WESTAMERICA BANCORPORATION Form 10-K March 02, 2015

UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-K

(Mark one)

þANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the fiscal year ended December 31, 2014

or

OTRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to\_\_\_\_\_.

Commission File Number: 001-09383 WESTAMERICA BANCORPORATION (Exact name of the registrant as specified in its charter)

CALIFORNIA

(State or Other Jurisdiction of Incorporation or Organization)

94-2156203 (I.R.S. Employer Identification Number)

1108 FIFTH AVENUE, SAN RAFAEL, CALIFORNIA 94901 (Address of principal executive offices) (zip code)

Registrant's telephone number, including area code: (707) 863-6000

Securities registered pursuant to Section 12(b) of the Act:

Title of class: Name of each exchange on which

registered:

Common Stock, no par value The NASDAQ Stock Market LLC

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. YES b NO o

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. YES o NO b

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES b NO o

Indicate by check mark if whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (section

232.405 of this chapter during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files.) YES b NO o

Indicate by check mark if disclosure of delinquent filers pursuant to item 405 of Regulation S-K (section 229.405 of this chapter) is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer b Accelerated filer o Non-accelerated filer o Smaller reporting company o (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES o NO b

The aggregate market value of the Common Stock held by non-affiliates of the registrant as of June 30, 2014 as reported on the NASDAQ Global Select Market, was \$1,302,200,421.01. Shares of Common Stock held by each executive officer and director and by each person who owns 10% or more of the outstanding Common Stock have been excluded in that such persons may be deemed to be affiliates. This determination of affiliate status is not necessarily a conclusive determination for other purposes.

Number of shares outstanding of each of the registrant's classes of common stock, as of the close of business on February 19, 2015 25,620,264 Shares

#### DOCUMENTS INCORPORATED BY REFERENCE

Portions of the definitive Proxy Statement relating to registrant's Annual Meeting of Shareholders, to be held on April 23, 2015, are incorporated by reference in Items 10, 11, 12, 13 and 14 of Part III to the extent described therein.

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### FORWARD-LOOKING STATEMENTS

This report on Form 10-K contains forward-looking statements about Westamerica Bancorporation for which it claims the protection of the safe harbor provisions contained in the Private Securities Litigation Reform Act of 1995. Examples of forward-looking statements include, but are not limited to: (i) projections of revenues, expenses, income or loss, earnings or loss per share, the payment or nonpayment of dividends, capital structure and other financial items; (ii) statements of plans, objectives and expectations of the Company or its management or board of directors, including those relating to products or services; (iii) statements of future economic performance; and (iv) statements of assumptions underlying such statements. Words such as "believes", "anticipates", "expects", "intends", "targeted", "projected", "continue", "remain", "will", "should", "may" and other similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements.

These forward-looking statements are based on Management's current knowledge and belief and include information concerning the Company's possible or assumed future financial condition and results of operations. A number of factors, some of which are beyond the Company's ability to predict or control, could cause future results to differ materially from those contemplated. These factors include but are not limited to (1) the length and severity of difficulties in the global, national and California economies and the effects of government efforts to address those difficulties; (2) liquidity levels in capital markets; (3) fluctuations in asset prices including, but not limited to stocks, bonds, real estate, and commodities; (4) the effect of acquisitions and integration of acquired businesses; (5) economic uncertainty created by terrorist threats and attacks on the United States, the actions taken in response, and the uncertain effect of these events on the national and regional economies; (6) changes in the interest rate environment; (7) changes in the regulatory environment; (8) competitive pressure in the banking industry; (9) operational risks including a failure or breach in data processing systems or those of third party vendors and other service providers, including as a result of cyber attacks or fraud; (10) volatility of interest rate sensitive loans, deposits and investments; (11) asset/liability management risks and liquidity risks; (12) the effect of natural disasters, including earthquakes, fire, flood, drought, and other disasters, on the uninsured value of loan collateral, the financial condition of debtors and issuers of investment securities, the economic conditions affecting the Company's market place, and commodities and asset values, and (13) changes in the securities markets. The Company undertakes no obligation to update any forward-looking statements in this report. See also "Risk Factors" in Item 1A and other risk factors discussed elsewhere in this Report.

#### PART I

## ITEM 1. BUSINESS

Westamerica Bancorporation (the "Company") is a bank holding company registered under the Bank Holding Company Act of 1956, as amended ("BHCA"). Its legal headquarters are located at 1108 Fifth Avenue, San Rafael, California 94901. Principal administrative offices are located at 4550 Mangels Boulevard, Fairfield, California 94534 and its telephone number is (707) 863-6000. The Company provides a full range of banking services to individual and corporate customers in Northern and Central California through its subsidiary bank, Westamerica Bank ("WAB" or the "Bank"). The principal communities served are located in Northern and Central California, from Mendocino, Lake and Nevada Counties in the north to Kern County in the south. The Company's strategic focus is on the banking needs of small businesses. In addition, the Bank owns 100% of the capital stock of Community Banker Services Corporation ("CBSC"), a company engaged in providing the Company and its subsidiaries with data processing services and other support functions.

The Company was incorporated under the laws of the State of California in 1972 as "Independent Bankshares Corporation" pursuant to a plan of reorganization among three previously unaffiliated Northern California banks. The

Company operated as a multi-bank holding company until mid-1983, at which time the then six subsidiary banks were merged into a single bank named Westamerica Bank and the name of the holding company was changed to Westamerica Bancorporation.

The Company acquired five banks within its immediate market area during the early to mid 1990's. In April 1997, the Company acquired ValliCorp Holdings, Inc., parent company of ValliWide Bank, the largest independent bank holding company headquartered in Central California. Under the terms of all of the merger agreements, the Company issued shares of its common stock in exchange for all of the outstanding shares of the acquired institutions. The subsidiary banks acquired were merged with and into WAB. These six aforementioned business combinations were accounted for as poolings-of-interests.

During the period 2000 through 2005, the Company acquired three additional banks. These acquisitions were accounted for using the purchase accounting method.

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On February 6, 2009, Westamerica Bank acquired the banking operations of County Bank ("County") from the Federal Deposit Insurance Corporation ("FDIC"). The Bank and the FDIC entered loss-sharing agreements regarding future losses incurred on acquired loans and foreclosed loan collateral. Under the terms of the loss-sharing agreements, the FDIC absorbs 80 percent of losses and is entitled to 80 percent of loss recoveries on the first \$269 million of losses, and absorbs 95 percent of losses and is entitled to 95 percent of loss recoveries on losses exceeding \$269 million. The term for loss-sharing on residential real estate loans is ten years, while the term for loss-sharing on non-residential real estate loans is five years in respect to losses and eight years in respect to loss recoveries. The FDIC indemnification expired February 6, 2014 for County Bank non-single-family residential collateralized purchased loans. On August 20, 2010, Westamerica Bank acquired assets and assumed liabilities of the former Sonoma Valley Bank ("Sonoma") from the FDIC. The County and Sonoma acquired assets and assumed liabilities were measured at estimated fair values, as required by FASB ASC 805, Business Combinations.

Management made significant estimates and exercised significant judgment in accounting for these 2009 and 2010 acquisitions. Management judgmentally measured loan fair values based on loan file reviews (including borrower financial statements and tax returns), appraised collateral values, expected cash flows, and historical loss factors. Repossessed loan collateral was primarily valued based upon appraised collateral values. The Bank also recorded identifiable intangible assets representing the value of the core deposit customer bases based on Management's evaluation of the cost of such deposits relative to alternative funding sources. In determining the value of the identifiable intangible assets, Management used significant estimates including average lives of deposit accounts, future interest rate levels, the cost of servicing various depository products, and other significant estimates. Management used quoted market prices to determine the fair value of investment securities, FHLB advances and other borrowings which were purchased and assumed.

At December 31, 2014, the Company had consolidated assets of approximately \$5.0 billion, deposits of approximately \$4.3 billion and shareholders' equity of approximately \$527 million. The Company and its subsidiaries employed 858 full-time equivalent staff as of December 31, 2014.

The Company's annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and any amendments to those reports as well as beneficial ownership reports on Forms 3, 4 and 5 are available through the SEC's website (http://www.sec.gov). Such documents as well as the Company's director, officer and employee Code of Conduct and Ethics are also available free of charge from the Company by request to:

Westamerica Bancorporation Corporate Secretary A-2M Post Office Box 1200 Suisun City, California 94585-1200

Supervision and Regulation

The following is not intended to be an exhaustive description of the statutes and regulations applicable to the Company's or the Bank's business. The description of statutory and regulatory provisions is qualified in its entirety by reference to the particular statutory or regulatory provisions. Moreover, major new legislation and other regulatory changes affecting the Company, the Bank, and the financial services industry in general have occurred in the last several years and can be expected to occur in the future. The nature, timing and impact of new and amended laws and regulations cannot be accurately predicted.

Regulation and Supervision of Bank Holding Companies

The Company is a bank holding company subject to the BHCA. The Company reports to, is registered with, and may be examined by, the Board of Governors of the Federal Reserve System ("FRB"). The FRB also has the authority to

examine the Company's subsidiaries. The Company is a bank holding company within the meaning of Section 3700 of the California Financial Code. As such, the Company and the Bank are subject to examination by, and may be required to file reports with, the Commissioner of the California Department of Business Oversight (the "Commissioner").

The FRB has significant supervisory and regulatory authority over the Company and its affiliates. The FRB requires the Company to maintain certain levels of capital. See "Capital Standards." The FRB also has the authority to take enforcement action against any bank holding company that commits any unsafe or unsound practice, or violates certain laws, regulations or conditions imposed in writing by the FRB. Under the BHCA, the Company is required to obtain the prior approval of the FRB before it acquires, merges or consolidates with any bank or bank holding company. Any company seeking to acquire, merge or consolidate with the Company also would be required to obtain the prior approval of the FRB.

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The Company is generally prohibited under the BHCA from acquiring ownership or control of more than 5% of any class of voting shares of any company that is not a bank or bank holding company and from engaging directly or indirectly in activities other than banking, managing banks, or providing services to affiliates of the holding company. However, a bank holding company, with the approval of the FRB, may engage, or acquire the voting shares of companies engaged, in activities that the FRB has determined to be closely related to banking or managing or controlling banks. A bank holding company must demonstrate that the benefits to the public of the proposed activity will outweigh the possible adverse effects associated with such activity.

The FRB generally prohibits a bank holding company from declaring or paying a cash dividend that would impose undue pressure on the capital of subsidiary banks or would be funded only through borrowing or other arrangements which might adversely affect a bank holding company's financial position. Under the FRB policy, a bank holding company should not continue its existing rate of cash dividends on its common stock unless its net income is sufficient to fully fund each dividend and its prospective rate of earnings retention appears consistent with its capital needs, asset quality and overall financial condition. See the section entitled "Restrictions on Dividends and Other Distributions" for additional restrictions on the ability of the Company and the Bank to pay dividends.

Transactions between the Company and the Bank are restricted under Regulation W. The regulation codifies prior interpretations of the FRB and its staff under Sections 23A and 23B of the Federal Reserve Act. In general, subject to certain specified exemptions, a bank or its subsidiaries are limited in their ability to engage in "covered transactions" with affiliates: (a) to an amount equal to 10% of the bank's capital and surplus, in the case of covered transactions with any one affiliate; and (b) to an amount equal to 20% of the bank's capital and surplus, in the case of covered transactions with all affiliates. The Company is considered to be an affiliate of the Bank. A "covered transaction" includes, among other things, a loan or extension of credit to an affiliate; a purchase of securities issued by an affiliate; a purchase of assets from an affiliate, with some exceptions; and the issuance of a guarantee, acceptance or letter of credit on behalf of an affiliate.

Federal regulations governing bank holding companies and change in bank control (Regulation Y) provide for a streamlined and expedited review process for bank acquisition proposals submitted by well-run bank holding companies. These provisions of Regulation Y are subject to numerous qualifications, limitations and restrictions. In order for a bank holding company to qualify as "well-run," both it and the insured depository institutions which it controls must meet the "well capitalized" and "well managed" criteria set forth in Regulation Y.

The Gramm-Leach-Bliley Act (the "GLBA"), or the Financial Services Act of 1999, repealed provisions of the Glass-Steagall Act, which had prohibited commercial banks and securities firms from affiliating with each other and engaging in each other's businesses. Thus, many of the barriers prohibiting affiliations between commercial banks and securities firms have been eliminated.

The BHCA was also amended by the GLBA to allow new "financial holding companies" ("FHCs") to offer banking, insurance, securities and other financial products to consumers. Specifically, the GLBA amended section 4 of the BHCA in order to provide for a framework for the engagement in new financial activities. A bank holding company ("BHC") may elect to become an FHC if all its subsidiary depository institutions are well capitalized and well managed. If these requirements are met, a BHC may file a certification to that effect with the FRB and declare that it elects to become an FHC. After the certification and declaration is filed, the FHC may engage either de novo or through an acquisition in any activity that has been determined by the FRB to be financial in nature or incidental to such financial activity. BHCs may engage in financial activities without prior notice to the FRB if those activities qualify under the list of permissible activities in section 4(k) of the BHCA. However, notice must be given to the FRB within 30 days after an FHC has commenced one or more of the financial activities. The Company has not elected to become an FHC.

Regulation and Supervision of Banks

The Bank is a California state-chartered Federal Reserve member bank and its deposits are insured by the FDIC. The Bank is subject to regulation, supervision and regular examination by the California Department of Business Oversight ("DBO"), and the FRB. The regulations of these agencies affect most aspects of the Bank's business and prescribe permissible types of loans and investments, the amount of required reserves, requirements for branch offices, the permissible scope of its activities and various other requirements.

In addition to federal banking law, the Bank is also subject to applicable provisions of California law. Under California law, the Bank is subject to various restrictions on, and requirements regarding, its operations and administration including the maintenance of branch offices and automated teller machines, capital requirements, deposits and borrowings, shareholder rights and duties, and investment and lending activities.

