BANCO SANTANDER CHILE Form 6-K May 22, 2018

FORM 6-K

SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

**Report of Foreign Issuer** 

Pursuant to Rule 13a-16 or 15d-16 of the Securities Exchange Act of 1934

Commission File Number: 001-14554

Banco Santander Chile Santander Chile Bank (Translation of Registrant's Name into English)

Bandera 140 Santiago, Chile (Address of principal executive office)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F:

Form 20-Fx Form 40-F"

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Yes" Nox

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Yes" Nox

Indicate by check mark whether by furnishing the information contained in this Form, the Registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934:

Yes" Nox

If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): N/A

# **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

BANCO SANTANDER-CHILE

By: /s/ Cristian Florence Name: Cristian Florence Title: General Counsel

Date: May 18, 2018

# CONTENT

# **Consolidated Financial Statements**

CONSOLIDATED INTERIM STATEMENTS OF FINANCIAL POSITION	<u>3</u>
CONSOLIDATED INTERIM STATEMENTS OF INCOME FOR THE PERIOD	<u>4</u>
CONSOLIDATED INTERIM STATEMENTS OF COMPREHENSIVE INCOME FOR	<u>5</u>
THE PERIOD	<u> </u>
CONSOLIDATED INTERIM STATEMENTS OF CHANGES IN EQUITY FOR THE	<u>6</u>
<u>PERIOD</u>	
CONSOLIDATED INTERIM STATEMENTS OF CASH FLOWS FOR THE PERIOD	<u>7</u>
Notes to the Consolidated Interim Financial Statements	
NOTE 01 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES	9
NOTE 02 CHANGES IN ACCOUNTING	<u>3</u> 7
NOTE 03 SIGNIFICANT EVENTS	38
NOTE 04 REPORTING SEGMENTS	39
NOTE 05 CASH AND CASH EQUIVALENTS	41
NOTE 06 TRADING INVESTMENTS	42
NOTE 07 DERIVATIVE FINANCIAL INSTRUMENTS AND HEDGE ACCOUNTING	
NOTE 08 INTERBANK LOANS	50
NOTE 09 LOANS AND ACCOUNTS RECEIVABLE FROM CUSTOMERS	51
NOTE 10 AVAILABLE FOR SALE INVESTMENTS	57
NOTE 11 INTANGIBLE ASSETS	58
NOTE 12 PROPERTY, PLANT, AND EQUIPMENT	<u>60</u>
NOTE 13 CURRENT AND DEFERRED TAXES	<u>63</u>
NOTE 14 OTHER ASSETS	<u>66</u>
NOTE 15 TIME DEPOSITS AND OTHER TIME LIABILITIES	<u>67</u>
NOTE 16 ISSUED DEBT INSTRUMENTS AND OTHER FINANCIAL LIABILITIES	<u>68</u>
NOTE 17 MATURITY OF FINANCIAL ASSETS AND LIABILITIES	74
NOTE 18 PROVISIONS	<u> 76</u>
NOTE 19 OTHER LIABILITIES	77
NOTE 20 CONTINGENCIES AND COMMITMENTS	<u> 78</u>
NOTE 21 EQUITY	81
NOTE 22 CAPITAL REQUIREMENTS (BASEL)	84
NOTE 23 NON-CONTROLLING INTEREST	86
NOTE 24 INTEREST INCOME	88
NOTE 25 FEES AND COMMISSIONS	90
NOTE 26 NET INCOME (EXPENSE) FROM FINANCIAL OPERATIONS	92
NOTE 27 NET FOREIGN EXCHANGE INCOME	<u>93</u>
NOTE 28 PROVISIONS FOR LOAN LOSSES	94
NOTE 29 PERSONNEL SALARIES AND EXPENSES	95
NOTE 30 ADMINISTRATIVE EXPENSES	96
NOTE 31 DEPRECIATION, AMORTIZATION AND IMPAIRMENT	97

NOTE 32 OTHER OPERATING INCOME AND EXPENSES	<u>98</u>
NOTE 33 TRANSACTIONS WITH RELATED PARTIES	<u>99</u>
NOTE 34 FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES	<u>103</u>
NOTE 35 SUBSEQUENT EVENTS	<u>109</u>

# CONSOLIDATED INTERIM STATEMENTS OF FINANCIAL POSITION

	NOTE	As of March 31, 2018 MCh\$	As of December 31, 2017 MCh\$
	NOIL	MCII	MCII
ASSETS			
Cash and deposits in banks	5	1,599,697	1,452,922
Cash items in process of collection	5	511,561	668,145
Trading investments	6	172,501	485,736
Investments under resale agreements		_	-
Financial derivative contracts	7	2,000,057	2,238,647
Interbank loans, net	8	9,227	162,599
Loans and accounts receivables from customers, net	9	27,524,777	26,747,542
Available for sale investments	10	2,992,498	2,574,546
Held to maturity investments		-	-
Investments in associates and other companies		28,274	27,585
Intangible assets	11	62,458	63,219
Property, plant, and equipment	12	232,626	242,547
Current taxes	13	6,756	-
Deferred taxes	13	372,665	385,608
Other assets	14	920,765	755,183
TOTAL ASSETS		36,433,862	35,804,279
LIABILITIES			
Deposits and other demand liabilities	15	8,175,608	7,768,166
Cash items in process of being cleared	5	354,046	486,726
Obligations under repurchase agreements		105,899	268,061
Time deposits and other time liabilities		11,968,775	11,913,945
Financial derivative contracts	15	1,921,807	2,139,488
Interbank borrowing	7	1,322,512	1,698,357
Issued debt instruments		7,795,573	7,093,653
Other financial liabilities	16	243,684	242,030
Current taxes	16	-	6,435
Deferred taxes	13	11,221	9,663
Provisions	13	339,901	324,329
Other liabilities	18	982,368	745,363
TOTAL LIABILITIES		33,221,394	32,696,216

#### **EQUITY** Attributable to the equity holders of the Bank 3,169,855 3,066,180 21 891,303 891,303 Capital Reserves 21 1,781,818 1,781,818 Valuation adjustments 21 (4,348 ) (2,312 ) Retained earnings 395,371 501,082 Retained earnings from prior years 564,815 Income for the year 151,016 564,815 Minus: Provision for mandatory dividends (214,749 ) (169,444 ) Non-controlling interest 23 42,613 41,883 TOTAL EQUITY 3,212,468 3,108,063 TOTAL LIABILITIES AND EQUITY 35,804,279 36,433,862

The accompanying notes 1 to 35 form an integral part of the consolidated interim financial statements.

# CONSOLIDATED INTERIM STATEMENTS OF INCOME FOR THE PERIOD

# For the periods ended

As of March 31		
NOTE		2017 MCh\$
24	528,052	523,968
24	(181,337)	(205,393)
	346,715	318,575
25	124,154	115,295
25	(48,660)	(42,472)
	75,494	72,823
26	(27,174)	1,276
27	50,395	*
32	6,307	13,019
	451,737	441,149
28	(75,405)	(73,862)
	376,332	367,287
29	(89,516)	(92,676)
30	(62,155)	(58,482)
31	,	(17,622)
31	,	(184)
32	(9,921)	(18,817)
	(180,811)	(187,781)
	195,521	179,506
	24 24 25 25 25 26 27 32 28 29 30 31	2018 NOTE MCh\$  24     528,052 24     (181,337)      346,715  25     124,154 25     (48,660 )      75,494  26     (27,174 ) 27     50,395 32     6,307      451,737  28     (75,405 )      376,332  29     (89,516 )      30     (62,155 )      31     (19,180 )      31     (39 )      32     (9,921 )      (180,811)

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Income from investments in associates and other companies		825	720
Income before tax		196,346	180,226
Income tax expense	13	(44,553)	(37,208)
NET INCOME FOR THE PERIOD		151,793	143,018
Attributable to: Equity holders of the Bank Non-controlling interest Earnings per share attributable to Equity holders of the Bank:	23	151,016 777	142,375 643
(expressed in Chilean pesos) Basic earnings Diluted earnings	21 21	0.801 0.801	0.756 0.756

The accompanying notes 1 to 35 form an integral part of the consolidated interim financial statements.

# CONSOLIDATED INTERIM STATEMENTS OF OTHER COMPREHENSIVE INCOME

# For the periods ended

	NOTE	March 31, 2018 MCh\$	2017 MCh\$
NET INCOME FOR THE PERIOD		151,793	143,018
OTHER COMPREHENSIVE INCOME - ITEMS WHICH WILL BE RECLASSIFIED TO PROFIT OR LOSS			
Available for sale investments Cash flow hedge	10 21	4,232 (7,122 )	14,366 (14,006)
Other comprehensive income which may be reclassified subsequently to profit or loss, before tax		(2,890 )	360
Income tax related to items which may be reclassified subsequently to profit or loss	13	806	(236 )
Other comprehensive income for the period which may be reclassified subsequently to profit or loss, net of tax		(2,084)	124
OTHER COMPREHENSIVE INCOME THAT WILL NOT BE RECLASSIFIED TO PROFIT OR LOSS		-	-
TOTAL OTHER COMPREHENSIVE INCOME FOR THE PERIOD		149,709	143,142
Attributable to: Equity holders of the Bank Non-controlling interest	23	148,980 729	142,496 646

The accompanying notes 1 to 35 form an integral part of the consolidated interim financial statements.

# CONSOLIDATED INTERIM STATEMENTS OF CHANGES IN EQUITY

# For the periods ended March 31, 2018 and 2017

		RESERVES		VALUA ADJUST	TION TMENTS		RETAIN	ED EARNIN	IGS	
	Capital	Reserves and other retained earnings	effects of merger of compani under common control	investme	cash flow	Income tax effects	Prior years retained earnings	Income for the year	Provision for mandatory dividends	Total attributable to equity holders of the Bank
	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$
Equity as of December 31,	891,303	1,642,336	(2,224)	6,449	2,288	(2,097)	-	472,351	(141,700)	2,868,706
2016 Distribution of income from	-	-	-	-	-	-	472,351	(472,351)	-	-
previous period Equity as of January 1, 2017 Increase or	891,303	1,642,336	(2,224)	6,449	2,288	(2,097)	472,351	-	(141,700)	2,868,706
decrease of capital and reserves	-	-	-	-	-	-	-	-	-	-
Dividends distributions/ withdrawals made	-	-	-	-	-	-	-	-	-	-
Transfer of retained earnings to reserves	-	-	-	-	-	-	-	-	-	-
Provision for mandatory dividends	-	-	-	-	-	-	-	-	-	-

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		•	•							
Subtotals Other	-	-	-	-	-	-	-	-	(42,713)	(42,713 )
comprehensive	-	-	-	-	-	-	-	-	(42,713)	(42,713 )
income Income for the	_	_	_	14,346	(14,006)	(217)	_	_	_	123
year				1 1,5 10	(11,000)	(217)				
Subtotals	-	-	-	-	-	-	-	142,375	-	142,375
Equity as of March 31, 2017	891,303	1,642,336	(2,224)	20,795	(11,718)	(2,314)	472,351	142,375	(184,413)	2,968,491
Equity as of	001 202	1 704 040	(2.224)	450	(2.5(2.)	701		(564.015)	(160 444)	2.066.100
December 31, 2017	891,303	1,784,042	(2,224)	459	(3,562)	791	-	(564,815)	(169,444)	3,066,180
Distribution of										
income from	-	-	-	-	-	-	564,815	(564,815)	-	-
previous period										
Equity as of January 1, 2018	891,303	1,784,042	(2,224)	459	(3,562)	791	564,815	-	(169,444)	3,066,180
Increase or										
decrease of										
capital and	-	-	-	-	-	-	-	-	-	-
reserves										
Transactions										
with own	-	-	-	-	-	-	-	-	-	-
shares										
Dividend										
distributions/ withdrawals	-	-	-	-	-	-	-	-	-	-
made										
Other equity										
movements	-	-	-	-	-	-	-	-	-	-
Provision for										
mandatory	-	-	-	-	-	-	-	-	(45,305)	(45,305)
dividends										
Subtotals	-	-	-	-	-	-	-	-	(45,305)	(45,305)
Other										
comprehensive	_	_	_	4,269	(7,122)	817	_	_	_	(2,036)
income				.,_0,	(7,122 )	517				(2,000)
Income for the								151 016		151.016
year	-	-	-	-	-	-	-	151,016	-	151,016
Subtotals	-	-	-	4,269	(7,122)	817	-	151,016	-	148,980
Equity as of	891,303	1,784,042	(2,224)	4,728	(10,684)	1.608	564,815	151,016	(214,749)	3,169,855
March 31, 2018	37 1,000	-,. 0 .,0 12	(=,== : )	.,. 20	(10,001)	1,000	20.,010	-21,010	(=,, ., )	-,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,

<sup>(\*)</sup> See note 1 b) for non-controlling interest.

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Period	Total attributable to equity holders of the Bank MCh\$	Allocated to reserves MCh\$	Allocated to dividends MCh\$	Percent	ta <b>g</b> hares	Dividend per share (in chilean pesos)
Year 2016 (Shareholders Meeting April 2017)	472,351	141,706	330,645	70	188,446,126,794	1.755
Year 2015 (Shareholders Meeting April 2016)	448,878	112,219	336,659	75	188,446,126,794	1.787

The accompanying notes 1 to 35 form an integral part of the consolidated interim financial statements.

# CONSOLIDATED STATEMENTS OF CASH FLOWS

For the periods ended

	NOTE	March 31, 2018 MCh\$	2017 MCh\$	
A – CASH FLOWS FROM OPERATING ACTIVITIES:				
NET INCOME FOR THE PERIOD		151,793	143,018	
Debits (credits) to income that do not represent cash flows		(290,860)	•	)
Depreciation and amortization	31	19,180	17,622	,
Impairments of property, plant, and equipment and intangibles	31	39	184	
Provision for loan losses	28	96,224	93,180	
Provision from trading investments mark to market		1,438	117,756	
Income from investments in associates and other companies			(720	)
Net gain on sale of assets received in lieu of payment	32	(5,945)	(6,342	)
Provision on assets received in lieu of payment	32	446	1,771	
Net gain on sale of associates and other companies		_	_	
Net gain on sale of controlled companies		-	-	
Net gain on sale of property, plant, and equipment	32	(1)	(17	)
Charge off of assets received in lieu of payment	32	5,448	5,520	
Net interest income	24	(346,715)	(318,575	)
Net fee and commission income	25	(75,494)	(72,823	)
Other debits (credits) to income that do not represent cash flows		-	(3,005	)
Changes in deferred taxes	13	15,345	(39,180	)
Increase/decrease in operating assets and liabilities		291,442	(349,883	)
(Increase) decrease of loans and accounts receivables from customers, net		(771,920)	(1,406,572	2)
(Increase) decrease of financial investments		(104,717)	(353,610	)
Decrease (increase) due to resale agreements (assets)		-	-	
Decrease (increase) of interbank loans		153,372	(319,962	)
(Increase) decrease of assets received or awarded in lieu of payment		1,431	17,792	
Increase (decrease) of debits in customers checking accounts		232,245	439,209	
Increase (decrease) of time deposits and other time liabilities		54,830	(22,689	)
Increase (decrease) of obligations with domestic banks		(480)	5,400	
Increase (decrease) of other demand liabilities or time obligations		175,197	(109,863	)
Increase (decrease) of obligations with foreign banks		(375,365)	169,535	
Increase (decrease) of obligations with Central Bank of Chile		-	(14	)
Increase (decrease) of obligations under repurchase agreements		(162,162)	153,728	

Increase (decrease) in other financial liabilities		1,654	13,443	
Net increase of other assets and liabilities		783,161	307,764	
Redemption of letters of credit		(2,612)	8,576	
Mortgage bond issuances		-	-	
Senior bond issuances		-	266,616	
Redemption mortgage bonds and payments of interest		(2,589)	(2,553	)
Redemption and maturity of of senior bonds and payments of interest		(112,812)	91,919	
Interest received		528,052	523,968	
Interest paid		(181,337)	(205,393	)
Dividends received from investments in other companies		-	-	
Fees and commissions received	25	124,154	115,295	
Fees and commissions paid	25	(48,660)	(42,472	)
Total cash flow provided by (used in) operating activities		152,375	(411,500	)

The accompanying notes 1 to 35 form an integral part of these consolidated interim financial statements.

# CONSOLIDATED INTERIM STATEMENTS OF CASH FLOWS

For the periods ended

of Cash Flows for the periods

	NOTE	March 31, 2018 MCh\$		2017 MCh\$	
B – CASH FLOWS FROM INVESTMENT ACTIVITIES: Purchases of property, plant, and equipment Sales of property, plant, and equipment Purchases of investments in associates and other companies Sales of investments in associates and other companies Purchases of intangible assets Total cash flow provided by (used in) investment activities	12 12	(3,506 ) 60 - - (5,064 ) (8,510 )	)	(4,440 198 - - (6,252 (10,494	)
C – CASH FLOW FROM FINANCING ACTIVITIES: From shareholder's financing activities Increase in other obligations Subordinated bonds emisions Redemption of subordinated bonds and payments of interest		(4,142	)	(8,152 - - (8,152	)
Dividends paid From non-controlling interest financing activities Dividends and/or withdrawals paid Total cash flow used in financing activities		- -		(8,132 - - - (8,152	)
D – NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS DURING THE PERIOD		139,723		(430,146	)
E – EFFECTS OF FOREIGN EXCHANGE RATE FLUCTUATIONS  F – INITIAL BALANCE OF CASH AND CASH EQUIVALENTS		(16,852 ) 1,634,341		(29,048 2,486,199	
FINAL BALANCE OF CASH AND CASH EQUIVALENTS	5	1,757,212		2,027,005	
As	of March	31			

As of March 31, **Reconciliation of provisions for the Consolidated Interim Statements** 2018 2017 MCh\$ MCh\$

Provision for loan losses for cash flow purposes 96,224 93,180 Recovery of loans previously charged off (20,819) (19,318) Provision for loan losses - net 28 75,405 73,862

Changes other than cash Fair Foreign Acquisition Currency December, Reconciliation of liabilities Cash UF Value March, 31 31 arising from financing Flow Movement Changes 2018 2017 activities MCh\$ MCh\$ MCh\$ MCh\$ MCh\$ **Subordinated Bonds** 773,192 777,391 (4,142) -8,341 Paid dividends Other Total liabilities from financing activities 773,192 (4,142) -8,341 777,391

The accompanying notes 1 to 35 form an integral part of these consolidated interim financial statements.

#### **Banco Santander Chile and Subsidiaries**

**Notes to the Consolidated Interim Financial Statements** 

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

NOTE 01

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### **CORPORATE INFORMATION**

Banco Santander Chile is a banking corporation (limited company) operating under the laws of the Republic of Chile, headquartered at Bandera N°140, Santiago. The corporation provides a broad range of general banking services to its customers, ranging from individuals to major corporations. Banco Santander Chile and its subsidiaries (collectively referred to as the "Bank" or "Banco Santander Chile") offers commercial and consumer banking services, including (but not limited to) factoring, collection, leasing, securities and insurance brokering, mutual and investment fund management, and investment banking.

Banco Santander Spain controls Banco Santander Chile through its holdings in Teatinos Siglo XXI Inversiones Ltda. and Santander Chile Holding S.A., which are controlled subsidiaries of Banco Santander Spain. As of December 31, 2018, Banco Santander Spain owns or controls directly and indirectly 99.5% of Santander Chile Holding S.A. and 100% of Teatinos Siglo XXI Inversiones Ltda. This makes Banco Santander Spain have control over 67.18% of the Bank's shares.

#### a) Basis of preparation

These Consolidated Interim Financial Statements have been prepared in accordance with the Compendium of Accounting Standards issued by the Superintendency of Banks and Financial Institutions (SBIF), the Chilean regulatory agency. Article 15 of the General Banking Law states that banks must apply accounting standards established by SBIF. For those issues not covered by the SBIF, the Bank must apply generally accepted standards issued by the Colegio de Contadores de Chile A.G (Association of Chilean Accountants), which conform with International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB).

In the event that any discrepancies exist between IFRS and accounting standards issued by the SBIF (Compendium of Accounting Standards and Instructions), the latter shall prevail.

For purposes of these financial statements the Bank uses certain terms and conventions. References to "US\$", "U.S. dollars" and "dollars" are to United States dollars, references to "EUR" are to European Economic Community Euro, references to "CNY" are to Chinese Yuan, references to "CHF" are to Swiss franc, references to "Chilean pesos", "pesos" or "Ch\$" are to Chilean pesos, and references to "UF" are to Unidades de Fomento. The UF is an inflation-indexed Chilean monetary unit with a value in Chilean pesos that changes daily to reflect changes in the official Consumer Price Index ("CPI") of the Instituto Nacional de Estadisticas (the Chilean National Institute of Statistics) for the previous month.

The Notes to the Consolidated Interim Financial Statements contain additional information to support the figures submitted in the Consolidated Interim Statement of Financial Position, Consolidated Interim Statement of Income, Consolidated Interim Statement of Comprehensive Income, Consolidated Interim Statement of Changes in Equity and Consolidated Interim Statement of Cash Flows for the period. These contain narrative descriptions and details of these statements in a clear, relevant, reliable and comparable manner.

### b) Basis of preparation for the Consolidated Interim Financial Statements

The Consolidated Interim Financial Statements as of March 31, 2018 and 2017 and December 31, 2017, include the financial statements from the Bank entities over which the Bank has control (including structured entities); and includes the adjustments, reclassifications and eliminations needed to comply with the accounting and valuation criteria established by IFRS. Control is achieved when the Bank:

- I. has power over the investee (i.e., it has rights that grant the current capacity of managing the relevant activities of the investee)
- II. is exposed, or has rights, to variable returns from its involvement with the investee; and
- III. has the ability to use its power to affect its returns.

The Bank reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements listed above.

When the Bank has less than the majority of the voting rights of an investee, but it will be considered to have the power over the investee when the voting rights are sufficient to give it the practical ability to direct the relevant activities over the investee unilaterally. The Bank considers all relevant facts and circumstances in assessing whether or not the Bank's voting rights in an investee are sufficient to give it power, these include:

- •The size of the Bank's holding of voting rights relative to the size and dispersion of holdings of the other vote holders.
- •The potential voting rights held by the Bank, other vote holders or other parties.
- •The rights arising from other contractual agreements.

#### **Banco Santander Chile and Subsidiaries**

#### **Notes to the Consolidated Interim Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### NOTE 01

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

Any additional facts and circumstances that indicate that the Bank has, or does not have, the current ability to direct the relevant activities at the time that decisions need to be made, including voting patterns at previous shareholders' meetings.

Profit or loss and each component of other comprehensive income are attributed to the owners of the Bank and to the non-controlling interests. Total comprehensive income of subsidiaries is attributed to the owners of the Bank and to the non-controlling interests even if this results in the non-controlling interests having a deficit in certain circumstances.

When necessary, adjustments are made to the financial statements of the subsidiaries to ensure their accounting policies are consistent with the Bank's accounting policies. All balances and transacctions between consolidated entities are eliminated.

Changes in the consolidated entities ownership interests in subsidiaries that do not result in a loss of control over the subsidiaries are accounted for as equity transactions. The carrying values of the Bank's equity and the non-controlling interests' equity are adjusted to reflect the changes to their relative interests in the subsidiaries. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received is recognized directly in equity and attributed to owners of the Bank.

In addition, third parties' shares in the Bank's consolidated equity are presented as "Non-controlling interests" in the Consolidated Interim Statement of Changes in Equity. Their share in the income for the year is presented as "Attributable to non-controlling interest" in the Consolidated Interim Statement of Income.

The following companies are considered entities controlled by the Bank and are therefore within the scope of consolidation:

### i. Entities controlled by the Bank through participation in equity

			Percent ownership share As of December 31,					
		Place of Incorporation and	2017 Direct	Indirect	Total	2016 Direct	Indirect	Total
Name of the Subsidiary	Main Activity	operation	%	%	%	%	%	%
Santander Corredora de Seguros Limitada	Insurance brokerage	Santiago, Chile	99.75	0.01	99.76	99.75	0.01	99.76
Santander Corredores de Bolsa Limitada	Financial instruments brokerage	Santiago, Chile	50.59	0.41	51.00	50.59	0.41	51.00
Santander Agente de Valores Limitada	Securities brokerage	Santiago, Chile	99.03	-	99.03	99.03	-	99.03
Santander S.A. Sociedad Securitizadora	Purchase of credits and issuance of debt instruments	Santiago, Chile	99.64	-	99.64	99.64	-	99.64

The details of non-controlling interest in all the subsidiaries can be seen in Note 23 – Non-controlling interest.

### ii. Entities controlled by the Bank through other considerations

The following companies have been consolidated as of March 31, 2018 and 2017 and December 31, 2017 based on the fact that the activities relevant on them are determined by the Bank (companies complementary to the banking sector) and therefore the Bank exercises control:

- -Santander Gestión de Recaudación y Cobranza Limitada (collection services)
- -Bansa Santander S.A. (management of repossessed assets and leasing of properties)

#### iii. Associates

An associate is an entity over which the Bank has the ability to exercise significant influence, but not control or joint control. This ability is usually represented by a share equal to or higher than 20% of the voting rights of the Company and is accounted for using the equity method.

### **Notes to the Consolidated Interim Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

### NOTE 01

# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

The following companies are considered "Associates" in which the Bank accounts for its participation using the equity method:

		Place of	Percentage of ownership		
			share		
		Incorporation	As of December 31,		
		and	2017	2016	
Associates	Main activity	operation	%	%	
Redbanc S.A.	ATM services	Santiago, Chile	33.43	33.43	
Transbank S.A.	Debit and credit card services	Santiago, Chile	25.00	25.00	
Centro de Compensación	Electronic fund transfer and	Santiago, Chile	33.33	33.33	
Automatizado S.A.	compensation services				
Sociedad Interbancaria de	Repository of publically offered	Santiago, Chile	29.29	29.29	
Depósito de Valores S.A.	securities				
Cámara de Compensación de	Payments clearing	Santiago, Chile	15.00	14.23	
Pagos de Alto Valor S.A.					
Administrador Financiero del	Administration of boarding passes to	Santiago, Chile	20.00	20.00	
Transantiago S.A.	public transportation				
Sociedad Nexus S.A.	Credit card processor	Santiago, Chile	12.90	12.90	
Servicios de Infraestructura	Administration of the infrastructure for				
de Mercado OTC S.A.	the financial market of derivative	Santiago, Chile	12.07	12.07	
	instruments				

During the year 2017, the entities Rabobank Chile in Liquidation and Banco París, assigned to Banco Santander a portion of its participation in "Sociedad Operadora de la Cámara de Compensación de pagos de Valores S.A.", with which the Bank's participation increased to 15.00%.

In the case of Nexus S.A. and Compensation Chamber for High-Value Payments S.A., Banco Santander Chile has a representative in the Board of Directors of such companies, which is why the Administration has concluded that it exercises significant influence over the same.

In the case of Market Infrastructure Services OTC S.A. The Bank participates, through its executives, actively in the administration and in the organizational process, which is why the Administration has concluded that it exerts significant influence about it.

#### iv. Share or rights in other companies

Entities over which the Bank has no control or significant influences are presented in this category. These holdings are shown at acquisition value (historical cost) less impairment, if any.

### c) Non-controlling interest

Non-controlling interest represents the portion of gains or losses and net assets which the Bank does not own, either directly or indirectly. It is presented separately in the Consolidated Interim Statement of Income, and separately from shareholders' equity in the Consolidated Interim Statement of Financial Position.

In the case of entities controlled by the Bank through other considerations, income and equity are presented in full as non-controlling interest, since the Bank controls them, but does not have any ownership.

### d) Reporting segments

According to the information presented, the Bank's segments were selected based on an operating segment being a component of an entity that:

- i. engages in business activities from which it may earn revenues and incur expenses (including revenues and expenses i. from transactions with other components of the same entity).
- ... whose operating results are regularly reviewed by the entity's chief executive officer, who makes decisions about resources allocated to the segment and assess its performance.
- iii. for which discrete financial information is available.

#### **Banco Santander Chile and Subsidiaries**

#### **Notes to the Consolidated Interim Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### NOTE 01

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

Operating segments with similar economic characteristics often exhibit similar long-term financial performance. Two or more segments can be combined only if aggregation is consistent with International Financial Reporting Standard 8 "Operating Segments" (IFRS 8) and the segments have similar economic characteristics and are similar in each of the following respects:

- i.the nature of the products and services;
- ii. the nature of the production processes;
- iii. the type or class of customers that use their products and services;
- iv. the methods used to distribute their products or services; and
- v. if applicable, the nature of the regulatory environment, for example, banking, insurance, or public utilities.

The Bank reports separately on each operating segment that exceeds any of the following quantitative thresholds:

its reported revenue, from both external customers and intersegment sales or transfers, is 10% or more of the combined internal and external revenue of all the operating segments.

the absolute amount of its reported profit or loss is equal to or greater than 10%: (i) the combined reported profit of ii. all the operating segments that did not report a loss; (ii) the combined reported loss of all the operating segments that reported a loss.

iii. its assets represent 10% or more of the combined assets of all the operating segments.

Operating segments that do not meet any of the quantitative threshold may be treated as segments to be reported, in which case the information must be disclosed separately if management believes it could be useful for the users of the Consolidated Interim Financial Statements.

Information about other business activities of the segments not separately reported is combined and disclosed in the "Other segments" category.

#### e) Functional and presentation currency

The Bank, in accordance with IAS 21 "Effects of Variations in Exchange Rates of the Foreign Currency", has defined as functional and presentation currency the Chilean Peso, which is the currency of the primary economic environment in which the Bank operates, it also obeys the currency that influences the structure of costs and revenues.

Therefore, all balances and transactions denominated in currencies other than the Chilean Peso are considered as "Foreign currency".

### f) Foreign currency transactions

The Bank performs transactions in foreign currencies, mainly the U.S. dollar. Assets and liabilities denominated in foreign currencies and held by the Bank are translated to Chilean pesos based on the representative market rate published by Reuters at 1:30 p.m. on the month end date. The rate used was Ch\$604.67 per US\$1 for March, 2018 (Ch\$660.16 per US\$1 for March 2017 and Ch\$616.85 per US\$1 for December, 2017).

The amount of net foreign exchange gains and losses include recognition of the effects that exchange rate variations have on assets and liabilities denominated in foreign currencies and the profits and losses on foreign exchange spot and forward transactions undertaken by the Bank.

