CASTLE A M & CO Form 10-K/A March 16, 2016

UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-K/A

Amendment No. 1

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF

THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2015

Commission File Number: 1-5415

#### A. M. CASTLE & CO.

(Exact name of registrant as specified in its charter)

Maryland 36-0879160
(State or other jurisdiction of incorporation or organization) Identification No.)

1420 Kensington Road, Suite 220, Oak Brook, Illinois 60523 (Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code (847) 455-7111

Securities registered pursuant to Section 12(b) of the Act:

Title of each class

Name of each exchange on which registered

Common Stock - \$0.01 par value New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act:

None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes "No x

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Act. Yes "No x

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (check one):

Large Accelerated Filer " Smaller Reporting Company " Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No x

The aggregate market value of the voting and non-voting common equity held by non-affiliates computed by reference to the price at which the common equity was last sold, or the average bid and asked price of such common equity, as of the last business day of the registrant's most recently completed second fiscal quarter is \$84,137,594. The number of shares outstanding of the registrant's common stock on March 10, 2016 was 23,794,390 shares.

#### **EXPLANATORY NOTE**

This Amendment No. 1 on Form 10-K/A (the "Amendment") to the Annual Report on Form 10-K of A.M. Castle & Co. (the "Company") for the fiscal year ended December 31, 2015, filed with the Securities and Exchange Commission on March 15, 2016 (the "Original Filing"), is being filed solely to refile Exhibits 31.1, 31.2 and 32.1 to correct certain typographical errors and refile Exhibits 10.42, 10.43, 10.44 and 10.45 to correct the Exhibit numbers shown thereon. The certifications from the Company's Chief Executive Officer and Chief Financial Officer filed as Exhibits 31.1, 31.2 and 32.1 of the Original Filing inadvertently referred to a Quarterly Report on Form 10-Q rather than an Annual Report on Form 10-K.

Except for the foregoing amended information, this Amendment does not alter or update any other information contained in the Original Filing. This Amendment does not reflect events that may have occurred subsequent to the Original Filing.

#### Disclosure Regarding Forward-Looking Statements

Information provided and statements contained in this report that are not purely historical are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended ("Securities Act"), Section 21E of the Securities Exchange Act of 1934, as amended ("Exchange Act"), and the Private Securities Litigation Reform Act of 1995. Such forward-looking statements only speak as of the date of this report and the Company assumes no obligation to update the information included in this report. Such forward-looking statements include information concerning our possible or assumed future results of operations, including descriptions of our business strategy, and the cost savings and other benefits that we expect to achieve from our facility closures and organizational changes. These statements often include words such as "believe," "expect," "anticipate," "intend," "predict," "plan," "should," or simila expressions. These statements are not guarantees of performance or results, and they involve risks, uncertainties, and assumptions. Although we believe that these forward-looking statements are based on reasonable assumptions, there are many factors that could affect our actual financial results or results of operations and could cause actual results to differ materially from those in the forward-looking statements, including those risk factors identified in Item 1A "Risk Factors" of this report. All future written and oral forward-looking statements by us or persons acting on our behalf are expressly qualified in their entirety by the cautionary statements contained or referred to above. Except as required by the federal securities laws, we do not have any obligations or intention to release publicly any revisions to any forward-looking statements to reflect events or circumstances in the future, to reflect the occurrence of unanticipated events or for any other reason.

#### INDUSTRY AND MARKET DATA

In this report, we rely on and refer to information and statistics regarding the metal service center industry and general manufacturing markets. We obtained this information and these statistics from sources other than us, such as the Metals Service Center Institute, which we have supplemented where necessary with information from publicly available sources and our own internal estimates. Although we have not independently verified such information, we have used these sources and estimates and believe them to be reliable.

#### PART I

#### ITEM 1 — Business

In this annual report on Form 10-K, "the Company," "we" or "our" refer to A. M. Castle & Co., a Maryland corporation, and its subsidiaries included in the consolidated financial statements, except as otherwise indicated or as the context otherwise requires.

Business and Markets

#### Company Overview

The Company is a specialty metals (83% of net sales in 2015) and plastics (17% of net sales in 2015) distribution company serving customers on a global basis. The Company provides a broad range of products and value-added processing and supply chain services to a wide array of customers. The Company's metals customers are principally within the producer durable equipment, oil and gas, aerospace, heavy industrial equipment, industrial goods and construction equipment sectors of the global economy, and its plastics customers are primarily in the retail, marine and automotive sectors. Particular focus is placed on the aerospace, power generation, mining, heavy industrial equipment, manufacturing and oil and gas for metals and automotive, marine, office furniture and fixtures, safety products, life sciences applications, transportation and general manufacturing industries for plastics.

The Company's corporate headquarters is located in Oak Brook, Illinois. As of December 31, 2015, the Company

The Company's corporate headquarters is located in Oak Brook, Illinois. As of December 31, 2015, the Company operates out of 24 metals service centers located throughout North America (19), Europe (3) and Asia (2) and 17 plastics service centers located in the United States. The Company's service centers hold inventory and process and distribute products to both local and export markets.

#### **Industry and Markets**

Service centers act as supply chain intermediaries between primary producers, which deal in bulk quantities in order to achieve economies of scale, and end-users in a variety of industries that require specialized products in significantly smaller quantities and forms. Service centers also manage the differences in lead times that exist in the supply chain.

While original equipment manufacturers ("OEM") and other customers often demand delivery within hours, the lead time required by primary producers can be as long as several months. Service centers provide value to customers by aggregating purchasing, providing warehousing and distribution services to meet specific customer needs including demanding delivery times and precise metal specifications, and by providing value-added metals processing services. The principal markets served by the Company are highly competitive. Competition is based on service, quality, processing capabilities, inventory availability, timely delivery, ability to provide supply chain solutions and price. The Company competes in a highly fragmented industry. Competition in the various markets in which the Company participates comes from a large number of value-added metals processors and service centers on a regional and local basis, some of which have greater financial resources and some of which have more established brand names in the local, regional and global markets served by the Company.

The Company also competes to a lesser extent with primary metals producers who typically sell to larger customers requiring shipments of large volumes of metal.

In order to capture scale efficiencies and remain competitive, many primary metal producers are consolidating their operations and focusing on their core production activities. These producers have increasingly outsourced metals distribution, inventory management and value-added metals processing services to metals service centers. This process of outsourcing allows them to work with a relatively small number of intermediaries rather than many end customers. As a result, metals service centers, including the Company, are now providing a range of services for their customers, including metal purchasing, processing and supply chain solutions.

#### Procurement

The Company purchases metals and plastics from many producers. Material is purchased in large lots and stocked at its service centers until sold, usually in smaller quantities and typically with some value-added processing services performed. The Company's ability to provide quick delivery of a wide variety of specialty metals and plastic products, along with its processing capabilities and supply chain management solutions, allows customers to lower their own inventory investment by reducing their need to order the large quantities required by producers and their need to perform additional material processing services. Some of the Company's purchases are covered by long-term contracts and commitments, which generally have corresponding customer sales agreements.

Orders are primarily filled with materials shipped from Company stock. The materials required to fill the balance of sales are obtained from other sources, such as purchases from other distributors or direct mill shipments to customers. Deliveries are made principally by the Company's fleet contracted through third party logistics providers. Common carrier delivery is used in areas not serviced directly by the Company's fleet.

As of December 31, 2015, the Company had 1,515 full-time employees. Of these full-time employees, 225 were represented by the United Steelworkers of America under collective bargaining agreements. Business Segments

The Company distributes and performs processing on both metals and plastics. Although the distribution processes are similar, the customer markets, supplier bases and types of products are different. Additionally, the Company's Chief Executive Officer, the chief operating decision-maker, reviews and manages these two businesses separately. As such, these businesses are considered reportable segments and are reported accordingly in the Company's various public filings. Neither of the Company's reportable segments has any unusual working capital requirements.

In the last three years, the percentages of total sales of the two segments were as follows:

	2015	2014	2013	
Metals	83	% 86	% 87	%
Plastics	17	% 14	% 13	%
	100	% 100	% 100	%

#### Metals Segment

In its Metals segment, the Company's marketing strategy focuses on distributing highly engineered specialty grades and alloys of metals as well as providing specialized processing services designed to meet very precise specifications. Core products include alloy, aluminum, nickel, stainless steel, carbon and titanium. Inventories of these products assume many forms such as plate, sheet, extrusions, round bar, hexagon bar, square and flat bar, tubing and coil. Depending on the size of the facility and the nature of the markets it serves, the Company's service centers are equipped as needed with bar saws, plate saws, oxygen and plasma arc flame cutting machinery, trepanning machinery, boring

machinery, honing equipment, water-jet cutting equipment, stress relieving and annealing furnaces, surface grinding equipment, CNC machinery and sheet shearing equipment. This segment also performs various specialized fabrications for its customers through pre-qualified subcontractors that thermally process, turn, polish, cut-to-length and straighten alloy and carbon bar.

The Company's customer base is well diversified and therefore, the Company does not have dependence upon any single customer, or a few customers. Our customer base includes many Fortune 500 companies as well as thousands of medium and smaller sized firms.

The Company's broad network of locations provides same or next-day delivery to most of the segment's markets, and two-day delivery to substantially all of the remaining markets.

#### **Plastics Segment**

The Company's Plastics segment consists exclusively of a wholly-owned subsidiary that operates as Total Plastics, Inc. ("TPI"), headquartered in Kalamazoo, Michigan, and its wholly-owned subsidiaries. The Plastics segment stocks and distributes a wide variety of plastics in forms that include plate, rod, tube, clear sheet, tape, gaskets and fittings. Processing activities within this segment include cut-to-length, cut-to-shape, bending and forming according to customer specifications.

The Plastics segment's diverse customer base consists of companies in the retail (point-of-purchase), automotive, marine, office furniture and fixtures, safety products, life sciences applications, and general manufacturing industries. TPI has locations throughout the upper northeast and midwest regions of the U.S. and one facility in Florida from which it services a wide variety of users of industrial plastics.

On March 11, 2016, the Company entered into an asset purchase agreement with an unrelated third-party for the sale of TPI. TPI represents the entirety of the Company's Plastics segment and therefore, the Company will only have one reporting segment, the Metals segment, going forward. As of December 31, 2015, TPI did not meet the criteria to be classified as held for sale and accordingly its results are presented with continuing operations. The terms of the sale are discussed in Note 15 - Subsequent Events to the consolidated financial statements.

For further information on the Company's segment results, see Part II Item 7 "Management's Discussion and Analysis of Financial Condition and Results of Operations" and Note 13 - Segment Reporting within the notes to the Company's consolidated financial statements appearing elsewhere in this annual report on Form 10-K. Joint Venture

The Company holds a 50% joint venture interest in Kreher Steel Company, LLC ("Kreher"), a national distributor and processor of carbon and alloy steel bar products, headquartered in Melrose Park, Illinois. The Company's equity in the earnings (losses) of this joint venture is reported separately in the Company's consolidated statements of operations. Kreher's stand-alone financial statements are included in this filing.

#### Access to SEC Filings

The Company makes available free of charge on or through its Web site at www.castlemetals.com the annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and all amendments to those reports as soon as reasonably practicable after such material is electronically filed with or furnished to the U.S. Securities and Exchange Commission (the "SEC"). Information on our website does not constitute part of this annual report on Form 10-K.

#### ITEM 1A — Risk Factors

(Dollar amounts in millions, except per share data)

Our business, financial condition, results of operations, and cash flows are subject to various risks, many of which are not exclusively within our control that may cause actual performance to differ materially from historical or projected future performance. Any of the following risks, as well as other risks and uncertainties not currently known to us or that we currently consider to be immaterial, could materially and adversely affect our business, financial condition, results of operations, or cash flows.

Our future operating results are impacted by the volatility of the prices of metals and plastics, which could cause our results to be adversely affected.

The prices we pay for raw materials, both metals and plastics, and the prices we charge for products may fluctuate depending on many factors, including general economic conditions (both domestic and international), competition, production levels, import duties and other trade restrictions and currency fluctuations. To the extent metals and plastics prices decline, we would generally expect lower sales, pricing and possibly lower operating income. Depending on

the timing of the price changes and to the extent we are not able to pass on to our customers any increases in our raw materials prices, our operating results may be adversely affected. In addition, because we maintain substantial inventories of metals and plastics in order to meet short lead-times and the just-in-time delivery requirements of our customers, a reduction in our selling prices could result in lower profitability or, in some cases, losses, either of which could adversely impact our ability to remain in compliance with certain provisions of our debt instruments, as well as result in us incurring impairment charges.

Our substantial level of indebtedness could adversely affect our financial condition and prevent us from fulfilling our obligations under our debt instruments.

We have substantial debt service obligations. As of December 31, 2015, we had approximately \$333.6 million of total debt outstanding, excluding capital lease obligations of \$0.4 million, of which \$276.1 million is secured. As of December 31, 2015, we had approximately \$30.1 million of additional unrestricted borrowing capacity under our revolving credit facility. In December 2014, we obtained an extension on our revolving credit facility, extending its maturity date from December 15, 2015 to December 10, 2019 (or 91 days prior to the maturity date of our Senior Secured Notes or Convertible Notes if they have not been refinanced). In January 2014, we partially exercised the accordion option under our revolving credit facility to increase the aggregate commitments by \$25.0 million. As a result, our borrowing capacity increased from \$100.0 million to \$125.0 million. We maintain the option to exercise the accordion for an additional \$25.0 million of aggregate commitments in the future, assuming we meet certain thresholds for incurring additional debt. Subject to restrictions contained in the debt instruments, we may incur additional indebtedness.

Our substantial level of indebtedness could have significant effects on our business, including the following:

•t may be more difficult for us to satisfy our financial obligations;

our ability to obtain additional financing for working capital, capital expenditures, strategic acquisitions or general corporate purposes may be impaired;

we must use a substantial portion of our cash flow from operations to pay interest on our indebtedness, which will reduce the funds available to use for operations and other purposes, including potentially accretive acquisitions; our ability to fund a change of control offer under our debt instruments may be limited;

our substantial level of indebtedness could place us at a competitive disadvantage compared to our competitors that may have proportionately less debt;

our flexibility in planning for, or reacting to, changes in our business and the industry in which we operate may be limited; and

our substantial level of indebtedness may make us more vulnerable to economic downturns and adverse developments in our business.

We expect to obtain the funds to pay our expenses and to satisfy our debt obligations primarily from our operations and, in the case of the principal amount of our indebtedness, from the refinancing thereof. In February 2016, as part of an overall plan to refinance our public debt, we completed a private exchange offer and consent solicitation (the "Exchange Offer") to certain eligible holders of our 12.75% Senior Secured Notes due 2016 (the "2016 Notes"). In the Exchange Offer we exchanged \$203.3 million aggregate principal amount of 12.75% Senior Secured Notes due 2018 (the "2018 Notes") for a like amount of 2016 Notes, leaving at most \$6.7 million aggregate principal amount of 2016 Notes outstanding. Our ability to meet our expenses and make these principal and interest payments as they come due, therefore, depends on our future performance, which will be affected by financial, business, economic and other factors, many of which we cannot control. Our business may not generate sufficient cash flow from operations in the future, and our anticipated revenue and cash flow may not be realized, either or both of which could result in our being unable to repay indebtedness or to fund other liquidity needs. If we do not have enough funds, we may be required to refinance all or part of our then existing debt, sell assets or borrow more funds, which we may not be able to accomplish on terms acceptable to us, or at all. In addition, the terms of existing or future debt agreements may restrict us from pursuing any of these alternatives which could have an adverse effect on our financial condition or

## liquidity.

As a result of the Exchange Offer, in February 2016, Standard & Poor's upgraded our 2016 Notes debt rating to CCC-from D and maintained our outlook as negative. Also in February 2016, Moody's Investor Services downgraded the debt rating on our 2016 Notes to C from Caa2 and affirmed our outlook as stable. With the completion of the Exchange Offer, both Standard & Poor's and Moody's Investor Services have withdrawn all ratings on the Company.

We may not be able to generate sufficient cash to service all of our existing debt service obligations, and may be forced to take other actions to satisfy our obligations under our debt agreements, which may not be successful. In February 2016, we completed the Exchange Offer in which we exchanged \$203.3 million aggregate principal amount of 2018 Notes for a like amount of 2016 Notes, leaving at most \$6.7 million aggregate principal amount of 2016 Notes outstanding. We have also agreed to effect exchange offers of new 5.25% Senior Secured Convertible Notes due 2019 for our outstanding 7.00% Convertible Notes due 2017 (the "Convertible Notes"). Our annual debt service obligations until December 2016, when the remaining 2016 Notes are scheduled to mature, will be primarily limited to interest payments on our outstanding debt securities, with an aggregate principal amount of \$267.5 million, and on borrowings under our revolving credit facility, if any. We had \$66.1 million of borrowings outstanding under the revolving credit facility as of December 31, 2015. Our ability to make scheduled payments on or to refinance our debt obligations depends on our future financial condition and operating performance, which are subject to prevailing economic and competitive conditions and to certain financial, business and other factors beyond our control.

Therefore, we may not be able to maintain or realize a level of cash flows from operating activities sufficient to permit us to pay the principal, premium, if any, and interest on our indebtedness.

Our principal sources of liquidity are cash flows from operations and available borrowing capacity under its revolving credit facility. We currently plan that we will have sufficient cash flows from our operations (including planned inventory reductions) to continue as a going concern, however, these plans rely on certain underlying assumptions and estimates that may differ from actual results. Such assumptions include improvements in operating results and cash flows driven by the restructuring activities taken during 2015 that streamlined our organizational structure, lowered operating costs and increased liquidity. Continued losses from operations and insufficient cash flow from operations in the future could have a material adverse effect on our liquidity and financial condition and could raise substantial doubt about our ability to continue as a going concern. Our plans also included the sale for cash of all of our remaining inventory at our Houston and Edmonton facilities and the sale of its wholly-owned subsidiary, TPI. Both of these actions were completed in the first quarter of 2016 and provide liquidity in addition to the planned operating cash flows to meet working capital needs, capital expenditures and debt service obligations for the next twelve months.

If our cash flows and capital resources are insufficient to fund our debt service obligations, we may be forced to reduce or delay investments, capital expenditures or potentially accretive acquisitions, sell assets, seek additional capital or restructure or refinance our indebtedness. Our ability to restructure or refinance our debt will depend on the condition of the capital markets and our financial condition at such time. Any refinancing of our debt could be at higher interest rates and may require us to comply with more onerous borrowing covenants, which could further restrict our business operations. The terms of existing or future debt instruments may restrict us from adopting some of these alternatives. In addition, any failure to make payments of principal and interest on our outstanding indebtedness on a timely basis would likely result in a reduction of our credit rating, which could harm our ability to incur additional indebtedness or the terms thereof. These alternative measures may not be successful and may not permit us to meet our scheduled debt service obligations which could have an adverse effect on our financial condition or liquidity.

Our debt instruments impose significant operating and financial restrictions, which may prevent us from pursuing certain business opportunities and taking certain actions and our failure to comply with the covenants contained in our debt instruments could result in an event of default that could adversely affect our operating results. Our debt agreements impose, and future debt agreements may impose, operating and financial restrictions on us. These restrictions limit or prohibit, among other things, our ability to:

incur additional indebtedness unless certain financial tests are satisfied or issue disqualified capital stock; pay dividends, redeem subordinated debt or make other restricted payments; make certain investments or acquisitions; issue stock of subsidiaries;

grant or permit certain liens on our assets;

enter into certain transactions with affiliates;

merge, consolidate or transfer substantially all of our assets;

incur dividend or other payment restrictions affecting certain of our subsidiaries;

transfer, sell or acquire assets, including capital stock of our subsidiaries; and

change the business we conduct.

These covenants could adversely affect our ability to finance our future operations or capital needs, withstand a future downturn in our business or the economy in general, engage in business activities, including future opportunities that

may be in our interest, and plan for or react to market conditions or otherwise execute our business strategies. A breach of any of these covenants could result in a default in respect of the related indebtedness. If a default occurs, the relevant lenders or holders of such indebtedness could elect to declare the indebtedness, together with accrued interest and other fees, to be immediately due and payable and proceed against any collateral securing that indebtedness. If the maturity of our indebtedness is accelerated, we may not have sufficient cash resources to satisfy our debt obligations and may not be able to continue our operations as planned.

We may not achieve all of the expected benefits from our restructuring and performance enhancement initiatives. In the second quarter of 2015 we announced additional restructuring activities. The organizational changes as part of this most recent restructuring plan include workforce reductions and the consolidations of facilities in locations it deems to have redundant operations. The consolidations and organizational changes are part of our plan to streamline the organizational structure, lower structural operating costs, and increase liquidity. With regards to our 2015 restructuring plan, as well as previous restructuring plans which were completed in 2013 and 2014, we have made certain assumptions in estimating the anticipated impact of these restructuring and performance enhancement initiatives. These assumptions may turn out to be incorrect due to a variety of factors. In addition, our ability to realize the expected benefits from these initiatives is subject to significant business, economic, and competitive uncertainties and contingencies, many of which are beyond our control. Some of our cost saving measures may not have the impact on our operating profitability that we currently project. If we are unsuccessful in implementing these initiatives or if we do not achieve our expected results, our results of operations and cash flows could be materially adversely affected.

If we continue to fail to satisfy the continued listing standards of the New York Stock Exchange (NYSE), or if the NYSE fails to accept our plan that demonstrates our ability to return the Company to conformity with the continued listing standards, our common stock could be delisted from the NYSE, which could have an adverse impact on the liquidity and market price of our common stock and other adverse consequences under the terms of our debt instruments.

On January 21, 2016, we received written notice from the NYSE that we are not in compliance with one of the continued listing standards related to the maintenance of a minimum level of stockholders' equity and market capitalization as set forth in Section 802.01B of the NYSE Listed Company Manual and, if we are unable to remedy such non-compliance, we may be subject to delisting proceedings. The Company has submitted a plan to the NYSE that we believe demonstrates our ability to return the Company to conformity with the continued listing standards. However, if the NYSE fails to accept our plan or if we continue to fail to satisfy the continued listing standards of the NYSE, our common stock will be delisted, which could have an adverse impact on the liquidity and market price of our common stock and other adverse consequences, including a fundamental change, under the terms of certain of our debt instruments.

Holders of our Convertible Notes can require us to repurchase their Convertible Notes following a fundamental change, which includes, among other things, the delisting of our Common Stock from the NYSE and the acquisition of more than 50% of our outstanding voting power by a person or group. We may not have sufficient funds to satisfy such cash obligations.

As of December 31, 2015, we had approximately \$57.5 million of aggregate principal amount outstanding under the Convertible Notes. The Convertible Notes bear cash interest semiannually at a rate of 7.0% per year, and mature on December 15, 2017. Upon the occurrence of a fundamental change (as defined in the indenture for the Convertible Notes), which includes delisting of our common stock from the NYSE or the acquisition of more than 50% of our outstanding voting power by a person or group, we may be required to repurchase some or all of the Convertible Notes for cash at a repurchase price equal to 100% of the principal amount of the Convertible Notes being repurchased, plus any accrued and unpaid interest up to but excluding the relevant fundamental change repurchase date. We may not have sufficient funds to satisfy such cash obligations and, in such circumstances, may not be able to arrange the necessary financing on favorable terms or at all. In addition, our ability to satisfy such cash obligations will be restricted pursuant to covenants contained in the indenture for the Convertible Notes and will be permitted to

be paid only in limited circumstances. We may also be limited in our ability to satisfy such cash obligations by applicable law or the terms of other instruments governing our indebtedness. Our inability to make any cash payments that may be required to satisfy the obligations described above would trigger an event of default under the Convertible Notes, which in turn could constitute an event of default under our other outstanding indebtedness, thereby resulting in the acceleration of such indebtedness, the prepayment of which could further restrict our ability to satisfy such cash obligations.

The conditional conversion features of our Convertible Notes, if triggered, may adversely affect our financial condition and operating results.

In the event the conditional conversion features of the Convertible Notes are triggered, holders of the Convertible Notes will be entitled to convert the Convertible Notes at any time during specified periods at their option. If one or more holders elect to convert their Convertible Notes, and we elect or are deemed to have elected cash settlement or combination settlement, we would be required to pay cash to satisfy all or a portion of our conversion obligation for such Convertible Notes, which could adversely affect our liquidity. Even if holders do not elect to convert their Convertible Notes, in the absence of sufficient availability under the revolving credit facility, we could be required under applicable accounting guidance to reclassify all or a portion of the outstanding principal of the Convertible Notes as a current rather than long-term liability. The reclassification of all or a portion of the outstanding principal to a current liability would result in a material reduction of our net working capital.

We service industries that are highly cyclical, and any downturn in our customers' industries could reduce our revenue and profitability.

Many of our products are sold to customers in industries that experience significant fluctuations in demand based on economic conditions, energy prices, consumer demand, availability of adequate credit and financing, customer inventory levels, changes in governmental policies and other factors beyond our control. As a result of this volatility in the industries we serve, when one or more of our customers' industries experiences a decline, we may have difficulty increasing or maintaining our level of sales or profitability if we are not able to divert sales of our products to customers in other industries. Historically, we have made a strategic decision to focus sales resources on certain industries, specifically the aerospace, oil and gas, heavy equipment, machine tools and general industrial equipment industries. A downturn in these industries has had, and may in the future continue to have, an adverse effect on our operating results. We are also particularly sensitive to market trends in the manufacturing and oil and gas sectors of the North American economy. In 2015, the downturn in the oil and gas sector had a significant impact on our financial results as sales to customers which operate in that market were significantly lower than they had been previously. In February 2016, we announced the sale of all inventory from our Houston and Edmonton facilities that primarily service the oil and gas sector. With this sale, and the planned closure of the Houston and Edmonton facilities, the Company has significantly lowered its exposure to oil-related market fluctuations. Going forward, we will be primarily focused on two key industries, aerospace and industrial.

A portion of our sales, particularly in the aerospace industry, are related to contracts awarded to our customers under various U.S. Government defense-related programs. Significant changes in defense spending, or in government priorities and requirements could impact the funding, or the timing of funding, of those defense programs, which could negatively impact our results of operations and financial condition. The level of U.S. spending for defense, alternative energy and other programs to which such funding is allocated, is subject to periodic congressional appropriation actions, including the sequestration of appropriations in fiscal years 2013 and after, under the Budget Control Act of 2011, and is subject to change at any time.

Our industry is highly competitive, which may force us to lower our prices and may have an adverse effect on our operating results.

The principal markets that we serve are highly competitive. Competition is based principally on price, service, quality, processing capabilities, inventory availability and timely delivery. We compete in a highly fragmented industry. Competition in the various markets in which we participate comes from a large number of value-added metals processors and service centers on a regional and local basis, some of which have greater financial resources than we do and some of which have more established brand names in the local markets we serve. We also compete to a lesser extent with primary metals producers who typically sell to very large customers requiring shipments of large volumes of metal. Increased competition could force us to lower our prices or to offer increased services at a higher cost to us, which could have an adverse effect on our operating results.

Our operating results are subject to the seasonal nature of our customers' businesses.

A portion of our customers experience seasonal slowdowns. Historically, our revenues in the months of July, November and December have been lower than in other months because of a reduced number of shipping days and holiday or vacation closures for some customers. Dependent on market and economic conditions, our sales in the first two quarters of the year, therefore, can be higher than in the third and fourth quarters due to this seasonality. As a result, analysts and investors may inaccurately estimate the effects of seasonality on our operating results in one or more future quarters and, consequently, our operating results may fall below expectations.

An additional impairment or restructuring charge could have an adverse effect on our operating results. We continue to evaluate opportunities to reduce costs and improve operating performance. These actions could result in restructuring and related charges, including but not limited to asset impairments, employee termination costs, charges for pension benefits, and pension curtailments, which could be significant and could adversely affect our financial condition and results of operations.

We have a significant amount of long-lived assets, including goodwill and intangible assets. We review the recoverability of goodwill annually or whenever significant events or changes occur that might impair the recovery of recorded costs, making certain assumptions regarding future operating performance. We review the recoverability of definite lived intangible assets and other long-lived assets whenever significant events or changes occur which might impair the recovery of recorded costs, making certain assumptions regarding future operating performance. The results of these calculations may be affected by the current demand and any decline in market conditions for our products, as well as interest rates and general economic conditions. If impairment is determined to exist, we will incur impairment losses, which may have an adverse effect on our operating results.

In 2015, we recorded a \$33.7 million non-cash intangible assets impairment charge to eliminate the customer relationships and trade name intangible assets acquired with our 2011 acquisition of Tube Supply, Co. We recorded a \$56.2 million non-cash goodwill impairment charge in 2014 to eliminate the Metals segment goodwill entirely. The results of our most recent annual impairment test of goodwill indicates that as of December 1, 2015 there is approximately \$10.2 million (24.6%) of excess estimated fair-value over carrying value for the Plastics reporting unit. Our ability to use our net operating loss carryforwards (NOLs) may be limited.

We have incurred substantial losses since 2008. We may not generate future taxable income so that we can use our net operating loss carryforwards, or NOLs, to offset. As of December 31, 2015, we had U.S. federal NOLs of \$144.5 million. The \$144.5 million in U.S. federal NOLs will expire in various years beginning with 2032. We have determined that an ownership shift of greater than fifty percent occurred in 2015. As such, it is expected that a portion of the pre- ownership shift NOLs will be subject to a Section 382 limitation that will act to prevent the Company from utilizing all of its losses against future taxable income. We have not yet finalized our analysis of the impact of the Section 382 limitation on the pre ownership shift NOLs. We may experience ownership changes in the future as a result of subsequent shifts in our stock ownership that we cannot predict or control that could result in further limitations being placed on our ability to utilize our federal NOLs. As of December 31, 2015, the Company has established a full valuation allowance against its federal and state NOLs.

Disruptions or shortages in the supply of raw materials could adversely affect our operating results and our ability to meet our customers' demands.

Our business requires materials that are sourced from third party suppliers. If for any reason our primary suppliers of metals should curtail or discontinue their delivery of raw materials to us at competitive prices and in a timely manner, our operating results could suffer. Unforeseen disruptions in our supply bases could materially impact our ability to deliver products to customers. The number of available suppliers could be reduced by factors such as industry consolidation and bankruptcies affecting metals and plastics producers, or suppliers may be unwilling or unable to meet our demand due to industry supply conditions. If we are unable to obtain sufficient amounts of raw materials from our traditional suppliers, we may not be able to obtain such raw materials from alternative sources at competitive prices to meet our delivery schedules, which could have an adverse impact on our operating results. To the extent we have quoted prices to customers and accepted orders for products prior to purchasing necessary raw materials, or have existing contracts, we may be unable to raise the price of products to cover all or part of the increased cost of the raw materials to our customers.

In some cases the availability of raw materials requires long lead times. As a result, we may experience delays or shortages in the supply of raw materials. If unable to obtain adequate and timely deliveries of required raw materials, we may be unable to timely supply customers with sufficient quantities of products. This could cause us to lose sales, incur additional costs, or suffer harm to our reputation, all of which may adversely affect our operating results.

Increases in freight and energy prices would increase our operating costs and we may be unable to pass these increases on to our customers in the form of higher prices, which may adversely affect our operating results.

We use energy to process and transport our products. The prices for and availability of energy resources are subject to volatile market conditions, which are affected by political, economic and regulatory factors beyond our control. Our operating costs increase if energy costs, including electricity, diesel fuel and natural gas, rise. During periods of higher freight and energy costs, we may not be able to recover our operating cost increases through price increases without

reducing demand for our products. In addition, we typically do not hedge our exposure to higher freight or energy prices.

We operate in international markets, which expose us to a number of risks.

Although a substantial majority of our business activity takes place in the United States, we serve and operate in certain international markets, which exposes us to political, economic and currency related risks, including the following:

potential for adverse change in the local political or social climate or in government policies, laws and regulations; difficulty staffing and managing geographically diverse operations and the application of foreign labor regulations; restrictions on imports and exports or sources of supply;

eurrency exchange rate risk; and

change in duties and taxes.

In addition to the United States, we operate in Canada, Mexico, France, the United Kingdom, Singapore, and China. An act of war or terrorism or major pandemic event could disrupt international shipping schedules, cause additional delays in importing or exporting products into or out of any of these countries, including the United States, or increase the costs required to do so. In addition, acts of crime or violence in these international markets could adversely affect our operating results. Fluctuations in the value of the U.S. dollar versus foreign currencies could reduce the value of these assets as reported in our financial statements, which could reduce our stockholders' equity. If we do not adequately anticipate and respond to these risks and the other risks inherent in international operations, it could have a material adverse impact on our operating results.

A portion of our workforce is represented by collective bargaining units, which may lead to work stoppages. As of December 31, 2015, approximately 27% of our U.S. employees were represented by the United Steelworkers of America ("USW") under collective bargaining agreements, including hourly warehouse employees at our distribution centers in Franklin Park, Illinois and Cleveland, Ohio. On January 31, 2016, our Franklin Park, Illinois distribution center was closed and those USW employees terminated, resulting in only 19% of our U.S employees being represented by the USW as of that date. As these agreements expire, there can be no assurance that we will succeed in concluding collective bargaining agreements with the USW to replace those that expire. Although we believe that our labor relations have generally been satisfactory, we cannot predict how stable our relationships with the USW will be or whether we will be able to meet the USW requirements without impacting our operating results and financial condition. The USW may also limit our flexibility in dealing with our workforce. Work stoppages and instability in our relationship with the USW could negatively impact the timely processing and shipment of our products, which could strain relationships with customers or suppliers and adversely affect our operating results. On October 1, 2014, we entered into a four year collective bargaining agreement with the USW, which covers approximately 197 employees at our Franklin Park, Illinois (closed in January 2016) and Cleveland, Ohio facilities. Approximately 28 employees at our Hammond, Indiana facility are covered by a separate collective bargaining agreement with the USW through August 2016.

We rely upon our suppliers as to the specifications of the metals we purchase from them.

We rely on mill or supplier certifications that attest to the physical and chemical specifications of the metals or plastics received from our suppliers for resale and generally, consistent with industry practice, do not undertake independent testing of such metals or plastics. We rely on our customers to notify us of any product that does not conform to the specifications certified by the supplier. Although our primary sources of products have been domestic suppliers, we have and will continue to purchase product from foreign suppliers when we believe it is appropriate. In the event that metal purchased from domestic suppliers is deemed to not meet quality specifications as set forth in the mill or supplier certifications or customer specifications, we generally have recourse against these suppliers for both the cost of the products purchased and possible claims from our customers. However, such recourse will not compensate us for the damage to our reputation that may arise from sub-standard products and possible losses of customers. Moreover, there is a greater level of risk that similar recourse will not be available to us in the event of claims by our customers related to products from foreign suppliers that do not meet the specifications set forth in the

mill or supplier certifications. In such circumstances, we may be at greater risk of loss for claims for which we do not carry, or do not carry sufficient, insurance.

Our business could be adversely affected by a disruption to our primary distribution hubs.

Our largest facilities, in Cleveland, Ohio, and Hammond, Indiana, as well as our recently opened 208,000 square foot facility in Janesville, Wisconsin, serve as primary distribution centers that ship product to our other facilities as well as external customers. Our business could be adversely impacted by a major disruption at any of these facilities due to unforeseen developments occurring in or around the facility, such as:

damage to or inoperability of our warehouse or related systems;

- a prolonged power or telecommunication failure;
- a natural disaster, environmental or public health issue, or an act of war or terrorism on-site.

A prolonged disruption of the services and capabilities of these or other of our facilities could adversely impact our operating results.

Damage to or a disruption in our information technology systems could impact our ability to conduct business and could subject us to liability for failure to comply with privacy and information security laws.

Difficulties associated with the design and implementation of our enterprise resource planning ("ERP") system could adversely affect our business, our customer service and our operating results.

We rely primarily on one information technology system to provide inventory availability to our sales and operating personnel, improve customer service through better order and product reference data and monitor operating results. Difficulties associated with upgrades or integration with new systems could lead to business interruption that could harm our reputation, increase our operating costs and decrease profitability. In addition, any significant disruption relating to our current information technology systems, whether resulting from such things as fire, flood, tornado and other natural disasters, power loss, network failures, loss of data, security breaches and computer viruses, or otherwise, may have an adverse effect on our business, our operating results and our ability to report our financial performance in a timely manner.

The success of our business depends on the security of our networks and, in part, on the security of the network infrastructures of our third-party vendors. In connection with conducting our business in the ordinary course, we store and transmit limited amounts of customer, vendor, and employee information, including account or credit card information, and other personally identifiable information. Unauthorized or inappropriate access to, or use of, our networks, computer systems or services, whether intentional, unintentional or as a result of criminal activity, could potentially jeopardize the security of this confidential information. A number of other companies have publicly disclosed breaches of their security, some of which have involved sophisticated and highly targeted attacks on portions of their networks. Because the techniques used to obtain unauthorized access, disable or degrade service, or sabotage systems change frequently and often are not recognized until launched against a target, we may be unable to anticipate these techniques or to implement adequate preventative measures. If an actual or perceived breach of our security occurs, the perception of the effectiveness of our security measures could be harmed and we could lose employees, customers, or vendors. A party that is able to circumvent our security measures could misappropriate our proprietary information or the information of our customers, vendors, or employees, cause interruption in our operations, or damage our computers or those of our customers or vendors which could expose us to claims from such persons or from regulators, financial institutions or others with whom we do business, any of which could have an adverse impact on our financial condition and results of operations.

We may need to expend significant resources to protect against security breaches or to address problems caused by breaches. Security breaches, including any breach related to us or the parties with which we have commercial relationships, could damage our reputation and expose us to a risk of loss, litigation, and possible liability. We cannot give assurance that the security measures we take will be effective in preventing these types of activities. We also cannot give assurance that the security measures of our third-party vendors, including network providers, providers of customer and vendor support services, and other vendors, will be adequate. In addition to potential legal liability, these activities may adversely impact our reputation or our revenues and may interfere with our ability to provide our products and services, all of which could adversely impact our business.

Ownership of our stock is concentrated, which may limit stockholders' ability to influence corporate matters. From time to time, the Company has experienced concentrations of ownership among institutional investors and/or hedge funds. As of December 31, 2015, based on filings made with the SEC and other information made available to us as of that date, we believe four of our directors, Jonathan B. Mellin and Reuben S. Donnelley, through their affiliations with W. B. & Co., and Allan Young and Kenneth Traub, through their affiliations with Raging Capital Management, LLC, may be deemed to beneficially own approximately 48% of our common stock. Accordingly, Mr.

Mellin, Mr. Donnelley, Mr. Young and Mr. Traub and their affiliates, and/or any other concentrated ownership interests (including Stonehouse Management, LLC, which beneficially owned approximately 17% of our common stock as of December 31, 2015) may have the voting power to substantially affect or control the outcome of matters requiring a stockholder vote including the election of directors and the approval of significant corporate matters. Such a concentration of control could adversely affect the market price of our common stock or prevent a change in control or other business combinations that might be beneficial to us.

We are vulnerable to interest rate fluctuations on our indebtedness, which could hurt our operating results. We are exposed to various interest rate risks that arise in the normal course of business. We finance our operations with fixed and variable rate borrowings. Market risk arises from changes in variable interest rates. Under our revolving credit facility, our interest rate on borrowings is subject to changes based on fluctuations in the LIBOR and prime rates of interest. If interest rates significantly increase, we could be unable to service our debt which could have an adverse effect on our operating results or liquidity.

Commodity hedging transactions may expose us to loss or limit our potential gains.

We have entered into certain fixed price sales contracts with customers which expose us to risks associated with fluctuations in commodity prices. As part of our risk management program, we may use financial instruments from time-to-time to mitigate all or portions of these risks, including commodity futures, forwards or other derivative instruments. While intended to reduce the effects of the commodity price fluctuations, these transactions may limit our potential gains or expose us to losses. Also, should our counterparties to such transactions fail to honor their obligations due to financial distress we would be exposed to potential losses or the inability to recover anticipated gains from these transactions.

We could incur substantial costs in order to comply with, or to address any violations under, environmental and employee health and safety laws, which could adversely affect our operating results.

Our operations are subject to various environmental statutes and regulations, including laws and regulations governing materials we use and our facilities. In addition, certain of our operations are subject to international, federal, state and local environmental laws and regulations that impose limitations on the discharge of pollutants into the air and water and establish standards for the treatment, storage and disposal of solid and hazardous wastes. Our operations are also subject to various employee safety and health laws and regulations, including those concerning occupational injury and illness, employee exposure to hazardous materials and employee complaints. Certain of our facilities are located in industrial areas, have a history of heavy industrial use and have been in operation for many years and, over time, we and other predecessor operators of these facilities have generated, used, handled and disposed of hazardous and other regulated wastes. Currently unknown cleanup obligations at these facilities, or at off-site locations at which materials from our operations were disposed, could result in future expenditures that cannot be currently quantified but which could have a material adverse effect on our financial condition, liquidity or operating results.

We may face risks associated with current or future litigation and claims.

From time to time, we are involved in a variety of lawsuits, claims and other proceedings relating to the conduct of our business. These suits concern issues including contract disputes, employment actions, employee benefits, taxes, environmental, health and safety, personal injury and product liability matters. Due to the uncertainties of litigation, we can give no assurance that we will prevail on all claims made against us in the lawsuits that we currently face or that additional claims will not be made against us in the future. While it is not feasible to predict the outcome of all pending lawsuits and claims, we do not believe that the disposition of any such pending matters is likely to have a materially adverse effect on our financial condition or liquidity, although the resolution in any reporting period of one of more of these matters could have an adverse effect on our operating results for that period. Also, we can give no assurance that any other lawsuits or claims brought in the future will not have an adverse effect on our financial condition, liquidity or operating results.

Potential environmental legislative and regulatory actions could impose significant costs on the operations of our customers and suppliers, which could have a material adverse impact on our results of operations, financial condition and cash flows.

Climate change regulation or some form of legislation aimed at reducing greenhouse gas ("GHG") emissions is currently being considered in the United States as well as elsewhere globally. As a metals and plastics distributor, our operations do not emit significant amounts of GHG. However, the manufacturing processes of many of our suppliers and customers are energy intensive and generate carbon dioxide and other GHG emissions. Any adopted future climate change and GHG regulations may impose significant costs on the operations of our customers and suppliers and indirectly impact our operations.

Until the timing, scope and extent of any future regulation becomes known, we cannot predict the effect on our results of operations, financial condition and cash flows.

We have various mechanisms in place that may prevent a change in control that stockholders may otherwise consider favorable.

In August 2013, the Company elected by resolution of the Board of Directors to become subject to Section 3-803 of the Maryland General Corporation Law, or the MGCL. As a result of this election, the Board of Directors was classified into three separate classes of directors, with each class generally serving three-year terms. Only one class of directors will be elected at each annual meeting of our stockholders, with the other classes continuing for the remainder of their respective three-year terms. The provision for a classified board could prevent a party who acquires control of a majority of our outstanding voting stock from obtaining control of our Board of Directors until the second annual stockholders meeting following the date the acquiring party obtains the controlling interest. The classified board provision could discourage a potential acquirer from making a tender offer or otherwise attempting to obtain control of us and could increase the likelihood that incumbent directors will retain their positions. In addition, our charter and by-laws and the MGCL include provisions that may be deemed to have anti-takeover effects and may delay, defer or prevent a takeover attempt that stockholders might consider to be in their best interests. For example, the MGCL, our charter and bylaws require the approval of the holders of two-thirds of the votes entitled to be cast on the matter to amend our charter (unless our Board of Directors has unanimously approved the amendment, in which case the approval of the holders of a majority of such votes is required), contain certain advance notice procedures for nominating candidates for election to our Board of Directors, and permit our Board of Directors to issue up to 9.988 million shares of preferred stock.

Furthermore, we are subject to the anti-takeover provisions of the MGCL that prohibit us from engaging in a "business combination" with an "interested stockholder" for a period of five years after the date of the transaction in which the person first becomes an "interested stockholder," unless the business combination or stockholder interest is approved in a prescribed manner. The application of these and certain other provisions of our charter or the MGCL could have the effect of delaying or preventing a change of control, which could adversely affect the market price of our common stock.

The provisions of our debt instruments also contain limitations on our ability to enter into change of control transactions. In addition, the repurchase rights in our 7.0% convertible senior notes due 2017 ("Convertible Notes") triggered by the occurrence of a "fundamental change" (as defined in the indenture for the Convertible Notes), and the additional shares of our common stock by which the conversion rate is increased in connection with certain fundamental change transactions, as described in the indenture for the Convertible Notes, could discourage a potential acquirer.

ITEM 1B — Unresolved Staff Comments None.

## ITEM 2 — Properties

The Company's corporate headquarters are located in Oak Brook, Illinois. All properties and equipment are sufficient for the Company's current level of activities. As of December 31, 2015, distribution centers and sales offices are maintained at each of the following locations, most of which are leased, except as indicated:

manifest at each of the following focutions, most of which are leased, ex-	Approximate				
Locations	Floor Area in				
Locations	Square Feet				
Metals Segment	Square 1 eet				
North America					
Bedford Heights, Ohio	374,400	(1)			
Charlotte, North Carolina	116,500	(1)			
Edmonton, Alberta	87,100	(4)			
Fairless Hills, Pennsylvania	71,600	(1)			
Fort Smith, Arkansas	24,800	(1)			
Grand Prairie, Texas	78,000	(1)			
Hammond, Indiana (H-A Industries)	243,000	(1)			
Houston, Texas	274,000	(3)(4)			
Janesville, Wisconsin	208,000	(0)(1)			
Kennesaw, Georgia	87,500				
Mexicali, Mexico	21,200				
Mississauga, Ontario	57,000				
Paramount, California	155,500				
Santa Cantarina, Nuevo Leon, Mexico	112,000				
Saskatoon, Saskatchewan	15,000				
Selkirk, Manitoba	50,000	(1)			
Stockton, California	60,000	. ,			
Wichita, Kansas	102,000				
Europe					
Blackburn, England	62,140				
Trafford Park, England	30,000				
Montoir de Bretagne, France	38,940				
Asia					
Shanghai, China	45,700				
Singapore	76,000				
Sales Offices					
Bilbao, Spain	(Intentionally left blank)				
Fairfield, Ohio	(Intentionally left blank)				
Kansas City, Missouri	(Intentionally left blank)				
Total Metals Segment	2,390,380				

Locations	Approximate Floor Area in Square Feet	
Plastics Segment		
Baltimore, Maryland	24,000	
Bronx, New York	18,500	
Cleveland, Ohio	8,580	
Cranston, Rhode Island	14,900	
Detroit, Michigan	22,000	
Elk Grove Village, Illinois	22,500	
Fort Wayne, Indiana	17,600	
Grand Rapids, Michigan	42,500	(1)
Harrisburg, Pennsylvania	13,880	
Indianapolis, Indiana	13,500	
Kalamazoo, Michigan	102,650	
Knoxville, Tennessee	16,530	
New Philadelphia, Ohio	15,700	
Pittsburgh, Pennsylvania	12,800	
Rockford, Michigan	53,650	
Tampa, Florida	17,700	
Walker, Michigan	59,630	
Total Plastics Segment	476,620	
Headquarters		
Oak Brook, Illinois	39,360	(2)
GRAND TOTAL	2,906,360	

- (1) Represents owned facility.
- (2) The Company's principal executive office does not include a distribution center.
- (3) Represents two leased facilities.
- (4) In February 2016, the Company announced the sale of all inventory held at these locations as well as the planned closure of these facilities in 2016.

