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ALTEON INC /DE  
Form 10-Q  
August 13, 2002

FORM 10-Q

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2002

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

Commission file number 001-16043

ALTEON INC.

(Exact name of registrant as specified in its charter)

DELAWARE

13-3304550

(State or other jurisdiction of  
incorporation or organization)

(I.R.S. Employer Identification No.)

170 WILLIAMS DRIVE, RAMSEY, NEW JERSEY 07446

(Address of principal executive offices)

(Zip Code)

(201) 934-5000

(Registrant's telephone number, including area code)

Not Applicable

(Former name, former address and former fiscal year,  
if changed since last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days Yes  No .

On August 5, 2002, 31,878,525 shares of Registrant's Common Stock were outstanding.

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ALTEON INC.

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### PART I - FINANCIAL INFORMATION

#### ITEM I. FINANCIAL STATEMENTS

ALTEON INC.  
BALANCE SHEETS  
(UNAUDITED)

ASSETS

|                                   | June 30,<br>2002<br>----- |
|-----------------------------------|---------------------------|
| Current Assets:                   |                           |
| Cash and cash equivalents .....   | \$ 9,382,914              |
| Short-term investments .....      | 12,946,000                |
| Other current assets .....        | 539,649<br>-----          |
| <br>Total current assets .....    | <br>22,868,563            |
| Property and equipment, net ..... | 822,099                   |
| Deposits and other assets .....   | --                        |

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|                    |               |
|--------------------|---------------|
| Total assets ..... | \$ 23,690,662 |
|                    | =====         |

LIABILITIES AND STOCKHOLDERS' EQUITY

Current Liabilities:

|                                 |            |
|---------------------------------|------------|
| Accounts payable .....          | \$ 984,944 |
| Accrued expenses .....          | 3,107,231  |
|                                 | -----      |
| Total current liabilities ..... | 4,092,175  |
|                                 | -----      |

Stockholders' Equity:

|  |               |
|--|---------------|
| Preferred Stock, \$0.01 par value, 1,993,329 shares authorized, and 1,034 and 992 of Series G and 3,106 and 2,980 of Series H shares issued and outstanding, as of June 30, 2002 and December 31, 2001, respectively ..... | 41            |
| Common Stock, \$0.01 par value, 80,000,000 shares authorized, and 31,878,525 and 27,314,846 shares issued and outstanding, as of June 30, 2002 and December 31, 2001, respectively .....                                   | 318,785       |
| Additional paid-in capital .....   | 178,562,832   |
| Accumulated deficit .....  | (159,286,150) |
| Accumulated other comprehensive income .....   | 2,979         |
|  | -----         |
| Total stockholders' equity .....   | 19,598,487    |
|  | -----         |

|  |               |
|--|---------------|
| Total liabilities and stockholders' equity ..... | \$ 23,690,662 |
|  | =====         |

The accompanying notes are an integral part of these unaudited statements.

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ALTEON INC.  
STATEMENTS OF OPERATIONS  
(UNAUDITED)

|                         | Three Months<br>Ended June 30, |            |
|-------------------------|--------------------------------|------------|
|                         | 2002                           | 2001       |
|                         | -----                          | -----      |
| Revenues:               |                                |            |
| Investment income ..... | \$ 116,980                     | \$ 100,118 |
|                         | -----                          | -----      |

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Expenses:

|   |                |                |      |
|---|----------------|----------------|------|
| Research and development (which includes non-cash variable stock compensation (benefit)/expense of \$(46,678) and \$(101,482) for the three months ended June 30, 2002 and June 30, 2001, respectively, and \$(93,516) and \$136,155, for the six months ended June 30, 2002 and June 30, 2001, respectively) .....     | 4,364,157      | 1,990,639      |      |
| General and administrative (which includes non-cash variable stock compensation (benefit)/expense of \$(728,528) and \$(757,899) for the three months ended June 30, 2002 and June 30, 2001, respectively, and \$(1,315,635) and \$73,289 for the six months ended June 30, 2002 and June 30, 2001, respectively) ..... | 597,028        | 415,864        |      |
|   | -----          | -----          |      |
| Total expenses .....  | 4,961,185      | 2,406,503      |      |
|   | -----          | -----          |      |
| Net loss .....  | \$ (4,844,205) | \$ (2,306,385) | \$   |
| Preferred stock dividends .....   | 859,304        | 789,985        |      |
|   | -----          | -----          |      |
| Net loss applicable to common stockholders .....  | \$ (5,703,509) | \$ (3,096,370) | \$ ( |
|   | =====          | =====          | ==   |
| Basic/diluted net loss per share to common stockholders .....   | \$ (0.18)      | \$ (0.14)      | \$   |
|   | =====          | =====          | ==   |
| Weighted average common shares used in computing basic/diluted net loss per share .....   | 31,838,057     | 22,599,826     |      |
|   | =====          | =====          | ==   |

The accompanying notes are an integral part of these unaudited statements.

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ALTEON INC.  
STATEMENTS OF CASH FLOWS  
(UNAUDITED)

|   | Six Months<br>Ended June 30, |                |
|---|------------------------------|----------------|
|   | 2002                         | 2001           |
|   | -----                        | -----          |
| Cash Flows from Operating Activities:                                   |                              |                |
| Net loss .....  | \$ (8,585,790)               | \$ (6,334,322) |
| Adjustments to reconcile net loss to cash used in operating activities: |                              |                |
| Depreciation and amortization .....                                     | 317,337                      | 322,899        |
| Amortization of deferred compensation .....                             | 3,237                        | 89,000         |

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|  |              |          |
|--|--------------|----------|
| Non-cash compensation (benefit)/expense related to<br>variable plan employee stock options ..... | (1,409,151)  | 209      |
| Changes in operating assets and liabilities:   |              |          |
| Other assets .....   | 857,931      | 1,027    |
| Accounts payable and accrued expenses .....  | 1,730,042    | 111      |
|  | -----        | -----    |
| Net cash used in operating activities .....  | (7,086,394)  | (4,574)  |
|  | -----        | -----    |
| Cash Flows from Investing Activities:  |              |          |
| Capital expenditures .....   | (29,760)     | (21)     |
| Purchases of marketable securities .....   | (11,979,102) | (6,250)  |
| Sales and maturities of marketable securities .....  | 5,503,000    | 8,249    |
|  | -----        | -----    |
| Net cash (used in)/provided by investing activities .....  | (6,505,862)  | 1,976    |
|  | -----        | -----    |
| Cash Flows from Financing Activities:  |              |          |
| Net proceeds from issuance of common stock .....   | 18,725,731   | 283      |
|  | -----        | -----    |
| Net increase/(decrease) in cash and cash equivalents .....                                       | 5,133,475    | (2,313)  |
| Cash and cash equivalents, beginning of period .....   | 4,249,439    | 3,600    |
|  | -----        | -----    |
| Cash and cash equivalents, end of period .....   | \$ 9,382,914 | \$ 1,286 |
|  | =====        | =====    |
| Non-cash transactions:   |              |          |
| Preferred stock dividends .....  | \$ 1,691,719 | \$ 1,555 |

The accompanying notes are an integral part of these unaudited statements.

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### ALTEON INC. NOTES TO FINANCIAL STATEMENTS (UNAUDITED)

#### NOTE 1 - BASIS OF PRESENTATION

The accompanying unaudited financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. In the opinion of Management, all adjustments (consisting of only normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three and six months ended June 30, 2002, are not necessarily indicative of the results that may be expected for the year ending December 31, 2002. For further information, refer to the financial statements and footnotes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2001.

