

MOTHERS WORK INC  
Form 10-Q/A  
October 04, 2005

**United States  
Securities and Exchange Commission**

Washington, D.C. 20549

**FORM 10-Q/A**

(Amendment No. 1)

ý **Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

For the quarterly period ended December 31, 2004

or

o **Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

For the transition period from to

Commission file number 0-21196

**MOTHERS WORK, INC.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**13-3045573**  
(IRS Employer Identification No.)

**456 North 5th Street, Philadelphia, Pennsylvania**

**19123**

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(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code **(215) 873-2200**

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the Registrant is an accelerated filer (as defined in Rule 12b-2 of the Act). Yes  No

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common Stock, \$.01 par value 5,236,515 shares outstanding as of February 3, 2005

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MOTHERS WORK, INC. AND SUBSIDIARIES

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**EXPLANATORY NOTE**

As previously disclosed in our Current Report on Form 8-K dated May 10, 2005, on May 5, 2005, the Audit Committee of our Board of Directors concluded that a restatement of our historical consolidated financial statements was necessary to correct errors resulting from our prior method of accounting for lease transactions. After consultation with our independent registered public accounting firm, KPMG LLP, we determined, like many other publicly-held companies in the retail industry, that we would change our method of accounting for leases, including our method of accounting for tenant improvement allowances, rent holidays and amortization of leasehold improvements. These changes are consistent with the views expressed by the Office of the Chief Accountant of the Securities and Exchange Commission (the SEC) on February 7, 2005 in a letter to the American Institute of Certified Public Accountants and other recent interpretations regarding certain operating lease accounting issues and their application under generally accepted accounting principles. Accordingly, this Amendment No. 1 on Form 10-Q/A (the Form 10-Q/A) to our Quarterly Report on Form 10-Q for the three months ended December 31, 2004, initially filed with the SEC on February 9, 2005 (the Original Filing), is being filed to reflect restatements of (i) our consolidated balance sheet as of December 31, 2004 and (ii) our consolidated statements of operations and cash flows for the three months ended December 31, 2004 and 2003, and the notes related thereto (the Restatement). The restated consolidated financial statements reflect adjustments that will not have any impact on our previously reported sales, comparable sales or our compliance with any financial covenant under our revolving credit facility or other debt instruments. For a more detailed description of the Restatement, see Note 2, Restatement of Consolidated Financial Statements, of the notes to the accompanying consolidated financial statements in this Form 10-Q/A and the section entitled Restatement of Prior Financial Information in Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations in this Form 10-Q/A.

For the convenience of the reader, this Form 10-Q/A sets forth both the amended and restated items, as well as unchanged information from the Original Filing in its entirety. However, this Form 10-Q/A only amends and restates Part I, Items 1, 2, and 4 of the Original Filing to reflect the Restatement. The foregoing items have not been updated to reflect other events occurring after the Original Filing or to modify or update any other disclosures affected by subsequent events. Information not affected by the Restatement is unchanged and reflects the disclosures made at the time of the Original Filing. Accordingly, this Form 10-Q/A should be read in conjunction with our filings made with the SEC subsequent to the Original Filing, including any amendments to those filings. In addition, Part II, Item 6 of the Original Filing has been amended to contain currently dated certifications from our Chief Executive Officer and Chief Financial Officer, as required by Sections 302 and 906 of the Sarbanes-Oxley Act of 2002. The certifications of our Chief Executive Officer and Chief Financial Officer are attached to this Form 10-Q/A as Exhibits 31.1, 31.2, 32.1 and 32.2 respectively.

We have not amended and do not intend to amend our previously filed Annual Reports on Form 10-K or our Quarterly Reports on Form 10-Q for the periods affected by the Restatement that ended prior to September 30, 2004. For this reason, the consolidated financial statements, report of independent registered public accounting firm and related financial information for the affected periods contained in such reports should no longer be relied upon.

**PART I. FINANCIAL INFORMATION****Item 1. Financial Statements****MOTHERS WORK, INC. AND SUBSIDIARIES****CONSOLIDATED BALANCE SHEETS**

(in thousands, except share and per share amounts)

(unaudited)

