HMN FINANCIAL INC Form 10-O November 03, 2009

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 **FORM 10-Q**

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES þ **EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2009

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) FOR THE SECURITIES 0 **EXCHANGE ACT OF 1934**

to

For the transition period from

Commission File Number 0-24100 HMN FINANCIAL, INC.

(Exact name of Registrant as specified in its Charter)

Delaware

(I.R.S. Employer Identification Number)

41-1777397

(State or other jurisdiction of incorporation or organization)

1016 Civic Center Drive N.W., Rochester, MN

(Address of principal executive offices)

Registrant s telephone number, including area code: (507) 535-1200

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes b No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

> Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o Accelerated filer b Non-accelerated filer o Smaller reporting company o (Do not check if a smaller reporting company) Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No b Indicate the number of shares outstanding of each of the issuer s classes of common stock as of the latest practicable date.

Class

Outstanding at October 19, 2009

1

55901

(ZIP Code)

Common stock, \$0.01 par value

4,245,284

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PART I FINANCIAL STATEMENTS

Item 1: Financial Statements

HMN FINANCIAL, INC. AND SUBSIDIARIES Consolidated Balance Sheets

| (Dollars in thousands) | September 30, 2009 inaudited) | December 31, 2008 |
|---|--|-------------------------|
| Assets | | |
| Cash and cash equivalents | \$ 20,469 | 15,729 |
| Securities available for sale: | | |
| Mortgage-backed and related securities (amortized cost \$56,776 and \$76,166) | 58,737 | 77,327 |
| Other marketable securities (amortized cost \$75,976 and \$95,445) | 76,847 | 97,818 |
| | | |
| | 135,584 | 175,145 |
| Loans held for sale | 3,279 | 2,548 |
| Loans receivable, net | 818,897 | 900,889 |
| Accrued interest receivable | 3,952 | 5,568 |
| Real estate, net | 15,494 | 10,558 |
| Federal Home Loan Bank stock, at cost | 7,286 | 7,286 |
| Mortgage servicing rights, net | 1,266 | 728 |
| Premises and equipment, net | 13,097 | 13,972 |
| Prepaid expenses and other assets | 4,634 | 4,408 |
| Deferred tax asset, net | 8,759 | 8,649 |
| | 0,757 | 0,017 |
| Total assets | \$ 1,032,717 | 1,145,480 |
| Liabilities and Stockholders Equity | | |
| Deposits | \$ 781,574 | 880,505 |
| Federal Home Loan Bank advances and Federal Reserve borrowings | 142,500 | 142,500 |
| Accrued interest payable | 1,700 | 6,307 |
| Customer escrows | 1,605 | 639 |
| Accrued expenses and other liabilities | 4,892 | 3,316 |
| | ., | - , |
| Total liabilities | 932,271 | 1,033,267 |
| Commitments and contingencies | | |
| Stockholders equity: | | |
| Serial preferred stock: (\$.01 par value) | | |
| authorized 500,000 shares; issued shares 26,000 | 23,670 | 23,384 |
| Common stock (\$.01 par value): | | |
| authorized 11,000,000; issued shares 9,128,662 | 91 | 91 |
| Additional paid-in capital | 58,593 | 60,687 |
| Retained earnings, subject to certain restrictions | 86,291 | 98,067 |
| Accumulated other comprehensive income | 1,709 | 2,091 |
| | | |

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| Unearned employee stock ownership plan shares Treasury stock, at cost 4,883,378 and 4,961,032 shares | (3,626) (66,282) | (3,771) (68,336) |
|---|---------------------|---------------------|
| Total stockholders equity | 100,446 | 112,213 |
| Total liabilities and stockholders equity | \$ 1,032,717 | 1,145,480 |
| See accompanying notes to consolidated financial statements. | | |

HMN FINANCIAL, INC. AND SUBSIDIARIES Consolidated Statements of Income (Loss)

(unaudited)

