

GENERAL EMPLOYMENT ENTERPRISES INC
Form 10-Q
May 20, 2014

UNITED STATES SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549
FORM 10-Q

☒ QUARTERLY REPORT UNDER SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2014

OR

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number 1-05707

GENERAL EMPLOYMENT ENTERPRISES, INC

(Exact name of registrant as specified in its charter)

| | |
|--|---|
| Illinois | 36-6097429 |
| (State or other jurisdiction of incorporation or organization) | (I.R.S. Employer Identification Number) |

184 Shuman Blvd., Suite 420, Naperville, IL 60563

(Address of principal executive offices)

(630) 954-0400

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).
Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☐ Accelerated filer ☐

Edgar Filing: GENERAL EMPLOYMENT ENTERPRISES INC - Form 10-Q

Non-accelerated filer ☐ Smaller reporting company ☒

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

The number of shares outstanding of the registrant's common stock as of May 19, 2014 was 25,899,675.

GENERAL EMPLOYMENT ENTERPRISES, INC.

Form 10-Q

For the Quarter Ended March 31, 2014

INDEX

CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS 3

PART I. FINANCIAL INFORMATION

| | | |
|---------|--|-------|
| Item 1. | <u>Financial Statements (unaudited)</u> | 4 |
| | <u>Condensed Consolidated Balance Sheets at March 31, 2014 and September 30, 2013</u> | 4 |
| | <u>Condensed Consolidated Statements of Operations for the three and six months ended March 31, 2014 and March 31, 2013</u> | 5 |
| | <u>Condensed Consolidated Statements of Shareholders' Equity for the six months ended March 31, 2014 and the year ended September 30, 2013</u> | 6 |
| | <u>Condensed Consolidated Statements of Cash Flows for the six months ended March 31, 2014 and March 31, 2013</u> | 7 |
| | <u>Notes to Condensed Consolidated Financial Statements</u> | 8-18 |
| Item 2. | <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u> | 18-25 |
| Item 3. | <u>Quantitative and Qualitative Disclosures About Market Risk</u> | 26 |
| Item 4. | <u>Controls and Procedures</u> | 26 |

PART II. OTHER INFORMATION

| | | |
|----------|--|----|
| Item 1. | <u>Legal Proceedings</u> | 26 |
| Item 1A. | <u>Risk Factors</u> | 26 |
| Item 2. | <u>Unregistered Sales of Equity Securities and Use of Proceeds</u> | 26 |
| Item 3. | <u>Defaults Upon Senior Securities</u> | 27 |
| Item 4. | <u>Mine Safety Disclosures</u> | 27 |
| Item 5. | <u>Other Information</u> | 28 |
| Item 6. | <u>Exhibits</u> | 28 |
| | <u>Signatures</u> | 28 |

Index

CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

As a matter of policy, the Company does not provide forecasts of future financial performance. The statements made in this Form 10-Q Quarterly Report which are not historical facts are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such forward-looking statements often contain or are prefaced by words such as “believe”, “will” and “expect.” These statements are based on current expectations, estimates and projections about our business based, in part, on assumptions made by management. These statements are not guarantees of future performance and involve risks, uncertainties and assumptions that are difficult to predict. As a result of a number of factors, our actual results could differ materially from those set forth in the forward-looking statements. Certain factors that might cause the Company’s actual results to differ materially from those in the forward-looking statements include, without limitation, general business conditions, the demand for the Company’s services, competitive market pressures, the ability of the Company to attract and retain qualified personnel for regular full-time placement and contract assignments, the possibility of incurring liability for the Company’s business activities, including the activities of its contract employees and events affecting its contract employees on client premises, and the ability to attract and retain qualified corporate and branch management, as well as those risks discussed in the Company’s annual report on Form 10-K for the year ended September 30, 2013, and in other documents which we file with the Securities and Exchange Commission. Any forward-looking statements speak only as of the date on which they are made, and the Company is under no obligation to (and expressly disclaims any such obligation to) and does not intend to update or alter its forward-looking statements whether as a result of new information, future events or otherwise.

3

Index

PART I – FINANCIAL INFORMATION

Item 1. Financial Statements.

GENERAL EMPLOYMENT ENTERPRISES, INC.
 CONDENSED CONSOLIDATED BALANCE SHEETS (unaudited)
 (In Thousands)

| | March 31, 2014 | September 30, 2013 |
|--|----------------------|--------------------------|
| ASSETS | | |
| CURRENT ASSETS: | | |
| Cash and cash equivalents | \$494 | \$ 361 |
| Accounts receivable, less allowances (March - \$295; September - \$272) | 6,004 | 6,697 |
| Other current assets | 584 | 416 |
| Assets of discontinued operations, less allowances (March and September -\$35) | 229 | 238 |
| Total current assets | 7,311 | 7,712 |
| Property and equipment, net | 455 | 530 |
| Goodwill | 1,106 | 1,106 |
| Intangible assets, net | 1,721 | 1,884 |
| TOTAL ASSETS | \$10,593 | \$ 11,232 |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | |
| CURRENT LIABILITIES: | | |
| Short-term debt | \$3,601 | \$ 3,734 |
| Accounts payable | 1,314 | 1,015 |
| Accrued compensation | 2,749 | 2,733 |
| Other current liabilities | 735 | 981 |
| Liabilities from discontinued operations | - | 30 |
| Total current liabilities | 8,399 | 8,493 |
| Long-term liabilities | 52 | 126 |
| Commitments and contingencies | | |
| SHAREHOLDERS' EQUITY | | |
| Preferred stock; no par value; authorized - 20,000 shares; issued and outstanding - none | - | - |
| Common stock, no-par value; authorized - 200,000 shares; issued and outstanding - 25,274 shares at March 31, 2014 and 22,799 at September 30, 2013 | 11,203 | 10,851 |
| Additional paid in capital - warrants | 131 | - |
| Accumulated deficit | (9,192) | (8,238) |
| Total shareholders' equity | 2,142 | 2,613 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | \$10,593 | \$ 11,232 |

The accompanying notes are an integral part of the unaudited condensed consolidated financial statements.

Index

GENERAL EMPLOYMENT ENTERPRISES, INC.

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (unaudited)

(In Thousands, Except Per Share Data)

| | Three Months Ended March 31, | | Six Months Ended March 31, | |
|---|---------------------------------|-----------|-------------------------------|-----------|
| | 2014 | 2013 | 2014 | 2013 |
| NET REVENUES: | | | | |
| Contract staffing services | \$7,858 | \$9,364 | \$16,927 | \$20,225 |
| Direct hire placement services | 1,776 | 2,058 | 3,514 | 4,214 |
| NET REVENUES | 9,634 | 11,422 | 20,441 | 24,439 |
| Cost of contract services | 6,713 | 7,884 | 14,325 | 16,768 |
| Selling, general and administrative expenses | 3,478 | 4,194 | 6,699 | 7,976 |
| Amortization of intangible assets | 82 | 80 | 163 | 160 |
| LOSS FROM OPERATIONS | (639) | (736) | (746) | (465) |
| Interest expense | 88 | 46 | 208 | 117 |
| LOSS FROM CONTINUING OPERATIONS BEFORE INCOME TAX | | | | |
| PROVISION | \$(727) | \$(782) | \$(954) | \$(582) |
| Provision for income tax | - | (8) | - | (8) |
| LOSS FROM CONTINUING OPERATIONS | \$(727) | \$(790) | \$(954) | \$(590) |
| Loss from discontinued operations | - | (36) | - | (51) |
| NET LOSS | \$(727) | \$(826) | \$(954) | \$(641) |
| BASIC AND DILUTED LOSS PER SHARE | | | | |
| From continuing operations | \$(0.03) | \$(0.04) | \$(0.04) | \$(0.03) |
| From discontinued operations | \$- | \$(0.00) | \$- | \$(0.00) |
| Total loss per share | \$(0.03) | \$(0.04) | \$(0.04) | \$(0.03) |
| WEIGHTED AVERAGE NUMBER OF SHARES - BASIC AND | | | | |
| DILUTED | 22,895 | 21,699 | 22,847 | 21,699 |

The accompanying notes are an integral part of the unaudited condensed consolidated financial statements.

Index

GENERAL EMPLOYMENT ENTERPRISES, INC.

CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (unaudited)

(In Thousands)

| | Common Stock | | Additional Paid In Capital Warrants | Accumulated Deficit | Total Shareholders' Equity |
|---------------------------------------|--------------|----------|--|------------------------|----------------------------------|
| | Shares | Amount | | | |
| Balance, September 30, 2012 | 21,699 | \$10,453 | \$ - | \$ (6,348 |) \$ 4,105 |
| Issuance of common stock | 1,100 | 330 | | - | 330 |
| Stock compensation expense | - | 68 | | - | 68 |
| Net loss | - | - | | (1,890 |) (1,890) |
| Balance, September 30, 2013 | 22,799 | \$10,851 | \$ - | \$ (8,238 |) \$ 2,613 |
| Stock compensation expense | - | 32 | - | - | 32 |
| Issuance of common stock for services | 100 | 20 | - | - | 20 |
| Sale of common stock and warrants | 2,375 | 300 | 131 | - | 431 |
| Net loss | - | - | - | (954 |) (954) |
| Balance, March 31, 2014 | 25,274 | \$11,203 | \$ 131 | \$ (9,192 |) \$ 2,142 |

The accompanying notes are an integral part of the unaudited condensed consolidated financial statements.

Index

GENERAL EMPLOYMENT ENTERPRISES, INC.

