

REINSURANCE GROUP OF AMERICA INC
Form 10-Q
November 06, 2012
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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

x

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2012

OR

..

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934**

Commission File Number 1-11848

REINSURANCE GROUP OF AMERICA, INCORPORATED

(Exact name of Registrant as specified in its charter)

MISSOURI
(State or other jurisdiction)

43-1627032
(IRS employer

of incorporation or organization)

identification number)

1370 Timberlake Manor Parkway

Chesterfield, Missouri 63017

(Address of principal executive offices)

(636) 736-7000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

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Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

As of October 31, 2012, 73,853,716 shares of the registrant's common stock were outstanding.

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REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES

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Table of Contents**REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES****CONDENSED CONSOLIDATED BALANCE SHEETS****(Unaudited)**

| | September 30, 2012 | December 31, 2011 |
|--|---|----------------------|
| | (Dollars in thousands, except share data) | |
| Assets | | |
| Fixed maturity securities: | | |
| Available-for-sale at fair value (amortized cost of \$18,905,283 and \$14,182,880 at September 30, 2012 and December 31, 2011, respectively) | \$ 21,658,414 | \$ 16,200,950 |
| Mortgage loans on real estate (net of allowances of \$13,333 and \$11,793 at September 30, 2012 and December 31, 2011, respectively) | 2,256,881 | 991,731 |
| Policy loans | 1,243,498 | 1,260,400 |
| Funds withheld at interest | 5,608,640 | 5,410,424 |
| Short-term investments | 90,789 | 88,566 |
| Other invested assets | 1,236,616 | 1,012,541 |
| Total investments | 32,094,838 | 24,964,612 |
| Cash and cash equivalents | 1,603,730 | 962,870 |
| Accrued investment income | 250,048 | 144,334 |
| Premiums receivable and other reinsurance balances | 1,179,687 | 1,059,572 |
| Reinsurance ceded receivables | 623,954 | 626,194 |
| Deferred policy acquisition costs | 3,630,877 | 3,543,925 |
| Other assets | 540,879 | 332,466 |
| Total assets | \$ 39,924,013 | \$ 31,633,973 |
| Liabilities and Stockholders' Equity | | |
| Future policy benefits | \$ 11,093,483 | \$ 9,903,886 |
| Interest-sensitive contract liabilities | 13,254,859 | 8,394,468 |
| Other policy claims and benefits | 3,132,526 | 2,841,373 |
| Other reinsurance balances | 218,057 | 118,219 |
| Deferred income taxes | 1,806,186 | 1,679,834 |
| Other liabilities | 1,217,788 | 810,775 |
| Long-term debt | 1,815,111 | 1,414,688 |
| Collateral finance facility | 651,968 | 652,032 |
| Total liabilities | 33,189,978 | 25,815,275 |
| Commitments and contingent liabilities (See Note 8) | | |
| Stockholders' Equity: | | |
| Preferred stock (par value \$.01 per share; 10,000,000 shares authorized; no shares issued or outstanding) | -- | -- |
| Common stock (par value \$.01 per share; 140,000,000 shares authorized; shares issued: 79,137,758 at September 30, 2012 and December 31, 2011) | 791 | 791 |
| Additional paid-in-capital | 1,743,822 | 1,727,774 |
| Retained earnings | 3,154,317 | 2,818,429 |
| Treasury stock, at cost; 5,285,409 and 5,770,024 shares at September 30, 2012 and December 31, 2011, respectively | (316,542) | (346,449) |
| Accumulated other comprehensive income | 2,151,647 | 1,618,153 |
| Total stockholders' equity | 6,734,035 | 5,818,698 |
| Total liabilities and stockholders' equity | \$ 39,924,013 | \$ 31,633,973 |

See accompanying notes to condensed consolidated financial statements (unaudited).

Table of Contents**REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF INCOME****(Unaudited)**

| | Three months ended September 30, | | Nine months ended September 30, | |
|--|----------------------------------|--------------|---------------------------------|--------------|
| | 2012 | 2011 | 2012 | 2011 |
| (Dollars in thousands, except per share data) | | | | |
| Revenues: | | | | |
| Net premiums | \$ 1,912,746 | \$ 1,776,165 | \$ 5,726,889 | \$ 5,300,971 |
| Investment income, net of related expenses | 396,781 | 268,210 | 1,066,055 | 976,686 |
| Investment related gains (losses), net: | | | | |
| Other-than-temporary impairments on fixed maturity securities | (1,996) | (11,911) | (11,562) | (19,049) |
| Other-than-temporary impairments on fixed maturity securities transferred to (from) accumulated other comprehensive income | (559) | 3,089 | (7,618) | 3,381 |
| Other investment related gains (losses), net | 78,608 | (130,778) | 162,554 | 27,076 |
| Total investment related gains (losses), net | 76,053 | (139,600) | 143,374 | 11,408 |
| Other revenues | 63,501 | 90,132 | 181,491 | 192,254 |
| Total revenues | 2,449,081 | 1,994,907 | 7,117,809 | 6,481,319 |
| Benefits and Expenses: | | | | |
| Claims and other policy benefits | 1,662,625 | 1,514,765 | 4,868,220 | 4,504,227 |
| Interest credited | 130,341 | 35,251 | 285,080 | 237,510 |
| Policy acquisition costs and other insurance expenses | 318,106 | 164,372 | 961,679 | 785,138 |
| Other operating expenses | 103,786 | 94,029 | 319,425 | 297,340 |
| Interest expense | 29,749 | 27,025 | 76,431 | 77,412 |
| Collateral finance facility expense | 2,995 | 3,069 | 8,840 | 9,372 |
| Total benefits and expenses | 2,247,602 | 1,838,511 | 6,519,675 | 5,910,999 |
| Income before income taxes | 201,479 | 156,396 | 598,134 | 570,320 |
| Provision for income taxes | 57,004 | 21,794 | 189,230 | 162,854 |
| Net income | \$ 144,475 | \$ 134,602 | \$ 408,904 | \$ 407,466 |
| Earnings per share: | | | | |
| Basic earnings per share | \$ 1.96 | \$ 1.82 | \$ 5.55 | \$ 5.53 |
| Diluted earnings per share | \$ 1.95 | \$ 1.81 | \$ 5.52 | \$ 5.49 |
| Dividends declared per share | \$ 0.24 | \$ 0.18 | \$ 0.60 | \$ 0.42 |

See accompanying notes to condensed consolidated financial statements (unaudited).

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REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(in thousands)

(Unaudited)

| | Three months ended September 30, | | Nine months ended September 30, | |
|---|----------------------------------|-------------------|---------------------------------|-------------------|
| | 2012 | 2011 | 2012 | 2011 |
| Comprehensive income: | | | | |
| Net income | \$ 144,475 | \$ 134,602 | \$ 408,904 | \$ 407,466 |
| Other comprehensive income, net of income tax: | | | | |
| Change in foreign currency translation adjustments | 36,248 | (101,842) | 43,463 | (65,948) |
| Change in net unrealized gain on investments | 315,501 | 354,709 | 483,242 | 470,473 |
| Change in other-than-temporary impairment losses on fixed maturity securities | 364 | (2,008) | 4,952 | (2,198) |
| Changes in pension and other postretirement plan adjustments | 336 | 708 | 1,837 | 1,280 |
| Total other comprehensive income | 352,449 | 251,567 | 533,494 | 403,607 |
| Total comprehensive income, net of income tax | \$ 496,924 | \$ 386,169 | \$ 942,398 | \$ 811,073 |

See accompanying notes to condensed consolidated financial statements.

Table of Contents**REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS****(Unaudited)**

| | Nine months ended September 30, | |
|--|---------------------------------|-------------|
| | 2012 | 2011 |
| | (Dollars in thousands) | |
| Cash Flows from Operating Activities: | | |
| Net income | \$ 408,904 | \$ 407,466 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Change in operating assets and liabilities: | | |
| Accrued investment income | (60,684) | (64,464) |
| Premiums receivable and other reinsurance balances | (102,447) | (86,339) |
| Deferred policy acquisition costs | (70,107) | (60,792) |
| Reinsurance ceded receivable balances | 2,240 | 42,409 |
| Future policy benefits, other policy claims and benefits, and other reinsurance balances | 1,406,844 | 669,174 |
| Deferred income taxes | (99,200) | 58,207 |
| Other assets and other liabilities, net | 225,749 | (46,320) |
| Amortization of net investment premiums, discounts and other | (61,644) | (100,328) |
| Investment related gains, net | (143,374) | (11,408) |
| Gain on repurchase of collateral finance facility securities | -- | (55,840) |
| Excess tax benefits from share-based payment arrangement | 262 | (4,418) |
| Other, net | 22,533 | 86,630 |
| Net cash provided by operating activities | 1,529,076 | 833,977 |
| Cash Flows from Investing Activities: | | |
| Sales of fixed maturity securities available-for-sale | 3,970,569 | 2,338,405 |
| Maturities of fixed maturity securities available-for-sale | 122,405 | 195,582 |
| Purchases of fixed maturity securities available-for-sale | (4,660,131) | (3,104,714) |
| Cash invested in mortgage loans | (350,823) | (117,697) |
| Cash invested in policy loans | (8,032) | (8,928) |
| Cash invested in funds withheld at interest | (81,602) | (23,784) |
| Principal payments on mortgage loans on real estate | 85,921 | 60,764 |
| Principal payments on policy loans | 24,934 | 8,456 |
| Change in short-term investments and other invested assets | (129,874) | (86,895) |
| Net cash used in investing activities | (1,026,633) | (738,811) |
| Cash Flows from Financing Activities: | | |
| Dividends to stockholders | (44,220) | (31,039) |
| Repurchase of collateral finance facility securities | -- | (111,831) |
| Proceeds from long-term debt issuance | 400,000 | 397,788 |
| Debt issuance costs | (6,255) | (3,400) |
| Proceeds from redemption and remarketing of trust preferred securities | -- | 154,588 |
| Maturity of trust preferred securities | -- | (159,473) |
| Purchases of treasury stock | (6,924) | (380,345) |
| Excess tax benefits from share-based payment arrangement | (262) | 4,418 |
| Exercise of stock options, net | 4,096 | 8,680 |
| Change in cash collateral for derivative positions | (62,896) | 163,250 |
| Deposits on universal life and other investment type policies and contracts | 89,458 | 328,903 |
| Withdrawals on universal life and other investment type policies and contracts | (249,190) | (119,180) |
| Net cash provided by financing activities | 123,807 | 252,359 |
| Effect of exchange rate changes on cash | 14,610 | (8,535) |
| Change in cash and cash equivalents | 640,860 | 338,990 |

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| | | |
|--|--------------|------------|
| Cash and cash equivalents, beginning of period | 962,870 | 463,661 |
| Cash and cash equivalents, end of period | \$ 1,603,730 | \$ 802,651 |

Supplementary information:

| | | |
|--|-----------|------------|
| Cash paid for interest | \$ 76,514 | \$ 57,821 |
| Cash paid for income taxes, net of refunds | \$ 81,391 | \$ 110,075 |

Non-cash supplementary information - See Note 4 - Investments

See accompanying notes to condensed consolidated financial statements (unaudited).

Table of Contents**REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES****Notes to Condensed Consolidated Financial Statements****(Unaudited)****1. Organization and Basis of Presentation**

Reinsurance Group of America, Incorporated (RGA) is an insurance holding company that was formed on December 31, 1992. The accompanying unaudited condensed consolidated financial statements of RGA and its subsidiaries (collectively, the Company) have been prepared in conformity with accounting principles generally accepted in the United States of America for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. In the opinion of management, all adjustments, consisting of normal recurring accruals, considered necessary for a fair presentation have been included. Results for the three and nine months ended September 30, 2012 are not necessarily indicative of the results that may be expected for the year ending December 31, 2012. There were no subsequent events that would require disclosure or adjustments to the accompanying condensed consolidated financial statements through the date the financial statements were issued. These unaudited condensed consolidated financial statements include the accounts of RGA and its subsidiaries, all intercompany accounts and transactions have been eliminated. The December 31, 2011 consolidated balance sheet data was derived from the Company's 2011 Annual Report on Form 10-K (2011 Annual Report) filed with the Securities and Exchange Commission (SEC) on February 29, 2012 and the revised 2011 consolidated financial statements and notes thereto included in the Company's 2012 Current Report on Form 8-K (DAC Current Report) filed with the SEC on July 13, 2012. Therefore, these interim condensed consolidated financial statements should be read in conjunction with the consolidated financial statements of the Company included in the DAC Current Report.

In October 2010, the Financial Accounting Standards Board (FASB) amended the general accounting principles for *Financial Services Insurance* as it relates to accounting for costs associated with acquiring or renewing insurance contracts. This amendment clarified that only those costs that result directly from and are essential to the contract transaction and that would not have been incurred had the contract transaction not occurred can be capitalized. It also defined acquisitions costs as costs that are related directly to the successful acquisition of new or renewal insurance contracts.

The Company filed the DAC Current Report in response to its adoption of the amendment described above on January 1, 2012 on a retrospective basis. The DAC Current Report reflects the impact of the adoption of this amendment on the Company's previously filed financial statements and other disclosures included in the 2011 Annual Report, including that (i) only costs related directly to the successful acquisition of new or renewal contracts can be capitalized as deferred acquisition costs and (ii) all other acquisition-related costs must be expensed as incurred. In connection therewith, the Company adjusted the presentation of certain prior-period information to conform to the new accounting principle. The Company believes retrospective adoption provides the most comparable and useful financial information for financial statement users. Likewise, the financial statements and notes thereto presented in this Quarterly Report on Form 10-Q have been adjusted to reflect the retrospective adoption of this accounting principle.

The following tables present the effects of the retrospective adoption of the new accounting principle on the Company's previously reported condensed consolidated statement of income and condensed consolidated statement of cash flows for the three and nine months ended September 30, 2011 (in thousands, except share amounts):

| | As Reported | Three months ended September 30, 2011 Adjustments | As Amended |
|---|-------------|--|------------|
| Benefits and Expenses: | | | |
| Policy acquisition costs and other insurance expenses | \$ 149,228 | \$ 15,144 | \$ 164,372 |
| Income before income taxes | 171,540 | (15,144) | 156,396 |
| Provision for income taxes | 24,155 | (2,361) | 21,794 |
| Net income | \$ 147,385 | \$ (12,783) | \$ 134,602 |

Earnings per share:

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| | | | |
|----------------------------|---------|-----------|---------|
| Basic earnings per share | \$ 2.00 | \$ (0.18) | \$ 1.82 |
| Diluted earnings per share | \$ 1.98 | \$ (0.17) | \$ 1.81 |

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| | As Reported | Nine months ended September 30, 2011 Adjustments | As Amended |
|---|-------------|---|------------|
| Benefits and Expenses: | | | |
| Policy acquisition costs and other insurance expenses | \$ 741,663 | \$ 43,475 | \$ 785,138 |
| Income before income taxes | 613,795 | (43,475) | 570,320 |
| Provision for income taxes | 172,706 | (9,852) | 162,854 |
| Net income | \$ 441,089 | \$ (33,623) | \$ 407,466 |

Earnings per share:

| | | | |
|----------------------------|---------|-----------|---------|
| Basic earnings per share | \$ 5.99 | \$ (0.46) | \$ 5.53 |
| Diluted earnings per share | \$ 5.94 | \$ (0.45) | \$ 5.49 |

| | As Reported | Nine months ended September 30, 2011 Adjustments | As Amended |
|--|-------------|---|------------|
| Cash Flows from Operating Activities: | | | |
| Net Income | \$ 441,089 | \$ (33,623) | \$ 407,466 |
| Change in operating assets and liabilities | | | |
| Deferred policy acquisition costs | (104,267) | 43,475 | (60,792) |
| Deferred income taxes | 68,059 | (9,852) | 58,207 |

2. Earnings Per Share

The following table sets forth the computation of basic and diluted earnings per share on net income (in thousands, except per share information):

| | Three months ended September 30, 2012 | Three months ended September 30, 2011 | Nine months ended September 30, 2012 | Nine months ended September 30, 2011 |
|---|--|--|---|---|
| Earnings: | | | | |
| Net income (numerator for basic and diluted calculations) | \$ 144,475 | \$ 134,602 | \$ 408,904 | \$ 407,466 |
| Shares: | | | | |
| Weighted average outstanding shares (denominator for basic calculation) | 73,776 | 73,856 | 73,690 | 73,680 |
| Equivalent shares from outstanding stock options ⁽¹⁾ | 362 | 398 | 388 | 527 |
| Denominator for diluted calculation | 74,138 | 74,254 | 74,078 | 74,207 |
| Earnings per share: | | | | |
| Basic | \$ 1.96 | \$ 1.82 | \$ 5.55 | \$ 5.53 |
| Diluted | \$ 1.95 | \$ 1.81 | \$ 5.52 | \$ 5.49 |

(1) Year-to-date amounts are the weighted average of the individual quarterly amounts.