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|-------------------------------------|---------|------------------------------------|--------|
| (Dollars in thousands, except per share data) | 2009 | 2008 | 2009 | 2008 |
| Interest income: Loans receivable Securities available for sale: | \$ 12,928 | 14,634 | 39,764 | 44,573 |
| Mortgage-backed and related | 649 | 360 | 2,177 | 797 |
| Other marketable | 693 | 1,224 | 2,475 | 4,641 |
| Cash equivalents | 0 | 78 | 1 | 196 |
| Other | 55 | 78 | 50 | 211 |
| Total interest income | 14,325 | 16,374 | 44,467 | 50,418 |
| Interest expense: | | | | |
| Deposits | 4,172 | 6,235 | 13,876 | 20,944 |
| Federal Home Loan Bank advances and Federal Reserve borrowings | 1,563 | 1,571 | 4,732 | 4,047 |
| Total interest expense | 5,735 | 7,806 | 18,608 | 24,991 |
| Net interest income | 8,590 | 8,568 | 25,859 | 25,427 |
| Provision for loan losses | 3,381 | 15,790 | 23,254 | 18,480 |
| Net interest income (loss) after provision for loan losses | 5,209 | (7,222) | 2,605 | 6,947 |
| Non-interest income: | | | | |
| Fees and service charges | 1,034 | 1,163 | 3,071 | 3,114 |
| Mortgage servicing fees | 262 | 240 | 770 | 722 |
| Securities gains, net | 0 | 479 | 5 | 479 |
| Gain on sales of loans | 493 | 58 | 1,858 | 442 |
| Other | 94 | 99 | 298 | 716 |
| Total non-interest income | 1,883 | 2,039 | 6,002 | 5,473 |
| Non-interest expense: | | | | |
| Compensation and benefits | 3,180 | 3,010 | 10,313 | 9,406 |
| Occupancy | 970 | 1,131 | 3,071 | 3,424 |
| Advertising | 101 | 95 | 311 | 311 |
| Data processing | 298 | 485 | 888 | 1,323 |
| Amortization of mortgage servicing rights, net | 121 | 142 | 431 | 456 |
| Goodwill impairment charge | 0 | 0 | 0 | 3,801 |

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| Loss (gain) on real estate owned Other | (357) 1,723 | 0 1,784 | 3,812 6,241 | 0 4,139 |
|---|------------------|---------------------|---------------------|---------------------|
| Total non-interest expense | 6,036 | 6,647 | 25,067 | 22,860 |
| Income (loss) before income tax expense (benefit) Income tax expense (benefit) | 1,056 175 | (11,830) (4,779) | (16,460) (5,515) | (10,440) (2,851) |
| Net income (loss) Preferred stock dividends and discount | \$ 881 438 | (7,051) 0 | (10,945) 1,306 | (7,589) 0 |
| Net income (loss) available to common shareholders | 443 | (7,051) | (12,251) | (7,589) |
| Basic earnings (loss) per common share | \$ 0.12 | (1.93) | (3.32) | (2.08) |
| Diluted earnings (loss) per common share | \$ 0.12 | (1.93) | (3.32) | (2.08) |
| See accompanying notes to consolidated financial statements. 4 | | | | |

HMN FINANCIAL, INC. AND SUBSIDIARIES Consolidated Statement of Stockholders Equity and Comprehensive Loss For the Nine-Month Period Ended September 30, 2009