	December 31, 2004	September 30, 2004
	(Restated, See Note 2)	
<b>ASSETS</b>		
Current Assets:		
Cash and cash equivalents	\$ 14,691	\$ 8,467
Short-term investments	2,500	6,400
Trade receivables, net	4,679	4,382
Inventories	98,113	92,743
Deferred income taxes	4,705	4,660
Prepaid expenses and other current assets	4,147	5,744
Total Current Assets	128,835	122,396
Property, Plant and Equipment, net	81,479	78,462
Assets Held for Sale	1,200	1,200
Other Assets:		
Goodwill	50,389	50,389
Deferred financing costs, net of accumulated amortization of \$1,402 and \$1,267	4,116	3,665
Other intangible assets, net of accumulated amortization of \$2,487 and \$2,476	895	946
Deferred income taxes	13,520	13,317
Other non-current assets	567	995
Total Other Assets	69,487	69,312
Total Assets	\$ 281,001	\$ 271,370
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>		
Current Liabilities:		
Line of credit borrowings	\$	\$
Current portion of long-term debt	728	288
Accounts payable	23,145	19,779
Accrued expenses and other current liabilities	39,033	34,496
Total Current Liabilities	62,906	54,563
Long-Term Debt	128,585	127,629
Deferred Rent and Other Non-Current Liabilities	26,694	26,275
Total Liabilities	218,185	208,467
Commitments and Contingencies (Note 10)		
Stockholders Equity:		
Preferred Stock, 2,000,000 shares authorized		
Series A cumulative convertible preferred stock, \$.01 par value; 41,000 shares authorized, none outstanding		

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Series B junior participating preferred stock, \$.01 par value; 300,000 shares authorized, none outstanding				
Common stock, \$.01 par value; 20,000,000 shares authorized, 5,226,875 and 5,207,081 shares issued and outstanding, respectively		52		52
Additional paid-in capital		62,725		62,565
Retained earnings		39		286
Total Stockholders' Equity		62,816		62,903
Total Liabilities and Stockholders' Equity	\$	281,001	\$	271,370

The accompanying notes are an integral part of these Consolidated Financial Statements.

**MOTHERS WORK, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**

(in thousands, except per share amounts)

(unaudited)

	<b>Three Months Ended December 31,</b>	
	<b>2004</b>	<b>2003</b>
	<b>(Restated, See Note 2)</b>	
Net sales	\$ 133,619	\$ 131,695
Cost of goods sold	63,206	61,665
Gross profit	70,413	70,030
Selling, general and administrative expenses	67,070	63,129
Operating income	3,343	6,901
Interest expense, net	(3,755)	(3,691)
Income (loss) before income taxes	(412)	3,210
Income tax provision (benefit)	(165)	1,295
Net income (loss)	\$ (247)	\$ 1,915
Net income (loss) per share Basic	\$ (0.05)	\$ 0.37
Average shares outstanding Basic	5,216	5,234
Net income (loss) per share Diluted	\$ (0.05)	\$ 0.34
Average shares outstanding Diluted	5,216	5,559

The accompanying notes are an integral part of these Consolidated Financial Statements.

## MOTHERS WORK, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands)

(unaudited)

	Three Months Ended December 31,	
	2004	2003
	(Restated, See Note 2)	
<b>Cash Flows from Operating Activities</b>		
Net income (loss)	\$ (247)	\$ 1,915
Adjustments to reconcile net income (loss) to net cash provided by operating activities:		
Depreciation and amortization	3,722	3,438
Loss on impairment of long-lived assets	585	137
Loss on disposal of assets	253	61
Accretion of discount on senior notes	40	36
Deferred income tax benefit	(248)	(112)
Tax benefit of stock option exercises	45	38
Amortization of deferred financing costs	135	99
Changes in assets and liabilities:		
Decrease (increase) in		
Trade receivables	(297)	(269)
Inventories	(5,370)	3,727
Prepaid expenses and other current assets	2,025	115
Increase (decrease) in		
Accounts payable, accrued expenses and other current liabilities	5,312	(1,882)
Deferred rent and other non-current liabilities	419	1,987
Net cash provided by operating activities	6,374	9,290
<b>Cash Flows from Investing Activities</b>		
Purchase of short-term investments	(2,500)	(8,050)
Proceeds from sale of short-term investments	6,400	100
Capital expenditures	(6,238)	(5,130)
Purchase of intangible assets	(5)	(8)
Net cash used in investing activities	(2,343)	(13,088)
<b>Cash Flows from Financing Activities</b>		
Increase in cash overdrafts	3,120	2,329
Repayment of long-term debt	(83)	(38)
Repurchase of common stock		(392)
Payout of redeemed Series A Preferred Stock	(373)	(324)
Deferred financing costs	(586)	
Proceeds from exercise of stock options and warrants	115	69
Net cash provided by financing activities	2,193	1,644
<b>Net Increase (Decrease) in Cash and Cash Equivalents</b>	<b>6,224</b>	<b>(2,154)</b>
<b>Cash and Cash Equivalents, Beginning of Period</b>	<b>8,467</b>	<b>15,731</b>
<b>Cash and Cash Equivalents, End of Period</b>	<b>\$ 14,691</b>	<b>\$ 13,577</b>
<b>Supplemental Disclosures of Cash Flow Information:</b>		
Cash paid for interest	\$ 62	\$ 212
Cash paid for income taxes	\$ 137	\$ 2,188
<b>Supplemental Disclosures of Non-Cash Investing and Financing Activities:</b>		
Purchase of equipment under capital lease obligations	\$ 1,438	\$



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The accompanying notes are an integral part of these Consolidated Financial Statements.

