

PRICESMART INC  
Form S-3  
July 19, 2002

[QuickLinks](#) -- Click here to rapidly navigate through this document

As filed with the Securities and Exchange Commission on July 19, 2002

Registration No. 333-

---

---

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

---

### Form S-3

REGISTRATION STATEMENT  
Under  
THE SECURITIES ACT OF 1933

---

### PriceSmart, Inc.

(Exact name of registrant as specified in its charter)

<b>Delaware</b> (State or other jurisdiction of incorporation or organization)	<b>5399</b> (Primary Standard Industrial Classification Code Number)	<b>33-0628530</b> (I.R.S. Employer Identification Number)
<b>4649 Morena Boulevard</b> <b>San Diego, California 92117</b> <b>(858) 581-4530</b>		

(Address, including zip code, and telephone number, including area code, of registrant's principal executive offices)

**Notice to:**  
**Robert M. Gans**  
**Executive Vice President, General**  
**Counsel and Secretary**  
**PriceSmart, Inc.**  
**4649 Morena Boulevard**  
**San Diego, California 92117**  
**(858) 581-4530**

**Copies to:**  
**Scott N. Wolfe, Esq.**  
**Robert E. Burwell, Esq.**  
**Latham & Watkins**  
**12636 High Bluff Drive, Suite 300**  
**San Diego, California 92130**  
**(858) 523-5400**

Approximate date of commencement of proposed sale to the public: From time to time after the effective date of this Registration Statement.

If the only securities being registered on this Form are being offered pursuant to dividend or interest reinvestment plans, please check the following box.

If any of the securities being registered on this Form are to be offered on a delayed or continuous basis pursuant to Rule 415 under the Securities Act of 1933, other than securities offered only in connection with dividend or interest reinvestment plans, check the following box.

If this Form is filed to register additional securities for an offering pursuant to Rule 462(b) under the Securities Act, please check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering.

If this Form is a post-effective amendment filed pursuant to Rule 462(c) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering.

## Edgar Filing: PRICESMART INC - Form S-3

If delivery of the prospectus is expected to be made pursuant to Rule 434, please check the following box.

### CALCULATION OF REGISTRATION FEE

Title of Securities to be Registered	Amount to be Registered	Proposed Maximum Offering Price Per Share(1)	Proposed Maximum Aggregate Offering Price	Amount of Registration Fee
Common Stock, par value \$0.0001 per share	47,808	\$32.69	\$1,562,844	\$144

(1) Estimated in accordance with Rule 457(c) solely for purposes of computing the amount of the registration fee based on the average of the high and low sales prices of the common stock as reported on the Nasdaq National Market on July 17, 2002.

**The Registrant hereby amends this Registration Statement on such date or dates as may be necessary to delay its effective date until the Registrant shall file a further amendment which specifically states that this Registration Statement shall thereafter become effective in accordance with Section 8(a) of the Securities Act of 1933 or until the Registration Statement shall become effective on such date as the Securities and Exchange Commission, acting pursuant to said Section 8(a), may determine.**

**SUBJECT TO COMPLETION DATED July 19, 2002**

**The information in this prospectus is not complete and may be changed. We may not sell these securities until the registration statement filed with the SEC is effective. This prospectus is not an offer to sell these securities and it is not a solicitation of an offer to buy these securities in any state where the offer or sale is not permitted.**

#### PROSPECTUS

47,808 Shares

PRICESMART, INC.

Common Stock

This prospectus relates to up to 47,808 shares of our common stock, which may be offered for sale by the selling stockholders named in this prospectus. The shares of common stock being offered were previously issued to the selling stockholders. The shares of common stock to which this prospectus relates may be sold from time to time by the selling stockholders directly or through one or more broker-dealers, in one or more transactions on the Nasdaq National Market, in the over-the-counter market, in negotiated transactions or otherwise, at prices related to the prevailing market prices or at negotiated prices. We will not receive any of the proceeds from the sale of the shares of common stock sold by the selling stockholders. We will bear all expenses of the offering of common stock, except that the selling stockholders will pay any applicable underwriting fees, discounts or commissions and transfer taxes.

Our common stock is listed on the Nasdaq National Market under the symbol "PSMT." On July 18, 2002, the last sale price of our common stock as reported on the Nasdaq National Market was \$30.95.

**See "Risk Factors" beginning on page 3 for factors that you should consider before investing in the shares of our common stock.**

These securities have not been approved by the SEC or any state securities commission, nor have these organizations determined that this prospectus is accurate or complete. Any representation to the contrary is a criminal offense.

# Edgar Filing: PRICESMART INC - Form S-3

The date of this prospectus is \_\_\_\_\_, 2002.

## PRICESMART

We primarily own and operate U.S.-style membership shopping warehouses in Latin America, the Caribbean and Asia using the trade name "PriceSmart." As of June 30, 2002, we operated 26 warehouse stores. The following is a list of the ten countries and two U.S. territories in which we operate, our ownership percentages and the number of warehouses in operation within each country or territory as of June 30, 2002:

Country/Territory	Ownership	Number of Warehouses in Operation
Panama	100%	4
Costa Rica	100%	3
Dominican Republic	100%	3
Guatemala	66%	3
Philippines	52%	3
El Salvador	100%	2
Honduras	100%	2
Trinidad	90%	2
Aruba	90%*	1
Barbados	100%*	1
Guam	100%	1
U.S. Virgin Islands	100%	1
Total		26

\*

Ownership percentages reflect our acquisition of the selling stockholders' interests in the Aruba and Barbados subsidiaries pursuant to agreements entered into on June 24, 2002. In addition, we have a two year option, beginning on May 25, 2004, to purchase the remaining 10% interest in the Aruba subsidiary.

