

Edgar Filing: RADIOLOGIX INC - Form 10-Q

RADIOLOGIX INC
Form 10-Q
May 15, 2003

=====

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

(MARK ONE)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
ACT OF 1934
FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2003

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
ACT OF 1934
FOR THE TRANSITION PERIOD FROM _____

COMMISSION FILE NO. 0-23311

RADIOLOGIX, INC.
(Exact name of registrant as specified in its charter)

DELAWARE
(State or other
jurisdiction of
incorporation or
organization)

75-2648089
(I.R.S. Employer
Identification No.)

2200 ROSS AVENUE
3600 JP MORGAN CHASE TOWER
DALLAS, TEXAS 75201-2776
(Address of principal executive offices, including zip code)

(214) 303-2776
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports
required to be filed by Section 13 or 15(d) of the Securities Exchange Act of
1934 during the preceding 12 months (or for such shorter period that the
registrant was required to file such reports), and (2) has been subject to such
filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant is an accelerated filer
(as defined in Rule 12b-2 of the Exchange Act).

Yes No

Indicate the number of shares outstanding of each of the issuer's
classes of common stock, as of the latest practicable date.

Class Outstanding at May 14, 2003

Edgar Filing: RADIOLOGIX INC - Form 10-Q

COMMON STOCK, \$0.0001 PAR VALUE

21,695,153 SHARES

=====

RADIOLOGIX, INC.

FORM 10-Q

INDEX

FORM 10-Q ITEM

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

Consolidated Balance Sheets as of December 31, 2002 (Audited) and March 31, 2003 (Unaudited).....

Consolidated Statements of Operations (Unaudited) for the three months ended March 31, 2002 and 2003.....

Consolidated Statements of Cash Flows (Unaudited) for the three months ended March 31, 2002 and 2003.....

Notes to Consolidated Financial Statements (Unaudited).....

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Oper

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Item 4. Controls and Procedures.....

PART II. OTHER INFORMATION

Item 6. Exhibits and Reports on Form 8-K.....

SIGNATURES.....

CERTIFICATIONS.....

INDEX TO EXHIBITS.....

PART I: FINANCIAL INFORMATION
ITEM 1. FINANCIAL STATEMENTS

RADIOLOGIX, INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
(IN THOUSANDS)

Edgar Filing: RADIOLOGIX INC - Form 10-Q

See accompanying notes to consolidated financial statements.

1

RADIOLOGIX, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF INCOME (IN THOUSANDS, EXCEPT PER SHARE DATA)

	FOR THE T ENDED

	2002

	(UN
SERVICE FEE REVENUE	\$ 70,991
COSTS AND EXPENSES:	
Salaries and benefits	20,119
Field supplies	4,167
Field rent and lease expense	7,455
Other field expenses	11,627
Bad debt expense	5,912
Severance and other related costs	--
Corporate general and administrative	3,905
Depreciation and amortization	6,098
Interest expense, net	4,861

Total costs and expenses	64,144

INCOME (LOSS) BEFORE EQUITY IN EARNINGS OF INVESTMENTS, MINORITY INTERESTS IN CONSOLIDATED SUBSIDIARIES, INCOME TAXES AND DISCONTINUED OPERATIONS	6,847
Equity In Earnings of Investments	1,121
Minority Interests In Income of Consolidated Subsidiaries	(361)

INCOME (LOSS) BEFORE TAXES AND DISCONTINUED OPERATIONS	7,607
Income Tax Expense (Benefit)	3,042

INCOME (LOSS) FROM CONTINUING OPERATIONS	4,565
Discontinued Operations:	
Loss from discontinued operations	(226)
Income tax benefit	(90)

Loss from discontinued operations	(136)

Edgar Filing: RADIOLOGIX INC - Form 10-Q

NET INCOME (LOSS)	\$	4,429	
=====			
EARNINGS (LOSS) PER COMMON SHARE			
Income (loss) from continuing operations - basic	\$	0.23	
Loss from discontinued operations - basic	\$	(0.01)	

Net income (loss) - basic	\$	0.22	
Income (loss) from continuing operations - diluted	\$	0.20	
Loss from discontinued operations - diluted	\$	--	

Net income (loss) - diluted	\$	0.20	
WEIGHTED AVERAGE SHARES OUTSTANDING			
Basic			20,023,179
Diluted			23,966,896

See accompanying notes to unaudited consolidated financial statements.

2

RADIOLOGIX, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS
(IN THOUSANDS)

	FOR THE THREE MONTHS ENDED MARCH 31	
	2002	2001
	(UNAUDITED)	
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net income (loss)	\$ 4,429	\$

Adjustments to reconcile net income (loss) to net cash provided by operating activities:		
Minority interests	361	
Depreciation and amortization	6,206	
Equity in earnings of investments	(1,121)	
Write-down of goodwill included in discontinued operations	--	
Deferred revenue	--	
Non-cash income from receipt of treasury stock	(180)	
Changes in operating assets and liabilities:		
Accounts receivable, net	(2,695)	
Other receivables and current assets	3,114	
Accounts payable and accrued expenses	681	

Net cash provided by operating activities	10,795	

CASH FLOWS FROM INVESTING ACTIVITIES:		

Edgar Filing: RADIOLOGIX INC - Form 10-Q

Purchases of property and equipment	(2,987)	
Contributions to joint ventures	(282)	
Distributions from joint ventures	219	
Other investments	845	
	-----	-----
Net cash used in investing activities	(2,205)	
	-----	-----
CASH FLOWS FROM FINANCING ACTIVITIES:		
Payments on long-term debt	(1,738)	
Financing costs	(182)	
Proceeds from exercise of stock options	41	
Other items	--	
	-----	-----
Net cash used in financing activities	(1,879)	
	-----	-----
NET INCREASE (DECREASE) IN CASH AND CASH		
EQUIVALENTS	6,711	
CASH AND CASH EQUIVALENTS, beginning of period	10,761	
	-----	-----
CASH AND CASH EQUIVALENTS, end of period	\$ 17,472	\$
	=====	=====

See accompanying notes to unaudited consolidated financial statements.

3

RADIOLOGIX, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
MARCH 31, 2003
(UNAUDITED)

1. DESCRIPTION OF BUSINESS

Radiologix, Inc. (together with its subsidiaries referred to as "Radiologix", the "Company" "we" or "us"), a Delaware corporation, is a leading national provider of diagnostic imaging services through its ownership and operation of free-standing, outpatient diagnostic imaging centers. Radiologix utilizes sophisticated technology and technical expertise to perform a broad range of imaging procedures, such as magnetic resonance imaging (MRI), computed tomography (CT), positron emission tomography (PET), nuclear medicine, ultrasound, mammography, bone densitometry (DEXA), general radiography (X-ray) and fluoroscopy. Radiologix operates 117 diagnostic imaging centers, including seven imaging centers that are included in discontinued operations in the accompanying financial statements, located in 17 states, with a concentration of diagnostic imaging centers in markets located in California, Florida, Kansas, Maryland, New York, Texas and Virginia. Radiologix offers multi-modality imaging services at 64 of its diagnostic imaging centers, which provide patients and referring physicians access to advanced diagnostic imaging services in one convenient location.

Radiologix also provides administrative, management and information services to certain radiology practices that provide professional services in connection with its diagnostic imaging centers and to hospitals and radiology practices with which the Company operates joint ventures. The services Radiologix provides leverage its existing infrastructure and improve radiology practice or joint venture profitability, efficiency and effectiveness.

Radiologix has two models by which it contracts with radiology practices: a

Edgar Filing: RADIOLOGIX INC - Form 10-Q

comprehensive services model and a technical services model. Under the comprehensive services model, the Company enters into a long-term agreement with a radiology practice group (typically 40 years). Under this arrangement, in addition to obtaining technical fees for the use of Radiologix's diagnostic imaging equipment and the provision of technical services, we provide management services and receive a fee based on the practice group's professional revenue, including revenue derived from outside of our diagnostic imaging centers.

