

AMERICAN NATIONAL BANKSHARES INC
Form 10-Q
May 06, 2010

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED March 31, 2010.

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROM TO .

Commission file number: 0-12820

AMERICAN NATIONAL BANKSHARES INC.
(Exact name of registrant as specified in its charter)

VIRGINIA
(State or other jurisdiction of
incorporation or organization)

54-1284688
(I.R.S. Employer
Identification No.)

628 Main Street
Danville, Virginia
(Address of principal executive offices)

24541
(Zip Code)

(434) 792-5111
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months.

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Edgar Filing: AMERICAN NATIONAL BANKSHARES INC - Form 10-Q

Large accelerated filer Accelerated
filer Non-accelerated filer
Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act)
Yes No

At May 5, 2010, the Company had 6,123,275 shares of Common Stock outstanding, \$1 par value.

AMERICAN NATIONAL BANKSHARES INC.

Index		Page
Part I.	FINANCIAL INFORMATION	
Item 1	Financial Statements	
	Consolidated Balance Sheets as of March 31, 2010 and 3 December 31, 2009	
	Consolidated Statements of Income for the three4 months ended March 31, 2010 and 2009	
	Consolidated Statements of Changes in Shareholders'5 Equity for the three months ended March 31, 2010 and 2009	
	Consolidated Statements of Cash Flows for the three6 months ended March 31, 2010 and 2009	
	Notes to Consolidated Financial Statements	7
Item 2.	Management's Discussion and Analysis of Financial21 Condition and Results of Operations	
Item 3.	Quantitative and Qualitative Disclosures about Market30 Risk	
Item 4.	Controls and Procedures	31
Part II.	OTHER INFORMATION	
Item 1.	Legal Proceedings	32
Item 1A.	Risk Factors	32
Item 2.	Unregistered Sales of Equity Securities and Use of32 Proceeds	
Item 3.	Defaults Upon Senior Securities	32
Item 4.	(Removed and Reserved)	32
Item 5.	Other Information	32

SIGNATURES

2

Part I. Financial Information
Item 1. Financial Statements

American National Bankshares Inc. and Subsidiaries
Consolidated Balance Sheets
(Dollars in thousands, except share data)

	(Unaudited)	(Audited)
	March 31,	December
	2010	31,
		2009
ASSETS		
Cash and due from banks	\$ 11,059	\$ 13,250
Interest-bearing deposits in other banks	25,531	10,693
Securities available for sale, at fair value	190,949	188,795
Securities held to maturity (fair value of \$6,014 at 3/31/10 and \$6,763 at 12/31/09)	5,802	6,529
Total securities	196,751	195,324
Restricted stock, at cost	4,362	4,362
Loans held for sale	2,208	2,490
Loans, net of unearned income	515,366	527,991
Less allowance for loan losses	(8,112)	(8,166)
Net loans	507,254	519,825
Premises and equipment, net	19,145	19,195
Other real estate owned, net	3,815	3,414
Goodwill	22,468	22,468
Core deposit intangibles, net	1,603	1,698
Accrued interest receivable and other assets	16,458	16,254
Total assets	\$ 810,654	\$ 808,973
LIABILITIES and SHAREHOLDERS' EQUITY		
Liabilities:		
Demand deposits -- noninterest bearing	\$ 101,190	\$ 101,735
Demand deposits -- interest bearing	98,968	97,025
Money market deposits	79,225	75,554
Savings deposits	64,721	61,873
Time deposits	265,517	268,086
Total deposits	609,621	604,273
Customer repurchase agreements	60,372	65,929
Long-term borrowings	8,600	8,638
Trust preferred capital notes	20,619	20,619

Edgar Filing: AMERICAN NATIONAL BANKSHARES INC - Form 10-Q

Accrued interest payable and other liabilities	4,260	3,125
Total liabilities	703,472	702,584
Shareholders' equity:		
Preferred stock, \$5 par, 200,000 shares authorized, none outstanding	-	-
Common stock, \$1 par, 10,000,000 shares authorized, 6,123,275 shares outstanding at March 31, 2010 and 6,110,335 shares outstanding at December 31, 2009	6,123	6,110
Capital in excess of par value	27,063	26,962
Retained earnings	72,985	72,208
Accumulated other comprehensive income, net	1,011	1,109
Total shareholders' equity	107,182	106,389
Total liabilities and shareholders' equity	\$ 810,654	\$ 808,973

The accompanying notes are an integral part of the consolidated financial statements.

American National Bankshares Inc. and Subsidiaries
Consolidated Statements of Income
(Dollars in thousands, except share and per share data) (Unaudited)

	Three Months Ended March 31	
	2010	2009
Interest and Dividend Income:		
Interest and fees on loans	\$ 7,155	\$ 8,034
Interest and dividends on securities:		
Taxable	1,316	1,120
Tax-exempt	466	386
Dividends	23	22
Other interest income	91	88
Total interest and dividend income	9,051	9,650
Interest Expense:		
Interest on deposits	1,635	2,527
Interest on short-term borrowings	105	236
Interest on long-term borrowings	64	131
Interest on trust preferred capital notes	343	343
Total interest expense	2,147	3,237
Net Interest Income	6,904	6,413
Provision for Loan Losses	285	350
Net Interest Income After Provision for Loan Losses	6,619	6,063
Noninterest Income:		
Trust fees	812	758
Service charges on deposit accounts	479	502
Other fees and commissions	278	242
Mortgage banking income	246	286
Brokerage fees	21	57
Securities gains (losses), net	(29)	-
Foreclosed real estate gains (losses), net	(3)	(1,179)
Other	117	68
Total noninterest income	1,921	734
Noninterest Expense:		
Salaries	2,398	2,531
Employee benefits	640	813
Occupancy and equipment	779	740
FDIC assessment	195	217
Bank franchise tax	167	163
Core deposit intangible amortization	94	94
Other	1,224	1,317

Edgar Filing: AMERICAN NATIONAL BANKSHARES INC - Form 10-Q

Total noninterest expense	5,497	5,875
Income Before Income Taxes	3,043	922
Income Taxes	858	154
Net Income	\$ 2,185	\$ 768
Net Income Per Common Share:		
Basic	\$ 0.36	\$ 0.13
Diluted	\$ 0.36	\$ 0.13
Average Common Shares Outstanding:		
Basic	6,119,415	6,081,998
Diluted	6,124,306	6,085,457

The accompanying notes are an integral part of the consolidated financial statements.

American National Bankshares Inc. and Subsidiaries
Consolidated Statements of Changes in Shareholders' Equity
Three Months Ended March 31, 2010 and 2009
(Dollars in thousands) (Unaudited)

	Common Stock		Capital in Excess of Par Value	Accumulated		Shareholders' Equity
	Shares	Amount		Retained Earnings	Other Comprehensive Income (Loss)	
Balance, December 31, 2008	6,085,628	\$ 6,086	\$ 26,491	\$ 71,090	\$ (1,367)	\$ 102,300
Net income	-	-	-	768	-	768
Change in unrealized gains on securities available for sale, net of tax, \$181	-	-	-	-	336	
Other comprehensive income					336	336
Total comprehensive income						1,104
Stock repurchased and retired	(7,600)	(8)	(33)	(80)	-	(121)
Stock options exercised	1,133	1	15	-	-	16
Stock option expense	-	-	15	-	-	15
Cash dividends declared, \$0.23 per share	-	-	-	(1,399)	-	(1,399)
Balance, March 31, 2009	6,079,161	\$ 6,079	\$ 26,488	\$ 70,379	\$ (1,031)	\$ 101,915
Balance, December 31, 2009	6,110,335	\$ 6,110	\$ 26,962	\$ 72,208	\$ 1,109	\$ 106,389
Net income	-	-	-	2,185	-	2,185

Change in unrealized gains on securities available for sale, net of tax, \$(64)	-	-	-	-	(116)	
Add: Reclassification adjustment for losses on impairment of securities, net of tax, \$11	-	-	-	-	20	
Less: Reclassification adjustment for gains on securities available for sale, net of tax of \$ 0	-	-	-	-	(2)	
Other comprehensive loss					(98)	(98)
Total comprehensive income						2,087
Stock repurchased and retired	-	-	-	-	-	-
Stock options exercised	2,764	3	42	-	-	45
Stock option expense	-	-	16	-	-	16
Equity based compensation	10,176	10	43	-	-	53
Cash dividends declared, \$0.23 per share	-	-		(1,408)	-	(1,408)
Balance, March 31, 2010	6,123,275	\$ 6,123	\$ 27,063	\$ 72,985	\$ 1,011	\$ 107,182

The accompanying notes are an integral part of the consolidated financial statements.

