CAPITAL CITY BANK GROUP INC Form 10-O

November 09, 2007

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

## **FORM 10-Q**

**xQUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE** ACT OF 1934

For the Quarterly Period Ended September 30, 2007

OR

oTRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

**Commission File Number: 0-13358** 

## CAPITAL CITY BANK GROUP, INC.

(Exact name of registrant as specified in its charter)

Florida

(State or other jurisdiction of incorporation or organization)

59-2273542 (I.R.S. Employer Identification No.)

217 North Monroe Street, Tallahassee, Florida

32301

(Address of principal executive office)

(Zip Code)

(850) 671-0300

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act.

Large accelerated filer o Accelerated filer x Non-accelerated filer o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

At October 31, 2007, 17,560,064 shares of the Registrant's Common Stock, \$.01 par value, were outstanding.

## CAPITAL CITY BANK GROUP, INC. QUARTERLY REPORT ON FORM 10-Q FOR THE PERIOD ENDED SEPTEMBER 30, 2007

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# INTRODUCTORY NOTE Caution Concerning Forward-Looking Statements

This Quarterly Report on Form 10-Q contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements include, among others, statements about our beliefs, plans, objectives, goals, expectations, estimates and intentions that are subject to significant risks and uncertainties and are subject to change based on various factors, many of which are beyond our control. The words "may," "could," "should," "would," "believe," "anticipate," "estimate," "expect," "intend," "plan," "target," "goal," and similar expressions are intended to identify forward-looking statements.

All forward-looking statements, by their nature, are subject to risks and uncertainties. Our actual future results may differ materially from those set forth in our forward-looking statements.

Our ability to achieve our financial objectives could be adversely affected by the factors discussed in detail in Part I, Item 2., "Management's Discussion and Analysis of Financial Condition and Results of Operations" and Part II, Item 1A. "Risk Factors" in this Quarterly Report on Form 10-Q, the following sections of our Annual Report on Form 10-K for the year ended December 31, 2006 (the "2006 Form 10-K"): (a) "Introductory Note" in Part I, Item 1. "Business"; (b) "Risk Factors" in Part I, Item 1A., as updated in our subsequent quarterly reports filed on Form 10-Q, and (c) "Introduction" in "Management's Discussion and Analysis of Financial Condition and Results of Operations," in Part II, Item 7 as well as:

- § our ability to integrate the business and operations of companies and banks that we have acquired, and those we may acquire in the future;
  - § our need and our ability to incur additional debt or equity financing;
- § the strength of the United States economy in general and the strength of the local economies in which we conduct operations;
  - § the accuracy of our financial statement estimates and assumptions;
    - § the effects of harsh weather conditions, including hurricanes;
      - § inflation, interest rate, market and monetary fluctuations;
- - § effect of changes in the real estate market, stock market and other capital markets;
    - § legislative or regulatory changes;
  - § our ability to comply with the extensive laws and regulations to which we are subject;
- § the willingness of clients to accept third-party products and services rather than our products and services and vice versa;
  - § increased competition and its effect on pricing;
    - § technological changes;
  - § changes in monetary and fiscal policies of the U.S. Government;
  - § the effects of security breaches and computer viruses that may affect our computer systems;
    - § changes in consumer spending and saving habits;
    - § growth and profitability of our noninterest income;
    - § changes in accounting principles, policies, practices or guidelines;
      - § the limited trading activity of our common stock;
      - § the concentration of ownership of our common stock;
  - § anti-takeover provisions under federal and state law as well as our Articles of Incorporation and our bylaws;
  - § other risks described from time to time in our filings with the Securities and Exchange Commission; and § our ability to manage the risks involved in the foregoing.

However, other factors besides those referenced also could adversely affect our results, and you should not consider any such list of factors to be a complete set of all potential risks or uncertainties. Any forward-looking statements made by us or on our behalf speak only as of the date they are made. We do not undertake to update any forward-looking statement, except as required by applicable law.

# PART I. FINANCIAL INFORMATION Item 1. CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

## CAPITAL CITY BANK GROUP, INC. CONSOLIDATED STATEMENTS OF INCOME FOR THE PERIODS ENDED SEPTEMBER 30 (Unaudited)

	Three Mor	nths Ended	<b>Nine Months Ended</b>				
(Dollars in Thousands, Except Per	200=	2006	200=	2007			
Share Data)	2007	2006	2007	2006			
INTEREST INCOME	20.602	Φ 40.060	h 116020	d 116.550			
Interest and Fees on Loans \$	38,692	\$ 40,260	\$ 116,838	\$ 116,570			
Investment Securities:	1.40	100	105	210			
U.S. Treasury	143	132	425	310			
U.S. Govt. Agencies	906	929	2,762	2,672			
States and Political Subdivisions	743	650	2,127	1,672			
Other Securities	176	203	536	606			
Funds Sold	639	338	1,849	1,463			
Total Interest Income	41,299	42,512	124,537	123,293			
INTEREST EXPENSE							
Deposits	11,266	9,985	33,364	26,423			
Short-Term Borrowings	734	753	2,232	2,352			
Subordinated Notes Payable	936	936	2,794	2,789			
Other Long-Term Borrowings	453	615	1,451	2,189			
Total Interest Expense	13,389	12,289	39,841	33,753			
NET INTEREST INCOME	27,910	30,223	84,696	89,540			
Provision for Loan Losses	1,552	711	4,464	1,499			
Net Interest Income After Provision For	-,		-,	-,			
Loan Losses	26,358	29,512	80,232	88,041			
NONINTEREST INCOME							
Service Charges on Deposit Accounts	6,387	6,450	18,874	18,226			
Data Processing	775	673	2,280	2,014			
Asset Management Fees	1,200	1,215	3,600	3,420			
Securities Transactions	-	-	7	(4)			
Mortgage Banking Revenues	642	824	2,171	2,448			
Other	5,427	4,982	16,545	15,089			
Total Noninterest Income	14,431	14,144	43,477	41,193			
NONINTEREST EXPENSE							
Salaries and Associate Benefits	15,096	15,277	45,807	45,912			
Occupancy, Net	2,409	2,354	6,969	6,935			
Furniture and Equipment	2,513	2,492	7,356	7,652			
Intangible Amortization	1,459	1,536	4,376	4,601			
Other	8,442	8,763	25,870	26,484			
Total Noninterest Expense	29,919	30,422	90,378	91,584			
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IN	ICON	Æ.	REFO	RE.	INCOME
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TAXES	10,870	13,234	33,331	37,650
Income Taxes	3,699	4,554	11,312	13,234
NET INCOME	\$ 7,171	\$ 8,680	\$ 22,019	\$ 24,416
Basic Net Income Per Share	\$ .41	\$ .47	\$ 1.22	\$ 1.31
Diluted Net Income Per Share	\$ .41	\$ .47	\$ 1.22	\$ 1.31
Average Basic Shares Outstanding	17,709,119	18,529,926	18,066,393	18,604,488
Average Diluted Share Outstanding	17,719,436	18,564,932	18,076,916	18,627,167

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements

# CAPITAL CITY BANK GROUP, INC. CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION AS OF SEPTEMBER 30, 2007, DECEMBER 31, 2006, AND SEPTEMBER 30, 2006 (Unaudited)

(Dollars In Thousands, Except Share Data) ASSETS	<b>September 30, 2007</b>	December 31, 2006	<b>September 30, 2006</b>
Cash and Due From Banks	\$ 91,378	\$ 98,769	\$ 100,781
Funds Sold and Interest Bearing Deposits	19,599	78,795	35,631
Total Cash and Cash Equivalents	110,977	177,564	136,412
Investment Securities, Available-for-Sale	184,609	191,894	190,617
Loans, Net of Unearned Interest	1,903,888	1,999,721	2,009,459
Allowance for Loan Losses	(18,001)	(17,217)	(17,311)
Loans, Net	1,885,887	1,982,504	1,992,148
Premises and Equipment, Net	95,816	86,538	84,915
Goodwill	84,811	84,811	84,810
Other Intangible Assets	15,215	19,591	21,076
Other Assets	62,611	55,008	48,895
Total Assets	\$ 2,439,926	\$ 2,597,910	\$ 2,558,873
LIABILITIES			
Deposits:			
Noninterest Bearing Deposits	\$ 419,242	\$ 490,014	\$ 506,331
Interest Bearing Deposits	1,518,171	1,591,640	1,542,908
Total Deposits	1,937,413	2,081,654	2,049,239
Short-Term Borrowings	63,817	65,023	54,171
Subordinated Notes Payable	62,887	62,887	62,887
Other Long-Term Borrowings	29,725	43,083	43,701
Other Liabilities	47,031	29,493	29,833
Total Liabilities	2,140,873	2,282,140	2,239,831
CHADEOWNEDC! EOTHTV			
SHAREOWNERS' EQUITY Preferred Stock, \$.01 par value, 3,000,000 shares authorized;			
no shares outstanding	_	_	_
Common Stock, \$.01 par value, 90,000,000 shares authorized; 17,628,499,			
18,518,398, and 18,532,104 shares issued and outstanding at September			
30, 2007, December 31, 2006, and September 30, 2006, respectively	176	185	185
Additional Paid-In Capital	50,789	80,654	80,938
Retained Earnings	255,876	243,242	238,870
Accumulated Other Comprehensive Loss, Net of Tax	(7,788)	(8,311)	(951)
Total Shareowners' Equity	299,053	315,770	319,042
Total Liabilities and Shareowners' Equity	\$ 2,439,926	\$ 2,597,910	\$ 2,558,873