Under the technical services model, the Company enters into a shorter-term agreement with a radiology practice group (typically 10 to 15 years) and pays them a fee based on cash collections from reimbursements for imaging procedures. In both the comprehensive services and technical services models, the Company owns the diagnostic imaging assets and, therefore, receives 100% of the technical reimbursements associated with imaging procedures. Additionally, in most instances, both the comprehensive services and the technical services models contemplate an incentive technical bonus for the radiology group if the net technical income exceeds specified thresholds. The service agreements generally cannot be terminated by either party without cause, consisting primarily of bankruptcy or material default. Two physicians of two of the contracted radiology practices are members of the board of directors of the Company.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

This quarterly report for Radiologix supplements our annual report to security holders for the fiscal year ended December 31, 2002. As permitted by the Securities Exchange Commission for interim reporting, we have omitted certain footnotes and disclosures that substantially duplicate those in the annual report. In the opinion of management, all adjustments necessary for a fair presentation have been included and are of a normal recurring nature, other than those adjustments related to severance costs and discontinued operations which are discussed separately in Notes 2 and 5. Interim results are not necessarily indicative of the results that may be expected for the year. For further information refer to the audited consolidated financial statements and footnotes included in our annual report to security holders for the year ended December 31, 2002.

4

The consolidated unaudited financial statements have been prepared in accordance with accounting principles generally accepted in the United States and include the accounts of the Company and its wholly owned and majority owned subsidiaries. All significant intercompany transactions have been eliminated. Investments in entities that the Company does not control, but in which it has a substantial ownership interest and can exercise significant influence, are accounted for using the equity method.

Certain prior-year balances in the accompanying consolidated financial statements have been reclassified to conform to the current year's presentation of financial information. These reclassifications have no impact on total assets, liabilities, shareholder's equity, net income, or cash flows.

Use of Estimates in the Preparation of the Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and

Edgar Filing: RADIOLOGIX INC - Form 10-Q

liabilities, results of operations and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Impairment of Long-Lived Assets

We have identified seven imaging centers that have been designated for sale or closure over the next 12 months. These imaging centers do not represent centers around which we can build a market concentration. In accordance with Statement of Financial Accounting Standards No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets" the financial results from these seven imaging centers are reported in discontinued operations for the three months ended March 31, 2002 and 2003. The three months ended March 31, 2003 includes a \$6.9 million pre-tax charge to write down the related goodwill of these centers. For the three months ended March 31, 2002, the consolidated statement of income in the accompanying financial statements has been restated to reflect the results of operations for the seven imaging centers as discontinued operations.

Goodwill and Intangible Assets

The value of intangible assets (consisting primarily of service agreements and goodwill) is stated at the lower of cost or fair value.

At March 31, 2003, the Company has \$21.6 million of goodwill related to the acquired intangible assets of our Questar operations. During the first quarter of 2003, in accordance with Statement of Financial Accounting Standards No. 142, "Goodwill and Other Intangible Assets" we performed the initial impairment test of our Questar operations. We engaged an independent third party valuation specialist to determine the fair value of these operations. Their preliminary valuation was completed in the first quarter 2003 and indicated that the fair value of the Questar operations exceeded the carrying value after considering the write-down of goodwill and consequently, no impairment was recorded.

The intangible asset related to a service agreement is recorded on the date of acquisition, and represents the difference between the cost of purchasing the right to manage a radiology practice and the net assets acquired. Under the initial 40-year term of the agreements, the contracted radiology practices have agreed to provide medical services to facilities managed by Radiologix. In the event a contracted radiology practice breaches the service agreement, or if Radiologix terminates with cause, the contracted radiology practice is required to purchase all related tangible and intangible assets, including the unamortized portion of the service agreement intangible asset, at the then net book value. The Company's service agreements, included in the consolidated balance sheets as intangible assets, net, are not considered to have an indefinite useful life and will continue to

5

be amortized over a useful life of 25 years. In connection with the restructuring of certain management agreements during 2002, \$6.0 million has been capitalized as an addition to service agreements. Accumulated amortization of intangible assets at March 31, 2002 and 2003 amounted to \$12.2 and \$15.7 million, respectively. Amortization expense for the three months ending March 31, 2002 and 2003 equated to \$841,000 and \$953,000, respectively. We expect amortization expense to approximate \$19.1 million over the next five years.

We regularly evaluate the carrying value of our finite lived intangible

Edgar Filing: RADIOLOGIX INC - Form 10-Q

assets in light of any events or circumstances that may indicate that the carrying amount or amortization period should be adjusted. As of March 31, 2003, we do not believe there are any indicators that the carrying values or the useful lives of these assets need to be adjusted.

Stock-Based Awards

In December 2002, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards No. 148, "Accounting for Stock-Based Compensation - Transition and Disclosure" ("SFAS No. 148"). SFAS No. 148 provides companies alternative methods of transitioning to Statement of Financial Accounting Standards No. 123 "Accounting for Stock-Based Compensation" ("SFAS No. 123") fair value of accounting for stock-based employee compensation. It also requires certain disclosure in both annual and quarterly financial statements about the method of accounting for stock-based employee compensation and the effect of the method used on reported results. SFAS No. 148 does not mandate fair value accounting for stock-based employee compensation, but does require all companies to meet the disclosure requirements. We do not recognize compensation expense for our stock option grants, which are issued at fair value at the date of grant. During the three months ended March 31, 2003, 500,000 options were issued which vest based on the Company's common stock exceeding various stock closing sales prices for 20 consecutive days. None of these options vested during the three months ended March 31, 2003. Due to the volatility of the Company's most recent stock prices, the Company was not able to estimate the fair value of the 500,000 options vesting at a determined sales price and therefore, did not recognize compensation expense. The Company has not adopted fair value accounting for its employee stock options.

The Company currently accounts for its employee stock-based compensation arrangements under the provisions of Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees" ("APB No. 25"). The Company accounts for stock-based compensation of non-employees under the provisions of SFAS No. 123. The Company did not have any stock-based compensation to non-employees during 2002 and 2003.

6

SFAS No. 123 also requires that companies electing to continue to use the intrinsic value method make pro forma disclosure of net income and net income per share as if the fair value method of accounting had been applied. The effects of applying SFAS No. 123 during the three months ended March 31, 2002 and 2003 are as follows (in thousands, except per share amounts):

	2002 -----	2003 -----
Income (loss) from continuing operations	\$ 4,565	\$ (
Loss from discontinued operations, net of tax benefit	(136)	(4,
	-----	-----
Net income (loss)	\$ 4,429	\$ (4,
Deduct: Total stock-based compensation expense determined under fair value based method for all awards, net of related tax effects	(396)	(

Edgar Filing: RADIOLOGIX INC - Form 10-Q

Pro forma net income (loss)	\$ 4,033	\$ (5,
	=====	=====
Earnings (loss) per common share:		
Income (loss) from continuing operations - basic	\$ 0.23	\$ (0
Loss from discontinued operations - basic	\$ (0.01)	\$ (0
	-----	-----
Net income (loss) - basic	\$ 0.22	\$ (0
Proforma - basic	\$ 0.20	\$ (0
Income (loss) from continuing operations - diluted	\$ 0.20	\$ (0
Loss from discontinued operations - diluted	\$ --	\$ (0
	-----	-----
Net income (loss) - diluted	\$ 0.20	\$ (0
Proforma - diluted	\$ 0.18	\$ (0

The fair value of each option grant is estimated at the date of grant using a Black-Scholes option pricing model with the following weighted average assumptions for grants during the three months ended March 31, 2002 and 2003, respectively: risk-free interest rate of 5.28% and 3.81%; expected life of 7.19 and 7.40 years; expected volatility of 36.9%, and 54.6%; and dividend yield of zero in 2002 and 2003, respectively. The weighted-average grant-date fair value of new grants during the three months ended March 31, 2002 and 2003 was \$10.66 per share, and \$1.71 per share, respectively.

The Black-Scholes option valuation model was developed for use in estimating the fair value of traded options, which have no vesting restrictions and are fully transferable. In addition, option valuation models require the input of highly subjective assumptions including the expected stock price volatility. Because the Company's employee stock options have characteristics significantly different from those of traded options, and because changes in the subjective input assumptions can materially affect the fair value estimate, in management's opinion, the existing models do not necessarily provide a reliable single measure of the fair value of its employee stock options.

Revenue Presentation

The Financial Accounting Standards Board's Emerging Issues Task Force issued its abstract, Issue 97-2, "Application of FASB Statement No. 94 and APB Opinion No. 16 to Physician Practice Management Entities and Certain Other Entities with Contractual Arrangements" ("EITF 97-2"). Since Radiologix has not established a "controlling financial interest" under EITF 97-2, Radiologix does not consolidate the contracted radiology practices.

