

WESTERN ALLIANCE BANCORPORATION

Form 10-Q

August 11, 2008

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**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549  
FORM 10-Q**

(Mark One)

**Quarterly Report Under Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the Quarterly Period Ended June 30, 2008**

or

**Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the Transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission File Number: 001-32550**

**WESTERN ALLIANCE BANCORPORATION**

**(Exact Name of Registrant as Specified in Its Charter)**

**Nevada**

**(State or Other Jurisdiction  
of Incorporation or Organization)**

**88-0365922**

**(I.R.S. Employer I.D. Number)**

**2700 W. Sahara Avenue, Las Vegas, NV  
(Address of Principal Executive Offices)**

**89102  
(Zip Code)**

**(702) 248-4200**

**(Registrant's telephone number,  
including area code)**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act)

Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common Stock Issued and Outstanding: 34,075,758 shares as of July 31, 2008.

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**Table of Contents****Part I. Financial Information****ITEM I. FINANCIAL STATEMENTS****Western Alliance Bancorporation and Subsidiaries****Consolidated Balance Sheets****June 30, 2008 and December 31, 2007****(Unaudited)**

<i>(\$ in thousands, except per share amounts)</i>	June 30, 2008	December 31, 2007
<b>Assets</b>		
Cash and due from banks	\$ 170,341	\$ 104,650
Federal funds sold	10,942	10,979
<b>Cash and cash equivalents</b>	<b>181,283</b>	<b>115,629</b>
Securities held-to-maturity (approximate fair value \$94,014 and \$9,530, respectively)	94,126	9,406
Securities available-for-sale	398,285	486,354
Securities measured at fair value	129,242	240,440
Gross loans, including net deferred loan fees	3,874,565	3,633,009
Less: Allowance for loan losses	(58,688)	(49,305)
<b>Loans, net</b>	<b>3,815,877</b>	<b>3,583,704</b>
Premises and equipment, net	143,472	143,421
Other real estate owned	6,847	3,412
Bank owned life insurance	89,434	88,061
Investment in restricted stock	41,599	27,003
Accrued interest receivable	18,341	22,344
Deferred tax assets, net	39,359	25,900
Goodwill	217,810	217,810
Other intangible assets, net of accumulated amortization of \$5,447 and \$3,693, respectively	22,925	24,370
Other assets	20,733	28,242
<b>Total assets</b>	<b>\$5,219,333</b>	<b>\$5,016,096</b>
<b>Liabilities and Stockholders Equity</b>		
<b>Liabilities</b>		
Noninterest bearing demand deposits	\$1,007,596	\$1,007,642
Interest bearing deposits:		
Demand	263,844	264,586
Savings and money market	1,585,351	1,558,867
Time, \$100 and over	622,234	649,351
Other time	174,653	66,476

	3,653,678	3,546,922
Customer repurchase agreements	185,590	275,016
Federal Home Loan Bank advances and other borrowings		
One year or less	666,600	489,330
Over one year (\$30,811 and \$30,768 measured at fair value, repectively)	50,355	55,369
Junior subordinated debt, measured at fair value	54,326	62,240
Subordinated debt	60,000	60,000
Accrued interest payable and other liabilities	23,343	25,701
<b>Total liabilities</b>	<b>4,693,892</b>	<b>4,514,578</b>
Commitments and Contingencies (Note 6)		
Stockholders' Equity		
Preferred stock, par value \$.0001; shares authorized 20,000,000; no shares issued and outstanding 2007 and 2006		
Common stock, par value \$.0001; shares authorized 100,000,000; shares issued and outstanding 2008: 34,058,669; 2007: 30,157,079	3	3
Additional paid-in capital	412,899	377,973
Retained earnings	158,674	152,286
Accumulated other comprehensive loss - net unrealized loss on available-for-sale securities	(46,135)	(28,744)
<b>Total stockholders' equity</b>	<b>525,441</b>	<b>501,518</b>
<b>Total liabilities and stockholders' equity</b>	<b>\$5,219,333</b>	<b>\$5,016,096</b>

See Notes to Unaudited Consolidated Financial Statements.

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**Western Alliance Bancorporation and Subsidiaries**  
**Consolidated Statements of Income**  
**Three and Six Months Ended June 30, 2008 and 2007**  
**(Unaudited)**

	Three Months Ended June 30,		Six Months Ended June 30,	
	2008	2007	2008	2007
<i>(\$ in thousands, except per share amounts)</i>				
Interest income on:				
Loans, including fees	\$62,817	\$67,193	\$128,521	\$126,213
Securities taxable	8,074	8,044	17,644	14,939
Securities nontaxable	328	230	685	288
Dividends taxable	829	412	1,456	832
Dividends nontaxable	558	458	977	845
Federal funds sold and other	80	509	195	1,042
<b>Total interest income</b>	<b>72,686</b>	<b>76,846</b>	<b>149,478</b>	<b>144,159</b>
Interest expense on:				
Deposits	17,208	25,832	36,722	47,705
Short-term borrowings	5,174	2,677	12,754	5,066
Long-term borrowings	695	639	1,410	1,155
Junior subordinated debt and subordinated debt	1,607	1,872	3,728	3,551
<b>Total interest expense</b>	<b>24,684</b>	<b>31,020</b>	<b>54,614</b>	<b>57,477</b>
<b>Net interest income</b>	<b>48,002</b>	<b>45,826</b>	<b>94,864</b>	<b>86,682</b>
Provision for loan losses	13,152	2,012	21,211	2,453
<b>Net interest income after provision for loan losses</b>	<b>34,850</b>	<b>43,814</b>	<b>73,653</b>	<b>84,229</b>
Other income:				
Trust and investment advisory services	2,734	2,137	5,531	4,242
Service charges	1,411	1,167	2,838	2,236
Income from bank owned life insurance	573	960	1,373	1,888
Other	2,234	1,755	5,628	3,242
Noninterest income, excluding securities and fair value gains (losses)	6,952	6,019	15,370	11,608
Investment securities gains (losses), net	56		217	284
Derivative gains	764		807	
Securities impairment charges			(5,280)	
Unrealized gain/loss on assets and liabilities measured at fair value, net	(113)	(3,766)	1,268	(3,779)
Noninterest income	7,659	2,253	12,382	8,113

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Other expense:				
Salaries and employee benefits	21,517	18,821	43,451	35,854
Occupancy	5,179	4,872	10,207	9,111
Advertising and other business development	2,373	1,458	4,473	2,920
Data processing	1,437	628	2,206	1,063
Legal, professional and director fees	1,237	1,167	2,168	2,211
Customer service	1,113	1,897	2,313	3,220
Intangible amortization	915	557	1,704	814
Insurance	873	1,095	1,845	1,393
Audits and exams	637	632	1,285	1,163
Supplies	411	510	782	1,019
Telephone	384	361	785	701
Travel and automobile	364	269	702	556
Correspondent and wire transfer costs	334	457	635	875
Merger expenses		747		747
Other	2,363	803	4,519	1,548
	39,137	34,274	77,075	63,195
<b>Income before income taxes</b>	<b>3,372</b>	<b>11,793</b>	<b>8,960</b>	<b>29,147</b>
Minority interest	55		120	
Income tax expense	902	3,847	2,283	9,798
<b>Net income</b>	<b>\$ 2,415</b>	<b>\$ 7,946</b>	<b>\$ 6,557</b>	<b>\$ 19,349</b>
Earnings per share:				
Basic	\$ 0.08	\$ 0.27	\$ 0.22	\$ 0.68
Diluted	\$ 0.08	\$ 0.25	\$ 0.21	\$ 0.63

See Notes to Unaudited Consolidated Financial Statements.

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**Western Alliance Bancorporation and Subsidiaries**  
**Consolidated Statement of Stockholders' Equity**  
**Six Months Ended June 30, 2008 (Unaudited)**

(\$ in thousands, except per share amounts)

Description	Comprehensive Income (loss)	Common Stock Shares Issued	Stock Amount	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive (Loss)	Total
Balance, December 31, 2007		30,157	\$ 3	\$ 377,973	\$ 152,286	\$ (28,744)	\$ 501,518
Cumulative effect adjustment related to adoption of EITF No. 06-4					(169)		(169)
Stock options exercised		78		644			644
Stock-based compensation expense		46		4,482			4,482
Stock repurchases		(20)		(356)			(356)
Stock issued in private placement		3,798		30,156			30,156
Comprehensive income (loss):							
Net income	\$ 6,557				6,557		6,557
Other comprehensive income (loss)							
Unrealized holding losses on securities available-for-sale arising during the period, net of taxes of \$11,245	(20,823)						
Less reclassification adjustment for impairment losses included in net income, net of taxes of \$1,848	3,432						
Net unrealized holding losses	(17,391)					(17,391)	(17,391)
	\$ (10,834)						



<b>Balance, June 30, 2008</b>	<b>34,059</b>	<b>\$ 3</b>	<b>\$ 412,899</b>	<b>\$ 158,674</b>	<b>\$ (46,135)</b>	<b>\$ 525,441</b>
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See Notes to Unaudited Consolidated Financial Statements.

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**Western Alliance Bancorporation and Subsidiaries**  
**Consolidated Statements of Cash Flows**  
**Six Months Ended June 30, 2008 and 2007 (Unaudited)**

<i>(\$ in thousands)</i>	2008	2007
<b>Cash Flows from Operating Activities:</b>		
Net income	\$ 6,557	\$ 19,349
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan losses	21,211	2,453
Securities impairment charges	5,280	
Change in fair value of assets and liabilities measured at fair value	(1,268)	3,779
Depreciation and amortization	6,426	4,990
Decrease in accrued interest receivable and other assets	1,351	4,309
Decrease in accrued interest payable and other liabilities	(3,141)	(9,434)
Other, net	7,422	(4,609)
<b>Net cash provided by operating activities</b>	<b>43,838</b>	<b>20,837</b>
<b>Cash Flows from Investing Activities:</b>		
Proceeds from maturities of securities	63,829	44,160
Purchases of securities	(104,250)	(205,519)
Proceeds from the sale of securities	114,409	73,100
Net cash received in settlement of acquisition		46,029
Net increase in loans made to customers	(253,385)	(95,768)
Purchase of premises and equipment	(4,763)	(19,359)
Proceeds from sale of premises and equipment	20	3,041
(Purchases) liquidations of restricted stock	(14,149)	1,625
Other, net	74	
<b>Net cash (used in) investing activities</b>	<b>(198,215)</b>	<b>(152,691)</b>
<b>Cash Flows from Financing Activities:</b>		
Stock issued in private placement	30,156	
Net increase in deposits	106,756	13,161
Net proceeds from borrowings	82,786	47,167
Proceeds from exercise of stock options and stock warrants	644	2,565
Stock repurchases	(356)	
Other, net	45	
<b>Net cash provided by financing activities</b>	<b>220,031</b>	<b>62,893</b>
<b>Increase (decrease) in cash and cash equivalents</b>	<b>65,654</b>	<b>(68,961)</b>
Cash and Cash Equivalents, beginning of period	115,629	264,880
Cash and Cash Equivalents, end of period	\$ 181,283	\$ 195,919

Supplemental Disclosure of Cash Flow Information

Cash payments for interest	\$ 63,878	\$ 56,673
Cash payments for income taxes	\$ 4,569	\$ 12,410
Supplemental Disclosure of Noncash Investing and Financing Activities		
Stock issued in connection with acquisition	\$	\$ 91,304
Transfers of loans to other real estate owned	\$ 6,847	\$

See Notes to Unaudited Consolidated Financial Statements.