The Company's business is subject to significant risks including, but not limited to, (i) our ability to obtain funding, (ii) the risks inherent in our research and development efforts, including clinical trials, (iii) uncertainties

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associated with obtaining and enforcing our patents and with the patent rights of others, (iv) the lengthy, expensive and uncertain process of seeking regulatory approvals, (v) uncertainties regarding government reforms and product pricing and reimbursement levels, (vi) technological change and competition, (vii) manufacturing uncertainties and (viii) dependence on collaborative partners and other third parties. Even if our product candidates appear promising at an early stage of development, they may not reach the market for numerous reasons. Such reasons include the possibilities that the products will prove ineffective or unsafe during clinical trials, will fail to receive necessary regulatory approvals, will be difficult to manufacture on a large scale, will be uneconomical to market or will be precluded from commercialization by proprietary rights of third parties.

The Company anticipates that at its current spending level, existing available cash and cash equivalents and short-term investments will be adequate to satisfy working capital requirements for its current operations through the second quarter of 2003. Alteon will require substantial additional funding in order to continue the research, product development, pre-clinical testing and clinical trials of its product candidates and to bring such products to commercialization. If adequate funding is not available, the Company may be required to curtail significantly one or more of its research or development programs and other Company activities.

### NOTE 2 - CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS

Cash and cash equivalents include cash and highly liquid investments, which have a maturity of less than three months at the time of purchase. Short-term investments are considered available-for-sale and are recorded at fair value, as determined by quoted market value, with changes in fair value recorded as a component of accumulated other comprehensive income. As of June 30, 2002 and December 31, 2001, short-term investments were invested in debt instruments of the U.S. government, government agencies, financial institutions and corporations with strong credit ratings. They consist of the following:

|                              | June 30,<br>2002 | December 31,<br>2001 |
|------------------------------|------------------|----------------------|
|                              | -----            | -----                |
| U.S. government agency funds | \$12,946,000     | \$5,479,434          |
| Corporate obligations .....  | --               | 996,950              |
|                              | -----            | -----                |
|                              | \$12,946,000     | \$6,476,384          |
|                              | =====            | =====                |

### NOTE 3 - NET LOSS PER SHARE

Basic loss per share is based on the weighted average number of shares outstanding during the period. Diluted loss per share is the same as basic loss per share, since the assumed exercise of stock options and warrants and the conversion of preferred stock would be antidilutive. The amount of common stock equivalents excluded from the calculation as of June 30, 2002, was 25,342,161.

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### NOTE 4 - COMPREHENSIVE INCOME/(LOSS)

The following sets forth comprehensive income/(loss) for the three and six months ended June 30, 2002 and 2001:

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|   | Three Months<br>Ended June 30, |                | Six Months<br>Ended June 30, |             |
|---|--------------------------------|----------------|------------------------------|-------------|
|   | 2002                           | 2001           | 2002                         | 2001        |
| Net Loss .....  | \$ (4,844,205)                 | \$ (2,306,385) | \$ (8,585,790)               | \$ (6,334,5 |
| Net Unrealized Gain/(Loss)<br>on Short-Term Investments | 11,868                         | (6,789)        | (6,486)                      | 4,5         |
| Comprehensive Loss .....                                | \$ (4,832,337)                 | \$ (2,313,174) | \$ (8,592,276)               | \$ (6,329,9 |

NOTE 5 - STOCK COMPENSATION

In March 2000, the Financial Accounting Standards Board ("FASB") released Interpretation No. 44, "Accounting for Certain Transactions Involving Stock Compensation, An Interpretation of APB Opinion No. 25." The interpretation became effective on July 1, 2000, but in some circumstances applies to transactions that occurred prior to the effective date. Under the interpretation, stock options that are repriced must be accounted for as variable-plan arrangements. This interpretation requires the Company to record compensation expense or benefit, which is adjusted every quarter, for increases or decreases in the fair value of the repriced options based on changes in our stock price from the value at July 1, 2000, until the options are exercised, forfeited or expire. This requirement applies to any options repriced after December 15, 1998. On February 2, 1999, the Company repriced certain stock options. The total non-cash stock compensation (benefit)/expense resulting from the repricing for the three months ended June 30, 2002 and June 30, 2001, is \$(775,206) and \$(859,381), respectively, and for the six months ended June 30, 2002 and June 30, 2001, is \$(1,409,151) and \$209,444, respectively.

NOTE 6 - RECENTLY ISSUED ACCOUNTING STANDARDS

In August 2001, the FASB issued Statement of Financial Accounting Standards ("SFAS") No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets" ("SFAS No. 144"), which is effective for fiscal years beginning after December 15, 2001, and addresses financial accounting and reporting for the impairment or disposal of long-lived assets. This statement supersedes SFAS No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of" ("SFAS No. 121"), and the accounting and reporting provisions of Accounting Principles Board Opinion No. 30, "Reporting the Results of Operations--Reporting the Effects of Disposal of a Segment of a Business, and Extraordinary, Unusual and Infrequently Occurring Events and Transactions" ("APB No. 30"), for the disposal of a segment of a business. Alteon adopted the standard on January 1, 2002, and the adoption of SFAS No. 144 did not have a material effect on the Company's results of operations or financial position.

During June 2001, the FASB issued SFAS No. 141, "Business Combinations" ("SFAS No. 141") and No. 142, "Goodwill and Other Intangible Assets" ("SFAS No. 142"). SFAS No. 141 changes the accounting for business combinations, requiring that all business combinations be accounted for using the purchase method and that intangible assets be recognized as assets apart from goodwill if they arise from contractual or other legal rights, or if they are separable or capable of being separated from the acquired entity and sold, transferred, licensed, rented or exchanged. SFAS No. 141 is effective for all business combinations initiated after June 30, 2001. SFAS No. 142 specifies the financial accounting and

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reporting for acquired goodwill and other intangible assets. Goodwill and intangible assets that have indefinite useful lives will not be amortized, but rather will be tested at least annually for impairment. SFAS No. 142 is effective for fiscal years beginning after December 15, 2001.

SFAS No. 142 requires that the useful lives of intangible assets acquired on or before June 30, 2001, be reassessed and the remaining amortization periods adjusted accordingly. Previously recognized intangible assets deemed to have indefinite lives shall be tested for impairment. Goodwill recognized on or before June 30, 2001, shall be assigned to one or more reporting units and shall be tested for impairment as of the beginning of the fiscal year in which SFAS No. 142 is initially applied in its entirety. The Company adopted SFAS No. 142 as of January 1, 2002.

The adoption of this pronouncement did not have any impact on the Company's results of operations, cash flows or financial position.

### NOTE 7 - STOCKHOLDERS' EQUITY

In January 2002, Alteon completed a public offering of 4,450,000 shares of common stock at \$4.25 per share, which provided net proceeds of \$18,610,521.

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Series G Preferred Stock and Series H Preferred Stock dividends are payable quarterly in shares of preferred stock. For the three months ended June 30, 2002 and June 30, 2001, preferred stock dividends were \$859,304 and \$789,985, respectively, and for the six months ended June 30, 2002 and June 30, 2001, preferred stock dividends were \$1,691,719 and \$1,555,250, respectively.

