# Edgar Filing: NASB FINANCIAL INC - Form 10-Q 

NASB FINANCIAL INC
Form 10-Q
August 07, 2009

SECURITIES AND EXCHANGE COMMISSION<br>Washington, DC 20549

FORM 10-Q

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[X] Quarterly Report pursuant to Section 13 or 15(d) of the Securities
Exchange Act of }193
    For the period ended June 30, 2009
    or
[ ] Transition Report pursuant to Section 13 or 15(d) of the Securities
Exchange Act of 1934
    For the transition period from to
        Commission File Number 0-24033
            NASB Financial, Inc.
        (Exact name of registrant as specified in its charter)
        Missouri 43-1805201
(State or other jurisdiction of (IRS Employer
incorporation or organization) Identification No.)
            1 2 4 9 8 \text { South 71 Highway, Grandview, Missouri 64030}
        (Address of principal executive offices) (Zip Code)
            (816) 765-2200
            (Registrant's telephone number, including area code)
                N/A
(Former name, former address and former fiscal year, if changed since
    last report)
```

Indicate by check mark whether the Registrant (1) has filed all reports
required to be filed by Section 13 or $15(d)$ of the Securities Exchange
Act of 1934 during the preceding 12 months (or for such shorter period
that the Registrant was required to file such reports), and (2) has been
subject to such filing requirements for the past 90 days.
Yes X No

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation $S-T$ (Section 232.405 of this chapter) during the
preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

> Yes No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, or non-accelerated filer, or a small reporting company. See definition of "accelerated filer", "large accelerated filer" and "small reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer X

Non-accelerated filer Small reporting Company

Indicate by check mark whether the Registrant is a shell company (as defined in Rule $12 \mathrm{~b}-2$ of the Exchange Act).
Yes No X

The number of shares of Common Stock of the Registrant outstanding as of August 5, 2009, was 7,867,614.

NASB FINANCIAL, INC. AND SUBSIDIARY
Condensed Consolidated Balance Sheets
(In thousands)



See accompanying notes to condensed consolidated financial statements.

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NASB FINANCIAL, INC. AND SUBSIDIARY
Condensed Consolidated Statements of Income (Unaudited)
(In thousands, except share data)

\$ 20,993

Nine months ended June 30,

| 2009 | 2008 |
| :---: | :---: |

64,110
69,818

| Interest on mortgage-backed securities | 451 | 648 | 1,494 | 1,962 |
| :---: | :---: | :---: | :---: | :---: |
| Interest and dividends on securities | 1.081 | 232 | 1,542 | 824 |
| Other interest income | 2 | 47 | 94 | 143 |
| Total interest income | 22,527 | 23,188 | 67,240 | 72,747 |
| Interest on customer and brokered deposit accounts | 6,246 | 7,169 | 19,543 | 23,980 |
| Interest on advances from FHLB | 3,920 | 5,866 | 13,212 | 18,697 |
| Interest on subordinated debentures | 173 | 295 | 709 | 1,071 |
| Total interest expense | 10,339 | 13,330 | 33,464 | 43,748 |
| Net interest income | 12,188 | 9,858 | 33,776 | 28,999 |
| Provision for loan losses | 4,000 | 1,600 | 5,250 | 3,000 |
| Net interest income after provision for loan losses | 8,188 | 8,258 | 28,526 | 25,999 |
| Other income (expense): |  |  |  |  |
| Loan servicing fees, net | 112 | 172 | (120) | 51 |
| Impairment (loss) recovery on mortgage servicing rights | (11) | (36) | 30 | 23 |
| Customer service fees and charges | 2,127 | 1,448 | 5,264 | 4,166 |
| Provision for loss on real estate owned | -- | (400) | (250) | $(1,250)$ |
| Gain on sale of securities available for sale | 548 | _- | 548 | 122 |
| Gain from sale of loans receivable held for sale | 9,170 | 4,251 | 19,415 | 9,956 |
| Other | 796 | 1,337 | 2,284 | 1,382 |
| Total other income | 12,742 | 6,772 | 27,171 | 14,450 |
| General and administrative expenses: |  |  |  |  |
| Compensation and fringe benefits | 5,094 | 4,136 | 13,221 | 11,748 |
| Commission-based mortgage banking compensation | 4,695 | 2,214 | 10,318 | 5,741 |
| Premises and equipment | 928 | 1,004 | 2,991 | 3,113 |
| Advertising and business promotion | 1,079 | 1,144 | 3,473 | 3,106 |
| Federal deposit insurance premiums | 843 | 23 | 914 | 70 |
| Other | 1,393 | 1,387 | 4,258 | 3,913 |
| Total general and administrative expenses | 14,032 | 9,908 | 35,175 | 27,691 |
| Income before income tax expense | 6,898 | 5,122 | 20,522 | 12,758 |
| Income tax expense | 2,656 | 1,512 | 7,901 | 4,473 |
| Net income | \$ 4,242 | 3,610 | 12,621 | 8,285 |
| Basic earnings per share | \$ 0.54 | 0.46 | 1.60 | 1.05 |
| Diluted earnings per share | \$ 0.54 | 0.45 | 1.60 | 1.04 |
| Basic weighted average shares outstanding | 867,614 | 867,614 | 867,614 | ,867,614 |

See accompanying notes to condensed consolidated financial statements.

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NASB FINANCIAL, INC. AND SUBSIDIARY
Condensed Consolidated Statement of Stockholders' Equity (Unaudited)
(In thousands)
```

| Common stock | Additional paid-in capital | Retained earnings | Treasury stock | Accumulated other comprehensive income | Tota stockho equit |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Dollars | in thousan |  |  |  |
| Balance at October 1, 2008 \$ 1,479 | 16,484 | 172,612 | $(38,418)$ | 255 | 152, |
| Comprehensive income: |  |  |  |  |  |
| Net income | -- | 12,621 | -- | -- | 12, |
| Other comprehensive income, net of tax: |  |  |  |  |  |
| Unrealized gain on securities -available for sale | -- | -- | -- | 1,491 | 1, |
| Total comprehensive income |  |  |  |  | 14 |
| Cash dividends paid | -- | $(5,310)$ | -- | -- | (5 |
| Stock based compensation expense | 73 | -- | -- | -- |  |
| Adoption of FAS 159 | -- | 650 | -- | -- |  |
| Balance at June 30, 2009 \$ 1,479 | 16,557 | 180,573 | $(38,418)$ | 1,746 | 161, |

See accompanying notes to condensed consolidated financial statements.

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NASB FINANCIAL, INC. AND SUBSIDIARY
Condensed Consolidated Statements of Cash Flows (Unaudited)
(In thousands)


| Net income | \$ 12,621 | 8,285 |
| :---: | :---: | :---: |
| Adjustments to reconcile net income to net cash used in operating activities: |  |  |
| Depreciation | 1,322 | 1,363 |
| Amortization and accretion, net | $(3,520)$ | (981) |
| Gain on sale of securities available for sale | (548) | (122) |
| Loss from investment in LLCs | 54 | 119 |
| Impairment recovery on mortgage servicing rights | (30) | (23) |
| Gain from loans receivable held for sale | $(19,415)$ | $(9,956)$ |
| Provision for loan losses | 5,250 | 3,000 |
| Provision for loss on real estate owned | 250 | 1,250 |
| Origination of loans receivable held for sale | $(1,189,455)$ | $(681,837)$ |
| Sale of loans receivable held for sale | 1,154,301 | 667,297 |
| Stock based compensation - stock options | 73 | 66 |
| Changes in: |  |  |
| Net fair value of loan-related commitments | $(2,123)$ | (716) |
| Accrued interest receivable | (100) | 1,514 |
| Accrued expenses and other liabilities and income taxes payable | 3,051 | $(1,208)$ |
| Net cash used in operating activities | $(38,269)$ | $(11,949)$ |
| Cash flows from investing activities: |  |  |
| Principal repayments of mortgage-backed securities: Held to maturity | 13 | 48 |
| Available for sale | 11,238 | 15,747 |
| Principal repayments of mortgage loans receivable held for investment | 208,348 | 245,873 |
| Principal repayments of other loans receivable | 4,279 | 8,806 |
| Maturity of investment securities available for sale | 5 | 4 |
| Loan origination - mortgage loans receivable held for investment | $(199,295)$ | $(298,575)$ |
| Loan origination - other loans receivable | $(3,428)$ | $(6,529)$ |
| Purchase of mortgage loans receivable held for investment | $(1,049)$ | (330) |
| Purchase of Federal Home Loan Bank stock | (356) | $(3,888)$ |
| Purchase of investment securities available for sale | $(104,412)$ | -_ |
| Proceeds from sale of securities available for sale | 28,262 | 122 |
| Proceeds from sale of real estate owned | 6,086 | 4,202 |
| Purchases of premises and equipment, net | (374) | (388) |
| Investment in LLCs | (476) | $(1,055)$ |
| Other | 198 | 426 |
| Net cash used in investing activities | $(50,961)$ | $(35,537)$ |