**MOTHERS WORK, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**December 31, 2004**

(unaudited)

**1. BASIS OF FINANCIAL STATEMENT PRESENTATION**

The accompanying unaudited consolidated financial statements have been prepared in accordance with the requirements for Form 10-Q and Article 10 of Regulation S-X and, accordingly, certain information and footnote disclosures have been condensed or omitted. Reference is made to the Annual Report on Form 10-K as of and for the year ended September 30, 2004 for Mothers Work, Inc. and subsidiaries (the "Company" or "Mothers Work") as filed with the Securities and Exchange Commission, for additional disclosures including a summary of the Company's accounting policies.

In the opinion of management, the consolidated financial statements contain all adjustments, consisting of normal recurring adjustments, necessary to present fairly the consolidated financial position of the Company for the periods presented. Since the Company's operations are seasonal, the interim operating results of the Company may not be indicative of operating results for the full year.

The Company operates on a fiscal year ending September 30 of each year. All references to fiscal years of the Company refer to fiscal years ended on September 30 in those years. For example, the Company's fiscal 2005 will end on September 30, 2005. Certain reclassifications have been made to the prior year consolidated financial statements to conform to the current year presentation.

**2. RESTATEMENT OF CONSOLIDATED FINANCIAL STATEMENTS**

In May 2005, the Company completed a review of its historical lease accounting methods to determine whether these methods were in accordance with the views expressed by the Office of the Chief Accountant of the Securities and Exchange Commission (SEC) on February 7, 2005 in a letter to the American Institute of Certified Public Accountants and other recent interpretations regarding certain operating lease accounting issues and their application under accounting principles generally accepted in the United States of America (GAAP). As a result of the Company's review, it determined that, with regard to its method of accounting for leases, its historical methods of accounting for rent holidays and tenant improvement allowances, and of determining the amortization period for leasehold improvements for certain leased properties, were not in accordance with GAAP. As a result, on May 10, 2005, the Company filed a Current Report on Form 8-K with the SEC announcing its decision to restate the previously issued consolidated financial statements contained in its Annual Report on Form 10-K for the year ended September 30, 2004 and the Quarterly Report on Form 10-Q for the quarterly period ended December 31, 2004 (the "Restatement").

A discussion of each of the aforementioned lease accounting matters is presented below:

Rent Holiday. The Company has historically recognized rent holiday periods and scheduled rent increases on a straight-line basis over the lease term beginning with the commencement date of the lease, which is typically the store opening date. The Company has determined that the lease term should commence on the date it takes possession of the leased property, which is generally four to six weeks prior to a store's opening date.

Tenant Improvement Allowances. The Company has historically accounted for tenant improvement allowances as reductions to the related leasehold improvements in its consolidated balance sheets and as reductions of capital expenditures in investing activities in its consolidated statements of cash flows. The Company has now determined that allowances should be recorded as deferred rent liabilities in its consolidated balance sheets and as a component of operating activities in its consolidated statements of cash flows.

Amortization of Leasehold Improvements. Historically, the life used for certain leasehold improvements by the Company in some instances was longer than the lease term for such related leases. As part of the Company's review associated with lease matters, the Company has determined that the amortization period for leasehold improvements should be consistent with the straight-line rent expense period for each of its leases. The lives for all leasehold improvements have been reviewed to ensure that the amortization is now recorded based on the lesser of the estimated useful life of the asset or the lease term.

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The primary effects of the corrections are: (i) to accelerate the rent expense on properties the Company occupied before payment of rents was required (rent holidays); (ii) to increase depreciation and amortization expense and decrease store occupancy expense (both of which are components of selling, general and administrative expenses) to reflect the proper accounting for tenant improvement allowances; and (iii) to accelerate the amortization of leasehold improvements on those leased properties where the lease term is shorter than the estimated useful economic life of those assets. The cumulative effect of these accounting changes is a reduction to retained earnings of \$2,533,000 as of the beginning of fiscal 2004 and incremental decreases to retained earnings of \$834,000 and \$304,000 for fiscal 2004 and the first quarter of fiscal 2005, respectively. The Restatement decreased reported diluted earnings per share by \$0.15 and \$0.06, respectively, for fiscal 2004 and the first quarter of fiscal 2005. The restated consolidated financial statements reflect adjustments that have no impact on the Company's previously reported sales or the Company's compliance with any financial covenant under its revolving credit facility or other debt instruments.