The calculation of common equivalent shares does not include the impact of options having a strike or conversion price that exceeds the average stock price for the earnings period, as the result would be antidilutive. The calculation of common equivalent shares also excludes the impact of outstanding performance contingent shares, as the conditions necessary for their issuance have not been satisfied as of the end of the reporting period. For the three months ended September 30, 2012, approximately 0.7 million stock options and approximately 0.7 million performance contingent shares were excluded from the calculation. For the three months ended September 30, 2011, approximately 1.1 million stock options and approximately 0.8 million performance contingent shares were excluded from the calculation.

Table of Contents**3. Accumulated Other Comprehensive Income**

The balance of and changes in each component of accumulated other comprehensive income (AOCI) for the nine months ended September 30, 2012 and 2011 are as follows (dollars in thousands):

| | Accumulated Other Comprehensive Income (Loss), Net of Income Tax | | | |
|---------------------------------------|--|----------------------------|-------------------------------|--------------|
| | Accumulated Currency | Unrealized Appreciation | Pension and Postretirement | Total |
| | Translation Adjustments | of Securities | Benefits | |
| Balance, December 31, 2011 | \$ 229,795 | \$ 1,419,318 | \$ (30,960) | \$ 1,618,153 |
| Change in component during the period | 43,463 | 488,194 | 1,837 | 533,494 |
| Balance, September 30, 2012 | \$ 273,258 | \$ 1,907,512 | \$ (29,123) | \$ 2,151,647 |

| | Accumulated Other Comprehensive Income (Loss), Net of Income Tax | | | |
|---------------------------------------|--|----------------------------|-------------------------------|--------------|
| | Accumulated Currency | Unrealized Appreciation | Pension and Postretirement | Total |
| | Translation Adjustments | of Securities | Benefits | |
| Balance, December 31, 2010 | \$ 255,295 | \$ 651,449 | \$ (14,560) | \$ 892,184 |
| Change in component during the period | (65,948) | 468,275 | 1,280 | 403,607 |
| Balance, September 30, 2011 | \$ 189,347 | \$ 1,119,724 | \$ (13,280) | \$ 1,295,791 |

4. Investments

All investments held by the Company are monitored for conformance to the qualitative and quantitative limits prescribed by the applicable jurisdiction's insurance laws and regulations. In addition, the operating companies' boards of directors periodically review their respective investment portfolios. The Company's investment strategy is to maintain a predominantly investment-grade, fixed maturity securities portfolio, which will provide adequate liquidity for expected reinsurance obligations and maximize total return through prudent asset management. The Company's asset/liability duration matching differs between operating companies. Based on Canadian reserve requirements, the Canadian liabilities are matched with long-duration Canadian assets. The duration of the Canadian portfolio exceeds twenty years, however, the average duration for all portfolios, when consolidated, ranges between eight and ten years.

Investment Income, Net of Related Expenses

Major categories of investment income, net of related expenses consist of the following (dollars in thousands):

| | Three months ended | | Nine months ended | |
|--|-----------------------|------------|-----------------------|------------|
| | September 30, 2012 | 2011 | September 30, 2012 | 2011 |
| Fixed maturity securities available-for-sale | \$ 221,212 | \$ 190,990 | \$ 633,110 | \$ 566,581 |
| Mortgage loans on real estate | 26,938 | 14,474 | 67,258 | 41,801 |
| Policy loans | 16,519 | 16,454 | 49,637 | 49,549 |
| Funds withheld at interest | 127,855 | 41,267 | 305,861 | 306,028 |
| Short-term investments | 960 | 393 | 3,027 | 2,201 |
| Other invested assets | 13,117 | 11,470 | 35,803 | 31,680 |
| Investment revenue | 406,601 | 275,048 | 1,094,696 | 997,840 |
| Investment expense | (9,820) | (6,838) | (28,641) | (21,154) |

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| | | | | |
|--|------------|------------|--------------|------------|
| Investment income, net of related expenses | \$ 396,781 | \$ 268,210 | \$ 1,066,055 | \$ 976,686 |
|--|------------|------------|--------------|------------|

Table of Contents*Investment Related Gains (Losses), Net*

Investment related gains (losses), net, consist of the following (dollars in thousands):

| | Three months ended September 30, | | Nine months ended September 30, | |
|---|----------------------------------|--------------|---------------------------------|-------------|
| | 2012 | 2011 | 2012 | 2011 |
| Fixed maturity and equity securities available for sale: | | | | |
| Other-than-temporary impairment losses on fixed maturities | \$ (1,996) | \$ (11,911) | \$ (11,562) | \$ (19,049) |
| Portion of loss recognized in accumulated other comprehensive income (before taxes) | (559) | 3,089 | (7,618) | 3,381 |
| Net other-than-temporary impairment losses on fixed maturities recognized in earnings | (2,555) | (8,822) | (19,180) | (15,668) |
| Impairment losses on equity securities | -- | -- | (3,025) | (3,680) |
| Gain on investment activity | 53,173 | 34,840 | 102,078 | 92,423 |
| Loss on investment activity | (6,668) | (7,182) | (23,090) | (20,749) |
| Other impairment losses and change in mortgage loan provision | (10,301) | (2,370) | (14,382) | (4,980) |
| Derivatives and other, net | 42,404 | (156,066) | 100,973 | (35,938) |
| Total investment related gains (losses), net | \$ 76,053 | \$ (139,600) | \$ 143,374 | \$ 11,408 |

The net other-than-temporary impairment losses on fixed maturity securities recognized in earnings of \$19.2 million and \$15.7 million in the first nine months of 2012 and 2011, respectively, are primarily due to a decline in value of structured securities with exposure to commercial mortgages and general credit deterioration in select corporate and foreign securities. The gain on investment activity increased primarily due to repositioning of securities for duration matching during the third quarter of 2012. The increase in other impairment losses was primarily due to \$7.5 million of impairments in the limited partnership asset class in the third quarter of 2012. The volatility in derivatives and other for the three and nine months ended September 30, 2012 is primarily due to changes in the fair value of embedded derivative liabilities associated with modified coinsurance and funds withheld treaties and guaranteed minimum benefit riders.

During the three months ended September 30, 2012 and 2011, the Company sold fixed maturity and equity securities with fair values of \$220.5 million and \$57.2 million at losses of \$6.7 million and \$7.2 million, respectively. During the nine months ended September 30, 2012 and 2011, the Company sold fixed maturity and equity securities with fair values of \$622.1 million and \$388.9 million at losses of \$23.1 million and \$20.7 million, respectively. The Company generally does not engage in short-term buying and selling of securities.

Other-Than-Temporary Impairments

As discussed in Note 2 Summary of Significant Accounting Policies of the DAC Current Report, a portion of certain other-than-temporary impairment (OTTI) losses on fixed maturity securities are recognized in AOCI. For these securities the net amount recognized in earnings (credit loss impairments) represents the difference between the amortized cost of the security and the net present value of its projected future cash flows discounted at the effective interest rate implicit in the debt security prior to impairment. Any remaining difference between the fair value and amortized cost is recognized in AOCI. The following table sets forth the amount of pre-tax credit loss impairments on fixed maturity securities held by the Company as of the dates indicated, for which a portion of the OTTI loss was recognized in AOCI, and the corresponding changes in such amounts (dollars in thousands):

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| | Three months ended September 30, | |
|---|----------------------------------|-----------|
| | 2012 | 2011 |
| Balance, beginning of period | \$ 45,903 | \$ 52,484 |
| Initial impairments - credit loss OTTI recognized on securities not previously impaired | -- | 5,259 |
| Additional impairments - credit loss OTTI recognized on securities previously impaired | 1,306 | 2,432 |
| Credit loss OTTI previously recognized on securities impaired to fair value during the period | (2,622) | -- |
| Credit loss OTTI previously recognized on securities which matured, paid down, prepaid or were sold during the period | (20,725) | (752) |
| Balance, end of period | \$ 23,862 | \$ 59,423 |

| | Nine months ended September 30, | |
|---|---------------------------------|-----------|
| | 2012 | 2011 |
| Balance, beginning of period | \$ 63,947 | \$ 47,291 |
| Initial impairments - credit loss OTTI recognized on securities not previously impaired | 1,962 | 6,731 |
| Additional impairments - credit loss OTTI recognized on securities previously impaired | 10,187 | 6,871 |
| Credit loss OTTI previously recognized on securities impaired to fair value during the period | (22,291) | -- |
| Credit loss OTTI previously recognized on securities which matured, paid down, prepaid or were sold during the period | (29,943) | (1,470) |
| Balance, end of period | \$ 23,862 | \$ 59,423 |

Fixed Maturity and Equity Securities Available-for-Sale

The following tables provide information relating to investments in fixed maturity and equity securities by sector as of September 30, 2012 and December 31, 2011 (dollars in thousands):

| September 30, 2012: | Amortized Cost | Unrealized Gains | Unrealized Losses | Estimated Fair Value | % of Total | Other-than- |
|--|----------------|------------------|-------------------|----------------------|------------|-------------------------------|
| | | | | | | temporary impairments in AOCI |
| Available-for-sale: | | | | | | |
| Corporate securities | \$ 10,885,071 | \$ 1,059,275 | \$ 44,624 | \$ 11,899,722 | 55.0 % | \$ -- |
| Canadian and Canadian provincial governments | 2,653,761 | 1,438,124 | 2 | 4,091,883 | 18.9 | -- |
| Residential mortgage-backed securities | 980,655 | 80,614 | 5,461 | 1,055,808 | 4.9 | (477) |
| Asset-backed securities | 588,851 | 18,050 | 34,201 | 572,700 | 2.6 | (2,295) |
| Commercial mortgage-backed securities | 1,663,493 | 137,153 | 60,255 | 1,740,391 | 8.0 | (6,111) |
| U.S. government and agencies | 251,417 | 33,458 | 18 | 284,857 | 1.3 | -- |
| State and political subdivisions | 254,845 | 38,784 | 6,212 | 287,417 | 1.3 | -- |
| Other foreign government, supranational and foreign government-sponsored enterprises | 1,627,190 | 100,539 | 2,093 | 1,725,636 | 8.0 | -- |
| Total fixed maturity securities | \$ 18,905,283 | \$ 2,905,997 | \$ 152,866 | \$ 21,658,414 | 100.0 % | \$ (8,883) |
| Non-redeemable preferred stock | \$ 69,182 | \$ 6,332 | \$ 834 | \$ 74,680 | 35.7 % | |
| Other equity securities | 133,037 | 1,555 | - | 134,592 | 64.3 | |
| Total equity securities | \$ 202,219 | \$ 7,887 | \$ 834 | \$ 209,272 | 100.0 % | |

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| December 31, 2011: | Amortized Cost | Unrealized Gains | Unrealized Losses | Estimated Fair Value | % of Total | Other-than- temporary impairments in AOCI |
|--|----------------------|---------------------|----------------------|-------------------------|----------------|--|
| Available-for-sale: | | | | | | |
| Corporate securities | \$ 6,931,958 | \$ 654,519 | \$ 125,371 | \$ 7,461,106 | 46.0 % | \$ -- |
| Canadian and Canadian provincial governments | 2,507,802 | 1,362,160 | 29 | 3,869,933 | 23.9 | -- |
| Residential mortgage-backed securities | 1,167,265 | 76,393 | 16,424 | 1,227,234 | 7.6 | (1,042) |
| Asset-backed securities | 443,974 | 11,692 | 53,675 | 401,991 | 2.5 | (5,256) |
| Commercial mortgage-backed securities | 1,233,958 | 87,750 | 79,489 | 1,242,219 | 7.7 | (12,225) |
| U.S. government and agencies | 341,087 | 32,976 | 61 | 374,002 | 2.3 | -- |
| State and political subdivisions | 184,308 | 24,419 | 3,341 | 205,386 | 1.3 | -- |
| Other foreign government, supranational and foreign government-sponsored enterprises | 1,372,528 | 50,127 | 3,576 | 1,419,079 | 8.7 | -- |
| Total fixed maturity securities | \$ 14,182,880 | \$ 2,300,036 | \$ 281,966 | \$ 16,200,950 | 100.0 % | \$ (18,523) |
| Non-redeemable preferred stock | \$ 82,488 | \$ 4,677 | \$ 8,982 | \$ 78,183 | 68.6 % | |
| Other equity securities | 35,352 | 1,903 | 1,538 | 35,717 | 31.4 | |
| Total equity securities | \$ 117,840 | \$ 6,580 | \$ 10,520 | \$ 113,900 | 100.0 % | |

The Company enters into various collateral arrangements that require both the pledging and acceptance of fixed maturity securities as collateral, which are excluded from the tables above. The Company pledged fixed maturity securities as collateral to derivative and reinsurance counterparties with an amortized cost of \$32.0 million and \$29.0 million, and an estimated fair value of \$37.2 million and \$32.6 million, as of September 30, 2012 and December 31, 2011 respectively, which are included in other invested assets in the condensed consolidated balance sheets.

The Company received fixed maturity securities as collateral from derivative and reinsurance counterparties with an estimated fair value of \$95.3 million and \$1.0 million, as of September 30, 2012 and December 31, 2011, respectively. The collateral is held in separate custodial accounts and is not recorded on the Company's condensed consolidated balance sheets. Subject to certain constraints, the Company is permitted by contract to sell or re-pledge this collateral; however, as of September 30, 2012 and December 31, 2011, none of the collateral had been sold or re-pledged.

The Company participates in a securities borrowing program whereby securities, which are not reflected on the Company's condensed consolidated balance sheets, are borrowed from a third party. The Company is required to maintain a minimum of 100% of the market value of the borrowed securities as collateral. The Company had borrowed securities with an amortized cost and an estimated fair value of \$237.5 million and \$150.0 million as of September 30, 2012 and December 31, 2011, respectively. The borrowed securities are used to provide collateral under an affiliated reinsurance transaction.

