

ALLEGHENY TECHNOLOGIES INC  
Form DEF 14A  
March 21, 2013  
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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**SCHEDULE 14A**

(Rule 14a-101)

**INFORMATION REQUIRED IN PROXY STATEMENT**

**SCHEDULE 14A INFORMATION**

**Proxy Statement Pursuant To Section 14(a) of the  
Securities Exchange Act of 1934**

Filed by the Registrant

Filed by a Party other than the Registrant

Check the appropriate box:

Preliminary Proxy Statement

**Confidential, for Use of the Commission Only** (as permitted by Rule 14a-6(e)(2))

Definitive Proxy Statement

Definitive Additional Materials

Soliciting Material Pursuant to §240.14a-12

**Allegheny Technologies Incorporated**

(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):



(3) Filing Party:

(4) Date Filed:

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1000 Six PPG Place

Pittsburgh, PA 15222-5479

March 21, 2013

To our Stockholders:

We are pleased to invite you to attend Allegheny Technologies Incorporated's 2013 Annual Meeting of Stockholders. The meeting will be held at 11:00 a.m., Eastern Time, on Thursday, May 2, 2013, in the Fairway Ballroom of the Ballantyne Hotel, 10000 Ballantyne Commons Parkway, Charlotte, North Carolina 28277. The location is accessible to disabled persons.

This booklet includes the notice of meeting as well as the Company's Proxy Statement. Enclosed with this booklet are the following:

Proxy or voting instruction card (including instructions for telephone and Internet voting); and

Proxy or voting instruction card return envelope (postage pre-paid if mailed in the United States).  
A copy of the Company's Annual Report for the year 2012 is also enclosed.

Your Board of Directors recommends that you vote:

- (1) FOR the election of the four director nominees named in the Proxy Statement (Item A);
  
- (2) FOR the advisory vote to approve the compensation of the Company's named executive officers (Item B); and

(3) FOR the ratification of the selection of Ernst & Young LLP to serve as the Company's independent auditors for 2013 (Item C).  
The Proxy Statement also outlines corporate governance practices at ATI, discusses our compensation practices and philosophy, including recent changes made to the executive compensation program, and describes the Audit Committee's recommendation to the Board regarding our 2012 financial statements. We encourage you to read these materials carefully.

We urge you to vote promptly, whether or not you expect to attend the meeting.

Thank you for your continued support of ATI. We look forward to seeing you at the 2013 Annual Meeting.

Sincerely,

Richard J. Harshman

Chairman, President and Chief Executive Officer

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**ALLEGHENY TECHNOLOGIES INCORPORATED**

**NOTICE OF ANNUAL MEETING OF STOCKHOLDERS**

Meeting Date: Thursday, May 2, 2013  
Time: 11:00 a.m., Eastern Time  
Place: Fairway Ballroom  
The Ballantyne Hotel  
10000 Ballantyne Commons Parkway  
Charlotte, North Carolina 28277  
Record Date: March 11, 2013

**AGENDA:**

- 1) Election of four directors;
- 2) Advisory vote to approve the compensation of the Company's named executive officers; and
- 3) Ratification of the selection of Ernst & Young LLP as independent auditors for 2013.

**ADMISSION TO THE MEETING**

Holders of ATI common stock or their authorized representatives by proxy may attend the meeting. If you are a stockholder of record and plan to attend the meeting, please mark the appropriate box on the proxy card, or enter the appropriate information when voting by telephone or Internet, so that we can send an admission ticket to you before the meeting. If your shares are held through an intermediary such as a broker or a bank, you will need to present proof of your ownership as of the record date for admission to the meeting. Proof of ownership could include a proxy card from your bank or broker or a copy of your account statement. All persons attending will also need to present valid photo identification for admission to the meeting.

The approximate date of the mailing of this Proxy Statement and proxy card, as well as a copy of ATI's 2012 Annual Report, is March 21, 2013. For further information about ATI, please visit our website at [www.atimetals.com](http://www.atimetals.com).

On behalf of the Board of Directors:

Elliot S. Davis

*Corporate Secretary*

Dated: March 21, 2013

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**YOUR VOTE IS IMPORTANT**

**Please vote as soon as possible.**

You can help the Company reduce expenses by voting your shares by telephone or Internet; your proxy card or voting instruction card contains the instructions. Or complete, sign and date your proxy card or voting instruction card and return it as soon as possible in the enclosed postage-paid envelope.

**IMPORTANT NOTICE REGARDING THE AVAILABILITY OF**

**PROXY MATERIALS FOR THE ATI ANNUAL MEETING**

**OF STOCKHOLDERS TO BE HELD ON  
THURSDAY, MAY 2, 2013.**

The proxy statement, proxy card and 2012 annual report of Allegheny Technologies Incorporated are available for review at: <http://www.envisionreports.com/ATI>

**FORWARD-LOOKING STATEMENTS**

*In this Proxy Statement, the Company has made certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Certain statements in this Proxy Statement relate to future events and expectations and, as such, constitute forward-looking statements. Forward-looking statements include those containing such words as anticipates, believes, estimates, expects, would, should, will likely result, forecast, outlook, projects, and similar expressions. Such forward-looking statements are based on management's current expectations and include known and unknown risks, uncertainties and other factors, many of which the Company is unable to predict or control, that may cause our actual results or performance to materially differ from any future results or performance expressed or implied by such statements. Various of these factors are described in Item 1A, Risk Factors, of the Company's Annual Report on Form 10-K for its fiscal year ended December 31, 2012 and will be described from time-to-time in the Company filings with the SEC, including the Company's subsequent reports filed with the SEC on Form 10-K, Form 10-Q and Form 8-K, which are available on the SEC's website at [www.sec.gov](http://www.sec.gov) and on the Company's website at [www.atimetals.com](http://www.atimetals.com). We assume no duty to update our forward-looking statements.*

**Table of Contents****2013 PROXY STATEMENT SUMMARY**

*This summary highlights information that is contained elsewhere in this Proxy Statement. This summary does not contain all of the information that you should consider, so you should carefully read this Proxy Statement in its entirety before voting.*

**Annual Meeting of Stockholders**

*Meeting Date:* Thursday, May 2, 2013

*Time:* 11:00 a.m., Eastern Time

*Place:* Fairway Ballroom

The Ballantyne Hotel

10000 Ballantyne Commons Parkway

Charlotte, North Carolina 28277

*Record Date:* March 11, 2013

*Voting:* ATI stockholders as of the record date are entitled to vote on the matters presented at the meeting. Each share of common stock of the Company is entitled to one vote for each director nominee and one vote on each other matter presented.

**Agenda for Annual Meeting and Voting**

| <i>Matters for Consideration by Stockholders</i> |   | <i>Board's Recommendation</i> |
|--|---|-------------------------------|
| Item A   | Election of four directors  | FOR                           |
| Item B   | Advisory vote to approve the compensation of the Company's named executive officers | FOR                           |
| Item C   | Ratification of the selection of Ernst & Young LLP as independent auditors for 2013 | FOR                           |
|  | Any other business that may come before the meeting                                 |                               |

**Director Nominees**

| Name                | Class | Term to Expire | Director Since | Experience and Qualifications | ATI Board Committee Memberships                |
|---------------------|-------|----------------|----------------|-------------------------------|--|
| Richard J. Harshman | II    | 2016           | 2011           | Leadership; Industry; Finance | n/a  |
| Carolyn Corvi       | II    | 2016           | 2012           | Leadership; Industry          | Audit; Technology                              |
| Barbara S. Jeremiah | II    | 2016           | 2008           | Leadership; Industry          | Audit; Technology                              |
| John D. Turner      | II    | 2016           | 2004           | Leadership; Industry          | Finance; Nominating and Governance; Technology |

**ATI 2012 Performance**

Since 2004, ATI has been executing a long-term strategy to transform the Company from a business that was heavily dependent on flat-rolled commodity stainless products serving limited markets, to a diversified specialty metals business that is focused on differentiated products serving global growth markets. The objective of this strategy is to better position the Company for long-term profitable growth and enhance the opportunities to create value for our stockholders through business cycles. To accomplish this objective, our Board of Directors and management believe that, to compete effectively in global markets primarily as a U.S.-based manufacturer, ATI must have the most advanced specialty metals technologies, offer innovative products that create value for customers, utilize unsurpassed manufacturing capabilities, and maintain a



competitive cost structure.

In 2012, demand for our products from most of our global markets was weaker than expected, particularly in the second half of the year, and base prices for our flat-rolled commodity stainless business were at historically low levels for nearly all of 2012. These conditions were primarily the result of uncertain

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global macroeconomic conditions and fiscal policy challenges in the United States and Europe. Despite these challenges, ATI's operating results in 2012, although lower than 2011, were far better than the operating results achieved in 2009 and 2010 as a result of the progress made since 2004 in transforming the Company to a more diversified specialty metals business. In addition, the Company made significant progress during 2012 on certain of its long-term strategic objectives, which included:

Expanding our industry-leading product portfolio with the continued acceptance of innovative new products, such as: ATI 718Plus® Alloy, a groundbreaking nickel-based superalloy; Rene 65 Alloy, a future generation nickel-based superalloy; ATI 425® Alloy, a cold-rollable titanium alloy; and ATI 2003® Lean Duplex Alloy, a new high-value stainless alloy for highly corrosive applications. These innovative new products help enable the next-generation of fuel-efficient aircraft and jet engines, permit safer oil and gas exploration and production in difficult environments, and provide for better medical devices;

Improving our market position with key customers by entering into strategic and long-term agreements with total expected revenues of approximately \$2.5 billion over future years;

Continuing construction of our advanced technology flat-rolled products Hot-Rolling and Processing Facility ( HRPF ), which remains on schedule and on budget;

Continuing the integration of ATI Ladish, which had record revenues in 2012, its first full year as an ATI business unit;

Achieving standard grade qualification of the Rowley, Utah titanium sponge plant; and

Qualifying our fourth plasma arc melting (PAM) furnace, which further enhances our position as the world's leading titanium PAM melter for the most critical and demanding jet engine applications.

Management was able to accomplish these objectives while maintaining a focus on relentless innovation, cost reductions, new product development, productivity improvements, safety and environmental compliance, and values-based leadership. In addition, management accomplished these objectives with internally generated funds while maintaining the Company's investment grade credit rating and paying a regular quarterly dividend.

## Overall Compensation Philosophy

The overriding principle in designing ATI's executive compensation program is to drive the Board's and management's long-term strategic vision for the Company, and to ensure that the plans are aligned with the appropriate pay-for-performance philosophy and stockholder value creation over the long-term. As discussed above, this long-term strategic vision has driven the transformation of ATI from a business that was heavily dependent on flat-rolled commodity stainless products and lacked a sufficient level of integration and diversification, to a business that today is a vertically integrated producer of differentiated products for key global markets with the support of a base load of flat-rolled commodity stainless products.

Compensation of ATI's executive management in 2012 reflects, in part, long-term incentive goals and targets for the years 2010 through 2012 that were set in the extremely challenging and uncertain global economic environment in the year immediately after the great global recession of 2008-2009. Although global economic conditions continue to slowly improve, macroeconomic and fiscal policy risks and uncertainties continue to make annual and long-term compensation goal and target setting challenging.

Over the last several years, we have engaged with our stockholders and implemented changes to bring our executive compensation program closer to their expectations, while balancing the issue of maintaining compensation plans that are competitive to enable the retention and acquisition of key executives and employees. As a result, we have made a number of substantive changes to our executive compensation program, which are summarized as follows. These changes and modifications are necessarily prospective and will not be fully reflected in compensation of our named executive officers until the applicable long-term incentive plans mature over the coming years. However, these changes and modifications are having



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the intended impact, given the fact that, as illustrated by the following table, CEO total direct compensation is projected to decrease in 2013 and 2014 based on current ATI performance, and those projections are before the compensation plan actions taken in 2013 described below. The Company will continue to design and implement programs that are forward-looking, are consistent with the Company's overall compensation philosophy, and correspond to the Board's long-term strategic objectives.

The Committee was advised by its compensation consultant that median total direct CEO compensation for the Company's benchmarking peer group was \$6.1 million as of January 1, 2013. As shown below, for 2012, Mr. Harshman's total direct compensation was approximately 1% above this amount, and based on Company performance as of December 31, 2012, his total direct compensation for 2013 and 2014 is projected to be below the 25<sup>th</sup> percentile of such total direct CEO compensation for the Company's benchmarking peer group.

**Richard J. Harshman****Chairman, President & Chief Executive Officer****Actual 2012 and Projected 2013 and 2014 Total Direct Compensation**

|                | Base Salary               | AIP                         | PRSP                        | TSRP                      | KEPP                        | TOTAL        |
|----------------|---------------------------|-----------------------------|-----------------------------|---------------------------|-----------------------------|--------------|
| 2012 Actual    | \$ 927,000 <sup>(1)</sup> | \$ 1,680,187 <sup>(2)</sup> | \$ 402,748 <sup>(3)</sup>   | \$ 332,928 <sup>(3)</sup> | \$ 2,843,418 <sup>(4)</sup> | \$ 6,186,281 |
| 2013 Projected | \$ 955,000 <sup>(5)</sup> | \$ 1,193,750 <sup>(6)</sup> | \$ 496,507 <sup>(7)</sup>   | \$ 314,286 <sup>(8)</sup> | \$ 454,667 <sup>(8)</sup>   | \$ 3,414,210 |
| 2014 Projected | \$ 955,000 <sup>(5)</sup> | \$ 1,193,750 <sup>(6)</sup> | \$ 1,077,203 <sup>(7)</sup> | \$ 0 <sup>(8)</sup>       | \$ 0 <sup>(8)</sup>         | \$ 3,225,953 |

(1) Reflects Mr. Harshman's base salary effective February 22, 2012.

(2) Reflects Mr. Harshman's actual incentive earned under the AIP for 2012 performance.

(3) Value reflects shares vested and earned using the fair market value of \$30.225 on the vesting date of January 25, 2013.

(4) Value reflects full amount earned under 2010-2012 KEPP.

(5) Reflects Mr. Harshman's base salary effective February 28, 2013.

(6) Value represents the target award for the given year under the AIP.

(7) Represents the value of shares expected to be earned and vested using the closing price of ATI stock of \$30.36 on December 31, 2012.

(8) Value represents interim performance under the TSRP and KEPP; TSRP shares valued using the closing price of ATI stock of \$30.36 on December 31, 2012.

**Recent Compensation Plan Actions**

The Personnel and Compensation Committee (the Committee) of the Board of Directors believes that the Company's executive compensation plans represent a pay-for-performance philosophy, are designed to reward executive management based on Company performance, and are effective in achieving the Company's underlying compensation goals, including the creation of long-term stockholder value and the retention and acquisition of key employees. The following is a summary of recent changes to the ATI executive compensation plans and arrangements that are effective beginning with the 2013 plans:

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Upon the recommendation of Mr. Harshman, substantially reduced the CEO's target award opportunities under the Performance/Restricted Stock Program ( PRSP ) and Total Shareholder Return Incentive Compensation Program ( TSRP ).

Reduced the maximum payout opportunity under the Key Executive Performance Plan ( KEPP ) for awards granted in 2013 by half, while preserving the rigorous performance goals required to achieve maximum payout by further increasing the amount of income before taxes between gradients of the KEPP performance goals consistent with the approach implemented in 2012.

Upon the recommendation of Mr. Harshman, eliminated the excise tax reimbursement, or gross-up, provision from the CEO's existing change in control agreement. The Committee had previously adopted a policy prohibiting excise tax gross-up provisions in any new or modified executive change in control agreement.

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Upon the recommendation of Mr. Harshman, discontinued Level II of the KEPP for awards granted in 2013.

Increased the minimum level of Company performance required for payout to the 35<sup>th</sup> percentile from the 25<sup>th</sup> percentile under the TSRP for awards granted in 2013.

To add insight and context into the establishment of 2013 performance goals, the Committee considered external analysts' estimates, projections of those estimates, and other factors, in addition to the Company's business plan and understanding of the prospective business environment.

Revised the Company's peer group used to benchmark executive compensation beginning in 2013, eliminating substantially larger and smaller companies.

Formalized the Company's long-standing policy to prohibit hedging and pledging of ATI stock by officers and directors. These changes are in addition to the following changes that were previously implemented and continue to remain in effect beginning with the 2012 plans:

Maintained reduced CEO target award opportunities under the AIP, PRSP and TSRP compared to the prior CEO.

Adopted KEPP performance goals beginning with the 2012-2014 KEPP that are incrementally more challenging between the target and maximum levels.

Reduced the maximum payout opportunity under the TSRP to 200% of base salary from 300% of base salary.

Terminated the Performance Equity Payment Plan.

Revised the stock ownership guidelines applicable to executives.

Reduced perquisites to executives.

**Total Realized Executive Compensation**

The following table shows, for each of the Company's named executive officers, total compensation realized in 2012, compared to 2011:

| Name                | Position   | 2011 Total<br>Realized<br>Compensation | 2012 Total<br>Realized<br>Compensation |
|---------------------|--|--|--|
| Richard J. Harshman | Chairman, President and Chief Executive Officer                                    | \$8,223,066                            | \$6,888,539 <sup>(1)</sup>             |
| Dale G. Reid        | Executive Vice President, Finance and Chief Financial Officer                      | \$2,917,829                            | \$1,358,701                            |
| Hunter R. Dalton    | Executive Vice President, Long Products and President, ATI Allvac                  | \$4,159,941                            | \$3,599,658                            |
| Terry L. Dunlap     | Executive Vice President, Flat-Rolled Products and President, ATI Allegheny Ludlum | \$4,900,737                            | \$4,146,104                            |

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|                |   |     |             |
|----------------|---|-----|-------------|
| Gary J. Vroman | Executive Vice President, High Performance Forgings and Castings<br>and President, ATI Ladish | n/a | \$2,072,946 |
|----------------|---|-----|-------------|

- (1) Amount differs from Mr. Harshman's Actual Total Direct Compensation for 2012, as presented on page 3 of this Proxy Statement, due to (i) the difference in base salary used for the calculation, (ii) the inclusion in Total Realized Compensation of the value from stock options exercised in 2012, which were granted in 2003 and set to expire in early 2013, and (iii) amounts reported as All Other Compensation in the Summary Compensation Table for 2012.

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When making determinations and awards under the plans, the Personnel and Compensation Committee looks to the actual dollar value of awards to be delivered to the officers in any given year, as illustrated by the Total Realized Compensation figures summarized in the prior table. The Company views the amounts set forth in the Summary Compensation Table, as shown on page 58, as the compensation opportunity for each named executive officer under the executive compensation program. Stockholders are encouraged to read the section of this Proxy Statement titled "Executive Compensation" beginning on page 29 for more information about ATI's executive compensation program.

**Ratification of Selection of Independent Auditors**

We are requesting that stockholders ratify the selection of Ernst & Young LLP as the Company's independent auditors for the fiscal year ending December 31, 2013. The table below shows the fees paid to Ernst & Young LLP in 2012.

| Service            | 2012         |
|--------------------|--------------|
| Audit fees         | \$ 3,423,000 |
| Audit-related fees | 290,000      |
| Tax fees           |              |
| All other fees     | 2,000        |
| Total              | \$ 3,715,000 |

**Governance Highlights**

In September 2012, the Board of Directors established a director resignation policy requiring a director who receives more votes withheld than in favor of election in an uncontested election to tender his or her resignation to the Board.

The Board established a Lead Independent Director position in 2011. The duties and responsibilities of the Lead Independent Director are detailed in the Company's Corporate Governance Guidelines.

The Board is comprised of ten independent directors plus our Chairman, who is also the Company's CEO, and each of the Board's standing committees is fully comprised of independent directors.

The Company's Corporate Governance Guidelines, which describe our corporate governance practices, are applicable to our Board of Directors.

The Company's *Corporate Guidelines for Business Conduct and Ethics* are applicable to all directors, officers and employees of the Company.

The non-employee directors and executives of the Company are subject to stock ownership guidelines.

The Company's attention to environmental, social and governance issues is described on our website.



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**PROXY STATEMENT FOR**

**2013 ANNUAL MEETING OF STOCKHOLDERS**

**QUESTIONS AND ANSWERS**

*You can help the Company save money by electing to receive future proxy statements and annual reports over the Internet instead of by mail. See question 15.*

**1. WHERE IS THE 2013 ANNUAL MEETING BEING HELD?**

The 2013 Annual Meeting of Stockholders will be held at 11:00 a.m., Eastern Time, on Thursday, May 2, 2013, in the Fairway Ballroom of the Ballantyne Hotel, 10000 Ballantyne Commons Parkway, Charlotte, North Carolina 28277. Holding the annual meeting in North Carolina will provide the Company with an opportunity to highlight its operations in North Carolina.

**2. WHO IS ENTITLED TO VOTE AT THE ANNUAL MEETING?**

If you held shares of Allegheny Technologies Incorporated ( "ATI" or the "Company" ) common stock, par value \$0.10 per share ( "Common Stock" ), at the close of business on March 11, 2013, you may vote your shares at the annual meeting. On that day, 107,439,882 shares of Common Stock were outstanding.

In order to vote, you must either designate a proxy to vote on your behalf or attend the meeting and vote your shares in person. The ATI Board of Directors (the "Board" ) requests your proxy so that your shares will count toward a quorum and be voted at the meeting.

**3. HOW DO I CAST MY VOTE?**

There are four different ways you may cast your vote. You may vote by:

telephone, using the toll-free number listed on each proxy or voting instruction card;

the Internet, at the address provided on each proxy or voting instruction card;

marking, signing, dating and mailing each proxy or voting instruction card and returning it in the envelope provided. If you return your signed proxy card, but do not mark the boxes showing how you wish to vote on any particular item, your shares will be voted as the Board of Directors recommends for any such items; or

attending the meeting and voting your shares in person, if you are a stockholder of record (that is, your shares are registered directly in your name on the Company's books and are not held in street name through a broker, bank or other nominee).

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If you are a stockholder of record and wish to vote by telephone or electronically through the Internet, follow the instructions provided on the proxy card. You will need to use the individual control number that is printed on your proxy card in order to authenticate your ownership. The deadline for voting by telephone or the Internet is 11:59 p.m., Eastern Time, on May 1, 2013.

If your shares are held in street name (that is, they are held in the name of broker, bank or other nominee), or if your shares are held in one of the Company's savings or retirement plans, you will receive instructions with your materials that you must follow in order to have your shares voted. For voting procedures for shares held in the Company's savings or retirement plans, see question 13 below.

#### **4. WHAT IS THE DIFFERENCE BETWEEN HOLDING SHARES AS A STOCKHOLDER OF RECORD AND AS A BENEFICIAL OWNER?**

Most of our stockholders hold their shares through a broker, bank or other nominee rather than directly in their own name. As summarized below, there are some differences between shares held of record and those owned beneficially.

***Stockholders of Record.*** If your shares are registered directly in your name with our transfer agent, Computershare Shareowner Services, you are considered the stockholder of record with respect to those

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shares, and the Notice of Annual Meeting and proxy materials are being sent directly to you. As the stockholder of record, you have the right to grant your voting proxy directly to us, to vote electronically, or to vote in person at the Annual Meeting. If you have requested printed proxy materials, we have enclosed a proxy card for you to use.

**Beneficial Owners.** If your shares are held in a stock brokerage account or by a bank or other nominee, you are considered the beneficial owner of shares held in street name, and the Notice of Annual Meeting and these proxy materials are being forwarded to you by your broker, bank or nominee who is considered the stockholder of record with respect to those shares. As the beneficial owner, you have the right to direct your broker, bank or nominee on how to vote and are also invited to attend the Annual Meeting. However, since you are not the stockholder of record, you may not vote these shares in person at the Annual Meeting, unless you request, complete and deliver a legal proxy from your broker, bank or nominee. If you requested printed proxy materials, your broker, bank or nominee has enclosed a voting instruction card for you to use in directing the broker, bank or nominee regarding how to vote your shares.

### **5. HOW MANY VOTES CAN BE CAST BY ALL STOCKHOLDERS?**

Each share of ATI Common Stock is entitled to one vote. There is no cumulative voting. We had 107,439,882 shares of Common Stock outstanding and entitled to vote on the record date.

### **6. HOW MANY VOTES MUST BE PRESENT TO HOLD THE ANNUAL MEETING?**

A majority of the shares entitled to vote as of the record date must be present in person or by proxy at the Annual Meeting in order to hold the Annual Meeting and conduct business. This is called a quorum. Your shares will be counted as present at the Annual Meeting if you properly cast your vote in person, electronically or telephonically, or a proxy card has been properly submitted by you or on your behalf. Both abstentions and broker non-votes are counted as present for the purpose of determining the presence of a quorum.

### **7. HOW MANY VOTES ARE REQUIRED TO ELECT DIRECTORS (ITEM A)?**

Directors are elected by a plurality of the votes cast. This means that the four individuals nominated for election to the Board of Directors who receive the most FOR votes (among votes properly cast in person, electronically, telephonically or by proxy) will be elected.

While directors are elected by a plurality of votes cast, our bylaws include a director resignation policy. This policy states that in an uncontested election, any director nominee who receives an equal or greater number of votes WITHHELD from his or her election, as compared to votes FOR such election, must tender his or her resignation. The Nominating and Governance Committee of the Board is required to make recommendations to the Board of Directors with respect to any such tendered resignation. The Board of Directors will act on the tendered resignation within 90 days from the certification of the vote and will publicly disclose its decision, including its rationale.

Only votes FOR or WITHHELD are counted in determining whether a plurality has been cast in favor of a director nominee; abstentions are not counted for purposes of the election of directors. If you withhold authority to vote with respect to the election of some or all of the nominees, your shares will not be voted with respect to those nominees indicated. For a WITHHELD vote, your shares will be counted for purposes of determining whether there is a quorum and will have a similar effect as a vote against that director nominee for purposes of our director resignation policy.

Full details of our director resignation policy are set forth in our bylaws available on our website at [www.atimetals.com](http://www.atimetals.com).

### **8. HOW MANY VOTES ARE REQUIRED TO ADOPT THE OTHER PROPOSALS (ITEMS B AND C)?**

All of the other proposals will be approved if such items receive the affirmative vote of a majority of the shares of ATI Common Stock represented at the Annual Meeting and entitled to vote on the matter. If



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your shares are represented at the Annual Meeting but you abstain from voting on any of these matters, your shares will be counted as present and entitled to vote on a particular matter for purposes of establishing a quorum, and the abstention will have the same effect as a vote against that proposal.

Your vote on Item B (vote on executive compensation) is advisory, which means the result of the vote is non-binding on ATI, the Board of Directors and the committees of the Board. Although non-binding, the Board and its committees value the opinions of our stockholders and will review and consider the voting result when making future decisions regarding executive compensation.

### **9. WHAT IF I DON'T GIVE SPECIFIC VOTING INSTRUCTIONS ?**

**Stockholders of Record.** If you are a stockholder of record and you indicate when voting by Internet or by telephone that you wish to vote as recommended by our Board of Directors, or if you return a signed proxy card but do not indicate how you wish to vote, then your shares will be voted:

in accordance with the recommendations of the Board of Directors on all matters presented in this Proxy Statement; and

as the proxy holders may determine in their discretion regarding any other matters properly presented for a vote at the meeting. If you indicate a choice with respect to any matter to be acted upon on your proxy card, the shares will be voted in accordance with your instructions on such matter.

**Beneficial Owners.** If you are a beneficial owner and hold your shares in street name and do not provide the organization that holds your shares with voting instructions, the broker or other nominee will determine if it has the discretionary authority to vote on the particular matter. In very limited circumstances, brokers have the discretion to vote on matters deemed to be routine. Under applicable law and the rules of the New York Stock Exchange, brokers generally do not have discretion to vote on most matters. For example, if you do not provide voting instructions to your broker, the broker could vote your shares for the ratification of the selection of Ernst & Young LLP as our independent auditors for 2013 (Item C) because that is deemed to be a routine matter, but the broker likely could not vote your shares for any of the other proposals on the agenda for the Annual Meeting. We encourage you to provide instructions to your broker regarding the voting of your shares.

If you do not provide voting instructions to your broker and the broker has indicated that it does not have discretionary authority to vote on a particular proposal, your shares will be considered broker non-votes with regard to that matter. Broker non-votes will be considered as represented for purposes of determining a quorum but generally will not be considered as entitled to vote with respect to a particular proposal. Broker non-votes are not counted for purposes of determining the number of votes cast with respect to a particular proposal. Thus, a broker non-vote will make a quorum more readily obtainable, but the broker non-vote will not otherwise affect the outcome of the vote on a proposal that requires the affirmative vote of a majority of the shares present and entitled to vote.

### **10. HOW DO I REVOKE OR CHANGE MY VOTE?**

You may revoke your proxy or change your vote at any time before it is voted at the meeting by:

notifying the Corporate Secretary at the Company's executive office;

transmitting a proxy dated later than your prior proxy either by mail, telephone or Internet; or

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attending the annual meeting and voting in person or by proxy (except for shares held in street name through a broker, bank or other nominee, or in the Company's savings or retirement plans).

The latest-dated, timely, properly completed proxy that you submit, whether by mail, telephone or the Internet, will count as your vote. If a vote has been recorded for your shares and you subsequently submit a proxy card that is not properly signed and dated, the previously recorded vote will stand.

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### **11. WHAT SHARES ARE INCLUDED ON THE PROXY OR VOTING INSTRUCTION CARD?**

The shares on your proxy or voting instruction card represent those shares registered directly in your name, those held on account in the Company's dividend reinvestment plan and shares held in the Company's savings or retirement plans. If you do not cast your vote, your shares (except those held in the Company's savings or retirement plans) will not be voted. See question 13 for an explanation of the voting procedures for shares in the Company's savings or retirement plans.