American National Bankshares Inc. and Subsidiaries
Consolidated Statements of Cash Flows
Three Months Ended March 31, 2010 and 2009
(Dollars in thousands) (Unaudited)

	2010	2009
Cash Flows from Operating Activities:		
Net income	\$ 2,185	\$ 768
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan losses	285	350
Depreciation	323	338
Core deposit intangible amortization	94	94
Net amortization (accretion) of bond premiums and discounts	41	(67)
Net gain on sale or call of securities	(2)	-
Impairment of securities	31	-
Gain on loans held for sale	(222)	(249)
Proceeds from sales of loans held for sale	9,893	12,554
Originations of loans held for sale	(9,389)	(13,323)
Net loss on foreclosed real estate	3	1,179
Stock-based compensation expense	16	15
Equity based compensation	53	-
Deferred income tax benefit	(300)	(423)
Net change in interest receivable	(175)	12
Net change in other assets	235	325
Net change in interest payable	(31)	17
Net change in other liabilities	1,256	332
Net cash provided by operating activities	4,296	1,922
Cash Flows from Investing Activities:		
Proceeds from maturities and calls of securities available for sale	33,857	8,995
Proceeds from maturities and calls of securities held to maturity	727	311
Purchases of securities available for sale	(36,232)	(42,699)
Net change in loans	11,760	1,387
Purchases of bank property and equipment	(273)	(1,189)
Proceeds from sales of foreclosed real estate	122	169

Edgar Filing: AMERICAN NATIONAL BANKSHARES INC - Form 10-Q

Net cash provided by (used in) investing activities	9,961	(33,026)
Cash Flows from Financing Activities:		
Net change in demand, money market, and savings deposits	7,917	995
Net change in time deposits	(2,569)	25,755
Net change in repurchase agreements	(5,557)	9,027
Net change in short-term borrowings	-	4,590
Net change in long-term borrowings	(38)	(37)
Cash dividends paid	(1,408)	(1,399)
Repurchase of stock	-	(121)
Proceeds from exercise of stock options	45	16
Net cash (used in) provided by financing activities	(1,610)	38,826
Net Increase in Cash and Cash Equivalents	12,647	7,722
Cash and Cash Equivalents at Beginning of Period	23,943	24,098
Cash and Cash Equivalents at End of Period	\$ 36,590	\$ 31,820

The accompanying notes are an integral part of the consolidated financial statements.

AMERICAN NATIONAL BANKSHARES INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 1 – Basis of Presentation

The consolidated financial statements include the accounts of American National Bankshares Inc. and its wholly owned subsidiary, American National Bank and Trust Company (collectively referred to as the “Company”). American National Bank offers a wide variety of retail, commercial, secondary market mortgage lending, and trust and investment services which also include non-deposit products such as mutual funds and insurance policies.

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses and the valuation of foreclosed real estate.

In April 2006, AMNB Statutory Trust I, a Delaware statutory trust (the “Trust”) and a wholly owned subsidiary of the Company was formed for the purpose of issuing preferred securities (the “Trust Preferred Securities”) in a private placement pursuant to an applicable exemption from registration. Proceeds from the securities were used to fund the acquisition of Community First Financial Corporation (“Community First”) which occurred in April 2006. Refer to Note 9 for further details concerning this variable interest entity.

All significant inter-company transactions and accounts are eliminated in consolidation, with the exception of the Trust, as detailed in Note 9.

In the opinion of management, the accompanying unaudited consolidated financial statements contain all adjustments (consisting of normal recurring accruals) necessary to present fairly the Company’s financial position as of March 31, 2010; the consolidated statements of income for the three months ended March 31, 2010 and 2009; the consolidated statements of changes in shareholders’ equity for the three months ended March 31, 2010 and 2009; and the consolidated statements of cash flows for the three months ended March 31, 2010 and 2009. Operating results for the three month periods ended March 31, 2010 are not necessarily indicative of the results that may occur for the year ending December 31, 2010. Certain reclassifications have been made to prior period balances to conform to the current period presentation. These statements should be read in conjunction with the Notes to Consolidated Financial Statements included in the Company’s Form 10-K for the year ended December 31, 2009.

Note 2 – Recent Accounting Pronouncements

In June 2009, the FASB issued new guidance relating to the accounting for transfers of financial assets. The new guidance, which was issued as SFAS No. 166, “Accounting for Transfers of Financial Assets, an amendment to SFAS No. 140”, was adopted into Codification in December 2009 through the issuance of Accounting Standards Updated (“ASU”) 2009-16. The new standard provides guidance to improve the relevance, representational faithfulness, and comparability of the information that an entity provides in its financial statements about a transfer of financial assets; the effects of a transfer on its financial position, financial performance, and cash flows; and a transferor’s continuing involvement, if any, in transferred financial assets. The adoption of the new guidance did not have a material impact on the Company’s consolidated financial statements.

In June 2009, the FASB issued new guidance relating to the variable interest entities. The new guidance, which was issued as SFAS No. 167, "Amendments to FASB Interpretation No. 46(R)," was adopted into Codification in December 2009. The objective of the guidance is to improve financial reporting by enterprises involved with variable interest entities and to provide more relevant and reliable information to users of financial statements. SFAS No. 167 is effective as of January 1, 2010. The adoption of the new guidance did not have a material impact on the Company's consolidated financial statements.

In October 2009, the FASB issued Accounting Standards Update No. 2009-15 (ASU 2009-15), “Accounting for Own-Share Lending Arrangements in Contemplation of Convertible Debt Issuance or Other Financing.” ASU 2009-15 amends Subtopic 470-20 to expand accounting and reporting guidance for own-share lending arrangements issued in contemplation of convertible debt issuance. ASU 2009-15 is effective for fiscal years beginning on or after December 15, 2009 and interim periods within those fiscal years for arrangements outstanding as of the beginning of those fiscal years. The adoption of the new guidance did not have a material impact on the Company’s consolidated financial statements.

In January 2010, the FASB issued ASU 2010-04, Accounting for Various Topics – Technical Corrections to SEC Paragraphs. ASU 2010-04 makes technical corrections to existing SEC guidance including the following topics: accounting for subsequent investments, termination of an interest rate swap, issuance of financial statements - subsequent events, use of residential method to value acquired assets other than goodwill, adjustments in assets and liabilities for holding gains and losses, and selections of discount rate used for measuring defined benefit obligation. The adoption of the new guidance did not have a material impact on the Company’s consolidated financial statements.

In January 2010, the FASB issued Accounting Standards Update No. 2010-06, “Fair Value Measurements and Disclosures (Topic 820): Improving Disclosures about Fair Value Measurements.” ASU 2010-06 amends Subtopic 820-10 to clarify existing disclosures, require new disclosures, and includes conforming amendments to guidance on employers’ disclosures about postretirement benefit plan assets. ASU 2010-06 is effective for interim and annual periods beginning after December 15, 2009, except for disclosures about purchases, sales, issuances, and settlements in the roll forward of activity in Level 3 fair value measurements. Those disclosures are effective for fiscal years beginning after December 15, 2010 and for interim periods within those fiscal years. The adoption of the new guidance did not have a material impact on the Company’s consolidated financial statements.

In February 2010, the FASB issued Accounting Standards Update No. 2010-08, “Technical Corrections to Various Topics.” ASU 2010-08 clarifies guidance on embedded derivatives and hedging. ASU 2010-08 is effective for interim and annual periods beginning after December 15, 2009. The adoption of the new guidance did not have a material impact on the Company’s consolidated financial statements.

In February 2010, the FASB issued Accounting Standards Update No. 2010-09, “Subsequent Events (Topic 855): Amendments to Certain Recognition and Disclosure Requirements.” ASU 2010-09 addresses both the interaction of the requirements of Topic 855 with the SEC’s reporting requirements and the intended breadth of the reissuance disclosures provisions related to subsequent events. An entity that is an SEC filer is not required to disclose the date through which subsequent events have been evaluated. ASU 2010-09 is effective immediately. The adoption of the new guidance did not have a material impact on the Company’s consolidated financial statements.

Refer to the Company’s Annual Report on Form 10-K for the year ended December 31, 2009 for previously announced accounting pronouncements.

Note 3 – Securities

The amortized cost and estimated fair value of investments in debt and equity securities at March 31, 2010 and December 31, 2009 were as follows:

(in thousands)	March 31, 2010			
	Amortized Cost	Unrealized Gains	Unrealized Losses	Estimated Fair Value
Securities available for sale:				
Federal agencies & GSE	\$ 69,947	\$ 1,322	\$ 11	\$ 71,258
Mortgage-backed & CMO's	45,293	1,603	378	46,518
State and municipal	68,743	1,617	350	70,010
Corporate	2,963	200	-	3,163
Total securities available for sale	186,946	4,742	739	190,949
Securities held to maturity:				
Mortgage-backed & CMO's	186	17	-	203
State and municipal	5,616	195	-	5,811
Total securities held to maturity	5,802	212	-	6,014
Total Securities	\$ 192,748	\$ 4,954	\$ 739	\$ 196,963
(in thousands)	December 31, 2009			
	Amortized Cost	Unrealized Gains	Unrealized Losses	Estimated Fair Value
Securities available for sale:				
Federal agencies & GSE	\$ 81,279	\$ 1,474	\$ 7	\$ 82,746
Mortgage-backed & CMO's	41,365	1,535	310	42,590
State and municipal	58,035	1,442	181	59,296
Corporate	3,962	201	-	4,163
Total securities available for sale	184,641	4,652	498	188,795
Securities held to maturity:				
Mortgage-backed & CMO's	199	14	-	213
State and municipal	6,330	220	-	6,550
Total securities held to maturity	6,529	234	-	6,763
Total securities	\$ 191,170	\$ 4,886	\$ 498	\$ 195,558

Temporarily Impaired Securities

The following table shows estimated fair value and gross unrealized losses, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, at March 31, 2010. The reference point for determining when securities are in an unrealized loss position is month-end. Therefore, it is possible that a security's market value exceeded its amortized cost on other days during the past twelve-month period.

Available for sale and held to maturity securities that have been in a continuous unrealized loss position are as follows:

(in thousands)	Total	Less than 12 Months	12 Months or More
	Estimated	Estimated	Estimated
	Unrealized	Unrealized	Unrealized

Edgar Filing: AMERICAN NATIONAL BANKSHARES INC - Form 10-Q

	Fair Value	Loss	Fair Value	Loss	Fair Value	Loss
GSE debt securities	\$ 10,024	\$ 11	\$ 10,024	\$ 11	\$ -	\$ -
Mortgage-backed	13,571	101	13,571	101	-	-
Private label CMO's	1,874	277	-	-	1,874	277
State and municipal	14,541	350	14,116	319	425	31
Total	\$ 40,010	\$ 739	\$ 37,711	\$ 431	\$ 2,299	\$ 308

GSE debt securities. The unrealized losses on the seven investments in GSEs (“government sponsored entities”) were caused by interest rate increases. The contractual terms of those investments do not permit the issuer to settle the securities at a price less than the amortized cost bases of the investments. Because the Company does not intend to sell the investments and it is not more likely than not that the Company will be required to sell the investments before recovery of their amortized cost bases, which may be maturity, the Company does not consider those investments to be other-than-temporarily impaired at March 31, 2010.