See accompanying notes to condensed consolidated financial statements.

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## (1) BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements are prepared in accordance with instructions to Form 10-Q and do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America ("GAAP") for complete financial statements. All adjustments are of a normal and recurring nature and, in the opinion of management, the statements include all adjustments considered necessary for fair presentation. These statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K to the Securities and Exchange

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Commission. Operating results for the quarter and nine months ended June 30, 2009, are not necessarily indicative of the results that may be expected for the fiscal year ending September 30, 2009. The condensed consolidated balance sheet of the Company as of September 30, 2008, has been derived from the audited balance sheet of the Company as of that date.

In preparing the financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the period. Material estimates that are particularly susceptible to significant change in the near-term relate to the determination of the allowances for losses on loans, real estate owned, valuation of mortgage servicing rights, and unrecognized tax benefits. Management believes that these allowances are adequate, however, future additions to the allowances may be necessary based on changes in economic conditions.

The Company's critical accounting policies involving the more significant judgements and assumptions used in the preparation of the condensed consolidated financial statements as of June 30, 2009, have remained unchanged from September 30, 2008. These policies relate to the allowance for loan losses and the valuation of mortgage servicing rights. Disclosure of these critical accounting policies is incorporated by reference under Item 8 "Financial Statements and Supplementary Data" in the Company's Annual Report on Form 10-K for the Company's year ended September 30, 2008.

Subsequent events have been evaluated through August 7, 2009, which is the date the financial statements were issued.

Certain quarterly amounts for previous periods have been reclassified to conform to the current quarter's presentation.
(2) RECONCILIATION OF BASIC EARNINGS PER SHARE TO DILUTED EARNINGS PER SHARE

The following table presents a reconciliation of basic earnings per share to diluted earnings per share for the periods indicated.

|  | Three months ended |  |  | Nine months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 6/30/09 | 6/30/08 | 6/30/09 | 6/30/08 |
| Net income (in thousands) | \$ | 4,242 | 3,610 | 12,621 | 8,285 |
| Average common shares outstanding |  | 67,614 | 7,867,614 | 7,867,614 | 7,867,614 |
| Average common share stock options outstanding |  | -_ | 112,568 | - - | 109,257 |
| Average diluted common shares |  | 67,614 | 7,980,182 | 7,867,614 | 7,976,871 |
| Earnings per share: |  |  |  |  |  |
| Basic | \$ | 0.54 | 0.46 | 1.60 | 1.05 |

Diluted
0.54
0.45
1.60
1.04

The dilutive securities included for each period presented above consist entirely of stock options granted to employees as incentive stock options under Section 442A of the Internal Revenue Code as amended.

At June 30, 2009, options to purchase 72,038 shares of the Company's stock were outstanding. These options were not included in the calculation of diluted earnings per share, as they were considered anti-dilutive.
(3) SECURITIES AVAILABLE FOR SALE

The following table presents a summary of securities available for sale. Dollar amounts are expressed in thousands.

| Amortized cost | Gross unrealized gains | ```Gross unrealized losses``` | Estimated <br> fair <br> value |
| :---: | :---: | :---: | :---: |
| \$ 77,113 | 2,866 | (5) | 79,974 |
| 30 | -- | -- | 30 |
| \$ 77,143 | 2,866 | (5) | 80,004 |

During the quarter and nine month period ended June 30, 2009, the Company realized gross gains of $\$ 548,000$ and no gross losses on the sale of securities available for sale.

The following tables present a summary of the fair value and gross unrealized losses of those securities available for sale which had unrealized losses at June 30, 2009. Dollar amounts are expressed in thousands.


The scheduled maturities of securities available for sale at June 30, 2009, are presented in the following table. Dollar amounts are expressed in thousands.

|  | Amortized cost | Gross unrealized gains | Gross unrealized losses | Estimated <br> fair <br> value |
| :---: | :---: | :---: | :---: | :---: |
| Due in less than one year | \$ 5 | -- | -- | 5 |
| Due from one to five years | 45,262 | 1,136 | -- | 46,398 |
| Due from five to ten years | 31,876 | 1,730 | ( 5 ) | 33,601 |
| Total | \$ 77,143 | 2,866 | (5) | 80,004 |

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(4) MORTGAGE-BACKED SECURITIES AVAILABLE FOR SALE

The following table presents a summary of mortgage-backed securities available for sale. Dollar amounts are expressed in thousands.

June 30, 2009

|  | Gross | Gross | Estimated |
| :---: | :---: | :---: | :---: |
| Amortized | unrealized | unrealized | fair |
| cost | gains | losses | value |

Pass-through certificates guaranteed by GNMA

- fixed rate \$


There were no sales of mortgage-backed securities available for sale during quarter or nine month period ended June 30, 2009.

The following tables present a summary of the fair value and gross unrealized losses of those mortgage-backed securities available for sale which had unrealized losses at June 30, 2009. Dollar amounts are expressed in thousands.

|  | Less Than 12 Months |  |  |  | 12 Months or Longer |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | timated <br> fair <br> alue | Gross unrealized losses |  | ```Estimated fair value``` | Gross unrealized losses |
| Pass-through certificates guaranteed by FNMA adjustable rate | \$ | 6,289 | 16 | \$ | -- | -- |
| ```FHLMC participation certificates - adjustable rate``` |  | 17,894 | 40 |  | -- | -- |
| Total | \$ | 24,183 | 56 | \$ | -- | -- |

The scheduled maturities of mortgage-backed securities available for sale at June 30, 2009, are presented in the following table. Dollar amounts are expressed in thousands.

|  | Amortized cost | ```Gross unrealized gains``` | Gross unrealized losses | Estimated <br> fair <br> value |
| :---: | :---: | :---: | :---: | :---: |
| Due from five to ten years | \$ 583 | 16 | -- | 599 |
| Due after ten years | 47,569 | 19 | (56) | 47,532 |
| Total | \$ 48,152 | 35 | (56) | 48,131 |

Actual maturities of mortgage-backed securities available for sale may differ from scheduled maturities depending on the repayment characteristics and experience of the underlying financial instruments, on which borrowers have the right to call or prepay certain obligations.
(5) MORTGAGE-BACKED SECURITIES HELD TO MATURITY

The following table presents a summary of mortgage-backed securities held to maturity. Dollar amounts are expressed in thousands.