### **12. WHAT DOES IT MEAN IF I RECEIVE MORE THAN ONE PROXY OR VOTING INSTRUCTION CARD?**

If your shares are registered differently and are in more than one account, you will receive more than one card. Please complete and return all of the proxy or voting instruction cards you receive (or vote by telephone or the Internet all of the shares on each of the proxy or voting instruction cards you receive) in order to ensure that all of your shares are voted.

### **13. HOW ARE SHARES THAT I HOLD IN A COMPANY SAVINGS OR RETIREMENT PLAN VOTED?**

If you hold ATI Common Stock in one of the Company's savings or retirement plans, you may tell the plan trustee how to vote the shares of Common Stock allocated to your account. You may either sign and return the voting instruction card provided by the plan trustee or transmit your instructions by telephone or the Internet. If you do not transmit instructions, your plan shares will be voted as the plan administrator directs or as otherwise provided in the plan.

The deadline for voting the shares you hold in the Company's savings or retirement plans by telephone or the Internet is 11:59 p.m., Eastern Time, on April 26, 2013.

### **14. IS MY VOTE CONFIDENTIAL?**

The Company maintains a policy of keeping stockholder votes confidential.

### **15. CAN I, IN THE FUTURE, RECEIVE MY PROXY STATEMENT AND ANNUAL REPORT OVER THE INTERNET?**

Stockholders can elect to view future Company proxy statements and annual reports over the Internet instead of receiving paper copies in the mail and thus can save the Company the cost of producing and mailing these documents. Costs normally associated with electronic access, such as usage and telephonic charges, will be borne by you.

If you are a stockholder of record and you choose to vote over the Internet, you can choose to receive future annual reports and proxy statements electronically by following the prompt on the voting page when you vote using the Internet. If you hold your Company stock in street name (such as through a broker, bank or other nominee account), check the information provided by your nominee for instructions on how to elect to view future proxy statements and annual reports over the Internet.

Stockholders who choose to view future proxy statements and annual reports over the Internet will receive instructions electronically that contain the Internet address for those materials, as well as voting instructions, approximately six weeks before future meetings.

If you enroll to view the Company's future annual reports and proxy statements electronically and vote over the Internet, your enrollment will remain in effect for all future stockholders' meetings unless you cancel it. To cancel, stockholders of record should access [www.computershare.com/investor](http://www.computershare.com/investor) and follow the instructions to cancel your enrollment. You should retain your control number appearing on your enclosed proxy or voting instruction card. If you hold your Company stock in street name, check the information provided by your nominee holder for instructions on how to cancel your enrollment.

If at any time you would like to receive a paper copy of the annual report or proxy statement, please write to the Corporate Secretary, Allegheny Technologies Incorporated, 1000 Six PPG Place, Pittsburgh, Pennsylvania 15222-5479.





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**ATI CORPORATE GOVERNANCE AT A GLANCE**

Presented below are some highlights of the ATI corporate governance program. You can find details about these and other corporate governance policies and practices in the following pages of the Proxy Statement and in the Corporate Governance section of the About ATI page of our website at [www.atimetals.com](http://www.atimetals.com).

The Board of Directors is comprised of eleven directors – ten independent directors and Richard J. Harshman, who is Chairman, President and Chief Executive Officer. Mr. Harshman is the only ATI officer on the Board and is the only non-independent director. Under our Corporate Governance Guidelines, at least 75% of our directors must be independent.

The Board of Directors created the position of Lead Independent Director in 2011. Diane C. Creel serves as the Lead Independent Director.

Independent directors meet in regularly scheduled executive sessions, led by the Lead Independent Director, without the presence of management.

Stockholders can communicate with the independent directors through the Lead Independent Director.

In September 2012, the Board of Directors implemented a director resignation policy that is contained in the Company's bylaws. The policy provides that any nominee for director in an uncontested election who receives a greater number of votes WITHHELD than votes FOR such nominee's election shall promptly tender his or her resignation to the Board for the Board's consideration.

All of the standing committees of the Board of Directors are composed entirely of independent directors.

All standing committees have a written charter that is reviewed and reassessed annually and is posted on our website.

Our Corporate Governance Guidelines are disclosed on our website.

We have an annual self-evaluation process for the Board and each standing committee.

Our Board evaluates individual directors whose terms are nearing expiration but who may be proposed for re-election.

Our Nominating and Governance Committee will consider director candidates recommended by stockholders. Stockholder-recommended candidates will be evaluated on the same basis as other candidates.

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The Chair of the Audit Committee has been designated as an audit committee financial expert.

The Company has determined to hold its Say on Pay advisory vote every year until the next stockholder vote on the frequency of such advisory vote.

Stockholders are asked to ratify the Audit Committee's selection of independent auditors annually.

Our internal audit function reports directly to the Audit Committee.

Our *Corporate Guidelines for Business Conduct and Ethics* for directors, officers, and employees are disclosed on our website.

We have stock ownership guidelines applicable to directors and executives.

We provide confidential stockholder voting.

The Company's attention to environmental, social and governance issues is described on our website.

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**ITEM A ELECTION OF DIRECTORS**

The Board of Directors has nominated four directors for election. Richard J. Harshman, Carolyn Corvi, Barbara S. Jeremiah and John D. Turner are standing for election to the Board as Class II directors for a three-year term expiring in 2016.

Directors are elected by a plurality of the votes cast. This means that the four individuals nominated for election to the Board of Directors who receive the most FOR votes (among votes properly cast in person, electronically, telephonically or by proxy) will be elected.

While directors are elected by a plurality of votes cast, our bylaws include a director resignation policy. This policy states that in an uncontested election, if any director nominee receives an equal or greater number of votes WITHHELD from his or her election, as compared to votes FOR such election, the director nominee must tender his or her resignation. The Nominating and Governance Committee of the Board is required to make recommendations to the Board of Directors with respect to any such tendered resignation. The Board of Directors will act on the tendered resignation within 90 days from the certification of the vote and will publicly disclose its decision, including its rationale.

Only votes FOR or WITHHELD are counted in determining whether a plurality has been cast in favor of a director nominee; abstentions are not counted for purposes of the election of directors. If you withhold authority to vote with respect to the election of some or all of the nominees, your shares will not be voted with respect to those nominees indicated. For a WITHHELD vote, your shares will be counted for purposes of determining whether there is a quorum and will have a similar effect as a vote against that director nominee for purposes of our director resignation policy.

If a nominee becomes unable to serve, the proxies will vote for a Board-designated substitute or the Board may reduce the number of directors. The Company has no reason to believe that any of the nominees for election named below will be unable to serve.

The Board of Directors determined that each of the nominees qualifies for election under the criteria for evaluation of directors described under Identification and Evaluation of Candidates for Director. The Board of Directors determined that each of Ms. Corvi and Jeremiah and Mr. Turner qualify as independent directors under applicable rules and regulations and the Company's categorical Board independence standards. See information contained in the Identification and Evaluation of Candidates for Director and Number and Independence of Directors sections of this Proxy Statement.

All of our directors bring to our Board a wealth of leadership experience derived from their service in executive and managerial roles and also extensive board experience. Background information about the nominees and the continuing directors, including their business experience and directorships held during the past five years, and certain individual qualifications and skills of our directors that contribute to the Board's effectiveness as a whole, are described in the following paragraphs.

**THE BOARD OF DIRECTORS RECOMMENDS THAT YOU VOTE**

**FOR**

**THE ELECTION OF THE FOUR DIRECTOR NOMINEES.**

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**NOMINEES CLASS II TERM TO EXPIRE AT THE 2016 ANNUAL MEETING**

Richard J. Harshman  
Age 56

Mr. Harshman became Chairman, President and Chief Executive Officer of ATI in May 2011. Mr. Harshman was President and Chief Operating Officer from August 2010 to May 2011. Prior to that, he was Executive Vice President, Finance and Chief Financial Officer from 2003 to August 2010. Mr. Harshman was elected Senior Vice President, Finance and Chief Financial Officer in 2001. From 2000 to 2001 he was Vice President, Finance and Chief Financial Officer. Prior to that, he was Vice President, Investor Relations and Corporate Communications. Mr. Harshman joined the Company as a member of the Corporate Internal Audit Department in 1978, and has served in increasingly important roles at both the corporate and operating unit levels.

The Board believes that Mr. Harshman's qualifications include his experience in senior leadership positions, his intimate knowledge of the industry and ATI's business given his tenure with the Company, and his financial expertise. Furthermore, the Board believes that Mr. Harshman's current position as Chairman, President and Chief Executive Officer provides a unified vision for ATI.

Carolyn Corvi  
Age 61

Upon her retirement in December 2008, Ms. Corvi concluded a 34-year career with The Boeing Company, a diversified aerospace company, where she most recently served as Vice President, General Manager of Airplane Programs, Boeing Commercial Airplanes, a position she held from 2005 until her retirement.

Ms. Corvi has served on the ATI Board of Directors since September 2012. She is a member of each of the Audit Committee and the Technology Committee. The Board believes that Ms. Corvi's qualifications include her extensive experience in the aerospace industry (ATI's largest end market) and her knowledge of and experience in manufacturing.

Ms. Corvi currently serves on the Board of Directors of Hyster-Yale Materials Handling, Inc. (since 2012) and United Continental Holdings, Inc. (since 2010). Ms. Corvi served on the Board of Directors of Goodrich Corporation from 2009 until 2012 and Continental Airlines, Inc. from 2009 to 2010.

Barbara S. Jeremiah  
Age 61

Prior to her retirement in January 2009, Ms. Jeremiah served as Executive Vice President of Alcoa, Inc., a leading aluminum producer, from 2002 until 2008, when she also assumed the position of Chairman's Counsel.

Ms. Jeremiah was elected to the ATI Board of Directors in 2008 and currently serves on each of the Audit Committee and Technology Committee. The Board believes that Ms. Jeremiah's qualifications include her strong background in the metals industry and significant strategic development and international experience.

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Ms. Jeremiah also serves on the Boards of Directors of First Niagara Financial Group, Inc., since 2010, and Boart Longyear Limited, since 2011, and as Chair of the Board of Boart Longyear Limited since March 2013. Ms. Jeremiah served on the Board of Directors of EQT Corporation from 2003 to 2012.

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John D. Turner  
Age 67

Mr. Turner served as Chairman and Chief Executive Officer of Copperweld Corporation, a manufacturer of tubular and bimetallic wire products, from 2001 until his retirement in 2003.

Mr. Turner joined the ATI Board of Directors in 2004. He currently serves as the Chair of the Technology Committee and is a member of each of the Finance Committee and the Nominating and Governance Committee. The Board believes that Mr. Turner's qualifications include his experience in executive oversight and senior leadership positions, background in the manufacturing sector, and familiarity with industrial and technical matters.

Mr. Turner has served on the Board of Directors of Matthews International Corporation since 1999 and as its Chairman since February 2010.

**CONTINUING DIRECTORS CLASS III TERM EXPIRE AT THE 2014 ANNUAL MEETING**

James C. Diggs  
Age 64

Prior to his retirement in July 2010, Mr. Diggs was Senior Vice President and General Counsel of PPG Industries, Inc., a producer of coatings, glass and chemicals, since 1997. He held the position of Secretary from 2004 to 2009.

Mr. Diggs has served on the ATI Board of Directors since 2001. He is Chair of the Finance Committee and also serves on each of the Audit Committee and the Nominating and Governance Committee. The Board believes that Mr. Diggs's qualifications include his experience with industry and legal matters, his senior leadership at a global public company, and his experience with domestic and international operations.

Mr. Diggs also serves on the Board of Directors of Brandywine Realty Trust (since 2011).

J. Brett Harvey  
Age 62

Mr. Harvey has been Chief Executive Officer of CONSOL Energy Inc., a leading diversified fuel producer in the Eastern United States, since 1998. He was appointed Chairman of CONSOL Energy Inc. in June 2010 and also served as President until February 2011. Mr. Harvey was Chief Executive Officer of CNX Gas Corporation, a subsidiary of CONSOL Energy, Inc., from 2009 to 2010. Prior to 1998, he was President and Chief Executive Officer of PacifiCorp Energy Inc. and had served in several other management positions at PacifiCorp.

Mr. Harvey was elected to the ATI Board of Directors in 2007 and currently serves on each of the Nominating and Governance Committee and the Personnel and Compensation Committee. The Board believes that Mr. Harvey's qualifications include his significant oversight experience from serving as chief executive officer of public companies, his industry experience in the oil and gas market (a large end market for ATI), and his operational

expertise.

In addition, Mr. Harvey has served on the Boards of Directors of CONSOL Energy Inc. (since 1998) and Barrick Gold Corporation (since 2005). He also served on the Board of Directors of CNX Gas Corporation from 2005 to 2010 and as its Chairman from 2009 to 2010.

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Michael J. Joyce  
Age 71

Mr. Joyce served as New England Managing Partner of Deloitte & Touche USA LLP, a public accounting firm, prior to his retirement in 2004.

Mr. Joyce joined the ATI Board of Directors in 2004 and is Chair of the Audit Committee and a member of the Finance Committee. The Board believes that Mr. Joyce's qualifications include his extensive knowledge of public accounting and financial matters for complex global organizations.

Mr. Joyce has served on the Board of Directors of Brandywine Realty Trust since 2004. He also served on the Board of Directors of A.C. Moore Arts & Crafts, Inc. from 2004 to 2011 and as its Chairman beginning in 2006.

**CONTINUING DIRECTORS CLASS I TERM EXPIRE AT THE 2015 ANNUAL MEETING**

Diane C. Creel  
Age 64

Prior to her retirement in September 2008, Ms. Creel served as Chairman, Chief Executive Officer and President of Ecovation, Inc., a subsidiary of Ecolab Inc. and a waste stream technology company using patented technologies, beginning in 2003. Ecovation, Inc. became a subsidiary of Ecolab Inc. in February 2008. Previously, Ms. Creel served as Chief Executive Officer and President of Earth Tech, an international consulting engineering firm, from 1992 to 2003.

Ms. Creel has served on the ATI Board of Directors since 1996 and as Lead Independent Director since the position was established in September 2011. Ms. Creel is Chair of the Nominating and Governance Committee and a member of each of the Finance Committee and the Personnel and Compensation Committee. The Board believes that Ms. Creel's qualifications include her experience as a chief executive officer of various companies and her entrepreneurial, management and technical experience.

Ms. Creel is also a member of the Boards of Directors of The Timken Company (since 2012) and Enpro Industries, Inc. (since 2009). Recently, she has also served on the Board of Directors of Goodrich Corporation from 1997 to 2012 and Foster Wheeler Ltd. until 2008.

John R. Pipski  
Age 65

Mr. Pipski was a tax partner of Ernst & Young LLP, a public accounting firm, until his retirement in 2001. Since then, he has provided business advisory and financial and tax accounting services through his own firm.

Mr. Pipski joined the ATI Board of Directors in December 2011 and is a member of each of the Audit Committee and the Technology Committee. The Board believes that Mr. Pipski's qualifications include his expertise in financial and tax accounting for public companies, including those in metals and mining, and his general business experience.



Mr. Pipski served on the Board of Directors of CNX Gas Corporation from 2005 to 2010 and was Chairman of its Audit Committee.

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James E. Rohr  
Age 64

Mr. Rohr is Chairman and Chief Executive Officer of The PNC Financial Services Group, Inc., a diversified financial services organization. He served as President of The PNC Financial Services Group from 1990 to 2002 and assumed the position of Chief Executive Officer in 2000. He was named Chairman in 2001.

Mr. Rohr has served on the ATI Board of Directors since 1996 and is Chair of the Personnel and Compensation Committee. The Board believes that Mr. Rohr's qualifications include his significant leadership and management experience from his years of serving as a chief executive officer of a large, publicly traded company and his expertise in capital markets and financial matters.

He has served on the Boards of Directors of The PNC Financial Services Group, Inc. since 1990, BlackRock Inc. (of which The PNC Financial Services Group, Inc. holds approximately 21.9% of the capital stock) since 1999, and EQT Corporation since 1996.

Louis J. Thomas  
Age 70

Mr. Thomas served as Director, District 4, United Steelworkers of America for the Northeastern United States and Puerto Rico, prior to his retirement in 2004.

Mr. Thomas was elected to the ATI Board of Directors in 2004 and is a member of each of the Audit Committee and Technology Committee. The United Steelworkers ( USW ) initially proposed the nomination of Mr. Thomas in connection with the 2004 labor negotiations with Allegheny Ludlum, an ATI company. At that time, the Company agreed that the International President of the USW may propose to the Company's Chairman a nominee for director. The USW nominee is to be a prominent individual with experience in public service, labor, education or business who meets the antitrust and conflicts of interest screening required of all Company directors. Upon recommendation by the Nominating and Governance Committee and election to the Board by the stockholders, the USW nominee is expected to serve for a term as would any other director. The Board believes that Mr. Thomas's qualifications include his broad experience with labor relations and the industrial and technical matters affecting our business.

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**OUR CORPORATE GOVERNANCE**

**CORPORATE GOVERNANCE GUIDELINES**

ATI's Board of Directors has adopted Corporate Governance Guidelines, which are designed to assist the Board in the exercise of its duties and responsibilities to the Company. They reflect the Board's commitment to monitor the effectiveness of decision making at the Board and management level with a view of achieving ATI's strategic objectives. They are subject to modification by the Board from time to time. You can find the Company's Corporate Governance Guidelines on our website, [www.atimetals.com](http://www.atimetals.com), at About ATI Corporate Governance.

**NUMBER AND INDEPENDENCE OF DIRECTORS**

The Board of Directors determines the number of directors. The Board currently consists of eleven members: Richard J. Harshman (Chairman), Carolyn Corvi, Diane C. Creel, James C. Diggs, J. Brett Harvey, Barbara S. Jeremiah, Michael J. Joyce, John R. Pipski, James E. Rohr, Louis J. Thomas and John D. Turner.

In accordance with the Corporate Governance Guidelines, at least 75% of the Company's directors are, and at least a substantial majority of its directors will be, independent under the guidelines set forth in the listing standards of the New York Stock Exchange (NYSE) and the Company's categorical Board independence standards, which are set forth in the Corporate Governance Guidelines. A director is independent only if the director is a non-management director and, in the Board's judgment, does not have a material relationship with the Company or its management. The Board does not consider Richard J. Harshman, Chairman, President and Chief Executive Officer of the Company, to be independent.

The Board, at its February 28, 2013 meeting, affirmatively determined that the remaining ten of the Company's current directors, Carolyn Corvi, Diane C. Creel, James C. Diggs, J. Brett Harvey, Barbara S. Jeremiah, Michael J. Joyce, John R. Pipski, James E. Rohr, Louis J. Thomas and John D. Turner, are independent in accordance with the foregoing standards. Eight of the Company's directors have no relationships with ATI other than as directors and stockholders of the Company.

James E. Rohr, is Chairman and Chief Executive Officer of The PNC Financial Services Group, Inc. (PNC). The Company has a \$400 million unsecured revolving credit facility with a syndicate of 10 financial institutions, including PNC Bank, National Association, a subsidiary of PNC, as lender and administrative agent. PNC Capital Markets LLC, an affiliate of PNC, served as lead arranger with respect to this facility. The Company pays fees to PNC Bank under the terms of this facility. The Company also may invest in three money market funds managed by BlackRock, Inc. (BlackRock). PNC holds approximately 21.9% of BlackRock's capital stock. During 2012, the Company paid fees to PNC and its affiliates representing a *de minimis* portion of both the Company's revenues and PNC's revenues, and therefore, all amounts were substantially less than the thresholds set forth in the NYSE's listing standards which disqualify a director from being independent. Mr. Rohr's compensation is not affected by the fees that the Company pays to PNC. The Board has determined that (A) the transactions between the Company and PNC (i) are commercial transactions carried out at arm's length in the ordinary course of business, (ii) are not material to PNC or to Mr. Rohr, (iii) do not and would not potentially influence Mr. Rohr's objectivity as a member of the Company's Board of Directors in a manner that would have a meaningful impact on his ability to satisfy requisite fiduciary standards on behalf of the Company and its stockholders, and (iv) do not preclude a determination that Mr. Rohr's relationship with the Company in his capacity as Chairman and Chief Executive Officer of PNC is immaterial, and (B) Mr. Rohr is an independent director under NYSE existing guidelines and the Company's categorical Board independence standards.

Carolyn Corvi's sister currently serves as Program Manager 787 Engineering Integration for the Commercial Airplanes business of The Boeing Company (Boeing). During 2012, the Company supplied Boeing with titanium products for airframes, including Boeing's 787 Dreamliner airframes, and structural components pursuant to an ongoing commercial relationship with Boeing including a titanium products

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supply agreement between the Company and Boeing with a term expiring in 2018 (the Supply Agreement ). The Board has determined that (A) the transactions between the Company and Boeing (i) are commercial transactions carried out at arm's length in the ordinary course of business including pursuant to the terms of the Supply Agreement, which was entered into and most recently extended prior to Ms. Corvi's appointment to the Board, (ii) are not material to Ms. Corvi or Ms. Corvi's sister, particularly given that Ms. Corvi's sister is not an executive officer of Boeing and that the sum of the amounts paid by Boeing to the Company in 2012 for products and services did not exceed the thresholds set forth in the NYSE's listing standards which disqualify a director from being independent, (iii) do not and would not potentially influence Ms. Corvi's objectivity as a member of the Company's Board of Directors in a manner that would have a meaningful impact on her ability to satisfy requisite fiduciary standards on behalf of the Company and its stockholders, and (iv) do not preclude a determination that the relationship of Ms. Corvi's sister with Boeing is immaterial, and (B) Ms. Corvi is an independent director under NYSE existing guidelines and the Company's categorical Board independence standards.

Audit Committee members must meet additional independence standards under NYSE listing standards and rules of the Securities and Exchange Commission ( SEC ); specifically, Audit Committee members may not receive any compensation from the Company other than their directors compensation. The Board has also determined that each member of the Audit Committee satisfies the enhanced standards of independence applicable to Audit Committee members under NYSE listing standards and SEC rules.

## **BOARD LEADERSHIP**

Under the Company's certificate of incorporation, bylaws, and Corporate Governance Guidelines, the Board of Directors has the flexibility to determine whether it is in the best interests of the Company and its stockholders to separate or combine the roles of Chairman and Chief Executive Officer of the Company at any given time. Whenever a Chairman and/or Chief Executive Officer is appointed, the Board of Directors assesses whether the roles should be separated or combined based upon its evaluation of, among other things, the existing composition of the Board of Directors and the circumstances at the time. The Board has considered the roles and responsibilities of the Chairman and the Chief Executive Officer, and, while it retains the discretion to separate the roles in the future as it deems appropriate and acknowledges that there is no single best organizational model that is most effective in all circumstances, it currently believes that the Company and its stockholders are best served by having Mr. Harshman serve concurrently as Chairman and Chief Executive Officer. The Board of Directors believes that Mr. Harshman's service in both capacities promotes unified leadership and direction for the Company and allows for a single, clear focus on the efficient implementation of the Company's strategies to maximize stockholder value. In addition, the Board of Directors believes that Mr. Harshman, serving in both capacities, has been an effective bridge between the Board and the Company's management.

Ms. Creel, one of our independent directors, has been elected to serve as the Company's Lead Independent Director. The Lead Independent Director is the principal liaison between the independent directors and the Chairman on Board-wide issues. The Lead Independent Director has the authority to preside at meetings of the Board in the absence of the Chairman, including executive sessions of the independent directors. The Lead Independent Director also has the authority to call meetings of the independent directors when necessary and appropriate. Other responsibilities of the Lead Independent Director include (i) communicating with, and appropriately facilitating communication among, independent directors between meetings, when appropriate; (ii) advising the Chairman regarding schedules, agendas and the quantity, quality and timeliness of information for Board and Committee meetings; (iii) serving as a contact for the Company's stockholders wishing to communicate with the Board other than through the Chairman, when appropriate, and communicating with other external constituencies, as needed; (iv) advising and consulting with the Chairman on matters related to corporate governance and Board performance; and (v) generally serving as a resource for, and counsel to, the Chairman.

The Board of Directors believes that this leadership structure is appropriate for the Company and in the best interests of the Company's stockholders at this time. Through governance features such as (i) the

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establishment of a Lead Independent Director position with the responsibilities described above; (ii) the appointment of only independent directors to the Company's Audit Committee, Nominating and Governance Committee, and Personnel and Compensation Committee; and (iii) the regular use of executive sessions of the independent directors, the Board is able to maintain appropriate independent oversight of our business strategies and activities. These governance features have been effective in promoting a full and free discussion and analysis at the Board level of issues important to the Company. At the same time, the Board of Directors is able to take advantage of the blend of leadership, experience and extensive knowledge of the Company, our industry and the markets in which we compete that Mr. Harshman brings to the combined roles of Chairman and Chief Executive Officer.

## **BOARD'S ROLE IN RISK OVERSIGHT**

The Board of Directors as a whole actively oversees the risk management of the Company. Enterprise risks—the specific financial, operational, business and strategic risks that the Company faces, whether internal or external—are identified and prioritized by the Board and management together, and then each specific risk is assigned to the full Board or a Board committee for oversight. The Nominating and Governance Committee periodically evaluates whether the identified risks are assigned to the appropriate Board committee (or to the Board) for oversight. Certain strategic and business risks, such as those relating to our products, markets and capital investments, are overseen by the entire Board. The Audit Committee and the Finance Committee oversee management of market and operational risks that could have a financial impact, such as those relating to internal controls, liquidity or raw material availability. The Nominating and Governance Committee manages the risks associated with governance issues, such as the independence of the Board, and the Personnel and Compensation Committee is responsible for managing the risks relating to the Company's executive compensation plans and policies and, in conjunction with the Board, key executive succession.

Management regularly reports to the Board or relevant Committee on actions that the Company is taking to manage these risks. The Board and management periodically review, evaluate and assess the risks relevant to the Company.

## **DIRECTOR TERMS**

The directors are divided into three classes and the directors in each class generally serve for a three-year term unless the director is unable to serve due to death, retirement or disability. The term of one class of directors expires each year at the annual meeting of stockholders. The Board may fill a vacancy by electing a new director to the same class as the director being replaced. The Board may also create a new director position in any class and elect a director to hold the newly created position. It is expected that new directors elected to the Board will stand for election by the stockholders at the next annual meeting.

## **COMMITTEES OF THE BOARD OF DIRECTORS**

The Board of Directors has the following five standing committees: Audit Committee, Finance Committee, Nominating and Governance Committee, Personnel and Compensation Committee, and Technology Committee.

Only independent directors, as independence is determined in accordance with NYSE rules, are permitted to serve on the Audit Committee, the Nominating and Governance Committee, and the Personnel and Compensation Committee. All of the standing committees of the Board of Directors are comprised entirely of independent directors.

Each committee has a written charter that describes its responsibilities. Each of the Audit Committee, the Nominating and Governance Committee and the Personnel and Compensation Committee has the authority, as it deems appropriate, to independently engage outside legal, accounting or other advisors or consultants. In addition, each committee annually conducts a review and evaluation of its performance and reviews and reassesses its charter. You can find the current charters of each committee on our website [www.atimetals.com](http://www.atimetals.com), at About ATI Corporate Governance Committee Charters.

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### **AUDIT COMMITTEE**

The current members of the Audit Committee are Michael J. Joyce (Chair), Carolyn Corvi, James C. Diggs, Barbara S. Jeremiah, John R. Pipski and Louis J. Thomas. The Board of Directors has determined that these committee members have no financial or personal ties to the Company (other than director compensation and equity ownership as described in this Proxy Statement) and that they meet the NYSE and SEC standards for independence. The Board of Directors has also determined that Michael J. Joyce meets the SEC criteria to be deemed an audit committee financial expert and meets the NYSE standard of having accounting or related financial management expertise. Mr. Joyce has over 35 years of accounting, auditing and consulting experience, having most recently served as New England Managing Partner of Deloitte & Touche USA LLP prior to his retirement in 2004.

The Audit Committee assists the Board in its oversight of the integrity of the Company's financial statements, compliance with legal and regulatory requirements, the qualifications and independence of the Company's independent auditors, and the performance of the Company's internal audit function and independent auditors. The Committee has the authority and responsibility for the appointment, retention, compensation and oversight of ATI's independent auditors, including pre-approval of all audit and non-audit services to be performed by the independent auditors. The independent auditors and the internal auditors have full access to the Committee and meet with the Committee with, and on a routine basis without, management being present.

The Audit Committee is also responsible for reviewing, approving and ratifying any related party transaction. For more information, see the Certain Transactions section of this Proxy Statement.

See also the Audit Committee Report in this Proxy Statement.

### **FINANCE COMMITTEE**

The Finance Committee makes recommendations and provides guidance to the Board regarding major financial policies of the Company. It also serves as named fiduciary of the employee benefit plans maintained by the Company.

### **NOMINATING AND GOVERNANCE COMMITTEE**

The Nominating and Governance Committee is responsible for overseeing corporate governance matters. It oversees the annual evaluation of the Company's Board and its committees. It also recommends to the Board individuals to be nominated as directors, which process includes evaluation of new candidates as well as an individual evaluation of current directors who are being considered for re-election. In addition, this Committee is responsible for administering ATI's director compensation program. The Nominating and Governance Committee also performs other duties as are described in the Corporate Governance Guidelines and in the Committee's charter.

### **PERSONNEL AND COMPENSATION COMMITTEE**

The Personnel and Compensation Committee, on behalf of the Board of Directors, establishes and annually reassesses the executive compensation program and the Company's philosophy on executive compensation, which is more fully discussed in the Executive Compensation Compensation Discussion and Analysis section of this Proxy Statement.

