

Edgar Filing: SOYO GROUP INC - Form 10-Q

SOYO GROUP INC  
Form 10-Q  
May 15, 2008

SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal quarter ended March 31, 2008

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 333-42036

SOYO GROUP, INC.

-----  
(Exact Name of Registrant as specified in its Charter)

Nevada

95-4502724

-----  
(State or other Jurisdiction  
of Incorporation or Organization)

(I.R.S. Employer  
Identification Number)

1420 South Vintage Avenue, Ontario, California 91761-3646

-----  
(Address of Principal Executive Offices) (Zip Code)

(909) 292-2500

-----  
(Issuer's Telephone Number, Including Area Code)

Securities registered under Section 12(b) of the Exchange Act: None

Securities registered under Section 12(g) of the Exchange Act: None

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Act). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

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Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).  Yes  No

Indicate the number of shares outstanding of each of the Registrant's classes of Common Stock as of the latest practicable date.

As of May 14, 2008 there were 52,179,656 shares Outstanding.

Documents Incorporated by Reference: None

SOYO GROUP, INC. AND SUBSIDIARY

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SOYO Group, Inc. and Subsidiary  
Condensed Consolidated Balance Sheets

Consolidated Balance Sheets

	March 31, 2008 ----- (Unaudited)	December 31 2007 ----- (Restated)
<b>ASSETS</b>		
Current Assets		
Cash and cash equivalents	3,560,952	1,848,249
Accounts receivable, net of allowance for doubtful accounts of \$ 1,105,663 and \$783,573 at March 31, 2008 and December 31, 2007 respectively	29,636,628	27,123,985
Inventories, net of allowance for inventory obsolescence of \$222,044 and \$88,114 as of March 31, 2008 and December 31, 2007 and respectively	15,612,047	12,221,265
Prepaid expenses	723,893	187,749
Deferred income tax assets	582,963	544,688
Deposits	8,766,995	8,808,408
	-----	-----
Total Current Assets	58,883,478	50,734,344
	-----	-----
Investment in 247 MGI	800,000	400,000
Property and equipment Less accumulated depreciation and amortization	319,252, (154,248)	316,287 (141,613)
	-----	-----
	165,004	174,674
Deferred income tax - noncurrent	677,037	658,312
Total noncurrent assets	1,642,041	1,232,986
	-----	-----
Total Assets	\$60,525,519	\$51,967,330
	=====	=====
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current liabilities		
Accounts payable	\$19,051,452	\$14,336,196
Accrued liabilities	825,987	789,526

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Commercial Loans due to UCB	26,359,020	27,824,490
Gateway Trade Finance	4,279,110	
	-----	
Income Tax Payable	1,170,876	889,518
	-----	-----
Total current liabilities	51,686,445	43,839,730
	-----	-----
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Long term payable	0	
	-----	-----
Total liabilities	51,686,445	43,839,730
	-----	-----
EQUITY		
Class B Preferred stock, \$0.001 par value, authorized - 10,000,000 shares, Issued and outstanding - 3,181,357 shares in 2008 and 2,797,738 shares in 2006	2,263,678	2,187,165
Preferred stock backup withholding	(253,356)	(230,402)
Common stock, \$0.001 par value. Authorized - 75,000,000 shares, Issued and outstanding - 52,179,656 shares in 2008 and 52,004,656 shares in 2007	52,180	52,005
Additional paid-in capital	20,685,530	20,233,500
Accumulated deficit	(13,908,958)	(14,114,668)
	-----	-----
Total shareholders' Equity	8,839,074	8,127,600
	-----	-----
Total liabilities and shareholders' equity	\$60,525,519	\$51,967,330
	=====	=====
	0	0

See accompanying notes to the unaudited condensed consolidated financial statements

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SOYO Group, Inc. and Subsidiary  
Condensed Consolidated Statements of Operations  
(Unaudited)

	Three months ended March 31,	
	2008	2007
	----	----
Net revenues	\$ 24,795,315	\$ 14,691,110

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Cost of revenues	21,689,211	12,082,914
Gross margin	3,106,104	2,608,196
Costs and expenses:		
Sales and marketing	427,635	590,856
General and administrative	1,404,177	1,578,174
Provision for doubtful accounts	452,090	1,438
Depreciation and amortization:		
Property and equipment	12,635	23,291
Total costs and expenses	2,296,537	2,193,759
Income from operations	809,567	414,437
Other income (expense):		
Interest income	12,107	31,385
Interest expense	(385,147)	(59,715)
Other income (expense)	400,000	(87,690)
Other income (expense), net	26,960	(116,020)
Income before provision for income taxes	836,527	298,417
Provision for income taxes	433,180	63,085
Deferred income tax benefit	(57,000)	(286,858)
Net income (loss)	460,347	522,190
Less: dividends on convertible preferred stock	254,638	61,763
Net income (loss) attributable to common shareholders	205,709	460,427
Net income (loss) per common share - Basic and diluted	.00	.01
Weighted average number of shares of common stock outstanding - Basic and diluted	50,111,501	49,025,511
	55,067,176	54,706,506

See accompanying notes to unaudited condensed consolidated financial statements.

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SOYO Group, Inc. and Subsidiary  
Condensed Consolidated Statements of Cash Flows  
(Unaudited)

	Three months ended March 31,	
	2008	2007
	----	----
OPERATING ACTIVITIES		
Net Income (loss)	460,347	522,190
Adjustments to reconcile net income to net cash used in operating activities:		
Depreciation and Amortization	12,635	23,290
Unrealized gain on available for sale securities	(400,000)	
Non cash payments for director's compensation		
Stock based compensation	212,831	176,794
Provision for doubtful accounts	322,090	1,438
Provision for inventory obsolescence	53,444	
Changes in operating assets and liabilities:		
(Increase) decrease in:		

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Accounts Receivable	(2,834,733)	230,273
Inventories	(3,444,226)	(541,848)
Prepaid expenses	(536,144)	7,309
Deposits	41,413	(70,133)
Deferred income tax asset - current	(38,275)	(286,858)
Deferred income tax asset - non current	(18,725)	
Increase (Decrease) in:		
Accounts payable	4,715,256	(6,931,802)
Accrued liabilities	36,461	3,766
Income tax payable	281,358	
	-----	-----
Net cash used in operating activities	(1,136,268)	(6,865,581)
	-----	-----
INVESTING ACTIVITIES		
Purchase of property and equipment	(2,965)	(9,791)
Proceeds from sale of equipment		
	-----	-----
Net cash used in investing activities	(2,965)	(9,791)
	-----	-----
FINANCING ACTIVITIES		
Proceeds from issuance of common stock	61,250	
Proceeds from accounts receivable discounting		1,294,217
Repayments of accounts receivable discounting		(4,882,620)
Proceeds from business loan	4,279,110	11,000,512
Repayment of business loan	(1,465,470)	
Payment of backup withholding tax on accreted dividends on preferred stock	(22,954)	(18,529)
Short term loan		(100,000)
	-----	-----
Net cash used in financing activities	2,851,936	7,293,580
	-----	-----
CASH AND CASH EQUIVALENTS		
Net Increase (Decrease)	1,712,703	418,208
At beginning of Period	1,848,249	1,501,040
	-----	-----
At End of Period	3,560,952	1,919,248
	=====	=====
Non cash investing and financing activities		
Accretion of discount on Class B preferred stock	76,513	61,763
Stock Option Compensation		176,794
Unrealized gain on available for sale securities	400,000	

See accompanying notes to unaudited condensed consolidated financial statements.