### NOTE 8 - SUBSEQUENT EVENT

Alteon and Yamanouchi Pharmaceutical Co, Ltd. ("Yamanouchi") have entered into a letter agreement, which terminated their License Agreement dated as of June 16, 1989, effective as of August 5, 2002. Pursuant to the letter agreement, for a period of fifteen years, (i) Alteon will pay Yamanouchi royalties on any sales of pimagedine or pimagedine products in the territory covered by the License Agreement and (ii) Alteon will have the option to purchase from Yamanouchi all or any part of its common stock owned by Yamanouchi.

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## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### OVERVIEW

We are a product-based biopharmaceutical company primarily engaged in the discovery and development of oral drugs to reverse or slow down diseases of aging and complications of diabetes. Our product candidates represent novel approaches to some of the largest pharmaceutical markets. Two of our compounds are in clinical development; several others are in early development. These pharmaceutical candidates were developed as a result of our research on the A.G.E. pathway, a fundamental pathological process and inevitable consequence of aging that causes or contributes to many medical disorders, including cardiovascular, kidney and eye diseases.

Our lead compound, ALT-711, is initially being developed for cardiovascular indications, including systolic hypertension and diastolic heart failure ("DHF"). We have completed a Phase IIa trial to evaluate the effect of



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ALT-711 on cardiovascular compliance. Based on positive results that demonstrated the ability of ALT-711 to increase the elasticity of the cardiovascular system, we have initiated two Phase IIb efficacy trials of ALT-711, the SAPPHIRE (Systolic And Pulse Pressure Hemodynamic Improvement by Restoring Elasticity) and SILVER (Systolic Hypertension Interaction with Left Ventricular Remodeling) trials. The compound is also being evaluated in a Phase IIa trial in DHF, the DIAMOND (Distensibility Improvement And ReModeling in Diastolic Heart Failure) trial, as well as a Phase I program in end-stage renal disease patients undergoing peritoneal dialysis.

We have exceeded the targeted enrollment of 180 patients in the SILVER trial, but will continue to enroll patients in this trial until we have enrolled 450 patients in the SAPPHIRE trial, which is expected to be in the fourth quarter 2002. Data from both trials, as well as the data from the DIAMOND trial of 20 patients, will be unblinded in 2003.

As we continue clinical development of ALT-711, we will determine if it is appropriate to retain development and marketing rights for one or several indications in North America, while at the same time continuing to evaluate potential corporate partnerships for the further development and ultimate marketing of the compound in other territories throughout the world.

A topical formulation of an A.G.E. Crosslink Breaker, ALT-744, is being clinically evaluated in skin aging for cosmetic applications. We continue to evaluate product development opportunities from among our A.G.E. Crosslink Breaker compounds and other classes of compounds in our patent estate.

Since our inception in October 1986, we have devoted substantially all of our resources to research, drug discovery and development programs. To date, we have not generated any revenues from the sale of products and do not expect to generate any such revenues for a number of years, if at all. We have incurred an accumulated deficit of \$159,286,000 as of June 30, 2002, and expect to incur operating losses, potentially greater than losses in prior years, for a number of years.

We have financed our operations through proceeds from an initial public offering of common stock in 1991, public offerings of common stock, private placements of common and preferred equity securities, revenue from present and former collaborative relationships, reimbursement of certain of our research and development expenses by our collaborative partners, investment income earned on cash balances and short-term investments and the sale of a portion of our New Jersey net operating loss carryforwards.

Our business is subject to significant risks including, but not limited to, (i) our ability to obtain funding, (ii) the risks inherent in our research and development efforts, including clinical trials, (iii) uncertainties associated with obtaining and enforcing our patents and with the patent rights of others, (iv) the lengthy, expensive and uncertain process of seeking regulatory approvals, (v) uncertainties regarding government reforms and product pricing and reimbursement levels, (vi) technological change and competition, (vii) manufacturing uncertainties and (viii) dependence on collaborative partners and other third parties. Even if our product candidates appear promising at an early stage of development, they may not reach the market for numerous reasons. Such reasons include the possibilities that the products will prove ineffective or unsafe during clinical trials, will fail to receive necessary regulatory approvals, will be difficult to manufacture on a large scale, will be uneconomical to market or will be precluded from commercialization by proprietary rights of third parties. These risks and others are discussed under the heading "Forward-Looking Statements and Cautionary Statements."

RESULTS OF OPERATIONS

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THREE MONTHS ENDED JUNE 30, 2002 AND 2001

Total revenues for the three months ended June 30, 2002, and the three months ended June 30, 2001, were \$117,000 and \$100,000, respectively. Revenues were derived from interest earned on cash and cash equivalents and short-term investments. The 17.0% increase in income was attributable to larger investment balances, partially offset by the decrease in short-term interest rates.

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### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

Our total expenses were \$4,961,000 for the three months ended June 30, 2002, compared to \$2,407,000 for the three months ended June 30, 2001, and in each year consisted primarily of research and development expenses. Research and development expenses included third-party expenses associated with pre-clinical and clinical studies, manufacturing costs, including the development and preparation of clinical supplies, personnel and personnel-related expenses and facility expenses. Research and development expenses were \$4,364,000 for the three months ended June 30, 2002 and primarily consisted of \$1,771,000 in clinical trial expenses related to the Phase IIb SAPPHIRE and SILVER trials, \$764,000 related to manufacturing (process development, tablet manufacturing and packaging) and drug stability studies, \$191,000 in pre-clinical expenses, \$881,000 in personnel and personnel-related expenses and a non-cash variable stock compensation (benefit)/expense of \$(47,000). Research and development expenses for the three months ended June 30, 2001, were \$1,991,000, and primarily consisted of \$131,000 in clinical trial expenses related to the close of a Phase I pharmacokinetic study of ALT-711, \$694,000 of manufacturing expenses and drug stability studies associated with the ALT-711 programs, \$515,000 in personnel and personnel-related expenses and a non-cash variable stock compensation (benefit)/expense of \$(101,000).

Excluding the non-cash variable stock compensation benefit, research and development expenses increased by \$2,319,000, or 110.8%, primarily due to the Phase IIb SAPPHIRE and SILVER clinical trials. These trials were initiated during the second half of 2001, and are now actively enrolling patients. The release of data for these trials is targeted for 2003.

The development and successful commercialization of ALT-711 are subject to substantial risks described in this Report. See, for example, "Forward-Looking Statements and Cautionary Statements--If we do not successfully develop any products, we may not derive any revenues."

General and administrative expenses increased to \$597,000 for the three months ended June 30, 2002, compared to \$416,000 for the same period in 2001, and included a non-cash variable stock compensation (benefit)/expense of \$(729,000) and \$(758,000), respectively, which resulted from a decline in our stock price. Excluding the non-cash variable stock compensation, general and administrative expenses increased \$152,000, or 12.9%, primarily due to an increase in patent expense.

Our net loss applicable to common stockholders increased to \$5,704,000 for the three months ended June 30, 2002, compared to \$3,096,000 in the same period in 2001, an increase of 84.2%. This was primarily a result of increased clinical trial expenses due to the ongoing Phase IIb SAPPHIRE and SILVER trials, decreased interest rates on investment balances and increased preferred stock dividends. Included in the net loss applicable to common stockholders are preferred stock dividends of approximately \$859,000 and \$790,000 for the three months ended June 30, 2002 and 2001, respectively.

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SIX MONTHS ENDED JUNE 30, 2002 AND 2001

Total revenues for the six months ended June 30, 2002, and the six months ended June 30, 2001, were \$253,000 and \$253,000, respectively. Revenues were derived from interest earned on cash and cash equivalents and short-term investments. Total revenues were unchanged due to larger investment balances, offset by a significant decrease in short-term interest rates.

