ASHFORD HOSPITALITY TRUST INC Form 10-Q November 09, 2011

Yes b No

practicable date.

Common Stock, \$0.01 par value per share

UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 10-Q

p QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2011

| Tor the quarterly period char | eu september 50, 2011 | OR | |
|--|---|---|---|
| o TRANSITION I | | TO SECTION 13 OR 15(d) OF THE | SECURITIES |
| For the transition period from | n to | | |
| | ASHFORD HOSP | e number: 001-31775 ITALITY TRUST, INC. ant as specified in its charter) | |
| | (Exact name of registre | in as specifica in its charter) | |
| Maryla | nd | 86-1062192 | |
| (State or other jurisdiction organizat | _ | (IRS employer identificat | ion number) |
| 14185 Dallas Parkw Dallas, Te | 9 | 75254 | |
| (Address of principal e | | (Zip code) | |
| | |) 490-9600 | |
| the Securities Exchange Act of required to file such reports), a Indicate by check mark whe any, every Interactive Data File (§232.405 of this chapter) during to submit and post such files). | ther the registrant (1) has 1934 during the precedin and (2) has been subject to other the registrant has sub- errequired to be submitted ing the preceding 12 month by Yes o No other the registrant is a lar | e number, including area code) if filed all reports required to be filed by ig 12 months (or for such shorter period is such filing requirements for the past 90 is possible to the past 90 is and posted on its if and posted pursuant to Rule 405 of Re is his (or for such shorter period that the re ige accelerated filer, an accelerated filer is 12b-2 of the Exchange Act): | that the registrant was days. b Yes o No corporate Web site, if gulation S-T egistrant was required |
| Large accelerated Filer o | Accelerated filer b | | naller reporting company o |
| Large accelerated Filer o | Accelerated filer þ | • | company o |

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68,032,289

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest

(Class)

Outstanding at November 9, 2011

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PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

ASHFORD HOSPITALITY TRUST, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

(in thousands, except share amounts)

| | September 30, 2011 | I audited | December 31, 2010 |
|--|---------------------------|--------------|-------------------|
| Assets | (011 | | -) |
| Investments in hotel properties, net | \$ 2,967,797 | \$ | 3,023,736 |
| Cash and cash equivalents | 180,886 | · | 217,690 |
| Restricted cash | 78,478 | | 67,666 |
| Accounts receivable, net of allowance of \$242 and \$298, respectively | 33,942 | | 27,493 |
| Inventories | 2,527 | | 2,909 |
| Notes receivable | 3,069 | | 20,870 |
| Investment in unconsolidated joint ventures | 184,595 | | 15,000 |
| Assets held for sale | | | 144,511 |
| Investments in securities and other | 28,938 | | 1,011 |
| Deferred costs, net | 16,207 | | 17,519 |
| Prepaid expenses | 13,278 | | 12,727 |
| Derivative assets | 54,721 | | 106,867 |
| Other assets | 4,448 | | 7,502 |
| Intangible assets, net | 2,832 | | 2,899 |
| Due from third-party hotel managers | 56,685 | | 49,135 |
| Total assets | \$ 3,628,403 | \$ | 3,716,524 |
| Liabilities and Equity | | | |
| Liabilities: | | | |
| Indebtedness | \$ 2,391,057 | \$ | 2,518,164 |
| Indebtedness of assets held for sale | , , , , | · | 50,619 |
| Capital leases payable | | | 36 |
| Accounts payable and accrued expenses | 88,092 | | 79,248 |
| Dividends payable | 16,221 | | 7,281 |
| Unfavorable management contract liabilities | 14,364 | | 16,058 |
| Due to related party | 1,837 | | 2,400 |
| Due to third-party hotel managers | 2,078 | | 1,870 |
| Liabilities associated with investments in securities and other | 10,096 | | _, |
| Other liabilities | 5,384 | | 4,627 |
| Other liabilities of assets held for sale | - , | | 2,995 |
| Total liabilities | 2,529,129 | | 2,683,298 |

Commitments and contingencies (Note 15)

| Preferred stock, \$0.01 par value, Series B-1 Cumulative Convertible | | |
|--|--------------|-----------------|
| Redeemable Preferred Stock, 7,247,865 shares issued and outstanding at | | 72.096 |
| December 31, 2010 | 107 (27 | 72,986 |
| Redeemable noncontrolling interests in operating partnership | 107,637 | 126,722 |
| Equity: | | |
| Shareholders equity of the Company: | | |
| Preferred stock, \$0.01 par value, 50,000,000 shares authorized | | |
| Series A Cumulative Preferred Stock, 1,487,900 shares issued and outstanding | 15 | 15 |
| Series D Cumulative Preferred Stock, 8,966,797 shares issued and outstanding | 90 | 90 |
| Series E Cumulative Preferred Stock, 3,350,000 shares issued and outstanding | | |
| at September 30, 2011 | 34 | |
| Common stock, \$0.01 par value, 200,000,000 shares authorized, 124,896,765 | | |
| and 123,403,893 shares issued; and 68,034,685 and 58,999,324 shares | | |
| outstanding, respectively | 1,249 | 1,234 |
| Additional paid-in capital | 1,712,746 | 1,552,657 |
| Accumulated other comprehensive loss | (173) | (550) |
| Accumulated deficit | (571,930) | (543,788) |
| Treasury stock, at cost, 56,862,080 and 64,404,569 shares, respectively | (164,749) | (192,850) |
| Total shareholders equity of the Company | 977,282 | 816,808 |
| Noncontrolling interests in consolidated joint ventures | 14,355 | 16,710 |
| Total equity | 991,637 | 833,518 |
| Total liabilities and equity | \$ 3,628,403 | \$ 3,716,524 |
| | | |

See Notes to Consolidated Financial Statements.

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ASHFORD HOSPITALITY TRUST, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except per share amounts)

| | Three Mor Septem 2011 | ber 30, | Nine Months Ended September 30, 2011 2010 | | | | |
|--|-----------------------------|------------------|---|-------------------|--|--|--|
| | 2011 | 2010 (Una | udited) | 2010 | | | |
| Revenue | (Onauditea) | | | | | | |
| Rooms | \$ 169,145 | \$ 159,069 | \$ 508,934 | \$ 474,889 | | | |
| Food and beverage | 33,486 | 31,932 | 113,135 | 108,918 | | | |
| Rental income from operating leases | 1,304 | 1,185 | 4,008 | 3,728 | | | |
| Other | 10,583 | 9,520 | 30,182 | 29,443 | | | |
| Total hotel revenue | 214,518 | 201,706 | 656,259 | 616,978 | | | |
| Interest income from notes receivable | | 349 | | 1,032 | | | |
| Asset management fees and other | 69 | 100 | 217 | 312 | | | |
| Total revenue | 214,587 | 202,155 | 656,476 | 618,322 | | | |
| Expenses | | | | | | | |
| Hotel operating expenses: | 20.062 | 27.272 | 116 114 | 100.507 | | | |
| Rooms | 39,863 | 37,372 | 116,114 | 108,587 | | | |
| Food and beverage | 25,155 68,351 | 24,154 65,145 | 78,757 202,753 | 76,755 195,675 | | | |
| Other expenses Management fees | 8,466 | 8,275 | 26,509 | 25,441 | | | |
| Total hotel operating expenses | 141,835 | 134,946 | 424,133 | 406,458 | | | |
| Property taxes, insurance and other | 12,297 | 12,298 | 34,953 | 37,688 | | | |
| Depreciation and amortization | 33,776 | 33,027 | 99,580 | 99,777 | | | |
| Impairment charges | (92) | 694 | (4,748) | (1,263) | | | |
| Gain on insurance settlement | . , | | (1,905) | | | | |
| Transaction acquisition costs | 27 | | (791) | | | | |
| Corporate general and administrative | 9,094 | 7,700 | 33,982 | 22,680 | | | |
| Total expenses | 196,937 | 188,665 | 585,204 | 565,340 | | | |
| Operating income | 17,650 | 13,490 | 71,272 | 52,982 | | | |
| Equity in earnings (loss) of unconsolidated joint | (6.220) | 2 | 10.506 | 1 225 | | | |
| ventures Interest income | (6,228) | 3 | 19,596 | 1,325 | | | |
| Interest income Other income | 11 17,349 | 114 15,874 | 70 83,509 | 226 47,045 | | | |
| | (34,530) | (35,239) | 83,509 (103,916) | (105,624) | | | |
| Interest expense and amortization of loan costs Write-off of deferred loan costs | (34,330) (729) | (33,239) | (729) | (103,024) | | | |
| Unrealized gain on investments | 1,223 | | 1,223 | | | | |
| Unrealized gain (loss) on derivatives | (18,302) | 382 | (52,813) | 30,824 | | | |
| ometanica gain (1000) on don tanto | (10,502) | 302 | (52,015) | 20,021 | | | |

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| Income (loss) from continuing operations before income taxes | (23,556) | (5,376) | 18,212 | 26,778 |
|---|------------------|-------------------|---------------------|--------------------|
| Income tax (expense) benefit | (1,077) | 22 | (2,407) | (436) |
| Income (loss) from continuing operations | (24,633) | (5,354) | 15,805 | 26,342 |
| Income (loss) from discontinued operations | (351) | 53,019 | (4,170) | 34,050 |
| Net income (loss) (Income) loss from consolidated joint ventures | (24,984) | 47,665 | 11,635 | 60,392 |
| attributable to noncontrolling interests Net (income) loss attributable to noncontrolling | 832 | 293 | (537) | 1,422 |
| interests in operating partnership | 2,935 | (6,689) | 1,207 | (8,610) |
| Net income (loss) attributable to the Company | (21,217) | 41,269 | 12,305 | 53,204 |
| Preferred dividends | (7,415) | (4,988) | (38,741) | (14,649) |
| Net income (loss) attributable to common shareholders | \$ (28,632) | \$ 36,281 | \$ (26,436) | \$ 38,555 |
| Income (loss) per share Basic and diluted Income (loss) from continuing operations attributable to common shareholders Income (loss) from discontinued operations | \$ (0.43) | \$ (0.18) | \$ (0.37) | \$ 0.17 |
| attributable to common shareholders | | 0.89 | (0.07) | 0.56 |
| Net income (loss) attributable to common shareholders | \$ (0.43) | \$ 0.71 | \$ (0.44) | \$ 0.73 |
| Weighted average common shares outstanding basic and diluted | 66,801 | 49,714 | 60,601 | 51,251 |
| Dividends declared per common share | \$ 0.10 | \$ | \$ 0.30 | \$ |
| Amounts attributable to common shareholders: Income (loss) from continuing operations, net of tax Income (loss) from discontinued operations, net of | \$ (20,906) | \$ (4,304) | \$ 16,862 | \$ 23,567 |
| tax Preferred dividends | (311) (7,415) | 45,573 (4,988) | (4,557) (38,741) | 29,637 (14,649) |
| Net income (loss) attributable to common shareholders | \$ (28,632) | \$ 36,281 | \$ (26,436) | \$ 38,555 |

See Notes to Consolidated Financial Statements.

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ASHFORD HOSPITALITY TRUST, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (in thousands)

| | Three Mon Septeml | | Nine Months Ended September 30, | | |
|---|----------------------|-----------|------------------------------------|-----------|--|
| | 2011 | 2010 | 2011 | 2010 | |
| | | (Unau | dited) | | |
| Net income (loss) | \$ (24,984) | \$ 47,665 | \$11,635 | \$60,392 | |
| Other comprehensive income, net of tax: | | | | | |
| Change in unrealized loss on derivatives | | (11) | (16) | (265) | |
| Reclassification to interest expense | 161 | 171 | 553 | 446 | |
| Total other comprehensive income | 161 | 160 | 537 | 181 | |
| Comprehensive income (loss) | (24,823) | 47,825 | 12,172 | 60,573 | |
| Less: Comprehensive (income) loss attributable to noncontrolling interests in consolidated joint ventures Less: Comprehensive (income) loss attributable to | 800 | 263 | (645) | 1,359 | |
| redeemable noncontrolling interests in operating partnership | 2,921 | (6,707) | 1,155 | (8,627) | |
| Comprehensive income (loss) attributable to the Company | \$ (21,102) | \$41,381 | \$ 12,682 | \$ 53,305 | |

See Notes to Consolidated Financial Statements.

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ASHFORD HOSPITALITY TRUST, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (Unaudited) (in thousands)

| | | | | | | | | | | Acc | cumulat | ed | No | oncontrolling Interests |
|-------|-------|-----|-------------------|-------|----------------|------|----------|----------|-----------------------|----------------------|------------------|------------------|--------------|----------------------------|
| Seri | | Pre | eferred Series | | Serie | s E | Commo | n Stock | Additional Paid-in | Accumu l ated | Other prehens | siv&reasu | ry Stock C | in |
| Share | Mou | ntS | hare A ı | nount | Share A | moun | tsShares | Amounts | Capital | DeficiInco | ome/(Lo | s S hares | Amounts | |
| 1,488 | \$ 15 | 5 | 8,967 | \$ 90 | | \$ | 123,404 | \$ 1,234 | \$1,552,657 | \$ (543,788) | \$ (550) | (64,404) | \$ (192,850) | \$ 16,710 \$ |
| | | | | | | | | | 58,700 | | | 7,300 | 27,269 | |
| | | | | | 3,350 | 34 | | | 80,798 | | | | | |
| | | | | | | | 1,393 | 14 | 17,349 | (17,363) | | | | |
| | | | | | | | | | 10 | | | (33) | (337) | ı |
| | | | | | | | | | (1,169) |) | | 275 | 1,169 | |
| | | | | | | | | | 2,512 | | | | , | |
| | | | | | | | | | 2,612 | 12,305 | | | | 537 |
| | | | | | | | | | 859 | | | | | |
| | | | | | | | | | | (18,848) | | | | |
| | | | | | | | | | | (2,385) | | | | |
| | | | | | | | | | | (1,374) | | | | |
| | | | | | | | | | | (14,205) | | | | |
| | | | | | | | | | | (3,414) | | | | |
| | | | | | | | | | | | (14) | | | |
| | | | | | | | | | | | 391 | | | 108 |
| | | | | | | | | | | | | | | |

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(3,000)

100 1 1,030 (66)

17,208

1,488 \$15 8,967 \$90 3,350 \$34 124,897 \$1,249 \$1,712,746 \$(571,930) \$(173) (56,862) \$(164,749) \$14,355 \$

See Notes to Consolidated Financial Statements.

6

ASHFORD HOSPITALITY TRUST, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands)

| | Nine Months Ended September 30, 2011 2010 (Unaudited) | | | |
|--|---|-----------|--|--|
| Cash Flows from Operating Activities | | | | |
| Net income | \$ 11,635 | \$ 60,392 | | |
| Adjustments to reconcile net income to net cash flow provided by operating | | | | |
| activities: | | | | |
| Depreciation and amortization | 99,972 | 109,662 | | |
| Impairment charges | 1,488 | 10,805 | | |
| Equity in earnings of unconsolidated joint venture | (19,596) | (1,325) | | |
| Gain on insurance settlements | (1,905) | | | |
| Distributions of earnings from unconsolidated joint venture | | 492 | | |
| Income from derivatives | (54,362) | (47,120) | | |
| Amortization of loan costs, write-off of loan costs and exit fees | 5,209 | 4,262 | | |
| Gain on disposition of hotel properties | (2,650) | (55,931) | | |
| Unrealized gain on investments | (1,223) | | | |
| Unrealized (gain) loss on derivatives | 52,813 | (30,824) | | |
| Equity-based compensation expense | 8,428 | 5,168 | | |
| Changes in operating assets and liabilities | | | | |
| Restricted cash | (10,812) | 9,453 | | |
| Accounts receivable and inventories | (6,292) | (6,725) | | |
| Prepaid expenses and other assets | (870) | (2,840) | | |
| Purchase of trading securities | (20,000) | | | |
| Accounts payable and accrued expenses | 10,246 | 25,648 | | |
| Due to/from related parties | (563) | 899 | | |
| Due to/from third-party hotel managers | (7,342) | (2,404) | | |
| Other liabilities | 215 | (1,215) | | |
| | | | | |
| Net cash provided by operating activities | 64,391 | 78,397 | | |
| | | | | |
| Cash Flows from Investing Activities | 22.550 | 22.022 | | |
| Repayments of notes receivable | 22,550 | 23,823 | | |
| Proceeds from sale/disposition of properties | 154,015 | 1,445 | | |
| Investment in unconsolidated joint venture | (145,328) | (15,000) | | |
| Acquisition of condominium properties | (12,000) | (15.15.1) | | |
| Improvements and additions to hotel properties | (45,875) | (46,481) | | |
| Insurance proceeds | 748 | | | |
| Net cash used in investing activities | (25,890) | (36,213) | | |
| Cash Flows from Financing Activities | | | | |
| Borrowings on indebtedness | 25,000 | 4,000 | | |
| 20110 Hilligo on indeolecticos | 23,000 | ٦,000 | | |

| Repayments of indebtedness and capital leases | (205,996) | (188,971) |
|--|---------------------|---------------------|
| Payments of deferred loan costs | (3,642) | (3,168) |
| Issuance of preferred stock | 80,788 | 72,126 |
| Issuance of treasury stock | 86,072 | |
| Contributions from noncontrolling interests in unconsolidated joint ventures | | 1,034 |
| Distributions to noncontrolling interests in consolidated joint ventures | (3,000) | (275) |
| Payments of dividends | (37,074) | (16,699) |
| Net proceeds from derivatives | 54,563 | 47,068 |
| Repurchase of Series B-1 convertible preferred stock | (72,986) | |
| Repurchases of treasury stock | | (45,087) |
| Redemption of operating partnership units | | (5,314) |
| Issuance of operating partnership units and other | 970 | 54 |
| Net cash used in financing activities | (75,305) | (135,232) |
| Net decrease in cash and cash equivalents Cash and cash equivalents at beginning of period | (36,804) 217,690 | (93,048) 165,168 |
| Cash and cash equivalents at end of period | \$ 180,886 | \$ 72,120 |
| Supplemental Cash Flow Information | | |
| Interest paid | \$ 102,251 | \$ 107,172 |
| Income taxes paid | \$ 1,940 | \$ 1,442 |
| Supplemental Disclosure of Non-Cash Investing and Financing Activity | | |
| Accrued interest added to principal of indebtedness | \$ 3,234 | \$ 3,016 |
| Asset contributed to unconsolidated joint venture | \$ 15,000 | \$ |
| Assets transferred to lender in deed-in-lieu of foreclosure | \$ 15,000 \$ | \$ 54,625 |
| Liabilities transferred to lender in deed-in-lieu of foreclosure | \$ | \$ 110,837 |
| See Notes to Consolidated Financial Statements. | | |
| 7 | | |

ASHFORD HOSPITALITY TRUST, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. Organization and Description of Business

Ashford Hospitality Trust, Inc., together with its subsidiaries (Ashford), is a self-advised real estate investment trust (REIT) focused on investing in the hospitality industry across all segments and in all methods including direct real estate, securities, equity, and debt. We commenced operations in August 2003 with the acquisition of six hotels in connection with our initial public offering. We own our lodging investments and conduct our business through Ashford Hospitality Limited Partnership, our operating partnership. Ashford OP General Partner LLC, a wholly-owned subsidiary of Ashford, serves as the sole general partner of our operating partnership. In this report, the terms the Company, we, us or our mean Ashford Hospitality Trust, Inc. and all entities included in its consolidated financial statements.

As of September 30, 2011, we owned 91 hotel properties directly, and five hotel properties through majority-owned investments in joint ventures, which represents 20,656 total rooms, or 20,340 net rooms excluding those attributable to our joint venture partners. All of these hotel properties are located in the United States. In March 2011, we acquired 96 units of hotel condominiums at WorldQuest Resort in Orlando, Florida for \$12.0 million. Also in March 2011, with an investment of \$150.0 million, we converted our interest in a joint venture that held a mezzanine loan into a 71.74% common equity interest and a \$25.0 million preferred equity interest in a new joint venture (the PIM Highland JV) that holds 28 high quality full and select service hotel properties with 8,084 total rooms, or 5,800 net rooms excluding those attributable to our joint venture partner. See Notes 3 and 6. At September 30, 2011, we also wholly owned a mezzanine loan receivable with a carrying value of \$3.1 million.

For federal income tax purposes, we elected to be treated as a REIT, which imposes limitations related to operating hotels. As of September 30, 2011, 95 of our 96 hotel properties were leased or owned by our wholly-owned subsidiaries that are treated as taxable REIT subsidiaries for federal income tax purposes (collectively, these subsidiaries are referred to as Ashford TRS). Ashford TRS then engages third-party or affiliated hotel management companies to operate the hotels under management contracts. Hotel operating results related to these properties are included in the consolidated statements of operations. As of September 30, 2011, one hotel property was leased on a triple-net lease basis to a third-party tenant who operates the hotel. Rental income from this operating lease is included in the consolidated results of operations. With respect to our unconsolidated joint venture, PIM Highland JV, the 28 hotels are leased to its wholly-owned subsidiary that is treated as a taxable REIT subsidiary for federal income tax purposes.

Remington Lodging & Hospitality, LLC, together with its affiliates, (Remington Lodging), is our primary property manager, and is beneficially wholly owned by Mr. Archie Bennett, Jr., our Chairman, and Mr. Monty J. Bennett, our Chief Executive Officer. As of September 30, 2011, Remington Lodging managed 45 of our 96 legacy hotel properties, while third-party management companies managed the remaining 51 hotel properties. In addition, Remington Lodging also managed 17 of the 28 PIM Highland JV hotel properties.

2. Significant Accounting Policies

Basis of Presentation The accompanying unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles (GAAP) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. These consolidated financial statements include the accounts of Ashford, its majority-owned subsidiaries and its majority-owned joint ventures in which it has a controlling interest. All significant inter-company accounts and transactions between consolidated entities have been eliminated in these consolidated financial statements. These financial statements and related notes should be read in conjunction with the consolidated financial statements and notes thereto included in our 2010 Annual Report to Shareholders on Form 10-K filed with the Securities and Exchange Commission (SEC) on March 4, 2011 and the Form 8-K filed with the SEC on October 20, 2011.

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ASHFORD HOSPITALITY TRUST, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following items affect our reporting comparability related to our consolidated financial statements:

Some of our properties—operations have historically been seasonal. This seasonality pattern causes fluctuations in the operating results. Consequently, operating results for the three and nine months ended September 30, 2011 are not necessarily indicative of the results that may be expected for the year ending December 31, 2011.

Marriott International, Inc. (Marriott) manages 40 of our legacy hotel properties and six hotel properties of the PIM Highland JV. For these Marriott-managed hotels, the fiscal year reflects twelve weeks of operations in each of the first three quarters of the year and 16 weeks for the fourth quarter of the year. Therefore, in any given quarterly period, period-over-period results will have different ending dates. For Marriott-managed hotels, the third quarters of 2011 and 2010 ended September 9 and September 10, respectively.

<u>Use of Estimates</u> The preparation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

<u>Investments in Hotel Properties</u> Hotel properties are generally stated at cost. However, the remaining four hotel properties contributed upon Ashford s formation in 2003 that are still owned by Ashford (the Initial Properties) are stated at the predecessor s historical cost, net of impairment charges, if any, plus a noncontrolling interest partial step-up related to the acquisition of noncontrolling interests from third parties associated with four of the Initial Properties. For hotel properties owned through our majority-owned joint ventures, the carrying basis attributable to the joint venture partners minority ownership is recorded at the predecessor s historical cost, net of any impairment charges, while the carrying basis attributable to our majority ownership is recorded based on the allocated purchase price of our ownership interests in the joint ventures. All improvements and additions which extend the useful life of the hotel properties are capitalized.

