

INNSUITES HOSPITALITY TRUST  
Form 10-Q  
September 23, 2008

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT  
PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934  
FOR THE QUARTERLY PERIOD ENDED July 31, 2008

Commission File Number 1-7062

INNSUITES HOSPITALITY TRUST  
(Exact name of registrant as specified in its charter)

Ohio  
(State or other jurisdiction of  
incorporation or organization)

34-6647590  
(I.R.S. Employer Identification Number)

InnSuites Hotels Centre  
1615 E. Northern Ave., Suite 102  
Phoenix, AZ 85020  
(Address of principal executive offices)

Registrant's telephone number, including area code: (602) 944-1500

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Edgar Filing: INNSUITES HOSPITALITY TRUST - Form 10-Q

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes  No

Number of outstanding Shares of Beneficial Interest, without par value, as of September 15, 2008: 9,065,406

---

PART I  
FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

INNSUITES HOSPITALITY TRUST AND SUBSIDIARIES  
UNAUDITED CONSOLIDATED BALANCE SHEETS

|   | JULY 31, 2008        | JANUARY 31, 2008     |
|---|----------------------|----------------------|
| <b>ASSETS</b>   |                      |                      |
| <b>Current Assets:</b>  |                      |                      |
| Cash and Cash Equivalents   | \$ 64,821            | \$ 299,698           |
| Restricted Cash   | 147,262              | 142,495              |
| Accounts Receivable, including \$312,544 and \$194,491 from related parties, net of Allowance for Doubtful Accounts of \$62,000 and \$29,000, as of July 31, and January 31, 2008, respectively | 931,043              | 663,278              |
| Prepaid Expenses and Other Current Assets   | 585,074              | 486,438              |
| Deferred Tax Asset  | 209,606              | —                    |
| <b>Total Current Assets</b>   | <b>1,937,806</b>     | <b>1,591,909</b>     |
| Property, Plant and Equipment, net  | 219,326              | 211,958              |
| Hotel Properties Held for Sale, net   | 30,091,883           | 29,402,016           |
| Long-Term Portion of Deferred Finance Costs   | 99,907               | 113,618              |
| Long-Term Deposits  | 14,987               | 14,987               |
| <b>TOTAL ASSETS</b>   | <b>\$ 32,363,909</b> | <b>\$ 31,334,488</b> |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>   |                      |                      |
| <b>LIABILITIES</b>  |                      |                      |
| <b>Current Liabilities:</b>   |                      |                      |
| Accounts Payable and Accrued Expenses   | \$ 2,137,693         | \$ 2,408,087         |
| Current Portion of Notes Payable to Banks   | 850,000              | 750,000              |
| Current Portion of Mortgage Notes Payable   | 986,497              | 967,289              |
| Current Portion of Other Notes Payable  | 59,025               | 74,582               |
| Current Portion of Notes Payable to Related Parties   | 32,876               | 33,336               |
| <b>Total Current Liabilities</b>  | <b>4,066,091</b>     | <b>4,233,294</b>     |
| Mortgage Notes Payable  | 18,317,869           | 18,807,123           |
| Notes Payable to Related Parties  | 5,381                | 21,297               |
| Other Notes Payable   | 78,534               | 108,362              |
| <b>TOTAL LIABILITIES</b>  | <b>22,467,875</b>    | <b>23,170,076</b>    |
| <b>MINORITY INTEREST IN PARTNERSHIP</b>   | <b>1,021,196</b>     | <b>761,219</b>       |
| <b>SHAREHOLDERS' EQUITY</b>   |                      |                      |
| Shares of Beneficial Interest, without par value; unlimited authorization; 9,081,108 and 9,163,378 shares issued and outstanding at July 31, and January 31, 2008, respectively                 | 19,608,916           | 18,010,184           |

Edgar Filing: INNSUITES HOSPITALITY TRUST - Form 10-Q

|  |               |               |
|--|---------------|---------------|
| Treasury Stock, 7,705,640 and 7,536,970 shares held at July 31, and January 31, 2008, respectively | (10,734,078)  | (10,606,991)  |
| TOTAL SHAREHOLDERS' EQUITY   | 8,874,838     | 7,403,193     |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY   | \$ 32,363,909 | \$ 31,334,488 |

See accompanying notes to unaudited consolidated financial statements

INNSUITES HOSPITALITY TRUST AND SUBSIDIARIES  
UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS

|  | FOR THE SIX MONTHS ENDED |                   |
|--|--------------------------|-------------------|
|  | JULY 31,                 |                   |
|  | 2008                     | 2007              |
| <b>REVENUE</b>   |                          |                   |
| Room   | \$ 9,027,550             | \$ 8,904,328      |
| Food and Beverage  | 778,813                  | 568,310           |
| Telecommunications   | 13,877                   | 17,299            |
| Other  | 178,471                  | 193,587           |
| Management and Trademark Fees, including \$245,638 and \$198,381 from related parties, for the six months ended July 31, 2008 and 2007, respectively | 252,335                  | 207,353           |
| Payroll Reimbursements, including \$1,520,195 and \$1,552,761 from related parties, for the six months ended July 31, 2008 and 2007, respectively    | 1,520,195                | 1,552,761         |
| <b>TOTAL REVENUE</b>   | <b>11,771,241</b>        | <b>11,443,638</b> |
| <b>OPERATING EXPENSES</b>  |                          |                   |
| Room   | 2,234,022                | 2,174,852         |
| Food and Beverage  | 575,439                  | 544,746           |
| Telecommunications   | 31,166                   | 49,171            |
| General and Administrative   | 1,666,169                | 1,774,237         |
| Sales and Marketing  | 676,936                  | 653,381           |
| Repairs and Maintenance  | 750,283                  | 708,016           |
| Hospitality  | 444,024                  | 390,078           |
| Utilities  | 606,848                  | 593,204           |
| Hotel Property Depreciation  | 34,991                   | 978,453           |
| Real Estate and Personal Property Taxes, Insurance and Ground Rent   | 576,070                  | 586,803           |
| Other  | 6,320                    | 22,616            |
| Payroll Expenses   | 1,520,195                | 1,552,761         |
| <b>TOTAL OPERATING EXPENSES</b>  | <b>9,122,463</b>         | <b>10,028,318</b> |
| <b>OPERATING INCOME</b>  | <b>2,648,778</b>         | <b>1,415,320</b>  |
| Interest Income  | 484                      | 679               |
| <b>TOTAL OTHER INCOME</b>  | <b>484</b>               | <b>679</b>        |
| Interest on Mortgage Notes Payable   | 742,096                  | 812,885           |
| Interest on Notes Payable to Banks   | 10,218                   | 60,778            |
| Interest on Notes Payable and Advances to Related Parties  | 1,675                    | 15,350            |
| Interest on Other Notes Payable  | 6,094                    | 7,495             |
| <b>TOTAL INTEREST EXPENSE</b>  | <b>760,083</b>           | <b>896,508</b>    |
| <b>INCOME BEFORE MINORITY INTEREST AND INCOME TAXES</b>  | <b>1,889,179</b>         | <b>519,491</b>    |
| <b>(LESS) PLUS MINORITY INTEREST</b>   | <b>(259,977)</b>         | <b>72,315</b>     |
| <b>INCOME ATTRIBUTABLE TO SHARES OF BENEFICIAL INTEREST BEFORE INCOME TAXES</b>  | <b>1,629,202</b>         | <b>591,806</b>    |

Edgar Filing: INNSUITES HOSPITALITY TRUST - Form 10-Q

|   |    |            |    |            |
|---|----|------------|----|------------|
| INCOME TAX PROVISION (Note 7)                               |    | —          |    | (44,286)   |
| NET INCOME ATTRIBUTABLE TO SHARES OF<br>BENEFICIAL INTEREST | \$ | 1,629,202  | \$ | 547,520    |
| NET INCOME PER SHARE - BASIC                                | \$ | 0.18       | \$ | 0.06       |
| WEIGHTED AVERAGE NUMBER OF SHARES<br>OUTSTANDING - BASIC    |    | 9,110,826  |    | 9,198,141  |
| NET INCOME PER SHARE - DILUTED                              | \$ | 0.15       | \$ | 0.04       |
| WEIGHTED AVERAGE NUMBER OF SHARES<br>OUTSTANDING - DILUTED  |    | 12,987,273 |    | 13,147,977 |

