

PENNSYLVANIA REAL ESTATE INVESTMENT TRUST

Form 10-Q

October 26, 2012

[Table of Contents](#)

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**Form 10-Q**

x **Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the quarterly period ended September 30, 2012

or

.. **Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the transition period from            to

Commission File Number: 1-6300

**PENNSYLVANIA REAL ESTATE INVESTMENT TRUST**

(Exact name of Registrant as specified in its charter)

Edgar Filing: PENNSYLVANIA REAL ESTATE INVESTMENT TRUST - Form 10-Q

<b>Pennsylvania</b> (State or other jurisdiction of incorporation or organization)	<b>23-6216339</b> (I.R.S. Employer Identification No.)
<b>200 South Broad Street</b>	
<b>Philadelphia, PA</b> (Address of principal executive offices)	<b>19102</b> (Zip Code)
<b>Registrant's telephone number, including area code (215) 875-0700</b>	

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer <input type="checkbox"/>	Accelerated filer <input checked="" type="checkbox"/>
Non-accelerated filer <input type="checkbox"/> (Do not check if a smaller reporting company)	Smaller reporting company <input type="checkbox"/>

Indicate by check mark whether registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common shares of beneficial interest, \$1.00 par value per share, outstanding at October 24, 2012: 55,982,082

**Table of Contents**

**PENNSYLVANIA REAL ESTATE INVESTMENT TRUST**

**CONTENTS**

	<b>Page</b>
<b>PART I FINANCIAL INFORMATION</b>	
Item 1. Financial Statements (Unaudited):	
<u>Consolidated Balance Sheets – September 30, 2012 and December 31, 2011</u>	1
<u>Consolidated Statements of Operations – Three and Nine Months Ended September 30, 2012 and 2011</u>	2
<u>Consolidated Statements of Comprehensive Loss – Three and Nine Months Ended September 30, 2012 and 2011</u>	4
<u>Consolidated Statements of Equity – Nine Months Ended September 30, 2012</u>	5
<u>Consolidated Statements of Cash Flows – Nine Months Ended September 30, 2012 and 2011</u>	6
<u>Notes to Unaudited Consolidated Financial Statements</u>	7
Item 2. <u>Management’s Discussion and Analysis of Financial Condition and Results of Operations</u>	16
Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	38
Item 4. <u>Controls and Procedures</u>	40
<b><u>PART II OTHER INFORMATION</u></b>	
Item 1. <u>Legal Proceedings</u>	40
Item 1A. <u>Risk Factors</u>	40
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	41
Item 3. Not Applicable	
Item 4. Not Applicable	
Item 5. Not Applicable	
Item 6. <u>Exhibits</u>	42
<u>Signatures</u>	43

Except as the context otherwise requires, references in this Quarterly Report on Form 10-Q to we, our, us, the Company and PREIT refer to Pennsylvania Real Estate Investment Trust and its subsidiaries, including our operating partnership, PREIT Associates, L.P. References in this Quarterly Report on Form 10-Q to PREIT Associates or the Operating Partnership refer to PREIT Associates, L.P.

**Table of Contents****PENNSYLVANIA REAL ESTATE INVESTMENT TRUST****CONSOLIDATED BALANCE SHEETS**

(in thousands, except per share amounts)	September 30, 2012 (Unaudited)	December 31, 2011
<b>ASSETS:</b>		
INVESTMENTS IN REAL ESTATE, at cost:		
Operating properties	\$ 3,527,364	\$ 3,470,167
Construction in progress	88,167	91,538
Land held for development	14,490	15,292
Total investments in real estate	3,630,021	3,576,997
Accumulated depreciation	(938,260)	(844,010)
Net investments in real estate	2,691,761	2,732,987
INVESTMENTS IN PARTNERSHIPS, at equity:	15,524	16,009
<b>OTHER ASSETS:</b>		
Cash and cash equivalents	26,248	21,798
Tenant and other receivables (net of allowance for doubtful accounts of \$15,873 and \$17,930 at September 30, 2012 and December 31, 2011, respectively)	37,313	39,832
Intangible assets (net of accumulated amortization of \$15,749 and \$51,625 at September 30, 2012 and December 31, 2011, respectively)	8,898	9,921
Deferred costs and other assets	98,797	89,707
Total assets	\$ 2,878,541	\$ 2,910,254
<b>LIABILITIES:</b>		
Mortgage loans payable (including debt premium of \$282 at December 31, 2011)	\$ 1,822,404	\$ 1,691,381
Exchangeable Notes (net of debt discount of \$849 at December 31, 2011)		136,051
Term Loans	240,000	240,000
Revolving Facility	15,000	95,000
Tenants' deposits and deferred rent	11,689	13,278
Distributions in excess of partnership investments	62,818	64,938
Fair value of derivative instruments	13,805	21,112
Accrued expenses and other liabilities	68,602	60,456
Total liabilities	2,234,318	2,322,216
<b>COMMITMENTS AND CONTINGENCIES (Note 6)</b>		
<b>EQUITY:</b>		
Series A preferred shares, \$.01 par value per share; 25,000 shares authorized; 4,600 shares issued and outstanding at September 30, 2012 and 0 shares issued and outstanding at December 31, 2011; liquidation preference of \$115,000	46	
Shares of beneficial interest, \$1.00 par value per share; 200,000 shares authorized; 55,992 shares issued and outstanding at September 30, 2012 and 55,677 shares issued and outstanding at December 31, 2011	55,992	55,677
Capital contributed in excess of par	1,165,091	1,047,487
Accumulated other comprehensive loss	(26,322)	(34,099)
Distributions in excess of net income	(589,575)	(524,738)
Total equity PREIT	605,232	544,327
Noncontrolling interest	38,991	43,711

Edgar Filing: PENNSYLVANIA REAL ESTATE INVESTMENT TRUST - Form 10-Q

Total equity	644,223	588,038
Total liabilities and equity	\$ 2,878,541	\$ 2,910,254

See accompanying notes to the unaudited consolidated financial statements.

**Table of Contents****PENNSYLVANIA REAL ESTATE INVESTMENT TRUST****CONSOLIDATED STATEMENTS OF OPERATIONS****(Unaudited)**

<b>(in thousands of dollars)</b>	<b>Three months ended September 30,</b>		<b>Nine months ended September 30,</b>	
	<b>2012</b>	<b>2011</b>	<b>2012</b>	<b>2011</b>
<b>REVENUE:</b>				
Real estate revenue:				
Base rent	\$ 73,419	\$ 71,797	\$ 217,862	\$ 214,489
Expense reimbursements	32,293	33,597	95,231	98,714
Percentage rent	698	805	2,124	2,501
Lease termination revenue	339	143	1,766	862
Other real estate revenue	3,519	3,420	10,377	10,150
<b>Total real estate revenue</b>	<b>110,268</b>	<b>109,762</b>	<b>327,360</b>	<b>326,716</b>
Interest and other income	2,608	3,981	4,254	5,708
<b>Total revenue</b>	<b>112,876</b>	<b>113,743</b>	<b>331,614</b>	<b>332,424</b>
<b>EXPENSES:</b>				
Operating expenses:				
CAM and real estate taxes	(36,434)	(35,448)	(108,583)	(108,012)
Utilities	(6,690)	(6,987)	(17,693)	(18,896)
Other operating expenses	(5,872)	(5,363)	(16,321)	(17,450)
<b>Total operating expenses</b>	<b>(48,996)</b>	<b>(47,798)</b>	<b>(142,597)</b>	<b>(144,358)</b>
Depreciation and amortization	(33,776)	(34,681)	(100,894)	(105,806)
Other expenses:				
General and administrative expenses	(8,694)	(8,495)	(28,818)	(28,511)
Provision for employee separation expenses	(4,958)		(5,754)	
Impairment of assets		(52,110)		(52,335)
Project costs and other expenses	(380)	(161)	(777)	(433)
<b>Total other expenses</b>	<b>(14,032)</b>	<b>(60,766)</b>	<b>(35,349)</b>	<b>(81,279)</b>
Interest expense, net	(31,097)	(31,846)	(94,562)	(100,400)
<b>Total expenses</b>	<b>(127,901)</b>	<b>(175,091)</b>	<b>(373,402)</b>	<b>(431,843)</b>
Loss before equity in income of partnerships and gains on sales of real estate	(15,025)	(61,348)	(41,788)	(99,419)
Equity in income of partnerships	2,164	1,924	6,110	4,614
Gains on sales of real estate				1,450
<b>Net loss</b>	<b>(12,861)</b>	<b>(59,424)</b>	<b>(35,678)</b>	<b>(93,355)</b>
Less: net loss attributable to noncontrolling interest	508	2,386	1,440	3,751
<b>Net loss attributable to PREIT</b>	<b>(12,353)</b>	<b>(57,038)</b>	<b>(34,238)</b>	<b>(89,604)</b>
Less: preferred share dividends	(2,372)		(4,217)	
<b>Net loss attributable to PREIT common shareholders</b>	<b>\$ (14,725)</b>	<b>\$ (57,038)</b>	<b>\$ (38,455)</b>	<b>\$ (89,604)</b>

See accompanying notes to the unaudited consolidated financial statements.



**Table of Contents**

**PENNSYLVANIA REAL ESTATE INVESTMENT TRUST**  
**CONSOLIDATED STATEMENTS OF OPERATIONS (continued)**

**EARNINGS PER SHARE**

(Unaudited)

(in thousands of dollars, except per share amounts)	Three months ended September 30,		Nine months ended September 30,	
	2012	2011	2012	2011
Net loss	\$ (12,861)	\$ (59,424)	\$ (35,678)	\$ (93,355)
Noncontrolling interest	508	2,386	1,440	3,751
Preferred share dividends	(2,372)		(4,217)	
Dividends on unvested restricted shares	(132)	(143)	(321)	(405)
<b>Loss used to calculate earnings per share basic and diluted</b>	<b>\$ (14,857)</b>	<b>\$ (57,181)</b>	<b>\$ (38,776)</b>	<b>\$ (90,009)</b>
Basic loss per share	\$ (0.27)	\$ (1.05)	\$ (0.70)	\$ (1.65)
Diluted loss per share	\$ (0.27)	\$ (1.05)	\$ (0.70)	\$ (1.65)
(in thousands of shares)				
Weighted average shares outstanding basic	55,190	54,701	55,081	54,612
Effect of common share equivalents <sup>(1)</sup>				
Weighted average shares outstanding diluted	55,190	54,701	55,081	54,612

<sup>(1)</sup> The Company had net losses from continuing operations for all periods presented. Therefore, the effect of common share equivalents of 982 and 165 for the three months ended September 30, 2012 and 2011, respectively, and 1,017 and 305 for the nine months ended September 30, 2012 and 2011, respectively, are excluded from the calculation of diluted loss per share for these periods because they would be antidilutive.

See accompanying notes to the unaudited consolidated financial statements.



**Table of Contents**

**PENNSYLVANIA REAL ESTATE INVESTMENT TRUST**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS**

(Unaudited)

(in thousands of dollars)	Three months ended September 30,		Nine months ended September 30,	
	2012	2011	2012	2011
Comprehensive loss:				
Net loss	\$ (12,861)	\$ (59,424)	\$ (35,678)	\$ (93,355)
Unrealized gain on derivatives	3,030	933	7,307	2,708
Other	289	(562)	797	(320)
Total comprehensive loss	(9,542)	(59,053)	(27,574)	(90,967)
Less: Comprehensive loss attributable to noncontrolling interest	375	2,371	1,113	3,655
Comprehensive loss attributable to PREIT	\$ (9,167)	\$ (56,682)	\$ (26,461)	\$ (87,312)

See accompanying notes to the unaudited consolidated financial statements.

**Table of Contents****PENNSYLVANIA REAL ESTATE INVESTMENT TRUST****CONSOLIDATED STATEMENTS OF EQUITY****Nine Months Ended****September 30, 2012****(Unaudited)**

(in thousands of dollars, except per share amounts)	PREIT Shareholders						
	Series A		Capital Contributed in Excess of Par	Accumulated Other Comprehensive Loss	Distributions in Excess of Net Income	Non-controlling Interest	
	Total Equity	Liquidation Value					
		\$25	Beneficial Shares of				
Balance January 1, 2012	\$ 588,038	\$	\$ 55,677	\$ 1,047,487	\$ (34,099)	\$ (524,738)	\$ 43,711
Total comprehensive loss	(27,574)				7,777	(34,238)	(1,113)
Shares issued upon redemption of Operating Partnership Units			28	413			(441)
Shares issued under distribution reinvestment and share purchase plan	869		21	848			
Shares issued under employee share purchase plan	544		35	509			
Shares issued under equity incentive plans, net of shares retired	(2,993)		231	(3,224)			
Amortization of deferred compensation	8,208			8,208			
Series A preferred share offering	110,896	46		110,850			
Distributions paid to preferred shareholders (\$0.8307 per share)	(3,821)					(3,821)	
Distributions paid to common shareholders (\$0.47 per share)	(26,778)					(26,778)	
Noncontrolling interests:							
Distributions to Operating Partnership unit holders (\$0.47 per unit)	(1,099)						(1,099)
Amortization of historic tax credit	(1,810)						(1,810)
Other distributions to noncontrolling interest, net	(257)						(257)
Balance September 30, 2012	\$ 644,223	\$ 46	\$ 55,992	\$ 1,165,091	\$ (26,322)	\$ (589,575)	\$ 38,991

See accompanying notes to the unaudited consolidated financial statements.

**Table of Contents****PENNSYLVANIA REAL ESTATE INVESTMENT TRUST****CONSOLIDATED STATEMENTS OF CASH FLOWS****(Unaudited)**

<b>(in thousands of dollars)</b>	<b>Nine months ended September 30,</b>	
	<b>2012</b>	<b>2011</b>
<b>Cash flows from operating activities:</b>		
Net loss	\$ (35,678)	\$ (93,355)
<b>Adjustments to reconcile net loss to net cash provided by operating activities:</b>		
Depreciation	94,659	96,664
Amortization	11,655	14,113
Straight-line rent adjustments	(1,292)	96
Provision for doubtful accounts	2,260	3,374
Amortization of historic tax credit	(1,810)	(1,921)
Impairment of assets		52,335
Amortization of deferred compensation	8,208	6,752
Gains on sales of real estate		(1,450)
<b>Change in assets and liabilities:</b>		
Net change in other assets	(8,997)	(6,336)
Net change in other liabilities	7,864	3,443
<b>Net cash provided by operating activities</b>	<b>76,869</b>	<b>73,715</b>
<b>Cash flows from investing activities:</b>		
Additions to construction in progress	(32,008)	(15,642)
Investments in real estate improvements	(24,303)	(26,567)
Cash proceeds from sales of real estate		7,346
Additions to leasehold improvements	(693)	(196)
Investments in partnerships	(3,640)	(122)
Capitalized leasing costs	(4,137)	(3,754)
Decrease in cash escrows	151	1,438
Cash distributions from partnerships in excess of equity in income	2,005	33,549
<b>Net cash used in investing activities</b>	<b>(62,625)</b>	<b>(3,948)</b>
<b>Cash flows from financing activities:</b>		
Net proceeds from issuance of Series A preferred shares	110,896	
Repayment of Exchangeable Notes	(136,900)	
Net repayment of Revolving Facility	(80,000)	(45,000)
Paydown of 2010 Term Loan		(7,200)
Proceeds from mortgage loans	467,750	27,700
Principal installments on mortgage loans	(15,714)	(15,732)
Repayment of mortgage loans	(320,731)	(9,918)
Payment of deferred financing costs	(1,817)	(4,066)
Dividends paid to common shareholders	(26,778)	(25,034)
Dividends paid to Series A preferred shareholders	(3,821)	
Distributions paid to Operating Partnership unit holders and noncontrolling interest	(1,099)	(1,046)
Shares of beneficial interest issued	1,413	432
Shares retired under equity incentive plans, net of shares issued	(2,993)	(1,883)
<b>Net cash used in financing activities</b>	<b>(9,794)</b>	<b>(81,747)</b>

Edgar Filing: PENNSYLVANIA REAL ESTATE INVESTMENT TRUST - Form 10-Q

Net change in cash and cash equivalents	4,450	(11,980)
Cash and cash equivalents, beginning of period	21,798	42,327
Cash and cash equivalents, end of period	\$ 26,248	\$ 30,347

See accompanying notes to the unaudited the consolidated financial statements.