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Three Months Ended March 31, 2008 and 2007

### 1. Organization and Basis of Presentation

Organization - Effective October 24, 2002, Vermont Witch Hazel Company, Inc., a Nevada corporation ("VWHC"), acquired SOYO, Inc., a Nevada corporation ("SOYO Nevada"), from SOYO Computer, Inc., a Taiwan corporation ("SOYO Taiwan), in exchange for the issuance of 1,000,000 shares of convertible preferred stock and 28,182,750 shares of common stock, and changed its name to SOYO Group, Inc. ("SOYO"). The 1,000,000 shares of preferred stock were issued to SOYO Taiwan and the 28,182,750 shares of common stock were issued to certain members of SOYO Nevada management.

Subsequent to this transaction, SOYO Taiwan maintained an equity interest in SOYO, continued to be the primary supplier of inventory to SOYO, and was a major creditor. In addition, there was no change in the management of SOYO and no new capital invested, and there was a continuing family relationship between certain members of the management of SOYO and SOYO Taiwan. As a result, this transaction was accounted for as a recapitalization of SOYO Nevada, pursuant to which the accounting basis of SOYO Nevada continued unchanged subsequent to the transaction date. Accordingly, the pre-transaction financial statements of SOYO Nevada are now the historical financial statements of the Company.

On December 9, 2002, SOYO's Board of Directors elected to change SOYO's fiscal year end from July 31 to December 31 to conform to SOYO Nevada's fiscal year end.

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On October 24, 2002, the primary members of SOYO Nevada management were Ming Tung Chok, the Company's President, Chief Executive Officer and Director, and Nancy Chu, the Company's Chief Financial Officer. Ming Tung Chok and Nancy Chu are husband and wife. Andy Chu, the President and major shareholder of SOYO Taiwan, is the brother of Nancy Chu.

Unless the context indicates otherwise, SOYO and its wholly-owned subsidiary, SOYO Nevada, are referred to herein as the "Company".

Basis of Presentation - The accompanying unaudited condensed consolidated financial statements include the accounts of SOYO and SOYO Nevada. All significant intercompany accounts and transactions have been eliminated in consolidation. The unaudited condensed consolidated financial statements have been prepared in accordance with United States generally accepted accounting principles, and with the instructions to Form 10-Q and Rule 10-1 of Regulation S-X..

Interim Financial Statements - The accompanying interim unaudited condensed consolidated financial statements are unaudited, but in the opinion of management of the Company, contain all adjustments, which include normal recurring adjustments, necessary to present fairly the financial position at March 31, 2008, the results of operations for the three months ended March 31, 2008 and 2007, and cash flows for the three months ended March 31, 2008 and 2007. The condensed consolidated balance sheet as of December 31, 2007 is derived from the Company's audited consolidated financial statements.

Certain information and footnote disclosures normally included in financial statements that have been prepared in accordance with accounting principles

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generally accepted in the United States have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission, although management of the Company believes that the disclosures contained in these condensed consolidated financial statements are adequate to make the information presented therein not misleading. For further information, refer to the consolidated financial statements and the notes thereto included in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2007, as filed with the Securities and Exchange Commission.

The results of operations for the three months ended March 31, 2008 are not necessarily indicative of the results of operations to be expected for the full fiscal year ending December 31, 2008. The largest part of the Company's business, the importing and resale of consumer electronic products, is a seasonal business. The busiest time of the year is the holiday season, which occurs at the end of the year. Accordingly, sales for the year should improve as the year passes, culminating in strongest sales in the third and fourth quarters.

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Business - Through 2007, The Company sold products under four different product lines: 1) Computer products ; 2) Consumer Electronics; 3) Furniture 4) Communications (VoIP).

The Company began selling furniture under the Levello brand name during the second quarter of 2007. A series of wood and glass tables and stands, the Levello products are meant to enhance the physical appearance of the Company's consumer electronics products. The Levello furniture is a series of pieces that can be sold independently, or bundled with large screen televisions. During the initial product roll out during the second quarter, the Company began selling the Levello series to Costco.com, as well as furniture distributors in the United States and Mexico.

On December 31, 2007, the Company sold all of the assets related to the VoIP business to 247MGI of Fort Lauderdale, Florida for 40,000,000 shares of 247MGI's common stock. The stock is traded on the OTC pink sheets. The Company has no plans to dispose of the 247MGI stock, and intends to hold it long term as an investment.

The Company's products are sold to distributors and retailers primarily in North and South America.

SOYO Group Inc. has signed a license agreement with Honeywell Intellectual Properties Inc. and Honeywell International Inc., effective January 1, 2007, under which SOYO will create and market certain consumer electronics products under the Honeywell Brand.

The agreement is for a minimum period of 6.5 years and calls for the payment of MINIMUM royalties by SOYO to Honeywell totaling \$3,840,000 (Three Million, Eight Hundred and Forty Thousand Dollars U.S.). Sales levels in excess of minimum agreed targets will result in associated increases in the royalty payments due. Minimum royalty payments due under the agreement were \$353,000 through December 31, 2007, and \$469,000 through December 31, 2008. As of March 31, 2008, the Company has paid \$608,000 to Honeywell as minimum royalty payments.

Through this agreement, SOYO is planning to develop and market consumer electronics products under the Honeywell brand. Over the life of the contract, SOYO has the right to create and bring to market LCD monitors and televisions,

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front and rear projectors, home audio and video DVD (receivers, AMPS, tuners, VHS recorders, DVD players and recorders, clock radio, bookshelf systems, speakers and audio intercom), portable audio/video DVD (boom boxes, portable CD/DVD players, MP3, MPEG, camcorders/ digital recorders) and accessories for TV monitors and audio visual products such as cables, surge protectors, Bluetooth, antennas, headphones (wireless and wired) remote controls, multimedia speakers, IPOD and PC accessories including portable hard drives and flash drives, wall mounts, set top boxes and PC embedded boxes. Since there are many market factors at play in the consumer electronics world, including consumer preferences,

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pricing and other market conditions, SOYO plans to spend the majority of its time and money on the most profitable products. There can be no assurance that SOYO will bring all of these products to market in a timely fashion, or at all.

Accounting Estimates - The preparation of financial statements in conformity with United States generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Significant estimates primarily relate to the realizable value of accounts receivable, vendor programs and inventories. Actual results could differ from those estimates.

### 2. Earnings Per Share

Statement of Financial Accounting Standards No. 128, "Earnings Per Share", requires presentation of basic earnings per share ("Basic EPS") and diluted earnings per share ("Diluted EPS"). Basic income (loss) per share is computed by dividing net income (loss) available to common shareholders by the weighted average number of common shares outstanding during the period. Diluted income per share gives effect to all dilutive potential common shares outstanding during the period. Potentially dilutive securities consist of the outstanding shares of preferred stock, and stock options granted to employees in 2005 and 2007. The calculation of fully diluted shares is as follows:

Weighted average Shares outstanding at 3/31/2008	50,111,501
Add: Conversion of Preferred Stock	
(2,690,708 divide by \$.90 per share)	2,989,676
Vested in the money options	1,966,000
	-----
Total fully diluted shares at 3/31/2008	55,067,177
	=====

As of March 31, 2008, potentially dilutive securities consisted of 2,614,195 shares of Class B Convertible Preferred Stock with a stated liquidation value of \$1.00 per share that are convertible into common stock at fair market value, but not less than \$0.25 per share. As of March 31, 2008, 2,989,676 shares of common stock were issuable upon conversion of the Class B Convertible Preferred Stock based on the \$0.90 per share conversion price.