### g) Definitions and classification of financial instruments

#### i. Definitions

A "financial instrument" is any contract that gives rise to a financial asset of an entity, and a financial liability or equity instrument of another entity.

An "equity instrument" is a legal transaction that evidences a residual interest on the assets of an entity deducting all of its liabilities.

#### **Banco Santander Chile and Subsidiaries**

#### **Notes to the Consolidated Interim Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### NOTE 01

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

A "financial derivative" is a financial instrument whose value changes in response to changes with regard to an observed market variable (such as an interest rate, a foreign exchange rate, a financial instrument's price, or a market index, including credit ratings), whose initial investment is very small compared with other financial instruments having a similar response to changes in market factors, and which is generally settled at a future date.

"Hybrid financial instruments" are contracts that simultaneously include a non-derivative host contract together with a financial derivative, known as an embedded derivative, which is not separately transferable and has the effect that some of the cash flows of the hybrid contract vary in a way similar to a stand-alone derivative. As of March 31, 2018 and 2017 and December 31, 2017, Banco Santander did not keep implicit derivatives in its portfolio.

### ii. Classification of financial assets for measurement purposes

Financial assets are classified into the following specified categories: financial assets trading investments at fair value through profit or loss (FVTPL), 'held to maturity investments', 'available for sale investments' (AFS) financial assets and 'loans and accounts receivable from customers'. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition. Regular way purchases or sales of financial assets require delivery of the asset within the time frame established by regulation or convention in the marketplace.

Financial assets are initially recognized at fair value plus, in the case of financial assets that aren't accounted for at fair value with changes in profit or loss, transaction costs that are directly attributable to the acquisition or issue.

#### Effective interest method

The effective interest method is a method of calculating the amortised cost of a debt instrument and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the debt instrument, or, where appropriate, a shorter period, to the net carrying amount on initial recognition.

Income is recognised on an effective interest basis for loans and accounts receivables other than those financial assets classified at fair value through profit or loss.

#### Financial assets FVTPL - Trading investments

Financial assets are classified as FVTPL when the financial asset is either held for trading or it is designated as fair value through profit or loss.

A financial asset is classified as held for trading if:

- it has been acquired with the purpose of selling it in the short term; or
- on initial recognition it is part of a portfolio of identified financial instruments that the Bank manages together and has a recent actual pattern of short-term profit-taking; or
- it is a derivative that is not designated and effective as a hedging instrument

A financial asset other than a financial asset held for trading may be designated as FVTPL upon initial recognition if:

- such designation eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise; or
- the financial asset forms part of a group of financial assets or financial liabilities or both, which is managed and its performance is evaluated on a fair value basis, in accordance with the Bank's documented risk management or investment strategy, and information about the grouping is provided internally on that basis; or

- it forms part of a contract containing one or more embedded derivatives, and IAS 39 permits the entire combined contract to be designated as FVTPL.

Financial assets FVTPL are stated at fair value, with any gains or losses arising on remeasurement recognised in profit or loss. The net gain or loss recognised incorporates any dividend or interest earned on the financial asset and is included in the 'net income (expense) from financial operations' line item.

#### **Banco Santander Chile and Subsidiaries**

**Notes to the Consolidated Interim Financial Statements** 

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

NOTE 01

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

#### Held to maturity investments

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturity dates that the Bank has the positive intent and ability to hold to maturity. Subsequent to initial recognition, held-to-maturity investments are measured at amortised cost using the effective interest method less impairment.

#### Available for sale investments (AFS investments)

AFS investments are non-derivatives that are either designated as AFS or are not classified as (a) loans and accounts receivable from customers, (b) held-to-maturity investments or (c) financial assets at fair value through profit or loss (trading investments).

Financial instruments held by the Bank that are traded in an active market are classified as AFS and are stated at fair value at the end of each reporting period. The Bank also has investments in financial instruments that are not traded in an active market but that are also classified as AFS investments and stated at fair value at the end of each reporting period (because the directors consider that fair value can be reliably measured). Changes in the carrying amount of AFS monetary financial assets relating to changes in foreign currency rates, interest income calculated using the effective interest method and dividends on AFS equity investments are recognised in profit or loss. Other changes in the carrying amount of available for sale investments are recognised in other comprehensive income and accumulated under the heading of "Valuation Adjustment". When the investment is disposed of or is determined to be impaired, the cumulative gain or loss previously accumulated in the investments revaluation reserve is reclassified to profit or loss.

Dividends on AFS equity instruments are recognised in profit or loss when the Bank's right to receive the dividends is established.

The fair value of AFS monetary financial assets denominated in a foreign currency is determined in that foreign currency and translated as the described in f) above. The foreign exchange gains and losses that are recognised in profit or loss are determined based on the amortised cost of the monetary asset.

#### Loans and accounts receivables from customers

Loans and accounts receivable from customers are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Loans and accounts receivables from customers (including loans and accounts receivable from customers and interbank loans) are measured at amortised cost using the effective interest method, less any impairment.

Interest income is recognised by applying the effective interest rate, except for short-term receivables where discounting effects are immaterial.

#### iii. Classification of financial assets for presentation purposes

For presentation purposes, the financial assets are classified by their nature into the following line items in the Consolidated Financial Statements:

Cash and deposits in banks: this line includes cash balances, checking accounts and on-demand deposits with the Central Bank of Chile and other domestic and foreign financial institutions. Amounts invested as overnight deposits are included in this item and in the corresponding items. If a special item for these operations is not mentioned, they will be included along with the accounts being reported.

Cash items in process of collection: this item includes values of documents in process of transfer and balances from operations that, as agreed, are not settled the same day, and purchase of currencies not yet received.

Trading investments: this item includes financial instruments held-for-trading and investments in mutual funds which must be adjusted to their fair value.

Financial derivative contracts: financial derivative contracts with positive fair values are presented in this item. It includes both independent contracts as well as derivatives that should and can be separated from a host contract, whether they are for trading or accounted for as derivatives held for hedging, as shown in Note 6.

#### **Banco Santander Chile and Subsidiaries**

#### **Notes to the Consolidated Interim Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### NOTE 01

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

Trading derivatives: includes the fair value of derivatives which do not qualify for hedge accounting, including embedded derivatives separated from hybrid financial instruments.

Hedging derivatives: includes the fair value of derivatives designated as being in a hedging relationship, including the embedded derivatives separated from the hybrid financial instruments.

Interbank loans: this item includes the balances of transactions with domestic and foreign banks, including the Central Bank of Chile, other than those reflected in certain other financial asset classifications listed above.

Loans and accounts receivables from customers: these loans are non-derivative financial assets for which fixed or determined amounts are charged, that are not listed on an active market and which the Bank does not intend to sell immediately or in the short term. When the Bank is the lessor in a lease, and it substantially transfers the risks and rewards incidental to the leased asset, the transaction is presented in loans and accounts receivable from customers while the leased asset is removed from the Bank's financial statements.

Investment instruments: are classified into two categories: held-to-maturity investments, and available-for-sale investments. The held-to-maturity investment classification includes only those instruments for which the Bank has the ability and intent to hold to maturity. The remaining investments are treated as available for sale.

### iv. Classification of financial liabilities for measurement purposes

Financial liabilities are classified as either financial liabilities FVTPL or other financial liabilities.

## Financial liabilities FVTPL

As of March 31, 2018 and December 31, 2017, the bank does not possess any financial liabilities FVTPL.

## Other financial liabilities

Other financial liabilities (including loans and accounts payable) are subsequently measured at amortised cost using the effective interest method.

## v. Classification of financial liabilities for presentation purposes

Financial liabilities are classified by their nature into the following items in the Consolidated Interim Statement of Financial Position:

Deposits and other on-demand liabilities: this includes all on-demand obligations except for term savings accounts, which are not considered on-demand instruments in view of their special characteristics. Obligations whose payment may be required during the period are deemed to be on-demand obligations. Operations which become callable the day after the closing date are not treated as on-demand obligations.

Cash items in process of collection: this item includes balances from asset purchase operations that are not settled the same day, and sale of currencies not yet delivered.

Obligations under repurchase agreements: this includes the balances of sales of financial instruments under securities repurchase and loan agreements. The Bank does not record as own portfolio instruments acquired under repurchase agreements.

Time deposits and other time liabilities: this shows the balances of deposit transactions in which a term at the end of which they become callable has been stipulated.

Financial derivative contracts: this includes financial derivative contracts with negative fair values (i.e. a liability of the Bank), whether they are for trading or for hedge accounting, as set forth in Note 6.

Trading derivatives: includes the fair value of derivatives which do not qualify for hedge accounting, including embedded derivatives separated from hybrid financial instruments.

## **Banco Santander Chile and Subsidiaries**

#### **Notes to the Consolidated Interim Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

## NOTE 01

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

Hedging derivatives: includes the fair value of derivatives designated as being in a hedging relationship, including the embedded derivatives separated from the hybrid financial instruments.

Interbank borrowings: this includes obligations due to other domestic banks, foreign banks, or the Central Bank of Chile, other than those reflected in certain other financial liability classifications listed above.

Issued debt instruments: there are three types of instruments issued by the Bank: obligations under letters of credit, subordinated bonds and senior bonds placed in the local and foreign market.

Other financial liabilities: this item includes credit obligations to persons other than domestic banks, foreign banks, or the Central Bank of Chile, for financing purposes or operations in the normal course of business.

## h) Valuation of financial instruments and recognition of fair value changes

Generally, financial assets and liabilities are initially recognized at fair value, which, in the absence of evidence against it, is deemed to be the transaction price. Financial instruments, other than those measured at fair value through profit or loss, are initially recognized at fair value plus transaction costs. Subsequently, and at the end of each reporting period, financial instruments are measured with the following criteria:

## i. Valuation of financial instruments

Financial assets are measured according to their fair value, gross of any transaction costs that may be incurred in the course of a sale, except for credit investments and held to maturity investments.

According to IFRS 13 Fair Value Measurement, "fair value" is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal (or most advantageous) market at the measurement date under current market conditions (i.e. an exit price) regardless of whether that price is directly observable or estimated using another valuation technique. When measuring fair value an entity shall take into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date.

The fair value measurement assumes that the transaction to sell the asset or transfer the liability takes place either: (a) in the principal market for the asset or liability, or (b) in the absence of a principal market, the most advantageous market for the asset or liability. Even when there is no observable market to provide pricing information in connection with the sale of an asset or the transfer of a liability at the measurement date, the fair value measurement shall assume that the transaction takes place, considered from the perspective of a potential market participant who intends to maximize value associated with the asset or liability.

When using valuation techniques, the Bank shall maximize the use of relevant observable inputs and minimize the use of unobservable inputs as available. If an asset or a liability measured at fair value has a bid price and an ask price, the price within the bid-ask spread that is most representative of fair value in the circumstances shall be used to measure fair value regardless of where the input is categorized within the fair value hierarchy (i.e. Level 1, 2 or 3). IFRS 13 establishes a fair value hierarchy that categorizes into three levels the inputs to valuation techniques used to measure fair value. The fair value hierarchy gives the highest priority to quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1 inputs) and the lowest priority to unobservable inputs (Level 3 inputs).

Every derivative is recorded in the Consolidated Interim Statements of Financial Position at fair value as previously described. This value is compared to the valuation at the trade date. If the fair value is subsequently measured positive, this is recorded as an asset, if the fair value is subsequently measured negative, this is recorded as a liability. The fair value on the trade date is deemed, in the absence of evidence to the contrary, to be the transaction price. The changes in the fair value of derivatives from the trade date are recorded in "Net income (expense) from financial operations" in the Consolidated Interim Statement of Income.

Specifically, the fair value of financial derivatives included in the portfolios of financial assets or liabilities held for trading is deemed to be their daily quoted price. If, for exceptional reasons, the quoted price cannot be determined on a given date, the fair value is determined using similar methods to those used to measure over the counter (OTC) derivatives. The fair value of OTC derivatives is the sum of the future cash flows resulting from the instrument, discounted to present value at the date of valuation ("present value" or "theoretical close") using valuation techniques commonly used by the financial markets: "net present value" (NPV) and option pricing models, among other methods. Also, within the fair value of derivatives are included Credit Valuation Adjustment (CVA) and Debit Valuation Adjustment (DVA), all with the objective that the fair value of each instrument includes the credit risk of its counterparty and Bank's own risk. Counterparty Credit Risk

## **Banco Santander Chile and Subsidiaries**

**Notes to the Consolidated Interim Financial Statements** 

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

## NOTE 01

## SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

(CVA) is a valuation adjustment to derivatives contracted in non-organized markets as a result of exposure to counterparty credit risk. The CVA is calculated considering the potential exposure to each counterparty in future periods. Own-credit risk (DVA) is a valuation adjustment similar to the CVA, but generated by the Bank's credit risk assumed by our counterparties. As of March 31, 2018, the CVA and DVA are Ch\$ 8,462 million and Ch\$ 14,838 million, respectively.

"Loans and accounts receivable from customers" and Held-to-maturity instrument portfolio are measured at amortized cost using the effective interest method. Amortized cost is the acquisition cost of a financial asset or liability, plus or minus, as appropriate, prepayments of principal and the cumulative amortization (recorded in the consolidated income statement) of the difference between the initial cost and the maturity amount as calculated under the effective interest method. For financial assets, amortized cost also includes any reductions for impairment or uncollectibility. For loans and accounts receivable designated as hedged items in fair value hedges, the changes in their fair value related to the risk or risks being hedged are recorded in "Net income (expense) from financial operations".

The "effective interest rate" is the discount rate that exactly matches the initial amount of a financial instrument to all its estimated cash flows over its remaining life. For fixed-rate financial instruments, the effective interest rate incorporates the contractual interest rate established on the acquisition date. Where applicable, the fees and transaction costs that are a part of the financial return are included. For floating-rate financial instruments, the effective interest rate matches the current rate of return until the date of the next review of interest rates.

The amounts at which the financial assets are recorded represent the Bank's maximum exposure to credit risk as at the reporting date. The Bank has also received collateral and other credit enhancements to mitigate its exposure to credit risk, which consist mainly of mortgage guarantees, equity instruments and personal securities, assets under leasing agreements, assets acquired under repurchase agreements, securities loans and derivatives.

## ii. Valuation techniques

Financial instruments at fair value, determined on the basis of price quotations in active markets, include government debt securities, private sector debt securities, equity shares, short positions, and fixed-income securities issued.

In cases where price quotations cannot be observed in available markets, the Bank's management determines a best estimate of the price that the market would set using its own internal models. In most cases, these models use data based on observable market parameters as significant inputs however for some valuations of financial instruments, significant inputs are unobservable in the market. To determine a value for those instruments, various techniques are employed to make these estimates, including the extrapolation of observable market data.

The most reliable evidence of the fair value of a financial instrument on initial recognition usually is the transaction price, however due to lack of availability of market information, the value of the instrument may be derived from other market transactions performed with the same or similar instruments or may be measured by using a valuation technique in which the variables used include only observable market data, mainly interest rates.

The main techniques used as of March 31, 2018 and 2017 and as of December 31, 2017 by the Bank's internal models to determine the fair value of the financial instruments are as follows:

In the valuation of financial instruments permitting static hedging (mainly forwards and swaps), the present value i.method is used. Estimated future cash flows are discounted using the interest rate curves of the related currencies. The interest rate curves are generally observable market data.

In the valuation of financial instruments requiring dynamic hedging (mainly structured options and other structured instruments), the Black-Scholes model is normally used. Where appropriate, observable market inputs are used to obtain factors such as the bid-offer spread, exchange rates, volatility, correlation indexes and market liquidity.

In the valuation of certain financial instruments exposed to interest rate risk, such as interest rate futures, caps and ... floors, the present value method (futures) and the Black-Scholes model (plain vanilla options) are used. The main inputs used in these models are observable market data, including the related interest rate curves, volatilities, correlations and exchange rates.

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**Notes to the Consolidated Interim Financial Statements** 

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

## NOTE 01

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

The fair value of the financial instruments calculated by the aforementioned internal models considers contractual terms and observable market data, which include interest rates, credit risk, exchange rates, quoted market price of shares and raw materials, volatility, prepayments and liquidity. The Bank's management considers that its valuation models are not significantly subjective, since these methodologies can be adjusted and evaluated, as appropriate, through the internal calculation of fair value and the subsequent comparison with the related actively traded price.

## iii. Hedging transactions

The Bank uses financial derivatives for the following purposes:

i.to sell to customers who request these instruments in the management of their market and credit risks;

to use these derivatives in the management of the risks of the Bank entities' own positions and assets and liabilities "("hedging derivatives"), and

iii. to obtain profits from changes in the price of these derivatives (trading derivatives).

All financial derivatives that are not held for hedging purposes are accounted for as trading derivatives.

A derivative qualifies for hedge accounting if all the following conditions are met:

1. The derivative hedges one of the following three types of exposure:

- Changes in the value of assets and liabilities due to fluctuations, among others, in inflation (UF), the interest rate a. and/or exchange rate to which the position or balance to be hedged is subject ("fair value hedge");
- b. Changes in the estimated cash flows arising from financial assets and liabilities, commitments and highly probable forecasted transactions ("cash flow hedge");
- c. The net investment in a foreign operation ("hedge of a net investment in a foreign operation").
- 2. It is effective in offsetting exposure inherent in the hedged item or position throughout the expected term of the hedge, which means that:
- At the date of arrangement the hedge is expected, under normal conditions, to be highly effective ("prospective a effectiveness").
- b. ("retrospective effectiveness").
- There must be adequate documentation evidencing the specific designation of the financial derivative to hedge 3. certain balances or transactions and how this effective hedge was expected to be achieved and measured, provided that this is consistent with the Bank's management of own risks.

The changes in the value of financial instruments qualifying for hedge accounting are recorded as follows:

- For fair value hedges, the gains or losses arising on both hedging instruments and the hedged items (attributable to a the type of risk being hedged) are included as "Net income (expense) from financial operations" in the Consolidated Interim Statement of Income.
- For fair value hedges of interest rate risk on a portfolio of financial instruments, gains or losses that arise in measuring hedging instruments and other gains or losses due to changes in fair value of the underlying hedged item b. (attributable to the hedged risk) are recorded in the Consolidated Interim Financial Statement of Income under "Net income (expense) from financial operations".
- For cash flow hedges, the change in fair value of the hedging instrument is included as "Cash flow hedge" in "Other comprehensive income", until the hedged transaction occurs, thereafter being reclassified to the Consolidated Interim Statement of Income, unless the hedged transaction results in the recognition of non–financial assets or liabilities, in which case it is included in the cost of the non-financial asset or liability.

## **Banco Santander Chile and Subsidiaries**

## **Notes to the Consolidated Interim Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

## NOTE 01

## SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

The differences in valuation of the hedging instrument corresponding to the ineffective portion of the cash flow d. hedging transactions are recorded directly in the Consolidated Interim Statement of Income under "Net income (expense) from financial operations".

If a derivative designated as a hedging instrument no longer meets the requirements described above due to expiration, ineffectiveness or for any other reason, hedge accounting treatment is discontinued. When "fair value hedging" is discontinued, the fair value adjustments to the carrying amount of the hedged item arising from the hedged risk are amortized to gain or loss from that date, when applicable.

When cash flow hedges are interrupted, any cumulative gain or loss of the hedging instrument recognized under "Other comprehensive income" (from the period when the hedge was effective) remains recorded in equity until the hedged transaction occurs, at which time it is recorded in the Consolidated Interim Statement of Income, unless the transaction is no longer expected to occur, in which case any cumulative gain or loss is recorded immediately in the Consolidated Interim Statement of Income.

## iv. Derivatives embedded in hybrid financial instruments

Derivatives embedded in other financial instruments or in other host contracts are accounted for separately as derivatives if 1) their risks and characteristics are not closely related to the host contracts, 2) a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative, and 3) provided that the host contracts are not classified as "Trading investments" or as other financial assets

(liabilities) at fair value through profit or loss.

## v. Offsetting of financial instruments

Financial asset and liability balances are offset, i.e., reported in the Consolidated Interim Statements of Financial Position at their net amount, only if there is a legally enforceable right to offset the recorded amounts and the Bank intends either to settle them on a net basis or to realize the asset and settle the liability simultaneously.

## vi. Derecognition of financial assets and liabilities

The accounting treatment of transfers of financial assets is determined by the extent and the manner in which the risks and rewards associated with the transferred assets are transferred to third parties:

If the Bank transfers substantially all the risks and rewards of ownership to third parties, as in the case of unconditional sales of financial assets, sales under repurchase agreements at fair value at the date of repurchase, sales of financial assets with a purchased call option or written put option deeply out of the money, utilization of i. assets in which the transferor does not retain subordinated debt nor grants any credit enhancement to the new holders, and other similar cases, the transferred financial asset is derecognized from the Consolidated Interim Statement of Financial Position and any rights or obligations retained or created in the transfer are simultaneously recorded.

If the Bank retains substantially all the risks and rewards of ownership associated with the transferred financial asset, as in the case of sales of financial assets under repurchase agreements at a fixed price or at the sale price plus interest, securities lending agreements under which the borrower undertakes to return the same or similar assets, and other similar cases, the transferred financial asset is not derecognized from the Consolidated Interim Financial Statement of Financial Position and continues to be measured by the same criteria as those used before the transfer. However, the following items are recorded:

An associated financial liability for an amount equal to the consideration received; this liability is subsequently measured at amortized cost.

Both the income from the transferred (but not removed) financial asset as well as any expenses incurred due to the new financial liability.

If the Bank neither transfers nor substantially retains all the risks and rewards of ownership associated with the transferred financial asset as in the case of sales of financial assets with a purchased call option or written put iii. option that is not deeply in or out of the money, securitization of assets in which the transferor retains a subordinated debt or other type of credit enhancement for a portion of the transferred asset, and other similar cases, the following distinction is made:

a. If the transferor does not retain control of the transferred financial asset: the asset is derecognized from the Consolidated Interim Statement of Financial Position and any rights or obligations retained or created in the transfer

are recognized.

## **Banco Santander Chile and Subsidiaries**

#### **Notes to the Consolidated Interim Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

## NOTE 01

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

If the transferor retains control of the transferred financial asset: it continues to be recognized in the Consolidated Interim Statement of Financial Position for an amount equal to its exposure to changes in value and a financial biliability associated with the transferred financial asset is recorded. The net carrying amount of the transferred asset and the associated liability is the amortized cost of the rights and obligations retained, if the transferred asset is measured at amortized cost, or the fair value of the rights and obligations retained, if the transferred asset is measured at fair value.

Accordingly, financial assets are only derecognized from the Consolidated Interim Statement of Financial Position when the rights over the cash flows they generate have terminated or when all the inherent risks and rewards of ownership have been substantially transferred to third parties. Similarly, financial liabilities are only derecognized from the Consolidated Interim Financial Statement Financial Position when the obligations specified in the contract are discharged or cancelled or the contract has matured.

## i) Recognizing income and expenses

The most significant criteria used by the Bank to recognize its revenues and expenses are summarized as follows:

## i. Interest revenue, interest expense, and similar items

Interest revenue, expense and similar items are recorded on an accrual basis using the effective interest method.

However, when a given operation or transaction is past due by 90 days or more, when it originated from a refinancing or renegotiation, or when the Bank believes that the debtor poses a high risk of default, the interest and adjustments pertaining to these transactions are not recorded directly in the Consolidated Interim Statement of Income unless they have been actually received.

This interest and adjustments are generally referred to as "suspended" and are recorded in they are reported as part of the complementary information thereto and as memorandum accounts (Note 24). This interest is recognized as income, when collected.

The resumption of interest income recognition of previously impaired loans only occurs when such loans become current (i.e. payments were received such that the loans are contractually past-due for less than 90 days) or they are no longer classified under the C3, C4, C5, or C6 risk categories (for loans individually evaluated for impairment).

## ii. Commissions, fees, and similar items

Fee and commission income and expenses are recognized in the Consolidated Interim Statement of Income using criteria stablished in IFRS 15 "Revenue from contracts with customers", using retrospectively with the cumulative effect recognised at the date of initial application method and therefore has not restated the prior comparative information, which continues to be reporting under IAS 18 "Revenue recognition".

Under IFRS 15, the Bank recognize revenue when (or as) satisfied a performance obligations by transferring a service (ie an asset) to a customer; under this definition an asset is transferred when (or as) the customer obtains control of that asset. The Bank considers the terms of the contract and its customary business practices to determine the transaction price. The transaction price is the amount of consideration to which an entity expects to be entitled in exchange for transferring promised goods or services to a customer, excluding amounts collected on behalf of third parties.

The Bank transfers control of a good or service over time and, therefore, satisfies a performance obligation and recognises revenue over time, and/or the Bank satisfies the performance obligation at a point in time.

Under IAS 18 "Revenue recognition", fees and commission income and expense are recognized in according to their nature. The main criteria are:

- -Fee and commission income and expenses on financial assets and liabilities are recognized when they are earned.

  Those arising from transactions or services that are performed over a period of time are recognized over the life of these transactions or services.
- -Those relating to services provided in a single transaction are recognized when the single transaction is performed.

## **Banco Santander Chile and Subsidiaries**

#### **Notes to the Consolidated Interim Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

## NOTE 01

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

The main income arising from commissions, fees and similar items correspond to:

- Fees and commissions for lines of credits and overdrafts:includes accrued fees related to granting lines of credit and overdrafts in checking accounts.
- Fees and commissions for guarantees and letters of credit:includes accrued fees in the period relating to granting of guarantee payment for current and contingent third party obligations.
- Fees and commissions for card services:includes accrued and earned commissions in the period related to use of credit cards, debit cards and other cards
- Fees and commissions for management of accounts:includes accrued commissions for the maintenance of checking, savings and other accounts
- Fees and commissions for collections and payments:includes income arising from collections and payments services provided by the Bank.
- Fees and commissions for intermediation and management of securities:includes income from brokerage,
- placements, administration and securitie's custody services.
- -Fees and commissions for insurance brokerage fees: includes income arising for insurances distribution.
- Other fees and commissions: includes income arising from currency changes, financial advisory, cashier check
- issuance, placement of financial products and online banking services.

The main expense arising from commissions, fees and similar items correspond to:

- Compensation for card operation:includes commission expenses for credit and debit card operations related to income commissions card services.
- Fees and commissions for securities transactions:includes commissions expense for deposits, securities custody service and securitie's brokerage.
- -Other fees and commissions:includes mainly expenses generayed from online services.

The Bank has incorporated disaggregated revenue disclosure and reportable segment relationship in Note 25.

Additionaly, the Bank maintains certain loyalty programme associated to its credit cards services, for which has deferred a percentage of the consideration received in the statement of financial position to comply with its related performance obligation, or has liquidated on a monthly basis as far they arise.

## iii. Non-financial income and expenses

Non-financial income and expenses are recognized for accounting purposes on an accrual basis.

## j) Impairment

## i. Financial assets:

A financial asset, other than that at fair value through profit and loss, is evaluated on each financial statement filing date to determine whether objective evidence of impairment exists.

A financial asset or group of financial assets will be impaired if, and only if, objective evidence of impairment exists as a result of one or more events that occurred after initial recognition of the asset ("event causing the loss"), and this event or events causing the loss have an impact on the estimated future cash flows of a financial asset or group of financial assets.

An impairment loss relating to financial assets recorded at amortized cost is calculated as the difference between the recorded amount of the asset and the present value of estimated future cash flows, discounted at the financial asset's original effective interest rate.

Individually significant financial assets are individually tested to determine their impairment. The remaining financial assets are evaluated collectively in groups that share similar credit risk characteristics.

All impairment losses are recorded in income. Any impairment loss relating to a financial asset available for sale previously recorded in equity is transferred to profit or loss.

## **Banco Santander Chile and Subsidiaries**

**Notes to the Consolidated Interim Financial Statements** 

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

## NOTE 01

## SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

The reversal of an impairment loss occurs only if it can be objectively related to an event occurring after the initial impairment loss was recorded. The reversal of an impairment loss shall not exceed the carrying amount that would have been determined if no impairment loss has been recognized for the asset in prior years. The reversal is recorded in income with the exception of available for sale equity financial assets, in which case it is recorded in other comprehensive income.

## ii. Non-financial assets:

The Bank's non-financial assets, excluding investment properties, are reviewed at the reporting date to determine whether they show signs of impairment (i.e. its carrying amount exceeds its recoverable amount). If any such evidence exists, the recoverable amount of the asset is estimated, in order to determine the extent of the impairment loss.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. An impairment loss is recognized immediately in profit or loss.

In connection with other assets, impairment losses recorded in prior periods are assessed at each reporting date to determine whether the loss has decreased and should be reversed. The increased carrying amount of an asset other than goodwill attributable to a reversal of an impairment loss shall not exceed the carrying amount that would have been determined (net of amortization or depreciation) had no impairment loss been recognized for the asset in prior years. Losses for goodwill impairment recognized through capital gains are not reversed.

## k) Property, plant, and equipment

This category includes the amount of buildings, land, furniture, vehicles, computer hardware and other fixed assets owned by the consolidated entities or acquired under finance leases. Assets are classified according to their use as follows:

## i. Property, plant and equipment for own use

Property, plant and equipment for own use includes but is not limited to tangible assets received by the consolidated entities in full or partial satisfaction of financial assets representing accounts receivable from third parties which are intended to be held for continuing own use and tangible assets acquired under finance leases. These assets are presented at acquisition cost less the related accumulated depreciation and, if applicable, any impairment losses resulting from comparing the net value of each item to the respective recoverable amount.

Depreciation is calculated using the straight line method over the acquisition cost of assets less their residual value, assuming that the land on which buildings and other structures stand has an indefinite life and, therefore, is not subject to depreciation. The Bank applies the following useful lives for the tangible assets that comprise its assets:

ITEM	Useful life
	(in months)
Land	-
Paintings and works of art	-
Carpets and curtains	36
Computers and hardware	36
Vehicles	36
IT systems and software	36
ATMs	60
Other machines and equipment	60
Office furniture	60
Telephone and communication systems	60
Security systems	60
Rights over telephone lines	60
Air conditioning systems	84

Other installations	120
Buildings	1,200

## **Banco Santander Chile and Subsidiaries**

## **Notes to the Consolidated Interim Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

## NOTE 01

## SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

The consolidated entities assess at each reporting date whether there is any indication that the carrying amount of any tangible asset exceeds its recoverable amount. If this is the case, the carrying amount of the asset is reduced to its recoverable amount and future depreciation charges are adjusted in accordance with the revised carrying amount and to the new remaining useful life.