Impairment of Investment in Hotel Properties Hotel properties are reviewed for impairment whenever events or changes in circumstances indicate that their carrying amounts may not be recoverable. We test impairment by using current or projected cash flows over the estimated useful life of the asset. In evaluating the impairment of hotel properties, we make many assumptions and estimates, including projected cash flows, expected holding period and expected useful life. We may also use fair values of comparable assets. If an asset is deemed to be impaired, we record an impairment charge for the amount that the property s net book value exceeds its estimated fair value. No impairment charges were recorded for investment in hotel properties included in our continuing operations for the three and nine months ended September 30, 2011 and 2010.

Notes Receivable We provide mezzanine loan financing, documented by notes receivable. These loans are held for investment and are intended to be held to maturity and accordingly, are recorded at cost, net of unamortized loan origination costs and fees, loan purchase discounts and net of the allowance for losses when a loan is deemed to be impaired. Premiums, discounts, and net origination fees are amortized or accreted as an adjustment to interest income using the effective interest method over the life of the loan. We discontinue recording interest and amortizing discounts/premiums when the contractual payment of interest and/or principal is not received. Payments received on impaired nonaccrual loans are recorded as adjustments to impairment charges. No interest income was recorded for the three and nine months ended September 30, 2011, and \$349,000 and \$1.0 million was recognized for the three and nine months ended September 30, 2010, respectively.

Variable interest entities, as defined by authoritative accounting guidance, must be consolidated by their controlling interest beneficiaries if the variable interest entities do not effectively disperse risks among the parties involved. Our remaining mezzanine note receivable at September 30, 2011 is secured by a hotel property and is subordinate to the controlling interest in the secured hotel property. The note receivable is considered to be a variable interest in the entity that owns the related hotel. However, we are not considered to be the primary beneficiary of the hotel property as a result of holding the loan. Therefore, we do not consolidate the hotel property for which we have

provided financing. We will evaluate the interests in entities acquired or created in the future to determine whether such entities should be

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ASHFORD HOSPITALITY TRUST, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

consolidated. In evaluating the variable interest entity, our analysis involves considerable management judgment and assumptions.

Impairment of Notes Receivable We review notes receivable for impairment in each reporting period pursuant to the applicable authoritative accounting guidance. A loan is impaired when, based on current information and events, it is probable that we will be unable to collect all amounts recorded as assets on the balance sheet. We apply normal loan review and underwriting procedures (as may be implemented or modified from time to time) in making that judgment.

When a loan is impaired, we measure impairment based on the present value of expected cash flows discounted at the loan's effective interest rate against the value of the asset recorded on the balance sheet. We may also measure impairment based on a loan's observable market price or the fair value of collateral if the loan is collateral dependent. If a loan is deemed to be impaired, we record a valuation allowance through a charge to earnings for any shortfall. Our assessment of impairment is based on considerable judgment and estimates. No impairment charges were recorded during the three and nine months ended September 30, 2011. Valuation adjustments of \$92,000 and \$4.7 million on previously impaired notes were credited to impairment charges during the three and nine months ended September 30, 2011, respectively. A net impairment charge of \$694,000 was recorded for the three months ended September 30, 2010 and a net impairment credit of \$1.3 million was recorded for the nine months ended September 30, 2010.

Investments in Unconsolidated Joint Ventures

Investments in joint ventures in which we have ownership interests ranging from 14.4% to 71.74% are accounted for under the equity method of accounting by recording the initial investment and our percentage of interest in the joint venture s net income (loss). We review the investments in our unconsolidated joint ventures for impairment in each reporting period pursuant to the applicable authoritative accounting guidance. An investment is impaired when its estimated fair value is less than the carrying amount of our investment. Any impairment is recorded in equity earnings (loss) in unconsolidated joint ventures. No such impairment was recorded in the three and nine months ended September 30, 2011 and 2010. We adopted the equity accounting method for our investment in the PIM Highland JV due to the fact that we do not control the joint venture. Although we have the majority ownership of 71.74% in the joint venture, all the major decisions related to the joint venture, including establishment of policies and operating procedures with respect to business affairs, incurring obligations and expenditures, are subject to the approval of an executive committee, which is comprised of four persons with us and our joint venture partner each designating two of those persons. Our investment in PIM Highland JV had a carrying value of \$184.6 million at September 30, 2011, which was based on our share of PIM Highland JV sequity. As discussed further in Note 6, the PIM Highland JV is in the process of finalizing the purchase price allocation. Our share of the PIM Highland JV sequity has been based on the preliminary purchase price allocation.

Assets Held for Sale and Discontinued Operations We classify assets as held for sale when management has obtained a firm commitment from a buyer, and consummation of the sale is considered probable and expected within one year. In addition, we deconsolidate a property when it becomes subject to the control of a government, court, administrator or regulator and we effectively lose control of the property/subsidiary. When deconsolidating a property/subsidiary, we recognize a gain or loss in net income measured as the difference between the fair value of any consideration received, the fair value of any retained noncontrolling investment in the former subsidiary at the date the subsidiary is deconsolidated, and the carrying amount of the former property/subsidiary. The related operations of assets held for sale are reported as discontinued if a) such operations and cash flows can be clearly distinguished, both operationally and financially, from our ongoing operations, b) such operations and cash flows will be eliminated from ongoing operations once the disposal occurs, and c) we will not have any significant continuing involvement subsequent to the disposal.

In June 2011, we recorded an impairment charge of \$6.2 million for a hotel property that was sold in July 2011. During the nine months ended September 30, 2011, we completed the sale of four hotel properties, three of which were reclassified as assets held for sale previously, and recognized a net gain of \$2.6 million.

<u>Investments in Securities and other</u> Beginning in June 2011, we have invested in securities and other investments, including U.S. treasury bills and stocks, put and call options of certain publicly traded companies. All of these investments are recorded at fair value. Put and call options are considered derivatives. The fair value of these

investments have been determined based on the closing price as of the balance sheet date and are reported as Investments in securities and other or Liabilities associated with Investments in securities and other in the consolidated balance sheets. Net investment income,

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ASHFORD HOSPITALITY TRUST, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

including interest income (expense), dividends and the costs incurred and realized gains or losses on the investments, is reported as a component of Other income and unrealized gains and losses on non-derivative investments are reported as Unrealized gain on investments and unrealized gains and losses for derivative investments are reported as a component of Unrealized gain (loss) on derivatives in the consolidated statements of operations.

Revenue Recognition Hotel revenues, including room, food, beverage, and ancillary revenues such as long-distance telephone service, laundry, parking and space rentals, are recognized when services have been rendered. Rental income represents income from leasing hotel properties to third-party tenants on triple-net operating leases. Base rent on the triple-net lease is recognized on a straight-line basis over the lease terms and variable rent is recognized when earned. Interest income, representing interest on the mezzanine loan (including accretion of discounts on the mezzanine loan using the effective interest method), is recognized when earned. We discontinue recording interest and amortizing discounts/premiums when the contractual payment of interest and/or principal is not received. Asset management fees are recognized when services are rendered. Taxes collected from customers and submitted to taxing authorities are not recorded in revenue. For the hotel leased to a third party, we report deposits into our escrow accounts for capital expenditure reserves as income.

<u>Derivatives and Hedges</u> We primarily use interest rate derivatives to hedge our risks and to capitalize on the historical correlation between changes in LIBOR (London Interbank Offered Rate) and RevPAR (Revenue per Available Room). The interest rate derivatives include swaps, caps, floors, flooridors and corridors. We assess the effectiveness of each hedging relationship by comparing the changes in fair value or cash flows of the derivative hedging instrument with the changes in fair value or cash flows of the designated hedged item or transaction. We also use credit default swaps to hedge financial and capital market risk. All these derivatives are subject to master netting settlement arrangements and the credit default swaps are subject to credit support annexes. For credit default swaps, cash collateral is posted by us as well as our counterparty. We offset the fair value of the derivative and the obligation/right to return/reclaim cash collateral.

All derivatives are recorded at fair value in accordance with the applicable authoritative accounting guidance and reported as Derivative assets or Derivative liabilities. Accrued interest on the non-hedge designated interest rate derivatives is included in Accounts receivable, net in the consolidated balance sheets. For interest rate derivatives designated as cash flow hedges, the effective portion of changes in the fair value is reported as a component of

Accumulated Other Comprehensive Income (Loss) (OCI) in the equity section of the consolidated balance sheets. The amount recorded in OCI is reclassified to interest expense in the same period or periods during which the hedged transaction affects earnings, while the ineffective portion of changes in the fair value of the derivative is recognized directly in earnings as Unrealized gain (loss) on derivatives in the consolidated statements of operations. For non-hedge designated interest rate derivatives, the credit default swap derivatives and all other derivatives, the changes in the fair value are recognized in earnings as Unrealized gain (loss) on derivatives in the consolidated statements of operations.

Recently Adopted Accounting Standard In December 2010, the Financial Accounting Standards Board (FASB) issued an accounting standard update to require a public entity to disclose pro forma information for business combinations that occurred in the current reporting period. The disclosures include pro forma revenue and earnings of the combined entity for the current reporting period as though the acquisition date for all business combinations that occurred during the year had been as of the beginning of the annual reporting period. If comparative financial statements are presented, the pro forma revenue and earnings of the combined entity for the comparable prior reporting period should be reported as though the acquisition date for all business combinations that occurred during the current year had been as of the beginning of the comparable prior annual reporting period. The new disclosures are effective prospectively for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2010. The pro forma disclosures related to our acquisition of the 28-hotel portfolio through the PIM Highland JV in Note 18 are made in accordance with the new requirements. The adoption did not have an impact on our financial position and results of operations.

Recently Issued Accounting Standards In May 2011, FASB issued accounting guidance for common fair value measurement and disclosure requirements. The guidance requires disclosures of (i) quantitative information about the significant unobservable inputs used for level 3 measurements; (ii) description of the valuation processes surrounding level 3 measurements; (iii) narrative description of the sensitivity of recurring level 3 measurements to unobservable

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ASHFORD HOSPITALITY TRUST, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

inputs; (iv) hierarchy classification for items whose fair value is only disclosed in the footnotes; and (v) any transfers between level 1 and 2 of the fair value hierarchy. The new accounting guidance is effective during interim and annual periods beginning after December 15, 2011. We do not expect a material impact on our financial position and results of operations from the adoption of this accounting guidance, but will make the required additional disclosures upon adoption.

In June 2011, FASB issued accounting guidance for presentation of comprehensive income. The accounting update requires an entity to present each component of net income along with total net income, each component of other comprehensive income along with a total for other comprehensive income, and a total amount for comprehensive income. The entity has the option to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. The new accounting guidance is effective for fiscal years, and interim periods within those years, beginning after December 15, 2011. We do not expect a material impact on our financial position and results of operations from the adoption of this accounting guidance, but will make the required presentation of net income and comprehensive income upon adoption.

Reclassifications Certain amounts in the consolidated financial statements for the three and nine months ended September 30, 2010 have been reclassified for discontinued operations. These reclassifications have no effect on our cash flows, equity or net income (loss) previously reported.

3. Summary of Significant Transactions

Reinstatement of Share Repurchase Program and Increased Authorization In September 2011, our Board of Directors authorized the reinstatement of our 2007 share repurchase program and authorized an increase in our repurchase plan authority from \$58.4 million to \$200 million (excluding fees, commissions and all other ancillary expenses). Under this plan, the board has authorized: (i) the repurchase of shares of our common stock, Series A preferred stock, Series D preferred stock and Series E preferred stock, and/or (ii) discounted purchases of our outstanding debt obligations, including debt secured by our hotel assets. We intend to fund any repurchases or discounted debt purchases with the net proceeds from asset sales, cash flow from operations, existing cash on the balance sheet, and other sources. As of September 30, 2011, no shares of our common or preferred stock have been repurchased under the share repurchase program since its reinstatement.

New Credit Facility In September 2011, we obtained a new \$105.0 million senior credit facility which matures in September 2014 and replaces our previous credit line that was scheduled to mature in April 2012. The new credit facility provides for a three-year revolving line of credit at 275 to 350 basis points over LIBOR or Base Rate, as defined in the agreement, which is the same as our previous credit line. The new credit facility includes the opportunity to expand the borrowing capacity by up to \$45.0 million to an aggregate size of \$150.0 million upon a request by us and the consent of each lender, provided there is no default or event of default and each representation and warranty made or deemed made by us remains true and correct in all material respects on the effective date of such increase. The previous credit line was repaid in full in July 2011. The financial covenant tests with respect to fixed charge coverage ratio and leverage tests are similar to our previous credit line.

<u>Credit Default Swap Transactions</u> In August 2011, we entered into credit default swap transactions for a notional amount of \$100.0 million to hedge financial and capital market risk for an upfront cost of \$8.2 million that was subsequently returned to us as collateral by our counterparty. A credit default swap is a derivative contract that works like an insurance policy against the credit risk of an entity or obligation. The credit risk underlying the credit default swaps are referenced to the CMBX index. The CMBX is a group of indices that references underlying bonds from 25 Commercial Mortgage-Backed Securities (CMBS), tranched by rating class. The CMBX is traded via pay-as-you-go credit default swaps, which involve ongoing, two-way payments over the life of the contract between the buyer and the seller of protection. The reference obligations are CMBS bonds. The seller of protection assumes the credit risk of the reference obligation from the buyer of protection in exchange for payments of an annual premium. If there is a default or a loss, as defined in the credit default swap agreements, on the underlying bonds, then the buyer of protection is protected against those losses. The only liability for Ashford, the buyer of protection, is the annual

premium and any change in value of the underlying CMBX index (if the trade is terminated prior to maturity). For the CMBX trades that we have completed, we were the buyer of protection in all trades. Assuming the underlying bonds pay off at par over their remaining average life, our total exposure for these

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ASHFORD HOSPITALITY TRUST, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

trades is approximately \$8.5 million. The fair value of the credit default swaps is obtained from a third party who publishes various information including the index composition and price data. The change in the market value of the credit default swaps is settled net through posting cash collateral or reclaiming cash collateral between us and our counterparty when the change in the market value is over \$250,000. As of September 30, 2011, we had a net credit default swap asset of \$592,000, and since inception we have recognized an unrealized gain of \$1.5 million. See Note 11.

Sale of Additional Shares of Our Common Stock In July 2011, we reissued 7.0 million of our treasury shares at \$12.50 per share and received net proceeds of \$83.3 million. The net proceeds were used to repay the \$50.0 million outstanding balance on our senior credit facility and for general corporate purposes, including investments, capital expenditures and working capital.

In January 2011, an underwriter purchased 300,000 shares of our common stock through the partial exercise of the underwriter s 1.125 million share over-allotment option in connection with the issuance of 7.5 million shares of common stock completed in December 2010, and we received net proceeds of \$2.8 million, which were used for general corporate purposes.

Investments in Securities and Other We continually seek new and alternative strategies to leverage our industry and capital markets knowledge in ways that we believe will be accretive to our company. We believe that we can utilize the same real-time information we use to manage our portfolio and capital structure to invest capital in the public markets within the hospitality industry. To implement this investment strategy, during the second quarter of 2011, our Board of Directors authorized the formation of an investment subsidiary to invest in public securities and other investments. These investments are carried at fair market value. Ashford s maximum aggregate investment amount is limited to \$20 million. As of September 30, 2011, we recorded total investments in securities and other of \$28.9 million and liabilities associated with investments in securities of \$10.1 million. Through September 30, 2011, we recognized unrealized losses of \$314,000. We also recognized realized losses of \$777,000 and investment expense of \$68,000, or a net investment loss of \$845,000. See Note 12.

Preferred Stock Offering and Redemption of Series B-1 Convertible Preferred Stock In April 2011, we completed the offering of 3.35 million shares (including 350,000 shares pursuant to the underwriters exercise of an over-allotment option) of our 9.00% Series E Cumulative Preferred Stock at a net price of \$24.2125 per share, and we received net proceeds of \$80.8 million after underwriting fees. Of the net proceeds from the offering, \$73.0 million was used to redeem 5.9 million shares of the total 7.3 million shares of our Series B-1 convertible preferred stock outstanding on May 3, 2011. The remaining proceeds were used for other general corporate purposes. The remaining 1.4 million outstanding Series B-1 convertible preferred shares were converted into 1.4 million shares of our common stock, which was treated as a stock dividend of \$17.4 million paid to the Series B-1 preferred shareholder in accordance with the applicable accounting guidance.

At-the-Market Preferred Stock Offering On September 30, 2011, we entered into an at-the-market (ATM) program with an investment banking firm, pursuant to which we may issue up to 700,000 shares of 8.55% Series A Cumulative Preferred Stock and up to 700,000 shares of 8.45% Series D Cumulative Preferred Stock at market prices up to \$30.0 million. No shares of our preferred stock have sold under this program as of the date of this report.

Repayment of a Mezzanine Loan In April 2011, we entered into a settlement agreement with the borrower of the mezzanine loan which was secured by a 105-hotel property portfolio and scheduled to mature in April 2011. The borrower paid off the loan for \$22.1 million. The difference between the settlement amount and the carrying value of \$17.9 million was recorded as a credit to impairment charges in accordance with applicable accounting guidance.

Acquisition of Hotel Properties Securing Mezzanine Loans Held in Unconsolidated Joint Ventures In July 2010, as a strategic complement to our existing joint venture with Prudential Real Estate Investors (PREI) formed in 2008, we contributed \$15.0 million for an ownership interest in a new joint venture with PREI. The new joint venture acquired a portion of the tranche 4 mezzanine loan associated with JER Partners 2007 privatization of the JER/Highland Hospitality portfolio (the Highland Portfolio). The mezzanine loan was secured by the same 28 hotel properties as our then existing joint venture investment in the tranche 6 mezzanine loan. Both of these mezzanine

loans were in default since August 2010. After negotiating with the borrowers, senior secured lenders and senior mezzanine lenders for a restructuring, we, through another new joint venture, the PIM Highland JV, with PRISA III Investments,

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ASHFORD HOSPITALITY TRUST, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

LLC (PRISA III) (an affiliate of PREI), invested \$150.0 million and PRISA III invested \$50.0 million of new capital to acquire the 28 high quality full and select service hotel properties comprising the Highland Portfolio on March 10, 2011. We and PRISA III have ownership interests of 71.74% and 28.26%, respectively, in the new joint venture. In addition to the common equity splits, we and PRISA III each have a \$25.0 million preferred equity interest earning an accrued but unpaid 15% annual return with priority over common equity distributions. Our investment in the PIM Highland JV is accounted for using the equity method and the carrying value was \$184.6 million at September 30, 2011. The PIM Highland JV recognized a gain of \$79.0 million, of which our share was \$45.8 million, based on the preliminary assessment of the fair value of the assets acquired and the liabilities assumed. The purchase price has been allocated to the assets acquired and liabilities assumed on a preliminary basis using estimated fair value information currently available. The allocation of the purchase price to the assets and liabilities will be finalized as soon as practicable upon completion of the analysis of the fair values of the assets acquired and liabilities assumed, which could result in adjustments to the gain recognized based on the preliminary assessment. See Note 6.

Litigation Settlement In March 2011, we entered into a Consent and Settlement Agreement (the Settlement Agreement) with Wells Fargo Bank, N.A. (Wells) to resolve potential disputes and claims between us and Wells relating to our purchase of a participation interest in certain mezzanine loans. Wells denied the allegations in our complaint and further denies any liability for the claims asserted by us; however, the Settlement Agreement was entered into to resolve our claims against Wells and to secure Wells consent to our participation in the Highland Hospitality Portfolio restructuring. Pursuant to the Settlement Agreement, Wells agreed to pay us \$30.0 million over the next five years, or earlier, if certain conditions are satisfied. As part of the Settlement Agreement, we and Wells have agreed to a mutual release of claims. We received the settlement payment of \$30.0 million and paid legal costs of \$6.9 million in June 2011. The settlement amount was recorded as Other income and the legal costs of \$6.9 million were recorded as Corporate general and administrative expenses in the consolidated statements of operations.

Acquisition of Condominium Properties

In March 2011, we acquired real estate and certain other rights in connection with the acquisition of the WorldQuest Resort, a condominium hotel project. More specifically, we acquired 96 condominium units, hotel amenities, land and improvements, developable raw land, developer rights and Rental Management Agreements (RMA s) with third party owners of condominium units in the project. Units owned by third parties with RMA s and 62 of the 96 units we acquired participate in a rental pool program whereby the units are rented to guests similar to a hotel operation. Under the terms of the RMA s, we share in a percentage of the guest room revenues and are reimbursed for certain costs. The remaining 34 units that we own are currently being finished out and will be added to the rental pool when completed. In third quarter 2011, we sold two of the completed units at a price of \$175,000 each and realized a gain of \$96,000. All of the units owned at September 30, 2011, are included in Investment in hotel properties, net in the consolidated balance sheets.

Resumption of Common Dividends In February 2011, the Board of Directors accepted management s recommendation to resume paying cash dividends on our outstanding shares of common stock with an annualized target of \$0.40 per share for 2011. For the nine months ended September 30, 2011, we have declared dividends of \$0.30 per share, subsequent payments will be reviewed on a quarterly basis.

Completion of Sales of Hotel Properties In the nine months ended September 30, 2011, we completed the sale of four hotel properties, the Hampton Inn hotel in Jacksonville, Florida, the JW Marriott hotel in San Francisco, California, the Hilton hotel in Rye Town, New York and the Hampton Inn hotel in Houston, Texas. We received total proceeds of \$153.7 million and repaid the related mortgage debt of \$50.2 million. We used the net proceeds to reduce \$70.0 million of the borrowings on our senior credit facility. We recorded an impairment charge of \$6.2 million on the Jacksonville Hampton Inn hotel property in June 2011, based on the selling price. The operating results of these hotel properties, including the impairment charge, for all periods presented have been reported as discontinued operations in the consolidated statements of operations.

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ASHFORD HOSPITALITY TRUST, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

4. Investments in Hotel Properties

Investments in hotel properties consisted of the following (in thousands):

| | S | September 30, | | |
|-------------------------------------|----|---------------|----|-----------|
| | | 2011 | | 2010 |
| Land | \$ | 487,184 | \$ | 488,901 |
| Buildings and improvements | | 2,771,327 | | 2,774,822 |
| Furniture, fixtures and equipment | | 263,468 | | 383,860 |
| Construction in progress | | 2,798 | | 4,473 |
| Condominium properties | | 12,640 | | |
| Total cost | | 3,537,417 | | 3,652,056 |
| Accumulated depreciation | | (569,620) | | (628,320) |
| Investment in hotel properties, net | \$ | 2,967,797 | \$ | 3,023,736 |

In March 2011, we acquired real estate and certain other rights in connection with the acquisition of the WorldQuest Resort, a condominium hotel project. More specifically, we acquired 96 condominium units, hotel amenities, land and improvements, developable raw land, developer rights and Rental Management Agreements (RMA s) with third party owners of condominium units in the project. Units owned by third parties with RMA s and 62 of the 96 units we acquired participate in a rental pool program whereby the units are rented to guests similar to a hotel operation. Under the terms of the RMA s, we share in a percentage of the guest room revenues and are reimbursed for certain costs. The remaining 34 units that we own are currently being finished out and will be added to the rental pool when completed. In third quarter 2011, we sold two of the completed units at a price of \$175,000 each and realized a gain of \$96,000.

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ASHFORD HOSPITALITY TRUST, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

5. Notes Receivable

We had one mezzanine loan at September 30, 2011 and two mezzanine loans at December 31, 2010. In April 2011, we entered into a settlement agreement with the borrower of the mezzanine loan which was secured by a 105-hotel property portfolio and scheduled to mature in April 2011. The borrower paid off the loan for \$22.1 million. The mezzanine loan had a carrying value of \$17.9 million at March 31, 2011 and December 31, 2010, after an impairment charge of \$7.8 million was recorded at December 31, 2010. The difference between the settlement amount and the carrying value of \$4.2 million was recorded as a credit to impairment charges in accordance with the applicable accounting guidance.

