KLA TENCOR CORP Form 10-Q April 24, 2015 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

(Mark one)

QUARTERLY REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2015

or

TRANSITION REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to Commission File Number 000-09992

**KLA-Tencor Corporation** 

(Exact name of registrant as specified in its charter)

Delaware 04-2564110 (State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

One Technology Drive, Milpitas, California 95035 (Address of Principal Executive Offices) (Zip Code)

(408) 875-3000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer " Non-accelerated filer " Smaller reporting company "

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

As of April 10, 2015, there were 159,921,055 shares of the registrant's Common Stock, \$0.001 par value, outstanding.

# Table of Contents

# **INDEX**

		Page Numbe
PART I	FINANCIAL INFORMATION	
Item 1	Financial Statements (Unaudited)	
	Condensed Consolidated Balance Sheets as of March 31, 2015 and June 30, 2014	<u>3</u>
	Condensed Consolidated Statements of Operations for the Three Months and Nine Months Ended	4
	March 31, 2015 and 2014	<u>4</u>
	Condensed Consolidated Statements of Comprehensive Income for the Three Months and Nine Months Ended March 31, 2015 and 2014	<u>5</u>
	Condensed Consolidated Statements of Cash Flows for the Nine Months Ended March 31, 2015 and 2014	<u>6</u>
	Notes to Condensed Consolidated Financial Statements	7
Item 2	Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>7</u> <u>34</u>
Item 3	Quantitative and Qualitative Disclosures About Market Risk	<u>54</u>
Item 4	Controls and Procedures	<u>55</u>
PART II	OTHER INFORMATION	
Item 1	<u>Legal Proceedings</u>	<u>56</u>
Item 1A	Risk Factors	<u>56</u>
Item 2	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	72 72 72
Item 3	<u>Defaults Upon Senior Securities</u>	<u>72</u>
Item 4	Mine Safety Disclosures	<u>72</u>
Item 5	Other Information	<u>72</u>
Item 6	Exhibits	<u>73</u>
SIGNAT	<u>URES</u>	<u>74</u>
<u>EXHIBIT</u>	<u>CINDEX</u>	<u>75</u>

#### **Table of Contents**

### PART I. FINANCIAL INFORMATION

# ITEM 1.FINANCIAL STATEMENTS KLA-TENCOR CORPORATION

Condensed Consolidated Balance Sheets

(Unaudited)

(In thousands)	March 31, 2015	June 30, 2014
ASSETS		
Current assets:		
Cash and cash equivalents	\$621,892	\$630,861
Marketable securities	1,717,893	2,521,776
Accounts receivable, net	631,608	492,863
Inventories	632,353	656,457
Deferred income taxes	236,563	215,676
Other current assets	126,802	69,197
Total current assets	3,967,111	4,586,830
Land, property and equipment, net	321,081	330,263
Goodwill	335,291	335,355
Purchased intangibles, net	15,548	27,697
Other non-current assets	263,189	258,519
Total assets	\$4,902,220	\$5,538,664
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Accounts payable	\$103,189	\$103,422
Deferred system profit	146,355	147,923
Unearned revenue	58,295	59,176
Current portion of long-term debt	37,500	_
Other current liabilities	631,276	585,090
Total current liabilities	976,615	895,611
Non-current liabilities:		
Long-term debt	3,199,299	747,919
Unearned revenue	52,500	57,500
Other non-current liabilities	179,865	168,288
Total liabilities	4,408,279	1,869,318
Commitments and contingencies (Note 12 and Note 13)		
Stockholders' equity:		
Common stock and capital in excess of par value	534,330	1,220,504
Retained earnings (accumulated deficit)	(2,582	2,479,113
Accumulated other comprehensive income (loss)	(37,807	) (30,271 )
Total stockholders' equity	493,941	3,669,346
Total liabilities and stockholders' equity	\$4,902,220	\$5,538,664

See accompanying notes to condensed consolidated financial statements (unaudited).

# Table of Contents

### KLA-TENCOR CORPORATION Condensed Consolidated Statements of Operations (Unaudited)

	Three months ended March 31,		Nine months of March 31,	ended	
(In thousands, except per share amounts)	2015	2014	2015	2014	
Revenues:					
Product	\$565,181	\$670,083	\$1,545,663	\$1,716,006	
Service	173,278	161,516	512,054	479,059	
Total revenues	738,459	831,599	2,057,717	2,195,065	
Costs and operating expenses:					
Costs of revenues	320,282	342,826	891,962	906,297	
Engineering, research and development	124,583	134,161	401,777	401,021	
Selling, general and administrative	98,608	93,449	305,125	288,691	
Total costs and operating expenses	543,473	570,436	1,598,864	1,596,009	
Income from operations	194,986	261,163	458,853	599,056	
Interest income and other, net	1,976	3,479	7,339	9,168	
Interest expense	30,508	13,396	75,330	40,369	
Loss on extinguishment of debt and other, net	_	_	131,669		
Income before income taxes	166,454	251,246	259,193	567,855	
Provision for income taxes	34,816	47,665	35,054	113,831	
Net income	\$131,638	\$203,581	\$224,139	\$454,024	
Net income per share:					
Basic	\$0.81	\$1.22	\$1.37	\$2.73	
Diluted	\$0.81	\$1.21	\$1.36	\$2.70	
Cash dividends declared per share (including a special					
cash dividend of \$16.50 per share declared during the	\$0.50	\$0.45	\$18.00	\$1.35	
three	\$0.50	\$0.43	\$10.00	φ1.33	
months ended December 31, 2014)					
Weighted-average number of shares:					
Basic	161,559	166,253	163,494	166,184	
Diluted	162,794	167,989	164,930	168,355	

See accompanying notes to condensed consolidated financial statements (unaudited).

# Table of Contents

### KLA-TENCOR CORPORATION

Condensed Consolidated Statements of Comprehensive Income (Unaudited)

	Three months ended March 31,		Nine month March 31,		hs ended			
(In thousands)	2015		2014		2015		2014	
Net income	\$131,638	3	\$203,58	1	\$224,139	)	\$454,02	4
Other comprehensive income (loss):								
Currency translation adjustments:								
Change in currency translation adjustments	(4,687	)	(13	)	(21,756	)	3,908	
Change in income tax benefit or expense	2,370		113		8,343		(661	)
Net change related to currency translation adjustments	(2,317	)	100		(13,413	)	3,247	
Cash flow hedges:								
Change in net unrealized gains or losses	(1,309	)	(1,752	)	12,648		1,821	
Reclassification adjustments for net gains or losses included in net	(3,920	)	(934	`	(5,732	`	(3,472	`
income	(3,920	)	(934	)	(3,732)	)	(3,472	)
Change in income tax benefit or expense	1,885		962		(2,492	)	591	
Net change related to cash flow hedges	(3,344	)	(1,724	)	4,424		(1,060	)
Net change related to unrecognized losses and transition obligations in	1,212		142		2 525		542	
connection with defined benefit plans	1,212		142		2,525		342	
Available-for-sale securities:								
Change in net unrealized gains or losses	3,277		844		153		5,641	
Reclassification adjustments for gains or losses included in net income	(60	)	(281	)	(1,976	)	(1,728	)
Change in income tax benefit or expense	(822	)	(183	)	751		(1,346	)
Net change related to available-for-sale securities	2,395		380		(1,072	)	2,567	
Other comprehensive income (loss)	(2,054	)	(1,102	)	(7,536	)	5,296	
Total comprehensive income	\$129,584	4	\$202,479	9	\$216,600	3	\$459,32	20

See accompanying notes to condensed consolidated financial statements (unaudited).

# Table of Contents

# KLA-TENCOR CORPORATION

Condensed Consolidated Statements of Cash Flows (Unaudited)

	Nine months ended		
	March 31,		
(In thousands)	2015	2014	
Cash flows from operating activities:			
Net income	\$224,139	\$454,024	
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization	60,570	61,062	
Asset impairment charges	1,698	1,374	
Loss on extinguishment of debt and other, net	131,669		
Non-cash stock-based compensation expense	43,098	46,812	
Excess tax benefit from equity awards	(15,186	) (20,187	)
Net gain on sale of marketable securities and other investments	(1,976	) (1,728	)
Changes in assets and liabilities, net of impact of acquisition of business:			
Increase in accounts receivable, net	(162,234	) (34,193	)
Decrease (increase) in inventories	11,002	(47,481	)
Decrease (increase) in other assets	(62,492	) 8,470	
Increase in accounts payable	700	5,121	
Increase (decrease) in deferred system profit	(1,569	) 15,630	
Increase in other liabilities	59,008	41,342	
Net cash provided by operating activities	288,427	530,246	
Cash flows from investing activities:			
Acquisition of non-marketable securities		(1,345	)
Acquisition of business		(18,000	)
Capital expenditures, net	(36,554	) (54,436	)
Purchase of available-for-sale securities	(1,433,856	) (1,156,107	)
Proceeds from sale of available-for-sale securities	1,664,898	723,225	
Proceeds from maturity of available-for-sale securities	564,283	110,924	
Purchase of trading securities	(48,949	) (53,046	)
Proceeds from sale of trading securities	50,558	53,400	
Net cash provided by (used in) investing activities	760,380	(395,385	)
Cash flows from financing activities:			
Proceeds from issuance of debt, net of issuance costs	3,224,906	_	
Repayment of debt	(886,742	) —	
Issuance of common stock	29,578	92,100	
Tax withholding payments related to vested and released restricted stock units	(29,790	) (51,556	)
Common stock repurchases	(435,030	) (180,686	)
Payment of dividends to stockholders	(2,961,402	) (224,405	)
Excess tax benefit from equity awards	15,186	20,187	
Net cash used in financing activities	(1,043,294	) (344,360	)
Effect of exchange rate changes on cash and cash equivalents	(14,482	) 332	-
Net decrease in cash and cash equivalents	(8,969	) (209,167	)
Cash and cash equivalents at beginning of period	630,861	985,390	
Cash and cash equivalents at end of period	\$621,892	\$776,223	
Supplemental cash flow disclosures:	•	•	
Income taxes paid, net	\$65,830	\$76,877	
Interest paid	\$37,569	\$26,436	
•	,	•	

Non-cash activities:

Purchase of land, property and equipment - investing activities \$2,255 \$4,103

Dividends payable - financing activities \$41,412 \$—

See accompanying notes to condensed consolidated financial statements (unaudited).

#### **Table of Contents**

#### KLA-TENCOR CORPORATION

Notes to Condensed Consolidated Financial Statements (Unaudited)

#### NOTE 1 – BASIS OF PRESENTATION

Basis of Presentation. The condensed consolidated financial statements have been prepared by KLA-Tencor Corporation ("KLA-Tencor" or the "Company") pursuant to the rules and regulations of the U.S. Securities and Exchange Commission ("SEC"). Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to such rules and regulations. In the opinion of management, the unaudited interim financial statements reflect all adjustments (consisting only of normal, recurring adjustments) necessary for a fair statement of the financial position, results of operations, comprehensive income, and cash flows for the periods indicated. These financial statements and notes, however, should be read in conjunction with Item 8, "Financial Statements and Supplementary Data" included in the Company's Annual Report on Form 10-K for the fiscal year ended June 30, 2014, filed with the SEC on August 8, 2014.

The condensed consolidated financial statements include the accounts of KLA-Tencor and its majority-owned subsidiaries. All significant intercompany balances and transactions have been eliminated.

The results of operations for the nine months ended March 31, 2015, which include a pre-tax net loss of \$131.7 million incurred during the second quarter of the fiscal year ending June 30, 2015 as a result of the pre-tax net loss on extinguishment of debt (described in further detail below), are not necessarily indicative of the results that may be expected for any other interim period or for the full fiscal year ending June 30, 2015. The Company classified such pre-tax net loss on extinguishment of debt as an adjustment to reconcile net income to net cash provided by operating activities and the gross redemption payments for the prepayment of the 6.900% senior, unsecured long-term notes due in 2018 (the "2018 Senior Notes") as a cash outflow from financing activities in the condensed consolidated statements of cash flows for the nine months ended March 31, 2015.

Certain reclassifications have been made to the prior year's Condensed Consolidated Balance Sheet and notes to conform to the current year presentation. The reclassifications had no effect on the prior year's Condensed Consolidated Statements of Operations or Cash Flows.

Management Estimates. The preparation of the condensed consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions in applying the Company's accounting policies that affect the reported amounts of assets and liabilities (and related disclosure of contingent assets and liabilities) at the date of the condensed consolidated financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates.

Revenue Recognition. KLA-Tencor recognizes revenue when persuasive evidence of an arrangement exists, delivery has occurred or services have been rendered, the selling price is fixed or determinable, and collectibility is reasonably assured. The Company derives revenue from three sources—sales of systems, spare parts and services. In general, the Company recognizes revenue for systems when the system has been installed, is operating according to predetermined specifications and is accepted by the customer. When the Company has demonstrated a history of successful installation and acceptance, the Company recognizes revenue upon delivery and customer acceptance. Under certain circumstances, however, the Company recognizes revenue prior to acceptance from the customer, as follows:

When the customer fab has previously accepted the same tool, with the same specifications, and when the Company can objectively demonstrate that the tool meets all of the required acceptance criteria.

When system sales to independent distributors have no installation requirement, contain no acceptance agreement, and 100% payment is due based upon shipment.

When the installation of the system is deemed perfunctory.

When the customer withholds acceptance due to issues unrelated to product performance, in which case revenue is recognized when the system is performing as intended and meets predetermined specifications.

In circumstances in which the Company recognizes revenue prior to installation, the portion of revenue associated with installation is deferred based on estimated fair value, and that revenue is recognized upon completion of the installation.

#### **Table of Contents**

In many instances, products are sold in stand-alone arrangements. Services are sold separately through renewals of annual maintenance contracts. The Company has multiple element revenue arrangements in cases where certain elements of a sales arrangement are not delivered and accepted in one reporting period. To determine the relative fair value of each element in a revenue arrangement, the Company allocates arrangement consideration based on the selling price hierarchy. For substantially all of the arrangements with multiple deliverables pertaining to products and services, the Company uses vendor-specific objective evidence ("VSOE") or third-party evidence ("TPE") to allocate the selling price to each deliverable. The Company determines TPE based on historical prices charged for products and services when sold on a stand-alone basis. When the Company is unable to establish relative selling price using VSOE or TPE, the Company uses estimated selling price ("ESP") in its allocation of arrangement consideration. The objective of ESP is to determine the price at which the Company would transact a sale if the product or service were sold on a stand-alone basis. ESP could potentially be used for new or customized products. The Company regularly reviews relative selling prices and maintains internal controls over the establishment and updates of these estimates. In a multiple element revenue arrangement, the Company defers revenue recognition associated with the relative fair value of each undelivered element until that element is delivered to the customer. To be considered a separate element, the product or service in question must represent a separate unit of accounting, which means that such product or service must fulfill the following criteria: (a) the delivered item(s) has value to the customer on a stand-alone basis; and (b) if the arrangement includes a general right of return relative to the delivered item(s), delivery or performance of the undelivered item(s) is considered probable and substantially in the control of the Company. If the arrangement does not meet all the above criteria, the entire amount of the sales contract is deferred until all elements are accepted by the customer.

Trade-in rights are occasionally granted to customers to trade in tools in connection with subsequent purchases. The Company estimates the value of the trade-in right and reduces the revenue recognized on the initial sale. This amount is recognized at the earlier of the exercise of the trade-in right or the expiration of the trade-in right.

Spare parts revenue is recognized when the product has been shipped, risk of loss has passed to the customer and collection of the resulting receivable is probable.

Service and maintenance contract revenue is recognized ratably over the term of the maintenance contract. Revenue from services performed in the absence of a maintenance contract, including consulting and training revenue, is recognized when the related services are performed and collectibility is reasonably assured.

The Company sells stand-alone software that is subject to the software revenue recognition guidance. The Company periodically reviews selling prices to determine whether VSOE exists, and in situations where the Company is unable to establish VSOE for undelivered elements such as post-contract service, revenue is recognized ratably over the term of the service contract.

The Company also defers the fair value of non-standard warranty bundled with equipment sales as unearned revenue. Non-standard warranty includes services incremental to the standard 40-hour per week coverage for 12 months. Non-standard warranty is recognized ratably as revenue when the applicable warranty term period commences. The deferred system profit balance equals the amount of deferred system revenue that was invoiced and due on shipment, less applicable product and warranty costs. Deferred system revenue represents the value of products that have been shipped and billed to customers which have not met the Company's revenue recognition criteria. Deferred system profit does not include the profit associated with product shipments to certain customers in Japan, to whom title does not transfer until customer acceptance. Shipments to such customers in Japan are classified as inventory at cost until the time of acceptance.

Recent Accounting Pronouncements.

Recently Adopted

In July 2013, the Financial Accounting Standards Board ("FASB") issued an accounting standard update that provides guidance on the financial statement presentation of an unrecognized tax benefit when a net operating loss carryforward, a similar tax loss or a tax credit carryforward exists. Under the new standard, in most circumstances, an unrecognized tax benefit, or a portion of an unrecognized tax benefit, should be presented in the Company's financial statements as a reduction to a deferred tax asset for a net operating loss carryforward, a similar tax loss or a tax credit carryforward. This accounting standard update became effective for the Company's interim period ended September

30, 2014, and the adoption did not have a material impact on the Company's condensed consolidated financial statements.

#### **Table of Contents**

In June 2014, the FASB issued an accounting standard update regarding stock-based compensation that clarifies the accounting treatment when terms of an award provide that a performance target could be achieved after the requisite service period ends. The update requires that a performance target that affects vesting that could be achieved after the requisite service period ends be treated as a performance condition. The update is effective for the Company beginning in the first quarter of the Company's fiscal year ending June 30, 2017, with early adoption permitted. The Company early adopted this accounting standard update and the adoption did not have a material impact on the Company's condensed consolidated financial statements.

#### Updates Not Yet Effective

In April 2015, the FASB issued accounting standards update regarding simplification of the presentation of debt issuance costs, which requires that debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct deduction from the carrying amount of that debt liability, consistent with debt discounts. The update is effective for the Company beginning in the first quarter of the fiscal year ending June 30, 2017. Earlier adoption is permitted for financial statements that have not been previously issued and the Company is required to apply the guidance on a retrospective basis with additional disclosure requirements upon transition. The Company does not expect this adoption to have a material impact on its condensed consolidated financial statements. In May 2014, the FASB issued an accounting standard update regarding revenue from customer contracts to transfer goods and services or non-financial assets unless the contracts are covered by other standards (for example, insurance or lease contracts). Under the new guidance, an entity should recognize revenue in connection with the transfer of promised goods or services to customers in an amount that reflects the consideration that the entity expects to be entitled to receive in exchange for those goods or services. In addition, the new standard requires that reporting companies disclose the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. The updates are effective for the Company beginning in the first quarter of the fiscal year ending June 30, 2018. In April 2015, the FASB announced a deferral of the effective date by one year, with early adoption on the original effective date permitted. The new revenue standard may be applied retrospectively to each prior period presented or retrospectively with the cumulative effect recognized as of the date of adoption. The Company is currently evaluating the impact of this accounting standard update on its condensed consolidated financial statements.

#### NOTE 2 – FAIR VALUE MEASUREMENTS

The Company's financial assets and liabilities are measured and recorded at fair value, except for certain equity investments in privately-held companies. These equity investments are generally accounted for under the cost method of accounting and are periodically assessed for other-than-temporary impairment when an event or circumstance indicates that an other-than-temporary decline in value may have occurred. The Company's non-financial assets, such as goodwill, intangible assets, and land, property and equipment, are recorded at cost and are assessed for impairment when an event or circumstance indicates that an other-than-temporary decline in value may have occurred. Fair Value of Financial Instruments. KLA-Tencor has evaluated the estimated fair value of financial instruments using available market information and valuations as provided by third-party sources. The use of different market assumptions and/or estimation methodologies could have a significant effect on the estimated fair value amounts. The fair value of the Company's cash equivalents, accounts receivable, accounts payable and other current liabilities approximate their carrying amounts due to the relatively short maturity of these items.

Fair Value Hierarchy. The authoritative guidance for fair value measurements establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described below:

Level 1 Valuations based on quoted prices in active markets for identical assets or liabilities that the entity has the ability to access.

Level 2

Valuations based on quoted prices for similar assets or liabilities, quoted prices in markets that are not active, or other inputs that are observable or can be corroborated by observable data for substantially the full term of the assets or liabilities.

Level 3

Valuations based on inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

#### **Table of Contents**

A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement.

The Company's financial instruments were classified within Level 1 or Level 2 of the fair value hierarchy as of March 31, 2015, because they were valued using quoted market prices, broker/dealer quotes or alternative pricing sources with reasonable levels of price transparency. As of March 31, 2015, the types of instruments valued based on quoted market prices in active markets included money market funds, U.S. Treasury securities, certain sovereign securities and certain U.S. Government agency securities. Such instruments are generally classified within Level 1 of the fair value hierarchy.

As of March 31, 2015, the types of instruments valued based on other observable inputs included corporate debt securities, municipal securities and certain U.S. Government agency securities and sovereign securities. The market inputs used to value these instruments generally consist of market yields, reported trades and broker/dealer quotes. Such instruments are generally classified within Level 2 of the fair value hierarchy.

The principal market in which the Company executes its foreign currency contracts is the institutional market in an over-the-counter environment with a relatively high level of price transparency. The market participants usually are large financial institutions. The Company's foreign currency contracts' valuation inputs are based on quoted prices and quoted pricing intervals from public data sources and do not involve management judgment. These contracts are typically classified within Level 2 of the fair value hierarchy.

Financial assets (excluding cash held in operating accounts and time deposits) and liabilities measured at fair value on a recurring basis, as of the date indicated below, were presented on the Company's Condensed Consolidated Balance Sheet as follows:

As of March 31, 2015 (In thousands)	Total	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)
Assets			
Cash equivalents:			
U.S. Government agency securities	\$23,233	\$23,233	<b>\$</b> —
Corporate debt securities	15,998	_	15,998
Money market and other	406,337	406,337	_
Marketable securities:			
U.S. Treasury securities	331,740	331,740	_
U.S. Government agency securities	649,703	611,969	37,734
Municipal securities	33,059	_	33,059
Corporate debt securities	647,144	_	647,144
Sovereign securities	49,345	8,975	40,370
Total cash equivalents and marketable securities <sup>(1)</sup>	2,156,559	1,382,254	774,305
Other current assets:			
Derivative assets	5,822		5,822
Other non-current assets:			
Executive Deferred Savings Plan	167,859	93,539	74,320
Total financial assets <sup>(1)</sup>	\$2,330,240	\$1,475,793	\$854,447
Liabilities			
Other current liabilities:			
Derivative liabilities	\$(3,725	) \$—	\$(3,725)
Total financial liabilities	\$(3,725	) \$—	\$(3,725)

<sup>(1)</sup> Excludes cash of \$158.8 million held in operating accounts and time deposits of \$24.7 million as of March 31, 2015.

#### **Table of Contents**

Financial assets (excluding cash held in operating accounts and time deposits) and liabilities measured at fair value on a recurring basis, as of the date indicated below, were presented on the Company's Condensed Consolidated Balance Sheet as follows:

As of June 30, 2014 (In thousands)	Total	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)
Assets			
Cash equivalents:			
U.S. Government agency securities	\$28,000	\$8,000	\$20,000
Municipal securities	2,891		2,891
Corporate debt securities	68,992	_	68,992
Money market and other	397,517	397,517	_
Marketable securities:			
U.S. Treasury securities	384,400	365,401	18,999
U.S. Government agency securities	839,843	811,841	28,002
Municipal securities	93,325		93,325
Corporate debt securities	1,155,176		1,155,176
Sovereign securities	42,264	9,253	33,011
Total cash equivalents and marketable securities <sup>(1)</sup>	3,012,408	1,592,012	1,420,396
Other current assets:			
Derivative assets	666	_	666
Other non-current assets:			
Executive Deferred Savings Plan	159,995	105,311	54,684
Total financial assets <sup>(1)</sup>	\$3,173,069	\$1,697,323	\$1,475,746
Liabilities			
Other current liabilities:			
Derivative liabilities	\$(898	) \$—	\$(898)
Total financial liabilities	\$(898	) \$—	\$(898)

<sup>(1)</sup> Excludes cash of \$106.7 million held in operating accounts and time deposits of \$33.5 million as of June 30, 2014. There were no transfers in and out of Level 1 and Level 2 fair value measurements during the three and nine months ended March 31, 2015. The Company did not have significant assets or liabilities measured at fair value on a recurring basis within Level 3 fair value measurements as of March 31, 2015 or June 30, 2014.

# Table of Contents

# NOTE 3 – FINANCIAL STATEMENT COMPONENTS

**Balance Sheet Components** 

	As of
March 31, 2015	June 30, 2014
D C 7 2 2 C 1	<b>***</b>
	\$514,690
* * *	(21,827)
\$631,608	\$492,863
•	\$203,194
·	221,612
· · · · · · · · · · · · · · · · · · ·	171,249
48,636	60,402
\$632,353	\$656,457
\$44,008	\$35,478
69,874	27,452
12,920	6,267
\$126,802	\$69,197
\$40,403	\$41,848
313,500	302,537
507,446	491,167
21,279	20,945
5,411	8,945
	865,442
·	(535,179)
	\$330,263
,	
\$167.858	\$159,996
•	75,138
•	23,385
	\$258,519
<b>4200</b> ,100	<b>4 20</b> 3,0 13
\$35,429	\$37,746
•	160,527
	203,990
-	15,283
*	8,769
·	79,373
	79,402
,	\$585,090
Ψ031,270	Ψ303,070
\$54.302	\$59,908
	59,575
· · · · · · · · · · · · · · · · · · ·	48,805
	\$168,288
Ψ117,005	ψ 100,200
	\$631,608 \$203,473 226,797 153,447 48,636 \$632,353 \$44,008 69,874 12,920 \$126,802 \$40,403 313,500 507,446 21,279 5,411 888,039

#### **Table of Contents**

KLA-Tencor has a non-qualified deferred compensation plan under which certain executives and non-employee directors may defer a portion of their compensation. Participants are credited with returns based on their allocation of their account balances among measurement funds. The Company controls the investment of these funds, and the participants remain general creditors of KLA-Tencor. Distributions from the plan commence following a participant's retirement or termination of employment or on a specified date allowed per the plan provisions, except in cases where such distributions are required to be delayed in order to avoid a prohibited distribution under

(1) Internal Revenue Code Section 409A. Participants can generally elect the distributions to be paid in lump sum or quarterly cash payments over a scheduled period for up to 15 years and are allowed to make subsequent changes to their existing elections as permissible under the plan provisions. The liability associated with deferred compensation plan is included as a component of other current liabilities. The Company also has a deferred compensation asset that corresponds to the liability under the deferred compensation plan and it is included as a component of other non-current assets. The plan assets are classified as trading securities.

Accumulated Other Comprehensive Income (Loss)

The components of accumulated other comprehensive income (loss) ("OCI") as of the dates indicated below were as follows:

(In thousands)	Currency Translation Adjustments	Unrealized Gains (Losses) on Available-for-Sale Securities	Unrealized Gains (Losses) on Cash Flow Hedges	Gains (Losses) on Defined Benefit	Total
Balance as of March 31, 2015	\$(30,684)	\$ 1,728	\$4,412	Plans \$(13,263)	\$(37,807)
Balance as of June 30, 2014	\$(17,271)	\$ 2,800	\$(12 )	\$(15,788)	\$(30,271)

The effects on net income of amounts reclassified from accumulated OCI to the Condensed Consolidated Statement of Operations for the indicated period were as follows (in thousands):

operations for the materials period were	Location in the Condensed Consolidated	ocation in the Condensed Three months ended	
Accumulated OCI Components Unrealized gains (losses) on cash flow	Statements of Operations	2015 2014	2015 2014
hedges from foreign exchange and interest rate contracts	Revenues	\$4,306 \$895	\$6,508 \$3,217
	Costs of revenues Interest expense	(575 ) 39 189 —	(1,091 ) 255 315 —
	Net gains reclassified from accumulated OCI	\$3,920 \$934	\$5,732 \$3,472
Unrealized gains on available-for-sale securities	Interest income and other, net	\$60 \$281	\$1,976 \$1,728

The amounts reclassified out of accumulated OCI related to the Company's defined pension plans, which were recognized as a component of net periodic cost for the three and nine months ended March 31, 2015 were \$1.3 million and \$2.8 million, respectively. The amounts reclassified out of accumulated OCI related to the Company's defined pension plans, which were recognized as a component of net periodic cost for the three and nine months ended March 31, 2014, were \$0.3 million and \$0.9 million, respectively. For additional details, refer to Note 11, "Employee Benefit Plans" in the Company's Annual Report on Form 10-K for the fiscal year ended June 30, 2014.