The estimated useful lives of the items of property, plant and equipment held for own use are reviewed at the end of each reporting period to detect significant changes. If changes are detected, the useful lives of the assets are adjusted by correcting the depreciation charge to be recorded in the Consolidated Interim Statement of Income in future years on the basis of the new useful lives.

Maintenance expenses relating to tangible assets held for own use are recorded as an expense in the period in which they are incurred.

## ii. Assets leased out under operating leases

The criteria used to record the acquisition cost of assets leased out under operating leases, to calculate their depreciation and their respective estimated useful lives, and to record their impairment losses, are the same as those for property, plant and equipment held for own use.

## 1) Leasing

#### i. Finance leases

Finance leases are leases that substantially transfer all the risks and rewards incidental to ownership of the leased asset to the lessee.

When a consolidated entity is the lessor of an asset, the sum of the present value of the lease payments receivable from the lessee, including the exercise price of the lessee's purchase option at the end of the lease term, which is equivalent to one additional lease payment and so is reasonably certain to be exercised, is recognized as lending to third parties and is therefore included under "Loans and accounts receivable from customers" in the Consolidated Interim Statement of Financial Position.

When a consolidated entity is a lessee, it reports the cost of leased assets in the Consolidated Interim Statement of Financial Position based on the nature of the leased asset, and simultaneously records a liability for the same amount (which is the lower of the fair value of the leased asset, and the sum of the present value of the lease payments payable to the lessor plus, if appropriate, the exercise price of the purchase option). The depreciation policy for these assets is the same as that for property, plant and equipment for own use.

In both cases, the finance income and finance expenses arising from these contracts are credited and debited, respectively, to "Interest income" and "Interest expense" in the Consolidated Interim Statement of Income so as to achieve a constant rate of return over the lease term.

## ii. Operating leases

In operating leases, ownership of the leased asset and substantially all the risks and rewards incidental thereto remain with the lessor.

When a consolidated entity is the lessor, it reports the acquisition cost of the leased assets under "Property, plant and equipment". The depreciation policy for these assets is the same as that for similar items of property, plant and equipment held for own use and revenues from operating leases is recorded on a straight line basis under "Other operating income" in the Consolidated Interim Statement of Income.

When a consolidated entity is the lessee, the lease expenses, including any incentives granted by the lessor, are charged on a straight line basis to "Other operating expenses" in the Consolidated Interim Statement of Income.

## iii. Sale and leaseback transactions

For sale at fair value and operating leasebacks, the profit or loss generated is recorded at the time of sale. In the case of finance leasebacks, the profit or loss generated is amortized over the lease term.

## **Banco Santander Chile and Subsidiaries**

**Notes to the Consolidated Interim Financial Statements** 

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

NOTE 01

## SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

## m) Factored receivables

Factored receivables are valued at the amount disbursed by the Bank in exchange of invoices or other commercial instruments representing the credit which the transferor assigns to the Bank. The price difference between the amounts disbursed and the actual face value of the credits is recorded as interest income in the Consolidated Interim Statement of Income using the effective interest method over the financing period.

When the assignment of these instruments involves no liability on the part of the assignee, the Bank assumes the risks of insolvency of the parties responsible for payment.

## n) Intangible assets

Intangible assets are identified as non-monetary assets (separately identifiable from other assets) without physical substance which arise as a result of legal or contractual rights. The Bank recognizes an intangible asset, whether purchased or self-created (at cost), when the cost of the asset can be measured reliably and it is probable that the future economic benefits that are attributable to the asset will flow to the Bank.

Intangible assets are recorded initially at acquisition or production cost and are subsequently measured at cost less any accumulated amortization and any accumulated impairment losses.

Internally developed computer software is recorded as an intangible asset if, among other requirements (basically the Bank's ability to use or sell it), it can be identified and its ability to generate future economic benefits can be demonstrated. The estimated useful life for software is 3 years.

Intangible assets are amortized on a straight-line basis over their estimated useful life; which has been defined as 36 months.

Expenditure on research activities is recorded as an expense in the year in which it is incurred and cannot be subsequently capitalized.

## o) Cash and cash equivalents

The indirect method is used to prepare the cash flow statement, starting with the Bank's consolidated pre-tax income and incorporating non-cash transactions, as well as income and expenses associated with cash flows, which are classified as investing or financing activities.

The cash flow statement was prepared considering the following definitions:

- . Cash flows: Inflows and outflows of cash and cash equivalents, such as deposits with the Central Bank of Chile, i. deposits in domestic banks, and deposits in foreign banks.
- ... Operating activities: Principal revenue-producing activities performed by banks and other activities that cannot be classified as investing or financing activities.
- ... Investing activities: The acquisition and disposal of long-term assets and other investments not included in cash and cash equivalents.
- Financing Activities: Activities that result in changes in the size and composition of equity and liabilities that are not operating or investing activities.

## p) Allowances for loan losses

The Bank continuously evaluates the entire loan portfolio and contingent loans, as it is established by the SBIF, to timely provide the necessary and sufficient provisions to cover expected losses associated with the characteristics of the debtors and their loans, which determine payment behavior and recovery.

The Bank has established allowances to cover probable losses on loans and account receivables in accordance with instructions issued by Superintendency of Banks and Financial Institutions (SBIF) and models of credit risk rating and assessment approved by the Board's Committee, including the amendments introduced by Circular No. 3,573 (and its further modifications) applicable as of January 1, 2016 which establishes a standard method for residential mortgage loans and complements and specifies instructions on provisions and loans classified in the impaired portfolio, and subsequent amendments.

#### **Banco Santander Chile and Subsidiaries**

#### **Notes to the Consolidated Interim Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

## NOTE 01

## SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

The Bank uses the following models established by the SBIF, to evaluate its loan portfolio and credit risk:

Individual assessment - where the Bank assesses a debtor as individually significant when their loans are significant, -or when the debtor cannot be classified within a group of financial assets with similar credit risk characteristics, due to its size, complexity or level of exposure.

Group assessment - a group assessment is relevant for analyzing a large number of transactions with small individual balances due from individuals or small companies. The Bank groups debtors with similar credit risk characteristics -giving to each group a default probability and recovery rate based on a historical analysis. The Bank has implemented standard models for mortgage loans, established in Circular N°3,573 (modified by Circular N°3,584), and internal models for commercial and consumer loans.

## I. Allowances for individual assessment

An individual assessment of commercial debtors is necessary according to the SBIF, in the case of companies which, due to their size, complexity or level of exposure, must be known and analyzed in detail.

The analysis of the debtor is primarily focused on their credit quality and their risk category classification of the debtor and of their respective contingent loans and loans These are assigned to one of the following portfolio categories: Normal, Substandard and Impaired. The risk factors considered are: industry or economic sector, owners or managers, financial situation and payment ability, and payment behavior.

The portfolio categories and their definitions are as follows:

Normal Portfolio includes debtors with a payment ability that allows them to meet their obligations and i. commitments. Evaluations of the current economic and financial environment do not indicate that this will change. The classifications assigned to this portfolio are categories from A1 to A6.

Substandard Portfolio includes debtors with financial difficulties or a significant deterioration of their payment ability. There is reasonable doubt concerning the future reimbursement of the capital and interest within the contractual terms, with limited ability to meet short-term financial obligations. The classifications assigned to this portfolio are categories from B1 to B4.

Impaired Portfolio includes debtors and their loans where repayment is considered remote, with a reduced or no likelihood of repayment. This portfolio includes debtors who have stopped paying their loans or that indicate that iii. they will stop paying, as well as those who require forced debt restructuration, reducing the obligation or delaying the term of the capital or interest, and any other debtor who is over 90 days overdue in his payment of interest or capital. The classifications assigned to this portfolio are categories from C1 to C6.

## Normal and Substandard Compliance Portfolio

As part of individual assessment, the Bank classifies debtors into the following categories, assigning them a probability of non-performance (PNP) and severity (SEV), which result in the expected loss percentages.

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## **Banco Santander Chile and Subsidiaries**

**Notes to the Consolidated Interim Financial Statements** 

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

## NOTE 01

## SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

The Bank first determines all credit exposures, which includes the accounting balances of loans and accounts receivable from customers plus contingent loans, less any amount recovered through executing the financial guarantees or collateral covering the operations. The percentages of expected loss are applied to this exposure. In the case of collateral, the Bank must demonstrate that the value assigned reasonably reflects the value obtainable on disposal of the assets or equity instruments. When the credit risk of the debtor is substituted for the credit quality of the collateral or guarantor, this methodology is applicable only when the guarantor or surety is an entity qualified in a assimilable investment grade by a local or international company rating agency recognized by the SBIF. Guaranteed securities cannot be deducted from the exposure amount, only financial guarantees and collateral can be considered.

Notwithstanding the foregoing, the Bank must maintain a minimum provision of 0.5% over loans and contingent loans in the normal portfolio.

#### **Impaired Portfolio**

The impaired portfolio includes all loans and the entire value of contingent loans of the debtors that are over 90 days overdue on the payment of interest or principal of any loan at the end of the month. It also includes debtors who have been granted a loan to refinance loans over 60 days overdue, as well as debtors who have undergone forced restructuration or partial debt condonation.

The impaired portfolio excludes: a) residential mortgage loans, with payments less than 90 days overdue; and, b) loans to finance higher education according to Law 20,027, provided the breach conditions outlined in Circular No. 3,454 of December 10, 2008 are not fulfilled.

The provision for an impaired portfolio is calculated by determining the expected loss rate for the exposure, adjusting for amounts recoverable through available financial guarantees and deducting the present value of recoveries made through collection services after the related expenses.

Once the expected loss range is determined, the related provision percentage is applied over the exposure amount, which includes loans and contingent loans related to the debtor.

The allowance rates applied over the calculated exposure are as follows:

Classification	Estimated range of loss	Allowand	ce
C1	Up to 3%	2	%
C2	Greater than 3% and less than 20%	10	%
C3	Greater than 20% and less than 30%	25	%
C4	Greater than 30% and less than 50%	40	%
C5	Greater than 50% and less than 80%	65	%
C6	Greater than 80%	90	%

Loans are maintained in the impaired portfolio until their payment ability is normal, notwithstanding the write off of each particular credit that meets conditions of Title II of Chapter B-2. Once the circumstances that led to classification in the Impaired Portfolio have been overcome, the debtor can be removed from this portfolio once all the following conditions are met:

- i. the debtor has no obligations of the debtor with the Bank more than 30 days overdue;
- ii. the debtor has not been granted loans to pay its obligations;
- iii. at least one of the payments include the amortization of capital;
- iv. if the debtor has made partial loan payments in the last six months, two payments have already been made;
- v. if the debtor must pay monthly installments for one or more loans, four consecutive installments have been made;
- the debtor does not appear to have bad debts in the information provided by the SBIF, except for insignificant vi.

## II. Allowances for group assessments

Group assessments are used to estimate allowances required for loans with low balances related to individuals or small companies.

## **Banco Santander Chile and Subsidiaries**

**Notes to the Consolidated Interim Financial Statements** 

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### NOTE 01

## SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

Group assessments require the formation of groups of loans with similar characteristics by type of debtor and loan conditions, in order to establish both the group payment behavior and the recoveries of their defaulted loans, using technically substantiated estimates and prudential criteria. The model used is based on the characteristics of the debtor, payment history, outstanding loans and default among other relevant factors.

The Bank uses methodologies to establish credit risk, based on internal models to estimate the allowances for the group-evaluated portfolio. This portfolio includes commercial loans with debtors that are not assessed individually, mortgage and consumer loans (including installment loans, credit cards and overdraft lines). These methods allow the Bank to independently identify the portfolio behavior and establish the provision required to cover losses arising during the year.

The customers are classified according to their internal and external characteristics into profiles, using a customer-portfolio model to differentiate each portfolio's risk in an appropriate manner. This is known as the profile allocation method.

The profile allocation method is based on a statistical construction model that establishes a relationship through logistic regression between variables (for example default, payment behavior outside the Bank, socio-demographic data) and a response variable which determines the client's risk, which in this case is over 90 days overdue. Hence, common profiles are established and assigned a Probability of Non-Performance (PNP) and a recovery rate based on a historical analysis known as Severity (SEV).

Therefore, once the customers have been profiled, and the loan's profile assigned a PNP and a SEV, the exposure at default (EXP) is calculated. This exposure includes the book value of the loans and accounts receivable from the customer, plus contingent loans, less any amount that can be recovered by executing guarantees (for credits other than consumer loans).

Notwithstanding the above, on establishing provisions associated with housing loans, the Bank must recognize minimum provisions according to standard methods established by the SBIF for this type of loan. While this is considered to be a prudent minimum base, it does not relieve the Bank of its responsibility to have its own methodologies of determining adequate provisions to protect the credit risk of the portfolio.

## Standard method of residential mortgage loan provisions

As of January 1, 2016 and in accordance with Circular No. 3,573 issued by the SBIF, the Bank began applying the standard method of provisions for residential mortgage loans. According to this method, the expected loss factor applicable to residential mortgage loans will depend on the default of each loan and the relationship between the outstanding principal of each loan and the value of the associated mortgage guarantee (Loans to Value, LTV) at the end of each month.

The allowance rates applied according to default and LTV are the following:

	Days overdue at					<b>Impaired</b>
LTV Range		0	1-29	30-59	60-89	
	month end					portfolio
	PNP(%)	1.0916	21.3407	46.0536	75.1614	100
LTV≤40%	Severity (%)	0.0225	0.0441	0.0482	0.0482	0.0537
	Expected Loss (%)	0.0002	0.0094	0.0222	0.0362	0.0537
	PNP(%)	1.9158	27.4332	52.0824	78.9511	100
40%< LTV ≤80% Severity (%)		2.1955	2.8233	2.9192	2.9192	3.0413
	Expected Loss (%)	0.0421	0.7745	1.5204	2.3047	3.0413
	PNP(%)	2.5150	27.9300	52.5800	79.6952	100
80%< LTV ≤90% Severity (%)		21.5527	21.6600	21.9200	22.1331	22.2310
	Expected Loss (%)	0.5421	6.0496	11.5255	17.6390	22.2310
	PNP(%)	2.7400	28.4300	53.0800	80.3677	100
LTV >90%	Severity (%)	27.2000	29.0300	29.5900	30.1558	30.2436
	Expected Loss (%)	0.7453	8.2532	15.7064	24.2355	30.2436
LTV =Loan capital/Value of guarantee						

If the same debtor has more than one residential mortgage loan with the Bank and one of them over 90 days overdue, all their loans shall be allocated to the impaired portfolio, calculating provisions for each them in accordance with

their respective LTV.

## **Banco Santander Chile and Subsidiaries**

**Notes to the Consolidated Interim Financial Statements** 

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

## NOTE 01

## SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

For residential mortgage loans related to housing programs and grants from the Chilean government, the allowance rate may be weighted by a factor of loss mitigation (LM), which depends on the LTV percentage and the price of the property in the deed of sale (S), as long as the debtor has contracted auction insurance provided by the Chilean government.

## III. Additional provisions

According to SBIF regulation, banks are allowed to establish provisions over the limits already described, to protect themselves from the risk of non-predictable economical fluctuations that could affect the macro-economic environment or a specific economic sector.

According to No. 10 of Chapter B-1 from the SBIF Compendium of Accounting Standards, these provisions will be recorded in liabilities, similar to provisions for contingent loans.

## IV. Charge-offs

As a general rule, charge-offs should be done when the contract rights over cash flow expire. In the case of loans, even if the above does not happen, the Bank will charge-off these amounts in accordance with Title II of Chapter B-2 of the Compendium of Accounting Standards (SBIF).

These charge-offs refer to the derecognition from the Consolidated Interim Statements of Financial Position of the respective loan, including any not yet due future payments in the case of installment loans or leasing transactions (for which partial charge-offs do not exist).

Charge-offs are always recorded as a charge to loan risk allowances according to Chapter B-1 of the Compendium of Accounting Regulations, no matter the reason for the charge-off. Any payment received related to a loan previously charged-off will be recognized as recovery of loan previously charged-off at the Consolidated Interim Statement of Income.

Loan and accounts receivable charge-offs are recorded for overdue, past due, and current installments when they exceed the time periods described below since reaching overdue status:

Type of loan	Term
Consumer loans with or without collateral	6 months
Other transactions without collateral	24 months
Commercial loans with collateral	36 months
Mortgage loans	48 months
Consumer leasing	6 months
Other non-mortgage leasing transactions	12 months
Mortgage leasing (household and business)	36 months

# V. Recovery of loans previously charged off and accounts receivable from customers

Any recovery on "Loans and accounts receivable from customers" previously charged-off will be recognized as a reduction in the credit risk provisons in the Consolidated Interim Statement of Income.

Any renegotiation of a loan previously charged-off will not give rise to income, as long as the operation continues being considered as impaired. The cash payments received must be treated as recoveries of charged-off loans.

The renegotiated loan can only be included again in assets if it is no longer considered as impaired, also recognizing the capitalization income as recovery of charged-off loans.

## q) Provisions, contingent assets, and contingent liabilities

Provisions are liabilities of uncertain timing or amount.	Provisions are recognized in the Consolidated Statements of
Financial Position when the Bank:	

i.has a present obligation (legal or constructive) as a result of past events, and

## **Banco Santander Chile and Subsidiaries**

## **Notes to the Consolidated Interim Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

## NOTE 01

## SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

ii. it is probable that an outflow of resources will be required to settle these obligations and the amount of these resources can be reliably measured.

Contingent assets or contingent liabilities are any potential rights or obligations arising from past events whose existence will be confirmed only by the occurrence or non-occurrence if one or more uncertain future events that are not wholly within control of the Bank.

The Consolidated Financial Statements reflect all significant provisions for which it is estimated that the probability of having to meet the obligation is more than likely than not. Provisions are quantified using the best available information regarding the consequences of the event giving rise to them and are reviewed and adjusted at the end of accounting period. Provisions are used when the liabilities for which they were originally recognized are settled. Partial or total reversals are recognized when such liabilities cease to exist or are reduced.

Provisions are classified according to the obligation covered as follows:

- -Provision for employee salaries and expenses
- -Provision for mandatory dividends
- -Provision for contingent loan risks
- -Provisions for contingencies

#### r) Income taxes and deferred taxes

The Bank records, when appropriate, deferred tax assets and liabilities for the estimated future tax effects attributable to differences between the carrying amount of assets and liabilities and their tax bases. The measurement of deferred tax assets and liabilities is based on the tax rate, in accordance with the applicable tax laws, using the tax rate that applies to the period when the deferred asset and liability will be recovered or settled. The future effects of changes in tax legislation or tax rates are recorded in deferred taxes from the date on which the law is enacted or substantially enacted.

## s) Use of estimates

The preparation of the financial statements requires the Bank's management to make estimates and assumptions that affect the application of the accounting policies and the reported values of assets, liabilities, revenues and expenses. Actual results may differ from these estimates.

In certain cases, International Financial Reporting Standards (IFRS) require that assets or liabilities be recorded or disclosed at their fair values. The fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between informed market participants at the measurement date. When available, quoted market prices in active markets have been used as the basis for measurement. When quoted market prices in active markets are not available, the Bank has estimated such values based on the best information available, including the use of internal modeling and other valuation techniques.

The Bank has established allowances to cover cover probable losses, to estimate allowances. These allowances must be regularly reviewed taking into consideration factors such as changes in the nature and volume of the loan portfolio, trends in forecasted portfolio quality, credit quality and economic conditions that may adversely affect the borrowers' ability to pay. Increases in the allowances for loan losses are reflected as "Provision for loan losses" in the Consolidated Interim Statement of Income.

Loans are charged-off when the contractual rights for the cash flows expire, however, for loans and accounts receivable from customers the bank will charge-off in accordance with Title II of Chapter B-2 of the Compendium of Accounting Standards issued by the SBIF. Charge-offs are recorded as a reduction of the allowance for loan losses.

The relevant estimates and assumptions made to calculate provisions are regularly reviewed by the Bank's Management to quantify certain assets, liabilities, revenues, expenses, and commitments.

Revised accounting estimates are recorded in the period in which the estimate is revised and in any affected future period.

## **Banco Santander Chile and Subsidiaries**

#### **Notes to the Consolidated Interim Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

## NOTE 01

## SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

These estimates are based on the best available information and mainly refer to:

- -Allowances for loan losses (Notes 8, 9, and 28)
- -Impairment losses of certain assets (Notes 7, 8, 9, 10, and 31)
- -The useful lives of tangible and intangible assets (Notes 11, 12 and 31)
- -The fair value of assets and liabilities (Notes 6, 7, 10 and 34)
- -Commitments and contingencies (Note 20)
- -Current and deferred taxes (Note 13)

## t) Non-current assets held for sale

Non-current assets (or a group of assets and liabilities) that expect to be recovered mainly through the sale of these items rather than through their continued use, are classified as held for sale. Immediately prior to this classification, assets (or elements of a disposable group) are valued in accordance with the Bank's policies. The assets (or disposal group) are subsequently valued at the lower of carrying amount and fair value less selling costs.

As of March 31, 2018 and December 31, 2017, the bank has not qualified any non-current assets as held for sale.

## Assets received or awarded in lieu of payment

Assets received or awarded in lieu of payment of loans and accounts receivable from clients are recognized at their fair value. A price is agreed upon by the parties through negotiation or, when the parties do not reach an agreement, at the amount at which the Bank is awarded those assets at a judicial auction. In the both cases, an independent appraisal is performed.

Any excess of the outstanding loan balance over the fair value is recognized in the Consolidated Interim Statement of Income under "Provision for loan losses".

These assets are subsequently valued at the lower of the amount initially recorded and the net realizable value, which corresponds to its fair value (liquidity value determined through an independent appraisal) less their respective costs of sale. The difference between both are recognized in the Consolidated Statement under "Other operating expenses".

At the end of each year the Bank performs an analysis to review the "selling costs" of assets received or awarded in lieu of payments which will be applied at this date and during the following year. On December 31, 2017 the average selling cost has been estimated at 3.4% of the appraisal value (5.1% for December 31, 2016).

Independent appraisals are obtained at least every 18 months and fair values are adjusted accordingly.

In general, it is estimated that these assets will be disposed of within a term of one year from its date of award. As set forth in article 84 of the General Banking Act, those assets that are not sold within that term are charged-off in a single installment.

## u) Earnings per share

Basic earnings per share are calculated by dividing the net income attributable to the equity holders of the Bank by the weighted average number of shares outstanding during the reported period.

Diluted earnings per share are calculated in a similar manner to basic earnings, but the weighted average number of outstanding shares is adjusted to take into consideration the potential diluting effect of stock options, warrants, and convertible debt.

As of March 31, 2018 and December 31, 2017, the Bank did not have any instruments that generated dilution.

## v) Temporary acquisition (assignment) of assets and liabilities

Purchases or sales of financial assets under non-optional repurchase agreements at a fixed price (repos) are recorded in the Consolidated Statements of Financial Position as an financial assignment based on the nature of the debtor (creditor) under "Deposits in the Central Bank of Chile," "Deposits in financial institutions" or "Loans and accounts receivable from customers" ("Central Bank of Chile deposits," "Deposits from financial institutions" or "Customer deposits").

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**Notes to the Consolidated Interim Financial Statements** 

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

## NOTE 01

## SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

Differences between the purchase and sale prices are recorded as financial interest over the term of the contract.

## w) Assets under management and investment funds managed by the Bank

Assets owned by third parties and managed by certain companies that are within the Bank's scope of consolidation (Santander S.A. Sociedad Securitizadora), are not included in the Consolidated Interim Statement of Financial Position. Management fees are included in "Fee and commission income" in the Consolidated Interim Statement of Income.

## x) Provision for mandatory dividends

As of March 31, 2018 and December 31, 2017, the Bank recorded a provision for minimum mandatory dividends. This provision is made pursuant to Article 79 of the Corporations Act, which is in accordance with the Bank's internal policy, which requires at least 30% of net income for the period is distributed, except in the case of a contrary resolution adopted at the respective shareholders' meeting by unanimous vote of the outstanding shares. This provision is recorded as a deduction from "Retained earnings" – "Provision for mandatory dividends" in the Consolidated Statement of Changes in Equity with offset to Provisions.

# y) Employee benefits

## i. Post-employment benefits – Defined Benefit Plan:

According to current collective labor agreements and other agreements, the Bank has an additional benefit available to its principal executives, consisting of a pension plan, whose purpose is to endow them with funds for a better supplementary pension upon their retirement.

## Features of the Plan:

The main features of the Post-Employment Benefits Plan promoted by the Banco Santander Chile are:

- I. Aimed at the Bank's management.
- II. The general requirement is that the beneficiary must still be employed by the Bank when reaching 60 years old.
  - III. The Bank will mixed collective life and savings insurance policy for each beneficiary in the plan. Regular voluntary installments will be paid into this fund by the beneficiary and matched by the Bank.
- IV. The Bank will be responsible for granting the benefits directly.

The projected unit credit method is used to calculate the present value of the defined benefit obligation and the current service cost.

Components of defined benefit cost include:

- -current service cost and any past service cost, which are recognized in profit or loss for the period;
- -net interest on the liability (asset) for net defined benefit, which is recognized in profit or loss for the period;
- -new liability (asset) remeasurements for net defined benefit include:
- (a) actuarial gains and losses;
- (b) the performance of plan assets, and;
  - changes in the effect of the asset ceiling which are recognized in other comprehensive income.

The liability (asset) for net defined benefit is the deficit or surplus, calculated as the difference between the present value of the defined benefit obligation less the fair value of plan assets.

Plan assets comprise the pension fund taken out by the Group with a third party that is not a related party. These assets are held by an entity legally separated from the Bank and exist solely to pay benefits to employees.

## **Banco Santander Chile and Subsidiaries**

**Notes to the Consolidated Interim Financial Statements** 

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

## NOTE 01

## SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

The Bank recognizes the present service cost and the net interest of the Personnel wages and expenses on the Consolidated Statement of Income. Given the plan's structure, it does not generate actuarial gains or losses. The plan's performance is established and fices during the period; consequently, there are no changes in the asset's cap. Accordingly, there are no amounts recognized in other comprehensive income.

The post-employment benefits liability, recognized in the Consolidated Statement of Financial Position, represents the deficit or surplus in the defined benefit plans of the Bank. Any surplus resulting from the calculation is limited to the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions.

When employees leave the plan before meeting the requirements to be eligible for the benefit, contributions made by the Bank are reduced.

## ii. Severance provision:

Severance provision for years of employment are recorded only when they actually occur or upon the availability of a formal and detailed plan in which the fundamental modifications to be made are identified, provided that such plan has already started to be implemented or its principal features have been publicly announced, or objective facts about its execution are known.

## iii. Cash-settled share based compensation

The Bank allocates cash-settled share based compensation to executives of the Bank and its Subsidiaries in accordance with IFRS 2. The Bank measures the services received and the obligation incurred at fair value.

Until the obligation is settled, the Bank calculates the fair value at the end of each reporting period, as well as at the date of settlement, recognizing any change in fair value in the income statement for the period.

## z) New accounting pronouncements

I. Adoption of new accounting standards and instructions issued both by the Superintendency of Banks and Financial Institutions and the International Accounting Standards Board

As of the issue date of these Consolidated Interim Financial Statements, the following new accounting pronouncements have been issued by the both the SBIF and the IASB, which have been fully incorporated by the Bank and are detailed as follows:

## 1. Accounting Standards Issued by the SBIF

As of March 31, 2018, there are not new SBIF accounting standards required to be adopted by the Bank.

## 2. Accounting Standards issued by the International Accounting Standards Board

IFRS 15, Income from contracts with clients - On May 28, 2014, the IASB published IFRS 15, which aims to establish principles for reporting useful information to users of financial information about the nature, amount, timing and uncertainty of The income and cash flows generated from an entity's contracts with its customers. IFRS 15 eliminates IAS 11 Construction Contracts, IAS 18 Income, IFRIC 13 Loyalty Programs with Customers, IFRIC 15 Real Estate Construction Agreements, IFRIC 18 Transfer of Assets from Customers and SIC 31 Revenue - Exchange of Advertising Services.

On April 12, 2016, the IASB issued "Clarifications to IFRS 15 Revenue from contracts with customers", this amendments do not change the underlying principles of the standard, just clarify and offer some additional transition relief. The main topics addressed by this amendment comprise: Indentifying performance obligations, Principal versus agent cosniderations and licensing in addition to transition relief.

This standard was applicable from January 1, 2018, with early application permitted. *Management performed a detailed review of items under the scope and its adaptation to the new five-step model of revenue recognition, and conclude that this standard did not have material impact on the Bank's financial statement.* 

## **Banco Santander Chile and Subsidiaries**

## **Notes to the Consolidated Interim Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

## NOTE 01

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

Amendments to IFRS 2 Classification and measurement of share-based payment transactions – These amendments were published on June 20, 2016, to address issues with:

- ·The accounting of share- based payment transactions paid in cash that include a performance condition
- ·The classification of share-based transactions
- · Accounting for modifications of share-based payment transactions from cash-settled to equity-settled.

This standard was applicable from January 1, 2018, with early application permitted. *Management evaluation conclude that this amendment did not have material impact on the Bank's financial statement.* 

Amendments to IFRS 4: Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts - The amendments are intended to address concerns about the different effective dates of IFRS 9 and the forthcoming new insurance contracts standard (expected as IFRS 17 within the next six months). The amendments provide two options for entities that issue insurance contracts within the scope of IFRS 4:

- an option that permits entities to reclassify, from profit or loss to other comprehensive income, some of the income or expenses arising from designated financial assets (the "overlay approach");
- an optional temporary exemption from applying IFRS 9 for entities whose predominant activity is issuing contracts within the scope of IFRS 4 (the "deferral approach").

An entity would apply the overlay approach retrospectively to qualifying financial assets when it first applies IFRS 9 while an entity would apply the deferral approach for annual periods beginning on or after January 1, 2018. *Management evaluation conclude that this amendment did not have material impact on the Bank's financial statement.* 

IFRIC 22 Foreign Currency Transactions and Advance Consideration – This interpretations issued on December 8, 2016, clarifies the accounting for transactions that include the receipt or payment of advance consideration in a foreign currency. The Interpretation covers foreign currency transactions when an entity recognises a non-monetary asset or non-monetary liability arising from the payment or receipt of advance consideration before the entity recognises the related asset, expense or income. It does not apply when an entity measures the related asset, expense or income on initial recognition at fair value or at the fair value of the consideration received or payed at a date other than the date of initial recognition of the non-monetary asset or non-monetary liability. Also, the Interpretation need not be applied to income taxes, insurance contracts or reinsurance contracts.

