# SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## FORM 10-Q

# [x] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 

For the quarterly period ended March 31, 2002

OR

# [ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 

Commission file number 000-18546

## BRIDGE BANCORP, INC

(Exact name of registrant as specified in its charter)

NEW YORK
(State or other jurisdiction of incorporation or organization)

11-2934195
(I.R.S. Employer Identification Number)

2200 Montauk Highway, Bridgehampton, New York 11932
(Address of principal executive office) (Zip Code)

Issuer's telephone number, including area code (631) 537-1000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.
Yes [x] No [ ]
Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.
There were 4,120,486 shares of common stock outstanding as of May 14, 2002.

## BRIDGE BANCORP, INC.

## PART I FINANCIAL INFORMATION

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Item 1. Financial Statements
Unaudited Consolidated Statements of Condition as of March 31, 2002 and December 31, 2001
Unaudited Consolidated Statements of Income for the Three Months Ended March 31, 2002 and 2001
Unaudited Consolidated Statements of Stockholders' Equity for the Three Months Ended March 31, 2002
Unaudited Consolidated Statements of Cash Flows for the Three Months Ended March 31, 2002 and 2001
Notes to Unaudited Consolidated Financial Statements
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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Opera

## PART II OTHER INFORMATION

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Item 1. Legal Proceedings
Item 2. Changes in Securities
Item 3. Defaults Upon Senior Securities
Item 4. Submission of Matters to a Vote of Security Holders
Item 5. Other Information
Item 6. Exhibits and Reports on Form 8K
    11.0 Statement re: Computation of Per Share Earning
Signatures
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## PART I FINANCIAL INFORMATION

## Item 1. Financial Statements




See accompanying notes to the Unaudited Consolidated Financial Statements.
BRIDGE BANCORP, INC. AND SUBSIDIARY
Unaudited Consolidated Statements of Income
(In thousands, except share and per share amounts)

Three months ended March 31,

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| Federal funds sold | 106 | 108 |
| :---: | :---: | :---: |
| Other securities | 15 | 19 |
| Deposits with banks | - | 1 |
| Total interest income | 6,424 | 6,726 |
| Interest expense: |  |  |
| Savings, N.O.W. and money market deposits | 745 | 1,639 |
| Certificates of deposit of $\$ 100,000$ or more | 184 | 329 |
| Other time deposits | 251 | 403 |
| Federal funds purchased and securities sold under agreement to repurchase | 1 | 10 |
| Other borrowed money | - | - |
| Total interest expense | 1,181 | 2,381 |
| Net interest income | 5,243 | 4,345 |
| Provision for loan losses | 60 | 85 |
| Net interest income after provision for loan losses | 5,183 | 4,260 |
| Other income: |  |  |
| Service charges on deposit accounts | 423 | 349 |
| Net securities (losses)/gains | - | 78 |
| Fees for other customer services | 236 | 151 |
| Other operating income | 26 | 6 |
| Total other income | 685 | 584 |
| Other expenses: |  |  |
| Salaries and employee benefits | 1,626 | 1,539 |
| Net occupancy expense | 260 | 256 |
| Furniture and fixture expense | 231 | 209 |
| Other operating expenses | 715 | 731 |
| Total other expenses | 2,832 | 2,735 |
| Income before provision for income taxes | 3,036 | 2,109 |
| Provision for income taxes | 1,029 | 652 |
| Net income | \$2,007 | \$1,457 |
| Basic earnings per share | \$0.49 | \$0.35 |
| Diluted earnings per share | \$0.48 | \$0.34 |

See accompanying notes to the Unaudited Consolidated Financial Statements.
BRIDGE BANCORP, INC. AND SUBSIDIARY
Unaudited Consolidated Statements of Stockholders'Equity
(In thousands, except share and per share amounts)


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Purchase of Treasury Stock
Issuance of vested stock awards from
treasury 7
Exercise of stock options, and related tax
benefit
Cash dividends declared, \$. 15 per share -
Other comprehensive income, net of tax
Unrealized gains in securities
available for sale, net of tax - -
Minimum pension liability adjustment,
net of tax

Comprehensive Income

| - | - | - | - | - |
| :---: | :---: | :---: | :---: | :---: |
| - | - | - | \$1,558 | - |
| 4,257,597 | \$43 | \$21,158 |  |  |

See accompanying notes to the Unaudited Consolidated Financial Statements.

## BRIDGE BANCORP, INC. AND SUBSIDIARY CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands)

| Three months ended March 31, | 2002 | 2001 |
| :---: | :---: | :---: |
| Operating activities: |  |  |
| Net Income | 2,007 | 1,457 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |
| Provision for possible loan losses | 60 | 85 |
| Depreciation and amortization | 235 | 219 |
| Accretion of discounts | (89) | (47) |
| Amortization of premiums | 164 | 32 |
| Earned or allocated expense of restricted stock awards | 22 | 16 |
| Serp Funding | 27 | - |
| Net securities losses (gains) | - | (78) |
| (Increase) in accrued interest receivable | (441) | (174) |
| Decrease in other assets | 329 | 23 |
| (Decrease) in accrued and other liabilities | (517) | (150) |
| Net cash provided by operating activities | 1,797 | 1,383 |
| Investing activities: |  |  |
| Purchases of securities available for sale | $(31,256)$ | $(10,815)$ |
| Purchases of securities held to maturity | $(2,323)$ | $(1,790)$ |
| Proceeds from sales of securities available for sale | - | 9,746 |
| Proceeds from maturing securities available for sale | 3,000 | 275 |
| Proceeds from maturing securities held to maturity | 1,506 | 2,127 |
| Proceeds from principal payments on mortgage-backed securities | 9,092 | 2,998 |
| Net (increase) in loans | $(6,801)$ | $(7,943)$ |
| Purchases of banking premises and equipment, net of deletions | (125) | (167) |
| Net cash used by investing activities | $(26,907)$ | $(5,569)$ |
| Financing activities: |  |  |
| Net increase in deposits | 18,603 | 12,531 |
| Increase (decrease) in other borrowings | 2,090 | $(9,700)$ |
| Payment for the purchase of treasury stock | (942) | (79) |
| Net proceeds from excercise of stock options |  |  |
| issued pursuant to equity incentive plan | 22 | - |
| Cash dividends paid | (627) | (548) |

```
Net cash provided by financing activities
(Decrease) increase in cash and cash equivalents
Cash and cash equivalents beginning of period
Cash and cash equivalents end of period
Supplemental information-Cash Flows:
    Cash paid for:
        Interest
        Income taxes
    Noncash investing and financing activities:
        Dividends declared and unpaid
    1,285 2,404
    1,285 2,404
    1,285 2,404
    329
1,029
    6 2 4
    549
```

