Perfect World Co., Ltd. Form 6-K November 16, 2009 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington D.C. 20549

FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13a-16 OR 15d-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

For the month of November 2009

Commission File Number: 001-33587

PERFECT WORLD CO., LTD.

8th Floor, Huakong Building, No. 1 Shangdi East Road,

Haidian District, Beijing 100085, People s Republic of China

Edgar Filing: Perfect World Co., Ltd. - Form 6-K (86 10) 5885-8555

 $(Address\ of\ principal\ executive\ offices)$

| Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F. |
|--|
| Form 20-F x Form 40-F |
| Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): |
| Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): |
| Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information t |
| the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934. |
| Yes " No x |
| If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82- N/A |

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Perfect World Co., Ltd.

By: /s/ KELVIN WING KEE LAU
Name: Kelvin Wing Kee Lau
Title: Chief Financial Officer

Date: November 16, 2009

2

EXHIBIT INDEX

Page

Exhibit 99.1 Press Release

_

3

Exhibit 99.1

PERFECT WORLD ANNOUNCES THIRD QUARTER 2009

UNAUDITED FINANCIAL RESULTS

(Beijing November 16, 2009) Perfect World Co., Ltd. (NASDAQ: PWRD) (Perfect World or the Company), a leading online game developer and operator based in China, today announced its unaudited financial results for the third quarter ended September 30, 2009.

Third Quarter 2009 Highlights¹

Total revenues were RMB590.0 million (USD86.4 million), an increase of 13.2% from 2Q09 and 54.5% from 3Q08

Gross profit was RMB495.0 million (USD72.5 million), an increase of 8.9% from 2Q09 and 48.0% from 3Q08

Operating profit was RMB297.7 million (USD43.6 million), an increase of 6.4% from 2Q09 and 48.8% from 3Q08. Non-GAAP operating profit² was RMB317.9 million (USD46.6 million), an increase of 6.0% from 2Q09 and 49.0% from 3Q08

Net income attributable to the Company s shareholders was RMB288.3 million (USD42.2 million), an increase of 9.8% from 2Q09 and 45.0% from 3Q08. Non-GAAP net income attributable to the Company s shareholderswas RMB308.5 million (USD45.2 million), an increase of 9.1% from 2Q09 and 45.4% from 3Q08

Basic and diluted earnings per ADS³ were RMB5.83 (USD0.85) and RMB5.50 (USD0.81), respectively, as compared to RMB5.21 and RMB4.94, respectively, in 2Q09, and RMB3.53 and RMB3.34, respectively, in 3Q08. Non-GAAP basic and diluted earnings per ADS² were RMB6.24 (USD0.91) and RMB5.88 (USD0.86), respectively, as compared to RMB5.61 and RMB5.32, respectively, in 2Q09, and RMB3.77 and RMB3.56, respectively, in 3Q08

Launched closed beta testing for Fantasy Zhu Xian on September 10, 2009

Released the Company s first movie Sophie s Revenge in August 2009

- The U.S. dollar (USD) amounts disclosed in this press release, except for those transaction amounts that are actually settled in U.S. dollars, are presented solely for the convenience of the reader. The conversion of Renminbi (RMB) into USD in this release is based on the Federal Reserve Board certified exchange rate on September 30, 2009, which was RMB6.8262 to USD1.00. The percentages stated are calculated based on RMB.
- As used in this press release, non-GAAP operating profit, non-GAAP net income attributable to the Company s shareholders and non-GAAP earnings per ADS are defined to exclude share-based compensation charge from operating profit, net income attributable to the Company s shareholders and earnings per ADS, respectively. See Non-GAAP Financial Measures and Reconciliation of GAAP and Non-GAAP Results at the end of this press release.

3 Each ADS represents five ordinary shares.

4

We are pleased to announce our third quarter results which exceeded our expectations, commented Mr. Michael Chi, Chairman and Chief Executive Officer of Perfect World. During the quarter, we launched a number of expansion packs for our existing games. Zhu Xian 2.0 Special Edition is an example of a successful expansion pack that we launched, and we re optimistic about its contribution to the business moving forward. We will continue to lengthen the life cycle of our games by dedicating more resources to creating larger, more innovative expansion packs.