The Company applies the treasury stock method to each individual compensation grant. If a grant is out-of-the-money based on the stated exercise price, the

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effects of including any component of the assumed proceeds associated with that grant in the treasury stock method calculation would be antidilutive. A holder would not be expected to exercise out-of-the money awards. For the period ended

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March 31, 2008, all stock options granted in 2005 and 2007 were "in the money" and therefore are all included in the computation of diluted EPS.

**Comprehensive Income (Loss)** - The Company reports comprehensive income or loss, its components and accumulated balances in its consolidated financial statements. Comprehensive income or loss includes all changes in equity except those resulting from investments by owners and distributions to owners. The Company did not have any items of comprehensive income (loss) during the three months ended March 31, 2008 and 2007.

**Significant Risks and Uncertainties** - The Company operates in a highly competitive industry subject to aggressive pricing practices, pressures on gross margins, frequent introductions of new products, rapid technological advances, continual improvement in product price/performance characteristics, and changing consumer demand.

As a result of the dynamic nature of the business, it is possible that the Company's estimates with respect to the realizability of inventories and accounts receivable may be materially different from actual amounts. These differences could result in higher than expected allowance for bad debts or inventory reserve costs, which could have a materially adverse effect on the Company's financial position and results of operations.

**Stock Options and Warrants** - As of December 31, 2007, the Company had both warrants and options outstanding. The outstanding warrants were those issued to Evergreen Technology as part of the private placement completed in March 2005. The warrants expired unexercised on March 20, 2008.

On July 22, 2005, the Company issued 2,889,000 option grants to employees at a strike price of \$0.75. One third of those options vested and were available for purchase on July 22, 2006, one third vested on July 22, 2007, and one third will vest on July 22, 2008. The grants will expire if unused on July 22, 2010. As of March 31, 2008, none of the options had been exercised, and 1,200,000 options issued to Ming Chok and Nancy Chu had been returned to the Company. Seventeen employees who were issued stock options in 2005 had left the Company, and those 17 employees forfeited 714,000 options. Of the remaining 987,000 outstanding options, 662,000 were vested as of March 31, 2008. The remaining 325,000 will vest on July 22, 2008. If not exercised, all 987,000 options will expire on July 22, 2010.

The Company did not grant any stock options to employees, officers or directors in 2006. On February 2, 2007, the Company issued 4,805,000 option grants to employees at a strike price of \$0.35. One third of those options were immediately vested and available for purchase on February 2, 2007, one third vested on February 2, 2008, and the remaining one third will vest on February 2, 2009. The grants will expire if unused on February 2, 2012.

During 2007, 674,500 of the options granted in 2007 were exercised. As of March 31, 2008, eight individuals who were granted options in 2007 had left the Company. Those individuals exercised a total of 183,000 options, and forfeited an additional 520,000 options.

As of March 31, 2008, employees held 3,710,500 options of the options granted in 2007, of which 2,500,000 have vested. The Company also issued 100,000 options to three new employees later in 2007, of which 67,000 have vested.

For the three months ended March 31, 2008 and 2007, the Company recorded \$144,594 and \$176,749 respectively, in compensation costs relating to stock options granted to employees. The amounts recorded represent equity-based compensation expense related to options that were issued in 2005 and 2007. The compensation costs are based on the fair value at the grant date.

The fair value of the options issued in July 2005 was estimated using the Black-Scholes option-pricing model with the following assumptions: risk free interest rate of 4.04 %, expected life of five (5) years and expected volatility 147%. The fair value of the options issued in February 2007 was estimated using the Black-Scholes option-pricing model with the following assumptions: risk free interest rate of 4.82 %, expected life of five (5) years and expected volatility 129%.

#### Revenue Recognition

The Company recognizes revenue when persuasive evidence of an arrangement exists, delivery has occurred, the sales price is fixed or determinable, and collectibility is probable.

The Company recognizes product sales generally at the time the product is shipped, although under certain circumstances the Company recognizes product sales at the time the product reaches its destination. Concurrent with the recognition of revenue, the Company provides for the estimated cost of product warranties and reduces revenue for estimated product returns. Sales incentives are generally classified as a reduction of revenue and are recognized at the later of when revenue is recognized or when the incentive is offered. When other significant obligations remain after products are delivered, revenue is recognized only after such obligations are fulfilled. Shipping and handling costs are included in cost of goods sold.

#### 3. Investment in 247MGI

On December 31, 2007, the Company completed the sale of all assets of the VoIP division to 247MGI, Inc., a Miami, Florida based publicly traded corporation just beginning operations. The sales price of the assets was \$1,000,000, which was paid by 40,000,000 shares of 247MGI's restricted common stock. As of March 31, 2008, the shares had not been registered under the Securities Act of 1933, and any future sale of the shares was restricted completely for one year, and subject to volume restrictions after that. The Company has no management participation in 247MGI's business. At December 31, 2007, 247MGI had only 75,272,814 common shares outstanding, so the Company owned a majority of the outstanding shares. In February, 2008, 247MGI issued 335,000,000 common shares, diluting our holding to approximately 10% of the outstanding common shares. The

Company intends to hold the 247MGI shares as a long term investment.

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Since the Company's shares are unregistered and illiquid, the net realizable value of the Company's investment is difficult to calculate. The Company has initially recorded the investment for \$400,000 and during the first quarter 2008, had marked-to-market the asset to \$800,000 based on the closing stock price of 247MGI as of March 31, 2008.

### 4. Commercial Loans Due to UCB

At March 31, 2008, Commercial loans due to UCB consisted of:

Asset based financing	\$ 17,662,733
Purchase Order financing	8,696,287
Total	\$ 26,359,020

In March 2007, the Company announced that it had secured a \$12 MM Asset Based Credit Facility from a California bank to provide funding for future growth. The agreement stated that UCB would provide SOYO with a revolving financing facility of up to \$12 million to finance working capital, letters of credit or other capital needs. The maximum amount of the facility to be extended at any point in time based on the Company's accounts receivable and inventory, which would serve as collateral for the loan.

In April 2007, by mutual agreement of the parties, the maximum loan balance was increased from \$12 million to \$14 million. The maximum loan balance was increased in December 2007 to \$17 million, and then to \$18 million. All other terms of the agreement, including the interest rate, maturity date and method of evaluating the Company's inventory and receivables to determine eligible collateral were left unchanged during the increases.. For reporting purposes, the loan has been segregated from other payables and reported as a separate line item. At March 31, 2008, the balance of the loan due to UCB was \$17,662,733.

In June 2007, UCB offered to provide the Company with an alternative source of financing- Purchase Order financing. This line differed from all other forms of financing in that the bank was offering to advance funds against our customers specific purchase orders, provided the customer met the bank's stringent credit requirements. The end result is that the Company can use this credit line only by obtaining purchase orders from large customers before ordering the merchandise. The funds would then be advanced to the manufacturer after product was shipped, and once the product was delivered to the customer, and the status of the order was changed from a purchase order to a receivable, the loan would

have to be paid back, or the balance transferred to the asset based credit line. The Company began buying merchandise under the Purchase Order financing line in June 2007. As of March 31, 2008, the amount SOYO owed to UCB was \$8,696,287.