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

(In Thousands)

| | Six Months Ended March 31, | |
|--|----------------------------------|---------|
| | 2014 | 2013 |
| CASH FLOWS FROM OPERATING ACTIVITIES: | | |
| Net loss | \$(954) | \$(641) |
| Loss from discontinued operations | - | (51) |
| Net loss from continuing operations | (954) | (590) |
| Adjustments to reconcile net loss from continuing operations to net cash used in operating activities: | | |
| Depreciation and amortization | 238 | 243 |
| Stock compensation expense | 32 | 10 |
| Provision for doubtful accounts | 23 | 62 |
| Stock issued for services | 10 | |
| Loss on abandonment of leasehold improvements | 44 | |
| Changes in operating assets and liabilities - | | |
| Accounts receivable | 670 | (270) |
| Accounts payable | 299 | 40 |
| Accrued compensation | 16 | 343 |
| Other current assets | (158) | |
| Other current liabilities | (318) | (82) |
| Long-term liabilities | (33) | (40) |
| Net cash used in operating activities - Continuing Operations | (131) | (284) |
| Net cash used in operating activities - Discontinued Operations | (21) | (51) |
| Net cash used in operating activities | (152) | (335) |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | |
| Acquisition of property and equipment | (24) | (80) |
| Partial payment of earn-out | (133) | (100) |
| Net cash used in investing activities - Continuing Operations | (157) | (180) |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | |
| Proceeds from short-term debt, net | (133) | 188 |
| Payments on Capital Lease | (41) | - |
| Proceeds from related party | 185 | - |
| Proceeds from sale of common stock | 431 | - |
| Net cash provided by financing activities - Continuing Operations | 442 | 188 |
| Net change in cash - Continuing Operations | 154 | (276) |
| Net change in cash - Discontinued Operations | (21) | (51) |
| Cash at beginning of year - Continuing Operations | 361 | 364 |
| Cash at end of year | \$494 | \$37 |

SUPPLEMENTAL CASH FLOW INFORMATION:

| | | |
|------------------------|-------|-------|
| Cash paid for interest | \$163 | \$107 |
| Cash paid for taxes | \$- | \$- |

The accompanying notes are an integral part of the unaudited condensed consolidated financial statements.

7

Index

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

1. Description of Business

General Employment Enterprises, Inc. (the “Company,” “we,” “our” or “us”) provides staffing services through a network of branch offices located in major metropolitan areas throughout the United States. The Company’s professional staffing services provide information technology, engineering and accounting professionals to clients on either a regular placement basis or a temporary contract basis. The Company’s agricultural staffing services provided agricultural workers for farms and groves, until July 7, 2013, when the Company ceased operations within its Agricultural Division, terminated all the division’s employees and began the process of liquidating all assets of this division. The Company’s industrial staffing business provides weekly temporary staffing for light industrial clients in Ohio and Pennsylvania.

2. Significant Accounting Policies and Estimates

The accompanying unaudited condensed consolidated financial statements of the Company have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and with the instructions to Article 8 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete consolidated financial statements. In the opinion of management, all adjustments considered necessary for a fair presentation have been included. Operating results for the three and six month period ended March 31, 2014 are not necessarily indicative of the results that may be expected for the year ending September 30, 2014. The unaudited condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and footnotes thereto included in the Company’s Annual Report on Form 10-K for the year ended September 30, 2013.

Liquidity

In recent years, the Company has incurred significant losses and negative cash flows from operations. Management has implemented a strategy which included cost reduction efforts as well as identifying strategic acquisitions to be financed primarily through the issuance of common stock, and to improve the overall profitability and cash flows of the Company. In 2013, the Company entered into a three year revolving credit agreement with Keltic Financial Partners II, LLP (“Keltic”) to provide working capital financing.

The Company is currently in a continuing default under the terms of their line of credit agreement (See Note 6). Keltic has the ability to terminate the lending obligations under the agreement until this continuing default is cured. As of the date of this report, Keltic continues to lend the Company funds, in the normal course of business under the agreement, without an increase in the rate of interest or any other changes. Management will continue to work with Keltic to obtain the proper waivers and amendments to the agreement to ensure normal operations are not interrupted, however if management is not able to reasonably negotiate terms with Keltic, the Company could be required to obtain alternative financing. Management believes with improved future cash flow from operations and the availability under the Keltic Credit Facility, the Company will have sufficient liquidity for the next 12 months.

Principles of Consolidation

The condensed consolidated financial statements include the accounts and transactions of the Company and its wholly-owned subsidiaries. All significant inter-company accounts and transactions are eliminated in consolidation.

Estimates and Assumptions

Management makes estimates and assumptions that can affect the amounts of assets and liabilities reported as of the date of the condensed consolidated financial statements, as well as the amounts of reported revenues and expenses during the periods presented. Those estimates and assumptions typically involve expectations about events to occur subsequent to the balance sheet date, and it is possible that actual results could ultimately differ from the estimates. If

differences were to occur in a subsequent period, the Company would recognize those differences when they became known. Significant matters requiring the use of estimates and assumptions include, but may not be limited to, deferred tax valuation allowances, accounts receivable allowances, and evaluation of impairment. Management believes that its estimates and assumptions are reasonable, based on information that is available at the time they are made.

8

Index

Revenue Recognition

Direct hire placement service revenues are recognized when applicants accept offers of employment, less a provision for estimated losses due to applicants not remaining employed for the Company's guarantee period. Contract staffing service revenues are recognized when services are rendered.

Falloffs and refunds during the period are reflected in the condensed consolidated statements of operations as a reduction of placement service revenues. Based on management's review of open guarantees and accounts receivables, an allowance is also recorded at the end of each period as an offset to placement service revenues. As of March 31, 2014 and September 30, 2013, a provision of approximately \$104,000 and \$90,000 is considered necessary, respectively.

Cost of Contract Staffing Services

The cost of contract services includes the wages and the related payroll taxes and employee benefits of the Company's employees while they work on contract assignments.

Income Taxes

We record a provision for income taxes for the anticipated tax consequences of the reported results of operations using the asset and liability method. Under this method, we recognize deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the financial reporting and tax basis of assets and liabilities, as well as for operating loss and tax credit carry-forwards. Deferred tax assets and liabilities are measured using the tax rates that are expected to apply to taxable income for the years in which those tax assets and liabilities are expected to be realized or settled. We record a valuation allowance to reduce our deferred tax assets to the net amount that we believe is more likely than not to be realized.

Due to the private sale of shares of common stock to LEED HR during fiscal 2012 and the resulting change in control, the Company may be limited by Section 382 of the Internal Revenue Code as to the amount of net operating losses that may be used in future years.

We recognize tax benefits from uncertain tax positions only if we believe that it is more likely than not that the tax position will be sustained on examination by the taxing authorities based on the technical merits of the position. Although we believe that we have adequately reserved for our uncertain tax positions, we can provide no assurance that the final tax outcome of these matters will not be materially different. We make adjustments to these reserves when facts and circumstances change, such as the closing of a tax audit or the refinement of an estimate. To the extent that the final tax outcome of these matters is different than the amounts recorded, such differences will affect the provision for income taxes in the period in which such determination is made and could have a material impact on our financial condition and operating results.

Discontinued Operations

A discontinued operation is a component of an entity that has either been disposed of, or that is classified as held for sale, which represents a separate major line of business or geographical area of operations and is part of a single coordinated plan to dispose of a separate line of business or geographical area of operations. In accordance with the rules regarding the presentation of discontinued operations, the assets, liabilities and activity of our agricultural business have been reclassified as a discontinued operation for all periods presented.

Cash and Cash Equivalents

Highly liquid investments with a maturity of three months or less when purchased are considered to be cash equivalents. At March 31, 2014 and September 30, 2013, there were no cash equivalents. The Company maintains deposits in financial institutions in excess of amounts guaranteed by the Federal Deposit Insurance Corporation. Cash and cash equivalents are maintained at financial institutions and, at times, balances may exceed federally insured limits. We have never experienced any losses related to these balances.

Index

Accounts Receivable

The Company extends credit to its various customers based on evaluation of the customer's financial condition and ability to pay the Company in accordance with the payment terms. An allowance for placement fall-offs is recorded, as a reduction of revenues, for estimated losses due to applicants not remaining employed for the Company's guarantee period. An allowance for doubtful accounts is recorded, as a charge to bad debt expense, where collection is considered to be doubtful due to credit issues. These allowances together reflect management's estimate of the potential losses inherent in the accounts receivable balances, based on historical loss statistics and known factors impacting its customers. The nature of the contract service business, where companies are dependent on employees for the production cycle allows for a small accounts receivable allowance. Based on management's review of accounts receivable, an allowance for doubtful accounts of approximately \$295,000 and \$272,000 is considered necessary as of March 31, 2014 and September 30, 2013, respectively. The Company charges uncollectible accounts against the allowance once the invoices are deemed unlikely to be collectible. Based on management's review of accounts receivables related to discontinued operations, an allowance of approximately \$35,000 is considered necessary as of March 31, 2014.

Property and Equipment

Property and equipment are recorded at cost. Depreciation expense is calculated on a straight-line basis over estimated useful lives of five years for computer equipment and two to ten years for office equipment, furniture and fixtures. The Company capitalizes computer software purchased or developed for internal use and amortizes it over an estimated useful life of five years. The carrying value of property and equipment is reviewed for impairment whenever events or changes in circumstances indicate that it may not be recoverable. If the carrying amount of an asset group is greater than its estimated future undiscounted cash flows, the carrying value is written down to the estimated fair value. There was no impairment of property and equipment for the six month periods ended March 31, 2014 and 2013. For property and equipment included in current assets of discontinued operations in the accompanying balance sheet, the Company has ceased recording depreciation expense.

