ARGAN INC Form 10-Q June 08, 2016 Table of Contents

### **UNITED STATES**

### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 10-Q

(Mark One)

## x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended April 30, 2016

or

# 0 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT

For the Transition Period from to

Commission File Number 001-31756

(Exact Name of Registrant as Specified in Its Charter)

**Delaware** (State or Other Jurisdiction of Incorporation) 13-1947195 (I.R.S. Employer Identification No.)

One Church Street, Suite 201, Rockville, Maryland 20850

(Address of Principal Executive Offices) (Zip Code)

#### (301) 315-0027

(Registrant s Telephone Number, Including Area Code)

(Former Name, Former Address and Former Fiscal Year,

if Changed since Last Report)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act (check one).

Large accelerated filer 0

Accelerated filer X

Non-accelerated filer O

Smaller reporting company O

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Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

Indicate the number of shares outstanding of each of the Registrant s classes of common stock, as of the latest practicable date.

Common stock, \$0.15 par value: 14,858,469 shares as of June 6, 2016.

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#### ARGAN, INC. AND SUBSIDIARIES

#### FORM 10-Q QUARTERLY REPORT

#### APRIL 30, 2016

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#### ARGAN, INC. AND SUBSIDIARIES

#### CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS

#### (In thousands, except per share data)

#### (Unaudited)

|  | Three Months Ended Apr<br>2016 |    | il 30,<br>2015 |  |
|--|--------------------------------|----|----------------|--|
| REVENUES   |                                |    |                |  |
| Power industry services                                      | \$<br>108,099                  | \$ | 82,884         |  |
| Industrial fabrication and field services                    | 20,410                         |    |                |  |
| Telecommunications infrastructure services                   | 1,839                          |    | 2,604          |  |
| Revenues   | 130,348                        |    | 85,488         |  |
| COST OF REVENUES   |                                |    |                |  |
| Power industry services                                      | 83,698                         |    | 62,379         |  |
| Industrial fabrication and field services                    | 16,988                         |    |                |  |
| Telecommunications infrastructure services                   | 1,360                          |    | 1,942          |  |
| Cost of revenues   | 102,046                        |    | 64,321         |  |
| GROSS PROFIT   | 28,302                         |    | 21,167         |  |
| Selling, general and administrative expenses                 | 7,047                          |    | 5,540          |  |
| INCOME FROM OPERATIONS                                       | 21,255                         |    | 15,627         |  |
| Other income, net  | 37                             |    | 85             |  |
| INCOME BEFORE INCOME TAXES                                   | 21,292                         |    | 15,712         |  |
| Income tax expense   | 7,172                          |    | 4,861          |  |
| NET INCOME   | 14,120                         |    | 10,851         |  |
| Net income attributable to noncontrolling interests (Note 3) | 1,890                          |    | 3,348          |  |
| NET INCOME ATTRIBUTABLE TO THE STOCKHOLDERS OF ARGAN, INC.   | 12,230                         |    | 7,503          |  |
| OTHER COMPREHENSIVE INCOME, NET OF TAX                       |                                |    |                |  |
| Foreign currency translation adjustments, net of income tax  | 645                            |    |                |  |
| COMPREHENSIVE INCOME ATTRIBUTABLE TO THE STOCKHOLDERS OF     |                                |    |                |  |
| ARGAN, INC.  | \$<br>12,875                   | \$ | 7,503          |  |
| EARNINGS PER SHARE ATTRIBUTABLE TO THE STOCKHOLDERS OF       |                                |    |                |  |
| ARGAN, INC.  |                                |    |                |  |
| Basic  | \$<br>0.82                     | \$ | 0.51           |  |
| Diluted  | \$<br>0.81                     | \$ | 0.50           |  |
| WEIGHTED AVERAGE NUMBER OF SHARES OUTSTANDING                |                                |    |                |  |
| Basic  | 14,842                         |    | 14,637         |  |
| Diluted  | 15,055                         |    | 14,864         |  |
|  | , -                            |    |                |  |

The accompanying notes are an integral part of these condensed consolidated financial statements.

#### ARGAN, INC. AND SUBSIDIARIES

#### CONDENSED CONSOLIDATED BALANCE SHEETS

#### (In thousands, except per share data)

|  | April 30, 2016<br>(Unaudited) |    | January 31, 2016<br>(Note 1) |  |
|--|-------------------------------|----|------------------------------|--|
| ASSETS   |                               |    |                              |  |
| CURRENT ASSETS                                     |                               |    |                              |  |
| Cash and cash equivalents                          | \$<br>191,430                 | \$ | 160,909                      |  |
| Short-term investments                             | 128,225                       |    | 114,098                      |  |
| Accounts receivable, net                           | 70,903                        |    | 64,185                       |  |
| Costs and estimated earnings in excess of billings | 4,077                         |    | 4,078                        |  |
| Deferred income taxes                              | 1,018                         |    | 1,111                        |  |
| Prepaid expenses and other current assets          | 5,481                         |    | 7,342                        |  |
| TOTAL CURRENT ASSETS                               | 401,134                       |    | 351,723                      |  |
| Property, plant and equipment, net                 | 12,184                        |    | 12,308                       |  |
| Goodwill   | 36,813                        |    | 37,405                       |  |
| Intangible assets, net                             | 9,023                         |    | 9,344                        |  |
| Other assets                                       | 112                           |    | 122                          |  |
| TOTAL ASSETS                                       | \$<br>459,266                 | \$ | 410,902                      |  |
| LIABILITIES AND EQUITY                             |                               |    |                              |  |
| CURRENT LIABILITIES                                |                               |    |                              |  |
| Accounts payable                                   | \$<br>50,804                  | \$ | 46,395                       |  |
| Accrued expenses                                   |                               |    |                              |  |