As of September 30, 2012, the Company held securities with a fair value of \$1,261.0 million that were issued by the Canadian province of Ontario and \$1,187.2 million that were issued by an entity that is guaranteed by the Canadian province of Quebec, both of which exceeded 10% of total stockholders' equity. As of December 31, 2011, the Company held securities with a fair value of \$1,171.2 million that were issued by the Canadian province of Ontario and \$1,107.7 million that were issued by an entity that is guaranteed by the Canadian province of Quebec, both of which exceeded 10% of total stockholders' equity.

The amortized cost and estimated fair value of fixed maturity securities available-for-sale at September 30, 2012 are shown by contractual maturity in the table below. Actual maturities can differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. At September 30, 2012, the contractual maturities of investments in fixed maturity securities were as follows (dollars in thousands):

| Available-for-sale: | Amortized Cost | Fair Value |
|---------------------|-------------------|---------------|
| | | |

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| | | | | |
|---------------------------------------|----|------------|----|------------|
| Due in one year or less | \$ | 247,507 | \$ | 251,672 |
| Due after one year through five years | | 3,767,244 | | 3,950,306 |
| Due after five year through ten years | | 6,172,841 | | 6,757,674 |
| Due after ten years | | 5,484,692 | | 7,329,863 |
| Asset and mortgage-backed securities | | 3,232,999 | | 3,368,899 |
| Total | \$ | 18,905,283 | \$ | 21,658,414 |

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The tables below show the major industry types of the Company's corporate fixed maturity holdings as of September 30, 2012 and December 31, 2011 (dollars in thousands):

| September 30, 2012: | | Estimated | |
|----------------------------|----------------------|----------------------|----------------|
| | Amortized Cost | Fair Value | % of Total |
| Finance | \$ 3,551,382 | \$ 3,802,951 | 32.0 % |
| Industrial | 5,583,541 | 6,146,069 | 51.6 |
| Utility | 1,715,512 | 1,914,809 | 16.1 |
| Other | 34,636 | 35,893 | 0.3 |
| Total | \$ 10,885,071 | \$ 11,899,722 | 100.0 % |

| December 31, 2011: | | Estimated | |
|---------------------------|---------------------|---------------------|----------------|
| | Amortized Cost | Fair Value | % of Total |
| Finance | \$ 2,411,175 | \$ 2,442,149 | 32.7 % |
| Industrial | 3,402,099 | 3,760,187 | 50.4 |
| Utility | 1,115,384 | 1,255,090 | 16.9 |
| Other | 3,300 | 3,680 | - |
| Total | \$ 6,931,958 | \$ 7,461,106 | 100.0 % |

The creditworthiness of Greece, Ireland, Italy, Portugal and Spain, commonly referred to as Europe's peripheral region, is under ongoing stress and uncertainty due to high debt levels and economic weakness. The Company did not have exposure to sovereign fixed maturity securities, which includes global government agencies, from Europe's peripheral region as of September 30, 2012 and December 31, 2011. In addition, the Company did not purchase or sell credit protection, through credit default swaps, referenced to sovereign entities of Europe's peripheral region. The tables below show the Company's exposure to sovereign fixed maturity securities originated in countries other than Europe's peripheral region, included in Other foreign government, supranational and foreign government-sponsored enterprises, as of September 30, 2012 and December 31, 2011 (dollars in thousands):

| September 30, 2012: | | Estimated | |
|----------------------------|---------------------|---------------------|----------------|
| | Amortized Cost | Fair Value | % of Total |
| Australia | \$ 454,131 | \$ 470,628 | 33.3 % |
| Japan | 221,977 | 228,478 | 16.2 |
| United Kingdom | 129,960 | 140,478 | 10.0 |
| Cayman Islands | 69,333 | 76,661 | 5.4 |
| South Africa | 63,037 | 67,240 | 4.8 |
| New Zealand | 54,077 | 54,716 | 3.9 |
| Germany | 42,360 | 45,229 | 3.2 |
| South Korea | 41,396 | 44,619 | 3.2 |
| France | 38,694 | 41,945 | 3.0 |
| Other | 215,586 | 240,896 | 17.0 |
| Total | \$ 1,330,551 | \$ 1,410,890 | 100.0 % |

| December 31, 2011: | | Estimated | |
|---------------------------|----------------|------------|------------|
| | Amortized Cost | Fair Value | % of Total |
| Australia | \$ 437,713 | \$ 446,694 | 39.1 % |
| Japan | 214,994 | 219,276 | 19.2 |
| United Kingdom | 118,618 | 130,106 | 11.4 |

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| | | | |
|--------------|---------------------|---------------------|----------------|
| Germany | 72,926 | 75,741 | 6.6 |
| New Zealand | 51,547 | 51,544 | 4.5 |
| South Africa | 37,624 | 38,528 | 3.4 |
| South Korea | 30,592 | 32,025 | 2.8 |
| Other | 139,927 | 148,792 | 13.0 |
| Total | \$ 1,103,941 | \$ 1,142,706 | 100.0 % |

The tables below show the Company's exposure to non-sovereign fixed maturity and equity securities, based on the security's country of issuance, from Europe's peripheral region as of September 30, 2012 and December 31, 2011 (dollars in thousands):

Table of Contents**September 30, 2012:**

| | Amortized Cost | Estimated Fair Value | % of Total |
|--------------------------------|----------------|----------------------|------------|
| Financial institutions: | | | |
| Ireland | \$ 3,592 | \$ 4,057 | 4.4 % |
| Spain | 23,347 | 23,215 | 25.0 |
| Total financial institutions | 26,939 | 27,272 | 29.4 |
| Other: | | | |
| Ireland | 26,346 | 27,528 | 29.7 |
| Italy | 6,393 | 6,394 | 6.9 |
| Spain | 31,694 | 31,525 | 34.0 |
| Total other | 64,433 | 65,447 | 70.6 |
| Total | \$ 91,372 | \$ 92,719 | 100.0 % |

December 31, 2011:

| | Amortized Cost | Estimated Fair Value | % of Total |
|--------------------------------|----------------|----------------------|------------|
| Financial institutions: | | | |
| Ireland | \$ 4,084 | \$ 4,397 | 5.9 % |
| Spain | 25,565 | 20,378 | 27.6 |
| Total financial institutions | 29,649 | 24,775 | 33.5 |
| Other: | | | |
| Ireland | 12,474 | 13,149 | 17.8 |
| Italy | 2,898 | 2,808 | 3.8 |
| Spain | 34,459 | 33,137 | 44.9 |
| Total other | 49,831 | 49,094 | 66.5 |
| Total | \$ 79,480 | \$ 73,869 | 100.0 % |

Unrealized Losses for Fixed Maturity and Equity Securities Available-for-Sale

The following table presents the total gross unrealized losses for the 618 and 940 fixed maturity and equity securities as of September 30, 2012 and December 31, 2011, respectively, where the estimated fair value had declined and remained below amortized cost by the indicated amount (dollars in thousands):

| | September 30, 2012 | | December 31, 2011 | |
|---------------------------------------|-------------------------|------------|-------------------------|------------|
| | Gross Unrealized Losses | % of Total | Gross Unrealized Losses | % of Total |
| Less than 20% | \$ 55,930 | 36.4 % | \$ 131,155 | 44.8 % |
| 20% or more for less than six months | 509 | 0.3 | 51,503 | 17.6 |
| 20% or more for six months or greater | 97,261 | 63.3 | 109,828 | 37.6 |
| Total | \$ 153,700 | 100.0 % | \$ 292,486 | 100.0 % |

As of September 30, 2012 and December 31, 2011, respectively, 52.8% and 65.3% of these gross unrealized losses were associated with investment grade securities. The unrealized losses on these securities decreased primarily due to a decline in interest rates since December 31,

2011.

The Company's determination of whether a decline in value is other-than-temporary includes analysis of the underlying credit and the extent and duration of a decline in value. The Company's credit analysis of an investment includes determining whether the issuer is current on its contractual payments, evaluating whether it is probable that the Company will be able to collect all amounts due according to the contractual terms of the security and analyzing the overall ability of the Company to recover the amortized cost of the investment. The Company continues to consider valuation declines as a potential indicator of credit deterioration. The Company believes that due to fluctuating market conditions and an extended period of economic uncertainty, the extent and duration of a decline in value have become less indicative of when there has been credit deterioration with respect to a fixed maturity security since it may not have an impact on the ability of the issuer to service all scheduled payments and the Company's evaluation of the recoverability of all contractual cash flows or the ability to recover an amount at least equal to amortized cost. In the Company's impairment review process, the duration and severity of an unrealized loss position for equity securities are given greater weight and consideration given the lack of contractual cash flows or deferability features.

The following tables present the estimated fair values and gross unrealized losses, including other-than-temporary impairment losses reported in AOCI, for 618 and 940 fixed maturity and equity securities that have estimated fair values below amortized cost as of September 30, 2012 and December 31, 2011, respectively (dollars in thousands). These investments are presented by class and grade of security, as well as the length of time the related market value has remained below amortized cost.

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| September 30, 2012: | Less than 12 months | | 12 months or greater | | Total | |
|--|----------------------|-------------------------|----------------------|-------------------------|----------------------|-------------------------|
| | Estimated Fair Value | Gross Unrealized Losses | Estimated Fair Value | Gross Unrealized Losses | Estimated Fair Value | Gross Unrealized Losses |
| Investment grade securities: | | | | | | |
| Corporate securities | \$ 436,908 | \$ 7,947 | \$ 168,366 | \$ 26,006 | \$ 605,274 | \$ 33,953 |
| Canadian and Canadian provincial governments | 589 | 2 | -- | -- | 589 | 2 |
| Residential mortgage-backed securities: | | | | | | |
| Asset-backed securities | 21,365 | 113 | 21,236 | 4,763 | 42,601 | 4,876 |
| Commercial mortgage-backed securities | 55,260 | 1,286 | 101,691 | 20,960 | 156,951 | 22,246 |
| U.S. government and agencies | 117,736 | 1,350 | 40,110 | 9,546 | 157,846 | 10,896 |
| State and political subdivisions | 6,715 | 18 | -- | -- | 6,715 | 18 |
| Other foreign government, supranational and foreign government-sponsored enterprises | 2,885 | 1,272 | 18,409 | 4,940 | 21,294 | 6,212 |
| | 53,671 | 1,068 | 16,589 | 1,025 | 70,260 | 2,093 |
| Total investment grade securities | 695,129 | 13,056 | 366,401 | 67,240 | 1,061,530 | 80,296 |
| Non-investment grade securities: | | | | | | |
| Corporate securities | 133,893 | 4,330 | 63,817 | 6,341 | 197,710 | 10,671 |
| Residential mortgage-backed securities | 7,774 | 55 | 4,304 | 530 | 12,078 | 585 |
| Asset-backed securities | -- | -- | 18,244 | 11,955 | 18,244 | 11,955 |
| Commercial mortgage-backed securities | 12,157 | 492 | 60,373 | 48,867 | 72,530 | 49,359 |
| Total non-investment grade securities | 153,824 | 4,877 | 146,738 | 67,693 | 300,562 | 72,570 |
| Total fixed maturity securities | \$ 848,953 | \$ 17,933 | \$ 513,139 | \$ 134,933 | \$ 1,362,092 | \$ 152,866 |
| Non-redeemable preferred stock | | | | | | |
| | \$ 734 | \$ 6 | \$ 6,744 | \$ 828 | \$ 7,478 | \$ 834 |
| Total equity securities | \$ 734 | \$ 6 | \$ 6,744 | \$ 828 | \$ 7,478 | \$ 834 |
| December 31, 2011: | Less than 12 months | | 12 months or greater | | Total | |
| | Estimated Fair Value | Gross Unrealized Losses | Estimated Fair Value | Gross Unrealized Losses | Estimated Fair Value | Gross Unrealized Losses |
| Investment grade securities: | | | | | | |
| Corporate securities | \$ 790,758 | \$ 40,180 | \$ 286,244 | \$ 63,117 | \$ 1,077,002 | \$ 103,297 |

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| | | | | | | |
|--|---------------------|------------------|-------------------|-------------------|---------------------|-------------------|
| Canadian and Canadian provincial governments | 3,094 | 29 | -- | -- | 3,094 | 29 |
| Residential mortgage-backed securities | 128,622 | 3,549 | 58,388 | 10,382 | 187,010 | 13,931 |
| Asset-backed securities | 101,263 | 3,592 | 93,910 | 29,036 | 195,173 | 32,628 |
| Commercial mortgage-backed securities | 109,455 | 3,538 | 58,979 | 22,001 | 168,434 | 25,539 |
| U.S. government and agencies | 1,764 | 61 | -- | -- | 1,764 | 61 |
| State and political subdivisions | 21,045 | 1,845 | 12,273 | 1,268 | 33,318 | 3,113 |
| Other foreign government, supranational and foreign government-sponsored enterprises | 148,416 | 1,085 | 16,588 | 2,491 | 165,004 | 3,576 |
| Total investment grade securities | 1,304,417 | 53,879 | 526,382 | 128,295 | 1,830,799 | 182,174 |
| Non-investment grade securities: | | | | | | |
| Corporate securities | 212,795 | 10,852 | 47,310 | 11,222 | 260,105 | 22,074 |
| Residential mortgage-backed securities | 23,199 | 712 | 10,459 | 1,781 | 33,658 | 2,493 |
| Asset-backed securities | 2,363 | 940 | 21,275 | 20,107 | 23,638 | 21,047 |
| Commercial mortgage-backed securities | 34,918 | 7,220 | 62,357 | 46,730 | 97,275 | 53,950 |
| State and political subdivisions | 4,000 | 228 | -- | -- | 4,000 | 228 |
| Total non-investment grade securities | 277,275 | 19,952 | 141,401 | 79,840 | 418,676 | 99,792 |
| Total fixed maturity securities | \$ 1,581,692 | \$ 73,831 | \$ 667,783 | \$ 208,135 | \$ 2,249,475 | \$ 281,966 |
| Non-redeemable preferred stock | \$ 19,516 | \$ 4,478 | \$ 15,694 | \$ 4,504 | \$ 35,210 | \$ 8,982 |
| Other equity securities | 1,662 | 602 | 5,905 | 936 | 7,567 | 1,538 |
| Total equity securities | \$ 21,178 | \$ 5,080 | \$ 21,599 | \$ 5,440 | \$ 42,777 | \$ 10,520 |

As of September 30, 2012, the Company does not intend to sell these fixed maturity securities and does not believe it is more likely than not that it will be required to sell these fixed maturity securities before the recovery of the fair value up to the current amortized cost of the investment, which may be maturity. However, unforeseen facts and circumstances may cause the Company to sell fixed maturity securities in the ordinary course of managing its portfolio to meet certain diversification, credit quality, asset-liability management and liquidity guidelines.

As of September 30, 2012, the Company has the ability and intent to hold the equity securities until the recovery of the fair value up to the current cost of the investment. However, unforeseen facts and circumstances may cause the Company to sell

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equity securities in the ordinary course of managing its portfolio to meet certain diversification, credit quality and liquidity guidelines.