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In addition, the Federal Deposit Insurance Corporation Improvement Act ("FDICIA") imposes limitations on the activities and equity investments of state chartered, federally insured banks. FDICIA also prohibits a state bank from making an investment or engaging in any activity as a principal that is not permissible for a national bank, unless the Bank is adequately capitalized and the FDIC approves the investment or activity after determining that such investment or activity does not pose a significant risk to the deposit insurance fund.

On July 21, 2010, financial regulatory reform legislation entitled the "Dodd-Frank Wall Street Reform and Consumer Protection Act" (the "Dodd-Frank Act") was signed into law. The Dodd-Frank Act implements far-reaching changes across the financial regulatory landscape, including provisions that, among other things:

- •Centralized responsibility for consumer financial protection by creating a new agency, the Consumer Financial Protection Bureau, responsible for implementing, examining and (as to banks with \$10 billion or more in assets) enforcing compliance with federal consumer financial laws.
- Restricted the preemption of state law by federal law and disallowed subsidiaries and affiliates of national banks from availing themselves of such preemption.
- Applied the same leverage and risk-based capital requirements that would apply to insured depository institutions to most bank holding companies.
- Required bank regulatory agencies to seek to make their capital requirements for banks countercyclical so that capital requirements increase in times of economic expansion and decrease in times of economic contraction.
- •Changed the assessment base for federal deposit insurance from the amount of insured deposits to consolidated assets less tangible capital, eliminated the ceiling on the size of the Deposit Insurance Fund ("DIF") and increased the floor of the size of the DIF.
- •Imposed comprehensive regulation of the over-the-counter derivatives market, which would include certain provisions that would effectively prohibit insured depository institutions from conducting certain derivatives businesses in the institution itself.
- Required large, publicly traded bank holding companies to create a risk committee responsible for the oversight of enterprise risk management.
- Implemented corporate governance revisions, including with regard to executive compensation and proxy access by shareholders, that would apply to all public companies, not just financial institutions.
- Made permanent the \$250 thousand limit for federal deposit insurance.
- Repealed the federal prohibitions on the payment of interest on demand deposits, thereby permitting depository institutions to pay interest on business transaction and other accounts.
- •Amended the Electronic Fund Transfer Act ("EFTA") to, among other things, give the FRB the authority to establish rules regarding interchange fees charged for electronic debit transactions by payment card issuers having assets over \$10 billion and to enforce a new statutory requirement that such fees be reasonable and proportional to the actual cost of a transaction to the issuer. While the Company's assets are currently less than \$10 billion, interchange fees charged by larger institutions may dictate the level of fees smaller institutions will be able to charge to remain competitive.

Many aspects of the Dodd-Frank Act are subject to rulemaking and implementation of new regulations and will take effect over several years, making it difficult to anticipate the overall financial impact on the Company, its customers or the financial industry more generally. Provisions in the legislation that affect the payment of interest on demand deposits and interchange fees may increase the costs associated with deposits as well as place limitations on certain revenues those deposits may generate.

### Capital Standards

The federal banking agencies have risk-based capital adequacy guidelines intended to provide a measure of capital adequacy that reflects the degree of risk associated with a banking organization's operations for both transactions

resulting in assets being recognized on the balance sheet as assets, and the extension of credit facilities such as letters of credit and recourse arrangements, which are recorded as off balance sheet items. Under these guidelines, nominal dollar amounts of assets and credit equivalent amounts of off balance sheet items are multiplied by one of several risk adjustment percentages, which range from 0% for assets with low credit risk, such as certain U.S. government securities, to 100% for assets with relatively higher credit risk, such as certain loans. A banking organization's risk-based capital ratios are obtained by dividing its qualifying capital by its total risk-adjusted assets and off balance sheet items.

The federal banking agencies take into consideration concentrations of credit risk and risks from nontraditional activities, as well as an institution's ability to manage those risks, when determining the adequacy of an institution's capital. This evaluation is made as a part of the institution's regular safety and soundness examination. The federal banking agencies also consider interest rate risk (related to the interest rate sensitivity of an institution's assets and liabilities, and its off balance sheet financial instruments) in the evaluation of a bank's capital adequacy.

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As of December 31, 2014, the Company's and the Bank's respective ratios exceeded applicable regulatory requirements. See Note 9 to the consolidated financial statements for capital ratios of the Company and the Bank, compared to the standards for well capitalized depository institutions and for minimum capital requirements.

On July 2, 2013, the Federal Reserve Board approved a final rule that implements changes to the regulatory capital framework for all banking organizations. See the section entitled "Capital to Risk-Adjusted Assets" in Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations for the Company's interpretation of the final rule in regard to its capital ratios.

Prompt Corrective Action and Other Enforcement Mechanisms

FDICIA requires each federal banking agency to take prompt corrective action to resolve the problems of insured depository institutions, including but not limited to those that fall below one or more prescribed minimum capital ratios.

An institution that, based upon its capital levels, is classified as "well capitalized," "adequately capitalized" or "undercapitalized" may be treated as though it were in the next lower capital category if the appropriate federal banking agency, after notice and opportunity for hearing, determines that an unsafe or unsound condition or an unsafe or unsound practice warrants such treatment. At each successive lower capital category, an insured depository institution is subject to more restrictions. In addition to measures taken under the prompt corrective action provisions, commercial banking organizations may be subject to potential enforcement actions by the federal banking agencies for unsafe or unsound practices in conducting their businesses or for violations of any law, rule, regulation or any condition imposed in writing by the agency or any written agreement with the agency.

## Safety and Soundness Standards

The Company's ability to pay dividends to its shareholders is subject to the restrictions set forth in the California General Corporation Law ("CGCL"). The CGCL provides that a corporation may make a distribution to its shareholders if (i) the corporation's retained earnings equal or exceed the amount of the proposed distribution plus unpaid accrued dividends, (if any) on securities with a dividend preference, or (ii) immediately after the dividend, the corporation's total assets equal or exceed total liabilities plus unpaid accrued dividends (if any) on securities with a dividend preference.

FDICIA also implemented certain specific restrictions on transactions and required federal banking regulators to adopt overall safety and soundness standards for depository institutions related to internal control, loan underwriting and documentation, and asset growth. Among other things, FDICIA limits the interest rates paid on deposits by undercapitalized institutions, restricts the use of brokered deposits, limits the aggregate extensions of credit by a depository institution to an executive officer, director, principal shareholder or related interest, and reduces deposit insurance coverage for deposits offered by undercapitalized institutions for deposits by certain employee benefits accounts. The federal banking agencies may require an institution to submit an acceptable compliance plan as well as have the flexibility to pursue other more appropriate or effective courses of action given the specific circumstances and severity of an institution's noncompliance with one or more standards.

Federal banking agencies require banks to maintain adequate valuation allowances for potential credit losses. The Company has an internal staff that continually reviews loan quality and reports to the Board of Directors. This analysis includes a detailed review of the classification and categorization of problem loans, assessment of the overall quality and collectability of the loan portfolio, consideration of loan loss experience, trends in problem loans, concentration of credit risk, and current economic conditions, particularly in the Bank's market areas. Based on this analysis, Management, with the review and approval of the Board, determines the adequate level of allowance required. The allowance is allocated to different segments of the loan portfolio, but the entire allowance is available

for the loan portfolio in its entirety.

Restrictions on Dividends and Other Distributions

The power of the board of directors of an insured depository institution to declare a cash dividend or other distribution with respect to capital is subject to statutory and regulatory restrictions which limit the amount available for such distribution depending upon the earnings, financial condition and cash needs of the institution, as well as general business conditions. FDICIA prohibits insured depository institutions from paying management fees to any controlling persons or, with certain limited exceptions, making capital distributions, including dividends, if, after such transaction, the institution would be undercapitalized.

In addition to the restrictions imposed under federal law, banks chartered under California law generally may only pay cash dividends to the extent such payments do not exceed the lesser of retained earnings of the bank or the bank's net income for its last three fiscal years (less any distributions to shareholders during this period). In the event a bank desires to pay cash dividends in excess of such amount, the bank may pay a cash dividend with the prior approval of the Commissioner in an amount not exceeding the greatest of the bank's retained earnings, the bank's net income for its last fiscal year or the bank's net income for its current fiscal year.

The federal banking agencies also have the authority to prohibit a depository institution from engaging in business practices which are considered to be unsafe or unsound, possibly including payment of dividends or other payments under certain circumstances even if such payments are not expressly prohibited by statute.

## Premiums for Deposit Insurance

Substantially all of the deposits of the Bank are insured up to applicable limits by the Deposit Insurance Fund ("DIF") of the FDIC and are subject to deposit insurance assessments to maintain the DIF. The FDIC utilizes a risk-based assessment system that imposes insurance premiums based upon a risk matrix that takes into account a bank's capital level, asset quality and supervisory rating ("CAMELS rating").

In October 2010, the FDIC adopted a new DIF restoration plan to ensure that the DIF reserve ratio reaches 1.35% by September 30, 2020, as required by the Dodd-Frank Act. At least semi-annually, the FDIC will update its loss and income projections for the fund and, if needed, will increase or decrease assessment rates, following notice-and-comment rulemaking if required.

In February 2011, the FDIC issued a final rule changing the deposit insurance assessment base from total domestic deposits to average total assets minus average tangible equity, as required by the Dodd-Frank Act, effective April 1, 2011. The FDIC also issued a final rule revising the deposit insurance assessment system for "large" institutions having more than \$10 billion in assets and another for "highly complex" institutions that have over \$50 billion in assets and are fully owned by a parent with over \$500 billion in assets. The Bank is neither a "large" nor "highly complex" institution. Under the new assessment rules, the initial base assessment rates range from 5 to 35 basis points, and after potential adjustments for unsecured debt and brokered deposits, assessment rates range from 2.5 to 45 basis points.

The Company cannot provide any assurance as to the effect of any future changes in its deposit insurance premium rates.

## Community Reinvestment Act and Fair Lending Developments

The Bank is subject to certain fair lending requirements and reporting obligations involving home mortgage lending operations and Community Reinvestment Act ("CRA") activities. The CRA generally requires the federal banking agencies to evaluate the record of financial institutions in meeting the credit needs of their local communities, including low and moderate income neighborhoods. In addition to substantive penalties and corrective measures that may be required for a violation of certain fair lending laws, the federal banking agencies may take compliance with such laws and CRA into account when regulating and supervising other activities including merger applications.

#### Financial Privacy Legislation and Customer Information Security

The GLBA, in addition to the previously described changes in permissible nonbanking activities permitted to banks, BHCs and FHCs, also required the federal banking agencies, among other federal regulatory agencies, to adopt regulations governing the privacy of consumer financial information. The Bank is subject to the FRB's regulations in this area. The federal bank regulatory agencies have established standards for safeguarding nonpublic personal information about customers that implement provisions of the GLBA (the "Guidelines"). Among other things, the

Guidelines require each financial institution, under the supervision and ongoing oversight of its Board of Directors or an appropriate committee thereof, to develop, implement and maintain a comprehensive written information security program designed to ensure the security and confidentiality of customer information, to protect against any anticipated threats or hazards to the security or integrity of such information, and to protect against unauthorized access to or use of such information that could result in substantial harm or inconvenience to any customer.

#### U.S.A. PATRIOT Act

Title III of the Uniting and Strengthening America by Providing Appropriate Tools Required to Intercept and Obstruct Terrorism Act of 2001 ("USA Patriot Act") is the International Money Laundering Abatement and Anti-Terrorist Financing Act of 2001. It includes numerous provisions for fighting international money laundering and blocking terrorist access to the U.S. financial system. The goal of Title III is to prevent the U.S. financial system and the U.S. clearing mechanisms from being used by parties suspected of terrorism, terrorist financing and money laundering. The provisions of Title III of the USA Patriot Act which affect the Bank are generally set forth as amendments to the Bank Secrecy Act. These provisions relate principally to U.S. banking organizations' relationships with foreign banks and with persons who are resident outside the United States. The USA Patriot Act does not impose any filing or reporting obligations for banking organizations, but does require certain additional due diligence and recordkeeping practices.

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## Sarbanes-Oxley Act of 2002

The stated goals of the Sarbanes-Oxley Act of 2002 ("Sarbanes-Oxley") are to increase corporate responsibility, to provide for enhanced penalties for accounting and auditing improprieties at publicly traded companies and to protect investors by improving the accuracy and reliability of corporate disclosures pursuant to the securities laws. Sarbanes-Oxley generally applies to all companies, both U.S. and non-U.S., that file or are required to file periodic reports under the Securities Exchange Act of 1934 (the "Exchange Act").

Sarbanes-Oxley includes very specific additional disclosure requirements and corporate governance rules, required the SEC and securities exchanges to adopt extensive additional disclosure, corporate governance and other related rules and mandates further studies of certain issues. Sarbanes-Oxley represents significant federal involvement in matters traditionally left to state regulatory systems, such as the regulation of the accounting profession, and to state corporate law, such as the relationship between a board of directors and management and between a board of directors and its committees and public company shareholders. Sarbanes-Oxley addresses, among other matters: (i) independent audit committees for reporting companies whose securities are listed on national exchanges or automated quotation systems (the "Exchanges") and expanded duties and responsibilities for audit committees; (ii) certification of financial statements by the chief executive officer and the chief financial officer; (iii) the forfeiture of bonuses or other incentive-based compensation and profits from the sale of an issuer's securities by directors and senior officers in the twelve month period following initial publication of any financial statements that later require restatement; (iv) a prohibition on insider trading during pension plan blackout periods; (v) disclosure of off-balance sheet transactions; (vi) a prohibition on personal loans to directors and officers under most circumstances with exceptions for certain normal course transactions by regulated financial institutions; (vii) expedited electronic filing requirements related to trading by insiders in an issuer's securities on Form 4; (viii) disclosure of a code of ethics and filing a Form 8-K for a change or waiver of such code; (ix) accelerated filing of periodic reports; (x) the formation of the Public Company Accounting Oversight Board ("PCAOB") to regulate public accounting firms and the audit of public companies that are subject to the securities laws; (xi) auditor independence; (xii) internal control evaluation and reporting; and (xiii) various increased criminal penalties for violations of securities laws.

