

Edgar Filing: SERVOTRONICS INC /DE/ - Form 10QSB

SERVOTRONICS INC /DE/
Form 10QSB
November 14, 2007

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-QSB

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
-- ACT OF 1934

For the quarterly period ended September 30, 2007

-- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
ACT OF 1934

For the transition period from _____ to _____

Commission File No. 1 - 07109

SERVOTRONICS, INC.

(Exact name of small business issuer as specified in its charter)

Delaware

16-0837866

(State or other jurisdiction of
incorporation or organization)

(IRS Employer
Identification No.)

1110 Maple Street, Elma, New York 14059-0300

(Address of principal executive offices)

716-655-5990

(Issuer's telephone number, including area code)

Check whether the issuer (1) filed all reports required to be filed by
Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such
shorter period that the registrant was required to file such reports), and (2)
has been subject to such filing requirements for the past 90 days. Yes X . No .
-- --

Indicate by check mark whether the registrant is a shell company (as
defined in Rule 12b-2 of the Exchange Act).

Yes ; No X

State the number of shares outstanding of each of the issuer's classes of common
equity, as of the latest practicable date.

| Class | Outstanding at October 31, 2007 |
|-------------------------------|---------------------------------|
| Common Stock, \$.20 par value | 1,907,734 |

Transitional Small Business Disclosure Format (Check one):

Yes ; No X

- 1 -

INDEX

PART I. FINANCIAL INFORMATION

- Item 1. Financial Statements (Unaudited)
 - a) Consolidated balance sheet, September 30, 2007
 - b) Consolidated statement of operations for the three and nine months ended September 30, 2007 and 2006
 - c) Consolidated statement of cash flows for the nine months ended September 30, 2007 and 2006
 - d) Notes to consolidated financial statements

Item 2. Management's Discussion and Analysis or Plan of Operation

Item 3. Controls and Procedures

PART II. OTHER INFORMATION

- Item 1. Legal Proceedings
 - Item 2. Unregistered Sales of Equity Securities and Use of Proceeds
 - Item 3. Defaults Upon Senior Securities
 - Item 4. Submission of Matters to a Vote of Security Holders
 - Item 5. Other Information
 - Item 6. Exhibits
- Signatures

- 2 -

SERVOTRONICS, INC. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEET

(\$000's omitted except per share data)
(Unaudited)

Sep

Edgar Filing: SERVOTRONICS INC /DE/ - Form 10QSB

ASSETS

Current assets:

Cash and cash equivalents
Accounts receivable
Inventories
Deferred income taxes
Other assets

Total current assets

Property, plant and equipment, net

Other non-current assets

LIABILITIES AND SHAREHOLDERS' EQUITY

Current liabilities:

Current portion of long-term debt
Accounts payable
Accrued employee compensation and benefit costs
Accrued income taxes
Other accrued liabilities

Total current liabilities

Long-term debt

Deferred income taxes

Shareholders' equity:

Common stock, par value \$.20; authorized
4,000,000 shares; issued 2,614,506 shares;
outstanding 1,907,734 shares
Capital in excess of par value
Retained earnings
Accumulated other comprehensive loss

Employee stock ownership trust commitment
Treasury stock, at cost 335,404 shares

Total shareholders' equity

See notes to consolidated financial statements

- 3 -

SERVOTRONICS, INC. AND SUBSIDIARIES

Edgar Filing: SERVOTRONICS INC /DE/ - Form 10QSB

CONSOLIDATED STATEMENT OF OPERATIONS

(\$000's omitted except per share data)
(Unaudited)

| | Three Months Ended September 30, | | Nine Se |
|---|-------------------------------------|----------|------------|
| | 2007 | 2006 | 2007 |
| | ----- | ----- | ----- |
| Revenues | \$ 8,464 | \$ 5,646 | \$ 23,368 |
| Costs, expenses: | | | |
| Cost of goods sold, exclusive of depreciation | 6,565 | 4,353 | 18,159 |
| Selling, general and administrative | 1,018 | 774 | 2,940 |
| Interest | 62 | 65 | 188 |
| Depreciation and amortization | 129 | 134 | 409 |
| Other income, net | (33) | (40) | (104) |
| | ----- | ----- | ----- |
| | 7,741 | 5,286 | 21,592 |
| | ----- | ----- | ----- |
| Income before income tax provision | 723 | 360 | 1,776 |
| Income tax provision | 247 | 133 | 657 |
| | ----- | ----- | ----- |
| Net income | \$ 476 | \$ 227 | \$ 1,119 |
| | ===== | ===== | ===== |
| Income per share: | | | |
| Basic | | | |
| ----- | | | |
| Net income per share | \$ 0.25 | \$ 0.12 | \$ 0.58 |
| | ===== | ===== | ===== |
| Diluted | | | |
| ----- | | | |
| Net income per share | \$ 0.22 | \$ 0.11 | \$ 0.53 |
| | ===== | ===== | ===== |