The consolidated financial statements included in this Form 10-Q/A have been restated to reflect the adjustments described above. The following is a summary of the impact of the Restatement on (i) the consolidated balance sheets as of December 31, 2004 and September 30, 2004, (ii) the consolidated statements of operations for the three months ended December 31, 2004 and 2003, and (iii) the consolidated statements of cash flows for the three months ended December 31, 2004 and 2003. In addition, for September 30, 2004, investments in auction rate securities have been reclassified from cash and cash equivalents to short-term investments in the consolidated balance sheet. The reclassification was effected as the securities had stated maturities beyond three months but are priced and traded as short-term investments due to the liquidity provisions at specified interest rate reset dates, typically every 7, 28 or 35 days.

(in thousands, except per share amounts)

**CONSOLIDATED BALANCE SHEET \***

	As Reported	December 31, 2004		As Restated
		Adjustments		
Property, plant and equipment, net	\$ 63,423	\$ 18,056		\$ 81,479
Deferred income taxes non-current	11,504	2,016		13,520
Total other assets	67,471	2,016		69,487
Total assets	260,929	20,072		281,001
Accrued expenses and other current liabilities	35,251	3,782		39,033
Total current liabilities	59,124	3,782		62,906
Deferred rent and other non-current liabilities	6,733	19,961		26,694
Total liabilities	194,442	23,743		218,185
Retained earnings	3,710	(3,671)		39
Total stockholders' equity	66,487	(3,671)		62,816
Total liabilities and stockholders' equity	260,929	20,072		281,001

	As Reported	September 30, 2004		As Restated
		Adjustments		
Cash and cash equivalents	\$ 12,867	\$ (4,400)		\$ 8,467
Short-term investments	2,000	4,400		6,400
Property, plant and equipment, net	60,288	18,174		78,462
Deferred income taxes non-current	11,504	1,813		13,317
Total other assets	67,499	1,813		69,312
Total assets	251,383	19,987		271,370
Accrued expenses and other current liabilities	30,561	3,935		34,496
Total current liabilities	50,628	3,935		54,563
Deferred rent and other non-current liabilities	6,856	19,419		26,275

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Total liabilities	185,113	23,354	208,467
Retained earnings	3,653	(3,367)	286
Total stockholders' equity	66,270	(3,367)	62,903
Total liabilities and stockholders' equity	251,383	19,987	271,370

**CONSOLIDATED STATEMENTS OF OPERATIONS \***

	Three Months Ended December 31, 2004		
	As Reported	Adjustments	As Restated
Selling, general and administrative expenses	\$ 66,563	\$ 507	\$ 67,070
Operating income	3,850	(507)	3,343
Income (loss) before income taxes	95	(507)	(412)
Income tax provision (benefit)	38	(203)	(165)
Net income (loss)	57	(304)	(247)
Net income (loss) per share Basic	0.01	(0.06)	(0.05)
Net income (loss) per share Diluted	0.01	(0.06)	(0.05)

	Three Months Ended December 31, 2003		
	As Reported	Adjustments	As Restated
Selling, general and administrative expenses	\$ 62,915	\$ 214	\$ 63,129
Operating income	7,115	(214)	6,901
Income before income taxes	3,424	(214)	3,210
Income tax provision	1,370	(75)	1,295
Net income	2,054	(139)	1,915
Net income per share Basic	0.39	(0.02)	0.37
Net income per share Diluted	0.37	(0.03)	0.34

**CONSOLIDATED STATEMENT OF CASH FLOWS \***

	Three Months Ended December 31, 2004		
	As Reported	Adjustments	As Restated
<b>Cash Flows from Operating Activities</b>			
Net income (loss)	\$ 57	\$ (304)	\$ (247)
Depreciation and amortization	2,623	1,099	3,722
Loss on impairment of long-lived assets	458	127	585
Loss on disposal of assets	263	(10)	253
Deferred income tax benefit	(45)	(203)	(248)
Provision for deferred rent	243	(243)	
Prepaid expenses and other assets	2,249	(224)	2,025
Accounts payable, accrued expenses and other current liabilities	5,089	223	5,312
Deferred rent and other non-current liabilities		419	419
Net cash provided by operating activities	5,490	884	6,374
<b>Cash Flows from Investing Activities</b>			
Capital expenditures	(5,354)	(884)	(6,238)
Net cash used in investing activities	(1,459)	(884)	(2,343)
<b>Net Increase in Cash and Cash Equivalents</b>	<b>6,224</b>		<b>6,224</b>