Goodwill

Goodwill represents the excess of cost over the fair value of the net assets acquired in our acquisitions. The Company assesses goodwill for impairment at least annually. The Company adopted, Intangibles – Goodwill and Other (Topic 350): Testing Goodwill for Impairment, which allows the Company to first assess qualitative factors to determine whether the existence of events or circumstances leads to a determination that it is more likely than not that the fair value of a reporting unit is less than its carrying amount. If the entity determines that this threshold is not met, then performing the two-step impairment test is unnecessary. An impairment loss would be recognized to the extent the carrying value of goodwill exceeds its implied fair value.

Fair Value Measurement

The Company follows the provisions of the accounting standard which defines fair value, establishes a framework for measuring fair value and enhances fair value measurement disclosure. Under these provisions, fair value is defined as the price that would be received to sell an asset or paid to transfer a liability (i.e., the "exit price") in an orderly transaction between market participants at the measurement date.

The standard establishes a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use on unobservable inputs by requiring that the most observable inputs be used when available. Observable inputs are inputs that market participants would use in pricing the asset or liability developed based on market data obtained from sources independent of the Company. Unobservable inputs are inputs that reflect the Company's assumptions about the assumptions market participants would use in pricing the asset or liability developed based on the best information available in the circumstances. The hierarchy is described below:

Level 1: Quoted prices (unadjusted) in active markets that are accessible at the measurement date for assets or liabilities. The fair value hierarchy gives the highest priority to Level 1 inputs.

Level 2: Observable prices that are based on inputs not quoted on active markets, but corroborated by market data.

Level 3: Unobservable inputs are used when little or no market data is available. The fair value hierarchy gives the lowest priority to Level 3 inputs.

The fair value of the Company's current assets and current liabilities approximate their carrying values due to their short term nature. The carrying value of the Company's long-term liabilities represents their fair value based on level 3 inputs. The Company's goodwill and other intangible assets are measured at fair value on a non-recurring basis using level 3 inputs.

10

Index

Intangible Assets

Customer lists and trade names were recorded at their estimated fair value at the date of acquisition and are amortized over their estimated useful lives ranging from two to ten years using both accelerated and straight-line methods.

Earnings (Loss) per Share

Basic income (loss) per share is computed by dividing net income (loss) attributable to common stockholders by the weighted average common shares outstanding for the period. Diluted income (loss) per share is computed giving effect to all potentially dilutive common shares. Potentially dilutive common shares may consist of incremental shares issuable upon the exercise of stock options and warrants and the conversion of notes payable to common stock. In periods in which a net loss has been incurred, all potentially dilutive common shares are considered anti-dilutive and thus are excluded from the calculation. There were no common share equivalents for the three and six months ended March 31, 2014.

Advertising Expenses

The majority of the Company's advertising expense budget is used to support the Company's business. Most of the advertisements are in print or internet media, with expenses recorded as they are incurred. For the three and six months ended March 31, 2014 and 2013, included in selling, general and administrative expenses was advertising expense totaling approximately \$210,000 and \$372,000, and approximately \$177,000 and \$361,000, respectively.

Impairment of Long-lived Assets

The Company records an impairment of long-lived assets used in operations, other than goodwill, when events or circumstances indicate that the asset might be impaired and the estimated undiscounted cash flows to be generated by those assets over their remaining lives are less than the carrying amount of those items. The net carrying value of assets not recoverable is reduced to fair value, which is typically calculated using the discounted cash flow method.

Stock-Based Compensation

Compensation expense is recorded for the fair value of stock options issued to directors and employees. The expense is measured as the estimated fair value of the stock options on the date of grant and is recorded over the vesting periods.

Segment Data

The Company has two operating business segments a) Contract staffing services, and b) Direct hire placement services. These operating segments were determined based primarily on how the chief operating decision maker views and evaluates our operations. Operating results are regularly reviewed by the chief operating decision maker to make decisions about resources to be allocated to the segment and to assess its performance. Other factors, including type of business, type of employee, length of employment and revenue recognition are considered in determining these operating segments.

Reclassification

Certain reclassifications have been made to the financial statements for the three and six months ended March 31, 2013 to conform to the current year presentation.

3. Recent Accounting Pronouncements

Recent accounting pronouncements issued by FASB and the SEC did not or are not believed by management to have a material impact on the Company's present or future financial statements.

Index

4. Property and Equipment

Property and equipment, net consisted of the following:

| (In thousands) | Useful Lives | March 31, 2014 | September 30, 2013 |
|---|-----------------|----------------------|--------------------------|
| Computer software | 5 years | \$1,447 | \$ 1,447 |
| Office equipment, furniture and fixtures and leasehold improvements | 2 to 10 years | 1,513 | 2,325 |
| Total property and equipment, at cost | | 2,960 | 3,772 |
| Accumulated depreciation and amortization | | (2,505) | (3,242) |
| Property and equipment, net | | \$455 | \$ 530 |

Leasehold improvements are amortized over the term of the lease.

During the quarter ended December 31, 2013, as part of the lease settlement related to the Oak Brook facility, the Company wrote off the assets that were directly related to the facility. The assets related to this facility amounted to approximately \$800,000 with accumulated depreciation associated with such assets in the amount of \$756,000, for a loss of \$44,000.

During the year ended September 30, 2013, the Company sold vehicles with a value of approximately \$225,000 and leased them back under a 30 month agreement at an interest rate of approximately 23%. As of March 31, 2014, approximately \$72,000 is current and included in other current liabilities and approximately \$42,000 is included in other long term liabilities. The terms are 30 months and the payments remaining totaled approximately \$114,000 at March 31, 2014.

Depreciation expense for the three and six month periods ended March 31, 2014 and 2013 was approximately \$37,000 and \$75,000, and \$41,000 and \$83,000, respectively.

5. Goodwill and Intangible Assets

Goodwill

Goodwill represents the excess of cost over the fair value of the net assets acquired from various acquisitions. Goodwill is not amortized. The Company performs a goodwill impairment test annually, by reporting unit, in the fourth quarter of the fiscal year, or whenever potential impairment triggers occur. Should the two-step process be necessary, the first step of the impairment test identifies potential impairment by comparing the fair value of a reporting unit to its carrying value including goodwill. In applying a fair-value-based test, estimates are made of the expected future cash flows to be derived from the reporting unit. Similar to the review for impairment of other long-lived assets, the resulting fair value determination is significantly impacted by estimates of future margins, capital needs, economic trends and other factors. If the carrying value of the reporting unit exceeds its fair value, the second step of the impairment test is performed to measure the amount of impairment loss, if any. The second step of the impairment test compares the implied fair value of the reporting unit goodwill with the carrying amount of that goodwill. An impairment loss would be recognized to the extent the carrying value of goodwill exceeds its implied fair value. There was no impairment recorded during the three and six month periods ended March 31, 2014 and 2013.

Intangible Assets

As of March 31, 2014

| | | | |
|-----------------|------|-------------|-----|
| (In Thousands) | Cost | Accumulated | Net |
|-----------------|------|-------------|-----|

| | Amortization | Loss on Impairment of Intangible Assets | Book Value |
|------------------------|--------------|---|---------------|
| Customer Relationships | \$2,690 | \$ 977 | \$ - 1,713 |
| Trade Name | 17 | 9 | - 8 |
| | \$2,707 | \$ 986 | \$ - 1,721 |

Index

As of September 30, 2013

| (In Thousands) | Cost | Accumulated Amortization | Loss on Impairment of Intangible Assets | Net Book Value |
|------------------------|---------|-----------------------------|---|----------------------|
| Customer Relationships | \$2,690 | \$ 816 | \$ - | \$1,874 |
| Trade Name | 17 | 7 | - | 10 |
| | \$2,707 | \$ 823 | \$ - | \$1,884 |

Amortization expense was approximately \$82,000 and \$163,000 for the three and six months ended March 31, 2014, respectively and was approximately \$80,000 and \$160,000 for the three and six months ended March 31, 2013, respectively.

The trade names are amortized on a straight – line basis over the estimated useful life of five years. Customer relationships are amortized based on the future undiscounted cash flows over estimated remaining useful lives of three to ten years. Over the next five years, annual amortization expense for these finite life intangible assets will be approximately \$320,000 in 2014, \$320,000 in 2015, \$320,000 in 2016, \$320,000 in 2017 and \$320,000 in 2018 and \$200,000 thereafter.

Long-lived assets, such as purchased intangibles subject to amortization, are reviewed for impairment when events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. The Company regularly evaluates whether events and circumstances have occurred that indicate possible impairment and relies on a number of factors, including operating results, business plans, economic projections, and anticipated future cash flows. The Company uses an estimate of the future undiscounted net cash flows of the related asset or asset group over the remaining life in measuring whether the assets are recoverable.

During the three and six month periods ended March 31, 2014 and 2013, the Company did not record any impairment of intangible assets.