#### Consensus

The date of the transaction, for the purpose of determining the exchange rate, is the date of initial recognition of the non-monetary prepayment asset or deferred income liability. If there are multiple payments or receipts in advance, a date of transaction is established for each payment or receipt.

IFRIC 22 was effective for annual reporting periods beginning on or after 1 January 2018. Earlier application was permitted. *Management evaluation conclude that this amendment did not have material impact on the Bank's financial statement*.

## **Annual Improvement 2014-2016**

This annual improvements issued in December 8, 2016, containing the following amendments:

IFRS 1 First time adoption of IFRS - Deletion of short-term exemptions for first-time adopters.

IAS 28 Investments in Associates and Joint Ventures - Measuring an associate or joint venture at fair value.

The amendments to IFRS 1 and IAS 28 were effective for annual periods beginning on or after 1 January 2018. *Management evaluation conclude that this amendment did not have material impact on the Bank's financial statement.* 

New accounting standards and instructions issued by both the Superintendency of Banks and Financial Institutions and by the International Accounting Standards Board that have not come into effect as of March 31, 2018

As of the closing date of these financial statements, new International Financial Reporting Standards had been published as well as interpretations of them and SBIF rules, which were not mandatory as of March 31, 2018. Although in some cases the application is permitted by the IASB, the Bank has not made its application on that date.

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**Notes to the Consolidated Interim Financial Statements** 

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

NOTE 01

## SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

## 1. Accounting Standards issued by the Superintendency of Banks and Financial Institutions

As of March 31, 2018, there are no new Accounting Standards issued by the Superintendency of Banks and Financial Institutions.

## 2. Accounting Standards issued by the International Accounting Standards Board

**IFRS 9, Financial Instruments -** On November 12, 2009, the International Accounting Standards Board (IASB) issued IFRS 9, Financial Instruments. This Standard introduces new requirements for the classification and measurement of financial assets. IFRS 9 specifies how an entity should classify and measure its financial assets. Requires that all financial assets are classified in their entirety on the basis of the entity's business model for the management of financial assets and the characteristics of the contractual cash flows of financial assets.

On October 28, 2010, the IASB published a revised version of IFRS 9, Financial Instruments. The revised Standard retains the requirements for the classification and measurement of financial assets that was published in November 2009, but adds guidelines on the classification and measurement of financial liabilities. Likewise, it has replicated the guidelines on the recognition of financial instruments and the implementation guides related from IAS 39 to IFRS 9. These new guidelines conclude the first phase of the IASB project to replace IAS 39. The other phases, impairment and hedge accounting, have not yet been finalized.

The guidance included in IFRS 9 on the classification and measurement of financial assets has not changed from those established in IAS 39. In other words, financial liabilities will continue to be measured either at amortized cost or at fair value with changes in results. The concept of bifurcation of derivatives incorporated in a contract for a financial asset has not changed Financial liabilities held for trading will continue to be measured at fair value with changes in results, and all other financial assets will be measured at amortized cost unless the value option is applied reasonable using the criteria currently in IAS 39.

Notwithstanding the foregoing, there are two differences with respect to IAS 39:

-The presentation of the effects of changes in fair value attributable to the credit risk of a liability; and
The elimination of the cost exemption for liabilities derivatives to be settled through the delivery of non-traded equity instruments.

On December 16, 2011, the IASB issued Mandatory Application Date of IFRS 9 and Disclosures of the Transition, deferring the effective date of both the 2009 and 2010 versions to annual periods beginning on or after January 1, 2015. Prior to the amendments, the application of IFRS 9 was mandatory for annual periods beginning on or after 2013. The amendments change the requirements for the transition from IAS 39 Financial Instruments: Recognition and Measurement to IFRS 9. In addition, they also modify IFRS 7 Financial Instruments: Disclosures to add certain requirements in the reporting period in which the date of application of IFRS 9 is included. Finally, on July 24, 2014, it is established that the date Effective application of this rule will be for annual periods beginning on January 1, 2018.

On November 19, 2013 ASB issued "Amendment to IFRS 9: hedge accounting and amendments to IFRS 9, IFRS 7 and IAS 39", which includes a new general hedge accounting model, which is more closely aligned with risk management, providing more useful information to the users of the financial statements. On the other hand, the requirements relating to the fair value option for financial liabilities were changed to address the credit risk itself, this improvement establishes that the effects of changes in the credit risk of a liability should not affect the result of the period a unless the liabilities remain to negotiate; the early adoption of this modification is permitted without the application of the other requirements of IFRS 9. In addition, it conditions the effective date of entry into force upon completion of the IFRS 9 project, allowing its adoption in the same way.

On July 24, 2014, the IASB published the final version of IFRS 9 - Financial Instruments, including the regulations already issued together with a new expected loss model and minor modifications to the classification and measurement requirements for financial assets, adding a new category of financial instruments: assets at fair value with changes in other comprehensive result for certain debt instruments. It also includes an additional guide on how to apply the business model and testing of contractual cash flow characteristics.

On October 12, 2017, "Amendment to IFRS 9: Characteristics of Anticipated Cancellation with Negative Compensation" was published, which clarifies that according to the current requirements of IFRS 9, the conditions established in Test SPPI are not met if the Bank should make a settlement payment when the client decides to terminate the credit. With the introduction of this modification, in relation to termination rights, it is allowed to

measure at amortized cost (or FVOCI) in the case of negative compensation.

## **Banco Santander Chile and Subsidiaries**

**Notes to the Consolidated Interim Financial Statements** 

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### NOTE 01

## SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

This regulation was effective as of January 1, 2018. Early application is allowed. The Administration in accordance with the Superintendency of Banks and Financial Institutions pronouncement, will not apply this standard meantime SBIF does not provide it as a mandatory standard for all Chilean banks.

Sale or Contributions of Assets between an Investor and its Associate or Joint Venture (Amendments to IFRS 10 and IAS 28) - Issued on September 11, 2014, the IASB has published 'Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments to IFRS 10 and IAS 28)'. The amendments address a conflict between the requirements of IAS 28 'Investments in Associates and Joint Ventures' and IFRS 10 'Consolidated Financial Statements' and clarifies the treatment of the sale or contribution of assets from an investor to its associate or joint venture, as follows:

- requires full recognition in the investor's financial statements of gains and losses arising on the sale or contribution of assets that constitute a business (as defined in IFRS 3 Business Combinations);
- requires the partial recognition of gains and losses where the assets do not constitute a business, i.e. a gain or loss is recognized only to the extent of the unrelated investors' interests in that associate or joint venture.

On December 17, 2015 the IASB has published final amendments to "Sale or Contribution of Assets between an Investor and its Associate or Joint Venture". The amendments defer the effective date of the September 2014 amendments to these standards indefinitely until the research project on the equity method has been concluded. *The Administration will be waiting for the new validity to evaluate the potential effects of this modification.* 

**IFRS 16 Leases -** On January 13, 2016, the IASB issued this new regulation which replaces IAS 17 Leases, IFRIC 4 Determination of whether an agreement contains a lease, SIC 15 Operating leases - incentives and SIC 27 Evacuation of the essence of Transactions that take the legal form of a lease. The main effects of this rule apply to tenant accounting, mainly because it eliminates the dual accounting model: operational or financial leasing, this means that

tenants must recognize "a right to use an asset" and a liability for Lease (the present value of lease futures payments). In the case of the landlord the current practice is maintained - that is, lessors continue to classify leases as financial and operating leases. This regulation is applicable as of January 1, 2019, with early application permitted if IFRS 15 "Customer Contract Revenue" is applied. *The Administration is evaluating the potential impact of the adoption of these regulations.* 

**IFRS 17 Insurance contracts** – This standard issued on May 18, 2017 replaces the current IFRS 4. IFRS 17 will mainly change accounting for all entities that issue insurance contracts and investment contracts with discretionary participation characteristics. The standard applies to annual periods beginning on or after January 1, 2021, with early application permitted provided IFRS 15, "Revenue from contracts with customers" and IFRS 9, "Financial instruments" is applied. This norm does not apply directly to the bank, but, the Bank participates in the insurance business and will make sure that this norm is correctly applied.

**IFRIC 23 Uncertainty over Income Tax Treatments** – This standard issued on June 7, 2017, clarifies how the recognition and measurement requirements of IAS 12 apply when there is uncertainty about tax treatments. The standard applies to annual periods beginning on or after January 1, 2019, with early application permitted. *The Bank's management has considered that these amendments will not have material impact on the consolidated financial statements of the Bank*.

Amendments to IAS 28 long-term interest in Associates and Joint Ventures - This standard was issued in October 12, 2017 to clarify that an entity applies IFRS 9 including its impairment requirements, to long-term interests in an associate or joint venture that form part of the net investment in the associate or joint venture but to which the equity method is not applied. The amendments are effective for periods beginning on or after January 1, 2019, early application is permitted.

## Annual Improvements to IFRS Standards 2015—2017 Cycle

This annual improvements issued in December 12, 2017, containing the following amendments:

*IFRS 3 Business Combination and IFRS 11 Joint Arrangements* – The amendments to IFRS 3 clarify that when an entity obtains control of a business that is a joint operation, it remeasures previously held interests in that business. The amendments to IFRS 11 clarify an entity obtains joint control of a business that is a joint operation, the entity does not remeasure previously held interest in that business.

*IAS 12 Income taxes* – The amendments clarify that all income tax consequences of dividends should be recognized in profit or loss, regardless of how the tax arises.

*IAS 23 Borrowing cost* – The amendments clarify that if any specific borrowing remain outstanding after the related asset is ready for its intended use or sale, that borrowing becomes part of the funds that an entity borrows generally

when calculating the capitalization rate on general borrowings.

## **Banco Santander Chile and Subsidiaries**

## **Notes to the Consolidated Interim Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

## NOTE 01

## SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

The amendments are effective for periods beginning on or after January 1, 2019, early application is permitted. The Bank's management has considered that these amendments will not have material impact on the consolidated financial statements of the Bank.

**Amendments to IAS 19: Plan amendment, curtailment or settlement -** The amendment was issued on February 7, 2018 and include the following changes:

If a plan amendment, curtailment or settlement occurs, it is now mandatory that the current service cost and the net interest for the period after the remeasurement are determined using the assumptions used for the remeasurement. In addition, amendments have been included to clarify the effect of a plan amendment, curtailment or settlement on the requirements regarding the asset ceiling.

The amendments are effective for periods beginning on or after January 1, 2019, early application is permitted, but must be disclosed. *The Bank's management is evaluating if these amendments will have material impact on the Bank's consolidated financial statements.* 

**Conceptual framework for financial reporting** - Issued on March 29, 2018, the purpose of the Conceptual Framework is to:

- (a) assist the International Accounting Standards Board to develop IFRS Standards that are based on consistent concepts;
- (b) assist preparers to develop consistent accounting policies when no Standard applies to a particular transaction or other event, or when a Standard allows a choice of accounting policy; and

## (c) assist all parties to understand and interpret the Standards

The Conceptual Framework is not a Standard and not overrides any Standard or any requirement in a Standard. The revised Conceptual framework introduces the following main improvements:

- -Measurement: concepts on measurement, including factors to be considered when selecting a measurement basis Presentation and disclosure: concepts on presentation and disclosure, including when to classify income and expenses in other comprehensive income
- -Derecognition: guidance on when assets and liabilities are removed from financial statements

This framework is effective for periods beginning on or after January 1, 2020. The The Bank's management is evaluating if this conceptual framework will have material impact on the Bank's consolidated financial statements.

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## **Notes to the Consolidated Interim Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

## NOTE 02

## **ACCOUNTING CHANGES**

Starting on January 1, 2018, IFRS 15; revenues from contracts with customers has become effective. In accordance with the Bank activities, income and expenses arising from fees and commission are under the scope of this new standard. Consequently a high deeply review of the fees and comission has been performed, to ensure the five step approach are fully met.

The Bank has ellected to apply retrospectively with the cumulative effect recognised at the date of initial application method, this method allow not to restate prior compare period.

The Bank concludes that there are not quantitative effects, however new disclosure requirements must be adopted. See Note 1 and Note 25.

## **Banco Santander Chile and Subsidiaries**

#### **Notes to the Consolidated Interim Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### NOTE 03

#### SIGNIFICANT EVENTS

As of March 31, 2018, the following significant events have occurred and affected the Bank's operations and Consolidated Interim Financial Statements.

## a) Bylaws and The Board

Second Vice President.

During Banco Santader Chile's ordinary board session held on February 27, 2018, the board agreed on the following matters:

Due to Vittorio Corbo Lioi's resignation from the board, who acted as the board's President, Claudio Melandri Hinojosa has been appointed as Banco Santader Chile's new board President. For the time being, Claudio Melandri Hinojosa will act as Chief Executive Officer until Februrary 28, 2018 inclusive, in accordance with article 49 N°8 of the General Law of Banks.

Miguel Mata Huerta has been named Chief Executive Officer, starting on March 1, 2018.

During Banco Santader Chile's ordinary board session held on March 27, 2018, the board agreed on the following matters:

Due to Rober Méndez Torres and Roberto Zahler Mayanz resignation from the board, Félix de Vicente Mingo and Alfonso Gómez Morales have been appointed as independent directors in the board.

Orlando Poblete Iturrate has been named First Vicepresident and Oscar Von Chrismar Carvajal has been named

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A shareholder's meeting has been summoned for April 24, 2018.

## b) Issuance and repurchase of bank bonds – As of March 31, 2018

## **b.1) Senior bonds**

As of March 31, 2018 the Bank has not issued senior bonds.

## **b.2)** Subordinated bonds

As of March 2018, the Bank has not issued subordinated bonds.

## b.3) Mortgage bonds

As of March 2018, the Bank has not issued mortgage bonds.

## **b.4) Repurchased bonds**

Durin the first trimester of 2018 the Bank has repurchased the following bonds:

Date Type Currency Amount
04-01-2018 Senior CLP 12,890,000,000
05-01-2018 Senior CLP 4,600,000,000
22-01-2018 Senior UF 24,000

38

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**Notes to the Consolidated Interim Financial Statements** 

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

## NOTE 04

## REPORTING SEGMENTS

The Bank manages and measures the performance of its operations by business segments. The information disclosed in this note is not necessarily comparable to that of other financial institutions, since it is based on management's internal information system by segment.

Inter-segment transactions a re conducted under normal arm's length commercial terms and conditions. Each segment's assets, liabilities, and income include items directly attributable to the segment to which they can be allocated on a reasonable basis.

In order to achieve compliance with the strategic objectives established by senior management and adapt to changing market conditions, from time to time, the Bank makes adjustments in its organization, modifications that in turn impact to a greater or lesser extent, in the way in which it is managed or managed. Thus, the present disclosure provides information on how the Bank is managed as of March 31, 2018. Regarding the information corresponding to the year 2017, it has been prepared with the current criteria at the closing of these financial statements in order to achieve the duecomparability of the figures.

The Bank has the reportable segments noted below:

## **Retail Banking**

Consists of individuals and small to middle-sized entities (SMEs) with annual income less than Ch\$1,200 million. This segment gives customers a variety of services, including consumer loans, credit cards, auto loans, commercial loans, foreign exchange, mortgage loans, debit cards, checking accounts, savings products, mutual funds, stockbrokerage, and insurance brokerage. Additionally the SME clients are offered government-guaranteed loans, leasing and factoring.

## **Middle-market**

This segment is made up of companies and large corporations with annual sales exceeding Ch\$1,200 million. It serves institutions such as universities, government entities, local and regional governments and companies engaged in the real estate industry who carry out projects to sell properties to third parties and annual sales exceeding Ch\$800 million with no upper limit. The companies within this segment have access to many products including commercial loans, leasing, factoring, foreign trade, credit cards, mortgage loans, checking accounts, transactional services, treasury services, financial consulting, savings products, mutual funds, and insurance brokerage. Also companies in the real estate industry are offered specialized services to finance residential projects, with the aim of expanding sales of mortgage loans.

## **Global Corporate Banking**

This segment consists of foreign and domestic multinational companies with sales over Ch\$10,000 million. The companies within this segment have access to many products including commercial loans, leasing, factoring, foreign trade, credit cards, mortgage loans, checking accounts, transactional services, treasury services, financial consulting, investments, savings products, mutual funds and insurance brokerage.

This segment also consists of a Treasury Division which provides sophisticated financial products, mainly to companies in the Middle-market and Global Corporate Banking segments. These include products such as short-term financing and fund raising, brokerage services, derivatives, securitization, and other tailor-made products. The Treasury area may act as brokers to transactions and also manages the Bank's investment portfolio.

## **Corporate Activities ("Other")**

This segment mainly includes the results of our Financial Management Division, which develops global management functions, including managing inflation rate risk, foreign currency gaps, interest rate risk and liquidity risk. Liquidity risk is managed mainly through wholesale deposits, debt issuances and the Bank's available for sale portfolio. This segment also manages capital allocation by unit. These activities usually result in a negative contribution to income.

In addition, this segment encompasses all the intra-segment income and all the activities not assigned to a given segment or product with customers.

## **Banco Santander Chile and Subsidiaries**

## **Notes to the Consolidated Interim Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

## NOTE 04

## **REPORTING SEGMENTS, continued**

The segments' accounting policies are those described in the summary of accounting policies. The Bank earns most of its income in the form of interest income, fee and commission income and income from financial operations. To evaluate a segment's financial performance and make decisions regarding the resources to be assigned to segments, the Chief Operating Decision Maker (CODM) bases his assessment on the segment's interest income, fee and commission income, and expenses.

Below are the tables showing the Bank's results by business segment, for the periods ending as of March 31, 2018 and 2017:

March 31, 2018 **Loans and** 

	accounts		Net fee Financial		ъ	<b>a</b> .		
	receivable	Net interest	and	transaction	Provision s,	Support	Segment's	
	from		commissio	n net	for loan	expenses	net contribution	
		income	income		losses	(3)		
	customers	stomers		(2)				
	(1)							
	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$	
Retail Banking	19,380,964	233,150	59,178	5,051	(74,062)	(131,152)	92,165	
Middle-market	6,975,218	65,829	9,081	3,115	(2,019)	(21,630)	54,376	
Commercial Banking	26,356,182	298,979	68,259	8,166	(76,081)	(152,782)	146,541	

Global Corporate Banking	1,886,261	23,644	10,495	7,538	(162 ) (14,550 )	26,965
Other	101,951	24,092	(3,260)	7,517	838 (3,519 )	25,668
Total	28,344,394	346,715	75,494	23,221	(75,405) (170,851)	199,174
Other operating income						6,307
Other operating expenses						(9,960 )
Income from investments in						
associates and other						825
companies						
Income tax expense						(44,553)
Net income for the year						151,793

- (1) Loans receivable from customers plus the balance indebted by banks, without deducting their allowances for loan losses.
- (2) The sum of net income (expense) from financial operations and foreign exchange gains or losses.
- (3) The sum of personnel salaries and expenses, administrative expenses, depreciation and amortization.

March 31, 2017 **Loans and** 

	accounts	Net fee F		Financial			
	receivable	Net interest	Net and trinterest commission		Provision transactions for net loan losses		Segment's net contribution
	from	income					
	customers		income	(2)			
	(1) MCh\$	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$
Retail Banking Middle-market Commercial Banking	18,673,359 6,534,707 25,208,066	238,971 65,455 304,426	52,175 9,143 61,318	5,045 3,008 8,053	(71,551 ) (3,129 ) (74,680 )	(128,668) (22,293) (150,961)	95,972 52,184 148,156
Global Corporate Banking Other Total Other operating income Other operating expenses	2,162,457 82,128 27,452,651	24,248 (10,099 318,575	10,642 ) 863 72,823	17,449 11,230 36,732	557 261 (73,862 )	(14,520 ) (3,299 ) (168,780)	38,376 (1,044 ) 185,488 13,019 (19,001 )
Income from investments in associates and other companies Income tax expense Net income for the period							720 (37,208 ) 143,018

- (1) Loans receivable from customers plus the balance indebted by banks, without deducting their allowances for loan losses.
- (2) The sum of net income (expense) from financial operations and foreign exchange gains or losses.
- (3) The sum of personnel salaries and expenses, administrative expenses, depreciation and amortization.

## **Banco Santander Chile and Subsidiaries**

## **Notes to the Consolidated Interim Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

## NOTE 05

## **CASH AND CASH EQUIVALENTS**

## a) The detail of the balances included under cash and cash equivalents is as follows:

	As of March 31, 2018 MCh\$	As of December 31, 2017 MCh\$
Cash and deposit in banks		
Cash	637,525	613,361
Deposit in the Central Bank of Chile	693,709	441,683
Deposit in domestic banks	463	393
Deposit in foreign banks	268,000	397,485
Subtotal	1,599,697	1,452,922
Cash in process of collection, net	157,515	181,419
Cash and cash equivalents	1,757,212	1,634,341

The balance of funds held in cash and at the Central Bank of Chile reflects the reserves that the Bank must maintain on average each month.

## b) Operations in process of settlement:

Operations in process of settlement are transactions with only settlement pending, which will increase or decrease the funds of the Central Bank of Chile or of banks abread, usually within the next 24 or 48 working hours to each end of

period. These operations are as follows:

	As of March 31, 2018 MCh\$	As of December 31, 2017 MCh\$
Assets		
Documents held by other banks (document to be cleared)	152,856	199,619
Funds receivable	358,705	468,526
Subtotal	511,561	668.145
Liabilities		
Funds payable	354,046	486,726
Subtotal	354,046	486,726
Cash in process of collection, net	157,515	181.419

#### **Notes to the Consolidated Interim Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### **NOTE 06**

#### TRADING INVESTMENTS

The detail of instruments deemed as financial trading investments is as follows:

	As of March 31, 2018 MCh\$	As of December 31, 2017 MCh\$
Chilean Central Bank and Government securities Chilean Central Bank Bonds Chilean Central Bank Notes Other Chilean Central Bank and Government securities Subtotal	97,422 - 68,674 166,096	272.272 - 209.370 481,642
Other Chilean securities Time deposits in Chilean financial institutions Mortgage finance bonds of Chilean financial institutions Chilean financial institutions bonds Chilean corporate bonds Other Chilean securities Subtotal	- - 5,845 - 5,845	- - - -
Foreign financial securities Foreign Central Banks and Government securities Other foreign financial instruments Subtotal	- - -	- - -
Investments in mutual funds Funds managed by related entities	560	4,094

Funds managed by third parties

Subtotal 560 4,094

Total 172,501 485,736

As of March 31, 2018 and December 31, 2017, there were no trading investments sold under contracts to resell to clients and financial institutions.

#### **Notes to the Consolidated Interim Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### **NOTE 07**

#### DERIVATIVE FINANCIAL INSTRUMENTS AND HEDGE ACCOUNTING

a) As of March 31, 2018 and December 31, 2017, the Bank holds the following portfolio of derivative instruments:

	As of Marc Notional an		Fair value				
	1 totional an	More than 3			Tan varae		
	Up to 3	months to	More than				
	Months	1 year	1 year	Total	Assets	Liabilities	
	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$	
Fair value hedge derivatives							
Currency forwards	-	-	-	-	-	-	
Interest rate swaps	40,000	135,000	1,291,796	1,466,796	23,325	501	
Cross currency swaps	-	717,962	6,285,081	7,003,043	20,601	76,868	
Call currency options	-	-	-	-	-	-	
Call interest rate options	-	-	-	-	-	-	
Put currency options	-	-	-	-	-	-	
Put interest rate options	-	-	-	-	-	-	
Interest rate futures	-	-	-	-	-	-	
Other derivatives	-	-	-	-	-	-	
Subtotal	40,000	852,962	7,576,877	8,469,839	43,926	77,369	
Cash flow hedge derivatives							
Currency forwards	199,541	293,986	-	493,527	16,916	193	
Interest rate swaps	-	-	-	-	-	-	
Cross currency swaps	496,201	4,472,955	6,233,408	11,202,564	24,766	156,808	
Call currency options	-	-	-	-	-	-	
Call interest rate options	-	-	-	-	-	-	
Put currency options	-	-	-	-	-	-	
Put interest rate options	-	-	-	-	-	-	
Interest rate futures	-	-	-	-	-	-	

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Other derivatives	-	-	-	-	-	-
Subtotal	695,742	4,766,941	6,233,408	11,696,091	41,682	157,001
Trading derivatives						
Currency forwards	14,464,234	11,146,442	2,359,081	27,969,757	72,015	104,554
Interest rate swaps	7,178,661	17,819,035	51,455,093	76,452,789	568,267	446,483
Cross currency swaps	2,369,008	6,667,412	48,979,492	58,015,912	1,271,368	1,131,390
Call currency options	90,948	77,342	49,957	218,247	2,104	1,838
Call interest rate options	-	-	-	-	_	-
Put currency options	87,712	71,037	48,869	207,618	695	3,172
Put interest rate options	-	-	-	-	-	-
Interest rate futures	-	-	-	-	-	-
Other derivatives	-	-	-	-	-	-
Subtotal	24,190,563	35,781,268	102,892,492	162,864,323	1,914,449	1,687,437
Total	24,926,305	41,401,171	116,702,777	183,030,253	2,000,057	1,921,807

#### **Notes to the Consolidated Interim Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

NOTE 07

DERIVATIVE FINANCIAL INSTRUMENTS AND HEDGE ACCOUNTING, continued

	As of Decem	nber 31, 2017						
	Notional am	ount			Fair value	Fair value		
		More than 3						
	Up to 3	months to	More than					
	months	1 year	1 year	Total	Assets	Liabilities		
	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$		
Fair value hedge derivatives								
Currency forwards	-	-	-	-	-	-		
Interest rate swaps	-	162,985	1,554,171	1,717,156	23,003	1,424		
Cross currency swaps	-	715,701	5,362,772	6,078,473	15,085	65,724		
Call currency options	-	-	-	-	-	-		
Call interest rate options	-	-	-	-	-	-		
Put currency options	-	-	-	-	-	-		
Put interest rate options	-	-	-	-	-	-		
Interest rate futures	-	-	-	-	-	-		
Other derivatives	-	-	-	-	-	-		
Subtotal	-	878,686	6,916,943	7,795,629	38,088	67,148		
Cash flow hedge derivatives								
Currency forwards	801,093	218,982	-	1,020,075	39,233	59		
Interest rate swaps	-	-	-	-	-	-		
Cross currency swaps	421,428	1,637,604	6,672,566	8,731,598	36,403	128,355		
Call currency options	-	-	-	-	-	-		
Call interest rate options	-	-	-	-	-	-		
Put currency options	-	-	-	-	-	-		
Put interest rate options	-	-	-	-	-	-		
Interest rate futures	-	-	-	-	-	-		
Other derivatives	-	-	-	-	-	-		
Subtotal	1,222,521	1,856,586	6,672,566	9,751,673	75,636	128,414		

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Trading derivatives						
Currency forwards	17,976,683	10,679,327	3,091,393	31,747,403	412,994	502,555
Interest rate swaps	9,069,964	14,389,389	46,342,779	69,802,132	467,188	392,366
Cross currency swaps	2,963,641	7,503,144	47,111,371	57,578,156	1,241,632	1,042,120
Call currency options	190,386	37,099	49,853	277,338	1,322	1,950
Call interest rate options	-	-	-	-	-	-
Put currency options	192,722	28,616	50,470	271,808	1,787	4,935
Put interest rate options	-	-	-	-	-	-
Interest rate futures	-	-	-	-	-	-
Other derivatives	-	-	-	-	-	-
Subtotal	30,393,396	32,637,575	96,645,866	159,676,837	2,124,923	1,943,926
Total	31,615,917	35,372,847	110,235,375	177,224,139	2,238,647	2,139,488

#### b) Hedge accounting

# Fair value hedge

The Bank uses cross-currency swaps, interest rate swaps and call money swaps to hedge its exposure to changes in fair value of hedged items attributable to interest rates. The aforementioned hedging instruments change the effective cost of long-term issuances from a fixed interest rate to a variable interest rate.

#### **Notes to the Consolidated Interim Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

NOTE 07

DERIVATIVE FINANCIAL INSTRUMENTS AND HEDGE ACCOUNTING, continued

The hedged items and hedge instruments under fair value hedges as of March 31, 2018 and December 31, 2017, classified by term to maturity are as follows:

		Between 1 and	Between 3 and 6		
	Within 1 year	3 years	years	Over 6 years	Total
As of March 31, 2018	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$
Hedged item					
Credits and accounts receivable from					
customers					
Mortgage loan	589,267	1,127,224	107,247	-	1,823,738
Available for sale investments					
Yankee bond	-	-	-	149,115	149,115
Mortgage finance bonds	-	-	4,505	-	4,505
American treasury bonds	-	-	96,747	120,934	217,681
Chilean General treasury bonds	-	765,135	-	242,388	1,007,523
Central bank bonds (BCP)	128,695	444,758	-	-	573,453
Time deposits and other demand liabilities					
Time deposits	150,000	-	-	-	150,000
Issued debt instruments					
Senior bonds	25,000	1,664,144	560,598	2,294,082	4,543,824
Subordinated bonds	-	-	-	-	-
Obligations with Banks:					
Interbank loans	-	-	-	-	-
Total	892,962	4,001,261	769,097	2,806,519	8,469,839
Hedging instrument					
Cross currency swaps	717,962	3,426,261	572,350	2,286,470	7,003,043

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Interest rate swaps Total	175,000 892,962	575,000 4,001,261	196,747 769,097	520,049 2,806,519	1,466,796 8,469,839
		Between 1 and	Between 3 and 6		
	Within 1 year	3 years	years	Over 6 years	Total
	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$
Hedged item					
Credits and accounts receivable from customers					
Mortgage loan	587,412	801,230	106,910	_	1,495,552
Available for sale investments	,	,	,		, ,
Yankee bonds	-	-	6,169	64,769	70,938
Mortgage financing bonds	-	-	4,738	-	4,738
American treasury bonds	-	-	-	129,539	129,539
Chilean General treasury bonds	-	21,377	762,727	-	784,104
Central bank bonds (BCP)	128,289	218,640	443,357	-	790,286
Time deposits and other demand liabilities					
Time deposits	137,985	-	-	-	137,985
Issued debt instruments					
Senior bonds	25,000	1,399,686	670,488	2,287,313	4,382,487
Subordinated bonds	-	-	-	-	-
Obligations with Banks:					
Interbank loans	-	-	-	-	_
Total	878,686	2,440,933	1,994,389	2,481,621	7,795,629
Hedging instrument					
Cross currency swaps	715,701	1,512,238	1,813,221	2,037,313	6,078,473
Interest rate swaps	162,985	928,695	181,168	444,308	1,717,156
Total	878,686	2,440,933	1,994,389	2,481,621	7,795,629

#### **Notes to the Consolidated Interim Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### **NOTE 07**

#### DERIVATIVE FINANCIAL INSTRUMENTS AND HEDGE ACCOUNTING, continued

#### Cash flow hedges

The Bank uses cross currency swaps to hedge the risk from variability of cash flows attributable to changes in the interest rates of mortgages, bonds and interbank loans at a variable rate. To cover the inflation risk in some items, both forwards as well as currency swaps are used.