See accompanying notes to unaudited  
consolidated financial statements

-2-

---

INNSUITES HOSPITALITY TRUST AND SUBSIDIARIES  
UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS

FOR THE THREE MONTHS ENDED

JULY 31,

2008

2007

REVENUE

|   |    |                  |    |                  |
|---|----|------------------|----|------------------|
| Room  | \$ | 3,655,251        | \$ | 3,707,418        |
| Food and Beverage   |    | 364,109          |    | 234,538          |
| Telecommunications  |    | 6,128            |    | 5,822            |
| Other   |    | 82,108           |    | 99,524           |
| Management and Trademark Fees, including \$119,769 and \$89,269 from related parties, for the three months ended July 31, 2008 and 2007, respectively |    | 124,038          |    | 98,242           |
| Payroll Reimbursements, including \$767,129 and \$792,751 from related parties, for the three months ended July 31, 2008 and 2007, respectively       |    | 767,129          |    | 792,751          |
| <b>TOTAL REVENUE</b>  |    | <b>4,998,763</b> |    | <b>4,938,295</b> |

OPERATING EXPENSES

|  |  |                  |  |                  |
|--|--|------------------|--|------------------|
| Room   |  | 1,105,164        |  | 1,073,582        |
| Food and Beverage  |  | 294,888          |  | 245,707          |
| Telecommunications   |  | 7,476            |  | 13,751           |
| General and Administrative   |  | 829,769          |  | 968,077          |
| Sales and Marketing  |  | 332,592          |  | 343,271          |
| Repairs and Maintenance  |  | 386,277          |  | 353,378          |
| Hospitality  |  | 200,352          |  | 194,540          |
| Utilities  |  | 336,992          |  | 326,903          |
| Hotel Property Depreciation  |  | 18,954           |  | 488,026          |
| Real Estate and Personal Property Taxes, Insurance and Ground Rent |  | 277,945          |  | 281,495          |
| Other  |  | 3,668            |  | 15,935           |
| Payroll Expenses   |  | 767,129          |  | 792,751          |
| <b>TOTAL OPERATING EXPENSES</b>                                    |  | <b>4,561,206</b> |  | <b>5,097,416</b> |
| <b>OPERATING INCOME (LOSS)</b>                                     |  | <b>437,557</b>   |  | <b>(159,121)</b> |
| Interest Income  |  | 231              |  | 633              |
| <b>TOTAL OTHER INCOME</b>  |  | <b>231</b>       |  | <b>633</b>       |
| Interest on Mortgage Notes Payable                                 |  | 365,725          |  | 383,081          |
| Interest on Notes Payable to Banks                                 |  | 5,167            |  | 45,330           |
| Interest on Notes Payable and Advances to Related Parties          |  | 766              |  | 1,809            |
| Interest on Other Notes Payable                                    |  | 3,355            |  | 3,523            |
| <b>TOTAL INTEREST EXPENSE</b>                                      |  | <b>375,013</b>   |  | <b>433,743</b>   |

INCOME (LOSS) BEFORE MINORITY INTEREST AND

|                               |  |               |  |                |
|-------------------------------|--|---------------|--|----------------|
| INCOME TAXES                  |  | 62,775        |  | (592,231)      |
| <b>PLUS MINORITY INTEREST</b> |  | <b>60,017</b> |  | <b>206,813</b> |

Edgar Filing: INNSUITES HOSPITALITY TRUST - Form 10-Q

|   |    |            |    |           |
|---|----|------------|----|-----------|
| INCOME (LOSS) ATTRIBUTABLE TO SHARES OF BENEFICIAL INTEREST BEFORE INCOME TAXES |    | 122,792    |    | (385,418  |
| INCOME TAX BENEFIT (Note 7)   |    | —          |    | 31,107    |
| NET INCOME (LOSS) ATTRIBUTABLE TO SHARES OF BENEFICIAL INTEREST                 | \$ | 122,792    | \$ | (354,311) |
| NET INCOME (LOSS) PER SHARE - BASIC   | \$ | 0.01       | \$ | (0.04)    |
| WEIGHTED AVERAGE NUMBER OF SHARES OUTSTANDING - BASIC                           |    | 9,091,547  |    | 9,205,478 |
| NET INCOME (LOSS) PER SHARE - DILUTED   | \$ | 0.00       | \$ | (0.04)    |
| WEIGHTED AVERAGE NUMBER OF SHARES OUTSTANDING - DILUTED                         |    | 12,967,994 |    | 9,205,478 |

See accompanying notes to unaudited consolidated financial statements



INNSUITES HOSPITALITY TRUST AND SUBSIDIARIES  
UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS

|   | FOR THE SIX MONTHS ENDED |                   |
|---|--------------------------|-------------------|
|   | JULY 31,                 |                   |
|   | 2008                     | 2007              |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>   |                          |                   |
| Net Income Attributable to Shares of Beneficial Interest  | \$ 1,629,202             | \$ 547,520        |
| Adjustments to Reconcile Net Income Attributable to Shares of Beneficial Interest to Net Cash Provided By Operating Activities: |                          |                   |
| Minority Interest   | 259,977                  | (72,315)          |
| Provision for Uncollectible Receivables   | 32,324                   | 10,723            |
| Stock Compensation Expense  | 19,620                   | 23,040            |
| Depreciation and Amortization   | 48,698                   | 996,255           |
| Deferred Income Taxes   | (209,606)                | —                 |
| (Gain) Loss on Disposal of Hotel Properties   | (33,813)                 | 773               |
| Changes in Assets and Liabilities:  |                          |                   |
| (Increase) Decrease in Accounts Receivable  | (300,089)                | 139,509           |
| (Increase) in Prepaid Expenses and Other Assets   | (98,632)                 | (47,572)          |
| (Decrease) in Accounts Payable and Accrued Expenses   | (270,394)                | (1,189,669)       |
| <b>NET CASH PROVIDED BY OPERATING ACTIVITIES</b>  | <b>1,077,287</b>         | <b>408,264</b>    |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>   |                          |                   |
| Change in Restricted Cash   | (4,767)                  | 25,148            |
| Cash Received from Sale of Hotel Properties   | 1,400                    | 1,800             |
| Improvements and Additions to Hotel Properties  | (699,813)                | (411,278)         |
| <b>NET CASH USED IN INVESTING ACTIVITIES</b>  | <b>(703,180)</b>         | <b>(384,330)</b>  |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>   |                          |                   |
| Principal Payments on Mortgage Notes Payable  | (470,046)                | (442,810)         |
| Payments on Notes Payable to Banks  | (2,460,441)              | (2,431,640)       |
| Borrowings on Notes Payable to Banks  | 2,560,441                | 3,799,066         |
| Repurchase of Partnership Units   | —                        | (650)             |
| Repurchase of Treasury Stock  | (177,177)                | (115,552)         |
| Payments on Notes and Advances Payable to Related Parties   | (16,376)                 | (1,015,273)       |
| Borrowings on Notes and Advances Payable to Related Parties   | —                        | 200,000           |
| Payments on Other Notes Payable   | (45,385)                 | (53,967)          |
| <b>NET CASH USED IN FINANCING ACTIVITIES</b>  | <b>(608,984)</b>         | <b>(60,826)</b>   |
| <b>NET (DECREASE) IN CASH AND CASH EQUIVALENTS</b>  | <b>(234,877)</b>         | <b>(36,892)</b>   |
| <b>CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD</b>   | <b>299,698</b>           | <b>202,691</b>    |
| <b>CASH AND CASH EQUIVALENTS AT END OF PERIOD</b>   | <b>\$ 64,821</b>         | <b>\$ 165,799</b> |

See Supplemental Disclosures at Note 6

See accompanying notes to unaudited

Edgar Filing: INNSUITES HOSPITALITY TRUST - Form 10-Q  
consolidated financial statements

-4-

---

INNSUITES HOSPITALITY TRUST AND SUBSIDIARIES  
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS  
AS OF JULY 31, 2008 AND JANUARY 31, 2008  
AND FOR THE THREE AND SIX MONTHS ENDED JULY 31, 2008 AND 2007

1. NATURE OF OPERATIONS AND BASIS OF PRESENTATION

InnSuites Hospitality Trust (the "Trust") is an unincorporated real estate investment trust in the State of Ohio that at July 31, 2008 owned four hotels through a partnership interest in RRF Limited Partnership (the "Partnership") and one hotel (Yuma Hospitality LP) directly (the "Hotels") with an aggregate of 843 suites in Arizona, southern California and New Mexico. The Trust is the sole general partner in the Partnership. The Hotels are managed by InnSuites Hotels, Inc. ("InnSuites Hotels"), which is a wholly-owned subsidiary of the Trust.