GSE residential mortgage-backed securities. The unrealized losses on the Company's investment in ten GSE mortgage-backed securities and one collateralized mortgage obligation ("CMO") were caused by interest rate increases. The contractual cash flows of those investments are guaranteed by an agency of the U.S. Government. Accordingly, it is expected that the securities would not be settled at a price less than the amortized cost basis of the Company's investments. Because the decline in market value is attributable to changes in interest rates and not credit quality, and because the Company does not intend to sell the investments and it is not more likely than not that the Company will be required to sell the investments before recovery of their amortized cost bases, which may be maturity, the Company does not consider those investments to be other-than-temporarily impaired at March 31, 2010.

Private-Label Residential Mortgage-Backed Securities: The unrealized losses associated with four private residential collateralized mortgage obligations are primarily driven by higher projected collateral losses, wider credit spreads and changes in interest rates. We assess for credit impairment using a cash flow model. Based upon our assessment of the expected credit losses of the security given the performance of the underlying collateral compared to our credit enhancement, we expect to recover the remaining amortized cost basis of three of these four securities. See Other than Temporarily Impaired Securities below regarding one of these issues.

State and municipal securities: The unrealized losses on the 18 investments in state and municipal securities were caused by interest rate increases. The contractual terms of those investments do not permit the issuer to settle the securities at a price less than the amortized cost bases of the investments. Because the Company does not intend to sell the investments and it is not more likely than not that the Company will be required to sell the investments before recovery of their amortized cost bases, which may be maturity, the Company does not consider those investments to be other-than-temporarily impaired at March 31, 2010.

The Company's investment in Federal Home Loan Bank ("FHLB") stock totaled \$2,812,000 at March 31, 2010. FHLB stock is generally viewed as a long-term investment and as a restricted investment security, which is carried at cost, because there is no market for the stock, other than the FHLBs or member institutions. Therefore, when evaluating FHLB stock for impairment, its value is based on the ultimate recoverability of the par value rather than by recognizing temporary declines in value. Despite the FHLB's temporary suspension of repurchases of excess capital stock in 2009, the Company does not consider this investment to be other-than-temporarily impaired at March 31, 2010 and no impairment has been recognized. FHLB stock is shown in restricted stock on the balance sheet and is not a part of the available for sale securities portfolio.

Other than Temporarily Impaired Securities

One variable rate CMO was downgraded below investment grade to CCC status by Standard and Poors during the first quarter 2010. Based upon a review of the security by an independent advisory firm, the Company elected to recognize an impairment charge to earnings of \$31,000 in the current quarter and an Other Comprehensive Income ("OCI") unrealized loss of \$210,000. The impairment charge was based on a review of recent actual historical performance and an estimate of expected annual ongoing losses of 0.91% and loss on loans sixty days or greater of 6.41%. The OCI adjustment was based on an estimated 15% fair value return based on current market conditions.

The table below shows gross unrealized losses and fair value, aggregated by investment category and length of time that individual securities had been in a continuous unrealized loss position, at December 31, 2009.

(in thousands)	Total		Less than 12 Months		12 Months or More	
	Estimated Fair Value	Unrealized Loss	Estimated Fair Value	Unrealized Loss	Estimated Fair Value	Unrealized Loss
GSE debt securities	\$ 28,918	\$ 7	\$ 28,918	\$ 7	\$ -	\$ -
Mortgage-backed	7,294	95	7,294	95	-	-
Private label CMO's	2,151	215	-	-	2,151	215
State and municipal	7,420	181	6,991	145	429	36
Total	\$ 45,783	\$ 498	\$ 43,203	\$ 247	\$ 2,580	\$ 251

Note 4 - Loans

Loans, excluding loans held for sale, were comprised of the following:

(in thousands)	March 31, 2010	December 31, 2009
Construction and land development	\$ 39,421	\$ 40,371
Commercial real estate	205,642	208,066
Residential real estate	119,776	121,639
Home equity	63,302	64,678
Total real estate	428,141	434,754
Commercial and industrial	80,331	86,312
Consumer	6,894	6,925
Total loans	\$ 515,366	\$ 527,991

The following is a summary of information pertaining to impaired and nonaccrual loans:

(in thousands)	March 31, 2010	December 31, 2009
Impaired loans with a valuation allowance	\$ 1,362	\$ 1,284
Impaired loans without a valuation allowance	2,641	2,540
Total impaired loans	\$ 4,003	\$ 3,824
Allowance provided for impaired loans, included in the allowance for loan losses	\$ 598	\$ 796
Nonaccrual loans excluded from the impaired loan disclosure	\$ 1,207	\$ 1,885

Three
Months Three
Months

Edgar Filing: AMERICAN NATIONAL BANKSHARES INC - Form 10-Q

(in thousands)	Ended March 31, 2010	Ended March 31, 2009
Average balance in impaired loans	\$ 3,520	\$ 3,383
Interest income recognized on impaired loans	17	36
Interest income recognized on nonaccrual loans	-	-
Interest on nonaccrual loans had they been accruing	76	55
Loans past due 90 days and still accruing interest	-	-

No additional funds are committed to be advanced in connection with impaired loans.

Foreclosed real estate was \$3,815,000 at March 31, 2010 and \$3,414,000 December 31, 2009.

Note 5 – Allowance for Loan Losses and Reserve for Unfunded Lending Commitments

Changes in the allowance for loan losses and the reserve for unfunded lending commitments for the three months ended March 31, 2010 and 2009, and for the year ended December 31, 2009, are presented below:

(in thousands)	Three Months Ended March 31, 2010	Year Ended December 31, 2009	Three Months Ended March 31, 2009
Allowance for Loan Losses			
Balance, beginning of period	\$ 8,166	\$ 7,824	\$ 7,824
Provision for loan losses	285	1,662	350
Charge-offs	(427)	(1,601)	(376)
Recoveries	88	281	38
Balance, end of period	\$ 8,112	\$ 8,166	\$ 7,836
Reserve for unfunded lending commitments			
Balance, beginning of period	\$ 260	475	\$ 475
Provision for unfunded commitments	(24)	-	54
Charge-offs	-	(215)	(215)
Balance, end of period	\$ 236	\$ 260	\$ 314

The reserve for unfunded loan commitments is included in other liabilities.

Note 6 – Goodwill and Other Intangible Assets

In January 2002, the Company adopted SFAS No. 142 (ASC 805), “Goodwill and Other Intangible Assets”. Accordingly, goodwill is no longer subject to amortization, but is subject to at least an annual assessment for impairment by applying a fair value test. A fair value-based test was performed during the third quarter of 2009 that determined there has been no impairment in the value of goodwill.

The changes in the carrying amount of goodwill for the quarter ended March 31, 2010, are as follows (in thousands):

Balance as of December 31, 2009	\$22,468
Goodwill recorded during the period	-
Impairment losses	-
Balance as of March 31, 2010	\$22,468

Core deposit intangible assets resulting from an acquisition were originally recorded at \$3,112,000 in April 2006, and are being amortized over 99 months. The net core deposit intangible at March 31, 2010 was \$1,603,000.

Note 7 – Short-term Borrowings

Short-term borrowings consist of customer repurchase agreements, overnight borrowings from the FHLB, and Federal Funds purchased. Customer repurchase agreements are collateralized by securities of the U.S. Government or its agencies. They mature daily. The interest rates are generally fixed but may be changed at the discretion of the Company. The securities underlying these agreements remain under the Company's control. FHLB overnight borrowings contain floating interest rates that may change daily at the discretion of the FHLB. Federal Funds purchased are unsecured overnight borrowings from other financial institutions. Customer repurchase agreements were \$60,372,000 at March 31, 2010 and \$65,929,000 at December 31, 2009.

Note 8 – Long-term Borrowings

Under the terms of its collateral agreement with the FHLB, the Company provides a blanket lien covering all of its residential first mortgage loans, second mortgage loans and home equity lines of credit. In addition, the Company pledges as collateral its capital stock in the FHLB and deposits with the FHLB. The Company has a line of credit with the FHLB equal to 30% of the Company's assets, subject to the amount of collateral pledged. As of March 31, 2010, \$91,588,000 in 1-4 family residential mortgage loans and \$58,167,000 in home equity lines of credit were pledged under the blanket floating lien agreement which covers both short-term and long-term borrowings. Long-term borrowings consisted of the following fixed rate, long term advances as of March 31, 2010 and December 31, 2009 (in thousands):

	March 31, 2010	Weighted Average Rate	Due by	December 31, 2009	Weighted Average Rate
	Advance Amount			Advance Amount	
M a r c h 2011	\$ 8,000	2.93	M a r c h 2011	\$ 8,000	2.93
A p r i l 2014	600	3.78	A p r i l 2014	638	3.78
	\$ 8,600	2.99 %		\$ 8,638	2.99 %

In the regular course of conducting its business, the Company takes deposits from political subdivisions of the Commonwealth of Virginia and the State of North Carolina. At March 31, 2010, the Bank's public deposits totaled \$68,017,000. The Company is required to provide collateral to secure the deposits that exceed the insurance coverage provided by the Federal Deposit Insurance Corporation. This collateral can be provided in the form of certain types of government, agency, or GSE bonds or letters of credit from the FHLB. At March 31, 2010, the Company had \$40 million in letters of credit with the FHLB outstanding to provide collateral for such deposits.

