ALTERNET SYSTEMS INC Form 10QSB May 14, 2003

# U.S. SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

## FORM 10-QSB

(Mark One) [x] QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2002
TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROMTOTO
COMMISSION FILE NUMBER: 000-31909

# ALTERNET SYSTEMS, INC. (Exact name of small business issuer as specified in its charter)

NEVADA (State or other jurisdiction of incorporation

or organization)

88-0473897

(IRS Employer Identification No.)

#610 815 West Hastings Street Vancouver, British Columbia V6C 1B4 (604) 608-2540 (Registrant s telephone number)

SchoolWeb Systems, Inc.
Suite 2602 1111 Beach Ave Vancouver, BC Canada V6E 1T9
(Former name, former address and former fiscal year, if changed since last report)

Securities registered pursuant to Section 12(b) of the Act: None

Securities registered pursuant to Section 12(g) of the Act: Common Stock, \$0.001 Par Value

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [x] No

As of March 31, 2003, the Registrant had 16,310,029 shares of common stock issued and outstanding.

Transitional Small Business Disclosure Format (check one) Yes [] No [x]

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## PART I. - FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

## ALTERNET SYSTEMS INC.

(Formerly Schoolweb Systems Inc.)
(A Development Stage Company)

## INTERIM CONSOLIDATED FINANCIAL STATEMENTS

**MARCH 31, 2003** 

(Unaudited)

CONSOLIDATED BALANCE SHEETS

INTERIM CONSOLIDATED STATEMENTS OF OPERATIONS

INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS

NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS

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#### ALTERNET SYSTEMS INC.

(Formerly Schoolweb Systems Inc.)
(A Development Stage Company)

#### CONSOLIDATED BALANCE SHEETS

## **CURRENT ASSETS**

Cash

Accounts receivable Prepaid expenses

LICENSE RIGHTS, net of amortization of \$13,500 (2002 - \$12,000) (Note 4)

FURNITURE AND EQUIPMENT, net of depreciation of \$ 372 (2002 - \$ 317)

## LIABILITIES AND STOCKHOLDERS EQUITY

## **CURRENT LIABILITIES**

Accounts payable	\$	\$
	226,600	132,227
Deferred license revenue	4,295	5,010
Due to related parties (Note 6)	11,888	12,782
	242,783	150,019

## **COMMITMENTS AND CONTINGENCIES** (Notes 1, 4 and 7)

### STOCKHOLDERS EQUITY (CAPITAL DEFICIENCY)

Capital stock (Note 5)

Common stock, \$0.00001 par value, 100,000,000 shares authorized

16,310,029 (2002 16,144,085) issued and outstanding

Additional paid-in capital

Private placement subscriptions

Obligation to issue shares

Accumulated other comprehensive income (loss)

Deficit accumulated during development stage

The accompanying notes are an integral part of these interim consolidated financial statement

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## ALTERNET SYSTEMS INC.

(Formerly Schoolweb Systems Inc.)
(A Development Stage Company)

## INTERIM CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited)

		October 13,
Three	Three months	2000
months	ended March	(inception) to
ended	31, 2002	March 31,
March 31,		2003
2003		

**LICENSE FEES AND HARDWARE SALES** \$ 6,448 \$ 825 \$ 75,216

COST OF SALES	790	-	50,693
GROSS PROFIT	5,658	825	24,523
EXPENSES			
Depreciation and amortization	1,555	1,755	15,237
License fees	84,000	60,000	444,000
Management and consulting	84,274	16,955	176,097
Office and general	19,313	10,286	143,841
Marketing	159,799	15,846	281,907
Professional fees	26,261	3,543	107,391
Training and documentation	26,296	-	26,296
	401,498	108,385	1,194,769
NET LOSS FOR THE PERIOD	\$	\$	\$
	(395,840)	(107,560)	(1,170,246)
BASIC NET LOSS PER SHARE	\$ (0.02) \$	(0.01)	
	. , , .	` ,	
WEIGHTED AVERAGE COMMON SHARES OUTSTANDING	16,164,367	14,910,445	

The accompanying notes are an integral part of these interim consolidated financial statements

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## ALTERNET SYSTEMS INC.

