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CBL & ASSOCIATES PROPERTIES INC
Form 8-K
August 30, 2004

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES AND EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): August 26, 2004

CBL & ASSOCIATES PROPERTIES, INC.

(Exact Name of Registrant as Specified in its Charter)

Delaware 1-12494 62-154718
(State or Other Jurisdiction of (Commission File Number) (I.R.S. Employer
Incorporation) Identification No.)

Suite 500, 2030 Hamilton Place Blvd, Chattanooga, TN 37421 (Address
of principal executive office, including zip code)

(423) 855-0001 (Registrant's telephone number,
including area code)

N/A

(Former name, former address and former fiscal year,
if changed since last report)

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ITEM 5. Other Events

CBL & Associates Properties, Inc. (the "Company") is updating its consolidated financial statements included in its Annual Report on Form 10-K for the year ended December 31, 2003 to reflect the application of the requirements of Statement of Financial Accounting Standards ("SFAS") No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets."

During June 2004, the Company sold a community center and, in accordance with SFAS No. 144, has reported revenues, expenses and gain on sale from the community center as discontinued operations for each period presented in its quarterly reports filed since the date of the sale, including any comparable periods of the prior year that are presented. The same reclassification as discontinued operations required by SFAS No. 144 following the sale of the community center is required for previously issued annual financial statements for each of the three years shown in the Company's last annual report on Form

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10-K, if those financial statements are incorporated by reference in subsequent filings with the SEC made under the Securities Act of 1933, as amended, even though those financial statements relate to periods prior to the date of the sale.

This reclassification has no effect on the Company's reported net income available to common shareholders. This Form 8-K updates Items 6, 7, 8 and 15 of the Company's Form 10-K to reflect the community center sold in June 2004 as discontinued operations. All other items of the Form 10-K remain unchanged. No attempt has been made to update matters in the Form 10-K, except to the extent expressly provided above.

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ITEM 7. Exhibits

| Exhibit Number | Description |
|-------------------|---|
| ----- | ----- |
| 23.1 | Consent of Deloitte & Touche LLP |
| 99.1 | Items 6, 7, 8 and 15 of the Company's Annual Report on Form 10-K for the Year Ended December 31, 2003 as revised for the adoption of SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets" |

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SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CBL & ASSOCIATES PROPERTIES, INC.

_____/s/ John N. Foy_____
John N. Foy
Vice Chairman,
Chief Financial Officer and Treasurer
(Authorized Officer of the Registrant,
Principal Financial Officer and
Principal Accounting Officer)

Date: August 26, 2004

Exhibit 23.1

CONSENT OF REGISTERED INDEPENDENT PUBLIC ACCOUNTING FIRM

We consent to the incorporation by reference in Registration Statements Nos. 333-73376, 333-04295, 333-41768, and 333-88914 on Form S-8 and Registration Statements Nos. 033-92218, 333-47041, 333-90395, 333-62830, 333-97831, 333-104882 and 333-108947 on Form S-3 of CBL & Associates Properties, Inc. of our report dated February 27, 2004, except for Notes 3, 4, 9, 12 and 13 as to which the date is August 20, 2004, (which report expresses an unqualified opinion and includes an explanatory paragraph relating to the impact of the adoption of Statement of Financial Accounting Standards No. 144), appearing in this Current Report on Form 8-K of CBL & Associates Properties, Inc.

/s/ DELOITTE & TOUCHE LLP

Atlanta, Georgia
August 30, 2004

Exhibit 99.1

Item 6. Selected Financial Data:

The following table sets forth selected financial and operating information for CBL & Associates Properties, Inc. (the "Company") for each of the five years in the period ended December 31, 2003, which has been updated to reflect the application of the requirements of Statement of Financial Accounting Standards ("SFAS") No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," to the sale of a community center in June 2004 that requires the results of operations of this community center be retroactively reclassified as discontinued operations in all periods presented. This reclassification has no effect on the reported net income available to common shareholders in any prior period. Refer to Note 4 to the Company's consolidated financial statements. The following information should be read in conjunction with the Company's consolidated financial statements and notes thereto and Management's Discussion and Analysis of Financial Condition and Results of Operations included elsewhere in this report.

(In thousands, except per share data)

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| | Year Ended December 31, (2) | | | | |
|--|-----------------------------|------------|------------|------------|------------|
| | 2003 | 2002 | 2001 | 2000 | 1999 |
| Total revenues | \$ 667,193 | \$ 586,682 | \$ 536,972 | \$ 345,674 | \$ 305,433 |
| Total expenses | 350,337 | 302,654 | 278,141 | 179,449 | 160,309 |
| Income from operations | 316,856 | 284,028 | 258,831 | 166,225 | 145,124 |
| Interest income | 2,485 | 1,853 | 1,891 | 2,644 | 2,128 |
| Interest expense | (153,322) | (143,041) | (156,558) | (95,827) | (83,026) |
| Loss on extinguishment of debt | (167) | (3,910) | (13,558) | (367) | - |
| Gain on sales of real estate assets | 77,765 | 2,804 | 10,649 | 15,978 | 6,248 |
| Equity in earnings of unconsolidated affiliates | 4,941 | 8,215 | 7,155 | 3,684 | 3,263 |
| Minority interest in earnings: | | | | | |
| Operating partnership | (106,532) | (64,251) | (49,643) | (28,507) | (23,264) |
| Shopping center properties | (2,758) | (3,280) | (1,654) | (1,504) | (1,194) |
| Income before discontinued operations | 139,268 | 82,418 | 57,113 | 62,326 | 49,279 |
| Discontinued operations | 4,871 | 2,488 | 3,795 | 3,396 | 5,316 |
| Net income | 144,139 | 84,906 | 60,908 | 65,722 | 54,595 |
| Preferred dividends | (19,633) | (10,919) | (6,468) | (6,468) | (6,468) |
| Net income available to common shareholders | \$ 124,506 | \$ 73,987 | \$ 54,440 | \$ 59,254 | \$ 48,127 |
| Basic earnings per common share: | | | | | |
| Income before discontinued operations, net of preferred dividends | \$ 4.00 | \$ 2.49 | \$ 2.00 | \$ 2.25 | \$ 1.74 |
| Net income available to common shareholders | \$ 4.16 | \$ 2.58 | \$ 2.15 | \$ 2.38 | \$ 1.95 |
| Weighted average shares outstanding | 29,936 | 28,690 | 25,358 | 24,881 | 24,647 |
| Diluted earnings per common share: | | | | | |
| Income before discontinued operations, net of preferred dividends | \$ 3.84 | \$ 2.41 | \$ 1.96 | \$ 2.23 | \$ 1.72 |
| Net income available to common shareholders | \$ 3.99 | \$ 2.49 | \$ 2.10 | \$ 2.37 | \$ 1.94 |
| Weighted average shares and potential dilutive common shares outstanding | 31,193 | 29,668 | 25,833 | 25,021 | 24,834 |
| Dividends declared per common share | \$ 2.69 | \$ 2.32 | \$ 2.13 | \$ 2.04 | \$ 1.95 |

| | December 31, (2) | | | | |
|--------------------------------------|------------------|-------------|-------------|-------------|-------------|
| | 2003 | 2002 | 2001 | 2000 | 1999 |
| BALANCE SHEET DATA: | | | | | |
| Net investment in real estate assets | \$3,912,220 | \$3,611,485 | \$3,201,622 | \$2,040,614 | \$1,960,554 |
| Total assets | 4,264,310 | 3,795,114 | 3,372,851 | 2,115,565 | 2,018,838 |

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| | | | | | |
|--|------------|------------|------------|------------|------------|
| Total mortgage and other notes payable | 2,738,102 | 2,402,079 | 2,315,955 | 1,424,337 | 1,360,753 |
| Minority interests | 527,431 | 500,513 | 431,101 | 174,665 | 170,750 |
| Shareholders' equity | 837,299 | 741,190 | 522,088 | 434,825 | 419,887 |
| OTHER DATA: | | | | | |
| Cash flows provided by (used in): | | | | | |
| Operating activities | \$ 274,349 | \$ 273,923 | \$ 213,075 | \$ 139,118 | \$ 130,557 |
| Investing activities | (333,379) | (274,607) | (201,245) | (122,215) | (204,856) |
| Financing activities | 66,007 | 3,902 | (6,877) | (17,958) | 75,546 |
| Funds From Operations (FFO) (1) of the Operating Partnership | 271,588 | 235,474 | 182,687 | 137,132 | 125,168 |
| FFO applicable to the Company | 146,552 | 126,127 | 94,945 | 92,594 | 84,364 |

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Item 7: Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis of financial condition and results of operations should be read in conjunction with the consolidated financial statements and accompanying notes that are included in this annual report. Capitalized terms used, but not defined, in this Management's Discussion and Analysis of Financial Condition and Results of Operations have the same meanings as defined in the notes to the consolidated financial statements. In this discussion, the terms "we", "us", "our" and the "Company" refer to CBL & Associates Properties, Inc. and its subsidiaries.

Certain statements made in this section or elsewhere in this report may be deemed "forward looking statements" within the meaning of the federal securities laws. Although we believe the expectations reflected in any forward-looking statements are based on reasonable assumptions, we can give no assurance that these expectations will be attained, and it is possible that actual results may differ materially from those indicated by these forward-looking statements due to a variety of risks and uncertainties. Such risks and uncertainties include, without limitation, general industry, economic and business conditions, interest rate fluctuations, costs of capital and capital requirements, availability of real estate properties, inability to consummate acquisition opportunities, competition from other companies and retail formats, changes in retail rental rates in the Company's markets, shifts in customer demands, tenant bankruptcies or store closings, changes in vacancy rates at our properties, changes in operating expenses, changes in applicable laws, rules and regulations, the ability to obtain suitable equity and/or debt financing and the continued availability of financing in the amounts and on the terms necessary to support our future business. We disclaim any obligation to update or revise any forward-looking statements to reflect actual results or changes in the factors affecting the forward-looking information.

Overview

We are a self-managed, self-administered, fully integrated real estate investment trust ("REIT") that is engaged in the ownership, development, acquisition, leasing, management and operation of regional shopping malls and community centers. Our shopping center properties are located primarily in the Southeast and Midwest, as well as in select markets in other regions of the United States.

As of December 31, 2003, we owned controlling interests in 56 regional malls, 21 associated centers (each adjacent to a regional shopping mall), 17 community centers, and our corporate office building. We consolidate the

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financial statements of all entities in which we have a controlling financial interest. As of December 31, 2003, we owned non-controlling interests in four regional malls, two associated centers and 42 community centers. Because major decisions such as the acquisition, sale or refinancing of principal partnership or joint venture assets must be approved by one or more of the other partners, we do not control these partnerships and joint ventures and, accordingly, account for these investments using the equity method. We had two malls, both owned in joint ventures, three mall expansions, one associated center, two community centers and one community center expansion under construction as of December 31, 2003.

The majority of our revenues are derived from leases with retail tenants and generally include base minimum rents, percentage rents based on tenants' sales volumes and reimbursements from tenants for expenditures, including property operating expenses, real estate taxes and maintenance and repairs, as well as certain capital expenditures. We also generate revenues from sales of outparcel land at the properties and from sales of operating real estate assets when it is determined that we can realize the maximum value of the assets. Proceeds from such sales are generally used to reduce borrowings on the credit facilities.

Our regional mall portfolio performed well during 2003 as evidenced by consistently high occupancy levels, increased rents on expiring leases, and

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growth in both specialty leasing income and same-store mall store sales. The properties we acquired over the past two years also made significant contributions to our growth in 2003 as we continued to leverage our expertise to improve the tenant mix in these properties and to capitalize on opportunities for specialty leasing income.

We expanded our portfolio with the acquisition of six malls and two associated centers during 2003, representing a total investment of \$494.6 million. The acquisition market is competitive and we continue to pursue potential acquisition opportunities where we believe that we can leverage our expertise to enhance the value of the property.

During 2003, we obtained a new secured credit facility and capitalized on the favorable interest rate environment by obtaining non-recourse, fixed-rate mortgage loans on several of our properties. We also made a strategic decision to contribute ownership interests in 51 of our community centers to Galileo America LLC ("Galileo America"), a joint venture we have formed with Australia-based Galileo America Shopping Trust. Galileo America Shopping Trust has a controlling 90% interest in the joint venture and we have a 10% noncontrolling interest. While this transaction will result in a short-term dilution to earnings, we believe it allows us to develop and acquire real estate assets that will be more productive in the long-term and provides us access to a new capital market.

On October 23, 2003, we completed the first phase of the transaction when we sold interests in 41 community centers to Galileo America. In accordance with Statement of Financial Accounting Standards ("SFAS") No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets", the results of operations of these properties have not been reflected as discontinued operations in the consolidated financial statements since we have significant continuing involvement with the properties through our 10% ownership interest in Galileo America and the long-term agreement under which we will be the exclusive manager of the properties.

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Bankruptcy filings and store closings by retail tenants are normal in the course of our business. Our leasing personnel continually work to re-lease spaces that become vacant due to bankruptcies, store closings and lease expirations. During 2003, bankruptcies resulted in 63 store closings, representing \$5.1 million in annual gross rentals. Subsequent to year-end, KB Toys, Gadzooks, One Price Clothing, and Footstar filed for bankruptcy. The total annual gross rentals related to the stores these retailers have notified us will be closing is \$4.2 million.

Results of Operations

Comparison of the Year Ended December 31, 2003 to the Year Ended December 31, 2002

The following significant transactions impacted the consolidated results of operations for the year ended December 31, 2003, compared to the year ended December 31, 2002:

|X| The acquisition of six malls and two associated centers and the opening of one new associated center and two new community centers during 2003. Additionally, there was a full year of operations in 2003 for three malls and one associated center that were acquired during 2002 and one associated center that was opened in 2002. The properties opened or acquired during 2003 and 2002 are collectively referred to as the "New Properties" and are as follows:

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| Property | Location | Date Acquired / Opened |
|-------------------------------|----------------------|------------------------|
| ----- | | |
| Acquisitions: | | |
| ----- | | |
| Richland Mall | Waco, TX | May 2002 |
| Panama City Mall | Panama City, FL | May 2002 |
| Westmoreland Mall | Greensburg, PA | December 2002 |
| Westmoreland Crossing | Greensburg, PA | December 2002 |
| Sunrise Mall | Brownsville, TX | April 2003 |
| Sunrise Commons | Brownsville, TX | April 2003 |
| Cross Creek Mall | Fayetteville, NC | September 2003 |
| River Ridge Mall | Lynchburg, VA | October 2003 |
| Valley View Mall | Roanoke, VA | October 2003 |
| Southpark Mall | Colonial Heights, VA | December 2003 |
| Harford Mall | Bel Air, MD | December 2003 |
| Harford Annex | Bel Air, MD | December 2003 |
| New Developments: | | |
| ----- | | |
| Parkdale Crossing | Beaumont, TX | November 2002 |
| The Shoppes at Hamilton Place | Chattanooga, TN | May 2003 |
| Cobblestone Village | St. Augustine, FL | May 2003 |
| Waterford Commons | Waterford, CT | September 2003 |

|X| The consolidation of a full year of operations for East Towne Mall, West Towne Mall and West Towne Crossing (the "Newly Consolidated Properties") in which we acquired the remaining ownership interest during December 2002. We had previously owned a non-controlling interest in these properties and had accounted for them using the equity method of accounting.

|X| The sale of interests in 41 community centers to Galileo America in October

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2003 ("the Galileo Transaction").

Revenues

The \$80.6 million increase in revenues was primarily attributable to increases of \$44.7 million from the New Properties, \$23.6 million from the Newly Consolidated Properties and \$20.6 million from properties that were in operation for all of 2003 and 2002, offset by a reduction of \$6.7 million from the Galileo Transaction.

The increase in revenues at properties that were in operation for all of 2003 and 2002 was primarily driven by our ability to maintain high occupancy levels while achieving increases in rents from both new leases and lease renewals on comparable spaces. Additionally, our cost recovery ratio improved to 99.2% in 2003 compared to 91.4% in 2002 due primarily to the partial recovery of certain capital expenditures incurred in connection with the significant number of mall renovations completed during the past three years.

Management, leasing and development fees decreased \$1.6 million because of a reduction in fees related to the Newly Consolidated Properties.

Operating Expenses

Property operating expenses (including real estate taxes and maintenance and repairs) increased \$20.0 million due to increases of \$15.5 million from the New Properties and \$7.4 million from the Newly Consolidated Properties, offset by a reduction of \$2.9 million from the Galileo Transaction.

The \$19.5 million increase in depreciation and amortization expense resulted from increases of \$9.2 million from the New Properties, \$4.2 million from the Newly Consolidated Properties and \$7.1 million from the comparable centers, which is primarily attributable to the 16 property renovations and expansions that were completed during 2003 and 2002. These increases were offset by a reduction of \$1.0 million from the Galileo Transaction.

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General and administrative expenses increased \$7.1 million because we had a lower level of development activity in 2003 than in 2002. As a result, we capitalized less in salaries of leasing and development personnel, which resulted in higher compensation expense. There were also additional salaries and benefits for the personnel added to manage the properties acquired during 2003 and 2002 combined with normal wage increases for existing personnel.

Other Income and Expenses

Interest expense increased \$10.3 million due to the debt on the New Properties and the Newly Consolidated Properties. We also refinanced \$196.0 million of short-term, variable-rate debt with fixed-rate, non-recourse long-term debt with a higher interest rate. The increase was offset somewhat by a reduction in debt related to the Galileo Transaction and normal principal amortization. While converting to fixed-rate debt is dilutive in the short-term, it is consistent with our strategy of minimizing exposure to variable-rate debt when we can obtain fixed-rate debt on terms that are deemed favorable for the long-term.

The net gain on sales of \$77.8 million in 2003 was primarily attributable to the \$71.9 million gain recognized on the Galileo Transaction. The remaining \$5.9 million of gain was related to gains on sales of 20 outparcels at various properties and sales of two options on potential development sites.

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Equity in earnings decreased by \$3.3 million in 2003 as a result of the Newly Consolidated Properties no longer being accounted for using the equity method.

