REALOGY CORP Form 10-Q/A October 09, 2012 <u>Table of Contents</u>

#### **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 10-Q/A Amendment No. 1 TQUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended June 30, 2012 OR TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF ° 1934 For the transition period from to Commission File No. 333-179896 REALOGY HOLDINGS CORP. (Exact name of registrants as specified in its charter) Commission File No. 333-179896 **REALOGY CORPORATION** (Exact name of registrants as specified in its charter) 20-8050955 and 20-4381990 Delaware (State or other jurisdiction (I.R.S. Employer of incorporation or organization) Identification Numbers) One Campus Drive 07054 Parsippany, NJ (Address of principal executive offices) (Zip Code) (973) 407-2000

(Registrants' telephone number, including area code)

Indicate by check mark whether the Registrants (1) have filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrants were required to file such reports), and (2) have been subject to such filing requirements for the past 90 days. Yes x No o Indicate by check mark whether the registrants have submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o Indicate by check mark whether the Registrants are large accelerated filers, accelerated filers, non-accelerated filers, or smaller reporting companies. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. Large accelerated filer o Accelerated filer o Non-accelerated filer x Smaller reporting company o (Do not check if a smaller reporting company)

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Indicate by check mark whether the Registrants are shell companies (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

There were 4,200 shares of Class A Common Stock, \$0.01 par value, and 8,017,080 shares of Class B Common Stock, \$0.01 par value, of Realogy Holdings Corp. outstanding as of August 7, 2012. There were 100 shares of Common Stock, \$0.01 par value, of Realogy Corporation outstanding as of August 7, 2012.

#### EXPLANATORY NOTE

This Amendment No. 1 on Form 10-Q/A amends the Quarterly Report on Form 10-Q of Realogy Holdings Corp.("Holdings")(formerly known as Domus Holdings Corp.) and its indirect, wholly owned subsidiary, Realogy Corporation ("Realogy") for the quarter ended June 30, 2012, as filed with the Securities and Exchange Commission on August 7, 2012 (the "Original Form 10-Q"). Except as otherwise indicated or unless the context otherwise requires, the terms "we," "us," "our," "our company" and the "Company" refer to Holdings and its consolidated subsidiaries. Except as otherwise defined herein, capitalized terms shall have the meanings ascribed to them in the Original Form 10-K. In connection with the preparation of Holdings' initial public offering of shares filed on a Registration Statement on Form S-1, we identified and corrected an error in the manner in which we had allocated the purchase price paid by Apollo subsequent to their 2007 acquisition. Specifically, we inappropriately identified the discounted cash flows generated from the Real Estate Franchise Services franchise agreement with NRT as a separately identifiable indefinite lived intangible asset. We concluded that the value ascribed to this agreement should have been attributed to the Real Estate Franchise Services business unit as goodwill. Accordingly, we corrected our error through the elimination of the Real Estate Franchise Services franchise agreement with NRT intangible asset and increased the value associated with our goodwill, which resulted in a concurrent decrease in our deferred income tax liability. In accordance with accounting guidance found in ASC 250-10 (SEC Staff Accounting Bulletin No. 99, Materiality), we assessed the materiality of the error and concluded that the error was not material to any of our previously issued financial statements. This non-cash error had no impact to our condensed consolidated statement of operations or cash flows for any of the periods presented in these financial statements.

On September 11, 2012, the Board of Directors of Holdings approved an amendment to its Certificate of Incorporation to effect a change in its name of Domus Holdings Corp. to "Realogy Holdings Corp.", to amend and restate its authorized capital stock and to approve a reverse stock split of the Company's Class A Common Stock and Class B Common Stock at a ratio of 1 to 25 (the "Reverse Stock Split"). On the same day, the stockholders of Holdings approved the foregoing amendments to Holdings' Certificate of Incorporation.

On September 27, 2012, Holdings filed a Certificate of Amendment to its Certificate of Incorporation (the "Certificate of Amendment") with the Secretary of State of the State of Delaware to effect the change in authorized capital stock, the Reverse Stock Split and the name change. The Certificate of Amendment provides that the Reverse Stock Split became effective upon filing, at which time every twenty five (25) issued and outstanding shares of the Company's Class A Common Stock and Class B Common Stock were automatically combined into one (1) issued and outstanding share of the respective class of Holdings' Common Stock, without any change in par value. Immediately following the Reverse Stock Split, there were 4,200 shares of Class A Common Stock issued and outstanding and 8,017,080 shares of Class B Common stock issued and outstanding. Holdings did not issue any fractional shares in connection with the Reverse Stock Split, but rounded those shares up to the next whole share. Pursuant to the terms of the Convertible Notes, the stated conversion rates applicable to each series of Convertible Notes were adjusted to reflect the Reverse Stock Split. In addition, pursuant to the terms of the 2007 Stock Incentive Plan, the number of shares reserved there under, as well as the number of options outstanding and their stated exercise prices, was adjusted to reflect the Reverse and related notes give retroactive effect to the Reverse Stock Split for all periods presented.

