EXXON MOBIL CORP Form 10-Q May 07, 2014

## **UNITED STATES**

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## **FORM 10-Q**

## x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2014

or

# " TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the	transition	period from	to

Commission File Number 1-2256

## **EXXON MOBIL CORPORATION**

(Exact name of registrant as specified in its charter)

## **NEW JERSEY**

(State or other jurisdiction of incorporation or organization)

## 13-5409005 (I.R.S. Employer Identification Number)

## 5959 LAS COLINAS BOULEVARD, IRVING, TEXAS 75039-2298

(	Address	of	princi	na1	executive	offices'	(Z)	in (	Code	١
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(972) 444-1000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the
Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was
required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Accelerated filer "

Non-accelerated filer "

Smaller reporting company "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class Common stock, without par value Outstanding as of March 31, 2014 4,294,374,730

## **EXXON MOBIL CORPORATION**

## **FORM 10-Q**

## FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2014

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PART I. FINANCIAL INFOI	RMATION	
Item 1. Financial Statements		
EXXON MOBIL CORPOR	RATION	
CONDENSED CONSOLIDATED STATI	EMENT OF INCOME	
(millions of dollars)		
	Three Mon	
	Marc	<u> </u>
	2014	2013
Revenues and other income		
Sales and other operating revenue (1)	101,760	103,378
Income from equity affiliates	4,108	4,418
Other income	905	561
Total revenues and other income	106,773	108,357
Costs and other deductions		
Crude oil and product purchases	58,314	59,449
Production and manufacturing expenses	10,088	9,736
Selling, general and administrative expenses	3,132	3,118
Depreciation and depletion	4,192	4,110
Exploration expenses, including dry holes	317	445
Interest expense	66	24
Sales-based taxes (1)	7,416	7,492
Other taxes and duties	8,021	7,945
Total costs and other deductions	91,546	92,319
Income before income taxes	15,227	16,038
Income taxes	5,857	6,277
Net income including noncontrolling interests	9,370	9,761
Net income attributable to noncontrolling interests	270	261
Net income attributable to ExxonMobil	9,100	9,500
Earnings per common share (dollars)	2.10	2.12
Earnings per common share - assuming dilution (dollars)	2.10	2.12

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Dividends per common share (dollars)		0.63		0.57		
(1) Sales-based taxes included in sales and other operating revenue			7,416		7,492	

CONDENSED CONSOLIDATED STATEMENT OF COM	I REHENSIVE INCOM	VIII		
(millions of dollars)				
		nths Ended		
		March 31,		
	2014	2013		
Net income including noncontrolling interests	9,370	9,761		
Other comprehensive income (net of income taxes)				
Foreign exchange translation adjustment	(786)	(1,209)		
Adjustment for foreign exchange translation (gain)/loss included in net income	82	-		
Postretirement benefits reserves adjustment (excluding amortization)	(84)	65		
Amortization and settlement of postretirement benefits reserves adjustment				
included in net periodic benefit costs	316	444		
Unrealized change in fair value of stock investments	(54)	_		
Total other comprehensive income	(526)	(700)		
Comprehensive income including noncontrolling interests	8,844	9,061		
Comprehensive income attributable to noncontrolling	59	144		
interests  Comprehensive income attributable to ExxonMobil	8,785	8,9		

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	EXXON MOBIL CORPORA		
	CONDENSED CONSOLIDATED BAI	LANCE SHEET	
	(millions of dollars)		
		Mar. 31,	Dec. 31,
		2014	2013
Assets			
	urrent assets		
	Cash and cash equivalents	5,601	4,644
	Cash and cash equivalents – restricted	204	269
	Notes and accounts receivable – net	32,480	33,152
	Inventories		
	Crude oil, products and merchandise	14,439	12,117
	Materials and supplies	4,129	4,018
	Other current assets	5,011	5,108
	Total current assets	61,864	59,308
In	vestments, advances and long-term receivables	37,169	36,328
Pı	operty, plant and equipment – net	245,897	243,650
О	ther assets, including intangibles – net	8,103	7,522
	Total assets	353,033	346,808
Liabilities			
C	urrent liabilities		
	Notes and loans payable	9,223	15,808
	Accounts payable and accrued liabilities	52,109	48,085
	Income taxes payable	8,776	7,831
	Total current liabilities	70,108	71,724
Lo	ong-term debt	12,144	6,891
Po	ostretirement benefits reserves	20,215	20,646
D	eferred income tax liabilities	40,783	40,530
Lo	ong-term obligations to equity companies	4,877	4,742
O	ther long-term obligations	22,015	21,780
	Total liabilities	170,142	166,313
Commitme	ents and contingencies (Note 2)		
Equity			
	ommon stock without par value		
	(9,000 million shares authorized, 8,019 million shares issued)	10,276	10,077

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E	Earnings reinvested	393,800	387,432
A	Accumulated other comprehensive income	(11,040)	(10,725)
C	Common stock held in treasury		
	(3,725 million shares at Mar. 31, 2014 and		
	3,684 million shares at Dec. 31, 2013)	(216,638)	(212,781)
	ExxonMobil share of equity	176,398	174,003
N	Noncontrolling interests	6,493	6,492
	Total equity	182,891	180,495
	Total liabilities and equity	353,033	346,808