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

# CAPITAL CITY BANK GROUP, INC. (Unaudited) CONSOLIDATED STATEMENTS OF CHANGES IN SHAREOWNERS' EQUITY

(Dollars in Thousands, Except Per Share Data)

	nmon ock	I	dditional Paid-In Capital		Retained Earnings	Co	Otl ompre	hensive Net of	Total
Balance, January 1, 2006	\$ 186	\$	83,304	\$	223,532	\$		(1,246)	\$ 305,776
Comprehensive Income:									
Net Income	-		-		24,416			-	
Net Change in Unrealized Loss On									
Available-for-Sale Securities (net of tax)	-		-		-			295	
Total Comprehensive Income	-		-		-			-	24,711
Cash Dividends (\$.3250 per share)	-		-		(9,078)			-	(9,078)
Stock Performance Plan Compensation	-		1,504		-			-	1,504
Issuance of Common Stock	1		969		-			-	970
Repurchase of Common Stock	(2)		(4,839)		-			-	(4,841)
Balance, September 30, 2006	\$ 185	\$	80,938	\$	238,870	\$		(951)	\$ 319,042
Balance, January 1, 2007	\$ 185	5	\$ 80,65	54	\$ 243,24	12	\$	(8,311)	\$ 315,770
Comprehensive Income:									
Net Income		-		_	22,01	9		_	
Net Change in Unrealized Loss On									
Available-for-Sale Securities (net of tax)		-		-		-		523	
Total Comprehensive Income		-		-		-		-	22,542
Cash Dividends (\$.5250 per share)		-		-	(9,60)	8)		-	(9,608)
Miscellaneous - Other		-		-	22	23		-	223
Stock Performance Plan Compensation		-	13	35		-		-	135
Issuance of Common Stock		1	54	14		-		-	545
Repurchase of Common Stock	(10	)	(30,544	4)		-		-	(30,554)
Balance, September 30, 2007	\$ 170	5	\$ 50,78	39	\$ 255,87	76	\$	(7,788)	\$ 299,053

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

## CAPITAL CITY BANK GROUP, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE NINE MONTHS ENDED SEPTEMBER 30 (Unaudited)

(Dollars in Thousands) CASH FLOWS FROM OPERATING ACTIVITIES		2007		2006
Net Income	\$	22,019	\$	24,416
Adjustments to Reconcile Net Income to	Ψ	22,017	Ψ	24,410
Cash Provided by Operating Activities:				
Provision for Loan Losses		4,464		1,499
Depreciation		4,673		5,251
Net Securities Amortization		226		480
Amortization of Intangible Assets		4,376		4,601
Securities Transactions		(7)		4
Origination of Loans Held-for-Sale		(132,961)		(144,719)
Proceeds From Sales of Loans Held-for-Sale		136,973		148,330
Net Gain From Sales of Loans Held-for-Sale		(2,171)		(2,448)
Non-Cash Compensation		135		1,504
Deferred Income Taxes		549		3,704
Net (Increase) Decrease in Other Assets		(5,443)		4,225
Net Increase in Other Liabilities		16,854		2,359
Net Cash Provided By Operating Activities		49,687		49,206
CASH FLOWS FROM INVESTING ACTIVITIES				
Securities Available-for-Sale:				
Purchases		(35,405)		(95,807)
Sales		-		283
Payments, Maturities, and Calls		43,292		75,872
Net Decrease in Loans		88,212		54,636
Purchase of Premises & Equipment		(14,394)		(16,634)
Proceeds From Sales of Premises & Equipment		443		286
Net Cash Provided By Investing Activities		82,148		18,636
CASH FLOWS FROM FINANCING ACTIVITIES				
Net Decrease in Deposits		(144,241)		(30,108)
Net Decrease in Short-Term Borrowings		(1,580)		(29,209)
Decrease in Other Long-Term Borrowings		(8,499)		(9,811)
Repayment of Other Long-Term Borrowings		(4,485)		(15,711)
Dividends Paid		(9,608)		(9,078)
Repurchase of Common Stock		(30,554)		(4,841)
Issuance of Common Stock		545		969
Net Cash Used In Provided By Financing Activities		(198,422)		(97,789)
NET CHANGE IN CASH AND CASH EQUIVALENTS		(66,587)		(29,947)
Cash and Cash Equivalents at Beginning of Period		177,564		166,359
Cash and Cash Equivalents at End of Period	\$	110,977	\$	136,412
<b>1</b>		- 7		,

Supplemental Disclosure:

Interest Paid on Deposits	\$ 33,222	\$ 26,051
Interest Paid on Debt	\$ 6,540	\$ 7,523
Taxes Paid	\$ 8,643	\$ 11,530
Loans Transferred to Other Real Estate	\$ 2,828	\$ 638
Issuance of Common Stock as Non-Cash Compensation	\$ 1,159	\$ 1,504
Transfer of Current Portion of Long-Term Borrowings		
to Short-Term Borrowings	\$ 10,199	\$ 13,061

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

## CAPITAL CITY BANK GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 1 - MANAGEMENT'S OPINION AND ACCOUNTING POLICIES

#### **Basis of Presentation**

Capital City Bank Group, Inc. ("CCBG" or the "Company") provides a full range of banking and banking-related services to individual and corporate customers through its subsidiary with banking offices located in Florida, Georgia, and Alabama. The Company is subject to competition from other financial institutions, is subject to regulations of certain government agencies and undergoes periodic examinations by those regulatory authorities.

The unaudited consolidated financial statements included herein have been prepared by the Company pursuant to the rules and regulations of the Securities and Exchange Commission, including Regulation S-X. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to such rules and regulations. Prior period financial statements have been reformatted and amounts reclassified, as necessary, to conform with the current presentation. The Company and its subsidiary follow accounting principles generally accepted in the United States ("GAAP") and reporting practices applicable to the banking industry. The principles that materially affect its financial position, results of operations and cash flows are set forth in the Notes to Consolidated Financial Statements which are included in the Company's 2006 Annual Report on Form 10-K.

In the opinion of management, the consolidated financial statements contain all adjustments, which are those of a recurring nature, and disclosures necessary to present fairly the financial position of the Company as of September 30, 2007, December 31, 2006, and September 30, 2006, the results of operations for the three and nine month periods ended September 30, 2007 and 2006, and cash flows for the nine month periods ended September 30, 2007 and 2006.

## **NOTE 2 - INVESTMENT SECURITIES**

The amortized cost and related market value of investment securities available-for-sale were as follows:

	<b>September 30, 2007</b>								
	Amortized		Unrealized		Unrealized			Market	
(Dollars in Thousands)		Cost		Gains	I	Losses		Value	
U.S. Treasury	\$	12,146	\$	48	\$	-	\$	12,194	
U.S. Government Agencies		53,124		147		185		53,086	
States and Political Subdivisions		86,183		9		329		85,863	
Mortgage-Backed Securities		21,364		55		297		21,122	
Other Securities <sup>(1)</sup>		12,307		37		-		12,344	
Total Investment Securities	\$	185,124	\$	296	\$	811	\$	184,609	
				December	r 31,	2006			
	Λ	mortized	T I.	proplized	IIn	roolized		Morleat	

	December 31, 2000							
	Amortized		Unrealized		Unrealized			Market
(Dollars in Thousands)		Cost		Gains	]	Losses		Value
U.S. Treasury	\$	12,098	\$	16	\$	49	\$	12,065
U.S. Government Agencies		61,619		37		593		61,063
States and Political Subdivisions		83,621		16		415		83,222
Mortgage-Backed Securities		23,244		23		371		22,896

Other Securities <sup>(1)</sup>			12,648		-	-		12,648
Total Investment Securities		\$	193,230	\$	92 \$	1,428	\$	191,894
(1)	Federal Home Loan Bank and Federal Reserve Bank stock recorded at cost.							
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## **NOTE 3 - LOANS**

The composition of the Company's loan portfolio was as follows:

(Dollars in Thousands)	Se	eptember 30, 2007	Ι	December 31, 2006
Commercial, Financial and Agricultural	\$	205,628	\$	229,327
Real Estate-Construction		145,343		179,072
Real Estate-Commercial		631,418		643,885
Real Estate-Residential		485,612		531,968
Real Estate-Home Equity		183,620		173,597
Real Estate-Loans Held-for-Sale		3,615		4,170
Consumer		248,652		237,702
Loans, Net of Unearned Interest	\$	1,903,888	\$	1,999,721

Net deferred fees included in loans at September 30, 2007 and December 31, 2006 were \$1.4 million and \$1.5 million, respectively.