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**Western Alliance Bancorporation and Subsidiaries**

**Notes to Unaudited Consolidated Financial Statements**

**Note 1. Nature of Business and Summary of Significant Accounting Policies**

(Dollars in thousands, except per share amounts)

**Nature of business**

Western Alliance Bancorporation is a bank holding company providing a full range of banking services to commercial and consumer clientele through its wholly owned subsidiaries: Bank of Nevada and First Independent Bank of Nevada, operating in Nevada; Alliance Bank of Arizona, operating in Arizona; Torrey Pines Bank and Alta Alliance Bank, operating in California; Miller/Russell & Associates, Inc., operating in Nevada, Arizona and Southern California; Premier Trust, Inc., operating in Nevada and Arizona and Shine Investment Advisory Services, Inc., operating in Colorado. These entities are collectively referred to herein as the Company. The accounting and reporting policies of the Company conform to accounting principles generally accepted in the United States of America and general industry practices.

**Use of estimates in the preparation of financial statements**

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant changes in the near term relate to the determination of the allowance for loan losses; fair value of collateralized debt obligations (CDOs), synthetic CDOs and related embedded derivatives; classification of impaired securities as other-than-temporary; and impairment of goodwill and other intangible assets.

**Principles of consolidation**

With the exception of certain trust subsidiaries which do not meet the criteria for consolidation pursuant to Financial Accounting Standards Board (FASB) Interpretation No. 46 (FIN 46), *Consolidation of Variable Interest Entities*, the consolidated financial statements include the accounts of the Company and its wholly owned subsidiaries, Bank of Nevada and its subsidiary BW Real Estate, Inc., Alliance Bank of Arizona, Torrey Pines Bank, Alta Alliance Bank, First Independent Bank of Nevada (collectively referred to herein as the Banks), Miller/Russell & Associates, Inc., Premier Trust, Inc., and Shine Investment Advisory Services, Inc. All significant intercompany balances and transactions have been eliminated in consolidation.

**Interim financial information**

The accompanying unaudited consolidated financial statements as of June 30, 2008 and 2007 have been prepared in condensed format, and therefore do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. These statements have been prepared on a basis that is substantially consistent with the accounting principles applied to our consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2007.

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**Western Alliance Bancorporation and Subsidiaries**

**Notes to Unaudited Consolidated Financial Statements**

The information furnished in these interim statements reflects all adjustments which are, in the opinion of management, necessary for a fair statement of the results for each respective period presented. Such adjustments are of a normal recurring nature. The results of operations in the interim statements are not necessarily indicative of the results that may be expected for any other quarter or for the full year. The interim financial information should be read in conjunction with the Company's audited financial statements.

**Repurchase program**

For the six months ended June 30, 2008, the Company repurchased 20,000 shares of common stock on the open market with a weighted average price of \$17.75 per share. The Company has the remaining authority to repurchase shares with an aggregate purchase price of \$30.6 million under a share repurchase program authorized by the Board of Directors through December 31, 2008. All repurchased shares are retired as soon as is practicable after settlement.

**Recent Accounting Pronouncements**

In September 2007, the FASB ratified the consensus of the Emerging Issues Task Force (EITF) Issue No. 06-4, *Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangement*. EITF 06-4 applies to endorsement split dollar life insurance policies that provide a benefit to an employee that extends to postretirement periods and requires an employer to recognize a liability for future benefits over the service period based on the substantive agreement with the employee. EITF 06-4 is effective for fiscal years beginning after December 15, 2007, with early adoption permitted. The adoption of EITF 06-4 resulted in a cumulative effect adjustment of \$0.2 million, effective January 1, 2008.

In December 2007, the FASB issued SFAS No. 141R, *Business Combinations* (SFAS 141R), and SFAS No. 160, *Non-controlling Interests in Consolidated Financial Statements, an amendment of ARB No. 51* (SFAS 160). These new standards significantly change the accounting for and reporting of business combination transactions and non-controlling interests (previously referred to as minority interests) in consolidated financial statements. These statements are effective for the Company beginning on January 1, 2009. The Company does not expect SFAS 141R and SFAS 160 to have a material impact on the financial statements. These standards will change the Company's accounting treatment for business combinations on a prospective basis.

In March 2008, the FASB issued SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities, an amendment of FASB Statement No. 133* (SFAS 161). SFAS 161 amends and expands the disclosure requirements of FASB Statement No. 133, requiring enhanced disclosures about (a) how and why the Company uses derivative instruments, (b) how derivative instruments and related hedge items are accounted for under FASB Statement No. 133 and its related interpretations, and (c) how derivative instruments and related hedged items affect the Company's financial position, results of operations, and cash flows. SFAS 161 is effective January 1, 2009 on a prospective basis, with comparative disclosures of earlier periods encouraged upon initial adoption.

In June 2008, the FASB issued FASB Staff Position No. EITF 03-6-1, *Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities*, or FSP No. EITF 03-6-1. FSP No. EITF 03-6-1 addresses whether instruments granted in share-based payment transactions are participating securities prior to vesting and, therefore, need to be included in the earnings allocation in

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computing earnings per share, or EPS, under the two-class method described in paragraphs 60 and 61 of FASB Statement No. 128, *Earnings per Share*, or SFAS 128. The guidance in this FSP applies to the calculation of EPS under SFAS 128 for share-based payment awards with rights to dividends or dividend equivalents. FSP No. EITF 03-6-1 is effective for financial statements issued for fiscal years beginning after December 15, 2008, and interim periods within those years. All prior-period EPS data presented should be adjusted retrospectively to conform with the provisions of this FSP. Early application is not permitted. The implementation of this standard will not have an impact on our consolidated financial position or results of operations.

**Derivative Financial Instruments**

All derivatives are recognized on the balance sheet at their fair value, with changes in fair value reported in current-period earnings. These instruments consist primarily of interest rate swaps.

**Note 2. Fair Value Accounting**

For the three and six months ended June 30, 2008, gains and losses from fair value changes included in the Consolidated Statement of Income were as follows (in thousands):

**Changes in Fair Values for the Three and Six Month  
Periods Ended June 30, 2008 for Items Measured at Fair  
Value Pursuant to Election of the Fair Value Option**

<b>Description</b>	<b>Unrealized Gain/Loss on Assets and Liabilities Measured at Fair Value, Net</b>	<b>Interest Income on Securities</b>	<b>Interest Expense on Junior Subordinated Debt and Borrowings</b>	<b>Total Changes in Fair Values Included in Current- Period Earnings</b>
<i>(Three months ended June 30, 2008)</i>				
Securities measured at fair value	\$ (2,455)	\$ 218	\$	\$ (2,237)
Junior subordinated debt	1,695		85	1,780
Fixed-rate term borrowings	647			647
	\$ (113)	\$ 218	\$ 85	\$ 190
<i>(Six months ended June 30, 2008)</i>				
Securities measured at fair value	\$ (6,532)	\$ 555	\$	\$ (5,977)
Junior subordinated debt	7,843		155	7,998
Fixed-rate term borrowings	(43)			(43)
	\$ 1,268	\$ 555	\$ 155	\$ 1,978

The difference between the aggregate fair value of \$54.3 million and the aggregate unpaid principal balance of \$66.5 million of junior subordinated debt was \$12.2 million at June 30, 2008.

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The difference between the aggregate fair value of \$30.8 million and the aggregate unpaid principal balance of \$30.0 million of fixed-rate term borrowings measured at fair value was \$0.8 million at June 30, 2008.

Interest income on securities measured at fair value is accounted for similarly to those classified as available-for-sale and held-to-maturity. As of January 1, 2007, a discount or premium was calculated for

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each security based upon the difference between the par value and the fair value at that date. These premiums and discounts are recognized in interest income over the term of the securities. For mortgage-backed securities, estimates of prepayments are considered in the constant yield calculations. Interest expense on junior subordinated debt is also determined under a constant yield calculation.

Fair value on a recurring basis

The Company measures certain assets and liabilities at fair value on a recurring basis, including securities available-for-sale, securities measured at market value and junior subordinated debt. The fair value of these assets and liabilities were determined using the following inputs at June 30, 2008 (in thousands):

Description	June 30, 2008	Fair Value Measurements at Reporting Date Using:		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Assets:				
Securities available-for-sale	\$398,285	\$48,848	\$338,524	\$10,913
Securities measured at fair value	129,242		129,242	
Interest rate swaps	2,330		2,330	
Total	\$529,857	\$48,848	\$470,096	\$10,913
Liabilities:				
Fixed-rate term borrowings	\$30,811	\$	\$30,811	\$
Junior subordinated debt	54,326			54,326
Interest rate swaps	1,685		1,685	
Total	\$86,822	\$	\$32,496	\$54,326



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**Western Alliance Bancorporation and Subsidiaries**  
**Notes to Unaudited Consolidated Financial Statements**  
**Fair Value Measurements Using**  
**Significant Unobservable Inputs**  
**(Level 3)**

	<b>Securities Available- For-Sale</b>	<b>Securities Measured at Fair Value</b>	<b>Junior Subordinated Debt</b>
Beginning balance January 1, 2008	\$ 115,921	\$ 2,787	\$ (62,240)
Total gains (losses) (realized/unrealized)			
Included in earnings	(5,280)	(2,787)	7,914
Included in other comprehensive income	(17,229)		
Purchases, issuances, and settlements, net			
Transfers to held-to-maturity	(82,499)		
Transfers in and/or out of Level 3			
Ending balance June 30, 2008	\$ 10,913	\$	\$ (54,326)

The amount of total gains (losses) for the period included in earnings attributable to the change in unrealized gains (losses) relating to assets and liabilities still held at the reporting date

\$ (5,280)	\$ (2,787)	\$ 7,914
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**Fair value on a nonrecurring basis**

Certain assets are measured at fair value on a nonrecurring basis; that is, the instruments are not measured at fair value on an ongoing basis, but are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment). The following table presents such assets carried on the balance sheet by caption and by level within the SFAS 157 hierarchy as of June 30, 2008.

	Fair Value Measurements Using		
	Quoted Prices	Significant Other Observable	Significant Unobservable
	in Active Markets for Identical Assets (Level 1)	Inputs (Level 2)	Inputs (Level 3)
Total			
Impaired loans with specific valuation allowance under SFAS 114	\$46,300	\$	\$46,300

The specific reserves for collateral dependent impaired loans are based on the fair value of the collateral less estimated costs to sell. The fair value of collateral was determined based on appraisals. In some cases, adjustments were made to the appraised values due to various factors including age of the appraisal, age of comparables included in the appraisal, and known changes in the market and in the collateral. When significant adjustments were based on unobservable inputs, the resulting fair value measurement has been categorized as a Level 3 measurement. These

Level 3 impaired loans had an aggregate carrying amount of \$59.1 million and specific reserves in the allowance for loan losses of \$12.8 million as of June 30, 2008.

**Note 3. Earnings Per Share**

Diluted earnings per share is based on the weighted average outstanding common shares during each period, including common stock equivalents. Basic earnings per share is based on the weighted average outstanding common shares during the period.