**Table of Contents**

**PENNSYLVANIA REAL ESTATE INVESTMENT TRUST**

**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**

**September 30, 2012**

**1. BASIS OF PRESENTATION**

*Nature of Operations*

Pennsylvania Real Estate Investment Trust ( PREIT or the Company ) prepared the accompanying unaudited consolidated financial statements pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles ( GAAP ) have been condensed or omitted pursuant to such rules and regulations, although we believe that the included disclosures are adequate to make the information presented not misleading. Our unaudited consolidated financial statements should be read in conjunction with the audited financial statements and the notes thereto included in PREIT's Annual Report on Form 10-K, as amended, for the year ended December 31, 2011. In our opinion, all adjustments, consisting only of normal recurring adjustments, necessary to present fairly our consolidated financial position and the consolidated results of our operations and our cash flows are included. The results of operations for the interim periods presented are not necessarily indicative of the results for the full year.

PREIT, a Pennsylvania business trust founded in 1960 and one of the first equity real estate investment trusts ( REITs ) in the United States, has a primary investment focus on retail shopping malls located in the eastern half of the United States, primarily in the Mid-Atlantic region. As of September 30, 2012, our portfolio consisted of a total of 49 properties in 13 states, including 38 shopping malls, eight strip and power centers and three development properties, with two of the development properties classified as mixed use (a combination of retail and other uses) and one of the development properties classified as other.

We hold our interest in our portfolio of properties through our operating partnership, PREIT Associates, L.P. ( PREIT Associates or the Operating Partnership ). We are the sole general partner of the Operating Partnership and, as of September 30, 2012, we held a 96.0% interest in the Class A and Class B limited partnership units of the Operating Partnership, and consolidated it for reporting purposes. The presentation of consolidated financial statements does not itself imply that the assets of any consolidated entity (including any special-purpose entity formed for a particular project) are available to pay the liabilities of any other consolidated entity, or that the liabilities of any consolidated entity (including any special-purpose entity formed for a particular project) are obligations of any other consolidated entity.

Pursuant to the terms of the partnership agreement of the Operating Partnership, each of the limited partners has the right to redeem such partner's units of limited partnership interest in the Operating Partnership ( OP Units ) for cash or, at our election, we may acquire such OP Units in exchange for our common shares on a one-for-one basis, in some cases beginning one year following the respective issue date of the OP Units and in other cases immediately. If all of the outstanding OP Units held by limited partners had been redeemed for cash as of September 30, 2012, the total amount that would have been distributed would have been \$36.5 million, which is calculated using our September 28, 2012 closing share price on the New York Stock Exchange of \$15.86 multiplied by the number of outstanding OP Units held by limited partners, which was 2,300,932 as of September 30, 2012.

We provide management, leasing and real estate development services through two companies: PREIT Services, LLC ( PREIT Services ), which generally develops and manages properties that we consolidate for financial reporting purposes, and PREIT-RUBIN, Inc. ( PRI ), which generally develops and manages properties that we do not consolidate for financial reporting purposes, including properties owned by partnerships in which we own an interest and properties that are owned by third parties in which we do not have an interest. PREIT Services and PRI are consolidated. PRI is a taxable REIT subsidiary, as defined by federal tax laws, which means that it is able to offer an expanded menu of services to tenants without jeopardizing our continuing qualification as a REIT under federal tax law.

We evaluate operating results and allocate resources on a property-by-property basis, and do not distinguish or evaluate consolidated operations on a geographic basis. We do not have any significant revenue or asset concentrations, and thus the individual properties have been aggregated into one reportable segment based upon their similarities with regard to the nature of our properties and the nature of our tenants and operational processes, as well as long-term financial performance. In addition, no single tenant accounts for 10% or more of consolidated revenue, and none of our properties are located outside the United States.



**Table of Contents*****Fair Value***

Fair value accounting applies to reported balances that are required or permitted to be measured at fair value under existing accounting pronouncements. Fair value measurements are determined based on the assumptions that market participants would use in pricing the asset or liability. As a basis for considering market participant assumptions in fair value measurements, these accounting requirements establish a fair value hierarchy that distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within Levels 1 and 2 of the hierarchy) and the reporting entity's own assumptions about market participant assumptions (unobservable inputs classified within Level 3 of the hierarchy).

Level 1 inputs utilize quoted prices (unadjusted) in active markets for identical assets or liabilities that we have the ability to access.

Level 2 inputs are inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs might include quoted prices for similar assets and liabilities in active markets, as well as inputs that are observable for the asset or liability (other than quoted prices), such as interest rates, foreign exchange rates, and yield curves that are observable at commonly quoted intervals.

Level 3 inputs are unobservable inputs for the asset or liability, and are typically based on an entity's own assumptions, as there is little, if any, related market activity.

In instances where the determination of the fair value measurement is based on inputs from different levels of the fair value hierarchy, the level in the fair value hierarchy within which the entire fair value measurement falls is based on the lowest level input that is significant to the fair value measurement in its entirety. Our assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the asset or liability. We utilize the fair value hierarchy in our accounting for derivatives (Level 2) and financial instruments (Level 2) and in our reviews for impairment of real estate assets (Level 3) and goodwill (Level 3).

***New Accounting Developments***

Effective January 1, 2012, in conjunction with our implementation of updates to the fair value measurements guidance, we made an accounting policy election to measure derivative financial instruments that are subject to master netting agreements on a net basis. This accounting policy election did not have a material effect on our financial statements.

**2. REAL ESTATE ACTIVITIES**

Investments in real estate as of September 30, 2012 and December 31, 2011 were comprised of the following:

<b>(in thousands of dollars)</b>	<b>As of September 30, 2012</b>	<b>As of December 31, 2011</b>
Buildings, improvements and construction in progress	\$ 3,108,328	\$ 3,060,095
Land, including land held for development	521,693	516,902
<b>Total investments in real estate</b>	<b>3,630,021</b>	<b>3,576,997</b>
Accumulated depreciation	(938,260)	(844,010)
<b>Net investments in real estate</b>	<b>\$ 2,691,761</b>	<b>\$ 2,732,987</b>

**Table of Contents****Capitalization of Costs**

The following table summarizes our capitalized salaries, commissions and benefits, real estate taxes and interest for the three and nine months ended September 30, 2012 and 2011:

(in thousands of dollars)	Three months ended September 30,		Nine months ended September 30,	
	2012	2011	2012	2011
<b>Development/Redevelopment Activities:</b>				
Salaries and benefits	\$ 193	\$ 190	\$ 675	\$ 612
Real estate taxes	129	174	277	243
Interest	325	720	1,430	1,485
<b>Leasing Activities:</b>				
Salaries, commissions and benefits	1,636	1,230	4,137	3,754

We expensed project costs that did not meet or no longer met our criteria for capitalization of \$0.2 million and \$0.1 million for the three months ended September 30, 2012 and 2011, respectively, and \$0.5 million and \$0.4 million for the nine months ended September 30, 2012 and 2011, respectively.

**3. INVESTMENTS IN PARTNERSHIPS**

The following table presents summarized financial information of the equity investments in our unconsolidated partnerships as of September 30, 2012 and December 31, 2011:

(in thousands of dollars)	As of September 30, 2012	As of December 31, 2011
<b>ASSETS:</b>		
Investments in real estate, at cost:		
Retail properties	\$ 412,527	\$ 404,219
Construction in progress	3,098	2,092
<b>Total investments in real estate</b>	<b>415,625</b>	<b>406,311</b>
Accumulated depreciation	(154,319)	(144,671)
<b>Net investments in real estate</b>	<b>261,306</b>	<b>261,640</b>
Cash and cash equivalents	11,119	11,379
Deferred costs and other assets, net	19,609	19,687
<b>Total assets</b>	<b>292,034</b>	<b>292,706</b>
<b>LIABILITIES AND PARTNERS DEFICIT:</b>		
Mortgage loans payable	406,900	410,978
Other liabilities	6,512	6,645
<b>Total liabilities</b>	<b>413,412</b>	<b>417,623</b>
<b>Net deficit</b>	<b>(121,378)</b>	<b>(124,917)</b>
Partners share	(64,984)	(66,667)
PREIT s share	(56,394)	(58,250)
Excess investment <sup>(1)</sup>	9,100	9,321



Edgar Filing: PENNSYLVANIA REAL ESTATE INVESTMENT TRUST - Form 10-Q

Net investments and advances	\$	(47,294)	\$	(48,929)
Investment in partnerships, at equity	\$	15,524	\$	16,009
Distributions in excess of partnership investments		(62,818)		(64,938)
Net investments and advances	\$	(47,294)	\$	(48,929)

- (1) Excess investment represents the unamortized difference between our investment and our share of the equity in the underlying net investment in the partnerships. The excess investment is amortized over the life of the properties, and the amortization is included in Equity in income of partnerships.

**Table of Contents**

We record distributions from our equity investments as cash from operating activities up to an amount equal to the equity in income of partnerships. Amounts in excess of our share of the income in the equity investments are treated as a return of partnership capital and recorded as cash from investing activities.

The following table summarizes our share of equity in income of partnerships for the three and nine months ended September 30, 2012 and 2011:

(in thousands of dollars)	Three months ended September 30,		Nine months ended September 30,	
	2012	2011	2012	2011
Real estate revenue	\$ 19,530	\$ 18,740	\$ 57,594	\$ 56,067
Expenses:				
Operating expenses	(5,755)	(5,313)	(17,006)	(17,156)
Interest expense	(5,640)	(5,602)	(16,939)	(17,122)
Depreciation and amortization	(3,600)	(3,679)	(10,801)	(12,110)
Total expenses	(14,995)	(14,594)	(44,746)	(46,388)
Net income	4,535	4,146	12,848	9,679
Less: Partners' share	(2,267)	(2,061)	(6,422)	(4,803)
Company's share	2,268	2,085	6,426	4,876
Amortization of excess investment	(104)	(161)	(316)	(262)
Equity in income of partnerships	\$ 2,164	\$ 1,924	\$ 6,110	\$ 4,614

The following table presents the mortgage loans secured by our unconsolidated properties entered into since January 1, 2012:

Financing Date	Property	Amount Financed (in millions of dollars)	Stated Rate	Maturity
July 2012	Pavilion East <sup>(1)</sup>	\$9.4	LIBOR plus 2.75%	August 2017

<sup>(1)</sup> The unconsolidated entity that owns Pavilion East entered into the mortgage loan. Our interest in the unconsolidated entity is 40%. The mortgage loan has a term of five years.

**4. FINANCING ACTIVITY*****Amended, Restated and Consolidated Senior Secured Credit Agreement***

Our credit facility consists of a revolving line of credit with a capacity of \$250.0 million (the Revolving Facility) and term loans with an aggregate balance as of September 30, 2012 of \$240.0 million (collectively, the 2010 Term Loan and, together with the Revolving Facility and as amended, the 2010 Credit Facility).

As of September 30, 2012, \$15.0 million was outstanding under our Revolving Facility. No amounts were pledged as collateral for letters of credit, and the unused portion that was available to us was \$235.0 million at September 30, 2012. We used a portion of the net proceeds from our Series B Preferred Share offering in October 2012 to repay all \$15.0 million of then-outstanding borrowings under the Revolving Facility. Immediately after the repayment, there were no amounts outstanding under the Revolving Facility.

The weighted average interest rate on outstanding Revolving Facility borrowings as of September 30, 2012 was 3.75%. Interest expense related to the Revolving Facility was \$0.7 million and \$0.5 million for the three months ended September 30, 2012 and 2011, respectively, and \$2.2

## Edgar Filing: PENNSYLVANIA REAL ESTATE INVESTMENT TRUST - Form 10-Q

million and \$1.2 million for the nine months ended September 30, 2012 and 2011, respectively, excluding non-cash amortization of deferred financing fees.

As of September 30, 2012, \$240.0 million was outstanding under the 2010 Term Loan. We used a portion of the net proceeds from our Series B Preferred Share offering in October 2012 to repay \$58.0 million of then-outstanding borrowings under the 2010 Term Loan. Immediately after the repayment, there was \$182.0 million outstanding under the 2010 Term Loan. The weighted average effective interest rates based on amounts borrowed under the 2010 Term Loan for the three and nine months ended September 30, 2012 were 4.66% and 4.89%, respectively. Interest expense excluding non-cash amortization of deferred financing fees related to the 2010 Term Loan was \$4.0 million and \$3.4 million for the three months ended September 30, 2012 and 2011, respectively, and \$11.2 million and \$14.1 million for the nine months ended September 30, 2012 and 2011, respectively.

Deferred financing fee amortization associated with the 2010 Credit Facility was \$0.9 million for each of the three months ended September 30, 2012 and 2011, respectively. Deferred financing fee amortization associated with the 2010 Credit Facility for the nine months ended September 30, 2012 and 2011 was \$2.7 million and \$2.8 million, respectively.

**Table of Contents**

The 2010 Credit Facility contains affirmative and negative covenants of the type customarily found in credit facilities of this nature. As of September 30, 2012, we were in compliance with all financial covenants.

**Exchangeable Notes**

In June 2012, we repaid in full the \$136.9 million in outstanding principal of our Exchangeable Notes upon their maturity and paid accrued interest of \$2.7 million, using \$74.6 million in cash and \$65.0 million from our Revolving Facility.

Interest expense related to our Exchangeable Notes for the three months ended September 30, 2011 was \$1.4 million, excluding the non-cash amortization of debt discount of \$0.5 million, and the non-cash amortization of deferred financing fees of \$0.2 million.

Interest expense related to our Exchangeable Notes for the nine months ended September 30, 2012 and 2011 was \$2.3 million and \$4.1 million, respectively, excluding the non-cash amortization of debt discount of \$0.8 million and \$1.5 million, respectively, and the non-cash amortization of deferred financing fees of \$0.3 million and \$0.5 million, respectively.

**Mortgage Loans**

The carrying value (including debt premium of \$0.3 million as of December 31, 2011) and estimated fair values of mortgage loans based on interest rates and market conditions at September 30, 2012 and December 31, 2011 were as follows:

(in millions of dollars)	September 30, 2012		December 31, 2011	
	Carrying Value	Fair Value	Carrying Value	Fair Value
Mortgage loans	\$ 1,822.4	\$ 1,840.5	\$ 1,691.4	\$ 1,683.4

The mortgage loans contain various customary default provisions. As of September 30, 2012, we were not in default on any of the mortgage loans.

**Mortgage Loan Activity**

The following table presents the mortgage loans that we have entered into since January 1, 2012 relating to our consolidated properties:

Financing Date	Property	Amount Financed (in millions of dollars)	Stated Rate	Maturity
January	New River Valley Mall	\$ 28.1	LIBOR plus 3.00%	January 2019
February	Capital City Mall	65.8	5.30% fixed	March 2022
July	Christiana Center	50.0	4.64% fixed	August 2022
August	Cumberland Mall	52.0	4.40% fixed	August 2022
August	Cherry Hill Mall	300.0	3.90% fixed	September 2022

**Other 2012 Activity**

In June 2012, we exercised our remaining one-year extension option on the mortgage loan secured by Paxton Towne Centre in Harrisburg, Pennsylvania. In connection with the exercise of this extension option, we repaid \$4.0 million of the outstanding balance, which reduced the principal balance to \$50.0 million.

**Interest Rate Risk**

We follow established risk management policies designed to limit our interest rate risk on our interest bearing liabilities as further discussed in note 8 to our unaudited consolidated financial statements.

**5. CASH FLOW INFORMATION**

Cash paid for interest was \$86.8 million (net of capitalized interest of \$1.4 million) and \$92.8 million (net of capitalized interest of \$1.4 million) for the nine months ended September 30, 2012 and 2011, respectively.

In the nine months ended September 30, 2012, we retired \$36.9 million of fully amortized intangible assets.

## **Table of Contents**

### **6. COMMITMENTS AND CONTINGENCIES**

#### ***Contractual Obligations***

As of September 30, 2012, we had unaccrued contractual and other commitments related to our capital improvement projects and development projects of \$8.6 million in the form of tenant allowances, lease termination fees, and contracts with general service providers and other professional service providers.