Six community centers were sold during 2003 for a net gain on discontinued operations of \$4.0 million and one community center was sold in June 2004 for a gain on discontinued operations of \$0.6 million. Operating income from discontinued operations decreased in 2003 because the properties were owned for a shorter period of time in 2003 than in 2002, and because 2002 includes the operations of properties that were sold during 2002.

Comparison of the Year Ended December 31, 2002 to the Year Ended December 31, 2001

The following significant transactions impacted the consolidated results of operations for the year ended December 31, 2002, compared to the year ended December 31, 2001:

- |X| The acquisition of ownership interests in 21 malls and two associated centers from The Richard E. Jacobs Group ("Jacobs") on January 31, 2001; therefore, the results of operations for 2002 include an additional month of operations for these properties as compared to 2001. In March 2002, the second and final stage of the Jacobs acquisition was completed with the acquisition of additional interests in four malls and one associated center.
- |X| The acquisition or opening of three additional properties during 2001 and six additional properties during 2002. The new properties opened or acquired are:

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| Property | Location | Date Acquired/Opened |
|-----------------------|-----------------|----------------------|
| ----- | | |
| Acquisitions: | | |
| ----- | | |
| Willowbrook Plaza | Houston, TX | February 2001 |
| Richland Mall | Waco, TX | May 2002 |
| Panama City Mall | Panama City, FL | May 2002 |
| Westmoreland Mall | Greensburg, PA | December 2002 |
| Westmoreland Crossing | Greensburg, PA | December 2002 |
| | | |
| Developments: | | |
| ----- | | |
| Creekwood Crossing | Bradenton, FL | April 2001 |
| The Lakes Mall | Muskegon, MI | August 2001 |
| CBL Center | Chattanooga, TN | January 2002 |
| Parkdale Crossing | Beaumont, TX | November 2002 |

- |X| Six community centers were sold during 2001 and their results of operations are included in income from operations in 2001 through each property's respective disposal date. The results of operations of the five community centers and the office building sold during 2002 are included in discontinued operations for all periods presented as a result of the adoption of SFAS No. 144.

- |X| During the first quarter of 2002, we began to include Columbia Place in Columbia, SC, in the consolidated financial statements after acquiring an

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additional 31% interest in the property, which resulted in our owning a 79% controlling interest. In August 2002, we acquired the remaining 21% interest in Columbia Place. Our interest in Columbia Place was previously accounted for using the equity method of accounting.

- |X| In February 2002, we contributed 90% of our interests in Pemberton Plaza, an associated center in Vicksburg, MS, and Massard Crossing and Willowbrook Plaza, community centers located in Ft. Smith, AR, and Houston, TX, respectively, to a joint venture that is accounted for using the equity method of accounting. Prior to the date of contribution, the results of operations of these properties were included in our consolidated statements of operations.

Revenues

The \$49.7 million increase in revenues was primarily attributable to:

- |X| \$21.9 million from an additional month of operations in 2002 related to the Jacobs properties combined with improvements in leasing and occupancy at the Jacobs properties,
- |X| \$30.1 million from the additional nine properties opened or acquired during 2002 and 2001,
- |X| \$5.5 million from both the continued improvement in leasing and occupancy at comparable properties and an increase in lease termination fees of \$1.4 million to \$5.5 million in 2002 compared to \$4.1 million in 2001,
- |X| an increase of \$2.0 million in management, leasing and development fees as a result of management and leasing fees from unconsolidated affiliates that were acquired in the Jacobs transaction and from an unconsolidated affiliate that began operations during 2002
- |X| a reduction of \$5.0 million related to the properties sold during 2001 and
- |X| a reduction of \$6.4 million related to the three properties that were contributed to a joint venture early in 2002.

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Operating Expenses

Property operating expenses (including real estate taxes and maintenance and repairs) increased by \$10.7 million due to:

- |X| an increase of \$4.6 million related to the additional month in 2002 for the Jacobs properties,
- |X| an increase of \$11.4 million related to the other nine properties opened or acquired during 2002 and 2001 and
- |X| a reduction of \$2.3 million related to both the properties sold during 2001 and the three properties contributed to a joint venture in 2002.

Depreciation and amortization expense increased by \$10.5 million due to:

- |X| an increase of \$2.0 million related to the additional month for the Jacobs properties,
- |X| an additional \$3.5 million related to the other nine properties opened or

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acquired during 2002 and 2001,

- |X| additional depreciation of \$6.9 million related to the capital expenditures made during 2002 and 2001 in connection with the ongoing renovations at existing properties and
- |X| a reduction of \$1.9 million related to both the properties sold during 2001 and the three properties contributed to a joint venture.

General and administrative expenses increased \$4.5 million primarily due to additional salaries and benefits for the personnel added to manage the properties acquired during 2002 and 2001. Increased professional fees and the costs to move to our new corporate headquarters also contributed to the increase.

Other Income and Expenses

Interest expense decreased \$13.5 million due to reductions of debt with net proceeds of \$114.7 million from the March 2002 common stock offering and net proceeds of \$96.4 million from the June 2002 preferred stock offering.

The loss on extinguishment of debt decreased from \$13.6 million in 2001 to \$3.9 million in 2002 because we retired less debt subject to prepayment penalties in 2002 as compared to 2001.

The net gain on sales of real estate assets of \$2.8 million in 2002 was related to total gains of \$3.3 million on seven outparcel sales and total losses of \$0.5 million on three outparcel sales. The net gain on sales of \$10.6 million in 2001 includes a net gain on sales of operating properties of \$8.4 million and a net gain of \$1.8 million from sales of nine outparcels.

Equity in earnings of unconsolidated affiliates increased because we acquired additional partnership interests in East Towne Mall, West Towne Mall and West Towne Crossing in Madison, WI, and Kentucky Oaks Mall in Paducah, KY, in March 2002. The increase was offset by the effect of accounting for Columbia Place as a consolidated property in 2002 as compared to an unconsolidated affiliate in 2001.

Five community centers and an office building were sold during 2002 for a net gain on discontinued operations of \$0.4 million. The fluctuation between years in operating income from discontinued operations results from the timing of the dispositions during each year.

Operational Review

The shopping center business is, to some extent, seasonal in nature with tenants achieving the highest levels of sales during the fourth quarter because

of the holiday season. Additionally, the malls earn most of their "temporary" rents (rents from short-term tenants), during the holiday period. Thus, occupancy levels and revenue production are generally the highest in the fourth quarter of each year. Results of operations realized in any one quarter may not be indicative of the results likely to be experienced over the course of the fiscal year.

We classify our regional malls into two categories - malls that have completed their initial lease-up ("Stabilized Malls") and malls that are in their initial lease-up phase ("Non-Stabilized Malls"). Non-Stabilized Malls

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currently include The Lakes Mall in Muskegon, MI, which opened in August 2001; and Parkway Place in Huntsville, AL, which opened in October 2002.

We derive a significant amount of our revenues from the mall properties. The sources of our revenues by property type were as follows:

| | Year Ended December 31, | |
|--------------------------------------|-------------------------|-------|
| | 2003 | 2002 |
| Malls | 85.7% | 83.6% |
| Associated centers | 3.6% | 3.2% |
| Community centers | 7.8% | 10.1% |
| Mortgages, office building and other | 2.9% | 3.1% |

Sales and Occupancy Costs

Mall store sales (for those tenants who occupy 10,000 square feet or less and have reported sales) in the Stabilized Malls increased by 1.1% on a comparable per square foot basis to \$300.16 per square foot for 2003 compared with \$296.95 per square foot for 2002. The increase in 2003 represented the first year-over-year increase in three years, as sales were either flat or down slightly in those years.

Occupancy costs as a percentage of sales for the Stabilized Malls were 12.2% and 12.0% for 2003 and 2002, respectively.

Occupancy

The occupancy of the portfolio was as follows:

| | December 31, | |
|---------------------------|--------------|-------|
| | 2003 | 2002 |
| Total portfolio occupancy | 93.3% | 93.5% |
| Total mall portfolio: | 94.2% | 93.5% |
| Stabilized Malls | 94.4% | 94.1% |
| Non-Stabilized Malls | 87.7% | 78.5% |
| Associated centers | 88.6% | 95.2% |
| Community centers (1) | 91.9% | 91.4% |

The occupancy of the Associated Centers declined during 2003 because of the vacancy of a 36,000 square foot Just For Feet Store at the Village at Rivergate in Nashville, TN and a 46,000 square foot Appliance Factory Warehouse at Hamilton Corner in Chattanooga, TN. The continued vacancy of a 68,000 square foot former Ames store at Westmoreland Crossing, which was vacant when the center was acquired in December 2002, also had a negative impact on the occupancy of the Associated Centers.

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Leasing

Average annual base rents per square foot were as follows for each property type:

| | At December 31, | |
|-----------------------|-----------------|---------|
| | 2003 | 2002 |
| Stabilized Malls | \$25.03 | \$23.54 |
| Non-Stabilized Malls | 25.82 | 22.78 |
| Associated centers | 9.90 | 9.87 |
| Community centers (1) | 9.15 | 9.61 |

The increase in average base rents resulted from our ability to achieve positive results from renewal and replacement leasing during 2003 for spaces that were previously occupied as demonstrated in the following table:

| | Base Rent Per Square Foot Prior Lease (1) | Base Rent Per Square Foot New Lease (2) | Increase |
|-----------------------|--|--|----------|
| Stabilized Malls | \$22.47 | \$24.50 | 9.0% |
| Associated centers | 13.66 | 13.99 | 2.4% |
| Community centers (3) | 11.40 | 11.78 | 3.3% |

Liquidity and Capital Resources

There was \$20.3 million of unrestricted cash and cash equivalents as of December 31, 2003, an increase of \$7.0 million from December 31, 2002. Cash flows from operations are used to fund short-term liquidity and capital needs such as tenant construction allowances, capital expenditures and payments of dividends and distributions. For longer-term liquidity needs such as acquisitions, new developments, renovations and expansions, we typically rely on property specific mortgages (which are generally non-recourse), construction and term loans, revolving lines of credit, common stock, preferred stock, joint venture investments and a minority interest in the Operating Partnership.

Cash Flows

Cash provided by operating activities increased \$0.4 million to \$274.3 million. Although the addition of New Properties and Newly Consolidated Properties, combined with improved results at existing centers, contributed to an increase in operating cash flows, the increase was offset by decreases related to the timing of reductions in accounts payable and accrued liabilities.

Cash used in investing activities increased \$58.8 million to \$333.4 million. Cash used to acquire real estate assets increased by \$106.8 million to \$273.3 million due to the acquisition of six malls and two associated centers during 2003 compared to three malls and one associated center acquired in 2002. Cash paid for capital expenditures increased \$45.5 million to \$227.4 million primarily due to the Company's investments in development projects, the renovations of six malls in 2003 and expenditures for tenant allowances and

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deferred maintenance. The increases in cash outflows for investing activities were offset by an increase of \$121.0 million in net proceeds received from sales of real estate assets to \$205.8 million as a result of the Galileo Transaction and the sales of six community centers and 20 outparcels in 2003 compared to five community centers, an office building and 10 outparcels sold in 2002. Additionally, we paid \$21.0 million to purchase the minority interest held by one of our former executive officers who retired in 1997.

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Cash provided by financing activities increased \$62.1 million to \$66.0 million in 2003 compared to \$3.9 million in 2002. The increase was primarily due to a significant reduction in the amount of debt retired in 2003 compared to 2002. This was partially offset by the redemption of our 9.0% Series A preferred stock and an increase in dividends and distributions paid.

Debt

The following tables summarize debt based on our pro rata ownership share (including our pro rata share of unconsolidated affiliates and excluding minority investors' share of consolidated properties) because we believe this provides investors a clearer understanding of our total debt obligations and liquidity (in thousands):

| | Consolidated | Minority Interests | Unconsolidated Affiliates |
|---|--------------|-----------------------|------------------------------|
| | ----- | ----- | ----- |
| December 31, 2003: | | | |
| Fixed-rate debt: | | | |
| Non-recourse loans on operating properties | \$2,256,544 | \$ (19,577) | \$ 57,985 |
| ----- | | | |
| Variable-rate debt: | | | |
| Recourse term loans on operating properties | 105,558 | -- | 30,335 |
| Construction loans | -- | -- | 46,801 |
| Lines of credit | 376,000 | -- | -- |
| ----- | | | |
| Total variable-rate debt | 481,558 | -- | 77,136 |
| ----- | | | |
| Total | \$2,738,102 | \$ (19,557) | \$ 135,121 |
| ----- | | | |
| December 31, 2002: | | | |
| Fixed-rate debt: | | | |
| Non-recourse loans on operating properties | \$1,867,915 | \$ (20,127) | \$ 38,269 |
| ----- | | | |
| Variable-rate debt: | | | |
| Recourse term loans on operating properties | 290,954 | -- | 28,228 |
| Construction loans | 21,935 | (1,795) | -- |
| Lines of credit | 221,275 | -- | -- |
| ----- | | | |
| Total variable-rate debt | 534,164 | (1,795) | 28,228 |
| ----- | | | |
| Total | \$2,402,079 | \$ (21,922) | \$ 66,497 |
| ----- | | | |

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On February 28 2003, we entered into a new secured credit facility for \$255.0 million that replaced both a secured credit facility of \$130.0 million and an unsecured credit facility of \$105.3 million. By entering into the new credit facility, we were able to lower the interest rate to LIBOR plus 1.00% from LIBOR plus 1.5% on the previous unsecured line of credit. We currently have four secured credit facilities with total availability of \$365.0 million, of which \$304.0 million was outstanding as of December 31, 2003. There were also letters of credit totaling \$17.3 million outstanding under these secured credit facilities as of December 31, 2003. The secured credit facilities bear interest at LIBOR plus 1.00%.

We have a short-term, unsecured credit facility of \$130.0 million that matures May 31, 2004 and bears interest at LIBOR plus 1.30%. We have the option to extend the maturity to September 30, 2004. We obtained this credit facility to provide resources for the acquisitions that were completed during the fourth quarter of 2003. There was \$72.0 million outstanding under this facility at December 31, 2003.

We also have secured lines of credit with total availability of \$21.6 million that can only be used to issue letters of credit. There was \$16.6 million outstanding under these lines at December 31, 2003.

On September 12, 2003, we closed four long-term, non-recourse, fixed-rate mortgage loans totaling \$196.0 million that are secured by three of our regional

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malls and one associated center. The loans bear interest at rates ranging from 4.52% to 5.45% and have terms of five to ten years.

We assumed \$209.8 million of debt in connection with the acquisitions completed during 2003. The loan of \$40.0 million related to Sunrise Mall bears interest at LIBOR plus 3.00%, with a minimum rate of 4.90%, and matures in May 2004. The loan on Sunrise Mall was assumed subject to a pre-existing interest rate cap agreement of 5.50% that also matures in May 2004. The remaining loans that were assumed during 2003 bear interest at fixed rates ranging from 7.00% to 8.60% and mature at various dates from January 2007 to May 2012. Since the stated interest rates on the fixed-rate loans were above market rates for similar debt instruments as of the respective dates of acquisition, debt premiums of \$26.3 million were recorded to reflect the assumed debt at estimated fair values.

The secured and unsecured credit facilities contain, among other restrictions, certain financial covenants including the maintenance of certain coverage ratios, minimum net worth requirements, and limitations on cash flow distributions. We were in compliance with all financial covenants and restrictions under our credit facilities at December 31, 2003. Additionally, certain property-specific mortgage notes payable require the maintenance of debt service coverage ratios. At December 31, 2003, the properties subject to these mortgage notes payable were in compliance with the applicable ratios.

We expect to refinance the majority of mortgage and other notes payable maturing over the next five years with replacement loans. Based on our pro rata share of total debt, there is \$238.3 million of debt that is scheduled to mature in 2004. There are extension options in place that will extend the maturity of \$94.3 million of this debt to 2005. We repaid \$32.0 million of these loans subsequent to December 31, 2003, and expect to either repay or refinance the

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remaining \$112.0 million of maturing loans.

Equity

On August 22, 2003, we issued 4,600,000 depository shares in a public offering, each representing one-tenth of a share of 7.75% Series C cumulative redeemable preferred stock with a par value of \$0.01 per share. The Series C preferred stock has a liquidation preference of \$250.00 per share (\$25.00 per depository share). The net proceeds of \$111.2 million were used to partially fund acquisitions and for general corporate purposes.

We redeemed the remaining 2,675,000 outstanding shares of the 9.0% Series A cumulative redeemable preferred stock at its face value of \$25.00 per share plus accrued and unpaid dividends on November 28, 2003. We also recorded a charge of \$2.2 million to write-off direct issuance costs that were recorded as a reduction of additional paid-in capital when the Series A preferred stock was issued. The charge was reflected in preferred dividends in the consolidated statement of operations.

As a publicly traded company, we have access to capital through both the public equity and debt markets. We have an effective shelf registration statement authorizing us to publicly issue shares of preferred stock, common stock and warrants to purchase shares of common stock with an aggregate public offering price up to \$562.0 million, of which approximately \$447.0 million remains after the Series C preferred stock offering.

We anticipate that the combination of equity and debt sources will, for the foreseeable future, provide adequate liquidity to continue our capital programs substantially as in the past and make distributions to our shareholders in accordance with the requirements applicable to real estate investment trusts.