See accompanying notes to the Unaudited Consolidated Financial Statements.

## BRIDGE BANCORP, INC. AND SUBSIDIARY

## NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

## 1. Basis of Financial Statement Presentation

The accompanying Unaudited Consolidated Financial Statements include the accounts of Bridge Bancorp, Inc. (the Registrant or Company) and its wholly-owned subsidiary, The Bridgehampton National Bank (the Bank). In May 1999, the Bank established a real estate investment trust subsidiary, Bridgehampton Community, Inc. ( BCI ). The assets transferred to BCI are viewed by the regulators as part of the Bank s assets in consolidation. The establishment of BCI provides an additional vehicle for access by the Company to the capital markets for future investment purposes. The Unaudited Consolidated Financial Statements included herein reflect all normal recurring adjustments which are, in the opinion of management, necessary for a fair presentation of the results for the interim periods presented. In preparing the interim financial statements, management has made estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expense during the reported periods. Such estimates are subject to change in the future as additional information becomes available or previously existing circumstances are modified. Actual future results could differ significantly from those estimates. The results of operations for the three months ended March 31, 2002 are not necessarily indicative of the results of operations that may be expected for the entire fiscal year. Certain reclassifications have been made to prior year amounts to conform to current year presentations. Certain information and note disclosures normally included in the financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission. The Unaudited Consolidated Financial Statements should be read in conjunction with the Audited Consolidated Financial Statements and notes thereto included in the Company s 2001 Annual Report on Form 10-K.

## 2. Earnings Per Share

For the three months ended March 31, 2002 and 2001, diluted weighted average common stock and common stock equivalent shares outstanding for the diluted earnings per share were $4,160,466$ and $4,239,055$, respectively. For the three months ended March 31, 2002 and 2001, the total weighted average number of shares of common stock outstanding for the basic earnings per share calculation were 4,137,646 and 4,214,269, respectively. Diluted earnings per share, which reflects the potential dilution that could occur if outstanding stock options were exercised and resulted in the issuance of common stock that then shared in the earnings of the Company, is computed by dividing net income by the weighted average number of common shares and common stock equivalents.

## 3. Repurchased Stock

As part of the Company s strategy to find ways to best utilize its available capital, during 2001 the Company instituted a stock repurchase program repurchasing 117,590 shares of its common stock under the plan. In February 2002 the Company reapproved its stock repurchase plan allowing the repurchase of up to $5 \%$ of its current outstanding shares. The total number of treasury shares at March 31, 2002 was 138,611 , or $3.4 \%$ of the total number of outstanding common shares of $4,118,986$. At March 31, 2002, 205,875 shares remain to be repurchased under the current approved stock repurchase program.

## 4. Investment in Debt and Equity Securities

A summary of the amortized cost and estimated fair value of investment securities is as follows:

|  | 03/31/02 |  |  | 12/31/01 |
| :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Amortized Cost | Estimated <br> Fair <br> Value | Amortized Cost | Estimated <br> Fair <br> Value |
| Available for sale: |  |  |  |  |
| Oblig. of U.S. Government agencies | 31,205 | 31,030 | 17,073 | 17,300 |
| Oblig. of NY State \& pol.subs. | 29,573 | 30,531 | 25,900 | 26,776 |
| Mortgage-backed securities | 80,549 | 82,475 | 79,264 | 81,633 |
| Total available for sale | \$141,327 | \$144,036 | \$122,237 | \$125,709 |
| Held to maturity: |  |  |  |  |
| Oblig. of NY State \& pol.subs. | \$16,753 | \$16,788 | \$16,159 | \$16,218 |
| Non marketable Equity securities: |  |  |  |  |
| Federal Reserve Bank Stock | \$36 | \$36 | \$36 | \$36 |
| Federal Home Loan Bank Stock | 1,580 | \$1,580 | 1,357 | 1,357 |
| Total held to maturity | \$18,369 | \$18,404 | \$17,552 | \$17,611 |
| Total debt and equity securities | \$159,696 | \$162,440 | \$139,789 | \$143,320 |

## 5. Loans

Loans are summarized as follows:

|  | 03/31/02 | 12/31/01 |
| :---: | :---: | :---: |
| (In thousands) |  |  |
| Real Estate Loans | \$185,777 | \$180,995 |
| Unsecured business and personal loans | 34,973 | 33,018 |
| Secured business and personal loans | 588 | 693 |
| Installment/consumer loans | 802 | 722 |
| Total loans <br> Unearned income | \$222, 140 | \$215, 428 |
|  | 16 | (66) |
|  | \$222, 156 | \$215, 362 |
| Allowance for loan losses | $(2,299)$ | $(2,249)$ |
| Net loans | \$219, 857 | \$213,113 |

The principal business of the Bank is lending, primarily in commercial real estate loans, construction loan mortgages, home equity loans, land loans, consumer loans, home advantage loans, residential mortgages and commercial loans. The Bank considers its primary lending area as the two forks of the eastern end of Long Island in Suffolk County, New York, therefore, the loan portfolio as a whole is dependent on the economic conditions of the geographic market served by the Bank.

