

CANON INC  
Form 6-K  
January 30, 2007

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**FORM 6-K  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
Report of Foreign Issuer  
Pursuant to Rule 13a-16 or 15d-16 of  
the Securities Exchange Act of 1934  
For the month of January, 2007  
CANON INC.**

(Translation of registrant's name into English)  
30-2, Shimomaruko 3-Chome, Ohta-ku, Tokyo 146-8501, Japan

(Address of principal executive offices)

[Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F

Form 40-F

[Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes

No

[If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b):82-\_\_\_\_\_

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Canon Inc. to Delist Shares from the Frankfurt Stock Exchange

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**CANON INC.**  
(Registrant)

Date **January 29, 2007**

By /s/ Hiroshi Kawashimo  
(Signature)\*

Hiroshi Kawashimo  
General Manager, Finance Division  
Canon Inc.

\*Print the name and title of the signing officer under his signature.

The following materials are included.

1. Results For The Fourth Quarter And The Fiscal Year Ended December 31, 2006
  2. Notice Regarding Partial Amendment to Articles of Incorporation
  3. Canon Inc. to Delist Shares from the Frankfurt Stock Exchange
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January 29, 2007

**RESULTS FOR THE FOURTH QUARTER  
AND THE FISCAL YEAR ENDED DECEMBER 31, 2006****CONSOLIDATED RESULTS**

(Millions of yen, thousands of U.S. dollars, except per share amounts)

	Year ended December 31, 2006	Actual			Year ended December 31, 2006	Projected	
		Year ended December 31, 2005	Change(%)			Year ending December 31, 2007	Change(%)
Net sales	<del>4</del> 156,759	¥ 3,754,191	+ 10.7	\$ 34,930,748	<del>4</del> 450,000	+ 7.1	
Operating profit	707,033	583,043	+ 21.3	5,941,454	765,000	+ 8.2	
Income before income taxes and minority interests	719,143	612,004	+ 17.5	6,043,218	775,000	+ 7.8	
Net income	¥455,325	¥ 384,096	+ 18.5	\$ 3,826,261	¥495,000	+ 8.7	
Net income per share:							
- Basic	¥ 341.95	¥ 288.63	+ 18.5	\$ 2.87	¥ 371.72	+ 8.7	
- Diluted	341.84	288.36	+ 18.5	2.87			

	As of December 31, 2006	Actual			As of December 31, 2006
		As of December 31, 2005	Change(%)		
Total assets	¥4,521,915	¥ 4,043,553	+ 11.8	\$ 37,999,286	
Stockholders equity	¥2,986,606	¥ 2,604,682	+ 14.7	\$ 25,097,529	

Notes: 1. Canon's consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America.

2. U.S. dollar amounts are translated from

yen at the rate of JPY119= U.S.\$1, the approximate exchange rate on the Tokyo Foreign Exchange Market as of December 29, 2006, solely for the convenience of the reader.

3. Canon has made a three-for-two stock split on July 1, 2006.
4. The per share information has been calculated based on the number of outstanding shares following the implementation of the stock split.

**NON-CONSOLIDATED RESULTS**

(Millions of yen, thousand of U.S. dollars, except per share amounts)

	Year ended December 31, 2006	Actual			Projected	
		Year ended December 31, 2005	Change(%)	Year ended December 31, 2006	Year ending December 31, 2007	Change(%)
Net sales	¥ 2,729,657	¥ 2,481,481	+ 10.0	\$ 22,938,294	¥ 2,930,000	+ 7.3
Operating profit	511,157	416,517	+ 22.7	4,295,437	551,000	+ 7.8
Ordinary profit	523,996	440,711	+ 18.9	4,403,328	565,000	+ 7.8
Net income	¥ 337,520	¥ 289,294	+ 16.7	\$ 2,836,303	¥ 370,000	+ 9.6
<b>Net income per share:</b>						
- Basic	¥ 253.48	¥ 325.83		\$ 2.13	¥ 277.85	+ 9.6
- Diluted	253.39	325.52		2.13		
Dividend per share	100.00	100.00		0.84	100.00	

	As of	Actual		As of
	December	As of		December 31,
	31, 2006	December 31,	Change(%)	2006
	2006	2005		2006
<b>Total assets</b>	<b>¥ 2,938,072</b>	¥ 2,652,847	+ 10.8	<b>\$ 24,689,681</b>
<b>Net assets</b>	<b>¥ 2,109,283</b>	¥ 1,875,433	+ 12.5	<b>\$ 17,725,067</b>

Notes: 1. U.S. dollar amounts are translated from yen at the rate of JPY119= U.S.\$1, the approximate exchange rate on the Tokyo Foreign Exchange Market as of December 29, 2006, solely for the convenience of the reader.

2. The per share information for fiscal 2006 and projection for fiscal 2007 has been calculated based on the number of outstanding shares following the implementation of the stock split. The per share information for fiscal 2005 is stated in pre-stock split basis.

3. The dividend per share for fiscal 2006 and fiscal 2005

calculated on  
the basis that  
the stock split  
was made at the  
beginning of  
fiscal 2005, are  
JPY83.33 and  
JPY66.67,  
respectively.

Canon Inc.  
Headquarter office

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Tokyo 146-8501, Japan  
Phone: +81-3-3758-2111

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**Management Policy**

**Basic Policy**

Under the corporate philosophy of *kyosei* living and working together for the common good Canon's basic management policy is to contribute to the prosperity and well-being of the world while endeavoring to become a truly excellent global corporate group targeting continued growth and development.

**Management goals**

Based on this basic management policy, Canon launched two consecutive five-year management plans Phase I of its Excellent Global Corporation Plan in 1996 and Phase II in 2001 with the aim of becoming a truly excellent global corporation. Through these two five-year management plans, the company promoted a range of management reforms, thoroughly strengthening its product competitiveness and financial base. Since 2006, under a new five-year management plan Phase III, which targets further growth and improved corporate value, Canon has started to pursue

Sound Growth by making use of the solid management foundation achieved through the two five-year plans and further expanding its corporate scale while maintaining a high level of profitability. In particular, the company is focusing on the following five important management objectives.

- 1) Achieving the overwhelming No. 1 position worldwide in all current core businesses, and firmly establishing three display technologies as businesses
- 2) Establishing new production systems to sustain international competitiveness
- 3) Expanding business operations through diversification and establishing a Three Regional Headquarters System
- 4) Identifying new business domains and accumulating required technologies
- 5) Nurturing truly autonomous and strong individuals promoting everlasting corporate reforms

**Mid- to long-term management strategies**

In order to realize the above objectives, we are implementing the following mid- to long-term management strategies:

- 1) Achieving the overwhelming No. 1 position worldwide in all current core businesses

In order to realize our objective of obtaining the No. 1 market share position for all of our core products, Canon is focusing on thoroughly enhancing each business's product development capabilities and product price competitiveness. Furthermore, in order to realize our objective of becoming No. 1 in each of our businesses, we are carrying out the following measures.

As for copying machines and laser beam printers, in line with growing demand for color output in the office, we are applying Canon proprietary technology to actively launch competitive new products that are differentiated by their performance capabilities. In 2006, we launched six new color office-copying machines and are now prepared to expand our market share. Furthermore, we are taking advantage of changes in the office network environment due to the spread of broadband networks and aim to get a jump on the competition with the development of a new-concept multifunction device that maximizes the functionality of each device connected to a network. Also, to satisfy the various needs of our customers, we are actively promoting expansion of our solutions business through the use of our platform architecture, which makes possible expanded functionality, and by supplying software and services, while entering the so call POD (Print on Demand) or light production segment. Furthermore, going forward, we aim to launch products with improved price competitiveness in emerging markets, which are expected to grow significantly, capitalizing on underlying demand to raise our market share.

With regard to inkjet printers, we are aiming to expand our market share by utilizing Canon-developed high-precision inkjet print heads, which offer a competitive advantage in printing high-quality photo images, and strengthen our lineup of multifunction products, which have become a core segment of the market, in addition to single-function products.

In the digital camera segment, through the timely launch of competitive products that capitalize on our expertise in optical and image-processing technologies, we are further solidifying our top market share position. Especially in the

expanding market for digital SLR cameras, we are aiming to expand our market share even further by taking advantage of our strong product lineup, spanning the range from professional

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to affordable models, along with strengthening such proprietary imaging technologies as CMOS image sensors and the DIGIC digital imaging engine, which support the differentiation of Canon products.

As for compact digital cameras, which continue to drop in price, we are aiming to increase our market share by continuously launching competitive new models in a timely manner while also further strengthening our cost competitiveness through an integrated production system that tightly links all stages of production, from parts manufacturing through to final assembly.

Furthermore, by taking advantage of our strengths in digital cameras and photo printers, we aim to become No. 1 worldwide in the home photo-printing market.

With regard to semiconductor production equipment, we aim to raise our competitiveness in the market by concentrating on the early development of state-of-the-art lithography equipment that employs such leading-edge technologies as liquid immersion technology. As for mirror projection mask aligners for LCDs, we are aiming to maintain our strong market share position for large substrate equipment.

### 2) Enhancing cost competitiveness

Amid intensified price competition in the marketplace, we continue our efforts to strengthen cost competitiveness in order to raise the price competitiveness of our products. In addition to further advancing the various reform initiatives that we have carried out until now including production reform activities, centered on the cell production system, and prototype-less development, in which every effort has been made to eliminate the need for physical prototypes in the product-development process we will strive to realize a three-in-one foundation for manufacturing that organically integrates development, manufacturing technology, and the factory floor. We will also promote the introduction of automated production lines using automated assembly systems and robots that operate around the clock, making possible production in Japan at costs that are competitive with production elsewhere in Asia. To realize this goal, we are planning the construction of a new production-engineering center to speed up the strengthening of our production technology capabilities. In addition, we are focusing our energies on in-house production, ranging from key devices to various manufacturing equipment and molds, and on further promoting procurement reforms aimed at improving procurement efficiency of the Canon Group under the policy of total optimization. By thoroughly carrying out these cost-reduction activities we strive to further lower our cost of sales ratio.

### 3) Further enhancing technological strength, a source of profit and growth

For a company to continue growing while maintaining profitability, it is essential to make the most of growth areas and increase competitiveness in such areas. To this end, we are working to move ahead of the competition in the development of leading-edge technologies by pursuing partnerships with the world's top research facilities and universities, aimed at actively promoting the creation of next-generation business domains and develop leading-edge technologies.

To improve product competitiveness within existing business segments, we are also focusing our efforts on the development of key components and key devices. At the same time, we are working to further bolster base development technologies in the areas of measurement, analysis and simulation with the aim of further shortening development lead times.

In addition to the three management strategies outlined above, we will also promote group diversification and strive to create new independent businesses with the domestic and overseas manufacturing subsidiaries at the core.

By steadily implementing these management strategies, we are working to further enhance growth and profitability for the Canon Group and to continuously improve its corporate value.

## **Business challenges and countermeasures**

At Canon, the creation of new businesses and maintaining our high profitability structure represent two very important management objectives to ensure continuous future growth. As for the creation of new businesses, we will promote research into leading-edge technologies, using our specialty technologies, in such areas of expertise as displays, biotechnology, nanotechnology and life sciences. Also, to early establish new business segments, we will take advantage of M&A opportunities and business tie-ups.

With regard to maintaining our high profitability structure, in order to effectively respond to the intensifying price competition centered on the consumer goods market and the investment burden that



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accompanies the launch of new businesses, we believe that it is important to further improve the profit-earning ability of our current businesses. To facilitate this, we are promoting the development of new products and actively pursue cost-reduction activities.