FHLMC participation certificates:

Balloon maturity and adjustable rate NMA pass-through certificates:

Fixed rate

Balloon maturity and adjustable rate

Total

| \$ | 123 | 2 | -- | 125 |
| :---: | :---: | :---: | :---: | :---: |

The scheduled maturities of mortgage-backed securities held to maturity at June 30,2009 , are presented in the following table. Dollar amounts are expressed in thousands.

|  | Amortized cost |  | Gross unrealized gains | ```Gross unrealized losses``` | Estimated <br> fair <br> value |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Due from five to ten years | \$ | 84 | 2 | -- | 86 |
| Due after ten years |  | 39 | -- | -- | 39 |
| Total | \$ | 123 | 2 | -- | 125 |

Actual maturities of mortgage-backed securities held to maturity may differ from scheduled maturities depending on the repayment characteristics and experience of the underlying financial instruments, on which borrowers have the right to call or prepay certain obligations.
(6) LOANS RECEIVABLE

Loans receivable are as follows:
June 30,
2009
------------------------
(Dollars in thousands)

LOANS HELD FOR INVESTMENT:
Mortgage loans:
Permanent loans on:
Residential properties $\quad \$ 364,536$
Business properties
470,502
Partially guaranteed by VA or insured by FHA 3,521
Construction and development 348,312

Total mortgage loans $1,186,871$
Commercial loans 125,399
Installment loans to individuals 14,069
Total loans held for investment $1,326,339$
Less:
Undisbursed loan funds
$(44,007)$
Unearned discounts and fees and costs
on loans, net
$(8,382)$
Net loans held for investment