(Formerly Schoolweb Systems Inc.) (A Development Stage Company)

## INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

Net loss for the period
Adjusted for item not involving cash:
Depreciation and amortization
Non-cash stock based compensation
Gain on disposal of asset
Changes in operating assets and liabilities:
Accrued consulting fees
Accounts receivable
Prepaid expenses
Deferred license revenue
Accounts payable
NET CASH FLOWS USED IN OPERATING
ACTIVITIES
CASH FLOWS FROM FINANCING ACTIVITIES
Advances (to) from related parties
Net proceeds on sale of common stock
NET CASH FLOWS FROM FINANCING
ACTIVITIES
ACTIVITIES
CASH FLOWS FROM INVESTING ACTIVITIES
Acquisition of capital assets
Cash acquired on reverse acquisition of SchoolWeb
NET CASH FLOWS USED IN INVESTING
ACTIVITIES
EFFECT OF EXCHANGE RATE CHANGES ON CASH
INCREASE IN CASH
INCREASE IN CASH
CASH, BEGINNING OF PERIOD
CASH, END OF PERIOD
OTHER SIGNIFICANT NON-CASH TRANSACTIONS:

The Company is obligated to issue 639,000 common shares under employment contacts for services valued at \$223,553. Refer to Note 7.

The accompanying notes are an integral part of these interim consolidated financial statements

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#### ALTERNET SYSTEMS INC.

(Formerly Schoolweb Systems Inc.)
(A Development Stage Company)

## NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2003

(Unaudited)

#### NOTE 1 NATURE OF OPERATIONS AND BASIS OF PRESENTATION

The Company was incorporated on June 26, 2000 in the State of Nevada as North Pacific Capital Corp. and was organized for the purpose of creating a corporate vehicle to locate and acquire an operating business. On December 19, 2001 the Company changed its name to Schoolweb Systems Inc. and on May 14, 2002 the Company changed its name to Alternet Systems Inc. ( Alternet or the Company ). On November 6, 2000, the Company filed a Form 10SB registration statement with the United States Securities and Exchange Commission ( SEC ) and as a result is subject to the regulations governing reporting issuers in the United States. On March 14, 2003 the Company was listed for quotation on the Over the Counter Bulletin Board.

By agreement dated July 2, 2001 and completed September 10, 2001, Alternet issued 12,343,000 shares of restricted common stock to the shareholders of Schoolweb Holdings Inc. (SW Holdings), a development stage company incorporated October 13, 2000 in the State of Nevada, in exchange for all of the issued and outstanding shares of SW Holdings. On June 26, 2002 SW Holdings changed its name to AI Systems Group, Inc.

The acquisition resulted in the former shareholders of SW Holdings acquiring 90.1% of the then outstanding shares of the Company and has been accounted for as a reverse merger with SW Holdings being treated as the accounting parent and Alternet, the legal parent, being treated as the accounting subsidiary. Accordingly, the consolidated results of operations of the Company include those of SW Holdings for all periods shown and those of the Alternet since the date of the reverse acquisition. The results of operations of SW Holdings are from its inception, October 13, 2000 and include the results of its wholly-owned subsidiary, AI Systems Group (Canada) Ltd. (formerly SchoolWeb Systems (Canada) Ltd.), a company incorporated April 17, 2001 in the Province of British Columbia. Refer to Note 3.

SW Holdings, through a License Agreement dated January 1, 2001, distributes, markets, sells and licenses in the United States and Canada, certain proprietary software and hardware systems technology known as SchoolWeb used for caching Internet and multimedia files on special servers (refer to Note 4).

The consolidated financial statements have been prepared on the basis of a going concern, which contemplates the realization of assets and satisfaction of liabilities in the normal course of business. At March 31, 2003 the Company had a working capital deficiency of \$245,449 (2002 - \$128,933). The Company has incurred losses since inception and further losses are anticipated before the Company reaches a commercial stage raising substantial doubt as to the Company s ability to continue as a going concern. The Company s continued operations are dependent on the successful implementation of its business plan, its ability to obtain additional financing as needed, and ultimately to

attain profitable operations.