Lingalizad

#### **Table of Contents**

NOTE 4 – MARKETABLE SECURITIES

The amortized cost and fair value of marketable securities as of the dates indicated below were as follows:

As of March 31, 2015 (In thousands)	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
U.S. Treasury securities	\$331,075	\$690	\$(25	) \$331,740
U.S. Government agency securities	672,200	789	(53	) 672,936
Municipal securities	33,089	6	(36	) 33,059
Corporate debt securities	662,163	1,173	(194	) 663,142
Money market and other	406,337		_	406,337
Sovereign securities	49,321	32	(8	) 49,345
Subtotal	2,154,185	2,690	(316	) 2,156,559
Add: Time deposits <sup>(1)</sup>	24,663			24,663
Less: Cash equivalents	463,330	1	(2	) 463,329
Marketable securities	\$1,715,518	\$2,689	\$(314	) \$1,717,893
	Amortized	~		
	Amortized	Gross	Gross	Fair
As of June 30, 2014 (In thousands)	Amortized	Unrealized	Gross Unrealized	Fair Value
As of June 30, 2014 (In thousands)	Cost	Unrealized Gains	Unrealized Losses	Fair Value
U.S. Treasury securities	Cost \$384,165	Unrealized Gains \$287	Unrealized	Value ) \$384,400
	Cost	Unrealized Gains	Unrealized Losses	Value
U.S. Treasury securities	Cost \$384,165	Unrealized Gains \$287	Unrealized Losses \$(52	Value ) \$384,400
U.S. Treasury securities U.S. Government agency securities	Cost \$384,165 867,309	Unrealized Gains \$287 651	Unrealized Losses \$(52 (117	Value ) \$384,400 ) 867,843
U.S. Treasury securities U.S. Government agency securities Municipal securities	Cost \$384,165 867,309 96,198	Unrealized Gains \$287 651 93	Unrealized Losses \$(52) (117) (75)	Value ) \$384,400 ) 867,843 ) 96,216
U.S. Treasury securities U.S. Government agency securities Municipal securities Corporate debt securities	Cost \$384,165 867,309 96,198 1,220,794	Unrealized Gains \$287 651 93	Unrealized Losses \$(52) (117) (75)	Value ) \$384,400 ) 867,843 ) 96,216 ) 1,224,168
U.S. Treasury securities U.S. Government agency securities Municipal securities Corporate debt securities Money market and other	Cost \$384,165 867,309 96,198 1,220,794 397,517	Unrealized Gains \$287 651 93 3,526	Unrealized Losses \$(52) (117) (75) (152)	Value ) \$384,400 ) 867,843 ) 96,216 ) 1,224,168 397,517
U.S. Treasury securities U.S. Government agency securities Municipal securities Corporate debt securities Money market and other Sovereign securities	Cost \$384,165 867,309 96,198 1,220,794 397,517 42,227	Unrealized Gains \$287 651 93 3,526 — 46	Unrealized Losses \$ (52) (117) (75) (152) — (9)	Value ) \$384,400 ) 867,843 ) 96,216 ) 1,224,168 397,517 ) 42,264
U.S. Treasury securities U.S. Government agency securities Municipal securities Corporate debt securities Money market and other Sovereign securities Subtotal	Cost \$384,165 867,309 96,198 1,220,794 397,517 42,227 3,008,210	Unrealized Gains \$287 651 93 3,526 — 46	Unrealized Losses \$ (52) (117) (75) (152) — (9)	Value ) \$384,400 ) 867,843 ) 96,216 ) 1,224,168 397,517 ) 42,264 ) 3,012,408

<sup>(1)</sup> Time deposits excluded from fair value measurements.

KLA-Tencor's investment portfolio consists of both corporate and government securities that have a maximum maturity of three years. The longer the duration of these securities, the more susceptible they are to changes in market interest rates and bond yields. As yields increase, those securities with a lower yield-at-cost show a mark-to-market unrealized loss. All unrealized losses are due to changes in market interest rates, bond yields and/or credit ratings. The Company believes that it has the ability to realize the full value of all of these investments upon maturity. The following table summarizes the fair value and gross unrealized losses of the Company's investments that were in an unrealized loss position as of the date indicated below:

		Gross	
As of March 31, 2015 (In thousands)	Fair Value	Unrealized	l
		Losses <sup>(1)</sup>	
U.S. Treasury securities	\$131,732	\$(25	)
U.S. Government agency securities	85,554	(52	)
Municipal securities	22,429	(36	)
Corporate debt securities	139,007	(193	)
Sovereign securities	19,360	(8	)
Total	\$398,082	\$(314	)

(1)

Of the total gross unrealized losses, the amount of total gross unrealized losses related to investments that had been in a continuous loss position for 12 months or more was immaterial.

#### **Table of Contents**

The contractual maturities of securities classified as available-for-sale, regardless of their classification on the Company's Condensed Consolidated Balance Sheet, as of the date indicated below were as follows:

As of March 31, 2015 (In thousands)	Amortized Cost	Fair Value
Due within one year	\$625,908	\$626,235
Due after one year through three years	1,089,610	1,091,658
	\$1.715.518	\$1.717.893

Actual maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. Realized gains on available-for-sale securities for the three months ended March 31, 2015 and 2014 were \$0.2 million and \$0.3 million, respectively. Realized gains on available-for-sale securities for the nine months ended March 31, 2015 and 2014 were \$2.3 million and \$1.8 million, respectively. Realized losses on available-for-sale securities for the three and nine months ended March 31, 2015 and 2014 were immaterial.

#### NOTE 5 – BUSINESS COMBINATION

On March 28, 2014, the Company acquired certain assets and liabilities of a privately-held company that developed and sold software to mask manufacturers, semiconductor fabs and mask inspection and review equipment manufacturers, for a total purchase consideration of \$18 million in cash.

The following table represents the purchase price allocation and summarizes the aggregate estimated fair values of the net assets acquired on the closing date of the acquisition:

(In thousands)	Purchase Price
(In thousands)	Allocation
Intangibles	\$9,400
Goodwill	8,730
Liabilities assumed	(130)
Cash consideration paid	\$18,000

Goodwill represents the excess of the purchase price over the fair value of the net tangible and identifiable intangible assets acquired. The \$8.7 million of goodwill was assigned to the Defect Inspection reporting unit.

#### NOTE 6 – GOODWILL AND PURCHASED INTANGIBLE ASSETS

Goodwill

The following table presents goodwill balances and the movements during the nine months ended March 31, 2015: (In thousands)

(III thousands)	
As of June 30, 2014	\$335,355
Adjustments	(64)
As of March 31, 2015	\$335,291

The changes in the gross goodwill balance since June 30, 2014 resulted from foreign currency translation adjustments. Goodwill represents the excess of the purchase price over the fair value of the net tangible and identifiable intangible assets acquired in prior business combinations. The Company has four reporting units: Defect Inspection, Metrology, Service and Other. As of March 31, 2015, substantially all of the goodwill balance resided within the Defect Inspection reporting unit.

#### **Table of Contents**

The Company performed a qualitative assessment of the goodwill by reporting unit as of November 30, 2014 during the three months ended December 31, 2014 and concluded that it was more likely than not that the fair value of each of the reporting units exceeded its carrying amount. As of December 31, 2014, the Company's assessment indicated that goodwill in the reporting units was not impaired. There have been no significant events or circumstances affecting the valuation of goodwill subsequent to the qualitative assessment performed in the second quarter of the fiscal year ending June 30, 2015. The next annual assessment of the goodwill by reporting unit will be performed in the second quarter of the fiscal year ending June 30, 2016.

### Purchased Intangible Assets

The components of purchased intangible assets as of the dates indicated below were as follows:

(In thousands)		As of			As of			
(III tilousalius)		March 31, 20	March 31, 2015		June 30, 2014			
Category	Range of Useful Lives	Gross Carrying Amount	Accumulated Amortization and Impairment		Gross Carrying Amount	Accumulated Amortization and Impairment		
Existing technology	4-7 years	\$141,659	\$132,668	\$8,991	\$141,659	\$126,567	\$15,092	
Patents	6-13 years	57,648	56,348	1,300	57,648	54,398	3,250	
Trade name/Trademark	4-10 years	19,893	18,538	1,355	19,893	17,427	2,466	
Customer relationships	6-7 years	54,980	51,078	3,902	54,980	48,915	6,065	
Other	0-1 year	17,299	17,299		17,299	16,475	824	
Total		\$291,479	\$275,931	\$15,548	\$291,479	\$263,782	\$27,697	

Intangible assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset or asset group may not be recoverable.

For the three months ended March 31, 2015 and 2014, amortization expense for intangible assets was \$4.0 million and \$3.5 million, respectively. For the nine months ended March 31, 2015 and 2014, amortization expense for intangible assets was \$12.1 million and \$11.9 million, respectively. Based on the intangible assets recorded as of March 31, 2015, and assuming no subsequent additions to, or impairment of, the underlying assets, the remaining estimated amortization expense is expected to be as follows:

Fiscal year ending June 30:	Amortization
2015 (remaining 3 months)	(In thousands) \$3,653
2016	7,564
2017	2,806
2018	1,525
Total	\$15,548
16	

#### **Table of Contents**

NOTE 7 – DEBT

The following table summarizes the debt of the Company as of March 31, 2015 and June 30, 2014:

	As of March 31, 2015			As of June 30, 2014			
	Amount	Effective		Amount Effective			
	(in thousands)	Interest Rate	2	(in thousands) Interest Rate			
Fixed-rate 6.900% Senior notes due on May 1, 2018	<b>\$</b> —			\$750,000 7.001 %			
Fixed-rate 2.375% Senior notes due on November 1, 2017	250,000	2.396	%	_			
Fixed-rate 3.375% Senior notes due on November 1, 2019	250,000	3.377	%	_			
Fixed-rate 4.125% Senior notes due on November 1, 2021	500,000	4.128	%	_			
Fixed-rate 4.650% Senior notes due on November 1, $2024^{(1)}$	1,250,000	4.682	%	_			
Fixed-rate 5.650% Senior notes due on November 1, 2034	250,000	5.670	%	_			
Term loans	740,625						
Total debt	3,240,625			750,000			
Unamortized discount	(3,826)			(2,081)			
Total debt	\$3,236,799			\$747,919			
Reported as:							
Current portion of long-term debt	\$37,500			<b>\$</b> —			
Long-term debt	3,199,299			747,919			
Total debt	\$3,236,799			\$747,919			

The effective interest rate disclosed above for this series of Senior Notes excludes the impact of the treasury rate (1)lock hedge discussed below. The effective interest rate including the impact of the treasury rate lock hedge was 4.626%.

#### Debt Issuance - Senior Notes:

In November 2014, the Company issued \$2.5 billion aggregate principal amount of senior, unsecured long-term notes (collectively referred to as "Senior Notes"). The Company issued the Senior Notes as part of the leveraged recapitalization plan under which the proceeds from the Senior Notes in conjunction with the proceeds from the term loans (described below) and cash on hand were used (x) to fund a special cash dividend of \$16.50 per share, aggregating to approximately \$2.76 billion, (y) to redeem \$750 million of 2018 Senior Notes, including associated redemption premiums, accrued interest and other fees and expenses and (z) for other general corporate purposes, including repurchases of shares pursuant to the Company's stock repurchase program. The interest rate specified for each series of the Senior Notes will be subject to adjustments from time to time if Moody's Investor Service, Inc. ("Moody's") or Standard & Poor's Ratings Services ("S&P") or, under certain circumstances, a substitute rating agency selected by us as a replacement for Moody's or S&P, as the case may be (a "Substitute Rating Agency"), downgrades (or subsequently upgrades) its rating assigned to the respective series of Senior Notes such that the adjusted rating is below investment grade. If the adjusted rating of any series of Senior Notes from Moody's (or, if applicable, any Substitute Rating Agency) is decreased to Ba1, Ba2, Ba3 or B1 or below, the stated interest rate on such series of Senior Notes as noted above will increase by 25 bps, 50 bps, 75 bps or 100 bps, respectively ("bps" refers to Basis Points and 1% is equal to 100 bps). If the rating of any series of Senior Notes from S&P (or, if applicable, any Substitute Rating Agency) with respect to such series of Senior Notes is decreased to BB+, BB, BB- or B+ or below, the stated interest rate on such series of Senior Notes as noted above will increase by 25 bps, 50 bps, 75 bps or 100 bps, respectively. The interest rates on any series of Senior Notes will permanently cease to be subject to any adjustment (notwithstanding any subsequent decrease in the ratings by any of Moody's, S&P and, if applicable, any

Substitute Rating Agency) if such series of Senior Notes becomes rated "Baa1" (or its equivalent) or higher by Moody's (or, if applicable, any Substitute Rating Agency) and "BBB+" (or its equivalent) or higher by S&P (or, if applicable, any Substitute Rating Agency), or one of those ratings if rated by only one of Moody's, S&P and, if applicable, any Substitute Rating Agency, in each case with a stable or positive outlook. In October 2014, the Company entered into a series of forward contracts to lock the 10-year treasury rate ("benchmark rate") on a portion of the Senior Notes with a notional amount of \$1 billion in aggregate. For additional details, refer to Note 14, "Derivative Instruments and Hedging Activities."

#### **Table of Contents**

The original discount on the Senior Notes amounted to \$4.0 million and is being amortized over the life of the debt. Interest is payable semi-annually on May 1 and November 1 of each year, beginning, May 1, 2015. The debt indenture (the "Indenture") includes covenants that limit the Company's ability to grant liens on its facilities and enter into sale and leaseback transactions, subject to certain allowances under which certain sale and leaseback transactions are not restricted. As of March 31, 2015, the Company was in compliance with all of its covenants under the Indenture associated with the Senior Notes.

In certain circumstances involving a change of control followed by a downgrade of the rating of a series of Senior Notes by at least two of Moody's, S&P and Fitch Inc., unless the Company has exercised its right to redeem the Senior Notes of such series, the Company will be required to make an offer to repurchase all or, at the holder's option, any part, of each holder's Senior Notes of that series pursuant to the offer described below (the "Change of Control Offer"). In the Change of Control Offer, the Company will be required to offer payment in cash equal to 101% of the aggregate principal amount of Senior Notes repurchased plus accrued and unpaid interest, if any, on the Senior Notes repurchased, up to, but not including, the date of repurchase.

Based on the trading prices of the Senior Notes on the applicable dates, the fair value of the Senior Notes as of March 31, 2015 and June 30, 2014 was \$2.6 billion and \$893.7 million, respectively. While the Senior Notes are recorded at cost, the fair value of the long-term debt was determined based on quoted prices in markets that are not active; accordingly, the long-term debt is categorized as Level 2 for purposes of the fair value measurement hierarchy. Refer to Contractual Obligations under Item 2, "Management's Discussion and Analysis of Financial Condition and Results of Operations" showing future payments of long-term debt at face value as well as payment of associated interest.

Debt Issuance - Credit Facility (Term Loans and Unfunded Revolving Credit Facility):

In November 2014, the Company entered into \$750 million of five-year senior unsecured prepayable term loans and a \$500 million unfunded revolving credit facility (collectively, the "Credit Facility") under the Credit Agreement (the "Credit Agreement"). The interest under the Credit Facility will be payable on the borrowed amounts at the London Interbank Offered Rate ("LIBOR") plus a spread, which is currently 125 bps, and this spread is subject to adjustment in conjunction with the Company's credit rating downgrades or upgrades. The spread ranges from 100 bps to 175 bps based on the then effective credit rating. The Company is also obligated to pay an annual commitment fee of 15 bps on the daily undrawn balance of the revolving credit facility, which is also subject to an adjustment in conjunction with the Company's credit rating downgrades or upgrades by Moody's and S&P. The annual commitment fee ranges from 10 bps to 25 bps on the daily undrawn balance of the revolving credit facility, depending upon the then effective credit rating. Principal payments with respect to the term loans will be made on the last day of each calendar quarter, which commenced as of March 31, 2015, and any unpaid principal balance of the term loans, including accrued interest, shall be payable on November 14, 2019 (the "Maturity Date"). The Company may prepay the term loans and unfunded revolving credit facility at any time without a prepayment penalty.

Future principal payments for the Company's term loans as of March 31, 2015, are as follows:

Fiscal Quarters Ending	Quarterly Payment
	(in thousands)
March 31, 2015 through December 31, 2016	\$9,375
March 31, 2017 through December 31, 2017	\$14,063
March 31, 2018 through September 30, 2019	\$18,750
December 31, 2019	\$487,500

The Credit Facility requires the Company to maintain an interest expense coverage ratio as described in the Credit Agreement, on a quarterly basis, covering the trailing four consecutive fiscal quarters of no less than 3.50 to 1.00. In addition, the Company is required to maintain the maximum leverage ratio as described in the Credit Agreement, on a quarterly basis, covering the trailing four consecutive fiscal quarters for the fiscal quarters as described below.

Maximum Leverage Ratio
4.25:1.00
4.00:1.00
3.75:1.00

December 31, 2016 and March 31, 2017	3.50:1.00
Thereafter	3.00:1.00

#### **Table of Contents**

The Company was in compliance with the financial covenants under the Credit Agreement as of March 31, 2015 and had no outstanding borrowings under the unfunded revolving credit facility. Refer to Liquidity and Capital Resources under Item 2, "Management's Discussion and Analysis of Financial Condition and Results of Operations" for additional details. Also, refer to Contractual Obligations under Item 2, "Management's Discussion and Analysis of Financial Condition and Results of Operations" showing future payments of term loans as well as payments of associated interest.

#### Debt Redemption:

In December 2014, the Company redeemed the \$750 million aggregate principal amount of the 2018 Senior Notes. The redemption resulted in a pre-tax net loss on extinguishment of debt of \$131.7 million for the three months ended December 31, 2014 after an offset of a \$1.2 million gain upon the termination of the non-designated forward contract entered by the Company in November 2014. The objective of entering into the non-designated forward contract was to lock the treasury rate used to determine the redemption amount of the 2018 Senior Notes. The notional amount of the non-designated forward contract was \$750 million. Refer to Note 14, "Derivative Instruments and Hedging Activities." NOTE 8 – EOUITY AND LONG-TERM INCENTIVE COMPENSATION PLANS

### **Equity Incentive Program**

As of March 31, 2015, the Company had two plans under which the Company was able to issue equity incentive awards, such as restricted stock units and stock options, to its employees, consultants and members of its Board of Directors: the 2004 Equity Incentive Plan (the "2004 Plan") and the 1998 Director Plan (the "Outside Director Plan"). 2004 Plan:

The 2004 Plan provides for the grant of options to purchase shares of the Company's common stock, stock appreciation rights, restricted stock units, performance shares, performance units and deferred stock units to the Company's employees, consultants and members of its Board of Directors. As of March 31, 2015, 6.1 million shares were available for issuance under the 2004 Plan.

Any 2004 Plan awards of restricted stock units, performance shares, performance units or deferred stock units with a per share or unit purchase price lower than 100% of fair market value on the grant date are counted against the total number of shares issuable under the 2004 Plan as follows, based on the grant date of the applicable award: (a) for any such awards granted before November 6, 2013, the awards counted against the 2004 Plan share reserve as 1.8 shares for every one share subject thereto; and (b) for any such awards granted on or after November 6, 2013, the awards count against the 2004 Plan share reserve as 2.0 shares for every one share subject thereto.

In addition, in November 2013, the Company's stockholders also approved amendments to the 2004 Plan that included, among other things, giving the plan administrator the ability to grant "dividend equivalent" rights in connection with awards of restricted stock units, performance shares, performance units and deferred stock units before they are fully vested. It allows the plan administrator, at its discretion, to grant a right to receive dividends on the aforementioned awards which may be settled in cash or Company stock at the discretion of the plan administrator subject to meeting the vesting requirement of the underlying awards.

#### Outside Director Plan

The Outside Director Plan only permits the issuance of stock options to the non-employee members of the Board of Directors. As of March 31, 2015, 1.7 million shares were available for grant under the Outside Director Plan.

#### **Table of Contents**

Equity Incentive Plans - General Information

The following table summarizes the combined activity under the Company's equity incentive plans for the indicated periods:

(In thousands)	Available		
(In thousands)	For Grant		
Balances as of June 30, 2014	8,804		
Restricted stock units granted <sup>(1)(3)</sup>	(1,191	)	
Restricted stock units canceled <sup>(1)</sup>	181		
Options granted/canceled/expired/forfeited	11		
Plan shares expired <sup>(2)</sup>	(10	)	
Balances as of March 31, 2015 <sup>(4)</sup>	7,795		

- (1) The number of restricted stock units provided in this row reflects the application of the award multiplier as described above (1.8x or 2.0x depending on the grant date of the applicable award).

  Represents the portion of shares listed as "Options canceled/expired/forfeited" above that were issued under the Company's equity incentive plans other than the 2004 Plan and the Outside Director Plan. Because the Company is
- (2) only currently authorized to issue equity awards under the 2004 Plan and the Outside Director Plan, any equity awards that are canceled, expired or forfeited under any other Company equity incentive plan do not result in additional shares being available to the Company for future grant.
  - Includes restricted stock units granted to senior management during the nine months ended March 31, 2015 with performance-based vesting criteria (in addition to service-based vesting criteria for any of such restricted stock units that are deemed to have been earned). As of March 31, 2015, it had not yet been determined the extent to which (if at all) the performance-based vesting criteria of such restricted stock units had been satisfied. Therefore, this line item includes all such performance-based restricted stock units granted during the nine months ended March 31, 2015, reported at the maximum possible number of shares that may ultimately be issuable under such restricted stock units if all applicable performance-based criteria are achieved at their maximum levels and all
- (3) applicable service-based criteria are fully satisfied (i.e., 0.6 million shares for the nine months ended March 31, 2015 after the application of 2.0x multiplier described above). The Company has granted only restricted stock units under its equity incentive program since October 2007, except the number of shares subject to outstanding options under the 2004 Plan was adjusted during the three months ended December 31, 2014 due to a proportionate and equitable adjustment under the 2004 Plan provisions as discussed below. For the preceding several years until October 31, 2007, stock options were granted at the market price of the Company's common stock on the date of grant generally with vesting period terms ranging from one to five years. Restricted stock units may be granted with varying criteria such as service-based and/or performance-based vesting.
  - During the three months ended December 31, 2014, the Company adjusted the number of shares subject to outstanding options under the 2004 Plan by an aggregate of 4,245 shares pursuant to a proportionate and equitable adjustment for the effect of the special cash dividend, as required by the 2004 Plan. The total number of
- (4) outstanding options under the 2004 Plan as well as the associated exercise prices were adjusted to ensure the aggregate intrinsic value remained the same after considering the effect of the special cash dividend. As the adjustment was required by the 2004 Plan, under the authoritative guidance, the adjustment to the outstanding awards did not result in any incremental compensation expense. Additionally, the adjustment did not have an impact on the shares available for future issuance under the 2004 Plan.

The fair value of stock-based awards is measured at the grant date and is recognized as an expense over the employee's requisite service period. The fair value for purchase rights under the Company's Employee Stock Purchase Plan is determined using a Black-Scholes valuation model and for restricted stock units granted without "dividend equivalent" rights using the closing price of the Company's common stock on the grant date, adjusted to exclude the present value of dividends which are not accrued on those restricted stock units. In November 2013, the Company's stockholders approved amendments to the 2004 Plan that included, among other things, giving the plan administrator the ability to grant "dividend equivalent" rights in connection with awards of restricted stock units, performance shares, performance

units and deferred stock units before they are fully vested as discussed above. The fair value for restricted stock units granted with "dividend equivalent" rights is determined using the closing price of the Company's common stock on the grant date. As of March 31, 2015, the Company accrued \$41.4 million of dividends payable, substantially all of which is related to the special cash dividend for the unvested restricted stock units outstanding as of the dividend record date as well as restricted stock units granted with dividend equivalent rights during the nine months ended March 31, 2015, which entitle the holders of such equity awards to the same dividend value per share as holders of common stock subject to meeting the vesting requirements of the underlying equity awards.

#### **Table of Contents**

The following table shows pre-tax stock-based compensation expense for the indicated periods:

	Three mon	Three months ended		hs ended
	March 31,		March 31,	
(In thousands)	2015	2014	2015	2014
Stock-based compensation expense by:				
Costs of revenues	\$1,642	\$1,688	\$5,842	\$7,186
Engineering, research and development	2,941	3,512	10,016	12,797
Selling, general and administrative	8,184	7,523	27,240	26,829
Total stock-based compensation expense	\$12,767	\$12,723	\$43,098	\$46,812
TD1 C 11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1, 11, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,	C .1 1 .		

The following table shows stock-based compensation capitalized as inventory as of the dates indicated below:

(In thousands)	As of	As of
(In thousands)	March 31, 2015	June 30, 2014
Inventory	\$3,294	\$8,278

**Stock Options** 

The following table summarizes the activity and weighted-average exercise price for stock options under all plans during the nine months ended March 31, 2015:

Weighted Aug.

Stock Options	Shares		Weighted-Average		
Stock Options	(In thousands)		Exercise Price		
Outstanding stock options as of June 30, 2014	141		\$ 40.70		
Granted	4		\$ 32.11		
Exercised	(118	)	\$ 40.42		
Canceled/expired/forfeited	(11	)	\$ 39.97		
Outstanding stock options as of March 31, 2015 (all outstanding and all vested and exercisable)	16		\$ 31.28		

The Company has not issued any stock options since October 2007. However, during the three months ended December 31, 2014, the Company adjusted the number of shares subject to outstanding options under the 2004 Plan by an aggregate of 4,245 shares pursuant to a proportionate and equitable adjustment for the effect of the special cash dividend, as required by the 2004 Plan. The total number of outstanding options under the 2004 Plan as well as the associated exercise prices were adjusted to ensure the aggregate intrinsic value remained the same after considering the effect of the special cash dividend. As the adjustment was required by the 2004 Plan, the adjustment to the outstanding awards did not result in any incremental compensation expense due to modification of such awards, under the authoritative guidance. Additionally, the adjustment did not have an impact on the shares available for future issuance under the 2004 Plan. As of March 31, 2015, the Company had no unrecognized stock-based compensation balance related to outstanding stock options. The weighted-average remaining contractual term for total options outstanding under all plans all of which were vested and exercisable as of March 31, 2015 was 0.1 years. The aggregate intrinsic value for total options outstanding under all plans (all of which were vested and exercisable as of March 31, 2015) was \$0.4 million.

The following table shows the total intrinsic value of options exercised, total cash received from employees and non-employee Board members as a result of stock option exercises and tax benefits realized by the Company in connection with these stock option exercises for the indicated periods:

	Three mon	ths ended	Nine months ended		
	March 31,		March 31,		
(In thousands)	2015	2014	2015	2014	
Total intrinsic value of options exercised	\$171	\$4,626	\$4,090	\$15,940	
Total cash received from employees and non-employee Board members as a result of stock option exercises	\$175	\$13,334	\$5,392	\$70,065	
Tax benefits realized by the Company in connection with these exercises	\$59	\$1,147	\$1,828	\$4,825	

#### **Table of Contents**

The Company generally settles employee stock option exercises with newly issued common shares, except in certain tax jurisdictions where settling such exercises with treasury shares provides the Company or one of its subsidiaries with a tax benefit.

#### Restricted Stock Units

The following table shows the applicable number of restricted stock units and weighted-average grant date fair value for restricted stock units granted, vested and released, withheld for taxes, and forfeited during the nine months ended March 31, 2015 and restricted stock units outstanding as of March 31, 2015 and June 30, 2014:

Restricted Stock Units	Shares (In thousands) (1)	Weighted-Average Grant Date		
	(III tilousalius)	Fair Value		
Outstanding restricted stock units as of June 30, 2014	3,356	\$ 38.95		
Granted <sup>(2)</sup>	596	\$ 74.48		
Vested and released	(751)	\$ 33.08		
Withheld for taxes	(397)	\$ 33.08		
Forfeited	(100)	\$ 39.26		
Outstanding restricted stock units as of March 31, 2015	2,704	\$ 49.28		

Share numbers reflect actual shares subject to awarded restricted stock units. As described above, under the terms of the 2004 Plan, the number of shares subject to each award reflected in this number is multiplied by either 1.8 or 2.0 (depending on the grant date of the award) to calculate the impact of the award on the share reserve under the 2004 Plan.

Includes restricted stock units granted to senior management during the nine months ended March 31, 2015 with performance-based vesting criteria (in addition to service-based vesting criteria for any of such restricted stock units that are deemed to have been earned). As of March 31, 2015, it had not yet been determined the extent to

(2) which (if at all) the performance-based vesting criteria of such restricted stock units had been satisfied. Therefore, this line item includes all such performance-based restricted stock units, reported at the maximum possible number of shares that may ultimately be issuable under such restricted stock units if all applicable performance-based criteria are achieved at their maximum and all applicable service-based criteria are fully satisfied (i.e., 0.3 million shares during the nine months ended March 31, 2015).

The restricted stock units granted by the Company since the beginning of the fiscal year ended June 30, 2013 generally vest (a) with respect to awards with only service-based vesting criteria, in four equal installments on the first, second, third and fourth anniversaries of the grant date and (b) with respect to awards with both performance-based and service-based vesting criteria, in two equal installments on the third and fourth anniversaries of the grant date, in each case subject to the recipient remaining employed by the Company as of the applicable vesting date. The restricted stock units granted by the Company from the beginning of the fiscal year ended June 30, 2012 generally vest in two equal installments on the second and fourth anniversaries of the grant date, subject to the recipient remaining employed by the Company as of the applicable vesting date.