Shortly following the quarter end, we successfully launched our first 2D turn-based MMORPG, Fantasy Zhu Xian. Fantasy Zhu Xian has drawn a lot of interest since its launch and is a testament to our ability to leverage our strong 3D development capabilities and operating platform to effectively penetrate the 2D market. We believe its innovative features and the strong branding of our Zhu Xian franchise will help us successfully push this game into lower tier cities.

We keep strengthening our competitive advantages in our industry by strategically crafting a highly diversified portfolio of truly differentiated games. We have a rich pipeline of six games that span the 3D, 2.5D and 2D market segments. By utilizing our specialized game engines and production studios, we are building a variety of franchises that include flagship titles in each of these individual market segments.

We continue to make progress overseas and remain a leader in the Chinese online game export market in terms of revenues and geographic coverage. During the quarter, we successfully launched our first 2.5D mysterious adventure MMORPG Battle of the Immortals in Taiwan, Hong Kong and Macau, through our overseas partner. We also launched some of our other games to various international markets through several operators and signed new licensing agreements with our overseas partners. We have been quite happy with our progress in this area so far and we plan to continue to expand our global network.

This quarter, we also released the first movie that was produced by our subsidiary, Beijing Perfect World Cultural Communication Co., Ltd. (PW Cultural). The release was a success, and more importantly, it allowed us to distinctively promote our corporate brand and co-promote our games. This was a good start and we expect PW Cultural to capture the growth of the broader entertainment industry, while generating valuable synergies with our core business through content generation and co-promotion in the future.

We are fully committed to producing differentiated games in the 3D, 2.5D and 2D game markets. And we are confident in our ability to raise and maintain our game players—interest in both new and existing games, thanks to our proprietary technology, the creativity of our R&D team and our strong operating platform. With our proven execution capabilities, we aim to sustain the stable growth of our Company and maximize shareholder value.

Third Quarter 2009 Financial Results

Total Revenues

Total revenues were RMB590.0 million (USD86.4 million) in 3Q09, an increase of 13.2%, or RMB68.7 million, from RMB521.3 million in 2Q09 and an increase of 54.5%, or RMB208.2 million, from RMB381.8 million in 3Q08.

Online game operation revenues were RMB485.9 million (USD71.2 million) in 3Q09, as compared to RMB475.1 million in 2Q09 and RMB324.5 million in 3Q08. The sequential growth in online game operation revenues was primarily attributable to the successful release of expansion packs for some of the Company s existing games and a series of successful marketing activities.

5

The aggregate average concurrent users (ACU) for games under operation in mainland China was approximately 713,000 in 3Q09, as compared to 761,000 in 2Q09 and 717,000 in 3Q08. The active paying customers (APC) for games operated in mainland China under the item-based revenue model was approximately 1,643,000 in 3Q09, as compared to 1,877,000 in 2Q09 and 1,610,000 in 3Q08. The average revenue per active paying customer (ARPU) for games operated in mainland China under the item-based revenue model was RMB266 in 3Q09, as compared to RMB237 in 2Q09 and RMB196 in 3Q08. While ACU and APC decreased by 6.3% and 12.5% from 2Q09, which was mainly due to adverse seasonality factors affecting certain games, the Company still managed to increase ARPU by 12.2% from 2Q09 through a series of successful promotions and the launch of new expansion packs.

Overseas licensing revenues were RMB58.8 million (USD8.6 million) in 3Q09, as compared to RMB46.2 million in 2Q09 and RMB57.3 million in 3Q08. The increase from 2Q09 was mainly due to the successful launch of Battle of the Immortals and Pocketpet Journey West in Taiwan, Hong Kong and Macau through local operators.

Film and television revenues were RMB45.3 million (USD6.6 million) in 3Q09, as compared to Nil in 2Q09 and Nil in 3Q08. All the film and television revenues recognized in 3Q09 were related to the movie Sophie's Revenge that was released in August 2009.

Cost of Revenues

The cost of revenues was RMB95.0 million (USD13.9 million) in 3Q09, as compared to RMB66.8 million in 2Q09 and RMB47.3 million in 3Q08.