Our policy is to maintain a conservative debt-to-total-market capitalization ratio in order to enhance our access to the broadest range of capital markets, both public and private. Based on our share of total consolidated and unconsolidated debt and the market value of equity, our debt-to-total-market capitalization (debt plus market-value equity) ratio was as follows at December 31, 2003 (in thousands, except stock prices):

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| | Shares Outstanding | Stock Price (1) | |
|--|-----------------------|-----------------|-------|
| | | | |
| Common stock and operating partnership units | 55,546 | \$ 56.50 | \$ |
| 8.75% Series B Cumulative Redeemable Preferred Stock | 2,000 | \$ 50.00 | |
| 7.75% Series C Cumulative Redeemable Preferred Stock | 460 | \$ 250.00 | |
| | | | |
| Total market equity | | | |
| Company's share of total debt | | | |
| | | | |
| Total market capitalization | | | \$ |
| | | | |
| Debt-to-total-market capitalization ratio | | | ===== |
| | | | |

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Contractual Obligations

The following table summarizes our significant contractual obligations as of December 31, 2003 (dollars in thousands):

| | Payments Due | |
|---|---------------------|-----------|
| Total | Less Than 1 Year | 1 Year |
| Long-term debt: | | |
| Total consolidated debt service (1) | \$3,593,528 | \$425,843 |
| Minority investors' share of debt service in shopping center properties | (24,978) | (1,982) |
| Our share of unconsolidated affiliates debt service (2) | 132,736 | 37,138 |
| Our share of total debt service obligations | 3,701,286 | 460,999 |
| Operating Leases: (3) | | |
| Ground leases on consolidated properties | 23,648 | 559 |
| Our share of ground leases on unconsolidated affiliates | 5,601 | 62 |
| Our share of total ground lease obligations | 29,249 | 621 |
| Purchase Obligations: (4) | | |
| Construction contracts on consolidated properties | 49,559 | 49,559 |
| Our share of construction contracts of unconsolidated affiliates | 17,229 | 15,130 |
| Our share of total construction contracts | 66,788 | 64,689 |
| Letters of credit (5) | 33,955 | 26,773 |
| Other long-term liabilities: | | |
| Master lease obligation to Galileo America (6) | 2,184 | 436 |
| Total contractual obligations | \$3,833,462 | \$553,518 |

Capital Expenditures

We expect to continue to have access to the capital resources necessary to expand and develop our business. Future development and acquisition activities will be undertaken as suitable opportunities arise. We do not expect to pursue these activities unless adequate sources of financing are available and a satisfactory budget with targeted returns on investment has been internally approved.

An annual capital expenditures budget is prepared for each property that is intended to provide for all necessary recurring and non-recurring capital expenditures. We believe that property operating cash flows, which include reimbursements from tenants for certain expenses, will provide the necessary

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funding for these expenditures.

Developments and Expansions

The following is a summary of the projects currently under construction (dollars in thousands):

| Property | Location | Gross Leasable Area | Our Share of Cost | Our Share Cost As December 2003 |
|--|---------------------------|---------------------------|-------------------------|---|
| New Mall Developments: | | | | |
| Coastal Grand (50/50 joint venture) | Myrtle Beach, SC | 908,000 | \$ 60,422 | \$ 42,37 |
| Imperial Valley Mall (60/40 joint venture) | El Centro, CA | 741,000 | 44,200 | 6,20 |
| Mall Expansions: | | | | |
| Arbor Place (Rich's-Macy's) | Douglasville, GA | 140,000 | 10,000 | 3,60 |
| East Towne Mall | Madison, WI | 139,000 | 20,529 | 8,63 |
| West Towne Mall | Madison, WI | 94,000 | 16,165 | 4,54 |
| Associated Centers: | | | | |
| The Shoppes at Panama City | Panama City, FL | 56,000 | 9,607 | 6,79 |
| Community Centers: | | | | |
| Garden City Plaza Expansion | Garden City, KS | 26,500 | 2,412 | 1,04 |
| Wilkes-Barre Township Marketplace | Wilkes-Barre Township, PA | 281,000 | 9,792 | 6,75 |
| Charter Oak Marketplace | Hartford, CT | 312,000 | 13,257 | 2,36 |
| | | 2,697,500 | \$ 186,384 | \$ 82,33 |

There are construction loans in place for the costs of the new mall developments. The costs of the remaining projects will be funded with operating cash flows and the credit facilities.

We have entered into a number of option agreements for the development of future regional malls and community centers. Except for the projects discussed under Developments and Expansions above, we do not have any other material capital commitments.

Acquisitions

We acquired six malls and two associated centers during 2003 for an aggregate purchase price of \$494.6 million, including transaction costs. We assumed \$209.8 million of debt and paid \$273.1 million in cash to fund the purchase prices of these acquisitions. The cash portion of the purchase prices was funded with borrowings under the credit facilities, proceeds from the Series C preferred stock offering and proceeds from the Galileo Transaction. These acquisitions are expected to generate an initial weighted-average, unleveraged return of 8.58%.

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Dispositions

During 2003, we generated aggregate net proceeds of \$284.3 million from the Galileo Transaction, the sales of six community centers and the sales of 20 outparcels. The net proceeds were used to either fund acquisitions, reduce borrowings under the credit facilities or were placed in escrow to be used in like-kind exchanges. In January 2004, we sold six additional community centers to Galileo America. The net proceeds of \$62.7 million were used to deposit funds in escrow to be used in like-kind exchanges and to reduce outstanding balances under our lines of credit. In June 2004, we sold one community center for \$1.8 million.

Other Capital Expenditures

Including our share of unconsolidated affiliates' capital expenditures, we spent \$35.0 million in 2003 for tenant allowances, which generate increased rents from tenants over the terms of their leases. Deferred maintenance expenditures were \$21.0 million for 2003 and included \$3.1 million for resurfacing and improved lighting of parking lots, \$5.1 million for roof repairs and replacements and \$12.8 million for various other expenditures. Renovation expenditures were \$68.5 million in 2003 and included \$9.7 million for resurfacing and improved lighting of parking lots and \$4.6 million for roof repairs and replacements.

Deferred maintenance expenditures are billed to tenants as common area maintenance expense, and most are recovered over a 5- to 15-year period. Renovation expenditures are primarily for remodeling and upgrades of malls, of which approximately 30% is recovered from tenants over a 5- to 15-year period.

We expect to complete three renovation projects during 2004 at a total estimated cost of \$22.5 million, which will be funded from operating cash flows.

Off-Balance Sheet Arrangements

Unconsolidated Affiliates

We have ownership interests in ten unconsolidated affiliates that are described in Note 5 to the consolidated financial statements. The unconsolidated affiliates are accounted for using the equity method of accounting and are reflected in the consolidated balance sheets as "Investments in Unconsolidated Affiliates." The following are circumstances when we may consider entering into a joint venture with a third party:

- |X| Third parties may approach us with opportunities where they have obtained land and performed some pre-development activities, but they may not have sufficient access to the capital resources or the development and leasing expertise to bring the project to fruition. We enter into such arrangements when we determine such a project is viable and we can achieve a satisfactory return. We typically earn development fees from the joint venture and provide management and leasing services to the property once it is placed in operation.
- |X| We determine that we may have the opportunity to capitalize on the value we have created in a property by selling an interest in a property to a third party. This provides us with an additional source of capital that can be used to develop or acquire additional real estate assets that we believe will provide greater potential for growth. When we retain an interest in an asset rather than selling a 100% interest, it is typically because this allows us to continue to manage the property, which provides us the

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opportunity to earn fees for management, leasing, development, financing and acquisition services provided to the joint venture.

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Guarantees

We have guaranteed 100% of the debt to be incurred to develop the properties that will be owned by two of our joint ventures and 50% of the debt of another joint venture. We have issued these guarantees primarily because it allows the joint ventures to obtain funding at a lower cost than could be obtained otherwise. This results in a higher return for the joint venture on its investment, and in a higher return on our investment in the joint venture. We may receive a fee from the joint venture for providing the guaranty. Additionally, when we are required to perform under a guaranty, the terms of the guaranty typically provide that the joint venture partners' interests in the joint venture is assigned to us, to the extent of our guaranty.

The Company's guarantees and the related accounting are more fully described in Note 17 to the consolidated financial statements.

Critical Accounting Policies

Our significant accounting policies are disclosed in Note 2 to the consolidated financial statements. The following discussion describes our most critical accounting policies, which are those that are both important to the presentation of our financial condition and results of operations and that require significant judgment or use of complex estimates.

Revenue Recognition

Minimum rental revenue from operating leases is recognized on a straight-line basis over the initial terms of the related leases. Certain tenants are required to pay percentage rent if their sales volumes exceed thresholds specified in their lease agreements. Percentage rent is recognized as revenue when the thresholds are achieved and the amounts become determinable.

We receive reimbursements from tenants for real estate taxes, insurance, common area maintenance, and other recoverable operating expenses as provided in the lease agreements. Tenant reimbursements are recognized as revenue in the period the related operating expenses are incurred. Tenant reimbursements related to certain capital expenditures are billed to tenants over periods of 5 to 15 years and are recognized as revenue when billed.

We receive management, leasing and development fees from third parties and unconsolidated affiliates. Management fees are charged as a percentage of revenues (as defined in the management agreement) and are recognized as revenue when earned. Development fees are recognized as revenue on a pro rata basis over the development period. Leasing fees are charged for newly executed leases and lease renewals and are recognized as revenue when earned. Development and leasing fees received from unconsolidated affiliates during the development period are recognized as revenue to the extent of the third-party partners' ownership interest. Fees to the extent of our ownership interest are recorded as a reduction to our investment in the unconsolidated affiliate.

Gains on sales of real estate assets are recognized when it is determined that the sale has been consummated, the buyer's initial and continuing investment is adequate, our receivable, if any, is not subject to future subordination, and the buyer has assumed the usual risks and rewards of

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ownership of the asset. When we have an ownership interest in the buyer, gain is recognized to the extent of the third party partner's ownership interest and the portion of the gain attributable to our ownership interest is deferred.

Real Estate Assets

We capitalize predevelopment project costs paid to third parties. All previously capitalized predevelopment costs are expensed when it is no longer probable that the project will be completed. Once development of a project

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commences, all direct costs incurred to construct the project, including interest and real estate taxes, are capitalized. Additionally, certain general and administrative expenses are allocated to the projects and capitalized based on the amount of time applicable personnel work on the development project. Ordinary repairs and maintenance are expensed as incurred. Major replacements and improvements are capitalized and depreciated over their estimated useful lives.

All acquired real estate assets are accounted for using the purchase method of accounting and accordingly, the results of operations are included in the consolidated statements of operations from the respective dates of acquisition. The purchase price is allocated to (i) tangible assets, consisting of land, buildings and improvements, and tenant improvements, (ii) and identifiable intangible assets generally consisting of above- and below-market leases and in-place leases. We use estimates of fair value based on estimated cash flows, using appropriate discount rates, and other valuation methods to allocate the purchase price to the acquired tangible and intangible assets. Liabilities assumed generally consist of mortgage debt on the real estate assets acquired. Assumed debt with a stated interest rate that is significantly different from market interest rates is recorded at its fair value based on estimated market interest rates at the date of acquisition.

Depreciation is computed on a straight-line basis over estimated lives of 40 years for buildings, 10 to 20 years for certain improvements and 7 to 10 years for equipment and fixtures. Tenant improvements are capitalized and depreciated on a straight-line basis over the term of the related lease. Lease-related intangibles from acquisitions of real estate assets are amortized over the remaining terms of the related leases. Any difference between the face value of the debt assumed and its fair value is amortized to interest expense over the remaining term of the debt using the effective interest method.

Carrying Value of Long-Lived Assets

We periodically evaluate long-lived assets to determine if there has been any impairment in their carrying values and record impairment losses if the undiscounted cash flows estimated to be generated by those assets are less than the assets' carrying amounts or if there are other indicators of impairment. If it is determined that an impairment has occurred, the excess of the asset's carrying value over its estimated fair value will be charged to operations. There were no impairment charges in 2003, 2002 and 2001.

Recent Accounting Pronouncements

In May 2002, the FASB issued SFAS No. 145, "Rescission of FASB Statements No. 4, 44 and 64, Amendment of FASB Statement No. 13, and Technical Corrections," which rescinds SFAS No. 4. As a result, gains and losses from extinguishments of debt should be classified as extraordinary items only if they meet the criteria of Accounting Principles Board Opinion No. 30 ("APB 30"). We

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adopted SFAS No. 145 on January 1, 2003 and have presented losses from extinguishments of debt as an ordinary expense in all periods presented.

In November 2002, the FASB issued FASB Interpretation No. 45, "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others, an interpretation of SFAS No. 5, 57, and 107, and rescission of FASB Interpretation No. 34." The interpretation elaborates on the disclosures to be made by a guarantor in its financial statements. It also requires a guarantor to recognize a liability for the fair value of the obligation undertaken in issuing the guarantee at the inception of a guarantee. We adopted the disclosure provisions of FASB Interpretation No. 45 in the fourth quarter 2002 and adopted the remaining provisions effective January 1, 2003. See Note 17 for disclosures related to our guarantees.

In January 2003, the FASB issued FASB Interpretation No. 46, "Consolidation of Variable Interest Entities, an interpretation of ARB No. 51." The interpretation requires the consolidation of entities in which an enterprise absorbs a majority of the entity's expected losses, receives a majority of the entity's expected residual returns, or both, as a result of ownership, contractual or other financial interests in the entity. Currently, entities are generally consolidated by an enterprise when it has a controlling financial

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interest through ownership of a majority voting interest in the entity. FASB Interpretation No. 46 was revised in December 2003 and the adoption date was postponed until the first interim or annual period ending after March 15, 2004. Although we are still evaluating the impact of the revised interpretation, we believe it is reasonably possible that one unconsolidated affiliate that is currently accounted for using the equity method may be a variable interest entity under the provisions of the interpretation. We own a 10% interest and have a total investment of \$18,690 in this unconsolidated affiliate, which owns one associated center and two community centers.

In April 2003, the FASB issued SFAS No. 149, "Amendment of Statement 133 on Derivative Instruments and Hedging Activities." SFAS No. 149 amends and clarifies accounting for derivative instruments, including certain derivative instruments embedded in other contracts, and for hedging activities under SFAS No. 133. In particular, SFAS No. 149 clarifies under what circumstances a contract with an initial net investment meets the characteristic of a derivative as discussed in SFAS No. 133 and it clarifies when a derivative contains a financing component that warrants special reporting in the statement of cash flows. SFAS No. 149 is effective for contracts entered into or modified after June 30, 2003 and for hedging relationships designated after June 30, 2003 and is to be applied prospectively. We did not engage in any activities after June 30, 2003 to which SFAS No. 149 applied. We do not believe that the implementation of SFAS No. 149 will materially change our accounting for the kinds of derivatives that we have typically obtained in the course of our regular financing activities.

In May 2003, the FASB issued SFAS No. 150, "Accounting for Certain Financial Instruments with Characteristics of Both Liabilities and Equity", which specifies that instruments within its scope are obligations of the issuer and, therefore, the issuer must classify them as liabilities. Financial instruments within the scope of the pronouncement include mandatorily redeemable financial instruments, obligations to repurchase the issuer's equity shares by transferring assets, and certain obligations to issue a variable number of shares. SFAS No. 150 is effective for all financial instruments entered into or modified after May 31, 2003. However, on October 29, 2003, the FASB indefinitely deferred the provisions of paragraphs 9 and 10 of SFAS No. 150 related to

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noncontrolling interests in limited-life subsidiaries. If we were required to comply with the provisions of paragraphs 9 and 10 of SFAS 150 as currently drafted, we would reclassify amounts currently included in minority interests of \$2,730 and record the minority partners' interest as a liability at its estimated current liquidation amount, which would result in a charge to earnings of \$12,941. This liability would be reviewed each quarter and changes in its current liquidation amount recorded through interest expense.

Impact of Inflation

In the last three years, inflation has not had a significant impact on our operations because of the relatively low inflation rate. Substantially all tenant leases do, however, contain provisions designed to protect us from the impact of inflation. These provisions include clauses enabling us to receive percentage rent based on tenants' gross sales, which generally increase as prices rise, and/or escalation clauses, which generally increase rental rates during the terms of the leases. In addition, many of the leases are for terms of less than 10 years which may provide us the opportunity to replace existing leases with new leases at higher base and/or percentage rent if rents of the existing leases are below the then existing market rate. Most of the leases require the tenants to pay their share of operating expenses, including common area maintenance, real estate taxes and insurance, which reduces our exposure to increases in costs and operating expenses resulting from inflation.

Funds From Operations

Funds From Operations ("FFO") is a widely used measure of the operating performance of real estate companies that supplements net income determined in accordance with generally accepted accounting principles ("GAAP"). The National Association of Real Estate Investment Trusts ("NAREIT") defines FFO as net income (computed in accordance with GAAP) excluding gains or losses on sales of operating properties, plus depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. Adjustments for

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unconsolidated partnerships and joint ventures are calculated on the same basis. We define FFO available for distribution as defined above by NAREIT less dividends on preferred stock. During the first quarter of 2003, we began to include gains and losses on sales of outparcels in FFO to comply with the Securities and Exchange Commission's rules related to disclosure of non-GAAP financial measures. FFO for prior periods has been restated to include gains and losses on sales of outparcels. Our method of calculating FFO may be different from methods used by other REITs and, accordingly, may not be comparable to such other REITs.

We believe that FFO provides an additional indicator of the operating performance of our properties without giving effect to real estate depreciation and amortization, which assumes the value of real estate assets declines predictably over time. Since values of well-maintained real estate assets have historically risen with market conditions, we believe that FFO enhances investors' understanding of our operating performance. The use of FFO as an indicator of financial performance is influenced not only by the operations of our properties and interest rates, but also by our capital structure. Accordingly, FFO will be one of the significant factors considered by the board of directors in determining the amount of cash distributions the Operating Partnership will make to its partners, including the REIT.

FFO does not represent cash flows from operations as defined by accounting principles generally accepted in the United States, is not necessarily

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indicative of cash available to fund all cash flow needs and should not be considered as an alternative to net income for purposes of evaluating our operating performance or to cash flow as a measure of liquidity.

FFO increased 15.3% in 2003 to \$271.6 million compared to \$235.5 million in 2002. The New Properties and the Newly Consolidated Properties generated 62.7% of the growth in FFO. Consistently high portfolio occupancy, increases in rental rates from renewal and replacement leasing and increased recoveries of operating expenses accounted for the remaining 37.3% growth in FFO.

