MAP Pharmaceuticals, Inc. Form 10-Q November 19, 2007 <u>Table of Contents</u>

# **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

(Mark One)

x Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period ended September 30, 2007

or

" Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period from \_\_\_\_\_\_to \_\_\_\_\_

Commission File Number 001-33719

# MAP PHARMACEUTICALS, INC.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization) 2834 (Primary Standard Industrial 20-0507047 (I.R.S. Employer

**Identification No.)** 

Classification Code Number) 2400 Bayshore Parkway, Suite 200

Mountain View, CA 94043

(650) 386-3100

(Address, including zip code, and telephone number, including area code, of registrant s principal executive offices)

## Edgar Filing: MAP Pharmaceuticals, Inc. - Form 10-Q

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes "No x

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large accelerated filer " Accelerated filer " Non-accelerated filer x

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

Indicate the number of shares outstanding of each of the issuer s classes of Common Stock, as of the latest practicable date.

As of November 15, 2007, there were 20,228,361 shares of the registrant s common stock, \$0.01 par value, outstanding.

## MAP PHARMACEUTICALS, INC.

## TABLE OF CONTENTS

#### PAGE NUMBER

| PART I  | FINANCIAL INFORMATION  |    |
|---------|--|----|
| Item 1  | Financial Statements   |    |
|         | Condensed Consolidated Balance Sheets (Unaudited) as of September 30, 2007 and as of December 31, 2006                         | 3  |
|         | Condensed Consolidated Statements of Operations (Unaudited) for the Three and Nine Months ended<br>September 30, 2007 and 2006 | 4  |
|         | Condensed Consolidated Statements of Cash Flows (Unaudited) for the Nine Months ended September 30, 2007 and 2006              | 5  |
|         | Notes to the Condensed Consolidated Financial Statements (Unaudited)   | 6  |
| Item 2  | Management s Discussion and Analysis of Financial Condition and Results of Operations  | 13 |
| Item 3  | Quantitative and Qualitative Disclosures about Market Risk   | 19 |
| Item 4  | Controls and Procedures  | 20 |
| PART II | OTHER INFORMATION  | 20 |
| Item 1  | Legal Proceedings  | 20 |
| Item 1A | Risk Factors   | 21 |
| Item 2  | Unregistered Sales of Equity Securities and Use of Proceeds  | 36 |
| Item 4  | Submission of Matters to a Vote of Security Holders  | 37 |
| Item 6  | Exhibits   | 37 |
|         |  |    |



PART I. FINANCIAL INFORMATION

#### ITEM 1. FINANCIAL STATEMENTS

## MAP PHARMACEUTICALS, INC.

#### (a development stage enterprise)

#### CONDENSED CONSOLIDATED BALANCE SHEETS

#### (Unaudited)

|  | September 30,<br>2007 | December 31,<br>2006 |
|--|-----------------------|----------------------|
| ASSETS   |                       |                      |
| Current assets:  |                       |                      |
| Cash and cash equivalents  | \$ 31,902,612         | \$ 11,090,800        |
| Short-term investments   | 13,612,360            | 6,655,370            |
| Prepaid expenses and other current assets  | 562,536               | 443,149              |
|  |                       |                      |
| Total current assets   | 46,077,508            | 18,189,319           |
| Property and equipment, net  | 3,392,439             | 2,852,008            |
| Other assets   | 1,984,568             | 383,019              |
| Restricted investment  | 320,926               | 200,370              |
|  |                       |                      |
| Total assets   | \$ 51,775,441         | \$ 21,624,716        |
|  | , ,                   | , ,- ,               |
| LIABILITIES, REDEEMABLE CONVERTIBLE PREFERRED STOCK AND STOCKHOLDERS               |                       |                      |
| DEFICIT  |                       |                      |
| Current liabilities:   |                       |                      |
| Accounts payable   | \$ 542,966            | \$ 1,762,348         |
| Accrued liabilities  | 7,285,857             | 2,328,568            |
| Current portion of long-term debt  | 3,349,192             | 840,369              |
|  | 5,517,172             | 010,505              |
| Total current liabilities  | 11,178,015            | 4,931,285            |
| Long-term debt, net of current   | 7,059,598             | 10,061,034           |
| Redeemable convertible preferred stock warrant liability                           | 947,775               | 410,988              |
| Redeemable convertible preferred stock warrant nability                            | 947,775               | 410,988              |
|  | 10 105 200            | 15 402 205           |
| Total liabilities  | 19,185,388            | 15,403,307           |
|  |                       |                      |
| Commitments and contingencies (Note 3)   |                       |                      |
| Redeemable convertible preferred stock   | 120,652,596           | 64,898,089           |
|  |                       |                      |
| Stockholders deficit:  |                       |                      |
| Common stock   | 3,539                 | 3,307                |
| Accumulated other comprehensive income   | 24,579                | 6,063                |
| Deficit accumulated during the development stage                                   | (88,090,661)          | (58,686,050)         |
|  |                       |                      |
| Total stockholders deficit   | (88,062,543)          | (58,676,680)         |
|  | (00,002,545)          | (30,070,000)         |
| Total lightliting radeemakle convertible proferred steak and steakholders definit  | ¢ 51 775 141          | \$ 21 624 716        |
| Total liabilities, redeemable convertible preferred stock and stockholders deficit | \$ 51,775,441         | \$ 21,624,716        |