The online game related cost was RMB68.0 million (USD10.0 million) in 3Q09, as compared to RMB66.8 million in 2Q09 and RMB47.3 million in 3Q08. Starting from August 2009, Beijing Perfect World Network Technology Co., Ltd. (PW Network), the Company s controlled entity, is subject to a 5.5% business tax and related tax in lieu of VAT. Previously, PW Network was subject to 17% VAT for the revenues from online game business in the PRC and 10% surcharge of payable VAT, and was entitled to a 14% VAT refund which expires at the end of 2010.

The film and television cost was RMB27.0 million (USD4.0 million) in 3Q09, as compared to Nil in 2Q09 and Nil in 3Q08. All the film and television cost recognized in 3Q09 was related to the movie Sophie's Revenge.

Gross Profit and Gross Margin

Gross profit was RMB495.0 million (USD72.5 million) in 3Q09, an increase of 8.9%, or RMB40.4 million, from RMB454.5 million in 2Q09, and an increase of 48.0%, or RMB160.4 million, from RMB334.5 million in 3Q08. Gross margin was 83.9% in 3Q09, as compared to 87.2% in 2Q09 and 87.6% in 3Q08.

Operating Expenses

Operating expenses were RMB197.3 million (USD28.9 million) in 3Q09, an increase of 12.8%, or RMB22.4 million, from RMB174.9 million in 2Q09, and an increase of 46.7%, or RMB62.8 million, from RMB134.5 million in 3Q08. The increase in operating expenses from 2Q09 was mainly attributed to higher sales and marketing expenses and R&D expenses.

6

Sales and marketing expenses increased by 21.0%, or RMB15.3 million, from RMB72.7 million in 2Q09 to RMB88.0 million (USD12.9 million) in 3Q09. This was largely due to an increase in advertising and promotional expenses associated with the launch of Zhu Xian 2.0 Special Edition expansion pack, expenses related to attending a nationwide industrial exhibition in 3Q09, and the promotional expenses associated with the release of the movie Sophie s Revenge.

R&D expenses increased by 10.0%, or RMB6.5 million, from RMB65.0 million in 2Q09 to RMB71.5 million (USD10.5 million) in 3Q09. The increase from 2Q09 was primarily due to an increase in staff costs.

General and administrative expenses increased by 1.8%, or RMB0.7 million, from RMB37.2 million in 2Q09 to RMB37.8 million (USD5.5 million) in 3Q09.

Operating Profit

Operating profit was RMB297.7 million (USD43.6 million) in 3Q09, an increase of 6.4%, or RMB18.0 million, from RMB279.7 million in 2Q09, and an increase of 48.8%, or RMB97.7 million, from RMB200.0 million in 3Q08. Non-GAAP operating profit was RMB317.9 million (USD46.6 million) in 3Q09, an increase of 6.0%, or RMB17.9 million, from RMB300.0 million in 2Q09, and an increase of 49.0%, or RMB104.5 million, from RMB213.4 million in 3Q08.

Income Tax Expense

Income tax expense was RMB11.1 million (USD1.6 million) in 3Q09, as compared to RMB19.8 million in 2Q09 and RMB8.8 million in 3Q08. Upon the expiration of the Company s authorized ADS repurchase program in October 2009, the Board decided that the undistributed dividends of Beijing Perfect World Software Co., Ltd. (PW Software), the Company s wholly-owned subsidiary, will be re-invested and that PW Software will not declare or pay any dividends in the foreseeable future. As such, the Company ceased the accrual of withholding tax on earnings of PW Software. This caused a decrease of income tax expense compared with 2Q09.

Net Income attributable to the Company s shareholders

Net income attributable to the Company s shareholders was RMB288.3 million (USD42.2 million) in 3Q09, an increase of 9.8%, or RMB25.7 million, from RMB262.6 million in 2Q09, and an increase of 45.0%, or RMB89.5 million, from RMB198.8 million in 3Q08. Non-GAAP net income attributable to the Company s shareholders was RMB308.5 million (USD45.2 million) in 3Q09, an increase of 9.1%, or RMB25.7 million, from RMB282.9 million in 2Q09, and an increase of 45.4%, or RMB96.4 million, from RMB212.2 million in 3Q08.