The following table shows the weighted-average grant date fair value per unit for the restricted stock units granted and tax benefits realized by the Company in connection with vested and released restricted stock units for the indicated periods:

	Three months ended March 31,		Nine month	is ended
			March 31,	
(In thousands, except for weighted-average grant date fair value)	2015	2014	2015	2014
Weighted-average grant date fair value per unit	\$63.16	\$56.48	\$74.48	\$53.28
Tax benefits realized by the Company in connection with vested and released restricted stock units	\$1,511	\$1,793	\$25,830	\$43,884

As of March 31, 2015, the unrecognized stock-based compensation expense balance related to restricted stock units was \$79.7 million, excluding the impact of estimated forfeitures, and will be recognized over a weighted-average remaining contractual term and an estimated weighted-average amortization period of 1.2 years. The intrinsic value of outstanding restricted stock units as of March 31, 2015 was \$157.6 million.

#### **Table of Contents**

#### Cash-Based Long-Term Incentive Compensation

Starting in the fiscal year ended June 30, 2013, the Company adopted a cash-based long-term incentive ("Cash LTI") program for many of its employees as part of the Company's employee compensation program. During the nine months ended March 31, 2015, the Company approved Cash LTI awards of \$66.7 million under the Company's Cash Long-Term Incentive Plan ("Cash LTI Plan"). Cash LTI awards issued to employees under the Cash LTI Plan will vest in four equal installments, with 25% of the aggregate amount of the Cash LTI award vesting on each yearly anniversary of the grant date over a four-year period. In order to receive payments under a Cash LTI award, participants must remain employed by the Company as of the applicable award vesting date. Executives and non-employee Board members are not participating in this program. During the three months ended March 31, 2015 and 2014, the Company recognized \$10.5 million and \$7.3 million, respectively, in compensation expense under the Cash LTI Plan. During the nine months ended March 31, 2015 and 2014, the Company recognized \$29.0 million and \$18.7 million, respectively, in compensation expense under the Cash LTI Plan. As of March 31, 2015, the unrecognized compensation balance (excluding the impact of estimated forfeitures) related to the Cash LTI Plan was \$112.4 million.

#### Employee Stock Purchase Plan

KLA-Tencor's Employee Stock Purchase Plan ("ESPP") provides that eligible employees may contribute up to 10% of their eligible earnings toward the semi-annual purchase of KLA-Tencor's common stock. The ESPP is qualified under Section 423 of the Internal Revenue Code. The employee's purchase price is derived from a formula based on the closing price of the common stock on the first day of the offering period versus the closing price on the date of purchase (or, if not a trading day, on the immediately preceding trading day).

The offering period (or length of the look-back period) under the ESPP has a duration of six months, and the purchase price with respect to each offering period beginning on or after such date is, until otherwise amended, equal to 85% of the lesser of (i) the fair market value of the Company's common stock at the commencement of the applicable six-month offering period or (ii) the fair market value of the Company's common stock on the purchase date. The Company estimates the fair value of purchase rights under the ESPP using a Black-Scholes valuation model. The fair value of each purchase right under the ESPP was estimated on the date of grant using the Black-Scholes option valuation model and the straight-line attribution approach with the following weighted-average assumptions:

	Three months ended March 31,			Nine months ended March 31,			
	2015	2014		2015		2014	
Stock purchase plan:							
Expected stock price volatility	25.5	% 25.8	%	24.5	%	27.5	%
Risk-free interest rate	0.1	% 0.1	%	0.1	%	0.1	%
Dividend yield	2.9	% 2.8	%	2.8	%	2.9	%
Expected life (in years)	0.5	0.5		0.5		0.5	

The following table shows total cash received from employees for the issuance of shares under the ESPP, the number of shares purchased by employees through the ESPP, the tax benefits realized by the Company in connection with the disqualifying dispositions of shares purchased under the ESPP and the weighted-average fair value per share for the indicated periods:

Three months ended. Nine months ended.

(In thousands, except for weighted-average fair value per share)	March 31,	ns ended	March 31,		
	2015	2014	2015	2014	
Total cash received from employees for the issuance of shares under the ESPP	<b>\$</b> —	<b>\$</b> —	\$24,186	\$22,035	
Number of shares purchased by employees through the ESPP	_	_	405	469	
Tax benefits realized by the Company in connection with the disqualifying dispositions of shares purchased under the ESPP	\$411	\$1,150	\$1,600	\$2,023	
Weighted-average fair value per share based on Black-Scholes model	\$14.40	\$13.04	\$14.55	\$12.29	

#### **Table of Contents**

The ESPP shares are replenished annually on the first day of each fiscal year by virtue of an evergreen provision. The provision allows for share replenishment equal to the lesser of 2.0 million shares or the number of shares which KLA-Tencor estimates will be required to be issued under the ESPP during the forthcoming fiscal year. In August 2014, the Company added 2.0 million additional shares to the ESPP pursuant to the plan's share replenishment provision with respect to the fiscal year ending June 30, 2015. As of March 31, 2015, a total of 2.5 million shares were reserved and available for issuance under the ESPP.

# Quarterly cash dividends

On February 5, 2015, the Company's Board of Directors declared a regular quarterly cash dividend of \$0.50 per share on the outstanding shares of the Company's common stock, which was paid on March 2, 2015 to the stockholders of record as of the close of business on February 17, 2015. Under the authoritative guidance, a dividend when declared is recognized as a reduction of retained earnings, to the extent available, with any excess recognized as a reduction of additional paid-in-capital. The quarterly cash dividend declared for the three months ended March 31, 2015 was recorded as a reduction of additional paid-in capital as the Company did not have retained earnings balance available as of the declaration date due to the balance being absorbed by the activity under our stock repurchase program. The total amount of regular quarterly cash dividends paid by the Company during the three months ended March 31, 2015 and 2014 was \$80.8 million and \$74.8 million, respectively. The total amount of regular quarterly cash dividends paid by the Company during the nine months ended March 31, 2015 and 2014 was \$245.5 million and \$224.4 million, respectively. The amount of accrued dividends for quarterly cash dividends for unvested restricted stock units with dividend equivalent rights was \$0.6 million as of March 31, 2015.

#### Special cash dividend

On November 19, 2014, the Company's Board of Directors declared a special cash dividend of \$16.50 per share, which was paid on December 9, 2014 to the stockholders of record as of the close of business on December 1, 2014. Additionally, in connection with the special cash dividend, the Company's Board of Directors and the Compensation Committee of the Board of Directors approved a proportionate and equitable adjustment to outstanding equity awards (restricted stock units and stock options), as required under the 2004 Plan, subject to the vesting requirements of the underlying awards. As the adjustment was required by the 2004 Plan, the adjustment to the outstanding awards did not result in any incremental compensation expense due to modification of such awards, under the authoritative guidance. Under the authoritative guidance, the dividend when declared is recognized as a reduction of retained earnings, to the extent available, with any excess recognized as a reduction of additional paid-in-capital. The special cash dividend reduced the retained earnings by \$2.1 billion as of the special cash dividend declaration date, reducing the retained earnings amount to zero and the excess amount of the special cash dividend of \$646.5 million was charged against additional paid-in capital. The declaration and payment of the special cash dividend are part of the Company's leveraged recapitalization transaction under which the special cash dividend was financed through a combination of existing cash and proceeds from the debt financing disclosed in Note 7, "Debt" that was completed during the three months ended December 31, 2014. The total amount of the special cash dividend accrued by the Company during the three months ended December 31, 2014 was approximately \$2.76 billion, substantially all of which was paid out during the three months ended December 31, 2014. As of March 31, 2015, the Company accrued a total of \$40.8 million of dividends payable for special cash dividend with respect to outstanding unvested restricted stock units, which will be paid when such underlying unvested restricted stock units vest. Other than the special cash dividend declared during the three months ended December 31, 2014, the Company historically has not declared any special cash dividends. For additional details on accrued dividends, refer to Management's Discussion and Analysis of Financial Condition and Results of Operations, "Liquidity and Capital Resources," in Part I, Item 2.

# NOTE 9 – STOCK REPURCHASE PROGRAM

The Company's Board of Directors has authorized a program for the Company to repurchase shares of the Company's common stock. The intent of this program is to offset the dilution from KLA-Tencor's equity incentive plans and employee stock purchase plan, as well as to return excess cash to the Company's stockholders. Subject to market conditions, applicable legal requirements and other factors, the repurchases will be made from time to time in the open market in compliance with applicable securities laws, including the Securities Exchange Act of 1934, as amended, and the rules promulgated thereunder, such as Rule 10b-18. On July 8, 2014, the Company's Board of Directors authorized

KLA-Tencor to repurchase up to 13 million additional shares of the Company's common stock. On October 23, 2014, as part of the leveraged recapitalization transaction announcement, the Board of Directors authorized an increase to the existing stock repurchase program of 3.6 million additional shares of the Company's common stock. As of March 31, 2015, an aggregate of approximately 12.1 million shares were available for repurchase under the Company's repurchase program.

#### **Table of Contents**

Share repurchases for the indicated periods (based on the trade date of the applicable repurchase) were as follows:

	Three mon	ths ended	Nine months ended		
	March 31,		March 31,		
(In thousands)	2015	2014	2015	2014	
Number of shares of common stock repurchased	2,644	930	6,506	2,927	
Total cost of repurchases	\$168,943	\$59,880	\$447,892	\$180,686	

As of March 31, 2015, the Company had repurchased 218,600 shares for \$12.9 million, which repurchases had not settled prior to March 31, 2015 and were recorded as a component of other current liabilities.

# NOTE 10 - NET INCOME PER SHARE

Basic net income per share is calculated by dividing net income available to common stockholders by the weighted-average number of common shares outstanding during the period. Diluted net income per share is calculated by using the weighted-average number of common shares outstanding during the period, increased to include the number of additional shares of common stock that would have been outstanding if the shares of common stock underlying the Company's outstanding dilutive stock options and restricted stock units had been issued. The dilutive effect of outstanding options and restricted stock units is reflected in diluted net income per share by application of the treasury stock method. Under the treasury stock method, the amount the employee must pay for exercising stock options, the amount of compensation cost for future service that the Company has not yet recognized, and the amount of tax benefits that is to be recorded in additional paid-in capital when the award becomes deductible are assumed to be used to repurchase shares.

The following table sets forth the computation of basic and diluted net income per share:

	Three month	ns ended	Nine months ended		
(In thousands, except per share amounts)	March 31,		March 31,		
	2015	2014	2015	2014	
Numerator:					
Net income	\$131,638	\$203,581	\$224,139	\$454,024	
Denominator:					
Weighted-average shares-basic, excluding unvested restricted	161,559	166,253	163,494	166,184	
stock units	101,339	100,233	105,454	100,104	
Effect of dilutive options and restricted stock units	1,235	1,736	1,436	2,171	
Weighted-average shares-diluted	162,794	167,989	164,930	168,355	
Basic net income per share	\$0.81	\$1.22	\$1.37	\$2.73	
Diluted net income per share	\$0.81	\$1.21	\$1.36	\$2.70	
Anti-dilutive securities excluded from the computation of diluted	245		32		
net income per share	27 <i>3</i>		32		

# NOTE 11 - INCOME TAXES

The following table provides details of income taxes:

	Three months ended				Nine months ended				
	March 31,				March 31,				
(Dollar amounts in thousands)	2015		2014		2015		2014		
Income before income taxes	\$166,454		\$251,246		\$259,193		\$567,855		
Provision for income taxes	\$34,816		\$47,665		\$35,054		\$113,831		
Effective tax rate	20.9	%	19.0	%	13.5	%	20.0	%	

The Company's estimated annual effective tax rate for the fiscal year ending June 30, 2015 is forecasted to be approximately 17% after considering the tax benefit on the pre-tax net loss of \$131.7 million due to the redemption of the 2018 Senior Notes. The Company estimates an effective tax rate of approximately 22% for the remainder of the fiscal year ending June 30, 2015.

#### **Table of Contents**

The difference between the actual tax expense during the three months ended March 31, 2015 and the estimated annual tax expense is primarily due to the impact of the following items:

Tax expense was decreased by \$2.1 million during the three months ended March 31, 2015 related to a non-taxable increase in the value of the assets held within the Company's Executive Deferred Savings Plan; and

Tax expense was decreased by \$3.8 million during the three months ended March 31, 2015 related to the tax effect of an intercompany dividend.

Tax expense was higher as a percentage of income before taxes during the three months ended March 31, 2015 compared to the three months ended March 31, 2014 primarily due to the impact of the following items:

Tax expense was decreased by \$5.5 million during the three months ended March 31, 2014 related to a decrease in the Company's unrecognized tax benefits from the expiration of the statute of limitations; and

Tax expense was decreased by \$2.1 million during the three months ended March 31, 2014 related to an increase in the proportion of the Company's earnings generated in jurisdictions with tax rates lower than the U.S. statutory rate; offset by

Tax expense was decreased by \$1.3 million during the three months ended March 31, 2015 related to a non-taxable increase in the value of the assets held within the Company's Executive Deferred Savings Plan; and

Tax expense was decreased by \$3.8 million during the three months ended March 31, 2015 related to the tax effect of an intercompany dividend.

Tax expense was lower as a percentage of income before taxes during the nine months ended March 31, 2015 compared to the nine months ended March 31, 2014, primarily due to the impact of the following items:

Tax expense was decreased by \$45.2 million during the nine months ended March 31, 2015 related to a pre-tax net loss of \$131.7 million due to the redemption of the 2018 Senior Notes; offset by

Tax expense was decreased by \$5.5 million during the nine months ended March 31, 2014 related to a decrease in the Company's unrecognized tax benefits from the expiration of the statute of limitations;

Tax expense was decreased by \$3.2 million during the nine months ended March 31, 2014 related to a non-taxable increase in the value of the assets held within the Company's Executive Deferred Savings Plan; and Tax expense was decreased by \$4.9 million during the nine months ended March 31, 2014 related to an increase in the

proportion of the Company's earnings generated in jurisdictions with tax rates lower than the U.S. statutory rate;

In the normal course of business, the Company is subject to examination by tax authorities throughout the world. The Company is subject to U.S. federal income tax examination for all years beginning from the fiscal year ended June 30, 2011. The Company is subject to state income tax examinations for all years beginning from the fiscal year ended June 30, 2010. The Company is also subject to examinations in other major foreign jurisdictions, including Singapore, for all years beginning from the fiscal year ended June 30, 2010. It is possible that certain examinations may be concluded in the next twelve months. The Company believes it is possible that it may recognize up to \$22.9 million of its existing unrecognized tax benefits within the next twelve months as a result of the lapse of statutes of limitations and the resolution of examinations with various tax authorities.

# NOTE 12 – LITIGATION AND OTHER LEGAL MATTERS

The Company is named from time to time as a party to lawsuits and other types of legal proceedings and claims in the normal course of its business. Actions filed against the Company include commercial, intellectual property, customer, and labor and employment related claims, including complaints of alleged wrongful termination and potential class action lawsuits regarding alleged violations of federal and state wage and hour and other laws. In general, legal proceedings and claims, regardless of their merit, and associated internal investigations (especially those relating to intellectual property or confidential information disputes) are often expensive to prosecute, defend or conduct and may divert management's attention and other company resources. Moreover, the results of legal proceedings are difficult to predict, and the costs incurred in litigation can be substantial, regardless of outcome. The Company believes the amounts provided in its condensed consolidated financial statements are adequate in light of the probable and estimated liabilities. However, because such matters are subject to many uncertainties, the ultimate outcomes are not predictable, and there can be no assurances that the actual amounts required to satisfy alleged liabilities from the matters described above will not exceed the amounts reflected in the Company's condensed consolidated financial

statements or will not have a material adverse effect on its results of operations, financial condition or cash flows.

# **Table of Contents**

#### NOTE 13 – COMMITMENTS AND CONTINGENCIES

Factoring. KLA-Tencor has agreements (referred to as "factoring agreements") with financial institutions to sell certain of its trade receivables and promissory notes from customers without recourse. The Company does not believe it is at risk for any material losses as a result of these agreements. In addition, the Company periodically sells certain letters of credit ("LCs"), without recourse, received from customers in payment for goods.

The following table shows total receivables sold under factoring agreements and proceeds from sales of LCs for the indicated periods:

	Three mon	Nine months ended			
	March 31,		March 31,		
(In thousands)	2015	2014	2015	2014	
Receivables sold under factoring agreements	\$15,614	\$27,195	\$88,832	\$83,489	
Proceeds from sales of LCs	<b>\$</b> —	\$	\$6,920	\$	

Factoring and LC fees for the sale of certain trade receivables were recorded in interest income and other, net and were not material for the periods presented.

Facilities. KLA-Tencor leases certain of its facilities under arrangements that are accounted for as operating leases. Rent expense was \$2.2 million and \$2.1 million for the three months ended March 31, 2015 and 2014, respectively. Rent expense was \$6.8 million and \$6.5 million for the nine months ended March 31, 2015 and 2014, respectively. The following is a schedule of expected operating lease payments:

Fiscal year ending June 30,	Amount
riscal year ending June 30,	(In thousands)
2015 (remaining 3 months)	\$2,149
2016	7,752
2017	5,508
2018	3,851
2019	1,788
2020 and thereafter	1,753
Total minimum lease payments	\$22,801

Purchase Commitments. KLA-Tencor maintains commitments to purchase inventory from its suppliers as well as goods and services in the ordinary course of business. The Company's liability under these purchase commitments is generally restricted to a forecasted time-horizon as mutually agreed upon between the parties. This forecasted time-horizon can vary among different suppliers. The Company's estimate of its significant purchase commitments is approximately \$300.8 million as of March 31, 2015 which are primarily due within the next 12 months. Actual expenditures will vary based upon the volume of the transactions and length of contractual service provided. In addition, the amounts paid under these arrangements may be less in the event that the arrangements are renegotiated or canceled. Certain agreements provide for potential cancellation penalties.

Cash Long-Term Incentive Plan. As of March 31, 2015, the Company had committed \$133.7 million for future payment obligations under its Cash LTI Plan. The calculation of compensation expense related to the Cash LTI Plan includes estimated forfeiture rate assumptions. Cash LTI awards issued to employees under the Cash LTI Plan vest in four equal installments, with 25% of the aggregate amount of the Cash LTI award vesting on each yearly anniversary of the grant date over a four-year period. In order to receive payments under a Cash LTI award, participants must remain employed by the Company as of the applicable award vesting date.

Warranties, Guarantees and Contingencies. KLA-Tencor provides standard warranty coverage on its systems for 40 hours per week for 12 months, providing labor and parts necessary to repair the systems during the warranty period. The Company accounts for the estimated warranty cost as a charge to costs of revenues when revenue is recognized. The estimated warranty cost is based on historical product performance and field expenses. Utilizing actual service records, the Company calculates the average service hours and parts expense per system and applies the actual labor and overhead rates to determine the estimated warranty charge. The Company updates these estimated charges on a quarterly basis. The actual product performance and/or field expense profiles may differ, and in those cases the Company adjusts its warranty accruals accordingly.

#### **Table of Contents**

The following table provides the changes in the product warranty accrual for the indicated periods:

	Three months e	ended	Nine months	ended	
	March 31,		March 31,		
(In thousands)	2015 20	014	2015	2014	
Beginning balance	\$34,410 \$4	41,599	\$37,746	\$42,603	
Accruals for warranties issued during the period	11,289 10	0,799	28,480	36,096	
Changes in liability related to pre-existing warranties	76 (8	341 )	(690 )	(6,650	)
Settlements made during the period	(10,346 ) (1	0,408 )	(30,107)	(30,900	)
Ending balance	\$35,429 \$4	41,149	\$35,429	\$41,149	

The Company maintains guarantee arrangements available through various financial institutions for up to \$21.6 million, of which \$18.4 million had been issued as of March 31, 2015, primarily to fund guarantees to customs authorities for value-added tax ("VAT") and other operating requirements of the Company's subsidiaries in Europe and Asia

KLA-Tencor is a party to a variety of agreements pursuant to which it may be obligated to indemnify the other party with respect to certain matters. Typically, these obligations arise in connection with contracts and license agreements or the sale of assets, under which the Company customarily agrees to hold the other party harmless against losses arising from, or provides customers with other remedies to protect against, bodily injury or damage to personal property caused by the Company's products, non-compliance with the Company's product performance specifications, infringement by the Company's products of third-party intellectual property rights and a breach of warranties, representations and covenants related to matters such as title to assets sold, validity of certain intellectual property rights, non-infringement of third-party rights, and certain income tax-related matters. In each of these circumstances, payment by the Company is typically subject to the other party making a claim to and cooperating with the Company pursuant to the procedures specified in the particular contract.

This usually allows the Company to challenge the other party's claims or, in case of breach of intellectual property representations or covenants, to control the defense or settlement of any third-party claims brought against the other party. Further, the Company's obligations under these agreements may be limited in terms of amounts, activity (typically at the Company's option to replace or correct the products or terminate the agreement with a refund to the other party), and duration. In some instances, the Company may have recourse against third parties and/or insurance covering certain payments made by the Company.

Subject to certain limitations, the Company is obligated to indemnify its current and former directors, officers and employees with respect to certain litigation matters and investigations that arise in connection with their service to the Company. These obligations arise under the terms of the Company's certificate of incorporation, its bylaws, applicable contracts, and Delaware and California law. The obligation to indemnify generally means that the Company is required to pay or reimburse the individuals' reasonable legal expenses and possibly damages and other liabilities incurred in connection with these matters.

In addition, the Company may in limited circumstances enter into agreements that contain customer-specific pricing, discount, rebate or credit commitments. Furthermore, the Company may give these customers limited audit or inspection rights to enable them to confirm that the Company is complying with these commitments. If a customer elects to exercise its audit or inspection rights, the Company may be required to expend significant resources to support the audit or inspection, as well as to defend or settle any dispute with a customer that could potentially arise out of such audit or inspection. To date, the Company has made no significant accruals in its condensed consolidated financial statements for this contingency. While the Company has not in the past incurred significant expenses for resolving disputes regarding these types of commitments, the Company cannot make any assurance that it will not incur any such liabilities in the future.

It is not possible to predict the maximum potential amount of future payments under these or similar agreements due to the conditional nature of the Company's obligations and the unique facts and circumstances involved in each particular agreement. Historically, payments made by the Company under these agreements have not had a material effect on its business, financial condition, results of operations or cash flows.

# **Table of Contents**

#### NOTE 14 – DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

The authoritative guidance requires companies to recognize all derivative instruments and hedging activities, including foreign currency exchange contracts, as either assets or liabilities at fair value on the balance sheet. Changes in the fair value of derivatives that do not qualify for hedge treatment, as well as the ineffective portion of any hedges, are recognized in interest income and other, net in the Condensed Consolidated Statements of Operations. In accordance with the guidance, the Company designates foreign currency forward exchange and option contracts as cash flow hedges of certain forecasted foreign currency denominated sales and purchase transactions. KLA-Tencor's foreign subsidiaries operate and sell KLA-Tencor's products in various global markets. As a result, KLA-Tencor is exposed to risks relating to changes in foreign currency exchange rates. KLA-Tencor utilizes foreign currency forward exchange contracts and option contracts to hedge against future movements in foreign exchange rates that affect certain existing and forecasted foreign currency denominated sales and purchase transactions, such as the Japanese yen, the euro, the New Taiwan dollar and the Israeli new shekel. The Company routinely hedges its exposures to certain foreign currencies with various financial institutions in an effort to minimize the impact of certain currency exchange rate fluctuations. These currency forward exchange contracts and options, designated as cash flow hedges, generally have maturities of less than 18 months. Cash flow hedges are evaluated for effectiveness monthly, based on changes in total fair value of the derivatives. If a financial counterparty to any of the Company's hedging arrangements experiences financial difficulties or is otherwise unable to honor the terms of the foreign currency hedge, the Company may experience material losses.

For derivative instruments that are designated and qualify as cash flow hedges, the effective portion of the gains or losses on the derivative is reported as a component of accumulated other comprehensive income (loss) ("OCI") and reclassified into earnings in the same period or periods during which the hedged transaction affects earnings. Changes in the fair value of currency forward exchange and option contracts due to changes in time value are excluded from the assessment of effectiveness. Gains and losses on the derivative representing either hedge ineffectiveness or hedge components excluded from the assessment of effectiveness are recognized in current earnings.

For derivative instruments that are not designated as accounting hedges, gains and losses are recognized in interest income and other, net. The Company uses foreign currency forward contracts to hedge certain foreign currency denominated assets or liabilities. The gains and losses on these derivatives are largely offset by the changes in the fair value of the assets or liabilities being hedged.

In October 2014, in anticipation of the issuance of the Senior Notes, the Company entered into a series of forward contracts ("Rate Lock Agreements") to lock the benchmark rate on a portion of the Senior Notes. The objective of the Rate Lock Agreements was to hedge the risk associated with the variability in interest rates due to the changes in the benchmark rate leading up to the closing of the intended financing, on the notional amount being hedged. The Rate Lock Agreements had a notional amount of \$1 billion in aggregate, with contract maturity dates in the second quarter of the fiscal year ending June 30, 2015. The Company designated each of the Rate Lock Agreements as a qualifying hedging instrument to be accounted for as a cash flow hedge, under which the effective portion of the gain or loss on the close out of the Rate Lock Agreements was initially recognized in accumulated other comprehensive income (loss) as a reduction of total stockholders' equity and subsequently amortized into earnings as a component of interest expense over the term of the underlying debt. The ineffective portion, if any, was recognized in earnings immediately. The Rate Lock Agreements were terminated on the date of pricing of the \$1.25 billion of 4.650% Senior Notes due in 2024 and the Company recorded the fair value of a \$7.5 million receivable as a gain within accumulated other comprehensive income (loss) as of December 31, 2014. For the three months and nine months ended March 31, 2015, the Company recognized \$0.2 million and \$0.3 million, respectively for the amortization of the gain recognized in accumulated other comprehensive income (loss), which amount reduced the interest expense. The Company did not record any ineffectiveness for the three months and nine months ended March 31, 2015. The cash proceeds of \$7.5 million from the settlement of the Rate Lock Agreements were included in the cash flows from operating activities in the condensed consolidated statements of cash flows for the nine months ended March 31, 2015 because the designated hedged item was classified as interest expense in the cash flows from operating activities in the condensed consolidated statements of cash flows.

#### **Table of Contents**

In addition, in November 2014, the Company entered into a non-designated forward contract to lock the treasury rate used to determine the redemption amount of the 2018 Senior Notes that occurred during the three months ended December 31, 2014. The objective of the forward contract was to hedge the risk associated with the variability of the redemption amount due to changes in interest rates through the redemption of the existing 2018 Senior Notes. The forward contract had a notional amount of \$750 million. The forward contract was terminated in December 2014 and the resulting fair value of \$1.2 million receivable was included in the loss on extinguishment of debt and other, net line in the condensed consolidated statements of operations, partially offsetting the loss on redemption of the debt during the three months December 31, 2014. The cash proceeds from the forward contract were included in the cash flows from financing activities in the condensed consolidated statements of cash flows for the nine months ended March 31, 2015, partially offsetting the cash outflows for the redemption of the 2018 Senior Notes.