InnSuites Hotels holds management contracts under which it provides hotel management services to the Hotels, as well as four hotels with an aggregate of 544 suites owned by affiliates of James F. Wirth ("Mr. Wirth"), the Trust's Chairman, President and Chief Executive Officer. Under the management agreements, InnSuites Hotels provides the personnel at the hotels, the expenses of which are reimbursed at cost, and manages the hotels' daily operations, for which it receives a percentage of revenue from the hotels. InnSuites Hotels also holds licensing agreements and the "InnSuites" trademarks and provides licensing services to the Hotels, as well as the four hotels owned by affiliates of Mr. Wirth with an aggregate of 544 suites and one unrelated hotel property with a total of 175 suites. Under the licensing agreements, InnSuites Hotels receives a percentage of revenue from the hotels in exchange for use of the "InnSuites" trademark. All significant intercompany transactions and balances have been eliminated in consolidation.

The Trust's general partnership interest in the Partnership was 70.66% on both July 31, 2008 and January 31, 2008. The weighted average for the six months ended July 31, 2008 and 2007 was 70.66% and 70.10%, respectively. The weighted average for the three months ended July 31, 2008 and July 31, 2007 was 70.60% and 70.31%, respectively.

PARTNERSHIP AGREEMENT

The Partnership Agreement of the Partnership (the "Partnership Agreement") provides for the issuance of two classes of limited partnership units, Class A and Class B. Such classes are identical in all respects, except that each Class A limited partnership unit is convertible into a like number of Shares of Beneficial Interest of the Trust at any time at the option of the limited partner. As of July 31, 2008 and January 31, 2008, a total of 468,509 Class A limited partnership units were issued and outstanding. Additionally, as of July 31, 2008 and January 31, 2008, a total of 3,407,938 Class B limited partnership units were held by Mr. Wirth and his affiliates on that date, in lieu of the issuance of Class A limited partnership units. Each Class B limited partnership unit is identical to Class A limited partnership units in all respects, except that Class B limited partnership units are convertible only with the approval of the Board of Trustees, in its sole discretion. If all of the Class A and B limited partnership units were converted, the limited partners in the Partnership would receive 3,876,447 Shares of Beneficial Interest of the Trust. As of July 31, 2008 and January 31, 2008, 9,335,070 General Partner Units were held by the Trust.

BASIS OF PRESENTATION

The financial statements of the Partnership, InnSuites Hotels and Yuma Hospitality LP are consolidated with the Trust, and all significant intercompany transactions and balances have been eliminated.

Edgar Filing: INNSUITES HOSPITALITY TRUST - Form 10-Q

These consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") for interim financial information and with the instructions for Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete consolidated financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the six-month period ended July 31, 2008 are not necessarily indicative of the results that may be expected for the year ended January 31, 2009. For further information, refer to the consolidated financial statements and footnotes thereto included in the Trust's Annual Report on Form 10-K as of and for the year ended January 31, 2008.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### USE OF ESTIMATES

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

The accounting policies that the Trust believes are most critical and involve the most subjective judgments include estimates and assumptions of future revenue and expenditures used to project cash flows. Future cash flows are used to determine the recoverability (or impairment) of the carrying values of the Trust's assets in the event management is required to test an asset for recoverability of carrying value under Statement of Financial Accounting Standards ("SFAS") No. 144, "Accounting for the Impairment of Disposal of Long-Lived Assets." For hotel properties held for use, if the carrying value of an asset exceeds the estimated future undiscounted cash flows over its estimated remaining life, the Trust recognizes an impairment expense to reduce the asset's carrying value to its fair value. Hotels properties held for sale are carried at the lower of the cost or estimated disposal value. Fair value is determined by either the most current third-party property appraisal, if available or the present value of future undiscounted cash flows over the remaining life of the asset. In cases where the Trust does not expect to recover the carrying cost of hotel properties held for sale, it will reduce the carrying value to the sales price less costs to sell. The Trust's evaluation of future cash flows is based on historical experience and other factors, including certain economic conditions and committed future bookings. The estimated future cash flows are based upon, among other things, assumptions about expected future operating performance and may differ from actual cash flows.

### HOTEL PROPERTIES HELD FOR SALE

The Trust will classify a hotel property as "held for sale" in the period (generally not to exceed one year) in which (1) it has made the decision to actively seek a buyer of the property and (2) it is reasonable to expect the sale of a hotel property to be completed in one year and/or (3) a binding agreement to purchase the property has been signed under which the buyer has committed a significant amount of refundable cash and no significant financing contingencies exist that could cause the transaction not to be completed in a timely manner. If these criteria are met, the Trust will record an impairment loss if the fair value less the costs to sell is lower than the carrying amount of the hotel and will cease recording depreciation.

### REVENUE RECOGNITION

Room, food and beverage, telecommunications, management and licensing fees and other revenue are recognized as earned as services are provided and items are sold. Payroll reimbursements are recorded as personnel services are provided and are not netted with the corresponding payroll expense.

### INCOME PER SHARE

Basic and diluted income (loss) per share have been computed based on the weighted-average number of Shares of Beneficial Interest outstanding during the periods and potentially dilutive securities.

Edgar Filing: INNSUITES HOSPITALITY TRUST - Form 10-Q

For the six-month periods ended July 31, 2008 and 2007, there were Class A and Class B limited partnership units outstanding, which are convertible to Shares of Beneficial Interest of the Trust. Assuming conversion, the aggregate weighted-average of these Shares of Beneficial Interest would have been 3,876,447 and 3,949,836 for the first six months of fiscal year 2009 and 2008, respectively. During the three-month period ended July 31, 2008, the aggregate weighted-average of these Shares of Beneficial Interest would have been 3,876,447.

The following is a reconciliation of basic income per share to diluted income per share:

|  | For the six months ended |               | For the three months ended |
|--|--------------------------|---------------|----------------------------|
|  | July 31, 2008            | July 31, 2007 | July 31, 2008              |
| Income attributable to Shares of Beneficial Interest                       | \$ 1,629,202             | \$ 547,520    | \$ 122,792                 |
| Plus:  |                          |               |                            |
| (Minus):   |                          |               |                            |
| Income attributable to minority interest unit holders                      | 259,977                  | (72,315)      | (60,017)                   |
| Income attributable to Shares of Beneficial Interest after unit conversion | \$ 1,889,179             | \$ 475,205    | \$ 62,775                  |
| Weighted average common shares outstanding                                 | 9,110,826                | 9,198,141     | 9,091,547                  |
| Plus:  |                          |               |                            |
| Weighted average incremental shares resulting from unit conversion         | 3,876,447                | 3,949,836     | 3,876,447                  |
| Weighted average common shares outstanding                                 |                          |               |                            |

Edgar Filing: INNSUITES HOSPITALITY TRUST - Form 10-Q

|                                |    |            |    |            |    |            |
|--------------------------------|----|------------|----|------------|----|------------|
| after unit<br>conversion       |    | 12,987,273 |    | 13,147,977 |    | 12,967,994 |
| Basic<br>Income Per<br>Share   | \$ | 0.18       | \$ | 0.06       | \$ | 0.01       |
| Diluted<br>Income Per<br>Share | \$ | 0.15       | \$ | 0.04       | \$ | 0.00       |

RECENT ACCOUNTING PRONOUNCEMENTS

In June 2006, the Financial Accounting Standards Board (“FASB”) issued Interpretation 48, “Accounting for Uncertainty in Income Taxes - an interpretation of FASB Statement No. 109” (“FIN 48”), which became effective for years beginning on January 1, 2007. FIN 48 addressed the determination of how tax benefits claimed or expected to be claimed on a tax return should be recorded in the financial statements. Under FIN 48, the Trust must recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by taxing authorities, based on the technical merits of the position. The Trust is subject to U.S federal income taxes as well as numerous state tax jurisdictions. The Trust adopted FIN 48 on February 1, 2007. The Trust's assessments of its tax positions in accordance with FIN 48 did not result in changes that had a material impact on results of operations, financial condition or liquidity. While the Trust does not have any interest and penalties related to income taxes, the Trust's policy is to recognize such expenses as tax expense. The tax years 2005 through 2008 remain open to examination by the federal and state taxing jurisdictions to which the Trust is subject. See Income Taxes at Note 7.