## ITEM 3 — Legal Proceedings

The Company is party to a variety of legal proceedings and other claims, including proceedings by government authorities, which arise from the operation of its business. These proceedings are incidental and occur in the normal course of the Company's business affairs. The majority of these claims and proceedings relate to commercial disputes with customers, suppliers, and others; employment, including benefit matters; product quality; and environmental, health and safety claims. It is the opinion of management that the currently expected outcome of these proceedings and claims, after taking into account recorded accruals and the availability and limits of our insurance coverage, will not have a material adverse effect on the consolidated results of operations, financial condition or cash flows of the Company.

ITEM 4 — Mine Safety Disclosures Not applicable.

Executive Officers of the Registrant

The following selected information for each of our current executive officers (as defined by regulations of the SEC) was prepared as of March 10, 2016.

Name and Title

Patrick R. Anderson

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Age Business Experience
Mr. Anderson began his employment with the registrant in

2007 as Vice President, Corporate Controller and Chief Accounting Officer. In September 2014, he was appointed to the position of Interim Vice President, Chief Financial Officer and Treasurer, and in May 2015 was appointed to his current role as the Executive Vice President, Chief Financial Officer & Treasurer. Prior to joining the registrant, he was employed with Deloitte & Touche LLP (a global accounting firm) from 1994 to 2007.

Mr. Edgar began his employment with the registrant in April 2014, as Vice President, General Counsel and Secretary. In May 2015, he was appointed to his current role as Executive Vice President, General Counsel, Secretary & Chief Administrative Officer. Prior to joining the registrant, he held positions of increasing responsibility with Gardner Denver, Inc. (a global manufacturer of industrial compressors, blowers, pumps, loading arms and fuel systems) from 2004 to 2014. Most recently, he served as Assistant General Counsel and Risk Manager and Chief Compliance Officer of Gardner Denver. Mr. Garrett began his employment with Total Plastics, Inc., a

wholly owned subsidiary of the registrant, in 1988 and was appointed to the position of Controller. In 1996, he was elected to the position of Vice President and in 2001 was appointed to the position of Vice President of the registrant and President of Total Plastics, Inc.

Mr. Knopp began his employment with the registrant in 2007 and was appointed to the position of Operations Manager of the Bedford Heights facility. In 2009, he was appointed Director of Operations for the Western Region and in 2010 served as Director of Operations for the Metals and Plate Commercial

- Units. In July 2013, Mr. Knopp was appointed to the position of Vice President, Operations, and in May 2015 was appointed to his current position as Executive Vice President, Chief Operating Officer. Prior to joining the registrant, Mr. Knopp served as Plant Manager for Alcoa, Inc., Aerospace Division (global producer of aluminum) from 2003 to 2007.
- President and Chief Executive Officer of the Company since April 2015. Mr. Scheinkman also served as an independent member of the Company's Board of Directors from March 2015 to April 2015. Prior to joining the registrant, Mr. Scheinkman served as President and Chief Executive Officer and a director of Innovative Building Systems LLC, and certain of its affiliates and predecessor entities (a leading customer modular

Executive Vice President, Chief Financial Officer & Treasurer

Marec E. Edgar Executive Vice President, General Counsel, Secretary & Chief Administrative Officer

Thomas L. Garrett Vice President and President, Total Plastics, Inc.

Ronald E. Knopp Executive Vice President, Chief Operating Officer

Steven W. Scheinkman President & Chief Executive Officer

home producer) since 2010. He served as a director of Claymont Steel Holdings, Inc. (a manufacturer of custom discrete steel plate) from 2006 to 2008. He served as the President and Chief Executive Officer and a director of Transtar Metals Corp. ("Transtar") (a supply chain manager/distributor of high alloy metal products for the transportation, aerospace and defense industries) from 1999 to 2006. Following Transtar's acquisition by the Company in September 2006, he served as President of Transtar Metals Holdings, Inc. until September 2007, and thereafter served as its advisor until December 2007. He served in various capacities as an executive officer of Macsteel Service Centers USA (a distributor and processor of steel products) including President, Chief Operating Officer and Chief Financial Officer, from 1986 to 1999.

Name	and	Title
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Paul Schwind Corporate Controller & Chief Accounting Officer

## Age Business Experience

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Mr. Schwind began his employment with the registrant in September 2015, as Controller and Chief Accounting Officer. Prior to joining the registrant, he was employed as the Corporate Controller at Global Brass and Copper Holdings, Inc. (a value-added converter, fabricator, distributor, and processor of specialized copper and brass products) from 2010 to 2015. Mr. Schwind served as the Senior Manager, Financial Reporting & Consolidations at PepsiAmericas (a food and

beverage company) from 2009 to 2010.

#### **PART II**

ITEM 5 — Market for the Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

The Company's common stock trades on the NYSE under the ticker symbol "CAS". The Company's current stockholders' equity and market capitalization no longer satisfies the minimum NYSE levels. On January 21, 2016, the Company received written notice from the NYSE that it is not in compliance with one of the continued listing standards set forth in Section 802.01B of the NYSE Listed Company Manual and, if it is unable to remedy such non-compliance, it may be subject to delisting proceedings. The Company has submitted a plan to the NYSE that demonstrates its ability to return the Company to conformity with the continued listing standards.

As of March 10, 2016, there were approximately 772 shareholders of record. Payment of cash dividends and repurchase of common stock are currently limited due to restrictions contained in the Company's debt agreements. No cash dividends were declared or paid on the Company's common stock in 2015 or 2014. We may consider paying cash dividends on the Company common stock at some point in the future, subject to the limitations described above. Any future payment of cash dividends, if any, is at the discretion of the Board of Directors and will depend on the Company's earnings, capital requirements and financial condition, restrictions under the Company's debt instruments, and such other factors as the Board of Directors may consider.

See Part III, Item 12, "Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters", for information regarding common stock authorized for issuance under equity compensation plans. The table below presents shares of the Company's common stock which were acquired by the Company during the three months ended December 31, 2015:

Period	Total Number of Shares Purchased (1)	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number (or Approximate Dollar Value) of Shares that May Yet Be Purchased under the Plans or Programs
October 1 through October 31		_	_	_
November 1 through November 30		_	_	_
December 1 through December 31	5,601	\$1.59	_	_
Total	5,601	\$1.59	_	_

The total number of shares purchased represents shares surrendered to the Company by employees to satisfy tax (1) withholding obligations upon vesting of restricted stock units awarded pursuant to the Company's 2008 Omnibus Incentive Plan (as amended and restated as of April 25, 2013).

The following table sets forth the range of the high and low sales prices of shares of the Company's common stock for the periods indicated:

	2015		2014	
	Low	High	Low	High
First Quarter	\$2.80	\$8.15	\$13.42	\$15.64
Second Quarter	\$3.44	\$7.01	\$10.87	\$14.99
Third Quarter	\$2.11	\$6.31	\$8.15	\$11.87
Fourth Quarter	\$1.50	\$3.00	\$6.16	\$8.57

The following graph compares the cumulative total stockholder return on our common stock for the five-year period December 31, 2010 through December 31, 2015 with the cumulative total return of the Standard and Poor's 500 Index and to a peer group index that the Company selected. The comparison in the graph assumes the investment of \$100 on December 31, 2010. Cumulative total stockholder return means share price increases or decreases plus dividends paid, with the dividends reinvested, and reflect market capitalization weighting. The graph does not forecast future performance of our common stock. The Company has utilized the same general peer group index since 2010 with adjustments made to remove peer companies acquired over the period by companies not suitable for the peer group. The Company believes the peer group provides a meaningful comparison of our stock performance, and it is generally consistent with the peer group used for the relative total shareholder return performance measure under the Company's long term compensation plans. The peer group index is made up of companies in the metals industry or in the industrial products distribution business, although not all of the companies included in the peer group index participate in all of the lines of business in which the Company is engaged and some of the companies included in the peer group index also engage in lines of business in which the Company does not participate. Additionally, the market capitalizations of many of the companies in the peer group are quite different from that of the Company.

## COMPARISON OF 5 YEAR CUMULATIVE TOTAL RETURN\*

Among A.M. Castle & Co., the S&P 500 Index, and a Peer Group

\*\$100 invested on 12/31/10 in stock or index, including reinvestment of dividends.

Fiscal year ending December 31.

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	12/10	12/11	12/12	12/13	12/14	12/15
A. M. Castle & Co.	\$100.00	\$51.39	\$80.23	\$80.23	\$43.35	\$8.64
S&P 500	100.00	102.11	118.45	156.82	178.29	180.75
Peer Group (a)	100.00	90.53	91.79	107.10	97.00	76.33

The Peer Group Index consists of the following companies: AEP Industries Inc.; AK Steel Holding Corp.; Allegheny Technologies Inc.; Applied Industrial Technologies Inc.; Carpenter Technology Corp.; Cliffs Natural Resources Inc.; Commercial Metals Company; Fastenal Company; Gibraltar Industries Inc.; Haynes International (a) Inc.; Kaman Corp.; Lawson Products Inc.; MSC Industrial Direct Company Inc.; Nucor Corp.; Olin Corp.; Olympic Steel, Inc.; Quanex Building Products Corp.; Reliance Steel & Aluminum Co.; Schnitzer Steel Industries Inc.; Steel Dynamics Inc.; Stillwater Mining Company; United States Steel Corp.; and Worthington Industries Inc. In 2015, RTI International Metals Inc. was removed from the peer group as it was acquired by Alcoa.

#### ITEM 6 — Selected Financial Data

(Dollar amounts in millions, except per share data)

The following table sets forth selected consolidated financial data for the five years ended December 31, 2015. This selected consolidated financial data should be read in conjunction with Item 7 - Management's Discussion and Analysis of Financial Condition and Results of Operations and the consolidated financial statements and the notes thereto.

The selected financial data in the table below includes the results of the December 2011 acquisition of Tube Supply from the date of acquisition. During the fourth quarter of 2015, the Company changed its method of accounting for its U.S. metals inventories, which were accounted for under LIFO method, to the average cost method. The change was applied retrospectively to the prior year financial information presented below. See Note 1- Basis of Presentation and Significant Accounting Policies to the consolidated financial statements for discussion of this accounting change and its related impact.

	2015	2	2014		2013		2012		2011
For the year ended December 31:									
Net sales	\$770.8	\$	8979.8		\$1,053.1		\$1,270.4		\$1,132.4
Equity in (losses) earnings of joint venture	(1.4	) 7	7.7		7.0		7.2		11.7
Net (loss) income from continuing operations (a)	(209.8	) (	119.4	)	(39.5	)	(9.7	)	7.8
Basic (loss) earnings per common share from continuing operations <sup>(a)</sup>	(8.91	) (	5.11	)	(1.70	)	(0.42	)	0.34
Diluted (loss) earnings per common share from continuing operations (a)	m (8.91	) (	5.11	)	(1.70	)	(0.42	)	0.34
As of December 31:									
Total assets	497.7	7	710.7		806.5		924.4		957.8
Long-term debt, less current portion	314.8	3	309.4		245.6		296.2		314.2
Total debt	321.8	3	310.1		246.0		297.1		314.9
Total stockholders' equity	47.0	2	252.6		388.5		421.5		396.4

<sup>(</sup>a) Results include a \$33.7 million impairment of intangible assets charge and a \$61.5 million charge for the write-down of inventory and purchase commitments in 2015, and a \$56.2 million goodwill impairment charge in 2014.

# ITEM 7 — Management's Discussion and Analysis of Financial Condition and Results of Operations (Dollar amounts in millions, except per share data)

Information regarding the business and markets of A.M. Castle & Co. and its subsidiaries (the "Company"), including its reportable segments, is included in Item 1 "Business" of this annual report on Form 10-K.

The following discussion should be read in conjunction with Item 6 "Selected Financial Data" and the Company's consolidated financial statements and related notes thereto in Item 8 "Financial Statements and Supplementary Data". The following discussion and analysis of our financial condition and results of operations contain forward-looking statements and includes numerous risks and uncertainties, including those described under Item 1A "Risk Factors" and "Disclosure Regarding Forward-Looking Statements" of this annual report on Form 10-K. Actual results may differ materially from those contained in any forward-looking statements.

#### **EXECUTIVE OVERVIEW**

The Company's strategy is to become the foremost global provider of metals products and services and specialized supply chain solutions to targeted global industries.

The following significant events occurred which impacted the Company's operations and/or financial results:

•

Net sales declined by 21.3% compared to 2014 primarily due to decreased Metals segment sales volumes and downward pricing on most products;

Operating cash flows improved from use of cash of \$75.1 million in 2014 to a use of cash of \$22.1 million in 2015 as a result of a significant reduction in inventory;

Completed the operational restructuring plan announced in April 2015 including the implementation of a new executive and branch management structure and the closure of seven facilities in geographically overlapping areas. Recognized \$50.6 million in restructuring costs for the year including \$25.7 million related to inventory identified to be scrapped or written down;

Opened a new warehouse and distribution center of excellence in Janesville, Wisconsin in the fourth quarter of 2015; Recognized a \$16.0 million restructuring gain on of the sale of the Company's facilities in Franklin Park, IL and Worcester, MA in the fourth quarter of 2015 and a \$5.6 million gain on the sale of the Company's facility in Blaine, MN in the first quarter of 2015;

Recorded a \$33.7 million non-cash impairment charge in the fourth quarter of 2015 related to the customer relationships and trade names intangible assets acquired in the Tube Supply acquisition in December 2011; Recorded a \$61.5 million non-cash charge for the write-down of inventory and purchase commitments of the Company's Houston and Edmonton facilities. In February 2016, the Company announced the sale of this inventory, which primarily serviced the oil and gas industry, as well as plans to close the Houston and Edmonton facilities; During the fourth quarter of 2015, the Company elected to change its method of inventory costing for its U.S. metals inventory to the average cost method from the last-in first-out ("LIFO") method. The Company applied this change in method of inventory costing by retrospectively adjusting the prior period financial statements;

In February 2016, the Company completed a private exchange offer and consent solicitation to certain eligible holders to exchange new 12.75% Senior Secured Notes due 2018 for the Company's outstanding 12.75% Senior Secured Notes due 2016;

The Company engaged in a plan to market its wholly-owned subsidiary, Total Plastics, Inc ("TPI") in early 2016. On March 11, 2016, the Company entered into an asset purchase agreement with an unrelated third-party for the sale of TPI, which makes up the entirety of the Company's Plastics segment (17% of net sales in 2015) leaving only the Company's core Metals business. As of December 31, 2015, TPI did not meet the criteria to be classified as held for sale and accordingly its results are presented with continuing operations. The terms of the sale are discussed in Note 15 - Subsequent Events to the consolidated financial statements.

#### Recent Market and Pricing Trends

Metals segment sales were down 24.2% in 2015 compared to 2014 as the Company experienced a combination of lower demand and pricing pressure for virtually all of its core metals products. The products most notably down during the year were those dependent on the energy sector, which includes oil and gas, and the industrials sector. The aerospace sector showed some signs of improvement mainly on the strength of aluminum demand and pricing. Industry data provided by the Metals Service Center Institute ("MSCI") indicates that overall 2015 U.S. steel service center shipment volumes decreased 8% compared to 2014 levels. According to MSCI data, industry sales volumes of products consistent with the Company's product mix were also down 8% in 2015 compared to 2014. The products which had the most significant declines according MSCI data included those heavily dependent on the energy sector and the industrials sector, namely cold finished carbon products, carbon plate and carbon pipe and tube products. A decrease in the demand for the Company's products, as was seen in 2015 compared to 2014, has a significant impact on the Company's operating results. A decrease in demand results in lower sales dollars which, once costs and expenses are factored in, leads to less dollars earned from normal operations. Although the lower demand also decreases the cost of materials and operating costs including warehouse, delivery, selling, general and administrative expenses, the decrease in these costs and expenses is often less than the decrease in sales dollars due to fixed costs, resulting in lower operating margins. Through the Company's recent restructuring activities, management believes it will be in a better position to react to decreases in customer demand and manage the impact that demand decreases have on operating margins. Similarly, management believes it will allow the Company to experience operating margin growth, and therefore growth in operating margin dollars, in periods of increasing demand.

The Company was impacted by significant downward pricing pressure on most of its Metals products in 2015. Pricing for Metals segment products can have a more significant impact on the Company's operating results than demand

because of the following reasons, among others:

Changes in volume resulting from changes in demand typically result in corresponding changes to the Company's variable costs. However, as pricing changes occur, variable expenses are not directly impacted.

If surcharges are not passed through to the customer or are passed through without a mark-up, the Company's profitability will be adversely impacted.

Throughout the year the Company was forced to lower its pricing to remain competitive, a consequence that was largely due to historically high levels of import material coming into the U.S. market and deflating prices. Overall, gross margins, calculated as net sales less cost of materials divided by net sales, decreased from 23.4% in 2014 to 12.5% in 2015. The year ended December 31, 2015 cost of materials included a \$61.5 million non-cash charge for the write-down of inventory and purchase commitments of the Company's Houston and Edmonton facilities and a \$25.7 million non-cash charge for inventory to be scrapped or written down related to 2015 restructuring activities. Excluding these non-cash charges, gross margins between 2015 and 2014 were relatively flat. The Company was able to maintain gross margins, excluding the two non-cash inventory charges discussed above, by improved inventory management and better matching of sales prices with the inventory replacement cost. Although the Company expects the pricing pressure to continue into 2016, which will continue to impact the Company's operating results, management believes that favorable pricing from suppliers, implementation of its inventory management strategies and a focus on quality and superior customer service will provide a competitive advantage in a difficult metals pricing environment.

The Plastics segment experienced a 3.8% decrease in demand for its products in 2015 compared to 2014, primarily due to slightly lower demand in the automotive and life sciences sectors amplified by raw material pricing declines across most product lines. The decline in automotive business was due to the completion of several large customer programs and the decline in life sciences was largely due to a cyclical trend in that sector. In 2016, management expects demand in both sectors to return to previous sales levels due to their cyclical nature.

#### **Current Business Outlook**

The current business conditions are different for each of the Company's target markets. The energy market, which is largely tied to the oil and gas sector, is particularly weak as lower oil prices have forced oil and gas companies to significantly decrease their spending on capital projects which use the Company's metal products. The Company expects this trend to continue well into 2016. The industrial market in which the Company sells products is also generally soft with global economic uncertainties, particularly in China, causing the end-users of the Company's products to take a conservative approach towards capital spending. The strongest of the Company's target metal markets continues to be aerospace with strong defense and commercial spending driving the demand for the Company's aluminum and stainless products. The Company expects continued growth opportunities in the aerospace market. The plastics market continues to be cyclical with sales in 2015 down from the previous year on lower demand in the automotive and life sciences sectors. The timing of certain long-running programs, particularly in automotive, can impact plastics sales from one year to the next.

In February 2016, the Company announced the sale of all inventory from its Houston and Edmonton facilities that primarily service the oil and gas sector. With this sale, and the planned closure of the Houston and Edmonton facilities, the Company has significantly lowered its exposure to oil-related market fluctuations. Going forward, the Company will be primarily focused on two key industries, aerospace and industrial.

With regards to metals pricing, lower pricing on many of the Company's products in 2015 had a significant impact on its financial performance. Historically high levels of foreign imports into the U.S. market have driven prices down as have inventory de-stocking actions taken by many of the Company's competitors. In response to both these pricing pressures, the Company has been forced to lower its prices in order to remain competitive in the market. The Company expects the pricing pressures experienced in 2015 to continue into the next year.

The Company believes that the actions taken with its 2015 restructuring plan provide signs of encouragement even in the challenging environment currently facing the steel, plastics and commodity markets. Namely, the Company has consolidated its facilities and pushed more accountability down to its local branch management. The Company believes this will allow it to be more responsive to the needs of its customers and enable it to quickly capitalize on transactional sales opportunities as they become available in the markets served. With the reduction in its cost structure and improved asset management, the Company believes it will be better positioned to generate positive operating cash flow in periods of sluggish sales and incremental profitability in periods of sales growth.

On March 11, 2016, the Company entered into an asset purchase agreement with an unrelated third-party for the sale of TPI, which makes up the entirety of the Company's Plastics segment (17% of net sales in 2015). The Company plans to use the proceeds from the sale of TPI to further pay down debt and de-lever the Company's balance sheet. With sale of its Plastics segment, management believes it has streamlined its future operations to be primarily focused on returning its core Metals business to profitability.

#### RESULTS OF OPERATIONS: YEAR-TO-YEAR COMPARISONS AND COMMENTARY

Our discussion of comparative period results is based upon the following components of the Company's consolidated statements of operations.

Net Sales —The Company derives its sales from the processing and delivery of metals and plastics. Pricing is established with each customer order and includes charges for the material, processing activities and delivery. The pricing varies by product line and type of processing. From time to time, the Company may enter into fixed price arrangements with customers while simultaneously obtaining similar agreements with its suppliers.

Cost of Materials — Cost of materials consists of the costs that the Company pays suppliers for metals, plastics and related inbound freight charges, excluding depreciation and amortization which are included in operating costs and expenses discussed below. During the fourth quarter of 2015, the Company elected to change its method of inventory costing for its U.S. metals inventory to the average cost method from the last-in first-out ("LIFO") method. The accounting policy change has been applied retrospectively to the prior year financial statements presented (See Note 1 - Basis of Presentation and Significant Accounting Policies to consolidated financial statements appearing elsewhere in this Annual Report on Form 10-K).

Operating Costs and Expenses — Operating costs and expenses primarily consist of:

Warehouse, processing and delivery expenses, including occupancy costs, compensation and employee benefits for warehouse personnel, processing, shipping and handling costs;

Sales expenses, including compensation and employee benefits for sales personnel;

General and administrative expenses, including compensation for executive officers and general management, expenses for professional services primarily related to accounting and legal advisory services, bad debt expense, data communication and computer hardware and maintenance;

Restructuring expense and income, including moving costs and gain on the sale of fixed assets associated with plant consolidations, employee termination and related benefits costs associated with workforce reductions, lease termination costs and other exit costs;

Depreciation and amortization expenses, including depreciation for all owned property and equipment, and amortization of various intangible assets; and

Impairment of intangible assets and/or goodwill.

2015 Results Compared to 2014
Consolidated results by business segment are summarized in the following table for years 2015 and 2014.
Operating Results by Segment

	Year Ended December 31,			Favorable / (Unfavorable)		nfavorable)		
	2015		2014		\$ Change		% Change	
Net Sales								
Metals	\$638.0		\$841.7		\$(203.7	)	(24.2	)%
Plastics	132.8		138.1		(5.3	)	(3.8	)%
Total Net Sales	\$770.8		\$979.8		\$(209.0	)	(21.3	)%
Cost of Materials								
Metals	\$581.3		\$652.5		\$71.2		10.9	%
% of Metals Sales	91.1	%	77.5	%				
Plastics	93.4		97.9		4.5		4.6	%
% of Plastics Sales	70.3	%	70.9	%				
Total Cost of Materials	\$674.7		\$750.4		\$75.7		10.1	%
% of Total Sales	87.5	%	76.6	%				
Operating Costs and Expenses								
Metals	\$233.8		\$287.9		\$54.1		18.8	%
Plastics	33.0		33.9		0.9		2.7	%
Other	11.0		10.5		(0.5	)	(4.8	)%
Total Operating Costs and Expenses	\$277.8		\$332.3		\$54.5		16.4	%
% of Total Sales	36.0	%	33.9	%				
Operating (Loss) Income								
Metals	\$(177.1	)	\$(98.7	)	\$(78.4	)	(79.4	)%
% of Metals Sales	(27.8	)%	(11.7	)%				
Plastics	6.4		6.3		0.1		1.6	%
% of Plastics Sales	4.8	%	4.6	%				
Other	(11.0	)	(10.5	)	(0.5	)	(4.8	)%
Total Operating Loss	\$(181.7	)	\$(102.9	)	\$(78.8	)	(76.6	)%
% of Total Sales	(23.6	)%	(10.5	)%				

<sup>&</sup>quot;Other" includes costs of executive, legal and elements of the finance department which are shared by both segments of the Company.

#### Net Sales:

Consolidated net sales were \$770.8 million in 2015, a decrease of \$209.0 million, or 21.3%, compared to 2014. Metals segment net sales during 2015 of \$638.0 million were \$203.7 million, or 24.2%, lower than 2014 reflecting lower demand and average selling prices compared to 2014. Plastics segment 2015 net sales of \$132.8 million were \$5.3 million, or 3.8%, lower than 2014.

Total Metals segment pricing per ton sold increased by 1.4% compared to 2014 mainly on the strength of pricing for aluminum and stainless products and a slightly favorable sales mix towards aluminum and stainless products and away from tubing products, which had a large price decrease in 2015. In 2015, significant downward pricing pressure on many of the products the Company sells were the result of record high imports into the U.S as well as lower prices on the products purchased from mills. This downward pricing resulted in lower average selling prices of 5% to 13% on several of the Company's largest product categories as a percentage of tons sold including tubing and SBQ bar. Total Metals segment sales volumes declined by 25.7% compared to 2014 with the most significant declines in sales volume on those products traditionally sold to the energy market (oil and gas) including tubing, alloy bar and carbon and alloy plate. Tons sold per day of aluminum, which is traditionally sold to the Aerospace market, increased in 2015 compared to 2014. The decrease in Plastics segment net sales during 2015 was primarily due to a decrease in the

automotive sector resulting from the completion of certain customer programs in the first half of 2014 and lower demand in the life sciences market in 2015.

#### Cost of Materials:

Cost of materials (exclusive of depreciation and amortization) during 2015 were \$674.7 million, a decrease of \$75.7 million, or 10.1%, compared to 2014 cost of materials of \$750.4 million. 2015 included a \$61.5 million non-cash charge for the write-down of inventory and purchase commitments of the Company's Houston and Edmonton locations recognized in the fourth quarter of 2015 and a \$25.7 million non-cash charge for inventory which was identified to be scrapped or written down at in conjunction with 2015 restructuring activities. The restructuring charge includes a provision for small pieces of inventory at closing branches which were not moved, as well as provisions for excess inventory levels based on estimates of current and future market demand. Management decided it was more economically feasible to scrap aged material as opposed to expending the time and effort to sell such material in the normal course. The majority of the inventory written down in 2015 was inventory for the oil and gas market. Cost of materials for the Metals segment in 2015 were \$581.3 million, or 91.1% as a percent of net sales, compared to \$652.5 million, or 77.5% as a percent of net sales, in 2014. The \$71.2 million, or 10.9%, decrease is primarily due to the decrease in sales volume during 2015. Metals segment cost of materials as a percent of net sales were higher in 2015 than 2014 due to the \$61.5 million non-cash charge for the write-down of inventory and purchase commitments of the Company's Houston and Edmonton locations and the \$25.7 million non-cash charge for inventory written down in conjunction with 2015 restructuring activities. Cost of materials for the Plastics segment in 2015 were \$93.4 million compared to \$97.9 million in 2014. Plastics segment cost of materials as a percent of net sales improved slightly from 70.9% in 2014 to 70.3% in 2015 due to increased fabrication work, which typically generates higher margins and keeps the cost of materials down.

#### Operating Costs and Expenses and Operating (Loss) Income:

On a consolidated basis, operating costs and expenses decreased \$54.5 million, or 16.4%, from \$332.3 million in 2014 to \$277.8 million during 2015. As a percent of net sales, operating costs and expenses increased to 36.0% in 2015 compared to 33.9% in 2014. In 2015, the Company recorded a \$33.7 million non-cash intangible assets impairment charge and a \$5.6 million gain on the sale of the Company's facility in Blaine, Minnesota. In 2014, the Company recorded a \$56.2 million non-cash goodwill impairment charge. In addition, a net loss of \$9.0 million associated with the Company's restructuring activities was included in operating costs and expenses in 2015 compared to a net gain of \$3.0 million included in 2014. Restructuring activities for 2015 consisted of employee termination and related benefits related to workforce reductions, lease termination costs, moving costs associated with plant consolidations, a gain on the sale of the Company's warehouse and distribution facilities in Franklin Park, Illinois and Worcester, Massachusetts and professional fees. The restructuring charges recorded during 2014 consisted of a \$5.5 million gain on the sale of fixed assets, partially offset by employee termination and related benefits for the workforce reductions announced in June 2014, moving costs associated with plant consolidations announced in October 2013 and lease termination costs related to the restructuring activities announced in January 2013. For additional detail, see Note 10 - Restructuring Activity to the consolidated financial statements.

In addition to the intangible assets impairment in 2015, the goodwill impairment in 2014 and restructuring gains and losses in both years, all other operating costs and expenses decreased by \$44.0 million in 2015 compared to 2014. The decrease was primarily due to decreases in sales, general and administrative costs and warehouse, processing and delivery costs which related to the following:

Warehouse, processing and delivery costs decreased by \$25.8 million, which includes the \$5.6 million gain on sale of facility in the first quarter of 2015. Other items contributing to the decrease were lower payroll and benefits costs, lower facility costs resulting from plant closures, and lower variable costs resulting from the decrease in sales volume in the year.

Sales, general and administrative costs decreased by \$17.0 million primarily due to lower payroll and benefits costs resulting from restructuring activity workforce reductions, lower discretionary spending and lower fees for outside

consulting services.

Depreciation and amortization expense decreased by \$1.2 million in 2015 mainly due to lower amortization expense resulting from the non-compete and developed technology intangible assets which became fully amortized in 2014. Consolidated operating loss for 2015, including intangible assets impairment charges of \$33.7 million, net restructuring losses of \$9.0 million, total write-downs of inventory and purchase commitments of \$87.1 million and a \$5.6 million

gain on sale of facility, was \$181.7 million compared to a consolidated operating loss of \$102.9 million in 2014, which included a goodwill impairment charge of \$56.2 million and net restructuring gain of \$3.0 million. Other Income and Expense, Income Taxes and Net Loss:

Interest expense was \$42.0 million in 2015, an increase of \$1.4 million compared to 2014 as a result of higher revolver borrowings in 2015.

Other expense related to foreign currency transaction losses was \$6.3 million in 2015 compared to \$4.3 million for 2014. The majority of these transaction losses related to unhedged intercompany financing arrangements between the United States and the United Kingdom and Canada.

The Company recorded an income tax benefit of \$21.6 million in 2015 compared to a tax benefit of \$20.6 million in 2014. The Company's effective tax rate is expressed as income tax benefit (expense), which includes tax expense on the Company's share of joint venture earnings or losses, as a percentage of income (loss) before income taxes and equity in earnings (losses) of joint venture. The effective tax rate for 2015 and 2014 was 9.4% and 14.0%, respectively. The lower effective tax rate results from changes in the geographic mix and timing of income (losses), recording valuation allowances against certain deferred tax assets in the U.S. and at certain foreign jurisdictions and the impact of the goodwill impairment charge in 2014.

Equity in losses of the Company's joint venture was \$1.4 million in 2015 compared to equity in the earnings of the Company's joint venture of \$7.7 million in 2014. Weaker demand and pricing for Kreher's products, mainly in the energy and industrial markets, were the primary factors contributing to the decrease in the earnings of the Company's joint venture. In addition, in 2015 Kreher recognized a \$3.5 million charge for the impairment of goodwill of which \$1.8 million was recognized by the Company through the equity in losses of joint venture and a \$1.0 million expense was recognized by the Company related to foreign currency losses associated with intercompany financing arrangements among Kreher entities.

Consolidated net loss for 2015 was \$209.8 million, or \$8.91 per diluted share, compared to net loss of \$119.4 million, or \$5.11 per diluted share, for 2014.

2014 Results Compared to 2013
Consolidated results by business segment are summarized in the following table for years 2014 and 2013.
Operating Results by Segment

	Year Ended December 31,			Favorable / (Unfavorable)				
	2014		2013		\$ Change		% Change	
Net Sales								
Metals	\$841.7		\$918.3		\$(76.6	)	(8.3	)%
Plastics	138.1		134.8		3.3		2.4	%
Total Net Sales	\$979.8		\$1,053.1		\$(73.3	)	(7.0	)%
Cost of Materials								
Metals	\$652.5		\$692.2		\$39.7		5.7	%
% of Metals Sales	77.5	%	75.4	%				
Plastics	97.9		95.9		(2.0	)	(2.1	)%
% of Plastics Sales	70.9	%	71.1	%				
Total Cost of Materials	\$750.4		\$788.1		\$37.7		4.8	%
% of Total Sales	76.6	%	74.8	%				
Operating Costs and Expenses								
Metals	\$287.9		\$246.6		\$(41.3	)	(16.7	)%
Plastics	33.9		34.6		0.7		2.0	%
Other	10.5		8.4		(2.1	)	(25.0	)%
Total Operating Costs and Expenses	\$332.3		\$289.6		\$(42.7	)	(14.7	)%
% of Total Sales	33.9	%	27.5	%				
Operating (Loss) Income								
Metals	\$(98.7	)	\$(20.5	)	\$(78.2	)	(381.5	)%
% of Metals Sales	(11.7	)%	(2.2	)%				
Plastics	6.3		4.3		2.0		46.5	%
% of Plastics Sales	4.6	%	3.2	%				
Other	(10.5	)	(8.4	)	(2.1	)	(25.0	)%
Total Operating Loss	\$(102.9	)	\$(24.6	)	\$(78.3	)	(318.3	)%
% of Total Sales	(10.5	)%	(2.3	)%				

<sup>&</sup>quot;Other" includes costs of executive, legal and elements of the finance department which are shared by both segments of the Company.

#### Net Sales:

Consolidated net sales were \$979.8 million in 2014, a decrease of \$73.3 million, or 7.0%, compared to 2013. Metals segment net sales during 2014 of \$841.7 million were \$76.6 million, or 8.3%, lower than 2013 reflecting lower average selling prices and demand compared to 2013. Plastics segment 2014 net sales of \$138.1 million were \$3.3 million, or 2.4%, higher than 2013.

Metals segment pricing declined by 5.9% compared to 2013. The pricing decline was primarily driven by average price decreases for aluminum, nickel and tubing products. Metals segment sales volumes declined by 1.7% compared to 2013. Carbon and alloy plate, tubing and aluminum products had the most significant decline in sales volumes compared to 2013. All of the Metals segment products had lower average selling prices when compared to 2013, with most average selling prices lower by 4% to 9%. The increase in Plastics segment net sales during 2014 was primarily due to strength in the automotive, marine, life science and home goods markets.

#### Cost of Materials:

Cost of materials (exclusive of depreciation and amortization) during 2014 were \$750.4 million, a decrease of \$37.7 million, or 4.8%, compared to 2013.

Cost of materials for the Metals segment were \$652.5 million, or 77.5% as a percent of net sales, in 2014 compared to \$692.2 million, or 75.4% as a percent of net sales, in 2013. Metals segment cost of materials included charges associated with net realized and unrealized losses for forward contracts related to the commodity hedging program of \$0.3 million and \$2.1 million for 2014 and 2013, respectively. Metals segment 2013 cost of materials included \$1.2 million of charges related to the write off of inventory as part of the Company's restructuring activities that were announced in January 2013. Metals segment cost of materials as a percent of net sales were higher in 2014 than 2013 primarily due to increases in inventory reserves for excess and obsolete material. Cost of materials for the Plastics segment were \$97.9 million, or 70.9% as a percent of net sales, in 2014 as compared to \$95.9 million, or 71.1% as a percent of net sales, for 2013. Plastics segment cost of materials as a percent of net sales were lower in 2014 compared to 2013 due to supply chain and operations efficiency improvements implemented during 2014.

Operating Costs and Expenses and Operating (Loss) Income:

Consolidated operating costs and expenses increased \$42.7 million, or 14.7%, from \$289.6 million, or 27.5% as a percent of net sales in 2013 to \$332.3 million, or 33.9% as a percent of net sales, during 2014.

The Company recorded a \$56.2 million goodwill impairment charge during the second quarter of 2014 that is reflected in operating expenses for 2014. In addition, a net gain of \$3.0 million associated with the Company's restructuring activities was included in operating costs and expenses in 2014. Restructuring activities for 2014 consisted of a gain on the sale of fixed assets in Houston where the Company completed an October 2013 announced plant consolidation partially offset by employee termination and related benefits for the workforce reductions from the organizational changes announced in June 2014, moving costs associated with the plant consolidations announced in October 2013, and lease termination costs related to the restructuring activities announced in January 2013. The Company recorded restructuring charges of \$9.0 million in operating costs during 2013 for the January and October 2013 announced restructuring activities related to moving costs associated with the plant consolidations, employee termination and related benefits, lease termination costs and other exit costs.

In addition to the goodwill impairment and restructuring items, all other operating costs decreased by \$1.5 million in 2014 compared to 2013 related to the following:

Warehouse, processing and delivery costs decreased by \$0.4 million to \$140.6 million, or 14.3% as a percent of net sales, primarily as a result of the decrease in sales activity in the Metals segment in 2014 and cost decreases resulting from 2014 restructuring activities, which was partially offset by higher costs from branch consolidations in locations that serve plate and oil and gas end markets and the Company's strategic local inventory deployment initiative. Sales, general and administrative costs decreased by \$0.9 million to \$112.5 million, or 11.5% as a percent of net sales, primarily due to lower payroll and benefits costs resulting from restructuring activity workforce reductions. Depreciation and amortization expense decreased by \$0.2 million in 2014.

Consolidated operating loss for 2014, including goodwill impairment charges of \$56.2 million and a net gain from restructuring activity of \$3.0 million, was \$102.9 million compared to an operating loss of \$24.6 million, including \$9.0 million of restructuring charges, in 2013.

Other Income and Expense, Income Taxes and Net Loss:

Interest expense was \$40.5 million in both 2014 and 2013. In 2013, the Company recognized a \$2.6 million loss on the extinguishment of debt resulting from the retirement of \$15.0 million of the Company's 12.75% Senior Secured Notes due 2016 in the fourth quarter of 2013. There was no such loss on extinguishment of debt recognized in 2014. Other expense related to foreign currency transaction losses was \$4.3 million in 2014 compared to \$1.9 million for 2013. The majority of these transaction losses related to unhedged intercompany financing arrangements between the United States and the United Kingdom and Canada.

The Company recorded an income tax benefit of \$20.6 million in 2014 compared to income tax benefit of \$23.1 million in 2013. The Company's effective tax rate is expressed as income tax benefit (expense), which includes tax expense

on the Company's share of joint venture earnings or losses, as a percentage of income (loss) before income taxes and equity in earnings (losses) of joint venture. The effective tax rate for 2014 and 2013 was 14.0% and 33.2%, respectively. The lower effective tax rate for 2014 compared to 2013 results from changes in the geographic mix and timing of income (losses), recording valuation allowances against certain deferred tax assets at certain foreign jurisdictions and the impact of the goodwill impairment charge.

Equity in earnings of the Company's joint venture was \$7.7 million in 2014 compared to \$7.0 million in 2013. Consolidated net loss for 2014 was \$119.4 million, or \$5.11 per diluted share, compared to net loss of \$39.5 million, or \$1.70 per diluted share, for 2013.

#### Liquidity and Capital Resources

Cash and cash equivalents increased (decreased) as follows:

	Year ended December 31,			
	2015	2014	2013	
Net cash (used in) from operating activities	\$(22.1	) \$(75.1	) \$74.4	
Net cash from (used in) investing activities	20.4	(4.9	) (10.8	)
Net cash from (used in) financing activities	5.5	58.2	(53.9	)
Effect of exchange rate changes on cash and cash equivalents	(1.2	) (0.6	) (0.5	)
Net change in cash and cash equivalents	\$2.6	\$(22.4	) \$9.2	

The Company's principal sources of liquidity are cash provided by operations and available borrowing capacity to fund working capital needs and growth initiatives. Specific components of the change in working capital are highlighted below:

During 2015, lower accounts receivable balances compared to year-end 2014 resulted in a \$37.1 million cash flow source compared to a \$5.8 million cash flow use for 2014. The lower receivables balance was a result of lower sales volume in 2015 compared to 2014. Average receivable days outstanding was 52.7 for 2015 and 52.1 days for 2014. During 2015, lower inventory levels compared to year-end 2014 resulted in \$64.0 million of cash flow source compared to higher inventory levels that were a cash flow use of \$23.0 million in 2014. Approximately \$23.8 million of the improvement in inventory levels was related to scrapping restructuring activities. In 2015 the Company also successfully decreased inventory through better alignment and execution of its inventory purchase plans with current market dynamics. Inventory levels increased during 2014 due to certain discrete initiatives as well as forecasting policies and purchase plans not being aligned with unfavorable changes in market dynamics. Average days sales in inventory was 184.9 days for 2015 as compared to 174.2 days for 2014. The increase in average days sales in inventory in 2015 compared to 2014 was largely due to decreases in sales volume in 2015, offset somewhat by the overall decrease in inventory in 2015. As a key component of its inventory reduction plans, the Company has been adjusting the inventory deployment initiatives to better align inventory at the facilities with needs of its customers. Each location is expected to carry a mix of inventory to adequately service their customers. Once the Company's current inventory initiatives are fully implemented, including the impact of the sale of inventory at our Houston and Edmonton locations, further reductions in slow-moving and excess inventory and the full alignment and execution of its purchase plans with current market dynamics, it expects days sales in inventory to return to more normal levels of approximately 150 days.

During 2015, decreases in accounts payable and accrued liabilities used \$4.7 million of cash compared to the use of \$0.9 million of cash in 2014. Accounts payable days outstanding was 38.3 for 2015 and 43.0 for 2014. The Company obtained an extension on its senior secured asset based revolving credit facility (the "Revolving Credit Facility") in December 2014, which extended the maturity date from December 15, 2015 to December 10, 2019 (or 91 days prior to the maturity date of the Company's Senior Secured Notes or Convertible Notes if they have not been refinanced). In January 2014, the Company partially exercised the accordion option under the Revolving Credit Facility to increase the aggregate commitments by \$25.0 million. As a result, the Company's borrowing capacity increased from \$100.0 million to \$125.0 million. The Company maintains the option to exercise the accordion for an additional \$25.0 million of aggregate commitments in the future, assuming it meets certain thresholds for incurring additional debt. As of December 31, 2015, the Company did not meet the thresholds to exercise the additional \$25.0 million accordion under the Revolving Credit Facility.

As noted above, the Company's principal sources of liquidity are cash flows from operations and available borrowing capacity under its revolving credit facility. The Company currently plans that it will have sufficient cash flows from its operations (including planned inventory reductions) to continue as a going concern, however, these plans rely on certain underlying assumptions and estimates that may differ from actual results. Such assumptions include improvements in operating results and cash flows driven by the restructuring activities taken during 2015 that

streamlined the Company's organizational structure, lowered operating costs and increased liquidity. The Company's plans also included the sale for cash of all of its remaining inventory at its Houston and Edmonton facilities and the sale of its wholly-owned subsidiary, TPI. Both of these actions were completed in the first quarter of 2016 (see Note

15 - Subsequent Events to the consolidated financial statements) and provide liquidity in addition to the planned operating cash flows to meet working capital needs, capital expenditures and debt service obligations for the next twelve months.

In February 2016, the Company completed a private exchange offer and consent solicitation (the "Exchange Offer") to certain eligible holders to exchange new 12.75% Senior Secured Notes due 2018 (the "New Notes") in exchange for the Company's outstanding 12.75% Senior Secured Notes due 2016 (the "Existing Notes"). In connection with the Exchange Offer, the Company issued \$203.3 million aggregate principal amount of New Notes, leaving \$6.7 million aggregate principal amount of Existing Notes outstanding. The Company maintains a contractual right to exchange approximately \$3.0 million of the remaining Existing Notes with New Notes prior to their maturity date or the Company may redeem some or all of the Existing Notes at a redemption price of 100% of the principal amount, plus accrued and unpaid interest. In conjunction with the Exchange Offer, the Company solicited consents to certain proposed amendments to the Existing Notes and the related indenture (the "Existing Indenture") providing for, among other things, elimination of substantially all restrictive covenants and certain events of default in the Existing Indenture and releasing all of the collateral securing the Existing Notes and related guarantees.

Additionally, the Company has entered into Transaction Support Agreements (the "Support Agreements") with holders (the "Supporting Holders") of \$51.6 million, or 89.7%, of the aggregate principal amount of the Company's outstanding 7.00% Convertible Senior Notes due 2017 (the "Existing Convertible Notes"). The Support Agreements provide for the terms of exchanges in which the Company has agreed to issue new 5.25% Senior Secured Convertible Notes due 2019 (the "New Convertible Notes") in exchange for outstanding Existing Convertible Notes (the "Convertible Note Exchange").

For additional information regarding the terms of the New Notes and the Convertible Notes, see Note 4 - Debt to the consolidated financial statements.

With this exchange, the Company has positioned itself to extend the maturity of a substantial portion of its long-term debt for up to two years. The Company further plans to reduce its long-term debt through the continued reduction in inventory as well as sales of under-performing and non-core assets. On March 11, 2016, the Company announced that it had entered into an asset purchase agreement for the sale of its wholly-owned subsidiary, TPI. In addition, in February 2016 the Company announced the sale of inventory from its Houston and Edmonton facilities that primarily service the oil and gas industries. With the sale of this inventory, the Company will be closing its Houston and Edmonton facilities and generating further proceeds from the sale of equipment related to the facilities. The Company plans to use the proceeds from the sale of the Houston and Edmonton inventories to pay down its long-term debt. The Company plans to further pay down its long-term debt with the proceeds from the planned sale of the Houston and Edmonton equipment and the sale of TPI, once finalized.

With approximately \$40 million in cost improvement expected as a result of the Company's new restructuring plan, the extension of a substantial portion of its long-term debt maturity through 2018, and the reduction in debt through use of proceeds from the sale of inventory at its Houston and Edmonton facilities and the sale of its TPI subsidiary, management believes the Company will be able to generate sufficient cash from operations and planned working capital improvements to fund its ongoing capital expenditure programs and meet its debt obligations for at least the next twelve months. Furthermore, the Company has available borrowing capacity under the asset-based Revolving Credit Facility, as described below, although the borrowing capacity will decrease as a result of the Company's first quarter 2016 sale of its Edmonton and Houston inventory and TPI subsidiary.