Unrealized losses on non-investment grade securities are principally related to asset-backed securities, residential mortgage-backed securities and commercial mortgage-backed securities and were the result of wider credit spreads resulting from higher risk premiums since the time of initial purchase, largely due to macroeconomic conditions and credit market deterioration, including the impact of lower real estate valuations. As of September 30, 2012 and December 31, 2011, approximately \$61.4 million and \$68.6 million, respectively, of gross unrealized losses greater than 12 months was associated with non-investment grade asset and mortgage-backed securities. This class of securities was evaluated based on actual and projected collateral losses relative to the securities' positions in the respective securitization trusts and security specific expectations of cash flows. This evaluation also takes into consideration credit enhancement, measured in terms of (i) subordination from other classes of securities in the trust that are contractually obligated to absorb losses before the class of security the Company owns, and (ii) the expected impact of other structural features embedded in the securitization trust beneficial to the class of securities the Company owns, such as overcollateralization and excess spread.

Purchased Credit Impaired Fixed Maturity Securities Available-for-Sale

In the third quarter of 2012, the Company began purchasing certain residential mortgage-backed securities that had experienced deterioration in credit quality since their issuance. Securities acquired with evidence of credit quality deterioration since origination and for which it is probable at the acquisition date that the Company will be unable to collect all contractually required payments are classified as purchased credit impaired securities. For each security, the excess of the cash flows expected to be collected as of the acquisition date over its acquisition date fair value is referred to as the accretable yield and is recognized as net investment income on an effective yield basis. At the date of acquisition, the timing and amount of the cash flows expected to be collected was determined based on a best estimate using key assumptions, such as interest rates, default rates and prepayment speeds. If subsequently, based on current information and events, it is probable that there is a significant increase in cash flows previously expected to be collected or if actual cash flows are significantly greater than cash flows previously expected to be collected, the accretable yield is adjusted prospectively. The excess of the contractually required payments (including interest) as of the acquisition date over the cash flows expected to be collected as of the acquisition date is referred to as the nonaccretable difference, and this amount is not expected to be realized as net investment income. Decreases in cash flows expected to be collected can result in OTTI.

The following tables present information on the Company's purchased credit impaired securities, which are included in fixed maturity securities available-for-sale (dollars in thousands):

| | September 30, 2012 | |
|---|--------------------|--------|
| Outstanding principal and interest balance ⁽¹⁾ | \$ | 36,090 |
| Carrying value, including accrued interest ⁽²⁾ | \$ | 31,196 |

(1) Represents the contractually required payments which is the sum of contractual principal, whether or not currently due, and accrued interest.

(2) Estimated fair value plus accrued interest.

The following table presents information about purchased credit impaired investments acquired during the nine months ended September 30, 2012 (dollars in thousands).

| | At Date of Acquisition | |
|--|---------------------------|--------|
| Contractually required payments (including interest) | \$ | 50,268 |
| Cash flows expected to be collected ⁽¹⁾ | \$ | 42,316 |
| Fair value of investments acquired | \$ | 30,853 |

(1) Represents undiscounted principal and interest cash flow expectations at the date of acquisition.

The following table presents activity for the accretable yield on purchased credit impaired securities for the nine months ended September 30, 2012 (dollars in thousands):

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| | Nine months ended September 30, 2012 | |
|------------------------------|---|--------|
| Balance, beginning of period | \$ | -- |
| Investments purchased | | 11,463 |
| Accretion | | (6) |
| Balance, end of period | \$ | 11,457 |

Table of Contents*Mortgage Loans on Real Estate*

Mortgage loans represented approximately 6.7% and 3.8% of the Company's cash and invested assets as of September 30, 2012 and December 31, 2011, respectively. The Company makes mortgage loans on income producing properties, such as apartments, retail and office buildings, light warehouses and light industrial facilities. Loan-to-value ratios at the time of loan approval are 75% or less. The distribution of mortgage loans, gross of valuation allowances, by property type is as follows as of September 30, 2012 and December 31, 2011 (dollars in thousands):

| Property type: | September 30, 2012 | | December 31, 2011 | |
|------------------|---------------------|---------------------|---------------------|---------------------|
| | Recorded Investment | Percentage of Total | Recorded Investment | Percentage of Total |
| Apartment | \$ 238,365 | 10.5 % | \$ 124,674 | 12.4 % |
| Retail | 618,896 | 27.3 | 335,745 | 33.5 |
| Office building | 803,889 | 35.4 | 264,584 | 26.4 |
| Industrial | 454,215 | 20.0 | 200,762 | 20.0 |
| Other commercial | 154,849 | 6.8 | 77,759 | 7.7 |
| Total | \$ 2,270,214 | 100.0 % | \$ 1,003,524 | 100.0 % |

As of September 30, 2012 and December 31, 2011, the Company's mortgage loans, gross of valuation allowances, were distributed throughout the United States as follows (dollars in thousands):

| | September 30, 2012 | | December 31, 2011 | |
|--------------------|---------------------|---------------------|---------------------|---------------------|
| | Recorded Investment | Percentage of Total | Recorded Investment | Percentage of Total |
| Pacific | \$ 613,425 | 27.0 % | \$ 269,922 | 26.9 % |
| South Atlantic | 470,722 | 20.7 | 233,534 | 23.3 |
| Mountain | 198,443 | 8.7 | 116,224 | 11.6 |
| Middle Atlantic | 311,192 | 13.7 | 86,590 | 8.6 |
| West North Central | 155,745 | 6.9 | 69,789 | 7.0 |
| East North Central | 221,085 | 9.7 | 92,861 | 9.2 |
| West South Central | 147,177 | 6.5 | 58,506 | 5.8 |
| East South Central | 60,121 | 2.7 | 40,767 | 4.1 |
| New England | 92,304 | 4.1 | 35,331 | 3.5 |
| Total | \$ 2,270,214 | 100.0 % | \$ 1,003,524 | 100.0 % |

The maturities of the mortgage loans, gross of valuation allowances, as of September 30, 2012 and December 31, 2011 are as follows (dollars in thousands):

| | September 30, 2012 | December 31, 2011 |
|---------------------------------|--------------------|-------------------|
| Due one year through five years | \$ 1,234,191 | \$ 493,027 |
| Due after five years | 731,618 | 299,252 |
| Due after ten years | 304,405 | 211,245 |
| Total | \$ 2,270,214 | \$ 1,003,524 |

Information regarding the Company's credit quality indicators for its recorded investment in mortgage loans, gross of valuation allowances, as of September 30, 2012 and December 31, 2011 is as follows (dollars in thousands):

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| Internal credit risk grade: | September 30, 2012 | December 31, 2011 |
|-----------------------------|--------------------|-------------------|
| High investment grade | \$ 1,153,162 | \$ 252,333 |
| Investment grade | 871,508 | 526,608 |
| Average | 134,205 | 105,177 |
| Watch list | 73,977 | 91,037 |
| In or near default | 37,362 | 28,369 |
| Total | \$ 2,270,214 | \$ 1,003,524 |

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The age analysis of the Company's past due recorded investment in mortgage loans, gross of valuation allowances, as of September 30, 2012 and December 31, 2011 is as follows (dollars in thousands):

| | September 30, 2012 | December 31, 2011 |
|----------------------|--------------------|-------------------|
| 31-60 days past due | \$ 16,627 | \$ 21,800 |
| 61-90 days past due | -- | -- |
| Greater than 90 days | 16,298 | 20,316 |
| Total past due | 32,925 | 42,116 |
| Current | 2,237,289 | 961,408 |
| Total | \$ 2,270,214 | \$ 1,003,524 |

The following table presents the recorded investment in mortgage loans, by method of evaluation of credit loss, and the related valuation allowances, by type of credit loss, at (dollars in thousands):

| | September 30, 2012 | December 31, 2011 |
|---|--------------------|-------------------|
| Mortgage loans: | | |
| Evaluated individually for credit losses | \$ 44,394 | \$ 60,904 |
| Evaluated collectively for credit losses | 2,225,820 | 942,620 |
| Mortgage loans, gross of valuation allowances | 2,270,214 | 1,003,524 |
| Valuation allowances: | | |
| Specific for credit losses | 8,343 | 8,188 |
| Non-specifically identified credit losses | 4,990 | 3,605 |
| Total valuation allowances | 13,333 | 11,793 |
| Mortgage loans, net of valuation allowances | \$ 2,256,881 | \$ 991,731 |

Information regarding the Company's loan valuation allowances for mortgage loans for the three months ended September 30, 2012 and 2011 is as follows (dollars in thousands):

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|------------------------------|----------------------------------|-----------|---------------------------------|-----------|
| | 2012 | 2011 | 2012 | 2011 |
| Balance, beginning of period | \$ 11,011 | \$ 7,692 | \$ 11,793 | \$ 6,239 |
| Charge-offs | (526) | -- | (4,595) | (1,157) |
| Provision | 2,848 | 2,370 | 6,135 | 4,980 |
| Balance, end of period | \$ 13,333 | \$ 10,062 | \$ 13,333 | \$ 10,062 |

Information regarding the portion of the Company's mortgage loans that were impaired as of September 30, 2012 and December 31, 2011 is as follows (dollars in thousands):

| Unpaid | Recorded | Related | Carrying Value |
|--------|----------|---------|----------------|
|--------|----------|---------|----------------|

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| | Principal Balance | Investment | Allowance | |
|--|----------------------|------------|-----------|-----------|
| September 30, 2012: | | | | |
| Impaired mortgage loans with no valuation allowance recorded | \$ 13,127 | \$ 12,585 | \$ -- | \$ 12,585 |
| Impaired mortgage loans with valuation allowance recorded | 31,939 | 31,809 | 8,343 | 23,466 |
| Total impaired mortgage loans | \$ 45,066 | \$ 44,394 | \$ 8,343 | \$ 36,051 |
| December 31, 2011: | | | | |
| Impaired mortgage loans with no valuation allowance recorded | \$ 32,088 | \$ 31,496 | \$ -- | \$ 31,496 |
| Impaired mortgage loans with valuation allowance recorded | 29,724 | 29,408 | 8,188 | 21,220 |
| Total impaired mortgage loans | \$ 61,812 | \$ 60,904 | \$ 8,188 | \$ 52,716 |

The Company's average investment in impaired mortgage loans and the related interest income are reflected in the table below for the periods indicated (dollars in thousands):

| | Three Months Ended | | | |
|--|--------------------------------------|--------------------|--------------------------------------|--------------------|
| | September 30, 2012 | | September 30, 2011 | |
| | Average Investment ⁽¹⁾ | Interest Income | Average Investment ⁽¹⁾ | Interest Income |
| Impaired mortgage loans with no valuation allowance recorded | \$ 11,054 | \$ 109 | \$ 4,706 | \$ 32 |
| Impaired mortgage loans with valuation allowance recorded | 35,047 | 461 | 31,351 | 202 |
| Total | \$ 46,101 | \$ 570 | \$ 36,057 | \$ 234 |

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| | Nine Months Ended | | | |
|--|--------------------------------------|--------------------|--------------------------------------|--------------------|
| | September 30, 2012 | | September 30, 2011 | |
| | Average Investment ⁽¹⁾ | Interest Income | Average Investment ⁽¹⁾ | Interest Income |
| Impaired mortgage loans with no valuation allowance recorded | \$ 16,312 | \$ 305 | \$ 11,228 | \$ 102 |
| Impaired mortgage loans with valuation allowance recorded | 36,178 | 1,180 | 25,046 | 678 |
| Total | \$ 52,490 | \$ 1,485 | \$ 36,274 | \$ 780 |

(1) Average recorded investment represents the average loan balances as of the beginning of period and all subsequent quarterly end of period balances. The Company did not acquire any impaired mortgage loans during the nine months ended September 30, 2012 and 2011. The Company had \$16.3 million and \$20.3 million of mortgage loans, gross of valuation allowances, that were on nonaccrual status at September 30, 2012 and December 31, 2011, respectively.

Other Invested Assets

Other invested assets include equity securities, limited partnership interests, structured loans and derivative contracts. Other invested assets represented approximately 3.7% and 3.9% of the Company's cash and invested assets as of September 30, 2012 and December 31, 2011, respectively. Carrying values of these assets as of September 30, 2012 and December 31, 2011 are as follows (dollars in thousands):

| | September 30, 2012 | December 31, 2011 |
|---|---------------------|---------------------|
| Equity securities | \$ 209,272 | \$ 113,900 |
| Limited partnerships and joint ventures | 350,643 | 251,315 |
| Structured loans | 341,795 | 281,022 |
| Derivatives | 212,322 | 257,050 |
| Other | 122,584 | 109,254 |
| Total other invested assets | \$ 1,236,616 | \$ 1,012,541 |

Investments Transferred to the Company

During the second quarter of 2012, the Company added a large fixed deferred annuity reinsurance transaction in its U.S. Asset Intensive sub-segment. This transaction increased the Company's invested asset base by approximately \$5.4 billion which was reflected on the condensed consolidated balance sheet as of June 30, 2012 as an investment receivable. In satisfaction of this investment receivable, the Company received the following on July 31, 2012 and August 3, 2012 (dollars in thousands):

| | Amortized Cost/ Recorded Investment | Estimated Fair Value |
|---|--|-------------------------|
| Fixed maturity securities available for sale: | | |
| Corporate securities | \$ 2,585,095 | \$ 2,606,816 |
| Asset-backed securities | 137,251 | 138,918 |
| Commercial mortgage-backed securities | 703,313 | 704,065 |
| U.S. Government and agencies securities | 240,952 | 256,168 |
| State and political subdivision securities | 27,297 | 27,555 |
| Other foreign government, supranational, and foreign government-sponsored enterprises | 56,776 | 55,437 |
| Total fixed maturity securities available for sale | 3,750,684 | 3,788,959 |

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| | | |
|-------------------------------|--------------|--------------|
| Mortgage loans on real estate | 1,009,454 | 1,021,661 |
| Short-term investments | 101,428 | 101,338 |
| Cash and cash equivalents | 501,593 | 501,593 |
| Accrued interest | 43,739 | 43,739 |
| Total | \$ 5,406,898 | \$ 5,457,290 |

The securities transferred to the Company related to the transaction are considered a non-cash transaction in the condensed consolidated statement of cash flows.

