Altra Holdings, Inc.
Form 10-Q
November 04, 2009

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## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## Form 10-Q

p QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended September 26, 2009
or
o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from to

## Commission File Number 001-33209

ALTRA HOLDINGS, INC.
(Exact name of registrant as specified in its charter)

Delaware<br>(State or other jurisdiction of incorporation or organization)<br>61-1478870<br>(I.R.S. Employer<br>Identification No.)<br>300 Granite Street, Suite 201, Braintree, MA 02184<br>(Address of principal executive offices)<br>(Zip code)

(781) 917-0600
(Registrant stelephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $p$ No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer o Accelerated filer p Non-accelerated filer o Smaller reporting company o (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No p

As of November 1, 2009, 26,623,171 shares of Common Stock, $\$ .001$ par value per share, were outstanding.

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Item 1. Financial Statements

# ALTRA HOLDINGS, INC. <br> Condensed Consolidated Balance Sheets <br> Amounts in thousands, except share amounts 

September 26, December 31, 20092008

(Unaudited)

## ASSETS

| Current assets: |  |  |  |
| :--- | ---: | ---: | ---: |
| Cash and cash equivalents | $\$ 71,940$ | $\$$ | 52,073 |
| Trade receivable, less allowance for doubtful accounts of $\$ 1,413$ and $\$ 1,277$ at |  |  | 68,803 |
| September 26, 2009 and December 31, 2008, respectively | 58,605 | 98,410 |  |
| Inventories | 72,255 | 8,032 |  |
| Deferred income taxes | 8,032 | 4,676 |  |
| Assets held for sale (See Note 8) | 10,054 | 6,514 |  |
| Prepaid expenses and other current assets |  |  |  |
|  | 220,886 | 238,508 |  |
| Total current assets | 107,769 | 110,220 |  |
| Property, plant and equipment, net | 76,447 | 79,339 |  |
| Intangible assets, net | 78,955 | 77,497 |  |
| Goodwill | 495 | 495 |  |
| Deferred income taxes | 6,319 | 7,525 |  |
| Other non-current assets, net | $\$ 490,871$ | $\$$ | 513,584 |

## LIABILITIES AND STOCKHOLDERS EQUITY

Current liabilities:
Accounts payable $\quad \$ \quad 25,819 \quad \$ \quad 33,890$
$\begin{array}{lll}\text { Accrued payroll } & 13,438 & 16,775\end{array}$
$\begin{array}{lll}\text { Accruals and other current liabilities } & 25,533 & 18,755\end{array}$
$\begin{array}{lll}\text { Deferred income taxes } & 6,906 & 6,906\end{array}$
$\begin{array}{ll}\text { Current portion of long-term debt } & 995\end{array}$
Total current liabilities 79,717
Long-term debt less current portion and net of unaccreted discount 231,633 258,132
Deferred income taxes 23,318 23,336
$\begin{array}{ll}\text { Pension liablities } & 11,730\end{array}$
$\begin{array}{ll}\text { Other post retirement benefits } & 63\end{array}$
Long-term taxes payable $\quad 9,075 \quad$ 7,976
$\begin{array}{ll}\text { Other long-term liabilities } & \text { 2,080 }\end{array}$
Commitments and contingencies (See Note 14)
Stockholders equity:

| Common stock (\$0.001 par value, 90,000,000 shares authorized, 25,994,723 and |  |  |
| :--- | ---: | ---: |
| $25,582,543$ issued and outstanding at September 26, 2009 and December 31, 2008, | 26 | 26 |
| respectively) | 131,618 | 129,604 |
| Additional paid-in capital | 23,625 | 23,325 |
| Retained earnings | $(14,988)$ | $(24,090)$ |
| Accumulated other comprehensive income | 140,281 | 128,865 |
| Total stockholders equity | $\$ 490,871$ | $\$$ |
| Total liabilities and stockholders equity | 513,584 |  |

The accompanying notes are an integral part of these unaudited consolidated financial statements.

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## ALTRA HOLDINGS, INC.

## Condensed Consolidated Statements of Income

 Amounts in thousands, except per share data| Quarter Ended | Year to Date Ended |  |
| :---: | :---: | :---: |
| September 26, September 27, September 26, September 27, |  |  |
| 2009 | 2008 | 2009 |
| (Unaudited) |  |  |


| Net sales | \$ | 104,766 | \$ | 159,448 | \$ | 341,183 | \$ | 490,523 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cost of sales |  | 76,194 |  | 113,627 |  | 250,950 |  | 346,517 |
| Gross profit |  | 28,572 |  | 45,821 |  | 90,233 |  | 144,006 |
| Operating expenses: |  |  |  |  |  |  |  |  |
| Selling, general and administrative expenses |  | 19,290 |  | 25,655 |  | 60,971 |  | 76,816 |
| Research and development expenses |  | 1,508 |  | 1,663 |  | 4,569 |  | 5,160 |
| Other post employment benefit plan settlement gain |  |  |  | (107) |  | $(1,467)$ |  | (276) |
| Restructuring costs |  | 1,006 |  | 81 |  | 5,360 |  | 1,149 |
| Loss on disposal of assets |  | 516 |  |  |  | 516 |  |  |
|  |  | 22,320 |  | 27,292 |  | 69,949 |  | 82,849 |
| Income from operations |  | 6,252 |  | 18,529 |  | 20,284 |  | 61,157 |
| Other non-operarting income and expense: |  |  |  |  |  |  |  |  |
| Interest expense, net |  | 6,290 |  | 7,302 |  | 18,879 |  | 22,456 |
| Other non-operating (income) expense, net |  | (371) |  | $(1,408)$ |  | 1,248 |  | $(2,887)$ |
|  |  | 5,919 |  | 5,894 |  | 20,127 |  | 19,569 |
| Income from continuing operations before income |  |  |  |  |  |  |  |  |
| Provision (benefit) for income taxes |  | (315) |  | 4,000 |  | (143) |  | 14,127 |
| Net income from continuing operations |  | 648 |  | 8,635 |  | 300 |  | 27,461 |
| Net income (loss) from discontinued operations, net of income taxes of $\$ 43$ for the year to date period ended September 27, 2008 |  |  |  | 172 |  |  |  | (224) |
| Net income | \$ | 648 | \$ | 8,807 | \$ | 300 | \$ | 27,237 |
| Consolidated Statement of Comprehensive Income |  |  |  |  |  |  |  |  |
| Pension liability adjustment | \$ |  | \$ | 1,500 | \$ |  | \$ | 1,500 |
| Foreign currency translation adjustment |  | 847 |  | $(6,051)$ |  | 9,102 |  | $(8,353)$ |
| Comprehensive income | \$ | 1,495 | \$ | 4,256 | \$ | 9,402 | \$ | 20,384 |
| Weighted average shares, basic |  | 25,961 |  | 25,488 |  | 25,940 |  | 25,479 |
| Weighted average shares, diluted |  | 26,213 |  | 26,157 |  | 26,112 |  | 26,159 |
| Basic earnings per share: |  |  |  |  |  |  |  |  |

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| Net income from continuing operations | $\$$ | 0.02 | $\$$ | 0.34 | $\$$ | 0.01 | $\$$ | 1.08 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net income (loss) from discontinued operations |  |  |  | 0.01 |  |  |  | $(0.01)$ |
| Net income | $\$$ | 0.02 | $\$$ | 0.35 | $\$$ | 0.01 | $\$$ | 1.07 |
| Diluted earnings per share: |  |  |  |  |  |  |  |  |
| Net income from continuing operations <br> Net income (loss) from discontinued operations | $\$$ | 0.02 | $\$$ | 0.33 | $\$$ | 0.01 | $\$$ | 1.05 |
| Net income |  |  | 0.01 |  |  |  | $(0.01)$ |  |
|  | $\$$ | 0.02 | $\$$ | 0.34 | $\$$ | 0.01 | $\$$ | 1.04 |

The accompanying notes are an integral part of these unaudited consolidated financial statements.

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# ALTRA HOLDINGS, INC. <br> Condensed Consolidated Statements of Cash Flows <br> Amounts in thousands 

Year to Date Ended<br>September 26, September 27, 2009 2008 (Unaudited)

## Cash flows from operating activities

| Net income | $\$$ | 300 |
| :--- | ---: | ---: |
| Adjustments to reconcile net income to net cash flows: |  | 27,237 |
| Depreciation | 12,547 | 12,409 |
| Amortization of intangible assets | 4,137 | 4,346 |
| Amortization and write-offs of deferred financing costs | 1,560 | 1,863 |
| Loss (gain) on foreign currency, net | 1,092 | $(1,597)$ |
| Accretion of debt discount, net | 621 | 759 |
| Loss on sale of Electronics Division | 2,563 | 224 |
| Fixed asset impairment/disposal |  |  |
| Loss on sale of fixed assets | $(1,467)$ | 193 |
| Other post employment benefit plan settlement gain | 27275 |  |

$\begin{array}{lc}\text { Stock based compensation } & \text { 2,273 } \\ \text { Changes in assets and liabilities. } & \end{array}$
Changes in assets and liabilities:
Trade receivables 13,025
Inventories 27,626
$(5,871)$
Accounts payable and accrued liabilities $\quad(11,929) \quad 5,885$
Other current assets and liabilities 7
Other operating assets and liabilities
(365)
(383)

Net cash provided by operating activities
52,054
31,634

## Cash flows from investing activities

$\begin{array}{lc}\text { Purchase of property, plant and equipment } & (5,105) \\ \text { Proceeds from sale of Electronics Division } & (12,234) \\ 17,310\end{array}$
Net cash provided by (used in) investing activities
$(5,105) \quad 5,076$
Cash flows from financing activities

| Payments on Senior Notes | $(4,950)$ | $(1,346)$ |
| :--- | ---: | ---: |
| Payments on Senior Secured Notes | $(22,200)$ | $(27,500)$ |
| Payments on Revolving Credit Agreement | $(3,000)$ | $(1,723)$ |
| Proceeds from additional borrowings under an existing mortgage | 1,467 |  |
| Shares repurchased | $(259)$ |  |
| Payment on mortgages | $(524)$ | $(228)$ |
| Payment on capital leases | $(614)$ | $(779)$ |

Net cash used in financing activities
$(30,080)$

| Effect of exchange rate changes on cash and cash equivalents | 2,998 | $(1,119)$ |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Net change in cash and cash equivalents |  | 19,867 | 4,015 |  |
| Cash and cash equivalents at beginning of year | 52,073 | 45,807 |  |  |
| Cash and cash equivalents at end of period | $\$ 11,940$ | $\$$ | 49,822 |  |
|  |  |  |  |  |
| Cash paid during the period for: | $\$$ | 12,419 | $\$$ | 21,840 |
| Interest | $\$$ | 1,033 | $\$$ | 11,964 |

The accompanying notes are an integral part of these unaudited consolidated financial statements.

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## ALTRA HOLDINGS, INC.

## Notes to Unaudited Condensed Consolidated Interim Financial Statements Amounts in thousands, unless otherwise noted

## 1. Organization and Nature of Operations

Headquartered in Braintree, Massachusetts, Altra Holdings, Inc. ( the Company ), through its wholly-owned subsidiary Altra Industrial Motion, Inc. ( Altra Industrial ), is a leading multi-national designer, producer and marketer of a wide range of mechanical power transmission products. The Company brings together strong brands covering over 40 product lines with production facilities in eight countries and sales coverage in over 70 countries. The Company s leading brands include Boston Gear, Warner Electric, TB Wood s, Formsprag Clutch, Ameridrives Couplings, Industrial Clutch, Kilian Manufacturing, Marland Clutch, Nuttall Gear, Stieber Clutch, Wichita Clutch, Twiflex Limited, Bibby Transmissions, Matrix International, Inertia Dynamics, Huco Dynatork, and Warner Linear.

## 2. Basis of Presentation

The Company was formed on November 30, 2004 following acquisitions of certain subsidiaries of Colfax Corporation ( Colfax ) and The Kilian Company ( Kilian ). During 2006, the Company acquired Hay Hall Holdings Limited ( Hay Hall ) and Bear Linear ( Warner Linear ). On April 5, 2007, the Company acquired TB Wood s Corporation ( TB Wood s ), and on October 5, 2007, the Company acquired substantially all of the assets of All Power Transmission Manufacturing, Inc. ( All Power ). These acquisitions are discussed in detail in Item 2 Management s Discussion and Analysis of Financial Condition and Results of Operations.

The Company s unaudited consolidated condensed financial statements have been prepared in accordance with the instructions to Form 10-Q and do not include all of the information and note disclosures required by accounting principles generally accepted in the United States of America. These statements should be read in conjunction with the financial statements and notes thereto included in the Company s Annual Report on Form 10-K for the year ended December 31, 2008. In the opinion of management, the accompanying unaudited condensed consolidated financial statements include all adjustments, consisting only of normal recurring adjustments, necessary to present fairly the Company s financial position as of September 26, 2009 and December 31, 2008, results of operations for the quarter ended and year to date period ended September 26, 2009 and September 27, 2008, and cash flows for the year to date periods ended September 26, 2009 and September 27, 2008.

The Company follows a four, four, five week calendar per quarter with all quarters consisting of thirteen weeks of operations with the fiscal year end always on December 31.

## 3. Fair Value of Financial Instruments

The carrying values of financial instruments, including accounts receivable, accounts payable and other accrued liabilities, approximate their fair values due to their short-term maturities. The carrying amount of the $9 \%$ Senior Secured Notes was $\$ 220.3$ million and $\$ 242.5$ million at September 26, 2009 and December 31, 2008, respectively. The estimated fair value of the $9 \%$ Senior Secured Notes at September 26, 2009 and December 31, 2008 was $\$ 224.7$ million and $\$ 232.8$ million, respectively, based on quoted market prices for such notes.

## 4. Net Income per Share

Basic earnings per share is based on the weighted average number of shares of common stock outstanding, and diluted earnings per share is based on the weighted average number of shares of common stock outstanding and all potentially dilutive common stock equivalents outstanding. Common stock equivalents are included in the per share calculations when the effect of their inclusion would be dilutive.