The Company's debt agreements impose significant operating and financial restrictions which may prevent the Company from executing certain business opportunities, such as making acquisitions or paying dividends, among other things. The Revolving Credit Facility contains a springing financial maintenance covenant requiring the Company to maintain the ratio (as defined in the Revolving Credit Facility Loan and Security Agreement) of EBITDA to fixed charges of 1.1 to 1.0 when excess availability is less than the greater of 10% of the calculated borrowing base (as defined in the Revolving Credit Facility Loan and Security Agreement) or \$12.5 million. In addition, if excess availability is less than the greater of 12.5% of the calculated borrowing base (as defined in the Revolving Credit

Facility Loan and Security Agreement) or \$15.6 million, the lender has the right to take full dominion of the Company's cash collections and apply these proceeds to outstanding loans under the Revolving Credit Agreement ("Cash Dominion"). The Company's ratio of EBITDA to fixed charges was negative for the year ended December 31, 2015. At this negative ratio, the Company's current maximum borrowing capacity is \$96.2 million before triggering Cash Dominion. Based on the Company's cash projections, it does not anticipate a scenario whereby Cash Dominion would occur during the next twelve months.

Additional unrestricted borrowing capacity under the Revolving Credit Facility at December 31, 2015 was as follows:

Maximum borrowing capacity	\$125.0	
Minimum excess availability before triggering Cash Dominion	(15.6	)
Letters of credit and other reserves	(13.2	)
Current maximum borrowing capacity	\$96.2	
Borrowings	(66.1	)
Additional unrestricted borrowing capacity	\$30.1	

Through its ongoing restructuring and refinancing efforts, the Company is committed to achieving a strong financial position while maintaining sufficient levels of available liquidity, managing working capital and monitoring the Company's overall capitalization. Cash and cash equivalents at December 31, 2015 were \$11.1 million with approximately \$3.1 million of the Company's consolidated cash and cash equivalents balance residing in the United States. As foreign earnings are permanently reinvested, availability under the Company's Revolving Credit Facility would be used to fund operations in the United States should the need arise in the future.

Working capital, defined as current assets less current liabilities, and the balances of its significant components were as follows:

	December 31,		Working Capital		
	2015	2014	Increase (Dec	crease)	
Working capital	\$256.4	\$413.9	\$(157.5	)	
Inventory	235.4	359.6	(124.2	)	
Accounts receivable	89.9	131.0	(41.1	)	
Accounts payable	56.3	68.8	12.5		
Accrued and other current liabilities	17.3	18.3	1.0		
Accrued payroll and employee benefits	11.2	9.3	(1.9	)	
Cash and cash equivalents	11.1	8.5	2.6		

The Company monitors its overall capitalization by evaluating total debt to total capitalization. Total debt to total capitalization is defined as the sum of short-term and long-term debt, divided by the sum of total debt and stockholders' equity. Total debt to total capitalization was 87.3% as of December 31, 2015 and 55.1% as of December 31, 2014, calculated as follows:

Total debt	December 31, 2015 \$321.8	December 31, 2014 \$310.1	
Stockholders' equity	\$47.0	\$252.6	
Total debt	321.8	310.1	
Total capitalization	\$368.8	\$562.7	
Total debt-to-total capitalization	87.3	% 55.1	%

The Company plans to improve its total debt to total capitalization by improving operating results, managing working capital and using cash from operations as well as cash from the sale of under-performing and non-core assets to repay existing debt. As and when permitted by the terms the agreements governing the Company's outstanding indebtedness, depending on market conditions, the Company may decide in the future to refinance, redeem or repurchase its debt and take other steps to reduce its debt or lease obligations or otherwise improve its overall financial position and balance sheet.

With the execution of the Exchange Offer, in February 2016 Standard & Poor's upgraded the Company's debt rating to CCC- from D and affirmed the Company's negative outlook. Also in February 2016, Moody's Investor Services

downgraded the Company's debt rating to C from Caa2 and also affirmed the Company's stable outlook. The above ratings are not a recommendation to buy, sell or hold securities. With the completion of the Exchange Offer, both Standard & Poor's and Moody's Investor Services have withdrawn all ratings on the Company. Capital Expenditures

Cash paid for capital expenditures for 2015 was \$8.3 million compared to \$12.4 million in 2014. The expenditures during 2015 were comprised of approximately \$2.8 million for leasehold improvements at the Company's new warehouse in Janesville, Wisconsin, \$0.6 million for the Company's e-commerce platform, and \$0.4 million related to facility consolidations. The balance of the capital expenditures in 2015 are the result of normal equipment, building improvement and furniture and fixture upgrades throughout the year. Management believes that capital expenditures will be approximately \$5.0 million to \$6.0 million in 2016.

#### Contractual Obligations and Other Commitments

The following table includes information about the Company's contractual obligations that impact its short-term and long-term liquidity and capital needs. The table includes information about payments due under specified contractual obligations and is aggregated by type of contractual obligation. It includes the maturity profile of the Company's consolidated long-term debt, operating leases and other long-term liabilities.

At December 31, 2015, the Company's contractual obligations, including estimated payments by period, were as follows:

Payments Due In	Total	Less Than One Year	One to Three Years	Three to Five Years	More Than Five Years
Long-term debt obligations (excluding capital lease obligations) (a)	\$333.6	\$6.7	\$260.8	\$66.1	<b>\$</b> —
Interest payments on debt obligations (b)	88.5	30.8	55.9	1.8	
Capital lease obligations	0.4	0.3	0.1	_	
Operating lease obligations	65.7	12.9	21.0	15.6	16.2
Build-to-suit lease obligation (c)	19.1	0.7	2.3	2.4	13.7
Purchase obligations (d)	199.5	171.2	28.3		
Other (e)	1.6	1.6			
Total	\$708.4	\$224.3	\$368.4	\$85.9	\$29.9

Long-term debt obligation payment schedule shown reflects the Exchange Offer whereby the Company issued \$203.3 million aggregate principal amount of New Notes due 2018, leaving a \$6.7 million aggregate principal Existing Notes due 2016. The Company maintains the contractual right to exchange approximately \$3 million of the remaining Existing Notes due 2016 with New Notes due 2018 prior to their maturity date, although the exchange of this debt is not assumed in the table above. Borrowings outstanding on the Company's Revolving Credit Facility due December 10, 2019 will become due 91 days prior to the maturity date of the Company's \$6.7 million Existing Notes due December 15, 2016 or \$57.5 million Convertible Notes due December 15, 2017 if they have not been refinanced.

- Interest payments on debt obligations represent interest on all Company debt outstanding as of December 31, 2015 including the imputed interest on capital lease payments. The interest payment amounts related to the variable rate component of the Company's debt assume that interest will be paid at the rates prevailing at December 31, 2015. Future interest rates may change and actual interest payments could differ from those disclosed in the table above. The Company entered into a lease agreement for its new operating facility in Janesville, Wisconsin. For accounting purposes only, the Company has determined that this is a build-to-suit lease. Amounts represent future rent payments to be made on the lease which are allocated for accounting purposes between a reduction in the
- build-to-suit liability over the life of the build-to-suit lease obligation and interest expense.

  Purchase obligations consist of raw material purchases made in the normal course of business. The Company has contracts to purchase minimum quantities of material with certain suppliers. For each contractual purchase
- obligation, the Company generally has a purchase agreement from its customer for the same amount of material over the same time period.
- e)Other is comprised of deferred revenues that represent commitments to deliver products.

The table and corresponding footnotes above do not include \$30.8 million of non-current liabilities recorded on the consolidated balance sheets. These non-current liabilities consist of \$18.7 million of liabilities related to the Company's non-funded pension and postretirement benefit plans for which payment periods cannot be determined. Non-current liabilities also include \$4.2 million of deferred income taxes and \$7.9 million of other non-current liabilities, which were excluded from the table as the amounts due and timing of payments (or receipts) at future contract settlement dates cannot be determined. Included in the \$7.9 million of other non-current liabilities is \$5.5 million associated with the Company's withdrawal from a multi-employer pension plan for which the payment periods cannot be determined.

#### **Pension Funding**

The Company's funding policy on its defined benefit pension plans is to satisfy the minimum funding requirements of the Employee Retirement Income Security Act ("ERISA"). Future funding requirements are dependent upon various factors outside the Company's control including, but not limited to, fund asset performance and changes in regulatory or accounting requirements. Based upon factors known and considered as of December 31, 2015, the Company does not anticipate making significant cash contributions to the pension plans in 2016.

The investment target portfolio allocation for the Company-sponsored pension plans and supplemental pension plan focuses primarily on corporate fixed income securities that match the overall duration and term of the Company's

pension liability structure. Refer to "Retirement Plans" within Critical Accounting Policies and Note 9 - Employee Benefit Plans to the consolidated financial statements for additional details regarding other plan assumptions. Off-Balance Sheet Arrangements

With the exception of letters of credit and operating lease financing on certain equipment used in the operation of the business, it is not the Company's general practice to use off-balance sheet arrangements, such as third-party special-purpose entities or guarantees of third parties.

As of December 31, 2015, the Company had \$10.1 million of irrevocable letters of credit outstanding which primarily consisted of \$5.0 million for its new warehouse in Janesville, Wisconsin, \$2.0 million for collateral associated with commodity hedges and \$1.8 million for compliance with the insurance reserve requirements of its workers' compensation program.

The Company was party to a multi-employer pension plan in Ohio. In connection with the April 2015 restructuring plan, the Company elected to withdraw from the Ohio multi-employer pension plan. The liability associated with the withdrawal from this plan is estimated by the Company to be \$5.5 million at December 31, 2015 and has been charged to restructuring expense (income) in the Consolidated Statement of Operations for the year ended December 31, 2015. The Company incurred a withdrawal liability of \$0.7 million which was charged to restructuring expense (income) in the Consolidated Statement of Operations for the year ended December 31, 2013 related to its 2013 restructuring activities and subsequent withdrawal from a multi-employer pension plan for employees of a plant closed in California. With the withdrawal from the Ohio and California multi-employer plans, the Company does not participate in any multi-employer pension plans as of December 31, 2015.

Obligations of the Company associated with its leased equipment are disclosed under the Contractual Obligations and Other Commitments section.

**Critical Accounting Policies** 

The consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America, and include amounts that are based on management's estimates, judgments and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. The following is a description of the Company's accounting policies that management believes require the most significant judgments and estimates when preparing the Company's consolidated financial statements: Revenue Recognition — Revenue from the sale of products is recognized when the earnings process is complete and when the title and risk and rewards of ownership have passed to the customer, which is primarily at the time of shipment. Revenue recognized other than at time of shipment represented less than 2% of the Company's consolidated net sales for the years ended December 31, 2015, 2014 and 2013. Revenue from shipping and handling charges is recorded in net sales. Provisions for allowances related to sales discounts and rebates are recorded based on terms of the sale in the period that the sale is recorded. Management utilizes historical information and the current sales trends of the business to estimate such provisions. Actual results could differ from these estimates. The provisions related to discounts and rebates due to customers are recorded as a reduction within net sales in the Company's consolidated statements of operations and comprehensive loss.

The Company maintains an allowance for doubtful accounts related to the potential inability of our customers to make required payments. The allowance for doubtful accounts is maintained at a level considered appropriate based on historical experience and specific identification of customer receivable balances for which collection is unlikely. The provision for doubtful accounts is recorded in sales, general and administrative expense in the Company's consolidated statements of operations and comprehensive loss. Estimates of doubtful accounts are based on historical write-off experience as a percentage of net sales and judgments about the probable effects of economic conditions on certain customers, which can fluctuate significantly from year to year. The Company cannot be certain that the rate of future credit losses will be similar to past experience.

The Company also maintains an allowance for credit memos for estimated credit memos to be issued against current sales. Estimates of allowance for credit memos are based upon the application of a historical issuance lag period to the

average credit memos issued each month. If actual results differ significantly from historical experience, there could be a negative impact on the Company's operating results.

Income Taxes — The Company accounts for income taxes using the asset and liability method, under which deferred income tax assets and liabilities are recognized based upon anticipated future tax consequences attributable to

differences between the financial statement carrying amounts of assets and liabilities and their respective tax bases. The Company regularly reviews deferred tax assets to assess whether it is more-likely-than-not that the deferred tax assets will be realized and, if necessary, establish a valuation allowance for portions of such assets to reduce the carrying value.

For purposes of assessing whether it is more-likely-than-not that deferred tax assets will be realized, the Company considers the following four sources of taxable income for each tax jurisdiction: (a) future reversals of existing taxable temporary differences, (b) projected future earnings, (c) taxable income in carryback years, to the extent that carrybacks are permitted under the tax laws of the applicable jurisdiction, and (d) tax planning strategies, which represent prudent and feasible actions that a company ordinarily might not take, but would take to prevent an operating loss or tax credit carryforward from expiring unused. To the extent that evidence about one or more of these sources of taxable income is sufficient to support a conclusion that a valuation allowance is not necessary, other sources need not be considered. Otherwise, evidence about each of the sources of taxable income is considered in arriving at a conclusion about the need for and amount of a valuation allowance. See Note 11 - Income Taxes to the consolidated financial statements, for further information about the Company's valuation allowance assessments. The Company has incurred significant losses in recent years. The Company's operations in the United States and Canada continue to have cumulative pre-tax losses for the three-year period ended December 31, 2015. As a result of the Company now being in a net deferred tax asset position as of December 31, 2015 in these jurisdictions, coupled with the negative evidence of significant cumulative three-year pre-tax losses, the Company recognized a valuation allowance against its net deferred tax assets in the United States and Canada during the second and fourth quarter of 2015, respectively. The Company continues to maintain valuation allowances against its net deferred tax asset positions in China, France, and the UK due to negative evidence such as historical pre-tax and taxable losses. The Company is subject to taxation in the United States, various states and foreign jurisdictions. Significant judgment is required in determining the worldwide provision for income taxes and recording the related income tax assets and liabilities. It is possible that actual results could differ from the estimates that management has used to determine its consolidated income tax expense.

The Company accounts for uncertainty in income taxes by recognizing the financial statement benefit of a tax position only after determining that the relevant tax authority would more-likely-than-not sustain the position following an audit. For tax positions meeting the more-likely-than-not criteria, the amount recognized in the consolidated financial statements is the largest benefit that has a greater than 50 percent likelihood of being realized upon ultimate settlement with the relevant tax authority.

The Company's investment in the joint venture is through a 50% interest in a limited liability corporation (LLC) taxed as a partnership. The joint venture has two subsidiaries organized as individually taxed C-Corporations. The Company includes in its income tax provision the income tax liability on its share of the income of the joint venture and its subsidiaries. The income tax liability of the joint venture itself is generally treated as a current income tax expense and the income tax liability associated with the profits of the two subsidiaries of the joint venture is treated as deferred income tax expense. The Company cannot independently cause a dividend to be declared by one of the subsidiaries of the joint venture, therefore no benefit of a dividend received deduction can be recognized in the Company's tax provision until a dividend is declared. If one of the C-Corporation subsidiaries of the joint venture declares a dividend payable to the joint venture, the Company recognizes a benefit for the 80% dividends received deduction on its 50% share of the dividend.

Retirement Plans — The Company values retirement plan liabilities based on assumptions and valuations established by management. Future valuations are subject to market changes, which are not in the control of the Company and could differ materially from the amounts currently reported. The Company evaluates the discount rate and expected return on assets at least annually and evaluates other assumptions involving demographic factors, such as retirement age, mortality and turnover periodically, and updates them to reflect actual experience and expectations for the future. Actual results in any given year will often differ from actuarial assumptions because of economic and other factors.

Accumulated and projected benefit obligations are expressed as the present value of future cash payments which are discounted using the weighted average of market-observed yields for high quality fixed income securities with maturities that correspond to the payment of benefits. Lower discount rates increase present values and subsequent-year pension expense; higher discount rates decrease present values and subsequent-year pension expense. Discount rates used for determining the Company's projected benefit obligation for its pension plans were 4.00% and 3.75% at December 31, 2015 and 2014, respectively.

During the fourth quarter of 2015, the Company changed the methodology used to estimate the service and interest cost components of net periodic pension cost and net periodic postretirement benefit cost for the Company's pension and other postretirement benefit plans. Previously, the Company estimated such cost components utilizing a single weighted-average discount rate derived from the market-observed yield curves of high-quality fixed income securities used to measure the pension benefit obligation and accumulated postretirement benefit obligation. The new methodology utilizes a full yield curve approach in the estimation of these cost components by applying the specific spot rates along the yield curve to their underlying projected cash flows and provides a more precise measurement of service and interest costs by improving the correlation between projected cash flows and their corresponding spot rates. The change does not affect the measurement of the Company's pension obligation or accumulated postretirement benefit obligation. The Company has accounted for this change as a change in accounting estimate and it will be applied prospectively starting in 2016. The adoption of the spot rate approach is expected to decrease the service cost and interest cost components of net periodic pension and postretirement benefit costs by approximately \$1.2 million in 2016.

The Company's pension plan asset portfolio as of December 31, 2015 is primarily invested in fixed income securities with a duration of approximately 12 years. The assets generally fall within Level 2 of the fair value hierarchy. Assets in the Company's pension plans have earned approximately 8% since 2008 when the Company changed its target investment allocation to focus primarily on fixed income securities. In 2015, the pension plan assets lost approximately 2%. The target investment asset allocation for the pension plans' funds focuses primarily on corporate fixed income securities that match the overall duration and term of the Company's pension liability structure. There was a funding deficit of approximately 5% at both December 31, 2015 and December 31, 2014.

To determine the expected long-term rate of return on the pension plans' assets, current and expected asset allocations are considered, as well as historical and expected returns on various categories of plan assets.

The Company used the following weighted average discount rates and expected return on plan assets to determine the net periodic pension cost:

	2015	2014	
Discount rate	3.50 - 3.75%	4.50	%
Expected long-term rate of return on plan assets	5.25	% 5.25	%

Holding all other assumptions constant, the following table illustrates the sensitivity of changes to the discount rate and long-term rate of return assumptions on the Company's net periodic pension cost (amounts in millions):

	Impact on 2015
	Expenses - increase
	(decrease)
50 basis point decrease in discount rate	\$1.0
50 basis point increase in discount rate	\$(1.2)
50 basis point decrease in expected return on assets	\$0.9

Goodwill and Other Intangible Assets Impairment — The Company tests goodwill for impairment at the reporting unit level on an annual basis and more often if an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying value. The Company assesses, at least quarterly, whether any triggering events have occurred.

A two-step method is used for determining goodwill impairment. The first step is performed to identify whether a potential impairment exists by comparing each reporting unit's fair value to its carrying value. If the carrying value of a reporting unit exceeds its fair value, the next step it to measure the amount of impairment loss, if any.

The determination of the fair value of the reporting unit requires significant estimates and assumptions to be made by management. The fair value of each reporting unit is estimated using a combination of an income approach, which estimates fair value based on a discounted cash flow analysis using historical data, estimates of future cash flows and discount rates based on the view of a market participant, and a market approach, which estimates fair value using market multiples of various financial measures of comparable public companies. In selecting the appropriate

assumptions the Company considers: the selection of appropriate peer group companies; control premiums appropriate for acquisitions in the industry in which the Company competes; discount rates; terminal growth rates; long-term

projections of future financial performance; and relative weighting of income and market approaches. The long-term projections used in the valuation are developed as part of the Company's annual long-term planning process. The discount rates used to determine the fair values of the reporting units are those of a hypothetical market participant which are developed based upon an analysis of comparable companies and include adjustments made to account for any individual reporting unit specific attributes such as, size and industry.

The Company completed its December 1, 2015 annual goodwill impairment test for its Plastics reporting unit. No annual goodwill impairment testing was performed for the Metals reporting unit as of December 1, 2015, since the Metals reporting unit goodwill was completely written off as a result of the May 31, 2014 interim goodwill impairment testing and the Metals reporting unit had no indefinite lived intangible assets. As of December 1, 2015, the Plastics reporting unit had a goodwill balance of approximately \$13.0 million and no indefinite lived intangible assets. A combination of the income approach and the market approach was utilized to estimate the reporting unit's fair value. The Plastics reporting unit had an estimated fair value that exceeded its carrying value by 24.6%. Under the income approach, the following key assumptions were used in the Plastics reporting unit discounted cash flow analysis:

Discount rate	12.0	%
5-year revenue CAGR	3.2	%
Terminal growth rate	2.0	%

Under the market approach, the Company used a multiple of future earnings before interest, taxes, depreciation and amortization ("EBITDA") of 5.5 for the Plastics reporting unit. The Company considers several factors in estimating the EBITDA multiple including a reporting unit's market position, gross and operating margins and prospects for growth, among other factors.

If the Plastics reporting unit's carrying value exceeded its fair value, additional valuation procedures would have been required to determine whether the reporting unit's goodwill was impaired, and to the extent goodwill was impaired, the magnitude of the impairment charge.

Although the Company believes its estimates of fair value are reasonable, actual financial results could differ from those estimates due to the inherent uncertainty involved in making such estimates. Changes in assumptions concerning future financial results or other underlying assumptions could have a significant impact on either the fair value of the Plastics reporting unit, the amount of the goodwill impairment charge, or both. Future declines in the overall market value of the Company's equity may also result in a conclusion that the fair value of the Plastics reporting unit has declined below its carrying value.

The majority of the Company's recorded intangible assets were acquired as part of the Transtar and Tube Supply acquisitions in September 2006 and December 2011, respectively, and consist of customer relationships, non-compete agreements, trade names and developed technology. The initial values of the intangible assets were based on a discounted cash flow valuation using assumptions made by management as to future revenues from select customers, the level and pace of attrition in such revenues over time and assumed operating income amounts generated from such revenues. The intangible assets are amortized over their useful lives, which are 4 to 12 years for customer relationships, 3 years for non-compete agreements, 1 to 10 years for trade names and 3 years for developed technology. Useful lives are estimated by management and determined based on the timeframe over which a significant portion of the estimated future cash flows are expected to be realized from the respective intangible assets. Furthermore, when certain conditions or certain triggering events occur, a separate test for impairment, which is included in the impairment test for long-lived assets discussed below, is performed. If the intangible asset is deemed to be impaired, such asset will be written down to its fair value. In the fourth quarter of 2015, the Company determined that the customer relationships and trade names intangible assets associated with the Tube Supply acquisition were impaired and the full carrying values of these intangible assets were written down to zero. The non-compete agreements and developed technology intangible assets were fully amortized in the year ended December 31, 2014. See Note 3 - Goodwill and Intangible Assets to the consolidated financial statements for detailed information on goodwill and intangible assets.

Inventories — Inventories consist primarily of finished goods. During the fourth quarter of 2015, the Company elected to change its method of inventory costing for its U.S. metals inventory to the average cost method from the last-in first-out (LIFO) method. The Company's foreign metals operations also determine costs using the average cost method. The Company decided not to change its method of accounting for the Plastics' segment inventory as the Company is currently marketing its Plastic's segment for sale. After the sale of the Plastics segment, all of the Company's inventory will be accounted for using the average cost method. Prior to this change in accounting principle, at December 31, 2014, approximately 68% of the Company's inventories were valued at the lower of LIFO cost or market. The current

replacement cost of inventories at the Company's Plastics segment which are accounted for under the LIFO method exceeded book value by \$2,462 and \$2,682 at December 31, 2015 and 2014, respectively.

Inventories are stated at the lower of cost or market. The market price of metals is subject to volatility. During periods when open-market prices decline below net book value, we may need to record a provision to reduce the carrying value of our inventory. We analyze the carrying value of inventory for impairment if circumstances indicate impairment may have occurred. If an impairment occurs, the amount of impairment loss is determined by measuring the excess of the carrying value of inventory over the net realizable value of inventory.

The Company maintains an allowance for excess and obsolete inventory. The excess and obsolete inventory allowance is determined through the specific identification of material, adjusted for expected scrap value to be received, based upon product knowledge, estimated future demand, market conditions and an aging analysis of the inventory on hand. Inventory in excess of our estimated usage requirements is written down to its estimated net realizable value.

Long-Lived Assets — The Company's long-lived assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset or asset group to future net cash flows (undiscounted and without interest charges) expected to be generated by the asset or asset group. If future net cash flows are less than the carrying value, the asset or asset group may be impaired. If such assets are impaired, the impairment charge is calculated as the amount by which the carrying amount of the assets exceeds the fair value of the assets. Determining whether impairment has occurred typically requires various estimates and assumptions, including determining which undiscounted cash flows are directly related to the potentially impaired asset, the useful life over which cash flows will occur, their amount, and the asset's residual value, if any. The Company derives the required undiscounted cash flow estimates from historical experience and internal business plans.

In conjunction with the Company's plans to reduce its indebtedness and increase liquidity, in the fourth quarter of 2015, the Company made a decision to start exploring opportunities related to certain of its under-performing oil and gas inventory and equipment. In connection with this decision, the Company began marketing for sale the inventory and equipment of its Houston and Edmonton locations. In February 2016, the Company entered into an agreement to sell all of the inventory at the Houston and Edmonton locations as well as the Tube Supply trade name. The Company has further plans to close both of these locations. Given these factors, the Company determined that as of December 31, 2015 certain of its intangible assets including the Tube Supply customer relationships and trade name acquired in connection with the Tube Supply acquisition in 2011, no longer have a remaining useful life and a \$33.7 million non-cash impairment charge (none of which is deductible for tax purposes in 2015) was recorded for the year ended December 31, 2015. The non-cash impairment charge removed all the remaining finite-lived intangible assets associated with the Tube Supply acquisition, leaving only customer relationships intangible assets. The majority of the remaining customer relationships intangible assets were acquired as part of the acquisition of Transtar on September 5, 2006.

Due to continued sales declines, net losses and lower than projected cash flows, the Company tested its long-lived assets for impairment during the fourth quarter of 2015. Testing of the Company's other long-lived assets indicated that the undiscounted cash flows of those assets exceeded their carrying values, and the Company concluded that no impairment existed at December 31, 2015 and the remaining useful lives of its long-lived assets were appropriate. The Company also tested its long-lived assets for impairment at May 31, 2014, the date of the Company's interim goodwill impairment analysis, and in the second quarter of 2015 in conjunction with the announced restructuring activities. Both times, the Company concluded that no impairment existed and the remaining useful lives of its long-lived assets were appropriate. The Company will continue to monitor its long-lived assets for impairment.

Share-Based Compensation — The Company offers share-based compensation to executives, other key employees and directors. Share-based compensation expense is recognized ratably over the vesting period or performance period, as appropriate, based on the grant date fair value of the stock award. The Company may either issue shares from treasury or new shares upon share option exercise or award issuance. Management estimates the probable number of awards

which will ultimately vest when calculating the share-based compensation expense for its long-term compensation plans ("LTC Plans") and short-term incentive plans ("STI Plans"). As of December 31, 2015, the Company's weighted average forfeiture rate is approximately 46%. The actual number of awards that vest may differ from management's estimate.

Stock options and non-vested shares generally vest in one to three years for executives and employees and three years for directors. Stock options have an exercise price equal to the market price of the Company's stock on the grant date (options granted in 2015) or the average closing price of the Company's stock for the ten trading days preceding the grant date (options granted in 2010) and have a contractual life of eight to ten years. Stock options are valued

using a Black-Scholes option-pricing model. Non-vested shares are valued based on the market price of the Company's stock on the grant date.

The Company granted non-qualified stock options under its 2015 short-term incentive plan ("2015 STI Plan") and 2015 long-term compensation plan ("2015 LTC plan"). The grant date fair value of these stock option awards were estimated using a Black-Scholes option pricing model with the following assumptions:

	2015 STI Plan		2015 LTC Plan	
Expected volatility	56.1	%	55.7	%
Risk-free interest rate	1.8	%	1.8	%
Expected life (in years)	6.00		5.80	
Expected dividend yield			_	

Under the 2015 LTC Plans, the total potential award is comprised of non-qualified stock options and restricted share units ("RSUs"), which are time vested and once vested entitle the participant to receive one share of the Company's common stock. Under the 2014 and 2013 LTC Plans, the total potential award is comprised of restricted share units and performance share units ("PSUs") which are based on the Company's performance compared to target goals. The PSUs awarded are based on two independent conditions, the Company's relative total shareholder return ("RTSR"), which represents a market condition, and Company-specific target goals for Return on Invested Capital ("ROIC") as defined in the LTC Plans. RSUs generally vest in three years. RSU and ROIC PSU awards are valued based on the market price of the Company's stock on the grant date, and the value of RTSR PSU awards is estimated using a Monte Carlo simulation model.

No PSUs were awarded under the 2015 LTC plan. The grant date fair value of RTSR PSU awards under the active LTC Plans were estimated using a Monte Carlo simulation with the following assumptions:

	2014	2013	
Expected volatility	40.8	% 59.5	%
Risk-free interest rate	0.79	% 0.38	%
Expected life (in years)	2.77	2.82	
Expected dividend yield	<del>_</del>	_	

RTSR is measured against a group of peer companies either in the metals industry or in the industrial products distribution industry (the "RTSR Peer Group") over a three-year performance period as defined in the LTC Plans. The threshold, target and maximum performance levels for RTSR are the 25th, 50th and 75th percentile, respectively, relative to RTSR Peer Group performance. Compensation expense for RTSR PSU awards is recognized regardless of whether the market condition is achieved to the extent the requisite service period condition is met.

ROIC is measured based on the Company's average actual performance versus Company-specific goals as defined in each of the LTC Plans over a three-year performance period. Compensation expense recognized is based on management's expectation of future performance compared to the pre-established performance goals. If the performance goals are not expected to be met, no compensation expense is recognized for the ROIC PSU awards and any previously recognized compensation expense is reversed.

Final RTSR and ROIC PSU award vesting will occur at the end of the three-year performance period, and distribution of PSU awards granted under the LTC Plans are determined based on the Company's actual performance versus the target goals for a three-year performance period, as defined in each plan. Partial awards can be earned for performance that is below the target goal, but in excess of threshold goals; and award distributions up to twice the target can be achieved if the target goals are exceeded.

Unless covered by a specific change-in-control or severance arrangement, participants to whom RSUs, PSUs, stock options and non-vested shares have been granted must be employed by the Company on the vesting date or at the end of the performance period, as appropriate, or the award will be forfeited.

Fair Value of Financial Instruments — The three-tier value hierarchy the Company utilizes, which prioritizes the inputs used in the valuation methodologies, is:

Level 1—Valuations based on quoted prices for identical assets and liabilities in active markets.

Level 2—Valuations based on observable inputs other than quoted prices included in Level 1, such as quoted prices for similar assets and liabilities in active markets, quoted prices for identical or similar assets and liabilities in markets that are not active, or other inputs that are observable or can be corroborated by observable market data.

Level 3—Valuations based on unobservable inputs reflecting our own assumptions, consistent with reasonably available assumptions made by other market participants.

The fair value of cash, accounts receivable and accounts payable approximate their carrying values. The fair value of cash equivalents are determined using the fair value hierarchy described above. Cash equivalents consisting of money market funds are valued based on quoted prices in active markets and as a result are classified as Level 1.

The Company's pension plan asset portfolio as of December 31, 2015 and 2014 is primarily invested in fixed income securities, which generally fall within Level 2 of the fair value hierarchy. Fixed income securities are valued based on evaluated prices provided to the trustee by independent pricing services. Such prices may be determined by factors which include, but are not limited to, market quotations, yields, maturities, call features, ratings, institutional size trading in similar groups of securities and developments related to specific securities.

Fair value disclosures for the Senior Secured Notes are determined based on recent trades of the bonds and fall within Level 2 of the fair value hierarchy. The fair value of the Convertible Notes, which fall within Level 3 of the fair value hierarchy, is determined based on similar debt instruments that do not contain a conversion feature, as well as other factors related to the callable nature of the notes.

The main inputs and assumptions into the fair value model for the Convertible Notes at December 31, 2015 were as follows:

Company's stock price at the end of the period	\$1.59	
Expected volatility	67.80	%
Credit spreads	69.21	%
Risk-free interest rate	1.05	%

Given the nature and the variable interest rates, the Company has determined that the fair value of borrowings under the Revolving Credit Facility approximates the carrying value.

Fair value of commodity hedges is based on information which is representative of readily observable market data. Derivative liabilities associated with commodity hedges are classified as Level 2 in the fair value hierarchy.

Recent Accounting Pronouncements

See Note 1 - Basis of Presentation and Significant Accounting Policies to the consolidated financial statements for detailed information on recent accounting pronouncements.

ITEM 7A — Quantitative and Qualitative Disclosures about Market Risk

(Dollar amounts in millions)

The Company is exposed to interest rate, commodity price, and foreign exchange rate risks that arise in the normal course of business.

Interest Rate Risk — The Company is exposed to market risk related to its fixed rate and variable rate long-term debt. We do not utilize derivative instruments to manage exposure to interest rate changes. The market value of the Company's \$267.5 million of fixed rate long-term debt may be impacted by changes in interest rates.

The Company's interest rates on borrowings under its \$125 million revolving credit facility are subject to changes in the LIBOR and prime interest rates. There were \$66.1 million borrowings under the Company's revolving credit agreement as of December 31, 2015. A hypothetical 100 basis point increase on the Company's variable rate debt would result in \$0.7 million of additional interest expense on an annual basis based on interest expense incurred on the revolving credit facility in 2015.

Commodity Price Risk — The Company's raw material costs are comprised primarily of engineered metals and plastics. Market risk arises from changes in the price of steel, other metals and plastics. Although average selling prices generally increase or decrease as material costs increase or decrease, the impact of a change in the purchase price of materials is more immediately reflected in the Company's cost of materials than in its selling prices. The ability to pass surcharges on to customers immediately can be limited due to contractual provisions with those customers. Therefore, a lag may exist between when the surcharge impacts net sales and cost of materials, respectively, which could result in a higher or lower operating profit.

The Company has a commodity hedging program to mitigate risks associated with certain commodity price fluctuations. If the commodity prices hedged were to decrease hypothetically by 100 basis points, the 2015 unrealized loss recorded in cost of materials would have increased by an insignificant amount.

Foreign Currency Risk — The Company conducts the majority of its business in the United States but also has operations in Canada, Mexico, France, the United Kingdom, Spain, China and Singapore. The Company's results of operations historically have not been materially affected by foreign currency transaction gains and losses and, therefore, the Company has no financial instruments in place for managing the exposure to foreign currency exchange rates. The Company recognized \$6.3 million of foreign currency transaction losses during the year ended December 31, 2015.

As a result of the financing arrangements entered into during December 2011, the Company has certain outstanding intercompany borrowings denominated in the U.S. dollar at its Canadian and United Kingdom subsidiaries. These intercompany borrowings are not hedged and may cause foreign currency exposure, which could be significant, in future periods if they remain unhedged.

ITEM 8 — Financial Statements and Supplementary Data (Amounts in thousands, except par value and per share data)

A.M. Castle & Co. Consolidated Statements of Operations and Comprehensive Loss

	Year Ended De		
		2014 As	2013 As
	2015	•	Adjusted (Note
Net sales	\$770,758	1) \$979,837	1) \$1,053,066
	\$770,738	\$919,831	\$1,033,000
Costs and expenses: Cost of materials (exclusive of depreciation and amortization)	674,615	750,408	788,126
<del>-</del>	•		•
Warehouse, processing and delivery expense	114,734	140,559	140,934
Sales, general and administrative expense	95,479	112,465	113,405
Restructuring expense (income)	9,008		9,003
Depreciation and amortization expense	24,854	26,044	26,188
Impairment of intangible assets	33,742		
Impairment of goodwill		56,160	
Total costs and expenses	952,432	1,082,676	1,077,656
Operating loss			(24,590 )
Interest expense, net	41,980	40,548	40,542
Loss on extinguishment of debt	_	_	2,606
Other expense, net	6,306	4,323	1,924
Loss before income taxes and equity in earnings (losses) of joint venture	(229,960)	(147,710 )	(69,662 )
Income tax benefit	(21,621)	(20,631)	(23,142)
Loss before equity in earnings (losses) of joint venture			(46,520 )
Equity in earnings (losses) of joint venture		7,691	6,987
Net loss		•	(39,533)
	,	,	(,,
Basic loss per share	\$(8.91)	\$(5.11)	\$(1.70)
Diluted loss per share	· ·	· ·	\$(1.70)
Comprehensive loss:			
Foreign currency translation adjustments	\$(6,642)	\$(5,377)	\$(2,295)
Change in unrecognized pension and postretirement benefit costs,	0.027	(12.006	4.602
net of tax effect of \$0, \$8,449 and \$2,953	9,937	(12,996)	4,623
Other comprehensive (loss) income	3,295	(18,373)	2,328
Net loss	(209,765)	(119,388)	(39,533)
Comprehensive loss	\$(206,470)	\$(137,761)	\$(37,205)
The accompanying notes are an integral part of these statements.			

A.M. Castle & Co. Consolidated Balance Sheets

	December 31,	2014
	2015	2014 As adjusted (Note 1)
Assets		,
Current assets:		
Cash and cash equivalents	\$11,100	\$8,454
Accounts receivable, less allowances of \$3,440 and \$3,375, respectively	89,879	131,003
Inventories	235,443	359,630
Prepaid expenses and other current assets	11,523	9,458
Income tax receivable	346	2,886
Total current assets	348,291	511,431
Investment in joint venture	35,690	37,443
Goodwill	12,973	12,973
Intangible assets, net	10,250	56,555
Prepaid pension cost	8,422	7,092
Deferred income taxes	378	685
Other non-current assets	10,256	11,660
Property, plant and equipment:		
Land	2,869	4,466
Buildings	42,559	52,821
Machinery and equipment	177,803	183,923
Property, plant and equipment, at cost	223,231	241,210
Accumulated depreciation	(151,838)	(168,375)
Property, plant and equipment, net	71,393	72,835
Total assets	\$497,653	\$710,674
Liabilities and Stockholders' Equity		
Current liabilities:		
Accounts payable	\$56,272	\$68,782
Accrued payroll and employee benefits	11,246	9,332
Accrued and other current liabilities	17,324	18,338
Income tax payable	33	328
Current portion of long-term debt	7,012	737
Total current liabilities	91,887	97,517
Long-term debt, less current portion	314,761	309,377
Deferred income taxes	4,169	28,729
Build-to-suit liability	13,237	_
Other non-current liabilities	7,935	3,655
Pension and postretirement benefit obligations	18,676	18,747
Commitments and contingencies (Note 12)		
Stockholders' equity:		
Preferred stock, \$0.01 par value—9,988 shares authorized (including 400 Series B		
Junior Preferred \$0.00 par value shares); no shares issued and outstanding at		

December 31, 2015 and December 31, 2014, respectively Common stock, \$0.01 par value—60,000 shares authorized and 23,888 shares issued	I			
and 23,794 outstanding at December 31, 2015 and 23,630 shares issued and 23,559	238		236	
outstanding at December 31, 2014				
Additional paid-in capital	226,844		225,953	
(Accumulated deficit) retained earnings	(145,309	)	64,456	
Accumulated other comprehensive loss	(33,821	)	(37,116	)
Treasury stock, at cost—94 shares at December 31, 2015 and 71 shares at December	31	`	(880	`
2014	(904	,	(000)	,
Total stockholders' equity	46,988		252,649	
Total liabilities and stockholders' equity	\$497,653		\$710,674	
The accompanying notes are an integral part of these statements.				
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A.M. Castle & Co. Consolidated Statements of Cash Flows

	Year Ended De		2012		
	2015	2014 As Adjusted (Note	2013 As Adjusted (Note		
	2015	1)	1)		
Operating activities:		,	,		
Net loss	\$(209,765)	\$(119,388)	\$(39,533)		
Adjustments to reconcile net loss to net cash (used in) from					
operating activities:					
Depreciation and amortization	24,854	26,044	26,188		
Amortization of deferred loss (gain)	5	(261)	(1,214)		
Amortization of deferred financing costs and debt discount	8,355	8,064	7,914		
Impairment of intangible assets	33,742				
Impairment of goodwill	_	56,160	_		
Non-cash write-down of inventory	53,971	_	_		
(Gain) loss on sale of property, plant & equipment	(21,568	(5,603)	42		
Unrealized (gains) losses on commodity hedges	(600	(1,256)	358		
Unrealized foreign currency transaction losses	5,385	3,540	_		
Equity in losses (earnings) of joint venture	1,426	(7,691)	(6,987)		
Dividends from joint venture	316	12,127	3,963		
Pension curtailment	2,923	_	_		
Pension settlement	3,915	_	_		
Deferred income taxes	(23,842	(19,094)	(27,436)		
Share-based compensation expense	828	1,972	3,062		
Excess tax benefits from share-based payment arrangements		(76)	(420)		
Changes in assets and liabilities:					
Accounts receivable	37,063	(5,785)	9,279		
Inventories	63,986	(22,976)	96,234		
Prepaid expenses and other current assets	(7,884	(60)	1,402		
Other non-current assets	(520	1,686	1,470		
Prepaid pension costs	2,675	387	3,953		
Accounts payable	(4,461	2,630	(434)		
Accrued payroll and employee benefits	6,938	(230)	(1,892)		
Income tax payable and receivable	2,083	(772)	4,388		
Accrued and other current liabilities	(196	(3,493)	(2,854)		
Postretirement benefit obligations and other non-current liabilities	(1,762	(1,002)	(3,098)		
Net cash (used in) from operating activities	(22,133	(75,077)	74,385		
Investing activities:					
Capital expenditures	(8,250	(12,351)	(11,604)		
Proceeds from sale of property, plant and equipment	28,631	7,464	794		
Net cash from (used in) investing activities	20,381	(4,887)	(10,810 )		
Financing activities:					
Short-term debt repayments, net	_	_	(496)		
Proceeds from long-term debt	967,035	462,404	115,300		

Repayments of long-term debt	(960,962	) (403,811	) (170,345	)
Payments of build-to-suit liability	(500	) —		
Payment of debt issue costs		(627	) —	
Exercise of stock options		158	1,216	
Excess tax benefits from share-based payment arrangements		76	420	
Net cash from (used in) financing activities	5,573	58,200	(53,905	)
Effect of exchange rate changes on cash and cash equivalents	(1,175	) (611	) (448	)
Net change in cash and cash equivalents	2,646	(22,375	) 9,222	
Cash and cash equivalents—beginning of year	8,454	30,829	21,607	
Cash and cash equivalents—end of year	\$11,100	\$8,454	\$30,829	

See Note 1 - Basis of Presentation and Significant Accounting Policies to the consolidated financial statements for supplemental cash flow disclosures.

The accompanying notes are an integral part of these statements.

A.M. Castle & Co. Consolidated Statements of Stockholders' Equity

	Common Shares	Treas Share	•		ecCommor Stock	Treasu Stock	ry	Additional Paid-in Capital	(Accumulat Deficit) Retained Earnings	ed	Accumulate Other Comprehens Loss		e <sup>Total</sup>
Balance at January 1, 2013, as adjusted (Note 1)	23,211	(59	)	\$—	\$ 232	\$(679	)	\$219,619	\$ 223,377		\$ (21,071	)	\$421,478
Net loss									(39,533	)			(39,533 )
Foreign currency translation Change in unrecognized pension and											(2,295	)	(2,295 )
postretirement benefit costs, net of tax effect of \$2,953											4,623		4,623
Long-term								2,877					2,877
incentive plan								_,~					_,-,-,-
Exercise of stock options and other Balance at	260	(3	)		2	(88)	)	1,397					1,311
December 31, 2013, as adjusted	23,471	(62	)	\$—	\$ 234	\$(767	)	\$223,893	\$ 183,844		\$ (18,743	)	\$388,461
(Note 1) Net loss									(119,388	)			(119,388)
Foreign currency									( - )		(5,377	)	( <b>7.0</b>
translation											(3,377	,	(3,311 )
Change in													
unrecognized pension and postretirement benefit costs, \$8,449 tax effect											(12,996	)	(12,996 )
Long-term incentive plan								1,456					1,456
Exercise of stock options and other Balance at	159	(9	)		2	(113	)	604					493
December 31, 2014, as adjusted (Note 1)	23,630	(71	)	\$—	\$ 236	\$(880	)	\$225,953	\$ 64,456		\$ (37,116	)	\$252,649

Net loss						(209,765	)		(209,76	5)
Foreign currency							(6,642	`	(6,642	`
translation							(0,042	,	(0,042	,
Change in										
unrecognized										
pension and							0.027		0.027	
postretirement							9,937		9,937	
benefit costs, \$0										
tax effect										
Long-term					149				149	
incentive plan					149				149	
Exercise of stock	(22	`	2	(84	) 742				660	
options and other <sup>238</sup>	(23	)	2	(64	) 142				000	
Balance at										
December 31, 23,888	(94	) \$—	\$ 238	\$(964	) \$226,844	\$ (145,309	) \$ (33,821	)	\$46,988	3
2015										

The accompanying notes are an integral part of these statements.

#### A. M. Castle & Co.

Notes to Consolidated Financial Statements

(Amounts in thousands except par value and per share data)

(1) Basis of Presentation and Significant Accounting Policies

Nature of operations — A.M. Castle & Co. and its subsidiaries (the "Company") is a specialty metals and plastics distribution company serving principally the North American market. The Company has operations in the United States, Canada, Mexico, France, the United Kingdom, Spain, China and Singapore. The Company provides a broad range of product inventories as well as value-added processing and supply chain services to a wide array of customers, principally within the producer durable equipment, aerospace, heavy industrial equipment, industrial goods, construction equipment, oil and gas, retail, marine and automotive sectors of the global economy. Particular focus is placed on the aerospace and defense, power generation, mining, heavy industrial equipment, oil and gas, marine, office furniture and fixtures, safety products, life science applications, automotive and general manufacturing industries as well as general engineering applications.

The Company's corporate headquarters is located in Oak Brook, Illinois. The Company has 41 operational service centers located throughout North America (36), Europe (3) and Asia (2).

The Company purchases metals and plastics from many producers. Purchases are made in large lots and held in distribution centers until sold, usually in smaller quantities and often with value-added processing services performed. Orders are primarily filled with materials shipped from Company stock. The materials required to fill the balance of sales are obtained from other sources, such as direct mill shipments to customers or purchases from other distributors. Thousands of customers from a wide array of industries are serviced primarily through the Company's own sales organization.

Basis of presentation — The consolidated financial statements include the accounts of A. M. Castle & Co. and its subsidiaries over which the Company exhibits a controlling interest. The equity method of accounting is used for the Company's 50% owned joint venture, Kreher Steel Company, LLC ("Kreher"). All inter-company accounts and transactions have been eliminated.