We also have a joint venture arrangement in Jamaica, of which we own a 67.5% interest, and we plan to open up to two warehouses there, with the first to open within the next 12 months. On January 15, 2002, we announced a 50/50 joint venture in Mexico with Grupo Gigante, S.A. de C.V., one of Mexico's largest retail store chains. PriceSmart and Grupo Gigante have agreed to initially invest up to an aggregate of \$40 million, which is the anticipated amount required to construct and operate four new warehouse stores in Mexico over a period of 18 months, two of which are scheduled to open in November 2002. On January 22, 2002, Grupo Gigante purchased 15,000 shares of our Series A preferred stock and warrants to purchase 200,000 shares of our common stock for an aggregate of \$15 million. The Series A preferred stock is convertible at the option of the holder at any time into shares of our common stock. At June 30, 2002, none of the shares of Series A preferred stock had been converted and none of the warrants had been exercised. In addition to the warehouse stores operated directly by us or through joint ventures, there were eleven warehouse stores in operation (ten in China and one in Saipan, Micronesia) licensed to and operated by local business people.

The warehouses sell basic consumer goods, typically comprised of approximately 50% U.S.-sourced merchandise and approximately 50% locally sourced merchandise, with an emphasis on quality, low prices and efficient operations. By offering low prices on merchandise, the warehouses seek to generate sufficient sales volumes to operate profitably at relatively low gross margins. The typical no-frills warehouse-type buildings have 40,000 to 50,000 square feet of selling space and are located in urban areas to take advantage of dense populations and relatively higher levels of disposable income. Our strategy is to achieve a significant market share in metropolitan areas in emerging market countries by rapidly saturating these areas with multiple stores. Product selection includes perishable foods and basic consumer products. The target customers are primarily consumers and small businesses. The

## Edgar Filing: PRICESMART INC - Form S-3

shopping format includes an annual membership fee that averages \$25. As of June 30, 2002, the 26 warehouses then in operation had been operating for an average of 25 months.

Our principal executive offices are located at 4649 Morena Boulevard, San Diego, California 92117. Our telephone number is (858) 581-4530.

### RISK FACTORS

You should carefully consider the following risk factors, in addition to the other information included in this prospectus, before purchasing our shares of common stock. Each of these risks could adversely affect our business, financial condition and results of operations, as well as adversely affect the value of an investment in our common stock.

#### **Our financial performance is dependent on international operations, which exposes us to various risks.**

Our international operations account for nearly all of our total sales. Our financial performance is subject to risks inherent in operating and expanding our international membership business, which include:

changes in tariffs and taxes,

the imposition of governmental controls,

trade restrictions,

greater difficulty and costs associated with international sales and the administration of an international merchandising business,

limitations on U.S. company ownership in foreign countries,

permitting and regulatory compliance,

volatility in foreign currency exchange rates,

the financial and other capabilities of our joint venturers and licensees, and

general political as well as economic and business conditions.

#### **Any failure by us to manage our growth could adversely affect our business.**

We began an aggressive growth strategy in April 1999, opening 20 new warehouses over a two and a half year period, bringing us to 22 warehouses operating in ten countries and one U.S. territory at the end of fiscal 2001 (12 months ended August 31, 2001). We have also opened four additional new warehouses in fiscal 2002, one of which was opened in November 2001, one of which was opened in December 2001 and two of which were opened in March 2002, bringing us to 26 warehouses operating in ten countries and two U.S. territories as of June 30, 2002. The success of our growth strategy will depend to a significant degree on our ability to (1) expand our operations through the opening of new warehouses, (2) operate warehouses on a profitable basis and (3) maintain positive comparable warehouse sales growth in the applicable markets. Some markets may present operational, competitive, regulatory and merchandising challenges that are similar to, or different from, those previously encountered by us. We also might not be able to adapt our operations to support our expansion plans, and new warehouses we open may not achieve the profitability necessary for us to receive an acceptable return on our investment.

Our ability to open new warehouses on a timely basis will also depend on a number of factors, some of which may be beyond our control, including our ability to:

locate suitable warehouse sites,

3

---

negotiate acceptable lease or acquisition terms,

construct sites on a timely basis, and

obtain financing in a timely manner and with satisfactory terms.

Our growth strategy will also require us to hire, train and retain skilled managers and personnel to support our planned growth, and we may experience difficulties hiring employees who possess the training and experience necessary to operate our new warehouses, particularly in foreign markets where language, education and cultural factors may impose particular challenges. Further, we may encounter substantial delays, increased expenses or loss of potential sites due to the complexities, cultural differences and local political issues associated with the regulatory and permitting processes in the international markets in which we intend to locate new warehouses. We might not be able to open the planned number of new warehouses according to our schedule or continue to attract, develop and retain the personnel necessary to pursue our growth strategy. Failure to do so could have a material adverse effect on our business, financial condition and results of operations.