#### ***Employment Agreements***

In April 2012, we entered into amended employment agreements with Joseph F. Coradino and Ronald Rubin that became effective on June 7, 2012, the date that Mr. Coradino became our Chief Executive Officer and Mr. Rubin became our Executive Chairman.

Mr. Coradino's employment agreement will have an initial term of two years, after which it will renew annually for one-year terms unless either party gives notice of non-renewal at least 120 days prior to the end of the then current term.

Mr. Rubin's employment agreement will have an initial term of three years, after which it will renew annually for one-year terms unless either party gives notice of non-renewal at least 120 days prior to the end of the then current term.

#### ***Provision for Employee Separation Expenses***

In connection with the appointment of Joseph F. Coradino as Chief Executive Officer in June 2012, conditions in the employment agreement of our former President and Chief Operating Officer, Edward A. Glickman, were triggered that caused us to record a provision for employee separation expense of \$3.5 million and \$4.0 million for the three and nine months ended September 30, 2012, respectively. Mr. Glickman left his position as the Company's President and Chief Operating Officer effective August 31, 2012. Under the Company's employment agreement with Mr. Glickman, in connection with his departure, he was entitled (i) to receive a payment of approximately \$2.7 million, (ii) to receive additional amounts accrued under his supplemental retirement plan, (iii) to have his outstanding unvested restricted shares become vested, and (iv) to remain eligible to receive shares under the Company's Restricted Share Unit programs based on the Company's achievement of the performance metrics established by those programs as if his employment had not terminated.

In October 2012, Mr. Glickman resigned from his position as a trustee of the Company. To formally recognize and memorialize the terms of his departure from the Company as both a trustee and as an officer, the Company and Mr. Glickman entered into a separation agreement which included a mutual general release of all claims. Under the separation agreement, Mr. Glickman will receive a total cash separation payment (including the above-described \$2.7 million to which he would have been entitled under his employment agreement) of \$2.8 million.

Under Mr. Rubin's amended employment agreement, we recorded a provision for employee separation expense of \$1.1 million and \$1.4 million for the three and nine months ended September 30, 2012, respectively. We expect to record a total provision for employee separation of \$4.5 million (\$2.6 million through December 2012 and an additional \$1.9 million through June 2013) related to Mr. Rubin's employment agreement.

In August 2012, we terminated certain employees. In connection with the departure of these employees, we recorded \$0.4 million of employee separation expenses.

### **7. RELATED PARTY TRANSACTIONS**

We lease our principal executive offices from Bellevue Associates (the Landlord), an entity in which certain of our officers/trustees have an interest. Under the original lease, our annual base rent was \$1.5 million. Our total rent expense in 2011 was \$1.8 million. The office lease had an initial 10 year term that commenced on November 1, 2004. We had the option to renew the office lease for up to two additional five year periods at the then-current fair market rate calculated in accordance with the terms of the office lease. Ronald Rubin and George F. Rubin, collectively with members of their immediate families and affiliated entities, own approximately a 50% interest in the Landlord.

**Table of Contents**

Under the office lease, we also had the right on one occasion at any time during the seventh lease year to terminate the lease upon the satisfaction of certain conditions. In April 2012, we entered into an amendment to our office lease with the Landlord, effective June 1, 2012. The amendment was negotiated in light of the aforementioned termination right. Under this amendment, the term has been extended for five years to October 31, 2019, and we have the option to renew the amended office lease for up to two additional periods for an aggregate of 10 years, at the then-current market base rental rate calculated in accordance with the terms of the amended office lease. The first extension period shall be no less than three and no more than seven years, at our discretion, and the second shall be for 10 years less the number of years of the first extension. The base rent will be approximately \$1.2 million per year, increasing incrementally to approximately \$1.4 million in 2019. Total rent expense under this lease was \$0.3 million and \$0.4 million for the three months ended September 30, 2012 and 2011, respectively, and \$1.2 million and \$1.3 million for the nine months ended September 30, 2012 and 2011, respectively.

In accordance with PREIT's related party transactions policy, PREIT's Special Committee considered and approved the terms of the amended lease.

**8. DERIVATIVES**

In the normal course of business, we are exposed to financial market risks, including interest rate risk on our interest bearing liabilities. We attempt to limit these risks by following established risk management policies, procedures and strategies, including the use of financial instruments such as derivatives. We do not use financial instruments for trading or speculative purposes.

***Cash Flow Hedges of Interest Rate Risk***

Our outstanding derivatives have been designated under applicable accounting authority as cash flow hedges. The effective portion of changes in the fair value of derivatives designated as, and that qualify as, cash flow hedges is recorded in Accumulated other comprehensive loss and is subsequently reclassified into earnings in the period that the hedged forecasted transaction affects earnings. To the extent these instruments are ineffective as cash flow hedges, changes in the fair value of these instruments are recorded in Interest expense, net. We recognize all derivatives at fair value as either assets or liabilities in the accompanying consolidated balance sheets. Our derivative assets and liabilities are recorded in Fair value of derivative instruments.

Amounts reported in Accumulated other comprehensive loss that are related to derivatives will be reclassified to Interest expense, net as interest payments are made on our corresponding debt. During the next twelve months, we estimate that \$14.0 million will be reclassified as an increase to interest expense in connection with derivatives.

***Interest Rate Swaps and Cap***

As of September 30, 2012, we had entered into nine interest rate swap agreements with a weighted average interest rate of 2.93% on a notional amount of \$617.3 million maturing on various dates through November 2013, and two forward starting interest rate swap agreements with a weighted average interest rate of 1.25% on a notional amount of \$53.1 million maturing on various dates through January 2017. We had entered into an interest rate cap that matured in April 2012.

We entered into these interest rate swap agreements (including the forward starting swap agreements) in order to hedge the interest payments associated with the 2010 Credit Facility and our issuances of variable interest rate long-term debt. We have assessed the effectiveness of these interest rate swap agreements as hedges at inception and on a quarterly basis. On September 30, 2012, we considered these interest rate swap agreements to be highly effective as cash flow hedges. The interest rate swap agreements are net settled monthly.

Accumulated other comprehensive loss as of September 30, 2012 includes a net loss of \$9.6 million relating to forward-starting swaps that we cash settled in prior years that are being amortized over 10 year periods commencing on the closing dates of the debt instruments that are associated with these settled swaps. The following table summarizes the terms and estimated fair values of our interest rate swap, cap and forward starting swap derivative instruments at September 30, 2012 and December 31, 2011. The notional values provide an indication of the extent of our involvement in these instruments, but do not represent exposure to credit, interest rate or market risks. The fair values of our derivative instruments are recorded in Fair value of derivative instruments on our balance sheet.

**Table of Contents**

(in millions of dollars)	Fair Value at		Interest Rate	Effective Date	Maturity Date
	September 30, 2012 <sup>(1)</sup>	December 31, 2011 <sup>(1)</sup>			
<b>Notional Value</b>					
<b>Interest Rate Swaps</b>					
\$200.0	\$ N/A	\$ (0.7)	1.78%		April 2, 2012
25.0	(0.1)	(0.3)	1.83%		December 31, 2012
60.0	(0.4)	(0.9)	1.74%		March 11, 2013
200.0	(2.4)	(4.5)	2.96%		March 11, 2013
40.0	(0.3)	(0.6)	1.82%		March 11, 2013
65.0	(2.0)	(3.2)	3.60%		September 9, 2013
68.0	(2.2)	(3.5)	3.69%		September 9, 2013
56.3	(1.8)	(2.9)	3.73%		September 9, 2013
55.0	(1.7)	(2.4)	2.90%		November 29, 2013
48.0	(1.5)	(2.1)	2.90%		November 29, 2013
<b>Interest Rate Cap</b>					
15.3	N/A	(0.0)	2.50%		April 2, 2012
<b>Forward Starting Interest Rate Swaps</b>					
28.1	(0.9)	N/A	1.38%	January 2, 2013	January 2, 2017
25.0	(0.5)	N/A	1.10%	March 12, 2013	July 31, 2016
	\$ (13.8)	\$ (21.1)			

<sup>(1)</sup> As of September 30, 2012 and December 31, 2011, derivative valuations in their entirety are classified in Level 2 of the fair value hierarchy. As of September 30, 2012 and December 31, 2011, we do not have any significant recurring fair value measurements related to derivative instruments using significant unobservable inputs (Level 3).

The table below presents the effect of our derivative financial instruments on our consolidated statements of operations for the three and nine months ended September 30, 2012 and 2011:

(in millions of dollars)	Three months ended		Nine months ended		Consolidated Statements of Operations location
	September 30, 2012	September 30, 2011	September 30, 2012	September 30, 2011	
<b>Derivatives in cash flow hedging relationships</b>					
<b>Interest rate products</b>					
Loss recognized in Other Comprehensive Loss on derivatives	\$ (1.3)	\$ (3.8)	\$ (4.9)	\$ (10.8)	N/A
Loss reclassified from Accumulated Other Comprehensive Loss into Income (effective portion)	\$ 4.6	\$ 4.2	\$ 13.0	\$ 13.2	Interest expense
Gain (loss) recognized in income on derivatives (ineffective portion and amount excluded from effectiveness testing)					Interest expense
<b>Credit-Risk-Related Contingent Features</b>					

We have agreements with some of our derivative counterparties that contain a provision pursuant to which, if our entity that originated such derivative instruments defaults on any of its indebtedness, including default where repayment of the indebtedness has not been accelerated by the lender, then we could also be declared in default on those derivatives obligations. We have an agreement with a derivative counterparty that incorporates the loan covenant provisions of our loan agreement with a lender affiliated with the derivative counterparty. Failure to comply with the loan covenant provisions would result in us being in default on any derivative instrument obligations covered by the agreement. As of September 30, 2012, we were not in default on any of our derivative obligations.





## **Table of Contents**

As of September 30, 2012, the fair value of derivatives in a net liability position, which excludes accrued interest but includes any adjustment for nonperformance risk related to these agreements, was \$13.8 million. If we had breached any of the default provisions in these agreements as of September 30, 2012, we might have been required to settle our obligations under the agreements at their termination value (including accrued interest) of \$15.3 million. We had not breached any of these provisions as of September 30, 2012.

### **9. PREFERRED SHARE OFFERINGS**

In April 2012, we issued 4,600,000 8.25% Series A Cumulative Redeemable Perpetual Preferred Shares (the Series A Preferred Shares ) in a public offering at \$25.00 per share. We received net proceeds from the offering of \$110.9 million after deducting payment of the underwriting discount of \$3.6 million (\$0.7875 per Series A Preferred Share) and estimated offering expenses of \$0.5 million. We used a portion of the net proceeds from this offering to repay all \$30.0 million of then-outstanding borrowings under the Revolving Facility.

As of September 30, 2012, there was \$0.4 million in accumulated but unpaid dividends relating to the Series A Preferred Shares. This amount was deducted from net loss to determine net loss attributable to common shareholders. This amount was not deducted from distributions in excess of net income as of September 30, 2012 because the dividend on the preferred shares was not yet declared at that time.

In October 2012, we issued 3,450,000 7.375% Series B Cumulative Redeemable Perpetual Preferred Shares (the Series B Preferred Shares ) in a public offering at \$25.00 per share. We received net proceeds from the offering of \$83.2 million after deducting payment of the underwriting discount of \$2.7 million (\$0.7875 per Series B Preferred Share) and estimated offering expenses of \$0.3 million. We used a portion of the net proceeds from this offering to repay all \$15.0 million of then-outstanding borrowings under the Revolving Facility and \$58.0 million of then-outstanding borrowings under the 2010 Term Loan. Immediately after the repayment, there were no amounts outstanding under the Revolving Facility and \$182.0 million outstanding under the 2010 Term Loan.

We may not redeem the Series A Preferred Shares or the Series B Preferred Shares before April 20, 2017 and October 11, 2017, respectively, except to preserve our status as a real estate investment trust or upon the occurrence of a Change of Control, as defined in the Trust Agreement addendums designating the Series A and Series B Preferred Shares, respectively. On and after April 20, 2017 and October 11, 2017, we may redeem any or all of the Series A Preferred Shares or the Series B Preferred Shares, respectively, at \$25.00 per share plus any accrued and unpaid dividends. In addition, upon the occurrence of a Change of Control, we may redeem any or all of the Series A Preferred Shares or the Series B Preferred Shares for cash within 120 days after the first date on which such Change of Control occurred at \$25.00 per share plus any accrued and unpaid dividends. The Series A Preferred Shares and the Series B Preferred Shares have no stated maturity, are not subject to any sinking fund or mandatory redemption and will remain outstanding indefinitely unless we redeem or otherwise repurchase them or they are converted.

---

**Table of Contents**

**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.**

The following analysis of our consolidated financial condition and results of operations should be read in conjunction with our unaudited consolidated financial statements and the notes thereto included elsewhere in this report.

**OVERVIEW**

Pennsylvania Real Estate Investment Trust, a Pennsylvania business trust founded in 1960 and one of the first equity real estate investment trusts ( REITs ) in the United States, has a primary investment focus on retail shopping malls located in the eastern half of the United States, primarily in the Mid-Atlantic region. Our portfolio currently consists of a total of 49 properties in 13 states, including 38 enclosed malls, eight strip and power centers and three development properties. The operating retail properties have a total of approximately 33.2 million square feet. The operating retail properties that we consolidate for financial reporting purposes have a total of approximately 28.6 million square feet, of which we own approximately 22.9 million square feet. The operating retail properties that are owned by unconsolidated partnerships with third parties have a total of approximately 4.6 million square feet, of which 3.1 million square feet are owned by such partnerships. The development portion of our portfolio contains three properties in two states, with two classified as mixed use (a combination of retail and other uses) and one classified as other. We are currently undertaking efforts to sell certain shopping malls and power centers that are not consistent with our current strategic objectives.

Our primary business is owning and operating retail shopping malls, which we primarily do through our operating partnership, PREIT Associates, L.P. ( PREIT Associates ). We provide management, leasing and real estate development services through PREIT Services, LLC ( PREIT Services ), which generally develops and manages properties that we consolidate for financial reporting purposes, and PREIT-RUBIN, Inc. ( PRI ), which generally develops and manages properties that we do not consolidate for financial reporting purposes, including properties we own interests in through partnerships with third parties and properties that are owned by third parties in which we do not have an interest. PRI is a taxable REIT subsidiary, as defined by federal tax laws, which means that it is able to offer additional services to tenants without jeopardizing our continuing qualification as a REIT under federal tax law.

Our revenue consists primarily of fixed rental income, additional rent in the form of expense reimbursements, and percentage rent (rent that is based on a percentage of our tenants' sales or a percentage of sales in excess of thresholds that are specified in the leases) derived from our income producing properties. We also receive income from our real estate partnership investments and from the management and leasing services that PRI provides.

Net loss for the three months ended September 30, 2012 was \$12.9 million, a decrease of \$46.5 million compared to a net loss of \$59.4 million for the three months ended September 30, 2011. This decrease was primarily due to \$52.1 million of impairment charges during the three months ended September 30, 2011, partially offset by \$5.0 million of employee separation expenses recorded in the three months ended September 30, 2012. Net loss for the nine months ended September 30, 2012 was \$35.7 million, a decrease of \$57.7 million compared to a net loss of \$93.4 million for the nine months ended September 30, 2011. This decrease was primarily due to \$52.3 million of impairment charges during the nine months ended September 30, 2011, lower depreciation and amortization expenses and lower interest expense, partially offset by \$5.8 million of employee separation expenses recorded in the nine months ended September 30, 2012.

We evaluate operating results and allocate resources on a property-by-property basis, and do not distinguish or evaluate our consolidated operations on a geographic basis. We do not have any significant revenue or asset concentrations, and thus the individual properties have been aggregated into one reportable segment based upon their similarities with regard to the nature of our properties and the nature of our tenants and operational processes, as well as long-term financial performance. In addition, no single tenant accounts for 10% or more of our consolidated revenue, and none of our properties are located outside the United States.