The accompanying consolidated financial statements have been prepared on the basis of the Company continuing as a going concern for a reasonable period of time. The Company's principal sources of liquidity are cash flows from operations, and available borrowing capacity under its revolving credit facility. These have historically been sufficient to meet working capital needs, capital expenditures and debt service obligations. During the year ended December 31, 2015, the Company incurred a net loss from operations of \$209,765 (including non-cash charges of \$61,472 related to inventory and purchase commitments and \$33,742 related to an impairment of intangible assets) and used cash from operations of \$22,133. The Company's plan indicates that it will have sufficient cash flows from its operations to continue as a going concern. The Company's ability to have sufficient cash flows to continue as a going concern is based on plans that rely on certain underlying assumptions and estimates that may differ from actual results. The Company's plans also included the sale for cash of all of its remaining inventory at its Houston and Edmonton facilities and the sale of its wholly-owned subsidiary, TPI. Both of these actions were completed in the first quarter of 2016 (see Note 15 - Subsequent Events to the consolidated financial statements) and provide liquidity in addition to the forecasted operating cash flows to meet working capital needs, capital expenditures and debt service obligations for the next twelve months.

Use of estimates — The preparation of the consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates. The principal areas of estimation reflected in the consolidated financial statements are accounts receivable allowances, inventory reserves, goodwill and intangible assets, income taxes, pension and other post-employment benefits and share-based compensation.

Revenue recognition — Revenue from the sale of products is recognized when the earnings process is complete and when the title and risk and rewards of ownership have passed to the customer, which is primarily at the time of shipment. Revenue recognized other than at the time of shipment represented less than 2% of the Company's consolidated net sales for the years ended December 31, 2015, 2014 and 2013. Provisions for allowances related to sales discounts and rebates are recorded based on terms of the sale in the period that the sale is recorded. Management utilizes historical information and the current sales trends of the business to estimate such provisions. The provisions related

to discounts and rebates due to customers are recorded as a reduction within net sales in the Company's consolidated statements of operations and comprehensive loss.

Revenue from shipping and handling charges is recorded in net sales. Costs incurred in connection with shipping and handling the Company's products, which are related to third-party carriers or performed by Company personnel, are included in warehouse, processing and delivery expenses. For the years ended December 31, 2015, 2014 and 2013, shipping and handling costs included in warehouse, processing and delivery expenses were \$28,320, \$35,471 and \$35,171, respectively.

The Company maintains an allowance for doubtful accounts related to the potential inability of customers to make required payments. The allowance for doubtful accounts is maintained at a level considered appropriate based on historical experience and specific identification of customer receivable balances for which collection is unlikely. The provision for doubtful accounts is recorded in sales, general and administrative expense in the Company's consolidated statements of operations and comprehensive loss. Estimates of doubtful accounts are based on historical write-off experience as a percentage of net sales and judgments about the probable effects of economic conditions on certain customers.

The Company also maintains an allowance for credit memos for estimated credit memos to be issued against current sales. Estimates of allowance for credit memos are based upon the application of a historical issuance lag period to the average credit memos issued each month.

Accounts receivable allowance for doubtful accounts and credit memos activity is presented in the table below:

	2013	2014	2013	
Balance, beginning of year	\$3,375	\$3,463	\$3,529	
Add Provision charged to expense	805	465	484	
Recoveries	117	139	173	
Less Charges against allowance	(857	) (692	) (723	)
Balance, end of year	\$3,440	\$3,375	\$3,463	

Cost of materials — Cost of materials consists of the costs the Company pays for metals, plastics and related inbound freight charges. It excludes depreciation and amortization which are discussed below.

Operating expenses — Operating costs and expenses primarily consist of:

Warehouse, processing and delivery expenses, including occupancy costs, compensation and employee benefits for warehouse personnel, processing, shipping and handling costs;

Sales expenses, including compensation and employee benefits for sales personnel;

General and administrative expenses, including compensation for executive officers and general management, expenses for professional services primarily attributable to accounting and legal advisory services, bad debt expenses, data communication costs, computer hardware and maintenance expenses and occupancy costs for non-warehouse locations:

Restructuring activity, including gains on the sale of fixed assets and moving costs related to facility consolidations, employee termination and related benefits associated with salaried and hourly workforce reductions, lease termination costs, professional fees, and other exit costs;

Depreciation and amortization expenses, including depreciation for all owned property and equipment, and amortization of various intangible assets; and

Impairment of intangible assets and goodwill.

Cash equivalents — Cash equivalents are highly liquid, short-term investments that have an original maturity of 90 days or less.

Statement of cash flows — Non-cash investing and financing activities and supplemental disclosures of consolidated cash flow information are as follows:

	Year ended December 31,					
	2015	2014	2013			
Non-cash investing and financing activities:						
Capital expenditures financed by accounts payable	\$667	\$434	\$1,219			
Capital lease obligations	_	873	21			
Property, plant and equipment subject to build-to-suit lease	13,735		_			
Cash paid during the year for:						
Interest	32,934	32,278	33,266			
Income taxes	1,980	1,800	2,417			
Cash received during the year for:						
Income tax refunds	1,798	2,284	3,015			

Inventories — Inventories consist primarily of finished goods. During the fourth quarter of 2015, the Company elected to change its method of inventory costing for its U.S. metals inventory to the average cost method from the last-in first-out ("LIFO") method. The Company's foreign metals operations also determine costs using the average cost method. As discussed in Note 15 - Subsequent Events to the consolidated financial statements, the Company has agreed to sell its Plastics segment. As a result, the Company decided not to change its method of accounting for the Plastics' segment inventory. After the sale of the Plastics segment, all of the Company's inventory will be accounted for using the average cost method. Prior to this change in accounting principle, at December 31, 2014, approximately 68% of the Company's inventories were valued at the lower of LIFO cost or market.

The Company believes that the average cost method is preferable as it results in increased uniformity across the Company's global operations with respect to the method of inventory accounting, improves financial reporting by better reflecting the current value of inventory on the Consolidated Balance Sheets, more closely aligns the flow of physical inventory with the accounting for the inventory, provides better matching of revenues and expenses, aligns the Company's external reporting of inventory with its internal forecasting and budgeting for inventory, and improves transparency with how the market evaluates performance, including better comparability with many of the Company's peers. The Company applied this change in method of inventory costing by retrospectively adjusting the prior period financial statements. The cumulative effect of this accounting change resulted in a \$84,138 increase in retained earnings as of January 1, 2013.

As a result of the retrospective adjustment of the change in accounting principle, certain amounts in the Company's Consolidated Statements of Operations and Comprehensive loss for the years ended December 31, 2014 and 2013 were adjusted as follows:

	Year Ende	ed	December 3	31,	2014		Year Ended December 31, 2013					
	As originally reported		Effect of change		As adjuste	ed	As originally reported		Effect of change		As adjuste	ed
Cost of materials (exclusive of depreciation and amortization)	\$746,443		\$3,965		\$750,408		\$779,208		\$8,918		\$788,126	ı
Operating loss	(98,874	)	(3,965	)	(102,839	)	(15,672	)	(8,918	)	(24,590	)
Loss before income taxes and equity in earnings (losses) of joint venture	n(143,745	)	(3,965	)	(147,710	)	(60,744	)	(8,918	)	(69,662	)
Income tax expense (benefit)	(1,353	)	(19,278	)	(20,631	)	(19,795	)	(3,347	)	(23,142	)
Loss before equity in earnings (losses) of joint venture	(142,392	)	15,313		(127,079	)	(40,949	)	(5,571	)	(46,520	)
Net loss	(134,701	)	15,313		(119,388	)	(33,962	)	(5,571	)	(39,533	)
Basic and diluted loss per common share	\$(5.77	)	\$0.66		\$(5.11	)	\$(1.46	)	\$(0.24	)	\$(1.70	)
Change in unrecognized pension and postretirement benefit costs	(21,445	)	8,449		(12,996	)	4,623				4,623	
Other comprehensive (loss) income Comprehensive loss	(26,822 (161,523	)	8,449 23,762		(18,373 (137,761	)	2,328 (31,634	)	<u> </u>	)	2,328 (37,205	)

The Consolidated Balance Sheet at December 31, 2014 was adjusted as follows:

	December 31, 2014					
	As originally reported	Effect of change	As adjusted			
Inventories	\$236,932	\$122,698	\$359,630			
Deferred income tax liability	8,360	20,369	28,729			
(Accumulated deficit) retained earnings	(29,424)	93,880	64,456			
Accumulated other comprehensive loss	(45,565)	8,449	(37,116	)		

The consolidated Statements of Cash Flows for the years ended December 31, 2014 and 2013 were adjusted as follows:

	Year Ended	December 31,	2014	Year Ended December 31, 2013				
	As originally reported	Effect of change	As adjusted	As originally reported	Effect of change	As adjusted		
Net loss	\$(134,701)	\$15,313	\$(119,388)	\$(33,962)	\$(5,571)	\$(39,533)		
Deferred income taxes	184	(19,278)	(19,094)	(24,089)	(3,347)	(27,436)		
Increase (decrease) from changes in inventories	(26,941 )	3,965	(22,976 )	87,316	8,918	96,234		

The current replacement cost of inventories at the Company's Plastics segment which are accounted for under the LIFO method exceeded book value by \$2,462 and \$2,682 at December 31, 2015 and 2014, respectively.

The Company maintains an allowance for excess and obsolete inventory. The excess and obsolete inventory allowance is determined through the specific identification of material, adjusted for expected scrap value to be received, based on previous sales experience.

Excess and obsolete inventory allowance activity is presented in the table below:

	2015	2014	2013	
Balance, beginning of year	\$19,513	\$9,579	\$10,013	
Add Provision charged to expense	29,848	12,061	2,331	
Less Charges against allowance	(35,584	) (2,127	) (2,765	)
Balance, end of year	\$13,777	\$19,513	\$9,579	

2014

In the fourth quarter of 2015, the Company recognized a non-cash charge of \$61,472, primarily related to inventory and purchase commitments of the Company's Houston and Edmonton locations which the Company ceased operations at in February 2016. The non-cash charge is reported in cost of materials in the consolidated statement of operations and comprehensive loss for the year ended December 31, 2015.

Property, plant and equipment — Property, plant and equipment are stated at cost and include assets held under capital leases. Expenditures for major additions and improvements are capitalized, while maintenance and repair costs that do not substantially improve or extend the useful lives of the respective assets are expensed in the period in which they are incurred. When items are disposed, the related costs and accumulated depreciation are removed from the accounts and any gain or loss is reflected in income.

The Company provides for depreciation of plant and equipment sufficient to amortize the cost over their estimated useful lives as follows:

Buildings and building improvements	5-40 years
Plant equipment	5-20 years
Furniture and fixtures	2-10 years
Vehicles and office equipment	3-10 years

Leasehold improvements are depreciated over the shorter of their useful lives or the remaining term of the lease. Depreciation is calculated using the straight-line method and depreciation expense for 2015, 2014 and 2013 was \$14,207, \$14,414 and \$14,397, respectively.

Long-lived assets — The Company's long-lived assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset or asset group to future net cash flows (undiscounted and without interest charges) expected to be generated by the asset or asset group. If future net cash flows are less than the carrying value, the asset or asset group may be impaired. If such assets are impaired, the impairment charge is calculated as the amount by which the carrying amount of the assets exceeds the fair value of the assets. Determining whether impairment has occurred typically requires various estimates and assumptions, including determining which undiscounted cash flows are directly related to the potentially impaired asset, the useful life over which cash flows will occur, their amount, and the asset's residual value, if any. The Company derives the required undiscounted cash flow estimates from historical experience and internal business plans.

Goodwill and intangible assets — The Company tests goodwill for impairment at the reporting unit level on an annual basis at December 1 of each year and more often if an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying value. The Company assesses, at least quarterly, whether any triggering events have occurred.

A two-step method is used for determining goodwill impairment. The first step is performed to identify whether a potential impairment exists by comparing each reporting unit's fair value to its carrying value. If the carrying value of a reporting unit exceeds its fair value, the next step is to measure the amount of impairment loss, if any.

The determination of the fair value of the reporting units requires significant estimates and assumptions to be made by management. The fair value of each reporting unit is estimated using a combination of an income approach, which estimates fair value based on a discounted cash flow analysis using historical data, estimates of future cash flows and

discount rates based on the view of a market participant, and a market approach, which estimates fair value using market multiples of various financial measures of comparable public companies. In selecting the appropriate assumptions the Company considers: the selection of appropriate peer group companies; control premiums appropriate for acquisitions in the industry in which the Company competes; discount rates; terminal growth rates; long-term projections of future financial performance; and relative weighting of income and market approaches. The long-term projections used in the valuation are developed as part of the Company's annual long-term planning process. The discount rates used to determine the fair values of the reporting units are those of a hypothetical market participant which are developed based upon an analysis of comparable companies and include adjustments made to account for any individual reporting unit specific attributes such as, size and industry.

The majority of the Company's recorded intangible assets as of December 31, 2015 were acquired as part of the Transtar acquisition in September 2006 and consist of customer relationships. Intangible assets related to non-compete agreements and developed technology acquired in the Transtar acquisition and Tube Supply, Inc. ("Tube Supply") acquisition in 2011 were fully amortized in 2014. In 2015, the Company concluded that the remaining customer relationships and trade name intangible assets acquired in the Tube Supply acquisition were impaired and a \$33,742 non-cash impairment charge (none of which is deductible for tax purposes in 2015) was recorded for the year ended December 31, 2015. The non-cash impairment charge recorded removed all the remaining finite-lived intangible assets associated with the Tube Supply acquisition. The initial values of the intangible assets were based on a discounted cash flow valuation using assumptions made by management as to future revenues from select customers, the level and pace of attrition in such revenues over time and assumed operating income amounts generated from such revenues. These intangible assets are amortized over their useful lives, which are 4 to 12 years for customer relationships and 1 to 10 years for trade names. Useful lives are estimated by management and determined based on the timeframe over which a significant portion of the estimated future cash flows are expected to be realized from the respective intangible assets, Furthermore, when certain conditions or certain triggering events occur, a separate test for impairment, which is included in the impairment test for long-lived assets discussed above, is performed. If the intangible asset is deemed to be impaired, such asset will be written down to its fair value.

Income taxes — The Company accounts for income taxes under the asset and liability method, which requires the recognition of deferred tax assets and liabilities for the expected future tax consequences of events that have been included in the financial statements. Under this method, deferred tax assets and liabilities are determined based on the differences between the financial statement and the tax basis of assets and liabilities using enacted tax rates in effect for the year in which the differences are expected to reverse. The effect of a change in tax rates on deferred tax assets and liabilities is recognized in income in the period that includes the enactment date.

The Company records valuation allowances against its deferred tax assets when it is more likely than not that the amounts will not be realized. In making such a determination, the Company considers all available positive and negative evidence, including future reversals of existing taxable temporary differences, projected future taxable income, tax-planning strategies and recent results of operations. In the event the Company determines it would not be able to realize its deferred tax assets, a valuation allowance is recorded, which increases the provision for income taxes in the period in which that determination is made.

The Company has undistributed earnings of foreign subsidiaries of \$51,584 at December 31, 2015, for which deferred taxes have not been provided. Such earnings are considered indefinitely invested in the foreign subsidiaries. If such earnings were repatriated, additional tax expense may result, although due to the potential availability of foreign tax credits and other items, the calculation of such potential taxes is not practicable.

The Company's 50% ownership interest in Kreher (Note 2 - Joint Venture to the consolidated financial statements) is through a 50% interest in a limited liability company (LLC) taxed as a partnership. Kreher has two subsidiaries organized as individually taxed C-Corporations. The Company includes in its income tax provision the income tax liability on its share of Kreher income. The income tax liability of Kreher itself is generally treated as a current income tax expense and the income tax liability associated with the profits of the two subsidiaries of Kreher is treated as a deferred income tax expense. The Company cannot independently cause a dividend to be declared by one of

Kreher's subsidiaries, therefore no benefit of a dividend received deduction can be recognized in the Company's tax provision until a dividend is declared. If one of Kreher's C-Corporation subsidiaries declares a dividend payable to Kreher, the Company recognizes a benefit for the 80% dividends received deduction on its 50% share of the dividend. In the year ended December 31, 2015, the joint venture recognized a goodwill impairment charge of \$3,525 of which the Company recognized 50%, or \$1,763.

For uncertain tax positions, the Company applies the provisions of relevant authoritative guidance, which requires application of a "more likely than not" threshold to the recognition and derecognition of tax positions. The Company's ongoing assessments of the more likely than not outcomes of tax authority examinations and related tax positions

require significant judgment and can increase or decrease the Company's effective tax rate as well as impact operating results. Although the Company believes that the positions taken on previously filed tax returns are reasonable, it has established tax and interest reserves in recognition that various taxing authorities may challenge the positions taken, which could result in additional liabilities for taxes and interest.

The Company recognizes interest and penalties related to unrecognized tax benefits within income tax expense. Accrued interest and penalties are included within other long-term liabilities in the consolidated balance sheets.

Insurance plans — The Company is a member of a group captive insurance company (the "Captive") domiciled in Grand Cayman Island. The Captive reinsures losses related to certain of the Company's workers' compensation, automobile and general liability risks that occur subsequent to August 2009. Premiums are based on the Company's loss experience and are accrued as expenses for the period to which the premium relates. Premiums are credited to the Company's "loss fund" and earn investment income until claims are actually paid. For claims that were incurred prior to August 2009, the Company is self-insured. Self-insurance amounts are capped, for individual claims and in the aggregate, for each policy year by an insurance company. Self-insurance reserves are based on unpaid, known claims (including related administrative fees assessed by the insurance company for claims processing) and a reserve for incurred but not reported claims based on the Company's historical claims experience and development. The Company is self-insured for medical insurance for its domestic operations. Self-insurance reserves are maintained based on incurred but not paid claims based on a historical lag.

Foreign currency — For the majority of the Company's non-U.S. operations, the functional currency is the local currency. Assets and liabilities of those operations are translated into U.S. dollars using year-end exchange rates, and income and expenses are translated using the average exchange rates for the reporting period. The currency effects of translating financial statements of the Company's non-U.S. operations which operate in local currency environments are recorded in accumulated other comprehensive (loss) income, a separate component of stockholders' equity. Other than transaction losses related to unhedged intercompany financing arrangements between the United States and the United Kingdom and Canada, transaction gains or losses resulting from foreign currency transactions were not material for any of the years presented.

Loss per share — Diluted loss per share is computed by dividing net loss by the weighted average number of shares of common stock plus common stock equivalents. Common stock equivalents consist of employee and director stock options, restricted stock awards, other share-based payment awards, and contingently issuable shares related to the Company's Convertible Senior Notes ("Convertible Notes") which are included in the calculation of weighted average shares outstanding using the treasury stock method, if dilutive.

The following table is a reconciliation of the basic and diluted loss per share calculations:

	Year ended December 31,			
	2015	2014	2013	
Numerator:				
Net loss	\$(209,765	) \$(119,388	) \$(39,533	)
Denominator:				
Weighted average common shares outstanding	23,553	23,359	23,214	
Effect of dilutive securities:				
Outstanding common stock equivalents	_	_	_	
Denominator for diluted loss per share	23,553	23,359	23,214	
Basic loss per share	\$(8.91	) \$(5.11	) \$(1.70	)
Diluted loss per share	\$(8.91	) \$(5.11	) \$(1.70	)
Excluded outstanding share-based awards having an anti-dilutive effect	1,071	388	717	
Excluded "in the money" portion of Convertible Notes having an anti-dilutive effect	_	365	2,032	

The Convertible Notes are dilutive to the extent the Company generates net income and the average stock price during the annual period is greater than the conversion price of the Convertible Notes. The Convertible Notes are only dilutive for the "in the money" portion of the Convertible Notes that could be settled with the Company's stock.

Concentrations — The Company serves a wide range of customers within the producer durable equipment, aerospace, heavy industrial equipment, industrial goods, construction equipment, oil and gas, retail, marine and automotive sectors of the economy. Its customer base includes many Fortune 500 companies as well as thousands of medium and smaller sized firms spread across the entire spectrum of metals and plastics using industries. The Company's customer base is well diversified and, therefore, the Company does not have dependence upon any single customer or a few customers. No single customer represented more than 3% of the Company's 2015 total net sales. Approximately 72% of the Company's net sales are from locations in the United States.

Share-based compensation — The Company offers share-based compensation awards to executives, other key employees and directors. Share-based compensation expense is recognized ratably over the vesting period or performance period, as appropriate, based on the grant date fair value of the stock award. The Company may either issue shares from treasury or new shares upon share option exercise or award issuance. Management estimates the probable number of awards which will ultimately vest when calculating the share-based compensation expense for its LTC Plans and STI Plans. As of December 31, 2015, the Company's weighted average forfeiture rate is approximately 46%. The actual number of awards that vest may differ from management's estimate.

Stock options generally vest in one to three years for executives and employees and non-vested shares granted to directors vest in three years. Stock options have an exercise price equal to the closing price of the Company's stock on the date of grant (options granted in 2015) or the average closing price of the Company's stock for the 10 trading days preceding the grant date (options granted in 2010) and have a contractual life of eight to 10 years. Stock options are valued using a Black-Scholes option-pricing model. Non-vested shares are valued based on the market price of the Company's stock on the grant date. The Company granted non-qualified stock options under its short-term incentive plan and long-term compensation plan in 2015.

Under the 2015 LTC Plans, the total potential award is comprised of non-qualified stock options and RSUs, which are time vested and once vested entitle the participant to receive shares of the Company's common stock. Under the 2014 and 2013 LTC Plans, the total potential award is comprised of restricted share units and PSUs which are based on the Company's performance compared to target goals. The PSUs awarded are based on two independent conditions, the Company's RTSR, which represents a market condition, and Company-specific target goals for ROIC as defined in the LTC Plans. RSUs generally vest in three years. RSU and ROIC PSU awards are valued based on the market price of the Company's stock on the grant date, and the value of RTSR PSU awards is estimated using a Monte Carlo simulation model. No PSUs were awarded under the 2015 LTC plan.

RTSR is measured against a group of peer companies either in the metals industry or in the industrial products distribution industry (the "RTSR Peer Group") over a three-year performance period as defined in the LTC Plans. The threshold, target and maximum performance levels for RTSR are the 25th, 50th and 75th percentile, respectively, relative to RTSR Peer Group performance. Compensation expense for RTSR PSU awards is recognized regardless of whether the market condition is achieved to the extent the requisite service period condition is met.

ROIC is measured based on the Company's average actual performance versus Company-specific goals as defined in each of the LTC Plans over a three-year performance period. Compensation expense recognized is based on management's expectation of future performance compared to the pre-established performance goals. If the performance goals are not expected to be met, no compensation expense is recognized for the ROIC PSU awards and any previously recognized compensation expense is reversed.

Final RTSR and ROIC PSU award vesting will occur at the end of the three-year performance period, and distribution of PSU awards granted under the LTC Plans are determined based on the Company's actual performance versus the target goals for a three-year performance period, as defined in each plan. Partial awards can be earned for performance that is below the target goal, but in excess of threshold goals; and award distributions up to twice the target can be achieved if the target goals are exceeded.

Unless covered by a specific change-in-control or severance arrangement, participants to whom RSUs, PSUs, stock options and non-vested shares have been granted must be employed by the Company on the vesting date or at the end of the performance period, as appropriate, or the award will be forfeited.

New Accounting Standards Updates

Standards Updates Adopted

Effective December 31, 2015, the Company adopted Financial Accounting Standards Board ("FASB") Accounting Standards Update ("ASU") No. 2015-17, "Balance Sheet Classification of Deferred Taxes." This ASU requires entities to present deferred tax assets ("DTAs") and deferred tax liabilities ("DTLs") as noncurrent in a classified balance sheet.

It thus simplifies the current guidance, which requires entities to separately present DTAs and DTLs as current or noncurrent in a classified balance sheet. Netting of DTAs and DTLs by tax jurisdiction is still required under the new guidance. The consolidated balance sheet for the year ended December 31, 2014 has been retrospectively adjusted for the adoption of this ASU.

Concurrent with the Company's change in method of accounting for inventories for U.S. metals operations to the average cost method from the LIFO method, effective December 31, 2015 the Company adopted ASU No. 2015-11, "Simplifying the Measurement of Inventory." This ASU requires entities to measure most inventory at the lower of cost and net realizable value, thereby simplifying the current guidance under which an entity must measure inventory at the lower of cost or market (market in this context is defined as one of three different measures, one of which is net realizable value). The ASU does not apply to inventories that are measured by using either the LIFO method or the retail inventory method. The Company has prospectively applied this guidance to its consolidated balance sheet as of December 31, 2015 as it believes this change in accounting principle simplifies the measurement and reporting of the Company's inventory at lower of cost or market. The consolidated balance sheet for the year ended December 31, 2014 has not been retrospectively adjusted for the adoption of this ASU.

Effective January 1, 2015, the Company adopted ASU No. 2014-08, "Presentation of Financial Statements and Property, Plant and Equipment: Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity." ASU No. 2014-08 amends the definition of a discontinued operation, expands disclosure requirements for transactions that meet the definition of a discontinued operation and requires entities to disclose additional information about individually significant components that are disposed of or held for sale and do not qualify as discontinued operations. The adoption of this ASU did not have a material impact on the Company's financial condition or financial statement presentation.

Effective January 1, 2014, the Company adopted ASU No. 2013-11, "Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists." The amendments in this ASU require an entity to present an unrecognized tax benefit, or a portion of an unrecognized tax benefit, in the financial statements as a reduction to a deferred tax asset for a net operating loss carryforward, a similar tax loss, or a tax credit carryforward except when a net operating loss carryforward, a similar tax loss, or a tax credit carryforward is not available or when the deferred tax asset is not intended for this purpose. The adoption of this ASU did not have a material impact on the Company's financial condition or financial statement presentation. Standards Updates Issued Not Yet Effective

In February 2016, the FASB issued ASU No. 2016-02, "Leases (Topic 842)," which requires that lessees recognize assets and liabilities for leases with lease terms greater than twelve months in the statement of financial position. ASU 2016-02 also requires improved disclosures to help users of financial statements better understand the amount, timing and uncertainty of cash flows arising from leases. The update is effective for fiscal years beginning after December 15, 2018, including interim reporting periods within that reporting period. Early adoption is permitted. The Company is currently evaluating the impact the adoption of ASU 2016-02 will have on its consolidated financial statements. In April 2015, the FASB issued ASU No. 2015-03, "Simplifying the Presentation of Debt Issuance Costs." This new standard requires that debt issuance costs be presented in the balance sheet as a direct deduction from the carrying amount of debt liability, consistent with debt discounts or premiums, ASU No. 2015-15, "Presentation and Subsequent Measurement of Debt Issuance Costs Associated with Line-of-Credit Arrangements," was subsequently issued by the FASB to clarify the SEC staff's position on presenting and measuring debt issuance costs incurred in connection with line-of-credit arrangements, allowing an entity to defer and present debt issuance costs as an asset and subsequently amortizing the deferred debt issuance costs ratably over the term of the line-of-credit arrangement. The recognition and measurement guidance for debt issuance costs would not be affected by the amendments in ASU No. 2015-03. ASU No. 2015-03 is effective for annual reporting periods, and interim periods within those years, beginning after December 15, 2015. Upon adoption, the Company would reclassify its deferred debt issuance costs from other assets to long-term debt. If adopted as of December 31, 2015, the Company would have recorded a reduction in both other non-current assets and long-term debt of approximately \$5,750 and would have provided additional disclosure.

In August 2014, the FASB issued ASU No. 2014-15, "Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern," providing additional guidance surrounding the disclosure of going concern uncertainties in the financial statements and implementing requirements for management to perform interim and annual assessments of an entity's ability to continue as a going concern within one year of the date the financial statements are issued. The ASU is effective for annual reporting periods, and interim periods within those years, beginning after December 15, 2016. The Company will begin performing the periodic assessments required by the ASU on its effective date and is currently assessing whether the adoption of the ASU will result in additional disclosures.

In May 2014, the FASB issued ASU No. 2014-09, "Revenue from Contracts with Customers," related to revenue recognition. The underlying principle of the new standard is that a business or other organization will recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects what it expects in exchange for the goods or services. The standard also requires more detailed disclosures and provides additional guidance for transactions that were not addressed completely in prior accounting guidance. The ASU provides alternative methods of initial adoption. ASU 2015-14, "Deferral of the Effective Date," was issued in August 2015 to defer the effective date of ASU No. 2014-09 for public companies until annual reporting periods beginning after December 15, 2017. Early adoption is permitted for annual reporting periods beginning after December 15, 2016. The Company is currently reviewing the guidance and assessing the potential impact on its consolidated financial statements.

### (2) Joint Venture

Kreher Steel Company, LLC is a 50% owned joint venture of the Company. Kreher is a national distributor and processor of carbon and alloy steel bar products, headquartered in Melrose Park, Illinois.

The following information summarizes the Company's participation in the joint venture as of and for the year ended December 31:

2015

2014

	2010	201.	2015
Equity in earnings (losses) of joint venture	\$(1,426)	\$7,691	\$6,987
Investment in joint venture	35,690	37,443	41,879
Sales to joint venture	284	188	198
Purchases from joint venture	49	224	86
The following information summarizes financial data for this joint v	renture as of and	for the year ende	d December 31:
	2015	2014	2013
Revenues	\$160,104	\$259,487	\$230,351
Net income (loss)	(2,876)	15,555	13,720
Current assets	66,645	93,679	82,827
Non-current assets	22,777	26,377	25,615
Current liabilities	7,792	11,896	10,548
Non-current liabilities	11,287	35,469	16,103
Members' equity	70,343	72,691	81,791
Capital expenditures	2,176	3,042	1,789
Depreciation and amortization	2,390	2,294	2,217

#### (3) Goodwill and Intangible Assets

The changes in carrying amounts of goodwill during the years ended December 31, 2015 and 2014 were as follows:

	2015			2014			
	Metals	Plastics	Total	Metals	Plastics	Total	
	Segment	Segment	10001	Segment	Segment	10001	
Balance as of January 1:							
Goodwill	\$116,377	\$12,973	\$129,350	\$116,533	\$12,973	\$129,506	
Accumulated impairment losses	(116,377)		(116,377)	(60,217)		(60,217	)
Balance as of January 1		12,973	12,973	56,316	12,973	69,289	
Impairment charge		_	_	(56,160)	_	(56,160	)
Currency valuation		_	_	(156)	_	(156	)
Balance as of December 31:							
Goodwill	116,377	12,973	129,350	116,377	12,973	129,350	
Accumulated impairment losses	(116,377)		(116,377)	(116,377)		(116,377	)
Balance as of December 31	<b>\$</b> —	\$12,973	\$12,973	<b>\$</b> —	\$12,973	\$12,973	

The Company tests goodwill for impairment at the reporting unit level on an annual basis as of December 1 and more often if an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying value. The Company assesses, at least quarterly, whether any triggering events have occurred. A two-step method is used for determining goodwill impairment. The first step is performed to identify whether a potential impairment exists by comparing each reporting unit's fair value to its carrying value. If the carrying value of a reporting unit exceeds its fair value, the next step is to measure the amount of impairment loss, if any. During the second quarter of 2014, the Company concluded that under FASB Accounting Standards Codification ("ASC") 350, "Intangibles - Goodwill and Other," its unfavorable operating results could be indicators of impairment of its Metals reporting unit's goodwill and, therefore, performed an interim impairment analysis as of May 31, 2014 using the two-step quantitative analysis. Under the first step, the Company determined that the carrying value of the Metals reporting unit exceeded its estimated fair value requiring the Company to perform the second step of the analysis. The second step of the analysis included allocating the calculated fair value (determined in the first step) of the Metals reporting unit to its assets and liabilities to determine an implied goodwill value. The result of the second step was that the goodwill of the Metals reporting unit was impaired and a \$56,160 non-cash impairment charge (\$13,900 of which is deductible for tax purposes) was recorded during the three-month period ended June 30, 2014 to eliminate the Metals reporting unit goodwill. No interim impairment analysis was performed for the Plastics reporting unit as of May 31, 2014 as there were no indicators of impairment for the Plastics reporting unit. The Company completed its December 1, 2015 annual goodwill impairment test for its Plastics reporting unit and

there were no identified impairment charges.

The following summarizes the components of the Company's intangible assets at December 31, 2015 and 2014:

	2013		2014	
	<b>Gross Carrying</b>	Accumulated	<b>Gross Carrying</b>	Accumulated
	Amount	Amortization	Amount	Amortization
Customer relationships	\$69,425	\$59,175	\$116,268	\$64,922
Trade names	378	378	7,864	2,655
Total	\$69,803	\$59,553	\$124,132	\$67,577

In conjunction with the Company's plans to reduce its indebtedness and increase liquidity, in the fourth quarter of 2015 the Company made a decision to start exploring opportunities related to certain of its under-performing oil and gas inventory and equipment. In connection with this decision, the Company began marketing the sale of the inventory and equipment of its Houston and Edmonton locations. In February 2016, the Company entered into an agreement to sell all of the inventory at the Houston and Edmonton locations as well as the Tube Supply trade name. The Company has further plans to close both of these locations. Given these factors, the Company determined that as of December

31,2015, certain of its intangible assets including the Tube Supply customer relationships and trade name acquired

in connection with the Tube Supply acquisition in 2011, no longer have a remaining useful life and a \$33,742 non-cash impairment charge (none of which is deductible for tax purposes in 2015) was recorded for the year ended December 31, 2015. The entire non-cash impairment charge was recorded to the Company's Metals segment. The non-cash impairment charge removed all the remaining finite-lived intangible assets associated with the Tube Supply acquisition, leaving only customer relationships intangible assets. The majority of the remaining customer relationships intangible assets were acquired as part of the acquisition of Transtar on September 5, 2006. The weighted average amortization period for the remaining customer relationships intangible assets is 1.7 years. Due to the Company's continued sales declines, net losses and lower than projected cash flows, the Company tested its remaining long-lived assets for impairment during the fourth quarter of 2015. Testing of the Company's other long-lived assets indicated that the undiscounted cash flows of those assets exceeded their carrying values, and the Company concluded that no impairment existed at December 31, 2015 and the remaining useful lives of its long-lived assets were appropriate. The Company also tested its long-lived assets for impairment at May 31, 2014, the date of the Company's interim goodwill impairment analysis, and in the second quarter of 2015 in conjunction with the announced restructuring activities. Both times, the Company concluded that no impairment existed and the remaining useful lives of its long-lived assets were appropriate. The Company will continue to monitor its long-lived assets for impairment.

For the years ended December 31, 2015, 2014, and 2013, the aggregate amortization expense was \$10,647, \$11,630 and \$11,791, respectively.

The following is a summary of the estimated annual amortization expense for each of the next 5 years:

2016	\$6,137
2017	4,113
2018	<del>_</del>
2019	<del>_</del>
2020	<del>-</del>
(4) Debt	

Short-term and long-term debt consisted of the following at December 31, 2015 and 2014:

	2013	2014	
LONG-TERM DEBT			
12.75% Senior Secured Notes due December 15, 2016 <sup>(a)</sup>	\$6,681	\$210,000	
7.0% Convertible Notes due December 15, 2017	57,500	57,500	
12.75% Senior Secured Notes due December 15, 2018	203,319	_	
Revolving Credit Facility due December 10, 2019	66,100	59,200	
Other, primarily capital leases	428	1,257	
Less: unamortized discount	(12,255	) (17,843	)
Total debt	\$321,773	\$310,114	
Less: current portion	(7,012	) (737	)
Total long-term portion	\$314,761	\$309,377	

(a) 2015 balance represents the maximum aggregate principal amount of 12.75% Senior Secured Notes due December 15, 2016 as the Company maintains a contractual right to exchange approximately \$3,000 of the remaining 12.75% Senior Secured Notes due December 15, 2016 with new 12.75% Senior Secured Notes due December 15, 2018 prior to their maturity date.

During December 2011 the Company issued \$225,000 aggregate principal amount of 12.75% Senior Secured Notes due 2016, \$57,500 aggregate principal amount of 7.0% Convertible Senior Notes due 2017 (the "Convertible Notes") and entered into a \$100,000 senior secured asset based revolving credit facility (the "Revolving Credit Facility"). The Company incurred debt origination fees of \$18,136 associated with the debt transactions which are primarily being amortized using the effective interest method.

#### Secured Notes

In July 2012, the Company completed the exchange of \$225,000 principal amount of 12.75% Senior Secured Notes due 2016 (the "Secured Notes"), which are registered under the Securities Act of 1933, as amended (the "Securities Act"), for \$225,000 principal amount of outstanding 12.75% Senior Secured Notes due 2016, which had not been registered under the Securities Act. The Company did not receive any proceeds from the exchange offer. In November 2013, the Company purchased \$15,000 aggregate principal amount of its Secured Notes in the open market with available cash. The Secured Notes that were purchased by the Company were subsequently retired. The purchase of the Secured Notes resulted in a pre-tax loss on debt extinguishment of \$2,606 consisting of tender premiums, write off of unamortized debt issuance costs and tender expenses.

The Secured Notes have a maturity date of December 15, 2016. In February 2016, the Company completed a private exchange offer and consent solicitation (the "Exchange Offer") to certain eligible holders to exchange new 12.75% Senior Secured Notes due 2018 (the "New Secured Notes") for the Company's outstanding Secured Notes. In connection with the Exchange Offer, the Company issued \$203,319 aggregate principal amount of New Secured Notes, leaving \$6,681 aggregate principal amount of Secured Notes outstanding. In conjunction with the Exchange Offer, the Company solicited consents to certain proposed amendments to the Secured Notes and the related indenture (the "Existing Indenture") providing for, among other things, elimination of substantially all restrictive covenants and certain events of default in the Existing Indenture and releasing all of the collateral securing the Secured Notes and related guarantees.

The Company maintains the contractual right to exchange the remaining Secured Notes with New Secured Notes prior to their maturity date or the Company may redeem some or all of the Secured Notes at a redemption price of 100% of the principal amount, plus accrued and unpaid interest. The New Secured Notes have substantially the same terms as the Secured Notes except for the following principal differences (i) the New Secured Notes were offered pursuant to an exemption from the registration requirements of the Securities Act, and do not have the benefit of any exchange offer or other registration rights, (ii) the New Secured Notes effectively extend the maturity date of the Secured Notes to December 15, 2018, unless the Company is unable to both (a) complete the exchange of a portion of its Convertible Notes on or prior to June 30, 2016, and (b) redeem, on one or more occasions (each, a "Special Redemption"), an aggregate of not less than \$27,500 of aggregate principal amount of the New Secured Notes on or prior to October 31, 2016, using cash available to the Company and/or net proceeds from sales of assets of the Company or a Restricted Subsidiary outside the ordinary course of business (other than net proceeds derived from the sale of accounts receivable and inventory (the "Designated Asset Sale Proceeds")), subject to a penalty equal to 4.00% of the outstanding principal, payable in cash and/or stock, in the Company's sole discretion (the "Special Redemption Condition"), in which case the maturity date of the New Secured Notes will be September 14, 2017, (iii) the New Secured Notes provide that, whether or not the Special Redemption Condition is satisfied, the Company will have an obligation to effect Special Redemptions using Designated Asset Sale Proceeds or other permissible funds until such time as the aggregate amount of Special Redemptions equals \$40,000, (iv) the New Secured Notes contain modifications to the asset sale covenant providing that the Company shall not use any net proceeds from asset sales outside the ordinary course of business to redeem, repay or prepay the Secured Notes or the Convertible Notes, (v) the granting of a third-priority lien on the collateral securing the New Secured Notes for the benefit of new Convertible Notes is a permitted lien under the indenture and (vi) the New Secured Notes include an event of default if the Company does not complete the Private Convertible Note Exchanges (as defined below) by June 30, 2016, subject to certain

The New Secured Notes and the Secured Notes are fully and unconditionally guaranteed, jointly and severally, by certain 100% owned domestic subsidiaries of the Company (the "Note Guarantors"). The New Secured Notes and the related guarantees are secured by a lien on substantially all of the Company's and the Note Guarantors' assets, subject to certain exceptions and permitted liens pursuant to a pledge and security agreement. The terms of the New Secured Notes contain numerous covenants imposing financial and operating restrictions on the Company's business. These covenants place restrictions on the Company's ability and the ability of its subsidiaries to, among other things, pay

dividends, redeem stock or make other distributions or restricted payments; incur indebtedness or issue common stock; make certain investments; create liens; agree to payment restrictions affecting certain subsidiaries; consolidate or merge; sell or otherwise transfer or dispose of assets, including equity interests of certain subsidiaries; enter into transactions with affiliates, enter into sale and leaseback transactions; and use the proceeds of permitted sales of the Company's assets. Refer to Note 14 - Guarantor Financial Information to the consolidated financial statements. The Company may redeem some or all of the New Secured Notes at a redemption price of 100% of the principal amount, plus accrued and unpaid interest.

The New Secured Notes also contain a provision that allows holders of the New Secured Notes to require the Company to repurchase all or any part of the New Secured Notes if a change of control triggering event occurs. Under this

provision, the repurchase of the New Secured Notes will occur at a purchase price of 101% of the outstanding principal amount, plus accrued and unpaid interest, if any, on such New Secured Notes to the date of repurchase. In addition, upon certain asset sales, the Company may be required to offer to use the net proceeds thereof to purchase some of the New Secured Notes at 100% of the principal amount thereof, plus accrued and unpaid interest. The New Secured Notes require that the Company must make, subject to certain conditions, within 95 days of the end of each fiscal year beginning with the fiscal year ending December 31, 2016, an offer to purchase the New Secured Notes with i) 75% of excess cash flow (as defined in the New Secured Notes indenture) until the Company has offered to purchase up to \$50,000 in aggregate principal amount of the notes, ii) 50% of excess cash flow until the Company has offered to purchase up to \$75,000 in aggregate principal amount of the notes, iii) 25% of the excess cash flow until the Company has offered to purchase up to \$100,000 in aggregate principal amount of the notes and iv) 0% thereafter, in each case, at 103% of the principal amount, thereof, plus accrued and unpaid interest.

The Company pays interest on the New Secured Notes and the Secured Notes at a rate of 12.75% per annum in cash semi-annually. The Company paid interest of \$26,775, \$26,775 and \$28,548 on the Secured Notes during the years ended December 31, 2015, 2014 and 2013, respectively.

#### Convertible Notes

The \$57,500 Convertible Notes were issued pursuant to an indenture, dated as of December 15, 2011, among the Company, the Note Guarantors and U.S. Bank National Association, as trustee. The Convertible Notes were issued by the Company at an initial offering price equal to 100% of the principal amount.

The Convertible Notes will mature on December 15, 2017. The Company pays interest on the Convertible Notes at a rate of 7.0% per annum in cash semi-annually. The Company paid interest of \$4,025, \$4,025 and \$4,025 on the Convertible Notes during the years ended December 31, 2015, 2014 and 2013, respectively. The Convertible Notes are fully and unconditionally guaranteed, jointly and severally, on a senior unsecured basis by the Note Guarantors. The initial conversion rate for the Convertible Notes is 97.2384 shares of the Company's common stock per \$1 principal amount of Convertible Notes, equivalent to an initial conversion price of approximately \$10.28 per share of common stock. The conversion rate will be subject to adjustment, but will not be adjusted for accrued and unpaid interest, if any. In addition, if an event constituting a fundamental change occurs, the Company will in some cases increase the conversion rate for a holder that elects to convert its Convertible Notes in connection with such fundamental change. Upon conversion, the Company will pay and/or deliver, as the case may be, cash, shares of common stock or a combination of cash and shares of common stock, at the Company's election, together with cash in lieu of fractional shares.

Holders may convert their Convertible Notes at their option on any day prior to the close of business on the scheduled trading day immediately preceding June 15, 2017 only under the following circumstances: (1) during the five business-day period after any five consecutive trading-day period (the "measurement period") in which the trading price per note for each day of that measurement period was less than 98% of the product of the last reported sale price of the Company's common stock and the applicable conversion rate on each such day; (2) during any calendar quarter (and only during such calendar quarter) after the calendar quarter ended December 31, 2011, if the last reported sale price of the Company's common stock for 20 or more trading days (whether or not consecutive) during the period of 30 consecutive trading days ending on the last trading day of the immediately preceding calendar quarter is equal to or greater than 130% of the applicable conversion price in effect for each applicable trading day; (3) upon the occurrence of specified corporate events, including certain dividends and distributions; or (4) if the Company calls the Convertible Notes for redemption on or after December 20, 2015. The Convertible Notes will be convertible, regardless of the foregoing circumstances, at any time from, and including, June 15, 2017 through the second scheduled trading day immediately preceding the maturity date.

Upon a fundamental change and subject to certain exceptions, as defined in the Convertible Notes indenture, holders may require the Company to repurchase some or all of their Convertible Notes for cash at a repurchase price equal to 100% of the principal amount of the Convertible Notes being repurchased, plus any accrued and unpaid interest.

The Company could redeem the Convertible Notes prior to December 20, 2015. On or after December 20, 2015, the Company may redeem all or part of the Convertible Notes (except for the Convertible Notes that the Company is required to repurchase as described above) if the last reported sale price of the Company's common stock exceeds 135% of the applicable conversion price for 20 or more trading days in a period of 30 consecutive trading days ending on the trading day immediately prior to the date of the redemption notice. The redemption price will equal the sum of 100% of the principal amount of the Convertible Notes to be redeemed, plus accrued and unpaid interest, plus a "make-whole premium" payment. The Company must make the "make-whole" premium payments on all Convertible Notes

called for redemption including Convertible Notes converted after the date we delivered the notice of redemption. The Company will pay the redemption price in cash except for any non-cash portion of the "make-whole" premium. In January 2016, the Company entered into Transaction Support Agreements (the "Support Agreements") with holders (the "Supporting Holders") of \$51,600, or 89.7%, of the aggregate principal amount of the Convertible Notes. The Support Agreements provide for the terms of exchanges in which the Company has agreed to issue new 5.25% Senior Secured Convertible Notes due 2019 (the "New Convertible Notes") in exchange for outstanding Convertible Notes (the "Convertible Note Exchange").

Pursuant to the Support Agreements, the New Convertible Notes will mature on December 31, 2019, and will bear interest at a rate of 5.25% per annum, payable semi-annually in cash. For each \$1 principal amount of existing Convertible Notes validly exchanged in the Convertible Note Exchange, an exchanging holder of existing Convertible Notes will receive \$0.7 principal amount of New Convertible Notes, plus accrued and unpaid interest. The New Convertible Notes shall initially be convertible into shares of the Company's common stock at any time at a conversion price per share equal to \$2.25 and shall be subject to the same adjustment provisions contained in the existing Convertible Notes. All current and future guarantors of the New Secured Notes, the Secured Notes, the Revolving Credit Facility, and any other material indebtedness of the Company will guarantee the New Convertible Notes, subject to certain exceptions. The New Convertible Notes will be secured on a "silent" third-priority basis by the same collateral that secures the New Secured Notes. Upon conversion, the Company will pay and/or deliver, as the case may be, cash, shares of common stock or a combination of cash and shares of common stock, at the Company's election, together with cash in lieu of fractional shares. The value of shares of the Company's common stock for purposes of the settlement of the conversion right will be calculated as provided in the indenture for the existing Convertible Notes, using a 20 trading day period rather than a 40 trading day period for the observation period. Upon such conversion, the holder shall be entitled to receive an amount equal to the "make-whole" premium, payable in the form of cash, shares of the Company's common stock, or a combination of both, in the Company's sole discretion. The value of shares of Company common stock for purposes of calculating the "make-whole" premium will be based in the greater of (i) 130% of the conversion price then in effect and (ii) the volume weighted average price ("VWAP") of such shares for the observation period (using a 20 trading day period) as provided in the indenture for the existing Convertible Notes.