The notional values of the hedged items as of March 31, 2018 and December 31, 2017, and the periods when the cash flows will be generated are as follows:

	XX7'.1' 1	Between 1	Between 3		
	Within 1 year	and 3	and 6	Over 6 years	Total
		years	years		
As of March 31, 2018	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$
Hedged item					
Loans and accounts receivables from					
customers					
Mortgage loan	3,166,246	1,014,438	1,075,015	2,361,320	7,617,019
Commercial loans	244,891	-	-	-	244,891
Available for sale investments					
Time deposits (ASI)	-	-	-	133,328	133,328
Yankee bond	-	-	243,585	-	243,585
Chilean Central Bank bonds	-	-	-	18,514	18,514
Time deposits and other time liabilities					

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Time deposits Issued debt instruments	111,512	-	-	-	111,512
Senior bonds (variable rate)	389,115	314,317	300,502	_	1,003,934
Senior bonds (fixed rate)	-	122,615	226,349	302,157	651,121
Interbank borrowings		122,013	220,2 .>	202,127	031,121
Interbank loans	1,550,919	121,268	-	_	1,672,187
Total	5,462,683	1,572,638	1,845,451	2,815,319	11,696,091
Hedging instrument	, ,	, ,	, ,	, ,	, ,
Cross currency swaps	4,969,156	1,572,638	1,845,451	2,815,319	11,202,564
Currency forwards	493,527	-	-	-	493,527
Total	5,462,683	1,572,638	1,845,451	2,815,319	11,696,091
		Between 1	Between 3		
	Within 1	and 3	and 6	Over 6	
	year	una o	una o	years	Total
As of December 31, 2017	your	years	years	julis	
	MCh\$	J	<i>J</i>	MCh\$	MCh\$
		MCh\$	MCh\$		
Hedged item					
Loans and accounts receivables from					
customers					
Mortgage loan	1,153,348	583,061	1,335,141	2,353,871	5,425,421
Commercial loans	644,608	-	-	-	644,608
Available for sale investments					
Time deposits (ASI)	-	-	25,290	132,572	157,862
Yankee bond	-	-	242,819	-	242,819
Chilean Central Bank bonds	-	-	-	-	-
Time deposits and other time liabilities					
Time deposits	-	-	-	-	-
Issued debt instruments					
Senior bonds (variable rate)	120,520	647,550	302,454	-	1,070,524
Senior bonds (fixed rate)	241,183	121,619	224,401	300,874	888,077
Interbank borrowings					
Interbank loans	919,448	402,914	-	-	1,322,362
Total	3,079,107	1,755,144	2,130,105	2,787,317	9,751,673
Hedging instrument					
Cross currency swaps	2,059,032	1,755,144	2,130,105	2,787,317	8,731,598
Currency forwards	1,020,075	-	-	-	1,020,075
Total	3,079,107	1,755,144	2,130,105	2,787,317	9,751,673

#### **Notes to the Consolidated Interim Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### **NOTE 07**

#### DERIVATIVE FINANCIAL INSTRUMENTS AND HEDGE ACCOUNTING, continued

An estimate of the periods in which flows are expected to be produced is as follows:

#### b.1) Forecasted cash flows for interest rate risk:

As of March 31, 2018	Within 1 year MCh\$	Between 1 and 3 years MCh\$	Between 3 and 6 years MCh\$	Over 6 years MCh\$	Total MCh\$
Hedged item Inflows Outflows Net flows	416,985 (100,126) 316,859	93,577 (46,256 47,321	10,640 0 (6,921 3,719	2,295 ) (905 1,390	523,497 (154,208) 369,289
Hedging instrument Inflows Outflows (*) Net flows	100,126 (416,985) (316,859)		6,921 (10,640 ) (3,719	905 ) (2,295 ) (1,390	154,208 0 (523,497) 0 (369,289)

(\*)Only includes cash flow forecast portion of the hedge instruments used to cover interest rate risk.

	Within 1	Between 1 and 3	Between 3 and 6		
	year	years	years	Over 6 years	Total
As of December 31, 2017	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$

Hedged item

Inflows Outflows Net flows	308,737 (60,733) 248,004	60,515 (43,507 17,008	)	13,780 (7,757 6,023	)	2,594 (878 1,716	)	385,626 (112,875) 272,751
Hedging instrument Inflows Outflows (*) Net flows	60,733 (308,737) (248,004)	43,507 (60,515 (17,008	)	7,757 (13,780 (6,023	)	878 (2,594 (1,716	)	112,875 (385,626) (272,751)

<sup>(\*)</sup>Only includes cash flow forecast portion of the hedge instruments used to cover interest rate risk.

## b.2) Forecasted cash flows for inflation risk:

	Within 1 year	Between 1 and 3 years	Between 3 and 6 years	Over 6 years	Total
As of March 31, 2018	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$
Hedged item					
Inflows	61,438	44,221	89,253	289,497	484,409
Outflows	(500)	-	-	-	(500)
Net flows	60,938	44,221	89,253	289,497	483,909
Hedging instrument					
Inflows	500	-	-	-	500
Outflows	(61,438)	(44,221	(89,253	(289,497)	(484,409)
Net flows	(60,938)	(44,221	(89,253	(289,497)	(483,909)

#### **Notes to the Consolidated Interim Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

NOTE 07

DERIVATIVE FINANCIAL INSTRUMENTS AND HEDGE ACCOUNTING, continued

	Within 1 year	Between 1 and 3 years	Between 3 and 6 years	Over 6 years	Total
As of December 31, 2017	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$
Hedged item					
Inflows	20,300	29,008	103,544	286,471	439,323
Outflows	(1,645)	-	-	-	(1,645)
Net flows	18,655	29,008	103,544	286,471	437,678
Hedging instrument					
Inflows	1,645	-	-	-	1,645
Outflows	(20,300)	(29,008	(103,544	(286,471)	(439,323)
Net flows	(18,655)	(29,008	(103,544	(286,471	(437,678)

b.3) Forecasted cash flows for exchange rate risk:

As of March 31, 2018 and December 31, 2017, the Bank did not have cash flow hedges for exchange rate risk.

The accumulated effect of the mark to market adjustment of cash flow hedges produced by hedge instruments used c)in hedged cash flow was recorded in the Consolidated Statement of Changes in Equity, specifically within Other comprehensive income as of March 31, 2018 and December 31, 2017, and is as follows:

As of March 31,
Hedged item 2018 2017
MCh\$ MCh\$

Interbank loans	601	(10,463)
Time deposits and other time liabilities	(307)	(2)
Issued debt instruments	358	(11,344)
Available for sale investments	(1,042)	13,702
Loans and accounts receivable from customers	(10,294)	(3,611)
Net flows	(10,684)	(11,718)

Since the inflows and outflows for both the hedged element and the hedging instrument mirror each other, the hedges are nearly 100% effective, which means that the fluctuations of fair value attributable to risk components are almost completely offset.

As of March 31, 2018 and 2017 due to inneficiencies Ch\$687 million and Ch\$473 million were transferred to profit/loss respectively.

During the year, the bank did not have any cash flow hedges of forecast transactions.

d) Below is a presentation of income generated by cash flow hedges amount that were reclassified from other comprehensive income to income for the year:

As of March 31, 2018 2017 MCh\$ MCh\$

Bond hedging derivatives - (115)
Interbank loans hedging derivatives - - (115)

Cash flow hedge net income - (115)

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**Notes to the Consolidated Interim Financial Statements** 

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### **NOTE 07**

#### DERIVATIVE FINANCIAL INSTRUMENTS AND HEDGE ACCOUNTING, continued

e) Net investment hedges in foreign operations:

As of March 31, 2018 and December 31, 2017, the Bank does not have any net foreign investment hedges in its hedge accounting portfolio.

#### **Notes to the Consolidated Interim Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### **NOTE 08**

#### **INTERBANK LOANS**

a) As of March 31, 2018 and December 31, 2017, the balances for "Interbank loans" are as follows:

	As of March 31, 2018 MCh\$	As of December 31, 2017 MCh\$
Domestic banks		
Loans and advances to banks	_	_
Deposits in the Central Bank of Chile - not available	_	_
Non-transferable Chilean Central Bank Bonds	-	-
Other Central Bank of Chile loans	_	-
Interbank loans	-	-
Overdrafts in checking accounts	-	-
Non-transferable domestic bank loans	-	-
Other domestic bank loans	-	-
Allowances and impairment for domestic bank loans	-	-
Foreign interbank loans		
Interbank loans – Foreign	9,245	162,685
Overdrafts in checking accounts	-	-
Non-transferable foreign bank deposits	-	-
Other foreign bank loans	-	-
Provisions and impairment for foreign bank loans	(18)	(86)
Total	9,227	162,599

b) The amount of provisions and impairment of interbank loans is detailed below:

	As of March 31,				As of December 31,				
	2018	3			2017				
	Donfesteign banksanks Total				DomestForeign				
				Total	banks banks			Total	
	MCl	MCh\$		MCh\$	MCh\$	MCh\$		MCh\$	
Balance as of January 1	-	86		86	-	172		172	
Charge-offs	-	-		-	-	-		-	
Provisions established	-	-		-	251	56		307	
Provisions released	-	(68	)	(68)	(251)	(142	)	(393	
Total	-	18		18	-	86		86	

#### **Notes to the Consolidated Interim Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### **NOTE 09**

#### LOANS AND ACCOUNTS RECEIVABLE FROM CUSTOMERS

#### a) Loans and accounts receivable from customers

As of March 31, 2018 and December 31, 2017, the composition of the loan portfolio is as follows:

Assets before allowances						<b>Established Allowances</b>				
As of March 31, 2018	Normal portfolio MCh\$	Substanda portfolio MCh\$	Non- idardompliance Individual Group o portfolio Total allowancesallowancesTotal MCh\$ MCh\$ MCh\$ MCh\$ MCh\$			Assets Net Balances MCh\$				
Commercial loans Commercial loans Foreign trade loans Checking accounts	9,401,147 1,508,885	419,192 40,576	634,342 53,598	10,454,681 <b>1,603,059</b>	148,772 49,913	172,869 1,392	321,641 51,305	10,133,040 1,551,754		
debtors	202,072	6,213	15,867	224,152	3,516	12,408	15,924	208,228		
Factoring transactions Student Loans Leasing transactions	480,298 75,000 1,241,014	5,134 - 119,054	5,394 11,978 95,564	490,826 86,978 <b>1,455,632</b>	6,289 - 19,036	1,178 6,445 12,475	7,467 6,445 31,511	483,359 80,533 1,424,121		
Other loans and account receivable	115,218	1,228	37,756	154,202	12,256	17,606	29,862	124,340		
Subtotal	13,023,634	591,397	854,499	14,469,530	239,782	224,373	464,155	14,005,375		
Mortgage loans Loans with mortgage										
finance bonds	20.910	-	1.450	22.360	-	125	125	22.235		
Mortgage mutual loans	109.906	-	4.522	114.428	-	594	594	113.834		

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Other mortgage mutual loans Subtotal	8.661.757 8.792.573	-	471.166 477.138	9.132.923 9.269.711	-	68.157 68.876	68.157 68.876	9.064.766 9.200.835
Consumer loans Installment consumer loans	2.688.618	-	284.481	2.973.099	-	236.021	236.021	2.737.078
Credit card balances	1.323.950	_	22.679	1.346.629	_	31.333	31.333	1.315.296
Leasing transactions	4.542	-	100	4.642	-	80	80	4.562
Other consumer loans	265.850	-	5.688	271.538	-	9.907	9.907	261.631
Subtotal	4.282.960	-	312.948	4.595.908	-	277.341	277.341	4.318.567
Total	26,099,167	591,397	1,644,585	28,335,149	239,782	570,590	810,372	27,524,777

#### **Notes to the Consolidated Interim Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

NOTE 09

LOANS AND ACCOUNTS RECEIVABLE FROM CUSTOMERS, continued

	Assets before allowances Non-				Establishe	ces	Assets	
As of December 31, 2017	Normal portfolio MCh\$	Substanda portfolio MCh\$	arcompliance	Total MCh\$	Individual allowance MCh\$	l Group esallowance MCh\$	esTotal MCh\$	Net Balances MCh\$
Commercial loans Commercial loans Foreign trade loans Checking accounts debtors Factoring transactions Student Loans	8,998,957 1,464,754 174,162 441,437 77,226	369,830 44,830 6,189 3,279	621,869 64,929 15,345 5,174 11,064	9,990,656 1,574,513 195,696 449,890 88,290	148,482 54,628 3,037 5,335	168,736 1,444 11,740 1,207 5,922	317,218 56,072 14,777 6,542 5,922	9,673,438 1,518,441 180,919 443,348 82,368
Other loans and account receivable Subtotal	1,242,713 113,672 12,512,921	113,629 1,318 539,075	37,603 856,646	1,457,004 152,593 13,908,642	19,532 12,778 243,792	12,793 17,231 219,073	32,325 30,009 462,865	1,424,679 122,584 13,445,777
Mortgage loans Loans with mortgage finance bonds Mortgage mutual loans Other mortgage mutual loans Subtotal	22,620 110,659 8,501,072 8,634,351	- - -	1,440 4,419 456,685 462,544	24,060 115,078 8,957,757 9,096,895	- - -	123 594 68,349 69,066	123 594 68,349 69,066	23,937 114,484 8,889,408 9,027,829
Consumer loans Installment consumer loans	2,613,041	-	297,701	2,910,742	-	240,962	240,962	2,669,780

Credit card balances Leasing transactions Other consumer loans Subtotal	1,341,098 4,638 271,790 4,230,567	- - -	23,882 77 5,465 327,125	1,364,980 4,715 277,255 4,557,692	- - -	33,401 62 9,331 283,756	33,401 62 9,331 283,756	1,331,579 4,653 267,924 4,273,936
Total	25,377,839	539,075	1,646,315	27,563,229	243,792	571,895	815,687	26,747,542

#### **Notes to the Consolidated Interim Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### **NOTE 09**

#### LOANS AND ACCOUNTS RECEIVABLE FROM CUSTOMERS, continued

b) Portfolio characteristics

As of March 31, 2018 and December 31, 2017, the portfolio before allowances is as follows, by customer's economic activity:

	Domestic lo	stic loans (*)		Foreign interbank loans (**)		Total loans		Distribution percentage	
	As of	As of	As of	As of	As of	As of	As of	As of	
	March 31	December 31	March 31	December 31	March 31	December 31	March 31	December 31	
	2018	2017	2018	2017	2018	2017	2018	2017	
	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$	%	%	
Commercial loans									
Manufacturing	1,258,128	1,218,232	-	-	1,258,128	1,218,232	4.44	4.39	
Mining	291,325	302,037	-	-	291,325	302,037	1.03	1.09	
Electricity, gas, and water	545,596	336,048	-	-	545,596	336,048	1.92	1.21	
Agriculture and livestock	1,115,621	1,114,597	-	-	1,115,621	1,114,597	3.94	4.02	
Forest	100,923	98,941	-	-	100,923	98,941	0.36	0.36	
Fishing	200,620	215,994	-	-	200,620	215,994	0.71	0.78	
Transport	727,895	697,948	-	-	727,895	697,948	2.57	2.52	
Communications	180,285	168,744	-	-	180,285	168,744	0.64	0.61	
Construction	2,092,529	1,977,417	-	-	2,092,529	1,977,417	7.38	7.13	
Commerce	3,199,221	3,131,870	9,245	162,685	3,208,466	3,294,555	11.32	11.88	
Services	468,251	467,747	-	-	468,251	467,747	1.65	1.69	
Other	4,289,136	4,179,067	-	-	4,289,136	4,179,067	15.13	15.07	

Subtotal	14,469,530	13,908,642	9,245	162,685	14,478,775	14,071,327	51.09	50.75
Mortgage loans	9,269,711	9,096,895	-	-	9,269,711	9,096,895	32.70	32.81
Consumer loans	4,595,908	4,557,692	-	-	4,595,908	4,557,692	16.21	16.43
Total	28,335,149	27,563,229	9,245	162,685	28,344,394	27,725,914	100.0	100.00

<sup>(\*)</sup> Includes domestic interbank loans for Ch\$0 million as of March 31, 2018 (Ch\$0 million as of December 31, 2017), see Note 8.

<sup>(\*\*)</sup> Includes foreign interbank loans for Ch\$9,245 million as of March 31, 2018 (Ch\$162,685 million as of December 31, 2017), see Note 8.

#### **Notes to the Consolidated Interim Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### **NOTE 09**

#### LOANS AND ACCOUNTS RECEIVABLE FROM CUSTOMERS, continued

#### c) Impaired portfolio (\*)

i) As of March 31, 2018 and December 31, 2017, the impaired portfolio is the following:

	As of Marzo	31, 2018			As of Decer			
	Commercial MCh\$	Mortgage MCh\$	Consumer MCh\$	Total MCh\$	Commercial MCh\$	Mortgage MCh\$	Consumer MCh\$	Total MCh\$
Individually impaired Portfolio Non-performing	431,903	-	-	431,903	427,890	-	-	427,890
loans (collectively evaluated)	381,614	169,192	108,541	659,347	368,522	161,768	103,171	633,461
Other impaired portfolio	222,099	307,946	204,407	734,452	217,091	300,776	223,955	741,822
Total	1,035,616	477,138	312,948	1,825,702	1,013,503	462,544	327,126	1,803,173

<sup>(\*)</sup> The impaired portfolio corresponds to the sum of loans classified as substandard B3 and B4 category as well as the non-compliance portfolio.

ii) The impaired portfolio with or without warranty as of March 31, 2018 and December 31, 2017 is the following:

As of March 31, 2018

As of December 31, 2017

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	Commercial Mortgage		Consumer Total C		Commercial Mortgage		Consumer	Total
	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$
Secured debt	606,547	428,599	34,233	1,069,379	582,557	413,716	34,260	1,030,533
Unsecured debt	429,069	48,539	278,715	756,323	430,946	48,828	292,866	772,640
Total	1,035,616	477,138	312,948	1,825,702	1,013,503	462,544	327,126	1,803,173

**iii**) The portfolio of non-performing loans (due for 90 days or longer) as of March 31, 2018 and December 31, 2017 is the following:

	As of Mai	rch 31,			As of December 31,				
	2018				2017				
	Commerc	CommerciaMortgage Consumer			Commerc	iaMortgage	Consumer	Total	
	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$	
Secured debt	178,015	149,333	9,000	336,348	167,909	141,413	8,896	318,218	
Unsecured debt	203,599	19,859	99,541	322,999	200,613	20,355	94,275	315,243	
Total	381,614	169,192	108,541	659,347	368,522	161,768	103,171	633,461	

iv) Reconciliation of loans (with arrears equal to or greater tan 90 days), with past due loans as of March 31, 2018 and December 31, 2017, is the following:

	As of Mar	ch 31, 2018		As of December 31, 2017				
	Commerc: MCh\$	iaMortgage MCh\$	Consumer MCh\$	Total MCh\$	Commerce MCh\$	iaMortgage MCh\$	Consumer MCh\$	Total MCh\$
With defaults equal to or greater than 90 days	360,422	130,421	105,635	596,478	362,968	159,265	92,541	614,774
With defaults up to 89 days,								
classified in past due	21,192	38,771	2,906	62,869	5,554	2,503	10,630	18,687
portfolio								
Total	381,614	169,192	108,541	659,347	368,522	161,768	103,171	633,461
Consolidated Interim Financi	al Statemer	nts March 2	2018 / Banco	Santande	r Chile 5	4		

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND DECEMBER 31,2017 AND FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2018 AND 2017

#### NOTE 09

#### LOANS AND ACCOUNTS RECEIVABLE FROM CUSTOMERS, continued

d) Allowances

The changes in allowances balances during 2018 and 2017 is the following:

Activity during 2018	Commercial loans Individual Gr MCh\$ M6	Mortgage loans oup Group Ch\$ MCh\$	Consumer loans Group MCh\$	Total MCh\$
Balance as of January 01, 2018 Allowances established Allowances released Allowances released due to charge-off Balance as of March 31, 2018	13,395 21 (9,749 ) (1 (7,656 ) (1	19,073 69,066 1,233 3,749 ,091 ) (793 ) 4,842 ) (3,146 ) 24,373 68,876	283,756 46,660 (10,010) (43,065) 277,341	815,687 85,037 (21,643) (68,709) 810,372
Activity during 2017	Commercial loans Individual Gro MCh\$ MC	• •	Consumer loans Group MCh\$	Total MCh\$
Balance as of January 01, 2017 Allowances established Allowances released Allowances released due to charge-off Balance as of December 31, 2017	60,023 99 (55,925) (2 (36,279) (4	3,106 61,041 9,407 22,163 0,491) (11,426) 2,949) (2,712) 9,073 69,066	300,019 157,595 (46,089) (127,769) 283,756	820,139 339,188 (133,932) (209,708) 815,687

In addition to credit risk allowances, there are allowances held for:

Country risk to cover the risk taken when holding or committing resources with any foreign country, these allowances are established according to country risk classifications as set forth in Chapter 7-13 of the Updated i)Compilation of Rules, issued by the SBIF, the balances of allowances as of March 31, 2018 and December 31, 2017 are Ch\$544 million and Ch\$599 million respectively. These are presented as "Allowances" in the liabilities section of the "Consolidated Interim Statement of Financial Position".

According to SBIF's regulations (compendium of Accounting Standards), the Bank has established allowances related to the undrawn available credit lines and contingent loans. The balances of allowances as of March 31, 2018 and December 31, 2017 are Ch\$15,905 million and Ch\$15,103 million, respectively, and are presented as "Allowances" in the liabilities section of the "Consolidated Interim Statement of Financial Position".

#### e) Allowances established

The following chart shows the balance of provisions established, associated with credits granted to customers and banks:

	As of	As of
	December 31,	March 31,
	2018	2017
	MCh\$	MCh\$
Customers loans	85,037	339,188
Interbank loans	-	307
Total	85,037	339,495

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

NOTE 09

LOANS AND ACCOUNTS RECEIVABLE FROM CUSTOMERS, continued

## f) Portfolio by its impaired and non-impaired condition

	As of March Non-impaired	•		Total non-	Impaired			Total	
	Commercial MCh\$	Mortgage MCh\$	Consumer MCh\$	impaired MCh\$	Commercial MCh\$	Mortgage MCh\$	Consumer MCh\$	impaired MCh\$	C M
Current portfolio Overdue	13,255,607	8,506,355	4,057,716	25,819,678	480,157	154,246	96,832	731,235	1
for 1-29 days	121,139	189,627	131,841	442,607	80,732	76,682	38,938	196,352	2
Overdue for 30-89 days	57,168	96,591	93,403	247,162	114,305	115,789	71,543	301,637	1
Overdue for 90 days or more	-	-	-	-	360,422	130,421	105,635	596,478	3
Total portfolio before allowances	13,433,914	8,792,573	4,282,960	26,509,447	1,035,616	477,138	312,948	1,825,702	1
Overdue loans (less than 90 days)	1.33	% 3.26 %	% 5.26 %	% 2.60 %	% 18.83 %	0 40.34 %	5 35.30 %	27.28	% 2

presented as portfolio percentage								
Overdue loans (90 days or more) presented as portfolio percentage	-	-	-	-	33.55 %	5 36.48 %	5 29.27 %	33.51 % 2
	As of Decemb Non-impaired			Total non-	Impaired			T <b>Total</b>
	Commercial MCh\$	Mortgage MCh\$	Consumer MCh\$	impaired MCh\$	Commercial MCh\$	Mortgage MCh\$	Consumer MCh\$	impaired C MCh\$ M
Current portfolio Overdue	12,737,508	8,357,733	4,012,489	25,107,730	449,895	158,770	110,184	718,849 1
for 1-29 days Overdue	103,908	180,294	132,136	416,338	110,834	74,072	46,283	231,189 2
for 30-89 days	53,723	96,324	85,941	235,988	89,806	70,437	78,118	238,361 1
Overdue for 90 days or more	-	-	-	-	362,968	159,265	92,541	614,774 3
Total portfolio before allowances	12,895,139	8,634,351	4,230,566	25,760,056	1,013,503	462,544	327,126	1,803,173 1
Overdue loans (less than 90 days) presented as portfolio percentage		% 3.20 %	% 5.15 %	% 2.53 %	% 19.80 <i>%</i>	5 31.24 %	5 38.03 %	26.04 % 2
Overdue loans (90 days or more) presented as portfolio percentage	-	-	-	-	35.81 %	5 34.43 %	5 28.29 %	34.09 % 2

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### **NOTE 10**

#### AVAILABLE FOR SALE INVESTMENTS

As of March 31, 2018 and December 31, 2017, details of instruments defined as available for sale investments are as follows:

	As of March 31 2018	As of December 31 2017
	MCh\$	MCh\$
Chilean Central Bank and Government securities Chilean Central Bank Bonds Chilean Central Bank Notes Other Chilean Central Bank and Government securities Subtotal	590,331 276,624 1,231,190 2,098,145	1,115,518
Other Chilean securities Time deposits in Chilean financial institutions Mortgage finance bonds of Chilean financial institutions Chilean financial institution bonds Chilean corporate bonds Other Chilean securities Subtotal Foreign financial securities Foreign Central Banks and Government securities Other foreign financial securities Subtotal	437,438 21,565 - 3,020 462,023 218,583 213,747 432,330	2,361 22,312 - 3,000 27,673 132,822 151,250 284,072
Total	2,992,498	2,574,546

As of March 31, 2018 and December 31, 2017, the item *Chilean Central Bank and Government securities* item includes securities sold under repurchase agreements to clients and financial institutions for Ch\$44,825 million and Ch\$241,995 million, respectivel. Under the same item, there are instruments that guarantee margins for operations of derivatives through Comder Contraparte Central S.A. for an amount of \$19,926 million and \$42,910 million as of March 31, 2018 and December 31 of 2017.

As of March 31, 2018 and December 31, 2017, the item *Other Chilean Securities* includes securities sold to customers and financial institutions under repurchase agreements totaling Ch\$186 million and Ch\$1,156 million, respectively.

The instruments of Foreign Institutions include instruments sold under repurchase agreements with customers and financial institutions for a total of \$ 60,888 and \$24.910 million as of March 31, 2018 and December 31, 2017. Under the same item, there are instruments that guarantee margins for derivative transactions through the London Clearing House (LCH) for an amount of \$ 42,327 million and \$48,106 million as of March 31, 2018 and December 31, 2017. In order to comply with the initial margin specified in the European EMIR standard, instruments in guarantee with Euroclear are maintained for an amount of \$ 90,094 million and \$33,711 million as of March 31, 2018 and December 31, 2017.

As of March 31, 2018 available for sale investments included a net unrealized profit of Ch\$6,087 million, recorded as a "Valuation adjustment" in equity, distributed between a profit of Ch\$4,728 million attributable to equity holders of the Bank and a profit of Ch\$1,359 million attributable to non-controlling interest.

As of December 31, 2017 available for sale investments included a net unrealized loss of Ch\$1,855 million, recorded as a "Valuation adjustment" in equity, distributed between a profit of Ch\$459 million attributable to equity holders of the Bank and a profit of Ch\$1,396 million attributable to non-controlling interest.

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

# NOTE 11 INTANGIBLE ASSETS

a) As of March 31, 2018 and December 31, 2017 the composition of intangible assets is as follows:

	Years of useful	Average remaining useful	Net opening balance as of January 1.	As of Marc	h 31, 2018 Accumulated	
	life	life	2016	Gross balance	amortization	Net balance
			MCh\$	MCh\$	MCh\$	MCh\$
Licenses	3	1	1,200	10,932	(9,788	1,144
Software development	3	2	62,019	319,179	(257,865)	61,314
Subtotal Fully amortized assets Total			63,219 - 63,219	330,111 (200,774) 129,337	(267,653 ) 200,774 (66,879 )	62,458
	Years of useful	Average remaining useful	Net opening balance as of January 1,	As of Dece	mber 31, 2017 Accumulated	
	life	life	2017	Gross balance	amortization	Net balance
			MCh\$	MCh\$	MCh\$	MCh\$
Licenses Software development	3 3	2 2	1,656 56,429	10,932 314,115	(9,732 ) (252,096 )	1,200 62,019
Subtotal Fully amortized assets			58,085	325,047 (200,774)	(261,828 ) 200,774	63,219

Total 58,085 124,273 (61,054 ) 63,219

**b**) The changes in the value of intangible assets during the periods of March 31, 2018 and December 31, 2017 is as follows:

Gross balances	Licenses MCh\$	Software development MCh\$	Fully amortized assets MCh\$	Total MCh\$
Balances as of January 1, 2018	10,932	314,115	(200,774)	124,273
Acquisitions	-	5,064	-	5,064
Disposals and impairment (*)	-	-	-	-
Other	-	_	-	-
Balances as of March 31, 2018	10,932	319,179	(200,774)	129,337
Balances as of January 1, 2017	10,932	286,781	(200,774)	96,939
Acquisitions	-	32,624	-	32,624
Disposals and impairment	-	(5,290	-	(5,290)
Other	-	-	-	-
Balances as of December 31, 2017	10,932	314,115	(200,774)	124,273

<sup>(\*)</sup> See Note 31 a).