As we grow, we will need to continually evaluate the adequacy of our existing systems and procedures, including warehouse management, financial and inventory control and distribution systems. In addition, we will need to continually analyze the sufficiency of our inventory distribution methods and may require additional facilities in order to support our planned growth. We may not adequately anticipate all the changing demands that our expanding operations will impose on these systems. Our failure to update our internal systems or procedures as required could have a material adverse effect on our business, financial condition and results of operations.

**We face significant competition.**

Our international merchandising businesses compete with exporters, wholesalers, other membership merchandisers, local retailers and trading companies in various international markets. Some of our competitors may have greater resources, buying power and name recognition. We cannot assure you that our competitors will not decide to enter the markets in which we operate, or expect to enter, or that our existing competitors will not compete more effectively against us. We may be required to implement price reductions in order to remain competitive should any of our competitors reduce prices in any of our markets. Moreover, our ability to expand into and operate profitably in new markets, particularly small markets, may be adversely affected by the existence or entry of competing warehouse clubs or discount retailers.

**We may encounter difficulties in the shipment of goods to our warehouses.**

We are required to transport products over great distances, typically over water, which results in:

substantial lags between the procurement and delivery of product, thus complicating merchandising and inventory control methods,

the possible loss of product due to theft or potential damage to, or destruction of, ships or containers delivering goods,

tariff, customs and shipping regulation issues, and

substantial ocean freight and duty costs.

Moreover, only a limited number of transportation companies service our regions. The inability or failure of one or more key transportation companies to provide transportation services to us, any collusion among the transportation companies regarding shipping prices or terms, changes in the regulations that govern shipping tariffs or any other disruption in our ability to transport our merchandise could have a material adverse effect on our business, financial condition and results of

operations. In addition, many of the countries in which we operate require registration of imported products, which may result in additional delays in our deliveries of products to our warehouses.

**The success of our business requires effective assistance from local business people with whom we have established strategic relationships.**

Several of the risks associated with our international merchandising business may be within the control (in whole or in part) of local business people with whom we have established formal and informal strategic relationships or may be affected by the acts or omissions of these local business people. In some cases, these local business people previously held minority interests in joint venture arrangements and now hold shares of our common stock. We cannot give you any assurance that our membership store concept will be implemented effectively or that these local business people will effectively help us penetrate their respective markets. The failure of these local business people to assist us in their local markets could harm our business, financial condition and results of operations.

**We are exposed to weather and other risks associated with international operations.**

Our operations are subject to the volatile weather conditions and natural disasters which are encountered in the regions in which our warehouse stores are located or are planned to be located, and which could result in delays in construction or result in significant damage to, or destruction of, our warehouse stores. For example, our two stores in El Salvador experienced minimal inventory loss and disruption of their businesses in January 2001 as a result of an earthquake that measured approximately 8.0 on the Richter Scale and resulted in net damages to us of approximately \$120,000. Losses from business interruption may not be adequately compensated by insurance, and could have a material adverse effect on our business, financial condition and results of operations.

**Declines in the economies of the countries in which we operate our warehouse stores would harm our business.**

The success of our operations depends to a significant extent on a number of factors relating to discretionary consumer spending, including employment rates, business conditions, consumer spending patterns and customer preferences and other economic factors in each of our foreign markets. Consumer spending in our markets may be adversely affected by these factors, which would affect our growth, sales and profitability. A decline in the national or regional economies of the foreign countries in which we currently operate, or will operate in the future, could have a material adverse effect on our business, financial condition and results of operations.

**A few of our stockholders have substantial control over our voting stock, which may make it difficult to complete some corporate transactions without their support and may prevent a change in control.**

As of June 30, 2002, Robert E. Price, who is the Chairman of our Board, and Sol Price, a significant stockholder of ours and father of Robert E. Price, beneficially owned approximately 35% of our outstanding common stock and approximately 8% of our outstanding shares of Series A preferred stock, which is convertible, at the holder's option, into approximately 1% of our outstanding common stock. As a result, these stockholders will effectively control the outcome of all matters submitted to our stockholders for approval, including the election of directors. In addition, this ownership could discourage the acquisition of our common stock by potential investors and could have an anti-takeover effect, possibly depressing the trading price of our common stock.

**The loss of key personnel could harm our business.**

We depend to a large extent on the performance of our senior management team and other key employees for strategic business direction. If we lost the services of any members of our senior

management or other key employees, it could have a material adverse effect on our business, financial condition and results of operations.

**We are subject to volatility in foreign currency exchange.**

## Edgar Filing: PRICESMART INC - Form S-3

Through our majority or wholly-owned subsidiaries, we conduct operations primarily in Latin America, the Caribbean and Asia, and as such we are subject to both economic and political instabilities that cause volatility in foreign currency exchange rates or weak economic conditions. As of May 31, 2002, we had a total of 26 warehouses operating in ten foreign countries and two U.S. territories. Twenty of those 26 warehouses operate under currencies other than the U.S. dollar. For the nine months ended May 31, 2002, approximately 83% of our net warehouse sales were in foreign currencies. We expect to enter into additional foreign countries in the future, which will increase the percentage of net warehouse sales denominated in foreign currencies.