EXXON MOBIL CORPORATION		
CONDENSED CONSOLIDATED STATEMENT OF (millions of dollars)	CASH FLOWS	
(minons of donars)		
	Three Mon	nths Ended
	Marc	ch 31,
	2014	2013
Cash flows from operating activities		
Net income including noncontrolling interests	9,370	9,761
Depreciation and depletion	4,192	4,110
Changes in operational working capital, excluding cash and debt	2,452	2,321
All other items – net	(911)	(2,600)
Net cash provided by operating activities	15,103	13,592
Cash flows from investing activities		
Additions to property, plant and equipment	(7,328)	(7,494)
Proceeds associated with sales of subsidiaries, property, plant and		
equipment, and sales and returns of investments	1,111	360
Additional investments and advances	(457)	(3,032)
Other investing activities – net	368	112
Net cash used in investing activities	(6,306)	(10,054)
Cook flows from financiae activities		
Cash flows from financing activities	5,500	5
Additions to long-term debt		5
Additions/(reductions) in short-term debt – net	(6,668)	1,587
Cash dividends to ExxonMobil shareholders	(2,732)	(2,561)
Cash dividends to noncontrolling interests	(58)	(105)
Changes in noncontrolling interests	(2.960)	(1)
Common stock acquired	(3,860)	(5,621)
Common stock sold  Net cash used in financing activities	(7,816)	(6,694)
Effects of exchange rate changes on cash	(24)	(212)
Increase/(decrease) in cash and cash equivalents	957	(3,368)
Cash and cash equivalents at beginning of period	4,644	9,582
Cash and cash equivalents at end of period  Cash and cash equivalents at end of period	5,601	6,214
Cash and Cash equivalents at end of period	3,001	0,214

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Supplemental Disclosures						
	Income taxes paid		4,145		7,220	
	Cash interest paid		87		105	

								PORATIO						
CO	ND	DENSED	C	ONSOLID				ENT OF C	HA	ANGES IN	E(	QUITY		
$H_{TT}$			T	1 1	$\frac{1}{1}$	millions of	<u>dol</u>	lars)	П		T		T	
				Fyvor	M	lobil Share	οf	<u> </u> Fanity		1	+		-	-
			T	EXXU		ccumulated		Equity 	П		+			1
			t		A	Other	-	Common	H		+		-	
			t			Compre-		Stock	E	xxonMobil		Non-		
	C	ommon	t	Earnings		hensive		Held in	IŤ	Share of	_	ontrolling		Total
		Stock		Reinvested		Income		Treasury	Ħ	Equity	_	Interests		Equity
			T						Ħ					
Balance as of December 31, 2012		9,653		365,727		(12,184)		(197,333)		165,863		5,797		171,660
Amortization of stock-based awards		212		-		-		-		212		-		212
Tax benefits related stock-based	to													
awards		188		-		-		-		188		-		188
Other		(388)		-		-		-	Ш	(388)		241		(147)
Net income for the period		-		9,500		-		-		9,500		261		9,761
Dividends – common shares		-		(2,561)		-		-		(2,561)		(105)		(2,666)
Other comprehensive income		-		-		(583)		-		(583)		(117)		(700)
Acquisitions, at cost		-		-		-		(5,621)		(5,621)		(1)		(5,622)
Dispositions		-		_		-		391		391		-		391
Balance as of March 31, 2013		9,665		372,666		(12,767)		(202,563)		167,001		6,076		173,077
			1		1				Ц		$\perp$		_	
Balance as of December 31, 2013		10,077		387,432		(10,725)		(212,781)		174,003		6,492		180,495
Amortization of stock-based awards		201		-		-		-		201		-		201
Tax benefits related to stock-based														
awards		3	T	-	T	-	T	-	Ħ	3	T	-	Ť	3

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Other		(5)		-		-		-		(5)		-		(5)
Net income for the period		-		9,100		-		-		9,100		270		9,370
Dividends – common shares		-		(2,732)		-		-		(2,732)		(58)		(2,790)
Other comprehensive income		-		-		(315)		-		(315)		(211)		(526)
Acquisitions, at cost		-		-		-		(3,860)		(3,860)		-		(3,860)
Dispositions		-		-		-		3		3		-		3
Balance as of March 31, 2014		10,276		393,800		(11,040)		(216,638)		176,398		6,493		182,891
	T		T		Ħ				Ħ				T	
		Three M	lor	oths Ended	M	arch 31,				Three Mo	on	ths Ended 2013	Ma	arch 31,
				Held in								Held in		
Common Stock Share Activity		Issued		Treasury	o	utstanding				Issued		Treasury	<b>o</b>	utstanding
		(1	mil	llions of sho	ires	s)				(m	ill	ions of sha	res	)
					Ц									
Balance as of December 31		8,019		(3,684)		4,335				8,019		(3,517)		4,502
Acquisitions		-		(41)		(41)				-		(63)		(63)
Dispositions	$\perp$	-	Ц	-	Ц	-	1		Ш	-	igsquare	7		7
Balance as of March 31		8,019		(3,725)		4,294				8,019		(3,573)		4,446

#### EXXON MOBIL CORPORATION

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## 1. Basis of Financial Statement Preparation

These unaudited condensed consolidated financial statements should be read in the context of the consolidated financial statements and notes thereto filed with the Securities and Exchange Commission in the Corporation's 2013 Annual Report on Form 10-K. In the opinion of the Corporation, the information furnished herein reflects all known accruals and adjustments necessary for a fair statement of the results for the periods reported herein. All such adjustments are of a normal recurring nature. Prior data has been reclassified in certain cases to conform to the current presentation basis.