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#### **Unaudited Interim Financial Statements**

The accompanying unaudited interim consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-QSB of Regulation S-B. They do not include all information and footnotes required by generally accepted accounting principles for complete financial statements. However, except as disclosed herein, there has been no material changes in the information disclosed in the notes to the financial statements for the year ended December 31, 2002 included in the Company s Annual Report on Form 10-KSB filed with the Securities and Exchange Commission. The interim unaudited financial statements should be read in conjunction with those financial statements included in the Form 10-KSB. In the opinion of Management, all adjustments considered necessary for a fair presentation, consisting solely of normal recurring adjustments, have been made. Operating results for the three months ended March 31, 2003 are not necessarily indicative of the results that may be expected for the year ending December 31, 2003.

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## **Principles of Consolidation**

The consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries, AI Systems Group, Inc. and AI Systems Group (Canada) Ltd. All significant intercompany transactions and account balances have been eliminated.

#### **Use of Estimates and Assumptions**

Preparation of the Company s financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

## **Cash and Cash Equivalents**

The Company considers all liquid investments, with an original maturity of three months or less when purchased, to be cash equivalents.

## License Rights

The Company amortizes the cost of acquiring license rights on a straight-line basis over the term of the license. The Company evaluates the carrying amount of its unamortized license rights against the undiscounted future anticipated cash flows associated with them. If the evaluation indicates that the future undiscounted cash flows are not sufficient to recover the carrying value, an impairment provision is recorded to adjust the carrying value of the license rights to their fair value.

## **Furniture and Equipment**

Furniture and equipment are recorded at cost and depreciated on a declining balance basis at a rate of 30% per annum.

## Revenue recognition

The Company licenses its SchoolWeb system on a prepaid basis for terms ranging from one to three years. The Company recognizes license revenues on a straight-line basis over the license term upon completion of the required hardware and software installations and upon acceptance by the purchasers. License fees paid in advance are recorded as deferred revenue.

The Company has generated revenues from hardware sales in connection with the testing of the SchoolWeb system. Hardware sales are recognized upon completion and acceptance of installation by the purchasers.

#### **Foreign Currency Translation**

The financial statements are presented in United States dollars. In accordance with Statement of Financial Accounting Standards No. 52, Foreign Currency Translation, foreign denominated monetary assets and liabilities are translated to their United States dollar equivalents using foreign exchange rates which prevailed at the balance sheet date. Revenue and expenses are translated at average rates of exchange during the year. Related translation adjustments are reported as a separate component of stockholders equity, whereas gains or losses resulting from foreign currency transactions are included in results of operations.

### **Fair Value of Financial Instruments**

In accordance with the requirements of SFAS No. 107, the Company has determined the estimated fair value of financial instruments using available market information and appropriate valuation methodologies. The fair value of financial instruments classified as current assets or liabilities approximate carrying value due to the short-term maturity of the instruments.

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## NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

## **Stock-Based Compensation**

In December 2002, the Financial Accounting Standards Board issued Financial Accounting Standard No. 148, Accounting for Stock-Based Compensation Transition and Disclosure (SFAS No. 148), an amendment of Financial Accounting Standard No. 123 Accounting for Stock-Based Compensation (SFAS No. 123). The purpose of SFAS No. 148 is to: (1) provide alternative methods of transition for an entity that voluntarily changes to the fair value based method of accounting for stock-based employee compensation, (2) amend the disclosure provisions to require prominent disclosure about the effects on reported net income of an entity s accounting policy decisions with respect to stock-based employee compensation, and (3) to require disclosure of those effects in interim financial information. The disclosure provisions of SFAS No. 148 were effective for the Company for the year ended December 31, 2002.

The Company has elected to continue to account for stock options granted to employees and officers using the intrinsic value based method in accordance with the provisions of Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees , (APB No. 25) and comply with the disclosure provisions of SFAS No. 123 as amended by SFAS No. 148 as described above. Under APB No. 25, compensation expense is recognized based on the difference, if any, on the date of grant between the estimated fair value of the Company s stock and the amount an employee must pay to acquire the stock. Compensation expense is recognized immediately for past services and pro-rata for future services over the option-vesting period. In addition, with respect to stock options granted to employees, the Company provides pro-forma information as required by SFAS No. 123 showing the results of applying the fair value method using the Black-Scholes option pricing model.

