

Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

GREAT ATLANTIC & PACIFIC TEA CO INC  
Form 10-Q  
October 17, 2007

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

MARK ONE

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR QUARTER ENDED SEPTEMBER 8, 2007

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE TRANSITION PERIOD FROM \_\_\_\_\_ TO \_\_\_\_\_

COMMISSION FILE NUMBER 1-4141

THE GREAT ATLANTIC & PACIFIC TEA COMPANY, INC.  
(Exact name of registrant as specified in charter)

MARYLAND  
(State or other jurisdiction of  
incorporation or organization)

13-1890974  
(I.R.S. Employer  
Identification No.)

2 PARAGON DRIVE  
MONTVALE, NEW JERSEY 07645  
(Address of principal executive offices)

(201) 573-9700  
Registrant's telephone number, including area code

INDICATE BY CHECK MARK WHETHER THE REGISTRANT (1) HAS FILED ALL REPORTS REQUIRED TO BE FILED BY SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 DURING THE PRECEDING 12 MONTHS (OR FOR SUCH SHORTER PERIOD THAT THE REGISTRANT WAS REQUIRED TO FILE SUCH REPORTS), AND (2) HAS BEEN SUBJECT TO SUCH FILING REQUIREMENTS FOR THE PAST 90 DAYS. YES  NO

INDICATE BY CHECK MARK WHETHER THE REGISTRANT IS A LARGE ACCELERATED FILER, AN ACCELERATED FILER, OR A NON-ACCELERATED FILER. SEE DEFINITION OF "ACCELERATED FILER AND LARGE ACCELERATED FILER" IN RULE 12b-2 OF THE EXCHANGE ACT.  
(CHECK ONE):

LARGE ACCELERATED FILER  ACCELERATED FILER  NON-ACCELERATED FILER

INDICATE BY CHECK MARK WHETHER THE REGISTRANT IS A SHELL COMPANY (AS DEFINED IN RULE 12b-2 OF THE EXCHANGE ACT). YES  NO

AS OF OCTOBER 15, 2007 THE REGISTRANT HAD A TOTAL OF 41,960,917 SHARES OF COMMON

# Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

STOCK - \$1 PAR VALUE OUTSTANDING.

## PART I - FINANCIAL INFORMATION

### ITEM 1 - FINANCIAL STATEMENTS

THE GREAT ATLANTIC & PACIFIC TEA COMPANY, INC.  
 CONSOLIDATED STATEMENTS OF OPERATIONS  
 (Dollars in thousands, except share and per share amounts)  
 (Unaudited)

	12 Weeks Ended		28 Wee
	Sept. 8, 2007	Sept. 9, 2006	Sept. 8, 2007
Sales	\$ 1,274,338	\$ 1,236,859	\$ 2,953,507
Cost of merchandise sold	(875,701)	(846,216)	(2,031,888)
Gross margin	398,637	390,643	921,619
Store operating, general and administrative expense	(391,247)	(396,620)	(920,603)
Income (loss) from operations	7,390	(5,977)	1,016
(Loss) gain on sale of Canadian operations	(5)	35	(286)
Gain on sale of shares of Metro, Inc.	--	--	78,388
Interest expense	(14,594)	(15,124)	(34,307)
Interest and dividend income	3,655	1,976	8,321
Equity in earnings of Metro, Inc.	--	11,870	7,869
(Loss) income from continuing operations before income taxes	(3,554)	(7,220)	61,001
Benefit from (provision for) income taxes	615	5,050	(2,534)
(Loss) income from continuing operations	(2,939)	(2,170)	58,467
Discontinued operations:			
(Loss) income from operations of discontinued businesses, net of tax benefit of \$0 and \$475 for the 12 weeks ended 9/8/07 and 9/9/06, respectively, and \$0 and \$773 for the 28 weeks ended 9/8/07 and 9/9/06, respectively	(86,347)	1,714	(166,127)
Loss on disposal of discontinued businesses, net of tax provision of \$0 and \$15 for the 12 weeks ended 9/8/07 and 9/9/06, respectively, and \$0 and \$58 for the 28 weeks ended 9/8/07 and 9/9/06, respectively	(2,036)	(55)	(48,804)
(Loss) income from discontinued operations	(88,383)	1,659	(214,931)
Net loss	\$ (91,322)	\$ (511)	\$ (156,464)
Net (loss) income per share - basic:			
Continuing operations	\$ (0.07)	\$ (0.05)	\$ 1.39
Discontinued operations	(2.11)	0.04	(5.13)
Net loss per share - basic	\$ (2.18)	\$ (0.01)	\$ (3.74)

Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

Net (loss) income per share - diluted:			
Continuing operations	\$ (0.07)	\$ (0.05)	\$ 1.38
Discontinued operations	(2.11)	0.04	(5.08)
Net loss per share - diluted	\$ (2.18)	\$ (0.01)	\$ (3.70)
Weighted average number of common shares outstanding	41,933,470	41,470,799	41,857,990
Common stock equivalents	425,245	476,923	426,498
Weighted average number of common and common equivalent shares outstanding	42,358,715	41,947,722	42,284,488

See Notes to Quarterly Report

2

THE GREAT ATLANTIC & PACIFIC TEA COMPANY, INC.  
CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY AND COMPREHENSIVE INCOME  
(Dollars in thousands, except share amounts)  
(Unaudited)

	Common Stock		Additional	Retained	Accu
	Shares	Amount	Paid-in	Earnings	O
			Capital	(Accumulated	Compr
				Deficit)	I
28 WEEK PERIOD ENDED SEPTEMBER 8, 2007					
Balance at beginning of period, as previously reported	41,589,195	\$41,589	\$212,868	\$ 153,325	\$
Cumulative impact of the adoption of FIN48				24,421	
Balance at beginning of period, as adjusted	41,589,195	41,589	212,868	177,746	
Net loss				(156,464)	
Other comprehensive income					1
Stock options exercised	363,023	363	5,734		
Tax benefit on stock options			1,776		
Other share based awards	6,597	7	5,297		
Balance at end of period	41,958,815	\$41,959	\$225,675	\$ 21,282	\$1
28 WEEK PERIOD ENDED SEPTEMBER 9, 2006					
Balance at beginning of period	41,148,987	\$41,149	\$497,193	\$ 126,432	\$
Net loss				(6,620)	
Other comprehensive income					
Cash dividends on common stock - \$7.25 per share			(299,089)		
Stock options exercised	314,131	314	4,487		
Other share based awards	26,104	26	5,818		

Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

Balance at end of period	41,489,222	\$41,489	\$208,409	\$ 119,812	\$
	=====	=====	=====	=====	=====

COMPREHENSIVE INCOME (LOSS)

	12 Weeks Ended		Sept.
	Sept. 8, 2007	Sept. 9, 2006	
Net loss	\$ (91,322)	\$ (511)	\$ (15
Foreign currency translation adjustment, net of tax	8,513	773	2
Net unrealized (loss) gain on investment securities, net of tax	(6,355)	--	11
Net unrealized gain on marketable securities, net of tax	--	499	
Pension and other post-retirement benefits, net of tax	(381)	--	
Other comprehensive income, net of tax	1,777	1,272	13
Total comprehensive (loss) income	\$ (89,545)	\$ 761	\$ (1

ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS) BALANCES

	Foreign Currency Translation	Net Unrealized Gain on Investment Securities	Net Unrealized (Loss) Gain on Marketable Securities	Pension & Other Post-retirement Benefits
Balance at February 24, 2007	\$ 9,710	\$ --	\$ (22)	\$13,200
Current period change	24,558	115,385	22	(780)
Balance at September 8, 2007	\$34,268	\$115,385	\$ --	\$12,420
Balance at February 25, 2006	\$12,874	\$ --	\$ (1,015)	\$ (4,906)
Current period change	12,302	--	385	--
Balance at September 9, 2006	\$25,176	\$ --	\$ (630)	\$ (4,906)

See Notes to Quarterly Report

Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

	-----	(Unaudited)	-----
ASSETS			
Current assets:			
Cash and cash equivalents	\$	76,208	\$
Restricted cash		193,899	
Restricted marketable securities		--	
Accounts receivable, net of allowance for doubtful accounts of \$5,263 and \$4,514 at September 8, 2007 and February 24, 2007, respectively		84,138	
Inventories		314,162	
Prepaid expenses and other current assets		85,547	
Assets held for sale		73,147	
		-----	
Total current assets		827,101	
		-----	
Non-current assets:			
Property:			
Property owned		764,312	
Property leased under capital leases		12,708	
		-----	
Property - net		777,020	
Investment in Metro, Inc.		391,371	
Equity investment in Metro, Inc.		--	
Other assets		171,171	
		-----	
Total assets		\$2,166,663	\$
		=====	=
LIABILITIES & STOCKHOLDERS' EQUITY			
Current liabilities:			
Current portion of long-term debt	\$	90	\$
Current portion of obligations under capital leases		1,354	
Accounts payable		164,517	
Book overdrafts		28,691	
Accrued salaries, wages and benefits		100,753	
Accrued taxes		34,778	
Other accruals		154,231	
		-----	
Total current liabilities		484,414	
		-----	
Non-current liabilities:			
Long-term debt		220,960	
Long-term obligations under capital leases		28,731	
Long-term real estate liabilities		304,502	
Other non-current liabilities		677,067	
		-----	
Total liabilities		1,715,674	
		-----	
Commitments and contingencies			
Stockholders' equity:			
Preferred stock--no par value; authorized - 3,000,000 shares; issued - none		--	
Common stock--\$1 par value; authorized - 80,000,000 shares; issued and outstanding - 41,958,815 and 41,589,195 shares at September 8, 2007 and February 24, 2007, respectively		41,959	
Additional paid-in capital		225,675	
Accumulated other comprehensive income		162,073	
Retained earnings		21,282	
		-----	
Total stockholders' equity		450,989	

Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

Total liabilities and stockholders' equity -----  
\$2,166,663  
=====

See Notes to Quarterly Report

4

THE GREAT ATLANTIC & PACIFIC TEA COMPANY, INC.  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Dollars in thousands)  
(Unaudited)

	28 Weeks Ended	
	Sept. 8, 2007	Sept. 9, 2006
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net loss	\$ (156,464)	\$ (6,620)
Adjustments to reconcile net loss to net cash provided by operating activities:		
Asset disposition initiatives	(20,985)	5,135
Depreciation and amortization	89,960	95,219
Income tax benefit	--	(17,269)
Loss (gain) on disposal of owned property and write-down of property, net	1,221	(10,941)
Loss on disposal of discontinued operations	48,804	151
Other property impairments	1,114	2,565
Loss on sale of Canadian operations	286	291
Other share based awards	5,304	5,844
Equity in earnings of Metro, Inc.	(7,869)	(19,817)
Proceeds from dividends from Metro, Inc.	--	3,408
Gain on sale of shares of Metro, Inc.	(78,388)	--
Other changes in assets and liabilities:		
Decrease in receivables	33,004	69,415
Decrease in inventories	71,560	5,195
Increase in prepaid expenses and other current assets	(10,795)	(11,791)
Increase in other assets	(9,024)	(2,811)
Decrease in accounts payable	(29,589)	(18,534)
Decrease in accrued salaries, wages, benefits and taxes	(16,151)	(15,362)
Increase (decrease) in other accruals	8,962	(49,763)
Increase (decrease) in other non-current liabilities	70,009	(19,596)
Other operating activities, net	2,704	2,147
	3,663	16,866
<b>Net cash provided by operating activities</b>	<b>3,663</b>	<b>16,866</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Expenditures for property	(79,760)	(120,346)
Proceeds from disposal of property	74,355	19,768
Disposal related expenditures for sale of Canadian operations	(286)	(291)
(Increase) decrease in restricted cash	(142,723)	68,963
Proceeds from the sale of shares of Metro, Inc.	203,492	--
Purchases of marketable securities	--	(148,700)
Proceeds from maturities of marketable securities	20,446	230,904

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

Net cash provided by investing activities	75,524	50,298
CASH FLOWS FROM FINANCING ACTIVITIES:		
Proceeds under revolving lines of credit	388,700	624,900
Principal payments on revolving lines of credit	(451,900)	(540,900)
Principal payments on long-term borrowings	(31,955)	(46)
Long term real estate liabilities	3,670	(861)
Principal payments on capital leases	(2,284)	(2,891)
(Decrease) increase in book overdrafts	(3,142)	543
Deferred financing fees	(142)	(105)
Dividends paid	--	(299,089)
Tax benefit on stock options	1,776	--
Proceeds from exercises of stock options	6,097	4,801
Net cash used in financing activities	(89,180)	(213,648)
Effect of exchange rate changes on cash and cash equivalents	7	145
Net decrease in cash and cash equivalents	(9,986)	(146,339)
Cash and cash equivalents at beginning of period	86,194	229,589
Cash and cash equivalents at end of period	\$ 76,208	\$ 83,250
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:		
Cash paid during the year for interest	\$ 9,375	\$ 12,953
Cash paid during the year for income taxes	\$ 1,658	\$ 4,726

See Notes to Quarterly Report

5

THE GREAT ATLANTIC & PACIFIC TEA COMPANY, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollars in thousands, except share and per share amounts)

### 1. BASIS OF PRESENTATION

The accompanying Consolidated Statements of Operations for the 12 and 28 weeks ended September 8, 2007 and September 9, 2006, Consolidated Statements of Stockholders' Equity and Comprehensive Income and Consolidated Statements of Cash Flows for the 28 weeks ended September 8, 2007 and September 9, 2006, and the Consolidated Balance Sheets at September 8, 2007 and February 24, 2007 of The Great Atlantic & Pacific Tea Company, Inc. ("We," "Our," "Us" or "Our Company"), are unaudited and, in the opinion of management, contain all adjustments that are of a normal and recurring nature necessary for a fair statement of financial position and results of operations for such periods. The consolidated financial statements should be read in conjunction with the consolidated financial statements and related notes contained in our revised Fiscal 2006 Annual Report on Form 8-K. Interim results are not necessarily indicative of results for a full year.

The consolidated financial statements include the accounts of our Company and all subsidiaries. Intercompany accounts and transactions have been eliminated.

Our Company used the equity method of accounting for our investment in Metro, Inc. through March 13, 2007 as we exerted significant influence over substantive

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

operating decisions made by Metro, Inc. through our membership on Metro, Inc.'s Board of Directors and its committees and through an information technology services agreement with Metro, Inc. However, as a result of the sale of 6,350,000 shares of our holdings in Metro, Inc. on March 13, 2007, our Company currently records our investment in Metro, Inc. under Statement of Financial Accounting Standards ("SFAS") No. 115, "Accounting for Certain Investments in Debt and Equity Securities" ("SFAS 115"). We classify our investment as an available-for-sale security in non-current assets on our Consolidated Balance Sheet at September 8, 2007 on the basis that we no longer exert significant influence over substantive operating decisions made by Metro, Inc.

As discussed in Note 7 - Discontinued Operations, the criteria necessary to classify the operations for the Midwest and the Greater New Orleans area as discontinued have been satisfied and as such, have been reclassified in our Consolidated Statements of Operations for the 12 and 28 weeks ended September 8, 2007 and September 9, 2006.

### 2. IMPACT OF NEW ACCOUNTING PRONOUNCEMENTS

In July 2006, the Financial Accounting Standards Board ("FASB") issued FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes--an Interpretation of FASB Statement 109 ("FIN 48"), which clarifies the accounting for uncertainty in tax positions. FIN 48 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 requires that we determine whether the benefits of our tax positions are more likely than not of being sustained upon audit based on the technical merits of the tax position. For tax positions that are more likely than not of being sustained upon audit, we recognize the largest amount of the benefit that is more likely than not of being sustained in our Consolidated Financial Statements. For tax positions that are not more likely than not of being sustained upon audit, we do not recognize any portion of the benefit in our Consolidated Financial Statements. The provisions of FIN 48

6

also provide guidance on derecognition, classification, interest and penalties, accounting in interim periods, and disclosure. We adopted these requirements as of February 25, 2007.

The cumulative effect of the adoption of the recognition and measurement provisions of FIN 48 resulted in a \$24.4 million increase to the February 25, 2007 balance of retained earnings. Results of prior periods have not been restated. Our policy for interest and penalties under FIN 48 related to income tax exposures was not impacted as a result of the adoption of the recognition and measurement provisions of FIN 48. Therefore, we continue to recognize interest and penalties as incurred within "Benefit from (provision for) income taxes" in our Consolidated Statements of Operations. We do not expect a material impact on our effective tax rate as a result of the adoption of FIN 48. Refer to Note 11 - Income Taxes for further discussion.

In October 2004, the government passed the Homeland Investment Act which allows companies to repatriate cash balances from their controlled foreign subsidiaries at a reduced rate. This was achieved by permitting a one time 85% dividends received deduction. Our Company completed the sale of our Canadian subsidiary to Metro, Inc. during fiscal 2005. As a result of this transaction, our Company repatriated \$949.0 million from our foreign subsidiaries, of which \$500.0 million is intended to qualify for the 85% dividends received deduction. Until such time as the taxing authorities have affirmed the adequacy of our Company's



## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

Domestic Reinvestment Plan, the balance sheet is and will be grossed-up to reflect liabilities for uncertain tax positions and deferred tax assets for net operating losses in accordance with FIN 48.

In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements" ("SFAS 157"). SFAS 157 defines fair value, establishes a framework for measuring fair value in accordance with generally accepted accounting principles, and expands disclosures about fair value measurements. The provisions of SFAS 157 are effective for fiscal years beginning after November 15, 2007 (our year ending February 28, 2009). Our Company is currently evaluating the impact, if any, of the provisions of SFAS 157.

In September 2006, the FASB issued SFAS No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans, an amendment of FASB Statements No. 87, 88, 106 and 132(R)" ("SFAS 158"). SFAS 158 was issued to improve the overall financial statement presentation of pension and other postretirement plans and does not impact the determination of net periodic benefit cost or the measurement of plan assets or obligations. This standard requires companies to recognize the funded status of their defined benefit pension and other postretirement benefit plans as a net liability or asset on their balance sheets and requires any unrecognized prior service costs and actuarial gains or losses to be recognized as a component of accumulated other comprehensive income or loss. We adopted these requirements as of February 24, 2007. Additionally, SFAS 158 no longer allows companies to measure their plans as of any date other than the end of their fiscal year; however, this provision is not effective for companies until fiscal years ending after December 15, 2008 (our year ending February 28, 2009). We currently measure our plan assets and obligations using a December 31 measurement date. We are currently evaluating which of the two transition methods to use and when we will adopt the change in measurement date. Refer to Note 10 - Retirement Plans and Benefits for further discussion.

In February 2007, the FASB issued SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities--including an amendment of FASB Statement No. 115" ("SFAS 159"). SFAS 159 permits entities to choose to measure many financial instruments and certain other items at fair value. Unrealized gains and losses on items for which the fair value option has been elected will be recognized in earnings at each subsequent reporting date. The provisions of SFAS 159 are effective for fiscal years

7

beginning after November 15, 2007 (our year ending February 28, 2009). Our Company is currently evaluating the impact, if any, of the provisions of SFAS 159.

### 3. DEFINITIVE MERGER AGREEMENT WITH PATHMARK STORES, INC.

On March 5, 2007, our Company announced that we have reached a definitive merger agreement with Pathmark Stores, Inc. in which we will acquire Pathmark Stores, Inc., ("Pathmark") for \$1.5 billion in cash, stock, and debt assumption or retirement. For further details regarding the Pathmark transaction, refer to our Company's Form 8-K and the accompanying exhibits filed with the U.S. Securities and Exchange Commission on March 6, 2007.

Under the terms of the transaction, The Tengelmann Group, currently A&P's majority shareholder will remain the largest single shareholder of the combined entity. Christian Haub, Executive Chairman of A&P, will continue as Executive Chairman of the combined company; Eric Claus, President and CEO of A&P, will

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

also maintain the same position in the combined company.

Pathmark shareholders will receive \$9.00 in cash and 0.12963 shares of A&P stock for each Pathmark share. As a result, Pathmark shareholders, including its largest investor, The Yucaipa Companies LLC ("Yucaipa Companies"), will receive a stake in the combined companies.

The boards of both A&P and Pathmark have unanimously approved the transaction. Both Yucaipa Companies and Tengelmann have entered into voting agreements to support the transaction. This transaction is expected to be completed during the second half of fiscal 2007 and is subject to the completion of shareholder and regulatory approvals, as well as other customary closing conditions.

#### 4. INVESTMENT IN METRO, INC.

On March 13, 2007, in connection with our agreement to acquire Pathmark Stores, Inc., our Company sold 6,350,000 shares of our holdings in Metro, Inc. for proceeds of approximately \$203.5 million resulting in a net gain of \$78.4 million. Of the total proceeds received, \$190.4 million are being held as restricted cash to collateralize our outstanding letters of credit. After the sale, our Company continues to hold 11,726,645 Class A subordinate shares of Metro, Inc, representing approximately 10.17% of the outstanding shares of Metro, Inc. as of its third quarter ended July 7, 2007.

Beginning March 13, 2007, as a result of the sale of 6,350,000 shares of Metro, Inc., our Company records our investment in Metro, Inc. under SFAS 115 and classifies our investment as an available-for-sale security in non-current assets on our Consolidated Balance Sheet at September 8, 2007 on the basis that we no longer exert significant influence over substantive operating decisions made by Metro, Inc. Previous to March 13, 2007, we used the equity method of accounting to account for our investment in Metro, Inc. on the basis that we exerted significant influence over substantive operating decisions made by Metro, Inc. through our membership on Metro, Inc.'s Board of Directors and its committees and through an information technology services agreement.

The following table summarizes the status and results of our Company's investment in Metro, Inc. from February 24, 2007 through September 8, 2007:

8

Equity investment at February 24, 2007	\$ 368,871
Equity earnings in Metro, Inc.	7,869
	-----
Equity investment at March 13, 2007	376,740
Sale of shares of Metro, Inc.	(128,298)
Unrealized gain on investment	115,385
Foreign currency translation	27,544
	-----
Investment at September 8, 2007	\$ 391,371
	=====

Through March 13, 2007, we recorded our pro-rata equity earnings relating to our equity investment in Metro, Inc. on about a three-month lag period as permitted by APB 18, "The Equity Method of Accounting for Investments in Common Stock." Thus, we recorded nil and \$7.9 million during the 12 and 28 weeks ended September 8, 2007, respectively, and \$11.9 million and \$19.8 million during the 12 and 28 weeks ended September 9, 2006, respectively, in equity earnings

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

relating to our equity investment in Metro, Inc. and included these amounts in "Equity in earnings of Metro, Inc." on our Consolidated Statements of Operations. In accordance with SFAS 115, for the 12 and 28 weeks ended September 8, 2007, we recorded dividend income of \$1.2 million and \$2.5 million, respectively, based on Metro, Inc.'s dividend declaration on April 17, 2007 and August 8, 2007. These amounts are included in "Interest and dividend income" on our Consolidated Statements of Operations. There was no such income for the 12 and 28 weeks ended September 9, 2006, as dividends received were recorded as a reduction of the investment balance under the equity method of accounting.

Metro, Inc.'s summarized financial information, derived from its unaudited second quarter ended March 17, 2007 and unaudited third quarter ended July 1, 2006 financial statements, is as follows (in millions):

	12 Weeks Ended March 17, 2007 -----	16 Weeks Ended July 1, 2006 -----	40 Weeks Ended July 1, 2006 -----
Income statement:			
Net sales	\$2,096.5 =====	\$2,976.3 =====	\$7,334.3 =====
Cost of sales and operating expenses	\$1,967.1 =====	\$2,801.3 =====	\$6,921.7 =====
Net income	\$ 55.0 =====	\$ 75.9 =====	\$ 154.4 =====

### 5. CASH, CASH EQUIVALENTS, RESTRICTED CASH AND AVAILABLE-FOR-SALE SECURITIES

At September 8, 2007 and February 24, 2007, we had \$193.9 million and \$51.2 million, respectively, in restricted cash, of which \$190.2 million and \$47.6 million, respectively, was held in a money market fund, and can only be used as collateral for our Letter of Credit Agreement that we entered into during fiscal 2005. The remaining amounts of \$3.7 million and \$3.6 million, respectively, represented monies held in escrow for services which our Company is required to perform in connection with the sale of our real estate properties.

Effective March 13, 2007, in accordance with FAS 115, we record changes in the fair value of our investment in Metro, Inc. as unrealized gains or losses, net of tax, and as a component of accumulated other comprehensive income (loss) in our Consolidated Balance Sheets based on the close price of Metro, Inc. at the end of our reporting period.