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

# NOTE 11 INTANGIBLE ASSETS, continued

#### b.2) Accumulated amortization

Accumulated amortization	Licenses MCh\$	Software development MCh\$	Fully amortized assets MCh\$	Total MCh\$
Balances as of January 1, 2018 Amortization for the period	(9.732 ) (56 )	(252.096 ) (5.769 )	200.774	(61.054) (5.825)
Other changes	-	-	-	-
Balances as of March 31, 2018	(9.788)	(257.865)	200.774	(66.879)
Balances as of January 1, 2017	(9.276)	(230.352)	200.774	(38.854)
Amortization for the period	(456)	(21.744)	-	(22.200)
Other changes	-	-	-	-
Balances as of December 31, 2017	(9.732)	(252.096)	200.774	(61.054)

The Bank has no restriction on intangible assets as of March 31, 2018 and December 31, 2017. Additionally, the **c**) intangible assets have not been pledged as guarantee to secure compliance with financial liabilities. Also, the Bank has no debt related to Intangible assets as of those dates.

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

# NOTE 12 PROPERTY, PLANT, AND EQUIPMENT

a) As of March 31, 2018 and December 31, 2017 the property, plant and equipment balances is as follows:

	Net opening	As of March 31, 2018				
	balance as of	Gross	Accumulated	Net		
	January 1, 2018	balance	depreciation	balance		
	MCh\$	MCh\$	MCh\$	MCh\$		
Land and building	159,352	276,360	(119,231)	157,129		
Equipment	63,516	194,254	(137,239)	57,015		
Ceded under operating leases	4,221	4,888	(669)	4,219		
Other	15,458	61,383	(47,120	14,263		
Subtotal	242,547	536,885	(304,259)	232,626		
Fully depreciated assets	-	(59,045)	59,045	-		
Total	242,547	477,840	(245,214)	232,626		
	Net opening	As of Dec	ember 31, 2017	7		
	balance as of	Gross	Accumulated	Net		
	January 1, 2017	balance	depreciation	balance		
	MCh\$	MCh\$	MCh\$	MCh\$		
Land and building	169,809	274,079	(114,727)	159,352		
Equipment	66,506	193,689	(130,173)	63,516		
Ceded under operating leases	4,230	4,888	(667)	4,221		
Other	16,834	60,822	(45,364)	15,458		
	,					
Subtotal	257,379	533,478	(290,931)	242,547		
Subtotal Fully depreciated assets	· ·			242,547		

**b**) The changes in the value of property, plant and equipment as of March 31, 2018 and December 31, 2017 is the following:

	<b>b.1</b> )	Gross balance					
2010			Operating		Fully depreciated		
2018	Land and buildings	Equipment	leases	Other	assets	Total	
	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$	
Balances as of January 1, 2018	274,079	193,689	4,888	60,822	(59,045	) 474,433	
Additions	2,281	664	-	561	-	3,506	
Disposals	-	(60	-	-	-	(60)	
Impairment due to damage (*)	-	(39	-	-	-	(39)	
Other	-	-	-	-	-	-	
Balances as of March 31, 2018	276,360	194,254	4,888	61,383	(59,045	) 477,840	

<sup>(\*)</sup> Banco Santander Chile has recognized for March 31, 2017 impairment for Ch\$39 million due to looting in ATM's.

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

NOTE 12

PROPERTY, PLANT, AND EQUIPMENT, continued

	Land and		Operating		Fully depreciate	d
2017	buildings MCh\$	Equipment MCh\$	leases MCh\$	Other MCh\$	assets MCh\$	Total MCh\$
Balances as of January 1, 2017	264,016	168,124	4,888	55,973	(39,958	) 453,043
Additions	27,592	26,278	-	4,901	-	58,771
Disposals	(17,529)	(359)	-	(52)	-	(17,940)
Impairment due to damage (*)	_	(354)	-	-	-	(354)
Other	-	-	-	-	(19,087	) (19,087)
Balances as of December 31, 2017	274,079	193,689	4,888	60,822	(59,045	) 474,433

<sup>(\*)</sup> Banco Santander Chile has had to recognize in its financial statements as of December 31, 2017 impairment by 354 million, corresponding to looting in ATM's. Compensation charged for insurance concepts involved, amounted to Ch\$1,238 million, which are presented in "Other income and operational expenses".

#### b,2) Accumulated depreciation

2018	Land and buildings MCh\$	Equipment MCh\$	Operating leases MCh\$	Other MCh\$	Fully depreciated assets MCh\$	Total MCh\$
Balances as of January 1, 2018  Depreciation in the period	(114,727)	, , ,	(667 )	(45,364) (1.757)	*	(231,886)
Depreciation in the period	(4,506)	(7,090)	(2)	(1,757)	-	(13,355)

Sales and disposals in the period Transfers	-	24	-	_		-	26
Others	-	-	-	-		-	-
Balances as of March 31, 2018	(119,231)	(137,239)	(669	(47,12	21)	59,045	(245,215)
						Fully	_
	Land and		Operating			depreciated	

2017	Land and buildings MCh\$	Equipment MCh\$	Operating leases MCh\$	Other MCh\$	depreciated assets MCh\$	Total MCh\$
Balances as of January 1, 2017	(94,207)	(101,618)	(658	(39,139)	39,958	(195,664)
Depreciation in the period	(20,744)	(28,592)	(9	(6,276)	_	(55,622)
Sales and disposals in the period	224	38	-	51	_	313
Transfers	-	-	-	-	_	-
Others	-	-	-	-	19,087	19,087
Balances as of December 31, 2017	(114,727)	(130,173)	(667	(45,364)	59,045	(231,886)

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### **NOTE 12**

#### PROPERTY, PLANT, AND EQUIPMENT, continued

#### c)Operational leases - Lessor

As of March 31, 2018 and December 31, 2017, the future minimum lease cash inflows under non-cancellable operating leases are as follows:

	As of	As of
	March 31,	December 31,
	2018	2017
	MCh\$	MCh\$
Due within 1 year	518	567
Due after 1 year but within 2 years	681	749
Due after 2 years but within 3 years	468	480
Due after 3 years but within 4 years	322	348
Due after 4 years but within 5 years	310	308
Due after 5 years	1,726	1,792
Total	4,025	4,244

#### d) Operational leases - Lessee

Some of the Bank's premises and equipment are under operating leases, Future minimum rental payments under non-cancellable leases are as follows:

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	As of	As of
	March 31,	December 31,
	2018	2017
	MCh\$	MCh\$
Due within 1 year	24,571	26,059
Due after 1 year but within 2 years	20,056	21,343
Due after 2 years but within 3 years	17,543	18,091
Due after 3 years but within 4 years	15,326	15,736
Due after 4 years but within 5 years	12,483	12,734
Due after 5 years	49,738	51,502
Total	139,717	145,465

e) As of March 31, 2018 and December 31, 2017 the Bank has no finance leases which cannot be unilaterally cancelled.

The Bank has no restriction on property, plant and equipment as of March 31, 2018 and December 31, 2017. **f**) Additionally, the property, plant, and equipment have not been provided as guarantees to secure compliance with financial liabilities. The Bank has no debt in connection with property, plant and equipment.

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### **NOTE 13**

#### **CURRENT AND DEFERRED TAXES**

#### a) Current taxes

As of December 31, 2017 and 2016, the Bank recognizes taxes payable (recoverable), which is determined based on the currently applicable tax legislation, This amount is recorded net of recoverable taxes, and is shown as follows:

	As of March 31, 2018 MCh\$	December 31,
Summary of current tax liabilities (assets) Current tax (assets) Current tax liabilities	(6.756 )	- 6.435
Total tax payable (recoverable)	(6.756 )	
(Assets) liabilities current taxes detail (net) Income tax (*) Less:	180,277	145,112
Provisional monthly payments	(184,919)	(136,562)
Credit for training expenses		(1,768)
Grant credits	(1,153)	(968)
Other	807	621
Total tax payable (recoverable)	(6,756 )	6,435

<sup>(\*)</sup>For 2018 the tax rates were 27% and 25.5% for 2017

b) Income tax

The effect tax expense has on income for the period ended March 31, 2018 and 2017 is comprised of the following items:

	As of Ma	arch 31,
	2018	2017
	MCh\$	MCh\$
Income tax expense		
Current tax	29.070	23.698
Credits (debits) for deferred taxes		
Origination and reversal of temporary differences	15.346	13.230
Provision due to valuation	-	-
Subtotal	44.416	36.928
Tax for rejected expenses (Article No,21)	193	185
Other	(56)	95
Net income tax expense	44.553	37.208

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### **NOTE 13**

#### **CURRENT AND DEFERRED TAXES, continued**

#### c) Effective tax rate reconciliation

The reconciliation between the income tax rate and the effective rate in tax expense as of March 31, 2018 and 2017 is as follows:

	As of M			
	2018		2017	
	Tax	Amount	Tax	Amount
	rate	Amount	rate	Amount
	%	MCh\$	%	MCh\$
Tax calculated over profit before tax	27.00	53,014	25.50	45,959
Permanent differences	(4.88)	(9,546)	(3.65)	(6,574)
Penalty tax (rejected expenses)	0.08	193	0.10	185
Rate change effect	0.00	-	(1.30)	(2,350)
Other	0.47	892	(0.01)	(12)
Effective rates and expenses for income tax	22.67	44,553	20.64	37,208

<sup>(1)</sup> Mainly corresponds to the permanent differences originated from the Own Tax Monetary Correction.

#### d) Effect of deferred taxes on other comprehensive income

<sup>(2)</sup> In September 29, 2014, the established law 20.780 increased the tax rate from 25.5% in 2017 to 27% permanently from 2018.

A summary of the separate effect of deferred tax on other comprehensive income, showing the asset and liability balances, for the periods ended March 31, 2018 and December 31, 2017 is the following:

	As of March 31, 2018 MCh\$	. ]	As of December 3 2017 MCh\$	1,
Deferred tax assets				
Available for sale investments	-		368	
Cash flow hedges	2,909		908	
Total deferred tax assets recognized through other comprehensive income	2,909		1,276	
Deferred tax liabilities				
Available for sale investments	(381	)	(841	)
Cash flow hedges	(1,249	)	-	
Total deferred tax liabilities recognized through other comprehensive income	(1,630	)	(841	)
Net deferred tax balances in equity	1,279		435	
Deferred taxes in equity attributable to equity holders of the bank	1,626		791	
Deferred tax in equity attributable to non-controlling interests	(347	)	(356	)

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### **NOTE 13**

#### **CURRENT AND DEFERRED TAXES, continued**

#### e) Effect of deferred taxes on income

During 2018 and 2017, the Bank has registered in its finiancial statements the effects from deffered taxes.

Below are effects of deferred taxes on assets, liabilities and income allocated for temporary differences:

	As of	As of
	March 31,	December 31,
	2018	2017
	MCh\$	MCh\$
Deferred tax assets		
Interests and adjustments	8,747	8,645
Non-recurring charge-offs	13,790	11,651
Assets received in lieu of payment	3,630	4,073
Exchange rate adjustment	1,537	882
Property, plant and equipment	4,101	4,410
Provision for loan losses	168,018	172,386
Provision for expenses	61,206	73,518
Derivatives	3,278	5,243
Leased assets	99,263	98,090
Subsidiaries tax losses	5,988	5,277
	198	151
Investment valuation	_	-
Others (*)	-	5,249
Total deferred tax assets	369,756	384,332

Deferred tax liabilities				
Valuation of investments	(2,811	)	(1,911	)
Depreciation	(279	)	(532	)
Anticipated Expenses	(6,498	)	(5,955	)
Others	(3	)	(424	)
Total deferred tax liabilities	(9,591	)	(8,822	)

(\*) Includes the asset from deffered income due to temporary differences in derivative contracts.

### f) Summary of deferred tax assets and liabilities

A summary of the effect of deferred taxes on equity and income follows:

	As of March 31, 2018 MCh\$	As of December 3 2017 MCh\$	31,
Deferred tax assets			
Recognized through other comprehensive income	2,909	1,276	
Recognized through profit or loss	369,756	384,332	
Total deferred tax assets	372,665	385,608	
Deferred tax liabilities			
Recognized through other comprehensive income	(1,630	) (841	)
Recognized through profit or loss	(9,591	) (8,822	)
Total deferred tax liabilities	(11,221	) (9,663	)

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### **NOTE 14**

#### **OTHER ASSETS**

The composition of other assets is the following:

Assets for leasing (1)	As of Marzo 31, 2018 MCh\$ 47,255	As of December 31, 2017 MCh\$ 48,099	
Assets received or awarded in lieu of payment (2)			
Assets received in lieu of payment	10,546	11,677	
Assets awarded at judicial sale	24,500	24,800	
Provision on assets received in lieu of payment or awarded	(1,112)	(1,440	)
Subtotal	33,934	35,037	
Other assets			
Guarantee deposits (margin accounts) (3)	350,351	323,767	
Investments in gold	469	478	
VAT credit tax	6,552	9,570	
Income tax recoverable	1,381	1,381	
Prepaid expenses	116,130	116,512	
Plant, Property and Equipment held for sale	663		
Assets recovered from leasing held for sale	3,776	4,235	
Macro-hedging valuation adjustment	867		
Pension plan assets	999	921	
Accounts and notes receivable	197,157	59,574	
Notes receivable through brokerage and simultaneous transactions	85,947	68,272	
Other receivable accounts	41,520	53,500	
Other assets	33,764	33,837	

 Subtotal
 839,576
 672,047

 Total
 920,765
 755,183

(1) Corresponds to the assets available to be delivered under the financial lease modality.

The goods received in payment correspond to the goods received as payment of debts due from customers. The set (2) of goods that remain acquired in this way must not exceed 20% of the Bank's effective equity at any time. These assets currently represent 0,26% (0,30% as of December 31, 2017) of the Bank's effective equity.

The assets awarded in judicial auction, correspond to assets that have been acquired at judicial auction in payment of debts previously contracted with the Bank. The assets acquired at judicial auction are not subject to the above mentioned margin. These properties are assets available for sale. For most assets, the sale can be completed within one year from the date the asset is received or acquired, In case the good is not sold within a year, it must be punished.

Additionally, a provision is recorded for the difference between the initial award value plus the additions and their estimated realizable value, when the former is higher.

Correspond to deposits left in guarantee from determined derivative contracts. These guarantees become operative (3) when the valuation from these derivatives surpases the defined thresholds for the contracts, these can be in favor or against the Bank.

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### **NOTE 15**

#### TIME DEPOSITS AND OTHER TIME LIABILITIES

As of March 31, 2018 and December 31, 2017, the composition of the item time deposits and other liabilities is as follows:

As of	As of
March 31,	December 31,
2018	2017
MCh\$	MCh\$
6,504,901	6,272,656
606,075	590,221
1,064,632	905,289
8,175,608	7,768,166
11,848,405	11,792,466
115,597	116,179
4,773	5,300
11,968,775	11,913,945
	March 31, 2018 MCh\$ 6,504,901 606,075 1,064,632 8,175,608 11,848,405 115,597 4,773

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### **NOTE 16**

#### ISSUED DEBT INSTRUMENTS AND OTHER FINANCIAL LIABILITIES

As of March 31, 2018 and December 31, 2017, the composition for this item is as follows:

	As of	As of
	March 31,	December 31,
	2018	2017
	MCh\$	MCh\$
Other financial liabilities		
Obligations to public sector	59,594	59,470
Other domestic obligations	176,093	175,389
Foreign obligations	7,997	7,171
Subtotal	243,684	242,030
Issued debt instruments		
Mortgage finance bonds	31,867	34,479
Senior bonds	6,889,175	6,186,760
Mortgage Bonds	97,140	99,222
Subordinated bonds	777,391	773,192
Subtotal	7,795,573	7,093,653
Total	8,039,257	7,335,683

Debts classified as current are either demand obligations or will mature in one year or less. All other debts are classified as non-current. The Bank's debts, both current and non-current, are summarized below:

As of March 31, 2018

Current Non-current Total MCh\$ MCh\$ MCh\$

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Mortgage finance bonds	8,022	23,845	31,867
Senior bonds	823,310	6,065,865	6,889,175
Mortgage Bonds	6,093	91,047	97,140
Subordinated bonds	3	777,388	771,391
Issued debt instruments	837,428	6,958,145	7,795,573
Other financial liabilities	214,678	29,206	243,684
Total	1,052,106	6,987,151	8,039,257

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

NOTE 16
ISSUED DEBT INSTRUMENTS AND OTHER FINANCIAL LIABILITIES, continued

	As of December 31, 2017			
	Current Non-current Total			
	MCh\$	MCh\$	MCh\$	
Mortgage finance bonds	8,691	25,788	34,479	
Senior bonds	337,166	5,849,594	6,186,760	
Mortgage Bonds	4,541	94,681	99,222	
Subordinated bonds	3	773,189	773,192	
Issued debt instruments	350,401	6,743,252	7,093,653	
Other financial liabilities	212,825	29,205	242,030	
Total	563,226	6,772,457	7,335,683	

a)

Mortgage finance bonds

These bonds are used to finance mortgage loans. Their principal amounts are amortized on a quarterly basis. The range of maturities of these bonds is between five and twenty years. Loans are indexed to UF and create a yearly interest rate of 5.31% as of March 31, 2018 (5.39% as of December 31, 2017).

	As of	As of
	March 31,	December 31
	2018	2017
	MCh\$	MCh\$
Due within 1 year	8,022	8,691
Due after 1 year but within 2 years	6,440	6,744
Due after 2 years but within 3 years	5,935	6,096

Due after 3 years but within 4 years	4,914	5,155
Due after 4 years but within 5 years	3,814	4,101
Due after 5 years	2,742	3,692
Total mortgage finance bonds	31,867	34,479

b) Senior bonds

The following table shows senior bonds by currency:

	As of	As of
	March 31,	December 31,
	2018	2017
	MCh\$	MCh\$
Santander bonds in UF	3,894,528	3,542,006
Santander bonds in USD	1,419,666	1,045,465
Santander bonds in CHF	271,578	268,281
Santander bonds in Ch\$	1,102,088	1,135,527
Santander bonds in AUD	14,073	14,534
Santander bonds in JPY	131,640	126,059
Santander bonds in EUR	55,602	54,888
Total senior bonds	6,889,175	6,186,760

#### **Banco Santander Chile and Subsidiaries**

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### **NOTE 16**

#### ISSUED DEBT INSTRUMENTS AND OTHER FINANCIAL LIABILITIES, continued

#### i. Placement of senior bonds:

As of March 31, 2018 the Bank has placed bonds for UF 14,000,000, detailed as follows:

rity
-2028
-2025
-2020

During 2018's first trimester, the Bank repurchased the following bonds:

Date	Type	Currency	Amount
01-04-2018	Senior	CLP	12,890,000,000
01-05-2018	Senior	CLP	4,600,000,000
01-22-2018	Senior	UF	24,000

During 2017 the Bank has placed bonds for UF 10,000,000, CLP 160,000,000,000, USD 770,000,000, and AUD 30,000,000, detailed as follows:

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			Term	Issuance rate			Maturity
Series	Currency	Amount Placed			Issue date	Amount	
			(Years)	(Annual)			date
T9	UF	5,000,000	7	2.60%	02-01-2016	5,000,000	02-01-2024
T13	UF	5,000,000	9	2.75%	02-01-2016	5,000,000	02-01-2026
Total	UF	10,000,000				10,000,000	
SD	CLP	60,000,000,000	5	5.50%	06-01-2014	200,000,000,000	06-01-2019
T16	CLP	100,000,000,000	6	5.20%	02-01-2016	100,000,000,000	08-01-2021
Total	CLP	160,000,000,000				300,000,000,000	
DN	USD	100,000,000	3	Libor-USD 3M+0.80%	07-20-2017	100,000,000	07-27-2020
DN	USD	50,000,000	3	Libor-USD 3M+0.80%	07-20-2017	50,000,000	07-27-2020
DN	USD	50,000,000	3	Libor-USD 3M+0.80%	07-24-2017	50,000,000	07-27-2020
DN	USD	10,000,000	4	Libor-USD 3M+0.80%	08-23-2017	10,000,000	11-23-2021
DN	USD	10,000,000	4	Libor-USD 3M+0.80%	08-23-2017	10,000,000	11-23-2021
DN	USD	50,000,000	3	Libor-USD 3M+0.80%	09-14-2017	50,000,000	09-15-2020
DN	USD	500,000,000	3	2.50%	12-12-2017	500,000,000	12-15-2020
Total	USD	770,000,000				770,000,000	
AUD	AUD	30,000,000	10	3.96%	12-05-2017	30,000,000	12-12-2027
Total	AUD	30,000,000				30,000,000	

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### **NOTE 16**

#### ISSUED DEBT INSTRUMENTS AND OTHER FINANCIAL LIABILITIES, continued

During 2016, the Bank partially repurchased the following bonds:

Date	Type	Currency	Amount
03-06-2017	• •	•	6,900,000
15-12-2017	Senior	UF	1,000,000
05-16-2017	Senior	UF	690,000
05-17-2017	Senior	UF	15,000
05-26-2017	Senior	UF	340,000
06-01-2017	Senior	UF	590,000
06-02-2017	Senior	UF	300,000
06-05-2017	Senior	UF	130,000
06-19-2017	Senior	UF	265,000
07-10-2017	Senior	UF	770,000
07-21-2017	Senior	UF	10,000
08-28-2017	Senior	UF	200,000
08-28-2017	Senior	UF	200,000
08-29-2017	Senior	UF	2,000
08-29-2017	Senior	UF	270,000
11-03-2017	Senior	UF	14,000
11-29-2017	Senior	UF	400,000
12-06-2017	Senior	UF	20,000
12-12-2017	Senior	CLP	10,990,000,000

# ii. Maturities for senior bonds are the following:

As of	As of
March 31,	December 31,
2018	2017
MCh\$	MCh\$
823,310	337,166
1,135,411	866,936
1,358,480	832,978
478,040	1,177,081
1,035,955	902,647
2,057,979	2,069,952
6,889,175	6,186,760
	March 31, 2018 MCh\$ 823,310 1,135,411 1,358,480 478,040 1,035,955 2,057,979

## c) Mortgage bonds

The detail of mortgage bonds per currency is the following:

	As of	As of
	March 31,	December 31,
	2018	2017
	MCh\$	MCh\$
Mortgage bonds in UF	97,140	99,222
Total mortgage bonds	97,140	99,222

# i. Placement of Mortgage bonds

As of March 31, 2018, the Bank has not placed any mortgage bonds.

During 2017 the Bank did not place any mortgage bonds.

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### **NOTE 16**

#### ISSUED DEBT INSTRUMENTS AND OTHER FINANCIAL LIABILITIES, continued

#### ii. Maturities of mortgage bonds is as follows:

	As of	As of
	March 31,	December 31,
	2018	2017
	MCh\$	MCh\$
Due within 1 year	6,093	4,541
Due after 1 year but within 2 years	7,292	7,291
Due after 2 years but within 3 years	7,527	7,526
Due after 3 years but within 4 years	7,771	7,769
Due after 4 years but within 5 years	8,021	8,019
Due after 5 years	60,436	64,076
Total mortgage bonds	97,140	99,222

#### d)Subordinated bonds

Detail of subordinated bonds per currency is as follows:

	As of	As of
	March 31,	December 31,
	2018	2017
	MCh\$	MCh\$
Subordinated bonds denominated in Ch\$	3	3
Subordinated bonds denominated in USD	-	-
Subordinated bonds denominated in UF	777,388	773,189

Total subordinated bonds 777,391 773,192

#### i. Placement of subordinated bonds

As of March 31, 2018, the Bank has not placed any mortgage bonds.

During 2017 the Bank did not place any mortgage bonds.

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### **NOTE 16**

#### ISSUED DEBT INSTRUMENTS AND OTHER FINANCIAL LIABILITIES, continued

#### e) Other financial liabilities

The composition of other financial liabilities, by maturity, is detailed below:

	As of	As of
	March 31,	December 31,
	2018	2017
	MCh\$	MCh\$
Non-current portion:		
Due after 1 year but within 2 years	23,561	23,401
Due after 2 year but within 3 years	3,868	4,181
Due after 3 year but within 4 years	198	194
Due after 4 year but within 5 years	215	210
Due after 5 years	1,164	1,219
Non-current portion subtotal	29,206	29,205
Current portion:		
Amounts due to credit card operators	174,012	173,271
Acceptance of letters of credit	3,984	2,780
Other long-term financial obligations, short-term portion	36,682	36,774
Current portion subtotal	214,678	212,825
Total other financial liabilities	243,684	242,030

73

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

NOTE 17

MATURITY OF FINANCIAL ASSETS AND LIABILITIES

As of March 31, 2018 and December 31, 2017, the detail of the maturities of assets and liabilities is as follows:

As of March 31, 2018	Demand MCh\$	Up to 1 month MCh\$	Between 1 and 3 months MCh\$	Between 3 and 12 months MCh\$	Up to 1 year Subtotal MCh\$	Between 1 and 3 years MCh\$	Between 3 and 5 years MCh\$	More than 5 years MCh\$
Assets Cash and deposits in banks Cash items in process	1,599,697	-	-	-	1,599,697	-	-	-
Cash items in process of collection	511,561	-	-	-	511,561	-	-	-
Trading investments	-	14,689	11,265	36,621	62,575	59,644	5,531	44,751
Investments under resale agreements	-	-	-	-	-	-	-	-
Financial derivatives contracts	-	45,566	190,640	299,016	535,222	357,911	345,400	761,524
Interbank loans (1) Loans and accounts	-	2,599	4,387	2,259	9,245	-	-	-
receivables from customers (2)	959,843	2,240,231	2,491,714	4,267,526	9,959,314	5,410,835	3,012,031	9,952,969
Available for sale investments	-	280,274	204,741	301,244	786,259	746,942	417,354	1,041,942
Held to maturity investments	-	-	-	-	-	-	-	-
Guarantee deposits (margin accounts)	350,351	-	-	-	350,351	-	-	-

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Total assets	3,421,452	2,583,359	2,902,747	4,906,666	13,814,224	6,575,332	3,780,316	11,801,187
Liabilities								
Deposits and other demand liabilities	8,175,608	-	-	-	8,175,608	-	-	-
Cash items in process of collection	354,046	-	-	-	354,046	-	-	-
Obligations under repurchase agreements	-	105,899	-	-	105,899	-	-	-
Time deposits and other time liabilities	120,370	5,612,306	3,653,335	2,492,852	11,878,863	23,416	3,053	63,443
Financial derivatives contracts	-	61,145	113,566	323,794	498,505	318,283	393,767	711,252
Interbank borrowings	130	81,017	276,084	803,234	1,160,465	162,047	-	-
Issued debts instruments	-	196,560	277,413	363,455	837,428	2,521,085	1,538,514	2,898,546
Other financial liabilities	178,013	929	3,390	32,346	214,678	27,429	413	1,164
Guarantees received (margin accounts)	515,368	-	-	-	515,368	-	-	-
Total liabilities	9,343,535	6,057,856	4,323,788	4,015,681	23,740,860	3,052,260	1,935,747	3,674,405

<sup>(1)</sup> Interbank loans are presented on a gross basis. The amount of allowances is Ch\$18 million, Loans and accounts receivables from customers are presented on a gross basis. Provisions on loans amounts

<sup>(2)</sup> according to customer type are the following: Commercial loans Ch\$464,155 million, Mortgage loans Ch\$68,876 million and Consumer loans Ch\$277,341 million.

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

NOTE 17

MATURITY OF FINANCIAL ASSETS AND LIABILITIES, continued

As of December 31, 2017	Demand MCh\$	Up to 1 month MCh\$	Between 1 and 3 months MCh\$	Between 3 and 12 months MCh\$	Up to 1 year Subtotal MCh\$	Between 1 and 3 years MCh\$	Between 3 and 5 years MCh\$	More that 5 years MCh\$
Financial Assets								
Cash and deposits in banks	1,452,922	-	-	-	1,452,922	-	-	-
Cash items in process of collection	668,145	-	-	-	668,145	-	-	-
Trading investments	-	72,983	4,024	68,277	145,284	110,824	90,507	139,121
Investments under resale agreements	-	-	-	-	-	-	-	-
Financial derivatives contracts	-	135,780	198,876	410,415	745,071	385,428	371,090	737,058
Interbank loans (1) Loans and accounts	-	6,064	152,911	3,710	162,685	-	-	-
receivables from customers (2)	769,823	2,206,734	2,288,372	4,348,975	9,613,904	5,187,501	2,938,326	9,823,4
Available for sale investments	-	58,850	11,788	102,600	173,238	556,289	975,372	869,647
Held to maturity investments	-	-	-	-	-	-	-	-
Guarantee deposits (margin accounts)	323,767	-	-	-	323,767	-	-	-
Total financial assets	3,214,657	2,480,411	2,655,971	4,933,977	13,285,016	6,240,042	4,375,295	11,569,
Financial Liabilities								
	7,768,166	-	-	-	7,768,166	-	-	-

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Deposits and other								
demand liabilities								
Cash items in process of collection	486,726	-	-	-	486,726	-	-	-
Obligations under repurchase agreements	-	268,061	-	-	268,061	-	-	-
Time deposits and other time liabilities	121,479	5,120,171	4,201,271	2,299,018	11,741,939	106,833	2,811	62,362
Financial derivatives contracts	-	144,410	196,444	356,288	697,142	378,582	358,358	705,406
Interbank borrowings	4,130	46,013	397,419	1,030,241	1,477,803	220,554	-	-
Issued debts instruments	-	21,043	55,119	274,239	350,401	1,727,571	2,104,771	2,910,9
Other financial liabilities	177,663	701	2,583	31,879	212,826	27,581	404	1,219
Guarantees received (margin accounts)	408,313	-	-	-	408,313	-	-	-
Total financial liabilities	8,966,477	5,600,399	4,852,836	3,991,665	23,411,377	2,461,121	2,466,344	3,679,89

<sup>(1)</sup> Interbank loans are presented on a gross basis. The amount of allowances is Ch\$86 million.

Loans and accounts receivables from customers are presented on a gross basis. Provisions amounts according to

<sup>(2)</sup> customer type of loan are the following: Commercial loans for Ch\$462,865 million, Mortgage loans for Ch\$69,066 million and Consumer loans for Ch\$283,756 million.

