CANADIAN PACIFIC RAILWAY LTD/CN Form 10-O April 20, 2017 UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q (Mark one) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF x1934 For the quarterly period ended March 31, 2017 OR "TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from to Commission File Number 001-01342 Canadian Pacific Railway Limited (Exact name of registrant as specified in its charter) 98-0355078 Canada (State or Other Jurisdiction (IRS Employer of Incorporation or Organization) Identification No.) 7550 Ogden Dale Road S.E. T2C 4X9 Calgary, Alberta, Canada (Address of Principal Executive Offices) (Zip Code) Registrant's Telephone Number, Including Area Code: (403) 319-7000 Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No o Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes b Noo Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act. Large accelerated filer Accelerated filer Non-accelerated Smaller reporting company Emerging growth filer o company o þ 0 If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange. o Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No þ

As of the close of business on April 18, 2017, there were 146,694,793 of the registrant's Common Shares issued and outstanding.

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### PART I

### ITEM 1. FINANCIAL STATEMENTS

### INTERIM CONSOLIDATED STATEMENTS OF INCOME (unaudited)

(in millions of Canadian dollars, except share and per share data) Revenues	For the t months ended M 2017		1	
Freight	\$1,563	\$1,548		
Non-freight	\$1,505 40	\$1,548 43		
Total revenues	1,603	4 <i>3</i> 1,591		
Operating expenses	1,005	1,391		
Compensation and benefits (Note 9)	233	329		
Fuel	233 170	125		
Materials	49	123 56		
Equipment rents	36	30 45		
Depreciation and amortization	166	162		
Purchased services and other (Note 4)	278	221		
Total operating expenses	932	938		
Total operating expenses	<i>)</i> 52	250		
Operating income	671	653		
Less:				
Other income and charges (Note 5)	(28	)(181)		
Net interest expense	120	124		
Income before income tax expense	579	710		
Income tax expense (Note 6)	148	170		
Net income	\$431	\$540		
Earnings per share (Note 7)				
Basic earnings per share	\$2.94	\$3.53		
Diluted earnings per share	\$2.93	\$3.51		
Weighted-average number of shares (millions) (Note 7) Basic	1165	152.0		
	146.5	153.0		
Diluted	147.1	153.8		
Dividends declared per share See Notes to Interim Consolidated Financial Statements.	\$0.5000	\$0.3500		

# INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (unaudited)

	For the three months ended March 31
(in millions of Canadian dollars)	2017 2016
Net income	\$431 \$540
Net gain in foreign currency translation adjustments, net of hedging activities	5 37
Change in derivatives designated as cash flow hedges	5 (47)
Change in pension and post-retirement defined benefit plans	38 47
Other comprehensive income before income taxes	48 37
Income tax expense on above items	(18)(41)
Other comprehensive income (loss) (Note 3)	30 (4 )
Comprehensive income	\$461 \$536
See Notes to Interim Consolidated Financial Statements.	

### INTERIM CONSOLIDATED BALANCE SHEETS AS AT (unaudited)

(unduited)	March 31	December 31
(in millions of Canadian dollars)	2017	2016
Assets		
Current assets		
Cash and cash equivalents	\$201	\$164
Accounts receivable, net	631	591
Materials and supplies	201	184
Other current assets	77	70
	1,110	1,009
Investments	183	194
Properties	16,661	16,689
Goodwill and intangible assets	200	202
Pension asset	1,165	1,070
Other assets	78	57
Total assets	\$19,397	\$19,221
Liabilities and shareholders' equity		
Current liabilities		
Accounts payable and accrued liabilities	\$1,148	\$1,322
Long-term debt maturing within one year	31	25
	1,179	1,347
Pension and other benefit liabilities	730	734
Other long-term liabilities	227	284
Long-term debt	8,583	8,659
Deferred income taxes	3,640	3,571
Total liabilities	14,359	14,595
Shareholders' equity		
Share capital	2,036	2,002
Additional paid-in capital	42	52
Accumulated other comprehensive loss (Note 3)	(1,769	)(1,799)
Retained earnings	4,729	4,371
-	5,038	4,626
Total liabilities and shareholders' equity	\$19,397	\$19,221
Contingencies (Note 11)		
See Notes to Interim Consolidated Financial Stat	ements.	