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Basic and diluted earnings per share, based on the weighted average outstanding shares, are summarized as follows:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2008	2007	2008	2007
	(in thousands, except per share amounts)			
<b>Basic:</b>				
Net income applicable to common stock	\$ 2,415	\$ 7,946	\$ 6,557	\$ 19,349
Average common shares outstanding	29,759	29,666	29,948	28,308
Earnings per share	\$ 0.08	\$ 0.27	\$ 0.22	\$ 0.68
<b>Diluted:</b>				
Net income applicable to common stock	\$ 2,415	\$ 7,946	\$ 6,557	\$ 19,349
Average common shares outstanding	29,759	29,666	29,948	28,308
Stock option adjustment	71	1,091	253	1,113
Stock warrant adjustment	381	959	475	976
Restricted stock adjustment		119		112
Average common equivalent shares outstanding	30,211	31,835	30,676	30,509
Earnings per share	\$ 0.08	\$ 0.25	\$ 0.21	\$ 0.63

As of June 30, 2008, approximately 2.4 million stock options and 132,000 stock warrants were considered anti-dilutive and excluded for purposes of calculating diluted earnings per share because they were out of the money.

**Note 4. Securities**

Carrying amounts and fair values of investment securities at June 30, 2008 are summarized as follows (in thousands):

**Table of Contents****Western Alliance Bancorporation and Subsidiaries  
Notes to Unaudited Consolidated Financial Statements**

	<b>June 30, 2008</b>			
	<b>Amortized Cost</b>	<b>Gross Unrealized Gains</b>	<b>Gross Unrealized (Losses)</b>	<b>Fair Value</b>
<b>Securities held-to-maturity</b>				
Debt obligations and structured securities	\$ 85,986	\$ 1,118	\$ (1,371)	\$ 85,733
Municipal obligations	6,640	141		6,781
Other	1,500			1,500
	\$ 94,126	\$ 1,259	\$ (1,371)	\$ 94,014
<b>Securities available-for-sale</b>				
U.S. Treasury Securities	\$ 2,994	\$ 1	\$	\$ 2,995
U.S. Government-sponsored agencies	2,500		(30)	2,470
Municipal obligations	13,930	108	(43)	13,995
Mortgage-backed securities	284,884	2,929	(2,443)	285,370
Adjustable-rate preferred stock	105,727		(36,508)	69,219
Debt obligations and structured securities	18,840		(7,889)	10,951
Other	13,638		(353)	13,285
	\$ 442,513	\$ 3,038	\$ (47,266)	\$ 398,285
<b>Securities measured at fair value</b>				
U.S. Government-sponsored agencies				\$ 2,408
Municipal obligations				110
Mortgage-backed securities				126,724
				\$ 129,242

	<b>December 31, 2007</b>			
	<b>Amortized Cost</b>	<b>Gross Unrealized Gains</b>	<b>Gross Unrealized (Losses)</b>	<b>Fair Value</b>
<b>Securities held-to-maturity</b>				
Municipal obligations	\$ 7,906	\$ 124	\$	\$ 8,030
Other	1,500			1,500
	\$ 9,406	\$ 124	\$	\$ 9,530
<b>Securities available-for-sale</b>				

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U.S. Government-sponsored agencies	\$ 14,971	\$ 128	\$ (20)	\$ 15,079
Municipal obligations	14,143	88	(36)	14,195
Mortgage-backed securities	273,368	2,429	(1,507)	274,290
Adjustable-rate preferred stock	51,506		(21,796)	29,710
Debt obligations and structured securities	162,855		(23,515)	139,340
Other	13,890		(150)	13,740
	\$ 530,733	\$ 2,645	\$ (47,024)	\$ 486,354

**Securities measured at fair value**

U.S. Government-sponsored agencies	\$ 9,049
Municipal obligations	110
Mortgage-backed securities	228,494
Debt obligations and structured securities	2,787
	\$ 240,440

**Table of Contents****Western Alliance Bancorporation and Subsidiaries****Notes to Unaudited Consolidated Financial Statements**

As of May 31, 2008, the Company transferred its trust preferred CDO portfolio from available-for-sale to held-to-maturity. The par value and fair value of these securities at the date of transfer were \$121.4 million and \$85.7 million, respectively. The unrealized losses of \$35.7 million on the securities transferred to held-to-maturity remain included in other comprehensive loss and continue to be subject to the other-than-temporary impairment consideration rules of SFAS No. 115, *Accounting for Certain Investments in Debt and Equity Securities*. Net unrealized losses, net of taxes, increased \$17.4 million for the six months ended June 30, 2008 to \$46.1 million from \$28.7 million at December 31, 2007. The increase in unrealized losses is generally due to widening interest spreads which began in the third quarter of 2007. During March 2008 and thereafter, the near insolvency of Bear Stearns and other financial businesses caused the debt of almost all financial companies to decline in value. This compounded the lack of liquidity for such securities that existed since late 2007. The Company is actively monitoring these portfolios for declines in fair value that are considered other-than-temporary. These combined unrealized losses were not considered as other-than-temporary as of June 30, 2008.

During the six months ended June 30, 2008, the Company recorded impairment charges totaling \$5.3 million, including \$2.2 million related to a security which suffered a significant downgrade and \$3.1 million related to an auction-rate leveraged security that was discussed in the Company's Form 10-K for the year ended December 31, 2007.

**Note 5. Loans**

The components of the Company's loan portfolio as of June 30, 2008 and December 31, 2007 are as follows (in thousands):

	June 30, 2008	December 31, 2007
Construction and land development	\$ 831,731	\$ 806,110
Commercial real estate	1,624,520	1,514,533
Residential real estate	535,973	492,551
Commercial and industrial	836,962	784,378
Consumer	54,044	43,517
Less: net deferred loan fees	(8,665)	(8,080)
	3,874,565	3,633,009
Less:		
Allowance for loan losses	(58,688)	(49,305)
	\$3,815,877	\$3,583,704

Changes in the allowance for loan losses for the three and six months ended June 30, 2008 and 2007 are as follows (in thousands):

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Notes to Unaudited Consolidated Financial Statements**

	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2008	2007	2008	2007
Balance, beginning	\$50,839	\$37,519	\$ 49,305	\$33,551
Acquisitions		83		3,789
Provision charged to operating expense	13,152	2,012	21,211	2,453
Recoveries of amounts charged off	196	92	299	171
Less amounts charged off	(5,499)	(2,760)	(12,127)	(3,018)
Balance, ending	\$58,688	\$36,946	\$ 58,688	\$36,946

Information about impaired and nonaccrual loans as of June 30, 2008 and December 31, 2007 is as follows:

	June 30, 2008	December 31, 2007
Total impaired loans, all with a specific reserve	\$59,139	\$35,114
Related allowance for loan losses on impaired loans	\$12,839	\$ 6,597
Total nonaccrual loans	\$44,416	\$17,873
Loans past due 90 days or more and still accruing	\$ 3,597	\$ 779
Restructured loans	\$ 5,494	\$ 3,782

**Note 6. Borrowed funds**

The Company has a line of credit available from the Federal Home Loan Bank (FHLB). Borrowing capacity is determined based on collateral pledged, generally consisting of securities and loans, at the time of the borrowing. The Company also has borrowings from other sources pledged by securities. A summary of the Company's borrowings as of June 30, 2008 and December 31, 2007 follows (in thousands):

	June 30, 2008	December 31, 2007
<b>Short Term</b>		
FHLB Advances (weighted average rate for 2008 is: 2.19% and 2007: 3.30%)	\$646,600	\$447,600
Other short term debt (weighted average rate for 2008 is: 5.73% and 2007: 4.17%)	20,000	41,730

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Due in one year or less	\$666,600	\$489,330
<b>Long Term</b>		
FHLB Advances (weighted average rate is 2008: 4.77% and 2007: 4.63%)	\$ 40,811	\$ 45,768
Other long term debt (weighted average rate is 8.79%)	9,544	9,601
Due in over one year	\$ 50,355	\$ 55,369



**Table of Contents****Western Alliance Bancorporation and Subsidiaries  
Notes to Unaudited Consolidated Financial Statements****Note 7. Tax Matters**

The reasons for the differences between the statutory federal income tax rate and the effective tax rate are summarized as follows:

	Three Months Ended		Six Months Ended	
	June 30, 2008	June 30, 2007	June 30, 2008	June 30, 2007
Computed expected tax expense	\$1,138	\$4,127	\$3,094	\$10,201
Increase (decrease) resulting from:				
State income taxes, net of federal benefits	124	100	194	279
Dividends received deductions	(195)	(224)	(342)	(282)
Bank-owned life insurance	(201)	(336)	(481)	(661)
Tax-exempt income	(113)	(34)	(238)	(50)
Nondeductible expenses	74	29	159	113
Other	75	185	(103)	198
	\$ 902	\$3,847	\$2,283	\$ 9,798

**Note 8. Contingencies**

In the normal course of business, the Company is involved in various legal proceedings. In the opinion of management, any liability resulting from such proceedings would not have a material adverse effect on the consolidated financial statements.

**Financial instruments with off-balance sheet risk**

A summary of the contract amount of the Company's exposure to off-balance sheet risk is as follows:

	June 30, 2008	December 31, 2007
	(in thousands)	
Commitments to extend credit, including unsecured loan commitments of \$234,179 in 2008 and \$230,677 in 2007	\$1,086,144	\$1,193,522
Credit card commitments and guarantees	32,528	26,507
Standby letters of credit, including unsecured letters of credit of \$11,330 in 2008 and \$14,543 in 2007	62,670	80,790
	\$1,181,342	\$1,300,819

During the period ended June 30, 2008, the Company entered into an agreement with the Federal Reserve Bank in which certain loans and securities may be pledged as collateral on a borrowing line at up to 75% of the collateral value.

**Note 9. Stock-based Compensation**

For the six months ended June 30, 2008, 423,625 stock options with a weighted average exercise price of \$15.90 per share, were granted to certain key employees and directors. The Company estimates the fair value of each option award on the date of grant using a Black-Scholes valuation model. The weighted

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**Western Alliance Bancorporation and Subsidiaries**

**Notes to Unaudited Consolidated Financial Statements**

average grant date fair value of these options was \$5.07 per share. These stock options generally have a vesting period of four years and a contractual life of seven years.

As of June 30, 2008, there were 2.6 million options outstanding, compared with 2.5 million at June 30, 2007.

For the three and six months ended June 30, 2008, the Company recognized stock-based compensation expense related to all options of \$0.5 million and \$1.0 million, respectively, as compared to \$0.4 million and \$0.8 million, respectively, for the three and six months ended June 30, 2007.

For the three and six months ended June 30, 2008, 24,500 and 51,650 shares of restricted stock were issued, respectively. The Company estimates the compensation cost for restricted stock grants based upon the grant date fair value. Generally, these restricted stock grants have a three year vesting period. The estimated grant date fair value of these restricted stock grants was \$0.6 million.

There were approximately 595,000 and 427,000 restricted shares outstanding at June 30, 2008 and 2007, respectively. For the three and six months ended June 30, 2008, the Company recognized stock-based compensation of \$1.7 million and \$3.4 million, respectively, compared to \$0.9 million and \$1.8 million, respectively, for the three and six months ended June 30, 2007 related to the Company's restricted stock plan.

**Note 10. Segment Information**

SFAS No. 131, *Disclosures about Segments of an Enterprise and Related Information* ( SFAS 131 ), provides for the identification of reportable segments on the basis of discreet business units and their financial information to the extent such units are reviewed by an entity's chief decision maker (which can be an individual or group of management persons).

