

BROADWAY FINANCIAL CORP \DE\  
Form 10-Q  
November 15, 2010  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington D.C. 20549**  
**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2010

**TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 000-27464

**BROADWAY FINANCIAL CORPORATION**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**95-4547287**  
(I.R.S. Employer  
Identification No.)

**4800 Wilshire Boulevard, Los Angeles, California**  
(Address of principal executive offices)

**90010**  
(Zip Code)

**(323) 634-1700**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Edgar Filing: BROADWAY FINANCIAL CORP \DE\ - Form 10-Q

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated, or a smaller reporting company. See the definition of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer  Accelerated Filer  Non-Accelerated Filer  Smaller Reporting Company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date: 1,743,965 shares of the Company's Common Stock, par value \$0.01 per share, were outstanding as of November 5, 2010.

**Table of Contents****TABLE OF CONTENTS**

	<b>Page</b>
<b>PART I. FINANCIAL INFORMATION</b>	
Item 1. Financial Statements	
<u>Consolidated Balance Sheets as of September 30, 2010 (unaudited) and December 31, 2009</u>	1
<u>Consolidated Statements of Operations and Comprehensive Earnings (unaudited) for the three and nine months ended September 30, 2010 and 2009</u>	2
<u>Consolidated Statements of Cash Flows (unaudited) for the three and nine months ended September 30, 2010 and 2009</u>	3
<u>Notes to Unaudited Consolidated Financial Statements</u>	4
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	14
Item 4. <u>Controls and Procedures</u>	19
<b>PART II. OTHER INFORMATION</b>	
Item 1. <u>Legal Proceedings</u>	20
Item 1A. <u>Risk Factors</u>	21
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	21
Item 3. <u>Defaults Upon Senior Securities</u>	21
Item 4. <u>Reserved</u>	21
Item 5. <u>Other Information</u>	21
Item 6. <u>Exhibits</u>	21
<u>Signatures</u>	22
Ex 31.1 Section 302 Certification of CEO	
Ex 31.2 Section 302 Certification of CFO	
Ex 32 Section 906 Certifications of CEO and CFO	

**Table of Contents****BROADWAY FINANCIAL CORPORATION AND SUBSIDIARIES****Consolidated Balance Sheets**

	September 30, 2010 (Unaudited) <i>(Dollars in thousands, except per share amounts)</i>	December 31, 2009
<b>Assets</b>		
Cash	\$ 4,622	\$ 7,440
Federal funds sold	17,535	
Cash and cash equivalents	22,157	7,440
Securities available for sale, at fair value	11,370	14,961
Securities held to maturity (fair value of \$14,142 at September 30, 2010 and \$16,838 at December 31, 2009)	13,511	16,285
Loans receivable held-for-sale, net	16,937	20,940
Loans receivable, net of allowance of \$18,482 and \$20,460	416,951	432,640
Accrued interest receivable	2,511	2,419
Federal Home Loan Bank (FHLB) stock, at cost	4,199	4,305
Office properties and equipment, net	5,158	5,363
Real estate owned (REO)	3,530	2,072
Bank owned life insurance	2,500	2,418
Deferred tax assets	5,063	4,986
Other assets	4,997	7,217
Total assets	\$ 508,884	\$ 521,046
<b>Liabilities and stockholders equity</b>		
Deposits	\$ 370,853	\$ 385,488
Federal Home Loan Bank advances	88,000	91,600
Junior subordinated debentures	6,000	6,000
Other borrowings	5,000	
Advance payments by borrowers for taxes and insurance	751	372
Other liabilities	5,496	6,071
Total liabilities	476,100	489,531
<b>Stockholders Equity:</b>		
Senior preferred, cumulative and non-voting stock, \$1,000 par value, authorized, issued and outstanding 9,000 shares of Series D at September 30, 2010 and December 31, 2009; liquidation preference of \$9,056 at September 30, 2010 and December 31, 2009	8,963	8,963
Senior preferred, cumulative and non-voting stock, \$1,000 par value, authorized, issued and outstanding 6,000 shares of Series E at September 30, 2010 and December 31, 2009; liquidation preference of \$6,038 at September 30, 2010 and December 31, 2009	5,974	5,974
Preferred, non-cumulative and non-voting stock, \$.01 par value, authorized 1,000,000 shares; issued and outstanding 55,199 shares of Series A, 100,000 shares of Series B and 76,950 shares of Series C at September 30, 2010 and December 31, 2009; liquidation preference of \$552 for Series A, \$1,000 for Series B and \$1,000 for Series C at September 30, 2010 and December 31, 2009	2	2
Preferred stock discount	(1,475)	(1,756)

Edgar Filing: BROADWAY FINANCIAL CORP \DE\ - Form 10-Q

Common stock, \$.01 par value, authorized 8,000,000 shares; issued 2,013,942 shares at September 30, 2010 and December 31, 2009; outstanding 1,743,965 shares at September 30, 2010 and 1,743,365 shares at December 31, 2009

	20	20
Additional paid-in capital	14,374	14,273
Retained earnings-substantially restricted	8,120	7,322
Accumulated other comprehensive income, net of taxes of \$172 and \$118 at September 30, 2010 and December 31, 2009	257	176
Treasury stock-at cost, 269,977 shares at September 30, 2010 and 270,577 shares at December 31, 2009	(3,451)	(3,459)
<b>Total stockholders' equity</b>	<b>32,784</b>	<b>31,515</b>
<b>Total liabilities and stockholders' equity</b>	<b>\$ 508,884</b>	<b>\$ 521,046</b>

*See accompanying notes to unaudited consolidated financial statements.*

**Table of Contents****BROADWAY FINANCIAL CORPORATION AND SUBSIDIARIES****Consolidated Statements of Operations and Comprehensive Earnings****(Unaudited)**

	<b>Three Months</b>		<b>Nine Months Ended</b>	
	<b>Ended</b>		<b>September 30,</b>	
	<b>September 30,</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
	<i>(Dollars in thousands, except per share amounts)</i>			
Interest and fees on loans receivable	\$ 7,179	\$ 7,321	\$ 22,021	\$ 20,258
Interest on mortgage-backed securities	215	286	729	846
Interest on investment securities	13	13	38	38
Other interest income	16	31	41	97
<b>Total interest income</b>	<b>7,423</b>	<b>7,651</b>	<b>22,829</b>	<b>21,239</b>
Interest on deposits	1,492	1,771	4,563	5,309
Interest on borrowings	865	748	2,511	2,245
<b>Total interest expense</b>	<b>2,357</b>	<b>2,519</b>	<b>7,074</b>	<b>7,554</b>
<b>Net interest income before provision for loan losses</b>	<b>5,066</b>	<b>5,132</b>	<b>15,755</b>	<b>13,685</b>
Provision for loan losses	1,740	1,831	2,623	3,936
<b>Net interest income after provision for loan losses</b>	<b>3,326</b>	<b>3,301</b>	<b>13,132</b>	<b>9,749</b>
<b>Non-interest income:</b>				
Service charges	339	278	905	953
Net gains on mortgage banking activities		(11)		6
Net gains (losses) on sale of loans			(136)	
Net gains (losses) on sale of REO	(53)		(88)	
Other	789	34	963	105
<b>Total non-interest income</b>	<b>1,075</b>	<b>301</b>	<b>1,644</b>	<b>1,064</b>
<b>Non-interest expense:</b>				
Compensation and benefits	1,696	1,538	5,423	4,532
Occupancy expense, net	359	328	1,069	1,056
Information services	198	212	602	621
Professional services	214	222	810	572
Provision for losses on loans held-for-sale	556	267	1,103	617
Provision for losses on REO	669		780	
FDIC insurance	233	150	695	642
Office services and supplies	147	142	424	435
Other	516	224	1,059	743
<b>Total non-interest expense</b>	<b>4,588</b>	<b>3,083</b>	<b>11,965</b>	<b>9,218</b>
<b>Earnings (loss) before income taxes</b>	<b>(187)</b>	<b>519</b>	<b>2,811</b>	<b>1,595</b>