One of the duties of the Personnel and Compensation Committee is to oversee Chief Executive Officer (CEO) and other executive officer compensation. The Committee reviews and approves corporate goals and objectives relevant to CEO and other executive officer compensation, evaluates the CEO's performance in light of those goals and objectives, and determines and approves the CEO's compensation level (either as a Committee or together with the other independent directors) based on this evaluation. The Committee also reviews and approves non-CEO executive officer compensation, and makes recommendations to the Board with respect to incentive compensation plans and equity-based plans that require Board approval. In addition, the Personnel and Compensation Committee administers ATI's incentive compensation plans. For other executives, the Committee reviews and approves

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recommendations from management within plan parameters. However, the Committee may not delegate any authority under those plans for matters affecting the compensation and benefits of the executive officers.

The Personnel and Compensation Committee, under the terms of its charter, has the sole authority to retain, approve fees and other terms for, and terminate any compensation consultant used to assist the committee in the evaluation of the CEO or other executive compensation. The Committee may also obtain advice and assistance from internal or external legal, accounting or other advisors. The Committee historically has retained a compensation consultant, and for decisions relating to 2012 compensation, the Committee retained Mercer (US), Inc. ( Mercer ), an outside compensation and executive benefits consulting firm. In September 2012, the Committee replaced Mercer and engaged Pay Governance LLC ( Pay Governance ) as its provider of compensation consulting services. Please see the information under the Compensation Consultant caption of the Executive Compensation Compensation Discussion and Analysis section of this Proxy Statement for more discussion about the role of the compensation consultants. The Committee also utilizes external legal advisors and assesses the independence of its advisors.

Representatives of Mercer, Pay Governance and the Company's legal advisors periodically attended meetings of the Committee. For portions of those meetings, the Chairman, President and Chief Executive Officer, the Senior Vice President, General Counsel, Chief Compliance Officer and Corporate Secretary, and the Vice President, Human Resources also attend and are given the opportunity to express their views on executive compensation to the Committee. Please see the Executive Compensation Compensation Discussion and Analysis section of this Proxy Statement for more discussion about executive officer compensation.

Each member of the Personnel and Compensation Committee is a non-employee director of the Company as defined under Rule 16b-3 of the Securities Exchange Act of 1934, and each member is also an outside director for the purposes of the corporate compensation provisions contained in Section 162(m) of the Internal Revenue Code.

See also the Compensation Committee Report in this Proxy Statement.

## **TECHNOLOGY COMMITTEE**

The Technology Committee reviews changing technologies and evaluates how they affect the Company and its technical capabilities.

## **BOARD AND COMMITTEE MEMBERSHIP DIRECTOR ATTENDANCE AT MEETINGS**

During 2012, the Board of Directors held seven meetings. In 2012, all directors attended all Board meetings and meetings of Board committees of which they were members.

The independent, non-management directors meet separately in regularly scheduled executive sessions without members of management (except to the extent that the non-management directors request the attendance of a member of management). The Lead Independent Director presides over meetings of the independent directors.

A Board meeting is typically scheduled in conjunction with our annual meeting of stockholders and it is expected that our directors will attend absent good reason, such as a scheduling conflict. In 2012, all directors attended our annual meeting of stockholders except for Mr. Rohr, who was unable to attend due to a scheduling conflict.

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The table below provides information with respect to current Board committee memberships of the non-employee directors. The table also sets forth the number of meetings held by each Board committee in 2012.

| Director <sup>(1)</sup>         | Audit | Finance | Nominating and Governance | Personnel and Compensation | Technology |
|---------------------------------|-------|---------|---------------------------|----------------------------|------------|
| C. Corvi                        | X     |         |                           |                            | X          |
| D. C. Creel <sup>(2)</sup>      |       | X       | C                         | X                          |            |
| J. C. Diggs                     | X     | C       | X                         |                            |            |
| J. B. Harvey                    |       |         | X                         | X                          |            |
| B. S. Jeremiah                  | X     |         |                           |                            | X          |
| M. J. Joyce                     | C     | X       |                           |                            |            |
| J. R. Pipski                    | X     |         |                           |                            | X          |
| J. E. Rohr                      |       |         |                           | C                          |            |
| L. J. Thomas                    | X     |         |                           |                            | X          |
| J. D. Turner                    |       | X       | X                         |                            | C          |
| Number of Meetings held in 2012 | 12    | 6       | 6                         | 6                          | 3          |

<sup>(1)</sup> As Chairman, Mr. Harshman may attend each Committee meeting, except to the extent that a Committee requests to meet without Mr. Harshman present.

<sup>(2)</sup> Ms. Creel serves as Lead Independent Director and presides over meetings of the independent directors.

C Denotes Committee chair.

**DIRECTOR COMPENSATION**

The non-employee director compensation program consists of: an annual retainer fee comprised of a cash payment of \$60,000 and restricted stock valued at \$100,000; Committee chairperson cash retainer fee of \$10,000; \$2,500 per day fee for attending Board meetings; and \$1,500 for each committee meeting attended. The Company also pays for orientation or training of Board members outside of Board and committee meetings and for the directors' travel, lodging, meal and other expenses connected with their Board service. In 2013, the Board increased the annual cash retainer fee for the Audit Committee and Personnel and Compensation Committee Chairpersons to \$15,000 per year and the Lead Independent Director's annual retainer fee to \$20,000 from \$10,000.

The non-employee directors of the Board earned the following in 2012:

| Name <sup>(1)</sup> | Fees                | Stock               | Option | Non-Equity     | Change in     | All Other           | Total |
|---------------------|---------------------|---------------------|--------|----------------|---------------|---------------------|-------|
|                     | Earned Or           | Awards              | Awards | Incentive Plan | Pension Value | Compensation        | (\$)  |
|                     | Paid                | (\$) <sup>(4)</sup> | (\$)   | Compensation   | and Non-      | (\$) <sup>(5)</sup> |       |
|                     | In Cash             |                     |        | (\$)           | Qualified     |                     |       |
|                     | (\$) <sup>(3)</sup> |                     |        |                | Deferred      |                     |       |
|                     |                     |                     |        |                | Compensation  |                     |       |
|                     |                     |                     |        |                | Earnings      |                     |       |



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|                         | (\$)    |         |       |         |
|-------------------------|---------|---------|-------|---------|
| C. Corvi <sup>(2)</sup> | 37,568  | 33,831  | 378   | 71,777  |
| D. C. Creel             | 153,000 | 100,596 | 4,246 | 257,842 |
| J. C. Diggs             | 144,500 | 100,596 | 4,246 | 249,342 |
| J. B. Harvey            | 110,000 | 100,596 | 4,246 | 214,842 |
| B. S. Jeremiah          | 116,500 | 100,596 | 4,246 | 221,342 |
| M. J. Joyce             | 135,500 | 100,596 | 4,246 | 240,342 |
| J. R. Pipski            | 116,500 | 100,596 | 1,489 | 218,585 |
| J. E. Rohr              | 103,000 | 100,596 | 4,246 | 207,842 |
| L. J. Thomas            | 116,500 | 100,596 | 4,246 | 221,342 |
| J. D. Turner            | 131,000 | 100,596 | 4,246 | 235,842 |

<sup>(1)</sup> Richard J. Harshman, Chairman, President and Chief Executive Officer, does not receive any compensation for his service on the Board of Directors. All compensation paid to Mr. Harshman by the Company for his service as an executive officer is reflected under Summary Compensation Table for 2012.

<sup>(2)</sup> Ms. Corvi joined the Board on September 7, 2012 and received pro-rated compensation for her service in 2012.

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- (3) This column reflects annual retainer fees, including committee chair and Lead Independent Director fees, as well as Board and committee meeting fees paid to the directors.
- (4) This column reflects the aggregate grant date fair value, determined in accordance with FASB ASC Topic 718, of the restricted stock awards granted to directors under the Company’s Non-Employee Director Restricted Stock Program. Shares vest on the third anniversary of the date of grant, or earlier upon retirement, death or change of control, and expense is recognized over the vesting period. A discussion of the relevant assumptions made in the valuations may be found in Note 11 to the financial statements in the Company’s Annual Report on Form 10-K for the fiscal year ended December 31, 2012.
- (5) Amounts in the column consist of dividends paid on directors’ restricted stock. Grants of restricted stock to non-employee directors accumulate stock dividends during the restriction period, and directors are entitled to receive dividends paid on the restricted shares only when the restrictions lapse.

The Board encourages directors to obtain a meaningful stock ownership interest in the Company. Effective January 1, 2012, the Board revised the stock ownership guidelines applicable to all non-employee directors. Under the guidelines, non-employee directors are expected to own at least 10,000 shares of ATI Common Stock within five years of a director’s initial election to the Board. Furthermore, directors are required to retain one-third of any awarded stock until the guidelines are achieved. The directors were in compliance with the guidelines as of December 31, 2012.

In December 2004, the Board froze and discontinued the Company’s Fee Continuation Plan for Non-Employee Directors. Under the frozen plan, an amount equal to the annual retainer fee in effect for 2004, which was \$28,000, will be paid annually to the members of the Board as of December 31, 2004, following the termination of the director’s service as a Board member, for each year of the director’s credited service as a director (as defined in the Plan) up to a maximum of ten years.

**CORPORATE GUIDELINES FOR BUSINESS CONDUCT AND ETHICS**

ATI has a code of ethics, which we refer to as the *Corporate Guidelines for Business Conduct and Ethics* (the Guidelines), that applies to all directors, officers and employees, including our principal executive officer, our principal financial officer, and our controller and principal accounting officer. We require all directors, officers and employees to adhere to the Guidelines in addressing legal and ethical issues encountered in their work. The Guidelines require that our directors, officers and employees avoid conflicts of interest, comply with applicable laws, conduct business in an honest and ethical manner, and otherwise act with integrity and honesty in all of their actions by or on behalf of the Company. The Guidelines include a financial code of ethics specifically for our Chief Executive Officer, our Chief Financial Officer, and all other financial officers and employees, which supplements the general principles set forth in the Guidelines and is intended to promote honest and ethical conduct, full and accurate reporting, and compliance with laws as well as other matters.

All employees are provided with a copy of the Guidelines. In addition, each year, all officers and managers are required to certify as to their understanding of and compliance with the Guidelines. In addition, annually, we require all directors, officers and other employees to complete an interactive online ethics course addressing the Guidelines. This course is part of the Company’s online ethics training program that is administered by a third party. In 2012, other online ethics courses were administered addressing anti-corruption and social media.

The Company encourages employees to communicate concerns before they become problems. We believe that building and maintaining trust, respect and communications between employees and management and between fellow employees is critical to the overriding goal of efficiently producing high quality products, providing the maximum level of customer satisfaction, and ultimately fueling profitability and growth. Only the Audit Committee of the Board can amend or grant waivers from the provisions of the Guidelines relating to the Company’s executive officers and directors, and any such amendments or waivers will be promptly posted on our website at [www.atimetals.com](http://www.atimetals.com). To date, no such amendments have been made or waivers granted.

A copy of the *Corporate Guidelines for Business Conduct and Ethics*, which includes the financial code of ethics, is available on our website, [www.atimetals.com](http://www.atimetals.com), at About ATI Code of Ethics.

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### **IDENTIFICATION AND EVALUATION OF CANDIDATES FOR DIRECTOR**

The Board is responsible for recommending director nominees to the stockholders and for selecting directors to fill vacancies between stockholder meetings. The Nominating and Governance Committee recommends candidates to the Board. The Nominating and Governance Committee is comprised entirely of independent directors under the applicable rules and regulations of the NYSE and the SEC. The Committee operates under a written charter adopted by the Board of Directors. A copy of the Committee's charter is available at the Company's website, [www.atimetals.com](http://www.atimetals.com) at About ATI Corporate Governance. Paper copies can be obtained by writing to the Corporate Secretary, Allegheny Technologies Incorporated, 1000 Six PPG Place, Pittsburgh, PA 15222-5479.

The Committee considers director candidates suggested by members of the Committee, other directors, senior management and stockholders. For information on how to submit a candidate for consideration, please see the caption 2014 Annual Meeting and Stockholder Proposals.

Preliminary interviews of director candidates may be conducted by the Chair of the Nominating and Governance Committee or, at her request, any other member of the Committee or the Chairman of the Board. Background material pertaining to director candidates is distributed to the Committee for review.

Director candidates who the Committee determines merit further consideration are interviewed by the Chair of the Committee and other Committee members, directors and key senior management. The results of these interviews are considered by the Nominating and Governance Committee in its deliberations.

Though the Board does not have a formal policy regarding diversity, it is one of many criteria considered by the Board when evaluating candidates. Director candidates are generally selected on the basis of the following criteria: their business or professional experience, recognized achievement in their respective fields, integrity and judgment, ability to devote sufficient time to the affairs of the Company, the diversity of their backgrounds, the skills and experience that their membership adds to the overall competencies of the Board, and the needs of the Company from time to time. Nominees must also represent the interests of all stockholders. In accordance with the mandatory retirement policy for directors set forth in the Corporate Governance Guidelines, if a director will reach their 72nd birthday during his or her subsequent term, the Nominating and Governance Committee should take this fact into account in determining whether to recommend the nomination of the director. Our practice has been that new directors added to the Board or to fill vacancies stand for re-election at the next annual meeting of stockholders.

In evaluating the needs of the Board, the Nominating and Governance Committee considers the qualifications of sitting directors and consults with other members of the Board (including as part of the Board's annual self-evaluation), the Chairman, President and Chief Executive Officer, and other members of executive management. At a minimum, all recommended candidates must exemplify the highest standards of personal and professional integrity, meet any required independence standards, and be willing and able to constructively participate in and contribute to Board and committee meetings. Additionally, the Committee conducts individual reviews of current directors whose terms are nearing expiration, but who may be proposed for re-election, in light of the considerations described above and their past contributions to the Board.

Ms. Carolyn Corvi, who joined the Board on September 7, 2012, was recommended for election to the Board by another non-employee director.

### **PROCESS FOR COMMUNICATIONS WITH DIRECTORS**

We maintain a process for stockholders and interested parties to communicate with the Board of Directors, the Lead Independent Director, or any individual director. ATI stockholders or interested parties who want to communicate with the Board, the Lead Independent Director, or any individual director can write to:

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Lead Independent Director

c/o Corporate Secretary

Allegheny Technologies Incorporated

1000 Six PPG Place

Pittsburgh, PA 15222-5479

or call 1-877-787-9761 (toll free). Your letter or message should indicate whether you are an ATI stockholder. Depending on the subject matter, the Lead Independent Director and/or the Corporate Secretary will:

forward the communication to the director or directors to whom it is addressed;

attempt to handle the inquiry directly when, for example, it is a request for information about the Company or it is a stock-related matter; or

not forward the communication if it is primarily commercial in nature or it relates to an improper or irrelevant topic.

At each Board meeting, the Corporate Secretary presents a summary of all communications received since the last meeting that were not forwarded and makes those communications available to the directors on request.

**2014 ANNUAL MEETING AND STOCKHOLDER PROPOSALS**

Under Rule 14a-8 of the Securities Exchange Act of 1934, proposals of stockholders submitted for inclusion in the proxy statement and form of proxy relating to the 2014 Annual Meeting of Stockholders must be received no later than November 21, 2013. Stockholder proposals should be sent to the Corporate Secretary, Allegheny Technologies Incorporated, 1000 Six PPG Place, Pittsburgh, PA 15222-5479.

The Company's certificate of incorporation and bylaws provide that in order for director nominations or other business to be properly brought before an annual meeting by a stockholder, the stockholder must give timely notice thereof in writing to the Corporate Secretary. For such notices to be timely, the provisions of the Company's certificate of incorporation and bylaws require that notice be received by the Corporate Secretary not less than 75 days and not more than 90 days before the first anniversary of the date of the preceding year's annual meeting. For our annual meeting in the year 2014, we must receive any such notice on or after February 1, 2014 and on or before February 16, 2014. The notice must contain certain information specified in the Company's certificate of incorporation and bylaws.

The Nominating and Governance Committee will consider director candidates recommended by stockholders. Stockholder-recommended candidates will be evaluated by the Committee on the same basis as other candidates. Stockholder recommendations should be sent to the Corporate Secretary at the address set forth above, who will forward the information to the Committee.

Stockholders may obtain copies of our certificate of incorporation and bylaws by writing to the Corporate Secretary at the address set forth above. Copies of our certificate of incorporation and bylaws have been filed with the SEC and can be viewed on our website, [www.atimetals.com](http://www.atimetals.com) at About ATI Corporate Governance.

The Company has adopted a procedure called householding, which has been approved by the SEC. Under this procedure, the Company will deliver only one copy of its annual report and proxy statement to stockholders of record who share the same address and last name unless the Company has received contrary instructions from an affected stockholder. This procedure reduces the Company's printing costs and mailing costs and fees. Upon written or oral request, the Company will promptly deliver a separate annual report and proxy statement to any stockholder at a shared address to which a single copy of either of those documents was delivered. If you would like to receive a separate copy of the annual report or proxy statement for this meeting or opt out of householding, or if you are a stockholder eligible for householding and would like to participate in householding, please send a request addressed to ATI's Corporate Secretary at 1000 Six PPG Place, Pittsburgh, PA 15222-5479, or call (412) 394-2800. Many brokerage firms have instituted householding. If you hold your shares in street name, please contact your bank, broker or other holder of record to request information about householding.

**Table of Contents****STOCK OWNERSHIP INFORMATION****SECTION 16(A) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE**

The rules of the SEC require the Company to disclose late filings of reports of stock ownership (and changes in stock ownership) by its directors and statutory insiders and by persons who beneficially own more than ten percent of a registered class of the Company's equity securities. Based upon a review of filings with the SEC and written representations, the Company believes that, in 2012, all such persons complied with the reporting requirements of Section 16(a) of the Securities Exchange Act of 1934 on a timely basis.

**FIVE PERCENT OWNERS OF COMMON STOCK**

The entities listed in the following table are beneficial owners of five percent or more of Company Common Stock as of December 31, 2012, based on information filed with the SEC. In general, beneficial ownership includes those shares a person has the power to vote or transfer, and options to acquire Common Stock that are exercisable currently or within 60 days.

| Name and Address of Beneficial Owner  | Amount and Nature of<br>Beneficial<br>Ownership | Percent of<br>Class <sup>(4)</sup> |
|---|---|------------------------------------|
| The Vanguard Group, Inc.<br><br>100 Vanguard Blvd.<br><br>Malvern, PA 19355                                     | 6,109,619 <sup>(1)</sup>                        | 5.7%                               |
| State Street Corporation<br><br>State Street Financial Center<br><br>One Lincoln Street<br><br>Boston, MA 02111 | 5,715,578 <sup>(2)</sup>                        | 5.3%                               |
| BlackRock, Inc.<br><br>40 East 52 <sup>nd</sup> Street<br><br>New York, NY 10022                                | 5,432,277 <sup>(3)</sup>                        | 5.1%                               |

<sup>(1)</sup> Based on a Schedule 13G filing under the Securities Exchange Act of 1934, as amended (the Exchange Act) made on February 22, 2013 by The Vanguard Group, Inc. (Vanguard), Vanguard had sole voting power with respect to 181,064 shares, sole dispositive power with respect to 5,932,740 shares, and shared dispositive power with respect to 176,879 shares at December 31, 2012.

<sup>(2)</sup> Based on a Schedule 13G filing under the Exchange Act made on February 11, 2013 by State Street Corporation (State Street), State Street had shared voting power and shared dispositive power with respect to an aggregate of 5,715,578 shares at December 31, 2012.

<sup>(3)</sup> Based on a Schedule 13G filing under the Exchange Act made on January 30, 2013 by BlackRock, it has sole voting power and sole dispositive power with respect to an aggregate of 5,432,277 shares at December 31, 2012.

<sup>(4)</sup> Percentages are based on shares of Company Common Stock outstanding as of March 1, 2013, as of which date there were 107,464,891 shares of Company Common Stock outstanding.

**Table of Contents****STOCK OWNERSHIP OF MANAGEMENT**

The following table sets forth the shares of Common Stock reported to the Company as beneficially owned as of March 1, 2013 by the nominees for director, the continuing directors, each officer named in the Summary Compensation Table, and for all directors, nominees, officers and other statutory insiders as a group.

| Beneficial Owner <sup>(1)</sup>   | Amount and Nature of<br>Beneficial Ownership <sup>(2)</sup> | Percent of<br>Class <sup>(3)</sup> |
|---|---|------------------------------------|
| Carolyn Corvi   | 2,062   | *                                  |
| Diane C. Creel  | 24,467  | *                                  |
| James C. Diggs  | 13,307  | *                                  |
| Hunter R. Dalton  | 103,234   | *                                  |
| Terry L. Dunlap   | 142,344   | *                                  |
| Richard J. Harshman   | 306,794   | *                                  |
| J. Brett Harvey   | 13,769  | *                                  |
| Barbara S. Jeremiah   | 14,650  | *                                  |
| Michael J. Joyce  | 15,236  | *                                  |
| John R. Pipski  | 3,948   | *                                  |
| Dale G. Reid  | 97,905  | *                                  |
| James E. Rohr   | 24,094  | *                                  |
| Louis J. Thomas   | 12,093  | *                                  |
| John D. Turner  | 21,204  | *                                  |
| Gary J. Vroman  | 27,240  | *                                  |
| All directors, nominees, named executive officers and other statutory<br>insiders as a group (17) | 894,161   | *                                  |

\* Indicates beneficial ownership of less than one percent (1%) of the outstanding shares of Company Common Stock.

<sup>(1)</sup> For biographical information regarding the beneficial owners, please see pages 12-15 and 27 of this Proxy Statement.

<sup>(2)</sup> The table includes shares of restricted stock (with respect to directors), and performance/restricted stock under the Performance/Restricted Stock Program (with respect to officers and statutory insiders) in the following amounts: each of Mses. Creel and Jeremiah and Messrs. Diggs, Harvey, Joyce, Rohr, Thomas and Turner, 6,058; Mr. Pipski, 2,748; Ms. Corvi, 1,062; Mr. Harshman, 99,928; Mr. Reid, 27,567; Mr. Dalton, 30,434; Mr. Dunlap, 31,428; Mr. Vroman, 27,240; and all directors, nominees, officers and other statutory insiders as a group, 303,493. The table includes shares held in the Company's 401(k) plans for the accounts of Mr. Reid and other members of the group and shares held jointly with the named individuals' spouses.

The table also includes the following shares with respect to which beneficial ownership is disclaimed: 25,687 shares owned by Mr. Harshman's spouse; and 289 shares owned by Mr. Reid's spouse.

The table includes shares issuable pursuant to options that are currently exercisable in the following amounts: Mr. Joyce, 1,000; Mr. Rohr, 3,000; Mr. Thomas, 1,000; Mr. Turner, 3,000; and for all directors, nominees, officers and other statutory insiders as a group, 8,000. There are no unvested stock options.

<sup>(3)</sup> As of March 1, 2013, there were 107,464,891 shares of Company Common Stock outstanding.





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**MEMBERS OF ATI S MANAGEMENT EXECUTIVE COUNCIL**

The following lists the members of the management executive council at December 31, 2012. For further information, see Item 1 captioned Executive Management, Including Executive Officers under the Federal Securities Laws of the Company s Annual Report on Form 10-K for the fiscal year ended December 31, 2012.

**Richard J. Harshman**, 56, is Chairman, President and Chief Executive Officer. Mr. Harshman s biographical information can be found on page 12 of this Proxy Statement.

**Dale G. Reid**, 57, was named Executive Vice President, Finance and Chief Financial Officer in May 2011. Previously, Mr. Reid was Senior Vice President, Finance and Principal Financial Officer from August 2010 until May 2011. Mr. Reid is responsible for ATI s strategic sourcing and information technologies shared services and the world-wide accounting, treasury, tax, and internal audit functions. Mr. Reid also chairs the corporate pension investment council. Previously, he served as Vice President, Controller, Chief Accounting Officer, and Treasurer from 2003 to August 2010.

**Hunter R. Dalton**, 58, became Executive Vice President, Long Products in May 2011. He has served as President, ATI Allvac since April 2008. Previously, he served as Group President, ATI Long Products from October 2008 to May 2011. From 2003 to April 2008, Mr. Dalton served as Senior Vice President of Sales and Marketing for ATI Allvac.

**Terry L. Dunlap**, 53, became Executive Vice President, Flat-Rolled Products in May 2011. He has served as President, ATI Allegheny Ludlum since 2002. Previously, he served as Group President, ATI Flat-Rolled Products from October 2008 to May 2011.

**Gary J. Vroman**, 53, became Executive Vice President, High Performance Forgings and Castings in June 2011. Mr. Vroman has served as President, ATI Ladish since May 2011, upon ATI s completion of the Ladish acquisition. Previously, Mr. Vroman served as the President and Chief Executive Officer of Ladish Co., Inc. from September 2009 until May 2011. Mr. Vroman also served as President of Forging at Ladish from January 2008 until September 2009 and as Vice President, Sales and Marketing of Forging at Ladish from 1995 to January 2008.

**John D. Sims**, 53, was named Executive Vice President, Primary Titanium Operations, and Engineered Products and Alloys in February 2013. Previously, Mr. Sims served as Executive Vice President, Primary Metals and Exotic Alloys from May 2011 to February 2013 and as President, ATI Wah Chang from October 2008 to February 2013. Previously, Mr. Sims was Group President, ATI Primary Metals and Exotic Alloys from February 2011 to May 2011.

**Elliot S. Davis**, 51, became Senior Vice President, General Counsel, Chief Compliance Officer and Corporate Secretary in May 2011. Previously, Mr. Davis served as Vice President and General Counsel from August 2010 to May 2011. Mr. Davis was Assistant General Counsel from 2008, when he joined the Company, to August 2010. Prior to that, Mr. Davis was a partner of K&L Gates LLP, where he practiced for nearly 20 years in their corporate, mergers and acquisitions and securities group.

**Carl R. Moulton**, 65, was named Senior Vice President, International in May 2011. Previously, Mr. Moulton served as Vice President, International since March 2009. Prior to that, Mr. Moulton was President of Uniti LLC, an ATI joint venture, since its formation in 2003.

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**ITEM B ADVISORY VOTE TO APPROVE THE COMPENSATION OF THE COMPANY'S NAMED EXECUTIVE OFFICERS**

In accordance with the voting results for the proposal considered at the Company's 2011 Annual Meeting of Stockholders regarding the frequency of advisory (non-binding) votes to approve the compensation of ATI's named executive officers, the Company determined to hold an advisory vote to approve the compensation of ATI's named executive officers every year until the next stockholder vote on the frequency of such advisory votes. A stockholder vote on the frequency of such advisory votes is required to be held at least once every six years.

Accordingly, we are asking our stockholders to indicate their support for our named executive officer compensation, as we have described it in the Executive Compensation section of this Proxy Statement, beginning on page 29. This proposal, commonly known as a say-on-pay proposal, gives our stockholders the opportunity to express their views on our named executive officers' compensation. This vote is not intended to address any specific item of compensation, but rather the overall compensation of our named executive officers and the philosophy, policies and practices described in this Proxy Statement. While this vote is advisory, and not binding on our Company, it will provide information to our Personnel and Compensation Committee (the Committee) regarding investor sentiment about our executive compensation philosophy, policies and practices, which the Committee will consider when determining executive compensation for the remainder of 2013 and in future years.

The Committee continually reviews the compensation program for our named executive officers to ensure that it achieves the desired goal of offering total compensation consisting of base salary competitive with an identified peer group of companies and incentive opportunities that are performance-oriented and linked to the interests of stockholders. Please read the Compensation Discussion and Analysis for additional details about our executive compensation programs, including information about the fiscal year 2012 compensation of our named executive officers.

We ask our stockholders to vote **FOR** the following resolution at the Annual Meeting:

RESOLVED, that the Company's stockholders approve, on an advisory basis, the compensation of the named executive officers, as disclosed in the Company's Proxy Statement for the 2013 Annual Meeting of Stockholders, pursuant to the compensation disclosure rules of the Securities and Exchange Commission, including the compensation discussion and analysis, the compensation tables and any related material disclosed in the Company's Proxy Statement for the 2013 Annual Meeting of Stockholders.

The say-on-pay vote is advisory, and therefore not binding on the Company. The Board of Directors and the Committee value the opinions of our stockholders and, to the extent there is any significant vote against the named executive officer compensation as disclosed in this Proxy Statement, we will consider our stockholders' concerns and the Personnel and Compensation Committee will evaluate whether any actions are necessary to address those concerns.

**THE BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS A VOTE**

**FOR**

**THE APPROVAL OF THE COMPENSATION OF OUR NAMED**

**EXECUTIVE OFFICERS, AS DISCLOSED IN THIS PROXY STATEMENT PURSUANT TO THE COMPENSATION DISCLOSURE RULES OF THE SECURITIES AND EXCHANGE COMMISSION, INCLUDING THE COMPENSATION DISCUSSION AND ANALYSIS, THE COMPENSATION TABLES AND ANY RELATED MATERIAL DISCLOSED IN THIS PROXY STATEMENT.**

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### EXECUTIVE COMPENSATION

#### COMPENSATION DISCUSSION AND ANALYSIS

This section discusses material information relating to our executive compensation plans for the following executive officers of the Company:

Richard J. Harshman, Chairman, President and Chief Executive Officer;

Dale G. Reid, Executive Vice President, Finance and Chief Financial Officer;

Hunter R. Dalton, Executive Vice President, Long Products and President, ATI Allvac;

Terry L. Dunlap, Executive Vice President, Flat-Rolled Products and President, ATI Allegheny Ludlum; and

Gary J. Vroman, Executive Vice President, High Performance Forgings and Castings and President, ATI Ladish. Messrs. Harshman, Reid, Dalton, Dunlap and Vroman are collectively referred to as the named executive officers.