Foreign currencies in most of the countries where we operate have historically devalued against the U.S. dollar and are expected to continue to devalue. We manage our foreign currency risks at times by hedging currencies through non-deliverable forward exchange contracts, or NDFs, that are generally for durations of six months or less and that do not provide for physical exchange of currency at maturity (only the resulting gain or loss). The premium associated with each NDF is amortized on a straight-line basis over the term of the NDF, and mark-to-market amounts and realized gains or losses are recognized on the settlement date in cost of goods sold. The related receivables or liabilities with counterparties to the NDFs are recorded in the consolidated balance sheet. As of May 31, 2002, we had no outstanding NDFs and therefore no mark-to-market unrealized amounts as of May 31, 2002. For the nine months ended May 31, 2002, realized losses were approximately \$316,000 from NDFs previously entered into. Although we have not purchased any NDFs subsequent to May 31, 2002, we may continue to purchase NDFs in the future to mitigate foreign exchange losses. However, due to the volatility and lack of derivative financial instruments in the countries in which we operate, significant risk from unexpected devaluation of local currencies exists. Foreign exchange transaction losses realized, which are included as a part of the costs of goods sold in the consolidated statement of operations, were \$747,000 for the nine months ended May 31, 2002 (including the cost of the NDFs).

### FORWARD-LOOKING STATEMENTS

Some of the information under the caption "Risk Factors" and elsewhere in this prospectus are forward-looking statements. These forward-looking statements include, but are not limited to, statements about our plans, objectives, expectations and intentions, and other statements contained in this prospectus that are not historical facts. When used in this prospectus, the words "expects," "anticipates," "intends," "plans," "believes," "seeks," "estimates" and similar expressions are generally intended to identify forward-looking statements. Because these forward-looking statements involve risks and uncertainties, there are important factors that could cause actual results to differ materially from those expressed or implied by these forward-looking statements.

6

---

### USE OF PROCEEDS

We are registering the shares of our common stock offered by this prospectus for the account of the selling stockholders identified in the section of this prospectus entitled "Selling Stockholders." All of the net proceeds from the sale of our common stock by this prospectus will go to the selling stockholders who offer and sell their shares of our common stock. We will not receive any part of the proceeds from the sale of these securities.

### SELLING STOCKHOLDERS

The following table provides the name of each selling stockholder and the number of shares of our common stock offered by each selling stockholder under this prospectus. Because the selling stockholders may sell all or part of their shares of our common stock under this prospectus and since this offering is not being underwritten on a firm commitment basis, we cannot estimate the number and percentage of shares of our common stock that the selling stockholders will hold at the end of the offering covered by this prospectus. On June 24, 2002, we entered into the following agreements with the selling stockholders with respect to the issuance of the 47,808 shares of common stock offered under this prospectus:

an agreement with Green Hill Investments, Inc. to issue 31,463 shares in a private placement pursuant to Section 4(2) of the Securities Act of 1933, as amended, as partial consideration for the sale to us of Green Hill's 40% interest in our PSMT (Barbados) Inc. subsidiary;

## Edgar Filing: PRICESMART INC - Form S-3

an agreement with Chancellor Holdings Limited to issue 6,992 shares in a private placement pursuant to Rule 506 under the Securities Act as partial consideration for the sale to us of Chancellor's 9% interest in our PSMT (Barbados) Inc. subsidiary; and

an agreement with Nithyananda Ent. Ltd. to issue 9,353 shares in a private placement pursuant to Rule 506 under the Securities Act as partial consideration for the sale to us of 60,000 shares of the 80,000 shares of our Island Food and Distributors, N.V. (Aruba) subsidiary held by Nithyananda. The 20,000 shares retained by Nithyananda represent a 10% interest in Island Food and Distributors (Aruba).

No condition to completing any of these sales is within the selling stockholders' control.

Name	Shares Beneficially Owned Before the Offering		Shares Being Offered	Shares Beneficially Owned After the Offering	
	Number	Percent(1)		Number	Percent
Green Hill Investments, Inc.	31,463	*	31,463	*	
Chancellor Holdings Limited	6,992	*	6,992	*	
Nithyananda Ent. Ltd.	9,353	*	9,353	*	

\*  
Ownership is less than 1%.

(1)  
Based on 6,731,814 shares of our common stock outstanding as of June 30, 2002, as reported in our Quarterly Report on Form 10-Q for the quarter ended May 31, 2002.

Pursuant to agreements between PriceSmart and the selling stockholders, PriceSmart agreed to file a registration statement covering the shares of common stock held by the selling stockholders.

7

The selling stockholders do not have any position, office or other material relationship with us or any of our affiliates, nor have they had any position, office or material relationship with us or any of our affiliates within the past three years, except that:

Green Hill previously held a 40% interest in, and had nominated members of the board of directors of, our PSMT (Barbados) subsidiary, and currently holds a promissory note issued to it by PSMT (Barbados) in the aggregate principal amount of \$2,708,000 Barbados Dollars, which note is guaranteed by us and is due on May 4, 2004;

Chancellor Holdings previously held a 9% interest in our PSMT (Barbados) subsidiary, and currently holds a promissory note issued to it by PSMT (Barbados) in the aggregate principal amount of \$304,000, which note is guaranteed by us and is due on May 4, 2004; and

Nithyananda previously held a 40% interest, and currently holds a 10% interest, in our Island Food and Distributors (Aruba) subsidiary, and we entered into a voting agreement with Nithyananda which provides that Ashok Ramchandani, a principal of Nithyananda, will serve as chairman of the board of directors of Island Food and Distributors (Aruba) as long as Nithyananda holds its remaining 10% interest in Island Food and Distributors (Aruba).