### 5. Gateway Trade Finance

During March 2008, the Company received a large order from a customer that could not be financed by its current credit facilities. The Company negotiated for Gateway Finance to advance and guarantee payment of the production run. The

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entire balance will be paid during the second quarter of 2008. The Company does not plan to utilize external financing of this nature for future purchases due to the high cost, but may do so on a limited basis if the transaction warrants it.

### 6. Shareholders' Equity

#### a. Common Stock

As of December 31, 2002, the Company had authorized 75,000,000 shares of common stock with a par value of \$0.001 per share.

Effective October 24, 2002, the Company issued 28,182,750 shares of common stock to Ming Tung Chok and Nancy Chu, who are members of SOYO Nevada management (see Note 1). The shares of common stock were valued at par value, since the transaction was deemed to be a recapitalization of SOYO Nevada. During October 2002, the management of SOYO Nevada also separately purchased 6,026,798 shares of the 11,817,250 shares of common stock of VWHC outstanding prior to VWHC's acquisition of SOYO Nevada, for \$300,000 in personal funds. The 6,026,798 shares represented 51% of the outstanding shares of common stock. When the transaction was complete, and control of the Company was transferred, SOYO Nevada management owned 34,209,548 shares of the 40,000,000 outstanding shares of the Company's common stock. Subsequent to the transaction, management distributed 8,000,000 shares of common stock to various brokers, bankers and other individuals that assisted with the transaction. In 2007, Mr. Chok gave a gift of 1,000,000 shares to an individual. In March, 2008, Mr. Chok announced that he and his wife bought 776,000 shares of the Company's common stock in a private placement at \$1.25 per share. No one individual or corporation other than those named in Item 12 of this report ever owned more than 5% of the common shares outstanding.

#### b. Preferred Stock

Through the bylaws, the Company has authorized 10,000,000 shares of preferred stock with a par value \$0.001 per share.

The Board of Directors is vested with the authority to divide the authorized shares of preferred stock into series and to determine the relative rights and

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preferences at the time of issuance of the series.

During the first quarter of 2004, SOYO Taiwan entered into an agreement with an unrelated third party to sell the \$12,000,000 long-term payable due it by the Company. As part of the agreement, SOYO Taiwan required that the purchaser would be limited to collecting a maximum of \$1,630,000 of the \$12,000,000 from the Company without the prior consent of SOYO Taiwan. SOYO Taiwan forgave debt in an amount equal to the difference between \$12,000,000 and the value of the preferred stock. This forgiveness will be treated as a capital transaction.

Payment was received by SOYO Taiwan in February and March 2004. An agreement was reached whereby 2,500,000 shares of Class B cumulative Preferred stock would be issued by the Company to the unrelated third party in exchange for the long-term payable.

The Class B cumulative Preferred stock has a stated liquidation value of \$1.00 per share and a 6% dividend, payable quarterly in arrears, in the form of cash, additional shares of preferred stock, or common stock, at the option of the Company. The Class B cumulative Preferred stock has no voting rights. The shares

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of Class B cumulative Preferred stock are convertible, in increments of 100,000 shares, into shares of common stock at any time through December 31, 2008, based on the fair market value of the common stock, subject, however, to a minimum conversion price of \$0.25 per share. No more than 500,000 shares of Class B cumulative Preferred stock may be converted into common stock in any one year. On December 31, 2008, any unconverted shares of Class B cumulative Preferred stock automatically convert into shares of common stock based on the fair market value of the common stock, subject, however, to a minimum conversion price of \$0.25 per share. Beginning one year after issuance, upon ten days written notice, the Company or its designee will have the right to repurchase for cash any portion or all of the outstanding shares of Class B cumulative Preferred stock at 80% of the liquidation value (\$0.80 per share). During such notice period, the holder of the preferred stock will have the continuing right to convert any such preferred shares pursuant to which written notice has been received into common stock without regard to the conversion limitation. The Class B cumulative Preferred stock has unlimited piggy-back registration rights, and is non-transferrable.

For the quarter ended March 31, 2008, the Company recorded accreted dividends of \$76,513. For the quarter ended March 31, 2007, the Company recorded accreted dividends of \$61,763.

### 7. Income Taxes

Components of the provision (benefit) for income taxes for the periods ended:

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	Year Ended 12/31/2006 -----	Year Ended 12/31/2007 -----	Three Months Ended 3/31/2008 -----
Current:			
Federal	\$ 1,000	\$ 515,000	\$ 364,000
State	52,000	324,000	69,000
	-----	-----	-----
Total	53,000	839,000	433,000
	-----	-----	-----
Deferred:			
Federal	--	(1,038,000)	(48,000)
State	--	(165,000)	(9,000)
	-----	-----	-----
Total	--	(1,203,000)	(57,000)
	-----	-----	-----
Total	\$ 53,000	\$ (364,000)	\$ 376,000
	=====	=====	=====

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting

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purposes and the amounts used for income tax purposes. Significant components of the Company's deferred tax assets as of March 31, 2008, December 31, 2007 and 2006 are as follows:

Components of deferred income taxes as of:

	12/31/2006	12/31/2007	3/31/2008
	-----	-----	-----
Net operating loss carryforwards	\$ 1,310,000	\$ --	\$ --
Depreciation	288,000	214,000	206,000
Reserves and allowances	214,000	442,000	644,000
Shares-based compensation	--	444,000	471,000
	-----	-----	-----
State income taxes	69,000	103,000	99,000
	-----	-----	-----
Total deferred tax assets	1,881,000	1,203,000	1,420,000
Valuation allowance	(1,881,000)	--	--
	-----	-----	-----
Deferred tax assets	--	1,203,000	1,420,000
	-----	-----	-----
Unrealized gain on trading securities	--	--	160,000
	-----	-----	-----
Deferred tax liability	--	--	160,000
	-----	-----	-----
Net deferred tax assets	\$ --	\$ 1,203,000	\$ 1,260,000
	=====	=====	=====

The reconciliation between the income tax rate computed by applying the U.S. federal statutory rate and the effective rate for the three months ended March 31, 2008 and the years ended December 31, 2007 and 2006 is as follows:

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Reconciliation of federal income tax rate:

	Year Ended 12/31/2006	Year Ended 12/31/2007	Three Months Ended 3/31/2008
	-----	-----	-----
federal statutory rate	34.0%	34.0%	34.0%
Stock-based compensation	33.0%	9.5%	5.9%
State income taxes	6.5%	3.6%	7.2%
Non-deductible expenses	2.9%	0.6%	0.7%
Change in valuation allowance	-67.2%	-60.0%	0.0%
Other	0.8%	0.0%	-2.9%
	-----	-----	-----
Effective tax rate	10.0%	-12.3%	44.9%
	=====	=====	=====

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### 8. Significant Concentrations

#### a. Customers

The Company sells to both distributors and retailers. Revenues through such distribution channels are summarized as follows:

Three Months Ended March 31,				
	2008	%	2007	%
Revenues:				
Distributors	\$12,817,221	51.69	\$11,883,335	80.89
Retailers	10,631,444	42.87	941,413	6.41
Others	1,346,650	5.44	1,866,362	12.70
Total	\$24,795,315	100.00	\$14,691,110	100.00

During the three months ended March 31, 2008 and 2007, the Company offered price protection to certain customers under specific programs aggregating \$ 198,000 and \$200,354 respectively, which reduced net revenues and accounts receivable accordingly.