Derivatives in Cash Flow Hedging Relationships: Foreign Exchange and Interest Rate Contracts

The locations and amounts of designated and non-designated derivative instruments' gains and losses reported in the condensed consolidated financial statements for the indicated periods were as follows:

		Three months ended March 31,				Nine mon March 31,		s ended
(In thousands)	Location in Financial Statements	2015		2014		2015		2014
Derivatives Designated as Hedging Instruments								
Gains (losses) in accumulated OCI on derivatives (effective portion)	Accumulated OCI	\$(1,309	)	\$(1,752	)	\$12,648		\$1,821
Gains reclassified from accumulated OCI into income (effective portion):	Revenues	\$4,306		\$895		\$6,508		\$3,217
	Costs of revenues Interest expense Net gains reclassified	(575 189	)	39 —		(1,091 315	)	255 —
	from accumulated OCI into income (effective portion)	\$3,920		\$934		\$5,732		\$3,472
Gains (losses) recognized in income on derivatives (ineffective portion and amount excluded from effectiveness testing) Derivatives Not Designated as Hedging Instruments	Interest income and other, net	\$187		\$38		\$307		\$64
Gains recognized in income	Interest income and other, net	\$(1,408	)	\$(1,179	)	\$9,704		\$4,168
	Loss on extinguishment of debt and other, net	\$—		\$—		\$1,180		<b>\$</b> —

The U.S. dollar equivalent of all outstanding notional amounts of hedge contracts, with maximum maturity of 13 months, as of the dates indicated below was as follows:

(In thousands)	As of March 31, 2015	As of June 30, 2014
Cash flow hedge contracts	,	,
Purchase	\$20,822	\$6,066
Sell	\$49,275	\$33,999
Other foreign currency hedge contracts		
Purchase	\$56,345	\$108,901
Sell	\$127,776	\$106,322

# **Table of Contents**

The locations and fair value amounts of the Company's derivative instruments reported in its Condensed Consolidated Balance Sheets as of the dates indicated below were as follows:

	Asset Derivatives			Liability Derivatives		
		As of	As of		As of	As of
	Balance Sheet Location	March	June 30,	<b>Balance Sheet Location</b>	March	June 30,
		31, 2015	2014		31, 2015	2014
(In thousands)		Fair Valu	e		Fair Valu	e
Derivatives designated as						
hedging instruments						
Foreign exchange contracts	Other current assets	\$1,038	\$120	Other current liabilities	\$2,124	\$100
Total derivatives designated		\$1,038	\$120		\$2,124	\$100
as hedging instruments		Ψ1,030	ψ120		Ψ2,124	ψ100
Derivatives not designated a	S					
hedging instruments						
Foreign exchange contracts	Other current assets	\$4,784	\$546	Other current liabilities	\$1,601	\$798
Total derivatives not						
designated as hedging		\$4,784	\$546		\$1,601	\$798
instruments						
Total derivatives		\$5,822	\$666		\$3,725	\$898

The following table provides the balances and changes in accumulated OCI, before taxes, related to derivative instruments for the indicated periods:

Three months ended	Nine months ended
March 31,	March 31,
2015 2014	2015 2014
\$12,125 \$3,519	\$(20) \$2,484
(3,920 ) (934 )	(5,732 ) (3,472 )
(1,309 ) (1,752 )	12,648 1,821
\$6,896 \$833	\$6,896 \$833
	March 31, 2015 2014 512,125 \$3,519 3,920 ) (934 ) 11,309 ) (1,752 )

Offsetting of Derivative Assets and Liabilities

KLA-Tencor presents derivatives at gross fair values in the Condensed Consolidated Balance Sheets. The Company has entered into arrangements with each of its counterparties, which reduce credit risk by permitting net settlement of transactions with the same counterparty under certain conditions. As of March 31, 2015 and June 30, 2014, information related to the offsetting arrangements was as follows (in thousands):

As of March 31, 2015			Gross Amoun Derivatives N the Condense Consolidated Sheets				
Description	Gross Amounts of Derivatives	Gross Amounts of Derivatives Offset in the Condensed Consolidated Balance Sheets	Net Amount of Derivatives Presented in the Condensed Consolidated Balance Sheets	Financial Instruments	Cash Collateral Received	Net Amount	t
Derivatives - Assets	\$5,822	<b>\$</b> —	\$5,822	\$(2,310)	\$	\$3,512	
Derivatives - Liabilities	\$(3,725)	\$	\$(3,725	\$2,310	<b>\$</b> —	\$(1,415	)
As of June 30, 2014				Gross Amoun Derivatives N			

					the Condens Consolidated Sheets				
Description	Gross Amounts of Derivatives	Gross Amounts of Derivatives Offset in the Condensed Consolidated Balance Sheets	Net Amount of Derivatives Presented in the Condensed Consolidated Balance Sheets		Financial Instruments		Cash Collateral Received	Net Amo	unt
Derivatives - Assets	\$666	<b>\$</b> —	\$666		\$(423	)	<b>\$</b> —	\$243	
Derivatives - Liabilities	\$(898)	<b>\$</b> —	\$(898	)	\$423		\$—	\$(475	)
31									

# **Table of Contents**

#### NOTE 15 – RELATED PARTY TRANSACTIONS

During the three and nine months ended March 31, 2015 and 2014, the Company purchased from, or sold to, several entities, where one or more executive officers of the Company or members of the Company's Board of Directors, or their immediate family members, also serves as an executive officer or a board member, including Cisco Systems, Inc., Avago Technologies Ltd., NetApp, Inc. and Citrix Systems, Inc. The following table provides the transactions with these parties for the indicated periods (for the portion of such period that they were considered related):

	Three mor	Three months ended					
	March 31	March 31,					
(In thousands)	2015	2014	2015	2014			
Total revenues	\$721	\$606	\$1,419	\$1,169			
Total purchases	\$159	\$1.587	\$957	\$2,375			

The receivable balance from these parties as of March 31, 2015 and June 30, 2014 was \$0.5 million and \$1.8 million, respectively. Management believes that such transactions are at arm's length and on similar terms as would have been obtained from unaffiliated third parties.

# NOTE 16 - SEGMENT REPORTING AND GEOGRAPHIC INFORMATION

KLA-Tencor reports one reportable segment in accordance with the provisions of the authoritative guidance for segment reporting. Operating segments are defined as components of an enterprise about which separate financial information is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance. KLA-Tencor's chief operating decision maker is the Chief Executive Officer.

The Company is engaged primarily in designing, manufacturing, and marketing process control and yield management solutions for the semiconductor and related nanoelectronics industries. All operating segments have been aggregated due to their inter-dependencies, commonality of long-term economic characteristics, products and services, the production processes, class of customer and distribution processes. The Company's service products are an extension of the system product portfolio and provide customers with spare parts and fab management services (including system preventive maintenance and optimization services) to improve yield, increase production uptime and throughput, and lower the cost of ownership. Since the Company operates in one reportable segment, all financial segment information required by the authoritative guidance can be found in the condensed consolidated financial statements.

The Company's significant operations outside the United States include manufacturing facilities in Singapore, Israel, Germany and China and sales, marketing and service offices in Western Europe, Japan and the Asia Pacific regions. For geographical revenue reporting, revenues are attributed to the geographic location in which the customer is located. Long-lived assets consist of land, property and equipment, net and are attributed to the geographic region in which they are located.

The following is a summary of revenues by geographic region, based on ship-to location, for the indicated periods (as a percentage of total revenues):

	Three month	rch 31,	Nine months ended March 31,									
(Dollar amounts i	in <sub>2015</sub>			2014			2015			2014		
thousands)	2013			2014			2013			2014		
Revenues:												
North America	\$178,207	24	%	\$176,560	21	%	\$609,807	29	%	\$504,188	23	%
Taiwan	178,333	24	%	242,631	29	%	456,586	22	%	508,747	23	%
Japan	131,022	18	%	99,887	12	%	327,253	16	%	245,522	11	%
Europe & Israel	45,396	6	%	45,722	6	%	137,105	7	%	237,504	11	%
Korea	147,753	20	%	80,454	10	%	323,981	16	%	310,481	14	%
Rest of Asia	57,748	8	%	186,345	22	%	202,985	10	%	388,623	18	%
Total	\$738,459	100	%	\$831,599	100	%	\$2,057,717	100	%	\$2,195,065	100	%

#### **Table of Contents**

The following is a summary of revenues by major products for the indicated periods (as a percentage of total revenues):

•	Three months ended March 31,						Nine months ended March 31,					
(Dollar amounts is thousands)	<sup>n</sup> 2015			2014			2015			2014		
Revenues:												
Defect inspection	\$399,014	54	%	\$497,918	60	%	\$1,150,375	56	%	\$1,235,783	56	%
Metrology	138,781	19	%	159,662	19	%	328,377	16	%	422,656	19	%
Service	173,278	23	%	161,516	19	%	512,054	25	%	479,059	22	%
Other	27,386	4	%	12,503	2	%	66,911	3	%	57,567	3	%
Total	\$738,459	100	%	\$831,599	100	%	\$2,057,717	100	%	\$2,195,065	100	%

In the three months ended March 31, 2015, three customers accounted for approximately 18%, 15% and 14% of total revenues and in the three months ended March 31, 2014, three customers accounted for approximately 25%, 17% and 12% of total revenue. In the nine months ended March 31, 2015, three customers accounted for approximately 15%, 14% and 11% of total revenues and in the nine months ended March 31, 2014, three customers accounted for approximately 17%, 16%, and 13% of total revenue. Two customers each accounted for greater than 10% of net accounts receivables as of March 31, 2015 and June 30, 2014, respectively.

Long-lived assets by geographic region as of the dates indicated below were as follows:

(In thousands)	As of	As of
(In thousands)	March 31, 2015	June 30, 2014
Long-lived assets:		
United States	\$214,598	\$219,280
Europe	16,753	19,527
Singapore	46,898	48,938
Israel	34,158	33,388
Rest of Asia	8,674	9,130
Total	\$321,081	\$330,263

# NOTE 17 – SUBSEQUENT EVENTS

On April 23, 2015, the Company announced a plan to reduce its global employee workforce by up to 10 percent to streamline its organization and business processes in response to changing customer requirements in its industry. The goal of this reduction is to enable continued innovation and direct the Company's resources toward its best opportunities. The Company expects to substantially complete the employee reduction by the end of the first quarter of fiscal year 2016, but the timing of certain employee reductions may vary by country, based on local legal requirements. At this time, the Company is unable to make a good faith determination of the cost estimates, or ranges of the cost estimates, associated with all of the activities under the global employee workforce reduction plan.

#### **Table of Contents**

**EXECUTIVE SUMMARY** 

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### SPECIAL NOTE REGARDING FORWARD-LOOKING STATEMENTS

This report contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. All statements other than statements of historical fact may be forward-looking statements. You can identify these and other forward-looking statements by the use of words such as "may," "will," "could," "should," "expects," "plans," "anticipates," "relies," "believes," "estimates," "predict "potential," "continue," "thinks," "seeks," or the negative of such terms, or other comparable terminology. Forward-looking statements also include the assumptions underlying or relating to any of the foregoing statements. Such forward-looking statements include, among others, forecasts of the future results of our operations, including profitability; orders for our products and capital equipment generally; sales of semiconductors; the investments by our customers in advanced technologies and new materials; the allocation of capital spending by our customers (and, in particular, the percentage of spending that our customers allocate to process control); growth of revenue in the semiconductor industry, the semiconductor capital equipment industry and our business; technological trends in the semiconductor industry; future developments or trends in the global capital and financial markets; our future product offerings and product features; the success and market acceptance of new products; timing of shipment of backlog; our future product shipments and product and service revenues; our future gross margins; our future research and development expenses and selling, general and administrative expenses; our ability to successfully maintain cost discipline; international sales and operations; our ability to maintain or improve our existing competitive position; success of our product offerings; creation and funding of programs for research and development; attraction and retention of employees; results of our investment in leading edge technologies; the effects of hedging transactions; the effect of the sale of trade receivables and promissory notes from customers; our future income tax rate; future payments of dividends to our stockholders; the completion of any acquisitions of third parties, or the technology or assets thereof; benefits received from any acquisitions and development of acquired technologies; sufficiency of our existing cash balance, investments, cash generated from operations and revolving line of credit under a Credit Agreement (the "Credit Agreement") to meet our operating and working capital requirements, including debt service and payment of future dividends and stock repurchases; our compliance with the financial covenants under the Credit Agreement; the anticipated size of our global employee workforce reduction; the expected timing of the completion of such employee reduction; our commitment to scaling our production volumes and capacity; the adoption of new accounting pronouncements; and our repayment of our \$3.25 billion of outstanding indebtedness. Our actual results may differ significantly from those projected in the forward-looking statements in this report. Factors that might cause or contribute to such differences include, but are not limited to, those discussed in Part II, Item 1A, "Risk Factors" in this report as well as in Item 1, "Business" and Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Annual Report on Form 10-K for the year ended June 30, 2014, filed with the Securities and Exchange Commission on August 8, 2014. You should carefully review these risks and also review the risks described in other documents we file from time to time with the Securities and Exchange Commission. You are cautioned not to place undue reliance on these forward-looking statements, and we expressly assume no obligation and do not intend to update the forward-looking statements in this report after the date hereof.

KLA-Tencor Corporation is a leading supplier of process control and yield management solutions for the semiconductor and related nanoelectronics industries. Our broad portfolio of defect inspection and metrology products and related service, software and other offerings primarily supports integrated circuit ("IC" or "chip") manufacturers throughout the entire semiconductor fabrication process, from research and development to final volume production. We provide leading-edge equipment, software and support that enable IC manufacturers to identify, resolve and manage significant advanced technology manufacturing process challenges and obtain higher finished product yields at lower overall cost. In addition to serving the semiconductor industry, we also provide a range of technology solutions to a number of other high technology industries, including the light emitting diode ("LED") and data storage industries, as well as general materials research.

#### **Table of Contents**

Our products and services are used by the vast majority of bare wafer, IC, lithography reticle ("reticle" or "mask") and disk manufacturers around the world. Our products, services and expertise are used by our customers to measure, detect, analyze and resolve critical product defects that arise in that environment in order to control nanometric-level manufacturing processes. Our revenues are driven largely by our customers' spending on capital equipment and related maintenance services necessary to support key transitions in their underlying product technologies, or to increase their production volumes in response to market demand. Our semiconductor customers generally operate in one or more of the three major semiconductor markets - memory, foundry and logic. All three of these markets are characterized by rapid technological changes and sudden shifts in end-user demand, which influence the level and pattern of our customers' spending on our products and services. Although capital spending in all three semiconductor markets has historically been very cyclical, the demand for more advanced and lower cost chips used in a growing number of consumer electronics, communications, data processing, and industrial and automotive products has resulted over the long term in a favorable demand environment for our process control and yield management solutions, particularly in the foundry and logic markets which have higher levels of process control adoption than the memory market. As we are a supplier to the global semiconductor and semiconductor-related industries, our customer base continues to become more highly concentrated over time, thereby increasing the potential impact of a sudden change in capital spending by a major customer on our revenues and profitability. As our customer base becomes increasingly more concentrated, large orders from a relatively limited number of customers account for a substantial portion of our sales, which potentially exposes us to more volatility for revenues and earnings. In addition, we are subject to the cyclical capital spending that has historically characterized the semiconductor and semiconductor-related industries. The timing, length, intensity and volatility of the capacity-oriented capital spending cycles of our customers are unpredictable.

However, in addition to these trends of consolidation and cyclicality, the semiconductor industry has also been significantly impacted by constant technological innovation. The growing use of increasingly sophisticated semiconductor devices has caused many of our customers to invest in additional semiconductor manufacturing capabilities and capacity. These investments have included process control and yield management equipment and services and have had a significant favorable impact on our revenues over the long term.

The demand for our products and our revenue levels are driven by our customers' needs to solve the process challenges that they face as they adopt new technologies required to fabricate advanced ICs that are increasingly incorporated into sophisticated mobile devices. The timing for our customers in ordering and taking delivery of process control and yield management equipment is also determined by our customers' requirements to meet the next-generation production ramp schedules. Our earnings will depend not only on our revenue levels, but also on the amount of research and development spending required to meet our customers' technology roadmaps. We have continued to scale our production volumes and capacity to meet anticipated customer requirements and remain at risk of incurring significant inventory-related and other restructuring charges if business conditions deteriorate. We believe that, over the long term, our customers will continue to invest in advanced technologies and new materials to enable smaller design rules and higher density applications, as well as to reduce cost.

During the three months ended March 31, 2015, new orders for our equipment decreased from prior quarter levels as our customers balanced their capacity needs with their consideration for new investments. We believe that our customers have been taking a more measured approach to the timing of their investments in the leading edge, given the significant cost, complexity and yield challenges they are experiencing with the next generation of new device architectures, and narrow early-stage end market demand from a few customers for leading edge devices.

#### **Table of Contents**

The following table sets forth some of our key quarterly unaudited financial information that we use to manage our business:

	Three month	ns ended					
(In thousands, except net income per share)	March 31, 2015	December 31, 2014	September 30, 2014	June 30, 2014	March 31, 2014	December 31, 2013	September 30, 2013
Total revenues	\$738,459	\$676,357	\$642,901	\$734,343	\$831,599	\$705,129	\$658,337
Total costs and operating expenses	\$543,473	\$521,643	\$533,748	\$561,329	\$570,436	\$517,147	\$508,426
Gross margin	\$418,177	\$393,144	\$354,434	\$407,678	\$488,773	\$419,315	\$380,680
Income from operations	\$194,986	\$154,714	\$109,153	\$173,014	\$261,163	\$187,982	\$149,911
Net income	\$131,638	\$20,268	\$72,233	\$128,731	\$203,581	\$139,246	\$111,197
Net income per share:							
Basic (1)	\$0.81	\$0.12	\$0.44	\$0.78	\$1.22	\$0.84	\$0.67
Diluted (1)	\$0.81	\$0.12	\$0.43	\$0.77	\$1.21	\$0.83	\$0.66

Basic and diluted earnings per share are computed independently for each of the quarters presented based on the weighted-average basic and fully diluted shares outstanding for each quarter. Therefore, the sum of quarterly basic and diluted per share information may not equal annual (or other multiple-quarter calculations of) basic and diluted earnings per share.

Our net income increased to \$131.6 million in the three months ended March 31, 2015 compared to \$20.3 million in the three months ended December 31, 2014, primarily as a result of the impact of the pre-tax net loss of \$131.7 million for the loss on extinguishment of debt and certain one-time expenses of \$2.5 million associated with the leveraged recapitalization that was completed during the three months ended December 31, 2014. In the three months ended March 31, 2014, we reported net income of \$203.6 million.

As discussed in our Note 17, "Subsequent Events," we announced a plan to reduce our global employee workforce by up to 10 percent to streamline our organization and business processes in response to changing customer requirements in our industry. The goal of this reduction is to enable continued innovation and direct our resources toward our best opportunities. We expect to substantially complete the employee reduction by the end of the first quarter of fiscal year 2016, but the timing of certain employee reductions may vary by country, based on local legal requirements. At this time, we are unable to make a good faith determination of the cost estimates, or ranges of the cost estimates, associated with all of the activities under the global employee workforce reduction plan.

# CRITICAL ACCOUNTING ESTIMATES AND POLICIES

The preparation of our condensed consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions in applying our accounting policies that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. Note 1 to the Consolidated Financial Statements in our Annual Report on Form 10-K for the fiscal year ended June 30, 2014 describes the significant accounting policies and methods used in preparation of the Condensed Consolidated Financial Statements. We base these estimates and assumptions on historical experience, and evaluate them on an on-going basis to ensure that they remain reasonable under current conditions. Actual results could differ from those estimates. We discuss the development and selection of the critical accounting estimates with the Audit Committee of our Board of Directors on a quarterly basis, and the Audit Committee has reviewed our related disclosure in this Quarterly Report on Form 10-Q. The accounting policies that reflect our more significant estimates, judgments and assumptions and which we believe are the most critical to aid in fully understanding and evaluating our reported financial results include the following:

Revenue Recognition

**I**nventories

Warranty

Allowance for Doubtful Accounts

Equity and Cash-Based Long-Term Incentive Compensation Plans

Contingencies and Litigation

Goodwill and Intangible Assets

**I**ncome Taxes

Valuation of Marketable Securities

#### **Table of Contents**

There were no significant changes in our critical accounting estimates and policies during the three months ended March 31, 2015. Please refer to Management's Discussion and Analysis of Financial Condition and Results of Operations contained in Part II, Item 7 of our Annual Report on Form 10-K for our fiscal year ended June 30, 2014 for a more complete discussion of our critical accounting policies and estimates.

Valuation of Goodwill and Intangible Assets

We have four reporting units: Defect Inspection, Metrology, Service and Other. As of March 31, 2015, substantially all of the goodwill balance resided in the Defect Inspection reporting unit. We performed a qualitative assessment of the goodwill by reporting units as of November 30, 2014 during the three months ended December 31, 2014 and concluded that there was no impairment. We assess goodwill for impairment annually as well as whenever events or changes in circumstances indicate that the carrying amount of goodwill in any reporting unit may not be recoverable. Long-lived assets are tested for recoverability whenever events or changes in circumstances indicate that the assets' carrying amount may not be recoverable.

Our next annual assessment of the goodwill by reporting unit will be performed during the three months ending December 31, 2015. If we were to encounter challenging economic conditions, such as a decline in our operating results, an unfavorable industry or macroeconomic environment, a substantial decline in our stock price, or any other adverse change in market conditions, we may be required to perform the two-step quantitative goodwill impairment analysis. In addition, if such conditions have the effect of changing one of the critical assumptions or estimates we use to calculate the value of our goodwill or intangible assets, we may be required to record goodwill and/or intangible asset impairment charges in future periods, whether in connection with our next annual impairment assessment in the second quarter of fiscal year 2016 or prior to that, if any triggering event occurs outside of the quarter during which the annual goodwill impairment assessment is performed. It is not possible at this time to determine if any such future impairment charge would result or, if it does, whether such charge would be material to our results of operations. Revenue Recognition

We recognize revenue when persuasive evidence of an arrangement exists, delivery has occurred or services have been rendered, the selling price is fixed or determinable, and collectibility is reasonably assured. We derive revenue from three sources—sales of systems, spare parts and services. In general, we recognize revenue for systems when the system has been installed, is operating according to predetermined specifications and is accepted by the customer. When we have demonstrated a history of successful installation and acceptance, we recognize revenue upon delivery and customer acceptance.

Under certain circumstances, however, we recognize revenue prior to acceptance from the customer, as follows:

When the customer fab has previously accepted the same tool, with the same specifications, and when we can objectively demonstrate that the tool meets all of the required acceptance criteria.

When system sales to independent distributors have no installation requirement, contain no acceptance agreement, and 100% payment is due based upon shipment.

When the installation of the system is deemed perfunctory.

When the customer withholds acceptance due to issues unrelated to product performance, in which case revenue is recognized when the system is performing as intended and meets predetermined specifications.

In circumstances in which we recognize revenue prior to installation, the portion of revenue associated with installation is deferred based on estimated fair value, and that revenue is recognized upon completion of the installation.

#### **Table of Contents**

In many instances, products are sold in stand-alone arrangements. Services are sold separately through renewals of annual maintenance contracts. We have multiple element revenue arrangements in cases where certain elements of a sales arrangement are not delivered and accepted in one reporting period. To determine the relative fair value of each element in a revenue arrangement, we allocate arrangement consideration based on the selling price hierarchy. For substantially all of the arrangements with multiple deliverables pertaining to products and services, we use vendor-specific objective evidence ("VSOE") or third-party evidence ("TPE") to allocate the selling price to each deliverable. We determine TPE based on historical prices charged for products and services when sold on a stand-alone basis. When we are unable to establish relative selling price using VSOE or TPE, we use estimated selling price ("ESP") in our allocation of arrangement consideration. The objective of ESP is to determine the price at which we would transact a sale if the product or service were sold on a stand-alone basis, ESP could potentially be used for new or customized products. We regularly review relative selling prices and maintain internal controls over the establishment and updates of these estimates. In a multiple element revenue arrangement, we defer revenue recognition associated with the relative fair value of each undelivered element until that element is delivered to the customer. To be considered a separate element, the product or service in question must represent a separate unit of accounting, which means that such product or service must fulfill the following criteria: (a) the delivered item(s) has value to the customer on a stand-alone basis; and (b) if the arrangement includes a general right of return relative to the delivered item(s), delivery or performance of the undelivered item(s) is considered probable and substantially in our control. If the arrangement does not meet all the above criteria, the entire amount of the sales contract is deferred until all elements are accepted by the customer.

Trade-in rights are occasionally granted to customers to trade in tools in connection with subsequent purchases. We estimate the value of the trade-in right and reduce the revenue recognized on the initial sale. This amount is recognized at the earlier of the exercise of the trade-in right or the expiration of the trade-in right. Spare parts revenue is recognized when the product has been shipped, risk of loss has passed to the customer and collection of the resulting receivable is probable.

Service and maintenance contract revenue is recognized ratably over the term of the maintenance contract. Revenue from services performed in the absence of a maintenance contract, including consulting and training revenue, is recognized when the related services are performed and collectibility is reasonably assured.

We sell stand-alone software that is subject to the software revenue recognition guidance. We periodically review selling prices to determine whether VSOE exists, and in situations where we are unable to establish VSOE for undelivered elements such as post-contract service, revenue is recognized ratably over the term of the service contract. We also defer the fair value of non-standard warranty bundled with equipment sales as unearned revenue. Non-standard warranty includes services incremental to the standard 40-hour per week coverage for 12 months.

Non-standard warranty is recognized ratably as revenue when the applicable warranty term period commences. The deferred system profit balance equals the amount of deferred system revenue that was invoiced and due on shipment, less applicable product and warranty costs. Deferred system revenue represents the value of products that have been shipped and billed to customers which have not met our revenue recognition criteria. Deferred system profit does not include the profit associated with product shipments to certain customers in Japan, to whom title does not transfer until customer acceptance. Shipments to such customers in Japan are classified as inventory at cost until the time of acceptance.

We enter into sales arrangements that may consist of multiple deliverables of our products and services where certain elements of the sales arrangement are not delivered and accepted in one reporting period. Judgment is required to properly identify the accounting units of the multiple deliverable transactions and to determine the manner in which revenue should be allocated among the accounting units. Additionally, judgment is required to interpret various commercial terms and determine when all criteria of revenue recognition have been met in order for revenue recognition to occur in the appropriate accounting period. While changes in the allocation of the estimated selling price between the accounting units will not affect the amount of total revenue recognized for a particular arrangement, any material changes in these allocations could impact the timing of revenue recognition, which could have a material effect on our financial position and results of operations.

#### **Table of Contents**

**Recent Accounting Pronouncements** 

Recently Adopted

In July 2013, the FASB issued an accounting standard update that provides guidance on the financial statement presentation of an unrecognized tax benefit when a net operating loss carryforward, a similar tax loss or a tax credit carryforward exists. Under the new standard, in most circumstances, an unrecognized tax benefit, or a portion of an unrecognized tax benefit, should be presented in our financial statements as a reduction to a deferred tax asset for a net operating loss carryforward, a similar tax loss or a tax credit carryforward. This accounting standard update became effective for our interim period ended September 30, 2014, and its adoption did not have a material impact on our condensed consolidated financial statements.

In June 2014, the FASB issued an accounting standard update regarding stock-based compensation that clarifies the accounting treatment when terms of an award provide that a performance target could be achieved after the requisite service period ends. The update requires that a performance target that affects vesting that could be achieved after the requisite service period ends be treated as a performance condition. The update is effective beginning in the first quarter of our fiscal year ending June 30, 2017, with early adoption permitted. We early adopted this accounting standard update and the adoption did not have a material impact on our condensed consolidated financial statements. Updates Not Yet Effective

In April 2015, the FASB issued accounting standards update regarding simplification of the presentation of debt issuance costs, which requires that debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct deduction from the carrying amount of that debt liability, consistent with debt discounts. The update is effective for us beginning in the first quarter of the fiscal year ending June 30, 2017. Earlier adoption is permitted for financial statements that have not been previously issued and we are required to apply the guidance on a retrospective basis with additional disclosure requirements upon transition. We do not expect this adoption to have a material impact on our condensed consolidated financial statements.

In May 2014, the FASB issued an accounting standard update regarding revenue from customer contracts to transfer goods and services or non-financial assets, unless the contracts are covered by other standards (for example, insurance or lease contracts). Under the new guidance, an entity should recognize revenue in connection with the transfer of promised goods or services to customers in an amount that reflects the consideration that the entity expects to be entitled to receive in exchange for those goods or services. In addition, the new standard requires that reporting companies disclose the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. The updates are effective for us beginning in the first quarter of our fiscal year ending June 30, 2018. In April 2015, the FASB announced a deferral of the effective date by one year, with early adoption on the original effective date permitted. The new revenue standard may be applied retrospectively to each prior period presented or retrospectively with the cumulative effect recognized as of the date of adoption. We are currently evaluating the impact of this accounting standard update on our condensed consolidated financial statements.

#### **Table of Contents**

#### RESULTS OF OPERATIONS

Revenues and Gross Margin

	Three months	ended			
(Dollar amounts in	March 31,	December 31,	March 31,	Q3 FY15 vs.	Q3 FY15 vs.
thousands)	2015	2014	2014	Q2 FY15	Q3 FY14
Revenues:					
Product	\$565,181	\$503,884	\$670,083	\$61,297 12	% \$(104,902 ) (16 )%
Service	173,278	172,473	161,516	805 —	% 11,762 7 %
Total revenues	\$738,459	\$676,357	\$831,599	\$62,102 9	% \$(93,140 ) (11 )%
Costs of revenues	\$320,282	\$283,213	\$342,826	\$37,069 13	% \$(22,544 ) (7 )%
Gross margin percentage	57 %	58 %	59 %		
			Nine months en	nded	
(Dallar amounts in thousa	mda)		Manah 21 201	5 March 31, 2014	Q3 FY15 YTD vs.
(Dollar amounts in thousa	nus)		March 31, 201.	5 March 51, 2014	Q3 FY14 YTD
Revenues:					
Product			\$1,545,663	\$1,716,006	\$(170,343 ) (10 )%
Service			512,054	479,059	32,995 7 %
Total revenues			\$2,057,717	\$2,195,065	\$(137,348) (6)%
Costs of revenues			\$891,962	\$906,297	\$(14,335) (2)%
Gross margin percentage			57	% 59 %	
Product revenues					

Our business is affected by the concentration of our customer base and our customers' capital equipment procurement schedules as a result of their investment plans. Our product revenues in any particular quarter are significantly impacted by the amount of new orders that we receive during that quarter and, depending upon the duration of manufacturing and installation cycles, in the preceding quarters.

Product revenues increased during the three months ended March 31, 2015 compared to the three months ended December 31, 2014, due to higher levels of shipment and revenue backlog at the beginning of the period from our customers' investments to support their leading edge technology development and capacity-related expansion plans. Revenue backlog includes transactions for which physical delivery of a product to a customer has been completed, but for which revenue has not yet been recognized pursuant to our policy for revenue recognition.

Product revenues decreased during the three months ended March 31, 2015 compared to the three months ended March 31, 2014, primarily as a result of lower revenues from our customers in Taiwan and Rest of Asia, partially offset by growth in revenues from our customers in Korea. The decline in revenues was caused by shifts in the timing of new technology ramps of our customers and capacity-related expansion plans.

