

SONY CORP
Form 6-K
February 08, 2018
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SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D. C. 20549

FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER

Pursuant to Rule 13a-16 or 15d-16 of

the Securities Exchange Act of 1934

For the month of February 2018

Commission File Number: 001-06439

SONY CORPORATION

(Translation of registrant's name into English)

1-7-1 KONAN, MINATO-KU, TOKYO, 108-0075, JAPAN

(Address of principal executive offices)

The registrant files annual reports under cover of Form 20-F.

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F,

Form 20-F X

Form 40-F __

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934, Yes No X

If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b):82-_____

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

SONY CORPORATION

(Registrant)

By: /s/ Kenichiro Yoshida
(Signature)
Kenichiro Yoshida
Executive Deputy President and
Chief Financial Officer

Date: February 8, 2018

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Quarterly Securities Report

For the three months ended December 31, 2017

(TRANSLATION)

Sony Corporation

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Note for readers of this English translation

On February 8, 2018, Sony Corporation (the Company or Sony Corporation) filed its Japanese-language Quarterly Securities Report (Shihanki Houkokusho) for the three months ended December 31, 2017 with the Director-General of the Kanto Local Finance Bureau in Japan pursuant to the Financial Instruments and Exchange Act of Japan. This document is an English translation of the Quarterly Securities Report in its entirety, except for (i) information that had been previously filed with or submitted to the U.S. Securities and Exchange Commission (the SEC) in a Form 20-F, Form 6-K or any other form and (ii) a description of differences between generally accepted accounting principles in the U.S. (U.S. GAAP) and generally accepted accounting principles in Japan (J-GAAP), which are required to be described in the Quarterly Securities Report under the Financial Instruments and Exchange Act of Japan if the Company prepares its financial statements in conformity with accounting principles other than J-GAAP.

Cautionary Statement

Statements made in this release with respect to Sony's current plans, estimates, strategies and beliefs and other statements that are not historical facts are forward-looking statements about the future performance of Sony. Forward-looking statements include, but are not limited to, those statements using words such as believe, expect, plans, strategy, prospects, forecast, estimate, project, anticipate, aim, intend, seek, may, words of similar meaning in connection with a discussion of future operations, financial performance, events or conditions. From time to time, oral or written forward-looking statements may also be included in other materials released to the public. These statements are based on management's assumptions, judgments and beliefs in light of the information currently available to it. Sony cautions investors that a number of important risks and uncertainties could cause actual results to differ materially from those discussed in the forward-looking statements, and therefore investors should not place undue reliance on them. Investors also should not rely on any obligation of Sony to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. Sony disclaims any such obligation. Risks and uncertainties that might affect Sony include, but are not limited to:

- (i) the global economic and political environment in which Sony operates and the economic and political conditions in Sony's markets, particularly levels of consumer spending;
- (ii) foreign exchange rates, particularly between the yen and the U.S. dollar, the euro and other currencies in which Sony makes significant sales and incurs production costs, or in which Sony's assets and liabilities are denominated;
- (iii) Sony's ability to continue to design and develop and win acceptance of, as well as achieve sufficient cost reductions for, its products and services, including image sensors, game and network platforms, smartphones and televisions, which are offered in highly competitive markets characterized by severe price competition and continual new product and service introductions, rapid development in technology and subjective and changing customer preferences;
- (iv) Sony's ability and timing to recoup large-scale investments required for technology development and production capacity;
- (v) Sony's ability to implement successful business restructuring and transformation efforts under changing market and regulatory conditions;
- (vi) changes in laws, regulations and government policies in the markets in which Sony operates, including those related to taxation and corporate social responsibility;
- (vii) Sony's ability to implement successful hardware, software, and content integration strategies, and to develop and implement successful sales and distribution strategies in light of new technologies and distribution platforms;
- (viii) Sony's continued ability to devote sufficient resources to research and development and, with respect to capital expenditures, to prioritize investments correctly (particularly in the electronics businesses);
- (ix) Sony's ability to maintain product quality and customer satisfaction with its products and services;

- (x) the effectiveness of Sony's strategies and their execution, including but not limited to the success of Sony's acquisitions, joint ventures and other strategic investments;
- (xi) significant volatility and disruption in the global financial markets or a ratings downgrade;
- (xii) Sony's ability to forecast demands, manage timely procurement and control inventories;
- (xiii) Sony's reliance on external business partners, including for the procurement of parts, components, software and network services for its products or services, the manufacturing, supply and distribution of its products, and its other business operations;

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- (xiv) the outcome of pending and/or future legal and/or regulatory proceedings;
- (xv) shifts in customer demand for financial services such as life insurance and Sony's ability to conduct successful asset liability management in the Financial Services segment;
- (xvi) the impact of changes in interest rates and unfavorable conditions or developments (including market fluctuations or volatility) in the Japanese equity markets on the revenue and operating income of the Financial Services segment;
- (xvii) the ability of Sony, its third-party service providers or business partners to anticipate and manage cybersecurity risk, including the risk of unauthorized access to Sony's business information, potential business disruptions or financial losses; and
- (xviii) risks related to catastrophic disasters or similar events.

Risks and uncertainties also include the impact of any future events with material adverse impact.

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	Yen in millions, Yen per share amounts		
	Nine months ended December 31, 2016	Nine months ended December 31, 2017	Fiscal year ended March 31, 2017
Sales and operating revenue	5,699,646	6,592,961	7,603,250
Operating income	194,311	712,676	288,702
Income before income taxes	163,763	690,578	251,619
Net income attributable to Sony Corporation's stockholders	45,639	507,620	73,289
Comprehensive income	75,551	600,028	143,652
Total equity	3,079,285	3,714,947	3,135,422
Total assets	17,695,074	19,420,676	17,660,556
Net income attributable to Sony Corporation's stockholders per share of common stock, basic (yen)	36.17	401.76	58.07
Net income attributable to Sony Corporation's stockholders per share of common stock, diluted (yen)	35.43	393.05	56.89
Ratio of stockholders' equity to total assets (%)	13.9	15.7	14.1
Net cash provided by operating activities	313,252	660,329	809,262
Net cash used in investing activities	(981,514)	(566,913)	(1,253,973)
Net cash provided by financing activities	467,851	265,188	452,302
Cash and cash equivalents at end of the period	771,676	1,328,925	960,142

	Yen in millions, Yen per share amounts	
	Three months ended December 31, 2016	Three months ended December 31, 2017
Sales and operating revenue	2,397,499	2,672,317

Net income attributable to Sony Corporation's stockholders	19,631	295,897
Net income attributable to Sony Corporation's stockholders per share of common stock, basic (yen)	15.55	234.08
Net income attributable to Sony Corporation's stockholders per share of common stock, diluted (yen)	15.24	228.91

Notes:

1. The Company's consolidated financial statements are prepared in conformity with U.S. GAAP.
2. The Company reports equity in net income of affiliated companies as a component of operating income.
3. Consumption taxes are not included in sales and operating revenue.
4. Total equity is presented based on U.S. GAAP.
5. Ratio of stockholders' equity to total assets is calculated by using total equity attributable to the stockholders of the Company.
6. The Company prepares consolidated financial statements. Therefore parent-only selected financial data is not presented.

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(2) Business Overview

There was no significant change in the business of Sony during the nine months ended December 31, 2017.