The calculation of FFO is as follows (in thousands):

| | Year Ended Dec | |
|--|----------------|------------|
| | 2003 | 2002 |
| Net income available to common shareholders | \$ 124,506 | \$ 73,987 |
| Add: | | |
| Depreciation and amortization from consolidated properties | 113,437 | 93,979 |
| Depreciation and amortization from unconsolidated affiliates | 4,307 | 4,490 |
| Depreciation and amortization from discontinued operations | 353 | 980 |
| Minority interest in earnings of operating partnership | 106,532 | 64,251 |
| Less: | | |
| Gains on disposal of operating real estate assets | (71,886) | - |
| Minority investors' share of depreciation and amortization | (1,111) | (1,348) |
| Gain on discontinued operations | (4,042) | (372) |
| Depreciation and amortization of non-real estate assets | (508) | (493) |
| Funds from operations | \$ 271,588 | \$ 235,474 |
| FFO applicable to Company shareholders | \$ 146,552 | \$ 126,127 |
| SUPPLEMENTAL FFO INFORMATION: | | |
| Straight-line rental income | \$ 3,703 | \$ 4,339 |
| Gains on outparcel sales | \$ 6,058 | \$ 2,483 |
| Rental revenue recognized under SFAS Nos. 141 and 142 | \$ 333 | \$ - |
| Amortization of debt premiums | \$ 678 | \$ - |

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA.

Reference is made to the Index to Financial statements contained in Item 15 on page 25.

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ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES AND REPORTS ON FORM 8-K.

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CBL & Associates Properties, Inc. Consolidated Balance Sheets as of

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REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To CBL & Associates Properties, Inc.:

We have audited the accompanying consolidated balance sheets of CBL & Associates Properties, Inc. (a Delaware corporation) and subsidiaries as of December 31, 2003 and 2002, and the related consolidated statements of operations, shareholders' equity and cash flows for each of the three years in the period ended December 31, 2003. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial

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statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of CBL & Associates Properties, Inc. and subsidiaries as of December 31, 2003 and 2002, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2003, in conformity with accounting principles generally accepted in the United States of America. Also, in our opinion, such financial statement schedules, when considered in relation to the basic consolidated financial statements taken as a whole, present fairly in all material respects the information set forth therein.

As discussed in Note 4 to the financial statements, in 2002, the Company changed its method of accounting for discontinued operations to conform to Statement of Financial Accounting Standards No. 144.

/s/ DELOITTE & TOUCHE LLP

Atlanta, Georgia

February 27, 2004, except for Notes 3, 4, 9, 12 and 13,
as to which the date is August 20, 2004

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CBL & Associates Properties, Inc.
Consolidated Balance Sheets
(In thousands, except share data)

| | December 31, | |
|--|--------------|------------|
| ASSETS | 2003 | 2002 |
| Real estate assets: | | |
| Land | \$ 578,310 | \$ 570,818 |
| Buildings and improvements | 3,678,074 | 3,394,787 |
| | 4,256,384 | 3,965,605 |
| Less: accumulated depreciation | (467,614) | (434,840) |
| | 3,788,770 | 3,530,765 |
| Real estate assets held for sale | 64,354 | - |
| Developments in progress | 59,096 | 80,720 |
| | 3,912,220 | 3,611,485 |
| Cash and cash equivalents | 20,332 | 13,355 |
| Cash in escrow | 78,476 | - |
| Receivables: | | |
| Tenant, net of allowance for doubtful accounts of \$3,237 in 2003 and \$2,861 in 2002 | 42,165 | 37,994 |
| Other | 3,033 | 3,692 |
| Mortgage notes receivable | 36,169 | 23,074 |
| Investments in unconsolidated affiliates | 96,450 | 68,232 |
| Other assets | 75,465 | 37,282 |
| | 3,912,220 | 3,611,485 |

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| | | |
|---|--------------|--------------|
| | \$ 4,264,310 | \$ 3,795,114 |
| | ===== | ===== |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | |
| Mortgage and other notes payable | \$ 2,709,348 | \$ 2,402,079 |
| Mortgage notes payable on real estate assets held for sale | 28,754 | - |
| Accounts payable and accrued liabilities | 161,477 | 151,332 |
| | ----- | ----- |
| Total liabilities | 2,899,579 | 2,553,411 |
| | ----- | ----- |
| Commitments and contingencies (Notes 3, 5 and 17) | | |
| Minority interests | 527,431 | 500,513 |
| | ----- | ----- |
| Shareholders' equity: | | |
| Preferred Stock, \$.01 par value, 15,000,000 shares authorized: | | |
| 9.0% Series A Cumulative Redeemable Preferred Stock, 2,675,000 shares outstanding in 2002 | - | 27 |
| 8.75% Series B Cumulative Redeemable Preferred Stock, 2,000,000 shares outstanding in 2003 and 2002 | 20 | 20 |
| 7.75% Series C Cumulative Redeemable Preferred Stock, 460,000 shares outstanding in 2003 | 5 | - |
| Common Stock, \$.01 par value, 95,000,000 shares authorized, 30,323,476 and 29,797,469 shares issued and outstanding in 2003 and 2002, respectively | 303 | 298 |
| Additional paid-in capital | 817,613 | 765,686 |
| Accumulated other comprehensive loss | - | (2,397) |
| Deferred compensation | (1,607) | - |
| Retained earnings (accumulated deficit) | 20,966 | (22,444) |
| | ----- | ----- |
| Total shareholders' equity | 837,300 | 741,190 |
| | ----- | ----- |
| | \$ 4,264,310 | \$ 3,795,114 |
| | ===== | ===== |

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CBL & Associates Properties, Inc.
Consolidated Statements of Operations
(In thousands, except per share amounts)

| | Year Ended December | |
|--|---------------------|------------|
| | 2003 | 2002 |
| | ----- | ----- |
| REVENUES: | | |
| Minimum rents | \$ 428,412 | \$ 381,157 |
| Percentage rents | 12,907 | 13,335 |
| Other rents | 12,635 | 11,013 |
| Tenant reimbursements | 193,538 | 160,026 |
| Management, development and leasing fees | 5,525 | 7,146 |
| Other | 14,176 | 14,005 |
| | ----- | ----- |
| Total revenues | 667,193 | 586,682 |
| | ----- | ----- |

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EXPENSES:

| | | |
|--|------------|-----------|
| Property operating | 103,522 | 92,760 |
| Depreciation and amortization | 113,437 | 93,979 |
| Real estate taxes | 51,679 | 47,157 |
| Maintenance and repairs | 39,815 | 35,119 |
| General and administrative | 30,395 | 23,332 |
| Other | 11,489 | 10,307 |
| | ----- | ----- |
| Total expenses | 350,337 | 302,654 |
| | ----- | ----- |
| Income from operations | 316,856 | 284,028 |
| Interest income | 2,485 | 1,853 |
| Interest expense | (153,322) | (143,041) |
| Loss on extinguishment of debt | (167) | (3,910) |
| Gain on sales of real estate assets | 77,765 | 2,804 |
| Equity in earnings of unconsolidated affiliates | 4,941 | 8,215 |
| Minority interest in earnings: | | |
| Operating partnership | (106,532) | (64,251) |
| Shopping center properties | (2,758) | (3,280) |
| | ----- | ----- |
| Income before discontinued operations | 139,268 | 82,418 |
| Operating income of discontinued operations | 829 | 2,116 |
| Gain on discontinued operations | 4,042 | 372 |
| | ----- | ----- |
| Net income | 144,139 | 84,906 |
| Preferred dividends | (19,633) | (10,919) |
| | ----- | ----- |
| Net income available to common shareholders | \$ 124,506 | \$ 73,987 |
| | ===== | ===== |
| Basic per share data: | | |
| Income before discontinued operations, net of preferred dividends | \$ 4.00 | \$ 2.49 |
| Discontinued operations | 0.16 | 0.09 |
| | ----- | ----- |
| Net income available to common shareholders | \$ 4.16 | \$ 2.58 |
| | ===== | ===== |
| Weighted average common shares outstanding | 29,936 | 28,690 |
| Diluted per share data: | | |
| Income before discontinued operations, net of preferred dividends | \$ 3.84 | \$ 2.41 |
| Discontinued operations | 0.15 | 0.08 |
| | ----- | ----- |
| Net income available to common shareholders | \$ 3.99 | \$ 2.49 |
| | ===== | ===== |
| Weighted average common and potential dilutive common shares outstanding | 31,193 | 29,668 |

CBL & Associates Properties, Inc.
Consolidated Statement Of Shareholders' Equity
(In thousands, except share data)

| | Preferred | Common | Additional Paid-in | Accumulated Other Comprehensive |
|--|-----------|--------|-----------------------|---------------------------------------|
|--|-----------|--------|-----------------------|---------------------------------------|

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| | Stock | Stock | Capital | Loss | C |
|---|-------|--------|-----------|---------|-------|
| | ----- | ----- | ----- | ----- | ----- |
| Balance December 31, 2000 | \$ 29 | \$ 251 | \$462,480 | \$ - | |
| Net income | - | - | - | - | |
| Loss on current period cash flow hedges | - | - | - | (6,784) | |
| Total comprehensive income | - | - | - | - | |
| Dividends declared - common shares | - | - | - | - | |
| Dividends declared - preferred shares | - | - | - | - | |
| Issuance of 174,280 shares of common stock | - | 2 | 4,756 | - | |
| Adjustment for minority interest in Operating Partnership | - | - | 80,827 | - | |
| Exercise of stock options | - | 3 | 8,320 | - | |
| Balance December 31, 2001 | 29 | 256 | 556,383 | (6,784) | |
| Net income | - | - | - | - | |
| Gain on current period cash flow hedges | - | - | - | 4,387 | |
| Total comprehensive income | - | - | - | - | |
| Dividends declared - common shares | - | - | - | - | |
| Dividends declared - preferred shares | - | - | - | - | |
| Issuance of 2,000,000 shares of Series B preferred stock | 20 | - | 96,350 | - | |
| Purchase of 200,000 shares of Series A preferred stock | (2) | - | (5,091) | - | |
| Issuance of 3,524,299 shares of common stock | - | 36 | 120,589 | - | |
| Exercise of stock options | - | 2 | 5,005 | - | |
| Accrual under deferred compensation arrangements | - | - | 2,194 | - | |
| Conversion of Operating Partnership units into 446,652 shares of common stock | - | 4 | 7,159 | - | |
| Adjustment for minority interest in Operating Partnership | - | - | (16,903) | - | |
| Balance December 31, 2002 | 47 | 298 | 765,686 | (2,397) | |
| Net income | - | - | - | - | |
| Gain on current period cash flow hedges | - | - | - | 2,397 | |
| Total comprehensive income | - | - | - | - | |
| Dividends declared - common shares | - | - | - | - | |
| Dividends declared - preferred shares | - | - | - | - | |
| Issuance of 460,000 shares of Series C preferred stock | 5 | - | 111,222 | - | |
| Redemption of 2,675,000 shares of Series A preferred stock | (27) | - | (64,668) | - | |
| Issuance of 202,838 shares of common stock | - | 2 | 8,755 | - | |
| Exercise of stock options | - | 3 | 7,759 | - | |
| Accrual under deferred compensation arrangements | - | - | 618 | - | |
| Amortization of deferred compensation | - | - | - | - | |
| Adjustment for minority interest in Operating Partnership | - | - | (11,759) | - | |
| Balance December 31, 2003 | \$ 25 | \$ 303 | \$817,613 | \$ - | \$ |
| | ===== | ===== | ===== | ===== | ===== |

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CBL & Associates Properties, Inc.
Consolidated Statements of Cash Flows
(In thousands)

| | Year Ended December 31, | | |
|---|-------------------------|-----------|-----------|
| | 2003 | 2002 | 2001 |
| CASH FLOWS FROM OPERATING ACTIVITIES: | | | |
| Net income | \$144,139 | \$84,906 | \$60,000 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | | |
| Minority interest in earnings | 109,331 | 67,554 | 51,000 |
| Depreciation | 85,584 | 74,501 | 75,000 |
| Amortization | 34,301 | 25,242 | 13,000 |
| Amortization of debt premiums | (646) | -- | -- |
| Loss on extinguishment of debt | 167 | 3,930 | 13,000 |
| Gain on sales of real estate assets | (77,775) | (2,804) | (10,000) |
| Gain on discontinued operations | (4,042) | (372) | -- |
| Issuance of stock under incentive plan | 1,876 | 2,578 | 1,000 |
| Accrual of deferred compensation | 618 | 2,194 | -- |
| Amortization of deferred compensation | 248 | -- | -- |
| Write-off of development projects | 2,056 | 236 | 2,000 |
| Amortization of above and below market leases | (311) | -- | -- |
| Changes in assets and liabilities: | | | |
| Tenant and other receivables | (9,773) | (1,110) | (8,000) |
| Other assets | (12,770) | (6,089) | (5,000) |
| Accounts payable and accrued liabilities | 1,346 | 23,157 | 18,000 |
| Net cash provided by operating activities | 274,349 | 273,923 | 213,000 |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | | |
| Additions to real estate assets | (227,362) | (176,799) | (142,000) |
| Acquisitions of real estate assets and other assets | (273,265) | (166,489) | (115,000) |
| Proceeds from sales of real estate assets | 284,322 | 84,885 | 79,000 |
| Additions to cash in escrow | (78,476) | -- | -- |
| Additions to mortgage notes receivable | (10,000) | (5,965) | (1,000) |
| Payments received on mortgage notes receivable | 1,840 | 2,135 | -- |
| Distributions in excess of equity in earnings of unconsolidated affiliates | 9,740 | 5,751 | 5,000 |
| Additional investments in and advances to unconsolidated affiliates | (15,855) | (15,394) | (23,000) |
| Purchase of minority interest in the Operating Partnership | (21,013) | -- | -- |
| Additions to other assets | (3,310) | (2,731) | (4,000) |
| Net cash used in investing activities | (333,379) | (274,607) | (201,000) |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | | |
| Proceeds from mortgage and other notes payable | 572,080 | 751,881 | 763,000 |
| Principal payments on mortgage and other notes payable | (390,115) | (815,444) | (650,000) |
| Additions to deferred financing costs | (4,830) | (5,589) | (7,000) |
| Proceeds from issuance of common stock | 5,026 | 118,047 | 2,000 |
| Proceeds from exercise of stock options | 7,762 | 5,007 | 8,000 |
| Proceeds from issuance of preferred stock | 111,227 | 96,370 | -- |

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| | | | |
|---|----------|----------|-------|
| Redemption of preferred stock | (64,695) | -- | |
| Purchase of preferred stock | -- | (5,093) | |
| Prepayment penalties on extinguishment of debt | -- | (2,290) | (13, |
| Distributions to minority interests | (72,186) | (65,310) | (49, |
| Dividends paid | (98,262) | (73,677) | (59, |
| | | | |
| Net cash provided by (used in) financing activities | 66,007 | 3,902 | (6, |
| | | | |
| Net change in cash and cash equivalents | 6,977 | 3,218 | 4, |
| Cash and cash equivalents, beginning of period | 13,355 | 10,137 | 5, |
| | | | |
| Cash and cash equivalents, end of period | \$20,332 | \$13,335 | \$10, |
| | | | |

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Dollars in thousands, except share data)

NOTE 1. ORGANIZATION

CBL & Associates Properties, Inc. ("CBL"), a Delaware corporation, is a self-managed, self-administered, fully integrated real estate investment trust ("REIT") that is engaged in the ownership, development, acquisition, leasing, management and operation of regional shopping malls and community centers. CBL's shopping center properties are located primarily in the Southeast and Midwest, as well as in select markets in other regions of the United States.

CBL conducts substantially all of its business through CBL & Associates Limited Partnership (the "Operating Partnership"). At December 31, 2003, the Operating Partnership owned controlling interests in 56 regional malls, 21 associated centers (each adjacent to a regional shopping mall), 17 community centers and CBL's corporate office building. The Operating Partnership consolidates the financial statements of all entities in which it has a controlling financial interest. The Operating Partnership owned non-controlling interests in four regional malls, two associated centers and 42 community centers. Because major decisions such as the acquisition, sale or refinancing of principal partnership or joint venture assets must be approved by one or more of the other partners, the Operating Partnership does not control these partnerships and joint ventures and, accordingly, accounts for these investments using the equity method. The Operating Partnership had two malls, both owned in joint ventures, three mall expansions, one associated center, two community centers and one community center expansion under construction at December 31, 2003. The Operating Partnership also holds options to acquire certain development properties owned by third parties.

CBL is the 100% owner of two qualified REIT subsidiaries, CBL Holdings I, Inc. and CBL Holdings II, Inc. At December 31, 2003, CBL Holdings I, Inc., the sole general partner of the Operating Partnership, owned a 1.7% general partnership interest in the Operating Partnership and CBL Holdings II, Inc. owned a 52.9% limited partnership interest for a combined interest held by CBL of 54.6%.

The minority interest in the Operating Partnership is held primarily by CBL & Associates, Inc. and its affiliates (collectively "CBL's Predecessor") and by affiliates of The Richard E. Jacobs Group, Inc. ("Jacobs"). CBL's Predecessor contributed their interests in certain real estate properties and joint ventures

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to the Operating Partnership in exchange for a limited partnership interest when the Operating Partnership was formed in November 1993. Jacobs contributed their interests in certain real estate properties and joint ventures to the Operating Partnership in exchange for a limited partnership interest when the Operating Partnership acquired Jacobs' interests in 23 properties in January 2001. At December 31, 2003, CBL's Predecessor owned a 15.8% limited partnership interest, Jacobs owned a 21.5% limited partnership interest and third parties owned an 8.1% limited partnership interest in the Operating Partnership. CBL's Predecessor also owned 2.3 million shares of CBL's common stock at December 31, 2003, for a combined total interest of 20.0% in the Operating Partnership.