### PLAN OF DISTRIBUTION



## Edgar Filing: PRICESMART INC - Form S-3

The selling stockholders may from time to time offer and sell their shares of our common stock offered by this prospectus. We have registered the selling stockholders' shares for resale to provide them with freely tradable securities. However, registration does not necessarily mean that the selling stockholders will offer and sell any of their shares.

*Offer and Sale of Shares.* The selling stockholders, or their pledgees, donees, transferees or other successors in interest, may offer and sell their shares of our common stock at prices related to the prevailing market prices or at negotiated prices, in one or more of the following manners:

on the Nasdaq National Market or other exchanges on which our common stock is traded at the time of sale,

in the over-the-counter market or otherwise at prices and at terms then prevailing or at prices related to the then current market price, or

in privately negotiated transactions.

The selling stockholders, or their pledgees, donees, transferees or other successors in interest, may sell their shares of our common stock in one or more of the following transactions:

a block trade in which the broker or dealer will attempt to sell the shares as agent, but may position and resell a portion of the block as principal to facilitate the transaction,

a broker or dealer may purchase as principal and resell the shares for its own account under this prospectus,

ordinary brokerage transactions and transactions in which the broker solicits purchasers, or

through put or call option transactions relating to the shares, in short sales of the shares or through a combination of such methods.

The selling stockholders may accept or, together with any agent of the selling stockholders, reject in whole or in part any proposed purchase of the shares of our common stock offered by this prospectus. If any of the selling stockholders notifies us that a donee or pledgee intends to sell more than 500 shares of our common stock, we will file a supplemental prospectus.

*Brokers and Dealers.* The selling stockholders may select brokers or dealers to sell their shares of our common stock. Brokers or dealers of the selling stockholders may arrange for other brokers or dealers to participate in selling the shares. The selling stockholders may give the brokers or dealers commissions or discounts in amounts to be negotiated immediately before any sale. In connection with sales of the shares, the selling stockholders, any brokers or dealers selected by the selling stockholders, any other participating brokers or dealers, and some pledgees, donees, transferees and other successors in interest may be considered "underwriters" within the meaning of Section 2(a)(11) of the Securities Act. Any commissions received by these brokers or dealers, and any profit on the resale of shares sold by them while acting as principals, could be deemed to be underwriting discounts or commissions under the Securities Act.

The selling stockholders may enter into hedging transactions with broker-dealers or other institutions. In connection with such transactions, broker-dealers or other financial institutions may engage in short sales of the shares, or of securities convertible into or exchangeable for the shares, in the course of hedging positions they assume with the selling stockholders. The selling stockholders may also enter into options or other transactions with broker-dealers or other financial institutions which require the delivery to such broker-dealers or other financial institutions of shares offered by this prospectus, which shares such broker-dealers or other financial institutions may resell pursuant to this prospectus (as amended or supplemented to reflect such transaction).

## Edgar Filing: PRICESMART INC - Form S-3

*Distribution Arrangements with Broker-Dealers.* If any of the selling stockholders notifies us that a material arrangement has been entered into with a broker-dealer for the sale of shares through a block trade, special offering, exchange distribution or secondary distribution, or a purchase by a broker-dealer as a principal, we will file a supplemental prospectus disclosing, to the extent required:

the name of such selling stockholder and of the participating broker-dealer(s);

the number of shares involved;

the initial price at which such shares were sold;

the commissions paid or discounts or concessions allowed to such broker-dealer(s), where applicable;

that such broker-dealer(s) did not conduct any investigation to verify the information set out or incorporated by reference in this prospectus; and

other facts material to the transaction.

*Sales Under Rule 144.* In addition, any securities covered by this prospectus that qualify for sale pursuant to Rule 144 under the Securities Act may be sold under Rule 144 rather than under this prospectus.

*Commissions.* We will reimburse the selling stockholders for their out-of-pocket expenses in connection with the registration of the common stock being offered by this prospectus, other than underwriting fees, discounts or commissions and transfer taxes. The selling stockholders will pay any sales commissions or other sellers' compensation applicable to these transactions.

*Indemnification.* The selling stockholders may agree to indemnify any agent, dealer or broker that participates in transactions involving sales of their shares against certain liabilities, including liabilities arising under the Securities Act. Under our agreements with the selling stockholders, we and the selling stockholders have agreed to indemnify each other against certain liabilities, including certain liabilities under the Securities Act which may be based upon, among other things, any untrue statement or alleged untrue statement of a material fact contained in the registration statement of which this prospectus forms a part, or any omission or alleged omission to state in the registration statement a material fact required to be stated therein or necessary to make the statements therein not misleading.

If for any reason indemnification is unavailable, we and the selling stockholders have agreed to contribute to each other in connection with these liabilities based on the relative benefits and faults of the parties, as well as other relevant equitable considerations.

### EXPERTS

Ernst & Young LLP, independent auditors, have audited our consolidated financial statements included in our Annual Report on Form 10-K/A for the year ended August 31, 2001, as set forth in their report, which is incorporated by reference in this prospectus and elsewhere in the registration statement. Our consolidated financial statements are incorporated by reference in reliance on Ernst & Young LLP's report, given on their authority as experts in accounting and auditing.

### LEGAL MATTERS

The legality of our common stock offered by this prospectus will be passed upon by Latham & Watkins, San Diego, California.