We also view our approach to the environment as an important management issue. From the product development stage through to production, sales, use, recovery and recycling, we focus our energies on creating environmentally conscious products that realize energy efficiency, resource efficiency, and eliminate the use of hazardous substances. Additionally, we actively promote the development of recycling systems, the expansion of green procurement policies, the disclosure of environmental information, and participation in environmental conservation activities at the community level.

**Basic policy regarding share trading unit**

Canon maintains a basic policy of regularly reviewing its share trading unit from the standpoint of enhancing liquidity of its shares in the stock market and stimulating broader investor participation.

In view of this policy, the company changed the number of shares that constitute one trading unit from 1,000 to 100, effective May 6, 2004. Furthermore, the company initiated a 3-for-2 forward stock split with a Record Date of June 30, 2006, to expand the investor base by establishing an environment that will make its shares even more accessible to a broader range of potential shareholders.

**Basic policy regarding profit distribution**

With regard to returning profits to shareholders, Canon has worked to raise its dividend per share in accordance with the company's policy of providing a stable dividend. Under the new policy, Canon will actively work to return profits to shareholders, mainly through the distribution of dividends, taking into consideration planned future investments, free cash flow, and its consolidated business performance.

Specifically, the mid- to long-term objective is to strive to raise the consolidated shareholder return ratio to around 30 percent.

In accordance with this policy, Canon raised its full-year per-share dividend from 65 yen in 2004, to 100 yen in 2005. And for the period ended December 2006, to further enhance shareholder return, in addition to the interim dividend of 50 yen (already distributed), Canon plans to pay a year-end dividend of 50 yen (post stock-split basis). Calculated on a pre-stock-split basis, the year-end dividend would be 75 yen per share, equivalent to a full-year dividend of 125 yen per share, which is an increase of 25 yen per share compared to 2005.

**Matters regarding the parent company, etc.**

Canon does not have a parent company.

**Table of Contents****Operating Results and Financial Conditions****2006 in Review**

Looking back at the global economy in 2006, in the United States, despite a decrease in housing investment, the economy continued to display growth with healthy employment conditions and continued growth in consumer spending, along with an increase in corporate capital investment. In Europe, while exports appeared somewhat sluggish due to the appreciation of the euro, the region indicated a trend toward moderate recovery as domestic demand expanded in major European countries, boosted by such factors as increased consumer spending owing to improvements in the employment environment. Within Asia, the Chinese economy maintained a high growth rate while other economies in the region also enjoyed generally favorable conditions. In Japan, although consumer spending has yet to fully regain its strength, the economy maintained a trend toward recovery amid increased capital spending fueled by strong corporate performances.

As for the markets in which the Canon Group operates, within the camera segment demand for digital single-lens reflex (SLR) cameras and compact digital cameras continued to realize healthy growth during the term. Within the office imaging product market, demand for network digital multifunction devices (MFDs) remained solid as the office market moved toward color and multifunctionality. As for computer peripherals, including printers, although demand grew for color as well as monochrome laser beam printers, and shifted rapidly within the inkjet printer market from single-function to multifunction models, the segment suffered amid severe price competition. In the optical equipment segment, although demand for projection aligners, which are used to produce liquid crystal display (LCD) panels, declined due to restrained investment by LCD manufacturers, demand for steppers, used in the production of semiconductors, was strong, supported by increased investment by manufacturers. The average value of the yen for the year was ¥116.43 to the U.S. dollar and ¥146.51 to the euro, representing year-on-year decreases of about 5% against the U.S. dollar, and 7% against the euro.

Amid these conditions, Canon's consolidated net sales in 2006 increased by 10.7% from the year-ago period to ¥4,156.8 billion (U.S.\$34,931 million), boosted by a solid rise in sales of digital cameras, color network MFDs, and laser beam printers, along with the positive effects of the depreciation of the yen. In 2006, the first year of a new five-year management plan Phase III of Canon's Excellent Global Corporation Plan net income increased by 18.5% year on year to ¥455.3 billion (U.S.\$3,826 million), marking all-time highs for both net sales and net income, and the seventh consecutive year of sales and profit growth. The gross profit ratio improved 1.1 points year on year to reach 49.6%. The improved gross profit ratio was mainly the result of such factors as the introduction of automated production lines, and the in-house manufacturing of key components and key devices, in addition to cost-reduction efforts realized through ongoing production-reform and procurement-reform activities, which absorbed the negative effects of severe price competition in the consumer product market. As for operating expenses, while R&D expenditures grew by ¥21.8 billion (U.S.\$183 million) from the year-ago period to ¥308.3 billion (U.S.\$2,591 million), the operating expense to net sales ratio improved 0.4 points year on year. This was achieved by limiting growth in selling, general and administrative expenses, with the exception of a temporary increase in expenses related to the relocation of operation bases. Consequently, operating profit in 2006 totaled ¥707.0 billion (U.S.\$5,941 million), a year-on-year increase of 21.3%, and the operating profit ratio improved 1.5 points year on year to reach 17.0%. Other income (deductions) declined ¥16.9 billion (U.S.\$142 million) due to an increase in currency exchange losses and a decrease in gains on sales of securities, although interest income grew in line with the rise in the interest rate. Income before income taxes and minority interests in 2006 totaled ¥719.1 billion (U.S.\$6,043 million), a year-on-year increase of 17.5%, while net income for the year totaled ¥455.3 billion (U.S.\$3,826 million), a year-on-year increase of 18.5%.

Basic net income per share for the year was ¥341.95 (U.S.\$2.87), a year-on-year increase of ¥53.32 (U.S.\$0.45). (Note: The basic net income per share calculation is based on the number of outstanding shares following the implementation of the stock split executed on July 1, 2006.)

**Results by Product Segment**

In the business machine segment, sales of color network digital MFDs, which are grouped in the office imaging products sub-segment, recorded significant growth with the launch of such new models as the mid to high-speed office-use iR C5180 series, the low-power-consumption iR C3380 series, and the high-image-quality imagePRESS C1

for commercial printing. Among monochrome network digital MFDs, while the launch of such models as the new high-speed iR7105 contributed to the maintaining of sales

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levels in the U.S. market, sales of monochrome models declined in other markets as demand shifted toward color models. Overall, sales of office imaging products in 2006 realized a year-on-year increase of 2.8%. In the field of computer peripherals, laser beam printers enjoyed a year-on-year increase in unit sales, with color models growing more than 50% and monochrome machines, particularly low-end models, also recording growth of over 10%. Sales in value terms also rose significantly. As for inkjet printers, despite a decline in demand for single-function models and severe price competition in the market, sales in value terms increased along with unit sales. Sales performance was boosted by the introduction of 24 new models 13 single-function models and 11 multifunction models including the high-speed user-friendly PIXMA MP600 and overseas entry-level-model PIXMA MP160 all-in-ones, which contributed to a stronger product lineup while also supporting favorable sales growth for consumables. As a result, sales of computer peripherals for the year realized a year-on-year increase of 12.3%. Within the field of business information products, demand for document scanners grew, contributing to a sales increase of 2.4%. Collectively, sales of business machines for the year totaled ¥2,691.1 billion (U.S.\$22,614 million), a year-on-year increase of 7.5%. Operating profit for the business machines segment totaled ¥599.2 billion (U.S.\$5,036 million), an increase of 10.6% year on year, lifted by active efforts to reduce costs as a means of limiting the decline in sales price amid severe price competition, as well as efforts to curtail expenses. The operating profit ratio was 22.3%, a year-on-year improvement of 0.6 points from the year-ago period.

Within the camera segment, strong demand for digital SLR cameras has fueled continued growth with particularly strong sales for the advanced-amateur-model EOS 30D, launched in the first half of 2006, and the EOS DIGITAL REBEL XTi, launched in the second half. This, in turn, led to expanded sales of interchangeable lenses for SLR cameras. Sales of compact digital cameras also continued to expand steadily with the introduction of 16 new models in 2006, including six stylish ELPH-series models and 10 PowerShot-series models that cater to a diverse range of shooting styles. As a result, unit sales of digital cameras for the year increased by more than 20% from the year-ago period. In the field of digital video camcorders, the launch of consumer-market HDV models equipped with Canon HD CMOS sensors contributed to expanded sales, filling out the company's digital camcorder lineup along with MiniDV and DVD models. Consequently, camera sales surpassed the ¥1,000.0 billion mark for the first time, achieving total sales of ¥1,041.9 billion (U.S.\$8,755 million), a year-on-year increase of 18.5%. The gross profit ratio for the camera segment also rose considerably, boosted by such factors as substantially increased sales of new products and cost reduction efforts. As a result, operating profit for the camera segment increased by a substantial 54.7% year on year to ¥268.7 billion (U.S.\$2,258 million).

In the optical and other products segment, while steppers, used in the production of semiconductors, enjoyed steady demand due to a significant increase in investment by manufacturers, sales of optical products decreased amid declining demand for aligners, used to produce LCD panels, due to restrained investment by LCD manufacturers. As for the other products included in the segment, the newly consolidated subsidiaries last year contributed to significant sales growth. As a result, sales for the segment totaled ¥423.8 billion (U.S.\$3,561 million), a year-on-year increase of 13.7%. Operating profit for the segment grew by 6.8% year on year to ¥41.5 billion (U.S.\$349 million).

**Cash Flow**

In the twelve months ended December 31, 2006, Canon generated cash flow from operating activities of ¥695.2 billion (U.S.\$5,842 million), a year-on-year increase of ¥89.6 billion (U.S.\$753 million), reflecting a significant increase in net income. Cash flow from investing activities totaled ¥460.8 billion (U.S.\$3,872 million), a year-on-year increase of ¥59.7 billion (U.S.\$501 million), due to a combination of factors, including a ¥424.9 billion (U.S.\$3,570 million) capital expenditure, which was used mainly to expand production capabilities in Japan and overseas regions and to bolster the company's R&D-related infrastructure. As a result, free cash flow surpassed ¥200.0 billion for the fifth consecutive year, totaling positive ¥234.4 billion (U.S.\$1,970 million), an improvement of ¥29.9 billion (U.S.\$252 million) from the year-ago period.

Cash flow from financing activities recorded an outlay of ¥107.5 billion (U.S.\$903 million), mainly resulting from an increase of ¥40.0 billion (U.S.\$336 million) in the dividend payout. Consequently, cash and cash equivalents totaled ¥1,155.6 billion (U.S.\$9,711 million), a year-on-year increase of ¥150.7 billion (U.S.\$1,266 million), including the impact of currency exchange rates.





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### **Non-consolidated Results**

Canon Inc.'s non-consolidated net sales in 2006 grew by 10.0% to ¥2,729.7 billion (U.S.\$22,938 million) while ordinary profit increased by a substantial 18.9% to ¥524.0 billion (U.S.\$4,403 million). Non-consolidated net income also increased by 16.7% to ¥337.5 billion (U.S.\$2,836 million), marking all-time highs for both net sales and net income, and the seventh consecutive year of sales and profit growth, as was also the case with Canon's consolidated performance.

### **Outlook**

Regarding the outlook for the global economy, although there are concerns over such issues as currency exchange rates, interest rates, and pricing of raw materials, crude oil prices appear to have stabilized for the time being and the global economy is expected to continue recording favorable growth.

