POTASH CORP OF SASKATCHEWAN INC Form 10-Q November 05, 2010

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

b QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended September 30, 2010

OR

• TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number 1-10351

POTASH CORPORATION OF SASKATCHEWAN INC.

(Exact name of registrant as specified in its charter)

Canada (State or other jurisdiction of incorporation or organization)

122 1st Avenue South Saskatoon, Saskatchewan, Canada (Address of principal executive offices)

306-933-8500

(*Registrant* s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Sections 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

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N/A (I.R.S. Employer Identification No.)

> **S7K 7G3** (*Zip Code*)

YES **b** NO o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

YES o NO o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer b Accelerated filer o Non-accelerated filer o Smaller reporting company o (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Exchange Act Rule 12b-2).

YES o NO þ

As at October 31, 2010, Potash Corporation of Saskatchewan Inc. had 297,686,739 Common Shares outstanding.

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PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

Potash Corporation of Saskatchewan Inc.

Condensed Consolidated Statements of Financial Position (in millions of US dollars except share amounts) (unaudited)

	September 30, 2010		December 3 2009 ⁽¹⁾		
Assets Current assets Cash and cash equivalents Receivables (Note 2) Inventories (Note 3) Prepaid expenses and other current assets	\$	359.8 975.1 507.8 132.3	\$	385.4 1,137.9 623.5 124.9	
Property, plant and equipment Investments Other assets Intangible assets Goodwill		1,975.0 7,579.7 4,459.5 402.3 18.5 97.0		2,271.7 6,413.3 3,760.3 359.9 20.0 97.0	
	\$	14,532.0	\$	12,922.2	
Liabilities Current liabilities Short-term debt and current portion of long-term debt Payables and accrued charges Current portion of derivative instrument liabilities	\$	993.4 1,114.7 92.1	\$	728.8 796.8 51.8	
Long-term debt (Note 4) Derivative instrument liabilities Future income tax liability Accrued pension and other post-retirement benefits Accrued environmental costs and asset retirement obligations		2,200.2 2,721.6 223.6 967.7 295.0 267.8		1,577.4 3,319.3 123.2 962.4 280.8 215.1	

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Other non-current liabilities and deferred credits	5.6	4.2
	6,681.5	6,482.4
Contingencies and Guarantees (Notes 15 and 16, respectively) Shareholders Equity (Note 7) Share capital Unlimited authorization of common shares without par value; issued and outstanding 297,559,913 and 295,975,550 at September 30, 2010 and December 31, 2009, respectively Unlimited authorization of first preferred shares; none outstanding	1,481.6	1,430.3
Contributed surplus Accumulated other comprehensive income Retained earnings	160.1 1,762.9 4,445.9	149.5 1,648.8 3,211.2
	7,850.5	6,439.8
	\$ 14,532.0	\$ 12,922.2

⁽¹⁾ Corrected as described in Note 18.

(See Notes to the Condensed Consolidated Financial Statements)

Potash Corporation of Saskatchewan Inc.

Condensed Consolidated Statements of Operations and Retained Earnings (in millions of US dollars except per-share amounts) (unaudited)

	Т	ths Ended Iber 30 2009 ⁽¹⁾			
		2010	2009(1)	2010	2007
Sales (Note 6)	\$	1,575.0	\$ 1,099.1	\$ 4,726.4	\$ 2,877.6
Less: Freight		81.1	53.7	250.4	130.2
Transportation and distribution		37.9	36.3	122.8	101.0
Cost of goods sold		892.7	664.4	2,491.2	1,904.5
Gross Margin		563.3	344.7	1,862.0	741.9
Selling and administrative		75.2	35.9	169.7	132.7
Provincial mining and other taxes		16.2	2.1	55.9	17.0
Foreign exchange (gain) loss		(1.7)	(9.0)	7.2	(1.3)
Other income (Note 9)		(65.6)	(41.2)	(241.1)	(264.6)
		24.1	(12.2)	(8.3)	(116.2)
Operating Income		539.2	356.9	1,870.3	858.1
Interest Expense (Note 10)		16.5	31.1	69.7	80.8
Income Before Income Taxes		522.7	325.8	1,800.6	777.3
Income Taxes (Note 11)		522.7 120.0	525.8 77.9	476.7	35.8
income Taxes (Note 11)		120.0	11.9	4/0./	55.0
Net Income	\$	402.7	\$ 247.9	1,323.9	741.5
Retained Earnings, Beginning of Period Dividends				3,211.2 (89.2)	2,348.5 (88.7)
Retained Earnings, End of Period				\$ 4,445.9	\$ 3,001.3

Edgar Filing: POTASH CORP OF SASKATCHEWAN INC - Form 10-Q Net Income Per Share (Note 12) \$ \$ \$ Basic \$ 1.36 0.84 4.47 2.51 Diluted \$ 1.32 \$ \$ \$ 0.82 4.34 2.44 \$ \$ \$ **Dividends Per Share** 0.10 \$ 0.10 0.30 0.30

⁽¹⁾ Corrected as described in Note 18.

(See Notes to the Condensed Consolidated Financial Statements)

Potash Corporation of Saskatchewan Inc.

Condensed Consolidated Statements of Cash Flow (in millions of US dollars) (unaudited)

		onths Ended mber 30 2009 ⁽¹⁾		ths Ended 1ber 30 2009 ⁽¹⁾
Operating Activities Net income	\$ 402.7	\$ 247.9	\$ 1,323.9	\$ 741.5
Adjustments to reconcile net income to cash provided by operating activities				
Depreciation and amortization	96.4	83.4	297.4	227.5
Stock-based compensation Loss (gain) on disposal of property, plant and equipment	3.0	3.6	21.6	26.2
and long-term investments Foreign exchange on future income tax and miscellaneous	0.2	7.0	3.5	(106.9)
items	(0.4)	1.1	1.7	(1.0)
(Recovery of) provision for future income tax	(10.8)	140.3	50.0	64.0
Undistributed earnings of equity investees	(51.0)	(32.5)	(78.5)	(1.3)
Derivative instruments	(9.3)	(28.2)	4.2	(70.0)
Other long-term liabilities	(31.2)	(62.8)	6.0	(32.6)
Subtotal of adjustments	(3.1)	111.9	305.9	105.9
Changes in non-cash operating working capital				
Receivables	(174.8)	(139.0)	174.6	52.9
Inventories	146.8	9.4	117.1	70.5
Prepaid expenses and other current assets	(12.8)	44.4	(44.7)	(9.2)
Payables and accrued charges	145.0	46.2	322.3	(605.8)
Subtotal of changes in non-cash operating working capital	104.2	(39.0)	569.3	(491.6)
Cash provided by operating activities	503.8	320.8	2,199.1	355.8
Investing Activities Additions to property, plant and equipment	(504.6)	(424.5)	(1,394.1)	(1,190.2)

Purchase of long-term investments Proceeds from disposal of property, plant and equipment	-	-	(422.3)	-
and long-term investments	0.2	0.1	0.5	148.4
Other assets and intangible assets	(2.2)	(25.6)	(27.7)	(36.1)
	()	()	()	(2012)
Cash used in investing activities	(506.6)	(450.0)	(1,843.6)	(1,077.9)
Cash before financing activities	(2.8)	(129.2)	355.5	(722.1)
Financing Activities				
Proceeds from long-term debt obligations Repayment of and finance costs on long-term debt	-	1,478.7	400.0	4,033.7
obligations	-	(1,062.2)	(400.4)	(3,291.4)
Proceeds from (repayment of) short-term debt obligations	0.4	(246.2)	(332.0)	165.3
Dividends	(29.8)	(29.2)	(89.0)	(87.9)
Issuance of common shares	25.3	8.0	40.3	16.8
Cash (used in) provided by financing activities	(4.1)	149.1	(381.1)	836.5
(Decrease) Increase in Cash and Cash Equivalents	(6.9)	19.9	(25.6)	114.4
Cash and Cash Equivalents, Beginning of Period	366.7	371.3	385.4	276.8
Cash and Cash Equivalents, End of Period	\$ 359.8	\$ 391.2	\$ 359.8	\$ 391.2
Cash and cash equivalents comprised of:				
Cash	\$ 91.1	\$ 98.5	\$ 91.1	\$ 98.5
Short-term investments	268.7	292.7	268.7	292.7
	\$ 359.8	\$ 391.2	\$ 359.8	\$ 391.2
Supplemental cash flow disclosure				
Interest paid	\$ 1.2	\$ 10.1	\$ 54.9	\$ 56.1
Income taxes paid (recovered)	\$ 64.3	\$ 3.0	\$ (76.0)	\$ 739.2

⁽¹⁾ Corrected as described in Note 18.

(See Notes to the Condensed Consolidated Financial Statements)

Potash Corporation of Saskatchewan Inc.

Condensed Consolidated Statements of Comprehensive Income (in millions of US dollars) (unaudited)

(Net of related income taxes)	Three Months EndedSeptember 3020102009 ⁽¹⁾			30	Nine Months Ende September 30 2010 2009			
Net Income	\$	402.7	\$	247.9	\$	1,323.9	\$	741.5
Other comprehensive income Net increase in unrealized gains on available-for-sale								
securities ⁽²⁾		924.1		115.8		202.1		553.4
Net losses on derivatives designated as cash flow hedges ⁽³⁾ Reclassification to income of net losses on cash flow		(60.9)		(11.1)		(124.8)		(39.9)
hedges ⁽⁴⁾		12.5		14.5		36.1		39.9
Unrealized foreign exchange gains on translation of								
self-sustaining foreign operations		1.5		4.7		0.1		12.0
Share of other comprehensive income of equity investees		3.0		-		0.6		-
Other Comprehensive Income		880.2		123.9		114.1		565.4
Comprehensive Income	\$	1,282.9	\$	371.8	\$	1,438.0	\$	1,306.9

- ⁽¹⁾ Corrected as described in Note 18.
- (2) Available-for-sale securities are comprised of shares in Israel Chemicals Ltd. and Sinofert Holdings Limited and investments in auction rate securities. The amounts are net of income taxes of \$NIL (2009 \$NIL) for the three months ended September 30, 2010 and \$NIL (2009 \$26.5) for the nine months ended September 30, 2010.
- ⁽³⁾ Cash flow hedges are comprised of natural gas derivative instruments, and are net of income taxes of \$(36.8)
 (2009 \$(6.8)) for the three months ended September 30, 2010 and \$(75.5) (2009 \$(24.3)) for the nine months ended September 30, 2010.
- ⁽⁴⁾ Net of income taxes of \$7.5 (2009 \$8.9) for the three months ended September 30, 2010 and \$21.8 (2009 \$24.3) for the nine months ended September 30, 2010.

Condensed Consolidated Statements of Accumulated Other Comprehensive Income (in millions of US dollars)

(unaudited)

(Net of related income taxes)	Sept	ember 30, 2010	ecember 31, 2009 ⁽¹⁾	
Unrealized gains on available-for-sale securities ⁽²⁾ Net unrealized losses on derivatives designated as cash flow hedges ⁽³⁾ Unrealized foreign exchange gains on self-sustaining foreign operations ⁽⁴⁾ Share of other comprehensive income of equity investees ⁽⁵⁾	\$	1,952.5 (200.1) 9,9 0.6	\$ 1,750.4 (111.4) 9.8	
Accumulated other comprehensive income Retained earnings		1,762.9 4,445.9	1,648.8 3,211.2	
Accumulated Other Comprehensive Income and Retained Earnings	\$	6,208.8	\$ 4,860.0	
⁽¹⁾ Corrected as described in Note 18.				
⁽²⁾ \$2,102.9 before income taxes (2009 \$1,900.8).				
⁽³⁾ (320.0) before income taxes (2009 (177.6)).				
⁽⁴⁾ \$9.9 before income taxes (2009 \$9.8).				
⁽⁵⁾ \$0.6 before income taxes (2009 \$NIL).				
(See Notes to the Condensed Consolidated Financial	Statem	ents)		

Potash Corporation of Saskatchewan Inc.

Notes to the Condensed Consolidated Financial Statements For the Three and Nine Months Ended September 30, 2010 (in millions of US dollars except share, per-share, percentage and ratio amounts) (unaudited)

1. Significant Accounting Policies

Basis of Presentation

With its subsidiaries, Potash Corporation of Saskatchewan Inc. (PCS) together known as PotashCorp or the company except to the extent the context otherwise requires forms an integrated fertilizer and related industrial and feed products company. The company s accounting policies are in accordance with accounting principles generally accepted in Canada (Canadian GAAP). These policies are consistent with accounting principles generally accepted in the United States (US GAAP) in all material respects except as outlined in Note 17. The accounting policies used in preparing these unaudited interim condensed consolidated financial statements are consistent with those used in the preparation of the 2009 annual consolidated financial statements.

These unaudited interim condensed consolidated financial statements include the accounts of PCS and its subsidiaries; however, they do not include all disclosures normally provided in annual consolidated financial statements and should be read in conjunction with the 2009 annual consolidated financial statements. In management s opinion, the unaudited interim condensed consolidated financial statements include all adjustments (consisting solely of normal recurring adjustments) necessary to present fairly such information. Interim results are not necessarily indicative of the results expected for the fiscal year.

Recent Accounting Pronouncements

IFRSs

International Financial Reporting Standards (IFRSs) have been incorporated into the CICA Accounting Handbook effective for interim and annual financial statements relating to fiscal years beginning on or after January 1, 2011. At this date, publicly accountable enterprises in Canada will be required to prepare financial statements in accordance with IFRSs. Incorporation of IFRSs into the CICA Accounting Handbook makes possible the early adoption of IFRSs by Canadian entities. The company is currently reviewing the standards to determine the potential impact on its consolidated financial statements.

2. Receivables

	September 30, 2010			ember 31, 2009
Trade accounts Canpotex Limited (Canpotex) Other Less allowance for doubtful accounts	\$	183.1 502.0 (8.4)	\$	164.3 264.4 (8.4)

	676.7	420.3
Margin deposits on derivative instruments	224.1	108.9
Income taxes receivable	27.2	287.4
Provincial mining and other taxes receivable	-	234.6
Other non-trade accounts	47.1	86.7
	\$ 975.1	\$ 1,137.9

3. Inventories

	 1ber 30,)10	mber 31, 2009
Finished products Intermediate products Raw materials Materials and supplies	\$ 184.6 141.9 58.4 122.9	\$ 303.1 158.9 50.6 110.9
	\$ 507.8	\$ 623.5

Three Months Ended September 30					Nine Months Ended September 30			
	2010		2009		2010		2009	
				*				
\$	826.9	\$	579.5	\$	2,313.3	\$	1,581.3	
	-		5.0		4.5		45.2	
	-		4.7		0.3		4.7	
	-		1.4		-		1.4	
	0.5		0.5		1.5		1.8	
	(0.4)		(1.7)		(2.1)		(7.3)	
\$	827.0	\$	589.4	\$	2,317.5	\$	1,627.1	
	\$	Septem 2010 \$ 826.9 - - 0.5 (0.4)	September 2010 \$ 826.9 \$ - - 0.5 (0.4)	September 30 2010 2009 \$ 826.9 \$ 579.5 - 5.0 - 4.7 - 1.4 0.5 0.5 (0.4) (1.7)	September 30 2010 2009 \$ 826.9 \$ 579.5 \$ - 5.0 - 4.7 - 1.4 0.5 0.5 (0.4) (1.7)	September 30 Septem 2010 2009 2010 \$ 826.9 \$ 579.5 \$ 2,313.3 - 5.0 4.5 - 4.7 0.3 - 1.4 - - 1.5 (0.4) (1.7) (2.1)	September 30 2010 September 30 2009 September 3 2010 \$ 826.9 \$ 579.5 \$ 2,313.3 \$ - \$ -	

The carrying amount of inventory recorded at net realizable value was \$0.6 at September 30, 2010 and \$33.5 at December 31, 2009 with the remaining inventory recorded at cost.

4. Long-Term Debt

During the three months ended September 30, 2010, the company did not receive any proceeds nor make any repayments under its long-term credit facilities. During the nine months ended September 30, 2010, the company received proceeds from its long-term credit facilities of \$400.0, and made repayments of \$400.0 under these facilities.

During the second quarter of 2010, the company classified the \$600.0 aggregate principal amount of 7.750 percent senior notes due May 31, 2011 as current.

5. Capital Management

The company s objectives when managing its capital are to maintain financial flexibility while managing its cost of, and optimizing access to, capital. In order to achieve these objectives, its strategy, which was unchanged from 2009, was to maintain its investment grade credit rating.

The company includes net debt and adjusted shareholders equity as components of its capital structure. The calculation of net debt, adjusted shareholders equity and adjusted capital are set out in the following table:

	September 30, 2010			December 31, 2009		
Short-term debt and current portion of long-term debt Long-term debt	\$	993.4 2,721.6	\$	728.8 3,319.3		
Total debt Less: cash and cash equivalents		3,715.0 359.8		4,048.1 385.4		
Net debt		3,355.2		3,662.7		
Shareholders equity Less: accumulated other comprehensive income		7,850.5 1,762.9		6,439.8 1,648.8		
Adjusted shareholders equity		6,087.6		4,791.0		
Adjusted capital ⁽¹⁾	\$	9,442.8	\$	8,453.7		

⁽¹⁾ Adjusted capital = (total debt cash and cash equivalents) + (shareholders equity accumulated other comprehensive income).

The company monitors capital on the basis of a number of factors, including the ratios of: earnings before interest expense, income taxes, depreciation and amortization, and gain on disposal of auction rate securities (adjusted EBITDA) to adjusted interest expense; net debt to adjusted EBITDA and net debt to adjusted capital. Adjusted EBITDA to adjusted interest expense and net debt to adjusted EBITDA are calculated utilizing 12-month trailing adjusted EBITDA and adjusted interest expense.