Note 9 – Trust Preferred Capital Notes

On April 7, 2006, AMNB Statutory Trust I, a Delaware statutory trust and a newly formed, wholly owned subsidiary of the Company, issued \$20,000,000 of preferred securities in a private placement pursuant to an applicable exemption from registration. The Trust Preferred Securities mature on June 30, 2036, but may be redeemed at the Company's option beginning on June 30, 2011. The securities require quarterly distributions by the Trust to the holder

of the Trust Preferred Securities at a fixed rate of 6.66%. Effective June 30, 2011, the rate will reset quarterly at the three-month LIBOR plus 1.35%. Distributions are cumulative and will accrue from the date of original issuance, but may be deferred by the Company from time to time for up to twenty consecutive quarterly periods. The Company has guaranteed the payment of all required distributions on the Trust Preferred Securities.

The proceeds of the Trust Preferred Securities received by the Trust, along with proceeds of \$619,000 received by the Trust from the issuance of common securities by the Trust to the Company, were used to purchase \$20,619,000 of the Company's junior subordinated debt securities (the "Trust Preferred Capital Notes"), issued pursuant to a Junior Subordinated Indenture entered into between the Company and Wilmington Trust Company, as trustee. The proceeds of the Trust Preferred Capital Notes were used to fund the cash portion of the merger consideration to the former shareholders of Community First in connection with the Company's acquisition of that company, and for general corporate purposes. In accordance with FASB ASC 810-10-15-14, the Corporation did not eliminate through consolidation the Corporation's \$619,000 equity investment in AMNB Statutory Trust I. Instead, the Corporation reflected this equity investment in the "Accrued interest receivable and other assets" line item in the consolidated balance sheets.

Note 10 – Share Based Compensation

Stock Options

A summary of stock option transactions for the three months ended March 31, 2010, is as follows:

	Option Shares	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term	Average Intrinsic Value (\$000)
Outstanding at December 31, 2009	162,603	\$ 21.39		
Granted	-	-		
Exercised	(2,764)	16.29		
Forfeited	(200)	24.50		
Outstanding at March 31, 2010	159,639	\$ 21.47	5.4	\$ 211
Exercisable at March 31, 2010	129,139	\$ 22.56	4.6	\$ 192

The fair value of options is estimated at the date of grant using the Black-Scholes option pricing model and expensed over the options' vesting period. As of March 31, 2010, there was \$111,000 in total unrecognized compensation expense related to nonvested stock option grants. .

Restricted Stock

The Company from time-to-time grants shares of restricted stock to key employees and non-employee directors. These awards help align the interests of these employees and directors with the interests of the shareholders of the Company by providing economic value directly related to increases in the value of the Company's stock. The value of the stock awarded is established as the fair market value of the stock at the time of the grant. The Company recognizes expenses, equal to the total value of such awards, ratably over the vesting period of the stock grants.

The Company made its first restricted grant to executive officer in the first quarter 2010. These grants cliff vest over a 24 month period. On January 19, 2010, the Company issued 8,712 shares of restricted stock to its six executive officer and three regional executives.

Nonvested restricted stock for the three months ended March 31, 2010 is summarized in the following table.

Restricted Stock	Shares	Grant date fair value
Nonvested at January 1, 2010	-	-
Granted	8,712	\$ 21.36
Vested	-	
Forfeited	-	
Nonvested at March 31, 2010	8,712	\$ 21.36

As of March 31, 2010, there was \$163,000 of total unrecognized compensation cost related to nonvested restricted stock granted under the plan. This cost is expected to be recognized over the next 24 months.

Starting in 2010, the Company has begun offering its directors an option on director compensation. Their regular monthly retainer could be received as \$1,000 per month in cash or \$1,250 in immediately vested, but restricted stock. For the first quarter 2010, eight of twelve directors elected to receive stock in lieu of cash for their retainer fees. Only outside directors receive board fees. The Company issued 1,464 shares and recognized share based compensation expense of \$30,000 during the quarter.

Note 11 – Earnings Per Share

The following shows the weighted average number of shares used in computing earnings per share and the effect on weighted average number of shares of potentially dilutive common stock. Potentially dilutive common stock had no effect on income available to common shareholders.

	Three Months Ended March 31,			
	2010		2009	
	Shares	Per Share Amount	Shares	Per Share Amount
Basic	6,119,415	\$.36	6,081,998	\$.13
Effect of dilutive securities - stock options	4,891	-	3,459	-
Diluted	6,124,306	\$.36	6,085,457	\$.13

Stock options on common stock which were not included in computing diluted earnings per share for the three month periods ended March 31, 2010 and 2009, because their effects were antidilutive, averaged 96,091 and 138,511, respectively.

Note 12 – Employee Benefit Plans

Following is information pertaining to the Company's non-contributory defined benefit pension plan.

Components of Net Periodic Benefit Cost (in thousands)	Three Months Ended March 31,	
	2010	2009
Service cost	\$ 23	\$ 184
Interest cost	117	146
Expected return on plan assets	(135)	(203)
Recognized net actuarial loss	57	111
Net periodic benefit cost	\$ 62	\$ 238

The Company's does not anticipate contributing to the plan for 2010.

Note 13 – Segment and Related Information

The Company has two reportable segments, community banking and trust and investment services.

Community banking involves making loans to and generating deposits from individuals and businesses. All assets and liabilities of the Company are allocated to community banking. Investment income from securities is also allocated to the community banking segment. Loan fee income, service charges from deposit accounts, and non-deposit fees such as automated teller machine fees and insurance commissions generate additional income for community banking.

Trust and investment services include estate planning, trust account administration, investment management, and retail brokerage. Investment management services include purchasing equity, fixed income, and mutual fund investments for customer accounts. The trust and investment services division receives fees for investment and administrative services.

Amounts shown in the “Other” column includes activities of American National Bankshares Inc. which are primarily debt service on trust preferred securities and corporate items. Intersegment eliminations primarily consist of American National Bankshares Inc.’s interest income on deposits held by its banking subsidiary.

The accounting policies of the segments are the same as those described in the summary of significant accounting policies.

Segment information as of and for the three month periods ended March 31, 2010 and 2009, is shown in the following table.

(in thousands)	Three Months Ended March 31, 2010				
	Community Banking	Trust and Investment Services	Other	Intersegment Eliminations	Total
Interest income	\$ 9,051	\$ -	\$ 37	\$ (37)	\$ 9,051
Interest expense	1,841	-	343	\$ (37)	2,147
Noninterest income	1,079	832	10	-	1,921
Operating income before income taxes	2,884	548	(389)	-	3,043
Depreciation and amortization	413	4	-	-	417
Total assets	809,989	-	665	-	810,654
Capital expenditures	272	1	-	-	273

(in thousands)	Three Months Ended March 31, 2009				
	Community Banking	Trust and Investment Services	Other	Intersegment Eliminations	Total
Interest income	\$ 9,650	\$ -	\$ 80	\$ (80)	\$ 9,650
Interest expense	2,974	-	343	\$ (80)	3,237
Noninterest income	(93)	815	12	-	734
Operating income before income taxes	743	506	(327)	-	922
Depreciation and amortization	367	4	1	-	372
Total assets	828,714	-	764	-	829,478
Capital expenditures	1,181	8	-	-	1,189

Note 14 – Fair Value of Financial Instruments

Determination of Fair Value

The Company uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. In accordance with the Fair Value Measurements and Disclosures topic of FASB ASC, the fair value of a financial instrument is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value is best determined based upon quoted market prices. However, in many instances, there are no quoted market prices for the Company's various financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument.

The recent fair value guidance provides a consistent definition of fair value, which focuses on exit price in an orderly transaction (that is, not a forced liquidation or distressed sale) between market participants at the measurement date under current market conditions. If there has been a significant decrease in the volume and level of activity for the asset or liability, a change in valuation technique or the use of multiple valuation techniques may be appropriate. In such instances, determining the price at which willing market participants would transact at the measurement date under current market conditions depends on the facts and circumstances and requires the use of significant judgment. The fair value is a reasonable point within the range that is most representative of fair value under current market conditions.

Fair Value Hierarchy

In accordance with this guidance, the Company groups its financial assets and financial liabilities generally measured at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value.

Level 1 –Valuation is based on quoted prices in active markets for identical assets and liabilities.

Level 2 –Valuation is based on observable inputs including quoted prices in active markets for similar assets and liabilities, quoted prices for identical or similar assets and liabilities in less active markets, and model-based valuation techniques for which significant assumptions can be derived primarily from or corroborated by observable data in the market.

Level 3 –Valuation is based on model-based techniques that use one or more significant inputs or assumptions that are unobservable in the market.

The following describes the valuation techniques used by the Company to measure certain financial assets and liabilities recorded at fair value on a recurring basis in the financial statements:

Securities available for sale: Securities available for sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted market prices, when available (Level 1). If quoted market prices are not available, fair values are measured utilizing independent valuation techniques of identical or similar securities for which significant assumptions are derived primarily from or corroborated by observable market data. Third party vendors compile prices from various sources and may determine the fair value of identical or similar securities by using

pricing models that consider observable market data (Level 2). Federal Reserve Bank of Richmond and Federal Home Loan Bank stocks are carried at cost since no ready market exists and there is no quoted market value. The Company is required to own stock in these entities as long as it is a member. Therefore, they have been excluded from the table below.