The following is a summary of cash, cash equivalents, restricted cash and available-for-sale securities at September 8, 2007 and February 24, 2007:

At September 8, 2007 -----			
Amortized Costs -----	Gross Unrealized Gains -----	Gross Unrealized Losses -----	Estimated Fair Value -----

Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

CLASSIFIED AS:				
Cash	\$ 73,919	\$ --	\$--	\$ 73,919
Cash equivalents:				
Money market funds	2,289	--	--	2,289
Total cash and cash equivalents	76,208	--	--	76,208
Restricted cash	193,899	--	--	193,899
Available-for-sale securities:				
Investment in Metro, Inc.	275,986	115,385	--	391,371
Total cash, cash equivalents, restricted cash and available-for-sale securities	\$546,093	\$115,385	\$--	\$661,478

At February 24, 2007

	Amortized Costs	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
CLASSIFIED AS:				
Cash	\$ 81,137	\$--	\$ --	\$ 81,137
Cash equivalents:				
Money market funds	5,057	--	--	5,057
Total cash and cash equivalents	86,194	--	--	86,194
Restricted cash	51,176	--	--	51,176
Available-for-sale securities:				
Corporate bonds	20,357	--	(22)	20,335
Total cash, cash equivalents, restricted cash and available-for-sale securities	\$157,727	\$--	\$ (22)	\$157,705
SECURITIES AVAILABLE-FOR-SALE:				
Maturing within one year	\$ 20,357			\$ 20,335
Maturing greater than one year	\$ --			\$ --

The following table provides the breakdown of the investments with unrealized losses at February 24, 2007:

	February 24, 2007					
	Less than 12 Months		12 Months or Longer		Total	
	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses
Corporate bonds	\$20,335	\$ (22)	\$--	\$--	\$20,335	\$ (22)

Corporate bonds: Our unrealized losses on investments in corporate bonds were caused by interest rate increases by the Federal Reserve. The contractual terms of those investments did not permit the issuer to settle the security at a price less than the amortized cost of the investment. We did not believe it was probable that we would be unable to collect all amounts due according to the contractual terms of these investments. Therefore, it was expected that the debentures would not be settled at a price less than the amortized cost of the investment. Because we had the ability and intent to hold those investments until a recovery of fair value, which may be maturity, we did not consider those investments to be other-than-temporarily impaired at February 24, 2007.

10

Gross realized gains or losses on sales of investments were nil and \$78.5 million for the 12 and 28 weeks ended September 8, 2007, respectively, and nil and \$0.05 million for the 28 weeks ended September 9, 2006, respectively.

#### 6. VALUATION OF LONG-LIVED ASSETS

In accordance with SFAS 144, we review the carrying values of our long-lived assets for possible impairment whenever events or changes in circumstances indicate that the carrying amount of assets may not be recoverable. Such review is primarily based upon groups of assets and the undiscounted estimated future cash flows from such assets to determine if the carrying value of such assets is recoverable from their respective cash flows. If such review indicates an impairment exists, we measure such impairment on a discounted basis using a probability-weighted approach and a 7 year U.S. Treasury risk-free rate.

During the 12 and 28 weeks ended September 8, 2007 we recorded impairment losses on long-lived assets of \$2.9 million and \$53.1 million, respectively. During the 12 and 28 weeks ended September 9, 2006, we recorded impairment losses on long-lived assets of \$1.3 million and \$3.6 million, respectively.

Impairments due to closure or conversion in the normal course of business

We review assets in stores planned for closure or conversion for impairment upon determination that such assets will not be used for their intended useful life. During the 12 and 28 weeks ended September 8, 2007, we recorded impairment losses on property of \$0.6 million and \$1.1 million, respectively, related to stores that were or will be closed or converted in the normal course of business, as compared to \$1.3 million and \$2.5 million in impairment losses on property related to stores that were closed or converted in the normal course of business during the 12 and 28 weeks ended September 9, 2006, respectively. These amounts were included in "Store operating, general and administrative expense" in our Consolidated Statements of Operations.

Impairments related to our Asset Disposition Initiatives

During the 12 and 28 weeks ended September 9, 2006, we recorded impairment losses on property of nil and \$1.1 million, respectively, related to property write-downs as a result of our asset disposition initiatives as discussed in Note 8 - Asset Disposition Initiatives. These amounts were included in "Store operating, general and administrative expense" in our Consolidated Statements of Operations for the 12 and 28 weeks ended September 9, 2006. There were no such amounts recorded for the 12 and 28 weeks ended September 8, 2007.

Impairments related to our discontinued operations

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

During the 12 and 28 weeks ended September 8, 2007, we recorded impairment losses of \$2.3 million and \$52.0 million, respectively, related to our discontinued operations as a result of our exit of the Greater New Orleans and Midwest markets as discussed in Note 7 - Discontinued Operations. These amounts were included in our Consolidated Statements of Operations under the caption "Loss on disposal of discontinued operations, net of tax" for the 12 and 28 weeks ended September 8, 2007. There were no such charges for the 12 and 28 weeks ended September 9, 2006.

The effects of changes in estimates of useful lives were not material to ongoing depreciation expense.

### 7. DISCONTINUED OPERATIONS

11

On April 24, 2007, based upon unsatisfactory operating trends and the need to devote resources to our expanding Northeast core business, our Company announced we are in negotiations for the potential sale of our non-core stores within our Midwest operations, including inventory related to these stores. Sale transactions for a majority of these stores have been completed, with final negotiations pending on one location. Further, our Company has ceased sales operations in all stores as of July 7, 2007. In connection with the shutdown of these operations, we recorded net occupancy costs of \$58.9 million during the 12 weeks ended September 8, 2007 for closed stores and warehouses not sold. As we continue to market these stores and warehouses for sale, negotiate lease terminations as well as sublease some of these locations, these estimates may require adjustment in future periods. We also recorded a curtailment gain of approximately \$3.0 million reflecting a reduction in the estimated future costs of previously recorded postretirement benefits. This reduction is a result of the termination of certain employees in the Midwest who did not meet the eligibility requirements for these benefits before their termination.

On May 30, 2007, our Company announced that we are in advanced negotiations for the sale of our non-core stores located within the Greater New Orleans area, including inventory related to these stores. Subsequent to our second quarter end, on September 15, 2007, our Company announced that we have definitive agreements for the sale of the majority of stores in this area to Rouse's Supermarket. The remaining stores are being sold to independent buyers. These transactions are expected to be completed during the second half of fiscal 2007 and are subject to customary closing conditions.

Upon the decision to pursue the sale of these stores, we applied the provisions of SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets" ("SFAS 144") to these businesses. SFAS 144 requires that once properties are identified as held for sale, they are no longer depreciated, valued on an asset-by-asset basis at the lower of carrying amount or fair value less costs to sell, and reclassified as a current asset to "Assets held for sale" on our Consolidated Balance Sheets. As of our balance sheet date, the criteria set forth by SFAS 144 to reclassify these assets as properties held for sale had been met for all stores in the Midwest and the Greater New Orleans area. These assets, including inventory relating to these properties held for sale, have been aggregated and presented on the Consolidated Balance Sheet as "Assets held for sale" at September 8, 2007. In addition, in accordance with SFAS 144, the criteria necessary to classify these operations as discontinued have been satisfied for the Midwest and the Greater New Orleans area and as such, have been reclassified in our Consolidated Statements of Operations for the 12 and 28 weeks ended September 8, 2007 and September 9, 2006.

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

In applying the provisions of SFAS 144, we estimated the assets' fair market value based upon expected proceeds less costs to sell and recorded impairment losses on the property, plant and equipment for the 12 and 28 weeks ended September 8, 2007 of \$2.3 million and \$52.0 million, respectively, and is included in "Loss on disposal of discontinued businesses, net of tax" on our Consolidated Statements of Operations.

12

An analysis of "Assets held for sale" on our Consolidated Balance Sheet at September 8, 2007 is as follows:

Inventories	\$24,258
Property owned, net	48,889
	-----
	\$73,147
	=====

During fiscal 2003, we adopted a formal plan to exit the New England and Wisconsin markets through the sale and/or disposal of these assets.

In February 2003, we announced the sale of a portion of our non-core assets, including nine of our stores in northern New England and seven stores in Madison, Wisconsin. In March 2003, we entered into an agreement to sell an additional eight stores in northern New England.

Summarized below are the operating results for these discontinued businesses, which are included in our Consolidated Statements of Operations, under the caption "Loss from operations of discontinued businesses, net of tax" for the 12 and 28 weeks ending September 8, 2007 and September 9, 2006.

	12 weeks ended September 8, 2007				
	Greater New Orleans	Midwest 2007	Midwest 2005	Midwest 2004	Northern New England
INCOME (LOSS) FROM OPERATIONS OF DISCONTINUED BUSINESSES					
Sales	\$ 80,450	\$ 24,742	\$ --	\$ --	\$--
Operating expenses	(77,110)	(118,378)	4,271	(161)	--
	-----	-----	-----	-----	---
Income (loss) from operations of discontinued businesses, before tax	3,340	(93,636)	4,271	(161)	--
	-----	-----	-----	-----	---
Tax benefit	--	--	--	--	--
	-----	-----	-----	-----	---
Income (loss) from operations of discontinued businesses, net of tax	\$ 3,340	\$ (93,636)	\$4,271	\$(161)	\$--
	=====	=====	=====	=====	===
DISPOSAL RELATED COSTS INCLUDED					

Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

IN OPERATING EXPENSES ABOVE:					
Non-accruable closing costs	\$ (13)	\$ (3,465)	\$ --	\$ --	\$--
Occupancy related costs	--	(58,913)	5,084	--	--
Inventory related costs	--	(3,086)	--	--	--
Lease termination costs	(822)	214	--	--	--
Pension withdrawal costs	--	(14,000)	--	--	--
Curtailment gain	--	3,000	--	--	--
Interest accretion on present value of future occupancy costs	(197)	(1,604)	(813)	(161)	--
	-----	-----	-----	-----	-----
Total disposal related costs	\$ (1,032)	\$ (77,854)	\$4,271	\$ (161)	\$--
	=====	=====	=====	=====	=====
(LOSS) GAIN ON DISPOSAL OF DISCONTINUED OPERATIONS					
Property impairments	\$ --	\$ (2,311)	\$ --	\$ --	\$--
Gain on sale of fixed assets	--	275	--	--	--
	-----	-----	-----	-----	-----
Loss on disposal of discontinued business, before tax	--	(2,036)	--	--	--
	-----	-----	-----	-----	-----
Tax benefit	--	--	--	--	--
	-----	-----	-----	-----	-----
Loss on disposal of discontinued operations, net of tax	\$ --	\$ (2,036)	\$ --	\$ --	\$--
	=====	=====	=====	=====	=====

13

	12 weeks ended September 9, 2006				
	Greater New Orleans	Midwest 2007	Midwest 2005	Midwest 2004	Northern New England
	-----	-----	-----	-----	-----
INCOME (LOSS) FROM OPERATIONS OF DISCONTINUED BUSINESSES					
Sales	\$ 94,760	\$ 240,631	\$ --	\$ --	\$ --
Operating expenses	(90,570)	(244,726)	1,318	(171)	(11)
	-----	-----	-----	-----	-----
Income (loss) from operations of discontinued businesses, before tax	4,190	(4,095)	1,318	(171)	(11)
	-----	-----	-----	-----	-----
Tax benefit (provision)	1,605	(1,569)	505	(65)	(4)
	-----	-----	-----	-----	-----
Income (loss) from operations of discontinued businesses, net of tax	\$ 5,795	\$ (5,664)	\$1,823	\$ (236)	\$ (15)
	=====	=====	=====	=====	=====
DISPOSAL RELATED COSTS INCLUDED IN OPERATING EXPENSES ABOVE:					
Severance and benefits	\$ --	\$ --	\$ --	\$ --	\$ --
Non-accruable closing costs	--	--	(24)	--	(11)
Occupancy related costs	1,972	(481)	2,183	--	--
Interest accretion on present value					



Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

of future occupancy costs	(269)	(118)	(841)	(171)	--
	-----	-----	-----	-----	-----
Total disposal related costs	\$ 1,703	\$ (599)	\$1,318	\$ (171)	\$ (11)
	=====	=====	=====	=====	=====
LOSS ON DISPOSAL OF DISCONTINUED OPERATIONS					
Property impairments	\$ --	\$ --	\$ --	\$ --	\$ --
(Loss) gain on sale of fixed assets	(3)	(83)	46	--	--
	-----	-----	-----	-----	-----
Loss on disposal of discontinued business, before tax	(3)	(83)	46	--	--
	-----	-----	-----	-----	-----
Tax benefit (provision)	(1)	(31)	17	--	--
	-----	-----	-----	-----	-----
(Loss) income on disposal of discontinued operations, net of tax	\$ (4)	\$ (114)	\$ 63	\$ --	\$ --
	=====	=====	=====	=====	=====

14

28 weeks ended September 8, 2007

	Greater New Orleans	Midwest 2007	Midwest 2005	Midwest 2004	Northern New England
	-----	-----	-----	-----	-----
INCOME (LOSS) FROM OPERATIONS OF DISCONTINUED BUSINESSES					
Sales	\$ 195,021	\$ 332,498	\$ --	\$ --	\$--
Operating expenses	(192,557)	(503,865)	4,566	(301)	--
	-----	-----	-----	-----	-----
Income (loss) from operations of discontinued businesses, before tax	2,464	(171,367)	4,566	(301)	--
	-----	-----	-----	-----	-----
Tax benefit	--	--	--	--	--
	-----	-----	-----	-----	-----
Income (loss) from operations of discontinued businesses, net of tax	\$ 2,464	\$ (171,367)	\$ 4,566	\$ (301)	\$--
	=====	=====	=====	=====	=====
DISPOSAL RELATED COSTS INCLUDED IN OPERATING EXPENSES ABOVE:					
Severance and benefits	\$ (403)	\$ (23,501)	\$ --	\$ --	\$--
Non-accruable closing costs	(20)	(3,499)	--	--	--
Occupancy related costs	(738)	(58,913)	6,467	80	--
Inventory related costs	--	(3,086)	--	--	--
Lease termination costs	(822)	(630)	--	--	--
Pension withdrawal costs	--	(57,007)	--	--	--
Curtailment gain	--	3,000	--	--	--
Interest accretion on present value of future occupancy costs	(476)	(1,741)	(1,901)	(381)	--
	-----	-----	-----	-----	-----
Total disposal related costs	\$ (2,459)	\$ (145,377)	\$ 4,566	\$ (301)	\$--

Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

	=====	=====	=====	=====	=====
(LOSS) GAIN ON DISPOSAL OF DISCONTINUED OPERATIONS					
Property impairments	\$ (14,896)	\$ (37,118)	\$ --	\$ --	\$--
Gain on sale of fixed assets	79	3,131	--	--	--
-----	-----	-----	-----	-----	-----
Loss on disposal of discontinued business, before tax	(14,817)	(33,987)	--	--	--
-----	-----	-----	-----	-----	-----
Tax benefit	--	--	--	--	--
-----	-----	-----	-----	-----	-----
Loss on disposal of discontinued operations, net of tax	\$ (14,817)	\$ (33,987)	\$ --	\$ --	\$--
=====	=====	=====	=====	=====	=====

15

	28 weeks ended September 9, 2006				
	Greater New Orleans	Midwest 2007	Midwest 2005	Midwest 2004	Northern New England
	-----	-----	-----	-----	-----
INCOME (LOSS) FROM OPERATIONS OF DISCONTINUED BUSINESSES					
Sales	\$ 227,227	\$ 581,964	\$ --	\$ --	\$ --
Operating expenses	(217,975)	(586,900)	(4,912)	2,616	(25)
-----	-----	-----	-----	-----	-----
Income (loss) from operations of discontinued businesses, before tax	9,252	(4,936)	(4,912)	2,616	(25)
-----	-----	-----	-----	-----	-----
Tax (provision) benefit	5,357	(2,858)	(2,844)	1,515	(14)
-----	-----	-----	-----	-----	-----
Income (loss) from operations of discontinued businesses, net of tax	\$ 14,609	\$ (7,794)	\$ (7,756)	\$ 4,131	\$ (39)
=====	=====	=====	=====	=====	=====
DISPOSAL RELATED COSTS INCLUDED IN OPERATING EXPENSES ABOVE:					
Severance and benefits	\$ --	\$ --	\$ 20	\$ --	\$ --
Non-accruable closing costs	(158)	--	(93)	--	(25)
Occupancy related costs	1,886	(235)	(2,857)	3,021	--
Interest accretion on present value of future occupancy costs	(663)	(284)	(1,982)	(405)	--
-----	-----	-----	-----	-----	-----
Total disposal related costs	\$ 1,065	\$ (519)	\$ (4,912)	\$ 2,616	\$ (25)
=====	=====	=====	=====	=====	=====
LOSS ON DISPOSAL OF DISCONTINUED OPERATIONS					
Property impairments	\$ --	\$ --	\$ --	\$ --	\$ --
Loss on sale of fixed assets	(19)	(86)	(46)	--	--
-----	-----	-----	-----	-----	-----
Loss on disposal of discontinued					

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

business, before tax	(19)	(86)	(46)	--	--
	-----	-----	-----	-----	-----
Tax benefit	(7)	(33)	(18)	--	--
	-----	-----	-----	-----	-----
Loss on disposal of discontinued operations, net of tax	\$ (26)	\$ (119)	\$ (64)	\$ --	\$ --
	=====	=====	=====	=====	=====

### GREATER NEW ORLEANS

As previously stated, on May 30, 2007, our Company announced that we are in advanced negotiations for the sale of our non-core stores located within the Greater New Orleans area, including inventory related to these stores. Subsequent to our second quarter end, on September 15, 2007, our Company announced that we have definitive agreements for the sale of the majority of stores in this area to Rouse's Supermarket. The remaining stores are being sold to independent buyers.

During the 12 and 28 weeks ended September 8, 2007, we incurred pre-tax disposal related costs for our operations in this region of \$1.0 million and \$2.5 million, respectively, related to severance and benefits, occupancy related costs and lease termination costs. During the 12 and 28 weeks ended September 9, 2006, we recorded pre-tax reversals of occupancy related costs for our operations in this region of \$1.7 million and \$1.1 million, respectively. These amounts were included in "(Loss) income from operations of discontinued businesses, net of tax" on our Consolidated Statements of Operations. Additionally, we incurred pre-tax costs for property impairments of nil and \$14.9 million offset by a pre-tax gain on the sale of fixed assets of nil and \$0.1 million for the 12 and 28 weeks ended September 8, 2007, respectively. We also recorded a pre-tax loss on the sale of fixed assets of \$0.003 million and \$0.02 million, respectively, for the 12 and 28 weeks ended September 9, 2006, which were included in "Loss on disposal of discontinued operations, net of tax" on our Consolidated Statements of Operations.

We paid \$0.3 million of the total net severance and benefits charges from the time of the original charges through September 8, 2007. The remaining severance liability of \$0.1 million at September 8, 2007 relates

16

to expected future payments for severance and benefits payments to individual employees which will be fully paid out by 2008. This liability was included in "Accrued salaries, wages and benefits" on our Consolidated Balance Sheets.

We have evaluated the reserve balances as of September 8, 2007 of \$0.1 million based on current information and have concluded that it is adequate to cover expected future costs. We will continue to monitor the status of the severance and benefits and adjustments to the reserve balances may be recorded in the future, if necessary.

### MIDWEST 2007

As previously stated, on April 24, 2007, based upon unsatisfactory operating trends and the need to devote resources to our expanding Northeast core business, our Company announced we are in negotiations for the potential sale of our non-core stores within our Midwest operations, including inventory related to these stores.

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

During the 12 and 28 weeks ended September 8, 2007, we incurred pre-tax disposal related costs for our operations in this region of \$77.9 million and \$145.4 million, respectively, primarily related to pension withdrawal costs, severance, inventory costs and occupancy related costs. During the 12 and 28 weeks ended September 9, 2006, we incurred pre-tax disposal related costs for our operations in this region of \$0.6 million and \$0.5 million, respectively, related to occupancy costs. These amounts were included in "(Loss) income from operations of discontinued businesses, net of tax" on our Consolidated Statements of Operations. Additionally, we incurred pre-tax costs for property impairments of \$2.3 million and \$37.1 million offset by a pre-tax gain on the sale of fixed assets of \$0.3 million and \$3.1 million for the 12 and 28 weeks ended September 8, 2007, respectively. For the 12 and 28 weeks ended September 9, 2006, we recorded a pre-tax loss on the sale of fixed assets of \$0.1 million and \$0.1 million, respectively, which were included in "Loss on disposal of discontinued operations, net of tax" on our Consolidated Statements of Operations.

The following table summarizes the activity to date related to the charges recorded for the sale or closing of these facilities:

	Occupancy	Severance and Benefits	Total
	-----	-----	-----
Original charge (1)	\$ 68,440	\$ 66,508	\$ 134,948
Additions (2)	1,514	14,000	15,514
Utilization (3)	(7,158)	(15,378)	(22,536)
	-----	-----	-----
Balance at September 8, 2007	\$ 62,796	\$ 65,130	\$ 127,926
	=====	=====	=====

- (1) The original charge to occupancy of \$68.4 million during the 28 weeks ended September 8, 2007 represents charges related to closures of 33 stores in conjunction with our decision to close stores in the Midwest. The original charge to severance and benefits during the 28 weeks ended September 8, 2007 of \$66.5 million related to (i.) individual severings and retention incentives that were accrued as earned of \$23.5 million as a result of the sale or closing of these facilities and (ii.) costs for future obligations for early withdrawal from multi-employer union pension plans of \$43.0 million.
  
- (2) The additions to occupancy during the 28 weeks ended September 8, 2007 represents interest accretion on future occupancy costs which were recorded at present value at the time of the original charge. The additions to severance and benefits during the 28 weeks ended September 8, 2007 relates to additional costs for future obligations for early withdrawal from multi-employer union pension plans.
  
- (3) Occupancy utilization represents payments made during those periods for costs such as rent, common area maintenance and real estate taxes. Severance and benefits utilization represents payments made to terminated employees during the period.

We paid \$7.2 million of the total occupancy charges from the time of the original charge through September 8, 2007 which was primarily for occupancy

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

related costs such as rent, common area maintenance, real estate taxes and lease termination costs. The remaining occupancy liability of \$62.8 million relates to expected future payments under long term leases and is expected to be paid out in full by 2024. We paid \$15.4 million of the total net severance and benefits charges from the time of the original charges through September 8, 2007. The remaining severance and benefits liability of \$65.1 million relates to expected future payments for early withdrawals from multi-employer union pension plans and expected future payments for severance and benefits payments to individual employees which will be fully paid out by 2026.

As of September 8, 2007 approximately \$8.1 million of the liability was included in "Accrued salaries, wages and benefits," \$21.9 million was included in "Other accruals" and \$97.9 million was included in "Other non-current liabilities" on our Consolidated Balance Sheets.

We have evaluated the reserve balances as of September 8, 2007 of \$127.9 million based on current information and have concluded that it is adequate to cover expected future costs. We will continue to monitor the status of the severance and benefits and pension withdrawal liabilities and adjustments to the reserve balances may be recorded in the future, if necessary.

### MIDWEST 2005

During the first quarter of fiscal 2005, we announced plans for a major strategic restructuring that would focus future effort and investment on our core operations in the Northeastern United States. Thus, we initiated efforts to close stores in the Midwest. This planned store closure included the closing of a total of 35 stores, all of which have been closed as of September 8 2007.

During the 12 and 28 weeks ended September 8, 2007, we recorded pre-tax reversals of occupancy related costs for our operations in this region of \$4.3 million and \$4.6 million, respectively. During the 12 weeks ended September 9, 2006, we recorded pre-tax reversals of occupancy related costs for our operations in this region of \$1.3 million and during the 28 weeks ended September 9, 2006, we incurred pre-tax disposal related costs for our operations in this region of \$4.9 million primarily related to occupancy costs. These amounts were included in "(Loss) income from operations of discontinued businesses, net of tax" on our Consolidated Statements of Operations. Additionally, we recorded a pre-tax gain on the sale of fixed assets of \$0.1 million and a pre-tax loss on the sale of fixed assets of \$0.1 million, respectively, for the 12 and 28 weeks ended September 9, 2006, which were included in "Loss on disposal of discontinued operations, net of tax" on our Consolidated Statements of Operations. There were no such similar costs recorded for the 12 and 28 weeks ended September 8, 2007

18

The following table summarizes the activity to date related to the charges recorded for these store closures:

	Occupancy -----	Severance and Benefits -----	Total -----
Original charge (1)	\$ 14,766	\$ 1,337	\$ 16,103
Additions (2)	75,259	1,373	76,632

Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

Utilization (3)	(9,538)	(2,439)	(11,977)
Adjustment (4)	9,153	(44)	9,109
	-----	-----	-----
Balance at February 25, 2006	\$ 89,640	\$ 227	\$ 89,867
Additions (2)	3,567	--	3,567
Utilization (3)	(14,065)	(211)	(14,276)
Adjustment (4)	3,969	(16)	3,953
	-----	-----	-----
Balance at February 24, 2007	\$ 83,111	\$ --	\$ 83,111
Additions (2)	1,901	--	1,901
Utilization (3)	(7,394)	--	(7,394)
Adjustment (4)	(6,467)	--	(6,467)
	-----	-----	-----
Balance at September 8, 2007	\$ 71,151	\$ --	\$ 71,151
	=====	=====	=====

- (1) The original charge to occupancy during fiscal 2005 represents charges related to closures of the first 8 stores in conjunction with our decision to close stores in the Midwest of \$14.8 million. The original charge to severance during fiscal 2005 of \$1.3 million related to individual severings as a result of these store closures.
- (2) The additions to occupancy during fiscal 2005 represent charges related to the closures of an additional 27 stores in the amount of \$73.7 million and interest accretion on future occupancy costs which were recorded at present value at the time of the original charge in the amount of \$1.6 million. The additions to store occupancy during fiscal 2006 and the 28 weeks ended September 8, 2007 represent the interest accretion on future occupancy costs which were recorded at present value at the time of the original charge. The additional charge to severance during fiscal 2005 of \$1.3 million related to individual severings as a result of the additional stores identified for closures.
- (3) Occupancy utilization represents payments made during those periods for costs such as rent, common area maintenance, real estate taxes and lease termination costs. Severance utilization represents payments made to terminated employees during the period.
- (4) At each balance sheet date, we assess the adequacy of the balance to determine if any adjustments are required as a result of changes in circumstances and/or estimates. During fiscal 2005, we recorded an increase of \$9.2 million in occupancy accruals due to changes in our original estimate of our future vacancy obligations for closed stores. We also recorded a decrease of \$0.05 million for the reversal of previously accrued severance and benefits due to changes in individual severings and associated benefit costs. During fiscal 2006, we recorded adjustments for additional vacancy related costs for our properties of \$4.0 million due to changes in our estimation of such future costs and changes to our estimate to terminate certain leases, partially offset by the favorable result of terminating a lease on one property. We also recorded a decrease of \$0.02 million for the reversal of previously accrued severance and benefits due to changes in individual severings and associated benefit costs. During the 28 weeks ended September 8, 2007, we recorded adjustments for a reduction in vacancy related costs for our properties of \$6.5 million due to changes in our estimation of such future costs.