		As At o 12 Mont		
	Sept	tember 30, 2010	Dec	ember 31, 2009
Components of ratios				
Adjusted EBITDA (12 months ended)	\$	2,575.0	\$	1,377.6
Net debt	\$	3,355.2	\$	3,662.7
Adjusted interest expense (12 months ended)	\$	219.2	\$	189.1
Adjusted capital	\$	9,442.8	\$	8,453.7
Ratios				
Adjusted EBITDA to adjusted interest expense ⁽¹⁾		11.7		7.3
Net debt to adjusted EBITDA ⁽²⁾		1.3		2.7
Net debt to adjusted capital ⁽³⁾		35.5%		43.3%

- ⁽¹⁾ Adjusted EBITDA to adjusted interest expense = adjusted EBITDA (12 months ended) / adjusted interest expense (12 months ended).
- ⁽²⁾ Net debt to adjusted EBITDA = (total debt cash and cash equivalents) / adjusted EBITDA (12 months ended).
- ⁽³⁾ Net debt to adjusted capital = (total debt cash and cash equivalents) / (total debt cash and cash equivalents + shareholders equity accumulated other comprehensive income).

The company monitors its capital structure and, based on changes in economic conditions, may adjust the structure through adjustments to the amount of dividends paid to shareholders, repurchase of shares, issuance of new shares or issuance of new debt.

The increase in adjusted EBITDA to adjusted interest expense is a result of adjusted EBITDA increasing more than the increase in adjusted interest expense. The net-debt-to-adjusted-EBITDA ratio decreased as net debt decreased and adjusted EBITDA increased. Net-debt-to-adjusted-capital ratio decreased as net debt decreased and adjusted capital increased.

The calculations of the twelve-month trailing net income, adjusted EBITDA, interest expense and adjusted interest expense are set out in the following tables:

Twelve		Twelve
Months		Months
Ended	Three Months Ended	Ended

	Sept	tember 30,5 2010	September 30, . 2010		, June 30, 2010		March 31, 2010		December 31, 2009		ember 31, 2009
Net income Income taxes Interest expense Depreciation and	\$	1,563.1 520.1 109.8	\$	402.7 120.0 16.5	\$ 472.0 174.3 22.7	\$	449.2 182.4 30.5	\$	239.2 43.4 40.1	\$	980.7 79.2 120.9
amortization Gain on disposal of auction rate securities		382.0		96.4 -	99.9 -		101.1 -		84.6 -		312.1 (115.3)
Adjusted EBITDA	\$	2,575.0	\$	635.6	\$ 768.9	\$	763.2	\$	407.3	\$	1,377.6

	M E Septe	welve onths nded mber 30,S 2010	-	mber 30 2010	, Ju	[°] hree M ne 30, 2010	Ma		mber 31, 2009	Twelve Months Ended December 31, 2009		
Interest expense Interest capitalized to property, plant and	\$	109.8	\$	16.5	\$	22.7	\$	30.5	\$ 40.1	\$	120.9	
equipment Adjusted interest expense	\$	109.4 219.2	\$	37.0 53.5	\$	30.3 53.0	\$	20.7 51.2	\$ 21.461.5	\$	68.2 189.1	

6. Segment Information

The company has three reportable business segments: potash, phosphate and nitrogen. These business segments are differentiated by the chemical nutrient contained in the product that each produces. Inter-segment sales are made under terms that approximate market value. The accounting policies of the segments are the same as those described in Note 1.

Three Months Ended September 30, 2010

	Р	Potash		Phosphate		Nitrogen		thers	Consolidate	
Sales	\$	637.2	\$	536.0	\$	401.8	\$	-	\$	1,575.0
Freight		40.1		30.6		10.4		-		81.1
Transportation and distribution		15.0		13.5		9.4		-		37.9
Net sales third party		582.1		491.9		382.0		-		
Cost of goods sold		218.6		392.4		281.7		-		892.7
Gross margin		363.5		99.5		100.3		-		563.3
Depreciation and amortization		26.8		46.1		21.1		2.4		96.4
Inter-segment sales		-		-		27.6		-		-

Three Months Ended September 30, 2009

	Р	Potash		Phosphate		Nitrogen		All Others		Consolidated		
Sales Freight	\$	423.4 16.8	\$	357.4 24.3	\$	318.3 12.6	\$	-	\$	1,099.1 53.7		

Transportation and distribution	9.2	13.9	13.2	-	36.3
Net sales third party	397.4	319.2	292.5	-	
Cost of goods sold	146.0	276.5	241.9	-	664.4
Gross margin	251.4	42.7	50.6	-	344.7
Depreciation and amortization	13.2	43.1	25.1	2.0	83.4
Inter-segment sales	-	-	23.3	-	-

Nine Months Ended September 30, 2010

	Potash	Pł	osphate	N	litrogen	All hers	Cor	isolidated
Sales	\$ 2,170.4	\$	1,300.8	\$	1,255.2	\$ -	\$	4,726.4
Freight	142.9		75.2		32.3	-		250.4
Transportation and distribution	59.5		31.3		32.0	-		122.8
Net sales third party	1,968.0		1,194.3		1,190.9	-		
Cost of goods sold	691.5		966.7		833.0	-		2,491.2
Gross margin	1,276.5		227.6		357.9	-		1,862.0
Depreciation and amortization	84.4		136.5		70.1	6.4		297.4
Inter-segment sales	-		-		81.1	-		-
			9					

		Potash	F	Phosphate]	Nitrogen	А	ll Others	Co	nsolidated
Sales	\$	903.3	\$	1,012.0	\$	962.3	\$	-	\$	2,877.6
Freight		34.1		58.3		37.8		-		130.2
Transportation and distribution		24.4		34.8		41.8		-		101.0
Net sales third party		844.8		918.9		882.7		-		
Cost of goods sold		320.6		849.9		734.0		-		1,904.5
Gross margin		524.2		69.0		148.7		-		741.9
Depreciation and amortization		26.6		120.0		74.3		6.6		227.5
Inter-segment sales		-		-		44.1		-		-
Assets]	Potash	Pł	nosphate	Ň	litrogen	Al	ll Others	Co	nsolidated
Assets at September 30, 2010 Assets at December 31, 2009 Change in assets Additions to property, plant and	\$	5,346.9 4,708.3 638.6	\$	2,479.0 2,356.8 122.2	\$	1,834.6 1,688.6 146.0	\$	4,871.5 4,168.5 703.0	\$	14,532.0 12,922.2 1,609.8
equipment		1,167.8		138.2		65.7		22.4		1,394.1

Nine Months Ended September 30, 2009

In January and February 2010, the company purchased additional shares in Israel Chemicals Ltd. (ICL) for cash consideration of \$420.1, increasing its ownership percentage to 14 percent. In conjunction with this purchase, the company incurred a loss of \$2.2 on a foreign exchange contract.

7. Shareholders Equity

Shareholder Rights Plan

During the third quarter of 2010, the Board of Directors adopted a Shareholder Rights Plan (the Rights Plan). In connection with the adoption of the Rights Plan, the Board of Directors authorized the issuance of one share purchase right in respect of each common share of PotashCorp outstanding as of the close of business on August 16, 2010 (and each share issued thereafter, subject to the limitations set out in the Rights Plan). Under the terms of the Rights Plan, the rights will become exercisable if a person, together with its affiliates, associates and joint actors, acquires or announces an intention to acquire beneficial ownership of shares which, when aggregated with its current holdings, total 20 percent or more of PotashCorp s outstanding common shares, subject to the ability of the Board of Directors to defer the time at which the rights become exercisable and to waive the application of the Rights Plan.

Following the acquisition of more than 20 percent of the outstanding common shares by any person (and its affiliates, associates and joint actors), each right held by a person other than the acquiring person (and its affiliates, associates and joint actors) would, upon exercise, entitle the holder to purchase common shares at a substantial discount to the then prevailing market price. The Rights Plan permits the acquisition of control of PotashCorp through a permitted bid , a competing permitted bid or a negotiated transaction. A permitted bid is one that, among other things, is made to all holders of shares, is open for a minimum of 90 days and is conditioned on more than 50% of the outstanding

common shares of the company held by Independent Shareholders (as defined in the Rights Plan) being deposited to the bid and a further 10 business day extension of the bid should this condition be met.

Stock-Based Compensation

On May 6, 2010, the company s shareholders approved the 2010 Performance Option Plan under which the company may, after February 19, 2010 and before January 1, 2011, issue options to acquire up to 1,000,000 common shares. Under the plan, the exercise price shall not be less than the quoted market closing price of the company s common shares on the last trading day immediately preceding the date of the grant, and an option s maximum term is 10 years. In general, options will vest, if at all, according to a schedule based on the three-year average excess of the company s consolidated cash flow return on investment over weighted average cost of capital.

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As of September 30, 2010, options to purchase a total of 444,700 common shares had been granted under the plan. The weighted average fair value of options granted was \$47.88 per share, estimated as of the date of grant using the Black-Scholes-Merton option-pricing model with the following weighted average assumptions:

Expected dividend	\$ 0.40
Expected volatility	50%
Risk-free interest rate	2.61%
Expected life of options	5.9 years

8. Pension and Other Post-Retirement Expenses

		Three N led Sep			Er	ıs əer 30		
Defined Benefit Pension Plans	2010		2009		2	2010	2009	
Service cost Interest cost	\$	5.0 11.7	\$	4.3 11.1	\$	15.0 35.1	\$	12.9 33.3
Expected return on plan assets Net amortization and change in valuation allowance		(11.6) 6.3		(9.6) 7.2		(34.8) 18.7		(28.8) 21.6
Net expense	\$	11.4	\$	13.0	\$	34.0	\$	39.0

		Nine Months					
Other Post-Retirement Plans	2	Septem 010	0 009		nded Sep 2010		er 30 2009
Service cost Interest cost Net amortization	\$	1.7 4.1 (0.6)	\$ 1.5 4.1 0.2	\$	5.2 12.1 (1.6)	\$	4.6 12.4 0.5
Net expense	\$	5.2	\$ 5.8	\$	15.7	\$	17.5

For the three months ended September 30, 2010, the company contributed \$46.6 to its defined benefit pension plans, \$6.2 to its defined contribution pension plans and \$2.9 to its other post-retirement plans. Contributions for the nine months ended September 30, 2010 were \$50.8 to its defined benefit pension plans, \$18.3 to its defined contribution pension plans and \$6.5 to its other post-retirement plans. Total 2010 contributions to these plans are not expected to

differ significantly from the amounts previously disclosed in Note 15 to the consolidated financial statements in the company s 2009 financial review annual report.

9. Other Income

	Three Months Ended September 30				Nine Months Ended September 3			
	20)10	2	2009		2010		2009
Share of earnings of equity investees Dividend income Gain on disposal of auction rate securities		51.0 24.6 -	\$	32.5	\$	139.0	\$	100.2 51.8 115.3
Other		(10.0) 65.6	\$	(2.7)	\$	(19.5) 241.1	\$	(2.7) 264.6

Included in other are financial advisory, legal and other fees incurred during the quarter ended September 30, 2010 relating to PotashCorp s response actions to the commencement by BHP Billiton Development 2 (Canada) Limited, a wholly owned indirect subsidiary of BHP Billiton Plc (BHP), of an unsolicited offer to purchase all of PotashCorp s outstanding common shares (the BHP Offer). The company will be required to pay additional fees to its financial advisors in connection with the BHP Offer. A significant portion of the fees payable to each of the company s financial advisors in connection with their respective engagements is payable on consummation of certain transactions with one or more third parties, including upon consummation of the BHP Offer, in the event the

company does not consummate the BHP Offer and/or if certain other transactions with any party occur before a certain date.

10. Interest Expense

	Three Months Ended September 30			Nine Months Ended Septembe			ber 30	
	2010			2009		2010		2009
Interest expanse on								
Interest expense on Short-term debt	\$	1.9	\$	3.6	\$	5.8	\$	17.3
Long-term debt	φ	52.8	φ	46.0	φ	5.8 158.4	φ	119.8
Interest capitalized to property, plant and equipment		(37.0)		(16.8)		(88.0)		(46.8)
Interest income		(1.2)		(1.7)		(6.5)		(9.5)
	\$	16.5	\$	31.1	\$	69.7	\$	80.8

11. Income Taxes

For the three months ended September 30, 2010, the company s income tax expense was \$120.0. This compared to an expense of \$77.9 for the same period last year. For the nine months ended September 30, 2010, the company s income tax expense was \$476.7 (2009 \$35.8). The actual effective tax rate, including discrete items, for the three and nine months ended September 30, 2010 was 23 percent and 26 percent, respectively, compared to 24 percent and 5 percent for the three and nine months ended September 30, 2009.

The income tax expense for the nine months ended September 30, 2010 included the following discrete items:

To adjust the 2009 income tax provision to the income tax returns filed, an income tax expense of \$18.2, \$8.5 and \$7.3 was recorded in the first, second, and third quarters, respectively.

A future income tax expense of \$6.3 as a result of US legislative changes to Medicare Part D adopted during the first quarter.

A current income tax expense of \$8.2 for international tax issues pertaining to transfer pricing during the second quarter.

A future income tax recovery of \$4.1 related to a second-quarter functional currency tax election by a subsidiary company for Canadian income tax purposes.

The income tax expense for the nine months ended September 30, 2009 included the following discrete items:

A future income tax recovery of \$119.2 for a tax rate reduction resulting from an internal restructuring during the first quarter.

A current income tax recovery of \$47.6 recorded in the first quarter that related to an increase in permanent deductions in the US from prior years, which had a positive impact on cash.

A future income tax expense of \$24.4 related to a second-quarter functional currency tax election by the parent company for Canadian income tax purposes.

The benefit of a lower proportion of consolidated income earned in the higher-tax jurisdictions.

12. Net Income Per Share

Basic net income per share for the quarter is calculated based on the weighted average shares issued and outstanding for the three months ended September 30, 2010 of 296,971,000 (2009 295,721,000). Basic net income per share for the nine months ended September 30, 2010 is calculated based on the weighted average shares issued and outstanding for the period of 296,492,000 (2009 295,467,000).

Diluted net income per share is calculated based on the weighted average number of shares issued and outstanding during the period. The denominator is: (1) increased by the total of the additional common shares that

would have been issued assuming the exercise of all stock options with exercise prices at or below the average market price for the period; and (2) decreased by the number of shares that the company could have repurchased if it had used the assumed proceeds from the exercise of stock options to repurchase them on the open market at the average share price for the period. For performance-based stock option plans, the number of contingently issuable common shares included in the calculation is based on the number of shares that would be issuable based on period-to-date (rather than anticipated) performance, if the effect is dilutive. The weighted average number of shares outstanding for the diluted net income per share calculation for the three months ended September 30, 2010 was 305,231,000 (2009 303,927,000) and for the nine months ended September 30, 2010 was 304,816,000 (2009 303,802,000).

13. Financial Instruments and Related Risk Management

Financial Risks

The company is exposed in varying degrees to a variety of financial risks from its use of financial instruments: credit risk, liquidity risk and market risk. The source of risk exposure and how each is managed is described in Note 26 to the consolidated financial statements in the company s 2009 financial review annual report.

Credit Risk

The company is exposed to credit risk on its cash and cash equivalents, receivables, and derivative instrument assets. The maximum exposure to credit risk, as represented by the carrying amount of the financial assets, was:

	Septer 2	mber 31, 2009	
Cash and cash equivalents	\$	359.8	\$ 385.4
Receivables Derivative instrument assets		947.9 2.8	615.9 9.0

The aging of trade receivables that were past due but not impaired was as follows:

	-	mber 30, 2010	December 31, 2009		
 30 days 60 days Greater than 60 days 	\$	20.4 _ 1.0	\$	20.1 0.7 0.7	
	\$	21.4	\$	21.5	

A reconciliation of the receivables allowance for doubtful accounts is as follows:

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	Nine Mo Septe	nd For the nths Ended mber 30, 2010	Yea Dece	nd For the r Ended mber 31, 2009
Balance, beginning of period Provision for receivables impairment Receivables written off during the period as uncollectible	\$	8.4 0.1 (0.1)	\$	7.7 1.3 (0.6)
Balance, end of period	\$	8.4	\$	8.4

The company sells potash from its Saskatchewan mines for use outside Canada and the US exclusively to Canpotex. Sales to Canpotex are at prevailing market prices and are settled on normal trade terms. There were no amounts past due or impaired relating to amounts owing to the company from Canpotex or the non-trade receivables.

Liquidity Risk

Liquidity risk arises from the company s general funding needs and in the management of its assets, liabilities and capital structure. It manages its liquidity risk to maintain sufficient liquid financial resources to fund its operations and meet its commitments and obligations in a cost-effective manner. In managing its liquidity risk, the company has access to a range of funding options. The table below outlines the company s available debt facilities:

	Total Amount	September 3 Amoun Outstand and Comm	Amount Available	
Credit facilities ⁽¹⁾	\$ 3,250.0	\$	394.8	\$ 2,855.2
Line of credit	75.0		35.3 ₍₂₎	39.7

- (1) The company increased the amount available under its commercial paper program from \$750.0 to \$1,500.0 in the second quarter of 2010. The amount available under the commercial paper program is limited to the availability of backup funds under the credit facilities. Included in the amount outstanding and committed is \$394.8 of commercial paper. Per the terms of the agreements, the commercial paper outstanding and committed, as applicable, is based on the US dollar balance or equivalent thereof in lawful money of other currencies at the time of issue; therefore, subsequent changes in the exchange rate applicable to Canadian dollar denominated commercial paper have no impact on this balance.
- ⁽²⁾ Letters of credit committed.

During the second quarter of 2010, the company entered into an uncommitted \$30.0 letter of credit facility. No letters of credit were outstanding under this facility as at September 30, 2010.