Our remaining mezzanine loan, which is secured by one hotel property, had an original face amount of \$38.0 million, of which our initial investment was \$33.0 million. This loan was restructured in 2010 with a cash payment of \$20.2 million and a \$4.0 million note receivable which matures in June 2017, with an interest rate of 6.09%. At September 30, 2011 and December 31, 2010, this mezzanine loan had a net carrying value of \$3.1 million and \$3.0 million, respectively. Payments on this loan have been treated as a reduction of carrying values and the valuation allowance adjustments have been recorded as credits to impairment charges in accordance with applicable accounting guidance.

6. Investment in Unconsolidated Joint Ventures

As discussed in Note 3, we acquired a 71.74% ownership interest in the PIM Highland JV and a \$25.0 million preferred equity interest earning an accrued but unpaid 15% annual return with priority over common equity distributions. Although we have the majority ownership interest and can exercise significant influence over the joint venture, we do not have control of the joint venture s operations. All the major decisions related to the joint venture, including establishment of policies and operating procedures with respect to business affairs, incurring obligations and expenditures, are subject to the approval of an executive committee, which is comprised of four persons with us and our joint venture partner each designating two of those persons. As a result, our investment in the joint venture is accounted for using the equity method, which had a carrying value of \$184.6 million at September 30, 2011.

The 28-hotel property portfolio acquired and the indebtedness assumed by the joint venture had preliminary fair values of approximately \$1.3 billion and \$1.1 billion, respectively, at the date of acquisition based on third-party appraisals (after a paydown of \$170.0 million of related debt). During the three months ended September 30, 2011, based on certain updated information relating to the working capital items, PIM Highland JV adjusted and increased its opening working capital by \$3.6 million and recognized an additional gain of \$3.6 million. Cash, receivables, other assets acquired and other liabilities assumed after the adjustments had a net fair value of approximately \$124.7 million at the date of acquisition. The joint venture repaid \$170.0 million of the debt assumed at acquisition. The purchase price was the result of arms-length negotiations. The PIM Highland JV recognized a gain of \$79.0 million, of which our share was \$45.8 million, based on the preliminary assessment of the fair value of the assets acquired and the liabilities assumed. The purchase price has been allocated to the assets acquired and liabilities assumed on a preliminary basis using estimated fair value information currently available. The joint venture is in the process of evaluating the values assigned to investments in hotel properties, ground leases for above/below market rents, management contracts with non-affiliated managers, other intangibles and property level working capital balances. Thus, the balances reflected below are subject to change and could result in further adjustments to the gain recorded on a preliminary basis. Any change in valuation of the PIM Highland JV s preliminary investments in hotel properties will also impact the depreciation and amortization expense and the resulting gain included in equity in earnings of unconsolidated joint ventures on the Consolidated Statement of Operations.

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ASHFORD HOSPITALITY TRUST, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following tables summarize the preliminary balance sheet as of September 30, 2011 and the statement of operations for the three months ended September 30, 2011 and the period from March 10, 2011 through September 30, 2011 of the PIM Highland JV (in thousands):

PIM Highland JV Consolidated Balance Sheet

| | Sep | tember 30, 2011 |
|---|-----|--------------------|
| Assets | | |
| Investments in hotel properties, net | \$ | 1,247,735 |
| Cash and cash equivalents | | 36,023 |
| Restricted cash | | 69,814 |
| Accounts receivable | | 14,690 |
| Inventories | | 1,624 |
| Deferred costs, net | | 11,885 |
| Prepaid expenses and other assets | | 8,568 |
| Due from third-party hotel managers | | 17,542 |
| Total assets | \$ | 1,407,881 |
| Liabilities and partners capital | | |
| Liabilities: | | |
| Indebtedness and capital leases | \$ | 1,094,837 |
| Accounts payable and accrued expenses | | 35,825 |
| Due to affiliates | | 2,924 |
| Due to third-party hotel managers | | 553 |
| | | |
| Total liabilities | | 1,134,139 |
| Partners capital | | 273,742 |
| | | |
| Total liabilities and partners capital | \$ | 1,407,881 |
| Our ownership interest in PIM Highland JV | \$ | 184,595 |

PIM Highland JV Consolidated Statements of Operations

| | Three Months Ended September 30, 2011 | | Period From March 10 to September 30, 2011 | |
|---------------------------------|--|------------------|---|-------------------|
| Revenue Rooms Food and beverage | \$ | 70,887 22,548 | \$ | 163,289 56,323 |

| Other | | 4,003 | | 9,300 |
|---|--------|----------|----|----------|
| Total revenue | 97,438 | | | |
| | | | | |
| Expenses | | | | |
| Rooms | | 16,319 | | 36,007 |
| Food and beverage | | 16,202 | | 38,127 |
| Other expenses | | 31,507 | | 69,214 |
| Management fees | | 3,100 | | 7,281 |
| Property taxes, insurance and other | | 5,868 | | 12,992 |
| Depreciation and amortization | | 17,832 | | 41,354 |
| Transaction acquisition costs and contract termination fees | | 19,083 | | |
| General and administrative | | 849 | | 1,818 |
| Total expenses | | 92,497 | | 225,876 |
| Operating income | | 4,941 | | 3,036 |
| Interest expense and amortization of loan costs | | (15,088) | | (33,963) |
| Gain recognized at acquisition | | 3,634 | | 79,006 |
| Unrealized loss on derivatives | | (345) | | (1,985) |
| Income tax expense | | (546) | | (2,352) |
| Net income (loss) | \$ | (7,404) | \$ | 43,742 |
| Our equity in earnings (loss) of PIM Highland JV recorded | \$ | (6,228) | \$ | 19,596 |
| 17 | | | | |

ASHFORD HOSPITALITY TRUST, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Additionally, as of September 30, 2011, we had a 14.4% subordinated beneficial interest in a trust that holds the Four Seasons hotel property in Nevis, which had a zero carrying value. The Sheraton hotel property in Dallas, Texas, held by a joint venture, in which we had an 18% subordinated ownership interest, was carried at zero value. This hotel was sold in May 2011, but due to our subordinated status we did not receive any proceeds from the sale, and no gain or loss was recognized.

7. Assets Held for Sale and Discontinued Operations

In the nine months ended September 30, 2011, we completed the sales of the Hampton Inn hotel in Jacksonville, Florida, the JW Marriott San Francisco in California, the Hilton Rye Town in New York and the Hampton Inn Houston in Texas. The operating results of these hotel properties are reported as discontinued operations for all periods presented. For the three and nine months ended September 30, 2010, operating results of discontinued operations also include those of the Hilton Suites Auburn Hills in Michigan that was sold in June 2010, and the Westin O Hare in Illinois that was transferred to the lender through a deed-in-lieu of foreclosure in September 2010. The following table summarizes the operating results of the discontinued hotel properties (in thousands):

| | Three Months Ended September 30, | | Nine Months Ende September 30, | |
|--|----------------------------------|-----------|-----------------------------------|-----------|
| | 2011 | 2010 | 2011 | 2010 |
| Hotel revenue | \$ 212 | \$ 18,383 | \$ 10,461 | \$ 59,845 |
| Hotel operating expenses | (140) | (15,431) | (8,051) | (48,113) |
| Operating income | 72 | 2,952 | 2,410 | 11,732 |
| Property taxes, insurance and other | (16) | (481) | (785) | (4,396) |
| Depreciation and amortization | | (3,156) | (392) | (9,885) |
| Impairment charges | | | (6,237) | (12,068) |
| Gain (loss) on disposal of properties | (407) | 55,931 | 2,554 | 55,931 |
| Interest expense and amortization of loan costs | | (2,109) | (687) | (7,184) |
| Write-off of premiums, loan costs and exit fees | | | (948) | |
| Income (loss) from discontinued operations before | | | | |
| income tax expense | (351) | 53,137 | (4,085) | 34,130 |
| Income tax (expense) benefit | | (118) | (85) | (80) |
| (Income) loss from discontinued operations attributable to noncontrolling interests in consolidated joint venture (Income) loss from discontinued operations attributable to redeemable noncontrolling interests in operating | | (4) | (1,031) | (76) |
| partnership | 40 | (7,442) | 644 | (4,337) |
| Income (loss) from discontinued operations attributable to Company | \$ (311) | \$ 45,573 | \$ (4,557) | \$ 29,637 |
| | 18 | | | |

ASHFORD HOSPITALITY TRUST, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

8. Indebtedness

Indebtedness of our continuing operations consisted of the following (in thousands):

| | | | | September 30, | | December 31, | |
|---------------------------------------|------------|------------|---------------------------------------|---------------|-----------|--------------|-----------|
| Indebtedness | Collateral | Maturity | Interest Rate | | 2011 | | 2010 |
| Mortgage loan | | December | | | | | |
| ~ | 5 hotels | 2011 | LIBOR ⁽¹⁾ + 1.72% | \$ | 203,400 | \$ | 203,400 |
| Senior credit facility ⁽²⁾ | | | LIBOR ⁽¹⁾ + 2.75% to | | _ | | 44.7.000 |
| 36 | Various | April 2012 | 3.5% | | _ | | 115,000 |
| Mortgage loan | 10 | 3.6 00.10 | * * * * * * * * * * * * * * * * * * * | | 4.57.000 | | 4.57.000 |
| 36 | hotels | May 2012 | LIBOR ⁽¹⁾ + 1.65% | | 167,202 | | 167,202 |
| Mortgage loan | 21 . 1 | August | LIDOD(1) 2.75% | | 1.46.667 | | 150 202 |
| 3.6 | 2 hotels | 2013 | LIBOR ⁽¹⁾ + 2.75% | | 146,667 | | 150,383 |
| Mortgage loan | 1 hotel | May 2014 | 8.32% | | 5,521 | | 5,775 |
| Senior credit facility | | September | LIBOR ⁽¹⁾ + 2.75% to | | _ | | _ |
| 36 | Various | 2014 | 3.5% | | | | |
| Mortgage loan | | December | Greater of 5.5% or | | 10 = 10 | | 10 = 10 |
| | 1 hotel | 2014 | LIBOR ⁽¹⁾ + 3.5% | | 19,740 | | 19,740 |
| Mortgage loan | 0.1 | December | | | 40= 200 | | 100.010 |
| | 8 hotels | 2014 | 5.75% | | 107,398 | | 108,940 |
| Mortgage loan | 10 | | | | | | . = |
| | hotels | July 2015 | 5.22% | | 156,622 | | 159,001 |
| Mortgage loan | | December | | | | | |
| | 8 hotels | 2015 | 5.70% | | 99,247 | | 100,576 |
| Mortgage loan | | December | | | | | |
| | 5 hotels | 2015 | 12.66% | | 150,343 | | 148,013 |
| Mortgage loan | | February | | | | | |
| | 5 hotels | 2016 | 5.53% | | 112,995 | | 114,629 |
| Mortgage loan | | February | | | | | |
| | 5 hotels | 2016 | 5.53% | | 93,707 | | 95,062 |
| Mortgage loan | | February | | | | | |
| | 5 hotels | 2016 | 5.53% | | 81,171 | | 82,345 |
| Mortgage loan | 1 hotel | April 2017 | 5.91% | | 35,000 | | 35,000 |
| Mortgage loan | 2 hotels | April 2017 | 5.95% | | 128,251 | | 128,251 |
| Mortgage loan | 3 hotels | April 2017 | 5.95% | | 260,980 | | 260,980 |
| Mortgage loan | 5 hotels | April 2017 | 5.95% | | 115,600 | | 115,600 |
| Mortgage loan | 5 hotels | April 2017 | 5.95% | | 103,906 | | 103,906 |
| Mortgage loan | 5 hotels | April 2017 | 5.95% | | 158,105 | | 158,105 |
| Mortgage loan | 7 hotels | April 2017 | 5.95% | | 126,466 | | 126,466 |
| TIF loan | 1 hotel | June 2018 | 12.85% | | 8,098 | | 8,098 |
| Mortgage loan | | November | | | | | |
| | 1 hotel | 2020 | 6.26% | | 103,951 | | 104,901 |
| Mortgage loan | | | Greater of 6% or | | | | |
| | 1 hotel | April 2034 | Prime + 1% | | 6,687 | | 6,791 |
| Total indebtedness | | | | \$ | 2,391,057 | \$ | 2,518,164 |

- (1) LIBOR rates were 0.24% and 0.26% at September 30, 2011 and December 31, 2010, respectively.
- ⁽²⁾ This senior credit facility was replaced by the senior credit facility maturing in September 2014.

In September 2011, we obtained a new \$105.0 million senior credit facility which replaces our previous credit line that was scheduled to mature in April 2012. The new credit facility provides for a three-year revolving line of credit at 275 to 350 basis points over LIBOR or Base Rate, as defined in the agreement, which is the same as our previous credit line. The new credit facility includes the opportunity to expand the borrowing capacity by up to \$45.0 million to an aggregate size of \$150.0 million upon a request by us and the consent of each lender, provided there is no default or event of default and each representation and warranty made or deemed made by us remains true and correct in all material respects on the effective date of such increase. The previous credit line was repaid in full in July 2011. The financial covenant tests with respect to fixed charge coverage ratio and leverage tests are similar to our previous credit line.

In March 2010, we elected to stop making payments on the \$5.8 million mortgage note payable maturing January 2011, secured by a hotel property in Manchester, Connecticut. After negotiating with the special servicer, in May 2011, we obtained a three-year extension on this loan to May 2014. We paid \$1.0 million at closing including a 1.25% extension fee, the principal and interest through May 1, 2011 to bring the loan current and certain deposits pursuant to the modification agreement.

In May 2011, we swapped \$1.18 billion of our existing floating-rate debt (including our 71.74% of the floating rate debt of the PIM Highland JV) to a fixed rate of 0.2675%. The swap was effective on June 13, 2011 and terminates on January 13, 2012. There was no upfront cost to us for entering into this swap other than customary transaction costs.

We are required to maintain certain financial ratios under various debt and derivative agreements. If we violate covenants in any debt or derivative agreement, we could be required to repay all or a portion of our indebtedness before maturity at a time when we might be unable to arrange financing for such repayment on attractive terms, if at all. Violations of certain debt covenants may result in us being unable to borrow unused amounts under a line of credit, even if repayment of some or all borrowings is not required. The assets of certain of our subsidiaries are pledged under non-recourse indebtedness and are not available to satisfy the debts and other obligations of Ashford Hospitality Trust,

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ASHFORD HOSPITALITY TRUST, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Inc. or our operating partnership, Ashford Hospitality Limited Partnership, and the liabilities of such subsidiaries do not constitute the obligations of Ashford Hospitality Trust, Inc. or Ashford Hospitality Limited Partnership. Presently, our existing financial covenants are non-recourse and primarily relate to maintaining minimum debt coverage ratios, maintaining an overall minimum net worth, maintaining a maximum loan to value ratio, and maintaining an overall minimum total assets. As of September 30, 2011, we were in compliance in all material respects with all covenants or other requirements set forth in our debt and related agreements as amended with the exception of one loan in the principal amount of \$167.2 million that is collateralized by a portfolio of 10 hotels. Under this loan, excess cash flow (in excess of working capital that may be retained under the applicable management agreement) is required to be delivered as additional collateral to the lender for so long as the applicable cash trap under the loan documents is in effect, which is currently the case. As of September 30, 2011, there was approximately \$9.4 million in excess that had not yet been remitted to the lender by our hotel managers.

We have derivative agreements that incorporate the loan covenant provisions of our senior credit facility requiring us to maintain certain minimum financial covenant ratios with respect to our indebtedness. Failure to comply with the covenant provisions would result in us being in default on any derivative instrument obligations covered by the agreement. At September 30, 2011, we were in compliance with all the covenants under the senior credit facility and the fair value of derivatives that incorporate our senior credit facility covenant provisions was an asset of \$54.7 million, consisting of interest rate derivatives of \$54.1 million and net credit default swaps of \$592,000.

9. Income (Loss) Per Share

Basic income (loss) per common share is calculated using the two-class method, or the treasury stock method, if more dilutive, by dividing net income (loss) attributable to common shareholders by the weighted average number of common shares outstanding during the period. Diluted income/loss per common share reflects the potential dilution that could occur if securities or other contracts to issue common shares were exercised or converted into common shares, whereby such exercise or conversion would result in lower income per share. The following table reconciles the amounts used in calculating basic and diluted income per share (in thousands, except per share amounts):

| | Three Months Ended September 30, | | Nine Mon Septem | |
|--|-------------------------------------|---------------------|--------------------|--------------------|
| | 2011 | 2010 | 2011 | 2010 |
| Income (loss) attributable to common shareholders | | | | |
| Basic and diluted: | | | | |
| Income (loss) from continuing operations attributable to | | | | |
| the Company | \$ (20,906) | \$ (4,304) | \$ 16,862 | \$ 23,567 |
| Less: Dividends on preferred stocks | (7,415) | (4,988) | (38,741) | (14,649) |
| Less: Dividends on common stock | (6,712) | | (18,552) | |
| Less: Dividends on unvested restricted shares | (92) | | (296) | |
| Less: (Income) loss from continuing operations | | | | |
| allocated to unvested shares | | 252 | | (207) |
| Undistributed income (loss) from continuing operations allocated to common shareholders | \$ (35,125) | \$ (9,040) | \$ (40,727) | \$ 8,711 |
| Income (loss) from discontinued operations attributable to the Company Less: (Income) loss from discontinued operations allocated to unvested shares | \$ (311) | \$45,573 (1,237) | \$ (4,557) | \$ 29,637 (687) |

| Undistributed income (loss) from discontinued operations allocated to common shareholders | \$ (311) | \$44,336 | \$ (4,557) | \$ 28,950 |
|--|----------------------|-------------------|-----------------------|-----------------|
| Income (loss) attributable to common shareholders Basic and diluted: Income (loss) from continuing operations distributed to common shareholders Undistributed income (loss) from continuing operations allocated to common shareholders | \$ 6,712 (35,125) | \$ (9,040) | \$ 18,552 (40,727) | \$ 8,711 |
| Total distributed and undistributed income (loss) from continuing operations basic | \$ (28,413) | \$ (9,040) | \$ (22,175) | \$ 8,711 |
| Total distributed and undistributed income (loss) from discontinued operations attributable to the Company | \$ (311) | \$ 44,336 | \$ (4,557) | \$ 28,950 |
| Weighted average common shares outstanding | 66,801 | 49,714 | 60,601 | 51,251 |
| Income (loss) per share basic and diluted: Income (loss) from continuing operations allocated to common shareholders per share Income (loss) from discontinued operations allocated to common shareholders per share | \$ (0.43) | \$ (0.18) 0.89 | \$ (0.37) (0.07) | \$ 0.17 0.56 |
| Net income (loss) allocated to common shareholders per share | \$ (0.43) 20 | \$ 0.71 | \$ (0.44) | \$ 0.73 |

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ASHFORD HOSPITALITY TRUST, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Due to the anti-dilutive effect, the computation of diluted income (loss) per diluted share does not reflect the adjustments for the following items (in thousands):

| | Three Months Ended September 30, | | | ths Ended iber 30, |
|--|----------------------------------|-------------------|-----------------|-----------------------|
| | 2011 | 2010 | 2011 | 2010 |
| Income (loss) from continuing operations allocated to common shareholders is not adjusted for: Income (loss) allocated to unvested restricted shares Dividends to Series B-1 Preferred stock | \$ 91 | \$ (252) 1,042 | \$ 295 1,374 | \$ 207 3,128 |
| Income (loss) attributable to redeemable noncontrolling interests in operating partnership units | (2,896) | (754) | 563 | 4,274 |
| Total | \$ (2,805) | \$ 36 | \$ 2,232 | \$ 7,609 |
| Weighted average diluted shares are not adjusted for: Effect of unvested restricted shares Effect of assumed conversion of Preferred B-1 preferred | 418 | 654 | 607 | 737 |
| stock | | 7,448 | 3,345 | 7,448 |
| Effect of assumed conversion of operating partnership units | 16,292 | 14,405 | 15,331 | 14,531 |
| Total | 16,710 | 22,507 | 19,283 | 22,716 |

10. Interest Rate Derivatives

We are exposed to risks arising from our business operations, economic conditions and financial markets. To manage the risks, we primarily use interest rate derivatives to hedge our debt as a way to potentially improve cash flows. We also use non-hedge derivatives to capitalize on the historical correlation between changes in LIBOR and RevPAR. To mitigate the nonperformance risk, we routinely rely on a third party s analysis of the creditworthiness of the counterparties, which supports our belief that the counterparties nonperformance risk is limited. All derivatives are recorded at fair value. The fair values of interest rate swaps are determined using the market standard methodology of netting the discounted future fixed cash receipts/payments and the discounted expected variable cash payments/receipts. The fair values of interest rate caps, floors, flooridors and corridors are determined using the market standard methodology of discounting the future expected cash receipts that would occur if variable interest rates fell below the strike rates of the floors or rise above the strike rates of the caps. The variable interest rates used in the calculation of projected receipts and payments on the swaps, caps, and floors are based on an expectation of future interest rates derived from observable market interest rate curves (LIBOR forward curves) and volatilities (the Level 2 inputs that are observable at commonly quoted intervals, other than quoted prices). We also incorporate credit valuation adjustments (the Level 3 inputs that are unobservable and typically based on our own assumptions, as there is little, if any, related market activity) to appropriately reflect both our own non-performance risk and the respective counterparty s non-performance risk in the fair value measurements.

We have determined that when a majority of the inputs used to value our derivatives fall within Level 2 of the fair value hierarchy, the derivative valuations in their entirety are classified in Level 2 of the fair value hierarchy. However, when the valuation adjustments associated with our derivatives utilize Level 3 inputs, such as estimates of current credit spreads, to evaluate the likelihood of default by us and our counter-parties, which we consider significant (10% or more) to the overall valuation of our derivatives, the derivative valuations in their entirety are

classified in Level 3 of the fair value hierarchy. Transfers of inputs between levels are determined at the end of each reporting period. In determining the fair values of our derivatives at September 30, 2011, the LIBOR interest rate forward curve (the Level 2 inputs) assumed an uptrend from 0.23% to 0.46% for the remaining term of our derivatives. The credit spreads (the Level 3 inputs) used in determining the fair values of the non-hedge designated derivatives assumed an uptrend in nonperformance risk for us and all of our counterparties through the maturity dates. The credit spreads used in determining the fair values of the hedge designated derivatives assumed a downtrend in nonperformance risk for us and all but one of our counterparties.

