

LEGG MASON, INC.  
Form FWP  
June 23, 2014

Brandywine Global  
ClearBridge Investments  
Legg Mason Global Equities Group  
Permal  
QS Investors  
Royce & Associates  
Western Asset Management  
Joseph A. Sullivan  
Chief Executive Officer  
Peter H. Nachtwey  
Chief Financial Officer  
June 23, 2014  
If the wind will not serve, take to the oars.

-Latin proverb  
Debt Restructuring  
Issuer Free Writing Prospectus  
Filed Pursuant to Rule 433  
Registration Statement No. 333-193321

## Current Capital Structure

\$650M of 5.500% notes due 2019

\$400M of 5.625% notes due 2044

Both note offerings favorably received by the market

The 2044 notes issued at an attractive coupon

Each offering improved debt capital structure and credit profile

### 2019 Notes

7 year notes issued in May 2012 in a very different environment: no comparable LM securities outstanding at the time and a less robust credit story resulting in less favorable terms for the notes:

Coupon significantly higher than our current credit profile and market conditions warrant (5.5% vs current trading yield of <3.0% for these notes due to a combination of lower rates, tighter corporate spreads and improved LM credit metrics)

Certain non-standard covenants for investment grade credits

Ability to refinance now at current low interest rates

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Significant progress made to date to improve capital structure, replacing \$1.5B of privately offered convertible notes and short term bank debt with long term publicly traded fixed rate notes

### Capital Structure Considerations

We have an opportunity to implement an enhanced long term capital structure with leverage remaining neutral:

\$550M of upsized 30-year debt

Permanent" debt capital at today's favorable rates to finance core needs, which include regulatory capital requirements and seed capital

\$250M  
of  
new  
10-year  
debt

Provides flexibility to de-lever down the road and to take advantage of strong demand in this tenor

Meaningful  
interest  
expense  
savings  
over  
the  
term  
as  
compared  
to  
current  
debt

\$250M of new 5-year debt swapped to floating

Provides flexibility to de-lever in the future if we choose to do so

Expected  
to  
generate  
incremental  
near  
term  
interest  
expense  
savings  
as  
compared  
to  
current  
debt

Our cash balances provide a natural hedge against rising rates

Extending debt maturities out to 10 and 30 years further enhances credit profile and increases financial flexibility

Strong cash generation and extended maturities provides maximum flexibility for projected corporate and strategic initiatives

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Post January 2014 Notes Offering and Illustrative Debt Restructuring  
Prior to 2012 Notes Offering  
Post 2012 Notes Offering  
Capital Structure Summary  
1,250

Summary

Actions

Retire all 2019 notes by exercise of make whole call

New financing:

Reopen 30-year notes for \$150M

Issue \$250M of new 10-year notes

Issue \$250M of new 5-year notes

Swap \$250M of newly issued 5-year notes to floating

Improving our capital structure at this time presents a number of compelling benefits, including:

Refinancing high coupon debt at current low interest rates

Improving our capital structure to enhance financial flexibility

Reducing refinancing risk in 2019

Putting in place debt with standard, investment-grade covenants

The call premium, plus other non-cash charges associated with retiring the 2019 Notes, are anticipated to approximate \$105-110M and are expected to be offset by interest savings over the life of the debt

The higher the increase in rates between now and 2019, the greater the benefit

The  
call premium  
will  
not  
impact  
future  
plans  
to  
use  
cash  
generated  
for  
share  
buybacks  
and  
additional  
seed  
investments,  
or to  
potentially fund  
possible new  
acquisitions  
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#### About This Presentation

The issuer has filed a registration statement, including a prospectus, with the SEC for the offering to which this communication relates. Before you invest, you should read the prospectus in that registration statement and other documents the issuer has filed with the SEC for more complete information about the issuer and this offering. You may get these documents for free by visiting EDGAR on the SEC Web site at [www.sec.gov](http://www.sec.gov). Alternatively, the Joint Book-Running Managers in the offering will arrange to send you the prospectus if you request it by contacting J.P. Morgan Securities LLC collect at (212) 834-4533 or Citigroup Global Markets Inc. at (800) 831-9146.

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