

ECHELON CORP  
Form 8-K  
October 08, 2004

**SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**Form 8-K**

Current Report Pursuant to Section 13 or 15(d) of  
The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): October 5, 2004

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Echelon Corporation

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(Exact name of registrant as specified in its charter)

Delaware

000-29748

77-0203595

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(State or other jurisdiction of  
incorporation)

(Commission File Number)

(I.R.S. Employer  
Identification No.)

550 Meridian Ave., San Jose, California  
(Address of principal executive offices)

95126  
(Zip Code)

Registrant's telephone number, including area code: (408) 938-5200

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(Former name or former address, if changed since last report.)

**Item 2.02 Results of Operations and Financial Condition**

(a) Exhibits

Exhibit  
Number Description

99.1 Press Release dated October 5, 2004.

**Item 7.01**

**Regulation FD Disclosure**

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This disclosure is furnished pursuant to Regulation FD under Item 7.01 of Form 8-K. A copy of the press release issued by Echelon Corporation with respect to its decision to defer a portion of its revenue from the third to the fourth quarter of 2004 is attached as an exhibit hereto and is incorporated by reference.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**ECHELON CORPORATION**

Dated: October 7, 2004

By: /s/ Oliver R. Stanfield

Oliver R. Stanfield

Executive Vice President and Chief Financial Officer

**EXHIBIT INDEX**

Exhibit Number Description

99.1 Press release dated October 5, 2004.