The following table sets forth the amounts of revenue for the contracted radiology practices and diagnostic imaging centers that would have been presented in the consolidated statements of income had Radiologix met the provisions of EITF 97-2 (in thousands):

FOR THE THREE MONTHS ENDED
MARCH 31,

Edgar Filing: RADIOLOGIX INC - Form 10-Q

	2002	2003
	-----	-----
Revenue for contracted radiology practices and diagnostic imaging centers, net of contractual adjustments	\$ 97,474	\$ 89,196
Less: amounts retained by contracted radiology practices	(26,483)	(24,800)
	-----	-----
Service fee revenue	\$ 70,991	\$ 64,396
	=====	=====

Revenue of the contracted radiology practices and diagnostic imaging centers is recorded when services are rendered by the contracted radiology practice and diagnostic imaging center based on established charges and reduced by contractual allowances. In addition, bad debt expense related to established charges is recognized as costs and expenses rather than a deduction of net revenue. We use historical collection experience in estimating our contractual allowances and bad debt expense.

Service fee revenue represents the contracted radiology practices' and diagnostic imaging centers' revenue less amounts retained by the contracted radiology practices. The amounts retained by the contracted radiology practices represents amounts paid to the physicians pursuant to the service agreements between Radiologix and the contracted radiology practices. Under the service agreements, the Company provides each contracted radiology practice with the facilities and equipment used in its medical practice, assumes responsibility for the management of the operations of the practice, and employs substantially all of the non-physician personnel utilized by the contracted radiology practice.

The Company's service fee revenue is dependent upon the operating results of the contracted radiology practices and diagnostic imaging centers. Where state law allows, service fees due under the service agreements for the contracted radiology practices are derived from two distinct revenue streams: (1) a negotiated percentage (typically 20% to 30%) of the adjusted professional revenues as defined in the service agreements; and (2) 100% of the adjusted technical revenues as defined in the service agreements. In states where the law requires a flat fee structure, Radiologix has negotiated a base service fee, which is equal to the estimated fair market value of the services provided under the service agreements and which is renegotiated each year to equal the fair market value of the services provided under the service agreements. Adjusted professional revenues and adjusted technical revenues are determined by deducting certain contractually agreed-upon expenses (non-physician salaries and benefits, rent, depreciation, insurance, interest and other physician costs) from the contracted radiology practices' revenue. Questar revenues are primarily derived from technical revenues generated from its diagnostic imaging centers.

Service fee revenue consists of the following (in thousands):

	FOR THE THREE MONTHS ENDED MARCH 31,	
	-----	-----
	2002	2003
	-----	-----
Professional component	\$ 14,794	\$ 11,520
Technical component	56,197	52,876
	-----	-----

Edgar Filing: RADIOLOGIX INC - Form 10-Q

Service fee revenue	\$ 70,991	\$ 64,396
	=====	=====

8

Severance and Other Related Costs

During the three months ended March 31, 2003, we recorded severance costs of \$969,000. These costs include severance incurred in connection with changes in the Company's senior management team and a cost reduction program that resulted in a workforce reduction at the corporate office and among certain field employees. We expect to incur additional severance costs of approximately \$750,000 as we move forward with our plans to reduce operating expenses. The following table provides a reconciliation of the beginning and ending liability balances in connection with severance and other related costs recorded in the current and prior periods as of March 31, 2003 (in thousands):

Balance at December 31, 2002	\$ 773	
Expense.....	969	
Cash payment.....	(741)	

Balance at March 31, 2003.....	\$ 1,001	
	=====	

The above liability balances are included in accounts payable and accrued expenses in the accompanying consolidated balance sheets.

3. LONG TERM DEBT

Senior Notes

The Company's \$160 million senior notes due December 15, 2008 bear interest at an annual rate of 10 1/2% payable semiannually in arrears on June 15 and December 15 of each year, commencing June 15, 2002. The senior notes are redeemable on or after December 15, 2005 at various redemption prices, plus accrued and unpaid interest to the date of redemption. The senior notes are unsecured obligations, which rank senior in right of payment to all of our subordinate indebtedness and equal in right of payment with all other senior indebtedness. The senior notes are unconditionally guaranteed on a senior unsecured basis by certain restricted existing and future subsidiaries.

Credit Facility

At March 31, 2003, no borrowings were outstanding under a credit facility whereby the Company can borrow up to \$35 million. Under the credit facility, the interest rate is (i) an adjusted LIBOR rate, plus an applicable margin which can vary from 3.0% to 3.5% dependent on certain financial ratios or (ii) the prime rate, plus an applicable margin which can vary from 1.75% to 2.25%. In each case, the applicable margin varies based on financial ratios maintained by the Company. The credit facility includes certain restrictive covenants including prohibitions on the payment of dividends and the maintenance of certain financial ratios (including minimum fixed charge coverage ratio and maximum leverage ratio, as defined). At March 31, 2003, the Company was in compliance with these covenants. Borrowings under the credit facility are secured by all service agreements that the Company is or becomes a party to, a pledge of the

Edgar Filing: RADIOLOGIX INC - Form 10-Q

stock of the Company's subsidiaries and all of the Company's and its wholly-owned subsidiaries' assets.

Convertible Subordinated Debt

The Company has a \$12.0 million convertible junior subordinated note, which matures July 31, 2009, and bears interest, payable quarterly in cash or payment in kind securities, at an annual rate of 8.0%. If by August 1, 2003, the closing price of Radiologix's common stock has not exceeded \$7.52 for 45 of the 60 days of the determination period, the interest rate will be increased to 8.5%.

9

4. DEFERRED REVENUE

In connection with the amendment of a service agreement in July 2002 with one of the contracted radiology practices, we have recorded deferred revenue of \$3.3 million in consideration recognized for the amended agreement, which will be amortized over a 20-year period. In December 2002, we amended a service agreement of another contracted radiology practice and recorded deferred revenue of \$4.8 million in consideration recognized for the amended agreement. Beginning January 2003, the deferred revenue is being amortized over approximately a 19-year period.

5. DISCONTINUED OPERATIONS

We have identified seven imaging centers that have been designated for sale or closure over the next 12 months. These imaging centers do not represent centers around which we can build a market concentration. The seven imaging centers are reported in discontinued operations for the three months ended March 31, 2002 and 2003. The three months ended March 31, 2003 includes a \$6.9 million pre-tax charge to write down the related goodwill of these centers.

Revenues and loss from the discontinued operations were as follows (in thousands):

	2002	2003
	-----	-----
Service fee revenues	\$ 1,732	\$ 1,217
	-----	-----
Pre-tax loss from discontinued operations	(226)	(7,353)
Income tax benefit	(90)	(2,941)
	-----	-----
Net loss from discontinued operations	\$ (136)	\$ (4,412)
	=====	=====

Assets and liabilities of the discontinued operations were as follows (in thousands):

	2002	2003
	-----	-----
Assets	\$ 8,716	\$ 1,778

Edgar Filing: RADIOLOGIX INC - Form 10-Q

Liabilities	1,495	1,192
	-----	-----
Net assets of discontinued operations	\$ 7,221	\$ 586
	=====	=====

6. EARNINGS PER SHARE

Basic earnings per share ("EPS") is calculated by dividing income available to common stockholders by the weighted average number of common shares outstanding during the period (including shares to be issued). Options, warrants, and other potentially dilutive securities are excluded from the calculation of basic EPS. Diluted EPS includes the options, warrants, and other potentially dilutive securities that are excluded from basic EPS using the treasury stock method to the extent that these securities are not anti-dilutive. Diluted EPS also includes the effect of the convertible junior subordinated note using the "if converted" method to the extent the securities are not anti-dilutive. For the three months ended March 31, 2003, approximately \$145,000 of tax-effected interest savings and 1,593,098 weighted average shares related to the convertible junior subordinated note were not included in the computation of diluted EPS because to do so would be anti-dilutive for the period. For the three months ended March 31, 2002, approximately \$261,000 of tax-effected interest savings and 2,783,631 weighted average shares related to the convertible junior subordinated note were included in the computation of diluted EPS. For the three months ended March 31, 2002 and 2003, 1,159,546 shares and 56,085 shares, respectively, related to stock options were included in diluted EPS.

10

7. SEGMENT REPORTING

The Company reports the results of its operations through four designated regions of the United States: Mid-Atlantic, Northeastern, Central and Western. In addition, the Company reports the results of its operations of the imaging centers of its subsidiary, Questar. The Company's operations in each of the four designated regions are comprised of the ownership and operation of diagnostic imaging centers and the provision of administrative, management and information services to the contracted radiology practices that provide professional interpretation and supervision services in connection with its diagnostic imaging centers and to hospitals and radiology practices with which the Company operates joint ventures. The Company's services leverage our existing infrastructure and improve radiology practice or joint venture profitability, efficiency and effectiveness. The Company has divided the operations into the four regions and Questar only for purposes of the division of internal management responsibilities, but does not focus on each of these regions as a separate product line or make financial decisions as if they were separate product lines. The Questar operations are looked at as a separate group only from the perspective that the imaging centers of Questar do not have the same type of management service agreement with physicians as we have with each of the contracted radiology practices in the four designated regions. In addition, any imaging centers of Questar that are in the same market as the operations of the contracted radiology practices in the four designated regions are not included in the service agreements of the contracted radiology practices.