In the businesses in which Canon is involved, demand in the digital-camera market is expected to continue expanding, fueled by high growth in emerging markets. As for network digital MFDs and laser beam printers, while demand is projected to continue for full-color models, severe price competition and shifting demand toward lower-priced models is expected to adversely affect sales. Within the semiconductor-production equipment market, while there is a possibility that demand for steppers will decline somewhat in the first half, indications for the full-year point to a trend toward moderate recovery. In the market for projection aligners used in the production of LCD panels, demand is expected to decline due to restrained investment by LCD manufacturers.

In fiscal 2007 Canon anticipates consolidated net sales of ¥4,450.0 billion (U.S.\$37,395 million), consolidated income before income taxes of ¥775.0 billion (U.S.\$6,513 million), and consolidated net income of ¥495.0 billion (U.S.\$4,160 million). The company also forecasts non-consolidated net sales of ¥2,930.0 billion (U.S.\$24,622 million), non-consolidated ordinary profit of ¥565.0 billion (U.S.\$4,748 million), and non-consolidated net income of ¥370.0 billion (U.S.\$3,109 million), anticipating its eighth consecutive year of increased consolidated and non-consolidated sales and profit. These forecasts assume currency exchange rates of ¥115 to the U.S. dollar and ¥150 to the euro, representing a slight appreciation of the yen against the U.S. dollar, and a slight depreciation against the euro compared with 2006.

### **Other information**

Canon has decided to purchase from Toshiba Corporation ( Toshiba ) all of Toshiba's outstanding shares of SED Inc., a Canon subsidiary. On completion of the purchase, SED Inc. will become a wholly owned subsidiary of Canon, effective January 29, 2007.

In accordance with this decision, which was based on the assumption of prolonged litigation pending against Canon in the United States with respect to SED technology, Canon will carry out the SED panel business independently in order to facilitate the earliest possible launch of a commercial SED television business.

Canon, with the necessary cooperation from Toshiba, will make every effort for the smooth launch of its television business based on the high image quality achieved by SED technology.

This document contains forward-looking statements with respect to future results, performance and achievements that are subject to risk and uncertainties and reflect management's views and assumptions formed by available information. All statements other than statements of historical fact are statements that could be considered forward-looking statements. When used in this document, words such as anticipate, believe, estimate, expect, intend, may, or should and similar expressions, as they relate to Canon, are intended to identify forward-looking statements. Many factors could cause the actual results, performance or achievements of Canon to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in general economic and business conditions, changes in currency exchange rates and interest rates, introduction of competing products by other companies, lack of acceptance of new products or services by Canon's targeted customers, inability to meet efficiency and cost reduction objectives, changes in business strategy and various other factors, both referenced and not referenced in this document. A detailed description of these and other risk factors is included in Canon's annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein. Canon does not intend or assume any obligation to update these forward-looking statements.



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## CANON INC. AND SUBSIDIARIES

CONSOLIDATED

GROUP POSITION1. NUMBER OF GROUP COMPANIES

	December 31, 2006	December 31, 2005	Change
Subsidiaries	219	200	19
Affiliated Companies	14	13	1
Total	233	213	20

2. GROUP STRUCTURE AND MAJOR GROUP COMPANIES

## Outside Customers

S a l e s      C o m p a n i e s Japan      Americas      Europe      Other Canon Europa N.V.  
 Canon Australia Pty.Ltd. Canon U.S.A., Inc. Canon (UK) Ltd. Canon Singapore Pte.Ltd. Canon  
 Marketing Japan Inc. Canon Canada, Inc. Canon France S.A.S. Canon Hongkong Co., Ltd. Canon System  
 & Support Inc. Canon Latin America, Inc. Canon Deutschland      Canon (China) Co., Ltd. etc. etc.  
 GmbH , etc. , etc.

**Canon Inc.**

Domestic Manufacturers      Overseas Manufacturers Business Machines      Business Machines  
 Canon Electronics Inc., Canon Finetech Inc. Canon Virginia, Inc., Canon Giessen GmbH Nisca  
 Corporation, Canon Chemicals Inc. Canon Bretagne S.A.S., Canon Dalian Business Nagahama Canon  
 Inc., Canon Precision Inc. Machines, Inc. Canon Components, Inc. Canon Zhuhai, Inc., Canon Hi-Tech  
 (Thailand) Ltd. Oita Canon Materials Inc. Canon Electronic Business Machines (H.K.) Co., Ueno Canon  
 Materials Inc. Ltd. Fukushima Canon Inc. , etc. Canon Zhongshan Business Machines Co., Ltd. Canon  
 Vietnam Co., Ltd., Canon (Suzhou) Inc. \*Canon Korea Business Solutions Inc., etc.  
 Cameras      Cameras Oita Canon Inc. , etc. Canon Inc., Taiwan Canon Opto (Malaysia) Sdn. Bhd.  
 Canon Zhuhai, Inc. , etc. Optical and Other Products Canon Electronics Inc., Canon Precision Inc. Other  
 Companies Canon Components, Inc. Canon Semiconductor Equipment Inc. Canon Ecology Industry Inc.  
 Canon Machinery Inc. Canon ANELVA Corporation SED Inc. , etc. Canon Software Inc., e-System  
 Corporation Canon Technology Europe Ltd. Canon Research Centre France S.A.S. Canon Development  
 Americas, Inc. Canon Information Systems Research Australia Pty.Ltd. \*TECH Semiconductor  
 Singapore Pte.Ltd. , etc. Product Supply Parts Supply

Notes: 1. The companies

with (\*) are  
 affiliated  
 companies  
 (equity  
 method).

2. Following  
 subsidiaries are  
 listed on  
 domestic stock  
 exchange.

Tokyo Stock  
 Exchange (1st  
 section): Canon

Marketing  
Japan Inc.,  
Canon  
Electronics  
Inc., Canon  
Finetech Inc.  
Tokyo Stock  
Exchange (2nd  
section): Canon  
Software Inc.  
Osaka Stock  
Exchange (2nd  
section): Canon  
Machinery Inc.,  
Osaka Stock  
Exchange  
(Hercules):  
e-System  
Corporation  
JASDAQ:  
Nisca  
Corporation.

3. Canon Sales  
Co., Inc.  
changed its  
corporate name  
to Canon  
Marketing  
Japan Inc. as of  
April 1, 2006.

Lotte Canon  
Co., Ltd.  
changed its  
corporate name  
to Canon Korea  
Business  
Solutions Inc.  
as of March 3,  
2006.

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## CANON INC. AND SUBSIDIARIES

CONSOLIDATED

**1. CONSOLIDATED STATEMENTS OF INCOME**

<b>Result for the fourth quarter</b>	Millions of yen			Thousands of U.S. dollars
	<b>Three months ended December 31, 2006</b>	Three months ended December 31, 2005	Change(%)	<b>Three months ended December 31, 2006</b>
Net sales	¥ 1,216,535	¥ 1,119,848	+ 8.6	\$ 10,222,983
Cost of sales	622,809	580,697		5,233,689
Gross profit	593,726	539,151	+ 10.1	4,989,294
Selling, general and administrative expenses	306,768	284,786		2,577,882
Research and development expenses	91,088	85,076		765,446
	397,856	369,862		3,343,328
Operating profit	195,870	169,289	+ 15.7	1,645,966
Other income (deductions):				
Interest and dividend income	8,711	4,709		73,202
Interest expense	(1,005)	(601)		(8,445)
Other, net	(5,804)	(438)		(48,773)
	1,902	3,670		15,984
Income before income taxes and minority interests	197,772	172,959	+ 14.3	1,661,950
Income taxes	68,388	60,241		574,689
Income before minority interests	129,384	112,718		1,087,261
Minority interests	3,820	4,507		32,101
Net income	¥ 125,564	¥ 108,211	+ 16.0	\$ 1,055,160

Note: Canon's comprehensive income consists of net income, change in foreign currency translation adjustments, change in net unrealized gains (losses) on securities, change in net gains (losses) on derivative financial instruments, change in minimum pension liability adjustments and change in pension liability adjustment. Comprehensive income for the three months ended December 31, 2006 and 2005 were JPY133,418 million (U.S.\$1,121,160 thousand) and JPY155,175 million, respectively.

<b>Result for the fiscal year</b>	Millions of yen			Thousands of U.S. dollars
	<b>Year ended</b>	Year ended	Change(%)	<b>Year ended</b>

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	<b>December 31, 2006</b>	December 31, 2005		<b>December 31, 2006</b>
Net sales	<b>¥4,156,759</b>	¥ 3,754,191	+ 10.7	<b>\$ 34,930,748</b>
Cost of sales	<b>2,096,279</b>	1,935,148		<b>17,615,790</b>
Gross profit	<b>2,060,480</b>	1,819,043	+ 13.3	<b>17,314,958</b>
Selling, general and administrative expenses	<b>1,045,140</b>	949,524		<b>8,782,689</b>
Research and development expenses	<b>308,307</b>	286,476		<b>2,590,815</b>
	<b>1,353,447</b>	1,236,000		<b>11,373,504</b>
Operating profit	<b>707,033</b>	583,043	+ 21.3	<b>5,941,454</b>
Other income (deductions):				
Interest and dividend income	<b>27,153</b>	14,252		<b>228,176</b>
Interest expense	<b>(2,190)</b>	(1,741)		<b>(18,403)</b>
Other, net	<b>(12,853)</b>	16,450		<b>(108,009)</b>
	<b>12,110</b>	28,961		<b>101,764</b>
Income before income taxes and minority interests	<b>719,143</b>	612,004	+ 17.5	<b>6,043,218</b>
Income taxes	<b>248,233</b>	212,785		<b>2,085,991</b>
Income before minority interests	<b>470,910</b>	399,219		<b>3,957,227</b>
Minority interests	<b>15,585</b>	15,123		<b>130,966</b>
Net income	<b>¥ 455,325</b>	¥ 384,096	+ 18.5	<b>\$ 3,826,261</b>

Note: Canon's comprehensive income consists of net income, change in foreign currency translation adjustments, change in net unrealized gains (losses) on securities, change in net gains (losses) on derivative financial instruments and change in minimum pension liability adjustments and change in pension liability adjustment. Comprehensive income for the years ended December 31, 2006 and 2005 were JPY486,255 million (U.S.\$4,086,176 thousand) and JPY457,196 million, respectively.