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During the three months ended March 31, 2008, the Company had one customer, Office Max, that accounted for \$5,763,265 of its quarterly revenue, equal to 23.3% of its net revenue for the quarter.

During the three months ended March 31, 2007, the Company had no customers that accounted for more than 10% of net revenues during the quarter.

#### b. Geographic Segments

Financial information by geographic segments is summarized as follows:

Three Months Ended March 31,				
	2008	%	2007	%
Gross revenues:				
United States	\$ 20,179,297	81.38	\$ 12,921,171	87.95
Canada	923,396	3.72	(34,865)	(.23)
Central and South America	1,531,532	6.19	564,296	3.84
Others	2 161,090	8.71	1,240,508	8.44
Total	\$ 24,795,315	100.00	\$ 14,691,110	100.00

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	Three Months Ended March 31,			
	2008	%	2007	%
Revenues:				
Computer Parts and Peripherals	\$18,736,382	75.56	\$11,683,419	79.53
Consumer Electronics	5,752,241	23.20	2,981,198	20.21
VoIP			26,493	.26
Furniture	306,692	1.24		
Total	\$24,795,315	100.00	\$14,691,110	100.00

d. Suppliers

As of March 31, 2008, no more than 36% of the products distributed by the SOYO Group are being supplied by any one supplier. Other than that single supplier, no other Vendor supplied more than 28% percent of the Company's inventory available for sale. SOYO Group, Inc. is establishing new partnerships with other OEM manufacturers in the North America and Asia Pacific Regions in order to provide innovative products for consumers.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Cautionary Statement Pursuant to Safe Harbor Provisions of the Private Securities Litigation Reform Act of 1995:

This Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2008 contains "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, including statements that include the words "believes", "expects", "anticipates", or similar expressions. These forward-looking statements include, but are not limited to, statements concerning the Company's expectations regarding its working capital requirements, financing requirements, business prospects, and other statements of expectations, beliefs, future plans and strategies, anticipated events or trends, and similar expressions concerning matters that are not historical facts. The forward-looking statements in this Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2008 involve known and unknown risks, uncertainties and other factors that could cause the actual results, performance or achievements of the Company to differ materially from those expressed in or implied by the forward-looking statements contained herein.

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### Financial Outlook:

For the three months ended March 30, 2008, the Company earned \$460,347, or \$0.01 per share before dividends on preferred stock.

For the three months ended March 30, 2007, The Company earned \$522,190, or .01 per share before dividends on preferred stock.

As a general rule, the Company has been totally reliant upon the cash flows from its operations to fund future growth. In the last few years, the Company has begun and continues to implement the following steps to increase its financial position, liquidity, and long term financial health:

In 2005, the Company completed a small private placement, began factoring invoices to improve cash flows, and converted several million dollars of debt to equity, all of which improved the Company's financial condition.

In 2006, the Company changed factors to a more beneficial arrangement, and entered into a Trade Finance Flow facility with GE Capital to fund "Star" transactions. The agreement provided for GE Capital to guarantee payment, on the

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Company's behalf, for merchandise ordered from GE Capital approved manufacturers in Asia. GE Capital guarantees the payment subject to a purchase order from one of our customers. The Company accepts delivery of the goods in the US, and then has the option to either pay for the goods or sell the receivable (from the customer) to our factor, which pays GE Capital.

In March 2007, the Company announced that it had secured a \$12 MM Asset Based Credit Facility from UCB, a California bank, to provide funding for future growth.

During the first quarter of 2007, the Company began to use the \$12 million asset based credit facility arranged with United Commercial Bank (see Form 8-K dated March 2, 2007). The agreement calls for UCB to provide funds for SOYO to purchase inventory in an amount determined by an evaluation of SOYO's current inventory and accounts receivable. According to the terms of the agreement, all accounts receivable sold to other factors were purchased by UCB.

In April 2007, by mutual agreement of the parties, the maximum loan balance was increased several times. All other terms of the agreement, including the interest rate, maturity date and method of evaluating the Company's inventory and receivables to determine eligible collateral were left unchanged. For reporting purposes, the loan has been segregated from other payables and reported as a separate line item on the balance sheet.

In June 2007, UCB offered to provide the Company with an alternative source of financing- Purchase Order financing. This line differed from all other forms of financing in that the bank was offering to advance funds against our customers specific purchase orders, provided the customer met the bank's stringent credit requirements. The end result is that the Company can use this credit line only by obtaining purchase orders from large customers before ordering the merchandise. The funds would then be advanced to the manufacturer after product was shipped, and once the product was delivered to the customer, and the status of the order was changed from a purchase order to a receivable, the loan would have to be paid back, or the balance transferred to the asset based credit line.

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The Company began buying merchandise under the Purchase Order financing line in June 2007.

In September 2007, the Company announced to shareholders that it was negotiating with several independent third parties to raise capital. The capital would be used to improve the balance sheet and increase the Company's borrowing capabilities. The Company further stated that with the large increases in sales during the year, all of the Company's credit had been utilized, and that the Company was having difficulties purchasing enough products to maintain the 2007 level of sales growth. As of the date of this report, the Company had not yet agreed with any outside party on any capital transaction.

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### Critical Accounting Policies:

The Company prepared its condensed consolidated financial statements in accordance with accounting principles generally accepted in the United States of America. The preparation of these financial statements requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reporting period. Management periodically evaluates the estimates and judgments made. Management bases its estimates and judgments on historical experience and on various factors that are believed to be reasonable under the circumstances. Actual results may differ from these estimates as a result of different assumptions or conditions.

The Company operates in a highly competitive industry subject to aggressive pricing practices, pressures on gross margins, frequent introductions of new products, rapid technological advances, continual improvement in product price/performance characteristics, and changing consumer demand.

As a result of the dynamic nature of the business, it is possible that the Company's estimates with respect to the realizability of inventories and accounts receivable may be materially different from actual amounts. These differences could result in higher than expected allowance for bad debts or inventory reserve costs, which could have a materially adverse effect on the Company's financial position and results of operations.

The following critical accounting policies affect the more significant judgments and estimates used in the preparation of the Company's condensed consolidated financial statements.

### Vendor Programs:

Firm agreements with vendors for price protection, product rebates, marketing and training, product returns and promotion programs are generally recorded as adjustments to product costs, revenue or sales and marketing expenses according to the nature of the program. Depending on market conditions, the Company may implement actions to increase customer incentive offerings, which may result in a reduction of revenue at the time the incentive is offered. The Company records the corresponding cost or expense at the time it has a firm agreement with a vendor.

### Accounts Receivable:

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The Company recognizes revenue when persuasive evidence of an arrangement exists, delivery has occurred, the sales price is fixed or determinable, and collectibility is probable.