Certain of the company s derivative instruments contain provisions that require its debt to maintain specified credit ratings from two of the major credit rating agencies. If the company s debt were to fall below the specified ratings, it would be in violation of these provisions, and the counterparties to the derivative instruments could request immediate payment or demand immediate and ongoing full overnight collateralization on derivative instruments in net liability positions. The aggregate fair value of all derivative instruments with credit risk-related contingent features that were in a liability position on September 30, 2010 was \$315.7, for which the company has posted collateral of \$224.1 in the normal course of business. If the credit risk-related contingent features underlying these agreements were triggered on September 30, 2010, the company would have been required to post an additional \$89.7 of collateral to its counterparties.

The table below presents a maturity analysis of the company s financial liabilities and gross settled derivative contracts based on the expected cash flows from the date of the balance sheet to the contractual maturity date. The amounts are the contractual undiscounted cash flows.

Carrying Amount at September 30, Contractual Within

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Over

	2010		Cash Flows		1 to3 to1 year3 years5 years						years
Short-term debt obligations ⁽¹⁾ Payables and accrued	\$ 395.0	\$	395.2	\$	395.2	\$	-	\$	-	\$	-
charges ⁽²⁾	720.0		720.0		720.0		-		-		-
Long-term debt obligations ⁽¹⁾ Foreign currency	3,357.7		4,948.2		795.6		542.9		1,237.5		2,372.2
derivatives	(2.8)										
Outflow			100.0		100.0		-		-		-
Inflow			(102.8)		(102.8)		-		-		-
Natural gas derivative liabilities ⁽³⁾	315.7		327.2		91.5		90.0		65.3		80.4
	\$ 4,785.6	\$	6,387.8	\$	1,999.5	\$	632.9	\$	1,302.8	\$	2,452.6

- ⁽¹⁾ Contractual cash flows include contractual interest payments related to debt obligations. Interest rates on variable rate debt are based on prevailing rates at September 30, 2010.
- (2) Excludes taxes, accrued interest, deferred revenues and current portions of accrued environmental costs and asset retirement obligations and accrued pension and other post-retirement benefits. This also excludes derivative financial instrument liabilities which have been presented separately.
- ⁽³⁾ Natural gas derivatives are subject to master netting agreements. Each counterparty has margin requirements that may require the company to post collateral against liability balances.

Market Risk

Market risk is the risk that financial instrument fair values will fluctuate due to changes in market prices. The market risks to which the company is exposed are foreign exchange risk, interest rate risk and price risk (related to commodity and equity securities).

Foreign Exchange Risk

The following table shows the company s significant exposure to exchange risk and the pre-tax effects on income and OCI of reasonably possible changes in the relevant foreign currency. The company has no significant foreign currency exposure related to cash and cash equivalents and receivables. This analysis assumes all other variables remain constant.

						reign Exc	-			
		~ •		5% incr	eas	e in		5% decr	rease	in
	Carrying Amount of Asset		US\$			US	3\$			
		(Liability)	In	come		OCI	In	come	C	OCI
September 30, 2010										
Available-for-sale investments Israel Chemicals Ltd. (New Israeli shekels) Sinofert Holdings Limited (Hong Kong	\$	2,490.7	\$	-	\$	(124.5)	\$	-	\$	124.5
dollars)		891.4		-		(44.6)		-		44.6
Short-term debt (CDN)		(20.0)		1.0		-		(1.0)		-
Payables (CDN)		(144.9)		7.2		-		(7.2)		-
Foreign currency derivatives		2.8		(5.1)		-		5.1		-
December 31, 2009 Available-for-sale investments										
Israel Chemicals Ltd. (New Israeli shekels) Sinofert Holdings Limited (Hong Kong		1,895.7		-		(94.8)		-		94.8
dollars)		864.2		-		(43.2)		-		43.2
Short-term debt (CDN)		(262.5)		13.1		-		(13.1)		-
Payables (CDN)		(167.2)		8.4		-		(8.4)		-
Foreign currency derivatives		5.0		(20.4)		-		20.4		-

At September 30, 2010, the company had entered into foreign currency forward contracts to sell US dollars and receive Canadian dollars in the notional amount of \$80.0 (December 31, 2009 \$140.0) at an average exchange rate of 1.0625 (December 31, 2009 1.0681) per US dollar. Maturity dates for all forward contracts were within 2010.

At September 30, 2010, the company had foreign currency swaps to sell US dollars and receive Canadian dollars in the notional amount of \$20.0 (December 31, 2009 \$262.5) at an average exchange rate of 1.0401 (December 31, 2009 1.0551) per US dollar. Maturity dates for all swaps were within 2010.

Interest Rate Risk

The company does not have significant exposure to interest rate risk at September 30, 2010 and December 31, 2009. The only financial assets bearing any variable interest rate exposure are cash and cash equivalents. As for financial liabilities, the company only has an insignificant exposure related to a long-term loan that is subject to variable rates. Short-term debt, related to commercial paper, is excluded from interest rate risk as the interest rates are fixed for the stated period of the debt. The company would only be exposed to variable interest rate risk on the issuance of new commercial paper. The company does not measure any fixed-rate debt at fair value. Therefore, changes in interest rates will not affect income or OCI as there is no change in the carrying value of fixed-rate debt and interest payments are fixed. This analysis assumes all other variables remain constant.

Price Risk

The following table shows the company s exposure to price risk and the pre-tax effects on net income and OCI of reasonably possible changes in the relevant commodity or securities prices. This analysis assumes all other variables remain constant.

						Price F	Risk			
		Carrying		E	ffect of 10				rease	!
:	Sept	of Asset (tember 30,	•	Sept	in prices ember 30,		epte	in price ember 30		
		2010	2009		2010	2009		2010		2009
Natural gas derivatives Available-for-sale investments	\$	(315.7) 3,382.1	\$ (171.0) 2,759.9	\$	(49.9) (338.2)	\$ (72.6) (276.0)	\$	49.9 338.2	\$	72.8 276.0

At September 30, 2010, the company had natural gas derivatives qualifying for hedge accounting in the form of swaps for which it has price risk exposure; which derivatives represented a notional amount of 104.5 million MMBtu with maturities in 2010 through 2019. At December 31, 2009, the notional amount of swaps was 123.0 million MMBtu with maturities in 2010 through 2019.

Fair Value

Fair value represents point-in-time estimates that may change in subsequent reporting periods due to market conditions or other factors.

Presented below is a comparison of the fair value of each financial instrument to its carrying value.

	Septembe Carrying Amount of Asset (Liability)	r 30, 2010 Fair Value of Asset (Liability)	December Carrying Amount of Asset (Liability)	er 31, 2009 Fair Value of Asset (Liability)		
Derivative instrument assets Natural gas derivatives Foreign currency derivatives Available-for-sale investments Derivative instrument liabilities Natural gas derivatives Foreign currency derivatives Long-term debt Senior notes Other	\$	\$	\$ 3.7 5.3 2,759.9 (174.7) (0.3) (3,350.0) (8.0)	\$ 3.7 5.3 2,759.9 (174.7) (0.3) (3,505.6) (8.0)		

Due to their short-term nature, the fair value of cash and cash equivalents, receivables, short-term debt, and payables and accrued charges is assumed to approximate carrying value. The fair value of the company s senior notes at September 30, 2010 reflected the yield valuation based on observed market prices. Yields on senior notes ranged from 1.34 percent to 5.71 percent (December 31, 2009 1.73 percent to 5.83 percent).

Interest rates used to discount estimated cash flows related to derivative instruments that were not traded in an active market at September 30, 2010 were between 0.65 percent and 3.89 percent (December 31, 2009 between 0.23 percent and 4.67 percent) depending on the settlement date.

The following table presents the company s fair value hierarchy for those financial assets and financial liabilities carried at fair value at September 30, 2010. During the quarter ended September 30, 2010, there were no transfers between Level 1 and Level 2 and no transfers into or out of Level 3.

	Carrying Amount of Asset			air Value M Quoted Prices in Active	U Sigi	nents at Re Jsing nificant Other	porting Date Significant		
	(L	iability) at ember 30,	Markets for Identical		Observable Inputs			oservable nputs	
Description	S.P.	2010		Level 1)		evel 2)		evel 3)	
Derivative instrument assets Foreign currency derivatives Available-for-sale investments Derivative instrument liabilities Natural gas derivatives	\$	2.8 3,382.1 (315.7)	\$	3,382.1 -	\$	2.8 - (59.4)	\$	(256.3)	
Description	Ar (L	arrying nount of Asset iability) at ember 31, 2009	n P Ma Io	air Value M Quoted rices in Active arkets for dentical Assets Level 1)	U Sigi Obs	nents at Re Jsing nificant Other servable nputs evel 2)	Sig Unol I	g Date nificant oservable nputs evel 3)	
Description		2007	()		(L	CVCI 2)	(L	ever 5)	
Derivative instrument assets Natural gas derivatives Foreign currency derivatives Available-for-sale investments Derivative instrument liabilities	\$	3.7 5.3 2,759.9	\$	- - 2,759.9	\$	1.2 5.3	\$	2.5	

Fair Value Measurements Using Significant Unobservable Inputs (Level 3)

Natural Gas Derivatives September 30, December 31, 2010 2009

Balance, beginning of period Total losses (realized and unrealized) before income taxes Included in earnings Included in other comprehensive income Other Purchases Sales Issues Settlements Transfer out of Level 3	\$	(119.0) (25.1) (144.4) - - - 32.2 -	\$	(110.8) (48.6) (49.4) - - - 66.0 23.8	
Balance, end of period	\$	(256.3)	\$	(119.0)	
	M	Nine Months Ended September 30, 2010		Twelve Months Ended December 31, 2009	
	Septer	nber 30,		ember 31,	
Amount of total losses for the period included in earnings attributable to the change in unrealized gains or losses relating to instruments still held at the reporting date	Septer	nber 30,		ember 31,	

For the year ended December 31, 2009, auction rate securities considered to be a Level 3 measurement had a beginning balance of \$17.2; a gain of \$115.3 was included in earnings for the period reported in other income

related to the disposal of such securities for the full face amount of \$132.5, resulting in an end of year balance of \$NIL.

14. Seasonality

The company s sales of fertilizer can be seasonal. Typically, the second quarter of the year is when fertilizer sales will be highest, due to the North American spring planting season. However, planting conditions and the timing of customer purchases will vary each year and sales can be expected to shift from one quarter to another.

15. Contingencies

Canpotex

PCS is a shareholder in Canpotex, which markets potash offshore. Should any operating losses or other liabilities be incurred by Canpotex, the shareholders have contractually agreed to reimburse Canpotex for such losses or liabilities in proportion to their productive capacity. Through September 30, 2010, there were no such operating losses or other liabilities.

Mining Risk

In common with other companies in the industry, the company is unable to acquire insurance for underground assets.

Legal and Other Matters

Significant environmental site assessment and/or remediation matters of note include the following:

The company, along with other parties, has been notified by the US Environmental Protection Agency (USEPA) of potential liability under the US Comprehensive Environmental Response, Compensation and Liability Act of 1980 (CERCLA) with respect to certain soil and groundwater conditions at a PCS Joint Venture blending facility in Lakeland, Florida and a certain adjoining former property. A Record of Decision (ROD) was issued on September 27, 2007 and provides for a remedy that requires excavation of impacted soils and interim treatment of groundwater. The total remedy cost is estimated in the ROD to be \$8.5. In September 2010, the USEPA approved the Remedial Design Report to address the soil contamination.

The USEPA has identified PCS Nitrogen, Inc. (PCS Nitrogen) as a potentially responsible party with respect to a former fertilizer blending operation in Charleston, South Carolina, known as the Planters Property or Columbia Nitrogen site, formerly owned by a company from which PCS Nitrogen acquired certain other assets. The USEPA has requested reimbursement of approximately \$3.0 of previously incurred response costs and the performance or financing of future site investigation and response activities from PCS Nitrogen and other named potentially responsible parties. In September 2005, Ashley II of Charleston, L.L.C., the current owner of the Planters Property, filed a complaint in the United States District Court for the District of South Carolina seeking a declaratory judgment that PCS Nitrogen is liable to pay environmental response costs at the site. After the Phase II trial, the district court allocated 30 percent of the liability for response costs at the site to PCS Nitrogen, as well as a proportional share of any costs that cannot be recovered from another responsible party. PCS has filed a motion for amendment of this decision. If that request is denied, the decision may be appealed, along with a previous decision imposing successor liability on PCS. The ultimate amount of liability for PCS depends upon the amount needed for remedial activities, the ability of other

parties to pay, and on the availability of insurance.

PCS Phosphate has agreed to participate, on a non-joint and several basis, with parties to an Administrative Settlement Agreement with the USEPA (Settling Parties) in the performance of a removal action and the payment of certain other costs associated with PCB soil contamination at the Ward Superfund Site in Raleigh, North Carolina (Site), including reimbursement of the USEPA s past costs. The removal activities commenced at the Site in August 2007. The cost of performing the removal action at the Site is

estimated at \$70.0. The Settling Parties have initiated CERCLA cost recovery litigation against PCS Phosphate and more than 100 other entities. PCS Phosphate filed crossclaims and counterclaims seeking cost recovery. In addition to the removal action at the Site, investigation of sediments downstream of the Site in what is called Operable Unit 1 has occurred. In September 2008, the USEPA issued a final remedy for Operable Unit 1, with an estimated cost of \$6.1. In response to a special notice letter from the USEPA, PCS Phosphate and the Settling Parties made a good-faith offer to perform and/or pay for certain actions described in the special notice letter. At this time, the company is unable to evaluate the extent of any exposure that it may have for the matters addressed in the special notice letter.

Pursuant to the 1996 Corrective Action Consent Order (the Order) executed between PCS Nitrogen Fertilizer, L.P., formerly known as Arcadian Fertilizer, L.P. (PCS Nitrogen Fertilizer) and Georgia Department of Natural Resources, Environmental Protection Division (GEPD) in conjunction with PCS Nitrogen Fertilizer s purchase of real property located in Augusta, Georgia, PCS Nitrogen Fertilizer agreed to perform certain activities including a facility investigation and, if necessary, a corrective action. PCS Nitrogen Fertilizer has performed an investigation of environmental site conditions, has documented its findings in several successive facility investigation reports submitted to GEPD and has conducted a pilot study to evaluate the viability of in-situ bioremediation of groundwater at the site. In May 2009, PCS Nitrogen Fertilizer submitted a Corrective Action Plan (CAP) to GEPD proposing to utilize in-situ bioremediation of groundwater at the site. In the event GEPD approves the CAP, a full-scale bioremediation remedy will be implemented.

In December 2009, during a routine inspection of a gypsum stack at the White Springs, Florida facility a sinkhole was discovered that resulted in the loss of approximately 84 million gallons of water from the stack. The company is sampling production and monitoring wells on its property and drinking water wells on neighboring property to assess impacts. The company incurred costs of \$3.3 to address the sinkhole between the time of discovery and the end of the second quarter of 2010. The Florida Department of Environmental Protection (FDEP) issued a notice to the company stating that the release may constitute an unauthorized discharge. The company is negotiating an order with the FDEP in an effort to address the situation. The company entered into an order on consent with the USEPA that requires the company to complete a study of available feasible measures to reduce the possibility and impacts of any future sinkholes. Depending on the outcome of this study, the order will require the implementation of certain mitigation measures, although the scope and timing for the implementation of any such measures cannot be ascertained at the current time. The company is unable at this time to estimate with certainty the total costs that may be incurred to address this matter.

The company is also engaged in ongoing site assessment and/or remediation activities at a number of other facilities and sites. Based on current information, it does not believe that its future obligations with respect to these facilities and sites are reasonably likely to have a material adverse effect on its consolidated financial position or results of operations.

Other significant matters of note include the following:

The USEPA has notified the company of various alleged violations of the US Resource Conservation and Recovery Act (RCRA) at its Aurora, North Carolina, White Springs, Florida and Geismar, Louisiana plants. The company has entered into RCRA 3013 Administrative Orders on Consent and has performed certain site assessment activities at its White Springs, Aurora and Geismar plants. The company is uncertain if any resolution will be possible without litigation, or, if litigation occurs, what the outcome would be. At this time, the company is unable to evaluate the extent of any exposure that it may have in these matters.

The USEPA has notified the company of various alleged violations of the Clean Air Act at its Geismar, Louisiana plant. The government has demanded process changes and penalties that would cost a total of approximately \$27.0, but the company denies that it has any liability for the Geismar matter. Although the company is proceeding with planning and permitting for the process changes demanded by the government, the company is uncertain if any resolution will be possible without litigation, or, if litigation occurs, what the outcome would be. In July 2010, without alleging any specific violation of the Clean Air Act, the

USEPA requested that the company meet and demonstrate compliance with the Clean Air Act for specified projects undertaken at the White Springs sulfuric acid plants. The company participated in such meeting but, at this time, is unable to evaluate if it has any exposure.

Significant portions of the company s phosphate reserves in Aurora, North Carolina are located in wetlands. Under the Clean Water Act, the company must obtain a permit from the US Army Corps of Engineers (the Corps) before mining in the wetlands. On January 15, 2009, the Division of Water Quality of the North Carolina Department of Natural Resources issued a certification under Section 401 of the Clean Water Act. that mining of phosphate in excess of thirty years from lands owned or controlled by the company, including some wetlands, would not degrade water quality. Thereafter, on June 10, 2009, the Corps issued the company a permit that will allow the company to mine the phosphate deposits identified in the 401 certification. USEPA decided not to seek additional review of the permit. On March 12, 2009, four environmental organizations (Pamlico-Tar River Foundation, North Carolina Coastal Federation, Environmental Defense Fund and Sierra Club) filed a Petition for a Contested Case Hearing before the North Carolina Office of Administrative Hearings (OAH) challenging the 401 certification. The company has intervened in this proceeding. Petitioners filed a motion for partial summary judgment on February 5, 2010 and the company filed a response and cross-motion for summary judgment on March 18, 2010. The Division of Water Quality also filed a response to Petitioner s motion for partial summary judgment on March 18, 2010. In August 2010, the parties argued these motions before the OAH. At this time, the company is unable to evaluate the extent of any exposure that it may have in this matter.