## 6. Allowance for Loan Losses

The Bank monitors its portfolio on a regular basis, with consideration given to detailed analysis of classified loans, delinquency trends, probable losses, past loss experience, current economic conditions, concentrations of credit, input from the Bank s outside loan review consultants and other pertinent factors. Additions to the allowance are charged to expense and realized losses, net of recoveries, are charged to the allowance. Based on management $s$ and the loan classification committee $s$ determination of the condition of the portfolio, the overall level of reserves is periodically adjusted to account for the inherent and specific risks within the entire portfolio. At a minimum, the adequacy of these reserves are adjusted quarterly, to a level deemed appropriate by management based on their risk assessment of the entire portfolio. Based on the loan
classification committee s review of the classified loans and the overall reserve levels as they relate to the entire loan portfolio at the quarter ended March 31, 2002, management believes the allowance for possible loan losses is adequate.

While management uses available information to recognize losses on loans, future additions to the allowance may be necessary based on changes in conditions. In addition, various regulatory agencies, as an integral part of the examination process, periodically review the Bank s allowance for loan losses. Such agencies may require the Bank to recognize additions to the allowance based on their judgments about information available to them at the time of their examination.

Changes in the allowance for possible loan losses are summarized as follows:

| Period ended, | 03/31/02 | 12/31/01 | 03/31/01 |
| :---: | :---: | :---: | :---: |
| (In thousands) |  |  |  |
| Allowance for loan losses |  |  |  |
| Charge-offs: |  |  |  |
| Real estate loans | - | - | - |
| Unsecured business \& personal loans | 16 | 108 | 5 |
| Secured business \& personal loans | - | - | - |
| Installment/consumer loans | 1 | 59 | 7 |
| Total | 17 | 167 | 12 |
| Recoveries: |  |  |  |
| Real estate loans | 1 | 29 | 29 |
| Unsecured business \& personal loans | 1 | 12 | 1 |
| Secured business \& personal loans | - | - | - |
| Installment/consumer loans | 8 | 51 | 9 |
| Total | 10 | 92 | 39 |
| Net recoveries (charge-offs) | (7) | (75) | 27 |
| Provision for loan losses charged to operations | 60 | 323 | 85 |
| Reclass to other liabilities portion allocated to off balance sheet items | (102) | (99) | (81) |
| Balance at end of period | \$2,299 | \$2,249 | \$2,131 |
| Ratio of net recoveries (charge-offs) during period to average loans outstanding | - | -0.04\% | $0.01 \%$ |

## 7. Asset Quality

The following table summarizes non-performing loans:

```
(In thousands)
Loans 90 days or more past due
    and still accruing:
    Other
Nonaccrual loans:
Mortgage loans:
    Single-family residential 438}51
    Commercial real estate - 17
    Construction and Land - -
Unsecured business loans
Other
    -
```

Total nonaccrual loans
Restructured loans
Other real estate owned, net
Total

| 439 | 532 |
| :---: | :---: |
| - | - |
| - | - |
| \$439 | \$532 |

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Bridge Bancorp, Inc. ( the Company ), a New York corporation, is a one-bank holding company formed effective March 31, 1989, and on a parent only basis, had minimal results of operations for 2001, 2000 and 1999. In the event the Company subsequently expands its current operations, it will be dependent on dividends from its wholly owned subsidiary, The Bridgehampton National Bank ( the Bank ), its own earnings, additional capital raised and borrowings as sources of funds. The information below reflects principally the financial condition and results of operations of the Bank. The Bank s results of operations are primarily dependent on its net interest income, which is mainly the difference between interest income on loans and investments and interest expense on deposits and borrowings. Interest income on loans and investments is a function of the average balances outstanding and the average rates earned during a period. Interest expense is a function of the average amount of interest bearing deposits and the average rates paid on such deposits during a period. The Bank also generates other income, such as fee income on deposit accounts and merchant credit and debit card processing programs, and net gains and losses on sales of securities and loans. The Bank s net income is further affected by the level of its other expenses, such as employees salaries and benefits, occupancy and equipment costs, other general and administrative expenses and income tax expense. This discussion and analysis should be read in conjunction with the Audited Consolidated Financial Statements, the notes thereto, and other financial information included in the Company s 2001 Form 10-K and this filing. Certain reclassifications have been made to prior year amounts, and the related discussion and analysis, to conform to the current year presentation.

## Financial Condition

The assets of the Registrant totaled $\$ 413,449,000$ at March 31, 2002, an increase of $\$ 19,926,000$ or $5.1 \%$ from the year-end. This increase mainly results from an increase in debt and equity securities of $\$ 19,144,000$ or $13.4 \%$ and an increase in net loans of $\$ 6,744,000$ or $3.2 \%$. These increases were offset by a decrease in cash and cash equivalents of $\$ 5,964,000$ or $24.5 \%$. The primary source of funds for the increase in assets was derived from increased deposits of $\$ 18,603,000$ or $5.2 \%$. Demand deposits decreased $\$ 5,998,000$ or $5.2 \%$ over December 31, 2001. Savings N.O.W. and money market deposits increased $\$ 26,242,000$ or $14.2 \%$. This increase is primarily attributed to increased money market deposits both in public fund accounts and individual, partnership and corporate accounts.