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ASHFORD HOSPITALITY TRUST, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following table presents our assets and liabilities measured at fair value on a recurring basis aggregated by the level within which measurements fall in the fair value hierarchy (in thousands):

| | Sept | tember 30, | , 2011 | December 31, 2010 | | | | | | |
|-------------------------|----------------------------|------------|-----------|-------------------|-------|------------|--|--|--|--|
| | | Level | | | Level | | | | | |
| | Level 2 | 3 | Total | Level 2 | 3 | Total | | | | |
| Assets | | | | | | | | | | |
| Non-hedge derivatives: | | | | | | | | | | |
| Interest rate swap | \$ 73,261 | \$ | \$ 73,261 | \$ 74,283 | \$ | \$ 74,283 | | | | |
| Interest rate flooridor | 8,199 | | 8,199 | 37,532 | | 37,532 | | | | |
| Hedge derivatives: | , | | , | , | | , | | | | |
| Interest rate cap | | | | 3 | | 3 | | | | |
| interest rate cap | | | | 3 | | 3 | | | | |
| Subtotal | 81,460 | | 81,460 | 111,818 | | 111,818 | | | | |
| | | | | | | | | | | |
| Liabilities | | | | | | | | | | |
| Non-hedge derivatives: | | | | | | | | | | |
| Interest rate swap | (23,240) | | (23,240) | | | | | | | |
| Interest rate floor | (4,091) | | (4,091) | (4,951) | | (4,951) | | | | |
| interest rate 11001 | (4,001) | | (4,001) | (4,551) | | (4,231) | | | | |
| Subtotal | (27,331) | | (27,331) | (4,951) | | (4,951) | | | | |
| Subtotul | (27,331) | | (27,331) | (1,551) | | (1,551) | | | | |
| Net | \$ 54,129 | \$ | \$ 54,129 | \$ 106,867 | \$ | \$ 106,867 | | | | |
| 1100 | $\psi J = 1 \mathcal{L} J$ | Ψ | Ψ 5π,127 | Ψ 100,007 | Ψ | Ψ 100,007 | | | | |

The reconciliation of the beginning and ending balances of the derivatives that were measured using Level 3 inputs is as follows (in thousands):

| | Er | Months ided inber 30, | | Nine Months Ended September 30, | | | |
|--|------|-----------------------------|------|------------------------------------|--|--|--|
| | 2011 | 2010 | 2011 | 2010 | | | |
| Balance at beginning of period Total unrealized loss included in earnings Assets transferred out of Level 3 still held at the reporting date ⁽¹⁾ | \$ | \$ | \$ | \$ (17,972) (2,042) 20,014 | | | |
| Balance at end of period | \$ | \$ | \$ | \$ | | | |

⁽¹⁾ Transferred in/out of Level 3 because the unobservable inputs used to determine the fair value at end of period were more/less than 10% of the total valuation of these derivatives.

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ASHFORD HOSPITALITY TRUST, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The fair value of our non-hedge designated interest rate derivatives as of September 30, 2011 and the effects of these derivatives on the consolidated statements of operations for the three and nine months ended September 30, 2011 were as follows (\$ in thousands):

| | | | | | Gain or | (Loss) | (C | Savings or ost) nized in |
|-----------------------------------|--------------|--|----------|-------------------------|---|-------------------------|---------------------------------|-------------------------------------|
| Derivative | Notional | Strike | | Fair Value Asset/ | Recognized Three Months Ended September 30, | Nine Months Ended | Inc Three Months Ended | ome Nine Months Ended September 30, |
| Type | Amount | Rate M | laturity | y(Liability) | 2011 | 2011 | 2011 | 2011 |
| Interest rate swap | \$ 1,800,000 | Pays LIBOR plus 2.638%, receives 5.84% | 2013 | \$ 73,191 | \$ (9,960) | \$ (21,890) | \$ 13,805 | \$ 40,641 |
| Interest rate swap | \$ 1,475,000 | Pays 4.084%, receives LIBOR plus 2.638% | 2013 | (22,280) | 1,471 | (1,357) | (4,693) | (13,661) |
| Interest rate swap | \$ 325,000 | Pays 4.114%, receives LIBOR plus 2.638% | 2013 | (960) | (164) | (1,084) | (188) | (556) |
| Interest rate swap | \$ 1,180,000 | Pays 0.2675%, receives LIBOR | 2012 | 70 | 163 | 70 | (201) | (247) |
| Interest rate floor Interest rate | \$ 325,000 | 1.25% | 2013 | (4,091) | 511 | 860 | (871) | (2,527) |
| flooridor | \$ 1,800,000 | 2.75% 0.50% | 2011 | 8,199 | (10,219) | (29,333) | 10,350 | 30,712 |
| Total | | | | \$ 54,129(1) | \$ (18,198) ⁽²⁾ | \$ (52,734)(2) | \$ 18,202(3) | \$ 54,362(3) |

⁽¹⁾ Reported as Derivative assets in the consolidated balance sheets.

⁽²⁾ Reported as Unrealized gain (loss) on derivatives in the consolidated statements of operations.

⁽³⁾ Reported as Other income in the consolidated statements of operations.

The fair value of our non-hedge designated interest rate derivatives as of December 31, 2010 and the effects of these derivatives on the consolidated statement of operations for the three and nine months ended September 30, 2010 were as follows (\$ in thousands):

| | | | | | Gain o Recogn Inc | (Co Recogn | Savings or ost) ost) nized in ome | |
|--|--------------------|--|---------|------------------------|---------------------------------------|--------------------------------------|--|--------------------------------------|
| | | | | Fair Value | Three Months Ended September | Nine Months Ended September | Three Months Ended September | Nine Months Ended September |
| Derivative Type | Notional Amount | | aturity | Asset/ v(Liability) | 30, 2010 | 30, 2010 | 30, 2010 | 30, 2010 |
| Interest rate swap | \$ 1,800,000 | Pays LIBOR plus 2.638%, receives 5.84% | 2013 | \$ 95,081 | \$ 11,199 | \$ 44,554 | \$ 13,326 | \$ 39,905 |
| Interest rate swap | \$ 1,475,000 | Pays 4.084%, receives LIBOR plus 2.638% Pays 4.114%, | 2013 | (20,922) | | | | |
| Interest rate swap | \$ 325,000 | receives LIBOR plus 2.638% | 2013 | 124 | | | | |
| Interest rate floor ⁽¹⁾ Interest rate | \$ 1,475,000 | 1.25% | 2013 | | (7,119) | (12,864) | (3,562) | (10,866) |
| floor Interest rate | \$ 325,000 | 1.25% | 2013 | (4,951) | (1,569) | (2,834) | (785) | (2,394) |
| cap Interest rate | \$ 1,000,000 | 3.75% | 2011 | | (1) | (248) | | |
| flooridor Interest rate | \$3,600,000 | 1.25% 0.75% | 2010 | | (4,370) | (11,157) | 4,600 | 13,650 |
| flooridor | \$ 1,800,000 | 1.75% 1.25% | 2010 | | (2,276) | (6,159) | 2,300 | 6,825 |
| Interest rate flooridor | \$1,800,000 | 2.75% 0.50% | 2011 | 37,532 | 4,518 | 19,560 | | |
| Total | | | | \$ 106,864(2 | 2) \$ 382(3) | \$ 30,852(3) | \$ 15,879(4) | \$ 47,120(4) |

⁽¹⁾ This interest rate floor was terminated and replaced by the 4.084%, \$1,475,000 notional amount interest rate swap.

⁽²⁾ Reported as Derivative assets in the consolidated balance sheets.

⁽³⁾ Reported as Unrealized gain (loss) on derivatives in the consolidated statements of operations.

(4) Reported as Other income in the consolidated statements of operations.

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ASHFORD HOSPITALITY TRUST, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The fair value of our hedge-designated interest rate derivatives as of September 30, 2011 and the effects of these derivatives on the consolidated statement of operations for the three and nine months ended September 30, 2011 were as follows (\$ in thousands):

| | | | | | | | | | | Recla fr Accun | om | | | Gain Reco | • | • |
|------------------------|------------|--------|----------|-------|-----|-----------------|------|---------------|--------------|----------------------|------|-------|-------------|--------------|-------|---------|
| | | | | | | Incom | e (l | Loss) | | 0 | CI | | iı | n Inc | ome | for |
| | | | | | | Recogn | | | | into I | nter | est | | Inef | fecti | ive |
| | | | | | | O | CI | | | Exp | ens | e | | Po | rtio | n |
| | | | | | | Three |] | Nine | T | hree | N | line | Thr | ee | N | line |
| | | | | |] | Months | M | onths | M | onths | Mo | onths | Mon | ths | Mo | onths |
| | | | | | | Ended | E | nded | \mathbf{E} | nded | Er | nded | End | led | Eı | ıded |
| | | | | Fair | Se | eptemb é | вер | temb é | ep | tembe | ept | emlSe | aptei | mbei | Sept | ember |
| | Notional | Strike | | Value | e | 30, | | 30, | | 30, | (| 30, | 30 |), | | 30, |
| Derivative Type | Amount | Rates | Maturity | Asset | t | 2011 | 2 | 2011 | 2 | 011 | 2 | 011 | 20 1 | 11 | 2 | 011 |
| Interest rate cap | \$ 160,000 | 5.00% | 2011 | | | \$ 129 | \$ | 435 | \$ | 129 | \$ | 435 | \$ | | \$ | (1) |
| Interest rate cap | \$ 55,000 | 5.00% | 2011 | | | | | 21 | | | | 12 | | | | (9) |
| Interest rate cap | \$ 60,800 | 4.81% | 2012 | | | | | | | | | | | | | (2) |
| Interest rate cap | \$ 167,212 | 4.75% | 2011 | | | | | 48 | | | | 48 | | | | |
| Interest rate cap | \$ 167,212 | 6.00% | 2012 | | | | | (24) | | | | | | | | |
| Interest rate cap | \$ 203,400 | 6.25% | 2011 | | | 8 | | 8 | | 8 | | 8 | | | | |
| Interest rate cap | \$ 19,740 | 4.00% | 2012 | | | 24 | | 49 | | 24 | | 50 | | | | |
| Total | | | | \$ | (1) | \$ 161 | \$ | 537 | \$ | 161 | \$ | 553 | \$ | (2) | \$ | (12)(2) |

⁽¹⁾ Included in Derivative assets in the consolidated balance sheets.

The fair value of our hedge-designated interest rate derivatives as of December 31, 2010 and the effects of these derivatives on the consolidated statement of operations for the three and nine months ended September 30, 2010 were as follows (\$ in thousands):

| | | | | | | | fr | assified om nulated | Reco | n (Loss) ognized ncome |
|------------------------|------------|---------|-----------------|--------|---------|-----------|----------|---------------------------|--------|------------------------------|
| | | | | | Incon | ne (Loss) | | CI | | for |
| | | | | | Recog | nized in | into I | nterest | Inef | fective |
| | | | | | (| OCI | Exp | pense | Po | rtion |
| | | | | | Three | Nine | Three | Nine | Three | Nine |
| | | | | | Months | Months | Months | Months | Months | Months |
| | | | | | Ended | Ended | Ended | Ended | Ended | Ended |
| | | | | Fair S | Septemb | Septemb | Septembé | Septem 5 | eptemb | erptember |
| | Notional | Strike | | Value | 30, | 30, | 30, | 30, | 30, | 30, |
| Derivative Type | Amount | Rates N | Aaturity | Asset | 2010 | 2010 | 2010 | 2010 | 2010 | 2010 |
| Interest rate cap | \$ 160,000 | 5.00% | 2010 | \$ | \$ 88 | \$ 278 | \$ 88 | \$ 274 | . \$ | \$ (4) |

⁽²⁾ Included in Unrealized loss on derivatives in the consolidated statements of operations.

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| Interest rate cap | \$ 160,000 | 5.00% | 2011 | | 31 | (28) | 32 | 32 | | (24) |
|-------------------|------------|-----------|------|------------|--------|-----------|--------|-----------|----------|--------------|
| Interest rate cap | \$ 55,000 | 5.00% | 2010 | | 24 | 68 | 24 | 69 | | |
| Interest rate cap | \$ 55,000 | 5.00% | 2011 | | 2 | (4) | 2 | 2 | | |
| Interest rate cap | \$ 60,800 | 4.81% | 2012 | 2 | | (93) | 6 | 10 | | |
| Interest rate cap | \$ 203,400 | 4.50% | 2010 | 1 | 18 | 12 | 18 | 19 | | |
| Interest rate cap | \$ 167,212 | 6.00% | 2010 | | | 26 | | 26 | | |
| Interest rate cap | \$ 167,212 | 4.75% | 2011 | | | (51) | | | | |
| Interest rate | | | | | | | | | | |
| corridor | \$ 130,000 | 4.6%-6.0% | 2010 | | | 13 | | 13 | | |
| Interest rate cap | \$ 19,740 | 4.00% | 2012 | | (3) | (40) | 1 | 1 | | |
| | | | | | | | | | | |
| Total | | | | \$ 3(1) | \$ 160 | \$ 181 | \$ 171 | \$ 446 | \$ \$ | $(28)_{(2)}$ |

⁽¹⁾ Included in Derivative assets in the consolidated balance sheets.

11. Credit Default Swap Derivatives

As discussed in Note 3, in August 2011, we entered into credit default swap transactions for a notional amount of \$100.0 million to hedge financial and capital market risk for an upfront cost of \$8.2 million that was subsequently returned to us as collateral by our counterparty. Cash collateral is posted for these transactions by us as well as our counterparty on a daily basis based on the change in value of the CMBX indices. These credit default swap transactions are subject to master netting arrangements and credit support annexes. The change in the market value of the credit default swaps is settled net through posting cash collateral or reclaiming cash collateral between us and our counterparty when the change in the market value is over \$250,000. The fair value of the CMBX credit default swaps is obtained from a third party who publishes various information including the index composition and price data, which is considered an observable level 2 input. At September 30, 2011, we were in a net asset position of \$592,000, which was owed to Ashford by the counterparty and consisted of a \$9.6 million fair value derivative asset and a \$9.0 million obligation to return cash collateral. This net asset position is reported as a credit default swap asset and included in the Derivative assets in the consolidated balance sheet. We recognized an unrealized gain of \$1.5 million for the three and nine months ended September 30, 2011, that is included in the Unrealized gain (loss) on derivatives in the consolidated statements of operations.

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⁽²⁾ Included in Unrealized loss on derivatives in the consolidated statements of operations.

During the next twelve months, we expect \$73,000 of the accumulated comprehensive loss will be reclassified to interest expense.

ASHFORD HOSPITALITY TRUST, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

12. Investments in Securities and Other

During the second quarter of 2011, our Board of Directors authorized the formation of a subsidiary to invest in public securities and other investments. Ashford s maximum aggregate investment amount is limited to \$20 million. Since inception, we have invested in U.S. treasury bills, and public equity securities and put and call options. These securities are carried at fair market value based on their closing prices, level 1 inputs. As of September 30, 2011, we had investment in treasury bills of \$20.0 million and a margin account balance of \$8.9 million, and liabilities associated with these investments of \$10.1 million. The following table summarizes the fair value of our investments and the associated liabilities at September 30, 2011 and their impact on the consolidated statements of operations for the three and nine months ended September 30, 2011 (in thousands):

| | Realized Gain or (Loss) | | | | | | | r (Loss) | Unrealized Gain or (Loss) | | | | | |
|---|-------------------------|---------------------------------|----|--------------------------------------|------------------|---|---------------|---|---------------------------|--|---------------|--|--|--|
| Investment Type Investments in securities and other: | I | Cost of Assets/ iability) | | Fair Value Asset/ iability) | Mo En Sept | ecognized hree onths nded tember 30, | M I Sej | Income Nine Jonths Ended ptember 30, 2011 | TI Mo En Sept | ecognized nree onths nded ember 30, | M I Sej | ncome Nine Ionths Ended otember 30, 2011 | | |
| Treasury bills Margin account balance | \$ | 20,000 8,871 | \$ | 19,999 8,871 | \$ | | \$ | | \$ | (1) | \$ | (1) | | |
| Call options and other | | 44 | | 68 | | (46) | | (46) | | 24 | | 24 | | |
| Total | \$ | 28,915 | \$ | 28,938(1) | \$ | (46) | \$ | (46) | \$ | 23 | \$ | 23 | | |
| Liabilities associated with investment in securities and other: Short common stock Short equity call options Short equity put options | \$ | (9,223) (92) (444) | \$ | (7,999) (23) (2,074) | \$ | 823 1,554) | \$ | 823 (1,554) | | 1,224 69 1,668) | \$ | 1,224 69 (1,630) | | |
| Total | \$ | (9,759) | \$ | (10,096)(2) | \$ | (731) | \$ | (731) | \$ | (375) | \$ | (337) | | |
| Net unrealized gain on non-derivative securities | | | | | | | | | \$ 1 | 1,223(4) | \$ | 1,223(4) | | |
| Net realized and unrealized gain (loss) on security derivatives | | | | | \$ | $(777)^{(3)}$ | \$ | $(777)^{(3)}$ | \$ (1 | 1,575) ⁽⁵⁾ | \$ | $(1,537)^{(5)}$ | | |

- (1) Reported net as Investments in securities and other in the consolidated balance sheets.
- (2) Reported net as Liabilities associated with investment in securities and other in the consolidated balance sheets.
- (3) Included in Other income in the consolidated statements of operations.
- (4) Included in Unrealized gain on investments in the consolidated statements of operations.
- (5) Included in Unrealized loss on derivatives in the consolidated statements of operations.

13. Redeemable Noncontrolling Interests

Redeemable noncontrolling interests in the operating partnership represents the limited partners proportionate share of equity in earnings/losses of the operating partnership, which is an allocation of net income/loss attributable to the common unit holders based on the weighted average ownership percentage of these limited partners common units and the units issued under our Long-Term Incentive Plan (the LTIP units) that are vested throughout the period plus distributions paid to these limited partners with regard to the Class B units. Class B common units have a fixed dividend rate of 7.2%, and have priority in payment of cash dividends over common units but otherwise have no preference over common units. Aside from the Class B units, all other outstanding units represent common units. Beginning one year after issuance, each common unit of limited partnership interest (including each Class B common unit) may be redeemed for either cash or, at Ashford s sole discretion, one share of Ashford s common stock. The Class B common units are convertible at the option of Ashford or the holder, into an equivalent number of common units at any time after July 13, 2016.

Beginning in 2008, we started issuing LTIP units to certain executives and employees as compensation. These units have vesting periods ranging from three to five years. Upon vesting, each LTIP unit can be converted by the holder into

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ASHFORD HOSPITALITY TRUST, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

one common partnership unit of the operating partnership which then can be redeemed for cash or, at our election, settled in our common stock. Since 2008, we have issued 4.4 million LTIP units. As of September 30, 2011, all but 1.2 million of the LTIP units issued in May 2011 had reached full economic parity with the common units and are convertible into common partnership units. All the LTIP units issued had an aggregate value of \$41.4 million at the date of grant which is being amortized over their vesting periods. Compensation expense of \$2.5 million and \$5.9 million was recognized for the three and nine months ended September 30, 2011, respectively, and \$874,000 and \$2.0 million was recognized for the three and nine months ended September 30, 2010. The unamortized value of the LTIP units was \$30.6 million at September 30, 2011, which will be amortized over periods from 0.9 year to 4.5 years.

During the nine months ended September 30, 2011, 100,000 operating partnership units with a fair value of \$1.0 million presented for redemption were converted to shares of our common stock at our election.

Redeemable noncontrolling interests, including the LTIP units, in our operating partnership as of September 30, 2011 and December 31, 2010 were \$107.6 million and \$126.7 million, respectively. The carrying value of redeemable noncontrolling interests as of September 30, 2011 and December 31, 2010 included adjustments of \$54.2 million and \$72.3 million, respectively, to reflect the excess of redemption value over the accumulated historical costs. These redeemable noncontrolling interests were allocated net loss of \$2.9 million and \$1.2 million for the three and nine months ended September 30, 2011, respectively. For the three and nine months ended September 30, 2010, these redeemable noncontrolling interests were allocated net income of \$6.7 million and \$8.6 million, respectively. During the three and nine months ended September 30, 2011, we declared distributions to the operating partnership units totaling \$2.0 million and \$5.8 million, respectively. This distribution was recorded as a reduction of redeemable noncontrolling interests in operating partnership. No distributions were declared for the three and nine months ended September 30, 2010.

14. Equity and Equity-Based Compensation

Reinstatement of Share Repurchase Program and Increased Authorization In September 2011, our Board of Directors authorized the reinstatement of our 2007 share repurchase program and authorized an increase in repurchase plan authority from \$58.4 million to \$200 million (excluding fees, commissions and all other ancillary expenses). Under this plan, the board has authorized: (i) the repurchase of shares of our common stock, Series A preferred stock, Series D preferred stock and Series E preferred stock, and /or (ii) discounted purchases of our outstanding debt obligations, including debt secured by our hotel assets. We intend to fund any repurchases or discounted debt purchases with the net proceeds from asset sales, cash flow from operations, existing cash on the balance sheet, and other sources. As of September 30, 2011, no shares of our common stock or preferred stock have been repurchased under the share repurchase program since its reinstatement.

At-the-Market Preferred Stock Offering On September 30, 2011, we entered into an at-the-market program with an investment banking firm, pursuant to which we may issue up to 700,000 shares of 8.55% Series A Cumulative Preferred Stock and up to 700,000 shares of 8.45% Series D Cumulative Preferred Stock at market prices up to \$30.0 million. No shares of our preferred stock have sold under this program as of the date of this report.

Preferred Stock Offering and Redemption of Series B-1 Convertible Preferred Stock In April 2011, we completed the offering of 3.35 million shares (including 350,000 shares pursuant to the underwriters exercise of an over-allotment option) of our 9.00% Series E Cumulative Preferred Stock at a net price of \$24.2125 per share, and we received net proceeds of \$80.8 million after underwriting fees. Of the net proceeds from the offering, \$73.0 million was used to redeem 5.9 million shares of the total 7.3 million shares of our Series B-1 convertible preferred stock outstanding on May 3, 2011. The remaining proceeds were used for other general corporate purposes. The remaining 1.4 million outstanding Series B-1 convertible preferred shares were converted into 1.4 million shares of our common stock, which was treated as a stock dividend of \$17.4 million paid to the Series B-1 preferred shareholder in accordance with the applicable accounting guidance.

<u>Sale of Additional Shares of Our Common Stock</u> In July 2011, we reissued 7.0 million of our treasury shares at \$12.50 per share and received net proceeds of \$83.3 million. The net proceeds were used to repay the \$50.0 million

ASHFORD HOSPITALITY TRUST, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

outstanding balance on our senior credit facility and for general corporate purposes, including investments, capital expenditures and working capital.

In January 2011, an underwriter purchased 300,000 shares of our common stock through the partial exercise of the underwriter s 1.125 million share over-allotment option in connection with the issuance of 7.5 million shares of common stock completed in December 2010, and received net proceeds of \$2.8 million, which were used for general corporate purposes.

Resumption of Common Dividends In February 2011, the Board of Directors accepted management s recommendation to resume paying cash dividends on our outstanding shares of common stock with an annualized target of \$0.40 per share for 2011. The dividends of \$0.10 for each of the first three quarters of 2011 were paid in April, July, and October 2011, and subsequent payments will be reviewed on a quarterly basis.

Equity-Based Compensation During the three and nine months ended September 30, 2011, we recognized compensation expense of \$589,000 and \$2.5 million, respectively, related to our equity-based compensation plan. Compensation expense of \$1.0 million and \$3.2 million was recognized for the three and nine months ended September 30, 2010, respectively. As of September 30, 2011, the unamortized amount of the unvested shares of restricted equity was \$4.4 million and is being amortized over periods from 0.3 year to 4.3 years.

<u>Preferred Dividends</u> The Board of Directors declared dividends of \$0.5344 per share per quarter for our 8.55% Series A preferred stock, or \$795,000 per quarter, and \$0.5281 per share per quarter for our 8.45% Series D preferred stock, or \$4.7 million per quarter, for the first three quarters of 2011 and 2010. During the quarter and nine months ended September 30, 2011, the Board of Directors also declared dividends of \$0.5625 and \$1.01875 per share, or \$1.9 million and \$3.4 million, respectively, for our 9% Series E preferred stock.

Noncontrolling Interests in Consolidated Joint Ventures Noncontrolling joint venture partners have ownership interests ranging from 11% to 25% in five hotel properties with a total carrying value of \$14.4 million and \$16.7 million at September 30, 2011 and December 31, 2010, respectively, and are reported in equity in the consolidated balance sheets. Noncontrolling interests in consolidated joint ventures were allocated loss of \$832,000 and income of \$537 for the three and nine months ended September 30, 2011, respectively, and loss of \$293,000 and \$1.4 million for the three and nine months ended September 30, 2010, respectively.

15. Commitments and Contingencies

Restricted Cash Under certain management and debt agreements for our hotel properties existing at September 30, 2011, escrow payments are required for insurance, real estate taxes, and debt service. In addition, for certain properties based on the terms of the underlying debt and management agreements, we escrow 4% to 6% of gross revenues for capital improvements.