# ALTRA HOLDINGS, INC. <br> <br> Notes to Unaudited Condensed Consolidated Interim Financial Statements <br> <br> Notes to Unaudited Condensed Consolidated Interim Financial Statements Amounts in thousands, unless otherwise noted (Continued) 

 Amounts in thousands, unless otherwise noted (Continued)}

The following is a reconciliation of basic to diluted net income per share:

|  | Quarter Ended |  |  |  | Year to Date Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { September 26, } \\ 2009 \end{gathered}$ |  | $\begin{gathered} \text { September 27, } \\ 2008 \end{gathered}$ |  | $\begin{gathered} \text { September 26, } \\ 2009 \end{gathered}$ |  | $\begin{gathered} \text { September 27, } \\ 2008 \end{gathered}$ |  |
| Income from continuing operations | \$ | 648 | \$ | 8,635 | \$ | 300 | \$ | 27,461 |
| Net income (loss) from discontinued operations |  |  |  | 172 |  |  |  | (224) |
| Net income | \$ | 648 | \$ | 8,807 | \$ | 300 | \$ | 27,237 |
| Shares used in net income per common share basic |  | 25,961 |  | 25,488 |  | 25,940 |  | 25,479 |
| Incremental shares of unvested restricted common stock |  | 252 |  | 669 |  | 172 |  | 680 |
| Shares used in net income per common share diluted |  | 26,213 |  | 26,157 |  | 26,112 |  | 26,159 |
| Earnings per share Basic: |  |  |  |  |  |  |  |  |
| Income from continuing operations | \$ | 0.02 | \$ | 0.34 | \$ | 0.01 | \$ | 1.08 |
| Net income (loss) from discontinued operations |  |  |  | 0.01 |  |  | \$ | (0.01) |
| Net income | \$ | 0.02 | \$ | 0.35 | \$ | 0.01 | \$ | 1.07 |
| Earnings per share Diluted: |  |  |  |  |  |  |  |  |
| Income from continuing operations | \$ | 0.02 | \$ | 0.33 | \$ | 0.01 | \$ | 1.05 |
| Net income (loss) from discontinued operations |  |  |  | 0.01 |  |  | \$ | (0.01) |
| Net income | \$ | 0.02 | \$ | 0.34 | \$ | 0.01 | \$ | 1.04 |

## 5. Discontinued Operations

On December 31, 2007, the Company completed the divestiture of the TB Wood s adjustable speed drives business (the Electronics Division ) to Vacon PLC ( Vacon ) for $\$ 29.0$ million.

In connection with the sale of the Electronics Division, the Company entered into a transition services agreement. Pursuant to the transition services agreement, the Company provided services such as sales support, warehousing, accounting and IT services to Vacon. The Company recorded the income received as an offset to the related expense of providing the service. During the quarter and year to date periods ended September 27, 2008, the Company
recorded a reduction of $\$ 0.1$ million and $\$ 0.3$ million against cost of sales, respectively, and $\$ 0.2$ million and $\$ 0.9$ million as an offset to selling, general and administrative expenses, respectively. No transition services have been provided in 2009. The Company leases building space to Vacon. The Company recorded $\$ 0.1$ million and $\$ 0.5$ million of lease income in other income in the condensed consolidated statement of income during the quarter and year to date periods ended September 26, 2009 and September 27, 2008.

Loss from discontinued operations in the year to date period ended September 27, 2008 was comprised of a working capital adjustment, net of taxes.

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## ALTRA HOLDINGS, INC. <br> Notes to Unaudited Condensed Consolidated Interim Financial Statements <br> Amounts in thousands, unless otherwise noted (Continued)

## 6. Inventories

Inventories located at certain subsidiaries acquired in connection with the TB Wood s acquisition are stated at the lower of cost or market, principally using the last-in, first-out ( LIFO ) method. The remaining subsidiaries are stated at the lower of cost or market, using the first-in, first-out ( FIFO ) method. Market is defined as net realizable value. Inventories at September 26, 2009 and December 31, 2008 consisted of the following:

## September 26, December 31, 20092008

| Raw materials | 28,946 | $\$$ | 31,925 |
| :--- | :--- | ---: | ---: |
| Work in process | 14,891 | 21,310 |  |
| Finished goods | 28,418 | 45,175 |  |
| Inventories | $\$$ | 72,255 | $\$$ |

Approximately 13\% of total inventories at September 26, 2009 were valued using the LIFO method. The Company recorded a $\$ 0.1$ million adjustment and $\$ 1.2$ million adjustment as a component of cost of sales to value the inventory on a LIFO basis for the year to date periods ended September 26, 2009 and September 27, 2008, respectively. For the quarter ended September 27, 2008, the Company recorded a $\$ 0.4$ million adjustment as a component of cost of sales to value the inventory on a LIFO basis.

If the LIFO inventory was accounted for using the FIFO method, the inventory balance at September 26, 2009 would be $\$ 1.5$ million higher.

## 7. Goodwill and Intangible Assets

Changes to goodwill from December 31, 2008 through September 26, 2009 were as follows:

Balance December 31, 2008
77,497
$\begin{array}{ll}\text { Impact of changes in foreign currency } & 1,458\end{array}$
Balance September 26, 2009
\$ 78,955

Other intangible assets as of September 26, 2009 and December 31, 2008 consisted of the following:

| Other Intangible Assets | Cost |  | Accumulated Amortization |  | Cost |  | Accumulated Amortization |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intangible assets not subject to amortization: |  |  |  |  |  |  |  |  |
| Tradenames and trademarks | \$ | 30,730 | \$ |  | \$ | 30,730 | \$ |  |
| Intangible assets subject to amortization: |  |  |  |  |  |  |  |  |
| Customer relationships |  | 62,038 |  | 18,494 |  | 62,038 |  | 15,065 |
| Product technology and patents |  | 5,435 |  | 3,819 |  | 5,435 |  | 3,111 |
| Impact of changes in foreign currency |  | 557 |  |  |  | (688) |  |  |
| Total intangible assets | \$ | 98,760 | \$ | 22,313 | \$ | 97,515 | \$ | 18,176 |

The Company recorded $\$ 1.4$ million of amortization expense in the quarters ended September 26, 2009 and September 27, 2008, and $\$ 4.1$ million and $\$ 4.3$ million for the year to date periods ended September 26, 2009 and September 27, 2008, respectively.

## ALTRA HOLDINGS, INC.

## Notes to Unaudited Condensed Consolidated Interim Financial Statements Amounts in thousands, unless otherwise noted (Continued)

The estimated amortization expense for intangible assets is approximately $\$ 1.4$ million for the remainder of 2009 and $\$ 5.5$ million in each of the next four years and then $\$ 21.8$ million thereafter.

## 8. Assets Held for Sale

During the fourth quarter of 2007, management entered into a plan to exit its building located in Stratford, Canada. The operations of the facility, which was acquired as part of the TB Wood s acquisition, were integrated into certain of the Company s other existing facilities in 2008.

In the second quarter of 2009, due to real estate market conditions in Stratford, Canada, the Company reevaluated the classification of this building as an asset held for sale and reclassified the building, with a net book value of $\$ 1.2$ million, to held and used. As a result of the change in classification, the Company recorded a catch-up depreciation adjustment of $\$ 0.1$ million in the second quarter of 2009.

As of December 31, 2008, management planned to exit two buildings, one in Scotland, Pennsylvania and one in Chattanooga, Tennessee. The two buildings were previously the operating facilities for the Electronics Division which was divested on December 31, 2007. The Company leases the space to Vacon.

In the first quarter of 2009, due to real estate market conditions in Scotland, Pennsylvania and Chattanooga, Tennessee, the Company reevaluated the classification of these buildings as assets held for sale and reclassified the buildings, with a net book value of $\$ 3.5$ million, to held and used. As a result of the change in classification, the Company recorded a catch-up depreciation adjustment of $\$ 0.2$ million in the first quarter ended September 26, 2009.

## 9. Income Taxes

The estimated effective income tax rates recorded for the quarters ended September 26, 2009 and September 27, 2008 were based upon management s best estimate of the effective tax rate for the entire year. During the third quarter of 2009, the Company negotiated an agreement with a foreign taxing authority. The agreement allows the Company to fully deduct certain interest charges that had previously been classified as non-deductible in 2009. The benefit from this deduction resulted in the Company recording a benefit for income taxes in the year and quarter to date period ended September 26, 2009.

The Company and its subsidiaries file consolidated and separate income tax returns in the U.S. federal jurisdiction as well as in various state and foreign jurisdictions. In the normal course of business, the Company is subject to examination by taxing authorities in all these jurisdictions. With the exception of certain foreign jurisdictions, the Company is no longer subject to income tax examinations for the tax years prior to 2005. Additionally, the Company has indemnification agreements with the sellers of the Colfax, Kilian and Hay Hall entities, which provide for reimbursement to the Company for payments made in satisfaction of tax liabilities relating to pre-acquisition periods.

The Company recognizes interest and penalties related to unrecognized tax benefits as a component of income tax expense in the condensed consolidated statements of income. At December 31, 2008 and September 26, 2009, the Company had $\$ 2.7$ million and $\$ 3.4$ million of accrued interest and penalties, respectively. The Company accrued $\$ 0.4$ million of interest and no penalties during the year to date period ended September 26, 2009.

## 10. Pension and Other Employee Benefits

## Defined Benefit (Pension) and Post-retirement Benefit Plans

The Company sponsors various defined benefit (pension) and post-retirement (medical, dental and life insurance coverage) plans for certain, primarily unionized, active employees. In March 2009, the Company reached a new collective bargaining agreement with the union at its Erie, Pennsylvania facility. One of the provisions of the new agreement eliminates benefits that employees were entitled to receive through the applicable other post employment benefit plan ( OPEB ). OPEB benefits will no longer be available to retired

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## ALTRA HOLDINGS, INC.

## Notes to Unaudited Condensed Consolidated Interim Financial Statements <br> Amounts in thousands, unless otherwise noted (Continued)

or active employees. This resulted in an OPEB settlement gain of $\$ 1.5$ million in the year to date period ended September 26, 2009. In addition, no additional years of credited service will be accrued on the defined benefit pension plan effective February 28, 2009. There was no curtailment gain or loss as a result of the change in the pension plan, the plan had no unrecognized prior service cost and there was no change in the projected benefit obligation.

The following table represents the components of the net periodic benefit cost associated with the respective plans for the quarters and year to date periods ended September 26, 2009 and September 27, 2008:

|  | Quarter Ended |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 26, 2009 |  | Benefits <br> September 27, 2008 |  | Other | Be |  |
|  |  |  | $\begin{gathered} \text { September 26, } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { September 27, } \\ 2008 \end{gathered}$ |  |
| Service cost | \$ | 5 |  | 16 | \$ | 32 | \$ | 13 |
| Interest cost |  | 267 | 378 |  | 69 |  | 50 |
| Expected return on plan assets |  | (300) | (326) |  |  |  |  |
| Amortization of prior service income |  |  |  |  | (244) |  | (244) |
| Other post employment benefit plan settlement gain |  |  |  |  |  |  | (107) |
| Amortization of net gain |  |  |  |  | (33) |  | (7) |
| Net periodic benefit cost (income) | \$ | (28) | \$ 68 | \$ | (176) | \$ | (295) |
|  | Year to Date Ended |  |  |  |  |  |  |
|  |  | Pension | Benefits |  | Other | Ben |  |
|  |  | ber 26, $09$ | $\begin{gathered} \text { September 27, } \\ 2008 \end{gathered}$ |  | nber 26, 009 |  | r 27, |
| Service cost | \$ | 37 | \$ 48 | \$ | 38 | \$ | 43 |
| Interest cost |  | 997 | 1,135 |  | 107 |  | 154 |
| Expected return on plan assets |  | (954) | (979) |  |  |  |  |
| Amortization of prior service income |  |  |  |  | (732) |  | (731) |
| Other post employment benefit plan settlement gain |  |  |  |  | $(1,467)$ |  | (276) |
| Amortization of net gain |  |  |  |  | (47) |  | (19) |
| Net periodic benefit cost (income) | \$ | 80 | \$ 204 | \$ | $(2,101)$ | \$ | (829) |

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## ALTRA HOLDINGS, INC. <br> Notes to Unaudited Condensed Consolidated Interim Financial Statements Amounts in thousands, unless otherwise noted (Continued)

## 11. Debt

Outstanding debt obligations at September 26, 2009 and December 31, 2008 were as follows:

|  | September 26, <br> $\mathbf{2 0 0 9}$ | December 31, <br> $\mathbf{2 0 0 8}$ |  |
| :--- | :---: | :---: | :---: |
| Senior Revolving Credit Agreement | $\$$ |  | $\$$ |
| TB Wood s Credit Agreement |  | 3,000 |  |
| Overdraft agreements | 220,300 | 6,000 |  |
| 9\% Senior Secured Notes |  | 242,500 |  |
| 11.25\% Senior Notes | 5,300 | 4,706 |  |
| Variable Rate Demand Revenue Bonds | 3,285 | 5,300 |  |
| Mortgages | 2,036 | 2,257 |  |
| Capital leases |  | $(1,293)$ | 2,672 |
| Less: debt discount | $\$$ | 232,628 | $\$$ |

## Senior Revolving Credit Agreement

The Company maintains a $\$ 30$ million revolving borrowings facility with a commercial bank (the Senior Revolving Credit Agreement ) through its wholly owned subsidiary Altra Industrial. The Senior Revolving Credit Agreement is subject to certain limitations resulting from the requirement of Altra Industrial to maintain certain levels of collateralized assets, as defined in the Senior Revolving Credit Agreement. Altra Industrial may use up to $\$ 10.0$ million of its availability under the Senior Revolving Credit Agreement for standby letters of credit issued on its behalf, the issuance of which will reduce the amount of borrowings that would otherwise be available to Altra Industrial. Altra Industrial may re-borrow any amounts paid to reduce the amount of outstanding borrowings; however, all borrowings under the Senior Revolving Credit Agreement must be repaid in full as of November 30, 2010.

Substantially all of Altra Industrial s assets have been pledged as collateral against outstanding borrowings under the Senior Revolving Credit Agreement. The Senior Revolving Credit Agreement requires Altra Industrial to maintain a minimum fixed charge coverage ratio of 1.20 for all four quarter periods when availability under the line falls below $\$ 12.5$ million. Altra Industrial s availability under the Senior Revolving Credit Agreement has not dropped below $\$ 12.5$ million during 2009. The Revolving Credit imposes customary affirmative covenants and restrictions on Altra Industrial.

There were no borrowings under the Senior Revolving Credit Agreement at September 26, 2009 or December 31, 2008. However, the lender had issued $\$ 3.2$ million and $\$ 7.6$ million of outstanding letters of credit as of

September 26, 2009 and December 31, 2008, respectively, under the Senior Revolving Credit Agreement.
The interest rate on any outstanding borrowings on the line of credit are the lender s prime rate plus 25 basis points or LIBOR plus 175 basis points. The rate on all outstanding letters of credit are $1.5 \%$ and $.25 \%$ on any unused availability under the Senior Revolving Credit Agreement.