In September 2006, the FASB issued SFAS No. 157, “Fair Value Measurements.” SFAS No. 157 defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. SFAS No. 157 is effective for fiscal years beginning after November 15, 2007 and interim periods within those fiscal years. The Trust adopted SFAS No. 157 on February 1, 2008 and such adoption did not have a material impact on the Trust's financial condition, results of operations or liquidity.

In February 2007, the FASB issued SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities," which permits entities to choose to measure many financial instruments and certain other items at fair value that are not currently required to be measured at fair value. SFAS No. 159 became effective for the Trust on February 1, 2008 and did not have an impact on the Trust's consolidated financial statements.

In June 2006, the FASB issued EITF Issue No. 06-03, "How Taxes Collected from Customers and Remitted to Governmental Authorities Should Be Presented in the Income Statement (That is, Gross Versus Net Presentation)," which permits entities to present certain taxes assessed by a governmental authority on either a gross basis (included in revenues and costs) or a net basis (excluded from revenues). An entity is not required to reevaluate its existing policies related to taxes assessed by a governmental authority but may choose to do so. EITF issue No. 06-03 is effective for interim and annual reporting periods beginning after December 15, 2006. The Trust reports its revenue net of sales taxes. Management plans to continue to report revenue net of sales tax.

In December 2007, the FASB issued Statement No. 141(Revised 2007), Business Combinations ("SFAS 141(R)") and Statement No. 160, "Accounting and Reporting of Non-controlling Interests in Consolidated Financial Statements, an amendment of ARB No. 51" ("SFAS 160"). These statements will significantly change the financial accounting and reporting of business combination transactions and non-controlling (or minority) interests in consolidated financial statements. SFAS 141(R) requires companies to: (i) recognize, with certain exceptions, 100% of the fair values of assets acquired, liabilities assumed, and non-controlling interests in acquisitions of less than a 100% controlling interest when the acquisition constitutes a change in control of the acquired entity; (ii) measure acquirer shares issued in consideration for a business combination at fair value on the acquisition date; (iii) recognize contingent consideration arrangements at their acquisition-date fair values, with subsequent changes in fair value generally reflected in earnings; (iv) with certain exceptions, recognize pre-acquisition loss and gain contingencies at their acquisition-date fair values; (v) capitalize in-process research and development (IPR&D) assets acquired; (vi) expense, as incurred, acquisition-related transaction costs; (vii) capitalize acquisition-related restructuring costs only if the criteria in SFAS 146, "Accounting for Costs Associated with Exit or Disposal Activities," are met as of the acquisition date; and (viii) recognize changes that result from a business combination transaction in an acquirer's existing income tax valuation allowances and tax uncertainty accruals as adjustments to income tax expense. SFAS 141(R) is required to be adopted concurrently with SFAS 160 and is effective for business combination transactions for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. Early adoption of these statements is prohibited. Management is presently evaluating the effect of adopting these statements.

### 3. STOCK-BASED COMPENSATION

In December 2004, SFAS No. 123 (revised 2004) was issued. This Statement is a revision of FASB Statement No. 123, "Accounting for Stock Based Compensation," and supersedes APB Opinion No. 25, "Accounting for Stock Issued to Employees." This Statement establishes standards for accounting for transactions in which an entity exchanges its equity securities for goods and services. The Trust adopted this Statement during fiscal year 2006.

During the first quarter of fiscal year 2009, the Trust issued 36,000 restricted shares to its Trustees with a total fair value of \$39,240. Fair value was calculated using the closing share price on the date of the grant. The shares were issued from the Trust's treasury stock. For the three and six months ended July 31, 2008, the Trust recognized expenses of \$9,810 and \$19,620, respectively. During the remainder of fiscal 2009, the Trust will recognize additional expense on these shares of \$19,620. The Trust did not issue any restricted shares during the second quarter of fiscal year 2009.

The following table summarizes restricted share activity during the six months ended July 31, 2008:



|  | Restricted Shares |   |
|--|-------------------|---|
|  | Shares            | Weighted-Average Grant<br>Date Fair Value |
| Balance at January 31, 2008                    | —                 | —   |
| Granted  | 36,000            | \$1.09                                    |
| Vested   | (18,000)          | \$1.09                                    |
| Forfeited                                      | —                 | —   |
| Balance of unvested awards at July<br>31, 2008 | 18,000            | \$1.09                                    |

During the second quarter of fiscal year 2008, the Trust issued 36,000 restricted shares to its Trustees with a total fair value of \$46,080. Fair value was calculated using the closing share price on the date of the grant. The shares were issued from the Trust's treasury stock. During the second quarter of fiscal year 2008, the Trust recognized expense on these shares totaling \$23,040. The following tables summarize restricted share activity during the six months ended July 31, 2007:

|  | Restricted Shares |   |
|--|-------------------|---|
|  | Shares            | Weighted-Average Grant<br>Date Fair Value |
| Balance at January 31, 2007                    | —                 | —   |
| Granted  | 36,000            | \$1.28                                    |
| Vested   | (36,000)          | \$1.28                                    |
| Forfeited                                      | —                 | —   |
| Balance of unvested awards at July 31,<br>2007 | 0                 | NA  |

No cash was paid out or received by the Trust relating to restricted share awards during the six months ended July 31, 2008 or 2007.

## 4. RELATED PARTY TRANSACTIONS

As of July 31, 2008 and 2007, Mr. Wirth and his affiliates held 3,407,938 Class B limited partnership units in the Partnership. As of July 31, 2008 and 2007, Mr. Wirth and his affiliates held 5,573,624 Shares of Beneficial Interest of the Trust.

The Trust paid interest on related party notes to Mr. Wirth and his affiliates in the amounts of \$0 and \$17,856 for the six months ended July 31, 2008 and 2007, respectively. The Trust recognized no interest expense on related party notes to Mr. Wirth and his affiliates during the six months ended July 31, 2008 and recognized interest expense of \$12,571 for the six months ended July 31, 2007. The Trust paid interest on related party notes to Mr. Wirth and his affiliates in the amounts of \$0 and \$17,856 for the three months ended July 31, 2008 and 2007, respectively. The Trust recognized no interest expense on related party notes to Mr. Wirth and his affiliates during the three months ended July 31, 2008 and recognized interest expense of \$486 for the three months ended July 31, 2007. The Trust had no accrued but unpaid interest on related party notes to Mr. Wirth and his affiliates as of July 31, 2008 and January 31, 2008, respectively.

The Trust recognized interest expense on other related party notes in the amounts of \$1,675 and \$2,779 for the six months ended July 31, 2008 and 2007, respectively, which was paid during the same time periods. The Trust recognized interest expense on other related party notes in the amounts of \$766 and \$1,323 for the three months ended July 31, 2008 and 2007, respectively, which was paid during the same time periods. The Trust had no unpaid interest on these notes as of July 31, 2008 and January 31, 2008.