Basic and diluted earnings per ADS were RMB5.83 (USD0.85) and RMB5.50 (USD0.81), respectively, in 3Q09, as compared to RMB5.21 and RMB4.94, respectively, in 2Q09, and RMB3.53 and RMB3.34, respectively, in 3Q08. Non-GAAP basic and diluted earnings per ADS were RMB6.24 (USD0.91) and RMB5.88 (USD0.86), respectively, in 3Q09, as compared to RMB5.61 and RMB5.32, respectively, in 2Q09, and RMB3.77 and RMB3.56, respectively, in 3Q08.

Cash and Cash Equivalents

As of September 30, 2009, the Company had RMB1,194.0 million (USD174.9 million) of cash and cash equivalents, as compared to RMB945.7 million as of June 30, 2009. The increase was mainly due to net cash inflow generated from the Company s online game operations.

7

Recent Development

Open Beta Testing for Fantasy Zhu Xian

The Company launched open beta testing for Fantasy Zhu Xian, the Company s first 2D turn-based MMORPG on October 22, 2009.

Business Outlook

Based on the Company s current operations, total revenues for the fourth quarter of 2009 are expected to be between RMB578 million and RMB602 million, representing a decline of 2% to an increase of 2% on a sequential basis and an increase of 38% to 44% on a year-over-year basis. This reflects the expected growth from the Company s existing games and the anticipated contribution from the newly launched Fantasy Zhu Xian. It also takes into consideration that the Company does not expect to release any movie in 4Q09.

Non-GAAP Financial Measures

To supplement the financial measures prepared in accordance with generally accepted accounting principals in the United States, or GAAP, this press release presents non-GAAP operating profit, non-GAAP net income attributable to the Company's shareholders and non-GAAP earnings per ADS by excluding share-based compensation charge from operating profit, net income attributable to the Company's shareholders and earnings per ADS, respectively. The Company believes these non-GAAP financial measures are important to help investors understand the Company's operating and financial performance, compare business trends among different reporting periods on a consistent basis and access the Company's core operating results, as they exclude certain expenses that are not expected to result in cash payments. The use of the above non-GAAP financial measures has certain limitations. Share-based compensation charge has been and will be incurred and is not reflected in the presentation of the non-GAAP financial measures. It should be considered in the overall evaluation of our results. None of the non-GAAP measures is a measure of net income attributable to the Company's shareholders, operating profit, operating performance or liquidity presented in accordance with GAAP. We compensate for these limitations by providing the relevant disclosure of our share-based compensation charge in our reconciliations to the GAAP financial measures, which should be considered when evaluating our performance. These non-GAAP financial measures should be considered in addition to financial measures prepared in accordance with GAAP, but should not be considered a substitute for, or superior to, financial measures prepared in accordance with GAAP. Reconciliation of each of these non-GAAP financial measures to the most directly comparable GAAP financial measure are set forth at the end of this release.

8

Conference Call

Perfect World will host a conference call and live webcast at 7:00 am Eastern Standard Time (8:00 pm, Beijing time) on Monday, November 16, 2009.

The dial-in details for the live conference call are as follows:

 - U.S. Toll Free Number:
 1-866-519-4004

 - International Dial-in Number:
 +65-6735-7955

 - Mainland China Toll Free Number:
 10-800-819-0121

 - Hong Kong Toll Free Number:
 80-093-0346

 - U.K. Toll Free Number:
 080-8234-6646

Conference ID: PWRD

A live and archived webcast of the conference call will be available on the Investor Relations section of Perfect World s website at http://www.pwrd.com.

A telephone replay of the call will be available after the conclusion of the conference call through 10:00 am Eastern Standard Time, November 23, 2009.

The dial-in details for the replay are as follows:

U.S. Toll Free Number:
 International Dial-in Number:
 Conference ID: 7973 (PWRD)

1-866-214-5335 +61-2-8235-5000

About Perfect World Co., Ltd. (http://www.pwrd.com)

Perfect World Co., Ltd. (NASDAQ: PWRD) is a leading online game developer and operator based in China. Perfect World primarily develops online games based on proprietary game engines and game development platforms. The Company's strong technology and creative game design capabilities, combined with extensive knowledge and experiences in the online game market, enable it to frequently introduce popular games that are designed to cater to changing customer preferences and market trends promptly. The Company's current portfolio of self-developed online games includes massively multiplayer online role playing games (MMORPGs): Perfect World, Legend of Martial Arts, Perfect World II, Zhu Xian, Chi Bi, Pocketpet Journey West, Battle of the Immortals and Fantasy Zhu Xian; and an online casual game: Hot Dance Party. substantial portion of the revenues are generated in China, the Company's games have been licensed to leading game operators in a number of countries and regions in Asia, Europe and South America. The Company also generates revenues from game operation in North America. The Company plans to continue to explore new and innovative business models and remains deeply committed to maximizing shareholder value over time.