Our total expenses were \$8,838,000 for the six months ended June 30, 2002, compared to \$6,587,000 for the six months ended June 30, 2001, and in each year consisted primarily of research and development expenses. Research and development expenses for the six months ended June 30, 2002 were \$7,651,000 and primarily consisted of \$2,822,000 in clinical trial expenses related to the Phase IIb SAPPHIRE and SILVER trials, \$1,634,000 related to the manufacturing of the active ingredient for ALT-711, process development, packaging, tablet manufacturing and drug stability studies, \$420,000 in pre-clinical expenses, \$1,549,000 in personnel and personnel-related expenses and a non-cash variable stock compensation (benefit)/expense of \$(94,000). Research and development expenses for the six months ended June 30, 2001, were \$4,201,000 and primarily consisted of \$257,000 in clinical trial expenses related to a Phase I pharmacokinetic study of ALT-711, \$1,292,000 of manufacturing expenses and drug stability studies associated with the ALT-711 programs, \$1,335,000 in personnel and personnel-related expenses and a non-cash variable stock compensation (benefit)/expense of \$136,000.

Excluding the non-cash variable stock compensation (benefit)/expense, research and development expenses increased by \$3,680,000, or 90.5%, primarily due to the Phase IIb SAPPHIRE and SILVER clinical trials. These trials were initiated during the second half of 2001, and are now actively enrolling patients. The release of data for these trials is targeted for 2003.

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### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

The development and successful commercialization of ALT-711 are subject to substantial risks described in this Report. See, for example, "Forward-Looking Statements and Cautionary Statements--If we do not successfully develop any products, we may not derive any revenues."

General and administrative expenses decreased to \$1,187,000 for the six months ended June 30, 2002, compared to \$2,386,000 for the same period in 2001, and included a non-cash variable stock compensation (benefit)/expense of \$(1,316,000) and \$73,000, respectively. Excluding the non-cash variable stock compensation (benefit)/expense, general and administrative expenses increased \$190,000, or 8.2%, primarily due to increased patent and recruiting fees.

Our net loss applicable to common stockholders increased to \$10,278,000 for the six months ended June 30, 2002, compared to \$7,890,000 in the same period in 2001, an increase of 30.3%. This was primarily a result of increased research and development expenses due to increased enrollment in the Phase IIb SAPPHIRE and SILVER clinical trials and increased preferred stock dividends, offset by a non-cash stock compensation benefit. Included in the net loss applicable to common stockholders are preferred stock dividends of approximately \$1,692,000 and \$1,555,000 for the six months ended June 30, 2002 and 2001, respectively.

### LIQUIDITY AND CAPITAL RESOURCES

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We had cash, cash equivalents and short-term investments at June 30, 2002, of \$22,329,000, compared to \$10,726,000 at December 31, 2001. This is an increase in cash and cash equivalents and short-term investments for the six months ended June 30, 2002, of \$11,603,000. This consisted of \$18,611,000 of net proceeds from a public offering of common stock and \$115,000 of proceeds from stock option exercises. This was offset by \$7,086,000 of cash used in operations, net of \$1,187,000 in proceeds from the sale of our NOLs, and consisted primarily of research and development expenses, personnel-related costs and facility expenses, and approximately \$30,000 in capital expenditures.

In January 2002, we completed a public offering of 4,450,000 shares of common stock at \$4.25 per share, which provided net proceeds of approximately \$18,611,000.

At December 31, 2001, we had available federal net operating loss carryforwards, which expire in various amounts from the years 2006 through 2020, of approximately \$135,500,000 and New Jersey net operating loss carryforwards, which expire in the years 2002 through 2007, of approximately \$85,100,000. In addition, we had federal research and development tax credit carryforwards of approximately \$5,100,000 and New Jersey research and development tax credit carryforwards of approximately \$1,600,000. The amount of federal net operating loss and research and development tax credit carryforwards which can be utilized in any one period may become limited by federal income tax regulations if a cumulative change in ownership of more than 50% occurs within a three-year period.

In December 2001, we sold \$6,243,000 of our gross New Jersey net operating loss carryforwards and \$802,000 of our New Jersey research and development tax credit carryforwards under the State of New Jersey's Technology Business Tax Certificate Transfer Program (the "Program"). The Program allows qualified technology and biotechnology businesses in New Jersey to sell unused amounts of net operating loss carryforwards and defined research and development tax credits for cash. The proceeds from the sale in 2001 were \$1,187,000 and were recorded as a tax benefit in the December 31, 2001 statement of operations. The proceeds from the sale of the net operating loss carryforwards and the research and development tax credit carryforwards sold in 2001 were received on January 4, 2002. The State of New Jersey may renew the Program annually and limits the aggregate proceeds to \$10,000,000. We cannot be certain if we will be able to sell any of the carryforwards in the future.

We anticipate that at our current spending level, our existing available cash and cash equivalents and short-term investments will be adequate to satisfy our working capital requirements for our current operations through the second quarter of 2003. If it becomes necessary, we have the ability to reduce the cash burn rate, as we have limited fixed commitments. Any such reduction may require us to curtail or discontinue the research, product development, pre-clinical testing and clinical trials of some or all of our product candidates. In addition, we will require substantial new funding in order to continue the research, product development, pre-clinical testing and clinical trials of ALT-711, other A.G.E. Crosslink Breakers and A.G.E.-Formation Inhibitors. We will also require additional funding for operating expenses, the pursuit of regulatory approvals for our product candidates and the establishment of marketing and sales capabilities.

### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

The amount of our future capital requirements will depend on numerous factors, including the progress of our research and development programs, the

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conduct of pre-clinical tests and clinical trials, the development of regulatory submissions, the costs associated with protecting patents and other proprietary rights, the development of marketing and sales capabilities and the availability of third-party funding.

Because of our long-term capital requirements, we may seek access to the public or private equity markets whenever conditions are favorable. We may also seek additional funding through corporate collaborations and other financing vehicles, potentially including off-balance sheet financing through limited partnerships or corporations. There can be no assurance that such funding will be available at all or on terms acceptable to us. If adequate funds are not available, we may be required to curtail significantly one or more of our research or development programs. If we obtain funds through arrangements with collaborative partners or others, we may be required to relinquish rights to certain of our technologies or product candidates.

Our current priorities are the evaluation and continued development of ALT-711, our lead A.G.E. Crosslink Breaker candidate, and determining the optimal course for the continued development of additional A.G.E. Crosslink Breaker compounds and A.G.E.-Formation Inhibitors. We are focusing our resources on the development of ALT-711. As we continue clinical development of ALT-711, we will determine if it is appropriate to retain development and marketing rights for one or several indications in North America, while at the same time continuing to evaluate potential corporate partnerships for the further development and ultimate marketing of the compound throughout the world. In addition, we are actively exploring partnering and regulatory pathways for the continued development of pimagedine. As described above, we believe that additional development of this compound and other product candidates will require us to find additional sources of funding.

### CRITICAL ACCOUNTING POLICIES

In December 2001, the U.S. Securities and Exchange Commission issued a statement concerning certain views of the Commission regarding the appropriate amount of disclosure by publicly held companies with respect to their critical accounting policies. In particular, the Commission expressed its view that in order to enhance investor understanding of financial statements, companies should explain the effects of critical accounting policies as they are applied, the judgments made in the application of these policies and the likelihood of materially different reported results if different assumptions or conditions were to prevail. We have since carefully reviewed the disclosures included in its filings with the Commission, including, without limitation, our Annual Report on Form 10-K for the year ended December 31, 2001, and accompanying audited financial statements and related notes thereto, as well as our definitive proxy statement for the 2002 Annual Meeting. We believe the effect of the following accounting policy is significant to our results of operations and financial condition.