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	Three Months Ended December 31, 2003		
	As Reported	Adjustments	As Restated
<b>Cash Flows from Operating Activities</b>			
Net income	\$ 2,054	\$ (139)	\$ 1,915
Depreciation and amortization	2,487	951	3,438
Loss on impairment of long-lived assets	142	(5)	137
Loss on disposal of assets	77	(16)	61
Deferred income tax benefit	(38)	(74)	(112)
Provision for deferred rent	159	(159)	
Trade receivables	(85)	(184)	(269)
Prepaid expenses and other assets	787	(672)	115
Accounts payable, accrued expenses and other current liabilities	(1,688)	(194)	(1,882)
Deferred rent and other non-current liabilities		1,987	1,987
Net cash provided by operating activities	7,795	1,495	9,290
<b>Cash Flows from Investing Activities</b>			
Capital expenditures	(3,635)	(1,495)	(5,130)
Net cash used in investing activities	(11,593)	(1,495)	(13,088)
<b>Net Decrease in Cash and Cash Equivalents</b>	<b>(2,154)</b>		<b>(2,154)</b>

\* The tables include only those line items that have changed as a result of the Restatement.

Certain amounts in Notes 3, 4, 6 and 9 have been restated to reflect the restatement adjustments described above.

### 3. EARNINGS PER SHARE (EPS)

The Company follows the Financial Accounting Standards Board ( FASB ) Statement of Financial Accounting Standards ( SFAS ) No. 128, Earnings Per Share. Basic earnings per share ( Basic EPS ) is computed by dividing net income by the weighted average number of common shares outstanding. Diluted earnings per share ( Diluted EPS ) is computed by dividing net income by the weighted average number of common shares outstanding, after giving effect to the potential dilution from the exercise of securities, such as stock options and warrants, into shares of common stock as if those securities were exercised.

The following table summarizes the Basic EPS and Diluted EPS calculation (in thousands, except per share amounts):

	Three Months Ended December 31, 2004 (As Restated See Note 2)				Three Months Ended December 31, 2003 (As Restated See Note 2)			
	Net Loss	Shares	EPS		Net Income	Shares	EPS	
Basic EPS	\$ (247)	5,216	\$ (0.05)		\$ 1,915	5,234	\$ 0.37	
Incremental shares from the assumed exercise of outstanding stock options and warrants						325		
Diluted EPS	\$ (247)	5,216	\$ (0.05)		\$ 1,915	5,559	\$ 0.34	

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Options to purchase 272,250 shares were outstanding as of December 31, 2003, but were not included in the computation of Diluted EPS as their effect would have been antidilutive. For the three months ended December 31, 2004, since the Company incurred a loss for this period, all of the outstanding stock options and warrants were excluded from the calculation of Diluted EPS as their effect would have been antidilutive. These options and warrants could potentially dilute EPS in the future.

On March 5, 2003, the Board of Directors approved a share repurchase program under which the Company may repurchase up to \$10,000,000 of its outstanding common stock from time to time in private transactions or on the open market through March 4, 2005, unless extended. As of December 31, 2004, the Company had repurchased and retired



142,269 shares in the aggregate at a total cost of \$3,243,000, for an average cost of \$22.79 per share. No repurchases were made during the quarter ended December 31, 2004. The indenture governing the Company's \$125,000,000 of 11 ¼% senior notes due 2010 (the New Senior Notes) and the terms of its credit facility contain restrictions that place limits on certain payments by the Company, including payments to repurchase shares of our common stock. The repurchases of common stock have been made in compliance with all restrictions under the indenture governing the New Senior Notes and the terms of both the Company's former and new credit facilities.

#### 4. STOCK-BASED COMPENSATION

The Company follows the intrinsic value method of accounting for stock-based employee compensation in accordance with Accounting Principles Board (APB) Opinion No. 25, Accounting for Stock Issued to Employees, and related interpretations (see Note 8). The following tables illustrate the effect on net income and earnings per share if the Company had accounted for its stock option plans using the fair value method of accounting under SFAS No. 123, Accounting for Stock-Based Compensation, as amended by SFAS No. 148, Accounting for Stock-Based Compensation Transition and Disclosure (in thousands, except per share amounts):

	Three Months Ended December 31,	
	2004 (As Restated)	2003 (See Note 2)
Net income (loss)	\$ (247)	\$ 1,915
Deduct:		
Total stock-based employee compensation expense determined under the fair value based method for all grants, net of tax	(727)	(482)
Pro forma net income (loss)	\$ (974)	\$ 1,433
Basic EPS:		
As restated	\$ (0.05)	\$ 0.37
Pro forma net income (loss)	\$ (0.19)	\$ 0.27
Diluted EPS:		
As restated	\$ (0.05)	\$ 0.34
Pro forma net income (loss)	\$ (0.19)	\$ 0.26

In December 2004, the FASB revised SFAS No. 123, by issuing SFAS 123(R), Share-Based Payment -see Note 8.