Safe Harbor Statements

This press release contains forward-looking statements. These statements constitute forward-looking statements under the U.S. Private Securities Litigation Reform Act of 1995. These forward-looking statements can be identified by terminology such as will, expects, anticipates, future, intends, plans, believes, estimates and similar statements. Among other things, the management s quotations and Business Outlook contain forward-looking statements. Such statements involve certain risks and

uncertainties that could cause actual results to differ materially from those in the forward-looking statements. Potential risks and uncertainties include, but are not limited to, our limited operating history, our ability to develop and operate new games that are commercially successful, the growth of the online game market and the continuing market acceptance of our games and in-game items in China and elsewhere, our ability to protect our intellectual property rights, our ability to respond to competitive pressure, our ability to maintain an effective system of internal control over financial reporting, changes of the regulatory environment in China, and economic slowdown in China and/or elsewhere. Further information regarding these and other risks is included in Perfect World's filings with the U.S. Securities and Exchange Commission, including its annual report on Form 20-F. All information provided in this press release and in the attachments is as of November 16, 2009, and Perfect World does not undertake any obligation to update any forward-looking statement as a result of new information, future events or otherwise, except as required under applicable law.

For further information, please contact

Perfect World Co., Ltd.

Vivien Wang

Investor Relations Officer

Tel: +86-10-5885-1813

Fax: +86-10-5885-6899

Email: ir@pwrd.com

http://www.pwrd.com

Christensen Investor Relations

Kathy Li

Tel: +1-480-614-3036

Fax: +1-480-614-3033

Email: kli@christensenir.com

Roger Hu

Tel: +852-2117-0861

Fax: +852-2117-0869

Email: rhu@christensenir.com

Perfect World Co., Ltd.

Consolidated Balance Sheets

| | Audited | Unaudited | Unaudited September |
|--|-----------------------------|------------------------------|------------------------|
| | December 31, 2008 RMB | September 30, 2009 RMB | 30, 2009 USD |
| Assets | | | |
| Current assets | | | |
| Cash and cash equivalents | 1,333,075,731 | 1,193,983,729 | 174,911,917 |
| Restricted cash | 150,361,200 | 5,020,173 | 735,427 |
| Short-term investments | 50,000,000 | 70,000,000 | 10,254,607 |
| Accounts receivable, net | 38,822,355 | 138,772,648 | 20,329,414 |
| Due from related parties | | 3,780,000 | 553,749 |
| Prepayment and other assets | 36,269,524 | 64,153,940 | 9,398,192 |
| Deferred tax assets | 1,734,207 | 1,598,053 | 234,106 |
| Total current assets | 1,610,263,017 | 1,477,308,543 | 216,417,412 |
| Non current assets | | | |
| Equity investments | 22,559,975 | 31,750,999 | 4,651,345 |
| Property, equipment, and software, net | 169,399,817 | 220,681,257 | 32,328,566 |
| Construction in progress | 714,083,386 | 756,833,799 | 110,871,905 |
| Intangible assets, net | 26,188,873 | 57,166,771 | 8,374,611 |
| Goodwill | | 116,256,000 | 17,030,852 |
| Prepayments and other assets | 18,702,700 | 37,106,247 | 5,435,857 |
| Deferred tax assets | 1,090,526 | 774,134 | 113,406 |
| Total assets | 2,562,288,294 | 2,697,877,750 | 395,223,954 |
| Liabilities and Shareholders Equity | | | |
| Current liabilities | | | |
| Accounts payable | 13,629,262 | 83,550,432 | 12,239,670 |
| Advances from customers | 78,388,312 | 115,086,018 | 16,859,456 |
| Salary and welfare payable | 61,907,164 | 77,983,829 | 11,424,193 |
| Taxes payable | 20,771,786 | 26,695,601 | 3,910,756 |
| Accrued expenses and other liabilities | 24,813,169 | 41,198,349 | 6,035,327 |
| Share repurchase liability | 386,648,554 | 11,170,517 | 0,033,327 |
| Due to related party | 200,010,221 | 6,056,654 | 887,266 |
| Deferred revenues | 223,352,994 | 279,611,618 | 40,961,533 |
| Deferred tax liabilities | 26,000,000 | 19,747,245 | 2,892,861 |
| Deferred government grants | 620,000 | 1,450,000 | 212,417 |
| Total current liabilities | 836,131,241 | 651,379,746 | 95,423,479 |
| Deferred revenues | 32,554,670 | 26,199,864 | 3,838,133 |
| Other long-term payable | 28,000,000 | 20,177,004 | 3,030,133 |
| Total liabilities | 896,685,911 | 677,579,610 | 99,261,612 |
| | | | |
| Shareholders Equity | 223,481 | 198,273 | 29,046 |
| | | | |