The following table presents the balances of financial assets and liabilities measured at fair value on a recurring basis as of March 31, 2010 (in thousands):

Description	Balance as of March 31, 2010	Fair Value Measurements at March 31, 2010 Using		
		Quoted Prices in Active Markets for Identical Assets Level 1	Significant Other Observable Inputs Level 2	Significant Unobservable Inputs Level 3
Assets:				
Securities available for sale	\$ 190,949	\$ -	\$ 190,506	\$ 443

Description	Balance as of December 31, 2009	Fair Value Measurements at December 31, 2009 Using		
		Quoted Prices in Active Markets for Identical Assets Level 1	Significant Other Observable Inputs Level 2	Significant Unobservable Inputs Level 3
Assets:				
Securities available for sale	\$ 188,795	\$ -	\$ 188,795	\$ -

Certain assets are measured at fair value on a nonrecurring basis in accordance with GAAP. Adjustments to the fair value of these assets usually result from the application of lower-of-cost-or-market accounting or write-downs of individual assets.

The following describes the valuation techniques used by the Company to measure certain assets recorded at fair value on a nonrecurring basis in the financial statements:

Loans held for sale: Loans held for sale are carried at estimated fair value. These loans currently consist of one-to-four family residential loans originated for sale in the secondary market. Fair value is based on the price secondary markets are currently offering for similar loans using observable market data which is not materially different than cost due to the short duration between origination and sale (Level 2). As such, the Company records any fair value adjustments on a nonrecurring basis. No nonrecurring fair value adjustments were recorded on loans held for sale during the year ended March 31, 2010. Gains and losses on the sale of loans are recorded within income from mortgage banking on the Consolidated Statements of Income.

Impaired loans: Loans are designated as impaired when, in the judgment of management based on current information and events, it is probable that all amounts due according to the contractual terms of the loan agreement will not be collected. The measurement of loss associated with impaired loans can be based on either the observable market price of the loan or the fair value of the collateral. Fair value is measured based on the value of the collateral securing the loans. Collateral may be in the form of real estate or business assets including equipment, inventory, and accounts receivable. The vast majority of the collateral is real estate. The value of real estate collateral is determined utilizing an income or market valuation approach based on an appraisal conducted by an independent, licensed appraiser outside of the Company using observable market data (Level 2). However, if the collateral is a house or building in the process of construction or if an appraisal of the real estate property is over two years old, then the fair value is considered Level 3. The value of business equipment is based upon an outside appraisal if deemed significant, or the net book value on the applicable business's financial statements if not considered significant using observable market data. Likewise, values for inventory and accounts receivables collateral are based on financial statement balances or aging reports (Level 3). Impaired loans allocated to the Allowance for Loan Losses are measured at fair value on a nonrecurring basis. Any fair value adjustments are recorded in the period incurred as provision for loan losses on the Consolidated Statements of Income.

Other real estate owned: Certain assets such as other real estate owned ("OREO") are measured at fair value less cost to sell. We believe that the fair value component in our valuation of OREO follows the provisions of accounting standards.

The following table summarizes the Company's assets that were measured at fair value on a nonrecurring basis during the period (in thousands):

Description	Balance as of March 31, 2010	Fair Value Measurements at March 31 Using		
		Quoted Prices in Active Markets for Identical Assets Level 1	Significant Other Observable Inputs Level 2	Significant Unobservable Inputs Level 3
Assets				
Impaired loans, net of valuation allowance	764	-	764	-
Other real estate owned	3,815	-	3,815	-

Description	Balance as of December 31, 2009	Fair Value Measurements at December 31, 2009 Using		
		Quoted Prices in Active Markets for Identical Assets Level 1	Significant Other Observable Inputs Level 2	Significant Unobservable Inputs Level 3
Assets				
Impaired loans, net of valuation allowance	488	-	488	-
Other real estate owned	3,414	-	3,414	-

Fair Value Measurements Using Significant Unobservable Inputs
(Level 3)

Description	Total Realized / Unrealized Gains (Losses) Included in		Purchases, Sales, Issuances and Transfer Settlements, In (Out) of Level 3			Balances as of March 31, 2010
	Balances as of January 1, 2010	Net Income	Other Comprehensive Income	Net	In (Out) of Level 3	
Securities available for sale						

Edgar Filing: AMERICAN NATIONAL BANKSHARES INC - Form 10-Q

Private label Collateralized Mortgage Obligation (ARM)	\$ -	\$ (31)	\$ (210)	\$ -	\$ 684	\$ 443
Total assets	\$ -	\$ (31)	\$ (210)	\$ -	\$ 684	\$ 443

The estimated fair values, and related carrying or notional amounts, of the Company's financial instruments are as follows:

(in thousands)	March 31, 2010		December 31, 2009	
	Carrying Amount	Estimated Fair Value	Carrying Amount	Estimated Fair Value
Financial assets:				
Cash and due from banks	\$ 36,590	\$ 36,590	\$ 23,943	\$ 23,943
Securities available for sale	190,949	190,949	188,795	188,795
Securities held to maturity	5,802	6,014	6,529	6,673
Loans held for sale	2,208	2,208	2,490	2,490
Loans, net of allowance	507,254	506,720	519,825	528,631
Accrued interest receivable	3,447	3,447	3,268	3,268
Financial liabilities:				
Deposits	\$ 609,621	\$ 611,868	\$ 604,273	\$ 607,015
Repurchase agreements	60,372	60,372	65,929	65,929
Other borrowings	8,600	8,587	8,638	8,620
Trust preferred capital notes	20,619	20,532	20,619	20,640
Accrued interest payable	847	847	899	899

The following methods and assumptions were used by the Company in estimating fair value disclosures for financial instruments:

Cash and cash equivalents. The carrying amount is a reasonable estimate of fair value.

Securities. Fair values are based on quoted market prices or dealer quotes.

Loans held for sale. The carrying amount is a reasonable estimate of fair value.

Loans. For variable-rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values. Fair values for fixed-rate loans are estimated based upon discounted cash flow analyses, using interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. Fair values for nonperforming loans are estimated using discounted cash flow analyses or underlying collateral values, where applicable.

Accrued interest receivable. The carrying amount is a reasonable estimate of fair value.

Deposits. The fair value of demand deposits, savings deposits, and money market deposits equals the carrying value. The fair value of fixed-rate certificates of deposit is estimated by discounting the future cash flows using the current rates at which similar deposit instruments would be offered to depositors for the same remaining maturities.

Repurchase agreements. The carrying amount is a reasonable estimate of fair value.

Other borrowings. The fair values of long-term borrowings are estimated using discounted cash flow analyses based on the interest rates for similar types of borrowing arrangements.

Trust preferred capital notes. Fair value is calculated by discounting the future cash flows using the estimated current interest rates at which similar securities would be issued.

Accrued interest payable. The carrying amount is a reasonable estimate of fair value.

Off-balance sheet instruments. The fair value of letters of credit is based on fees currently charged for similar agreements or on the estimated cost to terminate them or otherwise settle the obligations with the counterparties at the reporting date. At March 31, 2010 and December 31, 2009, the fair value of off balance sheet instruments was deemed immaterial, and therefore was not included in the previous table.

The Company assumes interest rate risk (the risk that interest rates will change) in its normal operations. As a result, the fair values of the Company's financial instruments will change when interest rates change and that change may be either favorable or unfavorable to the Company.

Note 15 – Supplemental Cash Flow Information

	Three Months Ended	
	March 31, 2010	2009
Supplemental Schedule of Cash and Cash Equivalents:		
Cash and due from banks	\$ 11,059	\$ 13,632
Interest-bearing deposits in other banks	25,531	18,188

	\$ 36,590	\$ 31,820
Supplemental Disclosure of Cash Flow Information:		
Cash paid for:		
Interest on deposits and borrowed funds	\$ 2,198	\$ 3,286
Income taxes	4	-
Noncash investing and financing activities:		
Transfer of loans to other real estate owned	526	382
Unrealized loss on securities available for sale	(151)	517

ITEM 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The purpose of this discussion is to focus on important factors affecting the financial condition and results of operations of the Company. The discussion and analysis should be read in conjunction with the Consolidated Financial Statements.

Forward-Looking Statements

This report contains forward-looking statements with respect to the financial condition, results of operations and business of American National Bankshares Inc. and its wholly owned subsidiary, American National Bank and Trust Company (the "Bank") (collectively referred to as the "Company"). These forward-looking statements involve risks and uncertainties and are based on the beliefs and assumptions of management of the Company and on information available to management at the time these statements and disclosures were prepared. Forward-looking statements are subject to numerous assumptions, estimates, risks, and uncertainties that could cause actual conditions, events, or results to differ materially from those stated or implied by such forward-looking statements.

A variety of factors may affect the operations, performance, business strategy, and results of the Company. Those factors include but are not limited to the following:

- Financial market volatility including the level of interest rates could affect the values of financial instruments and the amount of net interest income earned;
- General economic or business conditions, either nationally or in the market areas in which the Company does business, may be less favorable than expected, resulting in deteriorating credit quality, reduced demand for credit, or a weakened ability to generate deposits;
- Competition among financial institutions may increase and competitors may have greater financial resources and develop products and technology that enable those competitors to compete more successfully than the Company;
- Businesses that the Company is engaged in may be adversely affected by legislative or regulatory changes, including changes in accounting standards;
 - The ability to retain key personnel; and
 - The failure of assumptions underlying the allowance for loan losses.

Reclassification

In certain circumstances, reclassifications have been made to prior period information to conform to the 2009 presentation.

Critical Accounting Policies

The accounting and reporting policies followed by the Company conform with U.S. generally accepted accounting principles ("GAAP") and they conform to general practices within the banking industry. The Company's critical accounting policies, which are summarized below, relate to (1) the allowance for loan losses and (2) goodwill impairment. A summary of the Company's significant accounting policies is set forth in Note 1 to the Consolidated Financial Statements in the Company's 2009 Annual Report on Form 10-K.

The financial information contained within the Company's financial statements is, to a significant extent, financial information that is based on measures of the financial effects of transactions and events that have already occurred. A

variety of factors could affect the ultimate value that is obtained when earning income, recognizing an expense, recovering an asset, or relieving a liability. In addition, GAAP itself may change from one previously acceptable method to another method.