#### Programs To Mitigate Identity Theft

In November 2007, federal banking agencies together with the National Credit Union Administration and Federal Trade Commission adopted regulations under the Fair and Accurate Credit Transactions Act of 2003 to require financial institutions and other creditors to develop and implement a written identity theft prevention program to detect, prevent and mitigate identity theft in connection with certain new and existing accounts. Covered accounts generally include consumer accounts and other accounts that present a reasonably foreseeable risk of identity theft. Each institution's program must include policies and procedures designed to: (i) identify indicators, or "red flags," of possible risk of identity theft; (ii) detect the occurrence of red flags; (iii) respond appropriately to red flags that are detected; and (iv) ensure that the program is updated periodically as appropriate to address changing circumstances. The regulations include guidelines that each institution must consider and, to the extent appropriate, include in its program.

## Pending Legislation

Changes to state laws and regulations (including changes in interpretation or enforcement) can affect the operating environment of BHCs and their subsidiaries in substantial and unpredictable ways. From time to time, various legislative and regulatory proposals are introduced. These proposals, if codified, may change banking statutes and regulations and the Company's operating environment in substantial and unpredictable ways. If codified, these proposals could increase or decrease the cost of doing business, limit or expand permissible activities or affect the competitive balance among banks, savings associations, credit unions and other financial institutions. The Company cannot accurately predict whether those changes in laws and regulations will occur, and, if those changes occur, the

ultimate effect they would have upon our financial condition or results of operations. It is likely, however, that the current level of enforcement and compliance-related activities of federal and state authorities will continue and potentially increase.

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## Competition

In the past, the Bank's principal competitors for deposits and loans have been major banks and smaller community banks, savings and loan associations and credit unions. To a lesser extent, competition was also provided by thrift and loans, mortgage brokerage companies and insurance companies. Other institutions, such as brokerage houses, mutual fund companies, credit card companies, and certain retail establishments have offered investment vehicles that also compete with banks for deposit business. Federal legislation in recent years has encouraged competition between different types of financial institutions and fostered new entrants into the financial services market.

Legislative changes, as well as technological and economic factors, can be expected to have an ongoing impact on competitive conditions within the financial services industry. While the future impact of regulatory and legislative changes cannot be predicted with certainty, the business of banking will remain highly competitive.

#### ITEM 1A. RISK FACTORS

Readers and prospective investors in the Company's securities should carefully consider the following risk factors as well as the other information contained or incorporated by reference in this report.

The risks and uncertainties described below are not the only ones facing the Company. Additional risks and uncertainties that Management is not aware of or focused on or that Management currently deems immaterial may also impair the Company's business operations. This report is qualified in its entirety by these risk factors.

If any of the following risks actually occur, the Company's financial condition and results of operations could be materially and adversely affected. If this were to happen, the value of the company's securities could decline significantly, and investors could lose all or part of their investment in the Company's common stock.

#### Market and Interest Rate Risk

Changes in interest rates could reduce income and cash flow.

The discussion in this report under "Item 7 Management's Discussion and Analysis of Financial Condition and Results of Operations – Asset, Liability and Market Risk Management" and "- Liquidity and Funding" and "Item 7A Quantitative and Qualitative Disclosures About Market Risk" is incorporated by reference in this paragraph. The Company's income and cash flow depend to a great extent on the difference between the interest earned on loans and investment securities and the interest paid on deposits and other borrowings, and the Company's success in competing for loans and deposits. The Company cannot control or prevent changes in the level of interest rates which fluctuate in response to general economic conditions, the policies of various governmental and regulatory agencies, in particular, the Federal Open Market Committee of the FRB, and pricing practices of the Company's competitors. Changes in monetary policy, including changes in interest rates, will influence the origination of loans, the purchase of investments, the generation of deposits and other borrowings, and the rates received on loans and investment securities and paid on deposits and other liabilities.

Changes in capital market conditions could reduce asset valuations.

Capital market conditions, including liquidity, investor confidence, bond issuer credit worthiness, perceived counter-party risk, the supply of and demand for financial instruments, the financial strength of market participants, and other factors can materially impact the value of the Company's assets. An impairment in the value of the Company's assets could result in asset write-downs, reducing the Company's asset values, earnings, and equity.

The value of securities in the Company's investment securities portfolio may be negatively affected by disruptions in securities markets

The market for some of the investment securities held in the Company's portfolio can be extremely volatile. Volatile market conditions may detrimentally affect the value of these securities, such as through reduced valuations due to the perception of heightened credit and liquidity risks. There can be no assurance that the declines in market value will not result in other than temporary impairments of these assets, which would lead to loss recognition that could have a material adverse effect on the Company's net income and capital levels.

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The weakness of other financial institutions could adversely affect the Company.

Financial services institutions are interrelated as a result of trading, clearing, counterparty, or other relationships. The Company routinely executes transactions with counterparties in the financial services industry, including brokers and dealers, commercial banks, investment banks, and other institutional clients. Many of these transactions expose the Company to credit risk in the event of default of the Company's counterparty or client. In addition, the Company's credit risk may be increased when the collateral the Company holds cannot be realized or is liquidated at prices not sufficient to recover the full amount of the secured obligation. There is no assurance that any such losses would not materially and adversely affect the Company's results of operations or earnings.

Shares of Company common stock eligible for future sale or grant of stock options could have a dilutive effect on the market for Company common stock and could adversely affect the market price.

The Articles of Incorporation of the Company authorize the issuance of 150 million shares of common stock (and two additional classes of 1 million shares each, denominated "Class B Common Stock" and "Preferred Stock", respectively) of which approximately 25.7 million shares of common stock were outstanding at December 31, 2014. Pursuant to its stock option plans, at December 31, 2014, the Company had outstanding options for 1.9 million shares of common stock, of which 1.4 million were currently exercisable. As of December 31, 2014, 1.2 million shares of Company common stock remained available for grants under the Company's stock option plans. Sales of substantial amounts of Company common stock in the public market could adversely affect the market price of its common stock.

The Company's payment of dividends on common stock could be eliminated or reduced.

Holders of the Company's common stock are entitled to receive dividends only when, as and if declared by the Company's Board of Directors. Although the Company has historically paid cash dividends on the Company's common stock, the Company is not required to do so and the Company's Board of Directors could reduce or eliminate the Company's common stock dividend in the future.

The Company could repurchase shares of its common stock at price levels considered excessive.

The Company repurchases and retires its common stock in accordance with Board of Directors-approved share repurchase programs. At December 31, 2014, approximately 1.7 million shares remained available to repurchase under such plans. The Company has been active in repurchasing and retiring shares of its common stock when alternative uses of excess capital, such as acquisitions, have been limited. The Company could repurchase shares of its common stock at price levels considered excessive, thereby spending more cash on such repurchases as deemed reasonable and effectively retiring fewer shares than would be retired if repurchases were affected at lower prices.

Risks Related to the Nature and Geographical Location of the Company's Business

The Company invests in loans that contain inherent credit risks that may cause the Company to incur losses.

The Company can provide no assurance that the credit quality of the loan portfolio will not deteriorate in the future and that such deterioration will not adversely affect the Company.

The Company's operations are concentrated geographically in California, and poor economic conditions may cause the Company to incur losses.

Substantially all of the Company's business is located in California. A portion of the loan portfolio of the Company is dependent on real estate. At December 31, 2014, real estate served as the principal source of collateral with respect to approximately 52% of the Company's loan portfolio. The Company's financial condition and operating results will be

subject to changes in economic conditions in California. The California economy is recovering from a severe recession. Much of the California real estate market experienced a decline in values of varying degrees. This decline had an adverse impact on the business of some of the Company's borrowers and on the value of the collateral for many of the Company's loans. Generally, the counties surrounding and near San Francisco Bay have been recovering from the recent recession more soundly than counties in the California "Central Valley," from Sacramento in the north to Bakersfield in the south. Approximately 27% of the Company's loans are to borrowers in the California "Central Valley." Economic conditions in California are subject to various uncertainties at this time, including the pace of recovery in construction and real estate sectors, the effect of drought on the agricultural sector and its infrastructure, and the California state government's budgetary difficulties and fiscal condition. The Company can provide no assurance that conditions in the California economy will not deteriorate in the future and that such deterioration will not adversely affect the Company.

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The markets in which the Company operates are subject to the risk of earthquakes and other natural disasters.

All of the properties of the Company are located in California. Also, most of the real and personal properties which currently secure a majority of the Company's loans are located in California. California is prone to earthquakes, brush and forest fires, flooding, drought and other natural disasters. In addition to possibly sustaining uninsured damage to its own properties, if there is a major earthquake, flood, drought, fire or other natural disaster, the Company faces the risk that many of its borrowers may experience uninsured property losses, or sustained job interruption and/or loss which may materially impair their ability to meet the terms of their loan obligations. A major earthquake, flood, prolonged drought, fire or other natural disaster in California could have a material adverse effect on the Company's business, financial condition, results of operations and cash flows.

Adverse changes in general business or economic conditions could have a material adverse effect on the Company's financial condition and results of operations.

A sustained or continuing weakness or weakening in business and economic conditions generally or specifically in the principal markets in which the Company does business could have one or more of the following adverse impacts on the Company's business:

- a decrease in the demand for loans and other products and services offered by the Company;
  - an increase or decrease in the usage of unfunded credit commitments;
    - a decrease in the amount of deposits;
    - a decrease in non-depository funding available to the Company;
    - an impairment of certain intangible assets, such as goodwill;
- an increase in the number of clients and counterparties who become delinquent, file for protection under bankruptcy laws or default on their loans or other obligations to the Company, which could result in a higher level of nonperforming assets, net charge-offs, provision for loan losses, and valuation adjustments on assets;
  - an impairment in the value of investment securities;
  - an impairment in the value of life insurance policies owned by the Company;
    - an impairment in the value of real estate owned by the Company.

The recent financial crisis led to the failure or merger of a number of financial institutions. Financial institution failures can result in further losses as a consequence of defaults on securities issued by them and defaults under contracts entered into with such entities as counterparties. Weak economic conditions can significantly weaken the strength and liquidity of financial institutions. The Company's financial performance generally, and in particular the ability of borrowers to pay interest on and repay principal of outstanding loans and the value of collateral securing those loans, is highly dependent upon on the business environment in the markets where the Company operates, in the State of California and in the United States as a whole. A favorable business environment is generally characterized by, among other factors, economic growth, healthy labor markets, efficient capital markets, low inflation, high business and investor confidence, and strong business earnings. Unfavorable or uncertain economic and market conditions can be caused by: declines in economic growth, high rates of unemployment, deflation, declines in business activity or consumer, investor or business confidence; limitations on the availability of or increases in the cost of credit and capital; increases in inflation or interest rates; natural disasters; or a combination of these or other factors. Such business conditions could adversely affect the credit quality of the Company's loans, the demand for loans, loan volumes and related revenue, securities valuations, amounts of deposits, availability of funding, results of operations and financial condition.

## Regulatory Risks

Restrictions on dividends and other distributions could limit amounts payable to the Company.

As a holding company, a substantial portion of the Company's cash flow typically comes from dividends paid by the Bank. Various statutory provisions restrict the amount of dividends the Company's subsidiaries can pay to the Company without regulatory approval. A reduction in subsidiary dividends paid to the Company could limit the capacity of the Company to pay dividends. In addition, if any of the Company's subsidiaries were to liquidate, that subsidiary's creditors will be entitled to receive distributions from the assets of that subsidiary to satisfy their claims against it before the Company, as a holder of an equity interest in the subsidiary, will be entitled to receive any of the assets of the subsidiary.

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Adverse effects of changes in banking or other laws and regulations or governmental fiscal or monetary policies could adversely affect the Company.

The Company is subject to significant federal and state regulation and supervision, which is primarily for the benefit and protection of the Company's customers and not for the benefit of investors. In the past, the Company's business has been materially affected by these regulations. As an example, the FRB amended Regulation E, which implements the Electronic Fund Transfer Act, in a manner that limits the ability of a financial institution to assess an overdraft fee for paying automated teller machine (ATM) and one-time debit card transactions that overdraw a consumer's account, unless the consumer affirmatively consents, or opts in, to the institution's payment of overdrafts for these transactions. Implementation of the new provisions significantly reduced overdraft fees assessed by the Bank.

Laws, regulations or policies, including accounting standards and interpretations currently affecting the Company and the Company's subsidiaries, may change at any time. Regulatory authorities may also change their interpretation of these statutes and regulations. Therefore, the Company's business may be adversely affected by any future changes in laws, regulations, policies or interpretations or regulatory approaches to compliance and enforcement including future acts of terrorism, major U.S. corporate bankruptcies and reports of accounting irregularities at U.S. public companies.

Additionally, the Company's business is affected significantly by the fiscal and monetary policies of the federal government and its agencies. The Company is particularly affected by the policies of the FRB, which regulates the supply of money and credit in the United States of America. Among the instruments of monetary policy available to the FRB are (a) conducting open market operations in U.S. government securities, (b) changing the discount rates of borrowings by depository institutions, (c) changing interest rates paid on balances financial institutions deposit with the FRB, and (d) imposing or changing reserve requirements against certain borrowings by banks and their affiliates. These methods are used in varying degrees and combinations to directly affect the availability of bank loans and deposits, as well as the interest rates charged on loans and paid on deposits. The policies of the FRB may have a material effect on the Company's business, results of operations and financial condition. Under long- standing policy of the FRB, a BHC is expected to act as a source of financial strength for its subsidiary banks. As a result of that policy, the Company may be required to commit financial and other resources to its subsidiary bank in circumstances where the Company might not otherwise do so.

Recently, the FRB has been providing vast amounts of liquidity into the banking system due to current economic and capital market conditions. The FRB has been purchasing large quantities of U.S. government securities, including agency-backed mortgage securities, increasing the demand for such securities thereby reducing interest rates. The FRB began reducing these activities in the fourth quarter 2013 which could reduce liquidity in the markets and cause interest rates to rise, thereby increasing funding costs to the Bank, reducing the availability of funds to the Bank to finance its existing operations, and causing fixed-rate investment securities and loans to decline in value.

Federal and state governments could pass legislation detrimental to the Company's performance.