Based on the performance of our stock, we repriced certain employee stock options on February 2, 1999. As a result of this repricing, options to purchase 1.06 million shares of stock were repriced and certain vesting periods related to these options were modified or extended. Interpretation No. 44, "Accounting for Certain Transactions Involving Stock Compensation, An Interpretation of APB Opinion No. 25," requires us to record compensation expense or benefit, which is adjusted every quarter, for increases or decreases in the fair value of the repriced options based on changes in our stock price from the value at July 1, 2000, until the repriced options are exercised, forfeited or expire. As a result, net income applicable to common stockholders and net loss per share to common stockholders may be subject to volatility.

### FORWARD-LOOKING STATEMENTS AND CAUTIONARY STATEMENTS

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Statements in this Form 10-Q that are not statements or descriptions of historical facts are "forward-looking" statements under Section 21E of the Securities Exchange Act of 1934, as amended, and the Private Securities Litigation Reform Act of 1995 and are subject to numerous risks and uncertainties. These forward-looking statements and other forward-looking statements made by us or our representatives are based on a number of assumptions. The words "believe," "expect," "anticipate," "intend," "estimate" or other expressions, which are predictions of or indicate future events and trends and which do not relate to historical matters, identify forward-looking statements. Readers are cautioned not to place undue reliance on these forward-looking statements as they involve risks and uncertainties, and actual results could differ materially from those currently anticipated due to a number of factors, including those set forth in this section and elsewhere in this Form 10-Q. These factors include, but are not limited to, the risks set forth below.

The forward-looking statements represent our judgment and expectations as of the date of this Report. We assume no obligation to update any such forward-looking statements.

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### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

IF WE DO NOT OBTAIN SUFFICIENT ADDITIONAL FUNDING TO MEET OUR NEEDS, WE MAY HAVE TO CURTAIL OR DISCONTINUE THE RESEARCH, PRODUCT DEVELOPMENT, PRE-CLINICAL TESTING AND CLINICAL TRIALS OF SOME OR ALL OF OUR PRODUCT CANDIDATES.

We anticipate that at our current spending level, our existing available cash and cash equivalents and short-term investments will be adequate to satisfy our working capital requirements for our current operations through the second quarter of 2003. While we expect to apply a portion of the proceeds of our recent stock offering to the ongoing ALT-711 clinical development program, the timing and extent of ALT-711's future clinical development will be determined by our ability to secure additional financing. In addition, we will require substantial new funding in order to continue the research, product development, pre-clinical testing and clinical trials of ALT-711, other A.G.E. Crosslink Breakers and A.G.E.-Formation Inhibitors. We will also require additional funding for operating expenses, the pursuit of regulatory approvals for our product candidates and the establishment of marketing and sales capabilities.

Our future capital requirements will depend on many factors, including continued scientific progress in our research and development programs, the size and complexity of these programs, progress with pre-clinical testing and clinical trials, the time and costs involved in obtaining regulatory approvals, the costs involved in filing, prosecuting and enforcing patent claims, competing technological and market developments, the establishment of additional collaborative arrangements, the cost of manufacturing arrangements, commercialization activities and the cost of product in-licensing and strategic acquisitions, if any. Our cash reserves and other liquid assets may not be adequate to satisfy our longer-term capital and operating requirements.

IF WE DO NOT SUCCESSFULLY DEVELOP ANY PRODUCTS, WE MAY NOT DERIVE ANY REVENUES.

We have not yet requested or received regulatory approval for any product from the FDA or any other regulatory body. All of our product candidates are still in research or clinical development. We may not succeed in the development and marketing of any therapeutic or diagnostic product. To achieve profitable operations, we must, alone or with others, successfully identify, develop, introduce and market proprietary products. Such products will require significant additional investment, development and pre-clinical and clinical

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testing prior to potential regulatory approval and commercialization.

The development of new pharmaceutical products is highly uncertain and subject to a number of significant risks. Potential products that appear to be promising at early stages of development may not reach the market for a number of reasons. Potential products may be found ineffective or cause harmful side effects during pre-clinical testing or clinical trials, fail to receive necessary regulatory approvals, be difficult to manufacture on a large scale, be uneconomical, fail to achieve market acceptance or be precluded from commercialization by proprietary rights of third parties. We may not be able to undertake additional clinical trials. In addition, our product development efforts may not be successfully completed, we may not obtain regulatory approvals, and our products, if introduced, may not be successfully marketed or achieve customer acceptance. We do not expect any of our products, including ALT-711 and pimagedine, to be commercially available for a number of years, if at all.

CLINICAL TRIALS REQUIRED FOR OUR PRODUCT CANDIDATES ARE EXPENSIVE AND TIME-CONSUMING, AND THEIR OUTCOME IS UNCERTAIN.

Before obtaining regulatory approvals for the commercial sale of any of our products under development, we must demonstrate through pre-clinical studies and clinical trials that the product is safe and effective for use in each target indication. The length of time necessary to complete clinical trials varies significantly and may be difficult to predict. Factors which can cause delay or termination of our clinical trials include: (i) slower than expected patient enrollment due to the nature of the protocol, the proximity of patients to clinical sites, the eligibility criteria for the study, competition with clinical trials for other drug candidates or other factors; (ii) lower than expected retention rates of patients in a clinical trial; (iii) inadequately trained or insufficient personnel at the study site to assist in overseeing and monitoring clinical trials; (iv) delays in approvals from a study site's review board; (v) longer treatment time required to demonstrate effectiveness or determine the appropriate product dose; (vi) lack of sufficient supplies of the product candidate; (vii) adverse medical events or side effects in treated patients; (viii) lack of effectiveness of the product candidate being tested; and (ix) regulatory changes.

Even if we obtain positive results from pre-clinical or clinical trials for a particular product, we may not achieve the same success in future trials of that product. In addition, some or all of the clinical trials we undertake may not demonstrate sufficient safety and efficacy to obtain the requisite regulatory approvals, which could prevent the creation of marketable products. Our product development costs will increase if we have delays in testing or approvals, if we need to perform more or larger clinical trials than planned or if our trials are not successful. Delays in our clinical trials may harm our financial results and the commercial prospects for our products.

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### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

IF WE ARE UNABLE TO DERIVE REVENUES FROM PRODUCT SALES, WE MAY NEVER BE PROFITABLE.

All of our revenues to date have been generated from collaborative research agreements and financing activities, or interest income earned on these funds. We have not received any revenues from product sales. We may not realize product revenues on a timely basis, if at all.

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At June 30, 2002, we had an accumulated deficit of \$159,286,000. We anticipate that we will incur substantial, potentially greater, losses in the future. Our products under development may not be successfully developed and our products, if successfully developed, may not generate revenues sufficient to enable us to earn a profit. We expect to incur substantial additional operating expenses over the next several years as our research, development and clinical trial activities increase. We do not expect to generate revenues from the sale of products, if any, for a number of years. Our ability to achieve profitability depends, in part, on our ability to enter into agreements for product development, obtain regulatory approval for our products and develop the capacity, or enter into agreements, for the manufacture, marketing and sale of any products. We may not obtain required regulatory approvals, or successfully develop, manufacture, commercialize and market product candidates, and we may never achieve product revenues or profitability.