Allowance for Loan Losses and Reserve for Unfunded Loan Commitments

The allowance for loan losses is an estimate of the losses inherent in the loan portfolio at the balance sheet date. The allowance is based on two basic principles of accounting: FASB Topic 450-25 Contingencies - Recognition which requires that losses be accrued when they are probable of occurring and estimable and FASB Topic 310-10 Receivables – Overall – Subsequent Measurement which requires that losses on impaired loans be accrued based on the differences between the value of collateral, present value of future cash flows, or values observable in the secondary market, and the loan balance.

The Company's allowance for loan losses has three basic components: the formula allowance, the specific allowance and the unallocated allowance. Each of these components is determined based upon estimates that can and do change. The formula allowance uses a historical loss view as an indicator of future losses along with various qualitative factors, including levels and trends in delinquencies, nonaccrual loans, charge-offs and recoveries; trends in volume and terms of loans; effects of changes in underwriting standards; experience of lending staff and economic conditions; and portfolio concentrations. In the formula allowance, the historical loss rate is combined with the qualitative factors, resulting in an adjusted loss factor for each risk-grade category of loans. The adjusted loss factor is multiplied by the period-end balances for each risk-grade category. The formula allowance is calculated for a range of outcomes. The specific allowance uses various techniques to arrive at an estimate of loss for specifically identified impaired loans. The unallocated allowance includes estimated losses whose impact on the portfolio has yet to be recognized in either the formula or specific allowance. The use of these values is inherently subjective and actual losses could be greater or less than the estimates.

The reserve for unfunded loan commitments is an estimate of the losses inherent in off-balance-sheet loan commitments at the balance sheet date. It is calculated by multiplying an estimated loss factor by an estimated probability of funding, and then by the period-end amounts for unfunded commitments. The reserve for unfunded loan commitments is included in other liabilities.

Goodwill Impairment

The Company tests goodwill on an annual basis or more frequently if events or circumstances indicate that there may have been impairment. If the carrying amount of goodwill exceeds its implied fair value, the Company would recognize an impairment loss in an amount equal to that excess. The goodwill impairment test requires management to make judgments in determining the assumptions used in the calculations. The goodwill impairment testing conducted by the Company in 2009 indicated that goodwill is not impaired and is properly recorded in the financial statements. No events or circumstances since December 31, 2009 have occurred that would question the impairment of goodwill.

Non-GAAP Presentations

The analysis of net interest income in this document is performed on a taxable equivalent basis to facilitate performance comparisons among various taxable and tax-exempt assets.

Internet Access to Corporate Documents

The Company provides access to its Securities and Exchange Commission ("SEC") filings through a link on the Investors Relations page of the Company's web site at www.amnb.com. Reports available include the annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and all amendments to those reports as soon as reasonably practicable after the reports are filed electronically with the SEC. The SEC maintains an Internet

site that contains reports, proxy and information statements, and other information regarding issuers that file electronically with the SEC at www.sec.gov.

RESULTS OF OPERATIONS

Earnings Performance

Three months ended March 31, 2010 and 2009

For the quarter ended March 31, 2010, the Company reported net income of \$2,185,000 compared to \$768,000 for the comparable quarter in 2009. The \$1,417,000 or 185% increase in earnings was primarily due to:

- a \$419,000 increase in net interest income, primarily related to declining deposit rates,
- a \$1,187,000 increase in noninterest income, related to an other real estate write down in 2009, and
- a \$378,000 decrease in expenses, related to targeted cost containment strategies.

SUMMARY INCOME STATEMENT
(dollars in thousands)

For the three months ended March 31,	2010	2009	\$ change	% change
Interest income	\$ 9,051	\$ 9,650	\$ (599)	-6.2 %
Interest expense	(2,147)	(3,237)	1,090	-33.7 %
Net interest income	6,904	6,413	491	7.7 %
Provision for loan losses	(285)	(350)	65	-18.6 %
Noninterest income	1,921	734	1,187	161.7 %
Noninterest expense	(5,497)	(5,875)	378	-6.4 %
Income tax expense	(858)	(154)	(704)	457.1 %
Net income	\$ 2,185	\$ 768	\$ 1,417	184.5 %

Net Interest Income

Net interest income is the difference between interest income on earning assets, primarily loans and securities, and interest expense on interest bearing liabilities, primarily deposits and other funding sources. Fluctuations in interest rates as well as volume and mix changes in earning assets and interest bearing liabilities can materially impact net interest income. The following discussion of net interest income is presented on a taxable equivalent basis to facilitate performance comparisons among various taxable and tax-exempt assets, such as certain state and municipal securities. A tax rate of 35% was used in adjusting interest on tax-exempt assets to a fully taxable equivalent basis. Net interest income divided by average earning assets is referred to as the net interest margin. The net interest spread represents the difference between the average rate earned on earning assets and the average rate paid on interest

bearing liabilities.

Three months ended March 31, 2010 and 2009

Net interest income on a taxable equivalent basis increased \$546,000 or 8.24%, for the first quarter of 2010 compared to the same quarter of 2009. This increase was due primarily to changes in rates, especially liability rates, as indicated by the Rate/Volume Analysis shown later in this section.

For the first quarters of 2010 and 2009, the Company's yield on earnings assets was 5.06% compared to 5.37%. The cost of interest bearing liabilities was 1.43% compared to 2.15%. The interest rate spread was 3.63% compared to 3.22%. The net interest margin, on a fully taxable equivalent basis, was 3.90% compared to 3.61%. Yields and rates generally fell between periods, but most of the improvement in spread and margin was related to reductions in liability pricing, notably time deposits.

The following presentation is an analysis of net interest income and related yields and rates, on a taxable equivalent basis, for the three months ended March 31, 2010 and 2009. Nonaccrual loans are included in average balances. Interest income on nonaccrual loans, if recognized, is recorded on a cash basis or when the loan returns to accrual status.

Net Interest Income Analysis
For the Three Months Ended March 31, 2010 and 2009
(in thousands, except rates)

	Average Balance		Interest Income/Expense		Yield/Rate	
	2010	2009	2010	2009	2010	2009
Loans:						
Commercial	\$ 79,279	\$ 96,097	\$ 953	\$ 1,100	4.81 %	4.58 %
Real estate	434,795	469,346	6,095	6,779	5.61	5.78
Consumer	6,773	7,895	134	178	7.91	9.02
Total loans	520,847	573,338	7,182	8,057	5.52	5.62
Securities:						
Federal agencies	65,751	45,767	551	521	3.35	4.55
Mortgage-backed	43,783	44,560	501	562	4.58	5.04
State and municipal	67,538	42,726	927	604	5.49	5.65
Other	7,624	5,014	69	33	3.62	2.63
Total securities	184,696	138,067	2,048	1,720	4.44	4.98
Deposits in other banks						
	30,640	23,575	91	88	1.19	1.49
Total interest earning assets						
	736,183	734,980	9,321	9,865	5.06	5.37
Nonearning assets						
	74,437	68,226				
Total assets						
	\$ 810,620	\$ 803,206				
Deposits:						
Demand	\$ 97,062	\$ 112,459	21	190	0.09	0.68
Money market	80,809	64,648	90	198	0.45	1.23
Savings	62,801	61,289	22	40	0.14	0.26
Time	266,537	272,425	1,502	2,099	2.25	3.08
Total deposits	507,209	510,821	1,635	2,527	1.29	1.98
Customer repurchase agreements						
	63,947	56,051	105	233	0.66	1.66
Other short-term borrowings						
	-	2,071	-	3	-	0.58
Long-term borrowings						
	29,248	34,398	407	474	5.57	5.51

Edgar Filing: AMERICAN NATIONAL BANKSHARES INC - Form 10-Q

Total interest bearing liabilities						
	600,404	603,341	2,147	3,237	1.43	2.15
Noninterest bearing demand deposits						
	98,876	93,181				
Other liabilities						
	4,004	3,839				
Shareholders' equity						
	107,336	102,845				
Total liabilities and shareholders' equity						
	\$ 810,620	\$ 803,206				
Interest rate spread					3.63 %	3.22 %
Net interest margin					3.90 %	3.61 %
Net interest income (taxable equivalent basis)						
			7,174	6,628		
Less: Taxable equivalent adjustment						
			270	215		
Net interest income						
			\$ 6,904	\$ 6,413		

Changes in Net Interest Income (Rate/Volume Analysis)
(in thousands)

Three months ended March 31 2010 vs. 2009			
Interest income	Increase (Decrease)	Change Attributable to	
		Rate	Volume
Loans:			
Commercial	\$ (147)	\$ 53	\$ (200)
Real estate	(684)	(195)	(489)
Consumer	(44)	(20)	(24)
Total loans	(875)	(162)	(713)
Securities:			
Federal agencies	30	(160)	190
Mortgage-backed	(61)	(51)	(10)
State and municipal	323	(18)	341
Other securities	36	15	21
Total securities	328	(214)	542
Deposits in other banks	3	(20)	23
Total interest income	(544)	(396)	(148)
Interest expense			
Deposits:			
Demand	(169)	(146)	(23)
Money market	(108)	(149)	41
Savings	(18)	(19)	1
Time	(597)	(553)	(44)
Total deposits	(892)	(867)	(25)
Customer repurchase agreements	(128)	(157)	29
Other borrowings	(70)	29	(99)
Total interest expense	(1,090)	(995)	(95)
Net interest income	\$ 546	\$ 599	\$ (53)

Noninterest Income

All comparisons discussed below are between the first quarter 2010 and the first quarter of 2009, unless otherwise noted.

Noninterest income increased to \$1,921,000 in 2010 from \$734,000 in 2009, a \$1,187,000 or 162% improvement. The major factors impacting that change are discussed below.

