#### HEISEN JOANN HEFFERNAN

Form 4

October 21, 2004

## FORM 4

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF

**SECURITIES** 

OMB Number:

3235-0287

Expires:

January 31, 2005

0.5

Estimated average

**OMB APPROVAL** 

burden hours per response...

Check this box if no longer subject to Section 16. Form 4 or Form 5

obligations may continue. See Instruction

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

1(b).

(Print or Type Responses)

1. Name and Address of Reporting Person * HEISEN JOANN HEFFERNAN  (Last) (First) (Middle)			2. Issuer Name and Ticker or Trading Symbol JOHNSON & JOHNSON [JNJ]			5. Relationship of Reporting Person(s) to Issuer			
				f Earliest Ti		(Check all applicable)			
JOHNSON	& JOHNSON & JOHNSON	, ONE		Day/Year)	ansaction	Director X_ Officer (give below) Member, l	e title 0th below) Executive Com	ner (specify	
(Street)			4. If Amendment, Date Original			6. Individual or Joint/Group Filing(Check			
NEW BRUI	08933	Filed(Month/Day/Year)			Applicable Line) _X_ Form filed by One Reporting Person Form filed by More than One Reporting Person				
(City)	(State)	(Zip)	Tab	le I - Non-D	Derivative Securities Acq	uired, Disposed o	f, or Beneficia	lly Owne	
1.Title of Security	2. Transaction (Month/Day/Ye			3. Transactio	4. Securities Acquired on(A) or Disposed of (D)	5. Amount of Securities	6. Ownership	7. Natur Indirect	

(City)	(State)	Tabl	e I - Non-D	erivative	Secur	rities Acq	uired, Disposed of	f, or Beneficial	ly Owned
1.Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securi on(A) or Di (Instr. 3,	spose	d of (D)	5. Amount of Securities Beneficially Owned Following	6. Ownership Form: Direct (D) or Indirect (I)	7. Nature of Indirect Beneficial Ownership (Instr. 4)
			Code V	Amount	(A) or (D)	Price	Reported Transaction(s) (Instr. 3 and 4)	(Instr. 4)	
Common	10/20/2004		M	4,000	A	13.41 (1)	167,564	D	
Common	10/20/2004		S	1,600	D	\$ 56.93	165,964	D	
Common	10/20/2004		S	2,400	D	\$ 56.91	163,564	D	
Common (2)							4,703	I	401 (k) and ESOP Savings Plans

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	Persons who respond to the colle information contained in this form required to respond unless the formation displays a currently valid OMB contains to the contains the conta	n are not rm	SEC 1474 (9-02)
Reminder: Report on a separate line for each class of securities bene	ficially owned directly or indirectly.		
Common	420 (3)	I	By Daughter
Common	420 (3)	I	By Son (4)
Common	420 (3)	I	By Daughter
Common	520 (3)	I	Held for Son under UTMA

# Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

number.

Derivativ Security (Instr. 3)	ve Conversion or Exercise	3. Transaction Date (Month/Day/Year)	SA. Deemed Execution Date, if any (Month/Day/Year)	Transactic Code (Instr. 8)	(A) or Disposed of (D) (Instr. 3, 4,		e	7. Title and Amount of Underlying Securities (Instr. 3 and 4)	
				Code V	and 5) (A) (D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares
Phanton Stock Units	m \$ 0 (5)					<u>(6)</u>	<u>(6)</u>	Common	0 (6)
Employ Stock Option Right to Buy (7)	\$ 13.41 o (1)	10/20/2004		M	4,000	12/01/1996	12/01/2004	Common	4,000

## **Reporting Owners**

Reporting Owner Name / Address

Director 10% Owner Officer Other

Member, Executive Committee

Reporting Owners 2

HEISEN JOANN HEFFERNAN JOHNSON & JOHNSON ONE JOHNSON & JOHNSON PLAZA NEW BRUNSWICK, NJ 08933

### **Signatures**

John A. Papa, Attorney-in-Fact for JoAnn H. Heisen

10/21/2004

\*\*Signature of Reporting Person

Date

## **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Adjusted to reflect two-for-one stock splits in 1996 and 2001.
- (2) Shares held under Johnson & Johnson's 401(k) and ESOP Savings Plans as of Plans' most recent reporting date (09/30/2004).
- (3) The reporting person disclaims beneficial ownership of these securities, and this report shall not be deemed an admission that the reporting person is the beneficial owner of such securities for purposes of Section 16 or for any other purpose.
- (4) Held by Husband as custodian under UTMA.
- (5) The Phantom Stock converts into common stock on a one-for-one basis.
- (6) The Phantom Stock Units held under the Issuer's Executive Income Deferral Plan as of September 30, 2004 are to be settled in cash upon the Reporting Person's Retirement.
- (7) Awarded under Issuer's Stock Option Plan and exercisable in increments of 20% per year starting two years from date of grant.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.

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