Notes and advances payable to related parties at July 31, 2008 and January 31, 2008 consist of notes payable to Mason Anderson, former Trustee of the Trust, and his affiliates to repurchase Shares of Beneficial Interest in the Trust. The aggregate amounts outstanding were approximately \$38,000 and \$55,000 as of July 31, 2008 and January 31, 2008, respectively. The notes and advances payable to related parties consist of:

|  | July<br>31, 2008 | January 31,<br>2008 |
|--|------------------|---------------------|
| Note payable to The Anderson Charitable Remainder Unitrust, an affiliate of Mason Anderson, former Trustee of the Trust, bearing interest at 7% per annum, and secured by Shares of Beneficial Interest in the Trust. Due in monthly principal and interest payments of \$1,365 through November 2009. | \$ 20,793        | \$ 28,105           |
| Note payable to Wayne Anderson, son of Mason Anderson, former Trustee of the Trust, bearing interest at 7% per annum, and secured by Shares of Beneficial Interest in the Trust. Due in monthly principal and interest payments of \$574 through June 2009.  | 6,104            | 9,271               |
| Note payable to Karen Anderson, daughter of Mason Anderson, former Trustee of the Trust, bearing interest at 7% per annum, and secured by Shares of Beneficial Interest in the Trust. Due in monthly principal and interest payments of \$574 through June 2009.                                       | 6,101            | 9,268               |
| Note payable to Kathy Anderson, daughter of Mason Anderson, former Trustee of the Trust, bearing interest at 7% per annum, and secured by Shares of Beneficial Interest in the Trust. Due in monthly principal and interest payments of \$495 through June 2009.                                       | 5,259            | 7,989               |
| Totals   | \$ 38,257        | \$ 54,633           |

5. NOTES PAYABLE TO BANKS

On August 18, 2006, the Trust entered into an agreement for an unsecured bank line of credit. Under the agreement, the Trust can draw \$750,000, bearing interest at prime plus 0.5% with interest-only payments due monthly. During specified times over the duration of the line of credit, the Trust must pay the line of credit down to zero and is unable to borrow against the line of credit for a period of 30 days. The line of credit matured on May 18, 2008 and was paid in full.

On March 3, 2008, the Trust established a new \$850,000 revolving line of credit to replace the \$750,000 line of credit that matured on May 18, 2008. The new line of credit has no financial covenants, bears interest at Wall Street Journal prime (5.0% as of July 31, 2008) and matures on July 15, 2009. As of July 31, 2008, the Trust had drawn \$850,000 of the funds available under the line of credit.

## 6. STATEMENTS OF CASH FLOWS, SUPPLEMENTAL DISCLOSURES

The Trust paid \$746,376 and \$891,946 in cash for interest for the six months ended July 31, 2008 and 2007, respectively.

## 7. INCOME TAXES

The Trust recorded net income tax provisions of \$-0- and \$44,286 for the six months ended July 31, 2008 and 2007, respectively. The provisions include deferred tax benefits of \$209,606 and \$233,638, respectively, from the recognition of a deferred income tax asset at July 31, 2008 and the utilization of federal net operating loss carry forwards at July 31, 2007. The Trust recorded a net income tax provision/(benefit) of \$-0- and \$(31,107) for the three months ended July 31, 2008 and 2007, respectively. The provisions include deferred tax benefits of \$209,606 and \$-0-, respectively, from the recognition of a deferred income tax asset at July 31, 2008. The Trust has a current income tax payable of \$238,058 and \$62,154 as of July 31, 2008 and January 31, 2008. At July 31, 2008 and January 31, 2008, the Trust maintained a valuation allowance of \$722,011 and \$723,885, respectively, against its net deferred income tax assets. The net deferred income tax assets at July 31, 2008 and January 31, 2008 were \$209,606 and \$-0-, respectively. The Trust has utilized projections of income or loss for the year ended January 31, 2009 in calculating an effective tax rate and the related income tax provision for the six months ended July 31, 2008. The Trust anticipates a net loss for the full fiscal year and would not anticipate recognizing any tax benefit in the full fiscal year for that loss. The loss projected is primarily related to an unusual item in that the Trust will recognize a catch up adjustment of depreciation for hotel properties held for sale. On July 31, 2008 the Trust has federal net operating loss carryforwards of \$9.4 million. There are no state net operating loss carryforwards as of July 31, 2008.

On February 1, 2007 the Trust adopted FASB Interpretation No. 48, "Accounting for Uncertainty in Income Taxes" ("FIN 48"). Pursuant to FIN 48, the Trust identified, evaluated and measured the amount of income tax benefits to be recognized for the Trust's income tax positions. The Trust has concluded that there are no material uncertain tax positions requiring recognition in the financial statements. As a result of the adoption of FIN 48, the Trust has not recognized any change to the January 31, 2007 balance in retained earnings. At January 31, 2008 and July 31, 2008, the Trust had no unrecognized tax benefits that, if recognized, would affect the Trust's effective income tax rate in future periods other than the benefits from net operating loss carryforwards that are offset by a valuation allowance.

The Trust's practice is to recognize interest and/or penalties related to income tax matters in income tax expense. The Trust had no accrued interest or penalties at January 31, 2008 and no accrued interest or penalties at July 31, 2008.

## 8. HOTEL PROPERTIES HELD FOR SALE

The Board of Trustees, in viewing the hotel industry cycles, determined that 2008-2009 may be a high point of the current hotel industry cycle and further determined it was appropriate to classify the five Hotels owned by the Trust as "Held for Sale." The Trust is now actively seeking buyers for its properties. The Trust has engaged the services of several hotel brokers and is independently advertising its Hotels for sale.

The Trust's long-term strategic plan is to obtain full benefit of its real estate equity to migrate the focus of the Trust's primary business from a hotel owner to a hospitality service company by expanding its trademark license, management, reservation, and advertising services. This plan is similar to strategies followed by international diversified hotel industry leaders, which over the last several years have reduced real estate holdings and concentrated on hospitality services. The Trust began its long-term corporate strategy when it relinquished its REIT status in January 2004, which had previously prevented the Trust from providing management services to hotels. In June 2004, the Trust acquired its trademark license and management agreements and began providing management, trademark and reservations services to its Hotels. In July 2007, the Board of Trustees agreed to list and/or present for sale all five of the Trust's hotel properties based on substantial equity not readily seen by investors or then reflected in stock prices.

The table below lists the hotel properties, their respective carrying and mortgage value and the estimated sales value for the hotel properties.

Hotel Property Asset Values as of July 31, 2008

| Hotel Property     | Book Value    | Mortgage Balance | Listed Sales Price |
|--------------------|---------------|------------------|--------------------|
| Albuquerque        | \$ 1,778,781  | \$ 1,006,414     | \$ 6,750,000       |
| Ontario            | 7,107,000     | 8,046,600        | 23,500,000         |
| Tucson Oracle      | 5,262,861     | 3,395,965        | 12,700,000         |
| Tucson City Center | 9,345,438     | 5,988,775        | 14,400,000         |
| Yuma               | 6,597,803     | 866,612          | 15,500,000         |
|                    | \$ 30,091,883 | \$ 19,304,366    | \$ 72,850,000      |

There is no assurance that the listed sales price for the individual hotel properties will be realized, however the Trust's management believes that these sales prices are reasonable based on local market conditions and comparable sales. Changes in market conditions have in part and may in the future result in the Trust changing one or all of the sales prices. If the Trust is not successful selling one or more of its properties during the third quarter of fiscal 2009, the Trust will reclassify our properties as "held and used" and will record all unrecorded depreciation. The unrecorded depreciation expense as of July 31, 2008 for all hotel properties is \$1.9 million.

The Trust provides trademark licensing, management, reservation and advertising services to all the hotel properties listed above and expects to continue the trademark licensing services, which include the reservation and advertising services, and/or continue the management services, which also includes the reservation and advertising services, after the Hotels are sold. The Trust believes either of these services provides the Trust with the ability to significantly influence the operating and financial policies of these Hotels. If any or all of these hotel properties are sold, the Trust's future management and/or licensing fees could be reduced if the purchaser did not continue to retain InnSuites Hotels to provide those services. In the past, when the Trust has sold hotel properties to unrelated third parties, the Trust has continued to provide management and/or trademark licensing services after a sale, although there can be no assurance that the Trust will be able to successfully do so in the future.

As part of the Board study for 2008-2009, greater emphasis has been placed on hiring additional management personnel, trademark and reservations fee income. The Trust has determined that it is easier to sell management contracts when the trademark services are also provided. Therefore the primary emphasis is on trademark and reservation services. As part of the emphasis on trademark services, the Trust has developed two trademark packages. The first is the "Traditional InnSuites Hotels & Suites" regional package and the second is the "InnSuites Boutique Collection," which now includes two affiliate hotels managed by the Trust. The Trust plans to add two additional affiliate hotels to the Boutique Collection. Marketing of our new products is being handled by a third party vendor, while sales are being handled internally.



## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### GENERAL

The following discussion should be read in conjunction with our unaudited consolidated financial statements and notes thereto appearing elsewhere in this Form 10-Q.