Fees from the management of trusts, estates, and asset management accounts increased to \$812,000 in 2010 from \$758,000 in 2009, a \$54,000 or 7.1% increase. A substantial portion of Trust fees are earned based on account market values, so changes in the equity markets may have a large impact on income.

Service charges on deposit accounts decreased to \$479,000 in 2010 from \$502,000 in 2009, a \$23,000 or 4.6% decline. This reduction was primarily the result of lower deposit account fee volume.

Other fees and commissions increased to \$278,000 in 2010 from \$242,000 in 2009, an increase of \$36,000 or 14.9% due primarily to increases VISA check card and insurance income.

Mortgage banking income decreased to \$246,000 in 2010 from \$286,000 in 2009, a decline of \$40,000 or 14%. This business area boomed in 2009 and volume has decreased in early 2010. Management expects a further slowing in demand and income as the homebuyer credit is set to expire in April 2010.

Brokerage fees decreased to \$21,000 in 2010 from \$57,000 in 2009, a \$36,000 or 63.2% decline. The reduction was due to a decline in retail investment activity and personnel turnover.

Securities losses were \$29,000 for 2010 from \$0 in 2009. This change was related to an OTTI impairment of a private label CMO. This is discussed further in the investment section.

Foreclosed real estate losses were \$3,000 for 2010 compared to \$1,179,000 in 2009.. The major driver in this increase was a first quarter 2009 \$1,200,000 charge adjusting the appraised value of certain foreclosed real estate. That same property is in the process of being reappraised and management expects to receive the report in mid second quarter 2010. Management does not expect the property will require an adjustment of similar magnitude.

Noninterest Expense

All comparisons discussed below are between the first quarter 2010 and the first quarter of 2009, unless otherwise noted.

Noninterest expense was \$5,497,000 for 2010 compared to \$5,875,000 for 2009, a \$378,000 or 6.4% decrease. The major factors impacting that change are discussed below.

Salaries were \$2,398,000 for 2010 compared to \$2,531,000 for 2009, a \$133,000 or 5.3% decrease. This is mostly the result of a mid-2009 management decision to reduce the number of full time equivalent employees in the Bank by 14, approximately 5% of the workforce. This was accomplished through a combination of retirements, unfilled vacancies, and a small number of layoffs.

Employee benefits were \$640,000 for 2010 compared to \$813,000 for 2009, a \$173,000 or 21.3% decrease. This was due primarily to the change in the Company's defined benefit plan to a cash balance plan, which was effective December 31, 2009.

FDIC insurance assessment was \$195,000 for 2010 compared to \$217,000 for 2009, a \$22,000 or 10.1% decrease. This change was the result of changes in the FDIC computation method combined with a slight decrease in covered deposits. This expense category has been extremely problematic for banks over the past couple of years. The Company saw its deposit insurance cost for 2009 increase by \$1 million over 2008 as a result of tumultuous industry-wide conditions. At the end of 2009, the Bank, along with all other insured banks in the country, was assessed an estimated three year insurance premium of \$2.9 million. It will be amortized to expense each quarter based on actual results. Management expects that deposit insurance will continue to be a major segment of noninterest expense and is likely to increase disproportionately to other costs.

Income Taxes

The effective tax rate for the first quarter of 2010 was 28.2% compared to 16.7% for the first quarter of 2009.

The effective tax rate is lower than the statutory rate primarily due to income that is not taxable for Federal income tax purposes. The primary non-taxable income is that of state and municipal securities and industrial revenue bonds or loans. In the first quarter of 2009, the effective tax rate was also impacted by the \$1.2 million valuation adjustment on certain foreclosed real estate.

Impact of Inflation and Changing Prices

The majority of assets and liabilities of a financial institution are monetary in nature and therefore differ greatly from most commercial and industrial companies that have significant investments in fixed assets or inventories. The most significant effect of inflation is on noninterest expense, which tends to rise during periods of inflation. Changes in interest rates have a greater impact on a financial institution's profitability than do the effects of higher costs for goods and services. Through its balance sheet management practices, the Company has the ability to react to those changes and measure and monitor its interest rate and liquidity risk. During the reported periods, inflation and interest rates have been very low.

CHANGES IN FINANCIAL POSITION

BALANCE SHEET ANALYSIS

Securities

The securities portfolio generates income, plays a major role in the management of interest rate sensitivity, provides a source of liquidity, is used to meet collateral requirements for public deposits, and facilitates commercial customers' repurchase agreements. The portfolio consists primarily of high quality, investment-grade securities. Federal agency and U. S. government sponsored enterprises, mortgage-backed securities, and state and municipal securities comprise the majority of the portfolio.

The available for sale securities portfolio was \$190,949,000 at March 31, 2010 compared to \$188,795,000 at December 31, 2009, a \$2,154,000 or 1.14% increase. The held to maturity securities portfolio decreased to \$5,802,000 at March 31, 2010 from \$6,529,000 at December 31, 2009, a \$727,000 or 11.1% decline.

At March 31, 2010, the available for sale portfolio had an estimated fair value of \$190,949,000 and an amortized cost of \$186,946,000, resulting in a net unrealized gain of \$4,003,000. At the same dates, the held to maturity portfolio had an estimated fair value of \$6,014,000 and an amortized cost of \$5,802,000, resulting in a net unrealized gain of \$212,000.

At March 31, 2010, mortgage-backed securities consist principally of obligations of U.S. Government sponsored enterprises. CMOs (collateralized mortgage obligations) issued by non-U.S. Government sponsored enterprises, as of March 31, 2010, had an amortized cost of \$2,152,000 and an estimated fair value of \$1,875,000; resulting in an estimated net unrealized loss of \$277,000. One of these bonds, with a \$653,000 book value (after discussed charge), was downgraded in the first quarter by Standard and Poor's to CCC status. After reviewing the security, management elected to take an OTTI charge of \$31,000 against the bond. The current estimated market value of the security is \$443,000, resulting in an estimated unrealized loss of \$210,000.

The current economic challenges on a local, regional and national level have resulted in a significant slowdown in business activity throughout 2009 and continuing into early 2010. This slowdown has manifested itself on the Company's balance sheet with a moderate reduction in the size of our loan portfolio, a slight increase in deposits and a substantial increase in our investment portfolio. The Company is cognizant of the historically low interest rate environment and has elected to maintain an investment strategy of purchasing high quality taxable securities of relatively short duration and longer term tax exempt securities, whose market values are not as volatile in rising rate environments as similar termed taxable investments. .

Loans

The loan portfolio consists primarily of commercial and residential real estate loans, commercial loans, construction and land development loans, and home equity loans. Loans were \$515,366,000 at March 31, 2010 compared to \$527,991,000 at December 31, 2009, a \$12,625,000 or 2.4% decrease. Management considers the decline in the loan portfolio primarily the result of the current economic climate and the overall slowdown in business activity and, secondarily, the Company's deliberate decision to maintain a conservative risk profile in consideration of long term asset quality.

Allowance for Loan Losses, Asset Quality, and Credit Risk Management

The allowance for loan losses was \$8,112,000 at March 31, 2010 compared to \$8,166,000 at December 31, 2009. At the same dates, the allowance was 1.57% of loans compared to 1.55%. The dollar amount of the reserve is slightly decreased during the quarter and is directionally consistent with the decrease in total loans, although not consistent in magnitude. Management considers the size of the allowance appropriate because of continuing deterioration and negative trends in the local and regional economy, including unemployment, delinquency and foreclosure rates in Virginia and North Carolina. Bank management is aware of the possible financial impact of extended economic distress in our marketplace and has incorporated that into its qualitative assessment of the allowance for loan loss.

Annualized net charge-offs represented 0.26% of total loans during the first quarter of 2010 compared to 0.31% in the fourth quarter of 2009 and 0.24% in the first quarter of 2009.

Nonperforming loans include loans on which interest is no longer accrued, accruing loans that are contractually past due 90 days or more as to principal and interest payments, and any loans classified as troubled debt restructurings. Nonperforming assets include nonperforming loans and foreclosed real estate. Nonperforming loans represented 0.89% and 0.87% of total assets, respectively, at March 31, 2010 and December 31, 2009. There were no troubled debt restructurings at March 31, 2010 and December 31, 2009.

The following table summarizes nonperforming assets (in thousands):

	March 31, 2010	December 31, 2009
Loans 90 days or more past due	\$ -	\$ -
Nonaccrual loans	3,436	3,642
Nonperforming loans	3,436	3,642
Foreclosed real estate	3,815	3,414
Nonperforming assets	\$ 7,251	\$ 7,056

Premises and equipment

Premises and equipment were \$19,145,000 at March 31, 2010 compared to \$19,195,000, at December 31, 2009, a \$50,000 or 0.26% decrease.

In October 2009 the Company awarded a contract for construction of a new branch building in South Boston, Virginia. The building will be located on a one acre site on U.S. Highway 129. The building will be one story and approximately 5,400 square feet. The cost of the building is expected to be \$1.3 million and the overall cost of the project, not including currently owned land, is expected to be \$1.8 million. Completion is expected in late third quarter 2010. Progress payments on the construction of this building were the major component of activity in premises and equipment during the quarter. By March 31, 2010, such payments had totaled cumulatively \$348,000.

Deposits

The Company's deposits consist primarily of checking, money market, savings, and consumer time deposits. Total deposits were \$609,621,000 at March 31, 2010 compared to \$604,273,000 at December 31, 2009, a \$5,348,000 or 0.89% increase. Core deposit growth continues to be an ongoing strategic goal and challenge for the Company and the community banking industry in general. The Bank has a practice of maintaining only limited reliance on wholesale funding sources. During the 2010 quarter the Bank reduced its brokered deposits from \$5.3 million to \$2.2 million.