## TB Wood s Revolving Credit Agreement

As of September 26, 2009 and December 31, 2008, there were $\$ 6.1$ million and $\$ 6.0$ million of outstanding letters of credit under the TB Wood s Credit Agreement, respectively. All borrowing under the TB Wood s Revolving Credit Agreement are due on November 30, 2010. The interest rate on any outstanding

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## ALTRA HOLDINGS, INC.

## Notes to Unaudited Condensed Consolidated Interim Financial Statements Amounts in thousands, unless otherwise noted (Continued)

borrowings on the line of credit are the lender s Prime Rate plus 25 basis points or LIBOR plus 175 basis points.

## Overdraft Agreements

Certain foreign subsidiaries maintain overdraft agreements with financial institutions. There were no borrowings as of September 26, 2009 or December 31, 2008 under any of the overdraft agreements.

## 9\% Senior Secured Notes

Altra Industrial issued 9\% Senior Secured Notes (the Senior Secured Notes ), with a face value of $\$ 270.0$ million. Interest on the Senior Secured Notes is payable semi-annually, in arrears, on June 1 and December 1 of each year. The Senior Secured Notes mature on December 1, 2011 unless previously redeemed by Altra Industrial.

The Senior Secured Notes are guaranteed by Altra Industrial s U.S. domestic subsidiaries and are secured by a second priority lien, subject to first priority liens securing the Senior Revolving Credit Agreement, on substantially all of Altra Industrial s assets. The Senior Secured Notes contain many terms, covenants and conditions, which impose substantial limitations on Altra Industrial.

During the second quarter of 2009, Altra Industrial retired $\$ 8.3$ million aggregate principal amount of the outstanding Senior Secured Notes at a redemption price of between $94.75 \%$ and $97.125 \%$ of the principal amount, plus accrued and unpaid interest. In connection with the redemption, Altra Industrial recorded a gain on the extinguishment of debt of $\$ 0.4$ million, which is recorded as a reduction in interest expense in the condensed consolidated statement of income. In addition, Altra Industrial wrote-off $\$ 0.1$ million of deferred financing costs and original issue discount/premium which is included in interest expense.

During the third quarter of 2009, Altra Industrial retired $\$ 14.0$ million aggregate principal amount of the outstanding Senior Secured Notes at a redemption price of between $100.5 \%$ and $101.6 \%$ of the principal amount, plus accrued and unpaid interest. In connection with the redemption, Altra Industrial recorded a loss on the extinguishment of debt of $\$ 0.2$ million, which is recorded as interest expense in the condensed consolidated statement of income. In addition, Altra Industrial wrote-off $\$ 0.2$ million of deferred financing costs and original issue discount/premium included in interest expense.

### 11.25\% Senior Notes

Altra Industrial issued $11.25 \%$ Senior Notes (Senior Notes ), with a face value of $£ 33$ million. Interest on the Senior Notes was payable semi-annually, in arrears, on August 15 and February 15 of each year, at an annual rate of $11.25 \%$.

During the second quarter of 2009, Altra Industrial retired the remaining principal balance of the Senior Notes of $£ 3.3$ million or $\$ 5.0$ million of principal amount, plus accrued and unpaid interest. In connection with the redemption, Altra Industrial incurred $\$ 0.2$ million of pre-payment premium and wrote-off the entire remaining balance of $\$ 0.1$ million of deferred financing fees, which is recorded as interest expense in the condensed consolidated statement of income (loss).

## Variable Rate Demand Revenue Bonds

In connection with the acquisition of TB Wood s, the Company assumed the obligation to make payments due under certain Variable Rate Demand Revenue Bonds outstanding as of the acquisition date. TB Wood s had assumed obligations with respect to approximately $\$ 3.0$ million and $\$ 2.3$ million through the issuance of Variable Rate Demand Revenue Bonds under the authority of the industrial development corporations of the

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## ALTRA HOLDINGS, INC.

## Notes to Unaudited Condensed Consolidated Interim Financial Statements Amounts in thousands, unless otherwise noted (Continued)

City of San Marcos, Texas and City of the Chattanooga, Tennessee, respectively. These bonds bear variable interest rates (less than $1 \%$ interest on September 26, 2009), and mature in April 2024 and April 2022, respectively. The bonds were issued to finance production facilities for TB Wood s manufacturing operations in San Marcos and Chattanooga, and are secured by letters of credit issued under the terms of the TB Wood s Credit Agreement.

As of December 31, 2008, the Company planned to sell the building in Chattanooga, Tennessee. According to the terms of the indenture and lease, before the Company can acquire the building, free of all encumbrances, the outstanding debt under the Variable Rate Demand Revenue Bonds must be paid in full. As a result, the debt was classified as a current liability on the condensed consolidated balance sheet as of December 31, 2008.

In the first quarter of 2009, due to real estate market conditions in Chattanooga, the Company reevaluated the classification of this building as an asset held for sale and reclassified this building to held and used. As a result of the change in classification, the Company reclassified $\$ 2.3$ million of debt associated with the Chattanooga property to long-term debt on the Company s condensed consolidated balance sheet.

## Mortgage

In June 2006, the Company entered into a mortgage on its building in Heidelberg, Germany with a local bank. In the third quarter of 2009, the Company re-financed the mortgage. The Company borrowed an additional 1.0 million. The new mortgage has an interest rate of $3.5 \%$ and is payable in monthly installments over three years. As of September 26, 2009 and December 31, 2008, the mortgage had a remaining principal balance outstanding of
2.2 million, or $\$ 3.3$ million, and 1.6 million, or $\$ 2.3$ million, respectively.

## Capital Leases

The Company leases certain equipment under capital lease arrangements, whose obligations are included in both short-term and long-term debt.

## 12. Stockholders Equity

## Stock-Based Compensation

The Company s Board of Directors established the 2004 Equity Incentive Plan (the Plan ) that provides for various forms of stock based compensation to independent directors, officers and senior-level employees of the Company. The restricted shares of common stock issued pursuant to the Plan generally vest ratably over a period of 3.5 to 5 years, provided that the vesting of the restricted shares may accelerate upon the occurrence of certain liquidity events, if approved by the Board of Directors in connection with the transactions. Shares granted to non-management members of the Board of Directors generally vest immediately.

The Plan permits the Company to grant restricted stock to key employees and other persons who make significant contributions to the success of the Company. The restrictions and vesting schedule for restricted stock granted under the Plan are determined by the Compensation Committee of the Board of Directors. Compensation expense recorded during the quarters ended September 26, 2009 and September 27, 2008 was $\$ 0.7$ million and $\$ 0.5$ million,
respectively. Compensation expense for the year to date periods ended September 26, 2009 and September 27, 2008 was $\$ 2.3$ million and $\$ 1.5$ million, respectively. Stock based compensation is recorded as an adjustment to selling, general and administrative expenses in the accompanying condensed consolidated statement of income. Stock based compensation expense is recognized on a straight-line basis over the vesting period.

## ALTRA HOLDINGS, INC.

## Notes to Unaudited Condensed Consolidated Interim Financial Statements Amounts in thousands, unless otherwise noted (Continued)

The following table sets forth the activity of the Company s unvested restricted stock grants in the year to date period ended September 26, 2009:

|  | Shares | Weighted-Average <br> Grant Date Fair <br> Value |
| :--- | ---: | :---: |
| Restricted shares unvested December 31, 2008 | 797,714 | $\$ 5.53$ |
| Shares granted | 284,941 | $\$ 6.96$ |
| Forfeitures | $(13,649)$ | $\$ 7.34$ |
| Shares for which restrictions lapsed | $(440,558)$ | $\$ 5.35$ |
| Restricted shares unvested September 26, 2009 | 628,448 | $\$ 6.26$ |

Total remaining unrecognized compensation cost was approximately $\$ 3.0$ million as of September 26, 2009, which will be recognized over a weighted average remaining period of three years. The fair market value of the shares in which the restrictions have lapsed during the year to date period ended September 26, 2009 was $\$ 3.9$ million. Restricted shares granted are valued based on the fair market value of the stock on the date of grant.

## 13. Concentrations of Credit, Segment Data and Workforce

Financial instruments, which are potentially subject to counter party performance and concentrations of credit risk, consist primarily of trade accounts receivable. The Company manages these risks by conducting credit evaluations of customers prior to delivery or commencement of services. When the Company enters into a sales contract, collateral is normally not required from the customer. Payments are typically due within thirty days of billing. An allowance for potential credit losses is maintained, and losses have historically been within management s expectations. No customer represented greater than $10 \%$ of total sales for the quarters ended September 26, 2009 and September 27, 2008.

The Company is also subject to counter party performance risk of loss in the event of non-performance by counterparties to financial instruments, such as cash and investments. Cash and investments are held by international or well established financial institutions.

The Company has five operating segments that are regularly reviewed by our chief operating decision maker. Each of these operating segments represents a unit that produces mechanical power transmission products. The Company aggregates all of the operating segments into one reportable segment. The five operating segments have similar long-term average gross profit margins. All of our products are sold by one global sales force and we have one global marketing function. Strategic markets and industries are determined for the entire company and then targeted by the brands. All of our operating segments have common manufacturing and production processes. Each segment includes a machine shop which uses similar equipment and manufacturing techniques. Each of our segments uses common raw materials, such as aluminum, steel and copper. The materials are purchased and procurement contracts are negotiated by one global purchasing function.

We serve the general industrial market by selling to original equipment manufacturers ( OEM ) and distributors. Our OEM and distributor customers serve the general industrial market. Resource allocation decisions such as capital expenditure requirements and headcount requirements are made at a consolidated level and allocated to the individual operating segments.

Discrete financial information is not available by product line at the level necessary for management to assess performance or make resource allocation decisions.

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## ALTRA HOLDINGS, INC.

## Notes to Unaudited Condensed Consolidated Interim Financial Statements Amounts in thousands, unless otherwise noted (Continued)

Net sales to third parties by geographic region are as follows:

|  | Net Sales |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Quarter Ended |  |  |  | Year To Date Ended |  |  |  |
|  |  | mber 26, <br> 2009 | $\begin{gathered} \text { September 27, } \\ 2008 \end{gathered}$ |  | $\begin{gathered} \text { September 26, } \\ 2009 \end{gathered}$ |  | $\begin{gathered} \text { September 27, } \\ 2008 \end{gathered}$ |  |
| North America (primarily U.S.) | \$ | 74,592 | \$ | 110,793 | \$ | 247,921 | \$ | 347,190 |
| Europe |  | 23,536 |  | 40,028 |  | 75,046 |  | 121,289 |
| Asia and other |  | 6,638 |  | 8,627 |  | 18,216 |  | 22,044 |
| Total | \$ | 104,766 | \$ | 159,448 | \$ | 341,183 | \$ | 490,523 |

Net sales to third parties are attributed to the geographic regions based on the country in which the shipment originates.

The net assets of foreign subsidiaries at September 26, 2009 and December 31, 2008 were $\$ 74.7$ million and $\$ 73.5$ million, respectively.

## 14. Commitments and Contingencies

## General Litigation

The Company is involved in various pending legal proceedings arising out of the ordinary course of business. None of these legal proceedings are expected to have a material adverse effect on the results of operations, cash flows, or financial condition of the Company. With respect to these proceedings, management believes that the Company will prevail, has adequate insurance coverage or has established appropriate reserves to cover potential liabilities. Any costs that management estimates may be paid related to these proceedings or claims are accrued when the liability is considered probable and the amount can be reasonably estimated. There can be no assurance, however, as to the ultimate outcome of any of these matters, and if all or substantially all of these legal proceedings were to be determined adversely to the Company, there could be a material adverse effect on the results of operations, cash flows, or financial condition of the Company. As of September 26, 2009 and December 31, 2008, there were no such claims for which management believed a loss was probable. As a result, no amounts were accrued in the accompanying consolidated balance sheets for losses related to such claims at those dates.

The Company is indemnified under the terms of certain acquisition agreements for certain pre-existing matters up to agreed upon limits.

## 15. Restructuring, Asset Impairment and Transition Expenses

During 2007, the Company adopted two restructuring programs. The first was intended to improve operational efficiency by reducing headcount, consolidating operating facilities and relocating manufacturing to lower cost areas (the Altra Plan ). The second was related to the acquisition of TB Wood $s$ and was intended to reduce duplicate staffing and consolidate facilities (the TB Wood s Plan ). The TB Wood s Plan was initially formulated at the time of the TB Wood s acquisition and therefore the associated accrual was recorded as part of purchase accounting.

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## ALTRA HOLDINGS, INC. <br> Notes to Unaudited Condensed Consolidated Interim Financial Statements Amounts in thousands, unless otherwise noted (Continued)

The Company has not incurred any additional expenses related to either the Altra Plan or the TB Wood s Plan in 2009. The Company s restructuring expense, by major component for the year to date period ended September 27, 2008 were as follows:

|  | Altra Plan |  | TB Wood s Plan |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Expenses |  |  |  |  |  |  |
| Other cash expenses | \$ |  | \$ |  | \$ |  |
| Moving and relocation |  | 467 |  | 84 |  | 551 |
| Severance |  | 411 |  |  |  | 411 |
| Total cash expenses |  | 878 |  | 84 |  | 962 |
| Non-cash asset impairment and loss on sale of fixed asset |  | 187 |  |  |  | 187 |
| Total restructuring expenses | \$ | 1,065 | \$ | 84 |  | ,149 |

In March 2009, the Company adopted a new restructuring plan ( 2009 Altra Plan ) to improve the utilization of the manufacturing infrastructure and to realign the business with the current economic conditions. The 2009 Altra Plan is intended to improve operational efficiency by reducing headcount and consolidating facilities. The Company s total restructuring expense for the quarter ended September 26, 2009 was $\$ 1.0$ million.

On April 7, 2009, the Company announced that it would be closing its facility in Mt. Pleasant, Michigan and relocating the manufacturing to certain of the Company s other facilities. In connection with this decision, the Company completed an impairment analysis. The facility which had a carrying value of $\$ 1.4$ million was written down to the fair value of $\$ 0.7$ million, resulting in an impairment charge of $\$ 0.7$ million. The Company estimated the fair value using observable inputs (level 2) by reviewing sale prices of comparable buildings in the Mt. Pleasant, Michigan area. The relocation is expected to be completed by the end of 2009.