See notes to consolidated financial statements

- 4 -

SERVOTRONICS, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF CASH FLOWS

(\$000's omitted)
(Unaudited)

Nine Month
Septemb
2007

Edgar Filing: SERVOTRONICS INC /DE/ - Form 10QSB

| | |
|--|----------|
| CASH FLOWS RELATED TO OPERATING ACTIVITIES: | |
| Net income | \$ 1,119 |
| Adjustments to reconcile net income to net cash provided by (used in) operating activities - | |
| Depreciation and amortization | 409 |
| Receipt of treasury shares | - |
| Change in assets and liabilities - | |
| Accounts receivable | (271) |
| Inventories | (718) |
| Other assets | (243) |
| Prepaid income taxes | - |
| Other non-current assets | 134 |
| Accounts payable | 188 |
| Accrued employee compensation and benefit costs | 622 |
| Accrued income taxes | (26) |
| Other accrued liabilities | 1 |
| | ----- |
| Net cash provided by (used in) operating activities | 1,215 |
| | ----- |
| CASH FLOWS RELATED TO INVESTING ACTIVITIES: | |
| Capital expenditures - property, plant and equipment | (207) |
| | ----- |
| Net cash used in investing activities | (207) |
| | ----- |
| CASH FLOWS RELATED TO FINANCING ACTIVITIES: | |
| Principal payments on long-term debt | (161) |
| Purchase of treasury shares | (804) |
| | ----- |
| Net cash used in financing activities | (965) |
| | ----- |
| Net increase (decrease) in cash and cash equivalents | 43 |
| Cash and cash equivalents at beginning of period | 4,104 |
| | ----- |
| Cash and cash equivalents at end of period | \$ 4,147 |
| | ===== |

See notes to consolidated financial statements

- 5 -

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. Basis of presentation

The accompanying unaudited consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles for interim financial information and with the instructions to Form 10-QSB and Item 310 of Regulation S-B. Accordingly, they do not include all of the information and footnotes required by U.S. generally accepted accounting principles for complete financial statements.

The accompanying consolidated financial statements reflect all

Edgar Filing: SERVOTRONICS INC /DE/ - Form 10QSB

adjustments which are, in the opinion of management, necessary for a fair statement of the results for the interim periods presented. All such adjustments are of a normal recurring nature. Operating results for the three and nine months ending September 30, 2007 are not necessarily indicative of the results that may be expected for the year ended December 31, 2007. The consolidated financial statements should be read in conjunction with the annual report and the notes thereto.

2. Summary of significant accounting policies

Principles of consolidation

The consolidated financial statements include the accounts of Servotronics, Inc. and its wholly-owned subsidiaries (the "Company"). All intercompany accounts and transactions have been eliminated in consolidation.

Cash and cash equivalents

The Company considers cash and cash equivalents to include all cash accounts and short-term investments purchased with an original maturity of three months or less.

Revenue recognition

Revenues are recognized as services are rendered or as units are shipped and at the designated FOB point consistent with the transfer of title, risks and rewards of ownership. Such purchase orders generally include specific terms relative to quantity, item description, specifications, price, customer responsibility for in-process costs, delivery schedule, shipping point, payment and other standard terms and conditions of purchase and may provide for progress payments based on in-process costs as they are incurred.

Inventories

Inventories are stated at the lower of standard cost or net realizable value. Cost includes all cost incurred to bring each product to its present location and condition, which approximates actual cost (first-in, first-out). Market provisions in respect of net realizable value and obsolescence are applied to the gross value of the inventory. Pre-production and start-up costs are expensed as incurred.

Shipping and handling costs

Shipping and handling costs are classified as a component of cost of goods sold.

Property, plant and equipment

Property, plant and equipment is carried at cost; expenditures for new facilities and equipment, and expenditures which substantially increase the useful lives of existing plant and equipment are capitalized; expenditures for maintenance and repairs are expensed as incurred. Upon disposal of properties, the related cost and accumulated depreciation are removed from the respective accounts and any profit or loss on disposition is included in income.