The Company adjusted its segment reporting composition in the current period in accordance with SFAS 131. The Company's reporting segments were modified to more accurately reflect the way the Company manages and assesses the performance of the business. The segments were changed to report the banking operations on a state-by-state basis rather than on a per bank basis, as was done in the past, and the Company also created new segments to report the asset management and credit card operations. Previously, the asset management operations were included in Other and the credit card operations were included in Torrey Pines Bank.

The new structure is segmented as Nevada (Bank of Nevada and First Independent Bank of Nevada), Arizona (Alliance Bank of Arizona), California (Torrey Pines Bank and Alta Alliance Bank), Asset Management (Miller/Russell, Premier Trust and Shine), Credit Card Services (PartnersFirst) and Other (Western Alliance Bancorporation holding company and miscellaneous). Prior period balances were restated to reflect the change.

Transactions between segments consist primarily of borrowings and loan participations. Federal funds purchases and sales and other borrowed funds transactions result in profits that are eliminated for reporting consolidated results of operations. Loan participations are recorded at par value with no resulting gain or loss. The Company allocates centrally provided services to the operating segments based upon estimated usage of those services.

The following is a summary of selected operating segment information as of and for the periods ended June 30, 2008 and 2007:

**Table of Contents****Western Alliance Bancorporation and Subsidiaries  
Notes to Unaudited Consolidated Financial Statements****Operating Segment Results  
Unaudited**

	Nevada	California	Arizona	Asset Management	Credit Card Services	Other	Inter- segment Elimi- nations	Consoli- dated Company
(\$ in thousands)								
<b>At June 30, 2008:</b>								
Assets	\$3,668,728	\$863,031	\$796,993	\$18,386	\$20,578	\$16,489	\$(164,872)	\$5,219,333
Gross loans and deferred fees	2,619,691	664,706	618,083		15,085		(43,000)	3,874,565
Less: Allowance for loan losses	(42,577)	(7,403)	(8,246)		(462)			(58,688)
Net loans	2,577,114	657,303	609,837		14,623		(43,000)	3,815,877
Deposits	2,388,193	622,761	656,855				(14,131)	3,653,678
Stockholders equity	426,309	67,954	54,143	16,685		(39,650)		525,441
Number of branches	21	9	11					41
Number of full-time equivalent employees	598	152	141	44	28	37		1,000
(in thousands)								
<b>Three Months Ended June 30, 2008:</b>								
Net interest income	\$32,525	\$9,287	\$7,345	\$16	\$15	\$(1,186)		\$48,002
Provision for loan losses	10,674	1,464	760		254			13,152
Net interest income after provision for loan losses	21,851	7,823	6,585	16	(239)	(1,186)		34,850
Gain (loss) on sale of securities	(16)		72					56

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Mark-to-market gains (losses)	(145)	(261)	(639)			1,696		651
Noninterest income, excluding securities and fair value gains (losses)	2,614	496	1,487	2,720	147	361	(873)	6,952
Noninterest expense	(19,606)	(6,410)	(6,169)	(2,164)	(2,901)	(2,760)	873	(39,137)
Income (loss) before income taxes	4,698	1,648	1,336	572	(2,993)	(1,889)		3,372
Minority interest				55				55
Income tax expense (benefit)	1,363	690	506	226	(1,245)	(638)		902
Net income (loss)	\$ 3,335	\$ 958	\$ 830	\$ 291	\$ (1,748)	\$ (1,251)	\$	\$ 2,415

(in thousands)  
**Six Months  
 Ended June 30,  
 2008:**

Net interest income	\$ 65,037	\$ 17,807	\$ 14,641	\$ 45	\$ (66)	\$ (2,600)	\$	\$ 94,864
Provision for loan losses	17,247	2,017	1,485		462			21,211
Net interest income after provision for loan losses	47,790	15,790	13,156	45	(528)	(2,600)		73,653
Gain (loss) on sale of securities	(13)		230					217
Mark-to-market gains (losses)	(9,932)	(383)	(805)			7,915		(3,205)
Noninterest income, excluding securities and fair value gains (losses)	6,189	1,015	3,381	5,526	302	364	(1,407)	15,370
Noninterest expense	(38,850)	(12,795)	(12,633)	(4,852)	(4,909)	(4,443)	1,407	(77,075)
	5,184	3,627	3,329	719	(5,135)	1,236		8,960

Income (loss) before income taxes									
Minority interest				120					120
Income tax expense (benefit)	973	1,514	1,213	294	(2,133)	422			2,283
Net income (loss)	\$ 4,211	\$ 2,113	\$ 2,116	\$ 305	\$ (3,002)	\$ 814	\$	\$	\$ 6,557

**Table of Contents****Western Alliance Bancorporation and Subsidiaries  
Notes to Unaudited Consolidated Financial Statements****Operating Segment Results (continued)  
Unaudited**

	Nevada	California	Arizona	Asset Management	Other	Inter- segment Elimi- nations	Consoli- dated Company
(\$ in thousands)							
<b>At June 30, 2007:</b>							
Assets	\$3,461,076	\$682,212	\$755,919	\$ 9,180	\$ 10,542	\$(172,103)	\$4,746,826
Gross loans and deferred fees	2,427,166	457,518	524,256			(20,000)	3,388,940
Less: Allowance for loan losses	(25,910)	(4,759)	(6,277)				(36,946)
Net loans	2,401,256	452,759	517,979			(20,000)	3,351,994
Deposits Stockholders equity	2,585,591 477,907	572,347 64,544	662,022 53,620	8,497	(85,117)	(4,113)	3,815,847 519,451
Number of branches	17	8	10				35
Number of full-time equivalent employees	642	147	145	36	30		1,000
(in thousands)							
<b>Three Months Ended June 30, 2007:</b>							
Net interest income	\$ 33,448	\$ 6,649	\$ 7,279	\$ 18	\$ (1,568)	\$	\$ 45,826
Provision for loan losses	1,318	149	545				2,012
Net interest income after provision for loan losses	32,130	6,500	6,734	18	(1,568)		43,814
Gain (loss) on sale of securities Mark-to-market gains (losses)	(2,907)	(419)	(440)				(3,766)

Noninterest income, excluding securities and fair value gains (losses)	3,221	543	611	2,136		(492)	6,019
Noninterest expense	(19,603)	(5,862)	(5,842)	(1,792)	(1,667)	492	(34,274)
Income (loss) before income taxes	12,841	762	1,063	362	(3,235)		11,793
Income tax expense (benefit)	4,073	376	398	159	(1,159)		3,847
Net income (loss)	\$ 8,768	\$ 386	\$ 665	\$ 203	\$ (2,076)	\$	\$ 7,946

(in thousands)

**Six Months Ended June 30, 2007:**

Net interest income	\$ 62,414	\$ 12,884	\$ 13,973	\$ 31	\$ (2,620)	\$	\$ 86,682
Provision for loan losses	1,605	303	545				2,453
Net interest income after provision for loan losses	60,809	12,581	13,428	31	(2,620)		84,229
Gain (loss) on sale of securities	(5)				289		284
Mark-to-market gains (losses)	(2,921)	(418)	(440)				(3,779)
Noninterest income, excluding securities and fair value gains (losses)	6,162	1,071	1,142	4,275	(289)	(753)	11,608
Noninterest expense	(34,656)	(11,509)	(11,241)	(3,534)	(3,008)	753	(63,195)
Income (loss) before income taxes	29,389	1,725	2,889	772	(5,628)		29,147
Income tax expense (benefit)	9,582	745	1,109	336	(1,974)		9,798
Net income (loss)	\$ 19,807	\$ 980	\$ 1,780	\$ 436	\$ (3,654)	\$	\$ 19,349





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**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The following discussion should be read in conjunction with the Company's Annual Report on Form 10-K for the year ended December 31, 2007 and our unaudited consolidated financial statements and related footnotes in the Quarterly Report on Form 10-Q. Unless the context requires otherwise, the terms "Company", "us", "we", and "our" refer to Western Alliance Bancorporation on a consolidated basis.

**Forward-Looking Information**

Certain statements contained in this document, including, without limitation, statements containing the words "believes", "anticipates", "intends", "expects", "should" and words of similar import, constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Act of 1934. Such forward looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Such factors include, among others, the following: general economic and business conditions in those areas in which we operate, demographic changes, competition, fluctuations in interest rates, changes in business strategy or development plans, changes in governmental regulation, credit quality, the availability of capital to fund the expansion of our business, and other factors referenced in this Report. Except as required by law, we disclaim any obligation to update any such factors or to publicly announce the results of any revisions to any of the forward-looking statements contained herein to reflect future events or developments.

**Overview**

During the second quarter of 2008, our earnings continue to be challenged by difficult economic conditions in our primary markets and the economic downturn generally, causing heavy reserves to our loan portfolio and losses in our securities portfolio. We continue to explore and invest in new and expanded business lines and products, including cash management services, credit cards, wealth management and equipment leasing, and we believe the current economic climate presents our Company with the opportunity to differentiate ourselves from our competitors. Loan growth for the quarter ended June 30, 2008 was \$151.9 million, or 4.1%, as compared to growth of \$52.9 million, or 1.6% for the same period in 2007. Deposit growth was \$23.4 million, including \$60.0 million of brokered deposits, or 0.6%, for the three months ended June 30, 2008, compared to growth of \$33.3 million, or 0.9% for the same period in 2007. We reported net income of \$2.4 million, or \$0.08 per diluted share, for the quarter ended June 30, 2008, as compared to \$7.9 million, or \$0.25 per diluted share, for the same period in 2007. The decrease in earnings is primarily due to an increase of \$4.9 million in noninterest expenses related to expansion efforts and an \$11.1 million increase in the provision for loan losses related to higher historical losses, changes in size and mix of the loan portfolio and increases in specific reserves on impaired loans. Noninterest income, excluding changes in fair value of financial instruments measured at fair value, for the quarter ended June 30, 2008 increased 15.5% from the same period in the prior year due to increases in trust and investment advisory fees, service charges and other revenue. Noninterest expense for the quarter ended June 30, 2008 increased 14.3% from the same period in 2007, due primarily to increases in salaries and benefits and occupancy costs caused by the acquisitions of Shine Investment Advisory Services in 2007, the establishment of the PartnersFirst affinity credit card initiative in 2007 and continued branch expansion during 2007. Branch expansion is expected to be nominal through the remainder of 2008. Selected financial highlights are presented in the table below.