Edgar Filing: Perfect World Co., Ltd. - Form 6-K

| Ordinary shares (US\$0.0001 par value, 10,000,000,000 shares authorized, 72,385,480 | | | |
|--|---------------|---------------|-------------|
| Class A ordinary shares issued and outstanding, 210,350,565 Class B ordinary shares issued | | | |
| and 210,147,840 Class B ordinary shares outstanding as of December 31, 2008; | | | |
| 10,000,000,000 shares authorized, 49,171,190 Class A ordinary shares issued and | | | |
| outstanding, 199,615,320 Class B ordinary shares issued and outstanding as of | | | |
| September 30, 2009) | | | |
| Additional paid-in capital | 1,177,967,483 | 360,088,043 | 52,750,878 |
| Treasury stock | (391,224,203) | | |
| Statutory reserves | 94,945,533 | 94,945,533 | 13,908,988 |
| Accumulated other comprehensive loss | (65,577,655) | (65,604,264) | (9,610,657) |
| Retained earnings | 849,267,744 | 1,615,619,731 | 236,679,226 |
| | | | |
| Total Perfect World Shareholders Equity | 1,665,602,383 | 2,005,247,316 | 293,757,481 |
| Non-controlling interests | | 15,050,824 | 2,204,861 |
| | | | |
| Total Shareholders Equity | 1,665,602,383 | 2,020,298,140 | 295,962,342 |
| | | | |
| Total Liabilities and Shareholders Equity | 2,562,288,294 | 2,697,877,750 | 395,223,954 |

Perfect World Co., Ltd.

Unaudited Consolidated Statements of Operations

| | | Three months ended | | |
|---|------------------------------|-------------------------|------------------------------|------------------------------|
| | September 30, 2008 RMB | June 30, 2009 RMB | September 30, 2009 RMB | September 30, 2009 USD |
| Revenues | | | | |
| Online game operation revenues | 324,484,312 | 475,110,023 | 485,875,480 | 71,178,032 |
| Overseas licensing revenues | 57,317,936 | 46,216,819 | 58,788,775 | 8,612,226 |
| Film and television revenues | | | 45,329,984 | 6,640,588 |
| Total revenues | 381,802,248 | 521,326,842 | 589,994,239 | 86,430,846 |
| Cost of revenues | | | | |
| Online game related cost | (47,256,941) | (66,788,320) | (68,030,548) | (9,966,094) |
| Film and television cost | | | (26,982,463) | (3,952,779) |
| Total cost of revenues | (47,256,941) | (66,788,320) | (95,013,011) | (13,918,873) |
| Gross profit | 334,545,307 | 454,538,522 | 494,981,228 | 72,511,973 |
| Operating expenses | | | | |
| Research and development expenses | (47,033,562) | (64,980,240) | (71,504,518) | (10,475,011) |
| Sales and marketing expenses | (61,371,931) | (72,737,032) | (87,999,196) | (12,891,388) |
| General and administrative expenses | (26,135,551) | (37,153,341) | (37,812,217) | (5,539,278) |
| Total operating expenses | (134,541,044) | (174,870,613) | (197,315,931) | (28,905,677) |
| Operating profit | 200,004,263 | 279,667,909 | 297,665,297 | 43,606,296 |
| Other income / (expenses) | | | | |
| Investment loss | (414,026) | (1,072,144) | (1,111,787) | (162,871) |
| Interest income | 7,724,046 | 3,622,913 | 3,338,023 | 489,002 |
| Others, net | 259,476 | 13,436 | 174,544 | 25,570 |
| Total other income, net | 7,569,496 | 2,564,205 | 2,400,780 | 351,701 |
| Profit before tax | 207,573,759 | 282,232,114 | 300,066,077 | 43,957,997 |
| Income tax expense | (8,770,012) | (19,752,495) | (11,052,958) | (1,619,196) |
| Net income | 198,803,747 | 262,479,619 | 289,013,119 | 42,338,801 |
| Less: Net (loss) / income attributable to non-controlling interests | | (106,205) | 692,008 | 101,375 |
| Net income attributable to the Company s shareholders | 198,803,747 | 262,585,824 | 288,321,111 | 42,237,426 |
| Net earnings per share, basic | 0.71 | 1.04 | 1.17 | 0.17 |
| Net earnings per share, diluted | 0.67 | 0.99 | 1.10 | 0.16 |
| Net earnings per ADS, basic | 3.53 | 5.21 | 5.83 | 0.85 |
| Net earnings per ADS, diluted | 3.34 | 4.94 | 5.50 | 0.81 |
| Shares used in calculating basic net earnings per share | 281,733,114 | 251,956,208 | 247,418,982 | 247,418,982 |
| Shares used in calculating diluted net earnings per share | 297,574,386 | 265,820,234 | 262,334,324 | 262,334,324 |