6. Short-term Debt

On September 27, 2013, the Company entered into agreements with Keltic Financial Partners II LP ("Keltic") that provide the Company with long term financing through a six million dollar (\$6,000,000) secured revolving note (the "Note"). The Note has a term of three years and has no amortization prior to maturity. The interest rate for the Note is a fluctuating rate that, when annualized, is equal to the greatest of (A) the Prime Rate plus three and one quarter percent (6.5%), (B) the LIBOR Rate plus six and one quarter percent (6.25%), and (C) six and one half percent (6.50%), with the interest paid on a monthly basis. Loan advances pursuant to the Note are based on the accounts receivable balance and other assets. Upon execution of the Note, approximately three million fifty thousand dollars (\$3,050,000) was advanced for the full repayment of the AR Credit Facility and fees from Wells Fargo related to the early termination thereof. At the time of close, there was approximately nine hundred thousand (\$900,000) of availability under the new Note in excess of amounts paid to extinguish the debt and fees with Wells Fargo. The Company incurred certain cash expense and commitment fees related to obtaining the agreement of approximately \$170,000, which has been paid. The Note is secured by all of the Company's property and assets, whether real or personal, tangible or intangible, and whether now owned or hereafter acquired, or in which it now has or at any time in the future may acquire any right, title or interests. The Keltic facility includes certain covenants which require compliance until termination of the agreement. As of the date of this report, the Company was not in compliance with all such covenants.

The Company has several administrative covenants and the following financial covenant:

13

Index

The Company must maintain the following EBITDA:

- (a) The Fiscal Quarter ending on December 31, 2013, to be no less than Three Hundred Seventy Thousand and 00/100 Dollars (\$370,000.00);
- (b) The six (6) consecutive calendar month period ending on March 31, 2014, to be no less than Seven Hundred Fifteen Thousand and 00/100 Dollars (\$715,000.00);
- (c) The nine (9) consecutive calendar month period ending on June 30, 2014, to be no less than One Million One Hundred Thirty Thousand and 00/100 Dollars (\$1,130,000.00);
- (d) The Fiscal Year ending on September 30, 2014, to be no less than One Million Three Hundred Thousand and 00/100 Dollars (\$1,300,000.00); and
- (e) For any period commencing on or after October 1, 2014, no less than such amounts as are established by Lender for such period based on the annual financial projections including such period delivered by Borrower pursuant the agreement.

Borrower acknowledges and agrees that the above EBITDA covenant levels, and Lender's adjustment in accordance with the preceding sentence, have been established by Lender based on Borrower's operations as conducted on the Effective Date, and that any material change to such operations, whether by Strategic Acquisition or otherwise, will necessitate an adjustment by Lender of the above EBITDA covenant levels, and that Lender will make such adjustments in Lender's permitted discretion.

The agreement includes certain covenants which require compliance until termination of the agreement. As of the date of this report, the Company was not in compliance with all such covenants, as a result, Keltic has the following remedies for the continued default:

(a) Termination of Lending Obligations. Upon the occurrence and during the continuation of an Event of Default Lender may, in Lender's sole discretion (i) terminate any or all Loans and correspondingly terminate its obligations to otherwise lend to or extend credit to Borrower under this Agreement, under any Note and/or any other Loan Document, without prior notice to Borrower, and/or (ii) increase the amount of interest payable on any Loan to the applicable Default Rate, and/or (iii) increase all fees payable to Borrower under this Agreement that may be increased upon the occurrence of an Event of Default pursuant to the terms of this Agreement, and/or (iv) demand payment in full of all or any portion of the Obligations or any Note (whether or not payable on demand prior to such Event of Default), and/or (v) take all other and further actions and avail itself of any and all rights and remedies available to Lender under this Agreement, any other Loan Document, under law or in equity.

(b) Obligations Immediately Due. Notwithstanding the provisions immediately above, upon the occurrence of any Event of Default, without notice, demand or other action by Lender (i) all of Borrower's Obligations to Lender shall immediately become due and payable whether or not payable on demand prior to such Event of Default, and (ii) all interest payable on the Obligations shall increase to the applicable Default Rate, and (iii) all fees payable to Borrower under this Agreement that may be increased upon the occurrence of an Event of Default shall increase to their applicable amount after an Event of Default, and (iv) Lender may take all other and further actions and avail itself of any and all rights and remedies available to Lender under this Agreement, any other Loan Document, under law or in equity.

The Company continues to negotiate with Keltic for a waiver of certain covenants and the amendment of certain covenants. As of the date of this report, Keltic continues to lend the Company funds in the normal course of business under the agreement, and without an increase in the rate of interest or any other changes. Management will continue

to work with Keltic to obtain the proper waivers and amendments to the agreement to ensure normal operations are not interrupted, however if management is not able to reasonably negotiate terms with Keltic, the Company could be required to obtain alternative financing.

14

Index

As of March 31, 2014, the outstanding borrowings, which are classified as short-term debt, were approximately \$3,601,000. As of March 31, 2014, the availability under the Keltic facility was approximately \$792,000.

The Company entered into a two-year, \$4,500,000 account purchase agreement (“AR Credit Facility”) with Wells Fargo Bank N.A. (“Wells Fargo”) which, provided for borrowings, on a revolving basis, of up to 85% of the Company’s eligible accounts receivable less than 90 days old and bears interest at a rate equal to the three month LIBOR (minimum of 0.5%) plus 5.25% (effective rate). Under the terms and subject to the conditions in the agreement, Wells Fargo could determine which receivables are eligible receivables, could determine the amount advanced on any such receivables, and could require the Company to repay advances made on receivables and thereby repay amounts outstanding under the AR Credit Facility on demand. Wells Fargo also had the right to require the Company to repurchase receivables that remained outstanding 90 days past their invoice date. The Company continued to be responsible for the servicing and administration of the receivables purchased and carried the receivables and any outstanding borrowings on its books until the entire outstanding balance was paid off as of September 27, 2013.

Total interest expense related to the lines of credit for the three and six months ended March 31, 2014, and 2013 approximated \$68,000 and \$141,000, and \$47,000 and \$93,000, respectively.

7. Accrued Compensation

In connection with the completion of the sale of shares of common stock to PSQ in fiscal year 2009, the Company’s then Chairman, Chief Executive Officer and President (the “former CEO”) retired from those positions and his employment agreement with the Company was replaced by a new consulting agreement. On January 31, 2013, he retired from all positions with the Company, however he will continue to receive his monthly payments required under his consulting agreement. As of March 31, 2014, \$45,000 remains payable under this agreement and is include in accrued compensation.

8. Equity

In January 2014, the Company issued 100,000 shares of common stock to American Capital Ventures in consideration for services rendered through June 2014. The shares were valued at \$20,000, of which \$10,000 has been expensed to general and administrative expense, while the remaining \$10,000 has been recorded as an Other Asset and will be expensed in fiscal third quarter 2014 as services are rendered.

On March 31, 2014, the Company entered into a Securities Purchase Agreement (the “SPA”) with Aracle SPF I, LLC (“Aracle”) pursuant to which Aracle has the right to acquire up to 12 units (the “Units”), for \$50,000 per Unit, with each Unit consisting of 250,000 shares of common stock (the “Shares”) of the Company and 125,000 common stock purchase warrants (the “Warrants”). The Warrants are exercisable 6 months after issuance, have a term of 4 years, and have an exercise price of \$0.25 per warrant share. The SPA contains standard representations, warranties, and covenants. In addition, the SPA contains a price adjustment mechanism that requires the Company, with certain exceptions, to issue additional shares of common stock to the investor in the event the Company, within 12 months of the initial closing under the SPA, issues certain equity securities at a price per share less than \$0.20, provided, however, as long as the Company is listed on the NYSE MKT the total number of shares issuable under the foregoing adjustment provision may not exceed 19.9% of the Company’s outstanding shares of common stock on March 30, 2014. Further, in the event the Company is delisted from NYSE MKT while Aracle owns at least 51% of the Shares issued to it under the SPA, the Company shall issue an additional 3,000,000 Shares to Aracle, and the 12 month price adjustment period shall be extended to 36 months. The Company agreed to appoint two new members to the Company’s Board of Directors within 60 days of the initial closing, which new members are subject to the prior approval of Aracle. The Company granted Aracle piggyback registration rights with respect to the Shares and the shares of common stock underlying the Warrants.

Concurrently with entering into the SPA, the Company and Aracle conducted an initial closing thereunder, in which Aracle purchased 9.5 Units for \$475,000. The Company incurred certain expenses related to the SPA of approximately \$44,000, which were paid from the proceeds of the initial closing.

15

Index

On April 16, 2014, the Company, Aracle and a second institutional investor (both companies referred to as “Investors”), have entered into certain Securities Purchase Agreements (“SPA”) pursuant to which the Investors purchased 2.5 Units for \$125,000. The Company incurred certain expenses related to the SPA of approximately \$7,500, which were paid from the proceeds of this closing.

Stock Options

On January 28, 2014, the Board of Directors of the Company approved the issuance of 1,395,500 stock options exercisable at \$0.25 per share, valued at approximately \$240,000. Of the options issued, 50,500 vested immediately, 200,000 options will vest over a period of two years and the remaining 1,145,000 will vest over three years.

On March 5, 2014, the Board of Directors of the Company approved the issuance of 1,000,000 stock options exercisable at \$0.35 per share, valued at approximately \$275,000 and they will vest over a three year period.

The Company has recognized compensation expense in the amount of \$30,000 during the quarter ended March 31, 2014 related to the issuance of the options during the quarter. The Black-Scholes option pricing model was used to value the options based upon an expected stock price volatility of 97%, a 10 year expected life of the option and an a risk free interest rate of 2.77% and 2.70%, respectively. There is approximately \$483,000 of unvested stock compensation that will be recorded over the remaining life of vesting of approximately 2.75 years.

9. Contingencies and Commitments

On April 22, 2013, the Company finalized an Amendment to the Asset Purchase Agreement by and among DMCC Staffing, LLC, an Ohio limited liability company, RFFG of Cleveland, LLC an Ohio limited liability company (each a “Seller” and together, “Sellers”), the Company, and Triad Personnel Services, Inc., an Illinois corporation and wholly owned subsidiary of the Company (“Buyer”).