## **NOTE 4 - ALLOWANCE FOR LOAN LOSSES**

An analysis of the changes in the allowance for loan losses for the nine month periods ended September 30 was as follows:

(Dollars in Thousands)	2007	2006
Balance, Beginning of Period	\$ 17,217	\$ \$ 17,410
Provision for Loan Losses	4,464	1,499
Recoveries on Loans Previously Charged-Off	1,465	1,309
Loans Charged-Off	(5,145)	(2,907)
Balance, End of Period	\$ 18,001	\$ \$ 17,311

*Impaired Loans*. Loans are considered impaired when, based on current information and events, it is probable the Company will be unable to collect all amounts due in accordance with the original contractual terms of the loan agreement, including scheduled principal and interest payments. Selected information pertaining to impaired loans is depicted in the table below:

	September 30, 2007					December 31, 20			
			Va	luation			Valuation		
(Dollars in Thousands)	Balance		Allowance		Balance		Allowance		
Impaired Loans:									
With Related Valuation Allowance	\$	17,595	\$	3,375	\$	6,085	\$	2,255	
Without Related Valuation Allowance		5,558		-		4,574		-	

## **NOTE 5 - INTANGIBLE ASSETS**

The Company had net intangible assets of \$100.0 million and \$104.4 million at September 30, 2007 and December 31, 2006, respectively. Intangible assets were as follows:

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	<b>September 30, 2007</b>					<b>December 31, 2006</b>				
		Gross	Ac	cumulated		Gross	Accumulated			
(Dollars in Thousands)	I	Amount	Ar	nortization		Amount	An	nortization		
Core Deposit Intangibles	\$	47,176	\$	33,188	\$	47,176	\$	28,955		
Goodwill		84,811		-		84,811		-		
Customer Relationship Intangible		1,867		640		1,867		497		
Total Intangible Assets	\$	133,854	\$	33,828	\$	133,854	\$	29,452		
-										
9										

*Net Core Deposit Intangibles:* As of September 30, 2007 and December 31, 2006, the Company had net core deposit intangibles of \$14.0 million and \$18.2 million, respectively. Amortization expense for the first nine months of 2007 and 2006 was \$4.2 million. Estimated annual amortization expense is \$5.7 million.

Goodwill: As of September 30, 2007 and December 31, 2006, the Company had goodwill, net of accumulated amortization, of \$84.8 million. Goodwill is the Company's only intangible asset that is no longer subject to amortization under the provisions of Statement of Financial Accounting Standards ("SFAS") No. 142 ("SFAS 142").

*Other*: As of September 30, 2007 and December 31, 2006, the Company had a customer relationship intangible, net of accumulated amortization, of \$1.2 million and \$1.4 million, respectively. This intangible was recorded as a result of the March 2004 acquisition of trust customer relationships from Synovus Trust Company. Amortization expense for the first nine months of 2007 and 2006 was \$143,000. Estimated annual amortization expense is \$191,000 based on use of a 10-year useful life.

#### **NOTE 6 - DEPOSITS**

The composition of the Company's interest bearing deposits at September 30, 2007 and December 31, 2006 was as follows:

	September	December
(Dollars in Thousands)	30, 2007	31, 2006
NOW Accounts	\$ 530,619	\$ 599,433
Money Market Accounts	399,578	384,568
Savings Deposits	115,955	125,500
Other Time Deposits	472,019	482,139
Total Interest Bearing Deposits	\$ 1,518,171	\$ 1,591,640

#### **NOTE 7 – INCOME TAXES**

The Company adopted the provisions of FASB Interpretation No. 48, "Accounting for Income Tax Uncertainties" ("FIN 48"), on January 1, 2007. There was no effect on its financial condition or results of operations as a result of implementing FIN 48. The Company had unrecognized tax benefits of approximately \$2.3 million at September 30, 2007, all of which, if recognized, would affect the effective tax rate. In addition, interest and penalties associated with these unrecognized tax benefits was approximately \$244,000.

The Company files income tax returns in the U.S. federal jurisdiction and various state jurisdictions. The Company is no longer subject to U.S. federal tax examinations for years before 2003. In addition, no state jurisdictions remain subject to examination before 2003. No material change to the Company's unrecognized tax positions is expected over the next 12 months. As a policy, the Company recognizes interest and penalties accrued on any unrecognized tax benefits as a component of income tax expense.

## **NOTE 8 - STOCK-BASED COMPENSATION**

In accordance with the Company's adoption of SFAS No. 123, "Accounting for Stock-Based Compensation" ("SFAS 123"), in the first quarter of 2003, the cost related to stock-based associate compensation included in net income has been accounted for under the fair value method in all reported periods.

On January 1, 2006, the Company adopted SFAS 123R "Share-Based Payment" (Revised). The Company continues to include the cost of its share-based compensation plans in net income under the fair value method.

As of September 30, 2007, the Company had three stock-based compensation plans, consisting of the 2005 Associate Incentive Plan ("AIP"), the 2005 Associate Stock Purchase Plan ("ASPP"), and the 2005 Director Stock Purchase Plan ("DSPP"). Total compensation expense associated with these plans for the nine months ended September 30, 2007 and 2006 was approximately \$135,000 and \$1.5 million, respectively.

AIP. The Company's AIP allows the Company's Board of Directors to award key associates various forms of equity-based incentive compensation. Under the AIP, the Company adopted the Stock-Based Incentive Plan (the "Incentive Plan"), effective January 1, 2006, which is a performance-based equity bonus plan for selected members of management, including all executive officers. Under the Incentive Plan, all participants are eligible to earn an equity award, in the form of performance shares, on an annual basis. Annual awards are tied to an internally established annual earnings target. The grant-date fair value of an annual compensation award is approximately \$1.5 million. In addition, each plan participant is eligible to receive from the Company a tax supplement bonus equal to 31% of the stock award value at the time of issuance. A total of 43,437 shares are eligible for issuance annually.

At the end of each calendar year, the Compensation Committee of the Company's Board of Directors will confirm whether the performance goals have been met prior to the payout of any awards. Any performance shares earned under the Incentive Plan will be issued in the calendar quarter following the calendar year in which the shares were earned. A total of 32,799 shares were issued under this plan during the first quarter of 2007 related to the 2006 award.

The Company did not recognize any expense for the first nine months of 2007 related to the Incentive Plan as the Company's performance did not achieve the earnings performance goal. The Company recognized expense of \$1.1 million for the first nine months of 2006 for the Incentive Plan. A total of 875,000 shares of common stock have been reserved for issuance under the AIP. To date, the Company has issued 60,892 shares of common stock under the AIP.

Executive Stock Option Agreement. In 2006 and 2005, under the provisions of the AIP, the Company's Board of Directors approved stock option agreements for a key executive officer (William G. Smith, Jr. - Chairman, President and CEO, CCBG). Similar stock option agreements were approved in 2004 and 2003. These agreements grant a non-qualified stock option award upon achieving certain annual earnings per share conditions set by the Board, subject to certain vesting requirements. The options granted under the agreements have a term of ten years and vest at a rate of one-third on each of the first, second, and third anniversaries of the date of grant. Under the 2004 and 2003 agreements, 37,246 and 23,138 options, respectively, were issued, none of which have been exercised. The fair value of a 2004 option was \$13.42, and the fair value of a 2003 option was \$11.64. The exercise prices for the 2004 and 2003 options are \$32.69 and \$32.96, respectively. Under the 2006 and 2005 agreements, the earnings per share conditions were not met; therefore, no expense was recognized related to these agreements. In accordance with the provisions of SFAS 123R and SFAS 123, the Company recognized expense of approximately \$94,000 and \$146,000 for the first nine months of 2007 and 2006, respectively, related to the 2004 and 2003 agreements. In 2007, the Company replaced its practice of entering into a stock option arrangement by establishing a Performance Share Unit Plan under the provisions of the AIP that allows the executive to earn shares based on the compound annual growth rate in diluted earnings per share over a three-year period. The details of this program for the executive are outlined in a Form 8-K filing dated January 31, 2007. No expense related to this plan was recognized during the first nine months

of 2007 as results fell short of the earnings performance goal.