In accordance with SFAS No. 123, the Company applies the fair value method using the Black-Scholes option-pricing model in accounting for options granted to consultants.

The Company accounts for equity instruments issued in exchange for the receipt of goods or services from other than employees in accordance with SFAS No. 123 and the conclusions reached by the Emerging Issues Task Force in Issue No. 96-18. Costs are measured at the estimated fair market value of the consideration received or the estimated fair value of the equity instruments issued, whichever is more reliably measurable. The value of equity instruments issued

for consideration other than employee services is determined on the earliest of a performance commitment or completion of performance by the provider of goods or services as defined by EITF 96-18.

The Company has also adopted the provisions of the Financial Accounting Standards Board Interpretation No.44, Accounting for Certain Transactions Involving Stock Compensation An Interpretation of APB Opinion No. 25 (FIN 44), which provides guidance as to certain applications of APB 25. FIN 44 is generally effective July 1, 2000 with the exception of certain events occurring after December 15, 1998.

#### **Income taxes**

The Company follows the liability method of accounting for income taxes. Under this method, future tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax balances. Future tax assets and liabilities are measured using enacted or substantially enacted tax rates expected to apply to the taxable income in the years in which those differences are expected to be recovered or settled. The effect on future tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the date of enactment or substantive enactment. As at March 31, 2003 the Company had net operating loss carryforwards; however, due to the uncertainty of realization the Company has provided a full valuation allowance for the deferred tax assets resulting from these loss carryforwards.

## **Net Loss per Common Share**

Basic earnings per share includes no dilution and is computed by dividing income available to common stockholders by the weighted average number of common shares outstanding for the period. Dilutive earnings per share reflects the potential dilution of securities that could share in the earnings of the Company. Warrants were not included in the calculation of weighted average number of shares because the effect would be anti-dilutive.

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#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

#### **Recent Accounting Pronouncements**

In July 2001, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards No. 141 (SFAS 141), Business Combinations, which eliminates the pooling method of accounting for business combinations initiated after June 30, 2001. In addition, SFAS 141 addresses the accounting for intangible assets and goodwill acquired in a business combination. This portion of SFAS 141 is effective for business combinations completed after June 30, 2001. The adoption of SFAS 141 has not had a material impact on the Company s financial position or results of operations.

In July 2001, the FASB issued Statement of Financial Accounting Standards No. 142 (SFAS 142), Goodwill and Intangible Assets, which revises the accounting for purchased goodwill and intangible assets. Under SFAS 142, goodwill and intangible assets with indefinite lives will no longer be amortized and will be tested for impairment annually or whenever events or circumstances indicate that the estimated fair value is less than the related carrying value as determined on a reporting unit basis. SFAS 142 is effective for fiscal years beginning after December 15, 2001. The adoption of SFAS 142 has not had a material impact on the Company s financial position or results of operation.

### NOTE 3 ACQUISITION OF SW HOLDINGS

By agreement dated July 2, 2001 and completed September 10, 2001, SW Systems acquired 100 % of the issued and outstanding shares of SW Holdings in exchange for 12,343,000 shares of restricted common stock of SW Systems. At the time of this transaction, the former shareholders of SW Holdings acquired 90.1% of the 13,693,000 total issued and outstanding shares of SW Systems.

This acquisition has been accounted for as a recapitalization using accounting principles applicable to reverse acquisitions with SW Holdings being treated as the accounting parent (acquirer) and SW Systems being treated as the accounting subsidiary (acquiree). The value assigned to the capital stock of consolidated SW Systems on acquisition of SW Holdings is equal to the book value of the capital stock of SW Holdings plus the book value of the net assets of SW Systems as at the date of the acquisition.

The book value of SW System s capital stock subsequent to the acquisition is calculated and allocated as follows:

SW Holdings capital stock SW Systems net assets (liabilities)	\$
	\$
Capital stock Additional paid-in capital	\$
	\$

These consolidated financial statements include the results of operations of SW Holdings since October 13, 2000 (inception) and the results of operations of SW Systems since the date of the reverse acquisition on September 10, 2001.