Sony realigned its reportable segments effective from the first quarter of the fiscal year ending March 31, 2018. For further information on the realignment, please refer to IV Financial Statements Notes to Consolidated Financial Statements 7. Business segment information .

As of December 31, 2017, the Company had 1,338 subsidiaries and 115 affiliated companies, of which 1,308 companies are consolidated subsidiaries (including variable interest entities) of the Company. The Company has applied the equity accounting method for 109 affiliated companies.

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II State of Business

(1) Risk Factors

Note for readers of this English translation:

There was no significant change from the information presented in the Risk Factors section of the Annual Report on Form 20-F filed with the Securities and Exchange Commission (the SEC) on June 15, 2017. Any forward-looking statements included in the descriptions below are based on management's current judgment.

URL: The Annual Report on Form 20-F filed with the SEC on June 15, 2017

<https://www.sec.gov/Archives/edgar/data/313838/000119312517203939/d358485d20f.htm>

(2) Material Contracts

There were no material contracts executed or determined to be executed during the three months ended December 31, 2017.

Note for readers of this English translation:

There was no significant change from the information presented in the Annual Report on Form 20-F (Patents and Licenses in Item 4) filed with the SEC on June 15, 2017.

URL: The Annual Report on Form 20-F filed with the SEC on June 15, 2017

<https://www.sec.gov/Archives/edgar/data/313838/000119312517203939/d358485d20f.htm>

(3) Management's Discussion and Analysis of Financial Condition, Results of Operations and Status of Cash Flows

i) Results of Operations

All amounts are presented on the basis of U.S. GAAP. Sales and operating revenue (sales) in each business segment represents sales and operating revenue recorded before intersegment transactions are eliminated. Operating income (loss) in each business segment represents operating income (loss) reported before intersegment transactions are eliminated and excludes unallocated corporate expenses. For details regarding each segment's product categories and regarding business segment realignment, please refer to IV Financial Statements Notes to Consolidated Financial Statements 7. Business segment information .

Consolidated Financial Results

	(Billions of yen)	
	Nine months ended	
	December 31	
	2016	2017
Sales and operating revenue	5,699.6	6,593.0
Operating income	194.3	712.7
Income before income taxes	163.8	690.6
Net income attributable to Sony Corporation's stockholders	45.6	507.6

Sales for the nine months ended December 31, 2017 (the current nine months) increased by 893.3 billion yen compared to the same period in the previous fiscal year (year-on-year) to 6 trillion 593.0 billion yen. This significant increase was primarily due to the impact of foreign exchange rates as well as increases in sales in all segments except for the Mobile Communications segment.

Operating income for the current nine months increased 518.4 billion yen year-on-year to 712.7 billion yen. This significant increase was primarily due to a significant improvement in the operating results in the Semiconductors segment and the absence in the current nine months of the impairment charge of goodwill recorded in the Pictures segment in the same period of the previous fiscal year.

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Operating income for the current nine months included the following:

A gain resulting from the sale of the entire equity interest in a manufacturing subsidiary in the camera module business: 28.3 billion yen (Semiconductors segment)

Insurance recoveries, mainly for opportunity losses related to the 2016 Kumamoto Earthquakes (the Kumamoto Earthquakes): 6.7 billion yen (Semiconductors segment) and 2.6 billion yen (IP&S segment)

A gain resulting from the sale of manufacturing equipment: 6.7 billion yen (Semiconductors segment)

Operating income for the same period of the previous fiscal year included the following:

An impairment charge of goodwill: 112.1 billion yen (962 million U.S. dollars) (Pictures segment)

An impairment charge related to the transfer of the battery business: 32.8 billion yen (All Other)

An impairment charge against long-lived assets, resulting from the termination of the development and manufacturing of certain high-functionality camera modules for external sale: 23.9 billion yen (Semiconductors segment)

Net charges in expenses resulting from the Kumamoto Earthquakes: 14.9 billion yen (Semiconductors segment)

Inventory write-downs of certain image sensors for mobile products: 8.3 billion yen (Semiconductors segment)

During the current nine months, restructuring charges, net, decreased 32.3 billion yen year-on-year to 7.1 billion yen, mainly due to the absence in the current nine months of the above-mentioned impairment charge related to the transfer of the battery business. Restructuring charges are recorded as an operating expense and are included in operating income.

Equity in net income of affiliated companies, recorded within operating income, increased 5.8 billion yen year-on-year to 7.4 billion yen.

The net effect of other income and expenses was an expense of 22.1 billion yen, an improvement of 8.5 billion yen year-on-year, mainly due to an increase in interest and dividend income.

Income before income taxes increased 526.8 billion yen to 690.6 billion yen.

During the current nine months, Sony recorded 138.5 billion yen of income tax expense, resulting in an effective tax rate of 20.1% which was lower than the effective tax rate of 49.4% in the same period of the previous fiscal year. This lower effective tax rate was mainly due to profits recorded in Sony Corporation and its national tax filing group in Japan, and in the U.S. consolidated tax filing group, both of which have established valuation allowances for deferred tax assets, compared to the losses recorded in the same period for those groups in the previous fiscal year. In addition, during the three months ended December 31, 2017, Sony recorded a 13.8 billion yen tax benefit related to deferred tax liabilities as a result of U.S. tax reform.

Net income attributable to Sony Corporation's stockholders increased 462.0 billion yen year-on-year to 507.6 billion yen.

Operating performance by business segment for the current nine months is as follows:

Game & Network Services (G&NS)

Sales increased 231.3 billion yen to 1 trillion 499.2 billion yen, primarily due to an increase in PlayStation®4 (PS4) software sales including sales through the network, as well as the impact of foreign exchange rates. Operating income increased 44.8 billion yen year-on-year to 157.8 billion yen, primarily due to the impact of the above-mentioned

increase in sales.

Music

The Music segment results include the yen-translated results of Sony Music Entertainment (SME) and Sony/ATV Music Publishing (Sony/ATV), both U.S.-based operations which aggregate the results of their worldwide subsidiaries on a U.S. dollar basis, and the results of Sony Music Entertainment (Japan) Inc., a Japan-based music company which aggregates its results in yen. The segment also includes equity in net income (loss) for EMI Music Publishing (EMI), an affiliated company accounted for under the equity method for which Sony records 39.8% of EMI 's net income in the segment 's operating income.

Sales increased 122.9 billion yen year-on-year to 593.6 billion yen, primarily due to higher Visual Media and Platform sales due to the continued strong performance of the mobile game application *Fate/Grand Order*, as well as higher Recorded Music sales due to an increase in digital streaming revenues. Operating income increased 36.5 billion yen year-on-year to 96.9 billion yen primarily due to the above-mentioned increase in sales.

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Pictures

The results presented in Pictures are a yen-translation of the results of Sony Pictures Entertainment Inc. (SPE), a U.S.-based operation that aggregates the results of its worldwide subsidiaries on a U.S. dollar basis. Management analyzes the results of SPE in U.S. dollars, so discussion of certain portions of its results is specified as being on a U.S. dollar basis.