We hold our interests in our portfolio of properties through our operating partnership, PREIT Associates. We are the sole general partner of PREIT Associates and, as of September 30, 2012, held a 96.0% interest in the Class A and Class B limited partnership units of PREIT Associates. We consolidate PREIT Associates for financial reporting purposes. We hold our investments in seven of the 46 retail properties and one of the three development properties in our portfolio through unconsolidated partnerships with third parties in which we own a 40% to 50% interest. We hold a noncontrolling interest in each unconsolidated partnership, and account for such partnerships using the equity method of accounting. We do not control any of these equity method investees for the following reasons:

Except for two properties that we co-manage with our partner, all of the other entities are managed on a day-to-day basis by one of our other partners as the managing general partner in each of the respective partnerships. In the case of the co-managed

properties, all decisions in the ordinary course of business are made jointly.

## **Table of Contents**

The managing general partner is responsible for establishing the operating and capital decisions of the partnership, including budgets, in the ordinary course of business.

All major decisions of each partnership, such as the sale, refinancing, expansion or rehabilitation of the property, require the approval of all partners.

Voting rights and the sharing of profits and losses are generally in proportion to the ownership percentages of each partner. We record the earnings from the unconsolidated partnerships using the equity method of accounting under the statements of operations caption entitled Equity in income of partnerships, rather than consolidating the results of the unconsolidated partnerships with our results. Changes in our investments in these entities are recorded in the balance sheet caption entitled Investment in partnerships, at equity. In the case of deficit investment balances, such amounts are recorded in Distributions in excess of partnership investments.

We hold our interest in three of our unconsolidated partnerships through tenancy in common arrangements. For each of these properties, title is held by us and another person or persons, and each has an undivided interest in the property. With respect to each of the three properties, under the applicable agreements between us and the other persons with ownership interests, we and such other persons have joint control because decisions regarding matters such as the sale, refinancing, expansion or rehabilitation of the property require the approval of both us and the other person (or at least one of the other persons) owning an interest in the property. Hence, we account for each of the properties using the equity method of accounting. The balance sheet items arising from these properties appear under the caption Investments in partnerships, at equity. The statements of operations items arising from these properties appear in Equity in income of partnerships.

For further information regarding our unconsolidated partnerships, see note 3 to our unaudited consolidated financial statements.

### ***Current Economic Conditions and Our Leverage***

The conditions in the economy and the disruptions in the financial markets have caused fluctuations and variations in business and consumer confidence, resulted in continued levels of relatively high unemployment and, in turn, have negatively affected consumer spending on retail goods. We continue to adjust our plans and actions to take into account the current economic environment. The conditions in the economy and their effect on retail sales, as well as our significant leverage resulting from the use of debt to fund our redevelopment program and other development activity, have combined to necessitate that we consider various approaches to obtaining, using and recycling capital. In light of these conditions, we are focusing on appropriately managing our liquidity. We intend to consider all of our available options for accessing the capital markets, given our position and constraints. We believe that we have access to sufficient capital to fund our remaining redevelopment project and our other foreseeable capital improvement projects.

We continue to contemplate ways to reduce our leverage through a variety of means available to us, subject to and in accordance with the terms of our Amended, Restated and Consolidated Senior Secured Credit Agreement (as amended, the 2010 Credit Facility ). These steps might include obtaining additional equity capital, including through the issuance of common or preferred equity securities if market conditions are favorable, through our contribution of assets to joint ventures or other partnerships or arrangements with institutional investors, private equity investors or other REITs, through sales of properties or interests in properties with values in excess of their mortgage loans or allocable debt and application of the excess proceeds to debt reduction, through refinancing of properties in amounts that exceed prior mortgage balances or through other actions.

## **Table of Contents**

### ***Capital Improvements and Development Projects***

We might make capital improvements at our operating properties. Such improvements vary in cost and complexity, and can include building out new or existing space for individual tenants, upgrading common areas or exterior areas such as parking lots, or redeveloping the entire property, among other projects. Project costs are accumulated in *Construction in progress* on our consolidated balance sheet until the asset is placed into service, and amounted to \$88.2 million as of September 30, 2012.

We are also engaged in several types of development projects. However, we do not expect to make any significant investment in these projects in the short term. As of September 30, 2012, we had incurred \$52.8 million of costs (net of impairment charges recorded in prior years) related to our activity at development properties.

As of September 30, 2012, we had unaccrued contractual and other commitments related to our capital improvement projects and development projects of \$8.6 million in the form of tenant allowances, lease termination fees, and contracts with general service providers and other professional service providers.

### **CRITICAL ACCOUNTING POLICIES**

Critical Accounting Policies are those that require the application of management's most difficult, subjective, or complex judgments, often because of the need to make estimates about the effect of matters that are inherently uncertain and that might change in subsequent periods. In preparing the unaudited consolidated financial statements, management has made estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting periods. In preparing the financial statements, management has utilized available information, including our past history, industry standards and the current economic environment, among other factors, in forming its estimates and judgments, giving due consideration to materiality. Management has also considered events and changes in property, market and economic conditions, estimated future cash flows from property operations and the risk of loss on specific accounts or amounts in determining its estimates and judgments. Actual results may differ from these estimates. In addition, other companies may utilize different estimates, which may affect comparability of our results of operations to those of companies in similar businesses. The estimates and assumptions made by management in applying critical accounting policies have not changed materially during 2012 and 2011, except as otherwise noted, and none of these estimates or assumptions have proven to be materially incorrect or resulted in our recording any significant adjustments relating to prior periods. We will continue to monitor the key factors underlying our estimates and judgments, but no change is currently expected.

For additional information regarding our Critical Accounting Policies, see *Critical Accounting Policies* in Part II, Item 7 of our Annual Report on Form 10-K, as amended, for the year ended December 31, 2011.

### **OFF BALANCE SHEET ARRANGEMENTS**

We have no material off-balance sheet items other than the partnerships described in note 3 to the unaudited consolidated financial statements and in the *Overview* section above.

**Table of Contents****RESULTS OF OPERATIONS***Occupancy*

The table below sets forth certain occupancy statistics for our properties as of September 30, 2012 and 2011:

	Occupancy <sup>(1)</sup> as of September 30,					
	Consolidated Properties		Unconsolidated Properties		Combined <sup>(2)</sup>	
	2012	2011	2012	2011	2012	2011
Retail portfolio weighted average:						
Total excluding anchors	88.4%	87.0%	93.0%	91.9%	89.1%	87.8%
Total including anchors	92.6%	91.6%	95.0%	93.9%	92.9%	91.9%
Malls weighted average:						
Total excluding anchors	88.1%	86.9%	93.9%	93.5%	88.5%	87.3%
Total including anchors	92.4%	91.5%	95.8%	94.9%	92.6%	91.7%
Strip and power centers weighted average	96.8%	93.8%	94.5%	93.4%	95.2%	93.6%

<sup>(1)</sup> Occupancy for both periods presented includes all tenants irrespective of the terms of their agreements.

<sup>(2)</sup> Combined occupancy is calculated by using occupied gross leasable area ( GLA ) for consolidated and unconsolidated properties and dividing by total GLA for consolidated and unconsolidated properties.

**Table of Contents***Leasing Activity*

The table below sets forth summary leasing activity information with respect to our consolidated and unconsolidated properties for the nine months ended September 30, 2012:

	Number	GLA	Average Base Rent psf		Increase (Decrease) in Base Rent psf		Annualized
			Previous	New	Dollar	Percentage	Tenant Improvements psf <sup>(1)</sup>
<b>New Leases Previously Leased Space:</b>							
1st Quarter <sup>(2)</sup>	32	119,188	\$ 20.58	\$ 21.54	\$ 0.96	4.7%	\$ 3.02
2nd Quarter <sup>(3)</sup>	33	103,243	31.36	29.49	(1.87)	(6.0%)	2.92
3rd Quarter <sup>(4)</sup>	65	65,377	51.59	57.06	5.47	10.6%	2.32
<b>Total/Average</b>	<b>130</b>	<b>287,808</b>	<b>\$ 31.49</b>	<b>\$ 32.46</b>	<b>\$ 0.97</b>	<b>3.1%</b>	<b>\$ 2.83</b>
<b>New Leases Previously Vacant Space:<sup>(5)</sup></b>							
1st Quarter	35	124,425	N/A	\$ 28.60	\$ 28.60	N/A	\$ 3.82
2nd Quarter	35	168,069	N/A	17.98	17.98	N/A	3.79
3rd Quarter	31	129,921	N/A	18.33	18.33	N/A	1.49
<b>Total/Average</b>	<b>101</b>	<b>422,415</b>	<b>N/A</b>	<b>\$ 21.22</b>	<b>\$ 21.22</b>	<b>N/A</b>	<b>\$ 3.09</b>
<b>Renewal:<sup>(6)</sup></b>							
1st Quarter <sup>(2)</sup>	139	481,428	\$ 22.28	\$ 22.92	\$ 0.64	2.9%	\$
2nd Quarter <sup>(3)</sup>	172	538,905	26.48	27.71	1.23	4.6%	0.01
3rd Quarter <sup>(4)</sup>	147	461,217	24.11	25.06	0.95	3.9%	0.02
<b>Total/Average</b>	<b>458</b>	<b>1,481,550</b>	<b>\$ 24.38</b>	<b>\$ 25.33</b>	<b>\$ 0.95</b>	<b>3.9%</b>	<b>\$ 0.01</b>
<b>Anchor New:</b>							
1st Quarter	3	285,136	N/A	\$ 13.87	\$ 13.87	N/A	\$ 3.40
2nd Quarter			N/A			N/A	
3rd Quarter			N/A			N/A	
<b>Total/Average</b>	<b>3</b>	<b>285,136</b>	<b>N/A</b>	<b>\$ 13.87</b>	<b>\$ 13.87</b>	<b>N/A</b>	<b>\$ 3.40</b>
<b>Anchor Renewal:</b>							
1st Quarter	1	100,115	\$ 3.13	\$ 3.13	\$		\$
2nd Quarter	1	212,000	0.35	0.35			
3rd Quarter	4	353,671	2.94	2.94			
<b>Total/Average</b>	<b>6</b>	<b>665,786</b>	<b>\$ 2.14</b>	<b>\$ 2.14</b>	<b>\$</b>		<b>\$</b>

(1) These leasing costs are presented as annualized costs per square foot and are spread uniformly over the initial lease term.

(2) Leasing spreads on a gross rent basis (base rent plus common area maintenance, real estate taxes and other charges) were 1.3% for New Leases Previously Leased Space and 0.0% for Renewals.

(3) Leasing spreads on a gross basis were 8.1% for New Leases Previously Leased Space and 1.5% for Renewals.

(4) Leasing spreads on a gross basis were 5.4% for New Leases Previously Leased Space and 4.5% for Renewals.

(5) This category includes newly constructed and recommissioned space.



Edgar Filing: PENNSYLVANIA REAL ESTATE INVESTMENT TRUST - Form 10-Q

<sup>(6)</sup> This category includes expansions, relocations and lease extensions.

As of September 30, 2012, for non-anchor leases, the average base rent per square foot as of the expiration date was \$26.53 for the renewing leases in Holdover status and \$28.58 for leases expiring in 2012.

**Table of Contents**

The following information sets forth our results of operations for the three and nine months ended September 30, 2012 and 2011.

*Financial Overview*

Net loss for the three months ended September 30, 2012 was \$12.9 million, a decrease of \$46.5 million compared to a net loss of \$59.4 million for the three months ended September 30, 2011. This decrease was primarily due to \$52.1 million of impairment charges during the three months ended September 30, 2011, partially offset by \$5.0 million of employee separation expenses recorded in the three months ended September 30, 2012. Net loss for the nine months ended September 30, 2012 was \$35.7 million, a decrease of \$57.7 million compared to a net loss of \$93.4 million for the nine months ended September 30, 2011. This decrease was primarily due to \$52.3 million of impairment charges during the nine months ended September 30, 2011, lower depreciation and amortization expenses and lower interest expense, partially offset by \$5.8 million of employee separation expenses recorded in the nine months ended September 30, 2012.

(in thousands of dollars)	Three months ended		% Change	Nine months ended		% Change
	September 30, 2012	September 30, 2011	2011 to 2012	September 30, 2012	September 30, 2011	2011 to 2012
Real estate revenue	\$ 110,268	\$ 109,762	0%	\$ 327,360	\$ 326,716	0%
Interest and other income	2,608	3,981	(34%)	4,254	5,708	(25%)
Operating expenses	(48,996)	(47,798)	3%	(142,597)	(144,358)	(1%)
Depreciation and amortization	(33,776)	(34,681)	(3%)	(100,894)	(105,806)	(5%)
General and administrative expenses	(8,694)	(8,495)	2%	(28,818)	(28,511)	1%
Provision for employee separation expenses	(4,958)		N/A	(5,754)		N/A
Impairment of assets		(52,110)	N/A		(52,335)	N/A
Project costs and other expenses	(380)	(161)	136%	(777)	(433)	79%
Interest expense, net	(31,097)	(31,846)	(2%)	(94,562)	(100,400)	(6%)
Equity in income of partnerships	2,164	1,924	12%	6,110	4,614	32%
Gains on sales of real estate					1,450	N/A
Net loss	\$ (12,861)	\$ (59,424)	(78%)	\$ (35,678)	\$ (93,355)	(62%)

The amounts in the preceding table reflect our consolidated properties and our unconsolidated properties, which are presented under the equity method of accounting in the line item Equity in income of partnerships.

*Real Estate Revenue*

Real estate revenue increased by \$0.5 million, or 0%, in the three months ended September 30, 2012 compared to the three months ended September 30, 2011, primarily due to:

an increase of \$1.6 million in base rent, including \$0.6 million associated with the July 2012 opening of the Philadelphia Media Network at The Gallery at Market East. Base rent also increased due to new store openings at Cherry Hill Mall, Jacksonville Mall and Crossroads Mall;

an increase of \$0.2 million in lease terminations, primarily due to a termination payment received from one tenant totaling \$0.2 million during the three months ended September 30, 2012; and

a decrease of \$1.3 million in expense reimbursements, including decreases of \$0.8 million in utility reimbursements and \$0.5 million in common area maintenance and real estate tax reimbursements. The decrease in utility reimbursements was partially due a \$0.3 million decrease in utilities expenses. In addition, during the three months ended September 30, 2011, utility reimbursements at three of our properties were affected by a temporary increase in tenant utility billing rates resulting in an additional \$0.5 million of utility

reimbursements that did not recur in 2012.

**Table of Contents**

Real estate revenue increased by \$0.6 million, or 0%, in the nine months ended September 30, 2012 compared to the nine months ended September 30, 2011, primarily due to:

an increase of \$3.4 million in base rent, primarily due to increases at Cherry Hill Mall, Crossroads Mall, The Gallery at Market East and Jacksonville Mall due to new store openings. Also, base rent in the nine months ended September 30, 2011 was affected by straight line rent write-offs totaling \$0.7 million associated with the Borders Group, Inc. liquidation;

an increase of \$0.9 million in lease terminations, primarily due to termination payments received from three tenants totaling \$1.1 million during the nine months ended September 30, 2012;

a decrease of \$3.5 million in expense reimbursements, including decreases of \$2.0 million in utility reimbursements and \$1.5 million in common area maintenance and real estate tax reimbursements. The decrease in utility reimbursements was partially due a \$1.2 million decrease in utilities expenses. In addition, during the nine months ended September 30, 2011, utility reimbursements at three of our properties were affected by a temporary increase in tenant utility billing rates resulting in an additional \$0.5 million of utility reimbursements. Also, our properties continue to experience a trend towards more gross leases (leases that provide that tenants pay a higher minimum rent in lieu of contributing toward common area maintenance costs and real estate taxes); and

a decrease of \$0.4 million in percentage rent, primarily due to lease renewals with higher base rent and corresponding higher sales breakpoints for calculating percentage rent.

*Operating Expenses*

Operating expenses increased by \$1.2 million, or 3%, in the three months ended September 30, 2012 compared to the three months ended September 30, 2011, primarily due to:

an increase of \$1.2 million in common area maintenance expenses, including increases of \$0.4 million in repairs and maintenance, \$0.4 million in insurance expense and \$0.3 million in housekeeping and security as a result of stipulated contractual increases;

an increase of \$0.3 million in bad debt expense. At Cherry Hill Mall, bad debt expense in the three months ended September 30, 2011 was favorably impacted by the collection of some previously reserved accounts receivable balances; and

a decrease of \$0.3 million in non-common area utility expense due to lower electric rates as a result of deregulation and alternate supplier contracts executed over the past 12 months.