See Notes to Interim Consolidated Financial Statements.

# INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

(in millions of Canadian dollars) Operating activities	For the three months ended March 31 2017 2016
Net income	\$431 \$540
Reconciliation of net income to cash provided by operating activities:	\$451 \$540
Depreciation and amortization	166 162
Deferred income taxes (Note 6)	67 93
Pension funding in excess of expense (Note 10)	(60)(42)
Foreign exchange gain on long-term debt (Note 5)	(28)(181)
Other operating activities, net	$(20^{\circ})(101^{\circ})$ (85)(66)
Change in non-cash working capital balances related to operations	(180)(288)
Cash provided by operating activities	311 218
Investing activities	
Additions to properties	(230)(278)
Proceeds from sale of properties and other assets (Note 4)	3 60
Other	5 —
Cash used in investing activities	(222)(218)
Financing activities	
Dividends paid	(73)(54)
Issuance of CP Common Shares	28 5
Repayment of long-term debt	(5)(11)
Other	— (2 )
Cash used in financing activities	(50)(62)
Effect of foreign currency fluctuations on U.S. dollar-denominated cash and cash equivalents Cash position	(2)(17)
Increase (decrease) in cash and cash equivalents	37 (79)
Cash and cash equivalents at beginning of period	164 650
Cash and cash equivalents at end of period	\$201 \$571
Supplemental disclosures of cash flow information:	
Income taxes paid	\$170 \$192
Interest paid	\$150 \$155
See Notes to Interim Consolidated Financial Statements.	

# INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (unaudited)

(in millions of Canadian dollars except common share amounts)	Common shares (in millions)	Share Addition capital capital	Accumulated other comprehensi loss	Retained	sharehold	ers'
Balance at January 1, 2017	146.3	\$2,002\$ 52	\$ (1,799	)\$4,371	\$ 4,626	
Net income	_			431	431	
Other comprehensive income (Note 3)	—		30		30	
Dividends declared	_			(73	)(73	)
Effect of stock-based compensation recovery	_	— (3	)—	—	(3	)
Shares issued under stock option plan	0.4	34 (7	)—		27	
Balance at March 31, 2017	146.7	\$2,036\$ 42	\$ (1,769	)\$4,729	\$ 5,038	
Balance at January 1, 2016	153.0	\$2,058\$ 43	\$ (1,477	)\$4,172	\$ 4,796	
Net income	_			540	540	
Other comprehensive loss (Note 3)	—		(4	)—	(4	)
Dividends declared	—			(54	)(54	)
Effect of stock-based compensation expense	_	— 6	_		6	
Shares issued under stock option plan	_	7 (1	)—	_	6	
Balance at March 31, 2016	153.0	\$2,065\$ 48	\$ (1,481	)\$4,658	\$ 5,290	
See Notes to Interim Consolidated Financial Statements.						

#### NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS March 31, 2017 (unaudited)

### 1 Basis of presentation

These unaudited interim consolidated financial statements of Canadian Pacific Railway Limited ("CP", or "the Company"), expressed in Canadian dollars, reflect management's estimates and assumptions that are necessary for their fair presentation in conformity with generally accepted accounting principles in the United States of America ("GAAP"). They do not include all disclosures required under GAAP for annual financial statements and should be read in conjunction with the 2016 annual consolidated financial statements and notes included in CP's 2016 Annual Report on Form 10-K. The accounting policies used are consistent with the accounting policies used in preparing the 2016 annual consolidated financial statements, except for the newly adopted accounting policies discussed in Note 2.

CP's operations can be affected by seasonal fluctuations such as changes in customer demand and weather-related issues. This seasonality could impact quarter-over-quarter comparisons.