Sales increased 109.5 billion yen year-on-year to 710.1 billion yen. This significant increase in sales was due to higher advertising and subscription revenues for Media Networks in India primarily due to the acquisition of TEN Sports Network and improved ratings, higher licensing revenues for Television Productions primarily due to various U.S. television series, and higher theatrical revenues for Motion Pictures primarily due to the strong worldwide theatrical performances of *Spider-Man: Homecoming* and *Jumanji: Welcome to the Jungle*. Operating income of 8.7 billion yen was recorded compared to an operating loss of 114.2 billion yen in the same period of previous fiscal year. This significant improvement in operating results was due to the absence of a 112.1 billion yen (962 million U.S. dollars) impairment of goodwill that was recorded in the same period of the previous fiscal year as well as the above-mentioned increase in sales.

Home Entertainment & Sound (HE&S)

Sales increased 163.4 billion yen year-on-year to 987.6 billion yen, primarily due to an improvement in the product mix of televisions reflecting a shift to high value-added models, as well as the impact of foreign exchange rates. Operating income increased 29.5 billion yen year-on-year to 93.2 billion yen, primarily due to the above-mentioned improvement in the product mix of televisions, partially offset by an increase in marketing costs and an increase in the price of key components.

Imaging Products & Solutions (IP&S)

Sales increased 68.7 billion yen year-on-year to 493.5 billion yen, mainly due to the absence in the current nine months of the impact from the Kumamoto Earthquakes that was recorded in the same period of the previous fiscal year, as well as the impact of foreign exchange rates. Operating income increased by 24.6 billion yen year-on-year to 68.1 billion yen, primarily due to the impact of the above-mentioned increase in sales.

Mobile Communications (MC)

Sales decreased 32.5 billion yen year-on-year to 570.8 billion yen, mainly due to a decrease in smartphone unit sales. Operating income decreased 8.4 billion yen year-on-year to 17.0 billion yen, mainly due to the above-mentioned decrease in sales as well as an increase in the price of key components, partially offset by reductions in operating costs.

Semiconductors

Sales increased 111.5 billion yen year-on-year to 683.6 billion yen, primarily due to a significant increase in unit sales of image sensors for mobile products as well as the absence in the current nine months of a decrease in image sensor production due to the Kumamoto Earthquakes in the same period of the previous fiscal year. Operating income of 165.4 billion yen was recorded, compared to an operating loss of 20.6 billion yen recorded in the same period of the previous fiscal year. This improvement in operating results was primarily due to the impact of the above-mentioned increase in sales, the 28.3 billion yen gain resulting from the sale of the entire equity interest in a manufacturing subsidiary in the camera module business, a 6.7 billion yen gain resulting from the sale of manufacturing equipment,

as well as 6.7 billion yen in insurance recoveries related to the Kumamoto Earthquakes, each in the current nine months. Additionally, in the same period of the previous fiscal year, the Semiconductors segment operating results included the above-mentioned 23.9 billion yen impairment charge against long-lived assets relating to camera modules, net charges of 14.9 billion yen in expenses resulting from the Kumamoto Earthquakes, and 8.3 billion yen in inventory write-downs of certain image sensors for mobile products.

Financial Services

The Financial Services segment results include Sony Financial Holdings Inc. (SFH) and SFH 's consolidated subsidiaries such as Sony Life Insurance Co., Ltd. (Sony Life), Sony Assurance Inc. and Sony Bank Inc. (Sony Bank). The results of Sony Life discussed in the Financial Services segment differ from the results that SFH and Sony Life disclose separately on a Japanese statutory basis.

Revenue increased by 143.3 billion yen year-on-year to 955.7 billion yen, mainly due to a significant increase in net gains from investment performance in the separate account at Sony Life, resulting from favorable financial market conditions during the current nine months compared to the same period of the previous fiscal year, as well as higher insurance premiums revenue reflecting an increase in the policy amount in force. Operating income increased by 28.0 billion yen year-on-year to 139.1 billion yen, mainly due to a gain recorded on the sale of real estate held for investment purposes in the general account at Sony Life.

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For operating performance by geographic area, please refer to sales and operating revenue attributed to countries and areas based on location of external customers in IV Financial Statements Notes to Consolidated Financial Statements 7. Business segment information .

* * * * *

Foreign Exchange Fluctuations and Risk Hedging**Note for readers of this English translation:**

Except for the information set forth below, there was no significant change from the information presented in the Foreign Exchange Fluctuations and Risk Hedging section of the Annual Report on Form 20-F filed with the SEC on June 15, 2017. Although foreign exchange rates have fluctuated during the nine-month period ended December 31, 2017, there has been no significant change in Sony's risk hedging policy as described in the Annual Report on Form 20-F.

URL: The Annual Report on Form 20-F filed with the SEC on June 15, 2017

<https://www.sec.gov/Archives/edgar/data/313838/000119312517203939/d358485d20f.htm>

During the current nine months, the average rates of the yen were 111.7 yen against the U.S. dollar and 128.5 yen against the euro, which were 5.1 yen and 10.4 yen lower year-on-year.

For the current nine months, sales were 6 trillion 593.0 billion yen, an increase of 15.7% year-on-year, while on a constant currency basis, sales increased approximately 11% year-on-year. For further details about the impact of foreign exchange rate fluctuations on sales and operating income, please refer to the below Note.

Consolidated operating income was 712.7 billion yen for the current nine months, an increase of 518.4 billion yen year-on-year. Most of the foreign exchange rate impact was attributable to the impact of foreign exchange rates in the G&NS, HE&S, IP&S, MC and Semiconductors segments.

The table below indicates the impact of changes in foreign exchange rates on sales and operating results of each of the above-mentioned five segments. For a detailed analysis of segment performance, please refer to the *Results of Operations* section, which discusses the impact of foreign exchange rates within segments and categories where foreign exchange rate fluctuations had a significant impact.

(Billions of yen)

		Nine months ended December 31		Impact of changes in foreign exchange rates
		2016	2017	
G&NS	Sales	1,268.0	1,499.2	+79.4

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	Operating income	113.1	157.8	+13.1
HE&S	Sales	824.2	987.6	+55.3
	Operating income	63.7	93.2	+16.3
IP&S	Sales	424.7	493.5	+22.2
	Operating income	43.5	68.1	+10.2
MC	Sales	603.3	570.8	+15.7
	Operating income	25.3	17.0	-5.2
Semiconductors	Sales	572.0	683.6	+26.6
	Operating income (loss)	(20.6)	165.4	+15.7

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In addition, sales for the Music segment increased 26.1% year-on-year to 593.6 billion yen, an approximate 23% increase on a constant currency basis. In the Pictures segment, sales increased 18.2% year-on-year to 710.1 billion yen, an approximate 13% increase on a U.S. dollar basis. As most of the operations in Sony's Financial Services segment are based in Japan, Sony's management analyzes the performance of the Financial Services segment on a yen basis only.

Note:

The descriptions of sales on a constant currency basis reflect sales calculated by applying the yen's monthly average exchange rates from the previous nine months to local currency-denominated monthly sales in the current nine months. For SME and Sony/ATV in the Music segment, and in the Pictures segment, the constant currency amounts are calculated by applying the monthly average U.S. dollar / yen exchange rates after aggregation on a U.S. dollar basis.

The impact of foreign exchange rate fluctuations on sales is calculated by applying the change in the yen's periodic weighted average exchange rate for the previous nine months from the current nine months to the major transactional currencies in which the sales are denominated. The impact of foreign exchange rate fluctuations on operating income (loss) is calculated by subtracting from the impact on sales the impact on cost of sales and selling, general and administrative expenses calculated by applying the same major transactional currencies calculation process to cost of sales and selling, general and administrative expenses as for the impact on sales. Additionally, the MC segment enters into its own foreign exchange hedging transactions. The impact of those transactions is included in the impact of foreign exchange rate fluctuations on operating income (loss) for that segment.