Edgar Filing: RADIOLOGIX INC - Form 10-Q

11

The following table summarizes the operating results and assets by the five reportable segments (dollars in thousands):

	FOR THE THREE MONTHS ENDED MARCH			
	Mid-Atlantic Region(1)	Northeastern Region(2)	Central Region(3)	Western Region(4)
Service fee revenue	\$ 30,275	16,208	8,674	8,
Total costs and expenses	\$ 22,921	12,630	6,528	7,
Income before equity in earnings of investments and minority interests in consolidated subsidiaries, income taxes and discontinued operations	\$ 7,354	3,578	2,146	1,
Equity in earnings of investments	\$ 866	--	255	
Minority interests in income of consolidated subsidiaries	\$ (246)	--	(108)	
Income before income taxes from continuing operations	\$ 7,974	3,578	2,293	1,
Loss from discontinued operations	\$ --	--	--	
Income before income taxes	\$ 7,974	3,578	2,293	1,
Assets	\$ 63,781	44,326	24,956	21,
Purchases of property and equipment	\$ 1,468	1,586	(464)	

	FOR THE THREE MONTHS ENDED MARCH			
	Mid-Atlantic Region(1)	Northeastern Region(2)	Central Region(3)	Western Region(4)
Service fee revenue	\$ 27,885	12,834	8,813	9,
Total costs and expenses	\$ 23,682	11,981	6,897	8,
Income before equity in earnings of investments and minority interests in consolidated subsidiaries, income taxes and discontinued operations	\$ 4,203	853	1,916	1,
Equity in earnings of investments	\$ 957	--	241	
Minority interests in income of consolidated subsidiaries	\$ (126)	--	(100)	
Income before income taxes from continuing operations	\$ 5,034	853	2,057	1,
Loss from discontinued operations	\$ --	--	--	
Income (loss) before income taxes	\$ 5,034	853	2,057	1,

Edgar Filing: RADIOLOGIX INC - Form 10-Q

Assets	\$	79,870	38,795	27,872	24,
Purchases of property and equipment	\$	3,715	1,023	420	

- (1) Includes the Baltimore/Washington, D.C. Metropolitan area.
- (2) Includes Rochester, New York, Rockland County, New York and the surrounding areas.
- (3) Includes San Antonio, Texas, St. Lucie County, Florida, Topeka, Kansas, Northeast Kansas and the surrounding areas.
- (4) Includes San Francisco/Oakland/San Jose, California and surrounding areas.
- (5) Includes diagnostic imaging centers in Arizona, California, Colorado, Delaware, Florida, Georgia, Illinois, Kansas, Minnesota, Missouri, Nebraska, Nevada, Ohio and Pennsylvania that were acquired as part of the Questar acquisition and that have not been integrated into pre-existing Radiologix market areas.

Corporate assets, including intangible assets, as of March 31, 2002 and 2003 were \$112,979 and \$97,694, respectively.

12

The following is a reconciliation of income (loss) before income taxes and purchases of property and equipment by the Company's five reportable segments to the Company's consolidated financial statements for the three months ended March 31, 2002 and 2003 (in thousands):

	FOR THE THREE MONTHS ENDED MARCH 31,	
	2002	2003
	-----	-----
Segment income before income taxes	\$ 16,114	\$ 1,700
Unallocated amounts:		
Corporate general and administrative	(3,905)	(3,641)
Corporate severance and other related costs	--	(746)
Corporate other income	180	--
Corporate depreciation and amortization	(1,383)	(1,582)
Corporate interest expense	(3,625)	(3,414)
	-----	-----
Consolidated income (loss) before income taxes	\$ 7,381	\$ (7,683)
	=====	=====

	FOR THE THREE MONTHS ENDED MARCH 31,	
	2002	2003
	-----	-----

Edgar Filing: RADIOLOGIX INC - Form 10-Q

Purchases of property and equipment		
Segment amounts	\$ 2,798	\$ 7,851
Corporate amount	189	190
	-----	-----
Total purchases of property and equipment	\$ 2,987	\$ 8,041
	=====	=====

8. JOINT VENTURE FINANCIAL INFORMATION

The Company has nine unconsolidated joint ventures with ownership interests ranging from 22% to 50%. These joint ventures represent partnerships with hospitals, health systems or radiology practices and were formed for the purpose of owning and operating diagnostic imaging centers. Professional services at the joint venture diagnostic imaging centers are performed by the contracted radiology practices in such market area or a radiology practice that participates in the joint venture. The following table is a summary of key financial data for these joint ventures: (in thousands):

	DECEMBER 31, 2002	MARCH 31, 2003
	-----	-----
Current assets	\$ 18,873	\$ 20,284
Noncurrent assets	14,184	15,928
Current liabilities	6,263	6,960
Noncurrent liabilities	653	578
	FOR THE THREE MONTHS ENDED MARCH 31, 2002	FOR THE THREE MONTHS ENDED MARCH 31, 2003
	-----	-----
Minority interest	\$ 1,121	\$ 1,198
Net revenue	\$ 13,588	\$ 15,133
Net income	\$ 3,329	\$ 3,664

9. SUPPLEMENTAL GUARANTOR INFORMATION

In connection with the senior notes, certain of the Company's subsidiaries ("Subsidiary Guarantors") guaranteed, jointly and severally, the Company's obligation to pay principal and interest on the senior notes on a full and unconditional basis.

The following supplemental condensed consolidating financial information presents the balance sheets as of December 31, 2002 and March 31, 2003, and the

Edgar Filing: RADIOLOGIX INC - Form 10-Q

statements of income (loss) and cash flows for the three months ended March 31, 2002 and 2003. In the consolidating condensed financial statements, the Subsidiary Guarantors account for their investment in the non-guarantor subsidiaries using the equity method.

The non-guarantor subsidiaries include Advanced PET Imaging of Maryland, L.P., Lakewood OpenScan MR, LLC, Lexington MR, Ltd., Montgomery Community Magnetic Imaging Center Limited Partnership, Tower OpenScan MRI, and MRI at St. Joseph Medical Center LLC. The Subsidiary Guarantors include all wholly owned subsidiaries of Radiologix, Inc. (the "Parent").

14

RADIOLOGIX, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATING BALANCE SHEET

DECEMBER 31, 2002
(IN THOUSANDS)

	PARENT	SUBSIDIARY GUARANTORS	NON-GUARANTOR SUBSIDIARIES	ELIM
	-----	-----	-----	-----
ASSETS:				
Cash and cash equivalents	\$ 15,775	\$ (381)	\$ 3,759	\$
Accounts receivable, net of allowances ...	--	66,190	3,187	
Other current assets	82	13,099	(856)	
	-----	-----	-----	-----
Total current assets	15,857	78,908	6,090	
Property and equipment, net	2,314	57,071	2,718	
Investment in joint ventures	140,667	--	--	
Goodwill	--	28,510	--	
Intangible assets, net	--	70,581	1,570	
Other assets	17,120	15,318	34	
	-----	-----	-----	-----
	\$ 175,958	\$ 250,388	\$ 10,412	\$
	=====	=====	=====	=====
LIABILITIES AND STOCKHOLDERS' EQUITY:				
Accounts payable and accrued expenses	\$ 7,490	\$ 26,380	\$ 1,759	\$
Current portion of long-term debt	13	3,681	624	
Other current liabilities	--	458	--	
	-----	-----	-----	-----
Total current liabilities	7,503	30,519	2,383	
Long-term debt, net of current portion ...	171,567	1,090	1,254	
Other noncurrent liabilities	(71,479)	86,638	(3,091)	
Minority interests in consolidated subsidiaries	--	--	1,340	
Stockholders' equity	68,367	132,141	8,526	
	-----	-----	-----	-----
	\$ 179,958	\$ 250,388	\$ 10,412	\$

RADIOLOGIX, INC. AND SUBSIDIARIES
 CONDENSED CONSOLIDATING BALANCE SHEET (UNAUDITED)

MARCH 31, 2003
 (IN THOUSANDS)