No other information in the Original Form 10-Q is amended hereby. Except for the amended disclosure described above, the information in this Form 10-Q/A has not been updated to reflect events that occurred after August 7, 2012, the filing date of the Original Form 10-Q. Accordingly, the Amendment should be read in conjunction with our other filings made with the SEC subsequent to the filing of the Original Form 10-Q.

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#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on the 8<sup>th</sup> of October 2012.

REALOGY HOLDINGS CORP. and REALOGY CORPORATION (Registrants)

By:/S/ ANTHONY E. HULL Name: Anthony E. Hull Title: Executive Vice President, Chief Financial Officer and Treasurer

#### PART I - FINANCIAL INFORMATION

Item 1. Financial Statements.

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders of Realogy Holdings Corp.:

We have reviewed the accompanying condensed consolidated balance sheet of Realogy Holdings Corp. (formerly known as Domus Holdings Corp.) and its subsidiaries as of June 30, 2012, and the related condensed consolidated statements of operations and comprehensive loss for the three and six-month periods ended June 30, 2012 and June 30, 2011 and the condensed consolidated statements of cash flows for the six-month periods ended June 30, 2012 and June 30, 2011. These interim financial statements are the responsibility of the Company's management.

We conducted our review in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the accompanying condensed consolidated interim financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

We previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet as of December 31, 2011, and the related consolidated statements of operations, comprehensive loss, equity (deficit), and cash flows for the year then ended (not presented herein), and in our report dated March 2, 2012, except with respect to our opinion on the consolidated financial statements insofar as it relates to the effects of the reverse stock split and the NRT franchise agreement matter as described in Note 1 as to which the date is September 27, 2012, we expressed an unqualified opinion on those consolidated balance sheet as of December 31, 2011, is fairly stated in all material respects in relation to the consolidated balance sheet from which it has been derived.

/s/ PricewaterhouseCoopers LLP

Florham Park, New Jersey

August 7, 2012, except for the effects of the reverse stock split and the NRT franchise agreement matter as described in Note 1 to the condensed consolidated financial statements, as to which the date is September 27, 2012.

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#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholder of Realogy Corporation:

We have reviewed the accompanying condensed consolidated balance sheet of Realogy Corporation and its subsidiaries as of June 30, 2012, and the related condensed consolidated statements of operations and comprehensive loss for the three and six-month periods ended June 30, 2012 and June 30, 2011 and the condensed consolidated statements of cash flows for the six-month periods ended June 30, 2012 and June 30, 2011. These interim financial statements are the responsibility of the Company's management.

We conducted our review in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the accompanying condensed consolidated interim financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

We previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet as of December 31, 2011, and the related consolidated statements of operations, comprehensive loss, equity (deficit), and cash flows for the year then ended (not presented herein), and in our report dated March 2, 2012, except with respect to our opinion on the consolidated financial statements insofar as it relates to the effects of the reverse stock split and the NRT franchise agreement matter as described in Note 1 as to which the date is September 27, 2012, we expressed an unqualified opinion on those consolidated financial statements attements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of December 31, 2011, is fairly stated in all material respects in relation to the consolidated balance sheet from which it has been derived.

/s/ PricewaterhouseCoopers LLP Florham Park, New Jersey August 7, 2012 except for the effects of the reverse stock split and the NRT franchise agreement matter as described in Note 1 to the condensed consolidated financial statements, as to which the date is September 27, 2012.

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#### REALOGY HOLDINGS CORP. AND REALOGY CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (In millions, except per share data)

(Unaudited)

(Unaudited)					
	Three Months Ended		Six Months Ended		
	June 30,		June 30,		
	2012	2011	2012	2011	
Revenues					
Gross commission income	\$983	\$873	\$1,589	\$1,448	
Service revenue	208	192	380	356	
Franchise fees	76	70	130	121	
Other	42	44	85	85	
Net revenues	1,309	1,179	2,184	2,010	
Expenses					
Commission and other agent-related costs	662	577	1,064	951	
Operating	325	317	643	635	
Marketing	52	54	103	97	
General and administrative	79	56	156	127	
Former parent legacy costs (benefit), net		(12	(3	) (14	)
Restructuring costs	2	3	5	5	
Depreciation and amortization	44	47	89	93	
Interest expense, net	176	161	346	340	
Loss on the early extinguishment of debt			6	36	
Other (income)/expense, net			1		
Total expenses	1,340	1,203	2,410	2,270	
Loss before income taxes, equity in earnings and	(21	) (24	(226	) (260	`
noncontrolling interests	(31	) (24	(220	) (200	)
Income tax expense	8	1	15	2	
Equity in earnings of unconsolidated entities	(15	) (4	(25	) (4	)
Net loss	(24	) (21	(216	) (258	)
Less: Net income attributable to noncontrolling interests	(1	) (1	(1	) (1	)
Net loss attributable to Realogy Holdings and Realogy	\$(25	) \$(22	\$(217	) \$(259	)
Earnings (loss) per share attributable to Realogy Holdings:					
Basic loss per share:	(3.12	) (2.74	(27.07	) (32.31	)
Diluted loss per share:	(3.12		(27.07	) (32.31	)
Weighted average common and common equivalent shares of					
Realogy Holdings outstanding:					
Basic:	8.0	8.0	8.0	8.0	
Diluted:	8.0	8.0	8.0	8.0	