The Operating Partnership conducts CBL's property management and development activities through CBL & Associates Management, Inc. (the "Management Company") to comply with certain requirements of the Internal Revenue Code of 1986, as amended (the "Code"). The Operating Partnership has a controlling financial interest in the Management Company based on the following factors:

- |X| The Operating Partnership holds 100% of the preferred stock and owns 6% of the common stock of the Management Company. Through its ownership of the preferred stock, the Operating Partnership has the right to perpetually receive 95% of the economic benefits of the Management Company's operations.
- |X| The Operating Partnership provides all of the operating capital of the Management Company.
- |X| The Management Company does not perform any material services for entities in which the Operating Partnership is not a significant investor.

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- |X| The remaining 94% of the Management Company's common stock is owned by individuals who are directors and/or officers of CBL (with the exception of one individual who is a member of the immediate family of a director of CBL) and whose interests are aligned with those of CBL. These individuals contributed nominal amounts of equity in exchange for their interests in the Management Company's common stock.
- |X| All of the members of the Management Company's Board of Directors are members of CBL's Board of Directors.

All of these factors result in the Operating Partnership having a controlling financial interest in the Management Company and, accordingly, the Management Company is treated as a consolidated subsidiary.

CBL, the Operating Partnership and the Management Company are collectively referred to herein as "the Company." All significant intercompany balances and transactions have been eliminated in the consolidated presentation.

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Real Estate Assets

The Company capitalizes predevelopment project costs paid to third parties. All previously capitalized predevelopment costs are expensed when it is no longer probable that the project will be completed. Once development of a project commences, all direct costs incurred to construct the project, including interest and real estate taxes, are capitalized. Additionally, certain general and administrative expenses are allocated to the projects and capitalized based on the amount of time applicable personnel work on the development project.

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Ordinary repairs and maintenance are expensed as incurred. Major replacements and improvements are capitalized and depreciated over their estimated useful lives.

All acquired real estate assets have been accounted for using the purchase method of accounting and accordingly, the results of operations are included in the consolidated statements of operations from the respective dates of acquisition. The Company allocates the purchase price to (i) tangible assets, consisting of land, buildings and improvements, and tenant improvements, and (ii) identifiable intangible, assets generally consisting of above- and below-market leases and in-place leases, which are included in other assets in the consolidated balance sheet. The Company uses estimates of fair value based on estimated cash flows, using appropriate discount rates, and other valuation techniques to allocate the purchase price to the acquired tangible and intangible assets. Liabilities assumed generally consist of mortgage debt on the real estate assets acquired. Assumed debt with a stated interest rate that is significantly different from market interest rates for similar debt instruments is recorded at its fair value based on estimated market interest rates at the date of acquisition.

Depreciation is computed on a straight-line basis over estimated lives of 40 years for buildings, 10 to 20 years for certain improvements and 7 to 10 years for equipment and fixtures. Tenant improvements are capitalized and depreciated on a straight-line basis over the term of the related lease. Lease-related intangibles from acquisitions of real estate assets are amortized over the remaining terms of the related leases. Any difference between the face value of the debt assumed and its fair value is amortized to interest expense over the remaining term of the debt using the effective interest method.

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The Company's acquired intangibles and their balance sheet classifications as of December 31, 2003, are summarized as follows:

| | Cost | Accumulated Amortization |
|---|----------|-----------------------------|
| | ----- | ----- |
| Other assets: | | |
| Above-market leases | \$ 5,635 | \$ (270) |
| In-place leases | 19,945 | (686) |
| Accounts payable and accrued liabilities: | | |
| Below-market leases | 12,975 | (539) |

The total net amortization expense of acquired intangibles for the next five succeeding years will be \$1,833 in 2004, \$1,833 in 2005, \$1,812 in 2006, \$1,938 in 2007 and \$2,214 in 2008.

Total interest expense capitalized was \$5,974, \$5,109 and \$5,860 in 2003, 2002 and 2001, respectively.

Carrying Value of Long-Lived Assets

The Company evaluates the carrying value of long-lived assets to be held and used when events or changes in circumstances warrant such a review. The carrying value of a long-lived asset is considered impaired when its estimated future undiscounted cash flows are less than its carrying value. If it is

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determined that an impairment has occurred, the excess of the asset's carrying value over its estimated fair value will be charged to operations. There were no impairment charges in 2003, 2002 and 2001.

Cash and Cash Equivalents

The Company considers all highly liquid investments with original maturities of three months or less as cash equivalents.

Deferred Financing Costs

Net deferred financing costs of \$10,808 and \$9,767 were included in other assets at December 31, 2003 and 2002, respectively. Deferred financing costs include fees and costs incurred to obtain financing and are amortized to interest expense over the terms of the related notes payable. Amortization expense was \$3,268, \$4,114, and \$4,766 in 2003, 2002 and 2001, respectively. Accumulated amortization was \$5,030 and \$6,559 as of December 2003 and 2002, respectively.

Revenue Recognition

Minimum rental revenue from operating leases is recognized on a straight-line basis over the initial terms of the related leases. Certain tenants are required to pay percentage rent if their sales volumes exceed thresholds specified in their lease agreements. Percentage rent is recognized as revenue when the thresholds are achieved and the amounts become determinable.

The Company receives reimbursements from tenants for real estate taxes, insurance, common area maintenance, and other recoverable operating expenses as provided in the lease agreements. Tenant reimbursements are recognized as revenue in the period the related operating expenses are incurred. Tenant reimbursements related to certain capital expenditures are billed to tenants over periods of 5 to 15 years and are recognized as revenue when billed.

The Company receives management, leasing and development fees from third parties and unconsolidated affiliates. Management fees are charged as a percentage of revenues (as defined in the management agreement) and are recognized as revenue when earned. Development fees are recognized as revenue on a pro rata basis over the development period. Leasing fees are charged for newly executed leases and lease renewals and are recognized as revenue when earned. Development and leasing fees received from unconsolidated affiliates during the development period are recognized as revenue only to the extent of the third-party partners' ownership interest. Development and leasing fees during the development period to the extent of the Company's ownership interest are recorded as a reduction to the Company's investment in the unconsolidated affiliate.

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Gain on Sales of Real Estate Assets

Gains on sales of real estate assets are recognized when it is determined that the sale has been consummated, the buyer's initial and continuing investment is adequate, the Company's receivable, if any, is not subject to future subordination, and the buyer has assumed the usual risks and rewards of ownership of the asset. When the Company has an ownership interest in the buyer, gain is recognized to the extent of the third party partner's ownership interest and the portion of the gain attributable to the Company's ownership interest is deferred.

Income Taxes

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The Company is qualified as a REIT under the provisions of the Code. To maintain qualification as a REIT, the Company is required to distribute at least 90% of its taxable income to shareholders and meet certain other requirements.

As a REIT, the Company is generally not liable for federal corporate income taxes. If the Company fails to qualify as a REIT in any taxable year, the Company will be subject to federal and state income taxes on its taxable income at regular corporate tax rates. Even if the Company maintains its qualification as a REIT, the Company may be subject to certain state and local taxes on its income and property, and to federal income and excise taxes on its undistributed income. State income taxes were not material in 2003, 2002 and 2001.

The Company had a net deferred tax asset at December 31, 2003 and 2002, which consisted primarily of net operating loss carryforwards, that was reduced to zero by a valuation allowance because of uncertainty about the realization of the net deferred tax asset considering all available evidence.

Derivative Financial Instruments

The Company records derivative financial instruments as either an asset or liability measured at the instrument's fair value. Any fair value adjustments affect either shareholders' equity or net income depending on whether the derivative instrument qualifies as a hedge for accounting purposes and, if so, the nature of the hedging activity. See Note 15 for more information.

Concentration of Credit Risk

The Company's tenants include national, regional and local retailers. Financial instruments that subject the Company to concentrations of credit risk consist primarily of tenant receivables. The Company generally does not obtain collateral or other security to support financial instruments subject to credit risk, but monitors the credit standing of tenants.

The Company derives a substantial portion of its rental income from various national and regional retail companies; however, no single tenant collectively accounts for more than 5.4% of the Company's total revenues.

Earnings Per Share

Basic earnings per share ("EPS") is computed by dividing net income available to common shareholders by the weighted average number of unrestricted common shares outstanding for the period. Diluted EPS assumes the issuance of common stock for all potential dilutive common shares outstanding. The limited partners' rights to convert their minority interest in the Operating Partnership into shares of common stock are not dilutive (Note 9). The following summarizes the impact of potential dilutive common shares on the denominator used to compute earnings per share:

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| | Year Ended December 31, | |
|--|-------------------------|--------|
| | 2003 | 2002 |
| Weighted average shares | 30,054 | 28,793 |
| Effect of nonvested stock awards | (118) | (103) |
| Denominator - basic earnings per share | 29,936 | 28,690 |

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| | | |
|--|--------|--------|
| Dilutive effect of stock options, nonvested stock awards and deemed shares related to deferred compensation arrangements | 1,257 | 978 |
| Denominator - diluted earnings per share | 31,193 | 29,668 |
| | | |

Stock-Based Compensation

Historically, the Company accounted for its stock-based compensation plans, which are described in Note 19, under the recognition and measurement principles of Accounting Principles Board Opinion No. 25 "Accounting for Stock Issued to Employees" (APB No. 25) and related Interpretations. Effective January 1, 2003, the Company elected to begin recording the expense associated with stock options granted after January 1, 2003, on a prospective basis in accordance with the fair value and transition provisions of SFAS No. 123, "Accounting for Stock Based Compensation", as amended by SFAS No. 148, "Accounting for Stock-Based Compensation - Transition and Disclosure - An Amendment of FASB Statement No. 123." There were no stock options granted during the year ended December 31, 2003.

No stock-based compensation expense related to stock options granted prior to January 1, 2003, has been reflected in net income since all options granted had an exercise price equal to the fair value of the Company's common stock on the date of grant. Therefore, stock-based compensation expense included in net income available to common shareholders in 2003, 2002 and 2001 is less than that which would have been recognized if the fair value method had been applied to all stock-based awards since the effective date of SFAS No. 123. The following table illustrates the effect on net income and earnings per share if the Company had applied the fair value recognition provisions of SFAS No. 123 to all outstanding and unvested awards in each period:

| | Year Ended December 31, | |
|---|-------------------------|----------|
| | 2003 | 2002 |
| Net income available to common shareholders, as reported | \$124,506 | \$73,987 |
| Add: Stock-based employee compensation expense included in reported net income available to common shareholders | 2,742 | 4,772 |
| Less: Total stock-based compensation expense determined under fair value method | (3,344) | (5,423) |
| Pro forma net income available to common shareholders | \$123,904 | \$73,336 |
| Earnings per share: | | |
| Basic, as reported | \$4.16 | \$2.58 |
| Basic, pro forma | \$4.14 | \$2.56 |
| Diluted, as reported | \$3.99 | \$2.49 |
| Diluted, pro forma | \$3.98 | \$2.34 |

The fair value of each employee stock option grant during 2002 and 2001 was estimated as of the date of grant using the Black-Scholes option pricing model and the following weighted average assumptions:

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| | Year Ended December 31, | |
|-------------------------|-------------------------|-----------|
| | 2002 | 2001 |
| Risk-free interest rate | 4.84% | 5.07% |
| Dividend yield | 6.83% | 8.34% |
| Expected volatility | 19.7% | 18.0% |
| Expected life | 7.0 years | 5.9 years |

The per share weighted average fair value of stock options granted during 2002 and 2001 was \$3.50 and \$1.75, respectively.

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Comprehensive Income

Comprehensive income includes all changes in shareholders' equity during the period, except those resulting from investments by shareholders and distributions to shareholders.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reported period. Actual results could differ from those estimates.

Recent Accounting Pronouncements

In May 2002, the FASB issued SFAS No. 145, "Rescission of FASB Statements No. 4, 44 and 64, Amendment of FASB Statement No. 13, and Technical Corrections," which rescinds SFAS No. 4. As a result, gains and losses from extinguishments of debt should be classified as extraordinary items only if they meet the criteria of Accounting Principles Board Opinion No. 30 ("APB 30"). The Company adopted SFAS No. 145 on January 1, 2003 and has presented losses from extinguishments of debt as an ordinary expense in all periods presented.

In November 2002, the FASB issued FASB Interpretation No. 45, "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others, an interpretation of SFAS No. 5, 57, and 107, and rescission of FASB Interpretation No. 34." The interpretation elaborates on the disclosures to be made by a guarantor in its financial statements. It also requires a guarantor to recognize a liability for the fair value of the obligation undertaken in issuing the guarantee at the inception of a guarantee. The Company adopted the disclosure provisions of FASB Interpretation No. 45 in the fourth quarter 2002 and adopted the remaining provisions effective January 1, 2003. See Note 17 for disclosures related to the Company's guarantees.

In January 2003, the FASB issued FASB Interpretation No. 46, "Consolidation of Variable Interest Entities, an interpretation of ARB No. 51." The interpretation requires the consolidation of entities in which an enterprise absorbs a majority of the entity's expected losses, receives a majority of the entity's expected residual returns, or both, as a result of ownership, contractual or other financial interests in the entity. Currently, entities are

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generally consolidated by an enterprise when it has a controlling financial interest through ownership of a majority voting interest in the entity. FASB Interpretation No. 46 was revised in December 2003 and the adoption date was postponed until the first interim or annual period ending after March 15, 2004. Although the Company is still evaluating the impact of the revised interpretation, the Company believes it is reasonably possible that one unconsolidated affiliate that is currently accounted for using the equity method may be a variable interest entity under the provisions of the interpretation. The Company owns a 10% interest and has a total investment of \$18,690 in this unconsolidated affiliate, which owns one associated center and two community centers. The Company consolidates the results of operations of the Management Company based on the criteria described in Note 1 and will continue to consolidate the Management Company under the provisions of the revised FASB Interpretation No. 46.

In April 2003, the FASB issued SFAS No. 149, "Amendment of Statement 133 on Derivative Instruments and Hedging Activities." SFAS No. 149 amends and clarifies accounting for derivative instruments, including certain derivative instruments embedded in other contracts, and for hedging activities under SFAS No. 133. In particular, SFAS No. 149 clarifies under what circumstances a contract with an initial net investment meets the characteristic of a derivative as discussed in SFAS No. 133 and it clarifies when a derivative contains a financing component that warrants special reporting in the statement of cash flows. SFAS No. 149 is effective for contracts entered into or modified after June 30, 2003 and for hedging relationships designated after June 30, 2003 and is to be applied prospectively. The Company did not engage in any activities after June 30, 2003 to which SFAS No. 149 applied. The Company does not believe that the implementation of SFAS No. 149 will materially change the Company's accounting for the kinds of derivatives that the Company has typically obtained in the course of its regular financing activities.

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In May 2003, the FASB issued SFAS No. 150, "Accounting for Certain Financial Instruments with Characteristics of Both Liabilities and Equity", which specifies that instruments within its scope are obligations of the issuer and, therefore, the issuer must classify them as liabilities. Financial instruments within the scope of the pronouncement include mandatorily redeemable financial instruments, obligations to repurchase the issuer's equity shares by transferring assets, and certain obligations to issue a variable number of shares. SFAS No. 150 is effective for all financial instruments entered into or modified after May 31, 2003. However, on October 29, 2003, the FASB indefinitely deferred the provisions of paragraphs 9 and 10 of SFAS No. 150 related to noncontrolling interests in limited-life subsidiaries. If the Company were to be required to comply with the provisions of paragraphs 9 and 10 of SFAS 150 as currently drafted, the Company would be required to reclassify amounts currently included in minority interests of \$2,730 and record the minority partners' interest as a liability at its estimated current liquidation amount, which would result in a charge to earnings of \$12,941. This liability would be required to be reviewed each quarter and changes in its current liquidation amount recorded through interest expense.

Reclassifications

Certain amounts in the 2002 and 2001 consolidated financial statements have been reclassified to conform with the current year presentation. In 2003, the Company recorded a reclassification related to tenant reimbursements. The reclassification resulted in a decrease in tenant reimbursements revenues and an equal decrease in property operating expenses. The 2002 and 2001 consolidated financial statements reflect decreases of \$8,179 and \$7,268, respectively, in tenant reimbursements revenues and property operating expenses to conform to the

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current year presentation.

NOTE 3. ACQUISITIONS

The Company includes the results of operations of real estate assets acquired in the consolidated statement of operations from the date of the related acquisition.

2003 Acquisitions

On April 30, 2003, the Company acquired Sunrise Mall and its associated center, Sunrise Commons, which are located in Brownsville, TX. The total purchase price, including transaction costs, of \$80,686 consisted of \$40,686 in cash and the assumption of \$40,000 of variable-rate debt that matures in May 2004.

On September 10, the Company acquired Cross Creek Mall in Fayetteville, NC for a purchase price, including transaction costs, of \$116,729, which consisted of \$52,484 in cash and the assumption of \$64,245 of non-recourse debt that bears interest at a stated rate of 7.4% and matures in April 2012. The Company recorded a debt premium of \$10,209, computed using an estimated market interest rate of 5.00%, since the debt assumed was at an above-market interest rate compared to similar debt instruments at the date of acquisition.

On October 1, the Company acquired River Ridge Mall in Lynchburg, VA for a purchase price, including transaction costs, of \$61,933, which consisted of \$38,622 in cash, a short-term note payable of \$793 and the assumption of \$22,518 of non-recourse debt that bears interest at a stated rate of 8.05% and matures in January 2007. The Company also recorded a debt premium of \$2,724, computed using an estimated market interest rate of 4.00%, since the debt assumed was at an above-market interest rate compared to similar debt instruments at the date of acquisition.

On October 1, the Company acquired Valley View Mall in Roanoke, VA for a purchase price, including transaction costs, of \$86,094, which consisted of \$35,351 in cash, a short-term note payable of \$5,708 and the assumption of \$45,035 of non-recourse debt that bears interest at a weighted-average stated rate of 8.61% and matures in September 2010. The Company also recorded a debt premium of \$8,813, computed using an estimated market interest rate of 5.10%, since the debt assumed was at an above-market interest rate compared to similar debt instruments at the date of acquisition.

