Energy Transfer Partners, L.P. Form 10-Q July 10, 2007 **Table of Contents** 

# **UNITED STATES**

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

	FORM 10-Q
QUARTERLY REPORT PURSUA ACT OF 1934 e Quarterly Period Ended May 31, 2007	NT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE **ACT OF 1934** 

OR

For the Transition Period from \_\_\_\_\_ to \_\_\_

**ACT OF 1934** For the Quarterly Period Ended

Commission file number 1-11727

# ENERGY TRANSFER PARTNERS, L.P.

(Exact name of registrant as specified in its charter)

**Delaware** (state or other jurisdiction or

73-1493906 (I.R.S. Employer

incorporation or organization)

Identification No.)

2838 Woodside Street

Dallas, Texas 75204

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(Address of principal executive offices and zip code)

(214) 981-0700

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer x Accelerated filer " Non accelerated filer "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

At July 9, 2007, the registrant had units outstanding as follows:

Energy Transfer Partners, L.P.

136,981,221 Common Units

## FORM 10-Q

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#### **Forward-Looking Statements**

Certain matters discussed in this report, excluding historical information, as well as some statements by Energy Transfer Partners, L.P. (Energy Transfer Partners or the Partnership) in periodic press releases and some oral statements of Energy Transfer Partners officials during presentations about the Partnership, include certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Statements using words such as anticipate, believe, intend, project, plan, continue estimate, forecast, may, will, or similar expressions help identify forward-looking statements. Although the Partnership believes such forward-looking statements are based on reasonable assumptions and current expectations and projections about future events, no assurance can be given that every objective will be reached.

Actual results may differ materially from any results projected, forecasted, estimated or expressed in forward-looking statements since many of the factors that determine these results are subject to uncertainties and risks, difficult to predict, and beyond management s control. For additional discussion of risks, uncertainties and assumptions, see the Partnership s Annual Report on Form 10-K for the fiscal year ended August 31, 2006 filed with the Securities and Exchange Commission on November 13, 2006.

#### **Definitions**

The following is a list of certain acronyms and terms generally used in the energy industry and throughout this document:

/d per day Bbls barrels

Btu British thermal unit, an energy measurement

Dekatherm million British thermal units. A therm factor is used by gas companies to convert the volume of gas used to its heat

equivalent, and thus calculate the actual energy used.

Mcf thousand cubic feet

MMBtu million British thermal unit

MMcf million cubic feet Bcf billion cubic feet

NGL natural gas liquid, such as propane, butane and natural gasoline

LIBOR London Interbank Offered Rate NYMEX New York Mercantile Exchange

Reservoir A porous and permeable underground formation containing a natural accumulation of producible natural gas and/or oil

that is confined by impermeable rock or water barriers and is separate from other reservoirs.

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#### PART I FINANCIAL INFORMATION

#### ITEM 1. FINANCIAL STATEMENTS

#### ENERGY TRANSFER PARTNERS, L.P. AND SUBSIDIARIES

#### CONDENSED CONSOLIDATED BALANCE SHEETS

(Dollars in thousands)

(unaudited)

	May 31, 2007	August 31, 2006
<u>ASSETS</u>		
CURRENT ASSETS:		
Cash and cash equivalents	\$ 95,610	\$ 26,041
Marketable securities	3,575	2,817
Accounts receivable, net of allowance for doubtful accounts	625,339	675,545
Inventories	297,876	387,140
Deposits paid to vendors	46,579	87,806
Exchanges receivable	40,545	23,221
Price risk management assets	25,944	56,139
Prepaid expenses and other	40,002	43,095
Total current assets	1,175,470	1,301,804
PROPERTY, PLANT AND EQUIPMENT, net	5,278,109	3,313,649
GOODWILL	716,443	604,409
INTANGIBLES AND OTHER LONG-TERM ASSETS, net	399,330	235,151
Total assets	\$ 7,569,352	\$ 5,455,013

The accompanying notes are an integral part of these condensed consolidated financial statements.

## ENERGY TRANSFER PARTNERS, L.P. AND SUBSIDIARIES

#### CONDENSED CONSOLIDATED BALANCE SHEETS

(Dollars in thousands)

(unaudited)

	May 31, 2007	August 31, 2006
LIABILITIES AND PARTNERS' CAPITAL		
CURRENT LIABILITIES:		
Accounts payable	\$ 584,436	\$ 603,140
Exchanges payable	48,188	24,722
Customer advances and deposits	40,554	108,836
Accrued and other current liabilities	261,697	202,296
Price risk management liabilities	1,866	36,918
Current maturities of long-term debt	39,768	40,578
Total current liabilities	976,509	1,016,490
LONG-TERM DEBT, less current maturities	3,426,608	2,589,124
DEFERRED INCOME TAXES	100,481	106,842
OTHER NON-CURRENT LIABILITIES	16,819	5,695
COMMITMENTS AND CONTINGENCIES		
	4,520,417	3,718,151
PARTNERS CAPITAL:		
General Partner	125,290	82,450
Limited Partners:		
Common Unitholders (136,979,887 and 110,726,999 units authorized, issued and outstanding at May 31, 2007	2,928,185	1 647 245
and August 31, 2006, respectively) Class E Unitholders (8,853,832 units authorized, issued and outstanding-held by subsidiary and reported as	2,928,183	1,647,345
treasury units)		
incasury units)		
	3,053,475	1,729,795
Accumulated other comprehensive income (loss), per accompanying statements	(4,540)	7,067
	, , ,	
Total partners capital	3,048,935	1,736,862
Total liabilities and partners capital	\$ 7,569,352	\$ 5,455,013

The accompanying notes are an integral part of these condensed consolidated financial statements.