We paid \$31.0 million of the total occupancy charges from the time of the original charge through September 8, 2007 which was primarily for occupancy related costs such as rent, common area maintenance, real estate taxes and lease termination costs. The remaining occupancy liability of \$71.2 million relates to expected future payments under long term leases and is expected to be paid out

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

in full by 2022. We paid \$2.6 million of the total net severance charges from the time of the original charges through September 8, 2007, which resulted from the termination of approximately 125 employees. The severance liability has been fully utilized as of September 8, 2007 and no additional future payments for severance and benefits to individual employees will be paid out. None of these stores were open during either of the 28 weeks ended September 8, 2007 and September 9, 2006.

At September 8, 2007 and February 24, 2007, approximately \$20.0 million and \$22.4 million, respectively, of the liability was included in "Other accruals" and \$51.2 million and \$60.7 million, respectively, was included in "Other non-current liabilities" on our Consolidated Balance Sheets.

19

We have evaluated the reserve balances as of September 8, 2007 of \$71.2 million based on current information and have concluded that it is adequate to cover expected future costs. We will continue to monitor the status of the vacant properties and adjustments to the reserve balances may be recorded in the future, if necessary.

### MIDWEST 2004

During the 12 and 28 weeks ended September 8, 2007, we incurred pre-tax disposal related costs for our operations in this region of \$0.2 million and \$0.3 million, respectively, related to occupancy costs. During the 12 weeks ended September 9, 2006, we incurred pre-tax disposal related costs for our operations in this region of \$0.2 million and we recorded pre-tax reversals of occupancy related costs of \$2.6 million during the 28 weeks ended September 9, 2006. These amounts were included in "(Loss) income from operations of discontinued businesses, net of tax" on our Consolidated Statements of Operations.

The following table summarizes the activity related to this phase of the initiative over the last three fiscal years:

	Occupancy	Severance and Benefits	Total
	-----	-----	-----
Balance at February 28, 2004	\$19,962	\$ 4,819	\$24,781
Addition (1)	687	--	687
Utilization (2)	(4,747)	(4,813)	(9,560)
	-----	-----	-----
Balance at February 26, 2005	\$15,902	\$ 6	\$15,908
Addition (1)	710	--	710
Utilization (2)	(2,738)	(6)	(2,744)
Adjustment (3)	4,376	--	4,376
	-----	-----	-----
Balance at February 25, 2006	\$18,250	\$ --	\$18,250
Addition (1)	741	--	741
Utilization (2)	(1,656)	--	(1,656)
Adjustment (3)	(3,021)	--	(3,021)
	-----	-----	-----
Balance at February 24, 2007	\$14,314	\$ --	\$14,314
Addition (1)	381	--	381
Utilization (2)	(527)	--	(527)

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

Adjustment (3)	(80)	--	(80)
	-----	-----	-----
Balance at September 8, 2007	\$14,088	\$ --	\$14,088
	=====	=====	=====

- (1) The additions to store occupancy represent the interest accretion on future occupancy costs which were recorded at present value at the time of the original charge.
  
- (2) Occupancy utilization represents payments made during those periods for costs such as rent, common area maintenance, real estate taxes and lease termination costs. Severance utilization represents payments made to terminated employees during the period.
  
- (3) At each balance sheet date, we assess the adequacy of the balance to determine if any adjustments are required as a result of changes in circumstances and/or estimates. During fiscal 2005, we recorded an increase of \$4.4 million in occupancy accruals due to changes in our original estimate of when we would terminate certain leases, obtain sublease rental income related to such leases and changes in our original estimate of our future vacancy obligations for closed stores. During fiscal 2006, we recorded adjustments for a reduction in vacancy related costs for our properties of \$3.0 million due to changes in our estimation of such future costs. During the 28 weeks ended September 8, 2007, we recorded adjustments for a reduction in vacancy related costs for our properties of \$0.1 million due to changes in our estimation of such future costs.

We paid \$10.8 million of the total occupancy charges from the time of the original charge through September 8, 2007 which was primarily for occupancy related costs such as rent, common area

20

maintenance, real estate taxes and lease termination costs. The remaining occupancy liability of \$14.1 million relates to expected future payments under long term leases and is expected to be paid out in full by 2022. We paid \$8.9 million of the total net severance charges from the time of the original charges through September 8, 2007, which resulted from the termination of approximately 300 employees. The severance liability has been fully utilized and no additional future payments for severance and benefits to individual employees will be paid out. None of these stores were open during either of the 12 and 28 weeks ended September 8, 2007 or September 9, 2006.

At September 8, 2007 and February 24, 2007, approximately \$1.3 million and \$1.3 million, respectively, of the liability was included in "Other accruals" and \$12.8 million and \$13.0 million, respectively, was included in "Other non-current liabilities" on our Consolidated Balance Sheets.

We have evaluated the reserve balances as of September 8, 2007 of \$14.1 million based on current information and have concluded that it is adequate to cover expected future costs. We will continue to monitor the status of the vacant properties and adjustments to the reserve balances may be recorded in the future, if necessary.

### NORTHERN NEW ENGLAND

During the 12 and 28 weeks ended September 9, 2006, we incurred additional costs in this region subsequent to the sale of these stores of \$0.01 million and \$0.02



## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

million, respectively, primarily related to adjustments as a result of changes in estimates. These amounts were included in "Loss from operations of discontinued businesses, net of tax" on our Consolidated Statements of Operations for the 12 and 28 weeks ended September 9, 2006. There were no such similar costs recorded for the 12 and 28 weeks ended September 8, 2007

### KOHL'S MARKET

During the 12 and 28 weeks ended September 8, 2007, we recorded costs of \$0.2 million and \$1.5 million, respectively, due to interest accretion on future occupancy payments that were recorded at present value at the time of the original charge and adjustments to occupancy related costs as a result of changes in estimates. During the 12 and 28 weeks ended September 9, 2006, we recorded costs of nil and \$0.7 million, respectively, primarily due to interest accretion on future occupancy payments that were recorded at present value at the time of the original charge and adjustments as a result of changes in estimates. These amounts were included in "Loss from operations of discontinued businesses, net of tax" on our Consolidated Statements of Operations for the 12 and 28 weeks ended September 8, 2007 and September 9, 2006.

21

The following table summarizes the reserve activity related to the exit of the Kohl's market over the last three fiscal years:

	Occupancy	Severance and Benefits	Fixed Assets	Total
	-----	-----	-----	-----
Balance at February 28, 2004	\$19,039	\$ 4,834	\$ --	\$23,873
Additions (1)	688	52	602	1,342
Utilization (2)	(1,918)	(2,201)	(602)	(4,721)
Adjustments (3)	(354)	--	--	(354)
	-----	-----	-----	-----
Balance at February 26, 2005	\$17,455	\$ 2,685	\$ --	\$20,140
Additions (1)	562	44	--	606
Utilization (2)	(3,235)	(2,128)	--	(5,363)
Adjustments (3)	(4,299)	582	--	(3,717)
	-----	-----	-----	-----
Balance at February 25, 2006	\$10,483	\$ 1,183	\$ --	\$11,666
Additions (1)	385	4	--	389
Utilization (2)	(2,504)	(1,041)	--	(3,545)
Adjustments (3)	(416)	(146)	--	(562)
	-----	-----	-----	-----
Balance at February 24, 2007	\$ 7,948	\$ --	\$ --	\$ 7,948
Additions (1)	257	--	--	257
Utilization (2)	(1,005)	--	--	(1,005)
Adjustments (3)	1,232	--	--	1,232
	-----	-----	-----	-----
Balance at September 8, 2007	\$ 8,432	\$ --	\$ --	\$ 8,432
	=====	=====	=====	=====

(1) The fiscal 2004, fiscal 2005, fiscal 2006 and the 28 weeks ended September 8, 2007 additions to occupancy and severance and benefits represent the interest accretion on future occupancy costs and future obligations for

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

early withdrawal from multi-employer union pension plans which were recorded at present value at the time of the original charge. In fiscal 2004, the addition to fixed assets represents additional impairment losses recorded as a result of originally estimated proceeds on the disposal of these assets not being achieved.

- (2) Occupancy utilization represents vacancy related payments for closed locations such as rent, common area maintenance, real estate taxes and lease termination payments. Severance and benefits utilization represents payments made to terminated employees during the period and payments for pension withdrawal.
- (3) At each balance sheet date, we assess the adequacy of the balance to determine if any adjustments are required as a result of changes in circumstances and/or estimates. During fiscal 2004, we recorded a reversal of previously accrued occupancy related costs due to favorable results of terminating leases. During fiscal 2005, we recorded adjustments relating to (i.) a reversal of previously accrued occupancy costs of \$3.7 million due to favorable results of terminating the Kohl's warehouse lease and (ii.) the reclassification of \$0.6 million between the liabilities for occupancy and severance and benefits to properly state their respective ending balances at February 25, 2006. During fiscal 2006, we recorded adjustments for (i.) a reduction in vacancy related costs for our properties due to favorable results of terminating leases at certain locations of \$0.7 million partially offset by changes in our estimation of such future costs of \$0.3 million and (ii.) a reversal of previously accrued pension withdrawal payments of \$0.1 million that were no longer required to be paid. During the 28 weeks ended September 8, 2007, we recorded adjustments for additional vacancy related costs for our properties of \$1.2 million due to changes in our estimation of such future costs.

We paid \$14.0 million of the total occupancy charges from the time of the original charge through September 8, 2007 which was primarily for occupancy related costs such as rent, common area maintenance, real estate taxes and lease termination costs. The remaining occupancy liability of \$8.4 million relates to expected future payments under long term leases and is expected to be paid out in full by 2020.

We paid \$13.6 million of the total original severance and benefits charges from the time of the original charges through September 8, 2007, which resulted from the termination of approximately 2,000 employees. At September 8, 2007, there are no future obligations for severance and benefits.

At September 8, 2007 and February 24, 2007, \$1.9 million and \$2.3 million, respectively, of the Kohl's exit reserves was included in "Other accruals" and \$6.5 million and \$5.6 million, respectively, was included in "Other non-current liabilities" on our Consolidated Balance Sheets.

22

We have evaluated the liability balance of \$8.4 million as of September 8, 2007 based upon current available information and have concluded that it is adequate. We will continue to monitor the status of the vacant properties and adjustments to the reserve balance may be recorded in the future, if necessary.

### 8. ASSET DISPOSITION INITIATIVES

Presented below is a reconciliation of the charges recorded on our Consolidated Balance Sheets, Consolidated Statements of Operations and Consolidated Statements of Cash Flows for the 12 and 28 weeks ended September 8, 2007 and

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

September 9, 2006. Present value ("PV") interest represents interest accretion on future occupancy costs which were recorded at present value at the time of the original charge. Non-accruable items represent charges related to the restructuring that are required to be expensed as incurred in accordance with SFAS 146 "Accounting for Costs Associated with Exit or Disposal Activities".

12 weeks ended September 8, 2007

	Project Great Renewal			2001 Asset Disposition			Distribution 2005			
	NE*	MW*	Total	NE	GNO*	Total	NE	MW	GNO	Total
	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
<b>BALANCE SHEET</b>										
<b>ACCRUALS</b>										
Vacancy	\$ --	\$ --	\$ --	\$ 242	\$ --	\$ 242	\$ (109)	\$ (2,631)	\$--	\$ (2,740)
PV Interest	100	19	119	93	171	264	12	28	5	45
Severance	--	--	--	--	--	--	26	--	--	26
Pension withdrawal costs	--	--	--	--	--	--	726	--	--	726
<b>Total accrued to balance sheet</b>	<b>100</b>	<b>19</b>	<b>119</b>	<b>335</b>	<b>171</b>	<b>506</b>	<b>655</b>	<b>(2,603)</b>	<b>5</b>	<b>(1,943)</b>
<b>NON-ACCRUABLE ITEMS RECORDED ON STATEMENTS OF OPERATIONS</b>										
Proceeds from lease termination	(1,100)	--	(1,100)	--	--	--	--	--	--	--
Gain on sale of property	--	--	--	--	--	--	(20,922)	--	--	(20,922)
Closing costs	--	--	--	--	--	--	1,415	--	--	1,415
<b>Total non- accruable items</b>	<b>(1,100)</b>	<b>--</b>	<b>(1,100)</b>	<b>--</b>	<b>--</b>	<b>--</b>	<b>(19,507)</b>	<b>--</b>	<b>--</b>	<b>(19,507)</b>
Less PV interest	(100)	(19)	(119)	(93)	(171)	(264)	(12)	(28)	(5)	(45)
<b>TOTAL AMOUNT RECORDED ON STATEMENTS OF OPERATIONS EXCLUDING PV INTEREST</b>	<b>\$ (1,100)</b>	<b>\$ --</b>	<b>\$ (1,100)</b>	<b>\$ 242</b>	<b>\$ --</b>	<b>\$ 242</b>	<b>(18,864)</b>	<b>(2,631)</b>	<b>\$--</b>	<b>(21,495)</b>

\* The headings in the tables included in Note 8 - Asset Disposition

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

Initiatives have been indexed with the following abbreviations: Northeast (NE), Midwest (MW) and Greater New Orleans (GNO).

23

12 weeks ended September 9, 2006												
	Project Great Renewal			2001 Asset Disposition			Distribution 2005				Tot	
	NE	MW	Total	NE	GNO	Total	NE	MW	GNO	Total	NE	MW
	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
BALANCE SHEET												
ACCRUALS												
Vacancy	\$(468)	\$ --	\$(468)	\$ --	\$ --	\$ --	\$ 871	\$ --	\$ --	\$ 871	\$ 403	\$ --
PV Interest	190	25	215	141	183	324	--	32	20	52	331	57
Severance	(95)	--	(95)	--	--	--	(406)	--	--	(406)	(501)	--
Total accrued to balance sheet	(373)	25	(348)	141	183	324	465	32	20	517	233	57
NON-ACCRUABLE												
ITEMS												
RECORDED ON												
STATEMENTS												
OF												
OPERATIONS												
Loss (gain) on sale of property	--	--	--	--	--	--	7	--	(11)	(4)	7	--
Closing costs	--	--	--	--	--	--	156	--	--	156	156	--
Total non- accruable items	--	--	--	--	--	--	163	--	(11)	152	163	--
Less PV interest	(190)	(25)	(215)	(141)	(183)	(324)	--	(32)	(20)	(52)	(331)	(57)
TOTAL AMOUNT RECORDED ON STATEMENTS OF OPERATIONS EXCLUDING PV INTEREST	\$(563)	\$ --	\$(563)	\$ --	\$ --	\$ --	\$ 628	\$ --	\$(11)	\$ 617	\$ 65	\$ --
	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====

24

Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

28 weeks ended September 8, 2007

	Project Great Renewal			2001 Asset Disposition			Distribution 2005			
	NE	MW	Total	NE	GNO	Total	NE	MW	GNO	Total
	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
BALANCE SHEET										
ACCRUALS										
Vacancy	\$ (351)	\$ --	\$ (351)	\$ 10	\$ --	\$ 10	\$ (957)	\$ (2,631)	\$ --	\$ (3,588)
PV Interest	247	46	293	219	411	630	28	69	19	116
Severance	--	--	--	--	--	--	1,511	--	--	1,511
Pension										
withdrawal										
costs	--	--	--	--	--	--	726	--	--	726
Total accrued to balance sheet	(104)	46	(58)	229	411	640	1,308	(2,562)	19	(1,235)
NON-ACCRUABLE ITEMS RECORDED ON STATEMENTS OF OPERATIONS										
Proceeds from lease termination	(1,100)	--	(1,100)	--	--	--	--	--	--	--
Gain on sale of property	--	--	--	--	--	--	(20,824)	--	--	(20,824)
Closing costs	--	--	--	--	--	--	1,464	--	--	1,464
Total non-accruable items	(1,100)	--	(1,100)	--	--	--	(19,360)	--	--	(19,360)
Less PV interest	(247)	(46)	(293)	(219)	(411)	(630)	(28)	(69)	(19)	(116)
TOTAL AMOUNT RECORDED ON STATEMENTS OF OPERATIONS EXCLUDING PV INTEREST										
	(1,451)	--	(1,451)	10	--	10	(18,080)	(2,631)	--	(20,711)
Less closing costs	--	--	--	--	--	--	(1,464)	--	--	(1,464)
Less vacancy costs included in discontinued operations	--	--	--	--	--	--	--	2,631	--	2,631

Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

TOTAL AMOUNT RECORDED ON STATEMENTS OF CASH FLOWS	\$ (1,451)	\$ --	\$ (1,451)	\$ 10	\$ --	\$ 10	(19,544)	\$ --	\$ --	(19,544)
	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====

25

	28 weeks ended September 9, 2006									
	Project Great Renewal			2001 Asset Disposition			Distribution 2005			
	NE	MW	Total	NE	GNO	Total	NE	MW	GNO	Total
BALANCE SHEET ACCRUALS										
Vacancy	\$ (1,633)	\$ --	\$ (1,633)	\$ 4,433	\$ --	\$ 4,433	\$ 1,744	\$ --	\$ --	\$ 1,744
PV Interest	493	66	559	402	448	850	7	78	46	131
Severance	(95)	--	(95)	--	--	--	135	--	--	135
Total accrued to balance sheet	(1,235)	66	(1,169)	4,835	448	5,283	1,886	78	46	2,010
NON-ACCRUABLE ITEMS RECORDED ON STATEMENTS OF OPERATIONS										
Property writeoffs	--	--	--	--	--	--	1,049	--	--	1,049
Inventory related costs	--	--	--	--	--	--	(505)	--	(66)	(571)
Loss (gain) on sale of property	--	--	--	--	--	--	7	--	(11)	(4)
Closing costs	--	--	--	--	--	--	1,853	--	222	2,075
Total non- accruable items	--	--	--	--	--	--	2,404	--	145	2,549
Less PV interest	(493)	(66)	(559)	(402)	(448)	(850)	(7)	(78)	(46)	(131)
TOTAL AMOUNT RECORDED ON STATEMENTS OF OPERATIONS EXCLUDING PV INTEREST	(1,728)	--	(1,728)	4,433	--	4,433	4,283	--	145	4,428
Less closing										

Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

costs	--	--	--	--	--	--	(1,853)	--	(222)	(2,07
Less costs included in discontinued operations	--	--	--	--	--	--	--	--	77	7
TOTAL AMOUNT RECORDED ON STATEMENTS OF CASH FLOWS	\$ (1,728)	\$ --	\$ (1,728)	\$ 4,433	\$ --	\$ 4,433	\$ 2,430	\$ --	\$ --	\$ 2,43
	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====

26

PROJECT GREAT RENEWAL

The following table summarizes the activity related to this phase of the initiative over the last three fiscal years:

	Occupancy			Severance and Benefits			Total	
	U.S.	Canada	Total	U.S.	Canada	Total	U.S.	Canada
Balance at February 28, 2004	\$31,472	\$ 452	\$31,924	\$ 2,157	\$--	\$2,157	\$33,629	\$ 45
Addition (1)	1,902	20	1,922	--	--	--	1,902	2
Utilization (2)	(5,410)	(222)	(5,632)	(497)	--	(497)	(5,907)	(22
Balance at February 26, 2005	\$27,964	\$ 250	\$28,214	\$ 1,660	\$--	\$1,660	\$29,624	\$ 25
Addition (1)	1,541	7	1,548	--	--	--	1,541	
Utilization (2)	(5,858)	(167)	(6,025)	(223)	--	(223)	(6,081)	(16
Adjustments (3)	(3,648)	(90)	(3,738)	--	--	--	(3,648)	(9
Balance at February 25, 2006	\$19,999	\$ --	\$19,999	\$ 1,437	\$--	\$1,437	\$21,436	\$ --
Addition (1)	894	--	894	--	--	--	894	--
Utilization (2)	(4,428)	--	(4,428)	(132)	--	(132)	(4,560)	--
Adjustments (3)	(5,429)	--	(5,429)	(95)	--	(95)	(5,524)	--
Balance at February 24, 2007	\$11,036	\$ --	\$11,036	\$ 1,210	\$--	\$1,210	\$12,246	\$ --
Addition (1)	293	--	293	--	--	--	293	--
Utilization (2)	(1,554)	--	(1,554)	(108)	--	(108)	(1,662)	--
Adjustments (3)	(351)	--	(351)	--	--	--	(351)	--
Balance at September 8, 2007	\$ 9,424	\$ --	\$ 9,424	\$ 1,102	\$--	\$1,102	\$10,526	\$ --

(1) The additions to store occupancy represent the interest accretion on future occupancy costs which were recorded at present value at the time of the

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

original charge. During the 28 weeks ended September 8, 2007, \$0.05 million was recorded to Midwest 2007 in discontinued operations.

- (2) Occupancy utilization represents payments made during those periods for costs such as rent, common area maintenance, real estate taxes and lease termination costs. Severance utilization represents payments to individuals for severance and benefits, as well as payments to pension funds for early withdrawal from multi-employer union pension plans.
- (3) At each balance sheet date, we assess the adequacy of the balance to determine if any adjustments are required as a result of changes in circumstances and/or estimates. We have continued to make favorable progress in marketing and subleasing the closed stores. As a result, during fiscal 2005, we recorded an additional reduction of \$3.6 million in occupancy accruals due to subleasing additional closed stores and converting a previously closed store to a store that was opened in fiscal 2006. In addition, we sold our Canadian business and as a result, the Canadian occupancy accruals of \$0.1 million are no longer consolidated in our Consolidated Balance Sheet at February 25, 2006. During fiscal 2006, we recorded adjustments for a reduction in vacancy related costs for our properties of \$5.4 million due to lease terminations for two properties, assignment of one property and changes in our estimation of such future costs. We also recorded a decrease of \$0.1 million for the reversal of previously accrued severance and benefits due to changes in individual severings and associated benefit costs. During the 28 weeks ended September 8, 2007, we recorded adjustments for a reduction in vacancy related costs for our properties of \$0.4 million due to changes in our estimation of such future costs.

We paid \$110.4 million of the total occupancy charges from the time of the original charges through September 8, 2007 which was primarily for occupancy related costs such as rent, common area maintenance, real estate taxes and lease termination costs. We paid \$30.4 million of the total net severance charges from the time of the original charges through September 8, 2007, which resulted from the termination of approximately 3,400 employees. The remaining occupancy liability of \$9.4 million relates to expected future payments under long term leases and is expected to be paid in full by 2015. The remaining severance liability of \$1.1 million primarily relates to expected future payments for early withdrawals from multi-employer union pension plans and will be fully paid out in 2020. None of these stores were open during either of the 12 and 28 weeks ended September 8, 2007 or September 9, 2006.

27

At September 8, 2007 and February 24, 2007, approximately \$2.9 million and \$3.0 million, respectively, of the reserve was included in "Other accruals" and \$7.6 million and \$9.2 million, respectively, was included in "Other non-current liabilities" on the Company's Consolidated Balance Sheets.

We have evaluated the reserve balances as of September 8, 2007 of \$10.5 million based on current information and have concluded that it is adequate to cover expected future costs. We will continue to monitor the status of the vacant properties and adjustments to the reserve balances may be recorded in the future, if necessary.