A summary of the status of the Company's option shares as of September 30, 2007 is presented below:

			Aggregate				
		Weighted	l-Average	Remaining			Intrinsic
Options	Shares	Exercis	se Price		Term		Value
Outstanding at January 1, 2007	60,384	\$	32.79	\$	8.3	\$	151,355
Granted	-		-		-		-
Exercised	-		-		-		-
Forfeited or expired	-		-		-		-
Outstanding at September 30, 2007	60,384	\$	32.79	\$	3.09	\$	(96,219)
Exercisable at September 30, 2007	47,720	\$	32.79	\$	3.09	\$	(77,351)

As of September 30, 2007, there was approximately \$31,000 of total unrecognized compensation cost related to the nonvested option shares granted under the agreements. That cost is expected to be recognized over the next three months.

*DSPP*. The Company's DSPP allows the directors to purchase the Company's common stock at a price equal to 90% of the closing price on the date of purchase. Stock purchases under the DSPP are limited to the amount of the directors' annual cash compensation. The DSPP has 93,750 shares reserved for issuance. A total of 27,582 shares have been issued since the inception of the DSPP. For the first nine months of 2007, the Company issued 8,884 shares under the DSPP and recognized approximately \$29,000 in expense related to this plan. For the first nine months of 2006, the Company issued 10,144 shares and recognized approximately \$31,000 in expense related to the DSPP.

ASPP. Under the Company's ASPP, substantially all associates may purchase the Company's common stock through payroll deductions at a price equal to 90% of the lower of the fair market value at the beginning or end of each six-month offering period. Stock purchases under the ASPP are limited to 10% of an associate's eligible compensation, up to a maximum of \$25,000 (fair market value on each enrollment date) in any plan year. Shares are issued at the beginning of the quarter following each six-month offering period. The ASPP has 593,750 shares of common stock reserved for issuance. A total of 59,812 shares have been issued since inception of the ASPP. For the first nine months of 2007, the Company issued 8,895 shares under the ASPP and recognized \$78,000 in expense related to this plan. For the first nine months of 2006, the Company issued 9,343 shares and recognized \$67,000 in expense related to the ASPP.

Based on the Black-Scholes option pricing model, the weighted average estimated fair value of each of the purchase rights granted under the ASPP Plan was \$5.82 for the first nine months of 2007. For the first nine months of 2006, the weighted average fair value purchase right granted was \$6.22. In calculating compensation, the fair value of each stock purchase right was estimated on the date of grant using the following weighted average assumptions:

	Nine Months Ended Sep	otember 30,
	2007	2006
Dividend yield	2.2%	1.95%
Expected volatility	27.0%	23.5%
Risk-free interest rate	4.7%	4.5%
Expected life (in years)	0.5	0.5

## **NOTE 9 - EMPLOYEE BENEFIT PLANS**

The Company has a defined benefit pension plan covering substantially all full-time and eligible part-time associates and a Supplemental Executive Retirement Plan ("SERP") covering its executive officers.

The components of the net periodic benefit costs for the Company's qualified benefit pension plan were as follows:

	ר	Three Months Ended September 30,				Nine Mont Septem			
(Dollars in Thousands)		2007		2006		2007		2006	
Discount Rate		6.00%		5.75%		6.00%		5.75%	
Long-Term Rate of Return on Assets		8.00%		8.00%		8.00%		8.00%	
Service Cost	\$	1,350	\$	1,250	\$	4,050	\$	3,750	
Interest Cost		1,025		875		3,075		2,625	
Expected Return on Plan Assets		(1,300)		(975)		(3,900)		(2,925)	
Prior Service Cost Amortization		100		50		300		150	

Net Loss Amortization	250	375	750	1,125
Net Periodic Benefit Cost	\$ 1,425	\$ 1,575	\$ 4,275	\$ 4,725

The components of the net periodic benefit costs for the Company's SERP were as follows:

	,	Three Moi Septem	Nine Months Ended September 30,				
(Dollars in Thousands)		2007		2006	2007		2006
Discount Rate		6.00%	D	5.75%	6.00%		5.75%
Service Cost	\$	25	\$	30	\$ 75	\$	90
Interest Cost		63		56	189		168
Prior Service Cost Amortization		3		15	9		45
Net Loss Amortization		18		19	54		57
Net Periodic Benefit Cost	\$	109	\$	120	\$ 327	\$	360

## **NOTE 10 - COMMITMENTS AND CONTINGENCIES**

Lending Commitments. The Company is a party to financial instruments with off-balance sheet risks in the normal course of business to meet the financing needs of its clients. These financial instruments consist of commitments to extend credit and standby letters of credit.

The Company's maximum exposure to credit loss under standby letters of credit and commitments to extend credit is represented by the contractual amount of those instruments. The Company uses the same credit policies in establishing commitments and issuing letters of credit as it does for on-balance sheet instruments. As of September 30, 2007, the amounts associated with the Company's off-balance sheet obligations were as follows:

(Dollars in Millions)	Am	ount
Commitments to Extend Credit <sup>(1)</sup>	\$	425
Standby Letters of Credit	\$	17

(1) Commitments include unfunded loans, revolving lines of credit, and other unused commitments.

Commitments to extend credit are agreements to lend to a client so long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements.

Contingencies. The Company is a party to lawsuits and claims arising out of the normal course of business. In management's opinion, there are no known pending claims or litigation, the outcome of which would, individually or in the aggregate, have a material effect on the consolidated results of operations, financial position, or cash flows of the Company.

## **NOTE 11 - COMPREHENSIVE INCOME**

SFAS No. 130, "Reporting Comprehensive Income," requires that certain transactions and other economic events that bypass the income statement be displayed as other comprehensive income. Comprehensive income totaled \$8.0 million and \$22.5 million, respectively, for the three and nine months ended September 30, 2007, and \$9.6 million and \$24.7 million, respectively, for the comparable periods in 2006. The Company's comprehensive income consists of

net income and changes in unrealized gains (losses) on securities available-for-sale (net of income taxes) and changes in the pension liability (net of taxes). Changes in unrealized gains (losses), net of taxes, on securities totaled approximately \$793,000 and \$518,000, respectively, for the three and nine months ended September 2007, and \$963,000 and \$295,000, respectively, for the three and nine months ended September 30, 2006. Reclassification adjustments consist only of realized gains and losses on sales of investment securities and were not material for the nine months ended September 30, 2007 and 2006.

## QUARTERLY FINANCIAL DATA (UNAUDITED)

				2007						20	006				2005		
(Dollars in Thousands, Except Per Share Data)		Third		Second		First		Fourth		Third		Second		First		Fourth	
Summary of Operations:		111114		Jeeona		1 1100		1 ouru.		111114		Jocona		1 11 00	-	1001	
Interest								42,600		42,512							
Income	\$	41,299	\$	41,724	\$	41,514	\$		\$		\$	41,369	\$	39,412	\$	38,7	
Interest								13,003		12,289							
Expense		13,389		13,263		13,189		20.507		20.000		11,182		10,282		9,4	
Net Interest		27.010		20.461		20, 225		29,597		30,223		20.107		20.120		20.2	
Income		27,910		28,461		28,325		460		711		30,187		29,130		29,3	
Provision for Loan								460		711						,	
for Loan Losses		1,552		1,675		1,237						121		667		1,3	
Net Interest		1,332		1,075		1,431		29,137		29,512		141		007		1,5	
Income								29,137		27,312							
After																	
Provision																	
for Loan																	
Losses		26,358		26,786		27,088						30,066		28,463		27,9	
Noninterest				,		,		14,385		14,144				,			
Income		14,431		15,084		13,962						14,003		13,045		12,9	
Merger								-		-							
Expense		-		-		-						-		-			
Noninterest								29,984		30,422						ļ	
Expense		29,919		29,897		30,562						31,070		30,092		29,3	
Income								13,538		13,234							
Before																	
Provision																	
for Income		10.070		11.072		10.400						12.000		11 416		11.6	
Taxes		10,870		11,973		10,488		4 600		4 55 1		12,999		11,416		11,6	
Provision for Income								4,688		4,554						ļ	
for Income		2 400		4 002		2 521						1 601		2.005		4.1	
Taxes Net Income	<b>\$</b>	3,699 7,171	\$	4,082 7,891	\$	3,531 6,957	\$	8,850	\$	8,680	\$	4,684 8,315	\$	3,995	\$	4,1	
Net Income Net Interest	Ф	7,171	Ф	7,891	Ф	0,937	Ф	8,850 30,152	Ф	30,745	Ф	8,313	Ф	7,421	Ф	7,4	
Income								30,132		30,743						ļ	
(FTE)	\$	28,517	\$	29,049	\$	28,898	\$		\$		\$	30,591	\$	29,461	\$	29,6	
(1.11)	Ψ	20,51,	Ψ	27,017	Ψ	20,070	Ψ		Ψ		Ψ	30,371	Ψ	27,701	Ψ	۷,۰	
Per																	
Common																	
Share:																	
Net Income								.48		.47							
Basic	\$	.41	\$	.43	\$	.38	\$		\$		\$	.44	\$	.40	\$		
Net Income								.48		.47							
Diluted		.41		.43		.38						.44		.40		•	