- 6 -

Depreciation is provided on the basis of estimated useful lives of depreciable properties, primarily by the straight-line method for financial statement purposes and by accelerated methods for tax purposes. Depreciation expense includes the amortization of capital lease assets. The estimated useful

Edgar Filing: SERVOTRONICS INC /DE/ - Form 10QSB

lives of depreciable properties are generally as follows:

| | |
|----------------------------|------------|
| Buildings and improvements | 5-39 years |
| Machinery and equipment | 5-15 years |
| Tooling | 3-5 years |

Income taxes

The Company accounts for income taxes in accordance with SFAS No. 109, "Accounting for Income Taxes". SFAS No. 109 requires the recognition of deferred tax liabilities and assets for the expected future tax consequences of operating loss and credit carryforwards and temporary differences between the carrying amounts and the tax bases of assets and liabilities. The Company and its subsidiaries file a consolidated federal income tax return, combined New York and standalone Pennsylvania state income tax returns.

Employee stock ownership plan

Contributions to the employee stock ownership plan are determined annually by the Company according to plan formula.

Impairment of long-lived assets

The Company reviews long-lived assets for impairment whenever events or changes in business circumstances indicate that the carrying amount of the assets may not be fully recoverable based on undiscounted future operating cash flow analyses. If an impairment is determined to exist, any related impairment loss is calculated based on fair value. Impairment losses on assets to be disposed of, if any, are based on the estimated proceeds to be received, less costs of disposal. The Company has determined that no impairment of long-lived assets existed at September 30, 2007 and 2006.

Use of estimates

The preparation of the consolidated financial statements in conformity with U.S. generally accepted accounting principles (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Research and development costs

Research and development costs are expensed as incurred as defined in SFAS No. 2, "Accounting for Research and Development Costs."

New accounting pronouncements

In June 2006, the FASB issued Interpretation No. 48 ACCOUNTING FOR UNCERTAINTY IN INCOME TAXES, an interpretation of SFAS109 ACCOUNTING FOR INCOME TAXES (FIN 48), to create a single model to address accounting for uncertain tax positions. FIN 48 clarifies the accounting for income taxes, by prescribing a minimum recognition threshold a tax position is required to meet before being recognized in the financial statements. FIN 48 also provides guidance on derecognition, measurement, classification, interest and penalties, accounting in interim periods, disclosure and transition. FIN 48 is effective for fiscal years beginning after December 15, 2006. The Company has adopted FIN 48 as of January 1, 2007, as required. The adoption of FIN 48 did not have a material impact on the Company's financial position and results of operations. See Note 7

Edgar Filing: SERVOTRONICS INC /DE/ - Form 10QSB

to the consolidated financial statements.

Other recently issued FASB Statements or Interpretations, SEC Staff Accounting Bulletins, and AICPA Emerging Issue Task Force Consensuses have either been implemented or are not applicable to the Company.

- 7 -

Risk Factors

The aviation and aerospace industries as well as markets for the Company's consumer products are facing new and evolving challenges on a global basis. The success of the Company depends upon the trends of the economy, including interest rates, income tax laws, governmental regulation, legislation, and other risk factors. In addition, uncertainties in today's global economy, competition from expanding manufacturing capabilities and technical sophistication of low-cost developing countries, particularly in South and East Asia, currency policies in relation to the U.S. dollar of some major foreign exporting countries so as to maintain or increase a pricing advantage of their exports vis-a'-vis U.S. manufactured goods, the effects of terrorism, including the threat of terrorism, difficulty in predicting defense and other government appropriations, the vitality of the commercial aviation industry and its ability to purchase new aircraft, the willingness and ability of the Company's customers to fund long-term purchase programs, volatile market demand and the continued market acceptance of the Company's advanced technology and cutlery products make it difficult to predict the impact on future financial results.

Financial instruments that potentially subject the Company to concentration of credit risks principally consist of cash accounts in financial institutions. Although the accounts exceed the federally insured deposit amount, management does not anticipate nonperformance by the financial institutions.

Fair Value of Financial Instruments

The carrying amount of cash and cash equivalents, accounts receivable, inventories, accounts payable and accrued expenses are reasonable estimates of their fair value due to their short maturity. Based on variable interest rates and the borrowing rates currently available to the Company for loans similar to its long-term debt, the fair value approximates its carrying amount.

3. Inventories

Raw materials and common parts
Work-in-process
Finished goods

Less common parts expected to be used after one year
(classified as long-term)

4. Property, plant and equipment

Septemb
(\$00

Septemb
(\$000

Edgar Filing: SERVOTRONICS INC /DE/ - Form 10QSB

Land
Buildings
Machinery, equipment and tooling

Less accumulated depreciation and amortization

Property, plant and equipment includes land and building under a \$5,000,000 capital lease which can be purchased for a nominal amount at the end of the lease term. As of September 30, 2007, accumulated amortization on the building amounted to approximately \$1,850,000. The associated current and

- 8 -

long-term liabilities are discussed in Note 5 to the consolidated financial statements. Depreciation expense for the nine months ended September 30, 2007 amounted to \$409,000 and \$480,000 for the same period in 2006. The Company believes that it maintains property and casualty insurance in amounts adequate for the risk and nature of its assets and operations and which are generally customary in its industry.