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### **NOTE 18**

#### **PROVISIONS**

a) As of March 31, 2018 and December 31, 2017, the detail for the provisions is as follows:

	As of March 31, 2018 MCh\$	As of December 31, 2017 MCh\$
Provision for employee salaries and expenses	63,893	97,576
Provision for mandatory dividends	214,749	169,444
Provision for contingent loan risks:		
Provision for lines of credit of immediate disponibility	15,381	15,103
Other provisions for contingent loans	14,230	14,304
Provision for contingencies	31,104	27,303
Additional provisions	-	-
Provision for foreign bank loans	544	599
Total	339,901	324,329

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### **NOTE 19**

#### **OTHER LIABILITIES**

Other liabilities consist of:

	As of March 31, 2018 MCh\$	As of December 31, 2017 MCh\$
Accounts and notes payable	167,754	196,965
Income received in advance	592	601
Adjustment due to macro-hedging valuation	2,475	-
Guarantees received (margin accounts) (1)	515,368	408,313
Notes payable through brokerage and simultaneous transactions	17,172	17,799
Other payable obligations	81,219	58,921
Withheld VAT	2,332	1,887
Accounts payable by insurance companies	13,444	13,873
Other liabilities	182,012	47,004
Total	982,368	745,363

Guarantee deposits (margin accounts) correspond to collaterals associated with derivative financial contracts to mitigate the counterparty credit risk and are mainly established in cash. These guarantees operate when the mark to market from derivative financial instruments exceed the levels of threshold agreed in the contracts, which could result in a delivery or reception of collateral for the Bank.

Banco	Santa	nder	Chile	and	Sub	sihiz	ries
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**Notes to the Consolidated Financial Statements** 

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

**NOTE 20** 

#### **CONTINGENCIES AND COMMITMENTS**

#### a) Lawsuits and legal procedures

At the date these financial statements were issued, the Bank and its affiliates were subject to certain legal actions in the normal course of their business. As of March 31, 2018, the Bank and its subsidiaries have provisions for this item for Ch\$726 million and Ch\$0 million, respectively (Ch\$1,214 million and Ch\$0 million as of December 31, 2017) which is included in "Provisions" in the Consolidated Statement of Financial Position as provisions for contingencies.

As of March 31, 2018, the following legal situations are pending:

#### Santander Corredores de Bolsa Limitada

The case "Echeverría with Santander Corredora" (currently Santander Corredores de Bolsa Ltda.), followed before the 21st Civil Court of Santiago, Case C-21,366-2014, on compensation for damages for faults in the purchase of shares. With regard to its actual situation as of December 31, 2017, Santander Corredores de Bolsa Limitada requested the Court to declare the proceeding abandoned due to the pending actions of the plaintiff, a situation that is pending for the Court to resolve.

#### Santander Corredora de Seguros Limitada

There are lawsuits amounting to UF3,790 corresponding to processes mainly for goods delivered in leasing. Our lawyers have not estimated additional material losses for these trials.

#### b) Contingent loans

To meet customer needs, the Bank acquired several irrevocable commitments and contingent liabilities, although these obligations should not be recognized in the Consolidated Statement of Financial Position, these contain credit risks and are therefore part of the Bank's overall risk.

The following table shows the Bank's contractual obligations to issue loans:

	As of March 31, 2018 MCh\$	As of December 31, 2017 MCh\$
Letters of credit issued	157,025	201,699
Foreign letters of credit confirmed	88,008	75,499
Performance guarantees	1,722,724	1,823,793
Personal guarantees	114,092	81,577
Subtotal	2,081,849	2,182,568
On demand credit lines	7,937,761	8,135,489
Other irrevocable credit commitments	264,348	260,691
Total	10,283,958	10,578,748

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### NOTE 20

#### **CONTINGENCIES AND COMMITMENTS, continued**

#### c) Held securities

The Bank holds securities in the normal course of its business as follows:

	As of March 31, 2018 MCh\$	As of December 31, 2017 MCh\$
Third party operations		
Collections	114,704	175,200
Transferred financial assets managed by the Bank	31,462	33,278
Assets from third parties managed by the Bank and its affiliates (1)	1,653,506	1,660,804
Subtotal	1,799,672	1,869,282
Custody of securities		
Securities held in custody	489,436	383,002
Securities held in custody deposited in other entity	992,452	760,083
Issued securities held in custody	22,147,236	22,046,700
Subtotal	23,629,124	23,189,785
Total	25,428,796	25,059,067

<sup>(1)</sup> The Bank classified the portfolios managed by private banking in "Assets from third parties managed by the Bank and its affiliates", as of March 31, 2018, the balance for this was Ch\$1,653,471 million (Ch\$1,660,768 million at December 31, 2017).

#### d) Guarantees

Banco Santander Chile has an integral bank policy of coverage of Official Loyalty N °4505199 in force with the company Compañía de Seguros Chilena Consolidada SA, Coverage for 50,000,000 USD per claim with an annual limit of 100,000,000 USD, which covers both the Bank and its subsidiaries, with an expiration date of June 30, 2018.

#### Santander Agente de Valores Limitada

In order to ensure the correct and full compliance of all its obligations as securities agent in accordance with the provisions of articles  $N^{\circ}$  30 and following of Law  $N^{\circ}$  18,045, on Stock Market, the company constituted a guarantee for 4,000 UF with insurance policy  $N^{\circ}$  216113821 taken with the Insurance Company of Crédito Continental S.A. and whose maturity is December 19, 2018.

#### Santander Corredores de Bolsa Limitada

- i) As of March 31, 2018, the Company has comprehensive guarantees in the Santiago Stock Exchange to cover simultaneous operations carried out through its own portfolio for a total of Ch\$ 21,190,812 (Ch\$ 25,218,779 as of December 31, 2017).
- ii) Additionally, as of March 31, 2018, the Company holds a guarantee in CCLV Contraparte Central S.A., in cash, for an amount of Ch\$ 5,000,000 (Ch\$ 5,000,000 as of December 31, 2017).
- iii) In order to ensure the correct and full compliance of all its obligations as Brokerage Broker, in accordance with the provisions of articles 30 and following of Law N°18,045 on Securities Market, the Company has delivered fixed-income securities to the Santiago Stock Exchange for a present value of Ch\$ 1,014,160 as of March 31, 2018 (Ch\$ 1,014,400 as of December 31, 2017).

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**Notes to the Consolidated Financial Statements** 

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

NOTE 20

**CONTINGENCIES AND COMMITMENTS, continued** 

#### Santander Corredora de Seguros Limitada

- i) In accordance with those established in Circular  $N^{\circ}$  1,160 of the Superintendency of Securities and Insurance, the company has contracted an insurance policy to respond to the correct and full compliance with all obligations arising from its operations as an intermediary in the hiring insurance.
- ii) The insurance policy for insurance brokers N° 4461903, which covers 500 UF, and the professional liability policy for insurance brokers N° 4462082 for an amount equivalent to UF60,000, were contracted with the Compañía de Seguros Generales Chilena Consolidada S.A. both are valid from April 15, 2017 to April 14, 2018.
- iii) The Company maintains a guarantee slip with Banco Santander Chile to guarantee the faithful fulfillment of the public bidding rules of the tax and deductibility insurance plus ITP 2/3 of the mortgage portfolio for the housing of Banco Santander Chile. This amounts to 10,000 UF for each portfolio respectively, both with an expiration date of July 31, 2019. For the same reason, the Company maintains a guarantee voucher in compliance with the public tender for fire and earthquake insurance, which amounts to 200 UF and 3,000 UF with the same financial institution, both with an expiration date as of December 31, 2018.

#### **Banco Santander Chile and Subsidiaries**

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

**NOTE 21** 

**EQUITY** 

#### a) Capital

As of March 31, 2018 and December 31, 2017 the Bank had 188,446,126,794 shares outstanding amounting to Ch\$ 891,303 million. All of which are subscribed for and paid in full. All shares have the same rights, and have no preferences or restrictions.

The movement in shares for the period of March 31, 2018 and December 31, 2017 is the following:

Shares

As of March 31, As of December 31,

2018 2017

Issued as of January 1 188,446,126,794 188,446,126,794

Issuance of paid shares - -

Issuance of outstanding shares - -

Stock options exercised - -

Issued as period end 188,446,126,794 188,446,126,794

As of March 31, 2018 and December 31, 2017 the Bank does not own any of its shares in treasury, nor do any of the consolidated companies.

As of March 31, 2018 the shareholder composition is the following:

Corporate Name or Shareholder`s Name	Shares	ADRs (*)	Total	% of equity holding
Santander Chile Holding S,A,	66,822,519,695	-	66,822,519,695	35.46
Teatinos Siglo XXI Inversiones Limitada	59,770,481,573	-	59,770,481,573	31.72
The Bank of New York Mellon	-	29,705,018,071	29,705,018,071	15.76
Banks on behalf of third parties	14,193,290,598	-	14,193,290,598	7.53
Pension funds (AFP) on behalf of third parties	7,240,627,082	-	7,240,627,082	3.84
Stock brokers on behalf of third parties	4,352,791,933	-	4,352,791,933	2.31
Other minority holders	6,361,397,842	-	6,361,397,842	3.38
Total	158,741,108,723	29,705,018,071	188,446,126,794	100.00

<sup>(\*)</sup> American Depository Receipts (ADR) are certificates issued by a U.S. commercial bank to be traded on the U.S. securities markets.

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

### **NOTE 21**

# **EQUITY**, continued

As of December 31, 2017 the shareholder composition is the following:

Corporate Name or Shareholder`s Name	Shares	ADRs (*)	Total	% of equity holding
Santander Chile Holding S,A,	66,822,519,695	-	66,822,519,695	35.46
Teatinos Siglo XXI Inversiones Limitada	59,770,481,573	-	59,770,481,573	31.72
The Bank of New York Mellon	-	31,238,866,071	31,238,866,071	16.58
Banks on behalf of third parties	13,892,691,988	-	13,892,691,988	7.37
Pension fund (AFP) on behalf of third parties	6,896,552,755	-	6,896,552,755	3.66
Stock brokers on behalf of third parties	3,762,310,365	-	3,762,310,365	2.00
Other minority holders	6,062,704,347	-	6,062,704,347	3.21
Total	157,207,260,723	31,238,866,071	188,446,126,794	100.00

<sup>(\*)</sup> American Depository Receipts (ADR) are certificates issued by a U,S, commercial bank to be traded on the U,S, securities markets,

# b) Dividends

The distribution of dividends has been disclosed in the Consolidated Statements of Changes in Equity.

# c)Diluted earnings per share and basic earnings per share

As of March 31, 2018 and December 31, 2017, the composition of diluted earnings per share and basic earnings per share are as follows:

	As of March 31, 2018 MCh\$	2017 MCh\$
a) Basic earnings per share Total attributable to equity holders of the Bank Weighted average number of outstanding shares Basic earnings per share (in Ch\$)	151,016 188,446,126,794 0.801	142,375 188,446,126,794 0.756
b) Diluted earnings per share		
Total attributable to equity holders of the Bank	151,016	142,375
Weighted average number of outstanding shares	188,446,126,794	188,446,126,794
Assumed conversion of convertible debt	-	-
Adjusted number of shares	188,446,126,794	188,446,126,794
Diluted earnings per share (in Ch\$)	0.801	0.756

As of March 31, 2018 and December 31, 2017, the Bank does not own instruments with dilutive effects.

# **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

# **NOTE 21**

# **EQUITY**, continued

d)Other comprehensive income of available for sale investments and cash flow hedges:

	As of March 31, 2018 MCh\$	As of December 31, 2017 MCh\$	
Available for sale investments			
As of January 1,	1,855	7,375	,
Gain (losses) on the re-valuation of available for sale investments, before tax	1,330	(10,384	)
Reclassification from other comprehensive income to net income for the year	-	-	
Net income realized	2,902	4,864	
Subtotal	4,232	(5,520	)
Total	6,087	1,855	
Cash flow hedges			
As of January 1,	(3,562)	2,288	
Gains (losses) on the re-valuation of cash flow hedges, before tax	(7,122)	(5,850	)
Reclassification and adjustments on cash flow hedges, before tax	-	-	
Amounts removed from equity and included in carrying amount of non-financial asset			
(liability) whose acquisition or assignment was hedged as a highly probable transaction	-	-	
Subtotal	(7,122)	(5,850	)
Total	(10,684)	(3,562	)
	, , ,	,	
Other comprehensive income, before tax	(4,597)	(1,707	)
Income tax related to other comprehensive income components			
Income tax relating to available for sale investments	(1,644)	(473	)

Income tax relating to cash flow hedges Total	2,885 1,241	908 435	
Other comprehensive income, net of tax Attributable to:	(3,356	) (1,272	)
Equity holders of the Bank		) (2,312	)
Non-controlling interest	992	1,040	

The Bank expects that the results included in "Other comprehensive income" will be reclassified to profit or loss when the specific conditions have been met.

#### **Banco Santander Chile and Subsidiaries**

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### NOTE 22

### **CAPITAL REQUIREMENTS (BASEL)**

In accordance with Chilean General Banking Law, the Bank must maintain a minimum ratio of effective equity to risk-weighted consolidated assets of 8% net of required allowances, and a minimum ratio of basic equity to consolidated total assets of 3%, net of required allowances. However, as a result of the Bank's merger in 2002, the SBIF has determined that the Bank's combined effective equity cannot be lower than 11% of its risk-weighted assets. Effective net equity is defined for these purposes as basic equity (capital and reserves) plus subordinated bonds, up to a maximum of 50% of basic equity.

Assets are allocated to different risk categories, each of which is assigned a weighting percentage according to the amount of capital required to be held for each type of asset. For example, cash, deposits in banks and financial instruments issued by the Central Bank of Chile have a 0% risk weighting, meaning that it is not necessary to hold equity to back these assets according to current regulations. Property, plant and equipment have a 100% risk weighting, meaning that a minimum capital equivalent to 11% of these assets must be held. All derivatives traded off the exchanges are also assigned a risk weighting, using a conversion factor applied to their notional values, to determine the amount of their exposure to credit risk. Off-balance-sheet contingent credits are also included for weighting purposes, as "Credit equivalents".

According to Chapter 12-1 of the SBIF's Recopilacion Actualizada de Normas [Updated Compilation of Rules] effective January 2010, the SBIF changed existing regulation with the enforcement of Chapter B-3 from the Compendium of Accounting Standards, which changed the risk exposure of contingent allocations from 100% exposure to the following:

Type of contingent loan

Exposure

100

a) Pledges and other commercial commitments

%

b) Foreign letters of credit confirmed	20	%
c) Letters of credit issued	20	%
d) Guarantees	50	%
e) Interbank guarantee letters	100	%
f) Available lines of credit	35	%
g) Other loan commitments:		
- Higher education loans Law No, 20,027	15	%
- Other	100	%
h) Other contingent loans	100	%

# **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

NOTE 22

CAPITAL REQUIREMENTS (BASEL), continued

The levels of basic capital and effective net equity as of March 31, 2018 and December 31, 2017, are the following:

	Consolidated assets		Risk-weighted assets	
	As of	As of	As of	As of
	March 31,	December 31,	March 31,	December 31,
	2018	2017	2018	2017
	MCh\$	MCh\$	MCh\$	MCh\$
Balance-sheet assets (net of allowances)				
Cash and deposits in banks	1,599,697	1,452,922	_	-
Cash in process of collection	511,561	668,145	180,312	300,302
Trading investments	172,501	485,736	12,137	25,031
Investments under resale agreements	-	-	_	-
Financial derivative contracts (*)	1,055,566	1,014,070	685,527	718,426
Interbank loans, net	9,227	162,599	9,227	162,598
Loans and accounts receivables from customers, net	27,524,777	26,747,542	23,810,225	23,102,177
Available for sale investment	2,992,498	2,574,546	261,172	147,894
Investments in associates and other companies	28,274	27,585	28,274	27,585
Intangible assets	62,458	63,219	62,458	63,219
Property, plant, and equipment	232,626	242,547	232,626	242,547
Current taxes	6,756	-	676	-
Deferred taxes	372,665	385,608	37,266	38,561
Other assets	920,765	755,184	894,822	722,617
Off-balance-sheet assets				
Contingent loans	4,046,024	4,133,897	2,315,336	2,360,877
Total	39,535,395	38,713,600	28,530,058	27,911,834

(\*) "Financial derivative contracts" are presented at their "Credit Equivalent Risk" value as established in Chapter 12-1 of the Updated Compilation of Rules issued by the SBIF.

The ratios of basic capital and effective net equity at the close of each period are as follows:

	Ratio			
	As of	As of	As of	As of
	March 31,	December 31,	March 31,	December 31,
	2018	2017	2018	2017
	MCh\$	MCh\$	%	%
Basic capital	3,169,855	3,066,180	8.02	7.92
Effective net equity	3,989,856	3,881,252	13.98	13.91

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

# NOTE 23 NON-CONTROLLING INTEREST

It reflects the net amount of equity of dependent entities attributable to capital instruments which do not belong, a) directly or indirectly, to the Bank, including the portion of the income for the period that has been attributed to them.

The non-controlling interest included in the equity and the income from the subsidiaries is summarized as follows:

	Non			Other comprehe Available for			nensive income  Total other		
As of March 31, 2018	controllin interest %	g Equity MCh\$		sale invest MCh\$	mtants		compreh income MCh\$		Comprehensive income MCh\$
Subsidiaries: Santander Corredora de Seguros Limitada Santander Corredores de Bolsa Limitada Santander Agente de Valores Limitada Santander S.A. Sociedad Securitizadora	0.25 49.41 0.97 0.36	169 21,075 426 1	1 122 38	- (37) -	- (11 -	)	- (48 - -	)	1 74 38
Subtotal  Entities controlled through other considerations:		21,671	161	(37)	(11	)	(48	)	113
Bansa Santander S.A. (1)	100.00	3,366	441	-	-		-		441
Santander Gestión de Recaudación y Cobranzas Limitada	100.00	17,576	175	-	-		-		175
Subtotal		20,942	616	-	-		-		616

Total 42,613 777 (37) (11) (48) 729

(1) In September 2017, the company Bansa Santander S.A., held a legal assignment of rights by leasing contract, which resulted in a result of \$ 20,663 million before taxes (\$15,197 million net of taxes).

According to indicated in note 1 ii) Bansa Santander S.A. it is an entity controlled by the Bank for reasons other than its participation in the equity, therefore the result of this company is assigned entirely to the non-controlling interest.

As of March 31, 2017	Non- controlling interest %	g Equity MCh\$	Income MCh\$	Availator for sale invest	able Deferi	red	Total other compreher income MCh\$	ne nsi@omprehensive income MCh\$
Subsidiaries:								
Santander Corredora de Seguros Limitada	0.25	166	2	-	-		-	2
Santander Corredores de Bolsa Limitada	49.41	20,151	184	21	(18	)	3	187
Santander Agente de Valores Limitada	0.7	524	32	-	-		-	32
Santander S.A. Sociedad Securitizadora	0.36	1	-	-	-		-	-
Subtotal		20,842	218	21	(18	)	3	221
Entities controlled through other considerations:								
Bansa Santander S,A,	100.00	6,763	230	-	-		-	230
Santander Gestión de Recaudación y	100.00	2,382	195					195
Cobranzas Limitada	100.00	2,362	193	-	-		-	193
Subtotal		9,145	425	-	-		-	425
Total		29,987	643	21	(18	)	3	646

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

NOTE 23
NON-CONTROLLING INTEREST, continued

b) A summary of the financial information of subsidiaries included in the consolidation with non-controlling interests (before consolidation or conforming adjustments) is as follows:

	As of Mar 2018	rch 31,			As of Dec 2017			
	Assets MCh\$	Liabilities MCh\$	Capital MCh\$	Net Income MCh\$	Assets MCh\$	Liabilities MCh\$	Capital MCh\$	Net Income MCh\$
Santander Corredora de Seguros Limitada	76,904	10,032	66,373	499	76,177	9,803	64,937	1,437
Santander Corredores de Bolsa Limitada	114,107	71,099	42,761	247	88,711	45,855	41,424	1,432
Santander Agente de Valores Limitada	49,963	5,958	40,177	3,828	44,910	4,732	26,569	13,609
Santander S.A. Sociedad Securitizadora	383	62	350	(29 )	400	50	432	(82)
Santander Gestión de Recaudación y Cobranzas Ltda.	8,404	5,038	2,925	441	10,826	7,901	2,184	741
Bansa Santander S.A. Total	25,310 275,071	7,734 99,923	17,401 169,987	175 5,161	25,535 246,559	8,134 76,475	6,533 142,079	10,868 28,005

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

### **NOTE 24**

#### **INTEREST INCOME**

This item refers to interest earned in the period from the financial assets whose return, whether implicitly or explicitly, is determined by applying the effective interest rate method, regardless of the value at fair value, as well as the effect of hedge accounting.

a) As of March 31, 2018 and 2017, the income from interest income, not including income from hedge accounting, is attributable to the following items:

	As of Mar 2018	rch 31,			2017			
		Inflation	Prepaid			Inflation	Prepaid	
	Interest	adjustments	fees	Total	Interest	adjustments	fees	Total
Items	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$
Resale agreements	241	-	_	241	253	-	-	253
Interbank loans	554	-	-	554	58	-	-	58
Commercial loans	183,256	32,760	3,534	219,550	190,197	23,243	2,199	215,639
Mortgage loans	79,251	56,719	111	136,081	79,037	40,576	98	119,711
Consumer loans	145,459	101	1,367	146,927	154,663	111	1,105	155,879
Investment instruments	17,818	5,917	-	23,735	24,963	163	-	25,126
Other interest income	3,241	306	-	3,547	3,115	317	-	3,432
Interest income without income from hedge accounting	429,820	95,803	5,012	530,635	452,286	64,410	3,402	520,098

b) As indicated in section i) of Note 1, suspended interest relates to loans with payments over 90 days overdue, which are recorded in off-balance sheet accounts until they are effectively received.

As of March 31, 2018 and December 31, 2017, the suspended interest and adjustments income consists of the following:

	As of March 31,			As of De		
	2018			2017		
		Inflation			Inflation	
	Interest	adjustments	Total	Interest	adjustments	Total
Items	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$
Commercial loans	13,547	7,314	20,861	12,709	7,703	20,412
Mortgage loans	2,956	5,282	8,238	2,871	4,999	7,870
Consumer loans	5,019	366	5,385	5,084	377	5,461
Total	21,522	12,962	34,484	20,664	13,079	33,743

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

# NOTE 24 INTEREST INCOME, continued

c) As of March 31, 2018 and 2017, the expenses from interest expense, excluding expense from hedge accounting, are as follows:

Items	As of Marc 2018 Interest MCh\$	Inflation adjustmen MCh\$	nts	Total MCh\$		2017 Interest MCh\$		Inflation adjustmen MCh\$	ats	Total MCh\$
Demand deposits	(2,694)	(253	)	(2,947	)	(2,777	)	(212	)	(2,989 )
Repurchase agreements	(888)	) -		(888)	)	(2,026	)	-		(2,026)
Time deposits and liabilities	(76,070)	(7,792	)	(83,862	)	(98,060	)	(6,012	)	(104,072)
Interbank borrowings	(7,015)	) -		(7,015	)	(5,327	)	-		(5,327)
Issued debt instruments	(55,834)	(28,806	)	(84,640	)	(56,449	)	(21,076	)	(77,525)
Other financial liabilities	(718)	) (14	)	(732	)	(729	)	(124	)	(853)
Other interest expense	(1,835)	(2,102	)	(3,937	)	(1,245	)	(1,373	)	(2,618)
Interest expense without expenses from hedge accounting	(145,054)	(38,967	)	(184,021	.)	(166,613	3)	(28,797	)	(195,410)

d) As of March 31, 2018 and 2017, the income and expense from interest is as follows:

	As of Marc	h 31,
	_010	2017
Items	MCh\$	MCh\$
Interest income less income from hedge accounting	530,635	520,098
Interest expense less expense from hedge accounting	(184,021)	(195,410)

Net Interest income (expense) from hedge accounting	346,614	324,688
Hedge accounting (net)	101	(6,113 )
Total net interest income	346,715	318,575

# **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

**NOTE 25** 

#### FEES AND COMMISSIONS

a) Fees and commissions includes the value of fees earned and paid during the year, except those which are an integral part of the financial instrument's effective interest rate:

	As of March 31, 2018 MCh\$	2017 MCh\$
Fee and commission income Fees and commissions for lines of credits and overdrafts	1,528	1,442
Fees and commissions for guarantees and letters of credit	8,136	9,488
Fees and commissions for card services	59,508	50,576
Fees and commissions for management of accounts	8,254	7,920
Fees and commissions for collections and payments	8,928	8,926
r	2,439	2,385

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securities	
Fees and	
commissions for 8,941 10,057	
insurance marketing Office banking 3,912 3,746	
Fees for other	
services rendered 11,206 10,029	
Other fees earned 11,302 10,726	
Total 124,154 115,29	5
As of March 31,	
2018 2017	
MCh\$ MCh\$	
Fee and commission expense	
Compensation for card operations (44,288) (35,88	36)
Fees and commissions for securities transactions (165) (185)	)
Office banking (4,136) (4,143	3
Other fees (71 ) (2,258	3)

The fees earned in transactions with letters of credit are presented in the Consolidated Interim Statement of Income in the item "Interest income".

(48,660) (42,472)

72,823

75,494

Consolidated Interim Financial Statements March 2018 / Banco Santander Chile 90

Net fees and commissions income

Total

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

NOTE 25
FEES AND COMMISSIONS, continued

b) Income and expenses from commissions that are generated through the different segments of the business are presented in the following chart as well as the calendar which recognizes ordinary activity income.

	<b>S</b>					activity	recognizing o	ordinary
	Segments		Global			income	Transfered in	
	Retail	Middle	Corporate	;		Transfere	d an exact	
As of March 31, 2018	Banking	Market	Banking	Others	Total	through time	moment	Accrual model
	MM\$	MM\$	MM\$	MM\$	MM\$	MM\$	MM\$	MM\$
Fee and commission income Fees and commissions for lines of credits and overdrafts	1,437	41	52	(2)	1,528	1,528	-	-
Fees and commissions for guarantees and letters of credit	2,665	3,832	1,610	29	8,136	8,136	-	-
Fees and commissions for card services	57,267	1,893	324	24	59,508	8,133	51,375	-
Fees and commissions for management of accounts	7,450	619	185	-	8,254	8,254	-	-
Fees and commissions for collections and payments	15,262	279	133	(6,747)	8,928	-	4,294	4,634
Fees and commissions for intermediation and	1,174	5	1,379	(119 )	2,439	-	2,439	-
management of securities	_	-	_	8,941	8,941	_	-	8,941

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Fees and commissions for								
insurance marketing								
Office banking	2,846	946	120	-	3,912	-	3,912	-
Fees for other services rendered	10,018	961	215	12	11,206	-	11,206	-
Other fees earned	1,412	2,337	7,369	184	11,302	-	11,302	-
Totals	99,531	10,913	11,387	2,323	124,154	26,051	84,528	13,575
Fee and commission expense								
Compensation for card operations	(39,926)	(719 )	(76)	(3,567)	(44,288)	-	(44,288 )	-
Fees and commissions for securities transactions	(131 )	(98)	(114 )	178	(165)	-	(165)	-
Office banking	(2,660)	(860)	(610)	(6)	(4,136)	-	(4,136)	-
Other fees	2,364	(155)	(92)	(2,188)	(71)	-	(71)	-
Totals	(40,353)	(1,832)	(892)	(5,583)	(48,660)	-	(48,660 )	-
Net fees and commissions income	59,178	9,081	10,495	(3,260)	75,494	26,051	35,868	13,575

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### **NOTE 26**

#### NET INCOME (EXPENSE) FROM FINANCIAL OPERATIONS

Includes the amount of the adjustments from the financial instruments variation, except those attributable to the interest accrued by the application of the effective interest rate method of the value adjustments of the assets, as well as the results obtained in their sale.

As of March 31, 2018 and 2017, the detail of income from financial operations is as follows:

	As of Mar	ch 31,
	2018	2017
	MCh\$	MCh\$
Profit and loss from financial operations		
Trading derivatives	(35,156)	(7,734)
Trading investments	4,924	5,011
Sale of loans and accounts receivables from customers		
Current portfolio	-	2,211
Charged-off portfolio	747	746
Available for sale investments	2,907	1,637
Repurchase of issued bonds (1)	(168)	-
Other profit and loss from financial operations	(428)	(595)
Total	(27,174)	1,276

(1) As of March 31, 2018 the Bank hasn't made any repurchases of bonds, see Note 3.

92

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### **NOTE 27**

#### **NET FOREIGN EXCHANGE INCOME**

Net foreign exchange income includes the income earned from foreign currency trading, differences arising from converting monetary items in a foreign currency to the functional currency, and those generated by non-monetary assets in a foreign currency at the time of their sale.