Total stockholders equity was $\$ 32,940,000$ at March 31, 2002, an increase of $0.2 \%$ over December 31, 2001. The increase of $\$ 79,000$ was the result of net income for the three month period ended March 31, 2002, of $\$ 2,007,000$; plus the proceeds of $\$ 22,000$ from the exercise of incentive stock options pursuant to the equity incentive plan; plus $\$ 60,000$ for the issuance of vested stock awards from treasury; less cash dividends declared of $\$ 619,000$; less the purchase price of 52,000 shares of common stock which was acquired and is now held as treasury stock at a cost of $\$ 942,000$; and less the net decrease in other comprehensive income, net of tax, of $\$ 449,000$. Total capital before the decrease in accumulated other comprehensive income increased by $\$ 528,000$ or $1.7 \%$.

## Analysis of Net Interest Income

Net interest income, the primary contributor to earnings, represents the difference between income on interest earning assets and expenses on interest bearing liabilities.

The following table sets forth certain information relating to the Company s average consolidated statements of financial condition and reflects the average yields on assets and average costs of liabilities for the three month period ended March 31, 2002 and 2001, respectively. Such yields and costs are derived by dividing income or expense by the average balance of assets or liabilities, respectively, for the periods shown. Average balances are derived from daily average balances and include non-performing loans. The yields and costs include fees which are considered adjustments to yields. Interest on nonaccruing loans has been included only to the extent reflected in the consolidated statements of income. However, the loan balances are included in the average amounts outstanding. For purposes of this table the average balances for investment in debt and equity securities exclude unrealized appreciation/depreciation due to the application of SFAS No. 115.


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## Assets:

Interest earning assets:
Loans, net (including fee income)
\$216, 873
83,671
\$4,188
$7.7 \%$
\$203, 650
Mortgage backed securities
Tax exempt investment securities (1)
Taxable investment securities
Federal funds sold
Other securities
Deposits with banks

Total interest earning assets
Non interest earning assets:
Cash and due from banks
Other assets

Total assets

Liabilities and Stockholders' Equity:
Interest bearing liabilities:
Savings, N.O.W. and
money market deposits \$214,87
$\$ 214,873 \quad \$ 74$
629
629
301
106
15
6.6\%

73, 681
42, 046
22,116
24,528
5.9\%

39,384

1,410
83
$\$ 390,727 \quad \$ 6,638 \quad 6.7 \% \quad \$ 334,747$

Certificates of deposit of $\$ 100,000$ or more
Other time deposits
23, 342
33,978
251
15, 331
14,189
12, 395
12,809
$\$ 418,453$
$\$ 361,745$


Federal funds purchased
Other borrowings
Total interest bearing liabilities
Non interest bearing liabilities:
Demand deposits
Other liabilities

Total liabilities
Stockholders' equity
Total liabilities and stockholders' equity

Net interest income/interest rate spread

Net interest earning assets/net interest margin(2) \$118,371
5.5\%
\$101, 786

Ratio of interest earning assets to
interest bearing liabilities
Less: Tax equivalent adjustment
(\$214)

Net interest income
(1) The above table is presented on a tax equivalent basis. Net interest rate spread represents the difference between the yield on interest-earning assets and the cost of interest-bearing liabilities.
(2) Net interest margin represents net interest income divided by average interest-earning assets.

## Rate/Volume Analysis

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Net interest income can also be analyzed in terms of the impact of changing rates and changing volumes. The following table describes the extent to which changes in interest rates and changes in the volume of interest earning assets and interest bearing liabilities have affected the Bank s interest income and interest expense during the periods indicated. Information is provided in each category with respect to (i) changes attributable to changes in volume (changes in volume multiplied by prior rate), (ii) changes attributable to changes in rates (changes in rates multiplied by prior volume), and (iii) the net changes. For purposes of this table, changes which are not due solely to volume changes or rate changes have been allocated to these categories based on the respective percentage changes in average volume and average rate as they compare to each other. Due to the numerous simultaneous volume and rate changes during the period analyzed, it is not possible to precisely allocate changes between volume and rates. In addition, average earning assets include nonaccrual loans.

| For the Period Ended March 31, | Three months ended 2002 Over 2001 |  |  |
| :---: | :---: | :---: | :---: |
| (In thousands) | Changes Due To |  |  |
|  | Volume | Rate | Net Change |
| Interest income on interest earning assets: |  |  |  |
| Loans (including loan fee income) | 1,647 | $(2,099)$ | (452) |
| Mortgage-backed securities | 687 | (640) | 47 |
| Tax exempt investment securities (1) | 221 | (248) | (27) |
| Taxable investment securities | 367 | (219) | 148 |
| Federal funds sold | 455 | (457) | (2) |
| Other securities | 23 | (27) | ( 4 ) |
| Deposits with banks | - | (1) | (1) |
| Total interest earning assets | 3,400 | $(3,691)$ | (291) |
| Interest expense on interest bearing liabilities |  |  |  |
| Savings, N.O.W. and money market deposits | 1,982 | $(2,876)$ | (894) |
| Certificates of deposit of $\$ 100,000$ or more | (9) | (136) | (145) |
| Other time deposits | 87 | (239) | (152) |
| Federal funds purchased | (10) | - | (10) |
| Other borrowings | 1 | - | 1 |
| Total interest bearing liabilities | 2,051 | $(3,251)$ | $(1,200)$ |
| Net interest income | 1,349 | (440) | 909 |

(1) The above table is presented on a tax equivalent basis.

## Capital

The Bank is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Bank sfinancial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank sassets, liabilities, and certain off-balance sheet items calculated under regulatory accounting practices. The Bank s capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum amounts and ratios (set forth in the table below) of total and Tier 1 capital (as defined in the regulations) to risk weighted assets (as defined), and of Tier 1 capital (as defined) to average assets (as defined). Management believes, as of March 31, 2002, that the Bank meets all capital adequacy requirements to which it is subject.

