NEOPROBE CORP Form 10QSB May 15, 2006 Back to Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

#### **FORM 10-QSB**

(Mark One)

## x QUARTERLY REPORT UNDER SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended: March 31, 2006

or

## o TRANSITION REPORT UNDER SECTION 13 OR 15 (d) OF THE EXCHANGE ACT

For the transition period from \_\_\_\_\_to\_\_\_\_

**Commission File Number: 0-26520** 

#### NEOPROBE CORPORATION

(Exact name of small business issuer as specified in its charter)

#### **Delaware**

31-1080091

(State or other jurisdiction of incorporation or organization)

(I.R.S. employer identification no.)

425 Metro Place North, Suite 300, Dublin, Ohio 43017

(Address of principal executive offices)

#### 614-793-7500

(Issuer's telephone number)

#### 58,691,046 shares of common stock, par value \$.001 per share

(Number of shares of issuer's common equity outstanding as of the close of business on May 5, 2006)

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

State the number of shares outstanding of each of the issuer's classes of common equity, as of the latest practicable

date: 58,691,046 shares of common stock, par value \$.001 per share (as of the close of business on May 5, 2006).

Transitional Small Business Disclosure Format (check one) Yes o No x

### **Back to Table of Contents**

### NEOPROBE CORPORATION and SUBSIDIARIES

### **INDEX**

<u>Item 1.</u>	Financial Statements	3
	Consolidated Balance Sheets as of March 31, 2006 and December 31, 2005	3
	Consolidated Statements of Operations for the Three-Month Periods Ended March 31, 2006	5
	and March 31, 2005	
	Consolidated Statements of Cash Flows for the Three-Month Periods Ended March 31, 2006	6
	and March 31, 2005	
	Notes to the Consolidated Financial Statements	7
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	14
	The Company	14
	<u>Overview</u>	14
	Results of Operations	16
	Liquidity and Capital Resources	17
	Recent Accounting Developments	18
	Critical Accounting Policies	19
	Forward-Looking Statements	21
Item 3.	Controls and Procedures	22
Item 6.	<u>Exhibits</u>	23
-2-		

### **Back to Table of Contents**

#### **PART I - FINANCIAL INFORMATION**

#### **Item 1. Financial Statements**

#### **Neoprobe Corporation and Subsidiaries Consolidated Balance Sheets**

ASSETS		March 31, 2006 (unaudited)	December 31, 2005
Current assets:			
Cash and cash equivalents	\$	5,658,771	\$ 4,940,946
Available-for-sale securities		54,853	1,529,259
Accounts receivable, net		710,820	673,008
Inventory		800,910	803,703
Prepaid expenses and other		307,340	501,557
Total current assets		7,532,694	8,448,473
Property and equipment		2,065,528	2,051,793
Less accumulated depreciation and amortization		1,785,645	1,768,558
		279,883	283,235
Patents and trademarks		3,170,333	3,162,547
Acquired technology		237,271	237,271
		3,407,604	3,399,818
Less accumulated amortization		1,365,875	1,300,908
		2,041,729	2,098,910
Other assets		685,703	739,823
Total assets	\$	10,540,009	\$ 11,570,441

#### Continued

-3-

### **Back to Table of Contents**

### **Neoprobe Corporation and Subsidiaries Consolidated Balance Sheets, continued**

		March 31, 2006		December 31,
LIABILITIES AND STOCKHOLDERS' EQUITY		(unaudited)		2005
Current liabilities:				
Accounts payable	\$	423,037	\$	207,824
Accrued liabilities and other		348,737		821,781
Capital lease obligations, current		19,401		19,530
Deferred revenue, current		249,898		252,494
Notes payable to finance companies		132,299		200,054
Total current liabilities		1,173,372		1,501,683
Capital lease obligations		27,302		31,855
Deferred revenue		31,944		41,132
Notes payable to CEO, net of discounts of \$24,568 and \$26,249,				
respectively		75,432		73,751
Notes payable to investors, net of discounts of \$1,965,435 and				
\$2,099,898, respectively		6,034,565		5,900,102
Other liabilities		4,510		5,122
Total liabilities		7,347,125		7,553,645
Commitments and contingencies				
Stockholders' equity:				
Preferred stock; \$.001 par value; 5,000,000 shares				
authorized at March 31, 2006 and December 31, 2005;				
none issued and outstanding		-	_	<u> </u>
Common stock; \$.001 par value; 150,000,000 shares				
authorized; 58,690,046 shares issued and outstanding				
at March 31, 2006; 58,622,059 shares issued and				
outstanding at December 31, 2005		58,690		58,622
Additional paid-in capital		135,008,954		134,903,259
Accumulated deficit		(131,874,705)		(130,947,103)
Accumulated other comprehensive (loss) income		(55)		2,018
Total stockholders' equity		3,192,884		4,016,796
Total liabilities and stockholders' equity	\$	10,540,009	\$	11,570,441

See accompanying notes to the consolidated financial statements

-4-

### **Back to Table of Contents**

Neoprobe Corporation and Subsidiaries Consolidated Statements of Operations (unaudited)

Selling, general and administrative

	Three Months Ended March 31,		
	2006		2005
Net sales	\$ 1,787,918	\$	1,465,887
Cost of goods sold	737,220		563,323
Gross profit	1,050,698		902,564
Operating expenses:			
Research and development	834,183		638,445