$$
\$ 1,273,950
$$

$$
==========
$$

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```
                                    June 30,
        2009
                                    (Dollars in thousands)
LOANS HELD FOR SALE:
    Mortgage loans:
        Permanent loans on:
            Residential properties $ 178,007
        Less:
            Undisbursed loan funds (58,077)
                Net loans held for sale
                            $ 119,930
                            ===========
```

Included in the loans receivable balances at June 30, 2009, are participating interests in mortgage loans and wholly owned mortgage loans serviced by other institutions in the amount of $\$ 43,000$. Loans and participations serviced for others amounted to approximately $\$ 99.8$ million at June 30, 2009.

The following table presents the activity in the allowance for losses on loans for the period ended June 30, 2009. Allowance for losses on mortgage loans includes specific valuation allowances and valuation allowances associated with homogenous pools of loans. Dollar amounts are expressed in thousands.

| Balance at October 1, 2008 | \$ | 13,807 |
| :---: | :---: | :---: |
| Provisions |  | 5,250 |
| Charge-offs |  | $(2,836)$ |
| Recoveries |  | 8 |
| Balance at June 30, 2009 | \$ | 16,229 |

(7) FORECLOSED ASSETS HELD FOR SALE

Real estate owned and other repossessed property consisted of the following:

|  | $\begin{gathered} \text { June } 30, \\ 2009 \end{gathered}$ |
| :---: | :---: |
|  | (Dollars in thousands) |
| Real estate acquired through (or deed |  |
| in lieu of) foreclosure | \$ 12,184 |
| Less: allowance for losses | (147) |
| Total | \$ 12,037 |

Foreclosed assets held for sale are initially recorded at fair value as of the date of foreclosure minus any estimated selling costs (the "new basis"), and are subsequently carried at the lower of the new basis or fair value less selling costs on the current measurement date.
(8) MORTGAGE SERVICING RIGHTS

The following provides information about the Bank's mortgage servicing rights for the period ended June 30, 2009. Dollar amounts are expressed in thousands.

Balance at October 1, 2008
Additions:
Impairment recovery 30
Reductions:
Amortization

Balance at June 30, 2009

| \$ | 716 |
| :---: | :---: |
|  | 30 |
|  | (301) |
| \$ | 445 |

## (9) SUBORDINATED DEBENTURES

On December 13, 2006, NASB Financial, Inc. (the "Company"), through its wholly owned statutory trust, NASB Preferred Trust I (the "Trust"), issued $\$ 25$ million of pooled Trust Preferred Securities. The Trust used the proceeds from the offering to purchase a like amount of NASB Financial Inc.'s subordinated debentures. The debentures, which have a variable rate of $1.65 \%$ over the 3 -month LIBOR and a 30 -year term, are the sole assets of the Trust. In exchange for the capital contributions made to the Trust by NASB Financial, Inc. upon formation, NASB Financial. Inc. owns all the common securities of the Trust.

In accordance with Financial Accounting Standards Board Interpretation No. 46R, Consolidation of Variable Interest Entities (FIN 46R), the Trust qualifies as a special purpose entity that is not required to be consolidated in the financial statements of the Company. The $\$ 25.0$ million Trust Preferred Securities issued by the Trust will remain on the records of the Trust. The debentures are included in Tier I capital for regulatory capital purposes.

The Trust Preferred Securities have a variable interest rate of $1.65 \%$ over the 3 -month LIBOR, and are mandatorily redeemable upon the 30 -year term of the debentures, or upon earlier redemption as provided in the Indenture. The debentures are callable, in whole or in part, after five years from the issuance date. The Company did not incur a placement or annual trustee fee related to the issuance. The securities are subordinate to all other debt of the Company and interest may be deferred up to five years.

## (10) INCOME TAXES

As of June 30, 2009, the Company's liability for unrecognized tax benefits of $\$ 850,000$ included $\$ 149,000$ of related interest and penalties. The Company's policy is to recognize interest and penalties related to unrecognized tax benefits within income tax expense in the consolidated statements of income.

The Company's liability for unrecognized tax benefit is expected to decrease in the next twelve months as a result of the settlements with various taxing authorities.

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The Company's federal and state income tax returns for fiscal years 2006 through 2008 remain subject to examination by the Internal Revenue Service and various state jurisdictions, based on the statute of limitations.

## (11) SEGMENT INFORMATION

The Company has identified two principal operating segments for purposes of financial reporting: Banking and Mortgage Banking. These segments were determined based on the Company's internal financial accounting and reporting processes and are consistent with the information that is used to make operating decisions and to assess the Company's performance by the Company's key decision makers.

The Mortgage Banking segment originates mortgage loans for sale to investors and for the portfolio of the Banking segment. The Banking segment provides a full range of banking services through the Bank's branch network, exclusive of mortgage loan originations. A portion of the income presented in the Mortgage Banking segment is derived from sales of loans to the Banking segment based on a transfer pricing methodology that is designed to approximate economic reality. The Other and Eliminations segment includes financial information from the parent company plus inter-segment eliminations.

The following table presents financial information from the Company's operating segments for the periods indicated. Dollar amounts are expressed in thousands.

| Three months ended June 30, 2009 | Banking | Mortgage Banking | Other and Eliminations | Consolidated |
| :---: | :---: | :---: | :---: | :---: |
| Net interest income \$ | 12,349 | -- | (161) | 12,188 |
| Provision for loan losses | 4,000 | -- | -- | 4,000 |
| Other income | 1,517 | 11,735 | (510) | 12,742 |
| General and administrative expenses | 5,772 | 8,522 | (262) | 14,032 |
| Income tax expense (benefit) | 1,576 | 1,237 | (157) | 2,656 |
| Net income \$ | \$ 2,518 | 1,976 | (252) | 4,242 |

Three months ended
June 30,2008 $\quad$ Mortgage Other and $\quad$ Eling Banking Eliminations Consolidated

| Net interest income \$ | 10,128 | -- | (270) | 9,858 |
| :---: | :---: | :---: | :---: | :---: |
| Provision for loan losses | 1,600 | -- | -- | 1,600 |
| Other income | 1,247 | 6,273 | (748) | 6,772 |
| General and administrative expenses | 4,542 | 5,522 | (156) | 9,908 |
| Income tax expense (benefit) | 2,015 | 289 | (792) | 1,512 |
| Net income \$ | 3,218 | 462 | (70) | 3,610 |


| Nine months ended June 30, 2009 | Banking | Mortgage Banking | Other and Eliminations | Consolidated |
| :---: | :---: | :---: | :---: | :---: |
| Net interest income \$ | \$ 34,447 | -- | (671) | 33,776 |
| Provision for loan losses | 5,250 | -- | -- | 5,250 |
| Other income | 3,191 | 25,582 | $(1,602)$ | 27,171 |
| General and administrative expenses | 15,424 | 20,415 | (664) | 35,175 |
| Income tax expense (benefit) | 6,531 | 1,989 | (619) | 7,901 |
| Net income \$ | \$ 10,433 | 3,178 | (990) | 12,621 |


| Nine months ended June 30, 2008 | Banking | Mortgage Banking | Other and Eliminations | Consolidated |
| :---: | :---: | :---: | :---: | :---: |
| Net interest income \$ | 30,009 | -- | $(1,010)$ | 28,999 |
| Provision for loan losses | 3,000 | -- | -- | 3,000 |
| Other income | 1,560 | 15,804 | $(2,914)$ | 14,450 |
| General and administrative expenses | 13,117 | 15,163 | (589) | 27,691 |
| Income tax expense (benefit) | 5,949 | 247 | $(1,723)$ | 4,473 |
| Net income \$ | 9,503 | 394 | $(1,612)$ | 8,285 |

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On October 1, 2008, the Company elected to measure loans held for sale at fair value. This portfolio is made up entirely of mortgage loans held for immediate sale with servicing released. Such loans are sold prior to origination at a contracted price to outside investors on a best-efforts basis (i.e., the loan becomes mandatorily deliverable to the investor only when, and if, it closes) and remain on the company's balance sheet for a very short period of time, typically less than one month. It is management's opinion, given the short-term nature of these loans, that fair value provides a reasonable measure of the economic value of these assets. In addition, carrying such loans at fair value eliminates some measure of volatility created by the timing of sales proceeds from outside investors, which typically occur in the month following origination.

The Company elected the fair value option for the following item (in thousands):

| Balance Sheet | Balance Sheet |  |
| :---: | :---: | :---: |
| Prior to Adoption | Gain Upon | After Adoption |
| Loans held for sale | $10 / 1 / 08$ | Adoption |


| Pre-tax cumulative effect of adoption | \$ | 1,058 |
| :---: | :---: | :---: |
| Decrease in deferred tax asset |  | (408) |
| Cumulative effect of adoption | \$ | 650 |

The difference between the aggregate fair value and the aggregate unpaid principal balance of these loans was $\$ 1.9$ million at June 30, 2009. Interest income on loans held for sale is included in interest on loans receivable in the accompanying statements of income.

## (13) DERIVATIVE INSTRUMENTS

The Company has commitments outstanding to extend credit that have not closed prior to the end of the period. As the Company enters into commitments to originate loans, it also enters into commitments to sell the loans in the secondary market on a best-efforts basis. Such commitments to originate and sell loans on a best efforts basis are considered derivative instruments in accordance with GAAP, which requires the Company to recognize all derivative instruments in the balance sheet and to measure those instruments at fair value. As a result of marking to market commitments to originate loans, the Company recorded an increase in other assets of $\$ 288,000$, a decrease in other liabilities of $\$ 17,000$, and an increase in other income of $\$ 304,000$ for the quarter ended June 30, 2009. The Company recorded a decrease in other assets of $\$ 21,000$, an increase in other liabilities of $\$ 104,000$, and a decrease in other income of $\$ 125,000$ for the nine month period ended June 30, 2009.