### 2001 ASSET DISPOSITION

The following table summarizes the activity related to this phase of the initiative recorded on the Consolidated Balance Sheets over the last three fiscal years:



Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

	Occupancy			Severance and Benefits			To	
	U.S.	Canada	Total	U.S.	Canada	Total	U.S.	Can
Balance at								
February 28, 2004	\$ 39,584	\$ 375	\$ 39,959	\$ 2,311	\$ 58	\$ 2,369	\$ 41,895	\$ 4
Addition (1)	2,449	--	2,449	--	--	--	2,449	
Utilization (2)	(5,646)	(375)	(6,021)	(2,197)	(58)	(2,255)	(7,843)	(4
Adjustments (3)	(4,488)	--	(4,488)	--	--	--	(4,488)	
Balance at								
February 26, 2005	\$ 31,899	\$ --	\$ 31,899	\$ 114	\$ --	\$ 114	\$ 32,013	\$
Addition (1)	2,170	--	2,170	--	--	--	2,170	
Utilization (2)	(5,262)	--	(5,262)	(97)	--	(97)	(5,359)	
Adjustments (3)	(2,089)	--	(2,089)	--	--	--	(2,089)	
Balance at								
February 25, 2006	\$ 26,718	\$ --	\$ 26,718	\$ 17	\$ --	\$ 17	\$ 26,735	\$
Addition (1)	1,444	--	1,444	--	--	--	1,444	
Utilization (2)	(11,875)	--	(11,875)	(17)	--	(17)	(11,892)	
Adjustments (3)	4,299	--	4,299	--	--	--	4,299	
Balance at								
February 24, 2007	\$ 20,586	\$ --	\$ 20,586	\$ --	\$ --	\$ --	\$ 20,586	\$
Addition (1)	630	--	630	--	--	--	630	
Utilization (2)	(1,141)	--	(1,141)	--	--	--	(1,141)	
Adjustments (3)	10	--	10	--	--	--	10	
Balance at								
September 8, 2007	\$ 20,085	\$ --	\$ 20,085	\$ --	\$ --	\$ --	\$ 20,085	\$

- (1) The additions to store occupancy represent the interest accretion on future occupancy costs which were recorded at present value at the time of the original charge. During the 28 weeks ended September 8, 2007, \$0.4 million was recorded to Greater New Orleans in discontinued operations.
- (2) Occupancy utilization represents payments made during those periods for costs such as rent, common area maintenance, real estate taxes and lease termination costs. Severance utilization represents payments made to terminated employees during the period.
- (3) At each balance sheet date, we assess the adequacy of the reserve balance to determine if any adjustments are required as a result of changes in circumstances and/or estimates. During fiscal 2004, we recorded adjustments of \$4.5 million related to the reversals of previously accrued occupancy costs due to the disposals and subleases of locations at more favorable terms than originally anticipated at the time of the original charge. During fiscal 2005, we recorded adjustments of \$2.1 million related to the reversals of previously accrued occupancy costs due to the favorable result of subleasing one of the closed properties and changes in our original estimate of our future vacancy obligations for closed stores. During fiscal 2006, we recorded adjustments for additional vacancy related costs of \$4.3 million due to changes in our estimate to terminate certain leases and changes in our estimation of future costs. During the 28 weeks ended September 8, 2007, we recorded adjustments for additional vacancy related costs of \$0.01 million due to changes in our estimation of such future

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

costs.

28

We paid \$57.4 million (\$54.4 million in the U.S. and \$3.0 million in Canada) of the total occupancy charges from the time of the original charges through September 8, 2007 which was primarily for occupancy related costs such as rent, common area maintenance, real estate taxes and lease termination costs. We paid \$28.2 million (\$19.2 million in the U.S. and \$9.0 million in Canada) of the total net severance charges from the time of the original charges through September 8, 2007, which resulted from the termination of approximately 1,100 employees. The remaining occupancy liability of \$20.1 million primarily relates to expected future payments under long term leases through 2022. The severance liability has been fully utilized as of September 8, 2007 and no additional future payments for severance and benefits to individual employees will be paid out. None of these stores were open during either of the 12 and 28 weeks ended September 8, 2007 or September 9, 2006.

At September 8, 2007 and February 24, 2007, approximately \$2.9 million and \$3.0 million of the reserve, respectively, was included in "Other accruals" and \$17.2 million and \$17.6 million, respectively, was included in "Other non-current liabilities" on the Company's Consolidated Balance Sheets.

We have evaluated the reserve balances as of September 8, 2007 of \$20.1 million based on current information and have concluded that it is adequate to cover expected future costs. We will continue to monitor the status of the vacant properties and adjustments to the reserve balances may be recorded in the future, if necessary.

### DISTRIBUTION 2005

During fiscal 2005, our Company sold our U.S. distribution operations and some warehouse facilities and related assets to C&S Wholesale Grocers, Inc. On June 27, 2005, the definitive agreements, including an Asset Purchase Agreement and a 15 year Supply Agreement, were finalized and signed. The Asset Purchase Agreement included the assignment of our leases in Central Islip, New York and Baltimore, Maryland, and a warranty deed for our owned facilities in Dunmore, Pennsylvania. In the Supply Agreement, C&S Wholesale Grocers, Inc. will supply our Company with all of our requirements for groceries, perishables, frozen food and other merchandise in the product categories carried by C&S Wholesale Grocers, Inc. The transition of our owned warehouses and operations began in the second quarter of fiscal 2005 and was completed during the fourth quarter of fiscal 2005.

29

The following table summarizes the activity to date related to the charges recorded for the closing of these facilities.

		Occupancy	Severance and Benefits	Total
	\$	-----	-----	-----
Original charge (1)	\$	--	\$ 40,417	\$ 40,417

Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

Additions (2)	15,420	7,296	22,716
Utilization (3)	(337)	(43,597)	(43,934)
Adjustments (4)	--	(493)	(493)
	-----	-----	-----
Balance at			
February 25, 2006	\$ 15,083	\$ 3,623	\$ 18,706
Additions (2)	244	32	276
Utilization (3)	(12,075)	(2,780)	(14,855)
Adjustment (4)	2,198	1	2,199
	-----	-----	-----
Balance at			
February 24, 2007	\$ 5,450	\$ 876	\$ 6,326
Additions (2)	116	2,237	2,353
Utilization (3)	(429)	(1,245)	(1,674)
Adjustment (4)	(3,588)	--	(3,588)
	-----	-----	-----
Balance at			
September 8, 2007	\$ 1,549	\$ 1,868	\$ 3,417
	=====	=====	=====

- (1) The original charge to severance and benefits during the first quarter of fiscal 2005 of \$40.4 million related to (i.) individual severings as well as retention and productivity incentives that were accrued as earned of \$7.6 million and (ii.) costs for future obligations for early withdrawal from multi-employer union pension plans of \$32.8 million.
- (2) The additions to occupancy during fiscal 2005 related to future occupancy costs such as rent, common area maintenance and real estate taxes, and future obligations for the warehouses sold to C&S Wholesale Grocers, Inc. The additions to occupancy during fiscal 2006 and the 28 weeks ended September 8, 2007 represent interest accretion on future occupancy costs which were recorded at present value at the time of the original charge. During the 28 weeks ended September 8, 2007, \$0.02 million was recorded to Greater New Orleans and \$0.07 million was recorded to Midwest 2007 in discontinued operations. The additions to severance and benefits represented charges related to additional individual severings as well as retention and productivity incentives that were accrued as earned.
- (3) Occupancy utilization represents payments made during those periods for costs such as rent, common area maintenance, real estate taxes and lease termination costs. Severance and benefits utilization represents payments made to terminated employees during the period as well as payments made to pension funds for early withdrawal from multi-employer union pension plans.
- (4) At each balance sheet date, we assess the adequacy of the balance to determine if any adjustments are required as a result of changes in circumstances and/or estimates. During the fiscal 2005, we recorded adjustments of \$0.5 million primarily related to reversals of previously accrued severance and benefits due to changes in individual severings and associated benefit costs. During fiscal 2006, we recorded adjustments for additional vacancy related costs for our properties of \$2.2 million due to changes in our estimation of such future costs. During the 28 weeks ended September 8, 2007, we recorded adjustments for a reduction in vacancy related costs for our properties of \$3.6 million due to (i.) changes in our estimation of such future costs of \$1.0 million and (ii.) \$2.6 million for one property that was reclassified to Midwest 2007 in discontinued operations. We also recorded additions to severance and benefits of \$2.2 million for health and welfare benefits for warehouse retirees of \$1.5 million and pension withdrawal costs of \$0.7 million.

We paid \$12.8 million of the total occupancy charges from the time of the

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

original charge through September 8, 2007 which was primarily for occupancy related costs such as rent, common area maintenance, real estate taxes and lease termination costs. The remaining occupancy liability of \$1.5 million relates to expected future payments under long term leases and is expected to be paid out in full by 2021. We paid \$47.6 million of the total net severance and benefits charges from the time of the original charges through September 8, 2007. The remaining severance liability of \$1.9 million relates to expected future payments for early withdrawals from multi-employer union pension plans and expected future payments for severance and benefits payments to individual employees which will be fully paid out by 2015.

30

As of September 8, 2007 and February 24, 2007, approximately \$0.8 million and \$1.7 million, respectively, was included in "Other Accruals" and \$2.6 million and \$4.6 million, respectively, was included in "Other non-current liabilities" on our Consolidated Balance Sheets.

We have evaluated the reserve balances as of September 8, 2007 of \$3.4 million based on current information and have concluded that it is adequate to cover expected future costs. We will continue to monitor the status of the vacant properties and adjustments to the reserve balances may be recorded in the future, if necessary.

Our Company currently acquires a significant amount of our saleable inventory from one supplier, C&S Wholesale Grocers, Inc. Although there are a limited number of distributors that can supply our stores, we believe that other suppliers could provide similar product on comparable terms. However, a change in suppliers could cause a delay in distribution and a possible loss of sales, which would affect operating results adversely.

### 9. RETIREMENT PLANS AND BENEFITS

On February 24, 2007, we adopted SFAS No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans, an amendment of FASB Statements No. 87, 88, 106 and 132 (R)" ("SFAS 158") which required that we recognize the funded status of our defined benefit pension and other postretirement benefit plans as a net liability or asset on our balance sheets and requires any unrecognized prior service costs and actuarial gains or losses to be recognized as a component of accumulated other comprehensive income or loss. Minimum pension liabilities and related intangible assets were derecognized upon adoption. SFAS 158 also requires that beginning in our fiscal 2008, our assumptions used to measure our annual expenses be determined as of the balance sheet date (February 28, 2009), and all plan assets and liabilities to be reported as of that date.

#### DEFINED BENEFIT PLANS

We provide retirement benefits to certain non-union and union employees under various defined benefit plans. Our defined benefit pension plans are non-contributory and benefits under these plans are generally determined based upon years of service and, for salaried employees, compensation. We fund these plans in amounts consistent with the statutory funding requirements. The components of net pension cost were as follows:

For the 12 Weeks Ended  
-----

Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

	September 8, 2007	September 9, 2006
	-----	-----
Service cost	\$ 1,137	\$ 1,220
Interest cost	2,800	2,611
Expected return on plan assets	(3,031)	(2,850)
Amortization of unrecognized net prior service cost (gain)	59	(41)
Amortization of unrecognized net loss	23	37
Administrative expenses and other	--	117
	-----	-----
Net pension cost	\$ 988	\$ 1,094
	=====	=====

	For the 28 Weeks Ended	
	September 8, 2007	September 9, 2006
	-----	-----
Service cost	\$ 2,652	\$ 2,845
Interest cost	6,534	6,093
Expected return on plan assets	(7,072)	(6,650)
Amortization of unrecognized net prior service cost (gain)	138	(96)
Amortization of unrecognized net loss	53	87
Administrative expenses and other	--	195
	-----	-----
Net pension cost	\$ 2,305	\$ 2,474
	=====	=====

31

CONTRIBUTIONS

We previously disclosed in our consolidated financial statements for the year ended February 24, 2007, that we expected to contribute \$5.6 million in cash to our defined benefit plans in fiscal 2007. As of September 8, 2007, we contributed approximately \$2.4 million to our defined benefit plans. We plan to contribute approximately \$3.2 million to our plans during the remainder of fiscal 2007.

POSTRETIREMENT BENEFITS

We provide postretirement health care and life benefits to certain union and non-union employees. We recognize the cost of providing postretirement benefits during employees' active service periods. We use a December 31 measurement date for our postretirement benefits. The components of net postretirement benefits income were as follows:

	For the 12 Weeks Ended	
	September 8, 2007	September 9, 2006
	-----	-----

Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

	-----	-----
Service cost	\$ 76	\$ 87
Interest cost	242	270
Amortization of gain	(105)	(51)
Prior service gain	(310)	(311)
Curtailment gain	(3,000)	--
	-----	-----
Net postretirement benefits income	\$ (3,097)	\$ (5)
	=====	=====

	For the 28 Weeks Ended	
	-----	-----
	September 8, 2007	September 9, 2006
	-----	-----
Service cost	\$ 176	\$ 201
Interest cost	566	632
Amortization of gain	(245)	(120)
Prior service gain	(725)	(725)
Curtailment gain	(3,000)	--
	-----	-----
Net postretirement benefits income	\$ (3,228)	\$ (12)
	=====	=====

As discussed in Note 7 - Discontinued Operations, we recorded a curtailment gain of approximately \$3.0 million reflecting a reduction in the estimated future costs of previously recorded postretirement benefits. This reduction is a result of the termination of certain employees in the Midwest who did not meet the eligibility requirements for these benefits before their termination.

10. STOCK BASED COMPENSATION

During the 12 and 28 weeks ended September 8, 2007, compensation expense related to share-based incentive plans was \$2.4 million and \$5.3 million, after tax, respectively, compared to \$2.5 million and \$5.8 million, after tax, during the 12 and 28 weeks ended September 9, 2006, respectively. Included in share-based compensation expense recorded during the 12 and 28 weeks ended September 8, 2007 was \$0.1 million and \$0.3 million, respectively, related to expensing of stock options, \$2.2 million and \$4.7 million, respectively, relating to expensing of restricted stock, and \$0.1 million and \$0.3 million, respectively, relating to expensing of common stock to be granted to our Board of Directors at the Annual Meeting of Stockholders. Included in share-based compensation expense recorded during the 12 and 28 weeks ended

September 9, 2006 was \$0.2 million and \$0.7 million, respectively, related to expensing of stock options, \$2.1 million and \$4.3 million, respectively, relating to expensing of restricted stock, and \$0.2 million and \$0.8 million, respectively, relating to expensing of common stock to be granted to our Board of Directors at the Annual Meeting of Stockholders.

At September 8, 2007, we had two stock-based compensation plans. The general

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

terms of each plan, the method of estimating fair value for each plan and fiscal 2007 and 2005 activity is reported below.

- I. The 1998 Long Term Incentive and Share Award Plan: This plan provides for the grant of awards in the form of options, SAR's, restricted shares, restricted share units, performance shares, performance units, dividend equivalent, or other share based awards to our Company's officers and key employees. The total number of shares available for issuance under this plan is 8,000,000 subject to anti-dilution provisions. Options and SAR's issued under this plan vest 25% on each anniversary date of issuance over a four year period.

Performance restricted stock units issued under this plan during fiscal 2005 are earned based on our Company achieving in fiscal 2007 a profit after taxes, after adjusting for specific matters which our Company considers to be of a non-operating nature, with an outlook for continued, sustainable profitability on the same basis. On June 15, 2007, the Human Resources & Compensation Committee and the Governance Committee (together, the "Committees") decided to recognize our Company's performance to date for these units subject to the closing of the Pathmark transaction. Upon the closing of the Pathmark transaction, the applicable performance criteria will be deemed to have been met with respect to two-thirds of the units granted in fiscal 2005. These units will vest 50% on the first day of fiscal 2008 and the remaining 50% will vest on the first day of fiscal 2009, in accordance with and subject to all other terms, conditions, limitations, restrictions and eligibility requirements. As two-thirds of the units will only vest contingent upon the closing of the Pathmark transaction, this modification of terms did not result in the recording of any additional compensation expense during the 12 and 28 weeks ended September 8, 2007.

Performance restricted stock units issued under this plan during fiscal 2006 are earned based on our Company achieving certain operating targets in fiscal 2008 and are 100% vested in fiscal 2008 upon achievement of those targets. On June 15, 2007, the Committees decided to recognize our Company's performance to date for these units subject to the closing of the Pathmark transaction. Upon the closing of the Pathmark transaction, the applicable performance criteria will be deemed to have been met with respect to 125% of one-third of the units granted in fiscal 2006. These units will vest on or around May of 2009, in accordance with and subject to all other terms, conditions, limitations, restrictions and eligibility requirements. As one-third of the units will only vest contingent upon the closing of the Pathmark transaction, this modification of terms did not result in the recording of any additional compensation expense during the 12 or 28 weeks ended September 8, 2007.

Performance restricted stock units issued under this plan during fiscal 2007, are earned based on our Company achieving certain operating targets in fiscal 2009 and are 100% vested in fiscal 2009 upon achievement of those targets.

On June 15, 2007, the Committees approved an executive Acquisition Closing and Integration Incentive Compensation Program (the "Integration Program"). The executive Integration Program is subject to: a) the closing of the Pathmark transaction; b) the achievement of certain Pathmark transaction closing performance criteria or certain Pathmark transaction synergy targets; c) the achievement of certain Company stock price targets over a performance period comprised of the three calendar years following

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

the closing of the Pathmark transaction; and d) other terms, conditions, limitations, restrictions and eligibility requirements. Depending on actual performance as compared with the foregoing targets, each executive officer can earn up to a maximum of 200% of the performance restricted share units awarded them under the Integration Plan.

Also on June 15, 2007, the Committees approved a non-executive Integration Program. The non-executive Integration Program is subject to: a) the closing of the Pathmark transaction; b) the achievement of certain Pathmark transaction closing performance criteria or certain Pathmark transaction synergy targets; c) the achievement of certain Company stock price targets over a performance period comprised of the 24 month period following the closing of the Pathmark transaction; and d) other terms, conditions, limitations, restrictions and eligibility requirements. Depending on actual performance as compared with the foregoing targets, each non-executive officer can earn up to a maximum of 125% of the performance restricted share units awarded them under the Integration Plan.

In accordance with SFAS 123R (revised 2004), "Share-Based Payment" ("SFAS 123R"), although the executive and non-executive Integration Programs are contingent upon the closing of the Pathmark transaction, the restricted share units awarded to each executive officer are considered granted on June 15, 2007 and each non-executive officer are considered granted on August 7, 2007; however, until such time that the Pathmark transaction closes, no compensation expense will be recorded as these units will only vest contingent upon the closing of the transaction and achievement of other terms as described above.

The stock option awards under The 1998 Long Term Incentive and Share Award Plan are granted at the fair market value of the Company's common stock at the date of grant. Fair value calculated under SFAS 123, as amended, "Accounting for Stock-Based Compensation" is used to recognize expense upon adoption of SFAS 123R. Fair values for each grant were estimated using a Black-Scholes valuation model which utilized assumptions as detailed in the following table for expected life based upon historical option exercise patterns, historical volatility for a period equal to the stock option's expected life, and risk-free rate based on the U.S. Treasury constant maturities in effect at the time of grant. Our stock options have a contractual term of 10 years. During the 12 weeks ended September 8, 2007 and September 9, 2006, our Company did not grant any stock options under this plan. The following assumptions were in place during the 28 weeks ended September 8, 2007 and September 9, 2006:

	28 weeks ended Sept. 8, 2007	28 weeks ended Sept. 9, 2006
	-----	-----
Expected life	7 years	7 years
Volatility	54% - 55%	56%
Risk-free interest rate	4.46% - 4.57%	4.96%

Performance restricted stock units issued under The 1998 Long Term Incentive and Share Award Plan are granted at the fair market value of the Company's common stock at the date of grant, adjusted by an estimated forfeiture rate.



## Stock options

The following is a summary of the stock option activity during the 28 weeks ended September 8, 2007:

	Shares	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term (years)	Aggregate Intrinsic Value
	-----	-----	-----	-----
Outstanding at February 24, 2007	1,324,980	\$15.50		
Granted	84,961	32.28		
Canceled or expired	(21,432)	17.16		
Exercised	(363,023)	16.79		
	-----	-----		
Outstanding at September 8, 2007	1,025,486	\$16.39	4.1	\$13,430
	=====	=====	===	=====
Exercisable at:				
September 8, 2007	877,873	\$14.32	3.3	\$13,313
			===	=====
Nonvested at:				
September 8, 2007	147,613	\$28.70	9.0	\$ 116
			===	=====

The total intrinsic value of options exercised during the 28 weeks ended September 8, 2007 was \$5.7 million.

The weighted average grant date fair value of stock options granted during the 28 weeks ended September 8, 2007 was \$19.47.

As of September 8, 2007, approximately \$1.4 million, after tax, of total unrecognized compensation expense related to unvested stock option awards will be recognized over a weighted average period of 3.0 years.

The amount of cash received from the exercise of stock options was approximately \$6.1 million.

## Performance Restricted Stock Units

During the 12 and 28 weeks ended September 8, 2007, our Company granted 219,950 and 708,696 shares of performance restricted stock units to selected employees, respectively, for a total grant date fair value of \$23.2 million. Approximately \$14.8 million of unrecognized fair value compensation expense relating to all of our performance restricted stock units, with the exception of those granted under the Integration Program is expected to be recognized through fiscal 2009 based on estimates of attaining vesting criteria. Upon closing of the Pathmark transaction and achievement of other terms as described under the Integration Program above, approximately \$10.1 million of additional unrecognized fair value compensation expense relating to the performance restricted stock units granted on June 15, 2007 and August 7, 2007 is expected to be recognized through 2010.

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

The following is a summary of the performance restricted stock units activity during the 28 weeks ended September 8, 2007:

	Shares -----	Weighted Average Exercise Price -----
Nonvested at February 24, 2007	1,767,451	\$14.73
Granted	708,696	32.77
Canceled or expired	(179,289)	12.51
Exercised	--	--
	-----	-----
Nonvested at September 9, 2006	2,296,858	\$20.47
	=====	=====

35

II. 2004 Non-Employee Director Compensation Plan: This plan provides for the annual grant of Company common stock equivalent of \$90 to members of our Board of Directors. The \$90 grant of common stock shall be made on the first business day following the Annual Meeting of Stockholders. The number of shares of our Company's \$1.00 common stock granted annually to each non-employee Director will be based on the closing price of the common stock on the New York Stock Exchange, as reported in the Wall Street Journal on the date of grant. Only whole shares will be granted; any remaining amounts will be paid in cash as promptly as practicable following the date of grant.

### 11. INCOME TAXES

The income tax provision recorded for the 28 weeks ended September 8, 2007 and September 9, 2006 reflects our estimated expected annual tax rates applied to our respective domestic and foreign financial results.

SFAS No. 109 "Accounting for Income Taxes" ("SFAS 109") provides that a deferred tax asset is recognized for temporary differences that will result in deductible amounts in future years and for carryforwards. In addition, SFAS 109 requires that a valuation allowance be recognized if, based on existing facts and circumstances, it is more likely than not that some portion or all of the deferred tax asset will not be realized. Based upon our continued assessment of the realization of our net deferred tax asset, we recorded a valuation allowance in an amount that would appropriately reduce our net deferred tax asset to reflect our assessment of its realizability. For the 12 and 28 weeks ended September 8, 2007, the valuation allowance was increased by \$48.1 million and \$41.1 million, respectively, as compared to decreased by \$1.7 million and \$7.1 million during the 12 and 28 weeks ended September 9, 2006. To the extent that our operations generate sufficient taxable income in future periods, we will reverse the income tax valuation allowance. In future periods, we will continue to record a valuation allowance against net deferred tax assets that are created by losses until such time as the certainty of future tax benefits can be reasonably assured.

Effective February 25, 2007, we adopted FIN 48. Refer to Note 2 - Impact of New Accounting Pronouncements for further discussion. As a result of our adoption of

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

FIN 48, we recorded the following transition adjustments:

- a decrease in our tax liabilities for uncertain tax positions of \$24.4 million;
- a \$165.0 million increase in our tax liabilities for uncertain tax positions and deferred tax assets to gross-up our balance sheet for the tax benefits of net operating losses ("NOLs") that had previously been netted in our uncertain tax position liability; and
- an increase in deferred tax assets of \$38.5 million related to foreign tax credit carryforwards offset by an increase in deferred tax liabilities of \$25.1 million as a result of the book versus tax basis of our foreign subsidiary and a corresponding increase in the valuation allowance of \$13.4 million upon initial adoption of the standard.

For the 12 and 28 weeks ended September 8, 2007 and September 9, 2006, no amounts were recorded for interest and penalties within "Benefit from income taxes" in our Consolidated Statements of Operations.

36

Our Company is subject to U.S. federal income tax, as well as income tax in multiple state and foreign jurisdictions. As of September 8, 2007, we were subject to examination in the U.S. federal tax jurisdiction for the 1997 to 2006 tax years and we were also subject to examination in most state jurisdictions for the 1997 to 2006 tax years as well.

The effective tax rate on continuing operations of 17.3% for the 12 weeks ended September 8, 2007 varied from the statutory rate of 35% primarily due to state and local income taxes and an increase to our valuation allowance as a result of losses not benefited because of a lack of history of earnings.

The effective tax rate on continuing operations of 4.2% for the 28 weeks ended September 8, 2007 varied from the statutory rate of 35% primarily due to state and local income taxes and a decrease to our valuation allowance as a result of the utilization of loss carryforwards that were not previously tax benefited.

At September 8, 2007 and February 24, 2007, we had a net current deferred tax asset which is included in "Prepaid expenses and other current assets" on our Consolidated Balance Sheets of \$51.3 million and \$40.2 million, respectively, a net non-current deferred tax asset which is included in "Other Assets" on our Consolidated Balance Sheets of \$113.7 million and nil, respectively, a net non-current deferred tax liability which is included in "Other non-current liabilities" on our Consolidated Balance Sheets of nil and \$40.2 million, respectively, and a non-current tax liability for uncertain tax positions which is included in "Other non-current liabilities" on our Consolidated Balance Sheets of \$165.0 million and nil, respectively.

### 12. OPERATING SEGMENTS

Operating segments are defined as components of an enterprise about which separate financial information is available that is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance. Our chief operating decision maker is our President and Chief Executive Officer.

During fiscal 2006, our retail supermarkets were reported in one segment; however, during the first quarter of fiscal 2007, we announced our intentions to

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

sell a significant portion of our operations in the Greater New Orleans area and in the Midwest, resulting in a change in management's review of these operations. Prior year information has been restated to conform to current year presentation.