The Corporation's exploration and production activities are accounted for under the "successful efforts" method.

## 2. Litigation and Other Contingencies

## Litigation

A variety of claims have been made against ExxonMobil and certain of its consolidated subsidiaries in a number of pending lawsuits. Management has regular litigation reviews, including updates from corporate and outside counsel, to assess the need for accounting recognition or disclosure of these contingencies. The Corporation accrues an undiscounted liability for those contingencies where the incurrence of a loss is probable and the amount can be reasonably estimated. If a range of amounts can be reasonably estimated and no amount within the range is a better estimate than any other amount, then the minimum of the range is accrued. The Corporation does not record liabilities when the likelihood that the liability has been incurred is probable but the amount cannot be reasonably estimated or when the liability is believed to be only reasonably possible or remote. For contingencies where an unfavorable outcome is reasonably possible and which are significant, the Corporation discloses the nature of the contingency and, where feasible, an estimate of the possible loss. For purposes of our contingency disclosures, "significant" includes material matters as well as other matters which management believes should be disclosed. ExxonMobil will continue to defend itself vigorously in these matters. Based on a consideration of all relevant facts and circumstances, the Corporation does not believe the ultimate outcome of any currently pending lawsuit against ExxonMobil will have a material adverse effect upon the Corporation's operations, financial condition, or financial statements taken as a whole.

## **Other Contingencies**

The Corporation and certain of its consolidated subsidiaries were contingently liable at March 31, 2014, for guarantees relating to notes, loans and performance under contracts. Where guarantees for environmental remediation and other similar matters do not include a stated cap, the amounts reflect management's estimate of the maximum potential exposure. These guarantees are not reasonably likely to have a material effect on the Corporation's financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.

				A	s of I	March 31, 20	)14			
			Equity			Other				
			Company			Third Party				
			Obligations (1)			Obligations		Т	Total	
				(	milli	ons of dollar	s)			
Guarantee	es									
	Debt-related		3,187			46			3,233	
	Other		4,309			4,437			8,746	
		Total	7,496			4,483		1	1,979	
(1) Exxon	Mobil share									

Additionally, the Corporation and its affiliates have numerous long-term sales and purchase commitments in their various business activities, all of which are expected to be fulfilled with no adverse consequences material to the Corporation's operations or financial condition. The Corporation's outstanding unconditional purchase obligations at March 31, 2014, were similar to those at the prior year-end period. Unconditional purchase obligations as defined by accounting standards are those long-term commitments that are noncancelable or cancelable only under certain conditions, and that third parties have used to secure financing for the facilities that will provide the contracted goods or services.

The operations and earnings of the Corporation and its affiliates throughout the world have been, and may in the future be, affected from time to time in varying degree by political developments and laws and regulations, such as forced divestiture of assets; restrictions on production, imports and exports; price controls; tax increases and retroactive tax claims; expropriation of property; cancellation of contract rights and environmental regulations. Both the likelihood of such occurrences and their overall effect upon the Corporation vary greatly from country to country and are not predictable.

In accordance with a nationalization decree issued by Venezuela's president in February 2007, by May 1, 2007, a subsidiary of the Venezuelan National Oil Company (PdVSA) assumed the operatorship of the Cerro Negro Heavy Oil Project. This Project had been operated and owned by ExxonMobil affiliates holding a 41.67 percent ownership interest in the Project. The decree also required conversion of the Cerro Negro Project into a "mixed enterprise" and an increase in PdVSA's or one of its affiliate's ownership interest in the Project, with the stipulation that if ExxonMobil refused to accept the terms for the formation of the mixed enterprise within a specified period of time, the government would "directly assume the activities" carried out by the joint venture. ExxonMobil refused to accede to the terms proffered by the government, and on June 27, 2007, the government expropriated ExxonMobil's 41.67 percent interest in the Cerro Negro Project. ExxonMobil's remaining net book investment in Cerro Negro producing assets is about \$750 million.

On September 6, 2007, affiliates of ExxonMobil filed a Request for Arbitration with the International Centre for Settlement of Investment Disputes (ICSID) invoking ICSID jurisdiction under Venezuela's Investment Law and the Netherlands-Venezuela Bilateral Investment Treaty. The ICSID Tribunal issued a decision on June 10, 2010, finding that it had jurisdiction to proceed on the basis of the Netherlands-Venezuela Bilateral Investment Treaty. The ICSID arbitration proceeding is continuing and a hearing on the merits was held in February 2012. At this time, the net impact of these matters on the Corporation's consolidated financial results cannot be reasonably estimated. Regardless, the Corporation does not expect the resolution to have a material effect upon the Corporation's operations or financial condition.