On July 7, 2009, the Company announced that it would be closing its manufacturing facility in South Beloit, Illinois and relocating the manufacturing operations to certain of the Company s other facilities. In connection with this decision, the Company completed an impairment analysis. The facility which had a carrying value of $\$ 2.1$ million was written down to the fair value of $\$ 1.5$ million, resulting in an impairment charge of $\$ 0.6$ million. The Company estimated the fair value using observable inputs (level 2). The Company reviewed sale prices of comparable buildings in the South Beloit, Illinois area. The relocation is expected to be completed by the first quarter of 2010. In September 2009, the Company negotiated a plant closing agreement with the local union at the South Beloit facility. The Company has agreed to pay approximately $\$ 0.7$ million in severance and performance bonuses to those employees who remain employed through their termination date. The Company expects to pay these amounts in the fourth quarter of 2009 through the first quarter of 2010.

The Company expects to move a majority of the assets at this location to certain other locations. As a result, the Company does not expect to have a significant impairment on these assets.

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## ALTRA HOLDINGS, INC. <br> Notes to Unaudited Condensed Consolidated Interim Financial Statements Amounts in thousands, unless otherwise noted (Continued)

The expenses for the year to date period ended September 26, 2009 are classified by major component as follows:


The following is a reconciliation of the accrued restructuring costs between December 31, 2008 and September 26, 2009:

|  | All Plans |  |
| :--- | :---: | :---: |
| Balance at December 31, 2008 | $\$$1,321 <br> Cash restructuring expense incurred <br> Cash payments <br>  <br> Balance at September 26, 2009 | 3,328 <br> $(3,785)$ |

## 16. Guarantor Subsidiaries

The Company has filed a Registration Statement on Form S-3 with the Securities and Exchange Commission to allow it to issue debt securities that may be fully and unconditionally guaranteed by each of the Company s, directly or indirectly, $100 \%$ owned U.S. domestic subsidiaries as of the date of issuance. The following condensed consolidating financial statements present separately the financial position, results of operations, and cash flows for (a) the Company, as parent, (b) the guarantor subsidiaries of the Company consisting of all of the, directly or indirectly, $100 \%$ owned U.S. domestic subsidiaries of the Company, (c) the non-guarantor subsidiaries of the Company consisting of all non-domestic subsidiaries of the Company, and (d) eliminations necessary to arrive at the Company s information on a consolidated basis. These statements are presented in accordance with the disclosure requirements
under the Securities and Exchange Commission s Regulation S-X, Rule 3-10. Separate financial statements of the Guarantor Subsidiaries are not presented because their guarantees are full and unconditional and joint and several.

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## ALTRA HOLDINGS, INC. <br> Notes to Unaudited Condensed Consolidated Interim Financial Statements <br> Amounts in thousands, unless otherwise noted (Continued) <br> Unaudited condensed consolidating balance sheet September 26, 2009

|  | Guarantor | Non <br> Guarantor |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Issuer | Subsidiaries | Subsidiaries | Eliminations | Consolidated | ASSETS

Current assets:


Assets held for sale
Prepaid expenses and other current

| assets | 1,194 | 5,694 | 3,166 |  | 10,054 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Total current assets | 1,195 | 175,454 | 83,645 | $(39,408)$ | 220,886 |  |
|  |  | 75,615 | 32,154 |  | 107,769 |  |
| Property, plant and equipment, net |  | 59,397 | 17,050 |  | 76,447 |  |
| Intangible assets, net |  | 58,015 | 20,940 |  | 78,955 |  |
| Goodwill |  |  | 495 |  | 495 |  |
| Deferred income taxes | 139,086 |  | 6,207 | 112 | $(139,086)$ | 6,319 |
| Investment in subs |  |  |  |  |  |  |
| Other non-current assets | $\$ 140,281$ | $\$$ | 374,688 | $\$$ | 154,396 | $\$$ |
|  | $(178,494)$ | $\$$ | 490,871 |  |  |  |

## LIABILITIES AND STOCKHOLDERS EQUITY

Current liabilities:

| Accounts payable | \$ | \$ | 17,663 | \$ | 8,156 | \$ |  | \$ | 25,819 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accrued payroll |  |  | 7,799 |  | 5,639 |  |  |  | 13,438 |
| Accruals and other current liabilities |  |  | 16,282 |  | 9,251 |  |  |  | 25,533 |
| Deferred income taxes |  |  |  |  | 6,906 |  |  |  | 6,906 |
| Current portion of long-term debt |  |  | 641 |  | 354 |  |  |  | 995 |
| Loans payable to related parties |  |  |  |  | 39,408 |  | $(39,408)$ |  |  |
| Total current liabilities |  |  | 42,385 |  | 69,714 |  | $(39,408)$ |  | 72,691 |
|  |  |  | 228,453 |  | 3,180 |  |  |  | 231,633 |


| Long-term debtless current portion <br> and net of unacreted discount and <br> premium <br>  <br> Deferred income taxes |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Pension liablities |  |  |  |  |  |  |

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# ALTRA HOLDINGS, INC. <br> Notes to Unaudited Condensed Consolidated Interim Financial Statements <br> Amounts in thousands, unless otherwise noted (Continued) <br> Unaudited Condensed Consolidating Balance Sheet <br> December 31, 2008 

|  | Guarantor | Non <br> Guarantor |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Issuer | Subsidiaries | Subsidiaries | Eliminations | Consolidated |

## ASSETS

|  |  |  |  | T |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current assets: |  |  |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 1 | \$ | 24,432 | \$ | 27,640 | \$ |  | \$ | 52,073 |
| Trade receivables, less allowance for doubtful accounts |  |  |  | 41,051 |  | 27,752 |  |  |  | 68,803 |
| Loans receivable from related parties |  |  |  | 37,649 |  |  |  | $(37,649)$ |  |  |
| Inventories |  |  |  | 71,304 |  | 27,106 |  |  |  | 98,410 |
| Deferred income taxes |  |  |  | 7,923 |  | 109 |  |  |  | 8,032 |
| Assets held for sale |  |  |  | 3,515 |  | 1,161 |  |  |  | 4,676 |
| Prepaid expenses and other current assets |  | 1,192 |  | 6,164 |  | (842) |  |  |  | 6,514 |
| Total current assets |  | 1,193 |  | 192,038 |  | 82,926 |  | $(37,649)$ |  | 238,508 |
| Property, plant and equipment, net |  |  |  | 77,424 |  | 32,796 |  |  |  | 110,220 |
| Intangible assets, net |  |  |  | 62,481 |  | 16,858 |  |  |  | 79,339 |
| Goodwill |  |  |  | 58,016 |  | 19,481 |  |  |  | 77,497 |
| Deferred income taxes |  |  |  |  |  | 495 |  |  |  | 495 |
| Investment in subs |  | 127,672 |  |  |  |  |  | $(127,672)$ |  |  |
| Other non-current assets |  |  |  | 7,489 |  | 36 |  |  |  | 7,525 |
| Total assets |  | 128,865 | \$ | 397,448 | \$ | 152,592 | \$ | $(165,321)$ | \$ | 513,584 |

## LIABILITIES AND STOCKHOLDERS EQUITY

Current liabilities:
$\begin{array}{lllllllll}\text { Accounts payable } & \$ & \$ & 22,105 & \$ & 11,785 & \$ & \$ 33,890\end{array}$
Accrued payroll
Accruals and other current liabilities
Deferred income taxes
9,610 7,165 16,775
$12,478 \quad 6,277 \quad 18,755$
$\begin{array}{llll}\text { Current portion of long-term debt } & 2,925 & 466 & 3,391\end{array}$
Loans payable to related parties
$37,649 \quad(37,649)$
Total current liabilities
47,118 70,248 (37,649)
79,717
Long-term debt less current portion 255,933 2,199 258,132
and net of unacreted discount and
premium

| Deferred income taxes | 20,822 | 2,514 | 23,336 |
| :--- | ---: | ---: | ---: |
| Pension liablities | 8,922 | 2,932 | 11,854 |
| Other post retirement benefits | 2,270 |  | 2,270 |
| Long-term taxes payables | 7,976 |  | 7,976 |
| Other long-term liabilities |  | 241 | 1,193 |
| Total stockholders equity | 128,865 | 54,166 | 73,506 |

Total liabilities and stockholders equity

## ALTRA HOLDINGS, INC.

Notes to Unaudited Condensed Consolidated Interim Financial Statements
Amounts in thousands, unless otherwise noted (Continued)

## Unaudited Condensed Consolidating Statement of Income

|  | Year to Date Period Ended September 26, 2009 <br> Guarantor <br> Non-Guarantor <br> Subsidiaries |  |  |  |  |  | Eliminations |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: | Consolidated

## ALTRA HOLDINGS, INC.

Notes to Unaudited Condensed Consolidated Interim Financial Statements
Amounts in thousands, unless otherwise noted (Continued)

## Unaudited Condensed Consolidating Statement of Income

|  | Quarter Ended September 26, 2009 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Issuer | Guarantor Subsidiaries |  | Non-Guarantor Subsidiaries |  | Eliminations |  | Consolidated |  |
| Net sales | \$ | \$ | 75,377 | \$ | 37,206 | \$ | $(7,817)$ | \$ | 104,766 |
| Cost of sales |  |  | 56,971 |  | 27,040 |  | $(7,817)$ |  | 76,194 |
| Gross profit |  |  | 18,406 |  | 10,166 |  |  |  | 28,572 |
| Selling, general and administrative expenses |  |  | 11,885 |  | 7,405 |  |  |  | 19,290 |
| Research and development expenses |  |  | 909 |  | 599 |  |  |  | 1,508 |
| Restructuring costs |  |  | 983 |  | 23 |  |  |  | 1,006 |
| Loss on disposal of assets |  |  | 120 |  | 396 |  |  |  | 516 |
| Income (loss) from operations |  |  | 4,509 |  | 1,743 |  |  |  | 6,252 |
| Interest expense (income), net |  |  | 6,290 |  |  |  |  |  | 6,290 |
| Other non-operating expense, net |  |  | 180 |  | (551) |  |  |  | (371) |
| Equity in earnings of subsidiaries | 648 |  |  |  |  |  | (648) |  |  |
| Income (loss) before income taxes | 648 |  | $(1,961)$ |  | 2,294 |  | (648) |  | 333 |
| Provision (benefit) for income taxes |  |  | $(1,310)$ |  | 995 |  |  |  | (315) |
| Net income (loss) | 648 |  | (651) |  | 1,299 |  | (648) |  | 648 |

## ALTRA HOLDINGS, INC.

Notes to Unaudited Condensed Consolidated Interim Financial Statements
Amounts in thousands, unless otherwise noted (Continued)

## Unaudited Condensed Consolidating Statement of Income

|  | Issuer | Year to Date Period Ended Sep  <br> Guarantor Non-Guarantor <br> Subsidiaries Subsidiaries |  |  |  | Eliminations |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales | \$ | \$ | 353,805 | \$ | 176,919 | \$ | $(40,201)$ | \$ | 490,523 |
| Cost of sales |  |  | 262,405 |  | 124,313 |  | $(40,201)$ |  | 346,517 |
| Gross profit |  |  | 91,400 |  | 52,606 |  |  |  | 144,006 |
| Selling, general and administrative expenses |  |  | 48,034 |  | 28,782 |  |  |  | 76,816 |
| Research and development expenses |  |  | 3,050 |  | 2,110 |  |  |  | 5,160 |
| Other post employment benefit plan settlement gain |  |  | (276) |  |  |  |  |  | (276) |
| Restructuring costs |  |  | 555 |  | 594 |  |  |  | 1,149 |
| Income from operations |  |  | 40,037 |  | 21,120 |  |  |  | 61,157 |
| Interest expense, net |  |  | 22,270 |  | 186 |  |  |  | 22,456 |
| Other non-operating (income) expense, net |  |  | $(1,455)$ |  | $(1,432)$ |  |  |  | $(2,887)$ |
| Equity in earnings of subsidiaries | 27,237 |  |  |  |  |  | $(27,237)$ |  |  |
| Income from continuing operations before income taxes | 27,237 |  | 19,222 |  | 22,366 |  | $(27,237)$ |  | 41,588 |
| Provision (benefit) for income taxes |  |  | 6,523 |  | 7,604 |  |  |  | 14,127 |
| Income from continuing operations | 27,237 |  | 12,699 |  | 14,762 |  | $(27,237)$ |  | 27,461 |
| Net loss from discountinued operations |  |  | (224) |  |  |  |  |  | (224) |
| Net income | 27,237 |  | 12,475 |  | 14,762 |  | $(27,237)$ |  | 27,237 |

# ALTRA HOLDINGS, INC. <br> Notes to Unaudited Condensed Consolidated Interim Financial Statements <br> Amounts in thousands, unless otherwise noted (Continued) <br> Unaudited Condensed Consolidating Statement of Income 

|  | Issuer | Quarter Ended September 27, 2008 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Guarantor Subsidiaries |  | Non-Guarantor Subsidiaries |  | Eliminations |  | Consolidated |  |
| Net sales | \$ | \$ | 113,469 | \$ | 59,203 | \$ | $(13,224)$ | \$ | 159,448 |
| Cost of sales |  |  | 84,460 |  | 42,391 |  | $(13,224)$ |  | 113,627 |
| Gross profit |  |  | 29,009 |  | 16,812 |  |  |  | 45,821 |
| Selling, general and administrative expenses |  |  | 16,268 |  | 9,387 |  |  |  | 25,655 |
| Research and development expenses |  |  | 955 |  | 708 |  |  |  | 1,663 |
| Other post employment benefit plan settlement |  |  | (107) |  |  |  |  |  | (107) |
| Restructuring costs |  |  | (228) |  | 309 |  |  |  | 81 |
| Income from operations |  |  | 12,121 |  | 6,408 |  |  |  | 18,529 |
| Interest expense, net |  |  | 7,289 |  | 13 |  |  |  | 7,302 |
| Other non-operating (income) expense, net |  |  | 1,319 |  | $(2,727)$ |  |  |  | $(1,408)$ |
| Equity in earnings of subsidiaries | 8,807 |  |  |  |  |  | $(8,807)$ |  |  |
| Income from continuing operations before income taxes | 8,807 |  | 3,513 |  | 9,122 |  | $(8,807)$ |  | 12,635 |
| Provision (benefit) for income taxes |  |  | 766 |  | 3,234 |  |  |  | 4,000 |
| Net income from continuing operations | 8,807 |  | 2,747 |  | 5,888 |  | $(8,807)$ |  | 8,635 |
| Net income from discontinued operations |  |  | 172 |  |  |  |  |  | 172 |
| Net income | 8,807 |  | 2,919 |  | 5,888 |  | $(8,807)$ |  | 8,807 |