PRIOR STOCK OPTION REPRICING MAY HAVE AN ADVERSE EFFECT ON OUR FUTURE FINANCIAL PERFORMANCE.

Based on the performance of our stock, we repriced certain employee stock options on February 2, 1999, in order to bolster employee retention. As a result of this repricing, options to purchase 1.06 million shares of stock were repriced and certain vesting periods related to these options were modified or extended. This repricing may have a material adverse impact on future financial performance based on Interpretation No. 44, "Accounting for Certain Transactions Involving Stock Compensation, An Interpretation of APB Opinion No. 25." This interpretation requires us to record compensation expense or benefit, which is adjusted every quarter, for increases or decreases in the fair value of the repriced options based on changes in our stock price from the value at July 1, 2000, until the repriced options are exercised, forfeited or expire.

IF WE ARE NOT ABLE TO FORM AND MAINTAIN THE COLLABORATIVE RELATIONSHIPS THAT OUR BUSINESS STRATEGY REQUIRES, THEN OUR PROGRAMS WILL SUFFER AND WE MAY NOT BE ABLE TO DEVELOP PRODUCTS.

Our strategy for developing and deriving revenues from our products depends, in large part, upon entering into arrangements with research collaborators, corporate partners and others.

We have established collaborative arrangements with Roche Diagnostics GmbH, IDEXX Laboratories, Inc. and Gamida for Life with respect to the development of drug therapies and diagnostics utilizing our scientific platforms. To succeed, we will have to develop additional relationships. We are seeking to establish new collaborative relationships to provide the funding necessary for continuation of our product development, but such effort may not be successful. If we are unable to enter into or manage additional collaborations, our programs may suffer and we may be unable to develop products.

IF WE ARE UNABLE TO MAINTAIN OUR COLLABORATIVE RELATIONSHIPS, OUR PRODUCT DEVELOPMENT MAY BE DELAYED AND DISPUTES OVER RIGHTS TO TECHNOLOGY MAY RESULT.

We will, in some cases, be dependent upon outside partners to conduct pre-clinical testing and clinical trials and to provide adequate funding for our development programs. Our corporate partners may have all or a significant portion of the development and regulatory approval responsibilities. Failure of the corporate partners to develop marketable products or to gain the appropriate regulatory approvals on a timely basis, if at all, would have a material adverse effect on our business, financial condition and results of operations.

In most cases, we will not be able to control the amount and timing of resources that our corporate partners devote to our programs or potential products. If any of our corporate partners breached or terminated its agreements



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with us or otherwise failed to conduct its collaborative activities in a timely manner, the pre-clinical or clinical development or commercialization of product candidates or research programs could be delayed, and we would be required to devote additional resources to product development and commercialization or terminate certain development programs.

Disputes may arise in the future with respect to the ownership of rights to any technology we develop with third parties. These and other possible disagreements between us and collaborators could lead to delays in the collaborative research, development or commercialization of product candidates or could require or result in litigation or arbitration, which would be time-consuming and expensive and would have a material adverse effect on our business, financial condition and results of operations.

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### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

Any corporate partners we have may develop, either alone or with others, products that compete with the development and marketing of our products. Competing products, either developed by the corporate partners or to which the corporate partners have rights, may result in their withdrawal of support with respect to all or a portion of our technology, which would have a material adverse effect on our business, financial condition and results of operations.

IF WE CANNOT SUCCESSFULLY DEVELOP A MARKETING AND SALES FORCE OR MAINTAIN SUITABLE ARRANGEMENTS WITH THIRD PARTIES TO MARKET AND SELL OUR PRODUCTS, OUR ABILITY TO DELIVER PRODUCTS MAY BE IMPAIRED.

For certain of our products, we have licensed exclusive marketing rights to our corporate partners or formed collaborative marketing arrangements within specified territories in return for royalties to be received on sales, a share of profits or beneficial transfer pricing. These agreements are terminable at the discretion of our partners upon as little as 90 days' prior written notice. If the licensee or marketing partner terminates an agreement or fails to market a product successfully, our business, financial condition and results of operations may be adversely affected.

We currently have no experience in marketing or selling pharmaceutical products. In order to achieve commercial success for any approved product, we must either develop a marketing and sales force or, where appropriate or permissible, enter into arrangements with third parties to market and sell our products. We might not be successful in developing marketing and sales capabilities. Further, we may not be able to enter into marketing and sales agreements with others on acceptable terms, and any such arrangements, if entered into, may be terminated. If we develop our own marketing and sales capability, it will compete with other companies that currently have experienced, well funded and larger marketing and sales operations. To the extent that we enter into co-promotion or other sales and marketing arrangements with other companies, revenues will depend on the efforts of others, which may not be successful.

IF WE CANNOT SUCCESSFULLY FORM AND MAINTAIN SUITABLE ARRANGEMENTS WITH THIRD PARTIES FOR THE MANUFACTURING OF THE PRODUCTS WE MAY DEVELOP, OUR ABILITY TO DEVELOP OR DELIVER PRODUCTS MAY BE IMPAIRED.

We have no experience in manufacturing products for commercial purposes and do not have manufacturing facilities. Consequently, we are dependent on contract manufacturers for the production of products for development and commercial purposes. The manufacture of our products for clinical trials and

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commercial purposes is subject to cGMP regulations promulgated by the FDA. In the event that we are unable to obtain or retain third-party manufacturing for our products, we will not be able to commercialize such products as planned. We may not be able to enter into agreements for the manufacture of future products with manufacturers whose facilities and procedures comply with cGMP and other regulatory requirements. Our current dependence upon others for the manufacture of our products may adversely affect our profit margin, if any, on the sale of future products and our ability to develop and deliver such products on a timely and competitive basis.

IF WE ARE NOT ABLE TO PROTECT THE PROPRIETARY RIGHTS THAT ARE CRITICAL TO OUR SUCCESS, THE DEVELOPMENT AND ANY POSSIBLE SALES OF OUR PRODUCT CANDIDATES COULD SUFFER AND COMPETITORS COULD FORCE OUR PRODUCTS COMPLETELY OUT OF THE MARKET.

Our success will depend on our ability to obtain patent protection for our products, preserve our trade secrets, prevent third parties from infringing upon our proprietary rights and operate without infringing upon the proprietary rights of others, both in the U.S. and abroad.

The degree of patent protection afforded to pharmaceutical inventions is uncertain and our potential products are subject to this uncertainty. Competitors may develop competitive products outside the protection that may be afforded by the claims of our patents. We are aware that other parties have been issued patents and have filed patent applications in the U.S. and foreign countries with respect to other agents that have an effect on A.G.E.s. or the formation of A.G.E. crosslinks. In addition, although we have several patent applications pending to protect proprietary technology and potential products, these patents may not be issued, and the claims of any patents, which do issue, may not provide significant protection of our technology or products. In addition, we may not enjoy any patent protection beyond the expiration dates of our currently issued patents.

We also rely upon unpatented trade secrets and improvements, unpatented know-how and continuing technological innovation to maintain, develop and expand our competitive position, which we seek to protect, in part, by confidentiality agreements with our corporate partners, collaborators, employees and consultants. We also have invention or patent assignment agreements with our employees and certain, but not all, corporate partners and consultants. Relevant inventions may be developed by a person not bound by an invention assignment agreement. Binding agreements may be breached, and we may not have adequate remedies for such breach. In addition, our trade secrets may become known to or be independently discovered by competitors.