## Edgar Filing: PRICESMART INC - Form S-3

### WHERE TO FIND ADDITIONAL INFORMATION

We file annual, quarterly and special reports, proxy statements and other information with the SEC. You may read and copy materials we have filed with the SEC at the SEC's Public Reference Room at 450 Fifth Street, N.W., Washington, D.C. 20549. Please call the SEC at 1-800-SEC-0330 for further information on the operation of its Public Reference Room. Our SEC filings also are available to the public on the SEC's Internet site at [www.sec.gov](http://www.sec.gov). In addition, you may obtain a copy of our SEC filings at no cost by writing or telephoning our General Counsel at:

PriceSmart, Inc.  
4649 Morena Boulevard  
San Diego, California 92117  
(858) 581-4530

The SEC allows us to "incorporate by reference" in this prospectus information we file with the SEC, which means that we may disclose important information in this prospectus by referring you to the document that contains the information. The information incorporated by reference is considered to be a part of this prospectus, and later information filed with the SEC will update and supersede this information. PriceSmart incorporates by reference the documents listed below and any future filings it makes with the SEC under Section 13(a), 13(c), 14 or 15(d) of the Securities Exchange Act of 1934, as amended, until the offering of securities covered by this prospectus is completed:

The Quarterly Report on Form 10-Q of PriceSmart for the quarter ended February 28, 2001, as amended by Amendment No. 1 on Form 10-Q/A,

The Quarterly Report on Form 10-Q of PriceSmart for the quarter ended May 31, 2001, as amended by Amendment No. 1 on Form 10-Q/A,

The Annual Report on Form 10-K of PriceSmart for the fiscal year ended August 31, 2001, as amended by Amendment No. 1 on Form 10-K/A and Amendment No. 2 on Form 10-K/A,

The Quarterly Report on Form 10-Q of PriceSmart for the quarter ended November 30, 2001,

The Quarterly Report on Form 10-Q of PriceSmart for the quarter ended February 28, 2002,

The Quarterly Report on Form 10-Q of PriceSmart for the quarter ended May 31, 2002,

The Current Report on Form 8-K of PriceSmart filed with the SEC on January 24, 2002,

The Current Report on Form 8-K of PriceSmart filed with the SEC on February 19, 2002, and

10

---

The description of our common stock contained in our Amended Registration Statement on Form 10 filed with the SEC on August 13, 1997.

We have filed with the SEC a registration statement on Form S-3 under the Securities Act, relating to the securities that may be offered by this prospectus. This prospectus is a part of that registration statement, but does not contain all of the information in the registration statement. For more detail concerning PriceSmart and any securities offered by this prospectus, you may examine the registration statement and the exhibits filed with it at the offices of the SEC.

You should rely only on the information provided or incorporated by reference in this prospectus or in any applicable supplement to this prospectus. You should not assume that the information in this prospectus and any applicable supplement is accurate as of any date other than

the date on the front cover of the document.

We have not authorized any person to make a statement that differs from what is in this prospectus. If any person does make a statement that differs from what is in this prospectus, you should not rely on it. This prospectus is not an offer to sell, nor is it seeking an offer to buy, these securities in any state where the offer or sale is not permitted. The information in this prospectus is complete and accurate as of its date, but the information may change after that date.

**TABLE OF CONTENTS**

	<b>Page</b>
PriceSmart	2
Risk Factors	3
Forward-Looking Statements	6
Use of Proceeds	7
Selling Stockholders	7
Plan of Distribution	8
Experts	10
Legal Matters	10
Where to Find Additional Information	10

**PriceSmart, Inc.**

**47,808 Shares**

**Common Stock**

**P R O S P E C T U S**

**, 2002**

**PART II**

**INFORMATION NOT REQUIRED IN THE PROSPECTUS**

**Item 14. Other Expenses of Issuance and Distribution.**

The following is an itemized statement of expenses incurred in connection with this Registration Statement. All such expenses will be paid by PriceSmart, Inc. (the "Company").

SEC Registration Fee	\$ 144
Printing and Mailing Costs	5,000
Legal Fees and Expenses	12,000
Accounting Fees and Expenses	3,750

## Edgar Filing: PRICESMART INC - Form S-3

Miscellaneous	2,106
TOTAL	\$ 23,000

All of the above items except the registration fee are estimates.

### Item 15. Indemnification of Directors and Officers.

Officers and directors of the Company are covered by the provisions of the Delaware General Corporation Law ("DGCL"), the Company's certificate of incorporation and bylaws, individual indemnification agreements with the Company and insurance policies which serve to limit, and, in some instances, to indemnify them against, certain liabilities which they may incur in such capacities. These various provisions are described below.

*Elimination of Liability in Certain Circumstances.* In June 1986, Delaware enacted legislation which authorizes corporations to limit or eliminate the personal liability of directors to corporations and their stockholders for monetary damages for breach of directors' fiduciary duty of care. This duty of care requires that, when acting on behalf of the corporation, directors must exercise an informed business judgment based on all significant information reasonably available to them. Absent the limitations now authorized by such legislation, directors are accountable to corporations and their stockholders for monetary damages for conduct constituting negligence or gross negligence in the exercise of their duty of care. Although the statute does not change directors' duty of care, it enables corporations to limit available relief to equitable remedies such as injunction or rescission. The certificate of incorporation limits the liability of directors to the Company or its stockholders (in their capacity as directors but not in their capacity as officers) to the fullest extent permitted by such legislation. Specifically, the directors of the Company will not be personally liable for monetary damages for breach of a director's fiduciary duty as director, except for liability:

for any breach of the director's duty of loyalty to the Company or its stockholders;

for acts or omissions not in good faith or which involve intentional misconduct or a knowing violation of law;

for unlawful payments of dividends or unlawful share repurchases or redemptions as provided in Section 174 of the DGCL;  
or

for any transaction from which the director derived an improper personal benefit.