The Company agreed to pay Sellers additional cash consideration of between \$550,000 and \$650,000 depending on the length of payments and 1,100,000 shares of common stock, in full satisfaction of all amounts owed to Seller, related to the Asset Purchase Agreement. The Company issued 1,100,000 shares of common stock on July 2, 2013, which was valued at approximately \$330,000. The Company elected to pay the cash amount due over two years. To date, the Company paid \$312,500 of the cash consideration noted above. The Company has approximately \$263,000 recorded in other current liabilities on the condensed consolidated balance sheet at March 31, 2014. There was approximately \$20,000 and \$46,000 of interest recorded for the three and six month periods ended March 31, 2014.

Lease

The Company leases space for all of its branch offices, which are located either in downtown or suburban business centers, and for its corporate headquarters. Branch offices are generally leased over periods from three to five years. The corporate office lease expires in 2015. The leases generally provide for payment of basic rent plus a share of building real estate taxes, maintenance costs and utilities.

Rent expense was approximately \$220,000 and \$457,000 and \$278,000 and \$555,000 for the three and six month periods ended March 31, 2014 and March 31, 2013, respectively. As of March 31, 2014, future minimum lease payments due under non-cancelable lease agreements having initial terms in excess of one year, including certain closed offices, totaled approximately \$1,118,000, as follows: fiscal 2014 - \$340,000, fiscal 2015 - \$398,000, fiscal 2016 - \$232,000, fiscal 2017 - \$123,000 and thereafter - \$25,000.

The Company entered into a settlement with the owners of the Oak Brook facility, our former headquarters on April 2, 2014. Pursuant to the terms of the agreement, the Company will pay a termination fee of \$125,000. Upon execution of the agreement, the Company paid \$100,000 and an additional \$25,000 within 30 days of executing the agreement.

The remaining \$25,000 was paid on May 2, 2014 representing settlement in full.

16

Index

10. Related Party Transactions

To ensure that the Company has adequate near-term liquidity, the officers of the Company have loaned the Company short-term loans. In most cases, the loans are for less than 30 days and no interest is expensed or paid to the officers. As of March 31 2014, there was an outstanding loan payable to an officer in the amount of \$185,000. This amount has been recorded as a component of Other Current Liabilities as of March 31, 2014. The entire payable was paid subsequent to March 31, 2014.

The above related party transaction is not necessarily indicative of the amounts and terms that would have been incurred had comparable transactions been entered into with independent parties.

11. Segment Data

The Company provides the following distinctive services: (a) direct hire placement services, (b) temporary professional services staffing in the fields of information technology, engineering, and accounting, and (c) temporary light industrial staffing. Intersegment net service revenues are not significant. Revenues generated from the temporary professional services staffing and light industrial staffing are classified as contract staffing services revenues in the statements of operations. Selling, general and administrative expenses are not separately allocated among agricultural, professional services or industrial staffing services within the contract staffing services sector for internal reporting purposes.

| (In Thousands) | Three Months Ended March 31, | | Six Months Ended March 31, | |
|---|------------------------------------|---------|-------------------------------|----------|
| | 2014 | 2013 | 2014 | 2013 |
| Direct Hire Placement Services | | | | |
| Revenue – net | \$1,776 | \$2,058 | \$3,514 | \$4,214 |
| Placement services gross margin | 100 % | 100 % | 100 % | 100 % |
| Operating loss | (407) | (742) | (742) | (1,015) |
| Depreciation & amortization | 51 | 56 | 109 | 112 |
| Accounts receivable – net | 940 | 1,103 | 940 | 1,103 |
| Intangible assets – net | 287 | 406 | 287 | 406 |
| Goodwill | 24 | 24 | 24 | 24 |
| Total assets | 4,616 | 2,499 | 4,616 | 2,499 |
| Contract Staffing Services | | | | |
| Industrial services revenue – net | 6,194 | 7,056 | 13,087 | 15,432 |
| Professional services revenue – net | 1,664 | 2,307 | 3,840 | 4,792 |
| Industrial services gross margin | 10.0 % | 11.4 % | 10.6 % | 11.9 % |
| Professional services gross margin | 31.6 % | 31.9 % | 31.6 % | 33.7 % |
| Operating (loss) income | \$(320) | \$(40) | \$(212) | \$433 |
| Depreciation and amortization | 61 | 66 | 128 | 131 |
| Accounts receivable net – industrial services | 4,234 | 4,316 | 4,234 | 4,316 |
| Accounts receivable net – professional services | 830 | 1,001 | 830 | 1,001 |
| Intangible assets – net | 1,434 | 1,638 | 1,434 | 1,638 |
| Goodwill | 1,082 | 1,082 | 1,082 | 1,082 |
| Total assets | 5,748 | 8,163 | 5,748 | 8,163 |

Consolidated

Edgar Filing: GENERAL EMPLOYMENT ENTERPRISES INC - Form 10-Q

| | | | | |
|-------------------------------------|----------|----------|----------|----------|
| Revenue –net | \$9,634 | \$11,422 | \$20,441 | \$24,439 |
| Operating loss | (727) | (782) | (954) | (582) |
| Depreciation and amortization | 112 | 122 | 238 | 243 |
| Total accounts receivable – net | 6,004 | 6,420 | 6,004 | 6,420 |
| Intangible assets – net | 1,721 | 2,044 | 1,721 | 2,044 |
| Goodwill | 1,106 | 1,106 | 1,106 | 1,106 |
| Assets from continuing operations | 10,364 | 10,662 | 10,364 | 10,662 |
| Assets from discontinued operations | 229 | 549 | 229 | 549 |
| Total assets | \$10,593 | \$11,211 | \$10,593 | \$11,211 |

17

Index

12. Discontinued Operations

As of July 7, 2013, the Board of Directors of General Employment Enterprises, Inc. determined that the best course of action related to the Agricultural Division was to terminate operations and to liquidate the Division's assets and to focus the business on the light industrial and professional divisions. On July 7, 2013, all staffing was discontinued and the entire operations of the Agricultural Division were discontinued as of August 1, 2013. All employees have been terminated and an expense of approximately \$100,000 was recognized as of June 30, 2013.

| (In Thousands) | Three Months Ended March, 2014 | | 2013 | | Six Months Ended March, 2014 | | 2013 | |
|---|---|---|---------|---|---------------------------------------|---|---------|---|
| | | | | | | | | |
| Discontinued Operations | | | | | | | | |
| Agricultural services revenue – net | \$- | | \$2,130 | | \$- | | \$3,756 | |
| Agricultural services gross margin | 0 | % | 3.4 | % | 0 | % | 3.6 | % |
| Agricultural services net loss | - | | (36) |) | - | | (50) |) |
| Accounts receivable net – Agricultural services | \$229 | | 549 | | \$229 | | \$549 | |
| Fixed assets – Agricultural services | - | | 0 | | - | | 0 | |
| Total assets – Agricultural services | \$229 | | 549 | | \$229 | | \$549 | |
| Total liabilities – Agricultural services | \$- | | \$40 | | \$- | | \$40 | |

The Company continued to pay the former head of the Agricultural Division for a period of six months and sell him the property and equipment for approximately \$9,000. The Company expects to collect the receivables over a period of the next three to six months.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

Overview

General Employment Enterprises, Inc. (the "Company") was incorporated in the State of Illinois in 1962 and is the successor to employment offices doing business since 1893. The Company provides the following distinctive services: (a) professional placement services specializing in the placement of information technology, engineering, and accounting professionals for direct hire and contract staffing and (b) temporary staffing services in light industrial staffing.

The Company provides staffing services through a network of branch offices located in major metropolitan areas throughout the United States. The Company's professional staffing services provide information technology, engineering and accounting professionals to clients on either a regular placement basis or a temporary contract basis. The Company's industrial staffing business provides weekly temporary staffing for light industrial clients in Ohio and Pennsylvania.

Management has implemented a strategy which included cost reduction efforts as well as identifying strategic acquisitions, financed primarily through the issuance of common stock, to improve the overall profitability and cash flows of the Company. We believe our current segments complement one another and position us for future growth.

As of July 7, 2013, the Company's Board of Directors determined that the best course of action related to the Agricultural Division was to terminate operations, to liquidate its assets, and to focus the business on the light industrial and professional divisions. On July 7, 2013, all staffing was discontinued and the entire operations of the Agricultural Division were discontinued as of August 1, 2013.

Index

Results of Operations – Three Months Ended March 31, 2014 Compared to the Three Months Ended March 31, 2013

Results of Operations

Net Revenues

Consolidated net revenues are comprised of the following:

| | Three Months Ended March 31, | | \$ | % |
|--------------------------------|---------------------------------|----------|-----------|--------|
| (In thousands) | 2014 | 2013 | change | change |
| Placement Services | \$1,776 | \$2,058 | \$(282) | (14)% |
| Professional Contract Services | 1,664 | 2,307 | (643) | (28) |
| Industrial Contract Services | 6,194 | 7,056 | (862) | (13) |
| Consolidated Net Revenues | \$9,634 | \$11,421 | \$(1,787) | (16)% |

Consolidated net revenues decreased approximately \$1,787,000 or 16% compared with the same period last year. The decrease in revenue was primarily due to the elimination of certain customers in Light Industrial, a lower number of professional service consultants and the rebuilding of the middle management of the Company, which was required after prior management had caused significant disruptions to normal operations. Management has changed certain compensation plans and begun a new campaign to increase the number of consultants by over 40% in the next three months. Management does not expect immediate increases, however does expect to have these new consultants producing within 90 days and has implemented a new National strategy for larger clients, which the Company has never had in the past. In addition, management is aggressively looking at opportunities for Light Industrial to expand outside of Ohio. Our month over month revenue continues to increase slowly as we implement our new growth strategies.