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The Company records estimated reductions to revenue for incentive offerings and promotions. Depending on market conditions, the Company may implement actions to increase customer incentive offerings, which may result in an incremental reduction of revenue at the time the incentive is offered. The Company records the corresponding effect on receivable and revenue when the Company offers the incentive to customers. All accruals estimating sales incentives, warranties, rebates and returns are based on historical experience and the Company management's collective experience in anticipating customers actions. These amounts are reviewed and updated each month when financial statements are generated.

Complicating these estimates is the Company's different return policies. The Company does not accept returns from customers for refunds, but does repair merchandise as needed. The cost of the shipping and repairs may be borne by the customer or the Company, depending on the amount of time that has passed since the sale and the product warranty.

The Company has different return policies with different customers. While the Company does not participate in "guaranteed sales" programs, the Company has begun to sell products to several national retail chains. Some of these chains have standard contracts which require the Company to accept returns for credit within standard return periods, usually sixty days. While these return policies are more generous than the Company usually offers, management has made the decision to accept the policies and sell the products to these national chains for both the business volume and exposure such sales generate. These sales have been taking place since late 2005, and returns have consistently been below management's expectations. Therefore, no adjustments to the financial statements have been necessary.

Each month, management reviews the accounts receivable aging report and adjusts the allowance for bad debts based on that review. The adjustment is made based on historical experience and management's evaluation of the collectibility of outstanding accounts receivable over 90 days. At all times, the allowance for bad debts is large enough to cover all receivables that management is not certain it will collect, plus another one percent of the net accounts receivable.

### Inventories:

Inventories are stated at the lower of cost or market. Cost is determined by using the average cost method. The Company maintains a perpetual inventory system which provides for continuous updating of average costs. The Company evaluates the market value of its inventory components on a regular basis and reduces the computed average cost if it exceeds the component's market value.

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### Income Taxes:

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The Company accounts for income taxes using the asset and liability method whereby deferred income taxes are recognized for the tax consequences of temporary differences by applying statutory tax rates applicable to future years to differences between the financial statement carrying amounts and the tax bases of certain assets and liabilities. Changes in deferred tax assets and liabilities include the impact of any tax rate changes enacted during the year. Through 2006, a valuation allowance was provided for the amount of deferred tax assets that, based on available evidence, were not expected to be realized. Beginning in 2007, the Company discontinued the use of the valuation allowance. Based on its current financial condition, current business and profitability forecasts, the Company believes that the benefits accrued as deferred tax assets were more likely than not to be realized in future periods.

### Results of Operations:

#### Three Months Ended March 31, 2008 and 2007::

**Net Revenues.** Net revenues increased by \$10,104,205 or 68.8%, to \$24,795,315 in the three months ended March 31, 2008, as compared to \$14,691,110 in 2007. The increase in revenues was mainly due to the strong relationship with Office Max that began in 2007. In the first quarter of 2008, sales to Office Max were \$5,763,265, which accounted for over 23% of the Company's revenues for the quarter.

**Gross Margin.** Gross margin was \$3,106,104 or 12.5% in 2008, as compared to \$2,608,196 or 17.7% in 2007. Gross margins decreased on a percentage basis as the Company increased sales to larger national retail chains. Additionally, higher fuels costs on purchases made FOB shipping point led to higher product costs and subsequently lower gross margins. The Company expects gross margins to stabilize around 15% and remain there throughout the year., as sales of higher margin products increase.

**Sales and Marketing Expenses.** Selling and marketing expenses decreased by \$163,221 to \$427,635 in 2008, as compared to \$590,856 in 2007. The decrease is due to the use of outside sales reps. The Company began using outside sales reps to open new markets in 2006, and as the sales have grown, the commissions grew through 2007. The Company has not employed a lot of new outside sales reps over the last few quarters, although that number will grow again when the Honeywell products are available for sale in 2008. The Company continues to believe this is a cost effective way to obtain shelf space at various retailers, so the outside commissions are likely to continue to grow larger as the business continues to grow and mature.

**General and Administrative Expenses.** General and administrative expenses decreased by \$173,997 to \$1,404,177 in 2008, as compared to \$1,578,174 in 2007. During the first part of 2007, the Company was defending itself against several lawsuits and investigations filed by various entities accusing the Company of not processing rebate claims correctly. The Company cooperated with the

investigations, but the cost of defending the investigations and fixing the rebate problems was substantial. The higher expenses incurred in 2007 are partially offset by the non cash expense of the employee stock option plan in 2008. The Company issued 4,905,000 options to employees in 2007. Approximately 700,000 of the options have been exercised, and 520,000 have been forfeited by employees who left the Company. The Company recognizes a charge each quarter for

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the amortization of the fair value of the options granted.

**Bad Debts.** The Company recorded a provision for bad debts of \$452,090 in the three months ended March 31, 2008, and \$1,435 for the three months ended March 31, 2007. The provision has jumped as the Company has had trouble collecting from some smaller regional accounts during the quarter. As a result, the Company has tightened its credit policies to protect against bad debts.

**Depreciation and Amortization.** Depreciation and amortization of property and equipment was \$12,635 for the three months ended March 31, 2008, as compared to \$23,291 for the three months ended March 31, 2007. The decrease was caused by the sale of the VoIP assets in December 2007. The Company owns less property and equipment subject to depreciation.

**Income from Operations.** The income from operations was \$809,567 for the three months ended March 31, 2008, as compared to \$414,437 for the three months ended March 31, 2007. This is a result of the increased revenues and gross margins described above.

**Miscellaneous Income.** The miscellaneous income for the three months ended March 31, 2008 amounted to \$400,000 representing unrealized gain on investment in 247MGI which was marked-to-market at \$0.02 per share. Miscellaneous income was a loss of \$87,690 for the three months ended March 31, 2007.

**Interest Income.** Interest income was \$12,107 for the three months ended March 31, 2008, as compared to \$31,385 for the three months ended March 31, 2007. The decrease, while insignificant, is due to the Company having less cash on hand due to very tight credit constraints. All available cash is being used to purchase inventory.

**Interest Expense.** Interest expense was \$385,147 for the three months ended March 31, 2008. Interest expense was \$59,715 for the three months ended March 31, 2007. The increase was due to a single factor. The Company's revenues have grown significantly throughout the last year, as has the need for capital. The Company is borrowing more money under its credit lines.

**Provision for Income Taxes.** The Company recognized a provision for income taxes of \$433,180 in 2008. Of that amount, \$364,000 was for federal income taxes, and the balance for state income taxes. The provision is now necessary as net operating loss carry forwards will no longer offset all of the Company's tax liabilities.

**Deferred Income Tax Benefit/ (Expense):** The deferred income tax benefit

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(expense) was \$48,000 for the three months ended March 31, 2008. This is a result of timing differences between GAAP income and taxable income. The deferred income tax benefit was \$286,858 in the three months ended March 31, 2007. For more information, see footnote 7 to this report.

**Net Income.** Net income was \$460,347 for the three months ended March 31, 2008, as compared to \$522,190 for the three months ended March 31, 2007.

**Financial Condition - March 31, 2008:**

**Liquidity and Capital Resources:**

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As a general rule, the Company has been totally reliant upon the cash flows from its operations to fund future growth. In the last few years, the Company has begun and continues to implement the following steps to increase its financial position, liquidity, and long term financial health:

In 2005, The Company completed a small private placement, began factoring invoices to improve cash flows, and converted several million dollars of debt to equity, all of which improved the Company's financial condition.