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# ALTRA HOLDINGS, INC. <br> Notes to Unaudited Condensed Consolidated Interim Financial Statements <br> Amounts in thousands, unless otherwise noted (Continued) <br> Unaudited Condensed Consolidating Statement of Cash Flows 



| Proceeds from additional borrowings under an existing mortgage |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Payments on revolving credit agreement |  |  |  | $(3,000)$ |  |  |  |  |  | $(3,000)$ |
| Shares repurchased |  | (259) |  |  |  |  |  |  |  | (259) |
| Net payments to Parent |  |  |  | (259) |  |  |  | 259 |  |  |
| Payments on mortgages |  |  |  |  |  | (524) |  |  |  | (524) |
| Change in affiliate debt |  | 259 |  | 7,608 |  | $(7,608)$ |  | (259) |  |  |
| Payment on capital leases |  |  |  | (478) |  | (136) |  |  |  | (614) |
| Net cash (used in) provided by financing activities |  |  |  | $(23,279)$ |  | $(6,801)$ |  |  |  | $(30,080)$ |
| Effect of exchange rate changes on cash and cash equivalents <br> 2,998 <br> 2,998 |  |  |  |  |  |  |  |  |  |  |
| Net change in cash and cash equivalents |  |  |  | 11,182 |  | 8,685 |  |  |  | 19,867 |
| Cash and cash equivalents at beginning of year |  | 1 |  | 24,432 |  | 27,640 |  |  |  | 52,073 |
| Cash and cash equivalents at end of period | \$ | 1 |  | 35,614 | \$ | 36,325 | \$ |  | \$ | 71,940 |

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# ALTRA HOLDINGS, INC. <br> Notes to Unaudited Condensed Consolidated Interim Financial Statements <br> Amounts in thousands, unless otherwise noted (Continued) <br> Unaudited Condensed Consolidating Statement of Cash Flows 



| Cash flows from financing activities |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Payments on Senior Notes |  |  | $(1,346)$ |  |  |  |  |  | $(1,346)$ |
| Payments on Senior Secured Notes |  |  | $(27,500)$ |  |  |  |  |  | $(27,500)$ |
| Payments on revolving credit agreement |  |  | $(1,723)$ |  |  |  |  |  | $(1,723)$ |
| Payments received from Parent |  |  |  |  |  |  |  |  |  |
| Company |  |  | 11,898 |  |  |  | $(11,898)$ |  |  |
| Payments on mortgages |  |  |  |  | (228) |  |  |  | (228) |
| Change in affiliate debt | $(11,898)$ |  | 11,631 |  | $(11,631)$ |  | 11,898 |  |  |
| Payment on capital leases |  |  | (456) |  | (323) |  |  |  | (779) |
| Net cash (used in) provided by financing activities | $(11,898)$ |  | $(7,496)$ |  | $(12,182)$ |  |  |  | $(31,576)$ |
| Effect of exchange rate changes on cash and cash equivalents |  |  |  |  | $(1,119)$ |  |  |  | $(1,119)$ |
| Net change in cash and cash equivalents | $(11,900)$ |  | 21,130 |  | $(5,215)$ |  |  |  | 4,015 |
| Cash and cash equivalents at beginning of year | 11,901 |  | (492) |  | 29,827 |  |  |  | 41,236 |
| Cash and cash equivalents at end of period | \$ 1 | \$ | 20,638 | \$ | 24,612 | \$ |  | \$ | 45,251 |

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## ALTRA HOLDINGS, INC.

## Notes to Unaudited Condensed Consolidated Interim Financial Statements Amounts in thousands, unless otherwise noted (Continued)

## 17. Subsequent Events

The Company considers events or transactions that occur after the balance sheet date but before the financial statements are issued to provide additional evidence relative to certain estimates or to identify matters that require additional disclosure. The Company evaluated subsequent events through November 3, 2009 (the date the financial statements were issued).

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## Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

## CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q contains forward-looking statements, within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, which reflect the Company s current estimates, expectations and projections about the Company s future results, performance, prospects and opportunities. Forward-looking statements include, among other things, the information concerning the Company s possible future results of operations including revenue, costs of goods sold, and gross margin, business and growth strategies, financing plans, the Company s competitive position and the effects of competition, the projected growth of the industries in which we operate, and the Company s ability to consummate strategic acquisitions and other transactions. Forward-looking statements include statements that are not historical facts and can be identified by forward-looking words such as anticipate, believe, could, estimate, expect, intend, plan, may, should, project, and similar expressions. These forward-looking statements are based upon information currently available to the Company and are subject to a number of risks, uncertainties, and other factors that could cause the Company s actual results, performance, prospects, or opportunities to differ materially from those expressed in, or implied by, these forward-looking statements. Important factors that could cause the Corporation s actual results to differ materially from the results referred to in the forward-looking statements the Corporation makes in this report include:
the Company s access to capital, credit ratings, indebtedness, and ability to raise additional financings and operate under the terms of the Company s debt obligations;
the risks associated with our debt leverage;
the effects of intense competition in the markets in which we operate;
the Company s ability to successfully execute, manage and integrate key acquisitions and mergers;
the Company s ability to obtain or protect intellectual property rights;
the Company s ability to retain existing customers and our ability to attract new customers for growth of our business;
the effects of the loss or bankruptcy of or default by any significant customer, suppliers, or other entity relevant to the Company s operations;
the Company s ability to successfully pursue the Company s development activities and successfully integrate new operations and systems, including the realization of revenues, economies of scale, cost savings, and productivity gains associated with such operations;
the Company s ability to complete cost reduction actions and risks associated with such actions;
the Company s ability to control costs;
failure of the Company s operating equipment or information technology infrastructure;
the Company s ability to achieve its business plans, including with respect to an uncertain economic environment;
changes in employment, environmental, tax and other laws and changes in the enforcement of laws; the accuracy of estimated forecasts of OEM customers and the impact of the current global economic environment on our customers;
fluctuations in the costs of raw materials used in our products;
the Company s ability to attract and retain key executives and other personnel;
work stoppages and other labor issues;
changes in the Company s pension and retirement liabilities;

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the Company s risk of loss not covered by insurance;
the outcome of litigation to which the Company is a party from time to time, including product liability claims;
changes in accounting rules and standards, audits, compliance with the Sarbanes-Oxley Act, and regulatory investigations;
changes in market conditions that would result in the impairment of goodwill or other assets of the Company;
changes in market conditions in which we operate that would influence the value of the Company s stock;
the effects of changes to critical accounting estimates; changes in volatility of the Company s stock price and the risk of litigation following a decline in the price of the Company s stock price;
the cyclical nature of the markets in which we operate;
the risks associated with the global recession and volatility and disruption in the global financial markets;
political and economic conditions nationally, regionally, and in the markets in which we operate;
natural disasters, war, civil unrest, terrorism, fire, floods, tornadoes, earthquakes, hurricanes, or other matters beyond the Company s control;
the risks associated with international operations, including currency risks; and
other factors, risks, and uncertainties referenced in the Company s filings with the Securities and Exchange Commission, including the Risk Factors set forth in the Company s Annual Report on Form 10-K for the year ended December 31, 2008.


#### Abstract

YOU ARE CAUTIONED NOT TO PLACE UNDUE RELIANCE ON ANY FORWARD-LOOKING STATEMENTS, ALL OF WHICH SPEAK ONLY AS OF THE DATE OF THIS QUARTERLY REPORT. EXCEPT AS REQUIRED BY LAW, WE UNDERTAKE NO OBLIGATION TO PUBLICLY UPDATE OR RELEASE ANY REVISIONS TO THESE FORWARD-LOOKING STATEMENTS TO REFLECT ANY EVENTS OR CIRCUMSTANCES AFTER THE DATE OF THIS QUARTERLY REPORT OR TO REFLECT THE OCCURRENCE OF UNANTICIPATED EVENTS. ALL SUBSEQUENT WRITTEN AND ORAL FORWARD-LOOKING STATEMENTS ATTRIBUTABLE TO US OR ANY PERSON ACTING ON THE COMPANY S BEHALF ARE EXPRESSLY QUALIFIED IN THEIR ENTIRETY BY THE CAUTIONARY STATEMENTS CONTAINED OR REFERRED TO IN THIS SECTION AND IN OUR RISK FACTORS SET FORTH IN PART I, ITEM 1A OF THE COMPANY S ANNUAL REPORT ON FORM 10-K FOR THE YEAR ENDED DECEMBER 31, 2008, AND IN OTHER REPORTS FILED WITH THE SEC BY THE COMPANY.


The following discussion of the financial condition and results of operations of Altra Holdings, Inc. should be read together with the audited financial statements of Altra Holdings, Inc. and related notes included in the Company $s$ Annual Report on Form 10-K for the year ended December 31, 2008.

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## General

Altra Holdings, Inc. is the parent company of Altra Industrial Motion, Inc. ( Altra Industrial ) and owns $100 \%$ of Altra Industrial s outstanding capital stock. Altra Industrial, directly or indirectly, owns $100 \%$ of the capital stock of its 48 subsidiaries. The following chart illustrates a summary of our corporate structure:

Although we were incorporated in Delaware in 2004, much of our current business has its roots with the prior acquisition by Colfax Corporation, or Colfax, of a series of power transmission businesses. In December 1996, Colfax acquired the MPT group of Zurn Technologies, Inc. Colfax subsequently acquired Industrial Clutch Corp. in May 1997, Nuttall Gear Corp. in July 1997 and the Boston Gear and Delroyd Worm Gear brands in August 1997 as part of Colfax s acquisition of Imo Industries, Inc. In February 2000, Colfax acquired Warner Electric, Inc., which sold products under the Warner Electric, Formsprag Clutch, Stieber, and Wichita Clutch brands. Colfax formed Power Transmission Holding LLC, or PTH, in June 2004 to serve as a holding company for all of these power transmission businesses. Boston Gear was established in 1877, Warner Electric, Inc. in 1927, and Wichita Clutch in 1949.

On November 30, 2004, we acquired our original core business through the acquisition of PTH from Colfax. We refer to this transaction as the PTH Acquisition.

On October 22, 2004, The Kilian Company, or Kilian, a company formed at the direction of Genstar Capital, acquired Kilian Manufacturing Corporation from Timken U.S. Corporation. At the completion of the PTH Acquisition, (i) all of the outstanding shares of Kilian capital stock were exchanged for shares of our capital stock and (ii) Kilian and its subsidiaries were transferred to our wholly owned subsidiary.

On February 10, 2006, we purchased all of the outstanding share capital of Hay Hall Holdings Limited, or Hay Hall. Hay Hall is a UK-based holding company established in 1996 that is focused primarily on the manufacture of couplings and clutch brakes. Hay Hall consists of five main businesses that are niche focused and have strong brand names and established reputations within their primary markets.

Through Hay Hall, we acquired 15 strong brands in complementary product lines, improved customer leverage, and expanded geographic presence in over 11 countries. Hay Hall s product offerings diversified our revenue base and strengthened our key product areas, such as electric clutches, brakes, and couplings. Matrix International, Inertia Dynamics, and Twiflex, three Hay Hall businesses, combined with Warner Electric, Wichita Clutch, Formsprag Clutch, and Stieber, make the consolidated company one of the largest individual manufacturers of industrial clutches and brakes in the world.

On May 18, 2006, we acquired substantially all of the assets of Bear Linear. Bear Linear manufactures high value-added linear actuators which are electromechanical power transmission devices designed to move and position loads linearly for mobile off-highway and industrial applications. Bear Linear s product design

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and engineering expertise, coupled with our sourcing alliance with a low cost country manufacturer, were critical components in our strategic expansion within the motion control market.

On April 5, 2007, the Company acquired all of the outstanding shares of TB Wood s. TB Wood s is an established designer, manufacturer, and marketer of mechanical and electronic industrial power transmission products with a history dating back to 1857 .

On October 5, 2007, we acquired substantially all of the assets of All Power Transmission Manufacturing, Inc., or All Power.

On December 31, 2007, we sold the TB Wood s adjustable speed drives business or Electronics Division, to Vacon, Inc. We sold the Electronics Division in order to continue our strategic focus on our core electro-mechanical power transmission business.

The subsidiaries of Altra Industrial design, produce and market a wide range of mechanical power transmission ( MPT ) and motion control products. The business conducted at our subsidiaries is organized into five operating segments; Electromagnetic Clutches \& Brakes, Heavy Duty Clutches \& Brakes, Overrunning Clutches \& Engineered Bearing Assemblies, Engineered Couplings and Gearing \& Belted Drives. We have a presence in over 70 countries. Our global sales and marketing network includes over 1,000 direct original equipment manufacturers ( OEM ) and over 3,000 distributor outlets. We are headquartered in Braintree, Massachusetts.

Our operating segments, principal brands and principal markets are set forth below:

Operating Segment

| Heavy Duty Clutches \& Brakes | Wichita Clutch |
| :--- | :--- |
|  | Twiflex |
| Electromagnetic Clutches \& Brakes | Warner Electric |
|  | Matrix International |
|  | Inertia Dynamics |
|  | Warner Linear |
| Overrunning Clutches \& Bearings | Formsprag |
|  | Stieber |
|  | Kilian |
|  | Marland Clutch |
| Engineered Couplings | TB Wood s |
|  | Ameridrives |
|  | Bibby Transmission |
|  | Huco Dynatork |
|  | All Power Transmission |
| Gearing \& Belted Drives | Boston Gear |
|  | TB Wood s |
|  | Nuttall/Delroyd |
|  | Centric Clutch |

## Principal Markets

Energy

Metals
Marine
Turf and Garden
Forklift
Elevator
Material Handling
Aerospace
Mining
Material Handling
Transportation
Energy
Metals
Petro/Chem
Medical
Military and Defense
Food Processing
Material Handling
Energy
Aggregate

Our Internet address is www.altramotion.com. By following the link Investor Relations and then SEC filings on our Internet website, we make available, free of charge, our Annual Report on Form 10-K, our Quarterly Reports on

Form 10-Q, our Current Reports on Form 8-K and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended (the Exchange Act ) as soon as reasonably practicable after such forms are filed with or furnished to the SEC. We are not including the information contained on or available through our website as a part of, or incorporating such information by reference into, this Form 10-Q.

## Business Outlook

Our future financial performance depends, in large part, on conditions in the markets that we serve and on the U.S. and global economies in general. During November and December 2008, we saw a significant change in economic conditions both in North America and internationally as most of our end markets experienced dramatic downturns. During the fourth quarter of 2008, we began to see several of our distributors

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and OEM customers implement inventory reduction programs which continued throughout the first two quarters of 2009. Beginning in the third quarter of 2009, it appeared that inventory reduction efforts by our customers began to come to an end as sales to our largest distribution customers improved during the third quarter. However, we continue to expect weakness in order rates for the remainder of 2009 as compared with 2008.