In May 2009, the Canadian government announced that its new industrial greenhouse gas emissions policies will be coordinated with policies that may be implemented in the US. In July 2009, the Canadian government adopted rules requiring the reporting of specified greenhouse gas emissions from sources that emit more than 50,000 tons of carbon dioxide equivalents. In September 2009, the USEPA promulgated rules requiring the reporting of greenhouse gas emissions for all fuel combustion sources emitting more than 25,000 tons of carbon dioxide equivalents and certain other listed sources. The company does not believe that compliance with these emission reporting regulations will have a material adverse effect on its consolidated financial position. In December 2009, the USEPA issued a finding that greenhouse gas emissions from mobile sources endanger public health and welfare. In 2010, the USEPA issued rules regulating greenhouse gas emissions from model year 2012 vehicles sold after January 2, 2011. On that date, the USEPA also will begin phasing in requirements for all new stationary sources, such as power plants, that emit 100,000 tons of greenhouse gases per year or modified sources that increase emissions by 75,000 tons per year to obtain permits incorporating the best available control technology for such emissions. The company is not currently aware of any projects at its facilities that would be subject to these requirements when they become effective. The company is monitoring these developments and, except as indicated above, their effect on its operations cannot be determined with certainty at this time.

On January 26, 2010, the USEPA proposed nutrient criteria for Florida lakes and flowing waters. These criteria are currently scheduled to be promulgated in November 2010. The criteria will become part of Florida s water quality standards sixty days after the final criteria are issued. The company, along with other phosphate companies, is participating in the USEPA rulemaking process. If the USEPA rule is adopted as proposed, projected capital costs resulting from the rule could be in excess of \$100.0 for the company s White Springs plant, and there is no guarantee that controls can be implemented that are capable of achieving compliance with the proposed rule under all flow conditions. This assumes that the rule is adopted as proposed and that none of the site specific criteria mechanisms are available to the White Springs plant. There has been significant comment on the proposed rule by government and industry groups. The prospects for a rule to be adopted and become enforceable without significant change from the proposal are uncertain. The

company is uncertain if any resolution will be possible without litigation, or, if litigation occurs, what the outcome would be.

The company, having been unable to agree with Mosaic Potash Esterhazy Limited Partnership (Mosaic) on the remaining amount of potash that the company is entitled to receive from Mosaic pursuant to the mining and processing agreement in respect of the company s rights at the Esterhazy mine, issued a Statement of Claim in the Saskatchewan Court of Queen s Bench against Mosaic on May 27, 2009. In the

Statement of Claim, the company has asserted that it has the right under the mining and processing agreement to receive potash from Mosaic until at least 2012, and seeks an order from the Court declaring the amount of potash which the company has the right to receive. Mosaic in its Statement of Defence dated June 16, 2009 asserts that at a delivery rate of 1.24 million tons of product per year, the company sentitlement to receive potash under the mining and processing agreement will terminate by August 30, 2010. Also, on June 16, 2009, Mosaic commenced a counterclaim against the company asserting that the company has breached the mining and processing agreement due to its refusal to take delivery of potash product under the agreement based on an event of force majeure. Based on a contention that the force majeure is not valid, and that any tons not taken during such period are somehow forfeited, Mosaic has indicated that it may begin to temporarily suspend delivery of product as early as November 15, 2010. If that should occur, or occurs subsequently, the Company intends to take all necessary steps to enforce its right under the agreements, pending determination of the matters currently in issue before the Court.

The company will continue to assert its position in these proceedings vigorously and it denies liability to Mosaic in connection with its counterclaim.

Between September 11 and October 2, 2008, the company and PCS Sales (USA), Inc. were named as defendants in eight very similar antitrust complaints filed in federal courts. Other potash producers are also defendants in these cases. Each of the separate complaints alleges conspiracy to fix potash prices, to divide markets, to restrict supply and to fraudulently conceal the conspiracy, all in violation of Section 1 of the Sherman Act. The company and PCS Sales (USA), Inc. believe each of these eight private antitrust law lawsuits is without merit and intend to defend them vigorously.

On August 20, 2010, BHP commenced the BHP Offer, being an unsolicited offer to purchase all of the company s issued and outstanding common shares for US\$130 per common share. The BHP Offer, unless extended, is open for acceptance until November 18, 2010. After carefully considering the BHP Offer, with the benefit of advice from its independent financial and legal advisors, PotashCorp s Board of Directors unanimously determined that the BHP Offer is not in the best interests of the company, its shareholders or other stakeholders. The Board of Directors has unanimously recommended that shareholders reject the BHP Offer and not tender their common shares to the BHP Offer. For more information, see PotashCorp s Directors Circular and Solicitation/Recommendation Statement on Schedule 14D-9 filed with the US Securities and Exchange Commission and Canadian provincial securities commissions.

In addition, various other claims and lawsuits are pending against the company in the ordinary course of business. While it is not possible to determine the ultimate outcome of such actions at this time, and there exist inherent uncertainties in predicting such outcomes, it is the company s belief that the ultimate resolution of such actions is not reasonably likely to have a material adverse effect on its consolidated financial position or results of operations.

The breadth of the company s operations and the global complexity of tax regulations require assessments of uncertainties and judgments in estimating the taxes it will ultimately pay. The final taxes paid are dependent upon many factors, including negotiations with taxing authorities in various jurisdictions, outcomes of tax litigation and resolution of disputes arising from federal, provincial, state and local tax audits. The resolution of these uncertainties and the associated final taxes may result in adjustments to the company s tax assets and tax liabilities.

The company owns facilities which have been either permanently or indefinitely shut down. It expects to incur nominal annual expenditures for site security and other maintenance costs at certain of these facilities. Should the facilities be dismantled, certain other shutdown-related costs may be incurred. Such costs are not expected to have a material adverse effect on the company s consolidated financial position or results of operations and would be recognized and recorded in the period in which they are incurred.

16. Guarantees

In the normal course of operations, the company provides indemnifications, that are often standard contractual terms, to counterparties in transactions such as purchase and sale contracts, service agreements, director/officer contracts and leasing transactions. These indemnification agreements may require the company to compensate the

counterparties for costs incurred as a result of various events, including environmental liabilities and changes in (or in the interpretation of) laws and regulations, or as a result of litigation claims or statutory sanctions that may be suffered by the counterparty as a consequence of the transaction. The terms of these indemnification agreements will vary based upon the contract, the nature of which prevents the company from making a reasonable estimate of the maximum potential amount that it could be required to pay to counterparties. Historically, the company has not made any significant payments under such indemnifications and no amounts have been accrued in the accompanying unaudited interim condensed consolidated financial statements with respect to these indemnification guarantees (apart from any appropriate accruals relating to the underlying potential liabilities).

The company enters into agreements in the normal course of business that may contain features that meet the definition of a guarantee. Various debt obligations (such as overdrafts, lines of credit with counterparties for derivatives and back-to-back loan arrangements) and other commitments (such as railcar leases) related to certain subsidiaries and investees have been directly guaranteed by the company under such agreements with third parties. The company would be required to perform on these guarantees in the event of default by the guaranteed parties. No material loss is anticipated by reason of such agreements and guarantees. At September 30, 2010, the maximum potential amount of future (undiscounted) payments under significant guarantees provided to third parties approximated \$557.5. It is unlikely that these guarantees will be drawn upon and the maximum potential amount of future cash requirements or the company s expected losses from these arrangements. At September 30, 2010, no subsidiary balances subject to guarantees were outstanding in connection with the company s cash management facilities, and it had no liabilities recorded for other obligations other than subsidiary bank borrowings of approximately \$5.9.

The company has guaranteed the gypsum stack capping, closure and post-closure obligations of White Springs and PCS Nitrogen in Florida and Louisiana, respectively, pursuant to the financial assurance regulatory requirements in those states. In addition, the company has guaranteed the performance of certain remediation obligations of PCS Joint Venture and PCS Nitrogen at the Lakeland, Florida and Augusta, Georgia sites respectively. The USEPA has announced that it plans to adopt rules requiring financial assurance from a variety of mining operations, including phosphate rock mining. It is too early in the rulemaking process to determine what the impact, if any, on the company s facilities will be when these rules are issued.

The environmental regulations of the Province of Saskatchewan require each potash mine to have decommissioning and reclamation plans. Financial assurances for these plans must be established within one year following their approval by the responsible provincial minister. The Minister of the Environment for Saskatchewan (MOE) has approved the plans. The company had previously provided a CDN \$2.0 irrevocable letter of credit and in the second quarter of 2010 finalized all matters regarding the financial assurances for the 2006 review, including the payment of CDN \$2.8 into the agreed upon trust fund. Under the regulations, the decommissioning and reclamation plans and financial assurances are to be reviewed at least once every five years, or sooner as required by the MOE. The next scheduled review for the decommissioning and reclamation plans and financial assurances is in 2011 and discussions regarding these financial assurances have commenced. The MOE has indicated it is seeking an increase of the amount paid into the trust fund by the company. Based on current information, the company does not believe that its financial assurance requirements or future obligations with respect to this matter are reasonably likely to have a material impact on its consolidated financial position or results of operations.

The company has met its financial assurance responsibilities as of September 30, 2010. Costs associated with the retirement of long-lived tangible assets have been accrued in the accompanying unaudited interim condensed consolidated financial statements to the extent that a legal liability to retire such assets exists.

During the period, the company entered into various other commercial letters of credit in the normal course of operations. As at September 30, 2010, \$35.3 of letters of credit were outstanding.

The company expects that it will be able to satisfy all applicable credit support requirements without disrupting normal business operations.

17. Reconciliation of Canadian and United States Generally Accepted Accounting Principles

Canadian GAAP varies in certain significant respects from US GAAP. As required by the United States Securities and Exchange Commission, the effect of these principal differences on the company s unaudited interim condensed consolidated financial statements is described and quantified below. For a complete discussion of US and Canadian GAAP differences, see Note 31 to the consolidated financial statements in the company s 2009 financial review annual report.

(a) **Inventory valuation:** Under Canadian GAAP, when the circumstances that previously caused inventories to be written down below cost no longer exist or when there is clear evidence of an increase in net realizable value because of changed economic circumstances, the amount of the write-down is reversed. The reversal is limited to the amount of the original writedown. Under US GAAP, the reversal of a writedown is not permitted unless the reversal relates to a writedown recorded in a prior interim period during the same fiscal year.

(b) Long-term investments: Certain of the company s investments in international entities are accounted for under the equity method. Accounting principles generally accepted in those foreign jurisdictions may vary in certain important respects from Canadian GAAP and in certain other respects from US GAAP. The company s share of earnings of these equity investees under Canadian GAAP has been adjusted for the significant effects of conforming to US GAAP.

In addition, the company s interest in a foreign joint venture is accounted for using proportionate consolidation under Canadian GAAP. US GAAP requires joint ventures to be accounted for using the equity accounting method. As a result, an adjustment is recorded to reflect the company s interest in the joint venture under the equity method of accounting.

(c) **Property, plant and equipment and goodwill:** The net book value of property, plant and equipment and goodwill under Canadian GAAP is higher than under US GAAP, as past provisions for asset impairment under Canadian GAAP were measured based on the undiscounted cash flow from use together with the residual value of the assets. Under US GAAP, they were measured based on fair value, which was lower than the undiscounted cash flow from use together with the residual value of the assets. Fair value for this purpose is determined based on discounted expected future net cash flows. In certain cases, US GAAP requires that writedowns be based on discounted cash flows, a prescribed discount rate and the un-weighted average first-day-of-the-month resource prices for the prior twelve months; whereas Canadian GAAP requires undiscounted cash flows using estimated future resource prices based on the best information available to the company.

(d) **Depreciation and amortization:** Depreciation and amortization under Canadian GAAP is higher than under US GAAP, as a result of differences in the carrying amounts of property, plant and equipment under Canadian and US GAAP.

(e) Exploration costs: Under Canadian GAAP, capitalized exploration costs are classified under property, plant and equipment. For US GAAP, these costs are generally expensed until such time as a final feasibility study has confirmed the existence of a commercially mineable deposit.

(f) Pension and other post-retirement benefits: Under US GAAP, the company is required to recognize the difference between the benefit obligation and the fair value of plan assets in the Consolidated Statements of Financial Position with the offset to OCI. No similar requirement currently exists under Canadian GAAP.

In addition, under Canadian GAAP when a defined benefit plan gives rise to an accrued benefit asset, a company must recognize a valuation allowance for the excess of the adjusted benefit asset over the expected future benefit to be

realized from the plan asset. Changes in the pension valuation allowance are recognized in income. US GAAP does not specifically address pension valuation allowances, and the US regulators have interpreted this to be a difference between Canadian and US GAAP. In light of this, a difference between Canadian and US GAAP has been recorded for the effects of recognizing a pension valuation allowance and the changes therein under Canadian GAAP.

(g) Foreign currency translation adjustment: The company adopted the US dollar as its functional and reporting currency on January 1, 1995. At that time, the consolidated financial statements were translated into US dollars at the December 31, 1994 year-end exchange rate using the translation of convenience method under

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Canadian GAAP. This translation method was not permitted under US GAAP. US GAAP required the comparative Consolidated Statements of Operations and Consolidated Statements of Cash Flow to be translated at applicable weighted-average exchange rates, whereas the Consolidated Statements of Financial Position were permitted to be translated at the December 31, 1994 year-end exchange rate. The use of disparate exchange rates under US GAAP gave rise to a foreign currency translation adjustment. Under US GAAP, this adjustment is reported as a component of accumulated OCI.

(h) Offsetting of certain amounts: US GAAP requires an entity to adopt a policy of either offsetting or not offsetting fair value amounts recognized for derivative instruments and for the right to reclaim cash collateral or the obligation to return cash collateral against fair value amounts recognized for derivative instruments executed with the same counterparty under the same master netting arrangement. The company adopted a policy to offset such amounts. Under Canadian GAAP, offsetting of the margin deposits is not permitted.

(i) Stock-based compensation: Under Canadian GAAP, the company s stock-based compensation plan awards classified as liabilities are measured at intrinsic value at each reporting period. US GAAP requires that these liability awards be measured at fair value at each reporting period. The company uses a Monte Carlo simulation model to estimate the fair value of its performance unit incentive plan liability for US GAAP purposes.

Under Canadian GAAP, stock options are recognized over the service period, which for PotashCorp is established by the option performance period. Effective January 1, 2006, under US GAAP, stock options are recognized over the requisite service period, which does not commence until the option plan is approved by the company s shareholders and options are granted thereunder.

	Service Period Commenced						
Performance Option Plan Year	Canadian GAAP	US GAAP					
2007	January 1, 2007	May 3, 2007					
2008	January 1, 2008	May 8, 2008					
2009	January 1, 2009	May 7, 2009					
2010	January 1, 2010	May 6, 2010					

This difference impacts the stock-based compensation cost recorded and may impact diluted earnings per share.

(j) Stripping costs: Under Canadian GAAP, the company capitalizes and amortizes costs associated with the activity of removing overburden and other mine waste minerals in the production phase. US GAAP requires such stripping costs to be attributed to ore produced in that period as a component of inventory and recognized in cost of sales in the same period as related revenue.

(k) Income taxes related to the above adjustments: The income tax adjustment reflects the impact on income taxes of the US GAAP adjustments described above. Accounting for income taxes under Canadian and US GAAP is similar, except that income tax rates of enacted or substantively enacted tax law must be used to calculate future income tax assets and liabilities under Canadian GAAP, whereas only income tax rates of enacted tax law can be used under US GAAP.

(l) Income tax consequences of stock-based employee compensation: Under Canadian GAAP, the income tax benefit attributable to stock-based compensation that is deductible in computing taxable income but is not recorded in

the consolidated financial statements as an expense of any period (the excess benefit) is considered to be a permanent difference. Accordingly, such amount is treated as an item that reconciles the statutory income tax rate to the company s effective income tax rate. Under US GAAP, the excess benefit is recognized as additional paid-in capital.

(m) Income taxes related to uncertain income tax positions: US GAAP prescribes a comprehensive model for how a company should recognize, measure, present and disclose in its consolidated financial statements uncertain income tax positions that it has taken or expects to take on a tax return (including a decision whether to file or not to file a return in a particular jurisdiction). Canadian GAAP has no similar requirements related to uncertain income tax positions.

(n) Cash flow statements: US GAAP requires the disclosure of income taxes paid. Canadian GAAP requires the disclosure of income tax cash flows, which would include any income taxes recovered during the period. For the three months ended September 30, 2010, income taxes paid under US GAAP were \$74.3 (2009 \$3.6) and for the nine months ended September 30, 2010, income taxes paid under US GAAP were \$145.1 (2009 \$740.4).

The application of US GAAP, as described above, would have had the following effects on net income, net income per share, total assets and shareholders equity.