#### SUMMARY OF OUR EXECUTIVE COMPENSATION PROGRAM

Set forth below is a summary of ATI's executive compensation practices, the 2012 Say on Pay Vote, changes to the executive compensation program over the past two years, pay for performance, and financial highlights.

#### OUR COMPENSATION PRACTICES

##### WHAT WE DO:

**Link compensation to ATI performance.** All cash bonus and equity incentive plans are based on performance metrics such as net income, income before taxes, and total stockholder return relative to a peer group. Performance targets are geared to the Company's business plans and approved at the beginning of the plan performance measurement period. Payments are made only when the performance targets are achieved. Furthermore, unlike many other restricted stock plans that consist solely of time-based vesting, ATI's PRSP contains a performance element.

**Robust stock ownership guidelines.** ATI maintains stock ownership guidelines for executives and other managers in order to foster an ownership culture within the Company, as discussed on pages 55 and 56. Currently, all named executive officers meet their ownership requirements.

**Double-trigger change-in-control agreements.** Our change in control agreements require both a qualified change in control of the Company and termination of the executive from his or her position ( double trigger ). In 2012, the Committee adopted a policy prohibiting excise tax gross-ups in any new or modified change in control agreement in the future.

**Clawback policy.** There are clawback agreements with each member of management s executive council that require key executives to return compensation to the extent that information used to calculate achievement of earnings or other performance measures is subsequently determined to be materially incorrect.

**Risk mitigation.** The Committee develops what it believes to be a prudent balance of annual and three-year compensation plans and cash and equity awards using diverse criteria to discourage inappropriate risk. With respect to the named executive officers, the compensation program consists of base salary, a potential annual performance-based cash bonus, and longer-term (generally three-year) performance-based cash and equity compensation plans. The Committee believes that the complementary but diverse goals, overlapping performance measurement periods, and balance of payment forms serve to substantially reduce the possibility that the compensation process could provide incentive to undertake imprudent risk.

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**Elimination of perquisites.** The Company has eliminated perquisites such as personal air travel and club dues. The Company does provide a parking benefit to the named executive officers who work at corporate headquarters on the same terms as provided to a broader group of corporate employees. ATI no longer provides gross-ups associated with the parking benefit.

**Independent compensation consultant.** In September 2012, the Committee engaged Pay Governance to provide advice to the Committee regarding the Company's executive compensation program. Pay Governance does not provide any other services to ATI.

### **WHAT WE DON'T DO:**

**Employment agreements.** The Company has not entered into employment agreements with its executive officers.

**Excise tax gross-ups in change in control agreements.** In 2012, the Committee determined that no excise tax gross-up provisions would be included in any new or modified change in control agreement. Upon Mr. Harshman's recommendation, his existing agreement has been amended to eliminate the provision.

**Tax gross-ups related to perquisites.** The Company has eliminated all remaining tax gross-ups associated with perquisites.

**Hedging transactions or pledging of ATI stock by officers and directors.** The Company has recently formalized its existing policy that prohibits officers and directors from engaging in hedging or pledging transactions with respect to ATI stock.

### 2012 SAY ON PAY VOTE

At the Company's 2012 Annual Meeting of Stockholders (the 2012 Annual Meeting), the stockholders approved the compensation of ATI's named executive officers. Following the 2012 Annual Meeting, the Personnel and Compensation Committee of the Board of Directors (the Committee), engaged in an appraisal of the independence of its compensation consultant as encouraged by the recently adopted NYSE compensation committee adviser listing standards that become effective in July 2013. After that appraisal, several candidates were interviewed and the Committee selected a compensation consultant, Pay Governance, in September 2012 that met the adviser independence listing standards. That compensation consultant reviewed the compensation programs of the Company and determined that those programs primarily rewarded performance. The consultant recommended a number of changes, including modifications to the Company's peer group used to benchmark compensation levels and a reduction in the maximum payout level for one of our incentive plans. Also since the 2012 Annual Meeting, senior management has engaged with various stockholders regarding their views on ATI's executive compensation program and the Company's 2012 Say on Pay vote. The Committee considered the stockholder comments, the relative level by which the Say on Pay vote passed, as well as the guidance offered by proxy advisory firms in assessing its prospective compensation philosophy, policies and plans.

The Committee concluded that the Company's executive compensation plans tie compensation to the achievement of specific performance goals that further ATI's business plans, reward for actual performance, and are effective in achieving the Company's underlying compensation goals.

### CHANGES TO OUR EXECUTIVE COMPENSATION PROGRAM

Beginning with the appointment of our current Chairman, President and Chief Executive Officer in May 2011, the Committee has taken a number of actions to further align our executive compensation program with the interests of our stockholders and market practices, summarized as follows.

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**Substantially reduced the CEO's target award opportunities** under the Performance/Restricted Stock Program ( PRSP ) and Total Shareholder Return Incentive Compensation Program ( TSRP ) for 2013. Upon Mr. Harshman's recommendation, the Committee approved these adjustments. This is beyond the actions taken by the Committee in 2012 to maintain Mr. Harshman's target opportunities at levels consistent with those before his promotion to Chairman, President and Chief Executive Officer on May 1, 2011 and, in both cases are significantly below the levels of our former CEO.

**Reduced the maximum payout opportunity under the Key Executive Performance Plan ( KEPP )**

for awards granted in 2013 by half to 5X, while preserving the rigorous performance goals required to achieve maximum payout and preserving the increased amounts of income before taxes ( IBT ) between gradients of KEPP performance goals as implemented in 2012 discussed below.

**Eliminated the excise tax gross-up provision from the CEO's existing change in control agreement**, upon the recommendation of Mr. Harshman. The Committee had already adopted a policy that **excise tax gross-up provisions would not be included in any new or modified change in control agreements** entered into by the Company with its executives.

**Discontinued Level II of the KEPP** for awards granted in 2013, so that any award payments under KEPP may be based solely on the achievement of IBT performance goals. Mr. Harshman recommended to the Committee that this action be taken.

**Changed the structure of the performance targets beginning with the 2012-2014 KEPP**, so that non-uniform and increasing amounts of IBT are required, with larger increases in IBT increments in the fifth through seventh gradients, and even greater increases to IBT increments in the eighth through tenth (maximum) gradients. For each KEPP performance measurement period prior to 2012, each gradient between threshold and maximum was uniform, representing an equal amount of IBT.

**Increased the minimum (threshold) level of Company performance required for payout under the TSRP** to the 35<sup>th</sup> percentile relative to the peer group. The increased threshold level aligns with the emerging practices of the market and our peers.

**Reduced the maximum payout opportunity under the TSRP** to 200% of base salary from 300% of base salary for maximum (at least 90<sup>th</sup> percentile) performance of the Company relative to its peer group for award periods beginning on or after January 1, 2012. The new reduced payout opportunity better aligns with the current competitive market and the practices of our peers.

**To add insight and context into the establishment of 2013 performance goals, the Committee considered external analysts estimates**, projections of those estimates, and other factors, in addition to the Company's business plan and understanding of the prospective business environment.

**Restructured ATI's peer group used to benchmark executive compensation levels beginning in 2013.** A comprehensive review resulted in the elimination of companies with which the Company actually competes, but, in terms of revenue and market capitalization, are substantially larger (3) or substantially smaller (5) peers. Six non-consumer durable goods manufacturing companies of similar revenue and market capitalization were added to create the peer group used for benchmarking compensation in 2013 and after (the Benchmarking Peer Group ). The Committee believes that the Benchmarking Peer Group provides a better representation from a company size standpoint while maintaining a strong alignment to our industry. As explained under Benchmarking Peer Group , the Committee decided to maintain

our original competition-oriented peer group for evaluating total shareholder return under the TSRP.

**Eliminated remaining gross-ups and other perquisites**, which in 2013, consisted of removing the gross-up related to parking at corporate headquarters, and in 2012, consisted of eliminating personal use of corporate aircraft by employees without reimbursement to the Company, payment of club dues, and the related gross-ups. (The Company does provide a parking benefit to the named

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executive officers who work at corporate headquarters on the same terms as provided to a broader group of corporate employees.) There was no additional compensation to employees in connection with the elimination of these prerequisites.

**Terminated the Performance Equity Payment Plan ( PEPP ),** effective December 31, 2011. As a result of this plan termination, no new awards were made under the plan for 2012 and beyond.

**Formalized ATI s long-standing policy to prohibit hedging and pledging of ATI stock** by officer and directors.

**Revised the stock ownership guidelines applicable to executives** effective January 1, 2012, to apply deeper into the organization and require retention of equity awards until individual ownership guidelines are met.

These changes and modifications are having the intended impact, given the fact that, as illustrated by the following table, CEO total direct compensation is projected to decrease in 2013 and 2014 based on current ATI performance, and those projections are before the compensation plan actions taken in 2013 described above. The Committee was advised by its compensation consultant that median total direct CEO compensation for the Company s benchmarking peer group was \$6.1 million as of January 1, 2013. For 2012, Mr. Harshman s total direct compensation was approximately 1% above this amount, and based on Company performance as of December 31, 2012, his total direct compensation for 2013 and 2014 is projected to be below the 25<sup>th</sup> percentile of such total direct CEO compensation for the Company s benchmarking peer group.

**Richard J. Harshman,**

**Chairman, President & Chief Executive Officer**

**Actual 2012 and Projected 2013 and 2014 Total Direct Compensation**

|                | Base Salary               | AIP                         | PRSP                        | TSRP                      | KEPP                        | TOTAL        |
|----------------|---------------------------|-----------------------------|-----------------------------|---------------------------|-----------------------------|--------------|
| 2012 Actual    | \$ 927,000 <sup>(1)</sup> | \$ 1,680,187 <sup>(2)</sup> | \$ 402,748 <sup>(3)</sup>   | \$ 332,928 <sup>(3)</sup> | \$ 2,843,418 <sup>(4)</sup> | \$ 6,186,281 |
| 2013 Projected | \$ 955,000 <sup>(5)</sup> | \$ 1,193,750 <sup>(6)</sup> | \$ 496,507 <sup>(7)</sup>   | \$ 314,286 <sup>(8)</sup> | \$ 454,667 <sup>(8)</sup>   | \$ 3,414,210 |
| 2014 Projected | \$ 955,000 <sup>(5)</sup> | \$ 1,193,750 <sup>(6)</sup> | \$ 1,077,203 <sup>(7)</sup> | \$ 0 <sup>(8)</sup>       | \$ 0 <sup>(8)</sup>         | \$ 3,225,953 |

(1) Reflects Mr. Harshman s base salary effective February 22, 2012.

(2) Reflects Mr. Harshman s actual incentive earned under the AIP for 2012 performance.

(3) Value reflects shares vested and earned using the fair market value of \$30.225 on the vesting date of January 25, 2013.

(4) Value reflects full amount earned under 2010-2012 KEPP.

(5) Reflects Mr. Harshman s base salary effective February 28, 2013.

(6) Value represents the target award for the given year under the AIP.

(7) Represents the value of shares expected to be earned and vested using the closing price of ATI stock of \$30.36 on December 31, 2012.



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<sup>(8)</sup> Value represents interim performance under the TSRP and KEPP; TSRP shares valued using the closing price of ATI stock of \$30.36 on December 31, 2012.

### **PAY FOR PERFORMANCE AND PAY ALIGNMENT**

ATI's compensation philosophy is that a substantial portion of the named executive officers' compensation should be at risk, and that total compensation for the CEO should target the median of peer group compensation. Absolute alignment of CEO total compensation with Company performance is evidenced by the following chart, which illustrates how our three-year total stockholder return aligns with the total compensation paid to our CEO during that time. Total stockholder return assumes that \$100 was invested in ATI stock at December 31, 2009.

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The compensation amounts shown for 2010 are with respect to our former, now retired CEO. The compensation amounts shown above were as reported in the Summary Compensation Table, (for our current CEO, see page 58) and, for Total Realized Compensation, as described on page 56.

**2012 FINANCIAL HIGHLIGHTS**

Following a significant increase from 2009 to 2010, and from 2010 to 2011, the Company's financial performance moderated in 2012. Nevertheless, 2012 performance was better than in 2009 and 2010, with respect to the financial performance metrics relevant to performance goals under the PRSP and KEPP long-term incentive compensation plans.

Income before taxes

Net income

decreased from 2011 to \$244.0 million

decreased from 2011 to \$167.8 million

*Please see the Company's Annual Report on Form 10-K, as filed with the U.S. Securities and Exchange Commission on February 28, 2013, for a complete discussion of the Company's financial performance for the fiscal year ended December 31, 2012.*

**Table of Contents****2012 PERFORMANCE AND COMPENSATION**

In 2012, ATI achieved certain financial performance targets under its executive compensation plans and, therefore, payments were earned by named executive officers and other participating employees. In particular:

Target performance goals under the 2012 AIP were exceeded at the Corporate level.

The net income target under the 2010-2012 PRSP was exceeded, and the restricted stock awarded under that plan vested.

The Company's relative total stockholder return for the 2010-2012 performance measurement period was at the 38<sup>th</sup> percentile, yielding a payment below target at 76% under the 2010-2012 TSRP.

Achievement of the cumulative IBT targets under the 2010-2012 KEPP was at a level of 6.45 times base salary. Although management substantially attained the specific operational goals set in 2010 under Level II of the 2010-2012 KEPP, the Committee used its negative discretion, as it has done in every year except one, and determined that, although earned, no award would be paid under Level II of the plan.

The Committee believes that the performance target-setting processes for these compensation plans were effective in enabling the plans to achieve their respective underlying purposes.

The following table shows the payout level for each of the named executive officers of paid compensation based on ATI's 2012 performance. The table also shows that performance-based compensation was a substantial majority of the total compensation paid to the named executive officers in 2012.

| Named Executive Officer | 2010-2012   |      |      | 2010-2012                                   | Performance  |
|-------------------------|-------------|------|------|---|--|
|                         | 2012 AIP    | PRSP | TSRP | Achievement/<br>Multiple of<br>Base Salary) | Based<br>Compensation<br>as a Percentage<br>of Total<br>Compensation |
|                         | (%)         | (%)  | (%)  |   |  |
| Harshman                | 145         | 100  | 76   | 6.45  | 91   |
| Reid                    | 145         | 100  | 76   | n/a <sup>(2)</sup>                          | 76   |
| Dalton <sup>(1)</sup>   | 102.2 (65%) | 100  | 76   | 6.45  | 90   |
|                         | 145 (35%)   |      |      |   |  |
| Dunlap <sup>(1)</sup>   | 87 (65%)    | 100  | 76   | 6.45  | 90   |
|                         | 145 (35%)   |      |      |   |  |
| Vroman <sup>(1)</sup>   | 132.4 (65%) | 100  | 76   | n/a <sup>(2)</sup>                          | 76   |
|                         | 145 (35%)   |      |      |   |  |

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(1) The 2012 AIP awards of Messrs. Dalton, Dunlap and Vroman were based 65% on business unit performance (of ATI Allvac, ATI Allegheny Ludlum, and ATI Ladish, respectively) and 35% on the performance of ATI as a whole.

(2) Messrs. Reid and Vroman did not participate in the 2010-2012 KEPP.

Salary increases were generally 3% across the Company in 2012, except as appropriate under the Company's internal pay equity policies. Effective February 22, 2012, the named executive officers' base salaries were as follows: Mr. Harshman: \$927,000; Mr. Reid: \$386,500; Mr. Dalton: \$438,000; Mr. Dunlap: \$438,000; and Mr. Vroman: \$412,000.

### COMPENSATION SETTING PROCESS AND PHILOSOPHY

#### ROLE OF THE PERSONNEL AND COMPENSATION COMMITTEE

The Committee believes that its primary responsibility is to design compensation plans that drive the Board's and management's long-term strategic vision for ATI, and to ensure that the plans are aligned with the appropriate pay-for-performance philosophy and stockholder value creation over the long-term. For the last ten years, in particular, the Company's strategy has been to fundamentally reposition its business. The Board and management identified the need to diversify into end markets that are not affected, collectively, in the same way at the same time by short-term and long-term business cycles. ATI's primary business ten years ago was stainless steel, where there are low technological and

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knowledge barriers to entry and countries with favorable capital formation policies are able to encourage entry. Stainless steel prices are presently lower, in absolute dollars, than those prices have been in the last ten years. This long-term strategic vision has driven the transformation of ATI from a business that was heavily dependent on flat-rolled commodity stainless products and lacked a sufficient level of integration and diversification, to a business that today is a vertically integrated producer of differentiated products for key global markets with the support of a base load of flat-rolled commodity stainless products.

During this transformation period, our strategy has been to create a great company that can perform well no matter the economic cycle. ATI has invented and introduced new alloys and products that provide enabling technology for many next-generation applications in the aerospace, oil and gas, and medical markets. Since 2004, we have invested approximately \$3.7 billion in capital investments and asset acquisitions to expand our manufacturing capabilities and create an integrated, seamless, stable and sustainable supply chain. This integrated supply chain is favored by our key customers as evidenced by our significant strategic and long-term agreements and the acceptance of our new products.

Our plans recognize management's achievements in diversifying and transforming our business over the last ten years. Due in large part to the diversification, ATI has been profitable each year since 2003, in which it reported a net loss attributable to ATI of \$314.3 million (\$3.89 per share) following losses of \$66.4 million (\$0.82 per share) in 2002 and \$25.6 million (\$0.32 per share) in 2001. The dividend has been increased to an annual rate of \$0.72 after having been cut to an annual rate of \$0.24.

Our plans also recognize the business basics of cost containment and operational improvement in existing businesses. We also look to safety and environmental compliance and customer responsiveness. Our plans measure the performance of essential goals but we also design plans to recognize the substantial progress in diversifying the business.

ATI is by no means immune to business cycles. Our end markets are generally in the manufacturing sector. Our competitors, particularly for commodity products, are large, sophisticated, and global, often with pricing policies intended to maintain volume. However, compensation plans that take into account both the business basics and the needed diversification best serve the Company's interests and the interests of its stockholders.

The Committee is composed of three independent, non-employee directors. With regard to the named executive officers and other members of management's executive council, which is comprised of eight members of senior management including the CEO, the Committee has the sole responsibility to carry out ATI's overarching policy of linking the executive compensation program to the interests of stockholders. The Committee has the responsibility to outline the plans for management employees more broadly and to supervise management's implementation of those plans to ensure a continuing source of leadership and succession planning for the Company. In addition, the Committee reviews compliance with independence standards applicable to ATI's compensation consultant.

**COMPENSATION PHILOSOPHY PA FOR PERFORMANCE**

The Committee's approach to compensation has been to offer a package consisting of a base salary that is competitive with an identified peer group of companies and incentive opportunities that are performance-oriented and linked to the interests of stockholders. As described under the caption Overall Design of the Compensation Program, the Committee develops what it believes to be a prudent balance of annual and long-term programs using diverse criteria to discourage inappropriate risk taking. With respect to the named executive officers, the program consists of:

a base salary;

a potential annual performance-based cash bonus; and

longer-term (generally three-year) performance-based cash and equity compensation plans.

The Committee views the executive compensation program as a management tool that, through a stretch target setting process, encourages the management team to achieve or surpass ATI's business objectives.

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The Committee has determined that the executive compensation program should:

Pay competitively by setting overall target compensation, which is realized when performance targets are met, in line with target compensation at peer companies and other companies and industries with which ATI competes for managerial talent;

Provide performance-oriented incentive plans that are linked to the interests of stockholders by putting substantial portions of potential compensation at risk but also driving performance with opportunities for superior compensation for superior performance results;

Support ATI's business strategy by tying performance goals to specific Company strategic objectives;

Be attractive for long-term careers with the Company by including appropriate retention features; and

Focus on long-term success by linking long-term performance plan measures to ATI's long-term business plans and goals as concretely as possible.

### Competitive Compensation

The Committee reviews, with outside compensation and legal advisors, the compensation policies and practices at peer companies: (i) with which ATI competes for talent and skill sets in the Company's multiple locations, and (ii) in our industry and serving our end markets. The Committee uses this information as input in establishing base compensation levels throughout the management organization at the approximate median of these groups. As described above, the incentive plans provide opportunities to earn additional amounts if performance goals are met or exceeded, but do not pay out if performance goals are not met.

### Performance-Oriented and Linked to the Interests of Stockholders

The Committee believes that management employees should have significant portions of compensation at risk by linking compensation opportunities to the attainment of Company performance goals and strategic objectives, and that, the more senior the manager, the larger the percentage of compensation that, over time, should be at risk.

The array of goals and targets used across all management levels, which include both financial performance measures as well as pre-set goals within a particular participant's area of responsibility, are designed to encourage a team-oriented approach to achieving ATI profitability and strategic objectives and positioning the Company for the challenges of the future. The Committee scales compensation challenges and opportunities by level of responsibility and focuses performance on the measures that particular managers can most directly influence. The Committee believes that the performance goals and targets will attract, challenge, and retain superior managers experienced in the Company's businesses and direct their efforts toward achieving specific tasks that the Board and senior management determine to be necessary for profitable growth through business cycles.

The Committee has implemented its pay-for-performance philosophy by using performance metrics that are linked to the interests of stockholders, such as net income/earnings, IBT, and stock price performance as the principal goals for its performance-oriented compensation plans, particularly for the named executive officers. ATI's business plans have focused on internal generation of the funds necessary for sustainable profitable growth and product and end market diversification. The Committee believes that focusing the compensation plans on the described metrics directs management's energies toward achieving those long-term goals.

The Company also has robust stock ownership guidelines in place for its executives and directors, as discussed in the "Other Compensation Policies" section of this Proxy Statement.

### To Attract and Retain Talent

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The executive compensation program is designed to attract and retain a deep pool of managerial talent that shares the Company's commitment to enhancing stockholder value in the short and longer terms.

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### **COMPENSATION CONSULTANT**

The Committee, under its charter, has the sole authority to retain and terminate any compensation consultant used in the evaluation of executive compensation and has the sole authority to approve the retention terms of the consultant, including fees. The compensation consultant is retained by the Committee and is responsible only to the Committee. Implicit in the determination to retain a consultant is the Committee's review of the appropriate qualifications of the consultant, including independence. The Committee assures itself as to the independence of the consultant and re-evaluates the consultant's independence on an ongoing basis. The Committee may, at any time, contact the consultant without interaction from management.

For benchmarking and setting goals for compensation plans in 2012, the Committee utilized Mercer (US), Inc. ( Mercer ), a nationally recognized executive compensation consultant that had served as its independent outside compensation consultant for the past several years. Mercer and its affiliates have provided various services to the Company. ATI utilizes Marsh, Inc., a national insurance broker, for placement of the Company's insurance policies and related consulting services. The Company uses Mercer affiliates for consulting services relating to health and benefits matters, consulting and actuarial services and studies relating to ATI's defined benefit pension plan, and administrative services for ATI's defined contribution plans and health benefit and defined benefit plans. Aggregate fees for these services for 2012 were approximately \$8.7 million. Mercer and Marsh were selected to provide these other services in a competitive bidding process. The Committee played no role in reviewing or approving the other services provided by Mercer to the Company as these services were approved by management in the normal course of business. The respective performance and competitiveness of Mercer affiliates in providing these other services is continuously monitored by the responsible officers of the Company in the ordinary course of business. The Company and the Committee believe that Mercer's ability to provide competent and independent advice relating to executive or director compensation matters was not affected by the fact that Mercer and its affiliates also provide certain non-executive compensation consulting services to ATI. Total fees paid to Mercer for consulting services relating to executive and director compensation were approximately \$78,180 for 2012.

In 2012, the Committee reviewed the various other services that Mercer provides to ATI as they relate to rules issued by the SEC addressing compensation consultant independence. The Committee also interviewed compensation consultant candidates from among firms that did no other work for the Company. In September 2012, the Committee chose to engage Pay Governance to provide executive and director compensation consulting services. As a result, in 2012 the Committee terminated the engagement of Mercer for purposes of providing executive and director compensation consulting services. Pay Governance reviewed ATI's executive compensation program retrospectively and in the fall of 2012 provided benchmarking and other information, as well as its prospective recommendations, to the Committee when the Committee set compensation opportunities in February 2013.

### **SETTING COMPENSATION LEVELS AND OPPORTUNITIES**

Near the end of each year, the Board (including members of the Committee) reviews ATI's annual and long-term business and strategic plans with management. At the Committee's January meeting, following the review of the Company's year-end financial results, the Committee determines the payouts to be made under the compensation plans with performance measurement periods that concluded at the end of the previous year based upon the Committee's assessment of the achievement of the predefined plan goals and objectives.

Generally, at the Committee's February meeting, the Committee authorizes compensation plans for future periods and establishes the specific performance goals under the executive compensation plans in light of the Board-approved business and strategic plans for that future period. In 2013, the methodology for setting performance targets under our incentive plans was influenced by external analysts' consensus earnings estimates and projections based on such estimates so that stockholders and proxy advisory firms can better assess the degree of difficulty of the prospective goals. The Committee considers which compensation plans, award levels and performance goals would optimize the achievement of ATI's future



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business objectives without introducing systemic risk driven by the executive compensation program. The Committee solicits the views of its advisors as to whether the plans under consideration reflect and support achievement of the Company's short-term and long-term business objectives and strategies. In addition, at that time, the Committee approves individual participation levels in the compensation plans for the CEO and members of management's executive council, and directs executive management to establish participation levels in the plans for other eligible employees who are not named executive officers consistent with guidelines given by the Committee. Generally, all prospective compensation opportunities under the long-term compensation plans are made at the Committee's February meeting.

When setting prospective compensation opportunities based upon future performance under the AIP and long-term incentive plans, the Committee looks to the prospective periods and does not take into account compensation earned in prior periods. Moreover, the Committee does not believe it to be in the best interests of the Company to reduce prospective compensation opportunities if excellent performance in past periods has produced maximum cash awards or has caused the value of equity awards to increase significantly from the value on date of grant. Similarly, prospective compensation opportunities are not increased if past periods produced lower than targeted realizations of cash or equity awards.

The following chart illustrates the target incentive percentages (expressed as a percentage of base salary) for the chief executive officer for each the past three years and for 2013. Mr. Harshman's opportunity levels for 2012 are consistent with his annual incentive percentages before his promotion to Chairman, President and Chief Executive Officer on May 1, 2011 and, as evidenced below, are substantially lower than the opportunity levels of our former CEO.

| Plan | CEO Incentive Percentage by year |      |      |      |
|------|----------------------------------|------|------|------|
|      | 2010*                            | 2011 | 2012 | 2013 |
| AIP  | 175                              | 125  | 125  | 125  |
| PRSP | 200                              | 170  | 170  | 150  |
| TSRP | 200                              | 170  | 170  | 150  |
| KEPP | 100                              | 100  | 100  | 100  |

\* For former CEO

As part of the Committee's annual process for setting targets for the compensation plans, the Committee considers the cyclical nature of the Company's business, which is partially reflected in ATI's stock price performance. The chart below illustrates how ATI's stock price is reflective of the cyclical business, as evidenced by the grant price and vesting price of PRSP awards in recent years.

| Performance Period | Performance Target<br>Aggregate Net<br>Income<br>(\$ millions) | Actual Aggregate Net<br>Income Achievement <sup>(1)</sup><br>(\$ millions) | Grant Price<br>per share<br>(\$) | Vesting Price<br>per share<br>(\$) |
|--------------------|--|--|----------------------------------|------------------------------------|
| 2006-2008          | 300  | 1,877.1  | 51.155                           | 22.715                             |
| 2007-2009          | 900  | 1,635.4  | 104.96                           | 36.23                              |
| 2008-2010          | 1,200  | 690.2 <sup>(2)</sup>   | 84.445                           | 32.025                             |
| 2009-2011          | 300  | 339.8  | 22.64                            | 46.90                              |
| 2010-2012          | 150  | 469.6  | 43.46                            | 30.225                             |
| 2011-2013          | 300  | 390.9<br>(through 12/31/12)  | 64.45                            | To be determined                   |
| 2012-2014          | 350  | 167.8<br>(through 12/31/12)  | 44.415                           | To be determined                   |
| 2013-2015          | 450  | n/a  | 30.67                            | To be determined                   |

<sup>(1)</sup> Excludes any retrospective adjustments associated with the adoption of new accounting pronouncements.

<sup>(2)</sup>

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Half of award was forfeited because performance target was not met after the three-year period. The other one-half vested after five years in February 2013.

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As indicated, the amount delivered to management by our equity plans varies directly by the share price when the awards are actually paid or delivered.

### **BENCHMARKING PEER GROUP**

The Committee considers, with information provided by the compensation consultant, the compensation practices across a broader group of manufacturing companies. The Committee uses the peer group as a reference in developing its executive compensation program and in determining the competitiveness of its executive compensation levels. The Committee also uses the broader manufacturing company practices as a check against the peer group information. Annually, the Committee reviews the peer group to ensure that the companies constituting the peer group remain relevant and provide meaningful comparisons for compensation and business purposes.

ATI has historically used a single peer group of 18 companies for benchmarking executive and director compensation levels, evaluating peer compensation policies and practices, and evaluating relative total shareholder return for our TSRP long-term incentive plan. ATI believes that there are no public companies that engage in the full range of the Company's specialty metals production, fabrication, marketing and distribution.

In the fall of 2012, upon the appointment of Pay Governance as the Committee's independent compensation consultant, the Committee asked Pay Governance to, among other things, review the Company's peer group and to develop a comprehensive set of criteria for evaluating and selecting peer companies. Pay Governance developed the following criteria to guide the selection of peer companies:

Peers should reflect competitors for business and/or executive talent and be primarily from the metals industry or adjacent sectors.