Additionally, the Company has commitments to sell loans that have closed prior to the end of the period on a best efforts basis. Due to the mark to market adjustment on commitments to sell loans held for sale, the Company recorded an increase in other assets of $\$ 484,000$, an increase in other liabilities of $\$ 93,000$, and an increase in other income of $\$ 390,000$ during the quarter ended June 30, 2009. The Company

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recorded an increase in other assets of $\$ 1.9$ million, a decrease in other liabilities of $\$ 356,000$, and an increase in other income of $\$ 2.2$ million during the nine month period ended June 30, 2009.

The balance of derivative instruments related to commitments to originate and sell loans at June 30, 2009, is disclosed in Footnote 14, Fair Value Measurements.

## (14) FAIR VALUE MEASUREMENTS

Fair value is defined as the price that would likely be received to sell an asset, or paid to transfer a liability, in an orderly transaction between market participants at the measurement date. GAAP identifies three primary measurement techniques: the market approach, the income approach, and the cost approach. The market approach uses prices and other relevant information generated by market transactions involving identical or comparable assets or liabilities. The income approach uses valuations or techniques to convert future amounts, such as cash flows or earnings, to a single present amount. The cost approach is based on the amount that currently would be required to replace the service capability of an asset.

GAAP establishes a fair value hierarchy and prioritizes the inputs to valuation techniques used to measure fair value into three broad levels. The fair value hierarchy gives the highest priority to observable inputs such as quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). The maximization of observable inputs and the minimization of the use of unobservable inputs are required. Classification within the fair value hierarchy is based upon the objectivity of the inputs that are significant to the valuation of an asset or liability as of the measurement date. The three levels within the fair value hierarchy are characterized as follows:

- Level 1 - Quoted prices in active markets for identical assets or liabilities that the Company has the ability to access at the measurement date.
- Level 2 - Inputs other than quoted prices included with Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include: quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in markets that are not active; inputs other than quoted prices that are observable for the asset or liability; and inputs that are derived principally from, or corroborated by, observable market data by correlation or other means.
- Level 3 - Unobservable inputs for the asset or liability for which there is little, if any, market activity for the asset or liability at the measurement date. Unobservable inputs reflect the company's own assumptions about what market participants would use to price the asset or liability. These inputs may include internally developed pricing models, discounted cash flow methodologies, as well as instruments for which the fair value determination requires significant management judgment.

The Company measures certain financial assets and liabilities at fair value in accordance with GAAP. These measurements involve various valuation techniques and assume that the transactions would occur between market participants in the most advantageous market for the Company.

The following is a summary of valuation techniques utilized by the Company for its significant financial assets and liabilities measured at fair value on a recurring basis and recognized in the accompanying balance sheets, as well as the general classification of such assets and liabilities pursuant to the valuation hierarchy:

Available for sale securities

Securities available for sale consist of corporate debt securities and are valued using quoted market prices in an active market. This measurement is classified as Level 1 within the hierarchy.

Mortgage-backed available for sale securities are valued using industry-standard pricing models that consider assumptions, including market yield and prepayment speeds. These measurements are classified as Level 2.

Loans held for sale

Loans held for sale are valued using quoted market prices for loans with similar characteristics. This measurement is classified as Level 2 within the hierarchy.

## Mortgage Servicing Rights

Mortgage servicing rights do not trade in an active market with readily observable market prices. Therefore, fair value is assessed using a valuation model that calculates the discounted cash flow using assumption such as estimates of prepayment speeds, market discount rates, servicing fee income, and cost of servicing. These measurements are classified as Level 3. Mortgage servicing rights are carried on the Company's books at fair value and are amortized over the period of net servicing income. Additionally, they are evaluated for impairment monthly.

Commitments to Originate Loans and Forward Sales Commitments

Commitments to originate loans and forward sales commitments are valued using a valuation model which considers differences between current market interest rates and committed rates. The model also includes assumptions which estimate fall-out percentages for commitments to originate loans. These measurements use significant unobservable inputs and are classified as Level 3 within the hierarchy.

The following table presents the fair value measurements of assets recognized in the accompanying balance sheets measured at fair value on a recurring basis and the level within the fair value hierarchy in which the measurements fall at June 30, 2009 (in thousands):

| Quoted Prices in | Significant | Significant |
| :--- | :---: | :---: | :---: |
| Active Markets for | Other | Unobservable |
| Fair Identical Assets | Observable | Inputs |
| Value $\quad$ (Level 1) | Inputs (Level 2) | (Level 3) |


| Assets: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ```Securities available for sale``` |  | 80,004 | 80,004 | -- | -- |
| Mortgage-backed securities |  |  |  |  |  |
| Loans held for sale |  | 119,930 | -- | 119,930 | -- |
| Mortgage servicing rights |  | 445 | -- | -- | 445 |
| Commitments to originate loans |  | 562 | -- | -- | 562 |
| Forward sales commitments |  | 2,063 | -- | -- | 2,063 |
| Total assets |  | 251,135 | 80,004 | 168,061 | 3,070 |
| Liabilities: |  |  |  |  |  |
| Commitments to originate loans | \$ | 360 | -- | -- | 360 |
| Forward sales commitments |  | 134 | -- | -- | 134 |
| Total liabilities | \$ | 494 | -- | -- | 494 |

The following table is a reconciliation of the beginning and ending balances of recurring fair value measurements recognized in the accompanying balance sheet using significant unobservable (Level 3) inputs (in thousands):

|  | Mortgage Servicing Rights |  | Commitments to Originate Loans | Forward Sales Commitments |
| :---: | :---: | :---: | :---: | :---: |
| Asset balance at October 1, 2008 | \$ | 716 | 327 | (319) |
| Total realized and unrealized gains (losses): <br> Included in net income |  | (271) | (125) | 2,248 |

Included in other comprehensive income
Purchases, issuances, and settlements Transfers in (out) of Level 3

Asset balance at June 30, 2009


Realized and unrealized gains and losses noted in the table above and included in net income for the nine month period ended June 30 , 2009, are reported in the consolidated statements of income as follows (in thousands):


The following is a summary of valuation techniques utilized by the Company for its significant financial assets and liabilities measured at fair value on a nonrecurring basis and recognized in the accompanying balance sheets, as well as the general classification of such assets and liabilities pursuant to the valuation hierarchy:

## Impaired loans

Loans for which it is probable that the Company will not collect principal and interest due according to contractual terms are measured for impairment in accordance with Statement of Financial Accounting Standards No. 114, Accounting by Creditors for Impairment of a Loan. Allowable methods for estimating fair value include using the fair value of the collateral for collateral dependent loans, or, where the loan is determined not to be collateral dependent, using the discounted cash flows.

If the impaired loan is identified as collateral dependent, then the fair value method of measuring the amount of impairment is utilized. This method requires obtaining a current independent appraisal of the collateral and other internal assessments of value. If the impaired loan is determined not to be collateral dependent, then the discounted cash flow method is used. This method requires the impaired loan to be recorded at the present value of expected future cash flows discounted at the loans effective interest rate. Impaired loans are classified within Level 3 of the fair value hierarchy.

The carrying value of impaired loans was $\$ 14.2$ million at June 30, 2009 .

The following table presents the carrying values and fair values of the Company's financial instruments at June 30, 2009, presented in accordance with GAAP. Dollar amounts are expressed in thousands.

|  |  | Carrying value | Estimated <br> fair <br> value |
| :---: | :---: | :---: | :---: |
| Financial Assets: |  |  |  |
| Cash and cash equivalents | \$ | 12,862 | 12,862 |
| Securities available for sale |  | 80,004 | 80,004 |
| Stock in Federal Home Loan Bank |  | 26,640 | 26,640 |
| Mortgage-backed securities: |  |  |  |
| Available for sale |  | 48,131 | 48,131 |
| Held to maturity |  | 123 | 125 |
| Loans receivable: |  |  |  |
| Held for sale |  | 119,930 | 119,930 |
| Held for investment |  | ,257,721 | 1,309,572 |
| Mortgage servicing rights |  | 445 | 445 |
| Lending commitments on mortgage loans <br> held for sale - fixed rate 237 |  |  |  |
| Lending commitments on mortgage loans |  |  |  |
| Commitments to sell loans |  | 2,063 | 2,063 |
| Financial Liabilities: |  |  |  |
| Customer deposit accounts |  | 693,426 | 697,660 |
| Brokered deposit accounts |  | 246,749 | 246,209 |
| Advances from FHLB |  | 467,042 | 472,510 |
| Subordinated debentures |  | 25,774 | 25,774 |