For the 12 and 28 weeks ended September 8, 2007, we operated in two reportable segments: Northeast and our investment in Metro, Inc. Our Northeast segment is comprised of retail supermarkets and all corporate related charges. Our investment in Metro, Inc. represents our economic interest in Metro, Inc. and is required to be reported as an operating segment in accordance with SFAS No. 131, "Disclosure about Segments of an Enterprise and Related Information" as our investment was greater than 10% of our Company's combined assets of all operating segments and the investment generated operating income during the 28 weeks ended September 8, 2007. The criteria necessary to classify the Midwest and Greater New Orleans area as discontinued have been satisfied and these operations have been reclassified as such in our Consolidated Statements of Operations for the 12 and 28 weeks ended September 8, 2007 and September 9, 2006. Refer to Note 7 - Discontinued Operations for further discussion.

37

The accounting policies for these segments are the same as those described in the summary of significant accounting policies included in our revised Fiscal 2006 Annual Report on Form 8-K. We measure segment performance based upon segment (loss) income.

Interim information on segments is as follows:

	For the 12 weeks ended September 8, 2007				
	Grocery (1)	Meat (2)	Produce (3)	Other (4)	Total
Sales by Category	\$843,279	\$256,348	\$173,690	\$1,021	\$1,274,338
	=====	=====	=====	=====	=====

- (1) The grocery category includes grocery, frozen foods, dairy, general merchandise/health and beauty aids, liquor and pharmacy.
- (2) The meat category includes meat, deli, bakery and seafood.
- (3) The produce category includes produce and floral.
- (4) Other includes sales from an information technology services agreement with Metro, Inc.

	For the 12 weeks ended September 8, 2007		
	Northeast	Metro, Inc.	Total
Sales	\$1,274,338	\$ --	\$1,274,338
	=====	=====	=====
Segment loss	\$ (5,335)	\$ --	\$ (5,335)
Reconciliation:			

Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

Net restructuring	(2,715)	--	(2,715)
Pathmark acquisition	(1,942)	--	(1,942)
Real estate related activity	17,382	--	17,382
	-----	-----	-----
Income from operations	\$ 7,390	\$ --	\$ 7,390
	=====	=====	=====
Loss on sale of Canadian operations	\$ (5)	\$ --	\$ (5)
Interest expense	(14,594)	--	(14,594)
Interest and dividend income	2,379	1,276	3,655
	-----	-----	-----
(Loss) income from continuing operations before income taxes	\$ (4,830)	\$1,276	\$ (3,554)
	=====	=====	=====
Depreciation and amortization by segment	\$ 33,611	\$ --	\$ 33,611
	=====	=====	-----
Depreciation and amortization for discontinued operations			--
			-----
Total Company			\$ 33,611
			=====
Capital expenditures by segment	\$ 28,844	\$ --	\$ 28,844
	=====	=====	-----
Capital expenditures for discontinued operations			--
			-----
Total Company			\$ 28,844
			=====

38

For the 12 weeks ended September 9, 2006

	Grocery (1)	Meat (2)	Produce (3)	Other (4)	Total
	-----	-----	-----	-----	-----
Sales by Category	\$819,563	\$244,083	\$169,092	\$4,121	\$1,236,859
	=====	=====	=====	=====	=====

For the 12 weeks ended September 9, 2006

	Northeast	Metro, Inc.	Total
	-----	-----	-----
Sales	\$1,236,859	\$ --	\$1,236,859
	=====	=====	=====
Segment loss	\$ (4,935)	\$ --	\$ (4,935)
Reconciliation:			
Net restructuring	(233)	--	(233)
Real estate related activity	(809)	--	(809)
	-----	-----	-----
Loss from operations	\$ (5,977)	\$ --	\$ (5,977)
	=====	=====	=====
Loss on sale of Canadian operations	\$ 35	\$ --	\$ 35
Interest expense	(15,124)	--	(15,124)

Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

Interest and dividend income	1,976	--	1,976
Equity in earnings of Metro, Inc.	--	11,870	11,870
	-----	-----	-----
(Loss) income from continuing operations before income taxes	\$ (19,090)	\$11,870	\$ (7,220)
	=====	=====	=====
Depreciation and amortization by segment	\$ 33,780	\$ --	\$ 33,780
	=====	=====	-----
Depreciation and amortization for discontinued operations			6,492
			-----
Total Company			\$ 40,272
			=====
Capital expenditures by segment	\$ 49,676	\$ --	\$ 49,676
	=====	=====	-----
Capital expenditures for discontinued operations			2,541
			-----
Total Company			\$ 52,217
			=====

39

For the 28 weeks ended September 8, 2007

	Grocery (1)	Meat (2)	Produce (3)	Other (4)	Total
	-----	-----	-----	-----	-----
Sales by Category	\$1,959,614	\$584,581	\$403,536	\$5,776	\$2,953,507
	=====	=====	=====	=====	=====

For the 28 weeks ended September 8, 2007

	Northeast	Metro, Inc.	Total
	-----	-----	-----
Sales	\$2,953,507	\$ --	\$2,953,507
	=====	=====	=====
Segment loss	\$ (8,849)	\$ --	\$ (8,849)
Reconciliation:			
Net restructuring	(4,252)	--	(4,252)
Pathmark acquisition	(2,369)	--	(2,369)
Real estate related activity	16,486	--	16,486
	-----	-----	-----
Income from operations	\$ 1,016	\$ --	\$ 1,016
	=====	=====	=====
Loss on sale of Canadian operations	\$ (286)	\$ --	\$ (286)
Gain on sale of shares of Metro, Inc.	--	78,388	78,388
Interest expense	(34,307)	--	(34,307)
Interest and dividend income	5,788	2,533	8,321
Equity in earnings of Metro, Inc.	--	7,869	7,869
	-----	-----	-----
(Loss) income from continuing operations before income taxes	\$ (27,789)	\$88,790	\$ 61,001

Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

Depreciation and amortization by segment	=====	=====	=====
	\$ 81,323	\$ --	\$ 81,323
	=====	=====	-----
Depreciation and amortization for discontinued operations			8,637
			-----
Total Company			\$ 89,960
			=====
Capital expenditures by segment	\$ 78,191	\$ --	\$ 78,191
	=====	=====	-----
Capital expenditures for discontinued operations			1,569
			-----
Total Company			\$ 79,760
			=====

At September 8, 2007

	-----	-----	-----
	Northeast	Metro, Inc.	Total
	-----	-----	-----
Total assets by segment	\$1,693,046	\$391,371	\$2,084,417
	=====	=====	-----
Total assets for discontinued operations			82,246
			-----
Total Company			\$2,166,663
			=====

40

For the 28 weeks ended September 9, 2006

	-----	-----	-----	-----	-----
	Grocery (1)	Meat (2)	Produce (3)	Other (4)	Total
	-----	-----	-----	-----	-----
Sales by Category	\$1,933,845	\$559,812	\$386,753	\$9,544	\$2,889,954
	=====	=====	=====	=====	=====

For the 28 weeks ended September 9, 2006

	-----	-----	-----
	Northeast	Metro, Inc.	Total
	-----	-----	-----
Sales	\$2,889,954	\$ --	\$2,889,954
	=====	=====	=====
Segment loss	\$ (7,385)	\$ --	\$ (7,385)
Reconciliation:			
Net restructuring	(7,159)	--	(7,159)
Real estate related activity	591	--	591
	-----	-----	-----
Loss from operations	\$ (13,953)	\$ --	\$ (13,953)

Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

Loss on sale of Canadian operations	(291)	\$ --	\$ (291)
Interest expense	(34,825)	--	(34,825)
Interest and dividend income	6,279	--	6,279
Equity in earnings of Metro, Inc.	--	19,817	19,817
(Loss) income from continuing operations before income taxes	\$ (42,790)	\$19,817	\$ (22,973)
Depreciation and amortization by segment	\$ 79,384	\$ --	\$ 79,384
Depreciation and amortization for discontinued operations			15,835
Total Company			\$ 95,219
Capital expenditures by segment	\$ 109,255	\$ --	\$ 109,255
Capital expenditures for discontinued operations			11,091
Total Company			\$ 120,346

At February 24, 2007

	Northeast	Metro, Inc.	Total
Total assets by segment	\$1,464,989	\$368,871	\$1,833,860
Total assets for discontinued operations			277,763
Total Company			\$2,111,623

13. INDEBTEDNESS

At September 8, 2007 and February 24, 2007, there were \$137.3 million and \$138.3 million, respectively, in letters of credit outstanding under our Letter of Credit Agreement.

Our Company also has a \$250 million Revolving Credit Agreement ("Revolver") with four lenders enabling us to borrow funds on a revolving basis for working capital loans and letters of credit. At September 8, 2007 and February 24, 2007, there were no letters of credit outstanding under this agreement; however, there were \$6.8 million and \$70.0 million, respectively, in outstanding borrowings under our Revolver.

In March 2007, our Letter of Credit Agreement and Revolver were amended to allow for the sale of Metro, Inc. shares provided that the net proceeds from such sales are deposited in a restricted cash account. Refer to Note 4 - Investment in Metro, Inc. for further discussion regarding the sale of these Metro, Inc. shares.

During the 28 weeks ended September 8, 2007, the outstanding principal amount of our 7.75% Notes of \$31.9 million due April 15, 2007 matured and was paid in full.



## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

Subsequent to the end of our second quarter of fiscal 2007, on October 14, 2007, our Letter of Credit Agreement was amended to extend the expiration date of the facility from October 14, 2007 to April 14, 2008.

41

### 14. COMMITMENTS AND CONTINGENCIES

LaMarca et al v. The Great Atlantic & Pacific Tea Company, Inc ("Defendants").

On June 24, 2004, a class action complaint was filed in the Supreme Court of the State of New York against The Great Atlantic & Pacific Tea Company, Inc., d/b/a A&P, The Food Emporium, and Waldbaum's alleging violations of the overtime provisions of the New York Labor Law. Three named plaintiffs, Benedetto Lamarca, Dolores Guiddy, and Stephen Tedesco, alleged on behalf of a class that our Company failed to pay overtime wages to full-time hourly employees who were either required or permitted to work more than 40 hours per week.

In April 2006, the plaintiffs filed a motion for class certification. In July 2007, the Court granted the plaintiffs' motion and certified the class as follows: All full-time hourly employees of Defendants who were employed in Defendants' supermarket stores located in the State of New York, for any of the period from June 24, 1998 through the date of the commencement of the action, whom Defendants required or permitted to perform work in excess of 40 hours per week without being paid overtime wages. The Court also ruled that the issue of whether to include an "opt-in" or "opt-out" provision is premature and can be decided after discovery has been had.

As class certification was granted only recently, and as discovery on the prospective plaintiffs comprising the class has yet to be conducted, neither the number of class participants nor the sufficiency of their respective claims can be determined at this time.

Other

We are subject to various legal proceedings and claims, either asserted or unasserted, which arise in the ordinary course of business. We are also subject to certain environmental claims. While the outcome of these claims cannot be predicted with certainty, Management does not believe that the outcome of any of these legal matters will have a material adverse effect on our consolidated results of operations, financial position or cash flows.

### 15. SUBSEQUENT EVENTS

On September 15, 2007, our Company announced that we have definitive agreements for the sale of the majority of stores in the Greater New Orleans area to Rouse's Supermarket. The remaining stores are being sold to independent buyers. These transactions are expected to be completed during the second half of fiscal 2007 and are subject to customary closing conditions.

On October 14, 2007, our Letter of Credit Agreement was amended to extend the expiration date of the facility from October 14, 2007 to April 14, 2008.

42

ITEM 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

### OF OPERATIONS

#### INTRODUCTION

The following Management's Discussion and Analysis is intended to help the reader understand the financial position, operating results, and cash flows of The Great Atlantic and Pacific Tea Company, Inc. It should be read in conjunction with our financial statements and the accompanying notes ("Notes"). It discusses matters that Management considers relevant to understanding the business environment, financial position, results of operations and our Company's liquidity and capital resources. These items are presented as follows:

- Basis of Presentation - a discussion of our Company's results during the 12 and 28 weeks ended September 8, 2007 and September 9, 2006.
- Overview - a general description of our business; the value drivers of our business; measurements; opportunities; challenges and risks; and initiatives.
- Outlook - a discussion of certain trends or business initiatives for the remainder of fiscal 2007 that Management wishes to share with the reader to assist in understanding the business.
- Review of Continuing Operations and Liquidity and Capital Resources -- a discussion of results for the 12 weeks ended September 8, 2007 compared to the 12 weeks ended September 9, 2006; results for the 28 weeks ended September 8, 2007 compared to the 28 weeks ended September 9, 2006; current and expected future liquidity; and the impact of various market risks on our Company.
- Critical Accounting Estimates -- a discussion of significant estimates made by Management.
- Impact of New Accounting Pronouncements - a discussion of authoritative pronouncements that have been or will be adopted by our Company.
- Market Risk - a discussion of the impact of market changes on our consolidated financial statements.

#### BASIS OF PRESENTATION

The accompanying consolidated financial statements of The Great Atlantic & Pacific Tea Company, Inc. for the 12 and 28 weeks ended September 8, 2007 and September 9, 2006 are unaudited and, in the opinion of management, contain all adjustments that are of a normal and recurring nature necessary for a fair statement of financial position and results of operations for such periods. The consolidated financial statements should be read in conjunction with the consolidated financial statements and related notes contained in our revised Fiscal 2006 Annual Report on Form 8-K. Interim results are not necessarily indicative of results for a full year.

The consolidated financial statements include the accounts of our Company and all subsidiaries.

#### OVERVIEW

The Great Atlantic & Pacific Tea Company, Inc., based in Montvale, New Jersey, operates conventional supermarkets, combination food and drug stores and discount food stores in 8 U.S. states and the District of Columbia. Our Company's business consists strictly of our retail operations, which totaled 337 stores as of September 8, 2007.

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

For the 12 and 28 weeks ended September 8, 2007, we operated in two reportable segments: Northeast, and our investment in Metro, Inc. Our Northeast segment is comprised of retail supermarkets and all corporate related charges. Our investment in Metro, Inc. represents our economic interest in Metro, Inc. The criteria necessary to classify the Midwest and Greater New Orleans area as discontinued have been satisfied and as such, these operations have been reclassified in our Consolidated Statements of Operations for the 12 and 28 weeks ended September 8, 2007 and September 9, 2006.

43

### RECENT ANNOUNCEMENTS

On March 5, 2007, our Company announced that we have reached a definitive merger agreement with Pathmark Stores, Inc. in which we will acquire Pathmark Stores, Inc., ("Pathmark") for \$1.5 billion in cash, stock, and debt assumption or retirement. For further details regarding the Pathmark transaction, refer to our Company's Form 8-K and the accompanying exhibits filed with the U.S. Securities and Exchange Commission on March 6, 2007.

Under the terms of the transaction, The Tengelmann Group ("Tengelmann"), currently A&P's majority shareholder, will remain the largest single shareholder of the combined entity. Christian Haub, Executive Chairman of A&P, will continue as Executive Chairman of the combined company; Eric Claus, President and CEO of A&P, will also maintain the same position in the combined company.

Pathmark shareholders will receive \$9.00 in cash and 0.12963 shares of A&P stock for each Pathmark share. As a result, Pathmark shareholders, including its largest investor, The Yucaipa Companies LLC ("Yucaipa Companies"), will receive a stake in the combined companies.

The boards of both A&P and Pathmark have unanimously approved the transaction. Both Yucaipa Companies and Tengelmann have entered into voting agreements to support the transaction. This transaction is expected to be completed during the second half of fiscal 2007 and is subject to the completion of shareholder and regulatory approvals, as well as other customary closing conditions.

On April 24, 2007, based upon unsatisfactory operating trends and the need to devote resources to our expanding Northeast core business, our Company announced we are in negotiations for the potential sale of our non-core stores within our Midwest operations, including inventory related to these stores. Sale transactions for a majority of these stores have been completed, with final negotiations pending on one location. Further, our Company has ceased sales operations in all stores as of July 7, 2007. In connection with the shutdown of these operations, we recorded net occupancy costs of \$58.9 million during the 12 weeks ended September 8, 2007 for closed stores and warehouses not sold. As we continue to market these stores and warehouses for sale, negotiate lease terminations as well as sublease some of these locations, these estimates may require adjustments in future periods. We also recorded a curtailment gain of approximately \$3.0 million reflecting a reduction in the estimated future costs of previously recorded postretirement benefits. This reduction is a result of the termination of certain employees in the Midwest who did not meet the eligibility requirements for these benefits before their termination.

On May 30, 2007, our Company announced that we are in advanced negotiations for the sale of our non-core stores located within the Greater New Orleans area, including inventory related to these stores. Subsequent to our second quarter end, on September 15, 2007, our Company announced that we have definitive agreements for the sale of the majority of stores in this area to Rouse's

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

Supermarket. The remaining stores are being sold to independent buyers. These transactions are expected to be completed during the second half of fiscal 2007 and are subject to customary closing conditions.

### OPERATING RESULTS

A&P's transformation and operating improvement moved forward in the second quarter of fiscal 2007, behind ongoing strategic, operating, merchandising, store development and cost control initiatives.

Our Company proceeded with the strategic divestiture of non-core operations, and resulting concentration of operations and future development plans in core Northeast markets. During the quarter, we divested all

44

operations in the Michigan market, through the sale and/or closure of all Farmer Jack stores. We also initiated the sale of the Sav-A-Center operations in Louisiana and Mississippi, and went on to complete that process early in the third quarter.

The successful completion of those initiatives, and the anticipated completion of the Pathmark Stores Inc. acquisition later in fiscal 2007, will position A&P as a stronger entity in our key Northeastern markets, poised to achieve sustainable profitability after completing the integration of Pathmark's operations.

The ongoing improvement of operating and merchandising execution, combined with the growing impact of our new store formats, drove continued, strong year-over-year sales improvement in most of our Company's Northeast operations in the second quarter, although overall sales results were impacted by activities related to the Midwest and Southern divestitures.

Accordingly, ongoing improvement from core operations was driven by the continued sales improvement in those markets, more consistent operating discipline and cost controls; margin improvement associated with our ongoing fresh store development and positive results in our discount Food Basics operations.

We continued the conversion of suitable conventional locations to the successful fresh format, completing 8 conversions during the second quarter. In addition to increased volume and customer traffic, the emphasis on fresh category distribution in those stores continues to improve margins, underlining its top and bottom line growth potential.

The discount Food Basics operations again returned sound results, as they provided customers in certain markets with an excellent value alternative. In combination with the mainstream Fresh stores and gourmet Fine Food concept that continued to evolve in New York, this development stream continues to advance the multi-tier marketing strategy initiated in 2005.

In summary, strategic accomplishments for the quarter included the following:

- Acceleration of strong sales trends in Northeast operating markets.
- Positive earnings momentum in Northeast operations.
- 8 conversions to the Fresh store concept, generating volume and margin improvement.

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

- Good contribution from discount Food Basics and Food Emporium operations.
- Ongoing cash and earnings flow from corporate real estate and tax management strategies.
- Continued financial benefits from previous cost reduction measures and ongoing controls and discipline.
- Development of comprehensive integration strategy in preparation of the acquisition of Pathmark Stores Inc. in the second half of fiscal 2007.

### OUTLOOK

Management's objectives for the third quarter and balance of fiscal 2007 are to progress further toward operating profitability in the Northeast business, by: continuing operating and merchandising

45

improvements behind established strategies; maintaining cost control and reduction disciplines throughout the business; completing the acquisition of the Pathmark operations in New York, New Jersey, Pennsylvania and Delaware, and commencing their efficient integration into our Company.

Chief among the pre-existing corporate and retail strategies in place are the ongoing improvement of merchandising and operating performance, the execution of capital improvement projects for maximum return, and general adherence to cost control disciplines.

Key elements are:

- Continued development of merchandising, promotion and pricing strategies to drive profitable sales growth.
- Execute core market capital plan for conversion of conventional locations to fresh or discount formats, fine-tune and monitor gourmet format development.
- Ongoing disposition of closed store leaseholds.

In preparation for the anticipated acquisition of Pathmark pending regulatory approval, A&P management has developed comprehensive plans for the integration of its operations upon completion of the transaction.

Primary initial objectives are to ensure:

- Continuity of all retail operations during integration process.
- Efficient consolidation of headquarters personnel and support functions at present A&P headquarters in Montvale.
- Timely achievement of significant synergies identified as result of merging the two businesses.
- Communication to both organizations regarding process, timetable for integration and related changes.

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

- Consumer communication regarding the continuation of both the A&P-operated and Pathmark banners and store formats, and related marketing and promotional efforts.

Overall, the balance of fiscal 2007 will continue to reflect both continuity and change, as management focuses on sustaining the improvement of our core A&P, Waldbaum's, Super Fresh, Food Basics and Food Emporium operations - and strengthening our market presence through the addition of Pathmark's operations - creating a larger and more profitable chain with critical mass in our core Northeast region, and improved positions in Metro New York/New Jersey and greater Philadelphia. Various factors could cause us to fail to achieve these goals. These include, among others, the following:

- Our retail food business and the grocery retailing industry continues to experience fierce competition from mass merchandisers, warehouse clubs, drug stores, convenience stores, discount merchandisers, dollar stores, restaurants, other retail chains, nontraditional competitors and emerging alternative formats in the markets where we have retail operations. Competition with these outlets is based on price, store location, advertising and promotion, product mix, quality and service. Some of these competitors may have greater financial resources, lower merchandise

46

acquisition costs and lower operating expenses than we do, and we may be unable to compete successfully in the future. An overall lack of inflation in food prices and increasingly competitive markets have made it difficult generally for grocery store operators to achieve comparable store sales gains. Because sales growth has been difficult to attain, our competitors have attempted to maintain market share through increased levels of promotional activities and discount pricing, creating a more difficult environment in which to consistently increase year-over-year sales. Price-based competition has also, from time to time, adversely affected our operating margins. Our continued success is dependent upon our ability to effectively compete in this industry and to reduce operating expenses, including managing health care and pension costs contained in our collective bargaining agreements. The competitive practices and pricing in the food industry generally and particularly in our principal markets may cause us to reduce our prices in order to gain or maintain our market share of sales, thus reducing margins.

- Our in-store pharmacy business is also subject to intense competition. In particular, an adverse trend for drug retailing has been significant growth in mail-order and internet-based prescription processors. Pharmacies are exposed to risks inherent in the packaging and distribution of pharmaceuticals and other healthcare products. In addition, the conversion of various prescription drugs to over-the-counter medications, the withdrawal of certain drugs from the market and changes in third party reimbursement levels for prescription drugs, including changes in Medicare Part D or state Medicaid programs, may have a material adverse effect on our business. Failure to properly adhere to certain government regulations, local registrations, applicable Medicare and Medicaid regulations and prohibitions against paid referrals of patients could result in the imposition of civil as well as criminal penalties.
- The retail food and food distribution industries, and the operation of our businesses, specifically in the New York -- New Jersey and Philadelphia regions, are sensitive to a number of economic conditions and other factors such as (i) food price deflation or inflation, (ii) softness in local and

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

national economies, (iii) increases in commodity prices, (iv) the availability of favorable credit and trade terms, (v) changes in business plans, operations, results and prospects, (vi) potential delays in the development, construction or start-up of planned projects, and (vii) other economic conditions that may affect consumer buying habits. Any one or more of these economic conditions can affect our retail sales, the demand for products we distribute to our retail customers, our operating costs and other aspects of our business.

- Acts of war, threats of terror, acts of terror or other criminal activity directed at the grocery or drug store industry, the transportation industry, or computer or communications systems, could increase security costs, adversely affect our operations, or impact consumer behavior and spending as well as customer orders. Other events that give rise to actual or potential food contamination, drug contamination, or food-borne illness could have an adverse effect on our operating results.
- We could be adversely affected if consumers lose confidence in the safety and quality of the food supply chain. Adverse publicity about these types of concerns, whether or not valid, could discourage consumers from buying products in our stores. The real or perceived sale of contaminated food products by us could result in a loss of consumer confidence and product liability claims, which could have a material adverse effect on our sales and operations.
- Our capital expenditures could differ from our estimate if development and remodel costs vary from those budgeted, or if performance varies significantly from expectations or if we are unsuccessful in acquiring suitable sites for new stores.

47

- Our ability to achieve our profit goals will be affected by (i.) our success in executing category management and purchasing programs that we have underway, which are designed to improve our gross margins and reduce product costs while making our product selection more attractive to consumers, (ii.) our ability to achieve productivity improvements and reduce shrink in our stores, (iii.) our success in generating efficiencies in our supporting activities, and (iv.) our ability to eliminate or maintain a minimum level of supply and/or quality control problems with our vendors.
- The vast majority of our employees are members of labor unions. While we believe that our relationships with union leaderships and our employees are satisfactory, we operate under collective bargaining agreements which periodically must be renegotiated. In the coming year, we have several contracts expiring and under negotiation. In each of these negotiations, rising health care and pension costs will be an important issue, as will the nature and structure of work rules. We are hopeful, but cannot be certain, that we can reach satisfactory agreements without work stoppages in these markets. However, the actual terms of the renegotiated collective bargaining agreements, our future relationships with our employees and/or a prolonged work stoppage affecting a substantial number of stores could have a material effect on our results.
- The amount of contributions made to our pension and multi-employer plans will be affected by the performance of investments made by the plans and the extent to which trustees of the plans reduce the costs of future service benefits.