5. Long-term debt

Industrial Development Revenue Bonds; secured by an equivalent letter of credit from a bank with interest payable monthly at a floating rate (4.04% at September 30, 2007) (A)

Term loan payable to a financial institution; interest at LIBOR plus 2%, not to exceed 6.00% (6.00% at September 30, 2007); quarterly principal payments of \$17,500; payable in full in the fourth quarter of 2009, partially secured by equipment

Term loan payable to a financial institution; interest at LIBOR plus 2% (7.24% at September 30, 2007); quarterly principal payments of \$26,786 through the fourth quarter of 2011

Secured term loan payable to a government agency; monthly payments of approximately \$1,455 with interest waived payable through second quarter of 2012

Secured term loan payable to a government agency; monthly payments of \$1,950 including interest fixed at 3% payable through fourth quarter of 2015

Less current portion

Sep

(\$

Edgar Filing: SERVOTRONICS INC /DE/ - Form 10QSB

(A) Industrial Development Revenue Bonds were issued by a government agency to finance the construction of the Company's headquarters/Advanced Technology facility. Annual sinking fund payments of \$170,000 commenced December 1, 2000 and continue through 2013, with a final payment of \$2,620,000 due December 1, 2014. The Company has agreed to reimburse the issuer of the letter of credit if there are draws on that letter of credit. The Company pays the letter of credit bank an annual fee of 1% of the amount secured thereby and pays the remarketing agent for the bonds an annual fee of .25% of the principal amount outstanding. The Company's interest under the facility capital lease has been pledged to secure its obligations to the government agency, the bank and the bondholders.

The Company also has a \$1,000,000 line of credit on which there is no balance outstanding at September 30, 2007.

Certain lenders require the Company to comply with debt covenants as described in the specific loan documents, including a debt service ratio. At September 30, 2007, the Company was in compliance with all of its debt covenants.

- 9 -

6. Employee benefit plans

During the fourth quarter of 2006, the Company gave notice of its intent to terminate its qualified defined benefit plans with a proposed termination date of October 31, 2006. The termination is expected to be settled during 2007. During the nine months ended September 30, 2007, the Company has accrued approximately \$343,000 of expenses related to the plan settlement in 2007. Benefits expected to be paid in the form of annuity and lump sum payments are approximately \$580,000 in 2007, which will be disbursed from the plans' funded assets. No significant additional Company contributions are anticipated in 2007. The Company expects the cost of termination to be fully recognized in 2007 and impacts both SG&A and Cost of Goods Sold.

7. Income taxes

In June 2006, the FASB issued Interpretation No. 48, ACCOUNTING FOR UNCERTAINTY IN INCOME TAXES--AN INTERPRETATION OF FASB STATEMENT NO. 109 ("FIN 48"). FIN 48 clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with FASB Statement No. 109, ACCOUNTING FOR INCOME TAXES. FIN 48 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The Company adopted FIN 48 as of the beginning of 2007 and the adoption of FIN 48 did not have a material impact on its consolidated financial statements. It is the Company's policy to recognize interest and penalties accrued related to unrecognized tax benefits in income taxes. The Company and/or its subsidiaries, file income tax returns in the United States federal jurisdiction, New York State and Pennsylvania. The Company is no longer subject to U.S. federal, state and local income tax examinations by tax authorities for years before 2004.

In May 2007, the FASB issued FASB Staff Position ("FSP") FIN 48-1 Definition of Settlement in FASB Interpretation No. 48 (FSP FIN 48-1). FSP FIN 48-1 provides guidance on how to determine whether a tax position is effectively settled for the purpose of recognizing previously unrecognized tax benefits. FSP FIN 48-1 is effective retroactively to January 1, 2007. The implementation of this standard did not have a material impact on our consolidated financial position or results of operations.

During the second quarter of 2007, the Internal Revenue Service (IRS) commenced an examination of the Company's U.S. income tax return for the year 2005. In the third quarter, the IRS examination was completed and settled resulting in a \$3,000 refund to the Company.