Peers should reflect the general complexity and business orientation of ATI:

Global footprint, product lines, foreign competition similar to ATI;

Revenues that approximate half to double that of ATI with some flexibility;

Capital intensive businesses as indicated by lower asset turnover ratios (i.e., 0.5 to 1.5);

Higher beta (i.e., greater than 1.2);

Market capitalization reasonably aligned with ATI with some flexibility for outlier companies that may be aligned from different perspectives (i.e., revenues, competitor); and

Number of employees generally similar to ATI.

Peer stock prices should be reasonably correlated with ATI over the past five years indicating sensitivity to similar external market influences.

Companies with unusual pay practices are less desirable and should be considered for elimination (e.g., founders, co-CEOs, etc.).

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Upon review of our traditional peer group using the selection criteria identified above, Pay Governance recommended, and the Committee approved, the following changes to the peer group for use in benchmarking executive and director compensation levels beginning in 2013:

### *Elimination of the Following Companies:*

Alcoa Inc. (*revenues and assets too large*)

Nucor Corporation (*revenues and assets too large*)

United States Steel Corporation (*revenues and assets too large*)

Universal Stainless and Alloy (*revenues and assets too small*)

RTI International Metals, Inc. (*revenues and assets too small*)

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Materion Corporation (*revenues and assets too small*)

Castle (A M) & Company (*revenues and assets too small; large distribution business*)

Titanium Metals Corporation (*has been acquired*)

*Addition of the Following Companies:*

Noting that only 10 of the original 18 peer companies remained in the peer group, Pay Governance recommended and the Committee approved the addition of the following six companies:

Terex Corp.

SPX Corporation

Joy Global, Inc.

Valmont Industries, Inc.

Crane Co.

WABTEC Corporation

These six companies manufacture durable goods that, similar to ATI, do not sell directly to consumers and have revenues, asset size, stock market capitalization and trading patterns that fall within the Company's selection criteria.

As a result, for performance measurement periods under the executive compensation plans beginning on or after January 1, 2013, the Benchmarking Peer Group consists of the following companies:

| (\$millions)                     | Revenue<br>Actual<br>FY2012 | Total<br>Assets<br>FY2012 | Market<br>Capitalization<br>12/31/2012 | Employees | Asset<br>Turnover | Beta<br>12/31/2012 |
|----------------------------------|-----------------------------|---------------------------|--|-----------|-------------------|--------------------|
| Reliance Steel & Aluminum Co.    | \$ 8,442                    | \$ 5,858                  | \$ 4,692                               | 10,650    | 1.4               | 1.7                |
| Steel Dynamics Inc.              | \$ 7,290                    | \$ 5,815                  | \$ 3,010                               | 6,600     | 1.3               | 1.6                |
| Commercial Metals Company        | \$ 7,828                    | \$ 3,441                  | \$ 1,730                               | 9,860     | 2.3               | 1.4                |
| Terex Corp.                      | \$ 7,348                    | \$ 6,749                  | \$ 3,106                               | 22,600    | 1.1               | 3.6                |
| AK Steel Holding Corporation     | \$ 5,934                    | \$ 3,903                  | \$ 610                                 | 6,400     | 1.5               | 1.5                |
| Precision Castparts Corp.        | \$ 7,215                    | \$ 10,559                 | \$ 27,568                              | 20,780    | 0.7               | 0.5                |
| Timken Co.                       | \$ 4,987                    | \$ 4,245                  | \$ 4,584                               | 20,000    | 1.2               | 2.1                |
| SPX Corporation                  | \$ 5,100                    | \$ 7,130                  | \$ 3,564                               | 18,000    | 0.7               | 1.7                |
| Joy Global, Inc.                 | \$ 5,661                    | \$ 6,143                  | \$ 6,760                               | 18,019    | 0.9               | 1.7                |
| Schnitzer Steel Industries, Inc. | \$ 3,341                    | \$ 1,764                  | \$ 778                                 | 3,626     | 1.9               | 1.8                |

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|                              |                 |                 |                 |               |            |            |
|------------------------------|-----------------|-----------------|-----------------|---------------|------------|------------|
| Valmont Industries, Inc.     | \$ 3,030        | \$ 2,569        | \$ 3,636        | 9,476         | 1.2        | 1.2        |
| Crane Co.                    | \$ 2,579        | \$ 2,890        | \$ 2,634        | 11,000        | 0.9        | 1.3        |
| Worthington Industries, Inc. | \$ 2,535        | \$ 1,878        | \$ 1,816        | 10,500        | 1.3        | 1.6        |
| Kennametal Inc.              | \$ 2,736        | \$ 3,034        | \$ 3,185        | 12,932        | 0.9        | 1.6        |
| WABTEC Corporation           | \$ 2,391        | \$ 2,352        | \$ 4,192        | 8,648         | 1.0        | 1.0        |
| Carpenter Technology Corp.   | \$ 2,029        | \$ 2,628        | \$ 2,718        | 4,800         | 0.8        | 1.7        |
| 25th Percentile              | \$ 2,697        | \$ 2,613        | \$ 2,430        | 8,136         | 0.9        | 1.4        |
| <b>Median</b>                | <b>\$ 5,044</b> | <b>\$ 3,672</b> | <b>\$ 3,146</b> | <b>10,575</b> | <b>1.1</b> | <b>1.6</b> |
| 75th Percentile              | \$ 7,234        | \$ 5,929        | \$ 4,290        | 18,005        | 1.4        | 1.7        |
| <b>ATI</b>                   | <b>\$ 5,032</b> | <b>\$ 6,248</b> | <b>\$ 3,258</b> | <b>11,200</b> | <b>0.8</b> | <b>2.2</b> |
| <b>Percentile</b>            | <b>49%</b>      | <b>81%</b>      | <b>55%</b>      | <b>61%</b>    | <b>15%</b> | <b>94%</b> |

Source: Standard & Poor's Capital IQ Database (Compustat financials)

Data represents each company's fiscal year, which may not align with ATI's fiscal year end of December 31

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While eight of the original peer companies were eliminated for benchmarking compensation primarily due to their relative size, both too large and too small, they all remain aligned with ATI on the basis of relative similarity to one or more of the aspects of the Company's businesses. These companies compete in one or more of the markets in which ATI competes, and the risk profiles typically assigned to those companies by the capital markets are similar to ATI. Therefore, the Committee chose to continue to use the original 17 (following the acquisition of Titanium Metals Corporation by a third party) peer companies as the basis for evaluating total shareholder return under the Company's TSRP long-term incentive plan, as described above (the TSRP Peer Group). For further information, please see the discussion of the TSRP plan.

**MONITORING OF PERFORMANCE AND PROGRESS THROUGHOUT THE YEAR**

The Committee meets regularly during the year to monitor the Company's performance as well as the individual performance of members of management's executive council. At these meetings, the Committee is provided with current financial data and with internal status reports on key performance measures. The Committee uses this information (i) to assess management's interim progress toward achieving the predetermined performance goals and the potential payouts under the various executive compensation plans, and (ii) to assist the Committee with its evaluation of whether the compensation plans continue to support and direct performance as required to achieve the Company's business goals. Portions of these meetings are attended by members of management. The Committee also meets with its outside compensation and legal advisors, with and without management present.

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**OVERALL DESIGN OF THE COMPENSATION PROGRAM**

The Committee believes that it strikes an appropriate balance in the compensation of the named executive officers by having a substantial majority of the compensation based on performance, with an appropriate balance of cash and stock compensation opportunities, and one year and long-term opportunities. The Committee believes that:

the balance between one year and long-term compensation achieves consistency in goal setting that considers both short term results and building a platform for longer-term profitable growth;

the cash and equity compensation ratio, along with the stock ownership guidelines for executives, focuses management's attention on the interests of stockholders; and

the complementary but diverse goals, overlapping performance measurement periods, and balance of payment forms serve to substantially reduce the possibility that the compensation process could provide incentive to undertake imprudent risk.

|           | PROGRAM   | PURPOSE   | RELEVANT PERFORMANCE METRIC  | DESCRIPTION   |
|-----------|---|---|--|---|
| ANNUAL    | <b>Base Salary</b>  | To provide fair and competitive compensation for individual performance and level of responsibility of position held.   | Individual performance   | Fixed compensation component.   |
|           | <b>Annual Incentive Plan ( AIP )</b>                                    | To provide performance-based annual cash award for ATI and business unit performance to motivate and reward key employees for achieving our short-term business objectives and drive performance. | Mix of metrics (see pie chart on page 44)  | Variable compensation component.  |
|           | <b>Performance/Restricted Stock Program ( PRSP )</b>                    | To provide performance- and time-based equity compensation in the form of restricted stock to drive ATI's earnings and retain key managers.   | Net Income   | Performance-based award opportunity. Payout based on actual corporate and business unit performance.  |
| LONG-TERM | <b>Total Shareholder Return Incentive Compensation Program ( TSRP )</b> | To provide performance-based equity compensation by focusing management directly on returns to stockholders.  | Total stockholder return relative to an identified peer group of companies (see peer group on page 49) | Variable compensation component and performance-based award opportunity.<br><br>Full award will vest after 3 years if performance targets are achieved; if not, 1/2 of award will forfeit and remaining 1/2 will vest 5 years from grant date.<br><br>Payout based on ATI's TSR relative to its peers over 3 year |



**Key Executive Performance Plan ( KEPP )**

To provide performance-based cash compensation to the CEO and members of the ATI's management Executive Council to position ATI for long-term profitable growth through aggressive earnings targets and strategic goals and objectives\*

Level I Income Before Taxes

Level II Strategic Goals and Objectives\*

period.  
Variable compensation component and performance-based award opportunity.

Level I determined by achievement of IBT performance over a 3-year period.

Level II based on accomplishment of strategic goals and objectives.\*

*\*Level II has been discontinued for 2013-2015 KEPP.*

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The pie charts below show the mix of aggregate named executive officer compensation by type, form, and length, at target for 2012:

**PAY FOR PERFORMANCE**

The Committee believes that a significant portion of the named executive officers' compensation should be performance-based and, therefore, at risk. The following bar chart illustrates that, in 2012, approximately 80% or more of the target compensation of each of our named executive officers was contingent upon ATI meeting certain performance goals more fully described below.

**INTERNAL PAY EQUITY**

The compensation consultant advises the Committee as to the relative compensation among the named executive officers, for whom the compensation levels generally reflect the job functions normally associated with a particular title and the degree of responsibility inherent in the operations supervised.

In setting compensation opportunities, the Committee considers the ratios of CEO compensation opportunities and the compensation opportunities of each of the other named executive officers. The ratio of the 2012 total compensation for Richard J. Harshman, Chairman, President and Chief Executive Officer, compared to the average of the compensation of the other named executive officers as reflected in the Total Realized Compensation Table, is 2.5. Recognizing the ultimate management responsibility of his responsibilities as Chairman, President and CEO, base pay and compensation opportunities are significantly greater for the CEO than for the other named executive officers of the Company.

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**COMPENSATION ELEMENTS**

ATI's executive compensation program is diverse in the use of financial performance metrics. This diversity enables the Committee to measure success across many aspects of the Company, reduces systemic compensation risk, and aligns the Company's compensation plans with stockholder interests.

Performance targets under each of the compensation plans become progressively more difficult to achieve, beginning with AIP, PRSP, TSRP and KEPP, because the number of participants in each respective plan becomes increasingly more select, with the participants being more senior in position and therefore, more able to influence ATI's performance. A prerequisite to the payment of any award is compliance with ATI's *Corporate Guidelines for Business Conduct and Ethics*.

In the benchmarking process for 2013 compensation, the Committee was informed by Pay Governance that the base salary paid to the CEO is modestly below yet competitive with the median level of the new Benchmarking Peer Group. Each other named executive officer's base salary was deemed competitive or below the competitive level, with the exception of Mr. Vroman, whose base salary was commensurate with his base salary at Ladish prior to its acquisition by ATI.

**ANNUAL/SHORT-TERM INCENTIVE PROGRAM**

**2012 ANNUAL INCENTIVE PLAN ( AIP )**

*Overview.* The AIP is an annual, performance-based cash incentive plan in which approximately 400 key employees (including the named executive officers) participate. Performance is measured based on a weighted formula that takes into account several different factors as measurable indices of performance, as indicated in the pie chart below. The diverse matrix of performance measures allows the Committee, for senior executives (including the named executive officers), and management, for other employees, to direct attention to the goals and achievements within each participant's direct control.

*Performance Criteria.* The performance goals for the 2012 AIP were set in February 2012 based on ATI's business and operations plans for 2012. Corporate-wide goals are established in a bottom-up process through which each business unit's business plan and business conditions are separately reviewed in setting targets, as are the expectations for other performance factors at each business unit. The Committee also reviews analysts' expectations. The Committee recognized that opportunities for 2012 should allow for reasonable rewards for meeting, and larger amounts for exceeding, the performance goals that represented substantial challenges to AIP participants.

ATI performance goals for 2012 consisted of the following components, weighted as indicated:

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Relative weight was assigned to reflect the interests of stockholders, with earnings receiving the largest weighting followed closely by internal cash generation. However, the day-to-day hallmarks of performance, including inventory turns, yield, avoidance of lost time injuries, degree of safety and environmental compliance, meeting delivery goals and absence of customer complaints, are included since these factors can give managers indicators of problems in a way to make timely corrections. In setting the goals for these day-to-day measures, the Committee looks to the prior year's achievement and the planned activities.

Level of Difficulty. The Committee sets all AIP measures, including those relating to manufacturing improvements, safety and environmental compliance, and customer responsiveness, so that the relative difficulty of achieving the target level is consistent from year to year. The objective is to establish target goals in any given year that are challenging yet achievable but to make it much more difficult to achieve the maximum payout.

Award Opportunities. The opportunities for the named executive officers under the AIP are granted at threshold, target and maximum levels expressed as a percentage of base salary. The Committee sets the potential award ranges as percentages of base salary (the annual incentive percentage) for each named executive officer using comparative market data provided by the compensation consultant.

The following table sets forth the annual incentive percentages for 2012 for each named executive officer. These percentages are consistent with each named executive officer's opportunities for 2011 (with the exception of Mr. Vroman whose opportunity was pro-rated for 2011 from the acquisition date) and furthermore, for Mr. Harshman, are consistent with his annual incentive percentage before his promotion to Chairman, President and Chief Executive Officer on May 1, 2011 and which remains below the opportunity level of our former CEO.

| Named Executive Officer | <i>Annual Incentive Percentage</i> |           |        |         |
|-------------------------|------------------------------------|-----------|--------|---------|
|                         | Below<br>Threshold                 | Threshold | Target | Maximum |
| Harshman                | 0%                                 | 62.5%     | 125%   | 250%    |
| Reid                    | 0%                                 | 40%       | 80%    | 160%    |
| Dalton                  | 0%                                 | 40%       | 80%    | 160%    |
| Dunlap                  | 0%                                 | 40%       | 80%    | 160%    |
| Vroman                  | 0%                                 | 40%       | 80%    | 160%    |

To calculate a potential award amount, the target percentage of salary for each named executive officer is multiplied by a formula based on corporate performance and business unit performance (if applicable). For Messrs. Harshman and Reid, attainment of the performance goals for determining 2012 AIP awards was based on the performance of the Company as a whole, as illustrated below.

### *Corporate Bonus Formula*

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For each of Messrs. Dalton, Dunlap and Vroman, business unit performance (of ATI Allvac, ATI Allegheny Ludlum, and ATI Ladish, respectively) was also a factor in the determination of bonus payouts, weighted at 65%, with the remaining 35% based on the performance of the Company as a whole, as illustrated below.

*Business Unit Bonus Formula*

**2012 Achievement.** For 2012, the threshold, target and maximum goals for the aggregate Operating Earnings Achievements and Operating Cash Flow Achievements, as defined, were as set forth below. The 2012 target level of Operating Earnings Achievements was set to be in line with the Company's 2012 business plan. As illustrated below, ATI's 2012 performance at the Corporate level exceeded the primary performance goals for weighted achievement at 145%. Weighted achievements, and therefore payouts to the named executive officers, were above target.

|  | (millions) |        |         |                               |
|--|------------|--------|---------|-------------------------------|
|  | Threshold  | Target | Maximum | 2012<br>Actual<br>Performance |
| Operating Earnings Achievements  | \$ 218     | \$ 400 | \$ 582  | \$ 327                        |
| Operating Cash Flow Achievements (excluding HRPF capital expenditures) | \$ 170     | \$ 192 | \$ 226  | \$ 326                        |

Operating Earnings Achievements are derived from Income Before Taxes adjusted for incentive compensation, restructuring charges, and certain non-recurring items. Operating Cash Flow Achievements are derived from Operating Cash Flow net of capital expenditures, except those related to the Flat-Rolled Products segment's new advanced specialty metals Hot-Rolling and Processing Facility (HRPF), and adjusted for pension contributions and certain non-recurring items. For further information about the HRPF project, please see ATI's Annual Report on Form 10-K for the fiscal year ended December 31, 2012, filed with the SEC on February 28, 2013. In each of the last three years, AIP payouts have exceeded target (100%) under the Corporate Bonus Formula because the Company's performance has exceeded targeted operating earnings, cash flow and other achievements.

Under the formulas for AIP, the Committee, with regard to the named executive officers and other members of ATI's management Executive Council may assess qualitative performance factors in addition to the financial criteria described above and, based on the qualitative assessment of an individual's performance, may increase or decrease an individual's award by up to 20%. The Committee did not adjust the named executive officers' AIP awards pursuant to this provision in 2012. Furthermore, there were no upward qualitative performance adjustments to any 2012 AIP participants. The Committee expects that any such adjustments would be considered performance-based compensation for purposes of Section 162(m) of the Internal Revenue Code of 1986, as amended (the Code).

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### **LONG-TERM INCENTIVE PROGRAMS**

ATI sponsors three separate long-term incentive programs under its 2007 Incentive Plan, as amended and as approved by the stockholders, most recently at the annual meeting in 2012. These programs are separately defined below. The three programs are intended to promote cooperative and effective actions by the various operations of the Company to drive aggregate earnings and returns for the stockholders. These programs measure primarily earnings and stockholder return and, at target, are designed to deliver rewards to the named executive officers approximately half in stock and half in cash. Employee participation in the programs is determined by relative responsibilities at the corporate or operating company level. All named executive officers participated in each of the three long-term incentive plans established in 2012.

#### **PERFORMANCE/RESTRICTED STOCK PROGRAM ( PRSP )**

*Overview.* Under the PRSP, shares of performance/restricted stock are awarded to participants at the beginning of a three-year performance measurement period. Unlike many other restricted stock plans that consist solely of time-based vesting, ATI's PRSP contains a performance element. The PRSP is designed to drive Company earnings while retaining key managers. Approximately 130 key managers participate in this plan (including the named executive officers). One-half of the award under the PRSP has a performance-based vesting feature and the other half has both performance-based and time vesting components, as more fully described below. The performance goals in this plan are established with a primary objective of being realistically achievable in the applicable three-year period in order to fulfill the purpose of the plan to incentivize and retain key managers. The time-based vesting retention feature is used to retain those who represent the talent pool for future management.

*Performance Criteria.* The PRSP uses an aggregate net income target that reflects ATI's baseline expectations for earnings under the three-year business plan. In February 2012, the Committee set the following performance goal for 2012-2014 performance measurement period:

*Performance Feature:* This one-half of the stock-based award granted will vest, if at all, only upon ATI's achievement of at least an aggregate of \$350 million in net income (determined in accordance with U.S. generally accepted accounting principles) for the period of January 1, 2012 through and including December 31, 2014. If the net income target is not reached or exceeded on or before December 31, 2014, or if the individual leaves the employ of the Company for a reason other than retirement, death or disability before that date, this one-half of the award will be forfeited. Conversely, if the net income target is reached or exceeded on or before December 31, 2014, the vesting of the remaining one-half of the award (described below) will accelerate so that 100% of the award is payable at the end of the third year.

*Time-Based and Performance Feature:* This one-half of each award will vest upon the earlier of (i) five years from the date of grant, or February 22, 2017 if the participant is still an employee of the Company on that date (or if the participant has retired, died or become disabled), or (ii) December 31, 2014, if the net income performance criteria is attained for the January 1, 2012 through December 31, 2014 period.

*Award Opportunities.* The number of shares of an individual's performance/restricted stock award is calculated as a percentage of base salary, or incentive percentage, on the date of grant, then divided by the average of the high and the low trading prices of ATI's Common Stock on the NYSE on the date of grant. The Committee sets the following incentive percentages for each named executive officer using comparative market data provided by the compensation consultant. The threshold indicated below is the minimum amount, expressed as a percentage of base salary, that can be earned under the PRSP for the 2012-2014 performance measurement period and would be earned if only the time-based portion of the award vested. The target is also the maximum amount, expressed as a percentage of base salary, which can be earned if the performance goals are met in the three-year performance measurement period and both portions of the award vest at that time. The following table sets forth the annual incentive percentages for 2012 for each named executive officer. These percentages are consistent with each named executive officer's opportunities for 2011 (with the exception of Mr. Vroman) and furthermore, for

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Mr. Harshman for 2012, is consistent with his annual incentive percentage before his promotion to Chairman, President and Chief Executive Officer on May 1, 2011 and which remains below the opportunity level of our former CEO.

| Named Executive Officer | Incentive Percentage |                     | Number of Restricted Shares |         |
|-------------------------|----------------------|---------------------|-----------------------------|---------|
|                         | Threshold/           | Target/             | Threshold/                  | Target/ |
|                         | Minimum              | Maximum             | Minimum                     | Maximum |
| Harshman                | 85% <sup>(1)</sup>   | 170% <sup>(1)</sup> | 17,241                      | 35,481  |
| Reid                    | 50%                  | 100%                | 4,351                       | 8,702   |
| Dalton                  | 50%                  | 100%                | 4,931                       | 9,862   |
| Dunlap                  | 50%                  | 100%                | 4,931                       | 9,862   |
| Vroman                  | 50%                  | 100%                | 4,638                       | 9,276   |

<sup>(1)</sup> Reduced to 75% and 150%, respectively, for Mr. Harshman for the PRSP established in 2013.

The number of shares of performance/restricted stock awarded to each named executive officer is calculated by using the following formula:

Dividends declared on the Company's Common Stock are accumulated and paid in stock to the holders of performance/restricted stock when and if the restrictions lapse on the shares.

Performance.

2010-2012 Performance. The PRSP implemented in 2010 had a performance goal of aggregate net income of \$150 million for the 2010-2012 performance measurement period. The performance goal reflected the extremely challenging and uncertain global economic environment in the year immediately after the great global recession of 2008-2009. Based on ATI's actual aggregate net income of \$469.6 million over that time, both portions of the performance/restricted stock awards granted in 2010 vested as of January 2013. The fair market value of ATI stock on the grant date of February 24, 2010 was \$43.46.

The table below shows the achievement of the net income target under the PRSP for the performance measurement period ending in 2012 and for ongoing performance measurement periods.

| Plan | Achievement of Net Income Target<br>(\$ millions) by Year |        |            |                            |            |                            |
|------|---|--------|------------|----------------------------|------------|----------------------------|
|      | 2010-2012   |        | 2011-2013* |                            | 2012-2014* |                            |
|      | Target  | Actual | Target     | Results through 12/31/2012 | Target     | Results through 12/31/2012 |
| PRSP | 150   | 469.6  | 300        | 390.9                      | 350        | 167.8                      |

\* Ongoing performance period

**Table of Contents****TOTAL SHAREHOLDER RETURN INCENTIVE COMPENSATION PROGRAM ( TSRP )**

**Overview.** The TSRP is an equity-based incentive plan in which awards are denominated in shares of ATI Common Stock. Under the TSRP, participants have an opportunity to earn a number of shares based on the Company's total stockholder return (change in stock price plus dividends paid, or TSR) over a three-year performance measurement period, compared to the TSR of a peer group of companies approved by the Committee for the same performance measurement period. The target number of shares (the Opportunity Shares) is determined at the start of the three-year performance measurement period using a per share value equal to the average of the high and low trading prices over the 30 trading days immediately preceding the first day of the performance measurement period. The number of shares, if any, received by the participants at the end of the period is determined by the Company's TSR over the period relative to the TSR of the selected peer group. The purpose of this program is to focus management directly on returns to stockholders. Approximately 65 key executives (including the named executive officers) participate in this plan.

**Performance Criteria, including Peer Group.** The Committee established a new TSRP performance measurement period starting on January 1, 2012 and ending on December 31, 2014. Under the terms of the TSRP, the Committee selected the eligible participants, established the Opportunity Shares for each participant, and constructed the peer group of companies for that performance measurement period. For the TSRP performance measurement period beginning in 2012, the Committee selected the peer group companies listed below on the basis of relative similarity to one or more of the aspects of the Company's businesses, actual competition in one or more of the markets in which ATI competes, and the risk profiles typically assigned to those companies by the capital markets. In addition, the companies in the self-selected peer group have similar business cycles to ATI, encountering the same challenges at the bottom of the business cycle and like underlying conditions at business cycle peaks.

|                                  |   |
|----------------------------------|---|
| AK Steel Holding Corporation     | Reliance Steel & Aluminum Co.                       |
| Alcoa Inc.                       | RTI International Metals, Inc.                      |
| Carpenter Technology Corporation | Schnitzer Steel Industries, Inc.                    |
| Castle (A M) & Co.               | Steel Dynamics, Inc.                                |
| Commercial Metals                | The Timken Company                                  |
| Kennametal Inc.                  | Titanium Metals Corporation (acquired January 2013) |
| Materion Corporation             | United States Steel Corporation                     |
| Nucor Corporation                | Universal Stainless & Alloy Products                |
| Precision Castparts Corp.        | Worthington Industries                              |

**Award Opportunities.** At the end of the three-year performance measurement period, participants can earn percentages of their respective Opportunity Shares that vary depending on the percentile rank of the Company's TSR for the performance measurement period as compared to the TSR of the selected peer group for the same period. Interpolation is made between these points on a straight line basis.

For the 2012-2014 performance measurement period, the named executive officers can earn from 50% of their Opportunity Shares for Company performance at threshold (25th percentile), to 100% of their Opportunity Shares for Company performance at target (50th percentile), to a maximum of 200% of their Opportunity Shares for Company performance at the 90th percentile or above relative to the peer group. Company performance below the 25th percentile results in participants receiving no shares for the performance measurement period.

For TSRP award periods beginning on or after January 1, 2012, the Committee reduced the maximum award payable for maximum TSR performance of ATI relative to its peer group (performance at the 90th percentile or above) to 200% of the Opportunity Shares from 300% of the Opportunity Shares.





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For the 2012-2014 performance measurement period, an individual's Opportunity Shares were calculated by dividing a predetermined target percentage of an individual's base salary for 2012 by the average high and low trading prices of a share of Company Common Stock for the 30 trading days preceding January 1, 2012, or \$46.92.

The following table sets forth the percentage of each named executive officer's base salary, or incentive percentage, used to determine the number of shares to be awarded at various TSR percentiles for the 2012-2014 performance measurement period, also shown. The Committee set the incentive percentages for each named executive officer using comparative market data provided by the compensation consultant. These percentages are consistent with each named executive officer's opportunities for 2011 (with the exception of Mr. Vroman) and furthermore, for Mr. Harshman for 2012, is consistent with his annual incentive percentage before his promotion to Chairman, President and Chief Executive Officer on May 1, 2011 and which remains below the opportunity level of our former CEO.

| Named Executive Officer | Incentive Percentage | Minimum (0%) | Number of Opportunity Shares |               |                |
|-------------------------|----------------------|--------------|------------------------------|---------------|----------------|
|                         |                      |              | Threshold (50%)              | Target (100%) | Maximum (200%) |
| Harshman                | 170% <sup>(1)</sup>  | 0            | 16,794                       | 33,587        | 67,174         |
| Reid                    | 100%                 | 0            | 4,119                        | 8,237         | 16,474         |
| Dalton                  | 100%                 | 0            | 4,668                        | 9,335         | 18,670         |
| Dunlap                  | 100%                 | 0            | 4,668                        | 9,335         | 18,670         |
| Vroman                  | 100%                 | 0            | 4,391                        | 8,781         | 17,562         |

<sup>(1)</sup> *Reduced to 150% for Mr. Harshman for the 2013-2015 TSRP.*

Opportunity Shares, if any, are issued to the participants after the end of the performance measurement period once the Company's relative TSR for the period has been determined. The dollar value of any Opportunity Shares received may exceed the dollar value of the Opportunity Shares at the time of the grant because a focus of the TSRP is to increase returns to stockholders, and performance above the target level may contribute to a higher trading price of the Common Stock. Similarly, depending on ATI's performance, the value of Opportunity Shares ultimately received may be less than the dollar value of the shares when granted.

**Performance.**

**2010-2012 Performance.** ATI's relative TSR for the 2010-2012 performance measurement period was at the 38th percentile, yielding a payment of Opportunity Shares below target at 76%. The price at which Opportunity Shares were granted in 2010 was \$38.02.

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For ongoing performance measurement periods 2011-2013 and 2012-2014, the Company's rank relative to the peer group on an interim basis as of December 31, 2012, set forth below, would yield a payout at 53% under the 2011-2013 TSRP and no payout under the 2012-2014 TSRP if performance continues at such levels.

| Plan | ATI's relative rank to peers (percentile) by Year |            |            |
|------|---|------------|------------|
|      | 2010-2012   | 2011-2013* | 2012-2014* |
| TSRP | 38  | 26         | 16         |

\* Ongoing performance period, performance results through December 31, 2012

**2013-2015 TSRP.** The Committee increased the minimum (threshold) level of TSR performance of ATI relative to its peer group required for payout to the 35<sup>th</sup> percentile from the 25<sup>th</sup> percentile. ATI performance below the 35<sup>th</sup> percentile would yield no payout. Also, as noted earlier in the discussion regarding the review of ATI's peer group by Pay Governance, the Committee approved a modified peer group for benchmarking executive compensation levels beginning in 2013 but retained the original peer group of 17 companies (excluding one company that was recently acquired), as set forth on page 49 of this Proxy Statement, for calculating TSR in the TSRP program.