*Indemnification and Insurance.* As a Delaware corporation, the Company has the power, under specified circumstances generally requiring the directors or officers to have acted in good faith and in a manner they reasonably believe to be in or not opposed to the Company's best interests, to indemnify its directors and officers in connection with actions, suits or proceedings brought against them by a third party or in the name of the Company, by reason of the fact that they were or are such directors or officers, against expenses, judgments, fines and amounts paid in settlement in connection with any

II-1

---

such action, suit or proceeding. The Company's certificate of incorporation generally provides for mandatory indemnification of the Company's directors and officers to the full extent provided by Delaware corporate law. In addition, the Company has entered into indemnification agreements with its directors and officers which generally provide for indemnification of the officers and directors to the fullest extent permitted under Delaware law, including under circumstances for which indemnification would otherwise be discretionary under Delaware law.

The Company has purchased and intends to maintain insurance on behalf of any person who is or was a director or officer of the Company, or is or was a director or officer of the Company serving at the request of the Company as a director, officer, employee or agent of another corporation, partnership, joint venture, trust, employee benefit plan or other enterprise against any liability asserted against him or her and incurred by him or her in any such capacity, or arising out of his or her status as such, whether or not the Company would have the power or obligation to indemnify him or her against such liability under the provisions of its certificate of incorporation or bylaws.

### Item 16. Exhibits.

Exhibit No.

Description

---

## Edgar Filing: PRICESMART INC - Form S-3

Exhibit No.	Description
4.1	Stock Purchase Agreement dated as of June 24, 2002 among PriceSmart, Green Hill Investments, Inc. and PSMT (Barbados) Inc.*
4.2	Stock Purchase Agreement dated as of June 24, 2002 between PriceSmart and Chancellor Holdings Limited.*
4.3	Stock Purchase Agreement dated as of June 24, 2002 among PriceSmart, Island Food and Distributors, N.V., and Nithyananda Ent. Ltd.*
5.1	Opinion of Latham & Watkins.*
23.1	Consent of Ernst & Young, LLP.*
23.2	Consent of Latham & Watkins (included in Exhibit 5.1 hereto).
24.1	Power of Attorney (included on signature page hereto).

\*

Filed herewith.

### Item 17. Undertakings.

The undersigned Registrant hereby undertakes:

(1) To file, during any period in which offers or sales are being made, a post-effective amendment to this registration statement:

(i) To include any prospectus required by Section 10(a)(3) of the Securities Act of 1933;

(ii) To reflect in the prospectus any facts or events arising after the effective date of the registration statement (or the most recent post-effective amendment thereof) which, individually or in the aggregate, represent a fundamental change in the information set forth in the registration statement. Notwithstanding the foregoing, any increase or decrease in volume of securities offered (if the total dollar value of securities offered would not exceed that which was registered) and any deviation from the low or high end of the estimated maximum offering range may be reflected in the form of prospectus filed with the SEC pursuant to Rule 424(b) if, in the aggregate, the changes in volume and price represent no more than a 20 percent change in the maximum aggregate offering price set forth in the "Calculation of Registration Fee" table in the effective registration statement; and

II-2

(iii) To include any material information with respect to the plan of distribution not previously disclosed in the registration statement or any material change to such information in this registration statement; provided, however, that subparagraphs (i) and (ii) above do not apply if the registration statement is on Form S-3, Form S-8 or Form F-3, and the information required to be included in a post-effective amendment by those paragraphs is contained in periodic reports filed with or furnished to the SEC by the Registrant pursuant to Section 13 or Section 15(d) of the Securities Exchange Act of 1934 that are incorporated by reference in this registration statement.

(2) That, for the purpose of determining any liability under the Securities Act of 1933, each such post-effective amendment shall be deemed to be a new registration statement relating to the securities offered herein, and the offering of such securities at that time shall be deemed to be the initial bona fide offering thereof.

(3) To remove from registration by means of a post-effective amendment any of the securities being registered which remain unsold at the termination of the offering.

The undersigned Registrant hereby further undertakes that, for the purposes of determining any liability under the Securities Act of 1933, each filing of the Registrant's annual report pursuant to Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934 that is incorporated by reference in this registration statement shall be deemed to be a new registration statement relating to the securities offered

## Edgar Filing: PRICESMART INC - Form S-3

herein, and the offering of such securities at that time shall be deemed to be the initial bona fide offering thereof.

Insofar as indemnification for liabilities arising under the Securities Act of 1933 may be permitted to directors, officers and controlling persons of the Registrant pursuant to the foregoing provisions, or otherwise, the Registrant has been advised that in the opinion of the SEC such indemnification is against public policy as expressed in the Securities Act of 1933 and is, therefore, unenforceable. In the event that a claim for indemnification against such liabilities (other than the payment by the Registrant of expenses incurred or paid by a director, officer or controlling person of the Registrant in the successful defense of any action, suit or proceeding) is asserted by such director, officer or controlling person in connection with the securities being registered, the Registrant will, unless in the opinion of its counsel the matter has been settled by controlling precedent, submit to a court of appropriate jurisdiction the question whether such indemnification by it is against public policy as expressed in the Securities Act of 1933 and will be governed by the final adjudication of such issue.