As of March 31, 2018 and 2017, net foreign exchange income is as follows:

	As of Ma 2018 MCh\$	arch 31, 2017 MCh\$
Net foreign exchange gain (loss)		
Net gain (loss) from currency exchange differences	53,336	(84,107)
Hedging derivatives	(1,702)	120,684
Income from assets indexed to foreign currency	(1,251)	(1,133)
Income from liabilities indexed to foreign currency	12	12
Total	50,395	35,456

# **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

# **NOTE 28**

# PROVISIONS FOR LOAN LOSSES

a) The movement in provisions for loan losses registered for March 31, 2018 and 2017 is the following:

		Loans and	accounts red	ceivable fro	m			
		customers						
As of March 31, 2018	Interbar	nlCommercia	ıl	Mortgage	Consumer			
	loans	loans		loans	loans	Continger loans	nt	
	Individu	ıahdividual	Group	Group	Group	Individua	lGroup	Total
	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$
Charged-off of loans	-	(3,209)	(5,979)	(1,601)	(21,906)	-	-	(32,695)
Provisions established	-	(13,395)	(21,233)	(3,749)	(46,660)	(1,312)	(664)	(87,013)
Total provisions and charge-offs	-	(16,604)	(27,212)	(5,350)	(68,566)	(1,312)	(664)	(119,708)
Provisions released (*)	68	9,749	1,091	793	10,010	1,562	211	23,484
Recovery of loans previously charged-off	-	3,196	4,589	3,319	9,715	-	-	20,819
Net charge to income	68	(3,659)	(21,532)	(1,238)	(48,841)	250	(453)	(75,405)

		Loans and accounts recustomers	ceivable fro	om			
As of March 31, 2017	Interbank	kCommercial	Mortgage	Consumer			
	loans	loans	loans	loans	Contingent loans	t	
	Individua	aIndividual Group	Group	Group	Individual	Group	Total
	MCh\$	MCh\$ MCh\$	MCh\$	MCh\$	MCh\$ N	MCh\$	MCh\$
Charged-off of loans	-	(4,055 ) (15,034 )	(4,446)	(26,589)	-	-	(50,124)
Provisions established	(29)	(17,943) (11,953)	(2,589)	(38,517)	(1,796)	(544)	(73,371)
	(29)	(21,998) (26,987)	(7,035)	(65,106)	(1,796)	(544)	(123,495)

Total provisions and								
charge-offs								
Provisions released (*)	37	16,413	3,194	3,858	4,322	1,452	1,039	30,315
Recovery of loans previously charged-off	-	3,196	4,691	2,507	8,924	-	-	19,318
Net charge to income	8	(2,389)	(19,102)	(670	(51,860)	(344)	495	(73,862)

b) The detail for Charge-off to individually significant loans, is the following:

	Loans and accounts receivable from customers				
	Commercial	Mortgage	Consumer		
As of March 31, 2018	loans	loans	loans		
	Individual Group	Group	Group Total		
	MCh\$ MCh\$	MCh\$	MCh\$ MCh\$		
Charge-off of loans	10,865 20,821	4,747	64,971 101,404		
Provision applied	(7,656 ) (14,842 )	(3,146)	(43,065 ) (68,709)		
Net charge offs of individually significant loans	3,209 5,979	1,601	21,906 32,695		
	T				
	Loans and accounts rece				
A CM 1 21 2017	Commercial	Mortgage	Consumer		
As of March 31, 2017	loans	loans	loans		
	Individual Group	Group	Group Total		
	MCh\$ MCh\$	MCh\$	MCh\$ MCh\$		
Loan charge-off	17,479 24,911	5,033	60,214 107,637		
Provision applied	(13,424 ) (9,877	) (587	) (33,625 ) (57,513)		
Net charge offs of individually significant loans	4,055 15,034	4,446	26,589 50,124		

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### **NOTE 29**

#### PERSONNEL SALARIES AND EXPENSES

#### a) Composition of personnel salaries and expenses:

As of March 31, 2018 and 2017, the composition for personnel salaries and expenses is the following:

	As of March 31,		
	2018	2017	
	MCh\$	MCh\$	
Personnel compensation	58,115	56,607	
Bonuses or gratuities	20,378	19,238	
Stock-based benefits	(139)	(99)	
Seniority compensation	(305)	6,155	
Pension plans	294	213	
Training expenses	953	628	
Day care and kindergarden	809	742	
Health and welfare funds	1,472	1,402	
Other personnel expenses	7,939	7,790	
Total	89,516	92,676	

# **Share-based compensation (settled in cash)**

In accordance with IFRS 2, equity instruments settled in cash are allocated to executives of the Bank and its Subsidiaries as a form of compensation for their services. The Bank measures the services received and the cash obligation at fair value at the end of each reporting period and on the settlement date, recognizing any change in fair

value in the income statement for the period.

# **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

# **NOTE 30**

# ADMINISTRATIVE EXPENSES

As of March 31, 2018 and 2017, the composition for administrative expenses is the following:

	As of Ma	arch 31,
	2018	2017
	MCh\$	MCh\$
General administrative expenses	37,242	35,954
Maintenance and repair of property, plant and equipment	5,562	5,526
Office lease	7,313	6,923
Equipment lease	28	103
Insurance premiums	753	833
Office supplies	1,740	1,767
IT and communication expenses	10,083	9,236
Lighting, heating, and other utilities	1,415	1,413
Security and valuables transport services	3,395	3,658
Representation and personnel travel expenses	1,214	1,127
Judicial and notarial expenses	170	249
Fees for technical reports and auditing	2,822	2,771
Other general administrative expenses	2,747	2,348
Outsourced services	16,662	13,830
Data processing	8,289	9,004
Archive service	848	975
Valuation service	739	692
Outsourced staff	2,816	1,465
Other	3,970	1,694
Board expenses	314	338
Marketing expenses	4,504	4,972
Taxes, payroll taxes, and contributions	3,433	3,388
Real estate taxes	431	418

Patents	479	507
Other taxes	5	5
Contributions to SBIF	2,518	2,458
Total	62,155	58,482

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### **NOTE 31**

# DEPRECIATION, AMORTIZATION AND IMPAIRMENT

a) The values of depreciation and amortization during March 31, 2018 and 2017 are detailed below:

	As March 2018 MCh\$	31, 2017 MCh\$
Depreciation and amortization		
Property, plant, and equipment depreciation	(13,355)	(12,323)
Intangible assets amortization	(5,825)	(5,299)
Total depreciation and amortization	(19,180)	(17,622)
Property, plant and equipment impairment	(39)	(184)
Totales	(19,219)	(17,806)

As of March 31, 2018, the impairment amount of fixed assets amounts to \$39 million (\$184 million as of March 31, 2017), mainly due to ATM incidents.

b) The changes in book value due to depreciation and amortization for March 31, 2018 and 2017 are the following:

Depreciane	ii and amort	ızanon
2018		
Property,	Intensible	
plant,	Intangible	
and	assets	Total
equipment	asseis	Total
MCh\$	MCh\$	MCh\$
(290,931)	(261,828)	(552,759)

Depreciation and amortization

Balances as of January 1, 2018

Depreciation and amortization for the period Sales and disposals in the period Other Balance as of March 31, 2018	26	(5,825 ) - - (267,653)	26
	Depreciation 2017	on and amort	ization
	Property, plant,	Intangible	
	and equipment	assets	Total
	MCh\$	MCh\$	MCh\$
Balances as of January 1, 2017	(235,622)	(239,629)	(475,251)
Depreciation and amortization for the period	(12,323)	(5,299)	(17,622)
Sales and disposals in the period	3	-	3
Other	-	-	-
Balance as of March 31, 2017	(247,942)	(244,928)	(492,870)

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### **NOTE 32**

#### OTHER OPERATING INCOME AND EXPENSES

a) Other operating income is conformed by the following concepts:

	As of M	Iarch 31,
	2018	2017
	MCh\$	MCh\$
Income from assets received in lieu of payment		
Income from sale of assets received in lieu of payment	1,155	560
Recovery of charge-offs and income from assets received in lieu of payment	4,150	3,505
Other income from assets received in lieu of payment	640	2,277
Subtotal	5,945	6,342
Provisions released due to contingencies (1)	-	3,005
Subtotal	-	3,005
Other income		
Leases	-	66
Income from sale of property, plant and equipment	1	17
Recovery of provisions for contingencies	-	-
Compensation from insurance companies due to damages	100	453
Other	261	3,136
Subtotal	362	3,672
Total	6,307	13,019

The bank maintained provisions due to contingencies according to IAS 37, which during 2017 resulted in favor of the bank.

**b**) Other operating expenses is conformed by the following concepts:

	As of M	Iarch 31,
	2018	2017
	MCh\$	MCh\$
Allowances and expenses for assets received in lieu of payment		
Charge-offs of assets received in lieu of payment	5,448	5,520
Provisions on assets received in lieu of payment	446	1,771
Expenses for maintenance of assets received in lieu of payment	489	620
Subtotal	6,383	7,911
Credit card expenses	761	815
Customer services	1,034	820
Other expenses		
Operating charge-offs	92	843
Life insurance and general product insurance policies	317	4,835
Additional tax on expenses paid overseas	-	-
Gain (Loss) for sale of PP&E	21	-
Provisions for contingencies	923	-
Expense for the Retail Association	215	183
Other	175	3,410
Subtotal	1,743	9,271
Total	9,921	18,817

R	anco	Sant	tander	Chile	and	Su	hsid	iaries
v	anco	vani	lanuci		anu	170	III OILU	Hai IUS

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### NOTE N°33

#### TRANSACTIONS WITH RELATED PARTIES

Associated and dependent entities are the Bank's "related parties". However, this also includes its "key personnel" from the executive staff (members of the Bank's Board of Directors and Managers of Banco Santander Chile and its affiliates, together with their close relatives), as well as the entities over which the key personnel could exercise significant influence or control.

The Bank also includes those companies that are part of the Santander Group worldwide as related parties, given that all of them have a common parent, i.e., Banco Santander S.A. (located in Spain).

Article 89 of the Ley de Sociedades Anónimas (Public Companies Act), which is also applicable to banks, states that any transaction with a related party must be made under equitable conditions similar to those that customarily prevail in the market.

Article 84 of the Ley General de Bancos (General Banking Act) establishes limits for loans that can be granted to related parties and prohibits lending to the Bank's directors, General Manager, or representatives.

Transactions between the Bank and its related parties are specified below and have been divided into four categories:

#### **Companies with relation to the Santander Group**

This category includes all the companies that are controlled by the Santander Group around the world, and hence, it also includes the companies over which the Bank exercises any degree of control (Affiliates and special-purpose entities).

#### **Associated companies**

This category includes the entities over which the Bank exercises a significant degree of influence, in accordance with section b) of Note 1, and which generally belong to the group of entities known as "business support companies".

#### **Key personnel**

This category includes members of the Bank's Board of Directors and managers of Banco Santander Chile and its affiliates, together with their close relatives.

#### Other

This category encompasses the related parties that are not included in the groups identified above and which are, in general, entities over which the key personnel could exercise significant influence or control.

The terms for transactions with related parties are equivalent to those which prevail in transactions made under market conditions or to which the corresponding considerations in kind have been attributed.

# **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

# NOTE N°33

# TRANSACTIONS WITH RELATED PARTIES, continued

a) Loans to related parties

Loans and receivables as well as contingent loans are as follows:

	As of Mar	ch 31,			As of Dec	ember 31,		
	2018				2017			
	Companie	S			Companie	S		
	with				with			
	relation				relation			
	to				to			
	the				the			
	Santander	Associated	Key		Santander	Associated	Key	
	Group	companies	personnel	Other	Group	companies	personnel	Other
	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$	MCh\$
Loans and accounts receivable								
Commercial loans	99,127	569	3,709	7,652	80,076	771	3,947	7,793
Mortgage loans	-	-	19,918	-	-	-	18,796	-
Consumer loans	-	-	4,310	2	-	-	4,310	-
Loans and account receivable	99,127	569	28,040	7,654	80,076	771	27,053	7,793
Provision for loan losses Net loans	(251 ) 98,876	(9 560	(168 ) 27,872	(16 ) 7,638	(209 ) 79,867	(9 762	(177 ) 26,876	(18) 7,775
Guarantees	329,665	-	24,785	7,148	361,452	-	23,868	7,164

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Contingent loans								
Personal guarantees	-	-	-	-	-	-	-	-
Letters of credit	18,634	-	-	18	19,251	-	-	33
Performance guarantees	355,039	-	-	-	377,578	-	-	-
Contingent loans	373,673	-	-	18	396,829	-	-	33
Provision for contingent loans	(10 )	-	-	-	(4)	-	-	1
Net contingent loans	373,663	-	-	18	396,825	-	-	34

Loans regarding activity with related parties during the periods of 2018 and is the following:

	•				As of December 31,				
	2018				2017				
	Santander				Santander		**		
	Group .	Associated	•	0.1	Group .	Associated	•	0.1	
	companies MCh\$	companies MCh\$	personnel MCh\$	Other MCh\$	companies MCh\$	companies MCh\$	personnel MCh\$	Other MCh\$	
Opening balances as of January 1,	476,906	771	27,051	7,826	546,058	532	26,423	7,100	
Loans granted	27,355	-	3,532	5	78,214	318	7,777	1,050	
Loan payments	(31,460)	(202)	(2,544)	(159)	(147,366)	(79)	(7,149)	(324)	
Total	472,801	569	28,039	7,672	476,906	771	27,051	7,826	

# **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

# NOTE 33

# TRANSACTIONS WITH RELATED PARTIES, continued

# **b)** Assets and liabilities with related parties

	As of Mar 2018 Companie with relation to the	,			As of Dec 2017 Companie with relation to the	ember 31,		
		Associated	•			Associated	-	
	Group	companies	_		Group	companies	_	
Assets	MCh\$	MCh\$	MCh\$	MCn	MCh\$	MCh\$	MCh\$	MCh\$
Cash and deposits in banks	82,928	_	_	_	74,949	_	_	_
Trading investments	-	-	-	_	-	-	-	_
Investments under resale agreements	-	-	-	-	-	-	-	-
Financial derivative contracts	487,886	68,949	-	5	545,028	86,011	-	14
Available for sale investments	-	-	-	-	-	-	-	-
Other assets	18,500	128,428	-	-	8,480	118,136	-	-
Liabilities								
Deposits and other demand liabilities	11,977	12,629	3,523	406	24,776	25,805	2,470	221
Obligations under repurchase agreements	791	-	436	-	50,945	-	-	-
Time deposits and other time liabilities	766,772	10,500	5,622	905	785,988	27,968	3,703	3,504
Financial derivative contracts	305,747	104,142	-	-	418,647	142,750	-	7,190

Bank obligation	-	-	-	-	-	-	-	-
Issued debts instruments	497,665	-	-	-	482,626	-	-	-
Other financial liabilities	2,313	-	-	-	4,919	-	-	-
Other liabilities	297,678	91,355	-	-	164,303	58,168	-	_

# c) Recognized income (expense) with related parties

	As of Mar 2018	ch 31,			As of Dece 2017 Companie with	·		
	Companie with	S			relation to			
	relation to the				the			
	Santander Group MCh\$	Associated companies MCh\$	-			Associated companies MCh\$	-	Other MCh\$
Income (expense) recorded								
Income and expenses from interest and Inflation	(9,436 )	(80	317	120	(43,892)	-	1,051	-
Fee and commission income and expenses	15,450	2,835	96	11	72,273	15,404	224	1
Net income (expense) from financial operations and foreign exchange transactions (*)	101,434	(12,692	) 11	2	363,108	(48,453)	(3)	19
Other operating income and expenses	274	4,886	-	-	21,670	(1,454)	) <b>-</b>	-
Key personnel compensation and expenses	-	-	(9,758	) -	-	-	(43,037)	-
Administrative and other expenses	(9,165)	(12,311	) -	-	(48,246)	(47,220 )	· -	-
Total	98,557	(17,362	(9,334	) 133	364,913	(81,723)	(41,765)	20

Primarily relates to derivative contracts used to hedge economically the exchange risk of assets and liabilities that hedge positions of the Bank and its subsidiaries.

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### **NOTE 33**

#### TRANSACTIONS WITH RELATED PARTIES, continued

#### d) Payment to Board members and key management personnel

The compensation received by key management personnel, including Board members and all the executives holding Manager positions, is shown in the "Personnel salaries and expenses" and/or "Administrative expenses" of the Consolidated Interim Statements of Income, and detailed as follows:

	As of M	arch 31,
	2018	2017
	MCh\$	MCh\$
Personnel compensation	4,303	4,274
Board member's salaries and expenses	303	322
Bonuses or gratuity	4,064	3,842
Compensation in stock	(139)	(99)
Training expenses	42	12
Seniority compensation	657	141
Health funds	70	70
Other personnel expenses	163	169
Pension Plans (*)	294	213
Total	9,757	8,944

<sup>(\*)</sup> Part of the executives that qualified for this benefit stopped being a part of the Group for different motives without fulfilling the requirements to obtain this benefit. Due to this the liability was reduced generating an income from the reversal from these provisions.

# e) Composition of key personnel

As of March 31, 2018 and December 31, 2017, the composition of the Bank's key personnel is as follows:

Position	N° of executives					
	As of					
	March	As of December 31,				
	31,					
	2018	2017				
Directors	11	11				
Division managers	12	13				
Managers	119	109				
Total key personnel	142	133				

#### **Banco Santander Chile and Subsidiaries**

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### NOTE 34

#### FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction on the main market (or the most advantageous) at the measurement date in the current market conditions (in other words, an exit price) regardless of whether that price is directly observable or estimated by using a different valuation technique. The measurement of fair value assumes the sale transaction of an asset or the transference of the liability happens within the main asset or liability market, or the most advantageous market for the asset or liability.

For financial instruments with no available market prices, fair values have been estimated by using recent transactions in analogous instruments, and in the absence thereof, the present values or other valuation techniques based on mathematical valuation models sufficiently accepted by the international financial community, In the use of these models, consideration is given to the specific particularities of the asset or liability to be valued, and especially to the different kinds of risks associated with the asset or liability.

These techniques are significantly influenced by the assumptions used, including the discount rate, the estimates of future cash flows and prepayment expectations. Hence, the fair value estimated for an asset or liability may not coincide exactly with the price at which that asset or liability could be delivered or settled on the date of its valuation, and may not be justified in comparison with independent markets.

### **Determination of fair value of financial instruments**

Below is a comparison between the value at which the Bank's financial assets and liabilities are recorded and their fair value as of March 31, 2018 and December 31, 2017:

	As of March 31, 2018		As of December 31	, 2017
	Book value MCh\$	Fair value MCh\$	Book value MCh\$	Fair value MCh\$
Assets				
Trading investments	172,501	172,501	485,736	485,736
Financial derivative contracts	2,000,057	2,000,057	2,238,647	2,238,647
Loans and accounts receivable from customers and interbank loans, (net)	27,534,004	30,484,578	26,910,141	28,518,929
Investments available for sale	2,992,498	2,992,498	2,574,546	2,574,546
Guarantee deposits (margin accounts)	350,351	350,351	323,767	323,767
Liabilities				
Deposits and interbank borrowings	21,466,895	21,486,978	21,380,468	20,887,959
Financial derivative contracts	1,921,807	1,921,807	2,139,488	2,139,488
Issued debt instruments and other financial liabilities	8,039,257	8,601,232	7,335,683	7,487,591
Guarantees received (margin accounts)	515,368	515,368	408,313	408,313

Fair value is approximated to book value in the following accounts, due to their short-term nature in the following cases: cash and bank deposits, operations with liquidation in progress and buyback contracts as well as security loans.

In addition, the fair value estimates presented above do not attempt to estimate the value of the Bank's profits generated by its business activity, nor its future activities, and accordingly, they do not represent the Bank's value as a going concern.

Below is a detail of the methods used to estimate the financial instruments' fair value.

# Operations pending settlement, trading investments, available for sale investment instruments, repurchase a) agreements and securities loans $\frac{1}{2}$

The estimated fair value of these financial instruments was established using market values or estimates from an available dealer, or quoted market prices of similar financial instruments. Investments with maturities of less than 1 year are evaluated at recorded value since they are considered as having a fair value not significantly different from their recorded value, due to their short maturity term. To estimate the fair value of debt investments or representative values in these lines of businesses, we take into consideration additional variables and elements, as long as they apply, including the estimate of prepayment rates and credit risk of issuers.

#### **Banco Santander Chile and Subsidiaries**

**Notes to the Consolidated Financial Statements** 

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### NOTE 34

#### FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES, continued

#### b) Loans and accounts receivable from customers and interbank loans

Fair value of commercial, mortgage and consumer loans and credit cards is measured through a discounted cash flow (DCF) analysis. To do so, we use current market interest rates considering product, term, amount and similar loan quality. Fair value of loans with 90 days or more of delinquency are measured by means of the market value of the associated guarantee, minus the rate and term of expected payment. For variable rate loans whose interest rates change frequently (monthly or quarterly) and that are not subjected to any significant credit risk change, the estimated fair value is based on their book value.

#### c) Deposits

Disclosed fair value of deposits that do not bear interest and saving accounts is the amount payable at the reporting date and, therefore, equals the recorded amount. Fair value of time deposits is calculated through a discounted cash flow calculation that applies current interest rates from a monthly calendar of scheduled maturities in the market.

#### d) Short and long term issued debt instruments

The fair value of these financial instruments is calculated by using a discounted cash flow analysis based on the current incremental lending rates for similar types of loans having similar maturities.

#### e) Financial derivative contracts

The estimated fair value of financial derivative contracts is calculated using the prices quoted on the market for financial instruments having similar characteristics.

The fair value of interest rate swaps represents the estimated amount that the Bank expects to receive to cancel the contracts or agreements, considering the term structures of the interest curve, volatility of the underlying asset and credit risk of counterparties.

If there are no quoted prices from the market (either direct or indirect) for any derivative instrument, the respective fair value estimates have been calculated by using models and valuation techniques such as Black-Scholes, Hull, and Monte Carlo simulations, taking into consideration the relevant inputs/outputs such as volatility of options, observable correlations between underlying assets, counterparty credit risk, implicit price volatility, the velocity with which the volatility reverts to its average value, and the straight-line relationship (correlation) between the value of a market variable and its volatility, among others.

#### Fair value and hierarchy measurement

IFRS 13 - Fair Value Measurement, provides a hierarchy of reasonable values which separates the inputs and/or valuation technique assumptions used to measure the fair value of financial instruments. The hierarchy reflects the significance of the inputs used in making the measurement. The three levels of the hierarchy of fair values are the following:

- · Level 1: the inputs are quoted prices (unadjusted) on active markets for identical assets and liabilities that the Bank can access on the measurement date.
- · Level 2: inputs other than the quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
- · Level 3: inputs are unobservable inputs for the asset or liability.

The hierarchy level within which the fair value measurement is categorized in its entirety is determined based on the lowest level of input that is significant to the fair value measurement in its entirety.

The best evidence of a financial instrument's fair value at the initial time is the transaction price (Level 1).

#### **Banco Santander Chile and Subsidiaries**

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### **NOTE 34**

#### FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES, continued

In cases where quoted market prices cannot be observed, Management makes its best estimate of the price that the market would set using its own internal models which in most cases use data based on observable market parameters as a significant input (Level 2) and, in very specific cases, significant inputs not observable in market data (Level 3). Various techniques are employed to make these estimates, including the extrapolation of observable market data.

Financial instruments at fair value and determined by quotations published in active markets (Level 1) include:

-Chilean Government and Department of Treasury bonds

Instruments which cannot be 100% observable in the market are valued according to other inputs observable in the market (Level 2).

The following financial instruments are classified under Level 2:

Type of financial instrument	Model used in valuation	Description
· Mortgage and private bonds		Internal Rates of Return ("IRRs") are provided by RiskAmerica, according to the following criterion:

If, at the valuation day, there are one or more valid transactions at the Santiago Stock Exchange for a given mnemonic, the reported rate is the weighted average amount of the observed rates.

In the case there are no valid transactions for a given mnemonic on the valuation day, the reported rate is the IRR base from a reference structure, plus a spread model based on historical spread for the same item or similar ones.

IRRs are provided by RiskAmerica, according to the following criterion:

If, at the valuation day, there are one or more valid transactions at the Santiago Stock Exchange for a given mnemonic, the reported rate is the weighted average amount of the observed rates.

· Time deposits

Present Value of

In the case there are no valid transactions for a given mnemonic on the valuation day, the reported rate is the IRR Cash Flows Model base from a reference structure, plus a spread model based on issuer curves.

> IRRs are provided by ICAP, GFI, Tradition, and Bloomberg according to this criterion:

· Constant Maturity Swaps (CMS), FX and Inflation Forward (Fwd), Cross Currency Swaps (CCS), Interest Rate Swap (IRS)

Present Value of

With published market prices, a valuation curve is created Cash Flows Model by the bootstrapping method and is then used to value different derivative instruments.

**Black-Scholes** · FX Options

Formula adjusted by the volatility smile (implicit volatility), Prices (volatility) are provided by BGC Partners, according to this criterion:

With published market prices, a volatility surface is created by interpolation and then these volatilities are used to value options.

In limited occasions significant inputs not observable in market data are used (Level 3). To carry out this estimate, several techniques are used, including extrapolation of observable market data or a mix of observable data.

The following financial instruments are classified under Level 3:

# **Description**

Type of financial instrument	Model used in valuation	
· Caps/ Floors/ Swaptions	Black Normal Model for Cap/Floors and Swaptions	There is no observable input of implicit volatility.
· UF options	Black Scholes	There is no observable input of implicit volatility.
· Cross currency swap with window	Hull-White	Hybrid HW model for rates and Brownian motion for FX, There is no observable input of implicit volatility.
· CCS (special contracts)	Implicit Forward Rate Agreement (FRA)	Start Fwd unsupported by MUREX (platform) due to the UF forward estimate.
· Cross currency swap, Interest rate swap, Call money swap in Tasa Activa Bancaria (Active Bank Rate) TAB	Present Value of Cash Flows Model	Validation obtained by using the interest curve and interpolating at flow maturities, but TAB is not a directly observable variable and is not correlated to any market input.
· Bonds (in our case, low liquidity bonds)	Present Value of Cash Flows Model	Valued by using similar instrument prices plus a charge-off rate by liquidity.

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### **NOTE 34**

# FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES, continued

The Bank does not believe that any change in unobservable inputs with respect to level 3 instruments would result in a significantly different fair value measurement.

The following table presents the assets and liabilities that are measured at fair value on a recurring basis, as of March 31, 2018 and December 31, 2017.

	Fair value r	neasurement		
As of March 31,	2018	Level 1	Level 2	Level 3
	MCh\$	MCh\$	MCh\$	MCh\$
Assets				
Trading investments	172,501	166,096	6,405	-
Available for sale investments	2,992,498	2,532,826	459,002	670
Derivatives	2,000,057	-	1,986,084	13,973
Guarantee deposits (margin accounts)	350,351	-	350,351	-
Total	5,515,407	2,698,922	2,801,842	14,643
Liabilities				
Derivatives	1,921,807	-	1,764,809	156,998
Guarantees received (margin accounts)	515,368	-	515,368	-
Total	2,437,175	-	2,280,177	156,998
	Fair value r	neasurement		
As of December 31,	2017	Level 1	Level 2	Level 3
	MCh\$	MCh\$	MCh\$	MCh\$

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Assets				
Trading investments	485,736	481,642	4,094	-
Available for sale investments	2,574,546	2,549,226	24,674	646
Derivatives	2,238,647	-	2,216,306	22,341
Guarantee deposits (margin accounts)	323,767	323,767	-	-
Total	5,622,696	3,354,635	2,245,074	22,987
Liabilities				
Derivatives	2,139,488	-	2,139,481	7
Guarantees received (margin accounts)	408,313	408,313	-	-
Total	2,547,801	408,313	2,139,481	7

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

#### **NOTE 34**

# FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES, continued

The following table presents the Bank's activity for assets and liabilities measured at fair value on a recurrent basis using unobserved significant entries (Level 3) as of March 31, 2018 and 2017:

As of January 1, 2018	Assets MCh\$ 22,987	Liabilities MCh\$
Total realized and unrealized profits (losses) Included in statement of income Included in other comprehensive income Purchases, issuances, and loans (net)	(8,367) 23	156,991 -
As of March 31, 2018	14,643	156,998
Total profits or losses included in comprehensive income at March 31, 2018 that are attributable to change in unrealized profit (losses) related to assets or liabilities as of December 31, 2017	(8,344)	156,991
As of January 1, 2017	Assets MCh\$ 40,034	Liabilities MCh\$
Total realized and unrealized profits (losses)		
Included in statement of income	(46)	43
Included in other comprehensive income	(23)	-
Purchases, issuances, and loans (net)	-	-
As of March 31, 2017	40,011	-

Total profits or losses included in comprehensive income at March 31, 2017 that are attributable to change in unrealized profit (losses) related to assets or liabilities as of December 31, 2016 (23 )

The realized and unrealized profits (losses) included in comprehensive income for 2018 and 2017, in the assets and liabilities measured at fair value on a recurrent basis through unobservable market data (Level 3) are recorded in the Interim Statement of Comprehensive Income in the associate line item.

The potential effect as of March 31, 2018 and 2017 on the valuation of assets and liabilities valued at fair value on a recurrent basis through unobservable significant entries (level 3), generated by changes in the principal assumptions if other reasonably possible assumptions that are less or more favorable were used, is not considered by the Bank to be significant.

#### **Notes to the Consolidated Financial Statements**

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

**NOTE 34** 

# FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES, continued

The following tables show the financial instruments subject to compensation in accordance with IAS 32, for 2018 and 2017:

As of March 31, 2018 Linked financial instruments, compensated in

	compensate	iu III			
	balance				
				Remains of unrelated and /	
				or	Amount in
			Net amount	unencumbered	Statements
		Compensate in	d presented in	financial	of Financial
Financial instruments	Gross amounts	balance	balance	instruments	Position
	Ch\$ Million	Ch\$ Million	Ch\$ Million	Ch\$ Million	
Assets					
Financial derivative contracts	1,962,120	-	1,962,120	37,937	2,000,057
Investments under resale agreements	-	-	-	-	-
Loans and accounts receivable from customers, and Interbank loans, net	-	-	-	27,534,004	27,534,004
Total	1,962,120	-	1,962,120	27,571,941	29,534,061
Liabilities					
Financial derivative contracts	1,805,731	-	1,805,731	116,076	1,921,807
Investments under resale agreements	105,899	-	105,899	-	105,899

Déposits and interbank borrowings Total	- 1,911,630	-	- 1,911,630	21,466,895 21,582,971	21,466,895 23,494,601
	As of December 31, 2017 Linked financial instruments, compensated in balance				
				Remains of unrelated and /	A
			Net amount	or unencumbered	Amount in Statements
		Compensate in	d presented in	financial	of Financial
Financial instruments	Gross amounts	balance	balance	instruments	Position
	Ch\$ Million	Ch\$ Million	Ch\$ Million	Ch\$ Million	
Assets	2 020 655		2 020 655	•••	2 2 2 2 5 4 7
Financial derivative contracts Investments under resale agreements	2,029,657	-	2,029,657	208,990	2,238,647
Loans and accounts receivable from customers,	-	-	-	-	- 
and Interbank loans, net	-	-	-	26,910,141	26,910,141
Total	2,029,657	-	2,029,657	27,119,131	29,148,788
Liabilities					
Financial derivative contracts	1,927,654	-	1,927,654	211,834	2,139,488
Investments under resale agreements	268,061	-	268,061	-	268,061
Déposits and interbank borrowings	-	-	-	21,380,467	21,380,467
Total	2,195,715	-	2,195,715	21,592,301	23,788,016

#### **Banco Santander Chile and Subsidiaries**

**Notes to the Consolidated Financial Statements** 

AS OF MARCH 31, 2018 AND 2017 AND DECEMBER 31, 2017

**NOTE 35** 

SUBSEQUENT EVENTS

During an extraordinary session held on April 2, 2018, the board agreed to propose to the Common Shareholders on a meeting held on April 21, 2018 a dividend distribution equivalent to Ch\$2.24791611 per share, corresponding to 75% of the net income for the year ended 2017. The remainding 25% will be destined to increase the Bank's reserves.

There are no other subsequent events to be disclosed that occurred between April 1, 2018 and the date of issuance of these Financial Statements (April 17, 2018).

# FELIPE CONTRERAS FAJARDO MIGUEL MATA HUERTA Chief Executive Officer

**Chief Accounting Officer**