Edgar Filing: BROADWAY FINANCIAL CORP \DE\ - Form 10-Q

Income taxes	(31)	186	1,133	566
Net earnings (loss)	\$ (156)	\$ 333	\$ 1,678	\$ 1,029
Other comprehensive income (loss), net of tax:				
Unrealized gain (loss) on securities available for sale	\$ (122)	\$ 178	\$ 135	\$ 276
Income tax effect	49	(71)	(54)	(110)
Other comprehensive income (loss), net of tax	(73)	107	81	166
Comprehensive earnings (loss)	\$ (229)	\$ 440	\$ 1,759	\$ 1,195
Net earnings (loss)	\$ (156)	\$ 333	\$ 1,678	\$ 1,029
Dividends and discount accretion on preferred stock	(282)	(164)	(863)	(515)
Earnings (loss) available to common shareholders	\$ (438)	\$ 169	\$ 815	\$ 514
Earnings (loss) per common share-basic	\$ (0.25)	\$ 0.10	\$ 0.47	\$ 0.29
Earnings (loss) per common share-diluted	\$ (0.25)	\$ 0.10	\$ 0.47	\$ 0.29
Dividends declared per share-common stock	\$	\$ 0.05	\$ 0.01	\$ 0.15

*See accompanying notes to unaudited consolidated financial statements*

**Table of Contents****BROADWAY FINANCIAL CORPORATION AND SUBSIDIARIES****Consolidated Statements of Cash Flows****(Unaudited)**

	<b>Nine Months Ended September 30, 2010                      2009</b>	
	<i>(Dollars in thousands)</i>	
<b>Cash flows from operating activities:</b>		
Net earnings	\$ 1,678	\$ 1,029
Adjustments to reconcile net earnings to net cash provided by operating activities:		
Provision for loan losses	2,623	3,936
Provision for losses on loans receivable held-for-sale	1,103	617
Provision for losses on REO	780	
Depreciation	320	329
Net amortization of premiums and discounts on loans purchased	(1)	(8)
Net amortization of deferred loan origination (fees) costs	7	9
Net amortization of premiums on mortgage-backed securities	148	39
Stock-based compensation expense	103	82
Net gains on mortgage banking activities		(6)
Earnings on bank owned life insurance	(82)	(70)
Net losses on sale of REO	88	
Net change in:		
Loans receivable held-for-sale, net	3,977	2,874
Accrued interest receivable	(92)	(415)
Deferred tax assets	(131)	(1,892)
Other assets	2,220	(405)
Other liabilities	(320)	827
<b>Net cash provided by operating activities</b>	<b>12,421</b>	<b>6,976</b>
<b>Cash flows from investing activities:</b>		
Available-for-sale securities:		
Maturities, prepayments and calls	3,586	692
Purchases		(11,910)
Held-to-maturity securities:		
Maturities, prepayments and calls	2,766	5,416
Net change in loans receivable	7,234	(111,184)
Proceeds from sale of REO	2,455	
Investment in affordable housing limited partnership	(359)	
Purchase of Federal Home Loan Bank stock	(231)	(38)
Proceeds from redemption of Federal Home Loan Bank stock	337	
Additions to office properties and equipment	(115)	(241)
<b>Net cash provided by (used in) investing activities</b>	<b>15,673</b>	<b>(117,265)</b>
<b>Cash flows from financing activities:</b>		
Net change in deposits	(14,635)	105,871
Proceeds from Federal Home Loan Bank advances		7,300
Repayments on Federal Home Loan Bank advances	(3,600)	(2,500)



Edgar Filing: BROADWAY FINANCIAL CORP \DE\ - Form 10-Q

Net increase in other borrowings	5,000	
Cash dividends paid	(527)	(682)
Reissuance of treasury stock	6	6
Net change in advance payments by borrowers for taxes and insurance	379	412
<b>Net cash provided by (used in) financing activities</b>	<b>(13,377)</b>	<b>110,407</b>
Net change in cash and cash equivalents	14,717	88
Cash and cash equivalents at beginning of period	7,440	7,476
Cash and cash equivalents at end of period	\$ 22,157	\$ 7,564
<b>Supplemental disclosures of cash flow information:</b>		
Cash paid for interest	\$ 7,145	\$ 7,611
Cash paid for income taxes	\$	\$ 2,065
<b>Supplemental disclosures of non-cash investing and financing activities:</b>		
Transfers of loans receivable to REO	\$ 4,404	\$ 1,056
Transfers of loans receivable held-for-sale to REO	\$ 344	\$
Transfers of loans receivable from loans receivable, net to loans receivable held-for-sale	\$ 1,422	\$

*See accompanying notes to unaudited consolidated financial statements.*

**Table of Contents****BROADWAY FINANCIAL CORPORATION AND SUBSIDIARIES****Notes to Unaudited Consolidated Financial Statements****September 30, 2010****NOTE (1) Basis of Financial Statement Presentation**

The accompanying unaudited consolidated financial statements include Broadway Financial Corporation (the Company) and its wholly owned subsidiary, Broadway Federal Bank, f.s.b. (the Bank). Also included in the unaudited consolidated financial statements is Broadway Service Corporation, a wholly owned subsidiary of the Bank. All significant intercompany balances and transactions have been eliminated in consolidation.

The unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and with the instructions for quarterly reports on Form 10-Q. These unaudited consolidated financial statements do not include all disclosures associated with the Company's consolidated annual financial statements included in its annual report on Form 10-K for the year ended December 31, 2009 and, accordingly, should be read in conjunction with such audited consolidated financial statements. In the opinion of management, all adjustments (all of which are normal and recurring in nature) considered necessary for a fair presentation have been included. Operating results for the three and nine months ended September 30, 2010 are not necessarily indicative of the results that may be expected for the year ending December 31, 2010.

Some items in the consolidated financial statements for the prior period were reclassified to conform to the current presentation.

**NOTE (2) Recent Accounting Pronouncements**

In July 2010, the FASB amended existing disclosure guidance to require an entity to provide a greater level of disaggregated information about the credit quality of its financing receivables and its allowance for credit losses. The amendments require an entity to disclose credit quality indicators, past due information and modifications of its financing receivables. The objective of these expanded disclosures is to provide financial statement users with greater transparency about an entity's allowance for credit losses and the credit quality of its financing receivables. The guidance is effective for interim and annual reporting periods beginning on or after December 15, 2010. Since this guidance is disclosure related, adoption of this guidance will not have a material effect on the Company's consolidated financial statements.

**NOTE (3) Earnings Per Common Share**

Basic earnings per common share is computed by dividing earnings available to common shareholders by the weighted average number of shares of common stock outstanding for the period. Diluted earnings per common share is computed by dividing earnings available to common shareholders by the weighted average number of shares of common stock outstanding for the period, increased for the dilutive effect of common stock equivalents.

The following table shows how we computed basic and diluted earnings per common share for the three and nine months ended September 30, 2010 and 2009.

	For the three months ended September 30,		For the nine months ended September 30,	
	2010	2009	2010	2009
	(Dollars in thousands, except per share)			
<b>Basic</b>				
Net earnings (loss)	\$ (156)	\$ 333	\$ 1,678	\$ 1,029
Less: Preferred stock dividends and accretion	(282)	(164)	(863)	(515)
Earnings (loss) available to common shareholders	\$ (438)	\$ 169	\$ 815	\$ 514

Edgar Filing: BROADWAY FINANCIAL CORP \DE\ - Form 10-Q

Weighted average common shares outstanding	1,743,965	1,743,365	1,743,649	1,743,046
Basic earnings (loss) per common share	\$ (0.25)	\$ 0.10	\$ 0.47	\$ 0.29
<b>Diluted</b>				
Net earnings (loss)	\$ (156)	\$ 333	\$ 1,678	\$ 1,029
Less: Preferred stock dividends and accretion	(282)	(164)	(863)	(515)
Earnings (loss) available to common shareholders	\$ (438)	\$ 169	\$ 815	\$ 514
Weighted average common shares outstanding	1,743,965	1,743,365	1,743,649	1,743,046
Add: dilutive effects of assumed exercises of stock options	600	2,578	1,319	2,710
Average shares and dilutive potential common shares	1,744,565	1,746,283	1,744,967	1,745,630
Diluted earnings (loss) per common share	\$ (0.25)	\$ 0.10	\$ 0.47	\$ 0.29

**Table of Contents****BROADWAY FINANCIAL CORPORATION AND SUBSIDIARIES****Notes to Unaudited Consolidated Financial Statements (continued)**

September 30, 2010

Stock options for 237,547 and 223,547 shares of common stock were not considered in computing diluted earnings per common share for the three and nine months ended September 30, 2010 and stock options and warrants for 401,500 and 377,688 shares of common stock were not considered in computing diluted earnings per common share for the three and nine months ended September 30, 2009 because they were anti-dilutive.