	PARENT	SUBSIDIARY GUARANTORS	NON-GUARANTOR SUBSIDIARIES	ELI
	-----	-----	-----	-----
ASSETS:				
Cash and cash equivalents	\$ 11,131	\$ (972)	\$ 2,844	\$
Accounts receivable, net of allowances	--	67,374	3,219	
Other current assets	78	16,181	(1,159)	
	-----	-----	-----	-----
Total current assets	11,209	82,583	4,904	
Property and equipment, net	2,163	59,876	2,554	
Investment in joint ventures	141,182	--	--	
Goodwill	--	21,610	--	
Intangible assets, net	--	69,680	1,518	
Other assets	16,625	13,284	33	
	-----	-----	-----	-----
	\$ 171,179	\$ 247,033	\$ 9,009	\$
	=====	=====	=====	=====
LIABILITIES AND STOCKHOLDERS' EQUITY:				
Accounts payable and accrued expenses	\$ 10,383	\$ 22,369	\$ 1,470	
Current portion of long-term obligations ..	13	3,418	633	
Other current liabilities	40	416	--	
	-----	-----	-----	-----
Total current liabilities	10,436	26,203	2,103	
Long-term obligations, net of current portion	171,597	358	1,050	
Other noncurrent liabilities	(74,615)	88,193	(4,385)	
Minority interests in consolidated subsidiaries	--	--	1,338	
Stockholders' equity	63,761	132,279	8,903	
	-----	-----	-----	-----
	\$ 171,179	\$ 247,033	\$ 9,009	\$
	=====	=====	=====	=====

Edgar Filing: RADIOLOGIX INC - Form 10-Q

RADIOLOGIX, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS (UNAUDITED)

FOR THE THREE MONTHS ENDED MARCH 31, 2002
(IN THOUSANDS)

	PARENT	SUBSIDIARY GUARANTORS	NON-GUARANTOR SUBSIDIARIES	E
	-----	-----	-----	-----
Service fee revenue	\$ --	\$ 65,294	\$ 5,697	\$
Costs and expenses:				
Salaries and benefits	--	19,360	759	
Field supplies	--	3,874	293	
Field rent and lease expense	--	6,953	502	
Other field expenses	(180)	10,174	1,633	
Bad debt expense	--	5,525	387	
Corporate general and administrative	3,905	--	--	
Depreciation and amortization	659	5,190	249	
Interest expense, net	3,625	1,133	103	
	-----	-----	-----	
Total costs and expenses	8,009	52,209	3,926	
	-----	-----	-----	
Income (loss) before equity in earnings of investments, minority interests in consolidated subsidiaries, income taxes and discontinued operations.....	(8,009)	13,085	1,771	
Equity in earnings of investments	--	1,121	--	
Minority interests in income of consolidated subsidiaries	--	--	(361)	
	-----	-----	-----	
Income (loss) before taxes and discontinued operations	(8,009)	14,206	1,410	
Income tax expense (benefit)	(3,204)	5,682	564	
	-----	-----	-----	
Income (loss) from continuing operations	(4,805)	8,524	846	
	-----	-----	-----	
Discontinued operations:				
Loss from discontinued operations	--	(226)	--	
Income tax benefit	--	(90)	--	
	-----	-----	-----	
Loss from discontinued operations	--	(136)	--	
	-----	-----	-----	
Net income (loss)	\$ (4,805)	\$ 8,388	\$ 846	\$
	=====	=====	=====	=====

Edgar Filing: RADIOLOGIX INC - Form 10-Q

RADIOLOGIX, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS (UNAUDITED)

FOR THE THREE MONTHS ENDED MARCH 31, 2003
(IN THOUSANDS)

	PARENT	SUBSIDIARY GUARANTORS	NON-GUARANTOR SUBSIDIARIES	
	-----	-----	-----	
Service fee revenue	\$ --	\$ 59,816	\$ 4,580	\$
Costs and expenses:				
Salaries and benefits	--	20,532	776	
Field supplies	--	3,836	292	
Field rent and lease expense	--	7,584	508	
Other field expenses	--	8,928	1,563	
Bad debt expense	--	5,207	343	
Severance and other related costs	746	223	--	
Corporate general and administrative	3,641	--	--	
Depreciation and amortization	743	5,896	231	
Interest expense, net	3,415	1,222	39	
	-----	-----	-----	
Total costs and expenses	8,545	53,428	3,752	
	-----	-----	-----	
Income (loss) before equity in earnings of investments, minority interests in consolidated subsidiaries, income taxes and discontinued operations	(8,545)	6,388	828	
Equity in earnings of investments	--	1,198	--	
Minority interests in income of consolidated subsidiaries	--	--	(199)	
	-----	-----	-----	
Income (loss) before taxes and discontinued operations	(8,545)	7,586	629	
Income tax expense (benefit)	(3,418)	3,034	252	
	-----	-----	-----	
Income (loss) from continuing operations	(5,127)	4,552	377	
	-----	-----	-----	
Discontinued operations:				
Loss from discontinued operations	--	(7,353)	--	
Income tax benefit	--	(2,941)	--	
	-----	-----	-----	
Loss from discontinued operations	--	(4,412)	--	
	-----	-----	-----	
Net income (loss)	\$ (5,127)	\$ 140	\$ 377	\$
	=====	=====	=====	

Edgar Filing: RADIOLOGIX INC - Form 10-Q

RADIOLOGIX, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS (UNAUDITED)

FOR THE THREE MONTHS ENDED MARCH 31, 2002
(IN THOUSANDS)

	PARENT	SUBSIDIARY GUARANTORS	NON-GUARANT SUBSIDIARIE
	-----	-----	-----
NET CASH PROVIDED BY (USED IN)			
OPERATING ACTIVITIES	\$ 3,053	\$ 9,099	\$ (1,35
	-----	-----	-----
CASH FLOWS FROM INVESTING			
ACTIVITIES:			
Purchases of property and equipment	(1,075)	(1,860)	(5
Joint ventures	--	(63)	-
Other investments	356	545	(5
	-----	-----	-----
Net cash used in investing activities ...	(719)	(1,378)	(10
	-----	-----	-----
CASH FLOWS FROM FINANCING			
ACTIVITIES:			
Proceeds (payments) on long-term debt	(6,235)	3,617	88
Due to/from parent/subsidiaries	5,840	(4,917)	(92
Other items	4,823	(4,970)	-
	-----	-----	-----
Net cash provided by (used in)			
financing activities	4,428	(6,270)	(3
	-----	-----	-----
NET INCREASE (DECREASE) IN CASH			
AND CASH EQUIVALENTS	6,762	1,451	(1,50
CASH AND CASH EQUIVALENTS,			
beginning of period	7,670	(953)	4,04
	-----	-----	-----
CASH AND CASH EQUIVALENTS,			
end of period	\$ 14,432	\$ 498	\$ 2,54
	=====	=====	=====

RADIOLOGIX, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS (UNAUDITED)

FOR THE THREE MONTHS ENDED MARCH 31, 2003

Edgar Filing: RADIOLOGIX INC - Form 10-Q

(IN THOUSANDS)

	PARENT	SUBSIDIARY GUARANTORS	NON-GUARANT SUBSIDIARIE
NET CASH PROVIDED BY (USED IN)			
OPERATING ACTIVITIES	\$ (3,860)	\$ 4,032	\$ 78
CASH FLOWS FROM INVESTING ACTIVITIES:			
Purchases of property and equipment	(592)	(7,382)	(6
Joint ventures	--	35	-
Other investments	92	2,109	(14
Net cash used in investing activities ...	(500)	(5,238)	(21
CASH FLOWS FROM FINANCING ACTIVITIES:			
Proceeds (payments) on long-term debt	30	(996)	(19
Due to/from parent/subsidiaries	(321)	1,620	(1,29
Other items	7	(9)	
Net cash provided by (used in) financing activities	(284)	615	(1,48
NET DECREASE IN CASH	(4,644)	(591)	(91
AND CASH EQUIVALENTS			
CASH AND CASH EQUIVALENTS, beginning of period	15,775	(381)	3,75
CASH AND CASH EQUIVALENTS, end of period	\$ 11,131	\$ (972)	\$ 2,84

20

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion of the results of operations and financial condition of the Company should be read in conjunction with the Company's consolidated financial statements and notes thereto included in the Annual Report on Form 10-K for the year ended December 31, 2002, and with the Company's consolidated financial statements and notes included in this Form 10-Q.

