

SILICON GRAPHICS INC  
Form 8-K  
April 20, 2004

**SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549**

**FORM 8-K  
CURRENT REPORT  
PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

Date of report (Date of earliest event reported) **April 20, 2004**

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**SILICON GRAPHICS INC.**

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(Exact name of Registrant as Specified in Charter)

**Delaware**

**001-10441**

**94-2789662**

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(State or Other Jurisdiction  
of Incorporation)

(Commission File Number)

(IRS Employer  
Identification No.)

**1500 Crittenden Lane  
Mountain View, CA**

**94043-1351**

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(Address of Principal Executive  
Offices)

(Zip Code)

Registrant's telephone number, including area code **(650) 960-1980**

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(Former Name or Former Address, if Changed Since Last Report)

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**Item 7. Exhibits**

(c)

99.1 Earnings Press Release dated April 20, 2004

**Item 12. Results of Operations and Financial Condition**

On April 20, 2004, the Company announced its financial results for the fiscal quarter ended March 26, 2004. A copy of the press release announcing the Company's financial

results is included as an exhibit to and incorporated by reference in this Current Report on Form 8-K. This Current Report on Form 8-K is furnished pursuant to Item 12 of Form 8-K and is not intended to be incorporated by reference into future filings under the Securities Exchange Act of 1934 or the Securities Act of 1933 unless expressly incorporated by reference in such filings.

**SILICON GRAPHICS, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
(In thousands except per share amounts)

|                                     | Three Months Ended |                   | Nine Months Ended |                   |
|-------------------------------------|--------------------|-------------------|-------------------|-------------------|
|                                     | March 26,<br>2004  | March 28,<br>2003 | March 26,<br>2004 | March 28,<br>2003 |
|                                     | (unaudited)        |                   | (unaudited)       |                   |
| Product and other revenue           | \$ 132,025         | \$ 113,233        | \$ 398,774        | \$ 403,593        |
| Service revenue                     | 98,138             | 103,894           | 287,329           | 317,990           |
|                                     | <u>230,163</u>     | <u>217,127</u>    | <u>686,103</u>    | <u>721,583</u>    |
| Total revenue                       |                    |                   |                   |                   |
| Costs and expenses:                 |                    |                   |                   |                   |
| Cost of product and other revenue   | 70,116             | 75,528            | 219,584           | 246,534           |
| Cost of service revenue             | 55,532             | 61,118            | 156,413           | 182,929           |
| Research and development            | 30,287             | 44,911            | 95,862            | 130,474           |
| Selling, general and administrative | 72,275             | 80,247            | 220,719           | 241,110           |
| Other operating expense, net (1)    | 8,643              | 3,200             | 45,865            | 17,461            |
|                                     | <u>236,853</u>     | <u>265,004</u>    | <u>738,443</u>    | <u>818,508</u>    |
| Total costs and expenses            |                    |                   |                   |                   |
| Operating loss                      | (6,689)            | (47,877)          | (52,339)          | (96,925)          |
| Interest expense                    | (3,832)            | (5,956)           | (15,903)          | (2) (18,360)      |
| Interest income and other , net     | 4,370              | 3,561             | (26,081)          | (3) 7,957         |
|                                     | <u>(6,151)</u>     | <u>(50,272)</u>   | <u>(94,323)</u>   | <u>(107,328)</u>  |
| Loss before income taxes            |                    |                   |                   |                   |
| Income tax provision (benefit)      | (2,061)            | (15,285)          | (4,936)           | (14,272)          |
|                                     | <u>(4,091)</u>     | <u>(34,987)</u>   | <u>(89,388)</u>   | <u>(93,056)</u>   |
| Net loss                            |                    |                   |                   |                   |

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|   |                   |                   |                   |                   |
|---|-------------------|-------------------|-------------------|-------------------|
| Net loss per common share - basic and diluted                                   | \$ (0.02)         | \$ (0.17)         | \$ (0.41)         | \$ (0.46)         |
|   | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u> |
| Shares used in the calculation of net loss per common share - basic and diluted | 229,743           | 201,990           | 216,782           | 200,805           |
|   | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u> |

- (1) Represents charges for and changes in previously estimated restructuring costs.
- (2) The three- and nine-month periods ended March 26, 2004 include \$3 million in interest expense associated with the induced conversion of a portion of our 6.50% Senior Secured Convertible Notes and a \$6 million credit to interest expense related to premium amortization on these same convertible notes.
- (3) The nine-month period ended March 26, 2004 includes a \$31 million non-cash loss resulting from the extinguishment of the exchanged 5.25% Senior Convertible Notes due in 2004.

**SILICON GRAPHICS, INC.**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
(In thousands)

|   | March 26,<br>2004 | June 27,<br>2003  |
|---|-------------------|-------------------|
|   | <u>          </u> | <u>          </u> |
| <u>ASSETS</u>                             | (unaudited)       |                   |
| Current assets:                           |                   |                   |
| Cash and cash equivalents                 | \$ 144,786        | \$ 140,836        |
| Short-term marketable investments         | 1,285             | 440               |
| Short-term restricted investments         | 33,117            | 35,298            |
| Accounts receivable, net                  | 128,336           | 133,166           |
| Inventories                               | 71,515            | 71,426            |
| Prepaid expenses and other current assets | 39,790            | 51,727            |
|   | <u>          </u> | <u>          </u> |
| Total current assets                      | 418,829           | 432,893           |
| Restricted investments                    | 905               | 1,430             |
| Property and equipment, net               | 84,454            | 108,062           |
| Other assets                              | 103,367           | 107,469           |
|   | <u>          </u> | <u>          </u> |
|   | \$ 607,555        | \$ 649,854        |
|   | <u>          </u> | <u>          </u> |

LIABILITIES AND STOCKHOLDERS' DEFICIT

|                                   |            |            |
|-----------------------------------|------------|------------|
| Current liabilities:              |            |            |
| Accounts payable                  | \$ 71,848  | \$ 76,507  |
| Accrued compensation              | 39,791     | 38,916     |
| Income taxes payable              | 19,464     | 22,666     |
| Other current liabilities         | 113,915    | 126,987    |
| Current portion of long-term debt | 22,666     | 16,894     |
| Deferred revenue                  | 156,215    | 149,434    |
|                                   | <hr/>      | <hr/>      |
| Total current liabilities         | 423,899    | 431,404    |
| Long-term debt                    | 265,280    | 291,956    |
| Other liabilities                 | 82,824     | 91,385     |
|                                   | <hr/>      | <hr/>      |
| Total liabilities                 | 772,003    | 814,745    |
| Total stockholders' deficit       | (164,448)  | (164,891)  |
|                                   | <hr/>      | <hr/>      |
|                                   | \$ 607,555 | \$ 649,854 |
|                                   | <hr/>      | <hr/>      |

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*SIGNATURE*

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: April 20, 2004

By: /s/ Sandra M. Escher

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Sandra M. Escher  
Senior Vice President and General  
Counsel

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EXHIBIT INDEX

EXHIBIT  
NUMBER

DOCUMENT DESCRIPTION

99.1

Earnings Press Release dated April 20, 2004

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