II-3

---

### SIGNATURES

Pursuant to the requirements of the Securities Act of 1933, the Registrant certifies that it has reasonable grounds to believe that it meets all of the requirements for filing on Form S-3, and has duly caused this Registration Statement to be signed on its behalf by the undersigned, thereto duly authorized, in the City of San Diego, State of California, on the 19th day of July, 2002.

PRICESMART, INC.

By: /s/ GILBERT A. PARTIDA

---

Gilbert A. Partida  
*President and Chief Executive Officer*

### POWER OF ATTORNEY

Pursuant to the requirements of the Securities Act of 1933, this Registration Statement has been signed below by the following persons in the capacities and on the dates indicated.

KNOW ALL PERSONS BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints Gilbert A. Partida and Allan C. Youngberg, and each of them, as his true and lawful attorneys-in-fact and agents, with full power of substitution and resubstitution, for him and in his name, place, and stead, in any and all capacities, to sign any and all amendments (including post-effective amendments, exhibits thereto and other documents in connection therewith) to this Registration Statement and any subsequent registration statement filed by the Registrant pursuant to Rule 462(b) of the Securities Act of 1933, as amended, which relates to this Registration Statement, and to file the same, with all exhibits thereto, and other documents in connection therewith, with the Securities and Exchange Commission, granting unto said attorneys-in-fact and agents, and each of them, full power and authority to do and perform each and every act and thing requisite and necessary to be done in connection therewith, as fully to all intents and purposes as he might or could do in person, hereby ratifying and confirming all that said attorney-in-fact and agents, or any of them, or their or his substitute or substitutes, may lawfully do or cause to be done by virtue hereof.

Signature	Title	Date
<hr/> /s/ ROBERT E. PRICE  Robert E. Price	Chairman of the Board	July 8, 2002
 /s/ GILBERT A. PARTIDA	President, Chief Executive Officer and	July 8, 2002

Edgar Filing: PRICESMART INC - Form S-3

Signature	Title	Date
<hr/> <hr/> Gilbert a. Partida	Director (Principal Executive Officer)	
<hr/> /s/ ALLAN C. YOUNGBERG	Executive Vice President and Chief Financial Officer (Principal Financial and Accounting Officer)	July 8, 2002
<hr/> Allan C. Youngberg		
II-4		
<hr/> <hr/> Rafael E. Barcenas	Director	July , 2002
<hr/> /s/ JAMES F. CAHILL	Director	July 19, 2002
<hr/> James F. Cahill		
<hr/> /s/ MURRAY L. GALINSON	Director	July 19, 2002
<hr/> Murray L. Galinson		
<hr/> /s/ KATHERINE L. HENSLEY	Director	July 19, 2002
<hr/> Katherine L. Hensley		
<hr/> /s/ LEON C. JANKS	Director	July 19, 2002
<hr/> Leon C. Janks		
<hr/> <hr/> Lawrence B. Krause	Director	July , 2002
<hr/> /s/ ANGEL LOSADA MORENO	Director	July 19, 2002
<hr/> Angel Losada Moreno		
<hr/> <hr/> Jack McGrory	Director	July , 2002
<hr/> <hr/> Edgar A. Zurcher	Director	July , 2002



**EXHIBIT INDEX**

The following exhibits are filed as part of this Registration Statement on Form S-3 or are incorporated herein by reference.

<b>Exhibit No.</b>	<b>Description</b>
4.1	Stock Purchase Agreement dated as of June 24, 2002 among PriceSmart, Green Hill Investments, Inc. and PSMT (Barbados) Inc.*
4.2	Stock Purchase Agreement dated as of June 24, 2002 between PriceSmart and Chancellor Holdings Limited.*
4.3	Stock Purchase Agreement dated as of June 24, 2002 among PriceSmart, Island Food and Distributors, N.V., and Nithyananda Ent. Ltd.*
5.1	Opinion of Latham & Watkins.*
23.1	Consent of Ernst & Young, LLP.*
23.2	Consent of Latham & Watkins (included in Exhibit 5.1 hereto).
24.1	Power of Attorney (included on signature page hereto).

\*

Filed herewith.

## QuickLinks

[SUBJECT TO COMPLETION DATED July 19, 2002](#)  
[PROSPECTUS 47,808 Shares PRICESMART, INC. Common Stock](#)  
[PRICESMART](#)  
[RISK FACTORS](#)  
[FORWARD-LOOKING STATEMENTS](#)  
[USE OF PROCEEDS](#)  
[SELLING STOCKHOLDERS](#)  
[PLAN OF DISTRIBUTION](#)  
[EXPERTS](#)  
[LEGAL MATTERS](#)  
[WHERE TO FIND ADDITIONAL INFORMATION](#)  
[TABLE OF CONTENTS](#)  
[PriceSmart, Inc. 47,808 Shares Common Stock](#)  
[PROSPECTUS](#)  
[\\_2002](#)  
[PART II INFORMATION NOT REQUIRED IN THE PROSPECTUS](#)  
[SIGNATURES](#)

POWER OF ATTORNEY

EXHIBIT INDEX