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**Western Alliance Bancorporation and Subsidiaries**  
**Summary Consolidated Financial Data**  
**Unaudited**

	At or for the three months ended June 30,			For the six months ended June 30,		
	2008	2007	Change %	2008	2007	Change %
<b>Selected Balance Sheet</b>						
<b>Data:</b>						
(\$ in millions)						
Total assets	\$ 5,219.3	\$ 4,746.8	10.0%			
Gross loans, including net deferred fees	3,874.6	3,388.9	14.3			
Securities	621.7	685.6	(9.3)			
Federal funds sold	10.9	73.0	(85.1)			
Deposits	3,653.7	3,815.8	(4.2)			
Customer repurchase agreements	185.6	195.7	(5.2)			
Borrowings	717.0	90.8	689.6			
Junior subordinated and subordinated debt	114.3	110.2	3.7			
Stockholders' equity	525.4	519.5	1.1			
<b>Selected Income</b>						
<b>Statement Data:</b>						
(\$ in thousands)						
Interest income	\$ 72,686	\$ 76,846	(5.4)%	\$ 149,478	\$ 144,159	3.7%
Interest expense	24,684	31,020	(20.4)	54,614	57,477	(5.0)
Net interest income	48,002	45,826	4.7	94,864	86,682	9.4
Provision for loan losses	13,152	2,012	553.7	21,211	2,453	764.7
Net interest income after provision for loan losses	34,850	43,814	(20.5)	73,653	84,229	(12.6)
Gain (loss) on sale of securities	56		NA	217	284	(23.6)
Mark-to-market gains (losses)	651	(3,766)	(117.3)	(3,205)	(3,779)	(15.2)
Noninterest income, excluding securities and fair value gains (losses)	6,952	6,019	15.5	15,370	11,608	32.4
Noninterest expense	39,137	34,274	14.2	77,075	63,195	22.0
Income before income taxes	3,372	11,793	(71.4)	8,960	29,147	(69.3)
Minority interest	55		NA	120		NA
Income tax expense	902	3,847	(76.6)	2,283	9,798	(76.7)

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Net Income	\$ 2,415	\$ 7,946	(69.6)	\$ 6,557	\$ 19,349	(66.1)
Memo: Intangible asset amortization expense, net of tax	\$ 595	\$ 557	6.8	\$ 1,108	\$ 814	36.1

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**Western Alliance Bancorporation and Subsidiaries**  
**Summary Consolidated Financial Data (Continued)**  
**Unaudited**

	At or for the three months ended June 30,			For the six months ended June 30,		
	2008	2007	Change %	2008	2007	Change %
<b>Common Share Data:</b>						
Diluted net income per share	0.08	0.25	(68.0)	0.21	0.63	(66.7)
Book value per share	15.43	17.24	(10.5)			
Tangible book value per share, net of tax (3)	8.59	9.73	(11.7)			
Average shares outstanding (in thousands):						
Basic	29,759	29,666	0.3	29,948	28,308	5.8
Diluted	30,211	31,835	(5.1)	30,676	30,509	0.5
Common shares outstanding	34,059	30,128	13.0			
<b>Selected Performance Ratios:</b>						
Return on average assets (6)	0.19%	0.68%	(72.1)%	0.26%	0.89%	(70.8)%
Return on average tangible assets (4)(6)	0.20	0.71	(71.8)	0.27	0.93	(71.0)
Return on average stockholders equity (6)	1.95	6.15	(68.3)	2.64	8.37	(68.5)
Return on average tangible stockholders equity (5)(6)	3.79	10.84	(65.0)	5.07	13.75	(63.1)
Net interest margin (1)(6)	4.25	4.52	(6.0)	4.22	4.55	(7.3)
Net interest spread (6)	3.73	3.42	9.1	3.63	3.41	6.5
Efficiency ratio tax equivalent basis (2)	70.68	64.23	10.0	69.43	63.16	9.9
Loan to deposit ratio	106.05	88.81	19.4			
<b>Capital Ratios:</b>						
Tangible Common Equity	5.7%	6.3%	(9.5)%			
Tier 1 Leverage ratio	7.9	8.2	(3.7)			
Tier 1 Risk Based Capital	8.4	8.9	(5.6)			
Total Risk Based Capital	11.0	10.7	2.8			

**Asset Quality Ratios:**

Net charge-offs to average loans outstanding (6)	0.55%	0.31%	77.4%	0.63%	0.18%	250.0%
Nonaccrual loans to gross loans	1.15	0.02	5,650.0			
Nonaccrual loans and OREO to total assets	0.98	0.02	4,800.0			
Loans past due 90 days and still accruing to total loans	0.09	0.19	(52.6)			
Allowance for loan losses to gross loans	1.51	1.09	39.0			
Allowance for loan losses to nonaccrual loans	132.13%	5152.86%	(97.4)			

(1) Net interest margin represents net interest income as a percentage of average interest-earning assets.

(2) Efficiency ratio represents noninterest expenses as a percentage of the total of net interest income plus noninterest income (tax equivalent basis).

(3) Tangible book value per share (net of tax) represents stockholders equity less intangibles, adjusted for deferred taxes related to intangibles, as a percentage of the shares outstanding at

the end of the period.

(4) Return on average tangible assets represents net income as a percentage of average total assets less average intangible assets.

(5) Return on average tangible stockholders equity represents net income as a percentage of average total stockholders equity less average intangible assets.

(6) Annualized

**Primary Factors in Evaluating Financial Condition and Results of Operations**

As a bank holding company, we focus on several factors in evaluating our financial condition and results of operations, including:

Return on Average Equity (ROE) and Return on Tangible Average Equity (ROTE);

Return on Average Assets (ROA) and Return on Average Tangible Assets (ROTA);

Asset Quality;

Asset and Deposit Growth; and

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## Operating Efficiency.

*Return on Average Equity.* Our net income for the three months ended June 30, 2008 decreased 69.6% to \$2.4 million compared to \$7.9 million for the three months ended June 30, 2007. The decrease in net income was due primarily to an \$11.1 million increase to the provision for loan losses caused by challenging economic conditions in our primary markets, partially offset by a \$6.3 million decrease in interest expense due to lower costs of funds. Basic earnings per share decreased to \$0.08 per share for the three months ended June 30, 2008 compared to \$0.27 per share for the same period in 2007. Stockholders' equity increased \$31.5 million from the quarter ended March 31, 2008 due primarily to a private placement of 3.8 million shares of common stock totaling \$30.2 million. Diluted earnings per share was \$0.08 per share for the three month period ended June 30, 2008, compared to \$0.25 per share for the same period in 2007. The decrease in net income and the increase in equity resulted in an ROE of 1.95% for the three months ended June 30, 2008 compared to 6.15% for the three months ended June 30, 2007. ROTE decreased 65.0% to 3.79% for the three months ended June 30, 2008.

Our net income for the six months ended June 30, 2008 decreased 66.1% to \$6.6 million compared to \$19.3 million for the six months ended June 30, 2007. Basic earnings per share decreased to \$0.22 per share for the six months ended June 30, 2008 compared to \$0.68 per share for the same period in 2007. Diluted earnings per share was \$0.21 per share for the six month period ended June 30, 2008, compared to \$0.63 per share for the same period in 2007. The decrease in net income combined with the increase in equity resulted in an ROE and ROTE of 2.64% and 5.07%, respectively, for the six months ended June 30, 2008 compared to 8.37% and 13.75%, respectively, for the six months ended June 30, 2007.

*Return on Average Assets.* Our ROA for the three and six months ended June 30, 2008 decreased to 0.19% and 0.26%, respectively, compared to 0.68% and 0.89%, respectively, for the same periods in 2007. The ROTA for the three and six months ended June 30, 2008 decreased to 0.20% and 0.27%, respectively, compared to 0.71% and 0.93%, respectively, for the three and six months ended June 30, 2007. The decreases in ROA and ROTA are primarily due to the decreases in net income as discussed above.

*Asset Quality.* For all banks and bank holding companies, asset quality plays a significant role in the overall financial condition of the institution and results of operations. We measure asset quality in terms of nonaccrual and restructured loans and assets as a percentage of gross loans and assets, and net charge-offs as a percentage of average loans. Net charge-offs are calculated as the difference between charged-off loans and recovery payments received on previously charged-off loans. As of June 30, 2008, impaired loans, including nonaccrual loans, were \$59.1 million compared to \$8.0 million at June 30, 2007. Nonaccrual loans as a percentage of gross loans were 1.15% as of June 30, 2008, compared to less than 0.02% as of June 30, 2007. For the three and six months ended June 30, 2008, net charge-offs as a percentage of average loans were 0.55% and 0.63%, respectively. For the same periods in 2007, net charge-offs as a percentage of average loans were 0.31% and 0.18%.

*Asset Growth.* The ability to produce loans and generate deposits is fundamental to our asset growth. Our assets and liabilities are comprised primarily of loans and deposits, respectively. Total assets increased 10.0% to \$5.22 billion as of June 30, 2008 from \$4.75 billion as of June 30, 2007. Gross loans grew 14.3% to \$3.87 billion as of June 30, 2008 from \$3.39 billion as of June 30, 2007. Total deposits decreased 4.2% to \$3.65 billion as of June 30, 2008 from \$3.82 billion as of June 30, 2007.

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*Operating Efficiency.* Operating efficiency is measured in terms of how efficiently income before income taxes is generated as a percentage of revenue. Our tax-equivalent efficiency ratio (noninterest expenses divided by the sum of net interest income and noninterest income, tax adjusted) was 70.68% for the three months ended June 30, 2008, compared to 64.23% for the same period in 2007. Our tax-equivalent efficiency ratios for the six months ended June 30, 2008 and 2007 were 69.43% and 63.16%, respectively. The increase was primarily driven by increases in salaries and benefits and occupancy costs associated with the acquisitions of First Independent Bank of Nevada and Shine Investment Advisory Services in 2007, the establishment of the PartnersFirst affinity credit card initiative in 2007 and continued branch expansion during 2007.

**Critical Accounting Policies**

The Notes to Audited Consolidated Financial Statements for the year ended December 31, 2007 contain a summary of our significant accounting policies, including discussions on recently issued accounting pronouncements, our adoption of them and the related impact of their adoption. We believe that certain of these policies, along with various estimates that we are required to make in recording our financial transactions, are important to have a complete picture of our financial position. In addition, these estimates require us to make complex and subjective judgments, many of which include matters with a high degree of uncertainty. The discussion of these critical accounting policies and significant estimates can be found in Note 1 of the Audited Consolidated Financial Statements filed with the Company's Annual Report on Form 10-K.

**Results of Operations**

Our results of operations depend substantially on net interest income, which is the difference between interest income on interest-earning assets, consisting primarily of loans receivable, securities and other short-term investments, and interest expense on interest-bearing liabilities, consisting primarily of deposits and borrowings. Our results of operations are also dependent upon our generation of noninterest income, consisting primarily of income from trust and investment advisory services and banking service fees. Other factors contributing to our results of operations include our provisions for loan losses, gains or losses on sales of securities and income taxes, as well as the level of our noninterest expenses, such as compensation and benefits, occupancy and equipment and other miscellaneous operating expenses.



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The following table sets forth a summary financial overview for the three and six months ended June 30, 2008 and 2007:

	Three Months Ended			Six Months Ended		
	June 30, 2008	2007	Increase	June 30, 2008	2007	Increase
(in thousands, except per share amounts)						
<b>Consolidated</b>						
<b>Statement of Earnings</b>						
<b>Data:</b>						
Interest income	\$72,686	\$76,846	\$ (4,160)	\$149,478	\$144,159	\$ 5,319
Interest expense	24,684	31,020	(6,336)	54,614	57,477	(2,863)
Net interest income	48,002	45,826	2,176	94,864	86,682	8,182
Provision for loan losses	13,152	2,012	11,140	21,211	2,453	18,758
Net interest income after provision for loan losses	34,850	43,814	(8,964)	73,653	84,229	(10,576)
Gain (loss) on sale of securities	56		56	217	284	(67)
Mark-to-market gains (losses)	651	(3,766)	4,417	(3,205)	(3,779)	574
Noninterest income, excluding securities and fair value gains (losses)	6,952	6,019	933	15,370	11,608	3,762
Noninterest expense	39,137	34,274	4,863	77,075	63,195	13,880
Net income before income taxes	(3,580)	5,774	(9,354)	(6,410)	17,539	(23,949)
Minority interest	55		55	120		120
Income tax expense	902	3,847	(2,945)	2,283	9,798	(7,515)
Net income	\$ (4,537)	\$ 1,927	\$ (6,464)	\$ (8,813)	\$ 7,741	\$ (16,554)
Diluted earnings per share	\$ 0.08	\$ 0.25	\$ (0.17)	\$ 0.21	\$ 0.63	\$ (0.42)

The 69.6% decrease in net income for the three months ended June 30, 2008 compared to the same period in 2007 was attributable primarily to an \$11.1 million increase to the provision for loan losses caused by challenging economic conditions in our primary markets, partially offset by a \$6.3 million decrease in interest expense due to lower costs of funds. Net income for the six months ended June 30, 2008 and June 30, 2007 decreased \$12.8 million from \$19.3 million, which is due to the above mentioned items as well.