Product revenues decreased during the nine months ended March 31, 2015 compared to the nine months ended March 31, 2014, primarily as a result of lower revenues from our customers in Taiwan, Rest of Asia and Europe, partially offset by higher revenues from our customers in North America and Japan. The decline in revenues was impacted by the timing of development and new technology ramps of our customers as well as the delay in shipments of our products to our customers due to shifts in the timing of the new technology ramps and capacity-related expansion plans

# Service revenues

Service revenues are generated from maintenance contracts, as well as billable time and material service calls made to our customers after the expiration of the warranty period. The amount of our service revenues is typically a function of the number of post-warranty systems installed at our customers' sites and the utilization of those systems, but it is also impacted by other factors, such as our rate of service contract renewals, the types of systems being serviced and fluctuations in foreign exchange rates. Service revenues during the three months ended March 31, 2015 increased compared to each of the three months ended December 31, 2014 and March 31, 2014, and service revenues during the nine months ended March 31, 2015 increased compared to the nine months ended March 31, 2014, primarily due to an increase over time in the number of post-warranty systems installed at our customers' sites.

#### **Table of Contents**

#### Revenues by region

The following is a summary of revenues by geographic region, based on ship-to location, for the indicated periods (as a percentage of total revenues):

	Three months	ended	l						
(Dollar amounts in thousands)	March 31, 201	5		December 31,	2014		March 31, 201	4	
North America	\$178,207	24	%	\$236,230	35	%	\$176,560	21	%
Taiwan	178,333	24	%	151,676	23	%	242,631	29	%
Japan	131,022	18	%	84,007	12	%	99,887	12	%
Europe & Israel	45,396	6	%	36,533	5	%	45,722	6	%
Korea	147,753	20	%	106,941	16	%	80,454	10	%
Rest of Asia	57,748	8	%	60,970	9	%	186,345	22	%
Total	\$738,459	100	%	\$676,357	100	%	\$831,599	100	%

A significant portion of our revenues continues to be generated in Asia, where a substantial portion of the world's semiconductor manufacturing capacity is located, and we expect that trend to continue.

# Gross margin

Our gross margin fluctuates with revenue levels and product mix and is affected by variations in costs related to manufacturing and servicing our products, including our ability to scale our operations efficiently and effectively in response to prevailing business conditions.

The following tables summarize the major factors that contributed to the changes in gross margin percentage:

	Gross Margi	ın		Gross Ma	rgin `	Percentag	e	
	Percentage			010001/14	- 6	2 02001101180		
	Three month	ıs		Three mor	nths	Nine mo	nths	
	ended			ended		ended		
December 31, 2014	58.1	%	March 31, 2014	58.8	%	58.7	%	
Revenue volume of products and service	1.2	%	Revenue volume of products and service	(2.1	)%	(1.4	)%	
Mix of products and services sold	(2.0	)%	Mix of products and services sold	(0.8	)%	(0.7	)%	
Manufacturing labor, overhead and efficiencies	(0.6	)%	Manufacturing labor, overhead and efficiencies	(0.1	)%	(0.6	)%	
Other service and manufacturing costs	(0.1	)%	Other service and manufacturing costs	0.8	%	0.7	%	
March 31, 2015	56.6	%	March 31, 2015	56.6	%	56.7	%	

Changes in gross margin percentage driven by revenue volume of products and services reflect our ability to leverage existing infrastructure to generate higher revenues. It also includes the effect of fluctuations in foreign exchange rates, average customer pricing and customer revenue deferrals associated with volume purchase agreements. Changes in gross margin percentage from mix of products and services sold reflect the impact of changes in the composition within product and service offerings. Changes in gross margin percentage from manufacturing labor, overhead and efficiencies reflect our ability to manage costs and drive productivity as we scale our manufacturing activity to respond to customer requirements; this includes the impact of capacity utilization, use of overtime and variability of cost structure. Changes in gross margin percentage from other service and manufacturing costs include the impact of customer support costs, including the efficiencies with which we deliver services to our customers, and the effectiveness with which we manage our production plans and inventory risk.

Our gross margin decreased to 56.6% during the three months ended March 31, 2015 from 58.1% during the three months ended December 31, 2014, primarily due to the less favorable mix of products and services, as well as a reduction in manufacturing efficiencies driven by lower manufacturing output, partially offset by higher revenue volume of products and services.

Our gross margin decreased to 56.6% during the three months ended March 31, 2015 from 58.8% during the three months ended March 31, 2014, primarily due to the less favorable mix and lower volume of products and services, as well as a reduction in manufacturing efficiencies driven by lower manufacturing output, partially offset by lower field

service-related costs.

#### **Table of Contents**

Our gross margin decreased to 56.7% during the nine months ended March 31, 2015 from 58.7% during the nine months ended March 31, 2014, primarily due to the less favorable mix and volume of products and services, as well as a reduction in manufacturing efficiencies driven by lower manufacturing output, partially offset by lower field service-related costs and lower charges for inventory obsolescence.

Engineering, Research and Development ("R&D")

(Dollar amounts in	I nree mon	tns	ended							
•	March 31,		December 3	31,	March 31,		Q3 FY15 vs.		Q3 FY15 vs.	
thousands)	2015		2014		2014		Q2 FY15		Q3 FY14	
R&D expenses	\$124,583		\$133,557		\$134,161		\$(8,974) (7	)%	\$(9,578) (7	)%
R&D expenses as a percentage of total revenues	17	%	20	%	16	%				
					Nine	m	onths ended			

	Mille illolluls	ended	
(Dollar amounts in thousands)	March 31,	March 31,	Q3 FY15 YTD vs.
	2015	2014	Q3 FY14 YTD
R&D expenses	\$401,777	\$401,021	\$756 — %
R&D expenses as a percentage of total revenues	20	% 18	%

Historically, our R&D expenses have generally increased over time, primarily due to higher costs associated with advanced product and technology development projects. We incur significant costs associated with these projects, including compensation for engineering talent, engineering material costs, and other expenses, as technological innovation is essential to our success. During certain periods, R&D expenses may fluctuate relative to product development phases and project timing as well as due to our focused R&D efforts that is aligned with our overall business strategy.

R&D expenses during the three months ended March 31, 2015 decreased compared to the three months ended December 31, 2014, primarily due to a decrease in employee-related expenses of \$4.2 million as a result of lower headcount and lower variable compensation, a decrease in engineering materials and consulting costs of \$3.7 million, and a decrease in travel-related expense \$0.9 million.

R&D expenses during the three months ended March 31, 2015 decreased compared to the three months ended March 31, 2014, primarily due to a decrease in engineering materials and consulting costs of \$5.2 million, a decrease in employee-related expenses of \$2.1 million as a result of lower variable compensation, a decrease in depreciation expense of \$1.0 million, and a decrease in travel-related expense of \$0.5 million.

R&D expenses during the nine months ended March 31, 2015 increased compared to the nine months ended March 31, 2014, primarily due to an increase in employee-related expenses of \$9.5 million as a result of additional headcount and an increase in severance expenses, as well as a lower benefit from external funding of \$6.6 million, partially offset by a decrease in engineering materials and consulting costs of \$12.4 million, as well as a decrease in depreciation expense of \$1.7 million.

R&D expenses include the benefit of \$0.4 million, \$0.6 million and \$0.2 million of external funding received from government grants during the three months ended March 31, 2015, December 31, 2014 and March 31, 2014, respectively, for certain strategic development programs. R&D expenses include the benefit of \$1.4 million and \$8.0 million of external funding received from government grants during the nine months ended March 31, 2015 and March 31, 2014, respectively, for certain strategic development programs

Our future operating results will depend significantly on our ability to produce products and provide services that have a competitive advantage in our marketplace. To do this, we believe that we must continue to make substantial and focused investments in our research and development. We remain committed to product development in new and emerging technologies as we address the yield challenges our customers face at future technology nodes.

#### **Table of Contents**

Selling, General and Administrative ("SG&A")

	Three mont	hs	ended								
(Dollar amounts in thousands)	March 31,		December 3	31,	March 31,		Q3 FY15 vs.		Q3 FY15 v	vs.	
(Donar amounts in thousands)	2015		2014		2014		Q2 FY15		Q3 FY14		
SG&A expenses	\$98,608		\$104,873		\$93,449		\$(6,265) (6	)%	\$5,159	6	%
SG&A expenses as a percentage of total revenues	13	%	16	%	11	%					
					Ninar	nor	the anded				

	Nine months ended												
(Dollar amounts in thousands)	March 31, 2015	March 31, 2014	Q3 FY15 Q3 FY14		vs.								
SG&A expenses	\$305,125	\$288,691	\$16,434	6	%								
SG&A expenses as a percentage of total revenues	15	% 13	%										

SG&A expenses during the three months ended March 31, 2015 decreased compared to the three months ended December 31, 2014, primarily due to a decrease in travel-related expense of \$2.8 million, a decrease in employee-related expenses of \$2.6 million as a result of a lower variable compensation and severance expense, a decrease in our one-time leveraged recapitalization expense of \$2.5 million that was completed in the three months ended December 31, 2014, partially offset by an increase in consulting-related expense of \$1.4 million, an impairment charge for certain long-lived assets of \$1.7 million and payment related to contractual settlement for \$2.0 million. SG&A expenses during the three months ended March 31, 2015 increased compared to the three months ended March 31, 2014, primarily due to an increase in employee-related expenses of \$1.7 million as a result of higher variable compensation and severance expense, a higher cost of support for sales evaluation of \$1.6 million, an impairment charge for certain long-lived assets of \$1.7 million and payment related to a contractual settlement for \$2.0 million, partially offset by a decrease in travel-related expense of \$1.8 million.

SG&A expenses during the nine months ended March 31, 2015 increased compared to the nine months ended March 31, 2014, primarily due to a higher cost of support for sales evaluations of \$6.0 million, an increase in legal fees of \$1.4 million, an increase as a result of our one-time leveraged recapitalization expense of \$2.5 million that was completed in the three months ended December 31, 2014, an increase in employee-related expenses of \$1.3 million as a result of severance expense, an impairment charge for certain long-lived assets of \$1.7 million and a payment related to a contractual settlement for \$2.0 million, partially offset by a decrease in travel related expense of \$1.3 million. In addition, during the three months ended December 31, 2013, SG&A expenses were favorably impacted by our receipt of \$1.1 million in proceeds from a class action settlement, as well as our recovery of \$1.1 million in receivables that had previously been classified as a bad debt expense during the three months ended December 31, 2013, both of which resulted in a decrease of our SG&A expense for the nine months ended March 31, 2014 relative to March 31, 2015.

Interest Income and Other, Net and Interest Expense

(Dollar amounts in thousands) Interest income and other, net Interest expense	Three months en March 31, 2015 \$1,976 \$30,508	ideo		014	March 31, 2014 \$3,479 \$13,396	
Interest income and other, net as a percentage of total revenues	_	%	_	%	_	%
Interest expense as a percentage of total revenues	4	%	5	%	2	%
(Dollar amounts in thousands)			Nine months ended March 31, 2015 March 31, 2014			
Interest income and other, net			\$7,339		\$9,168	
Interest expense			\$75,330		\$40,369	
Interest income and other, net as a percentage of total revenues			_	%	_	%
Interest expense as a percentage of total revenues			4	%	2	%

#### **Table of Contents**

Interest income and other, net is comprised primarily of interest income earned on our investment and cash portfolio, realized gains or losses on sales of marketable securities, gains or losses from revaluations of certain foreign currency denominated assets and liabilities as well as foreign currency contracts, impairments associated with equity investments in privately-held companies, and interest-related accruals (such as interest and penalty accruals related to our tax obligations). Since June 30, 2014, our investment balance from our marketable securities portfolio declined by \$804 million as a result of our strategic decision to liquidate certain marketable securities in our investment portfolio to fund our working capital requirements. With this decision, our interest income earned from our investment portfolio is expected to decline and the realized gains as a result of liquidation of our investment portfolio are not expected to recur.

Interest income and other, net during the three months ended March 31, 2015 remained relatively unchanged compared to the three months ended December 31, 2014.

Interest income and other, net during the three months ended March 31, 2015 decreased compared to the three months ended March 31, 2014, primarily due to a lower interest income of \$0.7 million and higher interest related accruals (such as interest and penalty accruals related to our tax obligations) of \$0.7 million.

Interest income and other, net during the nine months ended March 31, 2015 decreased compared to the nine months ended March 31, 2014, primarily due to the \$2.3 million in net foreign currency losses resulting from the volatility of the foreign currencies against the U.S. dollar, higher interest related accruals (such as interest and penalty accruals related to our tax obligations) of \$0.9 million, partially offset by a \$1.0 million increase in realized gains as a result of our decision to liquidate certain marketable securities as discussed above and a decrease in impairment charge of \$1.4 million related to an equity investment in a privately-held company.

Interest expense during the three months ended March 31, 2015 remained relatively unchanged compared to the three months ended December 31, 2014. The three months ended March 31, 2015 included the interest expense and related charges for the \$2.5 billion Senior Notes and the \$750 million term loans. The three months ended December 31, 2014 included the interest expense and charges associated with amortization of debt discount and certain debt issuance costs up to the date of redemption for the \$750 million 2018 Senior Notes and the interest expense and charges associated with amortization of debt discount and certain debt issuance costs upon issuance of the \$2.5 billion Senior Notes as well as the incurrence of \$750 million term loans.

Interest expense increased during the three and nine months ended March 31, 2015 compared to the three and nine months ended March 31, 2014, primarily due to the issuance of \$2.5 billion aggregate principal amount of senior, unsecured long-term notes (collectively referred to as "Senior Notes") and entry into the \$750 million unsecured prepayable term loan facility during the three months ended December 31, 2014 relative to \$750 million of 6.900% Senior Notes due in 2018 (the "2018 Senior Notes") for the three and nine months ended March 31, 2014. We expect our interest expense for the fourth quarter of fiscal year ending June 30, 2015 to be similar to the third quarter of fiscal year ending June 30, 2015.

Loss on extinguishment of debt and other, net

For the nine months ended March 31, 2015, loss on extinguishment of debt and other, net, reflected a pre-tax net loss of \$131.7 million associated with the redemption of our \$750 million of the 2018 Senior Notes during the three months ended December 31, 2014. Included in the loss on extinguishment of debt and other, net is the \$1.2 million gain on the non-designated forward contract that was entered into by us in anticipation of the redemption of the 2018 Senior Notes, which were redeemed during three months ended December 31, 2014. Refer to "Note 7, Debt" and "Note 14, Derivative Instruments and Hedging Activities" for further details. We had no loss on extinguishment of debt and other, net in the three months ended March 31, 2015 and March 31, 2014 as well as for the nine months ended March 31, 2014.

#### **Table of Contents**

**Provision for Income Taxes** 

The following table provides details of income taxes:

	Three months	ended	Nine months ended				
	March 31,		March 31,				
(Dollar amounts in thousands)	2015	2014	2015	2014			
Income before income taxes	\$166,454	\$251,246	\$259,193	\$567,855			
Provision for income taxes	\$34,816	\$47,665	\$35,054	\$113,831			
Effective tax rate	20.9 %	19.0	% 13.5	% 20.0 %			

Our estimated annual effective tax rate for the fiscal year ending June 30, 2015 is forecasted to be approximately 17% after considering the tax benefit on the pre-tax net loss of \$131.7 million due to the redemption of the 2018 Senior Notes. We estimate an effective tax rate of approximately 22% for the remainder of the fiscal year ending June 30, 2015.

The difference between the actual tax expense during the three months ended March 31, 2015 and the estimated annual tax expense is primarily due to the impact of the following items:

Tax expense was decreased by \$2.1 million during the three months ended March 31, 2015 related to a non-taxable increase in the value of the assets held within our Executive Deferred Savings Plan; and

Tax expense was decreased by \$3.8 million during the three months ended March 31, 2015 related to the tax effect of an intercompany dividend.

Tax expense was higher as a percentage of income before taxes during the three months ended March 31, 2015 compared to the three months ended March 31, 2014, primarily due to the impact of the following items:

Tax expense was decreased by \$5.5 million during the three months ended March 31, 2014 related to a decrease in our unrecognized tax benefits from the expiration of the statute of limitations; and

Tax expense was decreased by \$2.1 million during the three months ended March 31, 2014 related to an increase in the proportion of our earnings generated in jurisdictions with tax rates lower than the U.S. statutory rate; offset by Tax expense was decreased by \$1.3 million during the three months ended March 31, 2015 related to a non-taxable increase in the value of the assets held within our Executive Deferred Savings Plan; and

Tax expense was decreased by \$3.8 million during the three months ended March 31, 2015 related to the tax effect of an intercompany dividend.

Tax expense was lower as a percentage of income before taxes during the nine months ended March 31, 2015 compared to the nine months ended March 31, 2014, primarily due to the impact of the following items:

Tax expense was decreased by \$45.2 million during the nine months ended March 31, 2015 related to a pre-tax net loss of \$131.7 million due to the redemption of the 2018 Senior Notes; offset by

Tax expense was decreased by \$5.5 million during the nine months ended March 31, 2014 related to a decrease in our unrecognized tax benefits from the expiration of the statute of limitations;

Tax expense was decreased by \$3.2 million during the nine months ended March 31, 2014 related to a non-taxable increase in the value of the assets held within our Executive Deferred Savings Plan; and

Tax expense was decreased by \$4.9 million during the nine months ended March 31, 2014 related to an increase in the proportion of our earnings generated in jurisdictions with tax rates lower than the U.S. statutory rate;

In the normal course of business, we are subject to examination by tax authorities throughout the world. We are subject to U.S. federal income tax examination for all years beginning from the fiscal year ended June 30, 2011. We are subject to state income tax examinations for all years beginning from the fiscal year ended June 30, 2010. We are also subject to examinations in other major foreign jurisdictions, including Singapore, for all years beginning from the fiscal year ended June 30, 2010. It is possible that certain examinations may be concluded in the next twelve months. We believe it is possible that we may recognize up to \$22.9 million of its existing unrecognized tax benefits within the next twelve months as a result of the lapse of statutes of limitations and the resolution of examinations with various tax authorities.

#### **Table of Contents**

#### LIQUIDITY AND CAPITAL RESOURCES

(Dollar amounts in thousands)	As of		As of		
(Donar amounts in thousands)	March 31, 201	March 31, 2015			
Cash and cash equivalents	and cash equivalents \$621,892		\$630,861		
Marketable securities	1,717,893	1,717,893 2,521,77		5	
Total cash, cash equivalents and marketable securities	\$2,339,785		\$3,152,637		
Percentage of total assets	48	%	57	%	
	Nine months ended March 31,				
(In thousands)	2015		2014		
Cash flows:					
Net cash provided by operating activities	\$288,427		\$530,246		
Net cash provided by (used in) investing activities	760,380		(395,385	)	
Net cash used in financing activities	(1,043,294	)	(344,360	)	
Effect of exchange rate changes on cash and cash equivalents	(14,482	)	332		
Net decrease in cash and cash equivalents	\$(8,969	)	\$(209,167	)	

Cash and Cash Equivalents and Marketable Securities:

As of March 31, 2015, our cash, cash equivalents and marketable securities totaled \$2.3 billion, which is a decrease of \$812.9 million from June 30, 2014. The decrease is primarily attributable to payment of a special cash dividend of approximately \$2.7 billion, payment of regular quarterly cash dividends of \$245.5 million, redemption of our 2018 Senior Notes of \$886.7 million and stock repurchases of \$435.0 million, payment of principal amount of term loans and interest with respect to term loans and unfunded revolving credit facility aggregating to \$13.6 million, partially offset by net proceeds of an aggregate of \$3.2 billion from our issuance of Senior Notes and borrowings under our five-year senior unsecured prepayable term loans under our Credit Facility. As of March 31, 2015, \$1.4 billion of our \$2.3 billion of cash, cash equivalents and marketable securities were held by our foreign subsidiaries and branch offices. We currently intend to permanently reinvest \$1.2 billion of the cash held by our foreign subsidiaries and branch offices. If, however, a portion of these funds were needed for our operations in the United States, we would be required to accrue and pay U.S. and foreign taxes of approximately 30%-50% of the funds repatriated. The amount of taxes due will depend on the amount and manner of the repatriation, as well as the location from where the funds are repatriated. We have accrued (but have not paid) U.S. taxes on the remaining cash of \$125.0 million of the \$1.4 billion held by our foreign subsidiaries and branch offices. As such, these funds can be returned to the U.S. without accruing any additional U.S. tax expense.

## Ouarterly Cash Dividends and Special Cash Dividend:

During three months ended March 31, 2015, our Board of Directors declared a regular quarterly cash dividend of \$0.50 per share on our outstanding common stock, which was paid on March 2, 2015 to our stockholders of record as of the close of business on February 17, 2015. During the same period in fiscal year 2014, our Board of Directors declared and paid a regular quarterly cash dividend of \$0.45 per share on our outstanding common stock. The total amount of regular quarterly cash dividends paid during the three months ended March 31, 2015 and 2014 was \$80.8 million and \$74.8 million, respectively. The total amount of regular quarterly cash dividends paid during the nine months ended March 31, 2015 and 2014 was \$245.5 million and \$224.4 million, respectively. The increase in the amount of regular quarterly cash dividends paid during the three and nine months ended March 31, 2015 reflected the increase in the level of our regular quarterly cash dividend from \$0.45 to \$0.50 per share that was instituted during the three months ended September 30, 2014. The amount of accrued dividends payable for regular quarterly cash dividends on unvested restricted stock units with dividend equivalent rights was \$0.6 million as of March 31, 2015. These amounts will be paid upon vesting of the underlying unvested restricted stock units as described in Note 8, "Equity and Long-term Incentive Compensation Plans."

#### **Table of Contents**

On November 19, 2014, we declared a special cash dividend of \$16.50 per share on our outstanding common stock which was paid on December 9, 2014 to our stockholders of record as of the close of business on December 1, 2014. Additionally, in connection with the special cash dividend, our Board of Directors and our Compensation Committee of our Board of Directors approved a proportionate and equitable adjustment to outstanding equity awards (restricted stock units and stock options) under the 2004 Equity Incentive Plan (the "2004 Plan"), as required by the 2004 Plan, subject to the vesting requirements of the underlying awards. As the adjustment was required by the 2004 Plan, the adjustment to the outstanding awards did not result in any incremental compensation expense due to modification of such awards, under the authoritative guidance. The declaration and payment of the special cash dividend was part of our leveraged recapitalization transaction under which the special cash dividend was financed through a combination of existing cash and proceeds from the debt financing disclosed in Note 7, "Debt" that was completed during the three months ended December 31, 2014. The total amount of the special cash dividend accrued by the Company during the three months ended December 31, 2014 was approximately \$2.76 billion, substantially all of which was paid out during the three months ended December 31, 2014. As of March 31, 2015, we have \$40.8 million accrued dividends payable for special cash dividend with respect to outstanding unvested restricted stock units, which will be paid when such underlying unvested restricted stock units vest as described in detail in Note 8, "Equity and Long-term Incentive Compensation Plans." We did not declare any special cash dividend in the three and nine months ended March 31, 2014. Other than the special cash dividends declared during the three months ended December 31, 2014, we historically have not declared any special cash dividends.

# Stock Repurchases:

The shares repurchased under our stock repurchase program have decreased our basic and diluted weighted-average shares outstanding for the three and nine months ended March 31, 2015 compared to the three and nine months ended March 31, 2014. The stock repurchase program is intended, in part, to offset shares issued in connection with the purchases under our ESPP program, the vesting of employee restricted stock units and the exercise of employee stock options.

#### Cash Flows from Operating Activities:

We have historically financed our liquidity requirements through cash generated from operations. Net cash provided by operating activities during the nine months ended March 31, 2015 decreased by approximately \$242.0 million compared to the nine months ended March 31, 2014 primarily as a result of the following factors:

A decrease in collections of approximately \$319 million due to lower shipments during the nine months ended March 31, 2015 compared to the nine months ended March 31, 2014;

• An increase in payroll payments of approximately \$17 million during the nine months ended March 31, 2015 compared to the nine months ended March 31, 2014;

An increase in interest payment of approximately \$11 million during the nine months ended March 31, 2015 compared to the nine months ended March 31, 2014; partially offset by

A decrease in accounts payable payments of approximately \$116 million during the nine months ended March 31, 2015 compared to the nine months ended March 31, 2014.

## Cash Flows from Investing Activities:

Net cash provided by investing activities during the nine months ended March 31, 2015 increased compared to the nine months ended March 31, 2014 by approximately \$1.1 billion, primarily as a result of increase in net proceeds from available-for-sale and trading securities in the nine months ended March 31, 2015 compared to the nine months ended March 31, 2014 mainly as a result of our strategic decision to liquidate certain marketable securities in our investment portfolio to fund our working capital requirements.

#### **Table of Contents**

## Cash Flows from Financing Activities:

Net cash used in financing activities during the nine months ended March 31, 2015 increased by approximately \$699 million compared to the nine months ended March 31, 2014. Net cash used in financing activities was impacted by: An increase in dividend payments of \$2.7 billion during the nine months ended March 31, 2015 compared to the nine months ended March 31, 2014, reflecting the payments for the special cash dividend during the nine months ended March 31, 2015 and an increase in our quarterly dividend from \$0.45 to \$0.50 per share that was instituted during the three months ended September 30, 2014;

Payments for the redemption of our 2018 Senior notes of \$886.7 million during the nine months ended March 31, 2015 compared to the nine months ended March 31, 2014;

An increase in common stock repurchases of \$254.3 million during the nine months ended March 31, 2015 compared to the nine months ended March 31, 2014; partially offset by

Proceeds of an aggregate of \$3.2 billion from the issuance of Senior Notes and borrowings under the five-year senior unsecured prepayable term loans, net of debt issuance costs, during the nine months ended March 31, 2015 compared to the nine months ended March 31, 2014.

### Debt Issuance - Senior Notes:

In November 2014, we issued \$2.5 billion aggregate principal amount of senior, unsecured long-term notes (collectively referred to as "Senior Notes"). We issued the Senior Notes as part of the leveraged recapitalization plan under which the proceeds from the Senior Notes in conjunction with the proceeds from the term loans (described below) and cash on hand were used (x) to fund a special cash dividend of \$16.50 per share, aggregating to approximately \$2.76 billion, (y) to redeem \$750 million of 2018 Senior Notes, including associated redemption premiums, accrued interest and other fees and expenses and (z) for other general corporate purposes, including repurchases of shares pursuant to the our stock repurchase program. The interest rate specified for each series of the Senior Notes will be subject to adjustments from time to time if Moody's Investor Service, Inc. ("Moody's") or Standard & Poor's Ratings Services ("S&P") or, under certain circumstances, a substitute rating agency selected by us as a replacement for Moody's or S&P, as the case may be (a "Substitute Rating Agency"), downgrades (or subsequently upgrades) its rating assigned to the respective series of Senior Notes such that the adjusted rating is below investment grade. If the adjusted rating of any series of Senior Notes from Moody's (or, if applicable, any Substitute Rating Agency) is decreased to Ba1, Ba2, Ba3 or B1 or below, the stated interest rate on such series of Senior Notes as noted above will increase by 25 bps, 50 bps, 75 bps or 100 bps, respectively ("bps" refers to Basis Points and 1% is equal to 100 bps). If the rating of any series of Senior Notes from S&P (or, if applicable, any Substitute Rating Agency) with respect to such series of Senior Notes is decreased to BB+, BB, BB- or B+ or below, the stated interest rate on such series of Senior Notes as noted above will increase by 25 bps, 50 bps, 75 bps or 100 bps, respectively. The interest rates on any series of Senior Notes will permanently cease to be subject to any adjustment (notwithstanding any subsequent decrease in the ratings by any of Moody's, S&P and, if applicable, any Substitute Rating Agency) if such series of Senior Notes becomes rated "Baa1" (or its equivalent) or higher by Moody's (or, if applicable, any Substitute Rating Agency) and "BBB+" (or its equivalent) or higher by S&P (or, if applicable, any Substitute Rating Agency), or one of those ratings if rated by only one of Moody's, S&P and, if applicable, any Substitute Rating Agency, in each case with a stable or positive outlook. In October 2014, we entered into a series of forward contracts to lock the 10-year treasury rate ("benchmark rate") on a portion of the Senior Notes with a notional amount of \$1 billion in aggregate. For additional details, refer to Note 14, "Derivative Instruments and Hedging Activities." The original discount on the Senior Notes amounted to \$4.0 million and is being amortized over the life of the debt. Interest is payable semi-annually on May 1 and November 1 of each year, beginning May 1, 2015. The debt indenture (the "Indenture") includes covenants that limit our ability to grant liens on its facilities and enter into sale and leaseback transactions, subject to certain allowances under which certain sale and leaseback transactions are not restricted. As of

March 31, 2015, we were in compliance with all of the covenants under the Indenture associated with the Senior

Notes.

#### **Table of Contents**

Debt Issuance - Credit Facility (Term Loans and Unfunded Revolving Credit Facility):

In November 2014, we entered into \$750 million of five-year senior unsecured prepayable term loans and a \$500 million unfunded revolving credit facility (collectively, the "Credit Facility") under the Credit Agreement. The interest under the Credit Facility will be payable on the borrowed amounts at the London Interbank Offered Rate ("LIBOR") plus a spread, which is currently 125 bps, and this spread is subject to adjustment in conjunction with our credit rating downgrades or upgrades by Moody's and S&P. The spread ranges from 100 bps to 175 bps based on the then effective credit rating. We are also obligated to pay an annual commitment fee of 15 bps on the daily undrawn balance of the revolving credit facility, which is also subject to an adjustment in conjunction with our credit rating downgrades or upgrades. The annual commitment fee ranges from 10 bps to 25 bps on the daily undrawn balance of the revolving credit facility, depending upon the then effective credit rating. Principal payments with respect to the term loans will be made on the last day of each calendar quarter, which commenced as of March 31, 2015, and any unpaid principal balance of the term loans, including accrued interest, shall be payable on November 14, 2019 (the "Maturity Date"). We may prepay the term loans and unfunded revolving credit facility at any time without a prepayment penalty. Future principal payments for the term loans as of March 31, 2015, are as follows:

Figure Overtons Ending	Quarterly Payment
Fiscal Quarters Ending	(in thousands)
March 31, 2015 through December 31, 2016	\$9,375
March 31, 2017 through December 31, 2017	\$14,063
March 31, 2018 through September 30, 2019	\$18,750
December 31, 2019	\$487,500

The Credit Facility requires us to maintain an interest expense coverage ratio as described in the Credit Agreement, on a quarterly basis, covering the trailing four consecutive fiscal quarters of no less than 3.50 to 1.00. In addition, we are required to maintain the maximum leverage ratio as described in the Credit Agreement, on a quarterly basis, covering the trailing four consecutive fiscal quarters for the fiscal quarters as described below.