Shareholders' Equity

The Company's capital management strategy is to be classified as "well capitalized" under regulatory capital ratios and provide as high as possible total return to our shareholders.

Shareholders' equity was \$107,182,000 at March 31, 2010 compared to \$106,389,000 at December 31, 2009, an increase of \$793,000 or 0.75%.

The Company paid cash dividends of \$0.23 per share during the first quarter of 2010 while the aggregate basic and diluted earnings per share for the same period were \$0.36 per share. The Company's current capital position provided the Board of Directors with the strategic flexibility to temporarily pay a cash dividend relatively high relative to current earnings.

Banking regulators have defined minimum regulatory capital ratios that the Company and its banking subsidiary are required to maintain. These ratios take into account risk factors identified by those regulatory authorities associated with the assets and off-balance sheet activities of financial institutions. The guidelines require percentages, or “risk weights,” be applied to those assets and off-balance sheet assets in relation to their perceived risk. Under the guidelines, capital strength is measured in two tiers. Tier I capital consists primarily of shareholders’ equity and trust preferred capital notes, while Tier II capital consists of qualifying allowance for loan losses. “Total” capital is the combination of Tier I and Tier II capital. Another regulatory indicator of capital adequacy is the leverage ratio, which is computed by dividing Tier I capital by average quarterly assets less intangible assets.

The regulatory guidelines require that minimum total capital (Tier I plus Tier II) of 8% be held against total risk-adjusted assets, at least half of which (4%) must be Tier I capital. At March 31, 2010, the Company's Tier I and total capital ratios were 18.18% and 19.43%, respectively. At December 31, 2009, these ratios were 17.56% and 18.82%, respectively. The ratios for both periods were in excess of the regulatory requirements. The Company's leverage ratio was 12.99% and 12.81% at March 31, 2010 and December 31, 2009, respectively. The leverage ratio has a regulatory minimum of 4%, with most institutions required to maintain a ratio of 4-5%, depending upon risk profiles and other factors.

As mandated by bank regulations, the following five capital categories are identified for insured depository institutions: "well capitalized," "adequately capitalized," "undercapitalized," "significantly undercapitalized," and "critically undercapitalized." These regulations require the federal banking regulators to take prompt corrective action with respect to insured depository institutions that do not meet minimum capital requirements. Under the regulations, well capitalized institutions must have Tier I risk-based capital ratios of at least 6%, total risk-based capital ratios of at least 10%, and leverage ratios of at least 5%, and not be subject to capital directive orders. Management believes, as of March 31, 2010, that the Company met the requirements to be considered "well capitalized."

Russell 2000

American National Bankshares Inc. (NASDAQ: AMNB) was added to the Russell 3000 Index and the Russell 2000 Index on June 29, 2009 when Russell Investments reconstituted its comprehensive set of U. S. and Global equity indexes. The Russell indexes are widely used by investment managers as index funds and performance benchmarks for investment strategies. The indexes are reconstituted annually in late May and are comprised of the 3,000 largest U. S. stocks by market capitalization. The largest 1,000 companies comprise the Russell 1000 and the next 2,000 companies comprise the Russell 2000. The Index is reconstituted on an annual basis.

Off-Balance-Sheet Activities

The Company enters into certain financial transactions in the ordinary course of performing traditional banking services that result in off-balance sheet transactions. Other than AMNB Statutory Trust I, formed in 2006 to issue Trust Preferred Securities, the Company does not have any off-balance sheet subsidiaries. Off-balance sheet transactions were as follows (in thousands):

	March 31, 2010	December 31, 2009
Commitments to extend credit	\$ 137,441	\$ 133,692
Standby letters of credit	1,588	2,624
Mortgage loan rate-lock commitments	4,611	2,054

Commitments to extend credit to customers represent legally binding agreements with fixed expiration dates or other termination clauses. Since many of the commitments are expected to expire without being funded, the total commitment amounts do not necessarily represent future funding requirements. Standby letters of credit are conditional commitments issued by the Company guaranteeing the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Market Risk Management

Effectively managing market risk is essential to achieving the Company's financial objectives. Market risk reflects the risk of economic loss resulting from changes in interest rates and market prices. The Company is not subject to currency exchange risk or commodity price risk. The Company's primary market risk exposure is interest rate risk; however, market risk also includes liquidity risk. Both are discussed below.

Interest Rate Risk Management

Interest rate risk and its impact on net interest income is a primary market risk exposure. The Company manages its exposure to fluctuations in interest rates through policies approved by its Asset/Liability Investment Committee ("ALCO") and Board of Directors, both of which receive and review periodic reports of the Company's interest rate risk position.

The Company uses simulation analysis to measure the sensitivity of projected earnings to changes in interest rates. Simulation takes into account current balance sheet volumes and the scheduled repricing dates and maturities of assets and liabilities. It incorporates numerous assumptions including growth, changes in the mix of assets and liabilities, prepayments, and average rates earned and paid. Based on this information, management uses the model to project net interest income under multiple interest rate scenarios.

A balance sheet is considered asset sensitive when its earning assets (loans and securities) reprice faster than its liabilities (deposits and borrowings). An asset sensitive balance sheet will produce more net interest income when interest rates rise and less net interest income when they decline. Based on the Company's simulation analysis, management believes the Company's interest sensitivity position is asset sensitive. The simulation projects that if rates increase over a 12 month period by one percent, net interest income is expected to increase by 4.3%. Management has no expectation that market rates will decline in the near term, given the prevailing economy.

Liquidity Risk Management

Liquidity is the ability of the Company to convert assets into cash or cash equivalents without significant loss and to raise additional funds by increasing liabilities. Liquidity management involves maintaining the Company's ability to meet the daily cash flow requirements of its customers, whether they are borrowers requiring funds to meet their credit needs or depositors desiring to withdraw funds. Additionally, the parent company requires cash for various operating needs including dividends to shareholders, stock repurchases, the servicing of debt, and the payment of general corporate expenses. The Company manages its exposure to fluctuations in interest rates through policies approved by the ALCO and Board of Directors, both of which receive periodic reports of the Company's interest rate risk position. The Company uses a simulation and budget model to manage the future liquidity needs of the Company.

Liquidity sources include cash and amounts due from banks, deposits in other banks, loan repayments, increases in deposits, lines of credit from the Federal Home Loan Bank of Atlanta ("FHLB") and the Federal Reserve Bank's discount window, federal funds lines of credit from two correspondent banks, and maturities and sales of securities. Management believes that these sources provide sufficient and timely liquidity.

The Company has a line of credit with the FHLB, equal to 30% of the Company's assets, subject to the amount of collateral pledged. Under the terms of its collateral agreement with the FHLB, the Company provides a blanket lien covering all of its residential first mortgage loans and home equity lines of credit. In addition, the Company pledges as collateral its capital stock in and deposits with the FHLB. At March 31, 2010, principal obligations to the FHLB

consisted of \$8,600,000 in fixed-rate, long-term advances compared to \$8,638,000 at December 31, 2009. In addition, for the same periods, the Company had outstanding \$40 million in letters of credit. The letters of credit provide the Bank with alternate collateral for securing public entity deposits above FDIC insurance levels, thereby providing less need for pledging from the bond portfolio.

The Company had fixed-rate term borrowing contracts with the FHLB as of March 31, 2010, with the following final maturities (in thousands):

	Amount	Maturity Date
\$	4,000,000	March 2011
	4,000,000	April 2011
	600,000	March 2014
\$	8,600,000	

The Company has federal funds lines of credit established with two other banks in the amounts of \$15,000,000 and \$10,000,000, and has access to the Federal Reserve Bank's discount window. There were no amounts outstanding under these facilities at March 31, 2010.

There have been no material changes to market risk as disclosed in the Company's 2009 Annual Report on Form 10-K. Refer to those disclosures for further information.

ITEM 4. CONTROLS AND PROCEDURES

Disclosure Controls and Procedures

The Company's management, including the Chief Executive Officer and Chief Financial Officer, evaluated the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934), as amended (the "Exchange Act") as of March 31, 2010. Based on this evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective to ensure that the information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in SEC rules and forms. There were no significant changes in the Company's internal controls over financial reporting that occurred during the quarter ended March 31, 2010 that have materially affected or are reasonably likely to materially affect the Company's internal control over financial reporting.

PART II

OTHER INFORMATION

Item:

1. Legal Proceedings

The nature of the business of the Company ordinarily results in a certain amount of litigation. The Company is involved in various legal proceedings, all of which are considered incidental to the normal conduct of business. Management believes that these proceedings will not have a material adverse effect on the consolidated financial position or consolidated results of operations of the Company.

1A. Risk Factors

There have been no material changes to the risk factors disclosed in the Company's 2010 Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 12, 2010.

2. Unregistered Sales of Equity Securities and Use of Proceeds

None

3. Defaults Upon Senior Securities
None

4. (Removed and Reserved)

5. Other Information

(a) Required 8-K disclosures

None

(b) Changes in Nominating Process

None

6. Exhibits

11. Refer to EPS calculation in the Notes to Financial Statements

31.1 Section 302 Certification of Charles H. Majors, President and Chief Executive Officer

31.2 Section 302 Certification of William W. Traynham, Senior Vice President and Chief Financial Officer

32.1 Section 906 Certification of Charles H. Majors, President and Chief Executive Officer

32.2 Section 906 Certification of William W. Traynham, Senior Vice President and Chief Financial Officer

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

AMERICAN NATIONAL BANKSHARES INC.

/s/ Charles H. Majors

Date – May 6, 2010
Charles H. Majors
President and Chief Executive Officer

Date – May 6, 2010
/s/ William W. Traynham
William W. Traynham
Senior Vice President and
Chief Financial Officer