The Bank's actual capital amounts and ratios are presented in the following table:

```
Bridge Bancorp, Inc. (Consolidated)
As of March 31,
\begin{tabular}{|c|c|c|c|c|c|}
\hline (In thousands) & \multicolumn{4}{|c|}{\begin{tabular}{cc} 
& \begin{tabular}{c} 
For Capital \\
Adequacy \\
Actual
\end{tabular}\(\quad\)\begin{tabular}{l} 
Purposes
\end{tabular}
\end{tabular}} & \begin{tabular}{l}
To Be Well Capitalized \\
Under \\
Prompt \\
Corrective \\
Action \\
Provisions
\end{tabular} \\
\hline & Amount & Ratio & Amount & Ratio & Amount \\
\hline Total Capital (to risk weighted assets) & 33,603 & \(12.9 \%\) & 20,785 & >8.0\% & 25,982 \\
\hline Tier 1 Capital (to risk weighted assets) & 31, 304 & \(12.0 \%\) & 10,393 & >4.0 & 15,589 \\
\hline Tier 1 Capital (to average assets) & 31,304 & 7. 5\% & 16,738 & >4.0 & 20,923 \\
\hline
\end{tabular}
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As of December 31, 2001

```

\begin{tabular}{|c|c|c|c|c|c|}
\hline & Amount & Ratio & Amount & Ratio & Amount \\
\hline Total Capital (to risk weighted assets) & 33,124 & 13.2\% & 20,064 & >8.0\% & 25,080 \\
\hline Tier 1 Capital (to risk weighted assets) & 30,776 & 12.3\% & 10,032 & \(>4.0\) & 15,048 \\
\hline Tier 1 Capital (to average assets) & 30,776 & 7.9\% & 15,490 & >4.0 & 19,363 \\
\hline
\end{tabular}

\section*{Recent Accounting Developments}

In August 2001, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards (SFAS) No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," which replaced SFAS No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of." SFAS No. 144 established a single accounting model, based on the framework established in SFAS No. 121, for long-lived assets to be disposed of by sale. SFAS No. 144 also resolved significant implementation issues related to SFAS No. 121. The provisions of SFAS No. 144 are effective for financial statements issued for fiscal years beginning after December 15, 2001. This pronouncement is not currently applicable to the Company.

In June 2001, the FASB issued SFAS No. 143 "Accounting For Asset Retirement Obligations" ("SFAS No. 143"). SFAS No. 143 addresses financial accounting and reporting for obligations associated with the retirement of tangible long-lived assets and the associated asset retirement costs SFAS No. 143 is effective for financial statements issued for fiscal years beginning after June 15, 2002. This pronouncement is not currently applicable to the Company.

In July 2001, the FASB issued SFAS No. 142, Goodwill and Other Intangible Assets, which requires that goodwill and intangible assets with indefinite useful lives no longer be amortized, but instead be tested for impairment at least annually in accordance with the provision of SFAS No. 142. SFAS No. 142 also requires that other intangible assets with estimable useful lives be amortized over their respective estimated useful lives to their estimated residual values. Amortizing intangible assets must also be reviewed for impairment. SFAS No. 142 is applicable to fiscal years beginning after December 15, 2001 and is required to be applied at the beginning of the entities fiscal year. This pronouncement is not currently applicable to the Company.

The FASB issued SFAS No. 141 Business Combinations ( SFAS No. 141 ). This statement addresses the accounting and reporting for business combinations and supersedes APB Opinion No. 16. This statement changes the accounting for business combinations in the following respects: by requiring that all business combinations be accounted for by a single method the purchase accounting method, by requiring that intangible assets be recognized as assets apart from goodwill if specific criteria is met, and by requiring additional disclosure of the primary reasons for a business combination and the allocation of the purchase price to assets acquired and liabilities assumed. SFAS No. 141 is effective for financial statements issued for fiscal years beginning after June 15, 2001. This pronouncement is not currently applicable to the Company.

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During the three month period ended March 31, 2002, the Registrant earned net income of \(\$ 2,007,000\) or \(\$ .48\) per share as compared with \(\$ 1,457,000\) or \(\$ .34\) per share for the same period in 2001. Highlights for the three months ended March 31, 2002 include: (i) a \(\$ 898,000\) or \(20.7 \%\) increase in net interest income; (ii) a \(\$ 101,000\) or \(17.3 \%\) increase in total other income; and (iii) a \(\$ 97,000\) or \(3.6 \%\) increase in total other expenses over the same period in 2001. The effective income tax rate increased to \(33.90 \%\) from \(30.90 \%\) for the same period last year.

Net income for the first three months of 2002 reflects annualized returns of \(26.41 \%\) on average total stockholders equity and \(1.95 \%\) on average total assets as compared to the corresponding figures for the preceding calendar year of \(23.13 \%\) on average total stockholders equity and \(1.74 \%\) on average total assets. For purposes of these calculations, average stockholders equity excludes the effects of changes in the unrealized appreciation (depreciation) on securities available for sale, net of taxes.

Net interest income, the primary source of income, increased by \(\$ 898,000\) or \(20.7 \%\) for the current three month period over the same period last year. The increase resulted from an increase in average total interest earning assets from \(\$ 334,747,000\) in 2001 to \(\$ 390,727,000\) for the comparable period in 2002, a \(16.7 \%\) increase. Average interest bearing liabilities increased \(16.9 \%\) to \(\$ 272,356,000\) in 2002 from \(\$ 232,961,000\) for the same period last year. The yield on average interest earning assets for the three-month period ended March 31, 2002 decreased to \(6.7 \%\) from \(8.4 \%\) during the same period in 2001. The cost of average interest bearing liabilities decreased to \(1.7 \%\) from \(4.1 \%\) during the same period in 2001. The net yield on average earning assets remained unchanged at \(5.5 \%\) from the same period in 2001.