Pro forma Diluted EPS is computed by dividing pro forma net income (loss) by the pro forma weighted average number of shares outstanding after giving effect to the potential dilution from the exercise of securities, such as stock options, into shares of common stock as if those securities were exercised as of the beginning of the period presented.

During the three months ended December 31, 2004 and 2003, a total of 273,550 and 150,200 stock options, respectively, were granted to certain employees and non-employee directors for the purchase of the Company's common stock at prices not less than the fair market value of the Company's common stock on the date of grant.

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The weighted average fair value of the options granted during the three months ended December 31, 2004 and 2003 is estimated at \$8.60 and \$16.04 per share, respectively. The weighted average fair value is calculated based on the date of grant using the Black-Scholes option-pricing model with the following weighted average assumptions:

	Three Months Ended December 31,	
	2004	2003
Dividend yield	none	none
Expected price volatility	59.8%	62.7%
Risk-free interest rates	4.0%	3.3%
Expected lives	8.1 years	8.3 years

## 5. INVENTORIES

Inventories were comprised of the following (in thousands):

	December 31, 2004		September 30, 2004	
Finished goods	\$	86,186	\$	81,428
Work-in-progress		3,854		3,317
Raw materials		8,073		7,998
	\$	98,113	\$	92,743

## 6. ACCRUED EXPENSES AND OTHER CURRENT LIABILITIES

Accrued expenses and other current liabilities were comprised of the following (in thousands):

	December 31, 2004		September 30, 2004	
		(As Restated)	See Note 2)	
Salaries, wages, and employee benefits	\$	7,461	\$	8,944
Income taxes payable		1,245		1,344
Interest		5,896		2,358
Deferred rent		3,782		3,935
Sales taxes		2,977		2,458
Insurance		2,866		2,425
Rent		703		608
Audit and legal		1,658		1,671
Reserves recorded in the iMaternity acquisition (Note 7)		624		850
Remaining payout for redemption of Series A Preferred Stock		679		1,052
Accrued store construction costs		919		1,514
Gift certificates and store credits		5,131		2,586
Other		5,092		4,751
	\$	39,033	\$	34,496

Interest payments on the New Senior Notes are made semiannually on February 1<sup>st</sup> and August 1<sup>st</sup>.

## 7. iMATERNITY ACQUISITION EXIT/RESTRUCTURING ACTIVITY

The Company acquired eSpecialty Brands, LLC ( iMaternity ) on October 17, 2001 (the Acquisition Date ). The iMaternity manufacturing and warehousing operations in Costa Rica have been shut down and are being marketed for sale. The carrying value of the Costa Rica facilities was recorded at the estimated realizable value as of the Acquisition Date, which was determined based on a market survey received from an independent third party, less estimated selling costs, and is classified as Assets Held for Sale in the accompanying consolidated balance sheets.

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As of December 31, 2004, the remaining iMaternity acquisition reserves consisted of: (a) lease termination fees of \$108,000 related to planned store closures; (b) a severance reserve outstanding of \$350,000 that reflects the remainder of a non-compete and severance arrangement with a former executive of iMaternity that is payable ratably on a monthly basis through September 2006; and (c) the reserve for exit costs of \$166,000 that is principally for the expected costs related to the Costa Rican facilities.

A summary of the charges incurred and reserves recorded in connection with the iMaternity acquisition exit/restructuring activities as of September 30, 2004 and for the three months ended December 31, 2004 is as follows (in thousands):

	<b>Balance as of September 30, 2004</b>	<b>First Quarter Fiscal 2005 Charges</b>	<b>Balance as of December 31, 2004</b>
Lease termination fees	\$ 249	\$ (141)	\$ 108
Severance	400	(50)	350
Exit and other costs	201	(35)	166
	\$ 850	\$ (226)	\$ 624

