FTI CONSULTING INC Form 10-Q August 07, 2006 Table of Contents

## **UNITED STATES**

## SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, D.C. 20549** 

## **FORM 10-Q**

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2006

OR

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

Commission file number 001-14875

# FTI CONSULTING, INC.

(Exact Name of Registrant as Specified in its Charter)

Maryland (State or Other Jurisdiction of Incorporation or Organization)

52-1261113 (I.R.S. Employer Identification No.)

500 East Pratt Street, Suite 1400, Baltimore, Maryland (Address of Principal Executive Offices)

21202 (Zip Code)

(410) 951-4800

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer x Accelerated filer "Non-accelerated filer "

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Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes " No x

Indicate the number of shares outstanding of each of the issuer s classes of common equity, as of the latest practicable date.

Class
Common stock, par value \$0.01 per share

Outstanding at July 31, 2006 40,225,133

#### FTI CONSULTING, INC. AND SUBSIDIARIES

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#### PART I FINANCIAL INFORMATION

#### Item 1. Consolidated Financial Statements

#### FTI Consulting, Inc. and Subsidiaries

#### **Consolidated Balance Sheets**

(in thousands, except per share data)

		December 31, 2005		June 30, 2006 (unaudited)	
Assets				,	ŕ
Current assets					
Cash and cash equivalents		\$	153,383	\$	37,582
Accounts receivable					
Billed receivables			87,947		106,716
Unbilled receivables			56,871		71,445
Allowance for doubtful accounts and unbilled services			(17,330)		(18,154)
			127,488		160,007
Notes receivable			2,713		6,271
Prepaid expenses and other current assets			8,147		13,264
Deferred income taxes			6,404		9,425
Total current assets			298,135		226,549
Property and equipment, net			29,302		31,349
Goodwill			576,612		637,985
Other intangible assets, net			21,454		23,195
Cash held in escrow to acquire business					9,000
Notes receivable, net of current portion			6,516		29,801
Other assets			27,445		26,798
Total assets		\$	959,464	\$	984,677
Liabilities and Stockholders Equity					
Current liabilities		ф	21.762	Ф	20.460
Accounts payable, accrued expenses and other		\$	21,762	\$	20,460
Accrued compensation			72,688		50,733
Billings in excess of services provided			10,477		11,150
Total current liabilities			104,927		82,343
Long-term debt, net of current portion			348,431		346,458
Deferred income taxes			33,568		38,491
Other liabilities			18,269		21,136
Commitments and contingent liabilities (notes 3, 5, 6, 7 and 10)			10,209		21,130
Stockholders equity					
Preferred stock, \$0.01 par value; 5,000 shares authorized; none outstanding					
Common stock, \$0.01 par value; 75,000 shares authorized; 39,009 shares issued and outstanding	2005;				
and 39,878 shares issued and outstanding 2006	2003,		390		399

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Additional paid-in capital	238,055	243,983
Unearned compensation	(11,089)	
Retained earnings	226,913	251,867
Total stockholders equity	454,269	496,249
Total liabilities and stockholders equity	\$ 959,464	\$ 984,677

The accompanying notes are an integral part of these consolidated financial statements.

#### FTI Consulting, Inc. and Subsidiaries

#### **Consolidated Statements of Income**

(in thousands, except per share data)