Average mortgage backed securities grew by \(\$ 9,990,000\) or \(13.6 \%\) when compared to the same three month period in 2001. Average taxable investment securities grew \(146.8 \%\) from \(\$ 8,962,000\) to \(\$ 22,116,000\). This increase is partially due to deposit growth outpacing loan growth. Excess funds from increased deposits, and increases in principal repayments on loans and securities, were deployed into mortgage backed securities, as well as bullet agency securities.

Average deposits grew by \(\$ 54,729,000\) or \(16.5 \%\) over the same three-month period last year. Components of this growth include an increase in average demand deposits of \(\$ 14,798,000\) or \(14.9 \%\) and an increase in average savings, NOW and money market deposits of \(\$ 39,567,000\) or \(22.6 \%\). Average public fund deposits were \(23.1 \%\) of total average deposits at March 31, 2002 and \(28.6 \%\) of total average deposits at March 31, 2001.

The increase in total deposits reflects the Bank s continued emphasis on attracting individual, partnership and corporate deposits as well as expanding public fund relationships in our marketplace. Over the past two years, the Bank opened branches in both Greenport and Sag Harbor, NY. The Bank s added presence in these markets coupled with business development efforts support deposit growth.

Average loans grew by \(\$ 13,223,000\) or \(6.5 \%\) when compared to the same three-month period in 2001. Each component of the loan portfolio contributed to the growth; however, real estate loans at March 31, 2002 increased \(\$ 12,059,000\) or \(6.9 \%\) over March 31, 2001. Growth in real estate loans is attributed to growth in adjustable rate residential mortgages that are held in portfolio instead of being sold on the secondary market, a marketing campaign promoting equity loans and growth in commercial mortgages. Growth in commercial mortgages is primarily due to increased business development efforts attributed to the hiring of a Senior Banking Officer in our East HamptonlMontauk market area. Fixed rate loans represented \(13.7 \%\) of total loans at March 31, 2002 and \(15.6 \%\) of total loans at March 31, 2001.

The Bank s loan portfolio consists primarily of real estate loans secured by commercial real estate properties and residential properties located in the Bank s principal lending area. The interest rates charged by the Bank on loans are affected principally by the demand for such loans, the supply of money available for lending purposes and the rates offered by its competitors. These factors are, in turn, affected by general and economic conditions, monetary policies of the federal government, including the Federal Reserve Board, legislative tax policies and governmental budgetary matters.

The performance of the loan portfolio continued to be strong for the quarter ended March 31, 2002. Since December 31, 2001 non-performing loans decreased \(17.5 \%\) from \(\$ 532,000\) to \(\$ 439,000\), representing \(0.20 \%\) of loans, net, at March 31, 2002. The Bank had no foreclosed real estate at March 31, 2002. Total non-performing assets represented \(0.11 \%\) of total assets at the corresponding date.

By adherence to its disciplined underwriting standards the Bank has been able to minimize net losses from impaired loans with net charge offs of \(\$ 7,000\) for the quarter ended March 31, 2002 as opposed to net recoveries of \(\$ 24,000\) for the year ended December 31, 2001. The Bank has maintained the strength of its loan portfolio, as evidenced by its ratio of allowance for loan losses to nonperforming loans of \(523.7 \%\) and \(422.7 \%\) at March 31, 2002 and December 31, 2001, respectively.

Based on management \(s\) continuing review of the overall loan portfolio and the current asset quality of the portfolio, a provision for loan losses of \(\$ 60,000\) was recorded during the first quarter of 2002. A \(\$ 93,000\) provision for loan losses was made during the fourth quarter of 2001. The allowance for loan losses increased to \(\$ 2,299,000\) at March 31, 2002, as compared to \(\$ 2,249,000\) at December 31, 2001. In the first quarter of 2002 the Bank reclassified a portion of the allowance for loan losses, attributed to off balance sheet credit exposures, into other liabilities. As a percentage of loans, the allowance was \(1.03 \%\) at March 31, 2002 and \(1.04 \%\) at December 31, 2001.

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Loans of approximately \(\$ 8,965,000\) at March 31, 2002 were classified as potential problem loans. These are loans for which management has information that indicates the borrower may not be able to comply with the present payment terms. These loans are subject to increased management attention and their classification is reviewed on at least a quarterly basis. During the first quarter of 2002, based on our internal loan review, the balances on two additional borrowing relationships were added to potential problem loans. Due to the structure and nature of the credits, management is confident that the likelihood of sustaining a loss on either relationship is remote. Additionally, the loans have strong secondary and tertiary repayment sources.

The Bank seeks to maintain its loans in performing status through, among other things, consistent monitoring of nonperforming assets in an effort to return them to current status. The Bank also monitors its entire loan portfolio on a regular basis, with consideration given to detailed analysis of classified loans, delinquency trends, probable losses, loan growth, past loss experience, current economic conditions, concentrations of credit and other pertinent factors. Weight is also given to input from the Bank s outside loan review consultants. Additions to the allowance are charged to expense and realized losses, net of recoveries, are charged to the allowance. Based on management s and the loan classification committee s determination of the condition of the portfolio, the overall level of reserves is periodically adjusted to account for the inherent and specific risks within the entire portfolio. At minimum, the adequacy of these reserves are adjusted quarterly, to a level deemed appropriate by management based on their risk assessment of the entire portfolio. Based on the loan classification committee s review of the classified loans and the overall reserve levels as they relate to the entire loan portfolio at the quarter ended March 31, 2002, management believes the allowance for possible loan losses is adequate.