In 2006, the Company changed factors to a more beneficial arrangement, and entered into a Trade Finance Flow facility with GE Capital to fund "Star" transactions. The agreement provided for GE Capital to guarantee payment, on the Company's behalf, for merchandise ordered from GE Capital approved manufacturers in Asia. GE Capital guarantees the payment subject to a purchase order from one of our customers. The Company accepts delivery of the goods in the US, and then has the option to either pay for the goods or sell the receivable (from the customer) to our factor, who pays GE Capital.

In March 2007, the Company announced that it had secured a \$12 MM Asset Based Credit Facility from a California bank to provide funding for future growth.

In September 2007, the Company announced to shareholders that it was negotiating with several independent third parties to raise capital. The capital would be used to improve the balance sheet and increase the Company's borrowing capabilities. The Company further stated that with the large increases in sales during the year, all of the Company's credit had been utilized, and that the Company was having difficulties purchasing enough products to maintain the 2007 level of sales growth. As of the date of this report, the Company had not yet agreed with any outside party on any capital transaction.

In March 2008, Ming Chok, Chief Executive Officer, purchased 776,000 shares of the Company's common stock in a private placement at \$1.25 per share, At the

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same time, he announced plans to invest approximately another \$1 million in the Company's common stock during the second quarter of 2008.

Operating Activities. The Company utilized cash of \$1,136,268 from operating activities during the three months ended March 31, 2008, as compared to utilizing cash of \$6,865,581 in operating activities during the three months ended March 31, 2007.

At March 31, 2008, the Company had cash and cash equivalents of \$3,560,952, as compared to \$1,848,249 at December 31, 2007.

The Company had working capital of \$7,197,033 at March 31, 2008, as compared to working capital of \$6,894,614 at December 31, 2007, resulting in current ratios of 1.14:1 and 1.16:1 at March 31, 2008 and December 31, 2007, respectively.

Accounts receivable increased to \$29,636,628 at March 31, 2008, as compared to \$27,123,985 at December 31, 2007, an increase of \$2,512,643. The Company's provision for doubtful accounts increased to \$1,105,663 as of March 31, 2008.

Inventories increased to \$15,612,047 at March 31, 2008, as compared to \$12,221,265 at December 31, 2007, an increase of \$3,390,782 or 27.7%. Inventory in transit was \$5,062,989 at March 31, 2008.

Accounts payable increased to \$19,051,452 at March 31, 2008, as compared to

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\$14,336,196 at December 31, 2007, an increase of \$4,715,256. The increase is due to the large increases in accounts receivables and inventories.

Accrued liabilities increased to \$825,987 at March 31, 2008, as compared to \$789,526 at December 31, 2007, an increase of \$36,461 or less than five percent..

Commercial loans due to UCB decreased to \$26,359,020 at March 31, 2008 from \$27,824,490 at December 31, 2007. The decrease is due to payments the Company made on the Purchase Order financing line.

Due to Gateway Trade Finance was \$4,279,110 at March 31, 2008. During March 2008, the Company received a large order from a customer that could not be financed by its current credit facilities. The Company negotiated for Gateway Trade Finance to guarantee payment of the production run. The balance has been partially paid off, but over \$2,500,000 is still outstanding as of May 13, 2008. This balance will be paid off during the second quarter. The Company does not plan to utilize external financing like this for future purchases due to the high cost, but may do so on a limited basis if the transaction warrants it.

### Principal Commitments:

A summary of the Company's contractual cash obligations as of March 31, 2008, is as follows:

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Contractual Cash Obligations	Less than 1 year	2-3 years	4-5 years	Ove
	-----	-----	-----	-----
Operating Leases	\$141,797	N/A	N/A	
Advances from Directors	N/A	N/A	N/A	
Notes Payable/ Short Term Loan	N/A	N/A	N/A	
Purchase Commitments	\$5,062,989	N/A		
Royalty Payments Due	\$169,000	\$1,178,000	\$1,605,000	\$
Long Term Debt	-	-	-	
Total	\$5,373,786	\$1,178,000	\$1605,000	\$
	=====	=====	=====	=====

At March 31, 2008, the Company did not have any long term purchase commitment contracts to honor. The only purchase commitments were for inventory already purchased and in transit of \$5,062,989.

At March 31, 2008, the Company did not have any material commitments for capital expenditures or have any transactions, obligations or relationships that could be considered off-balance sheet arrangements.

On February 8, 2007, SOYO Group announced that the Company had entered into a licensing agreement with Honeywell International Inc., effective January 1st 2007, under which SOYO will supply and market certain consumer electronics products under the Honeywell Brand.

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The agreement is for a minimum period of 6.5 (six point five) years and calls for the payment of MINIMUM royalties by SOYO to Honeywell International Inc. totaling \$3,840,000 (Three Million, Eight Hundred and Forty Thousand Dollars U.S.). Sales levels in excess of minimum agreed targets will result in associated increases in the royalty payments due. Minimum royalty payments due under the agreement are \$424,000 in 2008. Although the Company signed the agreement in 2007 and no sales of Honeywell branded products were made in 2007, \$383,000 in royalties were paid to Honeywell International Inc. in 2007, and \$255,000 has been paid in 2008.

### Off-Balance Sheet Arrangements:

At March 31, 2008, the Company did not have any transactions, obligations or relationships that could be considered off-balance sheet arrangements.

### Commitments and Contingencies:

At March 31, 2008, the Company did not have any material commitments for capital expenditures.

### Recent Accounting Pronouncements:

In February 2007, the FASB issued SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities" ("SFAS 159") which permits entities to choose to measure many financial instruments and certain other items at fair value that are not currently required to be measured at fair value. SFAS 159 was

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effective for the Company on January 1, 2008. The Company does not expect any material impact from applying SFAS 159.

In September 2006, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Issues No. 157, "Fair Value Measurements" ("SFAS 157"), which defines the fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. This statement was effective for the Company on January 1, 2008. The Company does not expect any material impact from applying SFAS 157.

In December 2007, the FASB issued Statement No. 141 (revised 2007), "Business Combinations." The new standard requires the acquiring entity in a business combination to recognize all (and only) the assets acquired and liabilities assumed in the transaction; establishes the acquisition-date fair value as the measurement objective for all assets acquired and liabilities assumed; and requires the acquirer to disclose to investors and other users all of the information they need to evaluate and understand the nature and financial effect of the business combination. This statement is effective for fiscal years beginning January 1, 2009 and the Company believes this will have no impact on its financial statements.

In December, 2007, the FASB issued Statement No. 160, "Noncontrolling Interests in Consolidated Financial Statements--an amendment of ARB No. 51." This statement establishes accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. This statement is effective prospectively, except for certain retrospective disclosure requirements, for fiscal years beginning after December 15, 2008. The Company believes this will have no impact on its financial statements.

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In March 2008, the Financial Accounting Standards Board (FASB) issued Statement No. 161, "Disclosures about Derivative Instruments and Hedging Activities." This statement requires companies with derivative instruments to disclose information that should enable financial statement users to understand how and why a company uses derivative instruments, how derivative instruments and related hedged items are accounted for under FASB Statement No. 133, "Accounting for Derivative Instruments and Hedging Activities" and how derivative instruments and related hedged items affect a company's financial position, financial performance and cash flows. This statement is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008 and the Company believes this will have no impact on its financial statements.