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On December 15, the Company acquired Southpark Mall in Colonial Heights, VA for a purchase price, including transaction costs, of \$78,031, which consisted of \$34,879 in cash, a short-term note payable of \$5,116 and the assumption of \$38,036 of non-recourse debt that bears interest at a stated rate of 7.00% and matures in May 2012. The Company also recorded a debt premium of \$4,544, computed using an estimated market interest rate of 5.10%, since the debt assumed was at an above-market interest rate compared to similar debt instruments at the date of acquisition.

On December 30, the Company acquired Harford Mall Business Trust, a Maryland business trust that owns Harford Mall and its associated center, Harford Annex, in Bel Air, MD for a cash purchase price, including transaction costs, of \$71,110.

The following summarizes the allocation of the purchase prices to the assets acquired and liabilities assumed for the 2003 acquisitions:

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| | |
|--|------------|
| Land | \$ 72,620 |
| Buildings and improvements | 434,318 |
| Above-market leases | 5,709 |
| In-place leases | 19,542 |
| | ----- |
| Total assets | 532,189 |
| Mortgage note payables assumed | (209,834) |
| Short-term notes payable | (11,617) |
| Premiums on mortgage note payables assumed | (26,290) |
| Below-market leases | (11,384) |
| | ----- |
| Net assets acquired | \$ 273,064 |
| | ===== |

The following unaudited pro forma financial information is for the years ended December 31, 2003 and 2002. It presents the results of the Company as if each of the 2003 acquisitions had occurred on January 1, 2002. However, the unaudited pro forma financial information does not represent what the consolidated results of operations or financial condition actually would have been if the acquisitions had occurred on January 1, 2002. The pro forma financial information also does not project the consolidated results of operations for any future period. The pro forma results for 2003 and 2002 are as follows:

| | 2003 | 2002 |
|---|------------|------------|
| | ----- | ----- |
| Total revenues | \$ 715,086 | \$ 653,000 |
| Total expenses | (384,324) | (347,000) |
| | ----- | ----- |
| Income from operations | \$ 330,762 | \$ 305,000 |
| | ===== | ===== |
| Income before discontinued operations | \$ 140,330 | \$ 84,000 |
| | ===== | ===== |
| Net income available to common shareholders | \$ 125,568 | \$ 75,000 |
| | ===== | ===== |
| Basic per share data: | | |
| Income before discontinued operations, net of preferred dividends | \$ 4.03 | \$ 4.00 |
| Net income available to common shareholders | \$ 4.16 | \$ 4.00 |
| Diluted per share data: | | |
| Income before discontinued operations, net of preferred dividends | \$ 3.87 | \$ 3.80 |
| Net income available to common shareholders | \$ 4.02 | \$ 3.80 |

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2002 Acquisitions

The Company closed on the second and final stage of the Jacobs' acquisition (see 2001 Acquisitions below) in March 2002, by acquiring additional interests in the joint ventures that own the following properties:

- [X] West Towne Mall, East Towne Mall and West Towne Crossing in Madison, WI (17% interest)
- [X] Columbia Place in Columbia, SC (31% interest)
- [X] Kentucky Oaks Mall in Paducah, KY (2% interest)

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The purchase price of \$42,519 for the additional interests consisted of \$422 in cash, the assumption of \$24,487 of debt and the issuance of 499,730 special common units with a fair value of \$17,610 (weighted average of \$35.24 per unit).

The Company acquired Richland Mall, located in Waco, TX, in May 2002, for a cash purchase price of \$43,250. The Company acquired Panama City Mall, located in Panama City, FL, for a purchase price of \$45,645 in May 2002. The purchase price of Panama City Mall consisted of (i) the assumption of \$40,700 of non-recourse mortgage debt with an interest rate of 7.30%, (ii) the issuance of 118,695 common units of the Operating Partnership with a fair value of \$4,487 (\$37.80 per unit) and (iii) \$458 in cash closing costs.

The Company also entered into a ground lease in May 2002, for land adjacent to Panama City Mall. The terms of the ground lease provided that the lessor could require the Company to purchase the land for \$4,148 between August 1, 2003, and February 1, 2004. The Company purchased the land in August 2003.

The Company acquired the remaining 21% ownership interest in Columbia Place in Columbia, SC in August 2002. The total consideration of \$9,875 consisted of the issuance of 61,662 common units with a fair value of \$2,280 (\$36.97 per unit) and the assumption of \$7,595 of debt.

In December 2002, the Company acquired the remaining 35% interest in East Towne Mall, West Towne Mall and West Towne Crossing, which are all located in Madison, WI. The purchase price consisted of the issuance of 932,669 common units with a fair value of \$36,411 (\$39.04 per unit) and the assumption of \$25,618 of debt.

In December 2002, the Company acquired Westmoreland Mall and its associated center, Westmoreland Crossing, located in Greensburg, PA, for a cash purchase price of \$112,416.

2001 Acquisitions

On January 31, 2001, the Company completed the first stage of its acquisition of Jacobs' interests in 21 malls and two associated centers for total consideration of approximately \$1,204,249, including the acquisition of minority interests in certain properties. The purchase price consisted of (i) \$125,460 in cash, including closing costs of approximately \$12,872, (ii) the assumption of \$750,244 in non-recourse mortgage debt, and (iii) the issuance of 12,056,692 special common units of the Operating Partnership with a fair value of \$328,545 (\$27.25 per unit).

The following unaudited pro forma financial information is for the year ended December 31, 2001. It presents results for the Company as if the acquisition of the interests acquired on January 31, 2001, had occurred on January 1, 2000. However, the unaudited pro forma financial information does not represent what the consolidated results of operations or financial condition actually would have been if the acquisition and related transactions had occurred on January 1, 2000. The pro forma financial information also does not project the consolidated results of operations for any future period. The pro forma results for 2001 are as follows:

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Total revenues

\$ 550,509

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| | |
|---|------------|
| Total expenses | (290,476) |
| | ----- |
| Income from operations | \$ 260,033 |
| | ===== |
| Income before discontinued operations | \$ 56,099 |
| | ===== |
| Net income available to common shareholders | \$ 53,465 |
| | ===== |
| Basic per share data: | |
| Income before discontinued operations, net of preferred dividends | \$ 1.96 |
| | ===== |
| Net income available to common shareholders | \$ 2.11 |
| | ===== |
| Diluted per share data: | |
| Income before discontinued operations, net of preferred dividends | \$ 1.92 |
| | ===== |
| Net income available to common shareholders | \$ 2.07 |
| | ===== |

The pro forma adjustments include additional (i) depreciation expense of \$1,871, (ii) interest expense of \$835, (iii) management fees from unconsolidated affiliates of \$129 and (iv) minority interest in earnings in the Operating Partnership of \$1,965 for the year ended December 31, 2001.

In separate transactions during 2001, the Company issued an additional 602,980 special common units of the Operating Partnership valued at \$16,431 and 31,008 common units of the Operating Partnership valued at \$949 to purchase the remaining 50% and 25% interests in Madison Square Mall and Madison Plaza in Huntsville, AL, respectively.

NOTE 4. DISCONTINUED OPERATIONS

On January 1, 2002, the Company adopted SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets." SFAS No. 144 supersedes SFAS No. 121 and requires that long-lived assets that are to be disposed of by sale be measured at the lower of book value or fair value less costs to sell. SFAS No. 144 retains the fundamental provisions of SFAS No. 121 for (i) recognition and measurement of the impairment of long-lived assets to be held and used and (ii) measurement of long-lived assets to be disposed by sale. SFAS No. 144 broadens the definition of what constitutes a discontinued operation and how the results of a discontinued operation are to be measured and presented.

The provisions of SFAS No. 144 have been applied prospectively to dispositions that occurred after January 1, 2002. Additionally, the disposed assets' results of operations for 2002 and 2001 have been reclassified to discontinued operations to conform to the current year presentation.

During June 2004, the Company sold one community center for a sales price of \$1,800 and recognized a gain on discontinued operations of \$552. Total revenues from this community center were \$338, \$288 and \$308 in 2003, 2002 and 2001, respectively.

During 2003, the Company sold six community centers for a total sales price \$17,280 and recognized a net gain on discontinued operations of \$4,042. . Total revenues from these community centers were \$1,528, \$2,093 and \$2,549 in 2003, 2002 and 2001, respectively.

During 2002, the Company sold five community centers and an office building for a total sales price of \$36,800 and recognized a net gain on discontinued

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operations of \$372. Total revenues for these properties were \$2,331 and \$4,844 in 2002 and 2001, respectively.

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NOTE 5. UNCONSOLIDATED AFFILIATES

At December 31, 2003, the Company has investments in the following 10 partnerships and joint ventures, which are accounted for using the equity method of accounting:

| Joint Venture | Property Name | Company's Interest |
|---|--|--------------------|
| <hr style="border-top: 1px dashed black;"/> | | |
| Governor's Square IB | Governor's Plaza | 50.0% |
| Governor's Square Company | Governor's Square | 47.5% |
| Imperial Valley Mall L.P. | Imperial Valley Mall | 60.0% |
| Kentucky Oaks Mall Company | Kentucky Oaks Mall | 50.0% |
| Mall of South Carolina L.P. | Coastal Grand | 50.0% |
| Mall of South Outparcel L.P. | Coastal Grand | 50.0% |
| Mall Shopping Center Company | Plaza del Sol | 50.6% |
| Parkway Place L.P. | Parkway Place | 45.0% |
| PPG Venture I L.P. | Willowbrook Plaza, Pemberton Plaza and Massard Crossing | 10.0% |
| Galileo America LLC | Portfolio of 40 community centers | 10.0% |

Condensed combined financial statement information of the unconsolidated affiliates is presented as follows:

| | December 31, | |
|--------------------------------------|---|---|
| | 2003 | 2002 |
| | <hr style="border-top: 1px dashed black;"/> | <hr style="border-top: 1px dashed black;"/> |
| ASSETS: | | |
| Net investment in real estate assets | \$759,073 | \$280,610 |
| Other assets | 65,253 | 10,593 |
| | <hr style="border-top: 1px dashed black;"/> | <hr style="border-top: 1px dashed black;"/> |
| Total assets | 824,326 | \$291,203 |
| | ===== | ===== |
| LIABILITIES: | | |
| Mortgage notes payable | \$465,602 | \$191,512 |
| Other liabilities | 36,167 | 5,491 |
| | <hr style="border-top: 1px dashed black;"/> | <hr style="border-top: 1px dashed black;"/> |
| Total liabilities | 501,769 | 197,003 |
| | <hr style="border-top: 1px dashed black;"/> | <hr style="border-top: 1px dashed black;"/> |
| OWNERS' EQUITY: | | |
| The Company | 96,961 | 68,313 |
| Other investors | 225,596 | 25,887 |
| | <hr style="border-top: 1px dashed black;"/> | <hr style="border-top: 1px dashed black;"/> |
| Total owners' equity | 322,557 | 94,200 |
| | <hr style="border-top: 1px dashed black;"/> | <hr style="border-top: 1px dashed black;"/> |
| Total liabilities and owners' equity | \$824,326 | \$291,203 |
| | ===== | ===== |

Year Ended December 31,

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| | 2003 | 2002 | 2001 |
|-------------------------------------|----------|----------|----------|
| Revenues | \$50,279 | \$57,084 | \$55,779 |
| Depreciation and amortization | (9,402) | (7,603) | (7,633) |
| Other operating expenses | (14,193) | (17,634) | (18,326) |
| Income from operations | 26,684 | 31,847 | 29,820 |
| Interest expense | (14,008) | (14,827) | (14,693) |
| Gain on sales of real estate assets | 892 | -- | 213 |
| Net income | \$13,568 | \$17,020 | \$15,340 |
| Company's share of net income | \$4,941 | \$8,215 | \$7,155 |

In general, contributions and distributions of capital or cash flows and allocations of income and expense are made on a pro rata basis in proportion to the equity interest held by each general or limited partner. All debt on these properties is non-recourse. See Note 17 for a description of guarantees the Company has issued related to certain unconsolidated affiliates.

2003 Activity

On September 24, 2003, the Company formed Galileo America LLC ("Galileo America"), a joint venture with Galileo America REIT, the U.S. affiliate of Australia-based Galileo America Shopping Trust, to invest in community centers throughout the United States. The arrangement provides for the Company to sell, in three phases, its interests in 51 community centers for a total price of \$516,000 plus a 10% interest in Galileo America.

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The first phase of the transaction closed on October 23, 2003, when the Company sold its interests in 41 community centers to Galileo America for \$393,925, which consisted of \$250,705 in cash, the retirement of \$24,922 of debt on one of the community centers, a note receivable of \$4,813, Galileo America's assumption of \$93,037 in debt and \$20,448 representing the Company's 10% interest in Galileo America. The Company used the net proceeds to fund escrow amounts to be used in like-kind exchanges and to reduce outstanding borrowings under the Company's credit facilities. The Company recognized a gain of \$71,886 from the first phase and deferred gain of \$7,987, representing the gain attributable to the Company's 10% interest in Galileo America. The note receivable was paid subsequent to December 31, 2003.

The Company, as tenant, has entered, or will enter into, separate master lease agreements with Galileo America, as landlord, covering certain spaces in certain of the properties sold or, to be sold, to the joint venture. Under each master lease agreement, the Company is obligated to pay Galileo America an agreed-upon minimum annual rent, plus a pro rata share of common area maintenance expenses and real estate taxes, for each designated space for a term of five years from the applicable property's closing date. If the Company is able to lease a designated space to a third party, then the amounts owed by the Company under the master lease will be reduced by the amounts received under the third party lease. If the amounts under the third party lease are equal to or greater than the Company's obligation for the full term of the master lease agreement, then the Company's obligation is zero. When a third party lease is executed that releases the Company from its obligation, Galileo America assumes the credit risk related to the third party lease. This arrangement is in effect

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until the end of the five-year term of the master lease. Therefore, if a third party lease expires before the expiration of the master lease term, then the Company is obligated under the original terms of the master lease. Two properties in the first phase are subject to master lease agreements. The Company has recorded a liability of \$2,184 at December 31, 2003, for the total amounts to be paid over the remaining terms of the master lease obligations. The Company will reduce the liability for the master lease obligation and will recognize gain to the extent it obtains third party leases that are sufficient to satisfy the master lease obligation.

The Company may also receive up to \$8,000 of additional contingent consideration if, as the exclusive manager of the properties, it achieves certain leasing objectives related to spaces that were vacant, or projected to soon be vacant, at the time the first phase closed. As of December 31, 2003, the Company had earned \$3,833 for leasing objectives that were met as of December 31, 2003, of which \$3,450 was recognized as gain on sales of real estate assets and \$383, representing the portion attributable to the Company's 10% ownership interest, was recorded as a reduction of the Company's investment in Galileo America.

The second phase of the transaction closed on January 5, 2004, when the Company sold its interest in six community centers for \$92,375, which consisted of \$62,687 in cash, the retirement of \$25,953 of debt on one of the community centers, the joint venture's assumption of \$2,816 of debt and closing cost of \$919. The real estate assets and related mortgage notes payable of the properties in the second phase have been reflected as held for sale as of December 31, 2003. The Company ceased recording depreciation expense on these assets on October 23, 2003, the date that it was determined these assets met the criteria to be reflected as held for sale.

The Company also entered into a master lease agreement on one of the second phase properties that totals \$7,305. As of December 31, 2003, the Company has executed leases with tenants for certain spaces that will reduce this amount by \$4,855. These tenants are scheduled to open at various dates between January 2004 and May 2004.

The third phase is scheduled to close in January 2005 and will include five community centers. The total purchase price for these community centers will be \$86,800.

Pursuant to a long-term agreement, the Company will be the exclusive manager for all of the joint venture's properties in the United States, and will be entitled to management, leasing, acquisition, disposition, asset management and financing fees.

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2002 Activity

In February 2002, the Company contributed its interests in two community centers and one associated center to PPG Venture I Limited Partnership, a joint venture with a third party, and retained a 10% interest. The total consideration of \$63,030 consisted of cash of \$46,000 and the Company's retained interest. The Company deferred the gain of \$10,983 from the transaction since certain restrictions included in the joint venture agreement related to the subsequent sale of the properties demonstrate the Company's continuing involvement. The deferred gain is included in accounts payable and accrued liabilities.

In March 2002, the Company acquired an additional 2% interest in Kentucky Oaks Mall Company, an additional 17% interest in Madison Joint Venture and an additional 31% interest in Columbia Mall Company as discussed in Note 3. Since

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the additional interest in Columbia Mall Company resulted in the Company having a 79% controlling interest in that joint venture, the Company discontinued accounting for it using the equity method and began consolidating it as of the date the additional 31% interest was acquired.

During 2002, the Company entered into three joint ventures with third parties to develop two malls, Imperial Valley Mall and Coastal Grand.

2001 Activity

In January 2001, the Company acquired a 48% interest in Kentucky Oaks Mall Company, Columbia Joint Venture and Madison Joint Venture in connection with the first stage of the Jacobs' transaction discussed in Note 3.

As discussed in Note 3, the Company discontinued the equity method of accounting for the partnership that owns Madison Square Mall after the Company acquired the remaining ownership interest in that partnership on January 31, 2001.

NOTE 6. MORTGAGE AND OTHER NOTES PAYABLE

Mortgage and other notes payable consisted of the following:

| | December 31, 2003 | | |
|---|-------------------|---------------------------------------|-------|
| | Amount | Weighted Average Interest Rate (1) | Amou |
| Fixed-rate debt: | | | |
| Non-recourse loans on operating properties | \$2,256,544 | 6.63% | \$1,8 |
| Variable-rate debt: | | | |
| Recourse term loans on operating properties | 105,558 | 2.67% | 2 |
| Lines of credit | 376,000 | 2.23% | 2 |
| Construction loans | -- | -- | |
| Total variable-rate debt | 481,558 | 2.33% | 5 |
| Total | \$2,738,102 | 5.87% | \$2,4 |

Non-recourse and recourse loans include loans that are secured by properties owned by the Company that have a net carrying value of \$3,302,703 at December 31, 2003. At December 31, 2003, the Company had \$3,967 available and unfunded under recourse term loan commitments on two properties.