This information is not a substitute for Sony's consolidated financial statements measured in accordance with U.S. GAAP. However, Sony believes that these disclosures provide additional useful analytical information to investors regarding the operating performance of Sony.

* * * * *

Status of Cash Flows

Operating Activities: During the current nine months, there was a net cash inflow of 660.3 billion yen from operating activities, an increase of 347.1 billion yen year-on-year.

For all segments excluding the Financial Services segment, there was a 378.8 billion yen net cash inflow, an increase of 298.2 billion yen year-on-year. This increase was primarily due to an increase in net income after taking into account non-cash adjustments (including depreciation and amortization, other operating (income) expense, net, deferred income taxes and equity in net (income) loss of affiliated companies), as well as an increase in accrued expenses in other current liabilities. This increase in net cash inflow was partially offset by the negative impact of a larger increase in notes and accounts receivable, trade.

The Financial Services segment had a net cash inflow of 295.6 billion yen, an increase of 49.9 billion yen year-on-year. This increase was primarily due to an increase in net income after taking into account non-cash adjustments such as depreciation and amortization, including amortization of deferred insurance acquisition costs.

Investing Activities: During the current nine months, Sony used 566.9 billion yen of net cash in investing activities, a decrease of 414.6 billion yen year-on-year.

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For all segments excluding the Financial Services segment, there was a net cash outflow of 141.1 billion yen, a decrease of 100.0 billion yen year-on-year. This decrease was mainly due to a decrease in payments for fixed asset purchases such as semiconductor manufacturing equipment.

The Financial Services segment used 424.8 billion yen of net cash, a decrease of 314.5 billion yen year-on-year. This decrease was mainly due to a year-on-year decrease in payments for investments and advances at Sony Life and Sony Bank.

In all segments excluding the Financial Services segment, net cash generated in operating and investing activities combined *1 for the current nine months was 237.7 billion yen, a 398.3 billion yen improvement from net cash used in the same period of the previous fiscal year.

Financing Activities: During the current nine months, there was a net cash inflow of 265.2 billion yen from financing activities, a decrease of 202.7 billion yen year-on-year.

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For all segments excluding the Financial Services segment, there was a 38.1 billion yen net cash outflow, a decrease of 59.0 billion yen year-on-year. This decrease was mainly due to a year-on-year decrease in repayment of long-term debt, as well as the absence in the current nine months of the payment for the purchase of Sony/ATV shares from noncontrolling interests in the same period of the previous fiscal year. On the other hand, during the same period of the previous fiscal year, Sony raised capital from the issuance of straight bonds.

In the Financial Services segment, there was a 288.2 billion yen net cash inflow, a decrease of 262.7 billion yen year-on-year. This decrease was primarily due to a decrease in short-term borrowings at Sony Life, as well as a smaller increase in deposits from customers at Sony Bank.

Total Cash and Cash Equivalents: Accounting for the above factors and the effect of fluctuations in foreign exchange rates, the total outstanding balance of cash and cash equivalents at December 31, 2017 was 1 trillion 328.9 billion yen. Cash and cash equivalents of all segments excluding the Financial Services segment was 901.5 billion yen at December 31, 2017, an increase of 209.8 billion yen compared with the balance as of March 31, 2017, and an increase of 420.9 billion yen, compared with the balance as of December 31, 2016. Sony believes that it continues to maintain sufficient liquidity through access to a total, translated into yen, of 528.8 billion yen of unused committed lines of credit with financial institutions in addition to the cash and cash equivalents balance at December 31, 2017. Within the Financial Services segment, the outstanding balance of cash and cash equivalents was 427.4 billion yen at December 31, 2017, an increase of 159.0 billion yen compared with the balance as of March 31, 2017, and an increase of 136.4 billion yen compared with the balance as of December 31, 2016.

*1 Sony has included the information for cash flow from operating and investing activities combined, excluding the Financial Services segment's activities, as Sony's management frequently monitors this financial measure and believes this non-U.S. GAAP measurement is important for use in evaluating Sony's ability to generate cash to maintain liquidity and fund debt principal and dividend payments from business activities other than its Financial Services segment. This information is derived from the reconciliations prepared in the Condensed Statements of Cash Flows below. This information and the separate condensed presentations shown below are not required or prepared in accordance with U.S. GAAP. The Financial Services segment's cash flow is excluded from the measure because SFH, which constitutes a majority of the Financial Services segment, is a separate publicly traded entity in Japan with a significant minority interest and it, as well as its subsidiaries, secure liquidity on their own. This measure may not be comparable to those of other companies. This measure has limitations because it does not represent residual cash flows available for discretionary expenditures principally due to the fact that the measure does not deduct the principal payments required for debt service. Therefore, Sony believes it is important to view this measure as supplemental to its entire statement of cash flows and together with Sony's disclosures regarding investments, available credit facilities and overall liquidity.

A reconciliation of the differences between the Consolidated Statement of Cash Flows reported and cash flows from operating and investing activities combined excluding the Financial Services segment's activities is as follows:

	(Billions of yen)	
	Nine months ended	
	December 31	
	2016	2017
Net cash provided by operating activities reported in the consolidated statements of cash flows	313.3	660.3
	(981.5)	(566.9)

Net cash used in investing activities reported in the consolidated statements
of cash flows

Subtotal (A)	(668.3)	93.4
Less: Net cash provided by operating activities within the Financial Services segment (B)	245.7	295.6
Less: Net cash used in investing activities within the Financial Services segment (C)	(739.3)	(424.8)
Eliminations *2 (D)	14.1	15.1
Cash flow provided by (used in) operating and investing activities combined excluding the Financial Services segment s activities (A)-(B)-(C)+(D)	(160.6)	237.7

*2 Eliminations primarily consist of intersegment dividend payments.

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	(Yen in millions)				
	Financial Services		Sony without Financial Services		Consolidated
	2016	2017	2016	2017	2016
Cash flows from operating activities:					
Net income (loss)	79,331	99,059	17,856	468,111	82,832
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:					
Depreciation and amortization, including amortization of deferred insurance acquisition costs	52,350	47,887	207,204	210,300	259,554
Amortization of film costs	-	-	190,539	259,709	190,539
Other operating (income) expense, net	69	33	165,385	(40,165)	165,454
(Gain) loss on sale or devaluation of securities investments, net	29	213	4,706	324	4,735
(Gain) loss on revaluation of marketable securities held for trading purposes, net	(42,727)	(109,888)	-	-	(42,727)
Changes in assets and liabilities:					
(Increase) decrease in notes and accounts receivable, trade	(2,261)	(3,165)	(371,914)	(484,877)	(372,978)
(Increase) decrease in inventories	-	-	(18,622)	(88,954)	(18,622)
(Increase) decrease in film costs	-	-	(242,875)	(279,082)	(242,875)
Increase (decrease) in notes and accounts payable, trade	-	-	87,698	90,484	87,698
Increase (decrease) in future insurance policy benefits and other	336,157	424,084	-	-	336,157
(Increase) decrease in deferred insurance acquisition costs	(70,070)	(65,248)	-	-	(70,070)
(Increase) decrease in marketable securities held for trading purposes	(60,868)	(64,727)	-	-	(60,868)
Other	(46,339)	(32,631)	40,605	242,971	(5,577)
Net cash provided by (used in) operating activities	245,671	295,617	80,582	378,821	313,252
Cash flows from investing activities:					
Payments for purchases of fixed assets	(10,452)	(10,553)	(250,005)	(179,240)	(260,457)
Payments for investments and advances	(943,712)	(671,982)	(7,410)	(16,456)	(951,199)
Proceeds from sales or return of investments and collections of advances	213,629	257,582	13,837	5,404	226,461
Other	1,256	157	2,425	49,167	3,681
Net cash provided by (used in) investing activities	(739,279)	(424,796)	(241,153)	(141,125)	(981,514)
Cash flows from financing activities:					
Increase (decrease) in borrowings, net	319,188	157,271	28,914	(12,094)	347,830
Increase (decrease) in deposits from customers, net	254,279	154,374	-	-	254,279
Dividends paid	(23,926)	(23,921)	(25,308)	(27,750)	(25,308)
Other	1,355	457	(100,734)	1,750	(108,950)
Net cash provided by (used in) financing activities	550,896	288,181	(97,128)	(38,094)	467,851

