TAKE TWO INTERACTIVE SOFTWARE INC Form 10-Q June 09, 2006

Click here to Index

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

#### **FORM 10-Q**

### QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the quarterly period ended April 30, 2006

## OR TRANSITION REPORT PURSUANT TO SECTION 13 OR SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_

Commission file number 0-29230

#### TAKE-TWO INTERACTIVE SOFTWARE, INC.

(Exact Name of Registrant as Specified in Its Charter)

Delaware (State or Other Jurisdiction of Incorporation or Organization) 51-0350842 (I.R.S. Employer Identification No.)

622 Broadway, New York, New York 10012 (Address of principal executive offices including zip code)

Registrant s Telephone Number, Including Area Code (646) 536-2842

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act). Large Accelerated Filer Accelerated Filer Non-Accelerated Filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of June 2, 2006, there were 72,548,823 shares of the Registrant s Common Stock outstanding.

#### Click here to Cover

#### **INDEX**

#### PART I. FINANCIAL INFORMATION

Item 1. **Financial Statements** Condensed Consolidated Balance Sheets As of April 30, 2006 and October 31, 2005 (unaudited) 1 Condensed Consolidated Statements of Operations For the three and six months ended April 30, 2006 and 2005 (unaudited) 2 Condensed Consolidated Statements of Cash Flows For the six months ended April 30, 2006 and 2005 (unaudited) <u>3</u> Condensed Consolidated Statements of Stockholders Equity For the year ended October 31, 2005 and the six months ended April 30, 2006 (unaudited) <u>5</u> Notes to Unaudited Condensed Consolidated Financial Statements <u>6</u> Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations 22 Ouantitative and Qualitative Disclosures About Market Risk 39 Item 3. Item 4. Controls and Procedures <u>40</u> PART II. OTHER INFORMATION Item 1. **Legal Proceedings** <u>41</u> Item 1A. Risk Factors <u>42</u> Item 6. **Exhibits** <u>51</u> **Signatures** 

#### Back to Index

#### PART I. FINANCIAL INFORMATION

#### Item 1. Financial Statements

#### TAKE-TWO INTERACTIVE SOFTWARE, INC. and SUBSIDIARIES

#### **Condensed Consolidated Balance Sheets (Unaudited)**

As of April 30, 2006 and October 31, 2005

(In thousands, except share and per share data)

	April 30, 2006	October 31 2005
ASSETS		
Current assets		
Cash and cash equivalents	\$141,068	\$107,195
Accounts receivable, net of allowances of \$87,820 and \$69,904 at April 30, 2006 and October 31, 2005, espectively	130,328	198,068
nventories	91,820	136,227
Software development costs	69,431	88,826
icenses	4,253	7,651
Prepaid taxes and taxes receivable	69,854	40,307
Prepaid expenses and other current assets	27,772	24,025
Deferred tax assets	38,319	10,943
Peterreu tax assets	30,319	10,943
Cotal current assets	572,845	613,242
ixed assets, net	49,796	48,617
oftware development costs, net of current portion	27,183	19,602
icenses, net of current portion	4,984	2,330
Goodwill	190,491	179,893
ntangibles, net	48,916	58,666
Deferred tax assets	7,784	5,506
Other assets	4,018	5,020
Total assets	\$906,017	\$932,876
LIABILITIES and STOCKHOLDERS EQUITY		
Current liabilities		
Accounts payable	\$108,216	\$133,353
accrued expenses and other current liabilities	135,508	90,702
ncome taxes payable	14,361	10,220
otal current liabilities	258,085	234,275
Other long-term liabilities	403	2,467

Total liabilities	258,488	236,742
Stockholders equity Common stock, par value \$.01 per share; 100,000,000 shares authorized; 72,515,165 and 70,667,421 shares issued and outstanding at April 30, 2006 and October 31, 2005, respectively	725	707
Additional paid-in capital	433,381	418,053
Deferred compensation		(11,189 )
Retained earnings	208,382	287,877
Accumulated other comprehensive income	5,041	686
Total stockholders equity	647,529	696,134
Total liabilities and stockholders equity	\$906,017	\$932,876

The accompanying notes are an integral part of the unaudited condensed consolidated financial statements.