Fixed-Rate Debt

At December 31, 2003, fixed-rate loans bear interest at fixed rates ranging from 4.52% to 10.63%. Fixed-rate loans generally provide for monthly payments of principal and/or interest and mature at various dates from May 2004 through April 2016.

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Variable-Rate Debt

Recourse term loans bear interest at variable interest rates indexed to the prime lending rate or London Interbank Offered Rate ("LIBOR"). At December 31, 2003, interest rates on recourse loans varied from 2.62% to 2.77%. These loans mature at various dates from February 2004 to December 2004.

Unsecured Line of Credit

The Company has a short-term, unsecured line of credit that is used for acquisition purposes and bears interest at LIBOR plus 1.30%. The total available under this line of credit is \$130,000, of which \$72,000 was outstanding at December 31, 2003. The unsecured line of credit's original maturity date of January 31, 2004 was extended to May 31, 2004 subsequent to December 31, 2003. The Company has one additional option to extend the maturity another four months to September 30, 2004. Borrowings under the unsecured line of credit had a weighted average interest rate of 2.49% at December 31, 2003.

Secured Lines of Credit

The Company has four secured lines of credit that are used for construction, acquisition, and working capital purposes. Each of these lines is secured by mortgages on certain of the Company's operating properties. The following summarizes certain information about the secured lines of credit as of December 31, 2003:

| Total Available | Total Outstanding | Maturity Date |
|-----------------|-------------------|---------------|
| \$ 255,000 | \$ 228,000 | February 2006 |
| 80,000 | 46,000 | June 2005 |
| 10,000 | 10,000 | April 2005 |
| 20,000 | 20,000 | March 2007 |
| \$ 365,000 | \$ 304,000 | |

The secured lines of credit are secured by 19 of the Company's properties, which had an aggregate net carrying value of \$375,198 at December 31, 2003. Borrowings under the secured lines of credit had a weighted average interest rate of 2.17% at December 31, 2003.

Letters of Credit

The Company had \$17,343 outstanding for letters of credit under the above secured lines of credit at December 31, 2003.

At December 31, 2003, the Company had additional secured lines of credit with a total commitment of \$21,602 that can only be used for issuing letters of credit. The total outstanding under these lines of credit was \$16,612 at December 31, 2003.

Covenants and Restrictions

The secured and unsecured line of credit agreements contain, among other restrictions, certain financial covenants including the maintenance of certain financial coverage ratios, minimum net worth requirements, and limitations on cash flow distributions. The Company was in compliance with all covenants and restrictions on its lines of credit at December 31, 2003.

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Seventeen malls, six associated centers and the office building are owned by special purpose entities that are included in the Company's consolidated financial statements. The sole business purpose of the special purpose entities is to own and operate these properties, each of which is encumbered by a commercial-mortgage-backed-securities loan. The real estate and other assets

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owned by these special purpose entities are restricted under the loan agreements in that they are not available to settle other debts of the Company. However, so long as the loans are not under an event of default, as defined in the loan agreements, the cash flows from these properties, after payments of debt service, operating expenses and reserves, are available for distribution to the Company.

Debt Maturities

As of December 31, 2003, the scheduled principal payments on all mortgage and other notes payable, including construction loans and lines of credit, are as follows:

| | | |
|--------------------------|----|--------------|
| 2004 | \$ | 268,058 |
| 2005 | | 143,315 |
| 2006 | | 440,973 |
| 2007 | | 182,216 |
| 2008 | | 414,749 |
| Thereafter | | 1,263,147 |
| | | ----- |
| | | 2,712,458 |
| Net unamortized premiums | | 25,644 |
| | | ----- |
| | | \$ 2,738,102 |
| | | ===== |

Of the \$268,058 of scheduled principal payments in 2004, \$223,649 is related to loans that are scheduled to mature in 2004. The Company has extension options in place for \$79,675 of these loans that will extend their scheduled maturities to 2005. The Company repaid loans of \$31,974 subsequent to December 31, 2003, and the remaining \$112,000 will either be repaid or refinanced.

NOTE 7. LOSS ON EXTINGUISHMENT OF DEBT

The losses on extinguishment of debt resulted from prepayment penalties and the write-off of unamortized deferred financing costs when notes payable were retired before their scheduled maturity dates as follows:

| | Year Ended December 31, | | |
|---|-------------------------|----------|-----------|
| | 2003 | 2002 | 2001 |
| | ----- | ----- | ----- |
| Prepayment penalties | \$ -- | \$ 2,270 | \$ 13,038 |
| Prepayment penalties on discontinued operations | -- | 20 | -- |
| Unamortized deferred financing costs | 167 | 1,640 | 520 |
| | ----- | ----- | ----- |
| | \$ 167 | \$ 3,930 | \$ 13,558 |
| | ===== | ===== | ===== |

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NOTE 8. SHAREHOLDERS' EQUITY

Common Stock

In March 2002, the Company completed an offering of 3,352,770 shares of its \$0.01 par value common stock at \$34.55 per share. The net proceeds of \$114,705 were used to repay outstanding borrowings under the Company's lines of credit and to retire debt on certain operating properties.

Preferred Stock

In June 1998, the Company issued 2,875,000 shares of 9.0% Series A Cumulative Redeemable Preferred Stock (the "Series A Preferred Stock") with a face value of \$25.00 per share in a public offering. In June 2002, the Company purchased 200,000 shares of the Series A Preferred Stock for \$5,093. On November 28, 2003, the Company redeemed the remaining 2,675,000 outstanding shares of the Series A Preferred Stock at its face value of \$25.00 per share plus accrued and unpaid dividends. In connection with the redemption of the Series A Preferred Stock, the Company recorded a charge of \$2,181 to write-off direct issuance costs that were recorded as a reduction of additional paid-in capital when the Series A Preferred Stock was issued. The charge is included in preferred dividends in the accompanying consolidated statement of operations.

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In June 2002, the Company completed an offering of 2,000,000 shares of 8.75% Series B Cumulative Redeemable Preferred Stock (the "Series B Preferred Stock"), having a par value of \$.01 per share, at \$50.00 per share. The net proceeds of \$96,370 were used to reduce outstanding balances under the Company's lines of credit and to retire term loans on several properties.

The dividends on the Series B Preferred Stock are cumulative and accrue from the date of issue and are payable quarterly in arrears at a rate of \$4.375 per share per annum. The Series B Preferred Stock has no stated maturity, is not subject to any sinking fund or mandatory redemption, and is not convertible into any other securities of the Company. The Series B Preferred Stock cannot be redeemed by the Company prior to June 14, 2007. After that date, the Company may redeem shares, in whole or in part, at any time for a cash redemption price of \$50.00 per share plus accrued and unpaid dividends.

On August 22, 2003, the Company issued 4,600,000 depositary shares in a public offering, each representing one-tenth of a share of 7.75% Series C Cumulative Redeemable Preferred Stock (the "Series C Preferred Stock") with a par value of \$0.01 per share. The Series C Preferred Stock has a liquidation preference of \$250.00 per share (\$25.00 per depositary share).

The dividends on the Series C Preferred Stock are cumulative, accrue from the date of issuance and are payable quarterly in arrears at a rate of \$19.375 per share (\$1.9375 per depositary share) per annum. The Series C Preferred Stock has no stated maturity, is not subject to any sinking fund or mandatory redemption and is not redeemable before August 22, 2008. The net proceeds of \$111,227 were used to partially fund certain acquisitions discussed in Note 3 and to reduce outstanding borrowings under the Company's lines of credit.

NOTE 9. MINORITY INTERESTS

Minority interests represent (i) the aggregate partnership interest in the Operating Partnership that is not owned by the Company and (ii) the aggregate ownership interest in 11 of the Company's shopping center properties that is

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held by third parties.

Minority Interest in Operating Partnership

The minority interest in the Operating Partnership is represented by common units and special common units of limited partnership interest in the Operating Partnership (the "Operating Partnership Units") that the Company does not own.

The assets and liabilities allocated to the Operating Partnership's minority interest are based on their ownership percentage of the Operating Partnership at December 31, 2003 and 2002. The ownership percentage is determined by dividing the number of Operating Partnership Units held by the minority interest at December 31, 2003 and 2002 by the total Operating Partnership Units outstanding at December 31, 2003 and 2002. The minority interest ownership percentage in assets and liabilities of the Operating Partnership was 45.4% and 46.3% at December 31, 2003 and 2002, respectively.

Income is allocated to the Operating Partnership's minority interest based on their weighted average ownership during the year. The ownership percentage is determined by dividing the weighted average number of Operating Partnership Units held by the minority interest by the total weighted average number of Operating Partnership Units outstanding during the year.

A change in the number of shares of common stock or Operating Partnership Units changes the percentage ownership of all partners of the Operating Partnership. An Operating Partnership Unit is considered to be equivalent to a share of common stock since it generally is redeemable for cash or shares of the Company's common stock. As a result, an allocation is made between shareholders' equity and minority interest in the Operating Partnership in the accompanying

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balance sheet to reflect the change in ownership of the Operating Partnership's underlying equity when there is a change in the number of shares and/or Operating Partnership Units outstanding.

The total minority interest in the Operating Partnership was \$523,779 and \$497,832 at December 31, 2003 and 2002, respectively.

Minority Interest in Operating Partnership-Conversion Rights

Under the terms of the Operating Partnership's limited partnership agreement, each of the limited partners has the right to exchange all or a portion of its partnership interests for shares of CBL's common stock or, at CBL's election, their cash equivalent. When an exchange occurs, CBL assumes the limited partner's ownership interests in the Operating Partnership. The number of shares of common stock received by a limited partner of the Operating Partnership upon exercise of its exchange rights will be equal on a one-for-one basis to the number of partnership units exchanged by the limited partner. The amount of cash received by the limited partner, if CBL elects to pay cash, will be based on the five-day trailing average of the trading price at the time of exercise of the shares of common stock that would otherwise have been received by the limited partner in the exchange. Neither the limited partnership interests in the Operating Partnership nor the shares of common stock of CBL are subject to any right of mandatory redemption.

The Operating Partnership issued 13,159,402 special common units in connection with acquisitions discussed in Notes 3 and 5. After January 31, 2004, holders of the special common units may exchange them for shares of common stock or cash. The Company has the right to elect the form of payment. The special

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common units receive a minimum distribution of \$2.9025 per unit per year. When the distribution on the common units exceeds \$2.9025 per unit per year, the special common units will receive a distribution equal to that paid on the common units.

The Operating Partnership issued 1,144,034 common units in connection with acquisitions discussed in Notes 3 and 5. The 118,695 common units issued in connection with the acquisition of Panama City Mall, which is discussed in Note 3, receive a minimum annual dividend of \$3.375 per unit until May 2012. When the distribution on the common units exceeds \$3.375 per unit, these common units will receive a distribution equal to that paid on the common units. Additionally, if the annual distribution on the common units should ever be less than \$2.22 per unit, the \$3.375 per unit dividend will be reduced by the amount the per unit distribution is less than \$2.22 per unit.

The Company purchased 460,083 common units from a former executive of the Company who retired in 1997 for \$21,013 during 2003. During 2002, third parties converted 446,652 common units to shares of the Company's common stock.

Outstanding rights to convert minority interests in the Operating Partnership to common stock were held by the following parties at December 31, 2003 and 2002:

| | December 31, | |
|-----------------------------------|--------------|------------|
| | 2003 | 2002 |
| Common shares outstanding | 30,323,476 | 29,797,469 |
| Outstanding rights: | | |
| Jacobs | 11,953,903 | 11,953,903 |
| CBL's Predecessor | 8,755,612 | 8,883,928 |
| Third parties | 4,513,397 | 4,845,164 |
| | 55,546,388 | 55,480,464 |
| Total Operating Partnership Units | 55,546,388 | 55,480,464 |

Minority Interest in Shopping Center Properties

The Company's consolidated financial statements include the assets, liabilities and results of operations of 11 properties that the Company does not wholly own. The minority interest in shopping center properties represents the aggregate ownership interest of third parties in these properties. The total

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minority interests in shopping center properties was \$3,652 and \$2,681 at December 31, 2003 and 2002, respectively. In June 2004, the Company sold one of the community centers in which there was a minority interest.

The assets and liabilities allocated to the minority interest in shopping center properties are based on the third parties' ownership percentages in each shopping center property at December 31, 2003 and 2002. Income is allocated to the minority interest in shopping center properties based on the third parties' weighted average ownership in each shopping center property during the year.

NOTE 10. MINIMUM RENTS

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The Company receives rental income by leasing retail shopping center space under operating leases. Future minimum rents are scheduled to be received under noncancellable tenant leases at December 31, 2003, as follows:

| | |
|------------|-----------|
| 2004 | \$384,603 |
| 2005 | 330,681 |
| 2006 | 288,881 |
| 2007 | 246,537 |
| 2008 | 205,595 |
| Thereafter | 671,286 |

Future minimum rents do not include percentage rents or tenant reimbursements that may become due.

NOTE 11. MORTGAGE NOTES RECEIVABLE

Mortgage notes receivable are collateralized by first mortgages, wrap-around mortgages on the underlying real estate and related improvements or by assignment of 100% of the partnership interests that own the real estate assets. Interest rates on notes receivable range from 2.30% to 9.50% at December 31, 2003. Maturities of notes receivable range from 2004 to 2019.

NOTE 12. SEGMENT INFORMATION

The Company measures performance and allocates resources according to property type, which is determined based on differences such as nature of tenants, capital requirements, economic risks and leasing terms. Rental income and tenant reimbursements from tenant leases provide the majority of revenues from all segments. The accounting policies of the reportable segments are the same as those described in Note 2. Information on the Company's reportable segments is presented as follows:

| Year Ended December 31, 2003 | Malls | Associated Centers | Community Centers | All Ot |
|--|-------------|-----------------------|----------------------|--------|
| ----- | ----- | ----- | ----- | ----- |
| Revenues | \$ 571,744 | \$ 23,961 | \$ 51,513 | \$ 1 |
| Property operating expenses (1) | (185,836) | (5,614) | (12,081) | |
| Interest expense | (139,900) | (5,157) | (6,746) | (|
| Other expense | -- | -- | -- | (1 |
| Gain on sales of real estate assets | 2,216 | -- | 75,549 | |
| Segment profit and loss | \$ 248,224 | \$ 13,190 | \$108,235 | \$ 1 |
| | ===== | ===== | ===== | ===== |
| Depreciation and amortization expense | | | | |
| General and administrative expense | | | | |
| Interest income | | | | |
| Loss on extinguishment of debt | | | | |
| Equity in earnings and minority interest | | | | |
| Income before discontinued operations | | | | |
| Total assets (2) | \$3,682,158 | \$199,356 | \$265,467 | \$11 |
| Capital expenditures (2) | \$ 651,567 | \$ 28,901 | \$ 32,063 | \$ 3 |

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| Year Ended December 31, 2002 | Malls | Associated Centers | Community Centers | All Ot |
|---|-------------|--------------------|-------------------|--------|
| Revenues | \$ 490,743 | \$ 18,811 | \$ 59,081 | \$ 1 |
| Property operating expenses (1) | (163,730) | (4,231) | (15,257) | (|
| Interest expense | (123,977) | (3,817) | (9,270) | (|
| Other expense | - | - | - | (1 |
| Gain(loss) on sales of real estate assets | (251) | 94 | 1,016 | |
| Segment profit and loss | \$ 202,785 | \$ 10,857 | \$ 35,570 | \$ 1 |
| Depreciation and amortization expense | | | | |
| General and administrative expense | | | | |
| Interest income | | | | |
| Loss on extinguishment of debt | | | | |
| Equity in earnings and minority interest | | | | |
| Income before discontinued operations | | | | |
| Total assets (2) | \$3,067,611 | \$151,606 | \$418,856 | \$15 |
| Capital expenditures (2) | \$ 454,721 | \$ 29,164 | \$ 25,930 | \$ 4 |

| Year Ended December 31, 2001 | Malls | Associated Centers | Community Centers | All Ot |
|--|-------------|--------------------|-------------------|--------|
| Revenues | \$ 434,003 | \$ 16,548 | \$ 66,083 | \$ 2 |
| Property operating expenses (1) | (141,714) | (3,813) | (15,679) | (|
| Interest expense | (125,198) | (4,599) | (14,951) | (1 |
| Other expense | - | - | - | (1 |
| Gain on sales of real estate assets | 1,441 | 350 | 8,858 | |
| Segment profit and loss | \$ 168,532 | \$ 8,486 | \$ 44,311 | \$ (|
| Depreciation and amortization expense | | | | |
| General and administrative expense | | | | |
| Interest income | | | | |
| Loss on extinguishment of debt | | | | |
| Equity in earnings and minority interest | | | | |
| Income before discontinued operations | | | | |
| Total assets (2) | \$2,678,666 | \$128,660 | \$493,198 | \$ 7 |
| Capital expenditures (2) | \$1,288,699 | \$ 8,375 | \$ 58,670 | \$ 1 |

NOTE 13. OPERATING PARTNERSHIP

Condensed consolidated financial statement information for the Operating

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Partnership is presented as follows:

| | December 31, | |
|---|--------------|--------------|
| | 2003 | 2002 |
| ASSETS: | | |
| Net investment in real estate assets | \$ 3,912,220 | \$ 3,611,485 |
| Investment in unconsolidated affiliates | 96,989 | 68,770 |
| Other assets | 253,985 | 115,022 |
| | \$ 4,263,194 | \$ 3,795,277 |
| | ===== | ===== |
| LIABILITIES: | | |
| Mortgage and other notes payable | \$ 2,738,102 | \$ 2,402,079 |
| Other liabilities | 138,210 | 131,815 |
| | 2,876,312 | 2,533,894 |
| Minority interests | 3,652 | 2,681 |
| OWNERS' EQUITY | 1,383,230 | 1,258,702 |
| | \$ 4,263,194 | \$ 3,795,277 |
| | ===== | ===== |

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| | Year Ended December 31, | | |
|---|-------------------------|------------|------------|
| | 2003 | 2002 | 2001 |
| Total revenues | \$ 667,193 | \$ 586,682 | \$ 536,974 |
| Depreciation and amortization | (113,437) | (93,978) | (83,483) |
| Other operating expenses | (235,412) | (208,229) | (194,231) |
| | 318,344 | 284,475 | 259,260 |
| Income from operations | 318,344 | 284,475 | 259,260 |
| Interest income | 2,480 | 1,849 | 1,887 |
| Interest expense | (153,315) | (142,274) | (156,557) |
| Loss on extinguishment of debt | (167) | (3,930) | (13,558) |
| Gain on sales of real estate assets | 77,765 | 2,804 | 10,649 |
| Equity in earnings of unconsolidated affiliates | 4,941 | 8,215 | 7,155 |
| Minority interest in shopping center properties | (2,758) | (3,280) | (1,654) |
| | 247,290 | 147,859 | 107,182 |
| Income before discontinued operations | 247,290 | 147,859 | 107,182 |
| Operating income of discontinued operations | 829 | 2,116 | 3,795 |
| Gain on discontinued operations | 4,042 | 372 | - |
| | \$ 252,161 | \$ 150,347 | \$ 110,977 |
| | ===== | ===== | ===== |

NOTE 14. NONCASH INVESTING AND FINANCING ACTIVITIES

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The Company's noncash investing and financing activities were as follows for 2003, 2002 and 2001:

| | 2003 | 2002 | 2001 |
|--|------------|------------|-----------|
| Cash paid during the year for interest, net of amounts capitalized | \$ 151,012 | \$ 141,425 | \$ 151,39 |
| Debt assumed to acquire property interests | 209,834 | 149,687 | 875,42 |
| Premiums related to debt assumed to acquire property interests | 26,290 | -- | - |
| Short-term notes payable issued to acquire property interests | 11,617 | -- | - |
| Note receivable from sale of real estate assets | 4,813 | -- | - |
| Issuance of minority interest to acquire property interests | -- | 60,788 | 339,97 |

NOTE 15. DERIVATIVE FINANCIAL INSTRUMENTS

The Company uses derivative financial instruments to manage its exposure to changes in interest rates. The Company does not use derivative financial instruments for speculative purposes. The Company's interest rate risk management policy requires that derivative instruments be used for hedging purposes only and that they be entered into only with major financial institutions based upon their credit ratings and other factors.

