

Edgar Filing: SCBT FINANCIAL CORP - Form 8-K

SCBT FINANCIAL CORP
Form 8-K
February 09, 2005

United States
Securities and Exchange Commission
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) February 9, 2005

SCBT FINANCIAL CORPORATION

(Exact name of registrant as specified in its charter)

| | | |
|--|--|--|
| South Carolina ----- (State or other jurisdiction of incorporation) | 001-12669 ----- (Commission File Number) | 57-079935 ----- (IRS Employer Identification No.) |
|--|--|--|

| | |
|---|-----------------------------------|
| 520 Gervais Street Columbia, South Carolina ----- (Address of principal executive offices) | 29201-3046 ----- (Zip Code) |
|---|-----------------------------------|

Registrant's telephone number, including area code (800) 277-2175

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

=====
Item 7.01 Regulation FD Disclosure.

In a presentation to the Southeastern Super-Community Bank Conference held on February 9 and 10, 2005 in Atlanta, Georgia, Robert R. Hill, Jr., President and Chief Executive Officer and Richard C. Mathis, Executive Vice President and Chief Financial Officer of SCBT Financial Corporation made the following statements:

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SCBT Financial Corporation

Southeastern Super-Community Bank Conference
February 2005

Forward Looking Statements:

Statements contained in this presentation, which are not historical facts, are forward-looking statements. In addition, SCBT Financial Corporation (SCBT) through its senior management or directors may from time to time make forward-looking public statements concerning matters herein. Such forward-looking statements are necessarily estimates reflecting the best judgement of SCBT's senior management or directors based upon current information and involve a number of risks and uncertainties. Certain factors which could affect the accuracy of such forward looking statements are identified in the public filings made by SCBT with the Securities and Exchange Commission, and forward-looking statements contained in this presentation or in other public statements of SCBT or its senior management or directors should be considered in light of those factors. There can be no assurance that such factors or other factors will not affect the accuracy of such forward-looking statements.

SCBT Financial Corporation Profile

Founded in 1934
70th Anniversary in 2004
Bank subsidiaries
SCBT, N.A.
SCBT of the Piedmont, N.A.
34 financial centers
12 S.C. Counties
Family of 500+ employees

SCBT Financial Corporation Profile

Third largest independent commercial bank headquartered in South Carolina
Eighth largest depository in South Carolina
A 'Top 200' U.S. Bank
Currently operates in 4 of the Southeast's Top 30 markets
Dedicated to building a statewide community bank

1 Source: FDIC Website

SCBT Financial Corporation Profile

SCBT - Stock Market Information:

| | |
|---------------------------------|---------|
| Sales Price as of 2-03-2005 | \$29.40 |
| Earnings 2004 | \$ 1.72 |
| Last Cash Dividend (Annualized) | \$.68 |
| Book Value (12-31-2004) | \$14.77 |
| Price / Earnings (TTM) | 17.1x |
| Price to Book Value | 199% |
| Dividend Yield | 2.3 % |

NASDAQ Stock Market -symbol 'SCBT'

SCBT Financial Corporation Profile

Financial Information as of 12-31-2004

| | |
|--------|----------------|
| | (in thousands) |
| Assets | \$1,439,000 |
| Loans | \$1,153,000 |

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| | |
|--------------------------|-------------|
| Deposits | \$1,174,000 |
| Equity | \$ 119,000 |
| 2004 Net interest margin | 4.37 % |
| 2004 Return on assets | 1.05 % |
| 2004 Return on equity | 12.20 % |
| Equity / Assets | 8.25 % |

Mission
To be
SOUTH CAROLINA'S
bank

'Repositioning' SCBT Financial
SC based management team assembled to build a statewide SC-based community bank
Management succession occurring
Re-branded as South Carolina Bank & Trust
Relocated headquarters to Columbia
Products and sales diversification
Emphasis upon organic growth
Acquisitions may boost strategic and in-market growth

What Makes Us Successful?