		Three M Ended Sep		ber 30	Nine Months Ended September 30					
		2010		2009 ⁽¹⁾		2010		2009 ⁽¹⁾		
Net income as reported Canadian	\$	402.7	\$	247.0	ሰ	1 222 0	\$	7415		
GAAP Itoms increasing (deepending) reported	Þ	402.7	\$	247.9	\$	1,323.9	\$	741.5		
Items increasing (decreasing) reported net income										
Inventory valuation (a)		_		(1.4)		1.2		(1.7)		
Share of earnings of equity investees (b)		(0.6)		(0.6)		(0.3)		(1.7) (0.6)		
Asset write-down (c)		(0.0)		(0.0)		(32.8)		(0.0)		
Depreciation and amortization (d)		2.1		2.1		6.3		6.3		
Exploration costs (e)		(0.4)		(0.3)		(1.0)		(0.3)		
Pension and other post-retirement				(0.2)		(100)		(0.0)		
benefits (f)		-		0.3		-		0.9		
Stock-based compensation (i)		2.9		(3.6)		2.2		0.5		
Stripping costs (j)		(1.5)		(3.0)		(16.4)		(5.8)		
Deferred income taxes relating to the										
above adjustments (k)		(0.6)		1.4		10.5		2.8		
Income taxes related to US GAAP										
effective income tax rate (k, m)		2.6		12.9		4.5		12.9		
Income taxes related to stock-based										
compensation (l)		(33.5)		(1.2)		(41.5)		(5.6)		
Income taxes related to uncertain										
income tax positions (m)		(11.2)		(4.5)		5.0		(8.4)		
Net income US GAAP	\$	362.5	\$	250.0	\$	1,261.6	\$	742.5		
Basic weighted average shares										
outstanding US GAAP		296,971,000		295,721,000		296,492,000		295,467,000		
0		· · · · · ·		,. , <u>.</u>)·)		-, -, -, -, -, -, -, -, -, -, -, -, -, -		
Diluted weighted every shares										
Diluted weighted average shares outstanding US GAAP (i)	305,219,000			303,927,000	303,801,000					
outstanding US OAAF (I)		303,217,000		505,927,000		304,803,000		505,801,000		

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Basic net income per share	US GAAP	\$	1.22	\$	0.85	\$	4.26	\$	2.51		
Diluted net income per share GAAP	US	\$	1.19	\$	0.82	\$	4.14	\$	2.44		

⁽¹⁾ Corrected as described in Note 18.

	Sep	December 31, 2009		
Total assets as reported Canadian GAAP Items increasing (decreasing) reported total assets	\$	14,532.0	\$	12,922.2
Inventory (a)		(0.5)		(1.7)
Investment in equity investees (b)		(7.3)		(4.0)
Property, plant and equipment (c, d)		(110.9)		(84.4)
Goodwill (c)		(46.7)		(46.7)
Exploration costs (e)		(14.4)		(13.4)
Pension and other post-retirement benefits (f)		(165.0)		(180.9)
Margin deposits associated with derivative instruments (h)		(224.1)		(108.9)
Stripping costs (j)		(63.5)		(47.1)
Income tax asset related to uncertain income tax positions (m)		2.0		33.7
Total assets US GAAP	\$	13,901.6	\$	12,468.8

	Sep	tember 30, 2010		ember 31, 2009 ⁽¹⁾
Total shareholders equity as reported Canadian GAAP Items increasing (decreasing) reported shareholders equity Accumulated other comprehensive income	\$	7,850.5	\$	6,439.8
Share of accumulated other comprehensive income of equity investees (b)		(2.1)		(1.9)
Pension and other post-retirement benefits (f)		(218.4)		(229.7)
Foreign currency translation adjustment (g)		(20.9)		(20.9)
Income taxes related to uncertain income tax positions (m)		(1.2)		(1.2)
Inventory valuation (a)		(0.5)		(1.7)
Share of other comprehensive income of equity investees (b)		(0.2)		0.1
Provision for asset impairment and asset write-down (c)		(250.8)		(218.0)
Depreciation and amortization (d)		93.2		86.9
Exploration costs (e)		(14.4)		(13.4)
Foreign currency translation adjustment (g)		20.9		20.9
Stock-based compensation (i)		4.6		2.4
Stripping costs (j)		(63.5)		(47.1)
Deferred income taxes relating to the above adjustments (k)		49.7		39.2
Income taxes related to US GAAP effective income tax rate (k, m)		(55.7)		(60.2)
Income taxes related to uncertain income tax positions (m)		94.8		89.8
Shareholders equity US GAAP	\$	7,486.0	\$	6,085.0
⁽¹⁾ Corrected as described in Note 18.				
Supplemental US GAAP Disclosures				
Disclosures About Derivative Instruments and Hedging Activities				
Fair Values of Derivative Instruments in the Consolidated Statements of Fina	ncial Pos	sition		
		September 3	80, De	ecember 31,

Derivative instrument assets (liabilities) ⁽¹⁾	Balance Sheet Location	-	ember 30, 2010	2009		
Derivatives designated as hedging instrumen	ts					
Natural gas derivatives	Prepaid expenses and other current					
	assets	\$	-	\$	0.5	
Natural gas derivatives	Other assets		-		3.2	
Natural gas derivatives	Current portion of derivative					
-	instrument liabilities		(92.1)		(51.5)	

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Natural gas derivatives		(223.6)		(123.2)									
Total derivatives designated as hedging instr		(315.7)		(171.0)									
Derivatives not designated as hedging instruments													
Foreign currency derivatives	Prepaid expenses and other current assets		2.8		5.3								
Foreign currency derivatives	Current portion of derivative instrument liabilities		-		(0.3)								
Total derivatives not designated as hedging i	\$	2.8	\$	5.0									

⁽¹⁾ All fair value amounts are gross and exclude netted cash collateral balances.

The Effect of Derivative Instruments on the Consolidated Statements of Operations for the Three Months Ended September 30

atives in Cash Hedging Relationships		Amount of Loss Recognized in OCI (Effective Portion) 2010 2009			Location of Loss Reclassified from Accumulated OCI into Income (Effective Portion)	ŀ	Amount of Loss Reclassified from Accumulated OCI into Income (Effective Portion) 2010 2009			Location of Loss Recognized in Income (Ineffective Portion and Amount Excluded from Effectiveness Testing)			E	Recognized Income (Ineffectiv Portion an Amount Excluded fi Effectiven Testing) 2010 2		
al gas derivatives	\$	(97.3)	\$	(17.9)	Cost of goods sold	\$	(19.6)	\$	(23.4)	Cost of	goods s	sold	\$	(0.4)) \$	
Derivatives Not Designated as Hedging Instruments			Location of Gain R	Location of Gain Recognized in Income			ıcome	Amount of Gain Recogniz in Income 2010 20			ized	zed				
Foreign currency derivatives				Foreign exchange					\$	9.4	\$	18.2	2			

The Effect of Derivative Instruments on the Consolidated Statements of Operations for the Nine Months Ended September 30

tives in Cash Iedging Relationships	Amount Recog in C (Effective 2010	nized)CI	Location of Loss Reclassified from Accumulated OCI into Income (Effective Portion)	Reclassif Accun O into In (Effe	t of Loss fied from nulated CI ncome ective tion) 2009	Location of Loss Recognized in Income (Ineffective Portion and Amount Excluded from Effectiveness Testing)	(Inef Portio Am Exclud Effect	nizeo ome fecti on ai ouni ed fi
l gas derivatives	\$ (199.9)	\$ (64.0)	Cost of goods sold	\$ (57.5)	\$ (64.0)	Cost of goods sold	\$ (0.4)	\$

Amount of

Derivatives Not Designated		(L	oss) Re in In			
as Hedging Instruments	Location of Gain (Loss) Recognized in Income	2	010	2009		
Foreign currency derivatives Natural gas derivatives	Foreign exchange Cost of goods sold	\$	0.7 (0.2)	\$	(4.3) 1.1	

Uncertainty in Income Taxes

During the three and nine months ended September 30, 2010, unrecognized tax benefits increased \$4.3 and decreased \$17.1, respectively. It is reasonably possible that a reduction in a range of \$17.0 to \$19.0 of unrecognized income tax benefits may occur within 12 months as a result of projected resolutions of worldwide income tax disputes.

Recent Accounting Pronouncements

Variable Interest Entities

In June 2009, the Financial Accounting Standards Board (FASB) issued a revised accounting standard to improve financial reporting by enterprises involved with variable interest entities. The standard replaces the quantitative-based risks and rewards calculation for determining which enterprise, if any, has a controlling financial interest in a variable interest entity with an approach focused on identifying which enterprise has the power to direct the activities of a variable interest entity that most significantly impact the entity s economic performance and: (i) the obligation to absorb losses of the entity; or (ii) the right to receive benefits from the entity. The implementation of this guidance prospectively effective January 1, 2010 did not have a material impact on the company s consolidated financial statements.

Fair Value Disclosures

In January 2010, the FASB issued a new accounting standard aimed at improving disclosures about fair value measurements. As of January 1, 2010, the company is required to disclose information on significant transfers in and out of Levels 1 and 2 and the reasons for those transfers. The implementation of this guidance did not have a material impact on the company s consolidated financial statements. Additional disclosures related to details of activity in Level 3 will be required effective January 1, 2011. The company is currently reviewing the impact, if any, on its consolidated financial statements.

Compensation

In April 2010, the FASB issued an accounting standard update to clarify the classification of an employee share-based payment award with an exercise price denominated in the currency of a market in which the underlying equity security trades. The update clarifies that an employee share-based payment award with an exercise price denominated in the currency of a market in which a substantial portion of the entity s equity securities trades should not be considered to contain a condition that is not a market, performance, or service condition. Therefore, an entity would not classify such an award as a liability if it otherwise qualifies as equity. The amendments in this update will be effective for the first fiscal quarter beginning after December 15, 2010, with early adoption permitted. The company is currently reviewing the impact, if any, on its consolidated financial statements.

18. Comparative Figures

During the quarter ended March 31, 2010, prior period non-cash errors were identified pertaining to the computation of asset retirement obligations for the phosphate segment, specifically relating to mine reclamation capping costs. The impact of the errors on annual financial statement components, as originally stated and as corrected, is as follows:

	2006		2007		2008	200
As		As		As		As
Previously	As	Previously	As	Previously	As	Previously
Reported Ac	djustmentCorrected	Reported Ad	ljustmentCorrected	Reported Ad	justment Corrected	Reported Adjust

ements of Financial Position and Accumulated Other Comprehensive Income and Retained Earnings (as applicable)

rued nental	545.2	-	545.2	911.7	-	911.7	1,183.6	7.6	1,191.2	779.3	1
,	110.3	40.7	151.0	121.0	39.8	160.8	133.4	78.8	212.2	134.8	8
k er	632.1 1,286.4	(15.8) (24.9)	616.3 1,261.5	988.1 2,279.6	(15.3) (24.5)	972.8 2,255.1	794.2 2,402.3	(32.6) (53.8)	761.6 2,348.5	999.3 3,272.1	(3 (6
come ings	n/a	n/a	n/a	4,458.5	(24.5)	4,434.0	3,060.2	(53.8)	3,006.4	4,920.9	(6

ements of Operations and Retained Earnings and Comprehensive Income (as applica	ble)
ed	

d	2,374.8 158.1	40.7 (15.8)	2,415.5 142.3	2,882.8 416.2	(0.9) 0.5	2,881.9 416.7	4,081.8 1,077.1	46.6 (17.3)	4,128.4 1,059.8	2,631.6 83.5	1
	631.8	(24.9)	606.9	1,103.6	0.4	1,104.0	3,495.2	(29.3)	3,465.9	987.8	Č
nare											
	2.03	(0.08)	1.95	3.50	-	3.50	11.37	(0.10)	11.27	3.34	(0
nare		(0.00)		• • •		• • • •		(0.00)			(0)
	1.98	(0.08)	1.90	3.40	-	3.40	11.01	(0.09)	10.92	3.25	(0
ncome	n/a	n/a	n/a	2,413.5	0.4	2,413.9	1,974.2	(29.3)	1,944.9	1,978.7	(
sh											
ed											
	631.8	(24.9)	606.9	1,103.6	0.4	1,104.0	3,495.2	(29.3)	3,465.9	987.8	(
re	50.0	(15.8)	34.2	119.6	0.5	120.1	82.2	(17.3)	64.9	203.2	(
	13.4	40.7	54.1	(57.9)	(0.9)	(58.8)	2.3	46.6	48.9	(8.0)	1
es	696.8	-	696.8	1,688.9	-	1,688.9	3,013.2	-	3,013.2	923.9	

n/a = not applicable since the company did not begin to report accumulated other comprehensive income and comprehensive income for Canadian GAAP purposes until 2007

The adjustments are not material to the periods to which they relate. However, as correcting the errors in the first quarter of 2010 would have materially distorted net income for the first quarter, the company has corrected them by revising the impacted balances in the relevant periods, with an adjustment to the opening balance recorded to retained earnings in the first period presented. The impact on the comparative figures presented in the condensed consolidated statements of financial position at December 31, 2009 was as described above.

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The impact on the comparative figures presented in the company s unaudited interim condensed consolidated financial statements for the three months ended September 30, 2009 was as follows:

Statements of operations and retained earnings: increase cost of goods sold by \$1.5, reduce income tax expense by \$0.6; there was no impact on basic or diluted earnings per share.

Statements of cash flow: reduce net income by \$0.9, increase adjustments to reconcile net income to cash provided by operating activities through reduction in provision for future income tax of \$0.6 and increase in other long-term liabilities of \$1.5; there was no net impact on cash flow for the period.

Statements of comprehensive income: reduce net income and comprehensive income by \$0.9.

The impact on the comparative figures presented in the company s unaudited interim condensed consolidated financial statements for the nine months ended September 30, 2009 was as follows:

Statements of operations and retained earnings: increase cost of goods sold by \$4.5, reduce income tax expense by \$1.8, reduce opening retained earnings by \$53.8; basic and diluted earnings per share were reduced \$0.01.

Statements of cash flow: reduce net income by \$2.7, increase adjustments to reconcile net income to cash provided by operating activities through reduction in provision for future income tax of \$1.8 and increase in other long-term liabilities of \$4.5; there was no net impact on cash flow for the period.

Statements of comprehensive income: reduce net income and comprehensive income by \$2.7.



ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis is the responsibility of management and is as of November 5, 2010. The Board of Directors carries out its responsibility for review of this disclosure principally through its audit committee, comprised exclusively of independent directors. The audit committee reviews, and prior to its publication, approves, pursuant to the authority delegated to it by the Board of Directors, this disclosure. The term PCS refers to Potash Corporation of Saskatchewan Inc. and the terms we , us , our , PotashCorp and the company refer to PCS and, as applicable, PCS and its direct and indirect subsidiaries as a group. Additional information relating to the company, including our Annual Report on Form 10-K, can be found on SEDAR at www.sedar.com and on EDGAR at www.sec.gov/edgar.shtml.

POTASHCORP AND OUR BUSINESS ENVIRONMENT

PotashCorp is an integrated producer of fertilizer, industrial and animal feed products. We are the world s largest fertilizer enterprise by capacity, producing the three primary plant nutrients: potash, phosphate and nitrogen. We sell fertilizer to North American retailers, cooperatives and distributors that provide storage and application services to farmers, the end users. Offshore customers supplied by PotashCorp or Canpotex Limited (Canpotex, the offshore marketing company for Saskatchewan potash producers) are government agencies and private importers who buy under contract and on the spot market; spot sales are more prevalent in North America, South America and Southeast Asia. Fertilizers are sold primarily for spring and fall application in both Northern and Southern Hemispheres.

Transportation is an important part of the final purchase price for fertilizer so producers usually sell to the closest customers. In North America, we sell mainly on a delivered basis via rail, barge, truck and pipeline. Offshore customers purchase product either at the port where it is loaded or delivered with freight included.

Potash, phosphate and nitrogen are also used as inputs for the production of animal feed and industrial products. Most feed and industrial sales are by contract and are more evenly distributed throughout the year than fertilizer sales.

CORPORATE DEVELOPMENTS

On August 20, 2010, BHP Billiton Development 2 (Canada) Limited, a wholly owned indirect subsidiary of BHP Billiton Plc (BHP), commenced an unsolicited offer to purchase all of the company s issued and outstanding common shares for US\$130 per common share (the BHP Offer). The BHP Offer, unless extended, is open for acceptance until November 18, 2010.

After carefully considering the BHP Offer, with the benefit of advice from its independent financial and legal advisors, the Board of Directors unanimously determined that the BHP Offer is not in the best interests of the company, its shareholders or other stakeholders. The Board of Directors has unanimously recommended that shareholders reject the BHP Offer and not tender their common shares to the BHP Offer. For more information, see PotashCorp s Directors Circular and Solicitation/Recommendation Statement on Schedule 14D-9 filed with the US Securities and Exchange Commission (SEC) and Canadian provincial securities commissions.

As events unfold in connection with the BHP Offer, PotashCorp s outlook may vary materially from the narrative in this Management s Discussion and Analysis (MD&A) and it is impossible to predict whether the BHP Offer or any alternative transaction will be consummated. Statements regarding the BHP Offer, PotashCorp s response and the pursuit of strategic alternatives are subject to various risks and assumptions. See Forward-Looking Statements.

POTASHCORP STRATEGY

To provide our stakeholders with long-term value, our strategy focuses on generating growth while striving to minimize fluctuations in an upward-trending earnings line. This value proposition has given our stakeholders superior value for many years. We apply this strategy by concentrating on our highest margin products. Such analysis dictates our Potash First strategy, focusing our capital internally and through investments to build on

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our world-class potash assets and meet the rising global demand for this vital nutrient. By investing in potash capacity while producing to meet market demand, we create the opportunity for significant growth while limiting downside risk. We complement our potash operations with focused phosphate and nitrogen businesses that emphasize the production of higher-margin products with stable and sustainable earnings potential.

We strive to grow PotashCorp by enhancing our position as supplier of choice to our customers, delivering the highest quality products at market prices when they are needed. We seek to be the preferred supplier to high-volume, high-margin customers with the lowest credit risk. It is critical that our customers recognize our ability to create value for them based on the price they pay for our products.

As we plan our future, we carefully weigh our choices for our cash flow. We base all investment decisions on cash flow return materially exceeding cost of capital, evaluating the best return on any investment that matches our Potash First strategy. Most of our recent capital expenditures have gone to investments in our own potash capacity, and we look to increase our existing offshore potash investments and seek other merger and acquisition opportunities in this nutrient. We also consider share repurchases and increased dividends as ways to maximize shareholder value over the long term.