| Lending commitments on mortgage loans |  |  |  |
| Lending commitments on mortgage held for sale - floating rate |  | ¢ 115 | 115 |
| Commitments to sell loans |  | 134 | 134 |


| Contract or | Estimated |
| :---: | :--- |
| notional | unrealized |
| amount | gain (loss) |

Unrecognized financial instruments:
Lending commitments - fixed rate, net \$ 12,127

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Lending commitments - floating rate -- --
Commitments to sell loans
-- --


#### Abstract

The fair value estimates presented are based on pertinent information available to management as of June 30, 2009. Although management is not aware of any factors that would significantly affect the estimated fair values, such amounts have not been comprehensively revalued for purposes of these consolidated financial statements since that date. Therefore, current estimates of fair value may differ significantly from the amounts presented above.


Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

## GENERAL

The principal business of the Company is to provide banking services through the Bank. Specifically, the Bank obtains savings and checking deposits from the public, then uses those funds to originate and purchase real estate loans and other loans. The Bank also purchases mortgage-backed securities ("MBS") and other investment securities from time to time as conditions warrant. In addition to customer deposits, the Bank obtains funds from the sale of loans held-for-sale, the sale of securities available-for-sale, repayments of existing mortgage assets, advances from the Federal Home Loan Bank ("FHLB"), and the purchase of brokered deposit accounts. The Bank's primary sources of income are interest on loans, MBS, and investment securities plus customer service fees and income from mortgage banking activities. Expenses consist primarily of interest payments on customer deposits and other borrowings and general and administrative costs.

The Bank is regulated by the Office of Thrift Supervision ("OTS") and the Federal Deposit Insurance Corporation ("FDIC"), and is subject to periodic examination by both entities. The Bank is also subject to the regulations of the Board of Governors of the Federal Reserve System ("FRB"), which establishes rules regarding reserves that must be maintained against customer deposits.

## FINANCIAL CONDITION

ASSETS
The Company's total assets as of June 30 , 2009, were $\$ 1,615.1$ million, an increase of $\$ 98.4$ million from September 30, 2008, the prior fiscal year end.

As the Bank originates mortgage loans each month, management evaluates the existing market conditions to determine which loans will be held in the Bank's portfolio and which loans will be sold in the secondary market. Loans sold in the secondary market can be sold with

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servicing released or converted into MBS and sold with the loan servicing retained by the Bank. At the time of each loan commitment, a decision is made to either hold the loan for investment, hold it for sale with servicing retained, or hold it for sale with servicing released. Management monitors market conditions to decide whether loans should be held in portfolio or sold and if sold, which method of sale is appropriate. During the nine months ended June 30, 2009, the Bank originated and purchased $\$ 1,189.5$ million in mortgage loans held for sale, $\$ 200.3$ million in mortgage loans held for investment, and $\$ 3.4$ million in other loans. This total of $\$ 1,393.2$ million in loans compares to $\$ 987.2$ million in loans originated and purchased during the nine months ended June 30, 2008.

Loans held for sale as of June 30,2009 , were $\$ 119.9$ million, and consisted entirely of mortgage loans held for sale with servicing released. As of October 1, 2008, the Company elected to carry loans held for sale at fair value, as permitted under GAAP.

The Bank classifies problem assets as "substandard," "doubtful" or "loss." Substandard assets have one or more defined weaknesses, and it is possible that the Bank will sustain some loss unless the deficiencies are corrected. Doubtful assets have the same defects as substandard assets plus other weaknesses that make collection or full liquidation improbable. Assets classified as loss are considered uncollectible and of such little value that a specific loss allowance is warranted.

The following table summarizes the Bank's classified assets as reported to the OTS, plus any classified assets of the holding company. Dollar amounts are expressed in thousands.


The following table summarizes non-performing assets, troubled debt restructurings, and real estate acquired through foreclosure or insubstance foreclosure. Dollar amounts are expressed in thousands.

Total Assets

| 6/30/09 | 9/30/08 | 6/30/08 |
| :---: | :---: | :---: |
| \$ 1, 615,130 | 1,516,761 | 1,571,172 |

$\$ 30,377 \quad 35,075 \quad 10,936$

Troubled debt restructurings
Net real estate and other assets acquired through foreclosure

|  | 12,037 | 6,038 | 6,230 |
| :---: | :---: | :---: | :---: |
| \$ | 46,418 | 41,113 | 17,166 |
|  | $2.87 \%$ | $2.71 \%$ | $1.09 \%$ |

Management records a provision for loan losses in amounts sufficient to cover current net charge-offs and an estimate of probable losses based on an analysis of risks that management believes to be inherent in the loan portfolio. The Allowance for Loan and Lease Losses ("ALLL") recognizes the inherent risks associated with lending activities, but, unlike specific allowances, have not been allocated to particular problem assets but to a homogenous pool of loans. Management believes that the specific loss allowances and ALLL are adequate. While management uses available information to determine these allowances, future allowances may be necessary because of changes in economic conditions. Also, regulatory agencies (OTS and FDIC) review the Bank's allowance for losses as part of their examinations, and they may require the Bank to recognize additional loss provisions based on the information available at the time of their examinations.

## LIABILITIES AND EQUITY

Customer and brokered deposit accounts increased $\$ 170.8$ million during the nine months ended June 30, 2009. The weighted average rate on customer and brokered deposits as of June 30, 2009, was 2.53\%, a decrease from 3.51\% as of June 30, 2008.

Advances from the FHLB were $\$ 467.0$ million as of June 30, 2009, a decrease of $\$ 83.0$ million from September 30, 2008. During the ninemonth period, the Bank borrowed $\$ 319.0$ million of new advances and repaid $\$ 402.0$ million. Management regularly uses FHLB advances as an alternate funding source to provide operating liquidity and to fund the origination and purchase of mortgage loans.

Subordinated debentures were $\$ 25.8$ million as of June 30, 2009 . Such debentures resulted from the issuance of pooled Trust Preferred Securities through the Company's wholly owned statutory trust, NASB Preferred Trust I. The Trust used the proceeds from the offering to purchase a like amount of the Company's subordinated debentures. The debentures, which have a variable rate of $1.65 \%$ over the 3 -month LIBOR and a 30-year term, are the sole assets of the Trust.

Escrows were $\$ 8.1$ million as of June 30,2009 , a decrease of $\$ 1.7$ million from September 30, 2008. This decrease is due to amounts paid for borrowers' taxes during the fourth calendar quarter of 2008 .

Total stockholders' equity as of June 30 , 2009, was $\$ 161.9$ million (10.0\% of total assets). This compares to $\$ 152.4$ million (10.0\% of total assets) at september 30, 2008. On a per share basis, stockholders' equity was $\$ 20.58$ on June 30,2009 , compared to $\$ 19.37$ on

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September 30, 2008.

The Company paid cash dividends on its common stock of $\$ 0.225$ per share on November 28, 2008, February 27, 2009, and May 29, 2009. Subsequent to the quarter ended June 30, 2009, the Company announced a cash dividend of $\$ 0.225$ per share to be paid on August 28, 2009, to stockholders of record as of August 7, 2009.

Total stockholders' equity as of June 30, 2009, includes an unrealized gain of $\$ 1.7$ million net of deferred income taxes, on available for sale securities. This amount is reflected in the line item "Accumulated other comprehensive income."

RATIOS
The following table illustrates the Company's return on assets (annualized net income divided by average total assets); return on equity (annualized net income divided by average total equity); equity-to-assets ratio (ending total equity divided by ending total assets); and dividend payout ratio (dividends paid divided by net income).

|  | Nine months ended |  |
| :---: | :---: | :---: |
|  | 6/30/09 | 6/30/08 |
| Return on assets | 1.07\% | $0.72 \%$ |
| Return on equity | 10.71\% | $7.31 \%$ |
| Equity-to-assets ratio | $10.03 \%$ | $9.72 \%$ |
| Dividend payout ratio | $42.07 \%$ | $64.10 \%$ |

RESULTS OF OPERATIONS - Comparison of three and nine months ended June 30, 2009 and 2008.

For the three months ended June 30, 2009, the Company had net income of $\$ 4,242,000$ or $\$ 0.54$ per share. This compares to net income of $\$ 3,610,000$ or $\$ 0.46$ per share for the quarter ended June 30, 2008 .

For the nine months ended June 30 2009, the Company had net income of $\$ 12,621,000$ or $\$ 1.60$ per share. This compares to net income of $\$ 8,285,000$ or $\$ 1.05$ per share for the nine months ended June 30, 2008 .

## NET INTEREST MARGIN

The Company's net interest margin is comprised of the difference ("spread") between interest income on loans, MBS and investments and the interest cost of customer and brokered deposits and other borrowings. Management monitors net interest spreads and, although constrained by certain market, economic, and competition factors, it establishes loan rates and customer deposit rates that maximize net interest margin.

The following table presents the total dollar amounts of interest income and expense on the indicated amounts of average interest-earning assets or interest-costing liabilities for the nine months ended June 30, 2009 and 2008. Average yields reflect reductions due to non-accrual loans. Once a loan becomes 90 days delinquent, any interest that has accrued up to that time is reserved and no further interest income is