#### Back to Index

#### TAKE-TWO INTERACTIVE SOFTWARE, INC. and SUBSIDIARIES

#### **Condensed Consolidated Statements of Operations (Unaudited)**

For the three and six months ended April 30, 2006 and 2005

(In thousands, except per share data)

	Three month April 30,	s en	nded		Six months of April 30,	end	ded		
	2006		2005		2006		2005		
Net revenues	\$265,122	\$222,068		\$530,103			\$724,542		
Cost of goods sold									
Product costs	130,940		123,504		291,793		360,989		
Royalties	82,282		21,938		115,149		102,147		
Software development costs	34,128	_	4,780		49,722		8,985		
Total cost of goods sold	247,350	_	150,222		456,664		472,121		
Gross profit	17,772		71,846		73,439	_	252,421		
Operating expenses									
Selling and marketing	32,194		36,275		73,838		87,206		
General and administrative	33,705		28,705		72,158		57,392		
Research and development	16,097		13,785		33,806		37,202		
Depreciation and amortization	12,944	_	5,102		19,595		9,888		
Total operating expenses	94,940		83,867		199,397		191,688		
Income (loss) from operations	(77,168	)	(12,021	)	(125,958	)	60,733		
interest income, net	4	_	1,164		257		1,704		
Income (loss) before income taxes	(77,164	)	(10,857	)	(125,701	)	62,437		
Provision (benefit) for income taxes	(26,791	)	(2,671	)	(46,206	)	15,374		
Net income (loss)	\$(50,373	)	\$(8,186	)	\$(79,495	)	\$47,063		
Per share data:									
Basic: Weighted average common shares outstanding	70,979		70,112		70,890		69,365		
Net income (loss) per share	\$(0.71	)	\$(0.12	)	\$(1.12	)	\$0.68		

Diluted:

Weighted average common shares outstanding	70,979	70,112	70,890	70,678
Net income (loss) per share	\$(0.71	) \$(0.12	<b>\$(1.12</b>	) \$0.67

The accompanying notes are an integral part of the unaudited condensed consolidated financial statements.

#### Back to Index

#### TAKE-TWO INTERACTIVE SOFTWARE, INC. and SUBSIDIARIES

#### **Condensed Consolidated Statements of Cash Flows (Unaudited)**

For the six months ended April 30, 2006 and 2005

(In thousands)

	Six months April 30,	ed			
	2006		2005	_	
Cash flows from operating activities: Net income (loss)	<b>\$</b> (79,495		\$47,063		
Adjustment to reconcile net income (loss) to net cash provided by operating activities:					
Depreciation and amortization	19,595		9,888		
Loss on disposal of fixed assets			15		
Amortization of intellectual property and other	6,563		6,642		
Amortization of compensatory restricted stock	2,032		9,266		
Stock-based compensation related to compensatory stock options	6,662				
Amortization of software development costs and licenses	68,982		28,327		
Provision for doubtful accounts and other allowances	15,712		14,634		
Write-off of software development costs and licenses	18,462		3,397		
Tax benefit from exercise of compensatory stock and stock options			9,941		
Foreign currency transaction (gain) loss	(1,252	)	247		
Changes in operating assets and liabilities, net of effects of acquisitions:					
Accounts receivable	54,270		162,459		
Inventories	45,348		37,847		
Software development costs	(67,504	)	(70,866	)	
Licenses	(7,218	)	(5,556	)	
Prepaid taxes and taxes receivable	(29,547	)	(8,900	)	
Prepaid expenses and other current assets	(1,199	)	373		
Non-current assets	893		(347	)	
Accounts payable	(26,029	)	(76,474	)	
Accrued expenses and other liabilities	11,162		(66,589	)	
Income taxes payable	5,206		(2,748	)	
Net cash provided by operating activities	42,643		98,619		
Cash flows from investing activities:					
Purchase of fixed assets	(13,009	)	(14,610	)	
Acquisition of intangible assets			(20,000	)	
Acquisitions, net of cash acquired	1,143		(23,244	)	
Escrow payment for settlement			(7,500	)	
Payments for prior acquisitions	(1,334	)	(965	)	
Proceeds from sale of fixed assets and investments			73		