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Effect of exchange rate changes on cash and cash equivalents	-	-	(11,525)	10,179	(11,525)
Net increase (decrease) in cash and cash equivalents	57,288	159,002	(269,224)	209,781	(211,936)
Cash and cash equivalents at beginning of the fiscal year	233,701	268,382	749,911	691,760	983,612
Cash and cash equivalents at end of the period	290,989	427,384	480,687	901,541	771,676

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ii) Issues Facing Sony and Management's Response to those Issues

Note for readers of this English translation:

There was no significant change from the information presented in the Trend Information section of the Annual Report on Form 20-F filed with the SEC on June 15, 2017. Any forward-looking statements included in the descriptions below are based on management's current judgment.

URL: The Annual Report on Form 20-F filed with the SEC on June 15, 2017

<https://www.sec.gov/Archives/edgar/data/313838/000119312517203939/d358485d20f.htm>

iii) Research and Development

Note for readers of this English translation:

There was no significant change from the information presented as the Research and Development in the Annual Report on Form 20-F filed with the SEC on June 15, 2017.

URL: The Annual Report on Form 20-F filed with the SEC on June 15, 2017

<https://www.sec.gov/Archives/edgar/data/313838/000119312517203939/d358485d20f.htm>

Research and development costs for the nine months ended December 31, 2017 totaled 323.4 billion yen. There were no significant changes in research and development activities for the period.

iv) Employees

Note for readers of this English translation:

Excluding the below, there was no significant change from the information presented in the Employees section of the Annual Report on Form 20-F filed with the SEC on June 15, 2017.

URL: The Annual Report on Form 20-F filed with the SEC on June 15, 2017

<https://www.sec.gov/Archives/edgar/data/313838/000119312517203939/d358485d20f.htm>

As of December 31, 2017, Sony Corporation had 2,555 employees, a decrease of 3,630 employees from 6,185 employees as of March 31, 2017. The total number of employees decreased mainly due to the separation of its IP&S business. There is no significant change in the number of employees of Sony on the consolidated basis.

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v) Liquidity and Capital Resources

Note for readers of this English translation:

Except for the information related to the committed lines of credit and the issuance of unsecured straight bonds below, there was no significant change from the information presented in the Annual Report on Form 20-F filed with the SEC on June 15, 2017. The changes are indicated by underline below. Any forward-looking statements included in the descriptions below are based on management's current judgment.

URL: The Annual Report on Form 20-F filed with the SEC on June 15, 2017

<https://www.sec.gov/Archives/edgar/data/313838/000119312517203939/d358485d20f.htm>

Sony typically raises funds through straight bonds, CP programs and bank loans (including syndicated loans). If market disruption and volatility occur and Sony could not raise sufficient funds from these sources, Sony may also draw down funds from contractually committed lines of credit from various financial institutions. Sony has a total, translated into yen, of 528.8 billion yen in unused committed lines of credit, as of December 31, 2017. Details of those committed lines of credit are: a 300.0 billion yen committed line of credit contracted with a syndicate of Japanese banks, effective until July 2019, a 1.5 billion U.S. dollar multi-currency committed line of credit also with a syndicate of Japanese banks, effective until December 2018, and a 525 million U.S. dollar multi-currency committed line of credit contracted with a syndicate of foreign banks, effective until March 2018, in all of which Sony Corporation and Sony Global Treasury Services Plc are defined as borrowers. These contracts are aimed at securing sufficient liquidity in a quick and stable manner even in the event of turmoil within the financial and capital markets.

Table of Contents**III Company Information****(1) Information on the Company's Shares**

i) Total Number of Shares

1) Total Number of Shares

	Class	Total number of shares authorized to be issued
	Common stock	3,600,000,000
	Total	3,600,000,000
2) Number of Shares Issued		

Class	Number of shares issued		Name of Securities Exchanges where the shares are listed or authorized Financial Instruments Firms Association where the shares are registered	Description
	As of the end of the third quarterly period (December 31, 2017)	As of the filing date of the Quarterly Securities Report (February 8, 2018)		
Common stock	1,265,651,953	1,265,827,151	Tokyo Stock Exchange New York Stock Exchange	The number of shares constituting one full unit is one hundred (100).
Total	1,265,651,953	1,265,827,151		

Notes:

1. The Company's shares of common stock are listed on the First Section of the Tokyo Stock Exchange in Japan.
2. The number of shares issued as of the filing date of this Quarterly Securities Report (Shihanki Houkokusho) does not include shares issued upon the exercise of stock acquisition rights (SARs) (including the exercise of unsecured convertible bonds with SARs (6th series)) during February 2018, the month in which this Quarterly Securities Report was filed.

ii) Stock Acquisition Rights

Note for readers of this English translation:

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The Japanese-language Quarterly Securities Report includes a summary of the main terms and conditions of the SARs listed below which were issued during the three months ended December 31, 2017. A summary of such terms and conditions has previously been filed with or submitted to the SEC under Form 6-K or Form S-8. There has been no change to such terms and conditions since the applicable date of such filings or submissions.

URL: The list of documents previously filed or submitted by the Company

<http://www.sec.gov/cgi-bin/browse-edgar?action=getcompany&CIK=0000313838&owner=include&count=40>

Stock acquisition rights issued during the three months ended December 31, 2017

Name (Date of resolution of the Board of Directors)	Number of SARs issued	Number of shares of common stock to be issued or transferred
The thirty-fourth series of Common Stock Acquisition Rights (October 31, 2017)	13,915	1,391,500
The thirty-fifth series of Common Stock Acquisition Rights (October 31, 2017)	15,549	1,554,900
iii) Status of the Exercise of Moving Strike Convertible Bonds		

Not applicable.

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iv) Description of Rights Plan

Not applicable.

v) Changes in the Total Number of Shares Issued and the Amount of Common Stock, etc.