As an example, the Company could experience higher credit losses because of federal or state legislation or regulatory action that reduces the amount the Bank's borrowers are otherwise contractually required to pay under existing loan contracts. Also, the Company could experience higher credit losses because of federal or state legislation or regulatory action that limits or delays the Bank's ability to foreclose on property or other collateral or makes foreclosure less economically feasible.

The FDIC insures deposits at insured financial institutions up to certain limits. The FDIC charges insured financial institutions premiums to maintain the Deposit Insurance Fund. The FDIC may increase premium assessments to maintain adequate funding of the Deposit Insurance Fund.

The behavior of depositors in regard to the level of FDIC insurance could cause our existing customers to reduce the amount of deposits held at the Bank, and could cause new customers to open deposit accounts at the Bank. The level and composition of the Bank's deposit portfolio directly impacts the Bank's funding cost and net interest margin.

Systems, Accounting and Internal Control Risks

The accuracy of the Company's judgments and estimates about financial and accounting matters will impact operating results and financial condition.

The discussion under "Item 7 Management's Discussion and Analysis of Financial Condition and Results of Operations - Critical Accounting Policies" in this report and the information referred to in that discussion is incorporated by reference in this paragraph. The Company makes certain estimates and judgments in preparing its financial statements. The quality and accuracy of those estimates and judgments will have an impact on the Company's operating results and financial condition.

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The Company's information systems may experience an interruption or breach in security.

The Company relies heavily on communications and information systems, including those of third party vendors and other service providers, to conduct its business. Any failure, interruption or breach in security of these systems could result in failures or disruptions in the Company's data processing, accounting, customer relationship management and other systems. Communication and information systems failures can result from a variety of risks including, but not limited to, events that are wholly or partially out of the Company's control, such as telecommunication line integrity, weather, terrorist acts, natural disasters, accidental disasters, unauthorized breaches of security systems, cyber attacks, and other events. Although the Company devotes significant resources to maintain and regularly upgrade its systems and processes that are designed to protect the security of the Company's computer systems, software, networks and other technology assets and the confidentiality, integrity and availability of information belonging to the Company and its customers, there is no assurance that any such failures, interruptions or security breaches will not occur or, if they do occur, that they will be adequately corrected by the Company or its vendors. The occurrence of any such failures, interruptions or security breaches could damage the Company's reputation, result in a loss of customer business, subject the Company to additional regulatory scrutiny, or expose the Company to litigation and possible financial liability, any of which could have a material adverse effect on the Company's financial condition and results of operations.

The Company's controls and procedures may fail or be circumvented.

Management regularly reviews and updates the Company's internal control over financial reporting, disclosure controls and procedures, and corporate governance policies and procedures. The Company maintains controls and procedures to mitigate against risks such as processing system failures and errors, and customer or employee fraud, and maintains insurance coverage for certain of these risks. Any system of controls and procedures, however well designed and operated, is based in part on certain assumptions and can provide only reasonable, not absolute, assurances that the objectives of the system are met. Events could occur which are not prevented or detected by the Company's internal controls or are not insured against or are in excess of the Company's insurance limits or insurance underwriters' financial capacity. Any failure or circumvention of the Company's controls and procedures or failure to comply with regulations related to controls and procedures could have a material adverse effect on the Company's business, results of operations and financial condition.

## ITEM 1B. UNRESOLVED STAFF COMMENTS

None

#### **ITEM 2. PROPERTIES**

**Branch Offices and Facilities** 

Westamerica Bank is engaged in the banking business through 92 branch offices in 21 counties in Northern and Central California. WAB believes all of its offices are constructed and equipped to meet prescribed security requirements.

The Company owns 32 banking office locations and one centralized administrative service center facility and leases 68 facilities. Most of the leases contain renewal options and provisions for rental increases, principally for changes in the cost of living index, and for changes in other operating costs such as property taxes and maintenance.

## ITEM 3. LEGAL PROCEEDINGS

Neither the Company nor any of its subsidiaries is a party to any material pending legal proceeding, nor is their property the subject of any material pending legal proceeding, other than ordinary routine legal proceedings arising in the ordinary course of the Company's business. None of these proceedings is expected to have a material adverse impact upon the Company's business, financial position or results of operations.

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#### ITEM 4. MINE SAFETY DISCLOSURES

Not applicable

### PART II

## ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

The Company's common stock is traded on the NASDAQ Global Select Market ("NASDAQ") under the symbol "WABC". The following table shows the high and the low sales prices for the common stock, for each quarter, as reported by NASDAQ:

	Hig	h	Lov	V
2014:				
First quarter	\$	56.51	\$	48.36
Second quarter		55.34		47.85
Third quarter		53.93		46.12
Fourth quarter		51.24		42.71
2013:				
First quarter	\$	45.80	\$	42.59
Second quarter		46.56		41.76
Third quarter		50.78		45.73
Fourth quarter		57.59		48.29

As of January 31, 2015, there were approximately 6,300 shareholders of record of the Company's common stock.

The Company has paid cash dividends on its common stock in every quarter since its formation in 1972. See Item 8, Financial Statements and Supplementary Data, Note 20 to the Consolidated Financial Statements for recent quarterly dividend information. It is currently the intention of the Board of Directors of the Company to continue payment of cash dividends on a quarterly basis. There is no assurance, however, that any dividends will be paid since they are dependent upon earnings, cash balances, financial condition and capital requirements of the Company and its subsidiaries as well as policies of the FRB pursuant to the BHCA. See Item 1, "Business - Supervision and Regulation."

The notes to the consolidated financial statements included in this report contain additional information regarding the Company's capital levels, capital structure, regulations affecting subsidiary bank dividends paid to the Company, the Company's earnings, financial condition and cash flows, and cash dividends declared and paid on common stock.

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## Stock performance

The following chart compares the cumulative return on the Company's stock during the ten years ended December 31, 2014 with the cumulative return on the S&P 500 composite stock index and NASDAQ'S Bank Index. The comparison assumes \$100 invested in each on December 31, 2004 and reinvestment of all dividends.

	December 31,									
	2004	2005	2006	2007	2008	2009				
Westamerica Bancorporation (WABC)	\$100.00	\$93.17	\$91.22	\$82.58	\$97.30	\$108.42				
S&P 500 (SPX)	100.00	104.91	121.46	128.13	80.73	102.10				
NASDAQ Bank Index (CBNK)	100.00	98.07	111.61	89.40	70.16	58.73				
	December 31,									
		2010	2011	2012	2013	2014				
Westamerica Bancorporation (WABC)		\$111.55	\$91.02	\$91.23	\$124.83	\$111.76				
S&P 500 (SPX)		117.51	119.96	139.14	184.16	209.31				
NASDAQ Bank Index (CBNK)		67.05	60.01	71.24	100.95	105.91				

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The following chart compares the cumulative return on the Company's stock during the five years ended December 31, 2014 with the cumulative return on the S&P 500 composite stock index and NASDAQ'S Bank Index. The comparison assumes \$100 invested in each on December 31, 2009 and reinvestment of all dividends.

	December 3	1,				
	2009	2010	2011	2012	2013	2014
Westamerica Bancorporation						
(WABC)	\$ 100.00	\$ 102.89	\$ 83.95	\$ 84.15	\$ 115.14	\$ 103.08
S&P 500 (SPX)	100.00	115.09	117.49	136.27	180.37	205.00
NASDAQ Bank Index (CBNK)	100.00	114.17	102.18	121.31	171.89	180.34

## ISSUER PURCHASES OF EQUITY SECURITIES

The table below sets forth the information with respect to purchases made by or on behalf of Westamerica Bancorporation or any "affiliated purchaser" (as defined in Rule 10b-18(a)(3) under the Securities Exchange Act of 1934), of common stock during the quarter ended December 31, 2014 (in thousands, except per share data).

			(c)	
			Total	(d)
			Number	Maximum
			of Shares	Number of
	(a)	(b)	Purchased	Shares that
	Total	Average	as Part of	May Yet Be
	Number	Price	Publicly	Purchased
	of	Paid	Announced	Under the
	Shares	per	Plans or	Plans or
Period	Purchased	Share	Programs*	Programs
October 1 through October 31	41	\$47.72	41	1,853
November 1 through November 30	87	49.54	87	1,766
December 1 through December 31	33	47.84	33	1,733
Total	161	48.73	161	1,733

<sup>\*</sup>Includes 3 thousand, 1 thousand and 3 thousand shares purchased in October, November and December, respectively, by the Company in private transactions with the independent administrator of the Company's Tax Deferred Savings/Retirement Plan (ESOP). The Company includes the shares purchased in such transactions within the total number of shares authorized for purchase pursuant to the currently existing publicly announced program.

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The Company repurchases shares of its common stock in the open market to optimize the Company's use of equity capital and enhance shareholder value and with the intention of lessening the dilutive impact of issuing new shares under stock option plans, and other ongoing requirements.

Shares were repurchased during the fourth quarter of 2014 pursuant to a program approved by the Board of Directors on July 24, 2014 authorizing the purchase of up to 2 million shares of the Company's common stock from time to time prior to September 1, 2015.

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## ITEM 6. SELECTED FINANCIAL DATA

The following financial information for the five years ended December 31, 2014 has been derived from the Company's audited consolidated financial statements. This information should be read in conjunction with those statements, notes and other information included elsewhere herein.

# WESTAMERICA BANCORPORATION FINANCIAL SUMMARY

(In thousands, except per share data and ratios)

For the Years Ended December 31:	20	)14		20	)13		20	)12		20	)11	2	20	10	
Interest and loan fee income	\$	140,209		\$	154,396		\$	183,364		\$	207,979	9	5	221,155	
Interest expense		3,444			4,671			5,744			8,382			12,840	
Net interest income		136,765			149,725			177,620			199,597			208,315	
Provision for loan losses		2,800			8,000			11,200			11,200			11,200	
Noninterest income:															
Net losses from securities								(1,287)	)						
Gain on acquisition											_			178	
Deposit service charges and other		51,787			57,011			58,309			60,097			61,276	
Total noninterest income		51,787			57,011			57,022			60,097			61,454	
Noninterest expense															
Settlements											2,100			43	
Other noninterest expense		106,799			112,614			116,885			125,578			127,104	
Total noninterest expense		106,799			112,614			116,885			127,678			127,147	
Income before income taxes		78,953			86,122			106,557			120,816			131,422	
Provision for income taxes		18,307			18,945			25,430			32,928			36,845	
Net income	\$	60,646		\$	67,177		\$	81,127		\$	87,888	5	\$	94,577	
Average common shares															
outstanding		26,099			26,826			27,654			28,628			29,166	
Average diluted common shares															
outstanding		26,160			26,877			27,699			28,742			29,471	
Shares outstanding at December 31		25,745			26,510			27,213			28,150			29,090	
Per common share:															
Basic earnings	\$	2.32		\$	2.50		\$	2.93		\$	3.07	9	\$	3.24	
Diluted earnings		2.32			2.50			2.93			3.06			3.21	
Book value at December 31		20.45			20.48			20.58			19.85			18.74	
Financial Ratios:															
Return on assets		1.22	%		1.38	%		1.64	%		1.78	%		1.95	%
Return on common equity		11.57	%		12.48	%		14.93	%		16.14	%		18.11	%
Net interest margin (FTE)*		3.70	%		4.08	%		4.79	%		5.32	%		5.54	%
Net loan losses to average loans		0.17	%		0.33	%		0.59	%		0.52	%		0.56	%
Efficiency ratio **		52.24	%		50.11	%		46.01	%		45.77	%		44.13	%
Equity to assets		10.46	%		11.20	%		11.31	%		11.08	%		11.06	%
Period End Balances:															
Assets	\$	5,035,72		\$	4,847,055	5	\$	4,952,193	3	\$	5,042,161	1 5	\$	4,931,52	4
Loans		1,700,29	0		1,827,744	1		2,111,357	7		2,523,806	5		2,922,08	4

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Allowance for loan losses	31,485		31,693		30,234		32,597		35,636	
Investment securities	2,639,439	9	2,211,680	)	1,981,67	7	1,561,55	6	1,252,21	2
Deposits	4,349,19	1	4,163,78	1	4,232,492	2	4,249,92	1	4,132,96	1
Identifiable intangible assets and										
goodwill	135,960		140,230		144,934		150,302		156,277	
Short-term borrowed funds	89,784		62,668		53,687		115,689		107,385	
Federal Home Loan Bank advances	20,015		20,577		25,799		26,023		61,698	
Term repurchase agreement			10,000		10,000		10,000			
Debt financing					15,000		15,000		26,363	
Shareholders' equity	526,603		542,934		560,102		558,641		545,287	
Capital Ratios at Period End:										
Total risk based capital	14.54	%	16.18	%	16.33	%	15.75	%	15.50	%
Tangible equity to tangible assets	7.97	%	8.56	%	8.64	%	8.35	%	8.15	%
Dividends Paid Per Common Share \$	1.52	\$	1.49	\$	1.48	\$	1.45	\$	1.44	
Common Dividend Payout Ratio	66	%	60	%	51	%	47	%	45	%

<sup>\*</sup>Yields on securities and certain loans have been adjusted upward to a "fully taxable equivalent" ("FTE") basis, which is a non-GAAP financial measure, in order to reflect the effect of income which is exempt from federal income taxation at the current statutory tax rate.

<sup>\*\*</sup>The efficiency ratio is defined as noninterest expense divided by total revenue (net interest income on an FTE basis, which is a non-GAAP financial measure, and noninterest income).

## ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion addresses information pertaining to the financial condition and results of operations of Westamerica Bancorporation and subsidiaries (the "Company") that may not be otherwise apparent from a review of the consolidated financial statements and related footnotes. It should be read in conjunction with those statements and notes found on pages 50 through 88, as well as with the other information presented throughout the Report.

### Critical Accounting Policies

The Company's consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America and follow general practices within the banking industry. Application of these principles requires the Company to make certain estimates, assumptions, and judgments that affect the amounts reported in the financial statements and accompanying notes. These estimates, assumptions, and judgments are based on information available as of the date of the financial statements; accordingly, as this information changes, the financial statements could reflect different estimates, assumptions, and judgments. Certain accounting policies inherently have a greater reliance on the use of estimates, assumptions and judgments and as such have a greater possibility of producing results that could be materially different than originally reported. Estimates, assumptions and judgments are necessary when assets and liabilities are required to be recorded at fair value, when a decline in the value of an asset not carried on the financial statements at fair value warrants an impairment writedown or valuation reserve to be established, or when an asset or liability needs to be recorded contingent upon a future event. Carrying assets and liabilities at fair value inherently results in more financial statement volatility. The fair values and the information used to record valuation adjustments for certain assets and liabilities are based either on quoted market prices or are provided by other third-party sources, when available.