Fiscal Quarters Ending	Maximum Leverage Ra	
March 31, 2015 and June 30, 2015	4.25:1.00	
September 30, 2015 and December 31, 2015	4.00:1.00	
March 31, 2016 through September 30, 2016	3.75:1.00	
December 31, 2016 and March 31, 2017	3.50:1.00	
Thereafter	3.00:1.00	

We were in compliance with the financial covenants under the Credit Agreement as of March 31, 2015 (the interest expense coverage ratio was 9.00 to 1.00 and the leverage ratio was 4.05 to 1.00) and had no outstanding borrowings under the unfunded revolving credit facility. Considering our current liquidity position, short-term financial forecasts and ability to prepay the term loans, if necessary, we expect to continue to be in compliance with our financial covenants at the end of our fiscal year ending June 30, 2015.

#### Debt Redemption:

In December 2014, we redeemed the \$750 million aggregate principal amount of 2018 Senior Notes. The redemption resulted in a pre-tax net loss on extinguishment of debt of \$131.7 million for the three months ended December 31, 2014, which includes \$1.2 million of gain upon the termination of the non-designated forward contract described below.

In addition, in November 2014, we entered into a non-designated forward contract to lock the treasury rate to be used for determining the redemption amount in connection with our redemption of the then outstanding 2018 Senior Notes that occurred during the three months ended December 31, 2014. The notional amount of the non-designated forward contract was \$750 million. For additional details, refer to Note 14, "Derivative Instruments and Hedging Activities."

#### **Table of Contents**

#### **Contractual Obligations:**

The following is a schedule summarizing our significant obligations to make future payments under contractual obligations as of March 31, 2015:

Fiscal year ending June 30,

	i iscai year e	name same.	50,					
(In thousands)	Total	2015 (2)	2016	2017	2018	2019	2020 and thereafter	Other
Debt obligations <sup>(1)</sup> Interest payment	) \$3,240,625	\$9,375	\$37,500	\$46,875	\$315,625	\$75,000	\$2,756,250	\$—
associated with all debt obligations <sup>(3)</sup>		56,679	119,169	118,537	114,733	110,655	597,603	_
Purchase commitments <sup>(4)</sup>	300,830	206,677	92,960	738	332	66	57	_
Income taxes payable <sup>(5)</sup>	74,903	_	_	_	_	_	_	74,903
Operating leases Cash long-term	22,801	2,149	7,752	5,508	3,851	1,788	1,753	_
incentive program <sup>(6)</sup>	133,661	786	43,439	43,439	30,374	15,623	_	_
Pension obligations	23,659	425	1,635	1,532	1,969	1,853	16,245	_
Executive Deferred Service Plan (7)	169,431	_	_	_	_		_	169,431
Savings Plan <sup>(7)</sup> Other <sup>(8)</sup>	41,412	347	21,930	9,299	6,728	3,108	_	_
Total contractual cash obligations	\$5,124,698	\$276,438	\$324,385	\$225,928	\$473,612	\$208,093	\$3,371,908	\$244,334

In November 2014, we issued \$750 million aggregate principal amount of term loans due in 2020 and \$2.5 billion aggregate principal amount of Senior Notes due from fiscal year 2018 to fiscal year 2035.

- (3) March 31, 2015, we utilized the existing interest rates to project our estimated term loans interest payments for the next five years. The interest payment under the revolving credit facility for the undrawn balance is payable at 15 bps as a commitment fee based on the daily undrawn balance and we utilized the existing rate for the projected interest payments included in the table above. Our future interest payments for the term loans and the revolving credit facility are subject to change due to future fluctuations in LIBOR rates as well as any upgrades or downgrades to our then effective credit rating.
  - Represents an estimate of significant commitments to purchase inventory from our suppliers as well as an estimate of significant purchase commitments associated with other goods and services in the ordinary course of business. Our liability under these purchase commitments is generally restricted to a forecasted time-horizon as mutually
- (4) agreed upon between the parties. This forecasted time-horizon can vary among different suppliers. Actual expenditures will vary based upon the volume of the transactions and length of contractual service provided. In addition, the amounts paid under these arrangements may be less in the event that the arrangements are renegotiated or canceled. Certain agreements provide for potential cancellation penalties.
- (5) Represents the estimated income tax payable obligation related to uncertain tax positions as well as related accrued interest. We are unable to make a reasonably reliable estimate of the timing of payments in individual years due to

<sup>(2)</sup> For remaining three months of fiscal year 2015.

The interest payments associated with the Senior Notes obligations included in the table above are based on the principal amount multiplied by the applicable coupon rate for each series of Senior Notes. Our future interest payments are subject to change if our then effective credit rating is below investment grade as discussed above. The interest payments under the term loans are payable on the borrowed amounts at the LIBOR plus 125 bps. As of

uncertainties in the timing of tax audit outcomes.

- (6) Represents the amount committed under our cash long-term incentive program. The expected payment after estimated forfeitures is approximately \$108.9 million.
  - Represents the amount committed under our non-qualified executive deferred compensation plan. We are unable to
- (7) make a reasonably reliable estimate of the timing of payments in individual years due to the uncertainties in the timing around participant's separation and any potential changes that participants may decide to make to the previous distribution elections.

#### **Table of Contents**

Represents the amount committed for accrued dividend payable, substantially all of which are for the special cash dividend for the unvested restricted stock units as of the dividend record date as well as restricted stock units granted with dividend equivalent rights. For additional details, refer to Note 8, "Equity and Long-term Incentive Compensation Plans".

Starting in fiscal year ended June 30, 2013, we adopted a cash-based long-term incentive ("Cash LTI") program for many of our employees as part of our employee compensation program. Cash LTI awards issued to employees under the Cash Long-Term Incentive Plan ("Cash LTI Plan") generally vest in four equal installments, with 25% of the aggregate amount of the Cash LTI award vesting on each yearly anniversary of the grant date over a four-year period. In order to receive payments under the Cash LTI Plan, participants must remain employed by us as of the applicable award vesting date.

We have agreements with financial institutions to sell certain of our trade receivables and promissory notes from customers without recourse. In addition, we periodically sell certain letters of credit ("LCs"), without recourse, received from customers in payment for goods.

The following table shows total receivables sold under factoring agreements and proceeds from sales of LCs for the indicated periods:

	Three months ended		Nine months ended	
	March 31,		March 31,	
(In thousands)	2015	2014	2015	2014
Receivables sold under factoring agreements	\$15,614	\$27,195	\$88,832	\$83,489
Proceeds from sales of LCs	\$	<b>\$</b> —	\$6,920	<b>\$</b> —

Factoring and LC fees for the sale of certain trade receivables were recorded in interest income and other, net and were not material for the periods presented.

We maintain guarantee arrangements available through various financial institutions for up to \$21.6 million, of which \$18.4 million had been issued as of March 31, 2015, primarily to fund guarantees to customs authorities for value-added tax ("VAT") and other operating requirements of our subsidiaries in Europe and Asia.

We provide standard warranty coverage on our systems for 40 hours per week for 12 months, providing labor and parts necessary to repair the systems during the warranty period. We account for the estimated warranty cost as a charge to costs of revenues when revenue is recognized. The estimated warranty cost is based on historical product performance and field expenses. The actual product performance and/or field expense profiles may differ, and in those cases we adjust our warranty accruals accordingly. The difference between the estimated and actual warranty costs tends to be larger for new product introductions as there is limited historical product performance to estimate warranty expense; our warranty charge estimates for more mature products with longer product performance histories tend to be more stable. Non-standard warranty coverage generally includes services incremental to the standard 40 hours per week coverage for 12 months. See Note 13, "Commitments and Contingencies," to the condensed consolidated financial statements for a detailed description.

#### Working Capital:

Working capital was \$3.0 billion as of March 31, 2015, which was a decrease of \$700.7 million compared to our working capital as of June 30, 2014. The decrease in working capital is primarily attributable to payment of a special cash dividend of approximately \$2.7 billion, payment of regular quarterly cash dividends of \$245.5 million, redemption of the 2018 Senior Notes of \$886.7 million, stock repurchases of \$435.0 million, payment of principal amount of term loans and interest with respect to term loans and unfunded revolving credit facility aggregating to \$13.6 million, partially offset by the aggregate of net proceeds of \$3.2 billion from the issuance of Senior Notes and borrowings under our prepayable term loans. As of March 31, 2015, our principal sources of liquidity consisted of \$2.3 billion of cash, cash equivalents and marketable securities. Our liquidity is affected by many factors, some of which are based on the normal ongoing operations of the business, and others of which relate to the uncertainties of global and regional economies and the semiconductor and the semiconductor equipment industries. Although cash requirements will fluctuate based on the timing and extent of these factors, we believe that cash generated from operations, together with the liquidity provided by existing cash and cash equivalents balances and our \$500 million unfunded revolving credit facility, will be sufficient to satisfy our liquidity requirements associated with working

capital needs, capital expenditures, dividends, stock repurchases and other contractual obligations, including repayment of outstanding debt, for at least the next 12 months.

#### **Table of Contents**

Our credit ratings and outlooks as of March 31, 2015 are summarized below:

Rating Agency	Rating	Outlook
Fitch	BBB-	Stable
Moody's	Baa2	Stable
Standard & Poor's	BBB	Stable

Factors that can affect our credit ratings include changes in our operating performance, the economic environment, conditions in the semiconductor and semiconductor equipment industries, our financial position, and changes in our business strategy.

# **Off-Balance Sheet Arrangements**

Under our foreign currency risk management strategy, we utilize derivative instruments to protect our interests from unanticipated fluctuations in earnings and cash flows caused by volatility in currency exchange rates. This financial exposure is monitored and managed as an integral part of our overall risk management program which focuses on the unpredictability of financial markets and seeks to reduce the potentially adverse effects that the volatility of these markets may have on our operating results. We continue our policy of hedging our current and forecasted foreign currency exposures with hedging instruments having tenors of up to 18 months (see Note 14, "Derivative Instruments and Hedging Activities," to the condensed consolidated financial statements for a detailed description). Our outstanding hedge contracts, with maximum maturity of 18 months, were as follows:

(In thousands)	As of	As of
(III tilousalius)	March 31, 2015	June 30, 2014
Cash flow hedge contracts		
Purchase	\$20,822	\$6,066
Sell	\$49,275	\$33,999
Other foreign currency hedge contracts		
Purchase	\$56,345	\$108,901
Sell	\$127,776	\$106,322

In October 2014, in anticipation of the issuance of the Senior Notes, we entered into a series of forward contracts ("Rate Lock Agreements") to lock the benchmark rate on a portion of the Senior Notes. The objective of the Rate Lock Agreements was to hedge the risk associated with the variability in interest rates due to the changes in the benchmark rate leading up to the closing of the intended financing, on the notional amount being hedged. The Rate Lock Agreements had a notional amount of \$1 billion in aggregate, with contract maturity dates in the second quarter of the fiscal year ending June 30, 2015. We designated each of the Rate Lock Agreements as a qualifying hedging instrument to be accounted for as a cash flow hedge, under which the effective portion of the gain or loss on the close out of the Rate Lock Agreements was initially recognized in accumulated other comprehensive income (loss) as a reduction of total stockholders' equity and subsequently amortized into earnings as a component of interest expense over the term of the underlying debt. The ineffective portion, if any, was recognized in earnings immediately. The Rate Lock Agreements were terminated on the date of pricing of the \$1.25 billion of 4.650% Senior Notes due in 2024 and we recorded the fair value of a \$7.5 million receivable as a gain within accumulated other comprehensive income (loss) as of December 31, 2014. For the three months and nine months ended March 31, 2015, we recognized \$0.2 million and \$0.3 million, respectively for the amortization of the gain recognized in accumulated other comprehensive income (loss), which amount reduced the interest expense. We did not record any ineffectiveness for the three months and nine months ended March 31, 2015. The cash proceeds of \$7.5 million from the settlement of the Rate Lock Agreements were included in the cash flows from operating activities in the condensed consolidated statements of cash flows for the nine months ended March 31, 2015 because the designated hedged item was classified as interest expense in the cash flows from operating activities in the condensed consolidated statements of cash flows.

#### **Table of Contents**

In addition, in November 2014, we entered into a non-designated forward contract to lock the treasury rate used to determine the redemption amount of the 2018 Senior Notes that occurred during the three months ended December 31, 2014. The objective of the forward contract was to hedge the risk associated with the variability of the redemption amount due to changes in interest rates through the redemption of the existing 2018 Senior Notes. The forward contract had a notional amount of \$750 million. The forward contract was terminated in December 2014 and the resulting fair value of \$1.2 million receivable was included in the loss on extinguishment of debt and other, net line in the condensed consolidated statements of operations, partially offsetting the loss on redemption of the debt during the three months ended December 31, 2014. The cash proceeds from the forward contract were included in the cash flows from financing activities in the condensed consolidated statements of cash flows for the nine months ended March 31, 2015, partially offsetting the cash outflows for the redemption of the 2018 Senior Notes. Indemnification Obligations and Certain Contractual Commitments. Subject to certain limitations, we are obligated to indemnify our current and former directors, officers and employees with respect to certain litigation matters and investigations that arise in connection with their service to us. These obligations arise under the terms of our certificate of incorporation, our bylaws, applicable contracts, and Delaware and California law. The obligation to indemnify generally means that we are required to pay or reimburse the individuals' reasonable legal expenses and possibly damages and other liabilities incurred in connection with these matters. For example, we have paid or reimbursed legal expenses incurred in connection with the investigation of our historical stock option practices and the related litigation and government inquiries by a number of our current and former directors, officers and employees. Although the maximum potential amount of future payments we could be required to make under the indemnification obligations generally described in this paragraph is theoretically unlimited, we believe the fair value of this liability, to the extent estimable, is appropriately considered within the reserve we have established for currently pending legal proceedings.

We are a party to a variety of agreements pursuant to which we may be obligated to indemnify the other party with respect to certain matters. Typically, these obligations arise in connection with contracts and license agreements or the sale of assets, under which we customarily agree to hold the other party harmless against losses arising from, or provide customers with other remedies to protect against, bodily injury or damage to personal property caused by our products, non-compliance with our product performance specifications, infringement of third-party intellectual property rights used in our products and a breach of warranties, representations and covenants related to matters such as title to assets sold, validity of certain intellectual property rights, non-infringement of third-party rights, and certain income tax-related matters. In each of these circumstances, payment by us is typically subject to the other party making a claim to and cooperating with us pursuant to the procedures specified in the particular contract. This usually allows us to challenge the other party's claims or, in case of breach of intellectual property representations or covenants, to control the defense or settlement of any third-party claims brought against the other party. Further, our obligations under these agreements may be limited in terms of amounts, activity (typically at our option to replace or correct the products or terminate the agreement with a refund to the other party), and duration. In some instances, we may have recourse against third parties and/or insurance covering certain payments made by us. In addition, we may in limited circumstances enter into agreements that contain customer-specific pricing, discount, rebate or credit commitments offered by us. Furthermore, we may give these customers limited audit or inspection rights to enable them to confirm that we are complying with these commitments. If a customer elects to exercise its audit or inspection rights, we may be required to expend significant resources to support the audit or inspection, as well as to defend or settle any dispute with a customer that could potentially arise out of such audit or inspection. To date, we have made no significant accruals in our condensed consolidated financial statements for this contingency. While we have not in the past incurred significant expenses for resolving disputes regarding these types of commitments, we cannot make any assurance that we will not incur any such liabilities in the future. It is not possible to predict the maximum potential amount of future payments under these or similar agreements due to the conditional nature of our obligations and the unique facts and circumstances involved in each particular agreement. Historically, payments made by us under these agreements have not had a material effect on our business, financial condition, results of operations or cash flows.

#### **Table of Contents**

#### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to financial market risks, including changes in interest rates, foreign currency exchange rates and marketable equity security prices. To mitigate these risks, we utilize derivative financial instruments, such as foreign currency hedges. All of the potential changes noted below are based on sensitivity analyses performed on our financial position as of March 31, 2015. Actual results may differ materially.

As of March 31, 2015, we had an investment portfolio of fixed income securities of \$1.7 billion. These securities, as with all fixed income instruments, are subject to interest rate risk and will fall in value if market interest rates increase. If market interest rates were to increase immediately and uniformly by 100 bps from levels as of March 31, 2015, the fair value of the portfolio would have declined by \$17.9 million.

In November 2014, we issued \$2.5 billion aggregate principal amount of fixed rate senior, unsecured long-term notes (collectively referred to as "Senior Notes") due in various fiscal years ranging from 2018 to 2035. The fair market value of long-term fixed interest rate notes is subject to interest rate risk. Generally, the fair market value of fixed interest rate notes will increase as interest rates fall and decrease as interest rates rise. As of March 31, 2015, the book value and the fair value of our Senior Notes were \$2.5 billion and \$2.6 billion, respectively. Additionally, the interest expense for the Senior Notes is subject to interest rate adjustments following a downgrade of our credit ratings below investment grade by the credit rating agencies. Following a rating change below investment grade, the stated interest rate for each series of Senior Notes may increase between 25 bps to 100 bps based on the adjusted credit rating. Refer to Note 7, "Debt" to the condensed consolidated financial statements in Part I, Item 1 and Management's Discussion and Analysis of Financial Condition and Results of Operations, "Liquidity and Capital Resources," in Part I, Item 2 for additional details. Factors that can affect our credit ratings include changes in our operating performance, the economic environment, conditions in the semiconductor and semiconductor equipment industries, our financial position, and changes in our business strategy. As of March 31, 2015, if our credit rating was downgraded below investment grade by Moody's and S&P, the maximum potential increase to our annual interest expense on the Senior Notes, considering a 200 bps increase to the stated interest rate for each series of our Senior Notes, is estimated to be approximately \$50.0 million.

In November 2014, we entered into \$750 million aggregate principal amount of floating rate senior, unsecured prepayable term loans due in 2019 and a \$500 million unfunded revolving credit facility. The interest rates for the term loans are based on LIBOR plus a fixed spread and this spread is subject to adjustment in conjunction with our credit rating downgrades or upgrades. The spread ranges from 100 bps to 175 bps based on the adjusted credit rating. The fair value of the term loans is subject to interest rate risk only to the extent of the fixed spread portion of the interest rates which does not fluctuate with change in interest rates. As of March 31, 2015, the difference between book value and fair value of our term loans was immaterial. We are also obligated to pay an annual commitment fee of 15 bps on the daily undrawn balance of the unfunded revolving credit facility which is also subject to an adjustment in conjunction with our credit rating downgrades or upgrades. The annual commitment fee ranges from 10 bps to 25 bps on the daily undrawn balance of the revolving credit facility, depending upon the then effective credit rating. As of March 31, 2015, if LIBOR-based interest rates increased by 100 bps, the change would increase our annual interest expense annually by approximately \$5.6 million as it relates to our borrowings under the term loans. Additionally, as of March 31, 2015, if our credit rating was downgraded to be below investment grade, the maximum potential increase to our annual interest expense for the term loans and the revolving credit facility, using the highest range of the ranges discussed above, is estimated to be approximately \$4.2 million.

See Note 4, "Marketable Securities," to the condensed consolidated financial statements in Part I, Item 1; Management's Discussion and Analysis of Financial Condition and Results of Operations, "Liquidity and Capital Resources," in Part I, Item 2; and Risk Factors in Part II, Item 1A of this Quarterly Report on Form 10-Q for a description of recent market events that may affect the value of the investments in our portfolio that we held as of March 31, 2015.

As of March 31, 2015, we had net forward and option contracts to sell \$99.9 million in foreign currency in order to hedge certain currency exposures (see Note 14, "Derivative Instruments and Hedging Activities," to the condensed consolidated financial statements for a detailed description). If we had entered into these contracts on March 31, 2015, the U.S. dollar equivalent would have been \$97.8 million. A 10% adverse move in all currency exchange rates

affecting the contracts would decrease the fair value of the contracts by \$22.1 million. However, if this occurred, the fair value of the underlying exposures hedged by the contracts would increase by a similar amount. Accordingly, we believe that, as a result of the hedging of certain of our foreign currency exposure, changes in most relevant foreign currency exchange rates should have no material impact on our income or cash flows.

#### **Table of Contents**

#### ITEM 4CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures and Related CEO and CFO Certifications Evaluation of Disclosure Controls and Procedures

The Company conducted an evaluation of the effectiveness of the design and operation of its disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) ("Disclosure Controls") as of the end of the period covered by this Quarterly Report on Form 10-Q (this "Report") required by Exchange Act Rules 13a-15(b) or 15d-15(b). The controls evaluation was conducted under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO"). Based on this evaluation, the CEO and CFO have concluded that as of the end of the period covered by this Report the Company's Disclosure Controls were effective at a reasonable assurance level.

Attached as exhibits to this Report are certifications of the CEO and CFO, which are required in accordance with Rule 13a-14 of the Exchange Act. This Controls and Procedures section includes the information concerning the controls evaluation referred to in the certifications, and it should be read in conjunction with the certifications for a more complete understanding of the topics presented.

**Definition of Disclosure Controls** 

Disclosure Controls are controls and procedures designed to reasonably assure that information required to be disclosed in the Company's reports filed under the Exchange Act, such as this Report, is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. Disclosure Controls are also designed to reasonably assure that such information is accumulated and communicated to the Company's management, including the CEO and CFO, as appropriate to allow timely decisions regarding required disclosure. The Company's Disclosure Controls include components of its internal control over financial reporting, which consists of control processes designed to provide reasonable assurance regarding the reliability of its financial reporting and the preparation of financial statements in accordance with generally accepted accounting principles in the United States. To the extent that components of the Company's internal control over financial reporting are included within its Disclosure Controls, they are included in the scope of the Company's annual controls evaluation.

Limitations on the Effectiveness of Controls

The Company's management, including the CEO and CFO, does not expect that the Company's Disclosure Controls or internal control over financial reporting will prevent all error and all fraud. A control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that the control system's objectives will be met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected. These inherent limitations include the realities that judgments in decision making can be faulty and that breakdowns can occur because of simple error or mistake. Controls can also be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the controls. The design of any system of controls is based in part on certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Over time, controls may become inadequate because of changes in conditions or deterioration in the degree of compliance with policies or procedures. Because of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected.

Changes in Internal Control over Financial Reporting

There were no changes in the Company's internal control over financial reporting during the three months ended March 31, 2015 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

#### **Table of Contents**

#### PART II. OTHER INFORMATION

## ITEM 1.LEGAL PROCEEDINGS

The information set forth above under Note 12, "Litigation and Other Legal Matters," to the condensed consolidated financial statements in Item 1 of Part 1 is incorporated herein by reference.

#### ITEM 1A.RISK FACTORS

A description of factors that could materially affect our business, financial condition or operating results is provided below.

Risks Associated with Our Industry

Ongoing changes in the technology industry, as well as the semiconductor industry in particular, could expose our business to significant risks.

The semiconductor equipment industry and other industries that we serve are constantly developing and changing over time. Many of the risks associated with operating in these industries are comparable to the risks faced by all technology companies, such as the uncertainty of future growth rates in the industries that we serve, pricing trends in the end-markets for consumer electronics and other products (which place a growing emphasis on our customers' cost of ownership), changes in our customers' capital spending patterns and, in general, an environment of constant change and development, including decreasing product and component dimensions; use of new materials; and increasingly complex device structures, applications and process steps. If we fail to appropriately adjust our cost structure and operations to adapt to any of these trends, or, with respect to technological advances, if we do not timely develop new technologies and products that successfully anticipate and address these changes, we could experience a material adverse effect on our business, financial condition and operating results.

In addition, we face a number of risks specific to ongoing changes in the semiconductor industry, as the significant majority of our sales are made to semiconductor manufacturers. Some of the trends that our management monitors in operating our business include the following:

the increasing cost of building and operating fabrication facilities and the impact of such increases on our customers' investment decisions;

differing market growth rates and capital requirements for different applications, such as memory, logic and foundry; lower level of process control adoption by our memory customers compared to our foundry and logic customers; the emergence of disruptive technologies that change the prevailing semiconductor manufacturing processes (or the economics associated with semiconductor manufacturing) and, as a result, also impact the inspection and metrology requirements associated with such processes;

the possible introduction of integrated products by our larger competitors that offer inspection and metrology functionality in addition to managing other semiconductor manufacturing processes;

changes in semiconductor manufacturing processes that are extremely costly for our customers to implement and, accordingly, our customer could reduce their budgets that are available for process control equipment by reducing inspection and metrology sampling rates for certain technologies;

the possibility that next-generation technological advances within the semiconductor manufacturing industry could actually reverse the historical trend of declining cost per transistor, and the impact that such reversal would have upon our industry and business;

the bifurcation of the semiconductor manufacturing industry into (a) leading edge manufacturers driving continued research and development into next-generation products and technologies and (b) other manufacturers that are content with existing (including previous generation) products and technologies;

the ever escalating cost of next-generation product development, which may result in joint development programs between us and our customers or government entities to help fund such programs that could restrict our control of, ownership of and profitability from the products and technologies developed through those programs;

the potential industry transition from 300mm to 450mm wafers; and

the entry by some semiconductor manufacturers into collaboration or sharing arrangements for capacity, cost or risk with other manufacturers, as well as increased outsourcing of their manufacturing activities, and greater focus only on specific markets or applications, whether in response to adverse market conditions or other market pressures.

#### **Table of Contents**

Any of the changes described above may negatively affect our customers' rate of investment in the capital equipment that we produce, which could result in downward pressure on our prices, customer orders, revenues and gross margins. If we do not successfully manage the risks resulting from any of these or other potential changes in our industries, our business, financial condition and operating results could be adversely impacted.

We are exposed to risks associated with a highly concentrated customer base.

Our customer base, particularly in the semiconductor industry, historically has been, and is becoming increasingly, highly concentrated. In this environment, orders from a relatively limited number of manufacturers have accounted for, and are expected to continue to account for, a substantial portion of our sales. This increasing concentration exposes our business, financial condition and operating results to a number of risks, including the following: The mix and type of customers, and sales to any single customer, may vary significantly from quarter to quarter and from year to year, which exposes our business and operating results to increased volatility tied to individual customers.

New orders from our foundry customers in the past several years have constituted a significant portion of our total orders. This concentration increases the impact that future business or technology changes within the foundry industry may have on our business, financial condition and operating results.

In a highly concentrated business environment, if a particular customer does not place an order, or if they delay or cancel orders, we may not be able to replace the business. Furthermore, because our products are configured to customer specifications, any changes, delays or cancellations of orders may result in significant, non-recoverable costs

In recent years, our customer base has become increasingly concentrated due to corporate consolidation, acquisitions and business closures. As a result of this consolidation, the customers that survive the consolidation represent a greater portion of our sales. Those surviving customers may have more aggressive policies regarding engaging alternative, second-source suppliers for the products we offer and, in addition, may seek, and on occasion receive, pricing, payment, intellectual property-related, or other commercial terms that are less favorable to us. Any of these changes could negatively impact our prices, customer orders, revenues and gross margins.

Certain customers have undergone significant ownership changes, created alliances with other companies, experienced management changes or have outsourced manufacturing activities, any of which may result in additional complexities in managing customer relationships and transactions.

The highly concentrated business environment also increases our exposure to risks related to the financial condition of each of our customers. For example, as a result of the challenging economic environment during fiscal year 2009, we were (and in some cases continue to be) exposed to additional risks related to the continued financial viability of certain of our customers. To the extent our customers experience liquidity issues in the future, we may be required to incur additional bad debt expense with respect to receivables owed to us by those customers. In addition, customers with liquidity issues may be forced to discontinue operations or may be acquired by one of our customers, and in either case such event would have the effect of further consolidating our customer base.

Semiconductor manufacturers generally must commit significant resources to qualify, install and integrate process control and yield management equipment into a semiconductor production line. We believe that once a semiconductor manufacturer selects a particular supplier's process control and yield management equipment, the manufacturer generally relies upon that equipment for that specific production line application for an extended period of time. Accordingly, we expect it to be more difficult to sell our products to a given customer for that specific production line application and other similar production line applications if that customer initially selects a competitor's equipment. Similarly, we expect it to be challenging for a competitor to sell its products to a given customer for a specific production line application if that customer initially selects our equipment.

Any of these factors could have a material adverse effect on our business, financial condition and operating results.