Operating expenses decreased by \$1.8 million, or 1%, in the nine months ended September 30, 2012 compared to the nine months ended September 30, 2011, primarily due to:

a decrease of \$1.2 million in non-common area utility expense due in part to a mild winter with above average temperatures across the Mid-Atlantic states where many of our properties are located, and in part to lower electric rates as a result of deregulation and alternate supplier contracts executed over the past 12 months;

**Table of Contents**

a decrease of \$1.1 million in bad debt expense due to favorable collections resulting in lower accounts receivable balances, as well as fewer tenant bankruptcies compared to the nine months ended September 30, 2011; and

an increase of \$0.4 million in common area maintenance expenses, including increases of \$1.0 million in repairs and maintenance and \$0.8 million in housekeeping and security, partially offset by a \$1.6 million decrease in snow removal expense resulting from a mild and dry winter across the Mid-Atlantic states where many of our properties are located.

*Net Operating Income ( NOI )*

NOI (a non-GAAP measure) is derived from real estate revenue (determined in accordance with generally accepted accounting principles, or GAAP, including lease termination revenue) minus operating expenses (determined in accordance with GAAP), plus our share of revenue and operating expenses of our partnership investments, and includes real estate revenue and operating expenses from properties included in discontinued operations, if any. It does not represent cash generated from operating activities in accordance with GAAP and should not be considered to be an alternative to net income (determined in accordance with GAAP) as an indication of our financial performance or to be an alternative to cash flow from operating activities (determined in accordance with GAAP) as a measure of our liquidity. It is not indicative of funds available for our cash needs, including our ability to make cash distributions. We believe that NOI is helpful to management and investors as a measure of operating performance because it is an indicator of the return on property investment, and provides a method of comparing property performance over time. We believe that net income is the most directly comparable GAAP measurement to NOI.

NOI excludes interest and other income, general and administrative expenses, interest expense, depreciation and amortization, gains on sales of interests in real estate, gains on sales of non-operating real estate, gains on sales of discontinued operations, gain on extinguishment of debt, impairment losses, project costs and other expenses.

The following table presents NOI for the three and nine months ended September 30, 2012 and 2011. The results are presented using the proportionate-consolidation method (a non-GAAP measure), which includes our share of the results of our partnership investments. Under GAAP, we account for our partnership investments under the equity method of accounting. Operating results for retail properties that we owned for the full periods presented ( Same Store ) exclude properties acquired or disposed of during the periods presented. A reconciliation of NOI to net loss determined in accordance with GAAP appears under the heading Reconciliation of GAAP Net Loss to Non-GAAP Measures.

(in thousands of dollars)	Same Store Three months ended September 30,			Non Same Store Three months ended September 30,			Total Three months ended September 30,		
	2012	2011	% Change	2012	2011	% Change	2012	2011	% Change
Real estate revenue	\$ 119,470	\$ 118,621	1%	\$ 484	\$ 457	6%	\$ 119,954	\$ 119,078	1%
Operating expenses	(51,444)	(50,074)	3%	(415)	(373)	11%	(51,859)	(50,447)	3%
Net Operating Income	\$ 68,026	\$ 68,547	(1%)	\$ 69	\$ 84	(18%)	\$ 68,095	\$ 68,631	(1%)

(in thousands of dollars)	Same Store Nine months ended September 30,			Non Same Store Nine months ended September 30,			Total Nine months ended September 30,		
	2012	2011	% Change	2012	2011	% Change	2012	2011	% Change
Real estate revenue	\$ 354,470	\$ 353,164	0%	\$ 1,451	\$ 1,411	3%	\$ 355,921	\$ 354,575	0%
Operating expenses	(149,704)	(151,572)	(1%)	(1,357)	(1,324)	2%	(151,061)	(152,896)	(1%)
Net Operating Income	\$ 204,766	\$ 201,592	2%	\$ 94	\$ 87	8%	\$ 204,860	\$ 201,679	2%

## **Table of Contents**

Total NOI decreased by \$0.5 million, or 1%, in the three months ended September 30, 2012 compared to the three months ended September 30, 2011, driven by a \$0.5 million decrease in Same Store NOI. See [Real Estate Revenue](#) and [Operating Expenses](#) above for further information about our consolidated properties.

Total NOI increased by \$3.2 million, or 2%, in the nine months ended September 30, 2012 compared to the nine months ended September 30, 2011, driven by a \$3.2 million increase in Same Store NOI. See [Real Estate Revenue](#) and [Operating Expenses](#) above for further information about our consolidated properties.

NOI includes lease termination revenue of \$0.3 million and \$0.2 million for the three months ended September 30, 2012 and 2011, respectively, and \$1.8 million and \$0.9 million for the nine months ended September 30, 2012 and 2011, respectively.

### *Interest and Other Income*

Interest and other income decreased by \$1.4 million, or 34%, and by \$1.5 million, or 25%, in the three and nine months ended September 30, 2012, respectively, compared to the three and nine months ended September 30, 2011, respectively. The decrease was primarily due to a \$1.5 million bankruptcy settlement received in September 2011 in connection with our investment in the Valley View Downs project.

### *Depreciation and Amortization*

Depreciation and amortization expense decreased by \$0.9 million, or 3%, in the three months ended September 30, 2012 compared to the three months ended September 30, 2011, primarily due to:

- a decrease of \$1.0 million because certain lease intangibles at three properties purchased during 2004 and 2005 became fully amortized after September 30, 2011.

Depreciation and amortization expense decreased by \$4.9 million, or 5%, in the nine months ended September 30, 2012 compared to the nine months ended September 30, 2011, primarily due to:

- a decrease of \$3.0 million because certain lease intangibles at four properties purchased during 2004 and 2005 became fully amortized after September 30, 2011; and

- a decrease of \$1.7 million resulting from tenant improvement and deferred leasing commission write-offs associated with the Borders Group, Inc. liquidation during the nine months ended September 30, 2011.

### *Provision for Employee Separation Expenses*

In connection with the appointment of Joseph F. Coradino as Chief Executive Officer in June 2012, conditions in the employment agreement of our former President and Chief Operating Officer, Edward A. Glickman, were triggered that caused us to record a provision for employee separation expense of \$3.5 million and \$4.0 million for the three and nine months ended September 30, 2012, respectively. Mr. Glickman left his position as the Company's President and Chief Operating Officer effective August 31, 2012.

Under the Company's employment agreement with Mr. Glickman, in connection with his departure, he was entitled (i) to receive a payment of approximately \$2.7 million, (ii) to receive additional amounts accrued under his supplemental retirement plan, (iii) to have his outstanding unvested restricted shares become vested, and (iv) to remain eligible to receive shares under the Company's Restricted Share Unit programs based on the Company's achievement of the performance metrics established by those programs as if his employment had not terminated.

In October 2012, Mr. Glickman resigned from his position as a trustee of the Company. To formally recognize and memorialize the terms of his departure from the Company as both a trustee and as an officer, the Company and Mr. Glickman entered into a separation agreement which included a mutual general release of all claims. Under the separation agreement, Mr. Glickman will receive a total cash separation payment (including the above-described \$2.7 million to which he would have been entitled under his employment agreement) of \$2.8 million.

## Edgar Filing: PENNSYLVANIA REAL ESTATE INVESTMENT TRUST - Form 10-Q

Under Mr. Rubin's amended employment agreement, we recorded a provision for employee separation expense of \$1.1 million and \$1.4 million for the three and nine months ended September 30, 2012, respectively. We expect to record a total provision for employee separation of \$4.5 million (\$2.6 million through December 2012 and an additional \$1.9 million through June 2013) related to Mr. Rubin's employment agreement.

In August 2012, we terminated certain employees. In connection with the departure of these employees, we recorded \$0.4 million of employee separation expenses.

## **Table of Contents**

### *Impairment of Assets*

In September 2011, we recorded impairment of assets of \$28.0 million on Phillipsburg Mall in Phillipsburg, New Jersey and \$24.1 million on North Hanover Mall in North Hanover, Pennsylvania.

### *Interest Expense*

Interest expense decreased by \$0.7 million, or 2%, for the three months ended September 30, 2012 compared to the three months ended September 30, 2011. This decrease was primarily due to lower applicable stated interest rates and lower weighted average debt balance. Our weighted average effective borrowing rate was 5.96% for the three months ended September 30, 2012 compared to 5.98% for the three months ended September 30, 2011. Our weighted average debt balance was \$2,064.7 million for the three months ended September 30, 2012 compared to \$2,176.0 million for the three months ended September 30, 2011.

Interest expense decreased by \$5.8 million, or 6%, for the nine months ended September 30, 2012 compared to the nine months ended September 30, 2011. This decrease was primarily due to lower applicable stated interest rates and lower weighted average debt balance. Our weighted average borrowing rate was 6.03% for the nine months ended September 30, 2012 compared to 6.17% for the nine months ended September 30, 2011. Our weighted average debt balance was \$2,121.2 million for the nine months ended September 30, 2012 compared to \$2,200.3 million for the nine months ended September 30, 2011.

### *Equity in Income of Partnerships*

Equity in income of partnerships increased by \$0.2 million, or 12%, for the three months ended September 30, 2012 compared to the three months ended September 30, 2011. The increase was primarily due to an increase in partnership revenue of \$0.4 million offset by a \$0.2 million increase in property operating expenses.

Equity in income of partnerships increased by \$1.5 million, or 32%, for the nine months ended September 30, 2012 compared to the nine months ended September 30, 2011. The increase was primarily due to an increase in partnership revenue of \$0.8 million and a decrease of \$0.7 million in depreciation and amortization expenses.

### *Funds From Operations*

The National Association of Real Estate Investment Trusts ( NAREIT ) defines Funds From Operations ( FFO ), which is a non-GAAP measure commonly used by REITs, as net income excluding gains and losses on sales of operating properties (computed in accordance with GAAP), plus real estate depreciation and amortization; and after adjustments for unconsolidated partnerships and joint ventures to reflect funds from operations on the same basis. We compute FFO in accordance with standards established by NAREIT, which may not be comparable to FFO reported by other REITs that do not define the term in accordance with the current NAREIT definition, or that interpret the current NAREIT definition differently than we do. In 2011, NAREIT reiterated its established guidance that excluding impairment write downs of depreciable real estate is consistent with the NAREIT definition.

We use FFO and FFO per diluted share and unit of limited partnership interest in our operating partnership ( OP Unit ) in measuring our performance against our peers and as one of the performance measures for determining incentive compensation amounts earned under certain of our performance-based executive compensation programs. FFO is a commonly used measure of operating performance and profitability among REITs, and we use FFO and FFO per diluted share and OP Unit as supplemental non-GAAP measures to compare our performance for different periods to that of our industry peers. FFO does not include gains and losses on sales of operating real estate assets which are included in the determination of net income in accordance with GAAP. Accordingly, FFO is not a comprehensive measure of our operating cash flows. In addition, since FFO does not include depreciation on real estate assets, FFO may not be a useful performance measure when comparing our operating performance to that of other non-real estate commercial enterprises. We compensate for these limitations by using FFO in conjunction with other GAAP financial performance measures, such as net income and net cash provided by operating activities, and other non-GAAP financial performance measures, such as NOI. FFO does not represent cash generated from operating activities in accordance with GAAP and should not be considered to be an alternative to net income (determined in accordance with GAAP) as an indication of our financial performance or to be an alternative to cash flow from operating activities (determined in accordance with GAAP) as a measure of our liquidity, nor is it indicative of funds available for our cash needs, including our ability to make cash distributions. We believe that net income is the most directly comparable GAAP measurement to FFO.





**Table of Contents**

We also present Funds From Operations, as adjusted, and Funds From Operations per diluted share and OP Unit, as adjusted, which are non-GAAP measures, for the three and nine months ended September 30, 2012 and 2011 to show the effect of the provision for employee separation expenses, which had a significant effect on our results of operations, but is not, in our opinion, indicative of our operating performance.

We believe that FFO is helpful to management and investors as a measure of operating performance because it excludes various items included in net income that do not relate to or are not indicative of operating performance, such as gains on sales of operating real estate and depreciation and amortization of real estate, among others. We believe that Funds From Operations, as adjusted, is helpful to management and investors as a measure of operating performance because it adjusts FFO to exclude items that management does not believe are indicative of its operating performance, such as provision for employee separation expenses.

The following table presents FFO and FFO per diluted share and OP Unit and FFO, as adjusted, and FFO per diluted share and OP Unit, as adjusted, for the three months ended September 30, 2012 and 2011:

(in thousands of dollars, except per share amounts)	Three Months Ended September 30, 2012	% Change 2011 to 2012	Three Months Ended September 30, 2011
Funds from operations <sup>(1)</sup>	\$ 20,132	(31%)	\$ 29,026
Provision for employee separation expenses	4,958		
Funds from operations, as adjusted	\$ 25,090	(14%)	\$ 29,026
Funds from operations per diluted share and OP Unit	\$ 0.34	(33%)	\$ 0.51
Provision for employee separation expenses	0.09		
Funds from operations per diluted share and OP Unit, as adjusted	\$ 0.43	(16%)	\$ 0.51
Weighted average number of shares outstanding	55,190		54,701
Weighted average effect of full conversion of OP Units	2,302		2,329
Effect of common share equivalents	982		165
Total weighted average shares outstanding, including OP Units	58,474		57,195

<sup>(1)</sup> In accordance with updated NAREIT guidance regarding the definition of FFO, impairment losses of depreciable real estate are excluded from FFO. Prior period FFO and FFO per diluted share and OP Unit amounts have been revised to reflect this updated NAREIT guidance. FFO was \$20.1 million for the three months ended September 30, 2012, a decrease of \$8.9 million, or 31%, compared to \$29.0 million for the three months ended September 30, 2011. This decrease primarily was due to:

provision for employee separation expenses of \$5.0 million recorded in the three months ended September 30, 2012;

preferred dividends of \$2.4 million related to the Series A Preferred Shares issued in April 2012;

a \$1.5 million bankruptcy settlement received in September 2011 in connection with our investment in the Valley View Down project; and

a decrease of \$0.5 million in NOI (presented using the proportionate-consolidation method; See Net Operating Income ); partially offset by

a decrease in interest expense of \$0.8 million.

FFO per diluted share and OP Unit decreased \$0.17 per share to \$0.34 per share for the three months ended September 30, 2012, compared to \$0.51 per share for the three months ended September 30, 2011.

**Table of Contents**

The following table presents FFO and FFO per diluted share and OP Unit, and FFO, as adjusted, and FFO per diluted share and OP Unit, as adjusted, for the nine months ended September 30, 2012 and 2011:

(in thousands of dollars, except per share amounts)	Nine Months Ended September 30, 2012	% Change 2011 to 2012	Nine Months Ended September 30, 2011
Funds from operations <sup>(1)</sup>	\$ 65,932	(5%)	\$ 69,557
Provision for employee separation expenses	5,754		
Funds from operations, as adjusted	\$ 71,686	3%	\$ 69,557
Funds from operations per diluted share and OP Unit	\$ 1.13	(7%)	\$ 1.22
Provision for employee separation expenses	0.10		
Funds from operations per diluted share and OP unit, as adjusted	\$ 1.23	1%	\$ 1.22
Weighted average number of shares outstanding	55,081		54,612
Weighted average effect of full conversion of OP Units	2,313		2,329
Effect of common share equivalents	1,017		305
Total weighted average shares outstanding, including OP Units	58,411		57,246

<sup>(1)</sup> In accordance with updated NAREIT guidance regarding the definition of FFO, impairment losses of depreciable real estate are excluded from FFO. Prior period FFO and FFO per diluted share and OP Unit amounts have been revised to reflect this updated NAREIT guidance. FFO was \$65.9 million for the nine months ended September 30, 2012, a decrease of \$3.7 million, or 5%, compared to \$69.6 million for the nine months ended September 30, 2011. This decrease primarily was due to:

provision for employee separation expenses of \$5.8 million recorded in the nine months ended September 30, 2012;

preferred dividends of \$4.2 million related to the Series A Preferred Shares issued in April 2012;

a \$1.5 million bankruptcy settlement received in September 2011 in connection with our investment in the Valley View Downs project; and

gains on sales of real estate of \$0.7 million in the nine months ended September 30, 2011; partially offset by

a decrease in interest expense of \$5.9 million; and

an increase of \$3.2 million in NOI (presented using the proportionate-consolidation method; See Net Operating Income ).