Customers
Employees
Management
Business Model

Focus on Customers
New Personal Checking Accounts in 2004
10,895
Core Demand Deposit Growth
\$28.4 million
New Business Accounts
2,548
Cross-Sell Ratio 2.5

Focus on Employees
Honored by the American Psychological Association for:
"Best Practices for Employee Involvement"
Only 10 companies nationwide, and
Only 2 banks in the country
Reduced employee turnover; more productivity
Low employee turnover; 13.8%

| Employee Turnover Percentage | | | | |
|------------------------------|--------|--------|--------|--------|
| 2000 | 2001 | 2002 | 2003 | 2004 |
| 25.70% | 15.80% | 13.00% | 11.50% | 13.80% |

Business Model
Community Banking
Local Decisions
Centralized Processes
Think Big / Act Small

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Balancing Soundness, Profitability & Growth
Experienced Relationship Managers & Employees
Building "South Carolina's Bank" brand

2004 Accomplishments

Loan growth 23%
Deposit growth 24%
The Mortgage Banc created
Wealth Management division created
Three de novo banking offices opened
One 'In-market' branch acquisition
Signed Definitive Agreement to acquire New Commerce BanCorp
Moved listing to NASDAQ from Amex

2005 Goals

Continued expansion in Upstate, Midlands & Coast
Build "South Carolina's Bank" brand
'Process Improvement' with goal of \$1 million
Continued double-digit growth in Loans & Deposits
Drive ROE & Earnings Growth to historical levels

Future Expansion

Expansion in existing and new markets
Eventually enter:
Charleston
Myrtle Beach
Spartanburg

Market Share

Deposit Market Share by Zip Codes Where SCBT Has Branch Offices

Business Model -

Balancing:
Soundness
Profitability
& Growth

SOUNDNESS

Net Charge-offs / Average Total Loans

| | 2000 | 2001 | 2002 | 2003 | 3Q 2004 |
|--------|-------|-------|-------|-------|---------|
| SCBTFC | 0.12% | 0.19% | 0.25% | 0.18% | 0.13% |
| Peers | 0.21% | 0.30% | 0.29% | 0.25% | 0.16% |

SOUNDNESS

| | 2002 | 2003 | 2004 |
|--|-------|-------|-------|
| Non-Performing Assets / Total Loans & OREO* | 0.67% | 0.87% | 0.43% |
| Allow. Loan Losses / Total Loans* | 1.28% | 1.25% | 1.25% |
| Allow. Loan Losses / Non-Performing Loans* | 233% | 173% | 443% |
| Net Charge-offs / Average Loans | 0.25% | 0.19% | 0.15% |

PROFITABILITY

Earnings Per Share and Net Income

| | 2000 | 2001 | 2002 | 2003 | 2004 |
|------------|----------|----------|----------|----------|----------|
| Net Income | \$10,533 | \$12,257 | \$13,834 | \$14,786 | \$14,016 |

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| | | | | | |
|-----|--------|--------|--------|--------|--------|
| EPS | \$1.30 | \$1.51 | \$1.70 | \$1.82 | \$1.72 |
|-----|--------|--------|--------|--------|--------|

Cost of Growth

| | | | | | |
|--|------|------|------|------|------|
| Loan Loss Provision / Income Before Loss Prov. | | | | | |
| | 2000 | 2001 | 2002 | 2003 | 2004 |
| LLP | 11% | 11% | 14% | 10% | 18% |

PROFITABILITY

| | | | | | |
|--------------------------|-------|-------|-------|-------|-------|
| Return on Average Assets | | | | | |
| | 2000 | 2001 | 2002 | 2003 | 2004 |
| ROAA | 1.11% | 1.21% | 1.28% | 1.23% | 1.05% |

PROFITABILITY

| | | | | | |
|--------------------------|--------|--------|--------|--------|--------|
| Return on Average Equity | | | | | |
| | 2000 | 2001 | 2002 | 2003 | 2004 |
| ROAE | 13.14% | 13.64% | 14.09% | 13.72% | 12.20% |

PERFORMANCE DRIVERS

| | | | | | |
|-----------------------------------|-------|-------|-------|-------|---------|
| Net Interest Margin - SCBT / Peer | | | | | |
| | 2000 | 2001 | 2002 | 2003 | 3Q 2004 |
| SCBTFC | 4.61% | 4.84% | 4.86% | 4.56% | 4.42% |
| Peers | 4.36% | 4.14% | 4.28% | 4.05% | 3.96% |