#### Unaudited

		Three Months Ended June 30,			Six Months Ended June 30,				
n	<b>2005 2006</b> \$ 123,917 \$ 159,760				2005 2006				
Revenues	\$ 1	23,917	\$ 1	39,700	Ъ.	240,531	Э.	329,024	
Operating expenses									
Direct cost of revenues		65,192		90,083		129,537		185,342	
Selling, general and administrative expense		29,290		38,610		57,443		81,836	
Amortization of other intangible assets		1,608		2,805		2,357		5,759	
		96,090	1	31,498		189,337	,	272,937	
		,0,0	•	51,170		107,557		2,72,737	
Operating income		27,827		28,262		51,194		56,087	
operating income		27,027		20,202		01,17.		20,007	
Other income (expense)									
Interest income		197		555		364		1,476	
Interest expense and other		(2,507)		(6,006)		(4,229)		(11,889)	
Litigation settlement losses, net		(708)		(5)		(1,012)		(269)	
		(3,018)		(5,456)		(4,877)		(10,682)	
		(- ) /		(-,,		( )/		( - ) )	
Income before income tax provision		24,809		22,806		46,317		45,405	
Income tax provision		10,420		10,139		19,453		20,451	
•									
Net income	\$	14,389	\$	12,667	\$	26,864	\$	24,954	
The median	Ψ	11,505	Ψ	12,007	Ψ	20,001	Ψ	21,751	
Farnings nor common chara hacia	\$	0.34	\$	0.32	\$	0.63	\$	0.64	
Earnings per common share basic	Ф	0.34	Ф	0.32	Ф	0.05	Ф	0.04	
	ф	0.22	Φ	0.22	ф	0.62	Ф	0.62	
Earnings per common share diluted	\$	0.33	\$	0.32	\$	0.62	\$	0.62	

The accompanying notes are an integral part of these consolidated financial statements.

#### FTI Consulting, Inc. and Subsidiaries

#### Consolidated Statement of Stockholders Equity

(in thousands)

Unaudited

	Common Stock		Additional Paid-in	Unearned		Retained		
	Shares	Ar	nount	Capital	Cor	mpensation	Earnings	Total
Balance, January 1, 2006	39,009	\$	390	\$ 238,055	\$	(11,089)	\$ 226,913	\$ 454,269
Issuance of common stock in connection with:								
Exercise of options, including income tax benefit of \$1,040	254		3	5,313				5,316
Employee stock purchase plan	145		2	2,572				2,574
Restricted share grants, net of forfeitures	137		1	(1)				
Business combination	933		9	26,079				26,088
Purchase and retirement of common stock	(600)		(6)	(23,370)				(23,376)
Reclassification due to adoption of new accounting standard								
(note 2)				(11,089)		11,089		
Stock-based compensation				6,424				6,424
Net income							24,954	24,954
Balance, June 30, 2006	39,878	\$	399	\$ 243,983	\$		\$ 251,867	\$ 496,249

The accompanying notes are an integral part of these consolidated financial statements.

#### FTI Consulting, Inc. and Subsidiaries

#### **Consolidated Statements of Cash Flows**

(in thousands)

Unaudited

#### Six Months Ended

	June 30,		
	2005	2006	
Operating activities			
Net income	\$ 26,864	\$ 24,954	
Adjustments to reconcile net income to net cash provided by (used in) operating activities:			
Depreciation and other amortization	5,312	6,174	
Amortization of other intangible assets	2,357	5,759	
Provision for doubtful accounts, net	792	3,647	
Non-cash stock-based compensation	906	6,671	
Income tax benefit from stock option exercises and other	118		
Excess tax benefits from stock-based compensation		(805)	
Non-cash interest expense	810	1,200	
Other	724	(15)	
Changes in operating assets and liabilities, net of effects from acquisitions:			
Accounts receivable, billed and unbilled	(25,022)	(31,235)	
Notes receivable	1,216	(26,843)	
Prepaid expenses and other assets	(1,155)	(2,113)	
Accounts payable, accrued expenses and other	96	5,602	
Income taxes payable	2,841	(2,268)	
Accrued compensation	689	(21,431)	
Billings in excess of services provided	(574)	656	
Net cash provided by (used in) used in operating activities	15,974	(30,047)	
The cash provided by (ased in) ased in operating activities	13,771	(30,017)	
Investing activities			
Payments for acquisition of businesses, including contingent payments and acquisition costs, net of cash received	(46,651)	(50,201)	
	(40,031)	(30,201)	
Cash placed in escrow to acquire business			