The Company's objective in using derivatives is to manage its exposure to changes in interest rates. To accomplish this objective, the Company primarily uses interest rate swap and cap agreements as part of its cash flow hedging strategy.

At December 31, 2003, the Company had one interest rate cap agreement that was already in place on \$40,000 of variable-rate debt that was assumed in connection with the acquisition of Sunrise Mall (see Note 3). The interest rate cap agreement limits the maximum interest rate at 5.50% and matures in May 2004. The interest rate cap's fair value was \$0 at both the acquisition date and December 31, 2003.

Interest rate swap agreements designated as cash flow hedges involve the receipt of variable-rate amounts in exchange for fixed-rate payments over the life of the agreements without the exchange of the underlying principal amount. During 2002, such derivatives were used to hedge the variable cash flows associated with variable-rate debt. Under an interest rate swap in place at December 31, 2002, the Company received interest payments at a rate equal to LIBOR (1.44% at December 31, 2002) and paid interest at a fixed rate of 5.83%. The interest rate swap had a notional amount of \$80,000 and expired August 30, 2003.

Effective January 1, 2001, the Company determined that, with the exception of two swap agreements that expired during the first quarter of 2001, the Company's derivative instruments were effective and qualified for hedge accounting in accordance with SFAS No. 133. At December 31, 2002, the interest rate swap's fair value of \$2,412 was recorded in accounts payable and accrued liabilities.

The unrealized gains/losses recorded in accumulated other comprehensive

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loss are reclassified to earnings as interest expense when interest payments are made. This reclassification correlates with the timing of when hedged items are recognized in earnings. The change in net unrealized gains on cash flow hedges in 2003 and 2002 reflects a reclassification of net unrealized gains from accumulated other comprehensive loss to interest expense in the amounts of \$2,397 and \$4,387, respectively.

The Company is exposed to credit losses if the counterparty is unable to perform under the interest rate swap agreement. However, the Company anticipates that the counterparty will be able to fully satisfy its obligations under the contract. The Company does not obtain collateral or other security to support financial instruments subject to credit risk but monitors the credit standing of counterparties.

NOTE 16. RELATED PARTY TRANSACTIONS

CBL's Predecessor and certain officers of the Company have a significant minority interest in the construction company that the Company engaged to build substantially all of the Company's development properties. The Company paid approximately \$163,617, \$96,185 and \$94,300 to the construction company in 2003, 2002, and 2001, respectively, for construction and development activities. The Company had accounts payable to the construction company of \$8,082 and \$16,963 at December 31, 2003 and 2002, respectively.

The Management Company provides management and leasing services to the Company's unconsolidated affiliates and other affiliated partnerships. Revenues recognized for these services amounted to \$1,077, \$2,502 and \$1,450 in 2003, 2002 and 2001, respectively.

NOTE 17. CONTINGENCIES

The Company is currently involved in certain litigation that arises in the ordinary course of business. It is management's opinion that the pending litigation will not materially affect the financial position or results of operations of the Company. Additionally, management believes that, based on environmental studies completed to date, any exposure to environmental cleanup will not materially affect the financial position and results of operations of the Company.

The Company has guaranteed 50% of the debt of Parkway Place L.P., an unconsolidated affiliate in which the Company owns a 45% interest. The total amount outstanding at December 31, 2003, was \$58,470, of which the Company has guaranteed \$29,235. The Company did not receive a fee for this guaranty.

Under the terms of the partnership agreement of Mall of South Carolina L.P., an unconsolidated affiliate in which the Company owns a 50% interest, the Company has guaranteed 100% of the construction debt to be incurred to develop Coastal Grand. The total amount outstanding at December 31, 2003 was \$46,384. The Company received a fee of \$1,572 for this guaranty during 2003 and will recognize \$786 of this fee as revenue pro rata over the term of the guaranty until it expires in May 2006, which represents the portion of the fee attributable to the third-party partner's ownership interest. The remaining \$786 attributable to the Company's ownership interest is recorded as a reduction in the Company's investment in the partnership. The Company recognized \$218 of revenue related to this guaranty during 2003.

The Company has guaranteed 100% of the debt of Imperial Valley Mall L.P., an unconsolidated affiliate in which the Company owns a 60% interest. The total amount outstanding at December 31, 2003, was \$418, of which the Company has guaranteed \$209.

NOTE 18. FAIR VALUE OF FINANCIAL INSTRUMENTS

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The carrying values of cash and cash equivalents, receivables, accounts payable and accrued liabilities are reasonable estimates of their fair values because of the short maturity of these financial instruments. Based on the interest rates for similar financial instruments, the carrying value of mortgage notes receivable is a reasonable estimation of fair value. The fair value of

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mortgage and other notes payable was \$3,094,285 and \$2,637,219 at December 31, 2003 and 2002, respectively. The fair value was calculated by discounting future cash flows for the notes payable using estimated rates at which similar loans would be made currently.

NOTE 19. STOCK INCENTIVE PLAN

The Company maintains the CBL & Associates Properties, Inc. 1993 Stock Incentive Plan, as amended, which permits the Company to issue stock options and common stock to selected officers, employees and directors of the Company. The shares available under the plan were increased from 4,000,000 to 5,200,000 during 2002. The Compensation Committee of the Board of Directors (the "Committee") administers the plan.

Stock Options

Stock options issued under the plan allow for the purchase of common stock at the fair market value of the stock on the date of grant. Stock options granted to officers and employees vest and become exercisable in installments on each of the first five anniversaries of the date of grant and expire 10 years after the date of grant. Stock options granted to independent directors are fully vested upon grant. However, the independent directors may not sell, pledge or otherwise transfer their stock options during their board term or for one year thereafter.

The Company's stock option activity for 2003, 2002 and 2001 is summarized as follows:

| | 2003 | | 2002 | | Shares |
|--|-----------|---------------------------------|-----------|---------------------------------|--------|
| | Shares | Weighted Average Exercise Price | Shares | Weighted Average Exercise Price | |
| Outstanding, beginning of year | 2,533,417 | 25.51 | 2,351,967 | 23.39 | 2,364 |
| Granted | - | - | 429,750 | 36.56 | 378 |
| Exercised | (323,259) | 24.00 | (209,600) | 23.90 | (375) |
| Canceled | (26,050) | 30.92 | (38,700) | 28.28 | (16) |
| Outstanding, end of year | 2,184,108 | 25.67 | 2,533,417 | 25.51 | 2,351 |
| Options exercisable at end of year | 1,461,658 | 23.20 | 1,425,817 | 22.26 | 1,284 |
| Weighted average fair value of options granted during the year | \$ - | | \$ 3.50 | | \$ |

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The following is a summary of the stock options outstanding at December 31, 2003:

| Exercise Price Range | Options Outstanding | Weighted Average Remaining Contractual Life in Years | Weighted Average Exercise Price of Options Outstanding | Options Exercisable |
|-----------------------|---------------------|--|--|---------------------|
| \$19.5625 - \$21.6250 | 573,958 | 1.5 | \$19.99 | 573,958 |
| \$23.6250 - \$25.6250 | 924,010 | 4.9 | 23.98 | 730,860 |
| \$27.6750 - \$39.8000 | 686,140 | 7.9 | 32.68 | 156,840 |
| Totals | 2,184,108 | 5.0 | \$25.67 | 1,461,658 |

Stock Awards

Under the plan, common stock may be awarded either alone, in addition to, or in tandem with other stock awards granted under the plan. The Committee has the authority to determine eligible persons to whom common stock will be awarded, the number of shares to be awarded, and the duration of the vesting period, as defined. The Committee may also provide for the issuance of common stock under the plan on a deferred basis pursuant to deferred compensation arrangements, as described in Note 20.

In May 2003, the Company granted awards for 43,225 shares of the Company's common stock to employees. The terms of the awards allow for a recipient to vest and receive shares of common stock in equal installments on each of the first

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five anniversaries of the date of grant. Under the terms of the awards, the Company pays the recipient additional compensation, in an amount equal to the dividends paid on the Company's common stock, on the unvested portion of the award as if the recipient owned the unvested shares.

The Company recorded deferred compensation of \$1,870 when the awards were granted, based on the market value of the Company's common stock on the grant date, which was \$43.06 per share. The deferred compensation is being amortized on a straight-line basis as compensation expense over the five-year vesting period. The Company recognized \$248 of compensation expense in 2003 related to the amortization of deferred compensation. The Company also recorded a reduction to deferred compensation of \$15 for grants that were canceled during 2003.

During 2003, the Company issued an additional 43,606 shares of common stock to employees with a weighted-average grant date fair value of \$43.01. The shares vested immediately.

During 2002, the Company issued 73,228 shares of common stock with a weighted average grant-date fair value of \$35.21 per share. There were 41,516 shares that vested immediately. The remaining 31,712 shares vest at various dates from 2003 to 2007.

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During 2001, the Company issued 69,735 shares of common stock with a weighted average grant-date fair value of \$27.62 per share. There were 44,537 shares of common stock that vested immediately. The remaining 25,198 shares of common stock vest at various dates from 2002 to 2006.

NOTE 20. EMPLOYEE BENEFIT PLANS

401 (k) Plan

The Management Company maintains a 401(k) profit sharing plan, which is qualified under Section 401(a) and Section 401(k) of the Code to cover employees of the Management Company. All employees who have attained the age of 21 and have completed at least one year of service are eligible to participate in the plan. The plan provides for employer matching contributions on behalf of each participant equal to 50% of the portion of such participant's contribution that does not exceed 2.5% of such participant's compensation for the plan year. Additionally, the Management Company has the discretion to make additional profit-sharing-type contributions not related to participant elective contributions. Total contributions by the Management Company were \$518, \$439 and \$391 in 2003, 2002 and 2001, respectively.

Employee Stock Purchase Plan

The Company maintains an employee stock purchase plan that allows eligible employees to acquire shares of the Company's common stock in the open market without incurring brokerage or transaction fees. Under the plan, eligible employees make payroll deductions that are used to purchase shares of the Company's common stock. The shares are purchased by the fifth business day of the month following the month when the deductions were withheld. The shares are purchased at the prevailing market price of the stock at the time of purchase.

Deferred Compensation Arrangements

The Company has entered into agreements with certain of its officers that allow the officers to defer receipt of selected salary increases and/or bonus compensation for periods ranging from 5 to 10 years.

For certain officers, the deferred compensation arrangements provide that when the salary increase or bonus compensation is earned and deferred, shares of the Company's common stock issuable under the 1993 Stock Incentive Plan are deemed set aside for the amount deferred. The number of shares deemed set aside is determined by dividing the amount of compensation deferred by the fair value of the Company's common stock on the deferral date, as defined in the arrangements. The shares set aside are deemed to receive dividends equivalent to those paid on the Company's common stock, which are then deemed to be reinvested

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in the Company's common stock in accordance with the Company's dividend reinvestment plan. When an arrangement terminates, the Company will issue shares of the Company's common stock to the officer equivalent to the number of shares deemed to have accumulated under the officer's arrangement. At December 31, 2003 and 2002, respectively, there were 93,796 and 80,532 shares that were deemed set aside in accordance with these arrangements.

For other officers, the deferred compensation arrangements provide that their bonus compensation is deferred in the form of a note payable to the officer. Interest accumulates on these notes at 7.0%. When an arrangement terminates, the note payable plus accrued interest is paid to the officer in

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cash. At December 31, 2003 and 2002, respectively, the Company had notes payable, including accrued interest, of \$296 and \$319 related to these arrangements.

NOTE 21. DIVIDENDS

On October 29, 2003, the Company declared a cash dividend of \$0.725 per share of common stock for the quarter ended December 31, 2003. The dividend was paid on January 16, 2004, to shareholders of record as of December 31, 2003. The total dividend of \$21,985 is included in accounts payable and accrued liabilities at December 31, 2003.

On October 29, 2003, the Operating Partnership declared a distribution of \$18,309 to the Operating Partnership's limited partners. This distribution represented a distribution of \$0.725 per unit for each common unit and \$0.726 to \$0.844 per unit for the special common units in the Operating Partnership. The total distribution is included in accounts payable and accrued liabilities at December 31, 2003.

The allocations of dividends declared and paid for income tax purposes are as follows:

| | Year Ended December 31, | | |
|--------------------------|-------------------------|-----------|---------|
| | 2003 | 2002 | 2001 |
| Dividends declared: | | | |
| Common stock | \$ 2.69 | \$ 2.32 | \$ 2.04 |
| Series A preferred stock | \$ 2.05 | \$ 2.25 | \$ 2.25 |
| Series B preferred stock | \$ 4.3752 | \$ 2.3942 | \$ - |
| Series C preferred stock | \$ 6.99653(1) | \$ - | \$ - |
| Allocations: (2) | | | |
| Ordinary income | 98.83% | 95.63% | 92.16% |
| Capital gains 20% rate | 0.00% | 0.13% | 3.80% |
| Capital gains 25% rate | 1.17%(3) | 4.24% | 4.04% |
| Return of capital | 0.00% | 0.00% | 0.00% |
| Total | 100.00% | 100.00% | 100.00% |

NOTE 22. QUARTERLY INFORMATION (UNAUDITED)

The following quarterly information differs from previously reported results since the results of operations of long-lived assets disposed of subsequent to each quarter end in 2003 have been reclassified to discontinued operations for all periods presented. Additionally, total revenues differs from previously reported amounts due to a reclassification made to conform to the fourth quarter and year-end presentations.

| 2003 | First Quarter | Second Quarter | Third Quarter | Fourth Quarter |
|------|------------------|-------------------|------------------|-------------------|
|------|------------------|-------------------|------------------|-------------------|

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| | | | | |
|---|-----------|-----------|-----------|-----------|
| Total revenues | \$163,600 | \$162,489 | \$163,036 | \$178,068 |
| Income from operations | 77,950 | 77,683 | 77,634 | 83,589 |
| Income before discontinued operations | 23,272 | 24,620 | 24,163 | 67,213 |
| Discontinued operations | 3,202 | 87 | 746 | 836 |
| Net income available to common shareholders | 22,776 | 21,022 | 20,225 | 60,483 |

Basic per share data:

| | | | | |
|---|---------|---------|---------|---------|
| Income before discontinued operations, net of preferred dividends | \$ 0.66 | \$ 0.70 | \$ 0.65 | \$ 1.98 |
| Net income available to common shareholders | \$ 0.76 | \$ 0.70 | \$ 0.67 | \$ 2.01 |

Diluted per share data:

| | | | | |
|---|---------|---------|---------|---------|
| Income before discontinued operations, net of preferred dividends | \$ 0.64 | \$ 0.67 | \$ 0.62 | \$ 1.89 |
| Net income available to common shareholders | \$ 0.74 | \$ 0.68 | \$ 0.65 | \$ 1.92 |

| 2002 | First Quarter | Second Quarter | Third Quarter | Fourth Quarter |
|---|------------------|-------------------|------------------|-------------------|
| | ----- | ----- | ----- | ----- |
| Total revenues | \$141,888 | \$145,281 | \$143,982 | \$155,531 |
| Income from operations | 69,625 | 68,994 | 68,550 | 76,859 |
| Income before discontinued operations | 17,070 | 20,227 | 20,468 | 24,653 |
| Discontinued operations | 1,929 | 694 | 691 | (826) |
| Net income available to common shareholders | 17,384 | 18,911 | 17,465 | 20,227 |
| Basic per share data: | | | | |
| Income before discontinued operations, net of preferred dividends | \$ 0.59 | \$ 0.63 | \$ 0.57 | \$ 0.71 |
| Net income available to common shareholders | \$ 0.66 | \$ 0.65 | \$ 0.59 | \$ 0.68 |
| Diluted per share data: | | | | |
| Income before discontinued operations, net of preferred dividends | \$ 0.57 | \$ 0.61 | \$ 0.55 | \$ 0.69 |
| Net income available to common shareholders | \$ 0.64 | \$ 0.63 | \$ 0.57 | \$ 0.66 |