Edgar Filing: SERVOTRONICS INC /DE/ - Form 10QSB

8. Common shareholders' equity

| | Common stock | | (\$000's omitted) | | | | Other comprehensive loss |
|-----------------------------|-------------------------|--------|--------------------------------|-------------------|------------|----------------|--------------------------|
| | Number of shares issued | Amount | Capital in excess of par value | Retained earnings | ESOP | Treasury stock | |
| Balance December 31, 2006 | 2,614,506 | \$523 | \$13,033 | \$4,703 | (\$ 1,933) | (\$ 1,600) | (\$ 2,000) |
| Net income | - | - | - | 1,119 | - | - | - |
| Purchase of treasury shares | - | - | - | - | - | (804) | - |
| Other | - | - | - | (1) | - | - | - |
| Balance September 30, 2007 | 2,614,506 | \$523 | \$13,033 | \$5,821 | (\$1,933) | (\$ 2,404) | (\$ 2,000) |

In January of 2006, the Company's Board of Directors authorized the purchase by the Company of up to 250,000 shares of its common stock in the open market or in privately negotiated transactions. As of September 30, 2007, the Company has purchased 194,357 shares for a total of \$1,721,896 under this program.

- 10 -

Earnings per share

Basic earnings per share are computed by dividing net earnings by the weighted average number of shares outstanding during the period. Diluted earnings per share are computed by dividing net earnings by the weighted average number of shares outstanding during the period plus the number of shares of common stock that would be issued assuming all contingently issuable shares having a dilutive effect on earnings per share were outstanding for the period. Incremental shares from assumed conversions are calculated as the number of shares that would be issued, net of the number of shares that could be purchased in the marketplace with the cash received upon stock option exercise.

| | Three Months Ended | | Nine Months Ended |
|--|------------------------------------|--------------------|-------------------|
| | September 30, 2007 | September 30, 2006 | |
| | (\$000's omitted except per share) | | |
| Net income | \$ 476 | \$ 227 | \$ 1,119 |
| Weighted average common shares outstanding (basic) | 1,908 | 1,969 | 1,943 |
| Incremental shares from assumed conversions of stock options | 219 | 121 | 184 |
| Weighted average common shares outstanding (diluted) | 2,127 | 2,090 | 2,127 |

Edgar Filing: SERVOTRONICS INC /DE/ - Form 10QSB

| | | | |
|----------------------|---------|---------|--------|
| Basic | | | |
| Net income per share | \$ 0.25 | \$ 0.12 | \$ 0.5 |
| | ===== | ===== | ===== |
| Diluted | | | |
| Net income per share | \$ 0.22 | \$ 0.11 | \$ 0.5 |
| | ===== | ===== | ===== |

9. Business segments

The Company operates in two business segments, Advanced Technology Group (ATG) and Consumer Products Group (CPG). The Company's reportable segments are strategic business units that offer different products and services. Operations in the ATG involve the design, manufacture, and marketing of servo-control components (i.e., torque motors, control valves, actuators, etc.) for government, commercial and industrial applications. CPG's operations involve the design, manufacture and marketing of a variety of cutlery products for use by consumers and the government. The Company derives its primary sales revenue from domestic customers, although a portion of finished products are for foreign end use.

Information regarding the Company's operations in these segments is summarized as follows

(\$000's omitted):

| | Advanced Technology Group | | Consumer Products Group | | |
|--------------------------------------|---------------------------|-----------|-------------------------|----------|----|
| | ----- | | ----- | | |
| | Nine months ended | | Nine months ended | | |
| | September 30, | | September 30, | | |
| | 2007 | 2006 | 2007 | 2006 | |
| | ---- | ---- | ---- | ---- | |
| Revenues from unaffiliated customers | \$ 12,501 | \$ 11,346 | \$10,867 | \$ 6,465 | \$ |
| | ===== | ===== | ===== | ===== | = |
| Profit (loss) | \$ 2,629 | \$ 2,517 | \$ 139 | \$ (496) | \$ |
| | ===== | ===== | ===== | ===== | = |
| Interest expense | \$ (170) | \$ (170) | \$ (18) | \$ (21) | |
| | ===== | ===== | ===== | ===== | |
| Depreciation and amortization | \$ (285) | \$ (350) | \$ (124) | \$ (130) | |
| | ===== | ===== | ===== | ===== | |
| Other income, net | \$ 82 | \$ 312 | \$ 22 | \$ 101 | |
| | ===== | ===== | ===== | ===== | |
| General corporate expense | | | | | - |
| Income before income tax provision | | | | | \$ |
| | | | | | = |

Edgar Filing: SERVOTRONICS INC /DE/ - Form 10QSB

were reclassified to conform with classifications adopted in the current year.