The allowance for loan losses has been determined in accordance with the provisions of Statement of Financial Accounting Standards No. 5, Accounting for Contingencies. The Bank sformalized process for assessing the adequacy of the allowance for loan losses, and the resultant needed, if any, for periodic provisions to the allowance charged to expense entails both individual loan analyses and loan pool analyses. The individual loan analyses are periodically performed on individually significant loans or when otherwise deemed necessary, and encompass commercial real estate, consumer real estate, commercial and industrial, and construction and land development loans. The result of these analyses is the allocation of the overall allowance to specific allowances for individual loans considered impaired and non-impaired.

The loan pool analyses are performed on the balance of the Bank s loan portfolio, primarily consisting of real estate loans as well as secured and unsecured commercial and consumer loans. The pools consist of aggregations of homogeneous loans having similar credit risk characteristics. Examples of pools defined by the Bank for this purpose are home equity lines of credit, residential mortgages, commercial mortgages, consumer and commercial construction loans, commercial lines of credit and commercial installment loans. For each such defined pool there is a set of sub-pools based upon delinquency status, including: current, 30-59 days, 60-89 days, over 90 days and loans deemed classified by the Classification Committee. For each sub-pool, the Bank has developed a range of allowances necessary to adequately provided for probable losses inherent in that pool of loans. These ranges are based upon a number of factors, including the risk characteristics of the pool, actual loss and migration experience, expected loss and migration experience considering current economic conditions and industry norms. The ranges of allowance developed by the Bank are applied to the outstanding principal balance of the loans in each sub-pool; as a result, further specific and general allocations of the overall allowance are made.

While management uses available information to recognize losses on loans, future additions to the allowance may be necessary based on changes in conditions. In addition, various regulatory agencies, as an integral part of the examination process, periodically review the Bank s allowance for loan losses. Such agencies may require the Bank to recognize additions to the allowance based on their judgements of the information available to them at the time of their examination.

Total other income increased during the three-month period ended March 31, 2002 by \(\$ 101,000\) or \(17.3 \%\) over the same period last year. Service charges on deposit accounts for the three-month period ended March 31, 2002 totaled \(\$ 423,000\), an increase of \(\$ 74,000\) or \(21.2 \%\) over the same period last year. This increase is partially attributed to an increase in service charges implemented in February 2002 and a decrease in the volume of waived fees during the first quarter of 2002. There were no net gains on securities for the three-month period ended March 31, 2002. For the three month period ended March 31, 2001 net gains on securities totaled \(\$ 78,000\). In the first quarter of 2001 management sold a portion of the lowest yielding securities in the available for sale investment portfolio and reinvested the funds in securities earning current market rates of return. Fees for other customer services for the three-month period ended March 31, 2002 totaled \(\$ 236,000\), an increase of \(\$ 85,000\) or \(56.3 \%\) over the same period last year. This increase is partially attributed to an increase in merchant processing income due to an increase in the volume of merchant sales during 2002.

Other operating income for the three-month period ended March 31, 2002 totaled \(\$ 26,000\), an increase of \(\$ 20,000\) or \(333.3 \%\) over the same period last year. This increase is primarily due to the receipt of a recovery check relating to the settlement of a contract dispute.

Total other expenses increased during the three-month period ended March 31, 2002 by \(\$ 97,000\) or \(3.6 \%\) over the same period last year. Compensation and benefit expense increased \(\$ 87,000\) or \(5.7 \%\) for the three-month period ended March 31, 2002 over the same period last year. The increase in compensation expense is attributed to increased staffing, primarily for the new branch office in Hampton Bays that the Bank will open this year, and salary increases. Net occupancy expenses increased \(\$ 4,000\) or \(1.6 \%\) during the three month period ended March 31, 2002. Furniture and fixture expense for the three-month period ended March 31, 2002 increased \(\$ 22,000\) or \(10.5 \%\) over the same period last year. The increase in furniture and fixture expense is partially attributed to the depreciation of fixed assets for the new branch office in Sag Harbor opened in the first quarter of 2001. This increase is also attributed to management information systems purchased during 2001and in the first quarter of

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2002 partially due to the introduction of consumer Internet banking.

Total other operating expenses for the three-month period ended March 31,2002 totaled \(\$ 715,000\), a decrease of \(\$ 16,000\) or \(2.2 \%\) over the same period last year. The decrease is primarily attributed to decreased one time consulting expenses and a write off of a fee paid to a vendor in the first quarter of 2001 that was subsequently recovered this year.

The provision for income taxes increased during the three month period ended March 31, 2002 by \(\$ 377,000\) or \(57.8 \%\) over the same period last year. The effective tax rate for the three month period ended March 31, 2002 increased to \(33.9 \%\) as compared to \(30.9 \%\) for the same period last year. This increase primarily results from the Bank holding less tax exempt securities, and a reduction in the consolidated subsidiary s income as a percentage of total income.

\section*{Asset/Liability Management}

The Company s primary earnings source is net interest income, which is affected by changes in the level of interest rates, the relationship between rates, the impact of interest rate fluctuations on asset prepayments, the level and composition of deposits, and the credit quality of earning assets. Management s asset/liability objectives are to maintain a strong, stable net interest margin, to utilize its capital effectively without taking undue risks, maintain adequate liquidity, and reduce vulnerability of its operations to changes in interest rates.

The Company s Asset/Liability Committee, comprised of members of senior management and the Board, meets periodically to evaluate the impact of changes in market interest rates on assets and liabilities, net interest margin, capital and liquidity. Risk assessments are governed by policies and limits established by senior management which are reviewed and approved by the full Board of Directors.