Franchise Fees Under franchise agreements for our hotel properties existing at September 30, 2011, we pay franchisor royalty fees between 2.5% and 7.3% of gross room revenue and, in some cases, food and beverage revenues. Additionally, we pay fees for marketing, reservations, and other related activities aggregating between 1% and 3.75% of gross room revenue and, in some cases, food and beverage revenues. These franchise agreements expire on varying dates between 2013 and 2034. When a franchise term expires, the franchisor has no obligation to renew the franchise. A franchise termination could have a material adverse effect on the operations or the underlying value of the affected hotel due to loss of associated name recognition, marketing support, and centralized reservation systems provided by the franchisor. A franchise termination could also have a material adverse effect on cash available for distribution to shareholders. In addition, if we breach the franchise agreement and the franchisor terminates a franchise prior to its expiration date, we may be liable for up to three times the average annual fees incurred for that property.

Our continuing operations incurred franchise fees of \$7.4 million and \$21.4 million for the three and nine months ended September 30, 2011, respectively, and \$6.5 million and \$18.6 million for the three and nine months ended September 30, 2010, respectively, which are included in other expenses in the accompanying consolidated statements of operations.

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ASHFORD HOSPITALITY TRUST, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Management Fees Under management agreements for our hotel properties existing at September 30, 2011, we pay a) monthly property management fees equal to the greater of \$10,000 (CPI adjusted since 2003) or 3% of gross revenues, or in some cases 1.5% to 7% of gross revenues, as well as annual incentive management fees, if applicable, b) market service fees on approved capital improvements, including project management fees of up to 4% of project costs, for certain hotels, and c) other general fees at current market rates as approved by our independent directors, if required. These management agreements expire from 2012 through 2044, with renewal options. If we terminate a management agreement prior to its expiration, we may be liable for estimated management fees through the remaining term, liquidated damages or, in certain circumstances, we may substitute a new management agreement.

Taxes We and our subsidiaries file income tax returns in the federal jurisdiction and various states. Tax years 2007 through 2010 remain subject to potential examination by certain federal and state taxing authorities. In 2009 and 2010, the Internal Revenue Service (IRS) audited one of our taxable REIT subsidiaries that leases two of our hotel properties for the tax year ended December 31, 2007. In September 2010, the IRS issued a notice of proposed adjustment based on Internal Revenue Code (IRC) Section 482 that reduced the amount of rent we charged to the taxable REIT subsidiary. We own a 75% interest in the hotel properties and the taxable REIT subsidiary at issue. We strongly disagreed with the IRS position and in October 2010, we filed a written protest with the IRS and requested an IRS Appeals Office conference, which was eventually granted, but later postponed due to the REIT IRS audit discussed below. In determining amounts payable by our TRS subsidiaries under our leases, we engaged a third party to prepare a transfer pricing study which concluded that the lease terms were consistent with arm s length terms as required by applicable Treasury regulations. If the IRS were to prevail in its proposed adjustment, our taxable REIT subsidiary would owe approximately \$1.1 million of additional U.S. federal income taxes plus possible additional state income taxes of \$199,000, net of federal benefit. However, in August 2011, the IRS commenced an audit of our REIT for the tax year ended December 31, 2007. In October 2011, the IRS issued an income tax adjustment to the REIT as a alternative to the September 2010 TRS proposed adjustment. The REIT adjustment is based on the REIT 100% federal excise tax on our share of the amount by which the rent was held to be greater than the arm s length rate. If the IRS were to prevail in this adjustment, our REIT would owe approximately \$5.1 million of U.S. federal excise taxes. If the IRS chooses to pursue the REIT 100% excise tax case over the TRS IRC Section 482 case, the excise taxes assessed on the REIT would be in lieu of the TRS adjustment. We intend to file a written protest with the IRS in regards to the REIT adjustment. In addition, we requested, and the IRS agreed, that the IRS Appeals Office review both the REIT case and the TRS case simultaneously and we anticipate this will occur in 2012. We believe the IRS transfer pricing methodologies applied in the audit contain flaws and that the IRS adjustment to the rent charges is inconsistent with the U.S. federal tax laws related to REITs and true leases. We believe we will prevail in the eventual settlement of the audit and that the settlement will not have a material adverse effect on our financial condition and results of operations. In addition, the IRS commenced audits of the same TRS for the tax years ended December 31, 2008 and 2009, in May 2011 and July 2011, respectively. During 2010, the Canadian taxing authorities selected our TRS subsidiary that leased our one Canadian hotel for audit for the tax years ended December 31, 2007, 2008 and 2009. The Canadian hotel was sold in June 2008 and the TRS ceased activity in Canada at that time. We believe that the results of the completion of this examination will not have a material adverse effect on our financial condition.

If we dispose of the four remaining properties contributed in connection with our initial public offering in 2003 in exchange for units of operating partnership, we may be obligated to indemnify the contributors, including our Chairman and Chief Executive Officer, each of whom have substantial ownership interests, against the tax consequences of the sale. In addition, we agreed to use commercially reasonable efforts to maintain non-recourse mortgage indebtedness of at least \$16.0 million, which allows contributors of the Las Vegas hotel property to defer gain recognition in connection with their contribution.

Additionally, for certain periods of time, we are prohibited from selling or transferring the Marriott Crystal Gateway in Arlington, Virginia, if as a result of such transactions, the entity from which we acquired the property would recognize gain for federal tax purposes.

Further, in connection with our acquisition of certain properties on March 16, 2005 that were contributed in exchange for units of our operating partnership, we agreed to certain tax indemnities with respect to ten of these properties. If we dispose of these properties or reduce debt on these properties in a transaction that results in a taxable gain to the contributors, we may be obligated to indemnify the contributors or their specified assignees against the tax consequences of the transaction.

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ASHFORD HOSPITALITY TRUST, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In general, tax indemnities equal the federal, state, and local income tax liabilities the contributor or their specified assignee incurs with respect to the gain allocated to the contributor. The contribution agreements terms generally require us to gross up tax indemnity payments for the amount of income taxes due as a result of such tax indemnities.

<u>Potential Pension Liabilities</u> Certain employees at one of our hotel properties at the time of our acquisition of such hotel property in 2006 were unionized and covered by a multiemployer defined benefit pension plan. At acquisition of such property, there were no unfunded pension liabilities. Subsequent to our acquisition, the employees at the hotel, which are employees of the hotel manager and not our employees, elected to decertify from the union. At the time of this election of employees to decertify, the pension has determined there may be unfunded pension liabilities. As of September 30, 2011, we have accrued \$130,000 for the potential unfunded liabilities.

<u>Litigation</u> We are currently subject to litigation arising in the normal course of our business. In the opinion of management, none of these lawsuits or claims against us, either individually or in the aggregate, is likely to have a material adverse effect on our business, results of operations, or financial condition. In addition, management believes we have adequate insurance in place to cover any such significant litigation.

16. Fair Value of Financial Instruments

The authoritative accounting guidance requires disclosures about the fair value of all financial instruments. Determining estimated fair values of our financial instruments requires considerable judgment to interpret market data. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts. Accordingly, the estimates presented are not necessarily indicative of the amounts at which these instruments could be purchased, sold or settled. The carrying amounts and estimated fair values of financial instruments, for periods indicated, were as follows (in thousands):

| | | Septen | ıber | 30, 2011 | | Decei | mber | 31, 2010 |
|---|------|-----------|------|------------------|------|-----------|------|--------------------|
| | C | arrying | | Estimated | C | arrying | | Estimated |
| | | Value | | Fair Value | | Value | | Fair Value |
| Financial assets: | | | | | | | | |
| Cash and cash equivalents | \$ | 180,886 | \$ | 180,886 | \$ | 217,690 | \$ | 217,690 |
| Restricted cash | \$ | 78,478 | \$ | 78,478 | \$ | 67,666 | \$ | 67,666 |
| Accounts receivable | \$ | 33,942 | \$ | 33,942 | \$ | 27,493 | \$ | 27,493 |
| Notes receivable | \$ | 3,069 | \$ | 1,805 to \$1,996 | \$ | 20,870 | \$ | 6,756 to \$7,467 |
| Investments in securities and other | \$ | 28,938 | \$ | 28,938 | \$ | | \$ | |
| Derivative assets | \$ | 54,721 | \$ | 54,721 | \$ | 106,867 | \$ | 106,867 |
| Due from third-party hotel managers | \$ | 56,685 | \$ | 56,685 | \$ | 49,135 | \$ | 49,135 |
| Financial liabilities: | | | | | | | | |
| | | | | \$2,132,731 to | | | | 2,082,207 to |
| Indebtedness of continuing operations | \$ 2 | 2,391,057 | | \$2,357,229 | \$ 2 | 2,518,164 | \$ | \$2,301,387 |
| Indebtedness of assets held for sale | \$ | | \$ | | \$ | 50,619 | \$ 4 | 44,587 to \$49,281 |
| Accounts payable and accrued | | | | | | | | |
| expenses | \$ | 88,092 | \$ | 88,092 | \$ | 79,248 | \$ | 79,248 |
| Dividends payable | \$ | 16,221 | \$ | 16,221 | \$ | 7,281 | \$ | 7,281 |
| Liabilities associated with investments | | | | | | | | |
| in securities and other | \$ | 10,096 | \$ | 10,096 | \$ | | \$ | |
| Due to related party | \$ | 1,837 | \$ | 1,837 | \$ | 2,400 | \$ | 2,400 |
| Due to third-party hotel managers | \$ | 2,078 | \$ | 2,078 | \$ | 1,870 | \$ | 1,870 |

Cash, cash equivalents and restricted cash. These financial assets bear interest at market rates and have maturities of less than 90 days. The carrying value approximates fair value due to the short-term nature.

Accounts receivable, due to/from related party or third-party hotel managers, accounts payable, accrued expenses, and dividends payable. The carrying values of these financial instruments approximate their fair values due to the short-term nature of these financial instruments.

Notes receivable. Fair value of the notes receivable may be determined by using similar loans with similar collateral. Since there is very little to no trading activity we had to rely on our internal analysis of what we believe a willing buyer would pay for these notes. We estimated the fair value of the notes receivable to be approximately 35% to 41% lower than the carrying value of \$3.1 million at September 30, 2011, and approximately 64% to 68% lower than the carrying value of \$20.9 million at December 31, 2010.

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ASHFORD HOSPITALITY TRUST, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Investments in securities and other. Investments in securities and other consist of margin account balance, treasury bills, and public equity securities and put and call options. The fair value of the securities is based on quoted market closing prices at the balance sheet date and the margin account balance approximates its fair value due to the short-term nature of this account. See Note 12.

Indebtedness. Fair value of the indebtedness is determined using future cash flows discounted at current replacement rates for these instruments. For variable rate instruments, cash flows are determined using a forward interest rate yield curve. The current replacement rates are determined by using the U.S. Treasury yield curve or the index to which these financial instruments are tied, and adjusted for the credit spreads. Credit spreads take into consideration general market conditions, maturity and collateral. For the indebtedness valuation, we used estimated future cash flows discounted at applicable index forward curves adjusted for credit spreads. We estimated the fair value of the total indebtedness to be approximately 1% to 11% lower than the carrying value of \$2.4 billion at September 30, 2011, and approximately 8% to 17% lower than the carrying value of \$2.6 billion at December 31, 2010.

Derivative assets and liabilities associated with investments in securities and other. Fair value of the interest rate derivatives are determined using the net present value of the expected cash flows of each derivative based on the market-based interest rate curve and adjusted for credit spreads of Ashford and the counterparties. Fair value of the credit default swap derivatives is obtained from a third party who publishes the CMBX index composition and price data. Fair value of liabilities associated with investments in securities and other is determined based on the quoted market closing prices at the balance sheet date. See Notes 10, 11 and 12 for a complete description of the methodology and assumptions utilized in determining the fair values.

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ASHFORD HOSPITALITY TRUST, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

17. Segment Reporting

We operate in two business segments within the hotel lodging industry: direct hotel investments and hotel financing. Direct hotel investments refer to owning hotels through either acquisition or new development. We report operating results of direct hotel investments on an aggregate basis as substantially all of our hotel investments have similar economic characteristics and exhibit similar long-term financial performance. Hotel financing refers to owning subordinate hotel-related mortgages through acquisition or origination. We do not allocate corporate-level accounts to our operating segments, including corporate general and administrative expenses, non-operating interest income, interest expense and amortization of loan costs, and income tax expense/benefit. Financial information related to our reportable segments was as follows (in thousands):

| | In | Direct Hotel evestments | Hotel nancing | C | orporate | Co | onsolidated |
|---|----|-------------------------------|------------------|----|---|----|---|
| Three Months Ended September 30, 2011: Total revenue | \$ | 214,587 | \$ | \$ | | \$ | 214,587 |
| Total hotel operating expenses Property taxes, insurance and other Depreciation and amortization Impairment charges | | 141,835 12,297 33,776 | (92) | | | | 141,835 12,297 33,776 (92) |
| Transaction acquisition costs Corporate general and administrative | | | (72) | | 27 9,094 | | 27 9,094 |
| Total expenses | | 187,908 | (92) | | 9,121 | | 196,937 |
| Operating income (loss) Equity in loss of unconsolidated joint ventures Interest income Other income Interest expense and amortization of loan costs Write-off of deferred loan costs Unrealized gain on investments Unrealized loss on derivatives | | 26,679 (6,228) | 92 | | (9,121) 11 17,349 (34,530) (729) 1,223 (18,302) | | 17,650 (6,228) 11 17,349 (34,530) (729) 1,223 (18,302) |
| Income (loss) from continuing operations before income taxes Income tax expense | | 20,451 | 92 | | (44,099) (1,077) | | (23,556) (1,077) |
| Income (loss) from continuing operations | \$ | 20,451 | \$ 92 | \$ | (45,176) | \$ | (24,633) |
| As of September 30, 2011: Total assets | \$ | 3,348,145 | \$ 3,661 | \$ | 276,597 | \$ | 3,628,403 |

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ASHFORD HOSPITALITY TRUST, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

| | Ir | Direct Hotel nvestments | Hotel nancing | Corporate | C | onsolidated |
|--|----|-------------------------------|------------------|----------------------------------|----|--|
| Three Months Ended September 30, 2010: Total revenue | \$ | 201,806 | \$ 349 | \$ | \$ | 202,155 |
| Total hotel operating expenses Property taxes, insurance and other Depreciation and amortization Impairment charges | | 134,946 12,298 33,027 | 694 | | | 134,946 12,298 33,027 694 |
| Corporate general and administrative | | | | 7,700 | | 7,700 |
| Total expenses | | 180,271 | 694 | 7,700 | | 188,665 |
| Operating income (loss) Equity in earnings of unconsolidated joint | | 21,535 | (345) | (7,700) |) | 13,490 |
| ventures Interest income Other income Interest expense and amortization of loan costs Unrealized gain on derivatives | | | 3 | 114 15,874 (35,239) 382 | | 3 114 15,874 (35,239) 382 |
| Income (loss) from continuing operations before income taxes Income tax benefit | | 21,535 | (342) | (26,569) |) | (5,376) 22 |
| Income (loss) from continuing operations | \$ | 21,535 | \$ (342) | \$ (26,547) | \$ | (5,354) |
| As of September 30, 2010: Total assets | \$ | 3,416,859 | \$ 70,227 | \$ 227,458 | \$ | 3,714,544 |
| Nine Months Ended September 30, 2011: Total revenue | \$ | 656,476 | \$ | \$ | \$ | 656,476 |
| Total hotel operating expenses Property taxes, insurance and other Depreciation and amortization Impairment charges | | 424,133 34,953 99,580 | (4,748) | | | 424,133 34,953 99,580 (4,748) |
| Gain on insurance settlement Transaction acquisition costs Corporate general and administrative | | (1,905) | (1,710) | (791) 33,982 | | (1,905) (791) 33,982 |
| Total expenses | | 556,761 | (4,748) | 33,191 | | 585,204 |
| Operating income (loss) | | 99,715 | 4,748 | (33,191) |) | 71,272 |
| Table of Oantanta | | | | | | |

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| Equity in earnings of unconsolidated joint | | | | |
|---|---------------|--------------|----------------------|-------------------|
| ventures | 19,596 | | | 19,596 |
| Interest income | | | 70 | 70 |
| Other income | | 30,000 | 53,509 | 83,509 |
| Interest expense and amortization of loan costs | | | (103,916) | (103,916) |
| Write-off of deferred loan costs | | | (729) | (729) |
| Unrealized gain on investments | | | 1,223 | 1,223 |
| Unrealized loss on derivatives | | | (52,813) | (52,813) |
| Income (loss) from continuing operations before income taxes Income tax expense | 119,311 | 34,748 | (135,847) (2,407) | 18,212 (2,407) |
| Income (loss) from continuing operations | \$ 119,311 | \$ 34,748 | \$ (138,254) | \$ 15,805 |
| | 32 | | | |

ASHFORD HOSPITALITY TRUST, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

| | Direct Hotel vestments | Hotel Financing | | Corporate | | Consolidated | | |
|--|------------------------------|--------------------|---------|-----------|-----------|--------------|-----------|--|
| Nine Months Ended September 30, 2010: Total revenue | \$ 617,290 | \$ | 1,032 | \$ | | \$ | 618,322 | |
| Total hotel operating expenses | 406,458 | | | | | | 406,458 | |
| Property taxes, insurance and other | 37,688 | | | | | | 37,688 | |
| Depreciation and amortization | 99,777 | | | | | | 99,777 | |
| Impairment charges | | | (1,263) | | | | (1,263) | |
| Corporate general and administrative | | | | | 22,680 | | 22,680 | |
| Total expenses | 543,923 | | (1,263) | | 22,680 | | 565,340 | |
| Operating income (loss) | 73,367 | | 2,295 | | (22,680) | | 52,982 | |
| Equity in earnings of unconsolidated joint | | | | | | | | |
| ventures | | | 1,325 | | | | 1,325 | |
| Interest income | | | | | 226 | | 226 | |
| Other income | | | | | 47,045 | | 47,045 | |
| Interest expense and amortization of loan costs | | | | | (105,624) | | (105,624) | |
| Unrealized gain on derivatives | | | | | 30,824 | | 30,824 | |
| Income (loss) from continuing operations before | | | | | | | | |
| income taxes | 73,367 | | 3,620 | | (50,209) | | 26,778 | |
| Income tax expense | | | | | (436) | | (436) | |
| Income (loss) from continuing operations | \$ 73,367 | \$ | 3,620 | \$ | (50,645) | \$ | 26,342 | |

18. Pro Forma Financial Information

As discussed in Notes 3 and 6, on March 10, 2011, we and PREI formed the PIM Highland JV to take ownership of the Highland Hospitality Portfolio through a debt restructuring and consensual foreclosure. At closing, we invested \$150.0 million and PREI invested \$50.0 million to fund capital expenditures and to reduce debt. We own 71.74% of the joint venture and PREI owns the remaining 28.26%.

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ASHFORD HOSPITALITY TRUST, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following unaudited pro forma statements of operations for the nine months ended September 30, 2011 and 2010 are based on our historical consolidated financial statements adjusted to give effect to the completion of the acquisition of the Highland Hospitality Portfolio as if the transaction had occurred at January 1, 2010 and January 1, 2011. The pro forma financial information is prepared for informational purposes only and does not purport to be indicative of what would have resulted had the acquisition transaction occurred on the date indicated or what may result in the future (in thousands, except per share amounts).

Nine

| | | Nine Months Ended September 30, 2011 | | \$ | Nine Months Ended September 30, 2010 |) |
|---|-------------------|--|-------------------|---------------------|---|---------------------|
| | | | Pro | | Pro | |
| | As | Pro Forma | Forma | As | Pro Forma | Forma |
| Hotal marramus | Reported | Adjustments | Adjusted | Reported | Adjustments | Adjusted |
| Hotel revenue Other revenue | \$ 656,259 217 | \$ | \$ 656,259 217 | \$ 616,978 1,344 | \$ | \$ 616,978 1,344 |
| Other revenue | 217 | | 217 | 1,344 | | 1,544 |
| Total revenue | 656,476 | | 656,476 | 618,322 | | 618,322 |
| Hotel expenses Property taxes, | 424,133 | | 424,133 | 406,458 | | 406,458 |
| insurance and other Depreciation and | 34,953 | | 34,953 | 37,688 | | 37,688 |
| amortization | 99,580 | | 99,580 | 99,777 | | 99,777 |
| Impairment charges Gain on insurance | (4,748) | | (4,748) | (1,263) | | (1,263) |
| settlement | (1,905) | | (1,905) | | | |
| Transaction | (1,503) | | (1,505) | | | |
| acquisition costs Corporate general | (791) | 1,089(1) | 298 | | | |
| and administrative | | | | | | |
| and other | 33,982 | | 33,982 | 22,680 | | 22,680 |
| Total expenses | 585,204 | 1,089 | 586,293 | 565,340 | | 565,340 |
| Operating income | | | | | | |
| (loss) Equity in earnings (loss) of | 71,272 | (1,089) | 70,183 | 52,982 | | 52,982 |
| unconsolidated joint | | | | | | |
| ventures | 19,596 | $(40,157)_{(2)(3)}$ | (20,561) | 1,325 | $(21,374)^{(2)}$ | (20,049) |
| Interest and other | 02.570 | | 02.570 | 47.071 | | 47.071 |
| income | 83,579 | | 83,579 | 47,271 | | 47,271 |
| Interest expense and amortization of loan costs and write-off of loan costs and exit | (104,645) | | (104,645) | (105,624) | | (105,624) |

| fees Unrealized gain on investments Unrealized gain (loss) on derivatives | 1,223 (52,813) | | 1,223 (52,813) | 30,824 | | 30,824 |
|---|--------------------|----------------|----------------------|--------------------|----------------|-------------------|
| Income tax expense | (2,407) | | (2,407) | (436) | | (436) |
| Income (loss) from continuing operations (Income) loss from continuing operating attributable to noncontrolling | 15,805 | (41,246) | (25,441) | 26,342 | (21,374) | 4,968 |
| interests | 1,057 | 4,686(4) | 5,743 | (2,775) | 3,192(4) | 417 |
| Income (loss) from continuing operations attributable to the Company Preferred dividends | 16,862 (38,741) | (36,560) | (19,698) (38,741) | 23,567 (14,649) | (18,182) | 5,385 (14,649) |
| Income (loss) from continuing operations available to common shareholders | \$ (21,879) | \$ (36,560) | \$ (58,439) | \$ 8,918 | \$ (18,182) | \$ (9,264) |
| Income (loss) from continuing operations per share basic | \$ (0.37) | | \$ (0.97) | \$ 0.17 | | \$ (0.18) |
| Income (loss) from continuing operations per share diluted | \$ (0.37) | | \$ (0.97) | \$ 0.17 | | \$ (0.18) |
| Weighted average number of shares outstanding basic | 60,601 | | 60,601 | 51,251 | | 51,251 |
| Weighted average number of shares outstanding diluted | 60,601 | | 60,601 | 51,251 | | 51,251 |

⁽¹⁾ To eliminate transaction costs credit recorded in our financial statements.