**KEY EXECUTIVE PERFORMANCE PLAN ( KEPP )**

**Overview.** The KEPP is a cash-based incentive plan with a three-year performance measurement period. Only members of management's executive council are eligible to participate in this plan. The overall objective of the KEPP is to position ATI for long-term, profitable growth as a result of the achievement of defined financial and strategic goals. For purposes of the compensation tables, three KEPP performance measurement periods are applicable: 2010-2012, 2011-2013, and 2012-2014.

**Performance Criteria Generally.** As described below, for the 2010-2012, 2011-2013, 2012-2014 KEPP plans, cash targets under the KEPP are based on two levels – Level I and Level II. Level I focuses on IBT achievement over a three-year period. Level I is directed at Company earnings because this measure generates the resources for the Company to create and sustain stockholder value. Level II awards are based on the accomplishment of specific, operational, team-oriented strategic objectives designed to position the Company for future opportunities, and are subject to the negative discretion of the Committee. No payments are permitted under Level II if Level I achievements are at or above the maximum. The strategic objectives of Level II generally focus on qualifying the newly constructed capital investments for specific, high performance applications, product development and qualification, and market penetration.

**KEPP Level I.** For the 2010-2012, 2011-2013, 2012-2014 KEPP plans:

**Performance Criteria.** Level I consists of predetermined levels of aggregate IBT for the applicable performance measurement period. Level I incentive awards increase on a graduated scale as aggregate IBT increases through the specified gradients to a maximum level of aggregate IBT at the highest of the ten gradients. The Committee sets the IBT gradients at levels it believes drive year-over-year earnings growth for ATI, recognizing the inherently cyclical nature of the Company's business. The Committee intends for the IBT levels for this plan to be increasingly challenging as achievement levels move from the first performance gradient (threshold) to the tenth performance gradient (maximum).

To put this program into perspective, for a Level I award to pay out at maximum for the 2012-2014 performance measurement period and given actual 2012 performance, ATI's earnings for the second and third years of the three-year performance measurement period would need to exceed the previous record earnings. The \$2.85 billion maximum IBT goal translates to estimated annual earnings per share of \$5.23 using the current amount of diluted shares outstanding.

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*Award Opportunities.* For KEPP participants, Level I target (threshold) awards are set at one times base salary and achievement of each gradient of IBT above target increases potential awards by one times base salary, to a maximum of ten times base salary (maximum).

Opportunities under KEPP Level I are scaled so that the aggregate compensation of participants will be at or below median of the peer group if performance is less than the threshold level of payment, but will result in aggregate compensation to KEPP participants at or above the 90th percentile of the peer group if performance is at the maximum pre-set gradient. Threshold and subsequent gradients are intended to be substantial challenges to participants. No additional amount is paid for IBT performance above the highest gradient.

Once ATI's actual IBT achievement for the applicable performance measurement period is determined, the corresponding IBT gradient level is ascertained. Level I payments for each participant in KEPP are the multiple of an individual's base pay in effect at the beginning of the three-year performance measurement period that corresponds to the actual IBT gradient achieved during the three-year performance measurement period.

*KEPP Level II.* The 2010-2012, 2011-2013, 2012-2014 KEPP plans included Level II, the purpose of which is to direct the management team to focus on specific strategic objectives that, if achieved, are expected to result in outstanding earnings in the future, including over the three-year period. Level II permits KEPP participants to be rewarded for achieving the pre-set operational goals, which have concentrated on business diversification, even though the benefits in earnings under Level I have been delayed because certain goals under Level II, by their nature, require more than one year to implement and perhaps several years for it to be determined whether those goals were achieved.

The specific strategic actions under Level II are proprietary, but historically have included construction and qualification of capital investments, strategic financial transactions, business development objectives, and other team-oriented tasks that are critical to ATI's long-term business plan and designed to position the Company to succeed in cyclical markets over the long-term. Therefore, the Level II bonus pool increases at the same graduated scale used for Level I for the first five gradients of aggregate IBT, and thereafter, the Level II bonus pool decreases on a graduated scale as aggregate IBT increases through the gradients, so that no bonus pool under Level II is available at the highest gradient of aggregate IBT. The Committee may exercise negative discretion to reduce awards otherwise earned under Level II based on the Committee's evaluation of the extent to which the designated key operational objectives are achieved, or based on the aggregate compensation to KEPP participants relative to the selected peer group. In 2012, as it has for all but one performance measurement period, the Committee exercised its negative discretion, and no awards were paid under Level II in 2012.

*2013-2015 KEPP.* The Committee discontinued Level II of the KEPP for the 2013-2015 performance measurement period. Therefore, any amounts that may be earned under the 2013-2015 KEPP would be based solely upon achievement of the IBT performance goals under Level I.

*KEPP Gradients.* For the 2010-2012 KEPP performance measurement period, an aggregate of \$300 million in IBT was established as the Level I target, and each of the successive nine gradients requires an additional \$75 million in aggregate IBT, to a maximum of \$975 million at the tenth gradient. No additional amount is paid for achieving IBT above the highest gradient.

For the 2011-2013 KEPP performance measurement period, based on the views of improved economic circumstances and optimism regarding the business cycle at the time the program was implemented in February 2011, the Level I threshold performance target was set substantially higher at an aggregate of \$900 million in IBT, and each of the successive nine gradients requires an additional \$100 million in IBT, to a maximum of \$1.8 billion at the tenth gradient. No additional amount is paid for achieving IBT above the highest gradient.

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**2012-2014 KEPP.** For each KEPP performance measurement period prior to 2012, each gradient between threshold and maximum was uniform, representing an equal amount of IBT. For the 2012-2014 KEPP, the Committee chose to use non-uniform and increasing amounts of IBT that require larger increases in IBT to attain the fifth through seventh gradients, and even larger increases to IBT to attain the eighth through tenth (maximum) gradients.

For the 2012-2014 KEPP performance measurement period, the Level I threshold performance target was set higher than for the prior period at an aggregate of \$1.05 billion in IBT to a maximum of \$2.85 billion at the tenth gradient. No additional amount is paid for achieving IBT above the highest gradient.

**2013-2015 KEPP.** Beginning with the 2013-2015 KEPP, the Committee reduced the maximum payout opportunity under the plan by half to 5X to further align the plan with market practice by mirroring the opportunity with similar incentive alternatives, such as stock options or performance share plans, while maintaining the rigorous performance targets required to achieve payout.

The table below illustrates the scope of the IBT performance gradients used for the 2012-2014 and 2013-2015 KEPP plans, as described, and highlights recent changes made to the plan.

| Threshold Reference | 2012-2014 KEPP<br>IBT<br>(\$Millions) | Estimated Average<br>Annual EPS<br>Required | 2013-2015 KEPP<br>IBT<br>(\$Millions) | Estimated Average<br>Annual EPS Required |
|---------------------|---------------------------------------|---|---------------------------------------|--|
| Target 1X           | \$1,050                               | \$1.89                                      | \$1,085                               | \$1.95                                   |
| 2X                  | \$1,175                               | \$2.12                                      | \$1,305                               | \$2.35                                   |
| 3X                  | \$1,300                               | \$2.35                                      | \$1,565                               | \$2.84                                   |
| 4X                  | \$1,425                               | \$2.58                                      | \$1,875                               | \$3.41                                   |
| 5X                  | \$1,625                               | \$2.96                                      | \$2,255                               | \$4.12                                   |
| 6X                  | \$1,825                               | \$3.33                                      |                                       |  |
| 7X                  | \$2,025                               | \$3.70                                      |                                       | Levels                                   |
| 8X                  | \$2,300                               | \$4.21                                      |                                       |  |
| 9X                  | \$2,575                               | \$4.72                                      |                                       | Eliminated                               |
| Maximum 10X         | \$2,850                               | \$5.23                                      |                                       |  |
| <i>Incremental</i>  |                                       |   | 1X-2X \$220                           |  |
|                     | 2X-4X \$125                           |   | 2X-3X \$260                           |  |
| <i>Increase:</i>    | 5X-7X \$200                           |   | 3X-4X \$310                           |  |
|                     | 8X-10X \$275                          |   | 4X-5X \$380                           |  |

**Vesting Feature.** The KEPP has a vesting feature whereby, if the actual achievement for any one or more years in the performance measurement period exceeds the threshold IBT pro-rated for that year, a KEPP payment may be reserved until the end of the performance measurement period. All vested amounts under the KEPP are not payable until the completion of the applicable performance measurement period and are subject to forfeiture prior to the end of the period if employment is terminated for reasons other than death, disability or retirement. Once the relevant performance measurement period is completed, awards are paid out at the greater of the (i) performance level at the end of the period, or (ii) total of vested amounts for the year(s) earned.

**KEPP Performance.** Due to the continuing difficult economic circumstances in 2012 and the relatively aggressive targets under the 2011-2013 and 2012-2014 KEPP, no amounts vested for the year under those KEPP plans. For the recently completed 2010-2012 KEPP performance measurement period, the payout was based on achievement at the level of 6.45X based on aggregate IBT of \$709 million achieved during the three-year performance measurement period. Amounts paid under the 2010-2012 KEPP were as a result of achievement under Level I; the Committee exercised its negative discretion and no amounts were paid under Level II.

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### **EMPLOYMENT AGREEMENTS AND CHANGE IN CONTROL AGREEMENTS**

ATI does not have any employment agreements with its named executive officers. Mr. Vroman is party to an agreement, initially entered into with Ladish Co., Inc. prior to its acquisition by the Company, which provides for certain severance, disability, and retirement benefits under certain circumstances.

The Company has entered into a change in control agreement with each named executive officer (other than Mr. Vroman) in the event that a qualified change in control occurs and the individual is terminated from his or her position ( "double trigger" ). The change in control agreements are intended to better enable ATI to retain the named executive officers in the event that it is the subject of a potential change in control transaction. Based on past advice from its compensation consultant, the Committee believes that the potential payments under these agreements are, individually and in the aggregate, in line with competitive practices.

The existing change in control agreements with the current named executive officers (other than Mr. Vroman) contain an excise tax gross-up provision. In March 2013, Mr. Harshman's existing change in control agreement was amended, at his suggestion, to eliminate the excise tax gross-up provision. Furthermore, this feature will not be included in any new or modified change in control agreement. No new or modified change in control agreements were entered into by ATI in 2012.

For a more detailed discussion of these agreements, see the "Employment and Change in Control Agreements" section of this Proxy Statement.

### **OTHER COMPENSATION POLICIES**

#### **ADHERENCE TO ETHICAL STANDARDS; CLAWBACKS**

The payment of awards under the compensation plans is conditioned on adherence to the Company's *Corporate Guidelines for Business Conduct and Ethics*, which are published on our website [www.atimetals.com](http://www.atimetals.com). There are clawback agreements with each member of management's executive council that provide for key executives to return compensation to the extent that information used to calculate achievement of earnings or other performance measures is subsequently determined to be materially incorrect.

#### **PENSION AND RETIREMENT PLANS**

ATI maintains a qualified defined benefit pension plan that has a number of benefit formulas that apply separately to various groups of employees and retirees. The Company also sponsors a number of defined contribution plans and defined benefit retirement arrangements that include non-qualified programs compliant with Section 409A of the Code aimed at restoring the effects of limitations imposed by the Code. The benefits payable under these programs are more modest than the benefits payable under restoration plans sponsored by other manufacturing companies. The Company does sponsor a Supplemental Pension Plan covering certain corporate officers, including Messrs. Harshman and Reid, as a non-qualified plan that pays one half of the individual's salary at retirement to the executive (or spouse) for ten years after retirement at age 62 or at or after age 58 with the consent of the Company. ATI maintains these programs in order to offer competitive compensation and to serve as retention devices. For more information regarding the pension plans of the named executive officers, see the Pension Benefits table and accompanying narrative.

#### **PERQUISITES**

ATI limits the amount and type of perquisites to its executives. The Company has eliminated the personal use of corporate aircraft by employees without reimbursement to ATI, Company payment of club membership dues of employees, and the tax reimbursement arrangement related to the payment of club membership dues and parking at corporate headquarters. There has been, and will be, no compensation

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to employees in connection with the elimination of these perquisites. ATI does provide a parking benefit to the named executive officers who work at corporate headquarters on the same terms as provided to a broader group of corporate employees. Mr. Vroman received certain benefits prior to ATI's acquisition of Ladish, which were discontinued in 2012.

The Company may elect to enter into aircraft timeshare agreements with certain executives pursuant to which the Company will be reimbursed for any personal use of Company aircraft at reimbursement rates permitted under Federal Aviation Administration regulations (14 C.F.R. Section 91.501). ATI entered into an Aircraft Time Sharing Agreement with Mr. Harshman effective January 1, 2012.

For more information regarding the perquisites of the named executive officers, please see the "All Other Compensation" column of the Summary Compensation Table.

**FEDERAL INCOME TAXES/TAX DEDUCTIBILITY**

The Committee has intended that the compensation plans be performance-based within the meaning of Section 162(m) of the Code. All compensation earned under these plans is intended to be deductible by the Company for federal income tax purposes. If the Committee were to exercise its discretion to increase the compensation paid under these plans to recognize extraordinary performance, such upward adjustments may not be deductible for federal income tax purposes.

**NO STOCK OPTIONS OR STOCK APPRECIATION RIGHTS**

The Committee does not award stock appreciation rights and ceased awarding stock options to employees as a matter of policy after 2003 and to directors after 2006. All option awards to employees expired by February 2013. At the time that the Committee ceased awarding stock options, it chose to implement the PRSP for a smaller, more senior group of key managers (including the named executive officers). The Committee's view was that the PRSP, by putting half of each award at risk for performance for the limited group of employees, would more efficiently provide a strong performance incentive to the management employees more able to affect achievement of the performance goals. The Committee retains discretion to award stock options and/or stock appreciation rights to employees, possibly in recruitment or retention situations, but there is no present intention to do so.

**NO HEDGING OR PLEDGING OF STOCK**

ATI policy prohibits directors, officers and key employees from engaging in publicly traded options and hedging transactions with regard to ATI securities, including the pledging of shares to secure personal loans.

**STOCK OWNERSHIP GUIDELINES**

The Company has robust stock ownership guidelines in place that are applicable to its executives, including for all of the named executive officers, which are designed to further link these executives' interests with the interests of stockholders generally. Effective January 1, 2012, the guidelines were revised to require that executives own a specified number of shares of ATI Common Stock commensurate with their position, as follows:

| Position   | Guideline      |
|--|----------------|
| Chief Executive Officer  | 100,000 shares |
| Executive Officers   | 35,000 shares  |
| Vice Presidents & Corporate Officers   | 10,000 shares  |
| Company Presidents, Business Unit Vice Presidents and other Executives as deemed appropriate | 5,000 shares   |

Each executive has five years from the later of January 1, 2012 or the date of promotion to one of the designated positions, as the case may be, to meet the guideline applicable to his or her position. The executive must retain a minimum of one third of any earned performance award denominated in shares of

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ATI Common Stock until the applicable guideline is met. The stock ownership guidelines now also apply deeper into the ATI organization to company presidents, business unit vice presidents, and other executives as deemed appropriate.

The following chart reflects the status of each named executive officer's achievement of these guidelines as of March 1, 2013. The securities counted toward their respective ownership target include Common Stock and outstanding restricted stock under the PRSP.

The Company also has stock ownership guidelines in place applicable to its non-employee directors, which are discussed in the Director Compensation section of this Proxy Statement.

In recent years, the named executive officers have retained all stock awarded under ATI's equity incentive plans, less shares used to satisfy income and withholding tax requirements, since the date of grant, demonstrating further alignment with stockholder interests.

**TOTAL REALIZED COMPENSATION FOR 2012**

The Committee views the amounts in the Summary Compensation Table as the compensation opportunity for each named executive officer under the executive compensation program. When making determinations and awards under the plans, the Committee looks to the actual dollar value of awards to be delivered to the named executive officers in any given year, as illustrated by the Total Realized Compensation figure below. Mr. Harshman's total realized compensation for 2012 is approximately 17% lower than for 2011.

| Name     | 2011                        | 2012                        |
|----------|-----------------------------|-----------------------------|
|          | Total Realized Compensation | Total Realized Compensation |
| Harshman | \$ 8,223,066                | \$ 6,888,539 <sup>(1)</sup> |
| Reid     | \$ 2,917,829                | \$ 1,358,701                |
| Dalton   | \$ 4,159,941                | \$ 3,599,658                |
| Dunlap   | \$ 4,900,737                | \$ 4,146,104                |
| Vroman   | n/a                         | \$ 2,072,946                |

<sup>(1)</sup> Amount differs from Mr. Harshman's Actual Total Direct Compensation for 2012, as presented on page 3 of this Proxy Statement, due to (i) the difference in base salary used for the calculation, (ii) the inclusion in Total Realized Compensation of the value from stock options exercised in 2012, which were granted in 2003 and set to expire in early 2013, and (iii) amounts reported as All Other Compensation in the Summary Compensation Table for 2012.



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Total Realized Compensation is calculated as follows:

- (A) Total Compensation as determined by SEC rules and set forth in the Total column of the Summary Compensation Table, *minus*
- (B) the aggregate grant date fair value of equity awards (as reflected in the Stock Awards and Option Awards columns of the 2012 Summary Compensation Table), *minus*
- (C) any vested amounts for ongoing KEPP performance periods 2011-2013 and 2012-2014 (as reflected in the Non-Equity Incentive Plan Compensation column of the 2012 Summary Compensation Table), *minus*
- (D) the year-over-year change in pension value and non-qualified deferred compensation (as reflected in the Change in Pension Value and Non-Qualified Deferred Compensation Earnings column of the 2012 Summary Compensation Table), *plus*
- (E) the value realized in 2012 from the vesting of restricted shares under the 2010-2012 PRSP and shares awarded under the 2010-2012 TSRP long-term compensation plans and from the exercise of stock options (as reflected in the Options Exercised and Stock Vested Table), *plus*
- (F) amounts vested under the 2010-2012 KEPP in 2010 and 2011 based on Company performance in those respective years, as reported in prior proxy statements, which amounts were paid after the end of the 2010-2012 performance measurement period.

**COMPENSATION COMMITTEE REPORT**

The Personnel and Compensation Committee (referred to in this Report as the Committee ) has reviewed and discussed the preceding Compensation Discussion and Analysis with Company management. Based on such review and discussion, the Committee recommends to the Board of Directors that the Compensation Discussion and Analysis be included in the Company's 2013 Proxy Statement. The Committee furnishes this Report for inclusion in the 2013 Proxy Statement and recommends its inclusion in ATI's Annual Report on Form 10-K.

Submitted by:

PERSONNEL AND COMPENSATION COMMITTEE,

whose members are:

James E. Rohr, Chairman

Diane C. Creel

J. Brett Harvey

**Table of Contents****SUMMARY COMPENSATION TABLE FOR 2012**

The following Summary Compensation Table sets forth information about the compensation paid by the Company to the Chief Executive Officer, the Chief Financial Officer, each of the other three most highly compensated executives who were serving as executive officers as of December 31, 2012.

| Name and<br>Principal<br>Position   | Year        | Salary<br>(\$) | Bonus<br>(\$) <sup>(3)</sup> | Stock<br>Awards<br>(\$) <sup>(4)</sup> | Option<br>Awards<br>(\$) | Non-Equity<br>Incentive<br>Plan<br>Compensation<br>(\$) <sup>(5)</sup> | Change in<br>Pension<br>Value and<br>Non-Qualified<br>Deferred<br>Compensation<br>Earnings<br>(\$) <sup>(6)</sup> | All Other<br>Compensation<br>(\$) <sup>(7)</sup> | Total<br>(\$)     |
|---|-------------|----------------|------------------------------|--|--------------------------|--|---|--|-------------------|
| <b>Richard J. Harshman<sup>(1)</sup></b><br>Chairman, President and Chief<br>Executive Officer  | <b>2012</b> | <b>923,123</b> | <b>0</b>                     | <b>3,093,395</b>                       | <b>0</b>                 | <b>2,755,836</b>   | <b>3,012,512</b>  | <b>387,465</b>                                   | <b>10,172,331</b> |
|   | 2011        | 806,667        | 0                            | 4,128,092                              | 0                        | 5,134,214  | 1,850,888   | 277,241  | 12,197,102        |
|   | 2010        | 515,490        | 350,080                      | 2,458,621                              | 0                        | 1,548,222  | 1,229,663   | 239,543  | 6,341,619         |
| <b>Dale G. Reid</b><br>Executive Vice President, Finance<br>and Chief Financial Officer   | <b>2012</b> | <b>384,848</b> | <b>0</b>                     | <b>758,657</b>                         | <b>0</b>                 | <b>448,340</b>   | <b>616,935</b>  | <b>146,897</b>                                   | <b>2,355,677</b>  |
|   | 2011        | 366,667        | 0                            | 1,167,524                              | 0                        | 806,667  | 526,754   | 95,568   | 2,963,180         |
|   | 2010        | 323,079        | 0                            | 1,116,369                              | 0                        | 500,000  | 427,190   | 105,668  | 2,472,306         |
| <b>Hunter R. Dalton</b><br>Executive Vice President, Long<br>Products and President, ATI Allvac   | <b>2012</b> | <b>432,544</b> | <b>0</b>                     | <b>859,788</b>                         | <b>0</b>                 | <b>1,265,087</b>   | <b>1,059,962</b>  | <b>83,341</b>                                    | <b>3,700,722</b>  |
|   | 2011        | 383,400        | 0                            | 1,514,015                              | 0                        | 2,701,546  | 553,046   | 35,560   | 5,187,567         |
| <b>Terry L. Dunlap</b><br>Executive Vice President, Flat-<br>Rolled Products and President,<br>ATI Allegheny Ludlum                     | <b>2012</b> | <b>436,143</b> | <b>0</b>                     | <b>859,788</b>                         | <b>0</b>                 | <b>1,381,259</b>   | <b>4,796</b>  | <b>126,547</b>                                   | <b>2,808,533</b>  |
|   | 2011        | 420,667        | 0                            | 1,781,161                              | 0                        | 3,169,466  | 4,317   | 87,754   | 5,463,365         |
|   | 2010        | 412,000        | 0                            | 1,919,292                              | 0                        | 628,787  | 2,702   | 102,207  | 3,064,988         |
| <b>Gary J. Vroman<sup>(2)</sup></b><br>Executive Vice President, High<br>Performance Forgings and Castings<br>and President, ATI Ladish | <b>2012</b> | <b>411,603</b> | <b>0</b>                     | <b>808,731</b>                         | <b>0</b>                 | <b>550,926</b>   | <b>897,450</b>  | <b>1,107,449</b>                                 | <b>3,776,159</b>  |

(1) Mr. Harshman became Chairman, President and Chief Executive Officer effective May 1, 2011. Previously, he served as President and Chief Operating Officer effective August 1, 2010 and as Executive Vice President, Finance and Chief Financial Officer prior to August 1, 2010.

(2) Mr. Vroman joined the Company in May 2011 upon ATI's acquisition of Ladish Co., Inc. pursuant to an Agreement and Plan of Merger dated as of November 16, 2010 (the "Ladish Merger Agreement").

(3) Discretionary cash bonuses.

(4) The values set forth in this column are based on the aggregate grant date fair value, determined in accordance with FASB ASC Topic 718, of awards made under the Company's PRSP and TSRP in 2012, each of which has a three-year performance measurement period. Grant date fair values of the awards are calculated based on the expected outcome of the related performance conditions to which the awards are subject, as applicable. If maximum performance were to be achieved, the 2012 amounts for each named executive officer would be as follows: Mr. Harshman, \$4,352,572; Mr. Reid, \$1,067,463; Mr. Dalton, \$1,209,757; Mr. Dunlap, \$1,209,757; and Mr. Vroman, \$1,137,931.

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Fair values for the TSRP awards at target were estimated using Monte Carlo simulations of stock price correlation, projected dividend yields and other variables over three-year time periods matching the TSRP performance periods. The per share fair value of the TSRP awards made in 2012 is \$47.310.

The fair value of nonvested performance/restricted stock awards granted under the PRSP is measured based on the stock price at the grant date, adjusted for non-participating dividends, as applicable, based on the current dividend rate. For nonvested stock awards to employees made under the PRSP, one-half of the nonvested stock ( performance shares ) vests only upon the attainment of a cumulative net income target measured over a three-year period. The remaining one-half of the nonvested stock award vests over a service period of five years, with accelerated vesting to three years if the performance shares vesting criterion is attained. The per share fair value of the PRSP awards made in 2012 is \$42.40.

A discussion of the relevant assumptions made in the valuations may be found in Note 11 to the financial statements in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2012.

Amounts for 2010 and 2011 for Messrs. Harshman, Dalton and Dunlap include the aggregate grant date fair value, determined in accordance with FASB ASC Topic 718, of awards made under the Performance Equity Payment Program ( PEPP ), which plan was terminated on December 31, 2011. PEPP awards were made in each of 2010 and 2011 and had a one-year performance measurement period. The fair value of non-vested restricted stock awards granted under PEPP was measured based on the stock price at the grant date, adjusted for non-participating dividends, as applicable, based on the current dividend rate.

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- (5) Consists of performance-based (and not discretionary) cash awards earned for the year indicated under the AIP and the KEPP, respectively, as follows. The amounts, if any, set forth below for all KEPP plans are amounts vested for the year based on the Company's performance in 2012. Vested amounts under the KEPP are not payable until the completion of each KEPP's performance measurement period and are subject to forfeiture prior to the end of the performance measurement period if employment is terminated for reasons other than death, disability or retirement. Once the relevant performance measurement period is completed, awards are paid at the greater of the (i) cumulative performance level at the end of the period, or (ii) total of vested amounts for the first two years earned. Messrs. Reid and Vroman did not participate in KEPP for the 2010-2012 performance measurement period. For Mr. Vroman, the amount in the Non-Equity Incentive Plan Compensation column also includes a \$100,000 performance-based incentive payment for synergies realized from the integration of ATI Ladish.

| Name     | 2012         |                   |                   |                   | Total        |
|----------|--------------|-------------------|-------------------|-------------------|--------------|
|          | AIP          | 2010-2012<br>KEPP | 2011-2013<br>KEPP | 2012-2014<br>KEPP |              |
| Harshman | \$ 1,680,187 | \$ 1,075,649      | \$ 0              | \$ 0              | \$ 2,755,836 |
| Reid     | \$ 448,340   | \$                | \$ 0              | \$ 0              | \$ 448,340   |
| Dalton   | \$ 410,599   | \$ 854,488        | \$ 0              | \$ 0              | \$ 1,265,087 |
| Dunlap   | \$ 375,979   | \$ 1,005,280      | \$ 0              | \$ 0              | \$ 1,381,259 |
| Vroman   | \$ 450,926   | \$                | \$ 0              | \$ 0              | \$ 450,926   |

- (6) The amounts in this column include amounts that are not vested and may not ultimately be received by the named executive officer. The amounts reflect the actuarial change in the present value of the named executive officer's benefits under all defined benefit pension plans and defined contribution plans (both qualified and non-qualified) established by the Company, determined using interest rate and mortality rate assumptions consistent with those used in the Company's financial statements. In 2012, the discount rate used was 4.25% and had the effect of increasing the pension benefit to the named executive officer. For Mr. Harshman, changes from prior year pension values include an actuarial adjustment of \$1,690,836 relating to the compensation increase associated with Mr. Harshman's promotion to Chairman, President and Chief Executive Officer on May 1, 2011.
- (7) The values of any perquisites are calculated based on the aggregate incremental cost to the Company. The Company does not provide (i) perquisites or personal benefits of air travel or club memberships, or (ii) tax reimbursements relating to perquisites or personal benefits. Please see the All Other Compensation Table for 2012 that follows for additional information. For Mr. Vroman, the amount in the All Other Compensation column includes a retention payment in the amount of \$1 million pursuant to the terms of the Ladish Merger Agreement and \$2,968 of earnings on deferred compensation.

**ALL OTHER COMPENSATION TABLE FOR 2012**

In addition to those items reports in footnote 7 to the Summary Compensation Table, amounts in the All Other Compensation Column include the following:

| Name | Tax<br>Reimbursements | Nonqualified<br>Defined<br>Contribution<br>Plans | Contributions<br>made by the<br>Company to<br>401(k) and<br>Other<br>Defined | Insurance<br>Premiums<br>(\$) | Dividends on<br>Nonvested<br>Performance/<br>Restricted<br>Stock | Other<br>(\$) <sup>(4)</sup> |
|------|-----------------------|--|--|-------------------------------|--|------------------------------|
|      | (\$) <sup>(1)</sup>   | (\$) <sup>(2)</sup>                              |  |                               |  |                              |

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|          | Contribution |         | Plans               |       |        |        |
|----------|--------------|---------|---------------------|-------|--------|--------|
|          |              |         | (\$) <sup>(3)</sup> |       |        |        |
| Harshman | 0            | 303,178 | 25,270              | 9,250 | 48,731 | 1,036  |
| Reid     | 0            | 100,418 | 25,270              | 3,706 | 16,467 | 1,036  |
| Dalton   | 0            | 53,153  | 10,125              | 1,969 | 18,094 | 0      |
| Dunlap   | 0            | 79,192  | 24,916              | 2,268 | 20,171 | 0      |
| Vroman   | 33,350       | 0       | 10,000              | 1,296 | 9,405  | 53,398 |

<sup>(1)</sup> Amounts relate to the maintenance and purchase of Mr. Vroman's company car, as further described in footnote (4) to this table.

