

KANSAS CITY LIFE INSURANCE CO
Form 8-K
August 08, 2008
United States

Securities and Exchange Commission

Washington, D. C. 20549

Form 8-K

Current Report

Pursuant to Section 13 or 15(d) of
the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 8, 2008

Kansas City Life Insurance Company

(Exact Name of Registrant as Specified in Charter)

Missouri
(State of Incorporation)

2-40764
(Commission File Number)

44-0308260
(IRS Employer Identification No.)

3520 Broadway
Kansas City, Missouri
(Address of Principal Executive Offices)

64111-2565
(Zip Code)

Telephone Number: (816) 753-7000

Not Applicable

(Former name or former address, if changed since last report)

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Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

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Item 2.02 – Results of Operations and Financial Condition.

Included below is a release of financial information mailed to stockholders on August 8, 2008. It reflects the financial condition, in a condensed format, for Kansas City Life Insurance Company as of June 30, 2008, and was previously included in the Company's second quarter Form 10-Q report filed on July 31, 2008.

Message from the President, CEO and Chairman of the Board

Kansas City Life Insurance Company recorded net income of \$1.7 million or \$0.14 per share for the second quarter ended June 30, 2008, a decrease of \$10.1 million or \$0.86 per share from the prior year. The primary factor in this decline was \$8.4 million in net realized investment losses. The Company earned net income of \$5.3 million for the six months or \$0.45 per share, a decline of \$14.8 million or \$1.25 per share. The reduced net income for the six-month period was primarily due to the realized investment losses in the second quarter in 2008, compared to \$5.2 million in net realized investment gains in the first half of the prior year.

The net realized investment losses in the quarter were largely the result of other-than-temporary impairment write-downs in debt securities that have been affected by leveraged buyouts, problems in the residential mortgage market and structured securities that were indirectly affected by the residential mortgage market. The value of these securities and the financial health of certain issuers have been greatly impacted by the broad market widening of credit spreads, fears of illiquidity and changing expectations of consumer spending patterns in the future.

Declining interest rates during most of the past twelve months also contributed to a decrease in investment revenues. Net investment income declined 6% for the second quarter and 4% for the six months, due to both lower portfolio yields and reduced investment assets.

Sales results for the second quarter reflected continued improvement, despite the difficult market conditions. Total new premiums increased 16% while total new deposits were even with the prior year. New premiums increased in most product lines, including a 29% increase in immediate annuity premiums, a 62% increase in group life insurance sales, an 8% increase in new individual life sales and a 6% increase in new group accident and health sales, primarily from the dental product line.

The Company's sales results were also positive for the six-month period. Total new premiums increased 23% on the strength of a 74% increase in individual annuities, and new group life sales improved 63%. In addition, new individual life premiums increased 7% and new group accident and health sales, predominantly from the group dental product line, increased 1%. The sales results for the six months on new deposits were mixed. New universal life deposits decreased 13%, new variable sales increased 13% on the strength of new variable annuities, while new fixed deferred annuity sales declined 5%.

Policyholder benefits increased due to increased mortality in both the second quarter and six months compared with the prior year. Total policyholder benefits increased 11% for the second quarter and 7% for the six months. However, partially offsetting this increase, interest credited to policyholder account balances declined 5% in both the second quarter and six months.

The amortization of deferred acquisition costs (DAC) and the value of business acquired (VOBA) increased slightly for both the second quarter and six months. The Company's unlocking reduced its amortization assumptions in the second quarter and the six months of 2008 and 2007 to reflect current experience. Unlocking resulted in a decline in amortization of \$2.8 million and \$2.3 million, respectively. Finally, operating expenses declined 6% for the second quarter, primarily reflecting reduced employee benefits, but increased 1% for the six months.

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On July 28, 2008, the Kansas City Life Board of Directors declared a quarterly dividend of \$0.27 per share, payable on August 12, 2008 to stockholders of record on August 7, 2008.

The Company's focus and commitment to increasing sales of life insurance products is yielding positive results, in spite of the continuing economic downturn. The recruitment and retention of quality general agents and agents, along with the introduction of new products and enhancements of existing products are key to the Company's achievement of positive sales growth. Kansas City Life's financial strength and sound business practices have allowed the Company to weather, and even prosper, through many economic cycles in its 113-year history, and we look forward to the opportunities that lay ahead.

**Consolidated
Balance Sheets**

(Thousands)

	June 30 <u>2008</u>	December 31 <u>2007</u>
	<i>(Unaudited)</i>	
Assets		
Investments:		
Fixed maturity securities available for sale, at fair value	\$ 2,517,393	\$ 2,631,073
Equity securities available for sale, at fair value	58,642	59,149
Mortgage loans	447,057	450,148
Short-term investments	43,382	36,522
Other investments	179,303	188,852
Total investments	3,245,777	3,365,744
Cash	6,062	12,158
Deferred acquisition costs	219,831	217,512
Value of business acquired	71,246	73,517
Other assets	259,460	262,784
Separate account assets	373,586	420,393
Total assets	\$ 4,175,962	\$ 4,352,108
Liabilities		
Future policy benefits	\$ 852,234	\$ 851,277
Policyholder account balances	2,051,138	2,087,965
Notes payable	6,805	10,400
Income taxes	5,837	40,300
Other liabilities	264,410	257,372
Separate account liabilities	373,586	420,393
Total liabilities	3,554,010	3,667,707
Stockholders' equity		
Common stock	23,121	23,121
Additional paid in capital	33,020	30,244
Retained earnings	779,124	780,133
Accumulated other comprehensive loss	(71,161)	(19,811)
Treasury stock	(142,152)	(129,286)
Total stockholders' equity	621,952	684,401
Total liabilities and equity	\$ 4,175,962	\$ 4,352,108

Consolidated
Statements of Income (Unaudited)

(Thousands, except share data)

	Quarter ended		Six Months ended	
	June 30		June 30	
	<u>2008</u>	<u>2007</u>	<u>2008</u>	<u>2007</u>
Revenues				
Insurance revenues:				
Premiums	\$ 45,462	\$ 45,212	\$ 89,949	\$ 87,980
Contract charges	26,527	26,477		