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### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

IF WE FAIL TO OBTAIN REGULATORY APPROVALS FOR OUR PRODUCTS, THE COMMERCIAL USE OF OUR PRODUCTS WILL BE LIMITED.

Our research, pre-clinical testing and clinical trials of our product candidates are, and the manufacturing and marketing of our products will be, subject to extensive and rigorous regulation by numerous governmental authorities in the U.S. and in other countries where we intend to test and market our product candidates.

Prior to marketing, any product we develop must undergo an extensive regulatory approval process. This regulatory process, which includes pre-clinical testing and clinical trials and may include post-marketing surveillance of each compound to establish its safety and efficacy, can take

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many years and can require the expenditure of substantial resources. Data obtained from pre-clinical and clinical activities is susceptible to varying interpretations that could delay, limit or prevent regulatory approval. In addition, we may encounter delays or rejections based upon changes in FDA policy for drug approval during the period of product development and FDA regulatory review of each submitted NDA. We may encounter similar delays in foreign countries. We may not obtain regulatory approval for the drugs we develop. Moreover, regulatory approval may entail limitations on the indicated uses of the drug. Further, even if we obtain regulatory approval, a marketed drug and its manufacturer are subject to continuing review and discovery of previously unknown problems with a product or manufacturer which may have adverse effects on our business, financial condition and results of operations, including withdrawal of the product from the market. Violations of regulatory requirements at any stage, including pre-clinical testing and clinical trials, the approval process or post-approval, may result in various adverse consequences including the FDA's delay in approving, or its refusal to approve, a product withdrawal of an approved product from the market and the imposition of criminal penalties against the manufacturer and NDA holder. None of our products has been approved for commercialization in the U.S. or elsewhere. We may not be able to obtain FDA approval for any products. Failure to obtain requisite governmental approvals or failure to obtain approvals of the scope requested will delay or preclude our licensees or marketing partners from marketing our products or limit the commercial use of such products and will have a material adverse effect on our business, financial condition and results of operations.

IF WE ARE NOT ABLE TO COMPETE SUCCESSFULLY WITH OTHER COMPANIES IN THE DEVELOPMENT AND MARKETING OF CURES AND THERAPIES FOR DIABETES, CARDIOVASCULAR DISEASES AND THE OTHER CONDITIONS FOR WHICH WE SEEK TO DEVELOP PRODUCTS, WE MAY NOT BE ABLE TO CONTINUE OUR OPERATIONS.

We are engaged in pharmaceutical fields characterized by extensive research efforts and rapid technological progress. Many established pharmaceutical and biotechnology companies with resources greater than ours are attempting to develop products that would be competitive with our products. Other companies may succeed in developing products that are safer, more efficacious or less costly than any we may develop and may also be more successful than us in production and marketing. Rapid technological development by others may result in our products becoming obsolete before we recover a significant portion of the research, development or commercialization expenses incurred with respect to those products.

Certain technologies under development by other pharmaceutical companies could result in a cure for diabetes, or the reduction of the incidence of diabetes and its complications or better treatments for cardiovascular disease and/or diabetes. For example, a number of companies are investigating islet cell transplantation as a possible cure for Type 1 diabetes. Results of a study conducted by the National Institutes of Health, known as the Diabetes Control and Complications Trial, published in 1993, showed that tight glucose control reduced the incidence of diabetic complications. Several pharmaceutical companies have introduced new products for glucose control for the management of hyperglycemia in Type 2 diabetes. In addition, several large companies have initiated or expanded research, development and licensing efforts to build pharmaceutical franchises focusing on cardiovascular disease, diabetic nephropathy, neuropathy, retinopathy and related conditions. It is possible that one or more of these initiatives may reduce or eliminate the market for some of our products.

A broad range of cardiovascular and antidiabetic drugs are under development by many pharmaceutical and biotechnology companies. It is possible that one or more of these initiatives may reduce or eliminate the market for some of our products.

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IF GOVERNMENTS AND THIRD-PARTY PAYERS CONTINUE THEIR EFFORTS TO CONTAIN OR DECREASE THE COSTS OF HEALTH CARE, WE MAY NOT BE ABLE TO COMMERCIALIZE OUR PRODUCTS SUCCESSFULLY.

In certain foreign markets, pricing and/or profitability of prescription pharmaceuticals are subject to government control. In the U.S., we expect that there will continue to be federal and state initiatives to control and/or reduce pharmaceutical expenditures. In addition, increasing emphasis on managed care in the U.S. will continue to put pressure on pharmaceutical pricing. Cost control initiatives could decrease the price that we receive for any products we may develop and sell in the future and have a material adverse effect on our business, financial condition and results of operations. Further, to the extent that cost control initiatives have a material adverse effect on our corporate partners, our ability to commercialize our products may be adversely affected.

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### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

Our ability to commercialize pharmaceutical products may depend, in part, on the extent to which reimbursement for the products will be available from government health administration authorities, private health insurers and other third-party payers. Significant uncertainty exists as to the reimbursement status of newly approved health care products, and third-party payers, including Medicare, are increasingly challenging the prices charged for medical products and services. Third-party insurance coverage may not be available to patients for any products developed by us. Government and other third-party payers are increasingly attempting to contain health care costs by limiting both coverage and the level of reimbursement for new therapeutic products and by refusing in some cases to provide coverage for uses of approved products for disease indications for which the FDA has not granted labeling approval. If adequate coverage and reimbursement levels are not provided by government and other third-party payers for our products, the market acceptance of these products would be adversely affected.

IF THE USERS OF THE PRODUCTS WE DEVELOP CLAIM THAT OUR PRODUCTS HAVE HARMED THEM, WE MAY BE SUBJECT TO COSTLY AND DAMAGING PRODUCT LIABILITY LITIGATION, WHICH COULD HAVE A MATERIAL ADVERSE EFFECT ON OUR BUSINESS, FINANCIAL CONDITIONS AND RESULTS OF OPERATIONS.

The use of any of our potential products in clinical trials and the sale of any approved products, including the testing and commercialization of ALT-711 or other compounds, exposes us to liability claims resulting from the use of products or product candidates. A claim, which was subsequently settled, was made by a participant in one of our clinical trials, and additional claims might be made directly by other such participants, consumers, pharmaceutical companies or others. We maintain product liability insurance coverage for claims arising from the use of our products in clinical trials. However, coverage is becoming increasingly expensive, and we may not be able to maintain or acquire insurance at a reasonable cost or in sufficient amounts to protect us against losses due to liability that could have a material adverse effect on our business, financial conditions and results of operations. We may not be able to obtain commercially reasonable product liability insurance for any product approved for marketing in the future and insurance coverage and our resources may not be sufficient to satisfy any liability resulting from product liability claims. A successful product liability claim or series of claims brought against us could have a material adverse effect on our business, financial condition and results of operations.

IF WE ARE UNABLE TO ATTRACT AND RETAIN THE KEY PERSONNEL ON WHOM OUR SUCCESS

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DEPENDS, OUR PRODUCT DEVELOPMENT, MARKETING AND COMMERCIALIZATION PLANS COULD SUFFER.

We are highly dependent on the principal members of our management and scientific staff. The loss of services of any of these personnel could impede the achievement of our development objectives. Furthermore, recruiting and retaining qualified scientific personnel to perform research and development work in the future will also be critical to our success. We may not be able to attract and retain personnel on acceptable terms given the competition between pharmaceutical and health care companies, universities and non-profit research institutions for experienced scientists. In addition, we rely on consultants to assist us in formulating our research and development strategy. All of our consultants are employed outside of us and may have commitments to or consulting or advisory contracts with other entities that may limit their availability to us.