recognized unless the loan is paid current. Average balances and weighted average yields for the periods include all accrual and nonaccrual loans. The table also presents the interest-earning assets and yields for each respective period. Dollar amounts are expressed in thousands.


|  | Nine months ended 6/30/08 |  |  | As of |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 6/30/08 |
|  | Average Balance | Interest | Yield/ <br> Rate | Yield/ <br> Rate |
| Interest-earning assets |  |  |  |  |
| Loans | \$1,367,604 | 69,818 | $6.81 \%$ | $6.39 \%$ |
| Mortgage-backed securities | 74,217 | 1,962 | 3.52\% | 4.14\% |
| Securities | 25,923 | 824 | 4.23\% | $4.00 \%$ |


| Bank deposits | 8,656 | 143 | 2.20\% | 1.63\% |
| :---: | :---: | :---: | :---: | :---: |
| Total earning assets | 1,476,400 | 72,747 | 6.57\% | 6.22\% |
| Non-earning assets | 60,775 |  |  |  |
| Total | \$1,537,175 |  |  |  |
| Interest-costing liabilities |  |  |  |  |
| Customer checking and savings deposit accounts | \$ 166,160 | 1,478 | 1.19\% | 1.00\% |
| Customer and brokered certificates of deposit | 643,638 | 22,502 | 4.66\% | 4.15\% |
| FHLB Advances | 535,499 | 18,697 | 4.66\% | 4.28\% |
| Subordinated debentures | 25,000 | 1,071 | 5.71\% | 4.55\% |
| Total costing liabilities | 1,370,297 | 43,748 | 4.26\% | 3.83\% |
| Non-costing liabilities | 16,060 |  |  |  |
| Stockholders' equity | 150,818 |  |  |  |
| Total | \$1,537,175 |  |  |  |
| Net earning balance | \$ 106,103 |  |  |  |
| Earning yield less costing rate |  |  | 2.31\% | 2.39\% |
| Average interest-earning assets, net interest, and net yield spread on average interestearning assets | \$1,476,400 | 28,999 | 2.62\% |  |

The following table provides information regarding changes in interest income and interest expense. For each category of interestearning asset and interest-costing liability, information is provided on changes attributable to (1) changes in rates (change in rate multiplied by the old volume), and (2) changes in volume (change in volume multiplied by the old rate), and (3) changes in rate and volume (change in rate multiplied by the change in volume). Average balances, yields and rates used in the preparation of this analysis come from the preceding table. Dollar amounts are expressed in thousands.
Nine months ended June 30, 2009, compared to
nine months ended June 30, 2008
Yield $\quad$ Volume $\quad$ Yield/
Volume

Components of interest income: Loans
Mortgage-backed securities
Securities
Bank deposits

Net change in interest income

Components of interest expense:
Customer and brokered deposit accounts
FHLB Advances
Subordinated debentures

Net change in interest expense
Increase in net interest margin

Net interest margin before loan loss provision for the three months ended June 30, 2009, increased $\$ 2.3$ million from the same period in the prior year. Specifically, interest income decreased $\$ 661,000$ due primarily to a decrease in the average rate earned on interest-earning assets. The decrease in interest income was offset by a $\$ 3.0$ million decrease in interest expense, which resulted primarily from a decrease in the average rate paid on interest-costing liabilities.

Net interest margin before loan loss provision for the nine months ended June 30,2009 , increased $\$ 4.8$ million from the same period in the prior year. Specifically, interest income decreased $\$ 5.5$ million, which was offset by a $\$ 10.3$ million decrease in interest expense for the period. Interest on loans decreased $\$ 5.7$ million as the result of a 53 basis point decrease in the average yield and a $\$ 6.8$ million decrease in the average balance of loans receivable outstanding during the period. Interest on mortgage-backed securities decreased $\$ 468,000$ due primarily to a $\$ 21.0$ million decrease in the average balance of such securities. These decreases in interest income were partially offset by a $\$ 718,000$ increase in interest on investment securities, due primarily to a $\$ 27.3$ million increase in the average balance of such securities. Interest expense on customer and brokered deposit accounts decreased $\$ 4.4$ million due primarily to an 89 basis point decrease in the average rate paid on such interest-costing liabilities. Interest expense on FHLB advances decreased $\$ 5.5$ million as the result of a 120 basis point decrease in the average rate paid on such liabilities and a $\$ 27.1$ million decrease in the average balance of $F H L B$ advances outstanding during the period. Interest expense on subordinated debentures decreased $\$ 362,000$ due to a 193 basis point decrease in the average rate paid on such liabilities.

## PROVISION FOR LOAN LOSSES

The Company recorded a provision for loan losses of $\$ 4.0$ million during the quarter ended June 30,2009 , in response to an increase in loans classified as substandard or loss and an increase in loan charge offs related to the residential construction and development and commercial real estate loan portfolios. Management determined that the

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increased provision was appropriate due to the continued deterioration in the real estate market. The Company recorded a provision for loan losses of $\$ 1.0$ million during the quarter ended March 31, 2009, due primarily to increases in loan charge offs related to the residential construction and development and commercial real estate loan portfolios. The Company recorded a provision for loan losses of $\$ 250,000$ during the quarter ended December 31, 2008, due primarily to increases in commercial real estate and residential construction and development loans classified as special mention. Management performs an ongoing analysis of individual loans and of homogenous pools of loans to assess for any impairment. On a consolidated basis, the allowance for losses on loans and real estate owned was $31.6 \%$ of total classified assets at June 30, 2009, 40.5\% at September 30, 2008, and 36.0\% at June 30, 2008.

Management believes that the allowance for losses on loans and real estate owned is adequate. The provision can fluctuate based on changes in economic conditions, changes in the level of classified assets, changes in the amount of loan charge-offs and recoveries, or changes in other information available to management. Also, regulatory agencies review the Company's allowances for losses as a part of their examination process and they may require changes in loss provision amounts based on information available at the time of their examination.

## OTHER INCOME

Other income for the three months ended June 30, 2009, increased $\$ 6.0$ million from the same period in the prior year. Specifically, gain on sale of loans held for sale increased $\$ 4.9$ million due to increased mortgage banking volume during the period. Provision for loss on real estate owned decreased $\$ 400,000$ due to a decrease in charge-offs of foreclosed assets held for sale during the period. Customer service fees and charges increased $\$ 679,000$ due to an increase in miscellaneous loan origination fees resulting from the increase in mortgage banking volume. Gain on sale of securities available for sale increased $\$ 548,000$ due to the sale of corporate debt securities during the quarter. These increases were partially offset by a $\$ 541,000$ decrease in other income due to a decrease in loan prepayment penalties and to the effect of recording the net fair value of certain loan-related commitments in accordance with FASB Statement No. 133, "Accounting for Derivative Instruments and Hedging Activities."

Other income for the nine months ended June 30, 2009, increased $\$ 12.7$ million from the same period in the prior year. Specifically, gain on sale of loans held for sale increased $\$ 9.5$ million due to increased mortgage banking volume during the period. Provision for loss on real estate owned decreased $\$ 1.0$ million due to a decrease in chargeoffs of foreclosed assets held for sale during the period. Customer service fees and charges increased $\$ 1.1$ million due primarily to an increase in miscellaneous loan origination fees resulting from the increase in mortgage banking volume. Gain on sale of securities available for sale increased $\$ 426,000$ due to the sale of corporate debt securities during the quarter. In addition, other income increased $\$ 902,000$ due to a $\$ 1.4$ million increase related to recording the net fair value of certain loan-related commitments in accordance with FASB Statement No. 133, "Accounting for Derivative Instruments and Hedging Activities," which was partially offset by decreases in loan prepayment penalties and income from foreclosed assets held for sale. These
increases in other income were offset by a $\$ 171,000$ decrease in loan servicing fees decreased due primarily to an increase in capitalized servicing amortization, which resulted from an increase in actual prepayments and estimated future repayments of the underlying mortgage loans during the period.

GENERAL AND ADMINISTRATIVE EXPENSES
Total general and administrative expenses for the three months ended June 30,2009 , increased $\$ 4.1$ million from the same period in the prior year. Specifically, compensation and fringe benefits increased $\$ 958,000$ due primarily to the addition of personnel in the Company's information technology, mortgage banking, training, and loan servicing departments. Commission-based mortgage banking compensation increased $\$ 2.5$ million due primarily to an increase in mortgage banking volume for the period. Federal deposit insurance premium expense increased $\$ 820,000$ related primarily to the FDIC special assessment, which was imposed on all insured institutions' assets minus Tier I capital as of June 30, 2009. The special assessment will paid on September 30, 2009.

Total general and administrative expenses for the nine months ended June 30 , 2009, increased $\$ 7.5$ million from the same period in the prior year. Specifically, compensation and fringe benefits increased \$1.5 million due primarily to the addition of personnel in the Company's information technology, mortgage banking, training, and loan servicing departments. Commission-based mortgage banking compensation increased $\$ 4.6$ million due primarily to an increase in mortgage banking volume for the period. Advertising and business promotion expense increased $\$ 367,000$ resulting from an increase in mortgage banking volume for the period. Federal deposit insurance premium expense increased $\$ 844,000$ related primarily to the FDIC special assessment. Additionally, other expense increased $\$ 345,000$ due primarily to increases in legal fees related to the Company's lending operations.