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#### **NOTE 4 - LICENSE AGREEMENT**

By agreement dated January 1, 2001, SW Holdings entered into an agreement with Advanced Interactive Inc. (AII) and Advanced Interactive (Canada) Inc. (AIC) whereby SW Holdings acquired exclusive and non-exclusive rights and licenses to commercialise, distribute and market AII and AIC technology, products and services in the United States and Canada for a period of five years renewable for a further five years at SW Holdings—option. SW Holdings issued 2,500,000 shares on June 29, 2001 valued at \$.01 per share or \$25,000 to acquire the license. SW Holdings must pay royalties equal to 40% of net revenue received plus a fixed amount of \$10,000 per month in the first year, \$20,000 per month in year two, and increasing by \$8,000 per month in each of the subsequent years to a maximum of \$84,000 per month in year ten. After year three, the fixed monthly payment is reduced by the amount of royalties otherwise payable.

Effective September 10, 2001 SW Holdings, AII and AIC amended the original agreement such that AI and AIC received an additional 500,000 shares valued at \$5,000 which Alternet issued on September 10, 2001. Also effective September 10, 2001 the President and director of AII and AIC became a director of the Company.

#### NOTE 5 CAPITAL STOCK

To March 31, 2003, the Company has not granted any stock options and has not recorded any stock-based compensation.

During the three months ended March 31, 2003 the Company completed a private placement of 165,944 units at a price of \$.35 per unit for total proceeds of \$58,080 of which \$1,750 was received subsequently. Each unit consists of one common share and one share purchase warrant entitling the holder to acquire an additional share at a price of \$0.50 per share to March 14, 2005.

During the three months ended March 31, 2003 the Company received \$29,563 towards future private placements.

The Company is obligated to issue 639,000 common shares under consulting, management and marketing contacts for services valued at \$223,553. Refer to Note 7.

A summary of the Company s warrants at March 31, 2003 and the changes for the period is as follows:

Warrants Outstanding

1,557,514

165,944

-

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1,723,458

Effective March 1, 2003 the Company adopted the Alternet Systems Inc. Retainer Stock Plan for Employees, Directors and Consultants (the Plan) for the purpose of providing the Company with the means to compensate employees, directors and consultants for their efforts in furthering the future success of the Company. The Plan allows for direct awards of common stock as a reward or incentive to

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employees or as consideration to directors or consultants for their services. A total of 5,000,000 shares may be awarded under this Plan. The Plan will terminate February 29, 2008.

### NOTE 6 RELATED PARTY TRANSACTIONS

At March 31, 2003 a total of \$11,888 is owing to directors and shareholders. Amounts due from related parties are non-interest bearing and have no specific terms of repayment.

During the three months ended March 31, 2003 and 2002, the following amounts were incurred to directors of the Company or its subsidiary, a company with a director in common and a company controlled by a shareholder of the Company.

March 31, 2003

\$ 24,584

84,000

66,910

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\$ 175,494

Of the amounts incurred above, the license fees were incurred to AII and AIC. AII and AIC became related to the Company effective September 10, 2001 when the President and director of AII and AIC became a director of the Company. During the year ended December 31, 2002, the Company issued 228,571 common shares at a price of \$0.35 per share to settle debt of \$80,000 owing to AII.

### NOTE 7 COMMITMENTS

Effective February 1, 2003 and March 1, 2003 the Company signed twenty-four month consulting, management and marketing agreements which require payment in cash and shares of the Company s common stock on a monthly basis. The commitments are as follows:

	Cash	Number of shares	
-			
2003	\$	1,580,0	
	213,000	00	
2004	252,000	1,884,0	
		00	
2005	39,000	304,000	
	\$	3,768,0	
	504,000	00	

March

31, 2002 In addition, certain agreements required signing bonuses of a total of 462,000 common shares. During the period the Company expensed \$247,553 in connection with these agreements of which \$223,553 represents the fair value of the share consideration. At March 31, 2003 no shares had yet been issued.

#### NOTE 8 INCOME TAXES

The Company and its subsidiaries have tax losses which may be available to reduce future year s taxable income, that result in deferred tax assets. Management believes that the realization of the benefits from these deferred tax assets appears uncertain due to the Company s limited operating history and losses to date. Accordingly a full, deferred tax asset valuation allowance has been provided and no deferred tax asset benefit has been recorded.