## ENERGY TRANSFER PARTNERS, L.P. AND SUBSIDIARIES

#### CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(Dollars in thousands, except per unit data)

(unaudited)

	<b>Three Months Ended</b>				Nine Months Ended				
		May 2007	May 31, 2006		2006		Iay 31,	2006	
REVENUES:									
Midstream and transportation and storage	\$	1,406,598	\$	1,211,549	\$	3,961,880	\$	5,503,385	
Propane and other		308,188		208,786		1,203,831		783,386	
Total revenues		1,714,786		1,420,335		5,165,711		6,286,771	
COSTS AND EXPENSES:									
Cost of products sold, midstream and transportation and storage		1,095,040		1,020,692		3,117,732		4,765,113	
Cost of products sold, propane and other		192,347		126,675		742,814		481,712	
Operating expenses		148,903		102,969		415,093		305,336	
Depreciation and amortization		47,402		28,149		126,571		84,076	
Selling, general and administrative		39,786		23,732	105,989			79,986	
		1.500.470		1 202 217		4.500.100		5.716.000	
Total costs and expenses		1,523,478		1,302,217		4,508,199		5,716,223	
OPERATING INCOME		191,308		118,118		657,512		570,548	
OTHER INCOME (EXPENSE):									
Interest expense, net of interest capitalized		(46,149)		(13,674)		(128,383)	)	(70,609)	
Equity in earnings (losses) of affiliates		839		(150)		5,212		(318)	
Gain (loss) on disposal of assets		(2,500)		22		(3,785)	)	556	
Interest and other income, net		17,751		9,672		20,845		12,933	
NICOME DEFODE BUOOME TAN ENDENGE AND									
INCOME BEFORE INCOME TAX EXPENSE AND MINORITY INTERESTS		161,249		113,988		551,401		513,110	
WINORITI INTERESTS								,	
Income tax expense		3,560		1,981		10,456		28,406	
INCOME BEFORE MINORITY INTERESTS		157,689		112,007		540,945		484,704	
Minority interests		(223)		(95)		(1,333)	)	(2,199)	
		(===)		(, )		(1,000)		(=,->>)	
NET INCOME		157,466		111,912		539,612		482,505	
GENERAL PARTNER'S INTEREST IN NET INCOME		59,962		30,109		173,830		78,287	
LIMITED PARTNERS' INTEREST IN NET INCOME	\$	97,504	\$	81,803	\$	365,782	\$	404,218	
BASIC NET INCOME PER LIMITED PARTNER UNIT	\$	0.71	\$	0.67	\$	2.67	\$	2.79	
BASIC AVERAGE NUMBER OF UNITS OUTSTANDING	1	36,978,390	1	10,658,305	1	31,147,779	1	108,466,616	

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DILUTED NET INCOME PER LIMITED PARTNER UNIT	\$	0.71	\$	0.67	\$	2.66	\$	2.78
DILLITED AVERAGE NUMBER OF UNITS OUTSTANDING	137 3	68 358	110	921 227	131	520.530	108	718 490

The accompanying notes are an integral part of these condensed consolidated financial statements.

#### ENERGY TRANSFER PARTNERS, L.P. AND SUBSIDIARIES

#### CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

(Dollars in thousands)

(unaudited)

	Three Mor May		Nine Mont May		
	2007	2006	2007	2006	
Net income	\$ 157,466	\$ 111,912	\$ 539,612	\$ 482,505	
Other comprehensive income, net of tax:					
Reclassification adjustment for gains and losses on derivative instruments accounted for					
as cash flow hedges included in net income	(18,432)	(2,821)	(140,393)	(44,971)	
Change in value of derivative instruments accounted for as cash flow hedges	(1,124)	25,126	128,034	189,769	
Change in value of available-for-sale securities	(450)	929	752	1,052	
Comprehensive income	\$ 137,460	\$ 135,146	\$ 528,005	\$ 628,355	
Reconciliation of Accumulated Other Comprehensive Income (Loss)					
Balance, beginning of period	\$ 15,466	\$ 37,299	\$ 7,067	\$ (85,317)	
Current period reclassification to earnings	(18,432)	(2,821)	(140,393)	(44,971)	
Current period change in value	(1,574)	26,055	128,786		