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### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Through December 31, 2007, Company did not have any market risk with respect to such factors as commodity prices, equity prices, and other market changes that affect market risk sensitive investments. On December 31, 2007, the Company sold all of the assets related to the VoIP business to 247MGI of Fort Lauderdale, Florida for 40,000,000 shares of 247MGI's common stock. The stock is traded on the OTC pink sheets. The Company has no plans to dispose of the 247MGO stock, and intends to hold it as a long term investment.

The Company's debt obligations at March 31, 2008 were primarily short-term in nature. As of March 31, 2008, The Company does not have any long term debt. However, the Company does have \$26,359,020 of debt at a variable interest rate. As a result, the Company does have some financial risk from an increase in interest rates. To the extent that the Company arranges new interest-bearing borrowings in the future, an increase in current interest rates would cause a commensurate increase in the interest expense related to such borrowings.

Through 2006, The Company had absolutely no foreign currency risk, as its revenues and expenses, as well as its debt obligations, are denominated and settled in United States dollars. In 2007, the Company began selling product to a Canadian vendor who paid in Canadian dollars. The Company believes that risk is immaterial to its overall business, and has no plans to hedge that risk in 2008. If the risk grows, or the Company begins to sell product to other customers in non US dollar related transactions, the Company may reevaluate that position.

### 4. CONTROLS AND PROCEDURES

#### Evaluation of Disclosure and Control Procedures

Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Rules 13a-15(f) and 15d-15(f) of the Exchange Act. Our internal control system was designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes, in accordance with United States generally accepted accounting principles. Because of inherent limitations, a system of internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate due to change in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

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An internal control material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected.

Our management, including our principal executive officer and principal accounting officer, conducted an evaluation of the effectiveness of our internal controls as of December 31, 2007, and this assessment identified material weaknesses in our internal control over the financial reporting process. In particular, our accounting system can not be relied upon to properly value inventory, or to generate timely and accurate financial information to allow for the preparation of timely and complete financial statements. The system's output has been reviewed, and our financial statements for the period ended March 31, 2008 properly reflect the Company's financial position.

In making the assessment of internal control over financial reporting management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in Internal Control-Integrated Framework. Because of

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the material weakness described in the preceding paragraph, our management concluded that our internal control over financial reporting was not effective as of March 31, 2008.

We are actively engaged in the implementation of remediation efforts to address the material weakness in internal control over financial reporting. These remediation efforts include devising and implementing effective controls to review and monitor the system output, and to replace our current accounting software with new software. Management hired experts to assist in the evaluation and implementation of new accounting software. The evaluation was completed, the software has been paid for, and significant customization has been performed to adapt the software to the Company's business. All employees, managers and other system users have been trained and tested on the use of the new software. The Company will begin parallel testing in the next few weeks, and the software will be "live" during the second quarter of fiscal year 2008.

The Company believes that once the new software is installed and operational, all significant deficiencies will have been addressed and corrected.

### Changes in Internal Control over Financial Reporting

There have been no changes in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934) during the fiscal quarter ended April 1, 2008 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II. OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

On January 26, 2007, the Company filed a lawsuit against Astar Electronics USA, Inc., KXD Technology, Inc. and Does 1 - 25 in the Superior Court of California for the County of Los Angeles, Central District (Case No. BC365349). The Company alleges claims for breach of contract, fraud, and tortious

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interference with economic relations and seeks compensatory and punitive damages. Both named defendants were served on January 26, 2007. On May 17, 2007, the Company filed a First Amended Complaint against Defendants alleging additional claims for trademark infringement, trademark dilution, unfair competition and false advertising. In or about June 2007, Astar Electronics USA, Inc. and KXD Technology, Inc. answered and KXD Technology, Inc. filed a cross-complaint against the Company and two of its officers, Nancy Chu and Ming Chok alleging claims for breach of contract, fraud, tortuous interference with economic relations and common counts. In or about July 2007, Astar Electronics USA, Inc. filed a notice of dissolution with the California Secretary of State. On August 15, 2007, KXD Technology, Inc. filed for bankruptcy protection in the United States Bankruptcy Court, Central District of California. On September 13, 2007, the Court entered an order sua sponte to stay the entire action pending the resolution of the bankruptcy proceeding. No trial date has been set.

On November 11, 2007, the Company filed a lawsuit against MDG Computers Canada, Inc. in the Ontario Superior Court of Justice in Canada. The Company alleges claims for trademark infringement, passing off and false designation related to the sales of televisions by MDG Computers Canada, Inc. bearing the Company's trademarks. On December 18, 2007, MDG Computers Canada, Inc. filed an answer to

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the complaint. The Company shall continue to vigorously pursue its claims against MDG Computers Canada, Inc. No trial date has been set.

On June 30, 2006, a lawsuit was filed in the United States District Court, Central District of California, Eastern Division, entitled Robert Lewis, Jr. v. Soyo Group, Inc., et al., Case No. EDCV 06-699 VAP (JWJx). The case sought class action status and alleged failures to timely pay rebates to purchasers of Soyo products allegedly in violation of unfair competition laws, the California Consumer Legal Remedies Act and contracts with purchasers. The plaintiff sought disgorgement of all amounts obtained by the Company as a result of the alleged misconduct, plus actual damages, punitive damages and attorneys' fees and costs. The Company agreed to settle the matter, the court approved the settlement, and the Company's final settlement payment was paid on April 2, 2008.

There are no other legal proceedings that have been filed against the Company.

None of the Company's directors, officers or affiliates, or owner of record of more than five percent (5%) of its securities, or any associate of any such director, officer or security holder, is a party adverse to the Company or has a material interest adverse to the Company in reference to pending litigation.

### ITEM 1A: RISK FACTORS

In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I, "Item 1A. Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2007, which could materially affect our business, financial condition or future results. The risks described in our Annual Report on Form 10-K are not the only risks facing our Company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.

### ITEM 2. CHANGES IN SECURITIES, USE OF PROCEEDS AND ISSUER PURCHASES OF EQUITY SECURITIES

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None

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None

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ITEM 5. OTHER INFORMATION

None

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

(a) Exhibits

A list of exhibits required to be filed as part of this report is set forth in the Index to Exhibits, which immediately precedes such exhibits, and is incorporated herein by reference.

(b) Reports on Form 8-K

None

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

SOYO GROUP, INC.

-----  
(Registrant)

DATE: May 15, 2008

By: /s/ Ming Tung Chok

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Ming Tung Chok  
President and Chief  
Executive Officer

DATE: May 15, 2008

By: /s/ Nancy Chu

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Nancy Chu  
Chief Financial Officer

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DATE: May 15, 2008

By /s/ Jay Schrankler

-----  
Name: Jay Schrankler

Title: Director

DATE: May 15, 2008

By /s/ Chung Chin Keung

-----  
Name: Chung Chin Keung

Title: Director

DATE: May 15, 2008

By /s/ Henry Song

-----  
Name: Henry Song

Title: Director

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INDEX TO EXHIBITS

Exhibit Number -----	Description of Document -----
10.6	SOYO Group Agreement with UCB Bank, dated March 2, 2007
23.1	Consent of Independent Registered Public Accounting Firm, Vasquez & Company LLP
31.1	Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 - Ming Tung Chok
31.2	Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 - Nancy Chu
32.1	Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 - Ming Tung Chok
32.2	Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 - Nancy Chu

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