OUR OPERATIONS INVOLVE A RISK OF INJURY OR DAMAGE FROM HAZARDOUS MATERIALS, AND IF AN ACCIDENT WERE TO OCCUR, WE COULD BE SUBJECT TO COSTLY AND DAMAGING LIABILITY CLAIMS, WHICH COULD HAVE A MATERIAL ADVERSE EFFECT ON OUR BUSINESS, FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

Our research and development activities involve the controlled use of hazardous materials and chemicals. Although we believe that our safety procedures for handling and disposing of hazardous materials comply with the standards prescribed by state and federal regulations, the risk of accidental contamination or injury from these materials cannot be completely eliminated. In the event of an accident, we could be held liable for any damages or fines that result. Such liability could have a material adverse effect on our business, financial condition and results of operations.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our exposure to market risk for changes in interest rates relates primarily to our investment in short-term marketable securities. We do not use derivative financial instruments. Our investments consist primarily of debt instruments of the U.S. government, government agencies, financial institutions and corporations with strong credit ratings. We prepared a detailed market risk disclosure of these investments in our 2001 Annual Report on Form 10-K. There have been no material changes in our market risk position since December 31, 2001.

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## PART II - OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

On October 20, 2000, Charles L. Grimes, one of our stockholders, and his wife, Jane Gillespie Grimes, filed a complaint against us in the Court of Chancery in Delaware, claiming breach of an alleged agreement with us which would have purportedly entitled Mr. Grimes to purchase 10% of our private placement of \$6,235,000 of common stock and warrants in September 2000. We filed a motion to dismiss stating that Mr. and Mrs. Grimes had failed to state a claim as a matter of law. Pursuant to a decision and order of the Delaware Chancery Court, the case was dismissed on April 12, 2001. Mr. and Mrs. Grimes filed a notice of appeal to the Supreme Court of Delaware. On January 16, 2002, the Supreme Court of Delaware heard oral argument on the appeal of Mr. and Mrs. Grimes, and directed that oral argument on this appeal be heard en banc. On April 23, 2002, the Supreme Court of Delaware heard the appeal, and on July 19, 2002, affirmed the judgment of the Court of Chancery, dismissing the action.

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### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY-HOLDERS

The Annual Meeting of Stockholders of Alteon (the "Meeting") was held on June 5, 2002. The following matter was voted upon at the Meeting: the election of three directors.

The following table sets forth the names of the nominees who were elected to serve as directors and the number of votes cast for or withheld from the election of such nominee:

| Name<br>----                 | Votes For<br>----- | Votes Withheld<br>----- |
|------------------------------|--------------------|-------------------------|
| Kenneth I. Moch              | 26,575,183         | 390,404                 |
| Edwin D. Bransome, Jr., M.D. | 26,799,336         | 166,251                 |
| George M. Naimark, Ph.D.     | 26,798,848         | 166,739                 |

### ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

#### a) Exhibits

| Exhibit<br>No.<br>----- | Description of Exhibit<br>-----   |
|-------------------------|---|
| 3.1                     | Restated Certificate of Incorporation, as amended.<br>(Incorporated by reference to Exhibit 3.1 to the Company's Quarterly Report on Form 10-Q filed on November 10, 1999.)   |
| 3.2                     | Certificate of the Voting Powers, Designations, Preference and Relative Participating, Optional and Other Special Rights and Qualifications, Limitations or Restrictions of Series F Preferred Stock of the Company. (Incorporated by reference to Exhibit 3.2 to the Company's Annual Report on Form 10-K filed for the year ended December 31, 2000.) |
| 3.3                     | Certificate of Designations of Series G Preferred Stock of Alteon Inc. (Incorporated by reference to Exhibit 3.4 to the Company's Annual Report on Form 10-K for the year ended December 31, 1997.)   |
| 3.4                     | Certificate of Amendment of Certificate of Designations of Series G Preferred Stock of Alteon Inc. (Incorporated by reference to Exhibit 3.4 to the Company's Report on Form 10-Q filed on August 14, 1998.)  |
| 3.5                     | Certificate of Designations of Series H Preferred Stock of Alteon Inc. (Incorporated by reference to Exhibit 3.5 to the Company's Annual Report on Form 10-K for the year ended December 31, 1997.)   |
| 3.6                     | Amended Certificate of Designations of Series H Preferred Stock of Alteon Inc. (Incorporated by reference to Exhibit 3.6 to the Company's Report on Form 10-Q filed on August 14, 1998.)  |
| 3.7                     | By-laws, as amended. (Incorporated by reference to Exhibit  |

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3.7 to the Company's Report on Form 10-Q filed on May 12, 1999.)

- 3.8 Certificate of Retirement dated November 20, 2000, of Alteon Inc. (Incorporated by reference to Exhibit 3.8 to the Company's Annual Report on Form 10-K for the year ended December 31, 2000.)

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- 4.1 Stockholders' Rights Agreement dated as of July 27, 1995, between Alteon Inc. and Registrar and Transfer Company, as Rights Agent. (Incorporated by reference to Exhibit 4.1 to the Company's Annual Report on Form 10-K filed for the year ended December 31, 2000.)
- 4.2 Amendment to Stockholders' Rights Agreement dated as of April 24, 1997, between Alteon Inc. and Registrar and Transfer Company, as Rights Agent. (Incorporated by reference to Exhibit 4.4 to the Company's Current Report on Form 8-K filed on May 9, 1997.)
- 4.3 Amendment to Stockholders' Rights Agreement dated as of December 1, 1997, between Alteon Inc. and Registrar and Transfer Company, as Rights Agent. (Incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K filed on December 10, 1997.)
- 4.4 Registration Rights Agreement dated September 29, 2000. (Incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K filed on October 5, 2000.)
- 4.5 Form of Series 1 Common Stock Purchase Warrant. (Incorporated by reference to Exhibit 4.2 to the Company's Current Report on Form 8-K filed on October 5, 2000.)
- 4.6 Form of Series 2 Common Stock Purchase Warrant. (Incorporated by reference to Exhibit 4.3 to the Company's Current Report on Form 8-K filed on October 5, 2000.)
- 4.7 Registration Rights Agreement dated as of April 24, 1997, between Alteon Inc. and the investors named on the signature page thereof. (Incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K filed on May 9, 1997.)
- 4.8 Form of Common Stock Purchase Warrant. (Incorporated by reference to Exhibit 4.2 to the Company's Current Report on Form 8-K filed on May 9, 1997.)
- 99.1 Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

- b) The following report on Form 8-K was filed during the quarter ended June 30, 2002:

On May 30, 2002, the Company filed a Current Report on Form 8-K, dated May

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30, 2002, announcing the dismissal of Arthur Andersen LLP and the engagement of KPMG LLP as the Company's principal independent accountants for the fiscal year ending December 31, 2002.

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### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: August 13, 2002

ALTEON INC.

By: /s/Kenneth I. Moch

-----  
Kenneth I. Moch  
President and Chief Executive Officer  
(principal executive officer)

By: /s/Elizabeth A. O'Dell

-----  
Elizabeth A. O'Dell  
Vice President, Finance  
Secretary and Treasurer  
(principal accounting officer)

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### INDEX TO EXHIBITS

| Exhibit<br>No.<br>----- | Description of Exhibit<br>-----   |
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10-Q filed on August 14, 1998.)

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Act of 2002.