**NOTE (4) Securities**

The following table summarizes the amortized cost and fair value of the available-for-sale and held-to-maturity investment securities portfolios at September 30, 2010 and December 31, 2009 and the corresponding amounts of unrealized gains and losses which are recognized in accumulated other comprehensive income (loss), for available-for-sale investment securities, were as follows:

	Amortized Cost	Gross Unrealized Gains (In thousands)	Gross Unrealized Losses	Fair Value
<b>September 30, 2010:</b>				
<b>Available-for-sale</b>				
Residential mortgage-backed	\$ 10,941	\$ 429	\$	\$ 11,370
Total available-for-sale	\$ 10,941	\$ 429	\$	\$ 11,370
<b>Held-to-maturity</b>				
Residential mortgage-backed	\$ 12,511	\$ 517	\$	\$ 13,028
U.S. Government and federal agency	1,000	114		1,114
Total held-to-maturity	\$ 13,511	\$ 631	\$	\$ 14,142
<b>December 31, 2009:</b>				
<b>Available-for-sale</b>				
Residential mortgage-backed	\$ 14,667	\$ 294	\$	\$ 14,961
Total available-for-sale	\$ 14,667	\$ 294	\$	\$ 14,961
<b>Held-to-maturity</b>				
Residential mortgage-backed	\$ 15,285	\$ 460	\$	\$ 15,745
U.S. Government and federal agency	1,000	93		1,093

Total held-to-maturity	\$ 16,285	\$ 553	\$	\$ 16,838
------------------------	-----------	--------	----	-----------

**Table of Contents****BROADWAY FINANCIAL CORPORATION AND SUBSIDIARIES****Notes to Unaudited Consolidated Financial Statements (continued)****September 30, 2010**

The amortized cost and fair value of the investment securities portfolios are shown by contractual maturity at September 30, 2010. Expected maturities may differ from contractual maturities if borrowers have the right to call or prepay obligations with or without call or prepayment penalties. Securities not due at a single maturity date, primarily residential mortgage-backed securities, are shown separately.

Maturity	Available-for-Sale		Held-to-Maturity	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
	(In thousands)			
Within one year	\$	\$	\$	\$
One to five years			1,000	1,114
Five to ten years				
Beyond ten years				
Residential mortgage-backed	10,941	11,370	12,511	13,028
Total	\$ 10,941	\$ 11,370	\$ 13,511	\$ 14,142

At September 30, 2010 and December 31, 2009, securities pledged to secure public deposits and Federal Home Loan Bank ( FHLB ) advances had a carrying amount of \$13.5 million and \$16.3 million, respectively. At September 30, 2010 and December 31, 2009, there were no holdings of securities of any one issuer, other than the U.S. Government and its agencies, in an amount greater than 10% of stockholders' equity. There were no sales of securities during the three and nine months ended September 30, 2010 and 2009.

There were no securities with unrealized losses at September 30, 2010 and December 31, 2009. We evaluate securities for other-than-temporary impairment at least quarterly, and more frequently when economic or market concerns warrant such evaluation. Consideration is given to the financial condition and near-term prospects of the issuer, the length of time and the extent to which the fair value has been less than the cost, and our intent and ability to retain our investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value. In analyzing an issuer's financial condition, we consider whether the securities are issued by the federal government or its agencies, whether downgrades by bond rating agencies have occurred, and the results of reviews of the issuer's financial condition.

**NOTE (5) Loans Receivable Held-for-Sale, net**

Loans receivable held-for-sale, net, consisted of multi-family and commercial real estate loans originated for sale. Non-performing loans receivable held-for-sale, included in loans receivable held-for-sale, net, totaled \$4.9 million, net of charge-offs of \$275 thousand and a \$824 thousand valuation allowance, as of September 30, 2010 and totaled \$5.7 million, net of a \$994 thousand valuation allowance, at December 31, 2009. A loan receivable held-for-sale secured by a church building, which had a carrying amount of \$344 thousand, net of charge-off of \$486 thousand, was transferred to REO during the third quarter of 2010.

We recorded lower of cost or market write-downs on non-performing loans receivable held-for-sale totaling \$817 thousand for the nine months ended September 30, 2010, compared to \$617 thousand for the same period in 2009. Additionally, during 2010, we established a valuation allowance of \$286 thousand on some of our loans held for sale that are still considered performing loans.

**Table of Contents****BROADWAY FINANCIAL CORPORATION AND SUBSIDIARIES****Notes to Unaudited Consolidated Financial Statements (continued)**

September 30, 2010

**NOTE (6) Allowance for Loan Losses and Impaired Loans**

Activity in the allowance for loan losses was as follows:

	For the nine months ended September 30, 2010                      2009 (In thousands)	
Beginning balance	\$ 20,460	\$ 3,559
Provision for loan losses	2,623	3,936
Recoveries	3	
Loans charged off	(4,604)	(426)
Ending balance	\$ 18,482	\$ 7,069

Individually impaired loans were as follows:

	September 30, 2010	December 31, 2009
	(In thousands)	
Impaired loans with no allocated allowance for loan losses	\$ 14,656	\$ 12,554
Impaired loans with no allocated allowance for loan losses after charge-off	5,935	4,946
Impaired loans with allocated allowance for loan losses based on fair value of collateral	14,813	16,956
Impaired loans with allocated allowance for loan losses based on present value of cash flows as a troubled debt restructure ( TDR )	15,409	15,186
<b>Total</b>	<b>\$ 50,813</b>	<b>\$ 49,642</b>
Allowance for loan losses allocated to impaired loans based on fair value of collateral	\$ 3,018	\$ 4,831
Allowance for loan losses allocated to impaired loans based on present value of cash flows as a TDR	433	543
Allowance for loan losses allocated to impaired loans	\$ 3,451	\$ 5,374

Non-accrual loans were as follows:

Edgar Filing: BROADWAY FINANCIAL CORP \DE\ - Form 10-Q

	September 30, 2010	December 31, 2009
	(In thousands)	
Loans receivable held-for-sale	\$ 5,722	\$ 4,013
Loans receivable, net	30,004	30,908
<b>Total non-accrual loans</b>	<b>\$ 35,726</b>	<b>\$ 34,921</b>

Non-accrual loans consist of delinquent loans that are 90 days or more past due and TDRs that do not qualify for accrual status. There were no loans 90 days or more past due and still accruing at September 30, 2010.

At September 30, 2010, loans classified as a TDR totaled \$33.9 million, of which \$11.7 million were included in nonaccrual loans and \$22.2 million were on accrual status as the loans have complied with the terms of their restructured agreements for a satisfactory period of time. At December 31, 2009, loans classified as a TDR totaled \$32.5 million, of which \$11.0 million were included in nonaccrual loans and \$21.5 million were on accrual status as the loans had complied with the terms of their restructured agreements for a satisfactory period of time. The Company has allocated \$433 thousand and \$543 thousand of specific allowance allocations to TDRs as of September 30, 2010 and December 31, 2009, respectively. The net carrying value of TDRs is evaluated on at least a quarterly basis and valuation allowances are adjusted for changes in the estimated present value of the expected future cash flows discounted at the loan's effective interest rate. As of September 30, 2010 and December 31, 2009, we did not have any outstanding commitments to extend additional funds to these borrowers.



**Table of Contents**

**BROADWAY FINANCIAL CORPORATION AND SUBSIDIARIES**

**Notes to Unaudited Consolidated Financial Statements (continued)**

**September 30, 2010**

**NOTE (7) Fair Value**

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. There are three levels of inputs that may be used to measure fair values:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a company's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The Company used the following methods and significant assumptions to estimate the fair value of each type of financial instrument:

The fair values of securities available-for-sale are determined by obtaining quoted prices on nationally recognized securities exchanges (Level 1 inputs) or matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities, but rather by relying on the securities' relationship to other benchmark quoted securities (Level 2 inputs).