Cost of Contract Services

Cost of services includes wages and the related payroll taxes and employee benefits of the Company's employees while they work on contract assignments. Cost of contract services for the three month period ended March 31, 2014 decreased by approximately 15% to approximately \$6,713,000 compared with the prior period of approximately \$7,884,000. Cost of contract services, as a percentage of contract revenue, for the three month period ended March 31, 2014 increased approximately 1% to 70% compared with the prior period of approximately 69%. The change in the gross margin is related to the decrease in Placement Services revenue and the significant increase to our Ohio workers compensation expense. The Company is in the process of increasing our billing rates in 2014 to account for the increases in workers compensation and the Affordable Care Act costs, however management believes that the overall gross margin will decrease as the Company will not be able to increase the rates and maintain the same profit margins as it has in the past.

Gross Profit percentage by segment:

| | Three Months Ended March 31, 2014 | Three Months Ended March 31, 2013 | | |
|--------------------------------|--|--|--|--|
| <u>Gross Profit Margin %</u> | | | | |
| Direct hire placement services | 100 % | 100 % | | |

Edgar Filing: GENERAL EMPLOYMENT ENTERPRISES INC - Form 10-Q

| | | | | |
|------------------------------------|------|---|------|---|
| Industrial contract services | 10.0 | % | 11.4 | % |
| Professional contract services | 31.6 | % | 31.9 | % |
| Combined Gross Profit Margin % (1) | 30.3 | % | 13.4 | % |

(1) Includes gross profit from direct hire placements, which all associated costs are recorded as selling, general and administrative expenses.

19

Index

Selling, General and Administrative Expenses

Selling, general and administrative expenses include the following categories:

- Compensation in the operating divisions, which includes commissions earned by the Company's employment consultants and branch managers on permanent and temporary placements. It also includes salaries, wages, unrecovered advances against commissions, payroll taxes and employee benefits associated with the management and operation of the Company's staffing offices.
- Administrative compensation, which includes salaries, wages, payroll taxes and employee benefits associated with general management and the operation of the finance, legal, human resources and information technology functions.
- Recruitment advertising, which includes the cost of identifying job applicants.
- Occupancy costs, which includes office rent, depreciation and amortization, and other office operating expenses.
- Other selling, general and administrative expenses, which includes travel, bad debt expense, fees for outside professional services and other corporate-level expenses such as business insurance and taxes.

The Company's largest selling, general and administrative expense is for compensation in the operating divisions. Most of the Company's employment consultants are paid on a commission basis and receive advances against future commissions. When commissions are earned, prior advances are applied against them and the consultant is paid the net amount. At that time, the Company recognizes the full amount as commission expense, and advance expense is reduced by the amount recovered. Thus, the Company's advance expense represents the net amount of advances paid, less amounts applied against commissions.

Selling, general and administrative expenses for the three months ended March 31, 2014 decreased by approximately \$716,000 or 17% compared to the same period last year. The decrease was primarily related to the decrease in sales and management's efforts to reduce costs and eliminate unnecessary expenses. Overall expenses are expected to stabilize during the fiscal year 2014 and slightly decrease as the Company is able to capitalize on the consolidation of the prior acquisitions.

Interest Expense

Interest expense for the three months ended March 31, 2014, increased \$42,000, or 91% compared with the same period last year, primarily as a result of higher borrowings, \$17,000 related to the debt default and interest expense related to the extended payments of our earn out liability.

Discontinued Operations

As a result of terminating our Agricultural Division in July of 2013, we have reclassified the operations of that division to loss from discontinued operations, in the accompanying statement of operations. For the three months ended March 31, 2013 the Company recognized a loss of \$36,000 for this division. There continues to be approximately \$229,000 of accounts receivable related to this division that management believes will be collected in 2014, however, if we are unable to collect this receivable, it would result in an additional \$229,000 of expense.

Taxes

There were no benefits for income taxes as a result of the pretax losses incurred during the periods because there was not sufficient assurance that future tax benefits would be realized.

Index

Results of Operations – Six Months Ended March 31, 2014 Compared to the Six Months Ended March 31, 2013

Results of Operations

Net Revenues

Consolidated net revenues are comprised of the following:

| | Six Months Ended March 31, | | \$ | % |
|--------------------------------|-------------------------------|----------|-----------|--------|
| (In thousands) | 2014 | 2013 | change | change |
| Placement Services | \$3,514 | \$4,214 | \$(700) | (17)% |
| Professional Contract Services | 3,840 | 4,792 | (952) | (20) |
| Industrial Contract Services | 13,087 | 15,432 | (2,345) | (16) |
| Consolidated Net Revenues | \$20,441 | \$24,438 | \$(3,997) | (17)% |

Consolidated net revenues decreased approximately \$3,997,000 or 17% compared with the same period last year. The decrease in revenue was primarily due to the increase in the prior year for work performed related to Hurricane Sandy. There was a significant amount of unskilled work performed in the New York and New Jersey area for cleanup of the devastated areas. A significant number of IT and engineering professionals were also needed on both a contract and permanent basis due to the devastation of the storm. In addition there were several customers eliminated in Light Industrial, a lower number of professional service consultants and the rebuilding of the middle management of the Company, which was required after prior management had caused significant disruptions to normal operations.

Management has changed certain compensation plans and begun a new campaign to increase the number of consultants by over 40% in the next three months. Management does not expect immediate increases, however does expect to have these new consultants producing within 90 days and has implemented a new National strategy for larger clients, which the Company has never had in the past. In addition, management is aggressively looking at opportunities for Light Industrial to expand outside of Ohio. Our month over month revenue continues to increase slowly as we implement our new growth strategies.

Cost of Contract Services

Cost of services includes wages and the related payroll taxes and employee benefits of the Company's employees while they work on contract assignments. Cost of contract services for the six month period ended March 31, 2014 decreased by approximately 15% to approximately \$14,325,000 compared with the prior period of approximately \$16,768,000. Cost of contract services, as a percentage of contract revenue, for the six month period ended March 31, 2014 increased approximately 1% to 70% compared with the prior period of approximately 69%. The change in the gross margin is related to the decrease in Placement Services revenue and the significant increase in workers compensation. The Company is in the process of increasing our billing rates in 2014 to account for the increases in workers compensation and the Affordable Care Act costs, however management believes that the overall gross margin will decrease as the Company will not be able to increase the rates and maintain the same profit margins as it has in the past.

Gross Profit percentage by segment:

| | |
|--------|--------|
| Six | Six |
| Months | Months |
| Ended | Ended |

Gross Profit Margin %

| | March 31, 2014 | | March 31, 2013 | |
|------------------------------------|----------------------|---|----------------------|---|
| Direct hire placement services | 100 | % | 100 | % |
| Industrial contract services | 10.6 | % | 11.9 | % |
| Professional contract services | 31.6 | % | 33.7 | % |
| Combined Gross Profit Margin % (1) | 29.9 | % | 15.0 | % |

(2) Includes gross profit from direct hire placements, which all associated costs are recorded as selling, general and administrative expenses.

21

Index

Selling, General and Administrative Expenses

Selling, general and administrative expenses include the following categories:

Compensation in the operating divisions, which includes commissions earned by the Company's employment consultants and branch managers on permanent and temporary placements. It also includes salaries, wages, unrecovered advances against commissions, payroll taxes and employee benefits associated with the management and operation of the Company's staffing offices.

Administrative compensation, which includes salaries, wages, payroll taxes and employee benefits associated with general management and the operation of the finance, legal, human resources and information technology functions.

Occupancy costs, which includes office rent, depreciation and amortization, and other office operating expenses.

Recruitment advertising, which includes the cost of identifying job applicants.

Other selling, general and administrative expenses, which includes travel, bad debt expense, fees for outside professional services and other corporate-level expenses such as business insurance and taxes.

The Company's largest selling, general and administrative expense is for compensation in the operating divisions. Most of the Company's employment consultants are paid on a commission basis and receive advances against future commissions. When commissions are earned, prior advances are applied against them and the consultant is paid the net amount. At that time, the Company recognizes the full amount as commission expense, and advance expense is reduced by the amount recovered. Thus, the Company's advance expense represents the net amount of advances paid, less amounts applied against commissions.

Selling, general and administrative expenses for the six months ended March 31, 2014 decreased by approximately \$1,277,000 or 17% compared to the same period last year. The decrease was primarily related to the decrease in sales and management's efforts to reduce costs and eliminate unnecessary expenses. Overall expenses are expected to stabilize during the fiscal year 2014 and slightly decrease as the Company is able to capitalize on the consolidation of the acquisitions.

Interest Expense

Interest expense for the six months ended March 31, 2014, increased \$91,000, or 78% compared with the same period last year primarily as a result of higher borrowings, \$17,000 related to the debt default, and interest expense related to the extended payments of our earn out liability.

Discontinued Operations

As a result of terminating our Agricultural Division in July of 2013, we have reclassified the operations of that division to loss from discontinued operations, in the accompanying statement of operations. For the six months ended March 31, 2013 the Company recognized a loss of \$51,000 for this division. There continues to be approximately \$229,000 of accounts receivable related to this division that management believes will be collected in 2014, however, if we are unable to collect this receivable, it would result in an additional \$229,000 of expense.

Taxes

There were no benefits for income taxes as a result of the pretax losses incurred during the periods because there was not sufficient assurance that future tax benefits would be realized.