## Edgar Filing: PENNSYLVANIA REAL ESTATE INVESTMENT TRUST - Form 10-Q

FFO per diluted share and OP Unit decreased \$0.09 per share to \$1.13 per share for the nine months ended September 30, 2012, compared to \$1.22 per share for the nine months ended September 30, 2011.

### *Reconciliation of GAAP Net Loss to Non-GAAP Measures*

The preceding discussions compare our unaudited Consolidated Statements of Operations results for different periods based on GAAP. Also, the non-GAAP measures of NOI and FFO are discussed. We believe that NOI is helpful to management and investors as a measure of operating performance because it is an indicator of the return on property investment, and provides a method of comparing property performance over time. We believe that FFO is helpful to management and investors as a measure of operating performance because it excludes various items included in net income that do not relate to or are not indicative of operating performance, such as gains on sales of operating real estate and depreciation and amortization of real estate, among others. FFO is a commonly used measure of operating performance and profitability among REITs, and we use FFO and FFO per diluted share and OP Unit as supplemental non-GAAP measures to compare our performance for different periods to that of our industry peers.

**Table of Contents**

The following information is provided to reconcile NOI and FFO, which are non-GAAP measures, to net loss, a GAAP measure:

(in thousands of dollars)	Three months ended September 30, 2012		
	Consolidated	PREIT's share of unconsolidated partnerships	Total
Real estate revenue	\$ 110,268	\$ 9,686	\$ 119,954
Operating expenses	(48,996)	(2,863)	(51,859)
<b>Net operating income</b>	<b>61,272</b>	<b>6,823</b>	<b>68,095</b>
General and administrative expenses	(8,694)		(8,694)
Provision for employee separation expenses	(4,958)		(4,958)
Interest and other income	2,608		2,608
Project costs and other expenses	(380)	(1)	(381)
Interest expense, net	(31,097)	(2,813)	(33,910)
Depreciation on non real estate assets	(256)		(256)
Preferred share dividends	(2,372)		(2,372)
<b>Funds from operations</b>	<b>16,123</b>	<b>4,009</b>	<b>20,132</b>
Depreciation on real estate assets	(33,520)	(1,845)	(35,365)
Equity in income of partnerships	2,164	(2,164)	
Preferred share dividends	2,372		2,372
<b>Net loss</b>	<b>\$ (12,861)</b>	<b>\$</b>	<b>\$ (12,861)</b>

(in thousands of dollars)	Three months ended September 30, 2011		
	Consolidated	PREIT's share of unconsolidated partnerships	Total
Real estate revenue	\$ 109,762	\$ 9,316	\$ 119,078
Operating expenses	(47,798)	(2,649)	(50,447)
<b>Net operating income</b>	<b>61,964</b>	<b>6,667</b>	<b>68,631</b>
General and administrative expenses	(8,495)		(8,495)
Interest and other income	3,981		3,981
Project costs and other expenses	(161)		(161)
Interest expense, net	(31,846)	(2,877)	(34,723)
Depreciation on non real estate assets	(207)		(207)
<b>Funds from operations</b>	<b>25,236</b>	<b>3,790</b>	<b>29,026</b>
Depreciation on real estate assets	(34,474)	(1,866)	(36,340)
Impairment of assets	(52,110)		(52,110)
Equity in income of partnerships	1,924	(1,924)	
<b>Net loss</b>	<b>\$ (59,424)</b>	<b>\$</b>	<b>\$ (59,424)</b>

**Table of Contents**

(in thousands of dollars)	Nine months ended September 30, 2012		
	PREIT's share		
	of		
	Consolidated	unconsolidated partnerships	Total
Real estate revenue	\$ 327,360	\$ 28,561	\$ 355,921
Operating expenses	(142,597)	(8,464)	(151,061)
<b>Net operating income</b>	<b>184,763</b>	<b>20,097</b>	<b>204,860</b>
General and administrative expenses	(28,818)		(28,818)
Provision for employee separation expenses	(5,754)		(5,754)
Interest and other income	4,254		4,254
Project costs and other expenses	(777)	(1)	(778)
Interest expense, net	(94,562)	(8,449)	(103,011)
Depreciation on non real estate assets	(604)		(604)
Preferred share dividends	(4,217)		(4,217)
<b>Funds from operations</b>	<b>54,285</b>	<b>11,647</b>	<b>65,932</b>
Depreciation on real estate assets	(100,290)	(5,537)	(105,827)
Equity in income of partnerships	6,110	(6,110)	
Preferred share dividends	4,217		4,217
<b>Net loss</b>	<b>\$ (35,678)</b>	<b>\$</b>	<b>\$ (35,678)</b>

(in thousands of dollars)	Nine months ended September 30, 2011		
	PREIT's share		
	of		
	Consolidated	unconsolidated partnerships	Total
Real estate revenue	\$ 326,716	\$ 27,859	\$ 354,575
Operating expenses	(144,358)	(8,538)	(152,896)
<b>Net operating income</b>	<b>182,358</b>	<b>19,321</b>	<b>201,679</b>
General and administrative expenses	(28,511)		(28,511)
Interest and other income	5,708		5,708
Project costs and other expenses	(433)		(433)
Interest expense, net	(100,400)	(8,514)	(108,914)
Gains on sales of non operating real estate	710		710
Depreciation on non real estate assets	(682)		(682)
<b>Funds from operations</b>	<b>58,750</b>	<b>10,807</b>	<b>69,557</b>
Gains on sales of real estate	740		740
Depreciation on real estate assets	(105,124)	(6,193)	(111,317)
Impairment of assets	(52,335)		(52,335)
Equity in income of partnerships	4,614	(4,614)	
<b>Net loss</b>	<b>\$ (93,355)</b>	<b>\$</b>	<b>\$ (93,355)</b>

**LIQUIDITY AND CAPITAL RESOURCES**

This Liquidity and Capital Resources section contains certain forward-looking statements that relate to expectations and projections that are not historical facts. These forward-looking statements reflect our current views about our future liquidity and capital resources, and are subject to risks and uncertainties that might cause our actual liquidity and capital resources to differ materially from the forward-looking statements. Additional factors that might affect our liquidity and capital resources include those discussed herein and in the section entitled Item 1A. Risk

## Edgar Filing: PENNSYLVANIA REAL ESTATE INVESTMENT TRUST - Form 10-Q

Factors in our Annual Report on Form 10-K, as amended, for the year ended December 31, 2011 filed with the Securities and Exchange Commission. We do not intend to update or revise any forward-looking statements about our liquidity and capital resources to reflect new information, future events or otherwise.



## **Table of Contents**

### ***Capital Resources***

We expect to meet our short-term liquidity requirements, including distributions to common and preferred shareholders, recurring capital expenditures, tenant improvements and leasing commissions, but excluding development and redevelopment projects, generally through our available working capital and net cash provided by operations, and subject to the terms and conditions of our 2010 Credit Facility. We believe that our net cash provided by operations will be sufficient to allow us to make any distributions necessary to enable us to continue to qualify as a REIT under the Internal Revenue Code of 1986, as amended. The aggregate distributions made to preferred shareholders, common shareholders and OP Unit holders for the first nine months of 2012 were \$31.7 million, based on distributions of \$0.8307 per Series A Preferred Share (in respect of the period from the April 2012 issuance date through September 30, 2012) and \$0.47 per common share and OP Unit. The following are some of the factors that could affect our cash flows and require the funding of future cash distributions, recurring capital expenditures, tenant improvements or leasing commissions with sources other than operating cash flows:

adverse changes or prolonged downturns in general, local or retail industry economic, financial, credit, or capital market or competitive conditions, leading to a reduction in real estate revenue or cash flows or an increase in expenses;

deterioration in our tenants' business operations and financial stability, including anchor or in-line tenant bankruptcies, leasing delays or terminations, or lower sales, causing deferrals or declines in rent, percentage rent and cash flows;

inability to achieve targets for, or decreases in, property occupancy and rental rates, resulting in lower or delayed real estate revenue and operating income;

increases in operating costs, including increases that cannot be passed on to tenants, resulting in reduced operating income and cash flows; and

increases in interest rates resulting in higher borrowing costs.

We expect to meet certain of our longer-term requirements, such as remaining obligations to fund development and redevelopment projects and certain capital requirements, including scheduled debt maturities, future property and portfolio acquisitions, expenses associated with acquisitions and renovations, expansions and other non-recurring capital improvements, through a variety of capital sources, subject to the terms and conditions of our 2010 Credit Facility.

The conditions in the market for debt capital and commercial mortgage loans (including the commercial mortgage backed securities market and the state of domestic and international bank and life insurance company real estate lending), and the conditions in the economy and their effect on retail sales, as well as our significant leverage resulting from debt incurred to fund our redevelopment program and other development activity, have combined to necessitate that we consider various approaches to obtaining, using and recycling capital. In light of these conditions, we are focusing on appropriately managing our liquidity. We intend to consider all of our available options for accessing the capital markets, given our position and constraints. We believe that we have sufficient capital to fund foreseeable capital improvement projects.

In the past, one avenue available to us to finance our obligations or new business initiatives has been to obtain unsecured debt, based in part on the existence of properties in our portfolio that were not subject to mortgage loans. The terms of the 2010 Credit Facility include our grant of a security interest consisting of a first lien on 20 properties as of September 30, 2012. As a result, we have very few remaining assets that we could use to support unsecured debt financing. Our lack of properties in the portfolio that could be used to support unsecured debt might limit our ability to obtain capital in this way. However, in October 2012, in connection with our repayment of a portion of the 2010 Term Loan using a portion of the net proceeds of the Series B Preferred Share offering, we obtained the release of security interests in two mall properties and one office property.

We continue to contemplate ways to reduce our leverage through a variety of means available to us, and subject to and in accordance with the terms and conditions of the 2010 Credit Facility. These steps might include obtaining equity capital, including through the issuance of common or preferred equity securities if market conditions are favorable, through our contribution of assets to joint ventures or other partnerships or arrangements with institutional investors, private equity investors or other REITs, through sales of properties or interests in properties with

values in excess of their mortgage loans or allocable debt and application of the excess proceeds to debt reduction, through refinancing of properties in amounts that exceed current mortgage balances, or through other actions.

## Table of Contents

In January 2012, the SEC declared effective our \$1.0 billion universal shelf registration statement. We may use the availability under our shelf registration statement to offer and sell common shares of beneficial interest, preferred shares and various types of debt securities, among other types of securities, to the public. In April 2012, we issued \$115.0 million of Series A Preferred Shares and in October 2012, we issued \$86.3 million of Series B Preferred Shares in underwritten public offerings under this registration statement. However, in the future, we may be unable to issue securities under the shelf registration statement, or otherwise, on terms that are favorable to us, or at all.

### *Amended, Restated and Consolidated Senior Secured Credit Agreement*

Our credit facility consists of a revolving line of credit with a capacity of \$250.0 million (the Revolving Facility) and term loans with an aggregate balance as of September 30, 2012 of \$240.0 million (collectively, the 2010 Term Loan and, together with the Revolving Facility and as amended, the 2010 Credit Facility).

As of September 30, 2012, \$15.0 million was outstanding under our Revolving Facility. No amounts were pledged as collateral for letters of credit, and the unused portion that was available to us was \$235.0 million at September 30, 2012. We used a portion of the net proceeds from our Series B Preferred Share offering in October 2012 to repay all \$15.0 million of then-outstanding borrowings under the Revolving Facility. Immediately after the repayment, there were no amounts outstanding under the Revolving Facility.

The weighted average interest rate on outstanding Revolving Facility borrowings as of September 30, 2012 was 3.75%. Interest expense related to the Revolving Facility was \$0.7 million and \$0.5 million for the three months ended September 30, 2012 and 2011, respectively, and \$2.2 million and \$1.2 million for the nine months ended September 30, 2012 and 2011, respectively, excluding non-cash amortization of deferred financing fees.

As of September 30, 2012, \$240.0 million was outstanding under the 2010 Term Loan. We used a portion of the net proceeds from our Series B Preferred Share offering in October 2012 to repay \$58.0 million of then-outstanding borrowings under the 2010 Term Loan. Immediately after the repayment, there was \$182.0 million outstanding under the 2010 Term Loan. The weighted average effective interest rates based on amounts borrowed under the 2010 Term Loan for the three and nine months ended September 30, 2012 were 4.66% and 4.89%, respectively. Interest expense excluding non-cash amortization of deferred financing fees related to the 2010 Term Loan was \$4.0 million and \$3.4 million for the three months ended September 30, 2012 and 2011, respectively, and \$11.2 million and \$14.1 million for the nine months ended September 30, 2012 and 2011, respectively.

Amounts borrowed under the 2010 Credit Facility bear interest at a rate between 2.75% and 4.00% per annum, depending on our leverage, in excess of LIBOR. The rate in effect at September 30, 2012 was 3.50% in excess of LIBOR. The following table presents the applicable credit spread over LIBOR at various leverage levels:

<b>Credit Facility Leverage Ratio</b>	<b>Interest Rate Spread</b>
Less than 50%	2.75%
Equal to or greater than 50% but less than 55%	3.00%
Equal to or greater than 55% but less than 60%	3.25%
Equal to or greater than 60% but less than 65%	3.50%
Equal to or greater than 65% but less than 70%	4.00%

Deferred financing fee amortization associated with the 2010 Credit Facility was \$0.9 million for each of the three months ended September 30, 2012 and 2011, respectively. Deferred financing fee amortization associated with the 2010 Credit Facility for the nine months ended September 30, 2012 and 2011 was \$2.7 million and \$2.8 million, respectively.

The 2010 Credit Facility contains affirmative and negative covenants of the type customarily found in credit facilities of this nature. As of September 30, 2012, we were in compliance with all financial covenants.

### *Exchangeable Notes*

In June 2012, we repaid in full the \$136.9 million in outstanding principal of our Exchangeable Notes upon their maturity and paid accrued interest of \$2.7 million, using \$74.6 million in cash and \$65.0 million from our Revolving Facility.

Interest expense related to our Exchangeable Notes for the three months ended September 30, 2011 was \$1.4 million, excluding the non-cash amortization of debt discount of \$0.5 million, and the non-cash amortization of deferred financing fees of \$0.2 million.



---

**Table of Contents**

Interest expense related to our Exchangeable Notes for the nine months ended September 30, 2012 and 2011 was \$2.3 million and \$4.1 million, respectively, excluding the non-cash amortization of debt discount of \$0.8 million and \$1.5 million, respectively, and the non-cash amortization of deferred financing fees of \$0.3 million and \$0.5 million, respectively.

*Preferred Share Offerings*

In April 2012, we issued 4,600,000 8.25% Series A Cumulative Redeemable Perpetual Preferred Shares (the Series A Preferred Shares) in a public offering at \$25.00 per share. We received net proceeds from the offering of \$110.9 million after deducting payment of the underwriting discount of \$3.6 million (\$0.7875 per Series A Preferred Share) and estimated offering expenses of \$0.5 million. We used a portion of the net proceeds from this offering to repay all \$30.0 million of then-outstanding borrowings under the Revolving Facility.

As of September 30, 2012, there was \$0.4 million in accumulated but unpaid dividends relating to the Series A Preferred Shares. This amount was deducted from net loss to determine net loss attributable to common shareholders. This amount was not deducted from distributions in excess of net income as of September 30, 2012, because the dividend on the preferred shares was not yet declared at that time.

In October 2012, we issued 3,450,000 7.375% Series B Cumulative Redeemable Perpetual Preferred Shares (the Series B Preferred Shares) in a public offering at \$25.00 per share. We received net proceeds from the offering of \$83.2 million after deducting payment of the underwriting discount of \$2.7 million (\$0.7875 per Series B Preferred Share) and estimated offering expenses of \$0.3 million. We used a portion of the net proceeds from this offering to repay all \$15.0 million of then-outstanding borrowings under the Revolving Facility and \$58.0 million of then-outstanding borrowings under the 2010 Term Loan. Immediately after the repayment, there were no amounts outstanding under the Revolving Facility and \$182.0 million outstanding under the 2010 Term Loan.