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## CANON INC. AND SUBSIDIARIES

CONSOLIDATED

**2. DETAILS OF SALES****Result for the fourth quarter**

Millions of yen

Thousands of  
U.S. dollars

<b>Sales by product</b>	<b>Three months ended December 31, 2006</b>	Three months ended December 31, 2005	Change(%)	<b>Three months ended December 31, 2006</b>
Business machines:				
<i>Office imaging products</i>	¥ 330,505	¥ 310,104	+ 6.6	\$ 2,777,353
<i>Computer peripherals</i>	405,955	367,308	+ 10.5	3,411,387
<i>Business information products</i>	28,535	29,773	- 4.2	239,789
	764,995	707,185	+ 8.2	6,428,529
Cameras	346,439	296,874	+ 16.7	2,911,252
Optical and other products	105,101	115,789	- 9.2	883,202
Total	¥ 1,216,535	¥ 1,119,848	+ 8.6	\$ 10,222,983

Millions of yen

Thousands of  
U.S. dollars

<b>Sales by region</b>	<b>Three months ended December 31, 2006</b>	Three months ended December 31, 2005	Change(%)	<b>Three months ended December 31, 2006</b>
Japan	¥ 266,741	¥ 244,767	+ 9.0	\$ 2,241,521
Overseas:				
<i>Americas</i>	389,362	353,647	+ 10.1	3,271,950
<i>Europe</i>	405,600	358,971	+ 13.0	3,408,403
<i>Other areas</i>	154,832	162,463	- 4.7	1,301,109
	949,794	875,081	+ 8.5	7,981,462
Total	¥ 1,216,535	¥ 1,119,848	+ 8.6	\$ 10,222,983

**Result for the fiscal year**

Millions of yen

Thousands of  
U.S. dollars

<b>Sales by product</b>	<b>Year ended December 31, 2006</b>	Year ended December 31, 2005	Change(%)	<b>Year ended December 31, 2006</b>
Business machines:				
<i>Office imaging products</i>	¥ 1,185,925	¥ 1,153,240	+ 2.8	\$ 9,965,756



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<i>Computer peripherals</i>	<b>1,398,408</b>	1,244,906	+ 12.3	<b>11,751,328</b>
<i>Business information products</i>	<b>106,754</b>	104,255	+ 2.4	<b>897,092</b>
	<b>2,691,087</b>	2,502,401	+ 7.5	<b>22,614,176</b>
Cameras	<b>1,041,865</b>	879,186	+ 18.5	<b>8,755,168</b>
Optical and other products	<b>423,807</b>	372,604	+ 13.7	<b>3,561,404</b>
Total	<b>¥4,156,759</b>	¥ 3,754,191	+ 10.7	<b>\$ 34,930,748</b>

Sales by region	Millions of yen			Thousands of U.S. dollars
	Year ended December 31, 2006	Year ended December 31, 2005	Change(%)	Year ended December 31, 2006
Japan	¥ 932,290	¥ 856,205	+ 8.9	\$ 7,834,370
Overseas:				
<i>Americas</i>	<b>1,283,646</b>	1,145,950	+ 12.0	<b>10,786,941</b>
<i>Europe</i>	<b>1,314,305</b>	1,181,258	+ 11.3	<b>11,044,580</b>
<i>Other areas</i>	<b>626,518</b>	570,778	+ 9.8	<b>5,264,857</b>
	<b>3,224,469</b>	2,897,986	+ 11.3	<b>27,096,378</b>
Total	<b>¥4,156,759</b>	¥ 3,754,191	+ 10.7	<b>\$ 34,930,748</b>

Notes: 1. The primary products included in each of the product segments are as follows:

Business machines:

Office imaging products : Office network digital multifunction devices (MFDs) / Color network digital MFDs / Office copying machines / Personal-use copying machines / Full-color copying machines / etc.

Computer peripherals : Laser beam printers / Single function inkjet printers / Inkjet multifunction peripherals / Image scanners / etc.

Business information products : Computer information systems / Document scanner / Personal information products / etc.

Cameras : SLR cameras / Compact cameras / Digital cameras / Digital video camcorders / etc.

Optical and other products : Semiconductor production equipment / Mirror projection mask aligners for LCD panels / Broadcasting equipment / Medical equipment / Components / etc.

2. The principal countries and regions included in each regional category are as follows:

Americas: United States of America, Canada, Latin America / Europe: England, Germany, France, Netherlands /

Other Areas: Asian regions, China, Oceania

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## CANON INC. AND SUBSIDIARIES

CONSOLIDATED

**3. SEGMENT INFORMATION BY PRODUCT**

<b>Result for the fourth quarter</b>	Millions of yen				Thousands of U.S. dollars
	<b>Three months ended December 31, 2006</b>	Three months ended December 31, 2005	Change(%)	<b>Three months ended December 31, 2006</b>	
<b>Business machines</b>					
Net sales:					
Unaffiliated customers	¥ 764,995	¥ 707,185	+ 8.2	\$ 6,428,529	
Intersegment					
<b>Total</b>	<b>764,995</b>	<b>707,185</b>	<b>+ 8.2</b>	<b>6,428,529</b>	
Operating cost and expenses	<b>599,430</b>	556,989	+ 7.6	<b>5,037,226</b>	
Operating profit	<b>165,565</b>	150,196	+ 10.2	<b>1,391,303</b>	
<b>Cameras</b>					
Net sales:					
Unaffiliated customers	¥ 346,439	¥ 296,874	+ 16.7	\$ 2,911,252	
Intersegment					
<b>Total</b>	<b>346,439</b>	<b>296,874</b>	<b>+ 16.7</b>	<b>2,911,252</b>	
Operating cost and expenses	<b>253,827</b>	233,817	+ 8.6	<b>2,133,000</b>	
Operating profit	<b>92,612</b>	63,057	+ 46.9	<b>778,252</b>	
<b>Optical and other products</b>					
Net sales:					
Unaffiliated customers	¥ 105,101	¥ 115,789	- 9.2	\$ 883,202	
Intersegment	<b>52,102</b>	44,575	+ 16.9	<b>437,832</b>	
<b>Total</b>	<b>157,203</b>	<b>160,364</b>	<b>- 2.0</b>	<b>1,321,034</b>	
Operating cost and expenses	<b>153,282</b>	151,811	+ 1.0	<b>1,288,084</b>	
Operating profit	<b>3,921</b>	8,553	- 54.2	<b>32,950</b>	

**Corporate and Eliminations**

Net sales:					
Unaffiliated customers	¥		¥		\$
Intersegment		<b>(52,102)</b>		(44,575)	
					<b>(437,832)</b>
Total		<b>(52,102)</b>		(44,575)	
					<b>(437,832)</b>
Operating cost and expenses		<b>14,126</b>		7,942	
					<b>118,707</b>
Operating profit		<b>(66,228)</b>		(52,517)	
					<b>(556,539)</b>

**Consolidated**

Net sales:					
Unaffiliated customers	¥	<b>1,216,535</b>	¥	1,119,848	+ 8.6 \$
Intersegment					<b>10,222,983</b>
Total		<b>1,216,535</b>		1,119,848	+ 8.6
					<b>10,222,983</b>
Operating cost and expenses		<b>1,020,665</b>		950,559	+ 7.4
					<b>8,577,017</b>
Operating profit		<b>195,870</b>		169,289	+ 15.7
					<b>1,645,966</b>

Note: General corporate expenses of JPY66,324 million (U.S.\$557,345 thousand) and JPY52,512 million in the three months ended December 31, 2006 and 2005, respectively, are included in Corporate and Eliminations.

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## CANON INC. AND SUBSIDIARIES

CONSOLIDATED

Result for the fiscal year	Millions of yen			Thousands of U.S. dollars
	Year ended December 31, 2006	Year ended December 31, 2005	Change(%)	Year ended December 31, 2006
<b>Business Machines</b>				
Net sales:				
Unaffiliated customers	¥ 2,691,087	¥ 2,502,401	+ 7.5	\$ 22,614,176
Intersegment				
Total	2,691,087	2,502,401	+ 7.5	22,614,176
Operating cost and expenses	2,091,858	1,960,373	+ 6.7	17,578,638
Operating profit	599,229	542,028	+ 10.6	5,035,538
Assets	1,617,198	1,427,277	+ 13.3	13,589,899
Depreciation and amortization	127,873	123,037	+ 3.9	1,074,563
Capital expenditure	154,259	201,887	- 23.6	1,296,294
<b>Cameras</b>				
Net sales:				
Unaffiliated customers	¥ 1,041,865	¥ 879,186	+ 18.5	\$ 8,755,168
Intersegment				
Total	1,041,865	879,186	+ 18.5	8,755,168
Operating cost and expenses	773,127	705,480	+ 9.6	6,496,865
Operating profit	268,738	173,706	+ 54.7	2,258,303
Assets	542,866	480,957	+ 12.9	4,561,899
Depreciation and amortization	28,756	27,662	+ 4.0	241,647
Capital expenditure	31,517	57,678	- 45.4	264,849
<b>Optical and Other Products</b>				
Net sales:				
Unaffiliated customers	¥ 423,807	¥ 372,604	+ 13.7	\$ 3,561,404
Intersegment	190,687	158,114	+ 20.6	1,602,411
Total	614,494	530,718	+ 15.8	5,163,815

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Operating cost and expenses	<b>573,019</b>	491,898	+	16.5	<b>4,815,286</b>
Operating profit	<b>41,475</b>	38,820	+	6.8	<b>348,529</b>
Assets	<b>501,008</b>	517,527	-	3.2	<b>4,210,151</b>
Depreciation and amortization	<b>37,018</b>	28,011	+	32.2	<b>311,076</b>
Capital expenditure	<b>36,272</b>	15,955	+	127.3	<b>304,807</b>

**Corporate and Eliminations**

Net sales:

Unaffiliated customers	¥	¥		\$	
Intersegment	<b>(190,687)</b>	(158,114)			<b>(1,602,411)</b>
Total	<b>(190,687)</b>	(158,114)			<b>(1,602,411)</b>

Operating cost and expenses	<b>11,722</b>	13,397			<b>98,505</b>
Operating profit	<b>(202,409)</b>	(171,511)			<b>(1,700,916)</b>
Assets	<b>1,860,843</b>	1,617,792	+	15.0	<b>15,637,337</b>
Depreciation and amortization	<b>68,647</b>	47,231	+	45.3	<b>576,865</b>
Capital expenditure	<b>157,609</b>	108,264	+	45.6	<b>1,324,445</b>

**Consolidated**

Net sales:

Unaffiliated customers	¥ <b>4,156,759</b>	¥ 3,754,191	+	10.7	\$ <b>34,930,748</b>
Intersegment					

Total	<b>4,156,759</b>	3,754,191	+	10.7	<b>34,930,748</b>
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Operating cost and expenses	<b>3,449,726</b>	3,171,148	+	8.8	<b>28,989,294</b>
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Operating profit	<b>707,033</b>	583,043	+	21.3	<b>5,941,454</b>
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Assets	<b>4,521,915</b>	4,043,553	+	11.8	<b>37,999,286</b>
Depreciation and amortization	<b>262,294</b>	225,941	+	16.1	<b>2,204,151</b>
Capital expenditure	<b>379,657</b>	383,784	-	1.1	<b>3,190,395</b>

- Notes: 1. General corporate expenses of JPY202,328 million (U.S.\$1,700,235 thousand) and JPY171,522 million in the years ended December 31, 2006 and 2005, respectively, are included in Corporate and Eliminations.
2. Corporate assets of JPY1,860,933 million (U.S.\$15,638,092 thousand) and JPY1,239,255 million as of December 31, 2006 and 2005, respectively, which mainly consist of cash and cash equivalents, marketable securities, investments and corporate properties, are included in Corporate and Eliminations.