(2)

To reflect our 71.74% loss in PIM Highland JV that owns the Highland Hospitality Portfolio, which is calculated as follows:

| Historical net income (loss) of Highland Hospitality Portfolio Pro forma adjustments: Additional hotel operating results for the period from | \$ 43,742 | \$ (571) |
|--|---------------------------------------|-------------|
| January 1, 2011 through | | |
| March 10, 2011 | 11,981 | |
| Additional interest related to | | |
| assumed debt at higher rates | (11,372) | (13,344) |
| Amortization of loan costs | | |
| incurred from assuming debt | (822) | (3,469) |
| Additional depreciation | | |
| expense based on the fair value | | |
| of the hotel properties at | | |
| acquisition and the useful lives | 44. =0.5 | (12.201) |
| under our accounting policies | (11,702) | (12,301) |
| Additional corporate general | | |
| and administrative expense for | | |
| the period from January 1, | (565) | |
| 2011 through March 10, 2011 | (565) | |
| Removal of gain recognized at acquisition | (79,006) | |
| Removal of transaction | (79,000) | |
| acquisition costs | 19,083 | |
| acquisition costs | 15,000 | |
| Pro forma adjusted net loss | (28,661) | (29,685) |
| Our percentage ownership | x 71.74% | x 71.74% |
| Our portion of PIM Highland | | |
| JV net loss | (20,561) | (21,296) |
| Reversal of equity earnings | · · · · · · · · · · · · · · · · · · · | |
| recorded | (19,596) | (78) |
| Net adjustments | \$ (40,157) | \$ (21,374) |

⁽³⁾ The equity loss in unconsolidated joint ventures does not include \$19.1 million of closing costs incurred by PIM Highland JV.

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⁽⁴⁾ To reflect our 71.74% loss in PIM Highland JV that is attributable to noncontrolling interests.

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ASHFORD HOSPITALITY TRUST, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

19. Subsequent Events

In October 2011, we issued and sold 1.3 million shares of our 9.00% Series E Cumulative Preferred Stock at a price of \$23.47 per share, in an underwritten public offering pursuant to an effective registration statement. We received net proceeds of \$29.1 million after underwriting fees. The proceeds from the offering may be used for general corporate purposes, including, without limitation, repayment of debt or other maturing obligations, financing future hotel related investments, capital expenditures and working capital. A portion of the proceeds may also be used for repurchasing shares of our common stock under our existing repurchase program.

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ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

FORWARD LOOKING STATEMENTS

The following discussion should be read in conjunction with the unaudited financial statements and notes thereto appearing elsewhere herein. This report contains forward-looking statements within the meaning of the federal securities laws. Ashford Hospitality Trust, Inc. (the Company or we or our or us) cautions investors that any forward-looking statements presented herein, or which management may express orally or in writing from time to time, are based on management s beliefs and assumptions at that time. Throughout this report, words such as anticipate, believe. expect. intend. may. might. plan. estimate. project. should. will. result. expressions, which do not relate solely to historical matters, are intended to identify forward-looking statements. Such statements are subject to risks, uncertainties, and assumptions and are not guarantees of future performance, which may be affected by known and unknown risks, trends, uncertainties, and factors beyond our control. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those anticipated, estimated, or projected. We caution investors that while forward-looking statements reflect our good-faith beliefs at the time such statements are made, said statements are not guarantees of future performance and are affected by actual events that occur after such statements are made. We expressly disclaim any responsibility to update forward-looking statements, whether as a result of new information, future events, or otherwise. Accordingly, investors should use caution in relying on past forward-looking statements, which were based on results and trends at the time those statements were made, to anticipate future results or trends.

Some risks and uncertainties that may cause our actual results, performance, or achievements to differ materially from those expressed or implied by forward-looking statements include, among others, those discussed in our Form 10-K for the year ended December 31, 2010, as filed with the Securities and Exchange Commission on March 4, 2011. These risks and uncertainties continue to be relevant to our performance and financial condition. Moreover, we operate in a very competitive and rapidly changing environment where new risk factors emerge from time to time. It is not possible for management to predict all such risk factors, nor can management assess the impact of all such risk factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements. Given these risks and uncertainties, investors should not place undue reliance on forward-looking statements as indicators of actual results.

EXECUTIVE OVERVIEW

General

Following a recession that lasted over two years, beginning in 2010 the lodging industry started experiencing improvement in fundamentals, specifically occupancy and this improvement has continued into 2011. Room rates, measured by the average daily rate, or ADR, which typically lags occupancy growth in the early stage of a recovery, have shown upward growth. We believe the improvements in the economy will continue to positively impact the lodging industry and hotel operating results for 2011. Our business strategy is to take advantage of the cyclical nature of the hotel industry. We believe that in the current cycle, hotel values and cash flows, for the most part, peaked in 2007, and we believe we will not achieve similar cash flows and values in the immediate future. Industry experts have suggested that cash flows within our industry may achieve these previous highs again in 2014 through 2016.

Based on our primary business objectives and forecasted operating conditions, our current key priorities and financial strategies include, among other things:

acquisition of hotel properties;

disposition of hotel properties;

investing securities;

pursuing capital market activities to enhance long-term shareholder value;

repurchasing capital stock subject to regulatory limitations and our Board of Directors authorization;

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preserving capital, enhancing liquidity, and continuing current cost saving measures;

implementing selective capital improvements designed to increase profitability;

implementing effective asset management strategies to minimize operating costs and increase revenues;

financing or refinancing hotels on competitive terms;

utilizing hedges and derivatives to mitigate risks; and

making other investments or divestitures that our Board of Directors deems appropriate.

Our investment strategies continue to focus on the upscale and upper-upscale segments within the lodging industry. We believe that as supply, demand, and capital market cycles change, we will be able to shift our investment strategies to take advantage of new lodging-related investment opportunities as they may develop. Our Board of Directors may change our investment strategies at any time without shareholder approval or notice.

LIOUIDITY AND CAPITAL RESOURCES

Our cash position from operations is affected primarily by macro industry movements in occupancy and rate as well as our ability to control costs. Further, interest rates greatly affect the cost of our debt service as well as the financial hedges we put in place. We monitor very closely the industry fundamentals as well as interest rates. The strategy is that if the economy underperforms (negatively affecting industry fundamentals), some or all of the loss in cash flow should be offset by our financial hedges due to, what we believe to be, the expectation that the Federal Reserve will probably keep interest rates relatively low. Alternatively, if the Federal Reserve raises interest rates because of inflation, our properties should benefit from the ability to rapidly raise room rates in an inflationary environment. Capital expenditures above our reserves will affect cash flow as well.

In September 2011, we entered into an at-the-market (ATM) program with an investment banking firm to authorize the issuance of up to 700,000 shares of our 8.55% Series A Cumulative Preferred Stock and up to 700,000 shares of our 8.45% Series D Cumulative Preferred Stock at market prices up to \$30.0 million. No shares were sold as of the date of this report. In September 2010, we entered into an ATM program with an investment banking firm to offer for sale from time to time up to \$50.0 million of our common stock at market prices. No shares were sold during the nine months ended September 30, 2011. Proceeds from our ATM programs, to the extent the programs are utilized, are expected to be used for general corporate purposes including investments and reduction of debt.

In February 2010, we entered into a Standby Equity Distribution Agreement (the SEDA) with YA Global Master SPV Ltd. (YA Global) that terminates in 2013, and is available to provide us additional liquidity if needed. Pursuant to the SEDA, YA Global has agreed to purchase up to \$50.0 million (which may be increased to \$65.0 million pursuant to the SEDA) of newly issued shares of our common stock if notified to do so by us in accordance with the SEDA. No shares were sold during the nine months ended September 30, 2011.

Our principal sources of funds to meet our cash requirements include: positive cash flow from operations, capital market activities, property refinancing proceeds, asset sales, and net cash derived from interest rate derivatives. Additionally, our principal uses of funds are expected to include possible operating shortfalls, owner-funded capital expenditures, new investments and debt interest and principal payments. Items that impacted our cash flow and liquidity during the periods indicated are summarized as follows:

Net Cash Flows Provided by Operating Activities. Net cash flows provided by operating activities, pursuant to our Consolidated Statement of Cash Flows which includes the changes in balance sheet items, were \$64.4 million and \$78.4 million for the nine months ended September 30, 2011 and 2010, respectively. The decrease in cash flows from operating activities was primarily due to the purchase of \$20.0 million in trading securities, the timing of collecting receivables from hotel guests, paying vendors and settling with hotel managers and an increase in restricted cash due to additional cash deposits for certain debt services and capital expenditures. The increase was partially offset by a net litigation settlement payment of \$23.1 million.

Net Cash Flows Used in Investing Activities. For the nine months ended September 30, 2011, investing activities used net cash flows of \$25.9 million. Cash outlays consisted of \$145.3 million for the acquisition of the 71.74% interest

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in PIM Highland JV 28-hotel properties, \$12.0 million for the acquisition of investment in hotel condominiums, and \$45.9 million for capital improvements made to various hotel properties. Cash inflows consisted of \$154.0 million from the sale of four hotel properties and two condominium properties, \$22.6 million from repayment of mezzanine loans and \$748,000 of insurance proceeds from settlement of insurance claims. For the nine months ended September 30, 2010, investing activities used net cash flows of \$36.2 million. Principal payments on notes receivable generated total cash of \$23.8 million and the net cash proceeds from disposition of hotel properties was \$1.4 million. We received \$4.9 million net cash proceeds from the sale of the Hilton Suites in Auburn Hills, Michigan and a cash balance of \$3.5 million was removed from our consolidated balance sheet as the Westin O Hare hotel property was deconsolidated at the completion of the deed-in-lieu of foreclosure. Cash outlays consisted of a \$15.0 million cash contribution to a joint venture for an ownership interest in an \$80.0 million principal balance mezzanine loan and capital improvements of \$46.5 million made to various hotel properties.

Net Cash Flows Used in Financing Activities. For the nine months ended September 30, 2011, net cash flows used in financing activities were \$75.3 million. Cash outlays consisted of \$73.0 million for the repurchase of our Series B-1 preferred stock, \$37.1 million for dividend payments to common and preferred stockholders and unit holders, \$3.6 million payment for loan modification and extension fees, \$206.0 million for repayments of indebtedness and capital leases, and \$3.0 million distribution to a noncontrolling interest joint venture partner. These cash outlays were partially offset by cash inflows of \$80.8 million from issuance of Series E preferred stock, \$25.0 million borrowings from our senior credit facility, \$86.1 million from issuance of 7.3 million shares of common stock, \$54.6 million from the counterparties of our interest rate derivatives, and \$970,000 from a large shareholder (greater than 10% of a class of equity securities) for short swing profit and buy-in payments from the issuance of operating partnership units. For the nine months ended September 30, 2010, net cash flows used in financing activities were \$135.2 million. Cash outlays consisted of \$45.1 million for purchases of common stock, \$16.7 million for dividend payments to preferred shareholders and unit holders, \$3.2 million payment for loan modification and extension fees, \$189.0 million for repayments of indebtedness and capital leases, \$5.3 million for the redemption of operating partnership units, and \$275,000 distribution to a noncontrolling interest joint venture partner. These cash outlays were partially offset by cash inflows of \$72.1 million from issuance of 3.3 million shares of Series D preferred stock, \$47.1 million from the counterparties of our interest rate derivatives, \$4.0 million additional borrowing on a mortgage note, and \$1.0 million of contributions from a noncontrolling interest joint venture partner.

We are required to maintain certain financial ratios under various debt and derivative agreements. If we violate covenants in any debt or derivative agreement, we could be required to repay all or a portion of our indebtedness before maturity at a time when we might be unable to arrange financing for such repayment on attractive terms, if at all. Violations of certain debt covenants may result in us being unable to borrow unused amounts under a line of credit, even if repayment of some or all borrowings is not required. In any event, financial covenants under our current or future debt obligations could impair our planned business strategies by limiting our ability to borrow (i) beyond certain amounts or (ii) for certain purposes. Presently, our existing financial debt covenants primarily relate to maintaining minimum debt coverage ratios, maintaining an overall minimum net worth, maintaining a maximum loan to value ratio, and maintaining an overall minimum total assets. As of September 30, 2011, we were in compliance in all material respects with all covenants or other requirements set forth in our debt and related agreements as amended with the exception of one loan in the principal amount of \$167.2 million that is collateralized by a portfolio of 10 hotels. Under this loan, excess cash flow (in excess of working capital that may be retained under the applicable management agreement) is required to be delivered as additional collateral to the lender for so long as the applicable cash trap under the loan documents is in effect, which is currently the case. As of September 30, 2011, there was approximately \$9.4 million in excess that had not yet been remitted to the lender by our hotel managers.

Virtually, our only recourse obligation is our \$105 million senior credit facility held by four banks, which expires in September 2014. Currently, there is no outstanding balance on this credit facility. The main covenants in this senior credit facility include (i) the minimum fixed charge coverage ratio, as defined, of 1.35x through expiration (ours was 1.72x at September 30, 2011); and (ii) the maximum leverage ratio, as defined, of 65% (ours was 59.4% at September 30, 2011). In the event we borrow on this credit facility, we may be unable to refinance a portion or all of this senior credit facility before maturity, and if it becomes necessary to pay down the principal balance, if any, at

maturity, we believe we will be able to accomplish that with cash on hand, cash flows from operations, equity raises or, to the extent necessary, asset sales.

Based upon the current level of operations, management believes that our cash flow from operations along with our cash balances and the amount available under our senior credit facility (\$105.0 million at September 30, 2011) will be adequate to meet upcoming anticipated requirements for interest and principal payments on debt, working capital, and capital expenditures for the next 12 months. With respect to upcoming maturities, we will continue to proactively address our upcoming 2011 and 2012 maturities. No assurances can be given that we will obtain additional financings or, if we do, what the amount and terms will be. Our failure to obtain future financing under favorable terms could adversely impact our ability to execute our business strategy. In addition, we may selectively pursue debt financing on individual properties.

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We are committed to an investment strategy where we will opportunistically pursue hotel-related investments as suitable situations arise. Funds for future hotel-related investments are expected to be derived, in whole or in part, from cash on hand, future borrowings under a credit facility or other loans, or from proceeds from additional issuances of common stock, preferred stock, or other securities, asset sales, and joint ventures. However, we have no formal commitment or understanding to invest in additional assets, and there can be no assurance that we will successfully make additional investments. We may, when conditions are suitable, look at additional capital raising opportunities.

Our existing hotels are mostly located in developed areas that contain competing hotel properties. The future occupancy, ADR, and RevPAR of any individual hotel could be materially and adversely affected by an increase in the number or quality of the competitive hotel properties in its market area. Competition could also affect the quality and quantity of future investment opportunities.

Dividend Policy. In February 2011, the Board of Directors accepted management s recommendation to resume paying cash dividends on our common stock with an annualized target of \$0.40 per share for 2011. The dividend of \$0.10 per share per quarter for the first three quarters of 2011 has been paid, and subsequent payments will be reviewed on a quarterly basis. We may incur indebtedness to meet distribution requirements imposed on REITs under the Internal Revenue Code to the extent that working capital and cash flow from our investments are insufficient to fund required distributions. Or, we may elect to pay dividends on our common stock in cash or a combination of cash and shares of securities as permitted under federal income tax laws governing REIT distribution requirements. We may pay dividends in excess of our cash flow.

RESULTS OF OPERATIONS

The following table summarizes the changes in key line items from our consolidated statements of operations (in thousands):

| | , | Three Mor Septem 2011 | | (Uni | vorable/ favorable) Change | Nine Mont Septem 2011 | | (Un | vorable/ favorable) Change |
|---|----|-----------------------------|-----------------|------|----------------------------------|-----------------------------|-----------------|-----|----------------------------------|
| Total revenue | \$ | 214,587 | \$ 202,155 | \$ | 12,432 | \$ 656,476 | \$ 618,322 | \$ | 38,154 |
| Total hotel operating | | | | | | | | | |
| expenses | \$ | (141,835) | \$ (134,946) | \$ | (6,889) | \$ (424,133) | \$ (406,458) | \$ | (17,675) |
| Property taxes, insurance | | | | | | | | | |
| and other | \$ | (12,297) | \$ (12,298) | \$ | 1 | \$ (34,953) | \$ (37,688) | \$ | 2,735 |
| Depreciation and | | | | | | | | | |
| amortization | \$ | (33,776) | \$ (33,027) | \$ | (749) | \$ (99,580) | \$ (99,777) | \$ | 197 |
| Impairment charges | \$ | 92 | \$ (694) | \$ | 786 | \$ 4,748 | \$ 1,263 | \$ | 3,485 |
| Gain on insurance | | | | | | | | | |
| settlement | \$ | | \$ | \$ | | \$ 1,905 | \$ | \$ | 1,905 |
| Transaction acquisition | | | | | | | | | |
| costs | \$ | (27) | \$ | \$ | (27) | \$ 791 | \$ | \$ | 791 |
| Corporate general and | | | | | | | | | |
| administrative | \$ | (9,094) | \$ (7,700) | \$ | (1,394) | \$ (33,982) | \$ (22,680) | \$ | (11,302) |
| Operating income | \$ | 17,650 | \$ 13,490 | \$ | 4,160 | \$ 71,272 | \$ 52,982 | \$ | 18,290 |
| Equity in earnings | | | | | | | | | |
| (loss) of unconsolidated | | | | | | | | | |
| joint ventures | \$ | (6,228) | \$ 3 | \$ | (6,231) | \$ 19,596 | \$ 1,325 | \$ | 18,271 |
| Interest income | \$ | 11 | \$ 114 | \$ | (103) | \$ 70 | \$ 226 | \$ | (156) |
| Other income | \$ | 17,349 | \$ 15,874 | \$ | 1,475 | \$ 83,509 | \$ 47,045 | \$ | 36,464 |
| Interest expense and amortization of loan | | | | | | | | | |
| costs | \$ | (34,530) | \$ (35,239) | \$ | 709 | \$ (103,916) | \$ (105,624) | \$ | 1,708 |
| | \$ | (729) | \$ | \$ | (729) | \$ (729) | \$ | \$ | (729) |

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| Write-off of deferred | | | | | | | |
|----------------------------|----------------|---------------|----|----------|----------------|---------------|----------------|
| loan costs | | | | | | | |
| Unrealized gain on | | | | | | | |
| investments | \$ 1,223 | \$ | \$ | 1,223 | \$ 1,223 | \$ | \$ 1,223 |
| Unrealized gain (loss) on | | | | | | | |
| derivatives | \$ (18,302) | \$ 382 | \$ | (18,684) | \$ (52,813) | \$ 30,824 | \$ (83,637) |
| Income tax | | | | | | | |
| (expense) benefit | \$ (1,077) | \$ 22 | \$ | (1,099) | \$ (2,407) | \$ (436) | \$ (1,971) |
| Income (loss) from | | | | | | | |
| continuing operations | \$ (24,633) | \$ (5,354) | \$ | (19,279) | \$ 15,805 | \$ 26,342 | \$ (10,537) |
| Income (loss) from | | | | | | | |
| discontinued operations | \$ (351) | \$ 53,019 | \$ | (53,370) | \$ (4,170) | \$ 34,050 | \$ (38,220) |
| Net income (loss) | \$ (24,984) | \$ 47,665 | \$ | (72,649) | \$ 11,635 | \$ 60,392 | \$ (48,757) |
| (Income) loss from | | | | | | | |
| consolidated joint | | | | | | | |
| ventures attributable to | | | | | | | |
| noncontrolling interests | \$ 832 | \$ 293 | \$ | 539 | \$ (537) | \$ 1,422 | \$ (1,959) |
| Net (income) loss | | | | | | | |
| attributable to | | | | | | | |
| redeemable | | | | | | | |
| noncontrolling interests | | | | | | | |
| in operating partnership | \$ 2,935 | \$ (6,689) | \$ | 9,624 | \$ 1,207 | \$ (8,610) | \$ 9,817 |
| Net income | | | | | | | |
| (loss) attributable to the | | | | | | | |
| Company | \$ (21,217) | \$ 41,269 | \$ | (62,486) | \$ 12,305 | \$ 53,204 | \$ (40,899) |
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Income from continuing operations represents the operating results of 96 hotel properties (comparable hotels) included in continuing operations that we have owned throughout the entire three and nine months ended September 30, 2011 and 2010. The following table illustrates the key performance indicators of these hotels:

| | Three Mon Septem | | Nine Months Ended September 30, | | | |
|-------------------------------------|---------------------|------------|------------------------------------|------------|--|--|
| | 2011 | 2010 | 2011 | 2010 | | |
| Total hotel revenue (in thousands) | \$ 213,192 | \$ 201,706 | \$653,222 | \$616,978 | | |
| Room revenue (in thousands) | \$ 168,152 | \$ 159,069 | \$ 506,656 | \$ 474,889 | | |
| RevPAR (revenue per available room) | \$ 94.29 | \$ 89.20 | \$ 95.30 | \$ 89.32 | | |
| Occupancy | 74.85% | 72.63% | 73.62% | 71.55% | | |
| ADR (average daily rate) | \$ 125.98 | \$ 122.81 | \$ 129.44 | \$ 124.85 | | |

Comparison of the Three Months Ended September 30, 2011 with Three Months Ended September 30, 2010

Revenue. Room revenue of comparable hotels for the three months ended September 30, 2011 (the 2011 quarter) increased \$9.1 million, or 5.7%, to \$168.2 million from \$159.1 million for the three months ended September 30, 2010 (the 2010 quarter). The increase in room revenue was primarily due to the continued improvements in occupancy coupled with the increase in average daily rate. During the 2011 quarter, we experienced a 222 basis points increase in occupancy and a 2.6% increase in room rates as the economy continues to improve. Food and beverage of comparable hotels experienced a similar increase of \$1.5 million, or 4.8%, due to improved occupancy. Rental income from the triple-net operating lease increased \$119,000 for the 2011 quarter. Other revenue, which consists mainly of telecommunication, parking, spa and golf fees, from comparable hotels experienced an increase of \$767,000. The remaining increase in total hotel revenue of \$1.3 million is attributable to the acquisition of the WorldQuest condominium properties in March 2011.

No interest income from notes receivable has been recorded for the 2011 quarter as the remaining mezzanine loan in our loan portfolio was impaired in the previous year. As a result, the cash received from the mezzanine loan is recorded as a reduction in the principal amount of the note receivable, and the valuation adjustments to the net carrying amount of the note have been recorded as credits to impairment charges in accordance with applicable authoritative accounting guidance. For the 2011 quarter, we recorded a credit of \$92,000 to impairment charges on this loan. For the 2010 quarter, we recorded interest income of \$349,000 on a mezzanine loan secured by a 105-hotel property portfolio that was settled in April 2011.

Asset management fees and other were \$69,000 and \$100,000 for the 2011 quarter and the 2010 quarter, respectively.

Hotel Operating Expenses. Hotel operating expenses consist of direct expenses from departments associated with revenue streams and indirect expenses associated with support departments and management fees. We experienced increases of \$3.4 million in direct expenses and \$3.5 million in indirect expenses and management fees in the 2011 quarter. The increase in direct and indirect expenses of comparable hotels was \$3.0 million and \$2.9 million, respectively. The increase in these expenses is primarily attributable to higher occupancy and higher management fees resulting from increased hotel revenues, and higher sales and marketing expenses. The WorldQuest condominium properties incurred \$991,000 in total hotel operating expenses. The direct expenses were 33.1% of total hotel revenue for the 2011 quarter and 33.5% for the 2010 quarter.

Property Taxes, Insurance and Other. Property taxes, insurance and other remained flat at \$12.3 million for both the 2011 quarter and the 2010 quarter.

Depreciation and Amortization. Depreciation and amortization increased \$749,000 for the 2011 quarter compared to the 2010 quarter.

Impairment Charges. We recorded a credit to impairment charges of \$92,000 for the 2011 quarter for the valuation adjustments on a previously impaired mezzanine loan. For the 2010 quarter, impairment charges were \$694,000, including an impairment charge of \$837,000 recorded on a mezzanine loan that was subsequently settled for cash.

Transaction Acquisition Costs. We incurred transaction acquisition costs of \$27,000 relating to certain costs for the acquisition of real estate and other rights in the WorldQuest Resort condominium project.