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			.175	.163			
.175	.175	.175			.163	.163	.1
			17.01	17.18			1
16.95	16.87	16.97			16.81	16.65	16.
							39.
	29.12				29.51		33.
31.20	31.34	33.30	35.30	31.10	30.20	35.55	34.
							1
\$ 1,907,235	\$ 1,944,969	\$ 1,980,224			\$ 2,040,656	\$ 2,048,642	\$ 2,062,7
			2,238,066	2,241,158			
							2,279,0
							2,607,5
	1,987,418	2,003,726			2,047,755	2,040,248	2,027,0
,			323,903	318,041			
301,536	309,352	316,484			315,794	311,461	306,2
17,709							18,6
17,719	18,089	18,420	18,569	18,565	18,653	18,665	18,6
9.44%	10.23%	8.91%			10.56%	9.66%	9.
			5.35	5.45			
5.27%	5.33%	5.29%			5.38%	5.25%	5.
66.27%	64.44%	67.90%	%	%	66.23%	67.20%	65.
	36.40 27.69 31.20 \$ 1,907,235 2,144,737 2,467,703 1,954,160 , 301,536 17,709 17,719 1.15% 9.44%	16.95 16.87  36.40 33.69 27.69 29.12 31.20 31.34  \$ 1,907,235 \$ 1,944,969  2,144,737 2,187,236 2,467,703 2,511,252 1,954,160 1,987,418  , 301,536 309,352  17,709 18,089 17,719 18,089  1.15% 1.26% 9.44% 10.23%  5.27% 5.33%	16.95       16.87       16.97         36.40       33.69       35.91         27.69       29.12       29.79         31.20       31.34       33.30         \$1,907,235       \$1,944,969       \$1,980,224         2,144,737       2,187,236       2,211,560         2,467,703       2,511,252       2,530,790         1,954,160       1,987,418       2,003,726         ,       301,536       309,352       316,484         17,709       18,089       18,409         17,719       18,089       18,420         1.15%       1.26%       1.11%         9.44%       10.23%       8.91%         5.27%       5.33%       5.29%	.175       .175       .175         16.95       16.87       16.97         36.40       33.69       35.91       35.98         27.69       29.12       29.79       30.14         31.20       31.34       33.30       35.30         \$1,907,235       \$1,944,969       \$1,980,224       \$2,003,719         2,238,066         2,144,737       2,187,236       2,211,560         2,467,703       2,511,252       2,530,790       2,557,357         1,954,160       1,987,418       2,003,726       2,028,453         301,536       309,352       316,484         17,709       18,089       18,409       18,525         17,719       18,089       18,409       18,569         1.15%       1.26%       1.11%       1.37%         9.44%       10.23%       8.91%       10.84%         5.35         5.27%       5.33%       5.29%       %         63.99	.175       .175       .175       .1701       17.18         16.95       16.87       16.97       17.01       17.18         36.40       33.69       35.91       35.98       33.25         27.69       29.12       29.79       30.14       29.87         31.20       31.34       33.30       35.30       31.10         \$1,907,235       \$1,944,969       \$1,980,224       \$2,003,719       \$2,025,112         2,238,066       2,241,158         2,467,703       2,511,252       2,530,790       2,557,357       2,560,155         1,954,160       1,987,418       2,003,726       2,028,453       2,023,523         301,536       309,352       316,484         17,709       18,089       18,409       18,525       18,530         17,719       18,089       18,409       18,569       18,565         1.15%       1.26%       1.11%       1.37%       1.35%         9,44%       10.23%       8,91%       10,84%       10,83%         5.35       5.45         5.27%       5.33%       5.29%       %         63.99       64.35	.175       .175       .175       17.01       17.18       16.81         16.95       16.87       16.97       17.01       17.18       16.81         36.40       33.69       35.91       35.98       33.25       35.39         27.69       29.12       29.79       30.14       29.87       29.51         31.20       31.34       33.30       35.30       31.10       30.20         \$1,907,235       \$1,944,969       \$1,980,224       \$2,003,719       \$2,025,112       \$2,040,656         2,144,737       2,187,236       2,211,560       2,238,066       2,241,158       2,278,817         2,467,703       2,511,252       2,530,790       2,557,357       2,560,155       2,603,090         1,954,160       1,987,418       2,003,726       2,028,453       2,023,523       2,047,755         301,536       309,352       316,484       315,794         17,709       18,089       18,409       18,525       18,530       18,653         17,719       18,089       18,409       18,569       18,565       18,653         1.15%       1.26%       1.11%       1.37%       1.35%       1.28%         9,44%       10.23%       8.91%	.175       .175       .175       17.01       17.18       16.81       16.65         16.95       16.87       16.97

# Item MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Management's discussion and analysis ("MD&A") provides supplemental information, which sets forth the major factors that have affected our financial condition and results of operations and should be read in conjunction with the Consolidated Financial Statements and related notes. The MD&A is divided into subsections entitled "Business Overview," "Financial Overview," "Results of Operations," "Financial Condition," "Liquidity and Capital Resources," "Off-Balance Sheet Arrangements," and "Accounting Policies." Information therein should facilitate a better understanding of the major factors and trends that affect our earnings performance and financial condition, and how our performance during 2007 compares with prior years. Throughout this section, Capital City Bank Group, Inc. and its subsidiary, collectively, are referred to as "CCBG," "Company," "we," "us," or "our."

The period-to-date averages used in this report are based on daily balances for each respective period. In certain circumstances, comparing average balances for the comparable quarters of consecutive years may be more meaningful than simply analyzing year-to-date averages. Therefore, where appropriate, quarterly averages have been presented for analysis and have been noted as such. See Table I for average balances and interest rates presented on a quarterly basis.

In this MD&A, we present an operating efficiency ratio and operating net noninterest expense as a percent of average assets, both of which are not calculated based on accounting principles generally accepted in the United States ("GAAP"), but that we believe provide important information regarding our results of operations. Our calculation of the operating efficiency ratio is computed by dividing noninterest expense less intangible amortization by the sum of tax equivalent net interest income and noninterest income. We calculate our operating net noninterest expense as a percent of average assets by subtracting noninterest expense excluding intangible amortization from noninterest income. Management uses these non-GAAP measures as part of its assessment of performance in managing noninterest expenses. We believe that excluding intangible amortization and one-time merger expenses in our calculations better reflects our periodic expenses and is more indicative of normalized operations.

Although we believe the above-mentioned non-GAAP financial measures enhance investors' understanding of our business and performance, these non-GAAP financial measures should not be considered an alternative to GAAP. In addition, there are material limitations associated with the use of these non-GAAP financial measures such as the risks that readers of our financial statements may disagree as to the appropriateness of items included or excluded in these measures and that our measures may not be directly comparable to other companies that calculate these measures differently. Our management compensates for these limitations by providing detailed reconciliations between GAAP information and the non-GAAP financial measure as detailed below.

Reconciliation of operating efficiency ratio to efficiency ratio –

	Nine Months	Ended
	September	r 30,
	2007	2006
Efficiency ratio	69.55%	69.39%
Effect of intangible amortization expense	(3.28)%	(3.49)%
Operating efficiency ratio	66.27%	65.90%

Reconciliation of operating net noninterest expense ratio –

Nine Months Ended September 30,

	2007	2006
Net noninterest expense as a percent of average assets	2.51%	2.60%
Effect of intangible amortization expense	(0.24)%	(0.24)%
Operating net noninterest expense as a percent of average assets	2.27%	2.36%

The following discussion should be read in conjunction with the condensed consolidated financial statements and notes thereto included in this Quarterly Report on Form 10-Q.