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

- Our Company is currently required to acquire a significant amount of our saleable inventory from one supplier, C&S Wholesale Grocers, Inc. Although there are a limited number of distributors that can supply our stores, we believe that other suppliers could provide similar product on reasonable terms. However, a change in suppliers could cause a delay in distribution and a possible loss of sales, which would affect operating results adversely.
- We have estimated our exposure to claims, administrative proceedings and litigation and believe we have made adequate provisions for them, where appropriate. Unexpected outcomes in both the costs and effects of these matters could result in an adverse effect on our earnings.
- Completion of the acquisition of Pathmark is conditioned upon the receipt of certain governmental authorizations, consents, orders and approvals, including the expiration or termination of the applicable waiting period (and any extension of the waiting period) under the Hart-Scott-Rodino Act. The success of the acquisition will depend, in part, on our Company's ability to realize the anticipated benefits from combining the business of A&P and Pathmark. If our Company is not able to achieve these objectives, the anticipated benefits of the acquisition may not be realized fully or at all or may take longer to realize than expected. Our Company will take on substantial additional indebtedness to finance this acquisition, which will decrease our business flexibility and increase our borrowing costs.
- Fluctuating fuel costs may adversely affect our operating costs since we incur the cost of fuel in connection with the transportation of goods from our warehouse and distribution facilities to our stores. In addition, operations at our stores are sensitive to rising utility fuel costs due to the amount of electricity and gas required to operate our stores. We may not be able to recover these rising utility and fuel costs through increased prices charged to our customers. Our profitability is particularly sensitive to the cost of oil. Oil prices directly affect our product transportation costs and

48

fuel costs due to the amount of electricity and gas required to operate our stores as well as our utility and petroleum-based supply costs; including plastic bags for example.

- We are subject to federal, state and local laws and regulations relating to zoning, land use, environmental protection, work place safety, public health, community right-to-know, beer and wine sales, pharmaceutical sales and gasoline station operations. A number of states and local jurisdictions regulate the licensing of supermarkets, including beer and wine license grants. In addition, under certain local regulations, we are prohibited from selling beer and wine in certain of our stores. Employers are also subject to laws governing their relationship with employees, including minimum wage requirements, overtime, working conditions, disabled access and work permit requirements. Compliance with these laws could reduce the revenue and profitability of our supermarkets and could otherwise adversely affect our business, financial condition or results of operations. In addition, any changes in these law or regulations could significantly increase our compliance costs and adversely affect our results of operations, financial condition and liquidity.
- We have large, complex information technology systems that are important to



## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

business operations. We could encounter difficulties developing new systems and encounter difficulties maintaining, upgrading or securing our existing systems. Such difficulties could lead to significant expenses or losses due to disruption in our business operations.

Other factors and assumptions not identified above could also cause actual results to differ materially from those set forth in the forward-looking information. Accordingly, actual events and results may vary significantly from those included in or contemplated or implied by forward-looking statements made by us or our representatives.

### RESULTS OF CONTINUING OPERATIONS AND LIQUIDITY AND CAPITAL RESOURCES

Our consolidated financial information presents the results related to our operations of discontinued businesses separate from the results of our continuing operations. The discussion and analysis that follows focus on continuing operations. All amounts are in millions, except share and per share amounts.

12 WEEKS ENDED SEPTEMBER 8, 2007 COMPARED TO THE 12 WEEKS ENDED SEPTEMBER 9, 2006

#### OVERALL

Sales for the second quarter of fiscal 2007 were \$1,274.3 million compared to \$1,236.9 million for the second quarter of fiscal 2006; comparable store sales, which include stores that have been in operation for two full fiscal years and replacement stores, increased 3.2%. Loss from continuing operations increased from \$2.2 million for the second quarter of fiscal 2006 to \$2.9 million for the second quarter of fiscal 2007. Income from discontinued operations of \$1.7 million for the second quarter of fiscal 2006 decreased to loss from discontinued operations of \$88.4 million for the second quarter of fiscal 2007 due to the sale and closure of stores in the Midwest and the sale of our stores in the Greater New Orleans area. Net loss per

49

share - basic and diluted for the second quarter of fiscal 2007 was \$2.18 compared to net loss per share of \$0.01 for the second quarter of fiscal 2006.

	12 Weeks Ended Sept. 8, 2007	12 Weeks Ended Sept. 9, 2006	Favorable / (Unfavorable)	% Ch
	-----	-----	-----	-----
Sales	\$1,274.3	\$1,236.9	\$ 37.4	3
Increase in comparable store sales	3.2%	0.4%	NA	
Loss from continuing operations	(2.9)	(2.2)	(0.7)	(31)
(Loss) income from discontinued operations	(88.4)	1.7	(90.1)	>100
Net loss	(91.3)	(0.5)	(90.8)	>100
Net loss per share - basic and diluted	(2.18)	(0.01)	(2.17)	>100

#### SALES

Sales in the Northeast for the second quarter of fiscal 2007 of \$1,274.3 million increased \$37.4 million or 3.0% from sales of \$1,236.9 million for second

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

quarter of fiscal 2006.

The following details the dollar impact of several items affecting the increase in sales by reportable operating segment from the second quarter of fiscal 2006 to the second quarter of fiscal 2007:

	Impact of New Stores -----	Impact of Closed Stores -----	Comparable Store Sales -----	Other -----	Total -----
Northeast	\$19.3	\$(14.8)	\$36.0	\$(3.1)	\$37.4

The increase in the Northeast sales was primarily attributable to the opening or re-opening of 12 new stores since the beginning of the second quarter of fiscal 2006, of which 3 were opened or re-opened in fiscal 2007, increasing sales by \$19.3 million and the increase in comparable store sales for the second quarter of fiscal 2007 of \$36.0 million or 3.2% as compared with the second quarter of fiscal 2006. This increase was partially offset by the closing of 11 stores since the beginning of the second quarter of fiscal 2006, of which 4 were closed in fiscal 2007, decreasing sales by \$14.8 million along with the decrease in sales relating to the expiration of an information technology services agreement with Metro, Inc. of \$3.1 million.

Average weekly sales per supermarket in the Northeast were approximately \$353,700 for the second quarter of fiscal 2007 versus \$344,100 for the corresponding period of the prior year, an increase of 2.8% primarily due to positive comparable store sales.

### GROSS MARGIN

Gross margin in the Northeast of \$398.6 million decreased 30 basis points as a percentage of sales to 31.28% for the second quarter of fiscal 2007 from gross margin of \$390.6 million or 31.58% for the second quarter of fiscal 2006 primarily due to the decrease in sales relating to the expiration of an information technology services agreement with Metro, Inc. of \$3.1 million. We believe the impact on margin for changes in costs and special reductions was not significant.

The following table details the dollar impact of several items affecting the gross margin dollar increase (decrease) from the second quarter of fiscal 2006 to the second quarter of fiscal 2007:

50

	Sales Volume -----	Gross Margin Rate -----	Total -----
Northeast	\$11.8	\$(3.8)	\$8.0

### STORE OPERATING, GENERAL AND ADMINISTRATIVE EXPENSE

Store operating, general and administrative expense ("SG&A") in the Northeast

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

was \$391.2 million or 30.70% as a percentage of sales for the second quarter of fiscal 2007 compared to \$396.6 million or 32.07% as a percentage of sales for the second quarter of fiscal 2006.

Included in SG&A for the second quarter of fiscal 2007 were certain charges as follows:

- costs relating to a voluntary retirement buyout program of \$0.6 million (4 basis points);
- net real estate activity of \$0.7 million (5 basis points); and
- Pathmark acquisition related costs of \$1.9 million (15 basis points).

Partially offset by:

- reversal of costs relating to the consolidation of our operating offices in line with our smaller operations of \$0.9 million (7 basis points);
- gain on the sale of our owned warehouse in Edison, New Jersey of \$14.2 million (112 basis points) that was closed and not sold as part of the sale of our U.S. distribution operations and some warehouse facilities and related assets to C&S Wholesale Grocers, Inc. as discussed in Note 8 - Asset Disposition Initiatives; and
- reversal of occupancy related costs of \$0.8 million (7 basis points) due to changes in our estimates of future costs for stores closed as part of our asset disposition initiatives as discussed in Note 8 - Asset Disposition Initiatives.

SG&A for the second quarter of fiscal 2006 included certain charges as follows:

- costs relating to the closing of our owned warehouses in Edison, New Jersey and Bronx, New York of \$0.6 million (5 basis points) that were not sold as part of the sale of our U.S. distribution operations and some warehouse facilities and related assets to C&S Wholesale Grocers, Inc. as discussed in Note 8 - Asset Disposition Initiatives;
- costs relating to the consolidation of our operating offices in line with our smaller operations in the Northeast of \$0.3 million (2 basis points);
- costs relating to a voluntary labor buyout program in the South Region of \$0.6 million (4 basis points); and
- net real estate activity of \$0.2 million (2 basis points) during the second quarter of fiscal 2006.

Partially offset by:

- reversal of occupancy related costs of \$0.6 million (5 basis points) due to changes in our estimates of future costs for stores closed as part of our asset disposition initiatives as discussed in Note 8 - Asset Disposition Initiatives.

Excluding the items listed above, SG&A for our Northeast increased \$8.3 million or decreased 29 basis points as a percentage of sales during the second quarter of fiscal 2007 as compared to the second quarter of fiscal 2006 primarily due to a decrease in productive labor costs as a percentage of sales of 20 basis points

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

and a decrease in store operating costs of 19 basis points offset by an increase in advertising costs of 10 basis points.

During the 12 weeks ended September 8, 2007 and September 9, 2006, we recorded impairment losses on long-lived assets due to closure or conversion in the normal course of business of \$0.6 million and \$1.3 million, respectively.

The effects of changes in estimates of useful lives were not material to ongoing depreciation expense.

If current operating levels do not continue to improve, there may be additional future impairments on long-lived assets, including the potential for impairment of assets that are held and used.

### INTEREST EXPENSE

Interest expense of \$14.6 million for the second quarter of 2007 decreased from the prior year amount of \$15.1 million primarily due to (i.) additional landlord allowances received that are considered debt financing resulting in an increase in interest expense of \$0.7 million and (ii.) an increase in bank commitment fees of \$0.1 million, partially offset by (iii.) a decrease in interest expense of \$0.6 million as our 7.75% Notes due April 15, 2007 matured and were paid in full during the first quarter of fiscal 2007 and (iv.) a decrease in interest expense of \$0.8 million due to decreased borrowings on our revolving lines of credit.

### EQUITY IN EARNINGS OF METRO, INC.

We used the equity method of accounting to account for our investment in Metro, Inc. through March 13, 2007, on the basis that we exerted significant influence over substantive operating decisions made by Metro, Inc. through our membership on Metro, Inc.'s Board of Directors and its committees and through an information technology services agreement with Metro, Inc. During the 12 weeks ended September 8, 2007 and September 9, 2006, we recorded nil and \$11.9 million, respectively, in equity earnings relating to our equity investment in Metro, Inc.

Beginning March 13, 2007, as a result of the sale of 6,350,000 shares of Metro, Inc., our Company records our investment in Metro, Inc. under SFAS 115 and classifies the investment as an available-for-sale security in non-current assets on our Consolidated Balance Sheet at September 8, 2007 on the basis that we no longer exert significant influence over substantive operating decisions made by Metro, Inc. In accordance with SFAS 115, we recorded dividend income of \$1.3 million based on Metro, Inc.'s dividend declaration on August 8, 2007 and included this amount in "Interest and dividend income" on our Consolidated Statements of Operations for the second quarter ended September 8, 2007.

### INCOME TAXES

The benefit from income taxes from continuing operations for the second quarter of fiscal 2007 was \$0.6 million compared the second quarter of fiscal 2006 of \$5.1 million. Consistent with the prior year, we continue to record a valuation allowance in an amount that appropriately reduces our net deferred tax asset to reflect our assessment of its realizability.

The effective tax rate on continuing operations of 17.3% for the 12 weeks ended September 8, 2007 varied from the statutory rate of 35% primarily due to state

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

and local income taxes and an increase to our valuation allowance as a result of losses not benefited because of a lack of history of earnings.

The effective tax rate on continuing operations of 70.0% for the 12 weeks ended September 9, 2006 varied from the statutory rate of 35% primarily due to a reduction in our valuation allowance and taxes not being provided on undistributed earnings of Metro, Inc.

### DISCONTINUED OPERATIONS

Beginning in the fourth quarter of fiscal year 2002 and in the early part of the first quarter of fiscal 2003, we decided to sell our operations located in Northern New England and Wisconsin. These asset sales are now complete. However, our Company continues to pay occupancy costs for operating leases on closed locations.

On April 24, 2007, based upon unsatisfactory operating trends and the need to devote resources to our expanding Northeast core business, our Company announced we are in negotiations for the potential sale of our non-core stores within our Midwest operations, including inventory related to these stores. Sale transactions for a majority of these stores have been completed, with final negotiations pending on one location. Further, our Company has ceased sales operations in all stores as of July 7, 2007. In connection with the shutdown of these operations, we recorded net occupancy costs of \$58.9 million during the 12 weeks ended September 8, 2007 for closed stores and warehouses not sold. As we continue to market these stores and warehouses for sale, negotiate lease terminations as well as sublease some of these locations, these estimates may require adjustments in future periods. We also recorded a curtailment gain of approximately \$3.0 million reflecting a reduction in the estimated future costs of previously recorded postretirement benefits. This reduction is a result of the termination of certain employees in the Midwest who did not meet the eligibility requirements for these benefits before their termination.

On May 30, 2007, our Company announced that we are in advanced negotiations for the sale of our non-core stores located within the Greater New Orleans area, including inventory related to these stores. Subsequent to our second quarter end, on September 15, 2007, our Company announced that we have definitive agreements for the sale of the majority of stores in this area to Rouse's Supermarket. The remaining stores are being sold to independent buyers. These transactions are expected to be completed during the second half of fiscal 2007 and are subject to customary closing conditions.

The loss from operations of discontinued businesses, net of tax, for the second quarter of fiscal 2007 of \$86.3 million decreased from income from operations of discontinued businesses, net of tax, of \$1.7 million for the second quarter of fiscal 2006 primarily due to (i.) a decrease in income from operations for the Midwest for the second quarter of fiscal 2006 to the second quarter fiscal 2007, and (ii.) additional vacancy costs that were recorded in the second quarter of fiscal 2007 due to the closure of stores in the Midwest. The loss on disposal of discontinued operations of \$2.0 million increased from the prior year amount of \$0.1 million primarily due to impairment losses recorded on the property, plant and equipment in the Midwest as we recorded the assets' fair market value based upon proceeds received and expected proceeds less costs to sell in connection with their sales.

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

### OVERALL

Sales for the 28 weeks ended September 8, 2007 were \$2,953.5 million compared to \$2,890.0 million for the 28 weeks ended September 9, 2006; comparable store sales, which includes stores that have been in operation for two full fiscal years and replacement stores, increased 1.9%. Income from continuing operations of \$58.5 million for the 28 weeks ended September 8, 2007 increased from loss from continuing operations of \$8.5 million for the 28 weeks ended September 9, 2006 primarily due to the gain on sale of shares of Metro, Inc. Income from discontinued operations of \$1.9 million for the 28 weeks ended September 9, 2006 decreased to loss from discontinued operations of \$214.9 million for the 28 weeks ended September 8, 2007 due to the sale and closure of stores in the Midwest and the sale of our stores in the Greater New Orleans area. Net loss per share - basic for the 28 weeks ended September 8, 2007 was \$3.74 compared to a net loss per share - basic of \$0.16 for the 28 weeks ended September 9, 2006. Net loss per share - diluted for the 28 weeks ended September 8, 2007 was \$3.70 compared to a net loss per share - diluted of \$0.16 for the 28 weeks ended September 9, 2006.

	28 Weeks Ended Sept. 8, 2007	28 Weeks Ended Sept. 9, 2006	Favorable / (Unfavorable)	% Ch
	-----	-----	-----	-----
Sales	\$2,953.5	\$2,890.0	\$ 63.5	
Increase in comparable store sales	1.9%	0.8%	NA	
Income (loss) from continuing operations	58.5	(8.5)	67.0	>10
(Loss) income from discontinued operations	(214.9)	1.9	(216.8)	>10
Net loss	(156.4)	(6.6)	(149.8)	>10
Net loss per share - basic	(3.74)	(0.16)	(3.58)	>10
Net loss per share - diluted	(3.70)	(0.16)	(3.54)	>10

### SALES

Sales in the Northeast for the 28 weeks ended September 8, 2007 of \$2,953.5 million increased \$63.5 million or 2.2% from sales of \$2,890.0 million for 28 weeks ended September 9, 2006.

The following details the dollar impact of several items affecting the increase in sales by reportable operating segment from the 28 weeks ended September 9, 2006 to the 28 weeks ended September 8, 2007:

	Impact of New Stores	Impact of Closed Stores	Comparable Store Sales	Other	Total
	-----	-----	-----	-----	-----
Northeast	\$44.9	\$(36.5)	\$58.9	\$(3.8)	\$63.5

The increase in Northeast sales was primarily attributable the opening or re-opening of 13 new stores since the beginning of fiscal 2006, of which 3 were opened or re-opened in fiscal 2007, increasing sales by \$44.9 million and the increase in comparable store sales for the 28 weeks ended September 8, 2007 of \$58.9 million or 1.9% as compared with the 28 weeks ended September 9, 2006. This increase was partially offset by to the closing of 12 stores since the

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

beginning of fiscal 2006, of which 4 were closed in fiscal 2007, decreasing sales by \$36.5 million and the decrease in sales relating to the expiration of an information technology services agreement with Metro, Inc. of \$3.8 million.

Average weekly sales per supermarket for the Northeast were approximately \$350,800 for the 28 weeks ended September 8, 2007 versus \$344,400 for the corresponding period of the prior year, an increase of 1.9% primarily due to the impact of closing smaller stores and positive comparable store sales.

54

### GROSS MARGIN

Gross margin in the Northeast of \$921.6 million increased 9 basis points to 31.20% as a percentage of sales for the 28 weeks ended September 8, 2007 from \$899.1 million or 31.11% as a percentage of sales for the 28 weeks ended September 9, 2006. We believe the impact on margin for changes in costs and special reductions was not significant.

The following table details the dollar impact of several items affecting the gross margin dollar increase from the 28 weeks ended September 9, 2006 to the 28 weeks ended September 8, 2007:

	Sales Volume	Gross Margin Rate	Total
	-----	-----	-----
Northeast	\$19.8	\$2.7	\$22.5

### STORE OPERATING, GENERAL AND ADMINISTRATIVE EXPENSE

SG&A expense in the Northeast was \$920.6 million or 31.17% as a percentage of sales for the 28 weeks ended September 8, 2007 as compared to \$913.1 million or 31.59% as a percentage of sales for the 28 weeks ended September 9, 2006.

Included in SG&A for the 28 weeks ended September 8, 2007 were certain charges as follows:

- costs relating to a voluntary retirement buyout program of \$0.5 million (2 basis points);
- net real estate activity of \$3.0 million (10 basis points); and
- Pathmark acquisition related costs of \$2.4 million (8 basis points).

Partially offset by:

- reversal of costs relating to the consolidation of our operating offices in line with our smaller operations of \$0.9 million (3 basis points);
- gain on the sale of our owned warehouse in Edison, New Jersey of \$13.4 million (45 basis points) that was closed and not sold as part of the sale of our U.S. distribution operations and some warehouse facilities and related assets to C&S Wholesale Grocers, Inc. as discussed in Note 8 - Asset Disposition Initiatives; and
- reversal of occupancy related costs of \$1.4 million (5 basis points) due to

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

changes in our estimates of future costs for stores closed as part of our asset disposition initiatives as discussed in Note 8 - Asset Disposition Initiatives.

Included in SG&A for the 28 weeks ended September 9, 2006 were certain charges as follows:

- costs relating to the closing of our owned warehouses in Edison, New Jersey and Bronx, New York of \$4.8 million (17 basis points) that were not sold as part of the sale of our U.S. distribution operations and some warehouse facilities and related assets to C&S Wholesale Grocers, Inc. as discussed in Note 8 - Asset Disposition Initiatives;
- costs relating to the consolidation of our operating offices in line with our smaller operations of \$3.5 million (12 basis points);

55

- costs relating to a voluntary labor buyout program in the South Region of \$4.2 million (15 basis points); and
- occupancy related costs of \$2.7 million (9 basis points) due to changes in our estimates of future costs for stores closed as part of our asset disposition initiatives as discussed in Note 8 - Asset Disposition Initiatives.

Partially offset by:

- net real estate activity of \$8.6 million (30 basis points) during the 28 weeks ended September 9, 2006.

Excluding the items listed above, SG&A for our Northeast operations as a percentage of sales increased 16 basis points during the 28 weeks ended September 8, 2007 as compared to the 28 weeks ended September 9, 2006 primarily due to an increase in advertising costs of 13 basis points.

During the 28 weeks ended September 8, 2007 and September 9, 2006, we recorded impairment losses on long-lived assets of \$1.1 million and \$3.6 million, respectively, as follows:

	28 weeks ended September 8, 2007 -----	28 weeks end September 9, 2006 -----
Impairments due to closure or conversion in the normal course of business	\$1.1	\$2.5
Impairments related to our asset disposition initiatives (1)	--	1.1
	----	----
Total impairments	\$1.1	\$3.6
	====	====

(1) Refer to Note 8 - Asset Disposition Initiatives

The effects of changes in estimates of useful lives were not material to ongoing depreciation expense.



## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

If current operating levels do not continue to improve, there may be additional future impairments on long-lived assets, including the potential for impairment of assets that are held and used.

### INTEREST EXPENSE

Interest expense of \$34.3 million for the 28 weeks ended September 8, 2007 decreased from the prior year amount of \$34.8 million primarily due to (i.) a decrease in interest expense of \$1.0 million as our 7.75% Notes due April 15, 2007 matured and were paid in full during the first quarter of fiscal 2007 and (ii.) a decrease in interest expense of \$0.7 million due to our decreased borrowings on our revolving lines of credit partially offset by (iii.) additional landlord allowances received that are considered debt financing resulting in an increase in interest expense of \$1.1 million and (iv.) an increase in bank commitment fees of \$0.1 million.

### EQUITY IN EARNINGS OF METRO, INC.

We used the equity method of accounting to account for our investment in Metro, Inc., through March 13, 2007, on the basis that we exerted significant influence over substantive operating decisions made by Metro, Inc. through our membership on Metro, Inc.'s Board of Directors and its committees and through an information technology services agreement with Metro, Inc. During the 28 weeks ended September 8, 2007

56

and September 9, 2006, we recorded \$7.9 million and \$19.8 million, respectively, in equity earnings relating to our equity investment in Metro, Inc.

Beginning March 13, 2007, as a result of the sale of 6,350,000 shares of Metro, Inc., our Company records our investment in Metro, Inc. under SFAS 115 and classifies the investment as an available-for-sale security in non-current assets on our Consolidated Balance Sheet at September 8, 2007 on the basis that we no longer exert significant influence over substantive operating decisions made by Metro, Inc. In accordance with SFAS 115, we recorded dividend income of \$2.5 million based on Metro, Inc.'s dividend declaration on April 17, 2007 and August 8, 2007 and included this amount in "Interest and dividend income" on our Consolidated Statements of Operations for the 28 weeks ended September 8, 2007.

### INCOME TAXES

The provision for income taxes from continuing operations for the 28 weeks ended September 8, 2007 was \$2.5 million compared to the benefit from income taxes from continuing operations for the 28 weeks ended September 9, 2006 of \$14.5 million. Consistent with prior year, we continue to record a valuation allowance against our net deferred tax assets.

The effective tax rate on continuing operations of 4.2% for the 28 weeks ended September 8, 2007 varied from the statutory rate of 35% primarily due to state and local income taxes and a decrease to our valuation allowance as a result of the utilization of loss carryforwards that were not previously tax benefited.

The effective tax rate on continuing operations of 62.9% for the 28 weeks ended September 9, 2006 varied from the statutory rate of 35% primarily due to a reduction in our valuation allowance and taxes not being provided on undistributed earnings of Metro, Inc.

### DISCONTINUED OPERATIONS

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

Beginning in the fourth quarter of fiscal year 2002 and in the early part of the first quarter of fiscal 2003, we decided to sell our operations located in Northern New England and Wisconsin. These asset sales are now complete. However, our Company continues to pay occupancy costs for operating leases on closed locations.

On April 24, 2007, based upon unsatisfactory operating trends and the need to devote resources to our expanding Northeast core business, our Company announced we are in negotiations for the potential sale of our non-core stores within our Midwest operations, including inventory related to these stores. Sale transactions for a majority of these stores have been completed, with final negotiations pending on one location. Further, our Company has ceased sales operations in all stores as of July 7, 2007. In connection with the shutdown of these operations, we recorded net occupancy costs of \$58.9 million during the 12 and 28 weeks ended September 8, 2007 for closed stores and warehouses not sold. As we continue to market these stores and warehouses for sale, negotiate lease terminations as well as sublease some of these locations, these estimates may require adjustment in future periods. We also recorded a curtailment gain of approximately \$3.0 million reflecting a reduction in the estimated future costs of previously recorded postretirement benefits. This reduction is a result of the termination of certain employees in the Midwest who did not meet the eligibility requirements for these benefits before their termination.

On May 30, 2007, our Company announced that we are in advanced negotiations for the sale of our non-core stores located within the Greater New Orleans area, including inventory related to these stores.