# Edgar Filing: MAP Pharmaceuticals, Inc. - Form 10-Q

See Notes to the Condensed Consolidated Financial Statements.

#### MAP PHARMACEUTICALS, INC.

#### (a development stage enterprise)

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

#### (Unaudited)

|  | Three Mon<br>Septem |                | Nine Mon<br>Septem |                 | Cumulative<br>Period from<br>July 3, 2003<br>(Date of<br>Inception) to<br>September 30, |
|--|---------------------|----------------|--------------------|-----------------|---|
|  | 2007                | 2006           | 2007               | 2006            | 2007  |
| Operating expenses:  |                     |                |                    |                 |   |
| Research and development   | \$ 7,510,102        | \$ 5,908,490   | \$ 18,342,904      | \$ 15,097,494   | \$ 59,401,989   |
| Sales and marketing  | 507,987             | 45,773         | 1,308,891          | 136,164         | 1,993,101   |
| General and administrative   | 1,857,647           | 1,019,177      | 5,513,982          | 2,730,833       | 15,907,323  |
| Total operating expenses   | 9,875,736           | 6,973,440      | 25,165,777         | 17,964,491      | 77,302,413  |
|  |                     |                |                    |                 |   |
| Loss from operations   | (9,875,736)         | (6,973,440)    | (25,165,777)       | (17,964,491)    | (77,302,413)  |
| Interest income  | 621,181             | 202,252        | 1,611,986          | 699,665         | 2,983,377   |
| Interest expense   | (335,595)           | (11,241)       | (1,017,427)        | (11,241)        | (1,252,452)   |
| Other expense, net   | (251,761)           | (3,254)        | (618,505)          | (7,719)         | (506,739)   |
| Net loss   | (9,841,911)         | (6,785,683)    | (25,189,723)       | (17,283,786)    | (76,078,226)  |
| Cumulative stock dividend attributed to preferred  |                     |                |                    |                 |   |
| stockholders   | (1,902,346)         | (1,215,065)    | (5,575,402)        | (3,488,265)     |   |
| Net loss attributed to common stockholders   | \$ (11,744,257)     | \$ (8,000,748) | \$ (30,765,125)    | \$ (20,772,051) |   |
| Net loss per share basic and diluted   | \$ (14.07)          | \$ (11.20)     | \$ (39.27)         | \$ (29.61)      |   |
| Weighted average shares outstanding used in calculating net loss per share basic and diluted | 834,433             | 714,581        | 783,379            | 701,505         |   |

See Notes to the Condensed Consolidated Financial Statements.