#### **Table of Contents**

The semiconductor equipment industry is highly cyclical. The purchasing decisions of our customers are highly dependent on the economies of both the local markets in which they are located and the semiconductor industry worldwide. If we fail to respond to industry cycles, our business could be seriously harmed. The timing, length and severity of the up-and-down cycles in the semiconductor equipment industry are difficult to predict. The cyclical nature of the primary industry in which we operate is largely a function of our customers' capital spending patterns and need for expanded manufacturing capacity, which in turn are affected by factors such as capacity utilization, consumer demand for products, inventory levels and our customers' access to capital. This cyclicality affects our ability to accurately predict future revenue and, in some cases, future expense levels. During down cycles in our industry, the financial results of our customers may be negatively impacted, which could result not only in a decrease in, or cancellation or delay of, orders (which are generally subject to cancellation or delay by the customer with limited or no penalty) but also a weakening of their financial condition that could impair their ability to pay for our products or our ability to recognize revenue from certain customers. Our ability to recognize revenue from a particular customer may also be negatively impacted by the customer's funding status, which could be weakened not only by adverse business conditions or inaccessibility to capital markets for any number of macroeconomic or company-specific reasons, but also by funding limitations imposed by the customer's unique corporate structure. Any of these factors could negatively impact our business, operating results and financial condition. When cyclical fluctuations result in lower than expected revenue levels, operating results may be adversely affected and cost reduction measures may be necessary in order for us to remain competitive and financially sound. During periods of declining revenues, as was experienced during fiscal year 2009, we must be in a position to adjust our cost and expense structure to prevailing market conditions and to continue to motivate and retain our key employees. If we fail to respond, or if our attempts to respond fail to accomplish our intended results, then our business could be seriously harmed. Furthermore, any workforce reductions and cost reduction actions that we adopt in response to down cycles may result in additional restructuring charges, disruptions in our operations and loss of key personnel. In addition, during periods of rapid growth, we must be able to increase manufacturing capacity and personnel to meet customer demand. We can provide no assurance that these objectives can be met in a timely manner in response to industry cycles. Each of these factors could adversely impact our operating results and financial condition. In addition, our management typically provides quarterly forecasts for certain financial metrics, which, when made, are based on business and operational forecasts that are believed to be reasonable at the time. However, largely due to the cyclicality of our business and the industries in which we operate, and the fact that business conditions in our industries can change very rapidly as part of these cycles, our actual results may vary (and have varied in the past) from forecasted results. These variations can occur for any number of reasons, including, but not limited to, unexpected changes in the volume or timing of customer orders, product shipments or product acceptances; an inability to adjust our operations rapidly enough to adapt to changing business conditions; or a different than anticipated effective tax rate. The impact on our business of delays or cancellations of customer orders may be exacerbated by the short lead times that our customers expect between order placement and product shipment. This is because order delays and cancellations may lead not only to lower revenues, but also, due to the advance work we must do in anticipation of receiving a product order in order to meet the expected lead times, to significant inventory write-offs and manufacturing inefficiencies that decrease our gross margin. Any of these factors could materially and adversely affect our financial results for a particular quarter and could cause those results to differ materially from financial forecasts we have previously provided. We provide these forecasts with the intent of giving investors and analysts a better understanding of management's expectations for the future, but parties reviewing such forecasts must recognize that such forecasts are comprised of, and are themselves, forward-looking statements subject to the risks and uncertainties described in this Item 1A and elsewhere in this report and in our other public filings and public statements. If our operating or financial results for a particular period differ from our forecasts or the expectations of

investment analysts, or if we revise our forecasts, the market price of our common stock could decline.

#### **Table of Contents**

Risks Related to Our Business Model and Capital Structure

If we do not develop and introduce new products and technologies in a timely manner in response to changing market conditions or customer requirements, our business could be seriously harmed.

Success in the semiconductor equipment industry depends, in part, on continual improvement of existing technologies and rapid innovation of new solutions. For example, the size of semiconductor devices continues to shrink, and the industry is currently transitioning to the use of new materials and innovative fab processes. While we expect these trends will increase our customers' reliance on diagnostic products such as ours, we cannot be sure that these trends will directly improve our business. These and other evolving customer needs require us to respond with continued development programs and to cut back or discontinue older programs, which may no longer have industry-wide support. Technical innovations are inherently complex and require long development cycles and appropriate staffing of highly qualified employees. Our competitive advantage and future business success depend on our ability to accurately predict evolving industry standards, to develop and introduce new products that successfully address changing customer needs, to win market acceptance of these new products and to manufacture these new products in a timely and cost-effective manner.

In this environment, we must continue to make significant investments in research and development in order to enhance the performance, features and functionality of our products, to keep pace with competitive products and to satisfy customer demands. Substantial research and development costs typically are incurred before we confirm the technical feasibility and commercial viability of a new product, and not all development activities result in commercially viable products. There can be no assurance that revenues from future products or product enhancements will be sufficient to recover the development costs associated with such products or enhancements. In addition, we cannot be sure that these products or enhancements will receive market acceptance or that we will be able to sell these products at prices that are favorable to us. Our business will be seriously harmed if we are unable to sell our products at favorable prices or if the market in which we operate does not accept our products.

In addition, the complexity of our products exposes us to other risks. We regularly recognize revenue from a sale upon shipment of the applicable product to the customer (even before receiving the customer's formal acceptance of that product) in certain situations, including sales of products for which installation is considered perfunctory, transactions in which the product is sold to an independent distributor and we have no installation obligations, and sales of products where we have previously delivered the same product to the same customer location and that prior delivery has been accepted. However, our products are very technologically complex and rely on the interconnection of numerous subcomponents (all of which must perform to their respective specifications), so it is conceivable that a product for which we recognize revenue upon shipment may ultimately fail to meet the overall product's required specifications. In such a situation, the customer may be entitled to certain remedies, which could materially and adversely affect our operating results for various periods and, as a result, our stock price.

We derive a substantial percentage of our revenues from sales of defect inspection products. As a result, any delay or reduction of sales of these products could have a material adverse effect on our business, financial condition and operating results. The continued customer demand for these products and the development, introduction and market acceptance of new products and technologies are critical to our future success.

Our success is dependent in part on our technology and other proprietary rights. If we are unable to maintain our lead or protect our proprietary technology, we may lose valuable assets.

Our success is dependent in part on our technology and other proprietary rights. We own various United States and international patents and have additional pending patent applications relating to some of our products and technologies. The process of seeking patent protection is lengthy and expensive, and we cannot be certain that pending or future applications will actually result in issued patents or that issued patents will be of sufficient scope or strength to provide meaningful protection or commercial advantage to us. Other companies and individuals, including our larger competitors, may develop technologies and obtain patents relating to our business that are similar or superior to our technology or may design around the patents we own, adversely affecting our business. In addition, we at times engage in collaborative technology development efforts with our customers and suppliers, and these collaborations may constitute a key component of certain of our ongoing technology and product research and development projects.

The termination of any such collaboration, or delays caused by disputes or other unanticipated challenges that may arise in connection with any such collaboration, could significantly impair our research and development efforts, which could have a material adverse impact on our business and operations.

#### **Table of Contents**

We also maintain trademarks on certain of our products and services and claim copyright protection for certain proprietary software and documentation. However, we can give no assurance that our trademarks and copyrights will be upheld or successfully deter infringement by third parties.

While patent, copyright and trademark protection for our intellectual property is important, we believe our future success in highly dynamic markets is most dependent upon the technical competence and creative skills of our personnel. We attempt to protect our trade secrets and other proprietary information through confidentiality and other agreements with our customers, suppliers, employees and consultants and through other security measures. We also maintain exclusive and non-exclusive licenses with third parties for strategic technology used in certain products. However, these employees, consultants and third parties may breach these agreements, and we may not have adequate remedies for wrongdoing. In addition, the laws of certain territories in which we develop, manufacture or sell our products may not protect our intellectual property rights to the same extent as do the laws of the United States. In any event, the extent to which we can protect our trade secrets through the use of confidentiality agreements is limited, and our success will depend to a significant extent on our ability to innovate ahead of our competitors.

Our future performance depends, in part, upon our ability to continue to compete successfully worldwide. Our industry includes large manufacturers with substantial resources to support customers worldwide. Some of our competitors are diversified companies with greater financial resources and more extensive research, engineering, manufacturing, marketing, and customer service and support capabilities than we possess. We face competition from companies whose strategy is to provide a broad array of products and services, some of which compete with the products and services that we offer. These competitors may bundle their products in a manner that may discourage customers from purchasing our products, including pricing such competitive tools significantly below our product offerings. In addition, we face competition from smaller emerging semiconductor equipment companies whose strategy is to provide a portion of the products and services that we offer, using innovative technology to sell products into specialized markets. The strength of our competitive positions in many of our existing markets is largely due to our leading technology, which is the result of continuing significant investments in product research and development. However, we may enter new markets, whether through acquisitions or new internal product development, in which competition is based primarily on product pricing, not technological superiority. Further, some new growth markets that emerge may not require leading technologies. Loss of competitive position in any of the markets we serve, or an inability to sell our products on favorable commercial terms in new markets we may enter, could negatively affect our prices, customer orders, revenues, gross margins and market share, any of which would negatively affect our operating results and financial condition.

Our business would be harmed if we do not receive parts sufficient in number and performance to meet our production requirements and product specifications in a timely and cost-effective manner.

We use a wide range of materials in the production of our products, including custom electronic and mechanical components, and we use numerous suppliers to supply these materials. We generally do not have guaranteed supply arrangements with our suppliers. Because of the variability and uniqueness of customers' orders, we do not maintain an extensive inventory of materials for manufacturing. Through our business interruption planning, we seek to minimize the risk of production and service interruptions and/or shortages of key parts by, among other things, monitoring the financial stability of key suppliers, identifying (but not necessarily qualifying) possible alternative suppliers and maintaining appropriate inventories of key parts. Although we make reasonable efforts to ensure that parts are available from multiple suppliers, key parts may be available only from a single supplier or a limited group of suppliers. Also, key parts we obtain from some of our suppliers incorporate the suppliers' proprietary intellectual property; in those cases we are increasingly reliant on third parties for high-performance, high-technology components, which reduces the amount of control we have over the availability and protection of the technology and intellectual property that is used in our products. In addition, if certain of our key suppliers experience liquidity issues and are forced to discontinue operations, which is a heightened risk during economic downturns, that would affect their ability to deliver parts and could result in delays for our products. Similarly, especially with respect to suppliers of high-technology components, our suppliers themselves have increasingly complex supply chains, and delays or disruptions at any stage of their supply chains may prevent us from obtaining parts in a timely manner and result in delays for our products. Our operating results and business may be adversely impacted if we are unable to obtain parts

to meet our production requirements and product specifications, or if we are only able to do so on unfavorable terms. Furthermore, a supplier may discontinue production of a particular part for any number of reasons, including the supplier's financial condition or business operational decisions, which would require us to purchase, in a single transaction, a large number of such discontinued parts in order to ensure that a continuous supply of such parts remains available to our customers. Such "end-of-life" parts purchases could result in significant expenditures by us in a particular period, and ultimately any unused parts may result in a significant inventory write-off in a future period, either of which could have a material and adverse impact on our financial condition and results of operations for the applicable periods.

#### **Table of Contents**

If we fail to operate our business in accordance with our business plan, our operating results, business and stock price may be significantly and adversely impacted.

We attempt to operate our business in accordance with a business plan that is established annually, revised frequently (generally quarterly), and reviewed by management even more frequently (at least monthly). Our business plan is developed based on a number of factors, many of which require estimates and assumptions, such as our expectations of the economic environment, future business levels, our customers' willingness and ability to place orders, lead-times, and future revenue and cash flow. Our budgeted operating expenses, for example, are based in part on our future revenue expectations. However, our ability to achieve our anticipated revenue levels is a function of numerous factors, including the volatile and cyclical nature of our primary industry, customer order cancellations, macroeconomic changes, operational matters regarding particular agreements, our ability to manage customer deliveries and resources for the installation and acceptance of our products (for products where customer acceptance is required before we can recognize revenue from such sales), our ability to manage delays or accelerations by customers in taking deliveries and the acceptance of our products (for products where customer acceptance is required before we can recognize revenue from such sales), our ability to operate our business and sales processes effectively, and a number of the other risk factors set forth in this Item 1A.

Because our expenses are in most cases relatively fixed in the short term, any revenue shortfall below expectations could have an immediate and significant adverse effect on our operating results. Similarly, if we fail to manage our expenses effectively or otherwise fail to maintain rigorous cost controls, we could experience greater than anticipated expenses during an operating period, which would also negatively affect our results of operations. If we fail to operate our business consistent with our business plan, our operating results in any period may be significantly and adversely impacted. Such an outcome could cause customers, suppliers or investors to view us as less stable, or could cause us to fail to meet financial analysts' revenue or earnings estimates, any of which could have a material adverse impact on our business, financial condition or stock price.

In addition, our management is constantly striving to balance the requirements and demands of our customers with the availability of resources, the need to manage our operating model and other factors. In furtherance of those efforts, we often must exercise discretion and judgment as to the timing and prioritization of manufacturing, deliveries, installations and payment scheduling. Any such decisions may impact our ability to recognize revenue, including the fiscal period during which such revenue may be recognized, with respect to such products, which could have a material adverse effect on our business, financial condition or stock price.

Our outstanding indebtedness was substantially increased in the second quarter of our fiscal year ending June 30, 2015 and, as a result, our capital structure is more highly leveraged.

As of March 31, 2015, we had \$3.25 billion aggregate principal amount of outstanding indebtedness, consisting of \$2.5 billion aggregate principal amount of senior, unsecured long-term notes and \$750.0 million of term loans under a Credit Agreement (the "Credit Agreement"). Additionally, we have commitments for an unfunded revolving credit facility of \$500.0 million under the Credit Agreement. We may incur additional indebtedness in the future by accessing the unfunded revolving credit facility under the Credit Agreement and/or entering into new financing arrangements. Our ability to pay interest and repay the principal of our current indebtedness is dependent upon our ability to manage our business operations, our credit rating, the ongoing interest rate environment and the other risk factors discussed in this section. There can be no assurance that we will be able to manage any of these risks successfully.

In addition, the interest rates of the senior, unsecured long-term notes may be subject to adjustments from time to time if Moody's Investors Service, Inc. ("Moody's"), Standard & Poor's Ratings Services ("S&P") or, under certain circumstances, a substitute rating agency selected by us as a replacement for Moody's or S&P, as the case may be (a "Substitute Rating Agency"), downgrades (or subsequently upgrades) its rating assigned to the respective series of notes such that the adjusted rating is below investment grade. Accordingly, changes by Moody's, S&P, or a Substitute Rating Agency to the rating of any series of notes, our outlook or credit rating could require us to pay additional interest, which may negatively affect the value and liquidity of our debt and the market price of our common stock could decline. Factors that can affect our credit rating include changes in our operating performance, the economic environment, conditions in the semiconductor and semiconductor equipment industries, our financial position,

including the incurrence of additional indebtedness, and our business strategy.

#### **Table of Contents**

In certain circumstances involving a change of control followed by a downgrade of the rating of a series of notes by at least two of Moody's, S&P and Fitch Inc., unless we have exercised its right to redeem the notes of such series, we will be required to make an offer to repurchase all or, at the holder's option, any part, of each holder's notes of that series pursuant to the offer described below (the "Change of Control Offer"). In the Change of Control Offer, we will be required to offer payment in cash equal to 101% of the aggregate principal amount of notes repurchased plus accrued and unpaid interest, if any, on the notes repurchased, up to, but not including, the date of repurchase. We cannot make any assurance that we will have sufficient financial resources at such time or will be able to arrange financing to pay the repurchase price of that series of notes. Our ability to repurchase that series of notes in such event may be limited by law, by the indenture associated with that series of notes, or by the terms of other agreements to which we may be party at such time. If we fail to repurchase that series of notes as required by the terms of such notes, it would constitute an event of default under the indenture governing that series of notes which, in turn, may also constitute an event of default under other of our obligations.

The term loans under the Credit Agreement bear interest at a floating rate, which is based on the London Interbank Offered Rate plus a fixed spread, and, therefore, any increase in interest rates would require us to pay additional interest, which may have an adverse effect on the value and liquidity of our debt and the market price of our common stock could decline. The interest rate under the Credit Facility is also subject to an adjustment in conjunction with our credit rating downgrades or upgrades. Additionally, under the Credit Agreement, we are required to comply with affirmative and negative covenants, which include the maintenance of certain financial ratios, the details of which can be found in Note 7, "Debt." If we fail to comply with these covenants, we will be in default and our borrowings will become immediately due and payable. There can be no assurances that we will have sufficient financial resources or we will be able to arrange financing to repay our borrowings at such time. In addition, certain of our domestic subsidiaries under the Credit Agreement are required to guarantee our borrowings under the Credit Agreement. In the event that we default on our borrowings, these domestic subsidiaries shall be liable for our borrowings, which could disrupt our operations and result in a material adverse impact on our business, financial condition or stock price. Our leveraged capital structure may adversely affect our financial condition, results of operations and earnings per share

We completed our leveraged recapitalization transaction during the fiscal quarter ended December 31, 2014, which included raising approximately \$3.25 billion in new borrowings, consisting of \$2.5 billion aggregate principal amount of senior, unsecured long-term notes and \$750.0 million of term loans under the Credit Agreement, payment of a special cash dividend of approximately \$2.76 billion and prepayment of our \$750 million existing senior notes due in 2018. Our issuance and maintenance of higher levels of indebtedness could have adverse consequences including, but not limited to:

- a negative impact on our ability to satisfy our future obligations;
- an increase in the portion of our cash flows that may have to be dedicated to increased interest and principal payments that may not be available for operations, working capital, capital expenditures, acquisitions, investments, dividends, stock repurchases, general corporate or other purposes;
- an impairment of our ability to obtain additional financing in the future; and
- obligations to comply with restrictive and financial covenants as noted in the above risk factor and Note 7, "Debt." Our ability to satisfy our future expenses as well as our new debt obligations will depend on our future performance, which will be affected by financial, business, economic, regulatory and other factors. Furthermore, our future operations may not generate sufficient cash flows to enable us to meet our future expenses and service our new debt obligations, which may impact our ability to manage our capital structure to preserve and maintain our investment grade rating. If our future operations do not generate sufficient cash flows, we may need to access the unfunded revolving credit facility of \$500 million under the Credit Agreement or enter into new financing arrangements to obtain necessary funds. If we determine it is necessary to seek additional funding for any reason, we may not be able to obtain such funding or, if funding is available, we may not be able to obtain it on acceptable terms. Any additional borrowing under the Credit Agreement will place further pressure on us to comply with the financial covenants. If we fail to make a payment associated with our new debt obligations, we could be in default on such debt, and such a default could cause us to be in default on our other outstanding indebtedness.

#### **Table of Contents**

There can be no assurance that we will continue to declare cash dividends at all or in any particular amounts. Our Board of Directors first instituted a quarterly dividend during the fiscal year ended June 30, 2005. Since that time, we have announced a number of increases in the amount of our quarterly dividend level as well as payment of a special cash dividend that was declared and paid in the second quarter of our fiscal year ending June 30, 2015. We intend to continue to pay quarterly dividends subject to capital availability and periodic determinations by our Board of Directors that cash dividends are in the best interest of our stockholders and are in compliance with all laws and agreements applicable to the declaration and payment of cash dividends by us. Future dividends may be affected by, among other factors: our views on potential future capital requirements for investments in acquisitions and the funding of our research and development; legal risks; stock repurchase programs; changes in federal and state income tax laws or corporate laws; changes to our business model; and our increased interest and principal payments required by our \$3.25 billion aggregate principal amount of outstanding indebtedness and any additional indebtedness that we may incur in the future. Our dividend payments may change from time to time, and we cannot provide assurance that we will continue to declare dividends at all or in any particular amounts. A reduction in our dividend payments could have a negative effect on our stock price.

We are exposed to risks related to our commercial terms and conditions, including our indemnification of third parties, as well as the performance of our products.

Although our standard commercial documentation sets forth the terms and conditions that we intend to apply to commercial transactions with our business partners, counterparties to such transactions may not explicitly agree to our terms and conditions. In situations where we engage in business with a third party without an explicit master agreement regarding the applicable terms and conditions, or where the commercial documentation applicable to the transaction is subject to varying interpretations, we may have disputes with those third parties regarding the applicable terms and conditions of our business relationship with them. Such disputes could lead to a deterioration of our commercial relationship with those parties, costly and time-consuming litigation, or additional concessions or obligations being offered by us to resolve such disputes, or could impact our revenue or cost recognition. Any of these outcomes could materially and adversely affect our business, financial condition and results of operations. In addition, in our commercial agreements, from time to time in the normal course of business we indemnify third parties with whom we enter into contractual relationships, including customers and lessors, with respect to certain matters. We have agreed, under certain conditions, to hold these third parties harmless against specified losses, such as those arising from a breach of representations or covenants, other third party claims that our products when used for their intended purposes infringe the intellectual property rights of such other third parties, or other claims made against certain parties. We may be compelled to enter into or accrue for probable settlements of alleged indemnification obligations, or we may be subject to potential liability arising from our customers' involvements in legal disputes. In addition, notwithstanding the provisions related to limitations on our liability that we seek to include in our business agreements, the counterparties to such agreements may dispute our interpretation or application of such provisions, and a court of law may not interpret or apply such provisions in our favor, any of which could result in an obligation for us to pay material damages to third parties and engage in costly legal proceedings. It is difficult to determine the maximum potential amount of liability under any indemnification obligations, whether or not asserted, due to our limited history of prior indemnification claims and the unique facts and circumstances that are likely to be involved in any particular claim. Our business, financial condition and results of operations in a reported fiscal period could be materially and adversely affected if we expend significant amounts in defending or settling any purported claims, regardless of their merit or outcomes.

We are also exposed to potential costs associated with unexpected product performance issues. Our products and production processes are extremely complex and thus could contain unexpected product defects, especially when products are first introduced. Unexpected product performance issues could result in significant costs being incurred by us, including increased service or warranty costs, providing product replacements for (or modifications to) defective products, litigation related to defective products, reimbursement for damages caused by our products, product recalls, or product write-offs or disposal costs. These costs could be substantial and could have an adverse impact upon our business, financial condition and operating results. In addition, our reputation with our customers could be damaged as a result of such product defects, which could reduce demand for our products and negatively

impact our business.

#### **Table of Contents**

Furthermore, we occasionally enter into volume purchase agreements with our larger customers, and these agreements may provide for certain volume purchase incentives, such as credits toward future purchases. We believe that these arrangements are beneficial to our long-term business, as they are designed to encourage our customers to purchase higher volumes of our products. However, these arrangements could require us to recognize a reduced level of revenue for the products that are initially purchased, to account for the potential future credits or other volume purchase incentives. As a result, these volume purchase arrangements, while expected to be beneficial to our business over time, could materially and adversely affect our results of operations in near-term periods, including the revenue we can recognize on product sales and therefore our gross margins.

In addition, we may in limited circumstances enter into agreements that contain other types of customer-specific pricing, discount, rebate or credit commitments offered by us, which may adversely impact our revenues, margins or financial results. Furthermore, we may give these customers limited audit or inspection rights to enable them to confirm that we are complying with these commitments. If a customer elects to exercise its audit or inspection rights, we may be required to expend significant resources to support the audit or inspection, as well as to defend or settle any dispute with a customer that could potentially arise out of such audit or inspection. To date, we have made no significant accruals in our condensed consolidated financial statements for this contingency. While we have not in the past incurred significant expenses for resolving disputes regarding these types of commitments, we cannot make any assurance that we will not incur any such liabilities in the future. Our business, financial condition and results of operations in a reported fiscal period could be materially and adversely affected if we expend significant amounts in supporting an audit or inspection, or defending or settling any purported claims, regardless of their merit or outcomes. There are risks associated with our receipt of government funding for research and development.

We are exposed to additional risks related to our receipt of external funding for certain strategic development programs from various governments and government agencies, both domestically and internationally. Governments and government agencies typically have the right to terminate funding programs at any time in their sole discretion, or a project may be terminated by mutual agreement if the parties determine that the project's goals or milestones are not being achieved, so there is no assurance that these sources of external funding will continue to be available to us in the future. In addition, under the terms of these government grants, the applicable granting agency typically has the right to audit the costs that we incur, directly and indirectly, in connection with such programs. Any such audit could result in modifications to, or even termination of, the applicable government funding program. For example, if an audit were to identify any costs as being improperly allocated to the applicable program, those costs would not be reimbursed, and any such costs that had already been reimbursed would have to be refunded. We do not know the outcome of any future audits. Any adverse finding resulting from any such audit could lead to penalties (financial or otherwise), termination of funding programs, suspension of payments, fines and suspension or prohibition from receiving future government funding from the applicable government or government agency, any of which could adversely impact our operating results, financial condition and ability to operate our business.

We have recorded significant restructuring, inventory write-off and asset impairment charges in the past and may do so again in the future, which could have a material negative impact on our business.

During the fiscal year ended June 30, 2009, we recorded material restructuring charges of \$38.7 million related to our global workforce reduction, large excess inventory write-offs of \$85.6 million, and material impairment charges of \$446.7 million related to our goodwill and purchased intangible assets. If we again encounter challenging economic conditions, we may implement additional cost reduction actions, discontinue certain business operations or make other organizational changes, which would require us to take additional, potentially material, restructuring charges related to, among other things, employee terminations or exit costs. We may also be required to write-off additional inventory if our product build plans or usage of service inventory decline. Also, as our lead times from suppliers increase (due to the increasing complexity of the parts and components they provide) and the lead times demanded by our customers decrease (due to the time pressures they face when introducing new products or technology or bringing new facilities into production), we may be compelled to increase our commitments, and therefore our risk exposure, to inventory purchases to meet our customers' demands in a timely manner, and that inventory may need to be written-off if demand for the underlying product declines for any reason. Such additional write-offs could constitute material charges.

#### **Table of Contents**

As noted above, we recorded a material charge during the fiscal year ended June 30, 2009 related to the impairment of our goodwill and purchased intangible assets. Goodwill represents the excess of costs over the net fair value of net assets acquired in a business combination. Goodwill is not amortized, but is instead tested for impairment at least annually in accordance with authoritative guidance for goodwill. Purchased intangible assets with estimable useful lives are amortized over their respective estimated useful lives using the straight-line method, and are reviewed for impairment in accordance with authoritative guidance for long-lived assets. The valuation of goodwill and intangible assets requires assumptions and estimates of many critical factors, including revenue and market growth, operating cash flows, market multiples, and discount rates. A substantial decline in our stock price, or any other adverse change in market conditions, particularly if such change has the effect of changing one of the critical assumptions or estimates we previously used to calculate the value of our goodwill or intangible assets (and, as applicable, the amount of any previous impairment charge), could result in a change to the estimation of fair value that could result in an additional impairment charge.

Any such additional material charges, whether related to restructuring or goodwill or purchased intangible asset impairment, may have a material negative impact on our operating results and related financial statements. We are exposed to risks related to our financial arrangements with respect to receivables factoring and banking arrangements.

We enter into factoring arrangements with financial institutions to sell certain of our trade receivables and promissory notes from customers without recourse. In addition, we maintain bank accounts with several domestic and foreign financial institutions, any of which may prove not to be financially viable. If we were to stop entering into these factoring arrangements, our operating results, financial condition and cash flows could be adversely impacted by delays or failures in collecting trade receivables. However, by entering into these arrangements, and by engaging these financial institutions for banking services, we are exposed to additional risks. If any of these financial institutions experiences financial difficulties or is otherwise unable to honor the terms of our factoring or deposit arrangements, we may experience material financial losses due to the failure of such arrangements or a lack of access to our funds, any of which could have an adverse impact upon our operating results, financial condition and cash flows. We are subject to the risks of additional government actions in the event we were to breach the terms of any settlement arrangement into which we have entered.

In connection with the settlement of certain government actions and other legal proceedings related to our historical stock option practices, we have explicitly agreed as a condition to such settlements that we will comply with certain laws, such as the books and records provisions of the federal securities laws. If we were to violate any such law, we might not only be subject to the significant penalties applicable to such violation, but our past settlements may also be impacted by such violation, which could give rise to additional government actions or other legal proceedings. Any such additional actions or proceedings may require us to expend significant management time and incur significant accounting, legal and other expenses, and may divert attention and resources from the operation of our business. These expenditures and diversions, as well as an adverse resolution of any such action or proceeding, could have a material adverse effect on our business, financial condition and results of operations.

General Commercial, Operational, Financial and Regulatory Risks

We are exposed to risks associated with a weakening in the condition of the financial markets and the global economy.

The severe tightening of the credit markets, turmoil in the financial markets and weakening of the global economy that were experienced during the fiscal year ended June 30, 2009 contributed to slowdowns in the industries in which we operate, which slowdowns could recur or worsen if economic conditions were to deteriorate again.

The markets for semiconductors, and therefore our business, are ultimately driven by the global demand for electronic devices by consumers and businesses. Economic uncertainty frequently leads to reduced consumer and business spending, which caused our customers to decrease, cancel or delay their equipment and service orders from us in the economic slowdown during fiscal year 2009. In addition, the tightening of credit markets and concerns regarding the availability of credit that accompanied that slowdown made it more difficult for our customers to raise capital, whether debt or equity, to finance their purchases of capital equipment, including the products we sell. Reduced demand, combined with delays in our customers' ability to obtain financing (or the unavailability of such financing),

has at times in the past adversely affected our product and service sales and revenues and therefore has harmed our business and operating results, and our operating results and financial condition may again be adversely impacted if economic conditions decline from their current levels.