We own the sole general partner's interest in the Partnership. Our principal source of cash flows is from the operations of the Hotels and management and licensing contracts with affiliated and third-party hotels.

### HOTEL PROPERTIES HELD FOR SALE

We classified our five Hotels as "Held for Sale" as of August 1, 2007, which is part of our long-term strategic plan to migrate our focus from a hotel owner to a hospitality service company by expanding our trademark license, management, reservation and advertising services. This plan is similar to strategies followed by international diversified hotel industry leaders, which over the last several years have been reducing real estate holdings and concentrating on hospitality services. We began our long-term corporate strategy when we relinquished our REIT status in January 2004, which prevented us from providing hospitality services to hotels. Then, in June 2004, we acquired our trademark license and management agreements and began providing services to our Hotels. On July 12, 2007, our Board of Trustees voted to list and/or present for sale all five of our hotel properties. The sale of the Hotels will provide us with additional capital, some of which will be needed to complete the transformation to a hospitality service company, following the lead of other hotel chains.

We will use the proceeds from the sale of the Hotels as needed to support hospitality service operations as cash flows from current operations, primarily hotel room revenue, declines with sale of the Hotels. With the acquisition of additional contracts for services and the reduction of expenses in other areas, additional capital from the sale of the Hotels will be marginal. We estimate that the transformation to a hospitality service company will add approximately \$200,000 in salary and travel expenses to our current annual administrative expenses, partially offset over time by a reduction in operations. The additional expense is for sales personnel to market trademark license, management, reservation and advertising services.

Initially, we have focused our sales efforts in the western region of the United States and concentrated our marketing efforts on unbranded hotels and hotels that are changing brands. We expect the fees for our trademark license and management services to range from 1/2% to 4% of room revenue depending on the services provided. In addition to the trademark license and management services, advertising services will be required at a fee ranging from 1/2% to 1% of room revenue. Reservation fees are expected to range from \$5.00 to \$15.00 per reservation depending on the number of room nights included in the reservation. Each hotel will also be expected to sign up with an independent global distribution system to receive domestic and international reservations from travel agents, airlines and the internet reservation services.

We have listed all of our properties for sale. Our sales efforts were slowed by sub-prime finance concerns, but have recently picked up as a result of lower prime rates. We have received several offers. No earnest money has been received and we have not entered into any definitive or binding agreements to sell any of the properties as of the date of this report. In the near term, we expect financing to be an obstacle to selling our Hotels due to the downward trend of the economy and the banking crisis we are now experiencing. If we are not successful selling one or more of our properties during the third quarter of fiscal 2009, we will reclassify our properties as "held and used" and will record all unrecorded depreciation. The unrecorded depreciation expense as of July 31, 2008 for all hotel properties is \$1.9 million.

Effective February 1, 2004, we relinquished our REIT status. As of that date, any distributions to our shareholders are not deductible for purposes of computing our taxable income and we are subject to income tax, including any applicable alternative minimum tax, on our taxable income at regular corporate rates, without offset for distributions of such income to our shareholders. As of January 31, 2008, we had \$10.1 million in federal net loss carryforward available to offset future federal tax liability.

-12-

---



## RECENT ACCOUNTING PRONOUNCEMENTS

In June 2006, the Financial Accounting Standards Board (“FASB”) issued Interpretation 48, “Accounting for Uncertainty in Income Taxes - an interpretation of FASB Statement No. 10” ( “FIN 48”), which became effective for years beginning on January 1, 2007. FIN 48 addressed the determination of how tax benefits claimed or expected to be claimed on a tax return should be recorded in the financial statements. Under FIN 48, we must recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by taxing authorities, based on the technical merits of the position. We are subject to U.S federal income taxes as well as numerous state tax jurisdictions. We adopted FIN 48 on February 1, 2007. Our assessments of our tax positions in accordance with FIN 48 did not result in changes that had a material impact on results of operations, financial condition or liquidity. While we do not have any interest and penalties related to income taxes, our policy is to recognize such expenses as tax expense.

The tax years 2005 through 2008 remain open to examination by the federal and state taxing jurisdictions to which the we are subject.

In September 2006, the FASB issued SFAS No. 157, “Fair Value Measurements.” SFAS No. 157 defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. SFAS No. 157 is effective for fiscal years beginning after November 15, 2007 and interim periods within those fiscal years. We adopted SFAS No. 157 on February 1, 2008 and such adoption did not have a material impact on our financial condition, results of operations or liquidity.

In February 2007, the FASB issued SFAS No. 159, “The Fair Value Option for Financial Assets and Financial Liabilities,” which permits entities to choose to measure many financial instruments and certain other items at fair value that are not currently required to be measured at fair value. SFAS No. 159 was effective for us on February 1, 2008 and did not have an impact on our consolidated financial statements.

In June 2006, the FASB issued Emerging Issues Task Force (“EITF”) Issue No. 06-03, “How Taxes Collected from Customers and Remitted to Governmental Authorities Should Be Presented in the Income Statement (That is, Gross Versus Net Presentation),” which permits entities to present certain taxes assessed by a governmental authority on either a gross basis (included in revenues and costs) or a net basis (excluded from revenues). An entity is not required to reevaluate its existing policies related to taxes assessed by a governmental authority but may choose to do so. EITF issue No. 06-03 is effective for interim and annual reporting periods beginning after December 15, 2006. We report our revenue net of sales taxes and our management plans to continue to report revenue net of sales tax.

In December 2007, the FASB issued Statement No. 141(Revised 2007), Business Combinations (“SFAS 141(R)”) and Statement No. 160, “Accounting and Reporting of Non-controlling Interests in Consolidated Financial Statements, an amendment of ARB No. 51” (“SFAS 160”). These statements will significantly change the financial accounting and reporting of business combination transactions and non-controlling (or minority) interests in consolidated financial statements. SFAS 141(R) requires companies to: (i) recognize, with certain exceptions, 100% of the fair values of assets acquired, liabilities assumed, and non-controlling interests in acquisitions of less than a 100% controlling interest when the acquisition constitutes a change in control of the acquired entity; (ii) measure acquirer shares issued in consideration for a business combination at fair value on the acquisition date; (iii) recognize contingent consideration arrangements at their acquisition-date fair values, with subsequent changes in fair value generally reflected in earnings; (iv) with certain exceptions, recognize pre-acquisition loss and gain contingencies at their acquisition-date fair values; (v) capitalize in-process research and development (IPR&D) assets acquired; (vi) expense, as incurred, acquisition-related transaction costs; (vii) capitalize acquisition-related restructuring costs only if the criteria in SFAS 146, “Accounting for Costs Associated with Exit or Disposal Activities,” are met as of the acquisition date; and (viii) recognize changes that result from a business combination transaction in an acquirer’s existing income tax valuation allowances and tax uncertainty accruals as adjustments to income tax expense. SFAS 141(R) is required to be adopted concurrently with SFAS 160 and is effective for business combination transactions

for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. Early adoption of these statements is prohibited. Our management is presently evaluating the effect of adopting these statements.

#### RESULTS OF OPERATIONS

Our expenses consist primarily of hotel operating expenses, property taxes, insurance, corporate overhead, interest on mortgage debt, professional fees and depreciation of the Hotels. Our operating performance is principally related to the performance of the Hotels. Therefore, management believes that a review of the historical performance of the operations of the Hotels, particularly with respect to occupancy, calculated as rooms sold divided by the number of rooms available, average daily rate ("ADR"), calculated as total room revenue divided by number of rooms sold, and revenue per available room ("REVPAR"), calculated as total room revenue divided by the number of rooms available, is appropriate for understanding revenue from the Hotels. Occupancy was 69.9%, a decrease of 4.7% from the six month prior year period. ADR increased \$5.74, or 7.3%, to \$84.22. The increase in ADR, offset by reduced occupancy, resulted in an increase of \$0.28, or 0.5%, in REVPAR to \$58.84 from \$58.56 in the six month prior year period.