We may not redeem the Series A Preferred Shares or the Series B Preferred Shares before April 20, 2017 and October 11, 2017, respectively, except to preserve our status as a REIT or upon the occurrence of a Change of Control, as defined in the Trust Agreement addendums designating the Series A and Series B Preferred Shares, respectively. On and after April 20, 2017 and October 11, 2017, we may redeem any or all of the Series A Preferred Shares or the Series B Preferred Shares, respectively, at \$25.00 per share plus any accrued and unpaid dividends. In addition, upon the occurrence of a Change of Control, we may redeem any or all of the Series A Preferred Shares or the Series B Preferred Shares for cash within 120 days after the first date on which such Change of Control occurred at \$25.00 per share plus any accrued and unpaid dividends. The Series A Preferred Shares and the Series B Preferred Shares have no stated maturity, are not subject to any sinking fund or mandatory redemption and will remain outstanding indefinitely unless we redeem or otherwise repurchase them or they are converted.

*Interest Rate Derivative Agreements*

As of September 30, 2012, we had entered into nine interest rate swap agreements with a weighted average interest rate of 2.93% on a notional amount of \$617.3 million maturing on various dates through November 2013, and two forward starting interest rate swap agreements that have a weighted average interest rate of 1.25% on a notional amount of \$53.1 million maturing on various dates through January 2017. We had entered into an interest rate cap that matured in April 2012.

We entered into these interest rate swap agreements (including the forward starting swap agreements) in order to hedge the interest payments associated with the 2010 Credit Facility and our issuances of variable interest rate long-term debt. We have assessed the effectiveness of these interest rate swap agreements as hedges at inception and on a quarterly basis. On September 30, 2012, we considered these interest rate swap agreements to be highly effective as cash flow hedges. The interest rate swap agreements are net settled monthly.

**Table of Contents**

As of September 30, 2012, the aggregate estimated unrealized net loss attributed to these interest rate derivatives was \$13.8 million. The carrying amount of the derivative assets is reflected in Deferred costs and other assets, the associated liabilities are reflected in Accrued expenses and other liabilities and the net unrealized loss is reflected in Accumulated other comprehensive loss in the accompanying balance sheets.

As of September 30, 2012, the fair value of derivatives in a net liability position, which excludes accrued interest but includes any adjustment for nonperformance risk related to these agreements, was \$13.8 million. If we had breached any of the default provisions in these agreements as of September 30, 2012, we might have been required to settle our obligations under the agreements at their termination value (including accrued interest) of \$15.3 million. We had not breached any of the provisions as of September 30, 2012.

*Mortgage Loan Activity*

The following table presents the mortgage loans we have entered into since January 1, 2012 relating to our consolidated properties:

<b>Financing Date</b>	<b>Property</b>	<b>Amount Financed (in millions of dollars)</b>	<b>Stated Rate</b>	<b>Maturity</b>
January	New River Valley Mall	\$ 28.1	LIBOR plus 3.00%	January 2019
February	Capital City Mall	65.8	5.30% fixed	March 2022
July	Christiana Center	50.0	4.64% fixed	August 2022
August	Cumberland Mall	54.0	4.40% fixed	August 2022
August	Cherry Hill Mall	300.0	3.90% fixed	September 2022

*Other 2012 Activity*

In June 2012, we exercised our remaining one-year extension option on the mortgage loan secured by Paxton Town Centre in Harrisburg, Pennsylvania. In connection with the exercise of this extension option, we repaid \$4.0 million of the outstanding balance, which reduced the principal balance to \$50.0 million.

*Mortgage Loans*

Twenty-four mortgage loans, which are secured by 24 of our consolidated properties, are due in installments over various terms extending to the year 2032. Sixteen of the mortgage loans bear interest at a fixed rate and eight of the mortgage loans bear interest at variable rates.

The balances of the fixed rate mortgage loans have interest rates that range from 3.90% to 9.36% and had a weighted average interest rate of 5.36% at September 30, 2012. The eight variable rate mortgage loan balances had a weighted average interest rate of 2.47% at September 30, 2012. The weighted average interest rate of all consolidated mortgage loans was 4.74% at September 30, 2012. Mortgage loans for properties owned by unconsolidated partnerships are accounted for in Investments in partnerships, at equity and Distributions in excess of partnership investments on the consolidated balance sheets and are not included in the table below.

**Table of Contents**

The following table outlines the timing of principal payments related to our mortgage loans as of September 30, 2012:

(in thousands of dollars)	Total	Payments by Period			Thereafter
		2012	2013-2014	2015-2016	
Principal payments	\$ 124,525	\$ 4,568	\$ 33,842	\$ 30,787	\$ 55,328
Balloon payments <sup>(1)</sup>	1,697,879		546,926	514,544	636,409
<b>Total</b>	<b>\$ 1,822,404</b>	<b>\$ 4,568</b>	<b>\$ 580,768</b>	<b>\$ 545,331</b>	<b>\$ 691,737</b>

<sup>(1)</sup> Due dates for certain of the balloon payments set forth in this table may be extended pursuant to the terms of the respective loan agreements.

The following table presents the mortgage loans secured by our unconsolidated properties entered into since January 1, 2012:

Financing Date	Property	Amount Financed (in millions of dollars)	Stated Rate	Maturity
July	Pavilion East <sup>(1)</sup>	\$ 9.4	LIBOR plus 2.75%	August 2017

<sup>(1)</sup> The unconsolidated entity that owns Pavilion East entered into the mortgage loan. Our interest in the unconsolidated entity is 40%. The mortgage loan has a term of five years.

*Contractual Obligations*

The following table presents our aggregate contractual obligations as of September 30, 2012 for the periods presented:

(in thousands of dollars)	Total	Remainder of			Thereafter
		2012	2013-2014	2015-2016	
Mortgage loans	\$ 1,822,404	\$ 4,568	\$ 580,768	\$ 545,331	\$ 691,737
2010 Term Loan <sup>(1)</sup>	240,000		240,000		
Revolving Facility <sup>(1)</sup>	15,000		15,000		
Interest on indebtedness <sup>(2)</sup>	431,906	28,140	179,552	94,733	129,481
Operating leases	10,900	518	3,634	2,927	3,821
Ground leases	43,120	158	1,295	1,310	40,357
Development and redevelopment commitments <sup>(3)</sup>	8,563	7,331	1,232		
<b>Total</b>	<b>\$ 2,571,893</b>	<b>\$ 40,715</b>	<b>\$ 1,021,481</b>	<b>\$ 644,301</b>	<b>\$ 865,396</b>

<sup>(1)</sup> The 2010 Credit Facility, which is comprised of the 2010 Term Loan and the Revolving Facility, has a variable interest rate that ranges between 2.75% and 4.00% plus LIBOR depending on our total leverage ratio.

<sup>(2)</sup> Includes payments expected to be made in connection with interest rate swaps and forward starting interest rate swap agreements.

<sup>(3)</sup> The timing of the payments of these amounts is uncertain. We expect that the majority of such payments will be made prior to December 31, 2012, but cannot provide any assurances that changed circumstances at these projects will not delay the settlement of these

obligations.



## **Table of Contents**

### *Preferred Share Dividends*

Annual dividends on 4,600,000 of our 8.25% Series A Preferred Shares (\$25.00 liquidation preference) for a full year are expected to be \$9.5 million. In 2012, for the partial year period from the issuance date in April to year end, we expect to pay Series A Preferred Share dividends of \$6.2 million, including \$1.4 million paid in June 2012 and \$2.4 paid in September 2012, and \$2.4 million expected to be paid in December.

Annual dividends on 3,450,000 of our 7.375% Series B Preferred Shares (\$25.00 liquidation preference) for a full year are expected to be \$6.4 million. In 2012, for the partial year period from the issuance date in October to year end, we expect to pay Series B Preferred Share dividends of \$1.1 million in December.

## **CASH FLOWS**

Net cash provided by operating activities totaled \$76.9 million for the nine months ended September 30, 2012 compared to \$73.7 million for the nine months ended September 30, 2011. This increase in cash from operating activities was primarily due to increased net operating income, lower interest expense, and other working capital changes.

Cash flows used in investing activities were \$62.6 million for the nine months ended September 30, 2012 compared to cash flows used in investing activities of \$3.9 million for the nine months ended September 30, 2011. Investing activities for the nine months ended September 30, 2012 reflected investment in construction in progress of \$32.0 million and real estate improvements of \$24.3 million, primarily related to ongoing improvements at our properties. Investing activities for the nine months ended September 30, 2011 reflected investment in construction in progress of \$15.6 million and real estate improvements of \$26.6 million. Investing activities for the nine months ended September 30, 2011 reflected \$7.3 million of proceeds from sales of real estate and \$30.4 million in proceeds related to mortgage loans at three of our unconsolidated properties.

Cash flows used in financing activities were \$9.8 million for the nine months ended September 30, 2012 compared to cash flows used in financing activities of \$81.7 million for the nine months ended September 30, 2011. Cash flows used in financing activities for the nine months ended September 30, 2012 included the principal repayment of Exchangeable Notes of \$136.9 million, a net \$80.0 million pay down of the Revolving Facility, dividends and distributions of \$31.7 million, and principal installments on mortgage loans of \$15.7 million and a \$4.0 million principal payment on one mortgage loan. We also received \$110.9 million in net proceeds from the issuance of Series A Preferred Shares and \$151.0 million in net proceeds from new mortgages loans on Capital City Mall, Cherry Hill Mall, Cumberland Mall and Christiana Center in the nine months ended September 30, 2012. Cash flows used in financing activities for the nine months ended September 30, 2011 reflected dividends and distributions of \$26.1 million and principal installments on mortgage loans of \$15.7 million.

## **COMMITMENTS**

As of September 30, 2012, we had unaccrued contractual and other commitments related to our capital improvement projects and development projects of \$8.6 million in the form of tenant allowances, lease termination fees, and contracts with general service providers and other professional service providers.

## **ENVIRONMENTAL**

We are aware of certain environmental matters at some of our properties, including ground water contamination and the presence of asbestos containing materials. We have, in the past, performed remediation of such environmental matters, and we are not aware of any significant remaining potential liability relating to these environmental matters. We may be required in the future to perform testing relating to these matters. We have insurance coverage for certain environmental claims up to \$10.0 million per occurrence and up to \$20.0 million in the aggregate.

## **COMPETITION AND TENANT CREDIT RISK**

Competition in the retail real estate industry is intense. We compete with other public and private retail real estate companies, including companies that own or manage malls, strip centers, power centers, lifestyle centers, factory outlet centers, theme/festival centers and community centers, as well as other commercial real estate developers and real estate owners, particularly those with properties near our properties, on the basis of several factors, including location and rent charged. We compete with these companies to attract customers to our properties, as well as to attract anchor and in-line store and other tenants. We also compete to acquire land for new site development, during



## **Table of Contents**

more favorable economic conditions. Our malls and our strip and power centers face competition from similar retail centers, including more recently developed or renovated centers that are near our retail properties. We also face competition from a variety of different retail formats, including internet retailers, discount or value retailers, home shopping networks, mail order operators, catalogs, and telemarketers. Our tenants face competition from companies at the same and other properties and from other retail formats as well. This competition could have a material adverse effect on our ability to lease space and on the amount of rent and expense reimbursements that we receive.

The existence or development of competing retail properties and the related increased competition for tenants might, subject to the terms and conditions of the 2010 Credit Facility, require us to make capital improvements to properties that we would have deferred or would not have otherwise planned to make and might also affect the total sales, sales per square foot, occupancy and net operating income of such properties. Any such capital improvements, undertaken individually or collectively, would involve costs and expenses that could adversely affect our results of operations.

We compete with many other entities engaged in real estate investment activities for acquisitions of malls, other retail properties and other prime development sites, including institutional pension funds, other REITs and other owner-operators of retail properties. Our efforts to compete for acquisitions are also subject to the terms and conditions of our 2010 Credit Facility. Given current economic, capital market and retail industry conditions, however, there has been substantially less competition with respect to portfolio or property acquisition activity in recent quarters. When we seek to make acquisitions, competitors might drive up the price we must pay for properties, parcels, other assets or other companies or might themselves succeed in acquiring those properties, parcels, assets or companies. In addition, the owners of potential acquisition targets might find our competitors to be more attractive suitors if they have greater resources, are willing to pay more, or have a more compatible operating philosophy. In particular, larger REITs might enjoy significant competitive advantages that result from, among other things, a lower cost of capital, a better ability to raise capital, a better ability to finance an acquisition, and enhanced operating efficiencies. We might not succeed in acquiring retail properties or development sites that we seek, or, if we pay a higher price for a property and/or generate lower cash flow from an acquired property than we expect, our investment returns will be reduced, which will adversely affect the value of our securities.

We receive a substantial portion of our operating income as rent under leases with tenants. At any time, any tenant having space in one or more of our properties could experience a downturn in its business that might weaken its financial condition. Such tenants might enter into or renew leases with relatively shorter terms. Such tenants might also defer or fail to make rental payments when due, delay or defer lease commencement, voluntarily vacate the premises or declare bankruptcy, which could result in the termination of the tenant's lease or preclude the collection of rent in connection with the space for a period of time, and could result in material losses to us and harm to our results of operations. Also, it might take time to terminate leases of underperforming or nonperforming tenants and we might incur costs to remove such tenants. Some of our tenants occupy stores at multiple locations in our portfolio, and so the effect of any bankruptcy or store closings of those tenants might be more significant to us than the bankruptcy or store closings of other tenants. Given current conditions in the economy, certain industries and the capital markets, in some instances retailers that have sought protection from creditors under bankruptcy law have had difficulty in obtaining debtor-in-possession financing, which has decreased the likelihood that such retailers will emerge from bankruptcy protection and has limited their alternatives. In addition, under many of our leases, our tenants pay rent based, in whole or in part, on a percentage of their sales. Accordingly, declines in these tenants' sales directly affect our results of operations. Also, if tenants are unable to comply with the terms of their leases, or otherwise seek changes to the terms, including changes to the amount of rent, we might modify lease terms in ways that are less favorable to us.

## **SEASONALITY**

There is seasonality in the retail real estate industry. Retail property leases often provide for the payment of a portion of rent based on a percentage of a tenant's sales revenue over certain levels. Income from such rent is recorded only after the minimum sales levels have been met. The sales levels are often met in the fourth quarter during the December holiday season. Also, many new and temporary leases are entered into later in the year in anticipation of the holiday season and a higher number of tenants vacate their space early in the year. As a result, our occupancy and cash flows are generally higher in the fourth quarter and lower in the first quarter. Our concentration in the retail sector increases our exposure to seasonality and is expected to continue to result in a greater percentage of our cash flows being received in the fourth quarter.

## **Table of Contents**

### **INFLATION**

Inflation can have many effects on financial performance. Retail property leases often provide for the payment of rent based on a percentage of sales, which might increase with inflation. Leases may also provide for tenants to bear all or a portion of operating expenses, which might reduce the impact of such increases on us. However, rent increases might not keep up with inflation, or if we recover a smaller proportion of property operating expenses, we might bear more costs if such expenses increase because of inflation.