OVERVIEW

We are a leading national provider of diagnostic imaging services through

Edgar Filing: RADIOLOGIX INC - Form 10-Q

our ownership and operation of free-standing, outpatient diagnostic imaging centers. We utilize sophisticated technology and technical expertise to perform a broad range of imaging procedures, such as magnetic resonance imaging (MRI), computed tomography (CT), positron emission tomography (PET), nuclear medicine, ultrasound, mammography, bone densitometry (DEXA), general radiography (X-ray) and fluoroscopy. For the three months ended March 31, 2003, we derived 82% of our service fee revenue from the ownership, management and operation of our radiology and imaging center network and 18% of our service fee revenue from administrative, management and information services provided to contracted radiology practices. As of March 31, 2003, we owned, operated or maintained an ownership interest in imaging equipment at 117 locations, including seven imaging centers that are included in discontinued operations in the accompanying financial statements. In addition, we provided management services to ten radiology practices. As of March 31, 2003, our imaging centers are located in 17 states, with concentrated geographic coverage in markets located in California, Florida, Kansas, Maryland, New York, Texas and Virginia.

We focus on providing quality patient care and service to ensure patient and referring physician satisfaction. Our development of comprehensive radiology networks permits us to invest in technologically advanced imaging equipment, including MRI, open MRI, spiral CT and PET. Our consolidation of diagnostic imaging centers into coordinated networks improves response time, increases overall patient accessibility, permits us to standardize certain customer relations procedures and permits us to develop "best practices" for our diagnostic imaging centers. We seek the input and participation of the contracted radiology practices to which we provide administrative, management and information services to develop best practices and to improve productivity and the quality of services. By focusing on further improving and, where appropriate, standardizing the operations of our diagnostic imaging centers, we believe that we can increase patient and referring physician satisfaction, which should lead to increased referrals and increased utilization of our diagnostic imaging centers.

We contract with radiology practices to provide professional services, including the supervision and interpretation of diagnostic imaging procedures performed in our diagnostic imaging centers. We believe that we do not engage in the practice of medicine nor do we employ physicians. The radiology practices maintain full control over the provision of professional radiological services. The contracted radiology practices generally have outstanding physician and practice credentials and reputations; strong competitive market positions; a broad sub-specialty mix of physicians; a history of growth and potential for continued growth; and a willingness to embrace our strategy for the delivery of diagnostic imaging services.

For the three months ended March 31, 2003, payment for diagnostic imaging services came primarily from commercial third-party payors (66%), governmental payors (28%, including Medicare and Medicaid) and private and other payors (6%). In January 2002, Medicare decreased the payment rates for physician and outpatient services, including diagnostic imaging services, by approximately 5.4%. This payment rate schedule is effective through February 2003. Effective March 1, through December 31, 2003, Congress legislated an increase of approximately 1.6% in the overall reimbursement rates for physician and outpatient services, including diagnostic imaging services. Our diagnostic imaging centers are principally dependent on our ability to attract referrals from primary care physicians, specialists and other healthcare providers. The referral often depends on the existence of a contractual arrangement with the referred patient's health benefit plan. For the three months ended March 31, 2003, approximately 5% of our revenue generated at our diagnostic imaging centers was generated from capitated arrangements.

Revenue of the contracted radiology practices and diagnostic imaging centers is recorded when services are rendered by the contracted radiology practices and diagnostic imaging centers based on established charges and reduced by contractual allowances. In addition, bad debt expense related to established charges is recognized as costs and expenses rather than a deduction from revenue. We use historical collection experience in estimating contractual adjustments and bad debt expense. The factors influencing the historical collection experience include the contracted radiology practices' and diagnostic imaging centers' patient mix, impact of managed care contract pricing and contract revenue and the aging of patient accounts receivable balances. As these factors change, the historical collection experience is revised accordingly in the period known. Service fee revenue represents the contracted radiology practices' and diagnostic imaging centers' revenue less amounts retained by the contracted radiology practices. The amounts retained by the contracted radiology practices represents amounts paid to the physicians pursuant to the service agreements between us and the contracted radiology practices. Under the service agreements, we provide each contracted radiology practice with the facilities and equipment used in its medical practice, assume responsibility for managing the operations of the practice, and employ substantially all of the non-physician personnel utilized by the contracted radiology practice.

Our service fee revenue is dependent upon the operating results of the contracted radiology practices and diagnostic imaging centers. Where state law allows, service fees due under the service agreements for the contracted radiology practices are derived from two distinct revenue streams: (1) a negotiated percentage (up to 30%) of the adjusted professional revenues as defined in the service agreements; and (2) 100% of the adjusted technical revenues as defined in the service agreements. In states where the law requires a flat fee structure, we have negotiated a base service fee, which is equal to the estimated fair market value of the services provided under the service agreements and which is renegotiated each year to equal the fair market value of the services provided under the service agreements. Adjusted professional revenues and adjusted technical revenues are determined by deducting contractually agreed-upon expenses (non-physician salaries and benefits, rent, depreciation, insurance, interest and other physician costs) from the contracted radiology practices' revenue. Revenues of our subsidiary, Questar Imaging, Inc. ("Questar") are primarily derived from technical revenues generated from those imaging centers.

RESULTS OF OPERATIONS

We report the results of our operations through four designated regions of the United States: Mid-Atlantic, Northeastern, Central and Western regions. In addition, we report separately the results of our operations of the imaging centers of our subsidiary, Questar. Our operations in each of the four designated regions are comprised of the ownership and operation of diagnostic imaging centers and the provision of administrative, management and information services to the contracted radiology practices that provide professional interpretation and supervision services in connection with our diagnostic imaging centers and to hospitals and radiology practices with which we operate joint ventures. Our services leverage our existing infrastructure and improve radiology practice or joint venture profitability, efficiency and effectiveness. We have divided the operations into the four regions and Questar only for purposes of the division of internal management responsibilities, but do not focus on each of these regions as a separate product line or make financial decisions as if they were separate product lines. The Questar operations are treated as a separate group only from the perspective that the imaging centers of Questar do not have the same type of management service agreement with physicians as we have with each of the contracted radiology practices in the

Edgar Filing: RADIOLOGIX INC - Form 10-Q

four designated regions. In addition, any imaging centers of Questar that are in the same region as the operations of the contracted radiology practices in the four designated regions are not included in the service agreements of the contracted radiology practices.

22

Our results of operations during the three months ended March 31, 2003 continued to be affected by such factors as increased competition, the current recession, increased payor pre-authorization activity, a shortage of technologists, and harsh weather conditions. Beginning in the second half of 2002, and continuing into 2003, increased competition resulted in lower volumes of diagnostic imaging procedures performed. Pre-authorization programs implemented by many of our larger payors and the recruitment and retention of additional technologists have impacted our operating margin. An increasing number of payors with which we do business have instituted more comprehensive pre-authorization programs on certain procedures. Under pre-authorization programs, the referring physician must justify medical necessity based on the payor's specific guidelines prior to the services being rendered. The current recession in the United States, economy has contributed to the decline in our volumes of diagnostic imaging procedures performed due the decrease in the demand for elective procedures within the general population who are no longer covered by health insurance. Also, in early fiscal 2002 the shortage of qualified technologists resulted in scheduling backlogs and lost procedure volumes. As many of the open technologist positions were filled by mid-2002, salaries and benefits increased. These costs continued to increase or remain stable, while volume began to decline resulting in lower revenues from contracted radiology practices and diagnostic imaging centers. The combined effect of increased salaries and benefits and lower revenues decreased our operating margins during the three months ended March 31, 2003. We cannot give any assurance that any of the factors discussed above will not continue to have an adverse effect on our business, results of operations or financial condition.

Income before income taxes for each of the regions and Questar decreased from the three months ended March 31, 2002 to the three months ended March 31, 2003. For the three months ended March 31, 2002 and 2003, the Mid Atlantic region decreased from \$8.0 million to \$5.0 million, respectively, the Northeastern region decreased from \$3.6 million to \$853,000, respectively, the Central region decreased from \$2.3 million to \$2.1 million, respectively, and Questar decreased from \$1.1 million to a loss before income taxes of \$7.3 million, respectively. The decline in the income before income taxes for each of the four regions and Questar was primarily affected by each of the factors discussed above. Additional factors in specific regions also contributed to the decreased in income before income taxes, Questar's income before income taxes was also affected by each of the above factors due to the relative fixed salaries and benefits costs. Due to the relative fixed cost structure of Questar, the decline in volume and therefore, lower revenue for diagnostic imaging centers resulted in a decline in the income before taxes. In addition, we have identified seven imaging centers of the Questar subsidiary that have been designated for sale or closure over the next 12 months. These imaging centers do not represent centers around which we can build a market concentration. In accordance with Financial Accounting Standards Board Statement 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," the financial results from these seven imaging centers are included in discontinued operations in the accompanying consolidated financial statements. For the three months ended March 31, 2003 includes a \$6.9 million pre-tax charge to write down the related goodwill of these centers. For the three months ended March 31, 2002

Edgar Filing: RADIOLOGIX INC - Form 10-Q

and 2003, the Western region income before income taxes remained flat.