Table of Contents**5. Derivative Instruments**

The following table presents the notional amounts and fair value of derivative instruments as of September 30, 2012 and December 31, 2011 (dollars in thousands):

| | Notional Amount | September 30, 2012 | | Notional Amount | December 31, 2011 | | |
|--|---------------------|---------------------------|---------------------------|---------------------|---------------------------|---------------------------|--|
| | | Carrying Value/ Assets | Fair Value Liabilities | | Carrying Value/ Assets | Fair Value Liabilities | |
| Derivatives not designated as hedging instruments: | | | | | | | |
| Interest rate swaps ⁽¹⁾ | \$ 2,236,718 | \$ 306,774 | \$ 174,741 | \$ 2,748,317 | \$ 184,842 | \$ 18,702 | |
| Financial futures ⁽¹⁾ | 204,424 | -- | -- | 277,814 | -- | -- | |
| Foreign currency forwards ⁽¹⁾ | 44,400 | 4,052 | 36 | 24,400 | 4,560 | -- | |
| Consumer price index swaps ⁽¹⁾ | 102,742 | 817 | -- | 101,069 | 766 | -- | |
| Credit default swaps ⁽¹⁾ | 640,500 | 1,308 | 3,770 | 649,500 | 1,313 | 10,949 | |
| Equity options ⁽¹⁾ | 696,776 | 73,659 | -- | 510,073 | 90,106 | -- | |
| Synthetic guaranteed investment contracts (GIC ⁽¹⁾) | 1,913,202 | -- | -- | -- | -- | -- | |
| Embedded derivatives in: | | | | | | | |
| Modified coinsurance or funds withheld arrangements ⁽²⁾ | -- | -- | 320,501 | -- | -- | 361,456 | |
| Indexed annuity products ⁽³⁾ | -- | 4,192 | 751,112 | -- | 4,945 | 751,523 | |
| Variable annuity products ⁽³⁾ | -- | -- | 202,693 | -- | -- | 276,718 | |
| Total non-hedging derivatives | 5,838,762 | 390,802 | 1,452,853 | 4,311,173 | 286,532 | 1,419,348 | |
| Derivatives designated as hedging instruments: | | | | | | | |
| Interest rate swaps ⁽¹⁾ | 57,181 | 3,901 | -- | 56,250 | 133 | 960 | |
| Foreign currency swaps ⁽¹⁾ | 629,512 | -- | 32,757 | 621,578 | 286 | 23,996 | |
| Total hedging derivatives | 686,693 | 3,901 | 32,757 | 677,828 | 419 | 24,956 | |
| Total derivatives | \$ 6,525,455 | \$ 394,703 | \$ 1,485,610 | \$ 4,989,001 | \$ 286,951 | \$ 1,444,304 | |

(1) Carried on the Company's condensed consolidated balance sheets in other invested assets or other liabilities, at fair value.

(2) Embedded liability is included on the condensed consolidated balance sheets with the host contract in funds withheld at interest, at fair value.

(3) Embedded liability is included on the condensed consolidated balance sheets with the host contract in interest-sensitive contract liabilities, at fair value.

Embedded asset is included on the condensed consolidated balance sheets in reinsurance ceded receivables.

Accounting for Derivative Instruments and Hedging Activities

The Company does not enter into derivative instruments for speculative purposes. As discussed below under Non-qualifying Derivatives and Derivatives for Purposes Other Than Hedging, the Company uses various derivative instruments for risk management purposes that either do not qualify or have not been qualified for hedge accounting treatment, including derivatives used to economically hedge changes in the fair value of liabilities associated with the reinsurance of variable annuities with guaranteed living benefits. As of September 30, 2012 and December 31, 2011, the Company held interest rate swaps that were designated and qualified as cash flow hedges of interest rate risk. As of September 30, 2012 and December 31, 2011, the Company held foreign currency swaps that were designated and qualified as hedges of a portion of its net investment in its foreign operations. As of September 30, 2012 and December 31, 2011, the Company also had derivative instruments that were not designated as hedging instruments. See Note 2 Summary of Significant Accounting Policies of the Company's DAC Current Report for a detailed discussion of the accounting treatment for derivative instruments, including embedded derivatives. Derivative instruments are carried at fair value and generally require an insignificant amount of cash at inception of the contracts.

Table of Contents**Fair Value Hedges**

During the fourth quarter of 2011 the Company removed the fair value hedge designation for its interest rate swaps. However, prior to the fourth quarter of 2011 the Company designated and accounted for certain interest rate swaps that convert fixed rate investments to floating rate investments as fair value hedges when they meet the requirements of the general accounting principles for *Derivatives and Hedging*. The gain or loss on the hedged item attributable to the hedged benchmark interest rate and the offsetting gain or loss on the related interest rate swaps for the three and nine months ended September 30, 2011 were (dollars in thousands):

| Type of Fair Value Hedge | Hedged Item | Gains (Losses) Recognized for Derivatives | Gains (Losses) Recognized for Hedged Items | Ineffectiveness Recognized in Investment Related Gains (Losses) |
|---|-----------------------------|---|--|---|
| For the three months ended September 30, 2011: | | | | |
| Interest rate swaps | Fixed rate fixed maturities | \$ (655) | \$ 913 | \$ 258 |
| For the nine months ended September 30, 2011: | | | | |
| Interest rate swaps | Fixed rate fixed maturities | \$ (921) | \$ 1,509 | \$ 588 |

A regression analysis was used, both at the inception of the hedge and on an ongoing basis, to determine whether each derivative used in a hedge transaction is highly effective in offsetting changes in the hedged item. All components of each derivative's gain or loss were included in the assessment of hedge effectiveness.

Cash Flow Hedges

The Company designates and accounts for certain interest rate swaps, in which the cash flows are denominated in different currencies, commonly referred to as cross-currency swaps, as cash flow hedges when they meet the requirements of the general accounting principles for *Derivatives and Hedging*.

The following table presents the components of AOCI, before income tax, and the condensed consolidated income statement classification where the gain or loss is recognized related to cash flow hedges for the three and nine months ended September 30, 2012 (dollars in thousands):

| | Three months ended September 30, 2012 | Nine months ended September 30, 2012 |
|---|--|---|
| Accumulated other comprehensive income (loss), balance beginning of period | \$ (719) | \$ (828) |
| Gains (losses) deferred in other comprehensive income (loss) on the effective portion of cash flow hedges | (2,831) | (2,044) |
| Amounts reclassified to investment related gains (losses), net | -- | -- |
| Amounts reclassified to investment income | (351) | (1,029) |
| Accumulated other comprehensive income (loss), balance end of period | \$ (3,901) | \$ (3,901) |

As of September 30, 2012, the before-tax deferred net gains on derivative instruments recorded in AOCI that are expected to be reclassified to earnings during the next twelve months are \$0.8 million. This expectation is based on the anticipated interest payments on hedged investments in fixed maturity securities that will occur over the next twelve months, at which time the Company will recognize the deferred net gains (losses) as an adjustment to investment income over the term of the investment cash flows. There were no hedged forecasted transactions, other than the receipt or payment of variable interest payments on existing financial instruments, for the three and nine months ended September 30, 2012. The Company had no derivative instruments that were designated and qualified as cash flow hedges for the three and nine months ended September 30, 2011.

The following table presents the effects of derivatives in cash flow hedging relationships on the condensed consolidated statements of income and AOCI for the three and nine months ended September 30, 2012 (dollars in thousands):

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| Derivatives in Cash Flow Hedging Relationships | Amount of Gains (Losses) | Amount and Location of Gains (Losses) | | Amount and Location of Gains (Losses) | |
|---|------------------------------------|--|-------------------|--|-------------------|
| | Deferred in AOCI on Derivatives | Reclassified from AOCI into Income (Loss) | | Recognized in Income (Loss) on Derivatives (Ineffective Portion and Amounts Excluded from Effectiveness Testing) | |
| | (Effective Portion) | (Effective Portion) | | | |
| | | Investment Related Gains (Losses) | Investment Income | Investment Related Gains (Losses) | Investment Income |
| For the three months ended September 30, 2012: | | | | | |
| Interest rate swaps | \$ (2,831) | \$ -- | \$ 351 | \$ (3) | \$ -- |
| For the nine months ended September 30, 2012: | | | | | |
| Interest rate swaps | \$ (2,044) | \$ -- | \$ 1,029 | \$ -- | \$ -- |

Hedges of Net Investments in Foreign Operations

The Company uses foreign currency swaps to hedge a portion of its net investment in certain foreign operations against adverse movements in exchange rates. The following table illustrates the Company's net investments in foreign operations (NIFO) hedges for the three and nine months ended September 30, 2012 and 2011 (dollars in thousands):

| Type of NIFO Hedge ^{(1) (2)} | Derivative Gains (Losses) Deferred in AOCI | | | |
|---------------------------------------|--|-----------|---------------------------|-----------|
| | For the three months ended | | For the nine months ended | |
| | 2012 | 2011 | 2012 | 2011 |
| Foreign currency swaps | \$ (19,454) | \$ 50,974 | \$ (23,457) | \$ 25,954 |

(1) There were no sales or substantial liquidations of net investments in foreign operations that would have required the reclassification of gains or losses from accumulated other comprehensive income (loss) into investment income during the periods presented.

(2) There was no ineffectiveness recognized for the Company's hedges of net investments in foreign operations.

The cumulative foreign currency translation gain (loss) recorded in AOCI related to these hedges was \$(19.4) million and \$4.1 million at September 30, 2012 and December 31, 2011, respectively. If a foreign operation was sold or substantially liquidated, the amounts in AOCI would be reclassified to the condensed consolidated statements of income. A pro rata portion would be reclassified upon partial sale of a foreign operation.

Non-qualifying Derivatives and Derivatives for Purposes Other Than Hedging

The Company uses various other derivative instruments for risk management purposes that either do not qualify or have not been qualified for hedge accounting treatment, including derivatives used to economically hedge changes in the fair value of liabilities associated with the reinsurance of variable annuities with guaranteed living benefits. The gain or loss related to the change in fair value for these derivative instruments is recognized in investment related gains (losses), in the condensed consolidated statements of income, except where otherwise noted. For the three months ended September 30, 2012 and 2011, the Company recognized investment related gains (losses) of \$(20.6) million and \$200.8 million, respectively, and \$(31.8) million and \$203.4 million for the nine months ended September 30, 2012 and 2011, respectively, related to derivatives (not including embedded derivatives) that do not qualify or have not been qualified for hedge accounting.

Interest Rate Swaps

Interest rate swaps are used by the Company primarily to reduce market risks from changes in interest rates and to alter interest rate exposure arising from mismatches between assets and liabilities (duration mismatches). With an interest rate swap, the Company agrees with another party to exchange, at specified intervals, the difference between two rates, which can be either fixed-rate or floating-rate interest amounts, tied to an agreed-upon notional principal amount. These transactions are executed pursuant to master agreements that provide for a single net payment or individual gross payments at each due date.

Financial Futures

Exchange-traded equity futures are used primarily to economically hedge liabilities embedded in certain variable annuity products. With exchange-traded equity futures transactions, the Company agrees to purchase or sell a specified number of contracts, the value of which is determined by the relevant stock indices, and to post variation margin on a daily basis in an amount equal to the difference between the daily estimated fair values of those contracts. The Company enters into exchange-traded equity futures with regulated futures commission merchants that are members of the exchange.

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Equity Options

Equity index options are used by the Company primarily to hedge minimum guarantees embedded in certain variable annuity products. To hedge against adverse changes in equity indices volatility, the Company buys put options. The contracts are net settled in cash based on differentials in the indices at the time of exercise and the strike price.

Consumer Price Index Swaps

Consumer price index (CPI) swaps are used by the Company primarily to economically hedge liabilities embedded in certain insurance products where value is directly affected by changes in a designated benchmark consumer price index. With a CPI swap transaction, the Company agrees with another party to exchange the actual amount of inflation realized over a specified period of time for a fixed amount of inflation determined at inception. These transactions are executed pursuant to master agreements that provide for a single net payment or individual gross payments to be made by the counterparty at each due date. Most of these swaps will require a single payment to be made by one counterparty at the maturity date of the swap.

Foreign Currency Swaps

Foreign currency swaps are used by the Company to reduce the risk from fluctuations in foreign currency exchange rates associated with its assets and liabilities denominated in foreign currencies. With a foreign currency swap transaction, the Company agrees with another party to exchange, at specified intervals, the difference between one currency and another at a forward exchange rate calculated by reference to an agreed upon principal amount. The principal amount of each currency is exchanged at the inception and termination of the currency swap by each party. The Company may also use foreign currency swaps to economically hedge the foreign currency risk associated with certain of its net investments in foreign operations.

Foreign Currency Forwards

Foreign currency forwards are used by the Company to reduce the risk from fluctuations in foreign currency exchange rates associated with its assets and liabilities denominated in foreign currencies. With a foreign currency forward transaction, the Company agrees with another party to deliver a specified amount of an identified currency at a specified future date. The price is agreed upon at the time of the contract and payment for such a contract is made in a different currency at the specified future date.

Credit Default Swaps

The Company sells protection under single name credit default swaps and credit default swap index tranches to diversify its credit risk exposure in certain portfolios and, in combination with purchasing securities, to replicate characteristics of similar investments based on the credit quality and term of the credit default swap. Credit default triggers for indexed reference entities and single name reference entities are defined in the contracts. The Company's maximum exposure to credit loss equals the notional value for credit default swaps. In the event of default for credit default swaps, the Company is typically required to pay the protection holder the full notional value less a recovery rate determined at auction.

The Company's maximum amount at risk on credit default swaps, assuming the value of the underlying referenced securities is zero, was \$622.5 million and \$614.0 million at September 30, 2012 and December 31, 2011, respectively.

The Company also purchases credit default swaps to reduce its risk against a drop in bond prices due to credit concerns of certain bond issuers. If a credit event, as defined by the contract, occurs, the Company is able to put the bond back to the counterparty at par.

Synthetic GICs

The Company sells fee-based synthetic GICs which include investment-only, stable value contracts, to retirement plans. The assets are owned by the trustees of such plans, who invest the assets under the terms of investment guidelines agreed to with the Company. The contracts contain a guarantee of a minimum rate of return on participant balances supported by the underlying assets, and a guarantee of liquidity to meet certain participant-initiated plan cash flow requirements. These contracts are accounted for as derivatives, recorded at fair value and classified as interest rate derivatives.