The following table shows occupancy, ADR and REVPAR for the periods indicated:

|                                     | FOR THE SIX MONTHS ENDED |       |       |
|-------------------------------------|--------------------------|-------|-------|
|                                     | July 31,                 |       |       |
|                                     | 2008                     | 2007  |       |
| OCCUPANCY                           |                          | 69.9% | 74.6% |
| AVERAGE DAILY RATE (ADR)            | \$                       | 84.22 | 78.48 |
| REVENUE PER AVAILABLE ROOM (REVPAR) | \$                       | 58.84 | 58.56 |

No assurance can be given that the trends reflected in this data will continue or that occupancy, ADR or REVPAR will not decrease as a result of changes in national or local economic or hospitality industry conditions.

#### RESULTS OF OPERATIONS FOR THE SIX MONTHS ENDED JULY 31, 2008 COMPARED TO THE SIX MONTHS ENDED JULY 31, 2007

A summary of the operating results for the six months ended July 31, 2008 and 2007 is:

|  | 2008          | 2007          | Change       | % Change |
|--|---------------|---------------|--------------|----------|
| Revenue  | \$ 11,771,241 | \$ 11,443,638 | \$ 327,603   | 2.9%     |
| Operating Income   | \$ 2,648,778  | \$ 1,415,320  | \$ 1,233,458 | 87.2%    |
| Net Income Attributable to Shares of Beneficial Interest | \$ 1,629,202  | \$ 547,520    | \$ 1,081,682 | >100%    |
| Net Income Per Share - Basic                             | \$ 0.18       | \$ 0.06       | \$ 0.12      | >100%    |
| Net Income Per Share - Diluted                           | \$ 0.15       | \$ 0.04       | \$ 0.11      | >100%    |

Our total revenue was \$11.8 million for the six months ended July 31, 2008, an increase of \$328,000, or 2.9%, when compared with the prior year period total of \$11.4 million. Revenues from hotel operations, which include Room, Food and Beverage, Telecommunications and Other revenues, increased 3.3% to \$9.9 million from \$9.7 million when comparing the six months ended July 31, 2008 and 2007, respectively, primarily due to higher average rates at the Southern Arizona properties.

Total expenses were \$9.9 million for the six months ended July 31, 2008, a decrease of \$1.0 million, or 9.5%, compared to the prior year period. Total operating expenses decreased \$906,000, or 9.0%, to \$9.1 million from \$10.0 million for the six months ended July 31, 2008 and 2007, respectively. The decreases were primarily a result of the cessation of depreciation on the hotel properties held for sale.

General and administrative expenses totaled \$1.7 million for the six months ended July 31, 2008, a decrease of \$108,000 from the prior year period of \$1.8 million.

Hotel property depreciation expense was \$35,000 for the six months ended July 31, 2008, a decrease of \$944,000, or 96.4%, from the prior year period. The decrease was a result of the cessation of depreciation on the hotel properties held for sale.

Total interest expense was \$760,000 for the six months ended July 31, 2008, a decrease of \$136,000, or 15.2%, compared to prior year period total of \$897,000. Interest expense on mortgage notes decreased \$71,000, or 8.7%, to \$742,000 for the six months ended July 31, 2008, due primarily to the effect of the reduced prime rate on the Tucson St. Mary's mortgage. Interest expense on notes payable to banks decreased \$51,000, or 83.2%, to \$10,000 for the six

months ended July 31, 2008, due primarily to the refinancing of the bank line of credit secured by the Tucson St. Mary's property with the mortgage secured by that property. Interest expense on related party notes payable decreased \$14,000, or 89.1%, to \$2,000 for the six months ended July 31, 2008, due primarily to the line of credit due to Rare Earth Financial, L.L.C., an affiliate of Mr. Wirth, being satisfied before the beginning of fiscal year 2009.

## RESULTS OF OPERATIONS FOR THE THREE MONTHS ENDED JULY 31, 2008 COMPARED TO THE THREE MONTHS ENDED JULY 31, 2007

A summary of the operating results for the three months ended July 31, 2008 and 2007 is:

|  | 2008         | 2007         | Change     | % Change |
|--|--------------|--------------|------------|----------|
| Revenue  | \$ 4,998,763 | \$ 4,938,295 | \$ 60,468  | 1.2%     |
| Operating Income (Loss)                                | \$ 437,557   | \$ (159,121) | \$ 596,678 | >100%    |
| Net Loss Attributable to Shares of Beneficial Interest | \$ 122,792   | \$ (354,311) | \$ 477,103 | >100%    |
| Net Loss Per Share - Basic                             | \$ 0.01      | \$ (0.04)    | \$ 0.05    | >100%    |
| Net Loss Per Share - Diluted                           | \$ 0.00      | \$ (0.04)    | \$ 0.04    | >100%    |

Total Trust revenue was \$5.0 million for the three months ended July 31, 2008, consistent with the prior year period of \$4.9 million. Revenues from hotel operations, which include Room, Food and Beverage, Telecommunications and Other revenues, increased 1.5% to \$4.1 million from \$4.0 million when comparing the three months ended July 31, 2008 and 2006, respectively, primarily due to higher average rates realized through the Trust's rate management efforts.

Total expenses were \$4.9 million for the three months ended July 31, 2008, a decrease of \$595,000, or 10.8%, compared to the prior year period. Total operating expenses decreased \$536,000, or 10.5%, to \$4.6 million from \$5.1 million for the three months ended July 31, 2008 and 2007, respectively.

General and administrative expenses decreased \$138,000, or 14.38%, to \$830,000 from \$968,000 when comparing the three months ended July 31, 2008 and 2007, respectively. This is primarily due to \$85,000 of workers' compensation expense incurred by InnSuites Hotels, Inc. relating to a prior year policy audit and additional professional fees incurred at the corporate location.

Hotel property depreciation expenses decreased \$469,000, or 96.1%, to \$19,000 from \$488,000 when comparing the three months ended July 31, 2008 and 2007, respectively. This is primarily due to the cessation of depreciation on hotel properties held for sale.

Total interest expense was \$375,000 for the three months ended July 31, 2008, a decrease of \$59,000, or 13.5%, from the prior year period total of \$433,000, due primarily to the effect of the reduced prime rate on the Tucson St. Mary's mortgage.

## LIQUIDITY AND CAPITAL RESOURCES

Through our ownership interest in the Partnership, Yuma Hospitality LP and InnSuites Hotels, we have our proportionate share of the benefits and obligations of the Partnership's and Yuma Hospitality LP's ownership interests, as well as InnSuites Hotels' operational interests, in the Hotels. Our principal source of cash to meet our cash requirements, including distributions to our shareholders, is our share of these cash flows. Our liquidity, including our ability to make distributions to our shareholders, will depend upon the ability to generate sufficient cash flows from hotel operations.

We have principal of \$489,565 due and payable for the remainder of fiscal year 2009 under mortgage notes payable. For the period between August 1, 2008 and July 31, 2009, we have principal of \$986,497 due and payable under

mortgage notes payable. We anticipate that cash flows from operations will be sufficient to satisfy these obligations as they become due.

-15-

---

We entered into an agreement for an unsecured bank line of credit on August 18, 2006. Under the agreement, we can draw \$750,000, bearing interest at prime plus 0.5% with interest-only payments due monthly. During specified times over the duration of the line of credit, we must pay the line of credit down to zero and are unable to borrow against the line of credit for a period of 30 days. The line of credit matured on May 18, 2008 and was replaced by a new \$850,000 revolving line of credit, as discussed below.

On March 3, 2008, we established a new \$850,000 revolving line of credit. The new line of credit has no financial covenants, bears interest at Wall Street Journal prime (5.0% as of July 31, 2008) and matures on July 15, 2009. As of July 31, 2008, we had drawn \$850,000 of the funds available under the line of credit.

We may seek to negotiate additional credit facilities or issue debt instruments. Any debt incurred or issued by us may be secured or unsecured, long-term, medium-term or short-term, bear interest at a fixed or variable rate and be subject to such other terms as we consider prudent.