# ITEM 2: MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL OPERATIONS AND FINANCIAL RESULTS

The following discussion should be read in conjunction with the Company s consolidated financial statements and the notes thereto. The discussion of results, causes and trends should not be construed to imply any conclusion that such results or trends will necessarily continue in the future.

The statements contained herein, other than historical information, are or may be deemed to be forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities and Exchange Act of 1934, as amended, and involve factors, risks and uncertainties that may cause the Company s actual results to differ materially from such statements. These factors, risks and uncertainties, include the relatively short operating history of the Company; market acceptance and availability of products and services; the impact of competitive products, services and pricing; possible delays in the shipment of new products; and the availability of sufficient financial resources to enable the Company to expand its operations.

## **Critical Accounting Policies**

We believe that the estimates, assumptions and judgments involved in the accounting policies described below have the greatest impact on our financial statements, so we consider these to be our critical accounting policies. Because of the uncertainty inherent in these matters, actual results could differ from the estimates we used in applying the critical accounting policies. Within the context of these critical accounting policies, we are not currently aware of any reasonably likely event that would result in materially different amounts being reported.

### **Revenue Recognition**

The Company licenses its SchoolWeb system on a prepaid basis for terms ranging from one to three years. The Company recognizes license revenues on a straight line basis

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over the license term upon completion of the required hardware and software installations and upon acceptance by the purchasers. License fees paid in advance are recorded as deferred revenue.

### **Development of the Company**

The Company subsidiary, in January of 2001, entered into a software license agreement with Advanced Interactive Inc. (AII) by which it acquired the North American rights to market and distribute AII s broadcast / caching software (the SchoolWeb software system it currently markets and distributes).

On March 6, 2002, AII and Hewlett Packard (Canada) entered into an agreement (the Hewlett Packard Agreement ) where AII agreed that the broadcast caching software it had licensed to the Company would be sold in conjunction with Hewlett Packard hardware and with financing provided by a division of Hewlett Packard (Canada), Hewlett Packard s leasing and finance division. Effective March 6, 2002 but executed on April 10, 2002, the Company granted to AII its consent to the Hewlett Packard Agreement. As a result, the Company must only sell broadcast caching server software (including the SchoolWeb software system) in conjunction with Hewlett Packard hardware and with financing provided by Hewlett Packard s leasing and finance division. The Hewlett Packard had a one year term renewable at the option of the parties but expired in March of 2003 without renewal.

Securities of the Company commenced trading on the NASD s OTCBB in March of 2003. The Company anticipates applying to list on the new BBX Exchange which is to replace the NASD s OTCBB in January of 2004. At this time, the Company meets the published listing requirements of the new BBX Exchange save and except that it may have to appoint additional independent directors both to its board of directors and to an audit committee. As the BBX Exchange and SEC requirements for independent audit committee s for small business issuers do not yet appear to be final, the exact requirements the Company will have to meet are not determined yet.

#### **RESULTS OF OPERATIONS:**

With the closing of the SchoolWeb Agreement in September of 2001, the Company s results, on a consolidated basis, reflected its own results consolidated with its subsidiary, AI Systems Group Inc. (formerly known as SchoolWeb Holdings Inc). For the remainder of this part, the term Company refers to both the Company and its wholly owned subsidiary, AI Systems Group Inc.

#### **Net Sales**

For the period ending March 31, 2003, the Company had sales of \$6,448. During the corresponding period to March 31, 2002, the Company had sales of \$825. The increase in sales is attributable to the fact that the SchoolWeb and 1nterLink products were in development during the prior period and not ready for commercial sale.

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#### **Net Loss**

For the quarter ending March 31, 2003, the Company had a net loss of \$395,840 or \$(0.02) per share. The net loss for the corresponding period to March 31, 2002 was \$107,560 or \$(0.01) per share. The increased loss was due primarily to: an increase in marketing expenses, consulting fees, professional fees, office expense and an increase in license fees due to Advanced Interactive Inc.

#### **Gross Profit**

Gross Profit was \$5,658 compared to \$825 for the quarter ended March 31, 2002.