See Notes to Condensed Consolidated Financial Statements.

### REALOGY HOLDINGS CORP. AND REALOGY CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS (In millions)

(Unaudited)

	Three Months Ended Six Months Ended					
	June 30	,	June 30	June 30,		
	2012	2011	2012	2011		
Net loss	\$(24	) \$(21	) \$(216	) \$(258	)	
Currency Translation Adjustment	(1	) —	1	1		
Defined Benefit Pension Plan - amortization of actuarial loss to periodic pension cost	2		3	—		
Cash Flow Hedges:						
Less: interest rate hedge losses to interest expense		—		(1	)	
Less: de-designation of interest rate hedges to interest expense	e—	—		(17	)	
Cash flow hedges	—	—		18		
Other comprehensive income, before tax	1	—	4	19		
Income tax expense related to other comprehensive income amounts			1	8		
Other comprehensive income, net of tax	1	_	3	11		
Comprehensive loss	(23	) (21	) (213	) (247	)	
Less: comprehensive income attributable to noncontrolling interests	(1	) (1	) (1	) (1	)	
Comprehensive loss attributable to Realogy Holdings and Realogy	\$(24	) \$(22	) \$(214	) \$(248	)	

See Notes to Condensed Consolidated Financial Statements.

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#### REALOGY HOLDINGS CORP. AND REALOGY CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS (In millions)

(Unaudited)

(Unaudiled)			
	Revised June 30, 2012	Revised 2 December 2011	31,
ASSETS		2011	
Current assets:			
Cash and cash equivalents	\$138	\$143	
Trade receivables (net of allowance for doubtful accounts of \$58 and \$64)	147	120	
Relocation receivables	419	378	
Relocation properties held for sale	10	11	
Deferred income taxes	59	66	
Other current assets	97	88	
Total current assets	870	806	
Property and equipment, net	151	165	
Goodwill	3,303	3,299	
Trademarks	732	732	
Franchise agreements, net	1,663	1,697	
Other intangibles, net	418	439	
Other non-current assets	225	212	
Total assets	\$7,362	\$7,350	
LIABILITIES AND EQUITY (DEFICIT)			
Current liabilities:			
Accounts payable	\$214	\$184	
Securitization obligations	267	327	
Due to former parent	76	80	
Revolving credit facilities and current portion of long-term debt	214	325	
Accrued expenses and other current liabilities	583	520	
Total current liabilities	1,354	1,436	
Long-term debt	7,121	6,825	
Deferred income taxes	426	421	
Other non-current liabilities	173	167	
Total liabilities	9,074	8,849	
Commitments and contingencies (Notes 8 and 9)			
Equity (deficit):			
Realogy Holdings common stock: \$.01 par value; 178,000,000 shares authorized,			
4,200 Class A shares outstanding, 8,017,080 Class B shares outstanding at June 30,			
2012 and December 31, 2011 (Realogy common stock: \$.01 par value, 100 shares			
authorized, issued and outstanding at June 30, 2012 and December 31, 2011)	2 0 2 5	0.000	
Additional paid-in capital	2,035	2,033	`
Accumulated deficit		) (3,502	)
Accumulated other comprehensive loss		) (32) (1.501)	)
Total Realogy Holdings stockholders' deficit		) (1,501	)
Noncontrolling interests	2	2 (1.400	`
Total equity (deficit)		) (1,499 \$7,250	)
Total liabilities and equity (deficit)	\$7,362	\$7,350	

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See Notes to Condensed Consolidated Financial Statements.

#### REALOGY HOLDINGS CORP. AND REALOGY CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (In millions) (Unaudited)

	Six Months Ended June 30 2012 2011			
Operating Activities				
Net loss	\$(216	) \$(258	)	
Adjustments to reconcile net loss to net cash used in operating activities:				
Depreciation and amortization	89	93		
Deferred income taxes	12	(1	)	
Amortization of deferred financing costs and discount on unsecured notes	8	9		
Loss on the early extinguishment of debt	6	36		