In response to the continued challenging economic conditions of 2009, we have taken and continue to take swift and aggressive actions to reduce our expenses and maximize near-term profitability. Our cost-reduction initiatives are centered on three areas: workforce cutbacks, plant consolidations and procurement and other cost reductions. In February 2009, the Company s discretionary $401(\mathrm{k})$ match was suspended and a temporary reduction in executive compensation was initiated. On June 1, 2009, the Company announced the temporary suspension of all Company contributions to the $401(\mathrm{k})$ plan. We also have announced a general hiring freeze, a freeze of all non-union employee salaries and reduced work schedules. During the year to date period ended September 26, 2009, we incurred $\$ 5.4$ million of restructuring expense including a $\$ 2.0$ million non-cash charge primarily related to impairment charges at the Mount Pleasant and South Beloit facilities that are expected to close in 2009 and in the first quarter of 2010 , respectively. The remaining expense relates mainly to severance. We expect to incur between an additional $\$ 2.5$ and $\$ 3.5$ million of expenses associated with workforce reduction and consolidation of facilities in 2009 and between $\$ 1.3$ million and $\$ 1.9$ million of such additional expenses in 2010. Beginning in 2010, we expect to see annualized savings from the headcount reductions and consolidation of facilities of approximately $\$ 30$ million. We expect savings in 2009 to be $\$ 17.9$ million. Including procurement and other cost reduction efforts, annualized savings would be approximately $\$ 77$ million (approximately $\$ 60$ million in 2009). We estimate that once volume returns to prior year levels, between $\$ 10$ and $\$ 12$ million of these savings will be permanent in nature.

We will continue our strong focus on working capital management and cash flow generation with the intent of improving our liquidity by reducing inventory and accounts receivable levels. As of September 26, 2009, we have a cash balance of $\$ 71.9$ million.

## Critical Accounting Policies

The preparation of our condensed consolidated financial statements and related disclosures in conformity with accounting principles generally accepted in the United States requires management to make judgments, assumptions and estimates that affect our reported amounts of assets, revenues and expenses, as well as related disclosure of contingent assets and liabilities. We base our estimates on past experiences and other assumptions we believe to be appropriate, and we evaluate these estimates on an on-going basis. Management believes there have been no significant changes in our critical accounting policies since December 31, 2008, except as listed below. See the discussion of critical accounting policies in our Annual Report on Form 10-K for the year ended December 31, 2008.

Goodwill, Intangibles and other long-lived assets. In connection with our acquisitions, goodwill and intangible assets were identified and recorded at their fair value. We recorded intangible assets for customer relationships, trade names and trademarks, product technology, patents and goodwill. In valuing the customer relationships, trade names and trademarks, we utilized variations of the income approach. The income approach was considered the most appropriate valuation technique because the inherent value of these assets is their ability to generate current and future income. The income approach relies on historical financial and qualitative information, as well as assumptions and estimates for projected financial information. Projected financial information is subject to risk if our estimates are incorrect. The most significant estimate relates to our projected revenues and profitability. If we do not meet the projected revenues and profitability used in the valuation calculations then the intangible assets could be impaired. In determining the value of customer relationships, we reviewed historical customer attrition rates which were determined to be approximately $4 \%$ per year. Most of our customers tend to be long-term customers with very little turnover. While we do not typically have long-term contracts with customers, we have established long-term relationships with customers which make it difficult for competitors to displace us. Additionally, we assessed historical revenue growth within our
industry and customers industries in determining the value of customer relationships. The value of our customer relationships intangible asset could become impaired if future results differ significantly from any of the underlying assumptions. This could include a higher customer attrition rate or a change in industry

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trends such as the use of long-term contracts which we may not be able to obtain successfully. Customer relationships and product technology and patents are considered finite-lived assets, with estimated lives ranging from 8 years to 16 years. The estimated lives were determined by calculating the number of years necessary to obtain $95 \%$ of the value of the discounted cash flows of the respective intangible asset. Goodwill and trade names and trademarks are considered indefinite lived assets. Trade names and trademarks were determined to be indefinite lived assets. Other intangible assets include trade names and trademarks that identify us and differentiate us from competitors, and therefore competition does not limit the useful life of these assets. Additionally, we believe that our trade names and trademarks will continue to generate product sales for an indefinite period.

As of December 31, 2008, goodwill was allocated to each of our twenty identified reporting units. We conducted an annual impairment review of goodwill and indefinite lived intangible assets as of December 31, 2008 at each of these reporting units.

The breakdown of reporting units by acquisition and acquisition date are as follows:

Colfax acquisition November 30, 2004
Hay Hall acquisition February 10, 2006
Warner Linear acquisition May 18, 2006
TB Wood s acquisition April 5, 2007
All Power Transmission October 5, 2007

12 reporting units
5 reporting units (including Huco)
1 reporting unit
1 reporting unit
1 reporting unit

Beginning in the fourth quarter of 2008, almost all of our reporting units were impacted by the general economic decline. The decline in our weekly order rates was significant and almost immediate. Between the week of November 7, 2008 and November 14, 2008 order rates declined 21\%. Prior to that week, order rates had been flat or increasing for over a year. On a consolidated basis weekly order rates from the week of November 14, 2008 through the final full week of the year, (the week of December 19, 2008) decreased an additional $33 \%$.

As part of the annual goodwill impairment assessment we estimated the fair value of each of our reporting units using an income approach. We forecasted future cash flows by reporting unit for each of the next five years and applied a long term growth rate to the final year of forecasted cash flows. The cash flows were then discounted using our estimated discount rate. The forecasts of revenue and profitability growth for use in the long-range plan and the discount rate were the key assumptions in our intangible fair value analysis. The following are the assumptions used in 2008 and 2007 in the calculation of estimated fair value for the reporting units that recorded a goodwill impairment as of December 31, 2008 (Huco, Warner Linear and TB Woods) and the reporting units that are at risk of recording a goodwill impairment in the future (TB Woods, Ameridrives, Matrix, All Power and Boston Gear). No goodwill remains at Huco or Warner Linear subsequent to the goodwill impairment in 2008.:

| Assumption | Warer 2007 Assumption |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Huco |  | TB Woods | Ameridrives | Matrix | All Power | Boston Gear |
| Revenue growth (1st year) | $13.6 \%$ increase | 51\% increase | 10.4\% increase | (6.7)\% <br> decrease | $12.3 \%$ increase | 33.0\% increase | $\begin{aligned} & (1.1) \% \\ & \text { decrease } \end{aligned}$ |
| Average revenue growth (2nd 5th year) | $\begin{aligned} & 5.8 \% \\ & \text { increase } \end{aligned}$ | $\begin{aligned} & 5.8 \% \\ & \text { increase } \end{aligned}$ | 5.8\% increase | 5.8\% increase | 5.8\% increase | $5.8 \%$ <br> increase | $\begin{aligned} & 5.8 \% \\ & \text { increase } \end{aligned}$ |

Profitability growth rate EBITDA as a

| percent of sales <br> (1st year) | $3.6 \%$ increase | 8.9\% increase | (0.7)\% decrease | 6.6\% increase | $\begin{aligned} & 1.7 \% \\ & \text { increase } \end{aligned}$ | 2.4\% increase | (4.5)\% decrease |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Average profitability growth rate per year (EBITDA as |  |  |  |  |  |  |  |
| a percent of sales) | 0.8\% | 0.6\% | 0.6\% | 0.8\% | 0.5\% | 0.4\% | 0.7\% |
| (2nd 5th year) | increase | increase | increase | increase | increase | increase | increase |
| Discount Rate | 12\% | 12\% | 12\% | 12\% | 12\% | 12\% | 12\% |

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# December 31, 2008 Assumptions 

| Assumption | Huco | Warner Linear | TB Woods | Ameridrives | Matrix | All Power | Boston Gear |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue growth (1st year) | $\begin{aligned} & (26.2) \% \\ & \text { decrease } \end{aligned}$ | $\begin{aligned} & (10.3) \% \\ & \text { decrease } \end{aligned}$ | (18)\% decrease | 2.0\% increase | $(36.2) \%$ <br> decrease | (5.6)\% decrease | $(16.5) \%$ decrease |
| Average revenue growth (2nd 5th year) | 5.8\% increase | $\begin{aligned} & 5.8 \% \\ & \text { increase } \end{aligned}$ | 5.8\% increase | $5.5 \%$ increase | 5.8\% increase | $\begin{aligned} & 5.5 \% \\ & \text { increase } \end{aligned}$ | 5.8\% increase |
| Profitability growth rate |  |  |  |  |  |  |  |
| EBITDA as a percent of sales (1st year) | (4)\% decrease | $\begin{aligned} & 6 \% \\ & \text { increase } \end{aligned}$ | (1)\% decrease | 7.5\% increase | $(3.1) \%$ <br> decrease | (5.7)\% decrease | $(8.1) \%$ <br> decrease |
| Average profitability growth rate per year (EBITDA as |  |  |  |  |  |  |  |
| a percent of sales) <br> (2nd 5th year) | $1 \%$ increase | 0.5\% increase | $1 \%$ <br> increase | .35\% increase | 0.5\% increase | 1.4\% increase | 1\% increase |
| Discount Rate | 13\% | 13\% | 13\% | 13\% | 13\% | 13\% | 13\% |

A continuation of the significant decrease in order rates in the final weeks of 2008 and into 2009 was a key assumption when developing our long-term revenue and profitability plan for our goodwill impairment analysis as of December 31, 2008. All of our reporting units assumed significantly lower sales and lower profitability for 2009 in their long-term growth plan when compared to the forecast used in the goodwill impairment analysis as of December 31, 2007. The discount rate was not changed significantly from the December 31, 2007 goodwill impairment analysis.

As a result of the goodwill impairment analysis, we recorded a goodwill impairment charge of $\$ 31.8$ million at the TB Woods, Huco and Warner Linear reporting units as of December 31, 2008. The goodwill remaining at these reporting units, after the adjustment for goodwill impairments, was $\$ 23.5$ million at TB Woods and there was no goodwill remaining at either Warner Linear or Huco. Due to prevailing market conditions at the time of the acquisitions of these three reporting units, the purchase price paid as consideration for these three acquisitions required a higher premium when compared to the prior 2004 Colfax acquisition and therefore created higher goodwill at these reporting units.

Prior to filing our Annual Report on Form 10-K on March 6, 2009, we reviewed the assumptions used in our goodwill impairment analysis and noted that they had not changed significantly from when we completed our goodwill impairment assessment.

We considered whether the sum of the fair value of all of our reporting units was reasonable when compared to our market capitalization on the date of the goodwill impairment analysis. As of December 31, 2008, our estimated enterprise fair value was $\$ 274.2$ million. Our market capitalization was $\$ 208.7$ million. The difference between the fair value of the enterprise and our market capitalization represented a control market premium of between $25 \%$ and $35 \%$. We determined that a control market premium of between $25 \%$ and $35 \%$ was appropriate based on historical experience with purchase and sales transactions, the historical market trends based on our industry and the control
market premium paid in relation to these transactions.
Management believes the preparation of revenue and profitability growth rates for use in the long-range plan and the discount rate requires significant use of judgment. If any of our reporting units do not meet our current year forecasted revenue and/or profitability estimates, we could be required to perform an interim goodwill impairment analysis. In addition, if our discount rate increases, we could be required to perform an interim goodwill impairment analysis. The following table shows the number of reporting units that could be required to perform an interim goodwill impairment analysis if forecasted profitability decreases or the estimated discount rate increases and the goodwill recorded at each of these reporting units. In management s

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opinion, these are the reasonably likely scenarios to occur and would have a material effect on the outcome of the fair value assessment and could result in a material goodwill impairment.

| Profitability | Profitability | Profitability |
| :---: | :---: | :---: |
| Decrease 5\% (All | Decrease 10\% (All | Decrease 15\% (All |
| Other Assumptions | Other Assumptions | Other Assumptions |
| Remain Constant) | Remain Constant) | Remain Constant) |

Number of reporting units that could be required to perform an interim impairment analysis 1 Goodwill as of December 31, 2008 at reporting units that would be required to perform an interim impairment analysis
\$ 23.5 million
\$ 28.3 million
$\$ 40.9$ million
Indefinite lived intangible assets as of
December 31, 2008 that would be required to perform an interim impairment analysis
$\$ 8.0$ million
\$ 10.5 million
\$ 14.3 million

| Discount Rate | Discount Rate |
| :---: | :---: |
| Increase 50 Basis | Increase 100 Basis |
| Points (All Other | Points (All Other |
| Assumptions Remain | Assumptions Remain |
| Constant) | Constant) |

Number of reporting units that could be required to perform an interim impairment analysis 1 Goodwill as of December 31, 2008 at reporting units that could be required to perform an interim impairment analysis
\$ 23.5 million
\$ 23.5 million
Indefinite lived intangible assets as of December 31, 2008 that would be required to perform an interim impairment analysis $\$ 8.0$ million $\quad \$ 8.0$ million

There are five reporting units that could be required to perform an interim impairment analysis if profitability decreased $15 \%$ and all other assumptions remain constant. The reporting units estimated fair value, carrying value and goodwill balance as of December 31, 2008 is as follows:

|  | Estimated Fair |  | Goodwill <br> Balance |  |
| :--- | :---: | :---: | :---: | :---: |
| Reporting Unit | Value | Carrying Value | Difference | $\mathbf{1 2 / 3 1 / 0 8}$ |
| Ameridrives | 17,823 |  |  |  |
| TB Woods | 73,283 | 16,854 | 969 | 3,411 |

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| Matrix | 8,989 | 8,223 | 766 | 765 |
| :--- | ---: | ---: | ---: | ---: |
| All Power | 16,298 | 14,884 | 1,414 | 628 |
| Boston Gear | 67,516 | 59,799 | 7,718 | 12,602 |

Long-lived assets, including definite-lived intangible assets, are reviewed for impairment when events or circumstances indicate that the carrying amount of a long-lived asset may not be recovered. Long-lived assets are considered to be impaired if the carrying amount of the asset exceeds the undiscounted future cash flows expected to be generated by the asset over its remaining useful life. If an asset is considered to be impaired, the impairment is measured by the amount by which the carrying amount of the asset exceeds its fair value, and is charged to results of operations at that time.

During the fourth quarter of 2008, a goodwill impairment was identified and recorded at three reporting units which, in turn, triggered an impairment analysis with respect to long-lived assets at those reporting units.