If the VWAP of the Company's common stock has been at least 130% of the conversion price then in effect for at least 20 trading days (whether or not consecutive) during any 30 consecutive trading day period (including the last trading day of such period) ending on, and including, the trading day immediately preceding the date on which such notice of redemption is provided, the Company shall have the right to redeem any or all of the New Convertible Notes at a price equal to (i) 100.0% of the aggregate principal amount thereof plus (ii) the "make-whole" premium. The redemption price can be paid in the form of cash, shares of the Company's common stock or a combination of both, at the Company's sole discretion. The value of shares of Company Common Stock will be based on the VWAP of such shares for the 20 trading days immediately preceding the date of redemption. Prior to the third trading day prior to the date of any such redemption, any New Convertible Notes called for redemption may be converted by the holder into shares of Company Common Stock at the Conversion Price then in effect.

Revolving Credit Facility

The Revolving Credit Facility consists of a \$125,000 senior secured asset-based revolving credit facility (subject to adjustment pursuant to a borrowing base described below), of which (a) up to an aggregate principal amount of \$20,000 will be available for a Canadian subfacility, (b) up to an aggregate principal amount of \$20,000 will be available for letters of credit and (c) up to an aggregate principal amount of \$10,000 will be available for swingline loans. Loans under the Revolving Credit Facility will be made available to the Company and certain domestic subsidiaries (the "U.S. Borrowers") in U.S. dollars and the Canadian Borrowers in U.S. dollars and Canadian dollars. In December 2014, the Company obtained an extension on its revolving credit facility, which extended the maturity date from December 15, 2015 to December 10, 2019 (or 91 days prior to the maturity date of the Company's Secured Notes or Convertible Notes if they have not been refinanced).

All obligations of the U.S. Borrowers under the Revolving Credit Facility are guaranteed on a senior secured basis by each direct and indirect, existing and future, domestic subsidiary of the U.S. Borrowers (the "U.S. Subsidiary Guarantors" and together with the U.S. Borrowers, the "U.S. Credit Parties"), subject to certain exceptions for immaterial subsidiaries. All obligations of the Canadian Borrowers under the Revolving Credit Facility are guaranteed on a senior secured basis by (a) each U.S. Credit Party and (b) each direct and indirect, existing and future, Canadian subsidiary of the Company (the "Canadian Subsidiary Guarantors" and together with the Canadian Borrowers, the "Canadian Credit Parties"; and the U.S. Credit Parties together with the Canadian Credit Parties, the "Credit Parties"), subject to certain exceptions.

All obligations under the Revolving Credit Facility are secured on a first-priority basis by a perfected security interest in substantially all assets of the Credit Parties (subject to certain exceptions for permitted liens). The Revolving Credit Facility will rank pari passu in right of payment with the Secured Notes, but, pursuant to the intercreditor agreement, the Secured Notes will be effectively subordinated to the indebtedness under the Revolving Credit Facility with respect to the collateral.

At the Company's election, borrowings under the Revolving Credit Facility will bear interest at variable rates based on (a) a customary base rate plus an applicable margin of between 0.50% and 1.00% (depending on quarterly average undrawn availability under the Revolving Credit Facility) or (b) an adjusted LIBOR rate plus an applicable margin of between 1.50% and 2.00% (depending on quarterly average undrawn availability under the Revolving Credit Facility). The weighted average interest rate on borrowings outstanding under the revolving credit facilities were 2.70%, 3.08% and 2.71% for the years ended December 31, 2015, 2014 and 2013, respectively. The Company will pay certain customary recurring fees with respect to the Revolving Credit Facility.

The Revolving Credit Facility permits the Company to increase the aggregate amount of the commitments under the Revolving Credit Facility from time to time in an aggregate amount for all such increases not to exceed \$50,000, subject to certain conditions. The existing lenders under the Revolving Credit Facility are not obligated to provide the incremental commitments. In January 2014, the Company partially exercised the accordion option under its revolving credit facility to increase the aggregate commitments by \$25,000. As a result, the Company's borrowing capacity increased from \$100,000 to \$125,000. The Company maintains the option to exercise the accordion for an additional \$25,000 of aggregate commitments in the future, assuming it meets certain thresholds for incurring additional debt. As of December 31, 2015, the Company did not meet the thresholds to exercise the additional \$25,000 accordion under the Revolving Credit Facility.

The Revolving Credit facility contains a springing financial maintenance covenant requiring the Company to maintain the ratio of EBITDA (as defined in the agreement) to fixed charges of 1.1 to 1.0 when excess availability is less than the greater of 10% of the calculated borrowing base (as defined in the agreement) or \$12,500. In addition, if excess availability is less than the greater of 12.5% of the calculated borrowing base (as defined in the agreement) or \$15,625, the lender has the right to take full dominion of the Company's cash collections and apply these proceeds to outstanding loans under the Revolving Credit Agreement. The Company's ratio of EBITDA to fixed charges was negative for the twelve months ended December 31, 2015. At this negative ratio, the Company's current maximum borrowing capacity would be \$96,239 before triggering full dominion of the Company's cash collections. As of December 31, 2015, the Company had \$30,139 of additional unrestricted borrowing capacity available under the Revolving Credit Facility.

Net interest expense reported on the consolidated statements of operations was reduced by interest income from investment of excess cash balances of \$10 in 2015, \$81 in 2014 and \$35 in 2013.

(5) Fair Value Measurements

The three-tier value hierarchy the Company utilizes, which prioritizes the inputs used in the valuation methodologies, is:

Level 1—Valuations based on quoted prices for identical assets and liabilities in active markets.

Level 2—Valuations based on observable inputs other than quoted prices included in Level 1, such as quoted prices for similar assets and liabilities in active markets, quoted prices for identical or similar assets and liabilities in markets that are not active, or other inputs that are observable or can be corroborated by observable market data.

Level 3—Valuations based on unobservable inputs reflecting our own assumptions, consistent with reasonably available assumptions made by other market participants.

The fair value of cash, accounts receivable and accounts payable approximate their carrying values. The fair value of cash equivalents are determined using the fair value hierarchy described above. Cash equivalents consisting of money market funds are valued based on quoted prices in active markets and as a result are classified as Level 1.

The Company's pension plan asset portfolio as of December 31, 2015 and 2014 is primarily invested in fixed income securities, which generally fall within Level 2 of the fair value hierarchy. Fixed income securities in the pension plan

asset portfolio are valued based on evaluated prices provided to the trustee by independent pricing services. Such prices may be determined by factors which include, but are not limited to, market quotations, yields, maturities, call features, ratings, institutional size trading in similar groups of securities and developments related to specific securities. Refer to Note 9 - Employee Benefit Plans to the consolidated financial statements for pension fair value disclosures.

#### Fair Value Measurements of Debt

The fair value of the Company's Secured Notes existing as of December 31, 2015 was estimated to be \$160,662 compared to a carrying value of \$210,000. The fair value for the Secured Notes is determined based on recent trades of the bonds on the open market and fall within Level 2 of the fair value hierarchy.

The fair value of the Convertible Notes, as of December 31, 2015 was estimated to be approximately \$21,966 compared to a carrying value of \$57,500. The fair value for the Convertible Notes, which fall within Level 3 of the fair value hierarchy, is determined based on similar debt instruments that do not contain a conversion feature, as well as other factors related to the callable nature of the notes.

The main inputs and assumptions into the fair value model for the Convertible Notes at December 31, 2015 were as follows:

Company's stock price at the end of the period	\$1.59	
Expected volatility	67.80	%
Credit spreads	69.21	%
Risk-free interest rate	1.05	%

Given the nature and the variable interest rates, the Company has determined that the fair value of borrowings under the Revolving Credit Facility approximates the carrying value.

## Fair Value Measurements of Commodity Hedges

The Company has a commodity hedging program to mitigate risks associated with certain commodity price fluctuations. At December 31, 2015, the Company had executed forward contracts that extend into 2016. The counterparty to these contracts is not considered a credit risk by the Company. At December 31, 2015 and 2014, the notional value associated with forward contracts was \$3,080 and \$7,486, respectively. The Company recorded, through cost of materials, realized and unrealized net losses of \$852, \$288 and \$2,141 during the years ended December 31, 2015, 2014 and 2013, respectively, as a result of the decline in the fair value of the contracts. As of December 31, 2015 and 2014, all commodity hedge contracts were in a liability position. As of December 31, 2015, the Company had a letter of credit outstanding for \$2,000 as collateral associated with commodity hedge contracts. The Company uses information which is representative of readily observable market data when valuing derivative liabilities associated with commodity hedges. The derivative liabilities are classified as Level 2 in the table below. The liabilities measured at fair value on a recurring basis were as follows:

	Level I	Level 2	Level 3	Total (")
As of December 31, 2015				
Derivative liability for commodity hedges	\$—	\$1,015	\$—	\$1,015
As of December 31, 2014				
Derivative liability for commodity hedges	<b>\$</b> —	\$1,615	\$	\$1,615

(a) As of December 31, 2015, the entire derivative liability for commodity hedges balance of \$1,015 is short-term and is included in accrued and other current liabilities in the Consolidated Balance Sheets. As of December 31, 2014, the short-term portion of the derivative liability for commodity hedges of \$1,137 is included in accrued and other current liabilities and the long-term portion of \$478 is included in other non-current liabilities in the Consolidated Balance Sheets.

#### (6) Lease Agreements

The Company has operating and capital leases covering certain warehouse and office facilities, equipment, automobiles and trucks, with the lapse of time as the basis for all rental payments.

The Company has determined that for accounting purposes its lease of its new operating facility in Janesville, Wisconsin is a build-to-suit lease. During the construction of this facility, which concluded in the fourth quarter of 2015, the Company assumed certain risks of certain construction cost overages and was, therefore, deemed to be the owner of the facility during the construction period. All costs of construction related to this facility are recognized as property, plant and equipment, with a related build-to-suit liability.

Taka1 (a)

Subsequent to the completion of construction, the Company did not qualify for sale-leaseback accounting because of provisions in the lease which constituted prohibited continuing involvement. As a result, the Company will amortize

the build-to-suit liability over the lease term and depreciate the building over the lease term. As of December 31, 2015, the Company has reflected \$13,237 as build-to-suit liability in the Consolidated Balance Sheets. Total gross value of property, plant and equipment under capital leases was \$2,109 and \$2,452 in 2015 and 2014, respectively.

Future minimum rental payments under leases that have initial or remaining non-cancelable lease terms in excess of one year as of December 31, 2015 are as follows:

Capital	Operating	Built-to-Suit
Leases	Leases	Lease
\$330	\$12,936	\$687
95	11,313	1,156
1	9,645	1,180
_	8,056	1,203
_	7,500	1,227
_	16,246	13,644
\$426	\$65,696	\$19,097
	Leases \$330 95 1 —	Leases       Leases         \$330       \$12,936         95       11,313         1       9,645         —       8,056         —       7,500         —       16,246

Total rental payments charged to expense were \$13,910 in 2015, \$14,173 in 2014, and \$15,062 in 2013. Lease extrication charges of \$444, \$186 and \$1,448 associated with restructuring activities in the Metals segment were charged to expense in 2015, 2014 and 2013, respectively, within restructuring expense (income) in the Consolidated Statements of Operations and Comprehensive Loss.

## (7) Stockholders' Equity

Accumulated other comprehensive loss as reported in the consolidated balance sheets as of December 31, 2015 and 2014 was comprised of the following:

	2015	2014	
Unrecognized pension and postretirement benefit costs, net of tax	\$(17,185	) \$(27,122	)
Foreign currency translation losses	(16,636	) (9,994	)
Total accumulated other comprehensive loss	\$(33,821	) \$(37,116	)

Changes in accumulated other comprehensive loss by component for the years ended December 31, 2015 and 2014 are as follows:

			nefit Pensic rement Iter		Foreign C	ur	rency Item	ıs	Total			
	2015		2014		2015		2014		2015		2014	
Balance as of January 1,	\$(27,122	)	\$(14,126	)	\$(9,994	)	\$(4,617	)	\$(37,116	)	\$(18,743	)
Other comprehensive loss before reclassifications	(966	)	(14,004	)	(6,642	)	(5,377	)	(7,608	)	(19,381	)
Amounts reclassified from accumulated other comprehensive loss, net of tax (a)	10,903		1,008		_		_		10,903		1,008	
Net current period other comprehensive income (loss)	9,937		(12,996	)	(6,642	)	(5,377	)	3,295		(18,373	)
Balance as of December 31,  (a) See reclassifications from accumulate accumulated other comprehensive loss	ed other co	mj	-	lo	ss table for	de		-		-	\$(37,116 om	)

Reclassifications from accumulated other comprehensive loss for the years ended December 31, 2015 and 2014 are as follows:

	Year ended December 31,		
	2015	2014	
Unrecognized pension and postretirement benefit items:			
Prior service cost (b)	\$(244	) \$(282	)
Actuarial loss (b)	(3,821	) (1,381	)
Recognition of curtailment loss (b)	(2,923	) —	
Recognition of settlement loss (b)	(3,915	) —	
Total before Tax	(10,903	) (1,663	)
Tax effect	_	655	
Total reclassifications for the period, net of tax	\$(10,903	) \$(1,008	)

<sup>(</sup>b) The prior service cost and actuarial loss components of accumulated other comprehensive loss are included in the computation of net periodic pension and postretirement benefit cost included in sales, general and administrative expense. The pension curtailment and settlement prior service cost components recognized are shown as restructuring expense (income) in the Consolidated Statements of Operations and Comprehensive loss for the year ended December 31, 2015.

(8) Share-based Compensation (stock option and share units amounts below are in thousands)

The consolidated compensation cost recorded for the Company's share-based compensation arrangements was \$828, \$1,972 and \$3,062 for 2015, 2014 and 2013, respectively. The total income tax benefit recognized in the consolidated statements of operations for share-based compensation arrangements was \$0, \$189 and \$1,141 in 2015, 2014 and 2013, respectively. All compensation expense related to share-based compensation arrangements is recorded in sales, general and administrative expense. The unrecognized compensation cost as of December 31, 2015 associated with all share-based payment arrangements is \$2,088 and the weighted average period over which it is to be expensed is 1.5 years.

## 2015 Short-Term Incentive Plan

On July 24, 2015, the Board of Directors of the Company approved certain revisions to the Company's 2015 STI Plan. Along with providing cash bonus opportunities, the revisions awarded 124 stock options to executive officers and other select personnel, which were granted under the Company's 2008 Omnibus Incentive Plan. The stock options vest in three equal installments over three years from the grant date and are exercisable immediately upon vesting. The strike price was equal to the closing price of the Company's stock on the date of grant. The term of the options is 10 years from the date of grant.

The weighted average grant date fair value of \$2.10 per share for the options granted under the 2015 STI Plan was estimated using the Black-Scholes option-pricing model with the following assumptions:

Expected volatility	56.1	%
Risk-free interest rate	1.8	%
Expected life (in years)	6.0	
Expected dividend yield	_	

Restricted Stock, Stock Option and Equity Compensation Plans – The Company maintains the 2008 A.M. Castle & Co. Omnibus Incentive Plan (amended and restated as of April 25, 2013) for the benefit of officers, directors and other key management employees. There is an aggregate amount of 3,350 authorized shares under this plan.

### Long-Term Compensation and Incentive Plans

On July 24, 2015, the Board of Directors of the Company approved equity awards under the Company's 2015 LTC Plan for executive officers and other select personnel. The 2015 LTC Plan awards included RSUs and non-qualified stock options.

On March 26, 2014, the Board of Directors of the Company approved equity awards under the Company's 2014 Long-Term Compensation Plan ("2014 LTC Plan") for executive officers and other select personnel. On March 6, 2013, the Board of Directors of the Company approved equity awards under the Company's 2013 Long-Term Compensation Plan ("2013 LTC Plan") for executive officers and other select personnel. Both the 2014 LTC Plan and the 2013 LTC Plan included RSUs and PSUs.

Each of the respective LTC Plans for 2015, 2014 and 2013 are subject to the terms of the Company's 2008 A.M. Castle & Co. Omnibus Incentive Plan, amended and restated as of April 25, 2013.

Restricted Share Units and Non-Vested Shares

The RSUs granted under the 2015 and 2014 LTC Plans will cliff vest on December 31, 2017 and December 31, 2016, respectively. Approximately 23 RSUs granted under the 2013 LTC Plan cliff vested on December 31, 2015. Each RSU that becomes vested entitles the participant to receive one share of the Company's common stock. The number of shares delivered may be reduced by the number of shares required to be withheld for federal and state withholding tax requirements (determined at the market price of Company shares at the time of payout).

The outstanding non-vested share balance consists of shares issued to the Board of Directors. Non-vested shares were issued to the directors during the second quarter of 2015, 2014 and 2013, respectively, and will cliff vest after three years in the second quarter of 2018, 2017 and 2016, respectively.

The grant date fair value of the RSUs and non-vested shares is established using the market price of the Company's stock on the date of grant.

A summary of the non-vested share and RSU activity is as follows:

	Non-Vested Shares			Restricted Share Units			
							Weighted-
	Shares		Weighted-Average		Grant Inite		Average Grant
	Silaics	Date Fair Value		te Fair Value	Omis		Date Fair
							Value
Outstanding at January 1, 2015	107		\$	14.21	199		\$14.67
Granted	149		\$	3.74	188		\$3.92
Forfeited	_		\$		(98	)	\$12.96
Vested	(86	) :	\$	13.01	(79	)	\$14.53
Outstanding at December 31, 2015	170		\$	10.08	210		\$5.91
Expected to vest at December 31, 2015	170		\$	10.08	106		\$5.30

The unrecognized compensation cost as of December 31, 2015 associated with RSU and non-vested share awards was \$1,051. The total fair value of shares vested during the years ended December 31, 2015, 2014 and 2013 was \$1,762, \$938 and \$1,106, respectively.

#### **Performance Shares**

PSU awards are based on two independent conditions, the Company's relative total shareholder return ("RTSR"), which represents a market condition, and Company-specific target goals for Return on Invested Capital ("ROIC") as defined in the LTC Plans.

There were no PSUs awarded by the Company under the 2015 LTC Plan. The status of PSUs that have been awarded as part of the active LTC Plans is summarized below as of December 31, 2015:

Plan Year	Grant Date Fair Value	Estimated Number of Performance Shares to be Issued	Maximum Number of Performance Shares that Could Potentially be Issued
2014 LTC Plan			
RTSR performance condition	\$20.16		69
ROIC performance condition	\$14.35		69
2013 LTC Plan			
RTSR performance condition	\$24.74		46
ROIC performance condition	\$16.29	_	46

The grant date fair values of PSU awards containing the RTSR performance condition were estimated using a Monte Carlo simulation with the following assumptions:

	2014	2013	
Grant Date Fair Value per Share Unit	\$20.16	\$24.74	
Expected volatility	40.8	% 59.5	%
Risk-free interest rate	0.79	% 0.38	%
Expected life (in years)	2.77	2.82	
Expected dividend yield	<del>_</del>	_	

The grant date fair values for PSU awards subject to the ROIC performance condition were established using the market price of the Company's common stock on the date of grant.

Final award vesting and distribution of performance awards at December 31, 2015 that were granted under the 2013 LTC Plan was determined based on the Company's actual performance versus the target goals for a three-year consecutive period (as defined in the 2013 Plan). Refer to the table above for the number of shares expected to be issued under 2013 LTC Plan. The unrecognized compensation cost as of December 31, 2015 associated with the 2014 LTC Plan performance share units is \$219.

#### **Stock Options**

In addition to the stock options granted under the 2015 STI Plan, the Company granted 583 stock options under the 2015 LTC Plan which vest in three equal installments during 2016, 2017 and 2018. The first installment will be exercisable 12 months after the date of grant and the remaining installments will be exercisable on February 25, 2017 and February 25, 2018, except for awards granted to the Company's President and Chief Executive Officer which become exercisable on April 17, 2017 and April 18, 2018. The strike price was equal to the closing price of the Company's stock on the date of grant. The term of the options is 10 years from the date of grant.

The weighted average grant date fair value of \$2.05 per share for the options granted under the 2015 LTC Plan was estimated using the Black-Scholes option-pricing model with the following assumptions:

Expected volatility	55.7	%
Risk-free interest rate	1.8	%
Expected life (in years)	5.8	
Expected dividend yield	_	

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A summary of stock option activity under all stock-based compensation plans is as follows:

	Shares	Weighted Average	Intrinsic Value	Weighted Average Remaining
		<b>Exercise Price</b>	value	Contractual Life
Stock options outstanding at January 1, 2015	82	\$13.62		
Granted	707	\$3.92		
Exercised	_	\$—		
Forfeited	(64)	\$5.03		
Expired	(34	\$14.77		
Stock options outstanding at December 31, 2015	691	\$4.43	<b>\$</b> —	9.2 years
Stock options exercisable at December 31, 2015	40	\$12.79	<b>\$</b> —	2.2 years
Stock options vested or expected to vest as of December 31, 2015	530	\$4.59	\$—	9.0 years

The total intrinsic value of options exercised during the years ended December 31, 2014 and 2013 was \$56 and \$914, respectively. There were no options exercised during the year ended December 31, 2015. The unrecognized compensation cost associated with stock options as of December 31, 2015 was \$818.

## (9) Employee Benefit Plans

#### Pension Plans

Certain employees of the Company are covered by Company-sponsored pension plans and a supplemental pension plan (collectively, the "pension plans"). These pension plans are defined benefit, noncontributory plans. Benefits paid to retirees are based upon age at retirement, years of credited service and average earnings. The Company also has a supplemental pension plan, which is a non-qualified, unfunded plan. The Company uses a December 31 measurement date for the pension plans.

The Company-sponsored pension plans are frozen for all employees except for employees represented by the United Steelworkers of America. The assets of the Company-sponsored pension plans are maintained in a single trust account.

The Company's funding policy is to satisfy the minimum funding requirements of the Employee Retirement Income Security Act of 1974, commonly called ERISA.

In conjunction with the restructuring activities in the second quarter of 2015, the Company recorded a pension curtailment charge of \$2,923 and a pension settlement charge of \$3,915 in the year ended December 31, 2015 related to the company-sponsored defined benefit plans.

2015

Components of net periodic pension plans cost were as follows:

	2015	2014	2013	
Service cost	\$549	\$453	\$699	
Interest cost	6,938	6,885	6,327	
Expected return on assets	(9,395	) (8,381	) (9,278	)
Amortization of prior service cost	244	282	322	
Amortization of actuarial loss	4,018	1,717	1,942	
Settlement charge	3,915	_		
Curtailment charge	2,923	_		
Net periodic pension plans cost	\$9,192	\$956	\$12	

The expected amortization of pension prior service cost and actuarial loss for the next fiscal year are \$200 and \$1,832, respectively.

The status of the pension plans at December 31, 2015 and 2014 were as follows:			
	2015	2014	
Change in projected benefit obligation:			
Projected benefit obligation at beginning of year	\$193,322	\$156,989	
Service cost	549	453	
Interest cost	6,938	6,885	
Settlement gain	(2,162	) —	
Curtailment loss	2,154	<u> </u>	
Plan change		719	
Benefit payments	(25,383	) (7,587	)
Actuarial (gain) loss	(12,477	) 35,863	,
Projected benefit obligation at end of year	\$162,941	\$193,322	
Change in plan assets:			
Fair value of plan assets at beginning of year	\$183,671	\$168,408	
Actual (loss) return on assets	(4,140	) 22,521	
Employer contributions	358	329	
Benefit payments	(25,383	) (7,587	)
Fair value of plan assets at end of year	\$154,506	\$183,671	
Funded status – net liability	\$(8,435	) \$(9,651	)
Amounts recognized in the consolidated balance sheets consist of:			
Prepaid pension cost	\$8,422	\$7,092	
Accrued liabilities	(362	) (322	)
Pension benefit obligations	(16,495	) (16,421	)
Net amount recognized	\$(8,435	) \$(9,651	)
Pre-tax components of accumulated other comprehensive loss:			
Unrecognized actuarial loss	\$(35,972	) \$(45,009	)
Unrecognized prior service cost	(717	) (1,731	)
Total	\$(36,689	) \$(46,740	)
Accumulated benefit obligation	\$162,290	\$192,638	
For the plans with an accumulated benefit obligation in excess of plan assets, the pro-	jected benefit o	bligation,	
accumulated benefit obligation and fair value of plan assets were \$62,953, \$62,302	and \$46,096, res	spectively, at	

For the plans with an accumulated benefit obligation in excess of plan assets, the projected benefit obligation, accumulated benefit obligation and fair value of plan assets were \$62,953, \$62,302 and \$46,096, respectively, at December 31, 2015 and \$66,341, \$65,657 and \$49,598, respectively, at December 31, 2014.

The assumptions used to measure the projected benefit obligations for the Company's defined benefit pension plans were as follows:

	20	15	2014
Discount rate	4.0	00%	3.75%
Projected annual salary increases	0 -	3.00%	0 - 3.00%
The assumptions used to determine net periodic pension cost were a	as follows:		
	2015	2014	2013
Discount rate	3.50 - 3.75%	4.50%	3.50 - 3.75%
Expected long-term rate of return on plan assets	5.25%	5.25%	5.25%
Projected annual salary increases	0 - 3.00%	0 - 3.00%	0 - 3.00%
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During the fourth quarter of 2015, the Company changed the methodology used to estimate the service and interest cost components of net periodic pension cost and net periodic postretirement benefit cost for the Company's pension and other postretirement benefit plans. Previously, the Company estimated such cost components utilizing a single weighted-average discount rate derived from the market-observed yield curves of high-quality fixed income securities used to measure the pension benefit obligation and accumulated postretirement benefit obligation. The new methodology utilizes a full yield curve approach in the estimation of these cost components by applying the specific spot rates along the yield curve to their underlying projected cash flows and provides a more precise measurement of service and interest costs by improving the correlation between projected cash flows and their corresponding spot rates. The change does not affect the measurement of the Company's pension obligation or accumulated postretirement benefit obligation. The Company has accounted for this change as a change in accounting estimate and it will be applied prospectively starting in 2016. The adoption of the spot rate approach is expected to decrease the service cost and interest cost components of net periodic pension and postretirement benefit costs by approximately \$1,200 in 2016.

The Company's expected long-term rate of return on plan assets is derived from reviews of asset allocation strategies and historical and anticipated future long-term performance of individual asset classes. The Company's analysis gives consideration to historical returns and long-term, prospective rates of return.

The Company's pension plan assets are allocated entirely to fixed income securities at December 31, 2015 and 2014. The Company's pension plans' funds are managed in accordance with investment policies recommended by its investment advisor and approved by the Human Resources Committee of the Board of Directors. The overall target portfolio allocation is 100% fixed income securities. These funds' conformance with style profiles and performance is monitored regularly by management, with the assistance of the Company's investment advisor. Adjustments are typically made in the subsequent quarters when investment allocations deviate from the target range. The investment advisor provides quarterly reports to management and the Human Resources Committee of the Board of Directors. The fair values of the Company's pension plan assets fall within the following levels of the fair value hierarchy as of December 31, 2015:

	Level 1	Level 2	Level 3	Total
Fixed income securities (a)	\$16,028	\$137,943	<b>\$</b> —	\$153,971
Accounts receivable – pending trades				535
Total				\$154 506

<sup>(</sup>a) Fixed income securities are comprised of corporate bonds (96%), government agencies securities (2%) and other fixed income securities (2%).

The fair values of the Company's pension plan assets fall within the following levels of the fair value hierarchy as of December 31, 2014:

	Level I	Level 2	Level 3	Total	
Fixed income securities (b)	\$15,839	\$167,882	\$—	\$183,721	
Accounts payable – pending trades				(50	)
Total				\$183,671	

<sup>(</sup>b) Fixed income securities are comprised of corporate bonds (75%), government bonds (17%), government agencies securities (4%) and other fixed income securities (4%).

The estimated future pension benefit payments are:

	1	1 2	
2016			\$8,193
2017			8,554
2018			8,786
2019			8,974
2020			9,181
2021 - 2025			48,380

The Company was party to a multi-employer pension plan in Ohio. In connection with the April 2015 restructuring plan, the Company has stated its intention to withdraw from the Ohio multi-employer pension plan. The liability associated with the withdrawal from this plan is estimated by the Company to be \$5,500 at December 31, 2015 and has been charged to restructuring expense (income) in the Consolidated Statements of Operations and Comprehensive Loss for the year ended December 31, 2015. The Company incurred a withdrawal liability of \$720 which was charged to restructuring expense (income) in the Consolidated Statement of Operations for the year ended December 31, 2013 related to its 2013 restructuring activities and subsequent withdrawal from a multi-employer pension plan for employees of a plant closed in California.

#### Postretirement Plan

The Company also provides declining value life insurance to its retirees and a maximum of three years of medical coverage to qualified individuals who retire between the ages of 62 and 65. The Company does not fund these benefits in advance, and uses a December 31 measurement date.

Components of net periodic postretirement plan (benefit) cost for 2015, 2014 and 2013 were as follows:

	2015	2014		2013	
Service cost	\$83	\$56		\$153	
Interest cost	79	76		148	
Amortization of actuarial gain	(197	) (336	)	(23	)
Net periodic postretirement plan (benefit) cost	\$(35	) \$(204	)	\$278	
The expected amortization of actuarial gain for the next fiscal y	ear is insignificar	nt.			
The status of the postretirement plan at December 31, 2015 and	l 2014 was as follo	ows:			
•		2015		2014	
Change in accumulated postretirement benefit obligations:					
Accumulated postretirement benefit obligation at beginning of	year	\$2,552		\$1,977	
Service cost		83		56	
Interest cost		79		76	
Benefit payments		(202	)	(224	)
Actuarial loss (gain)		(85	)	667	
Accumulated postretirement benefit obligation at end of year		\$2,427		\$2,552	
Funded status – net liability		\$(2,427	)	\$(2,552	)
Amounts recognized in the consolidated balance sheets consist	of:				
Accrued liabilities		\$(246	)	\$(226	)
Postretirement benefit obligations		(2,181	)	(2,326	)
Net amount recognized		\$(2,427	)	\$(2,552	)
Pre-tax components of accumulated other comprehensive loss:					
Unrecognized actuarial gain		\$2,024		\$2,137	
Total		\$2,024		\$2,137	
The assumed health care cost trend rates for medical plans at D	ecember 31 were	as follows:			
	2015	2014		2013	
Medical cost trend rate	6.50%	7.00%		7.50%	
Ultimate medical cost trend rate	5.00%	5.00%		5.00%	
Year ultimate medical cost trend rate will be reached	2019	2019		2019	
A 1% increase in the health care cost trend rate assumptions we	ould have increase	ed the accumulate	ed no	stretiremen	t

A 1% increase in the health care cost trend rate assumptions would have increased the accumulated postretirement benefit obligation at December 31, 2015 by \$103 with no significant impact on the annual periodic postretirement benefit cost. A 1% decrease in the health care cost trend rate assumptions would have decreased the accumulated

postretirement benefit obligation at December 31, 2015 by \$95 with no significant impact on the annual periodic postretirement benefit cost.

The weighted average discount rate used to determine the net periodic postretirement benefit costs and the accumulated postretirement benefit obligations were as follows:

	2015	2014	2013
Net periodic postretirement benefit costs	3.25%	4.00%	3.50%
Accumulated postretirement benefit obligations	3.50%	3.25%	4.00%

**Retirement Savings Plans** 

The Company's retirement savings plan for U.S. employees includes features under Section 401(k) of the Internal Revenue Code. The Company provides a 401(k) matching contribution of 100% of each dollar on eligible employee contributions up to the first 6% of the employee's pre-tax compensation. Company contributions cliff vest after two years of employment.

Effective July 1, 2012, the Company's 401(k) plan was amended to include the U.S. employees of Tube Supply. Employees were eligible to participate in the Company's 401(k) plan immediately. Tube Supply's existing plan assets were rolled over into the Company's 401(k) plan during 2012 as a result of this amendment.

The amounts expensed by the Company relating to its 401(k) plan and other international retirement plans were \$3,866, \$3,743 and \$4,265 for the years ended December 31, 2015, 2014 and 2013, respectively. (10) Restructuring Activity

The Company has implemented several restructuring plans over the last several years in an effort to adapt operations to market conditions. In the second quarter of 2015, the Company announced further organizational changes including further workforce reductions and the consolidation of more facilities in locations deemed to have redundant operations. Similar to the restructuring activities of 2013 and 2014, the consolidations and organizational changes announced in 2015 are part of the Company's overall plan to streamline the organizational structure, lower structural operating costs, and increase liquidity. Restructuring activity is included in the Company's Metals segment. There was not any restructuring activity in the Company's Plastic segment.

The Company incurred the following restructuring expense (income) during the years ended December 31, 2015, 2014 and 2013:

	Year Ended December 31,			
	2015	2014	2013	
Employee termination and related benefits (a)	\$17,012	\$937	\$2,702	
Lease termination costs	444	186	1,448	
Moving costs associated with plant consolidations	5,711	1,450	4,487	
Professional fees	1,804	_		
Gain on sale of fixed assets	(15,963	) (5,533	) —	
Other exit costs	_	_	366	
Total expense (income)	\$9,008	\$(2,960	) \$9,003	

<sup>&</sup>lt;sup>(a)</sup> Employee termination and related benefits primarily consists of severance and pension related costs. Included in the year ended December 31, 2015 was a pension curtailment charge of \$2,923, a pension settlement charge of \$3,915, and an estimated pension withdrawal liability charge of \$5,500 associated with the Company's withdrawal from a multi-employer plan. Included in the year ended December 31, 2013 was a multi-employer pension withdrawal liability charge of \$720.

Restructuring activity during the year ended December 31, 2015 that was associated with the April 2015 restructuring plan included employee termination and related benefits related to workforce reductions, lease termination costs, moving costs associated with plant consolidations, a gain on the sale of buildings and equipment, and professional fees. Also, in conjunction with the April 2015 plan, the Company recorded charges of \$25,656 for inventory which was identified to be scrapped or written down. Management decided it was more economically feasible to scrap aged material as opposed to expending the time and effort to sell such material in the normal course. The charge includes a provision for small pieces of inventory at closing branches which will not be moved, as well as, provisions for excess inventory levels based on estimates of current and future market demand. The inventory charge is reported in cost of materials in the Consolidated Statement of Operations and Comprehensive Loss for the year ended December 31, 2015.

Restructuring activity during the year ended December 31, 2014 consisted of a gain on the sale of fixed assets in Houston where the Company completed a plant consolidation, partially offset by employee termination and related benefits for the workforce reductions announced in June 2014, moving costs associated with plant consolidations announced in October 2013 and lease termination costs related to the restructuring activities announced in January 2013. All of the June 2014 announced restructuring activities are complete.

Restructuring activity during the year ended December 31, 2013 consisted of moving costs, employee termination and related benefits related to workforce reductions, lease termination costs, and other exit costs associated with the plant consolidations announced in January 2013 and October 2013. Included in the 2013 restructuring activity was a charge of \$1,236 for the write-off of small pieces of inventory at closing branches which could not be moved. The inventory charge is reported in cost of materials in the Consolidated Statement of Operations and Comprehensive Loss for the year ended December 31, 2013. The January 2013 and October 2013 announced restructuring activities are complete. For the year ended December 31, 2015, the Company recognized cumulative charges of \$50,627 related to restructuring activity under its 2015 restructuring plan which is consistent with expectations.

Restructuring reserve activity for the years ended December 31, 2015, 2014 and 2013 is summarized below:

		Period Activit	y			
	Balance January 1	Costs (gains)	Cash (payments) receipts		Impairment and non-cash settlements <sup>(c)</sup>	Balance December 31
2015 Activity:			_			
Employee termination and related benefits (a) (c)	<b>\$</b> —	\$17,012	\$(1,873	)	\$(6,838)	\$8,301
Lease termination costs (b)	636	444	(848	)	_	232
Moving costs associated with plant consolidations	_	5,711	(5,711	)	_	_
Professional Fees	_	1,804	(1,804	)	_	_
Gain on sale of fixed assets	_	(15,963)	15,963		_	_
Inventory adjustment	_	25,656			(25,656)	
Total 2015 Activity	\$636	\$34,664	\$5,727		\$(32,494)	\$8,533
2014 Activity:						
Employee termination and related benefits	\$129	\$937	\$(1,066	)	<b>\$</b> —	\$—
Lease termination costs	921	186	(471	)	_	636
Moving costs associated with plant consolidations	_	1,450	(1,450	)	_	_
Gain on sale of fixed assets	_	(5,533)	5,533		_	_
Total 2014 Activity	\$1,050	\$(2,960)	\$2,546		<b>\$</b> —	\$636
2013 Activity:						
Employee termination and related benefits	\$—	\$2,702	\$(2,573	)	<b>\$</b> —	\$129
Lease termination costs		1,448	(527	)		921
Moving costs associated with plant consolidations	_	4,487	(4,318	)	(169)	_
Inventory adjustment	_	1,236	_		(1,236)	
Other exit costs	_	366	(366	)	_	
Total 2013 Activity	<b>\$</b> —	\$10,239	\$(7,784	)	\$(1,405)	\$1,050

<sup>(</sup>a) As of December 31, 2015, the short-term employee termination and related benefits of \$2,801 is included in accrued payroll and employee benefits in the Condensed Consolidated Balance Sheets and the long-term portion associated liability associated with the Company's withdrawal from a multi-employer pension plan of \$5,500 is included in other non-current liabilities in the Condensed Consolidated Balance Sheets.

<sup>(</sup>b) Payments on certain of the lease obligations are scheduled to continue until 2016. Market conditions and the Company's ability to sublease these properties could affect the ultimate charge related to the lease obligations. Any potential recoveries or additional charges could affect amounts reported in the consolidated financial statements of future periods. As of December 31, 2015, the lease termination costs restructuring liability of \$232 is included in accrued and other current liabilities in the Consolidated Balance Sheets.

<sup>(</sup>c) Included in costs (gains) and non-cash settlements for 2015 restructuring activity are charges for pension curtailment and pension settlement of \$2,923 and \$3,915, respectively.

#### (11) Income Taxes

The components of loss before income taxes and equity in earnings (losses) of joint venture for the years ended December 31, 2015, 2014 and 2013 were as follows:

December 51, 2015, 2014 and 2015 were as follows.				
	2015	2014	2013	
Domestic	\$(196,410	) \$(116,869 )	\$(64,529	)
Non-U.S.	(33,550	) (30,841	(5,133	)
The provision (benefit) for income taxes for the years ending Decen	mber 31, 2015, 2	014 and 2013 cor	nsisted of the	
following components:				
	2015	2014	2013	
Federal				
current	<b>\$</b> —	\$—	\$(260	)
deferred	(19,975	) (23,040	(21,679	)
State				
current	72	361	1,312	
deferred	(705	) (3,959	(1,530	)
Foreign				
current	2,149	(1,898)	3,242	
deferred	(3,162	7,905	(4,227	)
	\$(21,621	) \$(20,631)	\$(23,142	)

The items accounting for differences between the income tax provision (benefit) computed at the federal statutory rate and the provision for income taxes for the years ended December 31, 2015, 2014 and 2013 were as follows:

	2015		2014		2013		
Federal income tax at statutory rates	\$(80,488	)	\$(51,699	)	\$(24,382	)	
State income taxes, net of federal income tax benefits	(8,834	)	(322	)	(2,012	)	
Permanent items:							
Dividends received deductions	_				(766	)	
Goodwill impairment	_		10,454				
Other permanent differences	2,380		285		(124	)	
Federal and state income tax on joint venture	(558	)	2,912		2,670		
Rate differential on foreign income	3,305		11,512		812		
Valuation allowance	63,511		4,888				
Audit settlements	171		99				
Other	(1,108	)	1,240		660		
Income tax (benefit) expense	\$(21,621	)	\$(20,631	)	\$(23,142	)	
Effective income tax expense rate	9.4	%	14.0	%	33.2	%	

Significant components of deferred tax assets and liabilities of December 31, 2015 and 2014 are as follows:

	2015	2014	
Deferred tax assets:			
Pension and postretirement benefits	\$4,139	\$4,714	
Deferred compensation	1,357	2,109	
Restructuring related and other reserves	842	943	
Alternative minimum tax and net operating loss carryforward	66,709	40,787	
Intangible assets and goodwill	5,993		
Other, net	3,399	1,833	
Deferred tax assets before valuation allowance	82,439	50,386	
Valuation allowance	(63,955	) (4,888	)
Total deferred tax assets	\$18,484	\$45,498	
Deferred tax liabilities:			
Depreciation	\$8,147	\$9,857	
Inventory	6,071	43,285	
Intangible assets and goodwill	_	9,129	
Convertible debt discount	4,075	5,644	
Other, net	3,982	5,627	
Total deferred tax liabilities	22,275	73,542	
Net deferred tax liabilities	\$3,791	\$28,044	

As of December 31, 2015, the Company had \$144,542 of federal and \$131,680 of state net operating loss carryforwards which will begin expiring in 2032 and 2017, respectively, \$2,010 of federal credits which will carry forward for an indefinite period and \$546 of state credit carryforwards which will begin expiring in 2024. The future utilization of a portion of the Company's federal and state net operating losses is expected to be limited by Internal Revenue Service ("IRS") Section 382 due to ownership changes in 2015; however, at this time that amount has not been quantified. As of December 31, 2015, the Company had of \$28,769 foreign net operating loss carryforwards of which a significant portion of which carry forward for an indefinite period.

The Company has incurred significant losses in recent years. The Company's operations in the United States and Canada continue to have cumulative pre-tax losses for the three-year period ended December 31, 2015. As a result of the Company now being in a net deferred tax asset position as of December 31, 2015 in these jurisdictions, coupled with the negative evidence of significant cumulative three-year pre-tax losses, the Company recognized a valuation allowance against its net deferred tax assets in the United States and Canada during the second and fourth quarter of 2015, respectively.

The Company continues to maintain valuation allowances against substantially all foreign deferred tax assets to reduce those deferred tax assets to amounts that are realizable either through future reversals of existing taxable temporary differences or through taxable income in carryback years for the applicable jurisdictions.

Activity in the Company's valuation allowances for the U.S. and non-U.S. operations were as follows for the years ended December 31, 2015, 2014 and 2013:

	2015	2014	2013
Domestic			
Balance, beginning of year	<b>\$</b> —	\$	<b>\$</b> —
Provision charged to expense	55,474		
Balance, end of year	\$55,474	<b>\$</b> —	<b>\$</b> —
Foreign			
Balance, beginning of year	\$4,888	\$	\$—
Impact of foreign exchange on beginning of year balance	(553	) —	
Provision charged to expense	4,146	4,888	
Balance, end of year	\$8,481	\$4,888	<b>\$</b> —

The Company is subject to taxation in the United States, state jurisdictions and foreign jurisdictions. Significant judgment is required in determining the worldwide provision for income taxes and recording the related income tax assets and liabilities. The Company recognizes the financial statement benefit of a tax position only after determining that the relevant tax authority would more-likely-than-not sustain the position following an audit. For tax positions meeting the more-likely-than-not criterion, the amount recognized in the financial statements is the largest benefit that has a greater than 50 percent likelihood of being realized upon ultimate settlement with the relevant tax authority.

In the ordinary course of business, the Company is subject to review by domestic and foreign taxing authorities, including the IRS. In general, the Company is no longer subject to audit by the IRS for tax years through 2011 and state, local or foreign taxing authorities for tax years through 2010. Various other taxing authorities are in the process of auditing income tax returns of the Company and its subsidiaries. The Company does not anticipate that any adjustments from the audits would have a material impact on its consolidated financial position, results of operations or cash flows.

In general, it is the practice and intention of the Company to reinvest the earnings of its non-U.S. subsidiaries in those operations. As of December 31, 2015, no provision has been made for U.S. income taxes and foreign withholding taxes related to the undistributed earnings of the Company's foreign subsidiaries of \$51,584 because those undistributed earnings are indefinitely reinvested outside the United States. The actual U.S. tax cost would depend on income tax laws and circumstances at the time of distribution. Determination of the amount of unrecognized U.S. deferred tax liability related to the undistributed earnings of the Company's foreign subsidiaries is not practical due to the complexities associated with the calculation.

#### (12) Commitments and Contingent Liabilities

As of December 31, 2015, the Company had \$10,092 of irrevocable letters of credit outstanding which primarily consisted of \$5,000 for its new warehouse in Janesville, Wisconsin, \$2,000 for collateral associated with commodity hedges and \$1,842 for compliance with the insurance reserve requirements of its workers' compensation insurance program.

As of December 31, 2015, the Company recognized a \$7,500 non-cash charge for losses on firm purchase commitments related to inventory on order to its Edmonton and Houston facilities. The non-cash loss has been recorded to cost of materials in the Consolidated Statements of Operations and Comprehensive Loss. The Company is party to a variety of legal proceedings and other claims, including proceedings by government authorities, which arise from the operation of its business. These proceedings are incidental and occur in the normal course of the Company's business affairs. The majority of these claims and proceedings relate to commercial disputes with customers, suppliers, and others; employment, including benefit matters; product quality; and environmental,

health and safety claims. It is the opinion of management that the currently expected outcome of these proceedings and claims, after taking into account recorded accruals and the availability and limits of our insurance coverage, will not have a material adverse effect on the consolidated results of operations, financial condition or cash flows of the Company.

### (13) Segment Reporting

The Company distributes and performs processing on both metals and plastics. Although the distribution processes are similar, the customer markets, supplier bases and types of products are different. Additionally, the Company's Chief Executive Officer, the chief operating decision-maker, reviews and manages these two businesses separately. As such, these businesses are considered reportable segments and are reported accordingly. Neither of the Company's reportable segments has any unusual working capital requirements.