(unaudited)

| | | | Additional | P | Accumulated Other | Unearned Employee d Stock Ownership | | Total Stock- |
|---|--------------------|-----------------|--------------------|------------------------|-----------------------|--|-------------------|------------------------------|
| (Dollars in thousands) | Preferred Stock | Common Stock | Paid-in Capital | RetainedCo Earnings | omprehensiv Income | ve Plan Shares | Treasury Stock | Holders Equity |
| Balance, December 31, 2008 Net loss Other comprehensive loss, net of tax: Net unrealized losses on securities available for sale | \$23,384 | 91 | 60,687 | 98,067 (10,945) | 2,091 (382) | (3,771) | (68,336) | 112,213 (10,945) (382) |
| Total comprehensive | | | | | . , | | | |
| loss Preferred stock | | | | | | | | (11,327) |
| discount amortization Restricted stock | 286 | | (286) | | | | | 0 |
| awards forfeited | | | 127 | | | | (127) | 0 |
| Restricted stock awards dividend forfeited Stock compensation | | | | 7 | | | | 7 |
| tax benefits Unearned | | | 20 | | | | | 20 |
| compensation restricted stock awards Amortization of | | | (2,181) | | | | 2,181 | 0 |
| restricted stock awards Dividends paid | | | 269 | (838) | | | | 269 (838) |
| Earned employee stock ownership plan shares | | | (43) | | | 145 | | 102 |
| Balance, September 30, 2009 | \$23,670 | 91 | 58,593 | 86,291 | 1,709 | (3,626) | (66,282) | 100,446 |
| See accompanying notes | s to consolid | ated fina | ncial statem | ents. | | | | |

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HMN FINANCIAL, INC. AND SUBSIDIARIES Consolidated Statements of Cash Flows

(unaudited)

| | Nine Mon Septem | |
|---|--------------------|---------------------|
| (Dollars in thousands) | 2009 | 2008 |
| Cash flows from operating activities: | | |
| Net loss | \$ (10,945) | (7,589) |
| Adjustments to reconcile net loss to cash provided by operating activities: | φ (10,915) | (1,507) |
| Provision for loan losses | 23,254 | 18,480 |
| Provision for real estate losses | 5,216 | 0 |
| Depreciation | 1,404 | 1,288 |
| Amortization of premiums, net | 320 | 101 |
| Amortization of deferred loan fees | (878) | (616) |
| Amortization of mortgage servicing rights and servicing costs | 431 | 456 |
| Capitalized mortgage servicing rights | (969) | (9) |
| Securities gains, net | (5) | (479) |
| Gain on sales of real estate | (1,404) | (160) |
| Gain on sales of loans | (1,858) | (442) |
| Proceeds from sales of loans held for sale | 103,293 | 47,640 |
| Disbursements on loans held for sale | (100,904) | (45,914) |
| Amortization of restricted stock awards | 269 | 310 |
| Amortization of unearned ESOP shares | 145 | 146 |
| Earned employee stock ownership shares priced above original cost | (43) | 122 |
| Stock option compensation | 20 | 25 |
| Decrease in accrued interest receivable | 1,616 | 1,682 |
| Decrease in accrued interest payable | (4,607) | (3,531) |
| Goodwill impairment charge | 0 | 3,801 |
| Decrease (increase) in other assets | 63 | (5,371) |
| Increase (decrease) in other liabilities | 1,469 | (3,091) |
| Other, net | 96 | 26 |
| Net cash provided by operating activities | 15,983 | 6,875 |
| Cash flows from investing activities: | | |
| Proceeds from sales of securities available for sale | 2,141 | 10,442 |
| Principal collected on securities available for sale | 17,272 | 2,872 |
| Proceeds collected on maturities of securities available for sale | 60,000 | 85,000 |
| Purchases of securities available for sale | (40,352) | (99,442) |
| Purchase of Federal Home Loan Bank stock | (40,332) | (5,959) |
| Redemption of Federal Home Loan Bank stock | 0 | 4,696 |
| Proceeds from sales of real estate | 7,281 | 6,046 |
| Net decrease (increase) in loans receivable | 42,316 | (40,579) |
| Purchases of premises and equipment | (582) | (40,375) (2,725) |
| r arenases er premises and equipment | (302) | (2,723) |
| Net cash provided (used) by investing activities | 88,076 | (39,649) |