*Net Interest Income and Net Interest Margin.* The 4.7% increase in net interest income for the three months ended June 30, 2008 compared to the same period in 2007 was due to a decrease in interest expense of \$6.3 million in excess of the \$4.2 million decrease in interest income.

Net interest income for the six months ended June 30, 2008 increased 9.4% over the same period in 2007 due to an increase in interest income of \$5.3 million, reflecting the effect of an increase of \$689.0 million in average

interest-bearing assets which was funded primarily with an increase of \$159.3 million in average deposits and \$684.9 million in average short-term borrowings and due to a decrease in interest expense of \$2.9 million, reflecting the effect of a 1.13% decrease in average costs of funds.

The average yield on our interest-earning assets was 6.41% and 6.63% for the three and six months ended June 30, 2008, respectively, compared to 7.56% and 7.54% for the same periods in 2007. The decrease in the yield on our interest-earning assets is primarily a result of a decrease in market rates, repricing on our adjustable rate loans, and new loans originated with lower interest rates due to the lower interest rate environment.

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The cost of our average interest-bearing liabilities decreased to 2.68% and 3.00% in the three and six months ended June 30, 2008, respectively, from 4.14% and 4.13% in the three and six months ended June 30, 2007, respectively, which is a result of lower rates paid on deposit accounts and borrowings due to a lower interest rate environment.

*Average Balances and Average Interest Rates.* The tables below set forth balance sheet items on a daily average basis for the three and six months ended June 30, 2008 and 2007 and present the daily average interest rates earned on assets and the daily average interest rates paid on liabilities for such periods. Nonaccrual loans have been included in the average loan balances. Securities include securities available-for-sale, securities held-to-maturity and securities carried at market value pursuant to SFAS 159 elections. Yields on tax-exempt securities and loans are computed on a tax equivalent basis.

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(\$ in thousands)	Three Months Ended June 30,					
	2008			2007		
	Average Balance	Interest	Average Yield/Cost (6)	Average Balance	Interest	Average Yield/Cost (6)
<b>Earning Assets</b>						
<i>Securities:</i>						
Taxable	\$ 611,134	\$ 8,281	5.45%	\$ 589,735	\$ 8,251	5.61%
Tax-exempt (1)	78,910	886	6.95%	52,315	688	8.00%
Total securities	690,044	9,167	5.62%	642,050	8,939	5.81%
Federal funds sold and other	14,279	80	2.25%	36,034	509	5.67%
Loans (1) (2) (3)	3,840,060	62,817	6.58%	3,402,596	67,193	7.92%
Investment in restricted stock	42,757	622	5.85%	16,986	205	4.84%
Total earnings assets	4,587,140	72,686	6.41%	4,097,666	76,846	7.56%
<b>Non-earning Assets</b>						
Cash and due from banks	104,619			104,976		
Allowance for loan losses	(53,535)			(37,792)		
Bank-owned life insurance	89,108			85,566		
Other assets	473,269			405,603		
<b>Total assets</b>	<b>\$ 5,200,601</b>			<b>\$ 4,656,019</b>		
<b>Interest Bearing Liabilities</b>						
<i>Sources of Funds</i>						
<i>Interest-bearing deposits:</i>						
Interest checking	264,458	967	1.47%	269,838	1,663	2.47%
Savings and money market	1,584,594	8,790	2.23%	1,646,757	15,715	3.83%
Time deposits	788,845	7,451	3.80%	692,653	8,454	4.90%
Total interest-bearing deposits	2,637,897	17,208	2.62%	2,609,248	25,832	3.97%
Short-term borrowings	895,181	5,174	2.32%	241,415	2,677	4.45%
Long-term debt	51,004	695	5.48%	47,786	639	5.36%
Junior sub. and subordinated debt	116,003	1,607	5.57%	110,301	1,872	6.81%
Total interest-bearing liabilities	3,700,085	24,684	2.68%	3,008,750	31,020	4.14%
<b>Noninterest-Bearing Liabilities</b>						
<i>Noninterest-bearing</i>						
demand deposits	976,066			1,106,755		
Other liabilities	26,936			22,284		
Stockholders equity	497,514			518,230		

<b>Total liabilities and stockholders equity</b>	\$ 5,200,601		\$ 4,656,019	
Net interest income and margin (4)	\$ 48,002	4.25%	\$ 45,826	4.52%
Net interest spread (5)		3.73%		3.42%
(1) Yields on loans and securities have been adjusted to a tax equivalent basis.				
(2) Net loan fees of \$1.5 million and \$1.7 million are included in the yield computation for June 30, 2008 and 2007, respectively.				
(3) Includes average nonaccrual loans of \$27,084 in 2008 and \$1,503 in 2007.				
(4) Net interest margin is computed by dividing net interest income by total average earning assets.				
(5) Net interest spread represents average yield earned on interest-earning assets less the average rate paid on interest-bearing liabilities.				

(6) Annualized.

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(\$ in thousands)	Six Months Ended June 30,					
	2008			2007		
	Average Balance	Interest	Average Yield/Cost (6)	Average Balance	Interest	Average Yield/Cost (6)
<b>Earning Assets</b>						
<i>Securities:</i>						
Taxable	\$ 643,227	\$ 17,995	5.63%	\$ 554,778	\$ 15,290	5.56%
Tax-exempt (1)	77,213	1,662	6.66%	45,126	1,133	7.69%
Total securities	720,440	19,657	5.74%	599,904	16,423	5.72%
Federal funds sold and other	15,502	195	2.53%	37,891	1,042	5.55%
Loans (1) (2) (3)	3,782,127	128,521	6.83%	3,215,937	126,213	7.91%
Investment in restricted stock	41,791	1,105	5.32%	17,155	481	5.65%
Total earnings assets	4,559,860	149,478	6.63%	3,870,887	144,159	7.54%
<b>Non-earning Assets</b>						
Cash and due from banks	102,969			102,066		
Allowance for loan losses	(52,081)			(35,704)		
Bank-owned life insurance	88,737			83,985		
Other assets	462,940			347,939		
<b>Total assets</b>	<b>\$ 5,162,425</b>			<b>\$ 4,369,173</b>		
<b>Interest Bearing Liabilities</b>						
<i>Sources of Funds</i>						
<i>Interest-bearing deposits:</i>						
Interest checking	264,017	2,231	1.70%	260,082	3,275	2.54%
Savings and money market	1,580,276	19,431	2.47%	1,516,035	28,660	3.81%
Time deposits	744,252	15,060	4.07%	653,088	15,770	4.87%
Total interest-bearing deposits	2,588,545	36,722	2.85%	2,429,205	47,705	3.96%
Short-term borrowings	905,850	12,754	2.83%	225,029	5,066	4.54%
Long-term debt	51,650	1,410	5.49%	47,537	1,155	4.90%
Junior sub. and subordinated debt	119,085	3,728	6.30%	106,197	3,551	6.74%
Total interest-bearing liabilities	3,665,130	54,614	3.00%	2,807,968	57,477	4.13%
<b>Noninterest Bearing Liabilities</b>						
Noninterest-bearing demand deposits	970,966			1,072,149		
Other liabilities	23,495			22,635		

Stockholders equity	502,834		466,421	
<b>Total liabilities and stockholders equity</b>	<b>\$ 5,162,425</b>		<b>\$ 4,369,173</b>	
Net interest income and margin (4)		\$ 94,864	4.22%	\$ 86,682 4.55%
Net interest spread (5)			3.63%	3.41%

(1) Yields on loans and securities have been adjusted to a tax equivalent basis.

(2) Net loan fees of \$2.9 million are included in the yield computation for June 30, 2008 and 2007, respectively.

(3) Includes average nonaccrual loans of \$24,013 in 2008 and \$1,321 in 2007.

(4) Net interest margin is computed by dividing net interest income by total average earning assets.

(5) Net interest spread represents average yield earned on interest-earning assets less the average rate paid on interest-bearing liabilities.



(6) Annualized.

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*Net Interest Income.* The table below demonstrates the relative impact on net interest income of changes in the volume of earning assets and interest-bearing liabilities and changes in rates earned and paid by us on such assets and liabilities. For purposes of this table, nonaccrual loans have been included in the average loan balances.

	Three Months Ended June 30, 2008 v. 2007			Six Months Ended June 30, 2008 v. 2007		
	Increase (Decrease) Due to Changes in (1)(2)			Increase (Decrease) Due to Changes in (1)(2)		
	Volume	Rate	Total	Volume	Rate	Total
	(in thousands)					
Interest on securities:						
Taxable	\$ 290	\$ (260)	\$ 30	\$ 2,474	\$ 231	\$ 2,705
Tax-exempt	299	(101)	198	691	(162)	529
Federal funds sold	(122)	(307)	(429)	(282)	(565)	(847)
Loans	7,156	(11,532)	(4,376)	19,240	(16,932)	2,308
Other investment	375	42	417	651	(27)	624
<b>Total interest income</b>	<b>7,998</b>	<b>(12,158)</b>	<b>(4,160)</b>	<b>22,774</b>	<b>(17,455)</b>	<b>5,319</b>
Interest expense:						
Interest checking	(20)	(676)	(696)	33	(1,077)	(1,044)
Savings and Money						
market	(345)	(6,580)	(6,925)	790	(10,019)	(9,229)
Time deposits	909	(1,912)	(1,003)	1,845	(2,555)	(710)
Short-term borrowings	3,779	(1,282)	2,497	9,586	(1,898)	7,688
Long-term debt	44	12	56	112	143	255
Junior subordinated						
debt	79	(344)	(265)	403	(226)	177
<b>Total interest expense</b>	<b>4,446</b>	<b>(10,782)</b>	<b>(6,336)</b>	<b>12,769</b>	<b>(15,632)</b>	<b>(2,863)</b>
<b>Net increase</b>	<b>\$3,552</b>	<b>\$ (1,376)</b>	<b>\$ 2,176</b>	<b>\$10,005</b>	<b>\$ (1,823)</b>	<b>\$ 8,182</b>

(1) Changes due to both volume and rate have been allocated to volume changes.

(2) Changes due to mark-to-market gains/(losses) under SFAS 159 have been

allocated to  
volume  
changes.

*Provision for Loan Losses.* The provision for loan losses in each period is reflected as a charge against earnings in that period. The provision is equal to the amount required to maintain the allowance for loan losses at a level that, in our judgment, is adequate to absorb probable loan losses inherent in the loan portfolio.

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Our provision for loan losses was \$13.2 million and \$21.2 million for the three and six months ended June 30, 2008, respectively, compared to \$2.0 million and \$2.5 million for the same periods in 2007. Factors that impact the provision for loan losses are net charge-offs or recoveries, changes in the size and mix of the loan portfolio, the recognition of changes in current risk factors and specific reserves on impaired loans.