KEY PERFORMANCE DRIVERS PERFORMANCE COMPARED TO GOALS

Each year we set targets to advance our long-term goals and drive results. Our long-term goals and 2010 targets are set out on pages 39 to 43 of our 2009 financial review annual report. A summary of our progress against selected goals and representative annual targets is set out below.

Goal Achieve no harm to people.	Representative 2010 Annual Target Reduce total site severity injury rate by 35 percent from 2008 levels by the end of 2012.	Performance to September 30, 2010 Total site severity injury rate was 61 percent below the 2008 annual level for the first nine months of 2010. The total site severity injury rate was 22 percent below the 2008 annual level for the first nine months of 2009 and 25 percent below the 2008 annual level by the end of 2009.
Achieve no damage to the environment.	Reduce total reportable releases, permit excursions and spills by 30 percent from 2009 levels.	Reportable release rate on an annualized basis decreased 11 percent, annualized permit excursions were down 24 percent and annualized spills were down 26 percent during the first nine months of 2010 compared to 2009 annual levels. There were five spills, four permit excursions and four reportable releases in the first nine months of 2010 compared to seven spills, four permit excursions and four reportable releases for the same period in 2009.
Maximize long-term shareholder value.	Exceed total shareholder return for our sector and companies on the DAXglobal Agribusiness Index for 2010.	PotashCorp s total shareholder return was 33 percent in the first nine months of 2010 compared to our sector weighted average return (based on market capitalization) of 8 percent and the DAXglobal Agribusiness Index weighted average return (based on

market capitalization) of 4 percent.

FINANCIAL OVERVIEW

This discussion and analysis is based on the company s unaudited interim condensed consolidated financial statements reported under generally accepted accounting principles in Canada (Canadian GAAP). These principles differ in certain significant respects from accounting principles generally accepted in the United States. These differences are described and quantified in Note 17 to the unaudited interim condensed consolidated financial

statements included in Item 1 of this Quarterly Report on Form 10-Q. All references to per-share amounts pertain to diluted net income per share.

For an understanding of trends, events, uncertainties and the effect of critical accounting estimates on our results and financial condition, the entire document should be read carefully together with our 2009 financial review annual report.

Earnings Guidance Third Quarter 2010

	Company Guidance	Actual Results
Earnings per share	\$0.80 - \$1.20	\$1.32
Effective tax rate, including discrete items	25%	23%

Overview of Actual Results

Operations

	Three M	Ionths Endeo	d Septemb	Nine N	Nine Months Ended September 30						
				%							
rs (millions) except per-share amounts	2010	2009	Change	Change	2010	2009	Change	Cha			
	\$ 1,575.0	\$ 1,099.1	\$ 475.9	43	\$ 4,726.4	\$ 2,877.6	\$ 1,848.8				
Margin	563.3	344.7	218.6	63	1,862.0	741.9	1,120.1				
ating Income	539.2	356.9	182.3	51	1,870.3	858.1	1,012.2				
ncome	402.7	247.9	154.8	62	1,323.9	741.5	582.4				
ncome Per Share Diluted	1.32	0.82	0.50	61	4.34	2.44	1.90				
Comprehensive Income	880.2	123.9	756.3	610	114.1	565.4	(451.3)				

Earnings in the third quarter and first nine months of 2010 were higher than the same periods of 2009 as buyers returned to the market and purchased more of all three nutrients following an unprecedented decline in fertilizer demand in 2009. In 2010, potash represented 65 percent of total third-quarter gross margin (73 percent in 2009) and 69 percent of first nine months gross margin (71 percent in 2009). Sales prices for phosphate fertilizer products and all nitrogen products increased significantly during the third quarter and first nine months of 2010 compared to the same periods in 2009.

The continuing challenge of meeting increases in food demand became more pronounced through the third quarter. Added strain from crop production issues in key producing regions exacerbated by recent under-application of nutrients reduced global grain inventories and drove crop prices higher. The positive impact of this on grower economics has historically been a powerful driver for the fertilizer sector, and that was the case again in this quarter. Improving agricultural fundamentals established a firm foundation for continuing growth in demand for nutrients and ongoing pricing momentum. Further aided by an early harvest and extended fall application window, customers in

North America moved quickly to secure potash following the announcement of summer-fill pricing programs in late July. On near record demand, North American producers shipped 2.3 million tonnes to the domestic market, more than triple the shipments in the third quarter of 2009 and 42 percent above the previous five-year average. Shipments for the first nine months of 2010 reached 7.0 million tonnes, reflecting a return to normal demand in this mature agriculture market. North American producer offshore potash shipments totaled 2.3 million tonnes in third-quarter 2010, 85 percent higher than in the same quarter last year. As expected, Latin American buyers bought aggressively in preparation for their key planting season, while all other major offshore markets continued large purchases through the quarter. The acceleration of demand combined with diminished distributor inventory levels and typical maintenance related shutdowns pushed global potash producer inventories lower. Inventories of North American producers declined by 41 percent during the quarter and were 17 percent below the previous five-year average at its end. Tightening supplies caused shipping delays and shortfalls and, by the end of the quarter, some suppliers including Canpotex Limited (Canpotex), the offshore marketing company for Saskatchewan potash producers had largely allocated all available product through the end of the year. In the face of tightening fundamentals, pricing momentum escalated meaningfully by September and resulted in shipments being booked at higher prices in spot markets. Phosphate and nitrogen markets also benefited from improved conditions. Robust North American fall demand for solid phosphate fertilizers left US producers with

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limited product for offshore markets, which resulted in significantly higher domestic shipments and relatively flat offshore movement compared to the same period last year. Inventories continued to decline and reached record lows in the third quarter, supporting an improved phosphate pricing environment. In nitrogen, strong agricultural demand pushed third-quarter urea shipments from US producers 41 percent higher on a quarter-over-quarter basis. Stronger prices due to robust demand, tight producer inventories and higher gas prices in key exporting regions coupled with softer US gas prices toward the end of the quarter, improved domestic producer margins.

Other significant factors that affected earnings in the third quarter and first nine months of 2010 compared to the same periods in 2009 were: (1) higher income taxes as a result of increased earnings in 2010 and discrete items which resulted in lower income taxes in 2009 (the effective rate was considerably lower mainly due to an internal restructuring and an increase in permanent deductions that resulted in a recovery; these were partly offset by a functional currency election); (2) higher provincial mining and other taxes as a result of increased sales revenue; (3) increased selling and administrative expenses as a result of our financial performance exceeding budget and an increase in our share price; and (4) increased other income from our share of earnings in Sociedad Quimica y Minera de Chile (SQM) and dividends received from Israel Chemicals Ltd (ICL), while a gain on disposal of auction rate securities in the second quarter of 2009 did not repeat in 2010. Other comprehensive income in 2010 was impacted by the fair value of our investments in ICL and Sinofert Holdings Limited (Sinofert) (which increased more in the third quarter of 2010 compared to 2009 but did not increase as much in the first nine months in 2010 as in the same period in 2009) and the fair value of hedge-accounted natural gas derivatives, which declined due to falling natural gas prices.

Balance Sheet

Changes in Balances December 31, 2009 to September 30, 2010 (in \$ millions)

The increase in property, plant and equipment related primarily (84 percent) to our previously announced potash capacity expansions and other potash projects. Investments rose mainly due to the increase in the fair value of our investments in both ICL and Sinofert. The decrease in receivables was due to the refund of income taxes receivable and provincial mining and other taxes receivable exceeding increased trade receivables (a result of higher

sales) and increased hedge margin deposits (a result of lower natural gas prices). The decrease in inventories was mainly the result of lower potash levels.

The increase in short-term debt and current portion of long-term debt was the result of reclassifying our senior notes due May 31, 2011 as current, which exceeded the reduction in our outstanding commercial paper during the first nine months of 2010. Payables and accrued charges increased mainly as a result of increased income taxes payable (due to higher anticipated earnings coupled with lower required income tax instalments), increased accrued payroll (higher accruals for incentive plans as a result of our financial performance being above budget and a higher share price) and increased accrued provincial mining taxes (due to higher sales revenue). Other liabilities increased mainly as a result of increases to asset retirement obligations while the fair value of our natural gas derivatives declined due to falling natural gas prices.

Significant changes in equity were the result of net income and other comprehensive income earned during the first nine months of 2010, which is described above.

Business Segment Review

Note 6 to the unaudited interim condensed consolidated financial statements provides information pertaining to our business segments. Management includes net sales in segment disclosures in the consolidated financial statements pursuant to Canadian GAAP, which requires segmentation based upon our internal organization and reporting of revenue and profit measures derived from internal accounting methods. As a component of gross margin, net sales (and the related per-tonne amounts) are the primary revenue measures we use and review in making decisions about operating matters on a business segment basis. These decisions include assessments about potash, phosphate and nitrogen performance and the resources to be allocated to these segments. We also use net sales (and the related per-tonne amounts) for business planning and monthly forecasting. Net sales are calculated as sales revenues less freight, transportation and distribution expenses.

Our discussion of segment operating performance is set out below and includes nutrient product and/or market performance results where applicable to give further insight into these results.

Potash

Three Months Ended September 30

	Doll	Dollars (millions)			es (thous	ands)	Average per Tonne ⁽¹⁾			
	2010	2009	% Change	2010	2009	% Change	2010	2009	% Change	
Sales Freight	\$ 637.2 40.1	\$ 423.4 16.8	50 139							
Transportation and distribution	15.0	9.2	63							
Net sales	\$ 582.1	\$ 397.4	46							

Manufactured product Net sales North American Offshore	\$ 251.6 328.2	\$ 111.0 283.7	127 16		710 1,187	266 748	167 59	\$ \$	354.12 276.56	\$ \$	417.38 379.24	(15) (27)
Cost of goods sold	579.8 215.6	394.7 139.1	47 55		1,897	1,014	87	\$ \$	305.60 113.61		389.24 137.17	(21) (17)
Gross margin	364.2	255.6	42					\$	191.99	\$	252.07	(24)
Other miscellaneous and purchased product Net sales Cost of goods sold	2.3 3.0	2.7 6.9	(15) (57)									
Gross margin	(0.7)	(4.2)	(83))								
Gross Margin	\$ 363.5	\$ 251.4	45					\$	191.62	\$	247.93	(23)

⁽¹⁾ Rounding differences may occur due to the use of whole dollars in per-tonne calculations.

					1 111		Enucu St	pumber	50				
		Dolla	rs	(million	s)	Tonne	es (thousa	nds)		Averag	ge p	oer Tonn	le ⁽¹⁾
		2010		2009	% Change	2010	2009	% Change		2010		2009	% Change
Sales Freight Transportation and	\$	2,170.4 142.9	\$	903.3 34.1	140 319								
distribution		59.5		24.4	144								
Net sales	\$	1,968.0	\$	844.8	133								
Manufactured product Net sales North American Offshore	\$	913.9 1,045.4	\$	311.5 522.9	193 100	2,551 3,714	599 1,283	326 189	\$ \$	358.19 281.46		519.95 407.57	(31) (31)
Cost of goods sold		1,959.3 688.3		834.4 306.3	135 125	6,265	1,882	233	\$ \$			443.34 162.73	(29) (33)
Gross margin		1,271.0		528.1	141				\$	202.87	\$	280.61	(28)
Other miscellaneous and product Net sales	d p	urchased 8.7		10.4	(16)								
Cost of goods sold		3.2		14.3	(78)								
Gross margin		5.5		(3.9)	n/m								
Gross Margin	\$	1,276.5	\$	524.2	144				\$	203.75	\$	278.53	(27)

Nine Months Ended September 30

⁽¹⁾ Rounding differences may occur due to the use of whole dollars in per-tonne calculations.

n/m = not meaningful

Potash gross margin variance attributable to:

Dollars (millions)	Change	Months End 2010 vs Chan Prices/	a. 2009 ge in Costs Cost	ıber 30	Nine Months Ended September 30 2010 vs. 2009 Change in Prices/Costs Change						
	in Sales	Net	of Goods		in Sales	Net	Cost of Goods				
	Volumes	Sales	Sold	Total	Volumes	Sales	Sold	Total			
Manufactured product North American Offshore Change in market mix	\$ 138.7 65.4 (35.9)	\$ (44.9) (55.3) 37.3	\$ 4.4 0.4 (1.5)	\$ 98.2 10.5 (0.1)	\$ 819.2 807.6 (50.9)	\$ (412.8) (468.4) 62.7	\$ 39.0 (41.7) (11.8)	\$ 445.4 297.5 -			
Total manufactured product Other miscellaneous and	\$ 168.2	\$ (62.9)	\$ 3.3	\$ 108.6	\$ 1,575.9	\$ (818.5)	\$ (14.5)	\$ 742.9			
purchased product				3.5				9.4			
Total				\$ 112.1				\$ 752.3			

Canpotex sales to major markets, by percentage of sales volumes, were as follows:

	Three N	Months E	nded Septe	ember 30	Nine Months Ended September 30				
	2010	2009	Change	% Change	2010	2009	Change	% Change	
China India	10 16	1 39	9 (23)	900 (59)	12 14	8 31	4 (17)	50 (55)	
Asia (excluding China and India) Latin America	28 38	34 20	(23) (6) 18	(18) 90	42 25	41 14	1 11	2 79	
Oceania, Europe and Other	8	6	2	33	23 7	6	1	17	
	100	100			100	100			
			36						

The most significant contributors to the change in total gross margin quarter over quarter were as follows⁽¹⁾:

Net Sales Prices	Sales Volumes	Cost of Goods Sold			
â Lower average realized price for the quarter reflected new pricing levels established in major markets following the unprecedented decline in potash demand during the global economic downturn in 2009.	 á Farmers increased applications and fertilizer dealers increased purchases due to supportive crop prices and the need to address potash nutrient shortfalls (soil and distribution chain inventories fell significantly during 2009 and have not been replenished in 2010). á North American shipments increased significantly due to rising crop prices, low customer potash inventories, renewed farmer/dealer confidence and an anticipated strong fall application. á Canpotex shipments to offshore markets increased due to supportive crop prices and low customer inventories. Canpotex sales to Latin America and China significantly increased (as a percentage of total sales) while Canpotex sales to India decreased. 	 á Fewer shutdown costs incurred (17 weeks in 2010 compared to 28 in 2009). Shutdown weeks in 2010 related to expansion activities while 2009 shutdown weeks primarily were the result of matching supply to demand. á Royalty costs lower due to lower average North American listed sales prices per tonne. â Personnel costs higher due to higher staff levels (anticipating the ramp up to expansion levels) and higher wages. â The Canadian dollar strengthened relative to the US dollar. 			

The change in market mix produced an unfavorable variance of \$35.9 million related to sales volumes and a favorable variance of \$37.3 million in sales prices due to the proportional increase in North American sales of higher-priced granular product exceeding the proportional increase in offshore sales of lower-priced standard product. North American customers prefer premium priced granular product over standard product more typically consumed offshore.

⁽¹⁾ Direction of arrows refer to impact on gross margin while the symbol signifies a neutral impact.

The most significant contributors to the change in total gross margin year over year were as follows⁽¹⁾:

Net Sales Prices	Sales Volumes	Cost of Goods Sold
â Substantial decline in consumption during the 2009 global economic downturn pressured pricing and resulted in new lower pricing levels being established in 2010.	 á Volumes were up significantly due to positive global crop prices, the need to address potash-depleted soil and favorable conditions in Brazil (for spring planting) and the US (for fall application). á Canpotex reached short-term agreements with major customers in China and India throughout the first nine months of 2010 (China did not have a contract in 2009 while India did not have a contract in the first half of 2009). á Latin America s proportion of total volumes increased more than any other market due to low inventories entering 2010 and favorable crop economics. India purchased more in 2010 but accounted for a larger proportion of Canpotex sales in 2009. Most buyers purchases were for consumption rather than inventory 	â Personnel costs higher due to higher wages. â The Canadian dollar strengthened relative to the US dollar. â Increased maintenance costs with higher production levels. á Royalty costs declined due to lower average North American listed sales prices per tonne. á Fewer shutdown costs incurred (35 weeks in 2010 compared to 117 weeks in 2009). North American cost of goods sold variance was positive as our lowest cost mine, Rocanville SK, comprised a larger proportion of production while offshore cost of goods sold variance was negative due to more of that product coming from our other mines.

The change in market mix year over year produced an unfavorable variance of \$50.9 million related to sales volumes and a favorable variance of \$62.7 million in sales prices due to the proportional increase in North American sales of higher-priced granular product exceeding the proportional increase in offshore sales of lower-priced standard product.

⁽¹⁾ Direction of arrows refer to impact on gross margin while the symbol signifies a neutral impact.

restocking.

Phosphate

	Three Months Ended September 30												
	Dollars (millions)					Tonnes	s (thous	ands)		Avera	ge j	per Tonr	ne ⁽¹⁾
		2010		2009	% Change	2010	2009	% Change		2010		2009	% Change
Sales Freight Transportation and	\$	536.0 30.6	\$	357.4 24.3	50 26								
distribution		13.5		13.9	(3)								
Net sales	\$	491.9	\$	319.2	54								
Manufactured product Net sales Fertilizer liquids Fertilizer solids Feed Industrial	\$	122.5 191.4 79.5 91.7	\$	68.1 89.6 60.5 95.7	80 114 31 (4)	324 437 170 157	255 334 143 150	27 31 19 5	\$ \$ \$		\$ \$	267.58 267.71 424.69 640.06	41 63 10 (9)
Cost of goods sold		485.1 389.9		313.9 275.4	55 42	1,088	882	23	\$ \$	445.77 358.27		356.24 312.59	25 15
Gross margin		95.2		38.5	147				\$	87.50	\$	43.65	100
Other miscellaneous and purchased product Net sales Cost of goods sold	d	6.8 2.5		5.3 1.1	28 127								
Gross margin		4.3		4.2	2								
Gross Margin	\$	99.5	\$	42.7	133				\$	91.45	\$	48.41	89

⁽¹⁾ Rounding differences may occur due to the use of whole dollars in per-tonne calculations.