For our definite lived intangible assets, mainly customer relationships, we estimated the future cash flows using the excess earnings method, a derivation of the discounted cash flow method. We estimated total revenue attributable to existing customer relationships and projected customer revenue growth for the remainder of the

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projection period. Existing customer revenue was then multiplied by an attrition curve based on our historical attrition rates percent (approximately 4\%) for each reporting unit. We estimated profitability for the customer relationship based on the overall reporting unit s profitability. We compared the estimated future undiscounted cash flows to the carrying value of the customer relationship for each reporting unit and did not identify any impairment.

For our indefinite lived intangible assets, mainly trademarks, we estimated the fair value first by estimating the total revenue attributable to the trademarks for each of the reporting units. Second we estimated an appropriate royalty rate using the return on assets method by estimating the required financial return on our assets, excluding trademarks, less the overall return generated by our total asset base. The return as a percentage of revenue provides an indication of our royalty rate (approximately $1.5 \%$ ). We compared the estimated fair value of our trademarks with the carrying value of the trademarks and did not identify any impairment.

During 2009, we have not identified any events that required us to perform an interim impairment analysis.

## Results of Operations

| Quarter Ended |  | Year To Date Ended |  |
| :---: | :---: | :---: | :---: |
| September 26, | September 27, | September 26, | September 27, |
| 2009 | 2008 | 2009 | 2008 |
|  |  |  |  |
|  | (In thousands, except per share data) |  |  |

\$ 104,766 \$ 159,448 \$ 341,183 \$ 490,523

| Net sales | \$ | 104,766 | \$ | 159,448 | \$ | 341,183 | \$ | 490,523 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cost of sales |  | 76,194 |  | 113,627 |  | 250,950 |  | 346,517 |
| Gross profit |  | 28,572 |  | 45,821 |  | 90,233 |  | 144,006 |
| Gross profit percentage |  | 27.27\% |  | 28.74\% |  | 26.45\% |  | 29.36\% |
| Selling, general and administrative expenses |  | 19,290 |  | 25,655 |  | 60,971 |  | 76,816 |
| Research and development expenses |  | 1,508 |  | 1,663 |  | 4,569 |  | 5,160 |
| Other post employment benefit plan settlement gain |  |  |  | (107) |  | $(1,467)$ |  | (276) |
| Restructuring costs |  | 1,006 |  | 81 |  | 5,360 |  | 1,149 |
| Loss on disposal of assets |  | 516 |  |  |  | 516 |  |  |
| Income from operations |  | 6,252 |  | 18,529 |  | 20,284 |  | 61,157 |
| Interest expense, net |  | 6,290 |  | 7,302 |  | 18,879 |  | 22,456 |
| Other non-operating (income) expense, net |  | (371) |  | $(1,408)$ |  | 1,248 |  | $(2,887)$ |
| Income from continuing operations before income taxes |  | 333 |  | 12,635 |  | 157 |  | 41,588 |
| Provision (benefit) for income taxes |  | (315) |  | 4,000 |  | (143) |  | 14,127 |
| Income from continuing operations |  | 648 |  | 8,635 |  | 300 |  | 27,461 |
| Net loss from discontinued operations, net of income taxes of $\$ 43$ for the year to date period ended September 27, 2008 |  |  |  | 172 |  |  |  | (224) |
| Net income | \$ | 648 | \$ | 8,807 | \$ | 300 | \$ | 27,237 |

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Quarter Ended September 26, 2009 compared with Quarter Ended September 27, 2008
(Amounts in thousands unless otherwise noted)

|  | $\begin{gathered} \text { September 26, } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Quarter E } \\ \text { September 27, } \\ 2008 \end{gathered}$ | Change | \% |
| :---: | :---: | :---: | :---: | :---: |
| Net sales | \$ 104,766 | \$ 159,448 | \$ $(54,682)$ | (34.3)\% |

The decrease in sales was almost exclusively due to the overall economic decline which has impacted all of our end markets and industries. On a constant currency basis, sales decreased $\$ 50.1$ million or $31.5 \%$. Our Heavy Duty Clutch \& Brake operating segment and our Global Couplings operating segment began to see decreases in sales in the second quarter of 2009, which has continued into the third quarter of 2009. Both of these operating segments sell into late cycle markets and have been impacted by volume decreases. We have seen some modest increases in our order rates at our other operating segments but until worldwide economic conditions improve, we expect continued weakness in our orders.

|  | $\begin{gathered} \text { September 26, } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Quarter I } \\ \text { September 27, } \\ 2008 \end{gathered}$ | Change | \% |
| :---: | :---: | :---: | :---: | :---: |
| Gross Profit | \$ 28,572 | \$ 45,821 | \$ $(17,249)$ | (37.6)\% |
| Gross Profit as a percent of sales | 27.3\% | 28.7\% |  |  |

The decrease in gross profit was due to the significant decrease in sales. As a result of our decrease in sales, we have less leverage on our fixed costs. On a constant currency basis, gross profit decreased $\$ 15.8$ million or $34.4 \%$. We have taken actions to reduce our expenses and maximize near-term profitability. We expect our full year 2009 gross profit as a percentage of sales to decrease when compared to 2008.

| Quarter Ended |  |  |  |
| :---: | :---: | :---: | :---: |
| September 26, <br> $\mathbf{2 0 0 9}$ | September 27, <br> $\mathbf{2 0 0 8}$ | Change | $\boldsymbol{\%}$ |
|  |  |  |  |
| $\$ 19,290$ | $\$ 25,655$ | $\$(6,365)$ | $(24.8) \%$ |
| $18.4 \%$ | $16.1 \%$ |  |  |

The decrease in SG\&A was due to our cost reduction efforts which began in the fourth quarter of 2008. Our cost reduction efforts were focused on headcount reductions and the elimination of non-critical expenses which decreased our overall SG\&A costs. As a result of decreased sales volume we have seen a reduction in outside sales representative commission costs. In addition, during the quarter we required certain U.S. personnel to take furloughs. However, due to the significant decrease in sales, SG\&A as a percent of sales increased despite our cost reductions. During the remainder of 2009, we expect to continue to reduce our SG\&A costs through plant consolidations, additional headcount reductions and expense elimination.

|  | Quarter Ended <br> September 27, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Reptember 26, |  |  |  |  |
| Rearch and development expenses $(R \& D)$ | $\mathbf{2 0 0 8}$ | Change | \% |  |

R\&D expenses represented approximately $1 \%$ of sales in both periods. We do not expect significant variances in future periods.

| $c$ | Quarter Ended |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| September 26, |  |  |  |  |  |
| September 27, |  |  |  |  |  |$]$

During 2007, we adopted two restructuring programs. The first was intended to improve operational efficiency by reducing headcount, consolidating our operating facilities and relocating manufacturing to lower cost areas (the Altra Plan ). The second was related to the acquisition of TB Wood $s$ and was intended to reduce duplicative staffing and consolidate facilities (the TB Wood s Plan ). We recorded approximately

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$\$ 0.1$ million of restructuring expenses in the third quarter of 2008 for moving and relocation, severance and non-cash asset impairment. There were no costs related to the Altra Plan or the TB Wood s Plan incurred in 2009.

In March 2009, we adopted a new restructuring plan (the 2009 Altra Plan ) to improve the utilization of our manufacturing infrastructure and to realign our business with the current economic conditions. We expect the 2009 Altra Plan to improve operational efficiency by reducing headcount and consolidating certain facilities. During the third quarter of 2009, we recorded $\$ 1.0$ million of restructuring expenses, of which $\$ 0.5$ million was related to severance, $\$ 0.1$ million was related to other restructuring charges, (primarily moving and relocation costs) and $\$ 0.4$ million was non-cash impairment charges. We expect to incur between an additional $\$ 2.5$ and $\$ 3.5$ million of expenses associated with workforce reduction and consolidation of facilities in 2009 and between $\$ 1.3$ million and $\$ 1.9$ million of such additional expenses in 2010. Beginning in 2010, we expect to see annualized savings from the headcount reductions and consolidation of facilities of approximately $\$ 30$ million. We expect savings in 2009 to be $\$ 17.9$ million.

|  | $\begin{gathered} \text { September 26, } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Quarter End } \\ \text { September 27, } \\ 2008 \end{gathered}$ | Change | \% |
| :---: | :---: | :---: | :---: | :---: |
| Loss on disposal of assets | \$ 516 | \$ | \$ 516 | N/A |

During 2009, we entered into a lease agreement at a new facility in China. As of September 26, 2009, we have exited our previous facility and moved into the new location. We recorded a loss to dispose of the leasehold improvements associated with the old location.

|  | $\begin{gathered} \text { September 26, } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Quarter I } \\ \text { September 27, } \\ 2008 \end{gathered}$ | Change | \% |
| :---: | :---: | :---: | :---: | :---: |
| Interest Expense, net | \$ 6,290 | \$ 7,302 | \$ $(1,012)$ | (13.9)\% |

Net interest expense decreased due to the lower average outstanding balance of the Senior Secured Notes and the Senior Notes, resulting in a reduction of interest expense by $\$ 0.9$ million. In addition, in the third quarter of 2008 we paid additional premiums of $\$ 0.5$ million associated with the repurchase of Senior Secured Notes.

|  | Quarter Ended <br> September 26, <br> September 27, <br> $\mathbf{2 0 0 9}$ |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Other non-operating loss (income), net | $\$(371)$ | $\$(1,408)$ | $\$ 1,037$ | Change |

Other non-operating income for both quarters included rental income of $\$ 0.2$ million for facility rentals under lease agreements which were part of the sale of TB Wood s Electronics Division. The remaining balance in each period relates to changes in foreign currency, primarily the Pound Sterling and Euro which strengthened significantly in the third quarter of 2008.

|  | September 26, <br> $\mathbf{2 0 0 9}$ | Quarter Ended <br> September 27, <br> 2008 | Change | \% |
| :--- | :---: | :---: | :---: | :---: |
|  | $\$(315)$ | $\$ 4,000$ | $\$(4,315)$ | $(107.9) \%$ |
| Provision (benefit) for income taxes <br> Provision (benefit) for income taxes as a \% of <br> income from continuing operations before <br> income taxes | $(94.6) \%$ | $31.7 \%$ |  |  |

During the third quarter of 2009, the Company negotiated an agreement with a foreign taxing authority. The agreement allows the Company to fully deduct certain interest charges that had previously been classified as non-deductible in 2009. The benefit from this deduction resulted in the Company recording a benefit for income taxes in the quarter to date period ended September 26, 2009.

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Year to Date Period Ended September 26, 2009 compared with Year to Date Period Ended September 27, 2008
(Amounts in thousands unless otherwise noted)

|  | September 26, <br> 2009 | Year to Date Period Ended <br> September 27, <br> 2008 | Change | $\boldsymbol{\%}$ |
| :--- | :---: | :---: | :---: | :---: |
| Net sales | $\$ 341,183$ | $\$ 490,523$ | $\$(149,340)$ | $(30.4) \%$ |

The decrease in sales is almost exclusively due to the overall economic decline which has impacted all of our end markets and industries. On a constant currency basis, sales decreased $\$ 126.1$ million or $25.7 \%$. We saw substantial decreases in sales at our Heavy Duty Clutch \& Brake operating segment and at our Global Couplings operating segment beginning in the second quarter of 2009, which has continued into the third quarter of 2009 . Both of these operating segments sell into late cycle markets and began to see volume decreases in the second quarter of 2009. As a result, on a year to date basis Heavy Duty Clutch \& Brake sales decreased 20.2\% and Global Couplings decreased $22.1 \%$. We have seen some modest increases in our order rates in our other operating segments but until worldwide economic conditions improve, we expect continued weakness in our orders.

|  | September 26, | Year to Date Period Ended <br> September 27, <br> $\mathbf{2 0 0 8}$ | Change | \% |
| :--- | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Gross Profit | $\$ 90,233$ | $\$ 144,006$ | $\$(53,773)$ | $(37.3) \%$ |
| Gross Profit as a percent of sales | $26.4 \%$ | $29.4 \%$ |  |  |

The decrease in gross profit was due to the significant decrease in sales. As a result of our decrease in sales, we have less leverage on our fixed costs. On a constant currency basis, gross profit decreased $\$ 45.2$ million or $31.4 \%$. We have taken actions to reduce our expenses and maximize near-term profitability. We expect our full year 2009 gross profit as a percentage of sales to decrease when compared to 2008.

| September 26, | Year to Date Period Ended <br> September 27, <br> $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | Change |
| :---: | :---: | :---: | :---: |$\quad \boldsymbol{\%}$

The decrease in SG\&A was due to our cost reduction efforts which began in the fourth quarter of 2008. Our cost reduction efforts were focused on headcount reductions and the elimination of non-critical expenses which decreased our overall SG\&A costs. As a result of decreased sales volume we have seen a reduction in outside sales representative commission costs. In addition, we have suspended the $401(\mathrm{k})$ company and matching contributions and required furloughs. However, due to the significant decrease in sales, SG\&A as a percent of sales increased despite our cost reductions. During the remainder of 2009, we expect to continue to reduce our SG\&A costs through plant consolidations, additional headcount reductions and expense elimination.

|  | Year to Date Period Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { September 26, } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { September 27, } \\ 2008 \end{gathered}$ | Change | \% |
| Research and development expenses ( $R \& D$ ) | \$ 4,569 | \$ 5,160 | \$ (591) | (11.5)\% |

R\&D expenses represented approximately $1 \%$ of sales in both periods. We do not expect significant fluctuations in future periods.

|  | $\begin{gathered} \text { September 26, } \\ 2009 \end{gathered}$ | Year to Date Per September 27, 2008 | Ended <br> Change | \% |
| :---: | :---: | :---: | :---: | :---: |
| Restructuring expenses | \$ 5,360 | \$ 1,149 | \$ 4,211 | 366.5\% |
|  | 37 |  |  |  |

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As discussed above, during 2007, we adopted the Altra Plan and the TB Wood s Plan.. We recorded approximately $\$ 1.1$ million in the year to date period ended September 27, 2008 of restructuring expenses for moving and relocation, severance and non-cash asset impairment. There were no costs related to the Altra Plan or the TB Wood s Plan incurred in 2009.