*Noninterest Income.* We earn noninterest income primarily through fees related to:

Trust and investment advisory services,

Services provided to deposit customers, and

Services provided to current and potential loan customers.

The following tables present, for the periods indicated, the major categories of noninterest income:

	Three Months Ended		Increase (Decrease)	Six Months Ended		Increase (Decrease)
	June 30, 2008	2007		June 30, 2008	2007	
			(in thousands)			
Trust and investment advisory services	\$2,734	\$2,137	\$ 597	\$ 5,531	\$ 4,242	\$ 1,289
Service charges	1,411	1,167	244	2,838	2,236	602
Income from bank owned life insurance	573	960	(387)	1,373	1,888	(515)
Other	2,234	1,755	479	5,628	3,242	2,386
Non-interest income, excluding securities and fair value gains (losses)	\$6,952	\$6,019	\$ 933	\$15,370	\$11,608	\$3,762

The \$0.9 million and \$3.8 million, or 15.5% and 32.4%, respectively, increases in noninterest income excluding net investment securities gains and net unrealized gain/loss on assets and liabilities measured at fair value, from the three and six months ended June 30, 2007 to the same periods in 2008 was due to increases in investment advisory revenues, increases in service-related charges and other revenue.

Assets under management at Miller/Russell and Associates were \$1.31 billion at June 30, 2008, down 17.1% from \$1.58 billion at June 30, 2007. At Premier Trust, assets under management increased 26.6% from \$259 million to \$328 million from June 30, 2007 to June 30, 2008. On July 31, 2007, we acquired a majority interest in Shine Investment Advisory Services. Assets under management were \$410 million as of the acquisition date and \$403 million on June 30, 2008. This growth resulted in 28.0% and 30.4% increases, respectively, in trust and advisory fee revenue for the three and six month periods ending June 30, 2008, as compared to the three and six month periods ending June 30, 2007.

Service charges increased 20.9% and 26.9% or \$0.2 million and \$0.6 million, respectively, from the three and six months ended June 30, 2007 to the same periods in 2008 due to higher deposit balances and the growth in our customer base.

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Other income increased 27.3% and 73.6% from the three and six months ended June 30, 2007 to the same periods in 2008 due primarily to the growth of the company and its operations, as well as non-recurring income amounts of approximately \$1.1 million, including a gain on the sale of a foreclosed property of approximately \$0.4 million.

*Unrealized gains/losses on assets and liabilities measured at fair value.* During the three and six month periods ended June 30, 2008, we recognized net unrealized losses of \$0.1 million and net unrealized gains of \$1.3 million, respectively, on assets and liabilities measured at fair value. These gains and losses are primarily the result of losses caused by changes in market yields on securities similar to those in our portfolio, offset by a gain on our trust preferred liabilities due to a widening of interest rate spreads. We view the majority of these gains and losses as temporary in nature since the changes in value on most of our financial instruments were not related to a change in credit profile, but rather such gains and losses were the result of fluctuations in market yields.

*Noninterest Expense.* The following table presents, for the periods indicated, the major categories of noninterest expense:

	Three Months Ended		Increase (Decrease)	Six Months Ended		Increase (Decrease)
	June 30, 2008	2007		June 30, 2008	2007	
			(in thousands)			
Salaries and employee benefits	\$21,517	\$18,821	\$2,696	\$43,451	\$35,854	\$ 7,597
Occupancy	5,179	4,872	307	10,207	9,111	1,096
Advertising and other business development	2,373	1,458	915	4,473	2,920	1,553
Data processing	1,437	628	809	2,206	1,063	1,143
Legal, professional and director fees	1,237	1,167	70	2,168	2,211	(43)
Customer service	1,113	1,897	(784)	2,313	3,220	(907)
Intangible amortization	915	557	358	1,704	814	890
Insurance	873	1,095	(222)	1,845	1,393	452
Audits and exams	637	632	5	1,285	1,163	122
Supplies	411	510	(99)	782	1,019	(237)
Telephone	384	361	23	785	701	84
Travel and automobile	364	269	95	702	556	146
Correspondent and wire transfer costs	334	457	(123)	635	875	(240)
Merger expenses		747	(747)		747	(747)
Other	2,363	803	1,560	4,519	1,548	2,971
	\$39,137	\$34,274	\$4,863	\$77,075	\$63,195	\$13,880

Noninterest expense grew \$4.9 million and \$13.9 million, respectively, from the three and six months ended June 30, 2007 to the same periods in 2008. These increases are attributable to our overall growth, and specifically to merger and acquisition activity and the opening of new branches. At June 30, 2008 and at June 30, 2007, we had 1,000 full-time equivalent employees.

Intangible amortization increased \$0.4 million and \$0.9 million, respectively, from the three months and six months ended June 30, 2007 to the same periods in 2008 as a result of decreases in the estimated amortizable lives of the core deposit intangibles acquired through prior acquisitions.

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Other noninterest expense increased, in general, as a result of the growth in assets and operations of our banking subsidiaries, including the acquisitions of First Independent and Shine.

**Financial Condition***Total Assets*

On a consolidated basis, our total assets as of June 30, 2008 and December 31, 2007 were \$5.22 billion and \$5.02 billion, respectively. Assets experienced growth from the period ending June 30, 2007 to the period ending June 30, 2008 of \$472.5 million, or 10.0%, including loan growth of \$485.6 million, or 14.3%.

*Loans*

Our gross loans including deferred loan fees on a consolidated basis as of June 30, 2008 and December 31, 2007 were \$3.87 billion and \$3.63 billion, respectively. Our overall growth in loans from December 31, 2007 to June 30, 2008 is a result of targeting quality credit customers in our markets.

The following table shows the amounts of loans outstanding by type of loan at the end of each of the periods indicated.

	June 30, 2008	December 31, 2007
	(in thousands)	
Construction and land development	\$ 831,731	\$ 806,110
Commercial real estate	1,624,520	1,514,533
Residential real estate	535,973	492,551
Commercial and industrial	836,962	784,378
Consumer	54,044	43,517
Net deferred loan fees	(8,665)	(8,080)
Gross loans, net of deferred fees	3,874,565	3,633,009
Less: Allowance for loan losses	(58,688)	(49,305)
	 \$ 3,815,877	 \$ 3,583,704

*Non-Performing Assets*

Non-performing assets include loans past due 90 days or more and still accruing interest, nonaccrual loans, and other real estate owned, or OREO. In general, loans are placed on nonaccrual status when we determine timely recognition of interest to be in doubt due to the borrower's financial condition and collection efforts. Restructured loans have modified terms to reduce either principal or interest due to deterioration in the borrower's financial condition. OREO results from loans where we have received physical possession of the borrower's assets that collateralized the loan.

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Impaired loans are loans for which it is probable that the Company will not be able to collect all amounts due according to the original contractual terms of the loan agreement. Other impaired loans include certain loans for which the original terms have been extended or modified, but which are well collateralized and for which no loss is expected. The following table summarizes the loans for which the accrual of interest has been discontinued, loans past due 90 days or more and still accruing interest, restructured loans, other impaired loans and OREO.

	June 30, 2008	December 31, 2007
	(\$ in thousands)	
Total nonaccrual loans	\$ 44,416	\$ 17,873
Loans past due 90 days or more and still accruing	3,597	779
 Total nonperforming loans	 48,013	 18,652
Restructured loans	5,494	3,782
Impaired loans acquired through merger	767	2,760
Other impaired loans, excluding restructured loans	4,865	9,920
 Total impaired loans, including nonperforming loans	 \$ 59,139	 \$ 35,114
 Other real estate owned (OREO)	 \$ 6,847	 \$ 3,412
Nonaccrual loans to gross loans	1.15%	0.49%
Loans past due 90 days or more and still accruing to total loans	0.09	0.02
Interest income received on nonaccrual loans	\$ 247	\$ 30
Interest income that would have been recorded under the original terms of the loans	\$ 417	\$ 765

As of June 30, 2008 and December 31, 2007, nonaccrual loans totaled \$44.4 million and \$17.9 million, respectively. Nonaccrual loans at June 30, 2008 consisted of 63 loans.

*Allowance for Loan Losses*

Like all financial institutions, we must maintain an adequate allowance for loan losses. The allowance for loan losses is established through a provision for loan losses charged to expense. Loans are charged against the allowance for loan losses when we believe that collectibility of the principal is unlikely. Subsequent recoveries, if any, are credited to the allowance. The allowance is an amount that we believe will be adequate to absorb probable losses on existing loans that may become uncollectible, based on evaluation of the collectibility of loans and prior credit loss experience, together with the other factors noted earlier.

Our allowance for loan loss methodology incorporates several quantitative and qualitative risk factors used to establish the appropriate allowance for loan loss at each reporting date. Quantitative factors include our historical loss experience, peer group experience, delinquency and charge-off trends, collateral values, changes in non-performing loans, other factors, and information about individual loans including the borrower's sensitivity to interest rate movements. Qualitative factors include the economic condition of our operating markets and the

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state of certain industries. Specific changes in the risk factors are based on perceived risk of similar groups of loans classified by collateral type, purpose and terms. Statistics on local trends, peers, and an internal five-year loss history are also incorporated into the allowance. Due to the credit concentration of our loan portfolio in real estate secured loans, the value of collateral is heavily dependent on real estate values in Nevada, Arizona and California. While management uses the best information available to make its evaluation, future adjustments to the allowance may be necessary if there are significant changes in economic or other conditions. In addition, the Federal Deposit Insurance Corporation, or FDIC, and state banking regulatory agencies, as an integral part of their examination processes, periodically review the Banks' allowance for loan losses, and may require us to make additions to the allowance based on their judgment about information available to them at the time of their examinations. Management periodically reviews the assumptions and formulae used in determining the allowance and makes adjustments if required to reflect the current risk profile of the portfolio.

The allowance consists of specific and general components. The specific allowance relates to impaired loans. For such loans that are classified as impaired, an allowance is established when the discounted cash flows (or collateral value or observable market price) of the impaired loan are lower than the carrying value of that loan, pursuant to SFAS 114, *Accounting by Creditors for Impairment of a Loan*. The general allowance covers non-impaired loans and is based on historical loss experience adjusted for the various qualitative and quantitative factors listed above, pursuant to SFAS 5, *Accounting for Contingencies*.



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The following table summarizes the activity in our allowance for loan losses for the period indicated.

	Three months ended		Six months ended	
	June 30, 2008	June 30, 2007	June 30, 2008	June 30, 2007
	(\$ in thousands)			
Allowance for loan losses:				
Balance at beginning of period	\$50,839	\$37,519	\$49,305	\$33,551
Acquisitions		83		3,789
Provisions charged to operating expenses	13,152	2,012	21,211	2,453
<i>Recoveries of loans previously charged-off:</i>				
Construction and land development				
Commercial real estate				
Residential real estate				
Commercial and industrial	192	83	287	154
Consumer	4	9	12	17
Total recoveries	196	92	299	171
<i>Loans charged-off:</i>				
Construction and land development	1,082		4,405	
Commercial real estate			182	
Residential real estate	1,528		2,498	
Commercial and industrial	2,705	2,727	4,789	2,818
Consumer	184	33	253	200
Total charged-off	5,499	2,760	12,127	3,018
Net charge-offs	5,303	2,668	11,828	2,847
Balance at end of period	\$58,688	\$36,946	\$58,688	\$36,946
Net charge-offs to average loans outstanding	0.55%	0.31%	0.63%	0.18%
Allowance for loan losses to gross loans	1.51	1.09		

Net charge-offs totaled \$5.3 million and \$2.7 million for the three months ended June 30, 2008 and 2007, respectively. For the six months ended June 30, 2008 and 2007, net charge-offs totaled \$11.8 million and \$2.8 million, respectively. The provision for loan losses totaled \$13.2 million and \$21.2 million for the three and six months ended June 30, 2008, respectively, compared to \$2.0 million and \$2.5 million for the same periods in 2007. The increase in the provision for loan losses is due to higher historical losses, changes in size and mix of the loan portfolio and increases in specific reserves on impaired loans.