		Dollars (millions)				Tonnes (thousands)				Average per Tonne ⁽¹⁾				
		2010		2009	% Change	2010	2009	% Change		2010		2009	% Change	
Sales Freight Transportation and	\$	1,300.8 75.2	\$	1,012.0 58.3	29 29									
distribution		31.3		34.8	(10)									
Net sales	\$	1,194.3	\$	918.9	30									
Manufactured product Net sales														
Fertilizer liquids	\$	285.4	\$	155.8	83	791	528	50		360.65		295.20	22	
Fertilizer solids		414.8		262.5	58	945	877	8	\$	438.82	\$	299.01	47	
Feed		218.6		201.2	9	483	396	22	\$	452.18	\$	508.70	(11)	
Industrial		255.8		286.5	(11)	448	400	12	\$	571.89	\$	717.47	(20)	
		1,174.6		906.0	30	2,667	2,201	21	\$			411.72	7	
Cost of goods sold		959.3		845.6	13				\$	359.64	\$	384.28	(6)	
Gross margin		215.3		60.4	256				\$	80.73	\$	27.44	194	
Other miscellaneous an	d p	-	oroc											
Net sales		19.7		12.9	53									
Cost of goods sold		7.4		4.3	72									
Gross margin		12.3		8.6	43									
Gross Margin	\$	227.6	\$	69.0	230				\$	85.34	\$	31.35	172	

Nine Months Ended September 30

⁽¹⁾ Rounding differences may occur due to the use of whole dollars in per-tonne calculations.

Phosphate gross margin variance attributable to:

Dollars (millions)	Three		0	ıber 30	Nine Months Ended September 30 2010 vs. 2009 Change in Prices/Costs						
	Change in Sales Volumes	Net Sales	Cost of Goods Sold	Total	Change in Sales Volumes	Net Sales	Cost of Goods Sold	Total			
Manufactured product Fertilizer liquids Fertilizer solids Feed Industrial Change in market mix	\$ 10.0 11.1 3.6 2.6 15.6	\$ 38.9 69.4 9.9 (7.2) (15.5)	\$ (14.7) (45.0) (9.6) (12.4)	\$ 34.2 35.5 3.9 (17.0) 0.1	\$ 15.6 (10.5) 23.8 24.6 16.3	\$ 51.8 131.2 (25.2) (65.1) (16.3)	\$ (9.6) 2.4 41.0 (25.1)	\$ 57.8 123.1 39.6 (65.6)			
Total manufactured product Other miscellaneous and purchased product	\$ 42.9	\$ 95.5	\$ (81.7)	\$ 56.7 0.1	\$ 69.8	\$ 76.4	\$ 8.7	\$ 154.9 3.7			
Total				\$ 56.8				\$ 158.6			

The most significant contributors to the change in total gross margin quarter over quarter were as follows⁽¹⁾:

Net Sales Prices	Sales Volumes	Cost of Goods Sold
 á Positive market conditions, higher grain prices and tighter supplies of available product resulted in improved liquid and solid fertilizer prices. á Feed prices were higher as announced price increases in the second quarter of 2010 were realized during the third quarter. â Certain industrial products are contracted on a cost plus or market-index scale and trail current market conditions, which resulted in a decline from last year s third quarter. 	 á Both solid and liquid fertilizers increased in anticipation of a strong domestic fall application season. Solid fertilizers were affected by offshore vessel delays from the previous quarter that carried into the current quarter. á Feed volumes increased compared to last year s low total as customers worked off inventories in 2009. á Industrial sales volumes increased due to an improvement in demand for purified phosphoric acid used in downstream food and other commercial markets. 	 â Costs were higher due to sulfur (up 51 percent), ammonia (up 34 percent) and higher costs of mining phosphate rock (due to a transition to new mining practices at Aurora NC). â Solid fertilizer was impacted by a shut down at Lima OH as ammonia had to be transported from further away. â Industrial variance was also impacted by higher rock costs at Geismar LA (demurrage charges incurred due to weather delays at rock shipping points which also resulted in production delays) and a

The most significant contributors to the change in total gross margin year over year were as follows⁽¹⁾:

Net Sales Prices

á Liquid and solid fertilizer prices increased due to positive farm economics and tightening supply. â Prices for feed products, which typically lag solid and liquid phosphate fertilizer, did not immediately reflect the sharp decline in 2009 prices, resulting in a decrease in 2010.

â Industrial prices decreased as a result of certain contracts being based on prior year input costs which were significantly lower in 2009 as compared to being higher in 2008. á Volumes for all major product categories increased due to favorable crop commodity prices and low inventories throughout the supply chain and improved buyer sentiment.

Sales Volumes

á North American liquid fertilizer volumes increased substantially due to low carryover of customer inventories at the start of the year and a favorable spring application season.

á Demand for feed products improved due to better economics in the beef, pork and poultry industries in 2010 while in 2009 customers worked down inventories.

Cost of Goods Sold

maintenance turnaround.

â Drag-line moves and a change in mining practice increased costs of mining phosphate rock.á Solid fertilizer and feed variances

were positive due to lower sulfur costs (down 3 percent), though solid fertilizer was negatively affected by higher ammonia costs (up 21 percent).

â Industrial variance was negatively affected by higher rock costs at Geismar LA (demurrage charges). ⁽¹⁾ Direction of arrows refer to impact on gross margin.

Nitrogen

	Three Months Ended September 30												
	Dollars (millions)					Tonne	s (thousa	nds)		Avera	ge j	per Tonr	ne ⁽¹⁾
		2010		2009	% Change	2010	2009	% Change		2010		2009	% Change
Sales Freight Transportation and distribution	\$	401.8 10.4 9.4	\$	318.3 12.6 13.2	26 (17) (29)								
Net sales	\$	382.0	\$	292.5	31								
Manufactured product Net sales Ammonia Urea Nitrogen solutions/Nitric acid/Ammonium nitrate	\$	162.5 91.4 96.1	\$	104.2 100.7 75.7	56 (9) 27	459 302 528	457 367 553	(18)	\$	354.05 302.45 181.91	\$	228.26 274.14 136.78	55 10 33
Cost of goods sold		350.0 258.0		280.6 234.3	25 10	1,289	1,377	(6)	\$ \$	271.40 200.03	\$ \$	203.73 170.11	33 18
Gross margin		92.0		46.3	99				\$	71.37	\$	33.62	112
Other miscellaneous and purchased product Net sales Cost of goods sold		32.0 23.7		11.9 7.6	169 212								
Gross margin		8.3		4.3	93								
Gross Margin	\$	100.3	\$	50.6	98				\$	77.81	\$	36.75	112

⁽¹⁾ Rounding differences may occur due to the use of whole dollars in per-tonne calculations.

	Dollars (millions)			Tonne	es (thousa		Average per Tonne ⁽¹⁾					
	2010		2009	% Change	2010	2009	% Change		2010		2009	% Change
Sales Freight Transportation and	\$ 1,255.2 32.3	\$	962.3 37.8	30 (15)								
distribution	32.0		41.8	(23)								
Net sales	\$ 1,190.9	\$	882.7	35								
Manufactured product Net sales Ammonia Urea	\$ 486.9 312.8	\$	319.0 315.2	53 (1)	1,350 970	1,386 1,092	(3) (11)		360.69 322.40	\$ \$	230.17 288.58	57 12
Nitrogen solutions/Nitric acid/Ammonium nitrate	295.6		217.9	36	1,609	1,357	19	\$	183.77	\$	160.60	14
Cost of goods sold	1,095.3 757.6		852.1 712.9	29 6	3,929	3,835	2	\$ \$	278.79 192.84		222.19 185.89	25 4
Gross margin	337.7		139.2	143				\$	85.95	\$	36.30	137
Other miscellaneous and purchased product Net sales Cost of goods sold	95.6 75.4		30.6 21.1	212 257								
Gross margin	20.2		9.5	113								
Gross Margin	\$ 357.9	\$	148.7	141				\$	91.09	\$	38.77	135

Nine Months Ended September 30

⁽¹⁾ Rounding differences may occur due to the use of whole dollars in per-tonne calculations.

Nitrogen gross margin variance attributable to:

Dollars (millions)	Three Months Ended September 30 2010 vs. 2009 Change in Prices/Costs							Nine Months Ended September 30 2010 vs. 2009 Change in Prices/Costs								
	S	hange in Sales lumes		Net Sales	0	Cost of Goods Sold	1	fotal		hange in Sales olumes		Net Sales	6	Cost of Goods Sold	ŗ	Fotal
Manufactured product Ammonia Urea Solutions, NA, AN Hedge Change in market mix	\$	6.0 (5.6) 1.0 - 5.0	\$	57.7 9.1 29.0 - (5.0)	\$	(37.2) (9.6) (7.5) 2.8	\$	26.5 (6.1) 22.5 2.8	\$	2.4 (13.2) 22.8 - 23.9	\$	176.2 32.8 37.3 (23.9)	\$	(64.2) (7.6) 7.9 4.1	\$	114.4 12.0 68.0 4.1
Total manufactured product Other miscellaneous and purchased product	\$	6.4	\$	90.8	\$	(51.5)	\$	45.7 4.0	\$	35.9	\$	222.4	\$	(59.8)	\$	198.5 10.7
Total							\$	49.7							\$	209.2

	Three	e Months F	Ended Septen	nber 30	Nine Months Ended September 30							
	Sales T (Thous		Price pe	er Tonne	Sales T (Thous		Price pe	er Tonne				
	2010	2009	2010	2009	2010	2009	2010	2009				
Fertilizer	470	584	\$ 252.44	\$ 208.31	1,495	1,638	\$ 265.36	\$ 236.82				
Feed	6	7	\$ 370.92 \$ 281.64	\$ 388.04	20	21	\$ 392.82 \$ 29(10)	\$ 403.71				
Industrial	813	786	\$ 281.64	\$ 198.68	2,414	2,176	\$ 286.19	\$ 209.38				

1,289	1,377	\$ 271.40	\$ 203.73	3,929	3,835	\$ 278.79	\$ 222.19
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The most significant contributors to the change in total gross margin quarter over quarter were as follows⁽¹⁾:

Net Sales Prices	Sales Volumes	Cost of Goods Sold
á Ammonia and urea increases were the result of recovering demand for both industrial and fertilizer products and tighter producer supplies. á Nitrogen solutions, nitric acid and ammonium nitrate all increased due to tighter supply and in the case of ammonium nitrates, higher-priced contracts.	Ammonia volumes were flat as increased demand in the US was offset by reduced available supply due to an extended turnaround at Lima OH. â Urea volumes decreased due to a turnaround at Lima OH. â Nitrogen solutions volumes decreased due to less production being available from Geismar LA.	 â Average natural gas costs in production, including hedge, increased 36 percent. Natural gas costs in Trinidad production increased 61 percent (contract prices primarily indexed to ammonia prices) while our US spot costs for natural gas in production increased 36 percent. á Turnarounds at Trinidad and Lima OH increased costs of production.

The most significant contributors to the change in total gross margin year over year were as follows⁽¹⁾:

Net Sales Prices	Sales Volumes	Cost of Goods Sold				
á Realized prices increased as a result of tight global inventory supplies, higher production costs in key exporting regions (the Ukraine and Western Europe) and stronger industrial demand in 2010.	 â Ammonia volumes declined due to higher internal consumption which resulted in fewer tonnes being available for external sales. â US produced urea volumes decreased due to less supply being available for sale (lost production from an interruption at Augusta GA, reduced production at Lima in 2010 and lower inventories) and offshore urea sales declining in favor of other nitrogen products. á Nitrogen solutions volumes increased as a result of better planting conditions. á Nitric acid volumes increased as a result of a stronger US economy and improved industrial demand for downstream products. 	â Average natural gas costs in production, including hedge, increased 32 percent. Natural gas costs in Trinidad production increased 67 percent while our US spot costs for natural gas in production increased 24 percent. Ammonia and urea cost of goods sold variances were negative while the other product lines were positive due to relatively lower-cost ammonia (which is purchased or transferred and not produced) being used in the other product lines at Geismar LA.				

⁽¹⁾ Direction of arrows refer to impact on gross margin while the symbol signifies a neutral impact.

Expenses and Other Income

	Three Months Ended September 30					ber 30	Nine Months Ended September 30							
Dollars (millions)	2	010	2	2009	Cl	hange	% Change		2010		2009	Cl	hange	% Change
Selling and administrative Provincial mining and	\$	75.2	\$	35.9	\$	39.3	109	\$	169.7	\$	132.7	\$	37.0	28
other taxes Foreign exchange (gain)		16.2		2.1		14.1	671		55.9		17.0		38.9	229
loss		(1.7)		(9.0)		7.3	(81)		7.2		(1.3)		8.5	n/m
Other income		65.6		41.2		24.4	59		241.1		264.6		(23.5)	(9)
Interest expense		16.5		31.1		(14.6)	(47)		69.7		80.8		(11.1)	(14)
Income taxes		120.0		77.9		42.1	54		476.7		35.8		440.9	n/m

n/m = not meaningful

Selling and administrative expenses increased due to higher accruals for deferred share units and our medium-term incentive plan (the price of our common shares increased during the three and nine months ended September 30, 2010) and by higher accruals for our short-term incentive plan (as a result of our financial performance being above budget compared to being below budget in the third quarter and first nine months of 2009).

Provincial mining and other taxes increased as a result of higher potash sales revenue in the third quarter and first nine months of 2010. Saskatchewan Potash Production Taxes are comprised of a base tax per tonne of product sold and an additional tax based on mine profit, which is reduced by potash capital expenditures.

Foreign exchange gains for the third quarter of 2010 were the result of treasury activities and gains on translation of Chilean net monetary assets (almost offset by losses on net monetary liabilities due to a strengthening Canadian dollar) while gains in the third quarter of 2009 resulted from the impact of a strengthening Canadian dollar on a net monetary asset exposure of Canadian dollar taxes receivable. For the first nine months of 2010, losses were mainly due to a strengthening Canadian dollar on net monetary liabilities while gains for the same period in 2009 were the result of a strengthening Canadian dollar on a net monetary asset exposure (almost offset by losses on non-USD payments made).

Other income increased quarter over quarter due to higher dividends from ICL and an increase in our share of earnings in SQM, partly offset by costs incurred in connection with and in response to the BHP offer. Other income decreased year over year due to a gain on disposal of auction rate securities and a dividend from Sinofert in 2009 that did not repeat in 2010 while costs in connection with and in response to the BHP offer partly offset the increase in our share of earnings in SQM and a special dividend received from ICL in 2010 (not received last year).

The interest expense category decreased quarter over quarter and year over year as higher capitalized interest (due to increased investments in property, plant and equipment) exceeded the increase in long-term interest expense (due to higher interest rates and two senior notes issuances in the second quarter of 2009, partially offset by lower average outstanding draws on our credit facilities). Weighted average balances of debt obligations outstanding and the

associated interest rates were as follows:

	Three I	Мо	nths Ende	ed S	Septembe	r 30	Nine Months Ended September 30					
Dollars (millions) except percentage amounts	2010		2009	(Change	% Change	2010		2009	(Change	% Change
Long-term debt obligations, including current portion Weighted average												
outstanding	\$ 3,357.7	\$	3,266.6	\$	91.1	3	\$ 3,432.8	\$	2,884.6	\$	548.2	19
Weighted average interest rate Short-term debt obligations	5.7%		4.8%		0.9%	19	5.6%		4.7%		0.9%	19
Weighted average outstanding Weighted average interest	\$ 387.1	\$	694.1	\$	(307.0)	(44)	\$ 483.2	\$	591.2	\$	(108.0)	(18)
rate	0.6%		0.9%		(0.3)%	(33)	0.5%		1.3%		(0.8)%	(62)

The weighted average interest rate on long-term debt obligations increased due to the higher proportion of long-term senior notes with higher interest rates in 2010 while in 2009 the proportion of borrowings outstanding under our revolving long-term credit facilities, with lower interest rates, was higher. Rates on short-term debt

obligations were higher in 2009 as a result of the global economic crisis, which reduced market liquidity and increased the cost of short-term borrowings.

Income taxes increased due to higher income before taxes. The 2010 estimated annual effective tax rate on ordinary earnings was reduced in the quarter due mainly to more permanent deductions in the US. The effective tax rate including discrete items decreased to 23 percent from 24 percent guarter over guarter and increased to 26 percent from 5 percent year over year. To adjust the 2009 income tax provision to the income tax returns filed during the first nine months of 2010, a current income tax expense of \$18.2 million was recorded during first-quarter 2010, a current income tax expense of \$19.7 million and a future income tax recovery of \$11.2 million was recorded during second-quarter 2010, and a current income tax expense of \$41.8 million and a future income tax recovery of \$34.5 million was recorded during third-quarter 2010. The income tax provision for the first nine months of 2010 was also impacted by a future income tax expense (\$6.3 million) as a result of US legislative changes to Medicare Part D adopted during the first quarter of 2010, a current income tax expense (\$8.2 million) for international tax issues pertaining to transfer pricing recognized in the second quarter of 2010, and a future income tax recovery (\$4.1 million) relating to a second-quarter 2010 functional currency tax election by a subsidiary company for Canadian income tax purposes. The income tax provision for the first nine months of 2009 was impacted by an internal restructuring (tax rate reduction provided a non-cash future income tax recovery of \$119.2 million), an increase in permanent deductions in the US from prior years (current income tax recovery of \$47.6 million), a functional currency tax election (future income tax expense increased by \$24.4 million) and the benefit of a lower proportion of consolidated income earned in higher-tax jurisdictions. Excluding discrete items, for the first nine months of 2010, 80 percent of the effective tax rate pertained to current income taxes and 20 percent related to future income taxes. The increase in the current income tax provision from 50 percent in the same period last year was largely due to higher income before taxes.