| | Advanced Technology Group ----- | | Consumer Products Group ----- | |
|--------------------------------------|--|----------|--|----------|
| | Three months ended September 30, 2007 2006 ----- | | Three months ended September 30, 2007 2006 ----- | |
| Revenues from unaffiliated customers | \$ 4,115 | \$ 3,838 | \$ 4,349 | \$ 1,808 |
| | ===== | ===== | ===== | ===== |
| Profit (loss) | \$ 758 | \$ 795 | \$ 290 | \$ (135) |
| | ===== | ===== | ===== | ===== |
| Interest expense | \$ (56) | \$ (58) | \$ (6) | \$ (7) |
| | ===== | ===== | ===== | ===== |
| Depreciation and amortization | \$ (92) | \$ (94) | \$ (37) | \$ (40) |
| | ===== | ===== | ===== | ===== |
| Other income, net | \$ 25 | \$ 69 | \$ 8 | \$ 17 |
| | ===== | ===== | ===== | ===== |

General corporate expense

Income before income tax provision

10. Other income

Components of other income include interest income on cash and cash equivalents, and other amounts not directly related to the sale of the Company's products.

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION

Management Discussion

During the nine month period ended September 30, 2007 and for the comparable period ended September 30, 2006, approximately 45% and 31% respectively of the Company's revenues were derived from contracts with agencies of the U.S. Government or their prime contractors and their subcontractors. Sales of products sold for government applications have increased approximately \$4,786,000 when comparing the results of 2007 to 2006 primarily due to increased shipments on previously reported contracts for CPG developed products. The Company believes that government involvement in military operations overseas will continue to have a direct impact on the financial results in both the Advanced Technology and Consumer Products markets. While the Company remains optimistic in relation to these opportunities, it recognizes that sales to the government are affected by defense budgets, the foreign policies of the U.S. and other nations, the level of military operations and other factors and, as such, it is difficult to predict the impact on future financial results. The Company's commercial business is affected by such factors as uncertainties in today's

Edgar Filing: SERVOTRONICS INC /DE/ - Form 10QSB

global economy, global competition, the vitality and ability of the commercial aviation industry to purchase new aircraft, the effects of terrorism and the threat of terrorism, market demand and acceptance both for the Company's products and its customers' products which incorporate Company-made components.

The Aerospace Industries Association (AIA) and various other sources state that the aircraft market is strong and, based on current backlog and aircraft order rates, will remain so in 2008. The Company's Advanced Technology Group revenue increased approximately 7% for the third quarter and 10% for the first nine months of 2007. The ATG continues its aggressive business development efforts in its primary markets and is broadening its focus to include new - both domestic and foreign - markets that are consistent with its core competencies. Based on the success of these efforts and in conjunction with the onset of certain production programs, the ATG expects this upward trend in sales to continue into 2008.

The Company's Consumer Products Group develops products for government and military applications. Forecasted procurements for certain of these items are forming the basis for projected deliveries in 2007. Procurement proposals and product development activities are ongoing. The CPG has significant

- 12 -

contracts for CPG developed products for the military that require deliveries in 2007 and into 2008. These significant contracts accounted for approximately 80% of the growth in the consolidated revenues of the Company for the nine month period ended September 30, 2007.

In September of 2007, the CPG acquired a significant amount of tooling and other assets of Camillus Cutlery which was acquired for approximately \$200,000 through a secured creditor's auction. The CPG plans to reconnect with the previous customers of Camillus Cutlery and expand the CPG's current product lines.

See also Note 9 to the consolidated financial statements for information concerning business segment operating results.

Results of Operations

The following table sets forth for the period indicated the percentage relationship of certain items in the consolidated statement of operations to revenues and the period to period dollar (\$000's omitted) and percentage increase or decrease of such items as compared to the indicated prior period.

| | Relationship to net revenues three months ended September 30, | | Period to period \$ increase (decrease) 07-06 | Period to period % increase (decrease) 07-06 | Relationship to net revenues nine months ended September 30, | |
|--|--|-------------|---|--|---|-------------|
| | 2007 | 2006 | | | 2007 | 2006 |
| Revenues | | | | | | |
| Advanced Technology Group | 48.6% | 68.0% | \$ 277 | 7.2% | 53.5% | 63.7% |
| Consumer Products Group | 51.4 | 32.0 | 2,541 | 140.5 | 46.5 | 36.3 |
| | 100.0 | 100.0 | 2,818 | 49.9 | 100.0 | 100.0 |
| Cost of goods sold, exclusive of depreciation | 77.6 | 77.1 | 2,212 | 50.8 | 77.7 | 76.8 |
| Gross profit | 22.4 | 22.9 | 606 | 46.9 | 22.3 | 23.2 |
| Selling, general and administrative Interest | 12.0 0.7 | 13.7 1.2 | 244 (3) | 31.5 (4.6) | 12.6 0.8 | 15.0 1.1 |