Liquidity and Capital Resources

The following table sets forth certain consolidated statements of cash flows data (in thousands):

| | For the Six Months Ended March 31, 2014 | For the Six Months Ended March 31, 2013 |
|---|---|---|
| Cash flows used in operating activities | \$ (152) | \$ (335) |
| Cash flows used in investing activities | \$ (157) | \$ (180) |
| Cash flows provided by financing activities | \$ 442 | \$ 188 |

Index

As of March 31, 2014, the Company had cash and cash equivalents of approximately \$494,000, which was an increase of approximately \$133,000 from approximately \$361,000 at September 30, 2013. Negative net working capital at March 31, 2014 was approximately \$1,088,000, as compared to negative net working capital of approximately \$781,000 for September 30, 2013. Shareholders' equity as of March 31, 2014 was approximately \$2,142,000 which represented approximately 20% of total assets.

Net cash used in operating activities for the six months ended March 31, 2014 and 2013 was (\$152,000) and (\$335,000), respectively. The fluctuation is due to timing of our accounts receivable collections and payments of accounts payable and payroll accruals.

Net cash used in investing activities for the six months ended March 31, 2014 and 2013 was (\$157,000) and (\$180,000) respectively. The decrease was due to a higher amount of property and equipment acquired in the prior year offset by increased earn-out payment in fiscal 2014.

Net cash flow provided by financing activities for the six months ended March 31, 2014 was \$442,000 compared to \$188,000 in the six months ended March 31, 2013. Fluctuations in financing activities are attributable to the level of borrowings, and a sale of common stock of \$431,000 in 2014.

All of the Company's office facilities are leased. As of March 31, 2014, future minimum lease payments under non-cancelable lease commitments having initial terms in excess of one year, including closed offices, totaled approximately \$1,118,000.

On April 22, 2013, the Company finalized an Amendment to the Asset Purchase Agreement by and among DMCC Staffing, LLC, an Ohio limited liability company, RFFG of Cleveland, LLC an Ohio limited liability company (each a "Seller" and together, "Sellers"), the Company, and Triad Personnel Services, Inc., an Illinois corporation and wholly owned subsidiary of the Company ("Buyer").

The Company agreed to pay Sellers additional cash consideration of between \$550,000 and \$650,000 depending on the length of payments and 1,100,000 shares of common stock, in full satisfaction of all amounts owed to Seller, related to the Asset Purchase Agreement. The Company issued 1,100,000 shares of common stock on July 2, 2013, which was valued at approximately \$330,000. The Company elected to pay the cash amount due over two years. To date, the Company paid \$294,000 of the cash consideration noted above. The Company has approximately \$263,000 recorded in other current liabilities on the condensed consolidated balance sheet at March 31, 2014. There was approximately \$46,000 of interest recorded for the six month period ended March 31, 2014.

In connection with the completion of the sale of shares of common stock to PSQ in fiscal year 2009, the Company's then Chairman, Chief Executive Officer and President (the "former CEO") retired from those positions and his employment agreement with the Company was replaced by a new consulting agreement. On January 31, 2013, he retired from all positions with the Company, however he will continue to receive his monthly payments required under his consulting agreement. As of March 31, 2014, \$45,000 remains payable under this agreement and is include in accrued compensation.

On September 27, 2013, the Company entered into agreements with Keltic Financial Partners II LP ("Keltic") that provide the Company with long term financing through a six million dollar (\$6,000,000) secured revolving note (the "Note"). The Note has a term of three years and has no amortization prior to maturity. The interest rate for the Note is a fluctuating rate that, when annualized, is equal to the greatest of (A) the Prime Rate plus three and one quarter percent (6.55%), (B) the LIBOR Rate plus six and one quarter percent (6.25%), and (C) six and one half percent (6.50%), with the interest paid on a monthly basis. Loan advances pursuant to the Note are based on the accounts receivable balance and other assets. Upon execution of the Note, approximately three million fifty thousand dollars (\$3,050,000) was advanced for the full repayment of the AR Credit Facility and fees from Wells Fargo related to the

early termination thereof. At the time of close, there was approximately nine hundred thousand (\$900,000) of availability under the new Note in excess of amounts paid to extinguish the debt and fees with Wells Fargo. The Company incurred certain cash expense and commitment fees related to obtaining the agreement of approximately \$170,000, which has been paid. The Note is secured by all of the Company's property and assets, whether real or personal, tangible or intangible, and whether now owned or hereafter acquired, or in which it now has or at any time in the future may acquire any right, title or interests. The Keltic facility includes certain covenants which require compliance until termination of the agreement. As of the date of this report, the Company was not in compliance with all such covenants.

23

Index

The Company has several administrative covenants and the following financial covenant:

The Company must maintain the following EBITDA:

- (a) The Fiscal Quarter ending on December 31, 2013, to be less than Three Hundred Seventy Thousand and 00/100 Dollars (\$370,000.00);
- (b) The six (6) consecutive calendar month period ending on March 31, 2014, to be less than Seven Hundred Fifteen Thousand and 00/100 Dollars (\$715,000.00);
- (c) The nine (9) consecutive calendar month period ending on June 30, 2014, to be less than One Million One Hundred Thirty Thousand and 00/100 Dollars (\$1,130,000.00);
- (d) The Fiscal Year ending on September 30, 2014, to be less than One Million Three Hundred Thousand and 00/100 Dollars (\$1,300,000.00); and
- (e) For any period commencing on or after October 1, 2014, no less than such amounts as are established by Lender for such period based on the annual financial projections including such period delivered by Borrower pursuant the agreement.

Borrower acknowledges and agrees that the above EBITDA covenant levels, and Lender's adjustment in accordance with the preceding sentence, have been established by Lender based on Borrower's operations as conducted on the Effective Date, and that any material change to such operations, whether by Strategic Acquisition or otherwise, will necessitate an adjustment by Lender of the above EBITDA covenant levels, and that Lender will make such adjustments in Lender's permitted discretion.

The agreement includes certain covenants which require compliance until termination of the agreement. As of the date of this report, the Company was not in compliance with all such covenants, as a result, Keltic has the following remedies for the continued default:

(a) Termination of Lending Obligations. Upon the occurrence and during the continuation of an Event of Default, Lender may, in Lender's sole discretion (i) terminate any or all Loans and correspondingly terminate its obligations to otherwise lend to or extend credit to Borrower under this Agreement, under any Note and/or any other Loan Document, without prior notice to Borrower, and/or (ii) increase the amount of interest payable on any Loan to the applicable Default Rate, and/or (iii) increase all fees payable to Borrower under this Agreement that may be increased upon the occurrence of an Event of Default pursuant to the terms of this Agreement, and/or (iv) demand payment in full of all or any portion of the Obligations or any Note (whether or not payable on demand prior to such Event of Default), and/or (v) take all other and further actions and avail itself of any and all rights and remedies available to Lender under this Agreement, any other Loan Document, under law or in equity.

(b) Obligations Immediately Due. Notwithstanding the provisions immediately above, upon the occurrence of any Event of Default, without notice, demand or other action by Lender (i) all of Borrower's Obligations to Lender shall immediately become due and payable whether or not payable on demand prior to such Event of Default, and (ii) all interest payable on the Obligations shall increase to the applicable Default Rate, and (iii) all fees payable to Borrower under this Agreement that may be increased upon the occurrence of an Event of Default shall increase to their applicable amount after an Event of Default, and (iv) Lender may take all other and further actions and avail itself of any and all rights and remedies available to Lender under this Agreement, any other Loan Document, under law or in equity.

Index

The Company continues to negotiate with Keltic for a waiver of certain covenants and the amendment of certain covenants. As of the date of this report, Keltic continues to lend the Company funds in the normal course of business under the agreement without an increase in the rate of interest or any other changes. Management will continue to work with Keltic to obtain the proper waivers and amendments to the agreement to ensure normal operations are not interrupted, however if management is not able to reasonably negotiate terms with Keltic, the Company could be required to obtain alternative financing, if available.

As of March 31, 2014, the outstanding borrowings, which are classified as short-term debt on the consolidated balance sheet, were approximately \$3,601,000. Total interest expense related to the lines of credit for the six months ended March 31, 2014, and March 31, 2013 approximated \$141,000 and \$93,000, respectively. As of March 31, 2014, the availability under the Keltic facility was approximately \$792,000.

On March 31, 2014, the Company entered into a Securities Purchase Agreement (the “SPA”) with Aracle SPF I, LLC (“Aracle”) pursuant to which Aracle has the right to acquire up to 12 units (the “Units”), for \$50,000 per Unit, with each Unit consisting of 250,000 shares of common stock (the “Shares”) of the Company and 125,000 common stock purchase warrants (the “Warrants”). The Warrants are exercisable 6 months after issuance, have a term of 4 years, and have an exercise price of \$0.25 per warrant share. The SPA contains standard representations, warranties, and covenants. In addition, the SPA contains a price adjustment mechanism that requires the Company, with certain exceptions, to issue additional shares of common stock to the investor in the event the Company, within 12 months of the initial closing under the SPA, issues certain equity securities at a price per share less than \$0.20, provided, however, as long as the Company is listed on the NYSE MKT the total number of shares issuable under the foregoing adjustment provision may not exceed 19.9% of the Company’s outstanding shares of common stock on March 30, 2014. Further, in the event the Company is delisted from NYSE MKT while Aracle owns at least 51% of the Shares issued to it under the SPA, the Company shall issue an additional 3,000,000 Shares to Aracle, and the 12 month price adjustment period shall be extended to 36 months. The Company agreed to appoint two new members to the Company’s Board of Directors within 60 days of the initial closing, which new members are subject to the prior approval of Aracle. The Company granted Aracle piggyback registration rights with respect to the Shares and the shares of common stock underlying the Warrants.