**8. NEW ACCOUNTING PRONOUNCEMENTS**

*SFAS No. 123(R)*. In December 2004, the FASB revised SFAS No. 123 by issuing SFAS No. 123(R), Share-Based Payment. SFAS No. 123(R) replaces SFAS No. 123 and APB Opinion No. 25 and establishes standards for the accounting for transactions in which an entity exchanges its equity instruments for goods and services. SFAS No. 123(R) requires that the compensation cost relating to share-based payment transactions be recognized in financial statements, measured by the fair value of the equity or liability instruments issued, and is effective as of the first reporting period that begins after June 15, 2005 for public entities that do not file as small business issuers. The Company has previously disclosed the pro forma impact on its earnings of adopting the fair value method of accounting for stock based compensation under SFAS No. 123 in notes to its consolidated financial statements for the years ended September 30, 2002, 2003 and 2004 and the pro forma impact on the three months ended December 31, 2004 is shown in Note 4 above. The fair value-based method of SFAS No. 123 is similar in most respects to the fair value-based method under SFAS No. 123(R), however, certain transition rules of SFAS No. 123(R) may affect the impact on the Company's consolidated financial position or results of operations. Such impact, if any, on the Company's consolidated financial position or results of operations has not yet been determined.

**9. GUARANTOR SUBSIDIARIES**

Pursuant to the terms of the indenture relating to the New Senior Notes, each of the domestic subsidiaries of Mothers Work, Inc. (the Guarantor Subsidiaries) has jointly and severally provided an unconditional guarantee of the obligations of Mothers Work with respect to the New Senior Notes. There are no restrictions on any of the assets of the Guarantor Subsidiaries which would limit their ability to transfer funds to Mothers Work in the form of loans, advances or cash dividends, except as provided by applicable law. None of the Company's foreign subsidiaries (the Non-Guarantor Subsidiaries) have guaranteed the New Senior Notes. The condensed consolidating financial information for the Company, the Guarantor Subsidiaries, and the Non-Guarantor Subsidiaries as of and for the three months ended December 31, 2004 as presented below has been prepared from the books and records maintained by the Guarantor Subsidiaries and the Company. The condensed financial information may not necessarily be indicative of the results of operations or financial position had the Guarantor Subsidiaries operated as independent entities. Certain intercompany revenues and expenses included in the subsidiary records are eliminated in consolidation. As a result of this activity, an amount due to/due from parent will exist at any time.

## Mothers Work, Inc.

## Condensed Consolidating Balance Sheet (Restated)

December 31, 2004

(in thousands)

(unaudited)

	Mothers Work (Parent Company)	Guarantor Subsidiaries	Non-Guarantor Subsidiaries (Foreign Operations)	Consolidating Eliminations	Mothers Work Consolidated
<b>ASSETS</b>					
Current Assets:					
Cash and cash equivalents	\$ 14,110	\$ 38	\$ 543	\$	\$ 14,691
Short-term investments	2,500				2,500
Trade receivables	4,616		63		4,679
Inventories	96,315		1,798		98,113
Deferred income taxes	4,705				4,705
Prepaid expenses and other current assets	3,880		267		4,147
Total Current Assets	126,126	38	2,671		128,835
Property, Plant and Equipment, net	79,275		2,204		81,479
Assets Held for Sale			1,200		1,200
Other Assets	69,320	3	164		69,487
Investments in and Advances to (from) Affiliates	1,422	218,807	(4,364)	(215,865)	
Total Assets	\$ 276,143	\$ 218,848	\$ 1,875	\$ (215,865)	\$ 281,001
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>					
Current Liabilities:					
Line of credit borrowings	\$	\$	\$	\$	\$
Current portion of long-term debt	728				728
Accounts payable	23,119	26			23,145
Accrued expenses and other current liabilities	35,085	3,487	461		39,033
Total Current Liabilities	58,932	3,513	461		62,906
Long-Term Debt	128,585				128,585
Deferred Rent and Other Non-Current Liabilities	25,810		884		26,694
Total Liabilities	213,327	3,513	1,345		218,185
Total Stockholders Equity	62,816	215,335	530	(215,865)	62,816
Total Liabilities and Stockholders Equity	\$ 276,143	\$ 218,848	\$ 1,875	\$ (215,865)	\$ 281,001

**Mothers Work, Inc.****Consolidating Statement of Operations (Restated)****For The Three Months Ended December 31, 2004**

(in thousands)

(unaudited)

	<b>Mothers Work (Parent Company)</b>	<b>Guarantor Subsidiaries</b>	<b>Non-Guarantor Subsidiaries (Foreign Companies)</b>	<b>Consolidating Eliminations</b>	<b>Mothers Work Consolidated</b>
Net sales	\$ 130,683	\$ 7,036	\$ 2,936	\$ (7,036)	\$ 133,619
Cost of goods sold	61,888		1,318		63,206
Gross profit	68,795	7,036	1,618	(7,036)	70,413
Selling, general and administrative expenses	72,673	63	1,370	(7,036)	67,070
Operating income (loss)	(3,878)	6,973	248		3,343
Interest income (expense), net	(6,745)	2,990			(3,755)
Equity in earnings of subsidiaries	10,211			(10,211)	
Income (loss) before income taxes	(412)	9,963	248	(10,211)	(412)
Income tax provision (benefit)	(165)	3,487	101	(3,588)	(165)
Net income (loss)	\$ (247)	\$ 6,476	\$ 147	\$ (6,623)	\$ (247)