Embedded Derivatives

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The Company has certain embedded derivatives which are required to be separated from their host contracts and reported as derivatives. Host contracts include reinsurance treaties structured on a modified coinsurance (modco) or funds withheld basis. Changes in fair values of embedded derivatives on modco or funds withheld treaties are net of an increase (decrease) in investment related gains, net of \$(6.2) million and \$25.4 million for the three months and \$(63.4) million and \$1.1 million for the nine months ended September 30, 2012 and 2011, respectively, associated with the Company's own credit risk. Changes in fair values of embedded derivatives on variable annuity contracts are net of an increase (decrease) in investment related gains (losses), net of \$(28.3) million and \$23.2 million for the three and nine months ended September 30, 2012,

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respectively, associated with the Company's own credit risk. Additionally, the Company reinsures equity-indexed annuity and variable annuity contracts with benefits that are considered embedded derivatives, including guaranteed minimum withdrawal benefits, guaranteed minimum accumulation benefits, and guaranteed minimum income benefits. The related gains (losses) and the effect on net income after amortization of deferred acquisition costs (DAC) and income taxes for the three months ended September 30, 2012 and 2011 are reflected in the following table (dollars in thousands):

| | Three months ended September 30, | | Nine months ended September 30, | |
|---|-------------------------------------|--------------|------------------------------------|------------|
| | 2012 | 2011 | 2012 | 2011 |
| Embedded derivatives in modco or funds withheld arrangements included in investment related gains | \$ 54,836 | \$ (102,574) | \$ 40,955 | \$ (1,514) |
| After the associated amortization of DAC and taxes, the related amounts included in net income | 11,228 | (22,403) | 10,563 | 568 |
| Embedded derivatives in variable annuity contracts included in investment related gains | 2,579 | (260,239) | 74,025 | (253,445) |
| After the associated amortization of DAC and taxes, the related amounts included in net income | 1,588 | (25,263) | 494 | (23,876) |
| Amounts related to embedded derivatives in equity-indexed annuities included in benefits and expenses | (33,821) | 14,360 | (26,422) | (58,987) |
| After the associated amortization of DAC and taxes, the related amounts included in net income | (22,529) | 23,002 | 6,465 | (26,840) |

Non-hedging Derivatives

A summary of the effect of non-hedging derivatives, including embedded derivatives, on the Company's income statement for the three and nine months ended September 30, 2012 and 2011 is as follows (dollars in thousands):

| Type of Non-hedging Derivative | Income Statement Location of Gain (Loss) | Gain (Loss) for the Three Months Ended September 30, | |
|---|---|---|--------------|
| | | 2012 | 2011 |
| Interest rate swaps | Investment related gains (losses), net | \$ (1,437) | \$ 142,907 |
| Financial futures | Investment related gains (losses), net | (3,977) | 36,217 |
| Foreign currency forwards | Investment related gains (losses), net | 519 | 1,374 |
| CPI swaps | Investment related gains (losses), net | 422 | (219) |
| Credit default swaps | Investment related gains (losses), net | 7,817 | (10,018) |
| Equity options | Investment related gains (losses), net | (23,916) | 30,530 |
| Embedded derivatives in: | | | |
| Modified coinsurance or funds withheld arrangements | Investment related gains (losses), net | 54,836 | (102,574) |
| Indexed annuity products | Policy acquisition costs and other insurance expenses | (224) | (3,172) |
| Indexed annuity products | Interest credited | (33,597) | 17,531 |
| Variable annuity products | Investment related gains (losses), net | 2,579 | (260,239) |
| Total non-hedging derivatives | | \$ 3,022 | \$ (147,663) |

| Type of Non-hedging Derivative | Income Statement Location of Gain (Loss) | Gain (Loss) for the Nine Months Ended September 30, | |
|--------------------------------|--|--|------------|
| | | 2012 | 2011 |
| Interest rate swaps | Investment related gains (losses), net | \$ 24,553 | \$ 157,520 |
| Financial futures | Investment related gains (losses), net | (10,312) | 21,920 |
| Foreign currency forwards | Investment related gains (losses), net | (574) | 1,114 |
| CPI swaps | Investment related gains (losses), net | (1,811) | 1,096 |
| Credit default swaps | Investment related gains (losses), net | 14,835 | (8,138) |
| Equity options | Investment related gains (losses), net | (58,532) | 29,880 |
| Embedded derivatives in: | | | |

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| | | | |
|---|---|-----------|--------------|
| Modified coinsurance or funds withheld arrangements | Investment related gains (losses), net | 40,955 | (1,514) |
| Indexed annuity products | Policy acquisition costs and other insurance expenses | (363) | 8,947 |
| Indexed annuity products | Interest credited | (26,059) | (67,935) |
| Variable annuity products | Investment related gains (losses), net | 74,025 | (253,445) |
| Total non-hedging derivatives | | \$ 56,717 | \$ (110,555) |

Credit Risk

The Company manages its credit risk related to over-the-counter derivatives by entering into transactions with creditworthy counterparties, maintaining collateral arrangements and through the use of master agreements that provide for a single net payment to be made by one counterparty to another at each due date and upon termination. As exchange-traded futures are affected through regulated exchanges, and positions are marked to market on a daily basis, the Company has minimal exposure to credit-related losses in the event of nonperformance by counterparties.

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The Company enters into various collateral arrangements, which require both the posting and accepting of collateral in connection with its derivative instruments. Collateral agreements contain attachment thresholds that may vary depending on the posting party's ratings. Additionally, a decline in the Company's or the counterparty's credit ratings to specified levels could result in potential settlement of the derivative positions under the Company's agreements with its counterparties. The Company also has exchange-traded futures, which require the maintenance of a margin account.

The Company's credit exposure related to derivative contracts is generally limited to the fair value at the reporting date plus or minus any collateral posted or held by the Company. Information regarding the Company's credit exposure related to its over-the-counter derivative contracts and margin account for exchange-traded futures at September 30, 2012 and December 31, 2011 are reflected in the following table (dollars in thousands):

| | September 30, 2012 | December 31, 2011 |
|---|--------------------|-------------------|
| Estimated fair value of derivatives in net asset position | \$ 179,206 | \$ 227,399 |
| Securities pledged to counterparties as collateral ⁽¹⁾ | 35,093 | 27,052 |
| Cash pledged from counterparties as collateral ⁽²⁾ | (178,584) | (241,480) |
| Securities pledged from counterparties as collateral ⁽³⁾ | (25,049) | (997) |
| Net credit exposure | \$ 10,666 | \$ 11,974 |
| Margin account related to exchange-traded futures ⁽⁴⁾ | \$ 5,376 | \$ 18,153 |

(1) Consists of U.S. Treasury securities, included in other invested assets.

(2) Included in cash and cash equivalents, with obligation to return cash collateral recorded in other liabilities.

(3) Consists of U.S. Treasury securities.

(4) Included in cash and cash equivalents.

6. Fair Value of Assets and Liabilities*Fair Value Measurement*

General accounting principles for *Fair Value Measurements and Disclosures* define fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. These principles also establish a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value and describes three levels of inputs that may be used to measure fair value:

Level 1 Quoted prices in active markets for identical assets or liabilities. The Company's Level 1 assets and liabilities include investment securities that are traded in exchange markets.

Level 2 Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or market standard valuation techniques and assumptions with significant inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Such observable inputs include benchmarking prices for similar assets in active, liquid markets, quoted prices in markets that are not active and observable yields and spreads in the market. The Company's Level 2 assets and liabilities include investment securities with quoted prices that are traded less frequently than exchange-traded instruments and derivative contracts whose values are determined using market standard valuation techniques. This category primarily includes corporate securities, Canadian and Canadian provincial government securities, and residential and commercial mortgage-backed securities, among others. Level 2 valuations are generally obtained from third party pricing services for identical or comparable assets or liabilities or through the use of valuation methodologies using observable market inputs. Prices from services are validated through

analytical reviews and assessment of current market activity.

Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the related assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using market standard valuation techniques described above. When observable inputs are not available, the market standard techniques for determining the estimated fair value of certain securities that trade infrequently, and therefore have little transparency, rely on inputs that are significant to the estimated fair value and that are not observable in the market or cannot be derived principally from or corroborated by observable market data. These unobservable inputs can be based in large part on management judgment or estimation and cannot be supported by reference to market activity. Even though unobservable, management believes these inputs are based on assumptions deemed appropriate given the circumstances and consistent with what other market participants would use when pricing similar assets and liabilities. For the Company's invested assets, this category generally includes corporate securities (primarily private placements), asset-backed securities (including those with exposure to subprime

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mortgages), and to a lesser extent, certain residential and commercial mortgage-backed securities, among others. Prices are determined using valuation methodologies such as discounted cash flow models and other similar techniques. Non-binding broker quotes, which are utilized when pricing service information is not available, are reviewed for reasonableness based on the Company's understanding of the market, and are generally considered Level 3. Under certain circumstances, based on its observations of transactions in active markets, the Company may conclude the prices received from independent third party pricing services or brokers are not reasonable or reflective of market activity. In those instances, the Company would apply internally developed valuation techniques to the related assets or liabilities. Additionally, the Company's embedded derivatives, all of which are associated with reinsurance treaties, are classified in Level 3 since their values include significant unobservable inputs.

When inputs used to measure fair value fall within different levels of the hierarchy, the level within which the fair value measurement is categorized is based on the lowest priority level input that is significant to the fair value measurement in its entirety. For example, a Level 3 fair value measurement may include inputs that are observable (Levels 1 and 2) and unobservable (Level 3). Therefore, gains and losses for such assets and liabilities categorized within Level 3 may include changes in fair value that are attributable to both observable inputs (Levels 1 and 2) and unobservable inputs (Level 3).

Assets and Liabilities by Hierarchy Level

Assets and liabilities measured at fair value on a recurring basis as of September 30, 2012 and December 31, 2011 are summarized below (dollars in thousands):

| September 30, 2012: | Total | Fair Value Measurements Using: | | |
|---|----------------------|--------------------------------|----------------------|---------------------|
| | | Level 1 | Level 2 | Level 3 |
| Assets: | | | | |
| Fixed maturity securities available-for-sale: | | | | |
| Corporate securities | \$ 11,899,722 | \$ 52,993 | \$ 10,339,456 | \$ 1,507,273 |
| Canadian and Canadian provincial governments | 4,091,883 | -- | 4,091,883 | -- |
| Residential mortgage-backed securities | 1,055,808 | -- | 1,006,449 | 49,359 |
| Asset-backed securities | 572,700 | -- | 383,110 | 189,590 |
| Commercial mortgage-backed securities | 1,740,391 | -- | 1,573,323 | 167,068 |
| U.S. government and agencies securities | 284,857 | 212,636 | 67,655 | 4,566 |
| State and political subdivision securities | 287,417 | -- | 240,467 | 46,950 |
| Other foreign government supranational and foreign government-sponsored enterprises | 1,725,636 | 228,478 | 1,497,158 | -- |
| Total fixed maturity securities available-for-sale | 21,658,414 | 494,107 | 19,199,501 | 1,964,806 |
| Funds withheld at interest embedded derivatives | (320,501) | -- | -- | (320,501) |
| Cash equivalents | 1,025,410 | 1,025,410 | -- | -- |
| Short-term investments | 44,556 | -- | 22,495 | 22,061 |
| Other invested assets: | | | | |
| Non-redeemable preferred stock | 74,680 | 63,874 | 10,806 | -- |
| Other equity securities | 134,592 | 134,592 | -- | -- |
| Derivatives: | | | | |
| Interest rate swaps | 136,211 | -- | 136,211 | -- |
| Foreign currency forwards | 4,016 | -- | 4,016 | -- |
| CPI swaps | 817 | -- | 817 | -- |
| Credit default swaps | (2,381) | -- | (2,381) | -- |
| Equity options | 73,659 | -- | 73,659 | -- |
| Collateral | 37,202 | 34,598 | 2,604 | -- |
| Other | 37,056 | 37,056 | -- | -- |
| Total other invested assets | 495,852 | 270,120 | 225,732 | -- |
| Reinsurance ceded receivable embedded derivatives | 4,192 | -- | -- | 4,192 |
| Total | \$ 22,907,923 | \$ 1,789,637 | \$ 19,447,728 | \$ 1,670,558 |
| Liabilities: | | | | |
| Interest sensitive contract liabilities embedded derivatives | \$ 953,804 | \$ -- | \$ -- | \$ 953,804 |

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| | | | | |
|-------------------------|------------|-------|-----------|------------|
| Other liabilities: | | | | |
| Derivatives: | | | | |
| Interest rate swaps | 277 | -- | 277 | -- |
| Credit default swaps | 81 | -- | 81 | -- |
| Foreign currency swaps | 32,757 | -- | 32,757 | -- |
| Total other liabilities | 33,115 | -- | 33,115 | -- |
| Total | \$ 986,919 | \$ -- | \$ 33,115 | \$ 953,804 |

Table of Contents**December 31, 2011:**

| | Total | Fair Value Measurements Using: | | |
|--|----------------------|--------------------------------|----------------------|---------------------|
| | | Level 1 | Level 2 | Level 3 |
| Assets: | | | | |
| Fixed maturity securities available-for-sale: | | | | |
| Corporate securities | \$ 7,461,106 | \$ 76,097 | \$ 6,410,840 | \$ 974,169 |
| Canadian and Canadian provincial governments | 3,869,933 | -- | 3,869,933 | -- |
| Residential mortgage-backed securities | 1,227,234 | -- | 1,145,579 | 81,655 |
| Asset-backed securities | 401,991 | -- | 208,499 | 193,492 |
| Commercial mortgage-backed securities | 1,242,219 | -- | 1,126,243 | 115,976 |
| U.S. government and agencies securities | 374,002 | 300,514 | 73,488 | -- |
| State and political subdivision securities | 205,386 | 12,894 | 182,119 | 10,373 |
| Other foreign government, supranational and foreign government-sponsored enterprises | 1,419,079 | 223,440 | 1,195,639 | -- |
| Total fixed maturity securities available-for-sale | 16,200,950 | 612,945 | 14,212,340 | 1,375,665 |
| Funds withheld at interest embedded derivatives | (361,456) | -- | -- | (361,456) |
| Cash equivalents | 504,522 | 504,522 | -- | -- |
| Short-term investments | 46,671 | 37,155 | 9,516 | -- |
| Other invested assets: | | | | |
| Non-redeemable preferred stock | 78,183 | 58,906 | 19,277 | -- |
| Other equity securities | 35,717 | 5,308 | 18,920 | 11,489 |
| Derivatives: | | | | |
| Interest rate swaps | 168,484 | -- | 168,484 | -- |
| Foreign currency forwards | 4,560 | -- | 4,560 | -- |
| CPI swaps | 766 | -- | 766 | -- |
| Credit default swaps | (4,003) | -- | (4,003) | -- |
| Equity options | 87,243 | -- | 87,243 | -- |
| Collateral | 32,622 | 27,052 | 5,570 | -- |
| Other | 59,373 | 59,373 | -- | -- |
| Total other invested assets | 462,945 | 150,639 | 300,817 | 11,489 |
| Reinsurance ceded receivable embedded derivatives | 4,945 | -- | -- | 4,945 |
| Total | \$ 16,858,577 | \$ 1,305,261 | \$ 14,522,673 | \$ 1,030,643 |
| Liabilities: | | | | |
| Interest sensitive contract liabilities embedded derivatives | \$ 1,028,241 | \$ -- | \$ -- | \$ 1,028,241 |
| Other liabilities: | | | | |
| Derivatives: | | | | |
| Interest rate swaps | 3,171 | -- | 3,171 | -- |
| Credit default swaps | 5,633 | -- | 5,633 | -- |
| Equity options | (2,864) | -- | (2,864) | -- |
| Foreign currency swaps | 23,710 | -- | 23,710 | -- |
| Total other liabilities | 29,650 | -- | 29,650 | -- |
| Total | \$ 1,057,891 | \$ -- | \$ 29,650 | \$ 1,028,241 |

The Company may utilize information from third parties, such as pricing services and brokers, to assist in determining the fair value for certain assets and liabilities; however, management is ultimately responsible for all fair values presented in the Company's financial statements. This includes responsibility for monitoring the fair value process, ensuring objective and reliable valuation practices and pricing of financial instruments, and approving changes to valuation methodologies and pricing sources. The selection of the valuation technique(s) to apply considers the definition of an exit price and the nature of the asset or liability being valued and significant expertise and judgment is required.

The Company performs initial and ongoing analysis and review of the various techniques utilized in determining fair value to ensure that the valuation approaches utilized are appropriate and consistently applied, and that the various assumptions are reasonable. The Company also performs ongoing analysis and review of the information and prices received from third parties to ensure that the prices represent a reasonable estimate of the fair value and to monitor controls around pricing, which includes quantitative and qualitative analysis and is overseen by the Company's investment and accounting personnel. Examples of procedures performed include, but are not limited to, review of pricing trends, comparison of a sample of executed prices of securities sold to the fair value estimates, comparison of fair value estimates to management's

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knowledge of the current market, and ongoing confirmation that third party pricing services use, wherever possible, market-based parameters for valuation. In addition, the Company utilizes both internal and external cash flow models to analyze the reasonableness of fair values utilizing credit spread and other market assumptions, where appropriate. As a result of the analysis, if the Company determines there is a more appropriate fair value based upon the available market data, the price received from the third party is adjusted accordingly. The Company also determines if the inputs used in estimated fair

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values received from pricing services are observable by assessing whether these inputs can be corroborated by observable market data.