<sup>(2)</sup> Amounts relate to the ATI Benefit Restoration Plan or the Executive Deferred Compensation Plan, as applicable. Under the non-qualified defined contribution portion of the ATI Benefit Restoration Plan, the Company supplements payments received by participants under the Company's defined contribution plan.

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by accruing benefits on behalf of participants in amounts that are equivalent to the portion of the formula contributions or benefits that cannot be made under such plan due to limitations imposed by the Code. See also the narrative discussion preceding the Non-Qualified Deferred Compensation Table.

- (3) Quarterly dividends paid on shares of performance/restricted stock are paid either in cash or in stock, in which case are based on average of the high and low of the intra-day price of the shares on the applicable dividend payment date. The price used to reinvest shares, and the mechanism and manner in which the dividends are reinvested, are consistent with the Company's dividend reinvestment plan. The Company does not pay cash dividends or dividend equivalents on future grants of non-vested performance stock until the amounts are earned.
- (4) For Messrs. Harshman and Reid, amounts are for parking. The parking benefit for the named executive officers who work at corporate headquarters is provided on the same terms as to a broader group of corporate employees. For Mr. Vroman, amounts relate to the purchase of Mr. Vroman's leased company car (\$37,683), and car maintenance services and lease payments prior to the purchase. The car was issued to Mr. Vroman prior to ATI's acquisition of Ladish.

**GRANTS OF PLAN-BASED AWARDS FOR 2012**

| Name     | Description(1) | Grant Date | Estimated Possible Payouts Under Non-Equity Incentive Plan Awards |             |              | Estimated Future Payouts Under Equity Incentive Plan Awards |            |             | All Other Option Awards: | Equity Awards |
|----------|----------------|------------|---|-------------|--------------|---|------------|-------------|--------------------------|---------------|
|          |                |            | Threshold (\$)  | Target (\$) | Maximum (\$) | Threshold (#)   | Target (#) | Maximum (#) |                          |               |
| Harshman | AIP            |            | 579,375   | 1,158,750   | 2,317,500    |   |            |             |                          |               |
|          | PRSP           | 2/22/2012  |   |             |              | 17,741  | 35,481     | 35,481      | 1,504,394                |               |
|          | TSRP           | 2/22/2012  |   |             |              | 16,794  | 33,587     | 67,174      | 1,589,001                |               |
|          | KEPP           |            | 927,000   | 927,000     | 9,270,000    |   |            |             |                          |               |
|          | Total          |            | 1,506,375   | 2,085,750   | 11,587,500   | 34,535  | 69,068     | 102,655     | 3,093,395                |               |
| Reid     | AIP            |            | 154,600   | 309,200     | 618,400      |   |            |             |                          |               |
|          | PRSP           | 2/22/2012  |   |             |              | 4,351   | 8,702      | 8,702       | 368,965                  |               |
|          | TSRP           | 2/22/2012  |   |             |              | 4,119   | 8,237      | 16,474      | 389,692                  |               |
|          | KEPP           |            | 386,500   | 386,500     | 3,865,000    |   |            |             |                          |               |
|          | Total          |            | 541,100   | 695,700     | 4,483,400    | 8,470   | 16,939     | 25,176      | 758,657                  |               |
| Dalton   | AIP            |            | 175,200   | 350,400     | 700,800      |   |            |             |                          |               |
|          | PRSP           | 2/22/2012  |   |             |              | 4,931   | 9,862      | 9,862       | 418,149                  |               |
|          | TSRP           | 2/22/2012  |   |             |              | 4,668   | 9,335      | 18,670      | 441,639                  |               |
|          | KEPP           |            | 438,000   | 438,000     | 4,380,000    |   |            |             |                          |               |

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|        |       |           |         |         |           |       |        |        |         |
|--------|-------|-----------|---------|---------|-----------|-------|--------|--------|---------|
|        | Total |           | 613,200 | 788,400 | 5,080,800 | 9,599 | 19,197 | 28,532 | 859,788 |
| Dunlap | AIP   |           | 175,200 | 350,400 | 700,800   |       |        |        |         |
|        | PRSP  | 2/22/2012 |         |         |           | 4,931 | 9,862  | 9,862  | 418,149 |
|        | TSRP  | 2/22/2012 |         |         |           | 4,668 | 9,335  | 18,670 | 441,639 |
|        | KEPP  |           | 438,000 | 438,000 | 4,380,000 |       |        |        |         |
|        | Total |           | 613,200 | 788,400 | 5,080,800 | 9,599 | 19,197 | 28,532 | 859,788 |
| Vroman | AIP   |           | 164,800 | 329,600 | 659,200   |       |        |        |         |
|        | PRSP  | 2/22/2012 |         |         |           | 4,638 | 9,276  | 9,276  | 393,302 |
|        | TSRP  | 2/22/2012 |         |         |           | 4,391 | 8,781  | 17,562 | 415,429 |
|        | KEPP  |           | 412,000 | 412,000 | 4,120,000 |       |        |        |         |
|        | Total |           | 576,800 | 741,600 | 4,779,200 | 9,029 | 18,057 | 26,838 | 808,731 |

(1) Represents the Company's Annual Incentive Plan (AIP), Performance/Restricted Stock Program (PRSP), Total Shareholder Return Incentive Compensation Program (TSRP), and Key Executive Performance Plan (KEPP).

(2) The values set forth in this column are based on the aggregate grant date fair value of awards determined in accordance with FASB ASC Topic 718 and correspond to the aggregate values disclosed in the Stock Awards column in the 2012 Summary Compensation Table. For the PRSP nonvested stock award, one-half of the award ( performance shares ) vests only upon the attainment of a cumulative net income target measured over a three-year performance measurement period. The fair value of a PRSP nonvested stock award as presented above is measured based on the stock price at the grant date, with the assumption that the performance criteria will be achieved. The remaining one-half of the nonvested PRSP stock award vests over a service period of five years, with accelerated vesting to three years if the performance shares vesting criterion is attained. Fair value for the TSRP award was estimated using Monte Carlo simulations of stock price correlation, projected dividend yields and other variables over a three-year time period matching the TSRP performance period. A discussion of the relevant assumptions made in the valuations may be found in Note 11 to the financial statements in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2012.

**Table of Contents****OUTSTANDING EQUITY AWARDS AT FISCAL YEAR-END FOR 2012**

| Name     | Grant Date | Option Awards  |  |   |                            |                        | Stock Awards  |  |   |   |
|----------|------------|--|--|---|----------------------------|------------------------|---|--|---|---|
|          |            | Number of Securities Underlying Unexercised Options Exercisable (#) <sup>(1)</sup> | Number of Securities Underlying Unexercised Options (#) <sup>(1)</sup> | Equity Incentive Plan Awards: Number of Securities Underlying Unexercised Options (#) | Option Exercise Price (\$) | Option Expiration Date | Number of Shares or Units of Stock that Have Not Vested (#) <sup>(1)(2)</sup> | Market Value of Stock that Have Not Vested (\$) <sup>(3)</sup> | Equity Incentive Plan Awards: Number of Shares, Units or Rights that Have Not Vested (#) <sup>(1)</sup> | Equity Incentive Plan Awards: Market or Payout Value of Unearned Shares, Units or Rights that Have Not Vested (\$) <sup>(3)</sup> |
| Harshman | 2/21/2008  |  |  |   |                            | 3,168                  | 96,180  |  |   |   |
|          | 2/24/2011  |  |  |   |                            | 8,177                  | 248,254   | 8,177 <sup>(4)</sup>   | 248,254   |   |
|          | 2/24/2011  |  |  |   |                            |                        |   | 19,533 <sup>(5)</sup>  | 593,022   |   |
|          | 2/22/2012  |  |  |   |                            | 17,741                 | 538,617   | 17,740 <sup>(4)</sup>  | 538,586   |   |
|          | 2/22/2012  |  |  |   |                            |                        |   | 33,587 <sup>(5)</sup>  | 1,019,701   |   |
|          |            |  |  |   |                            | 29,086                 | 883,051   | 79,037   | 2,399,563   |   |
| Reid     | 2/21/2008  |  |  |   |                            | 1,747                  | 53,039  |  |   |   |
|          | 2/24/2011  |  |  |   |                            | 2,716                  | 82,458  | 2,715 <sup>(4)</sup>   | 82,427  |   |
|          | 2/24/2011  |  |  |   |                            |                        |   | 6,486 <sup>(5)</sup>   | 196,915   |   |
|          | 2/22/2012  |  |  |   |                            | 4,351                  | 132,096   | 4,351 <sup>(4)</sup>   | 132,096   |   |
|          | 2/22/2012  |  |  |   |                            |                        |   | 8,237 <sup>(5)</sup>   | 250,075   |   |
|          |            |  |  |   |                            | 8,814                  | 267,593   | 21,789   | 661,513   |   |
| Dalton   | 2/21/2008  |  |  |   |                            | 1,777                  | 53,950  |  |   |   |
|          | 2/24/2011  |  |  |   |                            | 2,717                  | 82,488  | 2,717 <sup>(4)</sup>   | 82,488  |   |
|          | 2/24/2011  |  |  |   |                            |                        |   | 6,490 <sup>(5)</sup>   | 197,036   |   |
|          | 2/22/2012  |  |  |   |                            | 4,931                  | 149,705   | 4,931 <sup>(4)</sup>   | 149,705   |   |
|          | 2/22/2012  |  |  |   |                            |                        |   | 9,335 <sup>(5)</sup>   | 283,411   |   |
|          |            |  |  |   |                            | 9,425                  | 286,143   | 23,473   | 712,640   |   |
| Dunlap   | 2/21/2008  |  |  |   |                            | 2,280                  | 69,221  |  |   |   |
|          | 2/24/2011  |  |  |   |                            | 3,197                  | 97,061  | 3,196 <sup>(4)</sup>   | 97,031  |   |
|          | 2/24/2011  |  |  |   |                            |                        |   | 7,635 <sup>(5)</sup>   | 231,799   |   |
|          | 2/22/2012  |  |  |   |                            | 4,931                  | 149,705   | 4,931 <sup>(4)</sup>   | 149,705   |   |
|          | 2/22/2012  |  |  |   |                            |                        |   | 9,335 <sup>(5)</sup>   | 283,411   |   |
|          |            |  |  |   |                            | 10,408                 | 315,987   | 25,097   | 761,946   |   |
| Vroman   | 5/9/2011   |  |  |   |                            |                        |   | 3,926 <sup>(5)</sup>   | 119,193   |   |
|          | 6/7/2011   |  |  |   |                            | 1,893                  | 57,471  | 1,893 <sup>(4)</sup>   | 57,471  |   |
|          | 2/22/2012  |  |  |   |                            | 4,638                  | 140,810   | 4,638 <sup>(4)</sup>   | 140,810   |   |
|          | 2/22/2012  |  |  |   |                            |                        |   | 8,781 <sup>(5)</sup>   | 266,591   |   |
|          |            |  |  |   |                            | 6,531                  | 198,281   | 19,238   | 584,065   |   |

(1)



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This table relates to shares of performance/restricted stock awarded under the PRSP and awards under the TSRP that have not vested for performance measurement periods ending in 2013 and 2014. There were no vested and unexercised options to purchase Company Common Stock outstanding as of December 31, 2012.

- (2) Consists of shares of time-based restricted stock under the PRSP. The number of shares reported in this column represents the number of shares that would be awarded pursuant to the time-based vesting portion of the PRSP grants made in 2008, 2011 and 2012. With respect to the 2011 and 2012 PRSP grants, such shares may vest earlier upon the Company's achievement of a cumulative net income target during the applicable performance measurement period.
- (3) Amounts were calculated using \$30.36 per share, the closing price of Company Common Stock at December 31, 2012.
- (4) Consists of shares of performance-based restricted stock under the PRSP. The number of shares reported represents the number of shares that would be awarded if the applicable performance measures under the PRSP grants made in 2011 and 2012 are met at the end of their respective three-year performance measurement periods.
- (5) Represents the number of shares that would be awarded if the next higher performance measure was achieved under the TSRP. In accordance with applicable SEC rules and interpretations, for the 2011-2013 and 2012-2014 performance measurement periods, performance is disclosed at target because performance under the TSRP for the portion of the award periods ended December 31, 2012 was below target.

**Table of Contents****OPTION EXERCISES AND STOCK VESTED FOR 2012**

| Name     | Option Awards        |                      | Stock Awards        |                     |
|----------|----------------------|----------------------|---------------------|---------------------|
|          | Number of Shares     | Value                | Number of Shares    | Value               |
|          | Acquired on Exercise | Realized on Exercise | Acquired on Vesting | Realized on Vesting |
|          | (#) <sup>(1)</sup>   | (\$) <sup>(2)</sup>  | (#) <sup>(3)</sup>  | (\$) <sup>(4)</sup> |
| Harshman | 15,000               | 318,670              | 24,340              | 735,676             |
| Reid     | 0                    | 0                    | 13,420              | 405,625             |
| Dalton   | 0                    | 0                    | 15,469              | 467,537             |
| Dunlap   | 0                    | 0                    | 18,198              | 550,035             |
| Vroman   | 0                    | 0                    | 0                   | 0                   |

(1) Mr. Harshman exercised 15,000 stock options on November 27, 2012. The options were set to expire in January and February of 2013. Mr. Harshman retained ownership of 10,030 shares upon the stock option exercises after payment of applicable taxes.

(2) Amount was calculated by multiplying the number of shares acquired upon exercise of the stock options by the difference between the exercise prices of the stock options and the market value of the exercised shares on the date of exercise.

(3) Consists of shares awarded pursuant to the 2010 TSRP based on payout at 76% and shares of performance/restricted stock granted in 2010 that vested on January 28, 2013 pursuant to the PRSP, in the following amounts, respectively, for the named executive officers: Mr. Harshman, 11,015 and 13,325; Mr. Reid 6,073 and 7,347; Mr. Dalton, 7,000 and 8,469; and Mr. Dunlap, 8,235 and 9,963. Mr. Vroman joined the Company in 2011 and had no awards that vested in 2012.

(4) For TSRP and PRSP awards, amounts were calculated using \$30.225 per share, which was the average of the high and low trading prices of Company Common Stock on January 25, 2013, the business day prior to the award payment date.

**PENSION BENEFITS FOR 2012**

| Name | Plan Name | Years of Credited Service | Present                      | Payments |
|------|-----------|---------------------------|------------------------------|----------|
|      |           |                           | Value of Accumulated Benefit |          |
|      |           | (#) <sup>(1)</sup>        | (\$) <sup>(2)</sup>          | (\$)     |

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|          |                              |    |           |   |
|----------|------------------------------|----|-----------|---|
| Harshman | ATI Pension Plan             | 28 | 2,308,839 | 0 |
|          | ATI Benefit Restoration Plan | 21 | 6,525,211 | 0 |
|          | Supplemental Pension Plan    | 10 | 2,963,135 | 0 |
| Reid     | ATI Pension Plan             | 25 | 2,012,172 | 0 |
|          | ATI Benefit Restoration Plan | 18 | 1,036,623 | 0 |
|          | Supplemental Pension Plan    | 10 | 1,266,680 | 0 |
| Dalton   | ATI Pension Plan             | 31 | 1,224,553 | 0 |
|          | ATI Benefit Restoration Plan | 31 | 2,365,729 | 0 |
| Dunlap   | ATI Pension Plan             | 5  | 34,617    | 0 |
| Vroman   | ATI Pension Plan             | 31 | 1,226,200 | 0 |
|          | Ladish Officers Agreement    | 31 | 2,448,295 | 0 |

(1) Years of credited service reflect the number of years of service used for determining benefits for each individual during their participation under the respective plans.

(2) The present value of accumulated benefit as of December 31, 2012 is computed using the relevant actuarial assumptions consistent with those used to value the Company's defined benefit pension plans in the Company's 2012 audited financial statements.

**ATI PENSION PLAN**

The Company maintains a qualified defined benefit pension plan, called the Allegheny Technologies Incorporated Pension Plan ( ATI Pension Plan ), which is the result of the mergers of several plans previously sponsored by Allegheny Ludlum Corporation ( Allegheny Ludlum ), Teledyne Inc. ( TDY ) and Ladish Co., Inc. ( Ladish ). The ATI Pension Plan has a number of benefit formulas that apply separately to various groups of employees and retirees, generally, by work location and job classification. A principal

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determinant of which formula applies is whether the employee was employed by Allegheny Ludlum, as in the case of Mr. Dunlap, by TDY, as in the case of Messrs. Harshman, Reid and Dalton, or Ladish, in the case of Mr. Vroman, at the time the respective companies became members of the controlled group that includes the Company.

Allegheny Ludlum ceased pension accruals under its pension formula in 1988, except for employees who then met certain age and service criteria. Mr. Dunlap has a modest frozen benefit under the Allegheny Ludlum formula.

Each formula for Allegheny Ludlum, TDY and Ladish multiplies years of service by compensation and then by a factor to produce a benefit amount payable as a straight life annuity. For Allegheny Ludlum and TDY, that benefit amount is reduced with respect to Social Security amounts payable to determine the annuity amount payable. Participants can choose alternate benefit forms, including survivor benefits. The Allegheny Ludlum, TDY and Ladish definitions of service and compensation differ somewhat, as do the factors used in the respective formulas. However, the differences in the resulting benefits between the two formulas are small for the named executive officers to which they apply.

Upon becoming a corporate employee, Messrs. Harshman and Reid ceased receiving credit for service under the TDY formula after having been credited with approximately twenty-one and eighteen years of service, respectively, under that formula.

Mr. Vroman continues to accrue benefits under the Ladish formula.

Normal retirement age under the ATI Pension Plan is age 65. Participants can retire with immediate commencement of an undiscounted accrued benefit at the normal retirement age or after thirty years of service regardless of age for Allegheny Ludlum and TDY participants or with thirty years of service and at age 60 for Ladish participants. Participants can retire prior to attaining age 65 or thirty years of service with benefit payments discounted for early payment at age 62 with at least ten years of service or, with a greater discount, at age 55 with at least ten years of service.

### **ATI BENEFIT RESTORATION PLAN**

Under the non-qualified ATI Benefit Restoration Plan, the Company accrues benefits for the named executive officers that restores to eligible named executive officers the amounts that cannot be paid to them under the terms of the Company's defined contribution plans or the defined benefit plan (the ATI Pension Plan), in either case due to the limitations set forth in the Code. All named executive officers are eligible to participate in the ATI Benefit Restoration Plan to the extent of benefits that cannot be accrued under the defined contribution plan in which the respective named executive officer participates. Messrs. Harshman, Reid, and Dalton also participate in the ATI Benefit Restoration Plan to the extent of benefits that cannot be accrued under the ATI Pension Plan. Distributions under the ATI Benefit Restoration Plan are available only at the times and in the same forms as under the Retirement Savings Plan, subject to payment delays to comply with Section 409A of the Code.

### **SUPPLEMENTAL PENSION PLAN**

The Company maintains a Supplemental Pension Plan that provides certain key employees of the Company and its subsidiaries, including Messrs. Harshman and Reid (or their beneficiaries in the event of death), with monthly payments in the event of retirement, disability or death, equal to 50% of monthly base salary as of the date of retirement, disability or death. Monthly retirement benefits start following the end of the two month period (subject to delay to comply with Section 409A of the Code) after the later of (i) age 62, if actual retirement occurs prior to age 62 but after age 58 with the approval of the Board of Directors, or (ii) the date actual retirement occurs, and generally continue for a 118-month period. The plan describes the events that will terminate an employee's participation in the plan.

### **AGREEMENT WITH MR. VROMAN**

The Company is party to an agreement with Mr. Vroman dated August 25, 2010, prior to the acquisition by the Company of Ladish. The agreement would provide Mr. Vroman with a retirement benefit equal to

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(i) 60% of his average compensation, which is defined as his five-year average base compensation plus an amount up to 20% of the amount of his average bonus then multiplied by a fraction not to exceed 1 in which the number of his years of service is the numerator and 15 is the denominator less (ii) the amount of the benefit payable under the Ladish Salaried Employees Plan (since merged into the ATI Pension Plan). Payment times and forms are as provided under the ATI Pension Plan but subject to delay to comply with Section 409A of the Code.

**NONQUALIFIED DEFERRED COMPENSATION FOR 2012**

| Name     | Registrant          | Aggregate           | Aggregate     | Aggregate   |
|----------|---------------------|---------------------|---------------|-------------|
|          | Contributions       | Earnings            | Withdrawals/  | Balance     |
|          | In Last FY          | In Last FY          | Distributions | at Last FYE |
|          | (\$) <sup>(1)</sup> | (\$) <sup>(2)</sup> | (\$)          | (\$)        |
| Harshman | 303,178             | 27,118              | 0             | 1,319,157   |
| Reid     | 73,409              | 38,676              | 0             | 780,684     |
| Dalton   | 0                   | 53,153              | 0             | 524,635     |
| Dunlap   | 79,149              | 12,000              | 0             | 593,786     |
| Vroman   | 0                   | 2,968               | (89,091)      | 0           |

(1) Reflects contributions made pursuant to the defined contribution portion of the ATI Benefit Restoration Plan. Under the terms of the plan, the participants do not contribute; only the Company contributes to the plan on the participants' behalf. These amounts are included in the "All Other Compensation" column of the Summary Compensation Table for 2012. Calculation also includes incremental adjustments in the account for the benefit of Messrs. Reid and Dalton under the Executive Deferred Compensation Plan, which ceased accepting new contributions from participants in 2003.

(2) Aggregate earnings for the ATI Benefit Restoration Plan are calculated using the fiscal year-end balance, including current year contributions, multiplied by the interest rate on the Fixed Income Fund investment option in the Company's qualified defined contribution plan. For 2012, this rate was 2.38%.

**EMPLOYMENT AND CHANGE IN CONTROL AGREEMENTS****EMPLOYMENT AGREEMENTS**

ATI does not have any employment agreements with its named executive officers. Mr. Vroman is party to an agreement, initially entered into with Ladish Co., Inc. prior to its acquisition by the Company, which provides for certain severance, disability, and retirement benefits under certain circumstances.

**CHANGE IN CONTROL AGREEMENTS**

The Company has entered into a change in control agreement with each named executive officer (other than Mr. Vroman) and other key employees to assure the Company that it will have the continued support of the executive and the availability of the executive's advice and counsel notwithstanding the possibility, threat or occurrence of a change in control. The Company entered into amended and restated change in control severance agreements with the named executive officers (other than Mr. Vroman) effective as of December 31, 2008 to account for certain changes in the Code; no other changes to the terms of the agreement were made at that time.

The existing change in control agreements with the current named executive officers (other than Mr. Vroman) contain an excise tax gross-up provision. In March 2013, Mr. Harshman's existing change in control agreement was amended, at his suggestion, to eliminate the excise tax gross-up provision. Furthermore, this feature will not be included in any new or modified change in control agreement. No new or modified

change in control agreements were entered into by ATI in 2012.

Under the agreements, a "change in control" is defined as:

the Company's actual knowledge that (x) an individual or entity has acquired beneficial ownership of 20% or more of the voting power of Company stock or (y) persons have agreed to act together for the purpose of acquiring 20% or more of the voting power of Company stock,

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the completion of a tender offer pursuant to which 20% or more of the voting power of Company stock has been acquired,

the occurrence of a successful solicitation electing or removing 50% of the members of the Board or the Board consisting less than 51% of continuing directors, or

the occurrence of a merger, consolidation, sale or similar transaction.

In general, the agreements provide for the payment of severance benefits if a change in control occurs, and within 24 months after the change in control either:

the Company terminates the executive's employment with the Company without cause, which is defined to mean a felony conviction, breach of fiduciary duty involving personal profit, or intentional failure to perform stated duties after 30 days' notice to cure; or

the executive terminates employment with the Company for good reason, which is defined to mean:

- (i) a material diminution of duties, responsibilities or status or the assignment of duties inconsistent with position,
- (ii) relocation more than 35 miles from principal job location,
- (iii) reduction in annual salary or material reduction in other compensation or benefits,
- (iv) failure by the Company to cause a successor corporation to adopt and perform under the agreement, or
- (v) purported termination other than as expressly permitted in the agreement.

In addition to amounts accrued through the date of termination, an employee entitled to severance benefits under a change in control agreement will be paid a lump sum cash payment within thirty days of the date of termination equal to the sum of:

base salary plus annual bonus at the greater of target or the actual level of performance achieved through the date of termination projected through the end of the year times a multiple (which is 3x for Mr. Harshman and 2x for Messrs. Reid, Dalton and Dunlap);

prorated annual incentive for the then uncompleted year measured at the greater of target or the level of performance achieved through the date of termination projected through the end of the year; and

the value of all long term incentive awards for then uncompleted measurement periods determined at the greater of target or actual performance levels achieved to the date of termination projected through the remainder of the measurement period.

An employee eligible for severance will also be provided:

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the continuation of perquisites and welfare benefits for a period (36 months for Mr. Harshman and 24 for Messrs. Reid, Dalton and Dunlap);

reimbursement for outplacement services up to \$25,000 for Mr. Harshman and \$15,000 for Messrs. Reid, Dalton and Dunlap; and

the number of years corresponding to the applicable multiples above of credited service and full vesting under the Company's supplemental pension plans in which the executive participates.

The agreements also provide for the lifting of restrictions on stock awarded. Also, the Company will pay the employee a gross-up payment for excise taxes, if necessary.

The agreements have a term of three years, which three-year term will continue to be extended until either party gives written notice that it no longer wants to continue to extend the term. If a change in control occurs during the term, the agreements will remain in effect for the longer of three years or until all obligations of the Company under the agreements have been fulfilled.



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The Personnel and Compensation Committee has reviewed the change in control valuation, as well as the purposes and effects of the agreements, and determined that it is in the Company's best interests to retain the change in control agreements on their terms and conditions as amended.

## **POTENTIAL PAYMENTS UPON TERMINATION OR CHANGE IN CONTROL**

The tables below reflect estimates of the amount of compensation in addition to the amounts shown in the compensation tables payable to each named executive officer in the event of termination of such executive's employment. The amount of enhanced compensation payable to each named executive officer upon voluntary termination, retirement, involuntary not for cause termination, for cause termination, involuntary or good reason termination within 24 months following a change in control, and in the event of disability or death of the executive, is shown as follows. The amounts shown assume that such termination was effective as of December 31, 2012. The closing price of Company Common Stock on the NYSE on that date was \$30.36. The amounts shown are estimates of the amounts that would be paid out to the executives upon their termination. For purposes of the tables, calculations are based on the greater of the target award or the value earned for actual performance against the preset performance goals through the assumed date of termination. The actual performance to the assumed date of termination is projected through the remainder of the uncompleted performance measurement periods. Further, the tables show annual bonus amounts at the actual level of performance for 2012. The actual amounts payable can only be determined at the time of such executive's separation from the Company.

### **PAYMENTS MADE UPON TERMINATION**

Regardless of the manner in which a named executive officer's employment terminates, he may be entitled to receive amounts earned during his term of employment. Such amounts include:

non-equity incentive compensation earned during the fiscal year;

amounts contributed under the savings portion of the Retirement Savings Plan and the Benefit Restoration Plan;

unused vacation pay; and

amounts accrued and vested through the ATI Pension Plan and Supplemental Pension Plan.

### **PAYMENTS MADE UPON RETIREMENT**

In the event of the retirement of a named executive officer, in addition to the items identified above, such officer will be entitled to (subject to the Company's consent for certain amounts):

retain any outstanding stock options for the remainder of the outstanding ten-year term;

receive a prorated share of each outstanding TSRP award upon the completion of such cycle when, if and to the extent such award is earned during the applicable performance measurement period;

receive all outstanding shares of time-vested performance/restricted stock when the restrictions on such shares lapse upon the passage of time or the achievement of the applicable performance criteria;

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receive all outstanding shares of performance-based performance/restricted stock when, if and to the extent that such award is earned during the applicable performance measurement period;

receive that portion of the outstanding KEPP awards that were earned at the time of retirement and a prorated share of the remaining portion of each outstanding KEPP award;

receive payments under the Supplemental Pension Plan, beginning two months after retirement, subject to Section 409A of the Internal Revenue Code;

receive health and welfare benefits until age 65 and receive health and welfare benefits for dependents, as applicable, subject to the limitations applicable to all salaried employees; and

receive life insurance benefits until death.

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Consent of the Company is required for payments of the TSRP, performance/restricted stock and KEPP awards upon retirement as described.

**PAYMENTS MADE UPON DEATH OR DISABILITY**

In the event of the death or disability of a named executive officer, in addition to the benefits listed under the headings **Payments Made Upon Termination** and **Payments Made Upon Retirement** above, the named executive officer will receive benefits under the Company's disability plan or payments under the Company's life insurance plan, as appropriate, each as generally available to all salaried employees. In addition, all outstanding performance/restricted share awards vest on the death of a named executive officer.

**PAYMENTS MADE UPON A CHANGE IN CONTROL**

The Company is a party to a change in control severance agreement with each named executive officer (other than Mr. Vroman) that provides the named executive officer with payments in the event his employment is terminated by the Company for reasons other than cause or by the named executive officer for good reason (defined to include diminishment of pay, benefits, title or job responsibilities or transfer from the home office) within 24 months after a change in control. See the information under the caption **Employment and Change in Control Agreements** for definitions. The tables below illustrate the amount of payments due in various circumstances.

As noted, the column **Involuntary or Good Reason Termination (w/in 24 Months of a Change in Control)** assumes that there was a change in control at the December 31, 2012 closing price of \$30.36 per share and all of the named executive officers had a triggering event on December 31, 2012 and all cash amounts due, all deferred compensation enhancements and all potential benefit payments were to be paid in a single lump sum. The aggregate payments to the named executive officers would be approximately 1.3% of the indicated transaction value of \$3.3 billion, which represents the Company's approximate equity market capitalization value at December 31, 2012.