#### 4

## MAP PHARMACEUTICALS, INC.

#### (a development stage enterprise)

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

#### (Unaudited)

|  | Nine Months Ended<br>September 30, |                 |     | Cumulative Period<br>from July 3, 2003 |  |
|--|------------------------------------|-----------------|-----|--|--|
|  |                                    |                 |     | e of Inception) to                     |  |
|  | 2007                               | 2006            | Sep | tember 30 2007                         |  |
| Cash flows from operating activities:  | ¢ (05.100.500)                     | ¢ (17 000 70()  | ¢   |  |  |
| Net loss   | \$ (25,189,723)                    | \$ (17,283,786) | \$  | (76,078,226)                           |  |
| Adjustments to reconcile net loss to net cash used in operating activities:                  | 505 000                            | 110 2 15        |     | 1 (00 150                              |  |
| Depreciation and amortization  | 585,320                            | 410,247         |     | 1,609,152                              |  |
| Amortization of debt issuance costs  | 70,497                             | 5,952           |     | 84,435                                 |  |
| Change in carrying value of warrant liability  | 536,787                            |                 |     | 620,578                                |  |
| Issuance of common stock in exchange for services  | 1 005 5 10                         | 206.262         |     | 51,200                                 |  |
| Share-based compensation   | 1,297,740                          | 306,363         |     | 1,799,121                              |  |
| Loss on disposal and other non-cash items  | 156,422                            | 11,683          |     | 370,387                                |  |
| Changes in operating assets and liabilities:   |                                    |                 |     |  |  |
| Prepaid expenses and other current assets  | (600,035)                          | (339,835)       |     | (1,268,073)                            |  |
| Other assets   | (156,660)                          | (102,522)       |     | (166,876)                              |  |
| Accounts payable   | (1,267,439)                        | (520,130)       |     | 494,909                                |  |
| Accrued liabilities  | 3,168,223                          | (294,838)       |     | 5,496,791                              |  |
| Net cash used in operating activities  | (21,398,868)                       | (17,806,866)    |     | (66,986,602)                           |  |
| Cash flows from investing activities:  |                                    |                 |     |  |  |
| Purchase of intangible assets and in-process research and development                        |                                    |                 |     | (412,000)                              |  |
| Purchase of property and equipment   | (1,080,590)                        | (962,658)       |     | (4,911,935)                            |  |
| Proceeds from sale of property and equipment   | 5,600                              | 3,114           |     | 5,600                                  |  |
| Purchase of short-term investments   | (44,032,826)                       | (22,036,416)    |     | (71,217,522)                           |  |
| Sales and maturities of short-term investments   | 37,575,000                         | 18,700,000      |     | 58,429,274                             |  |
| Purchase of restricted investment  | (120,556)                          | -,,             |     | (320,926)                              |  |
| Net cash used in investing activities  | (7,653,372)                        | (4,295,960)     |     | (18,427,509)                           |  |
|  |                                    |                 |     |  |  |
| Cash flows from financing activities:<br>Proceeds from issuance of convertible notes payable |                                    |                 |     | 4,300,000                              |  |
|  |                                    | 7,006,025       |     |  |  |
| Proceeds from issuance of long-term debt<br>Proceeds from issuance of common stock           | 63.005                             | 181             |     | 11,006,025<br>65,745                   |  |
|  | (378,058)                          | 181             |     | (482,680)                              |  |
| Repayment of long-term debt  |                                    | 25 000 089      |     |  |  |
| Proceeds from issuance of convertible preferred stock, net of issuance costs                 | 50,179,105                         | 25,099,988      |     | 102,427,633                            |  |
| Net cash provided by financing activities  | 49,864,052                         | 32,106,194      |     | 117,316,723                            |  |
| Net increase in cash and cash equivalents  | 20,811,812                         | 10,003,368      |     | 31,902,612                             |  |
| Cash and cash equivalents at beginning of period   | 11,090,800                         | 7,158,101       |     |  |  |
| Cash and cash equivalents at end of period   | \$ 31,902,612                      | \$ 17,161,469   | \$  | 31,902,612                             |  |

# Edgar Filing: MAP Pharmaceuticals, Inc. - Form 10-Q

| Supplemental disclosures of cash flow information                           |    |           |    |           |    |            |
|---|----|-----------|----|-----------|----|------------|
| Cash paid for interest  | \$ | 923,301   | \$ | 5,289     | \$ | 1,065,742  |
|   |    |           |    |           |    |            |
| Supplemental non-cash information   |    |           |    |           |    |            |
| Conversion of notes payable to convertible preferred stock                  | \$ |           | \$ |           | \$ | 4,300,000  |
|   |    |           |    |           |    |            |
| Issuance of convertible preferred stock warrants                            | \$ |           | \$ | 327,197   | \$ | 327,197    |
|   |    |           |    |           |    | ,          |
| Accretion of cumulative dividends on redeemable convertible preferred stock | \$ | 5,575,402 | \$ | 3,488,265 | \$ | 13.924.963 |
|   | Ψ  | 0,070,102 | Ψ  | 2,.00,200 | Ψ  | 10,721,700 |

See Notes to the Condensed Consolidated Financial Statements.

## 5

#### MAP PHARMACEUTICALS, INC.

(a development stage enterprise)

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

NOTE 1. THE COMPANY