The most significant accounting policies followed by the Company are presented in Note 1 to the consolidated financial statements. These policies, along with the disclosures presented in the other financial statement notes and in this discussion, provide information on how significant assets and liabilities are valued in the financial statements and how those values are determined. Based on the valuation techniques used and the sensitivity of financial statement amounts to the methods, assumptions, and estimates underlying those amounts, Management has identified the allowance for loan losses accounting to be the accounting area requiring the most subjective or complex judgments, and as such could be most subject to revision as new information becomes available. A discussion of the factors affecting accounting for the allowance for loan losses and purchased loans is included in the "Loan Portfolio Credit Risk" discussion below.

#### Net Income

During the three years ended December 31, 2014, market interest rates declined and remained at low levels. The Federal Reserve's Federal Open Market Committee has maintained highly accommodative monetary policies to influence interest rates to low levels in order to provide stimulus to the economy following the "financial crisis" recession. The Company's principal source of revenue is net interest and fee income, which represents interest earned on loans and investment securities ("earning assets") reduced by interest paid on deposits and other borrowings ("interest-bearing liabilities"). The relatively low level of market interest rates has reduced the spread between interest rates on earning assets and interest bearing liabilities. The Company's net interest margin and net interest income declined as market interest rates on newly originated loans remain below the yields earned on older-dated loans and on the overall loan portfolio. The Company is reducing its exposure to rising interest rates by purchasing shorter-duration investment securities with lower yields than longer-duration securities. The Company's credit quality continued to improve, as nonperforming assets declined thirty percent in the twelve months ended December 31, 2014 and net loan losses declined in 2014 compared with 2013. The improvement in credit quality has resulted in

Management reducing the provision for loan losses by sixty-five percent in the twelve months ended December 31, 2014 compared with 2013. The credit quality improvement also contributed to reducing noninterest expenses related to nonperforming assets. Management is focused on controlling all noninterest expense levels, particularly due to market interest rate pressure on net interest income.

The Company reported net income of \$60.6 million or \$2.32 diluted earnings per common share for the year ended December 31, 2014 compared with net income of \$67.2 million or \$2.50 diluted earnings per common share for the year ended December 31, 2013 and net income of \$81.1 million or \$2.93 diluted earnings per common share for the year ended December 31, 2012.

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### Components of Net Income

For the Years Ended December 31,						
(\$ in thousands except per share amounts)	2014		2013		2012	
Net interest and loan fee income (FTE)*	\$152,656		\$167,737		\$197,027	7
Provision for loan losses	(2,800	)	(8,000	)	(11,200	)
Noninterest income	51,787		57,011		57,022	
Noninterest expense	(106,799	)	(112,614	1)	(116,88	5)
Income before income taxes (FTE)*	94,844		104,134		125,964	1
Taxes *	(34,198	)	(36,957	)	(44,837	)
Net income	\$60,646		\$67,177		\$81,127	
Net income per average fully-diluted common share	\$2.32		\$2.50		\$2.93	
Net income as a percentage of average shareholders' equity	11.57	%	12.48	%	14.93	%
Net income as a percentage of average total assets	1.22	%	1.38	%	1.64	%
* Fully taxable equivalent (FTE)						

Comparing 2014 with 2013, net income decreased \$6.5 million primarily due to lower net interest and fee income (FTE) and lower noninterest income, partially offset by decreases in the provision for loan losses, noninterest expense and income tax provision (FTE). The lower net interest and fee income (FTE) was primarily caused by a lower average volume of loans and lower yields on interest earning assets, partially offset by higher average balances of investments and lower average balances of higher-costing interest-bearing liabilities. The provision for loan losses was reduced, reflecting Management's evaluation of losses inherent in the loan portfolio. Lower noninterest income was mostly attributable to lower merchant processing service fees, lower service charges on deposit accounts and the recognition in 2013 of a loan principal recovery exceeding the purchase date fair value (included in "other noninterest income"). Noninterest expense decreased mostly due to reduced OREO expense net of disposition gains, personnel costs, loan administration expenses, professional fees and limited partnership operating losses (included in "other noninterest expense").

Comparing 2013 to 2012, net income decreased \$14.0 million or 17.2%, primarily due to lower net interest and loan fee income (FTE), partially offset by decreases in loan loss provision, noninterest expense and income tax provision (FTE). The lower net interest and loan fee income (FTE) was primarily caused by a lower average volume of loans and lower yields on interest-earning assets, partially offset by higher average balances of investments, lower average balances of interest-bearing liabilities and lower rates paid on interest-bearing deposits. The provision for loan losses was reduced, reflecting Management's evaluation of losses inherent in the loan portfolio; net loan losses and nonperforming loan volumes have declined relative to earlier periods. Noninterest expense decreased \$4.3 million primarily due to reduced personnel costs, professional fees, loan administration costs, expenses related to other real estate owned and intangible asset amortization.

### Net Interest and Loan Fee Income (FTE)

The Company's primary source of revenue is net interest income, or the difference between interest income earned on loans and investment securities and interest expense paid on interest-bearing deposits and other borrowings.

#### Components of Net Interest and Loan Fee Income (FTE)

For the Years Ended December 31,			
(\$ in thousands)	2014	2013	2012
Interest and loan fee income	\$140,209	\$154,396	\$183,364
Interest expense	(3.444)	(4 671)	(5.744)

FTE adjustment	15,891		18,012		19,407	1
Net interest and loan fee income (FTE)	\$152,656		\$167,73	7	\$197,02	.7
Net interest margin (FTE)	3.70	%	4.08	%	4.79	%

Comparing 2014 with 2013, net interest and fee income (FTE) decreased \$15.1 million or 9.0% primarily due to a lower average volume of loans (down \$182 million) and lower yields on interest-earning assets (down 41 basis points "bp"), partially offset by higher average balances of investments (up \$206 million) and lower average balances of higher-costing interest-bearing liabilities.

Comparing 2013 with 2012, net interest and loan fee income (FTE) decreased \$29.3 million or 14.9%, primarily due to a lower average volume of loans (down \$360 million) and lower yields on interest-earning assets (down 74 bp), partially offset by higher average balances of investments (up \$355 million), lower average balances of interest-bearing liabilities (down \$161 million) and lower rates paid on interest-bearing deposits (down 2 bp).

Loan volumes have declined due to problem loan workout activities (such as chargeoffs, collateral repossessions and principal payments), particularly with purchased loans, and reduced volumes of loan originations. In Management's opinion, current levels of competitive loan pricing do not provide adequate forward earnings potential. As a result, the Company has not currently taken an aggressive posture relative to loan portfolio growth. Management has maintained relatively stable interest-earning asset volumes by increasing investment securities as loan volumes have declined.

Yields on interest-earning assets have declined due to relatively low interest rates prevailing in the market. The net interest margin (FTE) was 3.70% in 2014, 4.08% in 2013 and 4.79% in 2012. During the three years ended December 31, 2014, the net interest margin (FTE) was affected by declining market interest rates. The volume of older-dated higher-yielding loans declined due to principal maturities and paydowns. Newly originated loans have lower yields. The Company, in anticipation of rising interest rates, has been purchasing floating rate and shorter-duration investment securities with lower yields than longer-duration securities to increase liquidity. The Company's high levels of liquidity will provide an opportunity to obtain higher yielding assets once market interest rates start rising. The Company has been purchasing securities of U. S. government sponsored entities which have call options; the issuing entities have been exercising the call options, and the Company has re-invested the proceeds at higher rates; interest rates in the two to five-year time horizon have increased throughout 2014. The Company has been replacing higher-cost funding sources with low-cost deposits and interest expense has declined to offset some of the decline in interest income. Interest expense has been reduced by lowering rates paid on interest-bearing deposits and borrowings and by reducing the volume of higher-cost funding sources. A \$15 million long-term note was repaid in October 2013 and a \$10 million term repurchase agreement was repaid in August 2014. Average balances of time deposits declined \$134 million in 2014 compared with 2013. Lower-cost checking and savings deposits accounted for 89.8% of total average deposits in 2014 compared with 86.3% in 2013 and 82.8% in 2012.

Comparing 2014 with 2013, interest and fee income (FTE) was down \$16.3 million or 9.5%. The decrease resulted from a lower average volume of loans and lower yields on interest-earning assets, partially offset by higher average balances of investments. Average balances of loans decreased \$182 million primarily attributable to decreases in average balances of commercial real estate loans (down \$105 million), consumer installment and other loans (down \$54 million), residential real estate loans (down \$40 million) and tax-exempt commercial loans (down \$19 million), partially offset by a \$40 million increase in the average balance of taxable commercial loans. The average investment portfolio increased \$206 million mostly due to higher average balances of U.S. government sponsored entities (up \$284 million) and corporate securities (up \$55 million), partially offset by a \$105 million decrease in average balances of collateralized mortgage obligations and mortgage-backed securities.

The average yield on earning assets in 2014 was 3.78% compared with 4.19% in 2013. The loan portfolio yield for 2014 was 5.12% compared with 5.36% for 2013 due to lower yields on taxable commercial loans (down 89 bp), consumer installment and other loans (down 28 bp), commercial real estate loans (down 9 bp), construction loans (down 189 bp) and tax-exempt commercial loans (down 13 bp). Nonperforming loans are included in average loan volumes used to compute loan yields; fluctuations in nonaccrual loan volumes impact loan yields. The yield on construction loans in 2013 was elevated due to higher interest received on nonaccrual loans and discount accretion on purchased loans. The investment portfolio yield decreased 37 bp to 2.76% primarily due to lower yields on municipal securities (down 46 bp) and corporate securities (down 19 bp), partially offset by higher yields on securities of U.S. government sponsored entities (up 44 bp). The yield on securities of U.S. government sponsored entities rose as securities added to the portfolio in 2014 were higher yielding than securities held in the prior period.

Comparing 2014 with 2013, interest expense declined \$1.2 million or 26.3% due to lower average balances of higher-costing interest-bearing liabilities. Average balances of debt financing and Federal Home Loan Bank advances declined \$12 million and \$5 million, respectively. Average balances of interest-bearing deposits decreased primarily due to lower average balances of time deposits \$100 thousand or more (down \$104 million), time deposits less than \$100 thousand (down \$30 million) and preferred money market savings (down \$10 million), partially offset by higher average balances of money market savings (up \$54 million), money market checking accounts (up \$32 million), and

regular savings (up \$20 million). Rates paid on interest-bearing liabilities averaged 0.14% in 2014 compared with 0.18% in 2013. Rates paid on interest-bearing deposits were 0.12% in 2014 compared with 0.14% in 2013.

In 2013, interest and loan fee income (FTE) was down \$30.4 million or 15.0% from 2012. The decrease resulted from a lower average volume of loans and lower yields on interest-earning assets, partially offset by higher average balances of investments. The total average balances of loans declined due to decreases in the average balances of commercial real estate loans (down \$155 million), taxable commercial loans (down \$63 million), consumer loans (down \$57 million), residential real estate loans (down \$53 million), tax-exempt commercial loans (down \$22 million) and construction loans (down \$11 million). The average investment portfolio increased largely due to higher average balances of corporate securities (up \$205 million), collateralized mortgage obligations (up \$172 million) and municipal securities (up \$47 million), partially offset by decreases in average balances of mortgage backed securities (down \$37 million) and securities of U.S. government sponsored entities (down \$30 million).

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The average yield on the Company's earning assets decreased from 4.93% in 2012 to 4.19% in 2013. The composite yield on loans declined 41 bp to 5.36% mostly due to lower yields on commercial real estate loans (down 45 bp), consumer loans (down 62 bp), residential real estate loans (down 14 bp), taxable commercial loans (down 8 bp) and tax-exempt loans (down 20 bp). Nonperforming loans are included in average loan volumes used to compute loan yields; fluctuations in nonaccrual loan volumes impact loan yields. The yield on construction loans in 2013 was elevated due to interest received on nonaccrual loans and discount accretion on purchased loans. The investment yields in general declined due to market rates. The investment portfolio yield decreased 71 bp to 3.13% in 2013 primarily due to lower yields on collateralized mortgage obligations and mortgage backed securities (down 65 bp), municipal securities (down 55 bp) and corporate securities (down 46 bp).

Comparing 2013 with 2012, interest expense declined \$1.1 million or 18.7% due to lower average balances of interest-bearing liabilities and lower rates paid on interest-bearing deposits. Lower-cost checking and savings deposits accounted for 86.3% of total average deposits in 2013 compared with 82.8% in 2012. Average interest-bearing liabilities fell \$161 million in 2013 compared with 2012 primarily due to declines in the average balances of time deposits \$100 thousand or more (down \$120 million) and time deposits less than \$100 thousand (down \$36 million), preferred money market accounts (down \$23 million) and customer sweep accounts (down \$23 million), partially offset by increases in the average balances of regular savings (up \$25 million) and money market savings (up \$17 million). Rates paid on interest-bearing deposits averaged 0.14% in 2013 compared with 0.16% for 2012 as a result of decreases in rates paid on time deposits less than \$100 thousand (down 10 bp).

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# Summary of Average Balances, Yields/Rates and Interest Differential

The following tables present information regarding the consolidated average assets, liabilities and shareholders' equity, the amounts of interest income earned from average interest earning assets and the resulting yields, and the amounts of interest expense incurred on average interest-bearing liabilities and the resulting rates. Average loan balances include nonperforming loans. Interest income includes reversal of previously accrued interest on loans placed on non-accrual status during the period and proceeds from loans on nonaccrual status only to the extent cash payments have been received and applied as interest income and accretion of purchased loan discounts. Yields on tax-exempt securities and loans have been adjusted upward to reflect the effect of income exempt from federal income taxation at the current statutory tax rate.