Period	Change in the total number of shares issued (Thousands)	Balance of the total number of shares issued (Thousands)	Change in the amount of common stock (Yen in Millions)	Balance of the amount of common stock (Yen in Millions)	Change in the legal capital surplus (Yen in Millions)	Balance of the legal capital surplus (Yen in Millions)
from October 1 to December 31, 2017	1,003	1,265,652	1,922	864,078	1,922	1,077,771

Notes:

1. The increase mentioned above is due to the exercise of SARs (including the exercise of unsecured convertible bonds with SARs (6th series)) and the issuance of new shares as restricted stock compensation.
2. Upon the exercise of SARs during the period from January 1, 2018 to January 31, 2018 the total number of shares issued increased by 175 thousand shares, and the amount of common stock and the legal capital surplus increased by 332 million yen, respectively.

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vi) Status of Major Shareholders

(As of December 31, 2017)			
Name	Address	Number of shares held (Thousands)	Percentage of shares held to total shares issued (%)
Citibank as Depositary Bank for Depositary Receipt Holders *1	New York, U.S.A.	112,844	8.92
(Local Custodian: The Bank of Tokyo-Mitsubishi UFJ, Ltd.)	(2-7-1, Marunouchi, Chiyoda-ku, Tokyo)		
JPMorgan Chase Bank 380055 *2	New York, U.S.A.	71,498	5.65
(Local Custodian: Mizuho Bank, Ltd.)	(Shinagawa Intercity Tower A, 2-15-1, Konan, Minato-ku, Tokyo)		
The Master Trust Bank of Japan, Ltd. (Trust account) *3	2-11-3, Hamamatsu-cho, Minato-ku, Tokyo	69,245	5.47
Japan Trustee Services Bank, Ltd. (Trust account) *3	1-8-11, Harumi, Chuo-ku, Tokyo	67,154	5.31
State Street Bank and Trust Company *2	Boston, U.S.A.	27,359	2.16
(Local Custodian: The Hongkong and Shanghai Banking Corporation Limited)	(3-11-1, Nihonbashi, Chuo-ku, Tokyo)		
	1-8-11, Harumi, Chuo-ku, Tokyo	25,463	2.01

Japan Trustee Services Bank, Ltd.
(Trust account 5) *3

State Street Bank West Client - Treaty 505234 *2 (Local Custodian: Mizuho Bank, Ltd.)	North Quincy, U.S.A. (Shinagawa Intercity Tower A, 2-15-1, Konan, Minato-ku, Tokyo)	21,882	1.73
Japan Trustee Services Bank, Ltd. (Trust account 1) *3	1-8-11, Harumi, Chuo-ku, Tokyo	18,909	1.49
Japan Trustee Services Bank, Ltd. (Trust account 2) *3	1-8-11, Harumi, Chuo-ku, Tokyo	18,683	1.48
State Street Bank and Trust Company 505223 *2 (Local Custodian: Mizuho Bank, Ltd.)	Boston, U.S.A. (Shinagawa Intercity Tower A, 2-15-1, Konan, Minato-ku, Tokyo)	17,634	1.39
Total		450,671	35.61

Notes:

- *1. Citibank as Depository Bank for Depository Receipt Holders is the nominee of Citibank, N.A.
- *2. Each shareholder provides depository services for shares owned by institutional investors, mainly in Europe and North America. They are also the nominees for these investors.
- *3. The shares held by each shareholder are held in trust for investors, including shares in securities investment trusts.
4. Sumitomo Mitsui Trust Bank, Limited sent a copy of its Bulk Shareholding Report as of April 4, 2014 (which was filed with the Kanto Financial Bureau in Japan) to the Company and reported that it held shares, etc. of the Company as of March 31, 2014 as provided in the below table. As of December 31, 2017, the Company has not been able to confirm such entry of Sumitomo Mitsui Trust Bank, Limited in the register of shareholders.

Name	Number of shares, etc. held (Thousands)	Percentage of shares, etc. held to total shares issued (%)
Sumitomo Mitsui Trust Bank, Limited and the 2 Joint Holders	52,312	5.04

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5. BlackRock Japan Co., Ltd. filed its Amendment to the Bulk Shareholding Report with the Kanto Financial Bureau in Japan as of March 22, 2017 and reported that it held shares of the Company as of March 15, 2017 as provided in the below table. As of December 31, 2017, the Company has not been able to confirm such entry of BlackRock Japan Co., Ltd. in the register of shareholders.

Name	Number of shares held (Thousands)	Percentage of shares held to total shares issued (%)
BlackRock Japan Co., Ltd. and the 8 Joint Holders	79,185	6.27

6. Capital Research and Management Company filed its Amendment to the Bulk Shareholding Report with the Kanto Financial Bureau in Japan as of April 7, 2017 and reported that it held shares of the Company as of March 31, 2017 as provided in the below table. As of December 31, 2017, the Company has not been able to confirm such entry of Capital Research and Management Company in the register of shareholders.

Name	Number of shares held (Thousands)	Percentage of shares held to total shares issued (%)
Capital Research and Management Company	90,945	7.20

vii) Status of Voting Rights

1) Shares Issued

(As of December 31, 2017)

Classification	Number of shares of common stock	Number of voting rights (Units)	Description
Shares without voting rights			
Shares with restricted voting rights (Treasury stock, etc.)			
Shares with restricted voting rights (Others)	1,105,600		
Shares with full voting rights (Treasury stock, etc.)			
Shares with full voting rights (Others)	1,262,510,600	12,625,106	
Shares constituting less than one full unit	2,035,753		Shares constituting less than one full unit (100 shares)
Total number of shares issued	1,265,651,953		
Total voting rights held by all shareholders		12,625,106	

Note: Included in Shares with full voting rights (Others) under Number of shares of common stock are 19,000 shares of common stock held under the name of Japan Securities Depository Center, Incorporated. Also included in Shares with full voting rights (Others) under Number of voting rights (Units) are 190 units of voting rights relating to the shares of common stock with full voting rights held under the name of Japan Securities Depository Center, Incorporated.

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2) Treasury Stock, Etc.

(As of December 31, 2017)

Name of shareholder	Address of shareholder	Number of shares held under own name	Number of shares held under the names of others	Total number of shares held	Percentage of shares held to total shares issued (%)
Sony Corporation (Treasury stock)	1-7-1, Konan, Minato-ku, Tokyo	1,105,600		1,105,600	0.09
Total		1,105,600		1,105,600	0.09

Note: In addition to the 1,105,600 shares listed above, there are 300 shares of common stock held in the name of the Company in the register of shareholders that the Company does not beneficially own. These shares are included in Shares with full voting rights (Others) in Table 1) Shares Issued above.

(2) Directors and Corporate Executive Officers

The change in directors or corporate executive officers in the period from the filing date of the Securities Report (Yukashoken Houkokusho) for the fiscal year ended March 31, 2017 to the filing date of this Quarterly Securities Report (Shihanki Houkokusho) is as follows:

i) Retired Corporate Executive Officer

Title	Position	Name	Date of Retirement
Corporate Executive Officer	Executive Vice President	Andrew House	October 3, 2017
	(Officer in charge of Game & Network Services Business)		

ii) The number of male and female Directors and Corporate Executive Officers after the change

The Directors and Corporate Executive Officers are composed of 18 males and 1 female.

(The percentage of female Directors and Corporate Executive Officers is 5.3%.)