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Corporate General and Administrative. Corporate general and administrative expenses increased to \$9.1 million for the 2011 quarter compared to \$7.7 million for the 2010 quarter. The non-cash equity-based compensation expense increased \$1.1 million, primarily due to the higher expense recognized on the restricted equity-based awards granted since September 30, 2010 at higher costs per share. Other corporate general and administrative expenses increased \$254,000 during the 2011 quarter primarily attributable to additional compensation and legal costs. The 2011 quarter also included a credit of \$846,000 in reimbursements from the PIM Highland JV.

Equity in Earnings (Loss) of Unconsolidated Joint Ventures. We recorded an equity loss in our unconsolidated joint ventures of \$6.2 million for the 2011 quarter and an equity income of \$3,000 for the 2010 quarter, respectively.

Interest Income. Interest income was \$11,000 and \$114,000 for the 2011 quarter and the 2010 quarter, respectively.

Other Income. Other income was \$17.3 million and \$15.9 million for the 2011 quarter and the 2010 quarter, respectively. Income on our interest rate derivatives was \$18.2 million and \$15.9 million for the 2011 quarter and the 2010 quarter, respectively. For the 2011 quarter, other income also included a net investment loss of \$845,000 on investment in securities and credit default swap premium amortization of \$8,000.

Interest Expense and Amortization of Loan Costs. Interest expense and amortization of loan costs decreased \$709,000 to \$34.5 million for the 2011 quarter from \$35.2 million for the 2010 quarter. The decrease is primarily attributable to the interest savings from the repayment of our senior credit facility and other mortgage indebtedness since September 30, 2010, which was partially offset by an increase in interest expense resulting from certain mortgage loans refinanced at higher rates.

Write-off of Deferred Loan Costs. In the 2011 quarter, we repaid the outstanding balance on the \$250.0 million senior credit facility, terminated the credit facility and wrote off the unamortized deferred loan cost of \$729,000.

Unrealized Gain on Investments. We recorded unrealized gain of \$1.2 million on investment in securities based on the closing price of securities during the 2011 quarter.

Unrealized Gain (Loss) on Derivatives. Unrealized gain (loss) on derivatives represents primarily the changes in fair value of the interest rate swap, floor, flooridor and cap transactions we entered into since March 2008 which were not designated as cash flow hedges. It also reflects the changes in the credit default swaps we entered into during the 2011 quarter and the investment in security derivatives we executed since June 2011. We recorded a net unrealized loss of \$18.3 million for the 2011 quarter, consisting of unrealized losses of \$18.2 million on the interest rate derivatives and \$1.6 million on investment in security derivatives, and an unrealized gain of \$1.5 million from the credit default swaps. For the 2010 quarter, we recognized unrealized gain of \$382,000 on the interest rate derivatives. The fair value of interest rate derivatives decreased during the 2011 quarter primarily due to the movements in the LIBOR forward curve used in determining the fair value and the passage of time. The investment in securities decreased in value as a result of the overall security market fluctuations. The increase in value of the credit default swaps is attributable to the change in value of the CMBX indices.

Income Tax Expense. We recorded an income tax expense from continuing operations of \$1.1 million for the 2011 quarter and a benefit of \$22,000 for the 2010 quarter. The increase in tax expense in the 2011 quarter is primarily due to increased profitability in certain of our TRS subsidiaries. In addition, in 2011, we were unable to continue recording the state tax benefits from losses incurred by one of our joint ventures as realization of a net deferred tax asset became doubtful due to cumulative losses.

Income (Loss) from Discontinued Operations. Discontinued operations reported loss from operations of \$351,000 for the 2011 quarter and income of \$53.0 million for the 2010 quarter. We recorded an additional loss of \$417,000 for the Hampton Inn hotel property in Jacksonville, Florida during the 2011 quarter. Discontinued operations for the 2010 quarter also included the operating results of the Hilton Suites in Auburn Hills, Michigan that was sold in September 2010 and the Westin O Hare, Illinois that was deconsolidated at the closing of the deed-in-lieu of foreclosure in September 2010. Income from discontinued operations for the 2010 quarter included a loss of \$280,000 recorded at the sale of the Auburn Hills hotel property and a gain of \$56.2 million recorded on the consensual transfer of the Westin O Hare hotel property.

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(Income) Loss from Consolidated Joint Ventures Attributable to Noncontrolling Interests. The noncontrolling interest partners in consolidated joint ventures were allocated losses of \$832,000 and \$293,000 for the 2011 quarter and the 2010 quarter, respectively.

Net (Income) Loss Attributable to Redeemable Noncontrolling Interests in Operating Partnership. The noncontrolling interests in the operating partnership were allocated a net loss of \$2.9 million in the 2011 quarter and net income of \$6.7 million in the 2010 quarter. The redeemable noncontrolling interests represented ownership interests of 19.3% and 21.9% in the operating partnership at September 30, 2011 and 2010, respectively. The decrease was primarily due to the net increase in common stock outstanding resulting from the issuance of additional shares of our common stock and the grants of equity-based compensation, net of the effect of the units redeemed and converted since September 30, 2010.

Comparison of the Nine Months Ended September 30, 2011 with Nine Months Ended September 30, 2010

Revenue. Room revenue of comparable hotels for the nine months ended September 30, 2011 (the 2011 period) increased \$31.8 million, or 6.7%, to \$506.7 million from \$474.9 million for the nine months ended September 30, 2010 (the 2010 period). The increase in room revenue was primarily due to the continued improvements in occupancy coupled with the increase in average daily rate. During the 2011 period, we experienced a 207 basis points increase in occupancy and a 3.7% increase in room rates as the economy continues to improve. Food and beverage of comparable hotels experienced a similar increase of \$4.1 million, or 3.8%, due to improved occupancy. Other revenue of compable hotels experienced an increase of \$75,000. Rental income from the triple-net operating lease increased \$280,000 primarily due to higher hotel revenues related to that property during the 2011 period resulting from improved ADR and the effect of higher occupancy. The remaining increase in total hotel revenue of \$3.0 million is attributable to the acquisition of the WorldQuest condominium properties in March 2011.

No interest income from notes receivable has been recorded for the 2011 period as the remaining two mezzanine loans in our loan portfolio as of December 31, 2010 were impaired in the previous two years. Interest income on notes receivable was \$1.0 million for the 2010 period. We recorded a credit to impairment charges of \$4.7 million and \$1.3 million for the 2011 period and the 2010 period, respectively. In April 2011, we entered into a settlement agreement with the borrower of the mezzanine loan which was secured by a 105-hotel property portfolio and scheduled to mature in April 2011. The borrower repaid the loan for \$22.1 million. The mezzanine loan had a carrying value of \$17.9 million at March 31, 2011 and December 31, 2010, after an impairment charge of \$7.8 million was recorded at December 31, 2010. The difference of \$4.2 million between the settlement amount and the carrying value was recorded as a credit to impairment charges in accordance with applicable accounting guidance. During the 2010 period, impairment charges included a credit of \$1.1 million on the cash settlement of a mezzanine loan that was previously impaired.

Asset management fees and other were \$217,000 and \$312,000 for the 2011 period and the 2010 period, respectively.

Hotel Operating Expenses. We experienced increases of \$9.4 million in direct expenses and \$8.3 million in indirect expenses and management fees in the 2011 period. The increase in direct and indirect expenses from comparable hotels was \$8.5 million and \$7.0 million, respectively. The increase in these expenses is primarily attributable to higher occupancy and higher management fees resulting from increased hotel revenues, and higher sales and marketing expenses. The WorldQuest condominium properties incurred \$2.1 million in total hotel operating expenses during the 2011 period. The direct expenses were 32.4% of total hotel revenue for the 2011 period and 32.9% for the 2010 period.

Property Taxes, Insurance and Other. Property taxes, insurance and other decreased \$2.7 million for the 2011 period to \$35.0 million. The decrease is primarily due to a \$2.2 million reduction in property taxes resulting from our continued successful appeals as we secured significant reductions in the assessed value related to certain of our hotel properties. The decrease in these expenses also reflects a decline of \$197,000 of other taxes, a gain of \$340,000 recognized on an insurance claim and other activities in the 2011 period.

Depreciation and Amortization. Depreciation and amortization decreased \$197,000 for the 2011 period compared to the 2010 period, primarily due to certain assets that had been fully depreciated since September 30, 2010, which is partially offset by an increase in depreciation expense resulting from capital improvements made at certain hotel

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Impairment Charges. We recorded a credit to impairment charges of \$4.7 million and \$1.3 million during the 2011 period and the 2010 period, for cash received and valuation adjustments on the previously impaired mezzanine loans.

Transaction Acquisition Costs. We recorded a net credit to transaction acquisition costs of \$791,000 for the 2011 period. We were reimbursed \$1.2 million by the joint venture relating to certain costs for the acquisition of the 71.74% interest in PIM Highland JV and incurred an additional \$135,000 for the acquisition. In addition, we incurred \$298,000 for the acquisition of real estate and other rights in the WorldQuest Resort condominium project.

Corporate General and Administrative. Corporate general and administrative expenses increased to \$34.0 million for the 2011 period compared to \$22.7 million for the 2010 period. The non-cash stock/unit-based compensation expense increased \$3.3 million, primarily due to the higher expense recognized on the restricted stock/unit-based awards granted since September 2010 at a higher cost per share. For the 2011 period, corporate general and administrative expenses also included \$6.9 million in legal costs associated with a litigation settlement. Other corporate general and administrative expenses increased \$3.5 million during the 2011 period primarily attributable to an increase in employee compensation and target incentives for certain executives. These increases are partially offset by reimbursements from the PIM Highland JV of \$1.8 million.

Equity in Earnings (Loss) of Unconsolidated Joint Ventures. We recorded equity in earnings of unconsolidated joint ventures of \$19.6 million and \$1.3 million for the 2011 period and the 2010 period, respectively. Included in the 2011 period was a gain of \$79.0 million recognized by the PIM Highland JV at acquisition, of which our share was \$45.8 million, and \$19.1 million of transaction costs recorded for the acquisition. Excluding the gain and the transaction costs, our equity loss would be approximately \$11.6 million for the 2011 period.

Interest Income. Interest income was \$70,000 and \$226,000 for the 2011 period and the 2010 period, respectively. *Other Income.* Other income was \$83.5 million and \$47.0 million for the 2011 period and the 2010 period, respectively. Income from the non-hedge interest rate swap, floor and flooridors accounted for \$54.4 million and \$47.1 million for the 2011 period and the 2010 period, respectively. For the 2011 period, other income also included a net investment loss of \$845,000 on investment in securities and credit default swap premium amortization of \$8,000.

Interest Expense and Amortization of Loan Costs. Interest expense and amortization of loan costs decreased \$1.7 million to \$103.9 million for the 2011 period from \$105.6 million for the 2010 period. The decrease is primarily attributable to a decline in interest expense resulting from the principal repaid on our senior credit facility and other indebtedness since September 30, 2010, and decreased amortization of loan costs resulting from certain loan costs that were fully amortized at their initial maturity dates, net of the increase in interest from loans refinanced at higher interest rates since September 30, 2010.

Write-off of Deferred Loan Costs. In the 2011 period, we repaid the outstanding balance on the \$250.0 million senior credit facility, terminated the credit facility and wrote off the unamortized deferred loan cost of \$729,000.

Unrealized Gain on Investments. We recorded unrealized gain of \$1.2 million on investment in securities based on the closing price of securities during the 2011 period.

Unrealized Gain (Loss) on Derivatives. We recorded a net unrealized loss of \$52.8 million for the 2011 period and an unrealized gain of \$30.8 million for the 2010 period on derivatives. The unrealized loss for the 2011 period consists of unrealized losses of \$52.7 million on the interest rate derivatives and \$1.5 million on investment in security derivatives, and an unrealized gain of \$1.5 million from the credit default swaps we entered into during the 2011 quarter. The fair value of interest rate derivatives decreased during the 2011 period primarily due to the movements in the LIBOR forward curve used in determining the fair value and the passage of time. The investment in securities decreased in value as a result of the overall security market fluctuations. The increase in value of the credit default swaps is attributable to the change in value of the CMBX indices.

Income Tax Expense. We recorded an income tax expense from continuing operations of \$2.4 million for the 2011 period and \$436,000 for the 2010 period. The increase in tax expense in the 2011 period is primarily due to increased profitability in certain of our TRS subsidiaries. In addition, in 2011, we were unable to continue recording the state tax benefits from losses incurred by one of our joint ventures as realization of a net deferred tax asset became doubtful due to cumulative losses.

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Income (*Loss*) *from Discontinued Operations*. Discontinued operations reported loss from operations of \$4.2 million for the 2011 period and income of \$34.1 million for the 2010 period. During the 2011 period, we completed the sale of the Hampton Inn hotel in Jacksonville, FL, JW Marriott hotel in San Francisco, CA, the Hilton hotel in Rye Town, NY and the Hampton Inn hotel in Houston, TX. We recorded a net gain of \$2.7 million mainly from the sale of the Hampton Inn hotel in Houston, Texas and the adjustments at final settlements. During the 2011 period, an impairment of \$6.2 million was recorded for the Hampton Inn hotel in Jacksonville, Florida. Discontinued operations for the 2010 period also include the operating results of the Hilton Suites in Auburn Hills, Michigan that was sold in September 2010 and the Westin O Hare, Illinois that was deconsolidated at the closing of the deed-in-lieu of foreclosure in September 2010.

(Income) Loss from Consolidated Joint Ventures Attributable to Noncontrolling Interests. The noncontrolling interest partners in consolidated joint ventures were allocated income of \$537,000 during the 2011 period and a loss of \$1.4 million during the 2010 period. In the 2011 period, we recorded a gain of \$2.1 million from the sale of the Hampton Inn hotel property in Houston, Texas that was held by a joint venture.

Net (Income) Loss Attributable to Redeemable Noncontrolling Interests in Operating Partnership. The noncontrolling interests were allocated net loss of \$1.2 million and net income of \$8.6 million in the 2011 period and the 2010 period, respectively.

SEASONALITY

Our properties operations historically have been seasonal as certain properties maintain higher occupancy rates during the summer months and some during the winter months. This seasonality pattern can cause fluctuations in our quarterly lease revenue under our percentage leases. We anticipate that our cash flows from the operations of our properties will be sufficient to enable us to make quarterly distributions to maintain our REIT status. To the extent that cash flows from operations are insufficient during any quarter due to temporary or seasonal fluctuations in lease revenue, we expect to utilize other cash on hand or borrowings to fund required distributions. However, we cannot make any assurances that we will make distributions in the future.

CONTRACTUAL OBLIGATIONS

There have been no material changes since December 31, 2010, outside of the ordinary course of business, to the contractual obligations specified in the table of contractual obligations included in the section Management s Discussion and Analysis of Financial Condition and Results of Operations included in our 2010 Form 10-K.

CRITICAL ACCOUNTING POLICIES

In December 2010, FASB issued an accounting standard update to require a public entity to disclose pro forma information for business combinations that occurred in the current reporting period. The disclosures include pro forma revenue and earnings of the combined entity for the current reporting period as though the acquisition date for all business combinations that occurred during the year had been as of the beginning of the annual reporting period. If comparative financial statements are presented, the pro forma revenue and earnings of the combined entity for the comparable prior reporting period should be reported as though the acquisition date for all business combinations that occurred during the current year had been as of the beginning of the comparable prior annual reporting period. The new disclosures are effective prospectively for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2010. The pro forma disclosures related to our acquisition of the 28-hotel portfolio through the PIM Highland JV in Note 18 are made in accordance with the new requirements. The adoption did not have an impact on our financial position and results of operations.

RECENTLY ISSUED ACCOUNTING STANDARDS

In May 2011, FASB issued an accounting guidance for common fair value measurement and disclosure requirements. The guidance requires disclosures of (i) quantitative information about the significant unobservable inputs used for level 3 measurements; (ii) description of the valuation processes surrounding level 3 measurements; (iii) narrative description of the sensitivity of recurring level 3 measurements to unobservable inputs; (iv) hierarchy classification for items whose fair value is only disclosed in the footnotes; and (v) any transfers between level 1 and 2 of the fair value hierarchy. The new accounting guidance is effective during interim and annual periods beginning after

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December 15, 2011. We do not expect a material impact on our financial position and results of operations from the adoption of this accounting guidance, but will make required additional disclosures upon adoption.

In June 2011, FASB issued accounting guidance for presentation of comprehensive income. The accounting update requires an entity to present each component of net income along with total net income, each component of other comprehensive income along with a total for other comprehensive income, and a total amount for comprehensive income. The entity has the option to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. The new accounting guidance is effective for fiscal years, and interim periods within those years, beginning after December 15, 2011. We do not expect a material impact on our financial position and results of operations from the adoption of this accounting guidance, but will make required presentation of net income and comprehensive income upon adoption.

NON-GAAP FINANCIAL MEASURES

The following non-GAAP presentations of EBITDA, Adjusted EBITDA, FFO and Adjusted FFO are made to help our investors in evaluating our operating performance.

EBITDA is defined as net income (loss) attributable to the Company before interest expense, interest income other than interest income from mezzanine loans, income taxes, depreciation and amortization, and noncontrolling interests in the operating partnership. We adjust EBITDA to exclude certain additional items such as gains or losses on sales of properties, write-off of loan costs, premiums and exit fees, impairment of assets, acquisition related costs, non-cash items, and various other items which are detailed in the following table. We present EBITDA and Adjusted EBITDA because we believe they reflect more accurately the ongoing performance of our hotel assets and other investments and provide more useful information to investors as they are indicators of our ability to meet our future debt payment requirements, working capital requirements and they provide an overall evaluation of our financial condition. EBITDA and Adjusted EBITDA as calculated by us may not be comparable to EBITDA and Adjusted EBITDA reported by other companies that do not define EBITDA and Adjusted EBITDA exactly as we define the term. EBITDA and Adjusted EBITDA does not represent cash generated from operating activities determined in accordance with generally accepted accounting principles (GAAP), and should not be considered as an alternative to operating income or net income determined in accordance with GAAP as an indicator of performance or as an alternative to cash flows from operating activities as determined by GAAP as a indicator of liquidity.

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The following table reconciles net income (loss) to EBITDA and Adjusted EBITDA (in thousands):

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|-------------------------------------|-----------|------------------------------------|------------|
| | 2011 | 2010 | 2011 | 2010 |
| Net income (loss) | \$ (24,984) | \$ 47,665 | \$ 11,635 | \$ 60,392 |
| (Income) loss from consolidated joint ventures | | | | |
| attributable to noncontrolling interests | 832 | 293 | (537) | 1,422 |
| Net (income) loss attributable to redeemable | | | | |
| noncontrolling interests in operating partnership | 2,935 | (6,689) | 1,207 | (8,610) |
| Net income (loss) attributable to the Company | (21,217) | 41,269 | 12,305 | 53,204 |
| Depreciation and amortization | 32,947 | 35,200 | 97,510 | 106,841 |
| Interest expense and amortization of loan costs | 34,071 | 36,873 | 103,233 | 111,415 |
| Income tax expense | 1,077 | 96 | 2,492 | 517 |
| Net income (loss) attributable to redeemable | | | | |
| noncontrolling interests in operating partnership | (2,935) | 6,689 | (1,207) | 8,610 |
| Interest income | (11) | (105) | (69) | (216) |
| EBITDA | 43,932 | 120,022 | 214,264 | 280,371 |
| Amortization of unfavorable management contract | | | | |
| liability | (565) | (565) | (1,694) | (1,694) |
| (Gain) loss on sale/disposition of properties | 311 | (55,931) | (2,650) | (55,931) |
| Non-cash gain on insurance settlements | | | (1,157) | |
| Write-off of loan costs, premiums and exit fees, net | 729 | | 1,677 | |
| Other income (1) | (17,349) | (15,879) | (83,509) | (47,120) |
| Impairment charges | (92) | 694 | 1,489 | 10,805 |
| Transaction acquisition costs | 27 | | (791) | |
| Legal costs related to a litigation settlement (2) | | | 6,875 | |
| Unrealized gain on investments | (1,223) | | (1,223) | |
| Unrealized (gains) losses on derivatives | 18,302 | (382) | 52,813 | (30,824) |
| Equity in (earnings) loss of unconsolidated joint | | | | |
| ventures | 6,228 | (3) | (19,596) | (1,325) |
| Company s portion of adjusted EBITDA of | | | | |
| unconsolidated joint ventures | 16,926 | 3 | 45,535 | 1,325 |
| Adjusted EBITDA | \$ 67,226 | \$ 47,959 | \$ 212,033 | \$ 155,607 |

Other income consisting of income from interest rate derivatives and net investment loss on investments in securities is excluded from the Adjusted EBITDA for all periods presented. A gain of \$30,000 from litigation settlement is also excluded from the Adjusted EBITDA for the nine months ended September 30, 2011. In addition, the net investment loss of \$853, including a realized loss of \$777 for the three and nine months ended September 30, 2011, was also excluded for Adjusted EBITDA.

We calculate Funds From Operations ($\,$ FFO $\,$) and Adjusted FFO in the following table. FFO is calculated on the basis defined by the National Association of Real Estate Investment Trusts ($\,$ NAREIT $\,$), which is net income (loss),

⁽²⁾ The legal costs associated with the litigation settlement are also excluded from the Adjusted EBITDA for the nine months ended September 30, 2011.

computed in accordance with GAAP, excluding gains or losses on sales of properties and extraordinary items as defined by GAAP, plus depreciation and amortization of real estate assets, and net of adjustments for the portion of these items attributable to noncontrolling interests in the operating partnership. NAREIT developed FFO as a relative measure of performance of an equity REIT to recognize that income-producing real estate historically has not depreciated on the basis determined by GAAP. Our calculation of AFFO excludes write-off of loan costs, premiums and exit fees, impairment of assets, acquisition related costs, non-cash items, and various other items as detailed in the following table. Our calculation of AFFO assumes the conversion of the Series B-1 preferred stock to the shares of our common stock by increasing the FFO for the non-cash dividends paid to Series B-1 preferred stock and includes our share of AFFO of unconsolidated joint ventures. We consider FFO and AFFO to be appropriate measures of our ongoing normalized operating performance as a REIT. We compute FFO in accordance with our interpretation of standards established by NAREIT, which may not be comparable to FFO reported by other REITs that either do not define the term in accordance with the current NAREIT definition or interpret the NAREIT definition differently than us. FFO and AFFO do not represent cash generated from operating activities as determined by GAAP and should not be considered as an alternative to a) GAAP net income or loss as an indication of our financial performance or b) GAAP cash flows from operating activities as a measure of our liquidity, nor is it indicative of funds available to satisfy our cash needs, including our ability to make cash distributions. However, to facilitate a clear understanding of our historical operating results, we believe that FFO and AFFO should be considered along with our net income or loss and cash flows reported in the consolidated financial statements.