Distribution of Assets, Liabilities & Shareholders' Equity and Yields, Rates & Interest Margin

	For the Year Ended December 31, 2014 Interest						
	Average	•					
(\$ in thousands)	Balance	Expense	Rates				
Assets							
Investment securities:							
Available for sale:							
Taxable	\$ 1,117,869	\$ 18,050	1.61	%			
Tax-exempt (1)	172,042	9,884	5.75	%			
Held to maturity:							
Taxable	356,710	6,716	1.88	%			
Tax-exempt (1)	714,890	30,641	4.29	%			
Loans:							
Commercial							
Taxable	296,163	15,877	5.36	%			
Tax-exempt (1)	87,633	5,022	5.73	%			
Commercial real estate	757,047	46,428	6.13	%			
Real estate construction	13,132	752	5.73	%			
Real estate residential	171,267	5,870	3.43	%			
Consumer	447,720	16,860	3.77	%			
Total Loans (1)	1,772,962	90,809	5.12	%			
Interest-earning assets (1)	4,134,473	156,100	3.78	%			
Other assets	821,170						
Total assets	\$ 4,955,643						
Liabilities and shareholders' equity							
Deposits:							
Noninterest bearing demand	\$ 1,841,522	_					
Savings and interest-bearing transaction	2,005,502	1,174	0.06	%			
Time less than \$100,000	197,821	820	0.41	%			
Time \$100,000 or more	237,002	893	0.38	%			
Total interest-bearing deposits	2,440,325	2,887	0.12	%			
Short-term borrowed funds	70,252	90	0.13	%			
Federal Home Loan Bank advances	20,308	407	2.00	%			
Term repurchase agreement	6,082	60	0.99	%			
Total interest-bearing liabilities	2,536,967	3,444	0.14	%			
Other liabilities	52,866						
Shareholders' equity	524,288						

Total liabilities and shareholders' equity	\$ 4,955,643		
Net interest spread (2)		3.64	%
Net interest income and interest margin (1)(3)	\$ 152,650	3.70	%

<sup>(1)</sup> Amounts calculated on a fully taxable equivalent basis using the current statutory federal tax rate.

<sup>(2)</sup> Net interest spread represents the average yield earned on interest earning assets less the average rate incurred on interest-bearing liabilities.

<sup>(3)</sup> Net interest margin is computed by calculating the difference between interest income and expense, divided by the average balance of interest-earning assets. The net interest margin is greater than the net interest spread due to the benefit of noninterest-bearing demand deposits.

Distribution of Assets, Liabilities & Shareholders' Equity and Yields, Rates & Interest Margin

	For the Year Ended December 31, 2013 Interest				
	Average	Income/	Yields/		
(\$ in thousands)	Balance	Expense	Rates		
Assets					
Investment securities:					
Available for sale:					
Taxable	\$ 823,228	\$ 14,685	1.78	%	
Tax-exempt (1)	186,101	10,435	5.61	%	
Held to maturity:					
Taxable	431,246	7,516	1.74	%	
Tax-exempt (1)	714,515	34,961	4.89	%	
Loans:					
Commercial					
Taxable	256,638	16,042	6.25	%	
Tax-exempt (1)	106,871	6,264	5.86	%	
Commercial real estate	862,266	53,615	6.22	%	
Real estate construction	15,514	1,182	7.62	%	
Real estate residential	211,360	7,357	3.48	%	
Consumer	501,932	20,351	4.05	%	
Total Loans (1)	1,954,581	104,811	5.36	%	
Interest-earning assets (1)	4,109,671	172,408	4.19	%	
Other assets	754,191				
Total assets	\$ 4,863,862				
Liabilities and shareholders' equity					
Deposits:					
Noninterest bearing demand	\$ 1,683,447	_	_		
Savings and interest-bearing transaction	1,910,131	1,182	0.06	%	
Time less than \$100,000	228,061	1,070	0.47	%	
Time \$100,000 or more	341,184	1,096	0.32	%	
Total interest-bearing deposits	2,479,376	3,348	0.14	%	
Short-term borrowed funds	57,454	77	0.13	%	
Federal Home Loan Bank advances	25,499	480	1.88	%	
Term repurchase agreement	10,000	98	0.98	%	
Debt financing	12,452	668	5.37	%	
Total interest-bearing liabilities	2,584,781	4,671	0.18	%	
Other liabilities	57,469				
Shareholders' equity	538,165				
Total liabilities and shareholders' equity	\$ 4,863,862				
Net interest spread (2)			4.01	%	
Net interest income and interest margin (1)(3)		\$ 167,737	4.08	%	

<sup>(1)</sup> Amounts calculated on a fully taxable equivalent basis using the current statutory federal tax rate.

<sup>(2)</sup> Net interest spread represents the average yield earned on interest earning assets less the average rate incurred on interest-bearing liabilities.

<sup>(3)</sup> Net interest margin is computed by calculating the difference between interest income and expense, divided by the average balance of interest-earning assets. The net interest margin is greater than the net interest spread due to the benefit of noninterest-bearing demand deposits.

Distribution of Assets, Liabilities & Shareholders' Equity and Yields, Rates & Interest Margin

	For the Year Ended December 31, 2012 Interest					
	A١	Average		come/	Yields/	
(\$ in thousands)	Ba	lance	Ex	pense	Rates	
Assets						
Investment securities:						
Available for sale:						
Taxable	\$	491,338	\$	11,430	2.33	%
Tax-exempt (1)		214,268		12,603	5.88	%
Held to maturity:						
Taxable		460,381		9,916	2.15	%
Tax-exempt (1)		634,482		35,277	5.56	%
Loans:						
Commercial						
Taxable		319,235		20,216	6.33	%
Tax-exempt (1)		128,887		7,815	6.06	%
Commercial real estate		1,016,805		67,863	6.67	%
Real estate construction		26,314		1,946	7.40	%
Real estate residential		264,497		9,583	3.62	%
Consumer		559,132		26,122	4.67	%
Total Loans (1)		2,314,870		133,545	5.77	%
Interest-earning assets (1)		4,115,339		202,771	4.93	%
Other assets		838,963				
Total assets	\$	4,954,302				
Liabilities and shareholders' equity						
Deposits:						
Noninterest bearing demand	\$	1,603,981				
Savings and interest-bearing transaction		1,887,959		1,238	0.07	%
Time less than \$100,000		264,466		1,515	0.57	%
Time \$100,000 or more		460,833		1,530	0.33	%
Total interest-bearing deposits		2,613,258		4,283	0.16	%
Short-term borrowed funds		81,323		77	0.09	%
Federal Home Loan Bank advances		25,916		483	1.86	%
Term repurchase agreement		10,000		99	0.99	%
Debt financing		15,000		802	5.35	%
Total interest-bearing liabilities		2,745,497		5,744	0.21	%
Other liabilities		61,515				
Shareholders' equity		543,309				
Total liabilities and shareholders' equity	\$	4,954,302				
Net interest spread (2)					4.72	%
Net interest income and interest margin (1)(3)			\$	197,027	4.79	%

<sup>(1)</sup> Amounts calculated on a fully taxable equivalent basis using the current statutory federal tax rate.

<sup>(2)</sup> Net interest spread represents the average yield earned on interest earning assets less the average rate incurred on interest-bearing liabilities.

(3)Net interest margin is computed by calculating the difference between interest income and expense, divided by the average balance of interest-earning assets. The net interest margin is greater than the net interest spread due to the benefit of noninterest-bearing demand deposits.

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Summary of Changes in Interest Income and Expense due to Changes in Average Asset & Liability Balances and Yields Earned & Rates Paid

The following tables set forth a summary of the changes in interest income and interest expense due to changes in average assets and liability balances (volume) and changes in average interest yields/rates for the periods indicated. Changes not solely attributable to volume or yields/rates have been allocated in proportion to the respective volume and yield/rate components.

## Summary of Changes in Interest Income and Expense

For the Years Ended December 31,	2014 Compared with 2013					
(In thousands)	Volume	;	Yield/Rate	9	Total	
Increase (decrease) in interest and loan fee income:						
Investment securities:						
Available for sale:						
Taxable	\$5,256		\$ (1,891	)	\$3,365	
Tax- exempt (1)	(788	)	237		(551	)
Held to maturity:						
Taxable	(1,299	)	499		(800	)
Tax- exempt (1)	18		(4,338	)	(4,320	)
Loans:						
Commercial:						
Taxable	2,471		(2,636	)	(165	)
Tax- exempt (1)	(1,128	)	(114	)	(1,242	)
Commercial real estate	(6,542	)	(645	)	(7,187	)
Real estate construction	(181	)	(249	)	(430	)
Real estate residential	(1,396	)	(91	)	(1,487	)
Consumer	(2,198	)	(1,293	)	(3,491	)
Total loans (1)	(8,974	)	(5,028	)	(14,002)	)
Total decrease in interest and loan fee income (1)	(5,787	)	(10,521	)	(16,308)	)
Increase (decrease) in interest expense:						
Deposits:						
Savings/ interest-bearing	59		(67	)	(8	)
Time less than \$100,000	(142	)	(108	)	(250	)
Time \$100,000 or more	(335	)	132		(203	)
Total interest-bearing deposits	(418	)	(43	)	(461	)
Short-term borrowed funds	17		(4	)	13	
Federal Home Loan Bank advances	(97	)	24		(73	)
Term repurchase agreement	(38	)			(38	)
Debt financing	(668	)			(668	)
Total decrease in interest expense	(1,204	)	(23	)	(1,227	)
Decrease in net interest income (1)	\$(4,583	)	\$ (10,498	)	\$(15,081)	)

<sup>(1)</sup> Amounts calculated on a fully taxable equivalent basis using the current statutory federal tax rate.

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## Summary of Changes in Interest Income and Expense

For the Years Ended December 31,	2013 Compared with 2012					
(In thousands)	Volume	Yield/Rate	e	Total		
Increase (decrease) in interest and loan fee income:						
Investment securities:						
Available for sale:						
Taxable	\$6,370	\$ (3,115	)	\$3,255		
Tax- exempt (1)	(1,607)	(561	)	(2,168)		
Held to maturity:						
Taxable	(612)	(1,788	)	(2,400)		
Tax- exempt (1)	4,127	(4,443	)	(316)		
Loans:						
Commercial:						
Taxable	(3,919)	(255	)	(4,174)		
Tax- exempt (1)	(1,300)	(251	)	(1,551)		
Commercial real estate	(9,871)	(4,377	)	(14,248)		
Real estate construction	(821)	57		(764)		
Real estate residential	(1,865)	(361	)	(2,226)		
Consumer	(2,548)	(3,223	)	(5,771)		
Total loans (1)	(20,324)	(8,410	)	(28,734)		
Total decrease in interest and loan fee income (1)	(12,046)	(18,317	)	(30,363)		
Increase (decrease) in interest expense:						
Deposits:						
Savings/ interest-bearing	12	(68	)	(56)		
Time less than \$100,000	(194)	(251	)	(445)		
Time \$100,000 or more	(386)	(48	)	(434)		
Total interest-bearing deposits	(568)	(367	)	(935)		
Short-term borrowed funds	(27)	27		_		
Federal Home Loan Bank advances	(13)	10		(3)		
Term repurchase agreement		(1	)	(1)		
Debt financing	(137)	3		(134)		
Total decrease in interest expense	(745)	(328	)	(1,073)		
Decrease in net interest income (1)	\$(11,301)	\$ (17,989	)	\$(29,290)		

<sup>(1)</sup> Amounts calculated on a fully taxable equivalent basis using the current statutory federal tax rate.

#### Provision for Loan Losses

The Company manages credit costs by consistently enforcing conservative underwriting and administration procedures and aggressively pursuing collection efforts with debtors experiencing financial difficulties. The provision for loan losses reflects Management's assessment of credit risk in the loan portfolio during each of the periods presented.

The Company provided \$2.8 million, \$8.0 million and \$11.2 million for loan losses in 2014, 2013 and 2012, respectively. The reduced provision for loan losses for 2014 and 2013 reflects Management's current evaluation of credit quality for the loan portfolio. The Company recorded purchased County Bank and Sonoma Valley Bank loans at estimated fair value upon the acquisition dates, February 6, 2009 and August 20, 2010, respectively. Such estimated fair values were recognized for individual loans, although small balance homogenous loans were pooled for valuation purposes. The valuation discounts recorded for purchased loans included Management's assessment of the risk of

principal loss under economic and borrower conditions prevailing on the dates of purchase. The purchased County Bank loans secured by single-family residential real estate are "covered" through February 6, 2019 by loss-sharing agreements the Company entered with the FDIC which mitigates losses during the term of the agreements. The FDIC indemnification of purchased County Bank non-single-family residential real estate secured loans expired February 6, 2014. Any deterioration in estimated value related to principal loss subsequent to the acquisition dates requires additional loss recognition through a provision for loan losses. No assurance can be given that future provisions for loan losses related to purchased loans will not be necessary. For further information regarding credit risk, the FDIC loss-sharing agreements, net credit losses and the allowance for loan losses, see the "Loan Portfolio Credit Risk" and "Allowance for Credit Losses" sections of this report.

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#### Noninterest Income

## Components of Noninterest Income

For the Years Ended December 31,			
(In thousands)	2014	2013	2012
Service charges on deposit accounts	\$24,191	\$25,693	\$27,691
Merchant processing services	7,219	9,031	9,734
Debit card fees	5,960	5,829	5,173
Other service charges	2,717	2,846	2,801
Trust fees	2,582	2,313	2,078
ATM processing fees	2,473	2,758	3,396
Financial services commissions	757	831	689
Loss on sale of securities			(1,287)
Other	5,888	7,710	6,747
Total	\$51,787	\$57,011	\$57,022

In 2014, noninterest income decreased \$5.2 million or 9.2% compared with 2013. Merchant processing services fees decreased \$1.8 million primarily due to customer attrition and lower transaction volumes. Service charges on deposits decreased \$1.5 million compared with 2013 primarily due to declines in fees charged on overdrawn and insufficient funds accounts (down \$1.0 million) and lower activity on checking accounts (down \$410 thousand). ATM processing fees decreased \$285 thousand mainly because the Bank customers had fewer transactions at non-Westamerica ATMs and other cash dispensing terminals. Other noninterest income decreased \$1.8 million primarily due to the recognition in 2013 of a loan principal recovery exceeding the purchase date fair value. Trust fees increased \$269 thousand mostly due to marketing efforts to increase customer accounts and higher court-approved fees. Debit card fees increased \$131 thousand primarily due to higher transaction volumes.