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## CANON INC. AND SUBSIDIARIES

CONSOLIDATED

**4. SEGMENT INFORMATION BY GEOGRAPHIC AREA**

<b>Result for the fiscal year</b>	Millions of yen			Thousands of U.S. dollars
	<b>Year ended December 31, 2006</b>	Year ended December 31, 2005	Change(%)	<b>Year ended December 31, 2006</b>
<b>Japan</b>				
Net sales:				
Unaffiliated customers	¥ 1,037,657	¥ 979,748	+ 5.9	\$ 8,719,807
Intersegment	2,311,482	2,046,173	+ 13.0	19,424,218
Total	3,349,139	3,025,921	+ 10.7	28,144,025
Operating cost and expenses	2,558,685	2,362,019	+ 8.3	21,501,554
Operating profit	790,454	663,902	+ 19.1	6,642,471
Assets	2,644,116	2,419,012	+ 9.3	22,219,462
<b>Americas</b>				
Net sales:				
Unaffiliated customers	¥ 1,277,867	¥ 1,139,784	+ 12.1	\$ 10,738,378
Intersegment	4,764	7,424	35.8	40,034
Total	1,282,631	1,147,208	+ 11.8	10,778,412
Operating cost and expenses	1,236,138	1,110,415	+ 11.3	10,387,715
Operating profit	46,493	36,793	+ 26.4	390,697
Assets	432,001	406,101	+ 6.4	3,630,261
<b>Europe</b>				
Net sales:				
Unaffiliated customers	¥ 1,313,919	¥ 1,178,672	+ 11.5	\$ 11,041,336
Intersegment	3,586	2,206	+ 62.6	30,135
Total	1,317,505	1,180,878	+ 11.6	11,071,471
Operating cost and expenses	1,272,463	1,147,658	+ 10.9	10,692,967
Operating profit	45,042	33,220	+ 35.6	378,504

Assets	<b>682,381</b>	569,750	+	19.8	<b>5,734,294</b>
<b>Others</b>					
Net sales:					
Unaffiliated customers	¥ <b>527,316</b>	¥ 455,987	+	15.6	\$ <b>4,431,227</b>
Intersegment	<b>792,018</b>	646,530	+	22.5	<b>6,655,613</b>
Total	<b>1,319,334</b>	1,102,517	+	19.7	<b>11,086,840</b>
Operating cost and expenses	<b>1,275,817</b>	1,071,155	+	19.1	<b>10,721,151</b>
Operating profit	<b>43,517</b>	31,362	+	38.8	<b>365,689</b>
Assets	<b>339,314</b>	312,472	+	8.6	<b>2,851,378</b>
<b>Corporate and Eliminations</b>					
Net sales:					
Unaffiliated customers	¥	¥			\$
Intersegment	<b>(3,111,850)</b>	(2,702,333)			<b>(26,150,000)</b>
Total	<b>(3,111,850)</b>	(2,702,333)			<b>(26,150,000)</b>
Operating cost and expenses	<b>(2,893,377)</b>	(2,520,099)			<b>(24,314,093)</b>
Operating profit	<b>(218,473)</b>	(182,234)			<b>(1,835,907)</b>
Assets	<b>424,103</b>	336,218	+	26.1	<b>3,563,891</b>
<b>Consolidated</b>					
Net sales:					
Unaffiliated customers	¥ <b>4,156,759</b>	¥ 3,754,191	+	10.7	\$ <b>34,930,748</b>
Intersegment					
Total	<b>4,156,759</b>	3,754,191	+	10.7	<b>34,930,748</b>
Operating cost and expenses	<b>3,449,726</b>	3,171,148	+	8.8	<b>28,989,294</b>
Operating profit	<b>707,033</b>	583,043	+	21.3	<b>5,941,454</b>
Assets	<b>4,521,915</b>	4,043,553	+	11.8	<b>37,999,286</b>

Notes: 1. General corporate expenses of JPY202,328 million (U.S.\$1,700,235 thousand) and

JPY171,522 million in the years ended December 31, 2006 and 2005, respectively, are included in Corporate and Eliminations.

2. Corporate assets of JPY1,860,933 million (U.S.\$15,638,092 thousand) and JPY1,239,255 million as of December 31, 2006 and 2005, respectively, which mainly consist of cash and cash equivalents, marketable securities, investments and corporate properties, are included in Corporate and Eliminations.



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## CANON INC. AND SUBSIDIARIES

CONSOLIDATED

**5. CONSOLIDATED BALANCE SHEETS**

	Millions of yen			Thousands of U.S. dollars
	As of December 31, 2006	As of December 31, 2005	Change	As of December 31, 2006
<b>ASSETS</b>				
Current assets:				
Cash and cash equivalents	¥1,155,626	¥ 1,004,953	¥ 150,673	\$ 9,711,143
Marketable securities	10,445	172	10,273	87,773
Trade receivables, net	761,947	689,427	72,520	6,402,916
Inventories	539,057	510,195	28,862	4,529,891
Prepaid expenses and other current assets	315,274	253,822	61,452	2,649,361
Total current assets	2,782,349	2,458,569	323,780	23,381,084
Noncurrent receivables	14,335	14,122	213	120,462
Investments	110,418	104,486	5,932	927,882
Property, plant and equipment, net	1,266,425	1,148,821	117,604	10,642,227
Other assets	348,388	317,555	30,833	2,927,631
Total assets	¥4,521,915	¥ 4,043,553	¥ 478,362	\$ 37,999,286
<b>LIABILITIES AND STOCKHOLDERS</b>				
<b>EQUITY</b>				
Current liabilities:				
Short-term loans and current portion of long-term debt	¥ 15,362	¥ 5,059	¥ 10,303	\$ 129,092
Trade payables	493,058	505,126	(12,068)	4,143,345
Income taxes	133,745	110,844	22,901	1,123,908
Accrued expenses	303,353	248,205	55,148	2,549,185
Other current liabilities	217,789	209,394	8,395	1,830,159
Total current liabilities	1,163,307	1,078,628	84,679	9,775,689
Long-term debt, excluding current installments	15,789	27,082	(11,293)	132,681
Accrued pension and severance cost	83,876	80,430	3,446	704,840
Other noncurrent liabilities	55,536	52,395	3,141	466,689
Total liabilities	1,318,508	1,238,535	79,973	11,079,899
Minority interests	216,801	200,336	16,465	1,821,858
Stockholders' equity:				
Common stock	174,603	174,438	165	1,467,252
Additional paid-in capital	403,510	403,246	264	3,390,840

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Legal reserve	<b>43,600</b>	42,331	1,269	<b>366,386</b>
Retained earnings	<b>2,368,047</b>	2,018,289	349,758	<b>19,899,555</b>
Accumulated other comprehensive income (loss)	<b>2,718</b>	(28,212)	30,930	<b>22,840</b>
Treasury stock	<b>(5,872)</b>	(5,410)	(462)	<b>(49,344)</b>
Total stockholders' equity	<b>2,986,606</b>	2,604,682	381,924	<b>25,097,529</b>
Total liabilities and stockholders' equity	<b>¥4,521,915</b>	¥ 4,043,553	¥478,362	<b>\$ 37,999,286</b>

	Millions of yen		Thousands of U.S. dollars
	As of December 31, 2006	As of December 31, 2005	As of December 31, 2006
Allowance for doubtful receivables	¥ <b>13,849</b>	¥ 11,728	\$ <b>116,378</b>
Accumulated depreciation	<b>1,382,944</b>	1,272,163	<b>11,621,378</b>
Accumulated other comprehensive income (loss):			
Foreign currency translation adjustments	<b>22,858</b>	(25,772)	<b>192,084</b>
Net unrealized gains and losses on securities	<b>8,065</b>	6,073	<b>67,773</b>
Net gains and losses on derivative financial instruments	<b>(1,663)</b>	(1,174)	<b>(13,975)</b>
Minimum pension liability adjustments		(7,339)	
Pension liability adjustment	<b>(26,542)</b>		<b>(223,042)</b>

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## CANON INC. AND SUBSIDIARIES

CONSOLIDATED

**6. CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY**

Millions of yen

	Common Stock	Additional paid-in capital	Legal reserve	Retained earnings	Accumulated other comprehensive income (loss)	Treasury stock	Total stockholders equity
<b>Balance at December 31, 2005</b>	¥ 174,438	¥ 403,246	¥ 42,331	¥ 2,018,289	¥ (28,212)	¥ (5,410)	¥ 2,604,682
<b>Conversion of convertible debt and other</b>	165	264					429
<b>Cash dividends</b>				(104,298)			(104,298)
<b>Transfers to legal reserve</b>			1,269	(1,269)			-
<b>Comprehensive income</b>							
<b>Net income</b>				455,325			455,325
<b>Other comprehensive income (loss), net of tax</b>							
<b>Foreign currency translation adjustments</b>					48,630		48,630
<b>Net unrealized gains and losses on securities</b>					1,992		1,992
<b>Net gains and losses on derivative instruments</b>					(489)		(489)
<b>Minimum pension liability adjustments</b>					7,339		7,339
<b>Pension liability adjustment</b>					(26,542)		(26,542)

<b>Total comprehensive income</b>							<b>486,255</b>
<b>Repurchase of treasury stock, net</b>						<b>(462)</b>	<b>(462)</b>
<b>Balance at December 31, 2006</b>	<b>¥ 174,603</b>	<b>¥ 403,510</b>	<b>¥ 43,600</b>	<b>¥ 2,368,047</b>	<b>¥ 2,718</b>	<b>¥ (5,872)</b>	<b>¥ 2,986,606</b>
Balance at December 31, 2004	¥ 173,864	¥ 401,773	¥ 41,200	¥ 1,699,634	¥(101,312)	¥ (5,263)	¥ 2,209,896
Conversion of convertible debt and other	574	574					1,148
Capital transaction by consolidated subsidiaries and affiliated companies		899					899
Cash dividends				(64,310)			(64,310)
Transfers to legal reserve			1,131	(1,131)			-
Comprehensive income							
Net income				384,096			384,096
Other comprehensive income (loss), net of tax							
Foreign currency translation adjustments					53,979		53,979
Net unrealized gains and losses on securities					(1,397)		(1,397)
Net gains and losses on derivative instruments					(481)		(481)
Minimum pension liability adjustments					20,999		20,999

Total comprehensive income							457,196
Repurchase of treasury stock, net						(147)	(147)
Balance at December 31, 2005	¥ 174,438	¥ 403,246	¥ 42,331	¥ 2,018,289	¥ (28,212)	¥ (5,410)	¥ 2,604,682
							Thousands of U.S. dollars
<b>Balance at December 31, 2005</b>	<b>\$1,465,865</b>	<b>\$3,388,622</b>	<b>\$355,722</b>	<b>\$16,960,412</b>	<b>\$(237,075)</b>	<b>\$(45,462)</b>	<b>\$21,888,084</b>
Conversion of convertible debt and other	1,387	2,218					3,605
Cash dividends				(876,454)			(876,454)
Transfers to legal reserve			10,664	(10,664)			-
<b>Comprehensive income</b>							
Net income				3,826,261			3,826,261
Other comprehensive income (loss), net of tax							
Foreign currency translation adjustments					408,655		408,655
Net unrealized gains and losses on securities					16,739		16,739
Net gains and losses on derivative instruments					(4,109)		(4,109)
Minimum pension liability adjustments					61,672		61,672
Pension liability adjustment					(223,042)		(223,042)
							<b>4,086,176</b>

**Total  
comprehensive  
income**

**Repurchase of  
treasury stock,  
net**

(3,882) (3,882)

**Balance at  
December 31,  
2006**

\$1,467,252 \$3,390,840 \$366,386 \$19,899,555 \$ 22,840 \$(49,344) \$25,097,529

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## CANON INC. AND SUBSIDIARIES