## CAUTION CONCERNING FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q, including this MD&A section, contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements include, among others, statements about our beliefs, plans, objectives, goals, expectations, estimates and intentions that are subject to significant risks and uncertainties and are subject to change based on various factors, many of which are beyond our control. The words "may," "could," "should," "would," "believe," "anticipate," "estimate," "expect," "intend," "plan," "target," "goal," and similar expressions are intended to identify forward-looking statements.

All forward-looking statements, by their nature, are subject to risks and uncertainties. Our actual future results may differ materially from those set forth in our forward-looking statements. Please see the Introductory Note and Item 1A. Risk Factors of our Annual Report on Form 10-K, as updated in our subsequent quarterly reports filed on Form 10-Q, and in our other filings made from time to time with the SEC after the date of this report.

However, other factors besides those listed above, in our Quarterly Report or in our Annual Report also could adversely affect our results, and you should not consider any such list of factors to be a complete set of all potential risks or uncertainties. Any forward-looking statements made by us or on our behalf speak only as of the date they are made. We do not undertake to update any forward-looking statement, except as required by applicable law.

## **BUSINESS OVERVIEW**

We are a financial holding company headquartered in Tallahassee, Florida and are the parent of our wholly-owned subsidiary, Capital City Bank (the "Bank" or "CCB"). The Bank offers a broad array of products and services through a total of 71 full-service offices located in Florida, Georgia, and Alabama. The Bank also has mortgage lending offices in three additional Florida communities, and one Georgia community. The Bank offers commercial and retail banking services, as well as trust and asset management, merchant services, securities brokerage and data processing services.

Our profitability, like most financial institutions, is dependent to a large extent upon net interest income, which is the difference between the interest received on earning assets, such as loans and securities, and the interest paid on interest-bearing liabilities, principally deposits and borrowings. Results of operations are also affected by the provision for loan losses, operating expenses such as salaries and employee benefits, occupancy and other operating expenses including income taxes, and noninterest income such as service charges on deposit accounts, asset management and trust fees, mortgage banking revenues, merchant service fees, brokerage and data processing revenues.

Our philosophy is to grow and prosper, building long-term relationships based on quality service, high ethical standards, and safe and sound banking practices. We are a super-community bank in the relationship banking business with a locally oriented, community-based focus, which is augmented by experienced, centralized support in select specialized areas. Our local market orientation is reflected in our network of banking office locations, experienced community executives, and community advisory boards which support our focus on responding to local banking needs. We strive to offer a broad array of sophisticated products and to provide quality service by empowering associates to make decisions in their local markets.

Pursuant to our long-term strategic initiative, "Project 2011", we have continued our expansion, emphasizing a combination of growth in existing markets and acquisitions. Acquisitions will continue to be focused on a three state area including Florida, Georgia, and Alabama with a particular focus on financial institutions, which are \$100 million to \$400 million in asset size and generally located on the outskirts of major metropolitan areas. We continue to evaluate de novo expansion opportunities in attractive new markets in the event that acquisition opportunities are not feasible. Other expansion opportunities that will be evaluated include asset management, insurance, and mortgage banking.

#### FINANCIAL OVERVIEW

A summary overview of our financial performance for 2007 versus 2006 is provided below.

2007 Financial Performance Highlights -

Earnings of \$7.2 million and \$22.0 million were down 17.4% and 9.8%, respectively, for the three and nine months ended September 30, 2007 as compared to the same periods in 2006.

Diluted earnings per share of \$.41 for the third quarter of 2007 compared to \$.47 for the comparable period in 2006, a decrease of 12.8%. Earnings per diluted share for the nine months ended September 30, 2007 of \$1.22 compared to \$1.31 for the same period in 2006, a decrease of 6.9%.

Decline in earnings for the three and nine month periods reflects lower net interest income and higher credit costs partially offset by stronger noninterest income and lower operating expenses.

Ÿaxable equivalent net interest income declined 2.6% and 1.4% for the three and nine month periods, respectively, due to higher funding costs.

Evoan loss provision increased \$841,000 and \$3.0 million for the three and nine month periods, respectively, reflecting a higher level of required reserves for impaired loans attributable to a slowdown in housing and real estate markets.

Noninterest income grew 2.0% and 5.5% for the three and nine month periods, respectively, due primarily to higher retail brokerage fees and card processing fees. Higher deposit service charge fees were also a major contributor to the increase for the nine month period.

Noninterest expense declined 1.7% and 1.3% for the three and nine month periods, respectively, due primarily to a reduction in incentive compensation and our continued focus on expense control and implementation of cost savings strategies.

Ÿ We remain well-capitalized with a risk based capital ratio of 14.76%.

## **RESULTS OF OPERATIONS**

#### **Net Income**

Earnings for the three and nine months ended September 30, 2007 were \$7.2 million, or \$.41 per diluted share, and \$22.0 million, or \$1.22 per diluted share, respectively. This compared to \$8.7 million or \$.47 per diluted share and \$24.4 million, or \$1.31 per diluted share in 2006.

The decline in earnings for the third quarter of 2007 of \$1.5 million, or 17.4% was attributable to a reduction in net interest income of \$2.3 million and a \$0.8 million increase in the loan loss provision, partially offset by an increase in noninterest income of \$0.3 million, a decrease in noninterest expense of \$0.5 million, and a reduction in income taxes of \$0.8 million.

The decline in earnings for the nine month period of \$2.4 million, or 9.8% reflects a \$4.8 million decrease in net interest income and a \$3.0 million increase in the loan loss provision, partially offset by higher noninterest income of \$2.3 million, lower noninterest expense of \$1.2 million, and a decline in income taxes of \$1.9 million.

A condensed earnings summary is presented below:

	Three Months Ended Nine Month September 30, Septemb						
(Dollars in Thousands)		2007	2006			2007	2006
Interest Income	\$	41,299	\$	42,512	\$	124,537	\$ 123,293
Taxable Equivalent Adjustment <sup>(1)</sup>		607		522		1,769	1,256
Interest Income (FTE)		41,906		43,034		126,306	124,549
Interest Expense		(13,389)		(12,289)		(39,841)	(33,753)
Net Interest Income (FTE)		28,517		30,745		86,465	90,796
Provision for Loan Losses		(1,552)		(711)		(4,464)	(1,499)
Taxable Equivalent Adjustment		(607)		(522)		(1,769)	(1,256)
Net Interest Income After Provision		26,358		29,512		80,232	88,041
Noninterest Income		14,431		14,144		43,477	41,193
Noninterest Expense		(29,919)		(30,422)		(90,378)	(91,584)
Income Before Income Taxes		10,870		13,234		33,331	37,650
Income Taxes		(3,699)		(4,554)		(11,312)	(13,234)
Net Income	\$	7,171	\$	8,680	\$	22,019	\$ 24,416
Return on Average Assets <sup>(2)</sup>		1.15%	)	1.35%		1.18%	1.26%
Return on Average Equity <sup>(2)</sup>		9.44%	)	10.83%	1	9.53%	10.36%

(1) Computed using a statutory tax rate of 35%

(2) Annualized

#### **Net Interest Income**

Net interest income represents our single largest source of earnings and is equal to interest income and fees generated by earning assets, less interest expense paid on interest bearing liabilities. Third quarter of 2007 taxable-equivalent net interest income decreased \$2.2 million, or 7.2%, over the comparable quarter in 2006. During the first nine months of 2007, taxable-equivalent net interest income decreased \$4.3 million, or 4.8%, respectively, over the first nine months of 2006. The decrease in the third quarter reflects a decline in earning assets and a higher level of interest expense driven by a rising cost of funds. The decline for the nine month period ended September 30, 2007 reflects the higher level of interest expense, partially offset by an improvement in our yield on earning assets, which was driven by a favorable repricing variance. Table I provides a comparative analysis of our average balances and interest rates.

For the three month period ended September 30, 2007, taxable-equivalent interest income decreased \$1.1 million or 2.6%, over the comparable period in 2006. During the first nine months of 2007, taxable-equivalent interest income improved \$1.8 million, or 1.4% over the comparable period in 2006. A lower level of earning assets and a change in mix primarily attributable to a decline in the loan portfolio during the third quarter more than offset a favorable rate variance in the loan and securities portfolio, resulting in a net decrease quarter over quarter. For the first nine months of 2007, a favorable repricing variance in both the loan and securities portfolios, more than offset the overall reduction in the level of earning assets, specifically, the loan portfolio, resulting in a net increase over the comparable nine month period in 2006. The decline in the loan portfolio is attributable to the slowdown in real estate activity and, more specifically, the residential real estate sector.