The fair values of non-performing loans receivable held-for-sale is generally based upon the fair value of the collateral which is obtained from recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the appraisers to adjust for differences between the comparable sales and income data available. Such adjustments are typically significant and result in a Level 3 classification of the inputs for determining fair value.

Impaired loans, other than TDRs, are generally collateral dependent and, as such, are carried at the estimated fair value of the collateral less estimated selling costs. Fair values are estimated through current appraisals, broker opinions or automated valuation models and adjusted as necessary, by management, to reflect current market conditions and, as such, are classified as Level 3.

Nonrecurring adjustments to certain commercial and residential real estate properties classified as real estate owned ( REO ) are measured at the lower of carrying amount or fair value, less costs to sell. Fair values are generally based on third party appraisals of the property, resulting in a Level 3 classification. In cases where the carrying amount exceeds the fair value, less costs to sell, an impairment loss is recognized.

Mortgage servicing rights assets are recognized on residential and non-residential mortgage loans we service for others. The fair value of mortgage servicing rights is based on a valuation model that calculates the present value of estimated future net servicing income (Level 3 inputs).

**Table of Contents****BROADWAY FINANCIAL CORPORATION AND SUBSIDIARIES****Notes to Unaudited Consolidated Financial Statements (continued)**

September 30, 2010

*Assets Measured on a Recurring Basis*

Assets measured at fair value on a recurring basis are summarized below:

	Carrying Value	Fair Value Measurements at September 30, 2010 Using Quoted Prices in Active Markets for Identical Assets (Level 1)		
		Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
(In thousands)				
<b>Assets:</b>				
Securities available-for-sale - residential mortgage-backed	\$ 11,370	\$	\$ 11,370	\$

	Carrying Value	Fair Value Measurements at December 31, 2009 Using Quoted Prices in Active Markets for Identical Assets (Level 1)		
		Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
(In thousands)				
<b>Assets:</b>				
Securities available-for-sale - residential mortgage-backed	\$ 14,961	\$	\$ 14,961	\$

*Assets Measured on a Non-Recurring Basis*

Assets measured at fair value on a non-recurring basis are summarized below:

Carrying Value	Fair Value Measurements at September 30, 2010 Using Quoted Prices in Active Markets for Identical Assets (Level 1)		
	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	

	Assets (Level 1)		(In thousands)
<b>Assets:</b>			
Non-performing loans receivable held-for-sale, net	\$ 4,898	\$	\$ 4,898
Impaired loans carried at fair value of collateral	17,730		17,730
Real estate owned	3,530		3,530
Mortgage servicing rights	433		433

	Fair Value Measurements at December 31, 2009 Using Quoted Prices in Active Markets for Identical Assets (Level 1)				Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
	Carrying Value	(Level 1)	(Level 2)	(Level 3)	(In thousands)	
<b>Assets:</b>						
Non-performing loans receivable held-for-sale, net	\$ 5,700	\$	\$	\$ 5,700		
Impaired loans carried at fair value of collateral	17,071			17,071		
Mortgage servicing rights	450			450		

**Table of Contents****BROADWAY FINANCIAL CORPORATION AND SUBSIDIARIES****Notes to Unaudited Consolidated Financial Statements (continued)****September 30, 2010**

The following table provides information regarding our assets measured at fair value on a non-recurring basis at September 30, 2010 and December 31, 2009, and the losses recognized on these assets for the three and nine months ended September 30, 2010 and for the year ended December 31, 2009.

	Principal Amount at September 30, 2010	Valuation Allowance at September 30, 2010	Losses for the three months ended September 30, 2010	Losses for the nine months ended September 30, 2010
(In thousands)				
Non-performing loans receivable held-for-sale, net (1)	\$ 5,722	\$ 824	\$ 140	\$ 195
Impaired loans carried at fair value of collateral (2)	20,748	3,018	1,471	2,556
Real estate owned (3)	4,096	566	669	780
Mortgage servicing rights (4)	433		14	17
<b>Total</b>	<b>\$ 30,999</b>	<b>\$ 4,408</b>	<b>\$ 2,294</b>	<b>\$ 3,548</b>

- (1) Losses are charged to provision for losses on loans receivable held-for-sale.
- (2) Losses are charged against the allowance for loan losses. Includes \$5.9 million of loans that were carried at cost as the fair value of the collateral on these loans exceeded the book value as a result of charge-offs.
- (3) Losses are charged against the allowance for loan losses in the case of a write-down upon the transfer of a loan to REO. Losses subsequent to the transfer of a loan to REO are charged to provision for losses on REO which is a component of other non-interest income.
- (4) Losses are charged to other non-interest income.

	Principal Amount at December 31, 2009	Valuation Allowance at December 31, 2009	Losses for the year ended December 31, 2009
Non-performing loans receivable held-for-sale, net (1)	\$ 6,694	\$ 994	\$ 734
Impaired loans carried at fair value of collateral (2)	21,902	4,831	5,924
Mortgage servicing rights (3)	450		13
<b>Total</b>	<b>\$ 29,046</b>	<b>\$ 5,825</b>	<b>\$ 6,671</b>

Edgar Filing: BROADWAY FINANCIAL CORP \DE\ - Form 10-Q

- (1) Losses are charged to provision for losses on loans receivable held-for-sale.
- (2) Losses are charged against the allowance for loan losses. Includes \$4.9 million of loans that were carried at cost as the fair value of the collateral on these loans exceeded the book value as a result of charge-offs.
- (3) Losses are charged to other non-interest income.

**Table of Contents****BROADWAY FINANCIAL CORPORATION AND SUBSIDIARIES****Notes to Unaudited Consolidated Financial Statements (continued)****September 30, 2010****Fair Values of Financial Instruments**

The carrying amounts and estimated fair values of financial instruments, at September 30, 2010 and December 31, 2009 were as follows:

	September 30, 2010		December 31, 2009	
	Carrying Amount	Estimated Fair Value	Carrying Amount	Estimated Fair Value
	(In thousands)			
<b>Financial Assets:</b>				
Cash and cash equivalents	\$ 22,157	\$ 22,157	\$ 7,440	\$ 7,440
Securities available-for-sale	11,370	11,370	14,961	14,961
Securities held-to-maturity	13,511	14,142	16,285	16,838
Loans receivable held-for-sale, net	16,937	16,937	20,940	20,940
Loans receivable, net	416,951	419,181	432,640	434,770
Federal Home Loan Bank stock	4,199	N/A	4,305	N/A
Accrued interest receivable	2,511	2,511	2,419	2,419
<b>Financial Liabilities:</b>				
Deposits	\$ (370,853)	\$ (372,704)	\$ (385,488)	\$ (382,435)
Federal Home Loan Bank advances	(88,000)	(94,546)	(91,600)	(94,491)
Junior subordinated debentures	(6,000)	(4,516)	(6,000)	(5,237)
Other borrowings	(5,000)	(4,938)		
Advance payments by borrowers for taxes and insurance	(751)	(751)	(372)	(372)
Accrued interest payable	(423)	(423)	(494)	(494)

The methods and assumptions, not previously presented, used to estimate fair values are described as follows:

Carrying amount is the estimated fair value for cash and cash equivalents, accrued interest receivable and payable, demand deposits, short term debt, advance payments by borrowers for taxes and insurance, and variable rate loans, deposits and borrowings that reprice frequently and fully. The methods for determining the fair values for securities were described previously. For fixed rate loans and deposits and for variable rate loans and deposits with infrequent repricing or repricing limits, fair value is based on discounted cash flows using current market rates applied to the estimated life and credit risk without consideration of widening credit spreads due to market illiquidity. Fair value of debt is based on current rates for similar financing. It was not practicable to determine the fair value of FHLB stock due to restrictions placed on its transferability. The fair values of off-balance-sheet items are not considered material (or are based on the current fees or cost that would be charged to enter into or terminate such arrangements) and, as such, they are not presented herein.