We completed no acquisitions or dispositions in the three months ended March 31, 2002 and March 31, 2003.

23

THREE MONTHS ENDED MARCH 31, 2002 COMPARED TO THREE MONTHS ENDED MARCH 31, 2003

Service Fee Revenue

The following table sets forth the amounts of revenue from contracted radiology practices and diagnostic imaging centers and the amounts retained by the contracted radiology practices (in thousands):

	2002	2003
Revenue from contracted radiology practices and diagnostic imaging centers, net of contractual allowances	\$ 97,474	\$ 89,196
Less: amounts retained by contracted radiology practices	(26,483)	(24,800)
	\$ 70,991	\$ 64,396
Service fee revenue	\$ 70,991	\$ 64,396

Revenue from contracted radiology practices and diagnostic imaging centers, net of contractual allowances, decreased \$8.3 million, from \$97.5 million in 2002 to \$89.2 million in 2003. This decrease was primarily due to decreased revenues derived from decreased volume at the diagnostic imaging centers, which decreased our revenue from contracted radiology practices and diagnostic imaging centers. Amounts retained by contracted radiology practices decreased from \$26.5 million in 2002 to \$24.8 million in 2003. The decrease in revenue from contracted radiology practices and diagnostic imaging centers, net of contractual allowances, offset by the decrease in amounts retained by contracted radiology practices, resulted in a decrease in service fee revenue of \$6.6 million, from \$71.0 million in 2002 to \$64.4 million in 2003.

Salaries and Benefits

Salaries and benefits increased \$1.2 million, from \$20.1 million in 2002 to \$21.3 million in 2003. Salaries and benefits increased as the cost of salaries and benefits for technologists increased. As a percentage of service fee revenue, these costs were 28.3% and 33.1% in 2002 and 2003, respectively. During the first quarter 2003, we initiated cost reduction programs at our corporate office and at our field operations. At our field offices, we began reducing salaries and benefits costs primarily associated with administrative positions. We believe this may result in annual cost savings of approximately \$4.0 million.

Field Supplies

Field supplies decreased \$100,000, from \$4.2 million in 2002 to \$4.1 million in 2003. As a percentage of service fee revenue, these costs were 5.9% and 6.4% in 2002 and 2003, respectively.

Edgar Filing: RADIOLOGIX INC - Form 10-Q

Field Rent and Lease Expense

Field rent and lease expense increased \$637,000, from \$7.5 million in 2002 to \$8.1 million in 2003. As a percentage of service fee revenue, these costs were 10.5% and 12.6% in 2002 and 2003, respectively.

Other Field Expenses

Other field expenses decreased \$1.1 million, from \$11.6 million in 2002 to \$10.5 million in 2003. In connection with the amendment of two service agreements during the year ended December 31, 2002, certain costs are no longer paid by the Company, which contributed to the decrease in other field expenses. As a percentage of service fee revenue, these costs remained relatively flat at 16.4% in 2002 to 16.3% in 2003.

Bad Debt Expense

Bad debt expense decreased \$300,000, from \$5.9 million in 2002 to \$5.6 million in 2003. The decrease in bad debt expense is primarily the result of terminating services performed at certain hospitals. Generally, bad debt experience with reimbursement for hospital services is at a higher percentage of revenues than the experience with reimbursement for imaging center services. As a percentage of service fee revenue, these costs were 8.3% and 8.6% in 2002 and 2003, respectively. Since service fee revenue represents contracted radiology practices' and diagnostic imaging centers' revenue less amounts retained by contracted radiology practices,

24

these percentages are inherently at a higher stated value. Therefore, bad debt expense should be compared for 2002 and 2003 as a percentage of revenue of the contracted radiology practices and diagnostic imaging centers, net of contractual allowances, rather than as a percentage of service fee revenue. As a percentage of revenue of the contracted radiology practices and diagnostic imaging centers, net of contractual allowances, bad debt expense was 6.1% and 6.2% in 2002 and 2003, respectively.

Severance and Other Related Costs

During the three months ended March 31, 2003, we recorded \$969,000 in severance and other related costs. These costs include severance cost incurred in connection with changes in the Company's senior management team and the reduction of employees at the corporate office and among certain field offices. In February 2003, the former president and chief operating officer resigned from his positions. In March 2003, we began a cost reduction program to reduce administrative positions. We expect to incur additional severance costs of approximately \$750,000 as we move forward with our plans to reduce operating expenses.

Corporate, General and Administrative

Corporate, general and administrative expenses decreased \$300,000, from \$3.9 million in 2002 to \$3.6 million in 2003. As a percentage of service fee revenue, these costs were 5.5% and 5.7% in 2002 and 2003, respectively. During the three months ended March 31, 2003, we initiated cost reduction programs at our corporate office and our field offices. We believe this may result in corporate, general and administrative annual cost savings of approximately \$2.0 million.

Edgar Filing: RADIOLOGIX INC - Form 10-Q

Depreciation and Amortization

Depreciation and amortization expense increased \$800,000, from \$6.1 million in 2002 to \$6.9 million in 2003. As a percentage of service fee revenue, these costs were 8.6% and 10.7% in 2002 and 2003, respectively. The increase in depreciation expense is primarily attributable to the purchases of \$26.8 million of property and equipment for replacement, maintenance, and expansion in 2002 and of \$8.0 million in the three months ended March 31, 2003.

Interest Expense, Net

Interest expense, net, decreased \$200,000, from \$4.9 million in 2002 to \$4.7 million in 2003.

Discontinued Operations

We have identified seven imaging centers that have been designated for sale or closure over the next 12 months. These imaging centers do not represent centers around which we can build a market concentration. In accordance with Financial Accounting Standards Board Statement 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," the financial results from these seven imaging centers are included in discontinued operations in the accompanying consolidated financial statements for the three months ended March 31, 2002 and 2003. For the three months ended March 31, 2002, the consolidated statement of income in the accompanying consolidated statement of income has been restated to reflect the results of operations for the seven imaging centers as discontinued operations. Loss from discontinued operations for the three months ended March 31, 2003 was \$7.4 million (\$4.4 million net of tax benefit). The net loss for the three months ended March 31, 2003, includes a charge to write-down the goodwill related to these centers. Loss from discontinued operations for the three months ended March 31, 2002 was \$226,000 (\$136,000 net of tax benefit).

Income Tax Expense

Income tax expense of \$3.0 million in 2002 and an income tax benefit of \$3.1 million in 2003 remained comparable based on a 40% effective tax rate.

25

Net Income

Net income decreased from \$4.4 million in 2002 to a loss of \$4.6 million in 2003. Included in net income for 2002 is a loss from discontinued operations of \$136,000. Included in net loss for 2003 is a loss from discontinued operations of \$4.4 million. In addition, the three months ended March 31, 2003 includes \$581,000, net of tax benefit related to severance and other related costs.

LIQUIDITY AND CAPITAL RESOURCES

Liquidity for the three months ended March 31, 2003, was derived from cash and cash equivalents and net cash proceeds from operating activities. As of March 31, 2003, we had net working capital of \$60.0 million, including cash and cash equivalents of \$13.0 million. We had current assets of \$98.7 million and current liabilities of \$38.7 million, including current maturities of long-term debt and capital lease obligations of \$4.1 million. For the three months ended March 31, 2003, we generated \$961,000 in net operating cash flow, invested \$6.0 million and used cash of \$1.2 million in financing activities.

Net cash from operating activities for the three months ended March 31, 2003

Edgar Filing: RADIOLOGIX INC - Form 10-Q

of \$961,000 decreased from \$10.8 million for the same period in 2002. The decrease in the results of operations for the three months ended March 31, 2003 and the timing of payments on accounts payable and accrued expenses, as well as, severance cost payments, resulted in a decrease in net cash from operating entries for the three months ended March 31, 2003. Accounts receivable days outstanding increased from 68 days at March 31, 2002 to 75 days at March 31, 2003 was primarily due to a delay in a radiology information system conversion at one of our contracted radiology practices and delays by one of our Medicare intermediaries in implementing a new Medicare fee schedule.