An affiliate of ExxonMobil is one of the Contractors under a Production Sharing Contract (PSC) with the Nigerian National Petroleum Corporation (NNPC) covering the Erha block located in the offshore waters of Nigeria. ExxonMobil's affiliate is the operator of the block and owns a 56.25 percent interest under the PSC. The Contractors

are in dispute with NNPC regarding NNPC's lifting of crude oil in excess of its entitlement under the terms of the PSC. In accordance with the terms of the PSC, the Contractors initiated arbitration in Abuja, Nigeria, under the Nigerian Arbitration and Conciliation Act. On October 24, 2011, a three-member arbitral Tribunal issued an award upholding the Contractors' position in all material respects and awarding damages to the Contractors jointly in an amount of approximately \$1.8 billion plus \$234 million in accrued interest. The Contractors petitioned a Nigerian federal court for enforcement of the award, and NNPC petitioned the same court to have the award set aside. On May 22, 2012, the court set aside the award. The Contractors have appealed that judgment. In June 2013, the Contractors filed a lawsuit against NNPC in the Nigerian federal high court in order to preserve their ability to seek enforcement of the PSC in the courts if necessary. At this time, the net impact of this matter on the Corporation's consolidated financial results cannot be reasonably estimated. However, regardless of the outcome of enforcement proceedings, the Corporation does not expect the proceedings to have a material effect upon the Corporation's operations or financial condition.

## 3. Other Comprehensive Income Information

	Cumulative Foreign	Post- retirement	Unrealized	
	Exchange	Benefits	Change in	
ExxonMobil Share of Accumulated Other	Translation	Reserves	Stock	
Comprehensive Income	Adjustment	Adjustment	Investments	Total
		(millions of do	ollars)	
Balance as of December 31, 2012	2,410	(14,594)	_	(12,184)
Current period change excluding amounts reclassified				, , - ,
from accumulated other comprehensive income	(1,088)	78	-	(1,010)
Amounts reclassified from accumulated other				
comprehensive income	-	427	-	427
Total change in accumulated other comprehensive income	(1,088)	505	-	(583)
Balance as of March 31, 2013	1,322	(14,089)	-	(12,767)
Balance as of December 31, 2013	(846)	(9,879)	_	(10,725)
Current period change excluding amounts reclassified	(8.10)	(3,012)		(10,720)
from accumulated other comprehensive income	(555)	(93)	(54)	(702)
Amounts reclassified from accumulated other				
comprehensive income	82	305	_	387
Total change in accumulated other comprehensive income	(473)	212	(54)	(315)
Balance as of March 31, 2014	(1,319)	(9,667)	(54)	(11,040)

							Three	Mor	ths	Ended
Amounts Accumu		ified Out of ner					N	larc	ch 31	l <b>,</b>
Comprel	hensive I	ncome - Before-tax Inc	come/(E	xpense	<u>)</u>		2014			2013
							(milli	ons o	of do	llars)
Foreign e	exchange	translation gain/(loss) ir	ncluded	in net ir	come					

	(Statement of Income line: Other income)	(82)		-
	Amortization and settlement of postretirement benefits reserves			
	adjustment included in net periodic benefit costs (1)	(451)		(644)
ſ				

<sup>(1)</sup> These accumulated other comprehensive income components are included in the computation of net periodic pension cost. (See Note 5 – Pension and Other Postretirement Benefits for additional details.)

T T (T								1		ns Ended
	Expense)/Credit For					1	+	IV.	<u>larch</u>	31,
<u>Components o</u> <u>Income</u>	f Other Comprehensive							2014		2013
								(millio	ons of	dollars)
Foreign exchan	ge translation adjustment							(32)		37
Postretirement	benefits reserves adjustmer	ıt (exclu	ding a	mortiza	tion)			50		(19)
Amortization as	nd settlement of postretiren	nent ben	efits re	eserves						
adjust	ment included in net period	lic bene	fit cost	S				(135)		(200)
Unrealized char	nge in fair value of stock in	vestmer	nts					29		-
Total								(88)		(182)

## 4. Earnings Per Share

		Three Mon	
		2014	2013
Earnings per	common share		
Net income a	ributable to ExxonMobil (millions of dollars)	9,100	9,500
Weighted ave	age number of common shares outstanding (millions of	4,328	4,485
Earnings per	ommon share (dollars) (1)	2.10	2.12
<u> </u>			

<sup>(1)</sup> The calculation of earnings per common share and earnings per common share – assuming dilution are the same in each period shown.

## 5. Pension and Other Postretirement Benefits

		Three Mor	nths Ended
		Marc	ch 31,
		2014	2013
		(millions	of dollars)
<b>Components of</b>	net benefit cost		
Pensio	n Benefits - U.S.		
	Service cost	177	187
	Interest cost	202	187
	Expected return on plan assets	(200)	(209)
	Amortization of actuarial loss/(gain) and prior service cost	104	164
	Net pension enhancement and curtailment/settlement cost	112	167
	Net benefit cost	395	496
Pensio	n Benefits - Non-U.S.		
	Service cost	150	178
	Interest cost	285	277
	Expected return on plan assets	(298)	(292)

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	Amortization of actuarial loss/(gain) and prior service cost	192	250
	Net benefit cost	329	413
Oth	er Postretirement Benefits		
	Service cost	37	36
	Interest cost	92	91
	Expected return on plan assets	(9)	(10)
	Amortization of actuarial loss/(gain) and prior service cost	43	63
	Net benefit cost	163	180