CONSOLIDATED

**7. CONSOLIDATED STATEMENTS OF CASH FLOWS**

	Millions of yen		Thousands of U.S. dollars
	Year ended December 31, 2006	Year ended December 31, 2005	Year ended December 31, 2006
Cash flows from operating activities:			
Net income	¥ 455,325	¥ 384,096	\$ 3,826,261
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization	262,294	225,941	2,204,151
Loss on disposal of property, plant and equipment	16,182	13,784	135,983
Deferred income taxes	(6,945)	(766)	(58,361)
Increase in trade receivables	(40,969)	(48,391)	(344,277)
(Increase) decrease in inventories	(5,542)	27,558	(46,571)
(Decrease) increase in trade payables	(2,313)	16,018	(19,437)
Increase in income taxes	22,657	1,998	190,395
Increase in accrued expenses	36,165	31,241	303,908
Decrease in accrued pension and severance cost	(20,309)	(16,221)	(170,664)
Other, net	(21,304)	(29,580)	(179,027)
Net cash provided by operating activities	695,241	605,678	5,842,361
Cash flows from investing activities:			
Purchases of fixed assets	(424,862)	(395,055)	(3,570,269)
Proceeds from sale of fixed assets	12,507	14,827	105,101
Purchases of available-for-sale securities	(7,768)	(5,680)	(65,277)
Proceeds from sale of available-for-sale securities	4,047	12,337	34,008
Acquisitions of subsidiaries, net of cash acquired	(2,485)	(17,657)	(20,882)
Purchases of other investments	(8,911)	(19,531)	(74,882)
Other, net	(33,333)	9,618	(280,110)
Net cash used in investing activities	(460,805)	(401,141)	(3,872,311)
Cash flows from financing activities:			
Proceeds from issuance of long-term debt	1,053	1,716	8,849
Repayments of long-term debt	(5,861)	(15,187)	(49,252)
Decrease in short-term loans	(828)	(12,011)	(6,958)
Dividends paid	(104,298)	(64,310)	(876,454)
Other, net	2,447	(4,147)	20,563
Net cash used in financing activities	(107,487)	(93,939)	(903,252)
	23,724	6,581	199,362

Effect of exchange rate changes on cash and cash equivalents

Net increase in cash and cash equivalents	<b>150,673</b>		117,179		<b>1,266,160</b>
Cash and cash equivalents at beginning of year	<b>1,004,953</b>		887,774		<b>8,444,983</b>
Cash and cash equivalents at end of year	<b>¥ 1,155,626</b>	¥	1,004,953	\$	<b>9,711,143</b>

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## CANON INC. AND SUBSIDIARIES

CONSOLIDATED

**8. BASIS OF PRESENTATION AND SIGNIFICANT ACCOUNTING POLICIES****(1) CHANGES IN GROUP OF ENTITIES**

## Subsidiaries

Addition: 31 companies

Removal: 12 companies

## Affiliates (Carried at Equity Basis)

Addition: 2 companies

Removal: 1 company

**(2) SIGNIFICANT ACCOUNTING POLICIES**

The accompanying consolidated financial statements reflect the adjustments which management believes are necessary to conform them with U.S. generally accepted accounting principles, except for the segment information, as required by Statement of Financial Accounting Standards No.131, Disclosures about Segments of an Enterprise and Related Information.

## 1. Marketable Securities and Investments

Canon's consolidated financial statements are based on Statement of Financial Accounting Standards No. 115 (SFAS 115), Accounting for Certain Investments in Debt and Equity Securities. Under SFAS 115, certain investments in debt and equity securities should be classified as trading, available-for-sale or held-to-maturity. Canon's debt securities and marketable equity securities consist of available-for-sale and held-to-maturity securities.

Unrealized holding gains and losses, net of the related tax effect, on available-for-sale securities are excluded from earnings and are reported as a separate component of other comprehensive income (loss) until realized.

## 2. Inventories

Inventories are stated at the lower of cost or market value. Cost is determined principally by the average method for domestic inventories and the first-in, first-out method for overseas inventories.

## 3. Depreciation

Depreciation is calculated principally by the declining-balance method over the estimated useful lives of assets.

## 4. Accrued pension and severance cost

Canon has been adopting Statement of Financial Accounting Standards No.87, Employer's Accounting for Pensions. Statement of Financial Accounting Standards No.158, Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans.

**Accounting Change**

On December 31, 2006, Canon adopted SFAS 158. As a result, Canon recognized the funded status (i.e., the difference between the fair value of plan assets and the projected benefit obligations) of its pension plans in the December 31, 2006 consolidated balance sheet, with a corresponding adjustment to accumulated other comprehensive income (loss), net of tax. The adjustment to accumulated other comprehensive income (loss) at adoption represents the unrecognized actuarial loss, unrecognized prior service cost, unrecognized net transition obligation, all of which were previously netted against the plans' funded status in the consolidated balance sheet pursuant to the provision of SFAS 87.

**9. SIGNIFICANT SUBSEQUENT EVENTS**

Effective January 1, 2007, Canon and its certain domestic subsidiaries have amended their defined benefit pension plans, and also have partially implemented a defined contribution pension plan for part of their future pension benefit. As a result of this amendment, the projected benefit obligation has decreased by JPY101,620 million (U.S.\$ 853,950 thousand). This decreased amount is accounted for as prior service cost, and will be amortized and recognized as a gain in each fiscal period, over the employees' average remaining service period.

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## CANON INC. AND SUBSIDIARIES

CONSOLIDATED

**9. MARKETABLE SECURITIES AND DERIVATIVE CONTRACTS****(1) MARKET VALUE ON MARKETABLE SECURITIES**

	Millions of yen					
	As of December 31, 2006			As of December 31, 2005		
	Acquisition	Estimated	Unrealized	Acquisition	Estimated	Unrealized
	Cost	Fair	Holding	Cost	Fair	Holding
		Value	Gains/Losses		Value	Gains/Losses
Current:						
Available-for-sale:						
Governmental bonds	¥ 224	¥ 224	¥ -	¥ -	¥ -	¥ -
Bank debt securities	71	70	(1)	71	71	-
Equity securities	-	-	-	101	101	-
Held-to-maturity:						
Corporate debt securities	10,151	10,151	-	-	-	-
	¥ 10,446	¥ 10,445	¥ (1)	¥ 172	¥ 172	¥ -
Noncurrent:						
Available-for-sale:						
Governmental bonds	¥ 335	¥ 320	¥ (15)	¥ 525	¥ 532	¥ 7
Corporate debt securities	4,090	4,124	34	85	88	3
Fund trust	4,072	5,607	1,535	4,553	5,999	1,446
Equity securities	12,648	29,852	17,204	11,373	26,449	15,076
Held-to-maturity:						
Corporate debt securities	10,311	10,311	-	20,961	20,961	-
	¥ 31,456	¥ 50,214	¥ 18,758	¥ 37,497	¥ 54,029	¥ 16,532

Thousands of U.S. dollars

As of December 31, 2006

	Acquisition	Estimated	Unrealized
	Cost	Fair	Holding
		Value	Gains/Losses
Current:			
Available-for-sale:			
Governmental bonds	\$ 1,882	\$ 1,882	\$ -
Bank debt securities	596	588	(8)
Held-to-maturity:			
Corporate debt securities	85,303	85,303	-
	\$ 87,781	\$ 87,773	\$ (8)

Noncurrent:

Available-for-sale:

Governmental bonds	\$ 2,815	\$ 2,689	\$ (126)
Corporate debt securities	34,370	34,655	285
Fund trust	34,218	47,118	12,900
Equity securities	106,286	250,857	144,571
Held-to-maturity:			
Corporate debt securities	86,647	86,647	-
	\$ 264,336	\$ 421,966	\$ 157,630

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## CANON INC. AND SUBSIDIARIES

CONSOLIDATED

## (2) DERIVATIVE CONTRACTS

	Millions of yen				Thousands of U.S. dollars	
	As of December 31, 2006		As of December 31, 2005		As of December 31, 2006	
	Contract Amount	Estimated Fair Value	Contract Amount	Estimated Fair Value	Contract Amount	Estimated Fair Value
Trade receivables and anticipated sales transactions:						
To sell foreign currencies	¥ 717,136	¥ (15,755)	¥645,188	¥(6,640)	\$6,026,353	\$(132,395)
To buy foreign currencies	51,189	(1,472)	46,424	(1,172)	430,160	(12,370)

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CANON INC.

NON-CONSOLIDATED

**1. NON-CONSOLIDATED STATEMENTS OF INCOME****( Parent company only )**

	Millions of yen		
	<b>Year ended December 31, 2006</b>	Year ended December 31, 2005	Change(%)
Net sales	<b>¥ 2,729,657</b>	¥ 2,481,481	+ 10.0
Cost of sales	<b>1,703,615</b>	1,571,561	
Gross profit	<b>1,026,042</b>	909,920	+ 12.8
Selling, general and administrative expenses	<b>514,885</b>	493,403	
Operating profit	<b>511,157</b>	416,517	+ 22.7
Other income (deductions):			
Interest and dividend income	<b>16,868</b>	10,979	
Interest expense	<b>(134)</b>	(57)	
Other, net	<b>(3,895)</b>	13,272	
	<b>12,839</b>	24,194	
Ordinary profit	<b>523,996</b>	440,711	+ 18.9
Non-ordinary gain(loss), net	<b>(14,516)</b>	(957)	
Income before income taxes	<b>509,480</b>	439,754	
Income taxes	<b>171,960</b>	150,460	
Net income	<b>¥ 337,520</b>	¥ 289,294	+ 16.7

**2. DETAILS OF SALES****( Parent company only )****Sales by product**

	Millions of yen		
	<b>Year ended December 31, 2006</b>	Year ended December 31, 2005	Change(%)
Business machines:			
<i>Office Imaging Products</i>	<b>¥ 522,024</b>	¥ 509,260	+ 2.5
<i>Computer peripherals</i>	<b>1,242,807</b>	1,085,616	+ 14.5
	<b>1,764,831</b>	1,594,876	+ 10.7
Cameras	<b>760,081</b>	663,062	+ 14.6

Optical and other products	<b>204,745</b>	223,543	-	8.4
Total	<b>¥2,729,657</b>	¥ 2,481,481	+	10.0

**Sales by region**

	Millions of yen		Change(%)	
	<b>Year ended December 31, 2006</b>	Year ended December 31, 2005		
Japan	<b>¥ 392,855</b>	¥ 367,271	+	7.0
Overseas:				
<i>Americas</i>	<b>965,502</b>	852,063	+	13.3
<i>Europe</i>	<b>929,330</b>	840,786	+	10.5
<i>Other areas</i>	<b>441,970</b>	421,361	+	4.9
	<b>2,336,802</b>	2,114,210	+	10.5
Total	<b>¥2,729,657</b>	¥ 2,481,481	+	10.0

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CANON INC.

NON-CONSOLIDATED

**3. NON-CONSOLIDATED BALANCE SHEETS****( Parent company only )**

	As of December 31, 2006	Millions of yen As of December 31, 2005	Change
<b>ASSETS</b>			
Current assets:			
Cash	¥ 324,053	¥ 261,680	¥ 62,373
Trade receivables	917,518	845,977	71,541
Inventories	205,993	189,699	16,294
Prepaid expenses and other current assets	174,739	163,909	10,830
Allowance for doubtful accounts	(22)	(383)	361
Total current assets	1,622,281	1,460,882	161,399
Fixed assets:			
Property, plant and equipment, net	818,094	713,960	104,134
Intangibles	34,480	27,123	7,357
Investments and other fixed assets	463,313	450,979	12,334
Allowance for doubtful receivables-noncurrent	(96)	(97)	1
Total fixed assets	1,315,791	1,191,965	123,826
Total assets	¥ 2,938,072	¥ 2,652,847	¥ 285,225
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>			
Current liabilities:			
Trade payables	¥ 409,019	¥ 363,375	¥ 45,644
Short-term loans	36,452	33,159	3,293
Accrued income taxes	103,871	84,172	19,699
Accrued warranty expenses	3,171		3,171
Accrued bonus	5,656	4,759	897
Accrued directors' bonus	295		295
Other current liabilities	212,157	213,666	(1,509)
Total current liabilities	770,621	699,131	71,490
Convertible debenture	318	649	(331)
Accrued pension and severance cost	52,376	76,386	(24,010)
Accrued directors' retirement benefits	1,209	1,248	(39)
Reserve for environmental provision	4,265		4,265
Total noncurrent liabilities	58,168	78,283	(20,115)

Total liabilities	<b>828,789</b>	777,414	51,375
Stockholders' equity:			
Common stock		174,438	(174,438)
Capital surplus		305,966	(305,966)
Retained earnings		1,393,662	(1,393,662)
Net unrealized gains on securities		6,777	(6,777)
Treasury stock		(5,410)	(5,410)
Total stockholders' equity		1,875,433	(1,875,433)
Total liabilities and stockholders' equity		¥ 2,652,847	¥(2,652,847)
Net assets			
Stockholders' equity:	<b>2,101,545</b>		2,101,545
Difference of appreciation and conversion	<b>7,738</b>		7,738
Total net assets	<b>2,109,283</b>		2,109,283
Total liabilities and net assets	<b>¥2,938,072</b>		¥ 2,938,072

	<b>As of December 31, 2006</b>	<b>As of December 31, 2005</b>
1,Accumulated depreciation	¥ 741,115	¥ 690,581
Accumulated impairment loss	¥ 494	¥ 11,361
2,Cautiory obligation and other Cautiory obligation contract	¥ 25,986	¥ 29,937
3,Issuance of new stock capitalised those due to conversion of convertible bond (Those capitalised)	¥ 330 (165)	¥ 1,146 (573)
Those due to conversion of convertible bond (Those capitalised)	¥ 330 (165)	¥ 1,146 (573)
4,Number of stock newly issued (Thousand shares)	261	766
Those due to conversion of convertible bond	261	766



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CANON INC.