#### **Table of Contents**

In addition, a decline in the condition of the global financial markets could adversely impact the market values or liquidity of our investments. Our investment portfolio includes corporate and government securities, money market funds and other types of debt and equity investments. Although we believe our portfolio continues to be comprised of sound investments due to the quality and (where applicable) credit ratings and government guarantees of the underlying investments, a decline in the capital and financial markets would adversely impact the market value of our investments and their liquidity. If the market value of such investments were to decline, or if we were to have to sell some of our investments under illiquid market conditions, we may be required to recognize an impairment charge on such investments or a loss on such sales, either of which could have an adverse effect on our financial condition and operating results.

If we are unable to timely and appropriately adapt to changes resulting from difficult macroeconomic conditions, our business, financial condition or results of operations may be materially and adversely affected.

A majority of our annual revenues are derived from outside the United States, and we maintain significant operations outside the United States. We are exposed to numerous risks as a result of the international nature of our business and operations.

A majority of our annual revenues are derived from outside the United States, and we maintain significant operations outside the United States. We expect that these conditions will continue in the foreseeable future. Managing global operations and sites located throughout the world presents a number of challenges, including but not limited to: managing cultural diversity and organizational alignment;

exposure to the unique characteristics of each region in the global semiconductor market, which can cause capital equipment investment patterns to vary significantly from period to period;

periodic local or international economic downturns;

• potential adverse tax consequences, including withholding tax rules that may limit the repatriation of our earnings, and higher effective income tax rates in foreign countries where we do business;

government controls, either by the United States or other countries, that restrict our business overseas or the import or export of semiconductor products or increase the cost of our operations;

compliance with customs regulations in the countries in which we do business;

tariffs or other trade barriers (including those applied to our products or to parts and supplies that we purchase); political instability, natural disasters, legal or regulatory changes, acts of war or terrorism in regions where we have operations or where we do business;

fluctuations in interest and currency exchange rates. Fluctuations in currency exchange rates may adversely impact our ability to compete on price with local providers or the value of revenues we generate from our international business. Although we attempt to manage near-term currency risks through the use of hedging instruments, there can be no assurance that such efforts will be adequate;

longer payment cycles and difficulties in collecting accounts receivable outside of the United States;

difficulties in managing foreign distributors (including monitoring and ensuring our distributors' compliance with all applicable United States and local laws); and

•nadequate protection or enforcement of our intellectual property and other legal rights in foreign jurisdictions. Any of the factors above could have a significant negative impact on our business and results of operations.

#### **Table of Contents**

We might be involved in claims or disputes related to intellectual property or other confidential information that may be costly to resolve, prevent us from selling or using the challenged technology and seriously harm our operating results and financial condition.

As is typical in the semiconductor equipment industry, from time to time we have received communications from other parties asserting the existence of patent rights, copyrights, trademark rights or other intellectual property rights which they believe cover certain of our products, processes, technologies or information. In addition, we occasionally receive notification from customers who believe that we owe them indemnification or other obligations related to intellectual property claims made against such customers by third parties. With respect to intellectual property infringement disputes, our customary practice is to evaluate such infringement assertions and to consider whether to seek licenses where appropriate. However, we cannot ensure that licenses can be obtained or, if obtained, will be on acceptable terms or that costly litigation or other administrative proceedings will not occur. The inability to obtain necessary licenses or other rights on reasonable terms could seriously harm our results of operations and financial condition. Furthermore, we may potentially be subject to claims by customers, suppliers or other business partners, or by governmental law enforcement agencies, related to our receipt, distribution and/or use of third-party intellectual property or confidential information. Legal proceedings and claims, regardless of their merit, and associated internal investigations with respect to intellectual property or confidential information disputes are often expensive to prosecute, defend or conduct; may divert management's attention and other company resources; and/or may result in restrictions on our ability to sell our products, settlements on significantly adverse terms or adverse judgments for damages, injunctive relief, penalties and fines, any of which could have a significant negative effect on our business, results of operations and financial condition. There can be no assurance regarding the outcome of future legal proceedings, claims or investigations. The instigation of legal proceedings or claims, our inability to favorably resolve or settle such proceedings or claims, or the determination of any adverse findings against us or any of our employees in connection with such proceedings or claims could materially and adversely affect our business, financial condition and results of operations, as well as our business reputation.

We are exposed to various risks related to the legal (including environmental), regulatory and tax environments in which we perform our operations and conduct our business.

We are subject to various risks related to compliance with new, existing, different, inconsistent or even conflicting laws, rules and regulations enacted by legislative bodies and/or regulatory agencies in the countries in which we operate and with which we must comply, including environmental, safety, antitrust, anti-corruption/anti-bribery, unclaimed property and export control regulations. Our failure or inability to comply with existing or future laws, rules or regulations, or changes to existing laws, rules or regulations (including changes that result in inconsistent or conflicting laws, rules or regulations), in the countries in which we operate could result in violations of contractual or regulatory obligations that may adversely affect our operating results, financial condition and ability to conduct our business. From time to time, we may receive inquiries or audit notices from governmental or regulatory bodies, or we may participate in voluntary disclosure programs, related to legal, regulatory or tax compliance matters, and these inquiries, notices or programs may result in significant financial cost (including investigation expenses, defense costs, assessments and penalties), reputational harm and other consequences that could materially and adversely affect our operating results and financial condition.

Our properties and many aspects of our business operations are subject to various domestic and international environmental laws and regulations, including those that control and restrict the use, transportation, emission, discharge, storage and disposal of certain chemicals, gases and other substances. Any failure to comply with applicable environmental laws, regulations or requirements may subject us to a range of consequences, including fines, suspension of certain of our business activities, limitations on our ability to sell our products, obligations to remediate environmental contamination, and criminal and civil liabilities or other sanctions. In addition, changes in environmental regulations (including regulations relating to climate change and greenhouse gas emissions) could require us to invest in potentially costly pollution control equipment, alter our manufacturing processes or use substitute (potentially more expensive and/or rarer) materials. Further, we use hazardous and other regulated materials that subject us to risks of strict liability for damages caused by any release, regardless of fault. We also face increasing complexity in our manufacturing, product design and procurement operations as we adjust to new and prospective

requirements relating to the materials composition of our products, including restrictions on lead and other substances and requirements to track the sources of certain metals and other materials. The cost of complying, or of failing to comply, with these and other regulatory restrictions or contractual obligations could adversely affect our operating results, financial condition and ability to conduct our business.

#### **Table of Contents**

In addition, we may from time to time be involved in legal proceedings or claims regarding employment, contracts, product performance, product liability, antitrust, environmental regulations, securities, unfair competition and other matters (in addition to proceedings and claims related to intellectual property matters, which are separately discussed elsewhere in this Item 1A). These legal proceedings and claims, regardless of their merit, may be time-consuming and expensive to prosecute or defend, divert management's attention and resources, and/or inhibit our ability to sell our products. There can be no assurance regarding the outcome of current or future legal proceedings or claims, which could adversely affect our operating results, financial condition and ability to operate our business.

Recent regulations related to "conflict minerals" may force us to incur additional expenses, may result in damage to our business reputation and may adversely impact our ability to conduct our business.

In August 2012, under the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010, the SEC adopted new requirements for companies that use certain minerals and derivative metals (referred to as "conflict minerals," regardless of their actual country of origin) in their products. Some of these metals are commonly used in electronic equipment and devices, including our products. These new requirements require companies to annually investigate, disclose and report whether or not such metals originated from the Democratic Republic of Congo or adjoining countries. Our first report was filed on June 2, 2014 for the 2013 calendar year. We have an extremely complex supply chain, with numerous suppliers (many of whom are not obligated by the new law to investigate their own supply chains) for the components and parts used in each of our products. As a result, we may incur significant costs to comply with the diligence and disclosure requirements, including costs related to determining the source of any of the relevant metals used in our products. In addition, because our supply chain is so complex, we may not be able to sufficiently verify the origin of all the relevant metals used in our products through the due diligence procedures that we implement, which may harm our business reputation. Though we do not anticipate that our customers will need to know our conflict mineral status to satisfy their own SEC reporting obligations (if any), we may also face difficulties in satisfying customers if they nonetheless require that we prove or certify that our products are "conflict free." Key components and parts that can be shown to be "conflict free" may not be available to us in sufficient quantity, or at all, or may only be available at significantly higher cost to us. If we are not able to meet customer requirements, customers may choose to disqualify us as a supplier. Any of these outcomes could adversely impact our business, financial condition or operating results.

We depend on key personnel to manage our business effectively, and if we are unable to attract, retain and motivate our key employees, our sales and product development could be harmed.

Our employees are vital to our success, and our key management, engineering and other employees are difficult to replace. We generally do not have employment contracts with our key employees. Further, we do not maintain key person life insurance on any of our employees. The expansion of high technology companies worldwide has increased demand and competition for qualified personnel. If we are unable to retain key personnel, or if we are not able to attract, assimilate and retain additional highly qualified employees to meet our needs in the future, our business and operations could be harmed.

We outsource a number of services to third-party service providers, which decreases our control over the performance of these functions. Disruptions or delays at our third-party service providers could adversely impact our operations. We outsource a number of services, including our transportation and logistics management of spare parts and certain accounting functions, to domestic and overseas third-party service providers. While outsourcing arrangements may lower our cost of operations, they also reduce our direct control over the services rendered. It is uncertain what effect such diminished control will have on the quality or quantity of products delivered or services rendered, on our ability to quickly respond to changing market conditions, or on our ability to ensure compliance with all applicable domestic and foreign laws and regulations. In addition, many of these outsourced service providers, including certain hosted software applications that we use for confidential data storage, employ "cloud computing" technology for such storage (which refers to an information technology hosting and delivery system in which data is not stored within the user's physical infrastructure but instead is delivered to and consumed by the user as an Internet-based service). These providers' cloud computing systems may be susceptible to "cyber incidents," such as intentional cyber attacks aimed at theft of sensitive data or inadvertent cyber-security compromises, that are outside of our control. If we do not effectively develop and manage our outsourcing strategies, if required export and other governmental approvals are

not timely obtained, if our third-party service providers do not perform as anticipated, or do not adequately protect our data from cyber-related security breaches, or if there are delays or difficulties in enhancing business processes, we may experience operational difficulties (such as limitations on our ability to ship products), increased costs, manufacturing or service interruptions or delays, loss of intellectual property rights or other sensitive data, quality and compliance issues, and challenges in managing our product inventory or recording and reporting financial and management information, any of which could materially and adversely affect our business, financial condition and results of operations.

#### **Table of Contents**

We are exposed to risks related to cybersecurity threats and cyber incidents.

In the conduct of our business, we collect, use, transmit and store data on information systems. This data includes confidential information and intellectual property belonging to us, our customers and our business partners, as well as personally-identifiable information of individuals. We allocate significant resources to network security, data encryption and other measures to protect our information systems and data from unauthorized access or misuse. Despite our ongoing efforts to enhance our network security measures, our information systems are susceptible to computer viruses, cyber-related security breaches and similar disruptions from unauthorized intrusions, tampering or misuse, and subject to the inherent vulnerabilities of network security measures. Any of these occurrences could result in disruptions to our operations; misappropriation, corruption or theft of confidential information, including intellectual property and other critical data, of KLA-Tencor, our customers and other business partners; reduced value of our investments in research, development and engineering; litigation with, or payment of damages to, third parties; reputational damage; costs to comply with regulatory inquiries or actions; data privacy issues; costs to rebuild our internal information systems; and increased cybersecurity protection and remediation costs. We rely upon certain critical information systems for our daily business operations. Our inability to use or access our information systems at critical points in time could unfavorably impact our business operations.

Our global operations are dependent upon certain information systems, including telecommunications, the internet, our corporate intranet, network communications, email and various computer hardware and software applications. System failures or malfunctioning, such as difficulties with our customer relationship management ("CRM") system, could disrupt our operations and our ability to timely and accurately process and report key components of our financial results. Our enterprise resource planning ("ERP") system is integral to our ability to accurately and efficiently maintain our books and records, record transactions, provide critical information to our management, and prepare our financial statements. Any disruptions or difficulties that may occur in connection with our ERP system or other systems (whether in connection with the regular operation, periodic enhancements, modifications or upgrades of such systems or the integration of our acquired businesses into such systems) could adversely affect our ability to complete important business processes, such as the evaluation of our internal control over financial reporting pursuant to Section 404 of the Sarbanes-Oxley Act of 2002. Any of these events could have an adverse effect on our business, operating results and financial condition.

Acquisitions are an important element of our strategy but, because of the uncertainties involved, we may not find suitable acquisition candidates and we may not be able to successfully integrate and manage acquired businesses. We are also exposed to risks in connection with strategic alliances into which we may enter.

In addition to our efforts to develop new technologies from internal sources, part of our growth strategy is to pursue acquisitions and acquire new technologies from external sources. As part of this effort, we may make acquisitions of, or significant investments in, businesses with complementary products, services and/or technologies. There can be no assurance that we will find suitable acquisition candidates or that acquisitions we complete will be successful. In addition, we may use equity to finance future acquisitions, which would increase our number of shares outstanding and be dilutive to current stockholders.

If we are unable to successfully integrate and manage acquired businesses or if acquired businesses perform poorly, then our business and financial results may suffer. It is possible that the businesses we have acquired, as well as businesses that we may acquire in the future, may perform worse than expected or prove to be more difficult to integrate and manage than anticipated. In addition, we may lose key employees of the acquired companies. As a result, risks associated with acquisition transactions may give rise to a material adverse effect on our business and financial results for a number of reasons, including:

we may have to devote unanticipated financial and management resources to acquired businesses;

the combination of businesses may cause the loss of key personnel or an interruption of, or loss of momentum in, the activities of our company and/or the acquired business;

we may not be able to realize expected operating efficiencies or product integration benefits from our acquisitions; we may experience challenges in entering into new market segments for which we have not previously manufactured and sold products;

we may face difficulties in coordinating geographically separated organizations, systems and facilities;

the customers, distributors, suppliers, employees and others with whom the companies we acquire have business dealings may have a potentially adverse reaction to the acquisition; we may have to write-off goodwill or other intangible assets; and we may incur unforeseen obligations or liabilities in connection with acquisitions.

#### **Table of Contents**

At times, we may also enter into strategic alliances with customers, suppliers or other business partners with respect to development of technology and intellectual property. These alliances typically require significant investments of capital and exchange of proprietary, highly sensitive information. The success of these alliances depends on various factors over which we may have limited or no control and requires ongoing and effective cooperation with our strategic partners. Mergers and acquisitions and strategic alliances are inherently subject to significant risks, and the inability to effectively manage these risks could materially and adversely affect our business, financial condition and operating results.

Disruption of our manufacturing facilities or other operations, or in the operations of our customers, due to earthquake, flood, other natural catastrophic events, health epidemics or terrorism could result in cancellation of orders, delays in deliveries or other business activities, or loss of customers and could seriously harm our business. We have significant manufacturing operations in the United States, Singapore, Israel, Germany and China. In addition, our business is international in nature, with our sales, service and administrative personnel and our customers located in numerous countries throughout the world. Operations at our manufacturing facilities and our assembly subcontractors, as well as our other operations and those of our customers, are subject to disruption for a variety of reasons, including work stoppages, acts of war, terrorism, health epidemics, fire, earthquake, volcanic eruptions, energy shortages, flooding or other natural disasters. Such disruption could cause delays in, among other things, shipments of products to our customers, our ability to perform services requested by our customers, or the installation and acceptance of our products at customer sites. We cannot ensure that alternate means of conducting our operations (whether through alternate production capacity or service providers or otherwise) would be available if a major disruption were to occur or that, if such alternate means were available, they could be obtained on favorable terms. In addition, as part of our cost-cutting actions, we have consolidated several operating facilities. Our California operations are now primarily centralized in our Milpitas facility. The consolidation of our California operations into a single campus could further concentrate the risks related to any of the disruptive events described above, such as acts of war or terrorism, earthquakes, fires or other natural disasters, if any such event were to impact our Milpitas facility. We are predominantly uninsured for losses and interruptions caused by terrorist acts and acts of war. If international political instability continues or increases, our business and results of operations could be harmed. The threat of terrorism targeted at, or acts of war in, the regions of the world in which we do business increases the

The threat of terrorism targeted at, or acts of war in, the regions of the world in which we do business increases the uncertainty in our markets. Any act of terrorism or war that affects the economy or the semiconductor industry could adversely affect our business. Increased international political instability in various parts of the world, disruption in air transportation and further enhanced security measures as a result of terrorist attacks may hinder our ability to do business and may increase our costs of operations. We maintain significant manufacturing and research and development operations in Israel, an area that has historically experienced a high degree of political instability, and we are therefore exposed to risks associated with future instability in that region. Such instability could directly impact our ability to operate our business (or our customers' ability to operate their businesses) in the affected region, cause us to incur increased costs in transportation, make such transportation unreliable, increase our insurance costs, and cause international currency markets to fluctuate. Such instability could also have the same effects on our suppliers and their ability to timely deliver their products. If international political instability continues or increases in any region in which we do business, our business and results of operations could be harmed. We are predominantly uninsured for losses and interruptions caused by terrorist acts and acts of war.

We self-insure certain risks including earthquake risk. If one or more of the uninsured events occurs, we could suffer major financial loss.

We purchase insurance to help mitigate the economic impact of certain insurable risks; however, certain risks are uninsurable, are insurable only at significant cost or cannot be mitigated with insurance. Accordingly, we may experience a loss that is not covered by insurance, either because we do not carry applicable insurance or because the loss exceeds the applicable policy amount or is less than the deductible amount of the applicable policy. For example, we do not currently hold earthquake insurance. An earthquake could significantly disrupt our manufacturing operations, a significant portion of which are conducted in California, an area highly susceptible to earthquakes. It could also significantly delay our research and engineering efforts on new products, much of which is also conducted in California. We take steps to minimize the damage that would be caused by an earthquake, but there is no certainty

that our efforts will prove successful in the event of an earthquake. We self-insure earthquake risks because we believe this is a prudent financial decision based on our large cash reserves and the high cost and limited coverage available in the earthquake insurance market. Certain other risks are also self-insured either based on a similar cost-benefit analysis, or based on the unavailability of insurance. If one or more of the uninsured events occurs, we could suffer major financial loss.

#### **Table of Contents**

We are exposed to foreign currency exchange rate fluctuations. Although we hedge certain currency risks, we may still be adversely affected by changes in foreign currency exchange rates or declining economic conditions in these countries.

We have some exposure to fluctuations in foreign currency exchange rates, primarily the euro and the Japanese Yen. We have international subsidiaries that operate and sell our products globally. In addition, an increasing proportion of our manufacturing activities are conducted outside of the United States, and many of the costs associated with such activities are denominated in foreign currencies. We routinely hedge our exposures to certain foreign currencies with certain financial institutions in an effort to minimize the impact of certain currency exchange rate fluctuations, but these hedges may be inadequate to protect us from currency exchange rate fluctuations. To the extent that these hedges are inadequate, or if there are significant currency exchange rate fluctuations in currencies for which we do not have hedges in place, our reported financial results or the way we conduct our business could be adversely affected. Furthermore, if a financial counterparty to our hedges experiences financial difficulties or is otherwise unable to honor the terms of the foreign currency hedge, we may experience material financial losses. We are exposed to fluctuations in interest rates and the market values of our portfolio investments; impairment of our investments could harm our earnings. In addition, we and our stockholders are exposed to risks related to the volatility of the market for our common stock.

Our investment portfolio primarily consists of both corporate and government debt securities that have a maximum effective maturity of three years. The longer the duration of these securities, the more susceptible they are to changes in market interest rates and bond yields. As market interest rates and bond yields increase, those securities with a lower yield-at-cost show a mark-to-market unrealized loss. We have the ability to realize the full value of all these investments upon maturity. However, an impairment of the fair market value of our investments, even if unrealized, must be reflected in our financial statements for the applicable period and may therefore have a material adverse effect on our results of operations for that period.

In addition, the market price for our common stock is volatile and has fluctuated significantly during recent years. The trading price of our common stock could continue to be highly volatile and fluctuate widely in response to various factors, including without limitation conditions in the semiconductor industry and other industries in which we operate, fluctuations in the global economy or capital markets, our operating results or other performance metrics, or adverse consequences experienced by us as a result of any of the risks described elsewhere in this Item 1A. Volatility in the market price of our common stock could cause an investor in our common stock to experience a loss on the value of their investment in us and could also adversely impact our ability to raise capital through the sale of our common stock or to use our common stock as consideration to acquire other companies.

We are exposed to risks in connection with tax and regulatory compliance audits in various jurisdictions. We are subject to tax and regulatory compliance audits (such as related to customs or product safety requirements) in various jurisdictions, and such jurisdictions may assess additional income or other taxes, penalties, fines or other prohibitions against us. Although we believe our tax estimates are reasonable and that our products and practices comply with applicable regulations, the final determination of any such audit and any related litigation could be materially different from our historical income tax provisions and accruals related to income taxes and other contingencies. The results of an audit or litigation could have a material adverse effect on our operating results or cash flows in the period or periods for which that determination is made.

A change in our effective tax rate can have a significant adverse impact on our business.

We earn profits in, and are therefore potentially subject to taxes in, the U.S. and numerous foreign jurisdictions, including Singapore, Israel and the Cayman Islands, the countries in which we earn the majority of our non-U.S. profits. Due to economic, political or other conditions, tax rates in those jurisdictions may be subject to significant change. A number of factors may adversely impact our future effective tax rates, such as the jurisdictions in which our profits are determined to be earned and taxed; changes in the tax rates imposed by those jurisdictions; the resolution of issues arising from tax audits with various tax authorities; changes in the valuation of our deferred tax assets and liabilities; adjustments to estimated taxes upon finalization of various tax returns; increases in expenses not deductible for tax purposes, including write-offs of acquired in-process research and development and impairment of goodwill in connection with acquisitions; changes in available tax credits; changes in stock-based compensation expense; changes

in tax laws or the interpretation of such tax laws (for example, proposals for fundamental United States international tax reform); changes in generally accepted accounting principles; and the repatriation of earnings from outside the United States for which we have not previously provided for United States taxes. A change in our effective tax rate can materially and adversely impact our results from operations.

#### **Table of Contents**

Compliance with federal securities laws, rules and regulations, as well as NASDAQ requirements, is becoming increasingly complex, and the significant attention and expense we must devote to those areas may have an adverse impact on our business.

Federal securities laws, rules and regulations, as well as NASDAQ rules and regulations, require companies to maintain extensive corporate governance measures, impose comprehensive reporting and disclosure requirements, set strict independence and financial expertise standards for audit and other committee members and impose civil and criminal penalties for companies and their chief executive officers, chief financial officers and directors for securities law violations. These laws, rules and regulations have increased, and in the future are expected to continue to increase, the scope, complexity and cost of our corporate governance, reporting and disclosure practices, which could harm our results of operations and divert management's attention from business operations.

A change in accounting standards or practices or a change in existing taxation rules or practices (or changes in interpretations of such standards, practices or rules) can have a significant effect on our reported results and may even affect reporting of transactions completed before the change is effective.

New accounting pronouncements and taxation rules and varying interpretations of accounting pronouncements and taxation rules have occurred and will continue to occur in the future. Changes to (or revised interpretations or applications of) existing tax or accounting rules or the questioning of current or past practices may adversely affect our reported financial results or the way we conduct our business.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS **Equity Repurchase Plans**

The following is a summary of stock repurchases for the three months ended March 31, 2015 (1):

Period	Snares		Maximum Number of	
		Average Price Paid Shares that May		
		per Share	Yet Be Purchased Under	
			the Plans or Programs (3)	
January 1, 2015 to January 31, 2015	890,613	\$ 67.02	13,863,425	
February 1, 2015 to February 28, 2015	739,400	\$ 63.96	13,124,025	
March 1, 2015 to March 31, 2015	1,013,600	\$ 61.13	12,110,425	
Total	2,643,613	\$ 63.91		

Our Board of Directors has authorized a program for us to repurchase shares of our common stock. The total number and dollar amount of shares repurchased for the nine months ended March 31, 2015 and fiscal years ended June 30, 2014, 2013 and 2012 were 6.5 million shares (\$447.9 million), 3.8 million shares (\$240.8 million), 5.4

- (1) million shares (\$273.3 million) and 5.8 million shares (\$263.9 million), respectively. On July 8, 2014, we announced that our Board of Directors had authorized us to repurchase up to 13 million additional shares under this program. On October 23, 2014, we announced that our Board of Directors had authorized us to repurchase up to 3.6 million additional shares under this program.
- (2) All shares were purchased pursuant to the publicly announced repurchase program described in footnote 1 above. Shares are reported based on the settlement date of the applicable repurchase.

The stock repurchase program has no expiration date. Future repurchases of our common stock under our

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

ITEM 4. MINE SAFETY DISCLOSURES Not applicable. **ITEM 5.OTHER INFORMATION** 

None.

<sup>(3)</sup> repurchase program may be effected through various different repurchase transaction structures, including isolated open market transactions or systematic repurchase plans.

# Table of Contents

# ITEM 6.EXHIBITS

		I				
Exhibit Number	Exhibit Description	Form	tted by Reference File Number	ee Exhibit Filing NumberDate		
31.1	Certification of Chief Executive Officer Under Rul 13a-14(a)/15d-14(a) of the Securities Exchange Ac of 1934					
31.2	Certification of Chief Financial Officer Under Rule 13a-14(a)/15d-14(a) of the Securities Exchange Ac of 1934					
32	Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350					
101.INS	XBRL Instance Document					
101.SCH	XBRL Taxonomy Extension Schema Document					
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document					
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document					
101.LAB	XBRL Taxonomy Extension Label Linkbase Document					
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document					
* Denotes a management contract, plan or arrangement.						

## **Table of Contents**

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**KLA-Tencor Corporation** 

(Registrant)

April 23, 2015 /s/ RICHARD P. WALLACE

(Date) Richard P. Wallace

President and Chief Executive Officer

(Principal Executive Officer)

April 23, 2015 /s/ BREN D. HIGGINS

(Date) Bren D. Higgins

Executive Vice President and Chief Financial Officer

(Principal Financial Officer)

April 23, 2015 /s/ VIRENDRA A. KIRLOSKAR

(Date) Virendra A. Kirloskar

Senior Vice President and Chief Accounting Officer

(Principal Accounting Officer)

# Table of Contents

# KLA-TENCOR CORPORATION EXHIBIT INDEX

INDEX	In a superior of the Defense				
Exhibit Description	Form	File Number	ce Exhibit Number	Filing Date	
Certification of Chief Executive Officer under Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934	er				
Certification of Chief Financial Officer under Rule 13a-14(a) /15d-14(a) of the Securities Exchange Act of 1934	r				
Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C Section 1350					
XBRL Instance Document					
XBRL Taxonomy Extension Schema Document					
XBRL Taxonomy Extension Calculation Linkbase Document					
XBRL Taxonomy Extension Definition Linkbase Document					
XBRL Taxonomy Extension Label Linkbase Document					
XBRL Taxonomy Extension Presentation Linkbase Document a management contract, plan or arrangement.					
	Exhibit Description  Certification of Chief Executive Officer under Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934  Certification of Chief Financial Officer under Rule 13a-14(a) /15d-14(a) of the Securities Exchange Act of 1934  Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350  XBRL Instance Document  XBRL Taxonomy Extension Schema Document  XBRL Taxonomy Extension Calculation Linkbase Document  XBRL Taxonomy Extension Definition Linkbase Document  XBRL Taxonomy Extension Label Linkbase Document  XBRL Taxonomy Extension Presentation	Exhibit Description  Certification of Chief Executive Officer under Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934  Certification of Chief Financial Officer under Rule 13a-14(a) /15d-14(a) of the Securities Exchange Act of 1934  Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350  XBRL Instance Document  XBRL Taxonomy Extension Schema Document  XBRL Taxonomy Extension Calculation Linkbase Document  XBRL Taxonomy Extension Definition  Linkbase Document  XBRL Taxonomy Extension Label Linkbase Document  XBRL Taxonomy Extension Presentation Linkbase Document	Exhibit Description  Certification of Chief Executive Officer under Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934  Certification of Chief Financial Officer under Rule 13a-14(a) /15d-14(a) of the Securities Exchange Act of 1934  Certification of Chief Financial Officer under Rule 13a-14(a) /15d-14(a) of the Securities Exchange Act of 1934  Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350  XBRL Instance Document  XBRL Taxonomy Extension Schema Document  XBRL Taxonomy Extension Calculation Linkbase Document  XBRL Taxonomy Extension Definition  Linkbase Document  XBRL Taxonomy Extension Label Linkbase Document  XBRL Taxonomy Extension Presentation Linkbase Document	Exhibit Description  Exhibit Description  Certification of Chief Executive Officer under Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934  Certification of Chief Financial Officer under Rule 13a-14(a) /15d-14(a) of the Securities Exchange Act of 1934  Certification of Chief Financial Officer under Rule 13a-14(a) /15d-14(a) of the Securities Exchange Act of 1934  Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350  XBRL Instance Document  XBRL Taxonomy Extension Schema Document  XBRL Taxonomy Extension Calculation Linkbase Document  XBRL Taxonomy Extension Definition Linkbase Document  XBRL Taxonomy Extension Label Linkbase Document  XBRL Taxonomy Extension Presentation Linkbase Document	