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IV Financial Statements

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(1) Consolidated Financial Statements

(i) Consolidated Balance Sheets (Unaudited)

Sony Corporation and Consolidated Subsidiaries

	Yen in millions	
	At March 31, 2017	At December 31, 2017
ASSETS		
Current assets:		
Cash and cash equivalents	960,142	1,328,925
Marketable securities	1,051,441	1,221,687
Notes and accounts receivable, trade	1,006,961	1,535,912
Allowance for doubtful accounts and sales returns	(53,150)	(62,135)
Inventories	640,835	753,658
Other receivables	223,632	234,002
Prepaid expenses and other current assets	525,861	548,742
Total current assets	4,355,722	5,560,791
Film costs	336,928	365,783
Investments and advances:		
Affiliated companies	149,371	155,303
Securities investments and other	9,962,422	10,401,319
	10,111,793	10,556,622
Property, plant and equipment:		
Land	117,293	114,967
Buildings	666,381	685,576
Machinery and equipment	1,842,852	1,855,459
Construction in progress	28,779	45,041
	2,655,305	2,701,043
Less Accumulated depreciation	1,897,106	1,909,436
	758,199	791,607
Other assets:		
Intangibles, net	584,185	571,027
Goodwill	522,538	552,336
Deferred insurance acquisition costs	568,837	595,180
Deferred income taxes	98,958	91,452
Other	323,396	335,878
	2,097,914	2,145,873
Total assets	17,660,556	19,420,676

(Continued on following page.)

Table of Contents**Consolidated Balance Sheets (Unaudited)**

	Yen in millions	
	At March 31,	At December 31,
	2017	2017
LIABILITIES		
Current liabilities:		
Short-term borrowings	464,655	537,443
Current portion of long-term debt	53,424	245,646
Notes and accounts payable, trade	539,900	658,250
Accounts payable, other and accrued expenses	1,394,758	1,621,542
Accrued income and other taxes	106,037	213,874
Deposits from customers in the banking business	2,071,091	2,159,747
Other	591,874	585,348
Total current liabilities	5,221,739	6,021,850
Long-term debt	681,462	594,195
Accrued pension and severance costs	396,715	403,663
Deferred income taxes	432,824	428,147
Future insurance policy benefits and other	4,834,492	5,104,322
Policyholders' account in the life insurance business	2,631,073	2,854,660
Other	314,771	284,283
Total liabilities	14,513,076	15,691,120
Redeemable noncontrolling interest	12,058	14,609
Commitments and contingent liabilities		
EQUITY		
Sony Corporation's stockholders' equity:		
Common stock, no par value		
At March 31, 2017 Shares authorized: 3,600,000,000, shares issued: 1,263,763,660	860,645	
At December 31, 2017 Shares authorized: 3,600,000,000, shares issued: 1,265,651,953		864,078
Additional paid-in capital	1,275,337	1,279,422
Retained earnings	984,368	1,476,194
Accumulated other comprehensive income		
Unrealized gains on securities, net	126,635	131,333
Unrealized gains and losses on derivative instruments, net	(58)	92
Pension liability adjustment	(308,736)	(301,749)
Foreign currency translation adjustments	(436,610)	(404,996)
	(618,769)	(575,320)
Treasury stock, at cost		
Common stock		
At March 31, 2017 1,073,222 shares	(4,335)	
At December 31, 2017 1,105,679 shares		(4,481)

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	2,497,246	3,039,893
Noncontrolling interests	638,176	675,054
Total equity	3,135,422	3,714,947
Total liabilities and equity	17,660,556	19,420,676

The accompanying notes are an integral part of these statements.

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Table of Contents**(ii) Consolidated Statements of Income (Unaudited)**

Sony Corporation and Consolidated Subsidiaries

	Yen in millions	
	Nine months ended December 31	
	2016	2017
Sales and operating revenue:		
Net sales	4,834,013	5,573,273
Financial services revenue	806,954	950,292
Other operating revenue	58,679	69,396
	5,699,646	6,592,961
Costs and expenses:		
Cost of sales	3,559,927	3,957,700
Selling, general and administrative	1,088,096	1,159,190
Financial services expenses	693,537	810,967
Other operating (income) expense, net	165,454	(40,131)
	5,507,014	5,887,726
Equity in net income of affiliated companies	1,679	7,441
Operating income	194,311	712,676
Other income:		
Interest and dividends	7,859	16,556
Gain on sale of securities investments, net	155	1,479
Other	1,906	2,529
	9,920	20,564
Other expenses:		
Interest	11,902	10,782
Loss on devaluation of securities investments	4,860	1,803
Foreign exchange loss, net	19,230	25,154
Other	4,476	4,923
	40,468	42,662
Income before income taxes	163,763	690,578
Income taxes	80,931	138,481
Net income	82,832	552,097
Less - Net income attributable to noncontrolling interests	37,193	44,477
Net income attributable to Sony Corporation's stockholders	45,639	507,620

	Yen	
	Nine months ended	
	December 31	
	2016	2017
Per share data:		
Net income attributable to Sony Corporation's stockholders		
Basic	36.17	401.76
Diluted	35.43	393.05

The accompanying notes are an integral part of these statements.

Table of Contents**Consolidated Statements of Income (Unaudited)**

Sony Corporation and Consolidated Subsidiaries

	Yen in millions	
	Three months ended December 31	
	2016	2017
Sales and operating revenue:		
Net sales	2,059,578	2,279,714
Financial services revenue	317,342	371,498
Other operating revenue	20,579	21,105
	2,397,499	2,672,317
Costs and expenses:		
Cost of sales	1,495,036	1,607,962
Selling, general and administrative	411,652	415,532
Financial services expenses	286,740	315,404
Other operating (income) expense, net	113,013	(13,119)
	2,306,441	2,325,779
Equity in net income of affiliated companies	1,314	4,299
Operating income	92,372	350,837
Other income:		
Interest and dividends	2,502	3,519
Gain on sale of securities investments, net	92	833
Other	189	1,531
	2,783	5,883
Other expenses:		
Interest	3,749	3,536
Loss on devaluation of securities investments	4,810	1,324
Foreign exchange loss, net	18,420	5,888
Other	1,949	2,853
	28,928	13,601
Income before income taxes	66,227	343,119
Income taxes	36,956	28,234
Net income	29,271	314,885
Less - Net income attributable to noncontrolling interests	9,640	18,988
Net income attributable to Sony Corporation's stockholders	19,631	295,897

	Yen	
	Three months ended	
	December 31	
	2016	2017
Per share data:		
Net income attributable to Sony Corporation's stockholders		

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Basic	15.55	234.08
Diluted	15.24	228.91

The accompanying notes are an integral part of these statements.

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Table of Contents**(iii) Consolidated Statements of Comprehensive Income (Unaudited)**

Sony Corporation and Consolidated Subsidiaries

	Yen in millions	
	Nine months ended December 31	
	2016	2017
Net income	82,832	552,097
Other comprehensive income, net of tax		
Unrealized gains (losses) on securities	(25,645)	7,030
Unrealized gains on derivative instruments	3,690	150
Pension liability adjustment	9,297	7,009
Foreign currency translation adjustments	5,377	33,742
Total comprehensive income	75,551	600,028
Less Comprehensive income attributable to noncontrolling interests	21,307	48,959
Comprehensive income attributable to Sony Corporation's stockholders	54,244	551,069

	Yen in millions	
	Three months ended December 31	
	2016	2017
Net income	29,271	314,885
Other comprehensive income, net of tax		
Unrealized gains (losses) on securities	(8,314)	11,688
Unrealized gains (losses) on derivative instruments	3,430	(79)
Pension liability adjustment	3,250	2,365
Foreign currency translation adjustments	112,440	3,655
Total comprehensive income	140,077	332,514
Less Comprehensive income attributable to noncontrolling interests	2,152	21,603
Comprehensive income attributable to Sony Corporation's stockholders	137,925	310,911

The accompanying notes are an integral part of these statements.