**NOTE (8) Stock-based Compensation**

In 2008, we adopted the 2008 Long-Term Incentive Plan ( 2008 LTIP ), which authorizes up to a maximum of 351,718 shares plus certain shares covered under the Company's 1996 Long-Term Incentive Plan and 1996 Stock Option Plan, which have expired. At September 30, 2010, 199,843 shares remain available for issuance pursuant to future grants. The granting of awards to key employees and directors is typically in the form of options to purchase capital stock.

During the first nine months of 2010, the Company granted 8,750 stock options, with an exercise price of \$6.00 per share. These options vest immediately and expire in ten years. Using the Black-Scholes option pricing model, the Company estimated the fair value of these stock options

to be \$34 thousand or \$3.86 per share. The Company expensed this amount during the period granted. The assumptions used in the option pricing model and the determination of stock option expense were an expected volatility of 102.91%, a risk free interest rate of 3.68%, an expected option term of ten years, and a 3.33% dividend yield.

---

**Table of Contents**

**BROADWAY FINANCIAL CORPORATION AND SUBSIDIARIES**

**Notes to Unaudited Consolidated Financial Statements (continued)**

**September 30, 2010**

The Company recorded \$62 thousand of stock-based compensation expense, net of tax, during the first nine months of 2010 compared to \$49 thousand for the first nine months of 2009.

**NOTE (9) Loss Contingencies**

Loss contingencies, including claims and legal actions arising in the ordinary course of business, are recorded as liabilities when the likelihood of loss is probable and an amount or range of loss can be reasonably estimated. Management does not believe there now are any such matters that will have a material effect on the consolidated financial statements.

On September 18, 2008, a lawsuit was filed in the Superior Court of the State of California for Los Angeles County against the Bank by Daniel D. Holliday III, Attorney at Law, LLC (Holliday). This legal action arises from a dispute over the priority of the Bank's lien against a \$2.6 million deposit account balance in the Bank securing a land development loan. The lawsuit seeks damages of \$2.6 million, plus interest, costs and attorneys fees according to proof. The plaintiff also seeks injunctive relief to prevent the Bank from asserting a senior security interest on the deposit account and to prevent the Bank from applying the funds in the deposit account to satisfy the amount owing on the loan.

On April 17, 2009, the Bank filed a cross-complaint against Holliday (as an individual), Bachmann Springs Holdings, LLC (the developer), Thomas T. Bachmann (the principal of the developer), Robert Estareja (an agent of Bachmann Springs Holdings), Alan Roberson (the loan broker), Canyon Acquisitions, LLC (Canyon) (the broker who located the investors for the real estate project at issue and the entity funding Holliday's fees and costs), and Brent Borland (Canyon's principal), alleging causes of action for declaratory relief, money due on default on promissory note, judicial foreclosure on personal property, money lent, fraud, negligent misrepresentation, conspiracy, implied equitable indemnity, rescission based on fraud, and equitable subordination. The basis of the cross-complaint is that, among other things the cross-defendants conspired with each other to fraudulently induce the Bank to make the loan at issue. See Part II, Item 1, Legal Proceedings for further description.

With respect to the foregoing matters, the Bank's attorneys have not concluded that the likelihood of an unfavorable outcome is neither probable or remote, and express no opinion as to the likely outcome of such matters. Management has vigorously defended against the lawsuit and prosecuted the cross-complaint.

As of September 30, 2010, a \$600 thousand specific allocation of the allowance for loan losses has been established for the related \$2.2 million loan and the loan is on nonaccrual status. If the Bank is unsuccessful in defending against the lawsuit, the loan and the non-accrued interest receivable balances may not be fully collectible and a loss may be incurred that could be material to the Company's consolidated financial statements.

**NOTE (10) Regulatory Matters**

The Company and the Bank have consented to the issuance to them of cease and desist orders by the Office of Thrift Supervision (OTS) effective September 09, 2010 requiring, among other things, that the Company and the Bank take remedial actions to improve the Bank's loan underwriting and internal asset review procedures, to reduce the amount of its non-performing assets and to improve other aspects of the Bank's business, as well as the Company's management of its business and the oversight of the Company's business by the Board. The cease and desist orders require the Bank to attain, and thereafter maintain, a Tier 1 (Core) Capital to Adjusted Total Assets ratio of at least 8% and a Total Risk-Based Capital to Risk-Weighted Assets ratio of at least 12%, both of which ratios are greater than the respective 6% and 10% levels for such ratios that are generally required under OTS regulations.





**Table of Contents****BROADWAY FINANCIAL CORPORATION AND SUBSIDIARIES****Notes to Unaudited Consolidated Financial Statements (continued)****September 30, 2010**

Actual and normally required capital amounts and ratios at September 30, 2010 and December 31, 2009, together with the higher capital requirements that the OTS required the Bank to meet, are presented below.

	Actual		Required for Capital Adequacy Purposes		To Be Well Capitalized Under Prompt Corrective Action Regulations		Capital Requirements under Cease and Desist Order	
	Amount	Ratio	Amount	Ratio	Amount	Ratios	Amount	Ratios
(Dollars in thousands)								
September 30, 2010:								
Tangible Capital to adjusted total assets	\$ 42,432	8.35%	\$ 7,637	1.50%	N/A	N/A	N/A	N/A
Tier 1(Core) Capital to adjusted total assets	\$ 42,432	8.35%	\$ 20,367	4.00%	\$ 25,458	5.00%	\$ 40,733	8.00%
Tier 1(Core) Capital to risk weighted assets	\$ 42,432	11.32%	N/A	N/A	\$ 22,488	6.00%	N/A	N/A
Total Capital to risk weighted assets	\$ 47,244	12.60%	\$ 29,984	8.00%	\$ 37,481	10.00%	\$ 44,977	12.00%
December 31, 2009:								
Tangible Capital to adjusted total assets	\$ 34,797	6.69%	\$ 7,803	1.50%	N/A	N/A	N/A	N/A
Tier 1(Core) Capital to adjusted total assets	\$ 34,797	6.69%	\$ 20,809	4.00%	\$ 26,011	5.00%	N/A	N/A
Tier 1(Core) Capital to risk weighted assets	\$ 34,797	8.91%	N/A	N/A	\$ 23,443	6.00%	N/A	N/A
Total Capital to risk weighted assets	\$ 39,806	10.19%	\$ 31,257	8.00%	\$ 39,072	10.00%	N/A	N/A

---

**Table of Contents**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

Management's Discussion and Analysis of Financial Condition and Results of Operations ( MD&A ) is intended to provide a reader of our financial statements with a narrative from the perspective of our management on our financial condition, results of operations, liquidity and certain other factors that may affect our future results. Our MD&A should be read in conjunction with the Consolidated Financial Statements and related Notes included in Part I Item 1, Financial Statements, of this Quarterly Report on Form 10-Q and our Annual Report on Form 10-K for the year ended December 31, 2009.

**Overview**

During the nine months ended September 30, 2010, total assets decreased by \$12.2 million, or 2%, primarily due to a \$15.7 million decrease in loans receivable, as a result of the growth restrictions imposed by our primary regulator, the OTS. Our deposits decreased \$14.6 million, or 4%, while FHLB advances decreased \$3.6 million, or 4%.

Our net loss for the quarter ended September 30, 2010 was \$156 thousand, or (\$0.25) per diluted share, compared to net earnings of \$333 thousand, or \$0.10 per diluted share, for the same period a year ago, representing a decrease in net earnings of \$489 thousand. The annualized return on average assets was (0.12)% for the third quarter of 2010, compared to 0.26% for the third quarter of 2009. The annualized return on average equity was (1.87)% for the third quarter of 2010, compared to 4.01% for the same period in 2009. The efficiency ratio was 54.76% for the third quarter of 2010, compared to 51.83% for the same period in 2009.