Net cash used in investing activities		(66,246 )
Cash flows from financing activities:		
Proceeds from exercise of stock options	1,944	24,445
Excess tax benefit from exercise of compensatory stock and stock options	124	
Other financing		(52)
Net cash provided by financing activities	2,068	24,393
Effect of foreign exchange rates	2,362	(1,620 )
Net increase in cash for the period	33,873	55,146
Cash and cash equivalents, beginning of the period	107,195	155,095
Cash and cash equivalents, end of the period	\$141,068	\$210,241

The accompanying notes are an integral part of the unaudited condensed consolidated financial statements.

#### Back to Index

#### TAKE-TWO INTERACTIVE SOFTWARE, INC. and SUBSIDIARIES

#### Condensed Consolidated Statements of Cash Flows (Unaudited) (continued)

For the six months ended April 30, 2006 and 2005

(In thousands)

	Six months April,	endec	l	
	2006		2005	
Supplemental information on businesses acquired:		,	1	
Fair value of assets acquired:				
Current assets	\$112		\$111	
Non-current assets	421		1,196	
Intangible assets	5,644		7,980	
Goodwill	11,085		29,433	
Less: liabilities assumed				
Current liabilities	(200	)	(3,275	)
Deferred income taxes	(1,620	)	(3,192	)
Net assets of businesses acquired, excluding cash acquired	\$15,442		\$32,253	
Cash paid for businesses acquired	\$857		\$24,000	_
Less: cash acquired	(2,000	)	(756	)
Net cash paid (acquired) for businesses	(1,143	)	23,244	
Additional consideration in connection with acquisitions	4,085		6,416	
Contingent and deferred consideration			2,593	
Issuance of unregistered common stock in connection with acquisitions	12,500			
Total consideration, net of cash acquired	\$15,442		\$32,253	
Supplemental cash flow information:				
Issuance of warrants to licensor	\$		\$1,183	
Cash paid for taxes	9,724		26,809	
Cash paid for interest	575		131	

4

#### Back to Index

#### TAKE-TWO INTERACTIVE SOFTWARE, INC. and SUBSIDIARIES

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For the year ended October 31, 2005 and the six months ended April 30, 2006

(In thousands)

	Common Stock									Accumulated					
Sh		Shares Am		Amount		Additional Paid-in Capital		Deferred Compensation		Retained Earnings	Other Comprehensive Income (loss)			Total	
Balance, October 31, 2004 Foreign currency translation adjustment Net income	68,159		\$682		\$381,928		\$	(3,896	)	\$ 250,402 37,475	\$	6,354 (5,668	)	\$635,470 (5,668 37,475	)
Comprehensive income														31,807	-
Purchase of treasury shares, retired Exchange of treasury shares, retired Proceeds from exercise of stock options and warrants Amortization of deferred compensation Issuance of common stock in connection with acquisition Issuance of compensatory stock and stock	(925 (367 2,753	)	(9 (4 27	)	(24,920 (8,307 31,196 1,999	)		14,860						(24,929 (8,311 31,223 14,860 2,000	)
options Tax benefit in connection with the exercise of compensatory stock and stock options Issuance of warrants to licensor	965		10		22,688 12,286 1,183	_		(22,153	)		. <u>-</u>			545 12,286 1,183	_
Balance, October 31, 2005 Foreign currency translation adjustment Net loss	70,667		\$707		\$418,053		\$	(11,189	)	\$ 287,877 (79,495	\$	686 4,355		\$696,134 4,355 (79,495	)