#### 6. Financial Instruments

The fair value of financial instruments is determined by reference to observable market data and other valuation techniques as appropriate. The only category of financial instruments where the difference between fair value and recorded book value is notable is long-term debt. The estimated fair value of total long-term debt, excluding capitalized lease obligations, was \$12,086 million at March 31, 2014, and \$6,787 million at December 31, 2013, as compared to recorded book values of \$11,786 million at March 31, 2014, and \$6,516 million at December 31, 2013. The increase in the estimated fair value and book value of long-term debt reflects the Corporation's issuance of \$5,500 million of long-term debt in the first quarter of 2014. The \$5,500 million of long-term debt is comprised of \$750 million of floating-rate notes due in 2017, \$500 million of floating-rate notes due in 2019, \$1,500 million of 0.921% notes due in 2017, \$1,750 million of 1.819% notes due in 2019, and \$1,000 million of 3.176% notes due in 2024.

The fair value of long-term debt by hierarchy level at March 31, 2014, is: Level 1 \$11,142 million; Level 2 \$880 million; and Level 3 \$64 million. Level 1 represents quoted prices in active markets. Level 2 includes debt whose fair value is based upon a publicly available index. Level 3 involves using internal data augmented by relevant market indicators if available.

#### 7. Disclosures about Segments and Related Information

		Three Mont	ths Ended
		March	n 31,
		2014	2013
Earnings Afte	r Income Tax	(millions o	f dollars)
Up	stream		
	United States	1,244	859
	Non-U.S.	6,539	6,178
Do	wnstream		
	United States	623	1,039
	Non-U.S.	190	506
Ch	emical		
	United States	679	752
	Non-U.S.	368	385
All	other	(543)	(219)
Со	rporate total	9,100	9,500
Sales and Oth	er Operating Revenue (1)		
Up	stream		
	United States	4,322	2,872
	Non-U.S.	5,827	6,160
Do	wnstream		
	United States	30,412	30,998

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	Non-U.S.	51,288	53,40
Chemica	.1		
	United States	3,876	3,88
	Non-U.S.	6,032	6,05
All other		3	
Corporat	te total	101,760	103,37
(1) Includes sales-ba	sed taxes		
Intersegment Rever	nue		
Upstrear	n		
	United States	2,063	2,27
	Non-U.S.	10,781	11,38
Downstr	eam		
	United States	4,909	5,17
	Non-U.S.	12,842	13,51
Chemica	.1		
	United States	2,634	3,22
	Non-U.S.	2,267	2,06
All other		67	6

## **EXXON MOBIL CORPORATION**

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

		First Thre	
<u>Earnings</u>	(U.S. GAAP)	2014	2013
		(millions o	of dollars)
Upstream			
	United States	1,244	859
	Non-U.S.	6,539	6,178
Downstrea	ım		
	United States	623	1,039
	Non-U.S.	190	506
Chemical			
	United States	679	752
	Non-U.S.	368	385
Corporate	and financing	(543)	(219
	Net Income attributable to ExxonMobil	9,100	9,500
 Earnings p	per common share (dollars)	2.10	2.12
Earnings per common share - assuming dilution (dollars)		2.10	2.12

References in this discussion to corporate earnings mean net income attributable to ExxonMobil (U.S. GAAP) from the consolidated income statement. Unless otherwise indicated, references to earnings, Upstream, Downstream, Chemical and Corporate and Financing segment earnings, and earnings per share are ExxonMobil's share after excluding amounts attributable to noncontrolling interests.

## **REVIEW OF FIRST QUARTER 2014 RESULTS**

ExxonMobil's first quarter earnings and cash flow reflect the company's continuing focus on delivering profitable

growth and creating long-term shareholder value. Strong performance in the Upstream benefitted from improved production mix and increased unit profitability.

First quarter 2014 earnings were \$9.1 billion, down 4 percent from the first quarter of 2013. Upstream earnings were \$7.8 billion, up 11 percent from the previous year.

Capital and exploration expenditures for the first quarter were \$8.4 billion, down 28 percent from the first quarter of 2013.

The Corporation distributed \$5.7 billion to shareholders in the first quarter through dividends and share purchases to reduce shares outstanding.

		First Three Months			nths
		2014			2013
		(millions of dollar		lars)	
<u>Upstream earnings</u>					
United States		1,244			859
Non-U.S.		6,539			6,178
	Total	7,783			7,037

Upstream earnings were \$7,783 million in the first three months of 2014, up \$746 million from the first quarter of 2013. Higher natural gas realizations, partially offset by lower liquids realizations, increased earnings by \$410 million. Production volume and mix effects increased earnings by \$20 million. All other items, including asset management impacts, increased earnings by \$320 million.

On an oil-equivalent basis, production decreased 5.6 percent from the first quarter of 2013. Excluding the impact of the expiry of the Abu Dhabi onshore concession, production decreased 2.9 percent.

Liquids production totaled 2,148 kbd (thousands of barrels per day), down 45 kbd from the first quarter of 2013. The Abu Dhabi onshore concession expiry reduced volumes by 118 kbd. Excluding this impact, liquids production was up 3.3 percent, driven by project ramp-up, mainly at Kearl, and lower downtime.

First quarter natural gas production was 12,016 mcfd (millions of cubic feet per day), down 1,197 mcfd from 2013, primarily due to lower demand.