In its Metals segment, the Company's marketing strategy focuses on distributing highly engineered specialty grades and alloys of metals as well as providing specialized processing services designed to meet very precise specifications. Core products include alloy, aluminum, stainless, nickel, titanium and carbon. Inventories of these products assume many forms such as plate, sheet, extrusions, round bar, hexagon bar, square and flat bar, tubing and coil. Depending on the size of the facility and the nature of the markets it serves, service centers are equipped as needed with bar saws, plate saws, oxygen and plasma arc flame cutting machinery, trepanning machinery, boring machinery, honing equipment, water-jet cutting, stress relieving and annealing furnaces, surface grinding equipment, CNC machinery and sheet shearing equipment. This segment also performs various specialized fabrications for its customers through pre-qualified subcontractors that thermally process, turn, polish, cut-to-length and straighten alloy and carbon bar. The Company's Plastics segment consists exclusively of a wholly-owned subsidiary, TPI. The Plastics segment stocks and distributes a wide variety of plastics in forms that include plate, rod, tube, clear sheet, tape, gaskets and fittings. Processing activities within this segment include cut-to-length, cut-to-shape, bending and forming according to customer specifications. The Plastics segment's diverse customer base consists of companies in the retail (point-of-purchase), automotive, marine, office furniture and fixtures, safety products, life sciences applications, and general manufacturing industries. TPI has locations throughout the upper northeast and midwest regions of the U.S. and one facility in Florida from which it services a wide variety of users of industrial plastics.

On March 11, 2016, the Company entered into an asset purchase agreement with an unrelated third-party for the sale of TPI. TPI represents the entirety of the the Company's Plastics segment and therefore, the Company will only have one reporting segment, the Metals segment, going forward. As of December 31, 2015, TPI did not meet the criteria to be classified as held for sale and accordingly its results are presented with continuing operations and the segment information presented below. The terms of the sale are discussed fully in Note 15 - Subsequent Events to the consolidated financial statements.

The accounting policies of all segments are the same as described in Note 1 - Basis of Presentation and Significant Accounting Policies to the consolidated financial statements. Management evaluates the performance of its business segments based on operating income.

The Company operates primarily in North America. No activity from any individual country outside the United States is material, and therefore, foreign activity is reported on an aggregate basis. Net sales are attributed to countries based on the location of the Company's subsidiary that is selling direct to the customer. Company-wide geographic data as of and for the years ended December 31, 2015, 2014 and 2013 are as follows:

	2015	2014	2013
Net sales			
United States	\$554,943	\$736,236	\$817,714
All other countries	215,815	243,601	235,352
Total	\$770,758	\$979,837	\$1,053,066
Long-lived assets			
United States	\$59,603	\$58,278	63,667
All other countries	11,790	14,557	13,027
Total	\$71,393	\$72,835	76,694

Segment information as	of and for the year	rs ended December 31	. 2015. 2014 an	d 2013 is as follows:

	Net Sales	Operating (Loss) Income (b)	)	Total Assets (b)	Capital Expenditures	Depreciation & Amortization
2015						
Metals segment	\$637,936	\$(177,087	)	\$404,936	\$7,171	\$23,317
Plastics segment	132,822	6,422		57,027	1,079	1,537
Other (a)	_	(11,009	)	35,690	_	_
Consolidated	\$770,758	\$(181,674	)	\$497,653	\$8,250	\$24,854
2014						
Metals segment	\$841,672	\$(98,673	)	\$612,261	\$11,184	\$24,380
Plastics segment	138,165	6,354		60,970	1,167	1,664
Other (a)	_	(10,520	)	37,443	_	_
Consolidated	\$979,837	\$(102,839	)	\$710,674	\$12,351	\$26,044
2013						
Metals segment	\$918,298	\$(20,489	)	\$707,233	\$10,181	\$24,579
Plastics segment	134,768	4,278		57,373	1,423	1,609
Other (a)	_	(8,379	)	41,879	_	_
Consolidated	\$1,053,066	\$(24,590	)	\$806,485	\$11,604	\$26,188

<sup>(</sup>a) "Other" – Operating loss includes the costs of executive, legal and elements of the finance department, which are shared by both the Metals and Plastics segments. The "Other" category's total assets consist of the Company's investment in joint venture.

Below are reconciliations of segment data to the consolidated loss before income taxes:

	2015		2014		2013	
Operating loss (a)	\$(181,674	)	\$(102,839	)	\$(24,590	)
Interest expense, net	41,980		40,548		40,542	
Loss on extinguishment of debt					2,606	
Other expense, net	6,306		4,323		1,924	
Loss before income taxes and equity in earnings (losses) of joint venture (a)	(229,960	)	(147,710	)	(69,662	)
Equity in earnings (losses) of joint venture	(1,426	)	7,691		6,987	
Consolidated loss before income taxes (a)	\$(231,386	)	\$(140,019	)	\$(62,675	)

<sup>(</sup>a) During the fourth quarter of 2015, the Company changed its method of accounting for U.S metals inventories, which were previously accounted for under LIFO method, to the average cost method. The change was applied retrospectively to the prior year financial information presented. See Note 1 for discussion of this accounting change and its related impact.

#### (14) Guarantor Financial Information

The Company's Senior Secured Notes are guaranteed by certain 100% directly owned subsidiaries of the Company (the "Guarantors"). As of December 31, 2015, the Guarantors included Total Plastics, Inc., Advanced Fabricating Technology, LLC, Keystone Tube Company, LLC and Paramont Machine Company, LLC, each of which fully and unconditionally guarantee the Senior Secured Notes on a joint and several basis.

<sup>(</sup>b) During the fourth quarter of 2015, the Company changed its method of accounting for U.S metals inventories, which were previously accounted for under LIFO method, to the average cost method. The change was applied retrospectively to the prior year financial information presented. See Note 1 for discussion of this accounting change and its related impact.

The accompanying financial statements have been prepared and presented pursuant to Rule 3-10 of SEC Regulation S-X "Financial Statements of Guarantors and Issuers of Guaranteed Securities Registered or Being Registered." The financial statements present condensed consolidating financial information for A. M. Castle & Co. (the "Parent"), the Guarantors, the non-guarantor subsidiaries (all other subsidiaries) and an elimination column for adjustments to arrive at the information for the Parent, Guarantors, and non-guarantors on a consolidated basis. The condensed consolidating

financial information has been prepared on the same basis as the consolidated statements of the Parent. The equity method of accounting is followed within this financial information.

During the fourth quarter of 2015, the Company changed its method of accounting for U.S metals inventories, which were previously accounted for under LIFO method, to the average cost method. The change was applied retrospectively to the prior year financial information presented. See Note 1 - Basis of Presentation and Significant Accounting Policies in the consolidated financial statements for discussion of this accounting change and its related impact.

Condensed Consolidating Balance Sheet As of December 31, 2015

	Parent	Guarantors	Non-Guarantors	Eliminations	Consolidated
Assets					
Current assets:					
Cash and cash equivalents	\$1,220	\$46	\$ 9,834	<b>\$</b> —	\$11,100
Accounts receivable, less allowance for doubtful accounts	39,448	16,697	33,734	_	89,879
Receivables from affiliates	759	36	_	(795	) —
Inventories	150,809	19,353	65,349	(68	) 235,443
Prepaid expenses and other current assets	3,996	1,099	6,774	_	11,869
Total current assets	196,232	37,231	115,691	(863	) 348,291
Investment in joint venture	35,690		_	_	35,690
Goodwill	_	12,973			12,973
Intangible assets, net	10,116		134		10,250
Other non-current assets	15,789		4,622	(1,355	) 19,056
Investment in subsidiaries	33,941		<u> </u>	(33,941	) —
Receivables from affiliates	118,478	69,359	_	(187,837	) —
Property, plant and equipment, net	52,770	6,833	11,790		71,393
Total assets	\$463,016	\$126,396	\$ 132,237	\$(223,996	\$497,653
Liabilities and Stockholders' Equit	ty				
Current liabilities:					
Accounts payable	\$32,707	\$10,666	\$ 12,899	<b>\$</b> —	\$56,272
Payables due to affiliates	759		36	(795	) —
Other current liabilities	21,121	1,904	5,578		28,603
Current portion of long-term debt	6,980		32		7,012
Total current liabilities	61,567	12,570	18,545	(795	) 91,887
Long-term debt, less current portion	314,746	_	15	_	314,761
Payables due to affiliates		14,123	173,715	(187,838	) —
Deferred income taxes		5,524		(1,355	) 4,169
Other non-current liabilities	39,715		133	_	39,848
Stockholders' equity (deficit)	46,988	94,179	(60,171)	(34,008	) 46,988
Total liabilities and stockholders' equity	\$463,016	\$126,396	\$ 132,237	\$(223,996	\$497,653

# Condensed Consolidating Balance Sheet As of December 31, 2014 (as adjusted)

	Parent	Guarantors	Non-Guarantors	Eliminations	Consolidated
Assets					
Current assets:					
Cash and cash equivalents	\$511	\$977	\$ 6,966	\$	\$8,454
Accounts receivable, less allowance for doubtful accounts	66,178	19,303	45,522	_	131,003
Receivables from affiliates	2,071	81		(2,152	) —
Inventories	265,012	19,320	75,366	(68	359,630
Prepaid expenses and other current assets	2,805	1,033	8,506	_	12,344
Total current assets	336,577	40,714	136,360	(2,220	511,431
Investment in joint venture	37,443			<del></del>	37,443
Goodwill	_	12,973	_	_	12,973
Intangible assets, net	42,772		13,783	_	56,555
Other non-current assets	18,441		996		19,437
Investment in subsidiaries	70,274			(70,274	) —
Receivables from affiliates	113,188	36,607	2,157	(151,952	) —
Property, plant and equipment, net	46,094	12,184	14,557	_	72,835
Total assets	\$664,789	\$102,478	\$ 167,853	\$(224,446	\$710,674
Liabilities and Stockholders' Equit	y				
Current liabilities:					
Accounts payable	\$41,613	\$8,055	\$ 19,114	<b>\$</b> —	\$68,782
Payables due to affiliates	2,071	_	81	(2,152	) —
Other current liabilities	18,841	3,065	6,092		27,998
Current portion of long-term debt	691	_	46		737
Total current liabilities	63,216	11,120	25,333	(2,152	97,517
Long-term debt, less current portion	307,327	_	2,050	_	309,377
Payables due to affiliates	_	5,581	146,371	(151,952	) —
Deferred income taxes	19,359	5,524	3,846	_	28,729
Other non-current liabilities	22,238	_	164	_	22,402
Stockholders' equity	252,649	80,253	(9,911)	(70,342	252,649
Total liabilities and stockholders' equity	\$664,789	\$102,478	\$ 167,853	\$(224,446	\$710,674

# Condensed Consolidating Statement of Operations and Comprehensive (Loss) Income For the year ended December 31, 2015

Net Sales	Parent \$435,736		Guarantors \$132,821		Non-Guarante \$ 215,815	ors		s )	Consolidated \$770,758	l
Costs and expenses:	, ,,,,,,,		+,		+ ===,===		+ (,	,	+ ,	
Cost of materials (exclusive of depreciation and amortization)	408,400		93,405		186,424		(13,614	)	674,615	
Warehouse, processing and delivery expense	77,283		11,838		25,613		_		114,734	
Sales, general and administrative expense	64,112		17,629		13,738				95,479	
Restructuring expense (income)	21,953		(14,325	)	1,380				9,008	
Depreciation and amortization expense	19,035		1,812		4,007				24,854	
Impairment of intangible assets	23,491				10,251				33,742	
Total costs and expenses	614,274		110,359		241,413		(13,614	)	952,432	
Operating (loss) income	(178,538	)	22,462		(25,598	)			(181,674	)
Interest expense, net	25,712		_		16,268				41,980	
Other expense, net			_		6,306				6,306	
(Loss) income before income taxes and										
equity in earnings (losses) of subsidiaries and joint venture	(204,250	)	22,462		(48,172	)	_		(229,960	)
Income tax (benefit) expense	(25,594	)	8,535		(4,562	)			(21,621	)
Equity in losses of subsidiaries	(29,683	)				,	29,683		_	,
Equity in losses of joint venture	(1,426	)							(1,426	)
Net (loss) income	(209,765	)	13,927		(43,610	)	29,683		(209,765	)
Tiet (1688) meome	(20),702	,	13,527		(13,010	,	27,000		(20),700	,
Comprehensive (loss) income:										
Foreign currency translation adjustments	(6,642	)	_		(6,642	)	6,642		(6,642	)
Change in unrecognized pension and postretirement benefit costs, net of tax	9,937		_		_		_		9,937	
Other comprehensive (loss) income	3,295		_		(6,642	)	6,642		3,295	
Net (loss) income	(209,765	)	13,927		(43,610	)	29,683		(209,765	)
Comprehensive (loss) income	\$(206,470	)	\$13,927		\$ (50,252	)	\$36,325		\$(206,470	)
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# Condensed Consolidating Statement of Operations and Comprehensive (Loss) Income For the year ended December 31, 2014 (as adjusted)

Not Color	Parent		Guarantors		ors			Consolidated	Į
Net Sales	\$609,507		\$138,165	\$ 243,658		\$(11,493	)	\$979,837	
Costs and expenses: Cost of materials (exclusive of depreciation and amortization)	464,069		97,981	199,851		(11,493	)	750,408	
Warehouse, processing and delivery expense	101,473		11,772	27,314		_		140,559	
Sales, general and administrative expense	71,659		18,303	22,503				112,465	
Restructuring expense (income)	(3,184	)		224				(2,960	)
Depreciation and amortization expense	19,592		2,201	4,251				26,044	
Impairment of goodwill	41,308			14,852				56,160	
Total costs and expenses	694,917		130,257	268,995		(11,493	)	1,082,676	
Operating (loss) income	(85,410	)	7,908	(25,337	)			(102,839	)
Interest expense, net	25,658			14,890				40,548	
Other expense, net				4,323				4,323	
(Loss) income before income taxes and									
equity in earnings (losses) of subsidiaries	(111,068	)	7,908	(44,550	)			(147,710	)
and joint venture									
Income tax (benefit) expense	(27,411	)	2,662	4,323		(205	)	(20,631	)
Equity in losses of subsidiaries	(43,422	)	_	_		43,422			
Equity in earnings of joint venture	7,691		_	_				7,691	
Net (loss) income	(119,388	)	5,246	(48,873	)	43,627		(119,388	)
Comprehensive (loss) income:	(5.277	`		(5.277	`	5 277		(5.277	`
Foreign currency translation adjustments	(5,377	)	_	(5,377	)	5,377		(5,377	)
Change in unrecognized pension and postretirement benefit costs, net of tax	(12,996	)	_	_		_		(12,996	)
Other comprehensive loss	(18,373	)		(5,377	)	5,377		(18,373	)
Net (loss) income	(119,388	)	5,246	(48,873	)	43,627		(119,388	)
Comprehensive (loss) income	\$(137,761	)	\$5,246	\$ (54,250	)	\$49,004		\$(137,761	)
84									

# Condensed Consolidating Statement of Operations and Comprehensive (Loss) Income For the year ended December 31, 2013 (as adjusted)

	Parent		Guarantors	Non-Guarant	ors				
Net Sales	\$711,942		\$134,768	\$ 236,714		\$(30,358	)	\$1,053,066	)
Costs and expenses:									
Cost of materials (exclusive of depreciation and amortization)	536,926		95,953	185,605		(30,358	)	788,126	
Warehouse, processing and delivery expense	104,897		12,104	23,933				140,934	
Sales, general and administrative expense	72,060		18,195	23,150				113,405	
Restructuring expense (income)	7,006		_	1,997				9,003	
Depreciation and amortization expense	19,977		2,154	4,057				26,188	
Total costs and expenses	740,866		128,406	238,742		(30,358	)	1,077,656	
Operating income (loss)	(28,924	)	6,362	(2,028	)			(24,590	)
Interest expense, net	25,760		_	14,782				40,542	
Loss on extinguishment of debt	2,606		_					2,606	
Other expense, net	_		_	1,924				1,924	
(Loss) income before income taxes and									
equity in earnings (losses) of subsidiaries and	1(57,290	)	6,362	(18,734	)			(69,662	)
joint venture									
Income tax (benefit) expense	(19,708	)	2,349	(5,783	)			(23,142	)
Equity in losses of subsidiaries	(8,938	)	_			8,938			
Equity in earnings of joint venture	6,987		_					6,987	
Net (loss) income	(39,533	)	4,013	(12,951	)	8,938		(39,533	)
Comprehensive (loss) income:									
Foreign currency translation adjustments	(2,295	)	_	(2,295	)	2,295		(2,295	)
Change in unrecognized pension and postretirement benefit costs, net of tax	4,623		_	_		_		4,623	
Other comprehensive (loss) income	2,328		_	(2,295	)	2,295		2,328	
Net (loss) income	(39,533	)	4,013	(12,951	)	8,938		(39,533	)
Comprehensive (loss) income	\$(37,205	)	\$4,013	\$ (15,246	)	\$11,233		\$(37,205	)

# Condensed Consolidating Statement of Cash Flows For the year ended December 31, 2015

	Parent		Guarantors		Non-Guaranto	ors	Eliminations		Consolidated	
Operating activities: Net (loss) income Equity in losses of subsidiaries	\$(209,765 29,683	)	\$13,927 —		\$ (43,610 —	)	\$29,683 (29,683	)	\$(209,765 —	)
Adjustments to reconcile net (loss) income to cash (used in) from operating activities	174,217		(8,590	)	22,005		_		187,632	
Net cash (used in) from operating activities	(5,865	)	5,337		(21,605	)	_		(22,133	)
Investing activities: Capital expenditures	(4,274	)	(2,158	)	(1,818	)	_		(8,250	)
Proceeds from sale of property, plant and equipment	8,520		20,100		11		_		28,631	
Net advances to subsidiaries	(5,291	)			_		5,291		_	
Net cash from (used in) investing activities	(1,045	)	17,942		(1,807	)	5,291		20,381	
Financing activities:										
Proceeds from long-term debt Repayments of long-term debt	967,035 (958,916	)	_		(2,046	)	_		967,035 (960,962	)
Net intercompany (repayments) borrowings	_	,	(24,210	)	29,501	,	(5,291	)	_	,
Other financing activities, net	(500	)							(500	)
Net cash from (used in) financing activities	7,619		(24,210	)	27,455		(5,291	)	5,573	
Effect of exchange rate changes on cash and cash equivalents	_				(1,175	)	_		(1,175	)
Net change in cash and cash equivalents	709		(931	)	2,868		_		2,646	
Cash and cash equivalents - beginning of year	511		977		6,966		_		8,454	
Cash and cash equivalents - end of year	\$1,220		\$46		\$ 9,834		\$—		\$11,100	
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# Condensed Consolidating Statement of Cash Flows For the year ended December 31, 2014 (as adjusted)

	Parent		Guarantors		Non-Guaranto	rs	Eliminations		Consolidated	
Operating activities: Net (loss) income Equity in losses of subsidiaries	\$(119,388 43,422	)	\$5,246 —		\$ (48,873 —	)	\$43,627 (43,422	)	\$(119,388 —	)
Adjustments to reconcile net (loss) income to cash from (used in) operating activities	35,682		(266	)	9,100		(205	)	44,311	
Net cash (used in) from operating activities Investing activities:	(40,284	)	4,980		(39,773	)	_		(75,077	)
Capital expenditures	(5,642	)	(1,530	)	(5,179	)			(12,351	)
Proceeds from sale of property, plant and equipment	7,464	,	_		_	,	_		7,464	
Net advances to subsidiaries	(25,941	)	_				25,941		_	
Net cash used in investing activities	s(24,119	)	(1,530	)	(5,179	)	25,941		(4,887	)
Financing activities:										
Proceeds from long-term debt	459,406				2,998				462,404	
Repayments of long-term debt	(402,774	)	_		(1,037	)	_		(403,811	)
Net intercompany (repayments) borrowings	_		(2,968	)	28,909		(25,941	)	_	
Other financing activities, net	(393	)							(393	)
Net cash from (used in) financing activities	56,239		(2,968	)	30,870		(25,941	)	58,200	
Effect of exchange rate changes on cash and cash equivalents	_		_		(611	)	_		(611	)
Net change in cash and cash equivalents	(8,164	)	482		(14,693	)	_		(22,375	)
Cash and cash equivalents - beginning of year	8,675		495		21,659		_		30,829	
Cash and cash equivalents - end of year	\$511		\$977		\$ 6,966		\$—		\$8,454	
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# Condensed Consolidating Statement of Cash Flows For the year ended December 31, 2013 (as adjusted)

	Parent		Guarantors		Non-Guaranton	ſS	Eliminations	Consolidated	
Operating activities: Net (loss) income Equity in earnings of subsidiaries	\$(39,533 8,938	)	\$4,013 —		\$ (12,951 —	)	\$8,938 (8,938)	\$(39,533 —	)
Adjustments to reconcile net (loss) income to cash from operating activities	92,236		1,298		20,384		_	113,918	
Net cash from operating activities Investing activities:	61,641		5,311		7,433		_	74,385	
Capital expenditures	(6,700	)	(1,466	)	(3,438	)	_	(11,604	)
Proceeds from sale of property, plant and equipment	778		9		7		_	794	
Net cash used in investing activities Financing activities:	s(5,922	)	(1,457	)	(3,431	)	_	(10,810	)
Proceeds from long-term debt	115,300		_		_		_	115,300	
Repayments of long-term debt	(166,190	)			(4,155	)	_	(170,345	)
Net intercompany (repayments) borrowings	(1,896	)	(4,262	)	6,158		_	_	
Other financing activities, net	1,636				(496	)	_	1,140	
Net cash from (used in) financing activities	(51,150	)	(4,262	)	1,507		_	(53,905	)
Effect of exchange rate changes on cash and cash equivalents	_		_		(448	)	_	(448	)
Net change in cash and cash equivalents	4,569		(408	)	5,061		_	9,222	
Cash and cash equivalents - beginning of year	4,106		903		16,598		_	21,607	
Cash and cash equivalents - end of year	\$8,675		\$495		\$ 21,659		\$—	\$30,829	

### (15) Subsequent Events

On February 22, 2016, the Company announced the sale inventory at its Houston and Edmonton facilities that primarily service the oil and gas industries to an unrelated third party. Net proceeds of the transaction were \$27,500, with 90% of the gross consideration paid at closing, and the remainder, subject to certain adjustments, payable by December 31, 2016. The Company has further plans to sell the equipment at the Houston and Edmonton facilities and then close the these facilities in 2016. As part of the transaction, the buyer will also purchase the trade name rights to the Tube Supply brand.

On March 11, 2016, the Company entered into an asset purchase agreement with an unrelated third-party for the sale of its wholly-owned subsidiary, TPI. The aggregate sales price of the transaction, which is subject to a typical working capital adjustment, is approximately \$55,000. As of December 31, 2015, TPI did not meet the criteria to be classified as held for sale and accordingly its results are presented with continuing operations.

### (16) Selected Quarterly Data (Unaudited)

During the fourth quarter of 2015, the Company changed its method of accounting for U.S metals inventories, which were previously accounted for under LIFO method, to the average cost method. The change was applied retrospectively to the prior year and prior quarter financial information presented. See Note 1 - Basis of Presentation and Significant Accounting Policies in the consolidated financial statements for discussion of this accounting change and its related impact.

	First	Second	Third	Fourth	
	Quarter	Quarter	Quarter	Quarter	
2015					
Net sales	\$222,228	\$199,703	\$184,676	\$164,151	
Gross profit (a)	20,497	(12,996	) 10,020	(60,966	)
Net loss (b)	(15,440	) (46,808	) (27,800	) (119,717	)
Basic loss per share	\$(0.66	) \$(1.99	) \$(1.18	) \$(5.08	)
Diluted loss per share	\$(0.66	) \$(1.99	) \$(1.18	) \$(5.08	)
2014					
Net sales	\$253,410	\$249,492	\$245,469	\$231,466	
Gross profit (a)	21,791	14,822	20,613	5,600	
Net loss (b)	(14,610	) (67,066	) (8,028	) (29,684	)
Basic loss per share	\$(0.63	) \$(2.87	) \$(0.34	) \$(1.27	)
Diluted loss per share	\$(0.63	) \$(2.87	) \$(0.34	) \$(1.27	)
_					

<sup>(</sup>a) Gross profit equals net sales less cost of materials, warehouse, processing, and delivery costs and depreciation and amortization expense.

<sup>(</sup>b) Results include restructuring expense (income) for all quarters presented (see Note 10 - Restructuring Activity), a \$33,742 impairment of intangible assets charge and a \$61,472 charge for the write-down of inventory and purchase commitments in the fourth quarter of 2015, and a \$56,160 goodwill impairment charge for second quarter of 2014.

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders of A.M. Castle & Co.

Oak Brook, Illinois

We have audited the accompanying consolidated balance sheets of A.M. Castle & Co. and subsidiaries (the "Company") as of December 31, 2015 and 2014, and the related consolidated statements of operations and comprehensive loss, stockholders' equity, and cash flows for each of the three years in the period ended December 31, 2015. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits. We did not audit the financial statements of Kreher Steel Company, LLC, a 50% owned joint venture, the Company's investment in which is accounted for by use of the equity method. The accompanying consolidated financial statements of the Company include its equity investment in Kreher Steel Company, LLC of \$35,690 and \$37,443 as of December 31, 2015 and 2014, respectively, and its equity earnings (loss) in Kreher steel Company, LLC of (\$1,426), \$7,691, and \$6,987 for each of the three years in the period ended December 31, 2015. Those statements were audited by other auditors whose report has been furnished to us, and our opinion, insofar as it relates to the amounts included for Kreher Steel Company, LLC, is based solely on the report of the other auditors.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits and the report of the other auditors provide a reasonable basis for our opinion.

In our opinion, based on our audits and the report of the other auditors, such consolidated financial statements present fairly, in all material respects, the financial position of A.M. Castle & Co. and subsidiaries as of December 31, 2015 and 2014, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2015, in conformity with accounting principles generally accepted in the United States of America. As discussed in Note 1 to the consolidated financial statements, the Company has elected to change its method of inventory costing for its United States metals inventory from the last-in first-out method to the average cost method in 2015. Such change has been applied retrospectively to all periods presented.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company's internal control over financial reporting as of December 31, 2015, based on the criteria established in Internal Control - Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated March 15, 2016 expressed an unqualified opinion on the Company's internal control over financial reporting.

/s/ DELOITTE & TOUCHE LLP DELOITTE & TOUCHE LLP

Chicago, Illinois March 15, 2016

Kreher Steel Company, LLC and Subsidiaries
CONSOLIDATED BALANCE SHEETS
December 31,

December 31,	2015	2014
ASSETS	2013	2011
Current assets		
Cash and cash equivalents	\$786,236	\$1,091,123
Accounts receivable (net of allowance for doubtful accounts of \$496,141 in 201	5	
and \$485,172 in 2014)	13,370,464	25,686,268
Inventory, net	48,999,247	64,513,673
Deferred income taxes	1,902,878	1,153,708
Prepaid income taxes	941,317	566,087
Prepaid expenses and other current assets	644,708	667,768
Total current assets	66,644,850	93,678,627
Property and equipment		
Land and building	14,786,040	14,785,593
Machinery and equipment	21,057,256	20,217,761
Furniture, fixtures and office equipment	2,119,716	2,160,436
Automobiles and trucks	1,112,225	1,106,946
Leasehold improvements	3,325,169	2,700,101
Construction in progress	769,113	345,996
I B	43,169,519	41,316,833
Less accumulated depreciation and amortization	20,504,836	18,620,949
Property and equipment, net	22,664,683	22,695,884
Deferred financing costs, net of amortization	69,672	76,290
Goodwill	_	3,525,247
Intangible assets, net		30,624
Other assets	42,730	49,633
Total assets	\$89,421,935	\$120,056,305
LIABILITIES AND MEMBER'S CAPITAL		
Current liabilities		
Current portion of capital lease obligations	\$29,181	\$17,816
Accounts payable	6,064,851	9,489,017
Accrued expenses	1,697,866	2,389,143
Total current liabilities	7,791,898	11,895,976
Revolving line of credit	9,000,000	33,100,000
Deferred income taxes, non-current	2,181,598	2,330,923
Long-term portion of capital lease obligations	105,205	38,741
Commitments and contingencies	,	,
Member's capital	70,343,234	72,690,665
Total liabilities and member's capital	\$89,421,935	\$120,056,305
•	•	, , -

The accompanying notes are an integral part of these statements.

## Kreher Steel Company, LLC and Subsidiaries CONSOLIDATED STATEMENTS OF COMPREHENSIVE (LOSS) INCOME Years ended December 31,

	2015	2014	2013
Net revenues	\$160,103,637	\$259,486,523	\$230,350,590
Cost of sales	136,665,061	216,093,492	192,600,138
Gross profit	23,438,576	43,393,031	37,750,452
Operating expenses			
Selling	11,533,549	13,670,360	12,466,985
General and administrative	11,583,469	10,263,243	8,956,275
Non cash goodwill impairment charge	3,525,247	_	
Total operating expenses	26,642,265	23,933,603	21,423,260
(Loss) income from operations	(3,203,689	) 19,459,428	16,327,192
Other (income) expense			
Interest expense	433,323	343,640	397,256
Interest income	(104	) (2,985	) (155
Other income, net	(40,028	) (191,268	) (190,593 )
Net (loss) income before taxes	(3,596,880	) 19,310,041	16,120,684
Income tax (benefit) provision	(720,690	) 3,755,450	2,401,060
NET (LOSS) INCOME	(2,876,190	) 15,554,591	13,719,624
Other comprehensive (loss) income			
Foreign currency translation adjustment	1,191,356	(397,812	) (362,989
COMPREHENSIVE (LOSS) INCOME	\$(1,684,834	) \$15,156,779	\$13,356,635

The accompanying notes are an integral part of these statements.

# Kreher Steel Company, LLC and Subsidiaries CONSOLIDATED STATEMENTS OF MEMBERS' CAPITAL

Three years ended December 31, 2015

	Member's contribution	Retained earnings	Accumulated distributions		Accumulated other comprehensive income (loss)	e	Total member's capital	
Balance at January 1, 2013, 400 units	1,802,319	116,660,961	(42,118,753	)	15,544		76,360,071	
Net income	_	13,719,624	_		_		13,719,624	
Distributions	_	_	(7,925,562	)			(7,925,562	)
Foreign currency translation adjustment	_	_	_		(362,989	)	(362,989	)
Balance at December 31, 2013, 400 units	1,802,319	130,380,585	(50,044,315	)	(347,445	)	81,791,144	
Net income	_	15,554,591	_				15,554,591	
Distributions			(24,257,258	)			(24,257,258	)
Foreign currency translation adjustment	_	_			(397,812	)	(397,812	)
Balance at December 31, 2014, 400 units	1,802,319	145,935,176	(74,301,573	)	(745,257	)	72,690,665	
Net loss	_	(2,876,190 )	_				(2,876,190	)
Distributions			(662,597	)			(662,597	)
Foreign currency translation adjustment	_	_			1,191,356		1,191,356	
Balance at December 31, 2015, 400 units	\$1,802,319	\$143,058,986	\$(74,964,170	)	\$446,099		\$70,343,234	

The accompanying notes are an integral part of these statements.

Kreher Steel Company, LLC and Subsidiaries
CONSOLIDATED STATEMENTS OF CASH FLOWS
Years ended December 31,

· · · · · · · · · · · · · · · · · · ·	2015		2014		2013	
Cash flows from operating activities						
Net (loss) income	\$(2,876,190	)	\$15,554,591		\$13,719,624	
Adjustments to reconcile net (loss) income to net cash provided						
by operating activities						
Depreciation and amortization	2,389,751		2,293,664		2,216,894	
Deferred taxes	(898,495	)	(137,968	)	(390,537	)
Non cash goodwill impairment charge	3,525,247		_		_	
Bad debt expense (adjustment)	54,497		48,602		(607,635	)
(Gain) loss on sale of property and equipment	(11,020	)	20,487		9,635	
Changes in assets and liabilities						
Accounts receivable	12,197,484		(1,835,526	)	(5,400,225	)
Inventory	14,828,506		(11,766,966	)	13,591,901	
Prepaid expenses and other assets	(363,953	)	340,740		608,511	
Accounts payable	(1,524,282	)	891,895		(1,344,931	)
Accrued expenses	(673,964	)	553,598		(723,252	)
Net cash provided by operating activities	26,647,581		5,963,117		21,679,985	
Cash flows from investing activities						
Purchases of property and equipment	(2,176,204	)	(3,042,371	)	(1,788,559	)
Proceeds from sale of property and equipment	22,200		54,963		89,467	
Net cash used in investing activities	(2,154,004	)	(2,987,408	)	(1,699,092	)
Cash flows from financing activities						
Repayment on revolving lines of credit	(27,300,060	)	(7,700,000	)	(25,100,000	)
Borrowings on revolving lines of credit	3,200,000		28,500,000		13,400,000	
Repayment on capital lease obligations and other debt	(33,513	)	(1,858,365	)	(211,648	)
Distributions to member	(662,597	)	(24,257,258	)	(7,925,562	)
Net cash used in financing activities	(24,796,170	)	(5,315,623	)	(19,837,210	)
Effect of exchange rate changes on cash and cash equivalents	(2,294	)	(68,313	)	(17,688	)
Net (decrease) increase in cash and cash equivalents	(304,887	)	(2,408,227	)	125,995	
Cash and cash equivalents at beginning of year	1,091,123		3,499,350		3,373,355	
Cash and cash equivalents at end of year	\$786,236		\$1,091,123		\$3,499,350	
Supplemental disclosures of cash flow information						
Cash paid during the year for						
Interest	\$413,697		\$243,487		\$346,089	
Income taxes, net of refunds	609,425		3,770,000		1,994,098	
Supplemental disclosures of non-cash investing and financing						
activities						
Acquisition of machinery and equipment through capital leases	\$111,342		<b>\$</b> —		\$46,969	
Acquisition of property and equipment through accounts payable	\$31,823		\$165,594		\$19,320	
· · · · · · · · · · · · · · · · · ·						

The accompanying notes are an integral part of these statements.

#### NOTE A - NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Description of Company**

Kreher Steel Company, LLC and Subsidiaries (the Company) was formed as a limited liability company (LLC) on January 11, 1996, and commenced business on May 1, 1996. The LLC member's initial contribution consisted of the net assets of Kreher Steel Co., Inc.

The Company is a national distributor and processor of carbon and alloy steel bar products. The Company has locations throughout the United States and in Edmonton, Canada, and primarily sells in the vicinity of these locations.

### Principles of Consolidation

The Company's financial statements are presented on a consolidated basis and include its wholly owned subsidiaries, Kreher Wire Processing, Inc. and Special Metals, Inc., as well as a branch of Kreher Steel Company, LLC located in Edmonton, Canada. All intercompany transactions and balances have been eliminated.

#### Use of Estimates

The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from these estimates.

#### Cash and Cash Equivalents

The Company considers all highly liquid investments with maturities of three months or less to be cash equivalents. The Company maintains cash balances at financial institutions in the United States of America that are insured by the Federal Deposit Insurance Corporation (FDIC). At December 31, 2015 and 2014, the Company had approximately \$700,000 and \$909,000, respectively, in excess of FDIC insured limits. The Company has not experienced any losses related to these balances, and management believes its credit risk to be minimal. At December 31, 2015 and 2014, the Company had approximately \$163,000 and \$339,000, respectively, of cash in foreign bank accounts. The Company's cash in foreign bank accounts is insured up to \$100,000.

#### Shipping and Handling Fees

For the years ended December 31, 2015, 2014 and 2013, shipping and handling costs billed to customers amounted to approximately \$881,000, \$1,859,000, and \$1,174,000, respectively, and were included in selling expenses.

# Financial Instruments and Risk Management

Concentrations of credit risk with respect to trade receivables are limited due to the large number of customers comprising the Company's customer base and their dispersion across different businesses and geographic areas. At December 31, 2015, 2014 and 2013, there were no individual customers that made up more than 10% of consolidated sales.

The Company's financial instruments include cash equivalents, accounts receivable, accounts payable and notes payable. The carrying amounts of cash equivalents, accounts receivable, accounts payable and notes payable

approximate fair value due to their short-term nature and variable interest rates paid.

The Financial Accounting Standards Board has established a fair value hierarchy that distinguishes between (1) market participant assumptions developed based on market data obtained from independent sources (observable inputs) and (2) an entity's own assumptions about market participant assumptions developed based on the best information available in the circumstances (unobservable inputs). The fair value hierarchy consists of three broad levels, which give the highest priority to unadjusted quoted prices in active markets for identical assets and liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). The three levels of the fair value hierarchy are described below:

Level 1 - Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities.

Level 2 - Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly, including quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in markets that are not active; inputs other than quoted prices that are observable for the asset or liability (e.g., interest rates); and inputs that are derived principally from or corroborated by observable market data by correlation or other means.

Level 3 - Inputs that are both significant to the fair value measurement and unobservable.

Prices for steel fluctuate based on worldwide production and, as a result, the Company is subject to the risk of future changing market prices. Furthermore, the Company purchased approximately 10%, 9%, and 7% of its inventory from foreign suppliers for the years ended December 31, 2015, 2014 and 2013, respectively.

	Fair value measure December 31, 2015 Significant			
	unobservable inputs (Level 3)	Total losses		
Nonrecurring fair value measurements				
Goodwill (a)	\$—	\$3,523,247		

(a) In accordance with Subtopic 350-20, goodwill with a carrying amount of \$3,525,247 was written down to its implied fair value of \$0, resulting in a full impairment charge, which was included in earnings for the year ended December 31, 2015.

### Inventory

Inventory is valued at the lower of cost or market. Cost is determined by the specific identification method. The Company provides a reserve for obsolete and slow-moving inventory.

Changes in the Company's inventory reserve are as follows at December 31:

	2015		2014	
Beginning balance	\$1,773,961		\$1,828,606	
(Adjustment) Provision	(76,504	)	106,663	
Write-offs	(15,813	)	(161,308	)

Total inventory reserve \$1,681,644 \$1,773,961

# Property and Equipment

Property and equipment are stated at cost less accumulated depreciation. Depreciation is based on the straight-line method and the estimated useful lives of the property and equipment. Depreciation of leasehold improvements is based on the estimated useful life or the term of the lease, whichever is shorter. The Company uses an accelerated

method of depreciation for tax purposes. Depreciation expense for December 31, 2015, 2014 and 2013, was approximately \$2,359,000, \$2,177,000, and \$2,098,000, respectively.

Depreciable lives by asset classification are as follows:

Asset description	Life
Furniture and fixtures	5 - 7 years
Office equipment	5 - 7 years
Machinery and equipment	7 - 10 years
Automobiles and trucks	3 - 5 years
Building and leasehold improvements	7 - 40 years

Repairs and maintenance are charged to expense when incurred. Expenditures for improvements are capitalized. Upon sale or retirement, the related cost and accumulated depreciation or amortization are removed from the respective accounts, and any resulting gain or loss is included in operations.

### Long-lived Assets

The Company reviews the carrying values of its long-lived assets for possible impairment whenever events or changes in circumstances indicate that the carrying amounts of the assets may not be recoverable. Any long-lived assets held for disposal are reported at the lower of their carrying amounts or fair value less cost to sell. There was a triggering event identified during the year ended December 31, 2015, which required an impairment analysis at Special Metals, Inc. Long-lived assets were determined to be not impaired at December 31, 2015. No triggering events were identified during the year ended December 31, 2014, that would require an impairment analysis. Additionally, no assets were held for disposal as of December 31, 2015 or 2014.

#### Goodwill and Intangible Assets

Goodwill represents the excess of purchase price paid over the fair values of net assets acquired and liabilities assumed in the Company's acquisitions.

The carrying value of the Company's goodwill was \$0 and \$3,525,247 at December 31, 2015 and 2014 respectively. The Company reviews goodwill to assess recoverability from future operations on December 31 of each annual reporting period, and whenever events and circumstances indicate that the carrying values may not be recoverable. At the time of the review, the Company determines if it will first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount as a basis for determining whether it is necessary to perform the two-step goodwill impairment test described in ASC 350.

When the two-step goodwill impairment test is performed, the Company evaluates the recoverability of goodwill by estimating the future reporting unit discounted cash flows. In determining the estimated future cash flows, the Company considers current and projected future levels of income as well as business trends and economic conditions. When the Company's estimated fair value of the reporting unit is less than the carrying value, a second step of the impairment analysis is performed. In this second step, the implied fair value of goodwill is calculated as the excess of the fair value of a reporting unit over the fair values assigned to its assets and liabilities. If the implied fair value of goodwill is less than the carrying value of the reporting unit's goodwill, the difference is recognized as an impairment loss.

The Company determined that a triggering event had occurred between December 31, 2014 and 2015 which required goodwill to be evaluated for impairment. As of September 30, 2015, the recoverability of all goodwill was evaluated by estimating future discounted cash flows. The Company recorded a noncash charge for the impairment of goodwill in the amount of \$3,525,247 on both a pre-tax and after-tax basis. This impairment charge is classified as an operating expense in the statement of comprehensive (loss) income.

The key factor leading to the impairment of the Company's goodwill was the continued downturn in the oil market due to overproduction in the world. The price of West Texas crude oil decreased from \$93 per barrel to \$45 per barrel at

September 30, 2014 and 2015, respectively. The extended downturn led to changes in assumptions regarding future cash flows which culminated in the goodwill impairment.

#### **Intangible Assets**

Intangible assets include non-competition agreements and non-contractual customer relationships. The fair value of identifiable intangible assets was estimated based on discounted future cash flow projections. Intangible assets are amortized on a straight-line basis over their estimated economic lives.

The Company evaluates the recoverability of identifiable assets whenever events or changes in circumstances indicate that an intangible asset's carrying amount may not be recoverable. Such circumstances could include, but are not limited to, a significant decrease in the market value of the asset, a significant adverse change in the extent or manner in which an asset is used or an accumulation of costs significantly in excess of the amount originally expected for the acquisition of an asset. All intangible assets were fully amortized as of December 31, 2015.

# Revenue Recognition

Revenue from the sale of goods is recognized at the time of shipment, except for revenue from sales of products to certain customers whose contractual terms specify FOB destination. Revenue from sales of products to these customers is recognized at the time of receipt by the customer when title and risk of loss pass to the customer.

#### Accounts Receivable

Credit is extended based on an evaluation of a customer's financial condition and, generally, collateral is not required. Accounts receivable are generally due within 30 days of the negotiated terms and are stated at amounts due from customers net of an allowance for doubtful accounts. Accounts outstanding longer than the contractual payment terms are considered past due. The Company maintains reserves for potential losses on receivables and credits from its customers, and these losses have not exceeded management's expectations. The Company determines its allowance for doubtful accounts by considering a number of factors, including the length of time trade accounts receivable are past due, the Company's previous loss history, the customer's current ability to pay its obligation to the Company, and the condition of the general economy and the industry as a whole. The Company writes off accounts receivable when they become uncollectible, and payments subsequently received on such receivables are credited to the allowance for doubtful accounts.

#### Economic Dependency - Major Suppliers

During the years ended December 31, 2015, 2014 and 2013, the Company purchased approximately 53%, 46% and 51%, respectively, of its materials from five suppliers.

## **Deferred Financing Costs**

Deferred financing costs are amortized over the life of the underlying credit agreement or the expected remaining life of the underlying credit agreement.

# Income Taxes

As an LLC, the Company is not subject to federal and state income taxes, and its income or loss is allocated to and reported in the tax returns of its member. Accordingly, no liability or provision for federal and state income taxes attributable to the LLC's operations is included in the accompanying financial statements. The Company provides for income taxes for its wholly owned subsidiaries, Kreher Wire Processing, Inc. and Special Metals, Inc., which are subject to federal and state income taxes as they are structured as C corporations. Special Metals Canada, which is structured as a foreign branch of a domestic company, will pay federal and provincial taxes in Canada. The taxes paid will be reported to the member in order to claim foreign tax credits.

The Company applies a comprehensive model for the financial statement recognition, measurement, classification and disclosure of uncertain tax positions. In the first step of the two-step process, the Company evaluates the tax position for recognition by determining if the weight of available evidence indicates that it is more likely than not that the position will be sustained on audit, including resolution of related appeals or litigation processes, if any. In the second step, the Company measures the tax benefit as the largest amount that is more than 50% likely of being

realized upon settlement. As of December 31, 2015 and 2014, the Company determined that there are no uncertain tax positions with a more than 50% likelihood of being realized upon settlement.

# **Advertising Costs**

Advertising costs are charged to expense when the advertisement is first run. The Company expensed advertising costs of approximately \$107,000, \$140,000, and \$158,000 in 2015, 2014 and 2013, respectively.

#### Reclassifications

Certain amounts from prior years have been reclassified to conform to the current year's presentation. These reclassifications include netting member's contributions and treasury stock into a single line item in the statement of member's capital.

#### NOTE B - INTANGIBLE ASSETS

Intangible assets are amortized using the straight-line method, using the remaining useful life. At December 31, 2015, these intangible assets were fully amortized.

The following is a summary of intangible assets at December 31:

2015	2014
\$220,000	\$220,000
980,000	980,000
1,200,000	1,200,000
1,200,000	1,169,376
<b>\$</b> —	\$30,624
	\$220,000 980,000 1,200,000 1,200,000

Amortization expense related to identifiable intangible assets was \$30,624, \$122,496, and \$122,496 for the years ended December 31, 2015, 2014 and 2013, respectively. The intangible assets related to the non-compete agreements and non-contractual customer relationships which became fully amortized during 2011 and 2015, respectively.

#### NOTE C - TRANSACTIONS WITH AFFILIATES

Included in accounts receivables at December 31, 2015 was approximately \$1,000 due from companies related through common ownership. There were no accounts receivables from companies related through common ownership at December 31, 2014.

Included in accounts payable at December 31, 2015 and 2014, was approximately \$49,000 and \$17,000, respectively, due to companies related through common ownership.

Sales to and purchases from companies related through common ownership for the year ended December 31, 2015, were approximately \$51,000 and \$1,837,000, respectively, for the year ended December 31, 2014, were approximately \$364,000 and \$4,178,000, respectively, and for the year ended December 31, 2013, were approximately \$118,000 and \$1,226,000, respectively.

#### NOTE D - ALLOWANCE FOR DOUBTFUL ACCOUNTS

Changes in the Company's allowance for doubtful accounts are as follows at December 31:

	2015	2014	
Beginning balance	\$485,172	\$475,000	
Bad debt expense Recoveries	54,497 —	48,602 1,250	
Accounts written off	(43,528	) (39,680	)
Total allowance for doubtful accounts	\$496,141	\$485,172	

#### NOTE E - DEBT

Debt as of December 31, 2015 and 2014, is as follows:

	2015	2014
Revolving line of credit	\$9,000,000	\$33,100,000

In April 2012, the Company entered into a new loan agreement. The loan named both the Company and its subsidiary, Special Metals, Inc., as co-borrowers. In June 2014, the Company amended the agreement to include Kreher Wire Processing, Inc. as a co-borrower. The loan is for \$50,000,000, which can be increased to \$65,000,000 in \$5,000,000 increments. The interest charged on the loan is divided into the LIBOR portion and the prime rate portion. The outstanding balance on the LIBOR portion at a rate of 1.67% was \$9,000,000 at December 31, 2015. There was no outstanding balance on the prime rate portion at December 31, 2015. The outstanding balance on the LIBOR portion at a rate of 1.42% was \$29,000,000 at December 31, 2014. The outstanding balance on the prime rate portion at a rate of 3.25% was \$4,100,000 at December 31, 2014. The loan is secured by the Company's receivables, inventory and fixed assets. As of December 31, 2015, the Company's debt of \$9,000,000 is set to mature during the year ending December 31, 2019. The carrying value of debt approximates fair value given the variable nature of the interest rates.