#### **Selling, General and Administrative Expenses**

For the quarter ended March 31, 2003, the Company incurred office and general expenses of \$19,313; marketing

expenses of \$159,799; management and consulting fees of \$84,274; fees payable under the License Agreement of \$84,000; and \$26,261 in professional fees. For the corresponding period to March 31, 2003, the Company had office and general expenses of \$10,286; marketing expenses of \$15,846; fees payable under the License Agreement of \$60,000 and professional fees of \$3,543.

The increase in marketing, consulting and office and general expense this quarter, compared to the corresponding period to March 31, 2002, is a result of increased activity in marketing the SchoolWeb and 1nterLink products since their commercial launch in May 2002 and hirings in the area of marketing and sales over the last year.

During the period, a total of \$247,553 was expensed by the Company in connection with management and sales and marketing agreements entered into by the Company during the quarter ended March 31, 2003. Of this \$247,553, \$223,553 represented the fair value of share consideration where shares were issued as compensation for services rendered. Readers should consult Note 7 to the financial statements for an explanation of this expense.

License fees payable to Advanced Interactive have increased each month compared to \$10,000 per month during the period to March 31, 2002, as per the revision to the License Agreement entered into in August of 2002; and professional fees increased this quarter due to completion of the public listing of the Company on the NASD s OTCBB and due to the payment of accrued legal fees which had been outstanding.

## **Interest and other expenses**

The Company had no material interest expenses.

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### **Liquidity and Capital Resources**

As at March 31, 2003, the Company had \$1,704 cash in the bank, accounts receivable of \$13,975 and prepaid expenses of \$3,758. This compares to \$203 cash in the bank, accounts receivable of \$17,125 and prepaid expenses of \$3,758 for the period ending March 31, 2002.

#### **Audit Fees**

During the period ended March 31, 2003, the Company incurred approximately \$2,000 in fees to its principal independent accountant.

#### Inflation

Management does not believe that inflation had a material adverse affect on the financial statements for the periods presented.

## Qualitative and Quantitative Disclosure About Market Risk

The Company is exposed to certain market risks in the areas of commodity prices, interest rates, and economic changes. To mitigate the effects of such risks, the Company selectively utilizes specific financial and insurance instruments, including, but not limited to, Accounts Receivable Credit Insurance to insure some, specific, customer accounts receivable balances. In the event that the customer cannot make payments against such balances the Company can recoup a substantial amount of the open balance depending upon the terms of the policy and the customer account.

The Company maintains borrowings under working capital credit facilities with asset-based lenders that are not subject to material market risk exposure except for such risks relating to fluctuations in market interest rates. The carrying value of these borrowings approximates fair value since they bear interest at a floating rate based on the prime rate. There are no other material qualitative or quantitative market risks particular to the Company.

### **Currency Risks and Fluctuations**

The Company s revenues to date and for the foreseeable future are received in Canadian dollars. The Canadian dollar has, in the quarter ending March 31, 2003, appreciated against the US dollar in which the Company s financial statements are prepared. If this trend continues, and given that some major expenses of the Company such as its payments under the License Agreement are contractually fixed in US dollars, the Company could benefit from currency fluctuations.

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#### PART II. - OTHER INFORMATION

#### ITEM 1. LEGAL PROCEEDINGS.

The Registrant is not a party to any material pending legal proceedings and, to the best of its knowledge, no such action by or against the Registrant has been threatened.

#### ITEM 2. CHANGES IN SECURITIES AND USE OF PROCEEDS

During the three month period ending March 31, 2003, the Registrant issued a total of 165,944 shares of common stock and 165,944 share purchase warrants (each share purchase warrant exercisable for a period of two years at an exercise price of \$0.50 per warrant) for total consideration of \$58,080 of which \$1,750 was received subsequent to the period end.

These shares and warrants were issued to persons who are non-US residents as that term is defined in the Securities Act of 1933 and the Rules and Regulations. The issuance was undertaken without registration pursuant to the exemption from registration made available by Regulation S. As a result, all three persons were advised that:

- -the shares and warrants had not been registered under the Securities Act of 1933;
- -the shares and warrants could not be resold in the United States or to a US resident person unless some other resale registration exemption was available to them;
- -the transfer of the shares was restricted under the Registrant s constating bylaws; and
- -other restrictions, such as short sale, were imposed by the issuance of the shares and warrants under Regulation S.