LIQUIDITY AND CAPITAL RESOURCES

Cash Requirements

Our contractual obligations and other commitments detailed on pages 56 and 57 of our 2009 financial review annual report summarizes our short- and long-term liquidity and capital resource requirements but excludes obligations with original maturities of less than one year and planned capital expenditures. Significant changes from December 31, 2009 include:

Contractual Obligations and Other Commitments

The following aggregated information about our contractual obligations and other commitments summarizes certain of our short- and long-term liquidity and capital resource requirements. The information presented in the table below does not include obligations that have original maturities of less than one year, planned (but not legally committed) capital expenditures or potential share repurchases.

September 30, 2010 Payments Due By Period

Dollars (millions)	Total	Vithin Year	1 to .	3 Years	3 t o) 5 Years	Ove	er 5 Years
Long-term debt obligations	\$ 3,357.7 1,590.5	\$ 601.8 193.8	\$	255.9 287.0	\$	1,000.0 237.5	\$	1,500.0 872.2

Estimated interest payments on					
long-term debt obligations					
Operating leases	584.6	85.7	157.0	136.4	205.5
Purchase commitments	682.2	255.1	171.0	107.3	148.8
Capital commitments	108.4	30.0	52.0	7.6	18.8
Other commitments	599.8	390.3	202.7	6.8	-
Other long-term liabilities	1,572.4	85.1	105.1	73.8	1,308.4
Total	\$ 8,495.6	\$ 1,641.8	\$ 1,230.7 \$	1,569.4 \$	4,053.7

The company engaged financial advisors to assist in the review of strategic alternatives in connection with the BHP offer and will be required to pay additional fees to the financial advisors. A significant portion of the fees payable to each of the company s financial advisors in connection with their respective engagements is payable on

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consummation of certain transactions with one or more third parties, including upon consummation of the BHP Offer, in the event the company does not consummate the BHP Offer and/or if certain other transactions with any party occur before a certain date. No amounts have been included in the table above in relation to these engagements.

Capital Expenditures

Page 20 of our 2009 financial review annual report outlines key construction projects and their expected cost and capacity expansion/debottlenecking. During 2010, we expect to incur capital expenditures, including capitalized interest, of approximately \$1,610 million for opportunity capital, approximately \$380 million to sustain operations at existing levels and approximately \$30 million for site improvements.

The most significant potash projects on which funds are expected to be spent in 2010, excluding capitalized interest, are outlined in the table below:

CDN Dollars (millions)	2010 Forecast	Total Forecast	Started	Expected Completion ⁽¹⁾ (Description)	Forecasted Remaining Spending
Allan, Saskatchewan	\$ 180	\$ 550	2008	2012 (general expansion)	\$ 370
Cory I, Saskatchewan	\$ 500	\$ 1,455	2007	2010 (red potash mill)	\$ 150
Cory II, Saskatchewan ⁽²⁾			2008	2012 (general expansion)	
Picadilly, New Brunswick	\$ 420	\$ 1,660	2007	2012 (mine shaft and mill)	\$ 780
Rocanville, Saskatchewan	\$ 440	\$ 2,800	2008	2014 (mine shaft and mill)	\$ 2,100

- ⁽¹⁾ Excludes ramp up time. We expect these projects will be fully ramped up by the end of 2015, provided market conditions warrant.
- ⁽²⁾ 2010 forecast, total forecast and forecasted remaining spending included in Cory I.

We anticipate that all capital spending will be financed by internally generated cash flows supplemented, if and as necessary, by borrowing from existing financing sources.

Sources and Uses of Cash

The company s cash flows from operating, investing and financing activities, as reflected in the unaudited interim Condensed Consolidated Statements of Cash Flow, are summarized in the following table:

	Three N	Aonths End	ed Septemb	er 30	Nine Months Ended September 30					
Dollars (millions)	2010	2009	Change	% Change	2010	2009	Change	% Change		
	\$ 503.8	\$ 320.8	\$ 183.0	57 \$	5 2,199.1	\$ 355.8	\$ 1,843.3	518		

Cash provided by operating activities Cash used in								
investing activities	(506.6)	(450.0)	(56.6)	13	(1,843.6)	(1,077.9)	(765.7)	71
Cash (used in)								
provided by								
financing activities	(4.1)	149.1	(153.2)	n/m	(381.1)	836.5	(1,217.6)	n/m

n/m = not meaningful

The following table presents summarized working capital information as at September 30, 2010 compared to December 31, 2009:

					%
Dollars (millions)	except ratio amounts	September 30, 2010	December 31, 2009	Change	Change
Current assets		\$ 1,975.0	\$ 2,271.7	\$ (296.7)	(13)
Current liabilities		\$ (2,200.2)	\$ (1,577.4)	\$ (622.8)	39
Working capital		\$ (225.2)	\$ 694.3	\$ (919.5)	n/m
Current ratio		0.90	1.44	(0.54)	(38)

n/m = not meaningful

Liquidity needs can be met through a variety of sources, including: cash generated from operations, short-term borrowings under our line of credit, commercial paper borrowings and draw-downs under our long-term revolving

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credit facilities. Our primary uses of funds are operational expenses, taxes, sustaining and opportunity capital spending, intercorporate investments, dividends, interest and principal payments on our debt securities. Our working capital turned negative primarily due to our \$600.0 million of senior notes due May 31, 2011 being reclassified as current in the second quarter of 2010.

Cash provided by operating activities increased quarter over quarter and year over year due to an increase in net income, the elimination of adjustments for the gain on disposal of auction rate securities (year over year only) experienced in 2009, an increase in non-cash operating working capital changes and partially offset by a reduction in the provision for future income tax. Quarter over quarter, increases in non-cash operating working capital were primarily the result of increased payables (mainly the result of income taxes payable and provincial mining taxes payable which were in a receivable position in 2009) and lower inventories, partially offset by increased trade receivables. Year over year increases in non-cash operating working capital were primarily the result of increased in 2009) and reduced inventories. The year over year increase to cash provided by operating activities was also affected by increases in depreciation and amortization and derivative instruments and an increase in undistributed earnings of equity investees.

Cash used in investing activities increased quarter over quarter due to additions to property, plant and equipment. Approximately 84 percent (2009 77 percent) of our expenditures on property, plant and equipment related to the potash segment in the third quarter. Year over year, cash used in investing activities increased due to expenditures on property, plant and equipment related to the potash segment (84 percent in 2010 and 73 percent in 2009) and the purchase of additional shares in ICL in the first quarter of 2010.

Cash was used in financing activities in the first nine months of 2010 to repay long-term and short-term debt obligations while in 2009 cash was provided by financing activities as senior notes issuances and higher commercial paper issuances exceeded repayments of our credit facilities. We issued \$1,000.0 million of senior notes during the third quarter of 2009, the net proceeds of which were used to repay other debt obligations and for general corporate purposes.

We believe that internally generated cash flow, supplemented by borrowing from existing financing sources, if necessary, will be sufficient to meet our anticipated capital expenditures and other cash requirements for at least the next 12 months, exclusive of any possible acquisitions. At this time, we do not reasonably expect any presently known trend or uncertainty to affect our ability to access our historical sources of cash.

Principal Debt Instruments

September 30, 2010

Dollars (millions)	Total Amount	Amount Outstanding and Committed	Amount Available
Credit facilities ⁽¹⁾	\$ 3,250.0	\$ 394.8	\$ 2,855.2
Line of credit	75.0	35.3(2)	39.7

⁽¹⁾ The company increased the amount available under its commercial paper program from \$750.0 million to \$1,500.0 million in the second quarter of 2010. The amount available under the commercial paper program is

limited to the availability of backup funds under the credit facilities. Included in the amount outstanding and committed is \$394.8 million of commercial paper. Per the terms of the agreements, the commercial paper outstanding and committed, as applicable, is based on the US dollar balance or equivalent thereof in lawful money of other currencies at the time of issue; therefore, subsequent changes in the exchange rate applicable to Canadian dollar denominated commercial paper have no impact on this balance.

⁽²⁾ Letters of credit committed.

We use a combination of short-term and long-term debt to finance our operations. We pay floating rates of interest on our short-term debt and credit facilities and fixed rates on our senior notes. As of September 30, 2010, interest rates were 1.09 percent on outstanding commercial paper denominated in Canadian dollars and ranged from 0.33 percent to 0.83 percent on outstanding commercial paper denominated in US dollars.

Our two syndicated credit facilities provide for unsecured advances up to the total facilities amount less direct borrowings and amounts committed in respect of commercial paper outstanding. The \$2,500.0 million and \$750.0 million credit facilities mature December 11, 2012 and May 31, 2013, respectively. We also have a

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\$75.0 million short-term line of credit that is available through June 2011 and an uncommitted \$30.0 million letter of credit facility that is due on demand. Direct borrowings and outstanding letters of credit reduce the amount available. These facilities have financial tests and other covenants (described in note 11 to our 2009 annual consolidated financial statements) that if not complied with could result in accelerated repayments and termination of lenders further funding obligations under the credit facilities and line of credit. We were in compliance with all such covenants as of September 30, 2010. In the event any party, acting individually or jointly with another party acquires in excess of 50 percent of the company s outstanding voting stock, lenders of our credit facilities could, at their option, require any outstanding amounts and accrued interest to be immediately repaid and would be relieved of their obligation to make further advances under our existing credit facilities.

Our \$3,350.0 million of senior notes were issued under US shelf registration statements.

For the first nine months of 2010, our weighted average cost of capital was 10.0 percent (2009 9.9 percent), of which 90 percent represented equity (2009 88 percent).

Our ability to access reasonably priced debt in the capital markets is dependent, in part, on the quality of our credit ratings. We continue to maintain investment grade credit ratings for our long-term debt. Specifically, Moody s currently rates our total long-term debt Baa1 with a developing outlook (changed from stable outlook in prior quarter as a result of the BHP offer) while Standard & Poor s currently rates our long-term debt A- with a credit watch outlook (changed from stable outlook in prior quarter as a result of the BHP offer).

A downgrade of the credit rating of our long-term debt by Standard & Poor s would increase the interest rates applicable to borrowings under our syndicated credit facilities, our line of credit and our letter of credit facility. In addition, our access to the Canadian commercial paper market, which is normally a source of same day cash for the company, depends primarily on maintaining our R1(Low) commercial paper credit rating by DBRS and our A-1(Low) commercial paper credit rating by Standard & Poor s, as well as general conditions in the money markets. Both credit ratings are under review as a result of the BHP offer.

A security rating is not a recommendation to buy, sell or hold securities. Such rating may be subject to revision or withdrawal at any time by the respective credit rating agency and each rating should be evaluated independently of any other rating.

Outstanding Share Data

We had 297,559,913 common shares issued and outstanding at September 30, 2010 compared to 295,975,550 common shares issued and outstanding at December 31, 2009. During the third quarter of 2010, the company issued 978,437 common shares (1,584,363 common shares during the first nine months of 2010) pursuant to the exercise of stock options and our dividend reinvestment plan. At September 30, 2010, there were 11,584,210 options to purchase common shares outstanding under the company s eight stock option plans, as compared to 12,709,425 under seven stock option plans at December 31, 2009.

A shareholder rights plan was adopted by the Board of Directors in the third quarter of 2010. Refer to Note 7 to the unaudited interim condensed consolidated financial statements included in Item 1 of this Quarterly Report on Form 10-Q for information pertaining to this plan.

Off-Balance Sheet Arrangements

In the normal course of operations, PotashCorp engages in a variety of transactions that, under Canadian GAAP, are either not recorded on our Consolidated Statements of Financial Position or are recorded on our Consolidated

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Statements of Financial Position in amounts that differ from the full contract amounts. Principal off-balance sheet activities we undertake include issuance of guarantee contracts, certain derivative instruments and long-term fixed price contracts. We do not reasonably expect any presently known trend or uncertainty to affect our ability to continue using these arrangements. Refer to Note 16 to the unaudited interim condensed consolidated financial statements included in Item 1 of this Quarterly Report on Form 10-Q for information pertaining to our guarantees. Refer to page 60 of our 2009 financial review annual report for information on our derivative instruments. See Cash Requirements above and our 2009 financial review annual report for obligations related to certain of our long-term raw materials agreements which contain fixed price components.

QUARTERLY FINANCIAL HIGHLIGHTS

ars (millions) pt per-share amounts	September 30, s 2010	June 30, 2010	March 31, 2010	December 31 2009	61,September 30, 2009	June 30, 2009	March 31, 2009	, Decemb 200
S	\$ 1,575.0	\$ 1,437.8	\$ 1,713.6	\$ 1,099.1	\$ 1,099.1	\$ 856.0	\$ 922.5	\$ 1,87
ss margin	563.3	583.6	715.1	272.7	344.7	169.1	228.1	82
income	402.7	472.0	449.2	239.2	247.9	186.2	307.4	75
income per share bas income per share	sic 1.36	1.59	1.52	0.81	0.84	0.63	1.04	2
ied	1.32	1.55	1.47	0.79	0.82	0.61	1.01	2

Net income per share for each quarter has been computed based on the weighted average number of shares issued and outstanding during the respective quarter; therefore, quarterly amounts may not add to the annual total.

Certain aspects of our business can be impacted by seasonal factors. Fertilizers are sold primarily for spring and fall application in both Northern and Southern Hemispheres. However, planting conditions and the timing of customer purchases will vary each year and fertilizer sales can be expected to shift from one quarter to another. Most feed and industrial sales are by contract and are more evenly distributed throughout the year.

RELATED PARTY TRANSACTIONS

The company sells potash from its Saskatchewan mines for use outside of North America exclusively to Canpotex, a potash export, sales and marketing company owned in equal shares by the three potash producers, including us, in the Province of Saskatchewan. Sales to Canpotex for the quarter ended September 30, 2010 were \$282.9 million (2009 \$231.6 million). For the first nine months of 2010, these sales were \$874.1 million (2009 \$449.1 million). Sales to Canpotex are at prevailing market prices and are settled on normal trade terms.

CRITICAL ACCOUNTING ESTIMATES

Our discussion and analysis of our financial condition and results of operations are based upon our unaudited interim condensed consolidated financial statements, which have been prepared in accordance with Canadian GAAP. These principles differ in certain significant respects from accounting principles generally accepted in the United States. These differences are described and quantified in Note 17 to the unaudited interim condensed consolidated financial statements included in Item 1 of this Quarterly Report on Form 10-Q.

The accounting policies used in preparing the unaudited interim condensed consolidated financial statements are consistent with those used in the preparation of the 2009 annual consolidated financial statements, except as disclosed in Note 1 to the unaudited interim condensed consolidated financial statements. Certain of these policies involve critical accounting estimates because they require us to make particularly subjective or complex judgments about matters that are inherently uncertain and because of the likelihood that materially different amounts could be reported under different conditions or using different assumptions. There have been no material changes to our critical accounting estimate policies in the first nine months of 2010.

We have discussed the development, selection and application of our key accounting policies, and the critical accounting estimates and assumptions they involve, with the audit committee of the Board of Directors, and the audit committee has reviewed the disclosures described in this section.

RECENT ACCOUNTING CHANGES

Refer to Note 1 to the unaudited interim condensed consolidated financial statements included in Item 1 of this Quarterly Report on Form 10-Q for information pertaining to accounting changes effective in 2010, and Notes 1 and 17 to the unaudited interim condensed consolidated financial statements for information on issued accounting pronouncements that will be effective in future periods.

International Financial Reporting Standards

Of particular note is the area of International Financial Reporting Standards (IFRSs). Publicly accountable enterprises in Canada will be required to prepare financial statements in accordance with IFRSs for fiscal years beginning on or after January 1, 2011. The Canadian securities regulatory authorities have granted the company

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exemptive relief permitting the company to prepare financial statements in accordance with IFRSs for financial periods beginning before January 1, 2011. The SEC also allows foreign private issuers to use IFRSs, without reconciliation to US GAAP, provided that their foreign private issuer status is maintained. We may seek to adopt IFRSs in late 2010.

The company has established a project team that is led by finance management and includes representatives from various areas of the organization to plan for and achieve a smooth transition to IFRSs. An external resource has also been engaged to assist, under the direction of company management, with certain aspects of the project. The audit committee of the Board of Directors regularly receives progress reporting on the status of the IFRSs implementation project.

The implementation project consists of three primary phases: the scoping and diagnostic phase (high-level impact assessment to identify key areas); the impact analysis, evaluation and design phase (project teams to develop policy alternatives, draft financial statement content and determine changes to existing accounting policies, information systems and business processes); and the implementation and review phase (implement and approve changes to accounting policies, information systems, business processes, training programs, develop IFRSs-compliant financial statements and obtain audit committee approval). The company is now in the implementation and review phase.

The following table summarizes the key elements of the company s plan for transitioning to IFRSs and the progress made against each activity. The main changes to the status of these key elements from that disclosed in the company s quarterly report on 10-Q for the six months ended June 30, 2010 relate to: the preliminary drafting of restated financial statements and management s discussion and analysis under IFRSs for the first and second quarter of 2010; and progress on the company s IFRSs training program.

Key Activities Accounting policies and procedures:	Milestones	Status
Identify differences between IFRSs and the company s existing policies and	Senior management approval and audit committee review of policy decisions by Q1 2010	Certain major accounting policy
procedures Analyze and select ongoing policies where alternatives are permitted Analyze and determine which IFRS 1	Revised accounting policy and procedures manuals in place by changeover date	
exemptions will be taken on transition to IFRSs Revise accounting policy and procedures		

Revise accounting policy and procedures manuals