Concurrently with entering into the SPA, the Company and Aracle conducted an initial closing thereunder, in which Aracle purchased 9.5 Units for \$475,000. The Company incurred certain expenses related to the SPA and the initial closing thereunder of approximately \$44,000, which were paid from the proceeds of the initial closing.

On April 16, 2014, the Company, Aracle and a second institutional investor (both companies referred to as “Investors”), have entered into certain Securities Purchase Agreements (“SPA”) pursuant to which the Investors purchased 2.5 Units for \$125,000. The Company incurred certain expenses related to the SPA of approximately \$7,500, which were paid from the proceeds of this closing.

The Company is currently negotiating additional funding opportunity with third party investors. It is anticipated that the funding would be an additional equity investment or convertible instrument. Such funding is anticipated to occur during the Company’s third quarter. No assurances can be made that this funding will be completed.

The Company believes that the borrowing availability under the Keltic facility will be adequate to fund our working capital needs. In recent years, the Company has incurred significant losses and negative cash flows from operations. Management has implemented a strategy which included cost reduction efforts as well as identifying strategic acquisitions, to be financed primarily through the issuance of common stock to improve the overall profitability and cash flows of the Company. Management believes with future cash flow from operations and the availability under the Keltic facility, the Company will have sufficient liquidity for the next 12 months.

Due to LEED HR purchasing a majority ownership during fiscal 2012 and the resulting change in control, the Company may be limited by Section 382 of the Internal Revenue Code as to the amount of net operating losses that may be used in future years.

Off-Balance Sheet Arrangements

As of March 31, 2014, there were no transactions, agreements or other contractual arrangements to which an unconsolidated entity was a party, under which the Company (a) had any direct or contingent obligation under a guarantee contract, derivative instrument or variable interest in the unconsolidated entity, or (b) had a retained or contingent interest in assets transferred to the unconsolidated entity.

25

Index

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Not applicable.

Item 4. Controls and Procedures

Disclosure Controls and Procedures

As of March 31, 2014, the Company's management evaluated, with the participation of its principal executive officer and its principal financial officer, the effectiveness of the Company's disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, as amended (the Exchange Act"). Based on that evaluation, the Company's principal executive officer and its principal financial officer concluded that the Company's disclosure controls and procedures were effective as of March 31, 2014.

Changes in Internal Control over Financial Reporting

There were no changes in the Company's internal control over financial reporting or in any other factors that could significantly affect these controls, during the Company's second quarter ended March 31, 2014, that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II – OTHER INFORMATION

Item 1. Legal Proceedings

As of March 31, 2014, there were no material legal proceedings pending against the Company.

Item 1A. Risk Factors

Not required.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

In January 2014, the Company issued 100,000 shares of common stock to American Capital Ventures in consideration for services rendered through June 2014. The shares were valued at \$20,000, of which \$10,000 has been expensed to general and administrative expense, while the remaining \$10,000 has been recorded as an Other Asset and will be expensed in fiscal third quarter 2014 as services are rendered.

On March 31, 2014, General Employment Enterprises, Inc. (the "Company") and Aracle SPF I, LLC, a New York based fund ("Aracle") entered into a Securities Purchase Agreement (the "SPA") pursuant to which Aracle has the right to acquire up to 12 units (the "Units"), for \$50,000 per Unit, with each Unit consisting of 250,000 shares of common stock (the "Shares") of the Company and 125,000 common stock purchase warrants (the "Warrants"). The Warrants are exercisable 6 months after issuance, have a term of 4 years, and have an exercise price of \$0.25 per warrant share. The SPA contains standard representations, warranties, and covenants. In addition, the SPA contains a price adjustment mechanism that requires the Company, with certain exceptions, to issue additional shares of common stock to Aracle in the event the Company, within twelve months of the initial closing under the SPA, issues certain equity securities at a price per share less than \$0.20, provided, however, as long as the Company is listed on the NYSE MKT the total number of shares issuable under the foregoing adjustment provision may not exceed 19.9% of the Company's outstanding shares of common stock on March 30, 2014. Further, in the event the Company is delisted from NYSE MKT while Aracle owns at least 51% of the Shares issued to it under the SPA, the Company shall issue an additional 3,000,000 Shares to Aracle, and the 12 month price adjustment period shall be extended to 36 months. The Company

agreed to appoint two new members to the Company's Board of Directors within 60 days of the initial closing, which new members are subject to the prior approval of Aracle. The Company granted Aracle piggyback registration rights with respect to the Shares and the shares of common stock underlying the Warrants.

26

Index

Concurrently with the Execution of the SPA the Company and Aracle conducted an initial closing thereunder, in which Aracle purchased 9.5 Units for \$475,000. The Units and the securities underlying the Units were issued to Aracle, an accredited investor, pursuant to the exemption from registration provided by Rule 506 of Regulation D as promulgated under the Securities Act of 1933, as amended, and other applicable exemptions. The issued securities will contain a standard restricted legend. The Company incurred certain expenses related to the SPA of approximately \$44,000, which were paid from the proceeds of the initial closing.

On April 16, 2014, the Company, Aracle and a second institutional investor (both companies referred to as “Investors”), have entered into certain Securities Purchase Agreements (“SPA”) pursuant to which the Investors purchased 2.5 Units for \$125,000. The Company incurred certain expenses related to the SPA of approximately \$7,500, which were paid from the proceeds of the initial closing.

The Shares and securities underlying Warrants were issued to the Investors, accredited investors, pursuant to the exemption from registration provided by Rule 506 of Regulation D as promulgated under the Securities Act of 1933, as amended, and other applicable exemptions. The issued securities will contain a standard restricted legend.

Item 3. Defaults Upon Senior Securities

As it relate to the Note agreement with Keltic, the agreement includes certain covenants which require compliance until termination of the agreement. As of the date of this report, the Company was not in compliance with all such covenants and as a result, Keltic has the following remedies for the continued default:

(c) Termination of Lending Obligations. Upon the occurrence and during the continuation of an Event of Default, Lender may, in Lender's sole discretion (i) terminate any or all Loans and correspondingly terminate its obligations to otherwise lend to or extend credit to Borrower under this Agreement, under any Note and/or any other Loan Document, without prior notice to Borrower, and/or (ii) increase the amount of interest payable on any Loan to the applicable Default Rate, and/or (iii) increase all fees payable to Borrower under this Agreement that may be increased upon the occurrence of an Event of Default pursuant to the terms of this Agreement, and/or (iv) demand payment in full of all or any portion of the Obligations or any Note (whether or not payable on demand prior to such Event of Default), and/or (v) take all other and further actions and avail itself of any and all rights and remedies available to Lender under this Agreement, any other Loan Document, under law or in equity.

(d) Obligations Immediately Due. Notwithstanding the provisions immediately above, upon the occurrence of any Event of Default, without notice, demand or other action by Lender (i) all of Borrower's Obligations to Lender shall immediately become due and payable whether or not payable on demand prior to such Event of Default, and (ii) all interest payable on the Obligations shall increase to the applicable Default Rate, and (iii) all fees payable to Borrower under this Agreement that may be increased upon the occurrence of an Event of Default shall increase to their applicable amount after an Event of Default, and (iv) Lender may take all other and further actions and avail itself of any and all rights and remedies available to Lender under this Agreement, any other Loan Document, under law or in equity.

The Company continues to negotiate with Keltic for a waiver of certain covenants and the amendment of certain covenants. As of the date of this report, Keltic continues to lend the Company funds in the normal course of business under the agreement without an increase in the rate of interest or any other changes. Management will continue to work with Keltic to obtain the proper waivers and amendments to the agreement to ensure normal operations are not interrupted, however if management is not able to reasonably negotiate terms with Keltic, the Company could be required to obtain alternative financing, if available.

Item 4. Mine Safety Disclosures

Not Applicable

27

Index

Item 5. Other Information

None.

Item 6. Exhibits

The following exhibits are filed as a part of Part I of this report:

| <u>No.</u> | <u>Description of Exhibit</u> |
|--------------|--|
| <u>10.1</u> | Securities Purchase Agreement by and between General Employment Enterprises, Inc. and Aracle SPF I, LLC dated March 31, 2014. |
| <u>10.2</u> | First Amendment and Waiver to the Loan and Security Agreement between General Employment Enterprises, Inc. and Keltic Financial Partners II, LP, dated September 27, 2013 |
| <u>31.01</u> | Certifications of the principal executive officer required by Rule 13a-14(a) or Rule 15d-14(a) of the Exchange Act. |
| <u>32.01</u> | Certifications of the principal executive officer required by Rule 13a-14(a) or Rule 15d-14(a) of the Exchange Act and Section 1350 of Title 18 of the United States Code. |

101.INS Instance Document

101.SCH XBRL Taxonomy Extension Schema Document

101.CAL XBRL Taxonomy Extension Calculation Linkbase Document

101.DEF XBRL Taxonomy Extension Definition Linkbase Document

101.LAB XBRL Taxonomy Extension Label Linkbase Document

101.PRE XBRL Taxonomy Extension Presentation Linkbase Document

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

GENERAL EMPLOYMENT
ENTERPRISES, INC.
(Registrant)

Date : May 20, 2014

By: /s/ Andrew J. Norstrud
Andrew J. Norstrud
Principal Executive Officer
(Principal Executive Officer)

By: /s/ Andrew J. Norstrud
Andrew J. Norstrud

Chief Executive Officer
(Principal Financial and Accounting
Officer)