We continue to contribute to a Capital Expenditures Fund (the "Fund") an amount equal to 4% of the InnSuites Hotels' revenues from operation of the Hotels. The Fund is restricted by the mortgage lender for four of our properties. As of July 31, 2008, \$147,262 was held in restricted capital expenditure funds and is included on our Balance Sheet as "Restricted Cash." The Fund is intended to be used for capital improvements to the Hotels and for refurbishment and replacement of furniture, fixtures and equipment, in addition to other uses of amounts in the Fund considered appropriate from time to time. During the six months ended July 31, 2008, the Hotels spent \$699,813 for capital expenditures. We consider the majority of these improvements to be revenue producing. Therefore, these amounts have been capitalized and are being depreciated over their estimated useful lives. As of August 1, 2007, we ceased depreciation on "Hotels Held for Sale." The Hotels also spent \$750,283 and \$708,016 during the six-month periods ended July 31, 2008 and July 31, 2007, respectively, and spent \$386,277 and \$353,378 during the three-month periods ended July 31, 2008 and July 31, 2007, respectively, on repairs and maintenance and these amounts have been charged to expense as incurred.

As of July 31, 2008, we have no commitments for capital expenditures beyond the 4% reserve for refurbishment and replacements set aside annually for each hotel property.

#### OFF-BALANCE SHEET FINANCINGS AND LIABILITIES

Other than lease commitments and legal contingencies incurred in the normal course of business, we do not have any off-balance sheet financing arrangements or liabilities. We do not have any majority-owned subsidiaries that are not included in the consolidated financial statements. (See Note 2 - "Summary of Significant Accounting Policies.")

#### SEASONALITY

The Hotels' operations historically have been seasonal. The three southern Arizona hotels experience their highest occupancy in the first fiscal quarter and, to a lesser extent, the fourth fiscal quarter. The second fiscal quarter tends to be the lowest period of occupancy at those three southern Arizona hotels. This seasonality pattern can be expected to cause fluctuations in our quarterly revenue. The two hotels located in California and New Mexico historically experience their most profitable periods during the second and third fiscal quarters (the summer season), providing some balance to the general seasonality of our hotel business. To the extent that cash flows from operations are insufficient during any quarter, because of temporary or seasonal fluctuations in revenue, we may utilize other cash on hand or borrowings to make distributions to our shareholders or to meet operating needs. No assurance can be given that we will make distributions in the future.

## FORWARD-LOOKING STATEMENTS

Certain statements in this Form 10-Q, including statements containing the phrases “believes,” “intends,” “expects,” “anticipates,” “predicts,” “will be,” “should be,” “looking ahead,” “may” or similar words, constitute “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. We intend that such forward-looking statements be subject to the safe harbors created by such Acts. These forward-looking statements include statements regarding our intent, belief or current expectations in respect of (i) the declaration or payment of dividends; (ii) the leasing, management or operation of the Hotels; (iii) the adequacy of reserves for renovation and refurbishment; (iv) our financing plans; (v) our position regarding investments, acquisitions, developments, financings, conflicts of interest and other matters; (vi) our plans and expectations regarding future sales of hotel properties; and (vii) trends affecting our or any Hotel’s financial condition or results of operations.

These forward-looking statements reflect our current views in respect of future events and financial performance, but are subject to many uncertainties and factors relating to the operations and business environment of the Hotels that may cause our actual results to differ materially from any future results expressed or implied by such forward-looking statements. Examples of such uncertainties include, but are not limited to:

- fluctuations in hotel occupancy rates;
- changes in room rental rates that may be charged by InnSuites Hotels in response to market rental rate changes or otherwise;
- seasonality of our business;
- interest rate fluctuations;
- changes in government regulations, including federal income tax laws and regulations;
- competition;
- any changes in our financial condition or operating results due to acquisitions or dispositions of hotel properties;
- insufficient resources to pursue our current strategy;
- concentration of our investments in the InnSuites Hotels® brand;
- loss of franchise contracts;
- real estate and hospitality market conditions;
- hospitality industry factors;
- our ability to meet present and future debt service obligations;
- terrorist attacks or other acts of war;
- outbreaks of communicable diseases;
- natural disasters;
- loss of key personnel; and
- local or national economic and business conditions, including, without limitation, conditions which may affect public securities markets generally, the hospitality industry or the markets in which we operate or will operate.

We do not undertake any obligation to update publicly or revise any forward-looking statements whether as a result of new information, future events or otherwise. Pursuant to Section 21E(b)(2)(E) of the Securities Exchange Act of 1934, the qualifications set forth hereinabove are inapplicable to any forward-looking statements in this Form 10-Q relating to the operations of the Partnership.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Not required for smaller reporting companies.

## ITEM 4. CONTROLS AND PROCEDURES



As of the end of the period covered by this report, we conducted an evaluation, under the supervision and with the participation of our principal executive officer and principal financial officer, of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934). Based on this evaluation, the principal executive officer and principal financial officer concluded that our disclosure controls and procedures were not effective as of July 31, 2008, to ensure that information required to be disclosed by us in reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, and that such information is accumulated and communicated to our management, including the principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosure.

During our evaluation for the quarterly period ended July 31, 2008 we determined we had an entity-level material weakness in our control environment related to a shortage of accounting staff. This material weakness caused procedures outlined in our policies not to be followed and delays in issuing internal and external reports. To correct this issue, we are in the process of hiring additional accounting staff.

Other than as described above, there was no change in our internal control over financial reporting during our most recently completed fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## PART II

## OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

None.

## ITEM 1A. RISK FACTORS

Not required for smaller reporting companies.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

On January 2, 2001, our Board of Trustees approved a share repurchase program under Rule 10b-18 of the Securities Exchange Act of 1934, as amended, for the purchase of up to 250,000 limited partnership units in the Partnership and/or Shares of Beneficial Interest in open market or privately negotiated transactions. Additionally, on September 10, 2002, August 18, 2005 and September 10, 2007, our Board of Trustees approved the purchase of up to 350,000 additional limited partnership units in the Partnership and/or Shares of Beneficial Interest in open market or privately negotiated transactions. Acquired Shares of Beneficial Interest will be held in treasury and will be available for future acquisitions and financings and/or for awards granted under the InnSuites Hospitality Trust 1997 Stock Incentive and Option Plan. During the six months ended July 31, 2008, we acquired 118,270 Shares of Beneficial Interest in open market transactions at an average price of \$1.50 per share. We intend to continue repurchasing Shares of Beneficial Interest in compliance with applicable legal and American Stock Exchange requirements. We remain authorized to repurchase an additional 177,580 limited partnership units and/or Shares of Beneficial Interest pursuant to the share repurchase program, which has no expiration date.

| Period                 | Issuer Purchases of Equity Securities |                              |  | Maximum Number of Shares that May Be Yet Purchased Under the Plans |
|------------------------|---------------------------------------|------------------------------|--|--|
|                        | Total Number of Shares Purchased      | Average Price Paid per Share | Total Number of Shares Purchased as Part of Publicly Announced Plans |  |
| May 1 – May 31, 2008   | 14,520                                | \$ 1.55                      | 14,520   | 194,850  |
| June 1 – June 30, 2008 | 16,450                                | \$ 1.51                      | 16,450   | 178,400  |
| July 1 – July 31, 2008 | 820                                   | \$ 1.37                      | 820  | 177,580  |

## ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

## ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

We held our 2008 Annual Meeting of Shareholders on July 17, 2008. The nominees listed below were elected as our Trustees to hold office for a term expiring at the 2011 Annual Meeting of Shareholders and until their respective successors have been duly elected and qualified. Tabulated below is the number of Shares of Beneficial Interest cast for and withheld with respect to the election of the Trustee nominees:

Edgar Filing: INNSUITES HOSPITALITY TRUST - Form 10-Q

| Name             | For       | Withheld |
|------------------|-----------|----------|
| Larry Pelegrin   | 7,422,024 | 7,364    |
| Steven S. Robson | 7,423,024 | 6,364    |

After our 2008 Annual Meeting of Shareholders, James F. Wirth, Marc E. Berg and Peter A. Thoma continued their respective terms in office as Trustees.

ITEM 5. OTHER INFORMATION

None.

ITEM 6. EXHIBITS

- a) Exhibits
- 31.1 Section 302 Certification By Chief Executive Officer
  - 31.2 Section 302 Certification By Chief Financial Officer
  - 32.1 Section 906 Certification of Principal Executive Officer and Principal Financial Officer

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

INNSUITES HOSPITALITY TRUST

Dated: September 22, 2008

/s/ James F. Wirth  
James F. Wirth  
Chairman, President and Chief Executive Officer

Dated: September 22, 2008

/s/ Anthony B. Waters  
Anthony B. Waters  
Chief Financial Officer