Earnings from U.S. Upstream operations were \$1,244 million, \$385 million higher than the first quarter of 2013. Non-U.S. Upstream earnings were \$6,539 million, up \$361 million from the prior year.

		First Quarter	
Upstream ad	ditional information	(thousands of barrels daily)	
Volumes reco	onciliation (Oil-equivalent production)(1)		
2013		4,395	
	Entitlements - Net Interest	(3)	
	Entitlements - Price / Spend	(49)	
	Quotas	_	
	Divestments	(20)	
	United Arab Emirates Onshore Concession Expiry	(118)	
	Net Growth	(54)	
2014		4,151	
1) Gas conve	rted to oil-equivalent at 6 million cubic feet = 1 thou	isand barrels.	

Listed below are descriptions of ExxonMobil's entitlement volume effects. These descriptions are provided to facilitate understanding of the terms.

Production Sharing Contract (PSC) Net Interest Reductions are contractual reductions in ExxonMobil's share of production volumes covered by PSCs. These reductions typically occur when cumulative investment returns or production volumes achieve thresholds as specified in the PSCs. Once a net interest reduction has occurred, it typically will not be reversed by subsequent events, such as lower crude oil prices.

*Price and Spend Impacts on Volumes* are fluctuations in ExxonMobil's share of production volumes caused by changes in oil and gas prices or spending levels from one period to another. For example, at higher prices, fewer barrels are required for ExxonMobil to recover its costs. According to the terms of contractual arrangements or government royalty regimes, price or spending variability can increase or decrease royalty burdens and/or volumes attributable to ExxonMobil. These effects generally vary from period to period with field spending patterns or market prices for crude oil or natural gas.

			First Three Months		nths	
			2014			2013
			(millions of dollars		lars)	
Downstream	<u>earnings</u>					
	United States		623			1,039
	Non-U.S.		190			506
		Total	813			1,545

For the first three months, Downstream earnings were \$813 million, down \$732 million from the first quarter of 2013. Weaker margins, mainly in refining, decreased earnings by \$740 million. Volume and mix effects increased earnings by \$80 million. All other items decreased earnings by a net \$70 million. Petroleum product sales of 5,817 kbd were 62 kbd higher than last year's first quarter.

Earnings from the U.S. Downstream were \$623 million, down \$416 million from the first quarter of 2013. Non-U.S. Downstream earnings of \$190 million were \$316 million lower than last year.

			First Three Month		
			2014		2013
			(millions of dollars		
Chemical ea	<u>rnings</u>				
	United States		679		752
	Non-U.S.		368		385
		Total	1,047		1,137

Chemical earnings of \$1,047 million for the first three months were \$90 million lower than the first quarter of 2013. Weaker margins decreased earnings by \$90 million, while volume and mix effects increased earnings by \$40 million. All other items decreased earnings by \$40 million. First quarter prime product sales of 6,128 kt (thousands of metric tons) were 218 kt higher than last year's first quarter, driven by increased Singapore production.

				First Three Months		nths	
				2014			2013
				(millions of dollars)		lars)	
Corporate an	d financing ea	arnings		(543)			(219)

Corporate and financing expenses were \$543 million for the first three months of 2014, up \$324 million from the first quarter of 2013, due primarily to the absence of favorable tax impacts.

LIQUIDITY AND CAPITAL RESOURCES		
	First Three Months	
	2014	2013
	(millions o	of dollars)
Net cash provided by/(used in)		
Operating activities	15,103	13,592
Investing activities	(6,306)	(10,054)
Financing activities	(7,816)	(6,694)
Effect of exchange rate changes	(24)	(212)
Increase/(decrease) in cash and cash equivalents	957	(3,368)
Cash and cash equivalents (at end of period)	5,601	6,214
Cash and cash equivalents – restricted (at end of period)	204	376
Total cash and cash equivalents (at end of period)	5,805	6,590
Cash flow from operations and asset sales		
Net cash provided by operating activities (U.S. GAAP)	15,103	13,592
Proceeds associated with sales of subsidiaries, property, plant & equipment,		
and sales and returns of investments	1,111	360
Cash flow from operations and asset sales	16,214	13,952

Because of the ongoing nature of our asset management and divestment program, we believe it is useful for investors to consider proceeds associated with asset sales together with cash provided by operating activities when evaluating cash available for investment in the business and financing activities, including shareholder distributions.

Cash provided by operating activities totaled \$15.1 billion for the first three months of 2014, \$1.5 billion higher than 2013. The major source of funds was net income including noncontrolling interests of \$9.4 billion, a decrease of \$0.4 billion from the prior year period. The adjustment for the noncash provision of \$4.2 billion for depreciation and depletion increased by \$0.1 billion. Changes in operational working capital added to cash flows in both periods. All other items net decreased cash by \$0.9 billion in 2014 and by \$2.6 billion in 2013. For additional details, see the Condensed Consolidated Statement of Cash Flows on page 6.

Investing activities for the first three months of 2014 used net cash of \$6.3 billion, a decrease of \$3.7 billion compared to the prior year. Spending for additions to property, plant and equipment of \$7.3 billion was \$0.2 billion lower than

2013. Proceeds from asset sales of \$1.1 billion increased \$0.8 billion. Additional investment and advances decreased \$2.6 billion to \$0.5 billion reflecting the absence of the 2013 acquisition of Celtic Exploration Ltd.