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| Cash flows from financing activities: | | | |
|--|----|-----------|-----------|
| Increase (decrease) in deposits | | (99,447) | 518 |
| Purchase of treasury stock | | 0 | (723) |
| Dividends to stockholders | | (838) | (2,750) |
| Proceeds from borrowings | 1 | ,094,000 | 347,700 |
| Repayment of borrowings | (1 | ,094,000) | (318,700) |
| Increase in customer escrows | | 966 | 233 |
| Net cash provided (used) by financing activities | | (99,319) | 26,278 |
| Increase (decrease) in cash and cash equivalents | | 4,740 | (6,496) |
| Cash and cash equivalents, beginning of period | | 15,729 | 23,718 |
| Cash and cash equivalents, end of period | \$ | 20,469 | 17,222 |
| Supplemental cash flow disclosures: | | | |
| Cash paid for interest | \$ | 23,215 | 28,522 |
| Cash paid for income taxes | | 33 | 5,247 |
| Supplemental noncash flow disclosures: | | | |
| Transfer of loans to real estate | | 16,066 | 12,476 |
| Loans transferred to loans held for sale | | 1,234 | 2,170 |
| See accompanying notes to consolidated financial statements. | | | |
| 6 | | | |

HMN FINANCIAL, INC. AND SUBSIDIARIES Notes to Consolidated Financial Statements (unaudited) September 30, 2009 and 2008

(1) HMN Financial, Inc.

HMN Financial, Inc. (HMN or the Company) is a stock savings bank holding company that owns 100 percent of Home Federal Savings Bank (the Bank). The Bank has a community banking philosophy and operates retail banking and loan production offices in Minnesota and Iowa. The Bank has one wholly owned subsidiary, Osterud Insurance Agency, Inc. (OIA), which offers financial planning products and services. HMN has another wholly owned subsidiary, Security Finance Corporation (SFC), which acts as an intermediary for the Bank in completing certain real estate transactions.

The consolidated financial statements included herein are for HMN, SFC, the Bank and the Bank s wholly owned subsidiary, OIA. All significant intercompany accounts and transactions have been eliminated in consolidation.

(2) Basis of Preparation

The accompanying unaudited consolidated financial statements were prepared in accordance with instructions for Form 10-Q and therefore, do not include all disclosures necessary for a complete presentation of the consolidated balance sheets, consolidated statements of income (loss), consolidated statement of stockholders equity and comprehensive loss and consolidated statements of cash flows in conformity with U.S. generally accepted accounting principles (GAAP). However, all normal recurring adjustments which are, in the opinion of management, necessary for the fair presentation of the interim financial statements have been included. The consolidated statement of income (loss) for the three and nine-month periods ended September 30, 2009 is not necessarily indicative of the results which may be expected for the entire year.

Certain amounts in the consolidated financial statements for prior periods have been reclassified to conform with the current period presentation.

Subsequent events were evaluated through the filing date of the quarterly 10-Q with the Securities and Exchange Commission on November 3, 2009.

(3) New Accounting Standards

In June 2009, the FASB issued SFAS No. 168 (ASU 105.10), *The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles* a replacement of FASB Statement No. 162, The Hierarchy of Generally Accepted Accounting Principles. This Statement establishes the Codification as the source of authoritative GAAP recognized by the FASB to be applied by nongovernmental entities. Rules and interpretive releases of the SEC under federal securities laws are also sources of authoritative GAAP for SEC registrants. All guidance contained in the Codification carries an equal level of authority. Following this Statement, the FASB will not issue new standards in the form of Statements, FASB Staff Positions, or Emerging Issues Task Force Abstracts. Instead, it will issue Accounting Standard Updates (ASUs) that will serve only to update the Codification. This Statement is effective for financial statements issued for interim and annual periods ending after September 15, 2009 and did not have any impact on the Company s consolidated financial statements except for disclosure changes to the authoritative pronouncement references.

