Tableau Software Inc Form S-1MEF November 06, 2013

As filed with the Securities and Exchange Commission on November 6, 2013

Registration No. 333-

## **UNITED STATES**

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM S-1

## REGISTRATION STATEMENT

**UNDER** 

THE SECURITIES ACT OF 1933

TABLEAU SOFTWARE, INC.

(Exact name of Registrant as specified in its charter)

Delaware (State or other jurisdiction of

7372 (Primary Standard Industrial 47-0945740 (I.R.S. Employer

**Incorporation or organization**)

Classification Code Number) 837 North 34th Street, Suite 200 **Identification No.)** 

# Seattle, Washington 98103

(206) 633-3400

(Address, including zip code and telephone number, of Registrant s principal executive offices)

## **Christian Chabot**

**Chief Executive Officer** 

Tableau Software, Inc.

837 North 34th Street, Suite 200

Seattle, Washington 98103

(206) 633-3400

(Name, address, including zip code and telephone number, including area code, of agent for service)

# Copies to:

Jodie M. Bourdet	Keenan Conder	Gordon K. Davidson
Charles S. Kim	Vice President, General Counsel	Jeffrey R. Vetter
Cooley LLP	and Corporate Secretary	James D. Evans
101 California Street, 5th Floor	Tableau Software, Inc.	Fenwick & West LLP
San Francisco, California 94111	837 North 34th Street, Suite 200	1191 Second Avenue, 10th Floor
(415) 693-2000	Seattle, Washington 98103	Seattle, Washington 98101
	(206) 633-3400	(206) 389-4510

**Approximate date of commencement of proposed sale to the public:** As soon as practicable after this Registration Statement becomes effective.

If any of the securities being registered on this Form are to be offered on a delayed or continuous basis pursuant to Rule 415 under the Securities Act, check the following box.

If this Form is filed to register additional securities for an offering pursuant to Rule 462(b) under the Securities Act, please check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering. x (File No. 333-191950)

If this Form is a post-effective amendment filed pursuant to Rule 462(c) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering. "

If this Form is a post-effective amendment filed pursuant to Rule 462(d) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering. "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer		Accelerated filer	••
Non-accelerated filer	x (Do not check if a smaller reporting company)	Smaller reporting company	••

#### CALCULATION OF REGISTRATION FEE

Title of Securities		Proposed Maximum Aggregate	Proposed Maximum Aggregate	Amount of
to be Registered Class A Common Stock, \$0.0001 per share	Amount to be Registered <sup>(1)(2)</sup>	Offering Price per Share	Offering Price <sup>(3)</sup>	Registration Fee <sup>(4)</sup>
par value	1,380,000	\$65.00	\$89,700,000	\$11,553

- (1) Includes 180,000 shares that the underwriters have the option to purchase.
- (2) The Registrant is registering 1,380,000 shares pursuant to this Registration Statement, which shares are in addition to the 7,475,000 shares registered pursuant to the Form S-1 Registration Statement (File No. 333-191950).
- (3) Estimated solely for the purpose of computing the amount of the registration fee pursuant to Rule 457(a) under the Securities Act of 1933, as amended. Includes the aggregate offering price of additional shares that the underwriters have the option to purchase.
- (4) The registration fee is based upon the public offering price.

This Registration Statement shall become effective upon filing in accordance with Rule 462(b) under the Securities Act of 1933.

#### EXPLANATORY NOTE AND INCORPORATION OF

#### CERTAIN INFORMATION BY REFERENCE

Pursuant to Rule 462(b) under the Securities Act of 1933, as amended, Tableau Software, Inc. (the *Registrant*) is filing this Registration Statement on Form S-1 (this *Registration Statement*) with the Securities and Exchange Commission (the *Commission*). This Registration Statement relates to the public offering of securities contemplated by the Registration Statement on Form S-1, as amended (File No. 333-191950) (the *Prior Registration Statement*), which the Registrant originally filed with the Commission on October 28, 2013, and which the Commission declared effective on November 6, 2013.

The Registrant is filing this Registration Statement for the sole purpose of increasing the aggregate number of shares of Class A common stock offered by certain selling stockholders by 1,380,000 shares, 180,000 of which may be sold by the selling stockholders in the event the underwriters exercise their option to purchase additional shares of the Registrant s Class A common stock. The additional shares that are being registered for sale are in an amount and at a price that together represent no more than 20% of the maximum aggregate offering price set forth in the Calculation of Registration Fee table contained in the Prior Registration Statement. The information set forth in the Prior Registration Statement and all exhibits to the Prior Registration Statement are hereby incorporated by reference into this Registration Statement.

The required opinion and consents are listed on the Exhibit Index attached hereto and filed herewith.

## **SIGNATURES**

Pursuant to the requirements of the Securities Act of 1933, as amended, the Registrant has duly caused this registration statement on Form S-1 to be signed on its behalf by the undersigned, thereunto duly authorized, in the City of Seattle, State of Washington, on this 6<sup>th</sup> day of November, 2013.

## TABLEAU SOFTWARE, INC.

By: /s/ Christian Chabot Christian Chabot Chief Executive Officer

Pursuant to the requirements of the Securities Act of 1933, this Registration Statement has been signed by the following persons in the capacities and on the dates indicated.

Signature	Title	Date
/s/ Christian Chabot	Chief Executive Officer, Co-founder and	November 6, 2013
Christian Chabot	Chairman of the Board	
	(Principal Executive Officer)	
/s/ Thomas E. Walker, Jr.	Chief Financial Officer	November 6, 2013
Thomas E. Walker, Jr.	(Principal Financial and Accounting Officer)	
*	Chief Scientist, Co-founder and Director	November 6, 2013
Patrick Hanrahan		
*	Chief Development Officer, Co-founder and	November 6, 2013
Christopher Stolte	Director	
*	Director	November 6, 2013
Forest Baskett		
*	Director	November 6, 2013
Scott Sandell		
*	Director	November 6, 2013
Brooke Seawell		

\* Director November 6, 2013

Elliott Jurgensen, Jr.

Director November 6, 2013

John McAdam

\*Pursuant to Power of Attorney

By: /s/ Thomas E. Walker, Jr. Thomas E. Walker, Jr.

# EXHIBIT INDEX

Exhibit Number	Description
5.1	Opinion of Cooley LLP.
23.1	Consent of Cooley LLP (included in Exhibit 5.1).
23.2	Consent of PricewaterhouseCoopers LLP, Independent Registered Public Accounting Firm.
24.1	Power of Attorney (incorporated by reference to Exhibit 24.1 of the Registration Statement on Form S-1 (File No. 333-191950)).