Cash flow from operations and asset sales in the first quarter of 2014 of \$16.2 billion, including asset sales of \$1.1 billion, increased \$2.3 billion from the comparable 2013 period.

During the first quarter of 2014, the Corporation issued \$5.5 billion of long-term debt and used the proceeds to reduce short-term debt. Net cash used in financing activities of \$7.8 billion in the first quarter of 2014 was \$1.1 billion higher than 2013 reflecting total debt reduction in 2014 and short-term debt issuance in 2013, partially offset by a lower level of purchases of shares of ExxonMobil stock in 2014.

During the first quarter of 2014, Exxon Mobil Corporation purchased 40.5 million shares of its common stock for the treasury at a gross cost of \$3.9 billion. These purchases included \$3 billion to reduce the number of shares outstanding with the balance used to acquire shares in conjunction with the company's benefit plans and programs. Shares outstanding decreased from 4,335 million at year-end 2013 to 4,294 million at the end of the first quarter 2014. Purchases may be made in both the open market and through negotiated transactions, and may be increased, decreased or discontinued at any time without prior notice.

The Corporation distributed to shareholders a total of \$5.7 billion in the first quarter of 2014 through dividends and share purchases to reduce shares outstanding.

Total cash and cash equivalents of \$5.8 billion at the end of the first quarter of 2014 compared to \$6.6 billion at the end of the first quarter of 2013.

Total debt of \$21.4 billion compared to \$22.7 billion at year-end 2013. The Corporation's debt to total capital ratio was 10.5 percent at the end of the first quarter of 2014 compared to 11.2 percent at year-end 2013.

While the Corporation issues long-term debt from time to time, the Corporation currently expects to cover its near-term financial requirements predominantly with internally generated funds, supplemented by its revolving commercial paper program.

The Corporation, as part of its ongoing asset management program, continues to evaluate its mix of assets for potential upgrade. Because of the ongoing nature of this program, dispositions will continue to be made from time to time which will result in either gains or losses. Additionally, the Corporation continues to evaluate opportunities to enhance its business portfolio through acquisitions of assets or companies, and enters into such transactions from time to time. Key criteria for evaluating acquisitions include potential for future growth and attractive current valuations. Acquisitions may be made with cash, shares of the Corporation's common stock, or both.

Litigation and other contingencies are discussed in Note 2 to the unaudited condensed consolidated financial statements.

TAXES		
	First Three Months	
	2014 2013	
	(millions of dollars)	
Income taxes	5,857 6,277	
Effective income tax rate	45 % 46 9	%
Sales-based taxes	7,416 7,492	
All other taxes and duties	8,857 8,781	

Total	22,130	22,550	
10001	,	,	

Income, sales-based and all other taxes and duties totaled \$22.1 billion for the first quarter of 2014, a decrease of \$0.4 billion from 2013. Income tax expense decreased by \$0.4 billion to \$5.9 billion reflecting lower pre-tax income and a lower effective tax rate. The effective income tax rate was 45 percent compared to 46 percent in the prior year period. Sales-based taxes and all other taxes and duties were flat at \$16.3 billion.

	First Thre	a Months	
	2014	2013	
	(millions of dollars)		
To the second control of the second control	7.264	10.947	
Upstream (including exploration expenses)	7,264	10,847	
Downstream	540	609	
Chemical	630	316	
Other	2	3	
Total	8,436	11,775	

Capital and exploration expenditures in the first quarter of 2014 were \$8.4 billion, down 28 percent from first quarter of 2013, reflecting the absence of the \$3.1 billion Celtic Exploration Ltd. acquisition. The Corporation anticipates an average investment profile of about \$37 billion per year for the next several years. Actual spending could vary depending on the progress of individual projects and property acquisitions.

#### FORWARD-LOOKING STATEMENTS

Statements relating to future plans, projections, events or conditions are forward-looking statements. Actual results, including project plans, costs, timing, and capacities; capital and exploration expenditures; resource recoveries; and share purchase levels, could differ materially due to factors including: changes in oil or gas prices or other market or economic conditions affecting the oil and gas industry, including the scope and duration of economic recessions; the outcome of exploration and development efforts; changes in law or government regulation, including tax and environmental requirements; the outcome of commercial negotiations; changes in technical or operating conditions; and other factors discussed under the heading "Factors Affecting Future Results" in the "Investors" section of our website and in Item 1A of ExxonMobil's 2013 Form 10-K. We assume no duty to update these statements as of any future date.

The term "project" as used in this report can refer to a variety of different activities and does not necessarily have the same meaning as in any government payment transparency reports.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

Information about market risks for the three months ended March 31, 2014, does not differ materially from that discussed under Item 7A of the registrant's Annual Report on Form 10-K for 2013.

## **Item 4. Controls and Procedures**

As indicated in the certifications in Exhibit 31 of this report, the Corporation's Chief Executive Officer, Principal Financial Officer and Principal Accounting Officer have evaluated the Corporation's disclosure controls and procedures as of March 31, 2014. Based on that evaluation, these officers have concluded that the Corporation's disclosure controls and procedures are effective in ensuring that information required to be disclosed by the Corporation in the reports that it files or submits under the Securities Exchange Act of 1934, as amended, is accumulated and communicated to them in a manner that allows for timely decisions regarding required disclosures and are effective in ensuring that such information is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms. There were no changes during the Corporation's last fiscal quarter that materially affected, or are reasonably likely to materially affect, the Corporation's internal control over financial reporting.