Edgar Filing: Perfect World Co., Ltd. - Form 6-K

| Total share-based compensation cost included in: | | | | |
|--|-------------|-------------|-------------|-------------|
| Cost of revenues | (854,899) | (1,342,444) | (1,412,278) | (206,891) |
| Research and development expenses | (5,885,419) | (9,548,455) | (8,841,744) | (1,295,266) |
| Sales and marketing expenses | (1,315,404) | (2,007,253) | (2,085,910) | (305,574) |
| General and administrative expenses | (5,304,841) | (7,391,936) | (7,886,096) | (1,155,269) |

Perfect World Co., Ltd.

Unaudited Consolidated Statements of Cash Flows

| | September 30, 2008 RMB | Three mon June 30, 2009 RMB | ths ended September 30, 2009 RMB | September 30, 2009 USD |
|--|------------------------------|--------------------------------------|---|------------------------------|
| Cash flows from operating activities: | | | | |
| Net income | 198,803,747 | 262,479,619 | 289,013,119 | 42,338,801 |
| Adjustments for: | | | | |
| Share-based compensation cost | 13,360,563 | 20,290,088 | 20,226,028 | 2,963,000 |
| Depreciation and amortization expense | 5,989,719 | 11,075,334 | 12,165,961 | 1,782,245 |
| Exchange loss | 212,346 | 341,895 | 253,453 | 37,129 |
| Investment loss | 414,026 | 1,072,144 | 1,111,787 | 162,871 |
| Loss / (gain) from disposal of property, equipment, and software | | (16,603) | 506,175 | 74,152 |
| Changes in assets and liabilities: | | | | |
| Accounts receivable | (15,080,639) | (9,353,651) | (72,045,828) | (10,554,309) |
| Current prepayments and other assets | 2,560,308 | (14,924,272) | (4,041,415) | (592,045) |
| Deferred tax assets | (107,018) | 299,833 | 188,516 | 27,617 |
| Film and television cost | | (2,744,672) | 18,334,598 | 2,685,916 |
| Due from/to related parties | | | 2,129,054 | 311,894 |
| Non-current prepayments and other assets | 481,283 | (2,682,710) | 4,514,147 | 661,297 |
| Accounts payable | (9,795,333) | 15,946,954 | 11,435,763 | 1,675,275 |
| Advances from customers | 19,223,380 | (687,123) | 38,118,600 | 5,584,161 |
| Salary and welfare payable | 18,471,056 | 15,996,722 | 24,638,316 | 3,609,375 |
| Taxes payable | 1,172,897 | (22,815,018) | (7,071,562) | (1,035,944) |
| Accrued expenses and other liabilities | 3,573,703 | 29,482,061 | (26,626,737) | (3,900,668) |
| Deferred revenues | 26,051,626 | 9,544,028 | 14,114,214 | 2,067,653 |
| Deferred tax liabilities | | 11,898,206 | (11,869) | (1,739) |
| Deferred government grants | 150,000 | 1,450,000 | (620,000) | (90,827) |
| Net cash provided by operating activities | 265,481,664 | 326,652,835 | 326,332,320 | 47,805,854 |
| Cash flows from investing activities: | | | | |
| Purchase of property, equipment, and software | (62,749,284) | (41,752,492) | (59,754,724) | (8,753,732) |
| Purchase of intangible assets | | (3,515,920) | | |
| Decrease of restricted cash | | 9,990,524 | | |
| Purchase of short-term investments | | | (30,000,000) | (4,394,832) |
| Cash paid for equity investments | (3,000,000) | (10,000,000) | | |
| Cash paid for business acquisitions, net of cash acquired | | (17,645,707) | | |
| (Increase) / decrease in loan receivable | | (3,000,000) | 3,000,000 | 439,483 |
| Proceeds from short-term investments | | 50,000,000 | | |
| Cash received from related party loan | | 3,200,000 | | |
| Net cash used in investing activities | (65,749,284) | (12,723,595) | (86,754,724) | (12,709,081) |
| Cash flows from financing activities: | | | | |
| Proceeds from exercises of share options | 264,090 | 3,253,688 | 8,722,777 | 1,277,838 |
| Repurchase of Company shares | ,,,,, | (357,872,874) | , , , , , , , | ,, |
| Net cash provided by / (used in) financing activities | 264,090 | (354,619,186) | 8,722,777 | 1,277,838 |