In March 2010, the Company and the Bank were determined to be in troubled condition by the OTS, which has imposed limitations on various aspects of our operations, including among others, limitations on our growth and ability to pay dividends and on our ability to use brokered deposits to fund our operations. The Company and the Bank have consented to the issuance to them of cease and desist orders by the Office of Thrift Supervision ( OTS ) effective September 09, 2010 and requiring, among other things, that the Company and the Bank take remedial actions to improve the Bank's loan underwriting and internal asset review procedures, to reduce the amount of its non-performing assets and to improve other aspects of the Bank's business, as well as the Company's management of its business and the oversight of the Company's business by the Board. The cease and desist orders require the Bank to attain, and thereafter maintain, a Tier 1 (Core) Capital to Adjusted Total Assets ratio of at least 8% and a Total Risk-Based Capital to Risk-Weighted Assets ratio of at least 12%, both of which ratios are greater than the respective 6% and 10% levels for such ratios that are generally required under OTS regulations. Further discussion of these subjects and other important aspects of our operations and financial condition are contained in Note (10) to the Unaudited Consolidated Financial Statements included in Item 1 of this report and in Part I, Item 1 Business Regulation and Part II, Item 7 Management's Discussion and Analysis of Financial Condition and Results of Operations in our Annual Report on Form 10-K for the year ended December 31, 2009.

**Results of Operations**

*Net Earnings*

Net loss for the third quarter of 2010 were \$156 thousand, or (\$0.25) per diluted common share, down \$489 thousand when compared with net earnings of \$333 thousand, or \$0.10 per diluted common share, for the third quarter of 2009. Higher non-interest expense partially offset by higher non-interest income resulted in a net loss for the third quarter of 2010.

For the nine months ended September 30, 2010, net earnings totaled \$1.7 million, or \$0.47 per diluted common share, up \$649 thousand when compared with net earnings of \$1.0 million, or \$0.29 per diluted common share, for the same period in 2009.

---

**Table of Contents***Net Interest Income*

For the quarter ended September 30, 2010, net interest income before provision for loan losses was \$5.1 million, which represented a decrease of \$66 thousand, or 1%, from the third quarter of 2009. The decrease was primarily attributable to a 29 basis point decline in our net interest margin, from 4.17% during the third quarter of 2009 to 3.88% during the third quarter of 2010.

The annualized yield on our average interest-earning assets decreased 52 basis points to 5.69% for the third quarter of 2010 from the annualized yield of 6.21% for the same period a year ago. The decline in asset yields is directly related to the downward repricing of assets in this lower interest rate environment and a higher average balance invested in lower yielding federal funds sold. Continued higher levels of non-performing assets also contributed to the decline in the yield on our interest-earning assets.

The annualized cost of our average interest-bearing liabilities decreased 20 basis points to 1.93% for the third quarter of 2010 from the annualized cost of 2.13% for the same period a year ago. The decrease primarily reflected a 27 basis point decrease in the annualized cost of deposits and a 33 basis points decrease in the annualized cost of borrowings. The decline in deposit and borrowing costs is due to the continued low level of market interest rates during the period.

For the nine months ended September 30, 2010, net interest income before provision for loan losses totaled \$15.8 million, up \$2.1 million, or 15%, from the net interest income before provision for loan losses for the same period a year ago. This was primarily as a result of a \$77.1 million increase in average interest-earning assets which was partially offset by the impact of a 7 basis point decrease in net interest margin.

*Provision for Loan Losses*

The Company records a provision for loan losses as a charge to its earnings when necessary in order to maintain the allowance for loan losses at a level sufficient, in management's judgment, to absorb losses inherent in the loan portfolio and is reflective of portfolio fluctuations, changes to the loan portfolio composition, management's evaluation of the quality of the loan portfolio and net charge-offs.

During the quarter ended September 30, 2010, the provision for loan losses totaled \$1.7 million compared to \$1.8 million for the same period a year ago. The amount of provision recorded in the third quarter of 2010 reflects the increase in specific valuation allowances that we recorded for loans that became impaired during the quarter and the increase in the general valuation allowance, resulting from higher levels of delinquencies and non-performing loans as well as \$568 thousand of additional loan loss provisions required by the OTS.

Net loan charge-offs during the third quarter of 2010 were \$1.7 million, or 1.50% of average loans on an annualized basis, compared to \$426 thousand, or 0.38% during the third quarter of 2009, and \$2.0 million, or 1.67% of average loans, during second quarter 2010. One-to-four family and commercial real estate loans represented 67% and 32%, respectively, of charge-offs during the third quarter of 2010. Of the \$1.7 million of loan charge-offs during the third quarter of 2010, \$896 thousand were specifically reserved for at year-end 2009 and \$826 thousand were specifically reserved for in 2010.

For the nine months ended September 30, 2010, the provision for loan losses totaled \$2.6 million compared to \$3.9 million of provisions for the same period a year-ago. The decrease in loan loss provision was primarily due to lower impairment charges resulting from fewer additions to our impaired loans and a reduction in our gross loan portfolio this year.

*Non-interest Income*

Non-interest income for the quarter ended September 30, 2010 totaled \$1.1 million compared to \$301 thousand for the third quarter of 2009. The increase from the third quarter of 2009 was primarily due to a \$750 thousand financial assistance award received in the third quarter of 2010 from Community Development Financial Institutions Fund (CDFI).

For the nine months ended September 30, 2010, non-interest income totaled \$1.6 million compared to \$1.1 million for the same period a year ago. The increase was primarily due to \$750 thousand of financial assistance award and \$105 thousand of grant from CDFI, which were included with other non-interest income on the income statement. These increases were partially offset by \$136 thousand of net losses on sale of loans and \$88 thousand of net losses on sale of REO.



## **Table of Contents**

### *Non-interest Expense*

Non-interest expense for the quarter ended September 30, 2010 totaled \$4.6 million compared to \$3.1 million for the third quarter of 2009. The increase was mostly due to higher provision for losses on loans held for sale and REO. Also contributing to higher non-interest expense in the 2010 third quarter were higher compensation and benefits expense, higher premiums for FDIC insurance and higher appraisal expenses related to delinquent loans and REO.

For the nine months ended September 30, 2010, non-interest expense totaled \$12.0 million compared to \$9.2 million for the same period a year ago. The increase primarily reflects higher provision for losses on loans held for sale and REO, higher compensation and benefits expense, higher expense for professional services, primarily audit and tax, and higher appraisal expenses related to delinquent loans and REO.

### *Income Taxes*

The Company's effective income tax rates were 16.58% and 40.31% for the three and nine months ended September 30, 2010 compared to 35.84% and 35.49% for the three and nine months ended September 30, 2009. Income taxes for interim periods are computed by applying the projected annual effective income tax rate for the year to the year-to-date earnings plus discrete items (items incurred in the quarter). The projected effective tax rate incorporates certain non-taxable federal and state income items and expected increases to the valuation allowance for projected deferred tax assets. The Company's decrease in its effective income tax rate for the three months ended September 30, 2010, versus the three months ended September 30, 2009, includes the impact of the projected increase in the valuation allowance for certain state deferred tax assets on the pretax loss for the quarter. The Company's increase in its effective income tax rate for the nine months ended September 30, 2010 also includes the impact of the projected increase in the valuation allowance for certain state deferred tax assets on the year-to-date pretax income.

## **Financial Condition**

### *Total Assets*

Total assets were \$508.9 million at September 30, 2010, which represented a decrease of \$12.2 million from December 31, 2009. During the first nine months of 2010, cash and cash equivalents increased by \$14.7 million, net loans (including loans held for sale) decreased by \$19.7 million, securities decreased by \$6.4 million, REO increased by \$1.5 million and other assets decreased by \$2.2 million.

### *Loan Portfolio*

Our gross loan portfolio decreased to \$435.4 million at September 30, 2010 from \$453.1 million at December 31, 2009. The \$17.7 million decrease in our loan portfolio primarily consisted of a \$12.3 million decrease in our commercial real estate loan portfolio, a \$5.0 million decrease in commercial loans and a \$5.8 million decrease in our one-to-four family residential real estate loan portfolio, which decreases were partially offset by a \$5.8 million increase in our multi-family residential real estate loan portfolio.

Loan originations, including purchases, for the nine months ended September 30, 2010 totaled \$17.1 million compared to \$138.1 million for the comparable period in 2009. Loan repayments, including loan sales, totaled \$29.3 million for the nine months ended September 30, 2010, compared to \$30.6 million for the comparable period in 2009. Loans transferred to REO during the first nine months of 2010 totaled \$4.7 million, compared to \$1.5 million during the first nine months of 2009.