In 2013, noninterest income was \$57.0 million, unchanged from 2012. In 2012 noninterest income included a \$1.3 million loss realized from the sale of a collateralized mortgage obligation bond whose underlying support tranches began experiencing escalating losses. In 2013, service charges on deposits decreased \$2.0 million or 7.2% due to declines in fees charged on overdrawn accounts and insufficient funds (down \$1.1 million) and deficit fees charged on analyzed accounts (down \$762 thousand). Merchant processing services income decreased \$703 thousand mainly due to lower transaction volumes. ATM processing fees decreased \$638 thousand primarily because the Bank customers had fewer transactions at non-Westamerica ATMs and other cash dispensing terminals. Offsetting these decreases were higher debit card fees (up \$656 thousand) due to higher transaction volumes. Additionally, trust fees and financial services commissions increased \$235 thousand and \$142 thousand, respectively, from increased sales. Other noninterest income increased \$963 thousand primarily due to higher recoveries of charged off purchased loans and life insurance proceeds.

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## Noninterest Expense

### Components of Noninterest Expense

For the Years Ended December 31,			
(In thousands)	2014	2013	2012
Salaries and related benefits	\$54,777	\$56,633	\$57,388
Occupancy	14,992	15,137	15,460
Outsourced data processing services	8,411	8,548	8,531
Amortization of intangible assets	4,270	4,704	5,368
Furniture and equipment	4,174	3,869	3,775
Courier service	2,624	2,868	3,117
Professional fees	2,346	3,057	3,217
Other Real Estate Owned	(642)	1,035	1,235
Other	15,847	16,763	18,794
Total	\$106,799	\$112,614	\$116,885

In 2014, noninterest expense decreased \$5.8 million or 5.2% compared with 2013. Salaries and related benefits decreased \$1.9 million primarily due to employee attrition and lower employee benefits. Expenses for other real estate owned, net of disposition gains, declined \$1.7 million due to higher net gains on sale of repossessed loan collateral. Professional fees declined \$711 thousand due to lower legal fees associated with nonperforming assets. Amortization of identifiable intangibles decreased \$434 thousand as assets are amortized on a declining balance method. Other noninterest expense decreased \$916 thousand primarily due to lower loan administration costs and lower limited partnership operating losses. Furniture and equipment expenses increased \$305 thousand primarily due to increased depreciation costs associated with computer system and software upgrades.

Noninterest expense decreased \$4.3 million or 3.7% in 2013 compared with 2012. Salaries and related benefits decreased \$755 thousand or 1.3% primarily due to employee attrition. Amortization of identifiable intangibles decreased \$664 thousand as such assets are amortized on a declining balance method. Occupancy expense decreased \$323 thousand or 2.1% mainly due to lower lease rates on bank premises and utility costs. Expenses relating to other real estate owned decreased \$200 thousand mainly due to lower writedowns. Professional fees declined \$160 thousand or 5.0% due to lower legal fees associated with nonperforming assets. Other noninterest expense decreased \$2.0 million primarily due to lower administration expenses related to nonperforming loans and decreases in postage, customer check printing expenses and correspondent bank service charges.

#### Provision for Income Tax

The income tax provision (FTE) was \$34.2 million in 2014 compared with \$37.0 million in 2013 and \$44.8 million in 2012. The 2014 effective tax rate (FTE) was 36.1% compared with 35.5% in 2013 and 35.6% in 2012. The effective tax rates without FTE adjustments were 23.2% for 2014 and 22.0% for 2013 and 23.9% for 2012. The 2013 tax provision reflected tax-exempt life insurance proceeds and recognized California enterprise zone hiring credits for filed amended returns (2007-2009).

On July 11, 2013, California's Governor Jerry Brown signed two bills which end a 30-year-old enterprise zone tax incentive program and replace it with new incentives. Due to the passage of these bills, many California tax benefits were phased out by the end of 2014. The Company had been realizing California tax benefits under the historical enterprise zone tax incentive program, including:

• Exclusions of net interest income on loans funding economic activity within enterprise zones

• Tax credits realized by hiring employees within enterprise zones; however, the economic value of the tax credits is partially offset by a reduction in deductible compensation expense by the amount of the tax credits.

Effective January 1, 2014, the new law eliminated the net interest deduction for enterprise zone loans and the hiring credits were significantly altered. The Company did not incur a significant change in its tax provision due to the new laws; the state tax benefits recognized from the current enterprise zone tax incentive program for the years ended December 31, 2014 and 2013 were \$47 thousand and \$121 thousand, net of federal income tax consequences, respectively.

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#### Investment Portfolio

The Company maintains a securities portfolio consisting of securities issued by U.S. Treasury, U.S. Government sponsored entities, state and political subdivisions and corporations, and asset-backed and other securities. Investment securities are held in safekeeping by an independent custodian.

Management has maintained relatively stable interest-earning asset volumes by increasing investment securities as loan volumes have declined. The carrying value of the Company's investment securities portfolio was \$2.6 billion as of December 31, 2014, an increase of \$427.8 million or 19.3% compared to December 31, 2013.

Management continually evaluates the Company's investment securities portfolio in response to established asset/liability management objectives, changing market conditions that could affect profitability, and the level of interest rate risk to which the Company is exposed. These evaluations may cause Management to change the level of funds the Company deploys into investment securities, change the composition of the Company's investment securities portfolio, and change the proportion of investments allocated into the available for sale and held to maturity investment categories.

The Company has been reducing its positions in mortgage-related securities since the second quarter 2013 in an effort to manage extension risk. Extension risk represents the risk mortgages underlying the securities experience slower principal reductions as rising market interest rates cause a disincentive for borrowers to reduce principal balances; under such circumstances the Company will hold these securities for a longer period than anticipated at current yield levels rather than having the opportunity to reinvest cash flows at higher yields. The Company's positioning of the balance sheet for rising interest rates has resulted in the purchase of floating rate corporate bonds, federal agency bonds, and short-term state and municipal bonds. As of December 31, 2014, substantially all of the Company's investment securities continue to be investment grade rated by one or more major rating agencies. In addition to monitoring credit rating agency evaluations, Management performs its own evaluations regarding the credit worthiness of the issuer or the securitized assets underlying asset-backed securities.

The Company's procedures for evaluating investments in securities issued by states, municipalities and political subdivisions are in accordance with guidance issued by the Board of Governors of the Federal Reserve System, "Investing in Securities without Reliance on Nationally Recognized Statistical Rating Agencies" (SR 12-15) and other regulatory guidance. Credit ratings are considered in our analysis only as a guide to the historical default rate associated with similarly-rated bonds. There have been no significant differences in our internal analyses compared with the ratings assigned by the third party credit rating agencies.

The following table shows the fair value carrying amount of the Company's investment securities available for sale as of the dates indicated:

# Available for Sale Portfolio

7
5

Corporate securities	512,239	432,431	252,838
Other securities	2,786	3,142	3,401
Total	\$ 1,600,781	\$ 1,079,381	\$ 825,636

The following table sets forth the relative maturities and contractual yields of the Company's available for sale securities (stated at fair value) at December 31, 2014. Yields on state and political subdivision securities have been calculated on a fully taxable equivalent basis using the current federal statutory rate. Mortgage-backed securities are shown separately because they are typically paid in monthly installments over a number of years.

## Available for Sale Maturity Distribution

			After one	2	After five	e								
At December 31, 2014	Within		but withi	n	but withi	n	After te	n	Mortgage	e-				
(\$ in thousands)	one year		five year	S	ten years		years		backed		Other		Total	
U.S. Treasury securities	\$3,505		\$ <i>-</i>		\$ <i>-</i>		\$		\$ <i>—</i>		\$		\$3,505	
Interest rate	0.47	%		%		%		%		%		%	0.47	%
U.S. Government														
sponsored entities			156,810	5	478,372	2							635,188	
Interest rate		%	1.54	%	1.59	%							1.58	%
States and political														
subdivisions	12,964		23,778		82,051		63,006	)					181,799	
Interest rate (FTE)	3.08	%	5.58	%	5.90	%	5.97	%					5.67	%
Asset-backed securities			5,009		3,304								8,313	
Interest rate			0.63	%	0.44	%							0.54	%
Corporate securities	41,522		445,194	4	25,523				_				512,239	
Interest rate	1.82	%	1.38	%	1.59	%							1.42	%
Subtotal	57,991		630,79	7	589,250	)	63,006	)					1,341,04	4
Interest rate (FTE)	2.02	%	1.57	%	2.18	%	5.97	%					2.06	%
Mortgage backed														
securities and residential														
collateralized mortgage														
obligations									251,783	3			251,783	
Interest rate									1.81	%			1.81	%
Other without set														
maturities	_								_		7,954		7,954	
Interest rate (FTE)											1.76	%	1.76	%
Total	\$57,991		\$ 630,79	7	\$ 589,250	)	\$63,006	)	\$ 251,783	3	\$7,954		\$1,600,78	1
Interest rate (FTE)	2.02	%	1.57	%	2.18	%	5.97	%	1.81	%	1.76	%	2.00	%

The following table shows the amortized cost carrying amount and fair value of the Company's investment securities held to maturity as of the dates indicated:

# Held to Maturity Portfolio

At December 31,						
(In thousands)	20	14	20	13	20	12
Securities of U.S. Government sponsored						
entities	\$	1,066	\$	1,601	\$	3,232
Residential mortgage backed securities		59,078		65,076		72,807
Obligations of states and political						
subdivisions		720,189		756,707		680,802
Residential collateralized mortgage						
obligations		258,325		308,915		399,200

Total	\$ 1,038,658	\$ 1,132,299	\$ 1,156,041
Fair value	\$ 1,048,562	\$ 1,112,676	\$ 1,184,557

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The following table sets forth the relative maturities and contractual yields of the Company's held to maturity securities at December 31, 2014. Yields on state and political subdivision securities have been calculated on a fully taxable equivalent basis using the current federal statutory rate. Mortgage-backed securities are shown separately because they are typically paid in monthly installments over a number of years.

# Held to Maturity Maturity Distribution

			After one	;	After five	•						
At December 31, 2014	Within		but within	n	but within	1	After ten		Mortgage	e-		
(\$ in thousands)	One year	r	five years	S	ten years		years		backed		Total	
Securities of U.S. Government												
sponsored entities	\$		\$ <i>-</i>		\$ 1,066		<b>\$</b> —		\$ <i>-</i>		\$1,066	
Interest rate		%		%	1.76	%		%		%	1.76	%
States and political subdivisions	15,355		228,380	)	284,153	3	192,301		_		720,189	
Interest rate (FTE)	4.89	%	3.86	%	3.88	%	4.61	%			4.09	%
Subtotal	15,355		228,380	)	285,219	)	192,301		_		721,255	
Interest rate (FTE)	4.89	%	3.86	%	3.87	%	4.61	%			4.09	%
Mortgage backed securities and												
residential collateralized mortgage												
obligations							_		317,40	3	317,403	
Interest rate									1.95	%	1.95	%
Total	\$15,355		\$ 228,380	)	\$ 285,219	)	\$192,301		\$ 317,40	3	\$1,038,65	8
Interest rate (FTE)	4.89	%	3.86	%	3.87	%	4.61	%	1.95	%	3.43	%

The following tables summarize the total general obligation and revenue bonds issued by states and political subdivisions held in the Company's investment securities portfolios as of the dates indicated, identifying the state in which the issuing government municipality or agency operates.

At December 31, 2014, the Company's investment securities portfolios included securities issued by 763 state and local government municipalities and agencies located within 45 states with a fair value of \$911.0 million. The largest exposure to any one municipality or agency was \$7.4 million (fair value) represented by three revenue bonds.

	At December 31, 2014					
	A	Amortized		Fair		
		Cost		Value		
Obligations of states and political subdivisions:						
General obligation bonds:						
California	\$	107,997	\$	110,563		
Texas		65,292		66,162		
Pennsylvania		48,675		49,546		
Minnesota		33,524		33,840		
New Jersey		30,223		30,598		
Arizona		28,492		29,378		
Other (34 states)		249,513		254,043		
Total general obligation bonds	\$	563,716	\$	574,130		
Revenue bonds:						
California	\$	60,473	\$	62,788		
Pennsylvania		29,462		30,101		

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Kentucky	19,975	20,370
Iowa	18,225	18,898
Colorado	18,532	18,862
Indiana	16,865	16,859
Other (31 states)	164,848	168,972
Total revenue bonds	\$ 328,380	\$ 336,850
Total obligations of states and political subdivisions	\$ 892,096	\$ 910,980

At December 31, 2013, the Company's investment securities portfolios included securities issued by 808 state and local government municipalities and agencies located within 47 states with a fair value of \$932.6 million. The largest exposure to any one municipality or agency was \$5.3 million (fair value) represented by two revenue bonds.

A	1		
	Amortized		Fair
	Cost		Value
	(In tho	usands)	)
\$	119,215	\$	119,360
	57,433		56,594
	48,722		47,394
	375,640		371,215
\$	601,010	\$	594,563
\$	63,001	\$	64,246
	29,537		28,898
	18,176		17,563
	17,811		17,031
	213,254		210,336
\$	341,779	\$	338,074
\$	942,789	\$	932,637
	\$	\$ 119,215 57,433 48,722 375,640 \$ 601,010 \$ 63,001 29,537 18,176 17,811 213,254 \$ 341,779	\$ 119,215 \$ 57,433 48,722 375,640 \$ 601,010 \$ \$ 63,001 \$ 29,537 18,176 17,811 213,254 \$ 341,779 \$

At December 31, 2014, the revenue bonds in the Company's investment securities portfolios were issued by state and local government municipalities and agencies to fund public services such as water utility, sewer utility, recreational and school facilities, and general public and economic improvements. The revenue bonds were payable from 25 revenue sources. The revenue sources that represent 5% or more individually of the total revenue bonds are summarized in the following table.