57

Subsequent to our second quarter end, on September 15, 2007, our Company announced that we have definitive agreements for the sale of the majority of stores in this area to Rouse's Supermarket. The remaining stores are being sold to independent buyers. These transactions are expected to be completed during the second half of fiscal 2007 and are subject to customary closing conditions.

The loss from operations of discontinued businesses, net of tax, for the 28 weeks ended September 8, 2007 of \$166.1 million decreased from income from operations of discontinued businesses, net of tax, of \$2.1 million for the 28 weeks ended September 9, 2006 primarily due to (i.) a decrease in income from operations for the Greater New Orleans area and (ii.) additional vacancy costs that were recorded during the 28 weeks ended September 8, 2007 due to the closure of stores in the Midwest. The loss on disposal of discontinued operations of \$48.8 million increased from the prior year amount of \$0.2 million primarily due to impairment losses recorded on the property, plant and equipment in the Greater New Orleans area and Midwest as we recorded the assets' fair market value based upon proceeds received and expected proceeds less costs to sell in connection with their sales.

### LIQUIDITY AND CAPITAL RESOURCES

#### CASH FLOWS

The following table presents excerpts from our Consolidated Statements of Cash Flows:

28 Weeks Ended

Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

	----- Sept. 8, 2007 -----	Sept. 9, 2006 -----
Net cash provided by operating activities	\$ 3,663	\$ 16,866
Net cash provided by investing activities	\$ 75,524	\$ 50,298
Net cash used in financing activities	\$ (89,180)	\$ (213,648)

Net cash provided by operating activities of \$3.7 million for the 28 weeks ended September 8, 2007 primarily reflected our net loss of \$156.5 million, adjusted for non-cash charges for (i.) depreciation and amortization of \$90.0 million, (ii.) losses on the disposal of owned property of \$1.2 million, (iii.) loss on disposal of discontinued operations of \$48.8 million, (iv) other property impairments of \$1.1 million partially offset by (v.) income from our asset disposition initiatives, primarily related to real estate gains, of \$21.0 million, (vi.) our equity in earnings of Metro, Inc. of \$7.9 million, and (vii.) the gain on sale of shares of Metro, Inc. of \$78.4 million. Further, cash was provided by a decrease in accounts receivable of \$33.0 million, a decrease

58

in inventories of \$71.6 million, an increase in other non-current liabilities of \$70.0 million due to an increase in our store closing reserves, partially offset by an increase in prepaid expenses and other current assets of \$10.8 million, an increase in other assets of \$9.0 million and a decrease in accounts payable of \$29.6 million mainly due to the timing of payments. Refer to Working Capital below for discussion of changes in working capital items. Net cash flow provided by operating activities of \$16.9 million for the 28 weeks ended September 9, 2006 primarily reflected our net loss of \$6.6 million, adjusted for non-cash charges for (i.) depreciation and amortization of \$95.2 million, (ii.) our asset disposition initiatives of \$5.1 million partially offset by (iii.) gains on the disposal of owned property of \$10.9 million, (iv.) income tax benefit relating to the sale of our Canadian operations of \$17.3 million, and (v.) our equity in earnings of Metro, Inc. of \$19.8 million. Further, cash was provided by a decrease in accounts receivables of \$69.4 million partially offset by a decrease in accounts payable of \$18.5 million, a decrease in accrued salaries, wages and benefits of \$15.4 million, a decrease in other accruals of \$49.8 million primarily due to timing and a decrease in non-current liabilities of \$19.6 million due mainly to closed store accruals.

Net cash provided by investing activities of \$75.5 million for the 28 weeks ended September 8, 2007 primarily reflected proceeds from the sale of assets of \$74.4 million (\$22.9 million in the Northeast, \$51.1 million in the Midwest and \$0.4 million in the Greater New Orleans area), cash received from the sale of shares of Metro, Inc. of \$203.5 million, and net sales of marketable securities of \$20.4 million partially offset by an increase in restricted cash of \$142.7 million and property expenditures totaling \$79.8 million, which included 3 new supermarkets, 6 major remodels and 2 minor remodels. For the remainder of fiscal 2007, we have planned capital expenditures of approximately \$70 million, which relate primarily to opening up 1 new supermarket under the Fresh format, enlarging or remodeling up to 6 supermarkets to the new Fresh format, opening 1 new liquor store, and converting 2 supermarkets to the new Gourmet format. We currently expect to close up to 5 stores during the remainder of fiscal 2007. Net cash provided by investing activities of \$50.3 million for the 28 weeks ended September 9, 2006 primarily reflected proceeds received from the sale of

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

assets of \$19.8 million, a decrease in restricted cash of \$69.0 million, net proceeds from marketable securities of \$82.2 million partially offset by property expenditures totaling \$120.3 million, which included 1 new supermarket, 12 major remodels and 31 minor remodels.

Net cash used in financing activities of \$89.2 million for the 28 weeks ended September 8, 2007 primarily reflected principal payments on long-term borrowings of \$32.0 million and net principal payments on revolving lines of credit of \$63.2 million partially offset by proceeds from the exercise of stock options of \$6.1 million. Net cash used in financing activities of \$213.6 million for the 28 weeks ended September 9, 2006 primarily reflected principal payments on long-term borrowings of \$540.9 million, principal payments on capital leases of \$2.9 million, and dividends paid of \$299.1 million partially offset by proceeds from long-term borrowings of \$624.9 million and proceeds from the exercise of stock options of \$4.8 million.

We operate under an annual operating plan which is reviewed and approved by our Board of Directors and incorporates the specific operating initiatives we expect to pursue and the anticipated financial results of our Company. Our plan for fiscal 2007 has been approved and we believe that our present cash resources, including invested cash on hand as well as our available-for-sale security, available borrowings from our Revolver and other sources, are sufficient to meet our needs for the next twelve months.

Profitability, cash flow, asset sale proceeds and timing can be impacted by certain external factors such as unfavorable economic conditions, competition, labor relations and fuel and utility costs which could have a significant impact on cash generation. If our profitability and cash flow do not improve in line with our plans or if the taxing authorities do not affirm the adequacy of our Company's Domestic Reinvestment

59

Plan, we anticipate that we would be able to modify the operating plan in order to ensure that we have appropriate resources.

On March 5, 2007, our Company announced that we have reached a definitive merger agreement with Pathmark Stores, Inc. in which we will acquire Pathmark Stores, Inc., ("Pathmark") for \$1.5 billion in cash, stock, and debt assumption or retirement. This transaction is expected to be completed during the second half of fiscal 2007 and is subject to the completion of shareholder and regulatory approvals, as well as other customary closing conditions. For further details regarding the Pathmark transaction, refer to our Company's Form 8-K and the accompanying exhibits filed with the U.S. Securities and Exchange Commission on March 6, 2007.

Our planned acquisition of Pathmark requires approximately \$1.1 billion of cash proceeds to finance the equity purchase and pay down debt obligations. Our Company has adequate funding to meet these needs including fully committed financing from Bank of America and Lehman Brothers.

### WORKING CAPITAL

We had working capital of \$342.7 million at September 8, 2007 compared to working capital of \$190.5 million at February 24, 2007. We had cash and cash equivalents aggregating \$76.2 million at September 8, 2007 compared to \$86.2 million at February 24, 2007. The increase in working capital was attributable primarily to the following:

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

- An increase in restricted cash as a result of the partial sale of our holdings in Metro, Inc. as discussed in Note 4 - Investment in Metro, Inc.;
- An increase in prepaid expenses and other current assets mainly due to the timing of payments;
- An increase in assets held for sale as a result of our decision to sell our non-core stores in the Midwest and Greater New Orleans area, as discussed in Note 7 - Discontinued Operations;
- A decrease in the current portion of our long-term debt primarily due to our 7.75% Notes due April 15, 2007 maturing during the first quarter and paid in full; and
- A decrease in accounts payable (inclusive of book overdrafts) due to the timing of payments and the reduction of purchases in the Midwest.

Partially offset by the following:

- A decrease in cash and cash equivalents as detailed in the Consolidated Statements of Cash Flows;
- A decrease in marketable securities due to their maturity;
- A decrease in accounts receivable mainly due to the timing of receipts and initiatives to accelerate the collection of receivables; and
- A decrease in inventory due to the liquidation of inventory for our Midwest operations due to its sale.

### LETTER OF CREDIT AGREEMENT

Our Company has a \$250 million Revolving Credit Agreement ("Revolver") with four lenders enabling us to borrow funds on a revolving basis for working capital loans and letters of credit.

On March 13, 2007, in connection with our agreement to acquire Pathmark, our Company sold 6,350,000 shares of our holdings in Metro, Inc. for proceeds of approximately \$203.5 million resulting in a net gain of

60

\$78.4 million. Of the total proceeds received, \$190.4 million are being held as restricted cash to collateralize our outstanding letters of credit.

In March 2007, our Letter of Credit Agreement and Revolver were amended to allow for the sale of such shares provided that the net proceeds from such sales are deposited in a restricted cash account.

At September 8, 2007 and February 24, 2007, there were \$137.3 million and \$138.3 million, respectively, in letters of credit outstanding under this agreement.

Subsequent to the end of our second quarter of fiscal 2007, on October 14, 2007, our Letter of Credit Agreement was amended to extend the expiration date of the facility from October 14, 2007 to April 14, 2008.

### REVOLVING CREDIT AGREEMENT

During fiscal 2005, we secured a \$150 million Revolver with four lenders

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

enabling us to borrow funds on a revolving basis for working capital loans and letters of credit. The Revolver includes a \$100 million accordion feature which gives us the ability to increase commitments from \$150 million to \$250 million. Effective April 4, 2006, we exercised the accordion option and increased our commitments to \$250 million. Under the terms of this agreement, should availability fall below \$25.0 million and should cash on hand fall below \$50.0 million, a borrowing block will be implemented which provides that no additional loans be made unless we are able to maintain a minimum consolidated EBITDA covenant on a trailing twelve month basis. In the event that availability falls below \$25.0 million, cash on hand falls below \$50.0 million, and we do not maintain the required minimum EBITDA covenant, unless otherwise waived or amended, the lenders may, at their discretion, declare, in whole or in part, all outstanding obligations immediately due and payable.

The Revolver is collateralized by inventory, certain accounts receivable and pharmacy scripts. Borrowings under the Revolver bear interest based on LIBOR or Prime interest rate pricing. This agreement expires in November 2010. At September 8, 2007 and February 24, 2007, there were no letters of credit outstanding under this agreement; however, there were \$6.8 million and \$70.0 million, respectively, in outstanding borrowings under the Revolver. As of September 8, 2007, after reducing availability for borrowing base requirements, we had \$219.0 million available under the Revolver. Combined with cash we held in short-term investments of \$2.3 million we had total cash availability of \$221.3 million at September 8, 2007.

Under the Revolver, we are permitted to pay cumulative cash dividends on common shares as well as make bond repurchases.

### PUBLIC DEBT OBLIGATIONS

Outstanding notes totaling \$212.8 million at September 8, 2007 consisted of \$12.8 million of 9.125% Senior Notes due December 15, 2011 and \$200.0 million of 9.375% Notes due August 1, 2039. Interest is payable quarterly on the 9.375% Notes and semi-annually on the 9.125% Notes. The 9.375% Notes are now callable at par (\$25 per bond) and the 9.125% Notes are now callable at a premium to par (104.563%). The 9.375% Notes are unsecured obligations and were issued under the terms of our senior debt securities indenture, which contains among other provisions, covenants restricting the incurrence of secured debt. The 9.375% Notes are effectively subordinate to the Revolver and do not contain cross default provisions.

61

All covenants and restrictions for the 9.125% Senior Notes have been eliminated in connection with the cash tender offer in fiscal 2005. Our notes are not guaranteed by any of our subsidiaries.

During the first quarter of fiscal 2007, the outstanding principal amount of our 7.75% Notes of \$31.9 million due April 15, 2007 matured and was paid in full.

### OTHER

We currently have active Registration Statements dated January 23, 1998 and June 23, 1999, allowing us to offer up to \$75 million of debt and/or equity securities at terms contingent upon market conditions at the time of sale.

We are the guarantor of a loan of \$1.5 million related to a shopping center, which will expire in 2011.

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

In the normal course of business, we have assigned to third parties various leases related to former operating stores (the "Assigned Leases"). At the time the leases were assigned, we generally remained secondarily liable with respect to these lease obligations. As such, if any of the assignees were unable to continue making payments under the Assigned Leases, we could be required to assume the lease obligation. As of September 8, 2007, 129 Assigned Leases remain in place. Assuming that each respective assignee was unable to make payments under an Assigned Lease, an event we believe to be remote, we estimate our maximum potential obligation with respect to the Assigned Leases to be approximately \$497.9 million, which could be partially or totally offset by reassigning or subletting these leases.

Our existing senior debt rating was Caal with negative outlook with Moody's Investors Service ("Moody's") and B- with developing outlook with Standard & Poor's Ratings Group ("S&P") as of September 8, 2007. On September 17, 2007, subsequent to our quarter end, S&P changed our rating to B- with positive outlook. Our liquidity rating was SGL3 with Moody's as of September 8, 2007. Our recovery rating was 1 with S&P as of September 8, 2007 indicating a high expectation of 100% recovery of our senior debt to our lenders. Future rating changes could affect the availability and cost of financing to our Company.

### CRITICAL ACCOUNTING ESTIMATES

Critical accounting estimates are those accounting estimates that we believe are important to the portrayal of our financial condition and results of operations and require our most difficult, subjective or complex judgments, often as a result of the need to make estimates about the effect of matters that are inherently uncertain.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP") requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Self-Insurance Reserves

Our Consolidated Balance Sheets include liabilities for self-insured workers' compensation and general liability claims. We estimate the required liability of these claims on a discounted basis, utilizing an actuarial method, which is based upon various assumptions, which include, but are not limited to, our historical loss experience, projected loss development factors, actual payroll, legal costs and other data.

62

Legal expenses incurred in connection with workers' compensation and general liability claims are charged to the specific claim to which costs pertain. The required liability is also subject to adjustment in the future based upon the changes in claims experience, including changes in the number of incidents (frequency) and changes in the ultimate cost per incident (severity).

#### Long-Lived Assets

We review the carrying values of our long-lived assets for possible impairment whenever events or changes in circumstances indicate that the carrying amount of assets may not be recoverable. This review is based upon groups of assets and the undiscounted estimated future cash flows from these assets to determine if

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

the carrying value of these assets is recoverable from their respective cash flows. If this review indicates an impairment exists, we measure this impairment on a discounted basis using a probability weighted approach and a 7 year U.S. Treasury risk free rate.

We also review assets in stores planned for closure or conversion for impairment upon determination that these assets will not be used for their intended useful life. During the 12 and 28 weeks ended September 8, 2007, we recorded impairment losses on long-lived assets due to the closure or conversion in the normal course of business of \$0.6 million and \$1.1 million, respectively.

The effects of changes in estimates of useful lives were not material to ongoing depreciation expense. If current operating levels do not continue to improve, there may be future impairments on long-lived assets, including the potential for impairment of assets that are held and used.

### Closed Store and Closed Warehouse Reserves

For closed stores and warehouses that are under long-term leases, we record a discounted liability using a risk free rate for the future minimum lease payments and related costs, such as utilities and taxes, from the date of closure to the end of the remaining lease term, net of estimated probable recoveries from projected sublease rentals. If estimated cost recoveries exceed our liability for future minimum lease payments, the excess is recognized as income over the term of the sublease. We estimate future net cash flows based on our experience in and our knowledge of the market in which the closed store and warehouse is located. However, these estimates project net cash flow several years into the future and are affected by variable factors such as inflation, real estate markets and economic conditions. Variation in these factors could cause changes to our estimates. As of September 8, 2007, we had recorded liabilities for estimated probable obligations of \$200 million. Of this amount, \$13 million relates to stores closed in the normal course of business, \$31 million relates to stores and warehouses closed as part of the asset disposition initiatives (see Note 8 of our Consolidated Financial Statements), and \$156 million relates to stores closed as part of our discontinued operations (see Note 7 of our Consolidated Financial Statements).

### Employee Benefit Plans

The determination of our obligation and expense for pension and other postretirement benefits is dependent, in part, on our selection of certain assumptions used by our actuaries in calculating these amounts. These assumptions include, among other things, the discount rate, the expected long-term rate of return on plan assets and the rates of increase in compensation and health care costs. In accordance with U.S. GAAP, actual results that differ from our Company's assumptions are accumulated and amortized over future periods and, therefore, affect our recognized expense and recorded obligation in such future periods. While we believe that our assumptions are appropriate, significant differences in our actual experience or significant changes in our assumptions may materially affect our pension and other post-retirement obligations and our future expense.

### Inventories

We evaluate inventory shrinkage throughout the year based on actual physical counts and record reserves based on the results of these counts to provide for estimated shrinkage between the store's last inventory and the balance sheet



date.

#### Income Taxes

As discussed in Note 11 of the Consolidated Financial Statements, our Company recorded a valuation allowance for the entire net deferred tax asset since, in accordance with SFAS 109, it was more likely than not that the net deferred tax asset would not be utilized based on historical cumulative losses. Under SFAS 109, this valuation allowance could be reversed in future periods if we experience improvement in our operations.

We adopted the provisions of Financial Accounting Standards Board ("FASB") Interpretation No. 48, Accounting for Uncertainty in Income Taxes--an Interpretation of FASB Statement 109 ("FIN 48") as of February 25, 2007. The cumulative effect of the adoption of the recognition and measurement provisions of FIN 48 resulted in a \$24.4 million increase to the February 25, 2007 balance of retained earnings. Results of prior periods have not been restated. Our policy for interest and penalties under FIN 48 related to income tax exposures was not impacted as a result of the adoption of the recognition and measurement provisions of FIN 48. Therefore, we continue to recognize interest and penalties as incurred within "Benefit from (provision for) income taxes" in our Consolidated Statements of Operations. We do not expect a material impact on our effective tax rate as a result of the adoption of FIN 48. Refer to Note 11 - Income Taxes for further discussion.

#### IMPACT OF NEW ACCOUNTING PRONOUNCEMENTS

In July 2006, the FASB issued FIN 48, which clarifies the accounting for uncertainty in tax positions. FIN 48 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 requires that we determine whether the benefits of our tax positions are more likely than not of being sustained upon audit based on the technical merits of the tax position. For tax positions that are more likely than not of being sustained upon audit, we recognize the largest amount of the benefit that is more likely than not of being sustained in our Consolidated Financial Statements. For tax positions that are not more likely than not of being sustained upon audit, we do not recognize any portion of the benefit in our Consolidated Financial Statements. The provisions of FIN 48 also provide guidance on derecognition, classification, interest and penalties, accounting in interim periods, and disclosure. We adopted these requirements as of February 25, 2007.

The cumulative effect of the adoption of the recognition and measurement provisions of FIN 48 resulted in a \$24.4 million increase to the February 25, 2007 balance of retained earnings. Results of prior periods have not been restated. Our policy for interest and penalties under FIN 48 related to income tax exposures was not impacted as a result of the adoption of the recognition and measurement provisions of FIN 48. Therefore, we continue to recognize interest and penalties as incurred within "Benefit from (provision for) income taxes" in our Consolidated Statements of Operations. We do not expect a material impact on our effective tax rate as a result of the adoption of FIN 48. Refer to Note 11 - Income Taxes for further discussion.

In October 2004, the government passed the Homeland Investment Act which allows companies to repatriate cash balances from their controlled foreign subsidiaries at a reduced rate. This was achieved by

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

permitting a one time 85% dividends received deduction. Our Company completed the sale of our Canadian subsidiary to Metro, Inc. during fiscal 2005. As a result of this transaction, our Company repatriated \$949.0 million from our foreign subsidiaries, of which \$500.0 million is intended to qualify for the 85% dividends received deduction. Until such time as the taxing authorities have affirmed the adequacy of our Company's Domestic Reinvestment Plan, the balance sheet is and will be grossed-up to reflect liabilities for uncertain tax positions and deferred tax assets for net operating losses in accordance with FIN 48.

In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements" ("SFAS 157"). SFAS 157 defines fair value, establishes a framework for measuring fair value in accordance with U.S. GAAP, and expands disclosures about fair value measurements. The provisions of SFAS 157 are effective for fiscal years beginning after November 15, 2007 (our year ending February 28, 2009). Our Company is currently evaluating the impact, if any, of the provisions of SFAS 157.

In September 2006, the FASB issued SFAS No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans, an amendment of FASB Statements No. 87, 88, 106 and 132(R)" ("SFAS 158"). SFAS 158 was issued to improve the overall financial statement presentation of pension and other postretirement plans and does not impact the determination of net periodic benefit cost or the measurement of plan assets or obligations. This standard requires companies to recognize the funded status of their defined benefit pension and other postretirement benefit plans as a net liability or asset on their balance sheets and requires any unrecognized prior service costs and actuarial gains or losses to be recognized as a component of accumulated other comprehensive income or loss. We adopted these requirements as of February 24, 2007. Additionally, SFAS 158 no longer allows companies to measure their plans as of any date other than the end of their fiscal year; however, this provision is not effective for companies until fiscal years ending after December 15, 2008 (our year ending February 28, 2009). We currently measure our plan assets and obligations using a December 31 measurement date. We are currently evaluating which of the two transition methods to use and when we will adopt the change in measurement date. Refer to Note 10 - Retirement Plans and Benefits for further discussion.

In February 2007, the FASB issued SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities--including an amendment of FASB Statement No. 115" ("SFAS 159"). SFAS 159 permits entities to choose to measure many financial instruments and certain other items at fair value. Unrealized gains and losses on items for which the fair value option has been elected will be recognized in earnings at each subsequent reporting date. The provisions of SFAS 159 are effective for fiscal years beginning after November 15, 2007 (our year ending February 28, 2009). Our Company is currently evaluating the impact, if any, of the provisions of SFAS 159.

### ITEM 3 - QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

#### MARKET RISK

Market risk represents the risk of loss from adverse market changes that may impact our consolidated financial position, results of operations or cash flows. Among other possible market risks, we are exposed to such risk in the areas of interest rates and foreign currency exchange rates.

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

From time to time, we may enter hedging agreements in order to manage risks incurred in the normal course of business including forward exchange contracts to manage our exposure to fluctuations in foreign exchange rates.

### INTEREST RATES

Our exposure to market risk for changes in interest rates relates primarily to our debt obligations. We do not have cash flow exposure due to rate changes on our \$214.3 million in total indebtedness as of September 8, 2007 because they are at fixed interest rates. However, we do have cash flow exposure on our committed bank lines of credit due to our variable floating rate pricing. Accordingly, during the 12 and 28 weeks ended September 8, 2007, a presumed 1% change in the variable floating rate would have impacted interest expense by \$0.04 million and \$0.14 million, respectively. During the 12 and 28 weeks ended September 9, 2006, a presumed 1% change in the variable floating rate would have impacted interest expense by \$0.2 million and \$0.3 million, respectively.

### FOREIGN EXCHANGE RISK

We are exposed to foreign exchange risk to the extent of adverse fluctuations in the Canadian dollar. A change in the Canadian currency of 10% would have resulted in a fluctuation in our investment in Metro, Inc. of \$39.1 million and \$30.2 million at September 8, 2007 and February 24, 2007, respectively. We do not believe that a change in the Canadian currency of 10% will have a material effect on our Consolidated Statements of Operations or Cash Flows.

### ITEM 4 - CONTROLS AND PROCEDURES

We have established and maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our Company's Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our Company's management, including our President and Chief Executive Officer and Senior Vice President, Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

We carried out an evaluation, under the supervision and with the participation of our Company's management, including our Company's President and Chief Executive Officer along with our Company's Senior Vice President, Chief Financial Officer, of the effectiveness of the design and operation of our Company's disclosure controls and procedures pursuant to Exchange Act Rule 13a-15(b). Based upon the foregoing, our Company's President and Chief Executive Officer along with our Company's Senior Vice President, Chief Financial Officer, concluded that our Company's disclosure controls and procedures were effective as of the period covered by this report.

There have been no changes during our Company's fiscal quarter ended September 8, 2007 in our Company's internal control over financial reporting that has materially affected, or is reasonably likely to materially affect, our Company's internal control over financial reporting.

### CAUTIONARY NOTE

This presentation may contain forward-looking statements about the future performance of our Company, and is based on our assumptions and beliefs in light of information currently available. We assume no obligation to update this

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

information. These forward-looking statements are subject to uncertainties and other factors that could cause actual results to differ materially from such statements including but not limited to: competitive practices and pricing in the food industry generally and particularly in our principal markets; our relationships with our employees; the terms of future collective bargaining agreements; the costs and other effects of lawsuits and administrative proceedings; the nature and extent of continued consolidation in the food industry; changes in the financial markets which may affect our cost of capital or the ability to access capital; supply or quality control problems with our vendors; and changes in economic conditions, which may affect the buying patterns of our customers.

67

### PART II. OTHER INFORMATION

#### ITEM 1 - LEGAL PROCEEDINGS

LaMarca et al v. The Great Atlantic & Pacific Tea Company, Inc. ("Defendants")

On June 24, 2004, a class action complaint was filed in the Supreme Court of the State of New York against The Great Atlantic & Pacific Tea Company, Inc., d/b/a A&P, The Food Emporium, and Waldbaum's alleging violations of the overtime provisions of the New York Labor Law. Three named plaintiffs, Benedetto Lamarca, Dolores Guiddy, and Stephen Tedesco, alleged on behalf of a class that our Company failed to pay overtime wages to full-time hourly employees who were either required or permitted to work more than 40 hours per week.