Earning asset yields improved 13 basis points to 7.75% in the third quarter of 2007 from 7.62% in the third quarter of 2006 and was slightly lower than the prior quarter of 7.76%. The improvement is attributable to favorable repricing in a higher interest rate environment. It is anticipated that our income on earning assets will decrease slightly during the fourth quarter reflecting recent reductions (50 and 25 basis points) in the Federal Reserve's target rate..

Interest expense for the three and nine month periods ended September 30, 2007 increased \$1.1 million, or 9.09% and \$6.1 million, or 18.0%, respectively, from the comparable prior year periods. The increase is attributable to higher rates paid on interest bearing deposits and a change in mix to higher rate accounts, partially offset by a decrease in long-term debt costs. The decline in long-term borrowings reflects maturing Federal Home Loan Bank ("FHLB") advances throughout 2007 that were not renewed. The average rate paid on interest bearing liabilities of 3.15% in the second quarter of 2007 represents an increase of 31 and 3 basis points, respectively, over the third quarter of 2006 and third quarter of 2007. We anticipate the rate of growth in our average cost of funds will continue to slow in the fourth quarter, especially given the recent federal funds interest rate reductions.

Our interest rate spread (defined as the average federal taxable-equivalent yield on earning assets less the average rate paid on interest bearing liabilities) decreased from 4.75% for the first nine months of 2006 to 4.61% for the comparable period in 2007, reflecting the higher costs of funds.

Our net interest margin (defined as federal taxable-equivalent net interest income divided by average earning assets) was 5.27% and 5.30%, respectively, for the three and nine month periods of 2007, versus 5.45% and 5.36%, respectively, for the comparable periods in 2006. The third quarter margin decrease is primarily attributable to higher costs of funds. We anticipate that current market conditions, including overall loan activity, a flat yield curve and robust competition will continue to place pressure on net interest income during the fourth quarter.

## **Provision for Loan Losses**

The provision for loan losses was \$1.6 million and \$4.5 million, respectively, for the three and nine month periods ended September 30, 2007, compared to \$711,000 and \$1.5 million for the same periods in 2006. The increase in the

provision for both periods was due primarily to a higher level of impaired loan reserves reflective of a slowdown in housing and real estate markets.

Net charge-offs totaled \$1.0 million, or .21% of average loans for the third quarter of 2007 compared to \$664,000, or .13% for the third quarter of 2006. For the nine month period ended September 30, 2007, net charge-offs totaled \$3.7 million, or .25% of average loans compared to \$1.6 million or .10% of average loans for the comparable period in 2006. At quarter-end, the allowance for loan losses was .95% of outstanding loans (net of overdrafts) and provided coverage of 145% of nonperforming loans.

Charge-off activity for the respective periods is set forth below:

	1	Three Months Ended September 30,				Nine Months Ended September 30,				
(Dollars in Thousands)	2007			2006		2007		2006		
CHARGE-OFFS										
Commercial, Financial and Agricultural	\$	279	\$	294	\$	1,092	\$	760		
Real Estate – Construction		-		-		108		-		
Real Estate – Commercial		245		-		576		291		
Real Estate – Residential		161		81		1,220		127		
Consumer		854		690		2,149		1,729		
Total Charge-offs		1,539		1,065		5,145		2,907		
RECOVERIES										
Commercial, Financial and Agricultural		44		43		127		168		
Real Estate – Construction		-		-		-		_		
Real Estate – Commercial		2		4		12		9		
Real Estate – Residential		2		2		29		11		
Consumer		471		352		1,297		1,121		
Total Recoveries		519		401		1,465		1,309		
Net Charge-offs	\$	1,020	\$	664	\$	3,680	\$	1,598		
Net Charge-offs (Annualized) as a										
Percent of Average Loans Outstanding,										
Net of Unearned Interest		.21%	)	.13%	)	.25%	)	.10%		

## **Noninterest Income**

Noninterest income increased \$287,000, or 2.0%, and \$2.3 million, or 5.6%, respectively, over the comparable three and nine month periods in 2006. The increase for the three month period reflects higher retail brokerage and card fees. The improvement for the nine month period was primarily attributable to higher deposit service charge fees, data processing fees, retail brokerage fees, and interchange fees.

Noninterest income represented 34.1% and 33.9% of operating revenue, respectively, for the three and nine month periods of 2007 compared to 31.9% and 31.5%, respectively, for the same periods in 2006. The improvement reflects both the aforementioned increase in noninterest income and the lower level of net interest income contribution.

The table below reflects the major components of noninterest income.

	Three Months Ended September 30,					Ended 30,		
(Dollars in Thousands)		2007		2006		2007		2006
Noninterest Income:								
Service Charges on Deposit Accounts	\$	6,387	\$	6,450	\$	18,873	\$	18,226
Data Processing		775		674		2,280		2,014
Fees for Trust Services		1,200		1,215		3,600		3,420
Retail Brokerage Fees		625		520		1,892		1,505

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Investment Security Gain (Loss)	-	-	7	(4)
Mortgage Banking Revenues	642	824	2,171	2,448
Merchant Service Fees	1,686	1,766	5,514	5,284
Interchange Fees	934	797	2,795	2,261
ATM/Debit Card Fees	685	635	1,987	1,861
Other	1,497	1,263	4,358	4,178
Total Noninterest Income	\$ 14,431	\$ 14,144	\$ 43,477	\$ 41,193

Significant components of noninterest income are discussed in more detail below.

Service Charges on Deposit Accounts. Deposit service charge fees decreased \$64,000, or .98%, for the three month period, and increased \$647,000, or 3.6%, for the nine month period. The decrease for the three month period was due to a slightly lower level of analysis fees and higher overdraft charge-offs. The improvement for the nine month period reflects a higher level of overdraft and nonsufficient funds activity and an increase in fees for deposit accounts initiated during the second quarter of 2007.

Asset Management Fees. Income from asset management activities decreased \$15,000, or 1.2%, and increased \$180,000, or 5.3%, compared to the three and nine month periods in 2006. The improvement for the nine month period is primarily due to an increase in new business within existing and new markets and improved asset valuations. At September 30, 2007, assets under management totaled \$765.2 million, representing an increase of \$52.2 million, or 7.3% from the comparable period in 2006.

Retail Brokerage Fees. Income from retail brokerage activities increased \$105,000, or 20.2%, and \$387,000, or 25.7%, respectively, from the comparable three and nine month periods in 2006. The improvement for both periods reflects a higher level of activity by existing clients and improvement in the internal referral system, each of which enhanced sales production.

*Mortgage Banking Revenues*. Mortgage banking revenues decreased \$183,000, or 22.2%, and \$277,000, or 11.3%, respectively, from the comparable three and nine month periods in 2006. The decrease is due to lower production, which is reflective of the slower housing market.

Card Fees. Card processing fees (including merchant services fees, interchange fees, and ATM/debit card fees) increased \$107,000, or 3.3%, and \$890,000, or 9.5%, respectively, over the comparable three and nine periods in 2006. For both periods, interchange fees and ATM/debit card fees were driven higher due to an increase in our active card base primarily associated with growth in transaction deposit accounts. The increase in merchant service fees was primarily due to higher transaction volume reflective of growth in merchant accounts.

## **Noninterest Expense**

Noninterest expense decreased \$503,000, or 1.7%, and \$1.2 million, or 1.3%, respectively, over the comparable three and nine month periods in 2006. For the three month period, lower expense for compensation (\$182,000) and advertising were the primary reasons for the decrease. For the nine month period, the decrease was primarily attributable to lower expense for advertising (\$620,000), travel and entertainment (\$202,000), printing/supplies (\$321,000) and courier service (\$414,000). In general, the overall decline in operating expenses reflects the strengthening of cost control procedures and implementation of cost savings strategies during 2006 and 2007.

The table below reflects the major components of noninterest expense.