### **FORWARD LOOKING STATEMENTS**

This Quarterly Report on Form 10-Q for the quarter ended September 30, 2012, together with other statements and information publicly disseminated by us, contain certain forward-looking statements within the meaning of the U.S. Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements relate to expectations, beliefs, projections, future plans, strategies, anticipated events, trends and other matters that are not historical facts. These forward-looking statements reflect our current views about future events, achievements or results and are subject to risks, uncertainties and changes in circumstances that might cause future events, achievements or results to differ materially from those expressed or implied by the forward-looking statements. In particular, our business might be materially and adversely affected by uncertainties affecting real estate businesses generally as well as the following, among other factors:

our substantial debt and our high leverage ratio;

constraining leverage, interest and tangible net worth covenants under our 2010 Credit Facility;

potential losses on impairment of certain long-lived assets, such as real estate, or of intangible assets, such as goodwill;

potential losses on impairment of assets that we might be required to record in connection with any dispositions of assets;

recent changes to our corporate management team and any resulting modifications to our business strategies;

our ability to refinance our existing indebtedness when it matures, on favorable terms or at all, due in part to the effects on us of dislocations and liquidity disruptions in the capital and credit markets;

our ability to raise capital, including through the issuance of equity or equity-related securities if market conditions are favorable, through joint ventures or other partnerships, through sales of properties or interests in properties, or through other actions;

our short- and long-term liquidity position;

current economic conditions and their effect on employment and consumer confidence and spending and the corresponding effects on tenant business performance, prospects, solvency and leasing decisions and on our cash flows, and the value and potential impairment of our properties;

## Edgar Filing: PENNSYLVANIA REAL ESTATE INVESTMENT TRUST - Form 10-Q

general economic, financial and political conditions, including credit and capital market conditions, changes in interest rates or unemployment;

changes in the retail industry, including consolidation and store closings, particularly among anchor tenants;

our ability to maintain and increase property occupancy, sales and rental rates, in light of the relatively high number of leases that have expired or are expiring in the next two years;

increases in operating costs that cannot be passed on to tenants;

risks relating to development and redevelopment activities;

the effects of online shopping and other uses of technology on our retail tenants;

concentration of our properties in the Mid-Atlantic region;

changes in local market conditions, such as the supply of or demand for retail space, or other competitive factors;

potential dilution from any capital raising transactions;

possible environmental liabilities;

our ability to obtain insurance at a reasonable cost; and

existence of complex regulations, including those relating to our status as a REIT, and the adverse consequences if we were to fail to qualify as a REIT.

**Table of Contents**

Additional factors that might cause future events, achievements or results to differ materially from those expressed or implied by our forward-looking statements include those discussed herein and in our Annual Report on Form 10-K for the year ended December 31, 2011, as amended, in the section entitled Item 1A. Risk Factors. We do not intend to update or revise any forward-looking statements to reflect new information, future events or otherwise.

Except as the context otherwise requires, references in this Quarterly Report on Form 10-Q to we, our, us, the Company and PREIT refer to Pennsylvania Real Estate Investment Trust and its subsidiaries, including our operating partnership, PREIT Associates, L.P. References in this Quarterly Report on Form 10-Q to PREIT Associates refer to PREIT Associates, L.P.

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.**

The analysis below presents the sensitivity of the market value of our financial instruments to selected changes in market interest rates. As of September 30, 2012, our consolidated debt portfolio consisted primarily of \$240.0 million borrowed under our 2010 Term Loan, which bore interest at a weighted average interest rate of 3.75%, \$15.0 million borrowed under our Revolving Facility, which bore interest at a rate of 3.75% and \$1,822.4 million in fixed and variable rate mortgage loans.

Twenty-four mortgage loans, which are secured by 24 of our consolidated properties, are due in installments over various terms extending to the year 2032. Sixteen of the mortgage loans bear interest at a fixed rate and eight of the mortgage loans bear interest at variable rates.

The balances of the fixed rate mortgage loans have interest rates that range from 3.90% to 9.36% and had a weighted average interest rate of 5.36% at September 30, 2012. The eight variable rate mortgage loan balances had a weighted average interest rate of 2.47% at September 30, 2012. The weighted average interest rate of all consolidated mortgage loans was 4.74% at September 30, 2012. Mortgage loans for properties owned by unconsolidated partnerships are accounted for in Investments in partnerships, at equity and Distributions in excess of partnership investments on the consolidated balance sheets and are not included in the table below.

Our interest rate risk is monitored using a variety of techniques. The table below presents the principal payments due in the respective years and the weighted average interest rates for the principal payments in the specified periods:

(in thousands of dollars)	Fixed Rate Debt		Variable Rate Debt	
	Principal Payments	Weighted Average Interest Rate	Principal Payments	Weighted Average Interest Rate <sup>(1)</sup>
<b>For the Year Ending December 31,</b>				
2012	\$ 4,399	5.57%	\$ 169	2.33%
2013	\$ 126,776	5.10%	\$ 337,933	2.59%
2014	\$ 115,362	6.42%	\$ 255,697 <sup>(2)</sup>	3.73%
2015	\$ 290,115	5.75%	\$ 727	2.33%
2016 and thereafter	\$ 893,406	5.23%	\$ 52,820	3.12%

<sup>(1)</sup> Based on the weighted average interest rates in effect as of September 30, 2012.

<sup>(2)</sup> Includes 2010 Term Loan borrowings of \$240.0 million with a weighted average interest rate of 3.75% and Revolving Facility borrowings of \$15.0 million with a weighted average interest rate of 3.75% as of September 30, 2012.

As of September 30, 2012, we had \$647.3 million of variable rate debt. Also, as of September 30, 2012, we had entered into nine interest rate swap agreements with an aggregate weighted average interest rate of 2.93% on a notional amount of \$617.3 million maturing on various dates through November 2013, and two forward starting interest rate swap agreements with a weighted average interest rate of 1.25% on a notional amount of \$53.1 million maturing on various dates through January 2017. We entered into these interest rate swap agreements in order to hedge the interest payments associated with the 2010 Credit Facility and our issuances of variable interest rate long-term debt.

Changes in market interest rates have different effects on the fixed and variable rate portions of our debt portfolio. A change in market interest rates applicable to the fixed portion of the debt portfolio affects the fair value, but it has no



**Table of Contents**

effect on interest incurred or cash flows. A change in market interest rates applicable to the variable portion of the debt portfolio affects the interest incurred and cash flows, but does not affect the fair value. The following sensitivity analysis related to our debt portfolio, which includes the effects of our interest rate swap agreements, assumes an immediate 100 basis point change in interest rates from their actual September 30, 2012 levels, with all other variables held constant.

A 100 basis point increase in market interest rates would have resulted in a decrease in our net financial instrument position of \$67.4 million at September 30, 2012. A 100 basis point decrease in market interest rates would have resulted in an increase in our net financial instrument position of \$69.2 million at September 30, 2012. Based on the variable rate debt included in our debt portfolio at September 30, 2012, a 100 basis point increase in interest rates would have resulted in an additional \$0.3 million in interest annually. A 100 basis point decrease would have reduced interest incurred by \$0.3 million annually.

To manage interest rate risk and limit overall interest cost, we may employ interest rate swaps, options, forwards, caps and floors, or a combination thereof, depending on the underlying exposure. Interest rate differentials that arise under swap contracts are recognized in interest expense over the life of the contracts. If interest rates rise, the resulting cost of funds is expected to be lower than that which would have been available if debt with matching characteristics was issued directly. Conversely, if interest rates fall, the resulting costs would be expected to be, and in some cases have been, higher. We may also employ forwards or purchased options to hedge qualifying anticipated transactions. Gains and losses are deferred and recognized in net income in the same period that the underlying transaction occurs, expires or is otherwise terminated. See note 8 of the notes to our unaudited consolidated financial statements.

Because the information presented above includes only those exposures that existed as of September 30, 2012, it does not consider changes, exposures or positions which have arisen or could arise after that date. The information presented herein has limited predictive value. As a result, the ultimate realized gain or loss or expense with respect to interest rate fluctuations will depend on the exposures that arise during the period, our hedging strategies at the time and interest rates.



## **Table of Contents**

### **ITEM 4. CONTROLS AND PROCEDURES.**

We are committed to providing accurate and timely disclosure in satisfaction of our SEC reporting obligations. In 2002, we established a Disclosure Committee to formalize our disclosure controls and procedures. Our Chief Executive Officer and Chief Financial Officer have evaluated the effectiveness of our disclosure controls and procedures as of September 30, 2012, and have concluded as follows:

Our disclosure controls and procedures are designed to ensure that the information that we are required to disclose in our reports under the Securities Exchange Act of 1934 (the Exchange Act) is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.

Our disclosure controls and procedures are effective to ensure that information that we are required to disclose in our Exchange Act reports is accumulated and communicated to management, including our principal executive and principal financial officers, as appropriate, to allow timely decisions regarding required disclosure.

There was no change in our internal controls over financial reporting that occurred during the period covered by this report that has materially affected, or is reasonably likely to materially affect, our internal controls over financial reporting.

## **PART II OTHER INFORMATION**

### **ITEM 1. LEGAL PROCEEDINGS.**

In the normal course of business, we have become and might in the future become involved in legal actions relating to the ownership and operation of our properties and the properties that we manage for third parties. In management's opinion, the resolution of any such pending legal actions is not expected to have a material adverse effect on our consolidated financial position or results of operations.

### **ITEM 1A. RISK FACTORS.**

In addition to the other information set forth in this report, you should carefully consider the risks that could materially affect our business, financial condition or results of operations, which are discussed under the caption Risk Factors in Part I, Item 1A of our Annual Report on Form 10-K, as amended, for the year ended December 31, 2011, as well as the following:

*Our recently announced management changes could impact our business and our prospects.*

On June 7, 2012, Joseph F. Coradino, formerly President of PREIT Services, LLC and PREIT-RUBIN, Inc., became our Chief Executive Officer, replacing Ronald Rubin, who retired from that position, but remains our Executive Chairman. On August 31, 2012, Edward A. Glickman, the Company's President and Chief Operating Officer, left his position as an officer of the Company, and on October 15, 2012, he resigned from his position as a trustee of the Company. We continue to evaluate our needs and may make additional management changes or hires in the future. Our future success depends upon the ability of our corporate management team to implement these management changes and to continue to execute our business strategies. If we fail to implement these management changes successfully or if our management team is unable to execute the Company's business strategies, there would be a negative impact on our business and our prospects.

**Table of Contents****ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.***Issuer Purchases of Equity Securities*

The following table shows the total number of shares that we acquired in the three months ended September 30, 2012 and the average price paid per share.

<b>Period</b>	<b>Total Number of Shares Purchased</b>	<b>Average Price Paid per Share</b>	<b>Maximum Number (or Total Number of Shares that Purchased as part of Publicly Announced Plans or Programs</b>	<b>Approximate Dollar Value) of Shares that May Yet Be Purchased Under the Plans or Programs</b>
July 1 July 31, 2012	431	\$ 15.24		\$
August 1 August 31, 2012	29,266	15.69		
September 1 September 30, 2012				
<b>Total</b>	<b>29,697</b>	<b>\$ 15.68</b>		<b>\$</b>

**Table of Contents**

**ITEM 6. EXHIBITS.**

- 3.1 Amended and Restated Trust Agreement dated December 18, 2008.
- 3.2 Designating Amendment to Trust Agreement Designating the Rights, Preferences, Privileges, Qualifications, Limitations and Restrictions of PREIT's 8.25% Series A Cumulative Redeemable Perpetual Preferred Shares.
- 3.3 Amendment dated June 7, 2012 to Trust Agreement dated December 18, 2008.
- 3.4 Second Designating Amendment to Trust Agreement Designating the Rights, Preferences, Privileges, Qualifications, Limitations and Restrictions of PREIT's 7.375% Series B Cumulative Redeemable Perpetual Preferred Shares.
- 10.1 Form of Annual Incentive Compensation Opportunity Award for the Company's Chief Executive Officer, Vice Chairman, and Chief Financial Officer.
- 10.2 Form of Annual Incentive Compensation Opportunity Award for Officers other than the Named Executive Officers.
- 10.3 Promissory Note, dated August 15, 2012, in the principal amount of \$150.0 million, issued by Cherry Hill Center, LLC and PR Cherry Hill STW LLC in favor of New York Life Insurance Company.
- 10.4 Promissory Note, dated August 15, 2012, in the principal amount of \$150.0 million, issued by Cherry Hill Center, LLC and PR Cherry Hill STW LLC in favor of Teachers Insurance and Annuity Association of America.
- 10.5 Purchase Agreement dated October 1, 2012, by and among PREIT, PREIT Associates, Wells Fargo Securities, LLC, Citigroup Global Markets Inc. and Merrill Lynch, Pierce, Fenner & Smith Incorporated, as representatives of the several Underwriters listed on Schedule A attached thereto, filed as Exhibit 1.1 to PREIT's Current Report on Form 8-K filed on October 5, 2012, is incorporated herein by reference.
- 10.6 Second Addendum to First Amended and Restated Agreement of Limited Partnership of PREIT Associates, L.P. designating the rights, obligations, duties and preferences of Series B Preferred Units, filed as Exhibit 10.1 to PREIT's Current Report on Form 8-K filed on October 11, 2012, is incorporated herein by reference.
- 31.1 Certification pursuant to Exchange Act Rules 13a-14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification pursuant to Exchange Act Rules 13a-14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 101\* Pursuant to Rule 405 of Regulation S-T, the following financial information from the Company's Quarterly Report on Form 10-Q for the period ended September 30, 2012 is formatted in XBRL interactive data files: (i) Consolidated Statements of Operations for the three and nine months ended September 30, 2012 and 2011; (ii) Consolidated Statement of Comprehensive Loss for the three and nine months ended September 30, 2012 and 2011; (iii) Consolidated Balance Sheets as of September 30, 2012 and December 31, 2011; (iv) Consolidated Statements of Equity for the nine months ended September 30, 2012; (v) Consolidated Statements of Cash Flows for the nine months ended September 30, 2012 and 2011; and (vi) Notes to Unaudited Consolidated Financial Statements.

\* As provided in Rule 406T of Regulation S-T, this information is furnished and not filed for purposes of Sections 11 and 12 of the Securities Act of 1933 and Section 18 of the Securities Exchange Act of 1934.

**Table of Contents**

**SIGNATURE OF REGISTRANT**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**PENNSYLVANIA REAL ESTATE INVESTMENT TRUST**

Date: October 26, 2012

By: **/s/ Joseph F. Coradino**  
**Joseph F. Coradino**

**Chief Executive Officer**

By: **/s/ Robert F. McCadden**  
**Robert F. McCadden**

**Executive Vice President and Chief Financial Officer**

By: **/s/ Jonathen Bell**  
**Jonathen Bell**

**Senior Vice President and Chief Accounting Officer**

**(Principal Accounting Officer)**

**Table of Contents**

**Exhibit Index**

- 3.1\* Amended and Restated Trust Agreement dated December 18, 2008.
- 3.2\* Designating Amendment to Trust Agreement Designating the Rights, Preferences, Privileges, Qualifications, Limitations and Restrictions of PREIT s 8.25% Series A Cumulative Redeemable Perpetual Preferred Shares.
- 3.3\* Amendment dated June 7, 2012 to Trust Agreement dated December 18, 2008.
- 3.4\* Second Designating Amendment to Trust Agreement Designating the Rights, Preferences, Privileges, Qualifications, Limitations and Restrictions of PREIT s 7.375% Series B Cumulative Redeemable Perpetual Preferred Shares.
- 10.1\* Form of Annual Incentive Compensation Opportunity Award for the Company s Chief Executive Officer, Vice Chairman, and Chief Financial Officer.
- 10.2\* Form of Annual Incentive Compensation Opportunity Award for Officers other than the Named Executive Officers.
- 10.3\* Promissory Note, dated August 15, 2012, in the principal amount of \$150.0 million, issued by Cherry Hill Center, LLC and PR Cherry Hill STW LLC in favor of New York Life Insurance Company.
- 10.4\* Promissory Note, dated August 15, 2012, in the principal amount of \$150.0 million, issued by Cherry Hill Center, LLC and PR Cherry Hill STW LLC in favor of Teachers Insurance and Annuity Association of America.
- 31.1\* Certification pursuant to Exchange Act Rules 13a-14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2\* Certification pursuant to Exchange Act Rules 13a-14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1\*\* Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2\*\* Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 101\*\*\* Pursuant to Rule 405 of Regulation S-T, the following financial information from the Company s Quarterly Report on Form 10-Q for the period ended September 30, 2012 is formatted in XBRL interactive data files: (i) Consolidated Statements of Operations for the three and nine months ended September 30, 2012 and 2011; (ii) Consolidated Statement of Comprehensive Loss for the three and nine months ended September 30, 2012 and 2011; (iii) Consolidated Balance Sheets as of September 30, 2012 and December 31, 2011; (iv) Consolidated Statements of Equity for the nine months ended September 30, 2012; (v) Consolidated Statements of Cash Flows for the nine months ended September 30, 2012 and 2011; and (vi) Notes to Unaudited Consolidated Financial Statements.

\* filed herewith

\*\* furnished herewith

\*\*\* As provided in Rule 406T of Regulation S-T, this information is furnished and not filed for purposes of Sections 11 and 12 of the Securities Act of 1933 and Section 18 of the Securities Exchange Act of 1934.