**Investments**

Securities are identified as either held-to-maturity, available-for-sale, or measured at fair value based upon various factors, including asset/liability management strategies, liquidity and profitability objectives, and regulatory requirements. Held-to-maturity securities are carried at cost, adjusted for amortization of premiums or accretion of discounts. Available-for-sale securities are securities that may be sold prior to maturity based upon asset/liability management decisions. Securities identified as available-for-sale are carried at fair value. Unrealized gains or losses on available-for-sale securities are recorded as accumulated other comprehensive income in stockholders' equity. Amortization of premiums or accretion of discounts on mortgage-backed securities is periodically adjusted for estimated prepayments. Securities measured at fair value are reported at fair value, with unrealized gains and losses included in current earnings.



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We use our investment securities portfolio to ensure liquidity for cash requirements, manage interest rate risk, provide a source of income and to manage asset quality. The carrying value of our investment securities as of June 30, 2008 totaled \$621.7 million, compared to \$736.2 million at December 31, 2007.

In 2007 and 2008 we maintained a high level of investment in mortgage-backed securities while shifting from U.S. Government agency obligations to higher yielding debt obligations (primarily collateralized debt obligations secured by bank and other financial company trust preferred liabilities) and adjustable rate preferred stock of bank and other financial companies.

The carrying value of our portfolio of investment securities at June 30, 2008 and December 31, 2007 was as follows:

	Carrying Value	
	At June 30, 2008	At December 31, 2007
	(in thousands)	
U.S. Treasury securities	\$ 2,995	\$
U.S. Government-sponsored agencies	4,878	24,128
Mortgage-backed obligations	412,094	502,784
State and Municipal obligations	20,745	22,211
Adjustable rate preferred stock	69,219	29,710
Debt obligations and structured securities	96,937	142,127
Other	14,785	15,240
Total investment securities	\$621,653	\$ 736,200

As of May 31, 2008, the Company transferred its trust preferred CDO portfolio from available-for-sale to held-to-maturity. The Company considers the held-to-maturity classification to be more appropriate because it has the ability and the intent to hold these securities to maturity. The par value and fair value of these securities at the date of transfer were \$121.4 million and \$85.7 million, respectively. The unrealized losses of \$35.7 million on the securities transferred to held-to-maturity remain in other comprehensive loss and continue to be subject to the other-than-temporary impairment consideration rules of SFAS No. 115, *Accounting for Certain Investments in Debt and Equity Securities*.

Net unrealized losses, net of taxes, increased \$17.4 million for the six months ended June 30, 2008 to \$46.1 million from \$28.7 million at December 31, 2007. The increase in unrealized losses is generally due to widening interest spreads which began in the third quarter of 2007. During March 2008, the near insolvency of Bear Stearns caused the debt of almost all financial companies to decline in value. This compounded the lack of liquidity for such securities that existed since late 2007. We are actively monitoring these portfolios for declines in fair value that are considered other-than-temporary. If current market conditions persist, we may have impairment charges against earnings next quarter for declines in securities fair values that are considered other-than-temporary.

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During the six months ended June 30, 2008, we recorded impairment charges totaling \$5.3 million, including \$2.2 million related to a security which suffered a significant downgrade and \$3.1 million related to an auction-rate leveraged security that was discussed in our Form 10-K for the year ended December 31, 2007.

*Goodwill*

The Company recorded \$217.8 million of goodwill from its merger-related activities during 2006 and 2007. In accordance with SFAS No. 141, goodwill is not amortized but rather tested for impairment annually on October 1. Impairment testing consists of comparing the fair value of the acquired reporting units with their carrying amounts, including goodwill. An impairment loss would be recorded to the extent the carrying value of the goodwill exceeds the fair value of the goodwill. At June 30, 2008, the Company's market capitalization was less than the total shareholders' equity, which is one factor that is considered when determining goodwill impairment. If current market conditions persist, it is possible that we will have a goodwill impairment charge against earnings in a future period.

*Deposits*

Deposits have historically been the primary source for funding our asset growth. As of June 30, 2008, total deposits were \$3.65 billion, compared to \$3.55 billion as of December 31, 2007. Our deposits related to customer relationships increased approximately \$47 million, and we acquired third party brokered certificates of deposit totaling approximately \$60 million. We do not anticipate utilizing brokered deposits as a significant source of funding in future periods.

Although we expect deposit growth to continue to be the primary source of funding the asset growth of the Company, we anticipate augmenting our liquidity through the use of alternative sources of funding, including overnight and term advances from the Federal Home Loan Bank and Federal Reserve Bank, repurchase agreements, subordinated debt and lines of credit.

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The following table provides the average balances and weighted average rates paid on deposits for the three and six months ended June 30, 2008:

	Three months ended June 30, 2008		Six months ended June 30, 2008	
	Average Balance	Rate	Average Balance	Rate
	(\$ in thousands)			
Interest checking (NOW)	\$ 264,458	1.47%	\$ 264,017	1.70%
Savings and money market	1,584,594	2.23	1,580,276	2.47
Time	788,845	3.80	744,252	4.07
Total interestbearing deposits	2,637,897	2.62	2,588,545	2.85
Noninterest bearing demand deposits	976,066		970,966	
<b>Total deposits</b>	<b>\$ 3,613,963</b>	<b>1.91%</b>	<b>\$ 3,559,511</b>	<b>2.08%</b>

Our customer repurchases declined \$89.4 million from December 31, 2007 to June 30, 2008 due primarily to the transfer of customer funds to other products offered by our banks.

**Capital Resources**

Current risk-based regulatory capital standards generally require banks and bank holding companies to maintain three minimum capital ratios. Tier 1 risk-based capital ratio compares Tier 1 or core capital, which consists principally of common equity, and risk-weighted assets for a minimum ratio of at least 4%. Tier 1 capital ratio compares Tier 1 capital to adjusted total assets for a minimum ratio of at least 4%. Total risk-based capital ratio compares total capital, which consists of Tier 1 capital, certain forms of subordinated debt, a portion of the allowance for loan losses, and preferred stock, to risk-weighted assets for a minimum ratio of at least 8%. Risk-weighted assets are calculated by multiplying the balance in each category of assets by a risk factor, which ranges from zero for cash assets and certain government obligations to 100% for some types of loans, and adding the products together.

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The following table provides a comparison of our risk-based capital ratios and leverage ratios to the minimum regulatory requirements as of June 30, 2008.

	Actual		Adequately-Capitalized Requirements (\$ in thousands)		Minimum For Well-Capitalized Requirements	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
<b>As of June 30, 2008</b>						
Total Capital (to Risk Weighted Assets)	\$ 508,597	11.0	\$ 370,549	8.0	\$ 463,186	10.0
Tier I Capital (to Risk Weighted Assets)	\$ 390,600	8.4	\$ 185,274	4.0	\$ 277,912	6.0
Leverage ratio (to Average Assets)	\$ 390,600	7.9	\$ 198,703	4.0	\$ 248,378	5.0

The Company and each of its banking subsidiaries met the well capitalized guidelines under regulatory requirements as of June 30, 2008. The increases in our capital ratios for the quarter ended June 30, 2008, are primarily due to a private placement of 3.8 million shares of common stock to a limited number of accredited investors. Of the shares sold, approximately 45 percent were purchased by a total of 40 directors and officers of the Company and its subsidiaries. The issue was priced after the close of business on Tuesday, June 24, 2008 at \$7.94 per share for an aggregate offering price of \$30.2 million.

**Segment Reporting**

The Company adjusted its segment reporting composition in the current period in accordance with SFAS 131. We modified our reporting segments to more accurately reflect the way we manage and assess the performance of our business. We changed our segments to report our banking operations on a state-by-state basis rather than on a per bank basis, as we had done in the past, and we also created new segments to report our asset management and credit card operations. Previously, our asset management operations were included in Other and our credit card operations were included in Torrey Pines Bank.

The new structure is segmented as Nevada (Bank of Nevada and First Independent Bank of Nevada), Arizona (Alliance Bank of Arizona), California (Torrey Pines Bank and Alta Alliance Bank), Asset Management (Miller/Russell, Premier Trust and Shine), Credit Card Services (PartnersFirst) and Other (Western Alliance Bancorporation holding company and miscellaneous). Prior period balances were restated to reflect the change.

**ITEM 3. Quantitative and Qualitative Disclosures About Market Risk**

Market risk is the risk of loss in a financial instrument arising from adverse changes in market prices and rates, foreign currency exchange rates, commodity prices and equity prices. Our market risk arises primarily from interest rate risk inherent in our lending, investing and deposit taking activities. To that end, management actively monitors and manages our interest rate risk exposure.

There have not been any material changes in the market risk disclosure contained in the Company's Annual Report on Form 10-K for the year ended December 31, 2007.

**ITEM 4. Controls and Procedures***Evaluation of Disclosure Controls*

Based on their evaluation as of the end of the period covered by this Quarterly Report on Form 10-Q, the Chief Executive Officer and Chief Financial Officer have concluded that the disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934) are effective to ensure that information required to be disclosed by us in reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported in within the time periods specified in Securities and Exchange Commission rules and forms, except for the following:

*Changes in Internal Control over Financial Reporting*

There have not been any changes in the Company's internal control over financial reporting during the quarter ended June 30, 2008, which have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

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**Part II. Other Information**

**Item 1. Legal Proceedings**

There are no material pending legal proceedings, other than ordinary routine litigation incidental to its business, to which Western Alliance or any of its subsidiaries is a party or of which any of their property is the subject.

**Item 1A. Risk Factors**

See the discussion of our risk factors in the Annual Report on Form 10-K for the year ended December 31, 2007, as filed with the SEC.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

(a) None.

(b) None.

(c) None.

**Item 3. Defaults Upon Senior Securities**

Not applicable.

**Item 4. Submission of Matters to a Vote of Security Holders**

None.

**Item 5. Other Information**

Not applicable.



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**Item 6. Exhibits**

31.1 CEO Certification Pursuant to Rule 13a-14(a)/15d-a4(a).

31.2 CFO Certification Pursuant to Rule 13a-14(a)/15d-14(a).

32 CEO and CFO Certification Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes Oxley Act of 2002, as amended.

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Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

WESTERN ALLIANCE  
BANCORPORATION

Date: August 11, 2008

By: /s/ Robert Sarver  
Robert Sarver  
President and Chief Executive Officer

Date: August 11, 2008

By: /s/ Dale Gibbons  
Dale Gibbons  
Executive Vice President and  
Chief Financial Officer

Date: August 11, 2008

By: /s/ Tom Edington  
Tom Edington  
Controller  
Principal Accounting Officer

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**EXHIBIT INDEX**

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