Edgar Filing: Perfect World Co., Ltd. - Form 6-K

| Effect of exchange rate changes on cash and cash equivalents | (1,588,665) | (28,237) | (40,868) | (5,987) |
|--|---------------|--------------|---------------|-------------|
| Net increase / (decrease) in cash | 198,407,805 | (40,718,183) | 248,259,505 | 36,368,624 |
| Cash and cash equivalents, beginning of the period | 1,131,400,752 | 986,442,407 | 945,724,224 | 138,543,293 |
| Cash and cash equivalents, end of the period | 1,329,808,557 | 945,724,224 | 1,193,983,729 | 174,911,917 |
| Supplemental disclosures of cash flow information: | | | | |
| Cash paid during the period for income taxes | (4,365,085) | (31,554,325) | (3,984,669) | (583,732) |

Perfect World Co., Ltd.

Reconciliation of unaudited GAAP and Non-GAAP Results

| | , - , , , , | | | September 30, |
|--|-------------|-------------|-------------|---------------|
| | 2008 RMB | 2009 RMB | 2009 RMB | 2009 USD |
| GAAP operating profit | 200,004,263 | 279,667,909 | 297,665,297 | 43,606,296 |
| Share based compensation charge | 13,360,563 | 20,290,088 | 20,226,028 | 2,963,000 |
| Non-GAAP operating profit | 213,364,826 | 299,957,997 | 317,891,325 | 46,569,296 |
| | | | | |
| GAAP net income attributable to the Company s shareholders | 198,803,747 | 262,585,824 | 288,321,111 | 42,237,426 |
| Share based compensation charge | 13,360,563 | 20,290,088 | 20,226,028 | 2,963,000 |
| | | | | |
| Non-GAAP net income attributable to the Company s shareholders | 212,164,310 | 282,875,912 | 308,547,139 | 45,200,426 |
| | | | | |
| GAAP net earnings per ADS | | | | |
| - Basic | 3.53 | 5.21 | 5.83 | 0.85 |
| - Diluted | 3.34 | 4.94 | 5.50 | 0.81 |
| Non-GAAP net earnings per ADS | | | | |
| - Basic | 3.77 | 5.61 | 6.24 | 0.91 |
| - Diluted | 3.56 | 5.32 | 5.88 | 0.86 |
| ADSs used in calculating net earnings per ADS | | | | |
| - Basic | 56,346,623 | 50,391,242 | 49,483,796 | 49,483,796 |
| - Diluted | 59,514,877 | 53,164,047 | 52,466,865 | 52,466,865 |
| | | | | |