The economic environment continually presents uncertainties as to future interest rate trends. The Asset/Liability Committee regularly monitors the cumulative gap position, in addition to utilizing a model that projects net interest income based on increasing or decreasing interest rates, in order to be able to respond to changes in interest rates by adjusting the gap position.

\section*{Liquidity}

The objective of liquidity management is to ensure the availability of sufficient resources to meet all financial commitments. Liquidity management addresses the ability to meet deposit withdrawals either on demand or contractual maturity, to repay other borrowings as they mature and to make new loans and investments as opportunities arise.

The Bank s most liquid assets are cash and cash equivalents, securities available for sale and securities held to maturity due within one year. The levels of these assets are dependent upon the Bank s operating, financing, lending and investing activities during any given period. Other sources of liquidity include loan and security principal repayments and maturities, lines of credit with other financial institutions including the Federal Home Loan Bank, and growth in the core deposit base. While scheduled loan amortization, maturing securities and short term investments are a relatively predictable source of funds, deposit flows and loan prepayments are greatly influenced by general interest rates, economic conditions and competition. The Bank adjusts its liquidity levels as appropriate to meet funding needs such as deposit outflows, loans, asset/liability objectives and suggested O.C.C. measurements such as loan to capital ratios. Historically, the Bank has relied on its deposit base, drawn from its market area through its nine full service offices, as its principal source of funding. Although the Bank seeks to retain existing deposits and maintain depositor relationships by offering quality service and competitive interest rates to its customers, the Bank also strives to manage the overall cost of the funds needed to finance its strategies. At March 31, 2002, the Bank had aggregate lines of credit of \(\$ 37,000,000\) with unaffiliated correspondent banks to provide short term credit for liquidity requirements. Of these aggregate lines of credit, \(\$ 17,000,000\) is available on an unsecured basis. The Bank also has the ability, as a member of the Federal Home Loan Bank ( FHLB ) system, to borrow against its unencumbered residential mortgages owned by the Bank. During the first quarter of 2001, the Bank also executed a master repurchase agreement with the FHLB which increased its borrowing capacity. At March 31, 2002, the Bank had \(\$ 2,090,000\) outstanding at the FHLB under this agreement.

The Company s liquidity positions are monitored daily to ensure the maintenance of an optimum level and efficient use of available funds. Excess short term liquidity is invested in overnight federal funds sold. Management believes the Company has sufficient liquidity to meet its operating requirements.

\section*{Private Securities Litigation Reform Act Safe Harbor Statement}

This report, as well as other written communications made from time to time by the Company or the Bank and oral communications made from time to time by authorized officers of the Company or the Bank, may contain statements relating to the future results of the Company (including certain projections and business trends) that are considered forward looking statements as defined in the Private Securities Litigation Reform Act of 1995 (the PSLRA ). Such forward-looking statements, in addition to historical information, which involve risk and uncertainties, are based on the beliefs, assumptions and expectations of management of the Company. Words such as expects , believes , should, plans , anticipates ,

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potential , estimates , and variations of such similar expressions are intended to identify such forward-looking statements. Examples of forward-looking statements include, but are not limited to, possible or assumed estimates with respect to the financial condition, expected or anticipated revenue, and results of operations and business of the Company, including with respect to earnings growth (on both a generally accepted accounting principles (GAAP) and cash basis); revenue growth in retail banking, lending and other areas; origination volume in the Company s consumer, commercial and other lending businesses; current and future capital management programs; non-interest income levels, including fees from services and product sales; tangible capital generation; market share; expense levels; and other business operations and strategies. For these statements, the Company claims the protection of the safe harbor for forward-looking statements contained in the PSLRA.

The Bank s annual results could differ materially from those management expectations contemplated by the forward-looking statements. Factors that could cause future results to vary from current management expectations include, but are not limited to, prevailing economic conditions, legislative and regulatory changes, monetary and fiscal policies of the federal government, changes in tax policies, rates and regulations of federal, state and local tax authorities, changes in interest rates, deposit flows, the cost of funds, demand for loan products, demand for financial services, competition, changes in the quality and composition of the Bank s loan and investment portfolios, changes in accounting principles, policies or guidelines, and other economic, competitive, governmental, regulatory and technological factors affecting the Bank s operations, markets, products, services and prices. The forward-looking statements are made as of the date of this report, and the Company assumes no obligation to update the forward-looking statements or to update the reasons why actual results could differ from those projected in the forward-looking statements.

\section*{PART II. OTHER INFORMATION}

\section*{Item 1. Legal Proceedings}

Not applicable

\section*{Item 2. Changes in Securities}

Not applicable

\section*{Item 3. Defaults upon Senior Securities}

Not applicable

\section*{Item 4. Submission of Matters to a Vote of Security Holders}

Not applicable

\section*{Item 5. Other Information}

Not applicable

\section*{Item 6. Exhibits and Reports on Form 8-K}
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a.Exhibits
11. Computation of Earnings Per Share
99. Letter Regarding Arthur Andersen LLP
b.Reports on Form 8-K
On February 27, 2002 the registrant filed a form 8K relative to the approval by the Board
Stock Repurchase Program (the "Program") and to approve the repurchase of approximately 5% of its
to time in the open market or through private purchases, depending on market conditions.

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In accordance with the requirement of the Exchange Act, the registrant caused this report to be undersigned, thereunto duly authorized.

BRIDGE BANCORP, INC.

Date: May 14, 2002
/s/ Thomas J. Tobin

Thomas J. Tobin
President and Chief Executive Officer

Date: May 14, 2002
/s/ Christopher Becker
Christopher Becker
Executive Vice President and Treasurer```