## PART II. OTHER INFORMATION

## **Item 1. Legal Proceedings**

Regarding the administrative orders issued by the United States Environmental Protection Agency (USEPA) to XTO Energy Inc. (XTO) for alleged violations of the Clean Water Act at three XTO locations in West Virginia reported in the Corporation's Form 10-Q for the first quarter of 2012, the restoration plan for one site has been approved and the physical portion of the restoration has been commenced. The plans for two other sites are still under review by USEPA. XTO has voluntarily disclosed five additional West Virginia sites to the USEPA. XTO has submitted delineation reports for the additional sites which USEPA is reviewing. Negotiations continue on a Consent Decree to resolve outstanding penalty and compliance issues. It is expected that the USEPA will seek penalties from XTO in excess of \$100,000 to resolve the matters at all of the sites.

On April 11, 2014, ExxonMobil Oil Corporation (EMOC) signed an agreement with South Coast Air Quality Management District (AQMD) to resolve the issues relating to three parallel flare lines at EMOC's Torrance Refinery in California as reported in the Corporation's Form 10-Q for the third quarter of 2013. Under the settlement, AQMD will give EMOC a full release of all pending AQMD Notices of Violation and all violations related to and arising from the lines from 1998 through December 31, 2013, in exchange for ExxonMobil's payment of a civil penalty of \$8.1 million and the Refinery's commitment to permanently close off the three lines before December 31, 2015. In addition, ExxonMobil will owe \$14.5 million in back flare mitigation fees (initially paying 50% and retaining 50%) with the opportunity to apply 100% of the back mitigation fees towards one or more AQMD approved Mitigation Projects at or near the Torrance Refinery. ExxonMobil will also pay back emissions fees through 2012 in the amount of \$320,000.

With respect to the enforcement action filed by the United States, on behalf of the USEPA, and the State of Arkansas, on behalf of the Arkansas Department of Environmental Quality, against ExxonMobil Pipeline Company related to the discharge of crude oil from the Pegasus Pipeline in Mayflower, Faulkner County, Arkansas, previously reported in the Corporation's Forms 10-Q for the first, second and third quarters of 2013, the court has issued an order setting a trial date of February 24, 2015.

Refer to the relevant portions of Note 2 of this Quarterly Report on Form 10-Q for further information on legal proceedings.

Item 2. U	Jnregistered Sale	es of Equity Securities an	nd Use of Proceeds	5	
	Iss	uer Purchase of Equity	Securities for Qua	arter Ended March 31, 20	014
				Total Number of	Maximum Number
				Shares Purchased	of Shares that May
		Total Number	Average	as Part of Publicly	Yet Be Purchased
		of Shares	Price Paid	Announced Plans	Under the Plans or
Period		Purchased	per Share	or Programs	Programs
January 2	014	13,628,922	\$97.93	13,628,922	
February :	2014	12,887,419	\$92.98	12,887,419	
March 20	14	13,981,145	\$94.89	13,981,145	
То	otal	40,497,486	\$95.31	40,497,486	(See Note 1)

Note 1 - On August 1, 2000, the Corporation announced its intention to resume purchases of shares of its common stock for the treasury both to offset shares issued in conjunction with company benefit plans and programs and to gradually reduce the number of shares outstanding. The announcement did not specify an amount or expiration date. The Corporation has continued to purchase shares since this announcement and to report purchased volumes in its quarterly earnings releases. In its most recent earnings release dated May 1, 2014, the Corporation stated that second quarter 2014 share purchases to reduce shares outstanding are anticipated to equal \$3 billion. Purchases may be made in both the open market and through negotiated transactions, and purchases may be increased, decreased or discontinued at any time without prior notice.

## Item 6. Exhibits

Exhibit	Description
31.1	Certification (pursuant to Securities Exchange Act Rule 13a-14(a)) by Chief Executive Officer.
31.2	Certification (pursuant to Securities Exchange Act Rule 13a-14(a)) by Principal Financial Officer.
31.3	Certification (pursuant to Securities Exchange Act Rule 13a-14(a)) by Principal Accounting Officer.
32.1	Section 1350 Certification (pursuant to Sarbanes-Oxley Section 906) by Chief Executive Officer.

32.2	Section 1350 Certification (pursuant to Sarbanes-Oxley Section 906) by Principal Financial
	Officer.
32.3	Section 1350 Certification (pursuant to Sarbanes-Oxley Section 906) by Principal Accounting
	Officer.
101	Interactive Data Files.

The registrant has not filed with this report copies of the instruments defining the rights of holders of long-term debt of the registrant and its subsidiaries for which consolidated or unconsolidated financial statements are required to be filed. The registrant agrees to furnish a copy of any such instrument to the Securities and Exchange Commission upon request.

## **EXXON MOBIL CORPORATION**

## **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## **EXXON MOBIL CORPORATION**

Date: May 7, 2014

By:

/s/ PATRICK T. MULVA

Patrick T. Mulva

Vice President, Controller and

Principal Accounting Officer

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## **INDEX TO EXHIBITS**

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