The Company is in compliance with all covenants related to the revolving credit agreements and all other notes payable.

# NOTE F - INCOME TAXES

As an LLC, the Company is not subject to federal and state income taxes, and its income or loss is allocated to and reported in the tax returns of its member. The Company provides for income taxes for its wholly owned subsidiaries, Kreher Wire Processing, Inc. and Special Metals, Inc., which are subject to federal and state income taxes. The Company also provides for federal and provincial taxes at Special Metals Canada, which is structured as a foreign branch of a domestic company. The taxes paid will be reported to the member in order to claim foreign tax credits.

The tax effect of temporary differences that give rise to deferred tax assets and liabilities as of December 31, 2015 and 2014, are as follows:

	2015		2014	
Deferred tax assets				
UNICAP	\$1,524,318		\$762,845	
Accounts receivable and inventory reserves and other	378,560		390,863	
Foreign currency unrealized loss	543,749		_	
Total gross deferred tax assets	2,446,627		1,153,708	
Valuation allowance	(543,749	)	_	
Total net deferred tax assets	1,902,878		1,153,708	
Deferred tax liabilities				
Amortization of intangibles	_		(12,250	)
Depreciation and other	(2,181,598	)	(2,318,673	)
Total deferred tax liabilities	(2,181,598	)	(2,330,923	)
Net deferred tax liabilities	\$(278,720	)	\$(1,177,215	)

A valuation allowance is recoded when it is more likely than not that some or all deferred tax assets in a given jurisdiction will not be realized. Each year, the Company analyzes its deferred tax assets to determine if future recognition of the assets will be attained. This analysis considers all available positive and negative evidence, including past operating results, the existence of cumulative losses, and estimates of future taxable income. In estimating future taxable income, management develops assumptions, including the estimated amount of future pretax operating income, the reversal of temporary differences, the utilization of net operating losses carryforwards to offset taxable income, and the implementation of strategic initiatives. These assumptions require significant judgement involving estimates of future taxable income and are consistent with the plans and estimates the Company is using to manage the underlying business. Based on the available objective evidence per ASC 740 accounting standards, including the Company's history of losses at their Edmonton Canada branch, it is more likely than not that the net deferred tax assets at the Company's Canada branch will not be fully realizable. Accordingly, as prescribed by ASC 740, the Company provided for a full valuation allowance against the net deferred tax assets at the Company's Canada branch as of December 31, 2015. As a results of this analysis, the Company recorded a valuation allowance of \$543,749 at December 31, 2015.

The net current and non-current components of the deferred income taxes recognized in the balance sheets at December 31, 2015 and 2014, are as follows:

	2015		2014	
Net current assets Net long-term liabilities	\$1,902,878 (2,181,598	)	\$1,153,708 (2,330,923	)
Total net deferred tax liabilities	\$(278,720	)	\$(1,177,215	)

Income tax expense consists of the following components as of December 31:

	2015		2014		2013	
Current						
Federal	\$308,379		\$3,289,892		\$2,553,576	
State	107,995		593,421		212,006	
Foreign	(238,569	)	10,105		26,015	
Deferred	(898,495	)	(137,968	)	(390,537	)
Total income tax (benefit) expense	\$(720,690	)	\$3,755,450		\$2,401,060	

The differences between the federal statutory rate of 34% and the effective rate are due to state income taxes, permanent deductions and the fact that no tax provisions are recorded for operations attributable to Kreher Steel Company, LLC in the accompanying financial statements. Tax years dated back to December 31, 2011, are open for federal and state tax audit purposes. The total effective rate of the subsidiaries at December 31, 2015, 2014 and 2013, was 20.0% 19.4%, and 14.9%, respectively.

A reconciliation of the effective income tax rate to the U.S. statutory tax rate is as follows:

	2015		2014		2013	
U.S. statutory tax rate	34.0	%	34.0	%	34.0	%
Non-taxable LLC income	30.3		(16.2	)	(19.8	)
Valuation allowance	(14.0	)			_	
State and local taxes - net of federal tax expense	(3.0	)	3.1		1.6	
Differences in foreign taxes	2.4		(0.1	)	(0.1	)
Goodwill impairment	(33.3	)				
Permanent and other	3.6		(1.4	)	(0.8	)
Effective tax rate	20.0	%	19.4	%	14.9	%

# NOTE G - COMMITMENTS

#### **Operating Lease Commitments**

The Company leases certain equipment and warehouse space under operating lease obligations with rent escalation clauses for the warehouse space only. Accordingly, the Company has recorded these lease obligations on a straight-line basis and recorded a deferred rent liability of approximately \$31,000 and \$28,000 for the years ended December 31, 2015 and 2014, respectively. Rent expense, net of sublease income for the years ended December 31, 2015, 2014 and 2013, was approximately \$1,154,000, \$1,220,000, and \$1,335,000, respectively. The following shows minimum future rental payments for the next five years under these obligations:

Years ending December 31,

2016	\$726,524
2017	545,329

2018	493,038
2019	240,945
2020 and thereafter	19,213
102	

# **Capital Lease Commitments**

In 2010, 2013 and 2015, Special Metals, Inc. entered into several lease agreements that met the criteria for capitalization. At December 31, 2015 and 2014, the gross amount of cost related to capital leases included in machinery and equipment was approximately \$308,000 and \$197,000, respectively. Related accumulated amortization at December 31, 2015 and 2014 was approximately \$182,000 and \$154,000, respectively. The total rental payments incurred for the years ended December 31, 2015, 2014 and 2013, were approximately \$62,000, \$44,000, and \$57,000, respectively.

Total future capital lease obligations relating to the leases are as follows:

Years ending December 31,	
2016	\$52,189
2017	52,189
2018	43,086
2019	24,879
2020	5,569
Total future capital lease obligation payments	177,912
Less amounts representing interest	(43,526 )
Present value of future capital lease obligation payments	\$134,386

#### Health Insurance

The Company and its wholly owned subsidiary maintained a fully insured health insurance plan. On January 1, 2014, the Company and the wholly owned subsidiary changed to a partially self-funded plan under which the Company is self-insured to a maximum of \$65,000 per individual per year. The maximum Company liability is approximately \$2,556,000 for the group as a whole. Approximately \$2,077,000, \$1,977,000, and \$2,060,000 was expensed in 2015, 2014 and 2013, respectively, under these plans. The Company has accrued approximately \$298,000 and \$306,000 for health insurance claims not processed at December 31, 2015 and December 31, 2014, respectively.

#### NOTE H - EMPLOYEE BENEFIT PLAN

The Company maintains a qualified plan under Section 401(k) of the Internal Revenue Code. This plan is available for all employees who have completed one year or more of continuous service. The plan allows employees to contribute an annual limit of the lesser of 60% of eligible compensation or \$18,000 and \$17,500 (the federal limit for 2015 and 2014, respectively). The Company has a non-discretionary match of 100%, up to 4% of what employees elect. The Company also has a profit-sharing match of \$500 per participant, which is discretionary. This discretionary match was paid in 2015, 2014 and 2013. Participants are fully vested at all times in their contributions and become fully vested in the Company's contributions over a defined period. Approximately \$295,000, \$301,000 and \$276,000 was charged to expense for the years ended December 31, 2015, 2014 and 2013, respectively. The plan is responsible for costs associated with its administration.

The Company also maintains a qualified plan under Section 401(k) of the Internal Revenue Code at a wholly owned subsidiary. This plan is available for all employees who have completed one year or more of continuous service. The

plan allows employees to contribute an annual limit of \$18,000 and \$17,500 (the federal limit for 2015 and 2014, respectively). The Company will match contributions at the discretion of management. The Company also has a discretionary profit-sharing contribution. Participants are fully vested in all contributions. During 2015, 2014 and 2013, approximately \$5,000, \$420,000 and \$360,000, respectively, was charged to expense. The plan is responsible for costs associated with its administration.

### **NOTE I - CONTINGENCIES**

The Company is subject to various legal proceedings that have arisen in the normal course of business. In the opinion of management, these actions, when concluded and determined, will not have a material adverse effect on the financial position or operations of the Company.

### NOTE J - MEMBER'S CAPITAL

The Company is a single-member LLC and shall continue until December 31, 2045.

# NOTE K - SUBSEQUENT EVENTS

The Company evaluated its December 31, 2015 financial statements for subsequent events through February 19, 2016, the date the financial statements were available to be issued. The Company is not aware of any subsequent events that would require recognition or disclosure in the financial statements.

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors Kreher Steel Company, LLC

We have audited the accompanying consolidated balance sheets of Kreher Steel Company, LLC (a Delaware limited liability corporation) and subsidiaries (the Company) as of December 31, 2015 and 2014, and the related consolidated statements of comprehensive (loss) income, member's capital, and cash flows for each of the three years in the period ended December 31, 2015. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of the Company's internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Kreher Steel Company, LLC and subsidiaries as of December 31, 2015 and 2014, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2015 in conformity with accounting principles generally accepted in the United States of America.

/s/ Grant Thornton LLP
Grant Thornton LLP

Chicago, Illinois February 19, 2016

ITEM 9 — Changes In and Disagreements With Accountants on Accounting and Financial Disclosure None.

ITEM 9A — Controls & Procedures

Disclosure Controls and Procedures

A review and evaluation was performed by the Company's management, including the Chief Executive Officer (CEO) and Chief Financial Officer (CFO), of the effectiveness of the design and operation of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) of the Security Exchange Act of 1934). Based upon that review and evaluation, the CEO and CFO have concluded that the Company's disclosure controls and procedures were effective as of December 31, 2015.

(a) Management's Annual Report on Internal Control Over Financial Reporting

The Company's management is responsible for establishing and maintaining adequate internal control over financial reporting as such term is defined in the Securities Exchange Act of 1934 rule 240.13a-15(f). The Company's internal control over financial reporting is a process designed under the supervision of the Company's Chief Executive Officer and Chief Financial Officer to provide reasonable assurance regarding the preparation of financial statements for external purposes in accordance with U.S. generally accepted accounting principles.

Internal control over financial reporting, no matter how well designed, has inherent limitations and may not prevent or detect misstatements. Therefore, even effective internal control over financial reporting can only provide reasonable assurance with respect to the financial statement preparation and presentation. Also, projections of any evaluation of effectiveness to future periods are subject to risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

The Company, under the direction of its Chief Executive Officer and Chief Financial Officer, conducted an evaluation of the effectiveness of its internal control over financial reporting as of December 31, 2015 based upon the framework published by the Committee of Sponsoring Organizations of the Treadway Commission, referred to as the Internal Control—Integrated Framework (2013).

Based on our evaluation under the framework in Internal Control — Integrated Framework (2013), the Company's management has concluded that our internal control over financial reporting was effective as of December 31, 2015. The effectiveness of the Company's internal control over financial reporting as of December 31, 2015 has been audited by Deloitte & Touche LLP, an independent registered public accounting firm, as stated in their attestation report included in Item 9A of this annual report.

(b) Report of Independent Registered Public Accounting Firm

To the Board of Directors and Stockholders of A.M. Castle & Co. Oak Brook, Illinois

We have audited the internal control over financial reporting of A.M. Castle & Co. and subsidiaries (the "Company") as of December 31, 2015, based on criteria established in Internal Control - Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the

effectiveness of internal control over financial reporting, included in the accompanying Management's Annual Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed by, or under the supervision of, the company's principal executive and principal financial officers, or persons performing similar functions, and effected by the company's board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate. In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2015, based on the criteria established in Internal Control - Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements as of and for the year ended December 31, 2015 of the Company and our report dated March 15, 2016 expressed an unqualified opinion on those financial statements and includes an explanatory paragraph relating to the Company's election to change its method of accounting for its United States metals inventory from the last-in first-out method to the average cost method.

/s/ DELOITTE & TOUCHE LLP DELOITTE & TOUCHE LLP

Chicago, Illinois March 15, 2016

# (c) Change in Internal Control Over Financial Reporting

An evaluation was performed by the Company's management, including the CEO and CFO, of any changes in internal controls over financial reporting that occurred during the last fiscal quarter and that materially affected, or is reasonably likely to materially affect, the Company's internal controls over financial reporting. The evaluation did not identify any change in the Company's internal control over financial reporting that occurred during the latest fiscal quarter and that has materially affected, or is reasonably likely to materially affect, the Company's internal controls over financial reporting.

Item 9B — Other Information None.

**PART III** 

ITEM 10 — Directors, Executive Officers and Corporate Governance

**Executive Officers** 

Information with respect to our executive officers is set forth in Part I of this Annual Report under the caption "Executive Officers of the Registrant."

#### **Directors**

Information with respect to our directors is set forth below. Information with respect to Mr. Scheinkman is set forth in Part I of this Annual Report under the caption "Executive Officers of the Registrant."

Brian P. Anderson Director since 2005 Age 65

**Board** 

Chairman Non-executive Chairman of the Board of the Company since 2010. Former Executive Vice

President/CFO of OfficeMax, Incorporated, a distributor of business to business and retail office

products, from 2004 to 2005. Mr. Anderson was also Senior Vice President and Chief Financial Committees:

Officer of Baxter International, Inc., a medical products and services company, from 1998 to 2004. Mr.

Governance Chairperson

Anderson also serves on the board of directors of W.W. Grainger, Inc., a global broad line supplier of maintenance, repair, and operating products, since 1999, PulteGroup, Inc., a homebuilding company,

since 2005, and James Hardie Industries, Plc, a global manufacturer of fiber cement siding and

Audit Member

backerboard, since 2006.

Human Resources Interim

Chairperson

Mr. Anderson served as the chief financial officer of two publicly-traded companies, held finance positions including corporate controller and vice president of audit, and was an audit partner at an international public accounting firm. As a result, he has in-depth knowledge of accounting and finance as well as familiarity in risk management and risk assessment and the application of the Committee of Sponsoring Organizations of the Treadway Commission internal controls framework. In addition, while serving as a chief financial officer, Mr. Anderson had primary responsibility for the supply chain and logistics of that company, experience that is very valuable to companies in Castle's industry. Mr. Anderson presently serves on the compensation committee of one public company, the governance committee of three, and the audit committee of four, including Castle.

Reuben S. Donnelley

Director since 2011

Age 57

at Cassandra Trading Group, L.L.C., a registered broker-dealer and market maker, from 2005 to 2013. He is also a director of Simpson Estates, Inc., a private asset management firm, since 1996. Committees:

Mr. Donnelley's years of experience with capital market transactions and private equity investments, including extensive experience with investments in both public and private companies, provides valuable financial expertise to the Board.

General Partner at W.B. & Co., a nominee partnership, since 2013. Mr. Donnelley served as a broker

Pamela Forbes Lieberman

Director since 2007

Age 61

Committees:

Audit

Chairperson

Governance Member

Human Resources Member Interim Chief Operating Officer of Entertainment Resource, Inc., a video distributor, from March 2006 to August 2006. Ms. Forbes Lieberman was Director, President, and Chief Executive Officer of TruServ Corporation (now known as True Value Company), a member owned wholesaler of hardware and related merchandise, and provider of marketing, merchandising and other value added services, from 2001 to 2004. Ms. Forbes Lieberman is also a director of Standard Motor Products, Inc., a leading manufacturer, distributor, and marketer of replacement parts for motor vehicles, since 2007, and VWR Corporation, a provider of laboratory products, services, and solutions, since 2009. She is also a member of the Board of Directors of the Company's Kreher Steel joint venture, and has served as Chairperson of the Company's Audit Committee since 2012.

Ms. Forbes Lieberman's service as Chief Executive Officer of True Value Company brings to the Board senior executive experience leading a publicly traded wholesale/distribution business, with expertise in turnaround management, communications, culture change, and distribution and supply chain strategies. Ms. Forbes Lieberman also possesses valuable financial expertise, including extensive experience as chief financial officer of various distribution and manufacturing businesses, both public and private, where she was directly responsible for financial and accounting issues, acquisitions and divestitures and information systems. She also possesses public accounting expertise as a former senior manager at PricewaterhouseCoopers LLP. Through her service on the boards described above, she has valuable experience in governance, executive compensation, and finance, including private equity, and audit issues.

Gary A. Masse

Director since 2012

Age 54

Committees:

Audit Member

Human Resources Member

Finance

Member

Chief Executive Officer of Coveris Holdings Corp., a global plastics packaging company, since April 2014. Mr. Masse previously served as Chief Executive Officer of Precision Holding, LLC, a leading global manufacturing and engineering services company, from 2010 to April 2014. Mr. Masse served as Group President - Cooper Tools & Hardware, a business unit of Cooper Industries Plc, a diversified manufacturer of electrical products, tools and hardware, from 2006 to 2010. Mr. Masse joined Cooper after nine years with Danaher Corporation, a global designer, manufacturer and marketer of a wide variety of industrial products, where he most recently served as Vice President and Group Executive of its Gilbarco/Veeder-Root business, a leading provider of equipment and integrated technology solutions to the retail petroleum and commercial fueling industry, from 2003 to 2005.

Mr. Masse's service as Chief Executive Officer of Coveris Holdings Corp. and previously of Precision Holding, LLC and his other executive and management experience well qualifies him to serve on our Board. His expertise in leading complex global organizations, as well as strong background and experience in engineering, manufacturing (domestic and international), and business development contributes greatly to the Board's composition.

Jonathan B. Mellin

Director since 2014

Age 52

Committees:

Finance

President and Chief Executive Officer of Simpson Estates, Inc., a private asset management firm, since 2013. Mr. Mellin became President of Simpson Estates, Inc. in 2012, prior to being appointed as Chief Executive Officer. Prior to joining Simpson Estates, Inc., Mr. Mellin served as the Chief Financial Officer for the Connors Family group of companies, from 2005 to 2012.

Chairperson Officer f

Governance Member Mr. Mellin's years of experience as the Chief Financial Officer of large private companies and subsidiaries of publicly-held companies provides valuable financial expertise to the Board, including extensive experience in annual business planning, forecasting, and expense reduction. His expertise in leading complex finance functions as well as strong background and experience with strategic

Human Resources Member

acquisitions and major restructuring projects contributes greatly to the Board's composition. Mr. Mellin

is also a Certified Public Accountant.

Kenneth H. Traub Director since 2015 Age 54

> Managing Partner at Raging Capital Management, LLC, an investment management firm, since 2015. Mr. Traub previously served as President and Chief Executive Officer of Ethos Management, LLC, an investment advisory company, from 2009 to 2015 and was the General Partner of Rosemark Capital, a private equity firm, from 2013 to 2015. Mr. Traub has also previously served as President and Chief Executive Officer of American Bank Note Holographics, Inc., a global supplier of optical security devices, from 1999 until its acquisition by JDS Uniphase Corp. in 2008. Mr. Traub is currently a

Committees:

director of the following public companies: (i) Vitesse Semiconductor Corporation, a leading supplier of integrated circuit solutions for next-generation carrier and enterprise networks, since 2013, (ii) MRV Communications, Inc., a leading provider of optical communications network equipment and integration, since 2011, (iii) DSP Group, Inc., a leading global provider of wireless chipset solutions

Finance Member

> for converged communications, since 2012, and (iv) Athersys, Inc., a biotechnology company engaged in the discovery and development of therapeutic product candidates, since 2012.

Mr. Traub's more than 20 years of senior management, corporate governance, turnaround and transactional experience with various public and private companies qualifies him to serve on our Board. His wealth of board experience will allow him to provide valuable advice and guidance to our Board.

Allan J. Young Director since 2015 Age 59

Managing Partner at Raging Capital Management, LLC, an investment management firm, since 2006.

Mr. Young previously served as a Director of Research at RateFinancials, Inc., an independent Committees:

securities research firm, from 2003 to 2006, and as a director of SMG Indium Resources Ltd., a

Finance company that stockpiles indium for consumer electronics manufacturing applications, from 2013 to Member 2015.

Governance Member

Mr. Young's extensive experience in financial analysis, accounting, public company reporting, and corporate governance well qualifies him to serve on our Board. His strong financial background and experience with investment analysis provides the Board with valuable financial expertise.

Family Relationships

There are no family relationships among any of the directors or executive officers of the Company.

Committees of the Board of Directors

The Board has four standing committees: the Audit Committee, the Finance Committee, the Governance Committee, and the Human Resources Committee. Each committee has a written charter adopted by the Board, copies of which are posted under the "Corporate Governance" section of the Company's website at https://www.castlemetals.com/investors/corporate-governance.

Each Committee reviews the appropriateness of its charter and performs a self-evaluation at least annually. The following table summarizes the current membership and responsibilities of each of our four standing Board Committees:

> Responsibilities Committee Members

> > Mr. Anderson

Mr. Traub

Mr. Young

Ms. Forbes Lieberman

Oversight of the quality and integrity of the company's

financial statements and internal controls.

Monitors the Company's compliance with legal and regulatory

requirements.

Reviews the qualifications, performance, and independence of

the Company's independent auditors.

Reviews the performance of the Company's internal audit Ms. Forbes Lieberman (Chair) AUDIT

function. **COMMITTEE** 

Oversight of annual risk management assessments. Mr. Masse

Monitors reports received on the Company's incident reporting

hotline.

Oversight of compliance program, including an annual review

of the Code of Conduct.

Prepares the "Report of the Audit Committee" for our

stockholders included in the Company's annual meeting proxy. Reviews, evaluates, and makes recommendations to the Board

regarding the Company's capital structure, working capital

Mr. Mellin (Chair) management, and other financial strategies. Mr. Masse

**FINANCE COMMITTEE** 

Assists the Board in oversight of share redemption and

purchase activities.

Reviews financial risk management, including interest rates,

foreign exchange, etc.

Oversight of governance policies and practices.

Reviews governance-related legal and regulatory matters that

could impact the Company.

Reviews and makes recommendations on the overall size and Mr. Anderson (Chair)

**GOVERNANCE** 

composition of the Board and its Committees.

**COMMITTEE** Oversight of Board recruitment, including identification of Mr. Mellin potential director candidates, evaluating candidates, and Mr. Young

recommending nominees for membership to the full Board.

Leads the annual self-evaluation of the Board and its

Committees and reports the results.

Determines the composition and value of non-CEO executive Mr. Anderson (Interim Chair<sup>1</sup>) **HUMAN** Ms. Forbes Lieberman

officer compensation and makes recommendations with RESOURCES

respect to CEO compensation to the independent members of Mr. Masse COMMITTEE

> the Board who collectively have final approval authority. Reviews the compensation philosophy, selection of

compensation elements to balance risk, reward, and retention objectives, and the alignment of incentive compensation to the

Company's strategy.

Oversight of compensation plans and policies.

Retains authority to retain and terminate a compensation

consultant.

Reviews and recommends changes to the Board regarding Director compensation.

Prepares the Human Resources Committee's report to stockholders as provided below in the section titled "Report of the Human Resources Committee".

(1) As a result of the related party transactions in February 2016 with W.B. & Co. and FOM Corporation described below in the section entitled "Related Party Transactions and Relationships", certain members of the Human Resources Committee were rendered no longer eligible to serve under our governance documents. To correct this, on March 9, 2016, the Board of Directors unanimously approved reconstitution of the Human Resources Committee to include the above-referenced Directors, for an interim

period until such time as the Company's director elections at its annual meeting for 2016 are completed and the then-current Board can re-assess its committee membership.

#### **Director Candidates**

Any stockholder who wishes to recommend individuals for nomination to the Board may do so in accordance with our Bylaws, which require advance notice to the Company and certain other information. If you are interested in recommending a director candidate, you should request a copy of the Bylaw provisions by writing to our Corporate Secretary at 1420 Kensington Road, Suite 220, Oak Brook, Illinois 60523.

The Governance Committee identifies nominees for directors from various sources, including suggestions from Board members and management, and in the past has used third party consultants to assist in identifying and evaluating potential nominees. The Governance Committee will generally consider persons recommended by the stockholders in the same manner as a committee-recommended nominee.

The current membership of the Board represents a diverse mix of directors in terms of background, and expertise. In considering whether to recommend persons to be nominated for directors, the Governance Committee will apply the criteria set forth in the Company's Corporate Governance Guidelines, which include:

**Business** experience

**I**ntegrity

Absence of conflict or potential conflict of interest

Ability to make independent analytical inquiries

Understanding of the Company's business environment

Willingness to devote adequate time to Board duties

While our Corporate Governance Guidelines do not prescribe specific diversity standards, they do provide that the Board will seek a diversified membership for the Board as a whole, in terms of both the personal characteristics of individuals involved and their various experiences and areas of expertise. When identifying and evaluating candidates, the Governance Committee, as a matter of practice, also considers whether there are any evolving needs of the Board that require experience in a particular field, and may consider additional factors it deems appropriate. The Governance Committee does not assign specific weights to particular criteria and no particular criterion is necessarily applicable to all prospective nominees. The Governance Committee also conducts regular reviews of current directors whose terms are nearing expiration, but who may be proposed for re-election, in light of the considerations described above and their past contributions to the Board.

Under the Company's Corporate Governance Guidelines, no director may be nominated for re-election following his or her 72<sup>nd</sup> birthday. On the recommendation of the Governance Committee, the Board may waive this requirement as to any director if it deems a waiver to be in the best interests of the Company.

Section 16(a) Beneficial Ownership Reporting Compliance

Section 16(a) of the Securities Exchange Act of 1934 requires the Company's executive officers and directors and beneficial owners of more than 10% of the Company's common stock to file reports of ownership of the Company's common stock with the SEC and to furnish the Company with a copy of those reports.

Based on our review of the reports and upon the written confirmation that we received from each of our Executive Officers and Directors, we believe that all Section 16(a) reports were timely filed in 2015.

### Code of Conduct

The Board has adopted a Code of Conduct for Directors and a Code of Conduct for Officers. A copy of our Code of Conduct policies can be found on the "Corporate Governance" section of the Company's website at https://www.castlemetals.com/investors/corporate-governance.

Every Director and Officer is required to read and follow the Code that is applicable to their role. Any waiver of either Code of Conduct requires the approval of the Governance Committee, and must be promptly disclosed to our stockholders. We intend to disclose on the "Corporate Governance" section of our website any amendments to, or waivers from, the Code of Conduct.

# ITEM 11 — Executive Compensation

Compensation Discussion and Analysis Named Executive Officers for 2015 Name Position

Steven Scheinkman President and Chief Executive Officer Appointed to current role on April

16, 2015.

Patrick Anderson

Executive Vice President, Chief Financial Officer and Appointed to current expanded CFO

Treasurer role on May 27, 2015. Executive Vice President, General Counsel, Secretary Appointed to current expanded

Notes

Marec Edgar

& Chief Administrative Officer

CAO role on May 27, 2015.

Thomas Garrett Vice President, President, Total Plastics

Appointed to current role on March

28, 1988.

Ronald Knopp

Executive Vice President, Chief Operating Officer

COO role on May 27, 2015.

Scott Dolan

Former President and Chief Executive Officer

Resigned on April 16, 2015.

Separated from employment on June

Stephen Letnich Former Chief Commercial Officer 24, 2015.

Executive Compensation Overview Checklist of Compensation Practices

WHAT WE DO WHAT WE DON'T DO

ü Stringent stock ownership guidelines

ü Align executive compensation with stockholder returns

through long-term incentives û Generally do not utilize employment contracts

ü Include "double-trigger" change in control provisions in û No repricing underwater options

change-in-control agreements û No tax gross-ups

mange-in-control agreements u 170 tax gross-ups

ü Balance of short- and long-term incentives
ü Clawback provisions in all compensation programs
ü No hedging of Company stock

ü Annual stockholder "say-on-pay" advisory vote û No pledging of Company stock

ü Condition grants of long-term incentive awards on

execution of appropriate restrictive covenants

#### Elements of Compensation, Recent Enhancements and Link to Strategy

We have three elements of total direct compensation: base salary, annual incentives, and long-term incentives, which are described in the following table. We also provide our Named Executive Officers with limited perquisites and standard retirement and benefit plans (see the sections below entitled "Retirement Benefits" and "Perquisites and Other Personal Benefits").

CEO 2015 Target Total Direct Compensation

Base Salary 44%
Cash Annual Incentive 15%
Long-Term Incentive 41%

Other Named Executive Officers' 2015 Target Total Direct Compensation\*

Base Salary63%Cash Annual Incentive16%Long-Term Incentive21%

In the past year, we have made significant enhancements to our compensation program to further align leadership performance by focusing on future stock price appreciation to increase value to our stockholders.

Pay Element	Description and Purpose	Actions and Recent Enhancements	Link to Business and Talent
Base Salary	Fixed compensation recognizes individual performance, seniority, scope of responsibilities, leadership skills and experience. Reviewed annually.	Salary increases implemented under new consolidated management structure in May 2015 to recognize enhanced roles and responsibilities.	help attract and retain
Annual Incentives	Variable compensation based on performance against annually established targets and individual performance.  Designed to reward executives for annual performance on key operational and financial measures, as well as individual performance.	Reduced number of participants eligible to participate to align with short-term Company objectives; for 2015, our main focus was to effectuate immediate improvements to our capital structure.	alignment with business strategy. Consistent with strategy to focus on capital structure improvements, incentive was based on the executive management team's individual efforts in successfully refinancing the Company's long-term public debt.
Long-Term Incentives	Variable equity compensation; payable in the form of restricted stock units and stock options.  Designed to drive sustainable performance that delivers long-term value to stockholders and directly ties the interests of executives to those of stockholders.  The Human Resources Committee reviews the equity metrics annually.	options and 1/3 restricted stock units.	Our long-term incentive program is designed to focus on stock price appreciation. Awards vest over multi-year periods to help encourage retention of talent.

#### **Executive Compensation Philosophy**

Each year, the Human Resources Committee reviews and approves the Company's overall Compensation Philosophy and Strategy. Pay for performance is an essential element of the Company's executive compensation philosophy. The Company's executive compensation programs are designed so that a significant portion of an executive's compensation is dependent upon the performance of the Company. Measures of financial performance for short-term and long-term incentive programs, and the use of equity, are intended to align compensation with the creation of stockholder value.

<sup>\*</sup>represents average opportunity for Messrs, Anderson, Edgar, Garrett and Knopp in 2015

Threshold, target, and maximum performance goals under

incentive programs are selected so as to generate minimum, target, or maximum payouts, commensurate with performance, respectively.

These programs are designed to provide a total compensation opportunity for the Named Executive Officers that is competitive with the total compensation opportunity offered to executives with similar responsibilities at comparable companies, also known as the "market median guideline." Actual compensation will differ from the targeted opportunity based on actual Company performance. Total compensation is the aggregate of the following categories: (i) base salary; (ii) short-term incentive compensation; and (iii) long-term incentive compensation. In reviewing the Named Executive Officers' target total cash compensation and total direct compensation opportunities, the Human Resources Committee uses the fiftieth percentile of the competitive market data ("market median," as described below) as a guideline. In 2015, based on Company performance and corresponding incentive plan achievement, the actual total cash compensation and actual total direct compensation of the Named Executive Officers was below market median. Other factors considered by the Human Resources Committee in setting each Named Executive Officer's opportunity are experience, internal equity (rational linkage between job responsibilities and total compensation opportunities across all jobs within the Company), individual executive performance, and the alignment between Company performance and executive pay.

Benchmarking

In order to establish the market median guideline, the Human Resources Committee reviews competitive market compensation data on a biennial basis, including the compensation practices of selected similar companies (the "Compensation Peer Group"), and broader industry compensation data provided by its executive compensation consultant.

The Compensation Peer Group consists of publicly-traded corporations that operate either in the metals industry or in the distribution of industrial products, with a focus on those that have similar business models to Castle. The Compensation Peer Group for 2015 remained the same as 2014, and consisted of the following 13 companies:

Olympic Steel Inc.

Shiloh Industries, Inc.

The Timken Company

Quanex Building Products Corporation

Schnitzer Steel Industries, Inc.

Worthington Industries, Inc.

Applied Industrial Tech, Inc.

Carpenter Technology Corp.

Gibraltar Industries, Inc.

Global Brass and Copper Holdings

Haynes International, Inc.

Kaman Corporation

Lawson Products, Inc.

**Executive Compensation Process** 

Oversight of the Executive Compensation Programs

The Human Resources Committee oversees our executive compensation programs, operating under a charter that is reviewed annually and approved by the Board. All members of the Human Resources Committee are required to be independent and non-employee directors under the applicable NYSE and SEC rules. The Human Resources Committee operates with the assistance of an executive compensation consultant, who is engaged on an annual basis

and is also independent of the Company and management.

Process for Executives other than the CEO

We utilize a formal performance management process to establish goals for our executive officers, including the Named Executive Officers, and to evaluate management performance. The Human Resources Committee annually reviews the performance of the executive officers with the CEO, and the CEO's recommendation for any changes in the executive officers' compensation.

The CEO's performance review of the executive officers addresses each executive's performance relative to established financial and personal objectives and specific project assignments, and includes a review of the following leadership competencies:

Strategic leadership

Driving execution Cross-functional alignment and collaboration Decision making

Talent management

Engaging and influencing others

Business, financial, and other relevant subject matter acumen

In addition to the reviews of individual executive performance, the Human Resources Committee takes into account the overall performance of the Company (as related to the short term and long term incentive plans), as well as the analysis and findings of its executive compensation consultant regarding market pay levels and practices.

The Human Resources Committee also reviews and approves the material terms of any employment, severance, and change-in-control agreements with the Named Executive Officers, with a view to approving terms that are competitive in the marketplace and that serve to attract, motivate and retain executives.

#### Process for the CEO

Early each year, the Board meets in executive session with the CEO to discuss the CEO's prior year performance, and to identify tentative goals for the upcoming year.

As with the process for the other Named Executive Officers, the Human Resources Committee considers individual performance, Company performance, and the analysis of its compensation consultant when setting the CEO's compensation. The Human Resources Committee develops recommendations for CEO compensation for the upcoming year for consideration by the Board.

The Board meets annually, without the CEO present, to consider the recommendations of the Human Resources Committee, determine any compensation adjustments applicable to the CEO, and finalize the CEO's goals and objectives for the upcoming year. The independent members of the Board then meet with the CEO.

Base Salary

With the exception of the CEO, whose compensation was reviewed and recommended by the Human Resources Committee and approved by the independent members of the Board, the Human Resources Committee reviewed and approved the base salaries of the Named Executive Officers. In each case, the Human Resources Committee took into account the CEO's recommendation, as well as experience, internal equity, the performance of each Named Executive Officer during the year, and external competitive compensation data. The Human Resources Committee made the following decisions regarding the base pay of the Named Executive Officers in 2015:

No changes were made to Mr. Scheinkman's salary due to his April 16, 2015, hire date.

Mr. Patrick Anderson received an increase of 29% on May 27, 2015, in connection with his permanent appointment as Executive Vice President, Chief Financial Officer and Treasurer and expanded responsibilities.

Mr. Edgar received an increase of 18% on May 27, 2015, in connection with his expanded role as Executive Vice President, General Counsel, Secretary and Chief Administrative Officer.

No changes were made to Mr. Garrett's salary.

Mr. Knopp received an increase of 30% on May 27, 2015, in connection with his expanded role as Executive Vice President, Chief Operating Officer.

**Annual Incentives** 

Annual incentives are awarded under the Company's Short-Term Incentive Program ("STIP").

Reduction of 2015 STIP Targets

In July 2015, the Board voted to substantially redesign the STIP to focus on the Company's immediate priorities-the completion of the Company's refinancing and wholesale improvements to the financial condition of the Company. Accordingly, and as previously disclosed, the Board reduced each Named Executive Officer's cash STIP opportunity (other than Mr. Garrett's opportunity, which related to the performance of a Company subsidiary, Total Plastics, Inc. ("TPI"), and which remained unchanged) to 40% of the original target cash award. The Board also approved stock

option awards under the STIP for each Named Executive Officer (other than Mr. Garrett) with a grant date fair value equal to approximately 18% of the original target cash award.

The original and modified 2015 STIP award opportunities for the Named Executive Officers who were actively employed at the time of grant are shown below in detail (Messrs. Dolan and Letnich did not receive 2015 STIP awards because their employment with the Company terminated before such awards were granted, and thus, they are not included in the summary below):

Name	Original Target Bonus Opportunity	July 2015 Target Cash Bonus Opportunity	July 2015 Stock Option Award (#)	Stock Option Award Grant Date Value
Steven Scheinkman <sup>(1)</sup>	\$576,148	\$230,459	50,000	\$105,000
Patrick Anderson	\$165,000	\$66,000	14,100	\$29,610
Marec Edgar	\$187,000	\$74,800	15,900	\$33,390
Thomas Garrett <sup>(2)</sup>	\$99,502	\$99,502	_	_
Ronald Knopp	\$165,000	\$66,000	14,100	\$29,610

- (1) Mr. Scheinkman's target cash award opportunity under the 2015 STIP was prorated based on his April 16, 2015 start date as President and Chief Executive Officer.
- (2) The performance measures applicable to Mr. Garrett's 2015 STIP opportunity were EBITDA, On-Time Delivery, and Days' Sales in Inventory for TPI for the year.

#### 2015 STIP Payouts

In February 2016, following the successful results of the Company's refinancing efforts, the Board approved generally enhanced payouts under the 2015 STIP, in recognition of the significant achievements made by our Named Executive Officers in improving the Company's overall financial health and the substantial advancements made with respect to the operational restructuring of the Company and the divestiture of various Company business segments (both completed and currently in progress). The cash payouts ultimately approved by the Board under the 2015 STIP are provided in the table below:

Name	Actual 2015 STIP Cash Payout
Steven Scheinkman (1)	\$230,459
Patrick Anderson	\$165,000
Marec Edgar	\$187,000
Thomas Garrett (2)	<del>_</del>
Ronald Knopp	\$165,000

(1) The Board determined to pay Mr. Scheinkman's 2015 STIP award at his July 2015 target amount.

In lieu of a payout under the 2015 STIP and pursuant to the retention agreement entered into on February 15, 2016 (described in more detail in the section below entitled, "Retention Agreements"), Mr. Garrett will receive a \$100,000 cash bonus, provided that he remains employed by the Company through the earlier of April 1, 2016, or a sale of TPI.

In order to illustrate the Company's historical performance against STIP performance measures, the following is a summary of the actual overall corporate STIP payout percentages achieved for the Named Executive Officers as a group (other than Mr. Garrett), expressed as a percentage of target opportunity, for the last three years:

31% in 2013 0% in 2014 59% in 2015

### Changes to the STIP for 2016

To align the efforts of the Named Executive Officers (other than Mr. Garrett, who is not expected to be employed by the Company following the completion of the previously announced sale of TPI in 2016) with the Company's current goals, in February 2016, the Board approved the 2016 STIP with performance measures tied directly to: (1) de-leveraging the Company's balance sheet and reducing interest expense through strategic asset sales completed at maximized value; and (2) improving the near-term profitability of the Company by ensuring cash-positive operating performance. Specifically, half of the Named Executive Officers' 2016 STIP opportunity will be based on the total gross value delivered to the Company (and subsequently used for debt reduction)

via the sale of pre-defined strategic assets; the other half of the Named Executive Officers' 2016 STIP opportunity will be based on the Company's achievement of cash-positive operating performance in 2016.

#### **Long-Term Incentives**

#### Overview

We grant long-term incentive awards under our Long-Term Compensation Plan ("LTCP") to our executive officers, including the Named Executive Officers, and select members of management, to reward performance over a three-year time period. Equity-based compensation remains an important component of the Company's overall compensation strategy to align the interests of our Named Executive Officers with the interests of our shareholders and serves as an important tool for the Company with respect to attracting and retaining executive talent. Under the LTCP, awards are granted annually at the discretion of the Human Resources Committee (or, in the case of the CEO, the Board). The Human Resources Committee approves a specific LTCP award opportunity for each executive officer (with the exception of the CEO, whose specific opportunity under the LTCP is reviewed and recommended by the Human Resources Committee and approved by the independent members of the Board). All LTCP awards described below are subject to the terms of the Company's 2008 Omnibus Incentive Plan, which was previously approved by the Company's shareholders.

#### 2015 Long-Term Incentive Award

The LTCP was updated in 2015 to replace grants of performance stock units, which used to be a component of the LTCP, with non-qualified stock options, in addition to time-based restricted stock units. Accordingly, our 2015-2017 LTCP was comprised of one-third restricted stock units and two-thirds non-qualified stock options. Approximately 50 employees were granted awards under the 2015-2017 LTCP.

The number of restricted stock units and stock options granted to our Named Executive Officers who were actively employed at the time of grant is provided below (Messrs. Dolan and Letnich did not receive 2015-2017 LTCP awards because their employment with the Company terminated before such awards were granted, and thus, they are not included in the summary below):

Name	Restricted Stock Units Award	Stock Option Award	Stock Option Award Grant Price
Steven Scheinkman	65,000	180,000	\$3.92
Patrick Anderson	7,394	36,505	\$3.92
Marec Edgar	11,454	41,373	\$3.92
Thomas Garrett	7,914	24,216	\$3.92
Ronald Knopp	9,147	36,505	\$3.92

#### 2014 Long-Term Incentive Award

The 2014-2016 LTCP remains outstanding and will vest on December 31, 2016. The 2014-2016 LTCP consists of two-thirds performance shares and one-third time-based restricted stock units.

### 2014 Performance Measures

As previously disclosed, the performance measures under the 2014-2016 LTCP consist of 50% relative total shareholder return ("RTSR") and 50% return on invested capital ("ROIC"). Payout of the performance shares is based on the attainment of the following goals over a three-year period.

- •RTSR threshold is the 25<sup>th</sup> percentile
- •RTSR target is the 50h percentile

- •RTSR maximum is the 75<sup>th</sup> percentile
- •ROIC threshold is 4.5%
- •ROIC target is 6.0%
- •ROIC maximum is 7.5%

The Human Resources Committee approves the performance measures, weightings, performance goals, and calibration of shares earned over the payout range between threshold, target and maximum opportunities. The RTSR peer group was previously disclosed in our 2015 Proxy Statement.

#### 2014 Outstanding Awards

The outstanding awards under the 2014-2016 LTCP granted to each Named Executive Officer, other than Mr. Scheinkman, who joined the Company in April 2015, is shown below:

		Performance Shares			
Name	Restricted Stock Units	Threshold	Target	Maximum	
Patrick Anderson	3,002	3,007	6,013	12,026	
Marec Edgar	4,937	4,944	9,888	19,776	
Thomas Garrett	3,374	3,380	6,759	13,518	
Ronald Knopp	3,632	3,638	7,275	14,550	
Scott Dolan <sup>(1)</sup>	29,979	30,025	60,049	120,098	
Stephen Letnich <sup>(1)</sup>	8,118	8,130	16,259	32,518	

(1) Outstanding awards forfeited upon departure from the Company.

#### 2013 Long-Term Incentive Award

The 2013-2015 LTCP vested on December 31, 2015. The 2013-2015 LTCP consisted of two-thirds performance shares and one-third time-based restricted stock units.

## 2013 Performance Measures

As previously disclosed, the performance measures under the 2013-2015 LTCP consisted of 50% RTSR and 50% Three-Year Modified ROIC. Payout of the performance shares was based on the attainment of the following goals over a three-year period.

- •RTSR threshold is the 25<sup>th</sup> percentile
- •RTSR target is the 5th percentile
- •RTSR maximum is the 75h percentile
- •ROIC threshold is 10%
- •ROIC target is 11.5%
- •ROIC maximum is 13.5%

The RTSR Peer Group was previously disclosed in our 2015 Proxy Statement.

#### 2013 Payout

Upon vesting and following the Human Resources Committee's review of the attainment of the performance goals under the 2013-2015 LTCP, the following awards were paid out to the Named Executive Officers, other than Mr. Scheinkman and Mr. Edgar, who both joined the Company after the grant date for such awards.

Name	Restricted Stock Units	Performance Shares <sup>(1)</sup>
Patrick Anderson	2,300	_
Thomas Garrett	2,900	_
Ronald Knopp	2,700	_
Scott Dolan (2)	17,342	_

Stephen Letnich (3) — — —

The Human Resources Committee reviewed the extent to which the performance measures were met and determined that the Company's RTSR performance was below the 25th percentile and the Modified ROIC was below 10%. As the results were below the threshold goals, there were no performance shares paid out under the 2013-2015 LTCP.

- (2) Represents a prorated payout of the 2013-2015 LTCP RSUs, paid out pursuant to Mr. Dolan's Separation Agreement.
- (3) Shares were forfeited upon Mr. Letnich's departure from the Company.

#### Other Awards and Agreements

The Company primarily relies on the established long-term and short-term incentives for our executive officers. In limited circumstances, the Company uses awards of restricted stock, restricted stock units, and discretionary cash awards in connection with executive recruitment, for retention purposes, or in recognition of executive promotions or performance. A description of each of the outstanding awards or awards granted during 2015 under these limited circumstances is below.

## Garrett Retention Agreement

On February 15, 2016, the Board entered into a retention agreement with Mr. Garrett to incentivize his assistance and ongoing performance in effectuating the sale of TPI. The retention agreement provides Mr. Garrett with the following benefits:

A retention bonus equal to 75% of his annual base salary, payable within 30 days following the closing of a transaction or series of transactions in which all or substantially all of the assets or common stock of TPI are sold, transferred, or otherwise disposed of (a "Sale of TPI") before the first anniversary of the effective date of the agreement. Mr. Garrett must remain employed by TPI or an affiliate thereof through such a sale in order to receive the retention bonus (he will also be entitled to receive the retention bonus in the event that his employment is terminated without "cause" or for "good reason," as such terms are defined therein, during the term of the agreement and before a Sale of TPI).

A lump sum "enterprise value escalator" if the gross sale price at the closing of a Sale of TPI exceeds the target price established by the Human Resources Committee. Such enterprise value escalator will be equal to \$1.25 for every \$100 by which the sale price realized on a Sale of TPI exceeds the target price, provided that Mr. Garrett has remained continuously employed by TPI and the successor thereto for at least 180 days following the Sale of TPI (he will also be entitled to receive the enterprise value escalator in the event that his employment is terminated without cause or for good reason after the Sale of TPI, but before 180 days following the Sale of TPI).