PERFORMANCE DRIVERS

| | | | | | |
|--|---------|---------|----------|----------|----------|
| Total Non-Interest Income with Major Contributors | | | | | |
| {Ongoing Diversification of Operating Income Stream} | | | | | |
| | 2000 | 2001 | 2002 | 2003 | 2004 |
| Deposit Service Fees | \$7,358 | \$7,750 | \$10,899 | \$11,537 | \$11,854 |
| Secondary Mtg Orig Fees | \$1,048 | \$2,411 | \$3,404 | \$6,976 | \$3,892 |
| Wealth Management | \$422 | \$681 | \$1,340 | \$1,503 | \$1,423 |
| All Other | \$2,211 | \$2,838 | \$2,038 | \$2,899 | \$3,716 |
| Assets Sold | | | | | \$1,766 |

GROWTH - Total Assets

| | | | | | |
|--------------|-------|---------|---------|---------|---------|
| | 2000 | 2001 | 2002 | 2003 | 2004 |
| Total Assets | \$970 | \$1,026 | \$1,145 | \$1,198 | \$1,439 |
| 10.4 CAGR | | | | | |

DIVERSIFICATION - Loan Mix

| | | | | | | |
|----------|----------|-----|-------------|-------------|------------|--------------|
| Consumer | Consumer | RE | Equity Line | CRE & Comml | Secd by RE | Comml & Indl |
| 9% | | 29% | 11% | | 38% | 13% |

GROWTH - Total Deposits

| | | | | | |
|----------------|-------|-------|-------|-------|---------|
| | 2000 | 2001 | 2002 | 2003 | 2004 |
| Total Deposits | \$758 | \$812 | \$898 | \$946 | \$1,174 |
| 11.6 CAGR | | | | | |

DIVERSIFICATION - Deposit Mix

| | | | | |
|------------------------|--------------|------|---------|---------------|
| Demand Deposits (NIBL) | Now Accounts | MMDA | Savings | Time Deposits |
| 19% | 19% | 20% | 6% | 36% |

Market Growth

| | | | | |
|----------------|-------------------------------|--|-----------|---------------|
| Projected 2004 | | | | |
| | 5 Key South Carolina Markets* | | Southeast | United States |
| Population | 0.0806 | | 0.0604 | 0.0484 |
| Income | 0.1369 | | 0.1323 | 0.1335 |

SCBT FINANCIAL CORPORATION

Book Value Per Share

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| | | | | | |
|------------|---------|---------|---------|---------|---------|
| | 2000 | 2001 | 2002 | 2003 | 2004 |
| Book Value | \$10.45 | \$11.57 | \$12.85 | \$13.91 | \$14.77 |

SCBT FINANCIAL CORPORATION

Cash Dividends Per Share

| | | | | | |
|---------------|--------|--------|--------|--------|--------|
| | 2000 | 2001 | 2002 | 2003 | 2004 |
| Div per Share | \$0.47 | \$0.50 | \$0.54 | \$0.63 | \$0.65 |

8.4 CAGR

TOTAL RETURN PERFORMANCE

SCBT Financial Corporation

| | | | | | | |
|----------------------------|--------|--------|--------|--------|--------|--------|
| | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 |
| SCBT Financial Corporation | 100.00 | 60.55 | 92.04 | 129.03 | 165.38 | 198.57 |
| NASDAQ Composite | 100.00 | 60.82 | 48.16 | 33.11 | 49.93 | 54.49 |
| SNL Southeast Bank Index | 100.00 | 100.41 | 125.09 | 138.18 | 173.52 | 205.78 |

Source: SNL Financial LC - 2005

Price Performance

Total Return Analysis

| | | | |
|----------------------------|----------------------------|--------------|-------------------|
| | SCBT Financial Corporation | Peer Average | Nasdaq Bank Index |
| Five Year Total Return (%) | 102 | 81.2 | 90.3 |

SCBT Financial Corporation

Robert R. Hill, Jr.
President and Chief Executive Officer

Richard C. Mathis
Executive Vice President and Chief Financial Officer

SCBT Financial Corporation
520 Gervais Street
Columbia, South Carolina 29201
803-771-2265

www.SCBandT.com

Q & A

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed by the undersigned hereunto duly authorized.

February 9, 2005

SCBT Financial Corporation

By: /s/ Richard C. Mathis

Richard C. Mathis
Executive Vice President and
Chief Financial Officer