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The following table reconciles net income (loss) to FFO (in thousands):

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|-------------------------------------|-----------|------------------------------------|-----------|
| | 2011 | 2010 | 2011 | 2010 |
| Net income (loss) | \$ (24,984) | \$ 47,665 | \$ 11,635 | \$ 60,392 |
| (Income) loss from consolidated joint ventures | | | | |
| attributable to noncontrolling interests | 832 | 293 | (537) | 1,422 |
| Net (income) loss attributable to redeemable | | | | |
| noncontrolling interests in operating partnership | 2,935 | (6,689) | 1,207 | (8,610) |
| Preferred dividends | (7,415) | (4,988) | (38,741) | (14,649) |
| Net income (loss) attributable to common shareholders | (28,632) | 36,281 | (26,436) | 38,555 |
| Depreciation and amortization of real estate | 32,883 | 35,138 | 97,322 | 106,643 |
| (Gain) loss on sale/disposition of properties | 311 | (55,931) | (2,650) | (55,931) |
| Noncash gain on insurance settlements | | | (1,157) | |
| Net income (loss) attributable to redeemable | | | | |
| noncontrolling interests in operating partnership | (2,935) | 6,689 | (1,207) | 8,610 |
| FFO available to common shareholders | 1,627 | 22,177 | 65,872 | 97,877 |
| Dividends on convertible preferred stock | | 1,043 | 1,374 | 3,128 |
| Write-off of loan costs, premiums and exit fees, net | 729 | | 1,677 | |
| Impairment charges | (92) | 694 | 1,489 | 10,805 |
| Transaction acquisition costs | 27 | | (791) | |
| Other income (1) | 853 | | (29,147) | |
| Legal costs related to a litigation settlement (2) | | | 6,875 | |
| Unrealized gain on investments | (1,223) | | (1,223) | |
| Unrealized (gains) losses on derivatives | 18,302 | (382) | 52,813 | (30,824) |
| Non-cash dividends on Series B-1 preferred stock (3) | | | 17,363 | |
| Equity in (earnings) loss of unconsolidated joint | | | | |
| ventures | 6,228 | (3) | (19,596) | (1,325) |
| Company s portion of adjusted FFO of unconsolidated | | | | |
| joint ventures | 5,710 | 3 | 19,482 | 1,325 |
| Adjusted FFO available to common shareholders | \$ 32,161 | \$ 23,532 | 116,188 | \$ 80,986 |

⁽¹⁾ A gain of \$30,000 from litigation settlement is excluded from the Adjusted FFO for the nine months ended September 30, 2011. In addition, the net investment loss of \$853, including a realized loss of \$777 for the three and nine months ended September 30, 2011, was also excluded for Adjusted FFO.

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⁽²⁾ The legal costs associated with the litigation settlement are also excluded from the Adjusted FFO for the nine months ended September 30, 2011.

⁽³⁾ Represents the conversion of 1.4 million shares of the Series B-1 preferred stock to shares of our common stock that was treated as a dividend payment in accordance with applicable accounting guidance.

HOTEL PORTFOLIO

The following table presents certain information related to our hotel properties as of September 30, 2011:

| Fee Simple Properties | | | | | |
|-------------------------------|--------------------|---------|-----|-------|-----|
| Embassy Suites | Austin, TX | Full | 150 | 100% | 150 |
| Embassy Suites | Dallas, TX | Full | 150 | 100% | 150 |
| Embassy Suites | Herndon, VA | Full | 150 | 100% | 150 |
| Embassy Suites | Las Vegas, NV | Full | 220 | 100% | 220 |
| Embassy Suites | Syracuse, NY | Full | 215 | 100% | 215 |
| Embassy Suites | Flagstaff, AZ | Full | 119 | 100% | 119 |
| Embassy Suites | Houston, TX | Full | 150 | 100% | 150 |
| Embassy Suites | West Palm Beach, | Full | 160 | 100% | 160 |
| Lineassy suites | FL | T uii | 100 | 10070 | 100 |
| Embassy Suites | Philadelphia, PA | Full | 263 | 100% | 263 |
| Embassy Suites | Walnut Creek, CA | Full | 249 | 100% | 249 |
| Embassy Suites | Arlington, VA | Full | 267 | 100% | 267 |
| Embassy Suites | Portland, OR | Full | 276 | 100% | 276 |
| Embassy Suites | Santa Clara, CA | Full | 257 | 100% | 257 |
| Embassy Suites | Orlando, FL | Full | 174 | 100% | 174 |
| Hilton | Houston, TX | Full | 243 | 100% | 243 |
| Hilton | St. Petersburg, FL | Full | 333 | 100% | 333 |
| Hilton | Santa Fe, NM | Full | 157 | 100% | 157 |
| Hilton | Bloomington, MN | Full | 300 | 100% | 300 |
| Hilton | Washington DC | Full | 544 | 75% | 408 |
| Hilton | Costa Mesa, CA | Full | 486 | 100% | 486 |
| Hilton | Tucson, AZ | Full | 428 | 100% | 428 |
| Hilton Garden Inn | Jacksonville, FL | Limited | 119 | 100% | 119 |
| Homewood Suites | Mobile, AL | Limited | 86 | 100% | 86 |
| Hampton Inn | Lawrenceville, GA | Limited | 86 | 100% | 86 |
| Hampton Inn | Evansville, IN | Limited | 141 | 100% | 141 |
| Hampton Inn | Terre Haute, IN | Limited | 112 | 100% | 112 |
| Hampton Inn | Buford, GA | Limited | 92 | 100% | 92 |
| Marriott | Durham, NC | Full | 225 | 100% | 225 |
| Marriott | Arlington, VA | Full | 697 | 100% | 697 |
| Marriott | Seattle, WA | Full | 358 | 100% | 358 |
| Marriott | Bridgewater, NJ | Full | 347 | 100% | 347 |
| Marriott | Plano, TX | Full | 404 | 100% | 404 |
| Marriott | Dallas, TX | Full | 266 | 100% | 266 |
| SpringHill Suites by Marriott | Jacksonville, FL | Limited | 102 | 100% | 102 |
| SpringHill Suites by Marriott | Baltimore, MD | Limited | 133 | 100% | 133 |
| SpringHill Suites by Marriott | Kennesaw, GA | Limited | 90 | 100% | 90 |
| SpringHill Suites by Marriott | Buford, GA | Limited | 96 | 100% | 96 |
| SpringHill Suites by Marriott | Gaithersburg, MD | Limited | 162 | 100% | 162 |
| SpringHill Suites by Marriott | Centreville, VA | Limited | 136 | 100% | 136 |
| SpringHill Suites by Marriott | Charlotte, NC | Limited | 136 | 100% | 136 |
| SpringHill Suites by Marriott | Durham, NC | Limited | 120 | 100% | 120 |
| SpringHill Suites by Marriott | Orlando, FL | Limited | 400 | 100% | 400 |
| SpringHill Suites by Marriott | Manhattan Beach, | Limited | 164 | 100% | 164 |
| | CA | | | | |

| SpringHill Suites by Marriott | Plymouth Meeting, PA | Limited | 199 | 100% | 199 |
|-------------------------------|---------------------------------------|---------|-----|------|-----|
| SpringHill Suites by Marriott | Glen Allen, VA | Limited | 136 | 100% | 136 |
| Fairfield Inn by Marriott | Kennesaw, GA | Limited | 87 | 100% | 87 |
| Fairfield Inn by Marriott | Orlando, FL | Limited | 388 | 100% | 388 |
| Courtyard by Marriott | Bloomington, IN | Limited | 117 | 100% | 117 |
| Courtyard by Marriott | Columbus, IN | Limited | 90 | 100% | 90 |
| Courtyard by Marriott | Louisville, KY | Limited | 150 | 100% | 150 |
| Courtyard by Marriott | Crystal City, VA | Limited | 272 | 100% | 272 |
| Courtyard by Marriott | Ft. Lauderdale, FL | Limited | 174 | 100% | 174 |
| Courtyard by Marriott | Overland Park, KS | Limited | 168 | 100% | 168 |
| Courtyard by Marriott | Palm Desert, CA | Limited | 151 | 100% | 151 |
| Courtyard by Marriott | Foothill Ranch, CA | Limited | 156 | 100% | 156 |
| Courtyard by Marriott | Alpharetta, GA | Limited | 154 | 100% | 154 |
| Courtyard by Marriott | Philadelphia, PA | Limited | 498 | 89% | 443 |
| Courtyard by Marriott | Seattle, WA | Limited | 250 | 100% | 250 |
| Courtyard by Marriott | San Francisco, CA | Limited | 405 | 100% | 405 |
| Courtyard by Marriott | Orlando, FL | Limited | 312 | 100% | 312 |
| Courtyard by Marriott | Oakland, CA | Limited | 156 | 100% | 156 |
| Courtyard by Marriott | Scottsdale, AZ | Limited | 180 | 100% | 180 |
| Courtyard by Marriott | Plano, TX | Limited | 153 | 100% | 153 |
| Courtyard by Marriott | Edison, NJ | Limited | 146 | 100% | 146 |
| Courtyard by Marriott | Newark, CA | Limited | 181 | 100% | 181 |
| Courtyard by Marriott | Manchester, CT | Limited | 90 | 85% | 77 |
| Courtyard by Marriott | Basking Ridge, NJ | Limited | 235 | 100% | 235 |
| Marriott Residence Inn | Lake Buena Vista, | Limited | 210 | 100% | 210 |
| | FL | | | | |
| Marriott Residence Inn | Evansville, IN | Limited | 78 | 100% | 78 |
| Marriott Residence Inn | Orlando, FL | Limited | 350 | 100% | 350 |
| Marriott Residence Inn | Falls Church, VA | Limited | 159 | 100% | 159 |
| Marriott Residence Inn | San Diego, CA | Limited | 150 | 100% | 150 |
| Marriott Residence Inn | Salt Lake City, UT | Limited | 144 | 100% | 144 |
| Marriott Residence Inn | Palm Desert, CA | Limited | 130 | 100% | 130 |
| Marriott Residence Inn | Las Vegas, NV | Limited | 256 | 100% | 256 |
| Marriott Residence Inn | Phoenix, AZ | Limited | 200 | 100% | 200 |
| Marriott Residence Inn | Plano, TX | Limited | 126 | 100% | 126 |
| Marriott Residence Inn | Newark, CA | Limited | 168 | 100% | 168 |
| Marriott Residence Inn | Manchester CT | Limited | 96 | 85% | 82 |
| Marriott Residence Inn | Atlanta, GA | Limited | 150 | 100% | 150 |
| Buckhead | , - | | | | |
| Marriott Residence Inn | Jacksonville, FL | Limited | 120 | 100% | 120 |
| TownePlace Suites by Marriot | · · · · · · · · · · · · · · · · · · · | Limited | 144 | 100% | 144 |
| | CA | | | | |
| One Ocean | Atlantic Beach, FL | Full | 193 | 100% | 193 |
| Sheraton Hotel | Langhorne, PA | Full | 187 | 100% | 187 |
| Sheraton Hotel | Minneapolis, MN | Full | 222 | 100% | 222 |
| Sheraton Hotel | Indianapolis, IN | Full | 371 | 100% | 371 |
| Sheraton Hotel | Anchorage, AK | Full | 370 | 100% | 370 |
| Sheraton Hotel | San Diego, CA | Full | 260 | 100% | 260 |
| Hyatt Regency | Coral Gables, FL | Full | 242 | 100% | 242 |
| Crowne Plaza | Beverly Hills, CA | Full | 260 | 100% | 260 |
| | | | | | |

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| Annapolis Historic Inn Air Rights/Ground Lease Properties | Annapolis, MD | Full | 124 | 100% | 124 |
|---|---------------|------|--------|------|--------|
| Doubletree Guest Suites | Columbus, OH | Full | 194 | 100% | 194 |
| Hilton | Ft. Worth, TX | Full | 294 | 100% | 294 |
| Hilton | La Jolla, CA | Full | 394 | 75% | 296 |
| Crowne Plaza | Key West, FL | Full | 160 | 100% | 160 |
| Renaissance | Tampa, FL | Full | 293 | 100% | 293 |
| Total | | | 20,656 | | 20,340 |
| | | 48 | | | |

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK

Our primary market risk exposure consists of changes in interest rates on borrowings under our debt instruments, our derivatives portfolio and notes receivable that bear interest at variable rates that fluctuate with market interest rates. The analysis below presents the sensitivity of the market value of our financial instruments to selected changes in market interest rates.

At September 30, 2011, our total indebtedness of \$2.4 billion included \$543.7 million of variable-rate debt. The impact on the results of operations of a 25-basis point change in interest rate on the outstanding balance of variable-rate debt at September 30, 2011 would be approximately \$1.3 million per year. Interest rate changes will have no impact on the remaining \$1.8 billion of fixed rate debt.

The above amounts were determined based on the impact of hypothetical interest rates on our borrowings and assume no changes in our capital structure. As the information presented above includes only those exposures that existed at September 30, 2011, it does not consider exposures or positions that could arise after that date. Accordingly, the information presented herein has limited predictive value. As a result, the ultimate realized gain or loss with respect to interest rate fluctuations will depend on exposures that arise during the period, the hedging strategies at the time, and the related interest rates.

We primarily use interest rate derivatives in order to capitalize on the historical correlation between changes in LIBOR and RevPAR. Beginning in March 2008, we entered into various interest rate swap, cap, floor, and flooridor transactions that were not designated as hedges. The changes in the fair market values of these transactions are noncash items and recorded in earnings. The interest rate derivatives we entered into since 2008 have resulted in total income of approximately \$179.9 million through September 30, 2011. Based on the LIBOR rates in effect on September 30, 2011, these derivatives are expected to result in income of approximately \$16.3 million for the remainder of 2011.

ITEM 4. CONTROLS AND PROCEDURES

Under the supervision and with the participation of the our Chief Executive Officer and Chief Financial Officer, our management has evaluated the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934) as of September 30, 2011 (Evaluation Date). Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that, as of the Evaluation Date, our disclosure controls and procedures are effective (i) to ensure that information required to be disclosed in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission rules and forms; and (ii) to ensure that information required to be disclosed in the reports that we file or submit under the Exchange Act is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosures.

There have been no changes in our internal controls over financial reporting during our most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

We are currently subject to litigation arising in the normal course of our business. In the opinion of management, none of these lawsuits or claims against us, either individually or in the aggregate, is likely to have a material adverse effect on our business, results of operations, or financial condition. In addition, we believe we have adequate insurance in place to cover such litigation.

See Part I, Item 2 regarding the litigation settlement with Wells Fargo Bank, N.A.

ITEM 1A. RISK FACTORS

The following discussion of our business and operations should be read together with the risk factors contained in Item 1A of our Annual Report on Form 10-K for the fiscal year ended December 31, 2010, filed with the Securities and Exchange Commission, which describe various risks and uncertainties to which we are or may become subject. These risks and uncertainties have the potential to affect our business, financial condition, results of operations, cash flows, strategies or prospects in a material and adverse manner.

We have engaged in and may continue to engage in derivative transactions, which can limit our gains and expose us to losses.

We have entered into and may continue to enter into hedging transactions to (i) attempt to take advantage of changes in prevailing interest rates, (ii) protect our portfolio of mortgage assets from interest rate fluctuations, (iii) protect us from the effects of interest rate fluctuations on floating-rate debt, (iv) protect us from the risk of fluctuations in the financial and capital markets, or (v) preserve net cash. Our hedging transactions may include entering into interest rate swap agreements, interest rate cap or floor agreements or flooridor and corridor agreements, credit default swaps and purchasing or selling futures contracts, purchasing or selling put and call options on securities or securities underlying futures contracts, or entering into forward rate agreements. Hedging activities may not have the desired beneficial impact on our results of operations or financial condition. No hedging activity can completely insulate us from the risks inherent in our business.

Credit default hedging could fail to protect us or adversely affect us because if a swap counterparty cannot perform under the terms of our credit default swap, we may not receive payments due under such agreement and, thus, we may lose any potential benefit associated with such credit default swap. Additionally, we may also risk the loss of any collateral we have pledged to secure our obligations under such credit default swaps if the counterparty becomes insolvent or files for bankruptcy.

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Moreover, interest rate hedging could fail to protect us or adversely affect us because, among other things:

Available interest rate hedging may not correspond directly with the interest rate risk for which protections is sought.

The duration of the hedge may not match the duration of the related liability.

The party owing money in the hedging transaction may default on its obligation to pay.

The credit quality of the party owing money on the hedge may be downgraded to such an extent that it impairs our ability to sell or assign our side of the hedging transaction.

The value of derivatives used for hedging may be adjusted from time to time in accordance with generally accepted accounting rules to reflect changes in fair value; downward adjustments, or mark-to-market loss, would reduce our shareholders equity.

Hedging involves both risks and costs, including transaction costs, which may reduce our overall returns on our investments. These costs increase as the period covered by the hedging relationship increases and during periods of rising and volatile interest rates. These costs will also limit the amount of cash available for distributions to shareholders. We generally intend to hedge to the extent management determines it is in our best interest given the cost of such hedging transactions as compared to the potential economic returns or protections offered. The REIT qualification rules may limit our ability to enter into hedging transactions by requiring us to limit our income and assets from hedges. If we are unable to hedge effectively because of the REIT rules, we will face greater interest rate exposure than may be commercially prudent.

The assets associated with certain of our derivative transactions do not constitute qualified REIT assets and the related income will not constitute qualified REIT income. Significant fluctuations in the value of such assets or the related income could jeopardize our REIT status or result in additional tax liabilities.

We have entered into certain derivative transactions to protect against interest rate risks and credit default risks not specifically associated with debt incurred to acquire qualified REIT assets. The REIT provisions of the Internal Revenue Code limit our income and assets in each year from such derivative transactions. Failure to comply with the asset or income limitation within the REIT provisions of the Internal Revenue could result in penalty taxes or loss of our REIT status. If we elect to contribute the non-qualifying derivatives into a taxable REIT subsidiary to preserve our REIT status, such an action would result in any income from such transactions being subject to federal income taxation

Our prior investment performance is not indicative of future results.

The performance of our prior investments is not necessarily indicative of the results that can be expected for the investments to be made by our newly-formed investment subsidiary. On any given investment, total loss of the investment is possible. Although our management team has experience and has had success in making investments in real estate-related lodging debt, the past performance of these investments is not necessarily indicative of the results of our future investments.

Our investment portfolio will contain investments concentrated in a single industry and will not be fully diversified.

Our investment subsidiary was formed for the purpose of acquiring public securities and other investments of lodging-related entities. As such, our investment portfolio will contain investments concentrated in a single industry and may not be fully diversified by asset class, geographic region or other criteria, which will expose us to significant loss due to concentration risk. Investors have no assurance that the degree of diversification in our investment portfolio will increase at any time in the future.

The value of our investments are affected by the credit and financial markets and, as such, may fluctuate.

The U.S. credit and financial markets have recently experienced severe dislocations and liquidity disruptions. The value of our investments are likely to be sensitive to the volatility of the credit and financial markets, and, to the extent

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that turmoil in the credit and financial markets continues or intensifies, such volatility has the potential to materially affect the value of our investment portfolio.

We are subject to the risk of default or insolvency by the hospitality entities underlying our investments.

The leveraged capital structure of the hospitality entities underlying our investments will increase their exposure to adverse economic factors (such as rising interest rates, competitive pressures, downturns in the economy or deterioration in the condition of the real estate company) and to the risk of unforeseen events. If an underlying entity cannot generate adequate cash flow to meet such entity s debt obligations (which may include leveraged obligations in excess of its aggregate assets), it may default on its loan agreements or be forced into bankruptcy. As a result, we may suffer a partial or total loss of the capital we have invested in the securities and other investments of such entity.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

(c) The following table provides the information with respect to repurchases we made of shares of our common stock and units of our operating partnership during each month of the third quarter of 2011:

| | Total | | Total Number of Shares | | ximum Dollar due of Shares |
|-----------------------------|------------------------|---------------------------------|---|----|---------------------------------|
| | Number of Shares | Average Price Paid Per | Purchased as Part of Publicly Announced | | That May Yet Be Purchased |
| Period | Purchased | Share | Plan ⁽¹⁾ | Uı | nder the Plan |
| Common stock: | | | | | |
| July 1 to July 31 | | \$ | | \$ | 58,449,000 |
| August 1 to August 31 | | \$ | | \$ | 58,449,000 |
| September 1 to September 30 | | \$ | | \$ | 200,000,000 |
| Total | | \$ | | | |

⁽¹⁾ In September 2011, our Board of Directors authorized the reinstatement of our 2007 share repurchase program and authorized an increase in repurchase plan authorization from the remaining \$58.4 million to \$200.0 million. The plan provides for: (i) the repurchase of shares of our common stock, Series A preferred stock, Series D preferred stock and Series E preferred stock, and /or (ii) discounted purchases of outstanding debt obligations, including debt secured by hotel assets.

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ITEM 6. EXHIBITS

| Exhibit | Description |
|----------------|---|
| 3.1.1 | Articles of Amendment and Restatement of the Registrant (incorporated by reference to Exhibit 3.1 to Form S-1l/A, filed on July 31, 2003) |
| 3.1.2 | Articles Supplementary Establishing and Fixing the Rights and Preferences of a Series of Preferred Stock (Series A Preferred Stock) (incorporated by reference to Exhibit 4.4 to Form 8-K, filed on September 21, 2004) |
| 3.1.3 | Articles Supplementary Establishing and Fixing the Rights and Preferences of a Series of Preferred Stock (Series D Preferred Stock) (incorporated by reference to Exhibit 3.5 to Form 8-A12B, filed on July 17, 2007); Articles Supplementary Establishing Additional Shares of Series D Preferred Stock (incorporated by reference to Exhibit 3.1 to Form 8-K, filed on September 23, 2010); and Articles Supplementary Establishing Additional Shares of Series D Preferred Stock (incorporated by reference to Exhibit 4 to Form 8-K, filed on September 30, 2011) |
| 3.1.4 | Articles Supplementary Establishing and Fixing the Rights and Preferences of a Series of Preferred Stock (Series E Preferred Stock) (incorporated by reference to Exhibit 3.6 to Form 8-A12B, filed on April 18, 2011); and Articles Supplementary Establishing Additional Shares of Series E Preferred Stock (incorporated by reference to Exhibit 3.1 to Form 8-K, filed on October 17, 2011) |
| 3.2 | Amended and Restated Bylaws (incorporated by reference to Exhibit 3.1 to Form 8-K, filed on November 12, 2010) |
| 10.1 | Amendment No. 7 to the Third Amended and Restated Agreement of Limited Partnership of Ashford Hospitality Limited Partnership, dated September 30, 2011 (incorporated by reference to Exhibit 10 to Form 8-K, filed on September 30, 2011) |
| 10.2 | Credit Agreement, dated September 26, 2011 (incorporated by reference to Exhibit 10 to Form 8-K, filed on September 30, 2011) |
| 31.1* | Certifications of Chief Executive Officer Pursuant to Rule 13a-14(a) and Rule 15d-14(a) of Securities Exchange Act of 1934, as amended |
| 31.2* | Certifications of Chief Financial Officer Pursuant to Rule 13a-14(a) and Rule 15d-14(a) of Securities Exchange Act of 1934, as amended |
| 32.1* | Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |
| 32.2* | Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |
| | wing materials from the Company s quarterly report on Form 10-Q for the quarter ended September 30, 2011, I in XBRL (Extensible Business Reporting Language): (i) Consolidated Balance Sheets; (ii) Consolidated |

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shall not be deemed to be filed for purposes of Section 18 of the Securities Exchange Act of 1934 (the Exchange Act),

Statements of Operations; (iii) Consolidated Statements Comprehensive Income (Loss); (iii) Consolidated Statement of Cash Flows; and (iv) Notes to the Consolidated Financial Statements tagged as blocks of text. In accordance with Rule 406T of Regulation S-T, the XBRL related information in Exhibit 101 to this Quarterly Report on Form 10-Q

or otherwise subject to the liability of that section, and shall not be part of any registration statement or other document filed under the Securities Act of 1933 or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

| 101.INS | XBRL Instance Document | Submitted electronically with this report. |
|---------|---|--|
| 101.SCH | XBRL Taxonomy Extension Schema Document. | Submitted electronically with this report. |
| 101.CAL | XBRL Taxonomy Calculation Linkbase Document. | Submitted electronically with this report. |
| 101.DEF | XBRL Taxonomy Extension Definition Linkbase | Submitted electronically with this report. |
| | Document. | |
| 101.LAB | XBRL Taxonomy Label Linkbase Document. | Submitted electronically with this report. |
| 101.PRE | XBRL Taxonomy Presentation Linkbase Document. | Submitted electronically with this report. |

^{*} Filed herewith.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: November 9, 2011 By: /s/MONTY J. BENNETT

Monty J. Bennett Chief Executive Officer

Date: November 9, 2011 By: /s/ DAVID J. KIMICHIK

David J. Kimichik Chief Financial Officer

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