The fair value of embedded derivative liabilities, including those calculated by third parties, are monitored through the use of attribution reports to quantify the effect of underlying sources of fair value change, including capital market inputs based on policyholder account values, interest rates and short-term and long-term implied volatilities, from period to period. Actuarial assumptions are based on experience studies performed internally in combination with available industry information and are reviewed on a periodic basis, at least annually.

For assets and liabilities reported at fair value, the Company utilizes when available, fair values based on quoted prices in active markets that are regularly and readily obtainable. Generally, these are very liquid investments and the valuation does not require management judgment. When quoted prices in active markets are not available, fair value is based on market valuation techniques, market comparable pricing and the income approach. The use of different techniques, assumptions and inputs may have a material effect on the estimated fair values of the Company's securities holdings. For the quarters ended September 30, 2012 and 2011, the application of market standard valuation techniques applied to similar assets and liabilities has been consistent.

The methods and assumptions the Company uses to estimate the fair value of assets and liabilities measured at fair value on a recurring basis are summarized below.

Fixed Maturity Securities The fair values of the Company's publicly-traded fixed maturity securities are generally based on prices obtained from independent pricing services. Prices from pricing services are sourced from multiple vendors, and a vendor hierarchy is maintained by asset type based on historical pricing experience and vendor expertise. The Company generally receives prices from multiple pricing services for each security, but ultimately uses the price from the pricing service highest in the vendor hierarchy based on the respective asset type. To validate reasonableness, prices are periodically reviewed as explained above. Consistent with the fair value hierarchy described above, securities with validated quotes from pricing services are generally reflected within Level 2, as they are primarily based on observable pricing for similar assets and/or other market observable inputs. If the pricing information received from third party pricing services is not reflective of market activity or other inputs observable in the market, the Company may challenge the price through a formal process with the pricing service.

If the Company ultimately concludes that pricing information received from the independent pricing service is not reflective of market activity, non-binding broker quotes are used, if available. If the Company concludes the values from both pricing services and brokers are not reflective of market activity, it may override the information from the pricing service or broker with an internally developed valuation; however, this occurs infrequently. Internally developed valuations or non-binding broker quotes are also used to determine fair value in circumstances where vendor pricing is not available. These estimates may use significant unobservable inputs, which reflect the Company's assumptions about the inputs that market participants would use in pricing the asset. Circumstances where observable market data are not available may include events such as market illiquidity and credit events related to the security. Pricing service overrides, internally developed valuations and non-binding broker quotes are generally based on significant unobservable inputs and are reflected as Level 3 in the valuation hierarchy.

The inputs used in the valuation of corporate and government securities include, but are not limited to standard market observable inputs which are derived from, or corroborated by, market observable data including market yield curve, duration, call provisions, observable prices and spreads for similar publicly traded or privately traded issues that incorporate the credit quality and industry sector of the issuer. For structured securities, valuation is based primarily on matrix pricing or other similar techniques using standard market inputs including spreads for actively traded securities, spreads off benchmark yields, expected prepayment speeds and volumes, current and forecasted loss severity, rating, weighted average coupon, weighted average maturity, average delinquency rates, geographic region, debt-service coverage ratios and issuance-specific information including, but not limited to: collateral type, payment terms of the underlying assets, payment priority within the tranche, structure of the security, deal performance and vintage of loans.

When observable inputs are not available, the market standard valuation techniques for determining the estimated fair value of certain types of securities that trade infrequently, and therefore have little or no price transparency, rely on inputs that are significant to the estimated fair value that are not observable in the market or cannot be derived principally from or corroborated by observable market data. These unobservable inputs can be based in large part on management judgment or estimation, and cannot be supported by reference to market activity. Even though unobservable, these inputs are based on assumptions deemed appropriate given the circumstances and are believed to be consistent with what other market participants would use when pricing such securities.

The fair values of private placement securities are primarily determined using a discounted cash flow model. In certain cases these models primarily use observable inputs with a discount rate based upon the average of spread surveys collected from private market intermediaries who are active in both primary and secondary transactions, taking into account, among other

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factors, the credit quality and industry sector of the issuer and the reduced liquidity associated with private placements. Generally, these securities have been reflected within Level 3. For certain private fixed maturities, the discounted cash flow model may also incorporate significant unobservable inputs, which reflect the Company's own assumptions about the inputs market participants would use in pricing the security. To the extent management determines that such unobservable inputs are not significant to the price of a security, a Level 2 classification is made. Otherwise, a Level 3 classification is used.

Embedded Derivatives For embedded derivative liabilities associated with the underlying products in reinsurance treaties, primarily equity-indexed and variable annuity treaties, the Company utilizes a discounted cash flow model, which includes an estimate of future equity option purchases and an adjustment for the Company's own credit risk. The variable annuity embedded derivative calculations are performed by third parties based on methodology and input assumptions provided by the Company. To validate the reasonableness of the resulting fair value, the Company's internal actuaries perform reviews and analytical procedures on the results. The capital market inputs to the model, such as equity indexes, short-term equity volatility and interest rates, are generally observable. The valuation also requires certain significant inputs, which are generally not observable and accordingly, the valuation is considered Level 3 in the fair value hierarchy, see *Level 3 Measurements and Transfers* below for a description.

The fair value of embedded derivatives associated with funds withheld reinsurance treaties is determined based upon a total return swap technique with reference to the fair value of the investments held by the ceding company that support the Company's funds withheld at interest asset with an adjustment for the Company's own credit risk. The fair value of the underlying assets is generally based on market observable inputs using industry standard valuation techniques. The valuation also requires certain significant inputs, which are generally not observable and accordingly, the valuation is considered Level 3 in the fair value hierarchy, see *Level 3 Measurements and Transfers* below for a description.

Company's Own Credit Risk The Company uses a structural default risk model to estimate its own credit risk. The input assumptions are a combination of externally derived and published values (default threshold and uncertainty), market inputs (interest rate, Company equity price per share, Company debt per share, Company equity price volatility) and insurance industry data (Loss Given Default), adjusted for market recoverability.

Cash Equivalents and Short-Term Investments Cash equivalents and short-term investments include money market instruments, commercial paper and other highly liquid debt instruments. Money market instruments are generally valued using unadjusted quoted prices in active markets that are accessible for identical assets and are primarily classified as Level 1. The fair value of certain other short-term investments, such as floating rate notes and bonds with original maturities less than twelve months, are based upon other market observable data and are typically classified as Level 2. However, certain short-term investments may incorporate significant unobservable inputs resulting in a Level 3 classification. Various time deposits carried as cash equivalents or short-term investments are not measured at estimated fair value and therefore are excluded from the tables presented.

Equity Securities Equity securities consist principally of exchange-traded funds and preferred stock of publicly and privately traded companies. The fair values of publicly traded equity securities are primarily based on quoted market prices in active markets and are classified within Level 1 in the fair value hierarchy. The fair values of preferred equity securities, for which quoted market prices are not readily available, are based on prices obtained from independent pricing services and these securities are generally classified within Level 2 in the fair value hierarchy.

Derivative Assets and Derivative Liabilities All of the derivative instruments utilized by the Company are classified within Level 2 on the fair value hierarchy. These derivatives are principally valued using an income approach. Valuations of interest rate contracts, non-option-based, are based on present value techniques, which utilize significant inputs that may include the swap yield curve, LIBOR basis curves, and repurchase rates. Valuations of foreign currency contracts, non-option-based, are based on present value techniques, which utilize significant inputs that may include the swap yield curve, LIBOR basis curves, currency spot rates, and cross currency basis curves. Valuations of credit contracts, non-option-based, are based on present value techniques, which utilize significant inputs that may include the swap yield curve, credit curves, and recovery rates. Valuations of equity market contracts, non-option-based, are based on present value techniques, which utilize significant inputs that may include the swap yield curve, spot equity index levels, and dividend yield curves. Valuations of equity market contracts, option-based, are based on option pricing models, which utilize significant inputs that may include the swap yield curve, spot equity index levels, dividend yield curves, and equity volatility. The Company does not currently have derivatives included in Level 3 measurement.

Level 3 Measurements and Transfers

As of September 30, 2012 and December 31, 2011, respectively, the Company classified approximately 9.1% and 8.5% of its fixed maturity securities in the Level 3 category. These securities primarily consist of private placement corporate securities with inactive trading markets. Additionally, the Company has included asset-backed securities with sub-prime exposure and

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mortgage-backed securities with below investment grade ratings in the Level 3 category due to market uncertainty associated with these securities and the Company's utilization of information from third parties for the valuation of these securities.

The significant unobservable inputs used in the fair value measurement of the Company's corporate, sovereign, government-backed, other political subdivision and short-term securities are probability of default, liquidity premium, subordination premium and loss severity in the event of default. Significant increases (decreases) in any of those inputs in isolation would result in a significantly lower (higher) fair value measurement. Generally, a change in the assumption used for the probability of default is accompanied by a directionally similar change in the assumptions used for the liquidity premium, subordination premium and loss severity. For securities with a fair value derived using the market comparable pricing valuation technique, liquidity premium is the only significant unobservable input.

The significant unobservable inputs used in the fair value measurement of the Company's asset and mortgage-backed securities are prepayment rates, probability of default, liquidity premium and loss severity in the event of default. Significant increases (decreases) in any of those inputs in isolation would result in a significantly lower (higher) fair value measurement. Generally, a change in the assumption used for the probability of default is accompanied by a directionally similar change in the assumption used for the liquidity premium and loss severity and a directionally opposite change in the assumption used for prepayment rates.

The actuarial assumptions used in the fair value of embedded derivatives which include assumptions related to lapses, withdrawals, and mortality, are based on experience studies performed by the Company in combination with available industry information and are reviewed on a periodic basis, at least annually. The significant unobservable inputs used in the fair value measurement of embedded derivatives are assumptions associated with policyholder experience and selected capital market assumptions for equity-indexed and variable annuities. The selected capital market assumptions, which include long-term implied volatilities, are based on observable historical information. Changes in interest rates, equity indices, equity volatility, the Company's own credit risk, and actuarial assumptions regarding policyholder experience may result in significant fluctuations in the value of embedded derivatives.

Fair value measurements associated with funds withheld reinsurance treaties are generally not materially sensitive to changes in unobservable inputs associated with policyholder experience. The primary drivers of change in these fair values are related to movements of credit spreads, which are generally observable. Increases (decreases) in market credit spreads tend to decrease (increase) the fair value of embedded derivatives. Increases (decreases) in the own credit assumption tend to decrease (increase) the magnitude of the fair value of embedded derivatives.

Fair value measurements associated with variable annuity treaties are sensitive to both capital markets inputs and policyholder experience inputs. Increases (decreases) in lapse rates tend to decrease (increase) the value of the embedded derivatives associated with variable annuity treaties. Increases (decreases) in the long-term volatility assumption tend to increase (decrease) the fair value of embedded derivatives. Increases (decreases) in the own credit assumption tend to decrease (increase) the magnitude of the fair value of embedded derivatives.

The following table presents quantitative information about significant unobservable inputs used in Level 3 fair value measurements that are developed by the Company as of September 30, 2012 (dollars in thousands):

| September 30, 2012: | Valuation | | | |
|--|------------|------------------------------|--------------------|--------------------------|
| | Fair Value | Technique(s) | Unobservable Input | Range (Weighted Average) |
| Assets: | | | | |
| State and political subdivision securities | \$ 15,186 | Market comparable securities | Liquidity premium | 1% |
| Corporate securities | 431,187 | Market comparable securities | Liquidity premium | 0-2% (1%) |
| Short-term investments | 22,061 | Market comparable securities | Liquidity premium | 1% |
| Funds withheld at interest- embedded derivatives | (320,501) | Total return swap | Mortality | 0-100% (1%) |
| | | | Lapse | 0-35% (6%) |
| | | | Withdrawal | 0-5% (3%) |
| | | | Own Credit | 0-1% (1%) |
| | | | Crediting rate | 2-4% (3%) |
| Reinsurance ceded receivable- embedded derivatives | 4,192 | Discounted cash flow | Mortality | 0-100% (8%) |
| | | | Lapse | 14-16% (15%) |

Table of Contents**September 30, 2012 (continued):**

| | Fair Value | Valuation Technique(s) | Unobservable Input | Range (Weighted Average) |
|---|------------|------------------------|--------------------------|--------------------------|
| Liabilities: | | | | |
| Interest sensitive contract liabilities- embedded derivatives- indexed annuities | 751,112 | Discounted cash flow | Mortality | 0-100% (1%) |
| | | | Lapse | 0-35% (6%) |
| | | | Withdrawal | 0-5% (3%) |
| | | | Option budget projection | 2-4% (3%) |
| Interest sensitive contract liabilities- embedded derivatives- variable annuities | 202,692 | Discounted cash flow | Mortality | 0-100% (2%) |
| | | | Lapse | 0-25% (5%) |
| | | | Withdrawal | 0-7% (3%) |
| | | | Own Credit | 0-1% (1%) |
| | | | Long-term volatility | 0-27% (16%) |

The Company recognizes transfers of financial instruments into and out of levels within the fair value hierarchy at the beginning of the quarter in which the actual event or change in circumstances that caused the transfer occurs. Financial instruments transferred into Level 3 are due to a lack of observable market transactions and price information. Financial instruments are transferred out of Level 3 when circumstances change such that significant inputs can be corroborated with market observable data. This may be due to a significant increase in market activity for the financial instrument, a specific event, one or more significant input(s) becoming observable. Transfers out of Level 3 were primarily the result of the Company using observable pricing information or a third party pricing quotation that appropriately reflects the fair value of those financial instruments, without the need for adjustment based on the Company's own assumptions regarding the characteristics of a specific financial instrument or the current liquidity in the market. In addition, certain transfers out of Level 3 were also due to increased observations of market transactions and price information for those financial instruments.