## Mothers Work, Inc.

## Consolidating Cash Flow Statement (Restated)

For The Three Months Ended December 31, 2004

(in thousands)

(unaudited)

	Mothers Work (Parent Company)	Guarantor Subsidiaries	Non-Guarantor Subsidiaries (Foreign Companies)	Consolidating Eliminations	Mothers Work Consolidated
<b>Cash Flows from Operating Activities:</b>					
Net income (loss)	\$ (247)	\$ 6,476	\$ 147	\$ (6,623)	\$ (247)
Adjustments to reconcile net income to net cash provided by operating activities:					
Depreciation and amortization	3,640		82		3,722
Loss on impairment of long-lived assets	585				585
Loss on disposal of assets	253				253
Accretion of discount on senior notes	40				40
Deferred income tax benefit	(248)				(248)
Tax benefit of stock option exercises	45				45
Amortization of deferred financing costs	135				135
Changes in assets and liabilities:					
Decrease (increase) in					
Trade receivables	(279)		(18)		(297)
Inventories	(5,286)		(84)		(5,370)
Prepaid expenses and other current assets	2,078		(53)		2,025
Investments in and advances to (from) affiliates	(2,507)	(3,657)	(459)	6,623	
Increase (decrease) in					
Accounts payable, accrued expenses and other current liabilities	8,039	(2,825)	98		5,312
Deferred rent and other non-current liabilities	251		168		419
Net cash provided by operating activities	6,499	(6)	(119)		6,374
<b>Cash Flows from Investing Activities:</b>					
Purchase of short-term investments	(2,500)				(2,500)
Proceeds of sale from short-term investments	6,400				6,400
Capital expenditures	(5,907)		(331)		(6,238)
Purchase of intangible assets	(1)		(4)		(5)
	(2,008)		(335)		(2,343)



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Net cash used in investing activities

**Cash Flows from Financing Activities:**

Increase in cash overdrafts	3,120			3,120
Repayment of long-term debt	(83)			(83)
Payout for redeemed Series A Preferred Stock	(373)			(373)
Deferred financing costs	(586)			(586)
Proceeds from exercise of stock options	115			115
Net cash provided by financing activities	2,193			2,193
<b>Net Increase (Decrease) in Cash and Cash Equivalents</b>	6,684	(6)	(454)	6,224
<b>Cash and Cash Equivalents, Beginning of Period</b>	7,426	44	997	8,467
<b>Cash and Cash Equivalents, End of Period</b>	\$ 14,110	\$ 38	\$ 543	\$ 14,691

**10. COMMITMENTS AND CONTINGENCIES**

On January 12, 2005, a purported class action was filed against the Company in the United States District Court for the District of Connecticut. The complaint alleges that, under applicable federal and state law, certain former and current employees should have received overtime compensation. The plaintiffs in this case are seeking unspecified actual damages, penalties and attorneys' fees. At this stage in these proceedings, the Company is unable to predict the outcome of this case, which the Company is vigorously defending. The Company has undertaken preliminary steps to mediate certain of these claims.

In addition, from time to time, the Company is named as a defendant in legal actions arising from its normal business activities. Although the amount of any liability that could arise with respect to currently pending actions, including the matter specifically described above, cannot be accurately predicted, the Company does not believe that the resolution of any pending action will have a material adverse effect on its financial position or results of operations.

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

**Restatement of Prior Financial Information**

In May 2005, we completed a review of our historical lease accounting methods to determine whether these methods were in accordance with the views expressed by the Office of the Chief Accountant of the SEC on February 7, 2005 in a letter to the American Institute of Certified Public Accountants and other recent interpretations regarding certain operating lease accounting issues and their application under accounting principles generally accepted in the United States of America ( GAAP ). As a result of our review, we determined that, with regard to our method of accounting for leases, our historical methods of accounting for rent holidays and tenant improvement allowances, and of determining the amortization period for leasehold improvements for certain leased properties, were not in accordance with GAAP. As a result, on May 10, 2005, we filed a Current Report on Form 8-K with the SEC announcing our decision to restate the previously issued consolidated financial statements contained in our Annual Report on Form 10-K for the year ended September 30, 2004 and our Quarterly Report on Form 10-Q for the quarterly period ended December 31, 2004 (the Restatement ).

A discussion of eac