		At December 31, 2014					
	A	Amortized		Fair			
		Cost		Value			
		(In tl	housands)				
Revenue bonds by revenue source							
Water	\$	66,305	\$	68,885			
Sewer		48,461		49,773			
Sales tax		35,045		36,289			
Lease (renewal)		21,789		22,091			
Lease (abatement)		19,002		19,710			
College & University		17,655		17,849			
Other		120,123		122,253			
Total revenue bonds by revenue source	\$	328,380	\$	336,850			

At December 31, 2013, the revenue bonds in the Company's investment securities portfolios were issued by state and local government municipalities and agencies to fund public services such as water utility, sewer utility, recreational and school facilities, and general public and economic improvements. The revenue bonds were payable from 27 revenue sources. The revenue sources that represent 5% or more individually of the total revenue bonds are summarized in the following table.

	At December 31, 2013					
	Amortized		Fair			
	Cost		Value			
	(In thousands)					
Revenue bonds by revenue source						
Water	\$ 70,924	\$	70,948			
Sewer	49,625		48,911			
Sales tax	34,291		33,465			
Lease (abatement)	21,821		22,033			
Lease (renewal)	21,353		20,742			
Other	143,765		141,975			
Total revenue bonds by revenue source	\$ 341,779	\$	338,074			

See Note 2 to the unaudited consolidated financial statements for additional information related to the investment securities.

#### Loan Portfolio

The Company originates loans with the intent to hold such assets until principal is repaid. Management follows written loan underwriting policies and procedures which are approved by the Bank's Board of Directors. Loans are underwritten following approved underwriting standards and lending authorities within a formalized organizational structure. The Board of Directors also approves independent real estate appraisers to be used in obtaining estimated values for real property serving as loan collateral. Prevailing economic trends and conditions are also taken into consideration in loan underwriting practices.

All loan applications must be for clearly defined legitimate purposes with a determinable primary source of repayment, and as appropriate, secondary sources of repayment. All loans are supported by appropriate documentation such as current financial statements, tax returns, credit reports, collateral information, guarantor asset verification, title reports, appraisals, and other relevant documentation.

Commercial loans represent term loans used to acquire durable business assets or revolving lines of credit used to finance working capital. Underwriting practices evaluate each borrower's cash flow as the principal source of loan repayment. Commercial loans are generally secured by the borrower's business assets as a secondary source of repayment. Commercial loans are evaluated for credit-worthiness based on prior loan performance, borrower financial information including cash flow, borrower net worth and aggregate debt.

Commercial real estate loans represent term loans used to acquire real estate to be operated by the borrower in a commercial capacity. Underwriting practices evaluate each borrower's global cash flow as the principal source of loan repayment, independent appraisal of value of the property, and other relevant factors. Commercial real estate loans are generally secured by a first lien on the property as a secondary source of repayment.

Real estate construction loans represent the financing of real estate development. Loan principal disbursements are controlled through the use of project budgets, and disbursements are approved based on construction progress, which is validated by project site inspections. The real estate serves as collateral, secured by a first lien position on the property.

Residential real estate loans generally represent first lien mortgages used by the borrower to purchase or refinance a principal residence. For interest-rate risk purposes, the Company offers only fully-amortizing, adjustable-rate

mortgages. In underwriting first lien mortgages, the Company evaluates each borrower's ability to repay the loan, an independent appraisal of the value of the property, and other relevant factors. The Company does not offer riskier mortgage products, such as non-amortizing "interest-only" mortgages and "negative amortization" mortgages.

For loans secured by real estate, the Bank requires title insurance to insure the status of its lien and each borrower is obligated to insure the real estate collateral, naming the Company as loss payee, in an amount sufficient to repay the principal amount outstanding in the event of a property casualty loss.

Consumer installment and other loans are predominantly comprised of indirect automobile loans with underwriting based on credit history and scores, personal income, debt service capacity, and collateral values.

For management purposes, the Company segregates its loan portfolio into three segments. Loans originated by the Company following its loan underwriting policies and procedures are separated from purchased loans. Former County Bank loans purchased from the FDIC are segregated as are former Sonoma Valley Bank loans also purchased from the FDIC. Loan volumes have declined due to problem loan workout activities, particularly with purchased loans, and reduced volumes of loan originations. In Management's opinion, current levels of competitive loan pricing do not provide adequate forward earnings potential. As a result, the Company has not currently taken an aggressive posture relative to loan portfolio growth.

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The following table shows the composition of the loan portfolio of the Company by type of loan and type of borrower, on the dates indicated:

#### Loan Portfolio

Total loans

At December 31,					
(In thousands)	2014	2013	2012	2011	2010
Commercial	\$391,815	\$364,159	\$401,331	\$513,362	\$658,988
Commercial real estate	718,604	799,019	916,594	1,114,496	1,271,510
Construction	13,872	13,896	16,515	34,437	74,645
Residential real estate	149,827	185,057	234,035	286,727	335,625

426,172

The following table shows the maturity distribution and interest rate sensitivity of commercial, commercial real estate, and construction loans at December 31, 2014. Balances exclude residential real estate loans and consumer loans totaling \$576.0 million. These types of loans are typically paid in monthly installments over a number of years.

465,613

\$1,700,290 \$1,827,744

542,882

\$2,111,357

574,784

581,316

\$2,523,806 \$2,922,084

## Loan Maturity Distribution

Consumer installment and other

At December 31, 2014	Within	One to	After	
(In thousands)	One Year	Five Years	Five Years	Total
Commercial and commercial real estate	\$416,567	\$ 510,027	\$ 183,825	\$1,110,419
Construction	13,872			13,872
Total	\$430,439	\$ 510,027	\$ 183,825	\$1,124,291
Loans with fixed interest rates	\$151,968	\$ 90,384	\$ 64,016	\$306,368
Loans with floating or adjustable interest rates	278,471	419,643	119,809	817,923
Total	\$430,439	\$ 510,027	\$ 183,825	\$1,124,291

#### Commitments and Letters of Credit

The Company issues formal commitments on lines of credit to well-established and financially responsible commercial enterprises. Such commitments can be either secured or unsecured and are typically in the form of revolving lines of credit for seasonal working capital needs. Occasionally, such commitments are in the form of letters of credit to facilitate the customers' particular business transactions. Commitment fees are generally charged for commitments and letters of credit. Commitments on lines of credit and letters of credit typically mature within one year. For further information, see the accompanying notes to the consolidated financial statements.

### Loan Portfolio Credit Risk

The Company extends loans to commercial and consumer customers in Northern and Central California. These lending activities expose the Company to the risk borrowers will default, causing loan losses. The Company's lending activities are exposed to various qualitative risks. All loan segments are exposed to risks inherent in the economy and market conditions. Significant risk characteristics related to the commercial loan segment include the borrowers' business performance and financial condition, and the value of collateral for secured loans. Significant risk characteristics related to the commercial real estate segment include the borrowers' business performance and the value of properties collateralizing the loans. Significant risk characteristics related to the construction loan segment include the borrowers' performance in successfully developing the real estate into the intended purpose and the value of the property collateralizing the loans. Significant risk characteristics related to the residential real estate segment include

the borrowers' financial wherewithal to service the mortgages and the value of the property collateralizing the loans. Significant risk characteristics related to the consumer loan segment include the financial condition of the borrowers and the value of collateral securing the loans.

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The preparation of the financial statements requires Management to estimate the amount of losses inherent in the loan portfolio and establish an allowance for credit losses. The allowance for credit losses is established by assessing a provision for loan losses against the Company's earnings. In estimating credit losses, Management must exercise judgment in evaluating information deemed relevant, such as financial information regarding individual borrowers, overall credit loss experience, the amount of past due, nonperforming and classified loans, recommendations of regulatory authorities, prevailing economic conditions and other information. The amount of ultimate losses on the loan portfolio can vary from the estimated amounts. Management follows a systematic methodology to estimate loss potential in an effort to reduce the differences between estimated and actual losses.

The Company closely monitors the markets in which it conducts its lending operations and follows a strategy to control exposure to loans with high credit risk. The Bank's organization structure separates the functions of business development and loan underwriting; Management believes this segregation of duties avoids inherent conflicts of combining business development and loan approval functions. In measuring and managing credit risk, the Company adheres to the following practices.

- •The Bank maintains a Loan Review Department which reports directly to the Board of Directors. The Loan Review Department performs independent evaluations of loans and assigns credit risk grades to evaluated loans using grading standards employed by bank regulatory agencies. Those loans judged to carry higher risk attributes are referred to as "classified loans." Classified loans receive elevated management attention to maximize collection.
- The Bank maintains two loan administration offices whose sole responsibility is to manage and collect classified loans.

Classified loans with higher levels of credit risk are further designated as "nonaccrual loans." Management places classified loans on nonaccrual status when full collection of contractual interest and principal payments is in doubt. Uncollected interest previously accrued on loans placed on nonaccrual status is reversed as a charge against interest income. The Company does not accrue interest income on loans following placement on nonaccrual status. Interest payments received on nonaccrual loans are applied to reduce the carrying amount of the loan unless the carrying amount is well secured by loan collateral. "Nonperforming assets" include nonaccrual loans, loans 90 or more days past due and still accruing, and repossessed loan collateral (commonly referred to as "Other Real Estate Owned").

The former County Bank loans and repossessed loan collateral were purchased from the FDIC with indemnifying loss-sharing agreements. The loss-sharing agreement on single-family residential real estate assets expires February 6, 2019. The loss-sharing agreement on non-single-family residential real estate assets expired February 6, 2014 as to losses and expires February 6, 2017 as to loss recoveries; the Company reclassified assets for which loss indemnification expired during the first quarter 2014 from "purchased covered" to "purchased non-covered".

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## Nonperforming Assets

	At December 31,					
	2014	2013	2012	2011	2010	
	(In thousands)					
Originated:						
Nonperforming nonaccrual loans	\$5,296	\$5,301	\$10,016	\$10,291	\$20,845	
Performing nonaccrual loans	13	75	1,759	5,256	23	
Total nonaccrual loans	5,309	5,376	11,775	15,547	20,868	
Accruing loans 90 or more days past due	502	410	455	2,047	766	
Total nonperforming loans	5,811	5,786	12,230	17,594	21,634	
Other real estate owned	4,809	5,527	9,295	14,868	11,424	
Total nonperforming assets	\$10,620	\$11,313	\$21,525	\$32,462	\$33,058	
Purchased covered:						
Nonperforming nonaccrual loans	\$297	\$11,672	\$11,698	\$9,388	\$28,581	
Performing nonaccrual loans	-	636	1,323	4,924	18,564	
Total nonaccrual loans	297	12,308	13,021	14,312	47,145	
Accruing loans 90 or more days past due	-	-	155	241	355	
Total nonperforming loans	297	12,308	13,176	14,553	47,500	
Other real estate owned	-	7,793	13,691	19,135	21,791	
Total nonperforming assets	\$297	\$20,101	\$26,867	\$33,688	\$69,291	
Purchased non-covered:						
Nonperforming nonaccrual loans	\$11,901	\$2,920	\$7,038	\$16,170	\$29,311	
Performing nonaccrual loans	97	698	461	7,037	9,852	
Total nonaccrual loans	11,998	3,618	7,499	23,207	39,163	
Accruing loans 90 or more days past due	-	-	4	34	1	
Total nonperforming loans	11,998	3,618	7,503	23,241	39,164	
Other real estate owned	1,565	-	3,366	11,632	2,196	
Total nonperforming assets	\$13,563	\$3,618	\$10,869	\$34,873	\$41,360	
Total nonperforming assets	\$24,480	\$35,032	\$59,261	\$101,023	\$143,709	

The Bank's commercial loan customers are primarily small businesses and professionals. As a result, average loan balances are relatively small, providing risk diversification within the overall loan portfolio. At December 31, 2014, the Bank's nonaccrual loans reflected this diversification: nonaccrual originated loans with a carrying value totaling \$5 million comprised eleven borrowers, and nonaccrual purchased loans with a carrying value totaling \$12 million comprised thirteen borrowers.

Management believes the overall credit quality of the loan portfolio is reasonably stable; however, classified and nonperforming assets could fluctuate from period to period. The performance of any individual loan can be affected by external factors such as the interest rate environment, economic conditions, and collateral values or factors particular to the borrower. No assurance can be given that additional increases in nonaccrual and delinquent loans will not occur in the future.

Allowance for Credit Losses

The Company's allowance for credit losses represents Management's estimate of credit losses inherent in the loan portfolio. In evaluating credit risk for loans, Management measures loss potential of the carrying value of loans. As described above, payments received on nonaccrual loans may be applied against the principal balance of the loans until such time as full collection of the remaining recorded balance is expected. Further, the carrying value of purchased loans includes fair value discounts assigned at the time of purchase under the provisions of FASB ASC 805, Business Combinations, and FASB ASC 310-30, Loans or Debt Securities with Deteriorated Credit Quality. The allowance for credit losses represents Management's estimate of credit losses in excess of these reductions to the carrying value of loans within the loan portfolio.

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The following table summarizes the allowance for credit losses, chargeoffs and recoveries of the Company for the periods indicated:

For the Years Ended December 31, (\$ in thousands) Analysis of the Allowance for Credit Losses	2014	2013	2012	2011	2010
Balance, beginning of period	\$34,386	\$32,927	\$35,290	\$38,329	\$43,736
Provision for loan losses	2,800	8,000	11,200	11,200	11,200
Provision for unfunded commitments					
Loans charged off:					
Commercial	(1,890	(2,857)	(6,851)	(8,280	(6,844)
Commercial real estate	(762	) (997	(1,202)	(1,332	(1,256)
Real estate construction	_	<del></del>	(2,217)	(2,167)	(1,668)
Real estate residential	(30	(109	(1,156)	(739	(1,686)
Consumer and other installment	(4,214	(4,097	(5,685)	(6,754	(8,814)
Purchased covered loans		(2,286	) (953 )	(987	) —
Purchased non-covered loans	(522	(385)	(110)	<u> </u>	
Total chargeoffs	(7,418	(10,731)	(18,174		