

HEI INC  
Form SC 13G  
February 11, 2004

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**SCHEDULE 13G**  
**Under the Securities Exchange Act of 1934**  
**(Amendment No. )\***

**HEI INC**

(Name of Issuer)

**Common Stock**

(Title of Class of Securities)

**404160103**

(CUSIP Number)

12/31/2003

(Date of Event Which Requires Filing of this Statement)

Check the appropriate box to designate the rule pursuant to which this Schedule is filed:

- Rule 13d-1(b)
- Rule 13d-1(c)
- Rule 13d-1(d)

CUSIP No. 404160103

- 
1. Names of Reporting Persons.  
I.R.S. Identification Nos. of above persons (entities only).

Wachovia Corporation 56-0898180

(Formerly named First Union Corporation)

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2. Check the Appropriate Box if a Member of a Group (See Instructions)

(a)

(b)

- 
3. SEC Use Only

- 
4. Citizenship or Place of Organization

North Carolina

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Number of  
Shares  
Beneficially  
Owned by  
Each Reporting  
Person With

5. Sole Voting Power

408516

- 
6. Shared Voting Power

0

- 
7. Sole Dispositive Power

408516

- 
8. Shared Dispositive Power

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9. Aggregate Amount Beneficially Owned by Each Reporting Person. 408516

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10. Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions) Not Applicable.

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11. Percent of Class Represented by Amount in Row (11) 5.76%%

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12. Type of Reporting Person (See Instructions)  
Parent Holding Company (HC)

Item 1.

- (a) Name of Issuer  
HEI INC
- (b) Address of Issuer's Principal Executive Offices  
14954 Steiger Lake Lane  
P O Box 5000  
Victoria, MN 55386

Item 2.

- (a) Name of Person Filing  
Wachovia Corporation
- (b) Address of Principal Business Office or, if none, Residence  
One Wachovia Center  
Charlotte, North Carolina 28288-0137
- (c) Citizenship  
North Carolina
- (d) Title of Class of Securities

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Common Stock

(e) CUSIP Number

929903102

Item 3. If this statement is filed pursuant to sections 240.13d-1(b) or 240.13d-2(b) or (c), check whether the person filing is a:

- |     |                                     |   |
|-----|-------------------------------------|---|
| (a) | <input type="checkbox"/>            | Broker or dealer registered under section 15 of the Act (15 U.S.C. 78o).  |
| (b) | <input type="checkbox"/>            | Bank as defined in section 3(a)(6) of the Act (15 U.S.C. 78c).  |
| (c) | <input type="checkbox"/>            | Insurance company as defined in section 3(a)(19) of the Act (15 U.S.C. 78c).  |
| (d) | <input type="checkbox"/>            | Investment company registered under section 8 of the Investment Company Act of 1940 (15 U.S.C 80a-8).   |
| (e) | <input type="checkbox"/>            | An investment adviser in accordance with section 240.13d-1(b)(1)(ii)(E);  |
| (f) | <input type="checkbox"/>            | An employee benefit plan or endowment fund in accordance with section 240.13d-1(b)(1)(ii)(F);   |
| (g) | <input checked="" type="checkbox"/> | A parent holding company or control person in accordance with section 240.13d-1(b)(1)(ii)(G);   |
| (h) | <input type="checkbox"/>            | A savings associations as defined in Section 3(b) of the Federal Deposit Insurance Act (12 U.S.C. 1813);  |
| (i) | <input type="checkbox"/>            | A church plan that is excluded from the definition of an investment company under section 3(c)(14) of the Investment Company Act of 1940 (15 U.S.C. 80a-3); |
| (j) | <input type="checkbox"/>            | Group, in accordance with section 240.13d-1(b)(1)(ii)(J).   |

Item 4. Ownership.

Provide the following information regarding the aggregate number and percentage of the class of securities of the issuer identified in Item 1.

(a) Amount beneficially owned: 408516.

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- (b) Percent of class: 5.76%.
- (c) Number of shares as to which the person has:
- (i) Sole power to vote or to direct the vote  
408516.
  - (ii) Shared power to vote or to direct the vote  
0.
  - (iii) Sole power to dispose or to direct the disposition of 408516.
  - (iv) Shared power to dispose or to direct the disposition of 0.

Item 5. Ownership of Five Percent or Less of a Class

If this statement is being filed to report the fact that as of the date hereof the reporting person has ceased to be the beneficial owner of more than five percent of the class of securities, check the following .

Item 6. Ownership of More than Five Percent on Behalf of Another Person.

Not Applicable.

Item 7. Identification and classification of the subsidiary which acquired the security being reported on by the parent holding company.

Wachovia Corporation is filing this schedule pursuant to Rule 13d-1(b)(1)(ii)(G) as indicated under Item 3(g). The relevant subsidiary is Wachovia Securities, LLC (IA). Wachovia Securities, LLC is an investment advisor for clients; the securities reported by this subsidiary are beneficially owned by such clients.

Item 8. Identification and Classification of Members of the Group

Not Applicable.

Item 9. Notice of Dissolution of Group

Not Applicable.

Item 10. Certification

(a)

The following certification shall be included if the statement is filed pursuant to section 240.13d-1(b):

By signing below I certify that, to the best of my knowledge and belief, the securities referred to above were acquired and are held in the ordinary course of business and were not acquired and are not held for the purpose of or with the effect of changing or influencing the control of the issuer of the securities and were not acquired and are not held in connection with or as a participant in any transaction having that purpose or effect.

**SIGNATURE**

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this statement is true, complete and correct.

1/28/2004

Date

\_\_\_\_\_  
Signature

Karen F. Knudtsen

Vice President and Trust Officer

Name/Title