## PROGRESSIVE CORP/OH/ Form 10-Q July 30, 2014

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

## FORM 10-Q

(Mark One)

ý Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
 For the quarterly period ended June 30, 2014
 or
 Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from to Commission File Number: 1-9518

#### THE PROGRESSIVE CORPORATION

(Exact name of registrant as specified in its charter)

Ohio	34-0963169
(State or other jurisdiction of	(I.R.S. Employer
incorporation or organization)	Identification No.)
<ul><li>6300 Wilson Mills Road, Mayfield Village, Ohio</li><li>(Address of principal executive offices)</li><li>(440) 461-5000</li><li>(Registrant's telephone number, including area code)</li></ul>	44143 (Zip Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\circ$  No "Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  $\circ$  No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

 Large accelerated filer
 ý
 Accelerated filer
 "

 Non-accelerated filer
 " (Do not check if a smaller reporting company)
 Smaller reporting company
 "

 Indicate by check mark
 whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange
 "

 Act).
 Yes " No ý
 Yes " No ý
 Yes " No ý
 "

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Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. Common Shares, \$1.00 par value: 591,471,615 outstanding at June 30, 2014

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## PART I—FINANCIAL INFORMATION

Item 1. Financial Statements.

The Progressive Corporation and Subsidiaries

Consolidated Statements of Comprehensive Income

(unaudited)

	Three Months			Six Months				
Periods Ended June 30,	2014	2013		% Change	2014	2013		% Change
(millions—except per share amounts)				C				C
Revenues								
Net premiums earned	\$4,513.5	\$4,277.0		6	\$8,915.8	\$8,456.3	3	5
Investment income	99.2	102.2		(3)	202.5	202.7		0
Net realized gains (losses) on securities:								
Other-than-temporary impairment (OTTI)								
losses:	0	(15	``	(100)	0	(17	``	(100)
Total OTTI losses	0	(1.5	)	(100)	0	(1.7	)	(100)
Non-credit losses, net of credit losses	0	(1	`	(100)	0	(1	`	(100)
recognized on previously recorded non-credit OTTI losses	0	(.1	)	(100)	0	(.1	)	(100)
Net impairment losses recognized in								
earnings	0	(1.6	)	(100)	0	(1.8	)	(100)
Net realized gains (losses) on securities	40.4	134.5		(70)	159.8	215.3		(26)
Total net realized gains (losses) on								
securities	40.4	132.9		(70)	159.8	213.5		(25)
Fees and other revenues	74.4	70.9		5	147.2	139.3		6
Service revenues	14.0	10.6		32	23.8	19.0		25
Total revenues	4,741.5	4,593.6		3	9,449.1	9,030.8		5
Expenses								
Losses and loss adjustment expenses	3,269.1	3,117.0		5	6,475.0	6,102.5		6
Policy acquisition costs	374.8	364.0		3	743.8	722.9		3
Other underwriting expenses	611.7	581.1		5	1,222.1	1,166.7		5
Investment expenses	6.0	4.4		36	10.1	9.3		9
Service expenses	12.9	10.4		24	22.6	19.0		19
Interest expense	29.6	30.4		(3)	56.3	61.0		(8)
Total expenses	4,304.1	4,107.3		5	8,529.9	8,081.4		6
Net Income								
Income before income taxes	437.4	486.3		(10)	919.2	949.4		(3)
Provision for income taxes	144.0	161.7		(11)	304.5	316.2		(4)
Net income	\$293.4	\$324.6		(10)	\$614.7	\$633.2		(3)
Other Comprehensive Income (Loss), Net								
of Tax								
Net unrealized gains (losses) on securities:								
Net non-credit related OTTI losses,	\$0	\$.1		(100)	&			
adjusted for valuation changes								