### *Deposits*

Deposits totaled \$370.9 million at September 30, 2010 compared to \$385.5 million at December 31, 2009. During the first nine months of 2010, our core deposits (NOW, demand, money market and passbook accounts) decreased \$7.2 million and represented 30% of total deposits at September 30, 2010 and December 31, 2009. Our certificates of deposit (CDs) decreased \$7.5 million during 2010 and represented 70% of total deposits at September 30, 2010 and December 31, 2009. The \$7.5 million decrease in our CDs included a \$65.1 million reduction in our brokered deposits, which was partially offset by a \$57.6 million increase in our regular CDs. Brokered deposits represented 10% of total deposits at September 30, 2010 compared to 26% at December 31, 2009.



---

## **Table of Contents**

### *Borrowings*

Since the end of 2009, FHLB borrowings have decreased by \$3.6 million, or 4%, to \$88.0 million at September 30, 2010 from \$91.6 million at December 31, 2009, as our assets decreased in 2010. In February 2010, the Company borrowed an aggregate of \$5.0 million under its \$5.0 million line of credit with another financial institution and invested all of the proceeds in the equity capital of the Bank (see Liquidity and Capital Resources).

### *Allowance for Loan Losses*

At September 30, 2010 our allowance for loan losses was \$18.5 million, or 4.24% of our gross loans, compared to \$20.5 million, or 4.52% of our gross loans, at year-end 2009. The ratio of the allowance for loan losses to non-performing loans was 61.60% at September 30, 2010, compared to 66.20% at year-end 2009. The \$2.0 million decrease in the allowance for loan losses from December 31, 2009 to September 30, 2010 was due to net loan charge-offs of \$4.6 million partially offset by \$2.6 million of provisions for loan losses for the first nine months of 2010. Of the \$4.6 million loan charge-offs during the first nine months of 2010, \$3.1 million were specifically reserved for at year-end 2009 and \$1.5 million were specifically reserved for in 2010.

Management believes that the allowance for loan losses is adequate to cover probable incurred losses in the loan portfolio as of September 30, 2010, but there can be no assurance that actual losses will not exceed the estimated amounts. In addition, the OTS and the FDIC periodically review the allowance for loan losses as an integral part of their examination process. These agencies may require an increase in the allowance for loan losses based on their judgments of the information available to them at the time of their examinations.

### *Non-Performing Assets*

At September 30, 2010, non-performing assets were \$39.3 million, or 7.71% of total assets, compared to \$37.0 million, or 7.10% of total assets, at December 31, 2009. Total non-performing assets at September 30, 2010 were comprised of \$35.7 million in non-accrual loans and \$3.5 million in REO. During 2010, non-accrual loans increased by \$805 thousand from the balance at the end of 2009. These loans consist of delinquent loans that are 90 days or more past due and troubled debt restructurings that do not qualify for accrual status. The non-accrual loans included \$22.4 million of commercial real estate loans, \$4.9 million of one-to-four family residential real estate loans, \$2.3 million of multi-family residential real estate loans, \$3.8 million of commercial loans and \$2.3 million of secured consumer loans. During 2010, REO increased by \$1.5 million from the end of 2009. At September 30, 2010 the Bank's REO consisted of three one-to-four family residential properties, three multi-family residential properties and four commercial real estate properties, three of which are church buildings. We are continuing to monitor our portfolio closely and working with borrowers to maximize the value of our assets. In addition, we are pursuing selective sales of classified assets and REO.

### *Performance Ratios*

The annualized return on average equity for the third quarter of 2010 was (1.87)%, compared to 4.01% for the third quarter of 2009. The annualized return on average assets for the third quarter of 2010 was (0.12)%, compared to 0.26% for the third quarter of 2009. The decrease in our annualized returns on average equity and average assets between the third quarters was primarily due to higher non-interest expense in the third quarter of 2010 as a result of higher provision for losses on loans held for sale and REO.

The efficiency ratio for the third quarter of 2010 was 54.76%, compared to 51.83% for the third quarter of 2009. The deterioration in our efficiency ratio in the third quarter of 2010 was primarily due to higher non-interest expenses excluding provision for losses on loans held for sale and REO.

### **Liquidity and Capital Resources**

The Bank's primary sources of funds include deposits, advances from the FHLB and other borrowings, proceeds from the sale of loans, mortgage-backed and investment securities, and principal and interest payments from loans and mortgage-backed and other



## **Table of Contents**

investment securities. While maturities and scheduled amortization of loans and securities are predictable sources of funds, deposit flows and loan and security prepayments are greatly influenced by the general level of interest rates, economic conditions and competition. Primary uses of funds include withdrawal of and interest payments on deposits, originations of loans, purchases of mortgage-backed and other investment securities, and payment of operating expenses.

Sources of liquidity and capital for the Company on a stand-alone basis include distributions from the Bank and the issuance of equity and debt securities, such as the senior preferred stock issued in 2008 and 2009 to the United States Department of the Treasury, preferred stock issued to others in 2002 and in 2006, the junior subordinated debentures issued in 2004, the sale to Cathay General Bancorp of 70,000 shares of common stock in 2004 and 145,000 shares of common stock in 2006 and other borrowings. Dividends and other capital distributions from the Bank are subject to general regulatory restrictions. In addition, as discussed in our Annual Report on Form 10-K, the OTS has placed limitations on the Company and pursuant to which, among other limitations, the Company may not incur, issue, renew, repurchase, make payments on or increase any debt or redeem any capital stock without prior notice to and receipt of written notice of non-objection from the OTS Regional Director.

On February 28, 2010, we borrowed an aggregate of \$5.0 million under our \$5.0 million line of credit with another financial institution and invested all of the proceeds in the equity capital of the Bank. Borrowings under the line of credit are secured by the Company's assets. The full amount of this borrowing became due and payable on July 31, 2010 but the lender has indicated that it will forbear from requiring repayment of the loan for another six months. We do not have sufficient cash available to repay the borrowing at this time and would require approval of the OTS to make any payment on this loan or to obtain a dividend from the Bank for such purpose.

## **Regulatory Capital**

The OTS capital regulations include three separate minimum capital requirements for savings institutions that are subject to OTS supervision. First, the tangible capital requirement mandates that the Bank's stockholder's equity, less intangible assets, be at least 1.50% of adjusted total assets as defined in the capital regulations. Second, the core capital requirement currently mandates that core capital (tangible capital plus certain qualifying intangible assets) be at least 4.00% of adjusted total assets as defined in the capital regulations. Third, the risk-based capital requirement presently mandates that core capital plus supplemental capital (as defined by the OTS) be at least 8.00% of risk-weighted assets as prescribed in the capital regulations. The capital regulations assign specific risk weightings to all assets and off-balance-sheet items for this purpose.

The Bank was in compliance with all capital requirements in effect at September 30, 2010, and met the generally applicable capital ratio standards necessary to be considered well-capitalized under the prompt corrective action regulations adopted by the OTS pursuant to the Federal Deposit Insurance Corporation Improvement Act of 1991. However, in March 2010, the Company and the Bank were determined to be in troubled condition by the OTS and they have consented to the issuance to them of cease and desist orders by the OTS effective September 09, 2010. The cease and desist orders require the Bank to achieve and maintain higher levels of regulatory capital than normally required. Under the applicable regulations, the Bank is therefore precluded from being considered to be more than adequately capitalized until such special capital requirements are terminated and the Company and the Bank are no longer considered to be in troubled condition.

**Table of Contents**

Actual and normally required capital amounts and ratios at September 30, 2010 and December 31, 2009, together with the higher capital requirements that the OTS required the Bank to meet, are presented below.