NON-CONSOLIDATED

**4. NON-CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY****( Parent company only )**

	Capital surplus		Legal reserve	Reserve for special depreciation	Stockholders equity		Retained earnings brought forward	Treasury stock	Total stockholders equity	(Million Difference of appreciation and conversion)	
	Additional paid-in capital	Other capital surplus			Other retained earnings Reserve for deferral of capital gain on property	Special reserves				Retained earnings	Net unrealized gains on securities
Common stock	¥174,438	¥305,965	¥ 1	¥22,114	¥13,337	¥ 5	¥1,068,828	¥ 289,378	¥(5,410)	¥1,868,656	¥6,777
	165	165								330	
					9,065					(9,065)	
					(9,917)					9,917	
						1,335				(1,335)	



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	December 31, 2005	656,152	7,444	December 31, 2006
common stock	1,145,682			1,794,390

3. Dividend from surplus

Decision	Cash dividend (Millions of yen)	Dividend per share(yen)	Base date	Effective date
March 30, 2006 Annual meeting of stockholders	59,912	67.50	December 31, 2005	March 31, 2006
July 27, 2006 Board of directors meeting	44,386	50.00	June 30, 2006	August 25, 2006

Scheduled	Cash dividend (Millions of yen)	Dividend per share(yen)	Base date	Effective date
March 29, 2007 Annual meeting of stockholders	66,583	50.00	December 31, 2006	March 30, 2007

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NON-CONSOLIDATED

**Directors**

## (1) Candidates for Directors to be promoted

Executive Vice President	Toshizo Tanaka	(Senior Managing Director, Group Executive, Finance & Accounting Headquarters (present))
Managing Director	Tomonori Iwashita	(Director, Chief Executive, Image Communication Products Operations (present))
Managing Director	Masahiro Osawa	(Director, Group Executive, Global Procurement Headquarters (present))
Managing Director	Shigeyuki Matsumoto	(Director, Group Executive,  Device Technology Development Headquarters (present))

## (2) Candidates for new Directors to be appointed

Director	Kazunori Fukuma	(Executive Officer & Corporate Vice President, Toshiba Corporation (present) and President, SED Inc. (present)) * Scheduled to be hired by Canon as an adviser on January 30, 2007
Director	Hideki Ozawa	(President, Canon (China) Co., Ltd. (present))
Director	Masaya Maeda	(Group Executive, Digital Imaging Business Group (present))

## (3) Directors to be retired

Managing Director	Hironori Yamamoto	(Executive Vice President, Canon Electronics Inc. to be appointed)
Director	Shigeru Imaiida	(Executive Vice President, Canon Mold Co., Ltd. to be appointed)

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January 29, 2007

CONSOLIDATED FINANCIAL RESULTS FOR THE FOURTH QUARTER  
AND THE FISCAL YEAR ENDED DECEMBER 31, 2006  
SUPPLEMENTARY REPORT  
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This document contains forward-looking statements with respect to future results, performance and achievements that are subject to risk and uncertainties and reflect management's views and assumptions formed by available information. All statements other than statements of historical fact are statements that could be considered forward-looking statements. When used in this document, words such as anticipate, believe, estimate, expect, intend, may, or should and similar expressions, as they relate to Canon, are intended to identify forward-looking statements. Many factors could cause the actual results, performance or achievements of Canon to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in general economic and business conditions, changes in currency exchange rates and interest rates, introduction of competing products by other companies, lack of acceptance of new products or services by Canon's targeted customers, inability to meet efficiency and cost reduction objectives, changes in business strategy and various other factors, both referenced and not referenced in this document. A detailed description of these and other risk factors is included in Canon's annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein. Canon does not intend or assume any obligation to update these forward-looking statements.

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Canon Inc.

**1. SALES BY REGION AND PRODUCT (2006)**

(Millions of yen)

	2006		2005		Change year over year	
	4th quarter	Year	4th quarter	Year	4th quarter	Year
<b>Japan</b>						
Business machines	177,294	619,713	169,499	612,832	+4.6%	+1.1%
Office imaging products	93,838	359,935	84,885	357,689	+10.5%	+0.6%
Computer peripherals	66,209	190,981	64,627	183,727	+2.4%	+3.9%
Business information products	17,247	68,797	19,987	71,416	-13.7%	-3.7%
Cameras	40,676	139,625	36,220	127,886	+12.3%	+9.2%
Optical and other products	48,771	172,952	39,048	115,487	+24.9%	+49.8%
Total	266,741	932,290	244,767	856,205	+9.0%	+8.9%
<b>Overseas</b>						
Business machines	587,701	2,071,374	537,686	1,889,569	+9.3%	+9.6%
Office imaging products	236,667	825,990	225,219	795,551	+5.1%	+3.8%
Computer peripherals	339,746	1,207,427	302,681	1,061,179	+12.2%	+13.8%
Business information products	11,288	37,957	9,786	32,839	+15.3%	+15.6%
Cameras	305,763	902,240	260,654	751,300	+17.3%	+20.1%
Optical and other products	56,330	250,855	76,741	257,117	-26.6%	-2.4%
Total	949,794	3,224,469	875,081	2,897,986	+8.5%	+11.3%
<b>Americas</b>						
Business machines	239,816	865,697	224,815	795,268	+6.7%	+8.9%
Office imaging products	99,908	361,328	99,491	353,384	+0.4%	+2.2%
Computer peripherals	134,218	484,624	120,750	425,877	+11.2%	+13.8%
Business information products	5,690	19,745	4,574	16,007	+24.4%	+23.4%
Cameras	133,312	362,104	115,569	308,667	+15.4%	+17.3%
Optical and other products	16,234	55,845	13,263	42,015	+22.4%	+32.9%
Total	389,362	1,283,646	353,647	1,145,950	+10.1%	+12.0%
<b>Europe</b>						
Business machines	272,115	916,108	243,712	838,081	+11.7%	+9.3%
Office imaging products	111,718	369,709	103,566	357,188	+7.9%	+3.5%
Computer peripherals	155,646	531,224	135,618	466,965	+14.8%	+13.8%
	4,751	15,175	4,528	13,928	+4.9%	+9.0%

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Business information products						
Cameras	122,190	362,670	106,227	316,769	+15.0%	+14.5%
Optical and other products	11,295	35,527	9,032	26,408	+25.1%	+34.5%
<b>Total</b>	<b>405,600</b>	<b>1,314,305</b>	<b>358,971</b>	<b>1,181,258</b>	<b>+13.0%</b>	<b>+11.3%</b>
<b>Other areas</b>						
Business machines	75,770	289,569	69,159	256,220	+9.6%	+13.0%
Office imaging products	25,041	94,953	22,162	84,979	+13.0%	+11.7%
Computer peripherals	49,882	191,579	46,313	168,337	+7.7%	+13.8%
Business information products	847	3,037	684	2,904	+23.8%	+4.6%
Cameras	50,261	177,466	38,858	125,864	+29.3%	+41.0%
Optical and other products	28,801	159,483	54,446	188,694	-47.1%	-15.5%
<b>Total</b>	<b>154,832</b>	<b>626,518</b>	<b>162,463</b>	<b>570,778</b>	<b>-4.7%</b>	<b>+9.8%</b>
<b>Total</b>						
Business machines	764,995	2,691,087	707,185	2,502,401	+8.2%	+7.5%
Office imaging products	330,505	1,185,925	310,104	1,153,240	+6.6%	+2.8%
Computer peripherals	405,955	1,398,408	367,308	1,244,906	+10.5%	+12.3%
Business information products	28,535	106,754	29,773	104,255	-4.2%	+2.4%
Cameras	346,439	1,041,865	296,874	879,186	+16.7%	+18.5%
Optical and other products	105,101	423,807	115,789	372,604	-9.2%	+13.7%
<b>Total</b>	<b>1,216,535</b>	<b>4,156,759</b>	<b>1,119,848</b>	<b>3,754,191</b>	<b>+8.6%</b>	<b>+10.7%</b>

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Canon Inc.

**2. SALES BY REGION AND PRODUCT (2007/Projection)****(1) Sales by product**

(Millions of yen)

	2007 (P)				1st quarter	2006			Change year over year		
	1st quarter	1st half	2nd half	Year		1st half	2nd half	Year	1st quarter	1st half	2nd half
	690,200	1,402,700	1,497,500	2,900,200	631,153	1,286,596	1,404,491	2,691,087	+9.4%	+9.0%	+6.6%
	299,300	616,000	661,000	1,277,000	286,488	585,437	600,488	1,185,925	+4.5%	+5.2%	+10.1%
	362,600	731,000	780,000	1,511,000	316,796	646,663	751,745	1,398,408	+14.5%	+13.0%	+3.8%
	28,300	55,700	56,500	112,200	27,869	54,496	52,258	106,754	+1.5%	+2.2%	+8.1%
	210,700	496,200	619,600	1,115,800	192,061	460,285	581,580	1,041,865	+9.7%	+7.8%	+6.5%
	99,100	201,100	232,900	434,000	100,058	205,374	218,433	423,807	-1.0%	-2.1%	+6.6%
	1,000,000	2,100,000	2,350,000	4,450,000	923,272	1,952,255	2,204,504	4,156,759	+8.3%	+7.6%	+6.6%

(P)=Projection

**(2) Sales by region**

(Millions of yen)

	2007 (P)				1st quarter	2006			Change year over year		
	1st quarter	1st half	2nd half	Year		1st half	2nd half	Year	1st quarter	1st half	2nd half
	222,000	463,500	508,900	972,400	213,694	446,298	485,992	932,290	+3.9%	+3.9%	+4.7%
	778,000	1,636,500	1,841,100	3,477,600	709,578	1,505,957	1,718,512	3,224,469	+9.6%	+8.7%	+7.1%
	297,600	634,400	710,800	1,345,200	285,067	594,473	689,173	1,283,646	+4.4%	+6.7%	+3.1%
	326,600	694,200	751,400	1,445,600	281,621	610,943	703,362	1,314,305	+16.0%	+13.6%	+6.8%
	153,800	307,900	378,900	686,800	142,890	300,541	325,977	626,518	+7.6%	+2.4%	+16.2%
	1,000,000	2,100,000	2,350,000	4,450,000	923,272	1,952,255	2,204,504	4,156,759	+8.3%	+7.6%	+6.6%



(P)=Projection

\*With regard to projected net sales, due to the difficulty involved in providing detailed breakdowns by product within each region, beginning in fiscal 2007 Canon will only disclose projected net sales totals by product segment and by region.