Table of Contents**(iv) Consolidated Statements of Cash Flows (Unaudited)**

Sony Corporation and Consolidated Subsidiaries

	Yen in millions	
	Nine months ended December 31	
	2016	2017
Cash flows from operating activities:		
Net income	82,832	552,097
Adjustments to reconcile net income to net cash provided by operating activities		
Depreciation and amortization, including amortization of deferred insurance acquisition costs	259,554	258,187
Amortization of film costs	190,539	259,709
Accrual for pension and severance costs, less payments	7,270	3,948
Other operating (income) expense, net	165,454	(40,131)
Loss on sale or devaluation of securities investments, net	4,706	324
Gain on revaluation of marketable securities held in the financial services business for trading purposes, net	(42,727)	(109,888)
Loss on revaluation or impairment of securities investments held in the financial services business, net	29	213
Deferred income taxes	4,450	(4,551)
Equity in net (income) loss of affiliated companies, net of dividends	5,770	(2,125)
Changes in assets and liabilities:		
Increase in notes and accounts receivable, trade	(372,978)	(488,285)
Increase in inventories	(18,622)	(88,954)
Increase in film costs	(242,875)	(279,082)
Increase in notes and accounts payable, trade	87,698	90,484
Increase in accrued income and other taxes	65,951	70,983
Increase in future insurance policy benefits and other	336,157	424,084
Increase in deferred insurance acquisition costs	(70,070)	(65,248)
Increase in marketable securities held in the financial services business for trading purposes	(60,868)	(64,727)
Increase in other current assets	(46,705)	(25,633)
Increase in other current liabilities	55,453	189,524
Other	(97,766)	(20,600)
Net cash provided by operating activities	313,252	660,329
<i>(Continued on following page.)</i>		

Table of Contents**Consolidated Statements of Cash Flows (Unaudited)**

	Yen in millions	
	Nine months ended December 31	
	2016	2017
Cash flows from investing activities:		
Payments for purchases of fixed assets	(260,457)	(189,780)
Proceeds from sales of fixed assets	9,134	15,095
Payments for investments and advances by financial services business	(943,712)	(671,982)
Payments for investments and advances (other than financial services business)	(7,487)	(16,526)
Proceeds from sales or return of investments and collections of advances by financial services business	212,624	256,652
Proceeds from sales or return of investments and collections of advances (other than financial services business)	13,837	5,404
Proceeds from sales of businesses	3,262	44,624
Other	(8,715)	(10,400)
Net cash used in investing activities	(981,514)	(566,913)
Cash flows from financing activities:		
Proceeds from issuance of long-term debt	255,416	92,833
Payments of long-term debt	(182,670)	(20,570)
Increase in short-term borrowings, net	275,084	72,913
Increase in deposits from customers in the financial services business, net	254,279	154,374
Dividends paid	(25,308)	(27,750)
Payment for purchase of Sony/ATV shares from noncontrolling interests	(76,565)	-
Other	(32,385)	(6,612)
Net cash provided by financing activities	467,851	265,188
Effect of exchange rate changes on cash and cash equivalents	(11,525)	10,179
Net increase (decrease) in cash and cash equivalents	(211,936)	368,783
Cash and cash equivalents at beginning of the fiscal year	983,612	960,142
Cash and cash equivalents at end of the period	771,676	1,328,925

The accompanying notes are an integral part of these statements.

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Sony Corporation and Consolidated Subsidiaries

Notes to Consolidated Financial Statements

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Notes to Consolidated Financial Statements (Unaudited)

Sony Corporation and Consolidated Subsidiaries

1. Summary of significant accounting policies

The accompanying consolidated financial statements are presented in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP), except for certain disclosures which have been omitted. Certain adjustments and reclassifications have been incorporated in the accompanying consolidated financial statements to conform with U.S. GAAP. These adjustments were not recorded in the statutory books and records as Sony Corporation and its subsidiaries in Japan maintain their records and prepare their statutory financial statements in accordance with accounting principles generally accepted in Japan while its foreign subsidiaries maintain their records and prepare their financial statements in conformity with accounting principles generally accepted in the countries of their domiciles.

(1) Accounting methods used specifically for interim consolidated financial statements:

Income Taxes -

Sony estimates the annual effective tax rate (ETR) derived from a projected annual net income before taxes and calculates the interim period income tax provision based on the year-to-date income tax provision computed by applying the ETR to the year-to-date net income before taxes at the end of each interim period. The income tax provision based on the ETR reflects anticipated income tax credits and net operating loss carryforwards; however, it excludes the income tax provision related to significant unusual or infrequent transactions. Such income tax provision is separately reported from the provision based on the ETR in the interim period in which it occurs.

(2) Reclassifications:

Certain reclassifications of the financial statements and accompanying footnotes for the nine and three months ended December 31, 2016 have been made to conform to the presentation for the nine and three months ended December 31, 2017.

Table of Contents**2. Marketable securities and securities investments**

Marketable securities and securities investments, primarily included in the Financial Services segment, are comprised of debt and equity securities for which the aggregate cost, gross unrealized gains and losses and fair value pertaining to available-for-sale securities and held-to-maturity securities are as follows:

	Yen in millions							
	Cost	March 31, 2017		Fair value	Cost	December 31, 2017		Fair value
		Gross unrealized gains	Gross unrealized losses			Gross unrealized gains	Gross unrealized losses	
Available-for-sale:								
Securities:								
Available national government bonds	1,161,493	182,836	(928)	1,343,401	1,189,954	180,640	(504)	1,370,000
Available local government bonds	60,450	144	(63)	60,531	66,022	97	(105)	66,523
Available corporate bonds	163,785	7,864	(1,846)	169,803	194,204	8,572	(1,386)	201,591
Available government bonds	27,601	359	(918)	27,042	47,633	2,203	(314)	49,561
Available corporate bonds	396,097	4,168	(719)	399,546	375,729	2,372	(444)	377,675
	15,192	-	(0)	15,192	82,236	1	-	82,237
	1,824,618	195,371	(4,474)	2,015,515	1,955,778	193,885	(2,753)	2,146,911
Held-to-maturity securities	55,928	69,937	(377)	125,488	55,711	78,807	(269)	134,226
Held-to-maturity securities:								
Available national government bonds *	5,661,191	1,520,904	(30,553)	7,151,542	5,832,482	1,547,982	(28,878)	7,351,046
Available local government bonds	4,101	449	-	4,550	3,913	420	-	4,333
Available corporate bonds	230,011	12,346	(22,071)	220,286	320,165	13,646	(21,692)	312,139
Available government bonds	253,019	5,269	(22,868)	235,420	279,810	15,318	(12,014)	283,524
Available corporate bonds	198	18	-	216	198	15	-	213
	6,148,520	1,538,986	(75,492)	7,612,014	6,436,568	1,577,381	(62,584)	7,951,323
	8,029,066	1,804,294	(80,343)	9,753,017	8,448,057	1,850,073	(65,606)	10,232,684