Edgar Filing: SERVOTRONICS INC /DE/ - Form 10QSB

| | | | | | | |
|------------------------------------|-------|-------|--------|--------|-------|-------|
| Depreciation and amortization | 1.5 | 2.4 | (5) | (3.7) | 1.8 | 2.7 |
| Other income, net | (0.4) | (0.7) | 7 | (17.5) | (0.4) | (2.3) |
| | ----- | ----- | ----- | ----- | ----- | ----- |
| | 13.8 | 16.6 | 243 | 26.0 | 14.8 | 16.5 |
| Income before income tax provision | 8.6 | 6.3 | 363 | 100.8 | 7.5 | 6.7 |
| Income tax provision | 3.0 | 2.3 | 114 | 85.7 | 2.7 | 2.4 |
| | ----- | ----- | ----- | ----- | ----- | ----- |
| Net income | 5.6% | 4.0% | \$ 249 | 109.7% | 4.8% | 4.3% |
| | ===== | ===== | ===== | ===== | ===== | ===== |

The Company's consolidated revenues increased approximately \$5,557,000 for the nine month period ended September 30, 2007 and \$2,818,000 for the three month period ended September 30, 2007 when compared to the same nine and three month periods in 2006. The increase in revenue is the result of increased shipments for commercial and government applications at the ATG as well as increased government related shipments of CPG products under existing contracts.

As shown in the above table, gross profit for the nine and three month periods ended September 30, 2007 increased by 26.2% and 46.9% as compared to the same nine and three month periods in 2006. Increased sales volume is primarily the source for the dollar value increase in gross profit. Gross profit as a percentage of sales is affected by many factors including the mix of products sold in the period within the ATG and CPG as well as the composition of ATG and CPG sales to the total consolidated sales.

Selling, general and administrative (SG&A) expenses that include variable costs increased for the nine and three month periods ended September 30, 2007 when compared to the same nine and three month periods in 2006. The increase in SG&A is primarily due to employee compensation benefit expenses and the costs associated with the settlement of the Company's qualified defined benefit plans at both the ATG and CPG. Benefits expected to be paid in the form

- 13 -

of annuity and lump sum payments are approximately \$580,000 in 2007, which will be disbursed from the plans' funded assets. No significant additional Company contributions are anticipated in 2007. The Company expects the costs of termination to be fully recognized in 2007 and impacts both SG&A and Cost of Goods Sold.

Interest expense decreased for the nine and three month periods ended September 30, 2007 when compared to the same nine and three month periods in 2006 despite increases in the market driven interest rates. Average debt outstanding was lower and will continue to decline as the Company repays its scheduled debt obligations and assuming the Company does not incur additional debt. See also Note 5 to the consolidated financial statements for information on long-term debt.

Depreciation and amortization expense decreased approximately 15% for the nine month and 4% for the three month periods ended September 30, 2007 when compared to the same nine and three months period in 2006 due to variable estimated useful lives of depreciable property (as identified in Note 2 to the consolidated financial statements) as well as the amount and nature of capital expenditures in current and previous periods.

Components of other income include interest income on cash and cash equivalents, and other amounts not directly related to the sale of the Company's products. The decrease in other income for the nine month period ended September 30, 2007 when compared to the same nine month period in 2006 is primarily due to a partial payment of an insurance recovery in 2006. There was no such recovery in 2007.

The Company's effective tax rate was 39% in the first two quarters of 2007 and decreased to 37% in the third quarter of 2007 as compared to 37% for the nine month period ended September 30, 2006. The effective tax rate in both years reflects state income taxes, permanent non-deductible expenditures and the tax benefit for manufacturing deductions allowable under the American Jobs

Edgar Filing: SERVOTRONICS INC /DE/ - Form 10QSB

Creation Act of 2004.

The reduction in the effective tax rate is due to an increase in the phase-in percentage for the manufacturing deduction benefit, and reductions in New York State's statutory tax rate and income apportionment formula.

See also Note 7 to the consolidated financial statements for information concerning income tax.

Net income increased \$361,000 and \$249,000 when comparing the nine and three month periods ended September 30, 2007 to the same nine and three months period in 2006. The increase in income is the result of increased sales at both the ATG and CPG for products with favorable margins as well as cost containment activities and a reduction in the effective income tax rate.

Liquidity and Capital Resources

The Company's primary liquidity and capital requirements relate to working capital needs; primarily inventory, accounts receivable, capital expenditures for property, plant and equipment and principal and interest payments on debt.

At September 30, 2007, the Company had working capital of approximately \$13,700,000 of which approximately \$4,100,000 was comprised of cash and cash equivalents. Cash provided by operations was \$1,215,000 as compared to a use of cash of \$44,000 in the comparable period of 2006. Cash is generated from operation through an increase in net income as previously discussed as well as increases in certain accrual items for employee compensation and related benefits. The primary uses of cash for the Company's operating activities for the nine months ended September 30, 2007 were for increases in accounts receivable and inventory aggregating \$989,000 related to the timing of shipments of product as well as payments of approximately \$680,000 in income taxes.