	Three Months Ended September 30,				Nine Mon Septem			
(Dollars in Thousands)	2007			2006	2007			2006
Noninterest Expense:								
Salaries	\$	11,935	\$	11,709	\$	36,563	\$	34,868
Associate Benefits		3,161		3,568		9,244		11,044
Total Compensation		15,096		15,277		45,807		45,912
Premises		2,409		2,354		6,969		6,935
Equipment		2,513		2,492		7,356		7,652

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Total Occupancy	4,922	4,846	14,325	14,587
Legal Fees	383	323	1,318	1,285
Professional Fees	963	851	2,826	2,470
Processing Services	444	490	1,447	1,344
Advertising	799	1,036	2,667	3,288
Travel and Entertainment	338	413	1,083	1,284
Printing and Supplies	459	601	1,557	1,878
Telephone	594	559	1,677	1,769
Postage	476	257	1,125	859
Intangible Amortization	1,459	1,536	4,376	4,601
Interchange Fees	1,424	1,531	4,665	4,571
Courier Service	47	327	571	985
Miscellaneous	2,515	2,375	6,934	6,751
Total Noninterest Expense	\$ 29,919	\$ 30,422	\$ 90,378	\$ 91,584
21				

Various significant components of noninterest expense are discussed in more detail below.

Compensation. Salaries and associate benefits expense decreased \$182,000, or 1.2%, and \$105,000, or .23%, respectively, for the three and nine month months ended September 30, 2007. For both periods, increases in associate salaries of \$226,000, or 1.9%, and \$1.7 million, or 4.9%, were offset by decreased associate benefit expense of \$408,000 and \$1.8 million, respectively. The higher level of associate salaries primarily reflects merit and market salary adjustments for associates and officers. The lower level of associate benefit expense is attributable to a reduction in the projected payout under our stock compensation plans, including both the AIP for 2007 and our Project 2011 associate stock award for which the expense accrual was adjusted to reflect a revision to the performance target date.

Occupancy. Occupancy expense (including premises and equipment) increased \$76,000, or 1.6%, and decreased \$262,000, or 1.8%, respectively compared to the three and nine month periods in 2006. For the three month period, the increase is primarily attributable to higher software license expense and the decline for the nine month period is due to lower depreciation expense. The higher software license expense is reflective of recent software purchases. The lower depreciation expense primarily reflects the full depreciation of several larger fixed assets, including both premises and components of our core processing system.

*Other*. Other noninterest expense decreased \$503,000, or 1.7%, and \$1.2 million, or 1.3%, respectively from the three and nine month periods in 2006. Lower expense for advertising, travel and entertainment, printing and supplies, and courier service drove the decline for both periods. All of the aforementioned decreases are reflective of improved cost control procedures and other cost saving strategies initiated in 2006 and 2007.

Operating net noninterest expense (noninterest income minus noninterest expense, excluding intangible amortization expenses) as a percent of average assets was 2.27% for the first nine months of 2007 compared to 2.36% for the same period in 2006. Our operating efficiency ratio (noninterest expense, excluding intangible amortization expense, expressed as a percent of the sum of taxable-equivalent net interest income plus noninterest income) was 66.18% for the first nine months of 2007 compared to 65.90% for the same period in 2006. The increase in the operating efficiency ratio was due to a reduction in net interest income for 2007.

## **Income Taxes**

The provision for income taxes decreased \$855,000, or 18.8%, and \$1.9 million, or 14.5%, respectively, from the comparable three and nine month periods in 2006, reflecting lower taxable income. Our effective tax rate for the three and nine months ended September 30, 2007 was 34.03% and 33.78% compared to 34.41% and 35.15% for the same periods in 2006. The decrease in the effective tax rate for the nine month period is primarily attributable to: 1) a higher level of tax-free loan and securities income, 2) full amortization of certain deferred taxes related to a purchase accounting adjustment from a prior acquisition, and 3) the favorable impact of disallowed interest payments for a Federal Home Loan Bank ("FHLB") advance.

## FINANCIAL CONDITION

Average assets decreased \$89.7 million, or 3.5%, to \$2.468 billion for the quarter ended September 30, 2007 from \$2.557 billion in the fourth quarter of 2006. Average earning assets of \$2.144 billion decreased \$93.3 million, or 4.2%, from the fourth quarter of 2006. We discuss these variances in more detail below.

## **Funds Sold**

We ended the third quarter with \$31.9 million in average net overnight funds sold, compared to \$26.1 million net overnight funds sold in the fourth quarter of 2006. The improvement is reflective of the decline in the loan portfolio partially offset by the decline in deposits and the repurchase of common stock each of which are discussed in further detail below.

## **Investment Securities**

Our investment portfolio is a significant component of our operations and, as such, it functions as a key element of liquidity and asset/liability management. As of September 30, 2007, the average investment portfolio decreased \$2.5 million, or 1.3%, from the fourth quarter of 2006. We will continue to evaluate the need to purchase securities for the investment portfolio for the remainder of 2007, taking into consideration the Bank's overall liquidity position and pledging requirements.

Securities classified as available-for-sale are recorded at fair value and unrealized gains and losses associated with these securities are recorded, net of tax, as a separate component of shareowners' equity. At September 30, 2007 and December 31, 2006, shareowners' equity included a net unrealized loss of \$311,000 and \$834,000, respectively. The decrease in the unrealized loss is attributable to lower interest rates. Losses in the investment portfolio are attributable to changes in interest rates and not credit quality and because we have the ability and intent to hold these investments until there is a recovery in fair value, which may be maturity, we do not consider these investments to be other-than-temporarily impaired at September 30, 2007.

## Loans

Average loans for the third quarter decreased \$96.5 million, or 4.8%, from the fourth quarter, due to a general slowing of lending activity within Bank markets, and a high level of principal pay-downs and pay-offs, including the pay-off of several larger commercial loans. Loan production and the pipeline improved slightly from the second quarter. Although the outflow slowed during the latter part of the quarter, normal portfolio amortization, paydowns on lines of credit and payoffs of some larger commercial and commercial real estate loans more than offset new production resulting in a net decline in the portfolio.

## **Nonperforming Assets**

Our nonperforming loans were \$12.3 million at September 30, 2007 compared to \$8.0 million at December 31, 2006. As a percent of nonperforming loans, the allowance for loan losses represented 145% at September 30, 2007 and 214% at December 31, 2006. Nonperforming loans include nonaccruing and restructured loans. Other real estate, which includes property acquired either through foreclosure or by receiving a deed in lieu of foreclosure, was \$1.7 million at September 30, 2007 versus \$0.7 million at December 31, 2006. The ratio of nonperforming assets as a percent of loans plus other real estate was .74% at September 30, 2007, compared to .44% at December 31, 2006, with the increase being attributable to the slowdown in housing and overall stress on Florida real estate markets. Strong loan monitoring procedures are in place which allows us to timely identify problem assets, develop effective collection plans, and limit loss exposure. As a result of these strong monitoring and loan work-out procedures and the

diversified nature of our real estate loan portfolio, we anticipate our loan losses will remain at manageable levels.

#### **Allowance for Loan Losses**

We maintain an allowance for loan losses at a level sufficient to provide for the estimated credit losses inherent in the loan portfolio as of the balance sheet date. Credit losses arise from borrowers' inability or unwillingness to repay, and from other risks inherent in the lending process, including collateral risk, operations risk, concentration risk and economic risk. All related risks of lending are considered when assessing the adequacy of the loan loss reserve. The allowance for loan losses is established through a provision charged to expense. Loans are charged against the allowance when management believes collection of the principal is unlikely. The allowance for loan losses is based on management's judgment of overall loan quality. This is a significant estimate based on a detailed analysis of the loan portfolio. The balance can and will change based on changes in the assessment of the portfolio's overall credit quality. We evaluate the adequacy of the allowance for loan losses on a quarterly basis.

The allowance for loan losses at September 30, 2007 was \$18.0 million, compared to \$17.2 million at December 31, 2006. At September 30, 2007, the allowance represented 0.95% of outstanding loans (net of overdrafts) and provided coverage of 145% of nonperforming loans, compared to 0.86% and 214%, respectively at December 31, 2006. The increase in the allowance for loan losses is driven by a higher level of reserves for impaired loans. While there can be no assurance that we will not sustain loan losses in a particular period that are substantial in relation to the size of the allowance, our assessment of the loan portfolio does not indicate a likelihood of this occurrence. It is management's opinion that the allowance at September 30, 2007 is adequate to absorb losses inherent in the loan portfolio at quarter-end.

## **Deposits**

Average deposits for the third quarter decreased \$74.3 million, or 3.7% from the fourth quarter of 2006 due to a reduction in all deposit categories except money markets. The decline is primarily due to reductions in demand deposit account balances of \$46.4 million, or 9.6%, and certificates of deposit of \$12.9 million, or 2.67%. The decline in demand deposit accounts reflects a seasonal variance in public fund and tax deposit balances which typically spike at year-end, and the disintermediation that generally occurs when market rates increase. The decline in certificates of deposit reflects our efforts to balance our funding stra