## REGULATION


#### Abstract

The Bank is a member of the FHLB System and its customers' deposits are insured by the Deposit Insurance Fund ("DIF") of the FDIC. The Bank is subject to regulation by the OTS as its chartering authority. Since passage of the Financial Institutions Reform, Recovery, and Enforcement Act of 1989 ("FIRREA" or the "Act"), the FDIC also has regulatory control over the Bank. The transactions of DIF-insured institutions are limited by statute and regulations that may require prior supervisory approval in certain instances. Institutions also must file reports with regulatory agencies regarding their activities and their financial condition. The OTS and FDIC make periodic examinations of the Bank to test compliance with the various regulatory requirements. The OTS can require an institution to re-value its assets based on appraisals and to establish specific valuation allowances. This supervision and regulation is intended primarily for the protection of depositors. Also, savings institutions are subject to certain reserve requirements under Federal Reserve Board regulations.


## INSURANCE OF ACCOUNTS

The DIF insures the Bank's customer deposit accounts to a maximum

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of $\$ 100,000$ for each insured owner, with the exception of self-directed retirement accounts, which are insured to a maximum of $\$ 250,000$. On October 3, 2008, the Emergency Economic Stabilization Act of 2008 temporarily raised the basic limit of federal deposit insurance coverage from $\$ 100,000$ to $\$ 250,000$ per depositor. This legislation provides that the basic deposit insurance limit will return to $\$ 100,000$ after December 31, 2013. Deposit insurance premiums are determined using a RiskRelated Premium Schedule ("RRPS"), a matrix which places each insured institution into one of three capital groups and one of three supervisory groups. Currently, deposit insurance premiums range from 5 to 43 basis points of the institution's total deposit accounts, depending on the institution's risk classification. The Bank is currently considered "well capitalized," which is the most favorable capital group and supervisory subgroup. DIF-insured institutions are also assessed a premium to service the interest on Financing Corporation ("FICO") debt.

On May 22, 2009, the Federal Deposit Insurance Corporation (FDIC) adopted a final rule imposing a five basis point special assessment on all insured financial institutions' assets minus its Tier I capital as of June 30, 2009, to be collected on September 30, 2009. The rule also states that an additional special assessment of up to five basis points later in 2009 is probable, but the exact amount is uncertain.

## REGULATORY CAPITAL REQUIREMENTS

At June 30, 2009, the Bank exceeds all capital requirements prescribed by the OTS. To calculate these requirements, a thrift must deduct any investments in and loans to subsidiaries that are engaged in activities not permissible for a national bank. As of June 30, 2009, the Bank did not have any investments in or loans to subsidiaries engaged in activities not permissible for national banks.

The following tables summarize the relationship between the Bank's capital and regulatory requirements. Dollar amounts are expressed in thousands.

| At June 30, 2009 | Amount |
| :---: | :---: |
| GAAP capital (Bank only) | \$ 162,810 |
| Adjustment for regulatory capital: |  |
| Intangible assets | $(2,696)$ |
| Disallowed portion of servicing assets and deferred tax assets | (33) |
| Reverse the effect of SFAS No. 115 | $(1,746)$ |
| Tangible capital | 158,335 |
| Qualifying intangible assets | -- |
| Tier 1 capital (core capital) | 158,335 |
| Qualifying general valuation allowance | 13,329 |
| Risk-based capital | \$ 171,664 |


|  | As of June 30, 2009 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual |  |  | Minimum required for Capital Adequacy |  | Minimum <br> "Well |
|  |  | Amount | Ratio | Amount | Ratio | Amoun |
| Total capital to risk-weighted assets | \$ | 171,664 | 11.9\% | 115,498 | $>=8 \%$ | 144,37 |
| Core capital to adjusted tangible assets |  | 158,335 | 10.0\% | 63,478 | $>=4 \%$ | 79,34 |
| Tangible capital to tangible assets |  | 158,335 | 10.0\% | 23,804 | $>=1.5 \%$ |  |
| Tier 1 capital to risk-weighted assets |  | 158,335 | 11.0\% | -- | -- | 86,62 |

## LOANS TO ONE BORROWER

Institutions are prohibited from lending to any one borrower in excess of $15 \%$ of the Bank's unimpaired capital plus unimpaired surplus, or $25 \%$ of unimpaired capital plus unimpaired surplus if the loan is secured by certain readily marketable collateral. Renewals that exceed the loans-to-one-borrower limit are permitted if the original borrower remains liable and no additional funds are disbursed. The Bank has received regulatory approval from the OTS under 12 CFR 560.93 to increase its loans-to-one-borrower limit to $\$ 30$ million for loans secured by certain residential housing units. Such loans must not, in the aggregate, exceed $150 \%$ of the Bank's unimpaired capital and surplus.

## LIQUIDITY AND CAPITAL RESOURCES

Liquidity measures the ability to meet deposit withdrawals and lending commitments. The Bank generates liquidity primarily from the sale and repayment of loans, retention or newly acquired retail deposits, and advances from FHLB of Des Moines' credit facility. Management continues to use FHLB advances as a primary source of shortterm funding. At June 30, 2009, the Bank had $\$ 100.5$ million available in the form of additional FHLB advances. The Bank has established relationships with various brokers, and, as a secondary source of liquidity, the Bank purchases brokered deposit accounts. At June 30, 2009, the Bank has $\$ 246.7$ million in brokered deposits, and it could purchase up to $\$ 214.3$ million in additional brokered deposits and remain "well capitalized" as defined by the OTS.

Fluctuations in the level of interest rates typically impact prepayments on mortgage loans and MBS. During periods of falling interest rates, these prepayments increase and a greater demand exists for new loans. The Bank's customer deposits are partially impacted by area competition. Management believes that the Bank will retain most of its maturing time deposits in the foreseeable future. However, any material funding needs that may arise in the future can be reasonably satisfied through the use of additional FHLB advances and/or brokered deposits. Management is not aware of any other current market or economic conditions that could materially impact the Bank's future ability to meet obligations as they come due.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

For a complete discussion of the Company's asset and liability management policies, as well as the potential impact of interest rate changes upon the market value of the Company's portfolio, see the "Asset/Liability Management" section of the Company's Annual Report for the year ended September 30, 2008.


#### Abstract

Management recognizes that there are certain market risk factors present in the structure of the Bank's financial assets and liabilities. Since the Bank does not have material amounts of derivative securities, equity securities, or foreign currency positions, interest rate risk ("IRR") is the primary market risk that is inherent in the Bank's portfolio. On a quarterly basis, the Bank monitors the estimate of changes that would potentially occur to its net portfolio value ("NPV") of assets, liabilities, and off-balance sheet items assuming a sudden change in market interest rates. Management presents a NPV analysis to the Board of Directors each quarter and NPV policy limits are reviewed and approved. There have been no material changes in the market risk information provided in the Annual Report for the year ended September 30, 2008.


## Item 4. Controls and Procedures

Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an evaluation of our disclosure controls and procedures, as such term is defined in Rules 13a-15 (e) and 15d-15 (e) under the Securities and Exchange Act of 1934. Based on this evaluation, our principal executive officer and our principal financial officer concluded that our disclosure controls and procedures were effective at the end of the period covered by this quarterly report. There were no changes in the Company's internal control over financial reporting during the period covered by this quarterly report on Form 10Q that have materially affected or are reasonably likely to materially affect our internal control over financial reporting.

## PART II - OTHER INFORMATION

## Item 1. Legal Proceedings

There were no material proceedings pending other than ordinary and routine litigation incidental to the business of the Company.

Item 2. Changes in Securities
None.

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Item 3. Defaults Upon Senior Securities
        None.
Item 4. Submission of Matters to a Vote of Security Holders
        None.
Item 5. Other Information
        None.
Item 6. Exhibits
(a) Exhibits
    Exhibit 31.1 - Certification of Chief Executive Officer pursuant to
                                    Rules 13a-15(e) and 15d-15(e)
    Exhibit 31.2 - Certification of Chief Financial Officer pursuant to
                Rules 13a-15(e) and 15d-15(e)
    Exhibit 32.1 - Certification of Chief Executive Officer pursuant to
                        18 U.S.C. Section 1350, as adopted pursuant to
                        Section 906 of the Sarbanes-Oxley Act of 2002
    Exhibit 32.2 - Certification of Chief Financial Officer pursuant to
                        18 U.S.C. Section 1350, as adopted pursuant to
                        Section 906 of the Sarbanes-Oxley Act of 2002
Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.
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NASB Financial, Inc.
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NASB Financial, Inc.
(Registrant)
(Registrant)
August 7, 2009
By: /s/David H. Hancock David H. Hancock Chairman and Chief Executive Officer
By: /s/Rhonda Nyhus Rhonda Nyhus Vice President and Treasurer

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