Net cash used in investing activities for the three months ended March 31, 2002 and 2003 was \$2.2 million and \$6.0 million, respectively. Purchases of property and equipment during the three months ended March 31, 2002 and 2003 were \$3.0 million and \$8.0 million, respectively. For the three months ended March 31, 2003, we invested \$4.2 million to replace and maintain property and equipment and \$3.8 million in the expansion of property and equipment.

Net cash flows used in financing activities for the three months ended March 31, 2002 and 2003 were \$1.9 million and \$1.2 million, respectively. Borrowings of long-term debt for the three months ended March 31, 2002 and 2003 were used to purchase equipment and capital improvements, as well as for working capital needs.

At March 31, 2003, we had outstanding borrowings of \$160 million under our senior notes, \$12.0 million outstanding under our convertible subordinated junior note and an additional \$5.1 million in other debt obligations. At March 31, 2003, no borrowings were outstanding under the credit facility whereby the Company can borrow up to \$35 million. The credit facility includes certain restrictive covenants, including prohibitions on the payment of dividends and the maintenance of certain financial ratios (including minimum fixed charge coverage ratio and maximum leverage ratio, as defined). Borrowings under the credit facility are secured by all service agreements to which we are a party, a pledge of the stock of our subsidiaries and all of Radiologix's and its wholly owned subsidiaries' assets.

We operate in a capital intensive, high fixed-cost industry that requires significant amounts of capital to fund operations, particularly the initial start-up and development expense of new diagnostic imaging centers and the acquisition of additional centers and new diagnostic imaging equipment. To the extent we are unable to generate sufficient cash from our operations, funds are not available under our credit facility or we are unable to structure or obtain operating leases, we may be unable to meet our capital expenditure requirements. Furthermore, we may not be able to raise any necessary additional funds through bank financing or the issuance of equity or debt securities on terms acceptable to us, if at all.

Health Insurance Portability and Accountability Act

The administrative provisions of the Health Insurance Portability and Accountability Act of 1996 ("HIPAA") direct the federal government to adopt national electronic standards for automated transfer of certain healthcare data between healthcare payors, plans and providers. HIPAA is designed to enable the entire healthcare industry to communicate electronic data using a single set of standards, thus eliminating all nonstandard formats currently in use. Our contracted radiology practices and diagnostic imaging centers are "covered

Edgar Filing: RADIOLOGIX INC - Form 10-Q

entities" under HIPAA, and as such, must comply with the HIPAA electronic data interchange mandates. We are required to be compliant by October 16, 2003. We are in the process of determining the readiness status of our software vendors, payors and claim clearinghouses to assess exposure with regard to this legislation. We are at risk for both our own HIPAA compliance and the compliance of those with whom we do business, particularly third party payors and hospitals. There can be no assurance that HIPAA compliance issues will not have an adverse effect on our business, results of operations or financial condition.

Forward-Looking Statements

Throughout this report we make "forward-looking statements" within the meaning of Section 27A of the Securities Act and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Forward-looking statements include words such as "may," "will," "would," "could," "likely," "estimate," "intend," "plan," "continue," "believe," "expect" or "anticipate" and other similar words and include all discussions about our acquisition and development plans. We do not guarantee that the transactions and events described in this report will happen as described or that any positive trends noted in this report will continue. The forward-looking statements contained in this report are generally located in the material set forth under the heading "Management's Discussion and Analysis of Financial Condition and Results of Operations", but may be found in other locations as well. These forward-looking statements generally relate to our plans, objectives and expectations for future operations and are based upon management's reasonable estimates of future results or trends. Although we believe that our plans and objectives reflected in or suggested by such forward-looking statements are reasonable, we may not achieve such plans or objectives. You are cautioned not to unduly rely on such forward-looking statements when evaluating the information presented in this report. You should read this report completely and with the understanding that actual future results may be materially different from what we expect. We will not update forward-looking statements even though our situation may change in the future.

Specific factors that might cause actual results to differ from our expectations include, but are not limited to:

- o economic, demographic, business and other conditions in our markets;
- o the highly competitive nature of the healthcare business;
- o a decline in patient referrals;
- o changes in the rates or methods of third-party reimbursement for diagnostic imaging services;
- o the termination of our contracts with radiology practices;
- o the availability of additional capital to fund capital expenditure requirements;
- o burdensome lawsuits against our contracted radiology practices and us;
- o reduced operating margins due to our managed care contracts and capitated fee arrangements;
- o any failure by us to comply with state and federal anti-kickback and anti-self referral laws or any other applicable healthcare regulations;
- o changes in business strategy and development plans;
- o changes in Federal, state or local regulations affecting the healthcare

Edgar Filing: RADIOLOGIX INC - Form 10-Q

industry;

- o our substantial indebtedness, debt service requirements and liquidity constraints; and
- o risks related to our notes and healthcare securities generally.

A more comprehensive list of such factors are set forth in the Company's Annual Report on Form 10-K for the year ended December 31, 2002, and our other filings with the Securities and Exchange Commission.

27

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company's exposure to market risk for changes in interest rates relates primarily to the Company's cash equivalents, credit facility, and its convertible notes. At March 31, 2003, Radiologix had no borrowings outstanding under its senior credit facility. Radiologix's notes bear interest at fixed rates.

ITEM 4. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures. Based on their evaluation as of a date within 45 days of the filing date of this Quarterly report on Form 10-Q, the Company's principal executive officer and principal financial officer have concluded that the Company's disclosure controls and procedures (as defined in Rules 13a-14 (c) and 15d-14 (c) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) are effective to ensure that information required to be disclosed by the Company in reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms.

Changes in Internal Controls. There were no significant changes in the Company's internal controls or in other factors that could significantly affect these controls subsequent to the date of their evaluation. There were no significant deficiencies or material weaknesses, and therefore there were no corrective actions taken.

We have investments, not material in amount, in certain unconsolidated entities. Since we do not control these entities, our disclosure controls and procedures with respect to these entities are necessarily substantially more limited than those we maintain with respect to our consolidated subsidiaries.

28

PART II: OTHER INFORMATION

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

- (a) Exhibits. The list of exhibits filed as part of this report is

Edgar Filing: RADIOLOGIX INC - Form 10-Q

incorporated by reference to the Index to Exhibits at the end of this report.

- (b) Reports on Form 8-K. The registrant did not file any current reports on Form 8-K during the quarter ended March 31, 2003.

29

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

RADIOLOGIX, INC.

Date: May 15, 2003

/s/ STEPHEN D. LINEHAN

Stephen D. Linehan
President and Chief Executive Officer
(Principal Executive Officer)

Date: May 15, 2003

/s/ SAMI S. ABBASI

Sami S. Abbasi
Executive Vice President and
Chief Financial Officer
(Principal Accounting Officer)

30

CERTIFICATION OF CHIEF EXECUTIVE OFFICER

I, Stephen D. Linehan, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Radiologix, Inc.;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;

Edgar Filing: RADIOLOGIX INC - Form 10-Q

4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and have:
 - a) Designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
 - b) Evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
 - c) Presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
 - a) All significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and I have indicated in this quarterly report whether there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: May 15, 2003

By: /s/ Stephen D. Linehan

Stephen D. Linehan
President and Chief Executive Officer

31

CERTIFICATION OF
CHIEF FINANCIAL OFFICER

I, Sami S. Abbasi, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Radiologix, Inc.;

Edgar Filing: RADIOLOGIX INC - Form 10-Q

2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
 - a) Designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
 - b) Evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
 - c) Presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
 - a) All significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: May 15, 2003

By: /s/ Sami S. Abbasi

Sami S. Abbasi
Executive Vice President and Chief Financial Officer

INDEX TO EXHIBITS

EXHIBIT NUMBER	DESCRIPTION
10.41	Second Amendment to Amended and Restated Credit Agreement dated March 26, 2003, among Radiologix, Inc., as Borrower, General Electric Capital Corporation, as Agent for Signatory Lenders, and Signatory Lenders. *
10.42M	Summary of consulting arrangement of Derace L. Schaffer, M.D.*
99.1	Certification Pursuant to 18 U.S.C. Section 1350, as Adopted pursuant to Section 906 of The Sarbanes-Oxley Act of 2002 of Stephen D. Linehan.*
99.2	Certification Pursuant to 18 U.S.C. Section 1350, as Adopted pursuant to Section 906 of The Sarbanes-Oxley Act of 2002 of Sami S. Abbasi. *

* Filed herewith.

M Management contract or compensatory plan.