In April 2006, the plaintiffs filed a motion for class certification. In July 2007, the Court granted the plaintiffs' motion and certified the class as follows: All full-time hourly employees of Defendants who were employed in Defendants' supermarket stores located in the State of New York, for any of the period from June 24, 1998 through the date of the commencement of the action, whom Defendants required or permitted to perform work in excess of 40 hours per week without being paid overtime wages. The Court also ruled that the issue of whether to include an "opt-in" or "opt-out" provision is premature and can be decided after discovery has been had.

As class certification was granted only recently, and as discovery on the prospective plaintiffs comprising the class has yet to be conducted, neither the number of class participants nor the sufficiency of their respective claims can be determined at this time.

#### ITEM 1A - RISK FACTORS

Set forth below is a summary of the material risks to an investment in our securities.

- Our retail food business and the grocery retailing industry continues to experience fierce competition from mass merchandisers, warehouse clubs, drug stores, convenience stores, discount merchandisers, dollar stores, restaurants, other retail chains, nontraditional competitors and emerging alternative formats in the markets where we have retail operations. Competition with these outlets is based on price, store location, advertising and promotion, product mix, quality and service. Some of these competitors may have greater financial resources, lower merchandise acquisition costs and lower operating expenses than we do, and we may be unable to compete successfully in the future. An overall lack of inflation in food prices and increasingly competitive markets have made it difficult

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

generally for grocery store operators to achieve comparable store sales gains. Because sales growth has been difficult to attain, our competitors have attempted to maintain market share through increased levels of promotional activities and discount pricing, creating a more difficult environment in which to consistently increase year-over-year sales. Price-based competition has also, from time to time, adversely affected our operating margins. Our continued success is dependent upon our ability to effectively compete in this industry and to reduce operating expenses, including managing health care and pension costs contained in our collective bargaining agreements. The competitive practices and pricing in the food industry generally and particularly in our principal markets may cause us to reduce our prices in order to gain or maintain our market share of sales, thus reducing margins.

68

- Our in-store pharmacy business is also subject to intense competition. In particular, an adverse trend for drug retailing has been significant growth in mail-order and internet-based prescription processors. Pharmacies are exposed to risks inherent in the packaging and distribution of pharmaceuticals and other healthcare products. In addition, the conversion of various prescription drugs to over-the-counter medications, the withdrawal of certain drugs from the market and changes in third party reimbursement levels for prescription drugs, including changes in Medicare Part D or state Medicaid programs, may have a material adverse effect on our business. Failure to properly adhere to certain government regulations, local registrations, applicable Medicare and Medicaid regulations and prohibitions against paid referrals of patients could result in the imposition of civil as well as criminal penalties.
- The retail food and food distribution industries, and the operation of our businesses, specifically in the New York -- New Jersey and Philadelphia regions, are sensitive to a number of economic conditions and other factors such as (i) food price deflation or inflation, (ii) softness in local and national economies, (iii) increases in commodity prices, (iv) the availability of favorable credit and trade terms, (v) changes in business plans, operations, results and prospects, (vi) potential delays in the development, construction or start-up of planned projects, and (vii) other economic conditions that may affect consumer buying habits. Any one or more of these economic conditions can affect our retail sales, the demand for products we distribute to our retail customers, our operating costs and other aspects of our business.
- Acts of war, threats of terror, acts of terror or other criminal activity directed at the grocery or drug store industry, the transportation industry, or computer or communications systems, could increase security costs, adversely affect our operations, or impact consumer behavior and spending as well as customer orders. Other events that give rise to actual or potential food contamination, drug contamination, or food-borne illness could have an adverse effect on our operating results.
- We could be adversely affected if consumers lose confidence in the safety and quality of the food supply chain. Adverse publicity about these types of concerns, whether or not valid, could discourage consumers from buying products in our stores. The real or perceived sale of contaminated food products by us could result in a loss of consumer confidence and product liability claims, which could have a material adverse effect on our sales and operations.

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

- Our capital expenditures could differ from our estimate if development and remodel costs vary from those budgeted, or if performance varies significantly from expectations or if we are unsuccessful in acquiring suitable sites for new stores.
- Our ability to achieve our profit goals will be affected by (i.) our success in executing category management and purchasing programs that we have underway, which are designed to improve our gross margins and reduce product costs while making our product selection more attractive to consumers, (ii.) our ability to achieve productivity improvements and reduce shrink in our stores, (iii.) our success in generating efficiencies in our supporting activities, and (iv.) our ability to eliminate or maintain a minimum level of supply and/or quality control problems with our vendors.
- The vast majority of our employees are members of labor unions. While we believe that our relationships with union leaderships and our employees are satisfactory, we operate under collective bargaining agreements which periodically must be renegotiated. In the coming year, we have

69

several contracts expiring and under negotiation. In each of these negotiations, rising health care and pension costs will be an important issue, as will the nature and structure of work rules. We are hopeful, but cannot be certain, that we can reach satisfactory agreements without work stoppages in these markets. However, the actual terms of the renegotiated collective bargaining agreements, our future relationships with our employees and/or a prolonged work stoppage affecting a substantial number of stores could have a material effect on our results.

- The amount of contributions made to our pension and multi-employer plans will be affected by the performance of investments made by the plans and the extent to which trustees of the plans reduce the costs of future service benefits.
- Our Company is currently required to acquire a significant amount of our saleable inventory from one supplier, C&S Wholesale Grocers, Inc. Although there are a limited number of distributors that can supply our stores, we believe that other suppliers could provide similar product on reasonable terms. However, a change in suppliers could cause a delay in distribution and a possible loss of sales, which would affect operating results adversely.
- We have estimated our exposure to claims, administrative proceedings and litigation and believe we have made adequate provisions for them, where appropriate. Unexpected outcomes in both the costs and effects of these matters could result in an adverse effect on our earnings.
- Completion of the acquisition of Pathmark is conditioned upon the receipt of certain governmental authorizations, consents, orders and approvals, including the expiration or termination of the applicable waiting period (and any extension of the waiting period) under the Hart-Scott-Rodino Act. The success of the acquisition will depend, in part, on our Company's ability to realize the anticipated benefits from combining the business of A&P and Pathmark. If our Company is not able to achieve these objectives, the anticipated benefits of the acquisition may not be realized fully or at all or may take longer to realize than expected. Our Company will take on substantial additional indebtedness to finance this acquisition, which will

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

decrease our business flexibility and increase our borrowing costs.

- Fluctuating fuel costs may adversely affect our operating costs since we incur the cost of fuel in connection with the transportation of goods from our warehouse and distribution facilities to our stores. In addition, operations at our stores are sensitive to rising utility fuel costs due to the amount of electricity and gas required to operate our stores. We may not be able to recover these rising utility and fuel costs through increased prices charged to our customers. Our profitability is particularly sensitive to the cost of oil. Oil prices directly affect our product transportation costs and fuel costs due to the amount of electricity and gas required to operate our stores as well as our utility and petroleum-based supply costs; including plastic bags for example.
- We are subject to federal, state and local laws and regulations relating to zoning, land use, environmental protection, work place safety, public health, community right-to-know, beer and wine sales, pharmaceutical sales and gasoline station operations. A number of states and local jurisdictions regulate the licensing of supermarkets, including beer and wine license grants. In addition, under certain local regulations, we are prohibited from selling beer and wine in certain of our stores. Employers are also subject to laws governing their relationship with employees, including minimum wage requirements, overtime, working conditions, disabled access and work permit requirements. Compliance with these laws could reduce the revenue and profitability of our

70

supermarkets and could otherwise adversely affect our business, financial condition or results of operations. In addition, any changes in these law or regulations could significantly increase our compliance costs and adversely affect our results of operations, financial condition and liquidity.

- We have large, complex information technology systems that are important to business operations. We could encounter difficulties developing new systems and encounter difficulties maintaining, upgrading or securing our existing systems. Such difficulties could lead to significant expenses or losses due to disruption in our business operations.

Other factors and assumptions not identified above could also cause actual results to differ materially from those set forth in the forward-looking information. Accordingly, actual events and results may vary significantly from those included in or contemplated or implied by forward-looking statements made by us or our representatives.

### ITEM 2 - UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

None

### ITEM 3 - DEFAULTS UPON SENIOR SECURITIES

None

### ITEM 4 - SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

At our annual meeting of shareholders, held July 19, 2007, there were 39,434,931 shares or 94.20% of the 41,861,697 shares outstanding and entitled to vote represented either in person or by proxy.

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

The eight (8) directors nominated to serve on the Board for a one-year term were all elected, with each receiving an affirmative vote of at least 83.03% of the shares present.

Of the total shares cast, 85.06% voted to approve an amendment of the Charter to eliminate preemptive rights, 93.5% voted to approve an amendment of Charter to require the Company to indemnify the Company's officers to the fullest extent permitted under the Maryland General Corporation Law and expressly require the Company to advance reasonable expenses incurred by a director or officer who is a party to a proceeding upon meeting certain requirements of the Maryland General Corporation Law, and 93.92% voted to approve an amendment of the Charter to eliminate the liability of the Company's officers and directors for money damages to the Company or its stockholders except under certain circumstances.

### ITEM 5 - OTHER INFORMATION

None

71

### ITEM 6 - EXHIBITS

(a) Exhibits required by Item 601 of Regulation S-K

EXHIBIT NO.	DESCRIPTION
-----	-----
2.1	Stock Purchase Agreement, dated as of July 19, 2005, by and among the Company, A&P Luxembourg S.a.r.l., Metro Inc. and 4296711 Canada Inc. (incorporated herein by reference to Exhibit 2.1 to Form 8-K filed on July 22, 2005)
3.1	Articles of Incorporation of The Great Atlantic & Pacific Tea Company, Inc., as amended through July 1987 (incorporated herein by reference to Exhibit 3(a) to Form 10-K filed on May 27, 1988)
3.2	By-Laws of The Great Atlantic & Pacific Tea Company, Inc., as amended and restated through October 6, 2005 (incorporated herein by reference to Exhibit 3.1 to Form 8-K filed on October 11, 2005)
4.1	Indenture, dated as of January 1, 1991 between the Company and JPMorgan Chase Bank (formerly The Chase Manhattan Bank as successor by merger to Manufacturers Hanover Trust Company), as trustee (the "Indenture") (incorporated herein by reference to Exhibit 4.1 to Form 8-K)
4.2	First Supplemental Indenture, dated as of December 4, 2001, to the Indenture, dated as of January 1, 1991 between our Company and JPMorgan Chase Bank, relating to the 7.70% Senior Notes due 2004 (incorporated herein by reference to Exhibit 4.1 to Form 8-K filed on December 4, 2001)
4.3	Second Supplemental Indenture, dated as of December 20, 2001, to the Indenture between our Company and JPMorgan Chase Bank, relating to the 9 1/8% Senior Notes due 2011 (incorporated herein by reference to Exhibit 4.1 to Form 8-K filed on December 20, 2001)



## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

- 4.4 Successor Bond Trustee (incorporated herein by reference to Exhibit 4.4 to Form 10-K filed on May 9, 2003)
- 4.5 Third Supplemental Indenture, dated as of August 23, 2005, to the Indenture between the Company and Wilmington Trust Company (as successor to JPMorgan Chase Bank) (incorporated herein by reference to Exhibit 4.1 to Form 8-K filed on August 23, 2005)
- 4.6 Fourth Supplemental Indenture, dated as of August 23, 2005, to the Indenture between the Company and Wilmington Trust Company (as successor to

72

- JPMorgan Chase Bank) (incorporated herein by reference to Exhibit 4.2 to Form 8-K filed on August 23, 2005)
- 4.7 Credit Agreement dated as of November 15, 2005 between the Company and Bank of America, N.A. as Administrative Agent and Collateral Agent, JPMorgan Chase Bank, N.A. as Syndication Agent, Wachovia Bank, National Association as Documentation Agent and Banc of America Securities LLC as Lead Arranger ("Credit Agreement") (incorporated herein by reference to Exhibit 4.1 to Form 8-K filed on November 18, 2005 and Item 8.01 to Form 8-K filed April 10, 2006)
- 4.8 First amendment to Credit Agreement dated March 13, 2006 (incorporated herein by reference to Exhibit 4.8 to Form 10-K filed on April 25, 2007)
- 4.9 Second amendment to Credit Agreement dated November 10, 2006 (incorporated herein by reference to Exhibit 4.9 to Form 10-K filed on April 25, 2007)
- 4.10\* Third amendment to Credit Agreement dated March 9, 2007, as filed herein
- 10.1 Executive Employment Agreement, made and entered into as of the 15th day of August, 2005, by and between the Company and Mr. Eric Claus (incorporated herein by reference to Exhibit 10.1 to Form 8-K filed on September 9, 2005) and a technical amendment (incorporated herein by reference to Exhibit 10.1 to Form 10-K filed on May 9, 2006)
- 10.2 Employment Agreement, made and entered into as of the 1st day of November, 2000, by and between the Company and William P. Costantini ("Costantini Agreement") (incorporated herein by reference to Exhibit 10 to Form 10-Q filed on January 16, 2001)
- 10.3 Amendment to Costantini Agreement dated April 30, 2002 (incorporated herein by reference to Exhibit 10.7 to Form 10-K filed on July 5, 2002)
- 10.4 Confidential Separation and Release Agreement by and between William P. Costantini and The Great Atlantic & Pacific Tea

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

Company, Inc. dated November 4, 2004 (incorporated herein by reference to Exhibit 10.4 to Form 10-Q filed on January 7, 2005)

- 10.5      Employment Agreement, made and entered into as of the 16th day of June, 2003, by and between our Company and Brenda Galgano (incorporated herein by reference to Exhibit 10.9 to Form 10-Q filed on October 17, 2003)
- 10.6      Employment Agreement, made and entered into as of the 24th day of February, 2002, by and between our Company and Mitchell P. Goldstein (incorporated herein by reference to Exhibit 10.8 to Form 10-K filed on July 5, 2002)
- 10.7      Letter Agreement dated September 6, 2005, between Mitchell P. Goldstein and our Company (incorporated herein by reference to Exhibit 10.2 to Form 8-K filed on September 9, 2005)
- 73
- 10.8      Employment Agreement, made and entered into as of the 2nd day of October, 2002, by and between our Company and Peter Jueptner ("Jueptner Agreement") (incorporated herein by reference to Exhibit 10.26 to Form 10-Q filed on October 22, 2002)
- 10.9      Amendment to Jueptner Agreement dated November 10, 2004 (incorporated herein by reference to Exhibit 10.8 to Form 10-K filed on May 10, 2005)
- 10.10     Offer Letter dated the 18th day of September 2002, by and between our Company and Peter Jueptner (incorporated herein by reference to Exhibit 10.10 to Form 10-Q filed on January 10, 2003)
- 10.11     Employment Agreement, made and entered into as of the 14th day of May, 2001, by and between our Company and John E. Metzger, as amended February 14, 2002 ("Metzger Agreement") (incorporated herein by reference to Exhibit 10.13 to Form 10-K filed on July 5, 2002)
- 10.12     Amendment to John E. Metzger Agreement dated October 25, 2004 (incorporated herein by reference to Exhibit 10.12 to Form 10-K filed on May 10, 2005)
- 10.13     Employment Agreement, made and entered into as of the 25th day of January, 2006, by and between our Company and Jennifer MacLeod (incorporated herein by reference to Exhibit 10.13 to Form 10-K filed on May 9, 2006)
- 10.14     Employment Agreement, made and entered into as of the 1st day of March 2005, by and between our Company and William J. Moss (incorporated herein by reference to Exhibit 10.13 to Form 10-K filed on May 10, 2005)
- 10.15     Employment Agreement, made and entered into as of the 11th day of December, 2006, by and between our Company and Rebecca Philbert, and Offer Letter dated the 11th day of December, 2006 (incorporated herein by reference to Exhibit 10.15 to Form 10-K

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

filed on April 25, 2007)

- 10.16 Employment Agreement, made and entered into as of the 28th day of October, 2002, by and between our Company and Brian Piwek, and Offer Letter dated the 23rd day of October, 2002 ("Piwek Agreement") (incorporated herein by reference to Exhibit 10.14 to Form 10-Q filed on January 10, 2003)
- 10.17 Amendment to Brian Piwek Agreement dated February 4, 2005 (incorporated herein by reference to Exhibit 10.15 to Form 10-K filed on May 10, 2005)
- 10.18 Employment Agreement, made and entered into as of the 4th day of January 2006, by and between our Company and Melissa E. Sungela (incorporated herein by reference to Exhibit 10.17 to Form 10-Q filed on January 6, 2006)

74

- 10.19 Employment Agreement, made and entered into as of the 12th day of September 2005, by and between our Company and Paul Wiseman (incorporated herein by reference to Exhibit 10.17 to Form 10-Q filed on October 18, 2005)
- 10.20 Employment Agreement, made and entered into as of the 2nd day of December 2004, by and between our Company and Allan Richards (incorporated herein by reference to Exhibit 10.18 to Form 10-Q filed on October 18, 2005)
- 10.21 Employment Agreement, made and entered into as of the 2nd day of December 2004, by and between our Company and Stephen Slade (incorporated herein by reference to Exhibit 10.19 to Form 10-Q filed on October 18, 2005)
- 10.22 Supplemental Executive Retirement Plan effective as of September 1, 1997 (incorporated herein by reference to Exhibit 10.B to Form 10-K filed on May 27, 1998)
- 10.23 Supplemental Retirement and Benefit Restoration Plan effective as of January 1, 2001 (incorporated herein by reference to Exhibit 10(j) to Form 10-K filed on May 23, 2001)
- 10.24 1994 Stock Option Plan (incorporated herein by reference to Exhibit 10(e) to Form 10-K filed on May 24, 1995)
- 10.25 1998 Long Term Incentive and Share Award Plan (incorporated herein by reference to Exhibit 10(k) to Form 10-K filed on May 19, 1999, to Appendix B to the Proxy Statement dated May 27, 2005 and to Appendix B to the Proxy Statement dated May 25, 2006)
- 10.26 Form of Stock Option Grant (incorporated herein by reference to Exhibit 10.20 to Form 10-K filed on May 10, 2005)
- 10.27 Description of 2005 Turnaround Incentive Compensation Program (incorporated herein by reference to Exhibit 10.21 to Form 10-K filed on May 10, 2005)

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

- 10.28 Form of Restricted Share Unit Award Agreement (incorporated herein by reference to Exhibit 10.22 to Form 10-K filed on May 10, 2005)
- 10.29 Description of 2006 Long Term Incentive Plan (incorporated herein by reference to Exhibit 10.28 to Form 10-Q filed on July 21, 2006)
- 10.30 Form of 2006 Restricted Share Unit Award Agreement (incorporated herein by reference to Exhibit 10.29 to Form 10-Q filed on July 21, 2006)
- 10.31 1994 Stock Option Plan for Non-Employee Directors (incorporated herein by reference to Exhibit 10(f) to Form 10-K filed on May 24, 1995)

75

- 10.32 2004 Non-Employee Director Compensation effective as of July 14, 2004 (incorporated herein by reference to Exhibit 10.15 to Form 10-Q filed on July 29, 2004 and to Appendix C to the Proxy Statement dated May 25, 2006)
- 10.33 Description of Management Incentive Plan (incorporated herein by reference to Exhibit 10.30 to Form 10-K filed on May 9, 2006)
- 10.34 Asset Purchase Agreement, dated as of June 27, 2005, by and between the Company, Ocean Logistics LLC and C&S Wholesale Grocers, Inc. (incorporated herein by reference to Exhibit 10.38 to Form 10-Q/A filed on June 25, 2007)
- 10.35 Supply Agreement, dated as of June 27, 2005, by and between the Company and C&S Wholesale Grocers, Inc. (incorporated herein by reference to Exhibit 10.39 to Form 10-Q/A filed on June 25, 2007)
- 10.36 Information Technology Transition Services Agreement by and between The Great Atlantic and Pacific Tea Company, Limited ("A&P Canada") and Metro, Inc. entered into on August 15, 2005 (incorporated herein by reference to Exhibit 10.40 to Form 10-Q filed on October 18, 2005)
- 10.37 Investor Agreement by and between A&P Luxembourg S.a.r.l., a wholly owned subsidiary of the Company, and Metro, Inc. entered into on August 15, 2005 (incorporated herein by reference to Exhibit 10.41 to Form 10-Q filed on October 18, 2005)
- 10.38 Letter of Credit Agreement, dated as of October 14, 2005 between the Company and Bank of America, N.A., as Issuing Bank, ("Letter of Credit Agreement") (incorporated herein by reference to Exhibit 10.42 to Form 10-Q filed on October 18, 2005)
- 10.39 First amendment to Letter of Credit Agreement, dated October 13, 2006 (incorporated herein by reference to Exhibit 10.39 to Form 10-K filed on April 25, 2007)
- 10.40 Second amendment to Letter of Credit Agreement, dated November 10, 2006 (incorporated herein by reference to Exhibit 10.40 to Form

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

10-K filed on April 25, 2007)

- 10.41\* Third amendment to Letter of Credit Agreement, dated October 14, 2007, as filed herein
  - 10.42 Entry into a Material Definitive Agreement dated as of March 4, 2007, by and between the Company and Pathmark Stores, Inc. (incorporated herein by reference to Form 8-K and the accompanying exhibits filed on March 6, 2007)
  - 10.43 Employment Agreement, made and entered into as of the 1st day of May 2007, by and between our Company and Andreas Guldin (incorporated herein by reference to Exhibit 10.1 to Form 8-K filed on May 7, 2007)
- 76
- 16 Letter on Change in Certifying Accountant (incorporated herein by reference to Forms 8-K filed on September 18, 2002 and September 24, 2002, and Form 8-K/A filed on September 24, 2002)
  - 18 Preferability Letter Issued by PricewaterhouseCoopers LLP (incorporated herein by reference to Exhibit 18 to Form 10-Q filed on July 29, 2004)
  - 23 Consent of Independent Registered Public Accounting Firm (incorporated herein by reference to Exhibit 23.1 to Form 10-K filed on April 25, 2007)
  - 23.1 Consent of Independent Auditors from Ernst & Young LLP (incorporated herein by reference to Exhibit 23.2 to Form 10-K filed on April 25, 2007)
  - 23.2 Consent of Independent Registered Public Accounting Firm (incorporated herein by reference to Exhibit 23.1 to Form 10-K filed on August 24, 2007)
  - 23.3 Consent of Independent Auditors from Ernst & Young LLP (incorporated herein by reference to Exhibit 23.2 to Form 10-K filed on August 24, 2007)
  - 31.1\* Certification of the Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
  - 31.2\* Certification of the Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
  - 32\* Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
  - 99.1 Revised February 24, 2007 Consolidated Financial Statements (incorporated herein by reference to Exhibit 99.1 to Form 8-K filed on August 24, 2007)
  - 99.2 Metro, Inc. September 30, 2006 Consolidated Financial Statements (incorporated herein by reference to Exhibit 99.2 to Form 10-K

Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

filed on April 25, 2007)

\* Filed with this 10-Q

77

THE GREAT ATLANTIC & PACIFIC TEA COMPANY, INC.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE GREAT ATLANTIC & PACIFIC TEA COMPANY, INC.

Dated: October 17, 2007

By: /s/ Melissa E. Sungela

-----  
Melissa E. Sungela, Vice President,  
Corporate Controller  
(Chief Accounting Officer)

78

Exhibit 31.1

CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER  
SECTION 302 CERTIFICATION

I, Eric Claus, certify that:

1. I have reviewed this quarterly report on Form 10-Q of The Great Atlantic & Pacific Tea Company, Inc.;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the

Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;

- b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this quarterly report our conclusion about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this quarterly report based on such evaluation; and
  - d) disclosed in this quarterly report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is likely to materially affect, the registrant's internal control over financial reporting;
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
- a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Eric Claus

Date: October 17, 2007

-----  
Eric Claus  
President and  
Chief Executive Officer

CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER  
SECTION 302 CERTIFICATION

I, Brenda M. Galgano, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of The Great Atlantic & Pacific Tea Company, Inc.;
- 2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to

## Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;

3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this quarterly report our conclusion about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this quarterly report based on such evaluation; and
  - d) disclosed in this quarterly report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is likely to materially affect, the registrant's internal control over financial reporting;
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Brenda M. Galgano

Date: October 17, 2007

-----  
Brenda M. Galgano  
Senior Vice President,



Edgar Filing: GREAT ATLANTIC & PACIFIC TEA CO INC - Form 10-Q

Chief Financial Officer

80

Exhibit 32

CERTIFICATION ACCOMPANYING PERIODIC REPORT  
PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002  
(18 U.S.C. SS. 1350)

The undersigned, Eric Claus, President and Chief Executive Officer of The Great Atlantic & Pacific Tea Company, Inc. ("Company"), and Brenda M. Galgano, Senior Vice President, Chief Financial Officer of the Company, each hereby certifies that (1) the Quarterly Report of the Company on Form 10-Q for the period ended September 8, 2007 fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and (2) the information contained in the Report fairly presents, in all material respects, the financial condition and the results of operations of the Company.

Dated: October 17, 2007

/s/ Eric Claus

-----  
Eric Claus  
President and Chief Executive Officer

Dated: October 17, 2007

/s/ Brenda M. Galgano

-----  
Brenda M. Galgano  
Senior Vice President,  
Chief Financial Officer

81