The persons purchasing the 165,944 shares and 165,944 share purchase warrants represented and warranted to the Registrant in writing that they were purchasing the shares and share purchase warrants for their own account and not for any other person and further agreed to the restrictions imposed under Regulation S.

Proceeds from the sales of these securities were applied to the general working capital of the Registrant.

Effective February 1, 2003 and March 1, 2003 the Company signed twenty-four month consulting, management and marketing agreements which require payment in cash and shares of the Company s common stock on a monthly basis. The commitments are as follows:

Fiscal year 2003: 1,580,000 common shares Fiscal year 2004: 1,884,000 common shares Fiscal year 2005: 304,000 common shares

In addition, certain of these agreements required the issuance of a total of 462,000 common shares as signing bonuses. At March 31, 2003 and subsequent to the date of filing of this report on Form 10QSB, none of these common shares have been issued. Under the terms of these agreements, the Company is obligated to issue a total of 639,000 common shares to March 31, 2003.

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#### ITEM 3. DEFAULTS UPON SENIOR SECURITIES.

Not Applicable

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None.

ITEM 5. OTHER INFORMATION

None

#### ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

- (a) Reports on Form 8-K. The Registrant did not file any reports on Form 8K during the three months ending March 31, 2003.
- (b) Exhibits. Exhibits included or incorporated by reference herein: See Exhibit Index below.

#### **EXHIBIT INDEX**

#### Number

### **Exhibit Description**

- 3.1 Articles of Incorporation (incorporated by reference to Exhibit3 of the Registration Statement on Form 10-SB filed on September 28, 2000).
- 3.2 Certificate of Amendment to Articles of Incorporation (incorporated by reference to Exhibit 2 of the Form 10-SB filed on September 28, 2000).
- 3.3 Certificate of Amendment to Articles of Incorporation dated October 13, 2000. (incorporated by reference to Exhibit 3.3 of the Form 10-QSB filed on November 7, 2000)
- 3.4.1 ByLaws (incorporated by reference to Exhibit 3.3 of the Form 10-QSB filed on November 7, 2001)

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# FORM OF OFFICER'S CERTIFICATE PURSUANT TO SECTION 302

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The undersigned President of the Registrant, Michael Dearden and its Treasurer, Chief Financial Officer and Chief Accounting Officer, Griffin Jones, each certifies that:

- 1. he has reviewed this quarterly report on Form 10-QSB;
- 2. based on his knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary in order to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
- 3. based on his knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the issuer as of, and for, the periods presented in this quarterly report;
- 4. he and the other certifying officers:
  - a. are responsible for establishing and maintaining "disclosure controls and procedures" (a newly-defined term reflecting the concept of controls and procedures related to disclosure embodied in Section 302(a)(4) of the Act) for the issuer;
  - b. have designed such disclosure controls and procedures to ensure that material information is made known to them, particularly during the period in which this quarterly report is being prepared;
  - c. have evaluated the effectiveness of the issuer's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report; and
  - d. have presented in this quarterly report their conclusions about the effectiveness of the disclosure controls and procedures based on the required evaluation as of that date;
- 5. he and the other certifying officers have disclosed to the issuer's auditors and to the audit committee of the board of directors (or persons fulfilling the equivalent function):
  - a. all significant deficiencies in the design or operation of internal controls (a pre-existing term relating to internal controls regarding financial reporting) which could adversely affect the issuer's ability to record, process, summarize and report financial data and have identified for the issuer's auditors any material weaknesses in internal controls; and
  - b. any fraud, whether or not material, that involves management or other employees who have a significant role in the issuer's internal controls; and
- 6. he and the other certifying officers have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of their evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

By: /s/ Griffin Jones Director, Treasurer Chief Accounting Officer and Chief Financial Officer

By: /s/ Michael Dearden Michael Dearden, President and Director

#### **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## ALTERNET SYSTEMS, INC.

Dated: May 14, 2003 By: /s/ Michael Dearden

Michael Dearden, President and Director

By: /s/ Griffin Jones

Griffin Jones, Treasurer, Director, Chief Financial Officer and Chief

**Accounting Officer** 

By: /s/ Patrick Fitzsimmons

Patrick Fitzsimmons, Vice-President

Director

By: /s/ Greg Protti,

Greg Protti, Vice-President and Director

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