## Edgar Filing: VEEVA SYSTEMS INC - Form 4

VEEVA SY Form 4	YSTEMS INC											
February 15	5, 2017											
FORM		STATES (	SECII	DITIES	AND FY	СЦ	NCEC	MMISSION	-	PROVAL		
<b>CURIVI 4</b> UNITED STATES SECURITIES AND EXCHANGE ( Washington, D.C. 20549						MGE CO	51011011551010	OMB Number:	3235-0287			
Check t if no los								Expires:	January 31,			
subject		TATEMENT OF CHANGES IN BENEFICIAL OWNE							Estimated a	2005 Iverage		
Section Form 4			SECU	RITIES				burden hours per response 0.5				
Form 5	Filed pur	rsuant to Se	ection 1	6(a) of t	he Securi	ties H	Exchange	Act of 1934,	response	0.5		
obligati may co				•	•	-	•	1935 or Section	l			
See Inst		30(h) o	of the Ir	ivestmer	nt Compa	ny Ao	ct of 1940	)				
1(b).												
(Print or Type	e Responses)											
				Issuer Name and Ticker or Trading				5. Relationship of Reporting Person(s) to				
Wallach M		Symbol					Issuer					
(Last) (First) (Middle)			VEEVA SYSTEMS INC [VEEV]					(Check all applicable)				
				Date of Earliest Transaction onth/Day/Year)				Director 10% Owner				
C/O VEEVA SYSTEMS INC., 4280 02/13/2017								r (specify				
HACIENE	DA DRIVE							]	President			
				endment, Date Original				6. Individual or Joint/Group Filing(Check				
Filed(Month/Day/Year) Applicable Line)   _X_ Form filed by One Reporting Person												
PLEASANTON, CA 94588 Form filed by More than One Reporting Person												
(City)	(State)	(Zip)	Tab	le I - Non	-Derivative	Secu	rities Acqu	ired, Disposed of,	or Beneficiall	y Owned		
1.Title of	2. Transaction Date			3.			equired (A)		6.	7. Nature of		
Security (Instr. 3)	(Month/Day/Year)	Execution E any	Date, if	Code(Instr. 3, 4 and 5)BeneYear)(Instr. 8)Own				Securities Beneficially	Ownership Form:	Indirect Beneficial		
		(Month/Day	/Year)					Owned Following		Ownership (Instr. 4)		
				(A)				Reported	(I)	(1130.4)		
						or		Transaction(s) (Instr. 3 and 4)	(Instr. 4)			
Class A				Code V	Amount	(D)	Price	````				
Common	02/13/2017(1)			С	23,711	А	\$0	23,711	D			
Stock												
Class A						_	\$					
Common Stock	02/13/2017			S <u>(2)</u>	23,711	D	44.1229 (3)	0	D			
							<u></u>					
Class A Common	02/14/2017(1)			С	60,289	А	<b>\$</b> 0	60,289	D			
Stock					.,	·		,				
Class A	02/14/2017			S(2)	60,289	D	\$	0	D			
Common							43.7961					

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Stock

(4)

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

Persons who respond to the collection of SEC 1474 information contained in this form are not (9-02)required to respond unless the form displays a currently valid OMB control number.

#### Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transactic Code (Instr. 8)	5. Number of orDerivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)		6. Date Exercisable and Expiration Date (Month/Day/Year)		7. Title and Amount of Underlying Securities (Instr. 3 and 4)		8. P Deri Secu (Ins
				Code V	(A)	(D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares	
Class B Common Stock	<u>(5)</u>	02/13/2017 <u>(1)</u>		C	2	23,711	(5)	(5)	Class A Common Stock	23,711	
Class B Common Stock	<u>(5)</u>	02/14/2017(1)		С	6	50,289	(5)	<u>(5)</u>	Class A Common Stock	60,289	

# **Reporting Owners**

Reporting Owner Name / Address	Relationships						
	Director	10% Owner	Officer	Other			
Wallach Matthew J C/O VEEVA SYSTEMS INC. 4280 HACIENDA DRIVE PLEASANTON, CA 94588			President				
Signatures							
/s/ Brian N. Savage, attorney-in-fact		02/15/2017					
		_					

\*\*Signature of Reporting Person

Date

# **Explanation of Responses:**

\* If the form is filed by more than one reporting person, see Instruction 4(b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

(1)

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Transaction exempt from Section 16(b) of the Securities Exchange Act of 1934 (the "Act") pursuant to Rule 16b-6(b) promulgated under the Act.

(2) The sales reported on this Form 4 were effected pursuant to Rule 10b5-1 trading plans adopted by the Reporting Person.

The reported price in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$43.9900 to \$44.2600 per share, inclusive. The Reporting Person undertakes to provide to the Issuer, any security holder of the Issuer, or

(3) \$43.3900 to \$44.2000 per share, inclusive. The Reporting Ferson indertaces to provide to the issuer, any security holder of the issuer, of the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote (3).

(4) The reported price in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$43.4200 to \$44.1000 per share, inclusive. The Reporting Person undertakes to provide to the Issuer, any security holder of the Issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote (4).

Each share of Class B Common Stock is convertible, at any time at the option of the holder, into one (1) share of Class A Common Stock and has no expiration date. In addition, each share of Class B Common Stock will convert automatically into one (1) share of Class A Common Stock upon any transfer, whether or not for value, which occurs after the closing of the IPO, except for certain permitted

- (5) transfers described in, and transfers to any "permitted transferee" as defined in, the Issuer's restated certificate of incorporation. All shares of Class A and Class B Common Stock will convert automatically into shares of a single class of Common Stock upon the earliest to occur of the following: (a) upon the election by the holders of a majority of the then outstanding shares of Class B Common Stock or (b) October 15, 2023.
- (6) Represents 161,482 shares of Class B Common Stock held by the Reporting Person and Cristina Wallach as joint tenants with right of survivorship.
- (7) Represents 101,193 shares of Class B Common Stock held by the Reporting Person and Cristina Wallach as joint tenants with right of survivorship.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.