Richard J. Harshman (\$ in thousands):

| Executive Benefit and Payments<br>Upon Separation | Voluntary<br>Termination | Retirement | Involuntary<br>Not for<br>Cause<br>Termination | For<br>Cause<br>Termination | Involuntary<br>or Good<br>Reason<br>Termination<br>(w/in 24<br>months of<br>Change in<br>Control) | Disability | Death |
|---|--------------------------|------------|--|-----------------------------|---|------------|-------|
| <b>Severance:</b>                                 | 0                        | 0          | 0  | 0                           | 8,574   | 0          | 0     |
| <b>Compensation:</b>                              |                          |            |  |                             |   |            |       |
| AIP   | 0                        | 0          | 0  | 0                           | 0   | 0          | 0     |
| <b>Long-Term Incentive Compensation:</b>          |                          |            |  |                             |   |            |       |
| PRSP  | 0                        | 1,670      | 0  | 0                           | 1,670   | 1,670      | 1,670 |
| TSRP  | 0                        | 735        | 0  | 0                           | 1,613   | 735        | 735   |
| KEPP  | 0                        | 966        | 0  | 0                           | 1,791   | 966        | 966   |
| <b>Benefits &amp; Perquisites:</b>                |                          |            |  |                             |   |            |       |
| Non-qualified defined contribution plan           | 0                        | 0          | 0  | 0                           | 292   | 0          | 0     |
| Non-qualified defined benefit plan                | 0                        | 0          | 0  | 0                           | 0   | 0          | 0     |
| Health & Welfare Benefits                         | 0                        | 0          | 0  | 0                           | 52  | 0          | 0     |
| Life Insurance Proceeds                           | 0                        | 0          | 0  | 0                           | 0   | 0          | 0     |
| Excise Tax & Gross Up <sup>(1)</sup>              | 0                        | 0          | 0  | 0                           | 4,296   | 0          | 0     |
| Outplacement                                      | 0                        | 0          | 0  | 0                           | 25  | 0          | 0     |
| <b>Supplemental Pension Plan:</b>                 | 0                        | 0          | 0  | 0                           | 4,635   | 0          | 0     |
| <b>Total</b>                                      | 0                        | 3,371      | 0  | 0                           | 22,948  | 3,371      | 3,371 |

<sup>(1)</sup> In March 2013, Mr. Harshman voluntarily agreed to amend his existing change in control agreement to eliminate the excise tax gross-up provision. Accordingly, subsequent to December 31, 2012, this amount would be zero and the Total in the **Involuntary or Good Reason Termination (within 24 months of Change in Control)** column would be \$18,652.

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Dale G. Reid (\$ in thousands):

| Executive Benefit and Payments<br>Upon Separation | Voluntary<br>Termination | Retirement | Involuntary<br>Not for<br>Cause<br>Termination | For<br>Cause<br>Termination | Involuntary<br>or Good<br>Reason<br>Termination<br>(w/in 24<br>months of<br>Change in<br>Control) | Disability | Death |
|---|--------------------------|------------|--|-----------------------------|---|------------|-------|
| <b>Severance:</b>                                 | 0                        | 0          | 0  | 0                           | 2,010   | 0          | 0     |
| <b>Compensation:</b>                              |                          |            |  |                             |   |            |       |
| AIP   | 0                        | 0          | 0  | 0                           | 0   | 0          | 0     |
| <b>Long-Term Incentive Compensation:</b>          |                          |            |  |                             |   |            |       |
| PRSP  | 0                        | 482        | 0  | 0                           | 482   | 482        | 482   |
| TSRP  | 0                        | 215        | 0  | 0                           | 447   | 215        | 215   |
| KEPP  |                          | 500        |  |                             | 874   | 500        | 500   |
| <b>Benefits &amp; Perquisites:</b>                |                          |            |  |                             |   |            |       |
| Non-qualified defined contribution plan           | 0                        | 0          | 0  | 0                           | 81  | 0          | 0     |
| Non-qualified defined benefit plan                | 0                        | 0          | 0  | 0                           | 0   | 0          | 0     |
| Health & Welfare Benefits                         | 0                        | 0          | 0  | 0                           | 52  | 0          | 0     |
| Life Insurance Proceeds                           | 0                        | 0          | 0  | 0                           | 0   | 0          | 0     |
| Excise Tax & Gross Up                             | 0                        | 0          | 0  | 0                           | 1,451   | 0          | 0     |
| Outplacement                                      | 0                        | 0          | 0  | 0                           | 15  | 0          | 0     |
| <b>Supplemental Pension Plan:</b>                 | 0                        | 0          | 0  | 0                           | 1,933   | 0          | 0     |
| <b>Total</b>                                      | 0                        | 1,197      | 0  | 0                           | 7,345   | 1,197      | 1,197 |

Hunter R. Dalton (\$ in thousands):

| Executive Benefit and Payments<br>Upon Separation | Voluntary<br>Termination | Retirement | Involuntary<br>Not for<br>Cause<br>Termination | For<br>Cause<br>Termination | Involuntary<br>or Good<br>Reason<br>Termination<br>(w/in 24<br>months of<br>Change in<br>Control) | Disability | Death |
|---|--------------------------|------------|--|-----------------------------|---|------------|-------|
| <b>Severance:</b>                                 | 0                        | 0          | 0  | 0                           | 2,278   | 0          | 0     |
| <b>Compensation:</b>                              |                          |            |  |                             |   |            |       |
| AIP   | 0                        | 0          | 0  | 0                           | 0   | 0          | 0     |
| <b>Long-Term Incentive Compensation:</b>          |                          |            |  |                             |   |            |       |
| PRSP  | 0                        | 518        | 0  | 0                           | 518   | 518        | 518   |
| TSRP  | 0                        | 225        | 0  | 0                           | 480   | 225        | 225   |
| KEPP  |                          | 517        |  |                             | 926   | 517        | 517   |
| <b>Benefits &amp; Perquisites:</b>                |                          |            |  |                             |   |            |       |
| Non-qualified defined contribution plan           | 0                        | 0          | 0  | 0                           | 21  | 0          | 0     |
| Non-qualified defined benefit plan                | 0                        | 0          | 0  | 0                           | 1,030   | 0          | 0     |
| Health & Welfare Benefits                         | 0                        | 0          | 0  | 0                           | 52  | 0          | 0     |
| Life Insurance Proceeds                           | 0                        | 0          | 0  | 0                           | 0   | 0          | 0     |
| Excise Tax & Gross Up                             | 0                        | 0          | 0  | 0                           | 8   | 0          | 0     |
| Outplacement                                      | 0                        | 0          | 0  | 0                           | 15  | 0          | 0     |
| <b>Supplemental Pension Plan:</b>                 | 0                        | 0          | 0  | 0                           | 0   | 0          | 0     |
| <b>Total</b>                                      | 0                        | 1,260      | 0  | 0                           | 5,328   | 1,260      | 1,260 |

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Terry L. Dunlap (\$ in thousands):

| Executive Benefit and Payments<br>Upon Separation | Voluntary<br>Termination | Retirement | Involuntary<br>Not for<br>Cause<br>Termination | For<br>Cause<br>Termination | Involuntary<br>or Good<br>Reason<br>Termination<br>(w/in 24<br>months of<br>Change in<br>Control) | Disability | Death |
|---|--------------------------|------------|--|-----------------------------|---|------------|-------|
| <b>Severance:</b>                                 | 0                        | 0          | 0  | 0                           | 2,278   | 0          | 0     |
| <b>Compensation:</b>                              |                          |            |  |                             |   |            |       |
| AIP   | 0                        | 0          | 0  | 0                           | 0   | 0          | 0     |
| <b>Long-Term Incentive Compensation:</b>          |                          |            |  |                             |   |            |       |
| PRSP  | 0                        | 563        | 0  | 0                           | 563   | 563        | 563   |
| TSRP  | 0                        | 249        | 0  | 0                           | 515   | 249        | 249   |
| KEPP  |                          | 583        |  |                             | 1,012   | 583        | 583   |
| <b>Benefits &amp; Perquisites:</b>                |                          |            |  |                             |   |            |       |
| Non-qualified defined contribution plan           | 0                        | 0          | 0  | 0                           | 92  | 0          | 0     |
| Non-qualified defined benefit plan                | 0                        | 0          | 0  | 0                           | 12  | 0          | 0     |
| Health & Welfare Benefits                         | 0                        | 0          | 0  | 0                           | 52  | 0          | 0     |
| Life Insurance Proceeds                           | 0                        | 0          | 0  | 0                           | 0   | 0          | 0     |
| Excise Tax & Gross Up                             | 0                        | 0          | 0  | 0                           | 8   | 0          | 0     |
| Outplacement                                      | 0                        | 0          | 0  | 0                           | 15  | 0          | 0     |
| <b>Supplemental Pension Plan:</b>                 | 0                        | 0          | 0  | 0                           | 0   | 0          | 0     |
| <b>Total</b>                                      | 0                        | 1,395      | 0  | 0                           | 4,547   | 1,395      | 1,395 |

Gary J. Vroman (\$ in thousands):

| Executive Benefit and Payments<br>Upon Separation | Voluntary<br>Termination | Retirement | Involuntary<br>Not for<br>Cause<br>Termination | For<br>Cause<br>Termination | Involuntary<br>or Good<br>Reason<br>Termination<br>(w/in 24<br>months of<br>Change in<br>Control) | Disability | Death |
|---|--------------------------|------------|--|-----------------------------|---|------------|-------|
| <b>Severance:</b>                                 | 0                        | 0          | 0  | 0                           | 1,030   | 0          | 0     |
| <b>Compensation:</b>                              |                          |            |  |                             |   |            |       |
| AIP   | 0                        | 0          | 0  | 0                           | 0   | 0          | 0     |
| <b>Long-Term Incentive Compensation:</b>          |                          |            |  |                             |   |            |       |
| PRSP  | 0                        | 397        | 0  | 0                           | 397   | 397        | 397   |
| TSRP  | 0                        | 168        | 0  | 0                           | 386   | 168        | 168   |
| KEPP  |                          | 464        |  |                             | 872   | 464        | 464   |
| <b>Benefits &amp; Perquisites:</b>                |                          |            |  |                             |   |            |       |
| Non-qualified defined contribution plan           | 0                        | 0          | 0  | 0                           | 0   | 0          | 0     |
| Non-qualified defined benefit plan                | 0                        | 0          | 0  | 0                           | 0   | 0          | 0     |
| Health & Welfare Benefits                         | 0                        | 0          | 0  | 0                           | 0   | 0          | 0     |
| Life Insurance Proceeds                           | 0                        | 0          | 0  | 0                           | 0   | 0          | 0     |
| Excise Tax & Gross Up                             | 0                        | 0          | 0  | 0                           | 0   | 0          | 0     |
| Outplacement                                      | 0                        | 0          | 0  | 0                           | 0   | 0          | 0     |
| <b>Supplemental Pension Plan:</b>                 | 0                        | 0          | 0  | 0                           | 0   | 0          | 0     |
| <b>Total</b>                                      | 0                        | 1,029      | 0  | 0                           | 2,685   | 1,029      | 1,029 |

**Table of Contents****ITEM C RATIFICATION OF SELECTION OF INDEPENDENT AUDITORS**

Ernst & Young LLP ( Ernst & Young ) has served as independent auditors for the Company since 1996. They have unrestricted access to the Audit Committee to discuss audit findings and other financial matters. The Audit Committee of the Board of Directors believes that Ernst & Young is knowledgeable about the Company's operations and accounting practices and is well qualified to act in the capacity of independent auditors.

In appointing Ernst & Young as the Company's independent auditors for the fiscal year ending December 31, 2013, and making its recommendation that stockholders ratify the selection, the Audit Committee considered whether the audit and non-audit services Ernst & Young provides are compatible with maintaining the independence of our outside auditors.

If the stockholders do not ratify the selection of Ernst & Young, the Audit Committee will reconsider the selection of Ernst & Young as the Company's independent auditors.

Representatives of Ernst & Young will be present at the Annual Meeting. They will be given the opportunity to make a statement if they desire to do so, and they will be available to respond to appropriate questions following the Annual Meeting.

**THE BOARD OF DIRECTORS RECOMMENDS THAT YOU VOTE****FOR****RATIFICATION OF THE SELECTION OF ERNST & YOUNG LLP****AS INDEPENDENT AUDITORS FOR FISCAL YEAR 2013.****AUDIT COMMITTEE PRE-APPROVAL POLICY**

The Audit Committee has adopted a policy that sets forth the manner in which the Audit Committee will review and approve all services to be provided by Ernst & Young before the firm is retained to perform any such services. Under this policy, the engagement terms and fees of all audit services and all audit-related services are subject to the approval of the Audit Committee. In addition, while the Committee believes that the independent auditor may be able to provide tax services to the Company without impairing the auditor's independence, absent unusual circumstances, the Audit Committee does not expect to retain the independent auditor to provide tax services. Under the policy, the Committee has delegated limited pre-approval authority to the Chair of the Committee with respect to permitted, non-tax related services; the Chair is required to report any pre-approval decisions to the Audit Committee at its next scheduled meeting. The Audit Committee pre-approved all audit and non-audit services provided by Ernst & Young in 2012 and 2011.

**INDEPENDENT AUDITOR: SERVICES AND FEES**

The fees and expenses of Ernst & Young for the indicated services performed during 2012 and 2011 were as follows:

| Service            | 2012         | 2011         |
|--------------------|--------------|--------------|
| Audit fees         | \$ 3,423,000 | \$ 3,089,000 |
| Audit-related fees | 290,000      | 311,000      |
| Tax fees           |              |              |
| All other fees     | 2,000        | 2,000        |
| Total              | \$ 3,715,000 | \$ 3,402,000 |

Audit fees consisted of fees related to the annual audit of the Company's consolidated financial statements and review of the financial statements in our Quarterly Reports on Form 10-Q, Sarbanes-Oxley Section 404 attestation services, audit and attestation services related to statutory or regulatory filings, the issuance of consents, and captive insurance company audits.

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Audit-related fees consisted of fees related to the audits of employee benefit and pension plans.

All other fees consisted of subscriptions to Ernst & Young's web-based EYOnline accounting reference library.

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**AUDIT COMMITTEE REPORT**

The following is the report of the Audit Committee with respect to the Company's audited consolidated financial statements for the year ended December 31, 2012, which include the consolidated balance sheets of the Company as of December 31, 2012 and 2011, and the related consolidated statements of income, comprehensive income, cash flows, and changes in equity for each of the three years in the period ended December 31, 2012, and the notes thereto (collectively, the Financial Statements).

Management is responsible for the Company's internal controls and financial reporting process. Ernst & Young LLP (Ernst & Young), the Company's independent auditors, are responsible for performing an independent audit of the Company's Financial Statements in accordance with the standards of the Public Company Accounting Oversight Board (United States) and expressing an opinion as to their conformity with U.S. generally accepted accounting principles and for attesting to the effectiveness of the Company's internal control over financial reporting. One of the Audit Committee's responsibilities is to monitor and oversee the financial reporting process and to review and discuss management's report on the Company's internal control over financial reporting.

The Audit Committee has reviewed, met and held discussions with the Company's management, internal auditors, and the independent auditors regarding the Financial Statements, including a discussion of quality, not just acceptability, of the Company's accounting principles, and Ernst & Young's judgment regarding these matters.

The Audit Committee discussed with the Company's internal auditors and independent auditors matters required to be discussed by SAS 61 (Codification of Statements on Auditing Standards, AU§ 380). The Audit Committee met with the internal auditors and independent auditors, with and without management present, to discuss the results of their examinations, their evaluations of the Company's internal controls, and the overall quality of the Company's financial reporting. The Audit Committee has also discussed with Ernst & Young matters required to be discussed by applicable auditing standards.

The Audit Committee has received the written disclosures and the letter from Ernst & Young required by applicable requirements of the Public Company Accounting Oversight Board regarding the independent accountant's communications with the Audit Committee concerning independence and has also considered the compatibility of non-audit services with Ernst & Young's independence. This information was also discussed with Ernst & Young.

Based on the review and discussions referred to above, the Audit Committee recommended to the Board of Directors at the February 28, 2013 meeting of the Board of Directors that the Financial Statements be included in the Company's Annual Report on Form 10-K for the year ended December 31, 2012 as filed with the Securities and Exchange Commission. The Board of Directors has approved this inclusion.

Submitted by:

AUDIT COMMITTEE, whose members are:

Michael J. Joyce, Chairman

Carolyn Corvi

James C. Diggs

Barbara S. Jeremiah

John R. Pipski

Louis J. Thomas



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### **OTHER BUSINESS**

The Company knows of no business that may be presented for consideration at the meeting other than the items indicated in the Notice of Annual Meeting. If other matters are properly presented at the meeting, the persons designated as proxies on your proxy card may vote at their discretion.

Following adjournment of the formal business meeting, Richard J. Harshman, Chairman, President and Chief Executive Officer, will address the meeting and will hold a general discussion period during which the stockholders will have an opportunity to ask questions about the Company and its business.

### **COMPENSATION COMMITTEE INTERLOCKS AND INSIDER PARTICIPATION**

No member of the Personnel and Compensation Committee is an officer or employee of the Company, and no member of the Committee has a current or prior relationship, and no officer who is a statutory insider of the Company has a relationship, to any other company, required to be described under the Securities and Exchange Commission rules relating to disclosure of executive compensation.

### **CERTAIN TRANSACTIONS**

The Board of Directors has adopted a written Statement of Policy with respect to Related Party Transactions (the Policy). The Policy applies to transactions or arrangements between the Company and a related person (namely directors, executive officers, and their immediate family members, and 5% stockholders) with a direct or indirect material interest in the transaction, including transactions requiring disclosure under Item 404(a) of Regulation S-K. Under the Policy, no related party transaction can occur unless it is approved or ratified by the Audit Committee or approved by the disinterested members of the Board of Directors. The Audit Committee is primarily responsible for approving and ratifying related party transactions, and in doing so, will consider all matters it deems appropriate, including the dollar value of the proposed transaction, the relative benefits to be obtained and obligations to be incurred by the Company, and whether the terms of the transaction are comparable to those available to third parties.

### **OTHER INFORMATION**

#### **ANNUAL REPORT ON FORM 10-K**

COPIES OF ATI'S ANNUAL REPORT ON FORM 10-K, WITHOUT EXHIBITS, CAN BE OBTAINED FREE OF CHARGE BY WRITTEN REQUEST TO THE CORPORATE SECRETARY, ALLEGHENY TECHNOLOGIES INCORPORATED, 1000 SIX PPG PLACE, PITTSBURGH, PENNSYLVANIA 15222-5479 OR (412) 394-2800.

#### **PROXY SOLICITATION**

The Company pays the cost of preparing, assembling and mailing this proxy-soliciting material. We will reimburse banks, brokers and other nominee holders for reasonable expenses they incur in sending these proxy materials to our beneficial stockholders whose stock is registered in the nominee's name.

The Company has engaged Georgeson Inc., 199 Water Street, 26th Floor, New York, New York 10038 to help solicit proxies from brokers, banks and other nominee holders of Common Stock at a cost of \$10,000 plus expenses. Our employees may also solicit proxies for no additional compensation.

On behalf of the Board of Directors:

Elliot S. Davis

*Corporate Secretary*

Dated: March 21, 2013

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**Electronic Voting Instructions**

**Available 24 hours a day, 7 days a week!**

Instead of mailing your proxy, you may choose one of the voting methods outlined below to vote your proxy.

VALIDATION DETAILS ARE LOCATED BELOW IN THE TITLE BAR.

**Proxies submitted by the Internet or telephone must be received by 11:59 p.m., Eastern Time, on May 1, 2013.**

**Vote by Internet**

Go to [www.envisionreports.com/ati](http://www.envisionreports.com/ati)

Or scan the QR code with your smartphone

Follow the steps outlined on the secure website

**Vote by telephone**

Call toll free 1-800-652-VOTE (8683) within the USA, US territories & Canada on a touch tone telephone

Follow the instructions provided by the recorded message

Using a **black ink** pen, mark your votes with an **X** as shown in this example. Please do not write outside the designated areas.

**X**

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q IF YOU HAVE NOT VOTED VIA THE INTERNET OR TELEPHONE, FOLD ALONG THE PERFORATION, DETACH AND RETURN THE BOTTOM PORTION IN THE ENCLOSED ENVELOPE. q

**A Proposals** The Board of Directors recommends a vote FOR all the nominees listed and FOR Proposals 2 and 3.



1. Election of Directors:

01 - Richard J. Harshman (Class ~~II~~2 - Carolyn Corvi (Class II)      03 - Barbara S. Jeremiah (Class ~~II~~4 - John D. Turner (Class II)

.. **Mark here to vote**      .. **Mark here to WITHHOLD** .. **For All EXCEPT** - To withhold authority to vote for any nominee(s), write the name(s) of such nominee(s) below.  
FOR all nominees      vote from all nominees

|   | For | Against | Abstain |   | For | Against | Abstain |
|---|-----|---------|---------|---|-----|---------|---------|
| 2. Advisory vote to approve the compensation of the Company's named executive officers. | ..  | ..      | ..      | 3. Ratification of the selection of Ernst & Young LLP as independent auditors for 2013. | ..  | ..      | ..      |

**B Non-Voting Items**

**Change of Address** Please print your new address below.

**Comments** Please print your comments below.

**Meeting Attendance**  
 Mark the box to the right if you plan to attend the Annual Meeting. ..

**C Authorized Signatures This section must be completed for your vote to be counted. Date and Sign Below**

Please sign EXACTLY as your name appears hereon. Joint owners should each sign. When signing as attorney, executor, administrator, trustee or guardian, or custodian, please give your full title as such.

Date (mm/dd/yyyy) Please print date below.

/ /

Signature 1 Please keep signature within the box.

Signature 2 Please keep signature within the box.

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**2013 Annual Meeting Admission Ticket**

**2013 Annual Meeting of**

**Allegheny Technologies Incorporated Stockholders**

**Thursday, May 2, 2013**

**11:00 a.m. Eastern Time**

**Fairway Ballroom,**

**The Ballantyne Hotel**

**10000 Ballantyne Commons Parkway**

**Charlotte, North Carolina 28277**

**Upon arrival, please present this admission ticket**

**and photo identification at the registration desk.**

**For the personal use of the stockholder named hereon - not transferable**

Dear Stockholder,

Enclosed or available on the Internet at <http://www.envisionreports.com/ati> are materials relating to the Allegheny Technologies Incorporated 2013 Annual Meeting of Stockholders. The Notice of the Meeting and Proxy Statement describe the formal business to be transacted at the meeting.

Your vote is important. Please vote your proxy promptly whether or not you expect to attend the meeting. You may vote by toll-free telephone, by Internet or by signing and returning the proxy card (below) by mail in the enclosed postage-paid envelope.

Elliot S. Davis

Corporate Secretary

**Important notice regarding the Internet availability of proxy materials for the Annual Meeting of Stockholders.**

The Proxy Statement and the 2012 Annual Report to Stockholders are available at: [www.envisionreports.com/ati](http://www.envisionreports.com/ati)

q **IF YOU HAVE NOT VOTED VIA THE INTERNET OR TELEPHONE, FOLD ALONG THE PERFORATION, DETACH AND RETURN THE BOTTOM PORTION IN THE ENCLOSED ENVELOPE.** q

**Proxy Allegheny Technologies Incorporated**

**Proxy for 2013 Annual Meeting**

**Solicited on Behalf of the Board of Directors of Allegheny Technologies Incorporated**

The undersigned hereby appoints Dale G. Reid, Elliot S. Davis and Marissa P. Earnest or any of them, each with power of substitution and revocation, proxies or proxy to vote all shares of Common Stock which the stockholder named herein is entitled to vote with all powers which the stockholder would possess if personally present, at the Annual Meeting of Stockholders of Allegheny Technologies Incorporated on May 2, 2013, and any adjournments or postponements thereof, upon the matters set forth on the reverse side of this card and, in their discretion, upon such other matters as may properly come before such meeting.

**STOCKHOLDERS MAY VOTE BY TOLL-FREE TELEPHONE OR THE INTERNET BY FOLLOWING THE INSTRUCTIONS ON THE REVERSE SIDE OR STOCKHOLDERS MAY VOTE BY COMPLETING, DATING AND SIGNING THIS PROXY CARD AND RETURNING IT PROMPTLY IN THE ENCLOSED POSTAGE-PAID ENVELOPE.**

**This proxy, when properly executed, will be voted as directed herein, but if you do not specify a vote, the proxies will vote FOR Items 1, 2 and 3, and in their discretion on other matters.**

**If you wish to use this card to vote your shares, please vote, date and sign on the reverse side.**

(Continued and to be marked, dated and signed, on the other side)

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**Electronic Voting Instructions**

**Available 24 hours a day, 7 days a week!**

Instead of mailing your proxy, you may choose one of the voting methods outlined below to vote your proxy.

VALIDATION DETAILS ARE LOCATED BELOW IN THE TITLE BAR.

**Proxies submitted by the Internet or telephone must be received by 11:59 p.m., Eastern Time, on April 26, 2013.**

**Vote by Internet**

Go to [www.envisionreports.com/ati](http://www.envisionreports.com/ati)

Or scan the QR code with your smartphone

Follow the steps outlined on the secure website

**Vote by telephone**

Call toll free 1-800-652-VOTE (8683) within the USA, US territories & Canada on a touch tone telephone

Follow the instructions provided by the recorded message

Using a **black ink** pen, mark your votes with an **X** as shown in this example. Please do not write outside the designated areas.

**X**



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q IF YOU HAVE NOT VOTED VIA THE INTERNET OR TELEPHONE, FOLD ALONG THE PERFORATION, DETACH AND RETURN THE BOTTOM PORTION IN THE ENCLOSED ENVELOPE. q

**A Proposals** The Board of Directors recommends a vote FOR all the nominees listed and FOR Proposals 2 and 3.



1. Election of Directors:

01 - Richard J. Harshman (Class ~~II~~2 - Carolyn Corvi (Class II)      03 - Barbara S. Jeremiah (Class ~~II~~4 - John D. Turner (Class II)

.. **Mark here to vote**      .. **Mark here to WITHHOLD** .. **For All EXCEPT** - To withhold authority to vote for any nominee(s), write the name(s) of such nominee(s) below.  
FOR all nominees      vote **From** all nominees

|   | For | Against | Abstain |   | For | Against | Abstain |
|---|-----|---------|---------|---|-----|---------|---------|
| 2. Advisory vote to approve the compensation of the Company's named executive officers. | ..  | ..      | ..      | 3. Ratification of the selection of Ernst & Young LLP as independent auditors for 2013. | ..  | ..      | ..      |

**B Non-Voting Items**

**Change of Address** Please print your new address below.

**Comments** Please print your comments below.

**Meeting Attendance**  
 Mark the box to the right if you plan to attend the Annual Meeting.      ..

**C Authorized Signatures This section must be completed for your vote to be counted. Date and Sign Below**

Please sign EXACTLY as your name appears hereon. Joint owners should each sign. When signing as attorney, executor, administrator, trustee or guardian, or custodian, please give your full title as such.

Date (mm/dd/yyyy) Please print date below.

Signature 1 Please keep signature within the box.

Signature 2 Please keep signature within the box.

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**Allegheny Ludlum Corporation Personal Retirement and 401(k) Savings Account Plan**  
**Allegheny Technologies Retirement Savings Plan**  
**The 401(k) Plan**  
**TDY Industries, Inc. 401(k) Profit Sharing Plan for Certain Employees of Metalworking Products**  
**ATI Precision Finishing, LLC Employees 401(k) and Profit Sharing Plan**  
**ATI Forgings and Castings Savings and Deferral Investment Plan**  
**ATI Ladish Co., Inc. Hourly Savings and Deferral Investment Plan**

As a Plan participant, you have the right to direct Mercer Trust Company, the Trustee of the above Plans, how to vote the shares of Allegheny Technologies Incorporated Common Stock that are allocated to your Plan account and shown on the attached voting instruction card. The Trustee will hold your instructions in complete confidence except as may be necessary to meet legal requirements.

You may vote by telephone, Internet or by completing, signing and returning voting instructions herein by mail. A postage-paid return envelope is enclosed.

The Trustee must receive your voting instructions by 11:59 p.m., Eastern Time, on April 26, 2013. If the Trustee does not receive your instructions by such date, the Trustee shall vote your shares as the Plan Administrator directs.

You will receive a separate set of proxy solicitation materials for any shares of Common Stock you own other than your Plan shares. **Your non-Plan shares must be voted separately from your Plan shares.**

**Important notice regarding the Internet availability of proxy materials for the Annual Meeting of Stockholders.**

The Proxy Statement and the 2012 Annual Report to Stockholders are available at: [www.envisionreports.com/ati](http://www.envisionreports.com/ati)

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**Voting Instruction Card for 2013 Annual Meeting**

**Allegheny Technologies Incorporated**

The undersigned hereby directs Mercer Trust Company, the Trustee of the above Plans, to vote the full number of shares of Common Stock allocated to the account of the undersigned under the Plans, at the Annual Meeting of Stockholders of Allegheny Technologies Incorporated on May 2, 2013 and any adjournments or postponements thereof, upon the matters set forth on the reverse of this card, and, in its discretion, upon such other matters as may properly come before such meeting.

**PLAN PARTICIPANTS MAY GIVE DIRECTIONS BY TOLL-FREE TELEPHONE OR INTERNET BY FOLLOWING THE INSTRUCTIONS ON THE REVERSE SIDE OR PARTICIPANTS MAY GIVE DIRECTIONS BY COMPLETING, DATING AND SIGNING THIS CARD AND RETURNING IT PROMPTLY IN THE ENCLOSED POSTAGE-PAID ENVELOPE.**

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**If you wish to use this card to vote your shares, please vote, date and sign on the reverse side.**