As discussed above, in March 2009, we adopted the 2009 Altra Plan. The 2009 Altra Plan will improve operational efficiency by reducing headcount and consolidating certain facilities. During the third quarter of 2009, we recorded $\$ 1.0$ million of restructuring $\$ 0.5$ million related to severance, $\$ 0.1$ million related to other restructuring charges, mainly moving and relocation costs and $\$ 0.4$ million of non-cash impairment charges. We expect to incur between an additional $\$ 2.5$ and $\$ 3.5$ million of expenses associated with workforce reduction and consolidation of facilities in 2009 and between $\$ 1.3$ million and $\$ 1.9$ million of such additional expenses in 2010. Beginning in 2010, we expect to see annualized savings from the headcount reductions and consolidation of facilities of approximately $\$ 30$ million. We expect savings in 2009 to be $\$ 17.9$ million.

|  | Year to Date Period Ended |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| September 26, | September 27, |  |  |  |
| 2008 | Change | $\%$ |  |  |
| Loss on disposal of assets | $\$ 516$ | $\$$ | $\$ 516$ | N/A |

During 2009, we entered into a lease agreement at a new facility in China. As of September 26, 2009, we have exited our previous facility and moved into the new location. We recorded a loss to dispose of the leasehold improvements associated with the old location.

|  | Sear to Date Period Ended <br> September 26, <br> September 27, <br> $\mathbf{2 0 0 9}$ |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Interest Expense, net | $\$ 18,879$ | $\$ 22,456$ | $\$(3,577)$ | $(15.9) \%$ |

Net interest expense decreased due to the lower average outstanding balance of the Senior Secured Notes and Senior Notes, resulting in a reduction of interest expense by $\$ 2.4$ million. In addition, in the year to date period ended September 27, 2008, we re-paid $\$ 27.5$ million of the Senior Secured Notes and $\$ 1.3$ million of the Senior Notes at a premium of $\$ 1.4$ million. In the year to date period ended September 26, 2009, we re-paid $\$ 22.2$ million of the Senior Secured Notes and $\$ 5.0$ million of the Senior Notes at a net premium of $\$ 0.1$ million.

## Other post employment benefit plan settlement gain

In March 2009, we reached a new collective bargaining agreement with the union at our Erie, Pennsylvania facility. One of the provisions of the new agreement eliminates benefits that employees were entitled to receive through the existing other post employment benefit plan ( OPEB ). OPEB benefits will no longer be available for retired and active employees. This resulted in an OPEB settlement gain of $\$ 1.5$ million in the year to date period ended September 26, 2009.

Year to Date Period Ended
September 26, September 27,

| Other non-operating income (loss), net | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | Change | \% |
| :--- | :---: | :---: | :---: | :---: |
| O | $\$ 1,248$ | $\$(2,887)$ | $\$ 4,135$ | $(143) \%$ |

Other non-operating income for both quarters included rental income of $\$ 0.3$ million for facility rentals under lease agreements which were part of the sale of the Electronics Division. This amount is offset by an adjustment to the assets that had previously been held for sale. During the first quarter of 2009, we reclassified two buildings from assets held for sale to assets held and used. We recorded a cumulative catch up of depreciation expense of $\$ 0.2$ million. In addition, during the second quarter of 2009, we sold Saftek Ltd., Inc. In connection with the sale we recorded a $\$ 0.2$ million loss on the sale. The remaining balance in each period relates to changes in foreign currency, primarily the Pound Sterling and Euro.

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|  | September 26, <br> $\mathbf{2 0 0 9}$ | Year to Date Period Ended <br> September 27, <br> $\mathbf{2 0 0 8}$ | Change | $\%$ |
| :--- | :---: | :---: | :---: | :---: |
| Provision (Benefit) for income taxes, <br> continuing operations <br> Provision for income taxes as a \% of income <br> before taxes | $\$(143)$ | $\$ 14,127$ | $\$(14,270)$ | $(101.0) \%$ |

During the third quarter of 2009, the Company negotiated an agreement with a foreign taxing authority. The agreement allows the Company to fully deduct certain interest charges that had previously been classified as non-deductible in 2009. The benefit from this deduction resulted in the Company recording a benefit for income taxes in the year to date period ended September 26, 2009.

## Discontinued Operations

On December 31, 2007, the Company completed the divestiture of the TB Wood s adjustable speed drives business ( Electronics Division ) to Vacon PLC ( Vacon ) for $\$ 29.0$ million. The decision to sell the Electronics Division was made to allow the Company to continue its strategic focus on its core electro-mechanical power transmission business.

The $\$ 0.2$ million loss from discontinued operations in the year to date period ended September 27, 2008 was comprised of a working capital adjustment, net of taxes.

## Liquidity and Capital Resources

## Overview

We finance our capital and working capital requirements through a combination of cash flows from operating activities and borrowings under our Senior Revolving Credit Agreement. We expect that our primary ongoing requirements for cash will be for working capital, debt service, capital expenditures, expenditures in connection with restructuring activities and pension plan funding. In the event additional funds are needed, we could borrow additional funds under our Senior Revolving Credit Agreement, attempt to refinance our 9\% Senior Secured Notes, or attempt to raise capital in debt or equity markets. Presently, we have capacity under our Senior Revolving Credit Agreement to borrow $\$ 26.8$ million. Of this total capacity, we can borrow up to approximately $\$ 14.3$ million without being required to comply with any financial covenants under the agreement. In order to refinance the existing $9 \%$ Senior Secured Notes, we would incur a pre-payment premium of $4.5 \%$ of the principal balance through December 1, 2009, 2.3\% through December 1, 2010 and $0 \%$ after that date. There can be no assurance however that additional debt financing will be available on commercially acceptable terms, if at all. Similarly, there can be no assurance that equity financing will be available on commercially acceptable terms, if at all.

Despite a net income of $\$ 0.3$ million in the first nine months of 2009, during that period we saw an increase in our cash balance of $\$ 19.9$ million versus an increase in our cash balance of $\$ 4.0$ million in the same period in 2008. Our continued focus on managing working capital allowed us to continue to generate cash flows from operations. We expect to continue to be able to generate cash flows from operations for the remainder of 2009 primarily from working capital management.

## Net Cash

# September 26, December 31, 2009 2008 (In thousands) 

Cash and cash equivalents increased $\$ 19.9$ million in the year to date period ended September 26, 2009.
Net cash provided by operating activities for the year to date period ended September 26, 2009 was $\$ 52.1$ million. This resulted primarily from cash provided from net income, the add-back of non-cash

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depreciation, amortization, stock based compensation, accretion of net debt discount, deferred financing costs, non-cash loss on foreign currency and a fixed asset impairment charge all totaling $\$ 25.1$ million. In addition, there was a net decrease in working capital of $\$ 28.4$ million. The decrease in working capital was mainly due to a decrease in inventory of $\$ 27.6$ million, due to a focus on reducing our inventory levels throughout the organization. This was partially offset by a non-cash other post employment benefit plan settlement gain of $\$ 1.5$ million.

Net cash used in investing activities was $\$ 5.1$ million for the year to date period ended September 26, 2009. This resulted from the purchase of manufacturing equipment.

Net cash used by financing activities was $\$ 30.1$ million for the year to date period ended September 26, 2009. This resulted primarily from repurchases of our Senior Notes of $\$ 5.0$ million and our Senior Secured Notes of $\$ 22.2$ million, payment on our Senior Revolving Credit Agreement of $\$ 3.0$ million, payments of capital lease obligations of $\$ 0.6$ million, $\$ 0.5$ million of payments on mortgages and $\$ 0.3$ million of shares repurchased due to tax withholding. This was offset by the proceeds from additional borrowings under an existing mortgage of $\$ 1.5$ million.

## Liquidity

|  | $\begin{array}{c}\text { September 26, } \\ \mathbf{2 0 0 9}\end{array}$ | $\begin{array}{c}\text { December 31, } \\ \text { 2008 }\end{array}$ |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Amounts in millions |  |  |  |  |  |$]$

As of September 26, 2009, we had approximately $\$ 233.9$ million of total indebtedness outstanding including capital leases and mortgages. Approximately $98 \%$ of our borrowings are fixed rate loans and therefore we do not believe that our vulnerability to interest rate changes is significant.

Our Senior Revolving Credit Agreement provides for senior secured financing of up to $\$ 30.0$ million, including $\$ 10.0$ million available for letters of credit through November 30, 2010. The Senior Revolving Credit Agreement requires us to comply with a minimum fixed charge coverage ratio of 1.20 for all four quarter periods when availability falls below $\$ 12.5$ million. Our availability under the Senior Revolving Credit Agreement has never dropped below $\$ 12.5$ million and we do not believe that it will in the foreseeable future. Our $9 \%$ Senior Secured Notes do not contain any financial covenants. As of September 26, 2009, there were no outstanding borrowings, but there were $\$ 3.2$ million of outstanding letters of credit issued under our Senior Revolving Credit Agreement.

We were in compliance with all financial and non-financial covenants under the Senior Revolving Credit Agreement and Senior Secured Notes as of September 26, 2009.

We had $\$ 3.0$ million of principal borrowings outstanding and $\$ 6.1$ million of outstanding letters of credit as of September 26, 2009 under the TB Wood s Revolving Credit Agreement, which is due in 2010.

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We made capital expenditures of approximately $\$ 5.1$ million and $\$ 12.2$ million in the year to date periods ended September 26, 2009 and September 27, 2008, respectively. These capital expenditures were used to support on-going manufacturing requirements. We expect to have additional capital expenditures of between $\$ 3.0$ million and $\$ 4.0$ million for the remainder of 2009.

We have cash funding requirements associated with our pension plan which are estimated to be zero for the remainder of 2009, $\$ 0.5$ million for 2010, $\$ 1.5$ million for 2011, $\$ 1.5$ million for 2012 and $\$ 1.5$ million for 2013.

Our ability to make scheduled payments of principal and interest, to fund planned capital expenditures and to meet our pension plan funding obligations will depend on our ability to generate cash in the future. Based on our current level of operations, we believe that cash flow from operations and available cash, together with available borrowings under our Senior Revolving Credit Agreement will be adequate to meet our future liquidity requirements for at least the next two years. However, our ability to generate cash is subject to general economic, financial, competitive, legislative, regulatory and other factors that are beyond our control.

There can be no assurance that our business will generate sufficient cash flow from operations, that any revenue growth or operating improvements will be realized or that future borrowings will be available under our senior secured credit facility in an amount sufficient to enable us to service our indebtedness, including the notes, or to fund our other liquidity needs. In addition, there can be no assurance that we will be able to refinance any of our indebtedness, including our Senior Revolving Credit Agreement and the Senior Secured Notes as they become due. Our ability to access capital in the long term will depend, among other things, on the condition of capital markets and on the availability of capital to us on commercially reasonable terms, if at all, at the time we are seeking funds. See the Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2008 for further discussion of certain factors that may affect our liquidity. In addition, our ability to borrow funds under our Senior Revolving Credit Agreement will depend on our ability to satisfy the financial and non-financial covenants contained in that agreement.

## Contractual Obligations

From time to time, we may repurchase our Senior Secured Notes in open market transactions or privately negotiated transactions, subject to certain restrictions in our Senior Revolving Credit Agreement. As of September 26, 2009, the remaining principal balance on our Senior Secured Notes was $\$ 220.3$ million. The balance is due December 1, 2011.

Other than repayments of debt, there were no significant changes in our contractual obligations subsequent to December 31, 2008.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

We have exposure to changes in commodity prices principally related to metals including steel, copper and aluminum. We primarily manage the risk associated with such increases through the use of surcharges or general pricing increases for the related products. We do not engage in the use of financial instruments to hedge our commodities price exposure.

During the reporting period, there have been no material changes to the quantitative and qualitative disclosures regarding our market risk set forth in our Annual Report on Form 10-K for the year ended December 31, 2008.

## Item 4. Controls and Procedures

The term disclosure controls and procedures is defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, as amended or the Exchange Act. These rules refer to the controls and other procedures of a company
that are designed to ensure that information required to be disclosed in reports filed under the Exchange Act, such as this Form 10-Q, is (i) recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms, and (ii) accumulated and communicated to management, including the principal executive and financial officers, as appropriate to allow timely decisions

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regarding required disclosures. As of September 26, 2009, or the Evaluation Date, our management, under the supervision and with the participation of our chief executive officer and chief financial officer, carried out an evaluation of the effectiveness of our disclosure controls and procedures. Based upon that evaluation, our chief executive officer and chief financial officer have concluded that, as of the Evaluation Date, our disclosure controls and procedures are effective at the reasonable assurance level.

There has been no change in our internal control over financial reporting (as defined in Rule 13(a) 15(f) under the Exchange Act) that occurred during our fiscal quarter ended September 26, 2009, that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## PART II OTHER INFORMATION

## Item 1. Legal Proceedings

We are, from time to time, party to various legal proceedings arising out of our business. During the reporting period, there have been no material changes to the description of legal proceedings set forth in our Annual Report on Form 10-K for the year ended December 31, 2008.

## Item 1A. Risk Factors

The reader should carefully consider the Risk Factors described in our Annual Report on Form 10-K for the year ended December 31, 2008 filed with the Securities and Exchange Commission. Those risk factors described elsewhere in this report on Form 10-Q and in our Annual Report on Form 10-K for the year ended December 31, 2008 are not the only ones we face, but are considered to be the most material. These risk factors could cause our actual results to differ materially from those stated in forward looking statements contained in this Form 10-Q and elsewhere. All risk factors stated in our Annual Report on Form 10-K for the year ended December 31, 2008 are incorporated herein by reference.

During the reporting period, there have been no material changes to the risk factors set forth in our Annual Report on Form 10-K for the year ended December 31, 2008.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

## Item 3. Defaults Upon Senior Securities

None.
Item 4. Submission of Matters to a Vote of Security Holders
None.

## Item 5. Other Information

None.

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## Item 6. Exhibits

The following exhibits are filed as part of this report:

## Exhibit <br> Number <br> Description

3.1(1) Second Amended and Restated Certificate of Incorporation of the Registrant.
3.2(2) Second Amended and Restated Bylaws of the Registrant.
31.1* Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2* Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1** Certification of Chief Executive Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2** Certification of Chief Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

* Filed herewith.
** Furnished herewith.
(1) Incorporated by reference to Altra Holdings, Inc. s Registration Statement on Form S-1, as amended, filed with the Securities and Exchange Commission on December 4, 2006.
(2) Incorporated by reference to Altra Holdings, Inc. s Current Report on form 8-K filed on October 27, 2008.


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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## ALTRA HOLDINGS, INC.

November 4, 2009
Name: Carl R. Christenson
By: /s/ Carl R. Christenson
Title: President and Chief Executive Officer
November 4, 2009
Name: Christian Storch
By: /s/ Christian Storch
Title: Vice President and Chief Financial Officer
November 4, 2009
Name: Todd B. Patriacca

By:/s/ Todd B. Patriacca
Title: Vice President of Finance, Corporate Controller and Assistant Treasurer

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## EXHIBIT INDEX

## Exhibit

Number

## Description

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* Filed herewith.
** Furnished herewith.