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**Table of Contents****3. SEGMENT INFORMATION BY PRODUCT (2006)**

Canon Inc.

(Millions of yen)

	2006		2005		Change year over year	
	4th quarter	Year	4th quarter	Year	4th quarter	Year
<b>Business machines</b>						
Unaffiliated customers	764,995	2,691,087	707,185	2,502,401	+8.2%	+7.5%
Intersegment						
Total sales	764,995	2,691,087	707,185	2,502,401	+8.2%	+7.5%
Operating profit	165,565	599,229	150,196	542,028	+10.2%	+10.6%
% of sales	21.6%	22.3%	21.2%	21.7%		
<b>Cameras</b>						
Unaffiliated customers	346,439	1,041,865	296,874	879,186	+16.7%	+18.5%
Intersegment						
Total sales	346,439	1,041,865	296,874	879,186	+16.7%	+18.5%
Operating profit	92,612	268,738	63,057	173,706	+46.9%	+54.7%
% of sales	26.7%	25.8%	21.2%	19.8%		
<b>Optical and other products</b>						
Unaffiliated customers	105,101	423,807	115,789	372,604	-9.2%	+13.7%
Intersegment	52,102	190,687	44,575	158,114	+16.9%	+20.6%
Total sales	157,203	614,494	160,364	530,718	-2.0%	+15.8%
Operating profit	3,921	41,475	8,553	38,820	-54.2%	+6.8%
% of sales	2.5%	6.7%	5.3%	7.3%		
<b>Corporate and Eliminations</b>						
Unaffiliated customers						
Intersegment	-52,102	-190,687	-44,575	-158,114		
Total sales	-52,102	-190,687	-44,575	-158,114		
Operating profit	-66,228	-202,409	-52,517	-171,511		
<b>Consolidated</b>						
Unaffiliated customers	1,216,535	4,156,759	1,119,848	3,754,191	+8.6%	+10.7%
Intersegment						
Total sales	1,216,535	4,156,759	1,119,848	3,754,191	+8.6%	+10.7%
Operating profit	195,870	707,033	169,289	583,043	+15.7%	+21.3%
% of sales	16.1%	17.0%	15.1%	15.5%		

**4. OTHER INCOME / DEDUCTIONS (2006)**

(Millions of yen)

	2006		2005		Change year over year	
	4th quarter	Year	4th quarter	Year	4th quarter	Year
Interest and dividend, net	7,706	24,963	4,108	12,511	+3,598	+12,452
Forex gain / loss	-8,737	-25,804	-2,262	-3,710	-6,475	-22,094
Equity earnings / loss of affiliated companies	1,428	4,237	174	1,646	+1,254	+2,591
Other, net	1,505	8,714	1,650	18,514	-145	-9,800
Total	1,902	12,110	3,670	28,961	-1,768	-16,851

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Canon Inc.

**5. SEGMENT INFORMATION BY PRODUCT (2007/Projection)**

(Millions of yen)

1st quarter	2007 (P)			1st quarter	2006			Change year over year		
	1st half	2nd half	Year		1st half	2nd half	Year	1st quarter	1st half	2nd half
690,200	1,402,700	1,497,500	2,900,200	631,153	1,286,596	1,404,491	2,691,087	+9.4%	+9.0%	+9.0%
690,200	1,402,700	1,497,500	2,900,200	631,153	1,286,596	1,404,491	2,691,087	+9.4%	+9.0%	+9.0%
155,000 22.5%	311,800 22.2%	328,200 21.9%	640,000 22.1%	152,168 24.1%	294,565 22.9%	304,664 21.7%	599,229 22.3%	+1.9%	+5.9%	+5.9%
210,700	496,200	619,600	1,115,800	192,061	460,285	581,580	1,041,865	+9.7%	+7.8%	+7.8%
210,700	496,200	619,600	1,115,800	192,061	460,285	581,580	1,041,865	+9.7%	+7.8%	+7.8%
54,500 25.9%	125,500 25.3%	162,300 26.2%	287,800 25.8%	44,039 22.9%	108,736 23.6%	160,002 27.5%	268,738 25.8%	+23.8%	+15.4%	+15.4%
99,100	201,100	232,900	434,000	100,058	205,374	218,433	423,807	-1.0%	-2.1%	-2.1%
44,000	92,900	105,800	198,700	41,397	88,706	101,981	190,687	+6.3%	+4.7%	+4.7%
143,100	294,000	338,700	632,700	141,455	294,080	320,414	614,494	+1.2%	-0.0%	-0.0%
20,500 14.3%	28,700 9.8%	25,500 7.5%	54,200 8.6%	14,526 10.3%	23,195 7.9%	18,280 5.7%	41,475 6.7%	+41.1%	+23.7%	+23.7%
-44,000	-92,900	-105,800	-198,700	-41,397	-88,706	-101,981	-190,687			
-44,000	-92,900	-105,800	-198,700	-41,397	-88,706	-101,981	-190,687			

-45,000	-98,000	-119,000	-217,000	-40,598	-88,019	-114,390	-202,409			
1,000,000	2,100,000	2,350,000	4,450,000	923,272	1,952,255	2,204,504	4,156,759	+8.3%	+7.6%	+
1,000,000	2,100,000	2,350,000	4,450,000	923,272	1,952,255	2,204,504	4,156,759	+8.3%	+7.6%	+
185,000	368,000	397,000	765,000	170,135	338,477	368,556	707,033	+8.7%	+8.7%	+
18.5%	17.5%	16.9%	17.2%	18.4%	17.3%	16.7%	17.0%			

(P)=Projection

**6. OTHER INCOME / DEDUCTIONS (2007/Projection)**

(Millions of yen)

	2007 (P)				2006				Change year over year			
	1st quarter	1st half	2nd half	Year	1st quarter	1st half	2nd half	Year	1st quarter	1st half	2nd half	Year
Interest												
Dividend												
Net	6,200	13,500	13,500	27,000	4,607	10,518	14,445	24,963	+1,593	+2,982	-945	+2,030
Prex gain	-8,300	-13,000	-11,300	-24,300	-8,084	-14,639	-11,165	-25,804	-216	+1,639	-135	+1,500
Loss												
Equity												
Earnings /												
Loss of												
Affiliated												
Companies	1,400	2,900	2,800	5,700	1,541	2,094	2,143	4,237	-141	+806	+657	+1,460
Other, net	700	3,600	-2,000	1,600	1,392	4,595	4,119	8,714	-692	-995	-6,119	-7,110
Total	0	7,000	3,000	10,000	-544	2,568	9,542	12,110	+544	+4,432	-6,542	-2,110

(P)=Projection

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Canon Inc.

**7. SALES COMPOSITION BY PRODUCT**

	2007 (P)				2006				2005	
	1st quarter	1st half	2nd half	Year	4th quarter	1st half	2nd half	Year	4th quarter	Year
<b>Office imaging products</b>										
Monochrome copying machines	48%	48%	46%	47%	49%	53%	50%	52%	55%	56%
Color copying machines	34%	34%	36%	35%	34%	30%	32%	31%	29%	28%
Others	18%	18%	18%	18%	17%	17%	18%	17%	16%	16%
<b>Computer peripherals</b>										
Laser beam printers	75%	74%	70%	72%	68%	75%	72%	73%	67%	71%
Inkjet printers (includes inkjet MFPs)	24%	25%	29%	27%	31%	24%	27%	26%	32%	27%
Others	1%	1%	1%	1%	1%	1%	1%	1%	1%	2%
<b>Business information products</b>										
Personal computers	67%	66%	65%	66%	61%	66%	63%	64%	69%	69%
Others	33%	34%	35%	34%	39%	34%	37%	36%	31%	31%
<b>Cameras</b>										
Film cameras / Lenses	17%	15%	15%	15%	14%	16%	15%	15%	15%	16%
Digital cameras	72%	74%	75%	75%	76%	74%	75%	75%	74%	72%
Video cameras	11%	11%	10%	10%	10%	10%	10%	10%	11%	12%
<b>Optical and other products</b>										
Semiconductor production equipment	49%	47%	52%	50%	53%	52%	52%	52%	58%	64%
Others	51%	53%	48%	50%	47%	48%	48%	48%	42%	36%

(P)=Projection

\* Certain figures within the camera segment have been adjusted for fiscal year 2005 following a review of product categories.

**8. SALES GROWTH IN LOCAL CURRENCY**

	2007 (P)				2006			
	1st quarter	1st half	2nd half	Year	4th quarter	1st half	2nd half	Year
<b>Business machines</b>								

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Japan					+4.6%	-0.9%	+3.1%	+1.1%
Overseas					+5.8%	+2.9%	+4.3%	+3.6%
<b>Total</b>	<b>+7.2%</b>	<b>+7.2%</b>	<b>+8.1%</b>	<b>+7.7%</b>	<b>+5.5%</b>	<b>+1.9%</b>	<b>+4.0%</b>	<b>+3.0%</b>
<b>Cameras</b>								
Japan					+12.3%	+11.5%	+7.2%	+9.2%
Overseas					+13.1%	+15.5%	+12.6%	+13.8%
<b>Total</b>	<b>+6.8%</b>	<b>+5.5%</b>	<b>+8.2%</b>	<b>+7.0%</b>	<b>+13.0%</b>	<b>+14.9%</b>	<b>+11.8%</b>	<b>+13.1%</b>
<b>Optical and other products</b>								
Japan					+24.9%	+48.9%	+50.5%	+49.8%
Overseas					-28.1%	-4.1%	-6.8%	-5.5%
<b>Total</b>	<b>-1.5%</b>	<b>-2.6%</b>	<b>+7.0%</b>	<b>+2.4%</b>	<b>-10.2%</b>	<b>+11.7%</b>	<b>+11.6%</b>	<b>+11.7%</b>
<b>Total</b>								
Japan	+3.9%	+3.9%	+4.7%	+4.3%	+9.0%	+7.3%	+10.4%	+8.9%
Overseas	+6.9%	+6.3%	+9.0%	+7.8%	+5.0%	+5.3%	+5.7%	+5.5%
Americas	+4.4%	+6.4%	+5.8%	+6.1%	+9.7%	+5.5%	+7.5%	+6.6%
Europe	+9.1%	+8.4%	+7.9%	+8.1%	+5.2%	+5.1%	+3.7%	+4.3%
Other areas	+7.4%	+1.9%	+18.1%	+10.4%	-5.5%	+5.1%	+6.1%	+5.6%
<b>Total</b>	<b>+6.2%</b>	<b>+5.8%</b>	<b>+8.1%</b>	<b>+7.0%</b>	<b>+5.9%</b>	<b>+5.7%</b>	<b>+6.7%</b>	<b>+6.3%</b>

(P)=Projection

\*With regard to projected net sales, due to the difficulty involved in providing detailed breakdowns by product within each region, beginning in fiscal 2007 Canon will only disclose projected net sales totals by product segment and by region.

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<b>9. P&amp;L SUMMARY (1st Quarter 2007/Projection)</b>	Canon Inc.		
	(Millions of yen)		
	2007 (P)	2006	Change