- 14 -

The Company's primary use of cash in its financing and investing activities in the first nine months of 2007 related to capital expenditures for equipment, principle payments on long-term debt and investment in treasury shares of approximately \$804,000. In January of 2006, the Company's Board of Directors authorized the purchase by the Company of up to 250,000 shares of its common stock in the open market or in privately negotiated transactions. As of September 30, 2007, the Company has purchased 194,357 shares under this program. The Company has financed this purchase program through its cash reserves. At September 30, 2007, there are no material commitments for capital expenditures.

The Company also has a \$1,000,000 line of credit on which there is no balance outstanding at September 30, 2007. If needed, this can be used to fund cash flow required for operations.

Item 3. CONTROLS AND PROCEDURES

(a) Disclosure Controls and Procedures

The Company carried out an evaluation under the supervision and with the participation of its management, including the Company's Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO"), of the effectiveness of the Company's disclosure controls and procedures as of September 30, 2007. Based upon that evaluation, the CEO and CFO concluded that the Company's disclosure controls and procedures are effective in timely alerting them to the material information relating to the Company (or the Company's consolidated subsidiaries) required to be included in the Company's periodic filings with the SEC, such that the information relating to the Company, required to be disclosed in SEC reports (i) is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms, and (ii) is accumulated and communicated to the Company's management, including the CEO and CFO, as appropriate to allow timely decisions regarding required disclosure.

Edgar Filing: SERVOTRONICS INC /DE/ - Form 10QSB

(b) Changes in Internal Controls

During the three month period ended September 30, 2007, there were no changes in internal controls over financial reporting that have materially affected, or is reasonably likely to affect, our internal control over financial reporting.

PART II
OTHER INFORMATION

Item 1. LEGAL PROCEEDINGS

None.

Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

Purchases of Equity Securities by the Company and Affiliated Purchasers

| Period | Total Number of Shares Purchased | Average Price \$ Paid Per Share | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs |
|------------------------|----------------------------------|---------------------------------|--|
| July 1 - 31, 2007 | - | - | - |
| August 1 - 31, 2007 | - | - | - |
| September 1 - 30, 2007 | - | - | - |
| Total | - | - | - |

- 15 -

Item 3. DEFAULTS UPON SENIOR SECURITIES

None.

Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None.

Item 5. OTHER INFORMATION

None.

Item 6. EXHIBITS

31.1 Certification of Chief Financial Officer pursuant to Rule 13a-14 or 15d-14 of the Securities Exchange act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

31.2 Certification of Chief Executive Officer pursuant to Rule 13a-14 or 15d-14 of the Securities Exchange act of 1934, as

Edgar Filing: SERVOTRONICS INC /DE/ - Form 10QSB

adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

32.1 Certification of Chief Financial Officer pursuant to 18 U.S.C. 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

32.2 Certification of Chief Executive Officer pursuant to 18 U.S.C. 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

FORWARD-LOOKING STATEMENTS

In addition to historical information, certain sections of this Form 10-QSB contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, such as those pertaining to the Company's capital resources and profitability. Forward-looking statements involve numerous risks and uncertainties. The Company derives a material portion of its revenues from contracts with agencies of the U.S. Government or their prime contractors. The Company's business is performed under fixed price contracts and the following factors, among others discussed herein, could cause actual results and future events to differ materially from those set forth or contemplated in the forward-looking statements: uncertainties in today's global economy and global competition, and difficulty in predicting defense appropriations, the vitality of the commercial aviation industry and its ability to purchase new aircraft, the willingness and ability of the Company's customers to fund long-term purchase programs, and market demand and acceptance both for the Company's products and its customers' products which incorporate Company-made components. The success of the Company also depends upon the trends of the economy, including interest rates, income tax laws, governmental regulation, legislation, population changes and those risk factors discussed elsewhere in this Form 10-QSB. Readers are cautioned not to place undue reliance on forward-looking statements, which reflect management's analysis only as of the date hereof. The Company assumes no obligation to update forward-looking statements.

- 16 -

SIGNATURES

In accordance with the requirements of the Securities Exchange Act of 1934, the Registrant has caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: November 12, 2007

SERVOTRONICS, INC.

By:/s/ Cari L. Jaroslowsky, Chief Financial Officer

Cari L. Jaroslowsky
Chief Financial Officer

By:/s/ Dr. Nicholas D. Trbovich, Chief Executive Officer

Dr. Nicholas D. Trbovich
Chief Executive Officer