	Actual		Required for Capital Adequacy Purposes		To Be Well Capitalized Under Prompt Corrective Action Regulations		Capital Requirements under Cease and Desist Order	
	Amount	Ratio	Amount	Ratio	Amount	Ratios	Amount	Ratios
(Dollars in thousands)								
September 30, 2010:								
Tangible Capital to adjusted total assets	\$ 42,432	8.35%	\$ 7,637	1.50%	N/A	N/A	N/A	N/A
Tier 1(Core) Capital to adjusted total assets	\$ 42,432	8.35%	\$ 20,367	4.00%	\$ 25,458	5.00%	\$ 40,733	8.00%
Tier 1(Core) Capital to risk weighted assets	\$ 42,432	11.32%	N/A	N/A	\$ 22,488	6.00%	N/A	N/A
Total Capital to risk weighted assets	\$ 47,244	12.60%	\$ 29,984	8.00%	\$ 37,481	10.00%	\$ 44,977	12.00%
December 31, 2009:								
Tangible Capital to adjusted total assets	\$ 34,797	6.69%	\$ 7,803	1.50%	N/A	N/A	N/A	N/A
Tier 1(Core) Capital to adjusted total assets	\$ 34,797	6.69%	\$ 20,809	4.00%	\$ 26,011	5.00%	N/A	N/A
Tier 1(Core) Capital to risk weighted assets	\$ 34,797	8.91%	N/A	N/A	\$ 23,443	6.00%	N/A	N/A
Total Capital to risk weighted assets	\$ 39,806	10.19%	\$ 31,257	8.00%	\$ 39,072	10.00%	N/A	N/A

**ITEM 4. CONTROLS AND PROCEDURES****Evaluation of Disclosure Controls and Procedures**

As of September 30, 2010, an evaluation was performed under the supervision of the Company's Chief Executive Officer ( CEO ) and Chief Financial Officer ( CFO ) of the effectiveness of the design and operation of the Company's disclosure controls and procedures. Based on that evaluation, and taking into account the additional loan loss provisions required by the OTS described in Management's Discussion and Analysis herein, the Company's CEO and CFO concluded that the Company's disclosure controls and procedures were not effective as of September 30, 2010. The Company's loan review process did not ensure that all problem and impaired loans were properly classified and valued. Management is continuing to implement its previously reported enhancements to the loan review process with the objective of ensuring that all problem and impaired loans will be properly identified, classified, and valued. There were no other significant changes in the Company's internal controls over financial reporting during the Company's last fiscal quarter that could significantly affect those controls subsequent to September 30, 2010.

---

**Table of Contents**

**PART II. OTHER INFORMATION**

Item 1. LEGAL PROCEEDINGS

The Bank is the defendant in Daniel D. Holliday III, Attorney at Law, LLC ( Holliday ) v. Broadway Federal Bank (Case No. BC 398403), a lawsuit filed in the Superior Court of the State of California for Los Angeles County on September 18, 2008 and amended on March 4, 2009, November 20, 2009 and May 24, 2010. This legal action arises from a dispute over the priority of the Bank's lien against a \$2.6 million deposit account balance in the Bank securing a land development loan. The lawsuit seeks damages of \$2.6 million, plus interest, costs and attorneys fees according to proof. The plaintiff also seeks injunctive relief to prevent the Bank from asserting a senior security interest on the deposit account and to prevent the Bank from applying the funds in the deposit account to satisfy the amount owing on the loan.

On April 17, 2009, the Bank filed a cross-complaint against Holliday (as an individual), Bachmann Springs Holdings, LLC (the developer), Thomas T. Bachmann (the principal of the developer), Robert Estareja (an agent of Bachmann Springs Holdings), Alan Roberson (the loan broker), Canyon Acquisitions, LLC ( Canyon ) (the broker who located the investors for the real estate project at issue and the entity funding Holliday's fees and costs), and Brent Borland (Canyon's principal), alleging causes of action for declaratory relief, money due on default on promissory note, judicial foreclosure on personal property, money lent, fraud, negligent misrepresentation, conspiracy, implied equitable indemnity, rescission based on fraud, and equitable subordination. The basis of the cross-complaint is that, among other things, the cross-defendants conspired with each other to fraudulently induce the Bank to make the loan at issue.

On or about October 27, 2009, Holliday filed and served a motion for leave to file a third amended complaint, which motion was granted on November 20, 2009. In addition to the causes of action pleaded against the Bank in the second amended complaint, the proposed third amended complaint includes a cause of action against the Bank for equitable subordination as well as causes of action against Wayne Standback, a vice-president of the Bank (Mr. Standback passed away on October 13, 2009) and Paul Hudson, the Chairman and CEO of the Bank, for negligence and conspiracy. Broadway filed a demurrer to and motion to strike the third amended complaint, the hearing on which took place on May 14, 2010. The demurrer was sustained with ten days' leave to amend. The fourth amended complaint, which was served on May 24, 2010, contains the same causes of action as the third amended complaint. Mr. Standback, however, is no longer a defendant. Hudson demurred to the fourth amended complaint and the Bank filed an answer.

Holliday and the Bank participated in mediation before a retired Superior Court judge on December 10, 2009 during which the parties attempted to resolve all of the disputes set forth in the pleadings and in counsel's letter dated October 9, 2009. However, the parties were not successful in reaching a settlement.

On January 21, 2010, the court set a trial date in the Holliday matter for October 5, 2010, which as detailed below has been continued. .

On February 1, 2010, Canyon filed a complaint in Los Angeles County Superior Court against the Bank and several of its officers and directors including Paul Hudson, Kellogg Chan, Javier Leon, Odell Maddox, Rick McGill, Daniel Medina, and Virgil Roberts, and certain non-Bank related defendants, for declaratory relief, breach of contract, interference with economic relations, negligence, intentional concealment, conspiracy, breach of fiduciary duty, and equitable subordination (Canyon Acquisitions, LLC v. Broadway Federal Bank Case No. BC 431035). The complaint arises out of the same transaction that is the subject of the Holliday lawsuit discussed above. The Bank notified the court of this fact, which deemed the cases related. In the complaint, Canyon seeks general damages of not less than \$10.0 million and punitive damages in an unspecified amount. Service of the Canyon Complaint was effective as of March 16, 2010. The Bank has filed a demurrer to and motion to strike the complaint, the hearings on which were set for June 18, 2010. However, on June 18, 2010, Canyon filed a first amended complaint alleging similar causes of action and the scheduled hearing was not held. On June 23, 2010, Canyon filed a motion to (1) consolidate the Canyon and Holliday lawsuits and (2) treat the Canyon lawsuit as a cross-complaint in the Holliday lawsuit. The hearing on Canyon's motion is set for July 16, 2010.

However, on July 16, 2010, pursuant to the Stipulation between the parties, which was approved by the Court, the two cases (Holliday and Canyon) were consolidated, the Canyon Complaint is treated as a cross-complaint in the Holliday lawsuit, the trial

**Table of Contents**

was postponed from October 5, 2010 to May 10, 2011, and the following individuals were dismissed from the litigation with prejudice: All of the Broadway officers and directors who had been named as individual defendants in the Holliday and Canyon matters, Brent Borland, Daniel Holliday, III (as an individual only), and the Estate of Wayne Standback.

On August 31, 2010, the Bank filed a demurrer to Canyon's cross-complaint, the hearing on which is set for December 8, 2010.

With respect to the foregoing matters, the Bank's attorneys have not concluded that the likelihood of an unfavorable outcome is either probable or remote, and express no opinion as to the likely outcome of such matters. Management has vigorously defended against the lawsuit and prosecuted the cross-complaint.

As of September 30, 2010, a \$600 thousand specific allocation of the allowance for loan losses has been established for the related \$2.2 million loan and the loan is on nonaccrual status. If the Bank is unsuccessful in defending against the lawsuit, the loan and the non-accrued interest receivable balances may not be fully collectible and a loss may be incurred that could be material to the Company's consolidated financial statements.

Item 1A. RISK FACTORS

None

Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

None

Item 3. DEFAULTS UPON SENIOR SECURITIES

None

Item 4. RESERVED

Item 5. OTHER INFORMATION

None

Item 6. EXHIBITS

Exhibit 31.1 - Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

Exhibit 31.2 - Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

Exhibit 32 - Certifications of Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

**Table of Contents**

SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: November 15, 2010

By: /s/ Paul C. Hudson  
Paul C. Hudson  
Chief Executive Officer

Date: November 15, 2010

By: /s/ Samuel Sarpong  
Samuel Sarpong  
Chief Financial Officer