In June 2009, the FASB issued SFAS No. 167 (ASU 810.10), *Amendments to FASB Interpretation No.* 46(R). This Statement amends FASB 46(R) to require an enterprise to perform an analysis and ongoing reassessments to determine whether the enterprise s variable interest or interests give it a controlling financial interest in a variable interest entity and amends certain guidance for determining whether an entity is a variable interest entity. It also requires enhanced disclosures that will provide users of financial statements with more transparent information

about an enterprise s involvement in a variable interest entity. This Statement is effective as of the beginning of each reporting entity s first annual reporting period that begins after November 15, 2009 and for all interim reporting periods after that and is not anticipated to have any impact on the Company s consolidated financial statements as the Company has no interests in any variable interest entities.

In June 2009, the FASB issued SFAS No. 166 (ASU 860.10), Accounting for Transfers of Financial Assets an amendment of FASB Statement No. 140. This Statement amends SFAS 140 and removes the concept of a qualifying special-purpose entity from SFAS 140 and eliminates the exception from applying FASB Interpretation No. 46 (revised December 2003), Consolidation of Variable Interest Entities, on qualifying special-purpose entities. This Statement is effective as of the beginning of each reporting entity s first annual reporting period that begins after November 15, 2009, for interim periods within that first annual reporting period and for interim and annual reporting periods thereafter and is not anticipated to have any impact on the Company s consolidated financial statements.

(4) Derivative Instruments and Hedging Activities

The Company has commitments outstanding to extend credit to future borrowers that had not closed prior to the end of the quarter. The Company intends to sell these commitments, which are referred to as its mortgage pipeline. As commitments to originate or purchase loans enter the mortgage pipeline, the Company generally enters into commitments to sell the mortgage pipeline into the secondary market on a firm commitment or best efforts basis. The commitments to originate, purchase or sell loans on a firm commitment basis are derivatives. As a result of marking to market the mortgage pipeline and the related firm commitments to sell for the period ended September 30, 2009, the Company recorded an increase in other assets of \$78,562, an increase in other liabilities of \$66,890 and a gain on sales of loans of \$11,672.

The current commitments to sell loans held for sale are derivatives that do not qualify for hedge accounting. As a result, these derivatives are marked to market and the related loans held for sale are recorded at the lower of cost or market. The Company recorded an increase in other liabilities of \$40,100 and a loss included in the gain on sales of loans of \$40,100 due to the mark-to-market adjustment on the commitments to sell loans held for sale.

(5) Fair Value Measurements

The Company measures the fair value of assets and liabilities using a hierarchy system consisting of three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. These levels are:

Level 1 Valuation is based upon quoted prices for identical instruments traded in active markets that the Company has the ability to access.

Level 2 Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which significant assumptions are observable in the market.

Level 3 Valuation is generated from model-based techniques that use significant assumptions not observable in the market and that are used only to the extent observable inputs are not available. These unobservable assumptions reflect our own estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include use of option pricing models, discounted cash flow models and similar techniques.

The following table summarizes the assets of the Company for which fair values are determined on a recurring basis as of September 30, 2009.

| | Carrying value at September 30, 2009 | | | |
|-------------------------------|--------------------------------------|---------|---------|-------|
| | | | - | Level |
| (Dollars in thousands) | Total | Level 1 | Level 2 | 3 |
| Securities available for sale | \$ 135,584 | 7,260 | 128,324 | 0 |
| Mortgage loan commitments | 79 | 0 | 79 | 0 |
| Total | \$ 135,663 | 7,260 | 128,403 | 0 |

The Company may also be required, from time to time, to measure certain other financial assets at fair value on a nonrecurring basis in accordance with generally accepted accounting principles. These adjustments to fair value usually result from the application of the lower-of-cost or market accounting or the write-down of individual assets. For assets measured at fair value on a nonrecurring basis in the third quarter of 2009, that were still held at September 30, 2009, the following table provides the level of valuation assumptions used to determine each adjustment and the carrying value of the related individual assets or portfolios at September 30, 2009.