Transfers from Level 1 to Level 2 are due to the lack of observable market data when pricing these securities, while transfers from Level 2 to Level 1 are due to an increase in the availability of market observable data in an active market. The following tables present the transfers between Level 1 and Level 2 during the three and nine months ended September 30, 2012 and 2011 (dollars in thousands):

Three months ended September 30,

2012 2011

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| | Transfers from Level 1 to Level 2 | Transfers from Level 2 to Level 1 | Transfers from Level 1 to Level 2 | Transfers from Level 2 to Level 1 |
|--|--|---|--|---|
| Fixed maturity securities - available-for-sale: | | | | |
| Corporate securities | \$ 11,777 | \$ -- | \$ -- | \$ -- |
| State and political subdivision securities | -- | -- | -- | 5,485 |
| Other foreign government, supranational and foreign government-sponsored enterprises | 2,163 | -- | 1,474 | -- |
| Total fixed maturity securities | 13,940 | -- | 1,474 | 5,485 |
| Non-redeemable preferred stock | 9,646 | 11,068 | -- | -- |
| Total | \$ 23,586 | \$ 11,068 | \$ 1,474 | \$ 5,485 |

| | Nine months ended September 30, | | | |
|--|--|---|--|---|
| | 2012 | | 2011 | |
| | Transfers from Level 1 to Level 2 | Transfers from Level 2 to Level 1 | Transfers from Level 1 to Level 2 | Transfers from Level 2 to Level 1 |
| Fixed maturity securities - available-for-sale: | | | | |
| Corporate securities | \$ 14,773 | \$ 4 | \$ -- | \$ -- |
| U.S. government and agencies securities | -- | 11,152 | 23,065 | -- |
| State and political subdivision securities | 12,794 | -- | -- | 5,485 |
| Other foreign government, supranational and foreign government-sponsored enterprises | 3,222 | -- | 1,845 | -- |
| Total fixed maturity securities | 30,789 | 11,156 | 24,910 | 5,485 |
| Non-redeemable preferred stock | 9,646 | 11,068 | -- | -- |
| Other equity securities | -- | -- | 2,290 | -- |
| Total | \$ 40,435 | \$ 22,224 | \$ 27,200 | \$ 5,485 |

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The tables below provide a summary of the changes in fair value of Level 3 assets and liabilities for the three and nine months ended September 30, 2012, as well as the portion of gains or losses included in income for the three and nine months ended September 30, 2012 attributable to unrealized gains or losses related to those assets and liabilities still held at September 30, 2012 (dollars in thousands):

For the three months ended September 30, 2012:

| | Fixed maturity securities - available-for-sale | | | |
|---|--|--|-------------------------|---------------------------------------|
| | Corporate securities | Residential mortgage-backed securities | Asset-backed securities | Commercial mortgage-backed securities |
| Fair value, beginning of period | \$ 994,014 | \$ 49,591 | \$ 128,358 | \$ 115,733 |
| Total gains/losses (realized/unrealized) | | | | |
| Included in earnings, net: | | | | |
| Investment income, net of related expenses | (4,846) | 114 | 54 | 446 |
| Investment related gains (losses), net | (1,059) | (187) | (3) | (2,088) |
| Claims & other policy benefits | -- | -- | -- | -- |
| Interest credited | -- | -- | -- | -- |
| Policy acquisition costs and other insurance expenses | -- | -- | -- | -- |
| Included in other comprehensive income | 22,280 | 479 | 7,658 | 6,188 |
| Purchases ⁽¹⁾ | 556,031 | 31,020 | 62,109 | 21,092 |
| Sales ⁽¹⁾ | (18,548) | (24,566) | (3,725) | -- |
| Settlements ⁽¹⁾ | (31,448) | (1,437) | (4,407) | (511) |
| Transfers into Level 3 | 1,293 | 1,804 | 5,006 | 26,208 |
| Transfers out of Level 3 | (10,444) | (7,459) | (5,460) | -- |
| Fair value, end of period | \$ 1,507,273 | \$ 49,359 | \$ 189,590 | \$ 167,068 |

Unrealized gains and losses recorded in earnings for the period

relating to those Level 3 assets and liabilities that were still

held at the end of the period

Included in earnings, net:

| | | | | |
|---|------------|-------|-------|---------|
| Investment income, net of related expenses | \$ (4,861) | \$ 28 | \$ 40 | \$ 446 |
| Investment related gains (losses), net | (223) | -- | (242) | (2,088) |
| Claims & other policy benefits | -- | -- | -- | -- |
| Interest credited | -- | -- | -- | -- |
| Policy acquisition costs and other insurance expenses | -- | -- | -- | -- |

For the three months ended September 30, 2012 (continued):

| | Fixed maturity securities - available-for-sale | | | |
|---|--|--|---|------------------------|
| | U.S. Government and agencies securities | State and political subdivision securities | Funds withheld at interest-embedded derivatives | Short-term investments |
| Fair value, beginning of period | \$ -- | \$ 14,486 | \$ (375,337) | \$ -- |
| Total gains/losses (realized/unrealized) | | | | |
| Included in earnings, net: | | | | |
| Investment income, net of related expenses | (59) | 1 | -- | (7) |
| Investment related gains (losses), net | -- | (4) | 54,836 | -- |
| Claims & other policy benefits | -- | -- | -- | -- |
| Interest credited | -- | -- | -- | -- |
| Policy acquisition costs and other insurance expenses | -- | -- | -- | -- |
| Included in other comprehensive income | (15) | 3,433 | -- | 54 |
| Purchases ⁽¹⁾ | 4,640 | -- | -- | 22,014 |
| Sales ⁽¹⁾ | -- | -- | -- | -- |
| Settlements ⁽¹⁾ | -- | (116) | -- | -- |
| Transfers into Level 3 | -- | 29,150 | -- | -- |

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| | | | | |
|--|----------|-----------|--------------|-----------|
| Transfers out of Level 3 | -- | -- | -- | -- |
| Fair value, end of period | \$ 4,566 | \$ 46,950 | \$ (320,501) | \$ 22,061 |
| Unrealized gains and losses recorded in earnings for the period | | | | |
| relating to those Level 3 assets and liabilities that were still | | | | |
| held at the end of the period | | | | |
| Included in earnings, net: | | | | |
| Investment income, net of related expenses | \$ (59) | \$ 1 | \$ -- | \$ (7) |
| Investment related gains (losses), net | -- | -- | 54,836 | -- |
| Claims & other policy benefits | -- | -- | -- | -- |
| Interest credited | -- | -- | -- | -- |
| Policy acquisition costs and other insurance expenses | -- | -- | -- | -- |

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For the three months ended September 30, 2012 (continued):

| | Other invested assets- other equity securities | Reinsurance ceded receivable- embedded derivatives | Interest sensitive contract liabilities embedded derivatives |
|---|--|---|---|
| Fair value, beginning of period | \$ 3,227 | \$ 4,416 | \$ (938,927) |
| Total gains/losses (realized/unrealized) | | | |
| Included in earnings, net: | | | |
| Investment income, net of related expenses | -- | -- | -- |
| Investment related gains (losses), net | -- | -- | 2,579 |
| Claims & other policy benefits | -- | -- | 213 |
| Interest credited | -- | -- | (33,980) |
| Policy acquisition costs and other insurance expenses | -- | (124) | -- |
| Included in other comprehensive income | -- | -- | -- |
| Purchases ⁽¹⁾ | -- | -- | (8,502) |
| Sales ⁽¹⁾ | -- | -- | -- |
| Settlements ⁽¹⁾ | -- | (100) | 24,813 |
| Transfers into Level 3 | -- | -- | -- |
| Transfers out of Level 3 | (3,227) | -- | -- |
| Fair value, end of period | \$ -- | \$ 4,192 | \$ (953,804) |

Unrealized gains and losses recorded in earnings for the period

relating to those Level 3 assets and liabilities that were still

held at the end of the period

| | | | |
|---|-------|-------|----------|
| Included in earnings, net: | | | |
| Investment income, net of related expenses | \$ -- | \$ -- | \$ -- |
| Investment related gains (losses), net | -- | -- | 427 |
| Claims & other policy benefits | -- | -- | (23) |
| Interest credited | -- | -- | (58,621) |
| Policy acquisition costs and other insurance expenses | -- | 13 | -- |

(1) The amount reported within purchases, sales and settlements is the purchase price (for purchases) and the sales/settlement proceeds (for sales and settlements) based on the actual date purchased or sold/settled. Items purchased and sold/settled in the same period are excluded from the rollforward. The Company had no issuances during the period.

For the nine months ended September 30, 2012:

| | Corporate securities | Fixed maturity securities - available-for-sale Residential mortgage- backed securities | Asset-backed securities | Commercial mortgage- backed securities |
|---|-------------------------|--|----------------------------|---|
| Fair value, beginning of period | \$ 974,169 | \$ 81,655 | \$ 193,492 | \$ 115,976 |
| Total gains/losses (realized/unrealized) | | | | |
| Included in earnings, net: | | | | |
| Investment income, net of related expenses | (4,738) | 413 | 497 | 1,579 |
| Investment related gains (losses), net | (2,339) | (223) | (510) | (13,771) |
| Claims & other policy benefits | -- | -- | -- | -- |
| Interest credited | -- | -- | -- | -- |
| Policy acquisition costs and other insurance expenses | -- | -- | -- | -- |
| Included in other comprehensive income | 31,940 | 1,886 | 16,135 | 17,436 |
| Purchases ⁽¹⁾ | 645,466 | 31,602 | 64,121 | 21,092 |
| Sales ⁽¹⁾ | (45,833) | (40,790) | (11,627) | (1,552) |
| Settlements ⁽¹⁾ | (84,819) | (5,139) | (11,510) | (568) |
| Transfers into Level 3 | 18,738 | 8,979 | 6,086 | 37,054 |
| Transfers out of Level 3 | (25,311) | (29,024) | (67,094) | (10,178) |
| Fair value, end of period | \$ 1,507,273 | \$ 49,359 | \$ 189,590 | \$ 167,068 |

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Unrealized gains and losses recorded in earnings for the period relating to those Level 3 assets and liabilities that were still held at the end of the period

| Included in earnings, net: | | | | | |
|---|----|---------|----|-------|----------|
| Investment income, net of related expenses | \$ | (4,747) | \$ | 283 | \$ 1,579 |
| Investment related gains (losses), net | | (1,329) | | (269) | (14,163) |
| Claims & other policy benefits | | -- | | -- | -- |
| Interest credited | | -- | | -- | -- |
| Policy acquisition costs and other insurance expenses | | -- | | -- | -- |

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| | Fixed maturity securities - available-for-sale | | | | Short-term investments |
|--|--|--|---|-----------|------------------------|
| | U.S. Government and agencies securities | State and political subdivision securities | Funds withheld at interest - embedded derivatives | | |
| For the nine months ended September 30, 2012 (continued): | | | | | |
| Fair value, beginning of period | \$ -- | \$ 10,373 | \$ (361,456) | \$ -- | |
| Total gains/losses (realized/unrealized) | | | | | |
| Included in earnings, net: | | | | | |
| Investment income, net of related expenses | (59) | 5 | -- | (7) | |
| Investment related gains (losses), net | -- | (12) | 40,955 | -- | |
| Claims & other policy benefits | -- | -- | -- | -- | |
| Interest credited | -- | -- | -- | -- | |
| Policy acquisition costs and other insurance expenses | -- | -- | -- | -- | |
| Included in other comprehensive income | (15) | 4,666 | -- | 54 | |
| Purchases ⁽¹⁾ | 4,640 | -- | -- | 22,014 | |
| Sales ⁽¹⁾ | -- | -- | -- | -- | |
| Settlements ⁽¹⁾ | -- | (162) | -- | -- | |
| Transfers into Level 3 | -- | 37,588 | -- | -- | |
| Transfers out of Level 3 | -- | (5,508) | -- | -- | |
| Fair value, end of period | \$ 4,566 | \$ 46,950 | \$ (320,501) | \$ 22,061 | |

Unrealized gains and losses recorded in earnings for the period relating to those Level 3 assets and liabilities that were still held at the end of the period

| | | | | | |
|---|---------|------|--------|--------|--|
| Included in earnings, net: | | | | | |
| Investment income, net of related expenses | \$ (59) | \$ 5 | \$ -- | \$ (7) | |
| Investment related gains (losses), net | -- | -- | 40,955 | -- | |
| Claims & other policy benefits | -- | -- | -- | -- | |
| Interest credited | -- | -- | -- | -- | |
| Policy acquisition costs and other insurance expenses | -- | -- | -- | -- | |

For the nine months ended September 30, 2012 (continued):

| | Other invested assets- other equity securities | Reinsurance ceded receivable- embedded derivatives | Interest sensitive contract liabilities embedded derivatives |
|---|--|--|--|
| Fair value, beginning of period | \$ 11,489 | \$ 4,945 | \$ (1,028,241) |
| Total gains/losses (realized/unrealized) | | | |
| Included in earnings, net: | | | |
| Investment income, net of related expenses | -- | -- | -- |
| Investment related gains (losses), net | 1,098 | -- | 74,025 |
| Claims & other policy benefits | -- | -- | 770 |
| Interest credited | -- | -- | (27,348) |
| Policy acquisition costs and other insurance expenses | -- | (449) | -- |
| Included in other comprehensive income | 843 | -- | -- |
| Purchases ⁽¹⁾ | 108 | -- | (48,199) |
| Sales ⁽¹⁾ | (3,788) | -- | -- |
| Settlements ⁽¹⁾ | -- | (304) | 75,189 |
| Transfers into Level 3 | -- | -- | -- |
| Transfers out of Level 3 | (9,750) | -- | -- |
| Fair value, end of period | \$ -- | \$ 4,192 | \$ (953,804) |

Unrealized gains and losses recorded in earnings for the period relating to those Level 3 assets and liabilities that were still held at the end of the period

| | | | |
|--|-------|-------|-------|
| Included in earnings, net: | | | |
| Investment income, net of related expenses | \$ -- | \$ -- | \$ -- |

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| | | | |
|---|-------|------|-----------|
| Investment related gains (losses), net | (183) | -- | 68,315 |
| Claims & other policy benefits | -- | -- | 56 |
| Interest credited | -- | -- | (102,017) |
| Policy acquisition costs and other insurance expenses | -- | (33) | -- |

(1)The amount reported within purchases, sales and settlements is the purchase price (for purchases) and the sales/settlement proceeds (for sales and settlements) based upon the actual date purchased or sold/settled. Items purchased and sold/settled in the same period are excluded from the rollforward. The Company had no issuances during the period.

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The tables below provide a summary of the changes in fair value of Level 3 assets and liabilities for the three and nine months ended September 30, 2011, as well as the portion of gains or losses included in income for the three and nine months ended September 30, 2011 attributable to unrealized gains or losses related to those assets and liabilities still held at September 30, 2011 (dollars in thousands):

For the three months ended September 30, 2011:

| | Fixed maturity securities - available-for-sale | | | |
|---|--|--|-------------------------|---------------------------------------|
| | Corporate securities | Residential mortgage-backed securities | Asset-backed securities | Commercial mortgage-backed securities |
| Fair value, beginning of period | \$ 977,560 | \$ 103,430 | \$ 188,773 | \$ 150,765 |
| Total gains/losses (realized/unrealized) | | | | |
| Included in earnings, net: | | | | |
| Investment income, net of related expenses | 38 | 181 | 271 | 505 |
| Investment related gains (losses), net | 591 | (1,059) | (6,760) | (6,548) |
| Claims & other policy benefits | -- | -- | -- | -- |
| Interest credited | -- | -- | -- | -- |
| Policy acquisition costs and other insurance expenses | -- | -- | -- | -- |
| Included in other comprehensive income | 7,725 | 44 | (1,827) | (14,717) |
| Purchases ⁽¹⁾ | 59,905 | 454 | 7,449 | -- |
| Sales ⁽¹⁾ | (14,415) | -- | (5,547) | -- |
| Settlements ⁽¹⁾ | (23,677) | (1,447) | (3,172) | -- |
| Transfers into Level 3 | 15,947 | 2,248 | 10,773 | -- |
| Transfers out of Level 3 | (65,855) | (36,941) | (27,417) | (17,026) |
| Fair value, end of period | \$ 957,819 | \$ 66,910 | \$ 162,543 | \$ 112,979 |

Unrealized gains and losses recorded in earnings for the period relating to those Level 3 assets and liabilities that were still held at the end of the period

| Included in earnings, net: | | | | |
|---|-------|--------|---------|---------|
| Investment income, net of related expenses | \$ 32 | \$ 181 | \$ 246 | \$ 504 |
| Investment related gains (losses), net | (708) | (131) | (1,052) | (6,548) |
| Claims & other policy benefits | -- | -- | -- | -- |
| Interest credited | -- | -- | -- | -- |
| Policy acquisition costs and other insurance expenses | -- | -- | -- | -- |

For the three months ended September 30, 2011 (continued):

Fixed maturity securities - available-for-sale