Enhanced severance benefits if Mr. Garrett's employment is terminated (by TPI or its successor) within 24 months following the Sale of TPI without cause or for good reason, equal to the sum of: (i) 1.5 times Mr. Garrett's annualized base salary, and (ii) the grossed-up cost of 18 months of COBRA continuation coverage at the same level of coverage that Mr. Garrett had elected prior to his termination, payable within 30 days following his termination of employment. Any severance benefits payable under the retention agreement would be reduced by base salary amounts and COBRA benefits payable under Mr. Garrett's severance and/or change in control agreements. Mr. Garrett would be required to timely execute and not revoke a waiver and release of all claims against TPI and its affiliates.

A \$100,000 cash payment in lieu of any amount payable to Mr. Garrett under the Company's 2015 STIP (as noted above) on the earlier of April 1, 2016 or a Sale of TPI, provided that Mr. Garrett has remained continuously employed by TPI or an affiliate thereof until the earlier of such dates.

#### **New CEO Arrangements**

As previously disclosed, the Company entered into an employment offer letter dated April 16, 2015, with Mr. Scheinkman, and on April 17, 2015, the Board appointed Mr. Scheinkman to the position of President and Chief Executive Officer. In accordance with the offer letter, Mr. Scheinkman receives an annual base salary of \$650,000 and is eligible for the annual and long-term awards described above. The Company also entered into severance and change in control agreements with Mr. Scheinkman. Such agreements are described below in the section entitled, "Potential Payments Upon Termination or Change in Control."

## Mr. Dolan Resignation

As previously disclosed, in connection with the resignation of Mr. Dolan, the Company entered into a Separation Agreement and General Release with Mr. Dolan, dated April 16, 2015. For more information on this agreement, please see the description in the section below entitled, "Potential Payments Upon Termination or Change in Control." Other Cash Awards

In February 2015, Mr. Anderson received a \$20,000 cash bonus in connection with his assumption of the Interim Chief Financial Officer role. In May 2015, Mr. Edgar received a \$50,000 cash bonus in connection with his performance with respect to preparing

for the 2015 Annual Meeting of Stockholders. Also in May 2015, Mr. Knopp received a \$26,929 cash bonus in recognition of his promotion to Executive Vice President, Chief Operating Officer.

Severance and Change in Control Benefits

In order to attract and retain an appropriate caliber of talent, we provide our executive officers with the opportunity to be protected under severance and change in control agreements. Such severance and change in control agreements are summarized starting on page below in the section entitled, "Potential Payments Upon Termination or Change in Control."

#### **Retirement Benefits**

We currently maintain the following retirement plans for our executive officers that are generally available to all non-union, salaried employees.

#### Salaried Pension Plan and Supplemental Pension Plan

We maintain the Salaried Employees Pension Plan (the "Salaried Pension Plan"), a qualified, noncontributory defined benefit pension plan covering eligible salaried employees who meet certain age and service requirements. We also maintain an unfunded supplemental employee retirement plan (the "Supplemental Pension Plan") for our executives and senior management, which restores benefits lost due to compensation and benefits limitation imposed by the IRS on deferrals under the Salaried Pension Plan. As of June 30, 2008, the benefits under the Salaried Pension Plan and the Supplemental Pension Plan were frozen. There are no enhanced pension formulas or benefits available to the Named Executive Officers. Refer to the Pension Benefits table below for the value of accumulated pension benefits for the Named Executive Officers.

#### 401(k) Savings and Retirement Plan

We maintain the 401(k) Savings and Retirement Plan (the "401(k) Plan"), a qualified defined contribution plan, for our employees in the United States who work full-time. There are no enhanced 401(k) benefits available to the Named Executive Officers. Refer to the All Other Compensation Table below for the Company's contributions to each Named Executive Officer under the 401(k) Plan.

#### Supplemental 401(k) Savings and Retirement Plan

We maintain an unfunded, nonqualified, deferred compensation plan, the Supplemental 401(k) Plan (the "Supplemental 401(k) Plan"), for our executive officers and senior management. The Supplemental 401(k) Plan has investment options that mirror our 401(k) Plan and provide participants with the ability to save for retirement with additional tax-deferred funds that otherwise would have been limited due to IRS compensation and benefit limitations. Refer to the All Other Compensation Table below for the Company's contributions to each participating Named Executive Officer under the Supplemental 401(k) Plan.

#### Perquisites and Other Personal Benefits

We provide the following limited perquisites to our executive officers:

Automobile usage or stipends.

Phone allowances.

Personal Excess Liability Coverage policy.

Reimbursement of spousal travel expenses on Company business.

Medical, dental, life insurance, short-term, and long-term disability coverage (standard benefits available to most of our employees).

The amount of perquisites and personal benefits paid in 2015 are shown in the footnotes to the Summary Compensation Table below.

Additional Executive Compensation Information and Policies

Stock Ownership Guidelines

Similar to the stock ownership guidelines for directors, we maintain an executive stock ownership guideline for ownership of our stock by our Named Executive Officers. The program is designed to further strengthen alignment between the interests of executive management and those of our stockholders. The guidelines currently provide the following:

Executive officers must reach stock ownership levels (provided in table below) within five years of their appointment as an officer.

Until the executive officer meets the stock ownership requirement, the executive officer must retain 100% of the after-tax shares of vested restricted stock and 100% of the net after-tax shares of an option exercise.

After the executive officer meets the stock ownership requirement, the executive officer must retain at least 50% of the after-tax shares of vested restricted stock and 100% of the net after-tax shares of an option exercise for a period of six months.

Compliance reports are presented to the Human Resources Committee on an annual basis.

Shares owned outright and beneficially, shares held in nonqualified retirement plans, performance-based shares earned but not yet paid, time-based restricted stock and restricted stock units, and vested stock options count toward satisfaction of the ownership guidelines. Unexercised, vested stock options are valued at the amount recognized by the Company for financial statement reporting purposes.

Unvested stock options and unearned performance shares do not help satisfy ownership requirements.

The table below describes the ownership guidelines for each Named Executive Officer actively employed as of December 31, 2015.

	Ownership	Number of	Number of Shares	Date to Meet	
Name	Requirement as a %	Shares	Owned		
	of Base Salary	Required <sup>(1)</sup>		Requirements	
Steven Scheinkman	500%	883,152	72,500	04/16/2018	
Patrick Anderson	300%	244,565	47,961	09/26/2019	
Marec Edgar	100%	92,391	21,479	04/01/2019	
Thomas Garrett	100%	67,597	57,784	03/05/2014	
Ronald Knopp	100%	81,522	29,123	07/02/2018	

The ownership value will be calculated based on the executive's base salary and the "fair market value" of the stock at the time that the ownership value is measured, rather than at the time of the initial acquisition of the stock. For purposes of this valuation, "fair market value" of the stock shall equal the average stock price of the Company's common stock for the 200-day period prior to the measurement date, and in the case of vested unexercised stock options the "fair market value" shall equal the dollar value of those awards recognized by the Company for financial statement reporting purposes.

#### Compensation Recovery Policy

The Company has adopted a compensation recovery (or "clawback") policy that requires paid incentive compensation to be recovered by the Company to the extent such compensation would have been lower due to restated financial results. The Human Resources Committee has the authority to calculate the amount of any overpayment and, in its sole discretion, to seek to recover amounts determined to have been inappropriately received by any current or former executive of the Company.

The clawback policy provides that overpayments of compensation should be recovered within twelve months after an applicable restatement of financial results.

Anti-Hedging and Anti-Pledging Policy

Under our Insider Trading Policy, our directors and executive officers are prohibited from (i) hedging the economic interest in our securities, and (ii) purchasing securities on margin, holding Company securities in a margin account, or pledging Company securities as collateral for a loan.

Tax and Accounting Implications of Executive Compensation

Code 162(m) of the Internal Revenue Code of 1986, as amended (the "Code"), places a limit of \$1,000,000 on the amount of compensation that the Company may deduct in any one year with respect to each of our Named Executive Officers, with the exception of our Chief Financial Officer. There is an exception to the \$1,000,000 limitation for performance-based compensation that meets certain requirements. To the extent deemed necessary and appropriate by the Human Resources Committee, our short- and long-term incentive plan awards may be designed to be performance-based to meet the requirements of Section 162(m) of the Code, so that such amounts may be excluded from the \$1,000,000 cap on compensation for deductibility purposes. The following

types of compensation generally do not meet the requirements of performance-based compensation under Section 162(m) of the Code:

Base salary

Discretionary bonuses

Restricted stock awards

All of the Company's incentive awards and individual incentive awards are subject to Federal income, FICA, and other tax withholding as required by applicable law. The Human Resources Committee has the discretion to adjust STIP and LTCP award payments. In doing so, the Human Resources Committee historically considers the requirements of Section 162(m) of the Code. While the Human Resources Committee generally intends to provide incentive compensation opportunities to the Company's executives in as tax-efficient a manner as possible, we recognize that from time to time it may be in the best interests of stockholders to provide non-deductible incentive compensation. The Company accounts for stock-based payments, including stock options, restricted stock and the performance share awards in accordance with the requirements of ASC Topic 718.

#### **Compensation Consultant**

The Human Resources Committee engaged Pearl Meyer & Partners as our compensation consultant for the first three quarters of 2015. In September 2015, we transitioned to a new compensation consultant, Lockton Companies. Prior to the retention of any compensation consultant, the Human Resources Committee reviews relevant NYSE independence factors and any potential conflicts of interest.

The Human Resources Committee conducted this review regarding its engagement of Lockton and concluded that Lockton is independent.

Our compensation consultant provides advice to our Human Resources Committee as follows:

Review of the Company's executive compensation program designs and levels, including the mix of total compensation elements, compared to industry peer groups and broader market practices.

Information on emerging trends and legislative developments in executive compensation and implications for the Company.

Review of the Company's executive and director stock ownership guidelines, compared to industry peer groups and broader market practices.

Review of the Company's director compensation program compared to industry peer groups and broader market practices.

## Compensation Risk

At the direction of the Human Resources Committee, management, in coordination with its advisors, annually conducts a comprehensive risk assessment of the Company's compensation policies and practices, which included the following actions:

Completed an inventory of the Company's compensation programs, with input from the Company's outside legal counsel as to a framework for assessing compensation risk;

Reviewed both business and compensation risk to ensure that the Company's compensation plans appropriately take into account key business risks and do not have design flaws which motivate inappropriate or excessive risk taking; and

Reported its findings to the Human Resources Committee.

Management conducted this assessment of all compensation policies and practices for all employees, including the Named Executive Officers, and determined that the compensation programs are not reasonably likely to have a material adverse effect on the Company. This process included a review of the Company's executive and non-executive incentive compensation programs. Management reviewed the results of this risk assessment with the Human Resources Committee. During the review, several risk mitigating factors inherent in the Company's compensation practices were noted, including: (i) the Human Resources Committee's discretion in approving executive compensation and establishing performance goals for short-term and long-term compensation plans; (ii) the Company's use of a balanced array of performance measures in its short term incentive plan; (iii) stock ownership guidelines for executive officers; and (iv) the Company's compensation recovery policy.

## Compensation tables Summary Compensation Table

The table below includes the total compensation paid to or earned by each of the Chief Executive Officer, the Chief Financial Officer, the three other most highly compensated current executive officers, and any former executive officers of the Company for the fiscal years ended December 31, 2015, 2014, and 2013. Compensation from 2013 or 2014 is only included if the officer was a Named Executive Officer in such prior year(s).

Mr. Scott Dolan and Mr. Stephen Letnich are included in the following table as former Named Executive Officers.

Name and Principal Position	Year	Salary (\$)(1)	Bonus (\$)(2)	Stock Awards (\$)(3)	Option Award (4)	Non-Equity Incentive Plan Compensation (\$)(5)	•	All Other Compensation (\$)(7)	Total (\$)
Steven	2015	455,000	_	254,800	474,000	230,459	_	132,040	1,546,299
Scheinkman, President and									
Chief Executive	۵								
Officer	C								
Scott Dolan,	2015	278,750	_	_	_	_		1,006,779	1,285,529
Former	2014	650,000	_	1,466,362	_	_	_	66,787	2,183,149
President and		650,000		1,492,372		201,500	_	32,956	2,376,828
Chief Executive	e								
Officer(8)									
Patrick		-	119,000	•	104,445	66,000	_	36,257	637,624
Anderson,	2014	212,513	20,000	146,851		_	1,133	25,210	405,707
EVP, Chief Financial									
Officer &									
Treasurer									
Marec Edgar,	2015	331.077	162,200	44.900	118,205	74.800	_	38,671	769,853
EVP, General		,	,	,,,	,	,			,
Counsel,	2014	202 915	100,000	216 462				69,299	689,577
Secretary &	2014	203,813	100,000	310,403	_	_	_	09,299	089,377
CAO									
Thomas		258,324		31,023	49,643	_	_	50,604	389,594
Garrett, Vice		247,256		165,061	_	94,764	101,737	33,494	642,312
President,		243,878		168,280	_	81,748	_	29,575	523,481
President, Total Plastics	l								
Ronald Knopp,	2015	281 020	125 020	35 856	104,445	66 000		17,713	631,863
EVP, Chief	2013	201,920	143,949	55,050	107,773	00,000	<del>_</del>	17,713	031,003
Operating									
r									

Officer						
Stephen	2015 194,986 —		_	_	 355,480	550,466
Letnich,	2014 323,478 —	397,059		_	 30,737	751,274
Former Chief						
Commercial	2013 141,539 25,000	438,188		44,000	 8,527	657,254
Officer(9)						

Salary and bonus represents approximately 29.4%, 21.7%, 62.3%, 64.1%, 66.3%, 64.5%, and 35.4% of total compensation for the year 2015 for Messrs. Scheinkman, Dolan, Anderson, Edgar, Garrett, Knopp, and Letnich,

- (1) respectively. The amount in this column for Mr. Scheinkman does not include the fee (\$2,500) that he received for his service as a non-employee director on the Board for a portion of 2015 prior to becoming Chief Executive Officer (such amount is instead reported in the Director Compensation Table).
  - The amounts in this column include the following: for 2015 discretionary bonuses for Mr. Anderson (\$20,000);
- (2) Mr. Edgar (\$50,000); and Mr. Knopp (\$26,929); and the portion of the 2015 STIP bonuses for Messrs. Anderson, Edgar, and Knopp in excess of their target bonuses; for 2014 a discretionary bonus for Mr. Anderson and a sign-on bonus for Mr. Edgar; and for 2013 a sign-on bonus for Mr. Letnich.
  - The amounts reported in this column reflect the aggregate grant date fair value of stock-based awards (other than stock options) granted in the year computed in accordance with FASB ASC Topic 718, except that in compliance
- (3) with SEC requirements, for awards that are subject to performance conditions, we reported the value at the grant date based upon the probable outcome of such conditions. These amounts are not paid or realized by the officer. Additional information about these values is included in Note 8 to our audited consolidated financial statements contained in our Annual Report on Form 10-K for the year ended December 31, 2015.

The amounts in this column for 2015 reflect the grant date fair value of restricted stock unit awards under the 2015-2017 LTCP.

For Mr. Edgar, the amounts in this column for 2014 include an award of 5,088 shares of restricted stock upon commencement of his employment with the Company.

For Mr. Letnich, the amounts in this column for 2013 include an award of 6,281 shares of restricted stock upon commencement of his employment with the Company.

- The amounts reported in this column reflect the aggregate grant date fair value of stock options granted under the 2015 STIP and under the 2015-2017 LTCP, computed in accordance with ASC Topic 718. Additional information about these values is included in Note 8 to our audited consolidated financial statements contained in our Annual Report on Form 10-K for the year ended December 31, 2015.
- (5) Reflects the cash awards under the Company's STIP (amounts earned during the applicable fiscal year but paid after the end of that fiscal year).

Reflects the actuarial decrease in the present value of the Named Executive Officer's benefits under the Salaried Pension Plan and the Supplemental Pension Plan determined using assumptions consistent with those used in the Company's financial statements. As described in more detail below under "Pension Benefits - Fiscal Year 2015," pension accruals ceased for all Named Executive Officers in 2008, and Named Executive Officers hired after that date are not eligible for coverage under any pension plan. Accordingly, the amounts reported for the Named

- (6) "normal retirement age" as defined under the terms of the Salaried Pension Plan and the Supplemental Pension Plan as well as changes to other actuarial assumptions. For 2015, there was an actuarial decrease in the present value of the benefits under the Salaried Pension Plan for Mr. Anderson in the amount of \$(461), for Mr. Garrett in the amount of \$(8,289) and for Mr. Knopp of \$(275); and under the Supplemental Pension Plan for Mr. Garrett in the amount of \$(2,139). Because these amounts are negative, they are not reported in this column or in the Total Compensation column in the Summary Compensation Table.
- (7) The amounts shown are detailed in the supplemental "All Other Compensation Table Fiscal Year 2015" below.
- (8) Mr. Dolan resigned on April 16, 2015.
- (9) Mr. Letnich separated from employment with the Company on June 24, 2015.

All Other Compensation Table - Fiscal Year 2015

The table below provides additional information about the amounts that appear in the "All Other Compensation" column in the Summary Compensation Table above:

401(k) Plan	Deferred Plan	Severance		Miscellaneous	Total All Other
Company	Company	Payments		(\$)(2)	Compensation
Matching	Matching	(1)(\$)			(\$)
Contributions	Contributions				
(\$)	(\$)		Relocation		
			Expense		

				Reimbursement (\$)		
Steven Scheinkman	12,600	11,400		102,334	5,706	132,040
Scott Dolan	15,900	825	975,000	_	15,054	1,006,779
Patrick Anderson	7,351	11,077		_	17,829	36,257
Marec Edgar	15,900	6,965		_	15,806	38,671
Thomas Garrett	27,513	7,287	_	_	15,804	50,604
Ronald Knopp	13,669	_	_	_	4,044	17,713
Stephen Letnich	11,699		325,024	_	18,757	355,480

<sup>(1)</sup> Severance payments were made to Messrs. Dolan and Letnich pursuant to their then-existing agreements.

Includes the cost, including insurance, fuel and lease payments, of a Company-provided automobile or vehicle stipend, and a cellular telephone allowance. Also includes, for Messrs. Scheinkman and Letnich, reimbursement of travel and other event related expenses associated with attendance at Company and industry events to which family members were invited.

Grants of Plan-Based Awards - Fiscal Year 2015

The following table sets forth plan-based awards granted to the Named Executive Officers in 2015. Messrs. Dolan and Letnich are not included in this table because their employment with the Company terminated before any such awards were granted, and thus, they did not receive 2015 STIP awards or 2015-2017 LTCP awards.

		Estimated	Possible Pa	youts Under	All Other	All Other		
		Non-Equity Incentive Plan			Stock	Option	F	
		Awards (1	)		Awards:	Awards:	Exercise or	
Name	Grant	Threshold		Maximum	Number of Shares	Number of Securities Underlying	Base Price of Option Awards	Grant Date Fair Value of
Name	Date	(\$)	(\$)	(\$)	Units (2) (\$)	Options (\$)(3)(4)	(\$/Sh)	Stock Awards (\$)(4)
		_	230,459	_				
Steven	7/24/15				65,000			254,800
Scheinkman	7/24/15					50,000	3.92	105,000
	7/24/15					180,000	3.92	369,000
	_	_	66,000					
Dataials Andonson	7/24/15				7,394			28,984
Patrick Anderson	7/24/15					14,100	3.92	29,610
	7/24/15					36,505	3.92	74,835
	_	_	74,800					
Marsa Edgar	7/24/15				11,454			44,900
Marec Edgar	7/24/15					15,900	3.92	33,390
	7/24/15					41,373	3.92	84,815
	_	_	99,502	199,005				
Thomas Garrett	7/24/15				7,914			31,023
	7/24/15					24,216	3.92	49,643
	_	_	66,000	_				
Danald Vname	7/24/15				9,147			35,856
Ronald Knopp	7/24/15					14,100	3.92	29,610
	7/24/15					36,505	3.92	74,835

These columns show the potential cash payouts under the Company's 2015 STIP, which is described above in the section entitled, "Annual Incentives."

Reflects the award of restricted stock units under the 2015-2017 LTCP, which is described above in the section

<sup>(2)</sup>entitled, "2015 Long-Term Incentive Award." The restricted stock unit awards vest in full on December 31, 2017, provided that the Named Executive Officer remains employed by the Company as of such date.

Reflects the award of stock options under the 2015 STIP. A description of the 2015 STIP is described above in the

<sup>(3)</sup> section entitled, "Annual Incentives." The shares underlying the option awards are subject to the following vesting schedules, provided that the Named Executive Officer remains employed by the Company as of each vesting date:

Mr. Scheinkman: 16,666 shares will vest and become exercisable on July 24, 2016, and 16,667 shares will vest and become exercisable on each of July 24, 2017, and July 24, 2018.

Mr. Anderson: 4,700 shares will vest and become exercisable on each of July 24, 2016, July 24, 2017, and July 24, 2018.

Mr. Edgar: 5,300 shares will vest and become exercisable on each of July 24, 2016, July 24, 2017, and July 24, 2018. Mr. Knopp: 4,700 shares will vest and become exercisable on each of July 24, 2016, July 24, 2017, and July 24, 2018.

Reflects the award of restricted stock units under the 2015-2017 LTCP, which is described above in the section entitled, "2015 Long-Term Incentive Award." The shares underlying the option awards are subject to the following vesting schedules, provided that the Named Executive Officer remains employed by the Company as of each vesting date:

Mr. Scheinkman: 60,000 shares will vest on April 17, 2016 and become exercisable on July 24, 2016, and 60,000 shares will vest and become exercisable on each of April 17, 2017, and April 17, 2018.

Mr. Anderson: 12,168 shares will vest on February 25, 2016 and become exercisable on July 24, 2016, 12,168 shares will vest and become exercisable on February 25, 2017, and 12,169 shares will vest and become exercisable on February 25, 2018.

• Mr. Edgar: 13,791 shares will vest on February 25, 2016 and become exercisable on July 24, 2016, and 13,791 shares will vest and become exercisable on each of February 25, 2017, and February 25, 2018.

Mr. Garrett: 8,072 shares will vest on February 25, 2016 and become exercisable on July 24, 2016, and 8,072 shares will vest and become exercisable on each of February 25, 2017, and February 25, 2018.

Mr. Knopp: 12,168 shares will vest on February 25, 2016 and become exercisable on July 24, 2016, 12,168 shares will vest and become exercisable on February 25, 2017, and 12,169 shares will vest and become exercisable on February 25, 2018.

The amounts shown do not reflect realized compensation by the Named Executive Officers. The amounts shown (5) represent the value of the stock options and restricted stock units granted to the Named Executive Officers based on the grant date fair value of the awards as determined in accordance with FASB ASC Topic 718.

#### Outstanding Equity Awards at 2015 Fiscal Year-End

The following table sets forth information on the holdings of stock options and stock awards by our Named Executive Officers as of the end of 2015.

	Option Awa	ards			Stock Awar	ds		
Name	Number of Securities Underlying Un-exercise Options (#) Exercisable	Options (#)	Option Exercise Price (\$)	Option Expiration Date	Number of Shares or Units of Stock That Have Not Vested (#)(2)	Market Value of Shares or Units of Stock That Have Not Vested (\$)(3)	Equity Incentive Plan Awards: Number of Unearned Shares, Units or Other Rights That Have Not Vested (#)(4)	Equity Incentive Plan Awards: Market or Payout Value of Unearned Shares, SUnits or Other Rights That Have Not Vested (\$)(5)
Steven Scheinkman		50,000	3.92	7/23/25				
Selicinaman	_	180,000	3.92	7/23/25	<i>(5</i> ,000	102.250		
Scott Dolan(6)					65,000	103,350		
Patrick Anderson	4,800		12.79 3.92 3.92	3/17/18 7/23/25 7/23/25	_	_	_	_
					10,396	16,530	3,007	4,781
Marec Edgar	_	15,900	3.92	7/23/25			2,007	.,, 01
	_	41,373	3.92	7/23/25	21,479	34,152		

							4,944	7,861
Thomas Garrett	6,300	_	12.79	3/17/18				
		24,216	3.92	7/23/25				
					11,288	17,948		
							3,380	5,374
Ronald Knopp		14,100	3.92	7/23/25				
		36,505	3.92	7/23/25				
					12,779	20,319		
							3,638	5,784
Stephen Letnich(7)	_	_	_	_	_	_	_	_

<sup>(1)</sup> The vesting schedule for the shares included in this column for each of the Named Executive Officers is as follows: Mr. Scheinkman:

<sup>16,666</sup> shares will vest and become exercisable July 24, 2016;

<sup>16,667</sup> shares will vest and become exercisable on each of July 24, 2017 and July 24, 2018;

<sup>60,000</sup> shares will vest on April 17, 2016, and become exercisable on July 24, 2016; and

60,000 shares will vest and become exercisable on each of April 17, 2017, and April 17, 2018.

#### Mr. Anderson:

4,700 shares will vest and become exercisable on each of July 24, 2016, July 24, 2017, and July 24, 2018;

12,168 shares will vest on February 25, 2016, and become exercisable on July 24, 2016;

12,168 shares will vest and become exercisable on February 25, 2017; and

12,169 shares will vest and become exercisable on February 25, 2018.

#### Mr. Edgar:

5,300 shares will vest and become exercisable on each of July 24, 2016, July 24, 2017, and July 24, 2018;

13,791 shares will vest on February 25, 2016, and become exercisable on July 24, 2016; and

13,791 shares will vest and become exercisable on each of February 25, 2017, and February 25, 2018.

#### Mr. Garrett:

8,072 shares will vest on February 25, 2016, and become exercisable on July 24, 2016; and

8,072 shares will vest and become exercisable on each of February 25, 2017, and February 25, 2018.

#### Mr. Knopp:

4,700 shares will vest and become exercisable on each of July 24, 2016, July 24, 2017, and July 24, 2018;

12,168 shares will vest on February 25, 2016, and become exercisable on July 24, 2016;

12,168 shares will vest and become exercisable on February 25, 2017; and

12,169 shares will vest and become exercisable on February 25, 2018.

(2) The vesting schedule for the shares included in this column for each of the Named Executive Officers is as follows:

#### Mr. Scheinkman:

65,000 will vest on December 31, 2017.

#### Mr. Anderson:

3,002 will vest on December 31, 2016, and

7,394 will vest on December 31, 2017.

#### Mr. Edgar:

4,937 will vest on December 31, 2016,

5,088 will vest on April 1, 2017, and

11,454 will vest on December 31, 2017.

#### Mr. Garrett:

3,374 will vest on December 31, 2016, and

7,914 will vest on December 31, 2017.

#### Mr. Knopp:

3,632 will vest on December 31, 2016, and

9,147 will vest on December 31, 2017.

(3) Market value has been computed by multiplying the closing price of the Company's common stock on December 31, 2015, by the number of shares of stock.

(4) Reflects performance shares at the threshold payout level under the 2014-2016 LTCP, which is described above in the section entitled, "2014 Long-Term Incentive Award."

- (5) Market value has been computed by multiplying the closing price of the Company's common stock on December 31, 2015, \$1.59, by the number of performance shares.
- (6) Pursuant to Mr. Dolan's resignation of employment from the Company, 56,588 shares of his restricted stock units were vested on an accelerated basis as of April 16, 2015. All other outstanding stock awards were forfeited.
- (7) Upon Mr. Letnich's departure from the Company, all outstanding, unvested stock awards were forfeited.

#### Option Exercises and Stock Vested - Fiscal Year 2015

The table below describes for each Named Executive Officer the amount of stock options exercised during 2015, including the number of shares acquired upon exercise and the value realized, and the number of shares acquired upon the vesting of performance shares and restricted stock units and the value realized by the executive before the payment of any applicable withholding tax based on the fair market value (or closing market price) of our common stock on the date of the exercise or vesting, as applicable.

	Option Awards		Stock Awards		
Name	Number of Shares Acquired on Exercise (#)	Value Realized on Exercise (\$)	Number of Shares Acquired on Vesting (#)(1)	5	Value Realized on Vesting (\$)
Steven Scheinkman	_				_
Scott Dolan	_		56,588		225,220
Patrick Anderson	_	_	2,300	(2)	3,657
Marec Edgar	_	_	_		_
Thomas Garrett	_	_	2,900	(3)	4,611
Ronald Knopp	_		2,700	(4)	4,293
Stephen Letnich	_	_	_		_

Amounts in this column include restricted stock units that vested and/or were surrendered to the Company in (1) satisfaction of tax withholdings due upon receipt of restricted stock units that vested in 2015. The shares reported vested on December 31, 2015, other than for Mr. Dolan, whose shares vested on April 16, 2015.

No performance shares were earned with respect to the 2013-2015 LTCP.

The market price of our common stock was \$1.59 on December 31, 2015, and \$3.98 on April 16, 2015.

- (2) Includes 715 shares withheld from Mr. Anderson to satisfy tax withholdings at a value of \$1,137. Mr. Anderson has not sold any of the remaining shares he acquired upon this vesting.
- (3) Includes 916 shares withheld from Mr. Garrett to satisfy tax withholdings at a value of \$1,456. Mr. Garrett has not sold any of the remaining shares he acquired upon this vesting.
- (4) Includes 839 shares withheld from Mr. Knopp to satisfy tax withholdings at a value of \$1,334. Mr. Garrett has not sold any of the remaining shares he acquired upon this vesting.

#### Pension Benefits - Fiscal Year 2015

The table below describes for each Named Executive Officer the number of years of credited service and the estimated present value of the accumulated benefit under the Salaried Pension Plan and the Supplemental Pension Plan. Contributions and benefits under the Company's Salaried Pension Plan and Supplemental Pension Plan were frozen as of June 30, 2008.

Only Messrs. Anderson, Garrett, and Knopp are eligible to receive benefits under the Salaried Pension Plan, and only Mr. Garrett is eligible to receive benefits under the Supplemental Pension Plan, as the Company ceased benefit accruals under these plans prior to the commencement of employment with the Company by the other current Named Executive Officers.

Under the Salaried Pension Plan and the Supplemental Pension Plan, the benefits are computed on the basis of straight-life annuity amounts. No payments of pension benefits were made to any of the Named Executive Officers in 2015. The Company does not

have a policy of granting extra pension service. For a description of the Company's Salaried Pension Plan and Supplemental Pension Plan, see the section above entitled, "Retirement Benefits."

Name	Plan Name	Number of Years Credited Service (#)	Present Value of Accumulated Benefit (\$)(1)
Patrick Anderson	Salaried Employees Pension Plan	0.75	8,955
Thomas Garrett	Salaried Employees Pension Plan	12.5	349,297
	Supplemental Pension Plan	12.5	90,157
Ronald Knopp	Salaried Employees Pension Plan	0.75	5,780

<sup>(1)</sup> The material assumptions used for this calculation are as described in Note 9 to the Company's audited consolidated financial statements contained in our Annual Report on Form 10-K for the year ended December 31, 2015.

## Nonqualified Deferred Compensation - Fiscal Year 2015

The table below provides information on the Supplemental 401(k) Plan, the nonqualified deferred compensation plan in which our Named Executive Officers, other than Mr. Knopp, participated during 2015. For a description of the Company's Supplemental 401(k) Plan, see the section above entitled, "Retirement Benefits."

Name	Executive Contributions in Last Fiscal Year (\$)(1)	Company Contributions in Last Fiscal Year (\$)(2)	Aggregate Earnings in Last Fiscal Year (\$)	Aggregate Withdrawals / Distributions (\$)	Aggregate Balance at Last Fiscal Year End (\$)(3)
Steven Scheinkman	11,400	11,400	(891)	_	22,625
Scott Dolan	825	825	4,093	(78,001)	_
Patrick Anderson	27,441	11,077	(18,423)	_	174,894
Marec Edgar	6,965	6,965	(911)	_	19,099
Thomas Garrett	11,305	7,287	(20,479)	_	186,929
Stephen Letnich	_	_	512	(6,905)	

Executive contributions represent deferral of base salary and bonus paid during 2015, which amounts are also (1) disclosed in the 2015 Salary column and the 2015 Non-Equity Incentive Plan Compensation column of the Summary Compensation Table.

- (2) All Company contributions to the Deferred Plan in 2015 are included as compensation in the 2015 Other Compensation column of the Summary Compensation Table.
- (3) Represents vested balance as of December 31, 2015.

#### POTENTIAL PAYMENTS UPON TERMINATION OR CHANGE IN CONTROL

General

To assure stability and continuity of management, we entered into severance and change in control agreements with each of our executive officers. In consideration of the payments that the executive officers may be entitled to receive under these agreements, the executive officers agree to comply with restrictive covenants, such as confidentiality, non-disparagement, non-compete, and non-solicit, during employment and for 12 months following any termination (five years with respect to confidentiality). In addition, the executive officers are required to sign a waiver and release at the time of termination in order to receive any separation benefits.

#### Voluntary/Involuntary For Cause Termination

An executive officer may terminate his or her employment at any time and we may terminate an executive officer's employment at any time pursuant to our "at will" employment arrangements. We are not obligated to provide any special benefits or compensation upon a voluntary termination by the executive or upon an involuntary termination by the Company for "Cause." The table below summarizes the termination benefits in either such termination:

Benefit **Termination Provision** 

Base salary paid through date of termination and the value of any accrued but unused Salary

vacation.

Short-Term Incentive Plan: Forfeiture of unvested stock options, and the right to exercise vested stock options for

**Stock Options** three months following termination.

Short-Term Incentive Plan: Not eligible for payment.

Cash Bonus

Long-Term Incentive Plan: Forfeiture of unvested stock options, and the right to exercise vested stock options for

**Stock Options** three months following termination.

Long-Term Incentive Plan: Forfeiture of unvested time-based restricted stock and stock units. Restricted Stock/Stock Units

Long-Term Incentive Plan: Forfeit any unvested performance shares.

As defined in the executive severance agreements, "Cause" generally means the reason for the executive's involuntary termination of employment was: (i) conviction of, or entry of a plea of guilty or nolo contendere to, a felony; (ii) engagement in egregious misconduct involving serious moral turpitude to the extent that, in the reasonable judgment of the Company, the executive's credibility and reputation no longer conform to the standard of the Company's executives; (iii) willful misconduct that, in the reasonable judgment of the Company, results in a demonstrable and material injury to the Company or its affiliates; (iv) willful and continued failure (other than a failure due to mental or physical illness) to perform assigned duties, provided that such assigned duties are consistent with the job duties of the executive and such failure is not cured within 30 days after notice from the Company; or (v) material breach of the severance agreement, provided that such breach is not cured within 30 days after notice of such breach from the Company.

Involuntary (Not for Cause or for Good Reason)

Performance Shares/Units

If the employment of an executive officer is terminated due to either an involuntary termination by the Company without Cause or by the executive for "Good Reason," then the executive would generally be eligible to receive the following:

Benefit Termination Provision

Salary

An amount equal to one-hundred percent (100%) of the executive's annual base salary

in effect at the time of termination.

Short-Term Incentive Plan: Forfeiture of unvested stock options, and the right to exercise vested stock options for

Stock Options three months following termination.

Short-Term Incentive Plan:

Pro-rata annual award for the number of days of the fiscal year of eligible

Cash Bonus participation, based on actual results, which will only be paid if and at the same time

that the Company pays awards to active employees.

Long-Term Incentive Plan: Forfeiture of unvested stock options, and the right to exercise vested stock options for

Stock Options three months following termination.

Long-Term Incentive Plan: Forfeiture of unvested time-based restricted stock and stock units. No effect on vested

Restricted Stock/Stock Units restricted stock or restricted stock units.

Long-Term Incentive Plan:
Performance Shares/Units

For unvested performance shares for which the date of termination precedes the end of the performance period by less than one year, pro-rata payout for the number of days of performance period eligible participation, based on actual results and will only be

paid if and at the same time that the Company pays LTCP awards to active

employees. No effect on vested performance shares.

Auto Benefit Continued use of the Company-owned or leased automobile or payment of any

alternative automobile stipend for the 12-month period following termination.

Outplacement Services Company-paid outplacement services for a 6-month period following termination (not

to exceed \$12,500 in total value).

Health and Welfare Benefits

Company-paid health insurance continuation coverage for the 12-month period

following termination.

As defined in the executive severance agreement, "Good Reason" generally means the executive officer's termination of his or her employment as a result of any of the following events: (i) the Company reduces the executive officer's base salary by ten percent (10%) or more (either upon one reduction or during a series of reductions over a period of time); provided, that such reduction neither comprises a part of a general reduction for all of the Company's executive officers as a group (determined as of the date immediately before the date on which the executive officer becomes subject to such material reduction) nor results from a deferral of the executive officer's base salary; (ii) a material diminution in the executive's authority (including, but not limited to, the budget over which the executive retains authority), duties, or responsibilities within the Company; (iii) a material change by more than fifty (50) miles in the geographic location at which the executive must perform services for the Company; or (iv) any other action or inaction that constitutes a material breach by the Company of the executive severance agreement.

#### Change in Control Termination

If the employment of an executive officer is involuntarily terminated for any reason other than for Cause or if a Good Reason termination occurs after a change in control, the executive officer would generally be eligible to receive the following:

Benefit Termination Provision

An amount equal to one-hundred percent (100%) (or two-hundred percent (200%), for

Messrs. Scheinkman and Edgar) of the executive's annual base salary in effect at the

Accelerated vesting of unvested stock options, and the right to exercise vested stock

time of termination.

Short-Term Incentive Plan:

**Stock Options** 

Salary

options for three months following termination.

Short-Term Incentive Plan:

Pro-rata annual award for the number of days of the fiscal year of eligible

participation, based on actual results, which will only be paid if and at the same time

that the Company pays awards to active employees.

Long-Term Incentive Plan:

Long-Term Incentive Plan:

Performance Shares/Units

**Stock Options** 

Cash Bonus

Accelerated vesting of unvested stock options, and the right to exercise vested stock

options for three months following termination.

Long-Term Incentive Plan:
Restricted Stock/Stock Units

Accelerated vesting of unvested time-based restricted stock and stock units.

Acceleration of the vesting of unvested performance shares under the LTCP, and pro-rata payout immediately upon a change in control for the number of days of performance period eligible participation which is based upon actual results as of the end of the completed calendar month immediately preceding the change in control,

and payment to be made in cash.

Auto Benefit Continued use of the Company-owned or leased automobile or payment of any

alternative automobile stipend for the 12-month period following termination.

Outplacement Services Company-paid outplacement services for a 6-month period following termination (not

to exceed \$12,500 in total value).

Health and Welfare Benefits

Company-paid health insurance continuation coverage for the 12-month period

following termination.

As defined in the executive severance agreement, "Good Reason" in connection with a termination related to a change in control generally means the executive officer's termination of his or her employment as a result of any of the following events: (i) the Company reduces the executive officer's base salary by ten percent (10%) or more (either upon one reduction or during a series of reductions over a period of time); provided, that such reduction neither comprises a part of a general reduction for all of the Company's executive officers as a group (determined as of the date immediately before the date on which the executive officer becomes subject to such material reduction) nor results from a deferral of the executive officer's base; (ii) the Company fails to continue in effect any plan in which the executive participates immediately prior to the change in control which is material to the executive's total compensation, unless an applicable arrangement (embodied in an ongoing substitute plan) has been made, or the Company fails to continue the executive's participation therein (or in such substitute plan) on a basis no less favorable to the executive's then-current peers as a group (determined as of the date immediately prior to the change in control); (iii) a demotion in position (including a decrease in organizational level) or a material diminution in the executive's authority (including, but not limited to, the budget over which the executive retains authority), duties, or responsibilities within the Company; (iv) a material change by more than fifty (50) miles in the geographic location at which the executive must perform services for the Company; or (v) any other action or inaction that constitutes a material breach by the Company of the executive severance agreement.

## Change in Control Without Termination

Upon a change in control, without termination of employment, an executive officer would generally be eligible to receive the following:

Benefit Payment

Stock Options; Time-Based

Restricted Stock/Stock Units

Retention Awards Accelerated vesting of retention awards, subject to the terms of such awards.

Accelerated vesting of unvested stock options and time-based restricted stock and restricted stock unit awards, if and to the extent such awards are not converted into common stock of the acquirer (or if such common stock of the acquirer is not listed on

a national securities exchange). Payment in respect of the awards will be made in cash, based on the value of the Company's common stock provided to shareholders generally

in connection with the change in control.

Accelerated vesting of unvested performance shares under the LTCP, and pro-rata

payout immediately upon a change in control for the number of days of the

Performance Shares/Units performance period eligible participation, which is based upon actual results as of the

end of the completed calendar month immediately preceding the change in control, to

be paid in cash.

### Death, Disability and Retirement

If an executive officer terminates employment due to retirement, death, or disability, then the officer would generally be entitled to the following benefits.

Event	Benefit	Termination Provision
	Salary	Paid through termination date.
Retirement	Annual Incentive	Unvested awards are forfeited.
Retifeffient	Equity Awards	Unvested awards are forfeited. Vested options are exercisable for three years
	Equity 11wards	following retirement.
	Salary	Payment to beneficiary through termination date.
Death	Annual Incentive	Beneficiary will be eligible to receive a pro-rata annual STIP award for the number of days of fiscal year eligible participation, based on actual results, which will be paid only if and at the same time that the Company pays STIP awards to active employees.
	Equity Awards	Vested and outstanding options would be exercisable by beneficiary through the normal expiration of such option.
	Salary	60% of salary, reduced by other sources of income, up to a maximum payment of \$10,000 per month.
	Annual Incentive	Forfeited.
Disability	Equity Awards	All unvested restricted stock and performance stock are forfeited. Vested and outstanding incentive options can be exercised within one year after becoming disabled, and non-qualified options can be exercised within three years after becoming disabled.

#### Former CEO Departure

In connection with the resignation of Mr. Dolan, the Company entered into a Separation Agreement and General Release with Mr. Dolan dated April 16, 2015. In accordance with the Separation Agreement, Mr. Dolan received the following:

\$1.3 million in cash with \$650,000 to be paid within 14 days after the effective date of the Separation Agreement and the remaining \$650,000 to be paid in four equal installments of \$162,500 each on July 1, 2015, October 1, 2015, January 1, 2016, and March 1, 2016.

Immediate vesting of 56,588 outstanding restricted stock units.

Up to 12 months of health, dental and vision coverage for himself and his eligible dependent.

Up to \$30,000 for executive outplacement services for up to 18 months following the date of the Separation Agreement.

Continued use of a Company issued vehicle for up to one year following the date of the Separation Agreement.

### Former Chief Commercial Officer Departure

Mr. Letnich separated from employment with the Company in June 2015. In connection with his separation of employment, and pursuant to an existing severance agreement, Mr. Letnich received a severance payment of \$325,024.

#### Payments Upon Termination or Change in Control Tables

The tables below show the estimated payments that our current Named Executive Officers would receive if their employment were terminated under various circumstances, based on the terms of the plans and agreements that were

in effect as of December 31, 2015.

	Steven Sch	einkman				
Benefit	Death	Disability	For Cause/ Voluntary	Without Cause / Good Reason	Change in Control Termination	Change in Control (No Termination <sup>(1)</sup> )
Cash Severance		\$120,000		\$650,000	\$1,300,000	
Annual Incentive	\$230,459	—		\$230,459	\$230,459	_
Unvested Equity	. ,			. ,	,	
RSUs	_		_	_	\$103,350	\$103,350
Options (2)				_		_
Performance Equity (3)						
Subtotal	\$230,459	\$120,000		\$880,459	\$1,633,809	\$103,350
Other Benefits:						
Health & Welfare				\$21,232	\$21,232	_
Outplacement				\$12,500	\$12,500	_
Company Auto				\$10,920	\$10,920	_
Subtotal Total	<del></del>	<u>\$120,000</u>	_	\$44,652 \$925,111	\$44,652 \$1,678,461	<del></del>
Total	\$230,439	\$120,000	_	\$923,111	\$1,070,401	\$105,550
	PATRICK A	ANDERSON		Without	Change	
Benefit	PATRICK A	ANDERSON Disability	For Cause/ Voluntary	Without Cause / Good Reason	Change in Control Termination	Change in Control (No Termination <sup>(1)</sup> )
Benefit  Cash Severance			Cause/	Cause / Good	in Control	Control (No
		Disability	Cause/	Cause / Good Reason	in Control Termination	Control (No
Cash Severance Annual Incentive Unvested Equity	Death	Disability	Cause/	Cause / Good Reason \$300,000	in Control Termination \$300,000 \$165,000	Control (No Termination <sup>(1)</sup> )
Cash Severance Annual Incentive Unvested Equity RSUs	Death	Disability	Cause/	Cause / Good Reason \$300,000	in Control Termination \$300,000	Control (No
Cash Severance Annual Incentive Unvested Equity RSUs Options <sup>(2)</sup>	Death	Disability	Cause/	Cause / Good Reason \$300,000	in Control Termination \$300,000 \$165,000	Control (No Termination (1))  —  \$20,187
Cash Severance Annual Incentive Unvested Equity RSUs Options (2) Performance Equity (3)	Death  — \$165,000  — — —	Disability \$120,000	Cause/	Cause / Good Reason \$300,000 \$165,000	in Control Termination \$300,000 \$165,000 \$20,187	Control (No Termination (1))  —  \$20,187 —
Cash Severance Annual Incentive Unvested Equity RSUs Options (2) Performance Equity (3) Subtotal	Death	Disability	Cause/	Cause / Good Reason \$300,000	in Control Termination \$300,000 \$165,000	Control (No Termination (1))  —  \$20,187
Cash Severance Annual Incentive Unvested Equity RSUs Options <sup>(2)</sup> Performance Equity <sup>(3)</sup> Subtotal Other Benefits:	Death  — \$165,000  — — —	Disability \$120,000	Cause/	Cause / Good Reason \$300,000 \$165,000 \$465,000	in Control Termination \$300,000 \$165,000 \$20,187 — \$485,187	Control (No Termination (1))  —  \$20,187 —
Cash Severance Annual Incentive Unvested Equity RSUs Options (2) Performance Equity (3) Subtotal Other Benefits: Health & Welfare	Death  — \$165,000  — — —	Disability \$120,000	Cause/	Cause / Good Reason \$300,000 \$165,000  \$465,000  \$21,016	in Control Termination \$300,000 \$165,000 \$20,187 — \$485,187	Control (No Termination (1))  —  \$20,187 —
Cash Severance Annual Incentive Unvested Equity RSUs Options <sup>(2)</sup> Performance Equity <sup>(3)</sup> Subtotal Other Benefits:	Death  — \$165,000  — — —	Disability \$120,000	Cause/	Cause / Good Reason \$300,000 \$165,000 \$465,000	in Control Termination \$300,000 \$165,000 \$20,187 — \$485,187	Control (No Termination (1))  —  \$20,187 —